Staatliche Uhrmacherschule

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THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY,
THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company

11 John St., Corner Broadway, New York.

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41st Year. WEDNESDAY, MAY 5, 1909. Vol. LVIII., No. 14.



Centerpiece of Silver Service Presented to the German Crown Prince and His Wife.

(*See Text on Page 55.*)

Alvin Silver Deposit Ware



A FEW NEW STYLES OF

ALVIN SILVER DEPOSIT WARE

SEND FOR PRICES

ALVIN MFG. CO.

Silversmiths

52 Maiden Lane, New York

"Ready for Action"



The RETAIL JEWELER is ready for BUSINESS ACTION at all times, if he has a complete stock of FAHYS PERMANENT, BRISTOL and MONTAUK CASES.

JOSEPH FAHYS & CO.

New York Boston Chicago San Francisco

We Cut Our Diamonds



We Cut Our Diamonds



We cut the diamonds we offer (Cutting Works, 1327-1329 Atlantic Ave., Brooklyn), so when buying of us you pay but one modest profit over the actual first cost of the rough, plus the wages of the polishers you see at work in the illustration above.

We have no traveling salesmen. Uncle Sam is our only drummer, and he charges us nothing but postage.

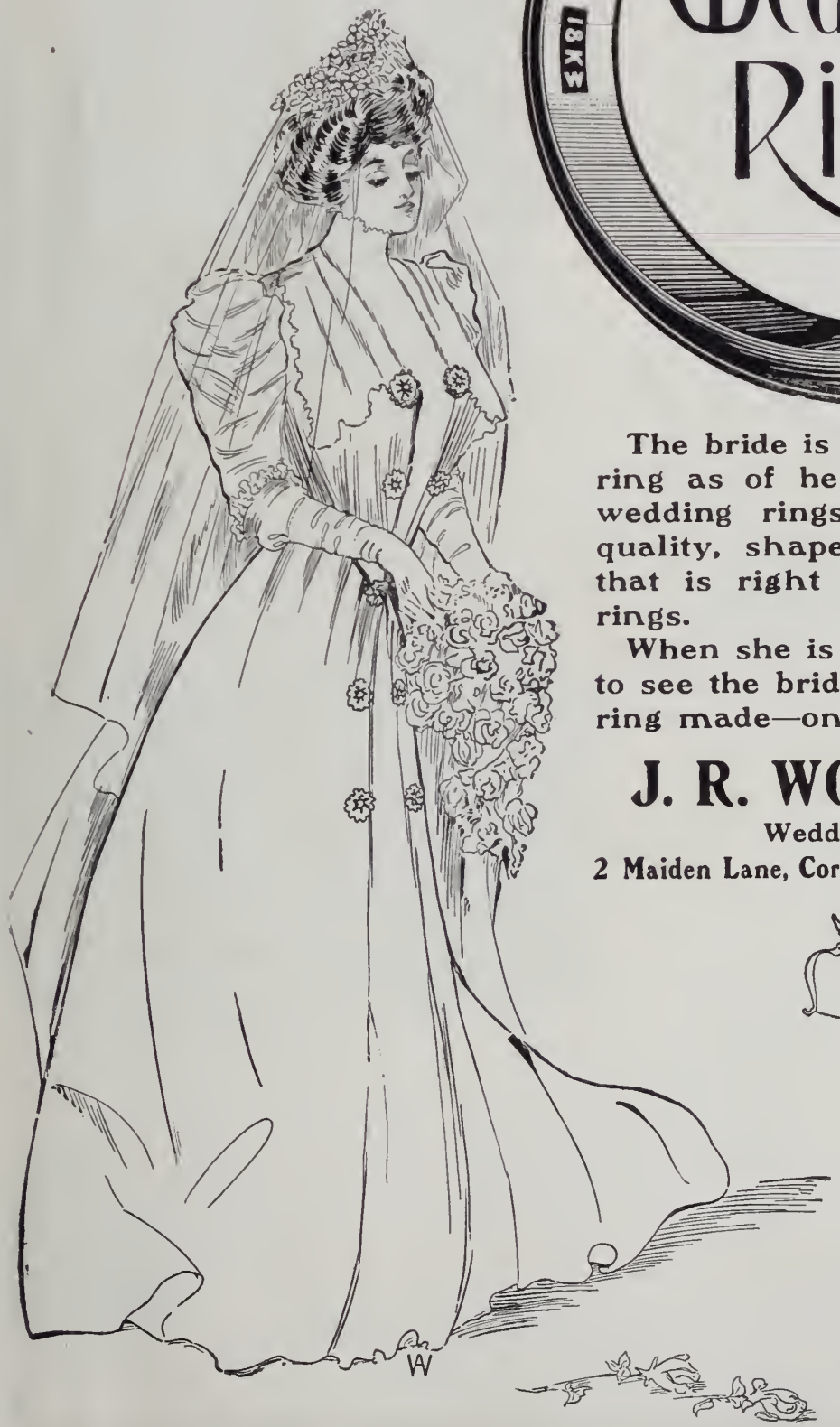
J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

2 MAIDEN LANE, Corner of 170 Broadway - - - NEW YORK

V. WARING N.Y.



Wedding Rings

18K 3

The bride is as proud of her wedding ring as of her wedding dress. Our wedding rings are the standard for quality, shape, price and everything that is right and proper relating to rings.

When she is married, it is up to you to see the bride gets the best wedding ring made—one of our make.

J. R. WOOD & SONS

Wedding Ring Makers

2 Maiden Lane, Corner of 170 Broadway, New York

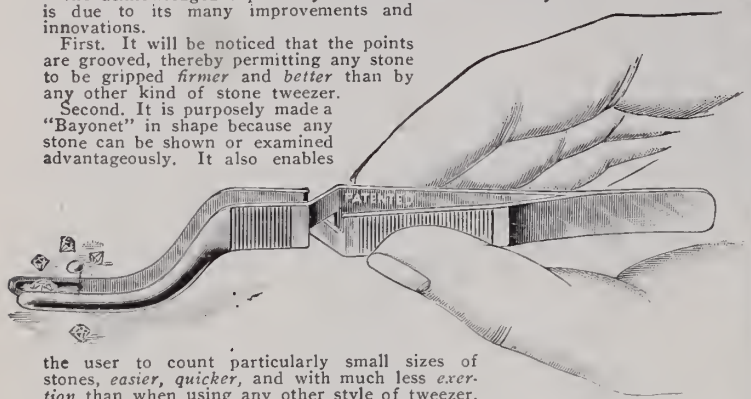


Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables



the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.75

GRINDING OUTFIT No. 105



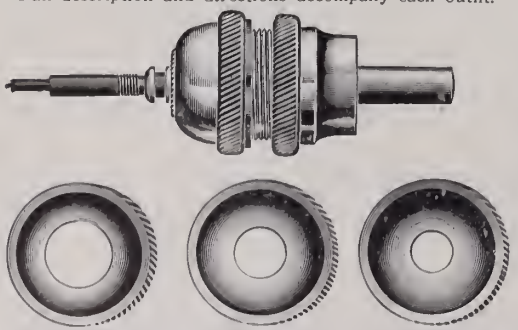
This outfit consists of:

1. Two interchangeable steel disc wheels, 3⅝" and 1⅝" in diameter.
2. One interchangeable flexible leather disc wheel, 2½" in diameter.
3. One adjustable hollow spindle for holding the above disc wheels.
4. Eight different grade emery paper discs, 2⅛" in diameter.
5. Four carborundum paper discs of different grades, 2⅛" in diameter.
6. Eight different grade emery paper discs 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diameter.
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete.....$1.50
Separate small emery discs.....per doz. .15
" large " " ..... " " .20
" small carborundum discs..... " " .20
" large " " ..... " " .35

This new grinding device should find favor with the trade, being thoroughly practical and complete for all purposes, such as grinding steel tools, glass, enamel or any other metal or substance that can be ground with emery or carborundum. It is of equal value to the watchmaker, jeweler, optician, dentist, lock or gunsmith, platers and kindred trades. It will be found much more economical than solid emery and carborundum wheels. An assortment of solid wheels of twelve different grits would necessitate an outlay of ten times the cost of this outfit, not taking into consideration the trouble of truing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

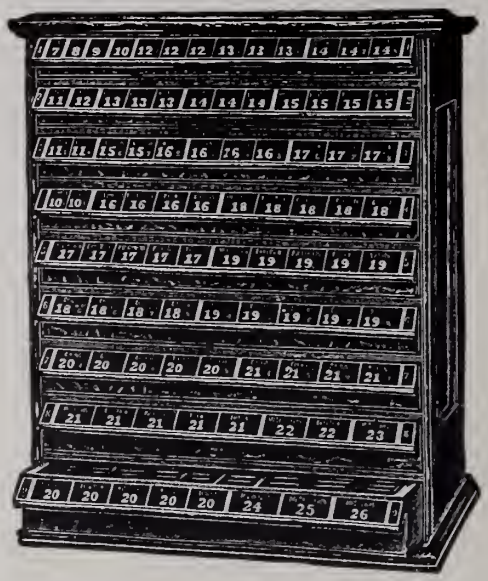


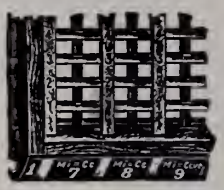
CROWN CHUCK No. 50

For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, each, $1.50

ECHARCO WATCH GLASS CABINET No. 15 (Patented)





Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Price, No. 15, Each $16.

The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,517 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

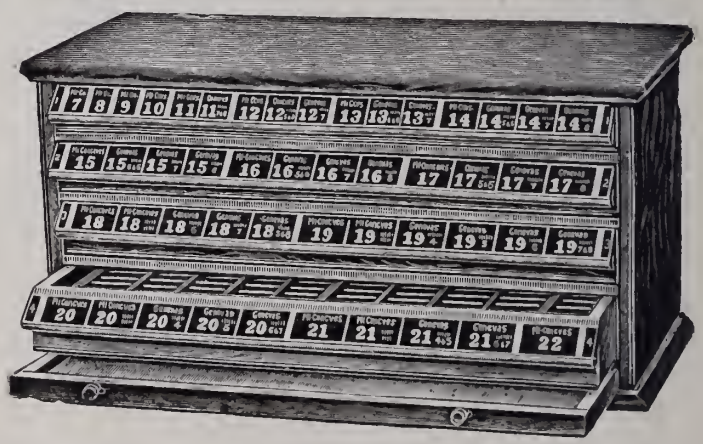
Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



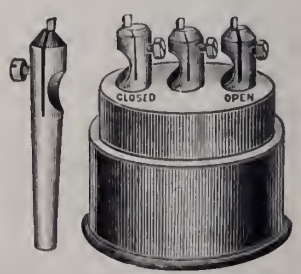
Price, No. 20, Each, $7.75

CULMAN JEWEL SETTING CUTTERS

Reduction in Price to $2.00

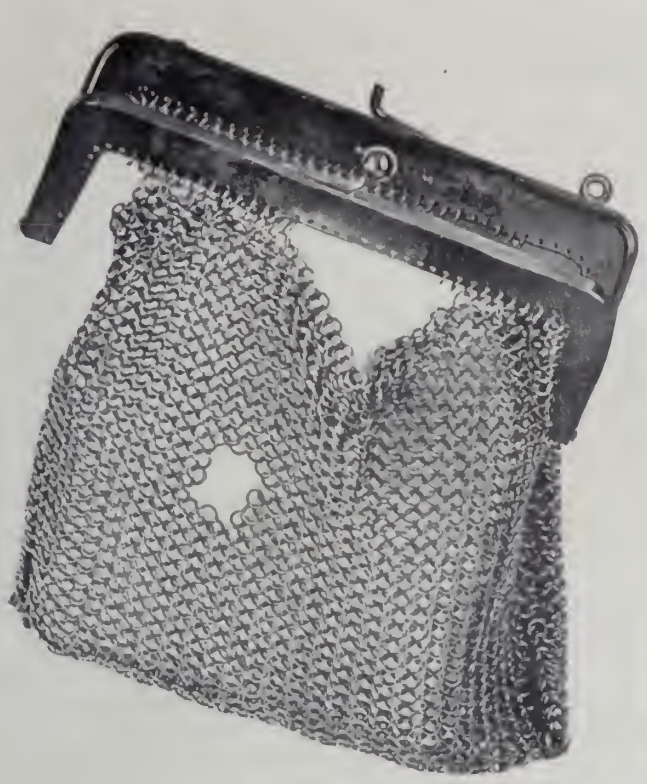
Former Price, $3.00.

Made for all Standard American Lathes.



For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York



Received



Repaired

GOLD MESH BAG and PURSE REPAIRING

Repairing mesh, hard soldering links, according to size of break and number of links required.	$1.50	to	$5.00
1 new joint on side of frame	.75	"	1.50
2 new joints on sides of frame	1.50	"	2.50
1 new ball snap on one side of frame	1.25	"	2.00
2 new ball snaps on frame	2.50	"	4.00
Repairing push piece on spring snap	.75	"	1.50
New lock spring inside of frame	.75	"	2.00
Soldering bearings and setting stones in frame, each	1.50	"	3.00
Straightening frame and repairing	1.00	"	3.00
New balls on bottom of mesh to match, each	$0.35	to	$0.75
Extra for recoloring frame on all hard solder jobs	1.00	"	2.50
Recoloring gold purses, small	1.50	"	2.50
" " medium	2.50	"	4.50
" " large	4.50	"	7.50
New yellow silk or kid lining in chain purses	1.25	"	2.00

An extra charge of 50 cts. is made for removing and refitting the silk or kid lining on hard solder and recoloring jobs.

SILVER, GERMAN SILVER and PLATED MESH BAG and PURSE REPAIRING

Repairing mesh or fish scales, not soldered	$0.50	to	$1.75
Repairing mesh, hard soldering links, according to size of break and number of links required.	1.00	"	3.00
1 new joint on side of frame	.50	"	.75
2 new joints on sides of frame	.75	"	1.25
1 new ball snap on one side of frame	.50	"	.75
2 new ball snaps on frame	.75	"	1.25
Soldering two eyes on frame for chain	.50	"	1.00
Lengthening chain on frame or new chain, per foot	1.25	"	2.50
New balls on bottom of mesh to match, each	.15	"	.25
Regilding frame only	$0.75	to	$2.00
Gilding purses, small	1.00	"	2.00
" " medium size	2.00	"	3.00
" " large	3.50	"	6.00
Lining purse with silk or kid (white or yellow)	1.25	"	2.00

All chain purses are cleaned, gray-finished or whitened like new when repaired. An extra charge of 50 cts. is made for removing and refitting the kid or silk lining on hard solder and gilding jobs.

Net prices are quoted above. Preserve this page for your own and your employes' information.

Gold and Silver Vanity Cases straightened, repaired and recolored. New Mirrors and Powder Puffs fitted. Monograms and Crests engraved or enameled.

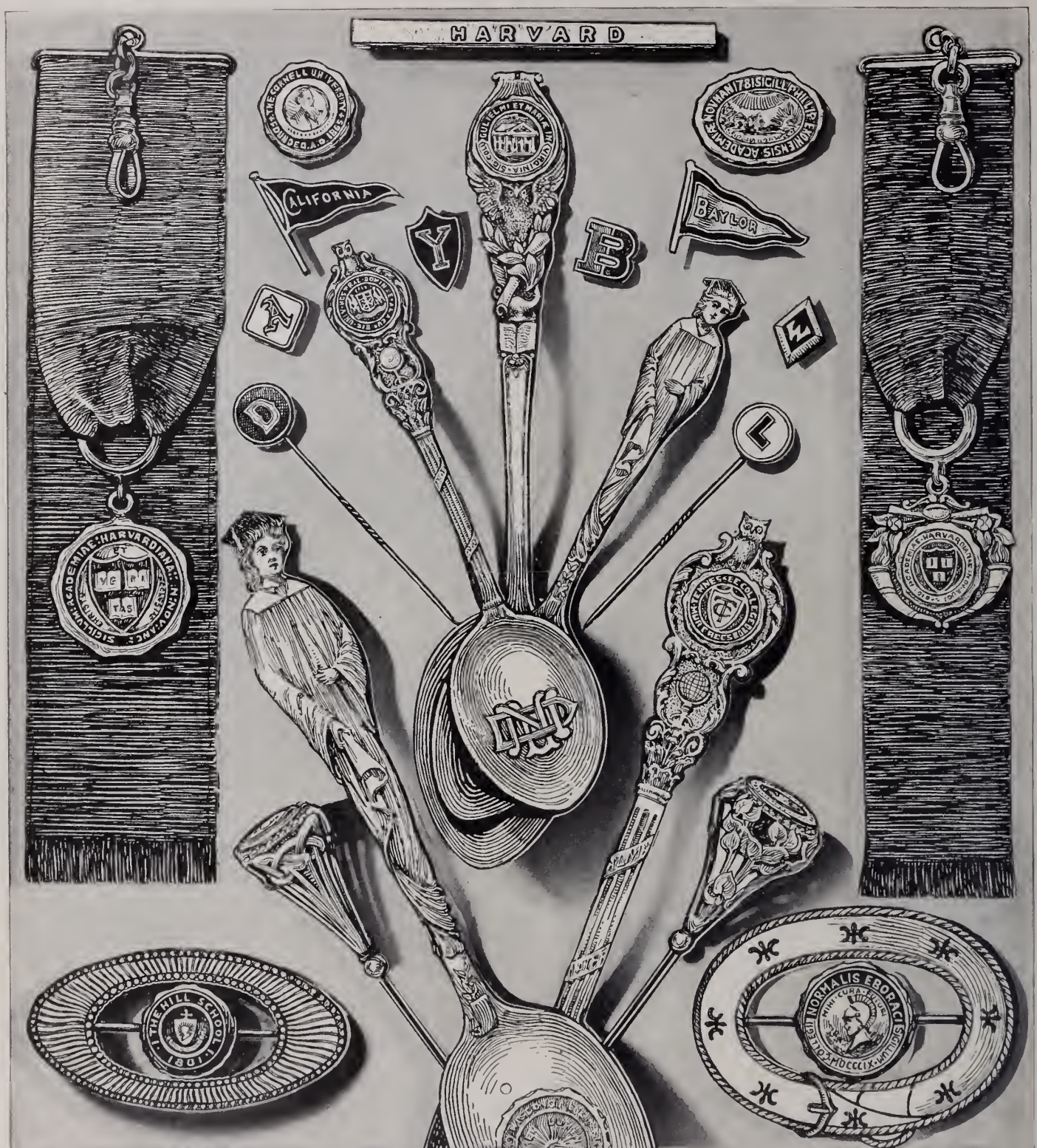
WENDELL & COMPANY

General Repairers for the Retail Jewelry Trade

45, 47 and 49 John Street
NEW YORK

Two Wonderful Shops

256, 258 and 260 Madison Street
CHICAGO



THE CHAS. M. ROBBINS CO.

ATTLEBORO, MASS., U. S. A.

New York Office: 17 Maiden Lane Chicago Office: 103 State Street

SAMPLES ONLY

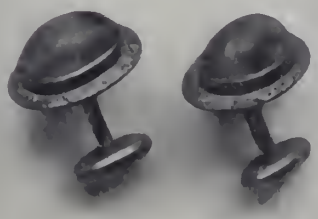
Our line of College Jewelry is the most complete in existence



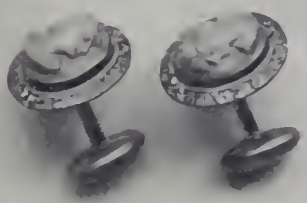
1807 OM



1806 AME



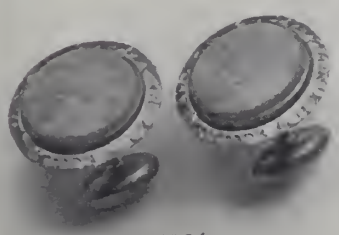
1778 AME



1785 CC



1781 3/4



1815 3/4

Stone Goods of Great Variety

The reigning fad in Men's Jewelry at present is something in a stone button or scarf pin.

We have them in endless variety of stones and styles; all real stones and handsomely mounted, and the latest ideas.

We don't copy; we originate. A jeweler who is wide-awake will take up new things and push them to a finish while they are popular.

Our goods are equal in finish to any 14K. line made, and prices much lower. The accompanying illustrations can only give you a faint idea of the excellence of the Line.

Send for memorandum package, or see our salesman when he calls.

A 10-Karat Line that is 10-Karat

The Keller Jewelry Mfg. Co.

64 Nassau Street
New York

Factory, 251 N. J. R. R. Ave, Newark, N. J.



The

DUEBER-HAMPDEN

Watch Works

CANTON, O.

Compiling Catalogs for Retail Jewelers is Our Specialty

Our Customers' Letters Should Convince You of the Exceptional Value of Our Catalogs in Stimulating and Creating Business



STORE OF THE ERNSTING COMPANY, SAN DIEGO, CAL.

(Copy of Original Letter.)

SAN DIEGO, CAL., Jan. 20, 1909.

THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

Gentlemen—This being the second year that we have issued a catalogue compiled by your firm, we have taken special pains to note the result of such an undertaking.

In justice to the catalogue, we must give it credit for some good work that it has done for us.

Yours truly,
THE ERNSTING CO.

The Catalogs sent out by this firm since 1907 were made by The Arnstine Bros. Company.

(Copy of Original Letter.)

CORNING, N. Y., March 4th, 1909.

ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

Gentlemen—I have your recent letters regarding my success with your Catalogs, and in reply wish to say that during the four years I have used them I have found improvement in my business each year. 1907 we had a new competitor as well as two department stores to contend with, and the Catalogs brought me a very satisfactory increase, notwithstanding the financial conditions.

I will use your Catalogs again this year and take pleasure in recommending them to my fellow jewelers.

Wishing you a prosperous year for '09, I remain,

Very truly yours,
JOHN E. BONG.

The Catalogs sent out by this firm since 1905 were made by The Arnstine Bros. Company.



STORE OF JOHN E. BONG, CORNING, N. Y.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method.

WRITE FOR PARTICULARS AND SAMPLE CATALOG

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

In writing us please mention this issue THE JEWELERS' CIRCULAR-WEEKLY.

CLEVELAND, OHIO

HIMALAYA

MINING COMPANY

PRODUCTS

Cut to order in all sizes, qualities or shapes

Emerald
Ruby
Star Ruby
Sapphire
Star Sapphire
Sapphire Fancy Color
Tourmaline
Tourmaline Matrix
Alexandrite
Spinel
Aquamarine
Kunzite
Olivine
Peridot
Catseye
Chrysoprase
Chrysoprase Matrix
Turquoise
Turquoise Matrix
Opal
Opal Matrix
Emerald Matrix
Topaz Oriental

Topaz
Amethyst Siberian
Amethyst
Lapis Lazuli
Lapis Matrix
Jargoon
Zircon
Beryl
Jayacinth
Hyacinth
Chrysolite
Garnet Almandine
Garnet Red
Chryscolla
Azure Malachite
Jade, Chinese
Jade (Californite)
Amazonite
Bloodstone
Carnelian
Moss Agate
Coral

15-17-19 Maiden Lane
NEW YORK

London Paris Oberstein
Boston Providence

Have You Taken the PILOT Aboard?



"All's Well"

The Wadsworth 25-Year "PILOT" Watch Case

ALL IS WELL with your watch-case business if you carry the *right* cases. To carry the wrong ones means shipwreck of confidence, loss of trade. Your customer should know what he is buying; he should know the Case as well as the movement. Steer him right. Follow a safe course for yourself and him. Go by the chart and sell the

WADSWORTH 25-YEAR "PILOT"

When this Case is sold it *stays* sold. Satisfaction is assured. It is strongly guaranteed. Responsible makers stand back of it. Built for good wear; designed for good looks. Finest models. Fair prices always. Why experiment? Read the compass, steer with the "PILOT" and avoid the rocks.

"A Quarter of a Century"

The Wadsworth Watch Case Co.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

RAPID DECAY

¶ Beautiful forms and compositions are not made by chance, nor can they ever, in any material, be made at small expense.

¶ A composition for cheapness, and not for excellence of workmanship, is the most frequent and certain cause of the rapid decay and entire destruction of arts and manufactures.

¶ Another important patent, called the "Eugenie," will demonstrate that our assertions, pertaining to the excellence of our designing and workmanship, made through this journal, are correct. These beautiful patented "Eugenie" ornaments will be first shown and displayed at our coming SEVENTH ANNUAL EXHIBITION, which takes place in our offices from August 30th to September 4th, inclusive.

Our Mr. Mayer has returned from abroad, and we are now receiving weekly invoices of his purchases.

POWERS AND MAYER

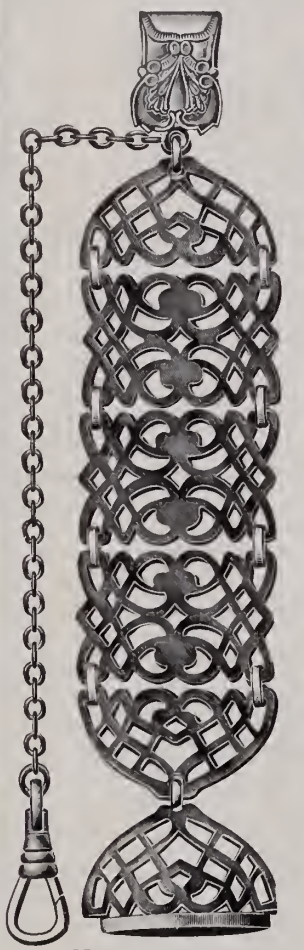
258-260 FIFTH AVENUE, NEW YORK

LONDON
Audrey House, Ely Place

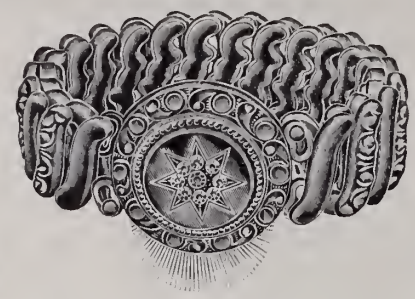
PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

CABLE ADDRESS "ON TOP," LONDON



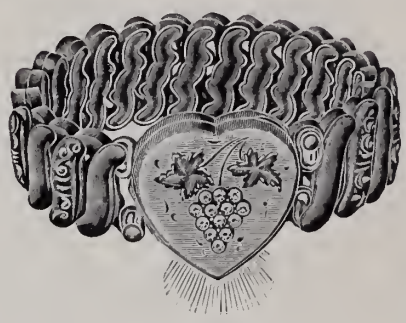
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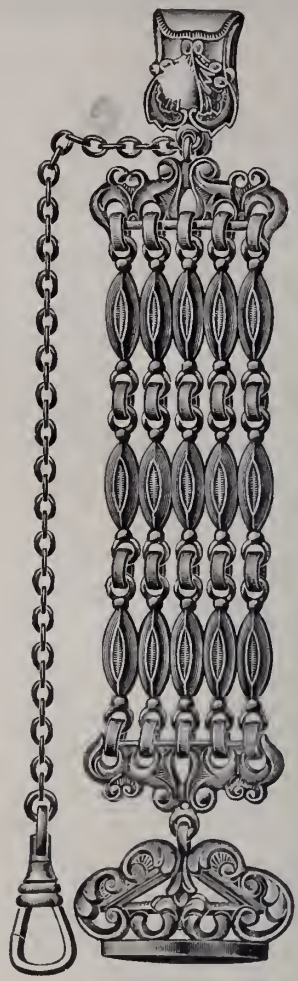
No. A 67



No. A 75



No. A 78



No.7024/254

The D. F. B. Co. Line

Represents the highest standard in a medium priced line for Quality, Design and Finish.

It pays to investigate.

It will pay you to investigate our new line, it is full of money-making ideas.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Mermod & Jaccard Building

LONDON OFFICE
118-122 Holborn, E. C.



We beg to call your attention to our extensive

Card Jewelry Line

consisting of medium priced

10K. Solid Gold Brooches, Scarf Pins, Baby Pins, Handy Pins, Ear Screws, Pendants, etc.

These goods are sold through the jobbing trade at very attractive figures. An examination and comparison will at once prove them to be ready sellers and profit makers in the stock of any jobber.

New patterns have been brought to a point of especial distinction, and all bear our mark of quality and reliability

OKB

It is our earnest desire to establish the same reputation for Finish, Originality, Quality and Reliability for this CARD JEWELRY LINE as is borne by our ring lines.

Samples will be cheerfully sent to jobbers and we heartily commend this line for a profitable business in 1909.

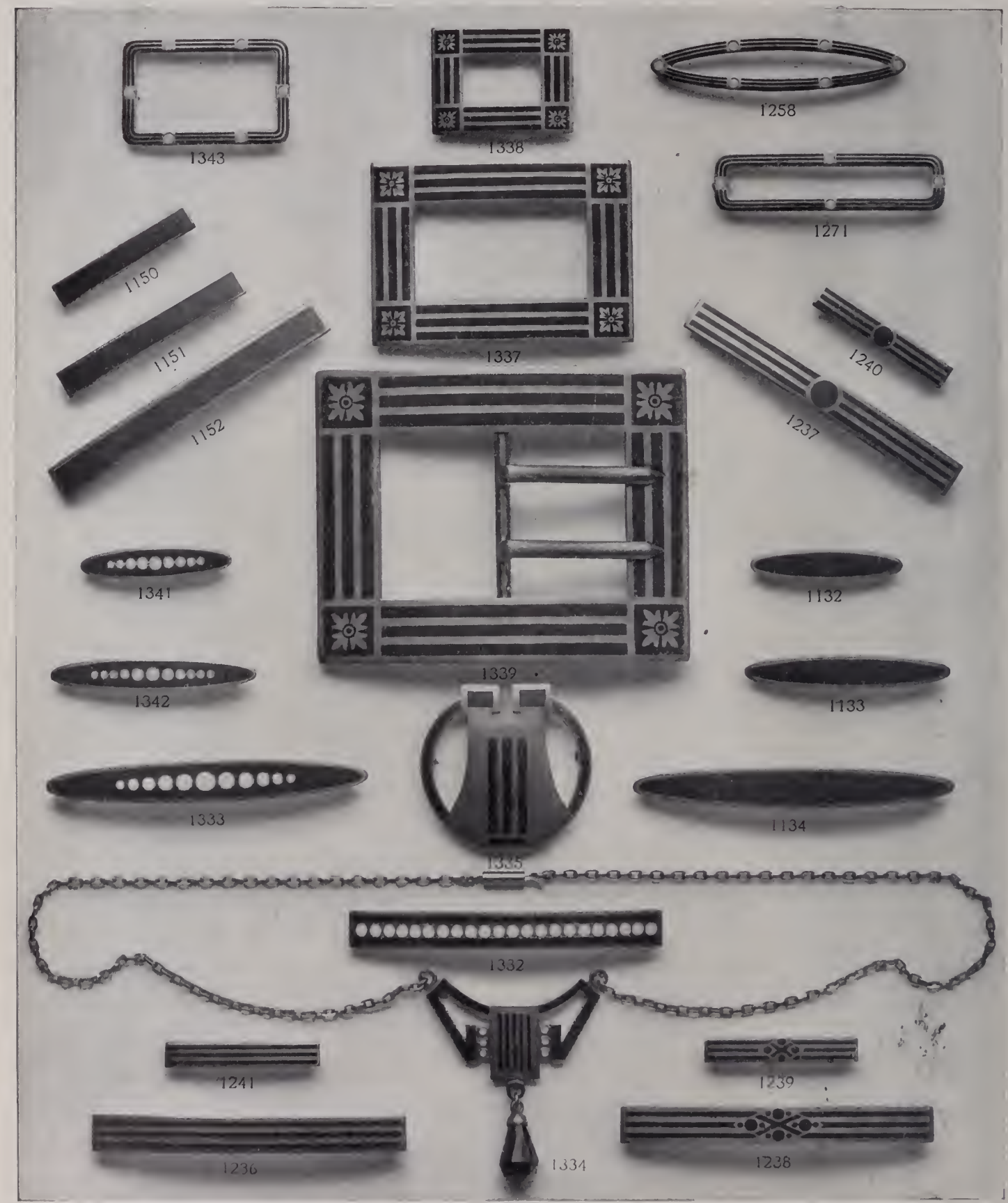


OSTBY & BARTON COMPANY

NEW YORK: 9-13 Maiden Lane. PROVIDENCE, R. I. CHICAGO: 103 State Street.

MOURNING JEWELRY—A NEW CREATION

Sterling Silver in either silver or burnished gold finish **A new line for which an immediate demand is assured**
Highest quality, popular prices and irresistibly attractive



The goods here shown can also be had in all colors in beautiful transparent enamels. Send for price-list and colored supplement showing 75 designs of beautiful cloisonne jewelry especially suitable for Spring and Summer trade

THE SHEPARD MANUFACTURING CO., 364 FRANKLIN ST., MELROSE HIGHLANDS, MASS.

ENAMELED BIRTH-MONTH LOCKETS

Of Rare Beauty and Artistic Worth



These Lockets are 1/10 gold plate
These Lockets have gold joints
These Lockets are the best finished in the market

TRADE MARK

WOLCOTT MFG. CO.

71 Peck Street - - - - - - PROVIDENCE, R. I.

NEW YORK OFFICE: 14 Maiden Lane



IT is as good as settled that there will be a good demand for bracelets throughout the coming Summer—and it is equally certain that the trade will not be offered a more attractive bracelet proposition than

SIMMONS ARMILLA

This most practical of joint and catch bracelets has proved itself to be a first-class seller in past seasons—having a record of sales equaled by no other bracelet of this type.

The Simmons Armilla line embraces a wide range of remarkably handsome patterns, a good display of which in your cases and window will certainly win you a generous share of the bracelet business of your city.

Order early from your jobber and be prepared to make an exceptional bracelet showing at the beginning of the season.

R. F. SIMMONS COMPANY

Main Office and Works: ATTLEBORO, MASS.

New York Salesrooms
9-13 Maiden Lane

Chicago Salesrooms
42 Madison Street (Heyworth Bldg.)

The SIMMONS 1909 Catalogue

which is now in the printer's hands, will be an unusually attractive book and a most useful one for jewelers.

Insure having a copy mailed you as soon as it is off the press, by sending us a postal request for it now.



A Line Every Jeweler Should Handle



EVERY Jeweler is asked frequently by his patrons for advice as to the best and safest method of cleaning jewelry. Jewelers carrying the Dennison Line of Jewelry Cleaning Caskets and Drying Outfits never are at a loss for an answer. *Incidentally* there's a handsome profit in giving the advice and selling

Dennison's

Jewelry Cleaning Caskets

Made in three styles. In Genuine Leather, Imitation Leather and Golden Oak (Wood) Boxes. *Without extra charge*, we will print No. 31 Casket (as illustrated above) on inside cover with Jeweler's name and address. A handsome and *permanent* advertisement. These outfits retail at a figure that is sure to make the sale. The proposition is an attractive one. May we tell you more? Write our nearest store.

Dennison Manufacturing Company

The Tag Makers

"The Original Jewelry Box Makers"

BOSTON
26 Franklin St.

NEW YORK
15 John St.
Uptown Store, Twenty-Seventh St.
Bet. 5th Ave. and Broadway

PHILADELPHIA
1007 Chestnut St.

CHICAGO
25 Randolph St.
(A new Dennison Store)

ST. LOUIS
413 North 4th St.



The Oldest and Best Polish for Silver, Gold and Crystal

AN old friend in a new guise. Silver White has had the full endorsement of leading jewelers for over five decades. It is now offered to the trade in new packages containing twelve attractive tin boxes of Silver White. Each box holding one-third more polishing powder than any other box on the market.

Dennison's SILVER WHITE

is a most efficient polish for silver, gold, cut glass, brass, china, or jewelry. Absolutely harmless to hands or metal surfaces. Contains no grit, no acids, alkalies or other harmful substances. Polishes quickly and leaves a highly burnished surface. A splendid seller for the trade—indispensable to every jeweler for keeping his own wares in the best selling condition. Send us a trial order.

Write for sample and prices to-day.

Dennison Manufacturing Company

FONTNEAU & COOK CO.

THE name Fontneau & Cook Co. stands out with more prominence to-day than ever before. The goods that we manufacture have given such satisfaction that they have established a foundation as strong as that of the rock Gibraltar—which cannot be wasted away even by a continuous hammering.

The illustrations show samples of a few Bracelets that have aided in giving us prestige.

WE SELL TO THE WHOLESALE TRADE ONLY.





NEW YORK OFFICE:
Room 1609
15 Maiden Lane

Fontneau & Cook Co.
ATTLEBORO, MASS.

CHICAGO OFFICE:
1203 Heyworth Building



AT THE
CORNER OF
MURRAY
AND
AUSTIN
STREETS,
NEWARK,
N. J.

IS NOW THE NEW BUSINESS HOME AND FACTORY

OF THE

EASTWOOD-PARK COMPANY

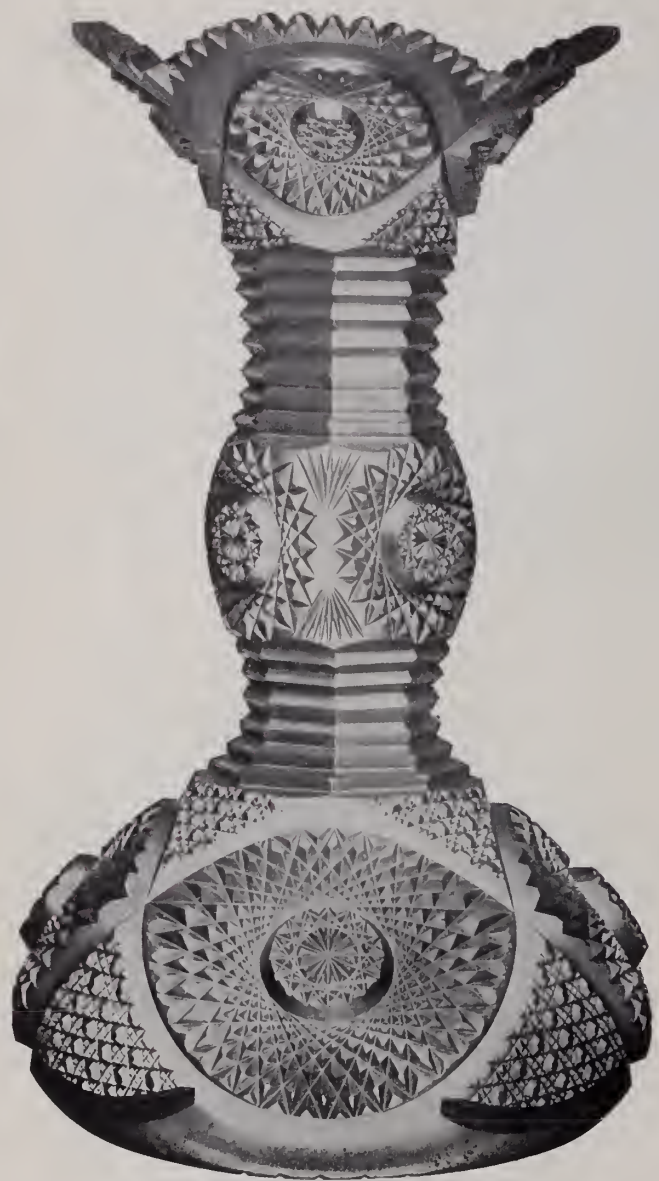
MANUFACTURING JEWELERS AND SILVERSMITHS

Spacious quarters and most modern equipment will permit the production of the greatest values ever placed on the market.

OUR CATALOGUE ILLUSTRATES:

Sterling Silver Toilet Articles and Sets, Ring and Fish Scale Mesh Bags in Sterling and German Silver; Cups, Card Trays, Napkin Rings, Photo Frames, Match Safes, Cigarette Cases, Penknives, Smoking Sets, Bag Tags, Box Purses, Card Cases, Vanity Purses, Buckles, Buckle Pins, Baby Rattles, Etc.

NEW YORK SALESROOM, - 9-11-13 MAIDEN LANE



Cut Glass Sterling Silver and Silver Plate

¶ The most satisfactory way to buy is to come to our warerooms and inspect our complete line of Cut Glass, Sterling Silver, Silver Plate and Sterling Silver Inlaid Ware. Out-of-town buyers are always welcome here whether they purchase or not. Make your headquarters with us and look over our new patterns and designs, the great variety being made possible by the number of our producing plants.

INTERNATIONAL SILVER CO.

FACTORIES:

THE MERIDEN CUT GLASS CO.
THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
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NEW YORK

GENERAL OFFICE: MERIDEN, CONN.

FLORETTE PATTERN

★ ROGERS & BRO. A-1.
(TRADE MARK)



ABOUT TWO-THIRDS SCALE.

The "FLORETTE"

The latest pattern in the celebrated **STAR** (★) **BRAND** plated ware, is now ready for delivery. It is a most artistic and effective design. The trade-mark

★ ROGERS & BRO. A-1

is always a guarantee of quality. Finished either Bright or French Grey with burnished shield. Supplied in **A-1, XII** (Sectional) and **Triple** Plate grades.

Sold by us direct and by all Leading Jobbers. Let us help you advertise. SEND FOR BOOKLET.

Made Only By

ROGERS & BROTHER, Waterbury, Conn.
(INTERNATIONAL SILVER CO., Successor)

WE illustrate herewith what is acknowledged to be one of the most handsome Sterling Tea Sets ever placed on the market. It is also **one of the greatest values** offered the trade for a long time. Each individual piece in this set is of Good Heavy Weight—the excellence of finish, the quality of workmanship and the beauty in design make this distinctly a Smith product—which is equivalent to saying that it is beyond criticism.

FRANK W. SMITH COMPANY

Manufacturers of Sterling Silverware

Gardner, Mass.

TRADE MARK
925
STERLING 1000



Sterling Silver Five-Piece Tea Set.



No. 4385. Illustration one-half size.
GERMAN SILVER

The Largest and most comprehensive line of mesh bags in Sterling and German Silver in the World.

Goods Manufactured by us include:

Sterling and German Silver Mesh Bags
Sterling and German Silver Box Purses
Sterling and German Silver Vanity Cases
Rolled Plate Bracelets—in Baby, Misses' and Ladies' sizes
Rolled Plate Ladies' Chains (Guards and Necks)
10K. Ladies' Chains (Guards and Necks)
Sterling Silver Ladies' Chains
Rolled Plate Necks (Pendant Drops)
Plated and Silver Sash Pins
Plated and Silver Sash Buckles
Plated Hat Pins
Rolled Plate Fobs

WHITING & DAVIS CO.

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Sternau's Spring AND Summer Specialties

UP TO THE MINUTE NOW

Closely allied to our Coffee Machines are the

Sternau Percolating Coffee Pots

The principle of operating is the same—the style only is different. They are very popular, requiring no more care than the ordinary coffee pot.

SEE CATALOGUE FOR OTHERS



If It Burns Alcohol We Make It.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

S. STERNAU & COMPANY
Makers of
STERNAUWARE

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.





THE word "Colonial" means much; especially in sterling ware for weddings, as without exception the bride is always pleased to refer to her Colonial ware.

We are the leaders in this line of ware, having made it a specialty for over twenty years.

We have more designs and styles than all of our competitors put together and our prices are the lowest for A-1 goods.

Also write or 'phone us for photos of our new line of sandwich and grape plates.

We also make one of the finest lines of French roll dishes. Prices furnished on application to

ROGER WILLIAMS SILVER COMPANY

101 SABIN STREET, PROVIDENCE, R. I.

Be in the Lead

And to be in the lead means to always have in stock those patterns which appeal most strongly to the discriminating buyer.

Ye Mount Vernon pattern proves to be such, and will keep you to the front.



Dessert Fork.

TRADE MARK R&L BCo STERLING

Made by

Rogers, Lunt & Bowlen Co.

GREENFIELD, MASS.

Watches Diamonds Jewelry

Announcement

The **Ilgen & Wakefield Co.** beg to announce to the trade that they have succeeded the old established firm of **Aikin-Lambert Jewelry Co.**

The business will be carried on at the present location, where they will be pleased to greet the trade. With increased facilities and a large and well selected stock of new and seasonable goods, they are prepared to handle all orders with promptness and reliability.

Fred D. Ilgen
C. C. Wakefield
H. B. Younglove

ILGEN & WAKEFIELD CO.
SUCCESSORS TO
AIKIN-LAMBERT JEWELRY CO.
Silversmiths Building
15-19 Maiden Lane NEW YORK

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET

A Large Variety of Patterns in All Widths



Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

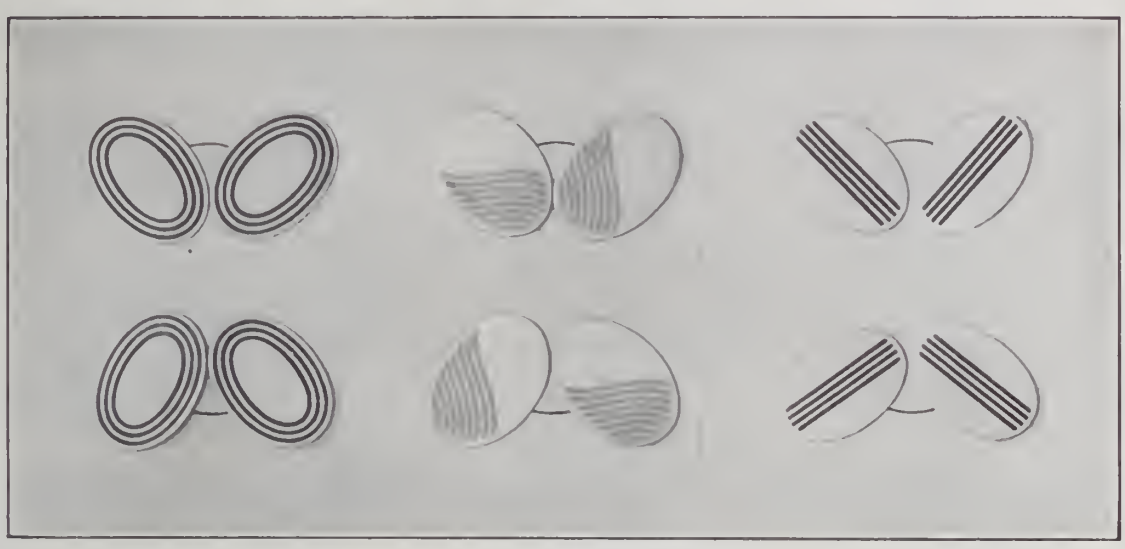
LOCKETS IN A LARGE VARIETY

Made by CASTIGLIONI CO.

JOBBING TRADE ONLY

9 Calendar Street
PROVIDENCE, R. I.

Link Buttons for the Spring and Summer Trade



An **unusual** and **attractive** line of
Enameled Sterling Silver Link Buttons

Send to us for a sample line

Trade RB Mark

R. BLACKINTON & CO.

ESTABLISHED 1861

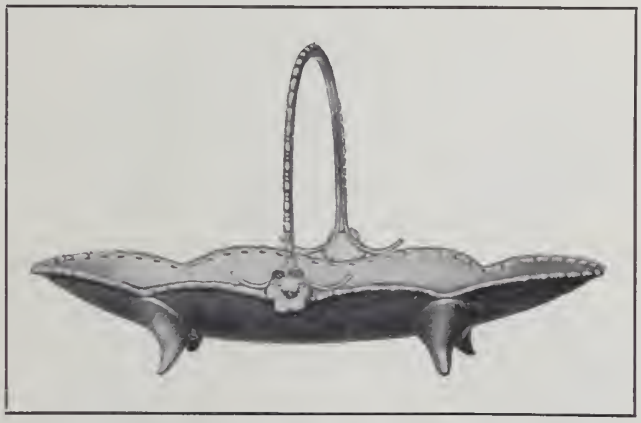
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New York Sales Office:
15 Maiden Lane

North Attleboro, Mass.

The Only Manufacturers in the Line Selling Only to Retail Jewelers Direct

SOLD WITH PROFIT BY THE RETAIL JEWELER.



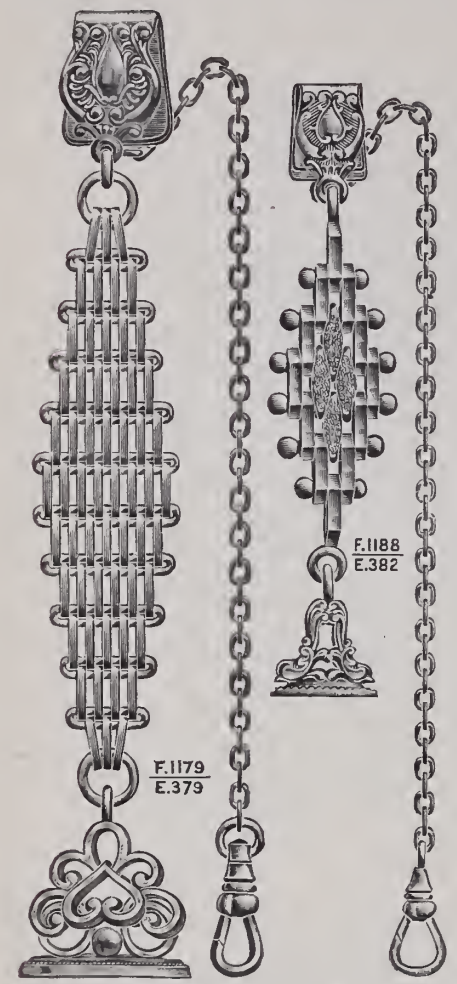
IF YOU HAVEN'T SEEN OUR LINE, WRITE AND ONE OF OUR SALESMEN WILL CALL.

Rockford Silver Plate Co.

ROCKFORD, ILL.

"Stand By Those Who Stand By You"

WE PROTECT EVERY RETAILER OF ROCKFORD GOODS



BATES & BACON

Attleboro, Mass.

MAKERS OF

High Grade, Gold Filled

Chains
Lockets
AND
Bracelets

NEW YORK
9 Maiden Lane
CHICAGO
103 State Street

"WINNA" BRACELET
Strongest Joint and Catch on the Market



Mr. Retailer:

Anybody can copy our patterns—Anybody can imitate our product

BUT

Nobody can reproduce our ***Individuality***—that remains vested in us

AND

when you see a gold case that ***looks*** like ours, either light weight or poorly finished, just open the back and you ***WON'T*** see **SOLIDARITY** stamped therein.

Your JOBBER will gladly send you a package of SOLIDARITYS for inspection

SOLIDARITY WATCH CASE COMPANY

Established 1885
A Quarter of a Century

54 Maiden Lane, - - New York

JOHN W. SHERWOOD —General Selling Agents— FRANK E. HARMER

IDEAS FOR THE SPRING

"Real Cloisonne Enamel"





Brooches
Belt Pins
Bracelets
Collar Pins
Fobs
Handy Pins
Hat Pins
Links, Men's
Links, Ladies'
Lockets
Scarf Pins
Tie Holders









Makers of a general line in Rolled Gold Plate. Every article warranted to give absolute satisfaction.

SAMPLES SENT ON APPROVAL

STANDARD BUTTON COMPANY

Manufacturers for the Jobbing Trade

Silversmiths Bldg.
15 Maiden Lane, NEW YORK

ATTLEBORO, MASSACHUSETTS

Mutual Bank Bldg.
SAN FRANCISCO, CAL.



G129

THE ATTLEBORO CHAIN CO.

Makers of High-Grade Gold Filled

CHAINS, FOBS, BRACELETS and LA VALLIERES

THAT-GIVE-SATISFACTION



No. 16474



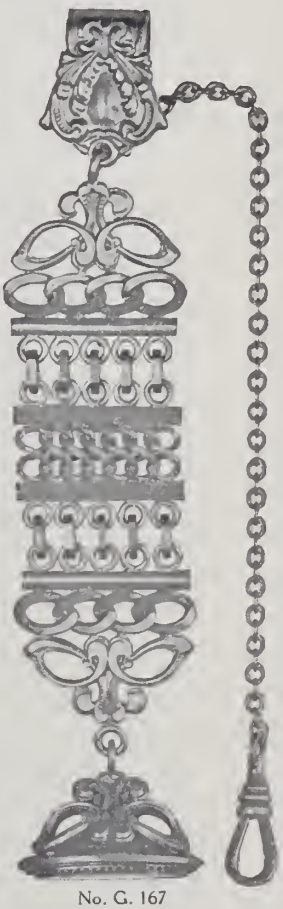
No. 16467

OUR new Fall line is now on the road. We have many new ideas, which are bound to be sellers. We do not hesitate to say that the finish of our goods is unexcelled, and the wearing qualities can be relied upon. If you haven't seen our line communicate with the factory at once and our salesman will call.

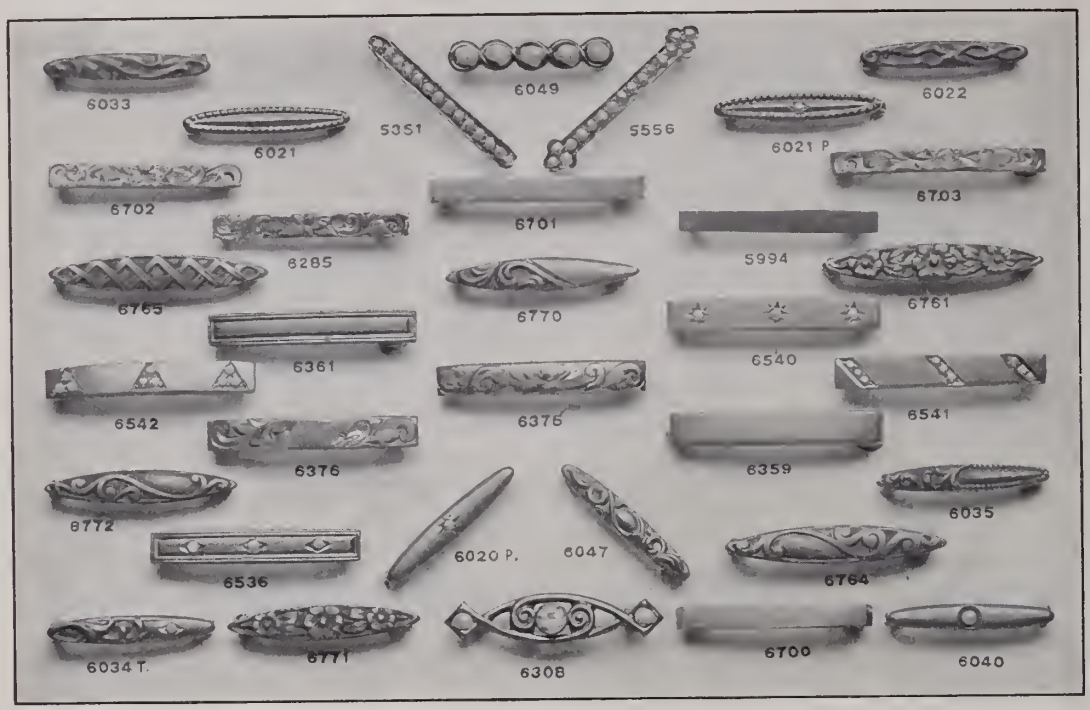
OFFICES

NEW YORK - - 11 Maiden Lane
TORONTO, 616 Continental Life Bldg.
FRISCO - - - 704 Market Street

PLANT:
Attleboro, Mass.



No. G. 167



AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, and NECK CHAINS

J. A. & S. W. GRANBERY

13 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal.

We are manufacturing the new Elk Design under authorization No. 1, received from the Grand Exalted Ruler. We are at the head on this, as we are in the lead of all Elk Jewelry. The discussion on emblems having now been settled, members of the Order will purchase more freely, and we can supply your wants. We carry everything from Silver Buttons to the most expensive Diamond Mounted Charms. Memo package cheerfully sent on request.

HENRY FREUND & BRO.

SELLERS OF SELLERS

ELK GOODS A SPECIALTY

71 Nassau Street, NEW YORK

KREMENTZ
Bodkin-Back
Studs and Vest Buttons



KREMENTZ
Bodkin-Back
Dress Sets

KREMENTZ BODKIN DRESS SET

ENTERS LIKE A NEEDLE



HOLDS LIKE AN ANCHOR

Number 2375



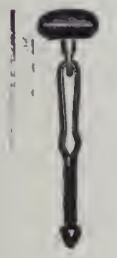
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OPEN

THE KREMENTZ BODKIN-BACK is recognized to be the most improved, simplest in construction, strongest and most durable on the market. Not one piece, but one-piece construction. No solder or tubing. Nothing to bend or break, being made of solid hard Spring Metal throughout.

Krementz Bodkin-Back Studs, Vest Buttons and Dress Sets are made in many salable patterns, set with Diamonds, Sapphires, Amethysts, Moonstones, Carnelian, Half Pearls and Whole Pearls at prices lower than any others made.





Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin Fasteners, making only a nominal charge for same.

KREMENTZ & CO.

14K.J TRADE-MARK

Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

THE STATUS OF WAISTCOAT BUTTONS

TRADE D MARK

WHEN Waistcoat Buttons first claimed artistic attention, the Waistcoat itself was quite an imposing garment. Durand Waistcoat Buttons preserve the traditions of dignity and beauty while conforming to modern demands. For full and semi-dress.

PRICES: $1.50 to $80.00 each.

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DURAND & CO.

49-51 FRANKLIN STREET
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OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
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"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young

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35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
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Agents for the Pacific Coast
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SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

Established 1831

NEW SCREW WIRE BROOCHES and SCARF PINS

The New Drop Earrings

A DISTINGUISHED SUCCESS

14 Kt. 

Only

THIS has the interest of "news." The new Drop Earrings made here inspired a genuine revival—not in the air, but in the sales and on the ledgers. Get your share.

Made with exquisite Gold Drop and Pearl, Topaz Drop and Pearl, Amethyst Drop and Pearl, Coral complete and Coral with Pearl, etc. Diamonds and Montana Sapphires also used with rich effects. Many designs, attractive prices.

Write for illustrated Circular now in press.

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Twenty-three Maiden Lane

NEW YORK

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W. T. Carter
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ESTABLISHED 1841 BY A. CARTER

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Manufacturers of

GOLD JEWELRY

Including the Most Complete Assortment of

VANITY CASES, and BAGS and PURSES
in GOLD and SILVER

Our New Combination Cigar Cutter Match Box



Patented January 12, 1909

The newest and quickest selling article introduced this season



Patented January 12, 1909

Carter, Howe & Co. take pleasure in offering to the Trade the latest Perfected Match Box for Paper Matches, with Combination Cigar Cutter. Automatic and easily operated. Made in 14-K. Gold and Sterling Silver, Plain, English Engraved, Etched and Engine Turned. Patented January 12, 1909.

9-11-13 Maiden Lane, NEW YORK **FACTORY: Newark, New Jersey**

B. M. SHANLEY, Jr., CO.

Manufacturers of

14 and 18 Kt. GOLD JEWELRY

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FINE MESH BAGS

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Necklaces
Earrings
Collars
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Brooches
Pearl Studs

Onyx and Bead Necks
Fine Roman Pearl Necks
Barrel Snaps of Pearls, Diamonds and Roses
Neck and Fancy Vest Chains
Bracelets
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SEED PEARL Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities

ORDER AND REPAIR WORK of all kinds executed by skilled workmen

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Diamond, Pearl and Semi-Precious Jewelry

at Medium Price

Brooches, Rings
Scarf Pins
Pendants
Necklaces
Bracelets, etc., etc.
in 14Kt.





To meet the present day demand for 14Kt. jewelry at a reasonable price, we have made up an extensive line of fine goods that merits your attention and consideration, also a line of the highest grade diamond platinum mountings shown in America, catering for only the finest work. All of the precious and semi-precious stones and pearls used in the construction of these pieces, have been imported by us; the designs have been created by our own designers and the mountings have been made by us in our factory, thus enabling us to offer you the richest at small cost.

Loose Diamonds At present our stock of loose diamonds is very large. We have imported every size from 200 to the carat to 2 carats each. As we buy these gems from the cutters ABROAD for spot cash, we are in a position to give you greater value than others.

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"Abel Mountings Ring True"

The "Bryant" Rings.

IF you sell a customer a **Bryant Ring** he will come back when he wants something else. If you don't care to see him again the cheap showy rings will answer your purpose just as well.

TRADE-MARK

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.

14-K. GOLD JEWELRY

TRADE MARK

Handy Pins	Link Buttons	Tie Clasps	Scarf Pins
Safety Pins	Shirt Studs	Veil Pins	Barrettes
Brooches	Fobs	Hat Pins	Belt Pins

10-K. and 14-K. Neck Chains and Guard Chains — Plain and Jeweled Lorgnette Chains

STERLING SILVER JEWELRY

NEW DESIGNS IN

LINK BUTTONS HAT PINS SAFETY PINS
TIE CLASPS COAT CHAINS

THE R. S. CIGAR CUTTER

In Sterling Silver, Plain and Engraved; and 14-K. Gold, Plain and Engraved, also Set with Diamonds.

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No. 6374. Size, 8 x 4¼ in. Price, $10 each.

DE LUXE JEWEL CASKETS AT LOW COST

Styles Equal Expensive Sterling Importations

COMPARISON CONVINCES

EVERY ONE a "creation." They look expensive, but are not. They sell readily. Customers think them a bargain. You are satisfied, too. Good profits.

The example shown is strongly constructed of Nickel Silver with richly ornamental corners, top and key-panel. Substantial hinges and firm lock and key on Yale principle. Removable Tray with Ring Holder. Satin lined. See fine display at New Salesrooms.

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Manufacturers of Britannia Novelties, Hollow Ware, Copper and Fancy Metal Goods

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I. N. LEVINSON, President Established 1865 H. S. MORRIS, Sec'y and Treas.

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14-K GOLD BAG



Gold Bags, Engraved and Pierced; New Effects in Straight, Shirred and Herringbone Mesh

Builders of High-Grade

Gold and Silver Novelties

In Original Designs

Mesh Bags
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Card Cases
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Vanity Cases
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Hat Pins
Cigarette Cases
And Other Novelties

Our New Illustrated Catalogue is ready for distribution and we will cheerfully mail one upon request. Send for one to-day.

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Vanity Cases, All Sizes and Various Compartments

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De Witt A. Davidson *David Schwab*

DAVIDSON & SCHWAB, Inc.

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Diamond Mountings in Gold and Platinum

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Fine Diamond Jewelry

La Vallieres
Brooches
Pendants
Scarf Pins
Link Buttons
Lockets
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Princess Rings
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SPECIAL ORDER WORK

S. K. & W.
SILBERMANN KOHN & WALLENSTEIN,
MANUFACTURING JEWELERS.
OFFICE 87 MAIDEN LANE, FACTORY
NEW YORK.

WE BEG TO INFORM

THE JOBBING TRADE THAT

OUR FALL LINE

IS NOW READY

College and Fraternity Monogram and Initial

BELT PINS, BUCKLES and FOBS

Send for Booklets

Monograms to order for Leather Goods.
10 and 14k. Gold Monogram Fobs at Lowest Prices.

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No. 1969.

THOMAS J. DUNN COMPANY, 100 Chambers Street, New York

No. 1968.

L. W. LEVY & CO.

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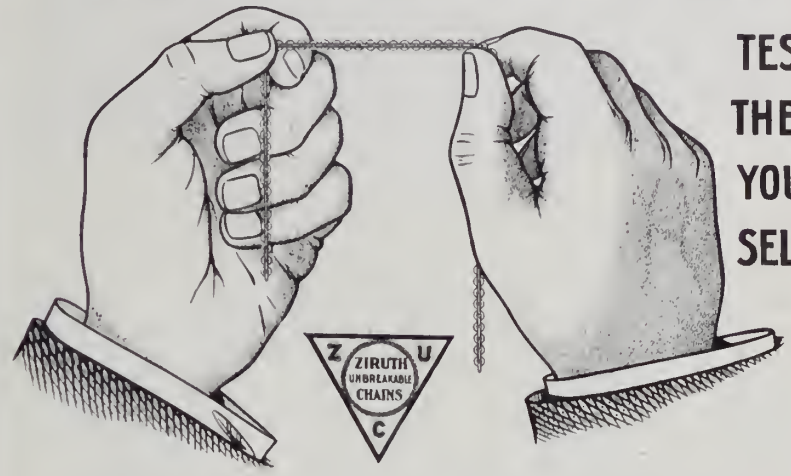
580-582 Broadway
NEW YORK

Jet Barrettes
Jet Hair Bands
Jet Hat Pins
Jet Sash Pins
Jet Combs
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Jet Everything

Gun Metal Mesh Bags
Gun Metal Hat Pins
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Gun Metal Anything

Ziruth-Unbreakable

GOLD AND PLATINUM CHAINS



TEST THEM YOURSELF

FREE FROM KINKS, KNOTS, TWISTS AND OTHER IRREGULARITIES THUS INSURING FLEXIBILITY AND STRENGTH

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ELK TEETH

CUT GEMS
ROUGH GEM MATERIAL
CLAWS OF LION, LYNX, CAT, EAGLE, OWL, HAWK

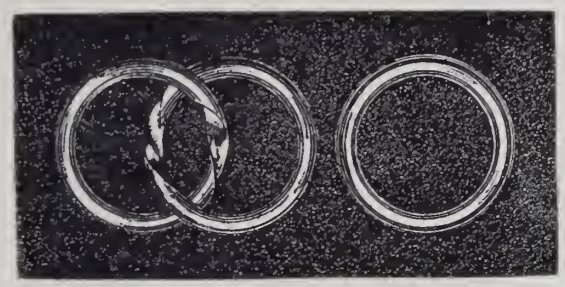
Any of above sent on selection to responsible Manufacturers, Jewelers or Lapidaries.

Price Lists. Strictly wholesale prices.

L. W. STILWELL

DEADWOOD - - SOUTH DAKOTA

TERRA COTTA
FERN PAN LINERS
Finished Green Outside
THE PETERS & REED POTTERY CO.
Zanesville, Ohio



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inser ing a pin in inside pinhole

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net;
18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

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LEONARD KROWER, WHOLESALE MANUFACTURING JEWELER AND OPTICIAN
536-538 Canal Street - - New Orleans, La.

OUR NEW LINE IS READY

¶ It reflects the "spirit of the times"—the demand for well-made popular-priced 10 Karat and 14 Karat Jewelry.

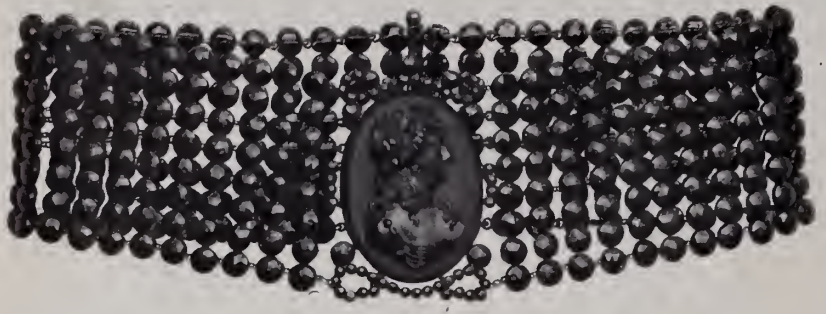
¶ It contains the latest ideas of the Jeweler's Art, in Brooches, Scarf Pins, Cuff Pins, La Vallieres, Festoons, Bracelets, Earrings, Link Button Sets and Locket Rings.

¶ Artistic, Attractive and up-to-the-minute. We cater to the progressive JOBBER and sell to the JOBBING trade only.

MILTON L. ERNST

Twelve Dutch Street NEW YORK

CHOPARD'S JETS



The TRADE looks to the **CHOPARD FRERES CO'S JETS**
Because: **Jet** is their specialty.
Because: They always made riveted **Jet Jewelry.**
Because: They have the latest fads from their Paris Factory.
Because: CHOPARD'S assortment of **Festoons, Collars, Combs, Barrettes, Hairpins, Brooches, Bracelets, Buckles, Necklaces, Lorgnette Chains, Hatpins, etc.,** is unsurpassed.
Because: They send Selection Packages to all reliable dealers.

Their stock of **Fishskin Pearls** *and Parisian* **Novelty Jewelry** *is always complete*

CHOPARD FRÈRES CO., 56 Maiden Lane, New York
PARIS, FRANCE



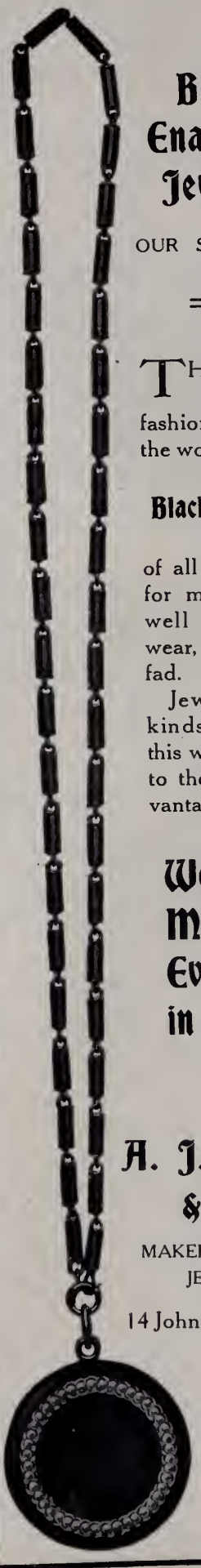
BELINE & GLASSER
Silversmiths and Goldsmiths
Makers of High Grade
Gold Mesh Bags
Vanity Cases and Cigarette Cases, etc.
ALSO SILVER MESH BAGS

49 SECOND ST.
NEW YORK
Telephone 6383 Orchard
Trade-Mark

EVERYTHING IN LOCKETS AND CHAINS.

The Bassett Jewelry Co.,

Providence, R. I.



Black Enameled Jewelry

OUR SPECIALTY

THE reports from the fashion centers of the world are that

Black Jewelry

of all kinds, both for mourning as well as regular wear, is the latest fad.

Jewels of all kinds mounted this way show up to their best advantage.

We Make Everything in Black

A. J. Hedges & Co.

MAKERS OF 14 K. JEWELRY

14 John St., New York

14 K
Trade-Mark.

TRADE K MARK.

Gold Chains

We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

THE NEW CHAIN

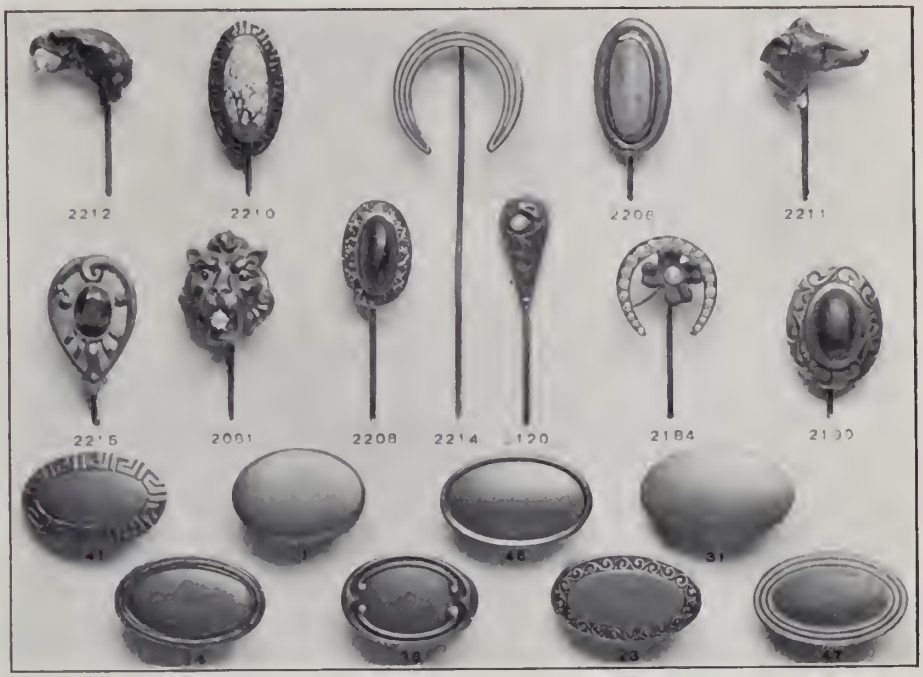
Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

IT'S A SELLER

Alois Kohn & Co.

16-18 Maiden Lane NEW YORK

1850 THE GOLD CHAIN HOUSE 1909



A Random Selection

From our Scarf Pin and Tie Clasp lines. We add new goods every day. Write to us for prices, or, better still, for a selection.

THE 10K LINE WITH A 14K APPEARANCE

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1Ko

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.



"Many a man talks himself into a sale, then talks himself out of it again," like the king in the nursery rhyme

"The King of France, with forty thousand men,
Marched up the hill, and then marched down again."

HOLD THE FORT

When you once get "up the hill" to the buying point, quit marching, and ***stick***—hold the fort!

The four steps up the hill to the buying point: (1) Getting attention, (2) Creating interest, (3) Arousing desire, (4) Bringing about resolve to buy—are fully outlined in our new book—"Silver Selling a Science."

"The most valuable piece of printed matter ever put into the hands of the jeweler or his salesmen"—that's what competent critics say of this new, thirty-six page, illustrated book—

"SILVER SELLING A SCIENCE"

Just look at the live topics discussed: "The Sales Value of an Idea," "Your Real Competitor," "Fostering the Collecting Instinct," "The Family Silver Idea," "Silver a Form of Wealth, not Expense," "Leading the Customer's Mind by Imparting Real Information,' "Meeting Objections," "Four Kinds of Knowledge Every Salesman Should Have." "Every Customer an Assistant Salesman for You." These are only a few of many.

Every silver salesman in America should have a copy of this book. Send in names and home addresses of your salesmen—or, ***Salesmen,*** write us direct—and we will forward copies free of charge.

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TOWLE MANUFACTURING COMPANY, *Silversmiths*

NEWBURYPORT MASSACHUSETTS

TRADE MARK



OUR salesmen are out with new samples of SILVER DEPOSIT WARE, PHOTO FRAMES, MIRROR FRAMES, DESK CLOCKS, BELT BUCKLES, SASH PINS, CIGARETTE CASES, THERMOMETERS, BAROMETERS AND NOVELTIES.

Goods that catch the eye because the quality and show are there. The price is the lowest that a good article can be sold for. Not the very cheapest, but the best for you, because you can sell more of it. The line of uniform best quality.

SCHARLING & CO., Silversmiths

Factory and Office: 755-757 Summer Ave.

NEWARK, N. J.

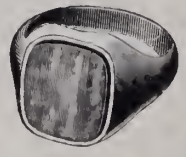
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Established 1857 Incorporated 1903



RINGS



WE MAKE THEM

IN

Seamless Gold Filled

and

Rolled Plate





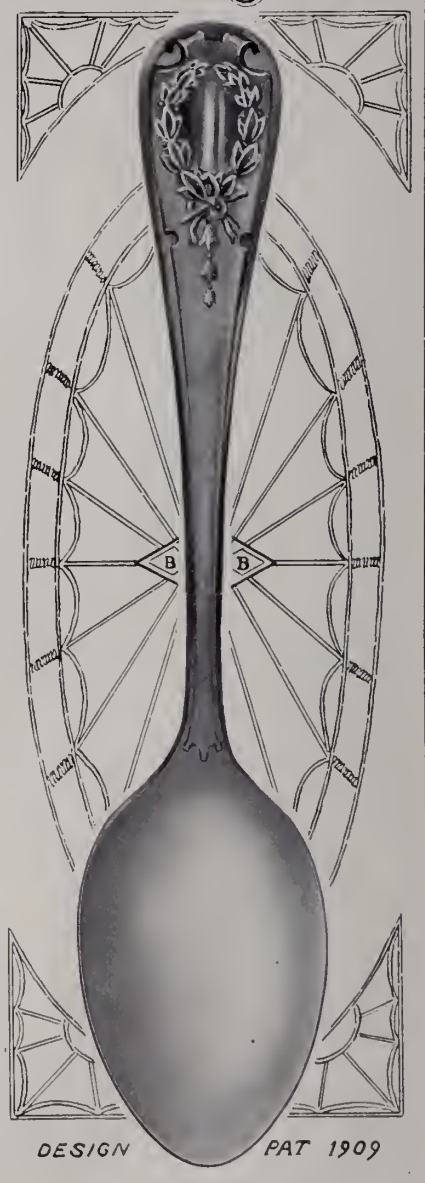
Quality and Workmanship the Best

P. & A. LINTON CO.

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Jobbing Trade Only New York Office, 180 Broadway

The Fairfax



DESIGN PAT 1909

Colonial in Design Superior in Quality

FRENCH GRAY FINISH

MADE IN 4 oz AND 12 oz PLATE

A POSTAL BRINGS YOU SAMPLE AND PRICE LIST

BENEDICT MFG. CO.

NEW YORK OFFICE 409 BROADWAY // WORKS—EAST SYRACUSE, N.Y.



COMPASS CHARMS

WITH MOUNTINGS OF A PLAIN, FANCY, OR NAUTICAL DESIGN

Especially Suitable for the

YACHTSMAN
BICYCLIST
FISHERMAN
HUNTER or
TRAVELER

A practical ornament which will adorn either fob or chain. The movements are the finest manufactured.

Lockets for one, two or three pictures, in round, oval, heart and fancy shapes.

Crosses, Fobs with and without Seals, Links, Safety Pins, Jockey Charms, Scarf Pins, Stone Heart Charms, Bangles, Etc., Etc.

T. W. ADAMS & CO.
Manufacturers of 14k Jewelry Only
15 Maiden Lane, - NEW YORK
103 State Street, CHICAGO, ILL.
Factory, 83 Union St., Newark, N. J.
TRADE A 14 K MARK

SALT CELLARS

IN VARIOUS SIZES

ARTISTIC
SERVICEABLE
REASONABLE

We illustrate one design, in order that you may be able to appreciate the selling qualities of our new goods. Write for prices and information.



We have specialized for years in the manufacture of goods for

The Den
The Desk
The Dresser
The Toilet Table
The Sideboard
The Dining Table &
The Living Room

G. A. HENCKEL & CO.
Makers of
SMALL AND MEDIUM WARES IN STERLING SILVER
FOR THE TRADE ONLY
109 to 115 West 26th Street, NEW YORK CITY



CUT GLASS FLOWER POT

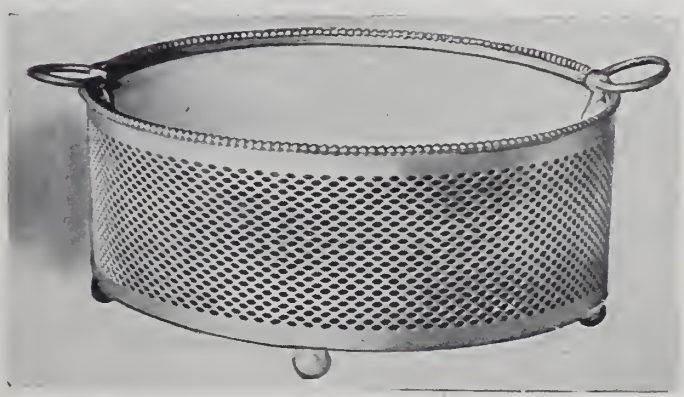
Mr. Jeweler—

My Specialties are Beautiful and Attractive Articles in

Cut Glass and Silverplated Ware

The J. D. Bergen Co.
Cut Glass

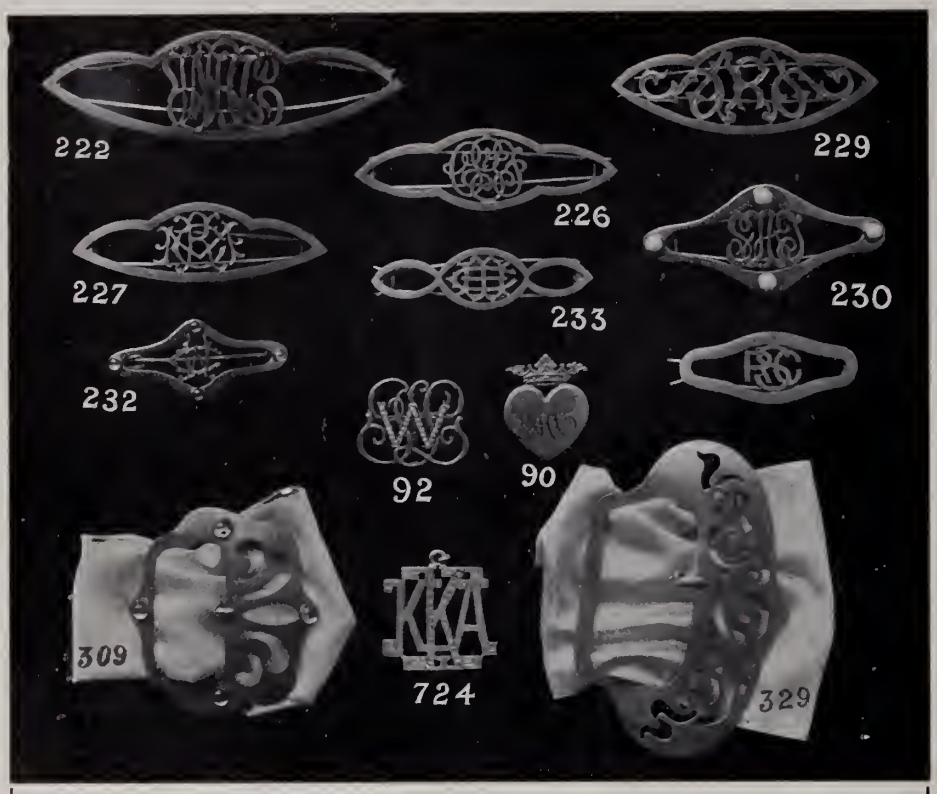
The Middletown Silver Co.
Silverplated Hollowware



SILVER FERN DISH

NEW OFFICE:
38 Murray St.
NEW YORK

JOSEPH IRONS
Manager



SOMETHING NEW IN LADIES' HAIR ORNAMENTS
MONOGRAM BARRETTES
in Solid Gold, Sterling Silver and Gilt
TO THE TRADE
Monogram Fobs, Belt Buckles, Brooches, and all kinds of MONOGRAM WORK our Specialty
WALDRON & CARROLL. Mfg. Jewelers, 34 Warren St., New York



Boxes for Silverware, Manicure and Toilet Sets

Jewelry Boxes in many qualities and styles

Silverware Chests in all combinations

Flannel Rolls and Bags for Silverware

Fancy Platforms and Blocks for Window Display

Trays for Show Cases and Travelers' use, of every description

We Re-Cover Window Platforms and Trays

PAPER BOXES
Tags, Cards, Cotton, Findings, Etc.
Estimates and Samples cheerfully furnished

WOLFSHEIM & SACHS
Manufacturers and Importers
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(Lorsch Building) **NEW YORK**
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LADIES' HAND BAGS

Our 1909 Spring Line now ready for inspection

C. F. RUMPP & SONS

TRADE R MARK

FANCY LEATHER GOODS **PHILADELPHIA**

SEND FOR CATALOGUE

NEW YORK SALESROOM, 683 and 685 Broadway

¶ WE SHALL BE GLAD TO SEND OUR NEW ILLUSTRATED CATALOGUE TO ANY LEGITIMATE JEWELER.

S. F. Myers Co.
WHOLESALE JEWELERS
47G and 49 Maiden Lane
New York

A HIT
TALISMAN LADIES' RINGS
Made in 14 k. only



In Turquoise Matrix, Coral, etc.	1916C	1915T	1911C	1914C	1913T
	$6.50	$6.00	$5.50	$8.00	$5.50



SAFETY GUARD BRACELETS
Made in all modern styles, 10 and 14 kt.

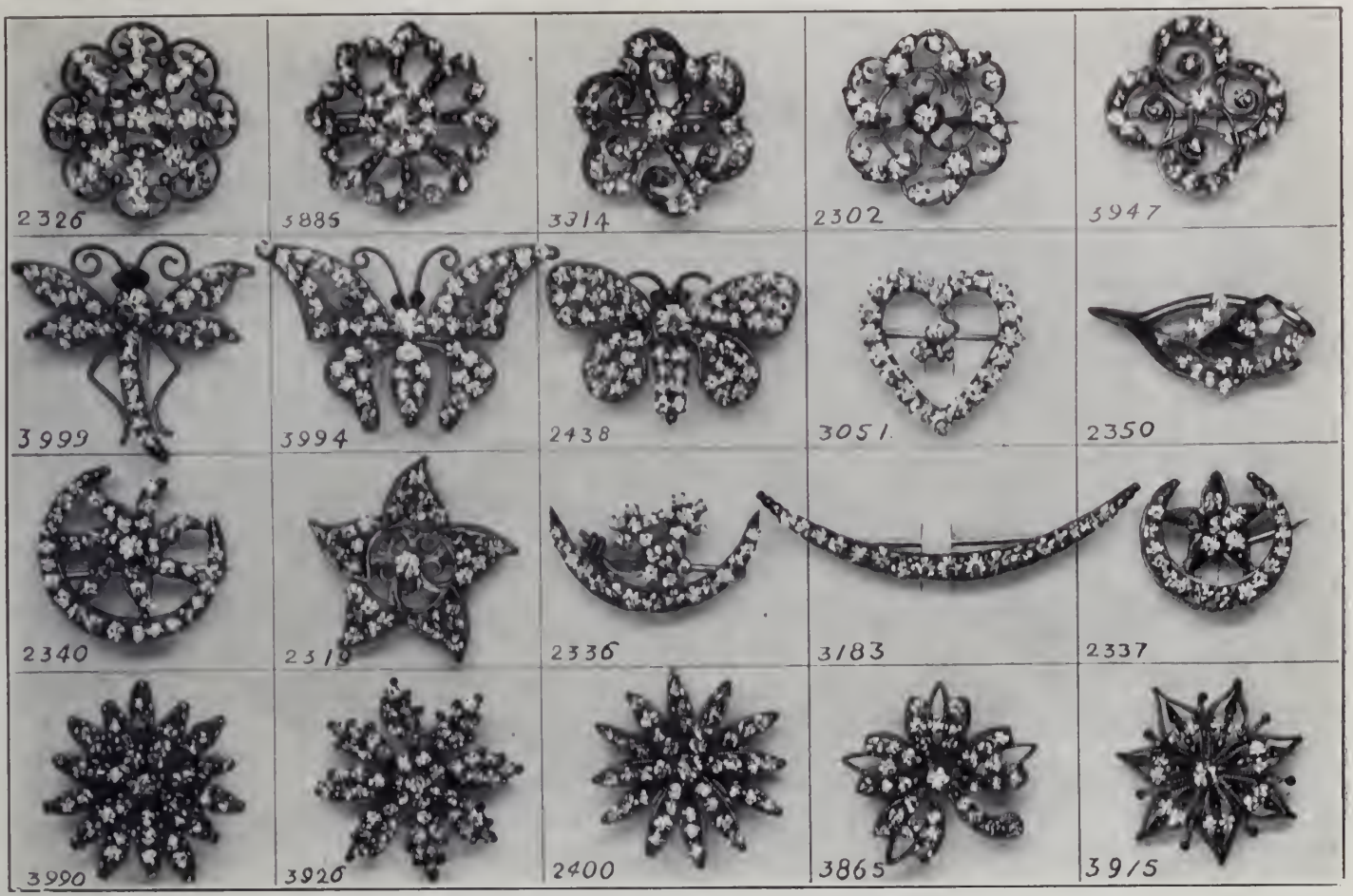
We will apply this guard to any style bracelet except links, for **$1.75** to **$2.00** each

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51-53 Maiden Lane
New York City

J. BULOVA CO.

PATENTS
Procured promptly and properly in all countries. Also trade marks and designs.
DAVIS & DAVIS
220 Broadway, New York and Washington, D. C.



HIGH GRADE GOLD FILLED BROOCHES SET WITH RHINESTONE DESIGNS

TAKEN FROM SOLID GOLD

2319, 3994, 3865 — $17.00 Doz. List Net

3999, 2438, 3926 — $24.30 Doz. List Net

3885, 2326, 2340 — $19.44 Doz. List Net

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KING & EISELE

Manufacturing Jewelers

BUFFALO, N. Y.

Orders will be filled for any quantity at prices quoted, subject to Jewelers' Circular discount

SOMETHING NEW IN DEPOSIT



This cut shows one of our latest productions in a glass deposit marmalade jar. This can be retailed at $5.00 at a good profit.

TRY IT.

We make everything in deposit and have added a line of sterling silver pin cushion jewel cases, salt and peppers, bon-bon dishes, candlesticks, loving cups, etc.

DEPASSE MFG. CO.

SALESROOM: 41-43 Maiden Lane

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SPECIAL PROPOSITION

ON

SILVA PUTZ

SILVER POLISH

AMERICAN METAL POLISH CO.

WEST SOMERVILLE, MASS.

Lockets Only

TRADE MARK INSIDE

3735



ESTABLISHED FIFTY-TWO YEARS

Flat Model, Quarter Gold, Hand Engraved

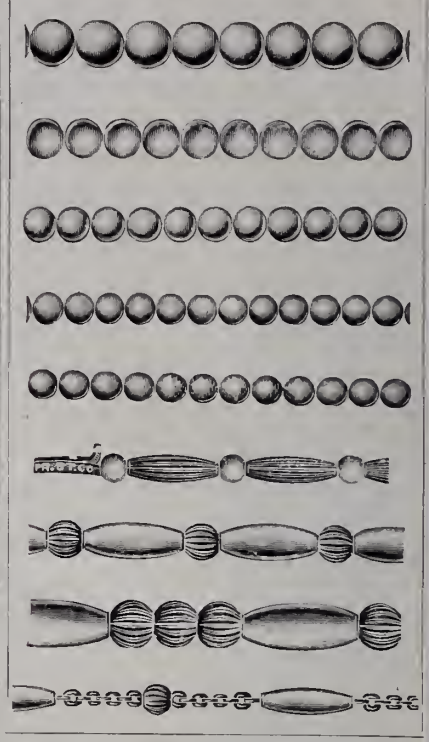
The new W. & H. line contains the largest variety of original and desirable designs ever shown.

Wightman & Hough Co.

PROVIDENCE, R. I.

NEW YORK OFFICE
3 Maiden Lane

Main Office and Factory
7 Beverly Street, PROVIDENCE, R. I.



High Grade Gold Filled

BEAD NECKS

¶ We make them of seamless stock in any desired length. The variety of styles and patterns is great enough to meet all tastes and requirements.

¶ Ask your jobber to let you see them, or write to us if he doesn't carry our line of superior gold and gold filled jewelry.

10K. Solid Gold

Providence Stock Co.

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E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins and Stick Pins.

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New England's Latest

12-size Thin Model

10-year with 20-year wearing quality $3.45

Nickel Finish · · $1.45
Gun Metal Finish · $1.45
Less 6% 30 days

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Jewelry Trunks and Cases

177 Broadway
Bet. Cortlandt and Dey Sts.
154 Fifth Avenue
723 6th Ave.
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Safety Pony



No. 7525 S4

¶ Having introduced the Lapel or Button Chain which has become one of the standard and popular Summer chains, we are introducing for your approval this season another neat chain which can be worn on Vest for office use or on Trousers Band for outing wear; it makes a neat, stylish, economical and safe chain to substitute for the old, long, cumbrous, useless and unsafe Vest; the clutch is specially made so as to go on and off easily, and is of our own make.

¶ Try one of our samples when our travelers call and see if you do not agree with us. We will have a number of desirable patterns with and without the sliding seal. Also a large lot of other good things, new this season.

Yours for trade for 1909

Doran, Bagnall & Co.

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms.

OFFICES:

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POTTER'S PRODUCT



An extensive line of novelty Fobs entirely new in design, elegantly finished. New lines now ready

THROUGH THE JOBBER

E. A. POTTER COMPANY

PROVIDENCE, RHODE ISLAND

TO LET! IMMEDIATE POSSESSION

BEST LIGHT OFFICE SPACE (TWO FLOORS)

IN MAIDEN LANE DISTRICT

31 Maiden Lane, Adjoining Corner Nassau Street

ADVANTAGEOUS LEASE. MODERATE PRICE

INQUIRE OF

F. J. WHITON, 130 Broadway, New York City

VERIBEST LOCKET SHOP TALK

No. 4



FRIENDS

¶ It is a great thing to make friends — to get the hand clasp and the smile as we journey on. And making friends is just "making good." Which is to say, getting into the game and playing fair—with a strong arm and a strong heart. And what is true of an individual is true of a business—a business is just the man in motion. To create, evolve, perfect, in short, to do a thing better than it has ever been done before is to make friends, and friends who will cut cross lots to reach you.

AND that is the history of this business. The progressive element is finding out that our lockets are different, Veribest in a class by themselves; they stand for a new school in the superior jewelry art—the product of the most educated organized group of skilled workmen in the world.

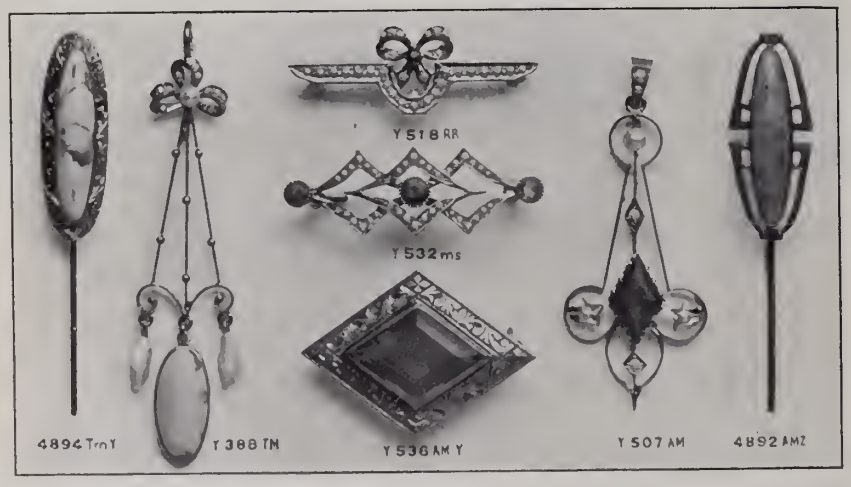
Our trade-mark in each locket is an absolute guarantee for satisfaction, and we ask the trade to demand them.

Gold Star
S. & B. L. ★ CO.
Guaranteed

S. & B. LEDERER CO.

Our Lockets Sold by Veribest Jobbers Everywhere

11 Maiden Lane, New York, N. Y. 131 Wabash Avenue, Chicago, Ill. 100 Stewart Street, Providence, R. I.



OUR NEW LINE

is now in the hands of our salesmen and is larger and more attractive than ever. Every design is an artistic production richly finished and beautiful, maintaining our high standard of excellence.
Profits are made from goods that sell. Our line of 14K and 10K solid gold jewelry is known as

The Line That Sells

Superior Quality *Original Designs* *Low Prices*

CHARLES E. HANCOCK CO.

7 Beverly St., Providence, R. I.

NEW YORK OFFICE: 13 Maiden Lane CHICAGO OFFICE: Heyworth Building

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306



212 500 212

THE
U.S. CO. ART SHOP U.S. CO.

Makers of the Best and Newest in Brass for the Jobbing Trade

COLLAR PINS, BROOCHES, CUFF PINS VEIL PINS, HAT PINS, LINK BUTTONS

Prices range from $5.00 per Gross up
Subject to Discount
Let us send you a selection

UNIVERSAL SUPPLY CO.

9 Calendar Street PROVIDENCE, R. I.



Specialties In

Black Onyx Hematite Moonstone and Coral

Established 1863

BLACK ONYX EAR SCREWS in all sizes, set with or without diamonds, pearls, etc., plain and faceted, ranging in price from $4 50 to $75. per pair.

CORAL: Brooches, Earrings, Bracelets, Necklaces and Scarf Pins, from $2.50 up.

We repair, recut and polish Coral equal to new. Special order work will receive prompt attention.

We also import an attractive line of Necklaces, Manicure Files, Paper Weights, Fancy Goods and Novelties in Agate Jewelry especially suitable for souvenir trade.

Write for an assortment.

SAMUEL LAWSON

19 John Street NEW YORK CITY



FULFORD & HOBART CO.

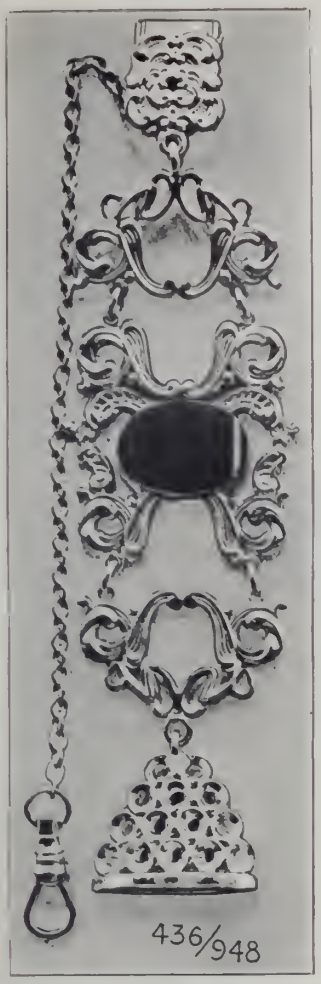
Ornaments and Findings

PROVIDENCE, R. I.

Flat Back Settings

Every size in rounds, from 5 to 40 millimetres, also all of the ovals and fancy shapes.

Send your stone and if we have not a setting to hold it, we will make it in 24 hours.



WHEN BUYING BUY THE BEST

Your customer appreciates it. It helps your business. You become known as a reliable Business House.

B. S. FREEMAN CO.'S Trade-mark is a guarantee of quality. Their goods have been on the market for over sixty years. Ask your **JOBBER** for them. If your **JOBBER** does not carry them, write us and we will see that you get them through another **JOBBER.**

SOLD ONLY TO JOBBERS

Our line of **Chains, Roller Fobs and Bracelets, Seals, Lockets and La Vallieres** is as fine as ever and up-to-date in styles.

B. S. FREEMAN CO.

Manufacturers of

High Grade Gold Filled Seamless Chains

ATTLEBORO FALLS . . . MASS.

J. T. VANSANT, - - - 170 Broadway, New York
J. T. EDWARDS, 811 Columbus Bldg., Chicago, Ill.

EVERYTHING IN LOCKETS



TRADE SKM CO. MARK

S.K.Merrill Company

Locket Makers

SOLD TO JOBBERS ONLY

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.



OPEN CLOSED

EASY TO INSERT IN CUFFS

A modest priced Gold Cuff Button with lever end.

MADE BY

POTTER & BUFFINTON CO.

7 Eddy Street,

New York Office: 65 Nassau St. PROVIDENCE, R. I.

ASK YOUR JOBBER FOR OUR LINES



Trade Mark

NEW YORK OFFICE
No. 7 Maiden Lane

CHICACO OFFICE
1203 Heyworth Building



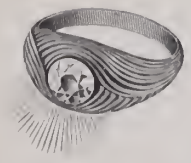
When You Buy Rings

and desire style, quality and workmanship

—— CORRESPOND WITH ——

LYONS MANUFACTURING CO.

Makers of Seamless Gold Shell Rings



New York
37 Maiden Lane

PROVIDENCE, R. I., U. S. A.

Chicago
1111 Heyworth Bldg.





'Phone 1639 Gramercy

CHARLES M. PRIOR

DESIGNER
To Metal Workers

ETCHING
for the Trade

24-26 East 21st St., NEW YORK

THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Malden Lane, New York.



ONCE AGAIN

We would suggest the advantage and economy in carrying our **INTERCHANGEABLE CHARM** and trimmings in your stock.

This charm, being ready to deliver, satisfies your customer, avoids the necessity of ordering, and eliminates the danger of losing the sale.

SEEING IS BELIEVING, so secure a charm and a few trimmings from your jobber that you may SEE for yourself how they are made, and you will BELIEVE with us that our **Interchangeable Charm** is a necessary adjunct to your line.

We are adding new goods to our line continually, which we will illustrate from time to time in this space.

IRONS & RUSSELL CO., Manufacturers of Emblems

THREE COMPLETE STOCKS

CHICAGO OFFICE
131 Wabash Avenue

Main Office and Factory: 95 Chestnut St., Providence, R. I.

NEW YORK OFFICE
11 Maiden Lane



ARTHUR W. WARE & CO.

MANUFACTURERS AND IMPORTERS OF

WALKING CANES

RIDING CROPS AND CORKSCREWS

Write for Illustrated Catalogue



A. W. Ware's Folding Cane
Fits Any Traveling Bag

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NEW YORK



FANS

FOR EVERY FANCY

ranging in price from $4.50 per dozen to $1 00. each. The newest ideas in gauze fans, silk fans, feather fans, mounted on sticks of bone, mother of pearl, ivory and sandal wood.

We also present a choice collection of imported Jewelry Novelties: La Vallieres, brooches, belt pins, buckles, hat pins, pearl and amber necklaces, jet goods and an exceptionally fine line of the **fashionable Long Chains.**

Send for selection, mentioning price.

We also repair fans

LEWY & COHEN

530 BROADWAY IMPORTERS NEW YORK

HUTCHISON & HUESTIS

RING MAKERS


Epidote


Turquoise Matrix


Amatrice




Opal Matrix

SERPENT RINGS


Amazonite



SIGNETS

In All Shapes and Sizes



RECONSTRUCTED
RUBY
IN MANY STYLES


Lapis Lazuli


Jadeite


Chrysocolla

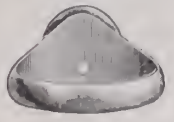

Topaz

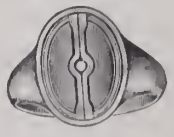
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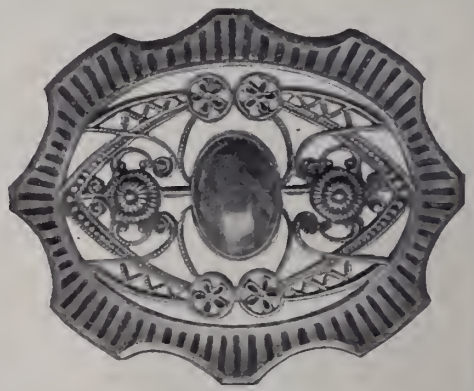
LOCKET 3131, Rose
" 3132, Green
Ruby and Brilliants



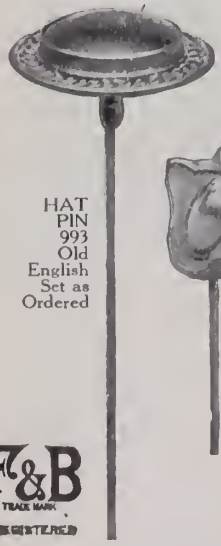
4107, CLASP, Rose or Green, Red Eyes, White Mouth
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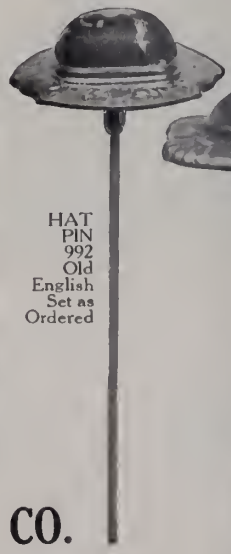


HAT PIN 993 Old English Set as Ordered

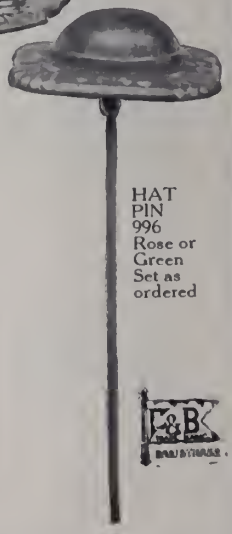
SCARF PIN
986 Rose
987 Green
Set as Ordered



3815, CLASP, Rose or Green
3815², PIN STEM, Rose or Green
} Set as ordered



HAT PIN 992 Old English Set as Ordered



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THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVIII. WEDNESDAY, MAY 5, 1909. No. 14.

A Remarkable Gift from the Rhine Provinces to the German Crown Prince and Crown Princess.

By Charles A. Brassler.

A SET of silver table ornaments of more than ordinary interest was recently completed in Germany. This remarkable collection, consisting of 23 pieces, was intended as a present from the Rhine province and Westphalia to the German crown prince and his bride on the occasion of their wedding in 1905, but at that time only the designs could be presented.

After it had been determined that the proposed proportions of the various pieces were correct for actual use, and practical, their execution was commenced. In the Spring of 1908 the entire work was completed, and on May 23 advantage was taken of the presence of the crown prince couple in the Rhine province to present the gift, with appropriate ceremonies, in the Council House at Düsseldorf.

The collection comprises the following pieces: A center epergne, two ornamental horns, two flower holders, two vases for flowers arranged as bouquets, four large branched candelabra, four small branched candelabra, two round fruit dishes, two ornamental holders for long-stemmed flowers, two elongated fruit dishes and two other fruit dishes.



ROUND FRUIT DISH PRESENTED TO GERMAN CROWN PRINCE AND PRINCESS.

With the greatest wealth of ornament, this table set is by no means overloaded with decoration. The pieces comprising it are not monuments decked with figures that might create a sensation, but beautiful ornate articles which, in the placid grandeur of their harmony, create an exceedingly chaste impression. The ornamentation of the separate pieces, which aims at the free reproduction of the effects of the old Norse animal and plaited or basket-work decoration, is nowhere obtrusive. Nor can we overlook the generally happy revival of the old Rhenish art of enameling that is displayed in these works, quite independently and entirely absolved from any dependence on conventional application. It is very noticeable that all inlaying of enamel, the color effect of which has an enlivening tendency, especially the armorial bearings, the bright parti-color of which might easily make them objectionable, has been produced in very modified color tones, so that they are only modestly prominent in the general color effect of the silver.

We have selected a few of the pieces for special illustration and more detailed description. The great center epergne, shown on the front page, is 32 inches high and 39½ inches long, and is intended for use as a receptacle for flowers; it is circular in section in the center, prolonged toward each end in the form of the long, curved beak of a Norse or Viking ship. The bowl is supported on a round foot, from which rise four supports, which, flanking the bowl, carry a perforated dome. This arches over the circular portion of the bowl and terminates in a knot, showing the enameled arms of the noble couple. The whole is surmounted by a reproduction of the crown prince's crown.

The material connection between the body of the vessel, reminiscent of a Viking's ship, and the support is effected above by means of the broad inscription scroll and the rope beneath it, wound about the supports, and below by means of the encircling foot pro-



ORNAMENTAL HORN WITH PRUSSIAN EAGLE—FRONT VIEW.

file which displays in the flat a connecting weave or plait, and obliquely an ornament of animals' heads in old German style.

The dedicatory inscription in ornamental enamel letters reads as follows: "Presented June 6, 1905, by the provincial associations of the Rhine Province and Westphalia, and their city and rural district communes." The inscription scroll terminates in moulded animals' heads in high relief, holding between their teeth balls of agate sprayed with red and gray.

The bowl, formed from a single piece of sheet silver, rests on a cylindrical foot with inclined planes, on which, as surface ornaments, band-like, intertwined lizards appear



The goal or finishing line at the end of a Marathon race looks a long ways off to the contestants who are about to start in such a race—it takes a lot of energy, a lot of will-power, a lot of perseverance to cover the 26 miles 385 yards and reach the goal at the end.

That is just exactly the way with a good many things in life that are worth doing well. The goal aimed for looks a long ways off, with many obstacles to overcome.

We have reached one of our goals by building our own factory, for we have had this idea in mind for a great many years.

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in various forms, grasping a chrysoprase. The gilded interior of the bowl is intersected by four silver bandeaux, resting against the supports and uniting to form a rosette. The dome supports are in champlevé enamel, following early medieval workmanship. The enamel colors, gray-blue and reddish-violet, in different shades, are modified to accord with the prevailing steel-gray tone of the deep, matt black effect of the silver. These colored columns, on a bright base, are divided by similar roundels, which, starting in a small agraffe, merge into a fan-like ornament on the capitals and thus effect their connection with the base.

Above this the clusters of columns merge into six-sided knobs, the rhomboid surfaces of which are ornamented with filigree work and tourmalines. On the knob capitals the dome rests. It is overlaid with a large, four-particle, starfish-like formation, resting on perforated scroll-work, in the recessed angles of which four smoked topazes are set.

It was impressed upon the artist to whom the execution of the work was entrusted to restrict their weight in order to make the articles as convenient to handle as possible. The dome, for this reason, is not, as is customary nowadays, cast solid according to the model, but is made up of two half-globes formed by hammering, between which is a hollow space. The animals and their wings are likewise beaten out from two plates, whereby they are made not only lighter but more resistant than if composed of solid castings. Through the revival of the old, genuine repoussé work in all parts of the table center the silversmiths have been able to produce this rich and complicated piece of work with only 44 pounds of silver.

The ornamental horns are 32 inches high and 27½ inches wide. These horns do not represent, as it might appear, drinking vessels of ancient style, but are ivory tusks mounted in highly ornamental metal work and resting on a wide-spreading base. They are intended as carriers of the heraldic animals of the provincial arms. The ivory body is bound with strong rings, intimately connected at various points with the supporting portion, which rests on three points, the profile of which is continued in the bent handle, which takes a curve opposite to that of the horn. These rings are joined together by means of strips that follow the contour of the horn, so that the entire mounting of the tusk is immovable. The lower finial consists of an octagonal point, richly ornamented with plaited bands and with a smoked topaz held in powerful claws.

The upper end shows the boldly modeled armorial animals, the Prussian royal eagle for the Rhine province and the rearing horse for Westphalia. Of the former we present a photograph. The base (to harmonize with the dome of the centerpiece) is overlaid with a four-pointed star, the receding angles being ornamented with lapis stones set in filigree. Between this base and the ivory, separated from it by a strong hollow with a zigzag design, the rich neck border is interposed, which, divided into compartments, shows in front the arms in colored enamel, the silver stream in a green and the silver horse in a red field, corresponding to which, in the back, is an ornate rosette with band designs and tourmalines shading red and green.

There are two sizes of candelabra—a large and a smaller size. The large candelabra, which is 35 inches high and 20 inches broad, has four large arms, which branch into four smaller arms; consequently it carries 16 candles. The spread is from below, upward.

On a four-sided convex diminishing base, resting on claws, connected by means of a plaited band with an animal's head, and springing from this there ascends the supporting motive of the central column, a



SMALL CANDELABRUM.

four-partite group of enameled columns, the design of which is worked out in gray, blue and green colors. The roundels already referred to at the side of the colored shafts are inspired by the closing profile and are enlarged to form a sort of capital on which rests a diversely perforated hollow sphere, overlaid with ancient Germanic animal designs and set with lapis stones. The four branches terminate in small hollow balls, from each of which spring four sprays that carry candle sockets. The richest ornamentation of the candelabra is derived from the armorial shields of the provinces participating in the presentation. Framed and set in ornamental relief work, conventionalized animal forms in an infinite variety of styles are, on the bases of the four candelabra, the arms of the Rhine province, the duchies of Jülech, Cleves, Berg and Gelders, the principality of Mörs, the province of Westphalia, the bishoprics of Münster, Minden and Paderborn, the duchy of Westphalia, the principality of Siegen and the earldoms of Mark and Ravensberg.

The small candelabrum, of which we present an illustration, is 27½ inches high and 15 inches wide. The candelabrum has three branches, each divided into three of smaller sizes, so that it will hold nine candles. On a triangular base, arched outwards, the three-sided group of columns rises and develops towards the top in the manner described for the large candelabra. The large hollow sphere bears as a finial a topaz in a strong setting (corresponding with the rear finial of the ornamental horns). On the bases are the arms of the Rhine province, of the cities of Cologne, Aix-la-Chapelle, Coblenz and Triers, of the province of Westphalia, the cities of Münster, Minden, Armsberg and Dortmund, set in ornate fields, treated to correspond with those of the large candelabra and also displaying variegated animal *motifs*.

The collection includes three styles of fruit dishes, among them the round fruit dish that is the subject of one of the illustrations. From the lower base there proceed, as in the other flower holders, four strong bandeaux. The ring-shaped projections, serving also as handles, are ornamented with beetle-like animal figures. The bandeaux effect the connection between the foot and the upper edge. The foot surfaces are filled in with animal woven work. On the neck of the vessel are the enameled arms of the two provinces that made the gift.

This exceedingly magnificent treasure, as presented to the German crown prince couple, affords notable evidence of modern German artistic skill in silversmithing. The designs for these table ornaments were furnished by Prof. Adolf Schill, while their execution represents the patient labor of Court Goldsmith C. A. Beumers, Düsseldorf; Gabriel Hermeling, Cologne, and the firm of J. C. Osthues, Münster i Westphalia. The figures standing free on the different pieces were modeled by Prof. J. P. Junghanns, Düsseldorf.

The various artist-artisans are indebted to the two provincial associations for the opportunity afforded them to display their talent, and American silversmiths should derive some beneficial suggestions from a study of these fine products of their German confreres.

Death of James Douglas.

ST. CATHARINES, Ont., April 28.—James Douglas, a prominent citizen of this place, died Friday at the age of 79 years. He was born in Aberdeen, Scotland, and came to Canada at an early age.

About 60 years ago, Mr. Douglas opened a jewelry store in St. Catharines, in partnership with Robert McMullen, and, until a few years ago, was active in business and public affairs. He took a keen interest in municipal matters and served a term as mayor of the city, in addition to filling other important public offices.

Frank A. Heywood, who represents the Jewelers Security Alliance on the road, seems to make a specialty of escaping from hotel fires. While in Topeka, Kans., recently, he registered at the Central Hotel, which later took fire, but fortunately Mr. Heywood had been induced by a friend to move his baggage around to the latter's home, just before the flames broke out. This is the seventh hotel fire that Mr. Heywood has narrowly escaped.

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(*Continued from issue of April 7.*)

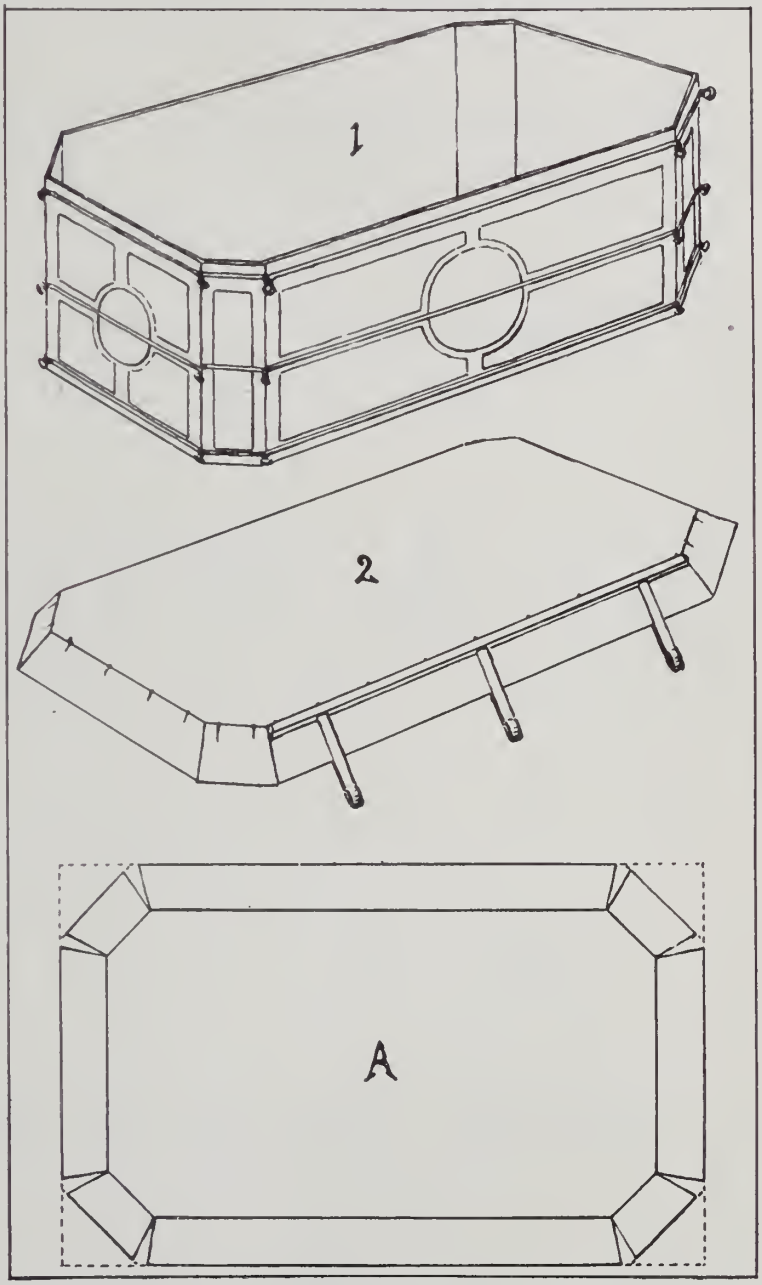
AFTER the mouldings have been finished the work is ready for bending up and soldering, to form the sides of the casket. At the various corners the metal should be cut about three-quarters of the way through from the back with a "scoring tool" in order to obtain a sharp and decided angle. Before soldering together, the ends of the two strips must, of course, be filed to the angle required, and not left square, as in this case the two opposite sides, when brought together, would simply touch on the inside and leave a gap in front.

With all work of this type it is advisable to draw out a plan in order to test the various angles. The two halves should be bent to correspond with this plan as accurately as possible before tying them together, and after tying the whole should be tested again. In tying together three pieces of binding wire can be used with advantage, one passed round near the top, one near the bottom, and one round the middle. A loop should be left at each corner on each of the wires, and these can then be systematically tightened until the whole is perfectly secure and rigid. When soldering the two halves together a little solder should also be run down each of the corners, in order to fill up the cut made by the scoring tool, as otherwise these will be distinctly weak, and would probably give way if any setting of the sides has to be done.

MAKING THE BASE.

The spread-out base, which also forms the bottom of the casket, can be made in one piece—not, of course, including the mouldings, which are laid on separately. As no embossing has to be done on this, it can with advantage be made out of somewhat thicker metal than the sides, about 12 or 13 Shakespeare gauge. In making this part of the casket the plan as formed by the sides should first be set out on the metal; this will form the bottom. Outside this another line, three-fourths inch away, should be marked all round this, corresponding to the width of the sloping sides forming the base. On referring to the sketch it will be noticed that a small V-shaped piece has to be cut out at each of the corners; this is necessary in order to obtain the correct angle for the slope, as otherwise the sides could not be bent back. On the inner line, viz., the line corresponding to the upright sides of the casket, a cut with a scoring tool should be made, sufficiently deep to allow of the sides forming the base to be bent back to the required angle. It must not be forgotten that the same remark applies to these sloping sides as to the upright sides, viz., that the ends must be filed to the proper angle, in order not to leave a gap in front when they are bent back.

After thoroughly soldering the various joints with the hardest possible solder, the mouldings on the base can be proceeded with. These can be either swaged or made up, but in any case they will have to be soldered on in pieces, *i.e.*, two pieces for each side, one at the top and one at the bottom. Both top and bottom mouldings are of the same type, but the bottom moulding may be made a little heavier with advantage. In soldering these mouldings on to the base the upper moulding should be soldered right round in the first place, as this is far more difficult to fix on if the lower moulding is already soldered on. The usual way of fixing this upper moulding for soldering is to cut in a number of stitches all round the upper part of the base, cutting them in such a way as to leave the projecting points of metal as close to the top edge of the base as possible. A piece of moulding is then cut to the length required for one of the sides, and after filing the ends to the correct angle is placed in position and kept there by means of two or three cotter pins or small iron clamps. Owing to the slope of the base the moulding has a tendency to slip over the top, but this the "stitches" effectually prevent. Another method which is used sometimes when binding wire and cotton pins are impossible to use is to rivet the moulding on in several places. This has to be done very neatly, and should only be resorted to when other methods have proved unsuccessful. In riveting this moulding on, the hole drilled through it and the base will have to be very small, and the rivet should fit



1.—SIDES OF CASKET BENT UP AND TIED WITH BINDING WIRE READY FOR SOLDERING.
2.—SHOWING METHOD OF FIXING A PIECE OF MOULDING ON BASE FOR SOLDERING.
A.—PLAN SHOWING METAL CUT-OUT FOR THE BASE. AFTER THE INNER LINE HAS BEEN "SCORED" THROUGH THE SIDE PIECES CAN BE BENT TO THE REQUIRED SLOPE.

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quite accurately, so that when the burred ends are removed after the moulding is soldered on, no gaps are noticeable in the moulding.

The chief point to note when soldering mouldings on to this and similar shapes is that the miters at the corners must absolutely fit, so that the moulding forms a series of continuous lines all round, as gaps at the corners are most prominent, and greatly detract from what might otherwise have been a neat piece of work.

The lower moulding can be soldered on in the same way as the upper, *i.e.*, by means of stitches and cotter pins. It will be found somewhat easier to keep in place, as there is no difficulty about the stitches, and the cotter pins can be pushed home much further than was the case with the upper moulding, where the metal forming the bottom of the casket prevented them being pushed very far. Care must be taken when cutting in the stitches to see that these run absolutely parallel with the upper moulding, in order to insure the two mouldings being the same distance apart all round. The piercing indicated in the sketch on page 479, or any other decoration that is desired on the base, should be carried out before the sides of the casket are soldered on.

The piercing shown in the sketch, although extremely simple, is very effective if neatly carried out; but any pattern designed on the diaper or interlacing principle will do equally well. If an interlacing pattern is decided on, care will have to be taken to arrange the piercing so as not to weaken the base as a whole. After piercing, the work could be made still more interesting by cutting back the metal wherever one band crosses another, in order to convey the idea of actual interlacing, using one or two small flat scorpers for the purpose. Whatever pattern is used, it should in the first place be carefully set out and sketched on with Indian ink, inking in all parts to be cut away. This makes the work of piercing easier afterwards, and gives one an idea of the general effect in the first place. W. S.

(To be continued.)

Jewels Worth $12,000 Held by Customs Officials of New York on the Charge That They Were Smuggled.

Last Thursday an interesting case of alleged smuggling came to light at the Customs House, when a man named Celso del Villar, a real estate dealer from Mexico City, was asked to explain to the Collector and Surveyor at the Port of New York how it was that he had brought $12,000 worth of jewelry on the *Morro Castle* on April 24 without declaring it.

When the hearing took place at the Customs House the Mexican was accompanied by a woman who came with him from Mexico on the same steamship, also his valet and his interpreter. The jewels, which were examined by the appraiser, consisted of a ruby and diamond necklace of floral design, which was so constructed that it could be divided and used as two bracelets, and a braclet set in heavy gold with three big stones, a ruby, an emerald and a canary diamond, and in addition to these two choice articles of jewelry were several small diamonds. The necklace was appraised at $5,000 and the bracelet at $7,000.

The customs inspectors acted on information given out by Surveyor Clarkson, and discovered Del Villar at the Hotel Seville, E. 29th St. and Madison Ave., on the previous Monday evening. The detectives met him on Tuesday in the street and told him they were buyers for a Chicago house and had heard that he had jewelry to sell. To quiet any suspicion on the part of the Mexican the inspectors mentioned two big firms in Maiden Lane and on Fifth Ave. When they had gained his confidence the Mexican showed them half of the necklace, and they offered him $6,000 for it if they could get the other half. He brought it from his room and the inspectors declared that they would buy it and asked if he had other jewelry to sell. The Mexican replied that his valet had a fine bracelet which he had taken to be repaired. The officers then declared themselves, took charge of the necklace and later found the valet.

At the Customs House, Thursday, the woman who had accompanied the Mexican asserted that the jewelry was hers and that Del Villar had given it to her. At the hearing later she admitted that the necklace and bracelet were not her property and that the only time she had seen them was one evening in the City of Mexico, when Del Villars permitted her to wear them to the opera.

A customs' official, in speaking to a CIRCULAR-WEEKLY reporter in regard to the case, said that it was understood that Del Villar had taken the jewelry in part payment of a land transaction in Mexico City and had come to New York to dispose of it. The question involved, said the customs' official, is whether or not the Mexican prior to departure from his country made arrangements with his valet to sell the property. If this was the intention the property, he said, is naturally subject to duty and if not declared can be seized and has accordingly been seized. It was also said that the Mexican claimed that he intended to give the jewels to the woman.

Another thing which the Government contends is of importance in this case is that the jewelry was landed by Del Villar himself and that he omitted to declare it and that it was on his person at the time. The official decision in the matter was left to the Collector and the Mexican paroled in the custody of the consul.

The inspectors wanted the valet held on the former charge of smuggling, but this the customs officials refused to do. The Mexican said that he had passed the hand bag containing the jewels to the inspector at the pier when he landed, and when the official handed the bag back to him he thought that it was all that was necessary. The valuable jewelry has been taken to the seizure rooms at Christopher St., and the matter has been placed in the hands of the District-Attorney.

An involuntary petition in bankruptcy was recently filed in the United States Court at Sioux Falls, S. Dak., against John R. Knowlton, a jeweler in Rapid City. According to the schedules, his liabilities are estimated at $1,830 and the assets at $1,015. Mr. Knowlton has been in business about a year, and formerly worked for C. A. Trowbridge.

Death of Charles B. Jacquemin.

HELENA, Mont., April 28.—It was with universal sorrow and regret that the news was received here early this week telling of the death at Council Bluffs, Ia., of Charles B. Jacquemin, of the Jacquemin Jewelry Co., 9 N. Main St., this city. Mr. Jacquemin passed away at the home of his nephew, George Gurner, Council Bluffs, as a result of a paralytic stroke, which he suffered about three weeks ago. After he was stricken it was believed at first that he would be able to recover, but the hopes of his friends and relatives were dashed early last week when he began to grow weaker and he failed rapidly thereafter.

Mr. Jacquemin, who is not only one of Helena's leading jewelers, but also one of its most highly respected citizens, had been in the jewelry trade for about half a century. He was a native of Germany, having been born in the Grand Duchy of Luxenburg, July 1, 1838. When about 14 years old he came to America with his parents, who took up a homestead in Missouri. He came to the northwest territory in 1858 and remained in the far west for some time working at his trade of watchmaker in the States of Idaho, Utah, Washington, Oregon and California.

He first started in business for himself as a retail jeweler in 1865, when he opened an establishment in Council Bluffs, Ia., which is still maintained and from which the business now conducted in this city originated. Mr. Jacquemin opened another establishment in Deadwood, S. Dak., in 1888, and was among those who suffered severe loss by fire. He disposed of his Deadwood business in 1882, and two years later located in Helena, establishing the present business, which he built up and continued successfully until stricken with his fatal illness. In February, 1897, the business was incorporated as the Jacquemin Jewelry Co., of which the deceased was president, F. G. Jacquemin vice-president and manager and Chas. Zimme, secretary and treasurer.

Outside of the jewelry line Mr. Jacquemin had other large interests in the vicinity of Helena, among them a valuable mine near Elkhorn, which is operated by the Golden Curry Mining Co., of which he was secretary and treasurer. He has held many prominent positions and among others he was Mayor of Council Bluffs. It was during his administration there and due largely to his efforts that Council Bluffs became the terminus of the Union Pacific Railroad. In social and fraternal circles he was widely known and was prominent in the Montana Club, the Helena Commercial Club and the local Masonic Lodge.

Deceased is survived by two brothers and a number of nephews and nieces.

Ross M. and Edward A. Oaksford have bought the "Busy Jewelry House" at Johnstown, N. Y., and will continue the business as Oaksford Bros. Ross Oaksford was formerly with the A. D. Norton Co., Gloversville, and is a graduate of a Waltham, Mass., horological school and an engraving school at Elmira. Recently Mr. Oaksford, as well as his brother, has been employed by Mr. Fairchild, in Johnstown.



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THE NEWS FROM ENGLAND.

Business Slightly Better, But Little Improvement Shown in Manufacturing Centers—Board of Trade Returns Still Bad—Imperial International Exhibition Opens May 20—Prevailing Styles in Jewelry—Points Against the "Daylight Saving" Bill—Trades Unions in All Jewelry Lines May Amalgamate.

London, April 26.—There is very little to state from the good side with regard to business in Great Britain. Fortunately April has been a fairly good month so far for weather, and as a consequence there has been just a little more trade doing, while shipbuilding is improving. In London trade has been a little better, but only just appreciably so. In Birmingham there is nothing whatever to say in favor of improved trade. Of course, Easter holidays spoil manufacturing centers, and Birmingham, like Sheffield and London, has taken advantage of the holidays for shutting down the factories just as long as possible. Reports from Coventry are not particularly good, the watch trade being in an unsatisfactory condition. Glasgow and Edinburgh report trade as being just a little better, while in Ireland trade shows no signs of improvement. The seaside towns have done fairly well owing to the extremely fine weather which prevailed during the Eastertide.

* * *

The Board of Trade returns are still on the wrong side. So far as imports for March are concerned the decrease was small, viz., £81,000, but the decrease of imports for the first three months of 1909 was practically £5,000,000. On the other side, the British exports diminished by over £1,000,000, and the total result in this downward direction for the first quarter of the year was quite £10,500,000. There is, however, a possibility that we have reached the lowest point, and that very soon we shall be turning in an upward direction; at any rate, that is the general feeling.

* * *

I have just heard authoritatively that the Imperial International Exhibition will be opened, May 20, by the Duke of Argyle. Now the better weather is coming along and workmen are very busy repairing and retouching the fine structures which were erected for the Franco-British Exhibition. I hope in my next letter to be able to give my readers something of an idea as to the exhibition itself.

* * *

Among the newer jewels shown in the West End is the "santoin," really a long guard twisted once round the neck, then caught in a large diamond-set open plaque or slide with a couple of inches of chain dropping through and terminating with a jewel hanging in the bolt ring of the chain. The santoin looks very well in wear and affords a means of using a good, long, jeweled guard for evening wear. It only needs the plaque, which may be any shape and is generally about two inches wide by one and one-half inches high. Charms for the long guards are still much in evidence; the latest are well carved animals in coral. It is strange to see an old dowager with her "charmed" long guard with anything from a dozen to three dozen charms of various kinds and values attached to available links, and when this is impossible ringing the extra ones up on a large bolt or gold split ring at the end.

Light and very delicately wrought diamond jewelry is the order of the day. Every effort is made to get as lace-like an effect as possible, the mille grain setting materially helping to give the effect. A very pretty conceit is the spider's web pendant or charm, the webbing, of a remarkably light character, being of platinum, while to simulate dewdrops a few bright little diamonds are set in the delicate web. The spider is of gold chemically treated so as to give the most natural effect.

The velvet or satin neck ribbands with very neat diamond-set ends and slides which came in fashion by way of Paris are still very fashionable. This is probably due to the fact that though velvet or satin ribbon is cheap, the diamond-set ornaments cannot be imitated cheaply. I have seen this throat band made of silk velvet ribbon and set with pastes, but costing wholesale nearly $20. A jeweled band of silk or velvet is also somewhat in vogue for the hair, many ladies dressing their hair in the Grecian style so as to use this effective means of decorating the hair. There were several very good methods employed by the ancient Egyptians and Etruscans which might well be revived. I do not see why hair rings should not be worn. Hanging in front of the ears, they look very decorative and suggest nothing of the barbarity which some say characterizes the wearing of the earring.

* * *

In my last letter I referred to the progress of the Daylight Saving Bill, and stated that Guernsey was thinking of adopting the principle, but it was a case of all smoke and no flame, for when the Guernsey States Legislative Assembly met to discuss the question it was unanimously rejected. Ridicule killed it. An important point has been brought forward here concerning the effect of the bill, if ultimately passed, upon crime. For instance, at present the law makes a difference between burglary and housebreaking. Burglary, which carries a heavier punishment, is the breaking into premises between 9 P. M. and 6 A. M., house-breaking between the hours of 6 A. M. and 9 P. M., so should the bill become law adjustments will have to be made to fix criminals.

* * *

The silversmiths and jewelers of England are attempting to consolidate their various associations so as to make one strong body. The trades unions in the silver, electroplate and britannia metal trades are fairly old, and up to quite recently were somewhat conservative in their ideas, the London Silver Trade Unions being particularly so, but lately they joined forces with the London Goldsmiths' Trade Union so far as to extend the Silver Trades Council in order that the goldsmiths might be taken in, and now, following a conference held in Sheffield, at Easter, which was attended by delegates from London and Birmingham, there is a possibility of an amalgamation of all the societies composed of men employed in the working of precious metal and those in the allied trades. So far the actual proposals are secret, but I gather from the men that the proposals put forward at the conference are likely to meet with general approval. The next conference will be held in Birmingham, and then it will, in all probability, be publicly announced that the amalgamation has taken place.

St. George.

E. M. Gattle & Co. Pay Creditors in Full and Trusteeship Ends.

E. M. Gattle & Co., 420 Fifth Ave., one of the firms which got into financial difficulties in the panic of 1907, have paid all of their creditors in full, with interest, and the corporation was turned back, last week, to its original owners.

When the house was put into the hands of trustees a number of other jewelry houses were involved, all of which obtained extension of credit. James C. Cannon, vice-president of the Fourth National Bank, Louis Kahn and John C. Van Cleaf, vice-president of the National Park Bank, took charge of the firm's affairs Jan. 2, 1908. In the meantime E. M. Gattle remained in charge of the business, and it is to his efforts that the trustee attributed the rehabilitation of the firm's affairs.

The financial difficulties arose at a time when there was a big slump in the demand for precious stones, and many of the dealers in precious stones in this country were embarrassed by heavy stocks on which they could not realize the usual sales. The full satisfaction of claims within a little more than a year after the financial trouble rose has demonstrated the wisdom of the trusteeship.

Importations at the Port of New York.

Weeks Ended April 25, 1908, and April 24, 1909.

	1908.	1909.
China, Glass and Earthen Ware:		
China	$77,876	$83,595
Earthen ware	5,293	7,441
Glass ware	18,920	699
Optical glass	1,831	.....
Instruments:		
Musical	23,797	10,879
Optical	5,095	8,972
Philosophical	2,424	939
Jewelry, etc.:		
Jewelry	5,698	9,301
Precious stones	81,611	553,833
Watches	27,679	22,038
Metals, etc.:		
Bronzes	365	.....
Cutlery	33,047	41,204
Dutch metal	1,355	.....
Platina	53,320	18,170
Silverware	.....	171
Miscellaneous:		
Alabaster ornaments	19	131
Amber	1,444	3,594
Beads	4,821	2,650
Clocks	2,498	7,752
Fans	3,906	3,848
Fancy goods	8,086	5,395
Ivory	.....	18,423
Ivory, manufactures of	25	8
Marble, manufactures of	6,473	10,987
Statuary	2,261	2,167
Shells, manufactures of	.....	.....

The Hawkins Jewelry Co., Anson, Tex., has dissolved, the new firm being known as Watson & Gordon.

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New York State Association Will Not Affiliate With the A. N. R. J. A. at Present—Officers Work to Increase the Membership.

UTICA, N. Y., April 28.—The New York State Jewelers' Association will not affiliate with the American National Retail Jewelers' Association at present. This has been decided upon by a decisive vote by the Executive Committee, which took a broad view of the situation and acted without prejudice to action which may be taken at the next annual convention, to be held in Rochester. The members of the Executive Committee deemed that affiliation at the present time was inexpedient and that with a larger membership in another year the question could be much more satisfactorily settled by the State jewelers.

President Charles T. Evans, of the State association, is a hustler. He is a young man and will start the association well under way during his administration. This letter was sent out from the president's office to-day:

UTICA, N. Y., April 28, 1909.

To the Members of the New York State Retail Jewelers' Association:

A month has come and gone since our meeting at Utica, when under most favorable circumstances the New York State Retail Jewelers' Association was launched.

The question of affiliation or non-affiliation with the national organization has been in the hands of the executive committee since our meeting, and has been decided negatively by the following vote: For affiliation, Zilliox and Scheer; against affiliation, Evans, Mix, Dale, Barringer, McClelland, Crouse, Sunderlin and O'Donnell.

Whether the future will prove our decision to have been wise or otherwise, still it can be truly said, that no body of men ever labored more conscientiously to do what was right, and for the best interests of an organization, than your executive committee has in the present case. We would have preferred that this question of affiliation had not been brought before our State body at its organization meeting. A year hence, with the experience that the year has taught us, we will be in a position to decide this question in an intelligent manner. We did not think that a new organization consisting of such a small percentage of the jewelers of the State should bind the entire jewelry trade of this State to membership in two bodies, to obtain desired membership in one. It seemed to the executive committee that if membership in the national association was so desirable, that time would demonstrate this fact to the membership and favorable action taken.

The national association has been in existence about three years, and notwithstanding their efforts had made absolutely no headway in this State. We believe that this question should be decided in the way that was to the best interests of the State association, without reference to any other body. Whatever your individual opinions may be regarding this matter, let's push the State association for all it is worth; try and get members; try and benefit yourself and your fellows.

The question naturally arises, What does the State association expect to do? That will depend largely upon what you as an individual member propose to do.

I want each of you to write me a letter, carefully thought out, of some of the things you would like to see the association accomplish; also how you would go about these reforms.

If you have a local society in your city or town, try and make it a power; cultivate the social side; you can do more to correct trade abuses if you have a friendly feeling existing among the trade than otherwise.

If you do not have a local association, ary and form one. It will certainly be of benefit to you. The following cities now have local associations: Buffalo, Rochester, Syracuse, Utica; the society in Syracuse being formed as a result of the State meeting.

Efforts are being made to work up interest in forming local societies in Albany, Elmira, Binghamton.

Try and get your fellow jewelers to become members of the State association. Just now we want members. When we get membership sufficient, we can make our influence felt on trade matters.

Also, tell me what your opinion is regarding the advertised prices in trade papers and catalogues; whether they should be net; subject to 50 per cent. discount; subject to 33⅓ per cent. discount, or quoted in cypher, of which each jeweler shall have a copy; all trade papers and issuers of catalogues to use the same code.

Have you a retailing jobber in your city? Give me his name. Take up the matter of having an ordinance passed in your city council prohibiting the sale of jewelry after sundown, at auction. The passage of this does away with fake auction sales, which do most of their business in the evenings.

Insist upon the goods which you buy being stamped with the trade-mark of the manufacturer and the quality of the gold. Write me the different brands of silverware which you find represented in the department stores of your city. Give such additional information as you deem advisable. Work for a greater State society; boost all you can; help the officers. If you are outside of the fold, send in your application to the State secretary. If you are a member, get the other jewelers of your city or town to become members. We should have the most active and powerful State association in the country, and we are going to have it.

The officers elected feel thoroughly the honor conferred upon them, and also feel keenly the responsibility which their election carried with it. Their united wishes are for a strong association; not that any personal glory may be obtained, but rather that each and every jeweler may be benefited thereby. We cannot do it alone. We want your help. Do not think that you have no responsibility in this matter. You have. This association is going to amount to just what the members make it. Will you help?

Finally, do not forget that letter you are going to write to me. Do not put the matter off indefinitely, but do it now.

Remember that application blanks and copies of the constitution and by-laws can be obtained from the secretary. With kind regards, I remain,

Yours faithfully,

CHARLES T. EVANS, President,
Utica, N. Y.

CHARLES E. SUNDERLIN, Secretary,
Rochester, N. Y.

UTICA, N. Y., May 3.—As authorized by the constitution and by-laws of the New York State Retail Jewelers' Association, President Charles T. Evans to-day announced the appointment of standing committees to serve until the Rochester meeting in May, 1910. They are:

TRADE INTERESTS—E. D. Mix, Albany; T. W. Morrison, Newburgh; Charles H. House, Syracuse.

LEGISLATION—Charles J. Dale, Plattsburgh; Samuel C. Tappin, Troy; S. D. Burritt, Rochester.

QUALITIES—E. M. Barringer, Gloversville; W. B. Greenland, Amsterdam; James R. Burtiss, Utica.

MEMBERSHIP—Emil J. Scheer, Rochester; Thomas J. Routledge, Elmira; Charles Bickelman, Schenectady.

DECEASED MEMBERS—E. B. McClelland, Syracuse; H. Y. Burlingham, Sherburne; A. D. Sturges, Norwich.

The first member upon each committee will act as the chairman.

President Evans will spend the coming week in New York.

The South Bend Watch Co. has added two new men to its southwest territory, B. F. Medera and W. F. Harris (who is now traveling in Mississippi and Louisiana, but has been sent into the southwest). This provides the company with six men in the States of Oklahoma, Arkansas, Kansas and Texas, where previously it had only four.

Bankruptcy Petition Filed Against the American Specialty Co., New York.

A petition in bankruptcy was filed Wednesday of last week in the United States District Court at New York against the American Specialty Co., doing a business in bronzes, jewelry, watches and other novelties at 1127 Broadway, by Thompson & Fuller, attorneys for C. F. Rumpp & Sons, Philadelphia, creditors for $1,767; Graef & Schmidt, $1,236, and the J. C. Hacker Co., $61. The petition alleges that on April 21 the company admitted in writing its insolvency and its willingness to be adjudicated a bankrupt. Judge Bolt appointed Alfred H. Townley receiver. It is said that the liabilities are probably $50,000, with assets of about $25,000.

The financial trouble is attributed to unfavorable trade conditions during the last year and a half which curtailed the business and to a lack of ready cash to meet the maturing obligations. It is said that for some time past creditors had been pressing the company for payment and that there are several suits pending against the concern in the city courts and in the Municipal Court.

The business was organized over 30 years ago by Frank E. Johnstone, and for many years the company's stock was held largely by Johnstone's wife, who died some time ago. The business was incorporated in April, 1903, with a capital stock of $250,000. The concern was for many years located at 192 Fifth Ave. in the Fifth Ave. Hotel building, but about Aug. 1, 1908, moved to the present address, occupying the large store and carrying a line of cutlery, silverware, souvenirs, travelers' supplies, etc., which were largely imported, but it also bought in fair quantities from domestic manufacturers. Among the directors were Wm. C. Castler and J. C. Hacker. The concern catered to the needs of the wealthy. The company formerly had a large trade and carried a fine line of up-to-date and novel articles.

Judge Holt has authorized the receiver in bankrutpcy for the concern to continue the business for 20 days.

Death of C. G. Schlenker.

CINCINNATI, May 1.—C. G. Schlenker, the oldest and best known jeweler in Eaton, O., died, April 29, at the age of 70 years, after an illness lasting several months, at his home.

Deceased was born in Germany and came to this country when about 17 years old. Having learned watchmaking in the old country and having acquired a full knowledge of this work, he was successful from the time he established himself in business. For over 50 years he had carried on his jewelry store in Eaton and was known as one of Eaton's most honored and respected citizens. Aside from his interest in the local Masonic lodge he devoted his entire time to his home, church and his business.

Mr. Schlenker is survived by a widow and 10 children—five daughters and five sons. Among the latter are C. G. Schlenker, Hickman, Ky., and Lee Schlenker, Eaton, who has been in charge of his father's business for the last few months during the latter's illness. Lee Schlenker will probably continue the business.

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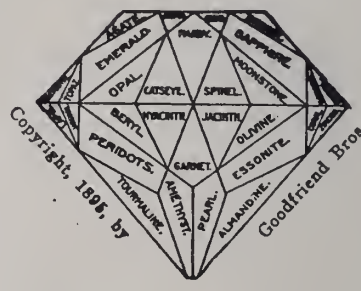
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Opticians and Jewelers of South Carolina Meet at Columbia and Elect Officers.

COLUMBIA, S. C., April 28.—This city was the seat of two conventions last week, those of the opticians and of the retail jewelers, both being held in the rooms of the Chamber of Commerce, Thursday. The holding of the two conventions on the same day was due to the fact that the membership of both organizations was to a large extent the same.

The opticians who gathered in the forenoon were called to order by the president, Gustaf Sylvan, and routine business was transacted, including the favorable action on several applications for membership. The essential part of the session related to the discussion of legislation affecting the profession. It was the general opinion that an optometry law should be passed providing for an examining board to license competent optometrists, examine applicants and issue certificates for them to practice. The conditions in other States were discussed and it seemed to be the prevailing opinion that South Carolina should not be left as a field for optical "fakers" who have been driven out of practice in other States.

The following officers were elected for the year: P. H. Lachicottee, president, Columbia; H. C. Fleming, first vice-president, Laurens; W. A. Thompson, second vice-president, Sumter; Geo. F. Mims, secretary, Edgefield; H. W. Carroll, treasurer, Bennettsville Examining Board: L. J. Robbins, Columbia; W. F. Stricker, Chester; W. Porter Cart, Charleston. Executive Committee: R. H. Allan, Charleston; J. C. Robinson, Chester; W. E. Avery, Columbia; A. C. Strickland, Anderson. Committee on Legislation: W. E. Avery, Columbia; A. A. Odom, Greenville; R. H. Allan, Charleston. Committee on Finance: J. F. Williams, Columbia; John B. Armstrong, Honea Path; R. A. Deason, Barnwell.

The Retail Jewelers' Association met after the opticians had finished their business. Their session being an executive one was devoted principally to business routine and discussion of various trade topics.

The election of officers, which took place, resulted as follows: President, W. S. Allen, Charleston; vice-president, S. Wolfman, Darlington; secretary, H. C. Fleming, Laurens; treasurer, Peter Irhie, Rock Hill.

Members of Chicago Jewelers' Association Honor the Toastmaster of Their Banquets.

Chicago, May 1.—The Chicago Jewelers' Association gave an informal dinner and smoker, last Thursday, at the Automobile Club, which was an unqualified success. In a measure the dinner was a testimonial to William P. Williams, who acts as toastmaster at the annual banquets of the association. President F. G. Thearle made the opening address, which included the following resolution: "Resolved, That in the personality of our friend and comrade, William P. Williams, we find such rare qualities of head and heart that we hold him in the highest esteem. His abundance of humor, ready wit and brilliancy of speech have played a large part in the success of our banquets. His unselfish assistance in all our arrangements and helpfulness in our plans have endeared him to all 'the boys' of the jewelry trade." This resolution was signed by all present and given to Mr. Williams. President Thearle, on behalf of the association, gave Mr. Williams a set of six sterling silver platters as a token of the esteem in which he was held. Mr. Williams responded in an able speech, after which the members and their guests discussed a good dinner and listened to good music.

About 60 guests were present.

Do You Know This Man Now Held by the Police of Holly Springs, Miss.?

The Jewelers Security Alliance of New York is anxious to learn the identity of the man whose photograph is reproduced herewith. The man was arrested at Holly Springs, Miss., last week, with a number



DO YOU KNOW HIM?

of gold rings in his possession. The police of that town are anxious to learn whether or not the articles had been stolen from some jeweler.

The rings are described as follows: One plain gold ring, stamped 14k <s>; one solitaire opal ring; a ring with an opal and two pearls, tagged 532/2100; one child's rings, three stones, tagged 051/857; one child's ring, three stones, tagged 521/745; one child's ring, set with a pearl, tagged 521 745.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended May 1, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$278,864.77
Gold bars p id depositors	93,278.34
Total	$372,143.11

Of this the gold bars exchanged for gold coin are reported as follows:

April 26	$74,054.35
" 27	66,603.83
" 28	66,157.19
" 29	40,678.32
" 30	15,680.51
May 1	15,690.57
Total	$278,864.77

Bids Received and Solicited by Government Departments to Supply Various Articles.

WASHINGTON, D. C., April 28.—The Chief Signal Officer of the Army has received two proposals for supplying 60 prismatic field glasses: Sussfield, Lorsch & Co., $39.90, to be furnished in 60 days, and the Bausch & Lomb Optical Co., $42 and 90 days.

WASHINGTON, D. C., April 29.—The Purchasing Agent of the Isthmian Canal Commission is calling for proposals until May 19 for 20 eight-day clocks, 12 x 12-inch face, regulator pattern; also for 24 marine clocks, brass case, six inch dials; these are to be eight-day, to have seven-jeweled lever escapement, compensation balance, and Breguet hairspring; dials to be of dull metal, with dull, lusterless white or silvered surface to prevent glare, 5¼ to 5¾ inches of the face to be visible; cases are to be of polished cast brass and insect proof.

Bids will be opened on the same date for 42 nickel alarm clocks, about four-inch dial, intermittent alarm and attached keys.

WASHINGTON, D. C., May 1.—The Commanding Officer of the Rock Island Arsenal is inviting proposals, until May 24, for supplies for the fiscal year ending June 30, 1910, and among the items called for are the following:

For six copper case thermometers, 100 to 400 degrees F.

For eight unset black diamonds, not less than one-half nor more than five-eighths carat.

For two ounces diamond dust.

For 2,000 ounces sheet silver, 92½ per cent. fine, 1⅜ x .058 inch thick.

For 500 ounces sheet silver, 92½ per cent. fine, 2⅜ x .058 inch thick.

For 50 ounces silver wire, 92½ per cent. fine, .045 inch diameter.

For 10 ounces silver wire, 92½ per cent. fine, .044 diameter.

For 50 ounces silver wire, 92½ per cent. fine, .035 diameter.

For 200 pounds jeweler's pink cotton.

For 50 pounds jeweler's gold rouge.

For 75 ounces gold, 14k., on sheets, 7 x 2 x .080 inch.

For 12 ounces gold, 24k., in strips, not less than .065 inch thick.

For 18 ounces gold wire, 14k.

For 150 hollow gold balls, 14k., .10 inch diameter.

For 55 pennyweights gold solder.

For 100 gold joints, 14k.

For one ounce red enamel.

For one ounce blue enamel.

For 30 enameled targets for distinguished pistol shot badges; back of target to be made of 14k. gold, .45 x .55 x .040 inch thick. Face to be of white enamel, lines and bull's eye to be black enamel.

For 50 enameled targets for distinguished marksman's badges, back to be of 14k. gold, .66 x .66 x .04 inch thick.

For 100 best silver-lined thimbles.

For one dozen jeweler's scratch brushes, 8 inches.

For one dozen jeweler's hand brushes, hard.

For two dozen jeweler's hand brushes, soft.

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THE usual Spring moving has been at its height in the wholesale jewelry district in New York during the past week, and all along Maiden Lane, Nassau St. and John St. between Broadway and William St. the turmoil has been most active. The number of removals this year is above the average.

Following is a list of removals from Jan. 1 to date as far as they have been reported:

Acme Novelty Co., novelties, 496 Broadway to 435 Broadway.
Alling & Co., manufacturers, 180 Broadway to Newark, N. J.
American Silver Co., silversmiths, 46 W. Broadway to 15 Maiden Lane.
American Watch Case Co., manufacturers, 13 Maiden Lane to 15 Maiden Lane.
Antwerp, N. Y., Diamond Co., importers, 5th floor to 10th floor, 65 Nassau St.
Ariessohn, Jos., retailer, 94 Columbus Ave. to 510 Amsterdam Ave.
Arizona Turquoise Mines Co., 171 Broadway to 31 W. 31st St.
Arnstein, Max, & Co., jobbers, 438 Broadway to 486 Broadway.
Aronson, Saul, retailer, 2038 Amsterdam Ave. to 2098 Amsterdam Ave.
Baker & Co., assayers and refiners, 120 Liberty St. to 30 Church St.
Balzer & Balzer, manufacturers, 12 John St. to 33 John St.
Basch Bros., silversmiths, 255 Centre St. to 88 Walker St.
Benedict & Warner, precious stones, 21 Maiden Lane to 15 Maiden Lane.
Berman, S. & I., importers, 71 Nassau St. to 11 John St.
Berger Bros., jewelry and pawnbrokers, 1497 Broadway to 204 W. 42d St.
Betz & Vollmer, repairers, 12 John St. to 63 Nassau St.
Bliss, E. A., Co., manufacturers, 321 Fifth Ave. to 366 Fifth Ave.
Bonk, Chas., repairer, 742 Tenth Ave. to 711 Tenth Ave.
Bruckheimer, M. & E., pawnbrokers and jewelry, 2018 Third Ave. to 2108 Third Ave.
Brunner, Charles, retailer, 2115 Eighth Ave. to 104 Lenox Ave.
Buhler, George, lapidary, 145 Fulton St. to 106 Fulton St.
Bumgold Bros. & Co., chains, 229 Grand St. to 266 Grand St.
Calabrese, Giovanni, retailer, 71 Sullivan St. to 64 Thompson St.
Chase, Alexander C., retailer, 170 Broadway to 6 Maiden Lane.
Cocklin, Russel, optician, 54 E. 59th St. to 2291 Broadway.
Codding & Heilborn Co., manufacturers, 3 Maiden Lane to 9 Maiden Lane.
Conant & Keller, importers, 149 Broadway to 170 Broadway.
Crouch & Fitzgerald, leather goods, 688 Broadway to 154 Fifth Ave.
Currier & Roby, silversmiths, 114 E. 14th St. to 217 E. 38th St.
Curtis & Schneider, diamond mountings, 82 Nassau St. to 23d St. and Fifth Ave.
Daiches, Jos., repairer, 168 Clinton St. to 188 Clinton St.
Eberle, Wm., optician, 317 Willis Ave. to 325 Willis Ave.
Eden, C. H., Co., manufacturers, 550 Broadway to 37 Maiden Lane.
Elias, Salim, & Co., retailer, 69 Washington Pl. to 60 Washington Pl.
Eulhardt, Chas., jobber, 170 Broadway to 6 Maiden Lane.
Feingold, Benjamin, retailer, 528 Sixth Ave. to 469 Sixth Ave.
Feldhuln, Oscar, repairer, 523 Amsterdam Ave. to 526 Columbus Ave.
Feldman, Jacob, retailer, 1465 First Ave. to 2014 Third Ave.
Figarsky, Abraham, jobber, 43 Forsyth St. to 137 Hester St.
Fine Bros., jobbers, 48 Eldridge St. to 3 Eldrige St.
Fox Mfg. Co., manufacturers, 440 Broadway to 33 Union Sq.
Gelwan Bros., repairers, 137 E. Broadway to 9 Catherine St.
Gluck, David L., gems, 4th floor to 5th floor, 65 Nassau St.
Goerz, C. P., American Optical Co., 52 Union Sq. to 79 E. 130th St.
Goldberg, Louis, retailer, 64 Clinton St. to 96 Clinton St.
Goldsmith, C. P., & Co., manufacturers, 38 Gold St. to 85 John St.
Goldsmith, Ingomar, & Co., manufacturers, 182 Broadway to 180 Broadway.
Goldstein, Max, & Co., jobbers, 32 Chrystie St. to 84 Chrystie St.
Gordon, Isaac, retailer, 866 Columbus Ave. to 864 Columbus Ave.
Grahhorn, Alexander, repairer, 30 W. 32d St. to 32 W. 31st St.
Greenberg, M., retailer, Long Island City, to 21 E. 99th St.
Greenspan, M., retailer, 117 Delancey St. to 82 Delancey St.
Grinspan, Ephraim, retailer, 295 Grand St. to 353 Grand St.
Grossberg, Albert, jobber, 184 Norfolk St. to 179 Norfolk St.
Groveman & Kahn Co., silversmiths, 29 Howard St. to 77 White St.
Haskell, Henry C., jobber, 38 W. 33d St. to 2 Maiden Lane.
Hecht Bros., retailers, 259 Sixth Ave. to 53 W. 14th St.
Hemmendinger, Eugene, retailer, 41 Maiden Lane to 45 John St.
Herzferlder & Kohn, importers, 35 Maiden Lane to 6 Maiden Lane.
Heyer, Oscar, repairer, 218 W. 116th St. to 222 W. 116th St.
Hicks, Wm., & Sons, gold pens, 15 Maiden Lane to 235 Greenwich St.
Hirsh, Veit, & Co., importers, to 6 Maiden Lane.
Hirschberg, A. & H., opticians, 28 W. 125th St. to 31 W. 125th St.
Hodes, Morris, retailer, 711 Seventh Ave. to 152 E. 116th St.
Hoppe, W. J., retailer, 731 E. 138th St. to 471 E. 158th St.
Horth, George H., mountings, 73 Nassau St. to 45 John St.
Jaffe, A., & Son, jobbers, 9th floor to 7th floor, 49 Maiden Lane.
Ketcham & McDougall, manufacturers, 37 Maiden Lane to 15 Maiden Lane.
Kohn, S., & Co., retailer, 1215 Broadway to 154 Lenox Ave.
Korones Bros., jobbers, 167 Canal St. to 46 Maiden Lane.
Kurper, Geo., precious stones, 87 Nassau St. and 2 Maiden Lane.
Kramer, Philip, retailer, 239 Broome St. to 94 Chrystie St.
Kronheimer & Oldenbusch Co., manufacturers, 425 Broadway to 561 Broadway.
Lehr, L. & B., manufacturers, 49 Maiden Lane to 75 Fulton St.
Lebolt & Co., retailers, 54 W. 23d St. to Fifth Ave. and 23d St.
Lenkowsky, Samuel, jobber, 80 Stanton St. to 74 Stanton St.
Lenox Optical Co., opticians, 507 Lenox Ave. to 525 Lenox Ave.
Le Roy Mfg. Co., manufacturers, 6 John St. to 165 William St.
Luxenberg & Haskell, cane & umbrella heads, 177 Grand St. to 122 Centre St.
Machlis, Max, retailer, 54 Ave. D to 16 Clinton St.
Mantz & Peyser, wholesalers, room 82 to room 93, 35 Maiden Lane.
Meyer, F. & J., exporters, 238 Front St. to 116 Broadway.
Meyrowitz Mfg. Co., optical goods, 636 First Ave. to 538 First Ave.
Michelson, I., manufacturer, 64 John St. to 102 Fulton St.
Moskowitz, B. & I., manufacturers, 83 Nassau St. to 102 Fulton St.
Nordlinger's, H., Sons, importers, 49 Maiden Lane to 23 Maiden Lane.
Oppenheimer, Henry E., & Co., importers, 3 Maiden Lane to 1 Maiden Lane.
Parkovitz, Louis, retailer 1656 Second Ave. to 1566 Second Ave.
Pearce, F. T., Co., gold pens, 20 Maiden Lane to 180 Broadway.
Pollock, E., retailer, Brooklyn, N. Y., to 40 W. 139th St.
Perelman & Sorin, manufacturers, 131 Bowery to 83 Canal St.
Provenzano, Jos. N., manufacturer, 114 E. 14th St. to 110 W. 30th St.
Rabinowitz, Jacob, retailer, 52 Jefferson St. to 237 Madison St.
Rauch, F. W., broker, 9 Maiden Lane to 3 Maiden Lane.
Reider, Wm. M., retailer, 608 E. 138th St. to 348 E. 148th St.
Reinhart, Rudolph, precious stones, 49 Maiden Lane to 35 Maiden Lane.
Robinson, I., setter, 12 John St. to 14 Maiden Lane.
Rogers, W. H., silver plated ware 7 Warren St. to 395 Broadway.
Rose, S., Co., carbon and hort, 20 John St. to 12 John St.
Russo, Eugenio, retailer, 317 E. 112th St. to 525 E. 112th St.
"S" Mfg. Co., manufacturers, 43 John St. to 486 Broadway.
Sachs, Nathan A., importer, 51 Maiden Lane to 9 Maiden Lane.
Saslaw, A., retailer, Brooklyn, N. Y., to 224 E. 3d St.
Satz, Abraham, jewelry and pawnbroker, 204 Bowery to 254 Grand St.
Scharf & Klein, setters, 41 Maiden Lane to 47 Maiden Lane.
Schmitt, Adolph, cutter, 9th floor to 3d floor, 87 Nassau St.
Schmitz, Moore & Co., manufacturers, 4th floor to 11th floor, 9 Maiden Lane.
Shiman-Miller Mfg. Co., manufacturers, 97 Maiden Lane to 87 Maiden Lane.
Sneider, Robert, Co., 143 Fulton St. to 55 Fulton St.
Stcel & Taylor Co., manufacturers, 51 E. 17th St. to 48 W. 28th St.
Steiner, Louis, importers, 522 Broadway to 530 Broadway.
Stern, Alhert M., 49 Maiden Lane to 71 Nassau St.
Stern, Louis, & Co., manufacturers, 37 Maiden Lane to 15 Maiden Lane.
Stone Sterling Silver Co., manufacturers, 416 Broadway to 10 W. 14th St.
Straus, Abraham, retailer, 409 Fulton St., Brooklyn, to 408 Fulton St.
Tarrant & Gismond, manufacturers, 18 Maiden Lane to 7 Maiden Lane.
Tiffany Electric Mfg. Co., electric clocks, 33 Sullivan St. to 274 Church St.
Trost, Fred M., watchmaker, 65 St. Marks Pl. to 522 E. 6th St.
Wadsworth Watch Co., manufacturers, 49 Maiden Lane to 15 Maiden Lane.
Wagner Bros. & Co., optical goods, 26 Washington Pl. to 45 John St.
Waite, Evans Co., manufacturers, 13 Maiden Lane to 15 Maiden Lane.
Wallach, Nathan, manufacturers, 128 Mott St. to 29 Gold St.
Wallach, Nathan, manufacturer, 29 Gold St. to 128 Mott St.
Weber, W., optician, 625 E. 138th St. to 361 E. 138th St.
Weil, Adolph, retailer, 127 First Ave. to 67 E. 7th St.
Wiggers & Froelick, jewelry cases, 60 Nassau St. to 88 Maiden Lane.
Williams, Roger, Silver Co., silversmiths, 860 Broadway to 320 Fifth Ave.
Witsenhausen, L., Co., jobbers, 47 Maiden Lane to 37 Maiden Lane.
Zillmann, Berthold, repairer, 190 First Ave. to 1568 Ave. A.
Ziruth, Kaiser Co. (factory), Newark, N. J., to 165 William St.

(*Continued on page* 71.)

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who will send estimates without charge.

¶ Repairing of every description will have prompt and careful attention.

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I am in the market for anything in antique or old style silver and jewelry, such as seed pearls, onyx, coral, amethyst, or old mine diamonds of any description.

Send me your goods with your lowest spot cash prices.

I will pay express charges on jewelry both ways.

References, either Mercantile agency or the Commercial Trust & Savings Bank of Memphis, Tenn.

JULIUS GOODMAN, 70 South Main Street, Memphis, Tenn.

The following firms have since Jan. 1 opened stores and offices in New York:

Beck, F. J., engraver, 1 Maiden Lane.
Breauer, J. George, retailer, 1543 Broadway.
Brenner, J., watchmaker, 2501 Eighth Ave.
Cohen, Leopold, manufacturer, 68 Nassau St.
Grehauer, J. H., retailer, 1543 Broadway.
Hodges & Northrop, dealers in precious stones, 170 Broadway.
Lutt, Northbert, retailer, 392 Amsterdam Ave.
Matalene, H. W., dealer in American watch specialties, 15 Maiden Lane.
New York Novelty Case Co., cases, 30 Maiden Lane.
Rice, Widenmeyer & Co., manufacturers, 45 John St.
Sonquese, Labousem Co., platinum mountings, 102 Fulton St.
Uhlfelder, B., & Co., importers, 51 Maiden Lane.
Weisz, William, setter, 1 Maiden Lane.

Chicago, May 3.—The removals this year among the wholesale jewelry trade are very few. In fact, what changes were made consisted principally of western representatives of eastern houses moving from one room to another in the same building. A complete list of new offices, new retail jewelry stores and removals follows:

Alpha Jewelry Co., manufacturers, new agency, 43 E. Madison St.
Alvan Mfg. Co., silverware, room 1014 to room 801, Silversmiths' building.
Andrews Loan Office, S. State St. to 30 N. Clark St.
Ballou, B. A., & Co., manufacturers, new agency, 103 State St.
Bannatyne Watch Co., manufacturers, new agency, 103 State St.
Barnett Bros., retailers, new store, 133 Jackson Boulevard.
Bedford & Jones Co., manufacturers, new agency, 42 E. Madison St.
Behrens, Henry, retailer, new store, Lincoln and Belmont Aves.
Blake, James E., Co., manufacturers, room 908 to room 910, Heyworth building.
Brant, A. J., arts and crafts jewelry, new concern, E. 63d St.
Braude, Emil, & Bros., jobbers, room 705 to room 706, Heyworth building.
C. G. Breitenbach Co., silverware, room 202 to room 212, Silversmiths' building.
Brophy, J. R., engraver, 103 State St. to Seattle, Wash.
Brown, J. A., watchmaker, room 1105 to room 1205, Heyworth building.
Bruchas, Paul K., retailer, 3516 S. Morgan St. to 3248 S. Morgan St.
Burrows, W. A., jobber, 42 E. Madison St. to 103 State St.
Chicago Jewelers' Association, room 609 to room 610, Columbus Memorial building.
Chicago Jewelry Engraving Co., new concern, 112 Dearborn St.
Cladin & Co., manufacturers, new agency, 42 E. Madison St.
Cutler Jewelry Co., manufacturers, new agency, 103 State St.
Danner, Geo., & Co., watchmakers to the trade, 72 Madison St. to 126 State St.
Deakin, H., & Son, retailers, 202 Michigan Boulevard to 140 Michigan Boulevard.
Derkintis, John, retailer, 4545 S. Hermitage Ave. to 184 W. 18th St.
Dunn & Rodenberg, manufacturers, new agency, 103 State St.
Eastern Jewelry Co., manufacturers, new agency, 42 E. Madison St.
Eden, C. H., & Co., manufacturers, new agency, 42 E. Madison St.
Epstein, Henry, retailer, new store, 98 Madison St.
Fleischer, Jerome, & Co., manufacturers, new agency, 43 E. Madison St.
Flower & Co., retailers, new branch, 76 E. Van Buren St.
Floyd Mfg. Co., manufacturers, room 910 to room 908, Heyworth building.
Frank's Collateral Loan Bank, branch at 163 S. Clark St. discontinued and stock moved to Madison and Clark Sts.
Freeman, B. S., Co., manufacturers, room 805 to room 612 Columbus Memorial building.
Friedman, Harry, retailer, 2704 Wentworth Ave. to 87 E. 31st St.
Goldman Bros., ring jobbers, Masonic Temple to Milwaukee, Wis.
Guild, Frank E., Co., manufacturers, new agency, 103 State St.
Haiken, I., retailer, 5303 S. Halsted St., removed one door north.
Hartford Sterling Co., silverware, new agency, 12 E. Madison St.
Hauk & Gross, fountain pens, new concern, 131 Wabash Ave.
Hayward, Walter E., Co., manufacturers, new agency, 103 State St.
Hermes, P., retailer, new store, 1308 Wilson Ave.
Hess, Adolph, retailer, 81 W. Madison St. to 482 W. Madison St.
Ideal Jewelry Mfg. Co., new corporation, 5845 S. Halsted St.
Imhof, W. M., successor to Imhof & Huber, manufacturer, 72 Madison St. to 126 State St.
Jackson Jewelry Co., retailers, new store, 170 State St.
Jeannette Jewelry Co., manufacturers, new agency, 42 E. Madison St.
Jewelers' Board of Trade, Chicago Branch, room 610 to room 609, Columbus Memorial building.
Johnson, The Geo. S., Co., wholesale opticians, new corporation, 90 Wabash Ave.
Kantzmann & Co., manufacturers, new agency, 42 E. Madison St.
King, Hugh E., representing Fessenden & Co. and Queen City Silver Co., 103 State St. to 169 Wabash Ave.
Kranz, Smith & Co., cut glass, new agency, 42 E. Madison St.
Landers, Frary & Clark, manufacturers, 131 Wabash Ave. to 42 E. Madison St.
Leach & Miller Co., manufacturers, room 806 to room 612, Columbus Memorial building.
Lee, Walter I., manufacturer, new agency, 42 E. Madison St.
Lipman, A., jeweler and loan broker, 99 E. Madison St. to 97 E. Madison St.
Loftis, Joseph S., & Co., installment jeweler, 163 State St. to 92 State St.
Lyons Mfg. Co., manufacturers, room 1108 to room 1110, Heyworth building.
Maintien Bros. & Elliott, manufacturers, 42 E. Madison St. to 103 State St.
Maltz, E., & Co., jobber, 126 State St. to 42 E. Madison St.
Mount & Woodhull, diamonds, new agency, 103 State St.
Neumann, John, broker, new office, 42 E. Madison St.
Newhouse, L., & Co., jobbers, room 806 to room 611, Columbus Memorial building.
Nicol, Joseph, retailer, 6249 Madison Ave. to St. Charles, Ill.
Paulson, Henry, & Co., materials, 11th floor to 12th floor, 156 Wabash Ave.
Peacock, Stone & Markham, manufacturers, new agency, 42 E. Madison St.
Potter & Buffinton Co., manufacturers, new agency, 103 State St.
Rockford Silver Plate Co., manufacturers, new agency, 428 Madison St.
Roff, N., retailer, 4715 S. Ashland Ave. to 59th and Halsted Sts.
Rosen, Abraham, retailer, new store, 554 Milwaukee Ave.
Sandberg, Wm. K., retailers, new store, 138 Michigan Ave.
Schaffer, Emil, retailer, discontinued Keystone Jewelry Co., 322 S. State St., and Peerless Jewelry Co., 146 Madison St., and combined both in a new store at 306 S. State St.
Schneider, Frank, retailer, new store, 1650 W. North Ave.
Schneidman, Leo M., retailer, new store, 3536 S. State St.
Siebert, D. W., & Co., retailers, new store, E. 63d St. and Cottage Grove Ave.
Silverman, H., retailer, new store, 107 Madison St.
Skrzynski, Leo, retailer, 2395 Kensington Ave. to Baldwin, Mich.
Smith, Alfred H., & Co., diamonds, room 603 to room 805, Columbus Memorial building.
Son, S. J., diamonds, room 707 to room 603, Columbus Memorial building.
Specht & McNeff, diamonds, new concern, 72 Madison St.
Star Diamond Co., diamonds, room 506 to room 606, 72 Madison St.
Suderov, A., manufacturer, new agency, room 1313, Heyworth building.
Sweet, C. O., & Son Co., manufacturers, Columbus Memorial building to Heyworth building.
Termand, C. W., manufacturer, new business, 78 State St.
Thelander, A., retailer, new store, N. Clark St. and Leland Ave.
Titus, G. S., representing Middletown Silver Co., room 700 to room 901, Heyworth building.
Tschui, Emil, retailer, 257 W. Chicago Ave. to 1200 W. North Ave.
Tushnett & Langton, manufacturers, new agency, 42 E. Madison St.
United Watch Co., new concern, second hand watches, Hartford building.
Wadsworth Watch Case Co., manufacturers, room 611 to room 806, Columbus Memorial building.
Wendell & Co., manufacturing jewelers, from 57 Washington St. to 256 Madison St.
Whiting & Davis, manufacturers, new agency, 103 State St.
Wolf, A., & Co., retailers, new store, 161 S. Clark St.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., April 28.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Algiers: 11 cases clocks, $161.
Bremen: 2 cases plated ware, $215.
Breslau: 3 cases clocks, $360.
Buenos Ayres: 48 cases clocks, $1,086.
Calcutta: 5 cases clocks, $189.
Colombo: 24 cases clocks, $158.
Copenhagen: 13 cases clocks, $347; 2 cases watches, $135.
Genoa: 1 case jewelry, $500.
Glasgow: 1 case silverware, $1,500; 13 cases clocks, $222.
Hamburg: 7 cases watches, $2,006.
Hamilton: 2 cases plated ware, $169.
Havana: 1 case jewelry, $274; 1 case optical goods, $365; 24 cases clocks, $200.
Havre: 2 cases jewelry, $480; 1 case watch cases, $250; 2 cases clocks, $140; 3 cases optical goods, $317.
Kingston: 967 cases watches, $2,445; 1 case watches, $102.
Limon: 2 cases clocks, $137.
Liverpool: 1 case jewelry, $175; 5 cases watches, $1,512; 23 cases silverware, $100.
London: 1 case optical goods, $5,227; 22 cases watches, $3,831; 15 cases clocks, $2,914; 1 case thermometers, $125; 4 cases watches, $923.
Matanzas: 20 cases clocks, $255.
Puerto Barrios: 5 cases clocks, $95.
Rio de Janeiro: 10 cases clocks, $151; 2 cases watches, $371.
Rome: 1 case jewelry, $200.
Santiago: 15 cases clocks, $130.
Savanilla: 53 cases clocks, $3,176.
Southampton: 2 cases watches, $245; 2 cases jewelry, $800.
Tampico: 4 cases plated ware, $223.
Vera Cruz: 2 cases plated ware, $165.

Trans-Atlantic Voyagers.

TO EUROPE.

J. Bochner, of J. Bochner & Co., New York, sail Saturday on the *Zeeland*.

A. R. Katz, of A. R. Katz & Leudan Co., New York, sailed yesterday on the *Kaiser Wilhelm II*. Adolph A. Grinberg, New York, sailed on the same ship.

L. Herzfelder, of Herzfelder & Kohn, New York, and Frank Jeanne, of Wm. S. Hedges & Co., New York, sail to-day on the *Maurctania*.

FROM EUROPE.

Josh W. Mayer, of Powers & Mayer, New York, returned, last week.

Irving Baum, New York, will return on *La Provence*, Saturday.

Jacob Schorsch, of Emrich, King & Schorsch, New York, is returning on the *Kronprinz Wilhelm*.

S. W. Morgan, who has been in business in Winona, Minn., continuously for 47 years, recently displayed some watches which were repaired by him in 1872.

Something New!

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BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY

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FROM MINES TO MARKET



CORAL MANUFACTURING COMPANY

For All Manufactures in Coral

We have ready some fine lots of Coral-Cameos, flat-oval and round Cabochons in all sizes and shades. Send your order immediately. All special sizes will be cut to order at short notice.

Memorandum package will be sent to reputable jewelers upon request.

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Diamond Mountings, Shirt-waist and Ladies' Set Rings. Goods that are Properly Finished. Gold that Assays 10K. and 14K.

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What is Your Retail Price



on a fine Sterling Silver Pencil, like the one illustrated here?

This one is heavy, finely finished, handsome design, emerald tip with removable end, (and eraser), and is of the well-known

CLUTCH-POINT

Style—No. 787S—costing $13.50 dozen, wholesale.

No jeweler's stock is complete without an assortment of the well-known Aikin-Lambert make. Their usefulness will continue as long as there is a refined class of trade who appreciate such useful and well made manufactures.

CLUTCH-POINT

means that most any size lead can be used and held firmly in place by an inner clutch, regulated by turning the butt end of the pencil.

Look for link trade mark.

Write for catalogues.



Actual Size

Aikin-Lambert Co.

Established 1864

15-19 Maiden Lane

New York

Artistic Photo Miniatures



on Watch-Cases and Dials, Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

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108 Fulton Street NEW YORK

UNIQUE GEMS

UNITED STATES STONES

Also GENUINE CEYLON, BRAZIL, URAL and other foreign stones. Send for new SPRING BULLETIN and price list just out.

LOUIS J. DEACON, Atlantic City, N. J.

Morris Dubb, Schenectady, N. Y., Files a Voluntary Bankruptcy Petition at Utica, N. Y.

Utica, N. Y., May 1.—Morris Dubb, a jeweler and pawnbroker at 26 S. Center St., Schenectady, filed a petition in voluntary bankruptcy in the United States District Court here to-day. Dubb did business on the instalment plan, and inability of his customers to make their payments, he says, forced him into bankruptcy. The petition has been referred to Referee Scott at Saratoga Springs, who will call a meeting of creditors. His attorney is R. J. Cooper.

Dubb's schedule showed liabilities of $4,977, exclusive of mortgages upon real estate, owned by him and his wife at 5 Doggett Terrace, valued at $2,600, and mortgaged for a like amount. His other liabilities consist of wages due, unsecured claims, owing merchandise creditors and notes held by banks.

Some of the merchandise creditors are: Bertrand & Madden, $120; Eclipse Cutlery Co., $34; Alexander & Heller, $231; Blum & Mendel, $57; Aisenstein & Woronock, $95; Joseph W. Stern, $69; Fuchs & Weintraub Co., $33; I. Castagg & Son, $17; S. Galewski, $24; Lee Lash Co., $42; Opper Bros., $179; Galewska & Nurenberg, $21; M. Levitz, $625; Eliasoff Bros., $65; Schemerhorn & Co., $61; Orro Dubb, $507; Bettie Freed, $168; L. S. Knoch, $88; Rochester Jewelry Co., $85; Iver Johnson, $182; Marks & Liberman, $24.

The Citizens' Trust Co., Schenectady, is a note creditor for $500.

The assets scheduled by Dubb include $437 due on contracts and $300 in stock and about $400 in insurance.

Proceedings of the Advisory Council of the N. E. M. J. & S. A.

Providence, R. I., May 1.—The regular weekly meeting of the Advisory Council of the New England Manufacturing Jewelers' and Silversmiths' Association on Thursday afternoon was a busy one, and several matters of importance were discussed. The tariff committee reported that it had not given up all hope of some relief being afforded before the new bill was finally passed.

The council voted to recommend to all of the manufacturing jewelers of this city, Attleboro and North Attleboro that the manufactories be closed for the annual Summer vacation between July 31 and Aug. 9, and requested that each manufacturer notify the committee on Summer vacation at once as to whether he will shut down or not, at what time and if he desires announcement thereof in the trade papers.

William A. Schofield, for the Committee on Registration of Buyers, of which Charles E. Hancock and Walter A. Ballou are the other members, reported that commencing May 1 a complete list of all the jewelry buyers arriving in this city would be kept at the rooms of the association, with the hotel at which they were stopping and also as far as possible advance dates of the coming of buyers would be on file.

The matter of the annual Summer outing was discussed at considerable length, and there was a general consensus of opinion that the Executive Committee should endeavor to vary the usual form of programme for that occasion as much as possible from previous years. Several projects have been under consideration, but nothing definite has yet been decided upon. The date of the outing will probably be between June 12 and 20.

Glib-Tongued Stranger Swindles Two Jewelers in Wausau, Wis.

Wausau, Wis., Apjril 29.—Posing as a railroad man, a smooth swindler, giving his name as R. W. Madden, fleeced two local jewelers out of watches valued at $50. Edward Schultz, of C. F. Dunbar Co.'s jewelry establishment, lost a 21-jeweled Hamilton gold watch, valued at $34, and H. S. Wright lost a 12-jeweled watch worth $12.

Madden entered the Dunbar store dressed as a railroad fireman and asked to be shown some watches, claiming that he had lost his own on the day previous, while shoveling coal, and that he was required to have another before going on duty that evening. After making a selection the stranger found that he had "left his money at home," but he talked in an assuring manner of his connections in Wausau and the jeweler, desirous of being accommodating, allowed him to take the timepiece without a payment.

The same trick was worked at the Wright store, where Madden was also successful. Immediate investigation by Mr. Schultz disclosed the fact that Madden was an imposter and that both jewelers were losers.

The Wausau police have as yet secured no trace of the smooth stranger and jewelers in other Wisconsin cities are being notified to be on the look out. It is the belief of the police that the same scheme has been worked by Madden in various sections of the country.

Death of Andrew Mason.

Andrew Mason, assistant superintendent of the Assay Office, at New York, died Wednesday night of last week in the Hudson St. Hospital, New York, of pneumonia. He was formerly superintendent of the Assay Office and was well known in the jewelry trade.

Mr. Mason, who was born in Scotland, was connected with the Government service for 59 years. He was at one time at the Philadelphia Mint, and later transferred to New York, where he worked his way up in the Assay Office to the place of superintendent, to which post he was appointed during President Arthur's administration. In 1865 he was appointed melter and refiner and was made superintendent of the office in 1883 and served as such until two years ago.

By demonstrating that the use of sulphuric acid in separating gold and silver from the baser metals was just as practical as the more costly nitric acid, it is estimated that Mr. Mason saved the Government $100,000 a year. This and other discoveries that he made while in the employ of the Government he never took out any patents for, arguing that as the discoveries which he had made were done in Government time the benefits belong to the Government.

J. B. Paxton, Sac City, Ia., recently sold his stock of jewelry to Bert Force, of Pardeeville, Wis.

Death of Jacob F. Ryser.

St. Louis, Mo., May 2.—Jacob F. Ryser, one of the oldest jewelers in St. Louis, died at his home, 2192 Geraldine St., yesterday forenoon, after a very short illness.

Mr. Ryser left his store at 1325 Franklin Ave., where he had been continuously in business for 42 years, on Friday evening and went to his home. He had never been seriously ill in his long life and had felt so well that morning that he was able, in spite of his 72 years, to run and catch a car. But after he retired on Friday night he complained to his wife of pains in his back and over his heart. He experienced difficulty in breathing and said to his wife that he felt that death was approaching, but she scoffed at his fears. His distress became so great, however, that a doctor was called.

The physician found Mr. Ryser's heart very weak and afforded temporary relief to the sufferer. When the doctor returned, on Saturday afternoon, Mr. Ryser was cheerful but very weak. The doctor had been gone only a few minutes after the second call when Mr. Ryser began to sink rapidly and lost his power of speech. He died in a few minutes.

Mr. Ryser was born in Switzerland and came to America when a young man. He was married 42 years ago and shortly afterward began business. In former years he had quite a successful establishment and accumulated a snug fortune, but with increasing years he gave less attention to business.

His wife and friends urged him to retire, but he could not get his own consent to give up the active life to which he had been accustomed. A few weeks ago he yielded to the extent of advertising in The Jewelers' Circular-Weekly that he would sell his business, but when a purchaser called he relented and held on to the business which was so great a part of his life.

The funeral took place on Tuesday from the residence to Bellefontaine Cemetery and was under Masonic auspices, Mr. Ryser having been a member of Irwin Lodge.

Mrs. Ryser is conducting the business, but will shortly close it out. The deceased left no children.

Swindler Who Visited the Jewelry Trade of Philadelphia, Pa., Is Still at Large.

Philadelphia, Pa., April 29.—The Horace N. Tuttle Co., 808 Chestnut St., was robbed of four diamond lockets by a man supposed to be one of the boldest "flim-flam" operators in the country, who gave the name of a large department store as a reference and then made haste to get away with the lockets. The swindler is about 34 years old, clean shaven, dressed in a brown suit, russet shoes and derby hat.

The man visited the Tuttle store and asked to be shown some heart-shaped lockets. He posed as a jeweler and regretted that he had to take round-shaped lockets instead of heart-shaped ones. Upon his departure the Tuttle Co. called up the department store given as reference and learned that the swindler had no connection with the house.

Later in the day Jos. K. Davidson's Sons, 720 Sansom St., were visited and swindled by the same man.



Billy Taft Possum
SCARF PIN

No. 33
Oxidized Silver Finish . Per Doz. Net, $1.35

No. 34
Green Gold Finish . . Per Doz. Net, 1.35

No. 35
Roman Gold Finish . . Per Doz. Net, 1.35

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Daniel Pratt's Son, 53 Franklin St., Boston
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BECAUSE
it does not gum—stands a lower temperature than any other, will not blacken or cut pivots, and most important of all to you, your repair jobs will not be returned to be done over at your expense.

RANLETT & LOWELL CO.
Sole Manufacturers
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STERN BROS. & Co.
CUTTERS OF
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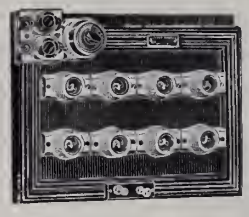
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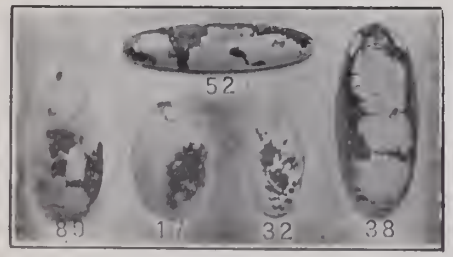
A neat, compact arrangement of various sized Lamps for giving a wide range of colors. The best Jewelry Houses have used this Board for years for stripping and coloring; it gives every satisfaction. For direct current only.

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52 JOHN STREET NEW YORK CITY

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Diamond Mountings, Lockets, Buttons, Bracelets, Etc.
Special Order Work and Repairing
Specialty in cluster work, at the most reasonable prices. First class work.
Jobs bought in solid gold and diamond jewelry, any amount, for spot cash.



REMOVAL NOTICE
The Arizona Turquoise Mines Company have removed their office and factory to **The Harris Building, 31 West 31st St.**, where we now occupy larger and lighter quarters, and are in a position to supply the trade with Turquoise Matrix, either mounted or unmounted, cut to dimensions or fitted to cups, single stones or in quantities.

Send for Catalogue showing 133 different sizes and shapes in these exquisitely marked stones.

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Creditors of the Henry C. Wisner Co., Rochester, N. Y., Hold Meeting at New York.

A meeting of the creditors of Henry C. Wisner Co., Rochester, N. Y., was held at the Astor House, New York, Thursday, at which time about 30 creditors were present or represented by claims aggregating approximately $5,000. The financial statement of the concern as made public was as follows: Merchandise on hand, $58,000; accounts receivable, $445; fixtures, $1,555; cash on hand, $100, and due from the estate of G. C. Wisner, $10,534, making a total of $79,636. The liabilities are placed at $74,342.

Mr. Lewis, representing the Traders' National Bank of Rochester, which is a creditor for about $35,000, stated that the bank had refused to advance any more money to the Wisner Co., and that that company was in such shape that it could not raise a dollar to pay its pressing obligations. Frank P. Wisner had had the active management of the Wisner estate, and also the management of the H. C. Wisner Co. in hand, and loaned the estate's funds to the company from time to time as the company has been in need of money, and as a result of this the estate is not able to pay the legacy, and therefore action must be taken against the company to collect the $16,473, which will result in the liquidation of the company in some form.

Mr. Lewis, on behalf of the bank, offered two propositions—first a 50-cent cash settlement for assignment of all claims, or an alternative proposition of a straight extension of one year represented by unindorsed notes without interest.

A discussion followed, and the meeting was then duly organized with Mr. Deering, of Chas. Ahrenfeldt & Son, as chairman, and Mr. Owen, of the Crockery Board of Trade, as secretary. It was agreed that from the showing made on the paper that it would be impossible to get more than 25 cents, or at the most 30 cents, in bankruptcy.

Mr. Lewis produced about $5,000 in currency, and advised the creditors that he would settle the claims then and there for 50 cents on the dollar. Every creditor who was present in person executed an assignment of his claim and accepted the offer.

Creditors File Bankruptcy Petition Against S. A. Burgoyne Jewelry Co., Mobile, Ala.

Mobile, Ala., May 3.—An involuntary petition in bankruptcy has been filed in the United States Court against the S. A. Burgoyne Jewelry Co., of this city, by three local creditors, J. O. Acres, G. L. Burns and C. L. Sims. W. G. Austin has been appointed temporary receiver of the concern.

The jewelry house, which is a corporation with an authorized capital stock of $75,000 and a paid-in capital of $42,000, has admitted its inability to pay its debts and its willingness to be adjudged a bankrupt, so the adjudication was promptly rendered by the court. The house has been in difficulty for some time, and recently made an offer of settlement of 30 cents cash. All but two creditors accepted this, but the present action of the local creditors has completely changed the status of the settlement, and if it is made now it will have to be in the bankruptcy court.

Providence Manufacturers Seek Amendment in Proposed Tariff Law Covering Ecclesiastical Silverware.

Providence, R. I., May 1.—William J. Feeley, of the W. J. Feeley Co., ecclesiastical art metal workers and silversmiths, 203 Eddy St., has been in Washington the past week, and, with the assistance of representatives of the Gorham Co. and other silver manufacturing companies, has been seeking to secure an amendment of the tariff law that will place a duty upon certain silver articles used largely in the Catholic churches of this country.

Under the bill as it passed the House of Representatives, "regalia and gems, statuary and casts of sculpture" are placed upon the free list, with this proviso: "But the term 'regalia,' as herein used, shall be held to embrace only such insignia of rank or office or emblem as may be worn upon the person or borne in the hand during public exercises of the society or institution, and shall not include articles of furniture or fixtures, or of regular wear and apparel, or personal property of individuals."

This section was left untouched by the Senate Finance Committee, and Mr. Feeley and those who are working with him wish to have stricken out the words "or borne in the hand," so that chalices and other articles of silver used in the 7,000 Catholic churches of this country and by the 14,000 Catholic priests shall be protected by a duty, as are the products of the silver workers in other lines.

Mr. Feeley returned to this city this morning. He said he pointed out to the Finance Committee that the American manufacturers, in addition to paying a price for labor twice as high as the European manufacturers, are obliged to purchase jewels upon which a heavy duty has also been paid. The foreign manufacturers, in addition to securing labor at half the expense of their American competitors, do not have to pay a duty on jewels and precious stones, and the result is that unless a tariff is placed on their wares they can sell articles for from 40 to 50 per cent. less than the same goods can be made in this country.

Mr. Feeley said there are six concerns in this country making this line of goods now. They are located in Cincinnati, Philadelphia, Brooklyn, New York and this city. Here the Gorham Mfg. Co. and the William J. Feeley Co. are engaged in the work and in New York the Tiffany Co. has a large shop.

Cincinnati Creditors File Bankruptcy Petition Against J. F. Bennett, Chattanooga, Tenn.

Chattanooga, Tenn., April 28.—A petition in involuntary bankruptcy was filed last week in the United States Court against J. F. Bennett, a jeweler and watchmaker at 927 Market St., charging that Mr. Bennett had committed an act of bankruptcy when he announced his inability to pay his debts and offered to settle on a basis of 33⅓ cents on the dollar. The petition was filed by the following Cincinnati creditors: Richter & Phillips, $300; Lindenberg, Strauss & Co., $247; Lindner & Co., $33; A. G. Schwab & Sons, $244; Hahn & Oppenheimer, $364. On their petition C. W. Robinson was appointed temporary receiver by D. L. Grayson, the referee in bankruptcy.

The creditors claim that although Mr. Bennett made an offer of settlement of 33⅓ cents on the dollar that this was not accomplished, but part of the goods have been sold and no payments made to the creditors.

Alabama Retail Jewelers Hold Annual Meeting at Montgomery and Elect Officers.

Montgomery, Ala., April 29.—The members of the Alabama Retail Jewelers' Association met in the auditorium of the Commercial Club, this city, this morning, and held a very enthusiastic meeting. Though the session was short, considerable business was transacted, and the members were thoroughly satisfied with what had been accomplished.

About 20 jewelers from various parts of the State were in attendance and participated in the informal discussion on trade conditions and suggested reforms. A good part of the time was taken up in considering matters relating to trade protection through legislation and in other ways. General confidence in present conditions were expressed by the speakers, who urged the adoption of measures looking for the uplifting of trade in general, as well as remedying the worst features of competition. Emphasis was placed upon the necessity of the association increasing its membership.

The jewelers adjourned early in the afternoon after electing A. W. Lebron, of this city, president to succeed R. Heine, Talladega, who was elected secretary. J. B. Whitlock, of Eufaula, was named vice-president, and J. W. Langley, of Sylacauga, treasurer.

The Alabama Optical Society later held a session in this city.

Members of the Michigan Retail Jewelers' Association Hold Session at Saginaw.

Saginaw, Mich., April 28.—Members of the Michigan Retail Jewelers' Association have begun their session, which opened in the Elks temple this afternoon. Members began to arrive yesterday, but the majority did not get here until noon to-day. It seemed to be believed by most of the jewelers that the business accomplished by the association would not be of a very important character, nearly all the members having come here for the purpose of discussing informally trade questions with their brother jewelers and having a pleasant time. This afternoon will be devoted to trade topics.

Besides the banquet, which will be given in the evening by the local association, the Noble Order of Ku Kus propose to hold an initiation ceremony and introduce features of general interest to those who attend.

J. A. Brock, Seneca, S. C., has moved into larger and more attractively furnished quarters in the Palmeto Hotel building.

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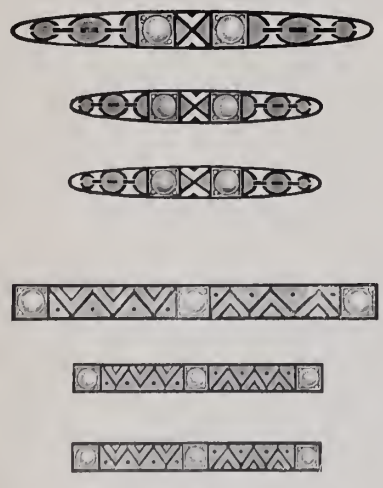
Very Substantial Reductions

The stock consists of the highest grade Diamond and Precious Stone Jewelry of every description, mounted in artistic designs, and ranging from moderate-priced pieces to the most elaborate.

It is the finest and most complete assortment of its kind ever shown.

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¶ For years we have made a line of Bracelets, Fobs and Link Buttons in Rolled Gold Plate and Solid Gold Front that has given satisfaction and proved itself worthy of your consideration. Our new designs are now on the road and our salesmen will be glad to show them to you if you will write us.

¶ The stamp M. H. on our goods is a guarantee of quality, workmanship and finish.

¶ Ask your jobber to show you these new goods. If he doesn't handle them, write us.

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is on the road now; the largest and best we ever made; the sample cases are full with snappy, up-to-date Finberg Products.

All goods made by us are stamped "F. M. Co." and we fully warrant them.

Finberg Manufacturing Co.
ATTLEBORO, MASS.

News Gleanings.

H. Mahler's Sons, Raleigh, N. C., have sold their branch store in Durham, N. C.

L. E. Leeh, Seamon, Kans., has opened a store at Columbus, and expects to open another in western Kansas.

Extensive alterations and improvements are being made in the old Barbour Silver Plate Co.'s factory on Colony St., Meriden, Conn. It is intended to raise the roof of the building at the northeast corner of Cross and N. George Sts. an extra story.

Martin Coykendall, who conducts a store at 458 S. Selina St., Syracuse, N. Y., made a mistake while taking some cough medicine, last week, and drank from a bottle of disinfectant instead. As the latter contained no strong poison, the effects were not serious.

The S. T. Little Jewelry Co., Cumberland, Md., has purchased the entire stock of Chas. T. Rogers, 180 Virginia Ave., in South Cumberland, and will continue the business at the same place under the management of R. H. Webb, who has been with the concern several years as manager of the South Cumberland store. The S. T. Little Co. was incorporated in 1902, having succeeded to the business of Samuel T. Little who first opened a store in 1851.

Justice Kellogg, at Amsterdam, April 7, decided the suit of Henry T. Roberts and Albert Ziehme, Philadelphia, against Katherine C. Terwilliger, of that city, in favor of the plaintiffs. The action was based upon a series of accepted drafts issued by the defendant in payment for jewelry. Mrs. Terwilliger denied the authority of her agent, F. G. Terwilliger. The action also involved the validity and construction of a printed contract used by the Philadelphia firm of wholesale jewelers.

Samuel Jacobsen, who said he was a jeweler of Baltimore, was held by the police of Washington, last week, to answer a charge of a butcher named Pfutsopkki, who declared Jacobsen was the man who obtained $20 from him by a clever trick some months ago. The complaint alleges that while the prisoner was in his store a confederate entered and offered for sale a pair of earrings for $400. Jacobsen, the butcher says, bought the earrings, and later asked him to loan $20 on them. He said he loaned the money, and after the strangers disappeared he learned that the earrings were of little value. Jacobsen denied the charge.

The first annual banquet of the Jewelers' Employes Social League, Rochester, N. Y., was held, April 21, at Powers Hotel, and proved exceedingly enjoyable to all who participated. After an elaborate menu the members and guests were entertained by a number of speeches as well as by baritone and tenor solos. President G. H. Brockway was toastmaster, and among the speakers were S. L. Ettenheimer, Chas. H. Sunderlin and Philip Present, while E. J. Scheer distributed prizes for the bowling tournament of the League just ended. On this occasion the League had the members of the Retail Jewelers' Association as their guests. The league is now preparing for another successful season and tournament in the Fall. The new officers are: President, H. A. Zimmerman; secretary Chas. H. Haskins; vice-president, G. F. Schramm, and treasurer, E. C. Christman, and the banquet committee who had charge of the last affair was composed of A. H. Manchester, chairman; H. A. Zimmerman, O. F. Schramm, G. H. Brockway, E. C. Christman and Emanuel Present.

Death of James Frank Townley.

Friends in the jewelry trade of the east learned with regret, last week, of the death of James Frank Townley at St. Barnabas Hospital, Newark, April 26. Mr. Townley, who was a traveling salesman in the employ of Cross & Beguelin, 23 Maiden Lane, was stricken with paralysis at Hagerstown, Md., just as he was ending his holiday trip about a week before Christmas. Later he was brought to the hospital in Newark, where his death occurred.

Mr. Townley had been identified with the jewelry business practically his entire lifetime and had many friends both in this city and elsewhere, who join in extending their sympathy to the bereaved relatives. He was born at Connecticut Farms, N. J., Sept. 7, 1849, and was first employed by Butler, McCarthy Co., Philadelphia, and later with J. T. Scott & Co., with whom he remained for 15 years. He was then for a time engaged with the Ripley, Howland Mfg. Co. and finally entered the employ of Cross & Beguelin, with whom he had been connected for the past 10 years.

The deceased was a member of the Jewelers' League, the Brotherhood of Traveling Jewelers and Commercial Travelers' Accident Association. He was fond of athletic sports and in his younger days was a member of the Varuna Boat Club and of the Manhattan Athletic Club.

He was never married and is survived by a sister who lives at Poughkeepsie.

New Orleans, La.

W. E. Taylor, A. J. Derbes and W. M. Bowers recently incorporated the W. E. Taylor Co., with a capital of $10,000, to do a general business of buying and selling watchmakers' supplies. The company has purchased the tool and material department of the business of Leonard Krower, which it will continue in the same building, 536-538 Canal St.

Hattie Cornier, a negro girl, was recently charged with stealing a diamond and pearl ring from her mistress, and the police claim that she sold it to a negro jeweler named Oleander at 8716 Pop'ar St., as both this and a scarf pin alleged to have been stolen by the girl were found there. The jeweler was arrested on the charge of receiving stolen property, but claimed he had no knowledge of the fact that the goods were stolen.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price, .999 Basis.*
April	27	24 1-8d.	$0.54⅜
"	28	24 1-8d.	.54⅜
"	29	24 3-8d.	.54⅞
"	30	24 7-16d.	.55
May	1	24 5-16d.	.54¾
"	3	24 3-8d.	.54⅞

Work on Jewelry Designing at the Public Drawing School of Newark, N. J.

The 27th anniversary commencement exercises of the Sara A. Fawcett Drawing School (Public Drawing School), at Newark, N. J., was held last Thursday evening, April 29, at Wallace Hall, 111 Halsey St., and at the close of the commencement exercises an exhibition of the year's work of the school was opened to the public at the school building on Academy St. The work in jewelry designing and modeling on exhibition shows that much progress has been made during the past year and that Newark has advanced in the right direction towards the education of young men to become manufacturers of artistic jewelry. The exhibition this year was much better than on any previous occasion and was the cause of much favorable comment among the manufacturing jewelers of Newark because of the skill shown in the execution of the articles displayed.

The exhibit consisted of about 50 pieces, including rings, fobs, brooches and pendants worked in silver and set with semi-precious stones. Among the designs employed was the lotus leaf and scarab. The class this year consisted of about 25 young men, who are under the instruction of Mr. Grasmok, a practical jeweler.

All the work done by the students is original in that no designs are copied from other pieces of jewelry or drawing. It is the desire of the school to foster and develop the ability of the students in original work, and each student is urged to indicate his ability by original drawings and their execution in metal. This manner of procedure has developed the artistic taste of the students, as shown by the exhibits of their work.

Mr. Grasmok, who is the instructor of the class in jewelry designing and manufacturing, is a man of well rounded experience in both teaching and making jewelry. It is his aim primarily to develop the asthetic side of the pupil's nature and to help to bring him to a higher level of appreciation of the artistic in jewelry designing and workmanship.

A prominent manufacturing jeweler of Newark, in speaking of the exhibit, said that the work was done in a most excellent manner and that it showed artistic taste. He said that this movement was in the right direction, and that he was gratified to see the growing interest which is being manifested by the students, many of whom are employed during the daytime in the different jewelry manufacturing factories in Newark. It was thought when the school was first opened that the course in jewelry designing and manufacturing would accomplish marked results, and this year's exhibition shows that that conjecture was not erroneous. The work exhibited shows individuality of artistic temperament and a grasp of the trade which is most gratifying both to the instructor and to the manufacturing jewelers of Newark as well.

The school started with one room in the Free Drawing School building, but the increased demand has made it necessary to add a second room, both of which are fully equipped with every necessary appliance for successfully carrying on the work, which is proving so meritorious.

THE FALL LINE

OF THE

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ENLARGED BY THE ADDITION OF HUNDREDS OF NEW PATTERNS IS **NOW BEING SHOWN** TO THE JOBBING TRADE

The Untermeyer-Robbins Co.

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Long Distance Telephone, Lake 663

Pittsburg.

Campbell Douglass, with E. P. Roberts & Sons, has gone to Los Angeles to engage in the real estate business.

Henry A. Barrett, who is in Battle Creek, Mich., for his health, is reported to be enjoying his stay there immensely.

A. Deinert, Jr., engraver, now occupies room 315 in the Penn building, 708 Penn Ave., in the quarters of I. Eisemann & Co.

Frank Aul, a member of the firm of the George B. Barrett Co., was passing the cigars last week because of the stork having visited his house, bringing a baby boy.

Out-of-town jewelers were in Pittsburg, last week, buying stock as follows: L. L. Swan, New Castle; Harry Bloser, New Kensington; F. B McKinley; F. H Hays, Washington; Thomas Tomlinson, Clarion.

M. A. Burston, who recently bought the stock and fixtures belonging to J F. Murphy, Dawson, is moving them to St. Mary's, W Va., where he is opening a new store George P. Christy was the receiver for Mr. Murphy

James Killen, who was sentenced to prison for life, and pardoned, for the killing of Mrs. Paul Ridert of Tarentum, as told in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, was released from the Western Penitentiary last week.

The Hardy & Hayes Co. donated a handsome silver vase and I. B. Isaacs a marble statue, which were among the prizes at the euchre given last week by the *Chronicle-Telegraph* for the benefit of the milk fund for the poor babies of Greater Pittsburg.

A new trial was last week refused Joseph C. Wasson, well known to the trade, who was recently convicted of bribery, growing out of the alleged grafting among the members of Pittsburg councils, of which body he was the chairman of the finance committee. Wasson will be sentenced to-day in criminal court.

An Italian, who gave the name of George Bell, was arrested at the Union Station by Detective Richardson and locked up in jail charged with being a suspicious person. The man had on his person 10 watches, two brooches studded with diamonds, some rings and other jewelry. The Magistrate committed him to jail for 10 days until his record can be inquired into.

A great many merchants are visiting John M. Roberts, inquiring regarding the contents of the report of the committee of the Pittsburg Division of the Pennsylvania Retail Jewelers' Association upon the plan to stop price cutting. Mr. Roberts says that the report is being prepared for the printers, and that it will be submitted to the watch companies for approval within a week or two.

Some of the local jewelers were given a scare last week because of a threatened flood. A. C. Graul of Sharpsburg was ready to move his stock, for the water appears to reach his place much easier than most other jewelry establishments in western Pennsylvania. The rivers, however, only rose to the danger line, without doing much damage. Severe storms have been visiting this section during the last week.

According to information just received here from New Philadelphia, O., it has been learned that A. J. Harris, whose assignment was noted in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, last summer gave a chattel mortgage for $7,000 to his father-in-law. If what local creditors say is true, the matter was never reported to the trade. It is not known here what Harris' assets and liabilities are, but local creditors do not expect to get much, in view of the existence of the mortgage referred to.

Secretary C. S. Wiley of the Pennsylvania Retail Jewelers' Association, is preparing a souvenir program, which will be issued by the association on the occasion of its next convention, which meets in Harrisburg in June. Mr. Wiley says that as the Pennsylvania association meets so close to that of the West Virginia Retail Jewelers' Association convention, it is doubtful if any Pittsburgers will be able to go to Wheeling to attend it, but in the meantime he will endeavor to get up a party to go from Pittsburg. He himself will endeavor to attend the meeting, to present the good wishes of the Pennsylvania association

The Jewelers' 24 Karat Club of Pittsburg will give their first smoker and informal function to-morrow night in the Dutch room of the Fort Pitt Hotel, and the affair will be open to members of the club only, as it is desired to "talk shop." Some matters of a very important nature are to be discussed, the nature of which have not as yet been made public. A buffet lunch will be served and short speeches will be delivered by members of the trade. The membership of the club is being increased almost daily, the club now having more than 100. It is expected that the full membership will be present. A musical program also will be given and an enjoyable time is assured.

Announcement is made of the dissolution of the co-partnership known as West, White & Christy, 708 Penn Ave., George P. Christy retiring from the firm May 1. The firm has been reorganized and the name changed to West, White & Co., the members of the firm being George L. West and George W. White. The old firm was organized in 1903, at which time Mr. Harman retired from the partnership, Mr. Christy buying out his interest. Mr. Christy retires because of ill health and is now endeavoring to sell his property in this city. He expects to leave here before Summer. Mr. Christy has not decided where he will go, but he must seek a climate more congenial to his constitution. He will be found at the store, however, for the present.

Fifteen years ago George W. Smith, a jeweler at McDonald, Pa., one of Pittsburg's nearest neighbors, lost his hearing, but last week it was suddenly restored to him. Mr. Smith was startled by the sudden return of the use of his ear drums and rushed from his store, thinking that some accident had befallen his establishment. The news of his hearing having been restored was received with joy on the part of his numerous friends in this city. Ear specialists many years ago told the jeweler that his ear drums were totally destroyed, and Smith never expected to have the use of them again. But now he can hear the voices of the members of his family, can enjoy conversing with his friends and hear the sweet strains of music. Mr. Smith cannot explain the cause of his restored hearing, which returned while he was reading.

Buffalo, N. Y.

G. R. Travis, manager of the Buffalo branch of the Geneva Optical Co., has permanently moved his family to this city from Geneva, N. Y.

L. Van Allen, of the Van Allen Co., in the Brisbane building, left, last week, for a week's trip to Waverly, N. Y., and places in northern Pennsylvania.

Reinsch & Kreinheder, wholesale diamond merchants, will shortly install a new electric burglar protection system in their offices in the Brisbane building.

M. S. Cole, formerly a traveler for Chas. F Damm, has left the road for the Summer and will engage in work in the city. He will return to the jewelry business when the season opens in the Fall.

A negro waiter was recently arrested in G. F Hahnemann's jewelry store, 23 William St., while trying to sell a gold badge to be melted. The prisoner said he found the badge on the street. It is said the badge belongs to Chief of Police Edward Kern, of Los Angeles.

Among the jewelers who recently visited the Buffalo jewelry market were: F. M. Fitch, Ellicottville; C. F. Hurd, Medina; L. M. Derby, Albion; I. Traub, Niagara Falls; J. R. Graves, Corry, Pa.; C. C. Bradley, Batavia; C. G. Brown, Lockport; John Hunt, Delevan.

I. B. Dreyfus, who represents the Buffalo Chain & Ring Co., is at present traveling through Minnesota and the Dakotas. L. Block, of the same firm, leaves in a few days for a two weeks' trip through Ohio and the central States. He has just returned from a trip to Illinois and Iowa.

A recent report from Bradford, Pa., announces the death of Mrs. Maude B. Kerr, wife of W. J. Kerr, a jeweler of Smethport, Pa. She was found lying in a few inches of water of Tuna creek, near Bradford. Mrs. Kerr is survived by her husband, four children, her mother, one brother and one sister.

Waldemar J. Schultze, who formerly conducted a jewelry store at 1098 Broadway, recently sold his business to Arnest & Goldberg. Mr. Schultze will probably retire from the jewelry business to look after his large real estate interests. He recently built a handsome $10,000 brick business block on Broadway, and will have an office in that building.

A recent report from Hornell, N. Y., says that a heavy 38-caliber bullet crashed through the office window of Charles McGrady, an optician occupying the second floor at 143 Main St., in that city, and imbedded itself in the wall. The bullet passed within a few inches of Mr. McGrady's 12-year-old son, who was the only occupant of the office at the time.

On a charge of larceny and burglary George C. Fowler, 22 years old, was arrested, last week, by Patrolman Russell. The police have been waiting for Fowler for more than a year. On the night of Nov. 15, 1908, Fowler, it is charged, broke into Young & Debus' jewelry shop, 184 E. Genesee St., and stole silverware valued at

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MURRAY AND AUSTIN STREETS

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about $100. He is also accused of other robberies. All the stolen property was recovered by the police at Bellevue.

A. E. Sipe, diamond importer in the Brisbane building, is the proud owner of a very handsome diamond ring specially made for him by his brother, J. C. Sipe, a prominent jeweler in Indianapolis, in honor of the recipient's taking the 32d degree at the Masonic Consistory recently held in Buffalo. The diamond, weighing a carat and a half, is set in the breast of an eagle with wings spread. On either side of this design are the *Rose Croix* and the *Sign of Perfection*, with the 32d degree engraved on the side.

Fred C. Dreher, justice of the peace of Middleport, N. Y., filed a petition in voluntary bankruptcy in the United States District Court, Buffalo, recently. Mr. Dreher conducted a jewelry store in connection with other lines of stock. King & Eisele, wholesale jewelers of this city, were named among the creditors for an account of $1,809. C. F. Damm was another Buffalo jeweler listed among the creditors, but his account was for only a nominal sum. The liabilities total $2,408.29. Dreher has no assets but his clothes, he says.

Abe Schapiro, 19 years old, who says he is a watchmaker and that his specialty is cleaning jewels, was arrested by Detectives Burns and Morgenstern, of Buffalo, Saturday night, on the charge of stealing a diamond ring from Mrs. Ferdinand, of this city. Schapiro was hired by Mrs. Ferdinand to clean some diamonds. She missed a ring and the prisoner is accused of having substituted for it one with a paste diamond. The police claim they afterward found the real ring just outside the woman's house.

In trying to prevent his wife from committing suicide Saturday morning, Joseph Roth, a jeweler of 1929 Niagara St., was severely burned about the hands with nitric acid. Mrs. Roth succeeded in swallowing some of the acid and is in a serious condition at her home. The husband knocked the phial from her hands, but in doing so some of the acid spilled upon his hand. He called Dr. Samuel A. Moore, who gave the woman an antidote and Roth applied something to his hand. Mrs. Roth refused to go to a hospital and is being treated at her home.

Comerford & Bush are now established in their new store at 134 Seneca St. They were formerly located at 1645 Broadway, but took advantage of Paul Foerster's retirement from the jewelry business in Buffalo to secure his store. They will have charge of the watch inspections for various railroads in this city. Mr. Foerster left town, a few days ago, for California, where he will spend some months in search of better health. Frank Ehrenfried, who conducted a jewelry store near Comerford & Bush, on Broadway, has leased the former's store, 1627 Broadway, and is now located there.

A very clever swindling scheme, worked in Buffalo, last week, had for its victim the Buffalo Optical Co., 532 Main St. The telephone was the medium, and out of the coup the swindler or swindlers obtained $100 worth of marine glasses. The optical company received a telephone message purporting to be from the Great Lakes Towing Co., and asking that four pairs of marine glasses of a special make be held ready to be called for and charged to the towing concern. When a young man presently called and represented himself as being from that company, the glasses were given to him without hesitation. Later when the towing company received the bill it was explained that no one had ordered the glasses. The police were notified.

Philadelphia.

Jas. R. Gleason, of Robbins & Appleton, New York, was among the visitors, last week.

E. J. Kulp, Skippack, Pa., is receiving the sympathy of friends in the trade on account of the death of his wife.

William Kunna, of the Elgin National Watch Co.'s New York office, was a visitor to this city during the week.

Thomas Jones, recently with John Wanamaker, has accepted a position in the jewelry department of W. Snellenburg & Co.

William Ross, formerly with Joseph B. Bechtel & Co., 725 Sansom St., was visiting friends in this city during the past week.

V. Jakmit, formerly with Strawbridge & Clothier, has accepted a position with R. M. Cooper & Son, watchmaker's supplies, 721 Sansom St.

It is reported that Charles H. O'Bryon and A. J. Le Jambre were among the party capturing the small whale at Atlantic City last Wednesday.

William Kline, Woodstock, Va., is taking a course at the F. W. Schuler's Horological School, Broad and Somerset Sts. Mr. Kline has a jewelry store in Woodstock, Va.

Charles Dau, Jr., son of Charles Dau, jeweler, 6204 Germantown Ave., has entirely recovered from injuries received, having been run over by a wagon loaded with bricks.

B. Trexler, messenger for several years from Allentown, Pa., has given up this line of work. He will now have charge of the business of his father, a candy manufacturer.

Joseph Fussman, a jeweler of 146 S. Burlington St., Gloucester, N. J., has bought a cigar store at 144 S. Burlington St. Mr. Fussman will take charge of both stores personally.

Jacob Moock, son of Otto T. Moock, manufacturing jeweler, 809 Sansom St., has purchased a home at Logan, Pa. Mr. Moock is traveling for a well known jewelry house in Philadelphia.

S. B. Enos, with the Bell Telephone Co., well known to the jewelry trade, has been on a business trip through north and south New Jersey. Mr. Enos has charge of the watch, clock and meter repairing for the company.

The jewelers on 7th St., below Sansom St., are getting ready to vacate their many suites, the Curtis Publishing Co. having purchased the property they now occupy, where this company will erect a handsome new building.

F. B. Wallen, Camden, N. J., has been again elected a trustee of the Second Presbyterian Church of Camden. Mr. Wallen has served several years as an officer of this church. He is also identified with several other departments in this church.

The Cape May Yacht Club opened its club house Saturday. Several members of the Jewelers' Club went down in their motor cars. Among those in the party were L. P. White, A. J. Le Jambre, William Long, J. E. Cadwalader, J. Warner Hutchins and others.

William P. Gilpin, who, for many years, has been associated with the Bailey, Banks & Biddle Co., visited his father, William R. Gilpin, of Elkton, Md., last week, before sailing for Europe. Mr. Gilpin will spend three months abroad in the interests of his firm, where he will visit the leading cities of Europe.

Buyers who visited this city during the week included: E. K. Bean, Lansdale, Pa.; D. H. Krause, North Wales, Pa.; A. M. Kendall, Millville, N. J.; Robert Beitel, of I. C. Beitel & Son, Catasauqua, Pa.; H. B. McFarlan, East Dowington, Pa.; George K. Ware, Atlantic City, N. J.; C. K. Weidel, Trenton, N. J., and Charles Feil, Wilmington, Del.

George Russell, of M. Sickles & Sons' factory department, 726 Chestnut St., was married Tuesday evening, April 27, to Miss Ella A. Toppin, at the residence of the bride's father, 25th and Diamond Sts. Mr. and Mrs. Russell will reside in West Philadelphia. Mr. Russell has been in charge of the factory department for several years.

A wedding of more than ordinary interest to the trade was that of Miss Tillie Arlene Bittner, daughter of Mr. and Mrs. Wilson J. Bittner, of this city. The nuptials were celebrated last Wednesday at high noon, at the home of the bride's parents, 343 N. 8th St., when Miss Bittner became the bride of William H. Dewar, a member of the Pooley Furniture Co., of Philadelphia. Miss Bittner has long been identified with the advertising department of the Bailey, Banks & Biddle Co., and her association with this house was the most important chapter in her career. She had entire charge of the publicity bureau of this firm, which spends $100,000 in advertising in the year. Miss Bittner proved that the firm's confidence in her was not misplaced. Miss Bittner accomplished much in both her social as well as her business relations. She was a student in every way and was always winning fresh laurels. Her favorite recreation was fencing, and in this graceful sport she was past master in the art. Mr. and Mrs. Dewar will spend their honeymoon in the south and will return to Philadelphia about the middle of May.

Jewelers returning from the Oklahoma Retail Jewelers' Association's convention on the "Katy" flier over the M., K. & P. R. R., leaving McAlester on Thursday after the convention, were delayed 12 hours in getting to St. Louis, and were fortunate in escaping with their lives. When this train was within 66 miles of St. Louis, or at a station called Augusta, on the Missouri river, it was discovered that about 40 tons of rock had fallen on the track. It was necessary for the train to back up as far as New Franklin, Mo., a distance of about 188 miles, and then go by way of Moberly and into St. Louis over the tracks of the Wabash, the train arriving in St. Louis at seven in the evening instead of seven in the morning. This caused much inconvenience to those returning to St. Louis, especially the eastern representatives.

Providence.

G. S Melville, with D. Wilcox & Co., is in the far west.

Mr. and Mrs. Leopold Dimond returned, Thursday evening, from an extended southern trip.

R. J. Wilson has been calling upon the western trade of the Chas. E. Hancock Co., of this city.

C. Fred Munroe has been on an extended trip through the west for George M. Baker, of this city.

Alfred J. Moss has been calling upon the western trade of the Ostby & Barton Co., the past week.

Irving Looker, New York representative of the Providence Stock Co., has been in the city the past week.

The Franklin H. Kalbfleisch Co., New York, has opened a branch office at 221 W. Exchange St., this city.

Mr. and Mrs. Frank Aldrich, who are touring in southern Europe, were in Athens, Greece, when writing home last.

J. Perry Carpenter has just registered with the Public Roads Commission his new 40-horsepower White automobile.

R. H. King has returned from a successful trip in the extreme northwest in the interests of the Ostby & Barton Co.

Horace L. Manchester has been appointed a member of the committee to erect a new building for the Barrington Yacht Club.

Irving B. Davis has taken charge of the New York office, at 13 Maiden Lane, of the George L. Vose Mfg. Co., of this city.

John H. Mather, manager of the Chicago office of the George H. Fuller & Son Co., is a visitor at the firm's factory at Pawtucket.

John Drake, New York representative of the R. F. Simmons Co., Attleboro, was registered at the Crown Hotel, this city, last week.

The engagement was announced, last week, of Miss Eleanor Lowe, daughter of the late Edwin Lowe and Charles Sturgis Carpenter.

Mrs. Cornelius C. Howell, Knoxville, Tenn., has announced the engagement of her daughter, Helen, to Frederick A. Otis, of this city.

R. Grode, formerly for several years a manufacturer of jewelers' findings, is now perfecting a new-style snap for small neck chain fastenings.

John A. Corey, assistant in the stamping room at the Gorham Co., has the sympathy of a large circle of friends in the death of his wife, last week.

William F. Leeder arrived home, last week, from Europe, where he has been for a couple of months in the interests of Leeder & Bernkopf.

The regular quarterly dividend of 1¾ per cent. on the preferred stock of the United Wire & Supply Co., of this city, has been declared payable.

B. A. Ballou & Co., of this city, has opened a Chicago office in room 601, Columbus Memorial building, which will be in charge of C. E. Pettit.

Benedict Lederer, of the S. & B. Lederer Co., of this city, was in Philadelphia, last week, in connection with a new taxicab company in which he is interested.

Frank Esser, of Esser & Co., who has been an inmate of the Attleboro Sanitorium for several weeks, returned home, last week, much improved in health.

The Frank E. Guild Co., of this city, has opened a western office in room 612, Columbus Memorial building, Chicago, which will be in charge of T. C. Jacobs.

Mayor Henry Fletcher addressed the La Salle Academy Alumni Association at the Crown Hotel, and the German-American Alliance of Rhode Island, Monday evening.

Horace M. Peck, manager of the Manufacturing Jewelers' Board of Trade, was in Boston, the early part of last week, on business in connection with the association.

Samuel M. Nicholson and Arthur W. Dennis were elected vice-presidents of the Rhode Island Society for the Prevention of Cruelty to Animals at its 39th annual meeting, on Wednesday.

The employes of the Taylor Card & Box Co. held their second dance of the season in Fay's Hall, Friday evening. There was a large attendance and the affair was successfully carried out.

Charles H. Barber, who has conducted a jewelry store in the Martin House, Westerly, for some time, died, Sunday evening, April 25, from a relapse of pneumonia. He was about 45 years of age.

John A. Stone was one of the judges at the big indoor meet of the Armory Athletic Association, Thursday evening. The 34 prizes were furnished by the silverware department of the Shepard Co.

The Atlantic Importing Co. is a new concern that has started at 65 Atlantic Ave., and is introducing a full line of rings, scarf pins, brooches and novelties in Brazilian beetles daintily mounted.

Frank Doran, brother of John C. Doran, of J. C. Doran & Sons, was taken ill with cerebral hemorrhage at their factory on Chestnut St., last week, and was taken to the Emergency Hospital for treatment.

Charles E. Sutton, formerly with McRae & Keeler, Attleboro, has accepted the position of New York representative for Hutchison & Huestis, of this city, in place of L. Lawrence Stern, who has resigned.

Everett I. Bowers, doing business under the name of the Nonpareil Brass Co., has been attached by the Post & Lester Co., Boston, for $100, covering stock, machinery, tools, etc., in the shop at 143 Summer St.

Tucker & Norton have closed out their retail jewelry and novelty store at 597 Westminster St., corner of Franklin St., which they have been conducting under the style of the Coast Co., because of expiration of lease.

William T. Murphy, superintendent of the Standard Machinery Co., of this city, and Miss Alice Sweeney were married, a few days ago, at St. Paul's chapel, Edgewood, and are enjoying their honeymoon at New York and Atlantic City.

Stillman C. Davis is to represent the Metal Products Corporation, of this city, in New York, with an office at 611 Broadway. He has been representing the company in this vicinity for some time, having entered the firm's employ as an assistant in the stock room about a year ago.

Among those who attended the launching at East Greenwich, Tuesday, of Clarence M. Dunbar's new yacht *Artmar*, which is to be the flagship of the Rhode Island Yacht Club this season, were Capt. and Mrs. G. H. Sykes, Mr. and Mrs. Frank T. Pearce, Aldredge G. Pearce and Arnold C. Messler.

The case against Frederick M. Baker for the alleged theft of $984.60 worth of gold scrap and filings from the S. B. Champlin Co., April 16, was called before Judge Rueckert in the Sixth District Court, Friday, the defendant having pleaded not guilty, and was continued to May 7.

A meeting of the executive committee of the Manufacturing Jewelers' Board of Trade was held at the rooms of the association in the Wilcox building, Thursday afternoon, at which considerable routine business was transacted. This committee consists of Robert E. Budlong, Everett L. Spencer and Alfred K. Potter.

A hot water boiler exploded in the manufacturing jewelry establishment of the Marden & Kettlety Co., in the Manufacturers' building, 101 Sabin St., Saturday forenoon. The explosion caused a roar that sent all the persons working in the building out into the street on a run. The shop was flooded with water, while every window was blown out. No one was hurt, and no estimate was made as to the damage done.

Among those who attended the Economic Club's banquet at the Churchill House, Friday evening, were Mayor Henry Fletcher, Frederick W. Aldred, John F. Brady, Arthur W. Claflin, William P. Chapin, George H. Holmes, A. L. Aldred, William H. Thurber, Frederick C. Lawton, William A. Wilkinson, George B. Champlin, George S. Champlin, Ralph S. Hamilton, Edward F. Kent, Fred D. Carr, Frederick A. Ballou, Harry M. Mays and Harry Cutler.

Among the foreign importations received through the Providence Custom House, last week, were the following: From Bremen, 13 packages of imitation precious stones and one package of manufactures of metal; from Hamburg, one package of silverware and 11 packages of manufactures of metal; from Havre, two packages of manufactures of metal; from Liverpool, one package of silverware and two packages of manufactured metals; from London, one package of imitation precious stones.

A. W. Myers, of the Canadian Jewelry Importing Co., Winnipeg, Man.; Messrs. Davis and Evans, representing Butler Bros., New York and Chicago; G. M. Braham, of A. & J. Plaut, Cincinnati, O.; Messrs. McMurphy and Walters, representing Marshall Field Co., Chicago; H. Weinrich, of J. A. Schwarz & Co., Philadelphia, and Clarence Hamberger, of H. B. Claflin & Co., New York, have been in the city during the past week, looking at goods, and have placed several good orders.

G. Elwyn Wilbur, who has been bookkeeper for the Frank E. Guild Co. and their predecessors for several years, died, Friday night, at his home, 176 Dudley St., this city, in his 62d year. He was one of the best known and most expert bookkeepers in this city, and was employed in that capacity for the B. K. Smith Co. for many years. When that concern was succeeded by Peacock & Guild Mr. Wilbur remained with the firm, and was also retained when the firm became the Frank E. Guild Co.

The falling of a derrick on the addition to the James C. Doran & Sons' building on Chestnut St., which is in course of construction, and the crashing of the huge timber through the roof of the Sterling Silver Mfg. Co. building, a few days ago, caused

considerable excitement in the vicinity and occasioned the removal of Ernest Lawson, an employe in the factory, to the Emergency Hospital with a slight scalp wound. The injured man was about his work in the factory when the timber crashed through the roof above him, and the pieces of the wreckage struck him on the head, inflicting a wound which necessitated Dr. W. C. Sears taking three stitches.

The jury which had been considering the validity of the will of Edgar L. Logee, of the manufacturing jewelry concern of E. L. Logee & Co., since March 17, and which began deliberations at 11.25 Tuesday morning, April 27, reported a disagreement at midnight that night, and was dismissed by Judge Christopher M. Lee, of the Superior Court, before whom the hearing had been held. The jurors were out over 12 hours considering the mass of evidence presented to them during the trial, which was in progress six weeks. The trial is the longest ever held in this State to test the validity of a will. The testator, Edgar L. Logee, executed a will, June 12, 1907, under the provisions of which he left two-thirds of the income of an estate estimated to be worth $75,000 to $100,000 for the benefit of his widow, and one-third to his daughter, Belle T. Martin. Mrs. Martin contested the will on the ground of her father's alleged unsoundness of mind at the time it was made, and she also charged that Mrs. Logee exercised undue influence over her husband in the disposition of his property.

North Attleboro.

Donald LeStage has gone on his western trip.

Fred S. Gilbert left last week for a short western trip.

Herbert Sturdy, Jr., is expected back from Europe in a short time.

Mr. and Mrs. Frank Sturdy have returned from a trip through the south.

W. C. Sherman is on a western trip in the interests of the H. D. Merritt Co.

William H. Bell left Sunday on a short western trip in the interests of his concern.

John E. Tweedy has recovered from his recent illness and is again able to be out.

James P. Black & Co. have moved their office to the Ralston block on Washington St.

Ernest T. Wilson is making a western trip in the interests of G. C. Hudson & Co.

Frank Whiting started on a western trip in the interests of Whiting & Davis last week.

E. I. Franklin & Co. resumed operations last Thursday after a 10-day shutdown.

Fred Ward assumed charge of the New York office of Riley & French last Saturday.

The Plainville Stock Co. resumed work last Thursday after a few days of stock taking.

William Barlett has returned from a southern trip in the interests of the Stafford Ring Co.

The George L. Paine Co. expects to occupy this week its part of the new addition to the Summer building.

John P. Bonnett was obliged to undergo another operation on his arm at the Emerson Hospital, last week.

Percy Ball, head designer for the F. M. Whiting Co., was one of the speakers at a socialist meeting last week.

H. E. Kingman, a large comb manufacturer of Leominster, Mass., was in town last week calling on the trade.

John E. Tweedy was elected vice-president of the Town Improvement Society at the annual election, last week.

Albert Phippin has left the employ of the H. F. Barrows Co. and will start a coloring business in Providence.

Emil Miller, an electroplater of Providence, was one of the judges at the hose contest of the fire department last week.

The repairs on the Riley & French building were completed last week and the firms in the building started to work Thursday morning.

Bert Noble left for the west last week in the interests of Sturtevant & Whiting.

R. H. Booth, New York salesman for the same house, was at the factory last week for a few days.

Mr. Van Burgh was in town last week for a few days and made arrangements for the erection of a new factory for the manufacture of electric supplies in Plainville.

Fred I. Gorton is the manager of a building company that is spending $30,000 in the construction of new houses in North Attleboro.

Attleboro.

W. H. Lyons left, last week, for a business trip through the middle south.

George Roberts is on a tour of New York State for the Horton-Angell Co.

Frank Ruggles has left for a western trip in the interests of W. E. Richards & Co.

Walter Hopkins left, last week, on a business trip in the interest of the C. H. Eden Co.

H. E. Brown has returned from a successful southern trip in the interests of his firm.

Theo. Jacobs, of Theo. Jacobs & Co., Chicago, was in town, last week, placing orders.

Emmons D. Guild expects soon to leave the Attleboro sanatorium, where he has been staying for some time.

A. W. Payne represented the C. H. Eden Co. at the Oklahoma Retail Jewelers' Association meeting last week.

The work on the addition to the Bates & Bacon factory is progressing very rapidly. The cellar is nearly complete.

John Gray has just returned from an extensive trip through the south in the interests of the Watson & Newell Co.

Chester Howard, New York salesman for W. E. Richards & Co., has returned to his territory with a new line of samples.

F. M. & J. L. Cobb's jewelry shop closed last Thursday for the remainder of the week in order to take account of stock.

Fred C. Lawton, general manager of the Gorham Co., is scheduled to deliver an address in Attleboro within a short time.

Lawrence McMary, superintendent of the Finberg Co.'s factory, was injured, last week, by a kick from an automobile crank.

A number of the local factories are working six days a week and three or four are running nights. A number are hiring additional help.

Mrs. D. F. Makepeace, who is ill at Jacksonville, Fla., has suffered a slight setback and is not improving as rapidly as reported a few days ago.

The Watson & Newell Co. will commence soon to build an addition to its present factory. More room is needed in their enamel department.

Dona La Palm, while working at the press in the factory of the Watson-Newell Co., last week, lost one of his fingers, which was severed close to the hand.

Mr. and Mrs. Walter A. King celebrated their wedding anniversary, last week, at their home on 4th St. Mr. King is employed at the Daggett & Clap Co.'s factory and is a past chancellor of Pythagoras Lodge, K. of P.

It is said that Charles M. Robbins, of the C. M. Robbins Co., is planning to open a sanatorium at Greenwood Park. Mr. Robbins has placed an advertisement in a medical paper for a physician to head and assist in opening a sanatorium.

Charles L. Miller, a manufacturing jeweler of Providence, and Miss Jennie L. Marsh, also of Providence, were married in this town Thursday evening by Rev. J. Lee Mitchell, of the Second Congregational Church. Albert T. Marsh, father of the bride, and Mrs. Everett, the groom's sister, accompanied them.

Association Notes.

Charles Baab, Parkersburg, W. Va., secretary of the West Virginia Retail Jewelers' Association, is circularizing the jewelers of that State with announcements of the forthcoming meeting of the association, which will be held in the Board of Trade hall, Wheeling, May 17 and 18. The full details of the meeting together with a draft of the programme will be mailed to the members within a few days, and it is expected that a strong response to this work will be shown by a large attendance at the coming convention.

Following the organization of the Delaware Retail Jewelers' Association, noted in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, a movement was started to organize a local association among jewelers of Wilmington. At a meeting held Wednesday night in the store of S. H. Baynard & Co., 5th and Market Sts., an organization was tentatively formed and committees appointed to prepare by-laws and to interest jewelers in the movement. C. A. Rudolph, president of the State association, presided and another meeting will be held to-night, at which the officers will be elected and the organization perfected.

The Albert Walker Co., Providence, R. I., recently issued a unique and original booklet in fac-simile of the little brown paper book with which Albert Walker, the founder of the business, began to take orders. The original was made from wrapping paper sewed together with black thread. The booklet recently issued contains a photograph of the late Mr. Walker together with views of the store. The text gives a history of the business from its foundation.

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THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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The Senate and the Jewelry Tariff.

THE discussion which took place in the Senate a short time ago when the jewelry and gem schedules were first brought up for consideration indicated two things: First, that a change will probably be made in the jewelry schedule before the Senate and the Conference Committee are through with their work, and, second, that the precious stone schedule as drawn by the Senate is apt to remain substantially as it is, though some slight amendments and phrascology are possible. During the consideration of the schedules, after the jewelry schedule had been taken up, Senator Aldrich stated that the committee had under consideration an amendent to paragraph 444, providing for specific duties, which would be submitted; this has been taken, in several quarters, to mean that the schedule for jewelry as drawn by the manufacturing jewelers of the east, after a conference with the jewelers of other sections and Treasury experts, will find its way into the Senate bill in whole or in part.

The discussion on the precious stone schedule, while showing that some of the Senators were anxious to know if 10 per cent. was the maximum of duty that could be collected on gems, indicated that the statements made by Mr. Aldrich to the effect that an increase in duty has been followed by a decrease in revenue, pretty well satisfied those who wanted the information. The debate also showed that the Senate had no sympathy with the attempt made by the House to increase the duty on half or split pearls to 20 per cent. or to classify pearls matched, graded or selected as jewelry at 60 per cent.

Two Sides of the Employment Question.

AT various times we have received letters from subscribers in many parts of the country complaining of the difficulty which they have in getting competent watchmakers, and telling the troubles which often come from engaging a watchmaker in distant cities or towns, getting him to travel to their place of business only to find that he is not the kind of a man wanted, or, if he is, to discover later that they cannot hold him in their employ. Many of these letters have suggested that the jewelers arrange some way of getting information about a man before he is hired, or that something be done toward putting the trade on guard against incompetents seeking positions, or those who will not live up to their contracts.

Recently, however, we have been in receipt of a number of complaints of the opposite nature—that is, from the watchmakers who have applied for positions offered by jewelry houses in various sections of the country, by whom they have been promised permanent employment, and have accepted the position only to find that the jeweler had an accumulation of repair work on hand which he wished to get rid of. As soon as this was done, say the watchmakers, they find themselves again seeking a position. According to one man, there are certain jewelers who make a practice of letting their repair work accumulate heavily, and two or three times in the year they advertise for a watchmaker

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and under the promise of giving him a permanent position get him to get this work off as quickly as possible. He cited instances where this has happened to him in many sections of the country, and stated that the number of jewelers that are doing this is on the increase.

Of course, there is much to be said on both sides of any question, and to both the complaints of jewelers and watchmakers there may be, and probably are, legitimate answers. Nevertheless, the fact that the complaints are made by both sides shows that there is need of some bureau that can give information both to the employer and employe, particularly those who make their contracts at a distance, so that the watchmaker can know the character and reputation of the man with whom he expects to get employment and his chance of permanent employment, and, on the other hand, so the jeweler can know the character and ability of the man whom he is employing and the chance of keeping him to his contract.

Gem Imports During April.

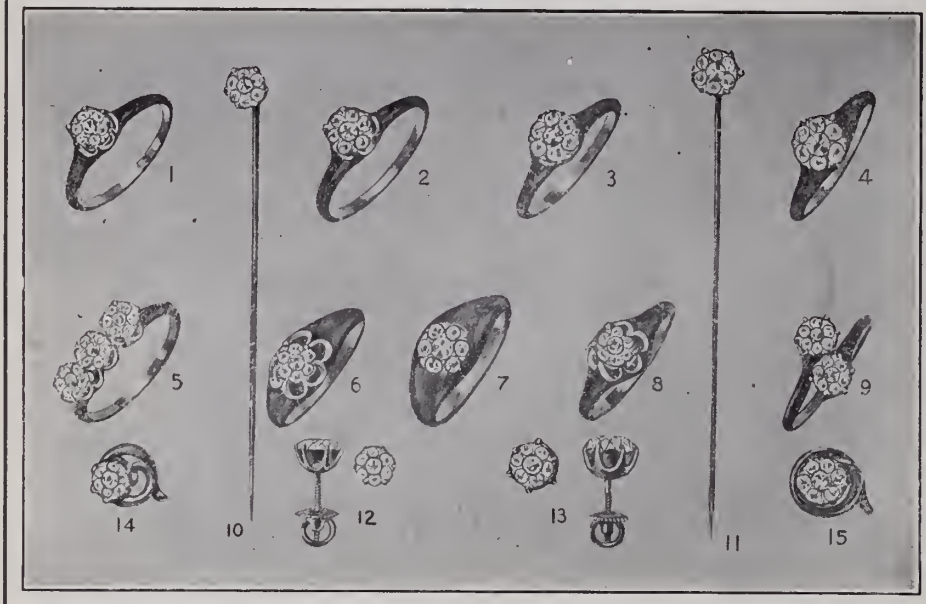
APRIL proved another big month in the gem trade as far as the importations were concerned, and the predictions of pessimists who stated that the large figures of the first three months must be followed by a considerable drop, proved to be absolutely without foundation. On the contrary the importations of April equal nearly two and a half million dollars, being six times the amount imported in April of the previous year and ahead of the figures for any other April on record except those of 1905 and 1906. As far as the value of the cut precious stones and pearls were concerned they exceed those of any April except April, 1906.

In all the gems imported through the Port of New York last month amounted to $2,419,242, of which $1,885,529.55 was the value of the cut precious stones and pearls and $532,712.59 the value of the uncut precious stones, principally diamonds. How these figures compare with those of April in previous years will be seen from the following table:

April.	*Cut.*	*Uncut.*	*Total.*
1909....	$1,885,529.55	$532,712.59	$2,418,242.14
1908....	197,231.88	205,821.00	403,052.88
1907....	1,638,152.00	435,336.00	2,073,488.00
1906....	2,682,707.56	932,224.53	3,614,932.09
1905....	1,511,945.78	917,392.41	2,429,338.19
1904....	808,423.34	651,052.66	1,459,476.00
1903....	1,449,853.76	508,364.55	1,958,218.31
1902....	1,118,866.82	422,481.79	1,541,348.61
1901....	1,579,491.72	718,545.13	2,298,036.85
1900....	298,021.87	53,632.57	351,654.44
1899....	533,210.65	472,903.16	1,006,113.81
1898....	336,172.04	109,265.79	445,437.83
1897....	21,639.72	31,671.58	53,311.30

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Harrisburg, Pa.

Local jewelers are preparing to fittingly entertain the members of the Pennsylvania Retail Jewelers' Association, which meets in the Board of Trade rooms June 3 and 4. It is likely that this meeting will result in the reorganization of the local jewelers' association, which had a brief existence a few years ago.

L. A. Faunce was one of the official checkers in the four-day endurance run held May 3-6 under the auspices of the Motor Club of Harrisburg. He left Market Square at 6 o'clock Monday morning in a Stoddart-Dalton car. The first day's run was to Washington, D. C., via Gettysburg, and the second day's run from Washington to this city, via York and Lancaster. The third day's run was to Wilkes-Barre, via Williamsport, and the last day's run to this city, via Reading. Handsome silver trophies were donated to the winners, including a massive cup by Gov. Stuart. Between 30 and 40 cars were entered.

A largely attended meeting was held here last week under the auspices of the Pennsylvania Retail Merchants' Association and the Harrisburg Retail Merchants' Association for the purpose of securing the united endorsement of the State's retail merchants of the collection bill now in the hands of Gov. Stuart. This bill, known as Senate Bill No. 191, permits the attachment of 25 per cent. of wages or salary for debt, and the meeting, which was attended by over 200 merchants, adopted a memorial to Gov. Stuart, asking him to approve the bill. The memorial was presented to the Governor by a committee consisting of George L. Dobie, Bradford, chairman; R. F. Cook, Harrisburg; Wellington M. Bertollet, Reading; P. M. Malloy, Williamsport; J. W. Gill, Easton; P. E. Decker, Athens, and C. E. Woods, Pittsburg. Gov. Stuart said he would consider the bill carefully.

Louis W. Spealman of this city is in jail in Carlisle awaiting trial for a serious assault on C. D. Reitling of that town, which may result in the jeweler's death. Spealman, who is a soda fountain clerk, residing at 1211 Green St., entered Reitling's store, April 28, for the purpose of securing a diamond ring for the girl he is engaged to marry, and, failing in his attempt, struck the jeweler on the head. Though dazed by the blow, Reitling attempted to hold Spealman, who ducked from his grasp and, leading a crowd of business men and clerks who joined in the chase, ran a mile before being captured. When taken to jail he pleaded drunkenness and the fascination of the diamond ring as an excuse for his brutal assault. Reitling was in such a serious condition that he was unable to appear against Spealman at the hearing the next day, and Spealman was accordingly remanded to jail in default of $1,000 bail to await the result of Reitling's injuries. Mr. Reitling suffered greatly from the wound, which is a great and ugly bruise on the right side of his head, just above the right ear, and Thursday was unable to attend to business. Later his condition grew rapidly worse, and his physician doubts his recovery.

New York Notes.

G. W. Holshe, 3 Maiden Lane, is moving to 7 Maiden Lane.

Korones Bros. have moved from Canal St., to 46 Maiden Lane.

Frederick W. Rauch has removed from 9 Maiden Lane to 3 Maiden Lane.

Oscar Kind, of S. Kind & Sons, Philadelphia, Pa., was in town last week.

Lebolt & Co. have moved from 51 W. 23d St. to Fifth Ave., corner of 23d St.

A. Jaffe & Son have moved from room 901 at 49 Maiden Lane to room 704.

A. Scherer, a local clock expert, has opened a jewelry store in St. Louis.

The Manhattan Clock Co. have moved from 39 Vesey St., to 51 Maiden Lane.

C. A. Whiting, of Whiting & Davis, Plainville, was at the local offices last week.

G. Herbert French, of Riley & French, North Attleboro, was a visitor in town last week.

Mr. Hurvitz, of Hurvitz Bros. & Blume, Rochester, N. Y., was a caller in town last week.

W. H. Kinna, of the Elgin National Watch Co., was a visitor in Philadelphia last week.

The Warwick Sterling Co. has opened an office in the Silversmiths' building, 15 Maiden Lane.

Alling & Co. have moved their New York office, which was formerly at 180 Broadway, to Newark, N. J.

Israel Efrus recently started in business as a manufacturer of fine diamond mountings, at 47 Maiden Lane.

James Lincoln returned to this city Friday, from a trip in the west for the Walcott Mfg. Co., Providence.

F. A. Sandwall, a South Omaha, Nebr., retail jeweler, is in town and will sail from here to Sweden the last of next week.

An auction sale of stock at Rosenthal's Curiosity Shop, 236 Bowery, was conducted last week by Auctioneer Frank Walker.

Emil Lewy, of Lewy & Cohen, importers, 530 Broadway, sails soon for Europe on the *President Lincoln*. He will be accompanied by his family.

E. W. Reynolds, of the E. W. Reynolds Co., wholesale jewelers, Los Angeles, Cal., was among the visitors in the jewelry section last week.

A. R. Katz, of the A. R. Katz & Leudan Co., 87 Nassau St., sailed yesterday on the *Kaiser Wilhelm* on a visit to the European diamond markets.

George Fox has been engaged as a New York representative for the A. L. Lindroth Co., North Attleboro, Mass., and will open a New York office soon.

Nathan A. Sachs, diamond importer, has been moving from 51-53 Maiden Lane to 9-11-13 Maiden Lane, where he will have larger quarters on the eighth floor.

The National Reserve Bank, which formerly occupied quarters at the southeast corner of John St. and Broadway, has removed to the City Investment building.

A new firm has been formed by Morris Eisler and Jacob Fiddelman under the firm style of Eisler & Fiddelman and will manufacture diamond mountings at 51 Maiden Lane.

Josh W. Mayer, of Powers & Mayer, 258 Fifth Ave., has returned from a purchasing trip abroad. He has opened a permanent office in Paris, which will be conducted by Frank Wells.

George R. Howland, a well-known gem importer and a former member of Kleinschmidt, Howland & Co., died suddenly yesterday afternoon. A sketch of his career will appear in the next issue.

Edward H. Courvoisier, formerly with Benedict Bros., announces that he has begun business at 3 Maiden Lane, as a dealer in watches, diamonds and jewelry. He will also make a specialty of fine watch repairing.

David Goldberg, 110 W. 34th St., announces that the business of Lucios, Inc., dealing in imitation gems, jewelry and novelties, at that address, has no connection whatever with any other stores running under the same name.

The Jewel Button Works have been incorporated to manufacture ornamental jewelry, beads, buttons, etc., with a capital of $3,000. The incorporators are: Robert Davidoff, New York; Abraham Shapiro and Herman Shapiro, Brooklyn.

George Gaw, who was, some time ago, in the employ of H. A. Kirby, in the New York office, but who later was employed in another line of business, has been engaged by Moser & Whyte, 15 Maiden Lane, to represent them in New York and Newark.

The name of the Byron & Vail Co., goldsmiths and silversmiths, 291 Seventh Ave., will be changed, May 10, to the Charles B. Byron Co., Mr. Vail having disposed of his interest. The management will continue as at present and the officers remain unchanged.

J. Bochner, of J. Bochner & Co., diamond cutters and importers, Antwerp and New York, who has an office with Schweiger & Michaels, 47 Maiden Lane, will sail Saturday for Antwerp on the *Zeeland*, and will return, accompanied by his family, the latter part of August.

A meeting of the Boost Club was held Tuesday evening at the Union Square Hotel, Union Sq. and 15th St. A good menu and a vaudeville performance under the direction of Tommy Baker, after the dinner, with a speech by Congressman Sulzer, were among the special features offered.

Charles S. Kingsland, for 40 years connected with the firm of Tiffany & Co., died Tuesday of last week at his home in Claremont Hall, Broadway and 112th St., of pneumonia. He had been ill only a few days. Mr. Kingsland was born in Staten Island in 1838 and at one time was a member of the brokerage firm of Leonard, Kingsland & Wadsworth and was a prominent figure in Wall St. He leaves a widow and one daughter.

Albert Edward Johnson, who was arrested in the Brooklyn Bridge subway station last week after a chase and charged with attempted grand larceny, was identified in the Tombs prison by D. E. Kimball of the Prison Aid Association as the young man upon whom Judge Foster suspended sentence March 30, upon the plea that he wanted to lead a new life. At that time he was before Part V of General Sessions, after having violated a parole granted in 1906 upon a conviction of taking three diamonds worth $325 from a jewelry store at 200 Bowery. Johnson was held in $1,500 bail for General Sessions by Magistrate Cornell.

A petition in bankruptcy was filed last Wednesday against Charles Meyerhoff, trading as the Broadway China Co., at 3365 Broadway, by these creditors: The United States Glass Co., $130; Herman Kornahrens, $253; L. D. Bloch & Co., $82; George F. Bassett & Co., $60; Otto Goetz, $48. Insolvency and preferential payments are alleged and the petition also states that, on April 13, a chattel mortgage for $566 was given on the furniture to M. Kirchbaum. Judge Holt appointed Charles O. Foot receiver. The liabilities are $1,000 and the assets $1,005.

John A. Service, who formerly represented the Royal Worcester Porcelain Co., Thomas Webb & Son and Josiah Wedgwood & Son, Ltd., of England, in this country, is now visiting his sons in Trenton, N. Y., who are employed with Lenox, Inc., of that city. Mr. Service, who was a visitor in the office of THE JEWELERS' CIRCULAR-WEEKLY last week, said that he is now connected with the movement to revive the old Irish glass industry and is in this country to interest certain people in the proposition. He will return to England in about three weeks.

A meeting of the creditors of Oscar C. Jackle, 866 Third Ave., who, some time ago, filed a petition in bankruptcy after his store was robbed, was held Thursday afternoon at the offices of Seaman Miller, referee in bankruptcy, 2 Rector St. The bankrupt did not appear in person, but I. N. Dittenhoefer, representing him, explained that he had filed a doctor's certificate with the referee on behalf of Mr. Jackle. Dr. L. J. Kiernan, who granted the certificate, was called as a witness and testified that Jackle had been subject to dementia. The jeweler has been in a sanitarium. Attorney Mackenzie, representing the trustee in bankruptcy, asked that the bankrupt's default be noted, but it was decided to adjourn the meeting until May 12 at 2 p. m.

The schedules in bankruptcy of David Hartstein, who was formerly a pawnbroker at 79 Avenue C, were filed last week in the United States District Court. They show liabilities of $12,071 and nominal assets of $5,806, which include outstanding accounts of $4,751. Among the unsecured creditors are: The State Bank, $1,450; Northern Bank of New York, $1,500; Spiro & Hirsch, $1,800; Leon Kohn, $1,900; Emil Hess, $300; B. H. Davis & Co., $1,100; Ignatz Kraus, $760. Previous to the time that Hartstein was in the pawn-brokerage business he had been engaged in business as a jeweler at 4 Ave. C. Bankruptcy proceedings were begun in his case some time ago. Mr. Hartstein explained that the debts enumerated in the schedule were simply nominal, as he had made a settlement with all creditors three years ago. This settlement was at 40 cents, and he gave additional notes for the remaining 60 cents and has paid these notes to the extent of 90 per cent. The remainder was presented to him by the creditors at a meeting in January. As the notes are still outstanding it was incumbent upon him to list them in the schedules, though they are not tech-

(*New York Notes continued on page 89.*)

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JEWELERS' ACCOUNTS SOLICITED. INTEREST ALLOWED.
ALL BANKING FACILITIES.

New York Notes.

(Continued from page 87.)

nically a debt against him. His actual liabilities, he says, are about $3,000, to which he had reduced it from about $40,000.

Frank Jeanne, of Wm. S. Hedges & Co., sails on the *Mauretania* for Europe.

L. Herzfelder, of Herzfelder & Kohn, sails for Europe to day on the *Mauretania*.

Comrie & Brokaw, local auctioneers, are reducing the stock of H. G. Shupp, Wilkes-Barre, Pa.

There is on exhibition at the Astor Library building an interesting collection of jewelry designs.

Irving Baum, 71 Nassau St., will return Saturday on *La Provence* from a trip to the European diamond markets.

William Weisz, diamond setter, and Fred J. Beck, engraver, have moved from 1 Maiden Lane to 51 Maiden Lane.

The Eastern Jewelry Co. has opened a New York office in the Silversmiths' building, 15 Maiden Lane. C. J. Tonry, who was formerly New York representative for Riley & French, is in charge of the office.

B. M. Engelhard, Chicago representative of Joseph Frankel's Sons, 578 Fifth Ave., is in this city. Yesterday he attended the golden wedding anniversary of his parents, Mr. and Mrs. A. Englehard, of 222 E. 68th St.

Mrs. Olive L. Logan, the former actress, authoress and playwright, whose death in England was announced in last week's papers, was for some time a contributor to THE JEWELERS' CIRCULAR-WEEKLY, and her translations and compilations from the French art papers were among the most interesting the journal has used on the subjects covered.

A protest of the A. Wittnauer Co., New York, against the duty applicable to watch movements in leather cases was decided recently. The goods were classified as watch cases under par. 191 of the Tariff Act of 1897. The importers claimed the cases dutiable under par. 450, as the manufactures in chief value of leather. The protest was overruled.

Henry S. Herzog and Ed. Oppenheimer, two retired jewelers, well known to the older generation in the trade, were tendered a banquet by King Solomon Lodge, F. & A. M., last Wednesday, on the event of the 50th anniversary of membership of the two men. Louis Herzog, a brother of Henry Herzog, who is 72 years old, was appointed to escort him to the lodge.

The employes of the office and factory of David Kaiser & Co., 14 John St., held their annual Spring outing at Forest Park, Glendale, L. I., Saturday afternoon, and a most enjoyable afternoon is reported. There were about 45 on hand, and the afternoon and evening were spent in a round of enjoyment. Baseball and bowling were among the afternoon's pleasures. A dinner, which was served later, was voted to be the "best ever."

Opticians in this city are much interested in the plans being made for the annual meeting of the State Optical Society, which is to be held at Albany, June 7. The convention will be held at the Hotel Ten Eyck. The morning session will be devoted to the transaction of routine business and in the afternoon matters of special interest will be discussed and an opportunity afforded for the speakers of the day. Later in the afternoon officers for the ensuing year will be elected.

A conditional settlement in the matter of the Herman Keek Mfg. Co., Cincinnati, whose creditors include several large firms in this city, has been made at 40 cents on the dollar—20 per cent. cash and 20 per cent. secured by diamonds. The settlement will go through, provided that the Duhme Jewelry Co., which is affiliated with the other concern, makes a satisfactory settlement at 100 cents on the dollar. Saturday morning Johnson & Levy, Cincinnati attorneys for the Jewelers' Board of Trade, succeeded in getting an order from the court directing the receiver having charge of the assets of the Duhme Jewelry Co. to pay the creditors of the Duhme Jewelry Co. 50 per cent. on account. The payment will be made in a few days, as soon as the receiver can prepare the necessary checks.

A rare variety of the United States gold dollar, dated 1860, brought $47.50 at Elder's Auction Rooms, Friday. The price is a new record. The purchaser was Elmer S. Sears, of Massachusetts. The design of this dollar is quite different from that of the first piece of this denomination, which was minted in 1849. Instead of the female head of Liberty, the obverse of the 1860 dollar shows the head of an Indian maid with a headdress of feathers. It was the work of James B. Longacre, a well known designer of gold coins at the Philadelphia mint. On the reverse is the usual wreath design of the other coins of the period, but below the wreath is a tiny mint letter "D," which stands for the branch gold mint at one time at Dahlonega, Ga. It is the addition of this small letter that gives the dollar its unusual value.

J. R. Wood & Son, diamond merchants, 170 Broadway, have brought an action against the Sherwood Bartlett Jewelry Co., Montgomery, Ala., for the discovery and possession of four diamonds alleged to have been sent to that firm by registered mail on memorandum. The bill sets forth that four stones were shipped for examination, and that nothing being heard of the arrival of the goods, a telegram was sent to the firm asking if the stones had been received. It is alleged that the reply sent read: "Sent notes 4th inst. If not satisfactory name best discount you will allow for cash." It is further alleged that a letter was sent by the complainants that the notes had not been received and that it was understood that the firm was having some trouble with creditors and could not extend a line of credit.

Edward Aisenstein, a jeweler, appeared in the Harlem Court last Friday afternoon to answer to the complaint of Miss Frances Clyne, who said that she had given Aisenstein $500 and could not get it back. According to Attorney Frank, who represented Aisenstein, a stock company was formed some time ago to deal in caskets, and Aisenstein became a stockholder and officer and went among his friends to sell stock, and among those who took stock was Miss Clyne. The attorney explained that the company had not been incorporated and that no certificate of stock had been printed at the time, and that when Mr. Aisenstein received the money from the young lady he gave a promisory note to her with the understanding that when the stock certificate was delivered he was to receive the note back. The attorney said that the matter has been settled and that the note and stock certificate has been returned.

Dissension between the trustees of the Continental Commission Co. and Sam. Hockhaus, the president of the company, has resulted in considerable unpleasantness of late. A petition in bankruptcy was filed some time ago and later it was dismissed and three trustees were appointed to take charge of the business. A meeting of the creditors was held recently at the offices of H. A. Groen & Bro., 52 Nassau St., for the purpose of coming to some understanding relative to conducting the business by the trustees. Mr. Hockhaus and the trustees clashed as to how the liquidation of the assets should be conducted. The trustees asked that a card index system used in conducting the business be turned over to them to help in straightening out the book accounts. Mr. Hockhaus said he would let the trustees examine the system in his presence, but did not want to give up the cards. One of the directors asked to be excused from further service. Mr. Hockhaus said he was willing to turn over to the creditors pro rata the money collected. The trustees pointed out that they were to do the collecting. The trustees wanted to move the business to the Maiden Lane district to cut down rent expenses and to facilitate the liquidation, and this was done.

Throughout the entire country the trade has noticed with interest, during the last few years, the marked increase in the demand for artistic plate at popular prices, and to meet this the Oneida Community, Ltd., has put out its attractive Reliance plate and is advertising this line extensively. Reliance plate has a metal base of 18 per cent. German silver, and carries a full five-ounce plate of pure silver. This makes it practically as heavy as the best of standard A1 brands, yet it is sold to the trade at a much lower price than this grade of plate. An inspection of the latest assortment of the new plate shows excellent workmanship and finish. The designs and patterns have a truly artistic appearence, such as is always expected from a product of the Oneida Community, and the plate is guaranteed to wear 10 years. Reliance plate is marketed in the same manner as "Community silver," under a restricted price agreement, and, therefore, no cut-throat competition need be feared. This new, popular-priced plate allows the retailer to compete with the department stores and similar stores for a very profitable class of business—that is, plated ware for outfitting country homes and for like purposes. The Oneida Community, Ltd., announces that the concern's extensive magazine advertising will be pushed as never before, and that it will make Reliance plate as well as "Community silver" known to every woman throughout the country.



139 BROADWAY

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They are made for safety;
Made to last;
Made to look well,
which means a satisfied customer

Your competitor handles same, knowing their great advantages; why not try them yourself?



H. D. McKelvey is a new jeweler in Salida, Colo.

Frank Benes will soon open a store in Clarkson, Nebr.

Merril Tuch recently opened a store in Stickney, S. Dak.

P. W. Andrews is a new repairer in Sierra Madra, Cal.

E. B. Melchoir has opened a repair shop in Santa Paula, Cal.

J. G. McKay will shortly open a new store in Selma, Cal.

C. H. Fisher has engaged in the jewelry business in Helena, Okla.

James Pizinger opened a new store in Hoisington, Kans., recently.

C. H. Lee has opened a retail jewelry store in Silver Creek, Nebr.

S. M. Duncan is now in business on his own account in Keyesport, Ill.

Ben Pfeifer has opened a jewelry store at 332 S. Main St., Akron, O.

Jacobs Bros. are new members of the jewelry trade in Crystal Falls, Mich.

R. W. Vail, Lyndon, Kans., recently engaged in business at Bonner Springs, Kans.

A retail jewelry store has been opened in Ocean Park, Cal., by W. H. Wilson & Co.

P. G. King, of Kansas City, Mo., has just engaged in business in Los Angeles, Cal.

M. H. & P. Barnett will soon commence business at 133 Jackson Boulevard, Chicago, Ill.

C. W. Jorgenson will shortly open a store in the new Goldbach building in Bothell, Wash.

A. F. Feinberg, Minneapolis, Minn., has decided to locate in the jewelry business in Brownton, Minn.

Anthony Urbahns will shortly lease quarters in Minden, Ia., where he will open a retail jewelry store.

Israel Efrus recently started in business as a manufacturer of fine diamond mountings at 47 Maiden Lane.

The firm of Eisler & Fiddelman has been formed to manufacture diamond mountings at 51 Maiden Lane, New York.

Israel Efrus has begun business at 47 Maiden Lane, New York. He will manufacture fine diamond mountings.

The Red Cross Drug & Jewelry Co. has been organized in Nashau, Ia., with a capital of $6,000, to engage in business.

The Parritt-Kelley Co. is the name of a new concern which was recently organized in Des Moines, Ia., to engage in the wholesale jewelry business.

Samuel Schoonmaker will shortly open a jewelry store at 167 Market St., Paterson, N. J. Mr. Schoonmaker's son, Harold, will be associated in the business.

The Atlantic Importing Co. has started in business at 65 Atlantic Ave., Providence, R. I., and is introducing a full line of rings, scarf pins, brooches and novelties in Brazilian beetle effects.

R. W. Vail, Lyndon, Kans., who recently completed a course at the Missman School of Engraving, in Kansas City, Mo., started in business on his own account May 1, at Bonner Springs, Kans.

The John Strand Jewelry Co. has been incorporated to begin business in Lakota, N. Dak., with a capital of $10,000. The incorporators are: S. St. John, H. M. and E. E. Strand, all of Lakota.

S. Bachrach & Co., Roanoke, Va., have been incorporated with a capital of $15,000, of which $5,000 is paid in, to engage in the jewelry and pawn brokerage business. The officers are: President and treasurer, S. Bachrach; secretary, T. Pulliam; general manager, Benjamin Sickel.

The Sample Jewelry Store is the name of a concern which began business May 1, at 14 N. Division St., Grand Rapids, Mich. The business is owned by Frank Anderson and Chas. Kohn. The premises have been leased for a period of five years and have been attractively furnished.

Newark.

Mr. Sweasy, of Champenois & Co., is home from a New England tour.

Thomas Leffingwell, who was formerly a resident of this city, and who died in Providence, R. I., last week, was the father of Frank Leffingwell, a jeweler of 33½ Emmett St.

Clarence H. Bruce, Hoboken, N. J., who was married last week to Miss Alma Hull Iredell of New Brunswick, is a manufacturer of metal novelties. He recently built a factory at New Dunham, N. Y.

F. De Pretis, formerly employed by Enos Richardson & Co. in the factory, has opened an establishment at 12½ Ferry St. He will manufacture medals, badges and emblems and will deal in diamonds, watches and jewelry.

During the past week several Newark salesmen returned from western trips, among whom were Stanley Lynch, of the Wm. B. Kerr Co.; John Goodwin, of Durand & Co., and George Beardsley, of Allsopp & Allsopp.

Market St. jewelers are active in the plans for completing "The Great White Way." The street will soon be gaily illuminated in a manner that will do credit to those who have planned it.

Oscar W. Kohn, of Kohn & Co., Camp and Orchard Sts., is enjoying a pleasure trip in Europe, where he has been for the past three weeks. His itinerary includes Switzerland, Germany, Austria and France. He will return towards the end of May.

John A. Heuther, Komorn St., who died in a Jersey City hospital last week, was employed in New York as a lens-grinder by the Spencer Optical Co. He was stricken ill on a train. Deceased is survived by a widow and two children. He was 25 years of age.

Because he was unable to find work at his trade as a jeweler, William F. Murphy, of 14 Warwick St., committed suicide last week by severing the arteries of both wrists. It is believed that Murphy's mind became unbalanced through despondency. He left a widow and two children.

Last week the type made a note in this column say that the Eastwood-Park Co. would occupy nearly two lofts in the new building at Murray and Austin Sts. The fact is that the company will occupy about three lofts, no smaller amount of space being adequate for this firm's activities.

Isaac Rabinowitz, a jeweler and silk manufacturer of Paterson, N. J., died suddenly last Thursday at his home in Paterson. He was preparing to dress for breakfast when he fell backward with a cry of pain, and when his wife reached the room he was dead. He was 43 years old. A widow and seven children survive him.

Early one morning recently considerable damage was caused by a big Maltese cat, which ran in the jewelry store of Cook & Jaques, Trenton, N. J. The proprietor did not notice the cat when he closed the store for the day, and at night the cat became desperate from hunger and ran wildly about the store, doing considerable damage.

The Carter-Howe team again broke even with the Clark B team in the Manufacturers' League series last week, and did likewise with the Washington trio. Granberry bowlers lost both games to Roe & Conover in the Mercantile League and repeated with the Krementz team. The latter trio won one and lost one to Roe & Conover.

Samuel Schoonmaker, for many years a member of the firm of L. A. Piaget & Co., Paterson, has leased the store at 167 Market St., and expects to open a first-class jewelry store. The store will be opened about May 10. He will associate with himself in business his son, Harold, who is an expert jeweler and who is at present employed with George D. Davidson, Jersey City.

Saying that he was sent by Jean R. Tack, a Broad St. jeweler, a stranger last week went to the factory of F. & F. Felger, manufacturing jewelers, at 42 Marshall St., and obtained five gold rings, without stones in them, valued at $30. After the man had departed those in charge of the factory became suspicious and got into communication with Mr. Tack. It was then learned that the stranger was a thief. Captain Carroll, of the Detective bureau, who was furnished with a description of the man, said that he had visited other jewelry factories, but was not successful.

Taylor & Co., Inc., have removed from Arlington St. to the plant vacated by Larter & Sons, Chestnut St. The firm is putting machinery in place and making many alterations in the factory, and expects to have it thoroughly equipped and running in the fall. As yet only the heads of the various departments are at work, and samples are being made with a view of testing the efficiency of the machinery. There is room enough in the factory for several score employes. J. V. Arstl will manage the factory and Archibald Rutherford will look after the selling end on the road.

The S. Cottle Co., 31 E. 17th St., New York, recently issued an attractive catalogue showing gold and silver novelties of original designs. The catalogue is nine and a half by six inches and the cuts are displayed to good advantage on glazed paper.

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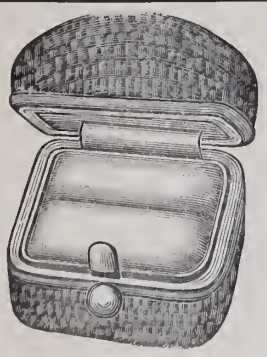
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Vol. LVIII. CHICAGO, WEDNESDAY, MAY 5, 1909. No. 14.

Chicago Notes.

F. T. Barton is on a western trip.

"Joe" Rifkin, with L. Heller & Co., was here, last week.

W. S. Manheimer is on a trip through the middle west.

F. C. Emerson, with Rettig, Hess & Madsen, is in Michigan.

R. H King, with the Ostby & Barton Co., is on a western trip.

Geo. L. Paine, North Attleboro, Mass., was here, last week.

Messrs. Emerick and Barrett, Freeport, Ill., were here, last week.

Paul Serwich, with Wm. A. Rogers, Ltd., is on a trip to the northwest.

Albert M. Dueber, of the Dueber-Hampden Co., was here, last week.

A. B. Paulsen is back from a visit to the factory of Waite-Thresher Co.

George Weidig is on a western trip and will go as far as Denver, Colo.

C. C. Dickinson, with Herbert W. Allen & Co., visited St. Paul, last week.

Will H. Beck, Sioux City, was among the prominent visitors here, last week.

Roy L. Walker has resigned his position as traveler for F W. H. Schmidt.

Fred Mayer and "Si" Pickering were among the diamond men here last week.

Mr. and Mrs. Benj. Allen have returned from a lengthy visit to southern California.

J. Raphael, the new State St. jeweler, made a flying trip to New York, last week.

N. Roff, retail jeweler at 4715 S. Ashland Ave., will soon remove to Halsted and 59th St.

The bankrupt estate of E. C. Jacob & Co. was sold last week and brought less than $150.

R. J. Wilson, with the Chas. E. Hancock Co., visited St. Louis and Cincinnati last week.

O. A. Lessing, with the S. & B. Lederer Co., visited St. Louis and Cincinnati, last week.

The American Cutlery Co. has discontinued the salesroom in the Masonic Temple.

C. G. Breitenbach & Co. have removed from room 202 to room 212 Silversmiths' building.

E. R. Snow, general manager of the Howard Watch Co., spent a few days here, last week.

I. Haiken, a retail jeweler at 5303 S. Halsted St., has removed one door north of his old store.

R. W. Cohen visited Peoria, Ill., last week, as a delegate to the convention of the T. P. A.

Christian Keller, optician, has filed a petition in bankruptcy, with liabilities of $933 and assets of $81.

Henry W. Le Rette, retail jeweler at Morris, Ill., was here, last week, accompanied by his bride.

John S. Brande, with the Keller Jewelry Mfg. Co., is on a trip to the New York office of that concern.

Spies Bros. have taken additional space in the Powers building to accommodate their increasing business.

A. Hanson, watchmaker, formerly at Galion, Okla., has taken a position with L. A. Lippert, 233 E. 55th St.

Will Andersen, of the Juergens & Andersen Co., has left the Michael Reese Hospital and is now at his home.

H. E. Glendon, jewelry auctioneer, will spend the Spring and Summer on a vacation in the northern woods.

Jules Mayer, with the Mauser Mfg. Co., stopped over here, last week, on his way home from the Pacific Coast.

S. R. King, traveler for the C. H. Knights-Thearle Co., moved into his new home at Oak Park, last week.

Geo. F. Williams, with the Bennett Co., Omaha, Nebr., stopped over here, last week, on his way home from the east.

W. A. Burrows, jobber, has removed from room 801 Heyworth building to room 603 Columbus Memorial building.

J. N. Jacobs, of Jacobs Bros., new retail jewelers at Crystal Falls, Minn., was here, last week, buying his opening stock.

F. D. White is the new representative of the C. O. Sweet & Son Co., with headquarters in room 704, Heyworth building.

J. A. Limbach and R. T. Kleckner, of the Chicago office of the Theodore W. Foster & Bro. Co., are on a trip to the factory.

Aaron Feltenstein, proprietor of the Star Diamond Co., has removed from room 506 to room 606, Chicago Savings Bank building.

Andrew G. Tellner, Jamestown, N. Dak., stopped over here, last week, on his way east, when he will shortly sail for Europe on the first vacation he has taken in 25 years.

Maurice A. and P. Barnett will open a new jewelry store about May 15, at 133 Jackson Boulevard under the Grand Pacific Hotel.

Mrs. F. C. Chace, wife of F. C. Chace, Jr., traveler for the C. M. Robbins Co., is confined to her home with quinsy sore throat.

J. Ridolfo, 2340 Wentworth Ave., has discontinued business at that address and has sold his fixtures to Abe Taft, 178 N. Halsted St.

John Neumann, diamond dealer, is suing Kronberg, Block & Fischer for $300. The suit is the outcome of a memorandum transaction.

L. Krasney, Milwaukee, Wis., was here last week and announced that he would shortly move to his new location, 1419 Fond du Lac Ave.

The "Lucios" jewelry store was damaged by fire to the extent of between $4,000 and $5,000 last week. The loss is fully covered by insurance.

Jacob J. Wechter, of S. Wechter & Co., will be married, May 9, to Miss Carrie Levy at the residence of the bride's parents, 499 N. Lincoln St.

P. B. Moyer, general manager of the Oneida Community, Ltd., spent a few days here last week. G. H. Miller is now on a trip through Illinois.

News is received here that the store of J. N. Kunkel, New Rockford, N. Dak., was closed, last week, on a chattel mortgage held by a local bank.

Count Carl Muth, Berlin, Germany, was one of the distinguished foreigners who visited Elgin last week as a guest of the Elgin National Watch Co.

A. Smith, Bloomington, Ill., was here last week, accompanied by his daughter, who left here for Sacramento, Cal., on a visit to relatives there.

Otto Lieberman, of the diamond department of the Stein & Ellbogen Co., is on a western trip. H. G. Schram, Pacific Coast representative, came in last week.

S. Steinberg, La Porte, Ind., who was here last week, has reported he would move into his new store in the Phoenix Theater building, in that town, about May 10.

Robert H. Martin is now in charge of the floor of the R. Wallace & Sons Mfg. Co. sales room, succeeding L. M. Nystrom, now in the office of the same concern.

Anton Kuckuk, a retail jeweler of Shawano, Wis., and member of the Wisconsin Legislature, stopped over here, last week, on his way home from Washington, D. C.

Bob Barlow, with the C. H. Knights-Thearle Co., celebrated his 58th birthday recently, and among the presents he received was a pair of gold Masonic cuff

links, the gift of A. E. Wuesteman, Champaign, Ill.

The Chicago offices of the Alvin Mfg. Co. have moved from room 1014 to rooms 801-805 Silversmiths' building, where the company occupies much larger quarters than before.

Mr. Lewis, of Lewis & Van Sickle, Oscaloosa, Ia., was here, last week. This firm recently bought out the Parritt Jewelry Co., Des Moines, Ia., but will not remove there till Sept. 1.

Leonard Specht and Hugh McNeff have bought the fixtures of the Star Diamond Co., room 506, Chicago Savings Bank building, and will conduct a jewelry business on these premises.

The Manufacturing Jewelers' Association of Chicago held a meeting last week and voted to continue the apprentice instruction at the Art Institute. Other plans for bringing more trade to Chicago were formulated.

Chas. F. Wood & Co. have discontinued their office here. Chas. A. Garlick, who is well known in diamond circles in the west, is now representing Mount & Woodhull in his old territory, with headquarters in room 611 Columbus Memorial building.

F. A. Marean, president of the Illinois Retail Jewelers' Association, reports everything in favor of a successful convention when the members meet at Peoria, June 29 and 30. Over 15 new members have been received within the past few days.

Wm. K. Sandberg, watchmaker in the Columbus Memorial building, has opened a new jewelry store in the University Club building at 138 Wabash Ave. Mr. Sandberg aims to make this an exclusive jewelry shop and will carry only high grade jewelry.

Harry J. Bâby, head salesman and chief diamond buyer for Moore & Evans, is engaged to be married to Miss Marie Louise Prindiville, a North Side belle and niece of Justice Prindiville. An extensive European honeymoon trip is planned, to take place after the wedding in June.

Mrs. G. H. McKelvey, St. Joseph, Mo., was here, last week, buying stock for the new store which will be opened about May 15. Mrs. McKelvey was accompanied by her sister, Mrs. Decker, and nephew, Master Decker, of Winona, Wis. The latter is an aspirant for the artillery class at West Point.

Miss Marjorie B. Hunter, daughter of George E. Hunter, superintendent of the factory of the Elgin National Watch Co., was married last Saturday to N. H. Van Sicklen. The wedding was one of Elgin's prominent social events and was attended by all of the principal officers of the Elgin National Watch Co.

The Jackson Jewelry Co., Chicago, has bought the store of the Franklin Jewelry Co., Cleveland, O., from Charles Ettinger and have succeeded to that business under the name of the Jackson Jewelry Co. Myron Goldsoll, son of L. C. Goldsoll, is the new manager. The Jackson Jewelry Co. has also leased the store at 170 State St. for a new retail jewelry business and will open it within a few days.

A letter has been sent to the trade by Norris, Alister & Co. announcing that with the view of having their employes and the heads of their various departments share in the profits and welfare of the business, the firm will, in the near future, incorporate under the old name, "Norris, Alister & Co.," with a capital stock of $125,000. W. M. Alister will remain as president and Chas. H. Spencer, vice-president and general manager.

The Seth Thomas Clock Co. has supplied the Soldiers' Home at Milwaukee, Wis., with a four-foot dial clock and has supplied to the court house at Eldorado, Kans., a clock having four seven-foot glass dials with a 1,000-pound bell; one clock for the Ottawa, Ill., Baptist Church with four six-foot wood dials and one to the Atlanta, Ill., public school having five wooden dials five to six inches in height, with a bell weighing 100 pounds.

Jos. Brown & Co. have leased the store and floor above at 225 State St., at a rental of $21,000 per year. Mr. Brown is now conducting an auction sale on the premises and will remove there this month from his present location at Fifth Ave. and Madison St. In his new quarters Mr. Brown intends to devote the second floor to a wholesale jewelry business and will run a combination retail jewelry store and auction jewelry store on the ground floor.

Schedules in bankruptcy of Albert Solomon, formerly in the retail jewelry business on S. State St., trading as A. Solomon & Co., show total liabilities of $2,056. Firms in the jewelry trade are creditors for the following amounts: B. Schuette, $448; Theo. Jacobs & Co., $236; Holsman & Alter, $410; F. L. Shepardson & Co., $186; C. H. Eden Co., $186; Lyons Mfg. Co., $248. The fixtures are estimated to be worth $700 and the stock to be $500.

E. Kirchberg, retail jeweler at 76 State St., was defrauded of a $200 ring last Wednesday. A stranger called at the store and, selecting a three-stone ruby and diamond ring, ordered it sent to his office. Ed Kirchberg, son of the proprietor, delivered the stone and the stranger made out a check and gave it to a boy in the office to get it cashed. He ran after the boy on a pretext and disappeared with the ring on his finger. He had rented desk room in the office that day.

Among the out-of-town retail jewelers here, last week, were: John H. Booth, Alton, Ill.; J. H. Henkes, of Henkes-Baker Jewelry Co., Vincennes, Ind.; O. T. Johnson and Mr. Whitvers, of O. T. Johnson & Co., Galesburg, Ill.; Mrs. G. Anderson, Taylorville, Ill.; Carl Oesterle, Joliet, Ill.; C. F. Ingalls, Waukegan, Ill.; J. T. Fish, Reidsburg, Wis.; George Rombach, of Rombach Bros., Canton, Miss.; George Davis, with Percy P. Davis, Seattle, Wash.; E. P. Sundberg, Fargo, N. Dak.; George P. Beach, Valparaiso, Ind.; J. H. Randall, Monticello, Ind.

Early one morning last week thieves effected an entrance into the jewelry store of John S. Townsend, 1551 Wabash Ave. and stole between $3,000 and $4,000 worth of jewelry. They gained an entrance by tearing the iron bars away from the brick wall which guards the transom in the rear of the store. The safe and front part of the store have burglar electric protection and these parts the thieves carefully avoided. They carefully tested the articles with acid before they stole them. They got away with about 75 filled watches, gold chains, antique earrings, meerschaum pipes, garters, chains, etc., and worked as though they were carefully selecting stock for a high class jewelry store. They overlooked valuable ivories and bric-à-brac. They dumped all the contents of the show cases on the floor and took what best suited their fancy. Mr. Townsend will be given $1,000 by an insurance company and will stand the balance of the loss himself.

Indianapolis.

Carl L. Rost left Saturday for Nevada, where he will spend two weeks, looking after mining interests.

Horace Comstock left last week for Noblesville, where he will spend several days fishing. He is expected to return home this week.

J. P. Mullally, who is supreme vice-president of the American Order of Owls, will attend the State convention of the order at Muncie, May 12.

A two weeks' fishing trip is being enjoyed at Lake Maxinbuckee by C. J. Kiefer and Julius C. Walk, who go to that resort twice each year on fishing excursions.

The Guarantee Jewelry Co., 37 W. Washington St., has disposed of its stock and has gone out of business. The company succeeded the Lucios Diamond Co., about one year ago.

A local washing machine manufacturing company has employed William Adams to take charge of its publicity department. Mr. Adams is well known in the jewelry trade by reason of his long connection with Gray, Gribben & Gray.

Several Indiana jewelers were in the city last week buying stock. Among them were: Mr. Robbins, of Cooper & Robbins, Mooresville; J. W. Hudson, Fortville; Clyde Porter, of the Porter Jewelry Co., Tipton; Mrs. B. Maier, Edinburg, and C. K. McCain, Kokomo.

Announcement has been made of the marriage of Moe Amdur to Miss Belle Levi, at Louisville, Ky., 10 days ago. The bride is the daughter of Mr. and Mrs. Samuel Levi, Peru, while Mr. Amdur is a well known watchmaker and jeweler of this city. The couple will reside in Indianapolis.

A number of local jewelers have signed a protest against the proposed change in duties on watches and against the provision of the tariff bill requiring that the name, town and country of the manufacturer be placed on the dial of all foreign watches. The protest has been forwarded to Senator Albert J. Beveridge.

The Massachusetts Avenue Merchants' Association, to which half a dozen retail jewelers along that thoroughfare belong, have been asked to approve and co-operate in plans for a street carnival, to be given by the Loyal Order of Moose, next month. The association will take definite action in the matter, within a few days.

G. E. Gay, Gadsden, Ala., returned home, last week, from a visit to Meridian and other points in the State of Mississippi.

A. Green, Marion, N. C., has sold his store and stock of J. F. Sprague, who has been the watchmaker in the establishment.

Cincinnati.

Joseph H. Kenkel, Main St., is showing his friends around in his new automobile.

William Nye, Warsaw, Ind., is enlarging his store, putting in new fixtures and stock.

Larz Creutz, of the Creutz Silver Plating Co., will call on the trade in the south, this week.

S. Strauss, of Lindenberg, Strauss & Co., has left on his western trip and will go to the Pacific coast.

Lem Clark, recently located with Wallenstein, Mayer & Co., as watchmaker, has moved to Miamisburg, O.

John Slaybach, formerly with Joseph Mehrnert as watchmaker, has taken a similar position with C. Flint, Madisonville, O.

Wm. J. Balmert, who has been associated with J. F. Carr, Portsmouth, O., since he began business, at that place, died suddenly on Sunday last.

Mayo Loeb, of Herman & Loeb, will resume his road trip, this week. Irvin Herman, of this house, has left on his final Spring trip in Illinois.

Mr. Ashton, who retired about a year ago from the firm of Ashton & Baker, Middletown, O., has again resumed business and has opened at 506 E. 3d St.

Ralph Hogan, Akron, O., has greatly improved his store by adding more space, fine fixtures and additional stock, which makes his store one of the finest in that part of the State.

On account of their increasing business Richter & Phillips have been compelled to make many changes in their quarters, which include additional space, new office fixtures and other general improvements.

Charles Rosen, with whom is associated Mr. Levine, of Denver, Colo., has now entirely completed his handsome new store at 528 Race St., which certainly adds greatly to the appearance of that part of the city.

An order was issued, May 1, by Judge Thompson, of the United States District Court, to Robert de V. Carroll, receiver of the Herman Keck Mfg. Co., to pay 50 per cent. on the claims against the Duhme Jewelry Co.

Out-of-town jewelers here the past week purchasing stock included: L. C. Diefenbaugh, Lewisburg, O.; F. G. Meyer, Dayton, O.; Mr. Marlett, of Marlett & Baker, Middletown, O.; Mrs. Kupferschmid, Laurenceburg, Ind., and J. F. Hornberger.

A. A. Spiegel, of A. A. Spiegel & Co., has just returned from a week's stay in New York. M. Plaut, formerly a member of this company, has taken a position as traveling salesman for Erlanger & Reis, dealers in ladies' trimmings in New York.

Max Schapira, until recently watchmaker for Max Greenwald, has brought suit against the latter to recover one week's wages claimed by Schapira to be due him. The case will be heard May 3. Schapira is now located with the National Jewelry Co., 12 Emery Arcade.

E. J. Miller and Horace Tuller, who operated P. C. Krouse & Co.'s business, Columbus, O., have dissolved partnership, the former buying out the latter. Mr. Stoudt, formerly of Tiffin, O., will be associated with Mr. Miller.

Henry Weidenbach, who was arrested, April 17, in St. Louis, Mo., on a charge of grand larceny and embezzlement, was brought to Cincinnati, last week, and pleaded guilty. He was bound over to the Grand Jury. The $300 diamond ring which he secured from the pawnbroker, Fred Smith, has been returned to its owner.

Members of the local Retail Jewelers' Association met, Friday evening, April 30, at the Palace Hotel, to arrange about sending delegates to the State association meeting at Cedar Point, O., in June. They also adopted a memorial to Congress for the passage of a stamping law compelling all manufacturing jewelers to stamp their names and the quality of their goods on each article sold to the trade. The annual Summer outing was also considered, and A. Echemel, Robert Friesens and Joseph Kenkel were appointed a committee to arrange for it.

The last of the series of bowling tournaments given by the Frank Herschede Co.'s employes took place, April 29, when the following prizes were awarded: The Ayres trophy cup and a set of vest buttons to Laurence Herschede, of the Frank Herschede Co.; the Herschede repair department cup and sleeve buttons to Anthony Westhoff, of this house, and scarf pin to Edward Herschede, a member of the company. The customary dinner was given, and the following were guests of the evening: E. A. Reed, with Reed & Barton; Percy Lucas, with F. W. Smith & Co.; George Howard, with the Towle Mfg. Co.; Charles Williams, with Louis W. Hraba; Paul Smith, with the Roger Williams Silver Co.; W. J. McQuillin, with Mount & Woodhull; C. P. Young, with Whiteside & Blank.

The Oskamp Jewelry Co. has closed a lease for 10 years at $8,400 a year for the ground floor, a space of 32 by 90 feet, in the new building, which will be erected on the corner of 7th and Race Sts. in 1910. It is expected the new building will be completed at about the time of the expiration of the Oskamp concern's present lease, in February next. A. A. Oaks, long connected with this concern, has been made general manager of the store. He is now adding new stock and fitting up the store generally after the auction sale of last Winter. Herbert Oskamp, former proprietor of this business, has become interested in a steel finishing process business. W. W. Oskamp, of the above company, is reported as recovering from injuries sustained to his side and head when he was hit by a falling sign.

Canada Notes.

A. E. Ireland, Saskatoon, Sask., has gone out of business.

R. W. Russell, Yorkton, Sask., has sustained a fire loss.

H. J. Hofman has purchased the jewelry business of L. P. Smith, Thedford, Ont.

Bradley Bros., Windsor, Ont., have given a chattel mortgage to J. A. Pitts, of Montreal, for $4,100.

George E. Trorey, Vancouver, B. C., was in Toronto, Ont., last week, on his return from a purchasing trip in Europe.

A. M. Graham, representing the Goldsmiths' Stock Co., Toronto, Ont., has just returned from a buying trip in New York.

N. M. Marshall and J. C. Diggins, recently with Ellis Bros., Toronto, Ont., have entered into partnership as Marshall & Diggins, and purchased the business of B. Harris, Hamilton, Ont.

Milwaukee.

Little Louise Squier, the nine-year-old daughter of E. G. Squier, Rhinelander, Wis., will draw the first Grand Jury for Oneida County.

S. W. Klass, Oconto, is planning to install new furniture and equipment in his store, and is offering his present furnishings for sale.

C. A. McClatchie, Tomah, Wis., is now in charge of the E. A. Heberlein jewelry store, Bangor, Wis. Mr. McClathchie is a jeweler of wide experience.

New awnings, the most attractive to be seen thus far in Milwaukee, have been erected in front of the new downtown establishment of David Goldman.

A. P. Hirzy, Grand Rapids, Wis., has been made watch inspector for the Chicago, Milwaukee & St. Paul Railway, in addition to his similar duties for the Chicago & Northwestern Railway.

N. B. Wallace, formerly a leading jeweler at Fond du Lac, Wis., recently passed away at his home at Austin, Ill. Mr. Wallace formerly owned the Wallace block at Fond du Lac and was long prominent in business circles of that city. Burial was at Fond du Lac.

A meeting of the newly elected officers of the Milwaukee Jewelers' Club was recently held with the board of directors at which a program for the coming year was outlined. Plans are under way for taking action upon several important matters within the near future.

George Kottek, wanted in New York City for thefts of jewelry and diamonds to the value of $1,200, has been arrested by the Milwaukee police. The jewels, most of which have been recovered, were pawned in various places at Chicago. Kottek, who dresses well and is 28 years old, will be returned to New York.

The firm of A. F. Mirlach & Bro., Hartford, Wis., recently celebrated the 42d anniversary of the founding of the business, and spent the day in passing out cigars and souvenirs to their customers and friends. The business was organized in April, 1867, by A. F. and J. F. Mirlach, and both members of the firm are still hale and hearty and as enthusiastic over the jewelry business as they were 42 years ago.

Robbers smashed the plate glass window in the store of the August H. Stecher Co., 276 3d St., last week, and made away with jewelry valued at more than $200. It was about 3.30 in the morning when a restaurant keeper adjoining heard the crash of the breaking window and ran to the street. The burglar had disappeared, and so had the greater portion of the window display of the Stecher establishment. Henry F. Stecher, seretary and treasurer of the jewelry company, was notified, and a special watch was stationed in the store for the rest of the night. The loss is covered by insurance. This is the third robbery of the Stecher store within the past few years. F. Stecher, manager of the Stecher establishment, was recently elected president of the Milwaukee Jewelers' Club.

St. Louis.

The 12 men who represent the S. A. Rider Jewelry Co. will all return to the city about May 15.

M. H. Cox, traveling in Texas for the Hoyt Jewelry Co., is expected to return about the middle of May.

L. Bernheim, of Bernheim & Beer, New York, is accompanied on his present western trip by Mrs. Bernheim. They spent Friday and Saturday in this city.

William Wasson and F. W. Steiger, traveling representatives with the C. R. Hettel Jewelry Co., in Texas, will return from their territory in a few days.

The Rose Jewelry Co., 818 Franklin Ave., opened a branch store, Saturday, at 612 Franklin Ave., where a line of high grade jewelry and novelties will be carried.

T. H. Vinyard, who has jewelry stores at Piedmont and De Soto, Mo., is here looking for a reliable man to take charge of his De Soto store. He is also making purchases.

O. Miller, formerly employed in a jewelry house at De Soto, Mo., has begun busi- on his own account at Flat River, Mo. He was in town during the past few days, buying stock.

R. F. Reeves, who represents the Reeves, Kemper Jewelry Co. in Oklahoma, Kansas and Tennessee, and Edward Riley, who travels through Missouri, will start out on trips within a week.

George W. Hess and Herman Mauch attended a meeting of past commanders of the Knights Templar of Missouri, held Wednesday at the Mercantile Club, and both delivered addresses.

Alfred Gerne, who has been in business at 1403 Salisbury St., moved, Saturday, to a new and larger corner location at 15th and Salisbury Sts. At his new place he will have one of the prettiest stores in the north end.

F. W. Hoyt, president of the Hoyt Jewelry Co., returned from Hot Springs, Ark., where he had spent three weeks for the benefit of his health. Mrs. Hoyt, on account of ill-health, spent the greater part of the winter at the springs.

Thomas L. Jarvis, who has been in business on the tenth floor of the Holland building, has taken Henry W. Peterson in partnership with him and the firm, to be known as Jarvis & Peterson, has moved into larger quarters on the eighth floor. Mr. Peterson has not heretofore been engaged in the jewelry line.

Among the out-of-town jewelers here, during the past week, were: Otto Friedrich, Cape Girardeau, Mo.; W. C. Pfaeffle, Enid, Okla.; William Westphal, St. Charles, Mo.; C. S. Scanlin, Indianapolis, Ind.; R. D. Worrell, Mexico, Mo.; O. Miller, Flat River, Mo.; O. W. Simon, Collinsville, Ill.; W. R. Haselwood, Bardwell, Ky.

In the bankruptcy proceeding against Edward H. Kniepkamp, pending before Referee-in-Bankruptcy Coles, a hearing was held on the petition of the Sol Lowenstein Jewelry Co., for an order on the trustee for certain property and the order was denied. The hearing on the application of the trustee for an order of sale was continued.

The capital stock of the Smith's Credit Jewelry Co. has been increased from $4,000 to $20,000 and the number of directors has been increased from three to five. The new directors are: Charles Hoyle, of Hoyle & Rarick, Dallas, Tex., and J. C. Brownstone, New York. The officers remain the same—E. E. Smith, president and treasurer, and J. N. Rarick, vice-president and secretary.

Henry Estinghausen, president of the Attleboro Jewelry Co., returned Friday from Mexico, where he had been traveling since the early part of February. He will remain in St. Louis about two months and will then probably go to Yellowstone Park and Seattle. He says business conditions in Mexico are bad, due to the arrival there of the American panic, scarcity of money and inactivity of the mines.

Claud Wheeler, Columbia, president of the Missouri State Society of Retail Jewelers, is asking members of the association to suggest topics that they would like to have discussed at the State convention, to be held in St. Louis June 21 and 22. Jewelers who are not members will be admitted to the executive sessions of the convention, to be held on the opening day, but the hope is expressed that they will become members.

At a meeting held Tuesday in the city hall in the interest of a celebration on a large scale of the centennial of the city of St. Louis, the Retail Jewelers' Association was represented by a committee composed of Herman Mauch, the president; E. H. Kortkamp and Frederick W. Drosten. Otto Buder, jeweler, member of the House of Delegates from the eighth ward, represented the House of Delegates at the meeting.

The executive committee of the Retail Jewelers' Association met Thursday night, at the Mercantile Club, and discussed details in connection with the State convention, to be held here June 21 and 22. There was further inquiry also into the practices of a jobbing house that is alleged to be encroaching upon the field of the retailers by selling at retail and cutting prices. The committee will make a report on the matter to the St. Louis association.

The new store of the Hess & Culbertson Jewelry Co., at 7th and St. Charles Sts., will be opened to the public for the first time on Monday, May 17. The opening reception will continue three days. Over 20,000 invitations are being issued. The removal sale that has been in progress for some time at the old location, at 6th and Locust Sts., will close next Saturday night. The store will be kept open the following week right up to Saturday night, so that there will be no interruption of business.

Simultaneous with the change of the name of the E. Maritz Jewelry Mfg. Co. to the Maritz-Kober Jewelry Mfg. Co., the capital stock of the company has been increased from $10,000 to $20,000. The additional issue of stock has been taken in equal parts by Edward F. Maritz, the president, and Samuel Kober, secretary of the company. Mr. Kober has just returned from a trip through the southwest. He also attended the annual convention of the Oklahoma Retail Jewelers' Association at South McAlester.

Walter Payne, Springfield, Mo., has asked the police to help him recover $25 which he loaned to an amiable diamond merchant. Payne was on his way to Minneapolis and had a stop-over of a few hours at Union Station. He struck up an acquaintance with an agreeable gentleman who said he was a diamond merchant. He remarked casually that he had to go to 12th and Olive Sts. for his case of diamonds, and as he was waiting for the same train he suggested that Payne walk down there with him. At 12th and Olive Sts. Payne waited outside. The diamond merchant came out and said he owed the house a trifle of $25 and they could not cash his check. Would Mr. Payne let him have the $25. Mr. Payne agreed. The merchant re-entered the building and did not again emerge. Payne waited a while and then told the police.

Detroit.

David Nederlander has opened his store and loan office at Monroe Ave. and Farrar St.

Mathauer & Koester have moved to the new Jewelers' Building, at 193 Woodward Ave.

Edwards, Haldeman & Co. have established themselves in their new quarters at 141-143 Woodward Ave.

Active work on the remodeling of Traub Bros. & Co.'s store, at Woodward and Grand River Aves., has begun.

Fred Binder, manager of the Detroit Jewelry Mfg. Co., was called to Cleveland, recently, on account of the death of his uncle, Henry Binder.

E. Thomas & Son have succeeded Le Heup & Thomas, Detroit, Mich., Mr. Le Heup having retired from the firm. The business will be continued as usual at 80 Michigan Ave.

Carl Bay, who has been with William Sheldon at Adrian for four years, has purchased the D. B. Seely stock in Milan and will continue the business there. He was married in Detroit, Wednesday night, to Miss Koch.

Detroit Ku-Kus made up a party which went to Saginaw, last Wednesday, and initiated 33 Saginaw and Bay City jewelers and opticians into the order. It was not decided whether the up-State men will form a separate nest or will amalgamate with Detroit Nest, No. 5. The occasion for the gathering was the executive committee meeting of the Michigan Retail Jewelers' Association, which was held in Saginaw on that day. It was decided to hold a State meeting at Grand Rapids about May 15, to choose delegates to the national convention, while the regular annual State convention of jewelers and opticians will be held in Detroit, in August. The Detroit Ku-Kus, who made the trip, were: Frank Kennedy, Nelson K. Standart, Charles A. Berkey, E. H. Pudrith, Frank Kunz, E. A. Patterson, W. H. Horton and W. B. Morehouse and A. B. Hull, of Belding; W. F. King, Jr., of Adrian; Sandy MacKay, of West Branch, and Victor C. Morse, of Ithaca, were among the other jewelers who attended the Saginaw meeting. President Hull, of the Retailers' association, declared that harmony exists between the retailers and jobbers of the State, and urged that the latter be well supported.

S. E. Theus, of Theus & Co., Savannah, Ga., was elected a director of the Savannah Chamber of Commerce recently.

Kansas City.

J. R. Mercer and wife are home from their European pleasure trip.

The Porter & Wiser Jewelry Co. has installed a large enameling furnace.

L. R. Hassig, of the Hassig Jewelry Co., is making a flying business trip through Oklahoma.

All travelers for the Edwards & Sloane Jewelry Co. are in the house this week, assisting in taking inventory.

J. B. Hampton, Colby, Kans., stopped off in this city, last week, while on his way home from a trip to Illinois.

C. H. Fisher was in Kansas City, last week, purchasing a stock of jewelry and fixtures for a new store he is just opening in Helena, Okla.

Noble L. Fuller, with the Edwards & Sloane Jewelry Co., recently returned from a trip east, where he has been spending a couple of weeks buying diamonds and gold jewelry.

All the jewelry jobbers, material houses and manufacturing jewelers of Kansas City agreed to close their places of business on Saturday afternoons at one o'clock, beginning May 1.

Announcements are out for the wedding of John C. Armstrong, Ottawa, Kans., to Miss Claribel Russell, this city. They will be at home to their friends after May 1, at 414 Locust St., Ottawa.

The show window in the store of F. W. Swearingen, Topeka, Kans., was broken the other morning at 4.30 and robbed of watches, diamonds, etc., valued at about $1,000. No trace is reported of the robbers.

The Meyer Jewelry Co. has already begun to move into a new location on the fifth floor of the Boley building, and will continue the work until completed. It is expected that everything will be in place by Monday morning, May 3.

Wm. Kassell, who had a stock of jewelry in the lobby of the Ridge building, suffered a loss in the fire which destroyed that building. He is temporarily located on the third floor of the Main St. Ridge building, and it is reported that there was but little damage to the stock which had been placed in the safe.

Nevin Bros. were saved a heavy fire loss by their recent removal from the second to the fifth floor of the Keith & Perry building. When the Ridge building burned, next door, the flames came in at the window of the room which they recently occupied, and if their shelving had been in its former location it would have caught fire and would have necessitated the throwing of water over the stock, thereby doing great damage.

The following jewelers called on the local trade during the past week: G. Rothfelder, Formosa, Kans.; E. R. Reyer, Westmoreland, Kans.; H. G. Sloan, Le Roy, Kans.; Geo. A. Young, Moberly, Mo.; A. Y. Boswell, Tulsa, Okla.; E. L. Murray, Arcadia, Kans.; P. H. Young, Dodge City, Kans.; H. W. Selts, Clay Center, Kans.; O. H. Newcomb, with Amphlett Bros., Apache, Okla.; C. A. Cline, Edgerton, Kans.; L. S. Slocum, Corning, Kans.; Chas. Webber, Lexington, Mo.; R. R. Smithers, Cameron, Mo.; F. C. Clement, Pleasant Hill, Mo.; L. Megede, Richmond, Mo.; J. L. Potts, Marceline, Mo.; W. J. Mulnix, Holden, Mo.

Los Angeles.

William Petry, 114 S. Spring St., is visiting his new turquoise mine in Arizona.

W. H. Wilson & Co. have just opened a new jewelry store in Ocean Park, 15 miles from this city.

E. B. Smith, Santa Ana, has bought a fine new automobile and intends soon to start with it for a vacation trip.

Hambright & Walsh, wholesalers, 312 S. Broadway, have been installing a large new wall case for their cut glass goods.

Mr. Baker, formerly with Greenwald & Adams, Tucson, Ariz., has taken a position with F. B. Smith, Santa Ana, Cal.

The E. W. Reynolds Co. will start on May 1 to invoice the stock of the company. The work will probably occupy nearly 30 days' time.

Among the out-of-town jewelers in this city, recently, were: H. F. Rader, Monrovia; J. H. Padgham, Santa Ana; T. L. Imel, Covina; E. B. Smith, Santa Ana.

Lonnie G. Feagans, who was married at his home in Joliet, Ill., April 11, is here with his bride spending a few weeks at the home of his parents, Mr. and Mrs. George E. Feagans.

S. Meyer & Co., wholesalers in the Germain building, have been appointed agents for the Dueber Hampden Watch Works, and are finding a large demand for this company's product.

Asa M. Bacon, who has been with the Bohm, Allen Jewelry Co., Denver, Colo., for 18 years, is, with his wife, spending several weeks in southern California visiting the various beach and other resorts.

Charles J. Walter, who was compelled to discontinue business some months ago on account of financial difficulties, has, with the help of some friends, bought back his stock from the assignee and expects to go into business again, but has not yet selected a location. Mr. Walter was in business on Spring St. for many years.

The presence at San Pedro harbor of two Japanese warships resulted in bringing a large number of the officers and men to Los Angeles. There is a large Japanese population here, and a considerable number of the ships' men were brought by the countrymen to the jewelry stores, where they purchased mementoes of their visit.

J. G. McKay, formerly of Selma, Ala., who has recently traveled up and down this coast looking for a new location, has decided to open a store in Selma, Cal., a town of about 3,000 inhabitants, near Fresno, in the heart of the grape growing region. He is in Los Angeles at present, making arrangements for the new enterprise.

Karl Zimmer and A. Holtzen, operating under the title of the German-American Turquoise Co. and doing business at 114 S. Spring St., recently purchased a turquoise mine claim owned by William Petrie. Development work has been begun and a quantity of exceptionally fine speciments have been brought here and prepared for the market.

F. Upchurch, Angelton, Tex., is now at Mart, Tex.

Denver.

Dan S. Park returned from Mexico, last week.

I. O. Glazier, Greeley, was in this city, last week.

Wm. M. Lockard, Longmont, was here, last week, buying stock.

E. A. Eaves, Idaho Springs, was in this city, last week, purchasing stock.

A. W. Cross and daughter, of Grand Junction, were in Denver, last week.

J. S. Bentley, of the J. S. Bentley Jewelry Co., Boulder, was in this city, last week.

The stock of Paul de Ana, Fort Morgan, Colo., who went into bankrutpcy, last week, will be sold at auction.

H. D. McKelvey was in Denver, last week, buying goods for his store in Salida, which he recently opened.

Jos. Hamilton, of the W. W. Hamilton Jewelry Co., returned, last week, from a short trip through Colorado.

W. Llewlyn, of the Watson & Newell Co., returned, last week, from his trip through Montana and Wyoming.

A. B. Watson, head watchmaker for Lyman Bros. Jewelry Co., has just returned from a three months' visit in Seattle, Wash.

Dan S. Park, of Dan S. Park & Co., Cheyenne, Wyo., left Wednesday for Cheyenne, to attend to business interests there.

Charles C. Post, Morrison, Colo., was in Denver, Wednesday, buying goods for his new jewelry and curio store which he opened several weeks ago.

The following out-of-town jewelers were in the city, last week: Sol. Erick, Lafayette; Harry Evans, Breckeridge; J. P. Wilcox, Idaho Springs; E. L. Peisar, Glenwood Springs.

Mr. McLaughlin, of the W. W. Hamilton Jewelry Co., returned, last week, from a three months' trip through the northwest. Mr. McLaughlin reported satisfactory business conditions.

A. W. Cross, Grand Junction, has sold his business to the Elite Jewelry Co., and not to the Peerless Jewelry Co., as was erroneously reported, last week. J. J. Weigtman will be the manager of the new concern.

The store of the S. W. Moody Jewelry Co., Grand Junction, has gone into bankruptcy. The creditors have sold the stock to F. R. Crocker, Green River, Wyo. From the present outlook the creditors will receive about 50c. on the dollar.

The W. W. Hamilton Jewelry Co. is making extensive improvements in its store. The entire salesroom is being remodeled and the store when finished will be one of the most attractive in the city. A balcony is being put in for the office, and this will considerably increase the floor space.

Dan Weil, formerly of the T. C. Weil Jewelry & Curio Co., 1104 17th St., has left the jewelry business and bought an interest in the Home Furniture Co., Akron, O. Mr. Weil left, Monday, for Akron, where he will soon take up his new duties.

John K. Knowlton, Rapid City, S. Dak., has filed a voluntary petition in bankruptcy, placing his liabilities at $1,830 and his assets at $1,015, of which $272 is claimed as exempt.

Omaha.

Anton Zimmerer has sold his business in Nebraska City to J. P. Michelson.

J. L. Kaas, a veteran jeweler of this city, is confined to his home on account of illness.

J. C. Wood, Logan, Ia., and John Morris, Hancock, Ia., spent a few days of last week in the city, purchasing stock.

A handsome silver loving cup was supplied by the C. B. Brown Co. for the Omaha *Daily News,* to be given as a prize in the Endurance automobile contest which takes place next month. The cup stands 16 inches high, and has two large silver handles. Around the top is a band two inches wide, of raised thistles and leaves.

A special dispatch from Nebraska City, Wednesday, announced that Clem Swenson, a farmer, living north of the city, and near the right-of-way of the Missouri Pacific Railway, while harrowing one of his fields, found a gold watch near the side of his harrow. He picked it up, and lying a short distance from it was another. Further investigation brought to view rings, other watches, necklaces, watch chains, and enough miscellaneous jewelry to fill a hat. At noon he brought them to town, and later in the day he and the sheriff went out to the field, where another hatful of jewelry was found. It had been scattered all over the field by the harrow. The goods evidently had been planted for several months. The spot was marked by three sticks, which were fastened by barbed wire that had been cut from a nearby fence. It is thought that the stock comprises property stolen from jewelry stores in Stella and Julian, Nebr. The articles are being cleaned up, and will be held for identification. Attached to some of the articles are cards bearing the cost and selling price. The entire collection consisted of a dozen watches, 30 rings, five watch chains, pearl earrings, breast pins, etc. The watches were all gold, while the jewelry was mostly gold, with a few gold-plated pieces.

Pacific Coast Notes.

W. A. Ray, Rawhide, Nev., has moved into larger quarters at that place and is now to be found next to the First Exchange Bank.

E. B. Melchoir, who formerly was a repair man for Fred Jenkins, Santa Paula, Cal., has gone into business for himself at that place.

William Wurm, Gallup, N. Mex., has purchased the stock and business of R. E. Yontz, of that place, and will move into the quarters previously occupied by Mr. Yontz.

The Jupiter Consolidated Jewelry Co. has decided to remove its principal place of business from Fresno to Los Angeles to suit the convenience of a majority of the stockholders.

J. A. Ellis, founder of the Waltham Watchmaking School at Waltham, Mass., was a visitor in Merced, recently, where he spent some time visiting the California Watchmaking School.

F. E. Brasfield, who has been in the employ of E. B. Smith, Santa Ana, Cal., for a few days only, has been arrested on warrants issued from Temple, Tex., and will be taken back there to answer to a charge of selling bogus diamonds. In answer to the charge Mr. Brasfield states that while in business at that place he bought five diamonds which he thought were genuine and sold them to different parties for $480. After the report that the diamonds were not genuine he bought them all back at the full purchase price and considered the incident closed. He thinks that it is a case of spite work on the part of enemies, and is willing to return and face the charges.

Cleveland.

Samuel Stiles, of the Sigler Bros Co., is on a short vacation.

S. M. Duncan, formerly with G. R. Brainard, Collingwood, O., is now in business in Keyesport, Ill.

Ralph Hogan and wife, Akron, O., were in town this week. Mr. Hogan expects to open his new store in a day or so.

A. D. Weed, who has been with the Bowler & Burdick Co. for several years, will succeed Arthur Ellbogen on the road.

Ben. Pfeifer, who was formerly with Wm. J. Kappeler, this city, opened a jewelry store at 332 South Main St., Akron, May 1.

Arthur Ellbogen, who has been with the Bowler & Burdick Co. for the past three years, will hereafter cover the states of Ohio, Michigan, West Virginia and Indiana for the Sigler Bros. Co.

The following out-of-town jewelers were in town this week: M. D. Johns, Akron; W. J. Higgins, Shelby; Wm. Kutz, Bellevue; F. H. Pitkin, Andover; Mr. Kinter, Painesville; Mrs. S. Gilger, Norwalk, O.; T. H. Adamson, Cochranton, Pa., and Elop Brown, Youngstown, O.

John Rich, one of Painesville's pioneer citizens, died Tuesday, April 27. Mr. Rich was 78 years old and had been in poor health for some time. He had been a resident of Painesville since he was a young man, and was in the jewelry business over 50 years. The business will be conducted by his son, John Rich, Jr.

Pacific Northwest.

E. M. Young has purchased the business of E. L. Nutt, Rainier, Ore., and is now in possession of the store.

A clock and chimes will be placed in the new court house at Baker City, Ore. The cost is estimated at $5,000.

B. W. Felder, who has been taking a long vacation in southern California, is back again at his store in Wilbur, Wash.

George G. Sehram, who for many years has been associated with the Lawrence L. Moore Co., Seattle, has left to go into a different line of business.

E. C. Barker & Co., Coquille, Ore., are remodeling their store at that place, and when it is finished expect to have one of the most up-to-date establishments in the Coast Bay district.

L. R. Whitlock's store at Kennewick, Wash., was entered by burglars, recently, and goods valued at $175 were taken. Shortly after the thieves escaped with their booty one of them attempted to dispose of a watch. The men were trailed to Pasco and arrested there. Some jewelry was recovered, but the watches were missing.

San Francisco.

L. H. Orr, a traveler for the Gorman Co., has left on a trip up the coast.

Mr. Andrews, representing Eicher Bros., Los Angeles, was here, last week, on business.

L. S. Howe, Point Arena, and William D. McKenzie, Montiecllo, were here, last week, on a buying trip.

A. Delovage, Portland, Ore., was here recently and, April 22, was married to a Miss Newman, of this city.

J. O. Levison, of the California Jewelry Co., has left for Europe to purchase a stock of diamonds for his firm.

De Luce, Paris, is preparing to vacate his store at 747 Market St., as the building is to be torn down to make room for a modern one.

Frank A. Presmeyer, of the firm of Hardy & Co., Seattle, Wash., was visiting in San Francisco, recently. He was here on a pleasure trip only.

The art jewelry department of Paul Elder & Co. has been opened again in the new store on Grant Ave. and a larger stock than ever is now being carried.

Leon Nordman, of Nordman Bros.' Co., is now on his way to Europe and before starting upon his trip was tendered a banquet by the other members of the firm.

Radke & Co. are holding a special removal sale at the store at Van Ness Ave. and Bush St., and will announce the selection of a new store in the down-town district within a short time.

Burglars have renewed their activities in San Francisco again and jewelry losses are of frequent occurrence. N. Abraham, a jeweler located at 1105 Grant Ave., is the latest victim among the trade and suffered a loss of stock, valued at $150, last week.

Just what class of stores will locate in the Head building, opposite Shreve & Co's store, is not settled upon as yet, but a prominent retail jeweler has been figuring on a lease of the whole lower floor, and if this is secured he will occupy the corner store.

Automobile racing is still the motive for a great many cups and one of the latest to be offered is a silver trophy cup offered to any one lowering the running time of a well known machine to Los Angeles and return. Shreve & Co. have designed the cup and will have it finished shortly.

Shreve & Co. have been making a comparison of the volume of business done by them recently as compared with other years and have found that business for the month of March, when they moved to the new retail district, was heavier than had been experienced in any March since 1905. The record for April to date is even more encouraging and will show an increase over the March business.

Frank T. Parritt is closing out his retail stock in Des Moines, Ia., and in partnership with E. A. Kelley, of Chicago, has organized the Kelley-Parritt Co., which will do a wholesale jewelry business. The new company will occupy rooms on the third floor of the Marquardt building, in Des Moines.

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Special Notices.

Payable invariably in advance.
Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.
SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.
Heavy type, 5c. a word; minimum charge, $1.25.
Display cards, $2.00 per inch.
In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

SALESMAN, eight years' experience, onen for manufacturer's line. "T., 208," care Jewelers' Circular-Weekly.

JEWELER, with three years' experience, desires position; best reference. Address "W., 209," care Jewelers' Circular-Weekly.

AN ALL AROUND jeweler wishes a position, gold and platinum. Address "S. U., 231," care Jewelers' Circular-Weekly.

WATCHMAKER, with lathe and tools, desires a position, eastern States preferred. "S. V., 221," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, experienced on Swiss and American watches, desires position. A. Barbiery, 15 Garside St., Newark, N. J.

ENGRAVER and jeweler open for permanent position; A1 workman, own tools; references. Address "E. R. E., 269," care Jewelers' Circular-Weekly.

POSITION WANTED by first class manufacturing jeweler and A1 engraver on gold or silver, after May 15. "D.," 233 S. Wood St., Chicago, Ill.

YOUNG MAN, 22, wishes position under good watchmaker; four years' experience; good references; own tools. R. W. Essig, 57 N. 6th St., Zanesville, O.

STENOGRAPHER and typewriter, experienced, desires position; has knowledge of bookkeeping; salary, $10. Miss B. R. Kenison, 318 W. 117th St., New York.

SALESMAN, 24 years old, desires locating with a manufacturing jeweler; can furnish best of references. Address "U., 273," care Jewelers' Circular-Weekly.

BY EXPERT WATCHMAKER, 13 years' experience, can do most complicated work; good reference. Address "W. A., 257," care Jewelers' Circular-Weekly.

I AM NOT an engraver or optician, but A1 watchmaker of 24 years' experience; if you need such a man write "C. E. P.," 271 Franklin St., Watertown, N. Y.

WATCHMAKER, first class, 28, nine years' store experience and fine clock and jewelry repairing; best of reference. C. A. Morgen, 1127 Herkimer St., Brooklyn, N. Y.

FIRST CLASS, all around jeweler and stone setter and first class monogram and script engraver; east preferred. "R. F., 253," care Jewelers' Circular-Weekly.

PRACTICAL watch, clock and jewelry repairer, with tools and good reference and 16 years' experience, desires a steady position. S. Ader, 53 W. 98th St., New York.

SALESMAN, who has thorough experience in gold and plated jewelry, desires manufacturer's line; best references. Address "E., 230," care Jewelers' Circular-Weekly.

ENGRAVER, first class letter and monogram engraver and jewelry repairer; samples of engraving; best reference. Address "H., 248," care Jewelers' Circular Weekly.

ENGRAVER, married, wants steady position; can do all kinds of lettering and monograms, also plain jewelry and clock repairing; reference. Edw. Whiston, Cortland, O.

EXPERT WATCHMAKER, with first class reference, speaks German, French and English, wishes position; south preferred. Address "J., 243," care Jewelers' Circular Weekly.

YOUNG MAN desires a steady position as assistant watchmaker and engraver; good references as to character and work; own tools. "I., 272," care Jewelers' Circular-Weekly.

YOUNG LADY wishes position in first class jewelry store to learn selling business; can do plain engraving; prefer Kansas City, Mo. "I. F., 215," care Jewelers' Circular-Weekly.

COLORER, crack-a-jack on all colors, mixes solutions, seeks position; capable of installing plant and taking charge; will go west; reference. "Daniel," 104 Monroe St., New York.

FIRST CLASS watchmaker, 20 years' experience on all kinds of watches, good and quick worker; best references; $20 to $25 a week. "Watchmaker," 144 Macdougal St., New York.

WANTED, position by young man, fine letter and monogram engraver, plain watch and clock work; experience; best recommendations; salesman. Address "J. V., 28," care Jewelers' Circular-Weekly.

A FOREMAN, with years of experience, who is a first class jeweler and diamond setter, with highest credentials, desires position with a high class house. "C. A., 86," care Jewelers' Circular-Weekly.

WANTED, position by a young man of four years' experience as assistant watchmaker, can do very fair engraving, will send sample; good references. Address "T., 135," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, with tools, desires position at once; competent, middle-aged man; New England States preferred. Address "Watchmaker, 247," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker wants position; will do other work if required, but do not engrave; strictly temperate and best of references; salary, $15; Illinois preferred. C. W. Munson, Mendota, Ill.

YOUNG MAN, 21, thoroughly competent, desires position in office of wholesale jewelry house as stock clerk or salesman; willing to leave New York. Address "G., 246," care Jewelers' Circular-Weekly.

JEWELER and diamond setter, first class on platinum and gold mountings, would fit up shop and do work exclusively for first class store. G. F. Wilson, 5239 Laurens St., Germantown, Philadelphia, Pa.

SALESMAN, 22 years of age, wishes situation in retail store; seven years' experience; capable of giving estimates on new and repair work; good reference. Address "P., 232," care Jewelers' Circular-Weekly.

SITUATION WANTED by young man of 24, good appearance, nine years' experience, can do watch and clock work, also fine engraving; good reference. Address "H. F., 236," care Jewelers' Circular-Weekly.

EXPERT engraver on jewelry, silverware, etc., desires position in retail jewelry store; monograms, lettering, crests, cutting for enamel; percentage of salary. Address "J., 266," care Jewelers' Circular-Weekly.

WANTED, a position as first class watchmaker with good, reliable house; over 20 years' experience; fine tools; best of references; south preferred. Answer, "Permanent, 262," care Jewelers' Circular-Weekly.

FIRST CLASS ornamental and script engraver wants steady position; married, sober; recommendation from present employer; samples of engraving; can do some jewelry repairing and clock work. Address Box 93, Copley, O.

EXPERIENCED WATCHMAKER, stone setter, jeweler and engraver wants position; experienced in waiting on trade and can take charge of store; state wages in replying; good reference. "B., 217," care Jewelers' Circular-Weekly.

POSITION WANTED by first class jewelry repairer, new work, stone setter, assistant watch repairer; have also the best of references; I will go anywhere; state salary and full particulars. "J. S., 157," care Jewelers' Circular-Weekly.

POSITION WANTED by first class watchmaker, have full set of tools and worked at bench 25 years, can also assist at engraving; only good, permanent position considered; Texas or Mexico preferred. Address "Watchmaker," 303 Bryan St., Dallas, Tex.

YOUNG MAN, 20, desires position in reliable retail jewelry store as engraver; has had two years' practical experience as general clerk; can furnish samples of engraving and references; full set of tools, etc. Address "J., 206," care Jewelers' Circular Weekly.

EXPERIENCED diamond jeweler, who has held for long years a first place as workman in the best houses of Paris and New York, desires position as foreman or technical adviser in larger factory or store. Address "Experienced, 224," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, good appearance, having very successful experience with best class of trade in various parts of the country, wishes connection with manufacturer of good line, or jobber; start immediately or later on; capable, energetic, reliable; best of references. "V., 260," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, fine letter and monogram engraver, 23 years' experience, graduate optician; six years on railroad watches; do not repair clocks or jewelry; lathe and fine modern tools; A1 reference; $20 per week; Illinois or Indiana. Address "N. A. B., 2568," care Jewelers' Circular-Weekly.

WATCH MEN, are you in need of an A1 all around man who does fine watch work? 25 years' experience, good jeweler, graduate and practising optician for 12 years and fine engraver, competent to take full charge of repair department; experienced on railroad and complicated work; reference; salary not less than $30; do not write unless you mean business. "N. W., 199," care Jewelers' Circular-Weekly.

A LIVE wire factory may secure a live wire salesman, bred in the business, experienced and capable, personal acquaintance with the jobbing and big trade from Boston to Denver, through to the coast from Portland to Los Angeles, New Orleans, the south and southwest; can talk goods from the die to shading and finish; salary or commission with reasonable drawing account; highest references; bond if required. Address "D., 134," care Jewelers' Circular-Weekly.

Side Lines Wanted.

GENTLEMAN, well acquainted with prominent retail jewelry trade throughout the middle west and northwest, wants A1 line of solid gold or gold filled jewelry; will entertain salary or commission or both; highest references. Address "C., 214," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

Help Wanted.

AT ONCE, first class jeweler who can engrave; must be able to do all the ordinary jewelry work. F. E. Hull, Saranac Lake, N. Y.

WANTED, a reliable watchmaker and engraver; send references and state salary in first letter. Address G. M. La Pierre, Niles, Mich.

WATCHMAKER, one who also understands the loan business, in a city of 25,000. Apply at Eliassof Bros. & Co., 9 Maiden Lane, New York.

WANTED, young man as assistant watchmaker, French clock repairer, window decorator and salesman. W. J. Gamm, 3 W. Main St., Madison, Wis.

WANTED, first class watchmaker and engraver, permanent and pleasant position for a first class man. James Brothers Jewelry Co., Columbia, Tenn.

WANTED, a competent young man, watchmaker and jewelry repairer, for White Mountain section. Address "Z., 251," care Jewelers' Circular-Weekly.

WANTED, watchmaker and engraver; state age, experience and salary wanted; a permanent position to the right man. Address B. Yehley, Delaware, O.

A PERMANENT POSITION and good pay for a man who can do clock and jewelry repairing as it should be done. J. C. Tracy, 688 Main St., Willimantic, Conn.

WANTED, traveling salesman, for material and tools and general line of jewelry, western States; must have road experience. "L., 274," care Jewelers' Circular-Weekly.

SALESMEN, three, to handle meritorious item of plated table ware, on commission, outside New York City. Address "J. F. L. & Co.," Box 8, Madison Square, New York.

HELP WANTED.—Continued.

WANTED, first class watchmaker, competent to handle railroad and other high grade work; steady position; salary, $25 per week. A. Graves Co., 93 S. Main St., Memphis, Tenn.

WANTED, a first class watchmaker, none other wanted, apply by letter with references. Address "Watchmaker," The Bailey, Banks & Biddle Co., 1221 Sansom St., Philadelphia, Pa.

WANTED, salesmen visiting the retail jewelry trade to carry a small side line of souvenir jewelry, paying 33⅓ per cent. commission. Address "X. Y. Z., 226," care Jewelers' Circular-Weekly.

WANTED, young man, 18 to 20 years old, for general clock and jewelry repair work, and able to do good engraving, for western Massachusetts. "O. T., 196," care Jewelers' Circular-Weekly.

FIRST CLASS salesman and window dresser, must have A1 reference, ability, good habits, pleasant address, permanent place for ambitious, hustling man. Gabriel Jewelry Co., Mobile, Ala.

WANTED, watchmaker and engraver by May 1 or June 1; must be competent, willing to work, sober, and furnish reference as to ability and honesty. J. F. Sarratt, Jr., 410 Market St., Steubenville, O.

WANTED, salesmen calling on retail jewelers, to sell lines of gold cases on liberal commission, in New England, middle west and south; write, stating territory covered. Address "Gold Cases, 204," care Jewelers' Circular-Weekly.

YOUNG MAN, with knowledge of how to get after the incoming jobbing and retail buyers, to help me sell my eastern manufacturing lines and take charge of my Maiden Lane office. The Coen Co., 84 Cortland St., New York.

WANTED, experienced salesman to travel west on salary and commission for manufacturer of jewelry boxes and display goods; must know either the line or wholesale jewelry trade; state experience. Address P. O. Box 347, Providence, R. I.

ENGRAVER, letter and cipher, who is also a good clock repairer, single American preferred; immediate permanent position; write immediately with samples and full particulars, wages wanted, etc. Address Greenleaf & Crosby Co., Jacksonville, Fla.

A MANUFACTURER of a low priced line of jewelry and novelties wants two first class representatives on a commission basis, one for Chicago and one for Denver; liberal propositions will be made to the right parties. Address "X. C., 242," care Jewelers' Circular-Weekly.

WANTED, traveler for Illinois and Iowa; must have established trade; good opening for the right man. L. H. Schafer & Co., 103 State St., Chicago, Ill.

CUT GLASS manufacturer wants first class salesman for southern territory. Apply giving age, experience and references, to "Manufacturer, 133," care Jewelers' Circular-Weekly.

ENGRAVERS, ATTENTION! You can make 200 per cent. profit by engraving and selling our untarnishable satin silver monogram jewelry; send 35 cents for sample of blank buckle, 2¼ by 1¼ inches, and blank collar pins, ¾ by 1½ inches. Address Monogram Jewelry Co., 317 W. Saratoga St., Baltimore, Md.

WANTED, traveling salesman to cover territory west of Ohio and south of Pennsylvania; commission men with established trade preferred. Address Pennsylvania Watch Case Co., York, Pa.

WANTED, an experienced traveling salesman with an established trade for general line of jewelry and loose diamonds; state experience and territory covered. Address "K., 264," care Jewelers' Circular-Weekly.

WANTED, A1 watch salesman of experience to sell a line of American watches in Missouri, Kansas and Nebraska to the retail jewelry trade. Address "M., 165," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED, an experienced traveling salesman who has an established trade in the central and southern States, by a large wholesale house carrying a first class line of diamonds, watches and jewelry. Apply "B. F. L., 72," care Jewelers' Circular-Weekly.

WANTED, representatives, should be watchmakers, in each city in the United States, to handle a well advertised article of superior quality on which prices are already established as a side line on commission. Address, with references, to "Manufacturer, 122," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, a complete plating plant, cost $600, or will trade for carded jewelry. G. E. Ward, Springfield, Mo.

OLD ESTABLISHED business for sale on prominent thoroughfare in Philadelphia. "O., 109," care Jewelers' Circular-Weekly.

JEWELRY STORE in heart of New York City, established 1898; will sell with or without stock. Handley, 7th floor, 45 John St., New York.

FOR SALE, a prosperous jewelry business in eastern New York; other business reason for selling. "B. B., 225," care Jewelers' Circular-Weekly.

FOR SALE, established jewelry store in a good, live New Jersey town of about 8,000 inhabitants; clean stock and large repair trade. "U, 223," care Jewelers' Circular Weekly.

GRAND OPPORTUNITY for an experienced jeweler and watchmaker with $2,500 capital to buy an established jewelry business in a southern city of 60,000. Apply to L. Klein, Montgomery, Ala.

FOR SALE, a small jewelry store in growing city of New Mexico; a chance for a party with small capital; low rent and good repair work; reasons for selling. Write to F. A. Wiese, jeweler, Santa Fe, N. Mexico.

RARE CHANCE, best location in city, established jeweler 30 years, at bargain price; must sell at once; inventory about $8,000, stock and fixtures; liberal discount to quick buyer. A. D. Bristol, Burlington, Vt.

FOR SALE, good paying, well established jewelry store on 63d St., Chicago, Ill.; carries a watch inspectorship; about a $6,000 proposition. Call or address Lapp & Flershem, 156 Wabash Ave., Chicago, Ill.

PRACTICAL JEWELER wants to meet badge and emblem maker with a view to adding capital to increase business, or will arrange to go into business with a practical mechanic familiar with the above business. "S., 241," care Jewelers' Circular-Weekly.

FOR SALE, a well established business in one of the best towns in the State, population 10,000, 100 miles from Denver; stock and fixtures, $12,000, for cash, no others need apply; fine proposition. If interested write W. W. Hamilton Jewelry Co., Denver, Colo.

FOR SALE, stock and fixtures of a well established jewelry nd phonograph business at a low figure; located in one of the best railroad sections of Buffalo, N. Y.; reason for selling, owner desires to leave the country. Address "N., 220," care Jewelers' Circular-Weekly.

FOR SALE, a well established jewelry store, new, clean stock and fine fixtures, amounting to about $5,000, in good healthy town of over 10,000; good run of repair and optical work; only one other jewelry store in the town; bargain to quick buyer. People's Jewelry Co., Martinsburg, W. Va.

FOR SALE, old established high grade jewelry business, best of reputation, in fine lake city of 500,000 inhabitants; good trade, particularly in emblem line; chance of lifetime for practical man to step in; ill health cause of selling; $15,000 required. Box 210, care Jewelers' Circular-Weekly.

SPOT CASH FOR DIAMONDS, watches and jewelry; I send check on receipt of goods; surplus stocks bought at highest prices; bank references. Emil Noel, 552 E. 46th Place, Chicago, Ill.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

FOR SALE, oak case and table, $25; wall case, 14 feet, $75; display case, $10; good as new. Wm. M. Reider, 348 E. 138th St., New York.

FOR SALE, cheap, a fine Hall's safe; height, 6 feet 3 inches; width, 3 feet 3 inches; fire and burglar proof. Address W. J. Gamm, jeweler, 3 W. Main St., Madison, Wis.

HERRING-HALL-MARVIN safe, No. 87, for sale; price, $135; size inside, 31½ inches wide, 14½ inches deep, 39 inches high; 30 velvet lined drawers. Button-Oliphant Co., Bridgeport, Conn.

ONE solid walnut wall case, 12 feet long; four table show cases, solid oak, each eight feet long; two floor cases, each four feet long, with plate glass tops; one large regulator and one safe; all as good as new. Address P. O. Box 295, Muncy, Pa.

SAFE and office furniture for sale; safe four feet high, three feet wide, $55; large walnut roller top desk, new typewriter and desk, bookkeeper's high desk, good carpet and extra strong shelving. Phone, Madison Square 5599, and arrange appointment.

FOR SALE, at a bargain, one Audemair's test case, bound in leather, cost, new, $90; every lens in good condition and range from + .125 to 20. diopters, minus lenses the same; cylinder + .125 to 8 diopters; the case is complete in every detail; owner died two years ago. Address Wm. H. Ludwig, for the widow, Chambersburg, Pa.

FOR SALE, one six-volt Hanson & Van Winkle dynamo, one power draw bench, two double head polishing lathes with zinc lined tray-bench and dust collector complete; also one American Gas Furnace Co.'s positive pressure blower No. 1; all little used and practically good as new; price reasonable. Taylor & Co., Inc., 47 Chestnut St., Newark, N. J.

To Let.

TO LET, entire office, part or desk room, Room 511, 350 Broadway, New York.

ROOM NO. 61, two windows, splendid light. Inquire Room 63, 3 Maiden Lane, New York.

DESK ROOM and part of office to let, elevator and telephone. Room 54, 7 Maiden Lane, New York.

LARGE, light private office, with desk and telephone service. Room 202, 71-73 Nassau St., New York.

LOFT, 100 x 50, all light, north exposure, suitable for diamond setters or kindred business; also smaller space for like work. Apply The Mauser Mfg. Co., Fifth Ave., at 31st St., New York.

(*Special Notices continued on page* 102.)



Traveling representatives in Denver, Colo., recently, were: W. H. Sinnock, Ehrlich & Sinnock; Norman Strauss, Strauss & Son; Mr. Kloger, Meriden Britannia Co.

Among the traveling representatives in Toronto, Ont., last week, were: Mr. Henderson, Hemsley Mfg. Co.; Thomas Birchell, manufacturer's agent; Charles Jacot, Frederick Speidel (Pforzheim, Germany).

Among the recent traveling representatives in Lancaster, Pa., were: Daniel Israel, A. Dilsheimer & Co.; J. P. Stearns, Meyer Bros.; Robert F. Houghton, Waterbury Clock Co.; H. W. Tuttle, Smith, Patterson Co.

Among the traveling representatives in Boston, Mass., last week, were: S. Nathan, S. Nathan & Co.; C. E. Hancock, C. E. Hancock Co.; H. G. Thresher, Waite, Thresher Co.; H. Frank Thompson, Pairpoint Corporation; Frank Waite, Webster Co.; W. C. Burwell, Mauser Mfg. Co.; V. S. Burgesser, Krementz & Co.; H. C. Ward, Durand & Co.; A. T. Sansbury, Sansbury & Nellis; Harry Higham, Alling & Co.; A. D. Manning, D. Wilcox & Co.; C. H. Crane, Strobell & Crane; Abel King, Emrich, King & Schorsch; W. W. Hurd; H. W. Anderson, Bride & Tinckler; Arthur Connett, Link & Angell; J. F. Fairchild, Fairchild & Co.; John Curran, A. J. Hedges & Co.; J. W. Wortz, C. Sidney Smith & Co.; Stephen B. Kent, Kent & Woodland; R. W. Simpson, Jr., Riker Bros.

Among the traveling representatives who, recently, visited Buffalo, N. Y., jewelers, were: R. H. Baudouine, George Kuehl & Co.; J. S. Frank, Sussfeld, Lorsch & Co.; W. J. Briggs, United Silver & Metal Co.; D. Skutch, New Haven Clock Co.; H. B. Beach, Middletown Silver Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; H. Schwerin, Jennings Bros. Mfg. Co.; Henry E. Hart, Albert Lorsch & Co.; G. S. Trou, William L. Sexton & Co.; H. P. Shattuck, Ford & Carpenter; John D. Rapelye, J. D. Bergen Co.; R. Woelfler, Mauser Mfg. Co.; Mr. Child, Warren & Williams; George A. Nelson, Abel Bros. & Co.; John W. Case, H. E. Carpenter & Son; C. R. Harris, C. R. Harris & Co.; Fred Somes, Arnold & Steere; E. B. Downs, Hayden & W. Wheeler Co.; William L. Waldert, E. Kirstein Sons Co.; R. J. Sime, Julius King Optical Co.

Among the out of town traveling representatives who, last week, called on the trade at Pittsburg, Pa., were the following: L. B. Jones, C. A. Marsh & Co.; Frank J. Ruggles, W. E. Richards Co.; William Bosselman, T. Quayle & Co.; Wm. V. Middlebrook, B. A. Ballou & Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; Frank W. Bloomer, E. I. Franklin & Co.; F. P. Kennedy, Paye & Baker Mfg. Co.; J. E. DeWyngaert, Scofield & DeWyngaert; Theodore Parker, Smith & Crosby; Harry H. Miller, Hutchison & Huestis; George H. Remington, Maintien Bros. & Elliot; Charles S. Peckham, J. H. Peckham & Co.; Charles T. Dougherty, Osmers-Dougherty Co.; C. Ray Randall, C. Ray Randall & Co.; Mr. Fisher, Furbish, Swift & Fisher; W. J. Harber, Enos Richardson & Co.; J. M. Morrow, American Watch Case Co.; F. C. Winship, H. C. Fry Glass Co.; W. J. Parker, Osmun Parker Mfg. Co.; Lewis P. Cook, S. Sternau & Co.; Mr. Crane, Mandeville, Carrow & Crane; A. P. Shattuck, Ford & Carpenter; M. D. Ecker, Plainville Stock Co.; E. A. Reed, Reed & Barton; W. H. Gregory, Strobell & Crane; Mr. Young, Whiteside & Blank.

Special Notices.

(*Continued from page* 101.)

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

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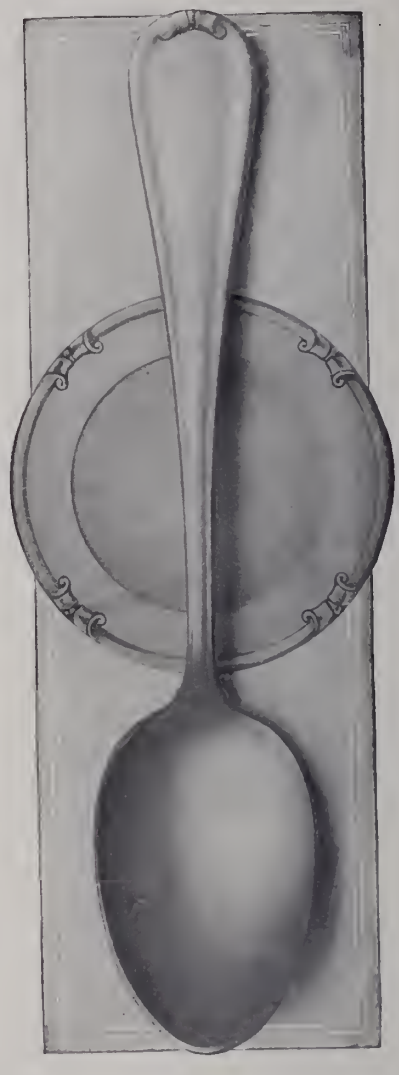
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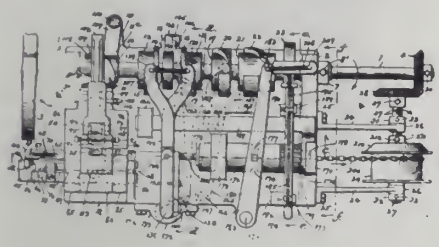
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND BREAT BR TAIN THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF APRIL 13, 1909. (CONTINUED)

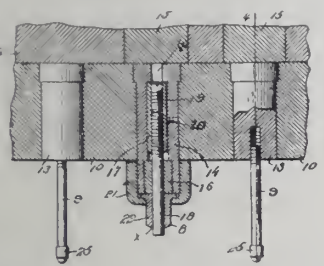
917,903. CHAIN MACHINE. Harry A. Staples, Pawtucket, R. I. Filed Feb. 20, 1908. Serial No. 416,864.

In a chain-machine, the combination of a main shaft; means to rotate the same; mechanism for uniting the links to form a chain; a bevel gear fastened on said shaft; a second shaft mounted in bearings and extending at a right angle to the main shaft; a beveled gear fastened on the second shaft engageable with the first named gear; a drum loosely mounted on the second shaft; a friction disk fastened on the second shaft and rotatable therewith continuously in one direction and adapted by a rubbing contact with said drum to impart thereto a rotary movement in said direction, and means adapted to give said link-uniting mechanism a periodical rearward movement for the purpose of imparting a reverse travel to the chain, and thereby to give a periodical rotatory movement to said drum in the other direction, thus overcoming the said normal forward rotation of the drum.



918,154. METAL-TUBE MACHINE. Leslie E. Hooker, Pawtucket, R. I. Filed April 17, 1908. Serial No. 427,591.

In a machine of the class described, the combination with the bed-plate, of a perforated hardened plug held therein, a jacketed die secured on said bed-plate and a bushing inserted in said die and resting on said plug.

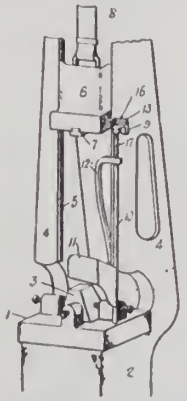


918,105. METAL-WORKING MACHINE. D. M. Watkins, Providence, R. I. Filed June 18, 1906. Serial No. 322,122.

In a machine of the class described, the combination of a gutter-spindle, a cutter mounted thereon, a shaft mounted parallel with said cutter-spindle, a die-ring mounted on said shaft opposite said cutter, and means for automatically reciprocating said cutter across the face of said die-ring.

918,106. SAFETY DEVICE. D. M. Watkins, Providence, R. I. Filed Feb. 13, 1907. Serial No. 357,144.

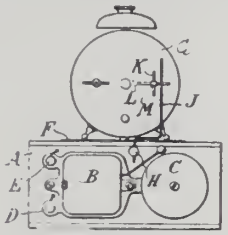
In a press or similar device, the combination with the bed, of a stationary die mounted thereon, a rock-shaft having one end loosely mounted in said bed and the other end loosely mounted in a bracket secured to the frame of the press, a projection on said bracket, an arm secured to the rock-shaft and adapted to engage and disengage said projection, a second arm secured to said rock-shaft and adapted to swing across the stationary die, and means for operating said rock-shaft.



ISSUE OF APRIL 20, 1909

919,368. ELECTRIC ATTACHMENT FOR ALARM-CLOCKS. Abraham Lewis, New York. Filed Sept. 30, 1903. Serial No. 175,242. Renewed Nov. 29, 1907. Serial No. 404,376.

The combination of a clock having a key of an electric alarm adapted to be operated by the turning of said key and including a clamp adapted for attachment to said key, an arm carried by said clamp, and a circuit including a wire directly connected to said clamp so that said arm forms one terminal of the circuit, and a second terminal projecting into the path of movement of said arm as the key turns.



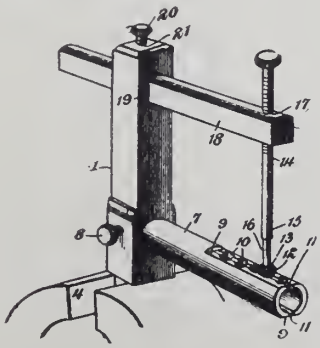
919,486. ELASTIC LINK-BRACELET. Friedrich Speidel, Pforzheim, Germany. Filed Sept. 25, 1907. Serial No. 394,147.

An elastic link-bracelet comprising in combination a series of cover links, connecting bars having T-shaped ends, pins projecting from one of said ends and coiled springs, engaging said pins at one end and abutting against the inner surfaces of the cover links at the other end.



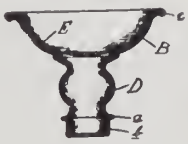
919,596. GEM-SETTING DEVICE. Ramey Kirkwood, Scranton, Miss. Filed March 20, 1908. Serial No. 422,340.

A gem setting device comprising a post having its lower end arranged to be clamped in a vise, a detachable mandrel extending from the post and constructed and arranged to receive settings of different sizes, an arm located above the mandrel and adjustably mounted on the post, and a gem-engaging clamping screw mounted on the arm and carried by the same in the adjustment thereof to arrange the said clamping screw at different points along the mandrel.



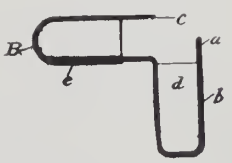
919,602. JEWEL-CUP FOR FAUCETS. D. B. Lee, Detroit, Mich. Filed Jan. 15, 1909. Serial No. 472,528.

A jewel-cup for faucets, consisting of a bowl and a body portion, the body portion comprising an integral sheet metal flaring top and a stem portion, such stem terminating in a nipple, and the bowl of sheet metal fitting within the top of the body portion having its edge secured to the edge of the top of the body portion.



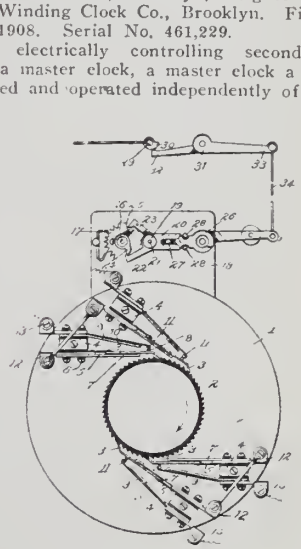
919,613. BRACELET-BAG. Charles O. Mason, Attleboro Falls, Mass. Filed Jan. 12, 1909. Serial No. 471,955.

In a bracelet-bag or holder, a receptacle having a front and rear extension, a cover flexibly and extensibly connected to the rear extension and having a front extension overlapping the front of the receptacle, vertical movement being allowed the cover to clear the front extension after which it may be thrown back to expose the article.



919,646. TRANSMITTER FOR IMPULSE-DRIVEN CLOCK SYSTEMS. Frederick M. Schmidt, Brooklyn, assignor to the Self Winding Clock Co., Brooklyn. Filed Nov. 5, 1908. Serial No. 461,229.

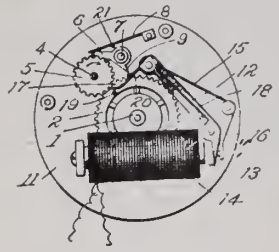
For electrically controlling secondary clocks from a master clock, a master clock a transmitter disposed and operated independently of the master clock, having a plurality of electrical contacts and adapted to momentarily close all of said contacts simultaneously, and means mechanically controlled from the master clock for permitting said transmitter to close said contacts at and during predetermined time intervals.



919,647. FEED AND POSITIVE LOCK FOR CLOCK-TRAINS. Frederick M. Schmidt, Brooklyn, assignor to the Self-Winding Clock Co., Brooklyn. Filed Nov. 5, 1908. Serial No. 461,230.

In a step by step feeding device for clock trains and the like, the combination with a step by step operating feeding pawl, a toothed wheel adapted to be fed by said pawl, and a spring-pressed locking pawl normally in positively locking engagement with said wheel; of a finger integral with said feeding

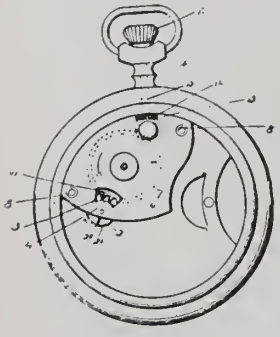
pawl adapted to disengage said locking pawl from the wheel at the beginning, and release it to re-



engage said wheel before the completion of the feeding stroke.

919,764. STEM-WINDING AND SETTING WATCH. Wilson E. Porter, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed Sept. 30, 1908. Serial No. 455,507.

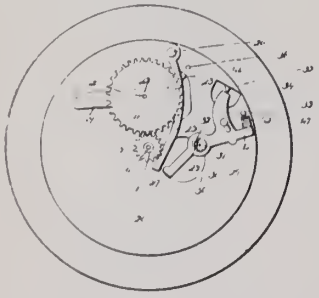
In a stem-winding and stem-setting watch, the combination with the front and back movement-plates thereof, of a bridge bearing upon the back or outer face of the said back movement-plate, a main winding-wheel, a rock-shaft having its re-



spective ends journaled in the said bridge and front movement-plate, a spring-actuated oscillating dog mounted upon the said rock-shaft and located between the said front movement-plate and bridge in position to bear against the inner face of the said bridge, and the said dog being formed with a stop-lug and a relaxing-tooth for coaction with the teeth of the said wheel.

919,765. ALARM-CLOCK. Wilson E. Porter, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed Sept. 30, 1908. Serial No. 455,508.

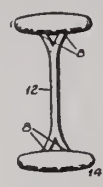
In an alarm-clock, the combination with an alarm-mechanism including a lever, of a push-rod



manually operated to move the said lever into position for arresting the alarm-train, and means operated by the time-mechanism for automatically moving the said lever into its alarm-sounding position after its operation by the said push-rod.

919,800. COLLAR-SUPPORTER. Charles T. Wittstein, Newark, N. J. Filed Jan. 8, 1908. Serial No. 409,751.

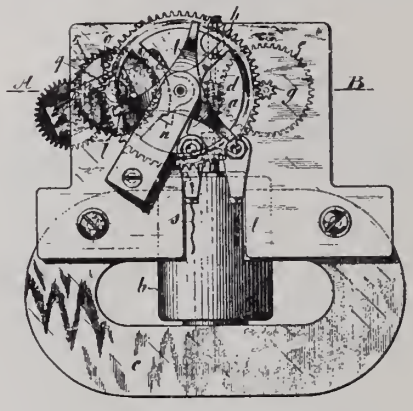
A collar supporter consisting of two collar pins each comprising a body portion and a pin shaft attached at one end to said body portion and having with respect thereto an angular motion normally confined to a plane through said pin shaft and body portion and a stationary keeper on said body portion for said pin shaft, a strut between said body portions intermediate of their ends, and means connecting said collar pins to said strut and positively holding them each with the said plane through its pin shaft and body por-



tion substantially perpendicular to the said strut.

919,790. SECONDARY ELECTRIC CLOCK. Jacob Steiger and James Besancon, La Chaux-de-Fonds, Switzerland. Filed July 7, 1908. Serial No. 442,334.

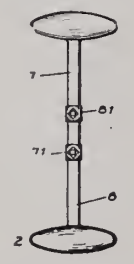
In a secondary electric clock, the combination of a wheel to transmit motion to the hands, a pallet



coacting with said wheel, and an electric motor having a rotary armature which makes complete revolutions and by which said pallet is actuated.

919,801. COLLAR-SUPPORTER. Charles T. Wittstein. Newark, N. J. Filed March 10, 1908. Serial No. 420,208.

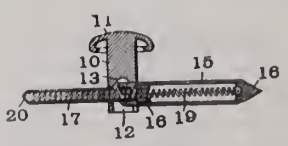
In a collar-supporter, the combination with two collar pins having flattened body portions, of



means for holding them apart, and devices between said means and one body portion whereby it is permitted to swing in the plane of the other.

919,864. STUD OR BUTTON. Adolph Herman, St. Louis, Mo., assignor to the Eisenstadt Mfg. Co., St. Louis, Mo. Filed Oct. 14, 1908. Serial No. 457,603.

In a stud or button, the combination with a head, of a shank carried thereby and tubular at its rear end, a stem pivoted in said shank, an ex-



tension member carried by said stem, said shank being provided at one side with a U-shaped recess to allow said stem to be turned at right angles to said shank and at the side with an aperture for said extension member, and a spring for operating said extension member through said aperture.

919,879. WATCH-HOLDING CLOCK CASE. Henry C. Karr, Washington, D. C. Filed Feb. 25, 1908. Serial No. 417,671.

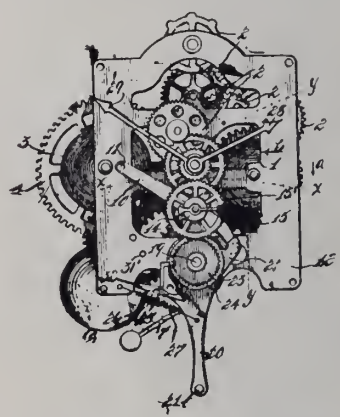
A case for converting a watch into a clock, consisting of two flat-bottomed open shells frictionally fitted one entirely within the other, the top walls of the two sections being notched coincidently to embrace the stem of the watch, and the face of



the outer section being provided with a circular opening.

919,892. ALARM-CLOCK. Edwin B. Lapham and James Walker, New York, assignors to Seth Thomas Clock Co., Thomaston, Conn. Filed Feb. 25, 1909. Serial No. 480,047.

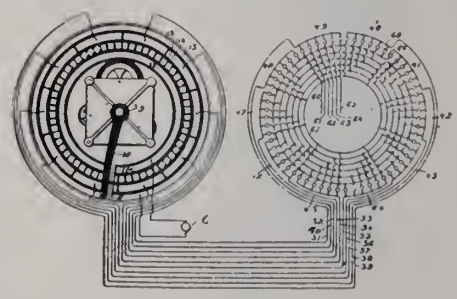
In combination a clock movement, an alarm mechanism, a stopping device for normally preventing the operation of said alarm, tripping means actuated by said clock movement adapted to release said stopping device and allow said alarm to operate until said stopping device is re-



turned to its normal position, an engaging member moved by hand to replace and hold said stopping device in its normal position, and means controlled by the clock movement for automatically disengaging said hand moved member from the stopping device before the next actuation of the tripping means.

920,024. ELECTRIC CLOCK. Edward E. Clement, Washington, D. C. Filed Dec. 2, 1905. Serial No. 289,977.

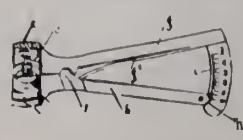
In an electrical clock, the combination with a support, of indicating devices arranged thereon in



groups representing hours, indicating devices arranged in groups representing minutes, a set of common feeds for corresponding devices in all the groups, a common return for each group, and means for operating each device in chronometric order.

920,051. GAGE FOR WATCH-GLASSES AND GROOVES AND FILLETS. Antonin Guerineau, Secondigny, France. Filed Oct. 7, 1908. Serial No. 456,671.

A gage for watch-glasses and the groove of a



case center of a watch consisting of tons comprising two pivoted arms formed at one end with jaws having arc shaped projections on one side

and arc shaped hollows on the other side, the projections serving for measuring the grooves and the hollows for measuring the watch-glass, a scale at the other end of one arm and an indicator at the corresponding end of the other arm moving over said scale.

920,098. CLOCK-SPRING RELEASER AND WINDER. Victor C. Taylor, Ossian, Ind., assignor of one-half to John H. Hoover, Ossian, Ind. Filed April 13, 1908. Serial No. 426,663.

In a device of the character described, comprising supporting means, pawl-engaging means carried by said supporting means, intermeshed gearing also carried by said supporting means, means



for actuating said gearing, a bushing whose bore is angular in cross section, one of the members of said gearing having a tubular axis adapted to receive said bushing, and means for the retention of said bushing in said tubular axis in effective position, and means for holding said gearing against reverse movement.

Designs.

39,941. BADGE. Joseph J. Coccaro, New York.



Filed Feb. 20, 1909. Serial No. 479,287. Term of patent 7 years.

39,942. CLOCK CASE. Peter G. Giroud, New



York. Filed Feb. 24, 1909. Serial No. 479,850. Term of patent 7 years.

TRADE-MARKS REGISTERED APRIL 27, 1909

73,486. WATCHES, WATCH CASES AND WATCH MOVEMENTS. American-Swiss Watch Co., New York.
Filed Jan. 7, 1909. Serial No. 39,752. Published Feb. 23, 1909.

73,487. WATCHES, WATCH CASES AND WATCH MOVEMENTS. American-Swiss Watch Co., New York.
Filed Jan. 7, 1909. Serial No. 39,753. Published Feb. 23, 1909.

73,517. CERTAIN JEWELRY AND PRECIOUS-METAL ARTICLES. George H. Fuller & Son Co., Pawtucket, R. I.
Filed May 6, 1908. Serial No. 34,606. Published Feb. 23, 1909.

73,530. CERTAIN JEWELRY AND PRECIOUS-METAL WARE. Stern Bros. & Co., New York.
Filed Nov. 30, 1908. Serial No. 58,973. Published Feb. 23, 1909.

73,565. STYLOGRAPHIC AND FOUNTAIN-PENS. Simpson & Harvey, Liverpool, Eng.
Filed Feb. 17, 1908. Serial No. 32,817. Published Feb. 23, 1909.

BRITISH PATENTS.

Complete specifications accepted April 7, 1909.
1908.

7,102. FASTENING FOR NECKLACES, BRACELETS, AND THE LIKE. Douglas-Jones

Applications filed March 29 to April 3, 1909.

7,435. FRAMES OR HOLDERS FOR MINIATURES, COINS, AND THE LIKE. Bernard Rintel Simmons, Birmingham.

7,467. PIN FOR BROOCHES, PINS, HAT-PINS, SCARF-PINS, ETC. Sydney James Smith, Southampton.

7,735. HAT-PIN. Heinrich Berger, London.

Complete specifications accepted April 15, 1909.
1908

7,612. RING-SPINNING MACHINE. Akt.-Ges. Brown, Boverie & Co.

7,821. RING-SPINNING MACHINE. Lake (International Belanger Spinning Ring Co.).

16,518. STUD FASTENING DEVICE FOR SECURING AND MAINTAINING NECKTIES IN PLACE.

23,259. HAT PIN. Tebbitt.
1909.

1,456. DOUBLE OPERA GLASSES. Levy.

Applications filed April 5 to April 10, 1909.

8,070. TIME-CLOCKS AND WATCHES. Walter W. Curties, London.

8,081. HAT-PINS. Frank Hill, Manchester.

8,140. DETACHABLE GUARD FOR HAT-PIN POINTS. J. A. Nott and A. Dondy & James C. Tresto, trading as Dondey & Tresto, London.

8,230. SPRING PIN-CATCH. Albert E. Bevis, London.

8,390. FINGER RINGS. E. G. Harrop, London.

8,412. LOCKETS. Thomas Hancox, Birmingham.

8,517. METHOD OF REPRODUCING PHOTOGRAPHS, DRAWINGS AND PAINTINGS UPON PRECIOUS AND OTHER METALS, ALSO UPON PORCELAIN AND VULCANITE, BY MECHANICAL PROCESSES, FOR ORNAMENT AND USE IN THE FORM OF JEWELRY, METAL PICTURES AND THE LIKE. Leonard Bradbury, London.

8,561. POCKET TOILET-SET. A. S. Yorks, London.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by Davis & Davis, Patent Attorneys, Washington, D. C.]

Patents Expired April 26, 1909.

21,496. SPOON. W. F. Holbrook, Seward, Nebr.

21,510. SILVERSMITH'S STOCK. A. Weber, Philadelphia, Pa.

Issued May 3, 1892.

474,014. GOLD CONCENTRATOR. W. H. Hill, Atlanta, Ga.

474,257. WATCHMAKER'S PLIERS. D. Mendelson, Eureka, Utah.

Designs issued May 6, 1902, for 7 years.

35,892. GLASS DISH. W. S. Clark, St. Louis, Mo.

35,893. GLASS DISH. Wm. S. Clark, St. Louis, Mo.

Lancaster, Pa.

Marcus Edelstein paid a visit to New York, last week.

Frank P. Dawes, Pittsburg, formerly a Lancaster watchmaker, spent several days in Lancaster, last week.

The offices of John B. Roth, Jr., manufacturing jeweler, have just been handsomely redecorated and fitted up.

Robert N. McCloskey, son of George L. McCloskey, Renovo, Pa., has entered the Ezra F. Bowman Technical School, as a student.

Pierce Bartley has gone to the piney region of North Carolina for the benefit of his health. He was there a year ago, for a couple of months, and derived great benefit from the trip.

F. A. Peters, of the H. S. Meiskey Co., has returned from a business trip through Central Pennsylvania. F. A. Huber, with this company, is off on an extended trip over his territory.

John J. Bowman, Ezra F. Bowman's Sons, visited Harrisburg, last week. Mr. Bowman has been appointed a member of the Central Committee of Children's Playground Association.

John L. Kenealy, a retired jeweler, who was formerly in business in Dayton, O., died last Thursday, at his home near Columbia, aged 71 years. He served all through the Civil War.

Tag Day was celebrated here April 30, when everywhere tags were sold for the Children's Playground Fund. Four Lancaster jewelers contributed: S. Kurtz Zook, W. W. Appel, Aug. Rhoads and Louis Weber & Son. Tags were sold at Jeweler Rhoad's store.

About four o'clock on the morning of April 26, a police officer found a man, giving the name of Marvin Garrett, trying the door latch at S. Kurtz Zook's jewelry store, and searching his pocket as if for a key. He was arrested, but as he had been drinking, Mayor McCaskey let him go.

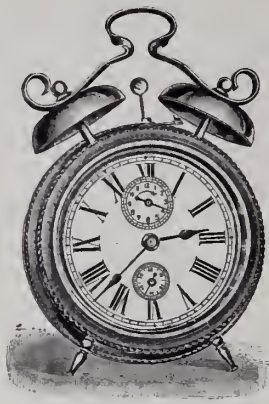
An intercollegiate athletic meet will be held May 8 at Franklin and Marshall College, Lancaster, and G. William Reisner has made the 13 sets of gold, silver and bronze medals for awards, the face of each bearing the college seal. He also furnished the 13 silver cups that will also be awarded.

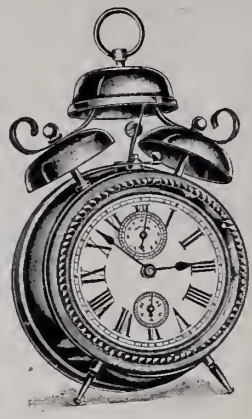
R. C. Williams, with T. R. Helms, Hamlet, N. C., has entered the Ezra F. Bowman Technical School as a student in engraving, and H. K. Sullivan, Anderson, N. C., has likewise entered the engraving department. E. Seiple, a graduate of the school, has taken a position at Johnstown, Pa., with the Penn Traffic Co., as watchmaker. Another student, Harry T. Charles, has gone to Bedford, Pa., to take a position as watchmaker with J. W. Ridenour. Charles B. Imhoff, a graduate, late with Charles C. Crook's Co., Baltimore, has taken a position with Richard H. Beyer, Erie, Pa.

Diamonds valued at $400 were taken from the pawnshop of W. Wolkow, Wichita, Kans., at noon one day recently, while the proprietor was at dinner. The thief broke open a rear door. This is the second daylight pawnshop robbery in Wichita in three months.


"New York"


"Washington"


"Double Bell"


"Triplex"


"Quartet"

"Foreign Make = American Guarantee"

ALARM
CUCKOO

CLOCKS

Westminster Chime
Novelty

At Right Prices

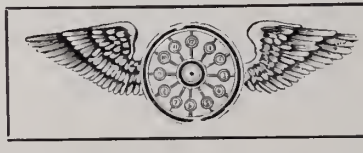

4/4 W. Chime, Mahogany, No. 6100

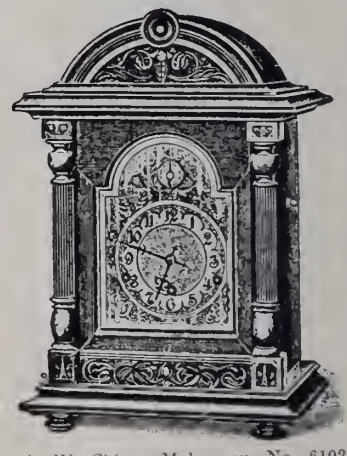
¶ There are no better Clocks in this line than ours.

¶ Large stock always on hand.

¶ If other Clocks do not sell quickly, give ours a trial.

SOLE AGENT FOR

TRADE  MARK


4/4 W. Chime, Mahogany, No. 6102

THEODORE SCHISGALL

116=118 Chambers Street **NEW YORK**


No. 47


No. 43


No. 42


No. 86


No. 29

Boston.

Max Posner has returned from a business trip to Birmingham, Ala.

Walter B. Snow has returned from an extended trip through New Hampshire.

F. H. Jessup, a prominent retail jeweler of Wareham, is in Nova Scotia, hunting and fishing.

W. H. Kinna, New York manager of the Elgin National Watch Co., has been in this city on business.

J. W. Armbruster, of the Illinois Watch Co., was here, last week, as was W. D. Merrill, of the Hamilton Watch Co.

M. Myers has returned from a two months' trip, which included the Pacific Coast and much of the intervening territory.

Miss Dollie J. Kiley, who had been employed at the Waltham watch factory 16 years, died, Tuesday of last week, at the Waltham hospital.

Norman Hayes, of D. C. Percival & Co.'s diamond department, has returned to work after having been a patient at the City Hospital five weeks, suffering with diphtheria.

Elmer E. Knight made a hit in the character part of a ward politician at the vaudeville show given Friday and Saturday nights of last week by the Unity Club at Reading.

Frank Ricard, a well-known retail jeweler of Lowell, is actively organizing a jewelers' association in that city, planning that it shall be affiliated with the Lowell Board of Trade.

J. W. Boyce, H. Heller and A. Atkins have organized the J. W. Boyce Co., manufacturing jewelers, with offices at 705 Washington building. The firm was formerly J. W. Boyce, and was located at the same place.

Peter H. Ackerman, of the Woodman-Cook Co., treasurer of the Melrose lodge, B. P. O. E., took a prominent part in the first minstrel show given under the auspices of this organization in Melrose, Wednesday and Thursday evenings of last week.

John Zirhut has been elected chairman of the Waltham Canoe Club's regatta committee, F. R. Clements secretary of the same committee, while William McCann will be in charge of the war canoe events. All occupy important positions at the Waltham watch factory.

Among the jewelers in town, last week, were: John F. Hill, of J. B. Hill & Son, Beverly; B. D. Loring, Plymouth; J. D. Sullivan, New Bedford; H. S. Hewett, Brockton; E. I. Waddell, Presque Isle, Mass., and Willis Carter, of Carter Bros. Co., Portland, Me., and H. H. Howe, Concord, N. H.

Among the visitors welcomed to Waltham, last week, was A. T. LeBaron, vice-president and general manager of the International Car Co., of New Orleans, who was once a well-known Waltham watch factory employe. While in Waltham he was the guest of Foreman Edgar Hull and R. M. Roesger, of the Waltham Watch Co.

James S. Blake, of Kettell & Blake, was one of the principal guests at the banquet held, Saturday night, at Hotel Somerset in honor of John Albert Blake, Past Grand Master of the Grand Lodge of Masons of Massachusetts. J. S. Blake is Commander of Boston Commandery, Knights Templar.

The creditors of Sam Mendelsohn, who filed a petition in involuntary bankruptcy against him, April 21, were: A. S. Hirshberg, on a claim of $581; E. A. Cowan, $25, and Philip Pinkney, a lawyer, $100. These petitioners declare that Mendelsohn, while insolvent, assigned, April 22, to Herbert C. Bliss, of Attleboro. It was stated last week that G. Willard Frost and Max Posner have been appointed appraisers, while Herbert C. Bliss is receiver.

Frank F. Davidson, of the Thomas Long Co., is one of the Boston Chamber of Commerce-Merchants' Association members who are touring New England, this week, as representatives of the various business enterprises of Boston for the "purpose of establishing closer relations with New England neighbors and the promotion of mutual industrial and commercial welfare." One from each trade is in the party, and Mr. Davidson represents the Boston jewelers.

Before United States Commissioner Hayes at the Federal building, last Saturday, John L. Nudd was given a hearing. The substance of the charge was that Nudd, who is a jeweler and who conducts a school of engraving in the Old South building, agreed to secure positions for such pupils as paid for that service, but did not find them the promised places. Owing to the fact that there were so many interested young men and women, nearly all of whom were said to be witnesses, the hearing was held in the District Court. Only a few witnesses were called upon to testify, after which the hearing was continued until Thursday, May 6.

Samuel Hirshson was discharged after a hearing, last Saturday, before Judge Albert E. Clary, in the East Boston District Court, on the charge of buying stolen property. Hirshson, who is 28 years old, is located at 130 Sumner St., East Boston. The testimony revealed that on April 21 Mrs. C. H. Shuttuck, of Orleans, Mass., was robbed of rings valued at $1,100 and $30 in money, the property taken from a handbag which was in her possession while she was a passenger on a railroad train from Orleans to this city. Young Hirshson was in no way implicated in the theft of the valuables, but it was alleged by the police of the East Boston station that he purchased two of the rings, knowing them to be stolen property. Judge Clary ruled that there was nothing suspicious about Hirshson's acts, and he felt satisfied that as soon as Hirshson got intimation that the rings might have been stolen he notified his employer, who, in turn, transmitted the information to the police. Hirshson went further and endeavored to assist the police in apprehending the thief, the court believed. Judge Clary felt that there was nothing against Hirshson and ordered his discharge.

Connecticut.

S. J. Large, Bristol, has been granted a patent on a novel handle design for spoons, forks, etc.

The R. Wallace & Sons Mfg. Co., Wallingford, has awarded the contract for adding an additional story to its three mills.

The Handel Co., Meriden, is just completing a large addition to its plant, which is of moern type and construction. The addition, besides relieving crowded conditions, will allow the concern to considerably increase its output.

Joseph Abeel, after a service extending over 30 years in the employ of the Seth Thomas Clock Co., Thomaston, has resigned and will visit his old home in Germany.

The Sterling Benefit Association, which was recently organized by the employes of the New Haven Clock Co., New Haven, presented, in the local Music Hall, in New Haven, on Tuesday night of last week, a minstrel performance which was received with much favor.

Among those present at the funeral services at the Capitol, of the late Governor Lilly, of Connecticut, were Secretary I. H. Chase, secretary and treasurer of the Waterbury Clock Co.; Col. C. H. Chase, Hartford; Mayor Landers, New Britain, and the Hon. N. Burton Rogers, Danbury.

John P. Garrity, for some time past in the employ of the Sessions Clock Co., Forestville, died at his home in Center St., at that place, Monday morning of last week, of acute indigestion. The clock company closed its factory in respect to the memory of the deceased. Among the floral offerings was one from fellow employes, and others from many organizations to which Mr. Garrity belonged.

Minneapolis and St. Paul.

Mr. Couch, Henderson, Minn., was a recent visitor in Minneapolis.

L. L. Williamson, 1717 E. Franklin Ave., has added a printing plant to his business.

William A. Sorenson, 230 Twentieth Ave., Minneapolis, has returned from a trip to Europe.

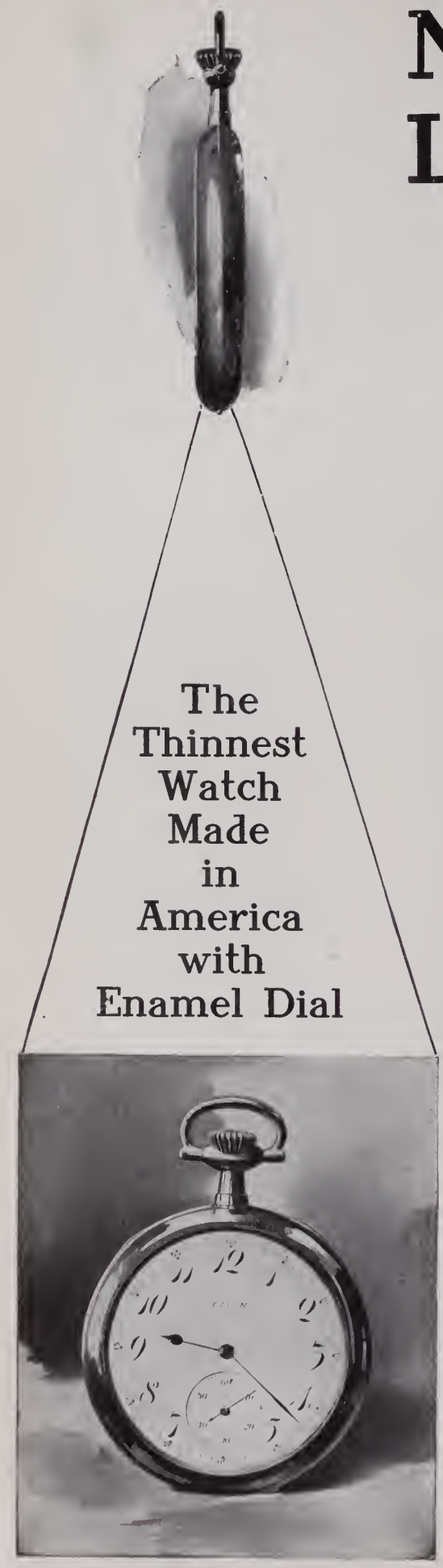
B. L. Gates, Seattle, Wash., was in the Twin Cities, last week, in search of a jeweler and optician.

Harry H. Green & Bro., Minneapolis, will remodel a building at 305-307 Hennepin Ave., for a moving picture show.

S. Jacobs & Co., Minneapolis, have opened a branch ticket office in the new jewelry store for the sale of tickets for the Lyric Theatre, which is several blocks distant, and well out of the retail district. The Jacobs store is in the center of the retail district.

The show window of the H. C. Hendrickson Co., 517 Wabasha St., St. Paul, was recently looted of considerable stock by a thief, who cut a hole through the glass large enough to reach in his arm. The Hendrickson store had a similar experience a couple of years ago.

The jewelers in the northern part of Minnesota are all pleased with the action of Governor John A. Johnson, who vetoed the bill providing for a tonnage tax upon the mining of iron ore. The iron mining territory of northern Minnesota, which is practically the great territory west and north from Duluth, halfway across the State, a distance of about 80 miles west and about the same distance north, felt that the passage of the tonnage tax would result in a sharp reduction of the production of iron ore from the different ranges, the Vermillion Range, the Mesaba Range and the new Cuyuna Range, which would depress business. The bill passed the Legislature by a heavy majority, but was vetoed by the Governor.



Now It's The Lord Elgin

The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

ELGIN NATIONAL WATCH COMPANY,

Factories, Elgin, Ill., U. S. A. New York Office, 11 John St.
General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Large Swinging Electrical Clock Made for the Exposition in Louisville, Ky.

ONE of the conspicuous features of the Southern Electrical and Industrial Exposition, which opened in Louisville, Ky., last month, is an original timepiece which was made and designed by H. C. Korfhage, of Louisville, and is entirely



UNIQUE PENDULUM-SHAPED ELECTRIC CLOCK, ILLUMINATED BY OVER 5,500 LIGHTS.

outlined in electric lights. In order to construct the clock Mr. Korfhage was obliged to devise special machines, one of which was a boring apparatus capable of boring 15 holes one and one-quarter inches in diameter per minute.

The clock is shaped like a huge pendulum and hangs from the ceiling in the south end of the Armory, where it is the first thing which the visitor sees upon entering the building as it swings to and fro in its 15-foot arc, brilliantly illuminated. It is 18 feet in length, 20 feet three inches in width and weighs over 3,000 pounds. It contains over 5,500 multi-colored bulbs, for which 11,000 connections are required. Over 7,000 feet of wire have been used to make connections on the clock alone, and these connections demanded the use of 140 pounds of especially made screws.

The motor power of the pendulum movement is supplied by small invisible magnets arranged at the side and near the top of the pendulum. The general impression received by the onlooker, however, is that the ponderous swinging of the dial is brought about by its own momentum. The mechanism of the clock is controlled entirely by a master clock.

Mr. Korfhage is a well-known inventor and is a native of Louisville, where he was born in 1865. He is the owner of several valuable patents relating to electric clocks.

Hampton Court Palace Clock.

THE clock installed at Hampton Court Palace, Hampton Court, England, in 1540, may be classed among the most interesting of old timekeepers. The above date of installation of the clock is furnished by some rather illegible marks on an iron rod in the masonry. The marks consist of the letters N O or N C, and the somewhat more legible figures 1540. If the letters are really N. C., they refer to Nikolaus Cratzer, a Bavarian, who styled himself astronomer and clockmaker to King Henry VIII. In 1711, the clock was repaired by Langley Bradley, of Fenchurch St., London. The very remarkable original dial of the clock is located on the east side of the tower entrance; it consists of three separate copperplates of different thicknesses, having a common center, and revolving at different speeds. The smallest dial has a diameter of 3 ft. 3½ in.

In the center is a painted globe appliqué in relief, which represents the earth. The quarters are marked on the central disc in heavy lines and numbered with large figures, 1, 2, 3, 4. The outer edge of this disc is divided into 21 parts. On the second disc, a red arrow points to these figures and shows, at the same time, the moon's quarters and the seasons. In the central disc, there is, by the side of the figure of the earth, a circular aperture of 10 inches diameter. By means of this opening, a small disc at the back can show the phases of the moon. On the second disc, which measures 4 feet 1½ inches, but of which only the outer edge is visible, there are 29 divisions.

A pointer, with a triangular point, that projects from behind the central disc, gives

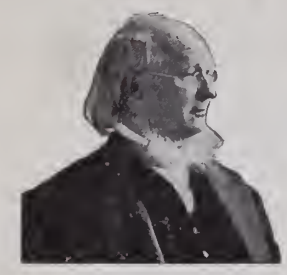


INTERESTING OLD CLOCK IN HAMPTON COURT, ENGLAND.

the age of the moon in days. The broadest of the three discs has a diameter of 7 feet 10 inches. On this disc a number of circles are painted. The first, starting at the center, gives the months, the second the days (for February only 28), the third the signs of the zodiac. Each of these signs occupies a space of 30 degrees, which are marked on the edge.

To a long hand, a gilded figure is attached, which represents the sun, this pointer shows the day of the month and the position of the sun in the ellipse. It also indicates the hours. The hours are painted on the masonry in which the discs of the dial revolve. This hour circle consists of 24 divisions, which gives twice 12 hours for the day and the night; the complete revolution takes 24 hours.

The diameter of this circle, which is fixed on the stone, is 9 feet 8 inches. In 1835, a remodeling was undertaken. The wheel-work of the old clock was taken out;



Horace Greeley



Ralph Waldo Emerson

Waltham Watches

Horace Greeley said about Waltham watches: "Americans should buy American watches, not because they are **American** watches, but because they are the **best** watches."

At that time Waltham watches were the only American watches.

Ralph Waldo Emerson in an Essay on Eloquence said, in speaking of a man whom he described as a Godsend to his town: "He is put together like a Waltham watch."

The Waltham Factory the Pioneer

The Waltham Watch Company is the oldest watch manufacturing concern on the American continent, the Waltham factory having been built in 1854. The only other watch company that at all approaches it in age and continuous existence was an offshoot from the parent Waltham factory and was established in a Western State in 1864.

The Largest in the World

The capital of the Waltham Watch Company is larger, the assembly and the value of its automatic machinery is larger, the factory is larger, the number of its employees is larger and the daily output is larger than that of any other watch manufacturing concern that ever existed.

Premier Honors

Waltham watches have received the highest award at every international exposition wherever shown, from the Centennial Exhibition to date. No other American made watches have received similar awards.

Progress

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Waltham Watch Company

Waltham, Mass.

in its place, a clock work of original construction was put, that was really destined for St. James' Palace, but by order of King William IV was altered and then used for Hampton Court Palace. This work was done by B. L. Vulliamy, clockmaker to the King. In 1879, the dial was completely restored and the wheel-work finished. This renewal work was done by James Thwaites of St. John Street Road, to whom we are indebted for the possibility of admiring the reconstructed work in its completeness.

The Daylight Saving Bill.

A GREAT deal has been written of late regarding the proposed Daylight Saving bill, which has caused much comment, both favorable and unfavorable, here and and abroad. It is interesting to read what the New York *Sun* has to say editorially on the subject:

"They say that, in spite of all predictions to the contrary, many new converts have been won by Mr. Willett, the inventor of the great project to compel lazy English men to get up in the morning. It will be remembered that what Mr. Willett has set his heart upon is to make better use of daylight, which at present is so prodigally thrown away in the Summer months. Knowing that daylight is far too precious a commodity to be wasted even in seasons when it is most plentiful, Mr. Willett resolved some years ago to think out a scheme for saving it in the Summer, and having perfected his plans, he duly reduced them to the form of a legislative measure which he called the Daylight Saving Bill.

"To speak of 'saving' such a thing as daylight by an Act of Parliament seemed to many sceptics so fantastical and absurd that they could hardly believe it possible until the terms of the bill had been published. Then it was made known that Mr. Willett had hit upon the simple device of putting on all the clocks in the United Kingdom in April and putting them back again in September, so as to make everything happen an hour earlier in the Summer months.

"The bill was favorably reported upon by a select committee and there is a reasonable possibility that it will become law. Unfortunately, however, the difficulty of moving the clocks has not as yet been settled. Many legislators, while they hope to make people get up early, are very doubtful about the desirability of compelling them to do so, and no means have yet been provided for setting the clocks, the understanding being that there will be no compulsion in the matter. This looks like an unfortunate weakness, but it is hoped, however, that somehow or other people will be persuaded to put on their clocks and get up in the morning without grumbling.

"There is yet a possibility that Mr. Willett's project will be defeated, and by the very people whom it is supposed to benefit. For it appears that about 20 firms in England have hit upon the brilliant thought of anticipating Mr. Willett's measure by beginning work an hour earlier in the Summer. One manager who has tried this experiment says:

The idea last Summer met with great appreciation from our men and we have been asked to continue it this year. The earlier hour in the Summer seems to be no inconvenience.

"In short, it has occurred to some thoughtful people that it is possible to get up an hour earlier without moving the clock. This great discovery, if generally accepted, may possibly do away with the Daylight Savings bill, only it is difficult nowadays to persuade Englishmen that anything can be done without an Act of Parliament or that there is anything that cannot be done by Act of Parliament."

Time—Solar and Sidereal.

(A lecture by PROF. LEAHY, of the University of Sheffield, before the Sheffield and District Watchmakers and Jewelers' Association, at Sheffield, Eng., March 24.)

THE PRIMEVAL CLOCK.

THE earliest timekeeper was, like a watch, probably carried about by the earliest men. It was not, however, like a watch, worn outside, but was carried within; for I suppose that the earliest means which our forefathers had to tell them of the flight of time was the obvious fact that they wanted dinner.

The next step in advance was a great one; it was the realization that there was some connection between the timekeeper provided by Nature and the daylight. At a certain number of times during the day, possibly also during the night, the claims of hunger would begin to be felt, and importance began to be attached to the exact time of the day. Leaving out further reckonings by months and by years, we may imagine the first clock ever constructed. This clock was probably a stake driven into the ground, together with a peg to mark the point to which the shadow of the stake was thrown. When the shadow came again to the same spot a complete day had passed.

We may now suppose our primeval clockmaker to go a step further. He would trace in the earth a rough circle around his stake, and drive all around the circle 24 pegs, at fairly equal distances; the passage of the shadow from one peg to another he would call an hour. The reason why I suppose the number of pegs to have been 24 is that the division of the day and night into 12 equal parts is one of the earliest known facts. It is probably connected with the approximate number of days in the year, but I do not go into that. Although the length of daylight varies a good deal in Summer and in Winter, there were 12 daylight hours and 12 night hours, the Summer daylight hours being consequently much longer than the Winter hours, and this arrangement was kept for a long time. Although the true facts were well known to philosophers, practical men refused to keep regular hours until about the end of the fourth century after Christ.

PRIMITIVE DIALS.

The most primitive dial—a stick stuck in the ground—is hardly represented. The shadow of such a stick will not fall along the same line at the same hour of the day, whether we take the real hour or the hour that used to be employed by the practical man, the twelfth part of a day, except in one case. At noon—that is, when the sun is to the south, or, as we say, on the meridian—the shadow always falls along the same straight line—the line of the sixth hour, as it used to be called, the 12 o'clock line, as it was called later, or, as we say, the meridian. The improvement in dials so that the shadow may always fall along the same line at, say, three o'clock in the afternoon, every day in the year, was, like most improvements, made by the Greeks; but the dials here shown are more modern ones. This improvement was to slope the stick so that it pointed, not vertically, but to a point called the pole of the heavens, the point round which all stars and the sun also seem to be carried each day, owing to the rotation of the earth.

If, for example, you take a dial marked south dial at the top right-hand corner, the shadow will at three o'clock always fall along the three o'clock line, though it is sometimes shorter, sometimes longer. You will further notice that the angle from noon to one is much smaller than the angle from five to six; this objection was got over by the universal mechanical dial, by making the plate on which the shadow falls be at right angles to the stick. The hours as shown on these dials are really of slightly different lengths on different days in the year, but the error was far too small to be discovered before the invention of the telescope.

GREEK TIMEKEEPERS.

It is, again, to the Greeks that we owe the first mechanical division of time, the clepsydra, or water clock. This instrument was simply a glass vessel out of which water flowed at a steady rate on the principle of the hour-glass. We first find these clepsydræ used for the most practical business of stopping orators when they had talked long enough. Clepsydræ were set up in the law courts of Athens; the counsels for prosecution and defense were allowed to speak so long as the water flowed; when the water had ceased flowing the orator had also, to use a vulgar phrase, to dry up.

Greek, and afterwards Roman, clepsydræ were specially made so as to give hours of different lengths in Summer and in Winter; they were in Summer coated with wax so as to offer greater resistance to the water and give longer hours; in Winter the wax was removed. The expert clepsydrist, who went around among private families to keep the clepsydræ right, probably drove a thriving trade. The scientific men or philosophers who kept their clepsydræ the same throughout the year—for we know that the Greek philosophers had very correct notions on time—were probably regarded as cranks until about 400 A.D., when they got their way.

THE BALANCE CLOCK.

After the ruin of Greek learning a long interval follows, but in the dawn of the Renaissance, the revival of Greek, comes the invention of the first genuine clock. In the year 1370 one Henri de Vic invented the balance clock. This clock differed widely from the old clepsydræ—so widely, indeed that one cannot help suspecting that it had some inferior predecessor. The Arabs, who kept Greek learning just alive until Europe was ready to take it again, had perfected water clocks. The gift of an Arab clock to Charlemagne



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was specially chronicled, and we know that some division into minutes was used in the Greek clepsydræ; but the whole idea of trains of wheels and separate dials seems to have come, so far as I know, from Henri de Vic. The timekeeper of his clock was a balance, a bar loaded with weights at its ends so as to rotate when the barrel with which it was connected was driven by a weight at a steady speed.

The method of counting the revolutions of the balance was that at each revolution of the crown wheel, which was connected to the balance by means of pallets, the cylinder driven by the weight rotated one-sixtieth part of a revolution; the crown wheel was made to rotate in a minute by adjusting the weights of the balance, and the cylinder, therefore, rotated once in an hour. An arrangement, by means of a ratchet, was adopted in order to wind up the clock and prevent the hands from being moved backwards while the clock was being wound. There was, however, no arrangement to prevent the clock from stopping while it was being wound. As seconds were not taken account of, the error was probably neglected, and the time checked by a sun-dial when the clock got too far wrong.

INVENTING THE PENDULUM.

This clock was a great improvement on the clepsydræ, but it was not seriously improved for about another 300 years. About 230 years after Henri de Vic the principle of the pendulum was discovered by Galileo, who seems to have worked it out scientifically and verified his calculations by spending part of his time in church by counting the swings of one of the lamps in the Cathedral of Pisa and comparing them with his own pulse beats. Galileo did not practically apply his principle to clocks; this was left for the Dutch mathematician Huyghens, who is to be regarded as the father of the pendulum clock.

The principle of the pendulum, as all here know, is that a rod carrying a weight will swing to and fro in a time which depends simply on the distance of the center of gravity of the weight from the point of suspension. The definition of seconds pendulum is a pendulum which will swing in one second. We have now arrived at a satisfactory time measure, the rate of swing of a pendulum of given length; but we have to get a better idea of what a time measure really means. The idea of time is a fundamental one, and is exceedingly difficult to define, as anyone may discover for himself when he tries to explain what he means by the word. The idea of a measure of time is a simpler one; we have simply to compare different measures.

And now that we have the idea of a swinging pendulum, we can get a definition of what a time measure is. For this purpose we have to make an assumption that there is a steady time measure—the time that the earth takes to turn on its axis. If we suppose this to be a real measure, the statement that the time of swing of a pendulum of given length is always one second means that if we take 3,600 swings of that pendulum, which corresponds to an hour, and multiply 3,600 by 24, the number of hours in a day, we get the number 86,400, and that the pendulum ought to swing 86,400 times while the earth is turning around once. If it swings 86,401 times, the pendulum is swinging too fast, and is said to be gaining one second in a day; if it swings 86,399 times, the pendulum is going too slow, and is said to be losing one second a day.

POWER OF THE PENDULUM.

Now, let us suppose that a little after the discovery of Galileo the two measures of time to be really compared. As you all know, there is no occasion to sit down and solemnly count the number of swings of the pendulum. The pendulum controls a chain of wheels, the wheels make a second hand move round its dial, going round once when the pendulum has made 60 swings, and the time of these 60 swings is called a minute. The same chain of wheels makes another hand, called the minute hand, move round on its dial, so that this hand goes round once when the second hand has gone round 60 times. The time that the minute hand takes to go round is called an hour. Again, there is a third hand, which goes round once when the minute hand has gone round 12 times; and when this hour hand has gone round just twice, the minute hand and the second hand being in the position at which they started, the whole time is called 24 hours, or 1,440 minutes, or 86,400 seconds, or one day.

VARIATION IN THE SWINGS.

Now, let us suppose that someone who was provided with a proper pendulum and the apparatus for counting the swings in this way, which we call a clock, wishes to notice whether the number of swings in the day as measured by the sun is really 86,400 or not, every day during the year. If he observes he will find that this is not the case. If he got his clock adjusted so that the number of swings was 86,400 in the beginning of June, he will find that in the middle of September there are 33 swings too few, while the shadow thrown on the sun-dial moves from noon to noon; in the middle of December there are 22 swings too many; in the middle of March there will be 31 swings too few; at the beginning of June he will be right again. Probably no sun-dial could be constructed which would enable us to test these facts, as the position of the shadow changes so little in a second. No one could have tested the facts, even if they did possess a telescope with the clepsydra, and there would have been difficulties even with a balance clock; yet, if even a rough attempt were made to adjust the two time measures—that provided by the sun and the mechanical measure—there would be found to be serious difficulties.

HOW ERRORS MAY BE INTRODUCED.

If the clock, whether clepsydra, balance clock or pendulum clock, had been made to go right, and was set so as to give 86,400 seconds to a day, as measured by the sun, you would soon introduce errors of a more serious nature. For if, for example, the clock were a pendulum clock, and it was set so as to keep pace with the sun in December, you would find that your clock would be going 28 seconds too fast, as compared with the average length of a solar day, or what we call a day. The clock would, nevertheless, keep pace fairly well with the sun for a week or so, but would then begin to gain.

In the month of March our clock would be gaining nearly 50 seconds a day, as measured by the sun; and before April was reached the time as given by the clock would differ from that given by the sun by a full hour. The error would vary as the year went on, and by the end of the year the clock would, when we got round again to December, have gained no lesss than two and a half hours. If the clock, instead of being started in December, was made to keep pace with the sun in September, it would during the year go too slow, and lose about three hours in the entire year.

If you happened by chance to pitch upon the right days on which to set it—which, as a matter of fact, would be about the middle of February, the middle of May, the middle of August or the end of November—the clock would, on the whole, keep pace with the sun, and, of course, if by trial and error you did once get a standard clock to go correctly, you could check by that.

THE STANDARD.

The difficulty, however, would always recur that your standard clock might stop, or, as it certainly would, vary in its rate; and it is absolutely necessary, if we want to get a standard by which clocks are to be regulated, to get a time measure on which you can always rely, and to which constant appeal can be made. This measure cannot be given by the sun; it can be given, and is given, by the stars. The stars do not go round at the same rate as the sun does; consequently a clock which keeps pace with the stars does not agree with a clock which keeps pace with the sun. But the stellar clock can be regulated by stars as often as we wish, while a solar clock cannot, unless we insert the calculated correction.

The earth turns on its axis at a regular rate; the stars do vary a very little in their positions in the course of the year, but the error in any one day does not amount to more than about one-twentieth part of a second in general. A clock timed accurately by a star for a day would have an error of about four seconds at the end of a year; a clock timed by the sun might have, as we have seen, an error of three hours. But, as we can estimate the apparent change in the position of the stars, which is mainly due to the motion of the earth round the sun, up to the thousandth part of a second, we can get a real standard by which we can check the rate of a clock by comparing it with the passages across the meridian of the unchanging stars.

(To be continued.)

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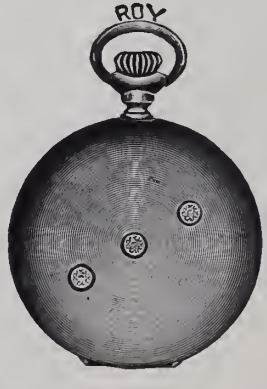
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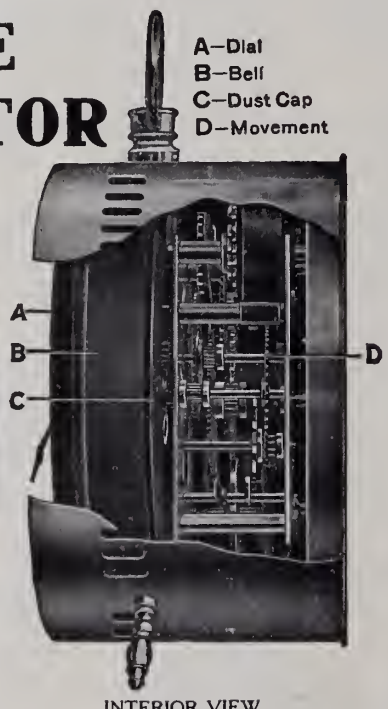
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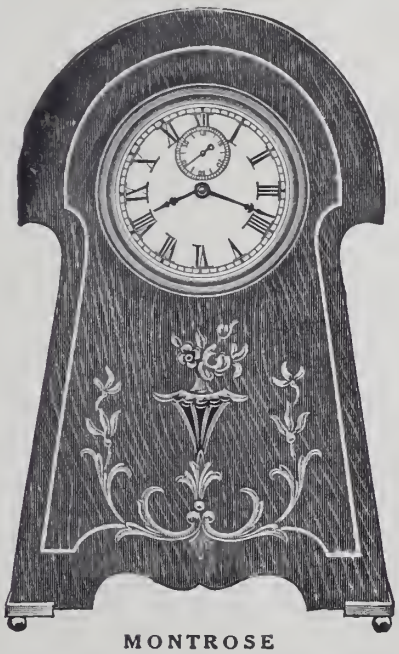


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How to Proceed in Order to Obtain a Patent

Written expressly for The Jewelers' Circular-Weekly by R. W. Bishop, Attorney at Law, Washington, D. C.

(Continued from issue of April 28.)

INTERFERENCES.

IT often happens that two or more applicants will be claiming the same invention. This condition is technically called an "interference," and the several parties are required to produce evidence as to the dates on which they respectively made the invention in order that the Patent Office may determine which applicant is the first inventor, and, therefore, entitled to the patent. This decision is made in the first instance by the Examiner of Interferences, and from his decision appeals may be taken just the same as with rejected applications.

It sometimes happens that both applicants are claiming the benefit of the same inventive act—*i. e.*, each party contends that the other is not an originator. It is remarkable, however, to what extent absolutely independent inventors will make the same identical invention.

An interference now pending before the Patent Office is an interesting illustration. One of the parties was an employe of a large concern making a specialty of infant's and children's clothing. One of the articles sold by her as an incident of her employment was a cap to hold a baby's ears close to the head to prevent them from spreading or being broken during sleep. This cap was the only thing of its kind on the market, and there was a constant call for something better. The calls for a better cap induced this lady to give the matter some thought and she did produce a different cap which she subsequently attempted to have patented. The other applicant is a lady who resided in the same city and whose baby had his ear broken. This lady bought over the counter one of the caps the other lady was selling. The cap did not give satisfaction and the lady then made a cap herself which proved so satisfactory that she applied for a patent.

Without any knowledge of the cap made by the saleswoman she made the same invention and produced a cap with almost the identical details of construction. Neither party knew of the existence of the other party until the applications for patent were placed in interference.

DESIGNS.

Designs for the ornamentation of articles of manufacture may be patented, the course of procedure being the same as in applying for mechanical patents. The term of the patent, however, is shorter than a mechanical patent, being 3½, 7 or 14 years, according to the desire of the applicant made known at the time of filing the application. The fee to be paid is $10, 15 or $30, according to the term desired for the patent.

A FEW HINTS.

The mere physical work involved in obtaining a patent is of no consequence. It is a simple matter to copy the forms printed in the Rules of Practice of the Patent Office, to write a short description and to get some sort of a patent. To obtain a patent that will fully protect the invention, however, is not easy and the wise applicant will employ an attorney to prepare and prosecute his application. The law of patents has become such a science that the patent lawyer is almost a necessity.

The large manufacturing corporations now have their own patent departments with salaried lawyers, whose duty is to obtain adequate patent protection for the inventions they adopt and to guard them against infringing on patents owned by others. To retain an attorney is really an economy, as his experience and training will keep him entirely clear of formal mistakes which the layman is bound to make, thereby saving time in the prosecution. As to the greater chance of obtaining claims fully covering the invention, no mention need be made. The man whose life-work is to do a certain thing daily is sure to do that thing better than the man who does it only once in a lifetime and without any training therefor. There are many able attorneys who make a specialty of patents and confine their practice to patent matters, but these able men are not the men who advertise extensively, using such catch phrases as "no patent, no pay"; "$100,000 for one invention"; "patent guaranteed or money returned"; "patents obtained on easy terms." These concerns would have no business at all if they relied on their ability to handle it properly or their desires to advance the interests of their clients.

Inventors too frequently delay applying for patent until after some other inventor has gone ahead of them. While, of course, it is well not to rush to the Patent Office with an incomplete invention it is advisable to file the application just as soon as the invention is complete. In the event of an interference the presumption is always in favor of the applicant who is the first to file. Another mistake is to maintain excessive secrecy as to the invention. The invention should be guarded against interlopers, but at the same time care should be taken to provide some proof of the date of its making.

When sketches are made they should be witnessed and dated. When a model is made a dated receipt for all material bought for the same and work done thereon should be taken. When tests are made complete records of the tests must be made and preserved. Should it be necessary the inventor can then readily prove the date of his invention.

Patents are arranged in classes according to the subject matter of invention, and a room is set aside in the Patent Office where the public may examine copies of the patents in these classes. A search through these classified copies preliminary to the filing of an application for patent often reveals an anticipation, so that the inventor is saved the expense of filing an application which could not be allowed. Owing to the great number of patents that have been issued and the complex nature of the classification, no guarantee can be had; a patent will be granted if this preliminary examination does not disclose an anticipation, but if one is found further useless outlay is avoided.

The mere grant of a patent does not assume wealth to the patentee, but it does give a very handy instrument with which to acquire wealth. Any good invention will find a remunerative market, and if it is very meritorious it will create its own market. New ideas are wanted in every field, and a patentee who does not set a prohibitive price on his invention can generally find some one to buy it outright or to exploit it on a profitable basis.

(THE END.)

Fire was recently started in the store of N. J. Fleisner, Main St., Scranton, Pa., but was extinguished before doing any serious damage.

The case against Joseph L. Art, charged with the conversion of jewelry purchased on the instalment plan from the Imperial Jewelry Co., Detroit, Mich., has been dismissed. The court held that there was no criminal action, and that the jewelry concern should have brought a civil action.

Storekeeping Department.

The Spoon Phone.

A SUITABLE centerpiece for showing a display of spoons and other flat silver pieces as suggestions for engagement or wedding gifts is outlined herewith:

Take a small, square block of wood and bore a hole through center of same (Fig. A). Cut out of extra stiff cardboard four spoon-shaped designs of a size slightly broader and somewhat longer than a large table spoon (Fig. B). Tack these "spoons" to Fig. A in manner shown in Fig. C, and cover the whole apparatus with tinfoil pasted on smoothly, or give it a coating of aluminum powder, either process being intended to simulate four silver spoons being used, and also give the affair the appearance of being quite heavy.

Procure a strong, stiff wire of sufficient length to stretch the width of your window and screw into either side a screw-hook to which this wire may be fastened. Shape two pieces of cork as shown in Fig. D, and after placing your "spoon wheel" between these corks fasten corks firmly. The cork is to be bored with small holes so it will fit the wire tightly. Grease the corks well on the pointed parts so that if the "spoon wheel" should touch either of them while revolving it will not be retarded.

Paste a picture of a man's head at one end of the wire and a woman's head at the other. These should be placed so that the wire is level with the mouths on the "cut-out" pictures, and also so arranged that these heads will hide the hooks to which the ends of the wire are attached.

By placing your fan at the rear of the window and tilting it slightly so that the breeze is blown on the "spoon wheel" as shown in Fig. E the wheel will turn rapidly or slowly according to the force of current and nearness of the fan.

Complete arrangement of display is illustrated in Fig. F. To produce a successful show, be sure to stretch your wire as tight as possible, and conceal your fan behind some large clocks, vases or platform of some sort.

As with all fan-controlled moving devices, the exact adjustment of the wheel, etc., will require a little patience, for owing to the variety of fans in use and different sizes of windows, it is impossible to give exact dimensions.

If your "spoon wheel" should be too heavy for your fan power, construct a lighter and smaller one. Time is practically the only expense in constructing this show, as the material used costs practically nothing. The wheel suspended on a wire nd turning without any visible motive power will naturally cause people to speculate as to how it works, and therefore attract attention to the store. Appropriate signs to fit the display are:

> The "Spoonaphone," the latest wonder out.
> It advertises goods people talk about.

> *You* can't imagine how it's done,
> But *spooners* think it's lots of fun.

> When it's your *turn* to buy wedding silver,
> *Turn* to us, we have the *line*.

> Our *phone* is No. ——,
> *Wire* us for silver.
> How do we do it?
> Why, we have right goods—*that's all*.
> Spoons for spooners, for would-be spooners,
> Spoons for baby—also souvenir spoons.

Men Who Have Failed.

STATISTICS of business in the United States prove that 95 per cent. of the men who embark in trade turn out failures. Not all of these unsuccessful men are bankrupts in the literal sense, but they are in effect. Their establishments go to pieces or pass into other hands. Men who do not make both ends meet are failures.

The following questions were put to eight of this country's foremost business men—merchants, manufacturers, bankers: Why do 95 per cent. of American business men fall short of success? Do the causes lie in outside conditions or in themselves? Are the markets available to United States merchants capable of supporting only 5 per cent. of these merchants? Is competition too strong to be overcome?

Without exception the answers indicate that business failure does not come from lack of markets. There is business enough. Success is possible. Business is a science. Men who trifle with it fail.

There is a world of practical wisdom in the answers these eminent merchants have given. It is reassuring to be told that success is not luck, but logic. The man who adapts his business to reason wins.—*Ex.*

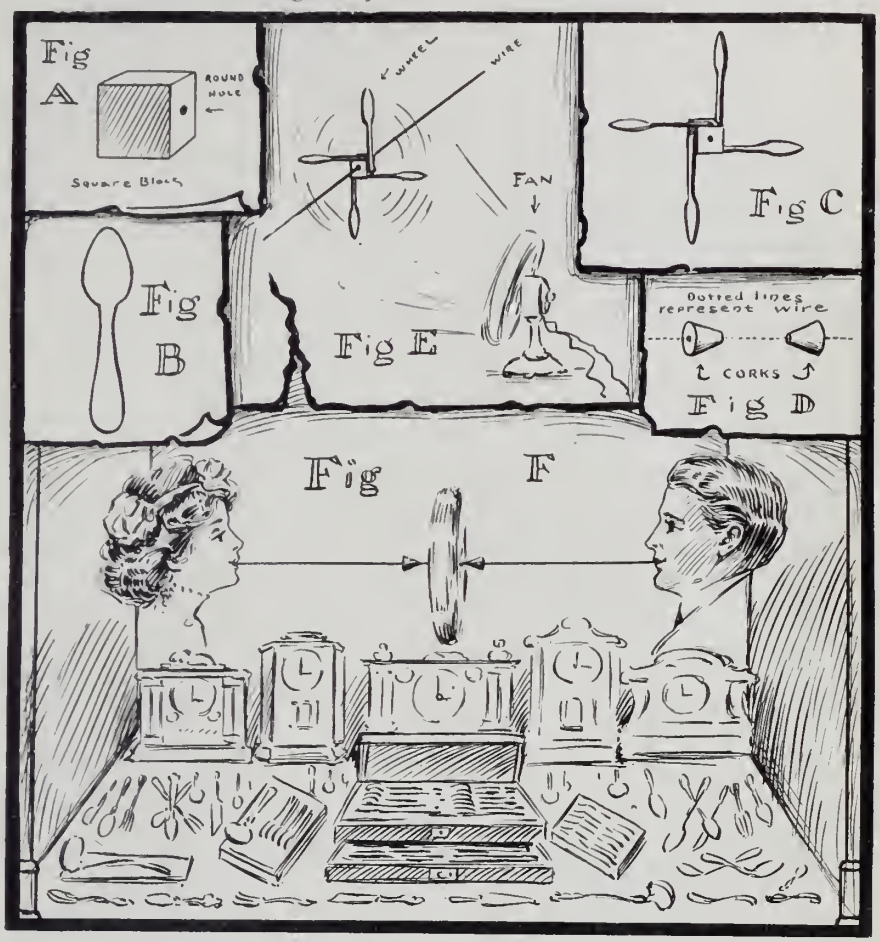


DIAGRAM SHOWING HOW TO CONSTRUCT THE SPOON 'PHONE.

An Interesting Little Business Book.

"HUMAN NATURE IN SELLING GOODS." By JAMES H. COLLINS. Published by Henry Altemus Co., Philadelphia, Pa. 93 pages, bound in board. Price, 50 cents, post paid.

IN the 93 pages of this little volume is embodied a fund of most interesting and instructive information and a genuine insight into many of the various whims and caprices of human nature as manifested in the selling of goods. When one considers that there are, according to the author's figures, over 6,000,000 persons engaged in selling in this country and that of this number 1,000,000 are traveling representatives, the human interest field for this little work will be readily apparent.

Mr. Collins, in his introduction, aims to show the *raison d'etre* of the competent salesman, holding that the latter is both an educator and a real necessity in the commercial world. The chapters include "Banishing Blue Devils," "Meeting Competition" and "The Training of a Salesman." The salesman will find may valuable hints in the chapter entitled "Meeting Competition." The book is written in pleasing colloquial style, and both pleasure and profit will be derived from its persual.

The Arcade Jewelry Store, Springfield, O., has increased its capital stock to $50,000. The officers of the concern are Chas. Hofman, president; W. W. Jackson, vice-president; John F. Garland, L. L. Green and H. L. Wade, together with the president and vice-president, will constitute the board of directors.



Things to Be Remembered in Preparing Advertising Copy.

MANY advertisements which are well written are often weakened and rendered unattractive because of a lack of knowledge of proper typographical display. Poor judgment in selecting appropriate bor-



STRIKING, BUT OVERMASSIVE IN APPEARANCE.

ders and head lines is a frequent cause of ineffectual advertisements.

In preparing an advertisement for the local newspaper, several things must be taken into consideration, not the least im-



GOOD DESIGN AND LETTERING, MARRED BY UNHARMONIOUS TYPE.

portant being contrast, as has frequently been emphasized in these columns. Helpful suggestions along these lines were given recently in the *General Merchants' Review*.

Every advertisement, says the writer, has one or more of four elements, designed to attract,—border, white space, head lines and illustrations. It is entirely dependent upon circumstances which will be most effective. On a page consisting largely of ads with borders, the one surrounded by a liberal margin would probably stand out from the others. Occasionally the advertisement without a headline attracts unusual attention, being conspicuous because it is different.

The border bears the same relation to an advertisement that a frame does to a picture. In general, the border should be in harmony with other parts of the ad., so as not to detract attention from them. No border should extend around cuts where they come close to the edge of the ad. Round corners afford a contrast to the square corners of the space occupied and the square corners so prevalent throughout the newspaper. There are many unique ways of extending a border around an advertisement, which gives added prominence to the reading matter or cut. But anything freakish should be avoided.

White space, judiciously used, has a value not fully appreciated by all advertisers. A good margin between printed part and border gives an added prominence to the reading matter that is well worth its cost. Borders may be dispensed with when very wide margins are used. The easier it is to read an advertisement, the more readers it will have. Use plenty of white space between lines and around cuts.

The headline usually commands attention more readily than anything else, particularly if no illustrations are used. It should be, as nearly as possible, a good index to the contents of the advertisement. Place one of the modern monthly magazines far enough away so that small print and illustration are quite invisible; you will discover that a fair idea of the contents of each ad. may be obtained from its headline. The average beginner gets the false idea that anything that will excite curiosity is a good headline. It depends entirely whose attention is attracted. Ten persons really interested in the contents of the ad. are worth 30 led to read it through curiosity. Avoid "blind" headings. The right people will be attracted by the headline if it contains (1) the name of the article advertised; (2) some selling point of the article or (3) an appeal to those likely to need it.

The following will serve as illustrations: (1) Woman's Shoes; (2) the easiest shoe; (3) no more tired feet.

Avoid overworked phrases. It is important that the headline be short, snappy and rather original or different from the usual. Direct appeals to the buyer are effective. "Here is your Summer suit!" is a headline that would probably attract many readers because it is "different." Instead of being general it applies to the readers individually. An attempt to use too many headlines is a failing of many beginners. A second display line should never occur in any advertisement smaller than six inches.

The illustration serves a double purpose—to attract added attention to the advertisement and to assist the reader to form a more accurate idea of the article advertised. Unless it gives a fairly truthful representation of the article to be sold or really improves the advertisement, it is better left out. The amount of space to be occupied by the cut depends entirely upon the article to be illustrated. A picture of a stylish suit should be large, while that

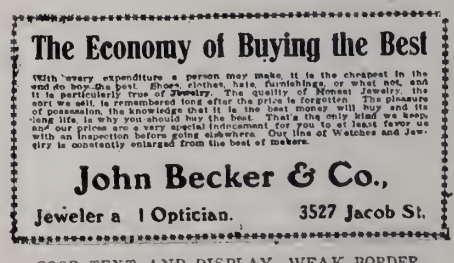


ATTRACTIVE TYPE AND DESIGN, BUT SLIGHTLY CONGESTED.

of an article of hosiery may be very small.

Manufacturers and dealers in stock cuts furnish illustrations that may be used effectively and are inexpensive.

Inexperienced ad. writers often use illustrations entirely foreign to the matter contained in the ad. This is the surest mark of a beginner. Care should be taken that cuts are high-grade, up to date and show the latest styles; also, that they harmonize well with border and type. Line cuts are most suitable for newspaper use, but coarse screen cuts are being made that give satis-



GOOD TEXT AND DISPLAY, WEAK BORDER.

factory results. Use none but the best cuts obtainable and few at a time.

The firm name or "signature" is sometimes considered a part of the display because it serves to identify the ad. of the reader's favorite store, among others on the page—just as the sign board locates it on the street. It should be prominent, but un-

Retail Advertising Department.

der no circumstances so placed as to shadow the display line. For this reason, in advertisements smaller than six inches, it is best at the bottom. In larger advertisement it is practically a universal custom to place it at the top.

Appearing in connection with the firm name is the slogan. A "slogan," by way of explanation, is a short, snappy phrase used to impress upon the memory some advantage gained by trading with that firm as, "Where your dollar buys most." Appearing as it does, every time the advertisement appears, the constant repetition of the phrase impresses it firmly upon the reader's mind. The general advertisers were first to use slogans, but they are becoming popular with retail dealers.

In general, it may be said that display is little more than a contrast of light and dark portions of the advertisement. It is necessary that each be evenly distributed. A well-balanced advertisement is always admired and attracts favorable attention. Take the advertisement of any large firm, known to have a good advertising manager and place it far enough away so the reading matter cannot be readily distinguished—if the ad. is well balanced, illustrations will be arranged in perfect order and stand out from the page; headlines will look right at you and give a fair idea of the lines of goods on sale.

The ads. of many beginners offer a striking contrast—headlines so numerous that none appeals to you; illustrations suggest something entirely different from the subject to be treated and, after reading the advertisement, you are impressed with nothing in particular. If you have to economize on space, cut down the reading matter, but spare the display!

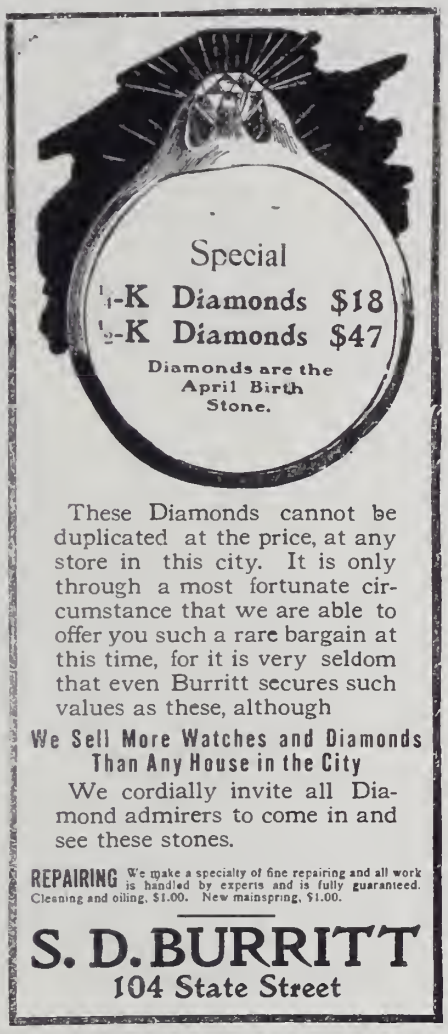
The better the border, headlines and cuts express the whole thought of the advertisement at a glance, the more successful it will be. People don't generally spend much time reading the advertisements. That is the reason they must be made extra interesting and attractive. Make the different headlines tell the whole contents of the advertisement—go into details in the smaller print. The firm name and headlines should be prominent.

The psychological reason for doing all this is expressed in the universal habit of "scanning" the newspaper pages. If a headline suggests something interesting to the reader, the article is read—that is why newspaper men spend so much time on the headings—that is why the advertiser should put the main facts of his advertisement in big type.

The display of an advertisement serves two purposes—to induce those attracted by the headline to read the advertisement and, if not successful in doing this, a sufficient amount of information should be given in the headlines to let the reader know, "what is being sold" or "why it is best" and "where he can obtain it." Readers then, seeing your advertisements repeatedly, will unconsciously be impressed with these facts and naturally look to you when needing anything in your line.

Very likely neither you nor I have read any part of the very well known "Perfection Oil Stove" advertisements, so common in the papers and magazines now, but we are conscious of their presence and are continually being impressed with our need for them and their merits. Although we may have no use for them whatever at the present time, we will think first of the "Perfection" if we ever want to buy.

Good advertising always has a cumulative value. Get all the people memorizing your slogan, "Smith sells it for less," or the like



AN AD. USED RECENTLY BY S. D. BURRITT, ROCHESTER, N. Y.

and you will have many new people taking an interest in your store. People buy advertised articles by preference—they will buy of the store that advertises, for the same reason.

An added advantage is gained by having your advertisement, and name especially, set in type different from any other in the paper or, at least, the same kind of type every insertion. If possible, see to it that your advertisement occupies the same position on the page each time.

The typographical details of advertising would be neither interesting nor profitable to any but a professional advertisement writer, but there are a few points with which every one who prepares copy should be familiar.

One important rule to follow, often violated by inexperienced printers, is to use never more than two or three different styles of type, even in a half page advertisement. It is permissible to use several sizes of each kind of type, but never more styles.

Select the plainest and most readable type, avoiding all ornamental or finely curved letters. Select faces that harmonize well with border, cuts and other type used. A good rule to follow is to select type for headlines at least twice as high as any sub-heading and three or more times the size of that used in the body. Rules should be used sparingly lest a confusing effect be produced.

What Some Jewelers Say.

THE road to-morrow opens a vista of greensward and Spring fragrance. Time goeth apace! Accurate watches to measure it—models that have found popularity in two hemispheres. Dependable timekeepers—smart and stylish, too—perfection of the watchmaker's art, the kind particular people want. Excellent time-keeping watches in filled gold cases as smart and dainty and chaste as solid gold. E. Keller & Sons, Allentown, Pa.

The ornaments of Spring time should be selected to harmonize with your dainty Spring gowns and dresses. You can select anything in the line of jewelry for either Spring wear for your personal use or for gifts for Spring brides from our superb and elegant array of jewels, watches and art objects. Wolff's Jewelry Store, Paducah, Ky.

Are your diamonds safe? Diamonds in rings and jewelry frequently become loose or the setting worn. We make a specialty of repairing the old settings or furnishing new ones. All diamond work and resetting down in our own shop. We would be pleased to examine your diamond jewelry to see whether it needs attention or not. C. O. Davenport, Gardiner, Me.

Wedding Rings.—If we may venture a prophecy, then next month will be wedding time for many happy young people. We say this from our knowledge of previous years, for of course this store plays an important part in nearly every wedding. First of all there is the engagement ring, and then comes the numerous gifts from relatives and friends. If there is a wedding in view, then it means a visit to this store, which has rightly been called the "Wedding Gift Store." D. R. Spahr, Tarentum, Pa.

Silver plate that gives lasting satisfaction—styles and designs in keeping with the dignity of sterling ware. Spoons, forks, knives, sugar tongs, sugar holders, chocolate pots, plates, cake dishes, bread holders. There's beauty in every piece—economy in every price. E. Keller & Sons, Allentown, Pa.

A poor clock is an exasperation and a matter of strenuous thoughts, if not language. With a regard for your physical and moral welfare, we handle only clocks which we can guarantee. You won't have to figure a half an hour behind or ahead if you have one of them. They will be as accurate as the sun. They come in all styles, and nearly all prices—mostly very low. R. J. Riles Co., Jacksonville, Fla.



Libbey

"THE WORLD'S BEST"

CUT GLASS

Business Established 1818





The dealer owes it to himself to know and feel that what he tells his customer is absolutely true, to wit:

That there is no other cut glass in the world comparable to Libbey Cut Glass—that it proceeds from the world's most perfect plant; and that it is truly the world's best.

THE LIBBEY GLASS COMPANY

Toledo, Ohio

New York Salesroom: 57 Park Place

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

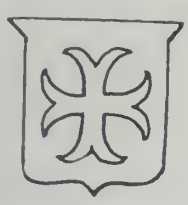
THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(*Continued from issue of April* 21.)

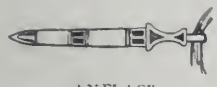
ANCRED, *anchored* or *ancré*. This term is "applied to a cross when the extremities



CROSS ANCRED.

resemble the flukes of an anchor."—Milbourne. Sometimes called *cross anchorite*.

ANELACE. An old English term for a dagger which hung from the girdle. It was



ANELACE.

worn by civilians till the end of the XV. century.

ANGLED. In heraldry, a term used "when the straight outline of any ordinary or bearing is turned aside in another direction, as *acute angled, rect angled*, etc."—Robson.

ANNODATED, *enwrapped* or *bowed embowed*. "Anything bent somewhat in the form of an S. The serpents in the *caduceus* of Mercury" (to which refer) "may be said to be *annodated* and *entwined* about the mace, or staff."—Robson.

ANNULATED, *anuly, annulety* or *annuled*. "Charges are thus *blazoned* or described when their extremities terminate in annulets or rings."—Robson.

ANNULET, in heraldry, denotes a ring, and the *annulet* also is the *cadency* mark of the fifth son. (For other cadency marks see



ANNULET.

file, crescent, mullet, martlet, fleur-de-lis, rosc, cross moline and double *quatrefoil.*)

ANSA (Lat.). "The handle by which a vase or cup was held."—Fairholt.

ANSATED. "A term applied to vases, etc., to which handles are affixed."—Fairholt.

ANTIA. "The handle of a shield."—Fairholt.

ANTICAGLIA. "An Italian word, signifying the remains of antiquity, particularly fragments of ancient architecture and the plastic arts. At the present time this term is usually applied to the less important specimens—for instance, utensils, weapons, ornaments, etc."—Fairholt.

ANTICO-MODERNO (It.). Same as *quattrocento* (to which refer).

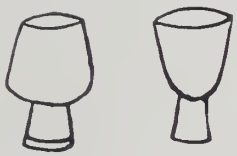
ANTYX (Gr.). "The rim or border of anything, such as a shield or chariot."—Fairholt.

APPOINTÉE. Cross *appointée* is the same as cross *aiguisée* (to which refer).

AQUILATED, in heraldry, denotes adorned with eagles' heads.

AQUAMANILE. The ecclesiastical basin used for washing the hands of the celebrant in the liturgy. Some of great splendor are frequently mentioned in ancient records. The ewer that is used with this utensil was known as the *urceus*.

ARAB CUPS. A peculiar-shaped Chinese



ARAB CUPS.

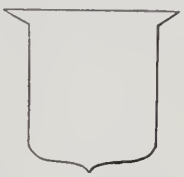
cup is called an *Arab* cup.

ARCA (Lat.). "A chest or coffer in which the Romans placed their money or goods. A wooden coffin for the dead."—Fairholt.

ARCHED, *archée, archy* or *enarched*. "When an *ordinary*" (to which refer) "such as a *fess* or *bend*" (to both of which refer) "is slightly curved it is said to be *arched*."—Robson.

ARESTE. "A cloth of gold elaborately figured, used for vestments, XIII. century. It is not to be confounded with *arras*."—Mollett.

ARGENT, *ar.* or *arg.* The heraldic term for the *tincture* (color) silver or white. "The French term for silver, of which metal all white *fields* or *charges* are supposed to consist; formerly silver was used, but it soon tarnishes and turns black; white was substituted in its stead, and when repre-



TINCTURE ARGENT SILVER (WHITE).

sented in engraving it is left white."—Robson.

ARMED. "When the horns, teeth, tusks or hoofs of any beast, or the beak or talons of any bird, are borne of a *tincture*" (color) "different from that of the animal itself, it is then said to be *armed* so and so."—Robson.

ARMES PARLANTES, or *canting heraldry*. "When the charges on the shield represent pictorially the name of the family—*e.g.*, the use of a bell as a *charge* in the arms of the family of that name—or refer to some title, office, or even property."—Milbourne.

ARMIGER. A person entitled to bear arms.

ARMS, or *armorial bearings*. "Honorable heraldic devices which are hereditary. They are granted by the sovereign or his representative for the purpose of distinguishing persons, families or communities."—Milbourne. "The name given to such devices as, when painted on a shield, form a coat."—Robson. Arms are titled: Of *Adoption, Assumption, Dominion, Paternal and Hereditary, Office, Pretension, Succession, etc.*

ARONDÉ, or *arrondie*, in heraldry, denotes rounded off, curved.

ARRACHÉ (See *erazed* and *eradicated.*)

ARRASWAYS. "In heraldry, a term used when anything of a square form is placed with one corner in front, showing the top and two sides, in the same way as lozenges are set."—Robson. Drawn cornerwise.

ARRONDIE. (See *arondé.*)

ARROW. In heraldry, "when the feathers of an arrow are of a tincture" (color) "different from that of the shaft it is *blazoned* as feathered of that *tincture*. Similarly of the points, which may be barbed, or armed, or blunt, in which latter case it is described as a 'bird bolt.' *Arrows* are usually shown falling, but occasionally as ascending. When shown 'bundled' they are spoken of as sheaves."—Milbourne.

ARTEPHORIUM (*ciborium*). "The ancient name for the box containing the Host. In early Christian times church vessels were richly ornamented, and many are preserved, formed of ivory, with *bas-reliefs* illustrating various events in Scripture."—Fairholt.

ARYSTERES (Gr.). "Smaller vessels for

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

Pacific Coast Agent—A. I. HALL & SON, INC., Jewelers' Building, San Francisco.
Canadian Agent—JAMES A. PITTS, 179 St. James Street, Montreal.

The Pairpoint Corporation

NEW BEDFORD, MASS.

SILVER PLATE AND CRYSTAL CUT GLASS



ELECTROLIERS AND GAS PORTABLES

No. 920—Puff Prism and Fan.

BRANCHES:
38 Murray Street - - NEW YORK CITY
717 Market Street - SAN FRANCISCO, CAL.
485 St. Catherine Street - MONTREAL, P. Q.

Photo. Book Loaned to the Trade on Application

THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins etc.

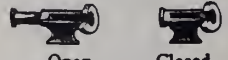


EAR WIRES
for unpierced ears.





SAFETY CATCH
For Brooches, etc. Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.
Pearl Drilling and Adjusting a Specialty.
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taking the wine from the *crater* and distributing it to the guests."—Fairholt (See *cyathus.*)

Asaminthos (Gr.). "A large vase of the Homeric epoch, large enough to admit a person bathing in it."—Mollett. (See *pithos.*)

Ascendant, in heraldry, denotes in an upward direction; rising.

Asilla (Gr.). "A wooden pole or yoke, sometimes resting on both shoulders (like that in use at the present day), or more frequently on one shoulder only, and used for carrying burdens; it occurs very frequently in works of art, especially the Grecian."—Fairholt.

Asperges, or *aspergill.* The rod and brush used for sprinkling the holy water in the service of the Roman Catholic Church.

Aspersed, *gerated, poudré* or *sans nombre.* A term used for *powdered* or strewn indiscriminately as to location or quantity.

Aspersorium. The ecclesiastical holy water basin or stoup used in the Roman Catholic Church. (See also *benitier.*)

Assett. "Old English. A salver."—Mollett.

Assurgent. "A heraldic term used for man or beast rising out of the sea."—Robson.

Asterisk An ecclesiastical instrument. "Sometimes called a *stellula.* A kind of crossed framework made of gold or silver, consisting of two arched bands which are sometimes surmounted at the point of intersection by a cross. The *asterisk* is placed upon the *patera* for the purpose of keeping up the cloth which covers the consecrated wafers of the host."—Mollett.

Asteroid. In heraldry, the same as *mullet.*"—Robson.

Atramentale, or *atramentarium* (Gr. and Lat.) "An inkstand of any material whatever Inkstands were made of terra cotta, bronze or silver."—Mollett.

Attired, or *horned.* A term "used in heraldry instead of 'armed' when applied to the horns of stags, harts or goats, as their antlers are heraldically taken to be ornamental and not offensive and defensive. The term may, however, only be correctly employed when the horns are of a different *tincture.* Also known as 'accorné.'"—Milbourne.

Aureus (Lat.). "The unit of gold value for gold currency under the Roman emperors."—Mollett. It was worth about $5 of our currency.

Avellane, or *avelane* cross (Fr. *aveline*). "Sometimes *blazoned four filberts conjoined in cross,* from its resemblance to the filbert



CROSS AVELLANE.

or hazelnut; called also cross *avelane pomette,* and cross *avellaned pomell.*"—Robson.

Aventail. "The movable front of the helmet which covered the whole face. . . . This was soon superseded by a more convenient face guard, such as the visor."—Fairholt. (See *beaver* and *visor.*)

Aylets, or *sea swallows.* Heraldic birds, often called *cornish choughs.* Generally painted *sable* (black) beaked and legged *gules* (red).

(To be continued.)

Coming International Expositions.

The Brussels International Universal Exposition.

CONSUL-GENERAL ETHELBERT WATTS, in furnishing the following information concerning the world's exposition to be held in Brussels in 1910, reports that more foreign participation has been secured than for any former Belgian exposition:

The exhibition grounds are situated on the southeastern end of the beautiful Bois de la Cambre about 12 or 15 minutes in the tram car from the center of the city, and there will be five or six lines of cars running thereto. The grounds occupy 198 acres, and are directly reached by a new extension of the Avenue Louise, than which there is not probably a more beautiful avenue in Europe.

Space has been secured by the following countries, the extent of space being given in square feet: Belgium, without counting the different pavilions for the city of Brussels, for horticulture, for the lace industry, for the city of Antwerp, for the city of Ghent, and the great *Salle des Fêtes,* which will be capable of seating 6,000 persons, 656,620; Germany, 328,310; United Kingdom, including 10,000 for its colonies, 314,429; Italy, including a pavilion, 129,182; Netherlands, including a two-story pavilion, 75,350. The following countries will be represented by pavilions, space being also in square feet: Canada, 22,605; China, 18,299; Denmark, 16,146; Spain, 26,911; Portugal, 32,831; Guatemala, 4,306; Turkey, 4,306; Uruguay, 5,490; Persia, 10,980. The following countries have announced their intention to participate, but have not yet been assigned space: Haiti, Ecuador, and the Dominican Republic.

It is expected that the United States, Austria-Hungary, Sweden and Norway will participate, but as yet official notice of the same has not yet been received. The last Belgian international exhibition, held at Liege, granted space to exhibitors amounting to 1,001,076 square feet. The Brussels exhibition of 1910 has already granted or given option on space amounting to 1,829,926 square feet.

The progress of the grounds, gardens, buildings, etc., have advanced satisfactorily, and Machinery Hall, it is said, will be ready by the middle of this year, thus enabling manufacturers to build foundations for the machines and have all ready some time before the opening of the exhibition.

Tourist and Domestic Industry Exposition at Bergen.

Vice-Consul John A. Merkle, of Bergen, writes that an exposition will be held by the Norwegian County of Bergen from June 1 to Sept. 15, 1910, in that city. The exhibition will be devoted to tourist and domestic industry exhibits. Foreign firms that make a business of furnishing hotels, foreign steamship companies interested in Norway's tourist traffic, and firms carrying sporting goods may, under certain conditions, exhibit goods through local representatives. A translation of the rules and regulations governing exhibits, exhibitors, awards, etc., may be seen at the Bureau of Manufactures.

International Exposition at Kazan, Russia.

Consul-General Hunter Sharp, of Moscow, reports that an international exposition will be held at Kazan, Russia, during the months of June, July and August, 1909, under the supervision of the Kazan Government Zemstvo, to whom applications should be addressed. Foreign exhibits will be received up to July 15, 1909.

Further information concerning this exposition is covered by the rules and regulations in the German language, a copy of which may be seen at the Bureau of Manufactures.

Celebration of Mexico's Centennial.

Responding to a New Jersey letter requesting information relative to the coming celebration of the centennial of Mexican independence, Consul Clarence A. Miller writes from Matamoros:

The people as a whole are even now taking an interest in the coming celebration. In this city collection boxes are posted in various public places for the gathering of voluntary contributions. One or two entertainments have also been given to raise money for the same purpose.

As near as I can learn, the actual celebration will take place on Sept. 14, 15 and 16, 1910. Some of the larger cities will probably have two or three weeks devoted to the *fiestas,* but in this matter each town will probably make its own plans.

Novelties should find a ready market from this time on, especially if decorated with the Mexican colors. Considerable interest might be created in them during the May *fiesta* of this year (from about May 1 to 20); also during the September celebration of this year (from about Sept. 1 to 20). There should also be a ready sale for these articles from the May *fiesta* of next year until the culmination of the celebration on Sept. 16, 1910.

The best manner of introducing these novelties might be to establish agencies in Monterey and Mexico City and work the other towns and cities with good, reliable Mexican salesmen.

Preliminary Plans For a World's Fair on the Isthmus of Panama.

Consul-General Arnold Shanklin sends the information that much interest is being taken in the Republic of Panama in the proposed world's fair to be held at the city of Panama in 1915, concerning which he says:

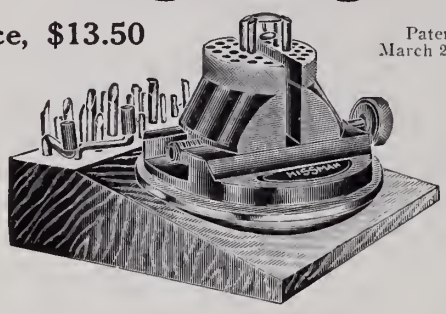
The present active officers of the proposed fair are A. Bienkowski, president, and E. C. McFarland, secretary, who report that a number of prominent men have permitted their names to be used on the printed matter as honorary presidents and vice-presidents. Several meetings have been held, and one of the wealthy land-owners of the republic has given a beautiful site of 300 acres in the Sabanas.

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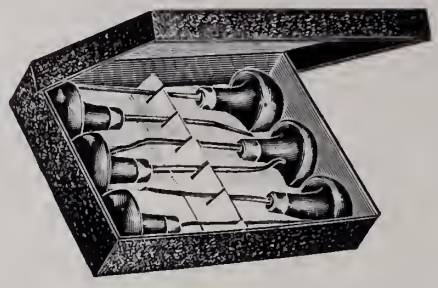
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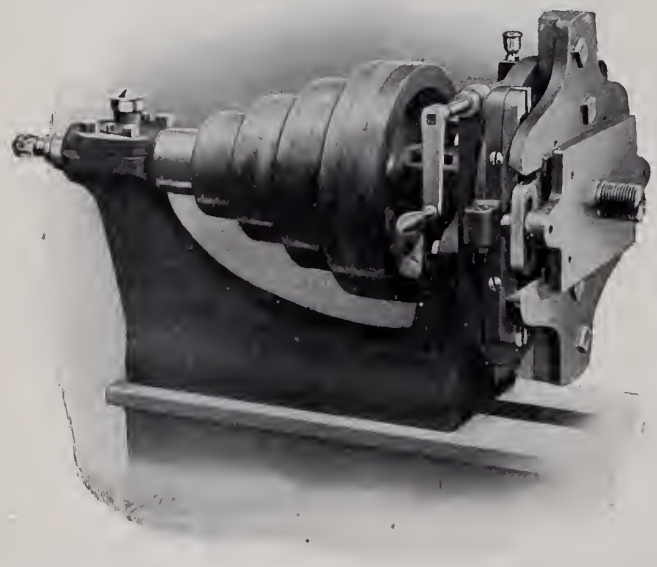
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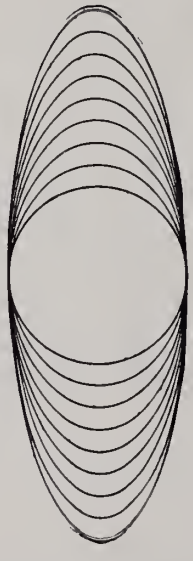
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6. Spoon Graver, for hair lines
7. Line Graver, narrow fine lines
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11. Flat Graver, narrow
12. Flat Graver, medium

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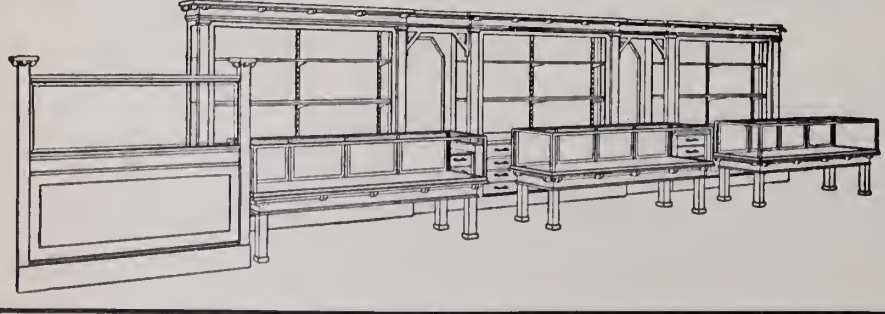
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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]

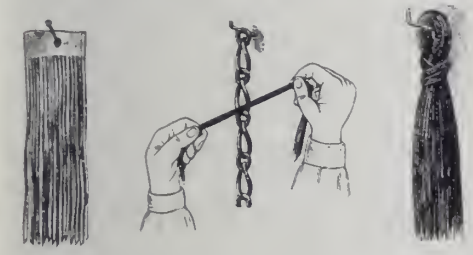
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2260.—**Polishing Watch Chains.**—*After repairing watch chains it is quite difficult to polish the inside of the links. Can you tell me of any good method by which this may be easily done? P. W.*



MODE OF POLISHING SETTING.

ANSWER:—A method by which chains and many other trinkets can be polished was illustrated in a recent issue of the *Deutsche Goldschmiede Zeitung*. A piece of leather is cut into thin strips and secured



POLISHING CHAIN LINKS.

on a hook, or a bundle of strong twine or thread is likewise secured on hooks. They are used as shown above. For rough polishing use tripoli and oil, which should be rubbed down on the string or leather. For the finer polish rouge and kerosene oil are serviceable. Each bundle of twine or leather may be charged with any effective polishing substance desired.

QUESTION No. 2261.—**Repairing Laboratory Glass and Porcelain.**—*In my small laboratory, connected with my repair bench, I have several cracked glass and porcelain vessels. How can I repair them so they will be acid-proof? R. L.*

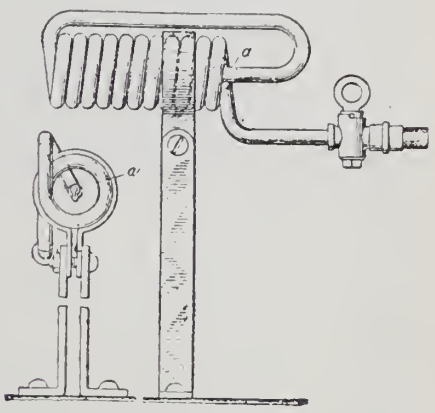
ANSWER:—The vessels may be cemented with a mixture consisting of one part each of asbestos and fine floor sand and three parts of soda water glass (30° B.). The mass can be molded. It hardens in the air and resists fire. After having been exposed to the action of the acid in these vessels the cement becomes water resistant, although before it could be softened by water.

QUESTION No. 2262.—**High Etching on Silver.**—*I want to etch a plain silver match safe so the figures will stand out in relief. Kindly tell me how to proceed. H. E.*

ANSWER:—In order to relieve or high etch, proceed as follows: Prepare a little tin white by grinding it in soapy water and mix it with dissolved gum arabic into a paste. Paint the silver article with this. Next, trace out the design with a pointed pencil and scrape out with a thin hard wood or goose quill. The tracing must be scraped clean to the metal. Paint the exposed metal over with asphalt varnish. It matters not if it extends a little over the edges, as the asphalt will not hold on the white covering. When the asphalt has dried, wash off the thin white covering, wire the article and place in the silver bath, using the article as an anode. The length of time required depends on the current and the thickness of the silver piece. If too much is taken off, the silver becomes rough and requires polishing. It is well to etch away a little, then paint over the plain parts with asphalt varnish, leaving a clear space around the design; when dry, strip off some more silver. By doing this, the plain parts will remain smoother and the etching shows better, it being etched out all around the design. Etched articles are suitable to take an oxidized finish, and the oxidizing will hold and show effectively on the etched parts. When finished, asphalt can be removed by laying the piece in turpentine or benzine for a few hours.

QUESTION No. 2263.—**Home-made Blow-Pipe**—*Can you tell me how I could construct a good blow-pipe myself? I want to use it for melting gold and other metals. R. L.*

ANSWER:—The blow-pipe shown in the accompanying illustration was described in the *Scientific American*. For tempering tools, heating soldering irons, brazing and melting metals in a crucible it is claimed that it will answer the purpose of the more expensive outfits, which the amateur, as a rule, does not feel able to invest in. Furthermore, there are no bulky air tanks and pumps to take up room, which, to most amateurs, means a great deal. The one illustrated can easily be carried in the pocket, so it is evident that the space required is indeed small. To construct one of this size about six feet of copper or brass tubing 5/16 inch outside diameter will be required, also two feet of band iron about 1/16 inch thick by ¾ inch wide. Before bending the tubing to the required shape, it is necessary to fill it with lead or sand to prevent buckling. Either of these will be found to give good results, though for the smaller sizes of tubing lead is preferable. It is not advisable to attempt pouring the molten lead in the tube, as it cools too rapidly. The safest way is to use wire solder. A piece two or three feet longer than the tube will, as a rule, be enough. The lower end of the tube will have to be closed by hammering it down. Insert the wire solder, hold the lower end of the tube over a flame to melt the solder, at the same time pressing the wire slightly. Move the tube slowly over the fire, and it will quickly melt the lead, and one may feel sure there are no bubbles. To form



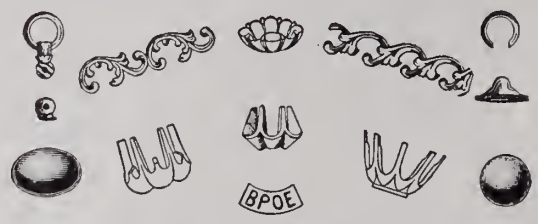
HOME-MADE BLOW-PIPE.

the coil, use a round bar about ⅞ inch diameter. A broom handle will prove useful. It is best to reduce the nozzle *a* slightly to increase pressure of the gas as it becomes heated in the coil. After this is done and the coil assumes the shape shown, we can proceed to remove the lead, which may be easily done by heating over a fire until the lead melts, then by shaking slightly it will run out and leave the tube clear. The valve may be dispensed with, and a rubber tube from a convenient gas jet may be slipped on.

QUESTION No. 2264.—**Swelling of Borax During Brazing.**—*How can I prevent borax from swelling during brazing and hard-soldering? S. O. B.*

ANSWER:—The swelling of the borax is caused by the moisture which it contains. The moisture may be removed by calcining in a pan, or by placing in a crucible and melting to a clear liquid. After pulverizing again it may be used as dry sprinkling borax, which will not swell.

A French inventor has devised a means of simultaneously cleaning and electroplating an object. He uses an anode of the metal that is to be electro-deposited on the object, while the object itself serves as the cathode. The liquid used is an alkaline substance with a small amount of alkaline cyanide. When the current passes through this liquid it cleans the cathode, and, attacking the anode, produces the desired electrolyte, and thereupon the metal is deposited upon the cathode.—*English Mechanic.*



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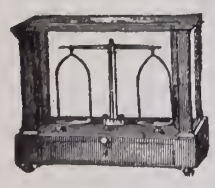


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The set consists of handle and blade box, either triple silver-plated or 14-k. gold-plated. The pocket case is of gold, silver or gun metal — plain polished or richly engraved in Floral or Empire designs. It is so neat and compact that it will fit like a card case in the waistcoat pocket or slip into the side of a travelling bag — *the blades are fine.* Prices, $5.00 to $7.50.

For the special use of the jewelry trade, the Gillette Company has designed a tray lined with purple velvet, size of the regular watch tray — contains wells for twelve razors. These trays are made in various hardwood finishes to match the store fixtures and are shipped free of cost with the initial order for a dozen razors. Aside from the sales of the razor, the business in blades is a steady income for a store.

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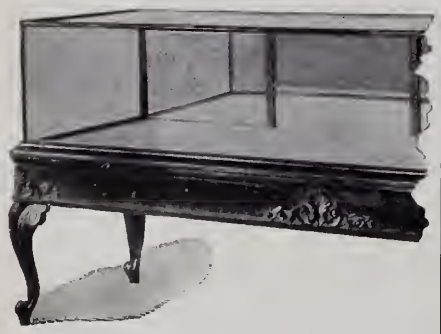
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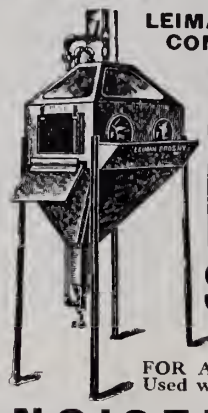
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PLATINUM PLATE and WIRE—SPECIAL ALLOYS FOR JEWELERS' WORK—PLATINUM SCRAP PURCHASED OR EXCHANGED FOR NEW METAL

Platinum and Gold Setting Department

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We always carry a full line of Platinum and Gold Settings at each of the above offices

Do you wish to have an Auction?

Do you wish as a business man to double your present business?

Do you wish to achieve success and avoid worry about dull business?

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COMRIE & BROKAW
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We are the men to aid you.

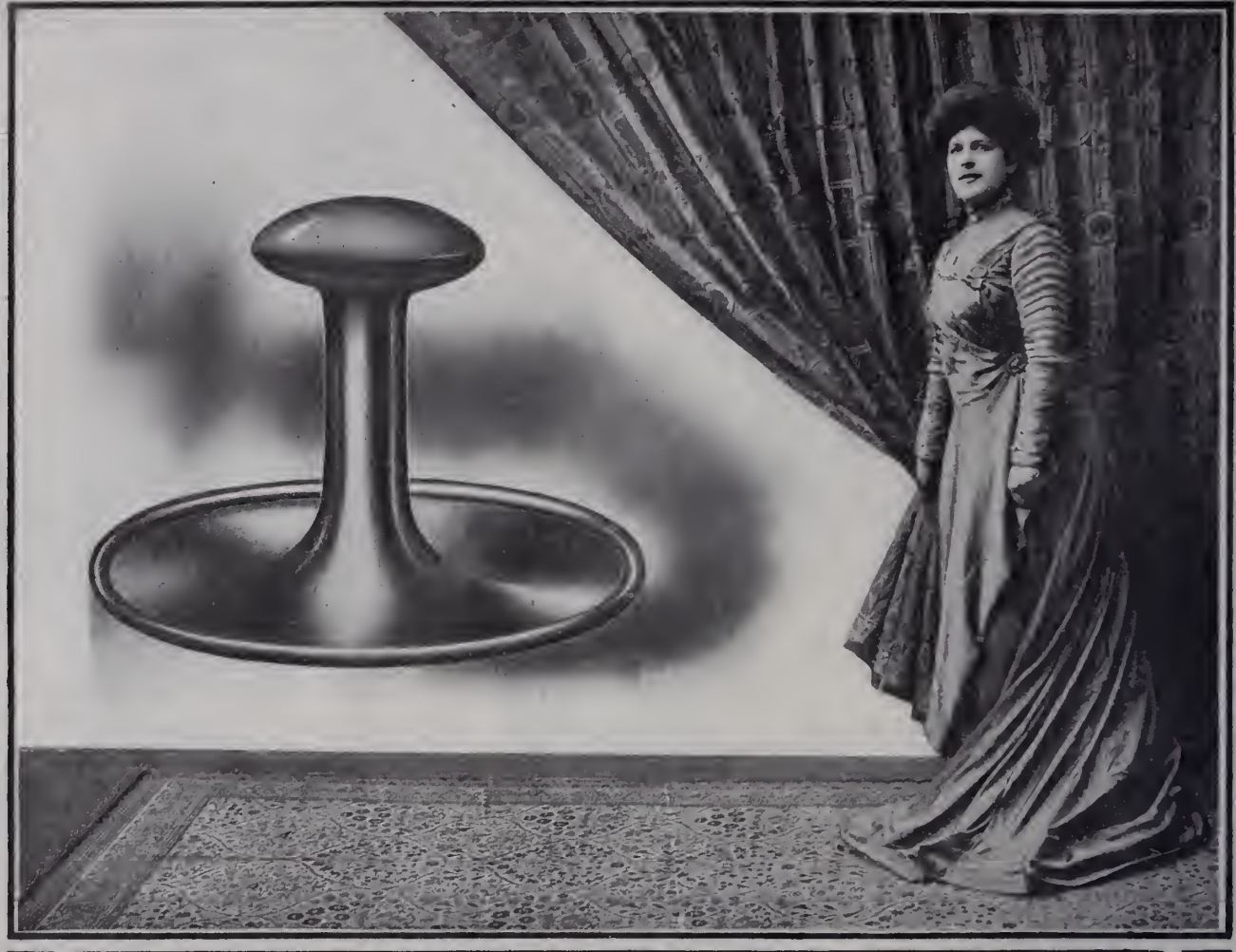
You can profit by our assistance.

We have the knowledge necessary for success.

Our system has no rival.

We bring you results which others cannot equal.

Write us for full information.



Introducing our

"PERFECT ONE PIECE"

COLLAR BUTTONS

TRADE S B C MARK
REGISTERED

ABSOLUTELY GUARANTEED AGAINST BREAKAGE

STERN BROS. & CO.

33-43 Gold Street, - New York

To avoid delay, use local address, 33-43 Gold Street

Salesrooms and Offices of the Diamond Department:
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Diamond Cutting Works:
142 West 14th Street, New York

BRANCH OFFICES: Chicago, Ill., 103 State St.; Amsterdam, Holland, 12 Tulp Straat; London, Eng., Audrey House, Ely Place.

LS

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY,
THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

41st Year. WEDNESDAY, MAY 12, 1909. Vol. LVIII., No. 15.



Prize Awarded Annually to the Manufacturer Submitting Best Chronometer to the Besancon Observatory.

(See Text on Page 103.)

Alvin Silver Deposit Ware



Illustrations about ⅓ size.

A FEW NEW STYLES OF

ALVIN SILVER DEPOSIT WARE

SEND FOR PRICES

ALVIN MFG. CO.

Silversmiths

52 Maiden Lane, New York

"Ready for Action"



The RETAIL JEWELER is ready for BUSINESS ACTION at all times, if he has a complete stock of FAHYS PERMANENT, BRISTOL and MONTAUK CASES.

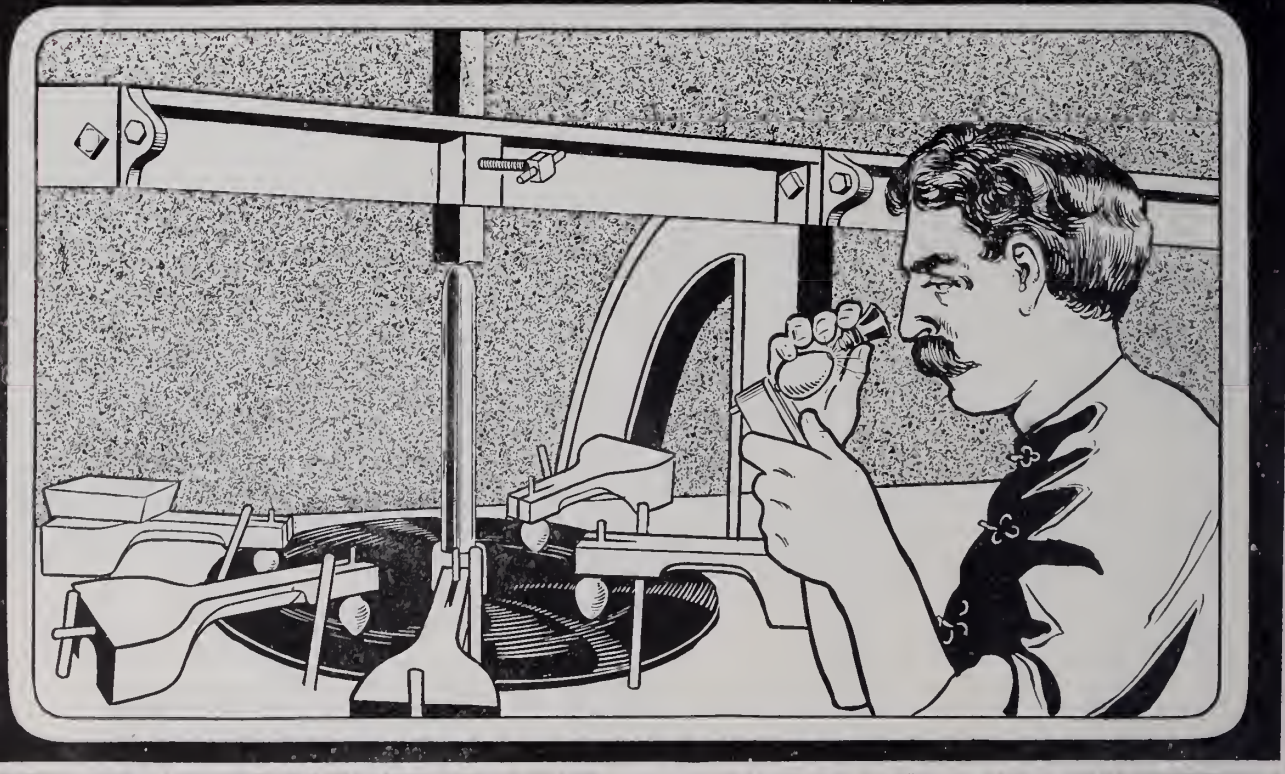
JOSEPH FAHYS & CO.

New York Boston Chicago San Francisco

We Cut Our Diamonds



We Cut Our Diamonds



We cut the diamonds we offer (Cutting Works, 1327-1329 Atlantic Ave., Brooklyn), so when buying of us you pay but one modest profit over the actual first cost of the rough, plus the wages of the polishers you see at work in the illustration above.

We have no traveling salesmen. Uncle Sam is our only drummer, and he charges us nothing but postage.

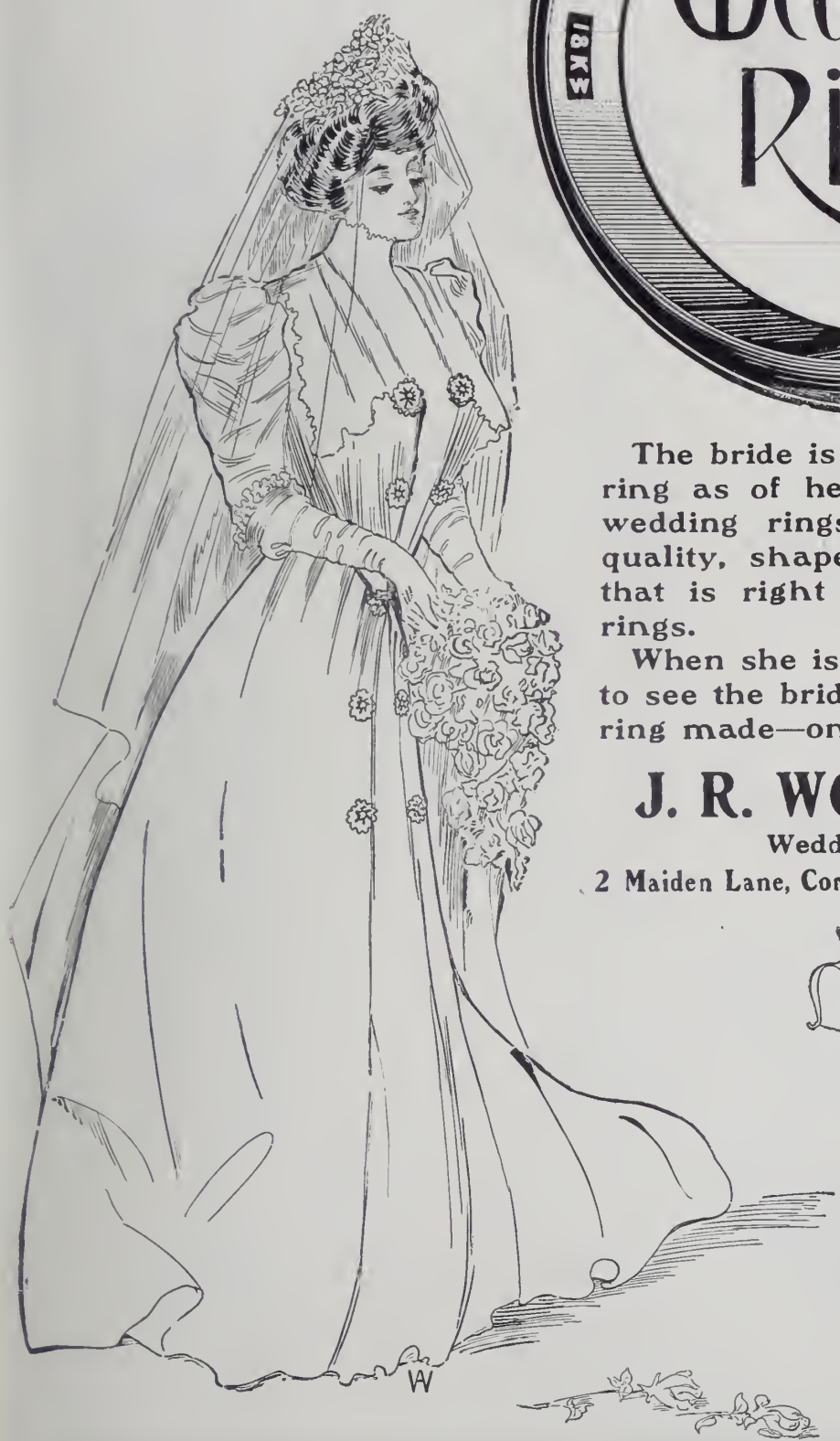
J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

2 MAIDEN LANE, Corner of 170 Broadway - - - NEW YORK

V. WARING N.Y.



Wedding Rings

18K

The bride is as proud of her wedding ring as of her wedding dress. Our wedding rings are the standard for quality, shape, price and everything that is right and proper relating to rings.

When she is married, it is up to you to see the bride gets the best wedding ring made—one of our make.

J. R. WOOD & SONS

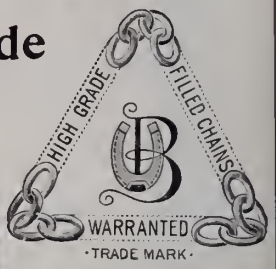
Wedding Ring Makers

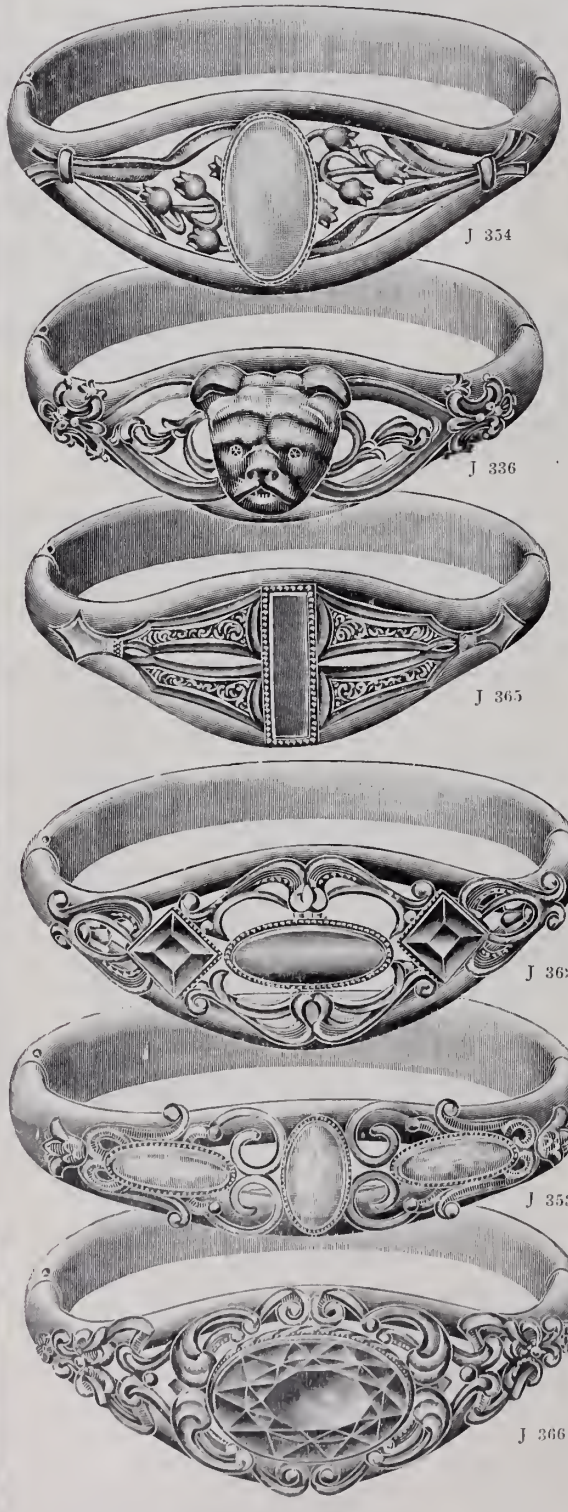
2 Maiden Lane, Corner of 170 Broadway, New York



S. O. BIGNEY & CO.

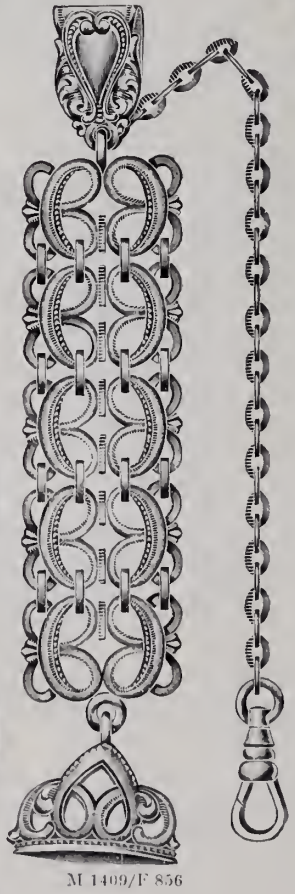
Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains



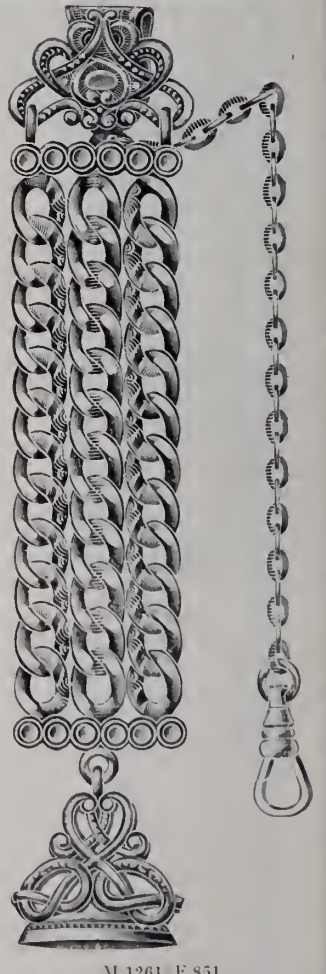



L 483




M 1409/F 856

We Originate


M 1261, F 851

Since we originated the spread top bracelet, about two years ago, we have had an enormous run on them. Of course there are a number of imitators. Ask for the original article.

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
3 Maiden Lane





















YOU

CAN SECURE THAT

CLASS PIN ORDER

BY SHOWING

OUR DESIGNS AND SAMPLES.

WE ARE HEADQUARTERS.

WRITE TO EITHER FACTORY.

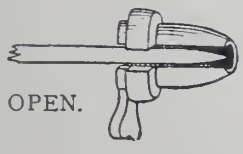
WENDELL & COMPANY

47 JOHN STREET,

NEW YORK.

57 WASHINGTON STREET

CHICAGO.

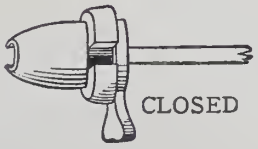


OPEN.

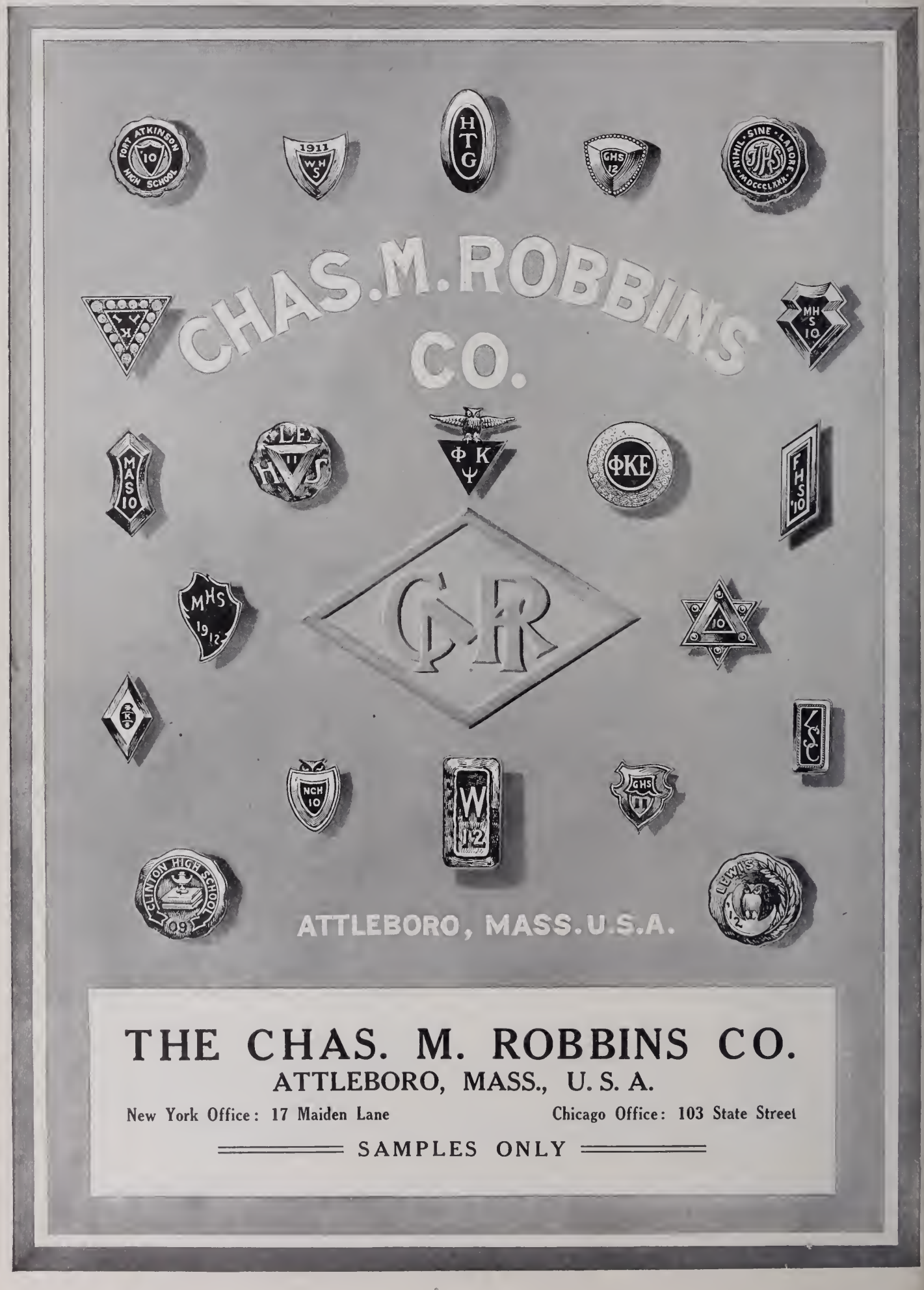
WENDELL'S PERFECT SAFETY CATCH

SETS CLOSE TO BODY OF PIN.
PROTECTS POINT OF PIN TONG.
HANDILY LOCKED AND UNLOCKED
ABSOLUTELY SECURE.





CLOSED



THE CHAS. M. ROBBINS CO.

ATTLEBORO, MASS., U. S. A.

New York Office: 17 Maiden Lane Chicago Office: 103 State Street

SAMPLES ONLY


1807 OM


1806 AME


1778 AME


1795 CC


1781 3/4


1815 3/4

It is said there is A Limit to Everything

But there is none to our efforts to please our customers. We realize fully that our interests are mutual and work every day to that end. Your show-cases will look brighter, your sales books will look better with a good assortment of our up-to-date goods.

We are daily adding something new and our line of 10-Karat Gold Jewelry is excelled by none and equalled by few in finish and workmanship to compare with the most exclusive 14-Karat lines.

Let us prove it to you.

We manufacture Buttons, Scarf Pins, Lockets, Fobs, Handy Pins, Brooches, Neck and Lorgnette Chains and our line of Stone Goods is positively the very best on the market to-day; prices lowest, goods the best.

A 10-Karat Line that is 10-Karat

The

Keller Jewelry Mfg. Co.

64 Nassau St., New York

Factory, 251 N. J. R. R. Ave., Newark, N. J.



The

DUEBER-HAMPDEN

Watch Works

CANTON, O.

We Can Furnish You A High-Grade Catalog That Will Keep Your Trade At Home and Increase Your Business Up To 100%



STORE OF ARCHIE TEGTMEYER, MILWAUKEE, WIS.

Read Our Customers' Letters

MILWAUKEE, WIS., Feb. 3, 1909.

THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

Dear Sirs—Kindly pardon my delay in answering your letter but have been so busy since the holidays that I have been unable to do so until now.

As to the results derived from your Catalogs, we find in the city of Milwaukee alone that we have gained hundreds of new customers from over the river. We have on our books to-day over 800 new customers that have bought from us all the way from one to two hundred dollars worth a year, and our trade has more than tripled itself since the issuance of your Catalog 5 years ago.

We intend using a larger number of Catalogs and Circulars this year, as we find there is nothing that brings the business like your advertising matter. Yours truly,

ARCHIE TEGTMEYER.

The Catalogs sent out by this firm since 1904 were made by The Arnstine Bros. Company.

LA SALLE, Ill., Feb. 9, 1909.

THE ARNSTINE BROS. CO.,
Cleveland, O.

Gentlemen:—In reply to your recent letter regarding the benefits derived from your Catalog, we wish to say that we know from experience that it cannot be equaled as a trade winner. We have used them for three years and, therefore, think we are in a position to tell whether or not they bring results.

We have had great success with your Catalogs and will continue to use them.

Very truly yours,
BECKER & RAMAGE.

The Catalogs sent out by this firm since 1906 were made by The Arnstine Bros. Company.



STORE OF BECKER & RAMAGE, LA SALLE, ILL.

We have Salesmen in every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

Precious Stones — THEIR DEFINITION ANALYZATION AND ORIGIN

It will be our purpose to try to intelligently portray for our friends in the trade a correct definition and analyzation of the various Precious and Semi-Precious Stones, HIMALAYA MINING COMPANY PRODUCTS (this inasmuch as all gems, either mined or cut by the Himalaya Mining Company, are classified as "HIMALAYA MINING COMPANY PRODUCTS"). We trust that our efforts will prove of valuable assistance and benefit, as it has come to us that there is much duplicity practiced in the selling of reconstructed stones as genuine, and for this reason it is our purpose to show the difference — making it easy to discover the deception by the methods we will show after the definition and analyzation of each stone.

Beginning with this issue, we will try to give you, as minutely as this space will permit, a general idea of the precious and semi-precious stones now used in the trade. This will be continued in each issue until the entire series is completed.

THE DIAMOND

The Diamond belongs to the Cubic or Isometric system, most usually occurring in the form of an octahedron, or in combinations in which the cube, the dodecahedron and the tetrahedron are involved. The surface of a crystal is generally smooth. Sometimes, however, indented with triangular impressions, and sometimes is striated with lines parallel to the edges of the faces. The Diamond is easily cleaved, having a perfect cleavage, parallel to the faces of the octahedron. Besides the property of cleavage, the Diamond pre-eminently possesses the quality of hardness, which so exceeds all other substances that it can penetrate them without being itself even scratched. The Diamond presents a very remarkable relation to light. It is one of those bodies which reflect light most strongly, as for instance, when a ray of light enters a Diamond, it is turned from its original direction and in this manner increases its wonderful brilliancy. In addition to this property, it also has an extraordinary degree of power of dispersing the rays of light, thus making a play of colors which is possible in only a very few gems. Of course, this property depends upon the cut of the Diamond. The Diamond in its purest condition is practically colorless and transparent; but at times is found with almost every conceivable tint. The Diamond is a non-conductor of electricity, a fact which is very remarkable, as substances such as graphite or charcoal, which are identical with it chemically, are very good conductors. By friction, however, it becomes positively electric, but this disappears in the course of an hour. When exposed to intense heat, principally electric, the Diamond swells up, becomes black, and is converted superficially into a substance resembling graphite or charcoal. Diamonds have been found in South Africa, India, Brazil, British Guiana, Ural Mountains, Australia, Sumatra, Borneo, and in the United States.

Composition	**Pure Carbon**
Specific Gravity	**3.52 to 3.53**
Hardness	**10.**
System of Crystallization	**Isometric or Cubical**
Common Forms of Crystallization	**Octahedron, Rhombic, Dodecahedron Hexakis, etc., etc.**

There is no other mineral substance that will scratch a diamond, it being the hardest of all known minerals. Therefore, in testing a stone which is said to be a Diamond, a test can easily be made by taking the next known hardness, which is corundum, either a sapphire or ruby, and which will scratch the substance thought to be a Diamond. If no impression is made upon it, it is a Diamond.

Himalaya Mining Company

15-17-19 Maiden Lane, NEW YORK MINERS AND CUTTERS

Copyrighted by M. M. Tannenbaum, May 8th, 1909

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

Comparisons and Inspection

¶ Possibly you may glean from the liberality of our range of prices a hint of the breadth of our assortment. But, while there are other and more important matters than the size of our display, one point that overshadows any and all others is this:

¶ Our Diamonds, Pearls and other Precious Stones are imported by us direct from the cutters and oriental merchants; and in all their subsequent handling every step of the process of manufacturing our Jewelry is on our own premises and under our own personal direction.

¶ And, as to price, there being no "in between" profits to take into account, you merely pay a slender advance over the actual net cost. At much less cost, therefore, we can give you quality that you will not match elsewhere.

¶ At our SEVENTH ANNUAL EXHIBITION, which takes place in our offices from August 30th to September 4th, inclusive, you will find these statements verified by close inspection and comparisons.

We just received from abroad a complete line of Diamonds of the choicest quality

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

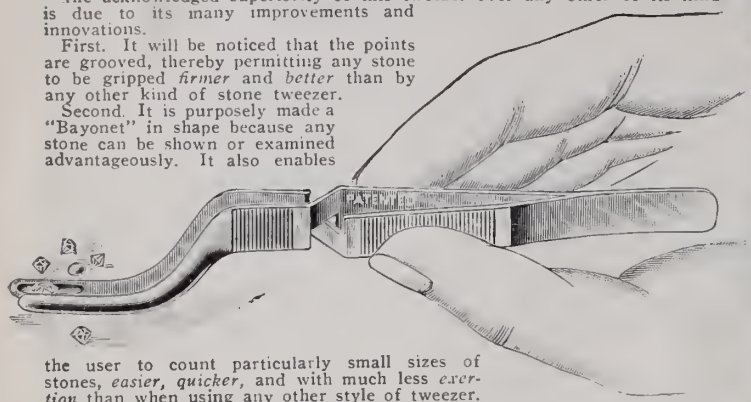
CABLE ADDRESS "ON TOP," LONDON

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables



the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.75

GRINDING OUTFIT No. 105



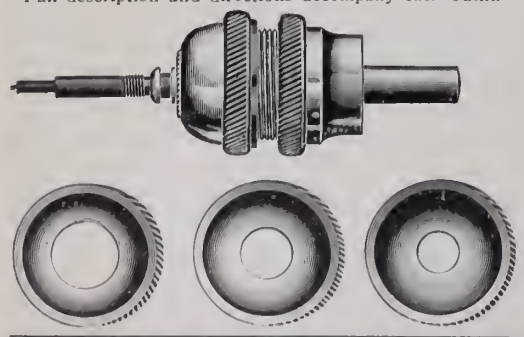
This outfit consists of:

1. Two interchangeable steel disc wheels, 3⅝" and 1⅝" in diameter.
2. One interchangeable flexible leather disc wheel, 2⅛" in diameter.
3. One adjustable hollow spindle for holding the above disc wheels.
4. Eight different grade emery paper discs, 2⅛" in diameter.
5. Four carborundum paper discs of different grades, 2⅛" in diameter.
6. Eight different grade emery paper discs 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diameter.
8. One clamping device for keeping discs flat, when not in use.

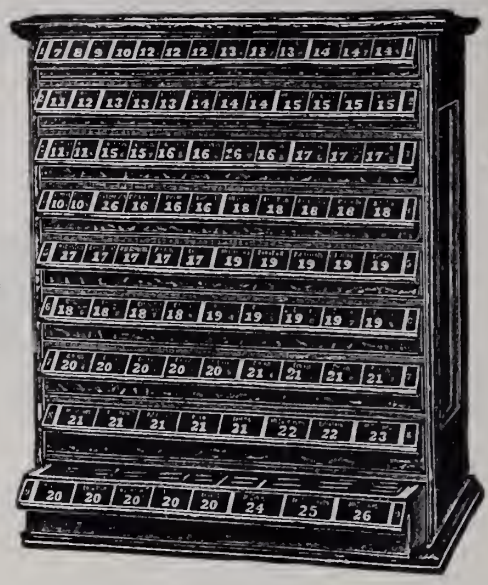
Price of Outfit No. 105, complete.....$1.50
Separate small emery discs.....per doz. .15
" large " " ..... " " .20
" small carborundum discs..... " " .20
" large " " ..... " " .35

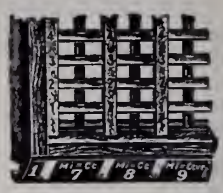
This new grinding device should find favor with the trade, being thoroughly practical and complete for all purposes, such as grinding steel tools, glass, enamel or any other metal or substance that can be ground with emery or carborundum. It is of equal value to the watchmaker, jeweler, optician, dentist, lock or gunsmith, platers and kindred trades. It will be found much more economical than solid emery and carborundum wheels. An assortment of solid wheels of twelve different grits would necessitate an outlay of ten times the cost of this outfit, not taking into consideration the trouble of trueing up the wheels when worn or glazed.

Full description and directions accompany each outfit.



ECHARCO WATCH GLASS CABINET No. 15 (Patented)





Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Price, No. 15, Each $16.

The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

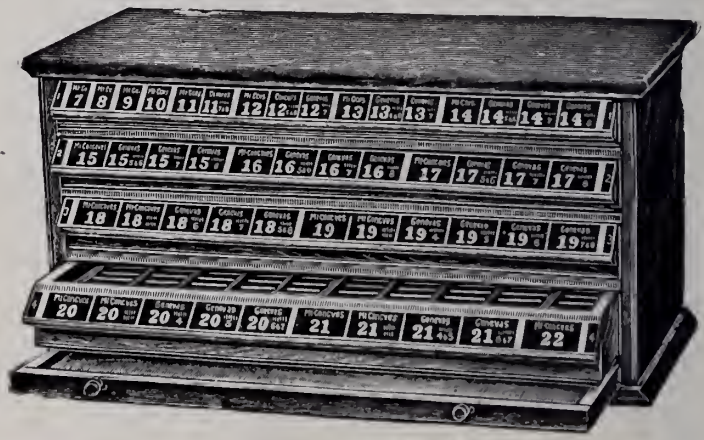
Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



Price, No. 20, Each, $7.75

CROWN CHUCK No. 50

For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

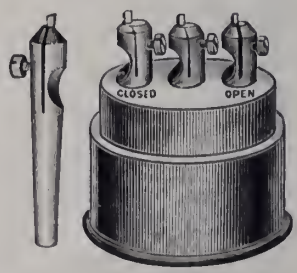
Price, each, $1.50

CULMAN JEWEL SETTING CUTTERS

Reduction in Price to $2.00

Former Price, $3.00.

Made for all Standard American Lathes.



For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.

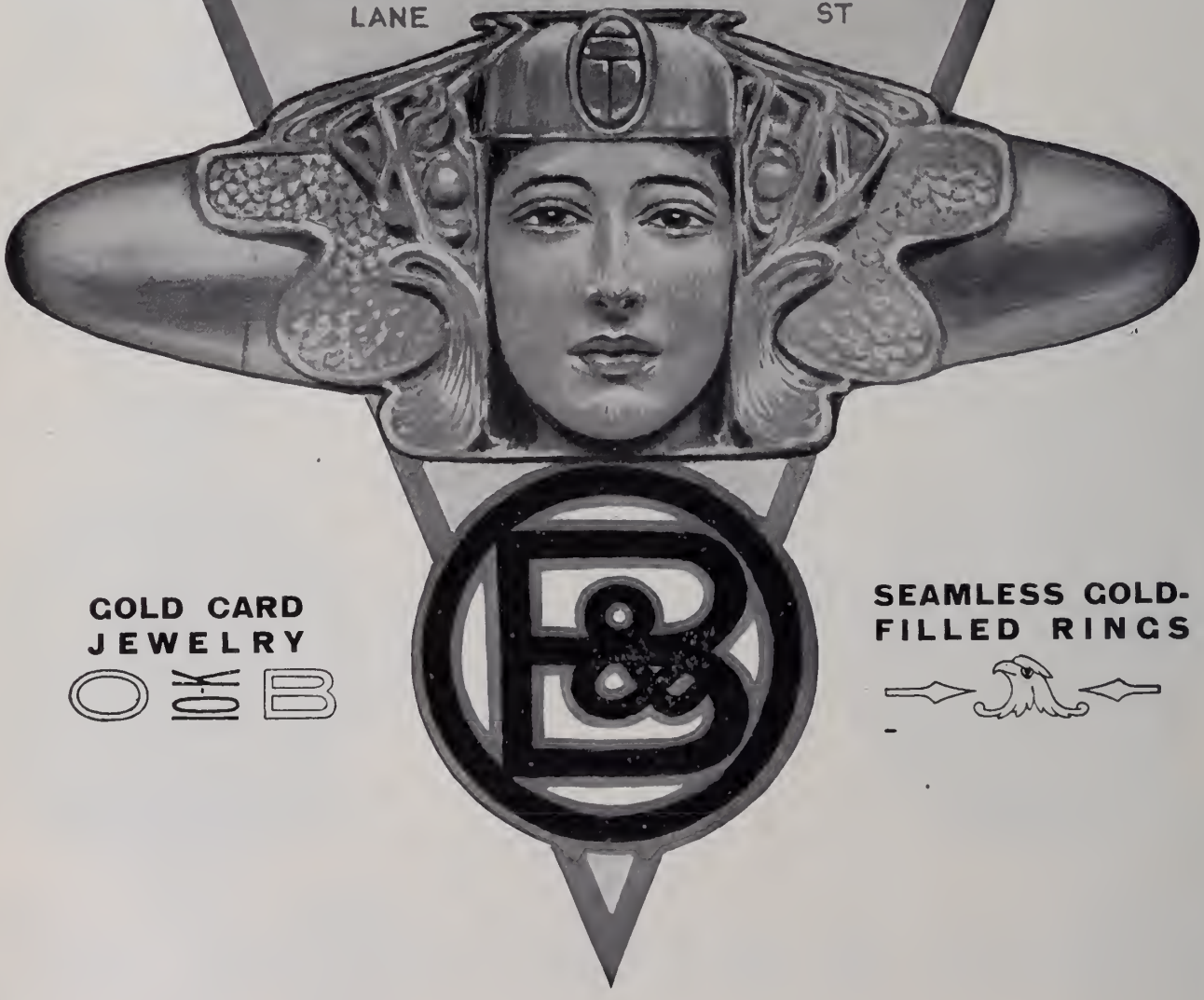
GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O K B

SEAMLESS GOLD-FILLED RINGS

HUTCHISON & HUESTIS

RING MAKERS



Epidote



Turquoise Matrix



Amatrice





Opal Matrix

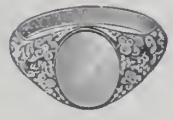
SERPENT RINGS



Amazonite







SIGNETS

In All Shapes and Sizes









RECONSTRUCTED

RUBY

IN MANY STYLES







Lapis Lazuli



Jadeite



Chrysocolla

FOR JOBBING TRADE



Topaz



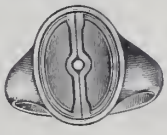
MAKERS OF THE NEW

H & H

INTERCHANGEABLE







ASK YOUR JOBBER FOR THESE GOODS



FACTORY AND MAIN OFFICE

185 Eddy Street

PROVIDENCE, R. I.

NEW YORK . . . . . 3 Maiden Lane

CHARLES E. SUTTON

CHICAGO . . Columbus Building

HARRY H. MILLER

ENAMELED BIRTH-MONTH LOCKETS

Of Rare Beauty and Artistic Worth



These Lockets are 1/10 gold plate
These Lockets have gold joints
These Lockets are the best finished in the market

TRADE
MARK

WOLCOTT MFG. CO.

71 Peck Street - - - - - - - PROVIDENCE, R. I.

NEW YORK OFFICE: 14 Maiden Lane

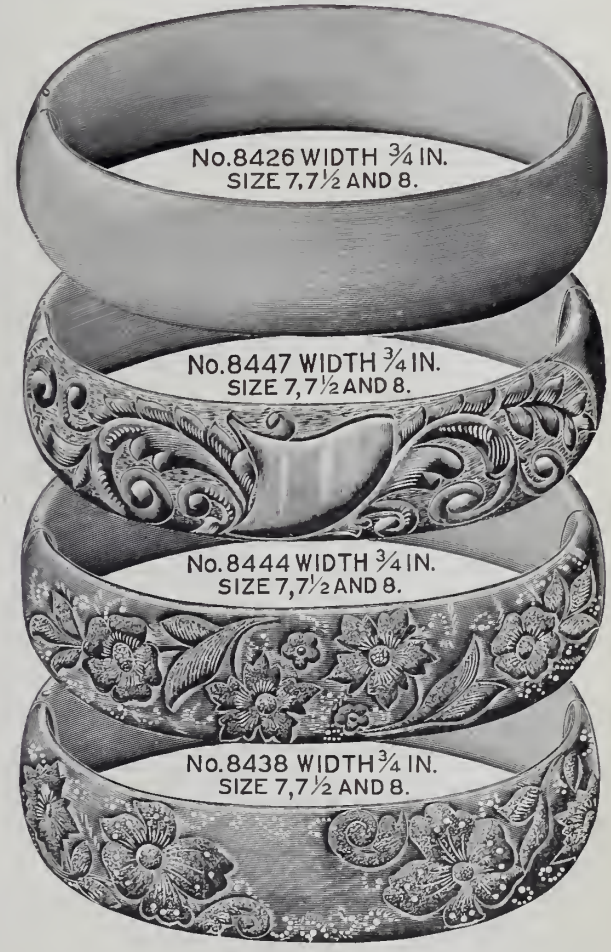
FONTNEAU & COOK CO.

THE name Fontneau & Cook Co. stands out with more prominence to-day than ever before. The goods that we manufacture have given such satisfaction that they have established a foundation as strong as that of the rock Gibraltar—which cannot be wasted away even by a continuous hammering.

The illustrations show samples of a few Bracelets that have aided in giving us prestige.

WE SELL TO THE WHOLESALE TRADE ONLY.

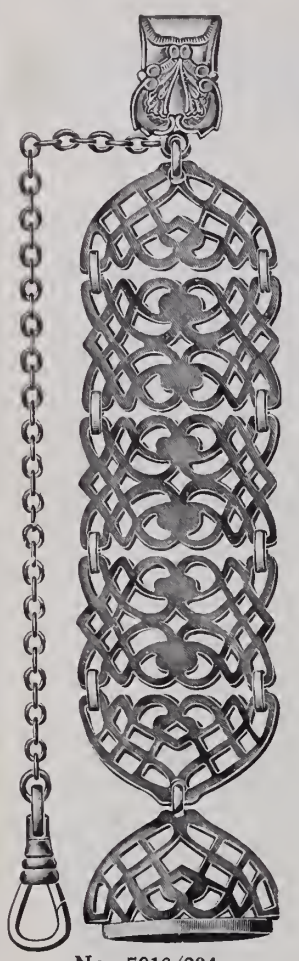




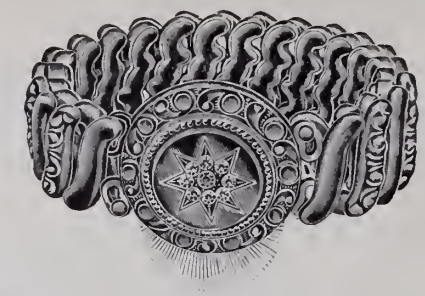
NEW YORK OFFICE:
Room 1609
15 Maiden Lane

Fontneau & Cook Co.
ATTLEBORO, MASS.

CHICAGO OFFICE:
1203 Heyworth Building



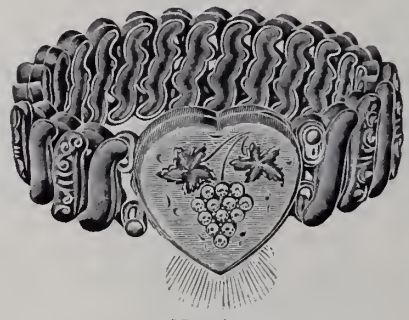
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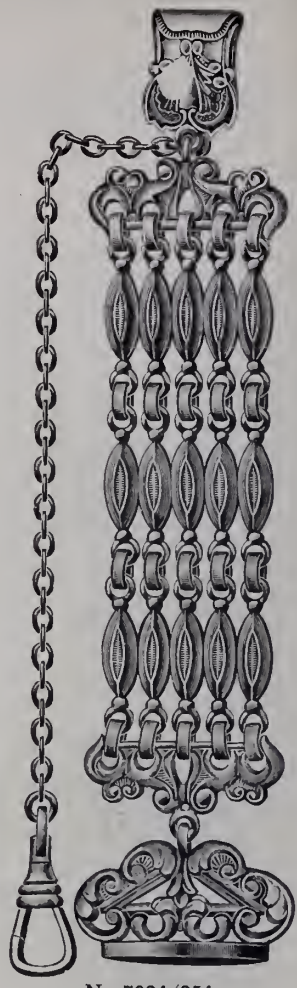
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No. A 75



No. A 78



No.7024/254

The D. F. B. Co. Line

Represents the highest standard in a medium priced line for Quality, Design and Finish.

It pays to investigate.

It will pay you to investigate our new line, it is full of money-making ideas.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Mermod & Jaccard Building

LONDON OFFICE
118-122 Holborn, E. C.



JAPANESE SAMURAI

These Samurai (warriors) probably did not wear such rings, but our rings are reproductions of designs of that period.



CHINESE SEAL RING
14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix. 14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal. 14-Kt.



CHINESE SEAL RING
Good Luck and Long Life. 14-Kt.



ROMAN FILIGREE RING
Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls. 14-Kt.

ORIENTAL HAND-MADE RINGS—100 Designs
Jade, Lapis Lazuli, Topaz, Coral, Turquoise Matrix, Amethyst, Opal, Opal Matrix, Chrysoprase—Other Stones
Gold — NECKLACES PENDANTS BROOCHES — Silver

VAN DUSEN & STOKES CO.

1123 Chestnut Street, PHILADELPHIA, PA.

OUR FOUR QUEENS



W
TRADE MARK

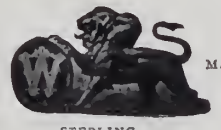
W
TRADE MARK

Play the Game to Win! Our Four Queens Can't Be Beaten!

SEND FOR LARGE FREE CATALOGUE OF STAG BRAND SILVERWARE.

THE WILLIAMS BROS. MFG. CO.

Glastonbury, Conn.

TRADE  MARK.
STERLING

A NEW SALES POLICY
AND ITS RELATION TO
THE SILVERWARE TRADE

Some weeks ago we announced to our customers that in pursuance of a new selling policy we would close our New York retail store and in future devote our undivided attention to the development of our wholesale trade throughout the country.

This change has now become an accomplished fact. The doors of our retail store at Broadway and 19th Street were closed May 8th and our Executive Offices and Wholesale Showrooms now occupy

THE ENTIRE TENTH FLOOR
OF THE
SILVERSMITHS' BUILDING

where we are prepared to welcome our friends in the trade.

In making this somewhat radical move we are ourselves convinced that it is a step along the line of definite progress. We believe that Whiting dealers will agree with us.

Certain it is that we are now in a position to give the greatest possible support to our dealers. We shall co-operate with them in every way to promote increased sales in their territory, unhampered by any real or fancied competition from our own New York salesrooms.

Interesting announcements of new patterns and details of our plan of co-operation with dealers may be expected in the near future.

THE WHITING MFG. COMPANY
Silversmiths

Silversmiths' Building, - - 15-17-19 Maiden Lane, New York



PATTERNS IN STERLING SILVER

The variety of our patterns in Sterling Silver Flatware is merely suggested by the illustrations. We invite careful inspection of the many designs we have at our warerooms. Our ware is in substantial weights, shows careful workmanship and will be found satisfactory in every way.

INTERNATIONAL SILVER COMPANY

MAKERS OF

Sterling Silver :: Silver Plate :: Sterling Silver Inlaid :: Cut Glass

9=19 Maiden Lane **18=22 John Street**
(Subway Entrance)

NEW YORK

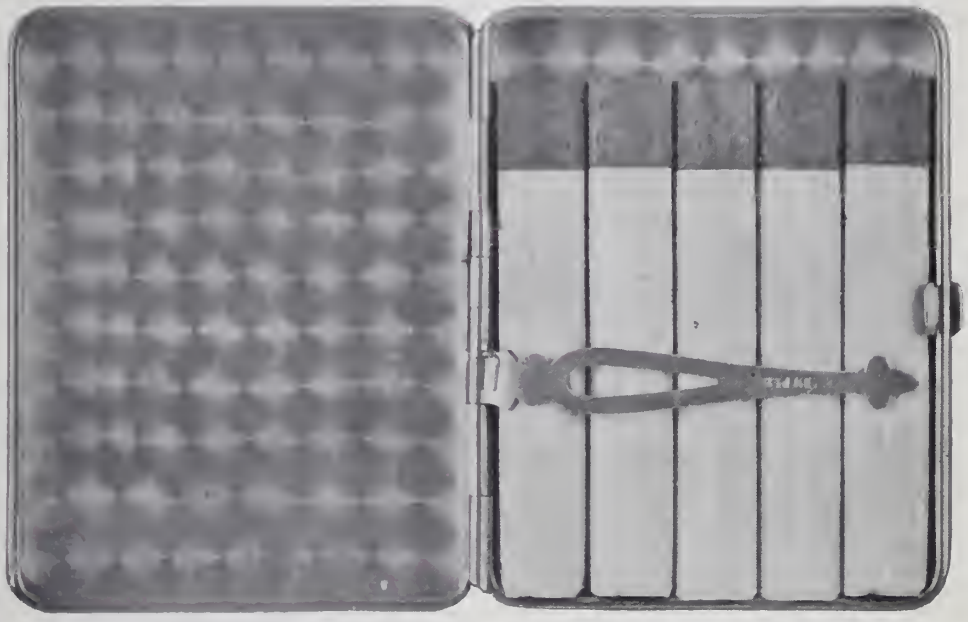


KREMENTZ CIGARETTE CASES AND MATCH BOXES

In Sterling Silver and 14-kt.







THE BEST and best-selling articles of the kind on the market. Appeal as gifts as well as for personal use. Krementz Match Boxes, designed expressly for paper matches, are unusually compac and graceful. Krementz Cigarette Cases are richly ornate and ideallyt adapted to their purpose. Krementz standards of workmanship prevail throughout.

Both are made in the following finishes: Roman, Polished, Engraved, Etched, Engine Turned and Krementz Gun Metal Finish.

You cannot afford to omit these lines if you cater at all to masculine trade.

KREMENTZ & CO.

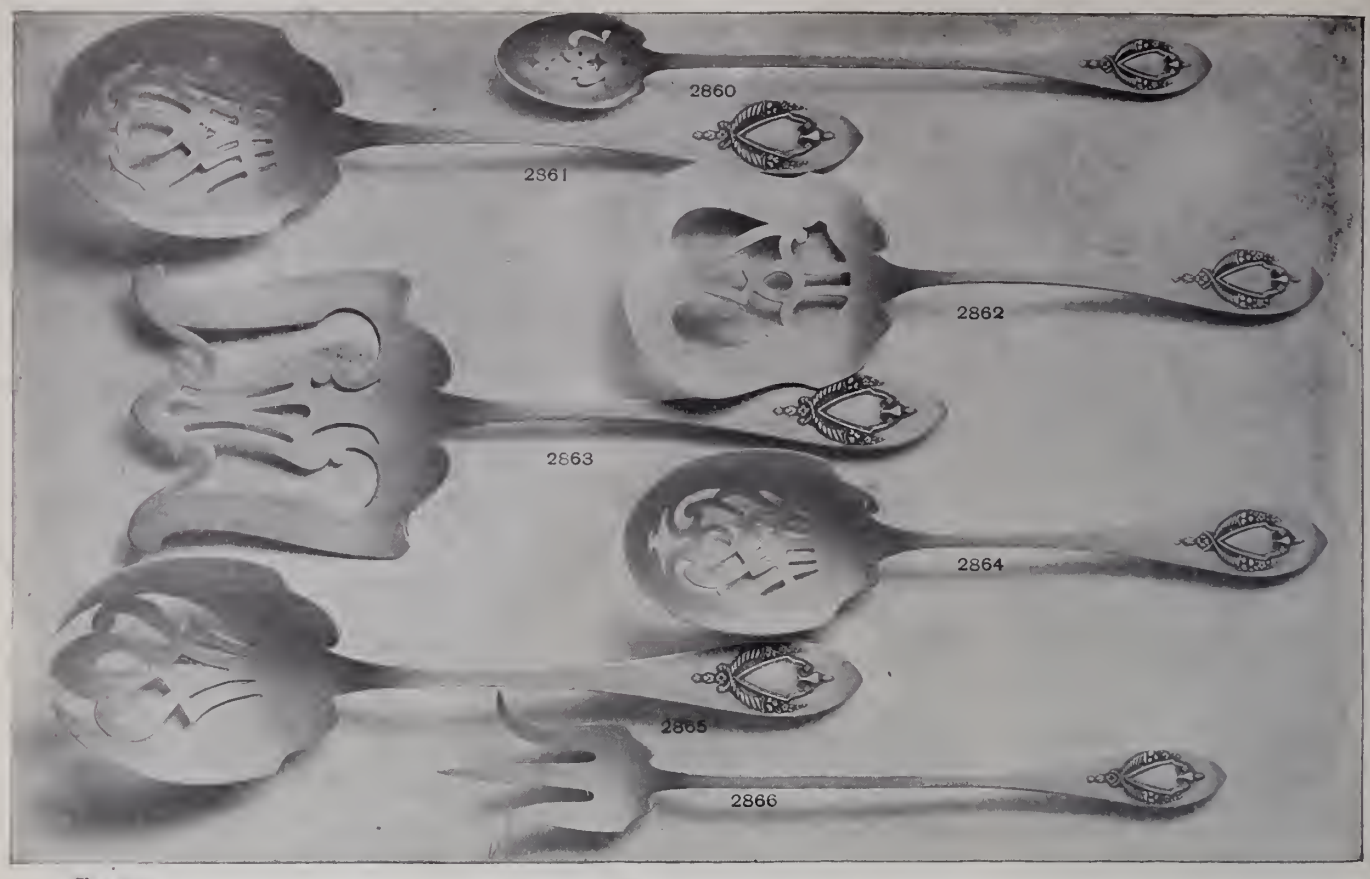
Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEWARK, N. J.

NEW YORK OFFICE
1 Maiden Lane

14K. J.
TRADE-MARK

SAN FRANCISCO
722 Shreve Bldg.



TRADE MARK R&E BCo STERLING Made at ye Silver Shop of

Ye MOUNT VERNON PATTERN

Rogers, Lunt & Bowlen Co. Greenfield MASS. *Write for Catalog*

WE illustrate herewith what is acknowledged to be one of the most handsome Sterling Tea Sets ever placed on the market. It is also **one of the greatest values** offered the trade for a long time. Each individual piece in this set is of Good Heavy Weight—the excellence of finish, the quality of workmanship and the beauty in design make this distinctly a Smith product—which is equivalent to saying that it is beyond criticism.

FRANK W. SMITH COMPANY

Manufacturers of Sterling Silverware

Gardner, Mass.

TRADE MARK
STERLING 925 1000



Sterling Silver Five-Piece Tea Set.

WHEN YOU BUY

Ash-Receivers
Baking-Dishes
Candelabra
Chafing-Dishes
Coffee-Machines
Coffee-Pots
Coffee-Se vers
Copperware
Egg-Poachers
Kettles
Match-Holders

STERNAUWARE

Percolators
Pitchers
Salt and Pepper Sets
Smoking-Sets
Spoons
Stands
Sugar-Bowls
Teapots
Traveling Companions
Trays
Wine-Coolers

THIS IS WHAT YOU GET:

DEPENDABLE GOODS that bring a satisfactory profit
SEASONABLE GOODS that sell all the time, every day
GUARANTEED GOODS that make satisfied customers
STYLISH GOODS that meet all purses and demands
PERFECT GOODS that are made by expert workmen

Just Consult Our Catalogue H

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

S. STERNAU & COMPANY
Makers of
STERNAUWARE

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



No. 3327 Knife

A Line of POCKET KNIVES,

that in merit of design and quality of workmanship and finish, measures up to the highest standard demanded by the first class, retail jewelers.

¶ The Best of Geo. Wostenholm steel only, is found in the skeletons of our knives.

Trade ~~RB~~ Mark

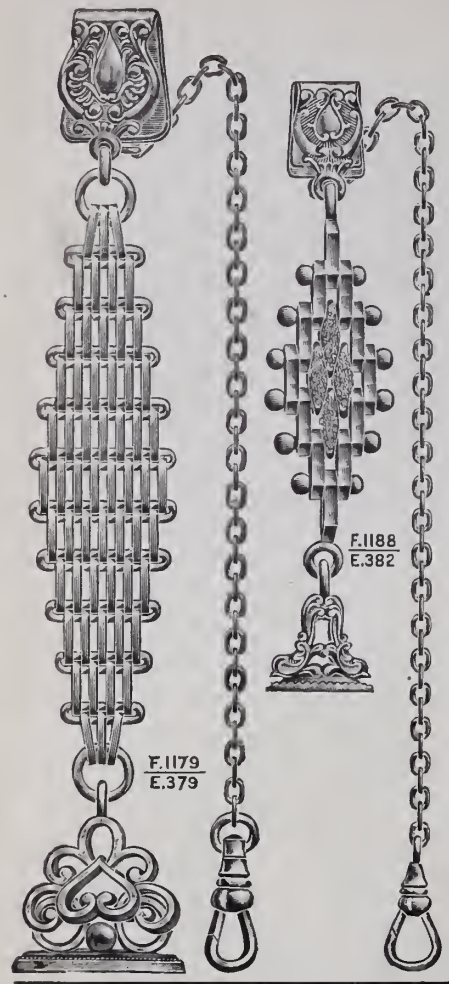
R. BLACKINTON & CO.

ESTABLISHED 1861

SILVERSMITHS AND JEWELERS

New York Salesrooms:
15-17-19 Maiden Lane

Factory: North Attleboro, Mass.



BATES & BACON

Attleboro, Mass.

MAKERS OF

High Grade, Gold Filled

Chains
Lockets
AND
Bracelets

NEW YORK
9 Maiden Lane
CHICAGO
103 State Street

"WINNA" BRACELET
Strongest Joint and Catch on the Market





No. 4385. Illustration one-half size.
GERMAN SILVER

The Largest and most comprehensive line of mesh bags in Sterling and German Silver in the World.

Goods Manufactured by us include:

Sterling and German Silver Mesh Bags
Sterling and German Silver Box Purses
Sterling and German Silver Vanity Cases
Rolled Plate Bracelets—in Baby, Misses' and Ladies' sizes
Rolled Plate Ladies' Chains (Guards and Necks)
10K. Ladies' Chains (Guards and Necks)
Sterling Silver Ladies' Chains
Rolled Plate Necks (Pendant Drops)
Plated and Silver Sash Pins
Plated and Silver Sash Buckles
Plated Hat Pins
Rolled Plate Fobs

WHITING & DAVIS CO.

NEW YORK OFFICE: 7 Maiden Lane
CHICAGO OFFICE: 103 State Street

PLAINVILLE, MASSACHUSETTS





THE word "Colonial" means much: especially in sterling ware for weddings, as without exception the bride is always pleased to refer to her Colonial ware.

We are the leaders in this line of ware, having made it a specialty for over twenty years.

We have more designs and styles than all of our competitors put together and our prices are the lowest for A-1 goods.

Also write or 'phone us for photos of our new line of sandwich and grape plates.

We also make one of the finest lines of French roll dishes. Prices furnished on application to

ROGER WILLIAMS SILVER COMPANY

101 SABIN STREET, PROVIDENCE, R. I.



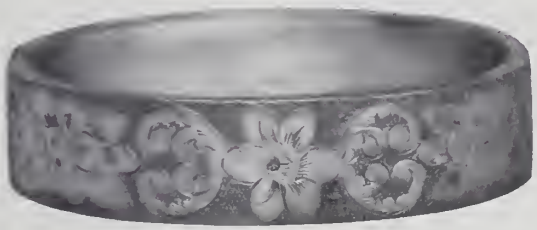
G29

THE ATTLEBORO CHAIN CO.

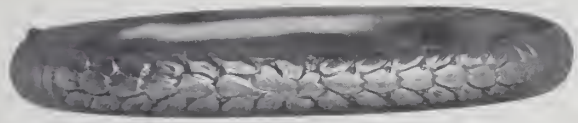
Makers of High-Grade Gold Filled

CHAINS, FOBS, BRACELETS and LA VALLIERES

THAT-GIVE-SATISFACTION



No. 16443



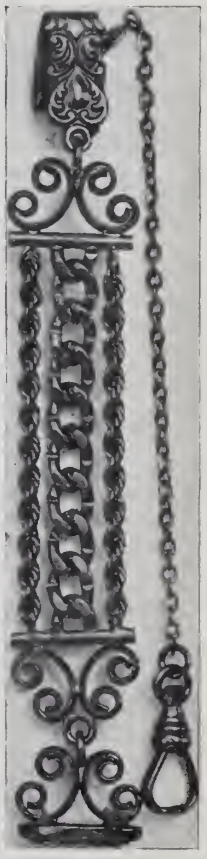
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OUR new Fall line is now on the road. We have many new ideas, which are bound to be sellers. We do not hesitate to say that the finish of our goods is unexcelled, and the wearing qualities can be relied upon. If you haven't seen our line communicate with the factory at once and our salesman will call.

OFFICES

NEW YORK - - 11 Maiden Lane
TORONTO, 616 Continental Life Bldg.
FRISCO - - - 704 Market Street

PLANT:
Attleboro, Mass.



G104

Watches Diamonds Jewelry

Announcement

The **Ilgen & Wakefield Co.** beg to announce to the trade that they have succeeded the old established firm of **Aikin-Lambert Jewelry Co.**

The business will be carried on at the present location, where they will be pleased to greet the trade. With increased facilities and a large and well selected stock of new and seasonable goods, they are prepared to handle all orders with promptness and reliability.

Fred D. Ilgen
C. C. Wakefield
H. B. Younglove

ILGEN & WAKEFIELD CO.
SUCCESSORS TO
AIKIN-LAMBERT JEWELRY CO.
Silversmiths Building
15-19 Maiden Lane NEW YORK



Bracelets, Fobs and Link Buttons

In Rolled Gold Plate and Gold Front

All of our goods are the result of years of conscientious effort, coupled with honest methods, good workmanship, and are made of stock that is right in quality. The stamp M. H. & Co. on our goods is their guarantee.

We especially recommend for your consideration our fine line of ENAMELED BAR PINS, CUFF PINS and BROOCHES in STERLING SILVER and PLATE.

Ask your jobber to show them to you. If he doesn't handle them, write us

Mason, Howard & Co.

N. Y. Office, 180 Broadway Factory, Attleboro, Mass.

One of the Best Ways

TO BE prepared for the June Wedding rush, is to lay in an assortment of sterling silver mayonnaise dishes.

Our illustrations give you a hint of the attractiveness of our line.



2281 Plain Ladle
2281*e* Hammered Ladle

SIMONS, BRO. & CO.

Silversmiths
Thimblemakers *Jewelers*
611 Sansom Street
PHILADELPHIA

NEW YORK
13 Maiden Lane
320 Fifth Avenue

CHICAGO
103 State Street

SAN FRANCISCO
717 Market Street

When in the vicinity of any of our offices drop in and see our complete line.

We are manufacturing the new Elk Design under authorization No. 1, received from the Grand Exalted Ruler. We are at the head on this, as we are in the lead of all Elk Jewelry. The discussion on emblems having now been settled, members of the Order will purchase more freely, and we can supply your wants. We carry everything from Silver Buttons to the most expensive Diamond Mounted Charms. Memo package cheerfully sent on request.

HENRY FREUND & BRO.
SELLERS OF SELLERS
ELK GOODS A SPECIALTY
71 Nassau Street, NEW YORK

SOMETHING NEW IN DEPOSIT



This cut shows one of our latest productions in a glass deposit marmalade jar. This can be retailed at $5.00 at a good profit.

TRY IT.

We make everything in deposit and have added a line of sterling silver pin cushion jewel cases, salt and peppers, bon-bon dishes, candlesticks, loving cups, etc.

DEPASSE MFG. CO.
SALESROOM: 41-43 Maiden Lane
FACTORY AND SHOWROOM: 318-320 East 23rd Street
Coast Agent: A. I. Hall & Son, San Francisco, Cal.

Mail Postal Card to Dept. A for



SPECIAL PROPOSITION
ON
SILVA PUTZ
SILVER POLISH

AMERICAN METAL POLISH CO.
WEST SOMERVILLE, MASS.

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET



A Large Variety of Patterns in All Widths

Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY
Made by CASTIGLIONI CO.
JOBBING TRADE ONLY
9 Calendar Street
PROVIDENCE, R. I.



AN UP-TO-DATE
LINE
FOR WIDE-AWAKE
JEWELERS

TRADE
G
MARK

QUALITY
10 K.
FINISH
THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, and NECK CHAINS

J. A. & S. W. GRANBERY

13 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal.

Mr. Retailer:

If you are looking for better Gold Watch Cases than those stamped: "Solidarity," you will find them at the bottom of the North Pole.

SOLIDARITY GOLD CASES are easy to get from your jobber.

SOLIDARITY WATCH CASE COMPANY

Established A Quarter of a Century

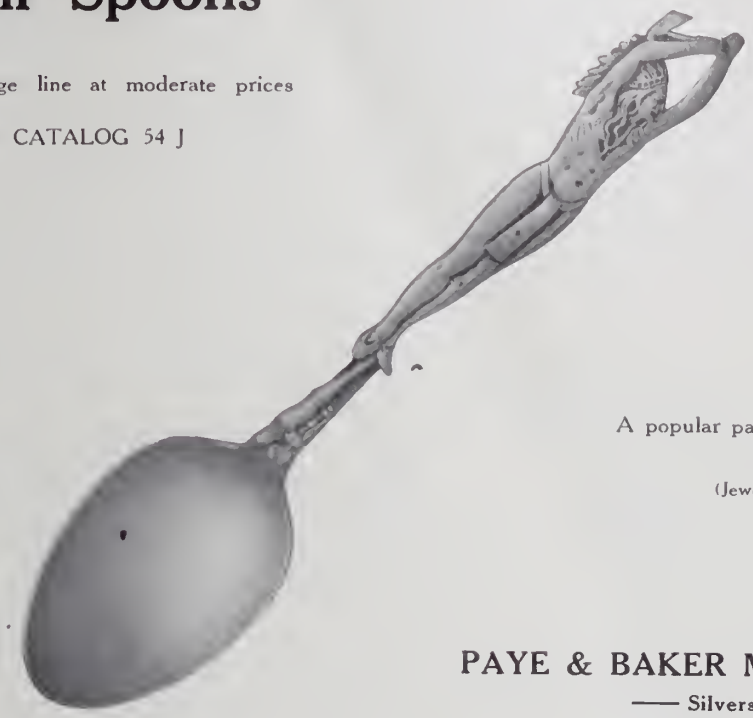
54 Maiden Lane, - - New York

JOHN W. SHERWOOD——General Selling Agents——FRANK E. HARMER

Souvenir Spoons

We have a very large line at moderate prices

SEND FOR CATALOG 54 J



No. 21795 J
A popular pattern with plain gilt bowl
$13.00 doz.
(Jewelers' Circular Key)

PAYE & BAKER MFG. COMPANY
—— Silversmiths ——
NORTH ATTLEBORO, MASS.

AND NOW WE HAVE ADDED to our well rounded-out lines of everything sold or used in a jewelry store, a superior line of Hand Decorated China, second to none in the country in the quality of the blanks used or the skill of the artist. TO INTRODUCE THIS LINE we have carefully selected our best values and have grouped them into a well-balanced assortment, which will appeal to every china buyer at first sight, and allow you 100 per cent. on your investment.

Controlling our production, we are in a position to duplicate patterns or produce special ideas appealing to your taste.



OUR ARTISTS ARE AT YOUR SERVICE.

Assortment A (including all of the above illustrated numbers) Net Cash, $100. Assortment B (omitting Nos. 3, 6, 8, 9, 10, 13, 17, 18, 26, 28, 29, 30, 31) Net Cash, $50.

Subject to Jewelers' Circular Discount

KING & EISELE

BUFFALO, N. Y.

THE STATUS OF WAISTCOAT BUTTONS

TRADE D MARK

WHEN Waistcoat Buttons first claimed artistic attention, the Waistcoat itself was quite an imposing garment. Durand Waistcoat Buttons preserve the traditions of dignity and beauty while conforming to modern demands. For full and semi-dress.

PRICES: $1.50 to $80.00 each.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE S MARK

Agents for the Pacific Coast
R. H. SCHWARZKOPF
340 S. Broadway, Los Angeles, Cal.

TRADE O MARK

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

Established 1834

NEW SCREW WIRE
BROOCHES
and
SCARF PINS

The New Cuff Links

Tie Clasps to Match

THERE is masculine taste and character in the architecture of these New Cuff Links including the dignified

GRECIAN DESIGN

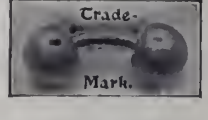
Varied and pleasing tones of color are imparted by the increasingly popular

Enamel Decorations

Choice between Loose Links and solid connections, with shapely Bean ends. A note of harmony is sounded by

TIE CLASPS

to match Cuff Links. Best practical shape. A new idea. Easy to sell.

14 Kt. 

Only

Day, Clark & Co.

Twenty-three Maiden Lane

NEW YORK

G. R. Howe
W. T. Carter
W. T. Gough

ESTABLISHED 1841 BY A. CARTER

F. R. Horton
F. W. Stanbrough
H. L. Farrow



Carter, Howe & Co.

Manufacturers of

GOLD JEWELRY

Including the Most Complete Assortment of

VANITY CASES, and BAGS and PURSES in GOLD and SILVER



Our New Combination Cigar Cutter Match Box



Patented January 12, 1909

The newest and quickest selling article introduced this season



Patented January 12, 1909

Carter, Howe & Co. take pleasure in offering to the Trade the latest Perfected Match Box for Paper Matches, with Combination Cigar Cutter. Automatic and easily operated. Made in 14-K. Gold and Sterling Silver, Plain, English Engraved, Etched and Engine Turned. Patented January 12, 1909.

9-11-13 Maiden Lane, NEW YORK **FACTORY: Newark, New Jersey**

B. M. SHANLEY, Jr., CO.

Manufacturers of

14 and 18 Kt. GOLD JEWELRY

AND

FINE MESH BAGS

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.



Osmers-Dougherty Co.



Necklaces
Earrings
Collars
Heart Charms
Scarf Pins
Brooches
Pearl Studs

Onyx and Bead Necks
Fine Roman Pearl Necks
Barrel Snaps of Pearls, Diamonds and Roses
Neck and Fancy Vest Chains
Bracelets
Grapes
Pendants



SEED PEARL Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities

ORDER AND REPAIR WORK of all kinds executed by skilled workmen

291-293 SEVENTH AVE., Bet. 26th and 27th Sts. 'Phone 913 Madison NEW YORK

SAUTOIRS

in all Finishes and Colors of Enamel for Watches.

A. J. HEDGES & CO.

Makers of

14-K. JEWELRY



SAUTOIRS

and Lockets to match

14 K

TRADE-MARK

14 John Street New York



FANS

FOR EVERY FANCY

ranging in price from $4.50 per dozen to $100. each. The newest ideas in gauze fans, silk fans, feather fans, mounted on sticks of bone, mother of pearl, ivory and sandal wood.

We also present a choice collection of imported Jewelry Novelties: La Vallieres, brooches, belt pins, buckles, hat pins, pearl and amber necklaces, jet goods and an exceptionally fine line of the **fashionable Long Chains.**

Send for selection, mentioning price.

We also repair fans

LEWY & COHEN

530 BROADWAY IMPORTERS NEW YORK

14-K. GOLD JEWELRY

TRADE MARK

Handy Pins	Link Buttons	Tie Clasps	Scarf Pins
Safety Pins	Shirt Studs	Veil Pins	Barrettes
Brooches	Fobs	Hat Pins	Belt Pins

10-K. and 14-K. Neck Chains and Guard Chains — Plain and Jeweled Lorgnette Chains

STERLING SILVER JEWELRY

NEW DESIGNS IN

LINK BUTTONS HAT PINS SAFETY PINS
TIE CLASPS COAT CHAINS

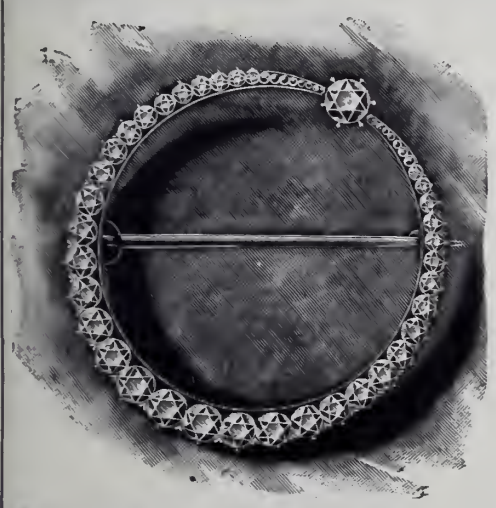
THE R. S. CIGAR CUTTER

In Sterling Silver, Plain and Engraved; and 14-K. Gold, Plain and Engraved, also Set with Diamonds.

Enos Richardson & Co.

23 MAIDEN LANE - - - - - - NEW YORK, N. Y.

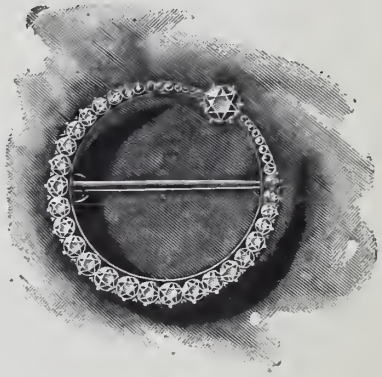
SAN FRANCISCO OFFICE: J. A. YOUNG, 717 MARKET STREET



ORIENTAL DIAMOND CRESCENT BROOCHES

WE MAKE these handsome Oriental Diamond Crescent Brooches in 12 sizes, to cost from $125 to $800 each. Our policy has always been to carry a complete line and series of everything we originate. **Our New All Platinum Diamond Engagement Rings** are positive rapid sellers. They are exquisitely carved and pierced. Every design has individuality.

Loose Diamonds—At present our stock of loose diamonds is very large. We import every size, from 200 to the carat, to stones of 2 carats each. As we buy these gems abroad from the cutters for spot cash, we are enabled to quote you lower prices, and give a better value than others. If our salesman doesn't call on you—**Send for a Selection.**



Trade Mark

"Abel Mountings Have a Tone of Superiority"

ABEL BROS. & COMPANY NEW YORK: 29 MAIDEN LANE, Corner Nassau Street
Offices in Paris and London

Manufacturers of Fine Diamond Mountings and Artistic Diamond Jewelry

I. N. LEVINSON, President Established 1865 H. S. MORRIS, Sec'y and Treas.

S. COTTLE COMPANY

14-K GOLD BAG



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IN GOLD AND SILVER IN
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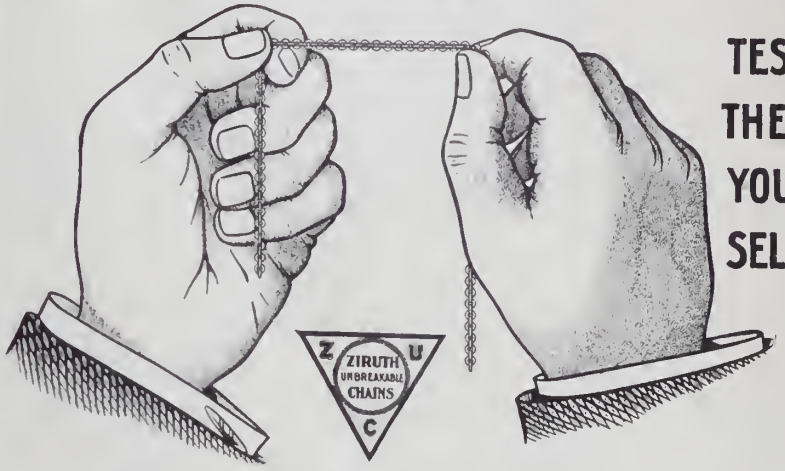
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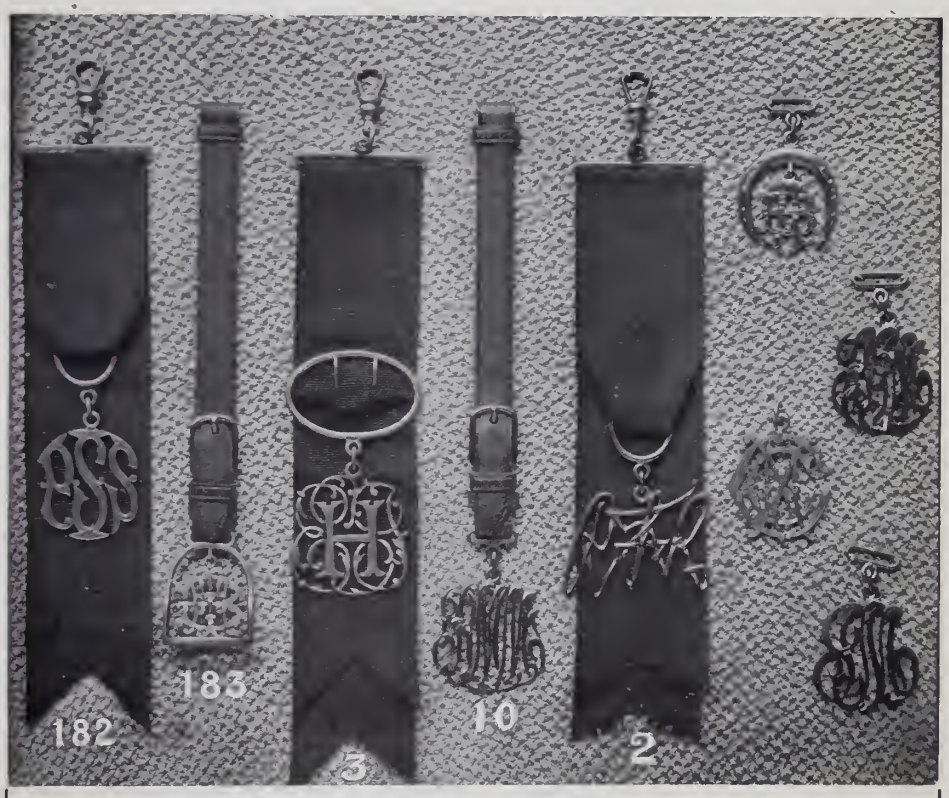


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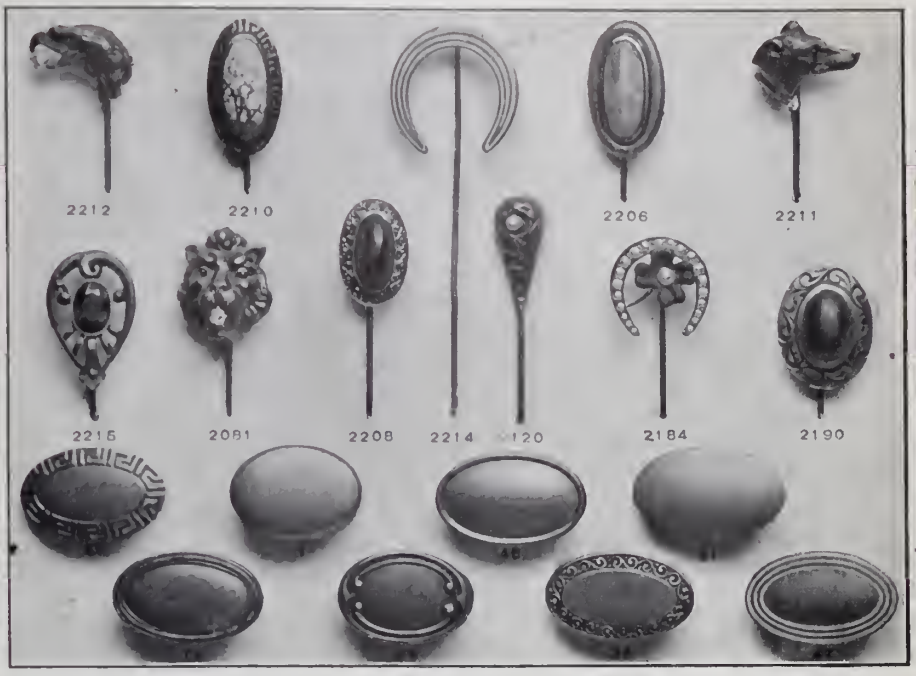
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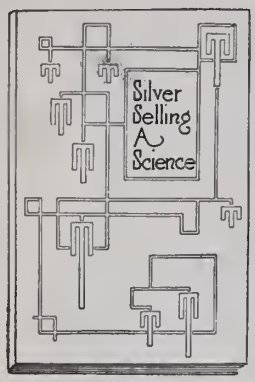
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Goods that catch the eye because the quality and show are there. The price is the lowest that a good article can be sold for. Not the very cheapest, but the best for you, because you can sell more of it. The line of uniform best quality.

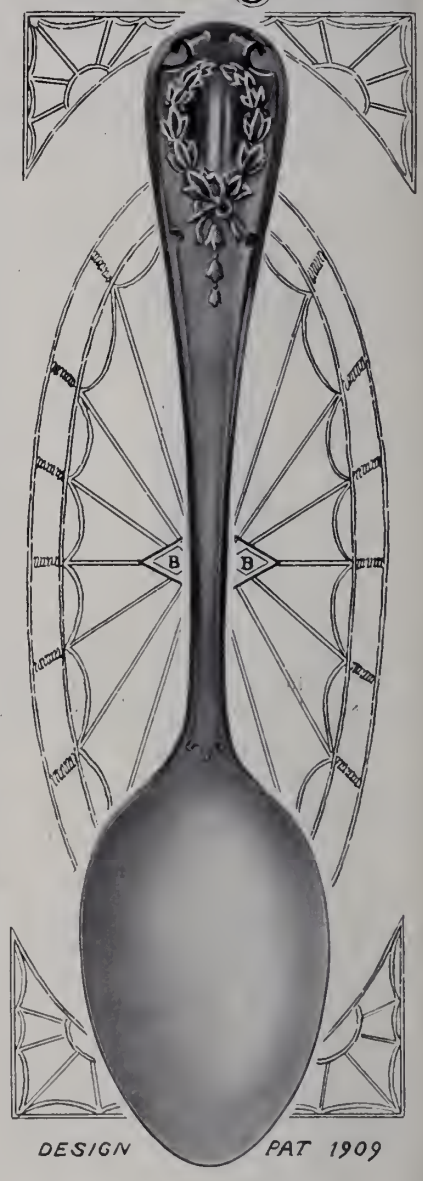
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ESTABLISHED FIFTY-TWO YEARS

Flat Model, Quarter Gold, Hand Engraved

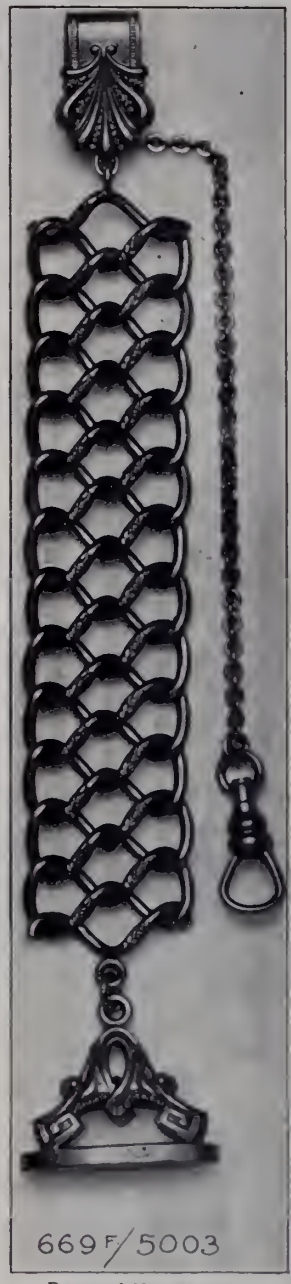
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Another Black Shield Product—

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The Product of the Highest Attainment in Oil Manufacturing. Too much care cannot be taken in selecting the right oil.

It's the LIFE-BLOOD of a watch. It will not gum. It is free from acids. Climate has no effect. Every drop of oil in the bottle, even to the very last, is as good as the first

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Our line of CHAINS, ROLLER FOBS AND BRACELETS, SEALS, LOCKETS AND LAVALLIERES is as fine as ever and up-to-date in styles.

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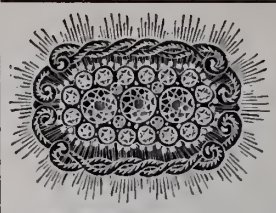
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and
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We stand back of every article we make, and solicit your inspection.

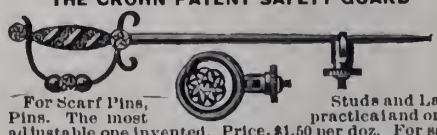
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No. 7525 84

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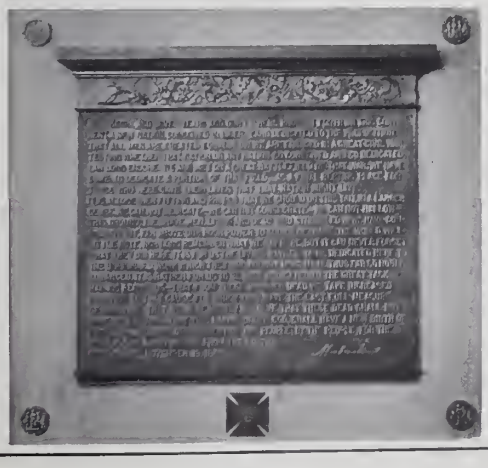


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Quality and Workmanship the Best

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Send your stone and if we have not a setting to hold it, we will make it in 24 hours.

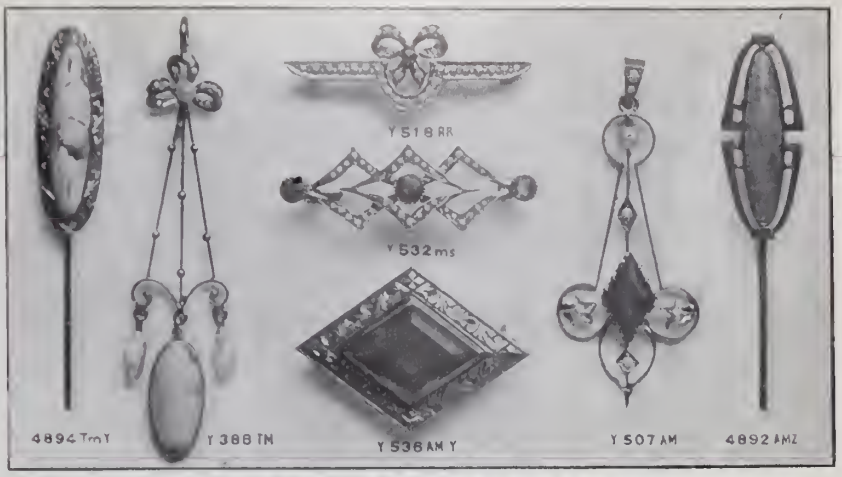
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Profits are made from goods that sell. Our line of 14K and 10K solid gold jewelry is known as

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Write for this catalog; it means much to you.

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EASY TO INSERT IN CUFFS

A modest priced Gold
Cuff Button with lever end.

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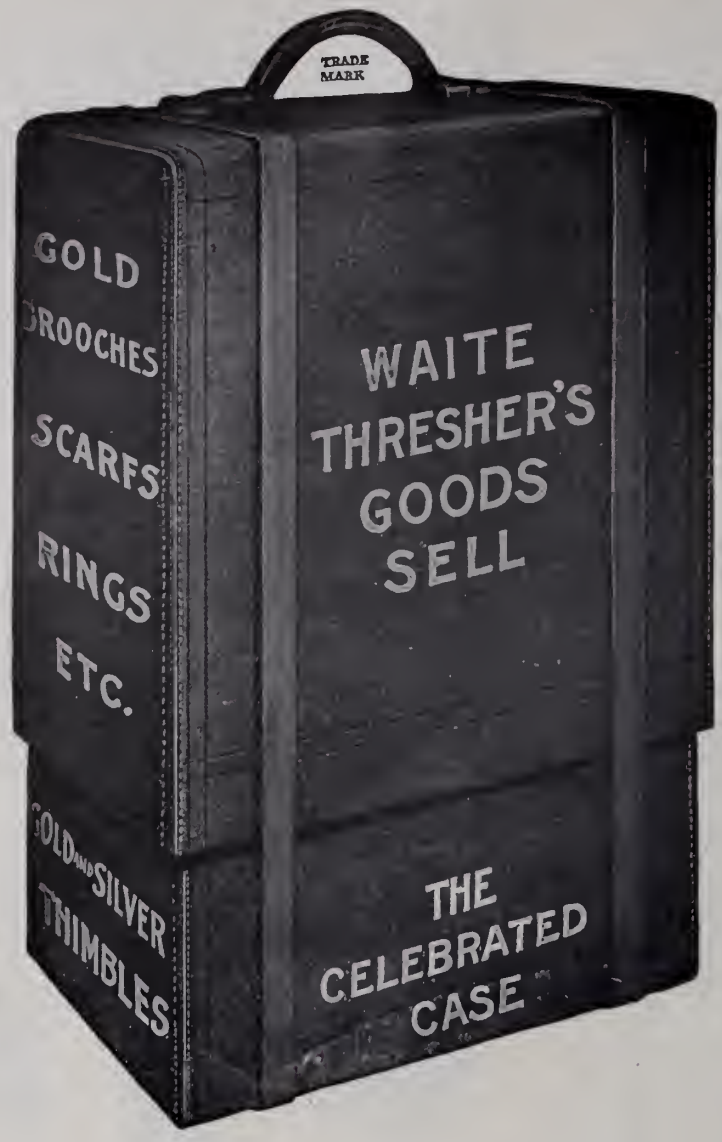
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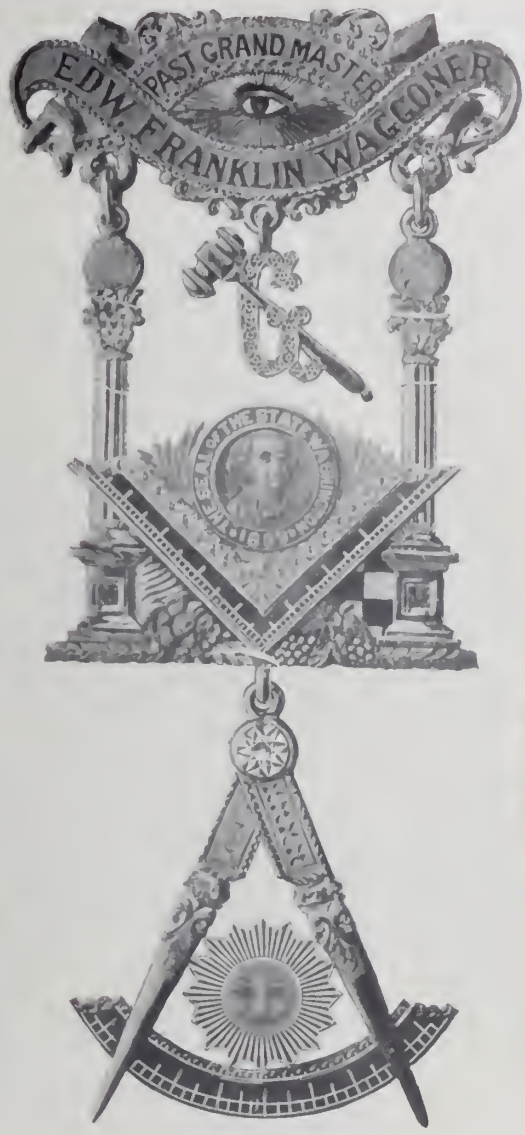


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1300

No. 1300 Past Master's Jewel, 14 K gold, set with sapphire, doublet and moonstone sun face.....$33.00
No. 1300A Same as above, made of 10 K gold.....$30.00



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No. 1309 Past Grand Master's Jewel. Extra heavy 14 K jewel, set with finest quality sapphires. Price from $200.00 to $300.00, according to specifications.



1310

No. 1310 Past Grand Commander's Jewel. Extra heavy 14 K jewel, set with ¾ C diamond. Price without diamond.....$150.00

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433

No. 433 14 K solid gold jewel. The top bar of this jewel has an applied scroll, the all-seeing eye and letter "G" and is connected to a second bar with Masonic blue ribbon. The second bar consists of a 24-inch gauge, ashler, gavel and trowel, from which is suspended a square and compasses enclosing the blazing sun, set with genuine topaz; compasses are set with nine brilliant cut diamonds and sapphire, rose green gold wreath. Price, $150.00.

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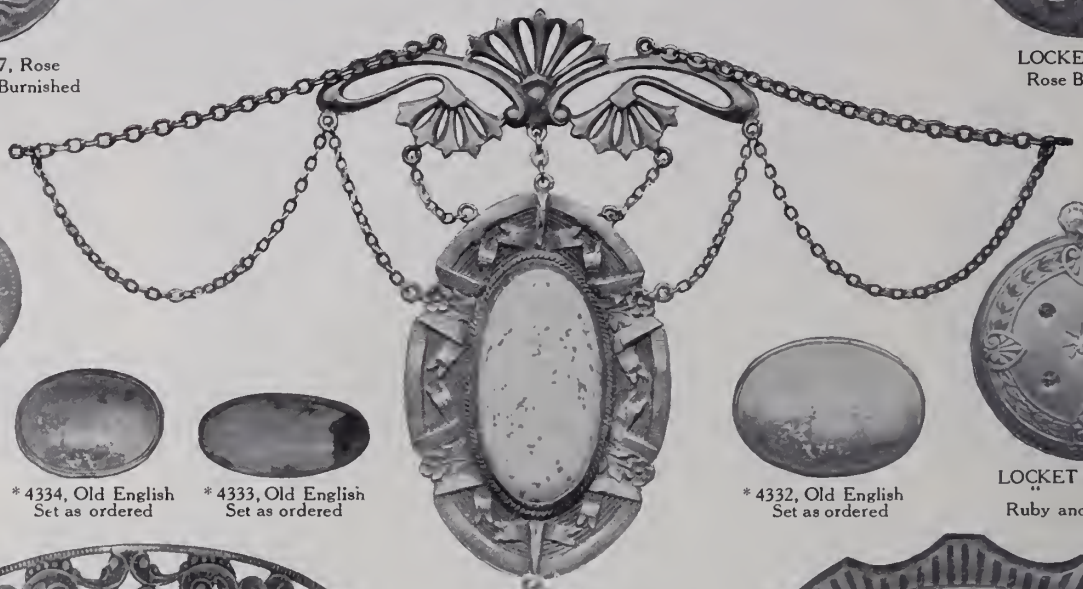
(* Can be furnished with real Turquoise Matrix if desired.)



LOCKET 3167, Rose
3168, Fine Gold Burnished



LOCKET 3164
Rose Brilliant





LOCKET 3146
Old English

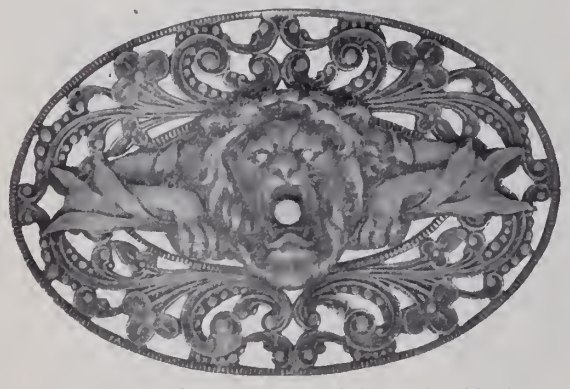
*4334, Old English
Set as ordered

*4333, Old English
Set as ordered

*4332, Old English
Set as ordered



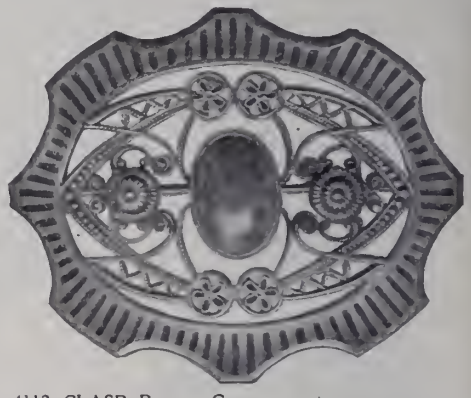
LOCKET 3131, Rose
" 3132, Green
Ruby and Brilliants



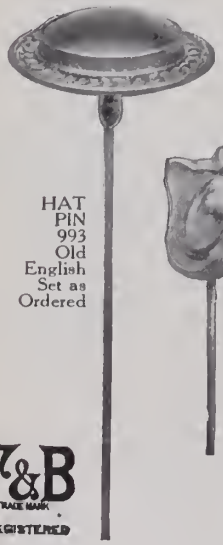
4107, CLASP, Rose or Green, Red Eyes, White Mouth
4107½, PIN STEM, Rose or Green, Red Eyes, White Mouth



*NECK CHAIN
346
16 inches long,
Rose or Green Finish,
Japanese, Jade or Turquoise Matrix Stones.

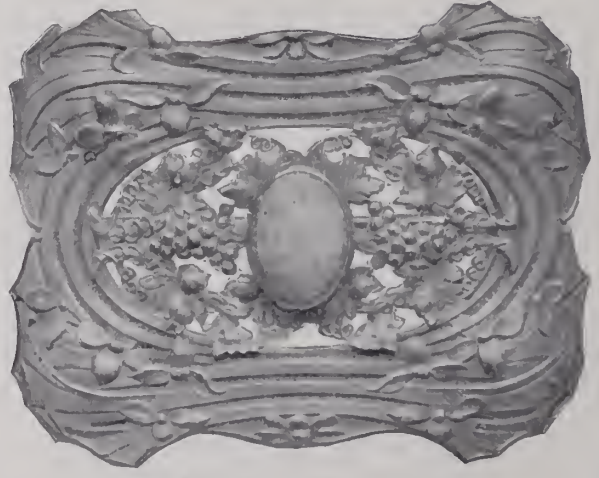


4112 CLASP, Rose or Green
4112² PIN STEM, Rose or Green
} Set as ordered

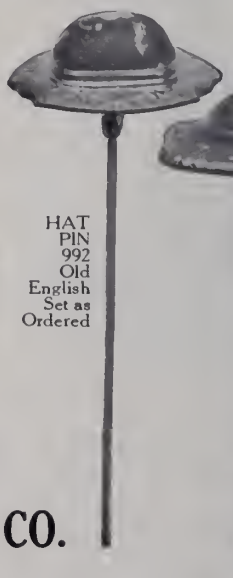


HAT PIN
993
Old English
Set as Ordered

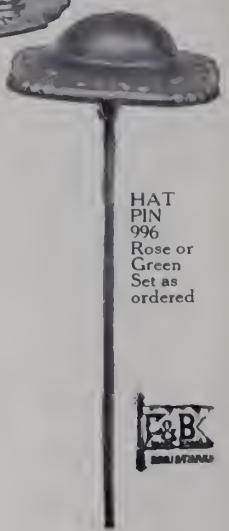
SCARF PIN
986 Rose
987 Green
Set as Ordered



3815, CLASP, Rose or Green
3815', PIN STEM, Rose or Green
} Set as ordered



HAT PIN
992
Old English
Set as Ordered



HAT PIN
996
Rose or Green
Set as ordered

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVIII. WEDNESDAY, MAY 12, 1909 No. 15.

Singhalese Gold and Silver Smiths.

THE inhabitants of the island of Ceylon are famed as clever workers in the precious metals. Their work in bronze, too, deserves the good name it has. Many natives are employed in shops owned by Europeans and use only European methods and tools. But a large number of Singhalese smiths still continue to use the primitive tools of their race and produce beautiful results.



FIG. 1.—JEWELRY AND SILVER WORK OF CEYLON AND INDIA.

The first illustration shows the interior of a Ceylon store. Not only the glass cases, but probably many of the articles, were "made in Germany." On the table in the foreground is a number of articles of native manufacture. The two vases and the candlesticks are very attractive. The fat bowl with the neat base seems designed for the European purchaser, who is usually satisfied if his purchase is odd and was made abroad.

The foreign purchaser is rather easy to please, and in Ceylon, as in Egypt, the jewelers are aware of this. Recently the writer saw a brooch which was purchased in Colombo by a woman on her way to Europe. The setting was of very ordinary European manufacture, and the precious stones were Bohemian glass. The only noteworthy thing about it was the price.

The wrought decorations on some of the pieces shown in the first illustration exhibit many interesting details. But the abundance of decoration is an indication of cheap labor rather than of good taste. The large ornament is to be worn in the hair. The arrangement of colors may be interesting, but the lines are very monotonous.

The goldsmiths in the second picture and the engravers in the third (Fig. 3 and Fig. 4, page 55) are at work in an establishment owned by a European. The rather feminine hair dress is peculiar.

In the fifth illustration we see a primitive silversmith, and in the fourth a very primitive silversmith. His only garment is a small piece of cloth. Excessive work has not made the old man near-sighted, as one might infer from the spectacles. That he is far-sighted is shown by the fact that he is looking over his glasses to see what the photographer is doing.

For the illustrations and the facts in the description we are indebted to the *Journal Der Goldschmiedekunst*, of Leipzig.

Frederick Job, a Wilkes-Barre, Pa., jeweler, has been awarded the contract by the county commissioners for installing the clocks in the new court house. His bid was $1,425. For that amount he agrees to install 16 electric clocks and one master clock.

New Method of Inlaying Metals.

A NEW method of inlaying metals, simpler and less expensive than the far-famed Damascus work, has been recently invented in England. The metals used become partially alloyed, one with another, and beautiful effects in great variety are thus produced. The new process is described in *Cosmos* (Paris, Feb. 27). The writer recalls that the art of damaskeening was practised in the most remote periods in Persia, China and Japan. Metal workers in Rome became expert in a similar kind of inlaid work, which was known as *cœlatura*, and some of the articles found in the ruins of Pompeii are of bronze inlaid with silver. These trades must have disappeared completely at the epoch of the invasions, and it is not until the thirteenth century that we recover a trace of them. At this epoch, Cairo, Granada, Persia, and certain cities of Asia Minor practised this industry, but the most skilful workers lived at Damascus, and the art of inlaying introduced by the Venetians into the west was of the Damascus style. The writer continues:

"Damaskeening consisted in engraving with a burin on a metal surface the lines of a design that it was desired to represent and inlaying them with threads and bands of gold or silver, finally polishing the whole. Such work was difficult and its cost was high, so that there has been continual experimentation to get the same ornamental effects more easily. Many processes have been invented, in which the metal is either poured into the hollows in a molten state or is introduced in the form of a chemical composition which yields the metal when heated. . . . Unfortunately, the artistic value of the results thus obtained has never



FIG. 2.—SINGHALESE GOLDSMITHS AT THEIR WORK.



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We are now in our own new steel and concrete factory, where all the modern ideas of construction and convenience have been carried out.

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reached that of real damaskeen work.

"The delicate art of damaskeening, however, may perhaps witness a revival under a slightly different form, owing to a simplified and ingenious process due to an Englishman, Sherard Cowper Coles. . . .

"If we immerse in a metallic powder an object made of a sufficiently refractory metal, and heat the whole to a temperature somewhat below the point of fusion of the powdered metal, this latter will sublime in part and form on the surface of the object a deposit that is not simply superposed, but is alloyed with the metal and unites with it to a depth that may be determined at will.

"Besides this, the new process allows of the production of varied color effects, due to the combination of several metals with one another and with the supporting metal.

"The modus operandi consists in covering the object with a protective composition, the parts to be incrusted being the only ones uncovered. The protective layer should have a consistency similar to that of the mastic used by glass workers. The design is traced in it with the aid of a well sharpened tool and the portions cut out are carefully removed. The object thus prepared is enclosed in an iron box containing a bed of filings of the metal to be used for incrustation, and then covered with the same filings so as to be entirely surrounded with them. The box is then placed in a furnace and heated to the proper temperature.

"A mixture of several metals may be used, but not in a single operation; there must be as many separate processes as there are metals to deposit. The different layers are not superposed, but penetrate and become alloyed.

"The duration of the heating process varies from a few minutes to several hours, according to the depth of the incrustation desired and according to the kind of metals used.

"The inside walls of the box are not incrusted, because they are hotter than the object within, so that, according to the principle known in elementary physics as the 'principle of the cold surface,' it is on the latter that the vapors condense."

This process, the writer says in conclusion, is based on the method of galvanization known as "sherardization," also the invention of Mr. Coles and named after him. This has already been described in these columns.—Translation made for *The Literary Digest.*



FIG. 3.—SINGHALESE ENGRAVERS.
(*See Text on Page 53.*)

Bill to Establish a Customs Court Introduced Into Congress.

WASHINGTON, D. C., May 5.—A bill has been introduced by Representative Needham to provide for the creation of a United States Court of Customs Appeals, to consist of a chief justice and two associate justices, to be appointed by the President with the advice of Congress, at a salary of $10,000 each a year, each to have been practicing before the Supreme Court of the United States, and they would also have to be experienced in the customs laws of the United States. This court would have the services of a marshal with the same duties and powers as a marshal of the United States Supreme Court, and other necessary clerical force.

It is provided that the costs and fees of this court would not exceed those now charged by the Supreme Court, and would have to be accounted for and paid over to the Treasury Department in the same manner as is done by the Supreme Court. This Court of Customs Appeals would be open for transaction of business, and its sessions would be held annually or oftener at the following places: First circuit, Boston; second circuit, New York; third and fourth circuits, Philadelphia and Baltimore;



FIG. 1.—AN OLD SILVERSMITH AT HIS WORK.
(*See Text on Page 53.*)

fifth circuit, New Orleans; ninth circuit, in the cities of Seattle, Portland and San Francisco, or at other places in the above circuits, as the court might later designate.

This court would exercise exclusive appellate jurisdiction to review the appeals or final decisions by a Board of General Appraisers in all cases regarding the construction of law or the facts respecting classification of merchandise and the rates of duty, fees and charges imposed on them, and all questions as to the jurisdiction of the board and the laws and regulations governing the collections of duties. The judgment of this would be final, excepting that it would be compelled to answer any questions or propositions of law, made by the United States Supreme Court where it desires instruction of that court to enable it to give its proper decision. The construction the Supreme Court may put upon the question and propositions would be binding upon the Court of Customs Appeals in any case.



FIG. 5.—A NATIVE SILVER SHOP.
(*See Text on Page 53.*)

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Artists Needed in Our Jewelry Trade

Some Frank Criticism and Suggestions to the American Manufacturer by a Well Known London Authority

LONDON, April 24, 1909.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

I note with considerable interest the case you put, in THE JEWELERS' CIRCULAR-WEEKLY of March 31, as to the need of artists in the jewelry trade. The case is put in a nutshell. Elaboration would be easy, but nothing more than the home truths need putting.

You have in America a few first rate houses. You have behind them large capital. You have manufacturers who vie with the whole world in the use of machinery, but you do lack the artistic spirit in your commercial jewelry productions. This is the case from the biggest to the smallest firm. I have seen in the great exhibitions specimens of high-class American jewelry productions which cannot compare quite favorably with the productions of Paris, London or Berlin. And yet, America with its vast resources should be in a position to compete with really artistic and beautiful objects.

Some time ago I affirmed that the United States of America would have to find some means of producing artistic jewelers and silversmiths, since in Great Britain and on the Continent fewer opportunities were afforded to thoroughly learn the crafts, with the usual economic consequence. As America had trusted to the encouragement of alien craftsmen, the time was bound to come when the difficulty would be brought clearly home and a serious situation have to be met. That you, as editor of THE JEWELERS' CIRCULAR-WEEKLY, have emphasized now.

It seems strange to me that a protectionist country should have relied for so long upon foreign workers. Stranger still, that in the main the commercial jewelry and silverware designs have remained so poor in quality of design, and strangest of all that there should be little really fresh in the character of the designs employed. (Spoonware is one of the exceptions.) Either British or French styles predominate, and not always of the best. Even the American craftsmen and craftswomen follow the wormy, creepy lines of nothingness which is characteristic of much "modern art jewelry." "The personal element" is either the expression of an exaggerated notion of self-importance or the mimicry of "the latest idea from Paris!"

There are a few American craftspeople who do try to get off the beaten track, but they lack the necessary inventive spirit. We can leave them to their own devices, but the Trade (note I write it with a big T) should awaken to the need for a spring-like freshness in the designs they produce for the million; realize that novelty is not everything, that modernity is the great essential; show that, though the factory has to turn out its productions by the dozen or gross, brains have been used to present "a thing of beauty and a joy forever."

Even in your best work (diamond work) there is a heaviness which jars upon the nerves of the Britisher and Frenchman. I have jotted down these few reflections because I know how anxious THE JEWELERS' CIRCULAR-WEEKLY is to help its countrymen, while I, believing in that universal brotherhood of art, feel that it is a thousand pities time should be passing without a full appreciation of its value. I have seen a considerable quantity of American-made jewelry of late, well made and perfectly finished, but the designs such that, in the main, only a country cousin would care to wear.

Mere mechanical excellence will not do; jewelry and silverware should be the expression of a craftsman's spirit, like silver of the Middle Ages and jewelry of the Renaissance. There may be those who think that *Art* and *Machinery* are strange bedfellows. I do not. There is no reason whatever why modern tools should not be just one of the most progressive means of expressing an artistic spirit. It is the abuse of the machine against which we cry out; it is the grinding out of good and useful handwork by the stupid use of machinery which the artist would raise his voice against. Lewis F. Day, the British designer, with a world-wide reputation, has argued on more than one occasion that machinery can be used to advantage, and consequently it should. But jewelry of the better class, and silverware also, must be not only the thoughtful expression of the artist, but the production of those who can use their hands as deftly with the tools as the designer with his pencil and brush. Mechanics will never make good jewelers or silversmiths. The twin crafts demand an æsthetic feeling on the part of those who engage in them.

The great point appears to me to be, How can you get good commercial jewelers and incidentally produce good designers and workpeople who will specialize in the production of work in the precious metals? Certainly it is one which needs an answer in the United States. It is a question which is demanding an answer in Great Britain, Germany, Austria, and in that home of artistic feeling and clever craftsmen, France. It is answered by the suggested establishment of technical schools wherein during the *day time* lads may learn at least the first elements of the crafts and also receive a grounding in drawing and design. The Parisian Syndical Chamber of Jewelry has for about 40 years realized the importance of artistically training the jewelers and silversmiths of Paris. What this Association of French Master Jewelers has done, and is doing, the American masters might do. In Germany the work of educating the young jeweler and silverworker is carried on jointly by the employers, the State and the municipality. In Great Britain this is also the case in some instances, while in others the municipality makes itself entirely responsible, with the aid of Government grants, for the artistic and technical education of art craftsmen.

Writing from a personal knowledge of what is done on the Continent as well as in Great Britain, I am convinced that the future will see the establishment of trade or technical schools where the "art and mystery" which was once taught only in the workshop will be communicated to the youngsters. The trade school will take the place of the workshop and factory as a means of learning a trade or craft, and the nation which first realizes the supreme importance of this will get a long start on the road to commercial success.

Yours very truly,

W. AUGUSTUS STEWARD.

ELSIE BEE'S FASHIONS.

ATTRACTIVE NOVELTIES NOTED IN A LADY'S RAMBLES AMONG THE JEWELERS.

THE old-style pendant effect is used upon brooches. There are little dangles, usually two, made of links of pearls and gold. These, with the scroll effect setting, are certainly a return to old ideas.

* * *

A charming necklace has a bell pendant made of closely set pearls with a single pearl clapper. The chain is delicate and is ornamented at intervals with two small gold daisies having pearl centers.

* * *

The sets for men carry out the prevailing ideas of daintiness and ornateness—the links, buttons and pin to match having possibly a cabochon stone with surroundings of white enamel and pearls. Diamonds are also applied.

* * *

A new idea in brooches consists in the use of the old-fashioned buffed-top stones—jade, lapis, etc.—as a central setting. The beauty of these is further enhanced by a graceful encircling design in small pearls. The frosted gold leaf, punctuated with pearls, has proved a particularly popular design in this connection.

* * *

Men's scarf pins show a daintier and more ornate tendency. One striking example of this progression is seen in a pin having a square lapis central setting with buffed top, surrounded by two rows of small pearls, across each side of which are tiny diamonds in calibre effect. There are also the small stones with pearls in lighter designs around them.

* * *

Earrings continue on the forward march. One of the most approved designs is in the form of a small bow of pearls, with one gracefully tapering end, the knit and larger part of the end being decorated with a square of diamond-shaped sapphire, topaz, emerald or peridot. The old-fashioned hoop earring is the newest departure from this elongated style. Large, round and heavy, it is the extreme of style.

* * *

The popularity of the black opal this season has been phenomenal. In the scarf pin and brooch it is most attractive, being surrounded by an Oriental design that seems to emphasize the beauty of the stone. A touch of enamel introduced in the setting, having the same color scheme, also adds to the charm of these exquisite stones. And they are sometimes further ornamented by a few dainty bands of calibre diamonds.

ELSIE BEE.

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Death of George H. Howland.

The jewelry trade in New York and throughout the east read with deep regret the brief announcement in the last issue of THE JEWELERS' CIRCULAR-WEEKLY telling of the sudden death of George H. Howland, a well-known and highly respected member of the trade, who has been connected with the jewelry business for many years.

Mr. Howland had been in poor health for some time past, and not until late in March had he again ventured to the Maiden Lane district. He was about Maiden Lane on Tuesday, at the noon hour, and went from there to the office of Howard & Cockshaw, 18th St. and Fourth Ave., and took lunch with Mr. Cockshaw. He complained of feeling poorly, and walked a block to Broadway, where he asked a policeman to



THE LATE GEORGE H. HOWLAND.

place him aboard a car that he might go home. No sooner had he entered the car than he was suddenly seized with a hemorrhage of the lungs, and died before medical assistance could be procured, but not, however, until after he had given his home and business address. Death was caused by the bursting of a blood vessel. He was taken to the station house, and his brother-in-law, Mr. Scofield, of Scofield, Melcher & Scofield, was notified, and he at once took charge of the remains and had them removed to Brooklyn.

Deceased was a man of kindly and genial temperament, and was highly regarded throughout the trade. He is remembered by a host of friends made during his long career in the gem trade because of his pleasant ways and his many kind acts. He always had a pleasant word for everyone, and, so far as known, had not an enemy in the world.

George H. Howland was born, Feb. 4, 1843, in New York City, and was a son of Samuel and Eliza Howland. He spent his early life in New York, and after his school days began his business career in the employ of a newspaper in New York, with which he stayed a short time. His first venture in the jewelry world was as an employe of the firm of Robert Rate & Co., in a retail store conducted by that firm near Warren St. He stayed with that concern some little time, and then at the time the Civil War broke out he enlisted in a New York company and went south, where he served his country for some time.

Returning from the war, he entered the employ of Buckingham, Cole & Hall, in business at 10 Maiden Lane, with whom he remained for about 15 years. Later he went with D. & M. Bruhl as a salesman, and remained with them and their successors, Bruhl Bros. & Co., until he formed a partnership in the precious stone importing business with Wm. Kleinschmidt under the firm style of Kleinschmidt & Howland, in January, 1896. On Jan. 1, 1899, Frederick Ehrhard was admitted to the firm and the style was changed to Kleinschmidt, Howland & Co., with which firm he was connected up to within a short time ago, when the business met with financial reverses during the panic of 1907 and 1908. Since that time Mr. Howland has been, when able, conducting a business as broker in diamonds and precious stones, with an office at 21 Maiden Lane.

As an illustration of the high esteem he was held in by his various employers, when he had been with Bruhl Bros. barely one year Mr. Bruhl asked him to get his life insured for $10,000 and the firm would pay the premium as long as he would be in their employ, but he refused, preferring to have them loan him $2,000 to complete payment on his home in Portchester, which they did without charging him any interest.

Deceased was a member of the Jewelers' League and of St. Peter's Episcopal Church in State St., Brooklyn. The funeral services were held Thursday morning of last week from his late home, 96 McDonald St., in the Bedford section of Brooklyn. Interment was at Greenwood Cemetery. The deceased is survived by a widow, two sisters, Mrs. D. O. Scofield and Miss Sarah Howland, and one brother, Samuel L. Howland, who is connected with the Jos. Frankel's Sons Co.

William Helman, Terre Haute, Ind., Makes a General Assignment Under State Laws.

TERRE HAUTE, Ind., May 7.—Wm. Helman, who has a retail jewelry business at 1129 Main St., this city, has filed a general assignment for the benefit of his creditors. This deed is filed under the State laws, but will be superseded if bankruptcy proceedings should be made against him. According to the statement given out, his liabilities are about $1,050 and his assets about $425.

Mr. Helman, who is a watchmaker and formerly worked for S. H. Sterchi for seven years, started in business for himself in 1905. He occupies a small portion of a furnishing store, and carries a small but well-assorted stock valued at about $2,000. He is very well regarded in the community, and it is hoped that he will be able to soon settle up his financial difficulties.

Krenzien & Johnson, Van Wert, O., have dissolved, John H. Krenzien continuing alone.

Death of Benjamin Spier.

Benjamin Spier, head of the Ben. Spier Co., 37 Maiden Lane, and well known in the jewelry trade, died of neuralgia of the heart Tuesday of last week at his home, 249 New York Ave. He had been connected with the trade for the last 32 years and had traveled all over the United States. He formed a wide circle of friends, who learned with regret of his demise.

Deceased was born in Rodenberg, Germany, 69 years ago, and came to this country in 1866. He first went to work as a bookkeeper in a factory at New Haven, Conn., and after a short time came to New York, where he secured employment as a traveling salesman for Max Freund & Co.,



THE LATE BENJAMIN SPIER.

covering the south and west for this house, with which he remained for 10 years. He then went into partnership with a man named Harris, under the firm style of Harris & Co., at 12 John St., as manufacturing jewelers. He was associated in this business for three years and then became associated with J. J. Cohn, under the firm style of J. J. Cohn & Co., who were located at 31 Maiden Lane, with whom he stayed until 1898 when he bought out Mr. Cohn's interest in the business and went into partnership with Joseph Forsheim, under the firm style of Spier & Forsheim. About two years ago he bought out Mr. Forsheim's interest and formed the Ben. Spier Co.

Mr. Spier was a member of the Benevolent and Protective Order of Elks, which he joined in the south, and later affiliated with a Brooklyn lodge. He was also a member of the Jewelers' League. He is survived by his widow and two daughters, Alice and Mrs. Florence Lidowitz, three brothers and one sister.

The funeral services were held Thursday afternoon, at 2 P.M., from his late residence, and interment was at Cypress Hills Cemetery.

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Thief Thwarted in Daring Attempt to Rob Jewelry Store at Salem, Ore.

SALEM, Ore., May 5.—A man who gave the name of A. J. Smith and who, it is thought, is the son of a well known Salem real estate dealer, entered the store of Chas. H. Hinges, 123 N. Commercial St., about noon April 28 and, at the point of a pistol, demanded that Carl Nuegbauer, a clerk, give him what money there was in the cash register and later ordered the clerk to open the safe. Being unable to do this, the clerk was instructed to collect the diamonds from the window, and he was just in the act of doing so when the proprietor entered and an alarm was sounded. Smith made his escape, but was captured in a few minutes at the junction of 1th an l Court Sts.

The clerk was working at a bench near the front window when the man entered. As he arose and stood behind the showcase the intruder pointed a revolver at him and demanded the money. When the thief had secured all the money in the place he ordered the clerk to open the safe, but failing in this, ordered that the diamonds be turned over to him. Just as the clerk was about to comply with this demand the proprietor entered and the thief turne l his attention to the latter, but Mr Hinges quickly swung the door shut and ran out on the street. As he turned he saw Smith leave the store and run along Commercial St. The proprietor then followed, calling for he'p, but before he could overtake the man the latter was caught by F. F. Taylor, who had a desperate struggle to keep from being shot. A bystander came to Taylor's relief and helped to overcome the thief, who was turned over to the police.

There were about $5,000 worth of dia monds in the store at the time the man entered. The proprietor says he recognized the man as one who had been in the store on several previous occasions, evidently with the intent of holding him up, but each time someone had fortunately been in the store.

In a letter, which Mr. Hinges writes to the Jewelers' Security Alliance of New York, he describes the whole affair as most exciting and extraordinarily daring, and says that it was most fortunate that all escaped without bloodshed. He gives Taylor, the man who caught the thief, special praise for his bravery.

Proceedings of the Recent Meeting of the Retail Jewelers of Michigan Held at Saginaw.

SAGINAW, Mich., May 5.—The district convention of the Michigan Retail Jewelers' Association, which, as told in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, was held in this city, April 28, at the Elks Temple, was attended by about 30 delegates. A. B. Hull, president of the State association, presided and the session was devoted principally to formal business, among other things the adoption of a new constitution and the election of delegates to the national convention. The delegates chosen are: G. Wm. Stolz, Sandy McKay, V. C. Morse and A. B. Hull.

President Hull laid stress upon the importance of enlarging the membership in this section of the State, with the idea of bringing the State convention to Saginaw in a year or two. The members were gratified at the applications already received, 24 new names having already been added to the rolls. Among the important changes which were made in the constitution was that relating to the balloting system of electing officers.

As announced last week, the gathering here was brought to a close at the dinner of the Noble Order of Ku Kus, held at the Bancroft. The menu was perfect and the best postprandial exercises that could be desired. In addition to the speeches a large class of candidates were initiated in the mysteries of the order.

Trade Organizations Seek to Locate Two Jewelers Who Have Departed from Erie, Pa.

ERIE, Pa., May 7.—Creditors of Frank S. Hall and George W. Cole, two local retail jewelers, are anxious to locate these men. It was reported last week that the merchants had gone away after converting such parts of their stocks as was possible into ready money and taking other articles with them.

The Cleveland Credit Men's Association has taken up the task of locating the two jewelers, and the Jewelers Board of Trade, New York, has been asked to co-operate in finding them.

George Cole was in business at 442 W. 18th St., Erie, Pa., and is 42 years old. He has been in business 10 years, and carried a moderate stock. Hall was in business at 1809 Peach St., and has been in the trade four years. He conducted a moderate business and did repair work.

According to a communication received by the Jewelers Board of Trade, Saturday, warrants have been issued for Hall and Cole, and detectives are now working on the case.

Burglars recently made an unsuccessful attempt to break into the store of the Carl Jewelry Co., Halsted, Pa. The thieves were frightened away by Mr. Carl who fired at them.

Pittsburg Police Arrest Geo. Bell, Accused of Stealing Watches from Wheeling, W. Va., Store.

PITTSBURG, Pa., May 6.—The arrest last Saturday night of George Bell, alias Max Bari, in Pittsburg, by Detectives Richardson and Lally, and the finding of a scrap of paper on his person, dated Wheeling, led to the capture of a man who robbed the Stauver jewelry store at Wheeling, W. Va., April 28. At that time, it is charged, Bell sneaked into the store, reached over the counter and opened a showcase, grabbed a tray containing 17 gold watches, valued at $800, and made away with the loot, successfully eluding those in the store, the pedestrians on the street and the police. Bell had an equal chance to have taken diamonds, valued at $4,000, but chose the watches instead.

The discovery of the paper bearing a Wheeling date caused Captain of Detectives Wm. Elmore to send Bell's photograph to the Wheeling police. A number of watches had been found on Bell's person and all of these facts were explained. Mr. Stauver, when shown the photograph, thought he recognized the man who robbed his place, but to be certain he came to Pittsburg on Tuesday and made the identification complete. Bell is now languishing in prison at Wheeling to answer to the charge of robbery.



GEO. BELL, ARRESTED AT PITTSBURG FOR ROBBERY AT WHEELING, W. VA.

The robbery was a bold piece of work, and Mr. Stauver is delighted that the man has been caught, as he never expected that he would be. Bell came to Pittsburg and acted suspiciously and the Pittsburg detectives walked him to the police station and searched his clothes. This revealed some of the plunder stolen from Stauver and he was held and photographed.

The prisoner, when confronted by the man he had robbed, made no attempt to fight extradition and was taken to Wheeling by officers from that city, where he will be placed on trial very soon. Bell has not yet explained why he did not take the diamonds instead of the watches.

H. M. Roberts, Dickinson, N. Dak., has moved his stock into new quarters in the Berringer building.



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Jewelers' 24 Karat Club of Pittsburg Holds an Enjoyable Smoker.

PITTSBURG, Pa., May 7.—The Jewelers' 24-Karat Club of Pittsburg held a "smoker" last night at the Fort Pitt Hotel, which was attended by nearly all of the club's members. The function was held in the "Dutch Room" recently added to this hostelry, and the affair was especially enjoyable, since the proceedings appealed to all of the members of the trade present. There was some entertainment, of course, but the jewelers were there to talk business, and this they did to good advantage.

Steele F. Roberts, president of the club, was the toastmaster of the occasion, and though the gathering was informal a number of good addresses were made. F. M. Keating, of the Grogan Co., had for his subject "Art in Jewelry," and his remarks were extremely entertaining and instructive. Harvey W. Wattles, of W. W. Wattles & Sons, handled the subject "Oriental Art" in splendid fashion, while President Roberts spoke on "Jewelers' Profits" in a way that distinctly appealed to his auditors. Referring especially to this feature, Mr. Roberts said:

While some of our goods are necessities, yet the greater part of a jeweler's stock is composed of luxuries pure and simple, and should pay the dealer a large profit commensurate with the risk in change of styles and fashions. The jeweler, we will say, makes an average profit of from 25 to 40 per cent., with 50 to 60 per cent. as an extreme. Now step out of your store and see what profit is made in other branches of the retail business. As an illustration, send your wife out on a shopping tour to any first-class department store in the city. She buys a hat or bonnet and is charged from 100 to 500 per cent. profit; perhaps she buys a dress, gown or coat and pays from 100 to 200 per cent. profit; shoes, gloves, hosiery, trimmings, etc., 50 to 100 per cent. profit. She brings you home $500 worth of goods that did not cost the dealer more than $200.

We jewelers are all presumed to be smart, shrewd business men. We consider the cost and style and give a contract for a new home. A contractor builds it at a profit of from 15 to 25 per cent., and has not a dollar of capital invested. On all sub-contracts he only "books" and does the bossing. We need a piano, furniture, carpets and china for the new house and pay the dealer 50 to 150 per cent. profit for them. Jewelers like good living (when they have the price), and so we telephone our orders to butcher, baker, grocer and market man and we freely hand out to the same 50 to 100 per cent. profit.

And you single, wifeless young men who take your girls out to dinner or the theater, buy her a box of candy or flowers and set up the peach sundaes, you lovingly hand out the same 100 to 200 per cent. profit to the man. But she is worth it, and I don't blame you.

Gentlemen, every stick of apparel you have on has paid the maker and dealer 50 to 150 per cent. profit. Fellow jewelers, there is no guess work about this. Most of them I have verified in Pittsburg and in other cities. These figures do not lie. They are cold, unadulterated facts. There is no theft or robbery in selling goods at 100 per cent. profit. Scriptures teach us that the man given five talents returned 10.

I believe that if we would reduce our stock one-half and increase our profits the other half we would all be a lot of happier and richer men from year to year. Never mind the department store or sharks and fakirs in the business. Stand pat. The name and reputation of your firm will command a profit and trade that they never can attain. The jewelry business is a good clean, honorable calling, and we should be proud that we are engaged in it, and if properly conducted will earn a good living and a generous competence. Some of you said business was quiet in 1907, bad in 1908 and rotten in 1909, and that's no lie. But, gentlemen, I believe we have seen the worst and that there will be a fair trade this Fall and a good holiday business.

Sam F. Sipe had "Knockers" for his subject, and he cited some splendid object-lessons, some of which are absolute experiences of members of the trade, which brought forth many laughs, and concluded by saying: "Don't knock your competitor; it may come home to you. Speak of him as a good, honorable fellow. It pays to smile." Otto Heeren had for his subject "The Jobbers' Side," while August Loch gave an interesting talk on "The Watch Question."

The concluding address was made by J. P. Archibald, of Blairsville, Pa., president of the American National Retail Jewelers' Association, who spoke on the question of watch price cutting and the coming convention. Mr. Archibald said that several watch companies have adopted a minimum price, namely, the Howard Watch Co. and the Hamilton Watch Co. Others which expected to do so, he said, were the Elgin, Waltham and Springfield companies, these having already fixed a minimum price on some movements.

Among the representatives of out-of-town firms who were present were: Harry A. Bliss, of Wordley, Allsopp & Bliss, and Mr. Roher, of the Bassett Jewelry Co. The club served a buffet lunch, and a musical program was carried out to the delight of everybody present.

The next meeting will not be held until October.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., May 5.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Acapulca: 7 cases plated ware, $456; 15 cases clocks, $314.

Berlin: 4 cases clocks, $480.

Bombay: 5 cases clocks, $381; 115 cases clocks, $1,497.

Buenos Ayres: 15 cases plated ware, $1,401; 4 cases watches, $755; 2 cases clocks, $975; 13 cases plated ware, $935.

Calcutta: 1 case plated ware, $134; 36 cases clocks, $635; 3 cases plated ware, $119.

Cape Town: 46 cases clocks, $1,213; 2 cases plated ware, $129; 3 cases watches, $505; 1 case jewelry, $140; 1 case thermometers, $125.

Frankfort: 2 cases optical goods, $175.

Hamburg: 1 case plated ware, $100; 17 cases clocks, $214; 1 case plated ware, $225; 9 barrels jewelers' sweepings, $6,000; 3 cases optical goods, $340.

Havana: 6 cases plated ware, $611; 1 case jewelry, $101.

Havre: 2 cases clocks, $140; 1 case jewelry, $135; 2 cases plated ware, $136.

Lisbon: 21 cases clocks, $246.

Liverpool: 137 cases clocks, $2,299; 11 cases clocks, $153; 1 case jewelry, $380; 1 case plated ware, $125; 1 case optical goods, $220; 1 case silverware, $913; 4 cases watches, $1,200; 4 cases jewelry, $964.

London: 48 cases clocks, $1,124; 6 cases watches, $1,116; 24 cases clocks, $187; 3 cases optical goods, $356.

Madras: 6 cases clocks, $109.

Malta: 87 cases clocks, $497.

Maracaibo: 5 cases plated ware, $292; 7 cases clocks, $119.

Melbourne: 30 cases plated ware, $2,996; 136 cases clocks, $2,066; 4 cases optical goods, $490; 16 cases plated ware, $2,051; 1 case thermometers, $125; 29 cases clocks, $877; 2 cases optical goods, $587.

Montevideo: 13 cases clocks, $290.

Munich: 1 case clocks, $350.

Rio de Janeiro: 13 cases plated ware, $1,739; 7 cases watches, $142; 1 case watches, $147.

Shanghai: 39 cases clocks, $680.

Tampico: 57 cases clocks, $928; 3 cases plated ware, $156.

Vienna: 5 cases clocks, $270.

Pittsburg Grand Jury Vindicates John M. Roberts by Ignoring Charge Made by Woman Employe.

PITTSBURG, Pa., May 8.—The Grand Jury yesterday refused to indict John M. Roberts, of the John M. Roberts & Son Co., on the charge brought against him several weeks ago by a former woman employe of his establishment, and ignored the bill which had been prepared by the district attorney. This is regarded as a big vindication for Mr. Roberts, in view of the fact that the only witnesses who appeared before the inquisitive body were those who testified in behalf of the prosecutor. The woman who brought the charge could in no way substantiate it, and the Grand Jury returned the bill to the court marked "ignored."

A suit for damages had been brought against Mr. Roberts by the complainant, who, since the charge was ignored by the Grand Jury, is not likely to have much success in collecting anything.

"I was determined," said Mr. Roberts to THE JEWELERS' CIRCULAR-WEEKLY correspondent, "to fight the matter to a finish, and was ready to sacrifice my own interests for the benefit of others. I realized that should I have been made a victim it would have become necessary for me to dispense with the services of every female employe of my establishment. The fact that the Grand Jury, which only hears the prosecutor's side of the case, ignored the bill of indictment ought to be conclusive proof that there was absolutely no truth in the charge. It was ridiculous, and I was ready to prove, I think, why the charge was brought. I was determined that there should be a settlement only in a court of justice, and that is where it has terminated. Naturally some annoyance was caused, but there never was any truth in the accusation."

Everybody who knows Mr. Roberts rejoices in the fact that the case terminated the way it did—in a vindication for him.

Career of the Late John Rich.

CLEVELAND, O., May 5.—In the death of John Rich, the well-known Painesville jeweler, April 27, which was briefly chronicled in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, the Western Reserve lost one of her oldest business men and citizens.

Mr. Rich was born in England in 1831, but emigrated to this country while still a young man.

Deceased learned the jewelry, watchmaker's and engraver's trades early in life, and on May 5, 1858, started business in Painesville. For over 51 years he was in business in the same place on Main St.

Mr. Rich was quiet and unostentatious, his family, his church and his business being his only interests in life. As a local historian said: "Few men, if any, in this community more steadily pursued the even tenor of their way." His life was one of steady application to his work and devotion to his family. Truly such a life needs no eulogy. It is preserved in its examples of kind acts done, sacrifices and industry.

At a meeting of the creditors of J. C. Robinson, Chester, S. C., recently, a dividend of 35 per cent. on all claims was ordered.

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Manufacturing Jewelers of Providence Express Their Views as to the Proposed Permanent Tariff Commission.

PROVIDENCE, R. I., May 7.—A representative of the committee of 100 appointed at a manufacturers' convention held in Indianapolis last February to advocate the appointment of a permanent tariff commission has been in this city for several days canvassing Rhode Island manufacturers upon this question. Among those from whom he secured statements were Mayor Henry Fletcher, of the Fletcher-Burrows Co.; George H. Holmes, of the George H. Holmes Co.; Harry Cutler, of the Cutler Jewelry Co.; Edward B. Hough, of the Wightman & Hough Co.; Louis Lyons, of the Lyons Mfg. Co., and Edgar W. Martin, of the Martin-Copeland Co., all manufacturing jewelers of this city. These statements herewith follow:

Mayor Fletcher, speaking as a manufacturing jeweler, and not as an official of the city, said: "It seems to me that a speedy settlement of the tariff question is of primary importance. Providence, the State of Rhode Island and the country at large have stood for a good deal by reason of the backing and filling process which has been going on at Washington. Let us have some kind of a working tariff, so that the business of the country can get back to normal conditions.

"As to a tariff commission that does not worry me half as much as the business stagnation, which is very largely caused by the unsettled tariff conditions. The question should be settled as soon as possible entirely outside of politics. Some system should be devised whereby rates of duties can be adjusted from time to time as the exigencies of the case demand."

George H. Holmes said: "The sooner the tariff question is settled the sooner business will return naturally to its former level. However, I do not believe that the tariff question is altogether responsible for the present business depression. There are other conditions involved which have contributed to the situation, and with the tariff question out of the way I do not expect to see the country's former business activity restored in full form until fall.

"The question of a tariff commission is entirely another matter, and should be viewed purely from a business standpoint. The main question, to my mind, involves what a tariff commission can do for the tariff, just what functions it will have, whether it will be invested with sufficient power to insist on necessary changes in the schedules where such necessities arise, or whether it will be in its capacity simply advisory and, therefore, able to only recommend to Congress changes which may be deemed advisable.

"If a tariff commission were to have only the latter power it would be no improvement over the present staff of experts employed by the Government.

"A tariff board, composed of carefully selected experts, invested with sufficient authority to insist on any changes in the tariff schedules which might be considered essential, would be a vast improvement over the present method of attempting to make adjustments in the rates. If this kind of a board can be provided, then I certainly believe we should have such a tariff commission."

Harry Cutler said: "I most certainly think that the unsettled condition of the tariff is a good deal to blame for the country's business depression at the present time. But we have always had confronting us similar conditions when the tariff schedules have been in process of alteration, or adjustment, and in all probability it always will be so to a greater or less extent. Nevertheless, they seem to be taking altogether too much time at Washington in arriving at a fair working basis for the new tariff. I am first, last and always a firm believer in a protective tariff, for I consider it to be the only fair arrangement for employes and employers alike.

"The tariff commission question presents a difficult problem, and I do not care to commit myself in its favor without knowing the powers that are likely to be conferred upon it by Congress. Unless the commission has the power and authority as well as the latitude and scope that such a board should enjoy, I fail to see where it would be of any material benefit to any one."

Edward B. Hough said: "There is no question in my mind as to what is causing the business depression throughout the country at the present time and has been responsible for the conditions of the past several months. The slowness of the powers at Washington in coming to some understanding regarding the tariff is the prime reason for the feeling of unrest and uncertainty that now prevails. It would not be particularly difficult to find out who is to blame for the hold-up tactics now being employed by Congress.

"The tariff question should be settled, and settled without any unnecessary loss of time. The whole matter should be taken out of politics and placed in the hands of a board or bureau composed of business men who possess complete knowledge of the details of the industries involved in the readjustment proceedings."

Louis Lyons said: "I am in favor of a tariff commission, and it is probably the only true solution. A permanent tariff board, composed of scientific and broad-minded business experts, who would be capable of figuring on the cost of production, etc., would, to my mind, help to settle this vexatious problem.

"The keynote of the whole situation, however, is the speedy settlement of the tariff question. Providence and the country at large are paying a costly price for this disastrous agitation. The political tinkering with the Payne tariff bill is unquestionably causing a loss to the business men of the country, amounting to many millions of dollars a day."

Edgar W. Martin said: "I am heartily in accord with the opinions of other manufacturing jewelers of Providence, and manufacturers of other lines, to the effect that the tariff question should not be permitted to drag along to the detriment of the business interests of this country. The tariff should by all means be taken out of the hands of the politicians and entrusted to a tariff board composed of experts. A tariff commission on these lines would no doubt settle all future tariff troubles."

Waltham Watch Co. Ships Its Big Exhibit for the Alaska-Yukon-Pacific Exposition.

BOSTON, Mass., May 8.—The Waltham Watch Co. has shipped 30 cases, which are soon to be followed by more, to Seattle, Wash., to be set up in the company's big exhibit at the Alaska-Yukon-Pacific Exposition. In this first shipment is included largely the mechanical portion of the exhibit, and comprises many of the machines which were so attractive at the Jamestown Exposition in 1907. While these machines will be set in motion, they will not produce the several watch parts for which they are designed. It is explained as a reason for this plan that the productive action of these machines, which are automatic in their performance, requires a liberal use of oil, and experience has demonstrated that such conditions are most undesirable. Moreover, the functions of the machines can be quite as readily comprehended when they are run without producing anything.

Among the most interesting and instructive pieces of mechanism shown will be a facsimile model of a 16-size bridge model movement, enlarged to 10 diameters. This watch will be in constant motion, not to serve as a timekeeper but running at a speed which will permit a careful study of every part.

A special show case, containing about 8,500 Waltham watch movements of various sizes and grades, most of which went through the great San Francisco fire, will be another feature.

There will also be displayed in show cases exhibits of watch jewels of various kinds, also the crude material from which they are made—samples of watch parts in different stages of progress. Watch movements and complete watches will also be shown, together with many other interesting things, the enumeration of which space does not permit.

The company will have an excellent location in the Department of Manufactures and Liberal Arts. H. E. Duncan, who has had charge of the largest of the company's previous exhibits, has been in Seattle some time, directing the erection of a suitable pavilion. He will superintend the installation of the exhibition and will remain there as general director. The four young women who are to act with the other attendants at the exhibit, will leave Waltham soon in order to be there in ample time.

It is reported that the popular style in ladies' dress, both in day and evening wear, will be without collars, with low-cut or filmy net work at the front, and it is therefore universally predicted that this will be followed by a distinct revival in the sale of necklaces, *la vallieres*, etc. To meet this coming demand Abel Bros. & Co., 64 John St., New York, are showing a unique and original line of diamond-set *la vallieres*, consisting of double and single dew drops in diamonds, alone or with precious or semi-precious stones. These new designs will not be illustrated by the firm, so dealers interested should send for a selection package.

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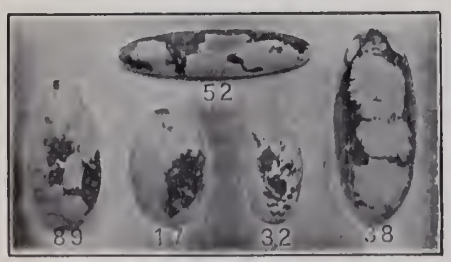
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Cutters of Diamonds

45 John Street NEW YORK

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The Arizona Turquoise Mines Company have removed their office and factory to **The Harris Building, 31 West 31st St.,** where we now occupy larger and lighter quarters, and are in a position to supply the trade with Turquoise Matrix, either mounted or unmounted, cut to dimensions or fitted to cups, single stones or in quantities.

Send for Catalogue showing 133 different sizes and shapes in these exquisitely marked stones.

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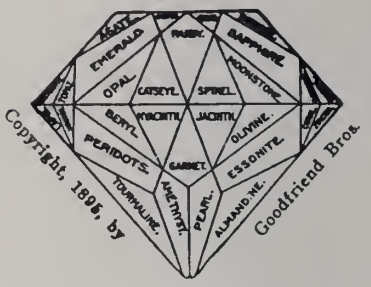
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THE NEW GREEN STONE

ROSE DIAMONDS

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Check Swindler Arrested After Trying to Get a Ring from Boston Jeweler —Police Investigating His Record.

Boston, May 10.—A young man, describing himself as Manuel C. Borgass, 21 years old, and living at 1218 Cambridge St., Cambridge, was arrested Friday afternoon in the jewelry store of George E. Homer, 45 Winter St., where, it is alleged, he was trying to pass a worthless check.

Borgass, according to the police, called upon Max L. Pinansky, an attorney at 209 Washington St., Thursday afternoon and asked Mr. Pinansky if he would help him study law and prepare him for the bar examinations. Mr. Pinansky was talking over the terms when he was called out of his office for a moment or two. When he came back he found that both his check book and his visitor had disappeared. That same afternoon Borgass went to the First National Bank and cashed a check for $46.40, which the paying teller, Louis P. Evers found, after handing over the money, to be no good.

Borgass appeared shortly afterwards at Mr. Homer's store and expressed a desire to look over some diamond rings, saying he wanted to buy one for his girl, and added that he expected to be married soon. He found a ring that pleased him and tendered a $100 check in payment.

The firm thought that they would like to investigate the character of the check, and persuaded Borgass to call Friday. This he agreed to do. The store called up the First National Bank and was informed that the bank was looking for the very same young man. At the request of the bank officials the Homer store agreed that if Borgass showed up again they would have him arrested. Borgass did come in, and was about to present the $100 check again when detectives took him into custody. In court Saturday he was held in $2,000 bail for the June term of the grand jury. To the police Borgass said he had been in the house of correction and the Massachusetts State Reformatory at Concord. His record in the rogues gallery showed that he had served two terms in the latter institution and had at one time been an inmate at the School for Truants at Chelmsford.

Pawn tickets also found on the prisoner were for rings, watches and silverware, which he had sold, as the slips bore his name. The pawnbrokers with whom he did business are located in this city. The property will be examined by the police, who are eager to find out all they can about their prisoner. In addition to the pawn tickets, he had other receipts, for which he was unable to account.

J. S. T. Leavitt Sells His Business at Worcester, Mass., and Quits That City.

Worcester, Mass., May 5.—J. S. T. Leavitt, who conducted a jewelry store at 513 Main St., is missing from this city, and friends, creditors and wife are seeking his whereabouts. Before going away Mr. Leavitt sold his jewelry business to Herbert H. Chabot, who took possession of the store last Thursday morning.

Mrs. Leavitt is suing her husband for a separation, and has secured a $1,000 attachment against him. The deputy sheriff has this attachment, but can find nothing on which to levy.

James W. Anderton, Dayton, O., Offers to Settle With Creditors at Fifty Per Cent.

Dayton, O., May 5.—James W. Anderton, a jeweler doing business under the style of Anderton & Son, in this city, offers to compromise with his creditors on a basis of 50 per cent., payable 10 per cent. in cash, 15 per cent. in 30 days, 15 per cent. in 60 days and 10 per cent. in 90 days. If this proposition is accepted it is his intention to begin an auction sale of his stock.

Mr. Anderton has been operating under an extension granted by his creditors, May 31, 1906, and under this agreement has paid 58 per cent. on all claims that were out against him at that time. Of the old indebtedness he still owes $4,000, while on goods purchased since the extension he owes about $6,000. According to his books the assets include merchandise of $14,189; book accounts, $2,140; bills receivable, $274; fixtures estimated at about $2,000; cash on hand, $102, and cash tickets, $151.

Creditors who have gone over his affairs feel that more can be had by accepting his offer than could be realized should bankruptcy proceedings be commenced, though such proceedings may be begun, however, if his affairs are not quickly settled.

R. H. Ingersoll & Bro. Sue Jos. Brown & Co., Chicago.

Chicago, May 8.—Through their attorney, Henry W. Leman, Robert H. Ingersoll & Bro. Co., New York, have begun a suit in trover against Jos. Brown & Co. for the recovery of $300 worth of merchandise. The suit is an echo of the Brown failure, which occurred Feb. 6, 1908, and its outcome will be watched with interest, as a decision in the plaintiff's favor would establish an important precedent. The plaintiffs aver that Brown bought their merchandise 10 days prior to his failure and received the same the day before his failure—that in so doing he was guilty of fraud. They also claim that the statement Brown made to the trade was not true, and ask for a judgment in their favor.

It will be remembered that during the examination of Brown in the bankruptcy proceedings he testified he could neither read nor write, and that he signed the statement to the trade without knowing its contents. Employes of Brown testified that an inventory on which his last statement to the trade was made was "estimated," and that the stock had not been taken. Employes also testified that dead accounts were carried on the books as assets.

Brown compromised with his creditors at 25 cents on the dollar, but the plaintiffs in this action refuse to agree to a settlement on this basis, and hence the suit.

A. W. Ryland, Russellville, Ky., is offering to turn over his stock to a liquidator for the benefit of his creditors.

J. C. Hough & Co., Magnolia, Miss., recently dissolved partnership. Samuel T. Hough, of the old firm, will continue on his own account.

Mermod, Jaccard & King Jewelry Co. Celebrates 80th Anniversary of Its Founding.

St. Louis, Mo., May 7.—The Mermod, Jaccard & King Jewelry Co. will begin the celebration of its 80th anniversary Wednesday, May 12, with a reception. The present great house of the firm, at Broadway and Locust St., has developed from a little watch-making shop, opened by Louis Jaccard on Main St., between Pine and Chestnut Sts., in 1829.

That was the beginning of the business that has been closely identified with the commercial development of St. Louis. Eight years after Louis Jaccard embarked in business, he was joined by his nephew, Eugene Jaccard. In 1845 A. S. Mermod, a cousin of Eugene Jaccard, entered the business. Two years later D. C. Jaccard, another relative, became associated with the growing firm.

The business prospered until it was swept away by the fire of 1849, but Mr. Mermod and the Jaccards re-established themselves in business on the east side of 4th St., between Pine and Chestnut Sts., opposite the Planters' Hotel. They remained at that location until 1859 when they removed to 4th and Olive Sts., opening one of the finest establishments in the west at that time.

In May, 1864, Mr. Mermod and D. C. Jaccard withdrew from the firm, and with C. F. Mathew formed the firm of D. C. Jaccard & Co. A store was opened at 4th and Locust Sts. The following year Goodman King became associated with the company. In 1883 the Mermod & Jaccard Jewelry Co. was incorporated, with A. S. Mermod as president, D. C. Jaccard vice-president, C. F. Mathey treasurer, and Goodman King secretary. With the exception of Mr. King, all of the original incorporators have since died.

In 1887 the company secured its present location at Broadway and Locust St., and opened what was then claimed to be the largest and handsomest jewelry house in America. This building was destroyed by fire Dec. 19, 1897. The next day, through the promptness and energy of Mr. King, the firm was open for business across the street from the destroyed building. Before the smoke had ceased to ascend from the ruins plans for a new building were under way, and in less than a year the firm was re-established on the old site in a greater building than the one that had been destroyed.

The present building is nine stories in height and fireproof. The upper floors are devoted to the manufacture of the firm's goods.

In 1901 the business of the E. Jaccard Jewelry Co. was bought, together with that of the Merrick, Walsh & Phelps Jewelry Co., and these were consolidated with the Mermod & Jaccard Jewelry Co. In 1905 the name was changed to the Mermod, Jaccard & King Jewelry Co., with Mr. King as president.

For the reception in honor of the 80th anniversary the store will be beautifully decorated, inside and outside. The people who come to congratulate will be greeted by the officers of the firm and a large staff of salesmen and saleswomen.

Something New!

BLACK MATRIX TURQUOISE

Ask to See It

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY

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Drop Earrings In Baroque Pearl and Colored Stones, with and without Diamonds, from $5.00 up.

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SCARABÆS

IN SCARF PIN, BROOCH, RING AND BUCKLE SIZES

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IN ANY KIND OF STONE DESIRED

Samples Sent on Request

"There is nothing in the Art that we cannot do."

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NOW AT
1 Maiden Lane
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UNIQUE GEMS
NITED STATES STONE
Also GENUINE CEYLON, BRAZIL, URAL and other foreign stones. Send for new SPRING BULLETIN and price list just out.
LOUIS J. DEACON, Atlantic City, N. J.

Hard Fought Trial of Providence Jeweler Accused of Buying Stolen Gold.

PROVIDENCE, R. I., May 8.—The long delayed trial of John Nelson, the N. Main St. gold refiner and jeweler and former Assemblyman, charging him with receiving stolen property, knowing the same to have been stolen, was begun in the Superior Court on Thursday before Judge Geo. T. Brown, and has been continued ever since. When the court adjourned for recess at noon to-day the chances appeared very good of his being discharged on a technical point of law.

Justice Brown stated that he could not recollect any testimony to the effect that the goods in the case had been stolen. His understanding of the evidence made him believe that the complaint should have alleged embezzlment instead of larceny, as the gold scrap had come into the possession of William J. Wallace, the man who took the metal to sell to Nelson, by virtue of his employment in the factory of the Fontneau & Cook Co., in Attleboro. Assistant Attorney-General Cross will submit authorities in an effort to confute this point.

The case against Nelson is one in which the manufacturing jewelers of this city and the Attleboros are greatly interested, from the fact that concerns identified with this industry have lost thousands of dollars worth of scrap metal during the past few years, and suspicion has pointed to Nelson in a majority of instances as the receiver, although it has been impossible up to the present time to convict him.

The present hearing came up to the Superior Court in an appeal to Nelson from the decision of the Sixth District Court. He was accused of receiving a lot of metal, including links, buckles, rings and gold scrap from William J. Wallace, who testified before the District Court that he stole the stuff from the Fontneau & Cook Co., of Attleboro, manufacturing jewelers. The time when Nelson received the property from Mr. Wallace was in July, 1908, according to the charge. Nelson was sentenced by the lower court to 30 days in the Providence County Jail.

Nelson took an appeal from the sentence, and shortly afterwards petitioned the Supreme Court for a change of venue, claiming that there was such a prejudicial feeling against him in Providence County that he was unable to secure a fair and impartial trial. This petition was denied and the case remanded to the Superior Court for a hearing on the appeal.

When the case was finally called in the Superior Court Nelson was absent, his physicians claiming that he was a nervous wreck, and in no condition to stand the trial. The case was then set for March 17, and on that date Nelson answered the response, but the principal witness for the State, Wallace, could not be located, and hints were freely expressed that he had been spirited away. He was later located and placed under arrest, and was kept in charge of the State until the case was called on Thursday.

The preliminary proceedings on Thursday indicated that it was to be one of the hardest fought cases ever tried before the criminal courts of this State. Assistant Attorney-General Harry P. Cross appeared for the State, receiving the assistance and suggestions of James A. Piree, of Gardner, Piree & Thornley, who represented the Jewelers' Protective Association and the interests of the Fontneau & Cook Co. The defendant's counsel includes Albert B. Crafts, M. L. Lizotte and Luke Kavanagh.

Mr. Crafts examined the men called as jurors individually, the same as in a murder case. After the jury had been empanneled Mr. Cross sprung a surprise by requesting the court to order that the jury be kept together until the conclusion of the case, saying that the case was one in which not only the defendant, but the manufacturing jewelers and the public had shown a deep and widespread interest. He believed, he said, that it was highly important that no mistrial should result from any improper conduct by or toward the jurors, through inadvertence or otherwise. Judge Brown acceded to Mr. Cross' request.

This is said to be the first time that a jury in a criminal appeal case was ordered to be kept together in this State. Such a request, which may be made under the law by counsel for either the prosecution or the defense in any criminal case, is seldom made, except in a murder trial.

At the opening of the case Assistant Attorney-General Cross outlined what the State expected to prove. He said that he expected by evidence to show that William J. Wallace, an employe of the Fontneau & Cook Co. from May, 1907, to July, 1908, stole, at various times, quantities of links, buckles, gold scrap and similar material from his employers and took the same to John Nelson in this city and sold the stuff. He expected to show, he said, that Wallace had known Nelson before these transactions; that at first the State's witness went to Nelson's place of business on N. Main St with the metal and there received the money; that afterwards an arrangement was affected for Nelson to meet Wallace and receive the stuff in a neighboring drug store. Subsequently Nelson met Wallace on the street and took a coat from Wallace's arm with stolen metal in the pocket of the garment, returning the garment, paying for the metal scrap later on. The State alleged that on the sixth time that Wallace took stolen stuff to Nelson the latter was arrested, and the coat containing the metal was seized.

Among the witnesses called by the prosecution were William J. Wallace, William A. Cook and Frank G. Fontneau, of the firm; Bernard M. Goldowsky, a private detective, connected with the National Detective Agency; Inspector Harrall, Herbert A. Crowell, of the Manufacturers' Refining Co. of Attleboro; Chief of Detectives Horton and Inspector Haran.

The State rested its case at 11 o'clock this morning when counsel for the defense moved for a verdict of acquittal on the ground that, according to the rulings of some States, a person cannot be prosecuted for receiving goods in one State when the goods were stolen in another, and also that, even allowing the goods were stolen, there had been no evidence to show that Nelson had not received the scrap to do work upon, that is, refine it in the same manner a watchmaker might receive a stolen watch for the purpose of making repairs upon it, and was not therefore a receiver of stolen goods. The court considered the questions during the noon recess, and on reconvening the motion was denied, and the defense stated its case to the jury.

The defense outlined was that Nelson had no knowledge that the goods were stolen, and by paying a fair price showed that he had not suspected anything wrong; that he had concealed nothing from the police that was not easily explained. Nelson was put upon the stand to testify in his own behalf, and was on the stand until evening when the court ordered the sheriff to take charge of the jury and adjourned until Monday morning.

It is expected that at least two days will be occupied in hearing evidence and another for arguments and the judge's charge.

Death of Thomas W. Gardner.

INDIANAPOLIS, Ind., May 10.—Thomas W. Gardner, the oldest manufacturing jeweler in Indianapolis, and one of the oldest in the State, died at his home, 2540 N. Rural St., last Wednesday, after a lingering illness. He was 75 years old.

Mr. Gardner was born in London, O., and came to this city in 1855. During the Civil War he was master of transportation, with headquarters at Louisville, Ky. He then came to Indianapolis, working at the jewelry trade here for a while, then going to Huntington, where he engaged in business.

It was while at Huntington that his store was robbed of $12,000 worth of jewelry, one of the largest jewelry robberies in the history of the State. In 1875 he returned to Indianapolis, taking a position with W. P. Bingham. In 1880 he opened a manufacturing jewelry establishment on the site of the present Ayres building.

Several years ago the plant was moved to 25½ W. Washington St., and since that time the business has been conducted by his son, Edward Gardner. Another son, John Gardner, is employed by the Baldwin-Miller Co.

Mr. Gardner was a member of Roberts Park Church, and had belonged to the Odd Fellow fraternity for 54 years. He was married in 1858, and the widow survives.

J. W. Haskell, formerly an optician in Portsmouth, Va., recently purchased the jewelry and optical business of George McLaughlin, North East, Pa., and moved from Portsmouth to the latter city, where he is now in charge of his new business. Mr. Haskell, while engaged in the optical business in Portsmouth, was at one time employed by Wm. Chapman as engraver and store clerk.

In the April issue of *Judicious Advertising* appears an article by C. C. Winingham headed "The Advertising Story of the South Bend Watch Co.," in which is given a brief history of the company, together with the details of the publicity campaign which it has been conducting for some time past. The article is illustrated with half-tone cuts of S. D. Rider, the general manager of the company, and H. C. Carpenter, the sales manager, together with a full-page illustration of one of the company's most effective advertisements.

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OF THE

UR RINGS

ENLARGED BY THE ADDITION OF HUNDREDS OF NEW PATTERNS IS **NOW BEING SHOWN** TO THE JOBBING TRADE

The Untermeyer-Robbins Co. SEVENTY-ONE NASSAU ST. NEW YORK CITY

WE HAVE PURCHASED NEARLY THE ENTIRE STOCK OF

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and in order to liquidate it rapidly we are offering it at

Very Substantial Reductions

The stock consists of the highest grade Diamond and Precious Stone Jewelry of every description, mounted in artistic designs, and ranging from moderate-priced pieces to the most elaborate.

It is the finest and most complete assortment of its kind ever shown.

JOSEPH FRANKEL'S SONS

576 FIFTH AVENUE NEW YORK

Association Notes.

The Jewelers' Club, of Wilmington, which was organized in Wilmington, Del., as has already been told in THE JEWELERS' CIRCULAR-WEEKLY, met, last Wednesday night, and the following officers were elected: William G. Bryant, president; J. T. E. Montgomery, first vice-president; D. H. Stassfort, secretary, and Chas. M. Banks, treasurer. The club will meet weekly.

A meeting of the South Dakota Retail Jewelers' Association will be held at Aberdeen, June 17 and 18. As this is the date of the "North and South Dakota Homecoming," there will be special railroad rates of a fare and a fifth on all railroads. A. W. Voedisch, secretary of the association, has notified the jewelers of the State of the fact and expects that the reduced fare as well as the important features of the meeting will result in a large attendance.

Jra D. Garman, as president of the Pennsylvania Retail Jewelers' Association, has forwarded the following letter, asking jewelers of that State to attend the coming meeting to be held at Harrisburg, June 3 and 4: "Through the courtesy of THE JEWELERS' CIRCULAR-WEEKLY I address you to make our last appeal to attend the State convention at Harrisburg, June 3 and 4. It is hoped this may be the largest and best convention yet held by our association. The jewelers of the State who are not members we would ask to send their $3 to our secretary and become members at once. We feel if you cannot attend the meetings you can at least give us your support. This work is not being carried on for the benefit of a few, but for the good of every jeweler in the State. The results accomplished are many, and if you attend one of these meetings you would hear what has been done. To be successful we must have your support. Send your name to the secretary or myself to-day. This association is formed for you and your protection. It is for you to say if we shall succeed."

C. Z. Rowe, Argos, Ind., formerly president of the Indiana Retail Jewelers' Association, is sending out a circular letter to the jewelers in all parts of the United States, telling of the work that has been accomplished by the organizations that have been formed in nearly all the States of the Union and the concessions they have obtained from manufacturers in the shape of fixed selling prices, as well as the discontinuance by jobbers and manufacturers of the practice of selling goods through illegitimate channels. He calls the attention of jewelers who have treated the organization movement with indifference to the fact that they are making a great mistake, as their co-operation is greatly needed, and he predicts that as soon as representative jewelers are all members of the State and national bodies conditions in the jewelry trade will be far better than they are to-day. He says that the organization movement is not for the purpose of obtaining improper concessions, but for mutual protection, and that conditions are such that all jewelers should work together to this end. He closes by urging every legitimate jeweler to join a State association and to attend the meetings of this body and persuade his competitors tol do likewise.

Death of James M. Burkhart.

READING, Pa., May 7.—As a result of being run down by an automobile Tuesday evening last at the corner of 11th and Washington Sts. James M. Burkhart, a well known jeweler of this city passed away at St. Joseph's Hospital to-day at the end of two days and a half of suffering.

Mr. Burkhart was struck while returning to his home in company with his brother, the machine hurling him 20 feet. The driver stopped the car and rushed Mr. Burkhart to the hospital, where an examination disclosed that he was suffering from a compound fracture of the left leg, a fracture of the right leg and a broken clavicle and internal injuries. After the physicians worked over him it was believed that he was getting better when he suddenly took a turn for the worse and expired.

Mr. Burkhart had long been connected with the jewelry trade here, both as a merchant and as an employe. After learning his trade he originally worked for the firm of Schlechter & Henry, which was located at 6th and Penn Sts. About 12 years ago he started in business for himself, but later retired and took a position as bookkeeper and salesman with G. A. Schlechter, in which capacity he continued until the accident occurred.

Mr. Burkhart is survived by his widow, four sons and a daughter. He was a prominent member of St. Paul's Catholic Church.

Importations at the Port of New York.

Weeks Ended May 2, 1908, and May 1, 1909.

	1908.	1909.
China, Glass and Earthen Ware:		
China	$107,599	$107,912
Earthen ware	25,902	7,535
Glass ware	28,221	28,229
Optical glass	6,161	1,905
Instruments:		
Musical	11,918	14,201
Optical	5,989	6,119
Philosophical	1,666	1,960
Jewelry, etc.:		
Jewelry	6,269	7,159
Precious stones	141,879	446,614
Watches	15,068	26,653
Metals, etc.:		
Bronzes	1,270	210
Cutlery	31,764	15,335
Dutch metal	1,360	3,123
Platina	11,734	58,592
Plated ware	.....	.....
Silverware	63	.....
Miscellaneous:		
Alabaster ornaments	38	289
Amber	12,719	10,818
Beads	1,218	2,774
Clocks	1,922	5,492
Fans	14,929	1,070
Fancy goods	3,504	5,759
Ivory	901	1,818
Ivory, manufactures of	243	161
Marble, manufactures of	16,062	10,628
Statuary	1,424	1,447

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	New York selling price, .999 Basis.
May 4	24 11-16d.	$.55⅝
" 5	24 7-8d.	.55⅜
" 6	24 5-8d.	.55½
" 7	24 5-8d.	.55½
" 8	24 7-16d.	.55⅛
" 10	24 3-8d.	.55



S. Selka has opened a store at Astoria, Ore.

Clarence Beitel has engaged in business at Pleasantville, N. J.

Chas. Braun has opened a store on Edison St., at Antigo, Wis.

A. Rominski has begun business at 1499 W. North Ave., Chicago, Ill.

B. Mayer has opened a new store at 177 S. Broad St., Trenton, N. J.

Armington & Saul recently opened a store at 27 Broadway, Camden, N. J.

M. V. Poggenpohl will commence business in Taylorville, Ill., about May 15.

Don Iverson will soon engage in the jewelry business at New Hampton, Ia.

S. Vanek recently opened a store and repair shop on Front St., at Brainerd, Minn.

E. L. Gordon has opened a watch and jewelry repairing establishment in Toomsboro, Ga.

W. Muchnik has opened a diamond and precious stone office at 715 Sansom St., Philadelphia, Pa.

Jacob Bikoff & Co. is the name of a new concern recently incorporated in Brooklyn with a capital of $5,000 to manufacture jewelry and other lines.

Nadich & Stiffelman is the name of a new wholesale jewelry concern which will be located in the Holland building, at St. Louis, Mo.

The Robinson Jewelry Co., Arlington, Tex., has been incorporated with a capital of $6,000. The incorporators are: Richard Tucker, L. W. Robinson and W. I. Ghormley.

The Veilon Co. was recently incorporated in Chicago, Ill., with a capital of $2,500 to do a general manufacturing business of metal jewelry, etc. The incorporators are: Wm. J. Lindsay, George H. Hoagh and C. R. Heberling.

The Steers Specialty Shop has been incorporated to manufacture and deal in watches, jewelry and fancy articles, with a capital of $15,000. The incorporators, all of this city, are: Edwin F. Dodges, 381 Main St.; George K. Staples, 736 Ellicott Sq.; William V. Steers, 381 Main St.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended May 8, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$1,567,430.71
Gold bars paid depositors	101,476.55
Total	$1,668,907.26

Of this the gold bars exchanged for gold coin are reported as follows:

May 3	$1,275,730.46
" 4	102,844.73
" 5	100,364.60
" 6	47,125.74
" 7	25,802.70
" 8	15,562.48
Total	$1,567,430.71

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at our

NEW STORE
46 MAIDEN LANE

Where we offer you special inducements on the following:

MENTOR AND GUIDE WATCHES

All grades and makes
OF
NICKEL ALARMS.

A trial order will convince you.

KORONES BROS.
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Death of Leroy Wilson Fairchild.

Leroy Wilson Fairchild, at one time the best known manufacturer of gold pens in the United States, died Saturday at Atlantic City, N. J., in his 80th year. Mr. Fairchild is remembered by the older generations in the trade as a man of sterling worth and of refinement. He retired from business some years ago and had spent his declining years in a well-earned rest.

Mr. Fairchild was born in New York on Aug. 12, 1829; his ancestors for generations back were cultivated people. As a lad he entered the office of a newspaper and then as a clerk in a book publishing house, and afterwards, for several years, as a special solicitor in the leading cities in the south and west for orders on special books and railroad matters and in this class, of trade he formed numerous acquaintances which afterwards proved of value to him.

In 1849 he entered the gold pen firm of Spencer, Randall & Dixon, whose factory was in the Parmly building, at the corner of Maiden Lane and Broadway. The art of making gold pens was then in a very crude state. The firm failed in 1851 and was succeeded by Randall & Fairchild, and in a few years every dollar owed was paid and the business was on a solid foundation. During these years, Mr. Fairchild became a practical mechanic and he set about effecting improvements that entirely revolutionized the gold pen industry. After the death of Mr. Randall, the surviving partner conducted the business under the name of Leroy W. Fairchild. The business was located as far back as 1854 at 132 William St., in 1863 it was moved to 110 William St., where it remained until 1883, when it was moved to 18 John St., and from there, in 1887, to 189 Broadway.

When Mr. Fairchild assumed the controlling interest in the concern they manufactured only the finest class of goods and the success of his efforts is testified to by the business that he did. Millions of pens bearing the name of Fairchild were distributed broadcast throughout the entire world. In addition to gold pens, the house also made gold pencil cases and a line of gold and silver small ware.

Mr. Fairchild is spoken of by those in the trade who knew him as an honest, upright and capable man. The business which Mr. Fairchild established was continued and is now being continued in this city under the name of Fairchild & Co., of which concern a son, Harry Fairchild, is the head.

Funeral services were held at St. Agnes Episcopal Church, 92d St. and Columbus Ave., yesterday. Deceased is survived by four sons, Harry, Leroy, George and James.

Waltham Watch Co. Sues Chas. A. Keene to Restrain Him from Stamping His Name on Waltham Watches.

Boston, Mass., May 10.—Charles A. Keene, a New York watch dealer, was served last week while in this city, with a summons and complaint in an action brought by the Waltham Watch Co., to restrain Keene from attaching his name to the word "Waltham" on watches made by the complainant company. The suit, which was brought in the Supreme Court of Massachusetts, is an action in equity, seeking an injunctive relief from a practise which the Waltham Watch Co. contends is an invasion of its rights.

According to the complaint, Keene purchased Waltham watches of different grades from persons other than authorized agents of the company and has stamped upon the plates or other parts the words "From Chas. A. Keene, New York." The complainant claims that the word "Keene" in connection with the word 'Waltham" confuses and deceives purchasers of Waltham movements and that the defendant has invaded the company's right in the word "Waltham," which is used by them as a trade-mark. The company also claims that the stamping of these words on the plate has a tendency to damage the movements and injure the reputation of the company.

No answer to the complaint has yet been filed.

J. H. Max, Piqua, O., has been succeeded by Scott & Scott.

National Monthly Import and Export Statistics.

Washington, D. C., May 10.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for March, 1908 and 1909, and for the nine months ended March, 1908 and 1909:

			9 Months Ending	
IMPORTS.	*Mch.*, 1908.	*Mch.*, 1909.	*Mch.*, 1908.	*Mch.*, 1909.
Clocks and parts of	$15,342	$36,525	$413,250	$325,426
Watches, materials and movements	159,986	194,723	2,022,823	1,477,748
Diamonds, glaziers' diamonds, etc., unset, and watch jewels (free)	102,277	593,261	3,864,040	2,906,770
Diamonds, n. e. s., not set (dutiable)	215,319	2,187,850	8,522,172	15,533,699
Diamond dust or bort (free)	7,219	11,620	57,406	165,981
Precious stones, rough or uncut (free)	14,531	96,628	104,506	154,014
Precious stones and pearls, not set (dutiable)	158,423	675,665	2,371,104	3,133,515
Jewelry and manufactures of gold and silver	130,675	155,492	1,386,359	1,348,061
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	.....	38	886	797
Watches, materials and movements	8,947	.....	19,088	8,014
Diamonds, rough, including miners,' glaziers,' etc.	.....	4,589	2,349	5,851
Diamonds, n. e. s. (dutiable)	500	.....	51,318	13,367
Precious stones and pearls, not set (dutiable)	456	.....	18,002	2,896
Jewelry and manufactures of gold and silver	1,129	342	210,805	25,140
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	137,883	120,633	1,156,894	943,617
Watches and parts	8,947	109,374	1,083,142	932,145
Jewelry and manufactures of gold and silver	96,048	109,959	1,265,661	970,309
Plated ware	41,201	50,264	574,370	469,242

Samuel R. Goldstein, Minneapolis, Minn., Files Involuntary Petition in Bankruptcy.

Minneapolis, Minn., May 5.—Samuel R. Goldstein, who conducted a store at 213 Washington Ave., S., in this city, has filed an involuntary petition in bankruptcy. His liabilities amount to $11,032, while his assets are $9,122, of which $735 are exempt.

The creditors for amounts of $100 or more are as follows: Rothschild Bros. & Co., $170; Klipper Bros., $997; Jeffrey & Harris, $637; I. Schwartz, $904; Butler Bros., $251; Kelly, How, Thompson Co., $361; Chas. P. Goldsmith & Co., $525; Stern, Drieblatt & Co., $1,942; S. Frackman, $906; Kanotz & Scheff, $250; Daniels & Lesch Co., $101; Louis Kaufman & Co., $654; H. Lesch Jewelry Co., $358; Jewelers' Mfg. Co., $516; H. Leach Jewelry Co., $559; United Watch Co., $262; J. R. Wood, $1,419; Freeman P. Lane, $400; Bessie Goldstein, $3,600; Chris Goldstein, $1,500.

Mr. Goldstein, before engaging in business on his own account, was a clerk in the employ of the Weisman Jewelry & Loan Co. for about two years, which concern he bought out for $10,000, paying in full, it is declared, for his acquisition. It is said that a short time ago he came into possession of between $10,000 and $12,000 from his father's estate. Mr. Goldstein carried a large assortment of stock and had an attractive store.

Commercial and Industrial Exposition at Pernau, Russia.

Writing from Riga, Consul Hernando de Soto says that a Russian commercial and industrial exposition will be held at Pernau, a port in the province of Livonia, under the auspices of the Pernauer Gewerbe Verein (Pernau Industrial Association), on July 4, 5 and 6 next. His particulars follow:

The exhibits will be divided into 12 classes, as follows: Food products; textile industry and wearing apparel; leather and rubber goods; earthen ware, pottery, glass ware and china; wooden ware, metal goods, hardware, etc.; chemical industry; paper and paper ware; office appliances; industrial arts; musical instruments, and horticulture.

Applications for space and all correspondence should be addressed: An das Komitée der Gewerbe und Industrie Ausstellung in Pernau, Province of Livonia, Russia, Post-Fach No. 44. Applications should be filed not later than June 15, 1909.

As the last exposition of a similar character was held over 10 years ago in Pernau, the proposed undertaking is creating widespread interest among the public, and this fact, it is hoped, will not fail to induce manufacturers and producers to take advantage of this opportunity to display their products.

The port of Pernau, with a population of 20,000, is situated on the east coast of the Gulf of Riga, at the mouth of the River Pernau, and 200 miles north from Riga.

Walter G. Copp, Fayetteville, N. C., has admitted a partner into the business, making the firm style Copp & Best.

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THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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Artists Needed in Jewelry Trade.

THE editorial published in the issue of March 31, entitled "Artists Needed in the Jewelry Trade," has brought forth from a well-known British authority on jewelry a letter upon this subject, which appears in another column of this issue. In this the writer (W. Augustus Steward, chief instructor in jewelry designing at the Central School of Arts and Crafts, London) indorses the remarks which were made by this journal, and adds a few frank criticisms of the present condition in America and suggestions to manufacturers which we think will prove both interesting and instructive.

Some of these criticisms, particularly that relating to the heaviness of the diamond mountings of the American manufacturers, will surprise a great many, and did it come from any one but a man so qualified to express an opinion as Mr. Steward it might be resented as well as answered. On the other hand, his praise of the finish of American jewelry will prove equally pleasing. However, he points out that mere mechanical excellence will not develop the jewelry craft here.

Mr. Steward shows that the necessity for producing the artist craftsman on which to build the future development of the jewelry trade is not only a problem of the United States, but has been felt, and to some extent met, in both France and Great Britain; (all know how well it has been and is being met in Germany). He looks for the solution of the problem now confronting the American manufacturers in the establishment of trade and technical schools of the proper kind, which he is convinced will be established in the near future.

The Government and the Smugglers

ACCORDING to the newspaper reports there seems to be a great deal of activity in customs circles along lines looking for the suppression of smuggling, and efforts are being made in many ways to stop this pernicious practice both by an increase in the diligence of the customs officials and the prosecuting authorities as well as by reformation in the public service tending to develop the efficiency of the employes used in these lines and increase their activity. In this work the Government officials should have the co-operation of honorable merchants in every line of trade, and particularly in the jewelry line, wherein so much of the merchandise that enters into it is of small bulk and of great value and offers unusual inducements to smugglers, both professional and amateur.

There is one matter in regard to the treatment of smugglers in which the Government authorities have in the past been very lax, and though this has been called to the attention of the department officials by THE JEWELERS' CIRCULAR-WEEKLY from time to time, no effort has been made to take any steps in this direction, despite the fact that it would appear to laymen that it would prove most efficacious in stopping smuggling, at least by private parties. This, in brief, relates to the enforcement of the penalty clause in the Revised Statutes covering the confiscation of smuggled articles, which statutes provide not only for the condemnation of the smuggled articles themselves, but also for the enforcement of a fine of three times their value, to be imposed upon the party or parties who brought them in. Though many attempts have been made by the Government to declare forfeit articles brought in without payment of duty by private individuals, and though a number of forfeitures have resulted from these proceedings, we do not recall one instance (at least, in the jewelry trade) where the United States Attorney, in starting the condemnation proceedings, has asked for the triple penalty against the smuggler as provided by law.

At times the authorities have proceeded criminally against smugglers where the latter is deemed to be a professional, but where articles have been brought in by private individuals it has been the custom either to permit the smuggler to obtain the article upon payment of duties, or, when more drastic measures have been thought necessary, to commence an action against the smuggled articles to declare the same forfeit to the United States.

We realize that there is much in the practical point made by district attorneys, that to bring a criminal action against private individuals who are caught in the act of bringing goods through the customs lines would, to a more or less extent, be a waste of time, as an indictment by a grand jury would be hard to get and a conviction by a petit jury be often impossible under the circumstances. However, we do not see that there is any reason why, in asking the forfeiture of the goods in a civil action, the United States Attorney does not also ask for the penalty against the smuggler provided for in the very sections of the statutes under which he usually proceeds.

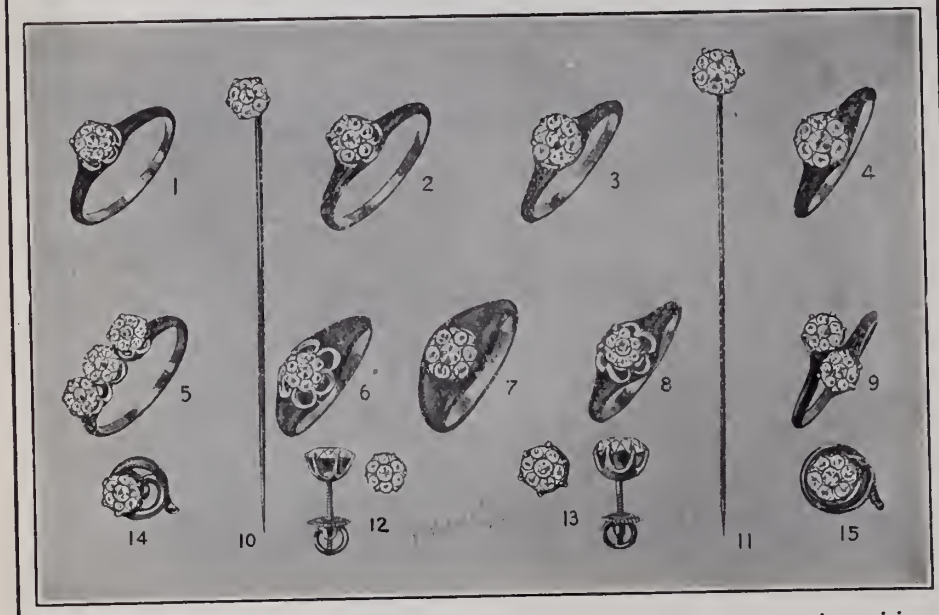
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Few Jewelry Failures During April.

COMMERCIAL failures in the United States during the month of April were far less both in number and amount of liabilities than in the corresponding month of the year before, and, in fact, compare favorably with the normal figures of April of previous years. According to the figures compiled for *Dun's Review*, the commercial failures during April numbered 990 as against 1,309 in the previous year, with total liabilities of $16,825,000 as against $20,316,000 in the year before. Of these the failures in the manufacturing lines numbered 253 and those in the trading lines numberel 706, as against 370 and 868 respectively in April, 1908. These figures show the same general tendency of improvement which was manifested in the statistics of March, and would have been much better but for the increase in the failures having liabilities of more than

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$100,000. As far as the smaller failures are concerned, the showing is unusually good.

Of the lines of business that showed the greatest improvement during the month perhaps the jewelry trade is the best example that could be cited. According to the table of failures by branches of business compiled for *Dun's Review*, there were less failures, with smaller liabilities, in the jewelry and clock trades during the past month than in any April in a great many years. The total number of insolvencies listed is but nine, with aggregate liabilities of $57,582. How much better these are than the figures of any April since 1905 is to be seen from the fact that there were 28 failures in April, 1908, with liabilities of $290,303; 17 failures in 1907, with liabilities of $124,353; 11 failures in 1906, with liabilities of $64,025, and 13 failures in 1905, with liabilities of $88,194.

Utica.

An itinerant jewelry dealer who has been selling goods in this section, and who said he came from New York, was arrested, last week, at Syracuse for selling without a license. A fine of $25 which was imposed was suspended on the condition he take out a license at once.

The Appellate Division has affirmed the judgment of the County Court, granting a non-suit, in the action brought by Arthur P. Sheldon against Silas L. George, a jeweler at Watertown. Sheldon sued to recover the amount of a reward offered by George for the return of some jewelry stolen. Elias C. Katz stole the jewelry and sold it to Sheldon, who turned it over to George and claimed the reward.

George C. Smith, a Watertown jeweler, was forced into bankruptcy in 1907. Samuel Silverman, of Silverman Bros., local merchants, is now under arrest on a charge of perjury growing out of Smith's failure. Charles A. Phelps, trustee of Smith, caused Silverman's arrest. The trustee had brought suit against Silverman for $1,250, the value of some stock and damages for alleged usurious interest charges which Smith paid Silverman. On the trial Silverman swore that his books had been stolen, but in May, in another trial, Silverman produced them in court. Because of his testimony Smith's trustee caused Silverman's arrest for perjury. There will be an examination on May 18, Silverman having pleaded not guilty.

Customs officials of the United States and Canada are uniting in a movement to stop smuggling from the United States and Canada, and *vice versa*. Many men are engaged in smuggling operations about Ogdensburg, and two jewelry firms of Montreal have been charged by the Canadian Government with employing men to smuggle jewelry, shipped from New York, into Canada. Civil suits have been commenced to recover $20,000 from Lawande Bros., Montreal, and $15,000 from the Damascus Jewelry Co., of the same city. It is claimed that $50,000 worth of goods were recently smuggled into Canada one night, which had been purchased in cities of this vicinity, and also in New York. Some New York houses are under surveillance of the Canadian Government, and arrests may follow.

New York Notes.

J. Raphael, a Chicago retail jeweler, was a visitor in this city for a short time this week.

L. Metzger, of S. Jacobs & Co., Minneapolis, Minn., was a visitor in this city last week.

The creditors of Oscar Jackle are holding a meeting to-day before Referee Seamen Miller.

The D. F. Briggs Co. has moved its New York office from the seventh to the eighth floor of 180 Broadway.

J. F. Rothschild has entered as partner in the firm of B. Uhlfeilder & Co., clock importers, 51 Maiden Lane.

Charles E. Hancock, of the C. E. Hancock Co., Providence, R. I., was a local visitor in this city, last week.

Charles Weygandt, 64 John St., diamond polisher, has moved to larger quarters in the Frankel building, at 45 John St.

Staiger & Sons, makers of diamond mountings, have moved their offices from room 507 to room 405, 2 Maiden Lane.

The store of Alexander Becher, 42 W. 125th St., was damaged to the extent of $300 by a fire which occurred there last week.

George C. Wheeler, superintendent of the W. & S. Blackinton Co.'s factory, North Attleboro, Mass., is at the New York office this week.

M. Meyerowitz, of Meyerowitz Bros. & Co., 170 Broadway, sailed for Europe last Wednesday on the *Mauretania* to visit the diamond markets.

Benjamin S. Samuels has moved from the Fuller building, 23d St. and Broadway, to room 703, Alvin building, corner of Fifth Ave and 35th St.

John S. Borande, western representative of the Keller Jewelry Mfg. Co., 64 Nassau St., is now on a semi-annual visit at the New York headquarters.

"Jack" Heller, of L. Heller & Sons, sailed Saturday morning on the *Philadelphia*, for a visit to the firm's Paris office and the European precious stone markets.

The business for some conducted under the firm name of Louis Kaufman & Co., 82 Fulton St., has been changed to J. Herzog & Co., and is now located at 45 Rose St.

Eisemann Bros., 452 Fifth Ave., announce that Jan. W. Paris, who has been connected with the business for the last 18 years, has been admitted as a partner in the firm.

Adolph J. Grinberg sailed last week on the *Kaiser Wilhelm II* for Europe on a regular purchasing trip. He will visit the markets in London, Paris, Antwerp and Amsterdam.

S. Cohn, of Cohn, Abraham & Co., importers of diamonds, 9 Maiden Lane, sailed Tuesday, May 4, on the *Kaiser Wilhelm II.* for Europe, where he will visit the diamond centers.

Maiden Lane jobbers are displaying signs at their several places of business which state that they are members of the Jobbers' Association. The signs contain the words, "sincere co-operation and fair competition."

Creditors of Isaac Wasserman have been notified that a meeting will be held before United States District Judges in the Postoffice building, May 24, at which time an opportunity will be given to show cause, if any, why the bankrupt should not be discharged from all his debts in bankruptcy.

The firm of Jacob Bikoff & Co., Brooklyn, has been incorporated to manufacture jewelry, hardware, etc., with a capital of $5,000. The incorporators are Wolf Sloske, Joseph Sloske, Jacob Bikoff and Samuel Millman, all of Brooklyn.

Chas. Ablitzer, who was formerly in business at 3 Maiden Lane, has sold out to Edward H. Courvoisier, who will conduct a retail business of watches, diamonds and jewelry and also make a specialty of fine watch repairing

Because of the complaint of a Maiden Lane jeweler, the traffic squad of the Maiden Lane police force has been instructed to keep express wagons and other vehicles on the move. If this order is strictly obeyed, it will mean that the jewelers along Maiden Lane will have to take their express packages to the express offices.

Levi A. Lawton, for over three decades a traveling representative for the H. M. Quackenbush Mfg. Co., Herkimer, N. Y., has retired from active service on the road and his place has been taken by B. A. Barnes. Mr. Lawton is 67 years of age and, feeling the strain of extended trips, is to give up this part of the work but will continue with the company.

A memorial meeting in honor of the death of William F. King, at one time president of the Merchants' Association of New York, will be held to-day at 3 o'clock in the Assembly Room at the Merchants' Association, 66 Lafayette St. Addresses will be made by Hon. George B. Cortelyou, Henry R. Towne, John N. Beach, John Weed and J. Hampden Dougherty.

Breslavsky Bros., 51 Maiden Lane, have greatly increased their factory space. An addition has been taken, running along the front of the building, providing a light, well-ventilated workroom for the operatives. The new adjunct occupies about 75 feet. Breslavsky Bros. have installed a coloring and silver plating department during the past year, and it is now running full time.

The Jewelers' Security Alliance has been notified by the Geo. W. Meyer Jewelry Co., Chattanooga, Tenn., that a gold hunting case watch was recently lost by that establishment. The watch had a fancy engraved case and Swiss movement, No. 24485. The watch was left on a workman's bench in the front of the store and it is thought that someone took it while the attention of the clerk was attracted to another part of the establishment.

Notice is given that Adolph and Emil Pimsler, individually and as co-partners, who were formerly in business under the firm style of Pimsler Bros., at 51 Maiden Lane, filed a petition in the bankruptcy court praying for a discharge from all their debts. A meeting of the creditors will be held to attend a hearing upon this petition before United States District Court in the Postoffice building on May 17, at 10:30 A.M.

Dan I. Murray, jewelers' auctioneer, is now conducting a sale at the store formerly known as the Hofman Arcade Jewelry Store, Springfield, O. This business was recently incorporated as the Chase, Hofman Co., and Mr. Murray is conducting what is known as an incorporation sale, which includes about $50,000 worth of stock. The sale continues daily from 10 A. M. to 6 P. M., on week days, and on Saturday nights until 10 P. M.

Maurice Barnier, second captain of the French liner *La Savoie*, who was tried before Judge Hough and a jury in the United States Circuit Court Wednesday of last week on an indictment charging smuggling, was convicted. The jury, after being out two hours, returned a sealed verdict and this was opened by Judge Hough on Thursday morning. The verdict was guilty, but recommended mercy, and Judge Hough fined the prison $750. Barnier was arrested on April 12 on board his ship and $3,000 worth of laces and diamonds found in his cabin were seized on the ground that he intended smuggling them into the United States. It was stated at the time of the arrest that much smuggling had been accomplished by the use of seals of foreign consulates, as the courtesy of the Government had been to admit such goods free.

A young man man who, from the description given, is evidently a Swede, visited the store of George W. Shiebler, 5 Maiden Lane, early last week and inquired for a scarf pin set with a red stone. He looked over the articles shown him but found nothing which met with his approval. About an hour after he had left the store it was discovered that a valuable scarf pin was missing from the tray which had been shown to the visitor. The missing pin was a sapphire, surrounded by diamonds, and was valued at about $50. The goods were not examined by anyone between the time that the young man left and the time that the discovery was made; and, although Mr. Shiebler is, of course, not certain that the young man committed the theft, he is otherwise at a loss to account for the missing stickpin. He says that the young man was dressed in gray clothes and had a sallow complexion, with light hair. He advises other jewelers to be cautious in dealing with him.

A man who gave the name of William Riley, and who said he was 33 years old, was caught by Patrolman Parliament in the act of robbing the jewelry store of Herman Weisengrun, 123 New Main St., Yonkers, recently. The officer heard a sound as of crashing of glass while he was on patrol in Getty Square. He hastened in the direction of the noise and saw a hole in the window of the jewelry store large enough to permit the passage of a human body. Seeing a man in the office, the officer broke a larger hole in the glass and crawled inside and seized the intruder. The prisoner told the officer that he was looking for money with which to buy something to eat, and when the officer discovered that several showcases were broken he placed the man under arrest and took him to police headquarters. When searched 33 gold rings and four cheap watches were found in his pockets. He was arraigned in court charged with

(*New York Notes continued on page 79.*)

1851 The Jeweler's Bank for half a century in the same location 1909

THE CHATHAM NATIONAL BANK

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JEWELERS' ACCOUNTS SOLICITED. INTEREST ALLOWED.
ALL BANKING FACILITIES.

New York Notes.

(Continued from page 77.)

burglary in the third degree and was held in $1,000 bail.

I. Ollendorf is now in Europe for a two months' trip. He sailed on the *Deutschland* Thursday.

Rosenthal's Curiosity Shop has been moved from 236 Bowery to 1370 Broadway, corner of 37th St.

Dan I. Murray, a local auctioneer, is conducting a sale at Hoffman's Arcade Jewelry Store, Springfield, O.

Jos. Landsman, gold and silver electroplater and colorer, 51 Maiden Lane, has enlarged his plant and installed additional machinery.

Julius Lunzer, a diamond broker of London, who has a place of business at Audrey House, Ely Place, is in this city on business connected with his house.

Louis Doerr, a watchmaker, at 246 W. 38th St., was married last week to Ilse Pradel, who sings a small part in the Metropolitan Opera Co. The ceremony was performed by Alderman Doull.

The United Art Novelty Co., New York, has been incorporated with a capital of $1,600. The incorporators are Edward Deniville, Mt. Vernon, Wm. Trojar, Jos. E. Engel and Louis T. Fassum, all of New York.

Arthur Silberfeld, a dealer in diamond jewelry, 129 Second Ave., will sail May 25 on the *Kaiser Wilhelm der Grosse* for Europe. He will combine business and pleasure and will visit London, Paris, Antwerp, Vienna and other parts of Austria.

A. E. Brower, Hewlett, L. I., who has been employed by Herbert K. Smith, Inc., jewelers of Far Rockaway, for the past seven years, has severed his connection with that firm. Mr. Brower has taken a position with a New York auto supply company.

F. H. Arnold, R. W. Lanz and Joseph Italie, of the Arnold Safety Razor Co., Reading, Pa., were calling on the New York trade yesterday. Mr. Italie has just returned from a transcontinental business trip and is preparing to leave for Europe, June 5.

S. C. Gosh, a merchant of Calcutta, India, has been in this city during the past week making New York connections for his brother, who is in the jewelry business in that city. He sails on the *Oceanic* this week for Plymouth and will visit Paris and Rome before he returns to Calcutta.

The International Silver Co. has just received a big order from the Chicago office which calls for between $50,000 and $60,000 worth of goods. The order was received last Wednesday. The goods are wanted for a large hotel in this city, the name of which the officials of the company do not care to divulge.

McTeigue, Manz & Co. announce that the co-partnership existing between Wm. McTeigue, G. Manz and S. Bachem has been dissolved. A co-partnership has been formed between Wm. McTeigue and S. Bachem, under the style of McTeigue & Co., who will continue business at 31 W. 31st St., as makers of fine diamond jewelry.

The Maiden Lane Outing Club has secured the use of Eckstein's Park, West New Brighton, S. I., for the annual outing, which will be held Saturday, June 5. The club will have the use of a fine baseball diamond for its regular game, and it is expected that the game this year between the two teams composed of salesmen will prove an exciting contest.

Jersemann & Wagner, jewelry case manufacturers, 105 Maiden Lane, have taken the floor above the loft now occupied by them and will move their factory there. They will use the rooms they now occupy for displaying their line of jewelry cases. A stairway is being cut through to the room above. The concern does its own designing for window displays. New machinery will be installed and additional help employed.

Sol Oppenheim, attorney for R. A. Breidenbach, said last week that George W. Carpenter, against whom a petition in bankruptcy was filed sometime ago, had been adjudicated a bankrupt. It is understood that allegations or fraud made in the petition have been withdrawn. The case of Maurice Dreshfield, who was alleged to have been connected with Carpenter in the diamond transactions, has not as yet been adjudicated.

At the Fifth Ave. Art Galleries this week will be one of the busiest weeks of the season. The exhibition will consist of articles of furniture, silver plate, some interesting oil paintings, bronzes, marbles, crystals and dainty jewelry, containing diamonds, rubies and emeralds, from well-known estates. The household possessions of the late Dr. Frederic Danne will be included in this sale, and a small private collection of Eastern porcelains will also be sold.

The May meeting of the Optometrical Society of the City of New York will be held at 29 W. 39th St., this evening, at 8 o'clock P. M. Notice is given to those whose applications are pending to come and bring their certificates of exemption in order that their names may be balloted upon for membership. This is required by the by-laws and is therefore necessary. Besides balloting for new members there will be other features of interest for those who attend this meeting.

L. E. Waterman, of the L. E. Waterman Co., sailed for Europe recently on the *Finland*. At a dinner given last week to Mrs. A. D. Croesser, by the employes of the L. E. Waterman Co., Mrs. Croeser was presented with a diamond brooch in the shape of a horse shoe, by her fellow employes. A message received during the evening in the form of a wireless telegram was sent by Mr. Waterman from on board the *Finland*. Music was furnished by talent from among the Waterman employes.

Herman Kelwin, who was employed by the Metcalf Co., 2 W. 39th St., as shipping clerk about six months, but who later left that concern, saying that he had a position in the customs service, committed suicide at his home, 222 Elm Ave., Glendale, last Thursday night. He told his wife that he had passed the civil service examinations and was drawing a good salary, when in fact he failed to pass the test and was without employment. He took his own life by placing a gas tube in his mouth and turning on the gas. His wife discovered the body.

Notice is given that the property of Benjamin S. Samuels, bankrupt, will be sold at public auction under the direction of Robt. G. Perry, trustee, Friday next, at 113 Leonard St. The trustee reserves the right to withdraw any of the property unless it shall bring 75 per cent. of the appraised value. The stock includes small stock of miscellaneous jewelry, together with office fixtures. A petition in bankrutpcy was filed in January by Mr. Samuels, who was formerly a dealer in jewelry at 949 Broadway, and these schedules showed liabilities of $4,773, of which amount $4,667 was in unsecured claims.

In the Court of Special Sessions at Jamaica last week Wm. Gibson and Robert Buckley, both of this city, were sentenced to a year in prison charged with stealing a watch from Simon Gold, 67 Broadway, Astoria. Buckley admitted that he had been convicted four times for robbery and assault and Gibson it is said had been convicted twice before. The jeweler said that three men entered his shop and examined watches and that when they went away one watch was missing. He rushed after them and called to a police official who happened to be near by, who arrested two of the men. The watch was mysteriously brought back to the jeweler's place of business a few days after the arrest.

A. A. Vantine & Co. have been unsuccessful in their endeavor to persuade the Board of United States General Appraisers to reduce the assessment on smokers' articles, consisting of brass tobacco jars, ash trays and cups for matches, cigars and cigarettes. The customs authorities held the articles dutiable at the varying rates provided for under the smokers' articles provision of the law, whereas the importer set up the contention that they should be regarded for the purposes of duty as "manufactures of metal," with a tax of 45 per cent. General Appraiser Hay states in his decision for the Board that the principal use of the articles is not proved by the testimony, and that consequently the protest must be overruled.

Special Treasury agents made two seizures of alleged smuggled articles, last week. One was of antiques at the Russian Emigrant House, 347 E. 14th St., and the other was made at the pier of the Lloyd Sabaudo Line in Jersey City from a passenger on the *Regina d'Italia*, which came in last week. The seizure of the antiques was the culmination of a long search for the source of a big trade in contraband goods among antique dealers. Inspectors Isaac Wilson and Thos. F. York, who were delegated to the first case, learned of the arrival of Hadji Abdullah and Yersef Rausol in the steerage of the *Kaiser Wilhelm II.* on April 27, and traced them to the E. 14th St. address. The articles seized included six gold-handled swords, 34 daggers, 84 pieces of decorated china and many pieces of bronze ware, hammered brass and copper. Deputy Surveyor McKeon frustrated an attempt to smuggle silk dress goods, wearing apparel and jewelry soon after the cabin baggage of the *Regina d'Italia* had been put on the pier. The deputy surveyor was not satisfied with the appearance of large bales of household goods owned by Antonio Gentile and his wife, who were on their way from Naples to Cincinnati. The sides of the

(New York Notes continued on page 81.)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

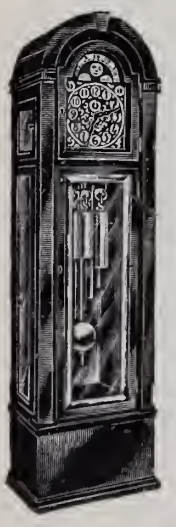
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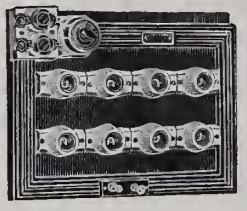


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Whiteley's Coloring Board



A neat, compact arrangement of various sized Lamps for giving a wide range of colors. The best Jewelry Houses have used this Board for years for stripping and coloring; it gives every satisfaction. For direct current only.

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GARREAUD & GRISER
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LAPIDARIES PRECIOUS STONES
GEMS in Unique Cuttings

HALE
New England's Latest
12-size Thin Model
10-year with 20-year wearing quality $3.45
Nickel Finish . . $1.45
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Less 6% 30 days

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CHARLES M. PRIOR
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To Metal Workers
ETCHING for the Trade
24-26 East 21st St., NEW YORK

Gems and Precious Stones *Flexible Cover, postpaid, 50c.* Published by The Jewelers' Circular Pub. Co. 11 John Street, New York

New York Notes.

(Continued from page 79.)

bales were ripped off and these disclosed the dutiable goods.

A. Guggenheim, New York, sailed, yesterday, on the *Kaiser Wilhelm II.*

The L. Gismond Co., diamond importers has moved to 7 Maiden Lane.

W. H. Ingersoll left for Pittsburg on a business trip, Monday night, to be gone about a week.

D. A. Davidson, of Davidson & Schwab, has been kept at home for a few days because of the death of a near relative of his wife.

Gus. A. Harnes, 170 Broadway, is receiving congratulations on the accession to his family of a son. Mother and child doing finely

The annual exhibition of drawing, modeling and designing of the New York Evening School For Men, Tenth Ave. and 59th St., will be held to-night. The courses include metal work and jewelry.

The 26th annual report of the Commercial Travelers' Mutual Accident Association of America, of which a large number of traveling representatives of jewelry houses are members, has been issued. It includes the annual address of the president of the association, reports of the secretary, treasurer, chief medical examiner and the by-laws of the organization.

M. Gattle and I. B. Ettinger have purchased the interest of M. L. Hammel and will continue the business of Gattle, Ettinger & Hammel under the old firm name. They are now located in new quarters in the Broadway-Maiden Lane building, at 170 Broadway, where they are displaying an entirely new stock of fine mounted jewels and diamond jewelry.

Reappraisements of merchandise made by the Board of United States General Appraisers last week included the following of interest to the trade: Watch movements, etc.—Chaux de Fonds: exported April 5, 1909; entered at New York. File No. 51352. Invoice No. 21962. Findings of Fischer, G. A.: Movement No. 35 sav arg c-m cyl c-bl S 2 de grandeur 12, rubis 2, ent at 3.35 fcs each. No advance. Case for same, ent at 2.25 fcs each. No advance. Movement No. 124 lep arg s-ch cyl c-bl S 2 de grandeur 12, rubis 2, ent at 3 fcs each. No advance. Case for same, ent at .75, adv to 1 fc each. Movement No. 960, lep dor pol a ch cyl c-bl grandeur 17, rubis 2, ent at 3 fcs each. No advance. Case for same, ent at 1, adv to 1.20 fc each. Discount, 3 per cent. Add case, packing, etc.

Death of Julius Eichenberg.

PROVIDENCE, R. I., May 11.—Julius Eichenberg, for a number of years a manufacturing jeweler of this city, died here Sunday, aged 42 years. Last October Mr. Eichenberg was removed to the Butler Hospital for treatment for paresis, having given up his manufacturing business some 18 months previously.

Before entering the manufacturing business he was for a number of years a prominent local dealer in precious and imitation stones.

Newark.

J. E. Brannsdorf, of the American Oil & Supply Co.'s jewelry supply department, is now in Paris.

Albert E. Allsopp, of Allsopp & Allsopp, was recently elected one of the governors of the Union Club.

Charles W. Wientze, of Wientze & Co., who was recently under the doctor's care, is now convalescent.

George W. Starkweather, of the Wm. F. Renziehausen Co., was in Philadelphia, Pa., several days last week.

It is J. V. Cristl and not J. V. Arstl who is in charge of the factory of Taylor & Co., Inc., as noted last week.

C. C Champenois, of Champenois & Co., is much improved in health, after a vacation at Atlantic City, where he went to recuperate

Some slight alterations are being made in the office of Alling & Co.'s factory, Orchard St., since the headquarters there were transferred from New York.

The bowlers representing Krementz & Co.'s factory in the Mercantile League lost two decisive games to the Union Laundry bowlers, last week, and won both contests from the Clark team.

A window sign painter dropped a lighted match into a jar of benzine, last Thursday, while painting the name of Jacob Strauss on the window of the latter's jewelry store, at 430 Central Ave., Jersey City, and caused an explosion and a fire. Jewelry and other articles valued at several hundred dollars were ruined.

Frank H. White, who was sentenced from Newark to the New Jersey Reformatory at Rahway, and who, with a negro, escaped last week, is wanted in Philadelphia, Pa., in connection with the theft of jewelry. White was a "trusty" and was employed as a nurse at the reformatory hospital. The police are now searching for him.

Charles Hairhouse, who celebrated his 80th birthday at Hackettstown, Sunday, enjoys the distinction of owning and managing the oldest business in that place. He has been a jeweler for the last 56 years in Hackettstown, 51 years of which he occupied the same store that he does now. When he located there the population was but 1,000.

The Chas. C. Wientge Co., 32 Marshall St., has completed a fine piece of engraving for one of its customers. The engraving will be mounted in a locket, and consists of the Lord's Prayer and the Apostles' Creed, containing over 750 letters, which are put in a small circle 15 millimeters in diameter. Each letter is properly cut and is distinctly visible under a microscope.

Thomas H. Guthrie, 240 Halsey St., will, with the other heirs of the late John Edward Hughes, benefit from the latter's will. For years, through the clever work of imposters, others were drawing the money that rightfully belongs to the Hughes heirs. Hughes was a New York jeweler. The fortune to be divided is in the neighborhood of $30,000. Mr. Hughes died in the Flatbush (Brooklyn) Hospital in 1902.

Ignoring suggestions advanced by either side in the contest over the will of John D. Nesler, who died June 16, last, Judge Davis, in the Orphans' Court, has appointed John A. Bernhard as administrator *pendente lite*. Two wills disposing of an estate valued at $45,000 figure in the contest. The will purporting to be the last one was rejected when offered for probate because it was thought improperly executed. The will was not finally declared void, and is now in the courts. A prior document is awaiting the disposition of Judge Davis. Different heirs are named in each testament.

Ira R. Dunham, a well-known jeweler of this city, celebrated his golden wedding anniversary, last week. He was married 50 years ago to Elizabeth M. DeVore, also a resident of Newark. Immediate relatives of the couple helped them celebrate at their Seymour Ave. home. A shower of congratulations both from members of the family and from social and business associates, besides many numerous gifts, greeted them. Mr. and Mrs. Dunham are both well past 70, but are still very active. Mr. Dunham, who is connected with Eckfeldt & Ackley, is still as capable a worker as he was half a century ago, when he learned his trade with the Colton firm, with whom he remained nearly a quarter of a century.

Canada Notes.

P. Giguere, Montreal, has obtained an extension of time from his creditors.

F. S. McLeod, of Isaac's Harbor, N. S., was recently burned out. He carried no insurance.

Mr. Whitworth, of the English firm of Benson, the celebrated watchmakers of London, is traveling in Canada and was in Winnipeg last week.

W. Dingwall, of D. R. Dingwall, Ltd., Winnipeg, Man., was in Toronto, Ont., last week, on his way home from a purchasing trip in Europe.

William V. Terryberry, for 22 years engaged with the Standard Silver Co., Toronto, Ont., died on Thursday, May 6, of heart failure, aged 74 years.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: A. Richardson, Guelph; W. J. Hollingshead, Woodbridge; J. W. Skales, Mount Forest, and W. H. Smith, Oakville, all Ontario.

Cecil Maynard and Harry Smith, representing Ryrie Bros., Ltd., Toronto, Ont., returned, last week, from Europe, where they have been on an extended buying trip. They report considerably improved trade conditions abroad. The Ryrie Recreation Club, composed of members of the staff of Ryrie Bros., celebrated the winding up of the bowling season, Wednesday night, by a banquet at the St. Charles Hotel, followed by a visit to Shea's Theatre. About 26 were present.

The stock and fixtures of the Burn Jewelry Co., Birmingham, Ala., were sold for the second time recently by the trustees in bankruptcy, the first sale having been rescinded on the application of buyer. The new buyer is Samuel Feller, Kansas City, who offered $18,000 upon the condition that he was to have the stand from which the stock was sold for a period of two months at a rental of not more than $250 per month. It is probable that Feller will sell off the stock at auction if the sale is confirmed by Bankruptcy Referee Birch.

The Diploma and

Waterman's Ideal Fountain Pen

are the Popular Presentations for Graduates



It's Up To Dealers

to go after the commencement gift business. Intelligent co-operation is necessary for the best success of any purpose and it is our constant aim to do a big share of it

Quality has standardized this line, Publicity has, and is now creating the demand and co-operation sells more and more pens all the time, EVERY SEASON.

The above is the cover design of an attractive folder, printed in colors, which we supply dealers, imprinted, wherever they can be used to advantage.

L. E. Waterman Co., 173 Broadway, N. Y.

PETER EISENSTEIN & CO.

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Diamond Mountings, Shirt-waist and Ladies' Set Rings. Goods that are Properly Finished. Gold that Assays 10 K. and 14 K.

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Manufacturers of GOLD AND SILVER CHAINS

GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS

Buffalo, N. Y.

It has been announced that Max Elbe will shortly establish a gold jewelry factory at Niagara Falls, N. Y.

T. A. Buehholz, traveler for the Geneva Optical Co.'s Buffalo branch, was in Erie, North East and Dunkirk, this week.

E. V. Syrcher, optometrist with Best & Co., jewelers, took part in the recent physical demonstration held by the local Y. M. C. A. at Convention Hall.

F. C. Bennett, who has a jewelry store in Gloversville, and who is also connected with the Standard Jewelry Case Co., of 327-331 Washington St., this city, visited Buffalo jewelers, last week.

Announcement is made of the engagement of Miss Addie Gern to Daniel Peck. The wedding will take place some time in June. Miss Gern has been with King, Raichle & King for three years.

Among the applicants for membership in the New York State Optometrical Society to be voted on at the meeting to be held in Albany, in June, is Howard R. Strickler, who recently opened an office in South Buffalo.

George H. Striker, 1883 Niagara St., recently completed extensive alterations in his store. The shop, formerly placed in the rear of the first floor, has been moved to the second story, and the extra space downstairs added to the shop.

Arthur L. King, son of A. F. King, of King, Raichle & King, was recently the subject of a little write-up that greatly pleased his friends here. The note, which appeared in the Bay City (Mich.) *Tribune*, referred to Mr. King as "the youngest and tallest traveling jewelry salesman in the country, being only 19 years old and standing six feet four inches in height. He weighs 213 pounds."

Nat. Brenner, who recently joined the staff of King, Raichle & King, wholesale and manufacturing jewelers, as a traveling salesman, was formerly with Morris Rosenbloom & Co., of Rochester, having traveled for that firm for the past six years. Mr. Brenner left Buffalo, Saturday evening, for St. Louis, Mo., and before he returns will have visited Kentucky, West Virginia, Virginia, South Carolina, North Carolina and Pennsylvania.

Among the out-of-town jewelers who recently visited the Buffalo jewelry market were: C. D. Barnes, Gowanda; P. Jackowski, Batavia; C. F. Hurd, Medina; F. D. Kelsey, East Aurora; I. Traub, Niagara Falls; M. J. Bernstein, Niagara Falls, N. Y.; J. Wayne Haskell, North East; J. R. Graves, Corry, Pa.; S. P. Carlson, Jamestown; L. F. Simpson, Medina; Gordon H. Hayes, Niagara Falls, N. Y., and S. Soloman, Kansas City, Mo.

It was reported from Niagara Falls, last week, that plans are out for an extensive addition to the plant of the William A. Rogers Co., Ltd., manufacturers of silverware. The proposed addition will cost between $65,000 and $75,000, and will give the company about 65,000 square feet of floor space to the plant, nearly doubling it in size. The company proposes to close its other branches, and will concentrate those plants with the one in Niagara Falls, thus giving employment to about 200 additional hands.

Philadelphia.

J. H. Merz and wife, of Hopewell, N. J., were in town during the week.

Philip Friedel, watchmaker, has removed from 727 Sansom St. to 121 S. 8th St.

B. Magee has opened a new jewelry store at 177 S. Broad St., Trenton, N. J.

George A. Bowen, of T. H. Bowen & Co., Bridgeton, N. J., was in town, last week.

Armington & Saul have opened a new jewelry store at 27 Broadway, Camden, N. J.

C. Bedichimer, of I. Bedichimer & Co., has taken a cottage at Atlantic City for the season.

Andrew Brown, son of D. V. Brown, Spucium, 740 Sansom St., is away on a pleasure trip.

Harry A. Hall, successor to Burd S. Trexler, is the new jewelry messenger from Allentown, Pa.

Ernest Messier, recently with E. K. Bean, Lansdale, Pa., has accepted a position in Buffalo, N. Y.

William Faber, silversmith, 711 Sansom St., will move to his new quarters, 728 Sansom St., June 1.

D. R. Reynolds, 1604 Federal St., recently injured his hand with a graver and has been under the doctor's care.

F. Powell, a New York jeweler, is taking a special course in watch repairing at the Philadelphia College of Horology.

Joseph Wachs, with J. F. Neill, 727 Sansom St., has been elected captain of the Sansom St. jewelers' baseball team.

Charles J. Maxwell, of Maxwell & Berlet, was elected operator of the Business and Professional Club, May 5.

Clarence Beitel has opened a jewelry store in Pleasantville, N. J. Mr. Beitel was formerly with George Ware, Atlantic City, N. J.

S. Nat. Kinkiner, of M. Sickles & Sons, has been confined to his home for several days, suffering from blood poisoning of the hands.

George Russell, of M. Sickles & Sons' manufacturing department, has returned from his wedding trip. Mr. and Mrs. Russell will reside in West Philadelphia.

William F. Nye, the New Bedford, Mass., manufacturer of watch and clock oil, was in town, last week. He is on a visit to the different jobbers throughout the country.

H. L. Holst, jewelry manufacturer, 1026 Atlantic Ave., has moved to a handsome new store at Pennsylvania and Atlantic Aves. Mr. Holst is well known to the trade in this city.

Thomas Judge, with Joseph B. Bechtel & Co., 725 Sansom St., is canvassing the Cumberland Valley. L. Sanders, with the same house, is the proud possessor of a new wagon.

Fred I. Barry was taken suddenly ill, shortly after eating some fish in a hotel in Detroit. He was in bed for several days, but has recovered sufficiently to continue his trip.

Louis Stern, of Louis Stern & Co., was in New York on Monday. Mr. Stern will shortly send his family to Atlantic City, where he has built a new cottage on Metropolitan Ave.

The funeral of the late A. S. Cooper, who died in Jamaica, last December, took place, Saturday, May 1, at West Laurel Hill Cemetery. The obsequies were conducted privately.

G. K. Strausburger, jeweler of Slatington, Pa., has closed out his business and is traveling for the Michigan Advertising Co. At one time Mr. Strausburger traveled for M. Sickles & Son.

Miss Mary Merbitz, sister of Miss Etta Merbitz, of M. Sickles & Sons, died, Saturday morning, May 1, at her home, 2135 N. Hagert St., this city. Miss Merbitz had been ill for some time.

Herbert Bode, son of F. C. Bode, jeweler, 1804 Market St., represented the Central Branch of the Young Men's Christian Association at a pool tournament held at the Kensington Branch, April 30.

H. Muchnik has opened an office for the sale of diamonds and precious stones at 715 Sansom St. Mr. Garfinkle is associated with Mr. Muchnik. They have had temporary offices at 733 Sansom St.

J. Warner Hutchins was the subject of an article illustrated with his photograph in the *Evening Times*, May 8, which described him as a gem expert and traveler, who had visited every place on the globe.

Ignace Mandel, of this city, has brought suit for $5,000 against Sam Perkins, a jeweler, 128 N. 6th St. Mandel was arrested on a complaint brought by Perkins, who charged him with the theft of a $250 diamond. The Grand jury ignored the bill, and Mandel now sues for false arrest.

Philip Kind, of S. Kind & Sons, gave "the boys" their annual and regular circus treat, last week. There was a full supply of peanuts, pretzels and ice cream and other "goodies" that make the circus popular and the old man young again. After the show each had a ride on the large elephant and a glass of pink lemonade. According to the boys they all had a "bully good" time.

The following jewelers were visitors to this city, last week: Frank Kline, Spring City, Pa.; A. G. Wolcott, Dover, Del.; Roland Oliver, Burlington, N. J.; John Merz, Hopewell, N. J.; R. W. Sinchsall, Mt. Holly, N. J.; Robert Keihl, with F. H. Noble & Co., Chicago; Charles Botts, with George H. Fuller & Son, Providence, R. I.; D. H. Krause, North Wales, Pa.; E. K. Bean, Lansdale, Pa.; M. E. Hunter, Beverly, N. J., and H. B. MacFarlan, East Downington, Pa.

An involuntary petition in bankruptcy has been filed against George Kite, a wholesale dealer in diamonds and jewelry at 818 Chestnut St. The usual allegations are made by the creditors. Mr. Kite has been in the trade for a long time, but started in busines for himself in January, 1906. He had previously been with the Sherrer National Watch Case Co., and was also with the Quaker City Watch Co. and the Wm. Penfold Co. He has been hard pressed financially for some time past.

Maxwell & Berlet, jewelers, northeast corner 13th and Walnut Sts., have been awarded the contract for the Pool Championship Trophy, to be presented to the Manufacturers' Club, Philadelphia, by Charles E. Carpenter. This pool trophy, which is different from the ordinary trophy in design, is made of sterling silver etched plate on a background of hand-wrought copper. At the top of the design in the center is a silver cue and rest. The base has on either side the balls in their frames, and in the center at the base is a silver name plate for the winners' names from year to year. There is an etched design directly in the center of a man making a shot on the pool table. The whole is mounted on a Flemish oak panel 12 inches wide by 14 inches long.

North Attleboro.

The H. F. Barrows Co. started on a 10-hour schedule, last week.

Thomas G. Frothingham, Jr., is building a new house on lower Washington St.

John Tweedy was in New York, last week, with his wife on a pleasure trip.

Whiting & Davis resumed operations, Monday, after a two weeks' shut-down.

Thomas Frothingham left, last week, for a western trip in the interests of his firm.

Anthony Bliss, of the A. H. Bliss Co., was in New York, last week, on business.

Ira Richards has returned from Brooklyn, where he has been for the past few months.

Fred Carpenter, formerly salesman for the W. & S. Blackinton Co., was in town, last week.

J. J. Sommer has returned from a western trip, where he has been in the interests of his firm.

A. B. Randall, western salesman for the Codding & Heilborn Co., left, last week, for a western trip.

Charles O. Mason has been granted a patent on a bracelet bag, and expects to put it on the market in a short time.

Lawrence Kennedy, formerly foreman for Miller, Fuller & Whiting, has accepted a position with the Ostby & Barton Co., Providence.

The George Paine Co. expects to be able to move into the large addition which the concern has added to the factory, some time this week.

C. Walter Duncan, salesman for C. Ray Randall & Co., has given out a contract for the construction of a residence on Washington St.

Louis E. Freeman, Frank G. Pate and Lewis E. Reeves were appointed, last week, by Deputy Sheriff E. C. Brown to appraise the holdings of Miller, Fuller & Whiting.

A note in this column, last week, spoke of W. C. Sherman being on a western trip for the H. D. Merritt Co. This is an error, as we learn that Mr. Sherman is traveling in the west in the interests of the Estate of O. M. Draper.

Attorney William G. Rich and John Hanlon appeared before the Woonsocket City Council, last Thursday evening, and asked that the firm of Hanlon, Thornton Co. be given an exemption of taxes for 10 years in the event of its removal to that city. The request was taken under advisement by the sub-committee on finance. The petition asking for the granting of the exemption was signed by 100 prominent Woonsocket business men, including Governor A. J. Pothier. The petitioners represented to the Council that the firm was capitalized at $50,000, and that of this amount $36,000 was paid in. They declared that 200 men would be employed in the Woonsocket shop and that a high-class line of gold-filled jewelry would be manufactured.

Providence.

O. A. Lessing, representing the S. & B. Lederer Co., has visited St. Louis and Cincinnati.

Arthur H. Hill has gone out of business as a retailer in the Caesar Misch building, Westminster St.

The Ostby & Barton Co. started up last week after a four-days' shut-down to take annual account of stock.

Fred Potter has been making a visit to the trade on the western circuit of Flint, Blood & Co., of this city.

Byron E. Daggett has been re-elected colonel of the First Light Infantry Regiment Veteran Association.

Asa Richmond, representing Zare White, of this city, was in Chicago the past week showing the firm's new line of samples.

Frank T. Barton, of the George N. Steere Co., Pawtucket, has started on a round of the firm's customers in the far west.

A. B. Paulsen, western representative for Waite-Thresher Co., has been visiting the firm's factory in this city the past week.

Edgar C. Lackey has recently purchased several lots of land with building thereon on Sackett and Warrington Sts. for about $5,000.

William A. Smith, formerly a well known refiner of this city, but now a resident of California, is visiting relatives in this vicinity.

Frederick A. Ballou and Edward B. Hough have been re-elected directors of the Westminster Bank, with the former as vice-president.

R. J. Wilson, representing the Charles E. Hancock Co., of this city, left Chicago last Sunday for a two-weeks' trip through the northwest.

Howard D. Wilcox went to Buffalo, N. Y., Thursday, to meet his wife and children, who were returning from a lengthy stay in Arizona.

Charles H. Ballou & Co., manufacturing jewelers, have removed from 157 Thurber's Ave. to larger and more convenient quarters at 129 Eddy St.

Charles E. Westcott, of the Snow & Westcott Co., made a several days' trip among the firm's New England customers during the past week.

Harry F. Huestis has been elected president of the Trinity Brotherhood connected with the Trinity-Union Methodist Episcopal Church of this city.

Albert Pippin, formerly in the employ of the H. F. Barrows Co., North Attleboro, has started in the coloring business for himself in this city.

Charles W. Aspinwall, formerly of the Aspinwall Hardware Co., is now in the jewelers' supply department of the Belcher & Loomis Hardware Co.

R. T. Kleckner and J. A. Limbach, of the Chicago office of the Theodore W. Foster & Bro. Co., have been visiting the factory here the past week.

Franklin N. Wood, with the Providence office of the Jewelers Board of Trade, has returned from a successful trout fishing trip in the Catskill Mountains.

The J. W. Bishop Co. has been awarded the contract for the erection of the two-story brick power house for the Improved Seamless Wire Co. on Eddy St.

The first and second dividend of 20 per cent. each have been declared by Referee in Bankruptcy Chester W. Barrows in the case of Chester G. Bradford, of this city.

The Frank T. Pearce Co., of this city, has removed its New York office from 20 Maiden Lane to 180 Broadway, and as reminders of the fact is sending out some handy desk blotters.

William H. Waite, of the Waite-Thresher Co., and Edward C. Wilde have been elected members of the State Board of Managers of the Baptist Young People's Union of Rhode Island.

A. S. Vennerbeck and Walter A. Griffith were members of Edgewood No. 1 bowling team, which captured the Inter-Club Duck Pin League pennant the past season, which closed the past week.

Fred J. Mills, Ira Whittier and William G. Lind were members of the entertainment committee having charge of the big smoker of the Edgewood Yacht Club, last week, at which more than 1,000 were present.

Those at the 73rd dinner of the Churchmen's Club at the Churchill House on Tuesday evening included John Kelso, Noah H. Holt, Fred D. Carr, George H. Lincoln, Edward I. Mulcahey and C. A. Wilkinson.

Thomas J. Pollard, of Pollard & Darling, is on a trip for that concern through the middle west, and R. H. Kimball is calling on the firm's trade from Chicago to Omaha. The latter will leave for the Pacific Slope early in June.

David M. Saati has sold his retail jewelry store at 419 Westminster St. to George W. Gerlach, who has given him a chattel mortgage for $6,000, covering the stock, tools, fixtures and contents of the store.

Word was received in this city last week that Walter C. Randall died the day before at Richmond, Va. Mr. Randall, who was about 40 years of age and unmarried, left a week previous for a trip in the south on account of his health. He had conducted an enameling business at 129 Eddy St. for several years.

Among the foreign importations received through the Providence Custom House during the past week were the following: From Bremen, eight packages of imitation precious stones and one of silverware; from Hamburg, one package of manufactures of metals, and from Liverpool, one package of manufactures of metals.

Charles L. Miller, who conducts an enameling business at 38 Friendship St., and Miss Jennie L. Marsh, of this city, were united in marriage by Rev. J. Lee Mitchell of the Second Congregational Church, Attleboro, the past week. Albert T. Marsh, father of the bride, and Mrs. Everett, the groom's sister, accompanied them.

Horace, Albert A., Horace E., Clarence G. and Sarah T. Remington have transferred to the Remington Realty Co., which was recently incorporated, real estate on Melrose and Hamilton Sts. and Pacific and Adelaide Aves., and also the valuable realty holdings on Friendship and Page Sts., Chestnut and Bassett Sts., and on Vineyard, Hill and Perry Sts.

Frederick M. Paker, who formerly pleaded not guilty when arraigned, was before Judge Gorham in the Sixth District Court on Friday, waived examination and was adjudged probably guilty, and held under $1,000 bail for the action of the grand jury. He was charged with stealing a lot of plated gold scrap and filings and chain links, valued at $984.66, on April 16, from S. B. Champlin Co.

Mayor Henry Fletcher, Durtee Wilcox, Lieutenant-Governor Arthur W. Dennis, Robert E. Budlong, E. A. Loomis, Henry D. Sharpe, Walter Burdick, Charles A. Russell, Sidney O. Bigney, William H. Manchester, John F. P. Lawton, Everett L. Spencer were among the guests at the 38th annual banquet of the Bank Clerks' Mutual Benefit Association at the Churchill House Friday evening.

The suit of Walter Schultz against the Gorham Co. for $20,000 damages has been placed on the calendar of the Superior Court for trial. The plaintiff alleges in his declaration that on Oct. 9, 1908, while employed by the defendant corporation, he was engaged in polishing a metal door on an emery wheel which burst, several of the pieces striking the plaintiff about the head and face. His head, it is claimed, was cut in several places, his skull fractured, and permanent injuries received to his eyes and hearing.

Wives of many manufacturing jewelers of this city are prominent in the membership of Providence Section, Council of Jewish Women. At the annual meeting, held Thursday at the Crown Hotel, the following were among the officers elected: President, Mrs. David Bernkopf; first vice-president, Mrs. David C. Fink; treasurer, Mrs. Adolph Cohen; auditor, Mrs. S. Lederer; corresponding secretary, Mrs. Edward B. Lederer; directors, Mrs. Harry Cutler, Mrs. Caesar Misch, Mrs. S. K. Grover, Mrs. A. Dimond, Mrs. J. Samuels and Mrs. William Loeb.

The closing of the Metcalf building, 144 to 158 Pine St., the first four days of the past week, on account of the annual inspection of boilers and general repairs, affected the following concerns connected with the manufacturing jewelry industry: American Seamless Wire Co., Calvin Dean, R. L. Griffith & Son Co., Schofield, Battey & Co., E. N. Cook Plate Co., Reuckert Mfg. Co., Oscar E. Place & Sons Co., Stafford Ring Co., Wolstenholme Mfg. Co., J. J. White Mfg. Co., Claflin & Co., Ettlinger Mfg. Co., A. Herrick & Co., Heimberger & Pearson, Snow & Westcott Co., Standard Jewelry Co., Louis Stern & Co., George Hamilton and Art Die Sinking Co.

A suit was filed in the Superior Court Tuesday against Sheriff Hunter C. White and former Deputy Sheriff Antonio Girardi by Davis G. Arnold, assignee of Frederick Fragner. The action is an alleged trover and conversion suit. The plaintiff says that, Aug. 24, 1906, before the making of the assignment, he had a lot of watches, rings, chains, jewelry and precious stones, all to the value of $4,000, which came into the possession of the defendants. The allegation of the declaration is that these goods belonged to the plaintiff and that the defendants refused to deliver

them when demand was made. It is said by Mr. Arnold that the defendant Girardi sold the property under attachment without complying with certain formalities necessary to make the sale legal. Damages are laid at $1,000.

Harry Wolcott, of the Wolcott Mfg. Co., has presented a handsome stand of national colors to George F. Hoar Camp, Spanish War Veterans.

Louis V. Guertin, one of the oldest retail jewelers in Pawtucket, died Sunday afternoon at his home on Baxter St., that city. Mr. Guertin had conducted a retail jewelry store on Broad St., Pawtucket, for a number of years, having been in the business in that city for more than 20 years. He was ill for some time and his death was expected, coming on the 52nd anniversary of his birth. He is survived by a widow, two sons and three daughters.

The past week has been an unusually busy one on account of the large number of buyers who have been quartered at the Narragansett and Crown Hotels. Among those noted were the following: A. Beaman, Toronto; F. A. Sattler and Mr Richter, of Sattler, Richter & Co., Chicago; George Miller, of Geo. Borgfelt & Co., New York; R. H. Shuttles, of Shuttles Bros. & Lewis, Dallas, Tex.; C. S. Davies and A. S. Evans, of Butler Bros., New York; M. Hermann and R. J. Goldsmith, of Lindhal, Lavick & Co., Chicago; George E. Miller, for H. B. Claflin Co., New York; Miss E. Grossman, of Nussbaum, Gullner & Grossman, Cleveland; J. L. Felsenthal, of Felsenthal Bros., Chicago; Mrs. L. B. Walters, of Gimbel Bros., Philadelphia; L. Block and Theodore Leubushe, of L. Block Jewelry Co., Milwaukee; R. Eisenman, of M. A. Eisenman, Chicago; Joseph Weinmann, of Weinmann & Co., Philadelphia; A. and S. Kunstader, of Kunstader Bros., Chicago; A. Ritter and E. E. Kahn, of Ritter, Kahn & Co., Philadelphia.

The Aetna Life Insurance Co. has filed a suit in the Superior Court here against John C. L. Shabeck, of Cranston, a manufacturing jeweler, whose establishment is at 7 Beverly St., this city, to recover damages of $2,000 for additional premiums on insurance policies. June 8, 1906, the plaintiff company issued several policies insuring the defendant against loss resulting from claims for damages on account of injuries or death to the defendant's employes from accident. The price paid for these policies was based upon the estimated amount of wages paid to the employes of the defendant company in the period covered by each policy, and also upon the average number of employes hired. The plaintiff alleges that the amount of wages paid to the employes was in excess of the estimated sum paid by the defendant to employes, and that the company is entitled to additional premiums under the contracts. How much is due is not stated, because, the plaintiff says, the defendants will not allow the plaintiff company to examine the books.

The Theodore W. Foster & Bro. Co. held a three days' conference, May 4, 5 and 6, at the factory, 100 Richmond St., Providence, R. I., at which the members of the corporation and salesmen considered questions of interest to the busines. A programme in the form of a neat printed folder was handed to each representative upon his arrival. It contained the plans of action for the conference. On Tuesday morning the reception was held at the offices of the concern, and in the afternoon an inspection of the factory. That evening the party attended the theatre at the Providence Opera House. Wednesday an automobile run to Narragansett Pier with a dinner at Green's Inn completed the day's progress. On Thursday morning a business meeting was held at the office and was continued in the afternoon, and in the evening a dinner was served at the Crown Hotel. As members of the firm and representatives were about to be seated at the dinner Mr. Limbach, in behalf of the selling force, presented Theodore W. Foster with a beautifully inscribed sterling silver loving cup. Mr. Smith and Mr. Redmond each voiced the esteem and respect which the selling force hold for the president of the company, and after the dinner Mr. Redmond spoke the thanks of the members of the traveling force for the fair dealing and kindly treatment always accorded by the corporation. The selling force includes Joseph A. Limbach, Chicago and western territory; James Redmond, in the eastern territory; Charles E. Platt, middle States; Richard T. Kleckner, Pacific Coast; John P. King, southern States; Ralph Wilson, New York, and George E. Smith, Canada.

Attleboro.

George Shepardson, of C. A. Marsh & Co., called on the trade in New York, last week.

The James E. Blake Co. has resumed work after a three-day shut-down for stock taking.

Charles M. Robbins, of the C. M. Robbins Co., spent a few days at the factory, last week.

Harry Clap, of the Daggett & Clap Co., returned, last week, from a short visit to his New York office.

Aede Hoch, Reed & Barton's South American representative, is making his annual call at the factory.

The proceeding of the Gifford Mfg. Co. was given a hearing in the bankruptcy court, last Wednesday morning.

William Marble, employed at the Freeman-Daughaday Co.'s factory in Chartley, sustained a painful injury to his hand, last week.

Buyers for Gimbel Bros., Philadelphia, and Felsenthal Bros. & Co., Chicago, were in town, last Monday, placing orders with different firms.

Col. S. O. Bigney arrived home from a visit to Panama, Jamaica and Cuba, last week. He had great praise for the work that is being done on the Panama Canal.

At a special meeting of the stockholders of the Attleboro Sanitarium, last week, the following board of directors were chosen: J. M. Fisher, Hannah S. Fisher, Bishop Jno. W. Hamilton, Charles C. Nicola, M.D., Mary B. Nicola, M.D., Charles S. Holden, M.D., and L. L. Daggett.

The Jewelers' National Ball League opened the season, last Saturday, with the following teams: Watson-Newell Co., McRae & Keeler, Paye & Baker Mfg. Co., J. J. Sommer & Co., Standard Button Co., and Healey & Co. A schedule has been arranged for the entire season.

Early last week a telephone message was transmitted to Jacksonville, Fla., a distance of 1,300 miles, to learn the condition of Mrs. D. E. Makepeace, who has been ill with typhoid fever. It was learned that while Mrs. Makepeace is seriously ill she has a good chance of recovering.

R. H. Horton, treasurer for the W. E. Richards Co., has filed the following financial report: Machinery, $18,500; cash and debts receivable, $55,146; manufactures and merchandise, $24,230; total, $97,876; capital, $40,000; accounts payable, $12,889; floating debt, $38,614; surplus, $6,373; total, $97,876.

At the meeting of the library trustees, last week, announcement was made of one of the finest gifts the library has ever received. This was made by Edward A. Sweeney, who gave 60 volumes of scientific works, elegantly bound. These include the works of Darwin, Huxley, Tyndall and other scientists. The gift will be a great addition to the library.

The circular letters issued by the advisory council of the New England Manufacturing Jewelers' and Silversmiths' Association have been received by the local jewelers. The letter recommends that the manufacturers close their factories for the annual vacation from July 31 to August 9. While many will comply with the suggestion, it is not believed all can arrange to do so.

The Frank Mossberg Co. has expressed its willingnes to move to Woonsocket, providing the people of that town will obtain a proper building and arrange other conditions that are agreeable. The Mossberg company, which makes wrenches and jewelers' tools of all kinds, is engaged in the plating business, and its removal would be a big loss to Attleboro. The Board of Trade, however, will make every effort to have the business remain in town.

John J. Thayer, a lifelong resident of Attleboro, died, last Friday evening, at his home on Union St., at the age of 78. He served an apprenticeship in the E. I. Richards Co., North Attleboro, and later entered the employ of Bliss & Dean, one of the oldest concerns in this vicinity. At the opening of the Civil War he enlisted in Company I and was honorably discharged Dec. 22, 1863. The funeral was held Monday afternoon, with burial in the Woodlawn Cemetery.

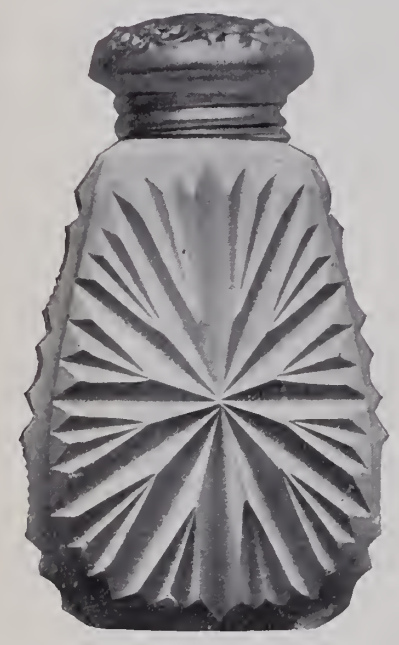
Work will be started, next week, on the new factory of Leach & Garner that is to be erected on Hazel St., opposite the factory of the Attleboro Mfg. Co. The contract has been awarded to the J. W. Bishop Co., of Boston. The building will be of brick construction, with modern equipment and good material, 150 feet long and 50 feet wide. There will be a basement and two stories. The first floor will be used for offices, stock rooms, etc. The location of the new building is one of the finest in the town.

The Geo. A. Clark Co., which has been incorporated in Lorain, O., has elected the following officers: President, George L. Glitsch; vice-president, J. M. Nichols; secretary, F. A. Oberholtzer; treasurer, George A. Clark. Several improvements are about to be made in the establishment.


Top 523


Top 539


Top 1730


Bottle 72


Cuts Show Bottles Full Size


Bottle 79 Tops Are Interchangeable Bottle 78

Cut Glass Salt and Pepper Bottles, Sterling Silver Tops

Two things you lookf or when you buy—QUALITY and PRICE

HERE you have it. We have never been able to show as good value before on these goods. The glass is clear, well polished and cut deep. The tops are sterling silver and good weight. **We have made a special price on them of $48.00 per Gross** (assorted) less two per cent. 10 days F. O. B. Providence. The tops are interchangeable, you can have them as they are or you can have one top and all the bottles or one bottle and all tops.

N. BARSTOW COMPANY - 7 Beverly Street, Providence, R. I.

WORKSHOP NOTES

(Third Edition)

For Jewelers and Watchmakers

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Vol. LVIII. CHICAGO, WEDNESDAY, MAY 12, 1909. No. 15.

Chicago Notes.

Jaeger Bros., Portland, Ore., visited the market here, last week.

O. A. Starke, of the Star Watch Case Co., was here, last week.

M. A. Mead is on a trip to New York, accompanied by Mrs. Mead.

The Chicago salesroom of the Watson & Newell Co. is being enlarged.

R. J. Wilson, with the Chas. E. Hancock Co., is on a northwestern trip.

Harry H. Miller, with Hutchison & Huestis, is on a trip to the northwest.

Theo. Jacobs has returned from a purchasing trip to the eastern factories.

Chas. F. Miller, treasurer of the Hamilton Watch Co., was here, last week.

A. J. Moss, traveling from the factory of Ostby & Barton Co., was here, last week.

Dan W. Douglass, with the Dueber-Hampden companies, was here, last week.

F. E. Hyatt, with the Philadelphia Watch Case Co., is on a southern and western trip.

Robt. A. Brown, representing S. O. Bigney & Co., is on a trip to the Pacific Coast.

Ike Weiler, jewelry buyer for the N. Shure Co., has returned from a buying trip east.

John G. Gayman, of John G. Gayman & Co., Columbus, O., was a visitor here, last week.

Glenn L. Seitz has secured the line of Mandalian & Hawkins for Chicago and the middle west.

Steve Bridges, of Despres, Bridges & Noel, has returned from the Pacific Coast, and is now in Iowa.

H. E. Lodde, son of H. B. Lodde, retail jeweler of Lafayette, Ind., is here taking a course in engraving.

Ben Linz, Dallas, Tex., was here, last week, on his way to New York, where he intends to stay a month.

The family of F. Jansky, a retail jeweler on W. 26th St., was recently increased by the addition of a baby girl.

Sam Silverman, salesman for the Jackson Jewelry Co., has resigned his position to go with J. Raphael, Kansas City, Mo.

The American Cutlery Co. has discontinued its office in the Masonic Temple and moved to the factory at 191 Mather St.

Mr. Auer, formerly of the Brooks-Auer Co., St. Louis, Mo., is now with the jewelry department of the John V. Farwell Co.

By the will of O. S. A. Sprague, his son, A. A. Sprague, 2d., receives 65 shares of stock in the Elgin National Watch Co.

C. E. Bunker, with the F. E. Morse Co., has recovered sufficiently from his late illness to again be able to attend to his duties.

F. J. Wirtz, with the Geneva Optical Co., Geneva, N. Y., stopped over in this city, last week, on his way to the Pacific Coast.

J. P. Kersting, of Ackenhausen & Co., North Yakima, Wash., is here finishing an optical course at the Northern Illinois College.

Anton Rominski, son of Frank Rominski, a retail jeweler at 695 Milwaukee Ave., has opened a new jewelry store at 1499 W. North Ave.

Burr W. Freer, Pacific Coast representative of Hamilton & Hamilton, Jr., was here, last week, on a visit to the Chicago office of that concern.

The failure of Sam R. Goldstein, Minneapolis, Minn., created much comment here, as Mr. Goldstein had been in business less than two months.

J. L. Brayton and Mrs. Brayton visited their Summer cottage near Burlington, Wis., last week, and are preparing to open it for the season.

E. Roth, secretary and general manager of the Western Clock Mfg. Co., La Salle, Ill., paid a visit to the Chicago offices of that corporation, last week.

B. F. Coffin, formerly with Spaulding & Co., has opened an office in the First National Bank building as an expert jewelry systematizer and accountant.

W. V. Poggenpohl, Taylorville, Ill., was here, last week, buying the opening stock for his new retail jewelry store, which he will open there about May 15.

D. H. Child, with Warren & Williams, stopped over here, last week, on his way to the Pacific Coast. He is a son of Chas. E. Child, with the C. M. Robbins Co.

Ralph N. Whitford, formerly manager for the Hofman Jewelry Co., Columbus, O., was here, last week, on his way to Colorado, where he intends to spend the Summer.

Last Saturday night at 8:20 a thief threw a brick through one of the windows of B. T. Hoffmann's jewelry store at 121 Fullerton Ave. and stole six diamond rings valued at $500.

The Chicago office of the American Thermo Ware Co., has removed from room 305 to room 203, 64 Wabash Ave., where the company occupies much larger quarters than before.

August C. Fuchs, repairer at Stoughton, Wis., has admitted a partner, and the business will be carried on under the name of Fuchs & Co. The firm has recently bought a stock of jewelry, and is now doing a regular retail jewelry business.

A carboy of ammonia exploded in the shop of A. L. Williams & Co., last week, but did no damage outside of clearing the heads of some of the occupants of the Powers building.

E. B. Voynow left, last Friday, for a trip to Washington as a delegate to the convention of the Fraternal Order I. O. B. A. Mr. Voynow will visit New York before he returns to Chicago.

A. A. Bastar, 759 W. 12th St., has bought a building on W. 12th St., near Forticth Ave., and will open a new jewelry store there, about May 15. Mr. Bastar intends to keep his old store.

The name of the manufacturing jewelry concern known as H. J. Richardson, in the Heyworth building, has been changed to Richardson & Koebelin, the latter having been recently admitted as a partner.

The Committee on Ways and Means of the Chicago Association of Commerce has announced that an industrial exposition will be held here during August, which will be the biggest undertaking of its kind ever attempted.

After being a resident of Eau Claire, Wis., for 26 years, for 21 years of which time he has occupied the retail jewelry store at 207 S. Barstow Ave., J. G. Ferry has announced to the trade here that he intends to retire from business.

Schedules in bankruptcy of Christian Keller, optician at 546 Lincoln Ave., show liabilities of $933 and assets valued at $81 and claimed as exempt. Of the liabilities $102 is due the Geneva Optical Co., and the balance is owing to two women for money loaned.

Andrew E. Rush, Macomb, Ill., was here, last week, on business pertaining to the remodeling of his store. A new vault will be installed, an entire new front will be built and a complete new set of fixtures will be put in. Mr. Rush says that when completed his new store is going to be one of the handsomest in Illinois.

Among the buyers in town, last week, were: George W. Koerper, Mendota, Ill.; F. G. Berta, Coal City, Ill.; Bob Nichols, Kenosha, Wis.; Thomas A. Baden, Kalamazoo, Mich.; W. R. Stevenson, Holland, Mich.; J. G. Davenport, Battle Creek, Mich.; J. E. Mix, Elkhart, Ind.; Wm. T. Jennings, Sterling, Ill.; Mr. Stone, of Stone & Crossman, Grand Rapids, Mich.

John G. Hodgins, manager of the Des Moines branch of the Geneva Optical Co.,

is now in charge of the Minneapolis branch, and B. A. Tooker, formerly in charge of the Minneapolis branch, is now in charge of the Des Moines branch. The change in location is due to the fact that Mr. Hodgins preferred to live in Minneapolis and Mr. Tooker preferred his home town of Des Moines to live in.

John C. Perry, of the Hamilton Watch Co., was here, last week, investigating the offer of "The Fair" department store, which advertised the Hamilton Co.'s No. 940 movement for $18.75, upon which the Hamilton company puts a protected retail selling price of $28. When Mr. Perry bought one of the watches from "The Fair" he had to pay $22.25, the clerk telling him that the $18.75 price was for one day only. Mr. Perry said that "The Fair" only carried about three Hamilton watches in stock, and upon tracing the movement he bought from them found it to be a second-hand watch, it having originally been sold by a Chicago jobber to a Danville, Ill., retail jeweler.

Cincinnati.

A. M. Plaut, manager of the National Jewelry Co., has started on a business tour through Ohio.

A. Greenbaum and wife, Versailles, Ky., were here, last week, combining business and pleasure.

Larz Creutz, of the Creutz Silver Plating Co., has left on a business trip among the southern cities.

M. R. Slayback, a Norwood, O., watchmaker, has located with the new Race St. jeweler, Charles Rosen.

C. Fenzel, who discontinued his jewelry business in Middletown, O., about a year ago, has resumed business again at that place.

W. W. Oskamp, formerly with the Oskamp, Nolting Co., is now associated with the Oskamp Automobile Supply Co. at 5th and Vine Sts.

N. B. Hudson, Minneapolis, Minn., paid a visit to Fox Bros. & Co., last week. Burton Fox, of this company, sailed on the *Mauretania* for Europe, where he will purchase goods.

The Duhme Jewelry Co., in compliance with the order of the United States District Court issued, May 1, to Receiver Carroll of the Duhme Co., has been sending checks to the creditors, the past week, covering 50 per cent. of the amounts due by the Duhme concern.

Three oil paintings valued at $500 and said to have been stolen by Henry Weidenbach, an artist, arrested, last week, on a charge of grand larceny and bound over to the grand jury, have been unearthed by local detectives. They were found on Fifth St., near Elm, hidden in a store. The pictures are thought by connoisseurs to be the work of old masters. The canvasses show where they have been cut and torn from their frames, and are dull with age. Weidenbach, when questioned about them, says he bought them from a New York man for $3.

Out-of-town jewelers here, last week, buying stock included: G. H. Ashton, John Happersberger, Jr., and C. Fenzel, Middletown, O.; E. B. Scott & Son, Batavia, O.; Thomas G. Lucas, Hamersville, O.; Frank Hopping, Harrison, O.; Fred Simmerman, Felicity, O.; C. A. Gossard, Washington Court House, O.; F. L. Miller and D. A. Lamb, Wilmington, O.; Joseph Jashnosky, Hamilton, O.; Fred Saul, Chattanooga, Tenn.; W. N. Rigdon, Ohio City, O.; L. Krauss, Springfield, O.; Herman E. Promnitz, Van Wert, O., and L. Rosenbaum, Mt. Vernon, O.

Edward Frietsch, aged 15 years and employed at August Hohneck's jewelry store, on Vine St., was stopped on the street by a young man, a few days ago, and asked if he wanted a good position at $6 a week as an office boy. Frietsch thought this was better than $3.25 a week, which he was gettting, and told the stranger he would accept his offer. The stranger then told Frietsch to meet him a little later at the Chamber of Commerce building. He did so, and the two started on a walk about the city. On 9th St., near Vine, the stranger said he had a bill to collect in that neighborhood, but didn't have any change with him. Frietsch then loaned him his week's pay, $3.25, and was told by the stranger to go to the Vulcan Copper Co.'s office near by and tell the office boy there to give him $5 and some papers, and to wait there for him, as he would come after he did his collecting. The office was closed when Frietsch arrived, but he waited long enough outside to find that his friend had gone elsewhere.

Columbus, O.

J. T. Mathison, 5 N. High St., will sail for Norway, May 26, to make a visit to his old home and parents in the central part of that country. He has not been there for 19 years. He will be gone for two months.

A favorite glass memorial window from the Tiffany studios in New York has been placed in the First Presbyterian Church at Marion, O. It is one of the first Tiffany landscape windows placed in any church in Ohio. Mrs. W. B. Fisher was the purchaser.

E. J. Miller, who has been the silent partner in the firm of Krouse & Co., of whose store H. E. Tuller was manager, has purchased Mr. Tuller's interest. He has resigned his position with the Pennsylvania Railroad Co. and will manage the store. Mr. Tuller will again start in business as soon as he can find a suitable location.

The Hamilton Watch Co. has consigned a large number of railroad movements to Columbus, and they will be displayed in the windows of various jewelry stores about the city to attract the attention of the delegates and visitors who will be here for the Brotherhood of Railroad Trainmen's international convention, which opens this week.

B. G. Watson, trustee for the creditors of Andrew Morden, has closed the Morden store in the Virginia building, at 3d and Gay Sts., and will make an effort to sell the entire stock as a whole, with the exception of the watches and diamonds, which will likely be sent to New York to be disposed of. Mr. Watson thinks the estate will pay about 50 cents on the dollar. Mr. Albert, Mr. Morden's watchmaker, has found employment with the Frank Bonnet Co.

R. Branchaud, Cavalier, N. Dak., has just made improvements in the interior and exterior of his store.

Los Angeles.

The Whitley Jewelry Co. furnished 24 cups awarded as prizes at the Hollywood floral festival held a few days ago. This company has also just furnished two large cups to the Aero Club, of this city.

The J. P. Trafton Co., Broadway Central building, has just installed in its office an exceptionally handsome case for the display of watch cases. The case was made according to special design prepared by the Trafton Co.

A. P. Wood, of the Los Angeles Jewelry Mfg. Co., has started on a business trip among his customers in the east. He expects to be gone about five weeks. He carries with him a full line of samples of the Los Angeles Gem Co.

H. F. Wallace, 414½ S. Broadway, has started for the east, accompanied by his wife. He will visit most of the important manufacturing houses in the east, and expects to be gone for perhaps two months. During his absence W. A. Wheeler will have charge of his business.

H. F. Wallace has just received two shipments of goods by way of the new route through the Tehuantepec canal. The goods are delivered at San Diego by steamer and transferred to this city by rail. A saving of about one-third on the freight is made by bringing the goods by this new route.

Out-of-town jewelers who have been in Los Angeles recently include: J. R. Parsons, San Pedro; R. G. Simpson, San Pedro; A. Protsch, Redondo; F. E. Wolfarth, Covina; C. P. Kryhl, Santa Ana; B. S. Binford, Whittier; A. L. Amstutz, Napa; E. T. Lewis, Long Beach; Joe Nocerino, Pasadena; Mrs. Phillips, of Phillips Bros., Pasadena; W. C. Guerth, Redlands; Albert Mercer, Pioneer, Nev.

Montgomery Bros. have had on exhibition in their corner window the $1,000 typewriter trophy won by Miss Fritz, who is at present in this city. The body of the cup is finely engraved with a map of the world. On each handle is a figure of victory with an extended hand above it, the entire design being carefully and skilfully wrought out. The trophy has attracted much attention. The same firm is exhibiting in another window a very handsome cup given by W. A. Clark, Jr., of this city, son of ex-Senator W. A. Clark, of Montana, as a prize in the amateur races at the driving matinee in this city.

Bernard Olcovich, a jeweler at 711 S. Broadway, died suddenly at his home a few evenings ago, following a stroke of apoplexy. Olcovich had closed his place of business and was standing on the curb when his son came along in his automobile and asked his father to ride home with him. The elder Olcovich consented. When a few blocks had been traversed the son heard a gasp from his father. Turning in his seat he saw his father in a state of collapse in the tonneau. Driving rapidly, he took his parent to his home, where he died before a doctor could be summoned.

One of the show windows in the store of J. Roth, New Braunfels, Tex., was broken recently by a thief who stole $200 worth of stock. One arrest was subsequently made. All of the loot has been recovered.

Milwaukee.

L. H Hilton, of Fond du Lac, is now connected with the jewelry establishment of L. D. Dana, Antigo.

The Milwaukee members of the Badger State Optical Society recently held a most successful bowling party.

A. H. Miller, watchmaker and jeweler at Monroe, is now making weekly trips to South Wayne, Wis., to do watch, clock and jewelry repairing.

Math V. Schmitz, Wannakee, has engaged in the watch and clock repairing field. C. S. Ellis, a well known jeweler of the county, visits the Schmitz establishment every Tuesday.

John M. Stier, of Brill & Stier, Beloit, was married on April 27 to Miss Katherine Verstegen at Little Chute, near Appleton, Wis. After a short wedding trip the couple will be at home in Beloit.

R. J. C. Bott, 407 Broadway, who was forced to vacate his quarters because of the encroachment of the newly installed offices of the Wells Fargo Express Co., is now located in the same building at 409 Broadway.

H R. Pestalozzi, a retail jeweler at 94 Wisconsin St., has been elected by the Milwaukee School Board as chief truancy officer Mr. Pestalozzi received the entire support of the School Board committee on appointments.

The Bunde & Upmeyer Co., of Milwaukee, donated a handsome silver cup to the West Allis high school for the annual declamatory contest held in the Milwaukee suburb. Spencer Bissell was the fortunate winner of the prize.

What will probably be the first "program" clock system to be installed in any district school has just been placed in the 10th district school No. 1. The clocks, by an alarm system, ring at the conclusion of each recitation period.

C H. Viebranz, Hillsboro, has returned to his former stand in the Worden building. Since the fire of last Winter, which seriously damaged the Worden structure, Mr. Viebranz had been located in the hardware store of M. O. Lind.

Final arrangements for the affiliation of the Wisconsin Retail Jewelers' Association with the national association were completed at the last quarterly meeting. Everything is now in readiness for the step to be taken some time during the coming August.

The Hawkeye Pearl Button Co., Muscatine, Ia., is seriously considering the plan of relocating its business at La Crosse, Wis. Fred C. Vetter of the company was a recent La Crosse visitor, and various matters concerning the proposed transfer were gone over. The company is dissatisfied with Muscatine because it is finding considerable trouble in securing the necessary labor.

The Geo. S. Parker Pen Co., Janesville, Wis., has received an order from Warsaw, Ill., for one of the company's pens, which will cost $50. The pen was presented to William Jennings Bryan on his visit to Warsaw, May 15. It is made of solid gold and is encrusted with pearls and small emeralds. It will probably be one of the most unique pens ever made.

Carl R. Michel, Portage, is opening a new branch store at Cambria. Quarters have been leased in the Scharf building on Main St., and a full stock of jewelry will be installed at once. Fred Schultz, connected with Mr. Michel for some time at Portage, will be in charge of the new establishment. Mr. Schultz is an experienced jeweler and watchmaker and has done much to aid Mr. Michel in building up an excellent retail jewelry business at Portage.

The Milwaukee police have not yet secured trace of the burglar who recently smashed a plate glass window at the jewelry establishment of the August H. Stecher Co., 276 3rd St., and made away with valuables worth $200. Burglars who entered the store two years ago and stole $1,100 worth of jewelry also made good their escape. E. F. Rohn, jeweler, located only a few doors from the Stecher establishment, has suffered four robberies within the last year or so, and in each case the thief was captured.

The writing of $59,700 worth of insurance in one day was the feat recently accomplished by the new Jewelers' Mutual Fire Insurance Co. of Wisconsin. Applications for new insurance are arriving from all over the United States and hopes are entertained that at least $1,000,000 worth of new insurance may be written the first of the year. While many applications have been received from outside of the State at the office of Franklin Thomson, secretary of the company, the first foreign policy has just been written. The policy called for $2,000 of insurance and was made out for a jewelry house of Kirksville, Mo.

The clever swindler, who recently fleeced two jewelers at Wausau, Wis., out of watches valued at about $50, has been arrested at Appleton, Wis., where he was trying to work a similar game at the H. A. Kamps Co.'s jewelry store. He says his name is Robert W. Fischer, and claims that his home is in Milwaukee and that until recently he was in the employ of the Chicago & Northwestern Railway as brakeman. After trying to work the Kamps jewelry establishment to let him have a $38 watch, Fischer endeavored to leave town, but was apprehended by the police. The sheriff of Marathon County, together with Edward Schultz, of the Dunbar jewelry store, Wausau, were summoned to Appleton, where they identified the prisoner. Failing to furnish bonds to the amount of $500, Fischer is now in jail. Fischer represented himself as a railroad fireman, employed in the local yards, and that he had just lost his watch and was required to have a timepiece before going back on duty. He told a clever story of having left his money at home, but that as he lived in the city he would call later in the evening.

The show window in the store of Mr. Levinson, Ligonier St., Latrobe, Pa., was broken, recently, by a thief, who stole four bracelets, one ring and several scarf pins. The stone, which had been hurled through the window, broke a clock which stopped at 10.45 P. M., indicating the time of the robbery. The thief escaped.

Detroit.

H. L. Hart, Oakland, visited the wholesale houses recently.

F. J. Irwin, Marlette, was in the city to purchase stock last week.

One of the out-of-town buyers last week was G. E. Hopps, Kingston.

A. Snitgen, Westphalia, Mich., was a buyer in this market, last week.

B. T. Bearss came in a few days ago from Fostoria, Mich., to replenish his stock.

B. T. Weyhing is now on the Pacific Coast on a long trip for the Weyhing Bros. Mfg. Co.

The Chas. A. Berkey Co. will move to the Jewelers' building, 193 Woodward Ave., next week.

C. C. Riggs, of the Standard Electric Time Co., stopped here for a few days ago, while on his way west.

Herman G. Spring, Unionville, visited Detroit last week. He stated that trade conditions are improving in his vicinity.

The work of remodeling Traub Bros. & Co.'s store at Woodward and Grand River Aves. has actively begun. A special sale is being held during the period of the alterations.

Kunz & Rogers have decided to move from their present location at Woodward Ave and Larned St. W., to new quarters in the Jewelers' building, 193 Woodward Ave. They will make the transfer the last week in May.

Wright, Kay & Co. are exhibiting in one of their windows the massive and beautiful Dewar trophy, which was offered last year by the Royal Automobile Club of Great Britain for the most important trial in the automobile industry. This trophy is a beautifully engraved silver vase upon an ebony base.

In spite of the adverse weather conditions, Detroit Nest of Ku Kus had a jolly supper and pleasant evening, last Thursday, in German Salesmen's Hall. At the dinner, which preceded the regular meeting, Frank Kennedy presided and introduced Milton Palmer as toastmaster. Nelson K. Standart told the Ku Kus of the battle that was waged at the State capitol to pass the Optometry bill, the same being now before the Governor for signature. Mr. Standart declared that, while Michigan had been the second State in which the Optometrists asked for an examining board, it is the 22nd to actually pass a bill, success in this instance being largely due to the fact that Dr. Fairbanks, a State Senator, who had killed previous attempts for a bill, became convinced that the medical men were wrong in blocking this legislation. Chas. A. Berkey rescribed the recent trip to Saginaw, and F. A. Drexel told of the progress of the new watch-making school. Leon Goldsmith was the only new member initiated. It was decided that a big degree team and delegation of Detroit Ku Kus shall go to Cedar Point, O., June 29, to attend the national gathering of Ku Kus there, and to exemplify the Royal Degree upon a number of Ohio candidates.

Hans I. Golden, Warren, Minn., has been succeeded by Albert H. Golden.

St. Louis.

Thomas Devere, Osceola, Ark., has sold out his business.

E. L. Welch removed his stock last week from Springdale, Ark., to Carterville, Mo.

Charles H. Schoen, of the Elliott Jewelry Co., returned from a trip through Arkansas, recently.

Samuel Kober, of the Maritz-Kober Jewelry Mfg. Co., left Tuesday for a business trip to Oklahoma.

The establishment of the Bauman-Massa Jewelry Co., on the second floor of the Commercial building, is being redecorated.

Frank A. Tomlinson, in business the past two years at Princeton, Ind., closed out his stock last week and went out of business.

J. H. Steidemann, of J. W. Cary & Co., moved last week into a handsome new residence at 3532 Russell Ave., facing Reservoir Park.

Miss Mabel Biro, telephone operator of the Eisenstadt Mfg. Co., has resigned her position because she is to be married in a few days.

Brainerd Ryan, credit man of the Eisenstadt Mfg. Co., left, Saturday, for Hot Springs, Ark., where he will spend a vacation of a couple of weeks.

The Bauman-Massa Jewelry Co. filed suit Thursday in Judge O'Halloran's court against Edward T. Gotsch on a note for $40. The case is set for May 18, at 9 A.M.

S. L. Lowenstein, who travels through Missouri for the Bauman-Massa Jewelry Co., and Joseph Auer, who travels through Mississippi and Louisiana, are in for the season.

Peter Ziegel, Nashville, Ill., will leave in a few days, accompanied by his wife, for a trip to Europe. They will go first to Munich and will spend about four months abroad.

Herman Vollman, Princeton, Ind., who is time inspector for the St. Louis division of the Southern Railway, stopped in St. Louis, Thursday, on his quarterly inspection tour.

Edward H. Meier, representing E. W. Hughes, St. Louis agent for J. Hoare & Co., Corning, N. Y., left Sunday night for new territory in Indiana, Tennessee and Mississippi.

Nadich & Stiffelman have established a wholesale jewelry business on the sixth floor of the Holland building. Mr. Nadich was formerly connected with another wholesale house.

W. E. Tower, of Tower & Long, Holland building, has returned from a five-weeks' trip through Kansas. A. W. Long will be in next week from a trip through Tennessee and Kentucky.

S. H. Bauman, president of the Bauman-Massa Jewelry Co., accompanied by his wife, sailed Thursday from New York for Europe. They will go first to the diamond market at Antwerp.

Henry Lowenstein sold his jewelry interests at 1230 South Broadway, last week, to his brother, Joe, who has been associated with him in the business. Henry is going into the loan business.

The firm of Burnstine, Caster & Co., heretofore conducting jewelry stores at 612 Olive St. and 1723 Market St., has been dissolved. M. Burnstine will hereafter conduct the Olive St. store and M. Caster the Market St. store.

A. J. Lee, of the Lee-Kehl Mfg. Co., received a letter, Saturday, announcing the death at Moss Point, Miss., of Charles Beardslee, who had been in the jewelry business there for many years. He will be succeeded in business by his son, H. G. Beardslee.

Alfred Gerne, who removed his stock, last week, from 1403 Salisbury St. to 15th and Salisbury Sts., had an opening reception Saturday at his new store, which was prettily decorated for the occasion. A large number of his friends and patrons called and expressed their good wishes.

Frederick Hyke, who has been a jewelry salesman in St. Louis for 20 years, transferred his allegiance last week from the house of F. W. Drosten Jewelry Co. to that of Hess & Culbertson Jewelry Co. He was formerly with Hess & Culbertson and with Mermod, Jaccard & King Jewelry Co.

The bankrupt stock of Edward H. Kniepkamp was auctioned Thursday at the store, 1434 Salisbury St., under the direction of Leo Wolfson, the trustee. Most of the stock was put up in dozen lots. The amount realized was 75 per cent. of the appraisement. The fixtures and equipment were also sold.

Trophies and prizes to be awarded by the St. Louis Times to winners in a junior marathon race, to be held May 15, are exhibited in the show windows of the Hess & Culbertson Jewelry Co.'s store. The principal trophies are large silver cups. One of the cups was donated by the Hess & Culbertson Co.

Charles S. Erber, who has a retail jewelry store at Texarkana, Ark., opened a jewelry factory last week, on Pine St., between 6th and 7th Sts. He will continue to conduct the Texarkana store and will divide his time between the two cities. During his absences from Texarkana the business there will be looked after by his brother-in-law, Silas Arnold.

Two huge silver loving cups, manufactured by the Mermod, Jaccard & King Jewelry Co., and on exhibition at that store, are to be awarded, one to the most popular player on the St. Louis Browns and the other to the most popular player on the St. Louis Cardinals. They are donated by the Brothers Oppenheimer, theatrical managers. The voting is to be done at Suburban Garden and West End Heights, managed by the Oppenheimers.

The Maschmeyer-Richards Silver Co. moved Saturday from the third floor of the Carleton building, 6th and Olive Sts., into quarters twice as large on the second floor. In the new location the firm has 4,800 square feet at the front of the building, overlooking Olive St. The firm had been in the third floor location for three years. An additional man is to be put on the road. E. A. Schoenle and Kennett Venable are at present traveling for the firm.

Fire of unknown origin occurring among rubbish in the coal chute in the basement of the eight-story building at the northwest corner of 7th and St. Charles Sts., the new home of the Hess & Culbertson Jewelry Co., necessitated an alarm Friday morning which brought the fire department to the scene, but two sprinkler heads, which opened, held the flames in check, and it was not necessary for the department to throw any water. There was no damage done worth mentioning to the building, and none to the jewelry stock having been installed.

Among the out-of-town jewelers in St Louis during the past week were: William J. Krug, Staunton, Ill.; J. J. Gaffner, St. Jacob, Ill.; F. H. Kassel, Cape Girardeau, Mo.; Fred Simon, Collinsville, Ill.; Fred Herold, Jerseyville, Ill.; Enno Dick, New Baden, Ill.; August Kalbitz, Red Bud, Ill.; M. Ziegler, Kimmswick, Mo.; V. L. Prevallet, Perryville, Mo.; W. C. Pfaeffle, Enid, Okla.; Herman Vollmer, Princeton, Ind.; Abraham Spiller, Sedalia, Mo.; William D. Davis, Granite City, Ill.; T. B. McEntire, Sweet Springs, Mo.; Benjamin Dietzel, Union City, Tenn.

The jewelry store of the William F. Mueller Jewelry Co., at 1804 Olive St., was robbed Wednesday night of $200 worth of watches, watch chains, umbrellas and clocks, but through a fortunate circumstance and prompt police action the robbers were caught as they were burglarizing another store near by, and the plunder taken by them from the jewelry store was recovered. Policemen Ward and Munsil, passing the Mueller store, noticed that the front door had been pried open and part of the lock broken off. Inside there were evidences that the store had been burglarized. The policemen started north on 18th St., and as they approached the clothing store of Harry Sandman a man ran out and disappeared in the darkness. The policemen ran into the store and caught two robbers there. They gave their names as John Lynch, Chicago, and Emil Dillard, Los Angeles, and said that the other one was Harry Dickerson, of Salt Lake City. Dickerson was arrested at the room which the three had been occupying. The articles stolen from the Mueller store were found in the room. The young men say they met in the west and came east together.

Minneapolis and St. Paul.

L. Metzger, of S. Jacobs & Co., Minneapolis, is now in the east on a purchasing trip.

George B. Eustis, of Eustis Bros., Minneapolis, is home after spending 10 weeks in the south.

Sam H. Kantor, a retailer of Moorhead, Minn., was in the Twin Cities on his return from a visit to Russia, last week.

Fire in the adjoining building to the E. A. Brown Co., retail jewelers of St. Paul, resulted in incidental damage to the Brown Co. from smoke which penetrated the room.

J. B. Hudson & Son, Minneapolis, received the contract to furnish the silverware for the new 12-story Radisson Hotel building, which is to be opened on 7th St., between Nicollet and Hennepin Aves., Aug 1. The silver will be ornamented with a special design, and will cost about $20,000.

P. L. Reed, Bennington, Okla., moved recently to Ft. Towson, Okla.

Cleveland.

Sidney Ball, of the Webb C. Ball Watch Co., has been out of town on business for a week.

H. L. Hurlbut, of the Scribner & Loehr Co., is in town for a few days, and will go to Detroit to-day to be present at the wedding of his niece. O. P. Rowley, of the same firm, will start out to-day.

C. C. Sigler has been spending the week at his country home, preparing it for the Summer. U. R. Sigler will leave for his Summer home in Michigan in a few days for the same purpose. All the Sigler Bros. Co's traveling men are now out on their trips.

Among other unique things the Cleveland Exposition will furnish all exhibitors with a neat little badge which will admit wearer to the buildings, instead of the customary paper pass. The badge is a real work of art. The Webb C. Ball Watch Co. got the contract for making them.

Among the out-of-town dealers in the city, this week, were: Geo. F. High, Medina; E. D. Davis, Kent; Jno. A. Wight, Wellington; Robt. Miller, Lorain; A. A. White, Middlefield; H. S. Summers, Akron; L. J. Goddard, Revanna; C. H. Rogers, Seville, and Miss Lamphair, Willoughby, O.

The Diamond Shop in the Colonial Arcade, successors to Albert D. Erme, is running a 10 days' sale at which the present stock will be cleaned out and the present fixtures sold. The shop will be entirely refitted and restocked with a much better class of goods, and making a specialty of the diamond business. The new firm is composed of E. G. Eroe, formerly with the Scribner & Loehr Co., and Chas. Schiengold.

A man named Wagner, who robbed the jewelry store of Rudolph Deutsche, 612 Euclid Ave., Feb. 24 last, of $125 worth of gold fillings, agreed to plead guilty to the charge of larceny and was brought into the Common Pleas Court for this purpose. Judge Vickery sentenced him to two years in the penitentiary. The prisoner pleaded hard for a reduction of the sentence to one year, and went up near the judge to do so. This drew the court attendants, Prosecutor Olds and others close to the judge's desk. On the refusal of the judge to reduce the sentence, Wagner turned as if to walk to his seat, but, on seeing no one between him and the door, kept right on out without being noticed. County Detective Doran met the man in the hall and mentioned it to the court officials and a wild chase followed. Prosecutor Olds, who used to be a member of the prize-winning hose wagon team of Oberlin, proved himself the star sprinter, and after a chase of several blocks caught the man on W. 3d St. He was triumphantly returned to court, and Judge Vickery added another year to his sentence.

Pacific Coast Notes.

F. J. Rigg, Alhambra, Cal., has taken a position with Kendall & Smith, Pasadena.

J. H. Arthur, Sanger, is making some extensive improvements in his store at that place.

A charge of embezzlement that was recently brought against Jos. Goodman, Courtland, Ariz., has been dismissed. He was accused of not returning jewelry he had taken to repair.

Emilio Engelhardt, of the La Joya jewelry store, City of Mexico, has left for a six months' visit to Europe, where he will purchase stock.

S. A. Crandall, who has been conducting a store at 633 State St., Santa Barbara, Cal., has decided to retire from business on account of ill-health, and will dispose of his business shortly.

From the City of Mexico comes the news of the robbery of the store of Francisco Osael, Campa St. Osael had been compelled to take up quarters on this street through the burning of a building where he was formerly located, and the place was not properly safeguarded. The robbers secured jewelry valued at $1,000.

Toledo.

The M. Judd Co., 245 Summit St., recently announced a reorganization of the firm, which will be known hereafter as Judd, Gross & Co., recognition being given to the younger members of the firm. Maurice Judd, who established the business in 1862, is still connected with the concern.

The Novelty Mirror Co. has just been incorporated with a nominal capital and will manufacture and handle novelty mirrors and other novelty jewelry. The incorporators are Ralph W. Schutt, John Lowler, Gail Daggerman, W. H. Kepitke and V. J. Waltz. The company will operate in this city.

An involuntary petition in bankruptcy has been filed in local United States District Court against Joseph Teipel, who conducts an umbrella store at 819 Summit St., and in an answer the defendant admits having committed an act of bankruptcy by having a short time ago made an assignment for the benefit of creditors. The petition in bankruptcy is brought by L. J. Leopold, Detroit; Ross Bros. & Co., Lancaster, Pa., and a local firm of printers.

The first step in the legal battle for the freedom of David Werbe and David Blair, Detroit pawnbrokers, who were arrested on a charge of receiving goods stolen from a local store, has been taken by their attorney, who will start the unusual proceeding of a plea in bar. Pending the outcome of this plea bond has been named in the sum of $3,000 for Werbe and $2,000 for Blair. The former has already given his bond, it having been signed by Rachael Smith and A. J. Smith, both of this city. Blair has not yet given bond, but it is expected that it will be arranged before long. This case, which is attracting the attention of pawnbrokers throughout the country, both on account of the legal questions raised and of sensational developments hinted at, has assumed an unusual aspect on account of the local police court having first taken up the case and having sentenced the men to a short sentence in the city workhouse. Before the sentence could be imposed the county officials took cognizance of the case and had the men indicted by the grand jury, and it is upon the legal phase that the defendants cannot be prosecuted because they have already been sentenced for the charges against them.

Indianapolis.

J. H. Reed is in Brown County for a few days.

A. P. Craft has returned from a short business trip through central Indiana.

It is expected that L. Markowitz will return from an extensive Texas trip within a few days.

After a fishing trip along White river, near Noblesville, Horace A. Comstock is home again.

C. J. Kiefer and Julius C. Walk have returned from their semi-annual fishing trip to Lake Maxinkuckee.

Miss May Gribben, daughter of David S. Gribben, of Gray, Gribben & Gray, is seriously ill, and for this reason Mr. Gribben has been unable to attend to business for a week.

An order for two gold medals to be awarded for the best exhibits in tuberculosis treatment at the annual meeting this Summer has been received from the American Medical Association by Dyer Bros.

A folder containing the time tables of all traction lines running into this city, as well as an extended advertising guide, has just been issued by Carl L. Rost for advertising purposes. Several thousand have been distributed.

Ikko Matsumoto is the first jeweler to announce he will close his store at noon on Saturday during the Summer season. He has decided to close during the months of May, June, July and August, and other dealers are expected to follow his example.

Among out-of-town jewelers in the city during the past week were: W. C. Klein, Connersville; W. E. Heaps, Bicknell; W. H. Boxman, Anderson; J. F. Kiser, Muncie; J. W. Hudson, Fortville; Aaron Pursel, Noblesville, and J. K. Maxwell, Otterbein.

At the Battery Armory, on Monday night, May 10, Charles B. Dyer, of Dyer Bros., was presented with a bronze medal for expert marksmanship, offered by the War Department. This is the highest medal given by the department. Mr. Dyer belongs to Battery A.

It is announced that the stock of the Cleaver-Havelick Co. has been purchased at receiver's sale by Gerrit A. Archibald, for $34,300. Mr. Archibald was one of the original members of the company, which carries a line of jewelry in addition to women's furnishings.

Half of the fixtures in the store of Gray, Gribben & Gray, at 35-37 N. Illinois St., have been taken to the company's new branch store in N. Pennsylvania St. The company will carry a more extensive line of pianos in its Illinois St. store in the future, selling jewelry exclusively at the new location.

Jewelers are much interested in the plan of Mayor Bookwalter for re-arranging the lighting system in the downtown district, thus providing a great White Way. The system will be placed in Illinois St. from Louisiana to Ohio Sts.; in Washington St., from West to East Sts.; in Pennsylvania St., from Washington to Ohio Sts., and in Massachusetts Ave., from Pennsylvania to Alabama Sts. Ornamental brackets will be placed on street car poles and arc lights enclosed in ground-glass globes suspended from the brackets.

San Francisco.

Henry Jacobsen, of Jacobsen Bros., New York, has been calling upon the local trade.

Mr. Johnson, with J. A. Young, is now in the Los Angeles territory with his regular lines.

J. H. Langhorst, Jackson, Cal., was here a short time ago and announced that he would soon start on a trip to Europe.

H. Jacobs, local manager for the Alphonse Judis Co., is in Los Angeles at the present time on a business trip. He is expected to return in a few days.

H. B. Blacksheer, who formerly held a position with R. & L. Meyer, the material supply house, has gone to Honolulu to accept a position with J. A. R. Vierra & Co.

A. W. Bennett, representing W. R. Landram, has just made a trip through the coast counties to the south and reports meeting with better success than for some time past.

G. Gensler who at the present time is located at 523 Van Ness Ave., has secured a permanent location at Market and Jones Sts., and will move there as soon as the store can be put in shape.

Rothschild & Hadenfeldt are now increasing the facilities of the Oakland manufacturing plant, and within a short time will be prepared to manufacture scarf pins, brooches, cuff buttons and goods of a kindred character. Much new machinery is being installed, and the capacity of the plant will be much greater than ever before.

Another Van Ness Ave. firm to secure a downtown location is that of the Baldwin Jewelry Co. This firm has been negotiating for a store on Kearny St., at Square Ave., for a long time, and has finally succeeded in securing the coveted location. This site is just across the street from the Diamond Palace, now being fitted up, and is considered a splendid location. There is no building on this site now, but construction work is commencing, and the structure is to be finished in the fall, according to the plans now being made. The removal of this firm and Radke & Co. will take from the avenue the last of the retail jewelry stores.

The feature of the past week in jewelry circles has been the activity displayed by the retailers still located on Van Ness Ave. in becoming permanently located in the downtown district again. Two very important leases on downtown stores have been secured by the two largest firms yet on the avenue, which had previously been without downtown stores. In addition to this activity there have been a number of removal sales commenced, and a determined effort is being made to draw as much trade to the avenue as possible during the last few months of its existence. Business there is very quiet, however, the bulk of the shopping being done in the downtown district.

An important lease has been signed by Radke & Co., and as soon as a store building can be erected they will occupy quarters on Post St., just west of Grant Ave. The store site adjoins the magnificent Head building, and is almost exactly across the street from Shreve & Co. The location is all that could be desired, and this block on Post St. is a particularly desirable one. A few doors above are the Diamond Parlors of Ahlers, conceded to be one of the most beautiful establishments of its kind in the city, and the entire block is lined with high-grade stores. Work on the construction of a building will commence at once, and it is hoped that the move can be made about Aug. 1.

The local police were of the opinion this week that they had captured one of the robbers who plundered the store of T. Lundy, a year ago, and made away with jewels to the value of $50,000, but it is now thought that the jewelry found on the man is the proceeds of another robbery. Kenneth A. Williams is the man suspected, and he is said to have confessed that the loot in his possession had been stolen from the Alphonse Judis Co., 704 Market St. He states that he received the jewelry from a man named Ralph Johnson. Members of the Lundy establishment have previously identified the jewelry as part of that stolen from T. Lundy, but state that they may be mistaken, as the Alphonse Judis Co. purchases goods from the same manufacturing concern.

Pacific Northwest.

C. B. Adams, Centralia, Wash., announces that he is to retire from business this month.

Mr. Hanna, formerly of Corvallis, Ore., has moved to McMinnville, and has opened a store there.

A. Mierow, Tacoma, Wash., is moving to a new store, and has been disposing of his old stock at a special sale.

The business of Abbott & Son, Forest Grove, Ore., has been sold to Arthur Shearer, of that place, who combines the business of the two stores.

The stock of the late Louis Hunziker, Pendleton, Ore., has been purchased by A. L. Schaefer, a watchmaker and jeweler of that place. The business will be continued at the present location, and A. E. Serum, the watchmaker and engraver who has been in the store for several years, will be retained.

Charles London, who attempted to switch a "phony" ring with a glass setting in it for a $150 diamond ring, and was detected in the act by Chester Meacham, Bellingham, Wash., has been convicted of larceny. London engaged the services of an attorney to defend him, and is now unable to pay him except in watches and chains, and has turned over 35 of these to settle the account.

The official Alaska-Yukon-Pacific Exposition coins have been designed by J. L. Charbneau, North Yakima, Wash., and accepted by the authorities. The coins are very small, and are made of pure Alaska gold stamped in an appropriate manner. There are three sizes to the set, the largest being the size of the $1 gold piece, the next the size of the gold half-dollar, and the smallest one the size of the gold quarter. They are already in great demand for the manufacture of such articles as stick pins, bangles, bracelets, etc.

Samuel Holly, formerly of Glenulin, N. Dak., has removed to Miles City, Mont.

Kansas City.

Tovia Brennan, 718½ Walnut St., is enlarging his jewelry department and increasing his stock.

D. B. Ward & Co. moved into their new quarters in the Boley building, Saturday, May 15. After they get everything in working order they will have model offices and model working rooms.

G. O. Gill has embarked in business at Eufaula, Okla., and L. P. Folsom, Irving, Kans., have recently gone into business in the towns named. Both are former students of the Kansas City Polytechnic Institute.

R. W. Vail, a former student and graduate of the Missman School of Engraving, has embarked in the jewelry business at Bonner Springs, Kans. Miss Estel Foster, Union Star, Mo., and J. E. Micke recently finished courses in engraving at this school.

The following jewelers were in town during the past week: G. E. Dabney, Richmond, Mo.; J. O. Stott, Paola, Kans.; A. Melluish, Ottawa, Kans.; Amos Blank, Hutchinson, Kans.; Mrs. S. H. Avey, Auburn, Neb.; R. R. Smithers, Cameron, Mo.; Charles Weber, Lexington, Mo.; E. A. Clement, Springfield, Mo.; Leslie Burklund, Moberly, Mo.; E. J. Huber, Bladewater, Mo.

The Meyer Jewelry Co. is now in its new quarters on the fifth floor of the new Boley building, 12th and Walnut Sts. The company occupies the entire floor, comprising about 10,000 square feet of space. The room is ample and the light is all that could possibly be desired, the east and south fronts being composed of plate glass, except, of course, the steel window frames The building itself is composed entirely of steel, concrete and glass, except the north and west walls, which are of brick All the floors are of cement, and it is a thoroughly fireproof structure. The fittings, furnishings and fixtures of the new quarters are very handsome, the mahogany finish giving a pleasing effect.

Trans-Atlantic Voyagers.

TO EUROPE.

I. Ollendorf, New York, sailed on the *Deutschland*, last Thursday.

J. T. Mathison, Columbus, O., sails for Europe, the latter part of the month.

Arthur Silberfeld, New York, sails, May 25, on the *Kaiser Wilhelm der Grosse*.

S. Cohn, of Cohn, Abraham & Co., New York, and A. Guggenheim, New York, sailed, May 4, on the *Kaiser Wilhelm II*.

M. Meyerowitz, of Meyerowitz Bros. & Co., New York, sailed on the *Mauretania*, last Wednesday. Burton Fox, of Fox Bros., Cincinnati, O., sailed on the same boat.

A clerk who sleeps on the premises recently frustrated an attempt to burglarize a jewelry store at 719 Tower Ave., Superior, Wis.

William Woods was recently arrested at Yankton, S. Dak., charged with having looted the store of W. E. Whitney, Akron, Ia. About $200 worth of the stolen goods was found in his possession.

Boston.

F. O. Fuller is making a trip through Maine.

W. B. Tilton is traveling through New York State.

Walter C. Harris has been on a trip through Vermont.

Albert Steffin, New Bedford, was here, last week, on business.

B. B. Treen has returned from an extended trip through Canada.

Thomas A. Tripp came up from New Bedford, last week, on business.

Joseph Monahan, Lynn, is planning to sail, June 1, for a European trip.

A. S. Loeke, Waltham, is to start, this week, on a European trip for the benefit of his health.

Thomas A. Addison, of Addison Bros., Chelsea, is enjoying a hunting and fishing trip at Cape Small Point, Me.

E. Charles Fitch, Jr., came here from Montreal, last week, on business in connection with the Waltham Wateh Co.

The Waltham Watch Co. has announced that it will supply anthracite coal at cost price to the family heads in its employ.

A fraud order has been issued against Ballantyne & Co., whom post-office inspectors allege are dealers in cheap silverware.

E. L. Davis, one of the best-known retail jewelers in South Boston, has returned to his place of business on Broadway, after a several weeks' illness.

A number of pupils of the Boston High School of Commerce were allowed, through the courtesy of the management, to make an inspection of the Waltham watch factory, Tuesday of last week.

Frank W. B. Pratt has been in Gloucester, this week, putting into commission his new 40-foot sail and motor auxiliary boat. Mr Pratt is soon to sail the craft to his Summer home at Cape Porpoise, Me.

Among the jewelers in town, last week, were: J. H. Connor, N. C. Squire, W. F. Newhall and F. M. Millett, Lynn; R. M. Cook, Marblehead, Mass.; John Kelso, Providence, R. I., and B. G. Couri, Portland, Me.

The Acme Jewelry Co. has been incorporated to manufacture and sell jewelry, with a capital of $25,000. The officers are: President, Charles N. Thomas; treasurer, George O. Skoog; clerk, Laura B. Thomas, all of Malden.

Much interest has this week been shown in the second annual manufacturers' exhibit and business display, held Tuesday and to-day at the New England Watchmakers' Club rooms, at 17 Bromfield St. A complete account of it will be published in THE JEWELERS' CIRCULAR-WEEKLY next week.

Circulars have been sent throughout the country by Chief Watts, asking for the arrest of Benjamin Ginsburg, who disappeared from this city on April 5, after having stolen, the police allege, a diamond pin valued at $800 from Morris Luftig, a jeweler with a place of business at 279 Washington St.

The Boston Jewelers' Club held its May dinner, Tuesday night of last week, at the Exchange Club, on Batterymarch St. Seventy-five members were gathered at the tables. There were no formal after-dinner exercises or speech-making. The principal entertainment feature was an excellent show of motion pictures. There were also songs and choruses given by the members.

J. H. Sumner, Dedham, was the victim of a flimflam game, Wednesday morning of last week. An unknown man came into the store and displayed a cheap wateh, which he said he wanted to sell or trade. While Mr. Sumner's back was turned the stranger substituted his wateh for another valued at $100 and the property of C. B. Danforth. The police are making an investigation.

The "Fourteen-Of-Us" Club, which is composed of employes in the wholesale department of Smith, Patterson Co.'s store, held its semi-annual banquet and theatre party, Saturday evening, May 1. At a business session which preceded the dinner Aubrey G. Gilmore was eleeted president and Henry E. Tabb secretary and treasurer. The club also voted to hold an outing down the harbor the latter part of June.

E. A. Bigelow, of the E. Howard Clock Co., has sold his handsome Summer place at Bennington, N. H., to the Monadnock Paper Co., which has taken it for the residence of its president. The exhibit of the E. Howard Cloek Co., at the Alaska-Yukon-Paeific Exposition in Seattle this Summer will be a notable one. The company wlil soon have in plaee at the junction of the four prineipal promenades in the Manufacturers' building a specially constructed tower, four-dial, hour and half-hour striking clock, with eight-foot dials suitable for illumination. In addition the company will install a Howard Magneto watchman clock system, with stations in different parts of the exposition grounds, and will also exhibit a regulator master clock operating a secondary clock system.

The hearing in the case of John L. Nudd, charged with using the mails in a scheme to defraud, was continued Thursday before United States Commissioner Hayes in the United States Court. The presence in the witness seats of a large number of young women, ehaperoned by their mothers, gave the trial unusual interest. These girls are said to be former pupils of Nudd. J. William Tratt, 21 Bromfield St., and W. P. Briggs, of A. Stowell & Co., testified as expert engravers. Mr. Tratt said that in his opinion it would be impossible for the ordinary person to learn engraving in three months, disputing the contention Nudd is claimed to have made. Mr. Tratt said that it would require three or four years to learn engraving, and two years in addition before one could take the place of a competent engraver. He did not believe pupils could be taught in four or five months by the correspondence system. Mr. Briggs corroborated Mr. Tratt in many things and expressed his opinion that it would be impossible to teach engraving by letters or correspondence. Mr. Briggs was on the stand when Commissioner Hayes ordered the hearing continued until to-morrow, May 13.

Owing to a confusion of names it was erroneously reported, recently, that B. Harris, Hamilton, Ont., had sold out. The merchant who sold out was I. Harris, of King St., East, at that place. B. Harris is still located in business at 88 James St., North.

Harrisburg, Pa.

Carlisle will have an Old Home Week celebration, Aug. 23-28, and the merehants propose to do their part to make it a great success.

L. Chinitz, a jeweler of Pottsville, was convicted in eourt, last week, on a charge that he refused to return a wateh left with him by Samuel Felix to be repaired.

Burglars blew the safe in the store of Shapiro Bros., in Broad Top City, last week, and escaped with $400 in eash. A reward of $100 is offered for their arrest.

A number of merchants and individuals lost various sums through the operations of the late E. W. S. Parthemal, a prominent real estate and insurance man of this city, a few days ago. It is reported that one Harrisburg jeweler lost $1,600.

Darby merehants have changed the name of their organization from the Progressive Association to the Business Men and Taxpayers' Association, with these offieers: John R. Simpson, president; Caspar A. Swope, viee-president; W. G. Seaver, secretary, and W. L. Hewes, treasurer.

One day last week Samuel Lehman, of Steelton, met three men who sold him three diamonds for $350. The swindlers had no sooner left Lehman than the latter discovered the diamonds were bogus. He had a warrant sworn out for their arrest and an officer picked the men up in Harrisburg. The trio were taken to Steelton, where Lehman told them that if they would return the money he would drop the case. One of the men pulled out a roll of money and handed it to Lehman. Then the men were discharged. After they had gone away Lehman counted the money and found that he had $28 more than the $350 which he paid.

At the hearing before Magistrate Hughes, last week, Louis Spealman, of this city, who brutally assaulted Jeweler C. F. Reitling in his store in Carlisle when the latter was showing him some diamond rings, pleaded guilty and was remanded for court. There was a large array of witnesses. Mr. Reitling identified Spealman as the man who assaulted him, and also the blaekjack, which was found on the floor after the affray. Mr. Reitling was very ill three days from the blow, and was under the care of a physieian. There is yet very large lump on the right side of his head. In pleading guilty Spealman said that at the time he was under the influence of drugs and did not know what he did.

Omaha.

Henry Copley has been entertaining his uncle, John Copley, and wife, Edgerton, Wis., for the past 10 days.

A. H. Hastings, Arcadia, Nebr., and R. A. Hawthorne, Maywood, Nebr., were in this city, last week, purchasing stock.

Theo. Schutz, Stella, Nebr., was in Nebraska City shortly after the finding of jewelry by Clem. Swenson on his farm, as was reported in last week's issue of THE JEWELERS' CIRCULAR-WEEKLY, and identified the property as his. The goods were stolen from his store last October.

J. C. Vickers, Hull, Ia., has been succeeded by Wm. Con Steenbergen.

Connecticut.

D. E. and C. D. Morris, Wallingford, have returned from a visit to Washington, D. C.

John P. Garrity, electrician at the factory of the Sessions Clock Co., at Forestville, died suddenly at his home, April 26.

W. E. Porter, New Haven, has been granted two patents on a stem winding and setting watch and on an alarm clock.

H. Obeefeld, who for a short time conducted a jewelry store in Seymour, recently left town and assigned his effects to one or two creditors.

The plant of the E. H. H. Smith Silver Co., Bridgeport, is now running full time on an order for silverware that is stated to aggregate $25,000.

H. R. Woodward, Norwich, has added a housecleaning department to his jewelry establishment. He contracts for the cleaning of houses by the vacuum method.

The Bradley & Hubbard Mfg. Co., Meriden, has been given the contract for furnishing the chandeliers for the new synagogue on Union St., Middletown.

The building occupied by the Simeon L. & George H. Rogers Co., 68 Market St., Hartford, had a fortunate escape, May 5, from the fire in an adjoining structure.

By a destructive fire on Congress Ave., New Haven, May 4, five stores were damaged, among them being the Goldberg Auction Co., New Haven Auction & Commission Co., and Abraham Orloff, retail jeweler.

President E. W. Leavenworth of the Country Club of Wallingford has appointed the following committee of arrangements for the opening day on May 31: C. H. Tibbitts, Stuart Benson and George T. Cottle.

Superintendent Chauncey Sherman of the Norwich branch of the International Silver Co. has stated that for some time past the weekly production of knives has aggregated over 7,000. This will shortly be increased to 10,000.

Mrs. Henrietta Jacobs, wife of Ralph Jacob, a well-known jeweler and optician of Waterbury, died suddenly, May 1, at the German Hospital in New York. Mrs. Jacobs was very popular and prominent in charitable work.

The annual meeting of the Home Club of Meriden was held on May 6 and new officers were elected for the ensuing year. I. Burton Miller, who has been an active worker on the executive committee, and was also first vice-president, has been elected president. C. P. Bradley is now chairman of the executive committee.

The paste diamond game was worked again in New Haven recently. Two men, who seem from their description to be the same men who so successfully worked the swindle here some months ago, visited a Miss Levine at 35 Davenport Ave., and there succeeded in making an exchange with her of their paste diamonds for three genuine diamonds of considerable value.

Representative M. H. Dormitzer, president of the American Shear & Knife Co., Hotchkissville, is in Washington looking after the schedule of the tariff bill in relation to cutlery. Mr. Dormitzer is specially interested in the provision put in by the Senate which compels all imported knives and shears to have the name of the maker and the place where made stamped on the blade.

Fred Weber, Meriden, who recently moved from his location in the Sills store, where he has been for years, to the Byxbee block, on Colony St., celebrated the event on May 1 by a formal opening. The place is attractively fitted up, with modern show cases, counters and fixtures. The Weber store is perhaps the lightest in town, as it is illuminated with tungsten lamps of high power. The retail showroom occupies about two-thirds of the space, and the rear is partitioned into workrooms. Hundreds of people visited the new establishment.

Pittsburg.

George W. Biggs, of the J. M. Roberts & Son Co., is confined to his home because of illness.

The bankrupt stock of Sol Friedman, Greensburg, Pa., was sold last week and was bid in by Friedman's brother, who paid $635 for stock and fixtures. Friedman's liabilities were about $5,000.

West, White & Co. last Saturday began closing their store at 1 P.M., and others are expected to follow suit. A large number of wholesalers closed early on Saturdays during the heated period last year.

J. C. Grogan has opened an office on the top floor of the Home Trust Co. building, in which building he has his store, and is just far enough away from the noise of the street to look after the details of the business.

Sam F. Sipe has entered his horse, "Dotell," in the local horse show, which opens this week. Mr. Sipe has erected a handsome sign, depicting Spring, at Wylie Ave and Sixth Ave., which is attracting a great deal of attention.

John M. Roberts says that he has not as yet sent the "watch price cutting" report of the local association to the printers, and until he does it will not be forwarded to the watch companies for their approval or rejection.

Some of the local jewelers are making very pretty window displays in honor of the horse show, which opens in Pittsburg this week, and which is quite an event in local society and among the jewelers. A number of handsome cups have been sold by jewelers, to be given as prizes at the show.

W. Beckenstein, Montgomery, W. Va., who was adjudged a bankrupt Feb. 4 last, has applied to the United States District Court for a complete discharge of all debts provable against his estate. A hearing of his petition will be heard in the United States Court at Charleston, W. Va., May 22, at 10 A.M.

The court has referred several bankruptcy petitions filed recently against Parnes & Fassberg to Wm. R. Blair, referee in bankruptcy, for adjudication and investigation. Isaac Parnes, who disappeared before an involuntary petition in bankruptcy was filed, has not been heard from and his whereabouts still remain a mystery.

Among the out-of-town jewelers in Pittsburg last week buying stock and visiting the trade were: Asa Joseph, Donora; T. N. Smith, Morgantown; Louis Stauvers, Wheeling; J. R. Thorn, Toronto; E. A. Bloser, New Kensington; Roy Kuhn, Scottdale; J. V. Rosendahl, Irwin, and John Linnenbrink, Rochester.

Secretary C. S. Wiley of the Pennsylvania Retail Jewelers' Association doubts very much if any of the local jewelers will go to Wheeling to attend the annual convention of the West Virginia Jewelers' Association, which opens there next week. He has spoken to a number of Pittsburgers about it, but it looks now as if the local merchants will be unable to spare the time to attend.

Samuel Maltinsky, the well known jeweler, has sold for $50,000 the property at 876 Braddock Ave, Braddock, to Philip Hamburger, a wealthy liquor dealer of the North Side. The lot is 22x120 feet, and is improved with a three-story brick building, which was erected 10 years ago at a cost of $10,000. Mr. Hamburger gave cash and North Side real estate valued at $20,000 in exchange for the Braddock property.

Morris Shapira, a pawnbroker, was convicted in Criminal Court last week of receiving stolen goods, and will be sentenced next Friday. It was alleged that he had bought three silver pieces stolen from the home of Howard Heinz, Sewickley. One of the men arrested for the theft is now serving a long sentence in the penitentiary. One of the gang testified to also having pawned a stolen watch at Shapira's place which was in Grant St.

It was reported to Central Police Station last week that a diamond pin, valued at $265, was recently stolen from the jewelry store of Henry Terheyden, Smithfield St., near Oliver Ave. It is alleged that on the afternoon of April 30 a well-dressed man, who asked to see some diamond stickpins, was shown a number of pins and substituted a worthless pin on the tray for the valuable one. The man is described as being about 35 years of age, five feet eight inches tall, with dark hair and dark eyes. He wore a black suit of clothes and a black stiff hat.

Joseph C. Wasson, convicted of bribery, was last Wednesday sentenced to serve 18 months in the Western Penitentiary and pay a fine of $500. Wasson, who is well known to the jewelry trade owing to his position as jewelry buyer for a large store, has appealed his case to the Superior Court of Pennsylvania, and, pending the final decision on the appeal to that court he will not be compelled to go to prison to serve his sentence. He was convicted because of the part he took in having legislation passed in city councils, of which body he was chairman of the finance committee. The case was one of the most sensational that Pittsburg has ever had, six others having been sentenced for similar offenses at the same time sentence was pronounced on Wasson. The latter has declared ever since his arrest that he is innocent, but a jury said he is guilty, and there appears to be little doubt but that he will have to pay the penalty. Two of the seven men sentenced have already begun to serve their time.

The store occupied by Heinrichs & Chambers, Jefferson City, Mo., was considerably damaged by fire, a short time ago.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WATCHMAKER and engraver, 25 years' experience. "C. E. E.," 1215 San Jacinto St., Houston, Tex.

BOOKKEEPER, double entry, also experienced in handling precious stone stock. Allen, 315 Broadway, New York.

SALESMAN, now open for engagement, eastern territory preferred. Address "W., 326," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler, designer and stone setter wishes position, west preferred. "O., 309," care Jewelers' Circular-Weekly.

SALESMAN desires manufacturer's line; can furnish best of references. "F. W., 339," care Jewelers' Circular-Weekly.

FIRST CLASS designer on modern jewelry, original and practical; best references. Address "P., 286," care Jewelers' Circular-Weekly.

GOOD, practical engraver wants position at once; will prefer place where can learn jewelry work; moderate salary. "Manes," 655 1st St., Macon, Ga.

ENGRAVER and jeweler open for permanent position; A1 workman, own tools; references. Address "E. R. E., 269," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, wishes position under good watchmaker; four years' experience; good references; own tools. R. W. Essig, 57 N. 6th St., Zanesville, O.

THOROUGHLY experienced young lady wants position as general office assistant; best references. Address "S. A., 297," care Jewelers' Circular-Weekly.

MANUFACTURING JEWELER, first class man on new work, jewelry repairing and stone setting, desires position. "T., 298," care Jewelers' Circular-Weekly.

WATCHMAKER, good and reliable, with over 20 years' experience on all classes of watches, wants permanent position. "R. R.," 711 Washington St., Hoboken, N. J.

SALESMAN understanding manufacture of jewelry, wants position, commission or salary; New England or middle west. "W. Y. T., 344," care Jewelers' Circular-Weekly.

SALESMAN having 12 years' experience in the pawnbrokers' retail jewelry line, wishes position; can furnish best of reference. "A., 290," care Jewelers' Circular-Weekly.

COMPETENT young lady, with two years' experience, desires position with reliable jewelry or silverware concern. Address "S., 277," care Jewelers' Circular-Weekly.

ENGRAVER, married, wants steady position; can do all kinds of lettering and monograms, also plain jewelry and clock repairing; reference. Edw. Whiston, Cortland, O.

YOUNG MAN, four years' experience as jeweler, watchmaker, engraver and optician; can furnish best of references. Address E. W. Wheeler, 375 Main St., Winsted, Conn.

FIRST CLASS watchmaker, with tools, desires position at once; middle age man; competent to handle railroad work. Address "E. H. B.," 45 Charles St., Springfield, Mass.

YOUNG MAN desires a steady position as assistant watchmaker and engraver; good references as to character and work; own tools. "I., 272," care Jewelers' Circular-Weekly.

FIRST CLASS engraver wants position to finish trade as watchmaker or jeweler; own all tools; can give best references. Address A. Heilscher, 7328 Lafayette Ave., Chicago, Ill.

YOUNG LADY wishes position in first class jewelry store to learn selling business; can do plain engraving; prefer Kansas City, Mo. "I. F., 215," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, experienced in selling watches to retail trade, desires position with wholesale or jobbing jewelry house; A1 references. "C., 315," care Jewelers' Circular-Weekly.

WANTED, position by young man, fine letter and monogram engraver, also salesman; best recommendation; sample of engraving. "B. R., 305," care Jewelers' Circular-Weekly.

POSITION WANTED by watchmaker, jeweler, engraver and salesman; I am 25 years old, have 10 years' experience, with best of references; state salary. I. G. Larson, Waupaca, Wis.

YOUNG MAN, 20 years, neat, temperate, wants position as assistant watchmaker, own set of tools, and am good salesman. Address Benj. Goldstein, 917 N. Seventh St., Springfield, Ill.

FIRST CLASS jewelry repairer, new work, and diamond setter, 15 years' experience, desires position; A1 reference; prefer position out of town. A. Freedman, 235 E. 118th St., New York.

A YOUNG MAN, thoroughly experienced on all kinds of coloring and plating, wishes position with jewelry house, willing to go out of New York. "T. S., 324," care Jewelers' Circular-Weekly.

WANTED, position by a young man of four years' experience as assistant watchmaker, can do very fair engraving, will send sample; good references. Address "T., 135," care Jewelers' Circular-Weekly.

WATCHMAKER, clock and jewelry repairer, single, 15 years' experience, no engraver; Ohio or near-by States preferred; moderate salary. Address "E. S., 318," care Jewelers' Circular-Weekly.

WATCHMAKER, of unquestionable ability, capable of taking charge of watch repair department, will accept a good position any place; west preferred. "C. E. P.," 271 Franklin St., Watertown, N. Y.

SALESMAN, 22 years of age, wishes situation in retail store; seven years' experience; capable of giving estimates on new and repair work; good reference. Address "P., 232," care Jewelers' Circular-Weekly.

YOUNG MAN, practical in all branches of the jewelry business, desires position as foreman of renair shop or factory, or estimator; first class references. Address "N. A., 343," care Jewelers' Circular-Weekly.

WANTED, a position as first class watchmaker with good, reliable house; over 20 years' experience; fine tools; best of references; south preferred. Answer, "Permanent, 262," care Jewelers' Circular-Weekly.

A1 ENGRAVER and optician, employed with one of the best stores in Ohio as head engraver wants position with chance to wait on trade and learn watchmaking; best references. "L., 328," care Jewelers' Circular-Weekly.

A YOUNG MAN with eight years' experience as a fine jewelry repairer, diamond setter, clock repairer, engraver and good all around man, desires permanent position. "S. H., 348," care Jewelers' Circular-Weekly.

JEWELER, experienced in all branches, can do repairing and new work, also expert setter, diamonds and all kinds of stones; willing to go anywhere; best references furnished. "Y., 292," care Jewelers' Circular-Weekly.

WATCHMAKER, good worker, best habits, 13 years' experience, can wait on trade, have tools and references, wishes position in large city store; moderate salary. Address Frank Wolfberg, 225 E. 4th St., New York.

YOUNG MAN, married, two years' experience in retail store, some knowledge of repairing clocks, watches and jewelry, also using trial case and fitting glasses, wishes position to finish learning trade. F. P. Stone, Priest River, Idaho.

POSITION WANTED by first class jewelry repairer, new work, stone setter, assistant watch repairer; have also the best of references; I will go anywhere; state salary and full particulars. "J. S., 157." care Jewelers' Circular-Weekly.

A MANUFACTURING JEWELER of experience, can take charge of factory and repair shop, furnish designs and estimates, is practical in all its branches, desires permanent position. Address "Reliable, 346," care Jewelers' Circular-Weekly

SAMPLE MAKER and designer, thoroughly experienced in everything connected with manufacturing of jewelry, well able to take charge of shop, wishes situation; best of references furnished. "Foreman, 308," care Jewelers' Circular-Weekly.

FIRST CLASS jewelry jobber and salesman, with thorough knowledge of estimating on all watch, clock and jewelry repairs, also capable of managing any repair shop or factory; good references. Address "R. Y., 342," care Jewelers' Circular-Weekly.

POSITION WANTED by first class watchmaker, have full set of tools and worked at bench 25 years, can also assist at engraving; only good, permanent position considered; Texas or Mexico preferred. Address "Watchmaker," 303 Bryan St., Dallas, Tex.

WANTED, by a young lady, commercial school graduate, position as bookkeeper or bookkeeper's assistant; competent and painstaking; references; salary to start moderate if advancement chances are good. Address Miss Margaret Wade, 544 Van Cortlandt Park Ave., Yonkers, N. Y.

FIRST CLASS watchmaker, fine letter and monogram engraver, 23 years' experience, graduate optician; six years on railroad watches; do not repair clocks or jewelry; lathe and fine modern tools; A1 reference; $20 per week; Illinois or Indiana. Address "N. A. B., 2568," care Jewelers' Circular-Weekly.

JEWELRY DESIGNER, a young man, who has studied for the last three years at the various schools of art, is desirous of connecting himself with some large jewelry house, under an experienced designer, who would develop any talent he may have; wages no object; exceptional references. Address "Designer, 332," care Jewelers' Circular-Weekly.

WANTED, a position with first class house, west of the Mississippi, by good watchmaker and fair engraver, expert on hairsprings, escapement and position work, can wait on trade if so desired; age 26, American; will send sample of balance staff and engraving; nothing less than $30 a week and railroad fair considered. Address "H., 281," care Jewelers' Circular-Weekly.

SOUTHERN SALESMAN, open June 1, desires line or lines to the jewelry trade south, silver line preferred; have established trade, can produce results; salary or commission with drawing account based on annual sales; long contract desired if satisfactory after season's try-out; I have brains and steam to exchange for money. "Southerner, 294," care Jewelers' Circular-Weekly.

WATCH MEN, are you in need of an A1 all around man who does fine watch work? 25 years' experience, good jeweler, graduate and practising optician for 12 years and fine engraver, competent to take full charge of repair department; experienced on railroad and complicated work; reference; salary not less than $30; do not write unless you mean business. "N. W., 199," care Jewelers' Circular-Weekly.

Side Lines Wanted.

A WELL KNOWN responsible jewelry engraver on Maiden Lane, New York, having a fine office, would like some side line to sell to the jewelry trade; special opportunity to manufacturers desiring New York representative. "Hustler, 301," care Jewelers' Circular-Weekly.

GENTLEMAN, well acquainted with prominent retail jewelry trade throughout the middle west and northwest, wants A1 line of solid gold or gold filled jewelry; will entertain salary or commission or both; highest references. Address "C., 214," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

Help Wanted.

WANTED, first class watchmaker and optician or engraver. Address Estberg & Sons, Waukesha, Wis.

WANTED, jobbing jeweler and optician or engraver. Address Estberg & Sons, Waukesha, Wis.

WANTED, a ring maker for out of town; steady job. Inquire at H. C. Kionka & Co., 35 Maiden Lane, New York.

WANTED, salesman by New York City retailer; state experience. Address "M., 276," care Jewelers' Circular-Weekly.

A GOOD jobbing jeweler who can also engrave can have a steady position at once. I. Wartell, 515 E. Tremont Ave., New York.

WANTED, a good watchmaker, in good healthy town in North Carolina; permanent job to good man. Address "S.W., 285," care Jewelers' Circular-Weekly.

WANTED, fine watchmaker and engraver for West Virginia; good wages, steady employment. Address "Monogram, 304," care Jewelers' Circular-Weekly.

EXPERIENCED clock repairer and engraver, who can trim show window; large New York State store; salary, $18. "E. Y., 299," care Jewelers' Circular-Weekly.

WANTED, traveling salesman, for material and tools and general line of jewelry, western States; must have road experience. "L., 274," care Jewelers' Circular-Weekly.

WANTED, A1 watch case salesman, to sell jobbing trade; none but first class salesman with A1 reference need apply. Address "R. E., 347," care Jewelers' Circular-Weekly.

WANTED, salesmen visiting the retail jewelry trade to carry a small side line of souvenir jewelry, paying 33⅓ per cent. commission. Address "X. A., 226," care Jewelers' Circular-Weekly.

SALESMAN WANTED for importing jewelry house, who is well acquainted with department store trade in New York City and neighborhood. Address "Broadway, 312," care Jewelers' Circular-Weekly.

ENGRAVING, lettering, monograms on gold and silverware, quickly learned by the wonderful method of a French-American professor; call all week. School of Engraving, 30 E. 14th St., New York.

WANTED, a young man from 18 to 20 years of age, who has had experience in the office of a manufacturing jewelry firm. Answer by letter, stating age and experience, to A. J. Hedges & Co., 12 John St., New York.

ENGRAVER, letter and cipher, who is also a good clock repairer; single American preferred; immediate permanent position; write immediately with samples and full particulars, wages wanted, etc. Address Greenleaf & Crosby Co., Jacksonville, Fla.

WANTED, first class watchmaker and engraver and fine jewelry repairer, to take charge of repair department; first class salary and permanent position; send references and samples of engraving. William Chapman, 306 High St., Portsmouth, Va.

WANTED, watchmaker, first class workman on clocks and watches, fine clock work principally, for large store in city in New York State; good permanent position; state age, salary, references and experience in answer. Address "S., 296," care Jewelers' Circular-Weekly.

WANTED, experienced optician, man of good address; send photograph and references; we want an energetic man who is willing to work and courteous to customers; none but experienced man need apply; for Connecticut. "L. S., 291," care Jewelers' Circular-Weekly.

WANTED, young man, 18 to 20 years old, who has had experience with jobbing house; can advance to office manager and traveling salesman; unquestionable references as to character and ability absolutely necessary. Address "Jobber, 336," care Jewelers' Circular-Weekly.

WANTED, A1 watch salesman of experience to sell a line of American watches in Missouri, Kansas and Nebraska to the retail jewelry trade. Address "M., 165," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED, a first class watchmaker, none other need apply; one who can do engraving and ordinary stone setting preferred; in answering give your age, experience, salary wanted and reference; I have a nice, pleasant position for the right party. Harvey Fritz, Oil City, Pa.

A MANUFACTURER of a low priced line of jewelry and novelties wants two first class representatives on a commission basis, one for Chicago and one for Denver; liberal propositions will be made to the right parties. Address "X. C., 242," care Jewelers' Circular-Weekly.

CUT GLASS manufacturer wants first class salesman for southern territory. Apply giving age, experience and references, to "Manufacturer, 133," care Jewelers' Circular-Weekly.

WANTED, a good watchmaker, one who can also handle customers in a large retail jewelry store in Jersey City, who can speak German and English and is willing to stay on three evenings of the week until 9:30 o'clock; elegant chance for the right man; position became vacant through sudden death of former man, who held position for over nine years; must be well recommended or be able to furnish a bond; good salary to the right man. Address "G., 351," care Jewelers' Circular-Weekly.

WANTED, representatives, should be watchmakers, in each city in the United States, to handle a well advertised article of superior quality on which prices are already established as a side line on commission. Address, with references, to "Manufacturer, 122," care Jewelers' Circular-Weekly.

WANTED by July 1, or sooner, a first class watchmaker for high grade railroad work, one who can help out in emergencies on letter and monogram engraving preferred; permanent and pleasant position at $100 per month; also at once or not later than July 1, a first class optician and letter and monogram engraver, one who can do jewelry repairing preferred; a pleasant and permanent position to the right man at $100 per month. Jules E. Muchert, successors to Muchert & Cook, Sherman, Tex.

Business Opportunities.

FOR SALE, a complete plating plant, cost $600, or will trade for carded jewelry. G. E. Ward, Springfield, Mo.

OLD ESTABLISHED business for sale on prominent thoroughfare in Philadelphia. "O., 109," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store, cheap rent, plenty work, established 11 years, good place for little money; reason, retiring. Address 560 Main St., Springfield, Mass.

GREATEST OPPORTUNITY for jeweler with cash to buy long established jewelry business in city of 75,000. Address "J. Y., 289," care Jewelers' Circular-Weekly.

FOR SALE, established jewelry store in a good, live New Jersey town of about 8,000 inhabitants; clean stock and large repair trade. "U., 223," care Jewelers' Circular-Weekly.

FOR SALE, established jewelry store, will reduce stock to suit purchaser or will sell fixtures only; good location; population 10,000; for cash only; Address Box 465, Wellsville, O.

FOR SALE, old established jewelry store of the late J. B. Courtright, Port Jervis, N. Y., in central location; must be sold at once; a great bargain. Sara Courtright, administratrix.

JEWELRY STORE for sale, in Monticello, Sullivan Co., N. Y., county seat, great resort for Summer boarders, healthy; now is the time to locate. "R., 303," care Jewelers' Circular-Weekly.

A PRACTICAL JEWELER, on diamond mountings, platinum and special order work, etc., who has a complete shop, wants to meet party with the view of adding capital and his services to re-establish a good and well paying line. Address "Opportunity, 345," care Jewelers' Circular-Weekly.

WANTED, partner with some capital and road experience, to take half interest in established manufacturing jewelry business; state experience, age, etc. "N., 300," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in flourishing town in southern California, best stock in town; first class opportunity; sell for $5,000. Address Hambright & Walsh, 342 S. Broadway, Los Angeles, Cal.

$3,000 WILL BUY established jewelry business, dwelling and store combined, with two lots, in the city of Bartow, Fla.; age 78, I need a change; good opening for practical man. N. A. Turgason, Bartow, Fla.

FOR SALE, stock, fixtures and lease of Goldstein Jewelry Co., Peoria, Ill., best location in the city, remodeled and thoroughly modernized less than one year ago; established 11 years. Address H. M. Goldstein, 111 S. Adams St., Peoria, Ill.

FOR SALE, a well established business in one of the best towns in the State, population 10,000, 100 miles from Denver; stock and fixtures, $12,000, for cash, no others need apply; fine proposition. If interested write W. W. Hamilton Jewelry Co., Denver, Colo.

RARE OPPORTUNITY, modern jewelry store, new fixtures, in busy eastern Pennsylvania town of 7,000, best location, low rent, valuable lease, with or without stock; stock and fixtures, $3,000; can reduce to $1,500. Address "D. U., 333," care Jewelers' Circular-Weekly.

FOR SALE, stock and fixtures of a well established jewelry nd phonograph business at a low figure; located in one of the best railroad sections of Buffalo, N. Y.; reason for selling, owner desires to leave the country. Address "N., 220," care Jewelers' Circular-Weekly.

SPLENDID OPPORTUNITY for A1 optician; I occupy half of store, 50 feet deep, in the best location in the city; I wish to share my window and store space with first class and reliable optician; rent moderate for location. D. H. Blinn, jeweler, 11 Asylum St., Hartford, Conn.

SPOT CASH FOR DIAMONDS, watches and jewelry; I send check on receipt of goods; surplus stocks bought at highest prices; bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

GENTLEMAN of education and thoroughly experienced in the retail business would invest $15,000 to $20,000 in profitable jewelry business in city of not less than 100,000 population; would not object to part interest if convinced of agreeable relations; highest standing in the trade. Address "I. M., 337," care Jewelers' Circular-Weekly.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, jewelry store, elegant fixtures, established 15 years at Newark, N. J.; low rent and lease; am unable to attend on account of other business; must be sold before June 1; will take $2,000 for fixtures and lease; will leave a few thousand dollars goods on memo. to right party; net profits, $3,000 to $4,000 per annum; snap for someone. Address "Quick, 321," care Jewelers' Circular-Weekly.

PRACTICAL MANUFACTURER with means, desires to associate himself with a manufacturing jewelry firm of high standing; references of the highest character furnished. Address, "K., 341," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

(*Special Notices continued on page* 94.)

Special Notices.

(Continued from page 93.)

To Let.

PART OF OFFICE; all conveniences; Room 205, first floor Cockcroft building, New York.

PART of large, light office, desk and use of 'phone; reasonable rent; first floor. Room 202, 71 Nassau St., Cockcroft Bldg., New York.

LOFT, 100 x 50, all light, north exposure, suitable for diamond setters or kindred business; also smaller space for like work. Apply The Mauser Mfg. Co., Fifth Ave., at 31st St., New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

For Sale.

FOR SALE, a genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "A. G., 327," care Jewelers' Circular-Weekly.

FOR SALE, one six-volt Hanson & Van Winkle dynamo, one power draw bench, two double head polishing lathes with zinc lined tray-bench and dust collector complete; also one American Gas Furnace Co.'s positive pressure blower No. 1; all little used and practically good as new; price reasonable. Taylor & Co., Inc., 47 Chestnut St., Newark, N. J.

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The young or middle-aged man who desires to learn **Engraving**, to grasp the finer points of **Watchmaking** and **Optics**, finds it necessary to spend at least five years in a store before he has attained a thorough knowledge of the business. In less than a year's time this complete knowledge can be gained at our college. We get telegrams and letters every day, offering positions to our graduates, which shows what practical storekeepers think of our course. **Send for Prospectus NOW.** A position awaits you.
F. W. SCHULER, Principal
The Philadelphia College of Horology, Somerset and Broad Sts PHILADELPHIA, PA.

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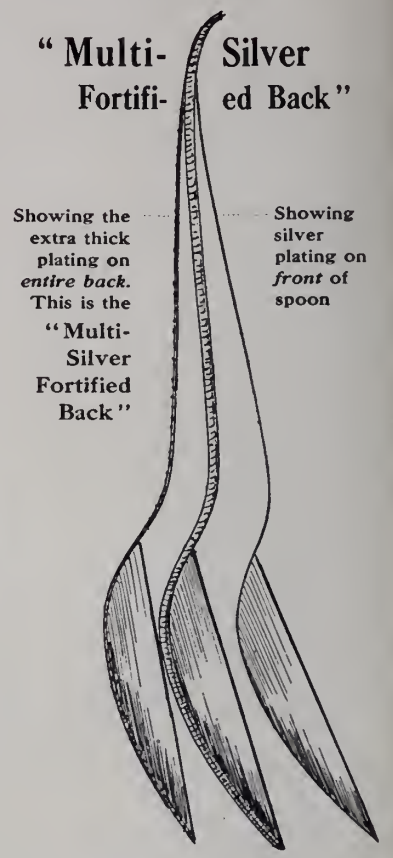
H. J. HOOPER

JEWELRY AUCTIONEERS

MR. BROKAW and I are now selling the stock of H. G. SHUPP, the undisputed leading jeweler of Wilkes-Barre, Pa., whose stock is invoiced at $70,000. Write him for information as to our success.

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IN *addition* to our extraordinary standard plating we put a "Multi-Silver" plating on the entire back of every spoon and fork—the place *wear-resistance* is most necessary:

As our *Multi-Silver* plating is accomplished in one operation, by a new patented process *which we control exclusively,* we get the extra fortification at but a trifle more than the cost of the additional silver:

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Send your orders *now* for delivery in time for the Spring house-cleaning and moving season:

E. H. H. Smith Silver Co.
Manufacturers of
Highest Grade Silverware
"Sterling Effects in Plate"
Factory and Main Office
BRIDGEPORT, CONN.

PATENT DEPARTMENT

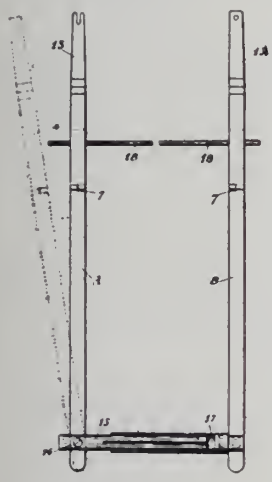
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF MAY 4, 1909.

920,111. JEWELER'S SOLDERING CLAMP. William C. Clow, Vancouver, Wash., assignor of one-fourth to C. W. Moore and one-fourth to C. A. Rambo, Vancouver, Wash. Filed April 22, 1908. Serial No. 428,691.

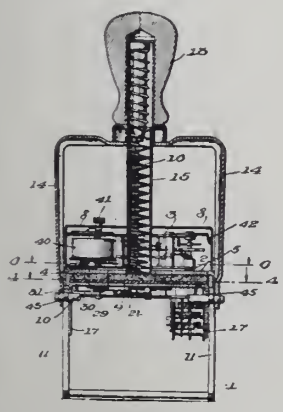
A soldering clamp of the kind described, comprising an arm A, having a jaw at its upper free end, and a split plug pivoted at one end to the



lower end of the arm, also an arm B of similar construction to the arm A, except in place of the split plug, it has a tube fixedly secured at one end to the lower end of said arm B at right angles thereto and of a form adapting it to receive therein, said split plug.

920,113. TIME STAMP. Charles M. Crook, Chicago, assignor to Perry Time Stamp Co., Chicago. Filed April 4, 1904. Serial No. 201,448.

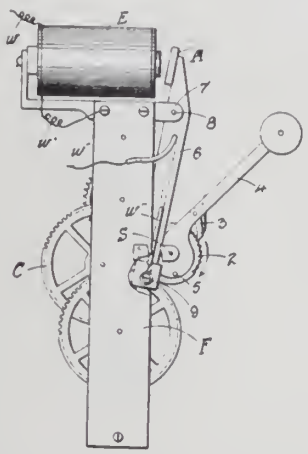
In a portable time stamp, the combination with a supporting frame, of a horologic motor carried



thereby, impression means operated by said motor, a guide post or stud projecting from said frame and entering a recess in a part of said motor, a spring interposed between said motor and said frame to relieve the motor of jars to which said frame is subjected due to the making of an impression, a plate engaging the stud to retain the motor in position, and a casing for the motor, said plate being held in position by engagement with said casing.

920,124. ELECTRIC CLOCK WINDING MECHANISM. Frank H. Feraud, Granite City, Ill. Filed Sept. 8, 1908. Serial No. 452,012.

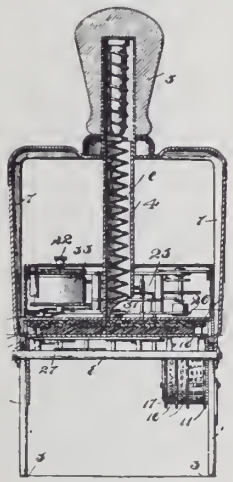
In combination with a clock mechanism having a winding shaft, a weighted driving lever loosely pivoted at one end about the shaft, a pawl on the lever, a ratchet disk carried by the shaft and engaged by the pawl, a laterally projecting impact pin at the base of the driving lever, an energizing coil, an insulated armature lever having a long and short arm, the short arm carrying an arma-



ture in front of the coil, a conducting wire coupled to the end of the long arm of the armature lever, a binding screw to secure the wire, the frame of the clock having a notch for receiving the head of the binding screw, the pin on the driving lever being adapted to contact with the long arm of the armature lever, whereby the circuit is closed and the coil energized, and the armature lever is suddenly oscillated thereby throwing the driving lever about its axis of rotation upwardly thus restoring it to its highest position.

920,173. TIME STAMP. Charles S. Perry, Chicago assignor to Stromberg Electric Mfg. Co. Filed April 4, 1904. Serial No. 201,400.

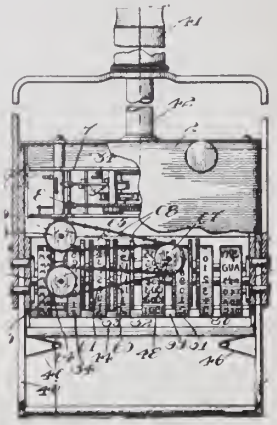
In a portable time stamp, the combination with a supporting part, of a horologic motor carried



by said part, an impression mechanism operated by said motor, a resilient mounting arranged between said motor and said supporting part to relieve the motor of jars to which said part is subjected due to the making of an impression, and a guide post or stud for retaining said motor in position.

920,174. TIME STAMP. George E. Perry, Chicago, assignor to Stromberg Electric Mfg. Co. Filed April 22, 1905. Serial No. 256,913.

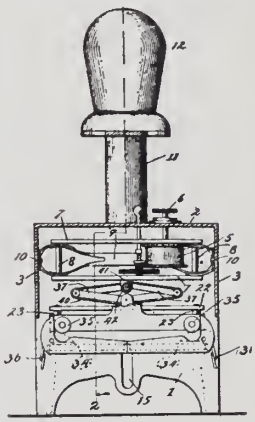
In a portable time stamp, comprising in a self-contained unitary structure, the combination with a supporting frame, of a spring-actuated, escapement motor mechanism mounted thereon, an impression mechanism movable relatively to said motor carried by said frame and comprising type wheels having impression characters formed on the peripheries thereof, and a driving belt connecting



said motor mechanism and impression mechanism, which permits said impression mechanism to be moved relatively to said motor in making an impression without being disconnected therefrom.

920,175. TIME STAMP. George E. Perry, Chicago, assignor to Stromberg Electric Mfg. Co. Filed April 22, 1905. Serial No. 256,914.

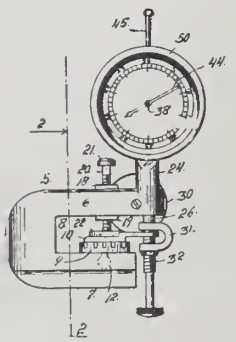
A portable time stamp comprising in a self-contained unitary structure, the combination with a supporting frame, of a spring actuated motor mounted thereon, an impression mechanism mov-



able relatively to said motor and carried by said frame, and a belt extending between said motor and said impression mechanism which permits said impression mechanism to be moved relatively to said motor in making an impression without being disconnected therefrom.

920,223. TOOL FOR ADJUSTING THE COCKS OR BRIDGE PIECES OF WATCHES. Alfred A. Turnage, Denver, Colo. Filed March 23, 1908. Serial No. 422,683.

A device for adjusting the cock or bridge piece of watches or other similar article, comprising a frame, means mounted thereon for securing the

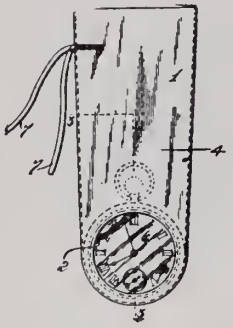


piece to be adjusted in place, a yoke engaging the piece to be adjusted, the said yoke being movably mounted in the frame, means for actuating the yoke for adjusting the said piece, a registering

yoke, and a slidable operative conection between the registering device and the part of the said piece acted upon by the yoke during the movement of the latter, whereby the degree of the adjustment of said piece is indicated by the register.

920,433. WATCH POUCH. Sam L. Cohen, New York. Filed Feb. 20, 1909. Serial No. 479,238.

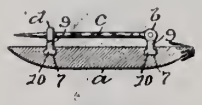
A watch pouch, comprising an elongated bag of flexible material adapted to retain a watch and to be folded thereover, the said bag being pro-



vided with an opening, and a transparent covering for said opening through which the dial of the watch can be seen, said transparent covering being semi-flexible.

920,517. BROOCH OR THE LIKE. Clifford G. Armstrong, Sandwich, Mass. Filed Dec. 12, 1907. Serial No. 406,168.

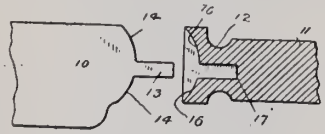
In a brooch, a metal body having a cavity therein, and a catch member having a shank with an enlarged head on said shank, the under face



of said head seating on the wall formed by the bottom of said cavity, and a pair of lips integral with said body and composed of the metal displaced by the formation of said cavity, said lips seating on the top face of said head.

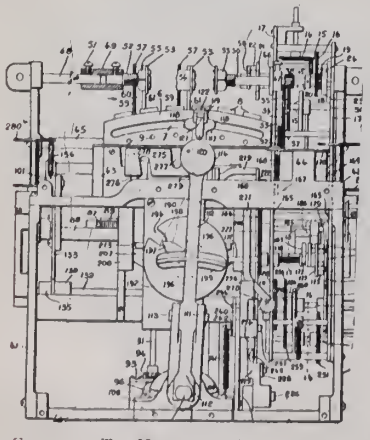
920,762. TABLE KNIFE. Thomas B. Lashar, Bridgeport, Conn., assignor to International Silver Co., Bridgeport, Conn. Filed Dec. 30, 1908. Serial No. 470,041.

A knife having a blade with a convex-curved base and a tang with an enlarged end and a rolled metal handle having a holster with a concave groove corresponding with the base of the



handle, and a hole to receive the enlarged tang, the blade being secured in place by swaging the metal of the bolster about the base of the blade and the tang, the base portions of the blade each side of the tang being seated in said groove and inclosed by the walls thereof.

920,866. WORKMAN'S TIME RECORDER.



Charles T. Hawley, Gardner, Mass., assignor to Simplex Time Recorder Co., Gardner, Mass. Filed Aug. 31, 1908. Serial No. 451,070.

In a workman's time recorder, in combination, a time movement, a recording instrumentality controlled thereby including a plurality of printing sets each adapted at a given point of time to record by a single impression upon a record receiving member the elapsed time between said point and the time of commencement of a predetermined fixed period of labor, and means adapted to be operatively connected with any one of the printing sets and thereafter to bring said set into operative relation with the record receiving member.

Designs.

39,945. EMBLEM. Alaric R. Tuck, Providence, R. I. Filed Feb. 11, 1909. Serial



No. 477,477. Term of patent seven years.

39,946. MEDALLION. Arthur A. McRae,



Attleboro, Mass. Filed Feb. 15, 1909. Serial No. 478,123. Term of patent 3½ years.

39,947. MEDALLION. Arthur A. McRae,



Attleboro, Mass. Filed Feb. 15, 1909. Serial No. 478,124. Term of patent 3½ years.

39,948. MEDALLION. Arthur A. McRae,



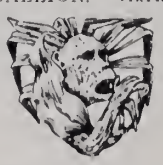
Attleboro, Mass. Filed Feb. 15, 1909. Serial No. 478,125. Term of patent 3½ years.

39,949. MEDALLION. Arthur A. McRae,



Attleboro, Mass. Filed Feb. 15, 1909. Serial No. 478,126. Term of patent 3½ years.

39,950. MEDALLION. Arthur A. McRae,



Attleboro, Mass. Filed Feb. 15, 1909. Serial No. 478,127. Term of patent 3½ years.

39,951. MEDALLION. Arthur A. McRae,



Attleboro, Mass. Filed Feb. 15, 1909. Serial No. 478,128. Term of patent 3½ years.

39,952. MEDALLION. Arthur A. McRae,



Attleboro, Mass. Filed Feb. 15, 1909. Serial No. 478,129. Term of patent 3½ years.

39,953. MEDALLION. Arthur A. McRae,



Attleboro, Mass. Filed Feb. 15, 1909. Serial No. 478,130. Term of patent 3½ years.

39,954. MEDALLION. John Albert Sworbel, Attleboro, Mass., assignor to McRae &



Keeler, Attleboro, Mass. Filed Feb. 15, 1909. Serial No. 478,133. Term of patent 3½ years.

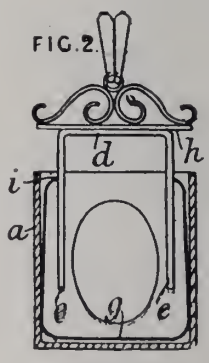
BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF APRI 21, 1909.

28,233. JEWELRY. C. Flint, Birmingham. Dec. 23. Period for granting patent not yet expired.

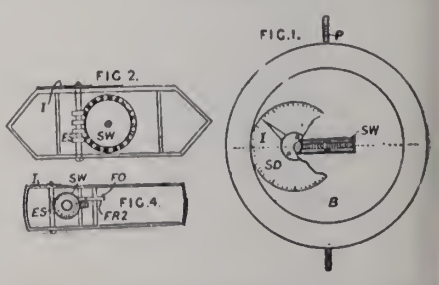
A pendant photo-frame comprises a holder *d* having grooved arms *e*, which slide into the case



a and are there retained by one or more springs *g*. The ends *i* of the springs may engage in notches *h*.

28,236. CLOCKS AND WATCHES. T. Adair, Belfast. Dec. 23.

Regulators; pendulums.—In the regulating

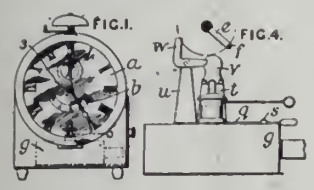


mechanism of clocks and watches, use is made of a suitable combination chosen from the following elements: an endless screw or screws, a spur wheel or wheels, friction rollers, and a small finely graduated dial with a movable index controlling

the mechanism. Figs. 1 and 2 show the invention applied to a pendulum bob, and Fig. 4 shows the application to a watch. An index I moving over a finely divided scale SD operates a worm and wheel ES, SW and a suitable train of worm, spur or friction gearing where necessary, so that a very small movement of the pendulum bob B or of the curb pins FO, which control the balance spring, may be produced. The pins are fixed on the last wheel FR2 of the train, Fig. 4; while in the case of a pendulum, the screwed rod P passes through a nut carried by the spur-wheel SW in the center of the bob, Fig. 1. When the effect on the time-rate produced by moving the index through a given space has been determined, the adjustment necessary for eliminating the final error is calculated by proportion.

28,623. CLOCKS. M. J. GALLAGHER, London. Dec. 30.

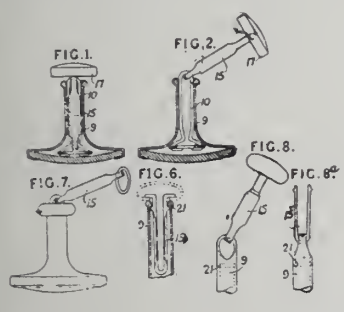
Alarms; illuminated clocks.—An alarm clock of the ordinary type is provided with means for illuminating the dial from the interior, and for extinguishing the light at any predetermined time. The movement is arranged at the back of the case so as to form space for the oil lamp *g* or other source of light adapted to illuminate the opal or semi-transparent glass dial *a*. The dial is provided with the usual setting-mechanism for the alarm, and a second scale *b* over which works a pointer 3. Brackets *t*, *u* on a pivoted plate *q*, respectively carry an extinguisher *v* for the lamp, etc., and a lever *w* for supporting the same until it is tripped by a pin *f* on an arm *e*. To set the



apparatus, the plate *q* is pressed back so as to to remove the lever *w* from the path of the pin *e*, the hour and minute hands are moved back to 12 o'clock, and the pointer 3 is set to the hour at which the lamp is to be extinguished or the electric, etc., switch opened, the hands being then set forward and the plate *q* returned against the stop *s*. With the scale *b* arranged as shown, the pointer 3 is arranged at an angle of 90 degrees with the arm *e*, and this arm operates the lever *w* after moving 240 degrees from 12 o'clock. In an alternative arrangement, the scale *b* is carried by the hour-hand so as to avoid setting the hands back to 12, and both setting-dials may be arranged at the back.

28,674. COLLAR STUDS. T. MORTON, Birmingham. Dec. 31.
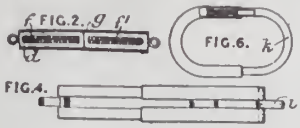
The shank of a stud is provided with an extensible member 15, one end of which carries the head 17, the other end engaging in a wire



loop 10, which serves to prevent the removal of the member 15 and to retain it in position when pressed into the shank 9, as shown in Fig. 1. Modifications of the arrangement are shown in Figs. 6, 7, 8 and 8*a*, in which the extensible member 15 snaps behind shoulders 21 provided at the upper end of the shank 9.

28,691. BRACELETS. M. CASSEL, Baden, Germany. Dec. 31.

In telescopic links of an expansible bracelet, the inner spring-pressed portion *f*, *f*¹ may be drawn out at one or both ends of the surrounding tube *g*. The inner portion, such as *f*, may have a longitudinal slot through which passes a pin *d*, the spring being in this case located between the pin and the end of the piece *f*; or the spring may be coiled round the inner portion, the pin and slot being then dispensed with. The links may be connected directly or by rigid pieces *i*, and may be arranged in parallel sets jointed laterally, Fig.



4. Two of the inner members may be connected by arcs *k* to form a single link, Fig. 6.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED MAY, 4, 1909

Ser. No. **40,571.** (CLASS 28. JEWELRY AND PRECIOUS METAL WARE.) PARKS BROS. & ROGERS, Providence, R. I. Filed Feb. 16, 1909.

O. K.

Particular description of goods.—Cuff buttons and links.

Bids Solicited by Government to Supply Various Articles to the Picatinny Arsenal.

WASHINGTON, D. C., May 5.—The commanding officer of the Picatinny Arsenal is inviting proposals for supplies until May 26 for the fiscal year ending June 30, 1910, and among the items called for are the following:

For six dozen watch glasses, three inches in diameter.

For four dozen watch glasses, 3½ inches in diameter.

For four dozen watch glasses, four inches in diameter.

For four dozen watch glasses, 4½ inches in diameter.

For five dozen thermometers, 11 inch, 20° C. to 120° C.

For two dozen thermometers, 14 to 16 inch, 0° C. to 250° C.

For one dozen thermometers, 14 to 16 inch, 0° C. to 360° C.

For six dozen thermometers, 16 inch, 0° C. to 400° C.

For one dozen thermometers, 11 inch, 20° F. to 220+° F.

For one dozen thermometers, M. & M., registering 20° C. to +150° C.

Gus. Chellin, Dassel, Minn., has located at Litchfield, Minn.

Lancaster, Pa.

F. A. Peters and W. F. Meiskey, of the H. S. Meiskey Co., visited New York last week.

Jack L. Straub sailed last week from New York for an extended sojourn in the Old World.

Harry Charles, Mountville, has taken a position as watchmaker with J. E. Schimpf, Scranton, Pa.

Edward Rosenstein, of the Lancaster Silver Plate Co., was one of the exhibitors last week in Lancaster's big horse show.

Ivan W. Hershey, an engraver with the George T. Brodnax Co., Memphis, Tenn., last week visited Dr. E. R. Hershey, Lancaster.

Fred. A. Wheeler, one of the traveling representatives of the Non-Retailing Co., and his wife, are on a 10-days' visit to relatives at Rutland, Vt., and Keene, N. H.

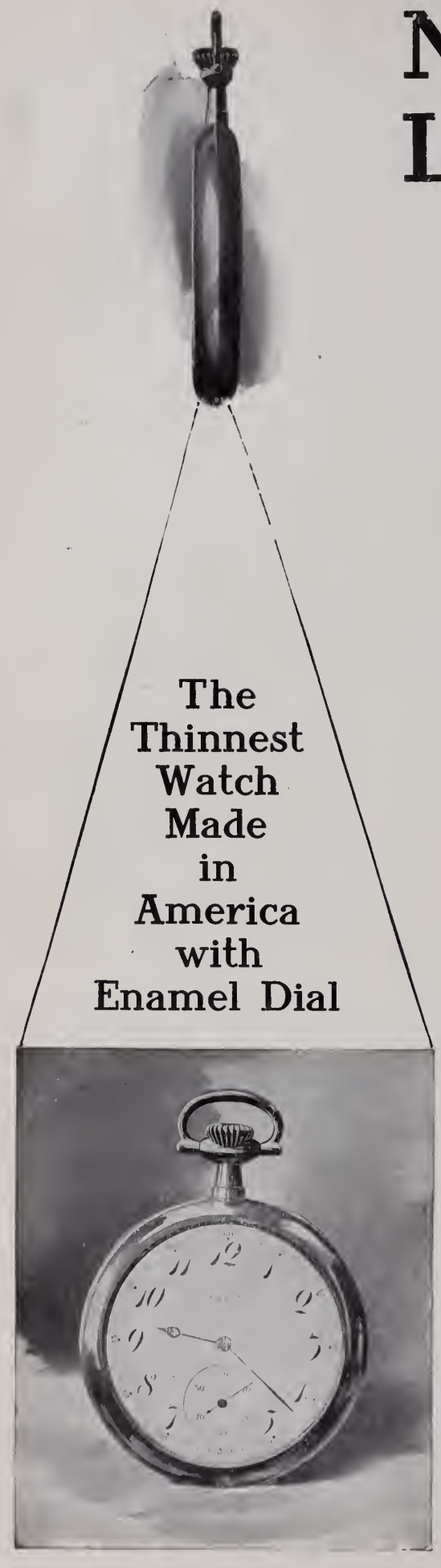
Edgar Brenneman, jeweler and engraver for his brother, Clayton G. Brenneman, Altoona, has taken a position for the Summer with J. H. Sawyer, Bar Harbor, Me. He visited his parents in Lancaster last week before going to Bar Harbor.

A large show window of Watt & Shand's store was devoted last week to a display of the beautiful gold, silver and bronze medals and silver cups that were the prizes of the interscholastic athletic meet at Franklin and Marshall College on May 8. They came from G. William Reisner's establishment.

Frank M. Dietz, Mechanicsburg, Pa., who has taken a position with J. H. Sensenig, New Holland, as watchmaker, was a student of the Ezra F. Bowman Technical School here. H. F. Wilhelm, Statesville, N. C., has entered this school as a student in engraving and watchmaking. G. L. Gardner, Fort Meade, Fla., is taking a course in watchmaking. Robert Boyd Pulteney, New York, has entered as a student in watchmaking.

The Lancaster friends of Max Schallman, who until May 1 was a student of the local technical school, were shocked last week to learn of his suicide, May 4, at Hagerstown, Md., where he had gone to visit his uncle, Isadore S. Kahn, a jeweler. Schallman took a cab to Fairmount Park, dismissed the driver, and then shot himself with a revolver he had purchased en route to the park. The suicide, who was 35 years old, was a German by birth, and had traveled all over the world. He came to Lancaster several months ago, intending to learn watchmaking, but left before finishing his course. It is believed his mind was unbalanced, and various circumstances indicate he had long contemplated self-destruction.

In mentioning the incorporation of the Chase-Hoffman Co., which is conducting a jewelry store at Springfield, O., a note in THE JEWELERS' CIRCULAR-WEEKLY recently stated that John F. Garland will represent this company on the road. This we learn from the Chase-Hoffman Co. is incorrect, as Mr. Garland, who now represents a large jewelry manufacturing concern, is only a stockholder in the Springfield house, and is not acting as its representative on the road.



Now It's The Lord Elgin

The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

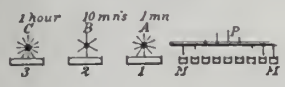
ELGIN NATIONAL WATCH COMPANY,

Factories, Elgin, Ill., U. S. A. New York Office, 11 John St.
General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

The Mechanism of the Unique Clock in the Eiffel Tower in Paris.

THE unique clock in the great Eiffel Tower, in Paris, has already been described in THE JEWELERS' CIRCULAR-WEEKLY. As was told at the time, large electrically illuminated figures indicate the hour and the minute and the time can thus be read at considerable distance. A graphic



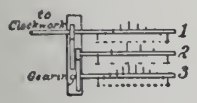


FIG. 1.—THE CLOCKWORK DEVICE.

description of the mechanism of this clock is quoted from the *Scientific American:*

The mechanism which serves for lighting and cutting off the lamps according to the hour and minute is divided into two distinct parts, one of them being the contact device which is operated by means of the clock, and the second part being a series of relays carrying a heavy current and serving to distribute the current to the lamps so as to form the figures.

The idea which is to be carried out is the following: To give a current impulse every minute by the clockwork, this impulse being derived from a battery of a few cells, so as to avoid having a strong current in the delicate clockwork device, which would need heavy contacts and would thus give too large a mass to be moved. By this small current impulse it is desired to operate a relay of a heavy build, with sufficient mass to take care of the large current which goes to the lamps. Thus when we have the hour 8.31, for instance, and the time comes to change the last figure so as to make 8.32 on the illuminated sign, the rotation of the clockwork puts on the contact for figure 2. When this contact is made, a battery current is sent from the clockwork device into the relay device. The relay corresponding to the figure 2 is operated by such current, and the attraction of its armature causes the circuit to be made for the dynamo current which passes into the lamps corresponding to this figure. At the same time the lamp circuit of figure 1 is cut off at the corresponding relay

In the engraving is shown the clockwork device, Fig. 1, showing the manner of controlling the battery circuits. One of the shafts of the clockwork is extended in the rear by means of a second shaft coupled to it. This latter shaft passes first through a device containing a set of gear wheels which will be mentioned below, and then extends past this and over the set of mercury troughs *M*, which are placed side by side and have a rectangular form. Each trough corresponds to one of the figures for the unit minutes and seconds, and there are consequently 10 of these in the series.

Disposed around the shaft is a set of steel pins *P* which project at right angles, and each pin can be made to dip into a corresponding mercury trough. Only one pin can enter the mercury at a time, however. Supposing the pin for minute No. 1 to be vertical, or dipping into the mercury; at the end of the first minute the shaft will have revolved by the corresponding part of the circumference, and pin No. 1 will leave the mercury while pin No. 2 enters it, thus completing the circuit of No. 2, while No. 1 is broken.

This arrangement is very effective and at the same time simple, for it enables us to have a series of contacts made by the delicate clockwork without interfering with the action of the latter. It is to be noted that for such a device as the present one the clockwork must run very accurately in order to indicate the exact time, and there must be no friction which would interfere with its movement.

It only remains to secure a similar set of contacts for the second figure (every 10 minutes) and the third figure (every hour) or in our example 8.32, the figures 3 and 8. For this purpose the gear device contains a second and a third shaft *B* and *C*

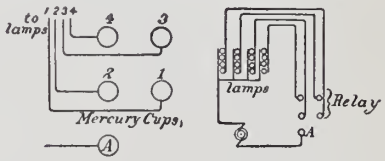


FIG. 3.—DIAGRAM OF LAMP CIRCUITS.

which are coupled to the first by gearing. Shaft No. 2 revolves once for six revolutions of No. 1, that is, for the figures from 0 to 5, while shaft No. 3, for the hours, has 12 figures to take care of, and revolves once in each hour, being geared in like manner. Around each of the shafts there are fixed steel pins as on the first shaft, and for these there is a corresponding number of mercury cups for the contacts. Thus it will be seen that during the entire period of 12 hours we are able to close

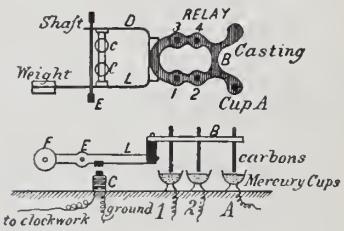


FIG. 4.—ONE OF THE RELAYS.

the circuits for the hour, minute and second in the proper succession.

This series of impulses is made to work the second device which contains the relays for throwing on the lamps. As will be noticed in the engraving, it consists of a long table upon which are mounted as many relays as there are contacts mentioned above, each relay corresponding to one figure in the lamp sign. In order to simplify matters, however, there is not a single circuit for each figure, but on the contrary the figures are decomposed into elements which are common to each. This will be observed in the diagram (Fig. 2), where the figure 0 is made up of the elements 1, 2, 3 and 4; figure 2 of elements

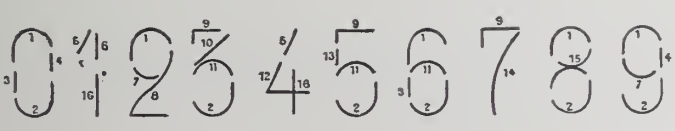


FIG. 2.—DIAGRAM OF GROUPS OF CIRCUITS FORMING EACH NUMBER.



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1, 7 and 8; figure 3 of elements 9, 10, 11 and 2, and so on. The positive wire of the lamp circuit is common to all the lamps on the signboard, while the negative circuit is used to make the branch circuits to the separate elements (Fig. 3).

For element No. 0 we have one wire of the dynamo (+) going direct to the lamps (which are coupled in parallel), and the second wire of the dynamo (—) goes first through the relay and then to the lamps. From the elements 1, 2, 3, 4 of the figure 0 we thus have four wires going to corresponding relays. In the diagram we observe the dynamo wire + which is common to all elements, while the negative wire passes into a mercury cup *A*. Into four corresponding mercury cups are brought the wires from the four elements,

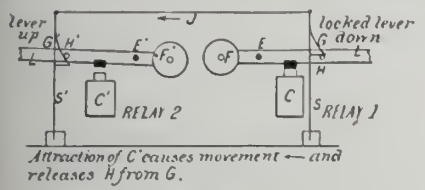


FIG. 5.—CROSS CONNECTION OF PULLEYS.

so that should we make a contact between cup *A* and all the others by a common bridge-piece, we thus send current into all the four elements 1, 2, 3 and 4.

In practise this is carried out by the type of relay designed for this purpose by M. Hourko. It has the advantage of being very solid, and there is nothing to get out of order, which is an essential point in the working of a device of this kind, as it must not, of course, require to be looked after. The diagram in elevation and plan (Fig. 4) shows one of the relays for one main contact (*A*) and four lamp elements. It thus has five mercury cups.

Above the cups *A*, 1, 2, 3, 4, is a metal casting which carries five carbon pieces, and one carbon dips into each mercury cup. When this contact piece as a whole is brought down, all the carbons dip into the cups, making the connection between all the cups by means of the metal. Thus the main wire *A* is conected to all the lamp elements by a simple movement of the bridge-piece *B*.

This movement is carried out by attaching this piece to a lever *L* which works above an electromagnet *C*, using for the purpose an insulating block *D*. The lever is pivoted on the shaft *E* and carries on the rear end the counterweight *F*. Current from the battery circuit enters the electromagnet by a wire coming from the clockwork device (the other pole being grounded). When, therefore, there is a contact made at the clockwork, the armature is attracted and the lever drawn down, making contact at the mercury cups. At the hour 8.30 we have three of the relays drawn down, namely, those corresponding to hour 8 (in the hour set), the figure 3 of the 10-minute set, and the figure for minutes, 0.

When the contact is now made for 8.31, the minute relay for the number 1 is thrown on, and number 0 is released. The sign thus shows 8.31, and so on. It will be noted that the relays are disposed in groups according to whether they are used for hours, 10-minute figures or the minutes.

M. Hourko found that in practise it was not desirable to use springs upon the relays in order to give the release of the armature when the current is broken. He therefore uses a counterweight to bring back the lever, combined with a system of catches which lock the levers when they are drawn down. This is clearly seen in the diagram (Fig. 5), which shows two consecutive relays, 1 and 2. Relay 1, carrying the magnet *C*, lever *L* pivoted at *E*, and the counterweight *F*, is provided with a pin *H* which works with a catch *G* mounted on a spring blade *S* in such manner that when the lever descends it is locked under the cam, having pushed it aside in the descent.

On relay 2 there is a similar arrangement. The tops of the two blades are cross connected by a light steel rod *J*. When relay 2 has the current thrown on (No. 1 being now off), its lever descends, pushing the cam *G'* to the left, and this movement is transmitted by the rod *J* to the cam *G*, which moves to the left and releases the pin of its lever. The latter is then brought up by the counterweight.

Time—Solar and Sidereal.

(A lecture by PROF. LEAHY, of the University of Sheffield, before the Sheffield and District Watchmakers and Jewelers' Association, at Sheffield, Eng., March 24.)

(Continued from issue of May 5.)

THE THREE TIMES.

THERE are as a matter of fact, three different kinds of time—apparent solar time, mean solar time and sidereal, or star time. The apparent solar time is given by a sun-dial, but no good clock could be set to keep apparent time, for the length of every apparent solar hour is different, because the sun moved so irregularly. Mean solar time, by which we set our clocks, is the time given by an imaginary sun which moves regularly and agrees with the true sun on the average. Such a body cannot, of course, be observed; the practically observed time is the sidereal time.

The sidereal time, or the time by the stars, is the exact time which the earth takes to turn upon its axis; the practical definition of mean time, which is the time in ordinary use, is the time by a clock which loses on the star clock three minutes 56.55 seconds every mean solar day. Such a clock, on the whole, keeps pace with the sun, but it is sometimes 14 minutes fast on the true sun, sometimes behind it. The difference between the hour given by the clock—that is, the mean solar clock—and the hour as given by the true sun, is called the equation of time. This changes every hour, lying between 14 minutes on the one side and 16 minutes on the other; but the correctness of the time given by our clocks cannot be checked by the true sun, which is too irregular, nor by the mean sun, for that does not exist. It is in the end checked by the stars.

In order to show how this checking of a sidereal clock, from which all other clocks are regulated, is done, let us look at the inside of a transit telescope, with the wires illuminated. You must suppose yourself to be looking through a properly adjusted transit telescope. You see, stretched across the middle of the telescope, five vertical wires. The central of these five wires marks the meridian, the north and south line; when a star is exactly on this line it is exactly to the south. If the moon is as small as pictured here, a star would take about two minutes to move from wire to wire, and about eight minutes to go across the five wires; but in most instruments the time is much less than this. In our instrument in Western Park a star takes about 15 seconds from wire to wire, and a minute to pass all five. In the picture you see a small spot, which is a star, just past the first or the right-hand line; a ring, which we may suppose to be a nebula, just past the middle line, another star just coming to the left-hand or last wire. The moon is approaching the first wire, and would reach it in a few seconds.

An observation is taken in the following manner: There is a clock which keeps time, not with the sun, but with the stars, the sound of whose ticks can be heard, near the instrument. Just before the star reaches the wire you note the minute and second shown by the clock; then, either jotting this down—say, 16 minutes 20 seconds after 10—or remembering it, you watch the star come up to the wire, counting 21, 22, 23, 24, and so on until, just as the star is on the wire the clock ticks, say, 25. You note this time, wait till the star gets near to the next wire, and start counting again, the time being now, say, 18 minutes 10 seconds after 10. Counting as before, you note that the star is on the next wire at, say, 18 minutes 16 seconds, and so on, for each wire.

Now you must, by previous observations, know exactly how long a star should take to go from the first, second or other wires to the middle wire. If the star should take three minutes 55 seconds from the first wire to the middle one, the time across the middle wire from the first observation will be 16 minutes 25 seconds plus three minutes 50 seconds, or 20 minutes 15 seconds. If it takes two minutes from the second to the middle, the time by this observation across the meridian will be 18 minutes 16 seconds plus two minutes, or 20 minutes 16 seconds; and, taking the time across all the five wires, you will have five observations to give you the instant at which the star passed the middle wire, all giving, if you have done your work properly, a time between 20:15 and 20:16. As I have said, the time between wire to wire is usually not two minutes, but 12 to 15 seconds.

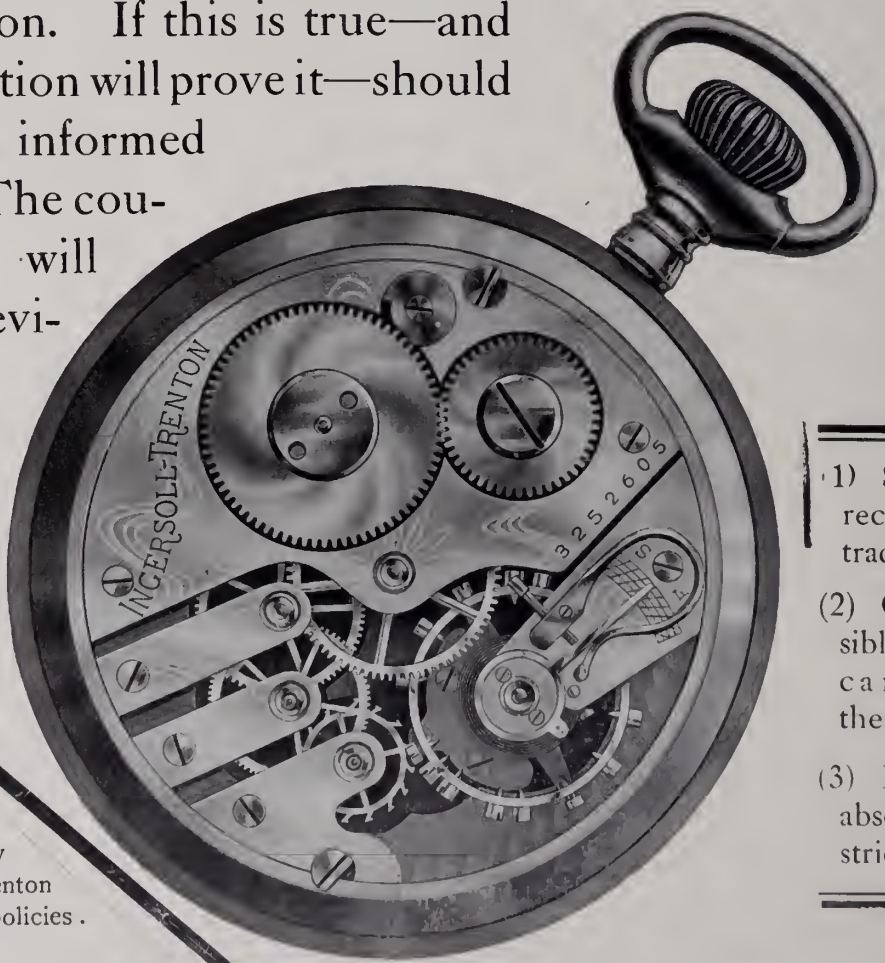
You can generally estimate fractions of a second up to about a tenth of a second with great accuracy, for if in an ordinary instrument a star was where the star just coming to the left-hand wire when the clock ticked, it would be about the distance of the edge of the nebula, just past the middle wire from its wire at the next tick. If I saw a star thus in my telescope I should estimate the time, if the tick of the clock gave 20 minutes 30 seconds past 10, as 30.3 seconds. A good observer will not get the time across the middle wire different by more than one-tenth of a second as given by the different observations over the five wires.

(To be continued.)

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The Chronometer Cup for the Besancon Tests.

ON the front page of this issue will be found an illustration of the chronometer cup, awarded each year to the manufacturer submitting the best chronometer to the observatory at Besançon; it has, in French horological circles, the same significance as the Gordon Bennet and Florio cups, etc., have for automobiling, aviation, etc.

It is the ambition of every Frenchman connected with the manufacture of watches on a large or small scale to secure the chronometer cup, the object of which is to promote the superiority of French watchmaking and to create among manufacturers a spirit of emulation, which is certainly fraught with excellent results.

The prizes awarded for single pieces submitted to the test, in addition to the chronometric cup are the diploma of the gold medal, the diploma of the silver medal and the diploma of the bronze medal. They are awarded according to a descending scale of merit as follows:

Chronometer Cup—To the chronometer classed first with a minimum of 225 points;

Diploma of the Gold Medal—To the chronometers coming next to that to which the cup was awarded and having at least 200 points;

Diploma of the Silver Medal—To chronometers accorded between 175 and 199 points;

Diploma of the Bronze Medal—To chronometers in a class receiving between 150 and 174 points.

The chronometer cup is a beautiful work of art, the creation of a leading Pansi firm of silversmiths, and donated, by public subscription, to the syndicate of manufacturers of watches at Besançon. It is temporarily held by the successful manufacturer during the year following the competition at which it was awarded to him. It becomes the permanent property of a manufacturer who may win it at three consecutive competitions.

The diplomas of the gold, the silver and the bronze medals entitle the recipients to have struck, at their own expense, the medal corresponding to the distinction accorded them, at the mint, from dies belonging to the observatory.

The commission of the chronometer cup is under the presidency of M. Lebeuf, director of the Besançon observatory, assisted by M. Adler, president of the Besançon horological syndicate, who gave orders to Messrs. Boin-Henry, the well known goldsmiths, for the work of art, which was first awarded in 1907.

With a view of imparting to this trophy a highly artistic and appropriate character, the commission sought to depart from beaten paths and their choice fell on a composition admirably appropriate to the object of the competition. Urania, the muse of astronomy, is represented as reclining gracefully on a celestial sphere, gravely meditating, compass in hand, on the discoveries of astronomy and the measurement of time. She dominates, in a graceful position, a decorative whole, composed of the customary attributes of time.

The work reposes on a base embellished with a series of pretty decorations *à la clodion*. The metal parts are in silver gilt, combined with white marble and dark blue, producing a beautiful effect. On the front is a scroll, bearing the inscription, "*Coupe Chronometrique de l'Observatoire National de Besançon.*" At the sides of the base small panels are provided, on which will be engraved the names of the various winners of the cup.

It is evident that the artists have devoted to its execution all their skill and that they have been very successful in their beautiful composition. C. A. B.

How a Famous Old English Clock Fell Into the Hands of the Chinese Prime Minister.

IN the 18th century an ingenious jeweler named James Cox of Shoe lane, London, constructed a clock which was rendered perpetual by a cleverly contrived attachment which utilized the rise and fall of the barometer to supply the necessary energy.

The movement of the mercury actuated a cog wheel in such a manner that whether the mercury rose or fell the wheel always revolved in the same direction and kept the weights that supplied the movement of the clock always wound up. The barometer bulb dipped into a mercury cistern. The cistern hung attached to the extremities of two rockers, to the left end of one and the right end of the other.

The bulb was similarly attached to the other extremities of the rockers, which are thus moved every time there is a change in the amount of mercury in bulb and cistern respectively. The rockers actuated a vertical ratchet, and the teeth were so arranged that the wheel they controlled could only move in one direction, whether the ratchet ascended or descended.

The clock itself was an ordinary one, but of very strong and superior workmanship, and was jeweled with diamonds at every bearing, the whole being enclosed in a glass case which, while it excluded dust, displayed the entire mechanism. The fate of Cox's clock was brought to light in a work called "Travels in China," published in 1804 and written by John Barrow.

In this book it is stated that in the list of presents carried by "the late Dutch Ambassador" were "two grand pieces of machinery that were part of the curious museum of Cox." One of these apparently was this perpetual clock, and it was taken by the Dutch Embassy to China, where in the journey from Canton to Pekin both the instruments suffered some slight damage. Efforts were made to repair them at Pekin, but on leaving the capital it was discovered that the Chinese Prime Minister Hotchang-tong, had substituted two other clocks of very inferior workmanship and had reserved Cox's mechanism for himself."—London *Times*.

The South Bend Watch Co., South Bend, Ind., is distributing to the trade a 12-page pamphlet, 10¾ inches wide by 15¼ inches high, announcing what the concern is doing in the way of advertising its products to the consumer. The pamphlet contains illustrations of some of the advertisements which are being used, and also of the firm's window displays.

Nickel Steel.

Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by H. REINECKE.

DURING the closing year of the last century experiments by Dr. C. E. Guillaume at the Sèvres Office of Weights and Measures have revealed the fact that steel liberally alloyed with nickel produces a compound with a very small co-efficient of expansion. Dr. Guillaume found the co-efficient of expansion of steel alloyed with 36.2 per cent. of nickel to be but eight; in comparison with brass, 189; steel or iron, 108 to 122; glass, 80, and wood, 44.

Professor M. Thury conducted some experiments with the view of determining the variations in the elasticity of Sèvres alloy when subjected to changes of temperature, and he discovered that in a range of temperature of 22° centigrade (+ 15° to 37° Cent.), the elasticity actually increased with a rise in temperature, thus reversing the behavior of steel under similar circumstances.

Later experiments by the firm of Krupp, of Essen, and by Professor Riefler, of the firm of Clemens Riefler, of Neuchwang and Munich, have confirmed in a similar degree the results of such experiments. The only drawback in employing this alloy indiscriminately in horology is the further discovery that it cannot be obtained in a perfect molecular combination from the furnace, and that it requires a further tedious thermal and vibratory treatment to remove an internal tension with which it is permeated. This tension is removed by many successive and gradually decreasing heatings, beginning with about 180 degrees. The metal is belabored and beaten after each heating until a normal temperature has demonstrated that an even molecular condition of the alloy has been reached. Such a process may occupy weeks of time. The early employment of nickel steel for pendulum rods has not been entirely satisfactory, but recent observatory trials of chronometers with Guillaume nickel steel compensation balances have been satisfactory and have shown better results than those of the former brass and steel construction.

The importance of a durable adjustment for marine chronometers is not as great as it was in the time of sailing ships, when the English Government awarded to E. J. Dent a prize for having produced a marine chronometer which preserved a uniform rate at the Greenwich Observatory for 12 months, with a daily variation of 0.54 second under changes of temperature. It is to be hoped that the new discovery of nickel steel may equal or excel such results. Alternate tests of the same chronometer at different observatories have not given much hope of the realization of such expectations. The future, however, may lead us to a better understanding of the new discovery.

Harry Atlas, jeweler of Vallejo, Cal., who was arrested a few weeks ago on a charge of obtaining money under false pretense, preferred against him by Mrs. Pellew, has been released, the charge having been dismissed. The testimony brought out at the preliminary examination showed that there was nothing on which to base the accusation.

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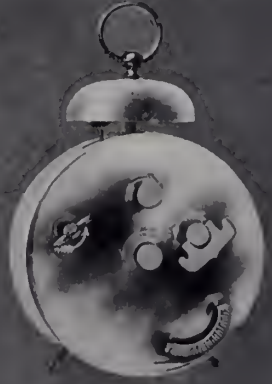
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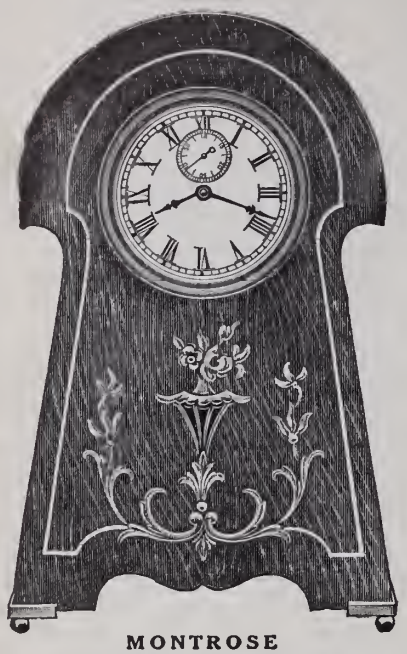
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Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

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to take advantage of this demand.

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A case of the highest value coming to you at the lowest prices consistent with quality and quantity

A heavy, strong, stiff case of good value.

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Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order and Catalogue Houses.

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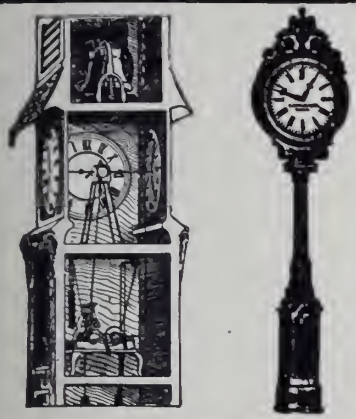
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HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

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Made to last;
Made to look well,
which means a satisfied customer

Your competitor handles same, knowing their great advantages; why not try them yourself?

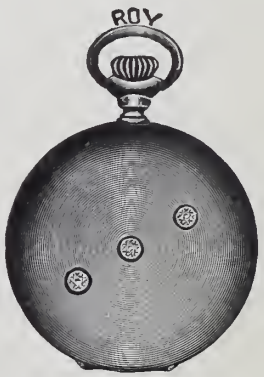


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ROY WATCH CASE CO.

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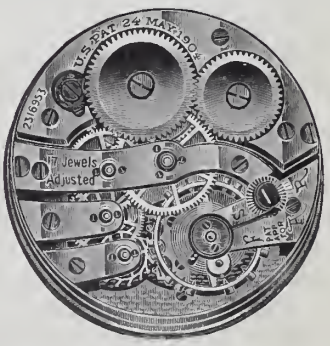
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STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

A Timely Memorial Day Display in Deference to the Blue and the Gray.

MEMORIAL DAY is now observed both by the North and South. In some parts of the country it is popular on that day to bring out the fact that this is a united country and civil war grievances are becoming a matter of tradition. The descendants of the blue and the gray fraternize together and honor the heroes of both sides alike; so it is appropriate to build up a window with a large loving cup as the central object.

Flank this with two bronze military statues, Union and Confederate soldiers, if possible. Two more smaller loving cups can be placed on either side. In back of these, bank some evergreen for contrast. These objects should be on a raised semi-circular platform but an oblong one could be used instead.

Cut out circulars of cardboard and fasten necklaces, watches and chains around the edges. In the center of these print the names of the prominent generals of both sides. Lay these around the sides of the raised platform.

The background for the flags and streamers should be gray or white, preferably gray, and concealing a wooden frame for supporting the flags, etc. The shield can also be of gray with blue lettering, and should be made of heavy cardboard. The streamers can be made up of evergreens, immortelles, and various leaves and flowers bound together with wire. Use long branches for the purpose. Place a nice bouquet of roses in the central loving cup.

The rest of the display can be made up from stock or souvenir spoons, patriotic society, fraternal order, college and athletic emblems, pins, charms, medals, rings, etc. It would be appropriate to have the platforms in dark blue for this window design, instead of the usual black, keeping to the bright and attractive effect.



ORIGINAL MEMORIAL DAY DISPLAY DESIGNED ESPECIALLY FOR RETAIL JEWELERS.

Business Growth.

MODERN business, in order to be successful, requires continuous expansion. To attain this growth one must either sell more goods to old customers or attract new trade.

Additional sales to old customers are necessary to prove that the goods one sells are satisfactory and that one retains the confidence of one's regular patrons, but to depend altogether on them would be fatal to any business, for no matter how loyal they are one cannot get enough extra trade from old customers to offset the natural percentage of loss (of custom) which every firm experiences.

Therefore, to increase volume of business done one must seek to attract new trade. Naturally window displays are of first importance in developing and promulgating retail trade. Proper management will go far toward retaining customers thus attracted.

Impressions made on new buyers entering your establishment are of vital consequence. Particular care should be taken to be most patient with them, as people cannot be expected to "catch on" to the little peculiarities of your store (and every business has some) without explanation. Do not expect them to familiarize themselves with your methods. Being "snappy" about such matters and over-punctilious has cost many a store good customers. An ounce of tact outweighs tons of arugument The successful merchant is he who holds his trade.

Have one price and one way of treating all customers new and old; be polite and considerate, but avoid making distinctions Petty favoritism shown to some and difference in prices often leads to unpleasantnes and consequent loss of trade. Give all you customers a "square deal" and resulting in crease in business will be shown.

Manner and manners go far toward securing confidence of the newcomers, which makes steady buyers of them. Impress c customers the fact that you want to satisfy them. If customers want goods exchange one must do so anyhow, so why not mak it a practice to inform them that if f any reason they are disappointed or di pleased with goods purchased they are liberty to return articles and make anoth selection. This may involve a little ext work for the salesman at times, but it w do much toward establishing good feelin

It's the come-back-again trade that y are after, and the best way to get it is

Storekeeping Department.

give people such treatment as will induce them to return.

Quality is another important consideration. A good rule is to conduct your store on such a basis. Keep ahead of the other fellow; the wares you offer should be good quality—the best you can get. This establishes your reputation for good values, and if prices are fair and reasonable one will surely find quality a big drawing card.

Prices count in business nowadays, and right buying is required to enable one to offer inducements equal to if not better than those of competitors. Neither chance nor luck will make the business increase—it is careful buying and liberal selling, combined with intelligence and courteous treatment, that make the successful merchant of today.

OTTO S. JONAS.

The Way of the Enterprising.

A SPECIAL window display of cut glass was made by Hess & Slager, Jacksonville, Fla., just before Easter. This display



ENTRANCE TO THE GROGAN STORE.

was arranged on a dining table and was embellished by flowers, candles and polished silver.

* * *

A unique Easter display made by David Jacobs, a jeweler of Muskegon, Mich., consisted of a scene depicting a lagoon with water fowl. A large plate glass mirror was placed in the base of the window to represent the lagoon, and sand was arranged all about it for the shore. Swans, ducks and other water fowl floated about the lagoon among small sail boats, while rows of trees were represented as growing on the shore. Scattered about the sand were various makes and patterns of watches, etc. In the rear corner of the window was a stuffed white owl with outspread wings. The owl stood in a nest in which eggs were represented by watches.

* * *

The Donavon & Seamans Co., Los Angeles, Cal., has in its north window what is claimed to be the finest display of ecclesiastical goods, chalices, candlesticks, rosaries, etc., ever seen in that city. In the other window are more than 30 handsome loving cups, all of different designs.

The New Establishment of the Grogan Co., Pittsburg, Pa.

AFTER an occupancy of more than three-score years of the location at the southwest corner of Fifth Ave. and Market St., Pittsburg, Pa., the Grogan Co., April 1, moved to their new home in the Home Trust Co. building, occupying the southwest corner of Wood St. and Sixth Ave. The new home of the jewelry company was especially equipped for the needs of the firm, and is up to date in every particular. The store is 35 by 60 feet. The room has six show windows, built especially by the company.

The windows are 7½ feet wide, four feet deep and 12 feet in height, and have been upholstered in green silk and satin, giving them a finished and attractive appearance. The dignified portal of the store is of such solid magnificence that it gives one a feeling of confidence upon entering the establishment.

On the left of the entrance is situated the clock and watch department, and on the right the repair department and department for special order work. A designer is in charge who submits samples. The jewelry department is in the center of the store, with the silver department in the rear. The basement of the store is used for storage purposes and for shop work and engraving. The pavement was taken out in Sixth Ave. and glass substituted in order to give good light and ventilation. An air of refinement and gentility is carried out in the establishment. Light green is the prevailing color, and the frescoed figures around the border are mere suggestions of frescoing rather than a defined attempt at any theme. Handsome chandeliers, four in number, swing from the ceiling by silken threads and help to form a pretty picture. The lighting arrangements are superb.

The fixtures are finished in mahogany, the show cases resting on Italian marble pedestals, while the wall cases are heavy and stable. There are comfortable chairs within the store, where one may sit and rest. The store has been well supplied with grandfathers' clocks, and the entire tone of the establishment is dignified and inviting.

The firm was originally founded in 1839 by Henry Richardson. Upon his death Louis McIntosh became the proprietor. J. C. Grogan entered the establishment in 1862, he then being young in years, but with a keen eye for business. In 1878, as a result of the fruits of his labors, he entered into partnership with A. Merz, when the business was taken over by them, the firm being styled Grogan & Merz. This firm continued until 1889, when Mr. Merz retired, J. C. Grogan becoming proprietor.

In 1902 the firm of J. C. Grogan & Co. was organized. In appreciation of the value of the work of the people about him, Mr. Grogan admitted John S. Crawford, Francis A. Keating, William J. Sample and A. L. Bochm in partnership. The firm was incorporated in 1906 under the name of the Grogan Co., Mr. Grogan becoming president, Mr. Keating vice-president and treasurer, and Mr. Sample secretary. These, with Mr. Boehm and M. L. Cronin, constitute the board of directors, Mr. Cronin having been added to the firm. As an expression of good will, members of the trade, some of them competitors of the firm, sent floral offerings to the house on the date of the formal opening, April 5, when the accompanying pictures were taken.



INTERIOR OF THE ATTRACTIVE STORE OF THE GROGAN CO., PITTSBURG, PA.

The Celebration of "Baby Day."

MILWAUKEE celebrated "Baby Day" recently, and efforts were made to collect funds for the aid of the Milwaukee Infants' Home and Hospital. Several jewelers took an active part in the campaign and many unique window displays were shown at various establishments. The Alsted-Kasten Co. had an interesting exhibit of baby jewelry in its window which attracted considerable attention.

C. DORFLINGER & SONS

36 MURRAY STREET

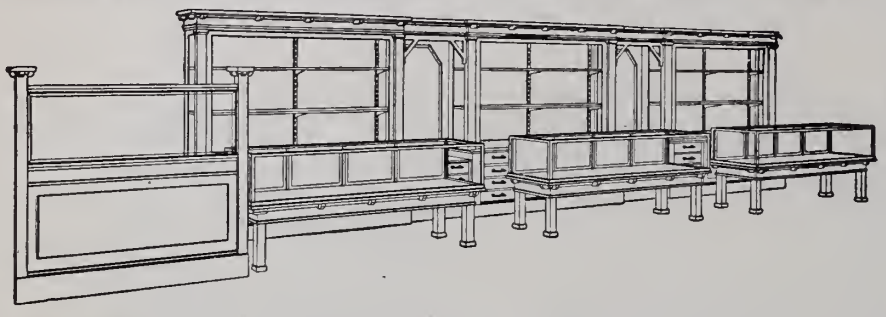
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Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

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A Sketch of the History and Development of the Glass Industry.

(Randolph I. Geare, in *The Glass and Pottery World.*)

IN the world of industrial development the limit of achievement reached by one generation serves, speaking generally, as the starting point for the next one. Thus there is a succession of inventive resources, each period of development linked to and dovetailing into its predecessor.

Not infrequently the beginning of an industry is founded by chance. Thus it was with musical instruments, when the rhythmic sighing of the wind on the willows, and later on strings, suggested a musical scale and the construction of an implement to produce it systematically. So was it, too, in the case of the glass industry.

The discovery of glass is generally attributed to those inventive people, the Phoenicians. A company of merchants preparing a meal on the seashore by chance placed a cooking vessel on a mass of subcarbonate of soda, resulting in the union of the sand and alkali, which, being subjected to the heat of the fire, produced vitrification. The Egyptians, however, seem to be the first people to have put this discovery to a practical use, for somewhere between 5000 and 6000 B. C. they made sham jewels of glass, and in some of their most ancient tombs scarabs of glass have been found, in imitation of rubies, emeralds, sapphires and other precious stones. Glass beads, which were also made in great profusion, served as a medium of trade.

It is said that the oldest piece of dated glass was an Egyptian amulet made in 3064 B. C., and now in the British Museum. Blown glass is not believed to have been made for about a century later, and the oldest known representation of glass blowers was painted on the walls of tombs at Beni-Hassan in 2851 B. C. No one knows just when the art of making glass was introduced into China, Persia, Greece, Assyria and Italy, but from early data it is gleaned that certain astronomical instruments were made of glass by the Chinese in 2283 B. C., while various kinds of blown glass were made by the Phoenicians (the first discoverers of the substance) at Tyre and Sidon in 1450 B. C.; glass bowls by the Assyrians in 722 B. C.; sculptured crystal glass by the Persians in 532 B. C.; and glass mosaics, also by the Persians, in 521 B. C. A few years later the same enterprising people invented a transparent glass varnish, which they laid over sculptured rocks to prevent them from disintegration, and this siliceous coating has lasted to the present day, while the rocks beneath are honeycombed from weathering.

In the following century the Grecians became famous for glass making. They employed glass for architectural ornamentation as early as 409 B. C., and made transparent glass drinking cups in 360 B. C. Two years later Alexander the Great, it is said, was placed in a glass coffin.

Rome followed next in line, establishing glass factories in 54 B. C., when blown, cast, wrought, embossed and cut glass of all kinds and colors was made. The objects manufactured took the form of vessels, bowls, bottles, window glass, mosaics, water clocks, dice, chessmen and many kinds of ornaments. Forty years later flexible glass was made in Rome. Nero was the first great collector of glass and a generous patron of its artisans. It is said that one collection of his, which was confiscated from some offending citizen, included enough vases to fill a large theater in his palace. So common had glass then become that a large number of houses in Rome were decorated with numerous devices in glass, and to Scaurus is attributed the enterprise of building a theater capable of holding 40,000 people, the second story of which was actually made of glass.

The most celebrated cameo, perhaps, of all time was engraved on a glass vase. It is commonly known as the Barberini, or Portland, vase, which was taken from the tomb of the Roman emperor Alexander Severus, and should perhaps bear his name rather than that of the Duchess of Portland, who purchased it from the Barberini family after it had stood 300 years in their famous Roman gallery. Copies of this vase were made some years ago by Wedgwood and are now staple in jasper ware.

Much more might be told of the spread of the glass industry in those early centuries, but the reader who is interested in such matters can readily glean the facts for himself from the published records. For the purposes of this sketch what has been said in that direction must suffice, and the next era of special interest to be noted with regard to glass making begins about the seventh century A. D., when Venice was the great center and continued to be so up to the medieval and even more recent times. Venice learned the art from Constantinople, and so successful were her artisans that Venetian glass enjoyed the monopoly of commerce for a long time, while within recent years there has been a marked revival of the skill and enterprise of her craftsmen. The secrets which the Venetians learned might, indeed, have enabled them to monopolize certain features indefinitely but for the inability of a woman to resist the temptation of entrusting all she knew to her lover. It is recorded that Marietta, the daughter of Beroviero, one of the most famous glass workers of the 15th century, learned the secret of producing colored glass from her father, and in an overconfident moment told it to her lover, Giorgio, an artisan in her father's employ. Being not over-scrupulous in his methods of getting rich, he published and sold the recipes for a princely sum. Perhaps his offense may be condoned at this late day, as the world has been so largely the gainer.

Bohemia became a close rival of Venice, and finally surpassed it both in the quality of glass and in the art of decorating it. This superiority, it is claimed, was due to the fact that Bohemia produced better sand. Bohemian glass stood unrivaled until 1630, when England discovered flint or lead glass. It had greater density, or power of refraction, was softer and lent itself more readily to manipulation, and was the first glass suitable for cutting. Glass that could be cut had long been sought, but until that time only faint outlines and engravings had been possible.

A few years before this great discovery America had appeared on the scene—even before the landing of the Pilgrims at Plymouth Rock. In 1608, near the English settlement of Jamestown, Va., a glass factory was built. At first only bottles were made, and these were the first manufactured articles exported from North America. Massachusetts next fell in line, and not long afterwards a glass factory was built in New Amsterdam, now New York. Little by little the industry grew until, in 1787, a Boston glass company secured the exclusive right to make glass in Massachusetts for 15 years. Other factories sprung up rapidly, and in 1865 there was manufactured near Boston a quality of glass equal to the best flint glass that had ever been manufactured in England.

In Pennsylvania the first mention of glass works occurs in a letter written by William Penn, in 1683, to the Free Society of Traders, but it was probably not until 1795 that the glass industry can be said to have been fairly established there. Two years later a factory for making window glass was started by Albert Gallatin at New Geneva on the Monongahela River. It is described as follows: "The furnace was a small one, with eight pots, using wood as fuel and



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it does not gum—stands a lower temperature than any other, will not blacken or cut pivots, and most important of all to you, your repair jobs will not be returned to be done over at your expense.

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12-in.
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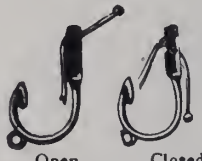
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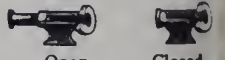
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We buy Old Gold and Silver

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JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE, NEW YORK

ashes for alkali. The glass house was 40 by 40 feet, three sides frame and one side stone. The glass was sold at $14 for a box of 100 feet."

In the previous year Isaac Craig and James O'Hara construeted the first glass house in Pittsburg, where coal was first used as fuel. These works were near the junction of the Monongahela and Allegheny rivers. It is said that among O'Hara's papers, found after his death, was a memorandum in his handwriting, bearing the words, "To-day we made the first bottle, at a cost of $30,000," from which it is apparent that he must be counted among the most persistent of America's pioneers in the glass industry.

Maryland played quite an important part in the early production of glass. One of the most ardent pioneers was John Frederick Amelung, who, it is claimed, spent over $100,000 in his efforts to establish the industry. Being unsuccessful, he left Maryland and helped to start flint works at Pittsburg. A few years later (1790) the Baltimore Glass Works were established, and were later managed by the Baker brothers, who kept them in operation until recent years.

Sixteen years before the colonies gained their freedom a German named Wistar started a glass works at Allowaystown, N. J., and almost continuously ever since bottles, jars, vials and window glass have been manufactured at quite a large number of factories throughout the State.

(To be continued.)

Models of Warships Reproduced in Porcelain.

THE *Königliche Porzellanmanufactür* (Royal Porcelain Works), of Berlin, recently successfully completed the first attempt to produce a model of one of the German warships in porcelain. The armored cruiser *Scharnhorst* (or *Gneisenau* for both are in every detail sister ships) has been reproduced so perfectly that even the naval expert is constrained to admit the success of the attempt. The piece is about 27 inches long.

The hull of the vessel follows the proper lines of construction; the arrangement of the turrets, the deck structures, the fighting tops, funnels, propellers, everything is exactly and carefully modeled in detail, although the reproduction of the ornate railings and the deck accessories presented the greatest difficulties. The cruiser is mounted on an ornamental base, so that the piece can be used as a table ornament.

It may well be supposed that among professionals and connoisseurs such porcelain models of the vessels of the fleet will be well received. Should they meet with success it is the purpose of the Royal Porcelain Works to produce models of the large battleships, small cruisers and other vessels.

The model of the *Scharnhorst* adorns one of the show windows of the works in Leipzig St., where it attracts much attention from passing observers; for even at last year's marine and naval exposition no model of a warship in porcelain was exhibited.

Winslow Bros., Pendleton, Ore., have sold out to W. E. Haseom.

Conditions of the Jewelry Trade and Their Relation to Credits.

"PROVIDENCE and prosperity" is now the watchword in Providence, R. I., looking to the booming of the commercial and industrial conditions. Among the "boom" literature is the following by Palmer M Taylor, manager of the Providence office of the Jewelers Board of Trade, concerning "Jewelers' Credit":

"From earliest times jewels, precious stones and works of art have been used as collateral evidences of wealth or riches. Royalty has pledged its jewels for the advancement of nations, the recruiting of wars and the amelioration of distress. Our own continent might have remained undiscovered and the most advanced people of the present time held subject to other powers for centuries longer but for the delicate work of artisans who wrought their genius into ceramies and precious ornaments, jewels which a Spanish queen used to secure a loan with which to promote the venture of a 'dreamer.'

"Are we losing sight of the representative form of value in the stress of our more active commercial age, or is our vision so astigmatized by our close perspective to our own time and work as to distort our otherwise saner judgment? Art in all the beauty of its growth represents in the final analogy brain, energy and a lavish expenditure of creative power which in turn must gain compensation for its product.

"To this business men are giving their lives, and shall it be said that when their judgment would lead them to reject the false, the untrue, they will still overbear that God-given quality of mind, riding down rough-shod their better sense and understanding. Their works, while they represent the product of the age, are the result of the evolution of time to delight, ennoble and enrich the lives of our people, and are as essential to our well-being as the more material substances by which our bodies are nourished.

"The pleasure of the child in its baby ring or the delight of the mother to adorn the pure linen which enfolds its embryo life by fastenings embellished with new designs, is but the reaching out of a soul for high, pure and uplifting influence, which, as the life matures, becomes the natural demand for other forms of product designed by the skilful hands of jewelers' craftsmen.

"Commercial enterprise, where exchange or money is the commodity dealt in, is surrounded and safeguarded to an extent which commands the respect of a thinking mind, but in this merchandising of jewelry too little regard is paid to the character of those with whom one deals—and they are too infrequently held to strict accountability for their conduct as custodians of one's credit advances.

"There is a looseness, laxness, shall I say, almost criminal carelessness evident in the distribution of jewelers' wares through the channels of trade which boomerangs its direful results on one's enterprise, causing needless loss in business, to associate interests, the community and the country.

"The business of a board manager appears to be to make whole the broken necks of those who plunge head downward, from a precipice, forewarned and many times foretold. In December last a leading manufacturer, who had sold over a thousand dollars' worth of jewelry to a man whose record had been bad, was advised that if he ever expected to get a dollar out of that account the time to act was then, not later. He trusted to blind fortune to pull him through, with the result that the debtor has now gone into bankruptcy, owing $21,000, and when the law stepped in there was $125 value of merchandise found on the premises.

"During the month of January and to date in February there have occurred in the jewelry trade 129 insolvencies, with aggregated liabilities of $1,301,352 and nominal assets of $345,888, but $1,000,000 shrinkage in 45 days. Had the same happenings occurred, with a similar loss, under like circumstances among our banks, insurance companies, trustees' estates or other fiduciary custodians, public opinion would be stirred to its foundations, because of trust broken, or confidence abused. Does this million-dollar shrinkage advance or retard the general interests of the jewelry trade? Most assuredly its effect is far-reaching beyond measure.

"Every dollar of new merchandise which one ships will be subjected to the insidious effects of these insolvencies; the honorable merchant is made less secure in his ability to pay 100 cents when surrounded with goods owned by neighboring and competing stores, which cost them but 25 cents, and which they in turn can sell at 100 per cent. profit at a price one-half less than he pays for his goods.

"Thanks to an everpresent and overruling power the percentage of merchants of this class is not great, but greater care should be used to remove such danger from the trade. One needs not to be safeguarded to any great extent to secure himself against loss from merchants when integrity is good, for if they fail in most instances it will be with slight impairment of value, but one should advance every effort tending to reduce the bankrupting tendencies of the time.

"With the misfortunes incident to trade we can have but the keenest sympathy, and we will, one and all, hold out a helping hand. But for those who attack commercial honor, who abuse our confidence and sacrifice our beliefs in the merit of uprightness, we should furnish no asylum of security."

Kind Words from Readers.

Permit me to say that no live jeweler can afford to be without THE JEWELERS' CIRCULAR-WEEKLY. The fact that it is on hand promptly every week in the year and full of real news, keeping the trade posted on all the good as well as the bad propositions. It is worth many times the small yearly subscription price in keeping the trade wise to the "grafters," "fakers" and "flimflammers," who constantly prey upon those members of the trade who are still in the dark. Yours truly,

A. B. MACDONALD,
Chillicothe, O.

I would as soon think of dropping one meal a day as I would my JEWELERS' CIRCULAR-WEEKLY.

C. E. WILLAMS,
Condon, Ore.



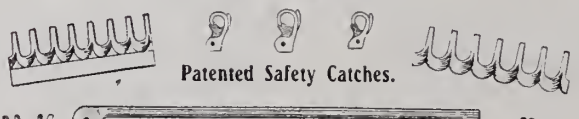
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WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.]

No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2265.—**Aluminum Bronze nd Aluminum Silver.**—*Kindly give a ormula for an aluminum alloy which will ive me a pale gold color; also a good alloy or an aluminum silver, of silvery appearnce.* *A. B.*

ANSWER:—A good pale gold appearing luminum alloy consists of 100 parts of opper and 10 parts of aluminum, measured y weight. This gives a bronze which can e worked like copper. For an aluminum ilver alloy use 70 parts of copper, 23 parts f nickel and seven parts of aluminum. his can be highly polished and takes a eautiful silvery color.

QUESTION No. 2266.—**Bleaching Coral.** *–How can I bleach coral?* *B. C.*

ANSWER:—To bleach coral, first wash in ery dilute hydrochloric acid, then rinse ell in water and put in some chloride of me and water.

QUESTION No. 2267.—**Stopping Off Re- ist for Gilding.**—*I have difficulty in get- ng a stopping off resist that will hold in cyanide gilding solution. Can you help ie by giving me a good formula?* *S. O.*

ANSWER:—It is very difficult to get any topping off varnish to hold with a warm olution; therefore it is best to use the ilating solution cold. The solution, when ich in gold, will work as well as a warm ne. Prepare the regular stopping off arnish used in the silver trade by dis- olving gum copal in actone and coloring vith blue or purple aniline. Paint this on he article and let dry in the air for a few ours. After gilding, remove the resist vith hot potash.

QUESTION No. 2268.—**Mercury Spots on ilding.**—*Mercury spots often show on old-plated jewelry which I am unable to emove without doing the piece over again. s there any method of washing the mer- ury off so I can save the gilding?* *M. S.*

ANSWER:—Mercury spots cannot be vashed off unless treated with acid and lriven off by means of heat, which, of ourse, will spoil the gilding already done or will cause it to look faded. The follow- ng method, however, is a good one, and s used by many gilders: Hang the gilded iece in the gold solution and touch the nercury spots, one after another, with the orner of the gold anode, several times, sing a current strong enough to throw parks. The mercury will be displaced so he spots can be scratch-brushed and gilded ver.

P. Savolainen & Bro., Virginia, Minn., have dissolved, Peter Savolainen continuing alone.

Silver Plating.

By OSCAR A. HILLMAN, in *The Metal Industry.*

AS the present low price of silver has caused an unprecedented demand for sterling and silver-plated articles of almost every description, a large number of platers who have had only limited experience in that line of work are installing silver solutions and are finding that it is comparatively easy to deposit a coat of silver on any metal, but to produce a good, smooth deposit that shall have a guaranteed weight is one of the most exacting branches of plating.

The object of this article is to point out the usual sources of trouble and the way experience has taught to overcome or avoid them. The first point to take into consideration is the available electro-motive force, for unless a current can be obtained that will be adapted to the work it will be a waste of time and money to install the solutions. Pure silver conducts electricity better than any other metal, and as a good solution should be very rich in metal, a current of not more than three volts intensity should be used or the work will burn while plating. As the number of amperes used determines the rate of deposit, it is an advantage to use at least 12 amperes per square foot of cathode surface.

Although all platers know the necessity of having a surface free from all traces of dirt or oxidation, the most common source of trouble in silver plating is imperfectly or carelessly cleaned work, or work that has been bright dipped and afterward exposed to the fumes from acids and become tarnished. All work that has been polished before plating should be washed in a strong soap and ammonia wash, rinsed off, dipped ina hot potash dip, rinsed off, dipped in a cyanide of mercury solution containing 12 pennyweights cyanide of mercury and four ounces cyanide potassium per gallon, rinsed off and struck in the silver strike, then immediately put in the plating tank and left until the desired deposit has been obtained.

SATIN AND OXIDIZED FINISH.

Brass, copper or German silver articles that are to be satin finished or oxidized should be dipped until bright, then satined, after which they are strung up and dipped in a bright dip composed of

2 parts nitric acid.
1 part sulphuric acid.
12 oz. hydrochloric acid per gallon.

rinsed off and dipped in a solution containing per gallon:

Nitric acid..... 4 oz.
Mercury ..... 4 dwt.

After receiving a light film of mercury the work should be struck and plated.

If the work to be plated consists of iron or steel as cutlery, manicure sets, scissors, etc., it will be necessary to have the articles polished smooth, then washed off in a strong soap and water solution, afterwards dip in a very dilute pickle of hydrochloric acid and water, then strike at once in the silver strike, and if a good clean deposit is obtained place in the silver tank. If any spots or streaks remain on the work after being struck, give it a good scratch-brushing, wash in the soap wash and dip in potash, strike again, and put in the plating tank.

THE SILVER STRIKE.

The strike solution should be made by dissolving pure silver in nitric acid and precipitating with cyanide of potassium, dissolved in water, until all the silver is thrown down, care being taken not to use too much cyanide, which will dissolve the silver again, causing a loss of metal. For each ounce of silver converted into cyanide of silver dissolve five ounces of cyanide potassium and one-half ounce of caustic soda in a gallon of water, add the silver, which should make the solution a light amber color when it is ready to use.

The reason for using a large amount of free cyanide in the strike is to remove all traces of oxidation, while the caustic soda attacks all oil, crocus, etc., and leaves the work chemically clean, while the thin coat of silver the work receives when in the strike protects it while transferring it to the tank.

THE TANK SOLUTION.

The tank solution in which the work receives a heavy deposit should contain three ounces of silver (converted into cyanide), six ounces cyanide when the solution is first made; after working about two weeks, add an ounce of cyanide per gallon. The tank should be deep enough to allow the work to be suspended in the solution without touching the bottom and wide enough for two anode and one cathode rods. When the plating solution is working right the work should have a smooth, dead-white color after plating and the anodes should have a gray color while working.

If the anodes turn green while working, they contain copper and should be refined or discarded for pure silver ones, or if the anodes turn black it shows a lack of free cyanide or that the solution was made with chloride of silver and contains a large amount of chloride of potassium and needs more cyanide, as good results cannot be obtained for any length of time from a solution that turns the anodes dark. All work that is to be polished after plating should be lightly scratch-brushed and washed off, dried and polished.

Work to be "oxidized" should be dipped in hot water, then dipped in a strong solution of sulphurated potassium until bluish black, and if wanted as oxidized silver, dry scratch-brushed, bright relieved on the high lights on a cotton wheel with fine pumice stone.

For a French gray finish, take the work as soon as blackened and scratch-brush with a brass wire wheel with fine pumice, polish or burnish high lights. Butler finish is produced by scratch-brushing the work after plating, wash and dry, then paint with chloride of platinum, afterward rubbing off with pumice and burnishing.

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For the special use of the jewelry trade, the Gillette Company has designed a tray lined with purple velvet, size of the regular watch tray—contains wells for twelve razors. These trays are made in various hardwood finishes to match the store fixtures and are shipped free of cost with the initial order for a dozen razors. Aside from the sales of the razor, the business in blades is a steady income for a store.

Two additions to the Gillette line this season are the Gillette Brush—a brush of Gillette quality, bristles gripped in hard rubber; and the Gillette Shaving Stick — a soap worthy of the Gillette Safety Razor. The stick is enclosed in a sanitary nickel box: both soap and brush are packed in attractive cartons. They will be welcomed by Gillette users everywhere.

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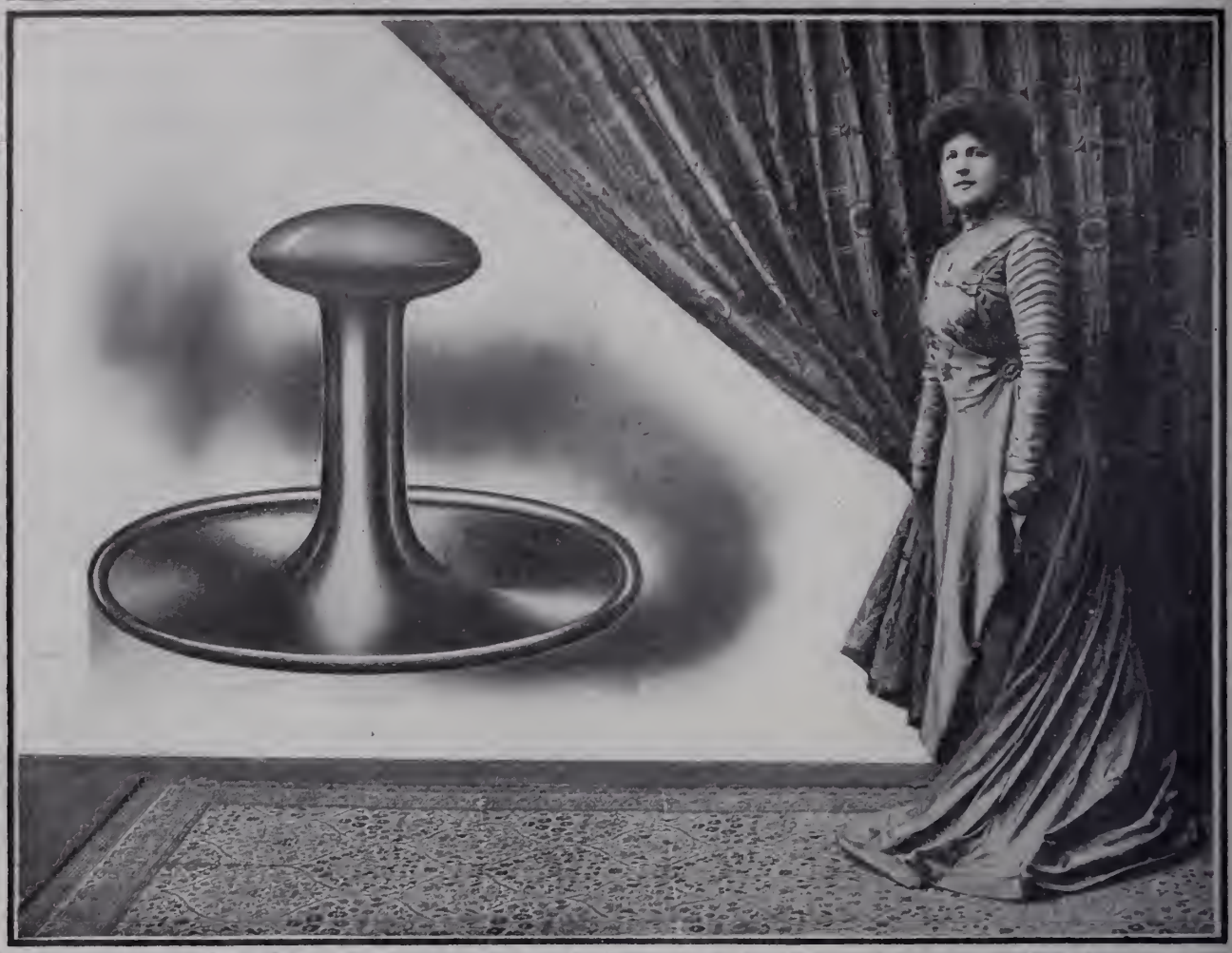
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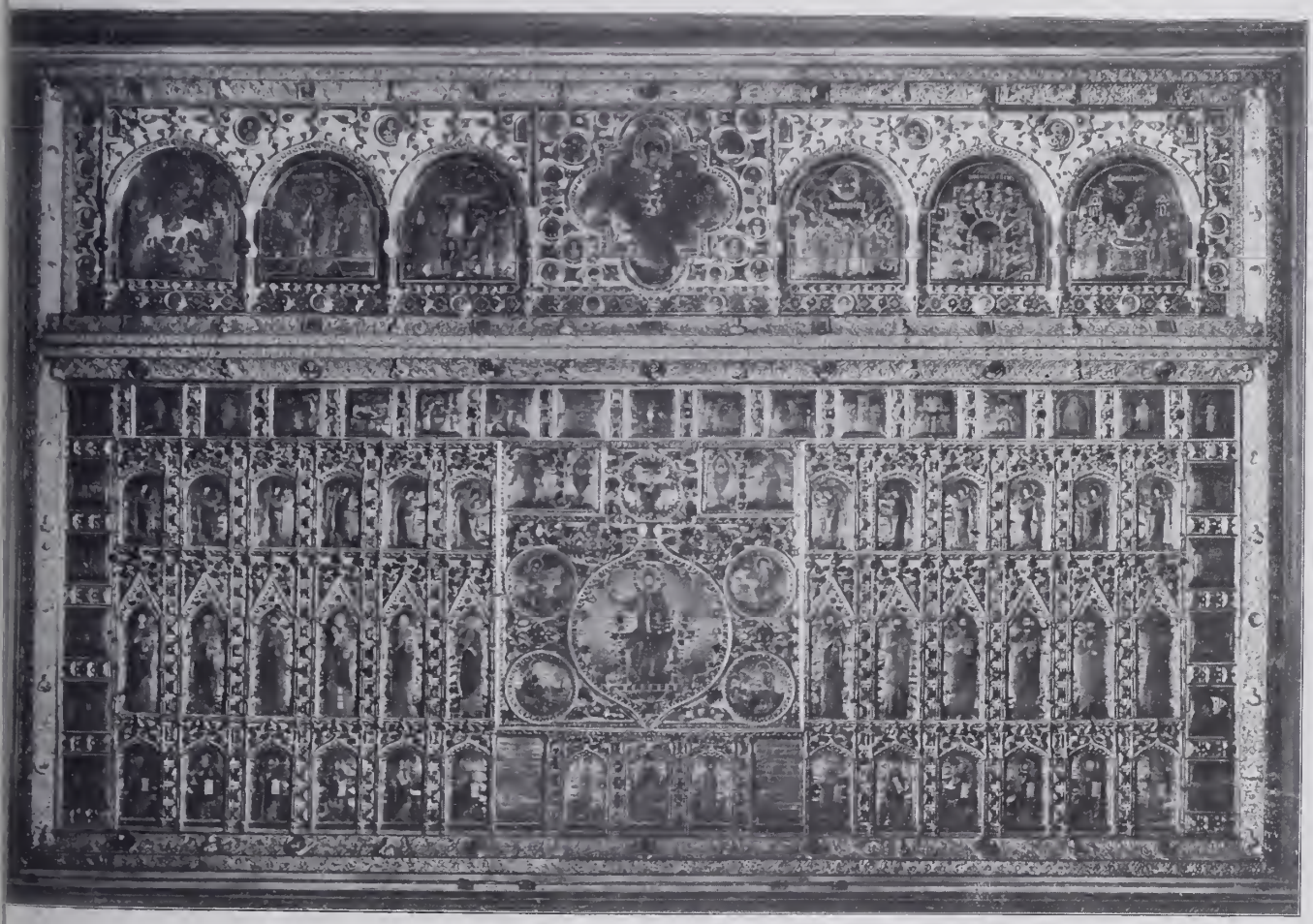
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41st Year. WEDNESDAY, MAY 19, 1909. Vol. LVIII., No. 16.



"Pala d'Oro" or Golden Altar Front on the Basilica of St. Marks, Venice (XV. Century.)

(See Text on Page 55.)

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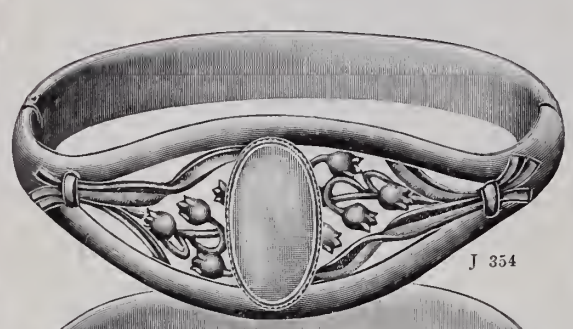
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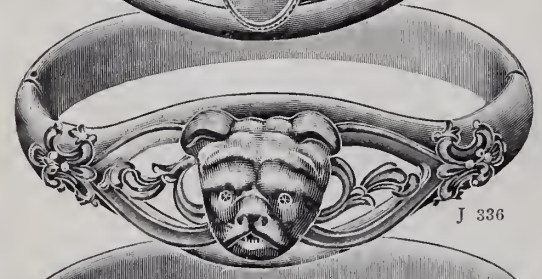


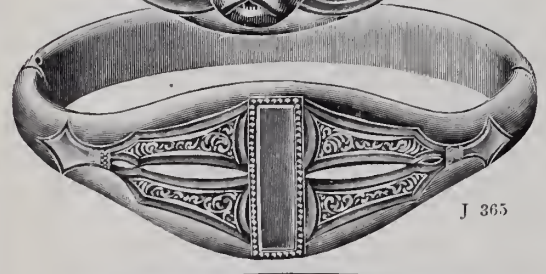
S. O. BIGNEY & CO.

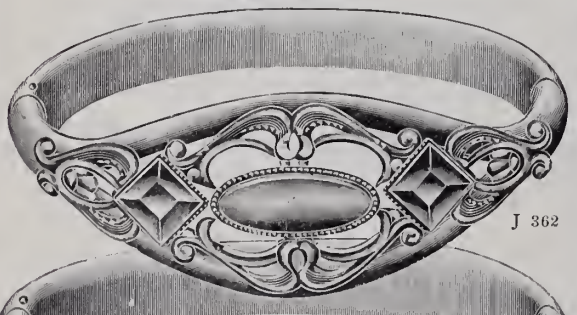
Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains

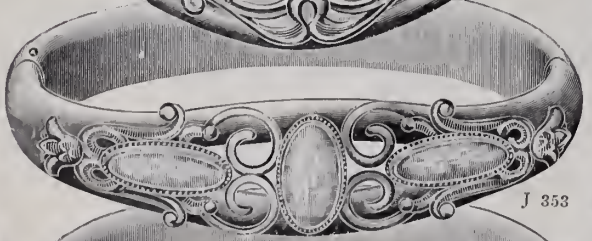
HIGH GRADE FILLED CHAINS
WARRANTED
TRADE MARK

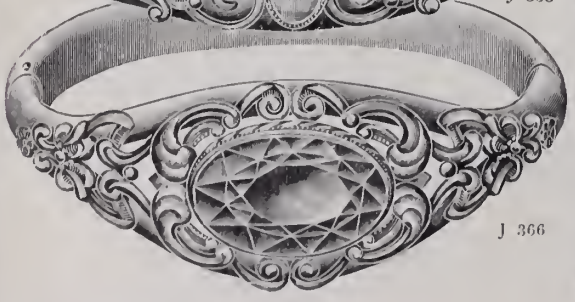

J 354


J 336

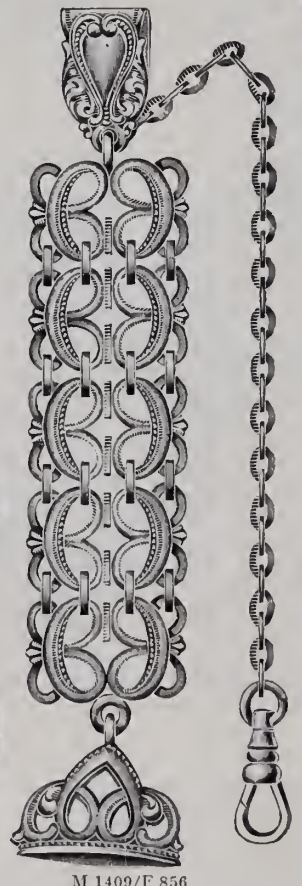

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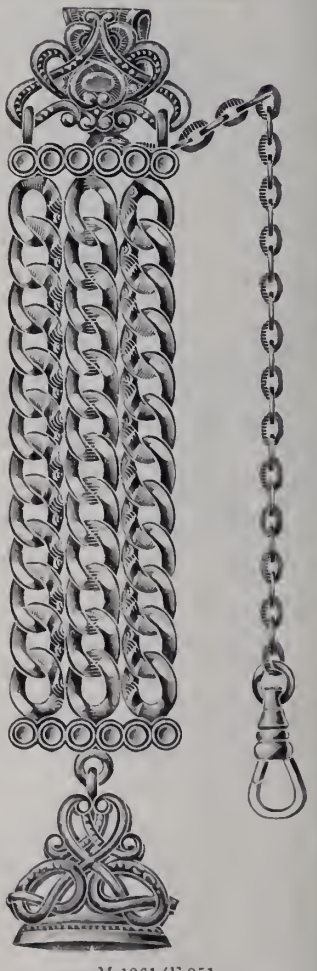

L 483


M 1409/F 856



We Originate

Since we originated the spread top bracelet, about two years ago, we have had an enormous run on them. Of course there are a number of imitators. Ask for the original article.


M 1261/F 851

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
3 Maiden Lane


No. 69.


No. 48.


No. 40.


No. 61.


No. 64.


No. 63.


No. 71.


No. 67.


No. 73.


No. 51.


No. 44.


No. 66.


No. 99.

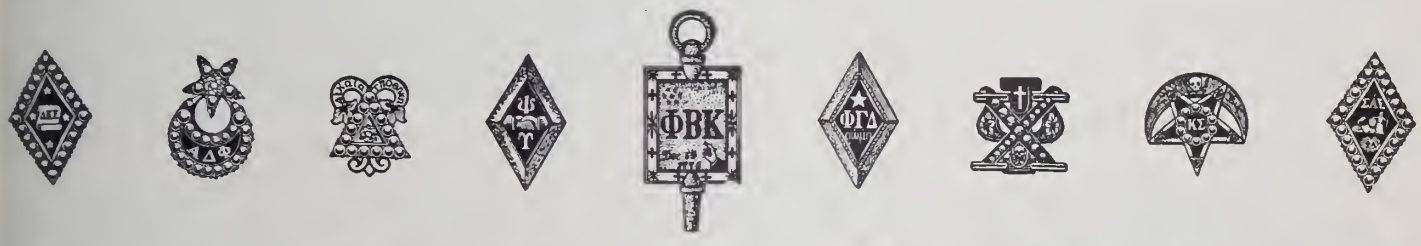

No. 22.

When you DO have a call for a fine Emblem Ring it is well to know that Wendell & Co. make the only line of high grade 14K. Rings on the market, that they carry a complete stock and gladly send a selection on memo. Their catalog shows illustrations of the entire line with list prices. They also make special Emblem Rings to order.

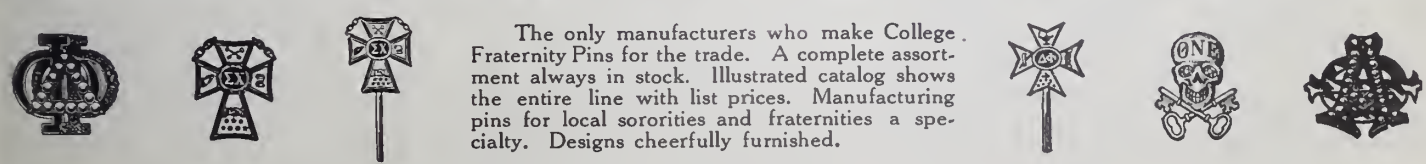
WENDELL AND COMPANY

The Special Manufacturers for the Retail Jewelry Trade

47 JOHN STREET, NEW YORK 57 WASHINGTON STREET, CHICAGO







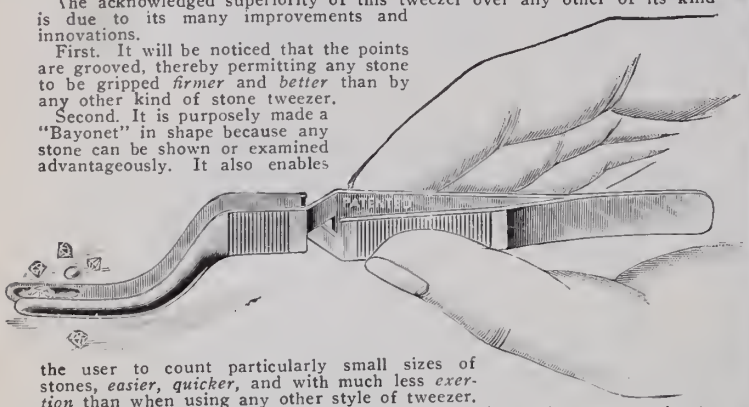
The only manufacturers who make College Fraternity Pins for the trade. A complete assortment always in stock. Illustrated catalog shows the entire line with list prices. Manufacturing pins for local sororities and fraternities a specialty. Designs cheerfully furnished.

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables



the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.25

GRINDING OUTFIT No. 105



CARBORUNDUM & EMERY PAPER DISKS.

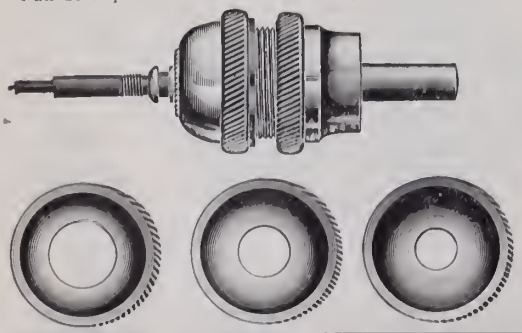
This outfit consists of:

1. Two interchangeable steel disc wheels, 3⅝" and 1⅝" in diameter.
2. One interchangeable flexible leather disc wheel, 2⅛" in diameter.
3. One adjustable hollow spindle for holding the above disc wheels.
4. Eight different grade emery paper discs, 2⅛" in diameter.
5. Four carborundum paper discs of different grades, 2⅛" in diameter.
6. Eight different grade emery paper discs 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diameter.
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete.....$1.50
Separate small emery discs.....per doz. .15
" large " " ..... " " .20
" small carborundum discs..... " " .20
" large " " ..... " " .35

This new grinding device should find favor with the trade, being thoroughly practical and complete for all purposes, such as grinding steel tools, glass, enamel or any other metal or substance that can be ground with emery or carborundum. It is of equal value to the watchmaker, jeweler, optician, dentist, lock or gunsmith, platers and kindred trades. It will be found much more economical than solid emery and carborundum wheels. An assortment of solid wheels of twelve different grits would necessitate an outlay of ten times the cost of this outfit, not taking into consideration the trouble of trueing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

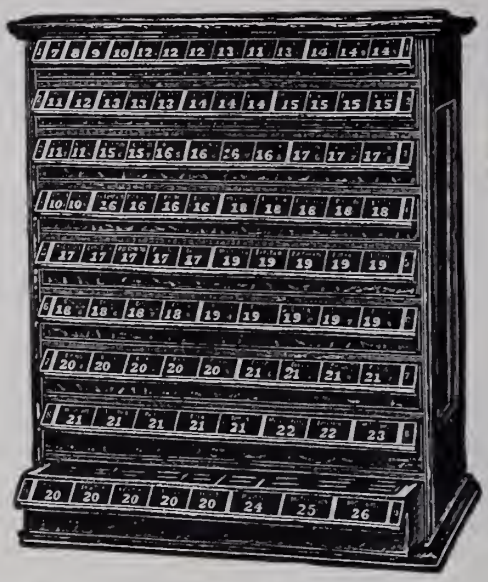


CROWN CHUCK No. 50

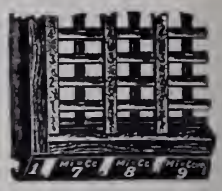
For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, each, $1.50

ECHARCO WATCH GLASS CABINET No. 15 (Patented)



Price, No. 15, Each $16.



Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has a special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a total of 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

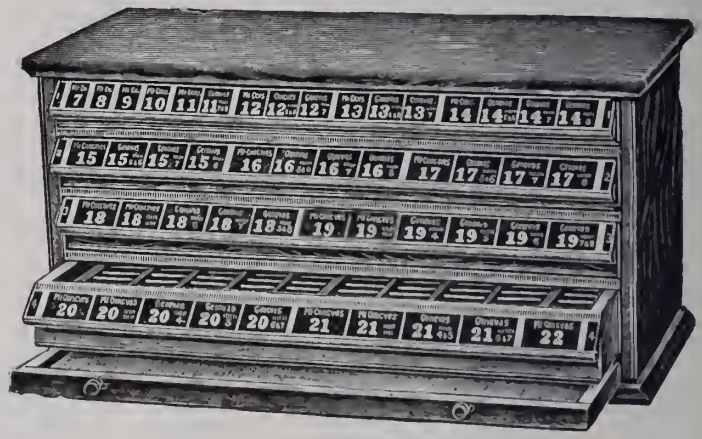
Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 29½ inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 13¾ inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



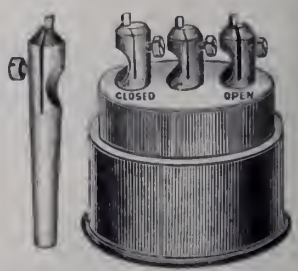
Price, No. 20, Each, $7.75

CULMAN JEWEL SETTING CUTTERS

Reduction in Price to $2.00

Former Price, $3.00.

Made for all Standard American Lathes.



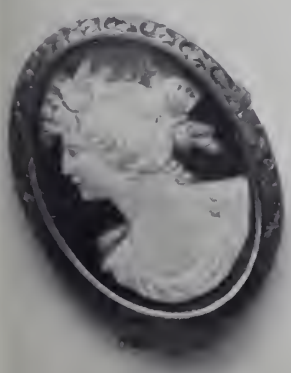
For Sale by all Jobbers in the United States and Canada.


0110


093 D


0126


072



There's a Reason

Why our Line should be well represented in the stock of every Retail Jeweler. It is snappy, full of originality, and brings business. Push new things while they are new. We have beyond question the very best line of stone jewelry in the market.

Send for a Selection Package in case our salesmen do not call on you, and you will be convinced that we are not claiming too much for our Line. Brooches, Link Buttons, Lockets, Scarf Pins, Baby Pins, Handy Pins, Waist Sets, Crosses, Combs, Fobs, Lorgnette and Neck Chains; one of the best lines of Stone Hat Pins on the market. Equal in finish, appearance and excellence of workmanship to any 14 Karat Line on the market.

A 10-K. Line that is 10-K.

The Keller Jewelry Mfg. Co.

64 Nassau Street, NEW YORK

FACTORY: 251 N. J. R. R. AVENUE, NEWARK, N. J.

The

DUEBER-HAMPDEN

Watch Works

CANTON, O.

Note What Two Prominent Retail Jewelers Have To Say Regarding The Benefits Derived From Our Catalogs

If You Want to Increase Your Business, Write at Once for Samples and Particulars



STORE OF A. F. HOFFMANN, ST. LOUIS, MO.

St. Louis, Mo., April 23, 1909.

The Arnstine Bros. Co.,
Cleveland, Ohio.

Gentlemen—The Catalogs you furnished were an excellent piece of work and would be a credit to any store, likewise the ten thousand large four-page Christmas Circulars. These I had distributed in the section of the city tributary to my store and they brought excellent returns. They had the strength to draw the buying public to my store which made a very large increase in my business.

For ten years previously, I made my own Catalog, but in the future, will send out the ones you make, and the fact that I have just given you a large order for my Fall Catalog proves to you my faith and satisfaction in what you furnished me. I am,

Sincerely yours,
A. F. Hoffmann.

The Catalogs sent out by this firm in 1908 were made by The Arnstine Bros. Company

Pine Bluff, Ark., Feb. 10, 1909.

The Arnstine Bros. Company,
Cleveland, Ohio.

Gentlemen:—On account of the unsettled condition of the cotton market in this section and low prices, the farmers, as a rule, did not sell their product, thus business in all lines was seriously affected and merchants generally complained of a poor holiday business, but I am pleased to report a large increase in mine over that of 1907, and am convinced that the Catalog accomplished this.

I have sent out your Catalogs every year for the past five years, and through them my business has grown from a modest one to the largest in the city and by far over-shadowing strong competition.

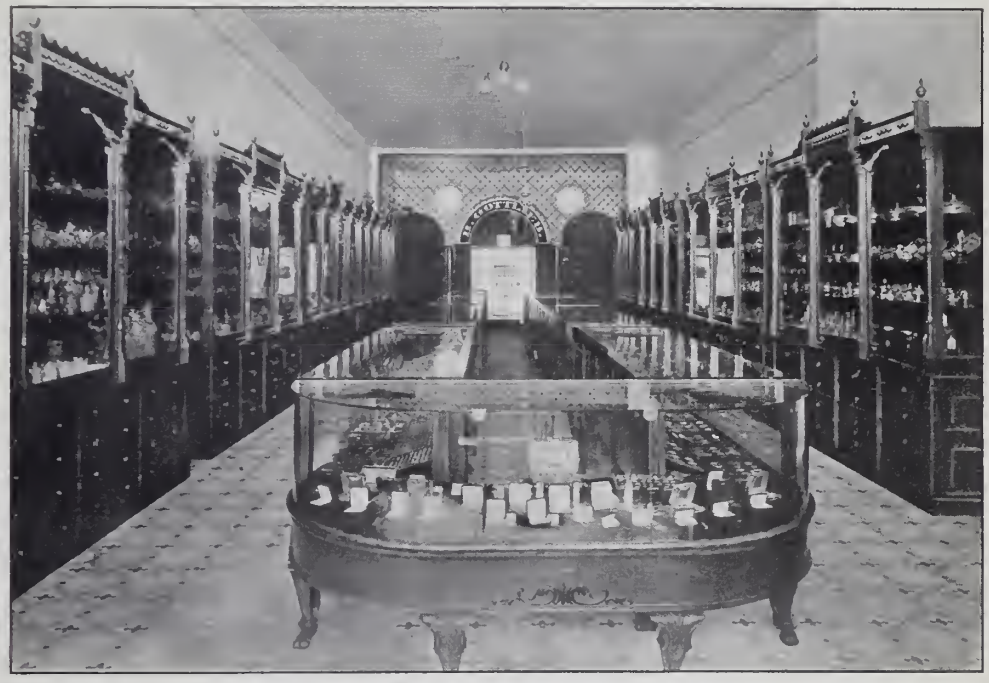
The goods you furnished, which are illustrated in my Catalog, are of the best standard makes, ready sellers and prices as low or lower than could be procured elsewhere for equal quality. The Catalogs have placed my store most prominently before the people and given it a very high standing.

Will have you make my Catalog again this year. It will be even larger than my 84-page book last year. My mail-order business in the surrounding country is growing nicely. The other large mail-order houses have a strong hold on our farmers, but I am gradually getting it away from them, and I will continue to go after this branch of the business. However, it is in the city where immediate and profitable results are always obtained from the Catalog.

Hoping this information is what you have inquired for, with my best wishes, I remain.

Sincerely yours,
B. Gottlieb.

The Catalogs sent out by this firm since 1904 were made by The Arnstine Bros. Company



STORE OF B. GOTTLIEB, PINE BLUFF, ARK.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method.

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

In writing us please mention this issue The Jewelers' Circular-Weekly.

CLEVELAND, OHIO

Precious Stones — THEIR DEFINITION ANALYZATION AND ORIGIN

The Products from the Rough of the Himalaya Mining Company

RUBY — SAPPHIRE

(CORUNDUM)

To the Diamond, next in hardness, is Corundum, a specie of mineral consisting of crystallized alumina. There are also small particles of magnesia, oxide of iron and silica in Rubies and Sapphires of colors; but up to the present time it has not been successfully demonstrated what property causes the sapphire to be blue or the ruby red. In artificially making gems to resemble the Ruby or Sapphire, they have been partially successful in coloring the ruby red, but no attempts have been fruitful of securing the sapphire blue in a made stone of the hardness of Corundum. This has only been partly successful in the ruby. Corundum always occurs in crystal formations of six-sided pyramids or prisms, and belongs to the hexagonal or rhombohedral system. The Ruby (Red Corundum) is not quite so hard as the Sapphire (Blue Corundum). Corundum can always be distinguished from all other minerals resembling them in color, as they are invariably dichroic in various colors, and for this reason, by examination with the dichroiscope, it will always show with the genuine ruby or sapphire two differently colored squares, and in this manner can be distinguished from all other gems, reconstructed or imitation stones. It is found in all colors, from the deep red of the Siam to the beautiful pigeon-blood of the Burmah ruby, and from the deep ultramarine blue of Burmah to the white of the Ceylon sapphire, and all colors or shades between these, which makes it possible to find the ruby or sapphire in any color or shade.

ASTERIAS — The Star Ruby or Sapphire — is mostly found in cloudy Corundum, very seldom being found in anywhere near to what might be termed a clear stone, and must be cut en-cabochon shape in order to get the best results of the six-rayed star which it shows, and should be cut in such manner that the dome of the stone cuts the principal axis of the prism, the result making this Star, which is due principally to the intimate structure of the crystal.

Star Rubies or Sapphires are very rare in positive colors, and are very commonly found in the light cloudy shades. The principal localities where these gems are found are Burmah, Cashmere, Ceylon, Siam and Montana, U. S. A. Other localities have been worked and Corundum found, but the workings have been abandoned, not being of the paying quality or quantity.

Composition	**Alumina**
Specific Gravity	**3.97 to 4.006**
Hardness	**9.**
System of Crystallization	**Hexagonal**
Common Forms of Crystal	**Double Six-Sided Pyramids, Prisms or as Rolled Crystals**

There is no other mineral substance that will scratch a ruby or sapphire except the Diamond. The Sapphire may sometimes make an impression upon the Ruby. Genuine stones can be told from the reconstructed in the following manner:

By a strong microscopic examination, showing the reconstructed or scientific stones in the ruby to be of round strata, closely set one upon the other, or in the scientific, chemically made stone by curved strata and air-bubbles. Very often this chemically or scientifically made stone is harder than the genuine ruby. I would advise, when in doubt, to have these stones tested by an expert mineralogist.

Himalaya Mining Company

15-17-19 Maiden Lane, NEW YORK — MINERS AND CUTTERS

Copyrighted by M. M. Tannenbaum, May 14th, 1909

Have You Taken the PILOT Aboard?



"All's Well"

The Wadsworth 25-Year "PILOT" Watch Case

ALL IS WELL with your watch-case business if you carry the ***right*** cases. To carry the wrong ones means shipwreck of confidence, loss of trade. Your customer should know what he is buying; he should know the Case as well as the movement. Steer him right. Follow a safe course for yourself and him. Go by the chart and sell the

WADSWORTH 25-YEAR "PILOT"

When this Case is sold it ***stays*** sold. Satisfaction is assured. It is strongly guaranteed. Responsible makers stand back of it. Built for good wear; designed for good looks. Finest models. Fair prices always. Why experiment? Read the compass, steer with the "PILOT" and avoid the rocks.

"A Quarter of a Century"

The Wadsworth Watch Case Co.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

TASTE AND SKILL

¶ All works of taste must bear a price in proportion to the skill, time, expense and risk attending their design, invention and manufacture.

¶ Those things called dear or expensive are, when justly estimated, the cheapest. They are attended with much less profit to the artist than those which everybody calls cheap.

¶ In viewing our SEVENTH ANNUAL EXHIBITION, which takes place in our offices from August 30th to September 4th, inclusive, you will find the smartest, artistic line of neck pieces, combining taste and skill, ever displayed by this firm; prices from the very moderate to the most extravagant.

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

CABLE ADDRESS "ON TOP," LONDON



JAPANESE SAMURAI

These Samurai (warriors) probably did not wear such rings, but our rings are reproductions of designs of that perio



CHINESE SEAL RING
14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix. 14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal. 14-Kt.



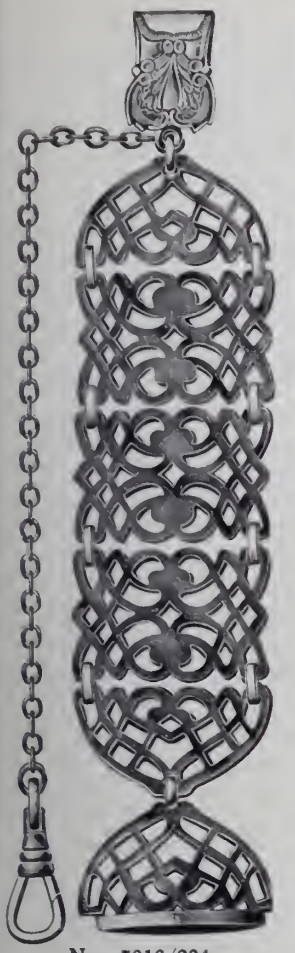
CHINESE SEAL RING
Good Luck and Long Life. 14-Kt.



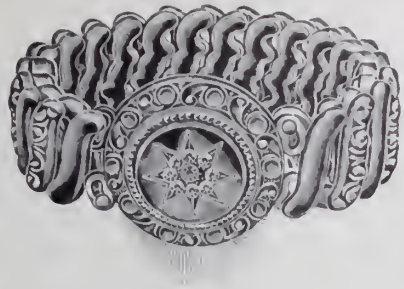
ROMAN FILIGREE RING
Set with Coral, Jade, Lapis Laz
Turquoise Matrix, Baroque Pea
14-Kt.

ORIENTAL HAND-MADE RINGS-100 Designs
Jade, Lapis Lazuli, Topaz, Coral, Turquoise Matrix, Amethyst, Opal, Opal Matrix, Chrysoprase—Other Stones
Gold — NECKLACES PENDANTS BROOCHES — Silver

VAN DUSEN & STOKES CO
1123 Chestnut Street, PHILADELPHIA, P



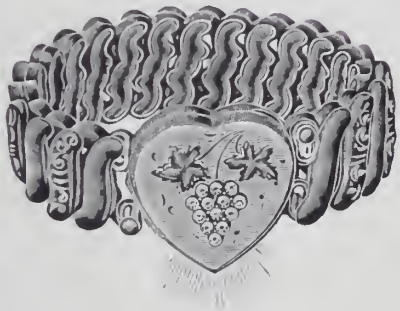
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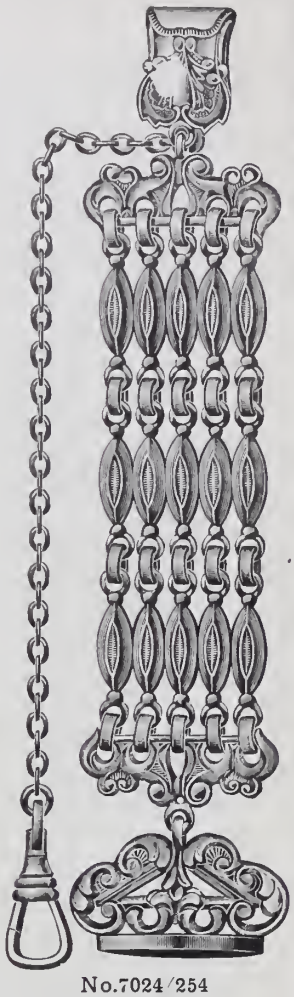
No. A 67



No. A 75



No. A 78



No.7024/254

The D. F. B. Co. Line

Represents the highest standard in a medium priced line for Quality, Design and Finish.

It pays to investigate.

It will pay you to investigate our new line, it is full of money-making ideas.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Mermod & Jaccard Building

LONDON OFFICE
118-122 Holborn, E. C.



We beg to call your attention to our extensive

Card Jewelry Line

consisting of medium priced

10K. Solid Gold Brooches, Scarf Pins, Baby Pins, Handy Pins, Ear Screws, Pendants, etc.

These goods are sold through the jobbing trade at very attractive figures. An examination and comparison will at once prove them to be ready sellers and profit makers in the stock of any jobber.

New patterns have been brought to a point of especial distinction, and all bear our mark of quality and reliability

10K B

It is our earnest desire to establish the same reputation for Finish, Originality, Quality and Reliability for this CARD JEWELRY LINE as is borne by our ring lines.

Samples will be cheerfully sent to jobbers and we heartily commend this line for a profitable business in 1909.



OSTBY & BARTON COMPANY

NEW YORK: 9-13 Maiden Lane. PROVIDENCE, R. I. CHICAGO: 103 State Street.



This is the season of Graduations, which means *Class Pins*. Why let the business go to the mail order house when with our help, you can secure it. We will send you, on request, our large Catalog of Class Pins illustrating several hundred designs, and will send you sample pins to submit to the class after they have made their selection from the Catalog.

THE CHAS. M. ROBBINS COMPANY

Manufacturing Jewelers and Enamelers

Attleboro, Mass.

NEW YORK OFFICE 17 Maiden Lane
CHICAGO OFFICE 103 State Street

Plates and Printing by
THE PENINSULAR ENGRAVING COMPANY
Builders of Catalogs for Retail Jewelers
Detroit, Michigan

ARE YOU READY TO CONSIDER
OUR CATALOG PROPOSITION?

A letter to us
Will bring full particulars by mail—
Or we can arrange to have our representative call on you.

WE BUILD YOUR CATALOG

FROM PAGES SELECTED BY YOU
Making it as small or as large as YOU desire—
ILLUSTRATING ONLY SUCH GOODS
As YOU desire to illustrate—
GOODS THAT ARE SALABLE IN YOUR LOCALITY

IN FACT

We build your Catalog to suit YOU.

WE HAVE NO GOODS TO SELL—These you buy of whom and where you please—but devote our entire time and ability to

BUILDING CATALOGS FOR RETAIL JEWELERS

*M*aking the plates, printing and binding the book under one roof.

If you are interested in getting
A CATALOG THAT WILL BRING RESULTS
LET US HEAR FROM YOU

THE PENINSULAR ENGRAVING COMPANY

Builders of Catalogs for Retail Jewelers
DETROIT, *M*ICH.

We furnish manufacturer's name, numbers, cost of goods and all other necessary information on every page selected by you

There Are No Strings tied to our proposition

Our Jewelry Catalog Department is in charge of men who have had many years experience in this business.

FONTNEAU & COOK CO.

THE name Fontneau & Cook Co. stands out with more prominence to-day than ever before. The goods that we manufacture have given such satisfaction that they have established a foundation as strong as that of the rock Gibraltar—which cannot be wasted away even by a continuous hammering.

The illustrations show samples of a few Bracelets that have aided in giving us prestige.

WE SELL TO THE WHOLESALE TRADE ONLY.





NEW YORK OFFICE:
Room 1609
15 Maiden Lane

Fontneau & Cook Co.
ATTLEBORO, MASS.

CHICAGO OFFICE:
1203 Heyworth Building

Summer Trade Bringers





SIMMONS LAPEL BUTTON CHAINS

The few patterns shown above will afford an idea of the exceptional style and unusual attractiveness of our new Lapel Button Chains.

These chains will appeal to men who want something especially neat, distinctive and stylish for warm weather wear, and will certainly be good sellers throughout the Summer.

They are made in a first-rate assortment of patterns and, like all Simmons Chains, their dependability is absolutely assured.

Try a sample dozen or two; any prominent wholesale jewelry house will fill your order.

SIMMONS GOLF CHAINS

These chains have amply proved their wort and their salableness in past seasons.

The patent security fastener is unquestio ably the most practically and durably construct safety device for watch chains yet designed. has won the unqualified approval of all who ha worn one and will particularly commend itself men who engage in out-door sports.

Your stock should surely include a good se ing assortment of these attractive negligee chai

You can't make a mistake in giving yo Jobber a trial order for them.

R. F. SIMMONS COMPANY, Main Office and Works, **ATTLEBORO, MAS.**

New York Salesrooms
9-13 Maiden Lane

Chicago Salesrooms
42 Madison Street (Heyworth Bldg.)

TRADE MARK
STERLING

A NEW SALES POLICY
AND ITS RELATION TO
THE SILVERWARE TRADE

Some weeks ago we announced to our customers that in pursuance of a new selling policy we would close our New York retail store and in future devote our undivided attention to the development of our wholesale trade throughout the country.

This change has now become an accomplished fact. The doors of our retail store at Broadway and 19th Street were closed May 8th and our Executive Offices and Wholesale Showrooms now occupy

THE ENTIRE TENTH FLOOR
OF THE
SILVERSMITHS' BUILDING

where we are prepared to welcome our friends in the trade.

In making this somewhat radical move we are ourselves convinced that it is a step along the line of definite progress. We believe that Whiting dealers will agree with us.

Certain it is that we are now in a position to give the greatest possible support to our dealers. We shall co-operate with them in every way to promote increased sales in their territory, unhampered by any real or fancied competition from our own New York salesrooms.

Interesting announcements of new patterns and details of our plan of co-operation with dealers may be expected in the near future.

THE WHITING MFG. COMPANY
Silversmiths

Silversmiths' Building, - - 15-17-19 Maiden Lane, New York



NEW PATTERNS HIGH QUALITY GREAT VARIETY

We invite the trade to call and inspect our comprehensive display of

STERLING SILVER
SILVER PLATE
STERLING INLAID
CUT GLASS

Make our warerooms your headquarters while in New York, whether you purchase widely or not.

The large number of our producing plants makes possible the wide variety in our patterns.

INTERNATIONAL SILVER CO.

WAREROOMS:

9-19 Maiden Lane — **18-22 John Street** (Subway Entrance)

NEW YORK

FACTORIES:

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE, MERIDEN, CONN.



CASSEROLES

¶ Our line of Casseroles is illustrated and described in the new edition of our "Cooking and Serving En Casserole," edited by Janet McKenzie Hill. In this little book we also illustrate

Ramequins
Relish Dishes
Bottle Holders, Etc.

The popularity of our Casseroles has made them a very profitable line for the dealer to handle and the demand is unabated. The Casserole is not a fad, but an extremely useful article.



Our Casserole Chafing Dish, Mission Style, on a Denatured Alcohol Gas Stove, is an innovation that fills a place of its own. Our little book illustrates several styles.

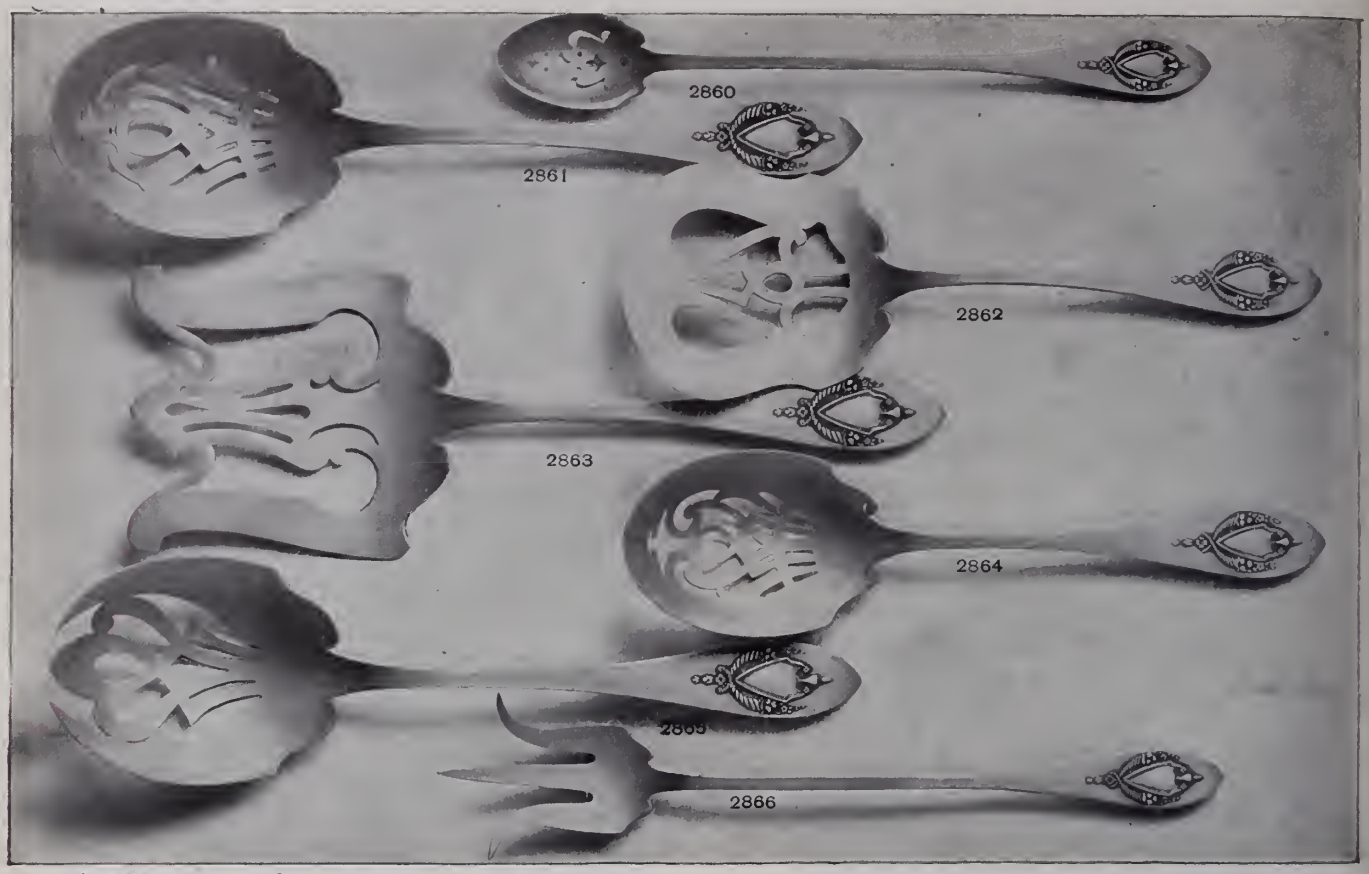
We would also call particular attention to our Casseroles with

Silver Service Covers

The silver cover is substituted for the pottery one just before the Casserole is placed upon the table. This adds to the appearance of the dish, and dealers are finding it a most popular feature.

Write for Booklet

THE MERIDEN SILVER PLATE CO.
(INTERNATIONAL SILVER CO., SUCCESSOR)
MERIDEN, CONNECTICUT



TRADE MARK R&L BCo STERLING Made at ye Silver Shop of

Ye MOUNT VERNON PATTERN

Rogers, Lunt & Bowlen Co. Greenfield MASS. *Write for Catalog*

WE illustrate herewith what is acknowledged to be one of the most handsome Sterling Tea Sets ever placed on the market. It is also **one of the greatest values** offered the trade for a long time. Each individual piece in this set is of Good Heavy Weight—the excellence of finish, the quality of workmanship and the beauty in design make this distinctly a Smith product—which is equivalent to saying that it is beyond criticism.

FRANK W. SMITH COMPANY

Manufacturers of Sterling Silverware

Gardner, Mass.

TRADE MARK
STERLING 925 1000



Sterling Silver Five-Piece Tea Set.

STERNAU

Ash-Receivers
Baking-Dishes
Candelabra
Chafing-Dishes
Coffee-Machines
Coffee-Pots
Coffee-Servers
Copperware
Egg-Poachers
Kettles
Match-Holders

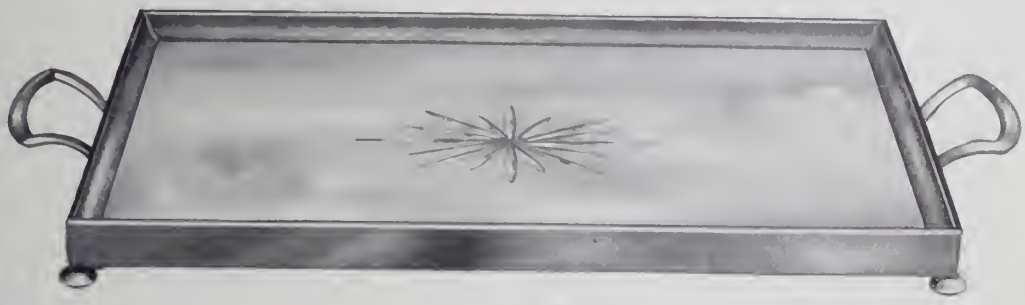
THERE'S MUCH IN A NAME

That's backed by years of experience and wide reputation

ALL **STERNAU SPECIALTIES** ARE

Percolators
Pitchers
Salt and Pepper Sets
Smoking-Sets
Spoons
Stands
Sugar-Bowls
Teapots
Traveling Companions
Trays
Wine-Coolers

the product of skilled workmen and denote exquisite taste, being strikingly rich in design, and yet combining utility with elegance.



WE ISSUE A CATALOGUE YOU OUGHT TO HAVE
IT TELLS OF OUR GUARANTEE

S. STERNAU & COMPANY
Makers of
STERNAUWARE

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

IF IT BURNS ALCOHOL
WE MAKE IT

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

STERNAU





THE word "Colonial" means much; especially in sterling ware for weddings, as without exception the bride is always pleased to refer to her Colonial ware.

We are the leaders in this line of ware, having made it a specialty for over twenty years.

We have more designs and styles than all of our competitors put together and our prices are the lowest for A-1 goods.

Also write or 'phone us for photos of our new line of sandwich and grape plates.

We also make one of the finest lines of French roll dishes. Prices furnished on application to

ROGER WILLIAMS SILVER COMPANY

101 SABIN STREET, *PROVIDENCE, R. I.*



No. 4385. Illustration one-half size.
GERMAN SILVER

The Largest and most comprehensive line of mesh bags in Sterling and German Silver in the World.

Goods Manufactured by us include:

Sterling and German Silver Mesh Bags
Sterling and German Silver Box Purses
Sterling and German Silver Vanity Cases
Rolled Plate Bracelets—in Baby, Misses' and Ladies' sizes
Rolled Plate Ladies' Chains (Guards and Necks)
10K. Ladies' Chains (Guards and Necks)
Sterling Silver Ladies' Chains
Rolled Plate Necks (Pendant Drops)
Plated and Silver Sash Pins
Plated and Silver Sash Buckles
Plated Hat Pins
Rolled Plate Fobs

WHITING & DAVIS CO.

NEW YORK OFFICE: 7 Maiden Lane
CHICAGO OFFICE: 103 State Street

PLAINVILLE, MASSACHUSETTS

Enameled
Birth Month
Lockets



AUGUST—POND LILY

These Lockets are $\frac{1}{10}$ gold plate

They have gold joints

Wolcott Mfg. Company

New York Office: 14 Maiden Lane

71 Peck Street, PROVIDENCE, R. I.

Engine Turned and Engraved Silver



No. 1522 E.T. Powder Paper Book

A most refined combination. A line that has been received with universal favor.

In this finish we are showing: Purses, gents' card cases, vanity boxes, powder books, cigarette cases, match boxes, eyeglass cases, pocket knives, buckles, etc., etc.

The illustration cannot possibly do justice to the beautiful sheen and finish of the original. The goods must be seen to be appreciated. Ask our travelers to show you the line.

ESTABLISHED 1861 **R. BLACKINTON & COMPANY** Trade ⊣B⊢ Mark

New York Salesrooms:
15-17-19 Maiden Lane

JEWELERS :: SILVERSMITHS

FACTORY:
North Attleboro, Mass.

UNITED SILVER AND METAL COMPANY

WESTFIELD, MASS.



No. 170



No. 180

Manufacturers of High Grade **Silver Plated Toilet Ware and Other Novelties**

Illustrations and Prices on Application

AND NOW WE HAVE ADDED to our well rounded-out lines of everything sold or used in a jewelry store, a superior line of Hand Decorated China, second to none in the country in the quality of the blanks used or the skill of the artist. TO INTRODUCE THIS LINE we have carefully selected our best values and have grouped them into a well-balanced assortment, which will appeal to every china buyer at first sight, and allow you 100 per cent. on your investment.

Controlling our production, we are in a position to duplicate patterns or produce special ideas appealing to your taste.



OUR ARTISTS ARE AT YOUR SERVICE.

Assortment A (including all of the above illustrated numbers) Net Cash, $100. Assortment B (omitting Nos. 3, 6, 8, 9, 10, 13, 17, 18, 26, 28, 29, 30, 31) Net Cash, $50.

Subject to Jewelers' Circular Discount

KING & EISELE

BUFFALO, N. Y.

Mr. Retailer:

If you are looking for better Gold Watch Cases than those stamped: "Solidarity," you will find them at the bottom of the North Pole.

SOLIDARITY GOLD CASES are easy to get from your jobber.

SOLIDARITY WATCH CASE COMPANY

Established A Quarter of a Century

54 Maiden Lane, - - New York

JOHN W. SHERWOOD——General Selling Agents——FRANK E. HARMER



G129

THE ATTLEBORO CHAIN CO.

Makers of High-Grade Gold Filled

CHAINS, FOBS, BRACELETS and LA VALLIERES

THAT-GIVE-SATISFACTION



No. 16442



No. 16395

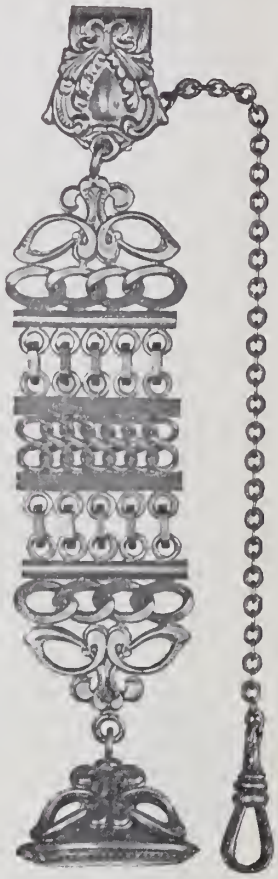
OUR new Fall line is now on the road. We have many new ideas, which are bound to be sellers. We do not hesitate to say that the finish of our goods is unexcelled, and the wearing qualities can be relied upon. If you haven't seen our line communicate with the factory at once and our salesman will call.

We sell to the Wholesale Trade only

OFFICES

NEW YORK - - 11 Maiden Lane
TORONTO, 616 Continental Life Bldg.
FRISCO - - - 704 Market Street

PLANT:
Attleboro, Mass.



No. G. 167

IDEAS FOR THE SPRING

"Real Cloisonne Enamel"

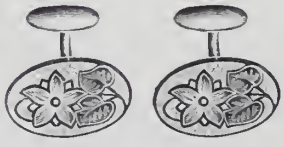




Brooches
Belt Pins
Bracelets
Collar Pins
Fobs
Handy Pins
Hat Pins
Links, Men's
Links, Ladies'
Lockets
Scarf Pins
Tie Holders









Makers of a general line in Rolled Gold Plate. Every article warranted to give absolute satisfaction.

SAMPLES SENT ON APPROVAL

STANDARD BUTTON COMPANY

Manufacturers for the Jobbing Trade

Silversmiths Bldg.
15 Maiden Lane, NEW YORK

ATTLEBORO, MASSACHUSETTS

Mutual Bank Bldg.
SAN FRANCISCO, CAL.

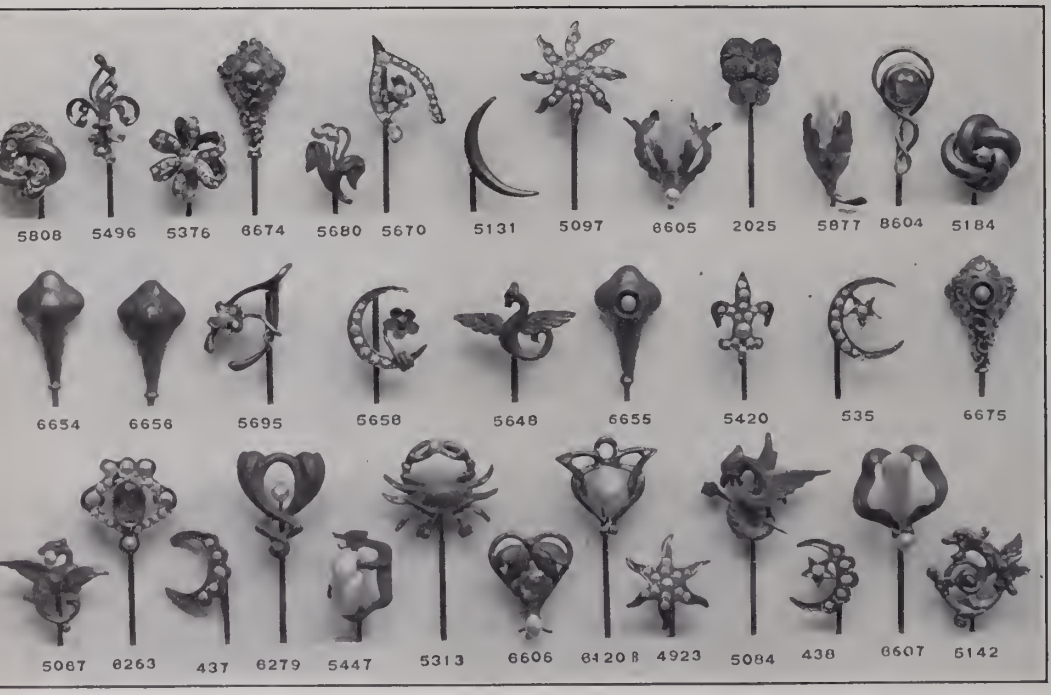
We are manufacturing the new Elk Design under authorization No. 1, received from the Grand Exalted Ruler. We are at the head on this, as we are in the lead of all Elk Jewelry. The discussion on emblems having now been settled, members of the Order will purchase more freely, and we can supply your wants. We carry everything from Silver Buttons to the most expensive Diamond Mounted Charms. Memo package cheerfully sent on request.

HENRY FREUND & BRO.

SELLERS OF SELLERS

ELK GOODS A SPECIALTY

71 Nassau Street, NEW YORK



AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, and NECK CHAINS

J. A. & S. W. GRANBERY

13 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal.

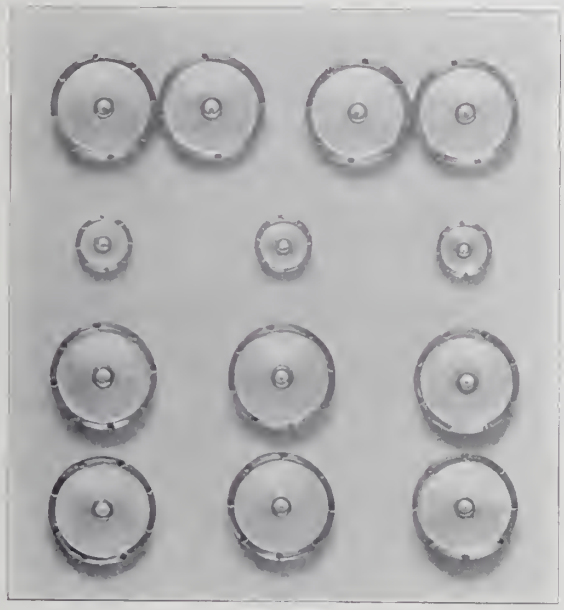
KREMENTZ
Bodkin-Back
Studs and Vest Buttons



KREMENTZ
Bodkin-Back
Dress Sets

KREMENTZ BODKIN DRESS SET

ENTERS LIKE A NEEDLE



HOLDS LIKE AN ANCHOR

Number 2375



CLOSED



OPEN

THE KREMENTZ BODKIN-BACK is recognized to be the most improved, simplest in construction, strongest and most durable on the market. Not one piece, but one-piece construction. No solder or tubing. Nothing to bend or break, being made of solid hard Spring Metal throughout.

Krementz Bodkin-Back Studs, Vest Buttons and Dress Sets are made in many salable patterns, set with Diamonds, Sapphires, Amethysts, Moonstones, Carnelian, Half Pearls and Whole Pearls at prices lower than any others made.





Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin Fasteners, making only a nominal charge for same.

KREMENTZ & CO.

14K. J. TRADE-MARK

Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

WAISTCOAT BUTTONS CATER TO BEST TRADE

TRADE D MARK

THE CUSTOMERS who buy Waistcoat Buttons are particular men who choose the best things in other lines. It is enlightened policy to cater to this class of trade, which Durand Waistcoat Buttons satisfy. For full dress, semi-dress and mourning.

PRICES: $1.50 to $80.00 each.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
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"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young

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Established 1837

RINGS
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Agents for the Pacific Coast
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TRADE O MARK

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

Established 1834

NEW SCREW WIRE
BROOCHES
and
SCARF PINS

DE LUXE GOLD BEAD NECKLACES

NEW BEAD SHAPES

RICH GEM AND BEAD ALTERNATIONS

THERE are many Gold Bead Necklaces on the market. These stand alone for distinctive excellence.

Worthy of emphasis are perfection of Roman Finish and finest Vermicilli Decoration. Twelve bead sizes.

Many charming alternations including gems.

PRICES:

Plain Beads from	$6.00 up
Vermicilli Alternated	$10.50 up
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Write for illustrated Circular now in press

14 Kt. 

Only

Day, Clark & Co.

Twenty-three Maiden Lane

NEW YORK

G. R. Howe
W. T. Carter
W. T. Gough

ESTABLISHED 1841 BY A. CARTER

F. R. Horton
F. W. Stanbrough
H. L. Farrow



Carter, Howe & Co.

Manufacturers of

GOLD JEWELRY

Including the Most Complete Assortment of

VANITY CASES, and BAGS and PURSES in GOLD and SILVER



Our New Combination Cigar Cutter Match Box



Patented January 12, 1909

The newest and quickest selling article introduced this season



Patented January 12, 1909

Carter, Howe & Co. take pleasure in offering to the Trade the latest Perfected Match Box for Paper Matches, with Combination Cigar Cutter. Automatic and easily operated. Made in 14-K. Gold and Sterling Silver, Plain, English Engraved, Etched and Engine Turned. Patented January 12, 1909.

9-11-13 Maiden Lane, NEW YORK **FACTORY: Newark, New Jersey**

B. M. SHANLEY, Jr., CO.

Manufacturers of

14 and 18 Kt. GOLD JEWELRY

AND

FINE MESH BAGS

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

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Osmers-Dougherty Co.



Necklaces
Earrings
Collars
Heart Charms
Scarf Pins
Brooches
Pearl Studs

Onyx and Bead Necks
Fine Roman Pearl Necks
Barrel Snaps of Pearls, Diamonds and Roses
Neck and Fancy Vest Chains
Bracelets
Grapes
Pendants



SEED PEARL Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities

ORDER AND REPAIR WORK of all kinds executed by skilled workmen

291-293 SEVENTH AVE., Bet. 26th and 27th Sts. 'Phone 913 Madison NEW YORK



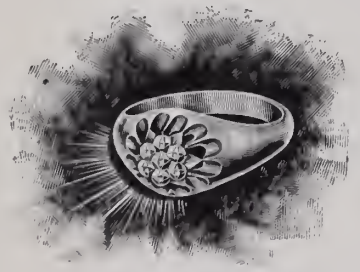
Black Jewelry of all Kinds

Bracelets Brooches Scarf Pins
Buttons Studs Necklaces

Everything in Black

14 K
TRADE-MARK

A. J. HEDGES & CO.
Makers of 14-K. Jewelry
14 John Street - - NEW YORK



The Abel Cluster

A New Creation that is Meeting with Success

TRADE MARK

"Abel Mountings Have A Tone Of Superiority"

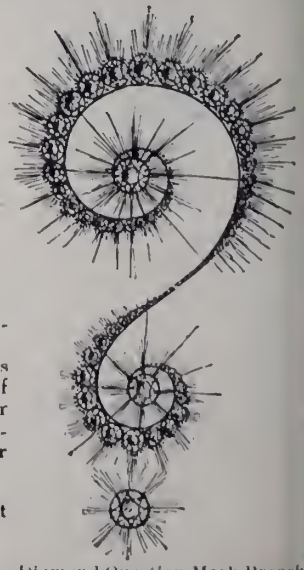
May We Add You To Our List Of Satisfied Customers?

WRITE US for a selection package of the finest diamond jewelry or original diamond mountings that are being made by any manufacturer in this or any other country.

The Abel Solitaire Cluster Diamond Belcher Ring illustrated herewith has been made by us for years past, and is a rapid and profitable seller. It produces the effect of a 1¼ carat diamond at ⅛ the cost.

It is composed of 7 full cut white diamonds, mounted in platinum with 6 gold prongs on the outside. Our customers reorder them daily.

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Diamond Question Mark Brooch

ABEL BROS. & CO., NEW YORK: 29 MAIDEN LANE, Corner Nassau Street
Offices in Amsterdam, Paris and London

Manufacturers of Fine Diamond Mountings and Artistic Diamond Jewelry

I. N. LEVINSON, President Established 1865 H. S. MORRIS, Sec'y and Treas.

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14-K GOLD BAG



Gold Bags, Engraved and Pierced; New Effects In Straight, Shirred and Herringbone Mesh

Builders of High-Grade

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In Original Designs

Mesh Bags
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Card Cases
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Vanity Cases
Sash Pins
Purses
Hat Pins
Cigarette Cases
And Other Novelties

Our New Illustrated Catalogue is ready for distribution and we will cheerfully mail one upon request. Send for one to-day.

14-K VANITY CASE



Vanity Cases, All Sizes and Various Compartments

S. COTTLE COMPANY

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31 East 17th Street, New York

De Witt A. Davidson *David Schwab*

DAVIDSON & SCHWAB, Inc.

MAKERS OF A COMPLETE LINE OF

Diamond Mountings in Gold and Platinum

and

Fine Diamond Jewelry

La Vallieres
Brooches
Pendants
Scarf Pins
Link Buttons
Lockets
Studs
Earrings

Factory
1-3-5 Gold Street
New York

TRADE DS MARK

Office
87 Maiden Lane
New York

Princess Rings
Cluster Rings
Banquet Rings
Signet Rings
Carved Diamond Rings
Fancy Setting Rings
Plain Setting Rings

SPECIAL ORDER WORK

OUR NEW LINE IS READY

¶ It reflects the "spirit of the times"—the demand for well-made popular-priced 10 Karat and 14 Karat Jewelry.

¶ It contains the latest ideas of the Jeweler's Art, in Brooches, Scarf Pins, Cuff Pins, La Vallieres, Festoons, Bracelets, Earrings, Link Button Sets and Locket Rings.

¶ Artistic, Attractive and up-to-the-minute. We cater to the progressive JOBBER and sell to the JOBBING trade only.

MILTON L. ERNST

Twelve Dutch Street NEW YORK

GARREAUD & GRISER
45 John St., New York
LAPIDARIES PRECIOUS STONES
GEMS in Unique Cuttings

Practical Course in Adjusting

Published Price, $2.50 Special Reduced Price, $1.50, Postpaid

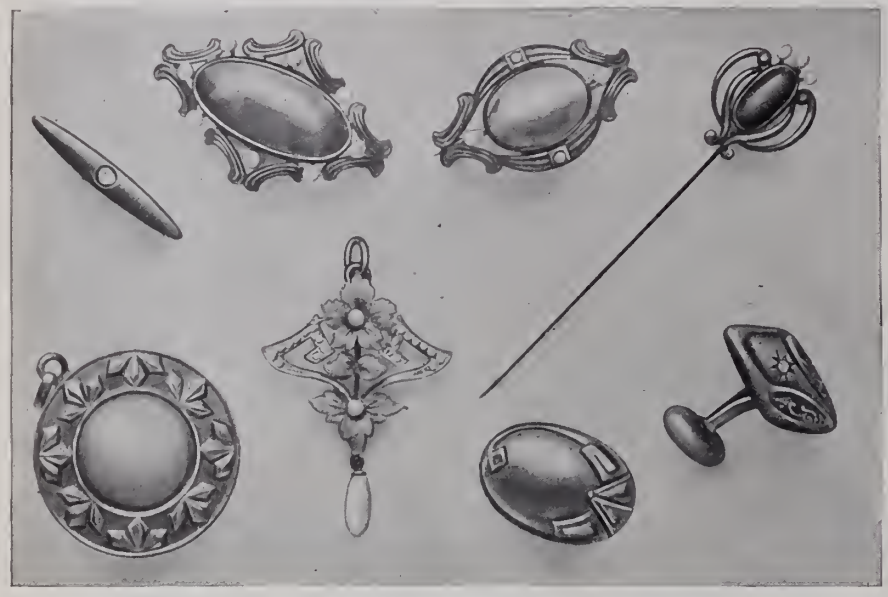
THE JEWELERS' CIRCULAR PUB. CO., 11 John Street, New York

For the Jobbers

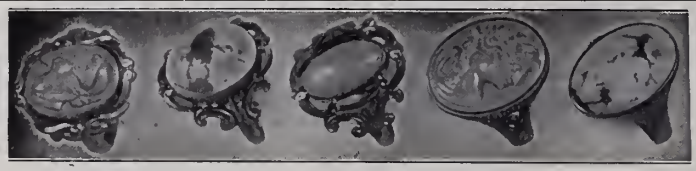
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S. K. & W.
SILBERMANN, KOHN & WALLENSTEIN,
MANUFACTURING JEWELERS,
OFFICE, 67 MAIDEN LANE, FACTORY
NEW YORK.

A General Line of 10 K. and 14 K. Gold Jewelry



A HIT
TALISMAN LADIES' RINGS
Made in 14 k. only



In Turquoise Matrix, Coral, etc.	1916C	1915T	1911C	1914C	1913T
	$6.50	$6.00	$5.50	$8.00	$5.50



SAFETY GUARD BRACELETS
Made in all modern styles, 10 and 14 kt.

Trade-Mark

We will apply this guard to any style bracelet except links, for **$1.75** to **$2.00** each

J. BULOVA CO.
51-53 Maiden Lane
New York City

JULIUS WODISKA
40 JOHN STREET :: :: :: :: :: :: NEW YORK
Manufacturer of a General Line of High Grade
DIAMOND MOUNTINGS
IN PLATINA, 18-K. AND 14-K.
SPECIAL ORDER, DIAMOND CUTTING AND REPAIR DEPARTMENTS

PETER EISENSTEIN & CO.
MAKERS OF
Diamond Mountings, Shirt-waist and Ladies' Set Rings. Goods that are Properly Finished. Gold that Assays 10 K. and 14 K.
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'Phone 1639 Gramercy
CHARLES M. PRIOR
DESIGNER
To Metal Workers
ETCHING for the Trade
24-26 East 21st St., NEW YORK



COMPASS CHARMS

WITH MOUNTINGS OF A PLAIN, FANCY, OR NAUTICAL DESIGN

Especially Suitable for the

YACHTSMAN
BICYCLIST
FISHERMAN
HUNTER or
TRAVELER

A practical ornament which will adorn either fob or chain. The movements are the finest manufactured.

Lockets for one, two or three pictures, in round, oval, heart and fancy shapes.

Crosses, Fobs with and without Seals, Links, Safety Pins, Jockey Charms, Scarf Pins, Stone Heart Charms, Bangles, Etc., Etc.

T. W. ADAMS & CO.
Manufacturers of 14k Jewelry Only
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Factory, 83 Union St., Newark, N. J.
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We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



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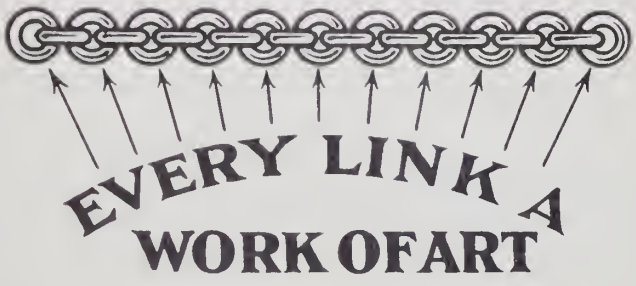
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The trade is cordially invited to call at our showrooms and inspect our new productions.



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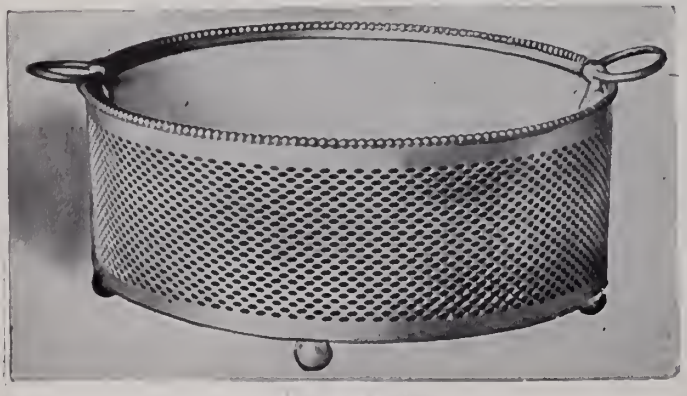
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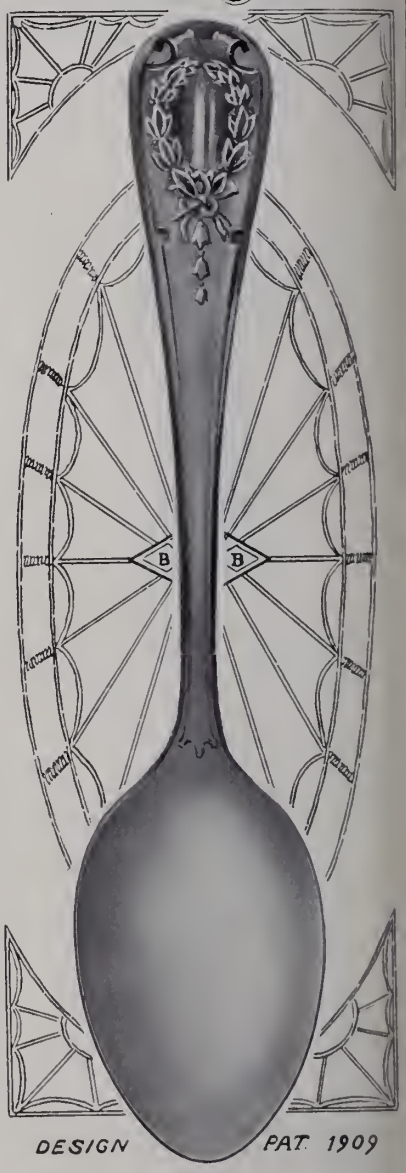


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MADE IN 4 oz AND 12 oz PLATE

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M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.

TRADE MARK

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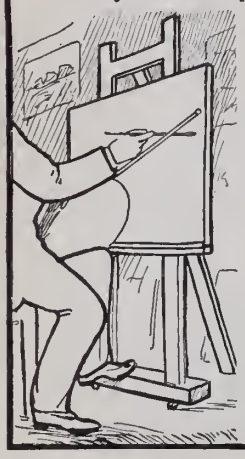
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The "subject" is Sterling Silverware. The "colors" are ***your*** ideas on the subject. The "brushes" are your words and gestures, or the means of ***expressing*** your ideas.

Now, the "canvas."

The "canvas" is your ***customer's mind*** on which you must "paint" your "subject" —***Silver,*** in strong, glowing colors.

Did you ever stop to think of it in that light?



No? Well, this is only a ***hint.***

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This book tells how very large "pictures" (silver sales) are painted in detailed sections. It contains the best practical thought and experience of veteran silver men on increasing silver sales.

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Silversmiths

NEWBURYPORT MASSACHUSETTS



OUR salesmen are out with new samples of SILVER DEPOSIT WARE, PHOTO FRAMES, MIRROR FRAMES, DESK CLOCKS, BELT BUCKLES, SASH PINS, CIGARETTE CASES, THERMOMETERS, BAROMETERS AND NOVELTIES.

Goods that catch the eye because the quality and show are there. The price is the lowest that a good article can be sold for. Not the very cheapest, but the best for you, because you can sell more of it. The line of uniform best quality.

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The Bassett Jewelry Co.,

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Trade-Mark. Trade-Mark.

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PARIS
Established
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OPERA and FIELD GLASSES

have been recognized by Opticians who really wanted a good article without paying too high a price.

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You Have a Guarantee

The name STANDS for honesty and uniformity of construction, fairness of price.

For your own advantage, investigate the **"COLMONT"** line at your jobber's.

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Importers

NEW YORK PARIS

THE

Pennsylvania Watch Cases

Trade **XXX** Mark.

A NEW ONE AND A GOOD ONE!



We would suggest that you look into the merits of our cases.

A case of the highest value coming to you at the lowest prices consistent with quality and quantity

A heavy, strong, stiff case of good value.

IT IS A WINNER!

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock.

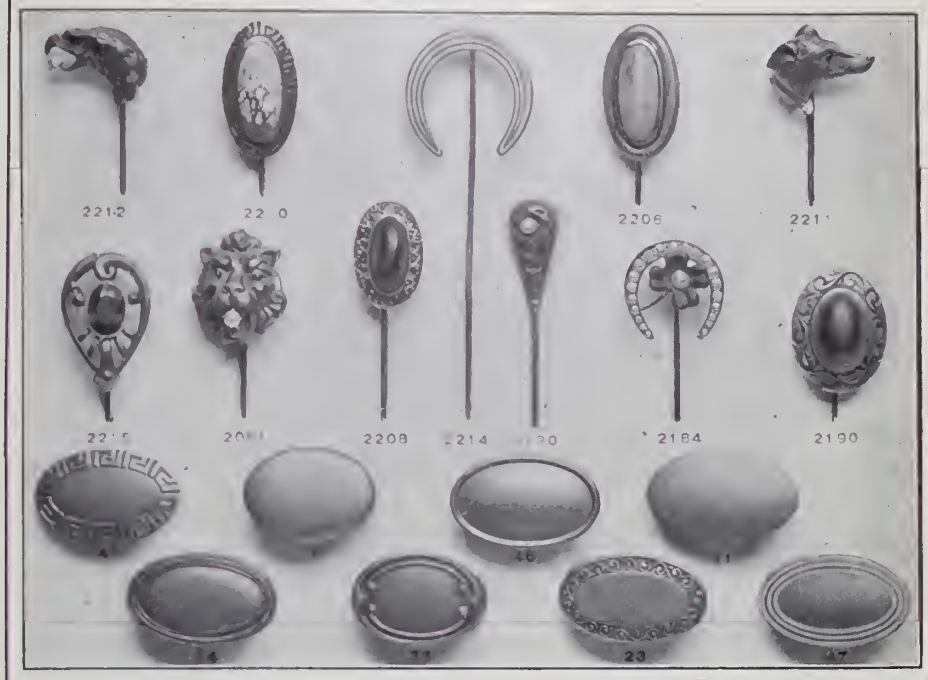
Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order and Catalogue Houses.

Drop us a line for description and prices.

The Pennsylvania Watch Case Company

Factory: YORK, PA.

NEW YORK OFFICE:
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A Random Selection

From our Scarf Pin and Tie Clasp lines. We add new goods every day. Write to us for prices, or, better still, for a selection.

THE 10K LINE WITH A 14K APPEARANCE

KOHN & CO
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and desire style, quality and workmanship

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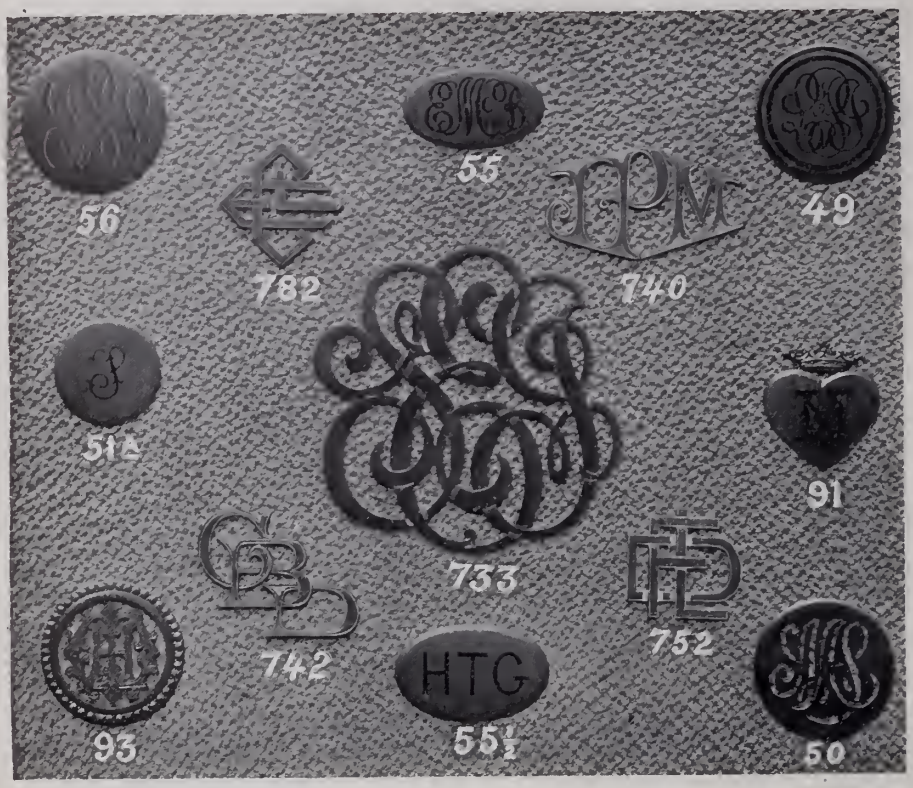




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FOR THE

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Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins and Stick Pins.

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Send your stone and if we have not a setting to hold it, we will make it in 24 hours.



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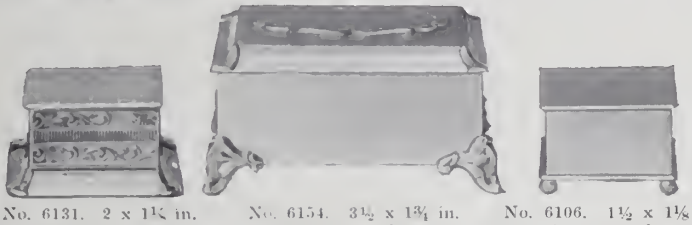
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BROADWAY IMPORTERS NEW YORK

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ESTABLISHED FIFTY-TWO YEARS

Flat Model, Quarter Gold, Hand Engraved

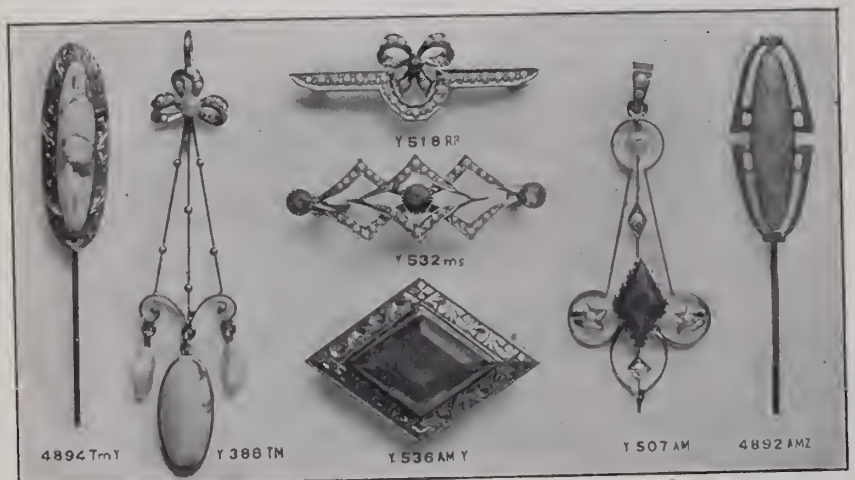
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Black Shield Oils

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High-Grade Gold-Filled Seamless Chains

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BAR PINS,
SCARF PINS,
LOCKETS, FOBS,
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300

New designs added to our line for the Fall trade. Our well known Trade Mark inside the locket, is a guarantee of

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Patented Nov. 4, 1908

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That Cannot Kink, Twist, Knot or Tear and Wear Your Clothes

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Our 1909 Spring Line now ready for inspection

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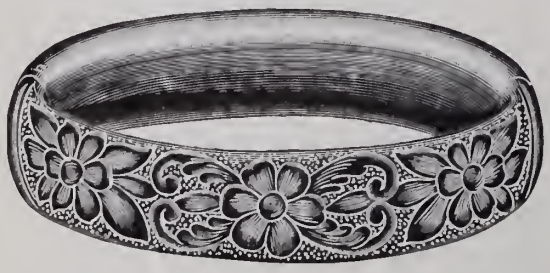
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New York Office - 180 Broadway

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BRACELETS, FOBS and LINK BUTTONS
IN
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The stamp M. H. & Co. on our goods is a guarantee of quality, workmanship and finish.
Fine enameled Bar Pins, Cuff Pins and Brooches in Sterling Silver and Plate.

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Pat. Dec. 13, 1904

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The New "Perfect Joint"

BRACELET



A Large Variety of Patterns in All Widths

Plain
Chased
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Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY
Made by **CASTIGLIONI CO.**

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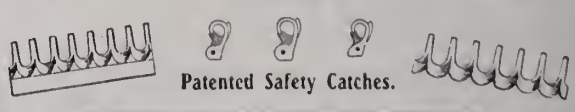
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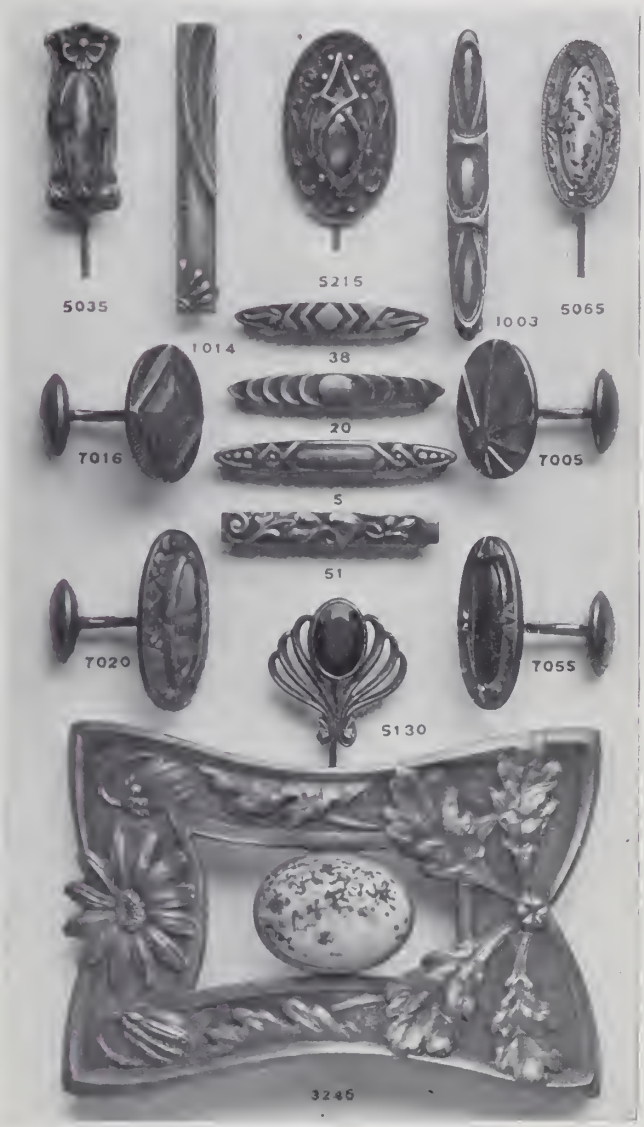
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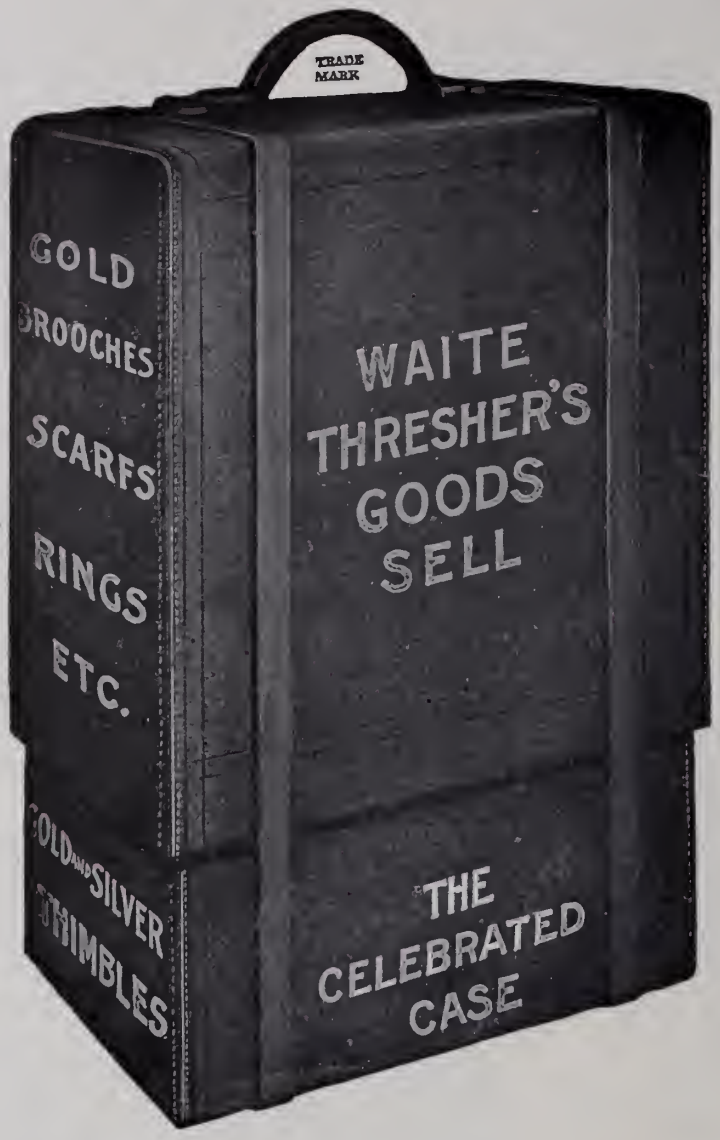
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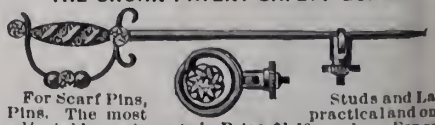
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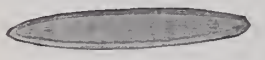
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4362 Jet



4423 Red Enamel
4424 Light Blue Enamel
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4419 Red Enamel
4420 Light Blue Enamel
4421 Green Enamel
4422 Jet Enamel



4415 Red Enamel
4416 Light Blue Enamel
4417 Green Enamel
4418 Jet Enamel



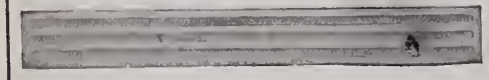
4375 Red Enamel, Brilliants
4376 Light Blue Enamel, Brilliants
4377 Green Enamel, Brilliants
4378 Jet Enamel, Brilliants



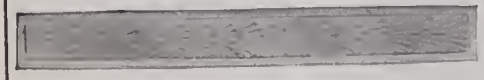
4371 Red Enamel, Brilliants
4372 Light Blue Enamel, Brilliants
4373 Green, Brilliants
4374 Jet, Brilliants



4367 Red Enamel, Brilliants
4368 Light Blue Enamel, Brilliants
4369 Green Enamel, Brilliants
4370 Jet Enamel, Brilliants



4407 Red Enamel
4408 Light Blue Enamel
4409 Green Enamel
4410 Jet Enamel



4391 Red Enamel
4392 Light Blue Enamel
4393 Green Enamel
4394 Jet Enamel



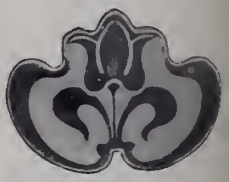
Enameled Jabot Pin
4342 Red and Green 4343 White and Green
4344 Jet



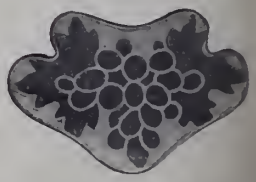
4129 Buckle } Black Enamel
4129½ Pin } Roman Finish



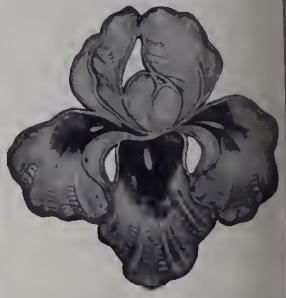
4128 Buckle } Black Enamel
4128½ Pin } Roman Finish



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4336 Red, White and Green



Enameled on Sterling Silver
4359 Purple, Green and White
4360 Red and Yellow, Green and White



Enameled Jabot or Chatelaine Pin
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4350 Jet



Enameled Jabot Pin
4347 White and Green 4348 Jet



Enameled Jabot Pin
4345 Purple and Green 4346 Jet

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THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVIII. WEDNESDAY, MAY 19, 1909. No. 16.

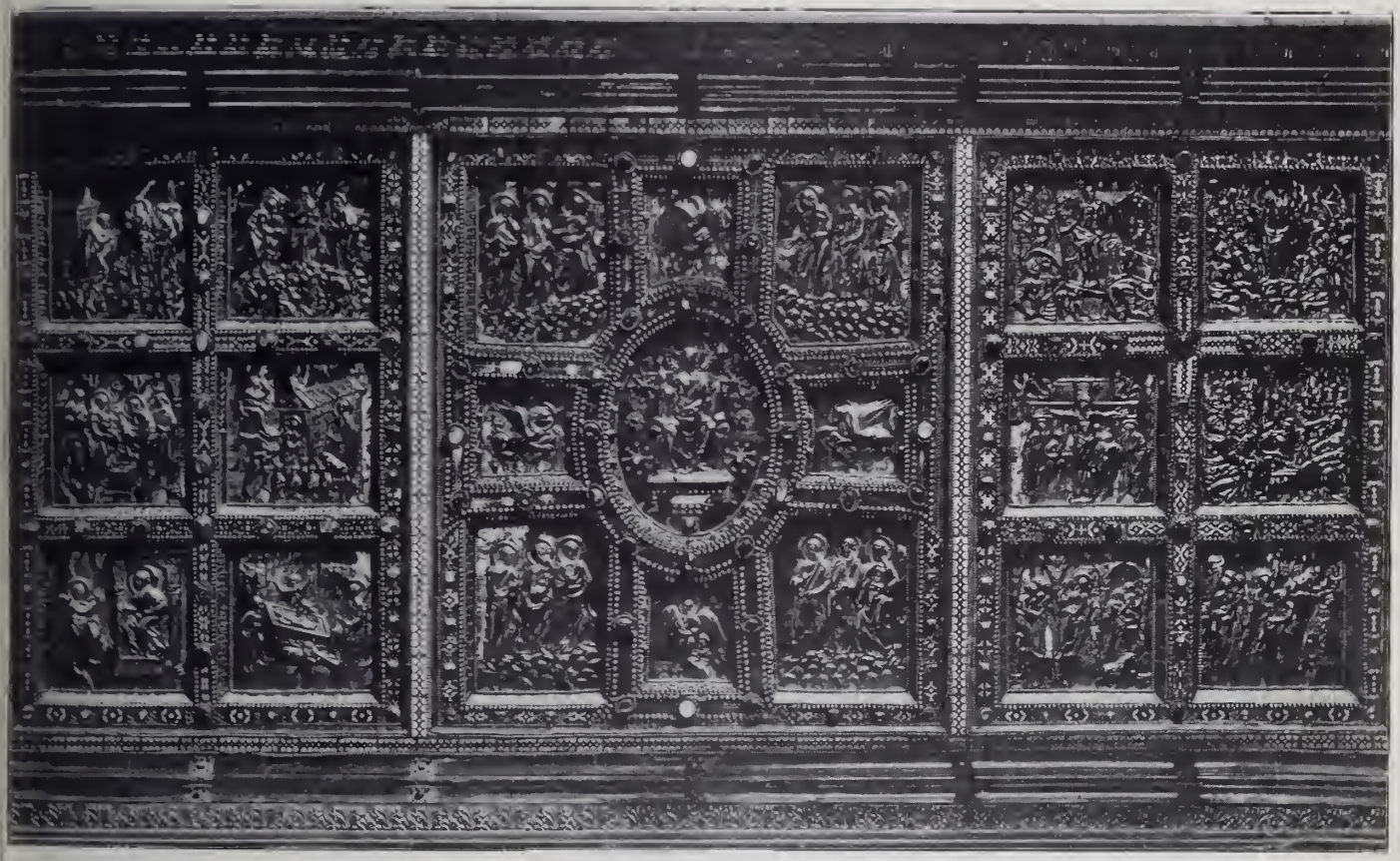
The "Pala d'oro" of Venice and of Milan.

AMONG the few golden altar fronts that have come down to us the one in the Cathedral of St. Mark, in Venice, doubtless takes first place, while that in the Basilica of St. Ambrogio in Milan also presents many extremely interesting features. We are able to present good photos of both of these masterpieces in this issue.

Among the pieces of this kind described and illustrated in former issues were the golden altar screen from the Dome at Basle, tal and vertical lines into about 80 panels or spaces, in each of which is a cloisonné enamel on a gold base. The dividing lines consist of bands of richly chased and modeled ornament foliated and scrolled, of the late Roman type and the whole is surrounded by similarly enriched bands on the outside.

The center and most important panel of the whole is occupied by the Deity seated. The panel is in a modified vesica shape and is surrounded by four smaller circular somewhat larger and contain more crowded figure composition. In the center of this is a large winged figure representing the Archangel Michael. The ornamentation of the spandrels and other spaces in this part is also very rich and sumptuous, precious stones being freely used.

The enamel is of the greatest possible interest, artistically as well as archaeologically, and from the fact that its subjects consist of figures naturally attracts a great deal of attention. Yet, says Dawson, one has the feeling that it was the gold work that was first in the mind of the artist which the enamel was intended to enrich. It dates



"PALA D'ORO" AT THE BASILICA OF ST. AMBROGIO, MILAN. FRONT OF TABLE IN GOLD AND ENAMELS. ATTRIBUTED TO WULVINIO.

now to be seen in the Cluny Museum, and the restored altar front in the Church of Our Lady at Aix-la-Chapelle. The only old altar of ancient origin remaining of which we have knowledge, would be the enameled retable of the Monastery Klosterneuburg, near Vienna. A very fine altar, made for a Philadelphia church, was recently shown and described in these columns.

The *pala d'oro* of St. Mark's, at Venice, is one of the most famous pieces of Byzantine work that still exist. The design of the whole is architectural in character. It measures about 10 feet four inches by six feet nine inches, and is divided by horizontal rows of canopied niches, in each of which is a saint, angel or figure composition in enamel. In the top row of all and at either end is a smaller row of panels containing figures and incidents carried out in enamel. The upper portion—the whole design being in a manner divided into two portions—is similar, but the panels are panels in which are conventional representations of the Evangelists and Angels, the flat gold space in which these panels occur being enriched with the same scrolled and foliated ornament as occurs in the bands, with jewels here and there.

On either side of the center are three from the 10th century and was repaired at various times later on by Italian artists.

Another great Byzantine work of art is the gold altar of S. Ambrogio, in Milan (illustrated on this page), which is attributed to the German goldsmith Volvinius, or Wulvinio, who flourished 10 centuries ago. The design is less architectural and more appropriate to the art of the goldsmith. It dates from the first half of the ninth century and consists of beaten gold and enamel —no doubt, overlying a wood frame. The enamel is cloisonné on gold, of excellent design.

The scheme consists of a series of sunken



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panels, in each of which is either a single figure or a group in beaten *repoussé* work. Separating the panels are raised bands about two and a half inches wide, which are enriched on the edges with lines of wire, plain, twisted or beaded. Filled in between these wires are running bands of cloisonné enamel. The sunken panels provide the spaces for the figure subjects, which are chiefly Biblical or taken from incidents connected with the lives of the saints and are in this as in other similar pieces in rather high relief.

The enamel work is of great beauty, being on gold with gold wires, partly translucent, partly opaque. Still another example of Byzantine workmanship is the Paliotto or front of the altar in the Church of S. Dominico, at Palermo, which, however, is of silver, and of which we may present a photo at some future date.

Jewelry Exhibited at the Salon of the National Society of Beaux Arts, Paris.

THE exhibition of jewelry in the *Salon de la Societé Nationale des Beaux Arts* in Paris this year shows little that is revolutionary in character, most of the pieces being applications of styles familiar to the art world at the present time. This is also true of the metal work, the design and technique of which are both creditable, but in no way such as to cause remark or comment either favorable or unfavorable. The general character of the jewelry and metal work shown is expressed in the few pieces illustrated on this page and page 61.



FIG. 1.—METAL WORK BY MLLE. DE FELICE.

Fig. 1 shows three samples of the work of Mlle. de Felice, the tobacco jar on the left being a good example of repoussé chasing, while the small flask on the right may give an idea to craftsmen. Fig. 2 is a necklace and pendant showing a development of *art nouveau* style by Miss Hadaway, while in Fig. 3 we have more examples of the work of feminine artists to-day in the horn buckle at the left and the small metal box at the right.



FIG. 3.—BUCKLE AND BOX BY MME. BILLAULT.

The shade of carved horn shown in Fig. 4 is the work of Mme. Waldeck-Rousseau, and is interesting more for the manipulation of the material used than for the novelty of the design, although the effect of the oak leaves, which are shown in profusion, is both chaste and attractive. The *agrafe de manteau*, or cloak buckle, illustrated on page 61 (Fig. 5), which was exhibited by Mme. Baudin, may have features which will appeal to the craftsman, but has little that will interest the practical jeweler, as the crudeness of the finish is exaggerated to an extent that makes the work look as if it were an *imitation* of poor craft work.

Stock worth about $125 was stolen recently by a thief, who broke the show window in the store of J. Kraehmer, Dubuque, Ia., with a brick. There is no clue.



FIG. 2.—NECKLACE BY MISS HADAWAY.



FIG. 4.—SHADE OF CARVED HORN BY MME. WALDECK-ROUSSEAU.

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Letters from Retail Jewelers and Importers Upon the Marking Provisions of the Proposed Watch and Clock Tariff.

BROOKLYN, N. Y., May 9, 1909.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

I was considerably interested, as an ex-jeweler, in the discussion of the proposed watch tariff that has been going on in your columns, and it seemed to me that though there may be justice in the complaints made by the clock manufacturers against the provisions of the law requiring the stamping of so much description on the dials, they have relief even under the statute if they but read the law as I do.

If I remember correctly the statute reads: "Provided, That all watch and clock dials shall have indelibly painted or printed thereon the country of origin, and if attached to movements, in addition to the country shall have the name of the maker, or makers, of such watch or clock movements indelibly painted or printed thereon," etc. This I take it is a provision to protect the dealer as well as the customs authorities in clearly indicating the origin of the manufacture of the article, and is not intended as an annoyance to the legitimate trade.

If such be the case, what is to prevent the manufacturer or dealer from having all the names required stamped upon the *back* of the dial, thereby giving the information required to the revenue officers and to the trade, without disfiguring the appearance of the clock itself. The law, as I take it, provides that these words appear on the dial, and does not say whether back or front; under such circumstances I think that the trade can comply with the letter of the law by stamping it on the back.

I do not know whether such a point has been raised in the discussion in Congress, or whether it has occurred to the clock or watch trades. If it has not I think the matter should be looked into at once, because if I am right in my contentions there need no longer be any fight on this section of the proposed tariff.

Yours very truly,
EX-JEWELER.

PHILADELPHIA, Pa., May 11, 1909.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

I would like to say a word in regard to the watch tariff now in the Senate, if you will grant me the space. It is this:

As a watch dealer and repairer, I have been annoyed for years by the sale in this country of certain cheap watches stamped "railroad" and "railway," which have no right to that name, for they are anything but high-grade movements. The sale of these watches has interfered with the business of myself and other jewelers in the high-grade American and Swiss timepieces, suitable for railroad men, and has tended to hurt with the public the name "railroad" and "railway" as applied to watches. If the new tariff bill, as it is drawn, will keep these watches away from the American market it will have a good effect upon our trade. But, there is one point that I want to mention, and that is, in a number of watches of this kind which I have been given to repair (and which I always refuse to work upon) I have often noticed that words such as "railroad," "railway," "adjusted," etc., have been engraved or scratched on in such a way as to leave one to think that this was done in this country or at least long *after* the movement was made. This makes me think that there ought to be a provision in the tariff to stop this sort of work by making the marks of a movement when it is imported *permanent;* that is, forbidding anyone to change the marks of the names upon a foreign watch or clock movement or add anything to them *after* it has been brought into this country and duty paid.

Yours very truly,
AN OLD WATCH REPAIRER.

NEW YORK, May 8, 1909.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

We would appreciate very much a small portion of your space to place upon record a few statements relative to the importation of Swiss watches, and especially to place in their proper light some remarks in your issue of April 14, which no doubt unintentionally tend to give an erroneous impression of the Swiss watch industry.

As in most industries which are fully protected by the tariff, there can be no question of inadequate protection in the present revision; therefore another reason was necessary to foster the present changes not only in the schedules of watches, but nearly all other schedules involved in the entire bill as well.

This reason is found in so-called under-valuations and fraudulent markings.

This is advanced by our legislators as the reason for a change to specific duties on movements and watches having not more than 15 jewels.

The arguments advanced to support the plea of under-valuations are far from satisfactory, and even if for purposes of personal convenience and to avoid lengthy and costly trials one or two wealthy importers saw fit to compromise with the Government this should not result in measures which will affect almost the entire importation.

The fact concerning the importation of Swiss watches is that in no branch of foreign trade is there a cleaner record for honesty and straight dealing than in the watch business, and the records for the past 10 years or more as compared with that of any other trade shows the smallest percentage of any suspicion of wrong dealing.

Even in the cases mentioned in your article it is more than questionable if the advantage would not have accrued to the importer upon a trial, and the cases upon record are rather the direct result of the faulty Dingley tariff, which contains no provision for a duty on complete watches, but for movements and cases separately, and the provision of the customs law which provide graduating fines, enabling the Government to sue for practically any amount.

The importers have always desired an equitable tariff on watches, which, without in any way antagonizing the domestic products, would enable them to bring in their goods on an unquestionable basis; and had the Dingley tariff law contained a provision for an ad valorem duty on complete watches the practices complained of by the Government would never have occurred.

Whether ad valorem or specific or mixed, any form of duty which is properly graded to apply in correct proportion as near as possible to the various grades of watches now imported would be acceptable to the importers. But the specific duty clauses contained in the present revision would apply the same duty of 65 cents to any movement having anywhere between one and seven jewels, and this is certainly an incorrect feature, considering the wide range of cost of watches included in this category.

Considering the difficulty of properly grading a specific duty on movements, to say nothing of *complete* watches, it is the prevailing opinion that an ad valorem duty applying equally on *complete* watches and movements would obviate all difficulties and result in equitable rates.

Regarding the proposed marking on watches, all Swiss movements which now come to this country having more than seven jewels are stamped or engraved with the number of jewels expressed in figures, the same as watches of domestic production.

No American movement having seven jewels or less is stamped with the number of jewels.

There can, of course, be no objection to marking the number of jewels on all watches coming to this country having more than seven jewels, but the objectionable part of the proposed marking is that the jewels should be written in words as well as in arabic figures.

The aim of this paragraph is evidently to prohibit the importation of a certain low grade of movement, which is brought to this country with no marking, and afterwards, when in the hands of the dealer for whom it is imported, is then marked by the dealer regardless of the true quality and number of jewels.

It does not seem right that in order to protect this market from such fictitious markings of cheap watches we should enact drastic regulations which would not only affect the people primarily responsible for this abuse, but also all upright and honest importers and dealers, by enforcing a series of regulations which seriously interfere with correct importation business.

The same applies as a whole to that part of the proposed regulations requiring the name of the maker, country of production, etc., placed on the various component parts of the same watch.

From the importers' point of view there can, of course, be no objection to advertising his makes by so marking his watches, but the proposed regulations are too drastic in this sense—that they apply equally to all sizes and kinds of watches, regardless whether this marking would disfigure the article by reason of its size.

It is evident from the survey of the stocks of various watches in any large retail store that the size of these watches is in many cases so small that if the mark-

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ing is enacted as proposed, the dials, to say nothing of the movements, will be entirely disfigured.

Furthermore, there are on this market many very small articles imported on which it is utterly impossible to mark the dials as required, to say nothing of the movements or cases.

Then, again, the proposed regulations directly interfere with the retail jeweler who desires to have his name and place of business on his watches, either on dial or movement, or both, in place of the maker's name.

If the regulations were so arranged as to require either the maker's name or, in place thereof, a registered trade-mark known and recognized in this country, or, in place of either of the two, the name and address of some reputable jeweler of this country, this form of marking with such leeway as to be applied on all watches which will admit of either of these markings would, without further discussion, be acceptable to retail jewelers and importers and would embody the desired protection against fraudulent or fictitious markings of any kind.

Besides, it is not through compulsory marking of imported goods that the desired object will be attained, as most of the fictitious markings of number of jewels are placed upon the foreign product in this market, not only by the importers, but by the dealers, for whom these goods are brought over. It follows, therefore, that the correction of this abuse would be effectually brought about by the enactment of a Federal law prohibiting such practices and framed in such a way that no goods marked other than in accordance with the facts could be sold in this market.

Every importer and every jeweler of this country would welcome such regulations as mentioned above, and also such Federal laws as would forever protect foreign goods from the spurious articles which bring foreign watches generally into disrepute.

Yours very truly,

IMPORTER.

CHICAGO, May 14, 1909.

EDITOR THE JEWELERS' CIRCULAR-WEEKLY:

There seems to be a misunderstanding on the part of many firms regarding the position taken by Geo. Kuehl & Co. as to Par. 189 of the proposed new tariff regulations on clocks. Geo. Kuehl & Co. do not object to this paragraph as a whole, but only object to part of the paragraph which would include Black Forest clocks (cuckoo clocks).

If this paragraph should apply to Black Forest clocks (cuckoo clocks) it would make it impossible to import in the future any more Black Forest clocks to this country. First, because the carvings of these clocks are made in the home industry in the Black Forest, Germany, and sometimes there are three or four different parties working on one clock case, and if the same should be called manufacturers and their names had to appear on the clock case or dial it would mean three or more names; second, because movements for these clocks, the castings of these movements are cast in the factory, finished in the home industry and also put together in the home industry and then these movements and cases go to another party who assembles the clocks, or they are assembled in this country. If all the names of the makers or manufacturers had to appear on the clock case or dial it would mean six or seven names on one clock or dial, which would destroy the appearance of any Black Forest clock.

These clocks are not made in the United States and never will be made in the United States, as no skilled labor can be had for this kind of work, and they are only made in the mountains of the Black Forest or Switzerland in the home industry, where they have been made for generations.

Outside of this we are very much in favor of the provisions of the proposed tariff that on all imported clocks, wherever possible, the name of the manufacturer, as well as the city, shall appear on the dial or case, indelibly painted or printed, where it does not disfigure the clock. In fact, we wish this paragraph would become a law, as it would stop frauds on the public with inferior imported clocks, which are often sold for domestic clocks, and we do not think any reliable foreign manufacturer would take exception to this law.

Yours, THEO. KUEHL.

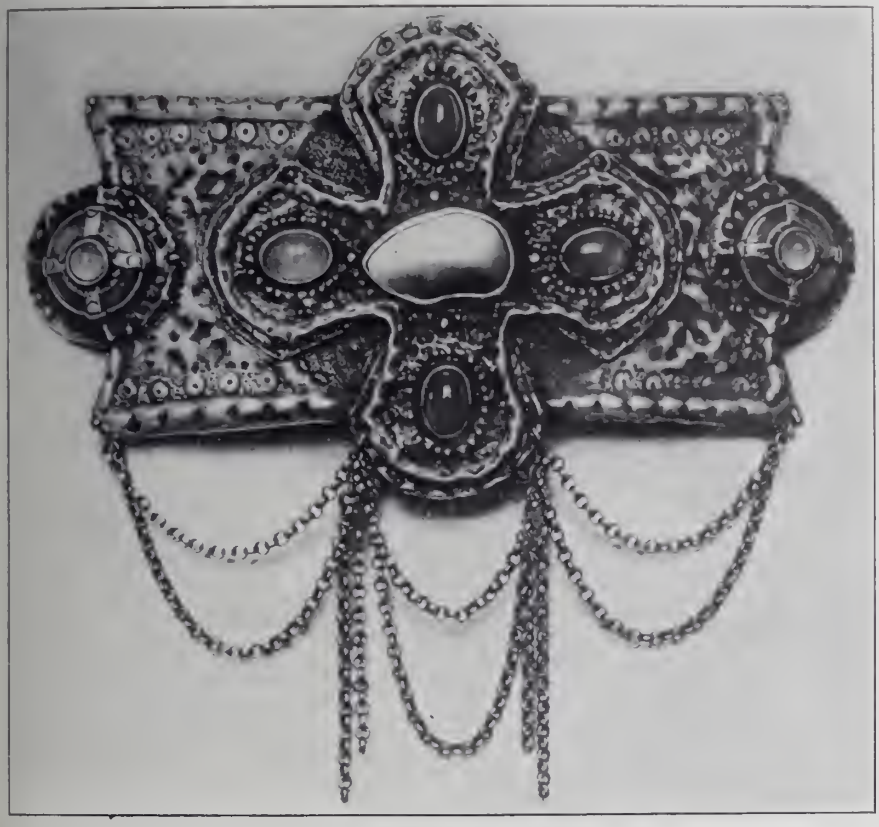


FIG. 5.—CLOAK BUCKLE BY MME. BAUDIN.
(*See text on page 57.*)

Joint Meeting of Minnesota Jewelers and Optometrists to be Held July 19-22.

HASTINGS, Minn., May 14.—The directors of the Minnesota Retail Jewelers' Association have just convened and decided upon the following dates and outline for the Summer meeting. The meeting will be a joint one with the Minnesota Association of Optometrists and the Northwestern Optical Association, and will be held at the West Hotel, Minneapolis, Minn., July 19, 20, 21 and 22.

There have been special arrangements made for the accommodation of exhibitors, and it is hoped that a large number will attend. The subjects on the programme for discussion as outlined will be substantially as follows:

"Fixed Prices, How Can They Be Maintained and Who Is It That Holds the Key to the Situation." (This subject will be thoroughly discussed from all points, including the much misunderstood phase of competition.) "The Association Jeweler *Versus* the Independent Jeweler"; "Does the Retailer Need the Jobber?" "How Can We Dispose of the Horological Question to the End That the Public May Be Better Served, Either With or Without Special Legislation?" "Advertising, Its Effects Upon Business and What Would Be the Effect of Federal and State Advertising Laws?" "Mutual Insurance for the Jeweler"; "Organization as a Factor in Molding Business Character."

The last day will be entirely given over to entertainment, which will be a trip to beautiful Lake Minnetonka, with a boat ride included. It is expected that this meeting will be very largely attended and most productive of results.

Oscar Watson, Kalkaska, Mich., has sold out to Pangborn & Co. The latter concern formerly conducted a store at Morley, Mich., but discontinued business at that place.

The Towle Mfg. Co., Newburyport, Mass., is sending to retail jewelers post cards entitled "An Old-fashioned Spoon." Held at a distance a fancy spoon is seen, but at close range Darby and Joan are indulging in mutual loving caresses.

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Color and Matrix Polish Equally—
No Porosity or Roughness—
Does Not Fade or Change Color.

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Occidental Gem Corporation

ST. PAUL BUILDING
220 Broadway, New York

Store of John C. Pierik, Springfield, Ill., Again Robbed of Valuable Jewelry and Watches.

SPRINGFIELD, Ill., May 12.—Some time near midnight on May 10 the jewelry store of John C. Pierik, 6th St., was robbed of diamonds and watches of the value of $2,500. The burglars entered through a rear window, after having broken the padlock which held the iron gratings in place. The display window in which the jewelry was placed was protected by an iron grating from the outside, but by gaining access to the store from the rear the burglars were enabled to empty the ring boxes and brooch cases, clear the window of a number of valuable watches and make their escape. All the most valuable pieces of jewelry were taken, with the exception of three diamond rings, valued approximately at $275.

Among the articles stolen were 22 diamond rings ranging in value from $25 to $150; three brooches containing diamonds and seven gold watches, each valued at $22. Over $3,500 worth of diamond rings and brooches, which had been displayed in the window during the day, had been taken out and placed in the safe a little over an hour before the robbery occurred.

The local police authorities were at once notified, and Mr. Pierik notified the Pinkerton Detective Agency in St. Louis, Mo., who sent a man to work on the case, but so far no clue has been obtained. Within an hour after the robbery bloodhounds were placed upon the trail of the robbers, which they followed as far as Riverton, a small station about four miles east of the city, where it was lost.

This is the second time the Pierik jewelry store has been robbed of many valuable diamonds by bold and clever thieves, the former occurring Dec. 21, 1907.

Syracuse Retail Jewelers' Association Holds Social Meeting—State Association Increases Its Membership.

SYRACUSE, N. Y., May 14.—Charles T. Evans, of Utica, president of the New York State Retail Jewelers' Association, was the guest of the Syracuse Retail Jewelers' Club at Long Branch, last night. It was a social gathering, arranged by the club, and 16 jewelers were present. President E. B. McClelland presided at a short business session, and he was directed to appoint an entertainment committee to arrange for the gatherings of the club. The membership of the club is 22. Bowling was enjoyed later in the evening.

President Evans of the State association made a short address on "The Social Side of the Retail Jewelers' Association."

UTICA, N. Y., May 15.—There are now 0 members of the New York State Retail Jewelers' Association, formed recently n this city, and within a few weeks President Evans expects to report a membership of 100.

Although the State association has decided for the present not to affiliate with he national organization, the latter is planning to have favorable action taken at the Rochester convention in 1910. President Evans and Secretary Sunderlin, of Rochester, will take steps to interest retail jewelers all over the State except in Greater New York.

Boston Jewelry House Robbed of Tray of Rings by Two Clever Thieves.

BOSTON, Mass., May 14.—One of the boldest jewelry store robberies that has occurred here in a long period was reported to the police Wednesday, on which day two thieves got away with nine diamond rings valued at $800 from the store of J. C. Derby, a jeweler on the second floor of the Berkeley building, 420 Boylston St.

About 1.30 Wednesday afternoon a well-dressed man came into the store and inquired of clerk Porter L. Drew for Ralph Bangs, another of the clerks. Mr. Drew said that Mr. Bangs was at lunch and offered to be of what service he could. The stranger said that on Tuesday he had talked with Mr. Bangs about some scarf pins, and asked if Mr. Drew would show him some samples.

Drew, who was alone in the store at the time, exhibited some inexpensive pins and the prospective customer chose one, asking if it would be possible to have a diamond set in the pin. Mr. Drew said that it would, but not during the afternoon; if the man would leave an order he would have it filled within a reasonable time.

The stranger apparently thought it over, and then replied he would be back later that day. Just before he reached the ground glass door through which is made the only entrance and exit to the store he asked for a catalogue. Having secured a price list, he started again to go out, when a young man entered and walked to the farther end of the show case. The second stranger wanted to see some picture frames, and a number were placed before him for examination.

The younger man seemed especially interested in the stock, and finally seeing some brooch pins on one of the lower shelves of the farther end of the case, he asked to be allowed to examine them, as he was planning to make his aunt a present.

The first caller had not left, but was leaning against the show case, deeply absorbed in the catalogue. When Clerk Drew turned his back and stooped to get out some of the brooch pins for the second customer the first stranger leaned over the show case, slid back the door and extracted from a plush tray the nine single diamond rings. With these he made for the door.

Just as stranger No. 1 reached the door the younger man came to the conclusion he would not buy anything, but would return later with his aunt. Almost at the same moment Clerk Drew discovered the show case had been robbed. He started after the men, but they were too swift for him. It is believed that the thieves made their escape by way of the staircase, for the elevator boy did not remember having seen them go downstairs.

The man who took the rings is described as being about 45 years old, five feet seven inches high, and weighs about 185 pounds. He has a dark complexion, is thick set, and is partially bald. The younger man was between 28 and 30 years old, five feet nine inches tall, and weighed about 155 pounds. He has a smooth-shaven face, light complexion, and wore a light gray suit and a black derby hat.

New England Watchmakers' Club Holds Interesting Exhibition at Boston, Mass.

BOSTON, May 13.—Hundreds of jewelers from all parts of New England have been here this week and enjoyed a visit to the second annual Manufacturers' Exhibit and Business Display, held, Tuesday and Wednesday, at the New England Watchmakers' Club at 17 Bromfield St. In the number of firms represented, in point of attendance and in the show of general interest the exhibit has proved a greater success than that of last year.

Not only was all available space contained in the Watchmakers' Club headquarters occupied, but a second room of even greater size was secured on another floor of the building. Both were made attractive by elaborate decorations in which the national colors were a conspicuous figure. Complete arrangements for the convenience of visitors were made and thoroughly carried out by the members of the club, headed by William B. Garfield, their president, and A. S. Flint, chairman of the committee for the display.

In the club's regular quarters one of the largest exhibitors were D. C. Percival & Co., who showed watch materials, watch tools and jewelry findings. One of the features that commanded unusual attention was the sterling silver cup which the Percival company will award "New England's ablest watchmaker" when the Watchmakers' Club holds its first technical exhibition in March, 1910. In charge for D. C. Percival & Co. was Martin Zerega, who was assisted by William McDermott.

The Globe Optical Co. exhibited a Globe Gem Bench, with grinder, motor, drill, cutter, rear start, polishing head, etc., which was set up and supplied with power, enabling a full test and demonstration.

H. W. Cutting, Waltham, manufacturer of jasper stones, offered for inspection a wide variety of stones of all shapes, sizes and arrangements for polishing brass and gold settings, train wheels, etc. Mr. Cutting personally supervised his booth.

In the room on the floor above were the exhibits of Austin & Stone, of Attleboro, Mass., who exhibited chains, bracelets, lockets, fobs, neck chains, etc. E. A. Cowan & Co., Boston, displayed a full line of watchmakers' tools, and also a large quantity of diamond jewelry. Daniel Pratt's Son, New England agent for the Waterbury Clock Co., showed a varied and highly complete line of their own stock, including French clock pinions, cuckoo clock materials, French clock springs, hall clock materials, French clock keys and clock catgut. O. S. de Zara represented the firm and greeted the visitors. The Holtzer-Cabot Electric Co., represented by R. T. Wells, had installed for demonstration jewelers' polishing lathe motors, electrical sensitive drills and small direct and alternating current motors.

The chief attraction of the American Watch Tool Co.'s display was its new model pivot polisher, which was greatly admired. In addition the company showed many lathes. F. W. Derbyshire, the superintendent of the company, had charge, and was assisted by L. D. Tinker and F. W. Derbyshire, Jr.



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Remarkable Feat in Engraving Performed by a Newark Dealer.

NEWARK, N. J., May 12.—A remarkable ece of engraving was recently turned out the Chas. C. Wientge Co., 32 Marshall t., Newark, N. J., one of whose workmen ıceeded in cutting about 750 letters in a sk 15 mm. in diameter, and on one part of is appears the Lord's Prayer in a disk mm. in diameter.

This disk, which is of 14-karat gold, is ustrated herewith in enlarged form and ows the letters in readable size, while the all diagram of the circles shows the ac-al size of the piece. The work was per-rmed for a man who wished to give mething out of the ordinary to his wife, h) was a very devout Episcopalian, and e small engraving made for this purpose



ISK ENGRAVED BY NEWARK HOUSE, ENLARGED NEARLY FOUR DIAMETERS.

ill no doubt be considered one of the reatest feats of its kind that has been urned out in the city of Newark.

The engraving is mounted in a locket nder a buff glass, every letter showing

ACTUAL SIZE OF DISK.

erfectly. On the obverse is a beautiful lesign, consisting of Easter lilies. The ocket is made to contain two photos.

The work in question was done by John Rose, employed by the Wientge concern. Mr. Rose, who is over 60 years old, is an Englishman by birth, but has made his ome in Newark for over 40 years. His kill as an engraver has been shown in nany ways, but probably never more so han in the work he has just turned out.

ames R. Meredith, Chanute, Kans., Offers Creditors a Settlement at Fifty Cents.

CHANUTE, Kans., May 13.—James R. Meredith, a retail jeweler of this town, s offering creditors a settlement on a basis f 50 per cent. on their claims. He has een hard pressed financially for some time ast, owing to the poor condition of bus-ness in this section.

Mr. Meredith started in the jewelry trade at Blue Mound, Kans., in 1904, to which place he moved from Tennessee. He came to Chanute in 1904 and the following year formed a partnership with H. Van Meeker, under the style of Meeker & Meredith, to whose business he later succeeded.

The Forthcoming Imperial International Exhibition at London.

LONDON, May 10.—Your correspondent has had the privilege of being the first presss representative to visit the grounds of the Imperial International Exhibition, and when the Duke of Argyll (once Governor-General of Canada) performs the opening ceremony at the "Great White City," Shepherd's Bush, at 3:30 P. M., May 20, the vast crowd that will throng the Courts and Palaces distributed over the 170 acres of grounds will be astonished at the spick and span appearance of the gardens and the buildings, and surprised, too, at the excellent condition of the roadways. Indeed, upon improving the roads, alone, of the "Great White City," some £13,000 have been spent.

Six weeks ago the city was more or less a wilderness, deserted since the dispersion of the Franco-British exhibits. Then work began suddenly. First about 1,000 men were employed; then the number was increased to 3,000; then to 5,000. To-day the total number of hands employed is nearer 6,000 than 5,000.

One of the aims of this year's Exhibition is to strengthen an *entente cordiale* between all the great nations. Another of its aims is to provide an International Display of the principal attractions and products of the whole of the civilized world.

The Engineering, Decorative Art, Horticultural—in short, all this year's exhibits will be of great interest, and special facilities have been made for the visitors to reach each exhibit in the shortest time possible. Among these facilities is the petrol tram that will run about the city's "streets." The railway's total length is four miles. Another facility is a new general entrance at the North End of the Stadium, from Wood Lane.

In the Applied Arts Building a representative collection of silversmithing and jewelry will be shown, and from the names of those who have applied for space one may gather that the exhibits will be first-class. The Women's Section will be even more attractive than it was last year. A large number of excellent exhibits have already been placed.

In the Irish Village—which has a rival adjoining it this year, namely, a Scottish Village—there will be an additional attractional, namely, Donnybrook Fair.

Among the almost numberless entertainments is a Scenic Railway a mile long, which stands upon four acres of ground and has a mountain area of between four and five acres. The great Submarine is going to be yet another of the many sensations this year. It travels a distance of 600 feet through deep water, and as the vessel pdunges and glides beneath the waters the wonders of the deep will be beheld on either side.

Models of the warships "Dreadnought," "King Edward VII" and "Lord Nelson" will be shown by the Admiralty, and the Commissioner of Police has lent finger prints of notorious criminals. ST. GEORGE.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., May 12.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Basle: 1 case jewelry, $100.
Bergen: 17 cases clocks, $267.
Berlin: 4 cases clocks, $330.
Bremen: 1 case plated ware, $150.
Buenos Ayres: 1 case watches, $576; 1 case jewelry, $127; 1 case jewelry, $400; 1 case optical goods, $111.
Calcutta: 26 cases clocks, $460.
Colon: 6 cases clocks, $232; 1 case thermometers, $100; 6 cases watches, $184.
Copenhagen: 1 case jewelry, $120.
Glasgow: 46 cases clocks, $365.
Hamburg: 1 case watches, $1,269; 12 barrels jewelers' sweepings, $5,000.
Havana: 4 cases clocks, $100; 2 cases optical goods, $2.55.
Havre: 2 cases jewelry, $170; 1 case optical goods, $125.
Hull: 16 cases clocks, $306.
Limon: 6 cases clocks, $632.
Liverpool: 33 cases clocks, $452; 7 barrels jewelers' sweepings, $6,000; 10 cases clocks, $650; 2 cases watches, $1,200; 1 case jewelry, $500.
London: 2 cases plated ware, $255; 12 cases clocks, $220; 2 cases optical goods, $316; 7 cases watches, $1,116; 59 cases clocks, $2,871; 2 cases jewelry, $105; 11 cases optical goods, $4,961; 23 cases clocks, $644; 3 cases thermometers, $125; 3 cases optical goods, $321; 6 cases watches, $1,110; 21 cases watches, $3,779; 3 cases clocks, $384; 1 case optical goods, $5,782.
Manzanilla: 30 cases clocks, $537.
Oporto: 1 case watches, $102.
Para: 3 cases jewelry, $934; 4 cases watches, $705; 2 cases optical goods, $140; 33 cases clocks, $752.
Rio de Janeiro: 9 cases clocks, $161.
Savanilla: 2 cases clocks, $195.
Sheffield: 8 barrels jewelers' sweepings, $2,500.
Southampton: 1 case watches, $500; 18 cases clocks, $630.
Sydney: 1 case jewelry, $107; 62 cases clocks, $2,266; 19 cases plated ware, $1,062.
Vera Cruz: 11 cases plated ware, $1,842.
Wellington: 32 cases clocks, $1,084.

McIntyre & Shortess Co., McAlester, Okla., Make a General Assignment.

MCALESTER, Okla., May 14.—An assignment has been made under the State laws by the McIntyre & Shortess Co., conducting a retail jewelry business in this town. The officers are Fred C. McIntyre, president; T. Ray De Lemeter, vice-president and C. K. Shortess, secretary and treasurer. The stock is now in the hands of Frank Craig, as trustee for creditors. The liabilities are said to be but $6,000, while the stock is valued at $25,000, so the embarrassment is believed to be but temporary.

Mr. McIntyre has been here in business since 1895, at which time he succeeded Klein & Fink. Mr. Shortess started in business in 1904 at Colgate, at which place the present company for a while had a branch store, but later sold it to J. G. Steelbanks. The corporation was formed by Messrs. McIntyre and Shortess in the spring of 1906 with a capital of $35,000, of which $31,950 was paid in.

The store in McAlester has been considered one of the finest jewelry establishments in the State. Both partners are young men and well regarded in the trade. Mr. McIntyre managed the business until the Summer of 1907, since which time it has been under the management of Mr. Shortess. The former has gained some fame as an inventor of watch movements.

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Executive Meeting of the British National Association of Goldsmiths.

LONDON, May 6.—An important executive meeting of the National Association of Goldsmiths was held in London on the 30th ult. under the presidency of F. G. Hodson, the chairman. Twenty-six new members were elected and it was unanimously agreed that as the past year has been one of organization and strengthening by the addition of new members from all parts of the country it was desirable to have as central a meeting place as possible this year. Consequently the decision to hold the annual meeting at Plymouth, which is right in the south, was abandoned, and the annual meeting and reunion will take place in London on Monday and Tuesday, July 19 and 20. Hitherto one day only has been given over to business, but this year not only will Monday be entirely devoted to business, but Tuesday morning will also see the delegates and members in session. The annual banquet will take place on Monday evening.

There has been considerable trouble with branches owing to new rules which were passed. One result was that Scotland broke away and has now an exceedingly strong association with a membership which possibly surpasses that of the N. A. G. altogether, despite the fact that there is an Edinburgh and East of Scotland Association. But the executive of the N. A. G. has been thinking out a way of trying to conciliate (I do not think they will conciliate the Scotch). Possibly Brighton, which broke away, may return to the fold, but until the new rules are proposed at the meeting in July it is difficult to know what will happen, but I am in a position to state that all ordinary members and members of branches will, by the new rules, be given one vote at annual and general meetings and elect nine members of the council, who represent the members subscribing direct, by a postal vote. This is following on the lines of the rules of the British Watchmakers' Guild. There is also a suggestion to create life vice-presidents.

Another important matter discussed by the executive was that of bogus auctions, and in connection with this the chairman, vice-chairman, treasurer and secretary of the London Wholesale Jewelers and Allied Trades Association attended as a deputation and expressed the pleasure of the Wholesale Association at being invited to confer on the question. The chairman of the London Wholesale Jewelers' Association, R. M. Marples, stated that the sympathies of their association were entirely with the retail trade in this matter, and he and his colleagues trusted that the meeting and discussion would be of mutual advantage. It was agreed that the wholesale and retail associations should approach the Home Secretary in order to get a strengthening of the law, and moreover to appeal to the Auctioneers' Institute to "cleanse their profession of these undesirable characters."

A particularly important matter was the suggestion that the assay authorities should have power to appoint inspectors to see that the various laws governing the hallmarking of goods were complied with. Sir Walter Prideaux, clerk to the Worshipful Company of Goldsmiths, the premier assay authority in Great Britain, wrote stating that if the government did entrust the company with such powers, successful working could only come about by the co-operation of the trade as a whole. The London Wholesale Jewelers and Allied Trades Association also stated that theye were in entire agreement with the suggestion made.

ST. GEORGE.

Misunderstanding as to Jobbers Cleared Up by President of Missouri Society of Retail Jewelers.

ST. LOUIS, Mo., May 12.—A misunderstanding seems to have arisen in the minds of some of the jobbers of the country in regard to the action taken by the executive committee of the Missouri Society of Retail Jewelers in deciding that donations would not be received toward defraying the expenses of the State convention, to be held in St. Louis in June. It appears that an impression exists on the part of some of the jobbers that the action was directed against them.

Claud Wheeler, Columbia, Mo., the president of the association, greatly regrets the misapprehension. "There is absolutely no intention on our part," he says, "to make a fight on jobbers. We excluded manufacturers from making donations toward our expense just the same. The most of us realize that the jobber is necessary to our business. Through him we get a selection from the lines of all manufacturers, and in the case of the average jeweler he would not desire enough goods from one manufacturer to justify the manufacturer in sending the line to his store.

"The expense of selling under this plan would increase the cost of goods about equal to the jobber's profit, and few jewelers would have the selection to choose from. We desire that the friendliest feeling exist between retailers and legitimate jobbers.

"We expect to wage a fight on jobbers who sell their goods to other than regular retail jewelers. If a jobber does that he may expect us to fight him, and if he does not he will find a hearty welcome at our meetings, and every courtesy will be shown him. We invite all to have representatives at our meeting, and the programme is being arranged to give the members a part of each day to look over the lines on display."

Bank Takes Charge of Business of Gee & Nusbaum Co., Cleveland, O., and Will Sell Off the Stock.

CLEVELAND, May 14.—The United Banking & Savings Co. has taken over the assets of the firm of Gee & Nusbaum Co., which was located in the Republic building. The bank acts as trustee for the benefit of all the creditors. J. M. Blatt, who is managing for the bank, has rented the rooms occupied by the Euclid Ave. Trust Co. and will sell out the entire stock at daily auction.

The business is a corporation of which S. M. Nusbaum is president and F. R. Gee is secretary and treasurer. It was originally established and incorporated under the laws of Ohio, in 1903, with a capital of $25,000, all paid in. At that time the principal incorporators and stockholders were W. B. Wingate, Sol. M. Nusbaum and W. A. Rees. In January, last year, the company compromised with its creditors on a basis of 50 per cent., after which Mr. Nusbaum and Mr. Gee purchased the entire business and reorganized it.

Death of Gustav Adolph Kaesser.

QUINCY, Ill., May 12.—Gustav Adolph Kaesser, one of the oldest and best-known jewelers in Illinois, died last Saturday at his home here at the age of 67 years. Although he had been in uncertain health for the past two years a fatal termination was not looked for. He contracted pneumonia, which carried him off within three days. His three sons, Herman, Paul and Alfred Kaesser, who are in the jewelry business at 2326 Franklin Ave., St. Louis, were notified by telegraph Saturday morning that their father was seriously ill. Paul started for Quincy on the next train, but did not reach there until an hour and a half after the death of his father.

Mr. Kaesser was born in Baden, Germany, but came to the United States when he was a young man. He was in the jewelry manufacturing business in New York before the war. Upon the breaking out of hostilities he enlisted and served throughout the war. When peace was restored he went to Quincy and embarked in business. He retired a few years ago, but had continued to carry on business in a private way.

He is survived by his widow, the three sons named and three daughters, Mrs. Charles Bruening, Mrs. Mathew Ohnemus and Mrs. Edward Bartling, all residing in Quincy. The funeral took place Tuesday. Interment was at the Woodman Cemetery at Quincy.

Herman and Paul were connected with St. Louis jewelry houses until they bought the Kemper jewelry business over a year ago. Alfred had been employed with a Quincy jeweler up to that time, but came to St. Louis and became associated in business with his brothers.

Death of Joseph Mehmert, Jr.

CINCINNATI, O., May 17.—Joseph Mehmert, Jr., son of the well-known jewelry material dealer, died at his home in Norwood, O., Friday, May 14, after an illness of three months. The funeral services were held to-day. Though the news of his death was not a surprise it was received with deepest regret by his many friends.

Deceased was born in Cincinnati 34 years ago, and after receiving his education, began his business career with his father. For the past 10 years he had managed the Mehmert retail jewelry store on Freeman Ave. He was obliged to retire from business last February and was not able to return to it since that time. Mr. Mehmert was a member of the Knights of America, Knights of Ohio and several other societies. He is survived by his father, Joseph Mehmert, and his brother, Otto Mehmert, well known traveling salesman.

Philip H. Nevill, Edmore, N. Dak., has accepted a position as manager of a jewelry house in Wisconsin.

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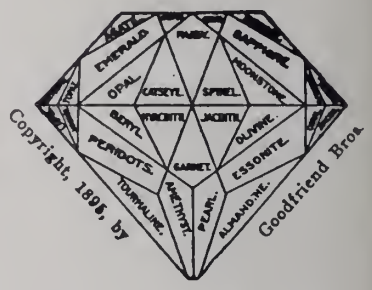
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Members of West Virginia Retail Jewelers' Association Meet In Convention at Wheeling.

WHEELING, W. Va., May 17.—The fourth annual convention of the West Virginia Retail Jewelers' Association was formally called to order this morning in the assembly hall of the McClure House by President T. A. Westmyer, of the Nail City. A large number of jewelers were present from all over the State, and the greatest interest was manifested in the program. The address of welcome was delivered by Mayor C. C. Schmidt, of this city, Henry Jilliken, of Wellsburg, responding in a happy vein in behalf of the association. The morning session will be devoted to the appointment of committees, the reading of the report of C. E. Baab, of Parkersburg, secretary and treasurer of the association; the report of the Committee on Credentials, and other routine business. A special invitation has been extended to jewelers in neighboring States, Ohio being just across the Ohio River and Pennsylvania not far away, and there was a sprinkling of well-wishers at the opening session.

This afternoon's programme is as follows:

1:30 P. M.—Introduction of resolutions and referring them to the proper committees.

2 P. M.—Discussion, "Shall the National Association Adopt an Official Organ?"

2:30 P. M.—"Is Optometry Beneficial or Disadvantageous to Jewelers?" by A. C. Thomas, president West Virginia State Optical Society. Questions will be asked Mr. Thomas following the talk.

3:30 P. M.—Discussion, "What Shall We Charge for Repairs?" "Shall Watchmakers Be Compelled to Pass a State Examination?" "What is a Fair Fixed Selling Price?"

4 P. M.—Report of the association's representative to the national association meeting at Cincinnati, Aug. 4-7, 1908; C. A. Keefer, Grafton; W. L. Jones, Martinsburg.

5 P. M.—Discussion, "Why Shall We Attend State and National Retail Jewelers' Association Meetings?"

5:30 P. M.—Adjournment.

Programme for to-morrow, Tuesday, May 18, is as follows:

9 A. M.—Meeting called to order. Address, "What the Association Has Done," by T. A. Westmyer.

9:30 A. M.—Discussion, "What Is a Fair Fixed Selling Price?" "Shall We Approve of Manufacturers Opening Retail Stores?"

10 A. M.—"How to Locate Correct Errors in the Lever Escapement," lecture by C. T. Higginbothom, consulting superintendent, South Bend Watch Co. Questions will be asked Mr. Higginbothom following the close of lecture.

11 A. M.—"Question Box" and experience meeting.

1:30 P. M.—Report of committees.

2 P. M.—Address, J. P. Archibald, president American National Retail Jewelers' Association.

2:30 P. M.—"Reading Between the Lines," by Charles E. Baab, secretary of the association.

3:30 P. M.—Unfinished business.

4 P. M.—Election of officers.

4:30 P. M.—Installation of officers.

7:30 P. M. Entertainment and a good time assured.

Owing to the time the convention met it was impossible to give a detailed account of the convention proceedings in this week's issue, but the convention will be fully reported next week. There are 249 recognized jewelers in West Virginia, and an effort is to be made to get every one of them into the organization.

The present officers of the West Virginia Association are T. A. Westmyer, president; F. A. Warnecke, St. Marys, first vice-president; B. F. Robinson, Clarksburg, second vice-president; C. J. Kinzer, Bluefield, third vice-president; C. E. Baab, secretary and treasurer.

The Reception Committee of the convention is composed as follows: Charles L. Hancher, chairman; W. J. Linkins, R. S. Dillon, John F. Murphy and J. S. Stimpson.

New Members Elected and Rewards Paid by the Jewelers Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers Security Alliance was held on Friday, the following members being present: Chairman Butts, President Sloan, Vice-Presidents Champenois and Wood, Treasurer Karsch, Secretary Noyes and Messrs. Abbott, Alford, Bowden, Brown and Stern, of the committee.

The following new members were admitted:

W. E. Blanchard, St. Joseph, Mo.; F. C. Calhoun, Pawnee City, Nebr.; C. H. Neff, St. Joseph, Mo.; N. Nielson, Harlan, Ia.; George A. Sauer, Des Moines, Ia.; C. T. Akers, Cordell, Okla.; Hobson & Gove, Washington, Ia.; Carl Hunnius, Leavenworth, Kans.; J. Krisch and W. G. McDougall, New York; Joseph Morino, Kansas City, Mo.; H. Greenblatt, Seattle, Wash.; B. F. Humphrey, Centerville, Ia.; J. G. Kapp, Toledo, O.; L. J. Wendel, Creston, Ia.; Viets & Yeager, Grinnell, Ia.; Miss M. L. Addis, Topeka, Kans.; Jos. B. Flatow, Salt Lake City, Utah; F. Melluish, Ottawa, Kans.; R. H. Morehouse, Topeka, Kans.; Schwartz & Gray, Inc., Newark, N. J.; Watch Shop Co., Canal Dover, O.; F. W. Swearingen, Topeka, Kans.; G. S. Barber & Co., Waverly, Ia.; E. L. Brent, Altoona, Pa.; Richard Lee, Waterloo, Ia.; Pfeiffer Co., Cedar Falls, Ia.; D. B. Phelps and George E. Seibert, Waterloo, Ia.; S. H. Simsarian, W. Hoboken, N. J.; C. O. Booth, Oelwein, Ia.; C. W. Brocaw, Carmen, Okla.; C. G. Herrick, Independence, Ia.; C. A. Lund, E. Orange, N. J.; McCarthy-Pearson-Hilgerloh, Manhattan, Nev.; Morrison Bros and H. O. Woodbury, Olathe, Kans.; Charles A. Zemp, Jersey City Heights, N. J.; C. W. Costello, Pleasanton, Kans.; Ed. M. Crellin, Chillicothe, Mo.; George B. Deyen, Dyersville, Ia.; John Gillies, Ft. Scott, Kans.; F. B. Gilrain, Dubuque, Ia.; J. H. Greve, Mason City, Ia.; M. Hansen, Hackettstown, N. J.; A. S. Huey, Roseburg, Ore.; M. S. Lanyon Jewelry Co., Pittsburg, Kans.; L. E. Leek, Columbus, Kans.; J. H. Lepper, Mason City, Ia.; C. H. Paxton and J. O. Stott, Paola, Kans.; Collateral Loan Co., Washington, D. C.; Klemme & Co., Albert Lea, Minn.; B. W. Luhman, Chickasha, Okla.; D. D. Michael, San Francisco, Cal.; W. T. Roach, Carthage, Mo.; G. Schleuder, Austin, Minn.; W. H. Wright, Webb City, Mo.; G. W. Haltrom, Ft. Worth, Texas; Kors Bros., Independence, Ia.; J. S. Lang & Sons, Coffeyville, Kans.; D. M. Leach, Caney, Kans.; Shreve & Co., San Francisco, Cal.; Andrew Wilson, Winfield, Kans.; James G. Grant, Augusta, Kans.; Louis Gwirtz, Philadelphia, Pa.; J. C. Hadler, Wichita, Kans.; Herman Kunath, Spencer, Ia.; J. B. Laramore, Washington, Ga.; Perry E. Miller and E. B. Roser, Wellington, Kans.; S. S. Schepps Co., Los Angeles, Cal.; G. M. Smith, Augusta, Kans.; G. M. West and Whitney Jewelry Co., Wichita, Kans.; Ed. Nix, Bentonville, Ark.; San Diego Jewelry Co., San Diego, Cal.; S. F. Hyde, New Philadelphia, O.; G. A. Clark Co., Lorain, O.; H. H. Bowman, Brookston, Ind.; Payne & Crowder, Boulder, Colo.; C. L. Taylor, Uhrichsville, O.; H. L. Dodge, Anacortes, Wash.; W. E. Hanscom, Pendleton, Ore.; E. L. Overjorde, Coeur d'Alene, Idaho; Gescheider Bros., Baltimore, Md.; Scott Jewelry Co., Laurel, Miss.; Jacobson & Furen Co., S. Omaha, Nebr.; A. L. Schaefer, Pendleton, Ore.

The following rewards were ordered paid:

No. 82.—To Officer James A. Russell, Buffalo, N. Y., for the arrest and conviction of George C. Fowler, who broke into the store of Yung & Debus, of that city, on Oct. 14, and again Nov. 30, 1908, on both occasions stealing miscellaneous jewelry from the show cases. There were no clues upon which to work at the time, but Officer Russell suspected Fowler and a young boy who was intimate with him and watched them closely for nearly six months, when the boy finally weakened under threat of arrest and made a confession resulting in the arrest of Fowler and the recovery of nearly all of the goods. This being the first offense the court sentenced the thief to the Elmira Reformatory for an indefinite period.

No. 83.—To Officers John S. Broyless and William Primm, of St. Louis, Mo., for the arrest and conviction of James Dexheimer and James Groves, who smashed the store window of the Grand Jewelry & Optical Co., and stole a number of umbrellas and gold filled fob chains for which they were sentenced to the workhouse for one year.

No. 84.—To Officers Harry Stege and John W. Farrell, of Kansas City, Mo., for the arrest and conviction of Francisio Florados, who smashed the window in the store of Alex. Fuhrman, Jan. 9, and stole jewelry to the value of about $200. A list of the stolen property was sent to the pawnbrokers and police, and the thief was arrested when he tried to dispose of some of the jewelry and was sentenced to six months in the county jail.

No. 85.—To Officer P. C. Anderson and U. S. Detective G. H. Seaton for the arrest and conviction of Fred Hamilton, who smashed the window of I. Aronson, Portland, Ore., and stole miscellaneous jewelry to the value of about $1,000. He also broke through the glass door of the G. Heitkemper Jewelry Co., of the same city, and was about to enter when Officer Anderson came up, and, in connection with Seaton, gave chase, finally shooting the burglar in the heel and capturing him. A large part of the goods were recovered and returned to the owners. Hamilton, who was a well-known athlete, was arraigned in the police court and was held for the grand jury, but, before being sentenced, died in a sanitarium where he had been sent for an examination in regard to his sanity, his family believing that he was not responsible at the time of the burglary.

Death of Reinhold Bujannoff, Jr.

SAN FRANCISCO, Cal., May 12.—Reinhold Bujannoff, a well-known manufacturing jeweler, who for many years was located in business at 51 Lick Pl., died suddenly at his residence, 1711 Broderick St.

The deceased was born in Russia 58 years ago and emigrated to New York City when quite young. He went from New York to San Francisco and was at first employed as jeweler and designer for several years. He resided in this city for about 30 years and for most of that time was engaged in the manufacturing jewelery business. His establishment at 17 Lick Pl., here, was burned out in the general fire of April, 1906, when Mr. Bujannoff is reported to have lost about $10,000. He carried no insurance. He managed to save some stock, however, and began business again.

The deceased was always regarded as an excellent business man and was held in the highest esteem by his intimate friends and members of the trade. Besides his widow Mr. Bujannoff is survived by three daughters.

Receiver Takes Charge of Business of L. M. Solans, Rockwood, Tenn.

ROCKWOOD, Tenn., May 12.—The business of L. M. Solans, a retail jeweler in this town, has been taken in charge by James G. Crumbliss, who has been named as receiver by Chancellor Kyle of Knoxville in a creditor's bill filed by Fred Haggard, a local attorney.

It is said that Mr. Solans' liabilities are in the vicinity of $1,000, and that the stock which has come into the hands of a receiver is worth about $800. The principal creditor of Mr. Solans is said to be the firm of Albert Bros., Cincinnati, whose claim is about $500.

Mr. Solans was formerly employed by J. E. George, and has been in business here for nearly four years. He has been financially handicapped for some time past.

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LOUIS J. DEACON, Atlantic City, N. J.

ohn Nelson Convicted at Providence of Receiving Gold Stolen from Manufacturing Jewelers.

PROVIDENCE, R. I., May 12.—John Nelson, rmer member of the Rhode Island House Representatives, and the North Main St. tail jeweler and refiner, was yesterday afrnoon found guilty of receiving stolen ods, knowing them to have been stolen, a jury in the Superior Court before dge George T. Brown. The jurors rerned their verdict after a deliberation of ur hours.

Immediately upon the announcement of e verdict counsel for Nelson filed a mo- n in arrest of judgment and sentence, ming three grounds, involving the va- ity of the warrant upon which Nelson is taken in charge and questioning the risdiction of the Superior Court on tech- al reasons.

The case came to the Superior Court on defendant's appeal from the decision d sentence of Judge Christopher M. Lee the Sixth District Court. Nelson is arged with receiving five lots of gold rap and metal from William J. Wallace, o was employed by the Fontneau & Cook ., from whom Wallace testified that he le the goods. The arrest was made ly 10, 1908, and on that day the testimony owed that Nelson met Wallace on the eet and received from Wallace his coat, the pocket of which was a package of the len stuff.

During the trial Nelson took the witness nd and testified that he did not know goods were stolen. He claimed that bought the scrap from Wallace in the linary course of business as a refiner. was closely cross-examined by Assist- t District-Attorney Cross, during which lson admitted that it was not his habit meet people on the street and take pack- es. The witness said he would meet cus- ners if they asked him to do so.

Asked what he did with the stuff he re- ved from Wallace, Nelson said: "I lted it right away if I needed the money. I didn't need the money I would keep a day or two before I melted it." The tness then explained how he melted the ff and then sent the bullion to the Gov- ment or to a dozen different concerns.

Nelson was asked if he was a refiner, and reply said: "Yes, sir; I've been one for years and have done refining for a great ny people."

"Can you give me the name of one jew- r for whom you have done refining?" he s asked.

"No, I can't. They have been hounding for 14 years and have ruined me, and ." turning to the Assistant Attorney- neral, "are a party to it!" exclaimed the ness, excitedly.

Dr. Joseph M. Bennett was called to tes- concerning Nelson's mental and phys- condition. He said that Nelson called is office several times in 1908, and that also visited Nelson. The defendant's ent was diagnosed as neurasthenia and ld not be quickly cured. The purpose calling Dr. Bennett by the defense was arently to show that his condition is h as to be likely to produce forgetfulness a general nervous condition.

was on Dr. Bennett's certificate and the testimony of Dr. Hall, of Butler Hospital, that the Nelson trial was postponed in January by Judge Sweetland, owing to the defendant's condition.

A. B. Crafts, of counsel for the defendant, argued to the jury that the evidence and circumstances were such as to raise a reasonable doubt as to the defendant's guilt, and that John Nelson was entitled to the benefit thereof if such doubt existed in the minds of the jurors.

Assistant Attorney-General Cross summed up in behalf of the prosecution. He reviewed the testimony and commented upon the proverb, "Lying in the badge of guilt," which Mr. Crafts had quoted in connection with the testimony of one of the State's witnesses. Mr. Cross applied the text to the defendant's story as told on the witness stand, and arraigned Nelson as a dangerous man to the community because of the temptation to steal placed before others by his business if the charge was true.

Judge Brown read the greater portion of 30 requests to charge as received from the attorneys for the defendant, omitting those which were refused. On motion of Mr. Cross the jurors were kept together, as is customary in a trial for a capital offence. This is usual, but Mr. Cross, when he made the motion at the commencement of the trial, said that the importance of the case demanded that the utmost precaution be taken against any irregularity that might produce a mistrial.

Importations at the Port of New York.

Weeks Ended May 9, 1908, and May 8, 1909.

China, Glass and Earthen Ware:	1908.	1909.
China	$36,521	$77,864
Earthen ware	5,316	7,201
Glass ware	17,955	32,131
Optical glass	746	311
Instruments:		
Musical	13,093	14,549
Optical	4,016	2,969
Philosophical	1,094	2,027
Jewelry, etc.:		
Jewelry	5,316	10,776
Precious stones	67,982	318,124
Watches	13,195	27,857
Metals, etc.:		
Bronzes	79	15
Cutlery	14,004	42,163
Dutch metal	.....	2,157
Platina	16,197	35,377
Plated ware	.....	109
Silverware	.....	882
Miscellaneous:		
Alabaster ornaments	35	15
Amber	.....	3,702
Beads	769	2,292
Clocks	1,759	4,599
Fans	17,257	980
Fancy goods	3,819	3,056
Ivory	.....	.....
Ivory, manufactures of	34	88
Marble, manufactures of	10,600	19,975
Statuary	2,592	8,492

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Can., May 12.—The monthly report of the Department of Trade and Commerce of Canada for February last, just issued, gives the value of imports for home consumption in the jewelry and allied trades as follows:

	Month of February,		*Eleven months ending February,*	
Clocks:	1908.	1909.	1908.	1909.
Great Britain	$815	$249	$15,868	$14,877
United States	14,519	18,601	251,775	222,084
Germany	7,992	2,864	51,357	33,318
Other countries	411	221	13,786	11,204
Totals	$23,737	$21,935	$532,786	$281,483
Watches:				
Great Britain	$353	$1,153	$19,429	$20,213
United States	27,122	38,764	652,501	489,023
France	33	1,841	4,118	34,120
Switzerland	7,046	14,020	191,516	150,840
Other countries	1,738	86	41,990	17,236
Totals	$36,292	$55,864	$909,554	$711,432
Jewelry:				
Great Britain	$8,613	$9,844	$197,680	$168,920
United States	55,224	90,973	684,471	581,906
Germany	4,300	1,162	99,445	60,440
Other countries	8,082	6,728	96,489	58,954
Totals	$74,219	$108,707	$1,078,085	$870,220
Gold and silver and manufactures of:				
Great Britain	$7,593	$4,921	$217,926	$141,683
United States	9,697	14,135	253,740	222,584
Other countries	3,804	3,025	57,908	48,286
Totals	$21,094	$22,081	$529,574	$412,553
Precious stones of all kinds and imitations of (dutiable):				
Great Britain	$61	$3,803	$60,763	$28,757
United States	2,195	9,109	60,213	28,071
France	1,083	1,524	66,221	27,928
Holland	.....	.....	676	.....
Other countries	219	3,085	31,850	16,928
Totals	$3,558	$17,521	$219,703	$101,684
Precious stones of all kinds and imitations of (free):				
Great Britain	$1,631	$23,441	$569,277	$437,108
United States	2,840	10,879	201,195	103,539
France	2,450	3,747	266,428	86,553
Holland	604	50,709	310,903	232,052
Other countries	110	6,148	56,071	87,017
Totals	$7,635	$94,924	$1,403,874	$946,269

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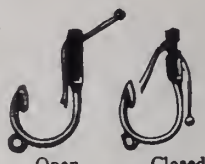
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Adrian J. Morai

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llis Braun has opened a store at Inde-lence, Kans.

P. Nelson will soon open a store at Watchee, Wash.

r. Quigley, Ewing, Nebr., has begun ness in that city.

eorge W. Brown recently opened a e at Niobrara, Nebr.

S. Myers intends to open a retail jew-store in Fostoria, O., June 1.

hornton & Son have engaged in busi-in W. Main St., Belleville, Ill.

he Ideal Plating Co. has opened offices 22 Sansom St., Philadelphia, Pa.

McMaster, Glenham, S. Dak., has ed a jewelry store at McIntosh, S. Dak.

Bogen has begun business in the Port mond Bank building, Port Richmond, NY

Sunkenheimer has engaged in business 26 Sansom St., Philadelphia, Pa., as a ufacturing jeweler.

m. Edelstein recently commenced busi-as a jeweler and diamond setter at eaver block, Utica, N. Y.

new store called "The Palace of Gems" been opened in the Kanter building, pus Martius, Detroit, Mich.

C. Brinkoff has engaged in the watch business in St. Louis, Mo. The estab-nent is located in the *Globe-Democrat* ling.

E. Teape is about to begin business in tenai, Idaho. Mr. Teape will be in-tor of watches for the local branch of Northern Pacific Railroad.

. Rosen, with his brother, A. Rosen, erly with Brener & Co., St. Louis, have engaged in the jewelry manu-uring business in the same city.

he Transferoid Co. recently opened es at 41 S. 4th St., Minneapolis, Minn. y make a plastic preparation for trans-ng an engraved design from one article nother.

ie McLaughlin Jewelry Co., Rochester, ., has been incorporated with a capital 5,000. The directors of the concern C. L. McLaughlin, S. E. Bassett and . McMahon.

W. Holmes & Co. were incorporated ugusta, Me., last week, with a capital 100,000. The officers are: President treasurer, J. Berry, and clerk, A. Bur-. both of Augusta.

new jewelry establishment has been ed at Racine, Wis., by V. Therkelsen, many years a jeweler and watchmaker he Lange store, at Racine. The new ness is located at 1308 Washington , and a large and varied stock has been d on display.

e Florry-Royal Co., Newport News, was recently incorporated with a capi-f $15,000 to engage in the jewelry busi-The concern will begin business with 0. The officers are: President and treasurer, D. L. Florry; vice-president, E. M. Florry; secretary, W. W. Royal.

Employe Swindles Schenectady, N. Y., Jeweler by a New Trick.

SCHENECTADY, N. Y., May 17.—Meyer L. Cromer, jeweler and optician at 810 Albany St., has reported to the local police that an employe, operating under a supposed fictitious name, buncoed him out of $500. The man had been employed by Cromer for the past eight months as an optician. He earned from $25 to $30 a week. He is a man of pleasing address and it is possible that he has left other victims here.

A few weeks ago the employe told the jeweler a story about his expecting to get $500 from a brother in Buffalo. Then he said he had received the money. He asked Cromer for his bank book so he could deposit the draft. Cromer gave him the book, which the clerk later returned, showing a deposit entry of $500. Cromer supposed the entry was all right. On May 1 he gave the employe a check for $300, on May 5 a check for $100 and $100 in cash, thus balancing the account. The man then disappeared. Cromer learned that the bank book entry was fraudulent. Cromer says he learned that his employe presented two notes, each for $250 to the bank when the $500 entry was made. The endorsement on the notes are said to be forged.

The local police believe that the swindler has worked this game in other cities. It is reported that he passed two worthless checks on local firms and that he has misappropriated some of Cromer's receipts. The police in other cities have been notified.

St. Louis, Mo., Jeweler Shoots Wife After He Had Been Shot by His Son.

ST. LOUIS, Mo., May 17.—August Poos, head of the firm of August Poos & Son, was shot and mortally wounded to-day in his jewelry store, 3564 South Broadway, by his son and clerk, Edward Poos, 19 years old. Edward says he shot in defense of his mother's good name.

As Mrs. Poos ran into the store her husband shot her and both fell to the floor. They were both sent to the city hospital in the same ambulance, but Poos died on the way. The hospital doctors say that Mrs. Poos will die.

Edward Poos is under arrest. He says he shot his father because of a slurring remark that he made about Mrs. Poos.

Death of George P. Osmond.

BORDENTON, N. J., May 15.—George P. Osmond, a well known and highly respected jeweler in this town, died last night in his 60th year. The news of his demise will be received with distinct regret by a large number of friends in the jewelry trade.

Mr. Osmond had been connected with the jewelry trade for nearly 40 years, and had been in the business here since 1879. He was highly regarded in business and social circles and was a member of many organizations, among them the Mt. Moriah Lodge, No. 28, F. and A. M.; Hopkinson Circle, No. 41, B. of A., and Bordentown Lodge, No. 16, I. O. O. F. Outside of business, deceased was noted as a local preacher and was a class leader of Trinity Methodist Church for many years.

R. H. Ingersoll & Bro. Sue New York Jeweler Who Cuts Prices on Their Watches.

A bill of complaint was filed last week in the United States Circuit Court at New York by Robert H. Ingersoll & Bro. against Leo Strass, a retail jeweler, 745 Sixth Ave., New York, who conducts a small jewelry store known as "The Jewel Box," said to be the smallest store of its kind in the world. It is alleged that Strass infringed on the rights of the complainants by selling watches made by them at a price under the schedule at which such watches are delivered to the retail jeweler for sale.

The complaint sets forth that the concern has been damaged to the sum of $5,000 by the alleged acts of the defendant and that the damage is a continuing one and asks that a perpetual injunction be issued by the court restricting the defendant or his agents from dealing in these watches except as licensed by the complainant.

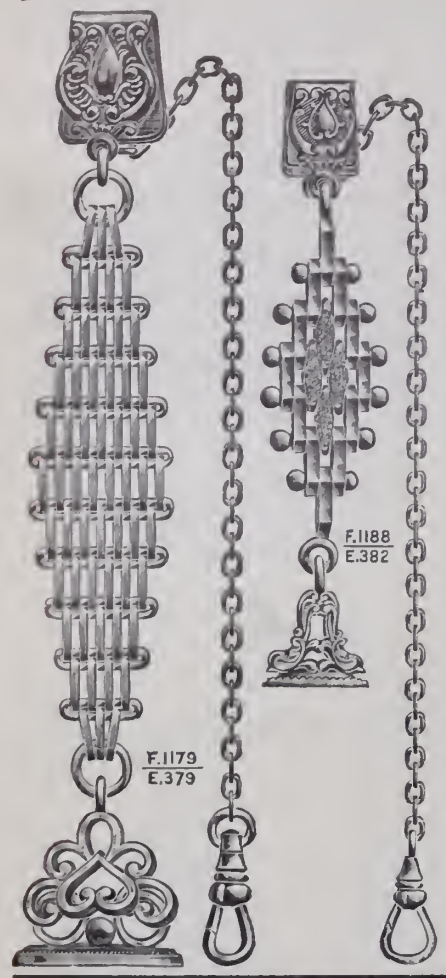
The complaint recites that certain lantern pinions and lever escapements were invented by one Ernest H. Horn, who sold his right to the Waterbury Clock Co., and that patents, numbered 784041 and 855950, were obtained to protect these inventions and that the Waterbury Clock Co., in turn, transferred to the complainants in this action their right to the patents. The complaint charges that the defendants sold and is now selling and threatens to continue to sell watches embodying these letters patent in violation and in disregard of the schedule of prices at which retail dealers agree to sell watches containing these patented inventions. The complaint claims that the defendant had knowledge that the watches were subject to restrictions and could not be dealt in by himself or anyone else unless in accordance with the schedule of prices.

It is also claimed that the defendant publicly exhibited in the show window of his place of business a card containing the following inscriptions: "We dare Ingersoll and Gillette. We sell Ingersoll watches at 75 cents and Gillette razors at $3.50. They both threaten to sue us and we dare them." The complaint further avers that the defendant has undersold quantities of the watches, including the "Yankee" watch, and that his avowed determination to so continue has the effect of encouraging others to infringe upon the rights of the complainant.

Another contention raised by the complaint is that the watches have been for years, and are now, sold with a guarantee to keep them in repair for a year, and that the company must live up to this guarantee whether the watches are sold at the schedule price or for less, as is the case in the case under consideration.

Pending the settlement of the suit, the complaint prays that a preliminary injunction may be issued restraining the defendant from selling the watches under controversy.

Mr. Strauss, in speaking of the matter to a JEWELERS' CIRCULAR-WEEKLY reporter, said that he did not purchase the watches he sold of the Ingersoll concern, and had never had any dealings with them. He said he made a reasonable profit on his sales at the price he charged.



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AND
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Our Fall Line is now ready—larger than ever. Three New Toilet Sets, a large number of Novelties.

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Our Line is complete; see it before placing ***any part*** of your order. We will save you money and make SATISFIED Customers for you.

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POSITIVE SUCCESS

NEW YORK OFFICE - - - - 49 MAIDEN LANE



J Weil, of the Electric City Box Co., Buffalo, Y., was in Milwaukee, Wis., last week.

The following traveling representatives were in annah, Ga., recently: George T. Howard, Towle g. Co.; John W. Steele, C. G. Alford & Co.

J Oehen, representing the Baden Clock Co., ndon, England, and Wilsdorf & Davis, La ux-de-Fonds, Switzerland, was in Toronto, t last week.

raveling representatives in Los Angeles, Cal., tly, included: E. C. Holbrook, Ferdinand g & Co.'s successors; Lance H. Smith, A. I. & Son; W. A. Brown, Carter, Howe & Co.; n S. Jepson, Bippart, Griscom & Oshorn; T. Lyons, Lyons Gem Co.; Jacob Marx, Kossuth rx Jewelry Co.

e following traveling representatives visited trade in Lancaster, Pa., lately: W. E. Ehlers, s & Co.; Charles B. Smith, M. B. Bryant & Benj. J. Cooke, B. J. Cooke's Sons; Michael lf. F. C. D. Bonnor, F. & F. Felger; C. F. sy, Champenois Co.; William Rowman, Man- h Levy & Co.; M. A. Illingworth, American er Co.; Mr. Weinrich, Weinrich Bros. Co.; W. Canfield, American Cutlery Co.; B. J. ith, Van Bergh Silver Plate Co.; William ers; G. R. Dorchester, Frick Bros.; Mr. Powell, O. Bigney & Co.

raveling representatives in Boston, Mass., last k, included: E. Cooper Stone, Brassler Co.; liam Huger, William Huger & Co.; V. S. Chap- n, Osmun-Parker Mfg. Co.; Charles Theurer, ne & Theurer; E. W. Martin, Martin-Copeland C. H. C. Perley, Perley & Bro.; Frank F. Keller, ler Mfg. Co.; Henry W. Bruns, George O. et & Sons; V. L. Burgessor, Krementz & Co.; rles Doubra, Samuel Lawson; Mr. Lynch, Wm. Kerr Co.; J. D. Dalzell, J. D. Dalzell & Co.; ey Hine, Luthy & Hine; A. E. Allsopp, Allsopp llsopp; Mr. Bush, Courtois, Bush & Garrigus; Bishop, Bishop & Bishop; R. W. Simpson, Riker Bros.

mong the traveling representatives who, re- y called on the Buffalo, N. Y., jewelers, e: C. E. Mott, J. B. Bowden & Co.; Henry laybaum, Charles Adler's Sons; G. G. Tibbals, rnational Silver Co.; Harry Goodison, E. G. ster & Son; C. A. Holbrook, Sloan & Co.; N. Jacobs, Peckham Seamless Ring Mfg. Co.; J. Griffith, Jr., Carter, Howe & Co.; William enberger, A. Wallach & Co.; A. N. Dorchester, pin & Hollister Co.; W. H. Gregory, Strobell rane; E. A. Reed, Reed & Barton; Mr. Stern, ald Novelty Co.; Theo. L. Parker; George A. um, Bergstein & Son; Wm. F. Price, Barry o.; Thomas G. Frothingham, T. G. Frothing- & Co.; L. Rockwell, Poole Silver Co.; H. T. eland, G. T. Sutterly & Co.; H. W. Briggs, annet Silver Co.; Fred Juengling, Sessions k Co.

raveling representatives in St. Louis, Mo., dur- the past week, were: G. H. Howard, Mason, ard & Co.; Mr. Finberg, Finberg Mfg. Co.; Hyatt, Philadelphia Watch Case Co.; L. W. old, Western Clock Mfg. Co.; B. F. Hirsch, on Co.; Mr. Fox, Fox & Co.; J. A. Durrell, idence Stock Co.; W. S. Noon, Cory, Clark & n; Mortimer C. Adler, Chas. Adler's Sons; Geo. Thomas, Scharling & Co. and the Hartford ling Co.; L. Seligsberger, Mauser Mfg. Co.; Curran, A. J. Hedges & Co.; J. J. Lideman, ich & Co.; H. E. Barkman, F. H. Cutler & S. W. Abbey, E. Ira Richards & Co.; J. W. bruster, Illinois Watch Co.; J. B. Carmichael, e & Tinckler; W. G. Moland, Sansbury & is; R. M. Sawyer, Shafer & Douglas, Inc.; A. Brinckle, C. F. Monroe Co.

e following traveling representatives were in ha, Nebr., last week: J. A. McIntire, Kreis & bard; Norbert Ginszburger, L. & M. Kahn & W. F. Adams, Simpson, Hall, Miller & Co.; R. son, Whiteside & Blank; Henry Bloch, L. D. h & Co.; Oscar A. Lessing, S. & B. Lederer Mr. Fay, T. L. Smith Co.; Edgar Huhn, eld, Melcher & Scofield; Alex. M. Thanhauser, Wolfsheim & Sachs; Leopold Heyman, Stern Bros. & Co.; W. S. Dudley, International Silver Co.; H. A. Allen, Allen, Lonergan & Co.; Harry B. Kennion, Parks Bros. & Rogers; Donald Lestage, H. D. Merritt Co.; Mr. Brown, S. O. Bigney & Co.; F. A. Wilkinson, J. J. Sommer & Co.; Howard A. Gardner, H. A. Gardner Co.; Alvin P. Shattuck, Ford & Carpenter; George C. Mendell, Rhode Island Novelty Co.; Mr. Mitchell, Sloan & Co.; Henry E. Hart, Albert Lorsch & Co.; Louis Jaskow, Bodenheimer & Jaskow.

Among the traveling representatives who, recently, called on the trade at Pittsburg, Pa., were the following: George Southwick, Payton & Kelly Co.; George N. Steere, George N. Steere Co.; O. G. Fehon, J. M. Siler Co.; Geo. L. Paine, Geo. L. Paine Co.; Arthur Bradshaw, Meriden Britannia Co.; Mr. Buffum, J. A. & S. W. Granbery; Wm. Rosenberger, A. Wallach & Co.; A. Wiplitzhauser, Wightman & Hough Co.; Robert H. Drew, Parks Bros. & Rogers; M. F. Loomis, C. Sydney Smith & Co.; F. R. Truell, W. H. Saart Co.; F. F. Gibson, Gibson-Krugler Co.; F. C. Winship, H. C. Fry Glass Co.; George L. Lederer, Providence Stock Co.; Mr. Green, Geo. L. Brown & Co.; Frank J. Ryder, Walter E. Hayward Co.; Mr. Fisher, Furbish, Swift & Fisher; Mr. Bennett, Waite, Evans & Co.; Mr. Vaslett, Fletcher Burrows Co.; John S. Cunningham, E. L. Spencer Co.; Edgar Huhn, Scofield, Melcher & Scofield; Robert E. Kiehl, F. H. Noble & Co.; Mr. Pierce, T. I. Smith Co.; Alfred J. Moss, Ostby & Barton Co.; W. T. Francis, Waterbury Clock Co.; Fred H. England, Frohchstein, England & Klein; A. P. Shattuck, Ford & Carpenter; W. H Osborne, R. Wallace & Sons Mfg. Co.; W. R. Eliot, Meridlen Cut Glass Co.; Mr. Classen, Irving Cut Glass Co.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: H. L. Strauss, Nathan Wallach; M. Rodenberg, Dunn & Rodenberg; J. Vaslett, Fletcher, Burrows & Co.; T. Bennett, Waite, Evans Co.; C. R. Dietz. M. & J. Dietz; C. B. Nickerson, Ostby & Barton Co.; George L. Sweet, R. F. Simmons Co.; S. Blackinton, H. L. Thurier & Son; H. D. Mix, Wightman & Hough Co.; A. W. Levy, Rothschild & Levy; C. W. Hickok, Graff, Washbourne & Dunn; Mr. Mead, Barbour Silver Plate Co.; Mr. Rogers, Riker Bros.; N. E. Treat, Gorham Co.; W. H. Gregory, Strobell & Crane; Henry C. Waybaum, Charles Adler's Sons; T. E. Bowne, E. Ira Richards & Co.; Charles F. Sexton, William L. Sexton & Co.; John H. C. Nevins, Harvey J. Flint Co.; J. B. Carmichael, Bride & Tinckler; J. R. Goodwin, Durand & Co.; J. Laffey, Gorham Co.; C. Fred Munroe, George M. Baker Co.; Mr. Curran, A. J. Hedges & Co.; F. C. Allen, Edmond E. Robert; L. Susselman, S. W. Farber; G. S. Melville, D. Wilcox & Co.; Joseph Guntzburger, J. Guntzburger & Son; Geo. H. Thomas, Scharling & Co.; Thomas F. Fleming, Jones & Woodland Co.; Charles F. Hartshorn, Alling & Co.; Robert Kaehl, F. H. Noble & Co.; John Fox, Fox & Co.; D. Sherrell, Sinnock & Sherrell; W. T. Francis, Waterbury Clock Co.; M. L. Barnard, Larter & Sons; Mr. Buffum, J. A. & S. W. Granbery; William E. Taylor, Wilcox & Wagoner Co.; James O. Otis, Harvey & Otis; H. B. Koopman, Newark Tortoise Shell Novelty Co.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: William A. Lamb, Geo. H. Fuller & Son Co.; Mr. Hartogensis, Weiss Mfg. Co.; Emil Pick, Hammel, Riglander & Co.; E. J. Miller, Sussfeld. Lorsch & Co.; Earl St. Hoar, American Oil & Supply Co.; H. S. Noyes, Bates & Bacon; S. C. Powell, S. C. Powell & Co.; George T. Bynner, Kautzman & Co.; E. C. Binder, Ernest Gideon Bek; J. W. Stoneburner, C. H. Allen & Co.; G. W. Bleecker, Martin-Copeland Co.; Samuel Jacobson, Jacobson Bros.; J. B. Macdonald, Wolcott Mfg. Co.; W. S. Metcalf, Plainville Stock Co.; H. L. Strauss, Nathan Wallach; J. A. Durrell, Providence Stock Co.; C. T. McKenna, Kelly & Steinman, Inc.; Frank W. Bloomer, E. I. Franklin & Co.; F. T. Barton, G. N. Steere & Co.; Alfred J. Moss, Ostby & Barton Co.; Milton S. Rodenberg, Dunn & Rodenberg; Mr. Richards, Standard Button Co.; Mr. Duncan, C. Ray Randall & Co.; Ernest Block, Louis Stern & Co.; F. S. Gilbert; H. A. Allen, Allen, Lonergan & Co.; Theodore Parker, Smith & Crosby; Fred H. England, Frolichstein, England & Klein, Inc.; N. Gunzburger, L. & M. Kahn & Co.; J. Rothschild, Kaffeman, Rothschild & Co.; Henry Hoffa, Hodenpyl & Walker; C. W. Edwards, Leach, Miller & Co.; J. T. Edwards, B. S. Freeman Co.; Mr. Child, Warren & Williams; Louis E. Fay, R. F. Simmons Co.; Harry H. Miller, Hutchison & Huestis; R. J. Wilson, Chas. E. Hancock Co.; Louis A. Blackinton, W. & S. Blackinton Co.; George H. Thomas, Scharling & Co. and Hartford Sterling Co.; D. M. Chisholm, Bugbee & Niles Co.; Charles E. Howes, E. L. Logee & Co.; Mr. Fisher, Furbish, Swift & Fisher; Mr. Dorrance, Simons Bro. & Co.; Mr. Sisson, E. A. Bennett & Co.; Donald LeStage, H. D. Merritt Co.; Harry E. Farquharson, E. D. Gilmore & Co. and E. A. Potter Co.; G. Fred Perry, F. H. Sadler Co.; Herman Hamburger, S. Pitzele.

Lancaster, Pa.

S. Kurtz Zook, paid a visit to Pottsville, Pa., last week.

Edward O. Bowers is on a two weeks' trip to Cambridge, Mass.

Emanuel Seibel has taken a position as watchmaker with the Penn Traffic Store at Johnstown, Pa.

Parke J. Fleming, a Louisville, Ky., jeweler, visited relatives here, last week, en route to New York.

James B. Roumford, a well-known salesman, has taken a traveling position with the H. S. Meiskey Co.

A. H. Rosenstein, of the Lancaster Silver Plate Co., was in Philadelphia, last week, with a line of novelties.

Richard L. Beachem has gone to Indianapolis, Ind., to take a position as engraver for his brother, Lloyd P. Beachem.

Word was received here on May 13 of the death in New Orleans, May 11, of John W. Phillips, a former Lancaster watchmaker, who went there several years ago.

E. B. Downs, with Hayden W. Wheeler & Co., was here on his initial trip into this territory, last week, having taken the place of Mr. Cretcher, who takes another territory.

The three beautiful loving cups which were presented, last week, at a banquet by the Green Room Club of Franklin and Marshall College, of Lancaster, to several persons who had helped in a recent dramatic production, were furnished by S. Kurtz Zook.

Among those in attendance here at the annual convocation of the Grand Commandery of Pennsylvania, Knights of Malta, last week, were: A. H. Rohrer, Pottsville, Pa., who was some years ago with H. Z. Rhoads, of this city. Another visiting knight was S. Raymond Snyder, Chambersburg, Pa.

Charles Stoner, employed with N. W. Pinkerton, Manheim, Pa., has entered the Ezra F. Bowman Technical School as a student in engraving and watchmaking. George H. Thomas, Kittanning, Pa., a student of the school, is back after a two weeks' visit home. Lloyd Ehrhart, of Lloyd Ehrhart & Bro., Davis, W. Va., who was taking a course of engraving, has returned home. The school baseball team was defeated, last week, by the local Y. M. C. A. team by a score of 13 to 1.

At a hearing in the bankruptcy proceedings of F. D. Stellar, the Hammondsport, N. Y., jeweler, held before Referee Darrin at the court house in Bath, recently, Mr. Fish was elected trustee and bond fixed at $5,000.

Mrs. Dehnel, wife of Henry Dehnel, Sandusky, O., died April 30 after an illness of five months. She is survived by her husband and two sons, who have the sympathy of their friends in the trade in their bereavement.

CHAS. KELLER & CO.

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Philadelphia.

H. S. Kratz, Souderton, Pa., was in town last week.

The Ideal Plating Co. has opened an office at 822 Sansom St.

George Wetzel has removed from 125 S. 7th St. to 813 Allegheny Ave.

William Liener, 2256 N. Front St., has been selling out his stock at auction.

Thomas Bunston, 726 Sansom St., who has been ill for some time, is improving.

I. Weiss, watchmaker, 711 Sansom St., has just returned from a week's trip to Washington, D. C.

C. Sunkenheimer, manufacturing jeweler, formerly with George Wetzel, has opened an office at 726 Sansom St.

Walter Kruse, with George & Child, 20 S. 10th St., went motoring through Delaware and Maryland last week.

Frank Colladay, son of F. A. Colladay, 5241 Germantown Ave., is convalescent after an attack of typhoid fever.

H. D. Stevens, buyer of Strawbridge & Clothier's jewelry department, has just returned from a trip through the east.

James Stewart, 2043 South St., will be official starter at the Marathon race held at Washington Park, 26th and Allegheny Ave.

S. J. Lyons, 2258 N. Front St., is visiting Tamaqua, Pa., on business. Mr. Lyons is interested in the firm of Lyons & MacPherson.

R. Harrison has resigned his position with William G. Restorff, 719 Sansom St., and has accepted a position in Washington, D. C.

Benjamin Ristine, a plater of 123 S. 7th St., who buried his sister last week, is receiving the sympathy of his friends in the trade.

John Oberholtzer, with the firm of Joseph B. Bechtel & Co., is preparing for a trip for this house over the territory covered by Joseph B. Bechtel.

Fred T. Barry, with L. Stern & Co., Providence, R. I., has returned from an extensive western trip and reports business good in the west.

Mr. and Mrs. Jesse L. Brown, Richmond, Va., are visiting friends in New York. Mr. Brown is traveling for M. Sickles & Sons in the southern territory.

The Bailey, Banks & Biddle Co. has on exhibition in its window a silver pitcher, known as the Commodore Prize for the Holly Beach Yacht Club, Holly Beach, N. Y.

Leo Dilger, son of Paul Dilger, watchmaker, 8th Ave. and Chestnut St., was married April 15 to Miss Lydie M. Gale. Mr. Dilger is an engraver and well known to the trade.

Many of the Chestnut St. jewelry stores have in their windows cards bearing the words: Commencing Saturday, May 15, this store will close daily at 5 o'clock P. M.; Saturdays at 12 o'clock.

Louis Sickles will, as usual, spend the Summer months in the country with his family. E. Sickles, of M. Sickles & Sons, is visiting in New York and the down-east factories on business.

Reports were confirmed Saturday of the marriage of Miss Elizabeth B. Bergdoll, heiress and daughter of Louis Bergdoll, the millionaire brewer, to Albert Hall, a chauffeur, and formerly a salesman in the silver department of M. Sickles & Sons, where he was employed for several years.

Mr. and Mrs. Milton E. Rosenheim, Providence, R. I., were visiting Mr. Rosenheim's parents in Philadelphia this week. Mr. Rosenheim is manager of the L. Stein & Co. factory, Providence, R. I.

Gustave Koshland, eldest brother of Charles Koshland, of the Koshland & Italie Co., 702 Chestnut St., died, Friday evening, from the effects of an operation. Mr. Koshland had been ill for some time.

Max Newman, formerly with J. E. Caldwell & Co., has returned from Panama, where he has spent several months representing the Keystone Watch Case Co. and the Elgin National Watch Co.

J. H. Kelly, who has charge of the watch department for Bailey, Banks & Biddle Co., sails for Europe soon on the *Kronprinzessin Cecilie*. Mr. Kelly will be gone for six weeks in the interest of the firm.

Many well-known jewelers will take part in the exercises in conjunction with the Royal Arcanum convention to be held in this city next week. Among the jewelers who will participate are: E. Diesinger, George Wilhelmi, James MacMillian, Harry C. Barry, Joseph Gumpert and Elmer Horn.

F. Powell, Norfolk, Va., who is taking a six months' course in the Horological College, Philadelphia, has commissioned E. L. Jenkins to take charge of his business during his absence. Most of the work will be sent daily to Mr. Powell, where it will be fixed in the college under expert supervision.

Strawbridge & Clothier have on display in their diamond department an emblem of the Royal Arcanum done in jewels. The piece measures four inches in diameter and is made of diamonds, rubies and sapphires. The emblem is valued at $10,000 and was designed by William J. Fulton, of the diamond department of Strawbridge & Clothier.

Charles Rose, who for nearly 25 years had a retail jewelry and repair shop at 1026 Pine St., died at his home last week. Mr. Rose had been in poor health for several years. The business was carried on by his son, Charles. Mr. Rose was 68 years old and had been in the jewelry business for 50 years. Charles Rose, Jr., will continue the business at 1026 Pine St.

Blair & Crawford, 1228 Chestnut St., are making for the National Association of Piano Dealers of America a large silver loving cup to be presented to the retiring president. The emblem of the society is mounted on one side and large monogram on the other. The inscription of third side reads: "Presented to C. A. Grinnell, Eighth President, June 15, 1909.

A guest at the Hotel Walton was agreeably surprised a few evenings ago during her dinner when she dug out of a Cape May clam two black pearls of a beautiful color. One of the pearls was of large size and is now set in a heavy gold ring; the other, a much smaller gem, was presented to the waiter. The pearls were appraised at $600 by a Chestnut St. jeweler.

The following jewelers were visitors to this city, last week: D. H. Krause, North Wales, Pa.; R. W. Quicksall, Mount Holly, N. J.; H. B. McFarlan, E. Downingtown, Pa.; E. K. Bean, Lansdale, Pa.; Mrs. A. Johnson, Smyrna, Del.; Howard Fitzsimmons, West Chester, Pa.; Jesse E. Webb, West Chester, Pa.; Frederick C. Maag, Bridgeport,, Pa., and F. J. Bloomhall, Conshohocken, Pa.

D. V. Brown, optician, 734-740 Sansom St., has greatly increased his factory space. Mr. Brown has added the three stores adjoining his old store and thrown this space into one large room. The store now is quite a modern factory and salesroom, where everything that relates to the optical trade is manufactured and sold. Mr. Brown is quite enthusiastic about his new store and promises everything new and up to date in the way of its furnishings.

The 11th annual shad dinner of the Philadelphia Jewelers' Club was held Tuesday evening, May 11. The Bingham Hotel roof garden was chosen for the spread, and over 175 guests attended, many jewelers coming from New York. According to Col. J. Warner Hutchins, this dinner was the most successful ever given. An orchestra of 10 pieces played throughout the evening. A vaudeville show followed the dinner, after which the guests adjourned to the club house and the festivities continued till the wee sma' hours of the morning.

J. E. Caldwell & Co. are exhibiting in their window "The Rudder Cup," a silver trophy presented by "The Rudder" to the Yokohama Yacht Club of Yokohama, Japan, as a prize for an ocean race. The design of the cup is classic, tall and graceful in shape, with Greek handles, and is fitted with a cover. On the front are the crossed flags of the Yokohama Yacht Club and The Rudder, the colors being in enamel. The title of the cup and presentation of inscription also appear on the front, while on the reverse is the plate with the words "Won by." The cup will be shipped to Japan in a few days.

The involuntary bankruptcy proceedings that have been begun against George Kite, a wholesale dealer in diamonds and jewelry, 818 Chestnut St., may soon be settled quietly and amicably by the creditors. As there have been no schedules of liabilities and assets filed as yet in the bankruptcy court it will not be possible to give any exact figures for about 10 days. Mr. Kite's attorney, Mr. McCaughney, states that as soon as the value of the assets can be determined efforts will be made to effect a settlement with the creditors. If a settlement is arranged Mr. Kite will continue in business. It is understood that the assets are approximately $9,500 and the liabilities, $12,400.

Utica.

William Edelstein, manufacturing jeweler and diamond setter, has opened a place of business in No. 3 Weaver Block, 69 Genesee St.

At Watertown, N. Y., Edward Simpson has won a verdict in the County Court against Joseph Cohen, a well-known diamond dealer of this city, for $425. Simpson bought a diamond for $500, claiming that Cohen agreed to buy it back at any time for 15 per cent. less than the purchase price. The first trial in the City Court resulted in a verdict for Mr. Cohen, but Simpson appealed.

C. E. Chapman, Hot Springs, Ark., has been succeeded by Wm. Chapman.

Providence.

John Kelso visited Boston last week on business.

Alaric R. Tuck, of this city, has been granted a patent on an emblem.

L. L. Castritius, Westerly, was a visitor in Boston, Wednesday of last week.

E. A. Phinney, Pawtucket, has been granted a patent on a separable button.

Walter R. Callender has been elected as trustee of the Providence Public Library.

Charles E. Hancock, of the C. E. Hancock Co., was a visitor in New York last week.

Mr. and Mrs. Erling C. Ostby have taken a cottage at Warwick for the Summer season.

Edward C. Wilde has been elected treasurer of the Men's Club of Central Baptist Church.

Mr. and Mrs. Henry W. Harvey returned on Friday from a visit to New York and Washington.

William Bosselman is calling upon the trade of T. Quayle & Co., of this city, in the middle west.

Frank B. Reynolds, with his wife and daughter, recently returned from a trip to southern Europe.

Robert Scholz, western representative of the George H. Holmes Co., of this city, was in New York last week.

P. G. Baker, representing the Smith, Patterson Co., Boston, was in town on Friday, calling on the retail trade.

Clifford Salisbury, for many years with T. A. Carpenter, is now representing F. A. Simmons among the local trade.

Rufus L. Griffith, president of the R. L. Griffith & Son Co., returned, last week, from a several months' stay in Florida.

An attempt was made to break into the retail jewelry store of E. D. Frey, on Main St., East Greenwich, on Tuesday night.

A. J. Burnes is selling out his stock of watches and jewelry at 675 Westminster St., preparatory to going out of business.

The United States Gas Furnace Co., of this city, have just received a number of large orders from business houses in Japan.

Emory J. San Souci and his nephew, who have been spending the past five weeks fishing and hunting in Florida, arrived home Sunday morning.

George Gow, formerly connected with the New York office of Henry A. Kirby, of this city, has accepted a position with Moser & Whythe, New York.

William G. Lawton will attend the National Federation of Gospel Missions to be held at Jersey City, N. J., the first week in June as one of the delegates.

Lawrence Kennedy, North Attleboro, has accepted a position with the Ostby & Barton Co., of this city. He was formerly foreman for Miller, Fuller & Whiting.

A 32-foot hunting cabin launch of the latest type is being built at Westerly for Horace L. Manchester. She will be enrolled under the Barrington Yacht Club colors.

Percy W. Hatch presided at the dedicatory exercises of the new Masonic temple at Riverside on Friday, as Worshipful Master of St. Andrew's Lodge A. F. and A. M. of that village.

Henry O. Crandall has accepted a position as salesman for Julius Mamluck & Co., 204 Westminster St. He was formerly associated with H. Nordlinger's Sons in a similar capacity.

Mr. and Mrs. William E. Aldred are spending a couple of weeks in New York, being registered at the Hotel Walcott, where they entertained at dinner on Thursday evening last.

A. A. Greene & Co., of this city, whose claim was $2,452.82, was one of the petitioning creditors for bankruptcy proceedings against George M. Kite, jeweler, 820 Chestnut St., Philadelphia.

Among those who were in town the past week, taking advantage of the unusually large number of buyers in town to show their goods, was L. M. Graubarth, of J. Friedman, New York.

The regular monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade will be held Friday afternoon at the room of the organization in the Wilcox building, 48 Weybosset St.

At the annual election of officers of the Providence Marine Corps of Artillery Veteran Association on Wednesday evening Edgar R. Barker was elected major and George M. Grant, assistant commissary.

Fred. M. Ellis, formerly a manufacturing jeweler at Attleboro, but for several years past a salesman in the New York office of the S. & B. Lederer Co., of this city, has been visiting the company's factory here recently.

George A. Forsyth, for more than a quarter of a century with Thornton Bros. & Co., resigned, last week, as colonel commanding the First District Coast Artillery, Rhode Island National Guard, after holding a commission in the militia service of the State for 34 years.

John H. Shepard, Jr., has just returned from a three months' trip in the south. He has wholly recovered from the siege of typhoid fever which he underwent at Palm Beach, Fla. His convalesence after the eight weeks' illness was at Ormond, Fla., Camden, S. C., and Lakewood.

Among the guests at the 91st annual banquet of the First Light Infantry Regiment at the Narragansett Hotel on Tuesday evening were Mayor Fletcher, Major Howard D. Wilcox, Col. Byron E. Daggett and Representative Harry Cutler and Representative George W. Rhodes.

A. A. Charnig & Co., Portland, Ore., has been petitioned into involuntary bankruptcy by counsel of the Manufacturing Jewelers' Board of Trade of this city, which represents 33 creditors. The total liabilities are reported as $10,800, of which fully two-thirds is held in this city and the Attleboros.

The Rhode Island Novelty Co., 7 Beverly St., this city, of which M. T. Leary is manager, has issued a circular letter to the trade that the concern sells only to the wholesalers and does not intend to sell to retailers. It announces that George C. Mendell represents the firm in the east and middle west and Fred R. Sheridan on the Pacific Coast.

Among the foreign importations received through the Providence Customs House, the past week, were the following: From Bremen, nine packages of imitation precious stones and four packages of jewelry; from Havre, one package of imitation precious stones and one package of manufactures of metal; from Liverpool, two packages of manufactures of metal.

Chairman William H. Luther, of the Board of Police Commissioners, who is also head of the manufacturing jewelry firm of William H. Luther & Son, has given up the voyage to Europe which he proposed to make during the months of July and August. He already had engaged his passage on a transatlantic liner, but canceled it on account of sickness in his family.

Nathan Cohen, of 432 6. Main St., this city, while peddling jewelry in the town of Cranston one day last week, happened to call at the house of Chief of Police Patrick Trainor, and as a result paid a fine of $5 and costs for peddling without a license. Chief Trainor asked to see Cohen's license, and the peddler displayed one granted to Abraham Guisberg to peddle tinware.

The portrait of Mayor Henry Fletcher, who is treasurer of the Fletcher-Burrows Co., manufacturing jewelers, was delivered Thursday and hung on the south side of the council chamber in the Providence city hall. The portrait, which is an admirable likeness of the present chief executive, shows him in a standing position beside his desk in the board of aldermen chamber.

The Newbern monument, to be erected at Newbern, N. C., by the State of Rhode Island to the memory of the soldiers from this State who died in the North Carolina campaign during the Civil War, was cast at the Gorham Co.'s works Monday. The operation was carried out in the presence of Governor Pothier, the members of the commission that has charge of the erection of the monument and several other invited guests.

William B. Cummings, 32 years of age, charged with the embezzlement of one lot of rings and rink shanks, valued at nine dollars, from the Ostby & Barton Co., pleaded guilty before Judge Rueckert, in the Sixth District Court on Friday, and was fined $20 and costs. He was arrested late Thursday afternoon. He had been in the employ of the Ostby & Barton Co. for about a week, recently, although he was employed there previously, having been paid off last Christmas on account of dull business. He was a stamper.

During the Winter, under the auspices of the Young Men's Christian Association, weekly meetings have been held at the Gorham Casino, where at noon Rev. E. A. Hanley, pastor of the First Baptist Church, has talked to the men employed at the plant. The final meeting of the season was held May 11, when Dr. Hanley was presented with a silver water pitcher as a mark of appreciation by the men whom he has addressed, the presentation being made by William G. Lawton, son of Superintendent John F. P. Lawton.

The body of Laura E. Regester, daughter of Charles W. Regester, with the Gorham Co., was found in a mutilated condition in the old Jewish Cemetery near her father's home, near the city line, early Tuesday morning, May 11. Charles Douglas, to whom she was engaged to be married next month, was employed by the manufacturing jewelry concern of A. A. Greene & Co., 94 Point St. Mayor Fletcher has offered a reward of $500, announcing that if the aldermen do not sanction the offer he will pay the same out of his own pocket.

This recalls the offer of a similar reward for the apprehension of the murderer of William O. Hutchins, the young manufacturing jeweler by a burglar at his home on Angell St. on March 8, 1898, which was never earned.

The local of the Jewelry Workers' Union, which was organized with great eclat a few years ago, has been disbanded because of the lack of interest on the part of the very few members who have contributed to its support. It is proposed, however, to make an effort to unionize the jewelry workers of this city, and a committee, consisting of Charles Lee, State organizer of the American Federation of Labor; Samuel R. Macready, and Lawrence A. Grace, secretary of the Central Labor Union of Providence, has been appointed for the purpose. This committee proposes to visit the several shops and jewelry manufactories and effect an organization, not as a Jewelry Workers' Union, but as an independent local directly affiliated with the American Federation of Labor.

There was an unusual number of buyers in this city during the past week. Among those were the following: David and Max Stone, of Stone Bros., Chicago; Oscar Uhl, of Furstenwuerth-Uhl Jewelry Co., St. Louis; Rudolph Eiseman, of M. A. Eiseman & Bro., Chicago; Joseph H. Rosenberg, J. H. Rosenberg & Son, Detroit, Mich.; representative of K. Landau & Co., Chicago; Miss R. S. Mirebaum, of the Simpson, Crawford Co., New York; Jacob Fishman, of the Fishman Novelty Co., St. Louis; J. Floersheim, of J. Floersheim & Co., Chicago; representative of Goldsmith Bros., Cleveland; H. Seligman, of H. Seligman & Co., St. Louis; Bernard J. Hirsch, of B. J. Hirsch & Co., San Francisco; I. M. Oppenheimer, of M. J. Oppenheimer & Son, Baltimore; S. Schweizer, of Schweizer & Co., Philadelphia; R. W. K. Co., Chicago; Sidney Langsdorf, of Langsdorf Bros. Jewelry Co., St. Louis; representative of Kadden Bros., Baltimore, and Harry Morris, of Morris, Mann & Reilley, Chicago.

Exhibits of architectural and jewelry designing at the Rhode Island School of Design were opened the past week, both collections possessing great interest and merit. In the Japanese gallery of the museum has been placed the jewelry designed and made by Frank Gardiner Hale, of Boston. Those who saw Mr. Hale's previous exhibit will gladly renew their delight in his wonderful color combinations obtained by the use of precious stones and semi-precious stones, together with metal work in gold and silver. This year's collection shows even greater variety of design and unusual combinations. There are exquisitely wrought silver chains, pendants, brooches, rings and scarfpins, set with such jewels as chrysoprase, azurite-malachite, lapis lazuli, garnets, rubies, tourmalines, Mexican opals, chalcedony, jade, olivines, yellow sapphires, pearls and diamonds. A list of these reads like the description of the walls of the New Jerusalem, and the jewels themselves are a revelation in color combinations. There is a silver chain set with great moonstones like bits of captured colored moonlight; a ring set with a pink tourmaline surrounded by diamonds and olivines, which is an exquisite combination of unusual richness, and there is a curious ring set with an opal matrix; pendant set with Spanish sapphires; another set with lapis lazuli and turquoise, and other unusual and beautiful combinations.

North Attleboro.

The Codding & Heilborn Co. closed last Saturday night for the annual stock taking.

Oscar H. Hornig left Monday on a trip in the interest of the Codding & Heilborn Co.

George O. Paine has returned from a successful western trip in the interests of his firm.

S. Mandalian has returned from a successful trip in the interests of Mandalian & Hawkins.

Orin Clifford left, last Saturday, on a trip to West Virginia in the interests of the G. K. Webster Co.

Station Agent Smith has made arrangements whereby tickets for distant points west and north may be purchased at the local station. It is urged that manufacturing jewelers buy their long-trip tickets from this office. Manufacturers and salesmen going to Boston could also help the town by buying mileage books at this station instead of Attleboro.

At the celebration of Rev. John Whitehill's 40th anniversary as pastor of the First Congregational Church, Mr. Whitehill mentioned the jewelry shops which were in Oldtown at the time he began his duties. There was, he said, four small shops at that time, which employed about 12 hands. One of the firms was William & Shaw, which is now conducted by William Shaw; another was Sadler Bros., which is now running under the same name, and a third shop was Robinson Bros.

Mrs. Walter Ballou, wife of a well-known manufacturer, who for years has been identified with the R. Blackinton Co., died last Thursday evening at the age of 74. Besides a husband, she leaves three children, Mrs. Benjamin S. Freeman, Mrs. Frank H. Cutler and Walter Ballou. The funeral took place from her home on Elm St., Sunday, with Rev. Hazen Conklin, of the Universalist Church, officiating. Burial was at Mount Hope Cemetery. She passed away on the 53d anniversary of her wedding.

A new phase in the troubles of the Miller, Fuller & Whiting Co. is the filing of the bankruptcy petitions by three creditors of the company. The involuntary petition was filed in the United States Court at Boston, May 11. The claims of the petitioning creditors amount to $620. Deputy Sheriff E. C. Brown announced last Thursday afternoon that the sheriff's sale which had been advertised for Saturday would be postponed. The creditor who instituted the sale sent notice of his intention to revise his original intention.

Edmund Kingman, one of North Attleboro's oldest and best-known residents, died, Tuesday, May 11, at his home on Elmwood St., at the age of 93. Mr. Kingman's death was due primarily to old age. Deceased was born in Norton, Dec. 13, 1816, and received his education at the public schools in Pawtucket. Later he went to the Healey Institute, and after his graduation he moved to North Attleboro. He then entered the employment of H. M. Richards and became a skilled workman. He accompanied the Richard firm to Philadelphia, but did not like the city, so he returned to North Attleboro and found employment with Tifft & Whiting. For 40 years he worked in the Whiting factory, with Tifft & Whiting first and then later with the Whiting Mfg. Co. In 1844 he was married to Miss Zelphia D. Adams, of Easton, and the union was blessed with three children, Henry E. Kingman, of New York; Edward B. Kingman, the large comb manufacturer of Leominster, and Miss Ida Cargill, of this town. The funeral took place Thursday afternoon at Mrs. Cargill's home on Elmwood St.

Attleboro.

John Albert Sworbel has received a patent on a medal which he has assigned to McRae & Keeler.

E. V. Sweet took up his residence, last Saturday, at his new Summer home at Narragansett Terrace.

Mrs. David E. Makepeace, who has been ill at Jacksonville, Fla., is recovering and is now reported out of danger.

Rapid progress is being made on the new Leach & Garner factory on Hazel St. Contractor Bishop has agreed to have the building completed July 15.

Edward A. Sweeney, one of Attleboro's most prominent jewelers, has given his residence at 9 School St. to the official board of the Methodist-Episcopal Church, to be used as a home for girls.

The case of Arthur W. Campbell against the Attleboro Steam & Electric Co., which went on trial at the New Bedford Court, last week, was settled out of court. Campbell was given $1,500.

Word has been received here of the death in Medford, Mass., of Francis S. Bailey, aged 79 years. Mr. Bailey was formerly a manufacturing jeweler of this town and employed a large number of men. He retired from the business about 27 years ago.

F. J. Ryder, who has just returned from a western trip for the Walter E. Hayward Co., says that the trade this year is the best he has ever encountered. The south has reversed the usual condition of affairs, he says, and this year is leading the northwest.

The Horton & Angell Athletic Association will hold its annual field day at the Warwick Club grounds, on the Narragansett Bay, on June 26. A big programme of athletic events and social features are being arranged by the committee, which consists of Joseph Heywood, John Hickey and Joseph Brohan.

During the past year a large number of new concerns have been launched in Attleboro. The following concerns were started during the past 12 months: Allen, Lonergan & Co., Attleboro Emblem Co., Art Engraving & Jewelry Co., Bell Finding Co., F. W. Bliss & Co., Joseph Bloom & Co., Chapman Mfg. Co., Douglas Novelty Co., the Metallic Co., Peerless Chain Co., Royal Novelty Co. and Tyndall Bros.

A. P. Staley & Bro., High Point, N. C., have been incorporated as the Walter Staley Co., with an authorized capital stock of $15,000.

Boston.

R. J. Murphy has been in Maine on business.

David Wells has returned from a business trip to Nebraska.

Henry G. Morris has been in Augusta and other Maine cities on business.

E. E. Hardy, manager for D. C. Percival & Co., is in New York in the interests of his firm.

Martin Zerega is reconstructing his yacht, which will be moored this Summer at Neponset.

The Howard Watch Co.'s factory employes are organizing a baseball team and are looking for games with other watchmakers.

R. A. Kettle, of the Chicago office of the Waltham Watch factory, was in town last week. F. R. Appleton came over from New York last week.

Among the jewelers in town last week were: George A. Drew, Lewiston, Me.; A. W. Avery, Plymouth, N. H.; J. W. Westgate, Nantucket; F. N. Newhall, Lynn; T. F. Ryan, Holyoke, and A. Frisch, Haverhill, Mass.

The local office of Pinkerton's National Detective Agency is sending out circulars to the police, jewelers and pawnbrokers, offering $500 reward for the recovery of an antique pearl and diamond brooch, with pendant, lost between Feb. 20 and May 3.

L. Henry Juergens, of Snow & Westcott, was here, last week, with H. N. Van Bergen, of the same firm, to call upon his many friends. Mr. Jurgens, who formerly traveled through this part of the country, met with much success in renewing old acquaintances and enjoyed himself immensely.

Frank T. Sloan, of Sloan & Co., came to this city, last week, in company with the firm's representative, R. H. Schley. It was Mr. Sloan's annual visit to men of the trade here, by whom he was entertained for several days. Mr. Sloan found a most hospitable greeting, and among other things enjoyed the golf at the Brae Burn Country Club, West Newton.

Charles Nelson, of the Waltham Watch Co.'s factory, received honorable mention for his photograph of Colorado Ave., Pasadena, Cal., in the Boston *Herald's* photo contest. The machinists of the Waltham factory held an outing Saturday, May 8, at Hardy's pond, at which 75 employes were present. Nearly every department was represented. There were athletic events and other outdoor diversions that were greatly enjoyed. The gilding and damascening departments will hold their annual outing at Child's farm, Saturday, May 29.

The employes of Smith, Patterson Co. have organized the Smith, Patterson Co. Benefit Association with 78 charter members. At a recent business meeting they elected these officers: President, James Kingman; vice president, H. L. Reynolds; treasurer, George W. Saunders; secretary, A. G. Gilmore; executive committee, W. R. Tuttle, Charles Ramsdell, Joseph Manning, Thomas Hodgson and Howard Martin.

A news dispatch printed Saturday in the Boston newspapers told of the suicide in Denver, Colo., of Hyman W. Protas, said to be a wealthy jeweler of Boston. The man was said to have been ill with tuberculosis and to have shot himself in the presence of his two little sons. The name Protas does not appear in Boston directories of the past 10 years, and leading jewelers, when asked, did not seem to remember the man.

The Foremen's Association of the Waltham Watch Co., had as their guests, Tuesday of last week, Lieut. W. B. Tardy, chief engineer of the battleship *Vermont;* Assistant Surgeon Allan Stuart and Ensign Whitford Drake, both of the U. S. Navy. Ensign Drake is a Waltham boy, and it was through him that the others accepted the invitation of the Foremen's Association. In the afternoon the guests made a complete inspection of the watch factory plant. A dinner was held in the evening, President Stevens, of the association, presiding. The big feature of the night was the presentation to Lieut. Tardy, Assistant Surgeon Stuart and Ensign Drake of handsome timepieces of the latest model.

A man who declared himself to be a jeweler called on Louis Brenner, a tailor at 107 Central Ave., Lynn., about May 7 and asked to rent one of Brenner's windows for a display of jewelry. Brenner was willing, and after the deal was practically completed a poorly-dressed man entered the store and inquired the way to the railroad station. Proper directions were given him and he was about to leave when it suddenly occurred to him that he had two diamond rings he would like to sell. The jeweler (?) became interested, and after examining the rings whispered to Brenner that they were worth $1,000. The stranger was willing to sell for $200, but the alleged jeweler had only $50. After much discussion Brenner was induced to give up $154 for the diamonds with the understanding that he should keep the gems until his new tenant redeemed them by paying Brenner back his $154. After Brenner had had the rings several days and no one had shown up he called in the police. A reputable jeweler examined the rings and said that they were of no value. The tailor could give only partial descriptions of the men who swindled him.

Baltimore.

W. Armour Jenkins, of Jenkins & Jenkins, left for Boston, last week.

Maurice L. Reeder, in the Masonic Temple building, has been in New York the past week.

Arthur Wallenhorst, last week, presented the Crusade Commandery, Knights Templar, with a beautiful silk American flag.

Both the silver loving cup and the silver service that was presented to Rev. John Timothy Stone, last week, were made by the Stieff Co., 17 McLane Pl. The service was a hand-beaten design.

Jacobi & Co. have completed a communion set for the St. Paul's Evangelical Lutheran Church at Glenburnie. The set consists of a chalice, flagon and ciborium and was specially designed.

The store of Frederick Gleitsmann, 918 Pennsylvania Ave., was somewhat damaged by the explosion of gas in the cellar caused by the lighted lantern of Chief Shipley, of the Fire Department, igniting gas that is supposed to have been escaping from a connection with the meter. A hole was torn in the cellar ceiling, while the chief was thrown violently against the wall. The show cases were damaged and some jewelry was scattered about the place. The damage is estimated at $450.

The Hennegan, Bates Co. made the silver punch bowl, platter and ladle that was recently presented to William B. Hurst, foreman of the retiring Grand Jury. It was made in accordance with Mr. Hurst's family silver.

Connecticut.

Walter A. Ingraham, Bristol, has just purchased a new touring car.

The Sessions Clock Co., Forestville, has begun to operate its plant 50 hours a week. It will run nine hours a day, five days per week and five hours on Saturday.

Thieves recently broke into the store of C. D. West, Moosup, and stole about $1,500 worth of jewelry and other stock. Entrance was gained by breaking open a rear door.

After an illness of about a week H Jencks, Waterbury, died at his home, 132 E. Main St., in that city, May 14, aged 68 years. The deceased was an inventor of considerable note.

The building formerly occupied by the Connecticut Savings Bank, corner of Church and Center Sts., New Haven, has been renovated and rebuilt for the use of jewelers, many of whom are now moving in.

The E. Ingraham Co., Bristol, is preparing plans for an addition to its movement department. The new building will be of brick and mill construction, 136 by 40 feet and five stories high. It will adjoin the present structure.

The Whiting Mfg. Co., New York, has completed plans to open a factory in Bridgeport. The factory will be built in the east end. Work will be begun in a few days on the foundation, which will be built on a five-acre plot near the tracks of the New York, New Haven & Hartford Railroad Co. H. H. Hamilton, president of the concern, will reside in Bridgeport.

The Upson Jewelry Co., 68 Bank St., Waterbury, has changed its firm style, and hereafter will be known as the Upson-Rogers Co. L. Rogers, Jr., who has been connected with the Davis & Hawley Co. at Bridgeport, as head watchmaker, has purchased a one-third interest in the concern. Mr. Rogers will act as secretary of the company. R. Preusser, who for more than 12 years was located at 64 Bank St., has disposed of his business and is now associated with the Upson-Rogers Co. in the watch and clock repairing department.

A deed was filed for record in the town clerk's office, Bridgeport, May 14, by the International Silver Co., liquidating an indebtedness of $178,837 on its property on Seaview Ave., together with that on machinery and equipments in its branch, formerly the Holmes & Edwards Silver Co. The deed was a quit claim from H. C. Shelton, trustee and the property comprised the shops forming the local branch of the International Silver Co.'s industry.

Stafford & Sanford, Marshall, Okla., has dissolved, R. L. Sanford continuing the business.

Newark.

Mr. Rogers, of Riker Bros., was in town last week.

E. A. Guenther, of Kohn & Co., has returned from a western tour.

The Delaval cup for hunters and hacks was presented for the Linden Park races by Harry Durand.

William A. Schwarzkopf, of the Schwarzkopf Mfg. Co., Washington St., left on Saturday for a southern trip.

A. L. Wiley, Bridgeton, N. J., has returned from Elmer and reopened his jewelry store at 48 S. Laurel St.

The Krementz bowlers lost both games to Kneuer in the Mercantile League last week and broke even with the Patton team.

George S. Weiss, of the Schwarzkopf Mfg. Co.'s Chicago office, returned to Chicago Saturday after an extended visit in this city.

Miss L. L. Young, of the Jones & Woodland Co., contemplates a western trip of 10 days' duration. She will go to Martin's Ferry, O.

Emil Vacca, a jewelry polisher employed by Herbert & Wassal, killed himself by drinking carbolic acid in Branbrook Park last week.

Henry Baummeister has rented quarters in the Richardson building, Columbia St. He will do coloring and kindred work for the general trade.

The Rev. H. B. Howe, who has just been appointed assistant to the Rev. Dr. Shaw, of the Second Presbyterian Church, Paterson, N. J., is a son of Geo. R. Howe.

Mrs. Eugene Kraft, wife of a Newark silversmith, is said to have risked her life last week to save her three-year-old son, who had fallen into the Passaic river.

The Daisy Safety Razor Co., Jersey City, filed papers of incorporation at Trenton last week. The incorporators are William H. Rees, Charles C. Kelly, and George W. Rurode. The capital is $50,000.

The Jewelers' Sick Benefit Society held its annual meeting Friday night and elected officers as follows: Ernest Blaicher, president; Charles Bener, vice-president; Louis Bruening, recording secretary; Henry Mutschler, financial secretary; F. Farnon, Christian Blaicher, Conrad Koffler, trustees.

Whether about $3,000 given by Edward Blau to his brother Max during the Spring and Summer of 1908 was in the nature of personal loans or an advance payment for goods of the New Jersey Cut Glass Co., bankrupt, was the subject of an examination before Referee in Bankruptcy Edwin G. Adams to-day. Mr. Blau is president of the defunct company.

Thomas Wakefield, 55 years old, formerly employed in Tiffany & Co.'s factory at Woodside, was crushed between the bumpers of two freight cars of the Erie Railroad last week, near the Summer Ave. crossing. He was going on an errand for his wife when he met his death. He had not worked for the Tiffany firm of late because of ill-health. He is survived by a widow, four daughters and three sons.

The handsome $6,500 residence of Rudolph Pottersmith, a diamond cutter of New York, who lives on Forest Ave., Hawthorne, N. J., was completely destroyed by a fire last week. Mr. Pottersmith was about to enter his home after walking from the Susquehanna railroad station when he noticed the upper part of his house in flames. He got his family out of the house and together with neighbors began saving furniture.

Diffany & Co., dealers in fancy metal goods, settled their claim last week against John Braly, Spring Lake, for $338.79. At the time of the Jamestown Exposition Diffany & Co. decided to put some ornamental pocketbooks on the market there. Mr. Braly was engaged as their agent, but the business did not come up to the expectations and he refused to settle with the house. He claimed that the edges of the purses were frayed. Threat of suit resulted in a settlement.

The Newark manufacturers are much pleased with the progress of the movement made to procure the stamping of all goods with the quality mark. A meeting of the good and welfare committee of the Manufacturing Jewelers' Association was held last week, when favorable reports as to the work accomplished were submitted. Mr. Osmun, of the Osmun-Parker Mfg. Co., is chairman of this committee. In response to the circular sent out to all sections of the country more than 1,000 answers have been received, and practically all of the writers indorse the plan to have the karat mark and trade-mark stamped on all goods. They also express a desire to co-operate with the Newark Association in any way possible. It is very likely that this agitation will result in the success of the stamping movement.

Harrisburg, Pa.

Bowman & Co. banqueted their large force of employes at the Hotel Columbus, last week. E. S. Taborn, manager, acted as toastmaster.

A. W. Bogart was arrested in Allentown, last week, and brought to this city to answer a charge of passing a bogus check for $15 at the jewelry store of Jacob Tausig's Sons.

Governor Stuart has approved the bill requiring loan companies to take out county licenses and prohibiting their charging more than a 10 per cent. premium in addition to 6 per cent. interest.

President Taft has accepted the invitation of the Harrisburg Board of Trade to be the city's guest on Washington's Birthday, 1910. Harrisburg will also entertain the national meeting of the Grand Council, United Commercial Travelers of America in 1910.

As he had done at the hearing before a magistrate, Louis Spealman pleaded guilty in court at Carlisle, last week, of felonious assault with intent to rob, on oath of Jeweler C. F. Reitling, Carlisle. Judge Sadler stated that he wished to make some investigation regarding certain matters before passing sentence on Spealman. Sentence will doubtless be imposed this week.

Representatives of the Harrisburg Board of Trade were in Columbus, O., this week, booming this city as the next convention town for the Brotherhood of Railway Trainmen by means of neat watch fobs made of gun metal, handsomely engraved, with a celluloid face bearing the flag, wheel and lantern of the order. On the reverse side is the motto "Watch Harrisburg Grow." A leather strap is attached.

Bids will be opened by the State Board of Commissions of Public Grounds and Buildings June 1 at 12 noon, for a large list of supplies for the capitol for the year ending the first Tuesday of June, 1910. Among these supplies are the following: 164 gross nickel plated aluminum pens, cut glass bankers' inkstands, four dozen cut glass paper weights, seven dozen coin silver badges, eight dozen German silver key chains, one dozen air-tight Syracuse watch glasses, nickel plated alcohol lamps, German silver reading glasses, 13 aneroid watch pattern barometers, Baccarat glass tumblers, two silver plated postal scales, etc.

Canada Notes.

E. Pommier, Sudbury, Ont., is offering to compromise with his creditors.

E. A. Lapierre, of Ottawa, has sold his jewelry business to H. G. Langford.

J. L. Papineau, Toronto, Ont., has given a chattel mortgage to J. F. Hollis for $1,000.

Frank Smith, of Melville, Sask., has been found guilty of stealing 27 watches from the store of R. B. Taylor. Sentence was deferred.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: Alex. Grubin, Stouffville, Ont.; H. Heller, Berlin, Ont., and A. Mitchell, Victoria, B. C.

The Orr Plating & Mfg. Co., capitalized at $40,000, has been incorporated under the laws of Ontario to carry on the business of electro-plating and similar processes at Toronto, with Thomas C. Orr, Wm. H. Cresswell and Ermund P. Ockenden as provisional directors.

R. J. Abbs, western traveling representative of the Goldsmith's Stock Co., Toronto, returned, last week, after a trip to the Pacific Coast. He reports business good in British Columbia, Alberta and Saskatchewan, but conditions not so favorable in Manitoba on account of the late season and recent heavy snowstorms.

A plate glass window was smashed and jewelry and watches to the value of about $100 removed from the store of C. Bolt, 1613a St. James St., Montreal, on the night of Monday, May 10. Two arrests were made by Constables Arsenault, Clement and Thebault, who were concealed in the neighborhood of the store and caught the men in the act. Between the hours of midnight and one o'clock the constables were attracted by the noise of falling glass. Shortly after they saw two young men running up a side street near Atwater Ave. After a hard chase they were rounded up and gave little resistance to the police. When taken to headquarters they gave their names as Alex. Lefrancois, aged 22, and Alphonse Bonneau, aged 21, both of St. Cunegonde. When searched several watches, chains, bracelets and lockets were found in their pockets. When arraigned before Judge Lett next morning the two men pleaded guilty and were remanded for sentence.

S. R. Livergood, Nora Springs, Ia., and his brother, C. W. Livergood, Reinbeck, Ia., have formed a partnership and will open a store at Mason City, Ia., June 1, under the firm name of Livergood Bros.

GORHAM SILVER

¶ EVERY JEWELER will want to make additions to his stock to meet the special demands of the

WEDDING SEASON

¶ Now is the best time to make selections. The GORHAM CO. have provided for every want, large and small.

¶ The GORHAM name needs no introduction to the most exacting customers.

¶ Everybody knows that the Gorham Trade-Mark is a guarantee of the most approved styles, as well as of the quality of the ware that bears it.

¶ Gorham style costs no more.

¶ Gorham reputation helps sales.

THE GORHAM COMPANY

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

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LONDON, Ely Place

WORKS: Providence and New York

JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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THE JEWELERS' CIRCULAR PUB'G CO.
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11 JOHN ST., COR. BROADWAY, NEW YORK.
TELEPHONE: 1148 CORTLAND. CABLE ADDRESS: JEWLAR, NEW YORK

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An Important Decision.

MERCHANTS and manufacturers who are seeking to control the sale of products within legitimate channels, without coming in conflict with anti-trust and conspiracy laws, may find some points of interest and satisfaction in the recent decision in the Court of Appeals of New York in the suit brought against the American Tobacco Co. This suit, in brief, was brought by a concern to which the company refused to sell its product, the concern asking redress on the ground that the defendants owned and controlled so large a part of the staple articles in its line that no dealer could successfully do business without handling its product; that it made one concern its exclusive selling agent in New York and by its refusal to sell goods to the complainant the business of the latter was ruined. The complainant lost the suit.

In deciding this case the court says "It is unquestionable that the owner of property may sell to whom he chooses and equally he may control his agent," and it is safe to infer from this that he may refuse to sell to any dealer that buys the same kinds of goods from anybody else, or one who does not adhere to a certain scale of prices, or who does not agree to sell under certain restricted agreements. While this principle is understood to apply to an individual, its application to a corporation, the sale of whose product is necessary to the general dealer in its line, is somewhat new. The court seems to hold that the size and extent of the business does not affect the company's inherent right to refuse to sell to any particular individual, and the contention that the company, because of its size, had no right to refuse to sell to the plaintiff is dismissed as untenable. In this suit the question of boycott or coercion did not come in the action, as it simply involved the right of the defendant company to control its products as if it were an individual.

The decision may result in an attempt to obtain a law to take away the freedom to sell or not sell from corporations practically controlling the staple lines necessary for all dealers to do business. On the other hand, it may result in giving heart to those who would establish fixed selling prices or sales contracts that would hold staple articles within legitimate trade channels.

The Design of the Mississippi Silver Service.

THAT sectional feeling has not entirely died out, at least among some of our Representatives in Congress, was manifested recently when Mr. Hollingsworth introduced in the House a joint resolution attacking the design of the silver service soon to be presented to the battleship *Mississippi* by the people of the commonwealth after which it is named. Mr. Hollingsworth's resolutions began with the usual "whereases," speaking of the high ideals and healthy loyalty of the navy, etc., and reciting that only seven of the 37 officers of the *Mississippi* were appointed from States which lately adhered to the Confederacy, and asking that the Secretary of the Navy be requested to inform Congress by what authority the gift of the silver service for this boat is to be accepted, or what idea of loyalty was to be taught by the portrait of Jefferson Davis which appears on the centerpiece of the design.

As a matter of fact, the portrait of Jefferson Davis is in an inconspicuous position in the centerpiece, being etched below his old homestead, Beauvoir, which is one of the Mississippi views incorporated in the design. As the head of the late Confederacy was the United States Senator from Mississippi and a prominent son of that State, his portrait will appear to the broad-minded American as absolutely fit and appropriate for such a gift, as its use in the piece is in no way associated with the idea of the Confederacy, but simply with the State of Mississippi.

This resolution cannot alter the design of the silver service, which was illustrated in THE CIRCULAR-WEEKLY, April 21, because the service has been entirely completed and will be exhibited at Meridian and Jackson, Miss., prior to its presentation, June 1. Whether or not Mr. Hollingsworth's resolution will hold up the presentation remains to be seen.

Continuity is necessary to make advertising pay the largest profits.

Parisian Pearl Market

PARIS, May 7.—Business during April was, on the whole, good, and the market very active, but the greater part was done in the first fortnight, the second half of the month showing a decided drop. The reason for the falling off in sales is said to be especially due to the poor stocks in the hands of the dealers, which show very weak assortments. In fact, many visitors are not able to buy successfully because they cannot get what they want.

Indian merchants are refusing all offers below what is asked for the goods shown, and pearl stocks are poorly assorted and unsettled. However, it is generally believed here that the market will be better off if business comes up gradually than if it experienced a boom all at once.

Colored stones are very much in demand; fine sapphires and fine emeralds are continually asked for. G. K.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended May 15, 1909.

The U. S. Assay Office reports:

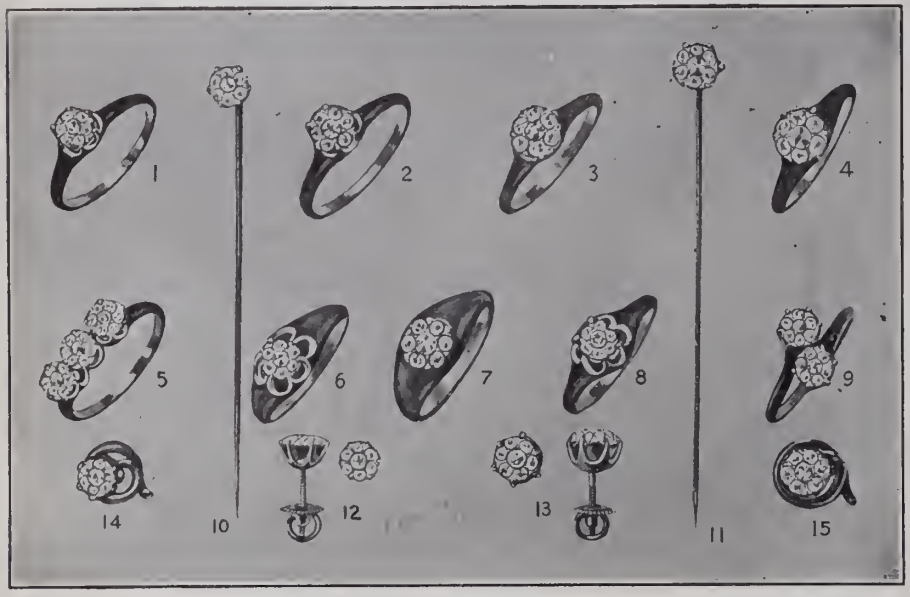
Gold bars exchanged for gold coin	$1,467,878.35
Gold bars paid depositors	77,147.49
Total	$1,545,025.84

Of this the gold bars exchanged for gold coin are reported as follows:

May 10	$72,652.35
" 11	136,266.10
" 12	958,159.40
" 13	101,154.67
" 14	30,549.13
" 15	169,116.70
Total	$1,467,878.35

Our Latest Achievement

"Cluster (C)(B) Solitaires"



Seven choice small Diamonds set close in Platina tops and 14-kt. Gold Mountings, giving the effect of one large stone. These Cluster Solitaires sell at less than quarter the price of a single stone of equal size. *Send for Samples.*

CROSS & BEGUELIN

(INCORPORATED)

43 RUE DE MESLAY PARIS — *Importers of Diamonds* 23 MAIDEN LANE, NEW YORK — TELEPHONE 5100 CORTLAND

LOOK FOR THIS TRADE-MARK

IT IS A MUTE PROCLAMATION OF MERIT

ASIDE from the legal security this trade-mark affords the manufacturer operating under it, it guarantees to the retail jeweler absolute dependability in every detail of construction.

THE gold is of the karat stamped, the designing uncommonly good, and the workmanship of a kind that we vigorously defend by placing it beyond the ambitious efforts of competitors.

H. A. KIRBY

MANUFACTURERS OF FINE GOLD JEWELRY

85 Sprague Street, Providence, Rhode Island

New York Office: Jewelers' Bldg., 9, 11, 13 Maiden Lane

Buffalo, N. Y.

Roy King, optometrist, recently removed his office to Main St., near Genesee St.

N. M. Kirschner has put in handsome new mahogany fixtures in his store.

William F. Price, representing Barry & Co., is making his initial trip here for that firm.

It is reported that the Elmira (N. Y.) Glass Cutting Co. has removed to a modern plant in that city.

Alexander Maisel, 915 Broadway, recently made alterations in his store and added an optical department.

Miss Mathilda Kaefer, who has been with King & Eisele for several years, is to be one of the June brides.

The wife of Christ. Hopf, jeweler, of Lovejoy St., has left town to spend several weeks in Manchester, N. Y.

L. Block, of the Buffalo Chain & Ring Co., is in New York, where he will spend a week in buying his Fall stock.

King & Eisele are among the generous contributors to what is known as the Greater University of Buffalo extension fund.

The Niagara Ring Mfg. Co. and H. K. Hammond, jewelers, have been elected to membership in the Buffalo Manufacturers Club.

According to a report from Titusville, Pa., Willis B. Gardner, optician and engraver, has been appointed manager of a store in that city.

William H. Cohen, traveler for King Raichle & King, wholesale and manufacturing jewelers, has returned from an extensive western trip.

B. H. Wade, who recently went to Pontiac, Mich., to conduct an auction sale of the stock of Geo. Carhart there, reports a very successful sale.

Eugene Tanke was a prominent speaker at a recent meeting of the Buffalo Assembly of the C. E. at the Kenmore (N. Y.) Presbyterian Church.

J. A. Scherer, 1382 Fillmore Ave., has recovered from the severe illness, from which he suffered for several weeks, and is now back in his store.

Charles Franklin, of the Kirby Chain Co., was one of the callers on optometrists recently. Mr. Nagel, representing the Globe Optical Co., was in town during the week.

L. Van Allen, of the Van Allen Co., jewelers' supplies, left town last week for a trip through Pennsylvania, including stops at Clearfield, Du Bois, Bradford, Butler and Kittanning.

Abe Schapiro, a watchmaker, charged with grand larceny in the second degree has been acquitted. It was alleged that he exchanged a worthless diamond for a good diamond while cleaning jewels belonging to a Buffalo woman, but the charge was not sustained by the evidence.

Among the out-of-town jewelers who recently visited the Buffalo jewelry markets were: D. G. Erdle, Cherry Creek; Geo. Engel, Springville; J. J. Carr, Niagara Falls; W. M. Pinney, Arcade; A. Eschelman, Clarence Center; M. J. Bernstein, Niagara Falls; I. Traub, Niagara Falls; E. M. Wittigschlager, Niagara Falls; P. H. Yung, Depew; A. E. Koetsch, Tonawanda.

New York Notes.

Mr. Linz, of Linz Bros., Dallas, Tex., s a visitor in town last week.

. H. Buck, curator of metal work at Metropolitan Museum of Art, sails for rope June 9.

A. Guggenheim, of Arnstein Bros. & Co., led last week (Tuesday) for Europe the *Kronprinz Wilhelm*

. N. Provenzano, formerly at 114 E. h St., has removed to 110 W. 30th St., ere he will occupy offices on the sixth or.

. W Levison, of the S. Cottle Co., ed yesterday on the *Kronprinzessin ilhe* for Europe and expects to be gone ut six weeks.

H J. Hooper and W. A. Brokaw, two ll-known local jewelery auctioneers, are nducting a successful sale of the stock of G. Schupp, Wilkes-Barre, Pa.

dward R. Cohn, 41 Maiden Lane, was cted president and treasurer of the Uni- rsal Operating Co., a real estate concern, a meeting held last Thursday.

The trustee in bankruptcy of Isaac Was- man who was formerly a wholesale aler in jewelry at 49 Maiden Lane, has id creditors a dividend of 14 per cent.

Leon Sachs, 7 Maiden Lane, accompanied his wife, expects to start on a trip to rope next Tuesday. He will sail on the tterdam and expects to be away until me time in August.

A judgment was filed in the County erk's office last week against M. Roths- ild for $1,181.58 in favor of Tiffany & . The judgment was for goods sold and livered.

A. W. Roubaud, of the MacPherson, nbaud Co., manufacturing jewelers, of ovidence, R. I., sailed from this city ednesday of last week on the *Oceanic* companied by his wife.

Julius Wodiska, 40 John St., is making number of improvements to his place of siness which will facilitate the handling the business and will greatly improve e offices when completed.

It is announced that the name of the m of Herbert Wild has been changed Wild Bros., and that the business will continued at the new offices, 39 Cort- ndt St., as dealers in pearls and precious ones.

Included in the list of articles sold at e Fifth Ave. Art Galleries last week re several articles of silver-plate, bronzes, arbles, crystals and rare old French and nglish prints, together with foreign porce- ns and jewelry.

P. F. Eagen, for years one of the lead- g jewelers of St. Paul, Minn., and who r the past six years has been with the hiting Mfg. Co. in the watch depart- nt, will be hereafter employed by the rham Co., 36th St. and Fifth Ave.

In the show window of Brown's Jew- y Store at Riverhead, L. I., there has en on exhibition an oil painting of "amarac" Flint, an erratic old Englishman no is recalled by some of the old people the vicinity. The picture represents him trout fishing and was executed by Wm. . Davis.

David Atlas, of the firm of Atlas & sher, Philadelphia, sails from this city on Saturday on the steamer *Lapland*. He is accompanied by Mrs. Atlas and his little daughter and will take a pleasure trip of a few months, visiting some of the large cities of Europe. Mr. Atlas will also visit the diamond centers.

At the regular monthly meeting of the directors of the Jewelers' Board of Trade, held last Thursday, the following firms were unanimously elected to membership in the board: E. & J. Bass, New York; Hurvitz Bros. & Blume, Rochester, N. Y.; the Edward Lehman Jewelry Co., Denver, Colo., and Philbrick & Webster, Boston, Mass.

S. M. Snider, Durham, N. C., who was a recent visitor in this city, has acquired the stock and fixtures of the store of H. Mahler's Sons, Durham, N. C., and will conduct a retail jewelry business under the firm style of the Snider-Umstead Co. Mr. Snider has been in the jewelry business 40 years, 30 of which was spent in Greenville, S. C. The store will be one of the finest in the South

The Jewelers' Security Alliance received a telegram last week from Lowe Bros., Port Byron, N. Y. announcing an attempted robbery of their jewelry store at that place. The telegram stated that the window had been broken but the marauders had been frightened away. The Security Alliance wrote the firm that if the burglars could be captured and convicted of breaking the window glass in an attempt to steal that the reward of $100 would be paid for their capture and conviction, and suggested that the firm so inform the police.

At a meeting of the creditors of B. Braunstein, Hoboken, held last week, an offer of settlement at 30 cents on the dollar was submitted, payable as follows: 20 per cent. cash and 10 per cent. in four months, the notes to be satisfactorily endorsed. The liabilities are placed at $16,000, with assets of about $5,000 in stock and fixtures and outstanding accounts of about $500. Mr. Braunstein says he suffered losses during the last few months in different business ventures. He claims to have paid creditors between $16,000 and $17,000 since the first of the year.

The exhibition of art objects to be held at the Metropolitan Museum of Art, in connection with the Hudson-Fulton celebration will include collections of American made silverware, showing specimens of the handicraft of the comparatively large body of silversmiths in New England and New Amsterdam, and will include a number of very rare pieces by Paul Revere. For the silver the Museum is indebted chiefly to R. T. Haines Halsey and George S. Palmer, who have placed the whole of their collections at the disposal of the committee. The exhibit will also include a large collection of pottery and glass.

The Appellate Division of the Supreme Court last week heard the appeal of the Whiting Mfg. Co. from a judgment in favor of Charles E. Bulkley, rendered on the counterclaim of the company in a suit which Mr. Bulkley brought some time ago for $1,086, the balance of an assignment of salary on account of F. S. Salisbury. Mr. Bulkley was the former president of the house and Mr. Salisbury the treasurer. Against the former's claim the company set up a counterclaim of $1,150 and $3,017. At the trial Mr. Bulkley withdrew his claim against the defendant, and on the counterclaims judgment was rendered in his favor. From this judgment the appeal argued last week was taken. Decision was reserved.

The salesroom and pawnshop of Samuel Mendel, 54 Smith St., Brooklyn, was robbed early last Wednesday morning of silverware, jewelry and other articles valued at about $75. When Mr. Mendel reached his place of business he found that his safe had had been forced open. He reported the matter to the police and detectives were put on the case. Upon investigation it was found that the burglars had evidently been frightened away, as some of the plunder was piled in a heap in the cellar. The store is directly around the corner from police headquarters and is located in one of the busiest streets in the downtown section of Brooklyn. No information relative to the robbery was given out from police headquarters.

The Brooklyn Police Department has sent out a circular asking for the arrest of Morris Cohen and Charles Levine, who were formerly in business under the firm name of Cohen & Levine at 537 Fulton St., Brooklyn, and who, the police say, obtained a quantity of jewelry from several Brooklyn concerns for the purpose of repairing and polishing it. The police say that the men have disappeared from their place of business and have not been seen for some time and that they are both wanted. Cohen, according to the police circular, was born in Russia, and is about 25 years old, five feet six inches tall and weighs 150 pounds. He has a dark complexion and short black curly hair. He is a jeweler by trade, his specialty being cluster work. Levine was also born in Russia and is about 25 years old. He is described as being five feet eight inches high, and weighs 160 pounds. He has black hair and square shoulders, and is a jeweler by trade. The police think it advisable to warn other jewelers as these two men may try to obtain work elsewhere.

Henry Myers, a designer and salesman in the employ of the Whiting Mfg. Co., 889 Broadway, was arrested late Thursday afternoon on a charge of stealing silverware and money from his employers and locked up in the West 20th St. police station. Frederick B. Lindemann, the floorwalker and store detective, who had suspected that Myers had been stealing from the company, last Thursday afternoon just before the closing hour got a young woman to go into the store with $8 in marked bills and purchase two articles of silverware. Myers was assigned to wait upon her and the young woman picked out a cigarette case valued at $5 and a silver crucifix for $3 and paid the $8 to Myers. It is alleged that the salesman made out a check for the cigarette case only and put the $3 for the crucifix in his pocket. After the store was closed for the day Myers was detained and taken into the office where he was searched and the three marked one-dollar bills were found in his pocket, so the police say. A member of the Whiting concern in speaking of

(*New York Notes continued on page* 87.)

1851 The Jeweler's Bank for half a century in the same location 1909

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

THE MERCANTILE NATIONAL BANK

195 BROADWAY NEW YORK

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STRICTLY A COMMERCIAL BANK ACCOUNTS SOLICITED

The Market and Fulton National Bank of New York

ORGANIZED 1852 81-83 FULTON STREET

CAPITAL, $1,000,000 SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

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Invites the Accounts of Jewelers

Will extend every facility that good banking will justif

SAFE DEPOSIT VAULTS

TITLE GUARANTEE AND TRUST CO.

176 Broadway (Between Maiden Lane and John Street) NEW YORK

Capital and Surplus - - - - - - $12,000,00

JEWELERS' ACCOUNTS SOLICITED. INTEREST ALLOWED.
ALL BANKING FACILITIES.

New York Notes.

(Continued from page 85.)

t matter said that the whole thing was trivial importance and that the entire s was less than $100. He said that hing more would be heard of the matter.

M H. Harris, optician, has opened a re at 27 W. 34th St.

; Steinfeld, Rochester, N. Y., was a ler in the Maiden Lane district last ek.

Miss Mamie Moorhouse, jewelry buyer John Wanamaker's local store, has re- ned her position.

Mendel Levitz, Albany, N. Y., was ng the out-of-town jewelers seen in Maiden Lane district during the past ek

Pinsler Bros., formerly manufacturing velers at 51 Maiden Lane, have obtained scharge from their debts in bankruptcy. liabilities were $9,354.

The Progress Art Co., New York, has n incorporated to manufacture metal elties, ornaments and fancy articles. h a capital of $10,000. Saul Goldberg, vonne, N. J.; Samuel J. Serwer and Max nstein, Brooklyn, are the incorporators.

Wholesale jobbers in this city are look- forward to the National convention of association, which will be held in this y, June 9. It is expected that jobbers m all parts of the United States will in New York and an enthusiastic con- tion is looked for.

The Frank-Pape Silver Co., of New rk, has been incorporated to manufac- e and deal in silverware and silver-plated re, with a capital of $10,000. Samaon ank, 313 E. 57th St.; Louis A. Pape, pleton, N. Y., and Joseph F. Pike, 121 71st St., are the incorporators.

Henry Silberfeld, 1395 Broadway, sails y 25 on the *Kaiser Wilhelm der Grosse* Europe. He will visit the diamond rkets of Antwerp and Amsterdam. He be accompanied by his brother, Arthur berfeld, of 129 Second Ave. He ex- ts to return July 5 on the *Kronprizessin cilie*

The Sinquese, Labouseur Co. has added siderable new machinery to its plant at 2 Fulton St., and is now prepared to turn t high-grade platinum mountings., Mr. bouseur, of the concern, was formerly the employ of Joseph Fahys & Co., and . Sinquese has been in business in New rk for some time past.

Mr. Cohn, of Belais & Cohn, assayers, Dutch St., reports that there has been decline of $1 per ounce in the price of tinum recently and that now this metal is ing for $23 an ounce. The price has been ce the end of last year at $24 an ounce. evious to the panic it reached the selling ce of $38. He says that business is bet- than it was some time ago and that re is a fair demand for the metal, espe- lly among jewelers, but he does not look an advance in the price at present.

About eight o'clock last Thursday even- g, while a number of people were on fth Ave., on their way to the theatres, crash of breaking glass was heard. It ne from the Reed & Barton Co.'s store 320 Fifth Ave. A crowd gathered, think- ing that the place had been broken into. The police found the store so securely fastened that no one could gain entrance, and Manager Wm. P. Sackett was notified, and found that half the pane of glass in the front door had been smashed. The door is guarded by an iron grate and behind the grate is a lattice work of iron. An examination of the store showed that nothing had been disturbed.

The Board of United States General Appraisers on Friday handed down a decision in the cases of S. Dessau and other importers, in which it was held that miner's diamonds are not to be regarded as dutiable at the rate of 10 per cent. under the provision in the Dingley Tariff for diamonds improved in value, but instead are entered under the provision for diamonds and other precious stones not advanced in value. General Appraiser McClellan, who writes the decision for the Board, says that as the courts have passed on the question in controversy favorably to the importers it is incumbent on the Board to follow the judicial decision.

The International Silver Co. has just completed a hand-wrought copper punch bowl set for the United States battleship *Mississippi*, which is to be presented to the battleship by the citizens of the city of Natchez, Miss., on May 22. The bowl is of massive construction and is overlaid with hand-worked silver in fruit and leaf effect. The set includes 18 cups, together with the ladle and tray, all of which are of hand-wrought copper. On the face of the bowl appears the following engraving: "To the U. S. S. *Mississippi* from the citizens of Natchez, Miss., in token of their admiration and pride in the Navy of their country, May 22, 1909." The bowl was shipped to Natchez last week where the presentation will take place. This punch bowl set was furnished by the Baker, McDowell Hardware Co., Natchez, Miss.

The Whiting Mfg. Co., silversmiths, has been moving into its new quarters on the 10th floor of the Silversmiths' building, 15 Maiden Lane, during the past week. The concern will occupy the entire floor and will have one of the most commodious and up to date suites of offices and salesrooms in the city. New furnishings in solid mahogany are being installed throughout. The floor is divided into a large show room containing a number of handsome show cases; a smaller special show room, commodious offices, and at the back a splendidly equipped accounting department. Included among the show cases is one specially designed for flat ware so arranged that each piece has a separate groove in which to rest. Another feature of the show rooms is the arrangement of chests for silverware. The floor is equipped with every modern convenience for facilitating the conduction of the business. This will be for the concern's wholesale business only as it has decided to give up entirely its retail department, formerly conducted at 19th St. and Broadway.

An examination in the bankruptcy of Oscar C. Jackle, 866 Third Ave., whose jewelry store was robbed some time ago, was held before Referee Seaman Miller, 2 Rector St., Wednesday afternoon of last week. Mr. Jackel's father and mother were both present at the examination and were the principal witnesses of the day. Mrs. Jackle was questioned as to when she first heard of the robbery and said that she learned of it through her son. The father testified that he also first learned of it through his son. The lawyers then enquired as to the business owned by the son, and learned from Mr. Jackle, Sr., that he gave the business to his son about two years and a half ago as a birthday present and that he had also loaned him about $2,600. Mr. Jackle testified that she occupied the rooms above the store but did not hear any noise on the night of the robbery. Oscar Jackle, the proprietor of the store, was present at the examination, together with his wife, but neither of them was called as a witness. After considerable argument by the attorneys the meeting was adjourned until May 20 at 12 o'clock. Mr. Jackle was represented by Attorney I. N. Dittenhofer, and Mr. McKenzie of Hastings & Gleason conducted the examination as attorney for the trustee.

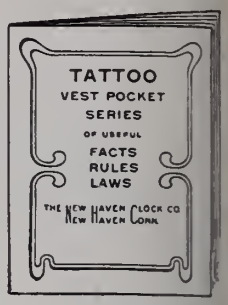
An answer to the bill of complaint filed in the United States Circuit Court, New York, by the Newman Clock Co. against Chas. A. Nanz, doing business under the style of the Watchman's Clock & Supply Co., New York, was filed last week, and is in substance a general denial of the allegations made in the complaint. The complaint averred that the defendant had infringed on the patents protecting certain improvements in watchmen's clocks held by the complainant. The answer admits that an application was filed by Abraham Newman for letters patent, and that patent was issued on June 18, 1901, but denies that the patent is good and valid in law, or that the supposed invention described and claimed therein required invention, or that it contains patentable novelty, or that it was not known or used by others in this country prior to the alleged invention or discovery by Newman. It also denies that Abraham Newman was the first inventor of the improvement in watchmen's clocks as set forth in the letter patents, but says that Newman unjustly obtained a patent for that which was invented by another man named Alois Beyer, of Chicago. The answer then recites a list of names and addresses of men who, it is claimed, had handled and made use of the same inventions prior to the alleged invention by Newman.

Included in the list of recent accessions at the Metropolitan Museum of Art are: Bronze cuirass, North Italian or South French, Hallstatt period, sixth to eighth century, collection of 122 pieces of Siamese porcelain, 17th and 18th centuries, gold watch, Giraud Fréres, makers, French, about 1770 (gift of Mrs. R. Stoke); bronze medal, Theodore Roosevelt, obverse by S. E. Barber, reverse by Morgan; bronze medal, Abraham Lincoln, by C. E. Barber; copper medal, Abraham Lincoln, by W. H. Key—American; bronze medal, Rouget de Lisle, by David—French, early 19th century (all the gifts of Mr. and Mrs. Frederick S. Wait); silver loving cup designed and made by Wilhelm Düring, German-American, 1844 (gift

(New York Notes continued on page 89.)

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New York Notes.

(Continued from page 87.)

of Mr. Charles A. A. During); pewter tankard, late 18th century; pewter basin, early 19th century; large and small pewter porringer, early 19th century—American; magic mirror, Japanese, 19th century, magnifying glass mounted in gold, French, end of 18th century, Georgia bronze pitcher, Russian, 18th century, bronze statuette, Competitor, by R. Tait McKenzie, 1906; bronze statuette, Juggler, by R. Tait McKenzie, 1906; bronze statuette, Girl Skating, by Abastenia St. L. Eberle; Tiger and Gazelle, group in serpentine stone, by Antoine Louis Barye (gift of Mrs. Theodore Kane Gibbs. Included in the list of loans are: Collection of 631 medals, plaques, etc., known as the Medallic Lincolniana—American (lent by Robert Hewitt); silver tea and coffee set, salver, engraved and chased, modern, English (lent by Miss Amy Townsend).

Herman Levy, 65 Nassau St., sails, today, for Europe on the *Lusitania*.

Morris Harrison, 1125 Fulton St., Brooklyn, has been succeeded by X. Langenwalter & Co.

Judgments have been filed against the Lenox Watch Case Co., by the State Bank for $310.93.

The style of the firm formerly known as the Byron & Vail Co. has been changed to the Charles B. Byron Co.

William J. McQuillan, of Mount & Woodhull, leaves for Europe, Saturday, on the *New York* on a purchasing trip.

Harris Fraehtman has succeeded I. Gerr as a retail dealer at 158 Bay 19th St., Bath Beach. He was formerly in business and sold out.

Chas. Hansenstein, connected with the Roger Williams Silver Co., Providence, has been in this city to bid his daughter *bon voyage* to Europe.

Albert Davis, of B. H. Davis, Son & Co., 12 John St., will sail for Europe, May 29, on the *Kaiserin Auguste Victoria* to visit the diamond centers.

Sir Casper Purden Clark, director of the Metropolitan Museum of Art, sailed for London, Saturday, on the *Minnewaska*. He was accompanied by Lady Clark.

Henry Stone, jobber in watches, clocks and jewelry, 24 Forsyth St., announces that he has formed a partnership with Harris Cohen and that the business will be continued at the same address under the firm style of Stone & Harris.

Samuel T. Castleman, Louisville, Ky., has been made a defendant in a suit filed against him in the Circuit Court there by T. Kirkpatrick & Co., of this city. The amount asked for is alleged to be due on account for articles purchased Dec. 10, 1908, and amounts to about $145.

The old firm of J. Morton, gold pen and pencil makers, for years in the same store with the Derby Silver Co., 25 Maiden Lane, has leased the store and now has increased facilities for serving its many patrons. The business was first established at the present location in the early '50s.

The Jewelers Board of Trade reports that the stock in the estate of W. Bekenstein, Montgomery, W. Va., bankrupt, has been sold for $645. The total amount of indebtedness proven up to date is about $3,500. It is expected that the estate will pay about 5 per cent. A dividend will be declared shortly.

L. Cohen and Mark Weiss have formed a partnership under the firm style of Cohen & Weiss, and will manufacture fine diamond mountings at 68 Nassau St. Mr. Cohen was in business for himself for a short time, and was previously employed by well-known firms. Mr. Weiss was until recently in the employ of the Bonner Mfg. Co.

The Jewelers Security Alliance has received complaints that a man who was formerly employed by the Waterbury Clock Co. and the Art Metal Works, Newark, N. J., has been inducing jewelers to cash his personal checks, which are returned because there are no funds on deposit to meet them. Any jeweler who knows the whereabouts of this party will confer a favor by reporting to the Security Alliance, and it would be advisable for members of the trade to exercise more caution in cashing checks.

Customs inspectors on the American Line pier, North River, Sunday, were considerably worked up by a first cabin passenger who was the possessor of a package of sample precious stones that he was unable to value. He declared them, and an examination showed them to be small specimens of rubies, pearls, emeralds, diamonds, amethysts, opals and carbuncles, and the appraiser on the dock said a rough appraisal would value them at about $275, but that it would be necessary to send them to the Public Stores for a proper valuation.

Ida Motner, 29 7th St., was held for trial in $1,000 bail, early in the week, because she had on her arm a gold bracelet which she admitted was given to her by Hillel Katz, 64 E. 108th St., under arrest on a charge of making unlawful entry into a house. Katz was arrested last Thursday morning as he was leaving 43 E. 112th St. Detectives visited the Motner woman and found the bracelet she wore corresponded to one stolen from the jewelry store of Abraham Willerstein, at 1592 Madison Ave., April 19. A charge of receiving stolen goods was made against the Motner woman. Katz was held in $2,000 bail for trial.

Louis Kohn, a jewel salesman, 345 Grand St., appeared in the Tombs court and complained he had been robbed of $180 in cash and diamonds valued at $1,200. He said he felt sure that Timothy Riordan was the man who had picked his pocket. Riordan assured the magistrate Kohn was mistaken. The magistrate, however, after hearing Kohn's story, held Riordan in $3,000 bail for examination. If the prisoner really was the man who picked Kohn's pocket it must have made him feel disappointed when Kohn said that in his hip pocket at the time of the robbery he had a case containing diamonds valued at $10,000. Mr. Kohn said that he was boarding a Third Ave. elevated train at Grand St., last Thursday, when he felt some one tug at his pocket, but he did not know he had been robbed, he said, until he had got aboard the train and the gates were closed. The train guard would not permit him to leave the train until he reached the next station. When he returned to Grand St. no sign of the man he suspects was to be seen. He reported the matter to the police, and from the description he furnished they arrested Riordan.

Association Notes.

The note which appeared in the issue of March 31 to the effect that an agreement had been reached between the Retail Jewelers' Association of Buffalo and the jobbers of that city, whereby the jobbers would not sell at retail, was incorrect; the agreement referred to being to the effect that the wholesale dealers of that city would no longer give articles on memorandum, either to their own employes or employes of other jewelry factories.

The annual meeting of the Michigan Retail Jewelers' Association, which held a district meeting in Saginaw, April 28, will take place in Detroit, Aug. 30, 31 and Sept. 1. At this time there will be special rates on all railroads at half fare the round trip, and President A. B. Hull and the other officers are impressing this fact upon the members and asking that the attendance be as full as possible. Announcements as to the details of the forthcoming meeting will be issued at a later date.

Savannah, Ga.

Richard H. Kadrey is conducting an auction sale of jewelry for I. M. Schwab, optician. Dr. Schwab will discontinue the sale of jewelry.

On Friday morning R. Van Keuren, of R. Van Keuren & Co., in stepping from a street car broke his right ankle, and will probably be confined to his home for several weeks. Mr. Van Keuren had planned to leave, next week, for a visit to his brother in Tacoma, Wash., whom he has not seen in 25 years.

New Orleans, La.

Julius Mehlig, of de Luce, 904 Canal St., is spending two weeks in New York.

Harry W. Grover, a popular newsdealer, who died at his home, 2920 Magazine St., was at one time in the jewelry business. He was born in this city 41 years ago, and as a young man was employed in the jewelry store of Jacob Seligman, but after following the trade for a few years left to join a circus, after which he followed the other lines of business.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
May 11	24 7-16d.	$0.55⅛
" 12	24 3-16d.	.54½
" 13	24 1-4d.	.54⅜
" 14	24 5-16d.	.54⅞
" 15	24 1-8d.	.54⅝
" 17	24 0-8d.	.55

To accommodate the increased demand for their silver-plated flat ware, the Williams Bros. Mfg. Co. is building a three-story brick addition, 150 by 40 feet, to the factory in Glastonbury, Conn. This will give the company an additional 18,000 square feet of floor space, and it will be in a better position than ever to supply the Fall trade.

I WILL

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Vol. LVIII. CHICAGO, WEDNESDAY, MAY 19, 1909. No. 16.

Chicago Notes.

E. A. Moore is on a western trip.

J. W. Tice visited Detroit last week.

M. Newhouse is on a trip to the northwest.

John Hellinger is on a trip through the middle west.

J. B. Hudson, Minneapolis, Minn., was here, last week.

J. H. Purdy has returned from a trip through Michigan.

W. G. Grimes, with the Omega Watch Co., is in Missouri.

C. J. Roehr has returned from a trip through the middle west.

G. S. Titus, representing the Middletown Silver Co., is in the northwest.

Ferdinand C. Spies and wife have returned from a visit to southern California.

Hyman Convisar is no longer connected with the watch jobbing house of Bach & Co.

George Weidig, representing Joseph Fahys & Co., is back from a far western trip.

E. A. Dorrance, with Simons, Bro. & Co., has returned from a middle western trip.

E. J. Walther, representing the D. F. Briggs Co., is back from middle western trip.

Oscar A. Lessing, with the S. & B. Lederer Co., is making a trip to the Pacific Coast.

D. W. Wilkens, representing the Osthy & Barton Co., is on a trip to the Pacific Coast.

W. E. Hunter, retail jeweler at 4251 Cottage Grove Ave., has removed to 463 E. 47th St.

Henry C. Clark, formerly with Stevens & Co., is now representing the American Optical Co.

C. E. Reynolds, with the C. H. Knights-Thearle Co., has returned from Wisconsin and Michigan.

J. R. Mercer, Kansas City, Mo., stopped over here last week on his way home from a European tour.

R. W. Cohen is on a visit to the factory of the Geo. H. Cahoone Co., which he represents in the west.

W. M. Allister, of Norris, Allister & Co., accompanied by Mrs. Allister, is taking a vacation at Oconomowoc.

G. H. Miller, of the Oneida Community, Ltd., visited Oneida, N. Y., last week, and attended a special meeting.

Harry E. Jones, representing the Wadsworth Watch Case Co., has returned from a trip to the middle west.

Frank Giesey, house salesman for Benj. Allen & Co., has bought the store at 532 Wilson Ave. from Nels Nelson.

Albert Schild, with M. F. Barger & Co., was called to Paducah, Ky., last week on account of the death of his uncle.

A. Hirsch, accompanied by his wife and daughter, have left Sulphur Springs, Okla., and gone to Excelsior Springs, Mo.

The family of R. A. C. Jenkins, retail jeweler at 114 E. 31st St., has been increased by the addition of a baby boy.

On account of ill health H. W. Gilmore, of H. W. Gilmore & Co., retail jewelers at 504 W. 63d St., has retired from that corporation.

W. N. Tuscano, of the Knickerbocker Silver Co., has returned from Australia. Leon Gross, with the same concern, is in the south.

D. Leviton has severed his connection with the firm of Bleadon Bros. & Co., and the firm will hereafter be continued as Bleadon Bros.

J. M. Torbert, traveling from the factory of the Simeon L. & Geo. H. Rogers Co., stopped over here last week on his way home from the west.

John R. Brophy, formerly an engraver in the Columbus Memorial building, writes from Seattle, Wash., that he opened up for business there May 10.

The Lorios Jewelry Co., 88 State St., has been incorporated with a capital of $10,000. The incorporators are L. L. Sachs, Harry Sachs and Morris Sachs.

C. E. True, an expert watch repairer and author, of Muskegon, Mich., has given up business at that place and is going to rough it in Montana during the Summer.

C. H. Knights, accompanied by his wife and daughter, have returned from a three and one-half months' visit to the Mediterranean, Egypt, the Holy Land and southern Europe.

Ed Hotzfield has secured the ring and scarf pin line of Hayden W. Wheeler & Co. and will represent that concern in the middle west in addition to Alfred H. Smith & Co.

Rodelius & Rosen, retail jewelers at Evanston, Ill., have dissolved partnership, Mr. Rosen retiring to attend to his apple farm in the Yakima Valley, Washington. A. Rodelius will continue the business.

"Cliff" Coulter, with the Rockford Silver Plate Co., and "Jess" Coulter, with the South Bend Watch Co., accompanied by their wives, will leave here May 29 for a trip to the Pacific Coast and the Seattle exposition.

Mr. and Mrs. Edward Cox, Mr. and Mrs. Frank Whiting and Geo. Kissick were entertained last Sunday by Mr. and Mrs. C. E. Edwards on their house boat, the *Larrybellsky*, a noble craft that ploughs the banks of the Fox River at McHenry, Ill.

Mrs. Chas. S. Hannan, wife of Chas. S. Hannan, formerly diamond buyer for Spaulding & Co., and now with Wright, Kay & Co., Detroit, was taken from the Congress Hotel, last Saturday, to the detention hospital, suffering from dementia.

Walter Peterson, son of Andrew Peterson, retail jeweler at Grayling, Mich., spent a few days here last week prior to taking a trip to Idaho, where he intends to open a new jewelry store. He has not yet decided in which city he will begin business.

On account of the similarity of manner the mail for Barnett Bros., diamond dealers, 72 Madison St., and the mail for Barnett Bros., retail jewelers, 133 Jackson Boulevard, has been mixed up at times. These firms have no connection with each other.

E. A. Kelly, of the new Des Moines jobbing house of the Kelly, Parritt Co., is making his headquarters in room 603, Columbus Memorial building, where he is now busily engaged in making purchases for the new concern. The Kelly, Parritt Co. will be ready for business about July 1.

A letter from John D. Planchamp to J. M. Becker states that his wife died on March 27 last. Mr. Planchamp lives at Asnieries, a suburb of Paris, and is 78 years old. He opened the first watch case repair shop in Chicago, and is one of the oldest watch case makers living. He retired in 1895.

Henry Reinhard, of the Varney Jewelry Co., Wichita, Kans., was here last week and wore a huge gold badge, denoting that he was one of the principal delegates to the Kansas State convention of Elks, recently held at Topeka. The badge was about 12 inches long and weighed enough to make its bearer round-shouldered.

A decision of importance to foreign corporations, holding that they may bring suit in the Illinois courts to collect debts and that they may send sales agents to take orders for goods without violating the foreign corporation act of 1905, was given by Judge Ball in the Superior Court, last week

Judge Ball held that the bringing of a suit by a foreign corporation to collect a debt is not an exercise of a corporate function within the meaning of the act.

Among the out-of-town retail jewelers here last week were: C. F. Ingalls, Waukegan, Ill.; Frank Ricketts, Charleston, Ill.; Edward Waara, Hancock, Mich.; Andrew E. Rush, Macomb, Ill.; J. F. Wingar, Walnut, Ill.; M. Blumenstock, Ludington, Mich.; O. E. Fletcher, Ellettsville, Ind.; Frank H. Cowler, Flint, Mich.; Geo. Juergensen, Withee, Wis.; W. J. Graff, Boscobel, Wis.; H. E. Volkman, Kankakee, Ill.; A. D. Miller, Braidwood, Ill.; Wm. K. Urbani, Vandalia, Ill.; Mr. Major, of Milliken & Major, Walnut, Ill.; Ed Girzi, Ishpeming, Mich.

The Chicago Association of Commerce is to have its own building, and plans are under way to raise sufficient funds to finance it. The location will be on Washington St., opposite the Court House. The jewelry committee selected to secure subscriptions to a bond issue is composed of E. E. Swadener, of F. A. Hardy & Co.; Walter Frazer Brown, western agent of the Bannatagne Watch Co. So far the amounts subscribed for are as follows: Walter Frazer Brown, $1,000; F. A. Hardy & Co., $1,000; Benj. Allen & Co., $1,000; Elgin National Watch Co., $1,000; Juergens & Andersen Co., $1,000.

Abraham Lipman, pioneer jeweler and loan broker of Chicago, died May 11 at Atlantic City, N. J., of a complication of diseases. He was 70 years old. The remains were brought here by August Lipman, his son, who manages the business. The funeral was held from the chapel of Furth & Co., 35th St. and Grand Boulevard, last Friday, and the interment was at Rosehill Cemetery. Mr. Lipman came to Chicago in 1861 and founded the business which bears his name. For 28 years it had occupied the same location on Madison St. He is survived by a son, August Lipman, and two daughters, Mrs. Ludwig Marum and Clara Lipman, the actress. Deceased was a Mason, an Elk and Knight of Pythias.

In regard to the note published last week as to the Hamilton watch sold by "The Fair" department store to John C. Perry, who had been investigating the watch offer of that concern, W. B. Shaw, of "The Fair," stated that the item was wrong in several particulars; namely, that the price at which the movement was advertised was $18.95 and not $18.75, that the sale was for but one day (and was repeated again last Saturday); that Mr. Perry paid $22.95 instead of $22.25 for the movement which he purchased and that this movement was purchased from a small retailer out of town and was regular stock. Mr. Shaw claims that if such movement is to be considered a second-hand movement every watch or piece of merchandise supplied through jobbers is equally second-hand. He says his company, after buying these movements from retail jewelers, is at liberty to sell them at whatever price it chooses and that it guarantees every watch. On the other hand, THE JEWELERS' CIRCULAR-WEEKLY correspondent learned that this watch was sold by the Hamilton Watch Co. to J. W. Forsinger, who in turn sold it to Webber & Turnell, Danville, Ill., and the latter reported that they sold it Feb. 19, 1908, to B. Sampson, a switchman on the "B & I" Railroad. It was on the above facts that Mr. Perry contended that the watch was second hand.

Milwaukee.

Joseph Braun, father of John Braun, Two Rivers, recently passed away at the age of 89 years.

E. F. Rohn, 274 W. Water St., is erecting a large double-dial street clock in front of his establishment.

E. L. Feiling, 485 12th St., has purchased a new Model 16 Buick touring car to take the place of his little runabout.

The wife of Dr. I. Greenberg, optician, at the downtown establishment of David Goldman, has returned from an extensive visit at Chicago, her former home.

The Kuesel Bros. Co. will be represented on the annual trip of the Merchants and Manufacturers' Association, which will be conducted through Michigan some time this Summer.

E. H. Warnke, of E. H. Warnke & Co., will be a member of the party of business men which will take the annual trip of the Merchants and Manufacturers' Association this year. The party will leave in June for a tour of Michigan.

R. Peter Rasmussen, Racine, has left with another business man of his city for an extended trip through Europe. Mr. Rasmussen will visit his native country, Denmark, and will later spend some time in the earthquake districts of Italy.

The Fink & Boshardt Co. is moving from 502 Enterprise building to larger and more adequate quarters at 407 in the same building. G. W. Fink, of the company, is now absent from the city, calling on the trade. Although the new company has been in business but a few months, it is meeting with a most satisfactory trade.

Out-of-town jewelers who were recent Milwaukee visitors include: F. P. Beswick, Racine; Henry Bayer, Whitewater; O. C. Boelte, Columbus; J. B. Kimball, Waukesha; W. S. Sargent, New Lisbon; Gustav Slinwinski, Oconomowoc; E. B. Hobkirk, Brandon; John Armbruster, Cedarburg; L. A. Thompson, Mauston; O. E. Lange, Racine, and E. L. Fisher, Reeseville.

August B. Ruge, a watchmaker who has been in the employ of various Milwaukee jewelers, recently met death by drowning in Lake Michigan. Mr. Ruge, who was 34 years old, had been out of work for some time, and friends say that he was despondent. Deceased's body was brought up in a fishing net after his overturned boat had been found floating in the lake a mile from shore.

Wisconsin jewelers have been interested in the fact that a bill has been introduced in the State Legislature by the Assembly Committee on Cities which gives to the common councils of the different cities of the State the right to regulate the sounding of early morning chimes, the ringing of bells and the blowing of whistles. The measure is said to be the direct result of agitation on the part of persons who object to the early chimes and bells of the churches. It is predicted at the Legislature that strong opposition against the bill will surely be developed.

Cleveland.

U. R. Sigler is at his Summer home in Michigan this week renovating his cottage.

Harry B. Forness, who has been in the watch department of the Cowell & Hubbard Co. for some time, recently suffered the loss of his wife.

Frank Mallet, who was in the wholesale department of the Sigler Bros. Co., was in the other day and reported that his health had improved to such an extent that he would be ready for the Fall trade.

The necessity for such a training as is offered by the Newmeyer School of Engraving is leading a large number of engravers who desire to polish up along certain lines to take advantage of the special courses offered.

The Jackson Jewelry Co., Chicago, opened a new store in Cleveland to-day at 430 Euclid Ave., a few doors west of the Colonial Arcade. M. Myron Goldsoll, secretary of the company, will act as manager of the Cleveland branch for the present. The concern expects to make a specialty of watches.

E. S. Myers, who was formerly with the Webb C. Ball Watch Co., intends to open a jewelry store in Fostoria, O., about the first of June. The store will be on Main St. in a new building and will be fitted out in quite elaborate style. Preparatory to this new venture Mr. Myers is taking a special course at the Newmeyer School of Engraving.

A large number of dealers were in from the surrounding territory this week. A few of those in were: Mr. Avery, of Avery & Bemis, North Amherst; L. J. Goddard, Revanna; Chas. Nolf, of Nolf Bros., Wadsworth; H. H. Brainard, Medina; F. N. Prevey, Akron; E. C. Critz, Elyria, O.; E. J. LeHaup, Detroit, Mich.; C. S. Gould, Daytonia Beach, Fla.; and C. M. Harrington, Kirksville, Mo.

A dispatch from Boston this week to the effect that Webb C. Ball had been presented with a $300 watch by the Order of Railway Conductors, who are holding their convention in that city, was erroneous. The real facts of the case are that Mr. Ball presented the Order of Railway Conductors with a watch which they sold and made a profit on of $300. The accounts of these two events became mixed, and Mr. Ball was as much surprised as anyone at the story. The dispatch was widely copied and Mr. Ball will be kept busy for some time explaining things to the many friends that hastened to congratulate him.

The watch manufacturers are keeping their eyes on Columbus just at present, as the Brotherhood of Railway Trainmen are holding their regular bi-annual convention from May 11 to 21, inclusive. During the life of the convention S. Y. Ball, of the Webb C. Ball Watch Co., will look out for the interests of his concern. Saturday Dr. C. L. Morris, of the Hamilton Watch Co., gave an illustrated lecture before the convention and the Columbus Retail Jewelers' Association on watch construction and time service. The Columbus jewelers are taking quite an interest in the convention, and there are a number of very fine and some unique window displays.

St. Louis.

S. L. Bauman is expected to return soon from a trip through the south.

W. J. Mulnix has moved his store from King City, Mo., to Holden, Mo.

Ralph Loewenstein, of the R. Loewenstein Jewelry Co., is traveling in Europe.

J. L. Wolf and family, Paducah, Ky., spent several days in St. Louis, last week.

W. F. Wilmes, of the Aller-Newman-Wilmes Jewelry Co., is now in Oklahoma.

A. L. Blankenmeister, of Blankenmeister-Oberting Jewelry Co., will return in a few days from a trip to Kansas.

The Zeitler Jewelry Co. will move June 1, from the present location at 14th and Madison Sts., to 2607 Madison St.

F. W. Drosten, president of the F. W. Drosten Jewelry Co., returned from a business trip to Chicago, last week.

W. S. Noble has returned to his home at Drexel, Mo., from Cincinnati O., where he was called by the death of his father.

F. C. Brinkoff, formerly of Chicago, has opened a watch case establishment on the sixth floor of the *Globe-Democrat* building.

A. W. Long, of Tower & Long, Holland building, left, Monday, for a trip to Tennessee. W. E. Tower is just in from Kansas.

Francis Warnecke, of the Equitable building, will sail from New York, next Friday, for Europe, where he will spend the next three or four months.

John Doty, who recently sold out his business at Covington, La., is in St. Louis making inquiries about a new location. He expects to go in business in Colorado.

In the bankruptcy proceeding against Edward H. Kniepkamp before Referee Coles, John C. Robertson petitioned for the allowance of $50 for legal services rendered the bankrupt.

Mr. and Mrs. Harry F. Doty have returned from their eastern wedding trip. Mr. Doty is connected with the Eisenstadt Mfg. Co. Mrs. Doty was formerly Miss Emma Glenn.

Mrs. W. Rosenbaum, Dekalb, Miss., who is here making purchases, is accompanied by her two daughters, Misses Ruth and Losetta Rosenbaum, and they are making the trip one of pleasure as well as business.

The Executive Committee of the Retail Jewelers' Association held a meeting, Friday, at the Mercantile Club. Several questions bearing upon the interests of the local retailers were discussed, but no action was taken.

Herman Mauch, president of the St. Louis Retail Jewelers' Association, spent Saturday and Sunday with a party of Mystic Shriners at the "Oasis," Grimes Lake. The "Oasis," which is a Shriners' club, was opened for the season.

F. W. Hoyt, president of the Hoyt Jewelry Co., will leave, Wednesday, for a trip to Texas and New Mexico. He expects to be gone a month. M. H. Cox, of the Hoyt Co., and who is now in Texas, is expected to return soon.

M. Rosen, formerly with Brener & Co., has opened a jewelry manufacturing establishment on the third floor of the *Globe-Democrat* building. Associated with him is his brother, A. Rosen, who was also with the Brener Co. at one time.

Julius Reinhardt, Centralia, Ill., has sent out a letter to his creditors, asking them to attend a meeting for the purpose of agreeing upon a basis of settlement. He recently gave out a statement that his debts were $8,000 and his assets $7,000.

Mayor Christ Keyler, of Nashville, Ill., who recently sold out his jewelry store there, was in St. Louis during the week bidding farewell to friends preliminary to his departure in a short time for a trip to Europe. He expects to be abroad for several months.

St. Louis firms are creditors of the McIntyre-Shortess Co., McAlester, Okla., which made an assignment, Wednesday, to Frank Craig, but the assets are said to be in excess of the liabilities and the firms are confident of getting their money. The firm is the largest in McAlester. The assets are said to be $25,000 and the deposits $6,000.

The first shipment of white sapphires, the new hard stones discovered in Alaska, was received, last week, by the Zerweck-Frech Jewelry Co., 312 N. 6th St. A show window demonstration of the hardness of the stones was given by subjecting them to flame, and the windows were constantly surrounded by an interested crowd. A number of good sales were made.

Extensive illustrated accounts of the 80th anniversary of the Mermod, Jaccard & King Jewelry Co. were given by all the St. Louis newspapers. Potted palms, flowers and colored lights formed a beautiful decorative effect. The establishment was crowded all day, and visitors were shown through all the departments. Great interest was manifested in the $1,000,000 diamond exhibit.

The watchmaking school founded in St. Louis 25 years ago by R. Jaegermann is now installed in its own new building at 5809 to 5815 Easton Ave. When the school was founded it occupied one room at 7th and Locust Sts. In the new building the institution has the best and latest equipment and competent instructors. Mr. Jaegermann is a native of Hamburg, Germany.

At a special dinner given by the Associated Retailers at the Glen Echo Club, at which plans were made to raise a large sum to be placed at the disposal of the Centennial Celebration Committee, the Mermod, Jaccard & King Jewelry Co. was represented by Goodman King, the president, and the Hess & Culbertson Jewelry Co. was represented by S. D. Culbertson, the vice-president. Resolutions were adopted indorsing a plan for more thorough lighting of the downtown streets.

Among the out-of-town jewelers in St. Louis, during the past week, were: C. S. Goulding, of E. H. Goulding's Sons Co., Alton, Ill.; John B. Evans, of the J. L. Duke Jewelry Co., Fayetteville, Ark.; J. L. Wolff, Paducah, Ky.; J. A. Bainbridge, Marion, Ill.; Mrs. W. Rosenbaum, Dekalb, Miss.; T. H. Vineyard, Piedmont, Mo.; A. Ferraud, Granite City, Ill.; A. D. Jones, Benton, Ill.; William Bradley, Windsor, Mo.; F. H. Kassell, Cape Girardeau, Mo.; George C. Hasslinger, Cape Girardeau, Mo.; Clarence Linz, Dallas, Tex.

The National Clock & Electrical Mfg. Co. plans to erect a factory in St. Louis at a cost of about $75,000. The company was recently incorporated with a capital stock of $100,000 to succeed the National Clock Works, now at Florissant and Warne Aves. Theodore H. Wurmb holds 199 shares, Robert Bauman 49 shares, and Joseph G. Beckman, Paul Fahle and George H. Smith one share each. Armando Vieta, who sold out his jewelry business at 1819 Franklin Ave., some time ago, and took a trip to Cuba, is planning to go into the diamond business in St. Louis.

The Hess & Culbertson Jewelry Co. did no business on Saturday. The members of the firm had hoped to keep open at the old store at 6th and Locust Sts., until Saturday night, and open up Monday morning at the new store at 7th and St. Charles Sts., but the magnitude of the task of moving and installing old and new stock at the new store made it necessary to suspend business that day. Strenuous work was done at the new store, and when evening came the bulk of the stock had been arranged and only the finishing touches remained to be put and the decorations placed for the opening at 9.30 o'clock Monday morning. The opening will continue Tuesday and Wednesday, and throngs of visitors are expected.

St. Louis firms that are creditors of the Harvell Jewelry Co., Litchfield, Ill., which went into bankruptcy with liabilities of nearly $100,000, and against which bankruptcy proceedings are pending in the United States District Court for the Southern District of Illinois at Springfield, have been notified that John Ball, the trustee, has reported to E. S. Robinson, the referee in bankruptcy, that he has $20,655 on hand. The creditors are notified to attend a creditors' meeting, May 26, at 10 A. M., in the Bankruptcy Court room at Springfield, for the purpose of declaring a dividend of 10 per cent. and directing that it be paid. The Harvell Co. operated stores at Mt. Vernon and Taylorville, as well as Litchfield, and did a large business.

Samuel Gold asks $30,000 damages in a suit which he has filed in the Circuit Court against the S. Pian Time Payment Jewelry Co., 1100 and 1104 N. 9th St. He alleges that he has been libeled by allusions in six advertisements printed by the Pian company in the *Vorsteher*, a Yiddish newspaper. He makes each of the six advertisements the basis for a separate count in his petition, and asks $3,000 actual damage and $2,000 punitive damage on each count. Gold is also in the jewelry business. Although he was not named in the advertisements, he claims that allusions to an unfortunate physical disability left no doubt as to who was meant. The case was called for trial Thursday, but a continuance was taken at the expense of the defendant.

One of the questions to be discussed on the first day of the annual meeting of the Missouri Society of Retail Jewelers, to be held at the Hotel Jefferson, Monday, Tuesday and Wednesday, July 21, 22 and 23, will be "The Retail Jobber." The discussion will be led by a jeweler who has some positive opinions on the subject. Delegates who know something about it will be called upon by name and requested to tell what they know. In a circular letter sent out last week, by Claud Wheeler, Columbia, Mo., the president of the association, jewelers are urged to come "loaded" for this discussion. The letter states that there are to be other subjects for discussion that will be just as interesting. "A great deal," says Mr. Wheeler, "has already been accom-

lished by the organized efforts of the welers, but much remains to be done, and his can be done only by the united efforts f every retailer." Jewelers not now members of the association are urged to join at nce, and attend the meeting. "Business nd pleasure," he says, "will be mixed, so he meeting will be both enjoyable and rofitable. It is a time when you can get way without making any sacrifice of busiess, and the vacation will do you good. Vrite and tell us you are interested; tell s you are coming, and make your arangements to be at the Jefferson Hotel, une 21 and 22. If you do, I know that in he midst of it all you will exclaim, 'It is ood to be here!'" H. L. Raines, Maryille, Mo., says that from the replies that re being received to the letters sent out he prospects are flattering for the largest eeting that the association has ever had.

Minneapolis and St. Paul.

Mr. Fraid, successor to Fraid & Falk, Washington and 12th Aves., S., Minneapis, has discontinued business.

J. B. Hudson & Son, Minneapolis, are nding out post cards illustrating the inrior of their attractive retail jewelry esblishment.

H. K. Lee, Fosston, Minn., has been in he Twin Cities on behalf of his autoobile department, for the purpose of purasing machines.

Out-of-town jewelers here during the eek include: W. M. James, Breckenridge, linn.; S. A. Gravestein and his father, ake Park, Minn.; I. Reiner, Hutchinson, linn.

T. V. Thomsen, 275 Cedar Ave., has out completed the alterations and imovements in his store in Minneapolis, inuding the installation of a set of mahogy fixtures and plate-glass show cases.

Locomotive firemen on the Chicago, Burgton & Quincy Railway in this territory ve been notified to provide themselves ith standard watches. Heretofore the enneers have been required to have standard atches, but not the firemen.

Dahl & Fredin, 2402 Central Ave., Minapolis, have arranged to erect a new ilding two doors beyond, at 2406, with a ate-glass front. They will move their ock as soon as the structure is completed, hich will be about July 1. They will have rger quarters and will carry a heavier ock.

The Transferoid Co. is a new company in linneapolis, with offices at 41 S. 4th St., aking a plastic preparation for transrring engraving designs from one article another. The material holds the design nd gives the imprint upon the article where is to be reproduced faithfully. The imrint, it is claimed, is quite as satisfactory n irregular surfaces such as spoon bowls, iff buttons and similar articles, as on plain rtaces.

S. F. Lehman and Perry Tucker, who onduct the Fidelity Jewelry Co., 814 Wash Ave., Terre Haute, Ind., have disolved partnership, Mr. Tucker having purased his partner's interest. An auction le will be held soon to close out the resent stock, and Mr. Tucker will proure an entirely new stock of goods.

Cincinnati.

John Bell, Lexington, Ky., was calling on friends here the past week.

Fred J. Kilp, engraver at 95 Perin building, has opened an engraving school.

Julius Heckman, with Henry Korf, has returned from Asheville, N. C., much improved in health.

B. Ganz, of the Gustave Fox Co., is about to leave on a business trip to New York and eastern cities.

Peter Henry, May 1, admitted his son as a partner, and the firm name is now Peter Henry & Son.

Julius Jacobs, of D. Jacobs & Co., and Louis Rauch, have left on an eastern buying trip.

John A. and Wallace Herschede, of the Herschede Hall Clock Co., are spending a week in New York on business.

James Haynes, Newark, O., has been elected commodore of the Buckeye Lake Club, of which there are about 500 members.

Edgar Fox, of Lindenberg & Fox, was visiting the Illinois Watch Co., the past week. Joseph Rosenbaum, of this house, is visiting friends in Chicago.

Joseph Noterman, of Jos. Noterman & Co., and Ed. H. Croninger are arranging to attend the Knights Templar conclave at Ashland, Ky., May 19 and 20.

C. P. Williams, St. Henry, O., has discontinued business for the present on account of the condition of his eyes. He is now under treatment in the hospital.

M. Schwab, of the M. Schwab Jewelry Co., was in Dayton, O., May 16, attending the 57th annual convention of B'nai B'rith as representative of the Grand Lodge.

Wallenstein, Mayer & Co., have added Ray Frankel, of Louisville, Ky., to their traveling force and will give him northwestern territory when he starts out the forepart of June.

The case brought by Max Schepari against Max Greenwald, of the Max Greenwald Jewelry Co., was non-suited, as the complaint names Mr. Greenwald individually instead of the corporation.

William P. Wimmel, son of Mr. Wimmel, watchmaker for Michie Bros., died, May 12, at his residence on Handman Ave. Deceased was 23 years of age, and was for some time an employe of the Oskamp, Nolting Co. He was well and favorably known here, and his many associates speak in the highest terms of him.

A colored man giving his name as Perry Stokes was arrested, last week, after calling at Harry Levi's pawnshop on Central Ave. and stealing a watch. He took the watch from Mr. Levi's desk while the clerk, who was the only one in the store at the time, was waiting on a customer. He was tried and was fined $25 and costs and given 30 days in the workhouse.

Out-of-town jewelers here the past week purchasing stock included: A. M. Stamm, Williamsburg, O.; Owen Sherwood, Falmouth, Ky.; D. Adler and Fred J. Heintz, Lexington, Ky.; J. Dougherty, Bethel, O.; Frank Liesner, Hamilton, O.; O. C. Beer, Sunman, Ind.; Frank B. Carey, Lebanon, O.; Charles Heisterman, Miamisburg, O.; J. W. Vaughan, Morrow, O.; Herman E. Promnitz, Van Wert, O., and Charles G. Schlenker, Eaton, O.

The suit of A. & J. Plaut *vs.* Eli Horwitz, a former traveling salesman of the above house, which has been pending for several years, has finally been settled by a compromise. Mr. Plaut gets $129.67 and Mr. Horwitz assumes payment of all court costs. It appears about five years ago Plaut sued Horwitz for $306, but the case did not come up until about two years ago, when Horwitz put in a claim for $40 for salary. The latter got judgment for the $40 and had credit given him on Plaut's claim of $306 which reduced the latter claim to $266. But this verdict was set aside by the judge when Plaut's side was heard. The case did not come up again until May 3, when it was settled by a compromise.

On May 12 a suit was filed in the Common Pleas Court by Marion D. Oskamp, widow of Alfred Oskamp, asking for a partition of the Vine St. real estate now occupied by the Clemens, Oskamp Jewelry Co.'s store. The action is a result of the heirs to the property being unable to agree as to its management. Attorneys for Mrs. Oskamp stated that the action is an amicable one, and brought about solely by the inability of the heirs to agree as to the manner in which the property should be managed to subserve all interests. A sale of the property is asked for. These proceedings have nothing to do with the Clemens, Oskamp Co., which is a stock company and entirely separate from any other business.

Omaha.

H. S. Knapp, with the Shook Mfg. Co., is in from a business trip.

J. O. Stranne has moved his jewelry stock from Tyndall, S. Dak., to Fairfax, S. Dak.

N. Nielson, Harlan, Ia., secretary of the Iowa Retail Jewelers' Association, was a guest in this city for several days, last week.

Albert Edholm, who has been the chief watch inspector for the Union Pacific Railway for the past nine years, has resigned his position.

L. Brandt, Lawrence, Nebr.; E. A. Shepard, Oakland, Ia., and C. S. Myers, Butte, Nebr., were in Omaha, last week, purchasing stock.

L. Kaas, who has been seriously ill for some time, is able to be about, but owing to his weakened condition will not be able to resume his business duties for several weeks.

Mr. and Mrs. S. W. Lindsay left, last Friday, for Chicago, where they will remain for the graduating exercises of the Armour Technical School, May 28, Curtis M. Lindsay, their son, being a member of the graduating class.

Julius Meyer, formerly in the jewelry business in this city with his brother, Max Meyer, now of New York, committed suicide in Hanscom Park, on the morning of May 10. Mr. Meyer had been in ill-health for some weeks, but was convalescing so rapidly and in such good spirits that his many friends were deeply grieved and surprised to learn of his death. Mr. Meyer was general agent for this territory of the Providence Insurance Co. He was 58 years of age.

Indianapolis.

J. H. Reed has returned from Brown County.

J. W. Hudson, Fortville, has purchased an automobile and is making his buying trips to this city in the new car.

Carl L. Rost is home after a two weeks' trip to Goldfield, Nev., where he went to look after gold mining interests.

Louis Feller has renewed the lease on his store at 420 E. Washington St. for a term of five years. He has made a number of improvements in his place of business.

Few jewelers were in this city, last week, buying stock. Among the number were: J. L. Rowe, Frankfort; J. W. Hudson, Fortville, and W. E. Simmons, Franklin.

Charles B. Dyer has not decided definitely whether or not he will make his annual trip to Europe next month. If he goes, Mr. Dyer will remain 70 days, touring the Continent.

In a fire that destroyed a number of business houses in Knightstown, several days ago, the jewelry store of Fred Pennington was badly damaged. The loss was covered by insurance.

I. Grohs, of the I. Grohs Jewelry Co., went to Chicinnati, last Wednesday, to attend an initiation of a class into the Loyal Order of Moose, with which he is prominently connected.

Extensive alterations have been completed by H. H. Bishop to his store in Virginia Ave. A new display window has been built, the optical department enlarged and the walls redecorated.

Local jewelers are moving into their Summer homes. Clinton S. Wallace, house salesman for the Baldwin, Miller Co., and Horace Comstock have taken cottages at Broad Ripple for the season.

Warsaw jewelers are protesting against an ordinance forbidding electric signs across the sidewalks, and Mayor Rigdon, who is also a jeweler, has promised to use his influence in having the measure repealed.

Gray, Grihben & Gray opened their new store at 115 N. Pennsylvania St., last Saturday, and several hundred friends and patrons visited the place during the day. It is operated as a branch of the Illinois St. store.

The first important pearl "find" of the season has been reported from Princeton, where William Hopple found a pearl of 12 grains, valued at $1,200. He sold it for that amount to Dr. Pepper, a pearl buyer at Mt. Carmel, Ill.

J. P. Mullally, who is supreme vice-president of the American Order of Owls, attended the annual State convention of the order at Muncie, last week. Dr. Fred B. O'Hara, supreme president, Springfield, Ill., visited Mr. Mullally later in the week.

Governor Thomas R Marshall has appointed Kent K. Wheelock, Fort Wayne, a member of the State Board of Examination and Registration in Optometry. Mr. Wheelock succeeds Dallas F. Green, Fort Wayne, who resigned from the board about one year ago.

A boom to elect Mayor C. A. Rigdon again at Warsaw has been ended by the discovery that a new State law provides that a municipal officer cannot serve more than one four-year term in eight successive years. Mayor Rigdon is a jeweler, and his administration has received the commendation of business interests.

Los Angeles.

B. Burstein, Imperial, Cal., was here on a business trip during the last few days.

Almon G. Stone, 330 S. Broadway, has been ill and unable to visit his store, but is now convalescent.

S. Meyer, wholesaler in the Germain building, has been out on the road visiting customers for a few days.

H. F. Wallace, 414½ S. Broadway, is now en route from Cleveland to New York City by automobile, having purchased a new car in Cleveland.

A report has reached here that the Snyder Jewelry Co., El Paso, Tex., has suffered the loss of its store by fire. The company carried $18,000 insurance.

Arthur Turner is traveling through the southern California towns with full sample lines for the E. W. Reynolds Co. Reports from him indicate that he is doing an excellent business.

Montgomery Bros. recently supplied to a delegation of orange growers from Florida visiting southern California three fine loving cups, a $570 chest of silverware and two diamond-set fobs for presentation purposes.

W. H. Homer, formerly with Shreve & Co., San Francisco, and later with the Emporium, in that city, will take a position as assistant to Mr. Jehlinger, jewelry buyer and manager of the jewelry department in Hamburger's store.

J. H. Birnbaum, of Birnbaum Bros., 457 S. Spring St., has gone on a trip to Mexico with a party of Masons who are conveying the famous traveling trowel to that city. The party visited the Grand Canyon of the Colorado en route.

The Whitney Jewelry Co. recently sold a large and exceptionally fine sterling silver loving cup to the Pacific Mutual Life Insurance Co., of this city, to be presented to Mr. Stewart, the insurance company's agent at Fort Worth, Tex.

The name of the company formerly known as the Tiffany Jewelry Co., Pasadena, has been changed to Chas. H. Kelly & Co. Tiffany & Co., New York, some time ago brought an action in court to prevent the use of the name first adopted.

Brock & Feagans recently supplied a very fine chest of silverware to the officials of the Territorial prison of Arizona, to be given to Hon. Joseph H. Kibbey as a testimonial of esteem at the time of his retirement from the office of Governor of the Territory.

A remarkable exhibit of cups and other trophies has been made in the window of Montgomery Bros. during the last few days. It comprises the entire collection of trophies belonging to members of the fishing clubs of Catalina Island, the total value of which is over $1,000.

The following jewelers have been in Los Angeles, recently: George L. Dietrich, Anaheim; D. S. Binford, Whittier; J. H. Padgham, Santa Ana; A. Protsch, Redondo; Mr. Reynolds, of Reynolds & Masters, Pasadena; A. P. Stocking and George W. Collis, also of Pasadena; Thos. Walmsley, Santa Ana; William F. Linnett, Oxnard; H. E. Rader, Monrovia.

Detroit.

O. H. Lutz, Ann Arbor, visited the loc trade, last week.

A. Brunk, Deerfield, was a visitor in th city, a few days ago.

C. H. Marvin, Howell, was here a fe days ago, buying stock.

W. R. Grainger returned Wednesd from a trip to New York.

Mr. Holland, of D. E. Holland & S Lapeer, was in Detroit purchasing stoc last week.

Negotiations are now on for the transf of the Grainger-Hannan business to th Schwankovsky block on the opposite side Woodward Ave.

Kunz & Rogers will move next week t the new Jewelers' block, at 193 Woodwa Ave. Mathauer & Koester have alr taken up their quarters there, and t Charles A. Berkey Co. will move bef June 1.

Wright, Kay & Co. were given the c tract, last week, to furnish the city of troit's trophy for the Glidden automo tour, which starts from this city July The Council appropriated $250 to purch a trophy, and a number of designs w submitted by local firms. Mayor Br meyer, Controller Doremus and Ald. Z selected the Wright, Kay & Co.'s desi which is of china, with a clock base metal inlaid work.

An assessment of $50,000 placed upon stock of the old firm of W. A. Sturgeo Co., which was recently succeeded by Grainger-Hannan Co., is to be contested the courts. Not all of the old firm's s was sold to the new firm. Included in portion which remained unsold was a la quantity of precious stones. The assess placed this assessment thereon, but stones were soon afterward sold to par in New York. Upon application made the Board of Tax Review, that body duced the assessment to $40,000, but was deemed too much, and therefore appeal to the courts.

Thomas F. Comerford, secretary-tr urer and manager of the Michigan Opt Co., was elected president of the De Jewelers' Board of Trade at its meeting Friday night in the Griswold House, ceeding Frank Kennedy, of the Ken Optical Co. Henry Luths, of Luths, I weld-Haller Co., succeeds Richard Rogers, of Kunz & Rogers, as vice-pr dent, and A. E. Charlesworth, of Charlesworth Optical So., was elected retary in place of Charles A. Berkey. Patterson, of Burr, Patterson & Co., re-elected treasurer. The principal t of discussion at the meeting was the assembling of jewelers and opticians for State conventions here Aug. 24 and 25. jewelers will meet Tuesday and the cians on Wednesday, the Ku-Kus ha their celebration on the latter evening. Thursday, Aug. 26, there will be a big ing on the river with varied entertain features. The State Fair opens the fol ing day, and this, combined with the that the Wholesalers' Association Bu excursion takes place that week is exp to bring together the largest gatherin men in the two trades that the State known in a number of years.

Kansas City.

J. R. Mercer and wife have returned from their trip abroad.

George H. Edwards, of the Edwards & Sloane Jewelry Co., has just purchased an automobile.

J. H. Whitney, with the Edwards & Sloane Jewelry Co., has gone for a stay on his ranch, located near Hymer, Kans.

M. C. Rosenfield, St. Joseph, Mo., has written friends in the trade in this city that his wife is seriously ill, and hardly expected to live.

The Kansas jewelers and opticians will hold their annual convention in Topeka, Kans., in the Y. M. C. A. building, May 25, 26 and 27. Kansas City jobbers and manufacturers will be on hand to show the boys what they have.

Word comes to this city of the comparatively sudden death of C. A. Clement, Springfield, Mo., on May 13. He had been ill only a week, and died of pneumonia. Mr Clement was one of the most popular retail jewelers in the State, and his death is deeply regretted by the Kansas City jewelers. He was a widower, and leaves two sons to mourn his loss, one being 13 and the other 16 years of age.

The following jewelers were in this market during the past week: J. O. Stott, Paola, Kans.; E. Parker, Gilman City, Mo.; Amos Plank, Hutchinson, Kans.; A. Rosenfield, Leavenworth, Kans.; F. W. Jordan and wife, Minneapolis, Minn.; W. H. Meyer, Lawson, Mo.; Mr. Vail, Bonner Springs, Kans.; Chas. Webber, Lexington, Mo.; J. H. Whiteside, Liberty, Mo.; L. E. DeLanty, Parkville, Mo.; Mr. Stevenson, Effingham, Kans.; M. B. Gordon, Braymer, Mo.

Pacific Coast Notes.

W. F. Wooster, Suisun, Cal., has just returned from an extended trip through Washington, Oregon and Idaho.

Horace Robinson, accused of defrauding H. S. Bock, a retail jeweler of San Jose, Cal., out of a large sum of money, is to be brought back from the east soon to stand trial.

Following the recent disastrous fire at Goldfield, Nev., it was discovered that jewelry and silverware to the value of $1,100 had been stolen from the store of the Walter A. Lord Jewelry Co. The police were informed, and after several days' careful work arrested the men who are said to have been implicated in the crime and have recovered all of the stolen property. Walter Evans and M. S. Gaskell were the men arrested, and the first clue against them that was secured was through the shipment of a quantity of jewelry to Los Angeles by Evans. When they were arrested the balance of the loot was found in their room.

C. F. Salmonson, Oakland, Cal., who was found guilty of receiving stolen jewelry, knowing that the same was stolen, is to be allowed his liberty on probation if he makes restitution to W. N. Jenkins, from whom the goods were taken. In all about $1,600 worth of stock was stolen, but with what was recovered, less $75, which was the amount Jenkins' clerk received for the loot, the guilty man will be able to secure his liberty for $973. To secure this he has been compelled to mortgage his home and sell his wedding and engagement presents. The young clerk, Martin, has also been released on probation, and his former employer has found work for him. In testifying before the judge the jeweler stated that he felt that both had been sufficiently punished, and he would be satisfied to recover the cost price of the stock which was taken from him.

Toledo.

J. George Kapp has been appointed on the membership committee of the Business Men's Club.

F. C. Broer, of the Merrill & Broer Co., wholesale jewelers located in the Smith and Baker building, spent the past week on a fishing cruise on Lake Erie. He returned to business duties, yesterday.

Sylvan Basch, formerly local manager for L. Basch & Co., contemplates the opening of a new jewelry store in this city. L. Basch & Co. opened a branch store on Adams St. about two years ago, but recently sold it to Isenberg Bros., who have moved the store from Adams to Superior St. Basch is now interesting local capital, and if successful will open a large downtown store.

The new Taft cup, donated to the Toledo Yacht Club by President W. H. Taft, is expected to reach Toledo some time within the next week or 10 days. Some delay has been occasioned in the manufacture of the cup on account of the intricate design of the President's flag and the flag of the local club, which are united in a neat design in enameled and gold.

Pacific Northwest.

H. C. Madsen, Yoncalla, Ore., has remodeled his store and made a number of important changes.

The question of purchasing a clock for the new city hall at Georgetown, Wash., is now being discussed.

Marshall O. Rose, who recently opened a store at Athena, Ore., has disposed of his business there, owing to ill-health, and has removed to Portland to engage in another line of business.

John P. Nelson, who recently arrived at Wenatchee, Wash., has decided to open a store at that place, and has ordered stock. Pending the arrival of the goods he has opened a repair department in the store he has leased.

J. C. Runyan, formerly of Tacoma, Wash., is looking in Corvallis for a suitable location for a lapidary establishment. He intends to make a specialty of polishing agates that are found in large quantities in the vicinity of Albany.

It is reported from Colorado Springs, Colo., that a large deposit of turquoise had been discovered in Conejo County recently and that the mine, which is said to be the only one of its kind in the State, is now controlled by Charles H. Wyman, a jeweler, of Colorado Springs, and C. G. King and H. E. James, both of Manassa. Mr. Wyman, it is said, has miners at work and will establish a lapidary plant in Colorado Springs.

San Francisco.

Philip Klein, Los Angeles, was a recent visitor in San Francisco.

Shreve & Co. are now exhibiting in their show windows 35 trophies manufactured by them to be distributed at the meeting of the San Francisco Kennel Club.

D. Landa has opened a store at 2663 Mission St., and now has one of the finest establishments in the Mission district. This store is a branch of the one operated at 968 Valencia St.

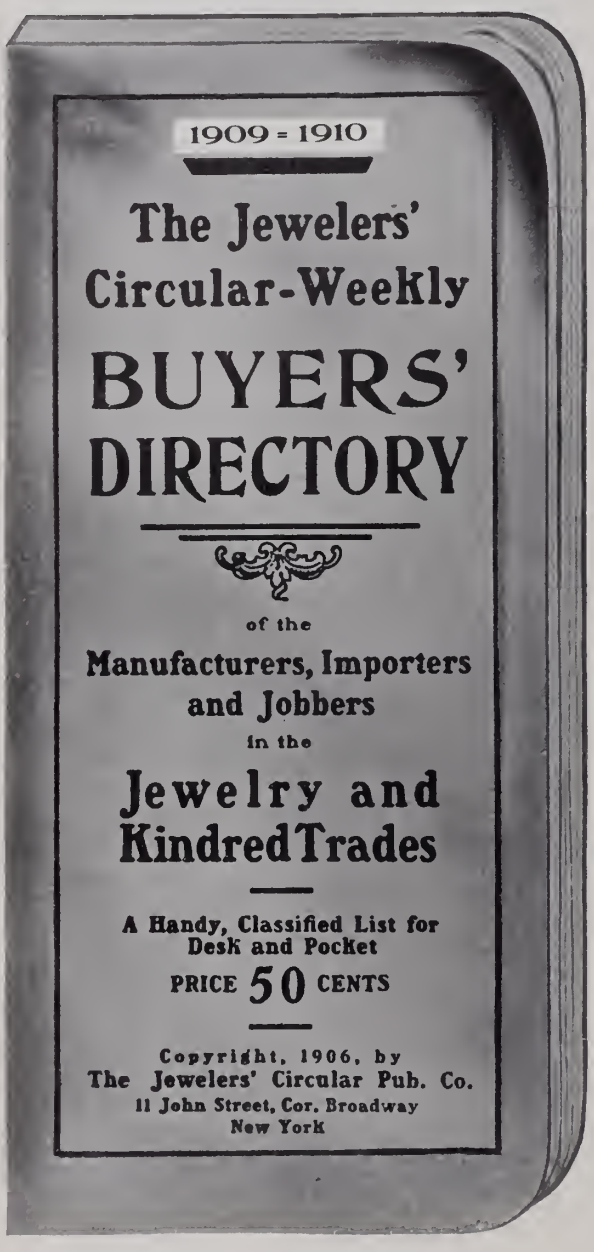
David L. Thomas, a local jeweler, has been arrested upon the complaint of Mrs. Olive Kraus, who states that Thomas has in his possession a diamond brooch valued at $400, which was stolen from her and sold to Thomas.

The Diamond House, formerly known as H. Cohn & Co., located at the present time at 1121 Van Ness Ave., has selected a downtown location in the new building being erected on Market St., opposite 5th. The removal to the new store will be made in about six weeks.

What is believed to have been an attempt at a bank and jewelry robbery was frustrated, recently, by the discovery of work that had been commenced by the would-be robbers. The firms that had been selected as victims were the Fano Jewelry Co., the Golden West Jewelry Co. and the Swiss-American Bank, all located in the same building at the corner of O'Farrell and Fillmore Sts. Manager Leo Herringer, of the Golden West Jewelry Co., made the discovery of the preliminary work of the robbers when he entered a vacant store next to the one occupied by his firm. He found a hole sawed in the floor large enough for a man to crawl through, and a tunnel started toward the jewelry store, reaching almost to the spot where the safe stood. The rear door of the store had been forced open with a jimmy and was kept closed with wooden wedges. It is believed that the work was carried on by skilled cracksmen, and that it was their intention to enter the bank and the two stores on the same night when the preliminary work had been completed.

Since the arrest of Kennethy A. Williams, recently, on suspicion of having been connected with the burglary of the store of T. Lundy, a year ago, the police have been working on the case and some surprising developments have come to light. It has been decided that Williams knows nothing of the Lundy robbery, and that the goods found in his possession are not a part of the loot secured from that store, although made by the same manufacturing firm with which T. Lundy does business. It has also been decided that the goods came from the store of the Alphonse Judis Co., a wholesale concern located in the Mutual Bank building, at 704 Market St. Williams has confessed this much, and states that he received the goods from a man named Ralph Johnson. Members of the firm of the Alphonse Judis Co. have identified the articles as theirs. The police are working on the theory that the goods were stolen from the wholesale company by a clerk, and it is announced that additional arrests are expected soon. The members of the Alphonse Judis Co. do not care to discuss the matter at present.

1909-10 Edition Now in Preparation



THE

Buyers' Directory

will aid the selling department of any concern desirous of keeping continually before the buyers from July, 1909, to July, 1910.

It will work every day of the year by keeping your business announcement in the authoritative directory of the trade.

It reaches the buyer at the time he is looking for the kind of goods you sell.

THE BUYERS' DIRECTORY is a complete, up-to-date, classified and geographically arranged index of Manufacturers, Importers and Jobbers of the Jewelry and Kindred Trades.

It covers every line of Jewelry, Silverware, Precious and Semi-Precious Stones, Watches and Watch Cases, Clocks, Gold and Fountain Pens, Optical Goods, Supplies, Materials, Tools, Leather Goods, Art Goods, Bric-a-brac, Assayers, Refiners, etc., etc.

Rates for Advertising are **$25.00 per Page**
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THE JEWELERS' CIRCULAR PUBLISHING CO.

11 John Street, corner Broadway, New York

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Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

A FIRST CLASS watchmaker desires pernament position. Address "I. E., 412," care Jewelers' Circular-Weekly.

BOOKKEEPER, double entry, also experienced in handling precious stone stock. Allen, 3151 Broadway, New York.

FIRST CLASS jeweler, designer and stone setter wishes position, west preferred. "O., 309," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, best references and tools, wishes position. Address "Watchmaker, 411," care Jewelers' Circular-Weekly.

SALESMAN, retail jewelry, experienced, desires position; unquestionable references. Address "I., 357," care Jewelers' Circular-Weekly.

ENGRAVER and jeweler open for permanent position; A1 workman, own tools; references. Address "E. R. E., 269," care Jewelers' Circular-Weekly.

GOOD, practical engraver wants position at once, would prefer place where he can learn jewelry work; moderate salary. Garrafa, 655 1st St., Macon, Ga.

ASSISTANT watchmaker and engraver desires position under good mechanic, moderate salary. Address "Watchmaker," 2831 N. 11th St., Philadelphia, Pa.

POSITION WANTED by engraver and jewelry repairer, also assist in watch work and can wait on trade. Address Fred Smith, 350 Foots Ave., Jamestown, N. Y.

FIRST CLASS watch and clockmaker, Philadelphia preferred; tools and references; 20 years at bench. Address "W. J. C., 396," care Jewelers' Circular-Weekly.

SALESMAN understanding manufacture of jewelry, wants position, commission or salary; New England or middle west. "W. Y. T., 344," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and salesman, 20 years' experience, desires position, willing to go south or west. Address "Competent, 416," care Jewelers' Circular-Weekly.

ENGRAVER, married, wants steady position; can do all kinds of lettering and monograms, also plain jewelry and clock repairing; references. Edw. Whiston, Cortland, O.

YOUNG MAN, thoroughly experienced with retail jewelry stores; New York City or out of town; furnish best of references. "S., 384," care Jewelers' Circular-Weekly.

YOUNG MAN desires permanent position as jewelry repairer, diamond setter, plain engraver and clock repairer; first class references. "H., 381" care Jewelers' Circular-Weekly.

WANTED, position by young man, fine letter and monogram engraver, also salesman; best recommendation; samples of engraving. "B. R., 392," care Jewelers' Circular Weekly.

FIRST CLASS watchmaker wants position, will assist at other work if required; have fine set of tools and best of references; salary, $15 per week. C. W. Munson, Mendota, Ill.

YOUNG MAN, 21, experienced in selling watches to retail trade, desires position with wholesale or jobbing jewelry house; A1 references. "C., 315," care Jewelers' Circular-Weekly.

JEWELER, good sample maker on gentlemen's and ladies' mounting, also expert modeler on sand and cuttle bone, wants position. "H. R., 382," care Jewelers' Circular-Weekly.

YOUNG MAN, good jeweler, with experience to wait on trade, desires steady position, in or out of New York City; reasonable; references. "X. Z., 410," care Jewelers' Circular-Weekly.

WANTED, position in New York retail jewelry store, by first class salesman, with New York experience and references. Address "Experience, 368," care Jewelers' Circular-Weekly.

AT ONCE, young man, wants position as watchmaker and engraver, with complete set of tools; A1 reference as to ability and character; single. Address Watchmaker, Box 661, San Bernardino, Cal.

A YOUNG MAN, thoroughly experienced on all kinds of coloring and plating, wishes position with jewelry house, willing to go out of New York. "T. S., 324," care Jewelers' Circular-Weekly.

YOUNG MAN, six years' experience, watch and clockmaker, wants position, Brooklyn or New York; permanency and advancement desired. "Ambitious, 423," care Jewelers' Circular-Weekly.

FIRST CLASS, experienced watch factory man on high grade work, desires a position with a good wholesale house; first class reference. Address "T. S., 424," care Jewelers' Circular-Weekly.

WANTED, a position as first class watchmaker with reliable house; over 20 years' experience; competent in every respect; best of references. "Permanent, 262," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, thoroughly competent, desires position as stock clerk in wholesale house; willing to leave New York; moderate salary. Address "O. R., 385," care Jewelers' Circular-Weekly.

WATCHMAKER, 27, good workman, five years' experience, desires position in New England States; can also wait on trade; fine tools; references. "X. A., 587," care Jewelers' Circular-Weekly.

ENAMELER on gold, silver and metal, wants steady position; thoroughly understands the work; can take charge of room or work singly. Address "L. G., 402," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker, jeweler, engraver, and at waiting on trade, wants position; state wages; good reference; well able to take charge of a store. "C. K., 401," care Jewelers' Circular-Weekly.

SALESMAN, young man, 21, with five years' New York office experience, wishes a position as salesman or assistant to New York man; best of references. "J. A. M.," 449 Henry St., top flat, Brooklyn, N. Y.

SALESMAN, 22 years of age, wishes situation in retail store; seven years' experience; capable of giving estimates on new and repair work; good reference. Address "P., 232," care Jewelers' Circular-Weekly.

GOOD WATCH and clockmaker, can also do some jewelry jobs, speaks German and English, with best reference, desires position, New York City preferred. Address "M. B., 425," care Jewelers' Circular-Weekly.

FIRST CLASS optician, jewelry jobber and salesman, can do clock work and plain watch work; American born, with 20 years' experience and best of references. Address "D., 379," care Jewelers' Circular-Weekly.

POSITION WANTED by June 10, by young man, 23, watchmaker, engraver and general repairer; own all tools; best references; good reason for changing; good habits. "J. B., 394," care Jewelers' Circular-Weekly.

YOUNG LADY, double entry bookkeeper and stenographer, desires position in jewelry house; six years' experience; past employers, clock importers; best references. "Y. C., 390," care Jewelers' Circular-Weekly.

A YOUNG MAN with eight years' experience as a fine jewelry repairer, diamond setter, clock repairer, engraver and good all around man, desires permanent position. "S. H., 348," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER would like to make change, southwest preferred, thoroughly competent on high grade watches; only first class position accepted. Address "A. B. C., 372," care Jewelers' Circular-Weekly.

SITUATION WANTED by a young man as clo and jewelry repairer, also doing some plain wat work; six years' experience; good referenc eastern States preferred. Address "F. E., 38 care Jewelers' Circular-Weekly.

POSITION wanted by a first class watchmak with tools, good on taking in repairs, capa salesman; best of references; distance no obje state salary in first letter. L. Le Winn, Trumbull St., Hartford, Conn.

BOOKKEEPER, eight years' wholesale jewe business, entire charge, understand values g filled and diamond goods, filling and shipp orders, also selling; references. "C. D., 40 care Jewelers' Circular-Weekly.

WATCHMAKER, good worker, best habits. years' experience, can wait on trade, have t and references, wishes position in large store; moderate salary. Address Frank W berg, 225 E. 4th St., New York.

YOUNG MAN, watchmaker, jeweler, engrave optician, wants position as second man, at o three years' experience, good habits, A1 re ences; Iowa, Dakota or Minnesota prefer Address A. T. Briggs, Sutherland, Ia.

POSITION WANTED by first class watchma have full set of tools and worked at bench years, can also assist at engraving; only g permanent position considered; Texas or Me preferred. Address "Watchmaker," 303 B St., Dallas, Tex.

POSITION WANTED by a middle aged w maker of ability, 25 years' bench experie equally good at Swiss watches as well as A ican; salary, $25 per week; only respon houses need apply. Address "Watchmaker," Fifth Ave., Pittsburg, Pa.

EXPERIENCED diamond jeweler, who has for long years a first place as workman in best houses of Paris and New York, desires sition as foreman or technical adviser in l factory or store. Address "Experienced. care Jewelers' Circular-Weekly.

WANTED, by a young lady, commercial s graduate, position as bookkeeper or bookkee assistant; competent and painstaking; refere salary to start moderate if advancement ch are good. Address Miss Margaret Wade, Van Cortlandt Park Ave., Yonkers, N. Y.

EXPERIENCED Swiss watchmaker from logical school, 27 years of age, no drinke tobacco used, lathes and tools, modest p sions, well recommended by New York firm A. Vaucher, watch adjuster, Box 408, Re Pa. Particulars will be cheerfully given this address.

SALESMAN; a manufacturing jeweler of desires position as salesman with a ma turing house; has many years' experience jobbing trade, is a fair designer, can giv rect estimates on any special order work; salary and commission. Address "Com 427," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with prominent tail jewelry trade throughout southern ter wishes connection with manufacturer or of fine 10 karat or good gold filled line; c energetic and absolutely reliable; can p best reference; 15 years' practical expe age 35. "F. R., 421," care Jewelers' C Weekly.

FIRST CLASS watchmaker, with complete tools, desires permanent position; compete complicated watches, adjusting and other grade work; salary $25 per week for th month and after that $30; best of ref from my present employers, C. C. Fried Springfield, O. Address A. E. Showalter Main St., Springfield, O.

SOUTHERN SALESMAN, open June 1. line or lines to the jewelry trade south, line preferred; have established trade, c duce results; salary or commission with ing account based on annual sales; long c desired if satisfactory after season's try t have brains and steam to exchange for "Southerner, 294," care Jewelers' C Weekly.

Side Lines Wanted.

A WELL KNOWN responsible firm on Maiden ane, New York, would like some side lines to ll to the retail jewelry trade in and out of wn; manufacturers can have a hustling New ork representative on reasonable terms. Hustler, 400," care Jewelers' Circular-Weekly.

AN EXPERIENCED TRAVELER, age 38, who is oroughly acquainted and in close touch with e department store trade through Indiana, Illiois, Wisconsin, Michigan, Missouri, Kansas, owa and Minnesota, wants a good mediumriced line of jewelry on commission. Address F. C. S., 369," care Jewelers' Circular-Weekly.

Help Wanted.

ATCHMAKER, experienced, wanted. J. A. iccard, 1233 Fulton St., Brooklyn, N. Y.

ANTED, watchmaker and engraver to make himlf generally useful; state salary. Address A. olzman, 94 Whitehall St., Atlanta, Ga.

ANTED, first class watchmaker for Chautauqua, Y., during July and August; state wages anted in first letter. H. M. Norton, Corry, Pa.

ATCHMAKER, or watchmaker and engraver for ead of watch department as buyer and manager. ddress "X. Y. Z., 363," care Jewelers' Circular-eekly

ANTED, young man who has had experience in ce of diamond house; write, stating age and perience. Address "Diamonds, 406," care Jew rs' Circular-Weekly.

ANTED, traveling salesman, for material and ols and general line of jewelry, western States; ust have road experience. "L., 274," care welers' Circular-Weekly.

ANTED, watchmaker, would prefer all around n, capable of taking charge of store, Philadelia; state age and experience. Apply "T., 377," re Jewelers' Circular-Weekly.

ANTED, salesmen visiting the retail jewelry ade to carry a small side line of souvenir jewry, paying 33⅓ per cent. commission. Address X. A., 226," care Jewelers' Circular-Weekly.

ANTED, by June 15, a first class watchmaker, air engraver, optician and salesman; permanent osition; state salary and references. Address Connecticut, 399," care Jewelers' Circular-Weekly.

LESMAN; large manufacturer of fine diamond ountings and diamond jewelry wants man for outh and Pacific Coast; only those who have bility and can produce need answer. Box 374, are Jewelers' Circular-Weekly.

OCKMAKER, thoroughly competent man, amiliar with the repairing of French and Engish clocks. Apply by letter, stating age, experince and salary expected. J. C. Caldwell, 902 hestnut St., Philadelphia, Pa.

E WILL HAVE an opening June 1 for a manufacturing jeweler who thoroughly understands is business and can do repair work for the rade; a first class salary to a first class man. I. H. Hawley Co., Dallas, Tex.

ANTED, watchmaker and optician; permanent position; state salary and experience. Geo. K. Ware, Atlantic City, N. J.

LL PAY $12.50 per week to start for good ssistant watchmaker and jeweler, with chance improve; nice steady position, good climate; ngle man; to save time give references in first tter; wish man who can clerk. W. F. Stricker, hester, S. C.

A1 SALESMAN wanted for the east and iddle west, to handle a line of diamond jewry; only those having an established trade over is territory need apply; general terms to the ght party. Address "L. C., 415," care Jewers' Circular-Weekly.

ANTED, experienced optician, man of good ddress; send photograph and references; we ant an energetic man who is willing to work nd courteous to customers; none but experiaced man need apply; for Connecticut. "L. S., 91," care Jewelers' Circular-Weekly.

SALESMAN WANTED; salesman to carry new line of hand encrusted china, gold and white, on liberal commission; goods direct from manufacturer; write, giving territory you cover and lines you are now carrying. Address F. X. Parsche & Son Co., 528 Orleans St., Chicago, Ill.

WANTED, a first class man to sell our rings in the far west; must be an experienced traveler and know the trade west of Denver. M. B. Bryant & Co., 7 Maiden Lane, N. Y.

WANTED, thoroughly experienced double entry bookkeeper, must be quick and accurate and good penman and be highly recommended; state salary expected. "G. D., 426," care Jewelers' Circular-Weekly.

WANTED, A1 watch salesman of experience to sell a line of American watches in Missouri, Kansas and Nebraska to the retail jewelry trade. Address "M., 165," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED, by Chicago jobbing house, experienced salesman for western territory, one with established trade preferred; regular line of diamonds, watches and jewelry; have good trade. Address "V., 383," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

A PROMINENT cut glass manufacturer wants to make arrangements with several salesmen calling on the retail jewelry trade to carry their cut glass as a side line, for western territory west of the Ohio River; good territory and liberal commission to the right men; arrangements must be closed before July 1. Address "R., 378," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED by July 1, or sooner, a first class watchmaker for high grade railroad work, one who can help out in emergencies on letter and monogram engraving preferred; permanent and pleasant position at $100 per month; also at once or not later than July 1, a first class optician and letter and monogram engraver, one who can do jewelry repairing preferred; a pleasant and permanent position to the right man at $100 per month. Jules E. Muchert, successors to Muchert & Cook, Sherman, Tex.

Business Opportunities.

JEWELRY STORE for sale, established 15 years; safe and fixtures. S. Lachman, 115 Ave. A, New York.

FOR SALE, a complete plating plant, cost $600, or will trade for carded jewelry. G. E. Ward, Springfield, Mo.

BARGAIN, well fitted jewelry store, little cash required. Inquire J. I. Musliner, Room 71, 51 Maiden Lane, New York.

OLD ESTABLISHED business for sale on prominent thoroughfare in Philadelphia. "O., 109," care Jewelers' Circular-Weekly.

FOR SALE, good, established jewelry store, with good run of repairing; best location on Sixth Ave., New York. "A. I., 393," care Jewelers' Circular-Weekly.

ILL HEALTH, must sell old established jewelry and optical business in a live town of 25,000; good opening, plenty of work. "B., 361," care Jewelers' Circular-Weekly.

FOR SALE, established jewelry store in a good, live New Jersey town of about 8,000 inhabitants; clean stock and large repair trade. "U., 223," care Jewelers' Circular-Weekly.

FOR SALE, established jewelry store, will reduce stock to suit purchaser or will sell fixtures only; good location; population 10,000; for cash only; Address Box 465, Wellsville, O.

FOR SALE, cheap, stock and fixtures; good chance for wide-awake party; poor health reason for selling; don't write unless you mean business. "M., 353," care Jewelers' Circular-Weekly.

FIXTURES of a business doing $3,000 a year, $200 and bully stock $150, fine Iowa town of 750 and a hustler; 18 miles either way to a good workman; located in fine drug store, only one; a snap. "F. J., 360," care Jewelers' Circular-Weekly.

FOR SALE, a well established business in one of the best towns in the State, population 10,000, 100 miles from Denver; stock and fixtures, $12,000, for cash, no others need apply; fine proposition. If interested write W. W. Hamilton Jewelry Co., Denver, Colo.

FOR SALE, stock and fixtures of a well established jewelry nd phonograph business at a low figure; located in one of the best railroad sections of Buffalo, N. Y.; reason for selling, owner desires to leave the country. Address "N., 220," care Jewelers' Circular-Weekly.

JEWELRY STORE for sale in good Ohio town, a good store for a live man; invoice about $3,500; population, 15,000; best located store in city; good reasons for selling; cash buyer can buy right; part bankable paper will do. "O. W., 419," care Jewelers' Circular-Weekly.

SPOT CASH FOR DIAMONDS, watches and jewelry; I send check on receipt of goods; surplus stocks bought at highest prices; bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

ON ACCOUNT of poor health will sell the leading jewelry business in smart New England village, trade center for 8,000 people, only one competitor; stock and fixtures invoice $4,000, can be reduced; fine location, light, attractive store. Address "T. O., 403," care Jewelers' Circular-Weekly.

A WELL ESTABLISHED pawnshop in a growing city of the southwest, the finest climate in United States; it will take $10,000 cash; a great chance for a man with that much capital; I made $25,000 in the last five years in this business; reason for selling, must attend to my mining interest. "U. C., 398," care Jewelers' Circular-Weekly.

JEWELER'S complete manufacturing plant, established in Denver five years; fully equipped to manufacture silver souvenir spoons, novelties, gold and silver emblem goods, etc., price $5,500; 'tis your opportunity, manufacturing jeweler, if you need a change of climate. Commuicate with Thos. Penman, 1717 Stout St., Denver, Colo.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

Wanted to Purchase.

WANTED, for cash, baroque pearls in original lots, $2 to $3 per ounce. Schickerling Mfg. Co., 391 Mulberry St., Newark, N. J.

To Let.

DESK ROOM and part of office to let, elevator and telephone. Room 54, 7 Maiden Lane, New York.

(*Special Notices continued on page* 102.)

Special Notices.

(Continued from page 101.)

For Sale.

FOR SALE, 40-inch Sturtevant blower with separable top, in good condition. Address "A. W., 355," care Jewelers' Circular-Weekly.

FOR SALE, three wall cases, ten 6 feet counter cases, trays, large regulator, staking tools, hand rolling mill, Audemair's test lenses, Abner acetylene plant, light Emore touring car, path-finder model, two cylinder; 800 Columbia and 200 Edison records. Address J. H. Bihl, Fremont, O.

FOR SALE, one six-volt Hanson & Van Winkle dynamo, one power draw bench, two double head polishing lathes with zinc lined tray-bench and dust collector complete; also one American Gas Furnace Co.'s positive pressure blower No. 1; all little used and practically good as new; price reasonable. Taylor & Co., Inc., 47 Chestnut St., Newark, N. J.

Lost.

STOLEN, 18-size Elgin watch, 11 jewel, nickel, No. 903702, hunting gold-filled case, 2341; liberal reward. F. W. Rose, jeweler, 10409 St. Clair Ave., Cleveland, O.

Miscellaneous.

DESIGNER and modeler of fine jewelry, figures and medals a specialty; piece work. F. Harriman Wright, 138 E. 19th St., New York.

PORTRAIT MINIATURES copied from any photo on watches, dials, hrooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

MYSTERIOUS CLOCK, will keep a crowd around your window; it keeps correct time and has no visible mechanism, nothing can be seen from either front or back except transparent glass dial, two hands and small washer; can be easily made, complete directions sent on receipt of 50 cents. Watchmaker, 155 Mass. Ave., N. E., Washington, D. C.

SAFES

Are you in the market? If so, don't fail to see us. All makes and sizes on hand. New a 1 but in price. We have a heavy steel lined burglar proof safe suitable for Diamonds and precious stones 47x32x28; also 3 burglar chest safes and steel lined safe 78x61x35. Our prices cannot be beat.

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By THEO. GRIBI.

COMPRISING

A review of the laws governing the motion of the halance and halance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

ELUCIDATED AND DEMONSTRATED

hy original experimental researches in the actual prohlem, never hefore puhlished, showing the causes that are operative in the variation of rate, and leading to correct remedies. To which have heen added chapters on

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The young or middle-aged man who desires to learn **Engraving**, to grasp the finer points of **Watchmaking** and **Optics**, finds it necessary to spend at least five years in a store before he has attained a thorough knowledge of the business. In less than a year's time this complete knowledge can be gained at our college. We get telegrams and letters every day, offering positions to our gradnates, which shows what practical storekeepers think of our course. **Send for Prospectus NOW.** A position awaits you.

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TRY US ON DIAMONDS

Lissauer & Company IMPORTERS

52-54 MAIDEN LANE, NEW YORK

PATENT DEPARTMENT

IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.

UNITED STATES PATENTS.

ISSUE OF MAY 11, 1909.

921,007. STYLOGRAPHIC PEN. EVELYN DE LA RUE, London, England. Filed June 12, 1908. Serial No. 438,109.

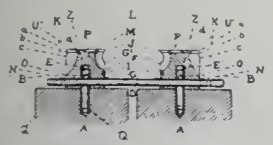
In a stylographic pen, the combination of a barrel, an air duct in the barrel leading from the top thereof down into the barrel to a point below the normal ink level therein, a cap containing an



ir and ink trap connected to the outer or upper end of the barrel above the upper end of the air duct, and means operated by the movement of the cap for closing the air duct.

921,126. ENGRAVING-BLOCK-JAW ATTACHMENT. ARLINGTON L. LEATART, Los Angeles, Cal. Filed Aug. 29, 1908. Serial No. 450,880.

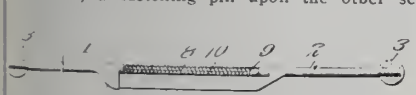
An attachment for engravers' blocks, comprising a pair of jaws provided with adjustable attaching



gs in the bottom thereof, and having one or ore jewelry holding depressions or recesses.

921,221. HAT-PIN. THOMAS M. FRAEHLICH, Roundup, Mont. Filed Nov. 30, 1908. Serial No. 465,127.

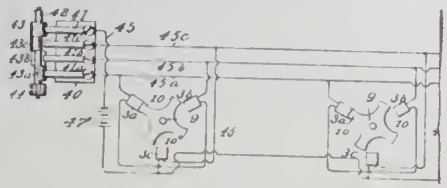
A hat-pin comprising two sections, a keeper upon e section, a fastening pin upon the other sec-



n to engage said keeper, a telescopic connection tween the sections, and a spring associated with d telescopic connection to draw the sections gether.

921,280. TIME-INDICATING SYSTEM. ALBERT A. RADTKE, Chicago. Filed June 29, 1908. Serial No. 440,843. Renewed Jan. 25, 1909. Serial No. 474,152.

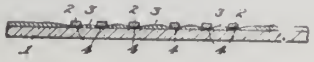
In a system of the class described, the combination of a master clock, a plurality of time indicating units, time indicating mechanism for each of, armatures for each unit connected with the time indicating mechanism, a plurality of electromagnets arranged about the armature, contact mechanism driven by the master clock, and electrical circuits connecting said contact mechanism with said electro-magnets, said contacts and mech-



anism being driven by the clock mechanism to cause the circuits to be affected to cause successive energization of the electro-magnets of the units whereby the unit time indicating mechanisms are actuated to indicate time in accordance with the time indicated by the master-clock.

921,355. ORNAMENTAL GLASS. GEORGE H. BRABROOK, Taunton, Mass. Filed March 20, 1908. Serial No. 250,973.

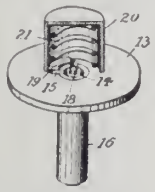
The process of making imitation leaded glass consisting of painting upon vitrified material with metallic paint lines which form a design, coating



with enamel portions of the surface of the glass which are not covered by the metal lines, subjecting the glass to heat to fix the metal to the glass and to fuse the enamel and electroplating the lines of metal.

921,421. FASTENER FOR JEWELRY. NATHAN LIEBERFREUND, New York. Filed Oct. 17 1908. Serial No. 458,202.

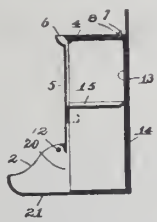
In a jewelry fastener, a female member comprising a plate having an aperture, a communicating radial slot, a slitted tubular sleeve fitted into the aperture and having a notched edge, a radial recess in the back of the plate that communicates with the aperture and with said notched edge, a



stop on the back of the plate in proximity to the radial recess, a housing mounted on the plate, and a spring within the housing, combined with a male member comprising a stem and bit rotatable after entering said plate, said bit being adapted to be spring-pressed into the radial recess to thereby obstruct the withdrawal of the bit through the aperture of the plate.

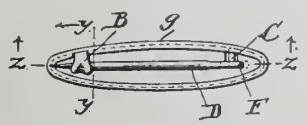
921,445. MATCH-BOX HOLDER. LEONARD PADEN, Columbus, O. Filed May 2, 1908. Serial No. 430,616.

A match-box holder having a match holding chamber and an auxilliary chamber, a match-box in said holding chamber, a sliding tray positioned therein, a member adapted to be applied to said



holder to form the top and front sides thereof to inclose said box and tray, and means of access through such member to said tray.

921,517. PIN. CALVIN DEAN and ERNEST F. RUECKERT, Providence, R. I.; said Rueckert



assignor to said Dean. Filed Aug. 6, 1908. Serial No. 447,313.

An article of manufacture comprising a base plate provided with a transverse marginal slot and a longitudinally disposed aperture into which the slot leads, an integral projection at the base of the aperture extending into the slot, and a catch upon the plate.

921,566. MOUNTING FOR EMBLEMS OR MONOGRAMS. GUSTAVUS A. SCHLECHTER, Reading, Pa. Filed May 22, 1908. Serial No. 434,253.

An article adapted to be worn, in combination with an emblem plate of substantially circular form, fastening means on the under side of said emblem plate substantially at the center thereof

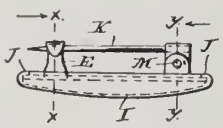


and concealed by said plate, for securing said plate to said article, said plate having a dished form and tending to assume a small diameter, said article having a retaining rim formed thereupon adapted to engage the edge of said plate when depressed centrally to secure the same by said fastening means.

REISSUE.

12,954. PIN. GEORGE W. DOVER, Cranston, R. I. Filed March 20, 1909. Serial No. 484,994. Original No. 896,810, dated Aug. 25, 1908. Serial No. 422,075.

In a pin of the type set forth, the combination with a base plate of journal ears cut inwardly from the margin of the plate and extending upwardly from the plate at points remote from the



margin of the plate, a catch member also cut inwardly from the margin of the plate and extending upwardly from the plate at a point remote from the margin of the plate, an ornamental front plate, and a flange upon the front plate overlapping the entire margin of the base plate.

DESIGN.

39,982. GLASS VESSEL. ALBERT STEFFIN, New Bedford, Mass., assignor to the Pairpoint



Corporation, New Bedford, Mass. Filed Dec. 31, 1908. Serial No. 470,278. Term of patent 7 years.

UNITED STATES TRADE-MARKS

[The following trade-marks have been adjudged entitled to registration under the act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

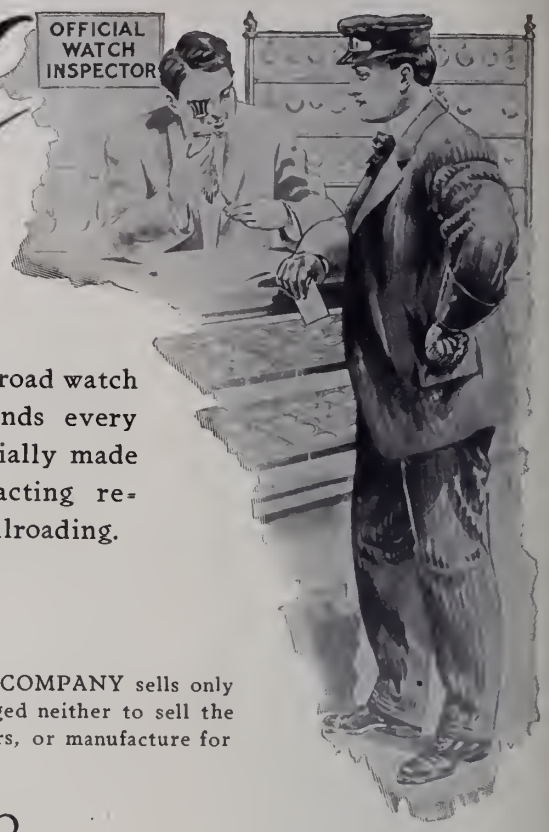
"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and

OK

is the decision of the official railroad inspector, if it is a



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The railroad watch that stands every test—and is especially made to meet the exacting requirements of railroading.

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protects the legitimate retail Jeweler. The ROCKFORD WATCH COMPANY sells only direct to the retail Jeweler—eliminating the Jobber—and stands pledged neither to sell the ROCKFORD Watch to catalog or Mail Order houses or price cutters, or manufacture for them a watch under any other name.

THE ROCKFORD WATCH CO.
ROCKFORD, ILLINOIS

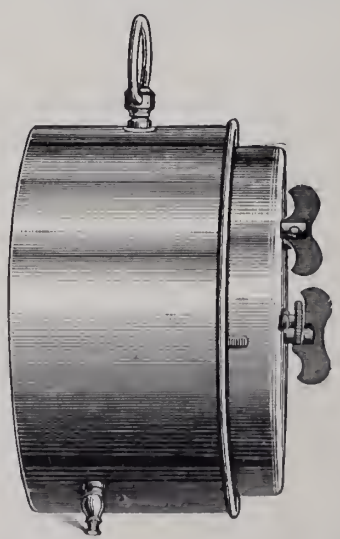
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No. 23 Fore Street
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No. 99 John Street
NEW YORK, N. Y.







BELL-ON-BACK ALARMS IN TWO SIZES

STARTLE (4 inch) SIGNAL (5 inch)

Seamless Brass Case—Nickeled. Clear Toned Bell. Can be adjusted by a lever on the back for either Repeating or Continuous Long Alarm. Convenient Switch for Stopping Alarm.

xclusive use as a trade-mark of the applicant or s predecessor from whom he derived title for 10 ars next preceding the passage of this act."]

PUBLISHED MAY 11, 1909.

er. No. 41,197. (CLASS 27. HOROLOGICAL INSTRUMENTS.) DARCIE MFG. CO., Chicago. Filed March 15, 1909.

SEARCHLIGHT

Particular description of goods.—Alarm-clocks.

TRADE-MARKS REGISTERED APRIL 27, 1909

3,717. CLOCKS. GEO. KUEHL & Co., Chicago. Filed Dec. 14, 1908. Serial No. 39,306. Published March 9, 1909.

3,718. SAFETY-RAZORS. LANDERS, FRARY & CLARK, New Britain, Conn. Filed Feb. 2, 1909. Serial No. 40,299. Published March 9, 1909.

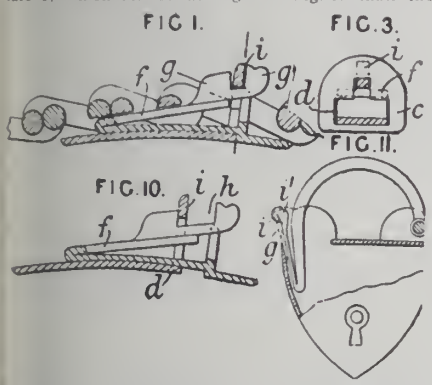
BRITISH PATENTS.

ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF APRIL 28, 1909.

5. FASTENINGS FOR BRACELETS, ETC. S. BETTS, London. Jan. 1.

Relates to snap-fastenings for bracelets, neck-ts, etc., of the type in which the free notched nd of a V-shaped blade on the one part engages slot in a box-shaped socket on the other part. spring blade *f* has a catch-piece *g* engaging ehind the bridge *i*, Figs. 1 and 3, of a mouth-late *c*, which stands as high or higher than the



humb-piece g^1, to prevent accidental unfastening. slot *h* between the catch-piece and thumb-piece ay be lengthened, as shown in Fig. 10, so that he catch *f* is not simultaneously disengaged from oth the mouth *d*, Fig. 3, and the bridge *i*. The humb-piece g^1 may be dispensed with, this form eing applied to a snap-padlock, as shown in ig. 11.

Applications filed April 13 *to April* 17, 1909.

3,718. HAT PIN. PETER F. AUGENBRAUN, London.

5,868. SPECTACLE FRAME. GUY E. DRUIFF, London.

5,869. EYEGLASSES OR PINCE-NEZ. GUY E. DRUIFF, London.

Complete Specifications Accepted April 21, 1909. 1908.

0,645. CASE OF NEEDLES, VISITING-CARDS, CIGARETTES OR OTHER ARTICLES. JOHNSON.

7,373. POCKET-KNIFE. BENZ & KAUFMANN.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by Davis & Davis, Patent Attorneys, Washington, D. C.]

Patents Issued May 10, 1892.

74,521. CLASP. M. EPPLE, *Augsburg*, Bavaria, Germany.

74,590. METHOD OF MAKING BIMETALLIC BALANCES FOR WATCHES. D. H. CHURCH, Newton, Mass.

74,626. CIGAR CUTTER. J. H. BOWEN, Philadelphia, Pa.

74,638. FINGER RING. H. HUESTIS, Providence, R. I.

74,648. CUFF HOLDER. WM. C. SHAW, Chicago, Ill.

74,792. ORNAMENTAL CHAIN LINK OR TIP. E. B. BULLOCK, Attleboro, Mass.

Pittsburg.

W. O. Harrison, of the Marsh, Brown & Mather Co., was in New York last week on business.

Sol Cerf & Co. are painting the front of their building, on Liberty Ave., and making repairs to it.

R. H. Wolfe, Smithton, who has been elected a director in the Smithton National Bank, was in Pittsburg, last week, calling on his friends.

The Pittsburg Chamber of Commerce is making its trade extension tour, this week, through western Pennsylvania and other places, and a big time is assured.

Chris Hauch, who opened in a new location in Diamond St., a few weeks ago, is well pleased with the business he is doing. He says his trade is following him.

The Pittsburg Chamber of Commerce, at its last meeting, passed a resolution recommending the appeal of the mercantile tax law, which local merchants believe is a hardship on the dealers.

Sam F. Sipe's photograph, and that of his excellent horse, "Do-Tell," hitched to a handsome turnout, appeared in last Sunday's *Gazette-Times*. He entered the horse in the Pittsburg Horse Show.

Among the out-of-town jewelers in Pittsburg last week buying stock were the following: T. N. Smith, Morgantown; A. Katzenmyer, Burgettstown; F. H. Hayes, Washington; B. B. Brown, Monessen.

The United States court has confirmed the sale of the stock and fixtures belonging to Sol Friedman, bankrupt, Greensburg, sold two weeks ago to Hyman Fried for $630. Friedman's liabilities are about $5,000.

The Pittsburg Association of Credit Men, at a meeting held last week, approved of a resolution requesting Congress to create a permanent tariff commission to look into the tariff question and report the result of its investigation to Congress.

An assessment of $45 a share has been levied on the stockholders of the Cosmopolitan National Bank, which failed several months ago, to assist in liquidating the affairs of the bank. Several local jewelers were caught because of the failure of the bank.

The wholesalers of Pittsburg have agreed to close their establishments for the remainder of the Spring and Summer at 1 P.M. on Saturdays and 5 P.M. other week days. All of the local wholesale jewelers agreed to this proposition last Summer and were well satisfied with it.

T. H. McNary, Washington, Pa., has been elected president of the Washington Board of Trade. He was in Pittsburg, last week, in the interest of having some new manufacturing concerns locate in his town. Washington is one of the liveliest towns in Pennsylvania, and local jewelers are glad that Mr. McNary has been so signally honored.

Israel, Abe I. and Samuel H. De Roy have purchased the five-story office building at 408 Smithfield St., from S. E. Marks for $130,000. The purchasers are members of the firm of I. De Roy & Son, 218 Market St. Samuel H. De Roy will occupy the ground floor of the building just purchased, and is having this altered and remodelled to accommodate a first-class and up-to-date jewelry store. The upper floors will be used for office purposes.

Carl B. Gillespie, of Gillespie Bros., left, last week, for Cincinnati by boat, taking the trip down the Ohio river. From there he went to St. Louis by rail, and from St. Louis he goes to Texas. He has not taken a vacation for two years. P. C. Gillespie, of the same firm, has just bought two splendid lots in Mclwood St., for which he paid $16,000 cash.

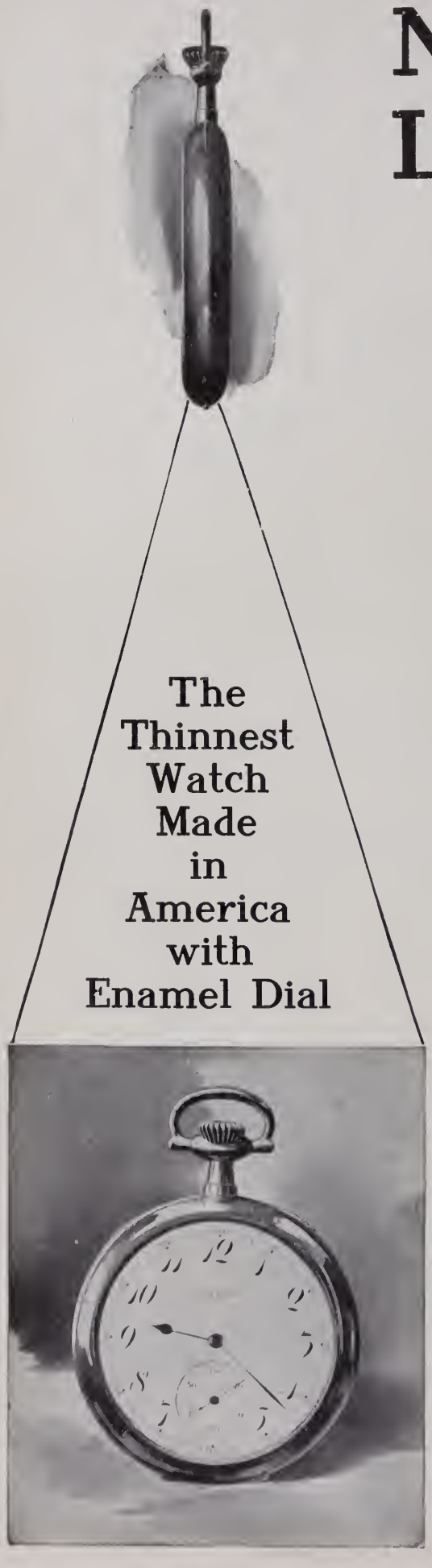
The fight over the solvency of the Union Potteries Co., East Liverpool, O., was officially ended here, last week, by Judge Charles P. Orr in the United States District Court, after the company had made a five-year struggle against the bankruptcy act. Judge Orr reversed a former decision of the referee and declared the company a bankrupt.

A number of the local jewelers last week made handsome window displays in honor of Pittsburg's annual horse show. The windows of the Grogan Co. were especially beautiful, this firm devoting six windows to the display, which was most elaborate. The display of cups was one of the finest made. The Hardy & Hayes Co. also had its window decorated in keeping with the occasion, and in addition displayed some handome pearl necklaces, one of which was valued at $15,000. W. W. Wattles & Sons had a dainty display of cups and articles of jewelry appropriate for wearing at the horse show. E. P. Roberts & Sons made a display of cups. Most of the jewelers did a very profitable business in the sale of cups given as prizes at the horse show. Sam F. Sipe's horse "Do-Tell" captured a yellow ribbon at the big show.

The United States District Court, last week, dismissed the bankruptcy petition filed against Parnes & Fassberg, in so far as it affects Simon Fassberg, a member of the firm. Fassberg some time ago filed a petition stating that for six months prior to the filing of a petition against Parnes & Fassberg he had not been a member of that firm, and the referee in bankruptcy, to whom the petition was referred, so holds. Parnes is missing, and it is alleged that he absconded with $30,000, and Fassberg has been endeavoring to find him. Fassberg was interested in the produce business with Parnes, under the name of Parnes & Fassberg, Inc. Nothing has been heard of Parnes since his disappearance. Now that Fassberg is not a member of the firm, by decision of the referee he cannot be held liable in so far as the jewelry creditors are concerned.

F. Powell, Berkley, Va., has moved from 13 Berkley Ave. to 3 Berkley Ave., where he has fitted up an attractive establishment.

D. L. Flory and W. W. Royal have bought the fixtures and machinery of J. R. Sprague's jewelry store, Newport News, Va., and will be in business at the same stand after June 1, when Mr. Sprague finishes disposing of his stock. The new owners left, recently, for New York to purchase their stock. The new concern will be called the Flory-Royall Co., Inc., and will retain the same force employed by Mr. Sprague, with one or two additions.



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The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

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Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

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General Offices, 131 Wabash Ave., Chicago.



Interesting Facts About the Pendulum.

Effect of the Different Positions of the Weight.

IN planning a clock the pendulum claims first attention. Though apparently a simple adjunct to a clock, the pendulum is in reality the most important part of its construction, for the value of the clock as a reliable time-keeping machine depends upon its free and regular movement. The function of the pendulum is to control the velocity of the going train with uniformity, and at a fixed rate, and it must be uninfluenced by the train except in receiving a sufficient amount of impulse to keep up its vibration.

Before commencing to make a pendulum for a new clock or to supply the place of a lost one it is very desirable to know something of the laws and properties of pendulums. The simplest form of pendulum may be described as consisting of a weight suspended by some flexible substance and free to swing when moved on one side and then released. The power which operates upon the pendulum is gravity, and the velocity it attains is proportional to the height fallen, notwithstanding the fact that the curve which the weight describes offers a resistance tending to neutralize in some degree the gravitating force.

The effective force of gravity in producing the motion of the pendulum depends upon the position of the weight in relation to the vertical. The greater the distance the pendulum is moved from the vertical, the greater is the impelling force of gravity. From this two important facts may be learned: First, that a pendulum of a given length moves quicker in proportion to the distance it swings, and therefore it will move through a large arc in the same time as a short one, and vice versa. In other words, when the extent of vibration is very little gravity exercises but little force; but as the vibration increases in amount the force of gravity becomes proportionately greater, causing the pendulum to move through a large arc in the same time as through a short one.

In one instance it moves through a large space quickly, in the other through a small space slowly, the time occupied being the same in both cases. Strictly speaking, that is not true of a pendulum moving in a circular arc, but it is so with a pendulum moving in what is known as a cycloidal curve. A cycloid is a curve of the shape traced out by a point in the rim of a circle rolling upon a straight plane.

This cycloidal curve corresponds to a certain distance from the vertical with the circle. The vibrations of pendulums are generally of small extent, and any pendulum suspended by a spring never moves exactly in a circle. For these reasons it has been found sufficiently correct for all ordinary purposes to reckon that in pendulums of the same length unequal arcs are equally timed. This peculiar property of the pendulum is called its isochronism, and the difference between the time of vibration of a simple pendulum influenced only by gravity, swinging in a circular arc, and one of the same length moving in a cycloidal curve, is known as the circular error.

Another important fact is that theoretically the vibrations of a pendulum are not altered by the weight of material of the bob, unless it is so light as to suffer from the resistance of the air. Consequently a pendulum of a given length may have a bob of any material, either light or heavy, and it will vibrate in the same time. In practice it is found that from various causes weight, and therefore material, does make some difference in the time of vibration of a pendulum.

There is another cause which disturbs the uniform rate of vibration in a pendulum which must be just noticed—that is the varying density of the atmosphere. The effect of this is known as the barometric error, and to reduce it as much as possible the bob must be made as small as it can be for its weight, and also of such a shape as will allow it to pass through the air with the least resistance and without any tendency to "wobble." In a pendulum swinging $2\frac{1}{2}°$ each side of zero, the barometric error is stated to be exactly compensated by the circular error.

The above reasoning shows that the velocity which the pendulum attains or its time of vibration is in proportion to the height fallen. The circumference of a circle may be considered to be 3.1416 times its diameter, and it is to be proved that the time of vibration of a simple pendulum will be 3.1416 $\times$ the time required for a body to fall vertically a distance equal to one-half the length of the pendulum. It being well known that the times of falling from different heights are proportionate to the square root from the distances fallen, it follows that the time of vibration of a pendulum varies as the square of its length.

Perhaps this will be better understood by stating that a pendulum one foot long would vibrate four times during one swing of a pendulum two feet long and nine times during one swing of a pendulum three feet long. This reasoning applies properly to what is termed a simple pendulum—that is, one in which the rod is supposed to be without weight, the entire weight of the pendulum being at the point of the extremity. Such a pendulum cannot actually be made, and therefore the application of the rule has to be considered in relation to pendulums as they are usually met with. Pendulums commonly in use have the rods made either of wood or metal sufficiently large and strong to support the heavy bob at the bottom.

Comparing the theoretical pendulum with the actual, a considerable difference exists owing to the weight at the end. In the former, weight is only at one point; in the latter it is distributed from the suspension spring at the top to the regulating nut at the bottom. To understand the effect of this, refer to a common pendulum, with a rod of proportionate size and weight. It is evident that each atom of the substance forming the rod, being at different distances from the point of suspension, would, if separated from every other, vibrate in different times. Those atoms nearest the point of suspension would vibrate more quickly, and those nearer the bottom more slowly, than they do when together. They form a pendulum as a whole. These atoms nearest the point of suspension tend to accelerate the pendulum motion, while those at the bottom retard it. There must be some atom, however, which vibrates in the same time as it would disconnected from every other atom forming the total weight of the pendulum. This point is called the center of oscillation, and it would be very convenient if this position could be found by calculation or by measurement of every shape of pendulum. The exact length required could then be obtained with certainty and without any further trouble. This cannot be done with less trouble than it is to obtain the length approximately, and then raise or lower the bob as may be found necessary upon trial.

The method usually adopted to find the length of a pendulum to make any required



Horace Greeley



Ralph Waldo Emerson

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number of vibrations per minute is to multiply the approximate length of a pendulum, which vibrates seconds, by the square of 60 (number of seconds in a minute) and then divide by the square of the number of vibrations desired. The length of a pendulum beating seconds in this latitude is 39.14 inches nearly. Therefore we use the formula—

$$\frac{39.14 \times 60}{\text{vibrations required}}$$

For example, to find the length of a pendulum beating 120 vibrations per minute, first multiply 39.14 by the square of 60. The square of $60 = 60 \times 60 = 3{,}600$; $39.14 \times 3{,}600 = 140{,}904$.

Now divide 140,904 by the square of 120 (the number of vibrations required). The square of $120 = 120 \times 120 = 14{,}400$; $140{,}904 \div 14{,}400 = 9.78$ inch, the length of pendulum required. As it is always necessary to multiply the length of the seconds pendulum by the square of 60, the rule may be stated in this way:

$$\frac{104{,}904}{\text{vibrations required}}$$

Required the length of a pendulum to vibrate 90 times per minute; then vibrations required are equal to the square of $90 = 90 \times 90 = 8{,}100$; divide 104,904 by 8,100, and we get 17.39 inches.

Another method of finding the length of a pendulum, which is very useful in some cases, is to divide the required number of beats per hour by 3,600 (the number of vibrations of a seconds pendulum); then square the product and divide into the length of a seconds pendulum. Required the length of a pendulum to beat 9,360 times per hour.

Dividing 9,360 by $3{,}600 = 2.6$.

The square of this product is 6.76 divided into $39.14 = 5.78 =$ the length required.

It must be remembered that these lengths thus obtained are only the approximate lengths to the center of oscillation, and not the full length of the pendulum. In practice it will be found sufficiently near for all ordinarily shaped pendulums to assume the center of oscillation to be in the center of the bob. Make the pendulum the length given from the point of suspension to the center of the bob, leaving a regulating screw of average length at the bottom to bring it exactly to time. The effect of the spring upon the pendulum's vibrations must also be taken into consideration. A very stiff spring increases the number of vibrations considerably. If a pendulum is beating too quickly or too slowly, it may be brought to exact time by the following rule:

Multiply twice the length of pendulum by the number of seconds gained or lost, and divide the result by the number of seconds in a day. The quotient will give the number of inches, or parts of an inch, the pendulum is to be lengthened or shortened.—*From The Clock Jobbers' Handbook.*

Chas. Abel, Milnor, N. Dak., will soon erect a one-story building, with pressed brick front and plate glass windows, for his jewelry store.

Time—Solar and Sidereal.

(A lecture by Prof. Leahy, of the University of Sheffield, before the Sheffield and District Watchmakers and Jewelers' Association, At Sheffield, Eng., March 24.)

(*Continued from issue of May 12.*)

CHANCES OF TESTING.

LET us now suppose an observation of this kind to be taken, and all the results reduced. Tables of the stars give the sidereal times when about 500 different stars, known as black stars, cross the meridian—that is to say, are to our north or south. About 400 of these stars can be seen in these latitudes, so that about 16 clock-stars pass each hour. An astronomer furnished with a transit instrument and a clock has, therefore, about 16 chances each hour of testing whether his clock is going correctly or not, to the accuracy of a tenth part of a second; since the tables give him what the clock should mark when the star crosses his meridian, the observation gives him the tenth part of a second what the clock did actually mark when the star crossed.

You will note, of course, several advantages of the stars over the sun. In the first place the sun, which is about the same size as the moon, takes a long time—as much as four minutes—to get across a wire; so we have to take the time when the sun just touches the *a* wire on one side, then the time when it touches on the other, and take half the sum of these times to get the instant when the center of the sun crossed. The time of contact is not at all so easy to take as the time of passage of a star; so that there is here a distinct source of error. But the most important advantage that the stars have is that they all keep time with one another, while the sun does not even keep time with himself.

A clock adjusted to give solar time would need added to it tables to give how far the sun is wrong on different days and on different hours of the day—sometimes 14 minutes slow by a solar clock, sometimes 16 minutes fast. The errors of stars on a sidereal clock do not generally vary by a second throughout the whole year; so that the tables and consequent reduction are much simplified by a stellar clock.

ERRORS OF THE CLOCK.

I have now to mention, when we have the accurate way of testing the clock, some of the errors of the telescope and the errors of the clock; and I shall begin with the clock. The first point is the temperature change. You probably know that the rate of a pendulum depends on its length; and a small change will produce a serious error. If a seconds pendulum, whose length is about 39 inches, be lengthened by as little as a twentieth part of an inch, it will lose about 55 seconds in 24 hours; if it is lengthened by one two-hundredth of an inch, it will lose about five seconds in the 24 hours.

A rise of temperature of 20° Fahr. will make a steel pendulum lengthened by a little less than a two-hundredth of an inch; and such a pendulum will lose very nearly five seconds a day for a temperature change from 32° to 52° Fahr. A brass pendulum will, for the same change of temperature, lose very nearly nine seconds a day, or about a minute a week.

TO OBVIATE ERRORS.

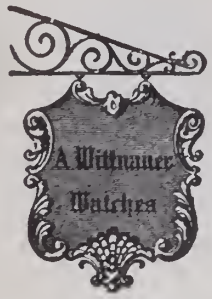
There are several ways of getting rid of this source of error; one is the gridiron pendulum, formed of rods of brass and steel. As the temperature rises, the steel rods expand, thus lengthening the pendulum; the brass rods also lengthen, thus pushing up the supports of the steel rods and shortening the pendulum. The proportions of the lengths of the brass and steel rods should be as five to nine, and if the pendulum is properly made it will remain at a constant length for changes of temperature.

There are several other ways of getting pendulums of invariable length, but the most popular one among astronomers is to use the mercury pendulum. The principle of this is that the bob of the pendulum consists of a glass jar containing mercury, suspended by a steel rod. If the temperature rises the steel rod lengthens, lowering the glass jar, but at the same time the mercury rises, raising the center of gravity, so that, if there is the right amount of mercury in the jar, the center of gravity is kept at the same distance from the point of support, whatever the temperature may be.

The calculations have to take account of the expansion of the glass, but the rough result is that the length of the column of mercury should be two-fifteenths of the length of the steel rod in order to insure a constant temperature. I have said that astronomers greatly prefer the mercury to the steel pendulum, and this for a good reason. An astronomer does not like to rely on instrument makers; he prefers to do things himself. If there is too little mercury in the jar he can add more; if there is too much he can take it away. He has, as you remember, his real clock, the absolute standard of all time—the motion of the stars—and can tell at once whether his clock is going correctly or not. With a possible error, if things are very bad, of about half a second, even a small observatory is as certain as Greenwich is. There is no need for an astronomer to rely on anyone else; he can tell if the temperature correction is correct or not, and while alteration of the gridiron pendulum would entail calling in the maker to alter it he can make the temperature correction for the mercury at his own pleasure as soon as he sees whether the clock goes faster or slower when the temperature rises.

You will, perhaps, realize that the accuracy of this correction is more important to an astronomer than to an observer in a house. A house is usually at nearly the same temperature throughout the day, and does not really get very cold, even at night; but a delicate clock in an absolutely unwarmed observatory varies often 50° to 60° during the 24 hours, and it is especially necessary to have the correction made really well.

There is an instrument which, besides two compensating pendulums, has an ingenious arrangement for winding up the clock without varying the pull of the weight. Without going into detail, the plan is to have two weights, one much heavier than the other, passing over the top pulley, which is geared to the driving barrel. The weights are hung from pulleys, the endless cord which joins them passing over an idle wheel, which is also geared to the barrel; but when the clock is to be wound the



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tchet at the side is to be lifted, the idle lley is then set free from the barrel, and e weights can be wound up, their pull on e driving barrel at the top being practi-lly unchanged. There are other plans for ranging that the clock shall not stop while ing wound up, the usual one being to ly on a spring; the pulley arrangement ems better, but needs skill to set it up d a fair knowledge of the laws of motion fully understand it.

There are several other forms of pendu-ms for making temperature corrections. ie different arrangements are ingenious, t, as I say, we prefer the mercury, which can adjust ourselves. The usual way putting the pendulum roughly right is a screw which fastens the pendulum bob the rod. In my pendulum in the Uni-rsity Observatory one-thirteenth of a turn a very fine screw alters the rate by a cond a day. For still finer adjustments a ding weight on the pendulum rod is ed; if this weight is pulled down the cen-r of gravity, which is below the slider, lowered; if it is pushed up the center gravity is raised and the time of swing shortened. No one, it is needless to mark, expects his clock to be right. hat he wants it to do is to have a steady te of gain or loss in a day, and if this about half a second, and is unaffected temperature, it is all we want, and more an we usually get.

The constancy of the rate is, however, portant, and the correct correction for nperature is of more importance than minishing the rate from half to a quarter cond. The check on the observation is ways the starry heavens. Our clocks are justed to lose about half a second a day. hen the error amounts to one minute we sh on the minute hand. If we know our te to be steady we can get at any moment, a short calculation, the time to half a cond or so.

I once saw in Brussels an ingenious plan r getting rid of the error introduced by anges in barometric pressure. There was, ere you see the small sliding weight, a tle glass syphon containing mercury, with partial vacuum above the closed end of e syphon, fixed to the rod. As the pres-re of the atmosphere increases, the air ds to retard the pendulum, but at the me time that it does so it pushes mercury the long closed leg of the syphon, raises e center of gravity and quickens the pen-lum. I have not seen this anywhere e, but it is probably valuable where, as ubtless is the case in Brussels, they have t the more important temperature cor-tion absolutely correct.

TIME AND LENGTH OF SWING.

I ought to mention one well-known fact, d that is that the time of swing of an linary pendulum does depend on the gth of the swing. The change is very all if the arc of swing does not exceed ew degrees, and if we take care that the is always the same—that is, if we start pendulum correctly—we get rid of this y small error. The most scientific way getting an absolutely constant swing is make the pendulum's support of a flexible e, which bends at each swing of the ndulum so as to touch two checks made the shape of a curve called a cycloid. The effect of this is to make the bob of the pendulum describe, not a circle, but a cycloid; and as the time of swing of a bob moving in a cycloid is an absolute constant, whatever the arc of swing may be, many attempts have been made to get this cycloid motion. The difficulty is, however, in the tape at the top.

The only material which will bend and yet be strong enough to support a heavy pendulum is a tape of steel. This has the disadvantage of being elastic, and the error due to the variation of the elasticity of the steel tape is worse than the error we seek to avoid. What is wanted is a material which is very strong to resist tearing, and will at the same time bend readily. The great weight of the mercury used for our clocks makes it apparently impossible to get the proper suspension; but all practical clockmakers should and probably do know the advantage of the cycloidal cheeks. Probably light and small pendulums, which swing to and fro several times in a second, could be sensibly improved by a flexible strong tape which wraps and unwraps itself on two cycloidal cheeks and at each swing of the pendulum.

ERRORS OF THE TELESCOPE.

I shall not try to describe different forms of escapement, but go on from the errors of the clock to the errors of the telescope. Telescopes are in themselves pretty much the same, except that some are larger than others; the difference, so far as we are concerned, is the way in which they are mounted. For purposes of observation the most important and the largest telescopes are mounted equatorially, so as to follow the stars in their motion throughout the night. The description of these is very complicated, and I do not propose to try to describe them in detail, but refer you to one of the largest telescopes in the world—the great Lick telescope.

This telescope has an object glass three feet across, and is itself nearly 70 feet in length. For purposes of time measure such an elaborate mounting would be of no use; and each observatory, together with its big equatorial, contains the less ambitious but more accurate transit. This telescope can turn on one axis only; it swings in a vertical plane passing north and south, which we have before called the meridian. It rests on two piers, built three or four feet below the surface of the ground, so that the oscillations of the earth should not disturb it, which they usually do very seriously. Its weight is borne by two counterpoises, and finally rests on two delicate supports, each in the shape of the letter "Y," called the "Y's." One of these, the leveling "Y," can be moved up or down by a fine screw; the other can be moved east or west. The level "Y" has to be altered when necessary to make the telescope swing in a really vertical plane; the other makes it swing in a plane which is really north and south. A lamp sends light into the telescope through the hollow axis, so as to illuminate the cross wires which I showed you some time ago.

The telescope is usually furnished with a divided circle, to tell us how high it is pointing above the horizon. This circle is here a very small one. The wires are at the eye end of the telescope, and it is subject to three errors, all of which have to be closely noted—the level error, the deviation error and the callimation error. I should mention that we never take anything human to be right. When a clockmaker tells you, if he ever does, that his clocks are absolutely right, he is telling—well, a terminological inexactitude. We will take him to mean that the error is what may be called negligible. But we always have errors. They may be seconds, they may be tenths or hundredths of seconds, and the astronomer's aim is to get to know his errors as closely as he can, to make them smaller by every possible means, but always to know them and to alter when necessary. The first error that I shall mention is the deviation error. When we have to set up a telescope we first make the level and collimation errors as small as we can, and set up the piers as accurately east and west as we can possibly manage, leaving the top stone of one pier movable. We go down at night, when some star which moves slowly, like the pole star—for the pole star, like other stars, does move—is just passing to the north.

(To be continued.)

Useful Book for the Clock Repairer.

THE MODERN CLOCK; A STUDY OF TIMEKEEPING MECHANISM; ITS CONSTRUCTION, REGULATION AND REPAIRING. By WARD L. GOODRICH, author of "The Watchmaker's Lathe, Its Use and Abuse." Numerous illustrations and diagrams. 502 pp., bound in cloth. Published by Hazlitt & Walker, Chicago.

THIS book was issued, as stated in the first chapter by the author, to supply the need of valuable information regarding clocks to those about to enter the trade. The work explains scientifically the natural laws governing the pendulum, and illustrates many points by interesting experiments. The various errors, such as barometric error, circular error, temperature error, etc., are discussed briefly, and there is also a tersely written paragraph on the expansion of metals as they are applied to the making of pendulums.

Compensating pendulum rods are illustrated and described at some length, and the principle of the so-called torsion pendulums for 400-day clocks is well enunciated. Following the chapters on the pendulum is a description of the different kinds of escapements.

Besides the regular clockmaking methods of the man at the bench, improved machinery used in the different factories is illustrated. These include automatic pinion-making machines, automatic pinion drills, pinion drilling machines, wheel-cutting machines, and so on. As every house clock is generally a striking one, the author saw fit to give considerable space to a discussion of striking trains. Included in this part of the work are ships' bells striking works.

The watchmaker who has a bent for making astronomical clocks will be especially interested in a number of pages devoted to the construction of simple and perpetual calendars.

Among the topics treated are: "The Cleaning and Repairing of Cuckoo Clocks," "Electric Clocks," "Synchronizers," "The Construction and Repairing of Dials," "The Making of a Regulator" and "Clock Casing and Case Repairing."



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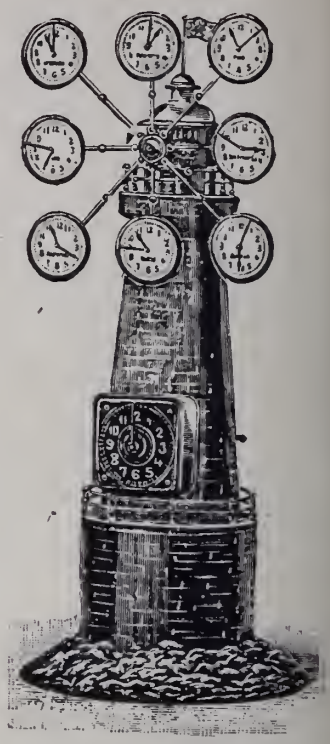
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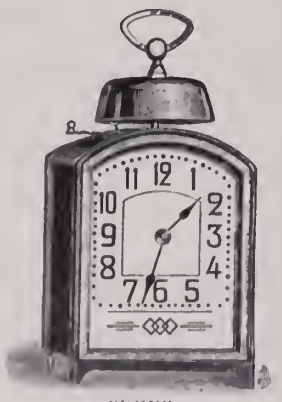
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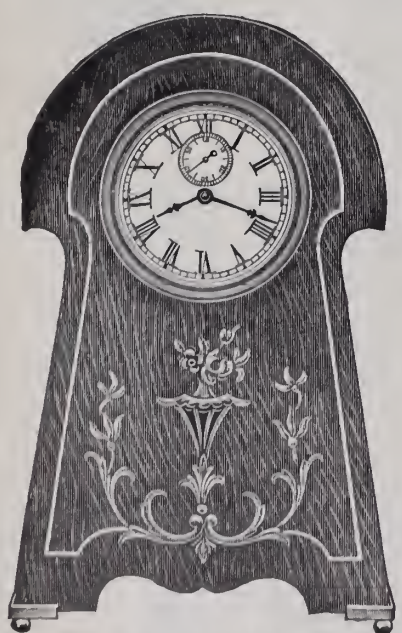
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Refined, profitable labor. Competent men alw in demand. We teach it thoroughly in as m months as it formerly took years. Does a with tedious apprenticeship. Money earned w studying. Positions secured. Easy terms. S for catalogue. Address

St. Louis Watchmaking School, St. Louis, M

HOW GOOD WATCHES ARE MADE

AN INTERESTING STORY

Of the making of a good watch is told between the covers of the booklet "How Good Watches Are Made" and it has helped to sell thousands of SOUTH BEND WATCHES.

These booklets are sent out to customers to help them in the sale of the SOUTH BEND WATCH and we are continually devising means and plans for assisting our customers to sell our goods.

It pays to sell SOUTH BEND WATCHES, as 12,300 Legitimate Retail Jewelers selling them to-day will verify, and they will tell you SOUTH BEND WATCHES are price protected goods of quality.

Sold complete, timed in the cases, or cases and movements separately. Write us for full particulars on how you can secure one of these booklets and derive the benefits of our co-operative policy.

SOUTH BEND WATCH COMPANY

Manufacturers of High Grade Watches

SOUTH BEND, INDIANA

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,

12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for

J. J. ELLIOTT & CO. LONDON

HOROLOGICAL DEPARTMENT

BRADLEY POLYTECHNIC INSTITUTE

Formerly Parsons Horological Institute

PEORIA, ILLINOIS

LARGEST AND BEST WATCH SCHOOL IN AMERICA

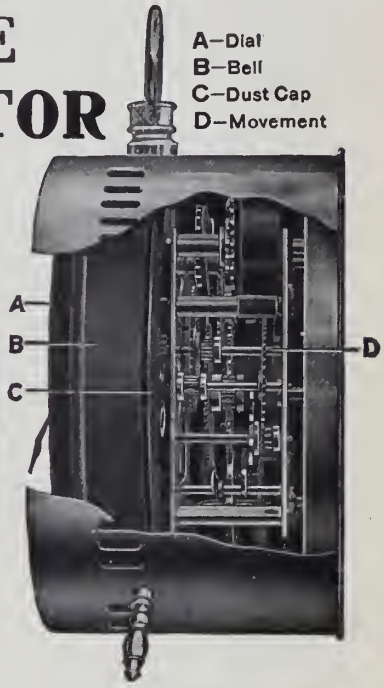
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.

Send for Catalog of Information

THE ROTATOR



FRONT VIEW



INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.

BRISTOL, CONN.

ESTABLISHED 1887

DUBOIS WATCH CASE CO.

Manufacturers of

TRADE MARK 18 K

Fine Solid Gold Watch Cases

TRADE MARK 14 K

Specialties in Casing of

CHRONOGRAPHS, REPEATERS AND ALL KINDS OF COMPLICATED WATCHES

NEW YORK OFFICE:
21-23 Maiden Lane

FACTORY AND MAIN OFFICE:
316 Herkimer St., Brooklyn, N. Y.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

A Timely Display for the Fishing Season.

Prepared expressly for The Jewelers' Circular-Weekly.

MAKE a river of jewelry—place a large mirror on the base of your window and edge it irregularly with green crêpe paper (of course real turf, if easily procurable, is more realistic), so as to form "grassy" banks. Watches, watch charms, fobs, rings, bracelets and other small pieces of jewelry are made to appear as if "floating" on this river. At one side of the "shore" sits a fisherman, who is partly concealed by a "ridge" formed of heavy pieces of silverware, etc., only his arms, shoulders and head being visible. An old hat, a coat, a cheap mask and an old pair of gloves can be constructed into a good representation of an angler by hanging these various articles on a simple frame.

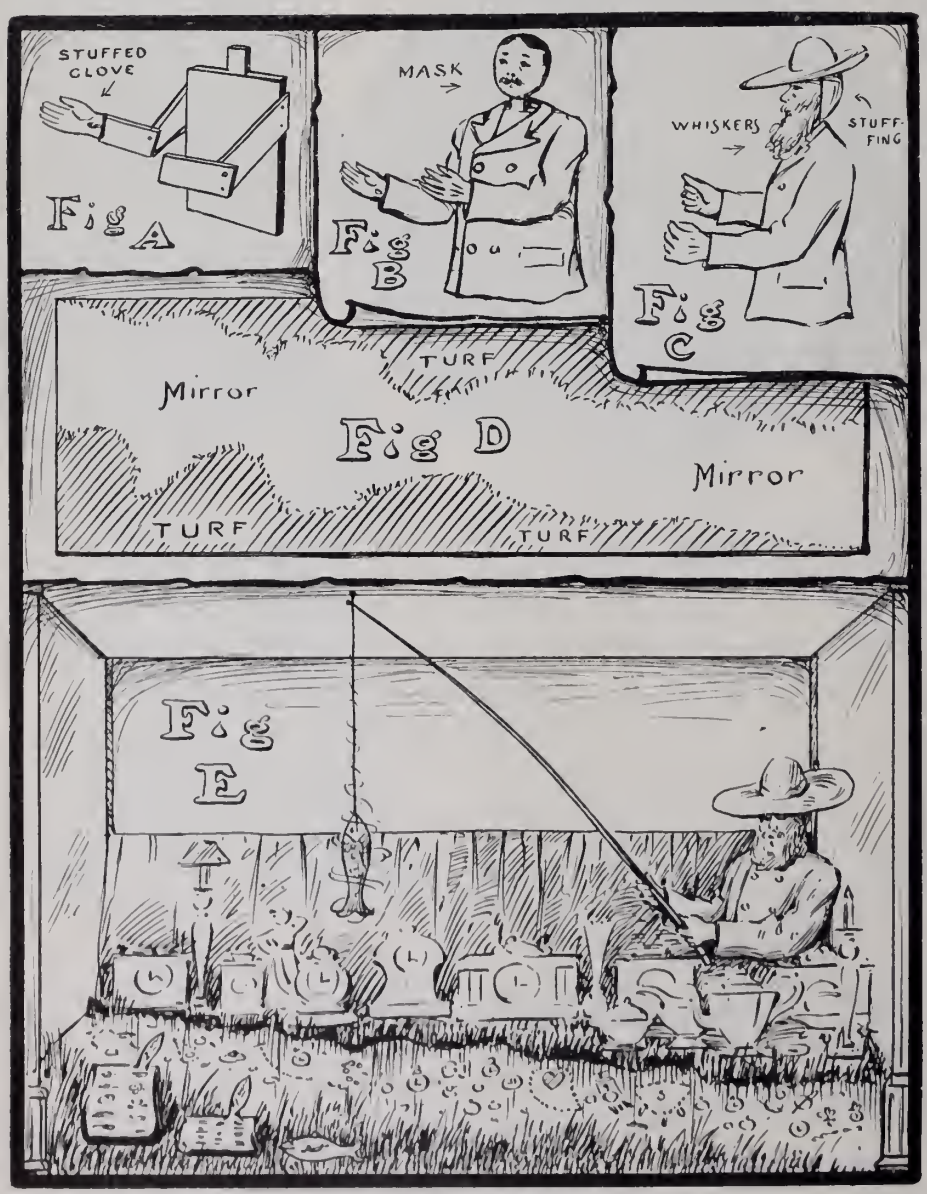


DIAGRAM SHOWING HOW TO CONSTRUCT THE FISHERMAN'S WINDOW.

Fig. A represents a flat, broad plank to which are nailed smaller pieces of board. These are then covered as shown in Fig. B and Fig. C, and form the fisherman. A strong, slender pole is used for the fishing rod. The heavy end rests on the base of the window, and is slanted so that the other end will be over the "river." The upper end could be fastened to the ceiling of the window as shown in Fig. E, where is shown a staple to which the cord representing the fishing line is tied. For a few cents a tinsmith will make you a pattern of a fish and with a few strokes of a paint brush one can mark out the eye, fins, tail, scales, etc. The "fish's" weight will pull the line taut. Use twine of a good quality. When motion is desired, the clerk reaches into the window and gives the "fish" a twist, the cord will slowly wind and unwind a number of times and thus create a simple moving window effect that attracts the eye, and yet is inexpensive and easy to arrange. With the approach of warm weather, so that fishing becomes popular, this window will be found peculiarly interesting.

Signs could be made on fish-shaped pieces of cardboard, and price tickets also.

You catch 'em right *here*.

You'll be content with what you get here

A river of jewelry overflowing with novelties

We are flooded with fancy articles.

A stream of jewelry at current prices

Matt Irion & Sons, Louisville, Ky., are doing some vigorous advertising, both in the newspapers and by the distribution of original folders. The firm recently used space of 10½ inches by 17 inches, announcing the change in the firm style owing to the admission to the business of Mr. Irion's two sons, William M. and Alvin B. In the advertisement were shown half-tone illustrations of the members of the firm and the employes. The business was established in 1872.

Storekeeping Department.

The Spirit In Which You Work.

By Jerome P. Fleishman, in *The Book-keeper.*

THE minute hand on that clock up there against the wall has stopped moving, hasn't it?

No, young man, it hasn't. It is you who have stopped moving. You have stopped moving successward long enough to wish for six o'clock and the closing bell.

What does that mean? It means that you are not putting enthusiasm into your work—that you are not doing your whole duty to yourself or to your employer.

The spirit in which you work is everything. The man who tackles his daily tasks in a I-don't-care-whether-I-ever-finish-this-or-not frame of mind may be a good employe, so far as ability goes, but he falls down with an awful thump when it comes to reliability.

To be reliable you've got to be enthusiastic. To be enthusiastic you've got to be heart, head and hand in league with the work the world has given you to do. Enthusiasm is the outward expression of spirit. You can't be enthusiastic about anything without putting spirit into your thoughts and words and actions.

Get spirit. It begets enthusiasm. Enthusiasm begets the confidence and courage that move mountains. You'll never move that little mountain of work on your desk if you don't come up with the do-or-die spirit and sail in.

The fellow who muses over that big job in front of him and wishes it were out of the way has to get out of the way himself when the chap who takes off his coat and wades into things comes along.

If you can't put your heart into your work—and heart means spirit—better go on a still hunt for other work. Not because "the boss" may fire you some fine day for neglecting your duty, but because you owe it to yourself to work with all the spirit that is in you, or quit.

Water seeks its level. The overworshipped and under-worked-for god of Success will never strain his eyes looking for the man who hasn't got spirit enough in him to do the work that is his. The fellows who can't do things in this world are trampling all over one another in the struggle for a bare existence, while the men who do things are up there on the heights enjoying the view.

It isn't your work that is holding you down. Not a bit of it. Failure or success is yours, according to the spirit in which you work.

A written guarantee is being given with all watch repairs by R. Schlick, jeweler, at Rice Lake, Wis. This is rather a unique custom in that portion of the State, but one that Mr. Schlick has found profitable.



INTERIOR VIEW OF THE STORE OF C. S. WILEY, PITTSBURG, PA.

Window Display With Lattice Work Background, Violets and Easter Lilies.

AN Easter window display made by the Johnson Jewelry Co., Anderson, Ind., is shown below. The window contained a generous assortment of timely and well-chosen Easter stock, including traveling clocks, Spring jewelry, such as belt pins, watch fobs, la vallieres, cut glass, etc.



A WINDOW DISPLAY BY THE JOHNSON JEWELRY CO., ANDERSON, IND.

The window is 10 feet long and six feet deep. As will be seen from the picture, there was a lattice-work arrangement in the background, and the foreground was decorated with puffed white material.

The floral accessories included violets and Easter lilies. There were also suspended three large baskets brimming over with violets. The baskets were covered with crêpe paper.

The Retail Jewelry Store of C. S. Wiley, Pittsburg, Pa.

THE store of C S. Wiley, Pittsburg, Pa., is illustrated this week. The establishment is 75 feet by 20 feet, and divided into three parts, the first part being the store proper. Directly following is the office, containing an excellent business equipment consisting of filing cabinets, desks, tables, writing machines, etc.

The workroom is arranged well in the rear, and is well lighted by means of three large windows, near which are the work benches, lathes, tables and a large sink with hot and cold water. The machinery is operated by means of electric motors of an improved type.

The show windows are each six feet wide and five feet deep. They are illuminated from above by 16 electric lights, each light being arranged in an aluminum reflector and rendered invisible from the outside.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

Pacific Coast Agent—A. I. HALL & SON, INC., Jewelers' Building, San Francisco.
Canadian Agent—JAMES A. PITTS, 179 St. James Street, Montreal.

The Pairpoint Corporation

NEW BEDFORD, MASS.

SILVER PLATE AND CRYSTAL CUT GLASS



ELECTROLIERS AND GAS PORTABLES

No. 920—Puff Prism and Fan.

BRANCHES:
38 Murray Street - - NEW YORK CITY
717 Market Street - SAN FRANCISCO, CAL.
485 St. Catherine Street - MONTREAL, P. Q.

Photo. Book Loaned to the Trade on Application

Bergen Rich Cut Glass

If your stock needs filling in for the June trade, you will find just the pieces you need in the **Bergen** line. Every piece well cut. Prices that leave a good profit margin for the dealer.



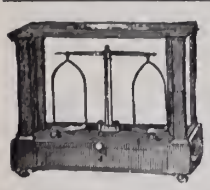
No. 506. Celery Tray, 6 x 13 inches, "Adelphi."

Main Office and Factory:
MERIDEN, CONN.

New York Salesroom:
38 Murray St.

Chicago Salesroom:
131 Wabash Ave.

The J. D. Bergen Co.



HERMAN KOHLBUSCH, Sr.,
ESTABLISHED 1859.
Manufacturer of Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom, 194 BROADWAY, NEW YORK.
Send for Price List. Tel. 370 Cortland.



Established 1879
LOUIS W. HRABA
29 East 19th St., New York

Manufacturer of
Fine Leather Goods
Exclusively for the Jewelry Trade

What is Your Retail Price



on a fine Sterling Silver Pencil, like the one illustrated here?

This one is heavy, finely finished, handsome design, emerald tip with removable end, (and eraser), and is of the well-known

CLUTCH-POINT

Style—No. 787S—costing $13.50 dozen, wholesale.

No jeweler's stock is complete without an assortment of the well-known Aikin-Lambert make. Their usefulness will continue as long as there is a refined class of trade who appreciate such useful and well made manufactures.

CLUTCH-POINT

means that most any size lead can be used and held firmly in place by an inner clutch, regulated by turning the butt end of the pencil.

Look for link trade mark.

Write for catalogues.



Actual Size

Aikin-Lambert Co.
Established 1864
15-19 Maiden Lane
New York

JACOT MUSIC BOX CO.
MIRA MUSIC BOXES AND MIRAPHONES
39 UNION SQUARE, NEW YORK

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(*Continued from issue of May 5.*)

Baccha (Gr. and Lat.). A bacchante to which refer).

Bacchanalia (Lat.). Festivals held in honor of Bacchus. (See Dionysia.)

Bacchante. A woman who celebrates the mysteries of Bacchus in the temples of the god, or in the Bacchic orgies. They are depicted in art carrying a *thyrsus* (to



BACCHANTE.

which refer) in their right hands and crowned with a wreath of ivy or vine leaves.

Bacchic amphora. This type of amphora represents the very prevalent one occurring during the best period of the black figure vases. Birch defines them as having necks taller in proportion to the body than the Tyrrhenian or the Egyptian. The handles are not cylindrical, but ribbed, having been produced from a mould. They are from five to 20 inches high."

Bacchus, Thomas. A Staffordshire potter at Lane End, who married the widow of Astbury.

Bachelier. First director of the Sèvres factory (1753). A talented sculptor.

Bacile (It.). A deep bowl.

Bacinette (It.). A deep saucer for catoria (to which refer).

Bacino (It.). A highly colored dish found imbedded in the walls of mediæval buildings.

Bacon. An English sculptor. In 1755, at 14 years of age, he was apprenticed to Crispe, of Bow Churchyard (London), a prominent porcelain maker. After learning modeling on groups he was employed in painting figures on plates. His "Duck in the Pond," "Angler and His Rod," "Hunter With His Hounds," are known to us.

Baculum, or *baculus* (Lat.). Any kind of a staff except those representing office or dignity of some kind.

Baden. A porcelain factory here, started by the widow Sperl, 1753, under the patronage of the reigning Margrave, turned out pieces very successfully with workmen from the Höchst factory. In 1778 its owner, Pfalzer, to meet a debt, sold out to Meyer, a tanner. He turned it into an inn, and it still exists as the "Grün Winckel" hostelry. Characteristics: Very much like Palatinate ware. Marks: Two axes are supposed to indicate this ware. A single axe is sometimes used. "The porcelain is very fine."—Jacquemart.

Baddeley, Ralph B. Had a pottery at Hanley in 1794. In 1796 John and Edward were in the business.

Baddeley, R. & J. They were the first potters to produce salt-glaze ware on a large scale, at Shelton, early in the XVIII. century. About 1750 they commenced blue painting under the glaze, a process quickly imitated by the other English potters.

Baddeley, William, "commenced making brown ware at Eastwood, Hanley, in 1720. In 1740, having invented an engine lathe, he began to make turned articles in brown and cane ware. He was succeeded by his son William, who made imitation Wedgwood ware, marking it EASTWOOD, but the first syllable was always illegible, so that it was often mistaken for Wedgwood ware."—Jervis.

Badge, or *cognizance*. "A device adopted by some families as a distinctive mark beyond the usual accessory of a coat-of-arms. Badges may also be used on livery buttons of household servants. They may be distinguished from *crests* by the fact that a badge is complete in itself, while the *crest* should always be shown with a *crest-wreath*, coronet, or *cap of maintenance*. Badges fell into disuse about the XVI. century, and they are borne by only a few families in England. Royal *badges* are very numerous. The Prince of Wales badge (three ostrich feathers) is well known."—Robson.

Badin (Fr.). A ribbon used in France to suspend the fan to the belt.

Baensch, Henri. "A china manufacturer, Lettin. Established 1858."—Jervis.

Baggaley, Jacob. "Joint partner with Joseph Machin and William Machin, 1809 to 1840 (about), at a Burslem pottery, now operated by T. and R. Boote.

Bagnall, Charles. "One of the six Staffordshire potters, who purchased Champion's patent. He was probably the son of a potter of the same name, a maker of butterpots at Burslem, 1790."—Jervis.

Bagnolo. Francesco Duranno worked here in 1533 on majolica creations.

Baguley, Isaac, "of Rotherhithe, England. First a ceramic painted at Derby, then at the Rockingham factory. On its closing (1842) Baguley started decorating independently."—Jervis. He continued the use of the Fitz William crest as a trade-mark.

Bahut (Fr.). A "press" or "coffer." A box given to the bride to hold her dresses. It usually was most elaborately decorated.

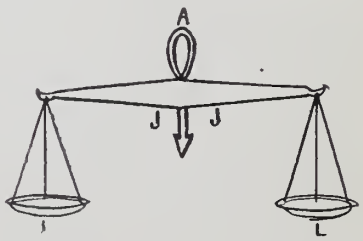
Baijoire. "A medal or coin on the obverse of which were two faces in profile, placed one over the other."—Mollett.

Bailey, William. In partnership with William Batkin, at Shelton, in 1823, he produced lustered earthen ware. They claimed they were sole patentees of the process.

Bailly, Antoine. French goldsmith of the middle XVIII. century. Worked for La Trinité.

Bain, Pierre. Goldsmith to Louis XIV. Domiciled in the Louvre. Did enamel work.

Balance, or scales. In art the ancient terms are used thus: The scale or shell =



BALANCE.

A = Ansa or handle; J = Jugum or beam; L = Lanx or shell.

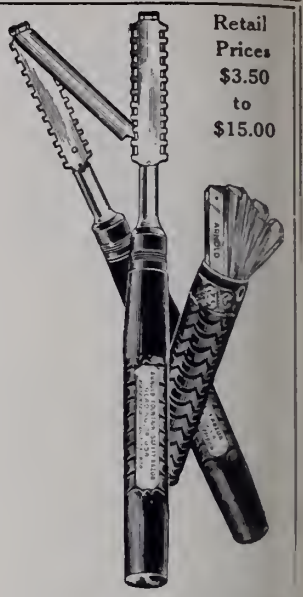
lanx; the beam = *jugum;* the central handle = *ansa.*

In ecclesiastic symbolism the *balance* sym-

"Newest and Highest Development of the Safety Razor"



¶ Looks like a Fountain Pen and made in all designs of Pen Mountings. Fine Cases. Filigree, Pearl, etc. $\frac{1}{10}$—18 K. Standard.



Retail Prices $3.50 to $15.00

NEW LINE FOR JEWELERS TO CARRY

Ask Your Jobber or Write to

THE ARNOLD SAFETY RAZOR CO.

READING, PA., U. S. A.

Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

BEWARE OF IMITATION

Use our Ball Bearing Bow for repairing purposes

The Wachter Mfg. Co.

HARTFORD, CONN.



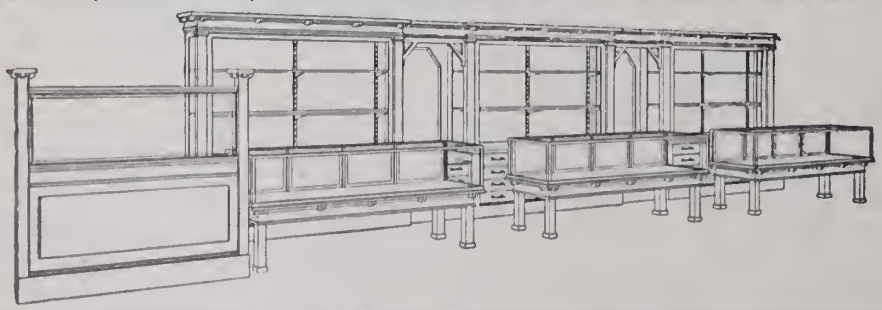
Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

They are made for safety;
Made to last;
Made to look well,
which means a satisfied customer

Your competitor handles same, knowing their great advantages; why not try them yourself?

ALEXANDER H. REVELL & CO.

REES, DAYTON, EASTMAN AND HAWTHORNE STREETS CHICAGO, ILL.



Manufacturers of High-Grade Jewelry Fixtures

¶ Wall Cases, Show Cases, Tables, Tray Cases, Etc.

"Let us quote you prices."

College and Fraternity Monogram and Initial

BELT PINS, BUCKLES and FOBS

Send for Booklets

Monograms to order for Leather Goods.
10 and 14k. Gold Monogram Fobs at Lowest Prices.

Get our Estimates

No. 1969.

THOMAS J. DUNN COMPANY, 100 Chambers Street, New York

No. 1965.

bolizes the Last Judgment. Justice is also personified as holding the balance. (See *pilaster.*)

BALDACHIN. A canopy or hood of metal, stone or wood over altars, thrones, beds,



BALDACHIN.

etc. As a canopy for sacred articles the *baldachin* is often much decorated in gems and precious metals. Bernini's great *bal-*



PAPAL PROCESSIONAL BALDACHIN.

dachin at St. Peter's at Rome over the bodies of St. Peter and St. Paul is perhaps among the most noted. German art greatly favored this form of furniture. At coronations portable *baldachins* are carried to protect the newly crowned king's person, and such are still used by Eastern dignitaries and in Papal processions to this day.

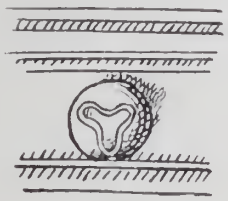
BALDRIC, or *bauldrick.* A band or girdle worn across the body diagonally and hang-



BALDRIC.

ing from one shoulder. It was used to suspend sword, dagger or horn during feudal times. Often the *baldric* encircled the waist and denoted the wearer's rank. It was sometimes hung with bells.

BALL-FLOWER. "An ornament characteristic of the decorated style of the XIV.



BALL-FLOWER.

century. It represents the 'knop' of a flower. Ball-flowers may be seen in the cathedrals of Bristol, Gloucester and Hereford."—Mollett.

BALLIN, Claude. Goldsmith to Louis XIV. Died 1678.

BALLIN, Claude. Nephew of the elder Claude Ballin. Made the crown worn at the coronation of Louis XV. Died 1734.

BALLISTER. "A small pillar swelling in



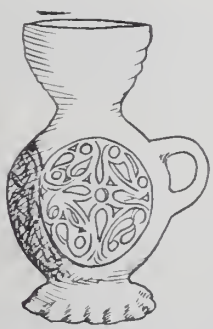
BALLISTER SHAPE.

the center or toward the base."—Fairholt. (See *balustre.*)

BALTEUS, or *baltcum* (Lat.). "(1) A baldric, or wide belt which passed over one shoulder and beneath the other, for the purpose of suspending a sword, buckler or any other arm. (2) The ornament on the baldric on which was marked the number of the legion to which the soldier belonged. (3) A richly ornamented band of leather placed round a horse's breast below the *monile*" (to which refer), "or throat band. (4) The broad belt in the sphere, which contains the signs of the zodiac. (5) The bands surrounding the volutes of an Ionic capital" (to which refer).—Mollett.

BALTHEUS. The mediæval term for *baltcus* (to which refer).

BALUSTRE. A spindle shape, such as the



SIEGBURG BALUSTRE-SHAPE JUG, XVI. CENTURY.

balustre jugs of Siegburg. (See *ballister.*)

BAMBERGS. The ancient greaves or shin armor. (See *greaves.*)

BAMBOO. On Chinese porcelain the *bamboo* (*chuh*) is often depicted. It is one of the emblems of longevity. Frequently it is seen with two sticks projecting from it, as shown in the engraving. In this case it represents a musical instrument, the two



BAMBOO TUBE WITH TWO RODS FOR BEATING IT. (YU-KU.)

sticks being used to beat the cane. The "bamboo grove" (often pictured on Chinese ware) is the resort of scholars. The Japanese also use the *bamboo* very much in their decoration.

To the Japanese, the *bamboo* is also an emblem of longevity. Known to them as *take*, it figures as a decoration on most articles. In decoration "the pine tree, the *bamboo* and the plum tree in association are known as *Sho-chiku-bai*, which signifies Good Fortune, for they are emblematic of longevity, rectitude and sweetness; they are also known as the Three Friends of Winter —symbolizing eternal friendship, which is proof against chilling frosts and snows."—Bowes.

(To be continued.)

Depression in the Glass Industry in Bohemia.

THE unfortunate position of this industry is due in a great degree to the American crisis, but economic difficulties in other countries have had something to do with it as well, says the London *Pottery Gazette*. The export to Persia has nearly ceased altogether, and the Turkish boycott is still in existence.

The production of articles de luxe has been most affected. The manufacture of bottle glass is almost kept up to its former level, thanks to the discovery of new markets; nevertheless, this branch of the industry has fallen away to a certain extent. The plate glass industry has also suffered, and in spite of suspension of work for two months, it was not possible to get rid of stocks during the other 10 months of last year. Hungarian competition has also been felt very keenly.

During 1908 14 manufactories have become extinct, and in the districts of Haida and Gablonz the workmen have only been employed on part time every week. Many of the hands are beginning to seek other occupations.

A sneak thief recently stole several spoons, knives and forks from the store of J. W. Zimmermann, Chattanooga, Tenn. The burglar is believed to have entered through a rear door by means of a latch key.

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD. SILVER. FILINGS. SWEEPINGS &c..

WE BUY

Old Gold and Silver, Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gauge.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.	14 K. 66c. per dwt.
10 K. 50c. " "	16 K. 74c. " "
12 K. 58c. " "	18 K. 82c. " "

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

SPECIAL AND IMPORTANT NOTICE

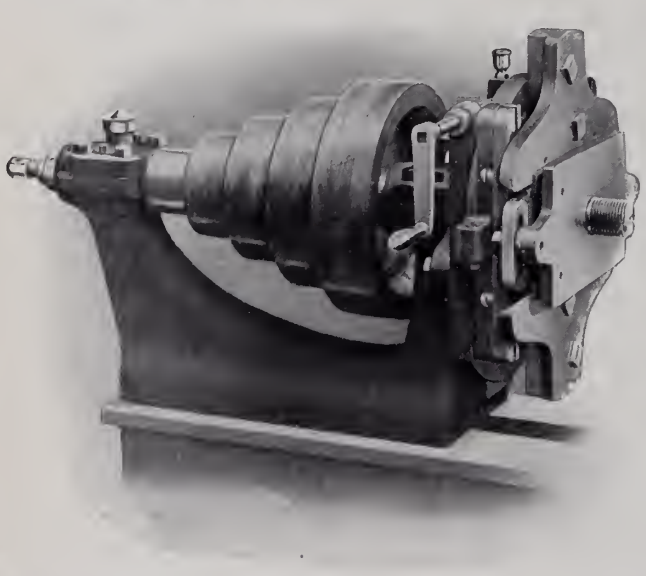
in ordering Plate or Wire, to avoid delay and errors, be sure to state:

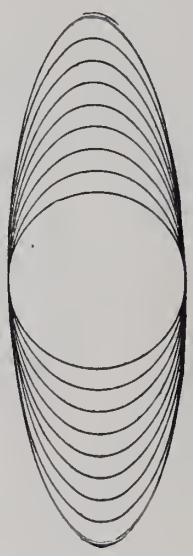
FIRST, THE QUALITY—If Silver, Sterling or Pure. (Coin Silver made up only on order.) If Gold—the Karat.
SECOND, THE QUANTITY—If Wire, the Thickness and Length. If Plate, the Thickness, Length and Width.

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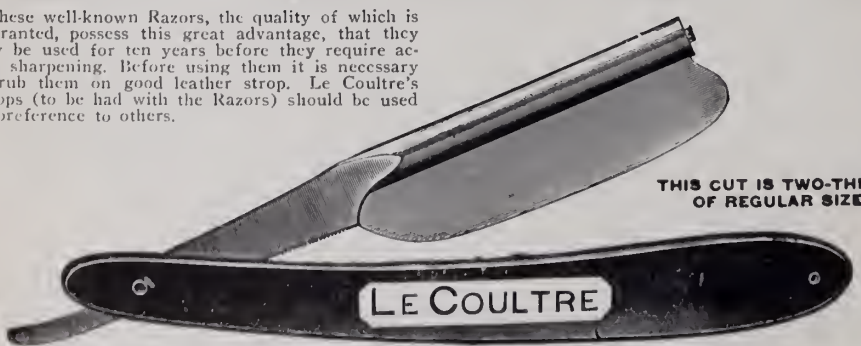
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WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2269.—**Britannia Metal.**—*Can you tell me how britannia metal is made?* C. R. L.

ANSWER:—A comprehensive article on the manufacture of britannia metal appeared in a recent issue of the *Brass World*. We think the following extract will answer your question:

Although it is a popular belief that britannia metal has practically passed out of existence, as a matter of fact more is now used than ever before. This apparent paradox is explained by the fact that in former times britannia metal was used without plating and was known and sold as such. Fifty years ago a britannia metal teapot or sugar bowl was considered one of the luxuries of the household. In fact, it replaced pewter of an earlier period. To-day, however, the same teapot or sugar bowl—more elaborately adorned, perhaps, but made of the same metal—is extensively used in the greater proportion of homes in civilized countries. They are not, however, made with the britannia metal surface exposed, but are silver plated. It is the fact that they are silver plated which prevents the knowledge that they are actually britannia metal. The consumer is not aware of it, nor does he care. Although practically no ware is now sold under the name of britannia metal, the mixture which is used for making the silver-plated goods has not changed at all, and is the same as that employed when all articles were left with the bare surface of the base metal. It will readily be appreciated, therefore, that although britannia metal is not used in name, the actual consumption in the shape of silver-plated goods is greater than ever before. Britannia metal is an outgrowth of pewter. Pewter, so extensively used in former times, contained a large proportion of lead. The poisonous nature of lead brought about the desire to eliminate it. Britannia metal, which contains no lead, was therefore evolved. According to the best authorities, britannia metal was first made by Hancock & Jessop, of Sheffield, England, in the year 1770. The name, of course, was used to perpetuate or designate the fact that it was a British product. Previous to this time many cases of poisoning by pewter were constantly arising. It is probable that some confusion existed during that period in regard to the terms britannia metal and pewter, and according to some authorities a small quantity of lead was often added to cheapen it. At the present time, however, no lead is used in the United States in the manufacture of britannia metal, nor has it been used for the last 25 years. Experience has taught the maker that it is dangerous to the user of the goods, even though plated. In time, when the silver wears off and the base metal is exposed, lead would contaminate foods to a greater or less extent. Makers who desire to use a cheap product now employ a lead and antimony alloy. The advantage of britannia metal lies in its non-corrosive properties. Tin is the principal constituent, and it is the most inert of the common metals. The small amounts of antimony and copper that are added to harden it do not affect its non-corrosive properties to any extent. Although there is no uniform formula for britannia metal and it varies with the different makers, the difference between them is very slight. They all consist of tin, antimony and copper. The antimony and copper are added to the tin to harden it, as pure tin is too soft to be of service, and although it can be rolled and cast with ease, articles made of it will not hold their shape. The desired quality in britannia metal is that it should be of sufficient hardness to hold its shape and yet not be refractory in rolling or spinning. One of the largest manufacturers of plated hollow ware (hollow ware, of course, is the general name for all articles other than spoons, forks and knives) in the United States uses the following britannia metal mixture:

Tin	150 lbs. =	92.0 per cent.
Antimony	10 lbs. =	6.2 per cent.
Copper	3 lbs. =	1.8 per cent.

The preceding mixture is used for both rolling into sheet to be used for spinning or stamping, and for casting handles, ornaments, etc., in metal molds. Another large maker employs the following proportions of metals for making his goods:

Tin	140 lbs. =	92.2 per cent.
Antimony	9 lbs. =	5.9 per cent.
Copper	5 lbs. =	1.9 per cent.

One of the smaller concerns, but makers of good goods, uses the following mixture:

Tin	210 lbs. =	92.8 per cent.
Antimony	12 lbs. =	5.4 per cent.
Copper	4 lbs. =	1.8 per cent.

Comparison of the preceding formulas will at once indicate that there is very little difference in the various formulas of britannia metal of the different makers. A tray tested recently was the product of a manufacturer who was one of the pioneers in this line of work, and makes no other line of goods. An analysis of it was made in order to find the formula which he uses. The results are as follows:

Tin	94.19 per cent.
Antimony	4.08 per cent.
Copper	1.73 per cent.

The maker of the tray was one not included in the britannia metal manufacturers previously given. In making britannia metal it is unwise to use cheap metals. Pure Straits tin, the best antimony and a highly refined copper should be used. The best and usual method of making the mixture is first to make a "hardening" of the tin and copper which can be melted with the tin and antimony. The melting point of copper is so high that it cannot be melted in the iron kettle used for the tin. A plumago crucible, therefore, is necessary. To make the "hardening" equal parts of tin and copper are melted together and poured into small bars so that they may be easily broken. This mixture will readily melt with the tin. To make the britannia metal mixture, twice the amount of hardening is taken that there is copper. At the same time half the weight of the hardening must be deducted from the tin. In other words, if a britannia metal mixture consisting of the following proportions is to be used—

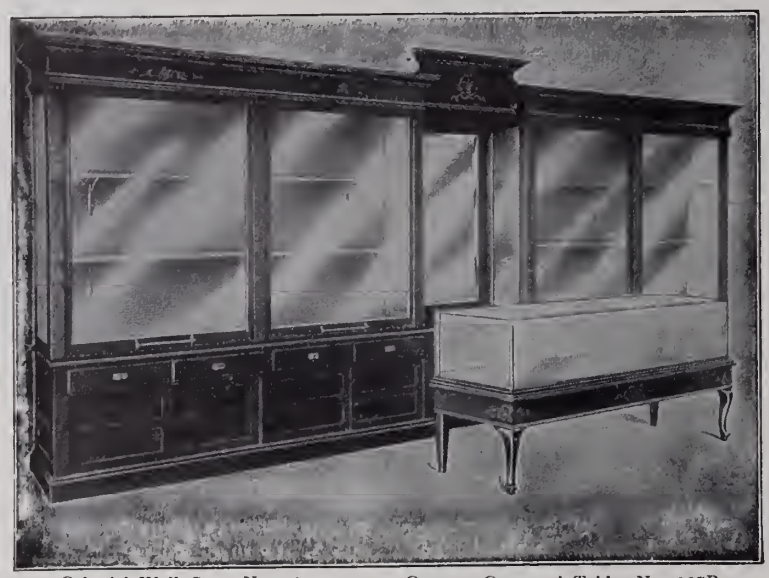
Tin	150 lbs.
Antimony	10 lbs.
Copper	3 lbs.

then to make it by the use of the "hardening" the change would be made to the following proportions:

Tin	147 lbs.
Antimony	10 lbs.
Hardening	6 lbs.

The "hardening" may be made in quantities so that it will be unnecessary to make a copper melt every time a bath of britannia metal is mixed. In making the britannia metal, the antimony and hardening are placed in the bottom of the kettle and the tin on top. When the whole is melted it is thoroughly stirred and scrap added to cool it. The cooling is necessary for the reason that in order to melt the hardening and antimony, it is necessary to heat the metal hotter than the temperature used for casting it. In fact, the pouring temperature should be as low as possible or the metal will crack in rolling. Harder or softer britannia metal mixtures may be made by increasing or decreasing the quantities of tin and copper. Too great an excess of copper will render the metal too hard to roll and increase its melting point so that it is not easily cast. For both casting in metal molds and for rolling into sheet to be afterwards spun or stamped the preceding mixtures will be found satisfactory, as they are in daily use, and are the result of many years' experience on the part of the leading makers of hollow ware.

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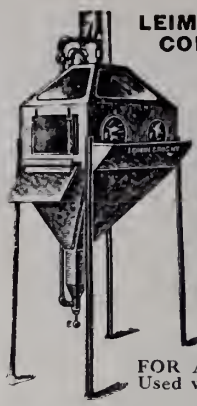
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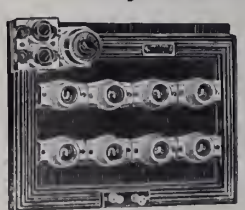


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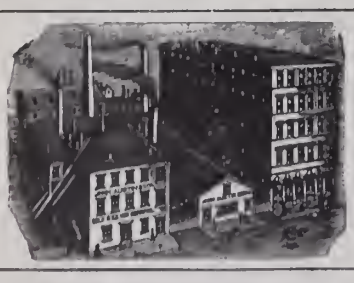
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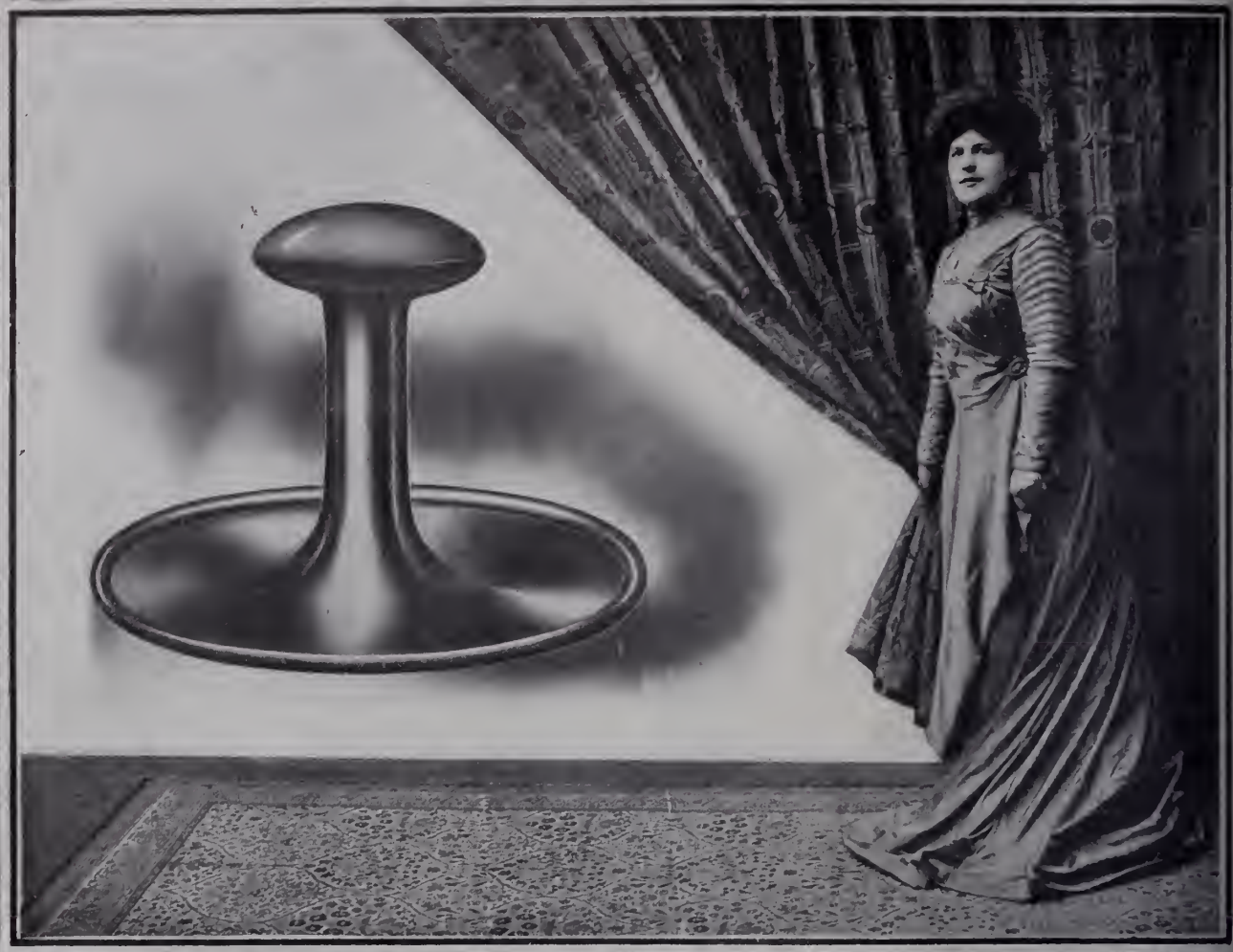
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41st Year. WEDNESDAY, MAY 26, 1909. Vol. LVIII., No. 17.



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(*See Text on Page 51.*)

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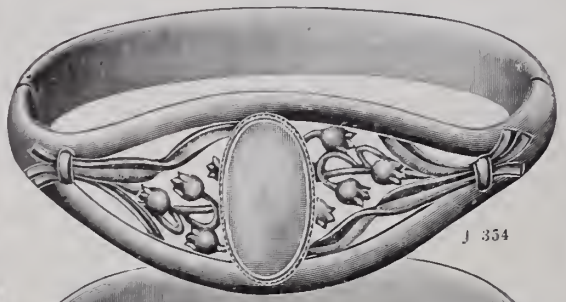
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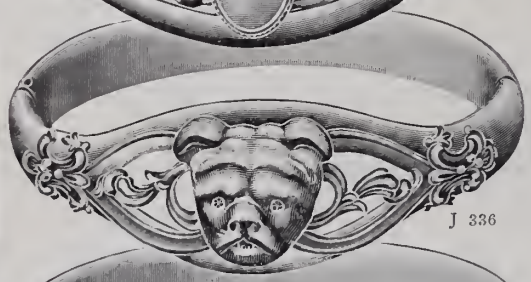


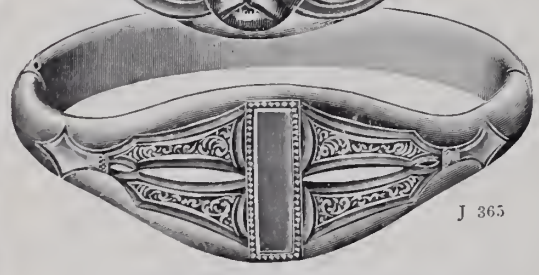
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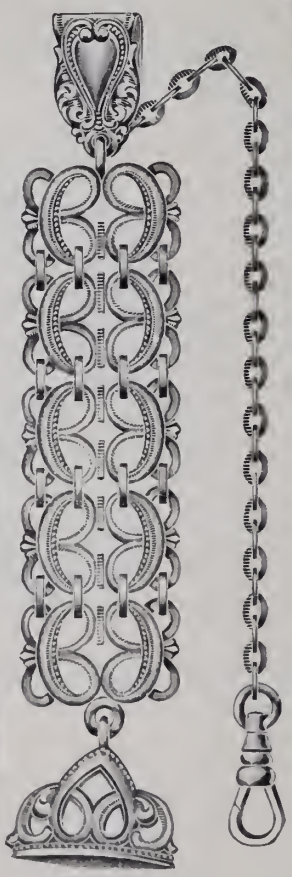

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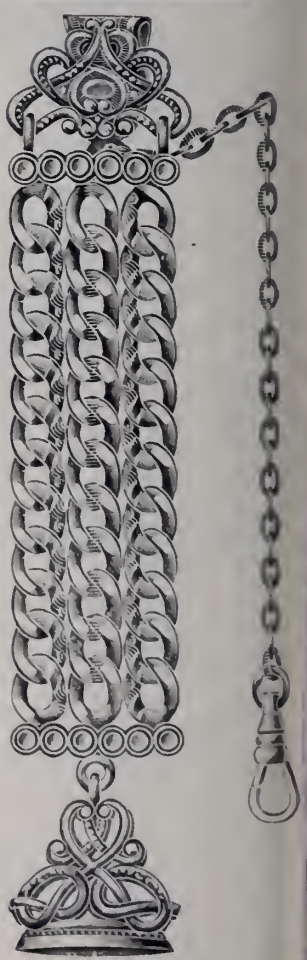

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1 new joint on side of frame	.50	"	.75
2 new joints on sides of frame	.75	"	1.25
1 new ball snap on one side of frame	.50	"	.75
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Net prices are quoted above. Preserve this page for your own and your employes' information.

Gold and Silver Vanity Cases straightened, repaired and recolored. New Mirrors and Powder Puffs fitted. Monograms and Crests engraved or enameled.

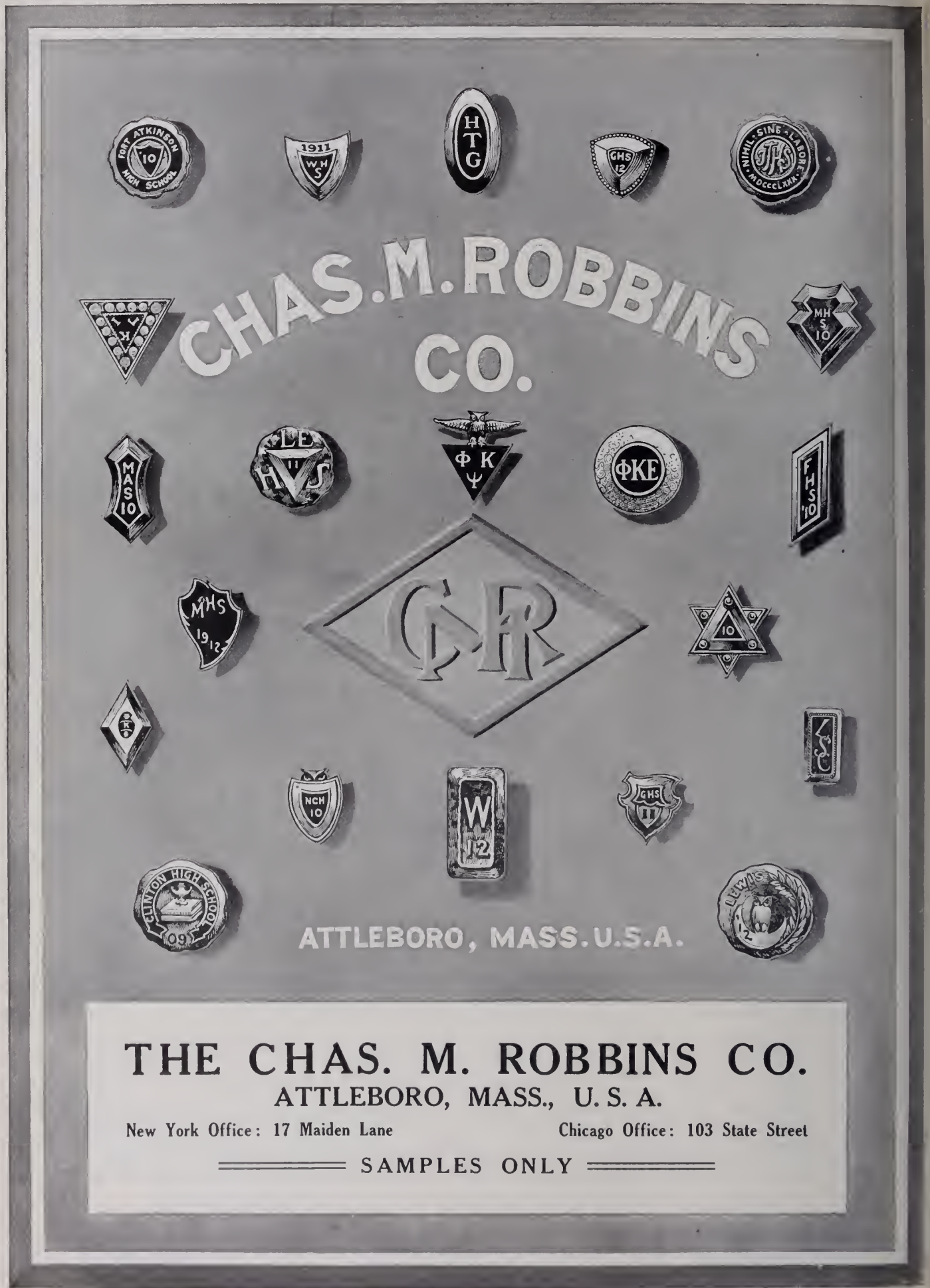
WENDELL & COMPANY

General Repairers for the Retail Jewelry Trade

45, 47 and 49 John Street
NEW YORK

Two Wonderful Shops

256, 258 and 260 Madison Street
CHICAGO



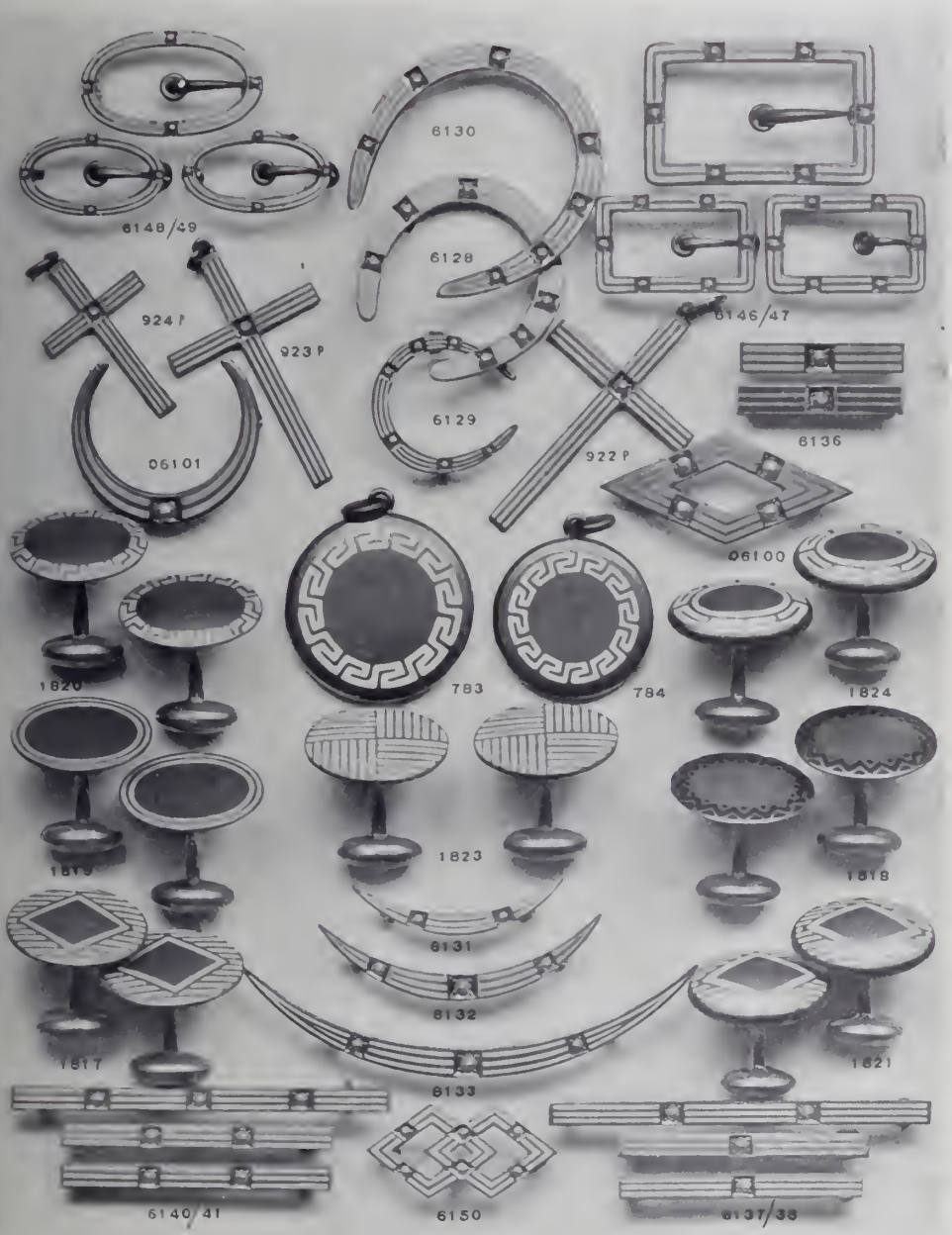
THE CHAS. M. ROBBINS CO.

ATTLEBORO, MASS., U. S. A.

New York Office: 17 Maiden Lane Chicago Office: 103 State Street

SAMPLES ONLY

A Few of the Best Business Getters of the Year



We have a very large and varied assortment of the above enameled goods in various styles which we have not room to illustrate. In addition to our beautiful line of goods of this character we are putting forth every effort to have something new and salable for our trade.

The great success we have had with our stone jewelry in Buttons, Scarf Pins, Collar Pins, Handy Pins, Fobs, etc., etc., has encouraged us to add to it very largely for the Fall and if you were surprised at our wonderful showing in the Spring you will be even more so at the display we will put before you when our salesmen call on you for your Fall orders.

If they don't call on you let us send you a memorandum package and convince you of the facts we have set forth.

Our interests are mutual. We want your business and are going to give you the goods and prices that will get it. Write us for our catalog proposition—your name only appears.

A 10-K. Line That is 10-K.

The Keller Jewelry Mfg. Co.,

64 Nassau Street, NEW YORK

FACTORY: 251 N. J. R. R. AVENUE, NEWARK, N. J.

The

DUEBER-HAMPDEN

Watch Works

CANTON, O.

Have You Ever Investigated the Merits of Our Catalogs?

If Not, It Will Pay You to Write Us at Once for Samples and Full Particulars



STORE OF CHARLES MUTH, PHILADELPHIA, PA.

Read What Our Customers Have to Say Regarding Their Success With Our Catalogs

(Copy of Original Letter.)

PHILADELPHIA, Pa.,
Feb. 9, 1909.

THE ARNSTINE BROS. CO.,
Cleveland, O.

Gentlemen:—The Catalogs you furnished me last season proved more than a mere advertiser. It gave my stock a good tone and added a healthy look to the general business of the store all around, and I am highly pleased with the results therefrom.

Respectfully yours,
CHARLES MUTH.

The Catalogs sent out by this firm since 1907 were made by The Arnstine Bros. Company

Let Us Tell You How to Increase Your Business From 50 to 100 Per Cent.

(Copy of Original Letter.)

ST. PAUL, Minn.,
Feb. 8, 1909.

THE ARNSTINE BROS. CO.,
Cleveland, O.

Gentlemen:—Our business in December, 1908, was the largest we have ever experienced, and we started in business in 1883. We lay it entirely to advertising, and particularly to our 1908 Catalog, which we know helped to increase our business. We must cheerfully recommend Catalog advertising.

Yours truly,
O. H. AROSIN.

The Catalogs sent out by this firm since 1907 were made by The Arnstine Bros. Company



STORE OF O. H. AROSIN, ST. PAUL, MINN.

Our salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

In writing us please mention this issue "The Jewelers' Circular-Weekly."

Precious Stones — THEIR DEFINITION ANALYZATION AND ORIGIN

THE EMERALD

The Emerald belongs to a class of stones which is known to the mineralogist as Beryl. The differences of color are due to particles too small to be determined with any exactness. The chemical make-up and the crystalline form of all the varieties are practically the same. The form is a regular six-sided prism and belongs to the Hexagonal (Rhombohedral system). This prism is often striated both internally and externally with many fine lines and fissures, which are parallel with its sides. It is composed, principally, of a mineral—Silicate—consisting largely of a substance known to chemists as Silica. In the Emerald, the Silica is combined with the oxides of two metals, one aluminium and the other glucinum or beryllium, a very rare metal. For this reason the Emerald, Beryl and Aquamarine are practically the same mineral with very little distinction between these varieties, the difference being of color and other characteristics of slight value to the chemist, though of immense importance as to their commercial value. The dichroism of some forms of Beryl is exceptionally strong; this particularly is the case with the Emerald. By examination with the dichroiscope, two figures of the Emerald are seen to be of different hues of green, one bordering on yellowish-green, and the other green with a slight tinge of blue. The same effect may also be seen in cut Emeralds.

Emeralds have been found in India, Burmah, Egypt, Siberia, Brazil and the Ural Mountains. Other localities have also been mentioned as bearing Emeralds, but these have not proven of much worth. The most famous Emerald mines are those of Muso, Republic of Colombia. The value of the Emerald depends entirely upon its color and clearness. A stone, free from flaws, of fine color, being hard to find. The Emerald has been proven by test to derive its color through oxide of chromium, to which it principally owes its beauty.

Composition	**Silica 66.8 to 68.** **Alumina 18. to 19.1** **Glucina 14. to 14.1**
Specific Gravity	**2.66 to 2.07**
Hardness	**7.5 to 7.75**
System	**Hexagonal**
Form of Crystal	**Hexagonal and Di-Hexagonal Prisms of Different Modifications**

The Emerald is a stone which is most deceptive. It is very difficult to discern from a well perfected imitation, as the Aquamarine has been artificially colored to so minutely resemble the Emerald that it has taken scientific tests to discover it. Other stones have been so successfully reconstructed as to make it difficult to tell the difference. Genuine Emerald tops have also been used together with crystal backs, and by placing the color in between, it makes an absolutely perfect Emerald appearing stone of fine quality. These are generally shown mounted, and without thorough tests would deceive most anyone. I should therefore suggest to one in doubt as to the real worth of an Emerald, to have it thoroughly tested by an expert mineralogist

Himalaya Mining Company

15-17-19 Maiden Lane, NEW YORK MINERS AND CUTTERS

Copyrighted by M. M. Tannenbaum, May 20th, 1909

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

Philosophic Fellow

¶ A philosophic little fellow in a Western State (who long years after became its governor) used to be ridiculed by his schoolmates for chasing butterflies—and missing them. His invariable answer was, "never mind, I'll get them yet," and usually he did.

¶ That is the way we feel about you. Merchants who have not bought from us will find it to their advantage to do so now. Some day you will tire of the little annoyances inseparable from goods not up to the standard, and then you will remember our kind.

¶ Make it a point this time to view our remarkable SEVENTH ANNUAL EXHIBITION, to be held in our offices from August 30th to September 4th, inclusive, and you no doubt will be agreeably surprised at the magnitude, quality and style of our productions.

POWERS AND MAYER

258-260 Fifth Avenue, New York

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

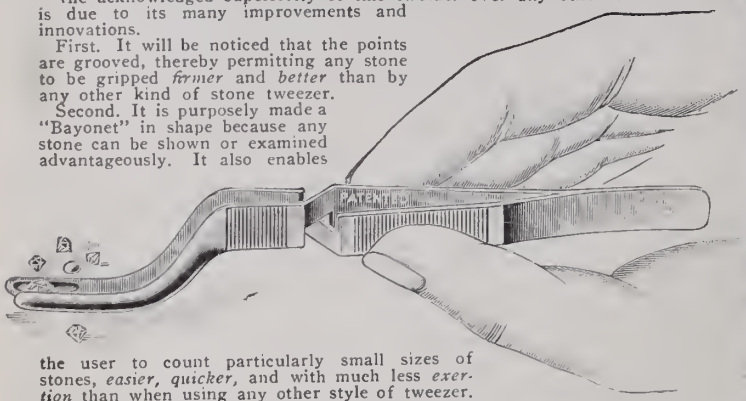
CABLE ADDRESS "ON TOP," LONDON

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables



the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.25

GRINDING OUTFIT No. 105



This outfit consists of:

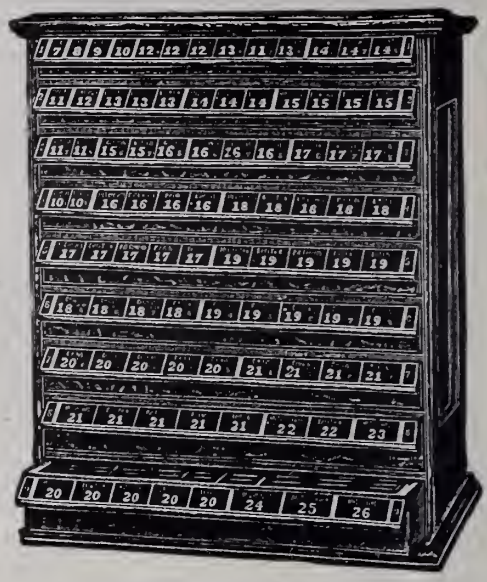
1. Two interchangeable steel disc wheels, 3⅝" and 1⅝" in diameter.
2. One interchangeable flexible leather disc wheel, 2⅛" in diameter.
3. One adjustable hollow spindle for holding the above disc wheels.
4. Eight different grade emery paper discs, 2⅛" in diameter.
5. Four carborundum paper discs of different grades, 2⅛" in diameter.
6. Eight different grade emery paper discs 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diameter.
8. One clamping device for keeping discs flat, when not in use.

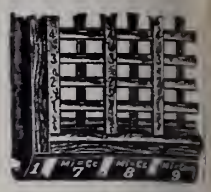
Price of Outfit No. 105, complete.....$1.50
Separate small emery discs.....per doz. .15
" large " " ..... " " .20
" small carborundum discs..... " " .20
" large " " ..... " " .35

This new grinding device should find favor with the trade, being thoroughly practical and complete for all purposes, such as grinding steel tools, glass, enamel or any other metal or substance that can be ground with emery or carborundum. It is of equal value to the watchmaker, jeweler, optician, dentist, lock or gunsmith, platers and kindred trades. It will be found much more economical than solid emery and carborundum wheels. An assortment of solid wheels of twelve different grits would necessitate an outlay of ten times the cost of this outfit, not taking into consideration the trouble of truing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

ECHARCO WATCH GLASS CABINET No. 15 (Patented)





Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips impossible.

Price, No. 15, Each $16.

The Most Modern Watch Glass Cases are the Echarco, Nos. 15 and 20.

These Cabinets have many new features not found in any other. Novelty and usefulness are the chief arguments in their favor.

Construction and Material.—The cases are made of oak, finely finished and of attractive appearance. The sides of Cabinet No. 15 are paneled. Partitions are of basswood and put together in the best manner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 has special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a total 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to hold glasses in upright position.

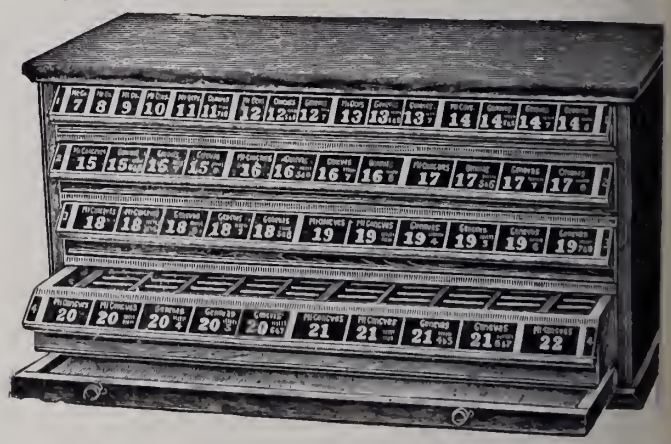
Labeling of drawers, as shown in cut, is on the pulls of the drawers and done in gold bronze on black background.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, 2[illegible] inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including packing case, 75 lbs.

Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, 1[illegible] inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including packing case, 50 lbs.

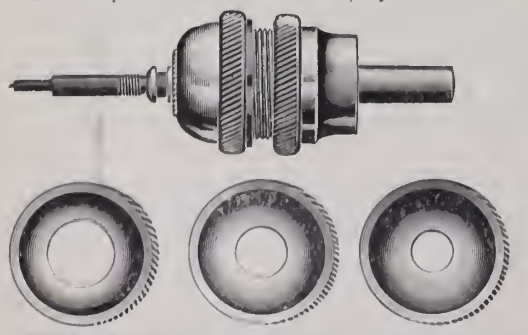
The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer pulls are all prominent characteristics and extremely well thought of.

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



Price, No. 20, Each, $7.75

CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

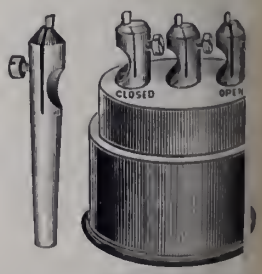
Price, each, $1.50

CULMAN JEWEL SETTING CUTTERS

Reduction in Price to $2.00

Former Price, $3.00.

Made for all Standard American Lathes.



For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yor[illegible]

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.

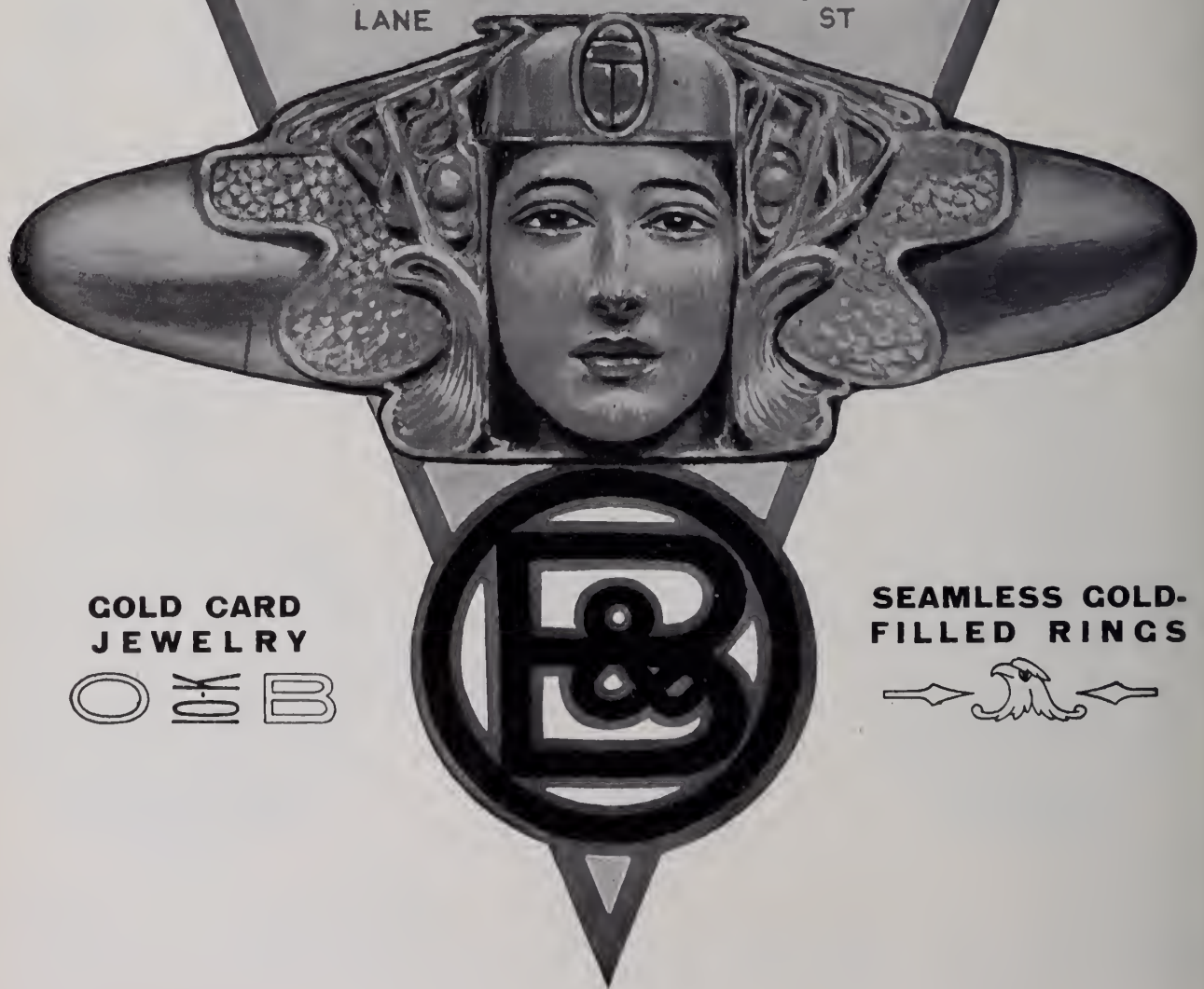
GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

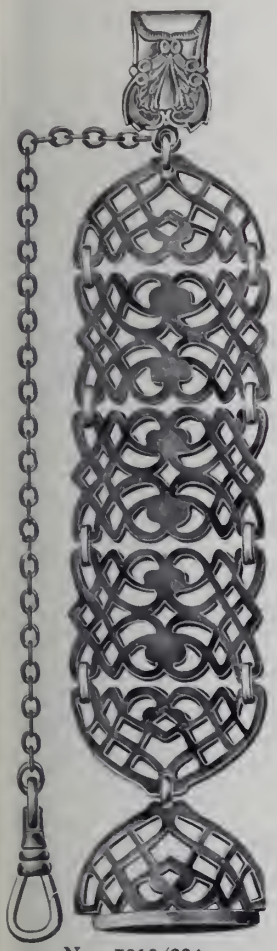
NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O&B

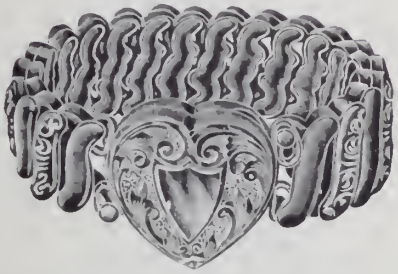
SEAMLESS GOLD-FILLED RINGS



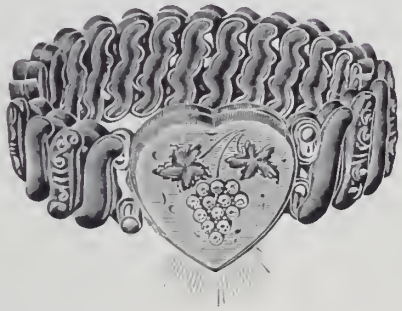
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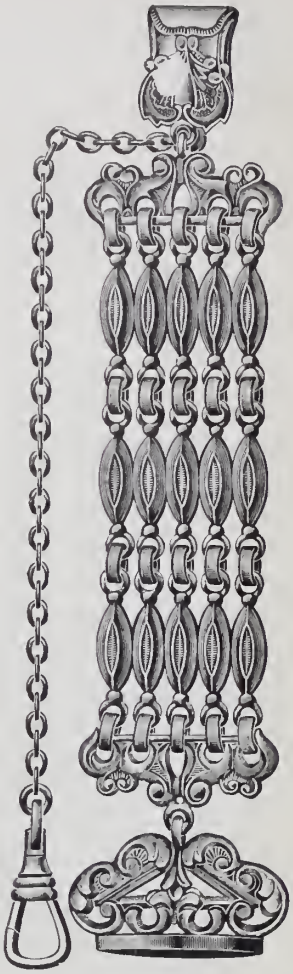
No. A 67



No. A 75



No. A 78



No.7024/254

The D. F. B. Co. Line

Represents the highest standard in a medium priced line for Quality, Design and Finish.

It pays to investigate.

It will pay you to investigate our new line, it is full of money-making ideas.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Mermod & Jaccard Building

LONDON OFFICE
118-122 Holborn, E. C.

DO YOU WANT BUSINESS? IF SO, GET BUSY AND INSTALL THE

Fontneau & Cook Line

and you will have it. There is no need of your standing still if you handle such a line as we are presenting to you. It will cause your business to increase: it cannot help it.

We have on the road a line of top spread bracelets that has no equal. Our line has distanced all others and is far in the lead: no others can be considered as worthy competitors. It is an incentive to the retailer—he cannot help buying.

Mr. Jobber, Get Busy—Prove This for Yourself





ACCEPT NO SUBSTITUTE



Insist on Having Fontneau & Cook Co's BRACELETS





New York Office
15 Maiden Lane

FACTORY
ATTLEBORO, MASS.

Chicago Office
1609 Heyworth Bldg.



JAPANESE SAMURAI

These Samurai (warriors) probably did not wear such rings, but our rings are reproductions of designs of that period.



CHINESE SEAL RING
14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix. 14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal. 14-Kt.



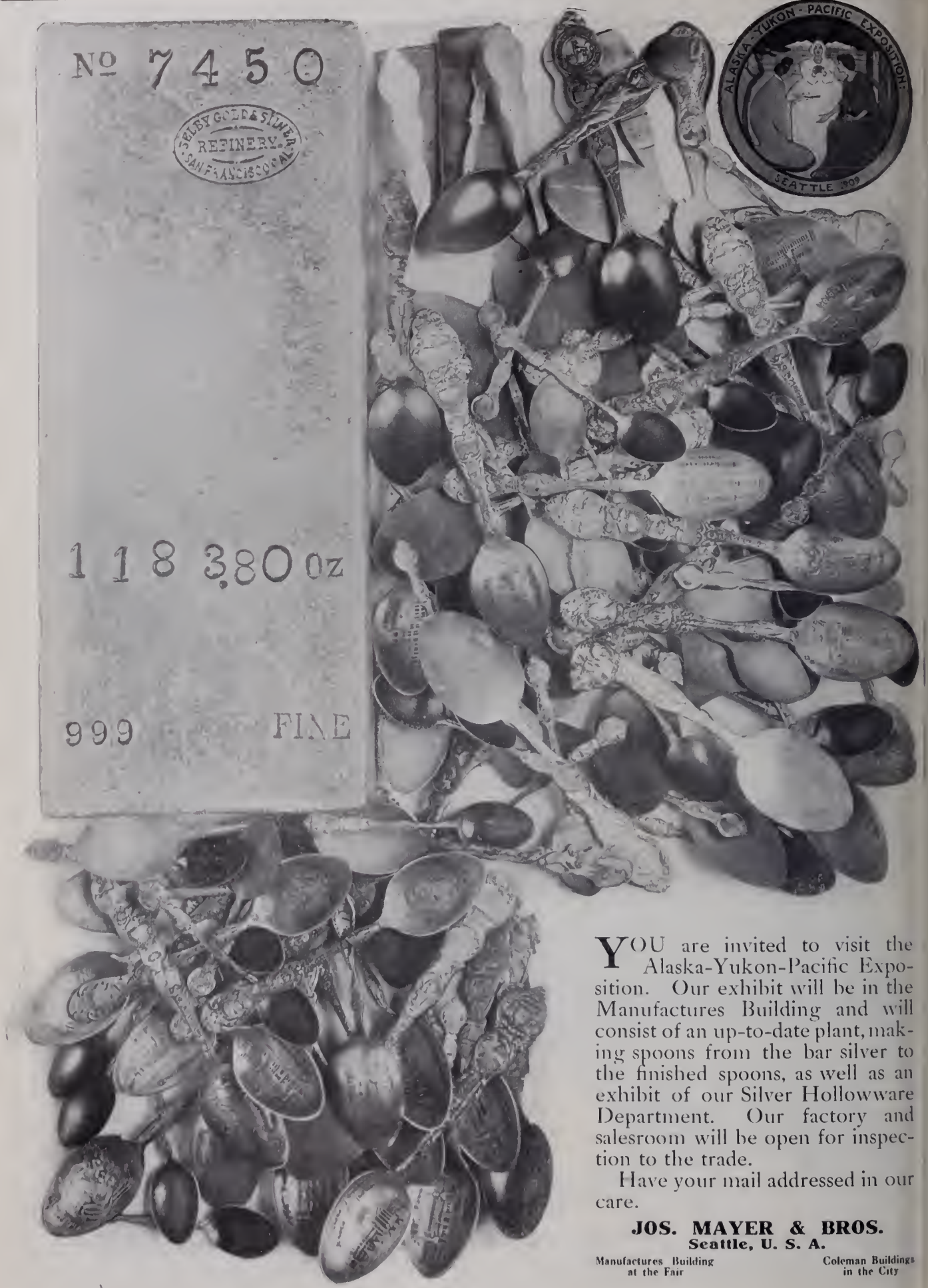
CHINESE SEAL RING
Good Luck and Long Life. 14-Kt.



ROMAN FILIGREE RING
Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls. 14-Kt.

ORIENTAL HAND-MADE RINGS—100 Designs
Jade, Lapis Lazuli, Topaz, Coral, Turquoise Matrix, Amethyst, Opal, Opal Matrix, Chrysoprase—Other Stones
Gold — NECKLACES PENDANTS BROOCHES — Silver

VAN DUSEN & STOKES CO.
1123 Chestnut Street, PHILADELPHIA, PA.



YOU are invited to visit the Alaska-Yukon-Pacific Exposition. Our exhibit will be in the Manufactures Building and will consist of an up-to-date plant, making spoons from the bar silver to the finished spoons, as well as an exhibit of our Silver Hollowware Department. Our factory and salesroom will be open for inspection to the trade.

Have your mail addressed in our care.

JOS. MAYER & BROS.
Seattle, U. S. A.

Manufactures Building at the Fair

Coleman Buildings in the City

OUR FOUR QUEENS



W
TRADE MARK

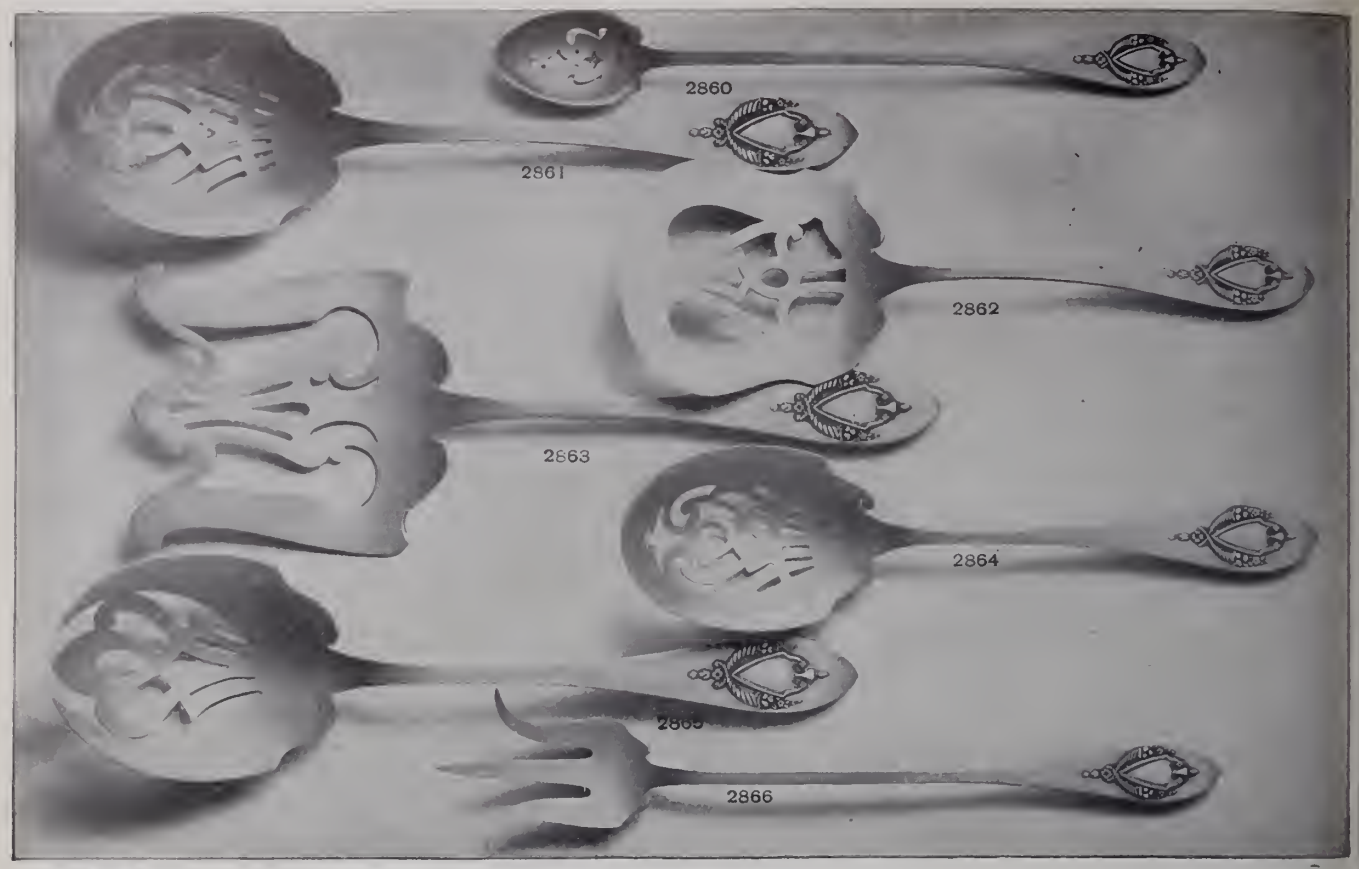
W
TRADE MARK

Play the Game to Win! Our Four Queens Can't Be Beaten!

SEND FOR LARGE FREE CATALOGUE OF STAG BRAND SILVERWARE.

THE WILLIAMS BROS. MFG. CO.

Glastonbury, Conn.



TRADE MARK R&L BC STERLING Made at ye Silver Shop of

Ye MOUNT VERNON PATTERN

Rogers, Lunt & Bowlen Co. Greenfield MASS. *Write for Catalog*

WE illustrate herewith what is acknowledged to be one of the most handsome Sterling Tea Sets ever placed on the market. It is also **one of the greatest values** offered the trade for a long time. Each individual piece in this set is of Good Heavy Weight—the excellence of finish, the quality of workmanship and the beauty in design make this distinctly a Smith product—which is equivalent to saying that it is beyond criticism.

FRANK W. SMITH COMPANY

Manufacturers of Sterling Silverware

Gardner, Mass.

TRADE MARK STERLING 925 1000



Sterling Silver Five-Piece Tea Set.

Ash-Receivers
Baking-Dishes
Candelabra
Chafing-Dishes
Coffee-Machines
Coffee-Pots
Coffee-Servers
Copperware
Egg-Poachers
Kettles
Match-Holders

READY SELLERS NOW



STERNAUWARE

ALL STERNAU SPECIALTIES

are guaranteed to be perfect in every detail and to give satisfactory service.

OUR CATALOGUE IS A PROFITABLE BOOK TO HAVE.

SMOKING SETS GILT LINED

Simplicity of design adds to the attractiveness of this useful set. Includes Cigar, Cigarette and Match Holders, Alcohol Lamp, Ash-receiver and Round Tray.

Percolators
Pitchers
Salt and Pepper Sets
Smoking-Sets
Spoons
Stands
Sugar-Bowls
Teapots
Traveling Companions
Trays
Wine-Coolers

S. STERNAU & COMPANY
Makers of
STERNAUWARE

IF IT BURNS ALCOHOL WE MAKE IT

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

Just An "Opener"



No. 3803.
Bottle Opener.

¶ A useful article that would make an acceptable gift to anyone.

Made in a variety of patterns
by

Trade RB Mark

R. BLACKINTON & CO.

ESTABLISHED 1861

SILVERSMITHS AND JEWELERS

New York Salesrooms:
15-17-19 Maiden Lane

Factory: North Attleboro, Mass.



G75

THE ATTLEBORO CHAIN CO.

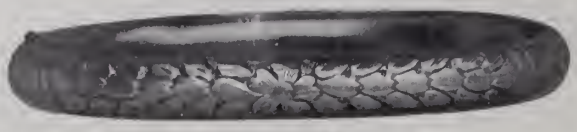
Makers of High-Grade Gold Filled

CHAINS, FOBS, BRACELETS and LAVALLIERES

THAT-GIVE-SATISFACTION



No. 16474



No. 16429

OUR new Fall line is now on the road. We have many new ideas, which are bound to be sellers. We do not hesitate to say that the finish of our goods is unexcelled, and the wearing qualities can be relied upon. If you haven't seen our line communicate with the factory at once and our salesman will call.

We sell to the Wholesale Trade only

OFFICES

NEW YORK - - 11 Maiden Lane
TORONTO, 616 Continental Life Bldg.
FRISCO - - - 704 Market Street

PLANT:
Attleboro, Mass.



G104



No. 4385. Illustration one-half size.
GERMAN SILVER

The Largest and most comprehensive line of mesh bags in Sterling and German Silver in the World.

Goods Manufactured by us include:

Sterling and German Silver Mesh Bags
Sterling and German Silver Box Purses
Sterling and German Silver Vanity Cases
Rolled Plate Bracelets—in Baby, Misses' and Ladies' sizes
Rolled Plate Ladies' Chains (Guards and Necks)
10K. Ladies' Chains (Guards and Necks)
Sterling Silver Ladies' Chains
Rolled Plate Necks (Pendant Drops)
Plated and Silver Sash Pins
Plated and Silver Sash Buckles
Plated Hat Pins
Rolled Plate Fobs

WHITING & DAVIS CO.

NEW YORK OFFICE: 7 Maiden Lane
CHICAGO OFFICE: 103 State Street

PLAINVILLE, MASSACHUSETTS





THE word "Colonial" means much; especially in sterling ware for weddings, as without exception the bride is always pleased to refer to her Colonial ware.

We are the leaders in this line of ware, having made it a specialty for over twenty years.

We have more designs and styles than all of our competitors put together and our prices are the lowest for A-1 goods.

Also write or 'phone us for photos of our new line of sandwich and grape plates.

We also make one of the finest lines of French roll dishes. Prices furnished on application to

ROGER WILLIAMS SILVER COMPANY

101 SABIN STREET, PROVIDENCE, R. I.

Dutch Collar Pins In Sterling Silver



21988
Etched, $11.00 doz.

10796
Enameled, $18.00 doz.
(Pearl-Roman)

21986
Etched, $12.00 doz.

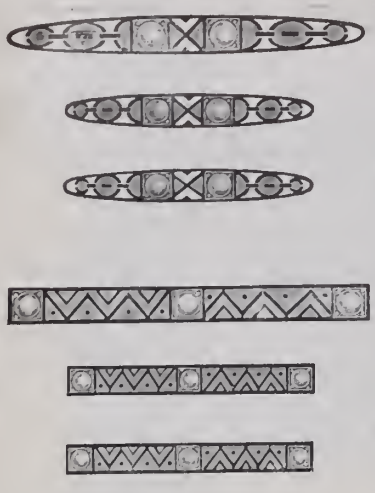
10744
Enameled, $36.00 doz.
(Rose Gold)

27293 $21.00 doz.

27289
Engraved, $24.00 doz.

(Jewelers' Circular Key)

Paye & Baker Mfg. Co., *Silversmiths,* **North Attleboro, Mass.**



ENAMELED

Brooches
Bar Pins
Cuff Pins

Etc., Etc., in Sterling Silver and Plate

¶ **For years we have made a line of Bracelets, Fobs and Link Buttons in Rolled Gold Plate and Solid Gold Front that has given satisfaction and proved itself worthy of your consideration. Our new designs are now on the road and our salesmen will be glad to show them to you if you will write us.**

¶ The stamp M. H. & Co. on our goods is a guarantee of quality, workmanship and finish.

¶ Ask your jobber to show you these new goods. If he doesn't handle them, write us.

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New York Office: - - 180 Broadway



Our Fall Line is now ready—larger than ever. Three New Toilet Sets, a large number of Novelties.

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Our Line is complete; see it before placing ***any part*** of your order. We will save you money and make SATISFIED Customers for you.

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We are manufacturing the new Elk Design under authorization No. 1, received from the Grand Exalted Ruler. We are at the head on this, as we are in the lead of all Elk Jewelry. The discussion on emblems having now been settled, members of the Order will purchase more freely, and we can supply your wants. We carry everything from Silver Buttons to the most expensive Diamond Mounted Charms. Memo package cheerfully sent on request.

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SELLERS OF SELLERS

ELK GOODS A SPECIALTY

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Enameled
Birth Month
Lockets



AUGUST—POND LILY

These Lockets are 1/10 gold plate

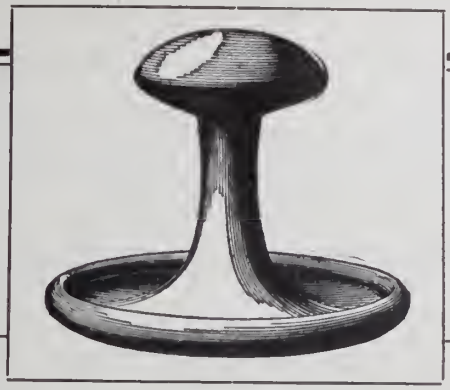
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The Krementz Collar Button never disappoints. Unequaled in construction and finish, its quality always has and always will be maintained.

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The Krementz Collar Button does not take advantage of the elastic leeway allowed by law. There is really no reason why a solderless collar button should assay a whit less than stamped. You can depend upon it that

Krementz 14-Karat Collar Buttons will assay 14-Kt. or $\frac{584}{1000}$ Fine.
Krementz 10-Karat " " " " 10-Kt. or $\frac{416}{1000}$ Fine.

You will note that articles assaying 9 to 9½ Karat or 13 to 13½, and sold as 10-Karat or 14-Karat respectively, save the makers a profit.

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Krementz Rolled Plated Collar Buttons and Studs are made with regular Krementz 14-Kt. stock; which is sweated, not soldered on composition base. Exhaustive tests show Krementz Plate is much heavier than is used on any other rolled-plate jewelry. Their great popularity in hot countries (where perspiration destroys ordinary goods), is largely owing to the thickness and quality of Krementz Gold Plate, similar to that used on highest quality filled cases.

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Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

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THE CUSTOMERS who buy Waistcoat Buttons are particular men who choose the best things in other lines. It is enlightened policy to cater to this class of trade, which Durand Waistcoat Buttons satisfy. For full dress, semi-dress and mourning.

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Worthy of emphasis are perfection of Roman Finish and finest Vermicilli Decoration. Twelve bead sizes.

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Plain Beads from	$6.00 up
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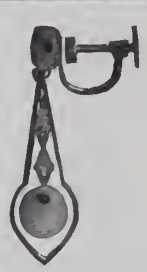
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10-K. and 14-K. Neck Chains and Guard Chains — Plain and Jeweled Lorgnette Chains

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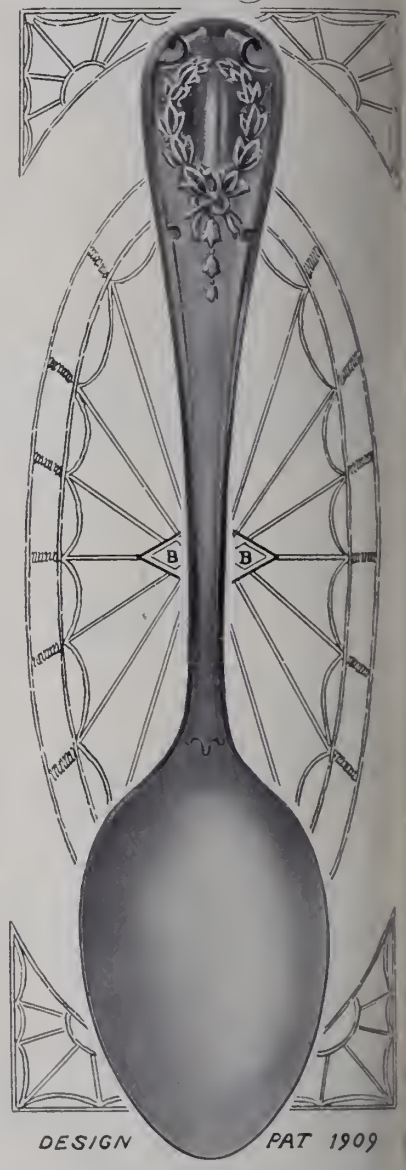
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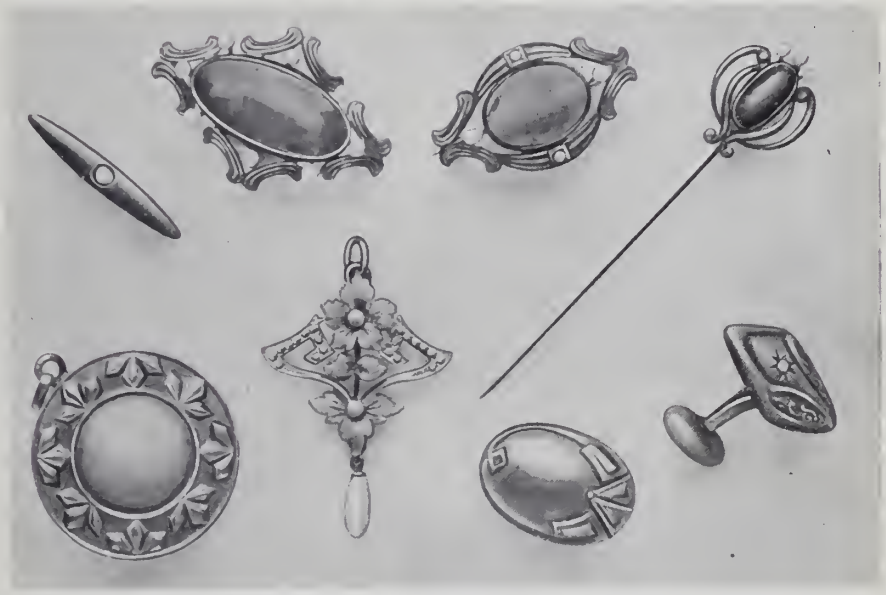
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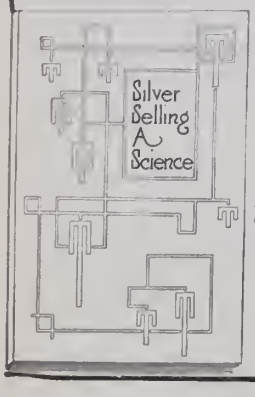
The Sales Value of an Idea

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There are two views of silver—(1) Common merchandise, ***ornamented.*** (2) The expression of an artistic conception combined with utility, with silver as the basis of the work or the medium of expression. The view ***you*** take determines the following question:

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Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

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WITH MOUNTINGS OF A PLAIN, FANCY, OR NAUTICAL DESIGN

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Lockets for one, two or three pictures, in round, oval, heart and fancy shapes.

Crosses, Fobs with and without Seals, Links, Safety Pins, Jockey Charms, Scarf Pins, Stone Heart Charms, Bangles, Etc., Etc.

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FOR SCARF PINS AND BROOCHES

14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

PRICE 50 CENTS

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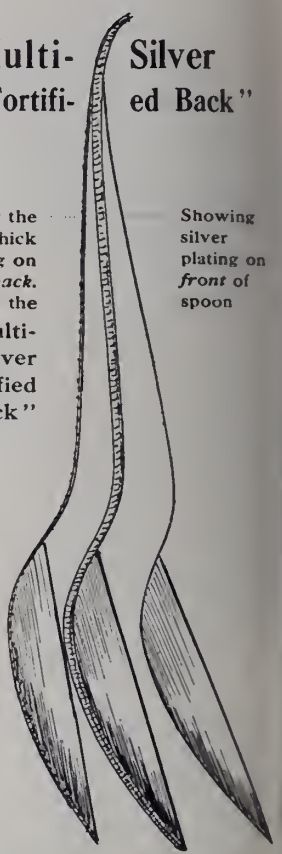
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Safety Pony



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Everything in Lockets



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THE LOCKET here illustrated is one of our new Hand Chased designs, which we are making in all sizes, in Ovals and Rounds. Finished in any color desired.

300

New designs added to our line for the Fall trade. Our well known Trade Mark inside the locket, is a guarantee of

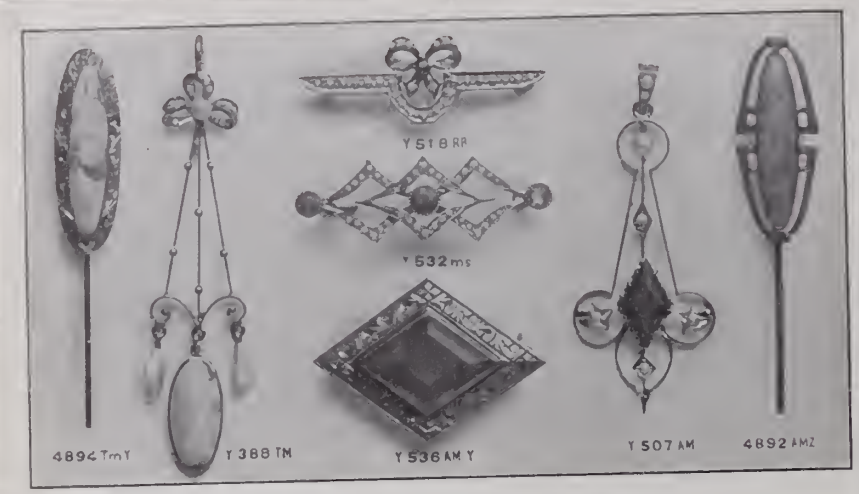
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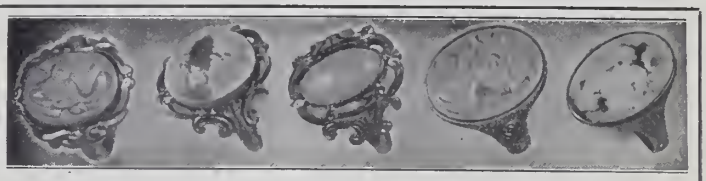
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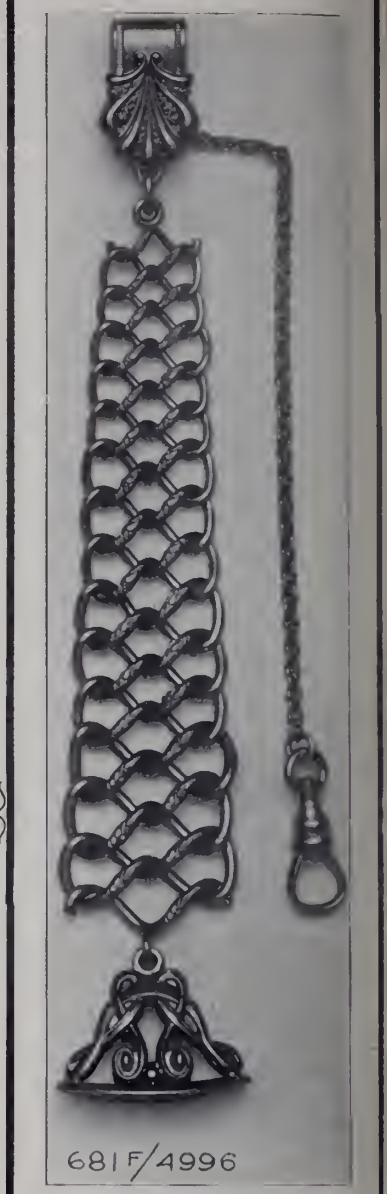


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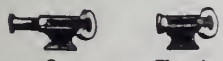




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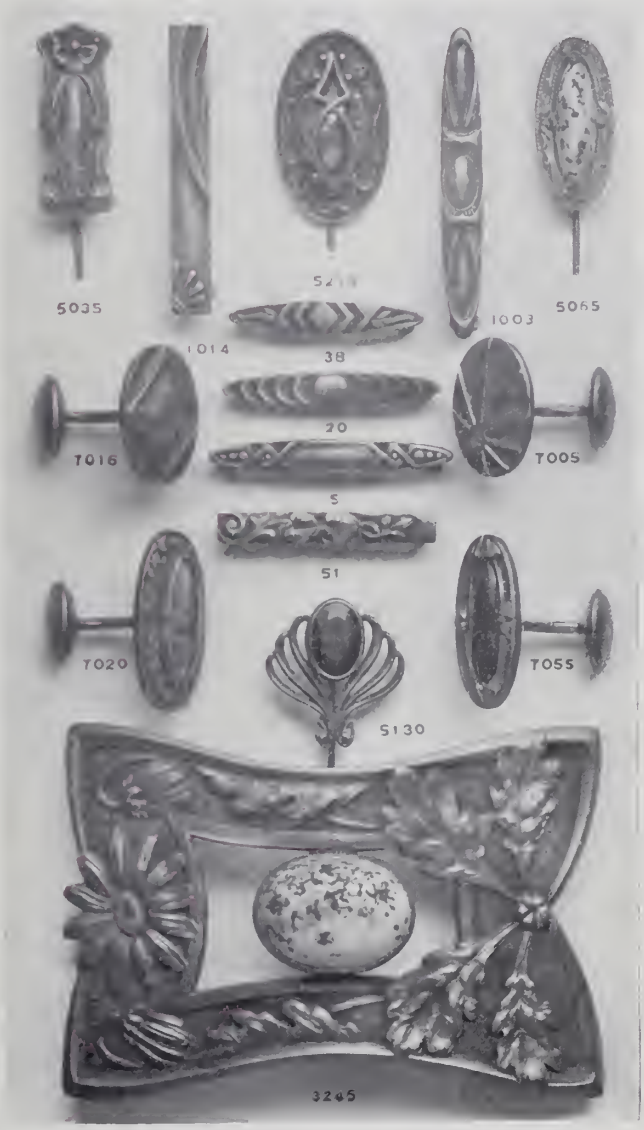
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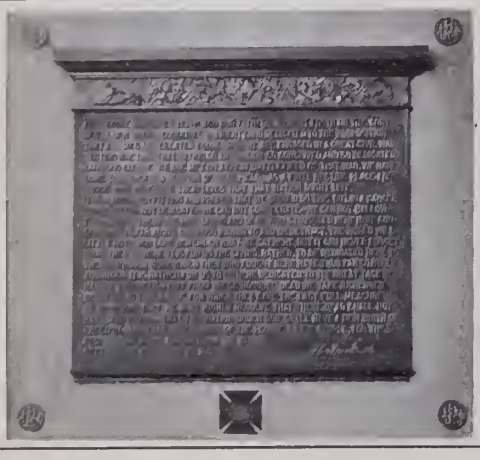
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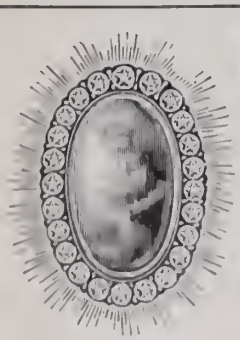
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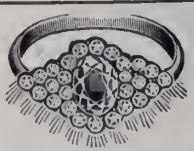




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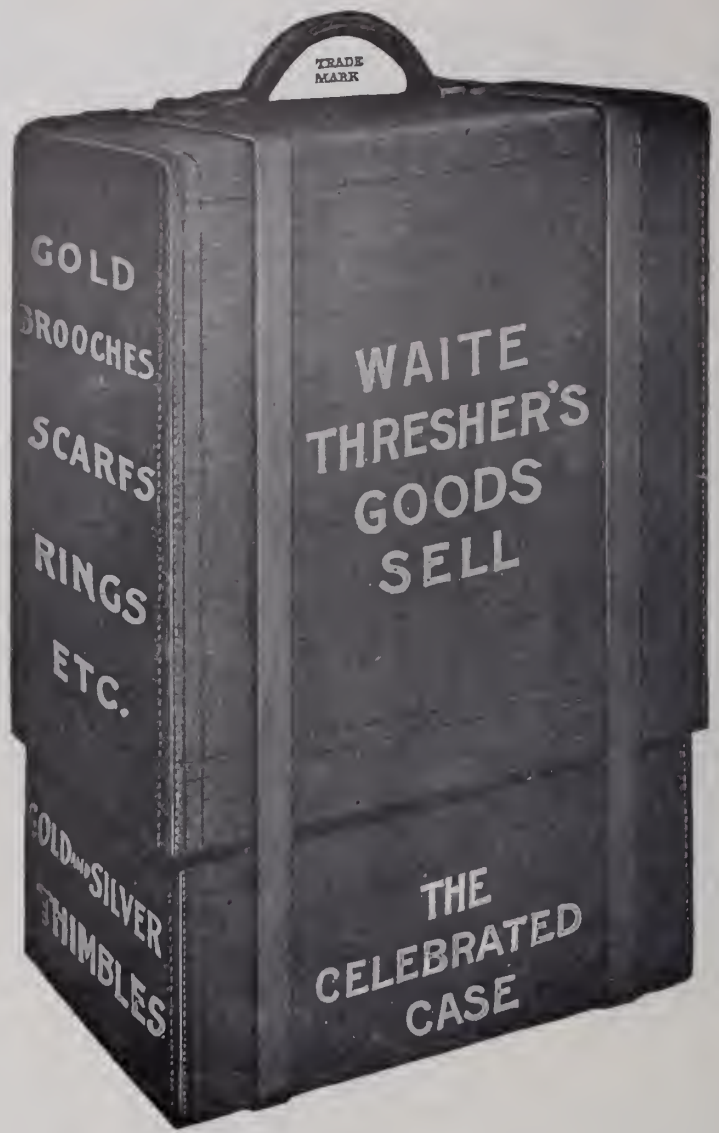
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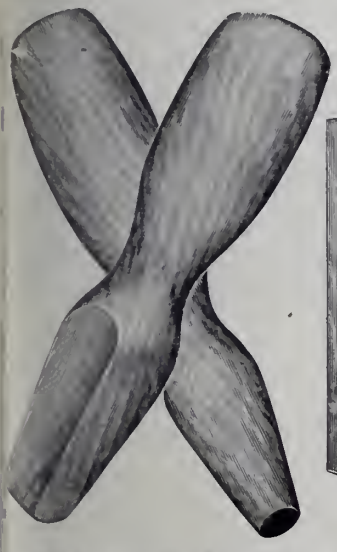

Bottle 78

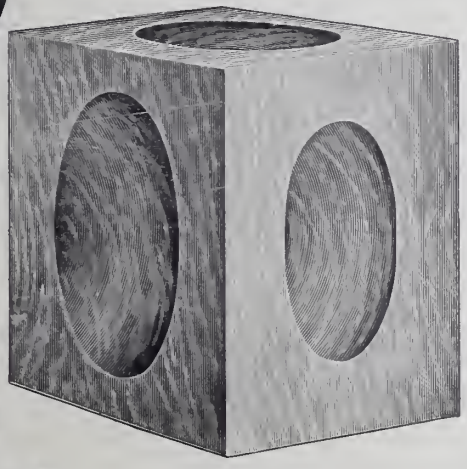
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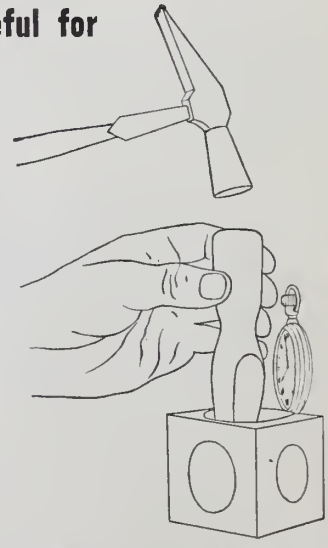
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4361 Red, Green and White
4362 Jet



4423 Red Enamel
4424 Light Blue Enamel
4425 Green Enamel
4426 Jet Enamel



4419 Red Enamel
4420 Light Blue Enamel
4421 Green Enamel
4422 Jet Enamel



4415 Red Enamel
4416 Light Blue Enamel
4417 Green Enamel
4418 Jet Enamel



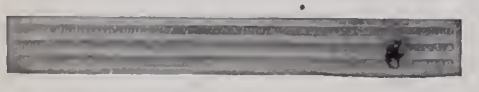
4375 Red Enamel, Brilliants
4376 Light Blue Enamel, Brilliants
4377 Green Enamel, Brilliants
4378 Jet Enamel, Brilliants



4371 Red Enamel, Brilliants
4372 Light Blue Enamel, Brilliants
4373 Green, Brilliants
4374 Jet, Brilliants



4367 Red Enamel, Brilliants
4368 Light Blue Enamel, Brilliants
4369 Green Enamel, Brilliants
4370 Jet Enamel, Brilliants



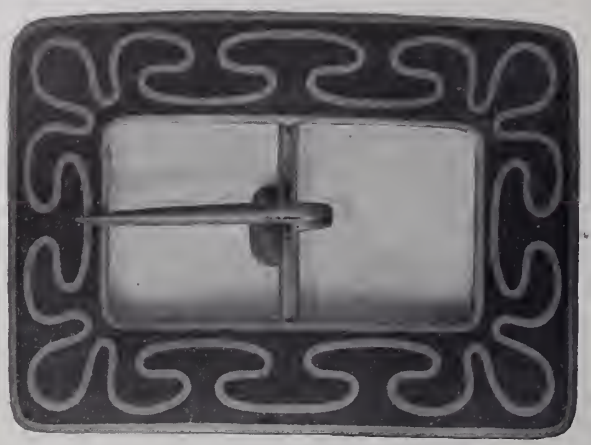
4407 Red Enamel
4408 Light Blue Enamel
4409 Green Enamel
4410 Jet Enamel



4391 Red Enamel
4392 Light Blue Enamel
4393 Green Enamel
4394 Jet Enamel



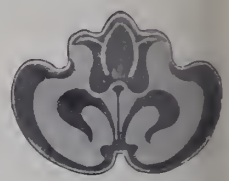
Enameled Jabot Pin
4342 Red and Green
4343 White and Green
4344 Jet



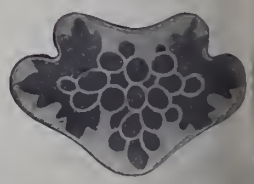
4129 Buckle } Black Enamel
4129½ Pin } Roman Finish



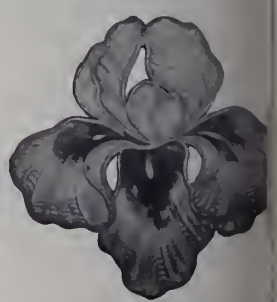
4128 Buckle } Black Enamel
4128½ Pin } Roman Finish



Enameled on Sterling Silver
4336 Red, White and Green



Enameled on Sterling Silver
4359 Purple, Green and White
4360 Red and Yellow, Green and White



Enameled Jabot or Chatelaine Pin
4349 Purple and Yellow
4350 Jet



Enameled Jabot Pin
4347 White and Green
4348 Jet



Enameled Jabot Pin
4345 Purple and Green
4346 J

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVIII. WEDNESDAY, MAY 26, 1909. No. 17.

Some Interesting and Beautiful Silver and Silver-Gilt Pieces Attributed to Benvenuto Cellini.

By Charles A. Brassler.

OF the many handsome specimens of gold and silverwork ascribed to the famous Italian master of the craft, Benvenuto Cellini, only very few can be attributed with absolute certainty to the great artist, chief among which is the celebrated salt cellar of Vienna. For all that, contemplation of these pieces is none the less interesting to the modern worker in



ORPHEUS BASIN ATTRIBUTED TO BENVENUTO CELLINI.

precious metals and we present to-day few that are supposed to be Cellini's ork and in any case certainly belong to s school.

Illustrated on this page are a ewer and sin from the silver treasure of the Med-. These two superb specimens, replete th ornamentation in high relief and semi-lief, are in silver gilt. The pitcher is 55 ntimeters (21¾ inches) high, while the basin measures 62 centimeters (24½ inches) in diameter. The subject of the decoration is borrowed from the myth of Orpheus. On the basin the bard of Thracia charms and soothes by the sounds of his lyre the animals with which he is surrounded and among which figure the deer, the boar, the bull, the bear, the camel, the unicorn, the lion, the elephant and the goat. The surrounding landscape represents the most varied aspects of valleys, mountains and rivers. Fortresses and habitations remind of human life; they are placed in the midst of trees of various species, among which can be noted the willow and the palm.

On the border of the basin in six oval medallions are represented other animals, each in the center of a landscape, viz., a watch dog, a wolf caught in a trap, a cat, a fox, a monkey and a hare. The style of ornamentation of the framing of these medallions and the complement of the border is borrowed from the antique in respect to



ORPHEUS EWER.

the grotesque, combined with Renaissance *motifs*.

On the body of the ewer large medallions, in which appear landscapes and animals, alternate with decorative compositions consisting of foliage, leafwork, masks and fantastic figures. A sort of frieze composed of smaller medallions and of Renaissance designs fills the portion above the body of the vessel, bearing on each side a mask, one under the handle and the other under the spout. The neck is embellished with a decoration analogous to the frieze, while the spout has been given the shape of a half open leaf. The handle, partly consisting of the bust of a siren, ends in a child's head placed at the rear side of the spout. On the foot masks alternate with oval medallions, in which marine animals are seen disporting themselves in various ways.

The richness of the ornamentation does not detract from the decorative harmony of



The goal or finishing line at the end of a Marathon race looks a long ways off to the contestants who are about to start in such a race—it takes a lot of energy, a lot of will-power, a lot of perseverance to cover the 26 miles 385 yards and reach the goal at the end.

That is just exactly the way with a good many things in life that are worth doing well. The goal aimed for looks a long ways off, with many obstacles to overcome.

We have reached one of our goals by building our own factory, for we have had this idea in mind for a great many years.

In reaching this goal, we have put in a big lot of talk, thought, and planning in making our new factory a modern jewelry plant for the production, by up-to-date methods of 14K. and 10K. Gold Rings, 14K. Larter Shirt Studs, Larter Vest Buttons, Sleeve Buttons and Lockets.

When Larter & Sons' travelers call it will be worth your while to look over their lines as a proof that the goal was worth waiting and working for, or by calling at or writing to our New York Office, No. 23 Maiden Lane, we would be pleased to be of service to retail jewelers in good standing.

Pacific Coast Representative:
A. I. HALL & SON,
Jewelers' Building,
Post Street,
San Francisco, Cal.

Trade-Mark



Reg. U. S. Pat. Office.



ıe pitcher and basin, which claims only
lmiration.

Another illustration shows the Medici
ax. In an architectural framework of
ather heavy composition appears a bas-
lief representing Jesus surrounded by the
postles and raising the folds of His cloak
show St. Thomas the wound in His side.
his pax, which is in silver gilt 21 centi-
eters (eight and one-quarter inches) high
ıd 13 centimeters (five and one-quarter



DOLPHIN PITCHER THAT GOES WITH AMPHITRITE BASIN.

ıhes) broad at the base, was kept for pur-
ı es of worship in the Chapel of the Pitti
lace at Florence. It is only about 30
ırs ago that it was placed on view in
·e of the cases of the gallery of the
ound floor containing the Medici treas-
ı s. The attribution to Cellini borrows all
i grounds from the fact that the piece
h been from time immemorial in the
c pel of the successors of Cosimo I de
Medici, the Duke of Tuscany, who was one
o he most ardent patrons of Cellini.

'n the large silver gilt oval basin ap-
·ring on the front page, the artist has de-
ı ed in semi-relief the legend of Neptune
n Amphitrite. The latter, as is well
c wn, was the daughter of the sea god
Neus and of Doris, or, according to Apol-
o rus, of a daughter of Oceanus, and be-
ae the wife of Neptune. According to
h legend, when the latter demanded her
ı arriage she fled to Mount Atlas, but
v discovered by a dolphin which Neptune
a sent after her and borne back to him.
goddess and queen of the sea she is
s lly represented with her husband's tri-
e in her hand, sitting in a car of shells
r n by Tritons, or on a dolphin before
l h a cupid swims.

ıe dish measures 64 by 53 centimeters
24 by 21 inches). In the hollow portion
ıe center appears a coat-of-arms, the colors of which are rather indistinct. This coat-of-arms is commonly supposed to be that of Francesco de Medici, but Plon in his work on Cellini has declared it to be that of Wolf Dietrich of Raitenau, Archbishop of Salzburg. This beautiful piece shows all the wealth of decoration and fruitful conception so characteristic of the school of Cellini.

The reader will also find in the illustration below a very odd pitcher in the shape of a dolphin, which doubtless belongs to the Amphitrite basin, both on account of its relation to the legend and the fact that its foot fits in the oval center of the basin.

There is another piece in the collection, bearing the same coat-of-arms, viz., a cup of enameled gold, one of a set of three which figures among the illustrations. The elegance of the workmanship, the marvelous execution of the details and the seductive effulgence and finish of this piece have caused Labarte and others to name Cellini as the maker.

It is well known that for quite a while after Cellini's death the goldsmith's art followed faithfully in the footsteps of the Italian master, and if a number of the many pieces generally attributed to him were not immediate products of his hand some of them were doubtless executed by his assistants under his supervision and others by his pupils and followers.



PAX ATTRIBUTED TO CELLINI.

C. Lumsden & Son, Inc., Richmond, Va., was recently incorporated with a capital of $75,000, of which $50,000 has been paid in. The incorporators are: D. E. Lumsden, president and general manager; A. L. Lumsden, vice-president; W. M. Myers, secretary; O. D. Pitts, treasurer, all of Richmond.



GOLD ENAMELED CUP WITH TWO HANDLES.

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

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Members of West Virginia Retail Jewelers' Association Hold Fourth Annual Convention at Wheeling.

Wheeling, W. Va., May 19.—Watch ice-cutting, the selling of silver and plated are by manufacturers to legitimate jew-ers only, the practice of jobbers and manu-cturers selling at retail and an endorse-ent of the plan of the various companies est. lishing a fixed retail selling price their products, were among the most in-resting of many topics considered at the urth annual convention of the West Vir-ia Retail Jewelers' Association which osed its sessions late yesterday afternoon. he next place of meeting will be deter-med ater. While the attendance was not large as had been anticipated, there was uch enthusiasm. The verdict was that uch good had been accomplished.

The convention opened Monday morning the McClure House, the meeting being lled to order by President T. A. West-yer, who introduced Mayor C. C. Schmidt, the Nail City, who in well-chosen words tended to the visitors the freedom of the ty. The address of welcome was re-onded to by State Senator Henry Zilliken, Wellsburg, who is one of the best-known tail jewelers in the State. The first matter ken up was the appointment of com-ittees, which were named as follows: Au-ting, J. S. Stimpson, Wheeling; J. B. rry, Benwood. Resolutions, W. L. Jones, artinsburg; C. A. Keefer, Grafton; A. C. homas, Sistersville. Constitution and By-ws, Mr. Zilliken, Wellsburg; T. C. aurer, Elm Grove, and C. A. Clarke, nithfield.

Secretary Charles E. Baab, of Parkers-rg, submitted his annual report showing gain in membership. The business of the ssion during the morning was largely of routine character. The address of the day as delivered by A. C. Thomas, president of the West Virginia State Optical Society, whose subject was "Optometry, Beneficial or Disadvantageous to Jewelers."

There was a discussion of the subject "Shall Our National Association Adopt an Official Organ." This was referred to again



CHAS. N. HANCHER, PRESIDENT-ELECT.

yesterday by President J. P. Archibald, of the American National Retail Jewelers' Association, who said that an official organ was about as much use to an association of jewelers as a fly was to a wagon wheel, or words to that effect. He said that all jewelers' publications were liberal to all associations in devoting space and opening their columns to any legitimate discussion.

Other matters discussed were "What Shall We Charge for Repairs?" "Shall Watchmakers Be Compelled to Pass An Examination?" "What Is a Fair Selling Price?" On the first proposition a uniform price for repairs is favored. No action was taken on the second proposition and a fixed selling price is favored. Monday night the visitors attended a circus, which was in town, and ate peanuts and drank the regulation circus lemonade, much to the delight of everybody.

Yesterday's session was full of interest, and concluded with the election of officers. The session was opened by an address by Mr. Westmyer, who told the members present what the association had accomplished during the last year. This was followed by a discussion of "What Is A Fair Fixed Selling Price?" "Shall We Approve of Manufacturers Opening Stores?" and the last-named subject brought out many expressions of opinion and showed that the West Virginia jeweler is opposed to any such move on the part of manufacturers.

The lecture of C. T. Higginbotham, consulting Superintendent of the South Bend Watch Co., followed, and Mr. Higginbotham was asked many questions. His subject was "How to Locate and Correct Errors in the Lever Escapement," and he illustrated his talk by producing an enlarged escapement, explaining many points about it. It was admitted by all that his talk was not only instructing, but exceedingly entertaining.

Mr. Higginbotham's address will be published in full in a later issue.

Following Mr. Higginbotham President Archibald, of the national association, was introduced and talked for more than an hour in a most entertaining manner. Among some of the things he said, which is not given in his address as printed below, was that many manufacturers would be present at the national convention to be held in



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aha in August. He also hoped that the onal convention would not take the ac- that the Oklahoma convention did in mmending the sale of movements in s. He favored this being done with nd 17 jewel movements, but no more. predicted that the time is coming when will be a fixed price on all standard ls. He deplored the fact that drug hardware stores engaged in the jewelry ess at a profit of 10 per cent. and a ard price for jewelry meant that the er would come into his own. Job- all over the country are, he said, be- ing to quit selling at retail. President oa l favors the passing of a horological for the licensing of watchmakers. On es he favored a tariff, saying that 92 ert of the watches sold in America American watches, and he advocated the ing of a jewelers' club or "round table" ery community and paid special ref- ce to the splendid Jewelers' 21-Karat of Pittsburg, but recently organized, old the association members how they benefit financially by having such an or- ation

n the question of having a fixed selling : watches he assured them that there 'd be no violation of the anti-trust S an act; that he had been given legal on on the subject by some good law- He said that about one-half of the ers sit at the bench with an eyeglass e eye and let business get away.

other points Mr. Archibald spoke llows.

MR. ARCHIBALD'S ADDRESS.

s gratifying to see such an enthusiastic in- in the association work in the Mountain which proves that the jewelers are alive to own interests and are filled with enthusiasm nspiration in the work.

doubt each jeweler in this State has read r month to month the most excellent accounts t sociation work throughout the United States. Mountain State is not alone in organization for she has more than 30 sister States work- ally and hourly to elevate the retail jewelry ess. You have read of the organization and en of the States of Colorado, New Jersey, ware and South Carolina. You have read e organization of New York. You have read e great convention held in the 46th star of Oklahoma. Such conventions as have held in the past few months are sowing the of organization deep in the hearts of active jewelers.

h a convention as we have here to-day will be remembered by the jewelers of West Vir- Your president, T. A. Westmyer, has been d war horse in convention work. We found three years ago in the organization meeting hester, N. Y., with his coat off working e betterment of the retail jewelers. We find o-day still at the helm. He has been your dent for several years. He has done a noble for you in this State. Your other officers also been active and the retail jewelers of State should congratulate themselves upon efficient representatives.

minds now turn to some of the work that en accomplished recently in the work of the y associations. Through the efforts of the ican National Retail Jewelers' Association mile stones of progress have been passed. or even two years ago we had very few ates sold on a fixed selling price; but to-day we n ame a long list of watches that are so dis- d. Among them are the Hamilton watch, ades; Howard watch, all grades; South Bend at, all grades; Rockford watch, all grades; s watch, all grades; Ingersoll-Trenton watch, ades, and the Elgin, Waltham and Hampden also restrictive prices on all high-grade move- These last three companies have promised a on there will be more watches on the fixed l price. We maintain that the question shall ved when all watch movement are sold at a m fixed selling price, and inclosed in a gold-filled case with a fixed selling price. In other words, a watch movement with a fixed selling price and a gold-filled case with a fixed selling price will solve the problem.

This is the slogan for organization work throughout the United States this year. To this the association has been bending its energies for months.

There has been an agitation throughout the country of late for all watch movements (cased) to be sold with a fixed selling price on the combined case and movement. The illustration of this is more easily given by citing the Howard or the Lord Elgin. Every retail jeweler knows what it means to sell a Howard watch with a specific case bearing the license mark. It is an easy matter to sell a watch movement cased in a specific case which the retail jeweler dare not change. We are using this means of warning the retail jewelers of this State as well as other States that it is a dangerous proposition. We wish to warn the retail jewelers that if every watch company in the United States cased every movement in a gold-filled case or a solid-gold case and placed upon it a fixed selling price that a great injustice would be done the retail jeweler. There are about 350 different grade movements of watches made in



A. C. THOMAS, SECRETARY.

the United States. If we place the average price of $15.00 on every complete watch, the total cost of these would be about $5,500 to have one complete watch of each kind in stock, and no live jeweler could afford to have in his stock only one grade of each watch, so in order to have the minimum stock that each retail jeweler could carry in order to do business he would be compelled to have two or three complete watches of each grade, thus costing him from $10,000 to $15,000 to carry a small stock of watches. This would be an impossibility with more than 50 per cent. of the retail jewelers of the United States. We believe that the retail jewelers should be careful in making resolutions and recommending that the watch companies should case their movements and sell them cased only. We believe that the better method is to have a fixed selling price on all movements without a case and to have a fixed selling price on every case without the movement. We will admit that it might be wise to have complete watches sold in the special high grades, but not in all grades. We agree that the 17- and 21-jewel goods should be cased, but no more.

Again, a great injustice would be done the watch case companies if we even could have all watch movements sold cased, for the largest gold-filled watch case companies make cases only, and if all watch movement companies sold their watches cased, some of these companies would evidently have to go out of business or become a manufacturer of watch movements.

For these reasons we wish to warn the retail jewelers of this State to be careful in the resolutions and the steps taken relative to this question of a complete watch.

Another forward step brought about through the instrumentality of the retail jewelers' organizations is the minimum prices secured in some brands of silverware, and also the placing in the hands of the legitimate retail jeweler much of the best grades of silverware. We believe that all leading silverware companies will soon be glad to place in the hands of the retail jewelers only their standard makes of silverware. We do not believe that the time will ever come that all the cheap grades of silverware will be placed in the hands of the retail jewelers, but we believe that all standard makes of good silverware will be confined to the jewelry line.

The national organization of retail jewelers is working on a trade-mark proposition which will be very profitable to the retail jewelers. The trade-mark has been agreed upon and the contracts written and signed. The purpose of this trade-mark is to have manufacturers make goods bearing the association trade-mark, which goods will be sold only to members of the jewelers' associations. By this means association goods will be pushed through the retailers selling them, and will become popular for the reasons that they will contain a fixed quality and a standard mark, showing who the maker is, what the karat is and also guaranteeing the above facts to be true.

We believe that every State should have a horological law requiring watchmakers to be examined and licensed by a committee apointed by the Governor of each State. By means of such a law cheap watchmakers, or those having no experience and no training, would be eliminated from the business until they prepared themselves fully to pass a State examination. Such a measure would be helpful to every retail jeweler.

The relationships existing to-day between the manufacturer, the jobber and the retail jeweler is harmonious. Meetings have been held between the executive committees of these respective bodies and a feeling of harmony exists.

For about four months we have advocated the organization of round tables or jewelers' clubs in every town and every city throughout the United States. This seems to be a popular chord, for in many cities and towns round tables and clubs have already been organized. These clubs where organized are meeting, some once every week and some every two weeks, and others once a month. Subjets referring to their business and the difficulties arising daily are discussed at these meetings. They have been most helpful so far. The greatest factor in these weekly or monthly meetings is the good feeling and fellowship that exists among the retail jewelers attending such functions. The word "competitor" has been a harsh, cold word used for generations in the past, and the retail jeweler has always had an ill feeling toward his competitor. This is being eliminated daily through the round-table movement. It has taken hold of so many thousands of jewelers throughout this country that we believe the time has come when we should entirely eliminate the word "competitor" and should used the word "business associate."

We believe that in organization work there are great results to be accomplished. Only the elements of success have been achieved. Only the seed has been sown. This seed must grow and ripen into fruit before all the desired results can be obtained. It is now important that each retail jeweler should become interested in association work and help to uplift himself and his brother jeweler. Our own welfare and our own business interests depend entirely upon our attitude in association work.

The report of the treasurer showed that there was $238 contributed last year. The expenditures were $188, leaving a balance in the treasury of about $50. Senator Zilliken assured the jewelers, when the repair lien bill was under discussion, that he could have it put through the West Virginia Senate. The jewelers want a law passed enabling them to sell a watch left for repairs after it has been in the watchmaker's hands a certain length of time.

The election of officers was then taken up, resulting in the selection of the following: Charles N. Hancher, Wheeling, president; Charles E. Baab, first vice-president; Senator Henry Zilliken, second vice-president; Ralph Erhard, Davis, third vice-president; C. A. Keefer, Grafton, fourth vice-president; W. T. Eisensmith, Charleston, fifth vice-president; A. C. Thomas,

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Sistersville, secretary; B. F. Robinson, Clarksburg, treasurer.

The representatives to the national association selected are Senator Zilliken and M. Jones, and the executive commitee included Mr. Westmyer, chairman; Mr. Jones, C. M. Powers, New Martinsville; H. J. Hnrich, Huntington; W. J. Lukens, Wheeling. The association will appoint two additional representatives to the national convention if the membership warrants it.

Mr Westmyer refused to serve again as president, having held that office for five years. Mr. Hancher, who was elected to succeed him, is recognized as one of the leading jewelers of the State, having the best store in Wheeling. Mr. Thomas, who was elected secretary, is president of the State optical organization, and the indications are that the two associations will hold joint sessions next year. Mr. Thomas did not want to take the office, but was prevailed upon to do so. The new officers will endeavor to get every jeweler in the State interested in the organization.

The following resolutions were adopted:

Resolved, That we commend and express appreciation of the various watch companies who have made efforts to confine the sale of their product to the legitimate jewelers, and especially the South Bend Watch Co., who, by its method of advertising, tends to strengthen our position with the consumers, and, be it further

Resolved, That we commend the Rockford Watch Co. for its recent change in their selling plan of confining their product to the retail jewelers, and, be it further

Resolved, That we commend all silver and plated ware manufacturers who confine the sale of their product to the legitimate retail jewelers, and, be it further

Resolved, That we, the West Virginia retail jewelers, do all in our power to co-operate with the companies who are confining the sale of their products to the legitimate retail jewelers

Resolved, That we condemn the practice of manufacturers and jobbers maintaining retail stores, selling at retail or supplying hotels and restaurants direct, thereby robbing us of profits which should be justly ours. We pledge ourselves so far as practical to confine our purchases to manufacturers and jobbers not doing a retail business.

Resolved, That we heartily endorse the plan of the various companies in establishing a fixed retail selling price on their products.

Resolved, That we endorse the provisions in the tariff bill now before the United States Senate so far as it refers to the stamping of all foreign made watches, and insist that they require the makers' names, the number of jewels and place of manufacture to be plainly stamped thereon.

Resolved, That we endorse any Federal legislation that will prevent fraudulent advertising or the distribution of the same through the United States mails or otherwise.

Resolved. That we heartily endorse the action of the National Association as regards their commendation of the *Merchants' Trade Journal*, of Des Moines, Ia., for its untiring efforts in behalf of the retail jewelers.

Resolved, That the thanks of this association be extended to the Honorable Mayor of the City of Wheeling for his attendance and pleasing address; to the Wheeling papers for their complete reports concerning our meeting; to the various manufacturers and jobbers who have attended our meeting and made displays for the convenience of our members; to C. T. Higginbotham, of the South Bend Watch Co., for his very instructive and entertaining lecture on "How to Locate and Correct Errors in the Lever Escapement: to the Wheeling members of this association for their hospitality, kind attentions and entertainment during our stay in the city; to the McClure Hotel management for courtesies extended, and to all who have assisted in making this meeting a grand success.

It was after 6 o'clock before the proceedings of the convention came to a close. Most of the members left at 5 and 6 o'clock for their homes, but a few remained over to enjoy riding in automobiles provided by the association.

Some of the visitors stood for their pictures at noon yesterday in front of the Board of Trade building.

Among the representatives present were: W. A. Nichol, with the White-Hanes Optical Co.; R. J. Sine, Julius King Optical Co.; V. C. Regan, South Bend Watch Co; G. E. McDonald, J. T. Lauren Co.; J. M. Rosenbach, Rockford Watch Co.

Omaha Department Store's Advertisement as to Sale of Joseph Brown & Co. Stock Declared Misleading.

OMAHA, Nebr., May 19.—The advertising of jewelry, watches and diamonds by Bennett's department store in the past week has caused considerable comment in the jewelry trade, owing to the fact that this house in big letters announced the sale of a $40,000 bankrupt stock of jewelry, cut glass, etc., of Jos. Brown & Co. which the advertisers claimed had been bought from the American Trust and Savings Bank of Chicago as receiver for Jos. Brown & Co., at 50 per cent. of the manufacturer's cost.

While the trade here have heard from time to time of the selling of Jos. Brown & Co.'s stock in various parts of the country, the announcement of the sale of $40,000 worth by the department store caused considerable surprise owing to the fact that from the news stories that have appeared in the past the Brown stock must have been sold many times over in the last year. Another thing that caused surprise was the big announcement of diamond jewelry in view of the fact that it is understood that the diamonds which came into the hands of Brown's receiver amounted to but $300.

CHICAGO, May 20.—The announcement of the Omaha department store of the sale of $40,000 worth of jewelry, cut glass, etc., from the bankrupt stock of Jos Brown & Co. is believed here to be without foundation, and but for its bad effect upon the retail jewelry trade would be considered a distinct joke, owing to the fact that these Jos. Brown sales have been going on all over the country, from Texas to the Lakes.

The receiver for Jos. Brown and Co. was the American Trust and Savings Bank, but Mr. Sessinghouse, who had charge of the bankruptcy department of this institution, when told of the advertisement in question pronounced the statement that $40,000 worth of the stock had been sold by his company to the Omaha department store, as absolutely and unqualifiedly false. He said that the American Trust and Savings Bank has not sold $1 worth of this stock to anyone. Mr. Brown settled with his creditors at 25 cents on the dollar, and the receiver, said Mr. Sessinghouse, turned over the stock to Brown when the compromise was confirmed by the court.

A recent dispatch from Iowa City, Ia., reports that 150 panes of glass in the Puritan Mfg. Co.'s plant at that place were broken during a heavy hail and wind storm. About 25 feet of the roof of the same building was blown off.

Exports of Jewelry, Silverware, Clocks, Watches and Kindred Lines from the Port of New York.

WASHINGTON, D. C., May 17.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Algoa Bay: 108 cases clocks, $1,976; 2 cases watches, $349; 1 case jewelry, $100.
Barbados: 1 case watches, $100.
Berlin: 2 cases clocks, $130.
Bombay: 10 cases clocks, $141; 3 cases plated ware, $338.
Bremen: 1 case plated ware, $200.
Buenos Ayres: 2 cases optical goods, $538.
Christiania: 6 cases clocks, $246.
Colon: 8 cases plated ware, $857; 8 cases clocks, $439.
Conarky: 252 cases clocks, $2,261.
Copenhagen: 10 cases clocks, $264; 1 case thermometers, $125.
Demerara: 13 cases clocks, $169.
Glasgow: 83 cases clocks, $997.
Guayaquil: 4 cases clocks, $125.
Hamburg: 3 cases watches, $2,507; 4 packages optical goods, $868.
Havana: 1 case plated ware, $722; 3 cases plated ware, $214; 31 cases clocks, $415; 4 cases jewelry, $1,364; 3 packages optical goods, $163.
Havre: 6 cases scopes and views, $575; 1 case jewelry, $500; 4 packages optical goods, $343; 1 case watches, $112.
Kingston: 3 cases watches, $296; 1 package optical goods, $129.
Liverpool: 4 cases silverware, $4,093; 13 cases clocks, $685; 3 cases jewelry, $6,149; 3 cases watches, $1,200; 41 cases clocks, $1,173.
London: 102 cases clocks, $3,660; 17 cases watches, $3,134; 1 package optical goods, $370; 2 cases thermometers, $395; 7 cases watches, $1,394; 42 cases clocks, $998; 3 cases scopes and views, $315; 16 packages optical goods, $5,641.
Melbourne: 17 cases plated ware, $1,581; 235 cases clocks, $6,054.
Montevideo: 4 cases plated ware, $114.
Para: 42 cases clocks, $1,589.
Port Antonio: 1 case watches, $116.
Rio de Janeiro: 48 cases clocks, $908; 2 packages optical goods, $436.
Stockholm: 11 cases clocks, $367.
Sydney: 7 cases plated ware, $609; 55 cases clocks, $1,176; 4 cases scopes and views, $925.
Vienna: 1 case jewelry, $2,140.
Valparaiso: 1 case watches, $300.
Vera Cruz: 2 cases plated ware, $115; 139 cases clocks, $2,879.
Wilmington: 38 cases clocks, $267; 3 cases plated ware, $146.

Importations at the Port of New York.

Weeks Ended May 16, 1908, and May 15, 1909.

	1908.	1909.
China, Glass and Earthen Ware:		
China	$88,881	$56,921
Earthen ware	14,430	11,050
Glass ware	21,128	17,597
Optical glass	7,793	1,602
Instruments:		
Musical	12,902	20,797
Optical	4,036	8,893
Philosophical	2,574	873
Jewelry, etc.:		
Jewelry	4,920	6,419
Precious stones	73,159	1,218,240
Watches	16,156	38,348
Metals, etc.:		
Bronzes	5,834	352
Cutlery	24,258	63,808
Dutch metal	5,291	.....
Platina	54,177	76,765
Plated ware	.....	.....
Silverware	100	12,063
Miscellaneous:		
Alabaster ornaments	71	29
Amber	5,586	120
Beads	1,545	1,935
Clocks	3,502	5,356
Fans	3,617	2,881
Fancy goods	7,336	8,298
Ivory	4,894	73,621
Ivory, manufactures of	10	34
Marble, manufactures of	13,931	30,117
Statuary	2,773	2,853



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170 Broadway Corner Maiden Lane NEW YORK

areer of the Late Clement A. Clement.

SPRINGFIELD, Mo., May 19.—Clement A. ement, who died at St. John's Hospital ay 13 of pneumonia, was a well known d highly respected jeweler of Springfield, d his death is a loss both to the jew- y trade and to the business community this town. The funeral services, which re held Sunday afternoon from his late sidence, 114 E Elm St., were conducted the Rev. F L. Moffet, pastor of the th Street Christian Church, of which deceased has long been a member. The erment took place in Maple Park Cem- ry.

Mr Clement was a native of England. ng been born in London 18 years ago. came to this country as a young man d established himself in the jewelry s, and was for a while at Prescott. ., from which city he came to Spring- in 1887. By close attention to busi- he built up an excellent trade, and ed a reputation of honesty, integ and business ability of which any man ght be proud. He prospered as years on on and became a power in the busi- s world.

At the time of his death Mr. Clement s a stockholder in the State Savings nk and was interested in a number of ness enterprises in Springfield. Always ublic-spirited citizen, he did much for town and was interested in every move- t that tended to build up Springfield a business and social center.

Mr. Clement visited Kansas City about weeks ago and while there contracted severe cold. This developed into pneu- nia, and on his return home he was en to the hospital, and though the best ical aid was given him, his condition n became critical and proved fatal.

Deceased's wife passed away five years and he is survived by two sons, Al- d. 17, and Arthur, 14 years old.

Death of James Cary, Jr.

James Cary, Jr., one of the best known d most highly respected salesmen in the ail jewelry trade of New York, who been last connected with Tiffany & Co. Theo. B. Starr, died at his home, 77 dison Ave., Friday morning, at 4 A. M., paralysis. He suffered a stroke about months ago, and since that time has been able to be at his work.

Mr. Cary was born in Newburyport, ss., May 14, 1848, where he spent his ly life and received his education. He me to New York City in 1866 and ob- ed a position with the old firm of Starr &Marcus, who were in business at that e at 22 John St. He served with this m and its successor, Theo. B. Starr, as alesman for a period of 37 years, dur- it which time he formed a wide acquaint- ce both in this city and in other parts the country. He is remembered by his ny friends as a man of kind disposition, asing manner and sterling worth. For the last five years he has been connected w the house of Tiffany & Co. He was of the early members of the Jewelers' L gue

The funeral services were held, Sunday a rnoon, from the Church of the Trans- figuration, 29th St., between Fifth and Madison Aves. The interment occurred at Newburyport, Mass., his boyhood home.

Deceased is survived by one brother, William S. Cary, who is connected with the firm of Black, Starr & Frost, and one sister, Marietta G. Allen.

Wisconsin Association's Board of Examiners for Watchmakers to Hold First Session for Candidates July 15 and 16.

MILWAUKEE, Wis., May 20.—The board of examiners of watchmakers appointed at the last annual convention of the Wisconsin Retail Jewelers' Association has taken its first step in the movement to protect employers against the risk of engaging incompetent workmen, and protect the competent workmen against competition with the poor mechanics. Announcements have been sent out to jewelers with the information that the first examinations of the board will be held on July 15 and 16, which is the week preceding the next annual convention of the Wisconsin Retail Jewelers' Association. Certificates will be awarded to successful applicants by the president of the association during the convention.

The movement is meeting with a ready response from jewelers of the State, and the names of nearly 300 watchmakers have already been received from the jewelers. The questions which will be given at the coming examination have been prepared by the board of examiners, and are now in the hands of the printer. Any watchmaker, whether employer or employe, member of the State association or not, whether a resident of Wisconsin or any other State, may apply and take the examination. The certificates of efficiency which will be awarded to the successful applicants will be of great value to the watchmaker. The fee for the examination has been placed at $10, although if a certificate is refused one-half of the fee will be refunded.

The aim of the Wisconsin Retail Jewelers' Association in establishing the examining board for watchmakers is to furnish evidence and assurance that the man who offers his services is actually able to do the work required of him. Moreover, it is believed that it will impress apprentices with the value and importance of their calling and that it will give an impulse for a deeper study and perfection of the trade.

The board of examiners which has the matter in charge is made up of Theodore Schelle, Milwaukee, chairman; W. H. Becken, Beaver Dam; Emil Bachman, Milwaukee; J. Sauermann, Milwaukee, and Joseph Wellstein, Milwaukee. Secretary Franklin Thomson, of the Wisconsin Retail Jewelers' Association, is lending his efforts to the movement, and has issued a neat pamphlet explaining the entire plan.

W. C. and L. H. Carpenter, who had a drug and jewelry business at Antrim, N. H., have sold out their jewelry and stationery business, it having been purchased by Scott & Co., who will continue it at the old stand. W. A. M. Scott, of this concern, was formerly employed by the Waltham Watch Co.

Trustee in Bankruptcy of Oscar C. Jackle Seeks Facts About the Robbery of His Store.

A meeting of the creditors of Oscar C. Jackle, formerly a retail jeweler in business at 866 Third Ave., who filed a voluntary petition in bankruptcy some time ago, after his store was robbed of a large quantity of jewelry and about $5,000 in cash, was held before Referee Seaman Miller, 2 Rector St., New York, Thursday of last week, at which time Elizabeth Jackle, the wife of the bankrupt, and Mr. Jackle himself were the witnesses.

Mrs Jackle was first examined by Attorney McKenzie, representing the trustee. She testified that she remembered that the robbery occurred about Christmas time and that she went to Terrace Garden on the evening before the robbery. She said that she kept her jewelry in the safe in the store, and that she requested her husband to bring some of her jewelry to her on that night, and that he forgot what pieces she wished to wear and brought the whole case. Questioned as to what the jewelry consisted of, she described the various pieces.

Asked about how often she was in the store during the last year her husband was in business, she said that she could not say exactly, and did not know of what the stock of jewelry consisted, as she did not discuss the matter of his business with her husband.

The attorney next called her attention to the fact that she was a creditor of the bankrupt, and asked her to explain how she came to be included in the schedules. After considerable argument she was allowed to refer to a memorandum which she had with her, and testified that she obtained money from her father's estate and took the money to banks, but that one of them would only take $1,000 and the other $1,500 and that she took the rest home with her. Later she entrusted some to her father-in-law and loaned her husband some of it.

The witness said that she first heard of the burglary through her father-in-law, who on the morning after the burglary had been committed came upstairs where she lived and said her husband had been robbed of everything. When she went downstairs she said that he found a policeman there but said that she could not remember the others there at the time because she was so excited. She said she did not know how much money her husband had in the store. She said that her husband told her that he needed the money which he borrowed from her for his business.

Mr. Jackle was then called as a witness, and certain stock, sales and other account books were offered in evidence and marked. Mr Jackle testified that he had in his employ a watchmaker named Sam Adder, but employed no one else. The book was shown him, containing figures on the volume of business done during the year of 1907, which amounted to $5,487.97, which he said, so far as he knew, was correct.

Adjournment was taken until May 28.

E. H. Bellamy, Prince Albert, Saskatchewan, has sold out to A. Zillias.

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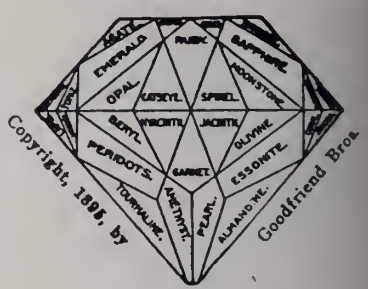
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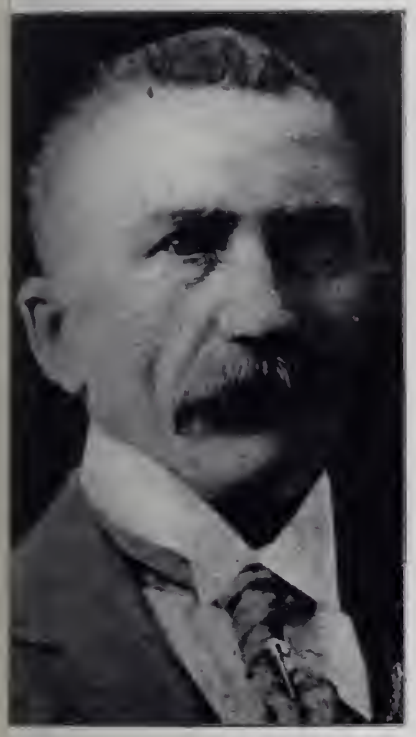
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Details of the Tragedy in Which St. Louis Jeweler Shot His Wife After Being Fatally Wounded by His Son.

St. Louis, Mo., May 20.—At the conclusion of the inquest into the death of August Poos, jeweler, who, as noted in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, was shot by his son and business partner, Edward Poos, at the Poos jewelry store, 3564 South Broadway, Monday, a verdict of homicide was returned, and the young man, who is 19 years old, will be held for the action of the Grand Jury. He is confident, however, that it will be shown that his act was justifiable.

Mrs. Poos, wife of August Poos and mother of the parricide, who was shot by



THE LATE AUGUST POOS.

her husband after he had received a mortal wound from the revolver of the son, was not expected to survive more than a few hours, but she continues to hover between life and death.

The tragedy was the culmination of strained family relations which had existed for several years. Edward and his sister, Miss Alvina Poos, say that their father was jealous of their mother without reason. A slurring allusion by Poos to his wife was the direct cause of the killing. It was uttered to the daughter. She told her brother. Edward reproached his father for what he had said. He denied the language attributed to him. The daughter was called into the store to verify the language and her father attacked her. Edward went to her defense, and his father turned upon him. He drew a revolver and fired two shots.

As Mrs. Poos, hearing the shots, ran into the store, her fatally injured husband caught up a revolver that was kept behind the counter and fired two shots at her. One bullet penetrated the abdomen.

The bullet fired by Edward had lodged near the heart of his father. Husband and wife were placed in the same ambulance. Poos expired before the hospital was reached.

Mrs. Poos, in a statement made before she lapsed into unconsciousness, indicated that she supposed her husband had shot himself, and she was not informed that her son had shot him.

August Poos had been in business on S. Broadway many years, and was well known in that part of the city, and had a good business. His son grew up in the business and was finally taken into partnership.

The store was temporarily closed during the week. Friends of Edward Poos, led by Miss Anna Hensel, to whom he is engaged, obtained his release on bond. A prominent attorney has been retained to defend him.

Newark Police Capture Man While He Is Trying to Saw His Way Into a Jewelry Store.

NEWARK, N. J., May 22.—A man who gave the name of Charles Jeones was discovered trying to saw his way through the floor in the jewelry store of George J. Busch, 57 Springfield Ave., last Thursday night, and was captured by three policemen. He made an attempt to escape before he was placed in a cell at the First Precinct Station, but was foiled in the effort. On Friday morning he was held in $1,500 bail charged with breaking and entering with intent to steal.

The prisoner said that he was 26 years old and lived at 92 Charlton St., and upon investigation by the police it was found that he had been living there during the last two months. Jacob Weinstein, who has a jewelry store at 144 Prince St., said that he had known Jeones about a year, and understood that he was a jobber in the same line of business as himself. He saw him, he asserted, at his home shortly previous to the robbery and said that he had purchased goods for his store from Jeones on a number of occasions.

When the prisoner was taken to police headquarters detectives were unable to identify him as having been in custody before. Detective Harris, however, claimed he recognized the name as that of a former employe of Strobell & Crane, manufacturing jewelers at Kinney and Orchard Sts. Jeones, the missing employe, disappeared about the time that a thief went through their factory on the night of May 12. According to Detective Harris, the man was seen loitering about the place shortly before the robbery occurred.

When detected in an attempt to break into the jewelry store of Busch, Jeones, working from underneath, had bored four holes through the flooring of a show window of the jewelry store and had sawed eight inches through the boards. A cloth casing used for display purposes, which was several inches above the floor of the show window, hid the tools Jeones was using from people passing in the street.

After the man was captured Jeweler Busch said that he believed that it was the intention of the prisoner to secure goods from the store window before they had been put in the safe for the night, and added that he had about $5,000 worth of diamonds, watches, rings and other valuables in the window. It is the opinion of the police that the man who was captured had an accomplice on the outside who signalled him when in danger of being detected.

It was about 9:45 P.M. when the arrest was made. About 15 minutes previous to that time a policeman tried both the front and side doors in the Busch establishment. He heard the sawing, and seeing no lights though it was queer. He waited some time until a private watchman, named Ward, appeared and consulted with him. They were joined by two other policemen and then Ward went down an areaway on the High St. side of the building and unlocked the door, whereupon the officers burst into the cellar. Jeones, who is a heavily built and muscular man, made a lunge at Ward and a dash for liberty,



CHAS. JEONES, UNDER ARREST IN NEWARK. (From photograph by the Newark *News*.)

but was stopped by the policemen. Finding that he had no weapons, they gathered up his tools and started with him for the police station.

Most of the tools which Jeones had were new, they consisted of a bit and brace, a jimmie, circular saw and other equipment for his work. In his pockets were found $9.25 in cash and a gold watch and chain.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended May 22, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$904,433.27
Gold bars paid depositors	47,221.77
Total	$951,655.04

Of this the gold bars exchanged for gold coin are reported as follows:

May 17	$365,751.34
" 18	66,838.02
" 19	538,948.09
" 20	35,880.39
" 21	66,347.51
" 22	30,667.92
Total	$904,433.27

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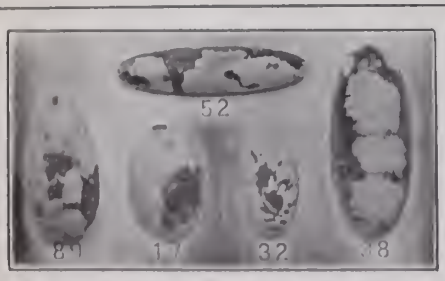
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enate Passes Watch Schedule After a Discussion—Subject to Come Up Again Later.

WASHINGTON, D. C., May 22—As reorted in the daily press, all effort to bring bout any definite date for taking a vote on ie tariff is not only a failure, but seems to ir up a further contention, and the matter still incomplete. Diamonds, watches and utlery have served at various times to ighten cut the debates.

The watch schedule came up for discusion during the past week with the result at the amended paragraphs read as follows:

Sec 189. Watch movements, whether imported in ses or not, if having not more than seven jewels, cents each; if having more than seven jewels d not more than 11 jewels, $1.35 each; if having re than 11 jewels and not more than 15 jewels, 85 each, if having more than 15 and not more an 17 jewels, $1.25 each and 25 per centum ad lorem; if having more than 17 jewels, $3 each d 25 per centum ad v lorem; watch cases and rts of watches, chronometers, box or ship, and rts thereof, 40 per centum ad valorem; clock overents having jewels in the escapement, and ocks containing such movements, $1 each and per centum ad valorem; all other clocks and rts thereof, not otherwise provided for in this ction, whether separately packed or otherwise, t composed wholly or in part of china, porcein, parian, bisque, or earthen ware, 40 per ntum ad valorem; all jewels for use in the anufacture of watches or clocks, 10 per centum valorem; enameled dials for watches or other struments, 60 per centum ad valorem; *Provided*, hat all watch and clock dials shall have indelibly nted or printed thereon the country of origin, d, if attached to movements, in addition to the untry of origin shall have the name of the aker, or makers, of such watch or clock moveents indelibly painted or printed thereon, and at all watch movements, lever clock movements ith jewels in the escapement, and cases of reign manufacture shall have the name of the anufacturer and country of manufacture cut, graved, or die-sunk conspicuously and indelibly the plate of the movement and the inside of e case, respectively, and the movements shall so have marked thereon by one of the methods dicated the number of jewels and adjustments, id number to be expressed both in words and Arabic numerals; and none of the aforesaid ticles shall be delivered to the importer unless arked in exact conformity to this direction.

With reference to the proviso that watches ust have engraved thereon the country of rigin and the name of the manufacturer, enator Beveridge suggested that only the ame of the country should appear and not at of the manufacturer, on the ground at in many instances it would be a physiil impossibility to inscribe on many atches both requirements on account of eir minute size. To this Senator Lodge ok exception, stating that there is no atch so small that it cannot be legibly printed with the name of either the aker or the importer, nor would there be y difficulty in placing it on clock movements. As an example, he exhibited a small edal, struck off by the Philadelphia Mint 1882, on the back of which was legibly enaved the Lord's Prayer, and yet this eda' is smaller than a small watch. He so exhibited a very small watch on which as inscribed "Fifteen jewels, Francillon, Imier, Switzerland."

In response to an inquiry from Senator iley as to why such markings are reired, Senator Lodge called the attention those present to the Ball watches manuctured in this country, particularly for ilroad men. These are an expensive vement, though frequently sold in cheap ses. He exhibited a Swiss watch marked "Time Ball Special, 7 jewels, adjusted," but which, as a matter of fact, was a Swiss watch of the commonest kind and which had never been adjusted at all, yet which was sold as an American watch as a Ball watch, but at a very low price. It is to prevent this that the committee amendment has been added, specific reference being made to the number of jewels as it is on that the cheaper grades of watches are sold; also that it is necessary to have the name of the maker to prove the quality of the watch.

Senator Beveridge still held to his contention that on many watches, such as those used for charms and the very small watches used by ladies, such requirements would be a physical impossibility, and also that it would destroy the beauty and ornamental value, the things for which these small watches are purchased. He took the ground that the purpose would be equally well subserved by simply placing on such articles the name of the country of origin.

He went on to show that these particular watches are not, and as yet cannot be, made in this country, but that the jewelers all over the United States have built up good trades for them, many of whom as a guarantee of good faith have their own names engraved on the watches instead of that of the manufacturer, and this would be destroyed if it is insisted that the name of the manufacturer must also be added.

Senator Lodge, in further support of the committee amendment, called attention to the fact that American invention has entirely revolutionized the entire business of watchmaking, and that there is no class of watch that cannot be manufactured in this country.

While the amendment was agreed to, considerable feeling still exists upon the matter, and it will be taken up again when the bill, as a whole, reaches the Senate. Jewelers in many parts of the country are appealing against the passage of the amendment in its present form.

Senator Beveridge has given fair warning that the matter will not be dropped. In insisting upon further consideration of this provision he takes occasion to call attention to the fact that he will vote for the protection of American watch manufacturers, but he still insists that the question is not the protection of the American watch industry, but whether or not they shall destroy the business interests of men all over the United States who are making their living on watches. He has reserved the right to amend the bill when it shall come up in the Senate.

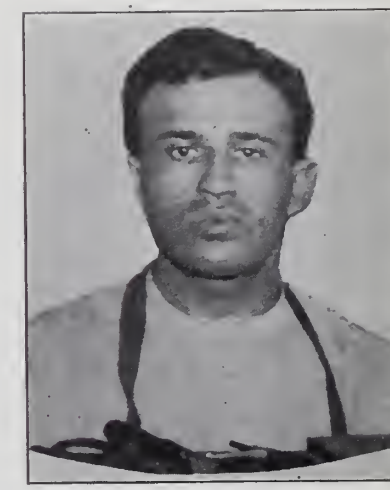
Fred Runkel, Oshkosh, Wis., Goes Into Voluntary Bankruptcy.

MILWAUKEE, Wis., May 19.—Fred Runkel, 129 Main St., Oshkosh, Wis., has filed a voluntary petition in bankruptcy in the United States Court, his schedules showing assets of $3,563 and liabilities of $3,972. Among the principal creditors are: M. Wolfe, $450; A. Wittnauer Co., $408; Stein & Ellbogen Co., $363; Kuesel Bros. Co., $342; Benedict Mfg. Co., $215, and the Dreyfus Mfg. Co., $567.

Mr. Runkel has been in business in Oshkosh since Feb. 15, 1908, at which time he succeeded the Askin Co.; prior to that he had been located at Fond du Lac, Wis. He is a practical watchmaker of ability, but financially has not been in good shape for some time.

Reward Offered for Information Leading to Arrest of Missing Brooklyn Jewelers.

The police in New York and Brooklyn are active in attempting to locate Morris Cohen and Chas. Levine, who were formerly in business under the firm name of Cohen & Levine, at 537 Fulton St., Brooklyn, and who the police say obtained a quantity of jewelry from several Brooklyn concerns for the purpose of repairing and polishing it. According to the police, they both disappeared from their place of business about Feb. 10, with the goods, and have not been seen since. Warrants were



MORRIS COHEN, MISSING BROOKLYN JEWELER.

sworn out for these men some time ago, and an indictment found against them by the King's County grand jury. A reward is offered for information leading to their arrest and conviction.

Cohen formerly lived at 41 Clinton St., New York. He was born in Minsh, Russia, and is about 25 years old, five feet six inches tall and weighs 150 pounds. He has thick lips, dark complexion and short, black curly hair. The photograph reproduced herewith may help locate the man. He is a jeweler by trade, his specialty being cluster work.

Levine was also born in Russia and is about the same age as Cohen. He is described as being about five feet eight inches tall and weighs 160 pounds. He has black hair and square shoulders, and is a jeweler by trade. His last known address was 736 Myrtle Ave., Brooklyn, neither of the men have been seen by the police authorities for some time, and it is thought advisable to warn other jewelers, as these two men may try to obtain work elsewhere.

Both the men formerly worked for several New York and Brooklyn concerns, among whom are P. W. Taylor, 466 Fulton St., Brooklyn, and from Mr. Taylor and others the police say that the men have obtained about $2,500 worth of goods. They are both wanted on a charge of larceny in the first degree.

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Hess & Culbertson Jewelry Co. Open Its Handsome New Building in St. Louis, Mo.

St. Louis, Mo., May 20.—The glitter of jewelry and gems, the perfume of flowers and the strains of music made brilliant and bewitching the scene at the opening of the new store of the Hess & Culbertson Jewelry Co., at 7th and St. Charles St., Monday, Tuesday and Wednesday. The three floors occupied by the firm were thronged with visitors who came to admire and many of whom tarried to purchase.

The popularity of the firm, even among competitors, was shown by the profusion and costliness of the floral pieces and clusters that were sent by way of congratulation. Roses and carnations were distributed by the firm to all callers on the three days of the formal opening.

The three floors are each 85 by 70 feet. The basement floor is used for receiving and shipping and there is an employes' lunch room and a complete photographic room.

The entire furnishings of the main floor are in light or natural mahogany, mounted and finished in brush brass. The decorative scheme of walls and ceilings is in pastel shades of green, touched lightly around cornice and capitals with gold and silver, while a bit of red shows in the fresco of ceiling, harmonizing with the classic lines of the beautiful electric light fixtures.

The plate glass of the cases, mirror-faced columns and myriads of Tungsten lights make an ideal environment for the diamonds, watches, gold jewelry, sterling silver and silver-plated ware displayed on this floor. A floor of mosaic green and white art tile contrasts with the mahogany and brass in beautiful effect. The stationery department is in the southwest end of the floor and here the art glass is in "envelope" design.

The repair department is at the west end and behind it the great vaults with steel doors that protect the gems of vast value committed to their care.

The 7th St. and St. Charles St. fronts are almost one complete sheet of plate glass. The rear glass of the show windows is a rough plate, pebbled to a miter. The glass of the diamond room shows eight different nuances of clear glass, producing a beautiful effect.

An elevator and broad iron stairway communicate with the second floor. Here is located the cut glass room, lighted from the ceiling with colonial fixtures of brush brass, with the cut glass prisms of that period sparkling in the flood of electric light. The leather goods share with the new china department the adjoining space. The art room, devoted to marbles, bronzes, etc., occupies the southeast corner of this floor. The new optical department has spacious quarters. The bookkeeping and advertising staff have well lighted offices. There is a private room for President George J. Hess and a directors' room. The second floor is finished in red mahogany with brush brass finish.

The entire eight-story building has been leased by the firm for 15 years. The seventh floor will be occupied by the manufacturing department. Other floors will be occupied as need arises.

The decorations on the opening days were beautiful. The show windows were festooned with garlands of spring flowers, tied at intervals with white satin ribbon. American beauty roses and maiden-hair fern were tastefully disposed. Among the jewelry and optical firms sending flowers and congratulations were the Eisenstedt Mfg. Co., Eichberg & Co., Bauman-Massa Jewelry Co., Illinois Watch Co., Western Optical Mfg. Co., A. S. Aloe Optical Co., St. Louis Clock & Silverware Co., S. Ruby Jewelry Co., A. Kurtzeborn & Sons, William Weidlich & Bro. and H. A. Kirby. The presentation on behalf of Mr. Kirby was made by James R. Palmer, who was in the city during the opening, and consisted of a magnificent bunch of orchids.

On the opening days the entire force, considerably augmented, acted as a reception committee, the feminine employes all being gowned in white.



GENERAL VIEW OF THE FIRST FLOOR OF THE NEW BUILDING OPENED BY THE HESS & CULBERTSON JEWELRY CO., AT ST. LOUIS, MO.

Death of James Annin.

Le Roy, N. Y., May 18.—James Annin, a retired jeweler, of this town, well known in the trade, died early yesterday morning of apoplexy at his home in Myrtle St. He was found by his daughter lying on the floor in an unconscious condition. A physician was summoned, but the patient was then beyond medical aid.

Mr. Annin was a native of Le Roy and first saw the light in this town, July 29, 1828. He began to earn his own living when about 11 years old in a dry goods store in Mt. Morris, but in 1840 returned to Le Roy, where he learned the jewelry trade and spent the remainder of his life in that business. For a while he worked at his trade in Boston, but came to this town in 1845 and started in business for himself on Main St. This he conducted until about 10 years ago, when his advanced age and bad health caused him to retire.

During his residence in Boston he met and married Priscilla Keith, who preceded him to the grave. He is survived by the following children: James Annin, Jr., of Caledonia; Charles Annin, Chicago; Miss Elizabeth Annin, Cleveland; Frank Annin, Toledo; Mrs. Hattie Annin Baker, Le Roy; Herbert Annin, Margaretsville, N. Y., and Mrs. Claude Pettingill, Seattle, Wash.

Thief Gets Rings from Providence Manufacturing Jewelers on Pretense That He Came from a Customer.

Providence, R. I., May 20.—The police are trying to locate a suave young man who swindled the firm of Tuck & McAllister, manufacturing jewelers, 131 Washington St., out of four diamond rings, valued at $300, yesterday forenoon. The man got the rings, representing himself as sent from the Tilden-Thurber Co., saying his firm wanted the rings for a customer.

Mrs. Alaric R. Tuck, wife of one of the members of the firm, was in the office when the stranger appeared, shortly before the noon hour. The caller, who is described as tall and slim and fairly well dressed, said he had been sent over to get four diamond rings for a customer of the Tilden-Thurber Co. Mrs. Tuck, thinking the man was what he represented himself to be, picked out the rings and handed them to him. Thanking her, the stranger bowed and took his leave.

Later, a suspicion entering the minds of the members of the firm, the Tilden-Thurber people were communicated with. They disclaimed all knowledge of the man who got the rings, and said that no one had been sent from their store for that purpose. Mr. Tuck reported the matter to the police as soon as he received this information, and the inspectors were at once detailed to search for the thief.

The jewelry store of E. L. Rudert, Saxonburg, Pa., was recently robbed by thieves who took away property worth $300, but left a number of gold bracelets and quantities of pennies on the counter.

CHAS. KELLER & CO.

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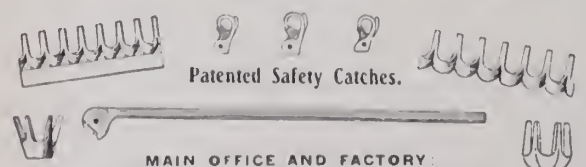
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MAKERS OF

SETTINGS

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AND IN PLATINUM.

ALSO A COMPLETE LINE OF
GALLERIES AND FINDINGS.



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A Large Variety of
Patterns in
All Widths



Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by **CASTIGLIONI CO.**

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PROVIDENCE, R. I.

Association Notes.

What the Retail Jewelers' Organizations Are Doing in Various Parts of the Country.

The Maryland Retail Jewelers' Association will hold its regular meeting at the Ernan Hotel (also known as the Maryland Hotel), Wednesday evening, June 2. The Railway Watch Inspectors' Association of the United States and Canada will hold its convention on the morning and afternoon of the same day. J. J. Bartholomae, Baltimore, is president, and F. J. Heller, also of Baltimore, is the recording secretary, of the Maryland Retail Jewelers' Association.

A letter from C. S. Wiley, secretary of the Pennsylvania Retail Jewelers' Association, says that he has heard that a number of the Pennsylvania jewelers were of the opinion that because they were not members of the association and were not personally solicited to attend the convention they are not wanted. Mr. Wiley says not only is this the exact opposite of the truth, but if there is any jeweler in the State who thinks he has not been asked to join the association he wants to know it at once. In the name of the organization he herewith invites every jewelry merchant within the boundary of the Keystone State to send in his application for membership to both State and national associations and to come to Harrisburg, June 3 and 4, and participate in the proceedings of the convention. Formal invitations to the trade will again be sent out this week, together with a souvenir programme. Any jeweler not receiving the same should notify Mr. Wiley at 3602 Forbes St., Pittsburg, Pa.

Plans for the entertainment of the 500 delegates who are expected to attend the annual convention of the Wisconsin Retail Jewelers, to be held in Milwaukee July 20, 21 and 22, were discussed at the recent monthly meeting of the Milwaukee Jewelers' Club, held at Blatz Hotel. The entertainment committee, composed of A. J. Strassel, E. H. Warnke and Harry Stoutenburger, was instructed to make preliminary arrangements and to report at the next regular meeting. The Wisconsin Association of Optometrists will hold its annual convention in Milwaukee on the same date as the jewelers' convention, and the two societies will divide up the time. The headquarters of the association will be at the St. Charles Hotel, where the jewelers' convention will also meet. It was the original intention of the optometrists to hold their convention at Madison, but it was the belief that the sessions would be more desirable and would be more largely attended if they were held in Milwaukee at the time of the jewelers' gathering.

The Omaha Jewelers' Club, of which T. Combs is president and A. Mandelberg, secretary and treasurer, is putting forth strenuous efforts to make the coming convention of the American National Retail Jewelers' Association, which is to be held in that city, Aug. 3 to 6, one of the most interesting and enjoyable occasions in the history of the association. The club has sent out notices to about 1,500 manufacturers and jobbers calling attention to the unusually good facilities which will be afforded to all exhibitors, and the advantages to be gained to the manufacturer and retailer by the installation of instructive and up-to-date displays. A diagram of the convention and exhibit hall in the Rome Hotel can be had on application to this club. This diagram, which appeared in THE JEWELERS' CIRCULAR-WEEKLY of April 28 (page 73), shows the auditorium and the exhibition hall, which are on the first floor, to be the best that the association has ever had. The auditorium or convention hall is 40 by 88 feet, adjoining the exhibit hall, and all those going to or from the convention must pass through the latter.

The executive committee of the Iowa Retail Jewelers' Association met recently at Des Moines, to arrange the final details of the State convention. This convention will be held June 23, 24 and 25 in the Auditorium of the Y. M. C. A. building, Des Moines, and no hotel is selected as headquarters. It was decided by the executive committee that the association will handle all expenses and entertainment features itself without soliciting aid from jobbers, manufacturers and other outside sources, therefore, there will be no regular exhibit nor program containing advertisements. The program of the convention will consist of speeches and papers dealing with practical, every-day questions which will be of direct benefit to the retail jeweler, and the speakers will be selected with reference to their special ability in the lines suggested to them as topics. The amusement features as well as the business part of the convention will receive proper attention, and detailed daily programs will be sent to the members in due season. The members of the Iowa association have just received a report from President Mack A. Hurlbut, telling of what has been done in regard to the coming convention, and also one from Secretary N. Neilson containing a number of suggestions as well as detailed information on various topics of interest.

Death of D. N. Furstenwerth.

ST. LOUIS, Mo., May 21.—D. N. Furstenwerth, president of the Furstenwerth-Uhl Jewelry Co., 1009 Washington Ave., died suddenly, May 19, at his home, 3932 Castleman Ave., of heart failure superinduced by rheumatism. He was 58 years old.

Mr. Furstenwerth was born in Germany, near Hamburg, but came to America in his youth. He traveled for years for the Providence Jewelry Co., but left that company over 10 years ago to join with C. R. Hettel in organizing the Hettel Jewelry Co. Eight years ago his partnership with Hettel was dissolved, and he organized the Furstenwerth-Uhl Co. His partners in that company were Oscar F. and Arthur Uhl. Although the exigencies of business did not require it, he continued to travel up to the time of his death. The business will be continued under the same firm name.

Mr. Furstenwerth was a member of Cosmos Lodge, A. F. & A. M. He leaves a widow, four daughters and one son, Detlef, who has been connected with the firm for four years.



M. Elwood has opened a store at Centralpoint, Ore.

Ole Jackson has started a watch repairing shop at New Auburn, Wis.

Garrie O. Sill has just opened up a new jewelry store in Eufaula, Okla.

Blackstone Bros. will open a new jewelry store in Grand Junction, Colo.

Reuben V. Faegley, Lancaster, Pa., has opened a store at Mount Joy, Pa.

I. T. Anthony has started a jewelry factory at 123 Spencer Ave., Toronto, Ont.

F. G. Niems & Co., formerly of Ogden, Utah, have opened a store at Sawtelle, Cal.

Hollander & Fleishman will open a new jewelry store at 46 S. 8th St., Philadelphia, Pa.

T. L. Fenlon, Olympia, Wash., has moved to Yacolt, Wash., and is opening a store there.

Charles Hodson, Creston, Ia., has embarked in the jewelry business at Fontanelle, Ia.

The Lucios Jewelry Co. has opened a new store at 6th and St. Charles Sts., St. Louis, Mo.

Joseph, Frank and Charles Steinberg have engaged in the jewelry and pawnbrokerage business at 16 Monroe Ave., Detroit, Mich.

The Gerber-Buschmann Cutlery & Silverware Co. was recently incorporated in St. Louis, Mo., to deal in cutlery, silver and glass ware.

Wilson & Hiller is the name of a new firm which has just started as dealers in watches, diamonds, jewelry, silverware and optical goods at 3526 Broadway, New York.

The Lorios Jewelry Co. was recently incorporated in Chicago, to deal in jewelry, with a capital of $10,000. The concern will be located at 90 State St. The incorporators are L. L. Sachs, Morris Sachs and Harry Sachs.

Iola, Wis., Jeweler, Despondent from Ill Health, Hangs Himself.

IOLA, Kan., May 19.—W. S. McNeil, who committed suicide here May 14 by hanging, was a prominent local jeweler and a member of the firm of McNeil Bros. Ill-health is the supposed cause of his rash act.

Mr. McNeil came here from Morantown and started in business in 1894. In the Spring of 1900 he was joined by his brother, when the firm of McNeil Bros. was formed.

Deceased was highly regarded in the vicinity and his death is generally regretted.

Burglars, about a week ago, entered the store of U. Q. Sturgis, on Main St., Onancock, Va., and after opening the safe and rifling it of its contents escaped. Thus far no clue has been obtained.

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THAT SELL AND STAY SOLD

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ormer Jeweler and Salesman Commits Suicide in Police Station After His Arrest.

PITTSBURG, Pa., May 20.—Word was reived in Pittsburg to-day announcing the ath of Henry S. Davis, who is alleged have committed suicide in a cell at lice headquarters in Cleveland, last Mony night. His death is said to have been gic and swift, following his arrest on a arge of embezzlement.

Davis was formerly a jeweler, according information given out here by local jewrs. Seven or eight years ago, he was a veling salesman for Albert H. Gerwig. hen he went to Mt. Gilead, O., and ened a store which he later sold. He ved then to Galion, O., where he went o business and failed, paying his credrs about 15 cents on the dollar. Durg the last three years he had been emyed as a bookkeeper by the Cleveland indow Glass & Door Co., and he is alged to have been short $228 in his acunts.

When he was taken to the police station, police noticed that Davis put someng in his mouth, and it was thought that was eating a piece of candy. Death me swiftly, however, and it was discovd that the man had swallowed cyanide potassium. Davis was removed to the keside Hospital, but after a brief exination it was discovered that he was d, and the body was removed to the rgue.

Davis was 28 years old, and is survived his widow and one son, 6 years old. He d in E. 82d St., and when his clothes re searched it was found that he bought ailroad ticket for Pittsburg. He had but cents in money. A pawn ticket was nd, and showed that he had pawned his tch and fob.

ntreal, Can., Jewelers Suffer from a Number of Burglaries and Window Robberies.

MONTREAL, Can., May 24.—The jewelry tablishment of J. A. Allen & Co., 106 St. wrence Boulevard, was broken into at 30 Saturday morning and more than $0 worth of goods were stolen. Entrance s effected by burglars breaking the winvs with a brick. The hole was just big ough for an arm to go through. Almost a ozen watches and some watch bracelets re among the plunder. The brick fallit among the goods did much damage.

bout the same time the jewelry estabiment of Joseph L'Heureux, 665 St. Cherine St. E., Montreal, was broken i and jewelry to the value of $40 was tracted, but more damage was done than tl value of the stolen goods. Both firms a insured in the Dominion Burglary Guarantee Co.

few days before a plate glass window w smashed and jewelry and watches to tl value of $100 were removed from the te of C. Bolt, 1613A St. James St. Two arests were made by constables, who ught the men in the act. They heard fa ng glass in the early hours of the rning, and saw two young men running u a side street. After a hard chase they w e rounded up and gave little resistance. he prisoners gave their names as Alex. Lefrancois, aged 22, and Alphonse Bonneau, aged 21, both of St. Cunegonde. When searched several watches, chains, bracelets and lockets were found in their pockets. They pleaded guilty, and have been remanded for sentence.

The Diamond Markets.

ANTWERP, May 2.—The Antwerp market is experiencing at this time the usual reaction that follows the brisk trade of the Easter season Transactions, therefore, are not important, and buyers are few. The demand, however, for the *grosseurs* continues, and most merchants are able to dispose of that class of goods with ease. The Americans who visited Amsterdam and Antwerp have made important purchases, one order, it is reported, aggregating 2,000,000 francs. Good workmen are still eagerly sought after.

London, with an eye to the main chance always open, has taken advantage of this state of things to keep the prices of the rough very firm; there has even been a tendency to a rise I estimate, however, that it is necessary to move with great precaution; the effects of the last crisis not having yet sufficiently passed away, incline us to rush forward too eagerly.

The colony of Ottoman diamond traders in Antwerp—and it is a numerous one—is joyful over the pacification of Turkey and the accession of Sultan Mohammed V. One of the most influential merchants of the colony stated that one of the probable results of these events would be an expansion of trade in precious stones, Turkey showing marked favor to the jewel, which is there held in great honor.

Sincere regret is expressed over the death of Leopold Spitzel, who was greatly esteemed by a very wide circle of friends.

LONDON, May 14.—Business in the diamond trade here remains about the same as far as the sales to local dealers and manufacturers are concerned. However, the rough market is very strong, and here and in diamond mining circles a very optomistic feeling is evident. People connected with the diamond mines and financial authorities interested in the sale of the shares say that the demand for rough stones is increasing rapidly, especially for the best, and that the sales to Amsterdam and Antwerp are very satisfactory. In fact, the De Beers people report that they are effecting excellent sales all along the line, and stones are being forwarded to the cutters as fast as possible. There is absolutely no comparison between conditions now and those that were experienced during the recent depression, everything indicating that a substantial recovery has already taken place.

Three young men visited the store of S. P. Douglass, Martinsburg, W. Va., recently, and while two of them occupied the proprietor's attention in looking at some guns the third, it is charged, rifled the repair drawer, opened the show cases and extracted a number of rings. The goods stolen are said to be worth $500. The boys escaped, but an effort is being made to capture them in one of the surrounding towns, to which it is believed they have gone.

John W. Wilson Vindicated in Suit Brought by Wilson Bros. Co., Boston, Over Money Which Disappeared Some Time Ago.

BOSTON, Mass., May 22.—The report of Bowdoin S. Parker, who was master in the equity session of the Superior Court of Suffolk County in the suit of Wilson Bros. Co. *et al. vs.* John W. Wilson *et al.*, has vindicated the latter in regard to various affairs of importance in reference to the conducting of the business of the Wilson Bros. Co., jewelers at 95 Court St. The complainants, who brought the suit, consist of the Wilson Bros. Co., a corporation, and one Willard D. Lombard, the latter being a stockholder of the said corporation and also its treasurer. The respondents were: John W. Wilson, a stockholder of said corporation and the president and general manager of that company; Julia E. Blanchard, the owner of the balance of the capital stock not owned by Lombard and Wilson, and Eleanor Muse, cashier of said company.

The trouble seems to have arisen from the fact that Lombard, who was treasurer, owned one-half of the capital stock of the company, while John W. Wilson and Mrs. Blanchard owned the other half. The two latter acted together as directors, and, as Lombard acted in opposition for himself, they could not agree as to the management of the business, especially the financial part.

Two paragraphs in the complainants' bill referred to the sum of $4,000, which disappeared from the safe of the company, and which Wilson alleged was stolen while in his care. It was sought to have Wilson make good personally the loss. The report of the Master found that Wilson was not guilty of negligence or improper conduct such as would make him personally liable for the loss of said money, and that no evidence was presented indicating that said John W. Wilson was in any way implicated in the abstraction and theft of said money from the safe of said company.

Under paragraph 8 of the complainants' bill it was alleged that said John W. Wilson had taken from the funds of the corporation, without authority or right, sums amounting to $3,292. Upon the evidence it was found that there was not sufficient evidence introduced that said Wilson had improperly or illegally received to his personal use or benefit the alleged amount of $2,892, and that the payment of $400 to B. B. Dewing was for services performed as an attorney-at-law for the said corporation, and was rightly paid from the company's funds.

In closing, the Master found that there was no reason or necessity for an accounting between said John W. Wilson and the said corporation, and that the business of the company is reasonably well conducted by the said John W. Wilson as president and general, while Eleanor Muse is a suitable person to act in the capacity of cashier and is an efficient employe of the said company.

Dexter B. Phelps, who conducted a jewelry store in the Black Hawk National Bank building, Waterloo, Ia., has secured a new location on 4th St., into which he recently moved his stock.

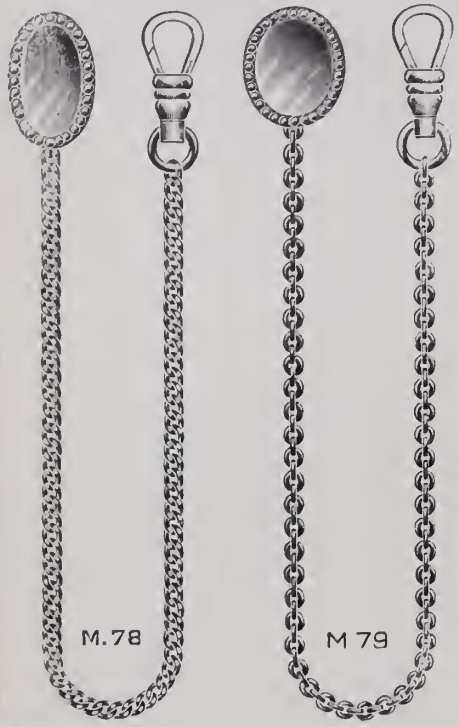
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9 Maiden Lane

BATES & BACON

Attleboro, Mass.

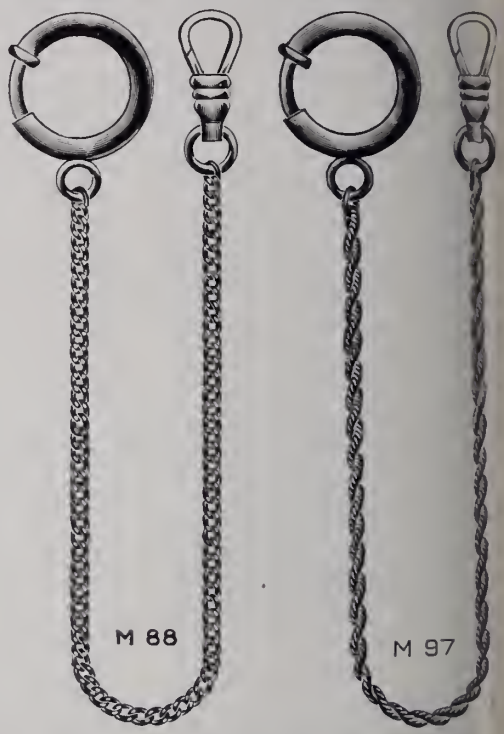
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News Gleanings.

Geo. B. Rhodes, El Dorado, Kans., is osing out his stock.

W. H. Reighart, Minot, N. Dak., has purhased a Reo motor car.

W. A. Curtis, Cherryvale, Kans., has rchased an automobile.

Michael Kane has bought the stock of M. Cornwell, St. John, Kans.

Isaac Jacobs, Joplin, Mo., has moved his ock from 117 W. 5th to 635 Main St.

Paul Pieton, Overly, N. Dak., will open branch jewelry store in Willow City, N. ak.

M. G. Parker, Cherryvale, Kans., will en a retail store at Wagoner, Okla., ly 1.

W. D. Spencer, Belle Fourche, S. Dak., s sold his stock and business to C. J. radshaw.

Wm. Lynn, Preston, Ia., has improved e front of his store by the addition of ate glass.

Bruno Zimmerman, who conducted a welry store at Parkers Prairie, Minn., is the road for a fountain pen concern.

L. S. Robinson, Glenwood, Ia., has been pointed watch inspector at Hastings and acific Junction, by the Burlington road.

D. G. Gallett, the pioneer jeweler of berdeen, S. Dak., will celebrate his 26th niversary in the jewelry business in that y. June 1.

Ed. Lommel has resigned his position ith the Weber Jewelry & Music Co., St. oud, Minn., to go west. He is succeeded Nick Mohs.

Mendel Rothschild, Reading, Pa., who gan the erection of a business building 636 Penn St., a short time ago, sold that ilding to A. J. Stief.

Lawrence Hasselquist, of Chariton, Ia., s accepted a position as traveling salesin with the American Standard Jewelry .. of Detroit, Mich.

F. E. Burridge and J. M. Connett, Erie, l., have purchased the fixtures and lease Lewis & Van Sickle, Oskaloosa, Ia., and ill open there, June 14.

Robinson & Miller have moved into their w store at Cando, N. Dak. At their ening, May 22, each lady was presented ith a beautiful souvenir.

S. Baum, Holyoke, Mass., has leased arters at 315 High St., where he will ove shortly from his store in Main St., hich he has occupied for 24 years.

The Conner Jewelry & Optical Co., Caldll, Kans., has wound up its affairs. Ira Gabbert, who was burned out recently, ll move into his new store next week.

Pawnbrokers of Ogden, Utah, have been tified that unless they conform to the ovisions of the statute recently passed, quiring them to make daily reports of ans to the sheriffs, they will be prosecuted der the law.

C. A. Stevens, Nickerson, Kans., is again cularizing the west with a description the property stolen from his store May 1901. A reward of $100 is offered for arrest and conviction of the thieves, and r. Stevens hopes to get them.

The A. & A. Drug Co., of which L. Ardy, Hutchinson, Kans., is president, is opena long string of drug and jewelry ores in central Kansas. The company has already in operation stores at Stafford, Garden City, St. John and Sterling.

W. H. Chapman, for many years a leading jeweler of Dodge City, Kans., died of paralysis, May 8, aged 56 years. He leaves a widow and three children. The oldest son, Frank, will continue the business, with the assistance of B. A. French, who was formerly in business for himself at Dodge City.

G. J. Forster, formerly of Soldiers' Grove, Wis., has located in the jewelry business at Aberdeen, S. Dak., on S. Main St. A practical joker threw a clock, valued at $24, which Mr. Forster had for advertising purpose, and which was standing by his store, into the street, where it was run over by a wagon and ruined.

Opticians met at South Bend, Ind., recently, for the purpose of organizing an optical society to include interurban towns. Ten local opticians were present. It is proposed to have the organization formed within three weeks. Prominent speakers will be asked to make addresses. It is the intention to have regular meetings of social and scientific nature.

At the annual meeting of the stockholders of the Paul-Gale-Greenwood Co., Norfolk, Va., the following officers were elected: President, Fred Greenwood; vice-president, John L. Roper; secretary, Frank Paul; treasurer and general manager, D. P. Paul. The directors are the above and J. E. Cole, Frederick Lewis, John B. Jenkins, H. H. Trice and Dr. A. Weck.

Death of Thomas Rice.

Thomas Rice, a well known New York jeweler, who conducted a retail jewelry business at 588 Fifth Ave., under the style of the Bartens & Rice Co., died at his home, 47 W. 127th St., New York, Saturday, of a complication of diseases. He had been sick for seven weeks, during which time he was able to be down to the store twice. He grew weaker of late and death resulted Saturday.

The business of which Mr. Rice was the head was begun by Charles Bartens in 1865, on John St. In 1875 Mr. Rice became a partner and the business was conducted under the firm style of Bartens & Rice, on John St. In 1895 the business was incorporated under the style of the Bartens & Rice Co. In 1900 Mr. Rice bought out the other interests and has since continued the business alone. The store was moved from John St. to 328 Fifth Ave. 10 years ago, and in 1906 was moved to the present location.

Thomas Rice was born in New York City in July, 1848, where he spent his early life and obtained his schooling. As a boy he became an employe of the old firm of Ball, Black & Co., with whom he stayed for some time. Later he was a salesman for the old firm of Starr & Marcus, then located at 20 John St., with whom he remained until he joined forces with Mr. Bartens.

Deceased was a member of the Assurance League of America (Jewelers League) and belonged to the Seventh Regiment of New York. The funeral services were held Monday evening, at 8 P.M., from his late residence. Interment was at Woodlawn Cemetery.

Trans-Atlantic Voyagers.

TO EUROPE.

J. H. Buck, of the Metropolitan Museum, New York, will sail on June 9.

C. A. Keene, accompanied by his wife, sailed to-day on the *Mauretania*.

J. Albert Caldwell, of J. E. Caldwell & Co., Philadelphia, Pa., sailed last week.

A. Guggenheim, of Arnstein Bros. & Co., sailed on the *Kronprinz Wilhelm*, recently.

Wm. J. McQuillin, of Mount & Woodhull, New York, sailed Saturday on the *New York*.

Albert Davis, of B. H. Davis, Son & Co., New York, sails Saturday on the *Kaiserin Auguste Victoria*.

William T. Gough, of Carter, Howe & Co., and Herman Levy, New York, sailed Wednesday, of last week, on the *Lusitania*.

A. W. Roubaud, of MacPherson, Roubaud & Co., Providence, R. I., sailed on the *Oceanic* recently, accompanied by his wife.

Charles L. Van Vliet, of Adolph Goldsmith & Son, will sail on the *Princess Alice*, Thursday. He will be accompanied by his wife.

Sir Casper Purden Clark, director of the Metropolitan Museum, accompanied by Lady Clark, sailed recently on the *Minnewaska*.

Moses Kahn, of M. & L. Kahn & Co., and J. W. Levison, of S. Cottle Co., New York, sailed Tuesday, of last week, on the *Kronprinzessin Cecilie*.

A. L. Strasburger, of L. Strasburger's Son & Co., New York, Henry and Arthur Silverfeld, New York, sailed yesterday on the *Kaiser Wilhelm der Grosse*.

Andrew Brown, of D. V. Brown, Philadelphia, Pa., Simon Frankel, of Jos. Frankel's Sons Co., and W. S. Pitcairn, of New York, sailed Saturday on the *Baltic*.

Abraham Roseman, C. J. Dierckx, W. G. Pollack, of W. G. Pollack & Co.; B. Hyman, of B. Hyman & Co., and Morris Dreiblatt, of Stern, Dreiblatt & Co., all of New York, and David Atlas, of Atlas & Fisher, Philadelphia, sailed Saturday on the *Lapland*. Mr. Atlas was accompanied by his wife and little daughter.

Edwin S. Strauss, of Jacob Strauss & Sons, and William Hoffman, of Eichberg & Co., New York, George Wells, of the American Optical Co., Southbridge, Mass., and Edward Bausch, of the Bausch & Lomb Optical Co., Rochester, N. Y., sailed yesterday on the *Rotterdam*. Leo M. Sachs, New York, accompanied by his wife, sailed on the same boat.

FROM EUROPE.

Lee Reichman, of Reichman Bros., New York, returned recently on the Lusitania.

M. B. Rosenbach, of Wm. I. Rosenfeld, New York, returned last Thursday on the *Adriatic*.

The Bliss Bros. Co., Attleboro, Mass., has originated a line of gold front gents' lockets as well as ladies' lockets, that are hand engraved and diamond set with brilliants in cup settings. The line, which is just being advertised by the firm, bids fair to enjoy great popularity, as all who have seen it have praised it highly.

WM. H. GARDNER'S PRETTY LITTLE SONG

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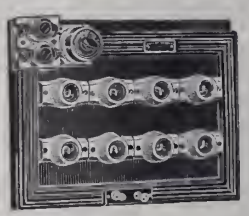
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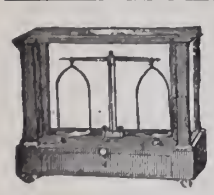
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Pittsburg.

Sam F. Sipe's horse, "Do-Tell," captured three ribbons at the local Pittsburg Horse Show.

R. A. Noble, Wellsville, has opened a new store at East Liverpool, he having decided to move his business to the pottery town.

The Heeren Bros. & Co.'s employes are arranging a game of baseball to be played with the employes of the Rodney Pierce Optical Co.

Some of the retail jewelers will begin closing their establishments at 5 P.M. next month, the present closing time being 5:30 P.M. A few of the stores will close at 1 o'clock, Saturdays. All of the wholesale houses do so now.

Out-of-town jewelers in Pittsburg last week included J. R. Thorn, Toronto; E. A. Moser, New Kensington; John Burry, Wellsville; F. J. Liljedahl, Braddock; R. A. Noble, East Liverpool; John J. Linbrink, Rochester.

W. G. Ingham, of the Geo. B. Barrett Co., was last week elected a delegate to the National Association of Credit Men, which will meet in annual convention in Philadelphia, next week. Mr. Ingham, along with a number of other Pittsburg business men, will represent the Pittsburg Association of Credit Men at the gathering. Local jewelers take a deep interest in the credit men's association.

The Pittsburg police, last week, arrested Charles Hahn and May Walker and locked them up on a charge of shoplifting. It is alleged that they have been doing an extensive business, and detectives upon opening their trunks found a large quantity of jewelry and other articles, which storekeepers are endeavoring to identify. The couple will be held pending an investigation into their record.

Owing to the fact that Isaac Parnes, the missing jeweler, who is alleged to have absconded with $40,000, cannot be located, the trustee of his estate, Simon Sher, is advertising that Parnes will be adjudicated a bankrupt after May 29. It is alleged that Parnes shipped goods valued at $5,000 to Cleveland and Canton. Sher hired the Robson detective agency to look into the matter, and used some of the money derived from the sale of the stock in an effort to locate the goods. This money was spent, in addition to a fund raised by the creditors, in the hope of locating the missing man. Since personal service could not be gained on Parnes, the only thing left to do was to advertise and give him notice in this way as to what would be done.

Burglars are reported to have gained access to the store of F. S. Mohr, 104 Smithfield St., on Tuesday night of last week, and to have gotten away with a large amount of jewelry. According to the statements made by the police, it is asserted that an entrance had been forced to the store from the rear and that when Mohr arrived at his store he told the police that nothing was missing. Later, however, Mohr is said to have notified the police that a large amount of stock was gone, and detectives Will and McDonald were detailed on the case. Among the articles stolen were 11 watches, 72 gold rings, six silver purses, 18 gold bracelets and a number of earrings, scarf pins, eyeglasses and set rings. So far as known, the police have no clue.

Newark.

Mr. Noon, of Cory, Clark & Noon, was in this city, last week, after a western tour.

J. H. Reid, of this city, has obtained a patent on a new method of refining metal.

Charles H. Terstegen, an Elizabeth, N. J., retail jeweler and optician, is a member of the May petit jury panel for Union County.

L. Kartsen announces that he has removed his jewelry store from 491 Broad St. to 398 Springfield Ave.

H. B. Bliss, of the B. M. Shanley, Jr., Co., together with the western representative of Alling & Co., left for the road, last week.

The 50 clocks in the Newark city hall have been keeping bad time of late, and the Council has decided to repair them. The Howard Clock Co. will do the work.

Employes of Scofield & De Wyngaert were given a half holiday, on Friday, to attend the circus. Some of the other concerns also gave their workers a brief vacation.

The Scott Fountain Pen Co., Jersey City, N. J., has been incorporated with a capital of $150,000. The incorporators are: Frank M. Whitecar, John O. Seifert and Neil M. McDonald.

The Shiman-Miller Co. was completely located in its new building within a week after moving began. The concern has been forced to run a night schedule because of the change.

The American Oil & Supply Co. is among the creditors of the Harrison & Knight Mfg. Co., Verona Ave., manufacturers of fine tools, which has been thrown into bankruptcy.

The firm of Otto Fessler & Co. has been incorporated as manufacturers of jewelry, with a capital of $35,000. The incorporators are O. Fessler, A. Fessler and H. H. Picking, all of East Orange.

William Schafe sailed, last week, for a trip to South America in the interests of Nessler & Co. Mr. Schafe will be away for an extended period, and will visit several of the southern republics.

The Charles Blakeman Sons Co. has been incorporated to manufacture pearl buttons, with a capital of $2,000. The incorporators are Charles Blakeman, George R. Blakeman and John Blakeman, all of Newark.

The Mueller Mosaic Co., Trenton, N. J., was incorporated, last week. The capital is $50,000. The incorporators are H. C. Mueller, G. W. Grigsby and J. H. Grigsby. The company will manufacture earthen ware.

S. Schoonmaker & Son are hurrying the work on their new store, 167 Market St., Paterson, N. J., in the hope of getting it opened by June 1. A delay has been caused by it being necessary to have all their fixtures made to order.

The W. B. Kerr Co. contemplates the erection of a two-story brick factory at 184-186 Emmet St. for the manufacture of gold leaf. It will cost about $10,000, will have a frontage of 50 feet on Emmet St., will extend back 100 feet, and will be of slow-burning construction.

The J. E. Mergott Co., Jelliff Ave., manufacturers of metal goods, will erect a new addition to their big plant to cost $15,000. The addition will be of fireproof construction, two stories high, and will cover an area 40 by 90 feet. It will be built of brick, with reinforced concrete floors and roof.

Manufacturing jewelers have taken much interest in the recently organized State Industrial League formed at Elizabeth, N. J. Many of them believe it will result in great good in developing skill among young men through the establishing of trade schools, which is its chief object. George R. Howe is one of the active spirits in the new organization.

The committee of the Market St. Business Men's Association, appointed to make arrangements for the opening of the "Great White Way," is working to make the event a credit to Newark's business men. While no definite date has been set as yet, tentative plans are being made with a view of having reduced excursion rates to Newark. The opening will take place on the last three days of the week, and a parade is one of the contemplated features.

Detroit.

W. F. Hittig, Dundee, visited the wholesale houses here recently.

Albert Schaub is away on a tour of Germany and other European countries which will last until about Aug. 1.

E. S. Barnes, Rochester, was among the buyers in Detroit last week, as was M. E. Griswold, with Schweitzer Bros, Ypsilanti, looking over Spring stocks.

Joseph Frank and Charles Steinberg have established a new jewelry and pawnbroking store at 16 Monroe Ave. Mr. Frank was formerly with Louis R. Grosslight.

Judge Hosmer decided last week that the personal property assessment of $40,000 placed upon the goods of the old firm of W. A. Sturgeon & Co. by the city board of tax review should stand.

Justice DeGaw rendered a decision adverse to Traub Bros. in a suit which the latter brought to recover from Kenzie Smith for goods furnished to the Wolverine Kennel Club, of which he is a director. This organization had purchased medals valued at $300 from the jewelry firm but made a failure of their exhibition.

William H. Murray, who has been appointed receiver for Henning & Koch, Ann Arbor, Mich., states that the assets of the firm amount to $6,720 on appraisal, while the liabilities amount to $6,000. He is convinced that the firm will pay 100 cents on the dollar to its creditors. The receivership is understood to be a means toward dissolution of the partnership.

I. Lachmann & Co., wholesale jewelers, Seattle, Wash., announce that they have sworn out a warrant for the arrest of E. H. Van Gelder, who was for over a year a traveling salesman for the house. Mr. Van Gelder, who is accused of robbing the concern of a large quantity of jewelry, recently left for parts unknown some time ago and his former employers are seeking to discover his whereabouts. Anyone learning where he is is requested to notify I. Lachmann & Co. immediately.

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Lemoine Again on Trial.

PARIS has again been treated to a statement of the claims of that arch-charlatan and "faker," Henry Lemoine, the self-styled "diamond maker," whose second trial on a charge of fraud preferred by Sir Julius Wernher began May 16 and will be continued June 14. However, there is a big difference between the reception of Lemoine's statements as to his ability to make diamonds, given at this and at the first trial, and the newspapers are no longer devoting large space to speculation as to what will happen to the diamond market should Lemoine's formula be correct. The prisoner's flight during his examination seems to be generally taken as a confession of guilt.

At the hearing last week Lemoine acknowledged that the formula deposited in the bank in London was nothing more than a jumble of words, but he said this was done to protect his real secret, and that he was now willing to show the court his whole process, saying that it was based on his discovery that he could submit a crucible to the high temperature of 2,000 atmosphere for several hours. But what the man has to gain by insisting that he is able to make diamonds is hard to see, as Maitre Labori, his counsel, has stated that he did not intend to plead that Lemoine had or could manufacture diamonds, but would base his defense merely on the ground that the alleged swindle had not been proved against him.

The Value and Function of the Trade Press.

THE importance of the trade press as a commercial force and as an institution not only to facilitate the marketing of products, but also to educate the members of the trade which it represents, has been recognized more and more as the years go on among business men, but it is only within the last few years that the daily press has begun to realize the function of a reliable trade press and to give it the recognition it deserves. In fact, it is only very recently that editors of daily papers have begun to see what the manufacturers, wholesalers and retailers in all lines have been appreciating for many years, namely, that the trade press is not a luxury, but a necessity—a time saver for the business man who has little opportunity to properly read the daily papers for the news of his particular trade; that it is an educational institution, and, in fact, a teacher to the merchant and his clerks, as well as a clearing house for all business information connected with its trade.

The function and affairs of the trade press in the business life of the merchant was very well stated in the following extract from a recent article in the *New York Journal of Commerce:*

In the very nature of things the man of affairs, with multitudinous and various cares pressing sorely on his time and attention, necessarily becomes self-centred and preoccupied. So engrossed is he in the proper attention to his own immediate problems that he can find no time—even if he had the inclination—to observe those of his neighbor. Least of all has he the incentive to step out from his own circumscribed world, banish from his mind the narrow things, level self and individuality, merge them all in a common and impartial landscape and then calmly and fairly study the situation.

Such a man is this—and variations from type are only in degree—the man for whom the trade press stands as an invaluable ally. While he digs and delves in his own tasks, the trade press is his reliance for more basic information than he imagines. The ordinary press gives him the product of its daily observations in the doings and misdoings of the big round world of optics and society, but what it brings is only a diversion; a stepping aside from his grind. It may refresh him, but it does not aid him in his money-making slavery.

But the trade press has an entirely different function in his life. While he toils in his office or warehouse the trade press is performing for him the task of confidential messenger to the rest of the commercial world. Its human machinery is finely tempered and carefully adjusted. Its men are trained, not merely in the collection of interesting facts of ordinary happening, but in the observation of those events and developments which have a direct bearing on the commercial side of life. They have learned just what information the busy man needs to supplement his work of application. The events which transpire in the lives of other merchants are gathered together and presented to him in the most concise and digestible form; the changeable values of commodities, not only in one shop, but throughout a large field, are carefully noted and calculated in such a way that he may judge them at a glance. The doings of legislatures throughout the country, all having a direct bearing on the busy merchant's very business operations, are reported, with discriminating accuracy, selection and brevity. The doings of foreign States, from whose ports he draws his stocks, are carefully reported by the co-operated effort of hundreds of trained watchers and correspondents. The incidents which pass in front of his very eyes, but which escape more than cursory attention in the rush of his daily cares, are fitted into their place with other events which he has not seen, and from them are deduced the delicate course of trade evolution.

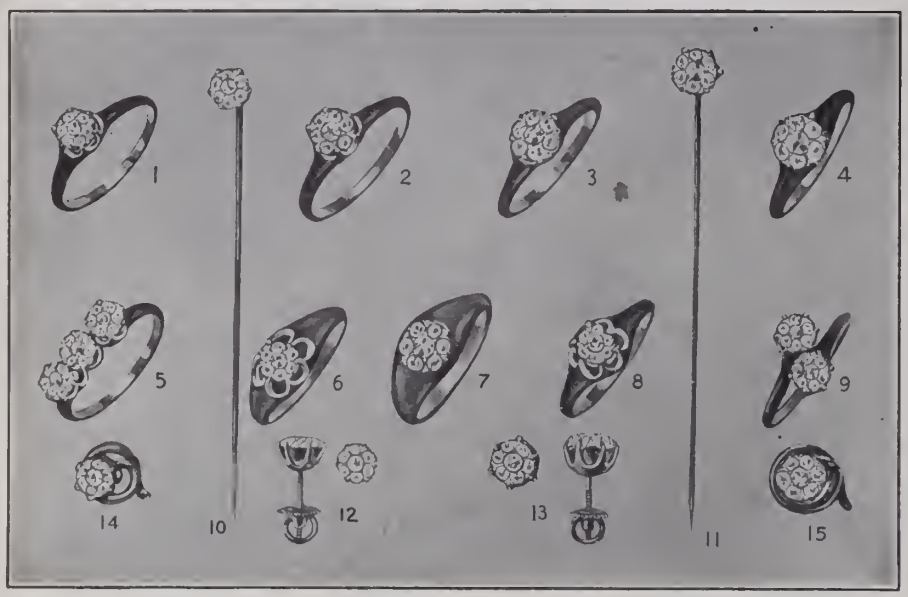
The trade press is his organ of communication outward as well as inward. Circulating, as it does, among his fellow tradesmen, both in a local field and throughout the country, he has but to say the word and his message is disseminated among the very men most interested in his ideas. If trade conventions furnish him a medium for the exchange of ideas—a clearing house of trade information and advice—the trade press is one perpetual convention; a clearing house open to him and all his fellows every day in the year. No man who has ever watched the development of any great trade movement can deny that, without an intelligent, trustworthy trade press, it would have been impossible.

Of course, the above applies only to the absolutely independent, fearless and conscientious organs, as the writer of the article later goes on to explain. The moment a paper claiming to represent a trade uses its force and power in the interest of any number, clique or faction of its trade, or of its advertisers, that moment its power for good has disappeared and it becomes a detrimental instead of a beneficial element in the machinery of the business of the industry which it represents. Absolute adherence to the highest ideals of the journalistic profession both as to the honesty of opinion and the completeness of service is more important to attain proper success in the field of trade journalism than in any other line of the publishing business.

The most effective advertisements are those which tell the truth, and are written with the aim of giving all necessary information.

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Connecticut.

Thomas F. Callahan, employed by th Wilcox Silver Plate Co., Meriden, was ma ried to Miss Clara May Wollschlager, Ma 19.

The employes of the Sessions Clock C Forestville, raised a purse of $80 f Charles Stanley, who is detained in th Hartford Hospital awaiting amputation his leg at the knee.

Rocco Gilletti and Francesco Ba at were arrested in Middleton on the char of stealing jewelry from the store Clark & True, Gerge J. Fisher and Jose Pinskei. They were sentenced to thr months in jail and also fined.

The American Silver Co., Brist l, having plans and specifications prepar the installation of a new steam plant. new boilers of 200 horse-power cap c each will be installed next July, when plant closes down for the usual Sum vacation.

At the meeting of the Hartford Busin Men's Association, held May 20, the qu tion of Summer closing was discussed. committee was appointed to confer with department store managers to see w they would consent to close their places business on Wednesday afternoons, in pl of Friday afternoons, during July and gust, as was the custom last year. committee consisted of Edgar. F. Burnh chairman; Foster E. Harvey. George Ford and Charles A. Pease. A. M. K for the jewelry interests, said that t would do as the rest did.

Washington, D. C.

Selinger's jewelry store, F and 9th has been constantly surrounded for time past by a crowd of curious onl k who stop to watch the mysterious c which he has on display in the wi The clock consists of nothing but a pai hands fastened to a glass two feet sq suspended by a brass chain. Not only l the passers-by been puzzling their head to how the clock works, but the daily n papers have taken up the subject and lished notes about the window attrac asking subscribers to look at the clock propound a theory as to how the hand worked.

An accident which occurred at the of Elmer D. Cole, 434 7th St., N. W 15, caused damage estimated between $ and $4,000 and also resulted in an i to Mr. Cole's leg. The jeweler had waiting on a customer who wanted a and started to reach up to a shelf whe felt the fixtures moving. Noticing tha mirror-backed shelving, which is 24 long and 12 feet high, was about to fa h shouted to C. C. Wilson, a clerk, to him, but before the clerk could reac side the weight of the fixtures overt Mr. Cole's strength, and he jumped to himself. The fixtures then came down a crash, smashing the front of the filled with jewelry and throwing the l pieces, such as the clocks, etc., all ove store. In jumping Mr. Cole wrenche leg and fell to the floor stunned. Mr. says the loss will fall entirely on him has no insurance. He has been conti business, however, without interruptio

New York Notes.

Howard Grant, of Riley & French, North Adeboro, Mass., was in town last week.

I. Block, of the Niagara Ring Mfg. Co., Buffalo, N. Y., was in town last week.

Coleman E Isaacs has been employed as a salesman by Henry Silberfeld, 1395 Broadway.

J. A. Keene, New York, accompanied by his wife, sailed for Europe to-day on the *Mauretania*.

Oscar Uhl, of the Furstenwerth-Uhl Jewelry Co., St. Louis, Mo., was a caller in town last week.

Harry Morris, of Morris, Mann & Reil, Chicago jobbers, was a visitor in town during the past week.

I. B. Rosenback, of Wm. I. Rosenfeld, returned from Europe Thursday of last week on the *Adriatic*.

Joseph Ariessohn, 94 Columbus Ave., has opened a new store at 510 Amsterdam Ave. He will conduct both stores.

Albert H. Cohn, Chicago, who has been in town during the past week, made his headquarters at the Astor House.

Lee Reichman, of Reichman Bros., 65 Nassau St., returned recently on the *Lusitania* from a purchasing trip abroad.

Samuel Weinhaus, of S. & B. C. Weinhaus, Pittsburg, Pa., was among the out-of-town buyers in this city last week.

It is reported that D. Harris & Co., Albany, N. Y., will move to this city and occupy a place of business at 611 Broadway.

S. Hyman, of B. Hyman & Co., 2 Maiden Lane, sailed Saturday on the *Lapland* to visit the European diamond centers.

A negro was arrested and fined $5 last week on the East Side for peddling jewelry without a license. He gave the name of Levi Schmoll.

Abraham Roseman, 13 Maiden Lane, sailed Saturday on the *Lapland* for Europe. He will visit Antwerp, Amsterdam and Paris, and expects to be gone about a month.

Mr. Thompson, of King & Eisele, Buffalo, was a visitor in this city last week on his return from a trip in the east. He made his headquarters with the Keystone Watch Case Co.

Justice Fitzgerald, in the Supreme Court, last week announced that he would grant Isadore Baumgold, of Baumgold Bros. & Co., jewelers at 266 Grand St., annulment of his marriage to Anna Baumgold.

In the note which appeared last week in regard to the partnership which has been formed between Henry Stone, 24 Forsyth St., and Harris Cohen, an error appeared which made the note read that the firm style is Stone & Harris. It should have read Stone & Cohen.

The Monitor Jewelry Co. has been incorporated under the laws of the State of New York to manufacture jewelry, with a capital of $5,000. The incorporators are James R. Allison, 315 W. 97th St., New York; Robert J. Jump, Jr., Wilmington, Del., and Edith Pirro, 304 Prospect Pl., Brooklyn.

H. H. Rogers, vice-president of the Standard Oil Co., who died last week, was the husband of Augusta Randall, daughter of the head of the old firm of Randall, Baremore & Billings, which has since been succeeded by Chester Billings & Son. He was married in 1896, his first wife having died 14 years ago.

The Jewelers Security Alliance received information last week that a window in the store of A. S. White, 16 E. North St., Danville, Ill., was smashed on the night of May 17 and $75 worth of jewelry and watches stolen. The robbery occurred about 1 A. M. Mr. White notified the Pinkerton Detective Agency and the local police, who are now working on the case.

Dr. George F. Kunz, of Tiffany & Co., has written an 11-page article for the *Century Magazine* on the "Two Greatest Diamonds in the World—The Cullinan and Excelsior." The article will appear in the June issue. In speaking of the present demand for black opals, Dr. Kunz said that they are a fad at the present moment, and that more were being imported than formerly. He explained that they were obtained only in one locality in Wales.

A sale of the assets of Benjamin F. Samuels, formerly in the jewelry business at 949 Broadway, was conducted last week at 113 Leonard St. The sale consisted of a small stock of miscellaneous jewelry, together with tables, trunks, etc. Robert G. Perry, trustee in bankruptcy, reserved the right to withdraw any of the property unless it brought at least 75 per cent. of the appraised value. The petition in bankruptcy filed some time ago by Mr. Samuels showed liabilities of $4,773 and assets of $312.

Antique jewelry, silverware and other art objects gathered by the Empire Loan Co., 386 Eighth Ave., during the past 30 years are being shown at the offices of the company, where they are to be sold on the last day of this month. The collection includes many rare heirlooms, Parisian jewels of barbaric design, antique brooches, etc. The most important objects of the collection are jewelry and diamonds. The value of the entire collection is about $250,000. Frank E. Walker will be the auctioneer.

Ludwig Nissen, of Ludwig Nissen & Co., was the toastmaster at the banquet last Wednesday night at the close of the session of the National Association of Manufacturers, held at the Waldorf-Astoria. Mr. Nissen introduced the German Ambassador, who was the guest of honor of the evening. The German Ambassador, Count von Bernstorff, spoke of the trade relations between this country and his. John Kirby, of Dayton, O., was elected to the presidency of the association to succeed J. W. Van Cleave.

The Jewelers Security Alliance received a telegram last week from the Chief of Police, Allentown, Pa., announcing that A. W. Bogart, a traveling salesman of this city, who was formerly in the employ of the Waterbury Clock Co. and the Newark Art Metal Co., is being held for trial in that city for the week of June 7, unless he desires to plead guilty. The telegram stated that the man is also wanted in Harrisburg, Reading, Lancaster and other Pennsylvania cities. He was committed to jail to await an answer to a charge of securing a watch, chain and charm under false pretenses and of skipping a board bill at the Hotel Allen, Allentown, Pa.

According to the regular monthly report of the Bureau of Statistics at the Customs House the value of dutiable goods remaining in bonded warehouses at this port, of interest to the trade, for the month ending April 30, 1909, as compared with the same time last year, are given as follows: Clocks, etc., $16,781; watches, $88,153; diamonds unset, $6,107; precious stones, $33,002; jewelry, $1,544; manufactures of gold and silver, $10,619. As compared with these figures, those for April 30, 1908, are: Clocks, $19,258; watches, $136,930; diamonds unset, $6,107; precious stones, $33,821; jewelry, $4,759; manufactures of gold and silver, $3,998.

The Jewelers Board of Trade reports that the bankruptcy sale of the stock of Max I. Dorevski, Philadelphia, Pa., brought about $1,200, and the estate has paid the first and final dividend of 3.3 per cent. In January, 1907, Dorevski claimed liabilities of $12,000 and assets of $4,000, and made an offer of 25 per cent. to creditors. The Board of Trade at that time called attention of the creditors to apparent false statements made by the bankrupt to the Board and to other creditors, and the offer was subsequently refused. The defendant then filed an involuntary petition in bankruptcy and, through the efforts of the Board of Trade, L. P. White of Philadelphia was elected trustee. The discharge in bankruptcy was successfully opposed and the matter will now be argued by attorneys for the Board of Trade in the next term of the District Court.

Jewelers in various parts of the city have complained during the past week of a man who has been going about obtaining goods on memorandum under alleged false pretenses and asking for repair work, claiming that he represented various business houses in this city. The man, according to the report, was employed for some time by Henry Davidson, 51 Maiden Lane, and afterwards for a short time by M. Kameras. J. Macher, 54 Maiden Lane, says that he gave the man a watch case on memorandum upon the presentation of a card bearing the name of R. Bachrach. The card read: "Mr. Macher, kindly give bearer an 18 size E. G. case on memorandum." This, the dealer claims, was a forged order. N. Pecora, a retail jeweler at 203 Spring St., says that the same man obtained from him $25 worth of chains on memorandum, and that he has not received the chains nor has he heard from the man since. Several other jewelers in various parts of the city have complained that the same man has obtained from them goods on memorandum or has solicited repair work which has never reached its intended destination, and these men also join in stating that they have never since seen the offender. The man is described as being about 23 years old, weighing 135 pounds, and is slightly cross-eyed. The jewelers who claim they have been defrauded by him say that the man is a clever rascal, and they join in warning other jewelers to be careful in having any dealings with him. According to a report received from the firm of

(*New York Notes continued on page* 89.)

1851 The Jeweler's Bank for half a century in the same location 1909

THE
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BANK

Broadway and John Street, New York

ACCOUNTS INVITED

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The Market and Fulton National Bank of New York
ORGANIZED 1852
81-83 FULTON STREET

CAPITAL, $1,000,000 SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

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Will extend every facility that good banking will just

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DROP EARRINGS
IN BAROQUE PEARL AND COLORED STONES
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Manufacturing Jewelers
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GARREAUD & GRISI
45 John St., New York
LAPIDARIES PRECIOUS STON
GEMS in Unique Cuttin

Gems and Precious Stones
Flexible cover, postpaid, 50c. Published by Jewelers' Circular Pub. Co., 11 John St., N.

New York Notes.

(Continued from page 77.)

zar & Baumwurzel, manufacturers of elry and silverware cases at 115 Nassau , the man visited their place of business week ago and said that he had formerly rked for Henry Davidson, and asked a number of ring trays to take out and . He took a few samples and came k again later and said that he could do l with sample trays, and asked that he be en expense money and be allowed to go t Providence, R. I., where he could sell re cases. This the firm did not think t to do, but gave him 24 different cases new telescope holder. He left the office the concern, and they now report that y have not seen him since that time.

. H. Tomes, with W. J. Ward, will for Europe, June 8.

d. Sickles, of M. Sickles & Sons, Philphia, is in town this week.

has. F. Hartshorn, of Alling & Co., rened, recently, from a western trip.

lichael Leary, of the Rhode Island velty Co., was a visitor in town last k.

William Hofman, of Eichberg & Co., 65 ssau St., sailed, yesterday, on the *Rotlam.*

. S. Pitcairn, importer of china, 44 rray St., sailed, Saturday, on the *Baltic* Europe.

ndrew Brown, of D. V. Brown, Philadhia, Pa., sailed from this city, Saturd, on the *Baltic.*

alph Brahe, representing M. A. Mead Co., returned to this city from a four ks' trip, recently.

imon Frankel, of Jos. Frankel's Sons 578 Fifth Ave., sailed for Europe, Satay, on the *Baltic.*

here has been a display of amethyst elry at John Wanamaker's, in this city, ng the past week.

avid Feiss, representing Ingomar Goldh & Co. in the middle and far west, is resent in this city.

berhard Faber, manufacturer of penci has moved the New York office at 299 adway to 200 Fifth Ave.

dwin S. Strauss, of Jacob Strauss & s, 14 Maiden Lane, sailed yesterday he *Rotterdam* for Europe.

m. T. Gough, of Carter, Howe & Co., Maiden Lane, sailed, Wednesday of last ks, on the *Lusitania* for Europe.

a Hudson, formerly with F. W. Sad & Co., has taken a position with chinson & Huestis in this city.

vin L. Strasburger, of L. Strasburger's & Co., 2 Maiden Lane, sailed, yesterd on the *Kaiser Wilhelm der Grosse* for ope.

. H. Kernan, manager of the export rtment of the L. E. Waterman Co., 173 dway, was a recent visitor in Buf N. Y.

muel Mendelsohn, formerly in busi for himself in Boston, has been en d by Korones Bros., 46 Maiden Lane, salesman.

oses Kahn, of L. & M. Kahn & Co., Broadway, sailed, Tuesday of last week, he *Kronprinzessin Cecilie* for the Euro diamond markets.

C. J. Dierckx, who represents several cut glass and china houses in this city, sailed, Saturday, on the *Lapland* for Europe. He expects to return some time in August.

Alphonse Judis, of the Alphonse Judis Co., San Francisco, Cal., is a visitor in this city, and is making his headquarters with L. & M. Kahn & Co., 170 Broadway.

Leo M. Sachs, 7 Maiden Lane, accompanied by his wife, sailed, yesterday, on the *Rotterdam* for Europe. Mr. and Mrs. Sachs will spend some time abroad visiting European cities.

Chas. L. Van Vliet, of Adolph Goldsmith & Son, 68 Nassau St., will sail on the *Princess Alice,* Thursday, for a sojourn through Germany and France. He will be accompanied by his wife.

George Wells, of the American Optical Co., Southbridge, Mass., and Edward Bausch, vice-president of the Bausch & Lomb Optical Co., Rochester, N. Y., sailed on the *Rotterdam,* yesterday.

W. G. Pollack, of W. G. Pollack & Co., 68 Nassau St., sailed on the *Lapland,* Saturday, and will visit Antwerp, Amsterdam and other European diamond markets. He expects to be away about five weeks.

J. H. Ling, formerly of Ling & Stewart, 66 West Broadway, has accepted a position as buyer for B. Altman & Co., and is at present in the European markets. Mr. Stewart will continue the business alone.

Samuel Hotchner, formerly of A. Hotchner & Son, diamond importers of St. Louis, Mo., will be in this city after June 5, and will then sail for Europe, June 12, on business. He expects to remain until Aug. 15, where he will purchase a stock of diamonds.

A trustee's sale of precious stones, formerly part of the stock of the Bohm-Bristol Co., was held yesterday morning at 113 Leonard St. A sale of silver, cut glass, umbrellas, etc., formerly part of the stock of the M. Scooler Co., also took place at the same address.

Wilson & Hiller is the name of a new firm which has just started in business as dealers in watches, diamonds, silverware, jewelry and optical goods at 3526 Broadway. Mr. Hiller was formerly an optometrist and Mr. Wilson a watchmaker and jeweler, and now they have combined the two businesses.

Black, Starr & Frost, 436 Fifth Ave., are exhibiting a fac-simile of the Cullinan diamond which was presented to King Edward VII., Nov. 9, 1907. The models show the diamond in its original state and after it had been cut into several smaller diamonds, the largest of which is known as the Cullinan first, a pendelogue pendant, weighing 516½ carats.

Max and Samuel Fineburg, wholesale jewelers in this city, with private detectives are searching in Boston, Mass., for trace of their sister, Sophie Fineburg, of Brooklyn, who, they claim, eloped with a vaudeville actor of Revere, Mass. The brothers told the police at Revere that they were certain their sister went away with one Findel, that they were married in Washington, and that the couple are now stopping somewhere in Revere. They said the girl is 20 years old.

The Jewelers' 24-Karat Club, New York, has issued a booklet containing a list of all the officers and members of the club, together with a copy of the certificate of incorporation and the constitution. The attention of the members is called to Article II, section 2; Article VIII, section 2, and Article IX, section 1, which contains changes in the club's constitution. Members can obtain keys to the club room at the Silversmiths' building, 15 Maiden Lane, on application to the secretary, George L. Stebbins, 170 Broadway.

The Trunk Line Association has authorized merchants' reduced railroad rates of a fare and a half for the round trip to New York City for the coming fall buying season, having acted favorably on the application of the Merchants' Association of New York. This rate may be had between these dates: July 17 to 20, Aug. 14 to 17, Aug. 28 to 31, and Sept. 11 to 14. Trunk line territory includes New York, Pennsylvania, New Jersey, Delaware, Maryland, part of West Virginia, Northern Virginia and the District of Columbia.

The Maiden Lane Outing Club is completing arrangements for its annual outing at Eckstein's Park, West New Brighton, S. I., Saturday, June 5, and has decided to hold a ball game between the New York and eastern representatives at 10.30 o'clock in the morning. The captain of each team will be expected to file his line-up for the game with the president at least seven days prior to the contest. The afternoon will be given over to a variety of outdoor sports, and in the evening a dinner will be served at Eckstein's Hotel. From present indications this year's outing will be the most enjoyable that the club has ever held.

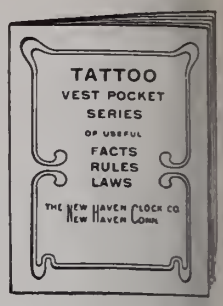
A young man went into the jewelry store of H. Lewkowitz, 106 Eldridge St., Saturday, and asked to see some watches. Clerk Louis Rockoff promptly put a tray of timepieces on the counter, and a moment later saw it being carried through the open door in the arms of the stranger. Detective King, who was lounging on the steps of the police station, leaped to the sidewalk and started for the thief. Captain Day and Detective Thompson heard Rockoff's shouts for help and hurried outside. The four men easily captured the tray-bearer. In the Essex Market Court the prisoner said he was Harry Berger, 34 years old, of 168 W. 116th St. He was held in $2,000 bail for General Sessions.

The second exhibition of art and manual training work in the Polytechnic Preparatory School was held at that institution last Thursday afternoon. The exhibit this year displays a perfection in manual arts which probably has never before been attained in Greater New York. The work is displayed in the libraries and the office rooms on the main floor of the building. The work of the third, fourth, fifth and sixth grades is displayed in the offices to the left of the hall, and here is found some of the most remarkable work ever seen in a school exhibit. Silver brooches, rings, scarf pins and buckles, showing work in enamels and oxidizing; copper lamps for oil, gas and electricity, large and small trays, candlesticks, tobacco jars, etc., are shown; also leaded glass and advanced leather and woodwork. The exhibit also includes examples of pot-

(New York Notes continued on page 81.)

THE TATTOO INTERMITTENT ALARM

THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.



FREE BOOKLETS TO THE TRADE ON APPLICATION



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MONTROSE
Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

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Forestville, Connecticut, U. S. A.
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HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harringto
12 BARCLAY S
NEW YORK

Sole Agents to the Tr
for
J. J. ELLIOTT & (
LONDON

New York Notes.

(Continued from page 79.)

te which have been designed, made, fired a glazed by the boys.

ohn Kahn has moved his business from Jersey City to New York.

rederick Muskam, 105 Bergenline Ave., Weehawken, N. J., has been succeeded by Joseph Wighard.

ubenstein Bros., 14 Maiden Lane, have dissolved. I. M. Rubenstein will continue this city and Passaic, N. J., and George Rubenstein at Williamsport, Pa., both without change of style.

sale of eight pieces of bisque and ware and outstanding accounts of Schwarz, formerly in business as Schwarz Bros., in this city, will be held, June 3, at 113 Leonard St. Leo Oppenheimer is the trustee in bankruptcy.

C. Morine, of Robert O'Donnell & Co., wholesale jewelers, 9 Maiden Lane, is asking creditors for a statement of their accounts with the firm, with a view to determining what settlement can be offered. The liabilities are said to be over $4,000.

motion to have Mrs. Daniel J. Sully, wife of the former "cotton king," declared in contempt of court for refusing to be examined before trial in a suit brought against her by Theodore B. Starr, 206 Fifth Ave., was made by counsel for the firm before Supreme Court Justice Guy, Monday. Decision was reserved. The action arises from a $400 bill for stationery which, it is alleged, Mrs. Sully owes the firm, which, with interest, now amounts to about $

Boston.

L. Houghton has been in Portland, on business.

mes S. Blake has opened his Summer residence at Point Allerton.

alter Harris has returned from a successful trip in the northern part of New England.

mer E. Knight has been elected a lieutenant in the Ancient and Honorable Artillery Company.

mong the jewelers in town last week were J. H. Hanson Peabody and J. A. Brightman, Southbridge.

R. Vaughan, of Vaughan & Burnett, Brattleboro, Vt., was in town, last week, calling on friends in the trade.

illiam Bond & Son, jewelers and opticians, established 1793, have removed from the store they have so long occupied at 148 Washington St., to 4 Congress St., which is also in the heart of the financial district.

serious fire, believed to be of incendiary origin, occurred in the Crossman block on Central Ave., Lynn, wherein the store of Fellow Bros. is situated. Their loss is said to be $8,000, covered by insurance.

was announced, Monday, by United States Commissioner Hayes, when the case of John L. Nudd, jeweler and engraver, charged with using the mails in a scheme to defraud, came before him on a continuance that it was his intention to hold the defendant for the June term of the United States Grand Jury.

Last Saturday the employes of the Waltham Watch Co. who are to be in charge of the company's exhibit at the Alaska-Yukon-Pacific Exposition, left for Seattle. They are Thomas MacKenzie, Mrs. Lillian L. Libby, Miss Clara Stronach, Miss Lettie Sherman and Albert S. Flint. Mr. Flint is accompanied by his wife.

It has been decided by the Waltham Watch Co. to sell 3,000 tons of anthracite coal at $6.75 a ton to its married employes, each householder to be allowed to buy whatever he requires. The subject has been discussed a great deal of late in Waltham, and the coal dealers there went to the factory management asking for a conference. The result was the above announcement.

S. M. Shore, manufacturing jeweler and dealer in diamonds, who has an office in the Jewelers' building, Washington St., assigned on May 18 to George V. Phipps. An involuntary petition in bankruptcy was filed against him May 19 by the following: Bliss Bros. Co., Attleboro, goods sold, $106.02; Standard Button Co., Attleboro, goods sold, $381.16; R. B. MacDonald Co., Attleboro goods sold, $282.44.

Vincenzo Marrazzo, one of the lower stewards on the White Star Line steamship *Romanic*, walked ashore from that vessel Tuesday afternoon, May 18, with $5,000 worth of real coral concealed in his blouse and was accused of smuggling. There is great mystery as to what Marrazzo intended doing with the gems. They number 3,700 in all and appear both in a finished and natural state ready for setting in stickpins and other jewelers' ornaments as well as for stringing into neck chains. A thorough investigation is being made by U. S. Treasury agents here and in New York.

Large delegations from the national convention of the Order of Railway Conductors, which has been in session here for about 10 days, inspected the plants of the Waltham Watch Factory on Monday, Tuesday and Wednesday of last week. An event of much social interest to the many employes of the factory was the surprise party tendered Job-Master Charles B. Gilson, of the jeweling department, and Mrs. Gilson in honor of their 25th wedding anniversary. The affair took place Saturday evening, May 15, at the residence of Foreman Charles Horner, of the train department of the E. Howard Watch Factory, 28 Fiske St., Waltham.

Maurice D. Connor, well known in the trade for many years, died Monday morning, May 17, at his home, 51 M St., South Boston, after an illness of more than 12 months. Mr. Connor was born in Boston in 1862, and after receiving his education in the public schools he engaged in business, entering the employ of the George H. Richards Co., jewelers, on Washington St., in 1882. He remained there until the change of the firm and then continued with their successors up to the time of his death. He was a member of the South Boston Council, Knights of Columbus, and the Young Men's Catholic Association of Boston College. He is survived by a widow, three sisters and a brother.

The annual meeting of the stockholders of the Waltham Watch Co. was held Thursday afternoon at the factory building in Waltham. Last year's board of directors was re-elected with one exception, E. A. Marsh being chosen to fill a vacancy. The annual report covering operations for the fiscal year ending March 31, 1909, as submitted to the meeting, gave the total assets at the close of the year as $13,002,713. Of this amount $111,884 was in cash, $1,880,154 represented watches in process of manufacture and $1,335,932 represented supplies. The accounts payable were given as $609,444, and the total surplus as $893,268, or $39,315 more than at the close of the preceding year.

The Waltham Jewel Co. is the latest trade industry in the Watch City. The company not only cuts natural stones, but is making scientifically jewels and gems, which it declares to approximate in luster, durability and color the precious stones. It commenced operations about eight weeks ago and is now running 13 hours daily, with two shifts of men. The officers are as follows: President, George A. Fiel, also president of the Waltham Business Men's Association; vice-president, Mayor Edward A. Walker, of Waltham; treasurer, Warren B. Page, of Newton; secretary, James H. Green, of Stoneham. Others of the directorate are: Edwin D. Chaplin, of Dorchester; George S. Wyman, of Waltham, general manager of the plant; John H. Lewis, of Waltham; S. D. Whittemore, of Newton, and Frank W. Sawin, of Marlboro. Among the orders the company has been filling is one for 5,000 jewels to be used by the Stewart & Clark Mfg. Co., Chicago, in speedometers.

The police believe they have cleared up the mystery surrounding the theft of $1,200 worth of jewels from Mrs. Emily Shattuck, Orleans, Mass., which has already been told of in these columns. Mrs. Shattuck lost the bag on a train and reported the affair. Detectives took an East Boston jeweler into custody, who was later cleared of any connection with the theft. He it was, however, who gave the police a good description of the stranger who tried to sell him some rings. The result was that on May 18 Special Officer O'Neil went to a roadhouse between Epping and Exter, N. H., and arrested Harry Merchet, alias Merchant. According to the police Merchet was on the train and saw Mrs. Shattuck drop the bag of gems. He, it is alleged, pretended to help her find them, at the same time slipping them in his pocket. He was held in $1,500 for the Grand Jury. Three of the four rings stolen have been recovered and restored to Mrs. Shattuck, while the other is thought to be in Peabody, where Merchet lived.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York, selling price, .999 Basis.*
May 18	24 3-16d.	$0.54⅝
" 19	24 3-16d.	.54⅝
" 20	24 5-16d.	.54⅞
" 21	24 1-4d.	.54¾
" 22	24 1-8d.	.54½
" 24	24 3-16d.	.54⅝

Jewelers of Moline, Ill., have entered into an agreement to close their stores at 6 P. M. until Oct. 1, except Wednesdays and Saturdays, when they will remain open until 10 or 11 P. M.

Two Matchless Directoire Styles From a Matchless Line

SOLID GOLD



These two remarkable handles give only an inkling of the good things shown in the K & H Fall and Holiday line. It will pay you to inspect it, for nowhere will you find the equal of K & H quality. K & H goods sell better.

Pay Better Profits

because the gold filled handles are shown in 22 karat color or English Finish (Virgin Gold), and the seams will never show black. OUR SILKS GIVE SERVICE and our Interchangeable Handles are the strongest, most sightly on the market.

K & H Interchangeable Handle

K&H

QUALITY

is the standard where good umbrellas are sold.

We carry a complete line of gold cane heads, mounted on genuine ebony sticks. Our line of nobby walking sticks is acknowledged unsurpassed in originality a d quality.

We make the Jewelers' line and do not cater to department or dry goods store trade.

The above handle is our "Chrysanthemum Unique"

pattern, snarl-chased by hand insuring utmost delicacy of workmanship. Note that the crown is solid gold. No photograph can do justice to the original. You must see and examine this superfine handle to appreciate it, and a jeweler CAN appreciate its perfection of finish and infinite beauty of detail. It is only one of the many equally clever achievements in our Fall line, now out. Don't let our man get past you.

This shows a Setrling Interchangeable Handle

exquisitely etched in floral design. Every line stands out cleancut from background. Ladies will select this handle in a moment from an entire stock, even at a higher price, because of its decided air of quality. Made in 28 gauge silver, the same as is used in all K & H Sterling handles—a little better than need be. Write for samples. We have a proposition to increase your Fall and holiday trade. Something new. Our man will give you particulars. See him.

Kreis & Hubbard, Manufacturers of Umbrellas—the Jewelers' line, 252 Franklin St, **Chicago**

I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVIII. CHICAGO, WEDNESDAY, MAY 26, 1909. No. 17.

Chicago Notes.

G. S. Titus is in the northwest.

C. D. Peacock is away on a vacation.

John S. Brande is back from the east.

A. R. Oughton is on a trout fishing trip in northern Michigan.

A. J. Thoma, of Thoma Bros., Cincinnati, was here, last week.

H. S. Boyd has bought out the store of L. P. Peterson, Kankakee, Ill.

A. S. Wormood, Springfield, Ill., was here for a few days, last week.

Julius Armbruster, with the Illinois Watch Co., was here, last week.

J. E. Krantz, of Krantz, Smith & Co., Jonesdale, Pa., was here, last week.

Mrs. S. H. Hess and her little daughter, Betsy, are on a visit to New York City.

Mr. Christie, manager for James D. Leys, Butte, Mont., was in Chicago, last week.

F. Irving Camp, with the Charles Parker Co., Meriden, Conn., was here, last week.

Carl R. Michel, Portage, Wis., has opened a new branch store at Cambridge, Wis.

Harry Biggins, of the Biggins, Rodgers Co., Wallingford, Conn., was here, last week.

J. W. Neasham, Ottumwa, Ia., stopped over here, last week, on his way to Cincinnati.

The United Watch Co., Hartford building, will remove, June 1, to 256 Madison St.

S. Lindenberg, of Lindenberg, Strauss & Co., Cincinnati, O., spent last Friday in this city.

G. V. Dickinson, of the Elgin National Watch Co., made a flying trip to New York, last week.

John R. Lilja, diamond buyer for Benj. Allen & Co., is on a European diamond-buying trip.

Joseph Diamond & Bro. is the title of a new jewelry and loan business at 1916 S. State St.

John Meyer has bought out the retail jewelry business of Louis A. Antoine, 312 W. North Ave.

A first dividend of 25 cents has been paid from the bankrupt estate of F. H. Mooney & Co.

The members of the Chicago Jewelers' Association met at their rooms, last week, for a short session.

Albert M. Dueber and M. Loeb, of the Dueber-Hampden companies, spent a few days here, last week.

O. A. Starke, of the Star Watch Case Co., accompanied by Mrs. Starke, was in this city, last week.

Gus Huber, of Huber & Bunker, Superior, Wis., is on a trip to Europe, and will return in August.

Mrs. F. B. Tinker, whose mother died recently in Los Angeles, is on a trip there to visit her father and sisters.

W. H. Wyatt, 445 E. 63d St., has discontinued business at that address without making public where he has gone.

J. H. Miller, with the Oneida Community, Ltd., is in the northwest. W. E. Scanlon is on a trip to Michigan and Indiana.

Alphonse Judis, of the Alphonse Judis Co., San Francisco, Cal., stopped over here, last week, on his way to New York.

News is received here that Wilbur W. Dwight, retail jeweler at Niobrara, Nebr., has discontinued business in that town.

Arthur H. Jacobs, son of Theo. Jacobs, of Theo. Jacobs & Co., formerly in charge of the office, will hereafter travel on the road.

The jewelry store of J. Salk, on W. 12th St., near Halsted St., was recently destroyed by fire. The loss was covered by insurance.

On account of his store being leased over his head, Wm. H. Whitmore, 637 W. Madison St., is temporarily without a place to do business.

The Chicago Manufacturing Jewelers' Association held its monthly meeting at Vogelsang's, May 17. Routine business was transacted.

H. G. Rettig, of Rettig, Hess & Madsen, was in the Northwestern "L" railroad wreck, last week, but was fortunate enough to escape injury.

The King Boat Co., Bass Lake, Ind., is a corporation operating two passenger boats, which were built by Don W. King, son of Hugh E. King.

Weaver & Murray, representing the Sheff Ring Forging Co., Pittsburg, Pa., have opened headquarters in room 707, Columbus Memorial building.

Half of the $1,000,000 required for the new Chicago Association of Commerce building has been subscribed. The project is now an assured success.

C. W. Harmon, of Joseph Fahys & Co., was here, last week, on his semi-annual visit, accompanied by Mr. Leavitt, superintendent of the watch case factory.

L. M. Levy, sales manager for the Philadelphia Watch Case Co., was here, last week, and, together with F. E. Hyatt, is making a trip through the middle west.

A. P. DuPuis, jewelry buyer for Gimbel Bros., Milwaukee, Wis., stopped over here, last week, on his way to New York, from which city he sails, this week, for Europe.

J. Lannes & Co., retail jewelers at 3540 S. Halsted St., will remove to their new premises, 3625 S. Halsted St., about July 1. An entirely new set of fixtures will be installed.

Bliss Bros. Co.'s middle west representative, C. P. Crane, who has charge of their Chicago office, is now a visitor of the jobbing trade, visiting principally Cincinnati, St. Louis and Pittsburg.

Silas R. Livergood, Nora Springs, Ia., and C. W. Livergood, Reinbeck, Ia., have formed a copartnership under the name of Livergood Bros., and have opened a new jewelry store at Mason City, Ia.

Among the diamond men here, last week, were Mortimer Adler, of Chas. Adler's Sons; Henry E. Hart, of Albert Lorsch & Co.; Frank Huff; Sig. Stern, of Stern Bros. & Co., and Robt. Allan, of Power & Allan.

In a notice in these columns in the issue of May 12 it was stated that Anton Rominski, son of Frank Rominski, retail jeweler at 695 Milwaukee Ave., had opened a new jewelry store at 1499 W. North Ave. This was an error, the proprietor's name being Anton P. Okoniewski, who is a nephew of Frank Rominski.

The Seth Thomas Clock Co. recently sold to Hopkins & Witty, Dubuque, Ia., a two-dial street clock with 40-inch glass dials; has supplied a Cedar City, Utah, church with a four-glass-dial clock, three feet six inches in diameter, and has furnished the Red Key, Ind., city hall with a tower clock having four five-foot wooden dials.

The bill introduced into the Illinois Legislature by the Illinois State Society of Optometrists was defeated in the House on May 21 by an overwhelming majority. The bill needed 77 votes to pass and received but 28 votes. Fifty members voted against it. The officers of the society have not lost hope, but will continue their efforts to have a bill passed.

A very unique game of baseball was played, last Saturday afternoon, between various members of the jewelry trade here. The game was called at 2.30 P. M. on the property of George G. Gubbins, at Ravenswood, and when it was over the score stood 96 to 95, one of the closest amateur games

ever played in this locality. The play was most brilliant. A few of the elm trees on Lawrence Ave. were knocked down by some hot liners. After the game the players were the guests of Mr. and Mrs. Gubbins at their home, 132 Giddings St., where a supper was served and good fellowship prevailed. Mr. Gubbins sang a number of German songs, in the singing of which few can excel him.

Abraham Sternberg, who was charged with stealing 38 watches from the Elgin National Watch Co., was brought back from Trenton, N. J., to Elgin early last week and held in $2,500 bail. Sternberg was a former employe of the company. The watches were found in a Chicago pawnshop and the accused was traced to Trenton, N. J., where he was captured.

Among the out-of-town retail jewelers here, last week, were: Adam Immig, of Adam Immig & Son, Sheboygan, Wis.; Harry L. Berg, of the Berg-Arduser Co., Dubuque, Ia.; George Block, of the L. Block Jewelry Co., Milwaukee, Wis.; R. A. Woodward, Sandwich, Ill.; H. F. Steck, Washington, Ia.; S. R. Mace, Moulton, Ia.; J. W. Neasham, Ottumwa, Ia.; G. M. La Pierre, Niles, Mich.; M. Plain, of Trask & Plain, Aurora, Ill.; Capt. H. W. Klopf, Neillsville, Wis.; C. F. Ingalls, Waukegan, Ill.; Mr. Rystrom, of the Bauer Jewelry Co., Elgin, Ill.; Mr. Aarons, jewelry buyer for J. L. Brandeis & Sons, Omaha, Nebr.; Mr. Barrett, of Emerick, Barrett & Co., Freeport, Ill.; A. C. Fuchs, Stoughton, Wis.; Herman Oberreich, Oberreich & Arnold, La Porte, Ind.

The House of Representatives of the Illinois Legislature has passed a bill amending the act to punish misrepresentation of assets or liabilities so as to cover misrepresentation by any officer or member of a firm or corporation. The present law has been construed to be inoperative as to the member or officer of a firm or corporation who misrepresents the assets of that firm or corporation, and thereby defrauds persons or institutions extending credit on the representations made them. The bill was introduced by Representative W. T. ApMadoc. It is provided in the measure that any person who makes misrepresentation knowingly of his assets and liabilities, or of those of a firm or corporation of which he is a member or officer, in writing and signed by himself, and thereby obtains credit for himself or for such firm or corporation and defrauds any person of money, shall be liable to a fine of $2,000 and imprisonment in the county jail not exceeding one year, and shall be sentenced to return the money fraudulently obtained if it can be done. Senator Hay will take charge of the bill in the Senate.

In the sight of a number of pedestrians a man threw the window of the jewelry store of Ernest Strassburger, 563 Lincoln Ave., last week, and after stealing jewelry valued at $1,500 escaped. The stolen goods consist of four solitaire diamond rings, one brooch and several stick-pins.

C. E. Colvin has leased a portion of a millinery store at Addison, N. Y., where he will open up as a jeweler and optician about the first part of June. Mr. Colvin comes from Woodhull.

Cincinnati.

Godfrey M. Braham, of A. & J. Plaut, has started on a southern business trip.

"Steve" Leubuscher, of L. Gutmann & Sons, and his wife are home from a stay at French Lick Springs, Ind.

The Oskamp Jewelry Co., at 5th and Vine Sts., has added an engraving and stationery department to its business.

G. F. Gallup, Catlettsburg, Ky., called on the trade here on his return from French Lick Springs, Ind., last week.

William Schultz, New Orleans representative of Hahn & Oppenheimer, was here, last week, replenishing his line.

The Ku-Kus, Nest No. 2, held a Dutch lunch and bowling tournament at the close of the regular meeting, May 21.

Joseph Noterman, of Joseph Noterman & Co., and wife are enjoying a 10 days' sojourn at French Lick Springs, Ind.

Henry Mehmert has returned to his home in Olney, Ill., after attending the funeral of his nephew, the late Joseph Mehmert, Jr.

J. W. Keller, Georgetown, Ky., was here, last week, on his way home from the Knights Templar conclave at Ashland, Ky.

L. Lindenberg, of Lindenberg, Strauss & Co., and A. J. Thoma, of Thoma Bros., have returned from a short stay in Chicago.

R. Moss, of Owensboro, Ky., stopped over here on his return from the B'nai Brith Convention, held last week at Dayton, O.

O. W. Smith, Carrollton, Ky., was here, last week, on his way to St. Petersburg, Fla., where he expects to remain about a year on account of his health.

The members of the Cincinnati Wholesale Jewelers and Manufacturers' Association met May 20 and passed resolutions to close their manufacturing and jobbing houses here on Saturday afternoons through June, July and August.

As yet the local police have not found the thieves who broke into the pawnshop of S. C. Marx, Central Ave., recently. The robbers entered the place by springing the bars of a window in the rear and stole jewelry valued at $100.

The A. A. Spiegel & Co. receivership was ended May 22, and the business is conducted now by Mr. Spiegel alone, as he was successful in making a satisfactory settlement with all his creditors. Mr. Spiegel has moved his business to room 208 in the Neave building, opposite his old quarters, and has started on a business tour among his customers in the south and southwest.

Out-of-town jewelers who were here the past wek buying stock included: R. W. Clark, Burlington, Ky.; C. B. Durbin, Peru, Ind.; F. K. Barton, Peebles, O.; W. A. Meyer, with G. W. Meyer Jewelry Co., Chattanooga, Tenn.; O. E. McWaters, wife and daughter, Somerset, Ky.; C. A. Curry, Smiths Grove, Ky., and Mr. Conn, of the Conn Jewelry Co., Bowling Green, Ky.

Abner Thorp, trustee of the estate of Albert Harry Feltman, a former 4th St. jeweler, filed his report in the United States District Court, May 20, in regard to the selling of the Feltman real estate by public auction, May 10. A brick house of four rooms at 212 Church St., appraised at $1,600, was sold for $2,005; a frame dwelling at 1406 Tower Ave., appraised at $3,300, brought $2,500, and a vacant lot, 50 x 1[illegible] Tower Ave and Church St., appraised $1,000, sold for $750. The report was approved by the bankruptcy referee.

Owing to the fact that the creditors of the Duhme Jewelry Co. are insisting on the payment of their claims, R. de V. Carre, receiver, made application to the United States District Court, May 20, for an order permitting him to sell the assets of the Duhme Jewelry Co. to settle claims, as the company could not meet its agreement to pay 100 cents on the dollar as the claims came due.

The 30th anniversary of the North American Turner Bund will be celebrated here from June 19 to 27. The Miller Jewelry Co. has contracted to furnish 12,000 German silver medals and 2,000 souvenir watch fobs for the occasion. The medals, which are unique and handsome, are two inches in diameter. On the top, in relief, is shown the ancient Greek discus thrower, also the victor's wreath of laurel and palm. The medal is suspended from a bar by means of ribbon in the national colors, red, white and blue.

Denver.

C. L. Beard, Longmont, Colo., was in Denver, recently, buying goods.

H. W. Blackstone, Palisade, Colo., has sold his business to C. B. Stover.

Col. J. D. Lewis, auctioneer, left recently for Beaumont, Tex., to conduct an auction sale.

F. N. Crocker, Cunningham & Crocker, Silverton, Colo., was in the city, this week, buying goods.

E. Kliger & Co., formerly at 900 [illegible] St., have consolidated their business with Harry B. Kortz.

H. G. Petty, Fort Collins, Colo., passed through Denver, recently, on his way east to attend his father's funeral.

Alvin Herman, Brighton, Colo.; Hector Curtis, Littleton, and S. Salomon, Platteville, were in the city, this week.

J. J. Hoffman, Fort Collins, Colo., was a visitor here, last week, and bought a large bill of goods from the local jobbers.

Charles H. Brink, formerly in business at 404 16th St., has sold his business to J. Hensen. Mr. Brink will leave for New York to accept a position.

The Enterprise Jewelry Co. has donated a diamond ring which will be offered as one of the prizes for the bicycle Marathon to be held in this city, June 5.

H. W. Protos, who had been doing business at 1784 Larimer St., opposite the Windsor Hotel, committed suicide, recently. Protos was an invalid and came here several years ago to benefit his health, which, however, did not improve. He leaves a widow and two small children.

The Executive Committee of the Colorado Retail Jewelers' Association held a meeting, May 15, at the store of W. J. Stack & Co. to arrange for its convention and decided on June 29 and 30 as the dates. All of the arrangements were planned, including a banquet and several other entertaining features. All who attend are assured of having the time of their lives. The organization is gaining members, and its outlook is bright.

Los Angeles.

Bert Lissner, Oakland, Cal., and his wife ve been visiting in this city for a short ne.

William Petry, lapidary, 114 S. Spring , will soon visit his new mining prop- y in Nevada.

Miss C Wiederman, of the Whitley Jew- y Co.'s sales force, is spending a short tie in San Francisco.

. Wiesenberger, 153 S. Broadway, has ne to San Luis Obispo to remain at the ings for about a week.

Ed. T Willis, representing Hambright & alsh, has gone on a trip through the rth, expecting to be gone two months.

ames B. Cohn, formerly of the Diamond lace, this city, who has been spending honeymoon here, will open a loan of- in San Francisco about June 1.

The Ellis Jewelry Co.'s store in the rmain building was closed for a few days ently, but reopened again, and has been ertising a sheriff's sale at cut prices.

Arthur Turner, traveling salesman for E. W. Reynolds Co., has recently pur- ised a handsome automobile and has n entertaining many of his friends with es.

Karl Zimmer and A. Moltzen, of the rman-American Turquoise Co., 114 S. ring St., have recently received several pments from the Montezuma mine, Ne- la, which they own.

). L. Wuerker, 229 S. Spring St., was ently called suddenly to his former ne at Alton, Ill., by the illness of his d mother. He was too late, however, see his mother alive.

Lonnie Feagans, son of George Feagans, Brock & Feagans, has, with his wife, re- ned to his home in Joliet, Ill., where he in charge of the jewelry business for- rly conducted there by his father.

Montgomery Bros. during the past week e been exhibiting in their window the os of the Southwestern Kennel Club, out 150 in number. This number is suffi- nt so that every dog may have not only day, but his cup.

The Jupiter Consolidated Jewel Co., 414 Broadway, have just manufactured a e line of original designs in pins, oches, etc., which is given the title of n-craft, since the line embraces a variety handsome stones.

The work of remodeling F. Selkinghaus' re, 502 S. Broadway, has been com- ed. The optical department has been ed in a gallery in the rear, new front dows on up-to-date lines have been structed, and the store generally pre- ts a much improved appearance.

. J. Walter, who recently met all his ncial obligations and received back his ner stock, has rented a store at 729 S. adway, where he will open for business, e 1. The store is not so large as the he occupied on Spring St., but is in a lity that is rapidly developing in a siness way.

. N. Dickey, Jacksonville, Fla., vice- sident of the Hammatt-Dickey Co., has en the eastern sales agency for the 20th- tury facet-cutting instrument, of which F Stansfield, of the Jupiter Consolidated el Co., this city, is the inventor and patentee. Mr. Stansfield has established a machine shop for the manufacturing of the instrument in this city.

The Chief of Police a few days ago asked the Police Commission to revoke the license of C. H. O'Conner as an auctioneer at 532 S. Main St. The Chief reported the names of three persons who, it is alleged, have been swindled by buying cheap watches at the place, which he says is filled with a gang of "bidders, shillabers, boosters and cappers." The commission cited O'Conner to appear for trial.

Dick Ferris, a local theatrical man much interested in automobiling and ballooning, announces that he will give a $1,000 trophy as a prize for a coming automobile race at Santa Monica, near this city. A committee has been appointed to secure designs for the cup, and as it is Ferris' wish that the cup be bought in this city, it is expected that there will be considerable rivalry in bidding for the order. Ferris will give $25 for a suitable design which the committee will accept.

Minneapolis and St. Paul.

J. B. Hudson, of J. B. Hudson & Son, left, this week, for a trip to Europe, accompanied by his wife.

Mr. Nelson has resigned his position with S. Swanson, and will go out selling optical instruments and supplies.

J. Voolcy is a new watchmaker for H. Banks, succeeding Mr. Gustafson, who resigned to take a position with S. Swanson.

Further attempts have been made at smashing the windows of jewelers in Minneapolis, but the contemplated thefts have been averted.

Wholesale jewelers of the Twin Cities are seeking to work out a plan of more and better publicity for the Twin Cities as a market for buying jewelry.

Recent visitors during the week included W. C. Kayser, Millbank, S. Dak.; Bruno Zimmerman, Parkers Prairie, Minn.; A Feinberg, Brownton, Minn.

C. P. Crane, the middle west representative of Bliss Bros. Co., Attleboro, Mass., and manager of their Chicago office, has been visiting the jobbing trade here recently.

The A. H. Schultz estate, 257 Cedar Ave., Minneapolis, started an auction sale May 22, to close out the stock. Mr. Schultz has been dead for nearly a year, during which time the widow has continued the business. The sale is in the hands of the C. L. Bouton Co., which makes a specialty of clearance sales.

D. Marx's Sons, wholesale jewelers, St. Paul, will erect a $25,000 building on Cedar St., near 8th, as an investment. The foundation will be put in for a four-story structure, but only two stories will be built at present. The firm will continue in the present location in the wholesale district at 4th and Sibley Sts.

The trustees for the creditors of John D. Bodfors, 304 Nicollet Ave., Minneapolis, have instituted an auction sale of the stock, the auction being in charge of H. T. Stapleford, New York. This stock has been in the hands of trustees for several weeks, and it has been decided to have an auction sale of the stock to turn it into money.

A special train will convey a party of Minneapolis jobbers on a tour of the country opened up by the new line of the Chicago, Milwaukee & St. Paul Ry. Stops will be made at all stations from Lemmon, S. Dak., to Harlowton, Mont. The return will be over the main line of Northern Pacific, with stops at all points west of Bismarck, N. Dak. The trip will take a week. Jobbers of all lines will be represented in the party.

Pacific Northwest.

J. Shaul, Raymond, Wash., has been granted permission to auction his stock of jewelry.

The court house at Tacoma, Wash., is to be equipped with a clock and striking mechanism.

J. B. Hunt, Henderson, Nebr., is in Newberg, Ore., with his family, and is looking for a location for a store.

J. T. Young, Hunters, Wash., is erecting a building at that place that will be used both as a store and a residence.

Copperfield, a new town in Oregon, is to have a jewelry store, H. Knox & Co., of Elgin, Ore., having decided to open there.

E. M. Young has purchased the stock of C. A. Nutt at Rainier, Ore., and has assumed control of the business.

In order to steal a diamond valued at $75, thieves broke two plate glass windows valued at $40 each, at Ballard, Wash., recently.

Dawson Harris, who has been with Winslow Bros., Pendleton, Ore., for some time, has left for Coeur d'Alene, Idaho, where he will engage in business.

Pacific Coast Notes.

O. W. Halstead, Corning, Cal., will shortly open a store in the Marks building, at Oroville.

S. A. St. Cyr, Yreka, Cal., and Mrs. A. Hansen, Sheldon, Ia., were married at Yreka, recently.

A brick building, to be occupied by English's jewelry store, is now in course of construction at Lindsay, Cal.

Read McCraney, Sonora, Cal., announces that he is to retire from the jewelry business, and is selling out his stock at a special sale.

Interest is centered on Oroville, Cal., where the United Diamond Mining Co. has been working on a claim which is reported very promising. Several small stones have been found on the old mining dumps near Oroville of late, and the local jewelers have sent a number away to be cut and polished.

Kenneth Williams, who was arrested some time ago on suspicion of being one of the burglars who got about $48,000 worth of gems a year ago from the Lundy Jewelry Co., San Francisco, has been discharged. After Williams was arrested a quantity of watch chains were found on him and were identified as having been taken from the store of the Alphonse Judis Co., but Mr. Judis would not swear to a complaint and Williams is believed to have received the chains from the real thief, whose name is not known.

Milwaukee.

In order to reduce its stock of china and glass ware, the C. F. Graff jewelry establishment at Elkorn is conducting a special sale.

M. S. Bush, a Northfield (Minn.) jeweler and optician, has taken charge of the jewelry department of J. E. Daly, Grand Rapids, Wis.

The Calkins Jewelry Co.'s baseball team of Waukesha will represent that city in the Milwaukee City League this season and will play its first game this week.

Secretary Franklin Thomson, of the Wisconsin Retail Jewelers' Association and of the Jewelers' Mutual Fire Insurance Co., of Wisconsin, was in Chicago last week on business conected with the new insurance company.

A branch of the Michel Jewelry Co. has been opened at Cambria, Wis., by Carl Michel and Fred Schultz. Mr. Schultz will have charge of the Cambria establishment and Mr. Michel will remain manager of the store at Portage.

A. H. Blaschka, Watertown, Wis., employed for the past year in a jewelry store at Wilkes-Barre, Pa., who has been confined to his home at Watertown by a serious injury to one of his limbs, has recovered and has been made traveling salesman for a jewelry firm of Cleveland, O. Mr. Blashka will cover Wisconsin territory.

F. L. Eltzroth, Elkhorn, is under the doctor's care at the present time, and the opening of his new stock of jewelry has been postponed for a time. Mr. Eltzroth has announced that he will present a handsome gold watch to one of the graduates of the Elkhorn high school, the winner to be decided by a vote of the students of the school.

Archie Tegtmeyer, 392 National Ave., had a narrow escape from death last week which he will not soon forget. Mr. Tegtmeyer is taking an active part in the campaign which is being waged for a new depot to be erected at the Allis station on the Chicago & Northwestern Railway. With Attorney Fred C. Lorenz he was looking over the ground, when he narrowly escaped being run down by a switch engine. Mr. Tegtmeyer owes his life to Attorney Lorenz, who pulled him from the path of the engine just as he was about to be struck. "It was a close call," said Mr. Tegtmeyer. "There were so many engines around there that I did not hear one of them coming behind me. Suddenly I heard Mr. Lorenz shout. He grabbed me at the same time and pulled me to one side while the engine shot past."

Milwaukee jewelers are beginning to think that an epidemic of jewelry robberies has struck the city. Added to the string of robberies of the past few weeks two more were executed last week. Smashing the plate glass window with a brick a thief raided the show window of Herman S. Miller, 181 Mitchell St., at an early hour and made away with 15 gold watches and a valuable ring, all valued at about $250. Detectives on the case believe that the theft was committed by the same thief who looted the window of the August H. Stecher Co. two weeks ago. The store of Saul Lipski, 158 30th St., was entered not long ago and the burglars made away with jewelry and second-hand goods. Arthur Zimmer was arrested for the crime and has just been sentenced in the Milwaukee municipal court to three years in the State penitentiary at Waupun.

Kansas City.

The Hassig Jewelry Co. has been so busy lately that night work has been necessary.

Orville Schrack, of W. H. Schrack & Son, Pratt, Kans., was married in that city, May 12.

Press dispatches report the death by suicide, May 14, of W. S. McNeil, of McNeil Bros., Iola, Kans.

The six-year-old son of L. Randazzo, Missouri avenue, near Grand avenue, died, Wednesday, of scarlet fever.

J. Ludwig, St. Louis, is visiting his son, Leo H. Ludwig, vice-president of the Edwards & Sloane Jewelry Co.

The Greene Jewelry Co. reports business as very good, this being the season when the force is employed in getting out college and school pins and emblems.

Invitations for the wedding of Will Lewis and Myrtle Brown, both of this city, are out. Mr. Lewis is a jeweler in the employ of Margolis & Metzger. The wedding will take place June 2.

Leo H. Ludwig, vice-president of the Edwards & Sloane Jewelry Co., is back from a trade trip with the Commercial Club through northern Missouri, southern Iowa, Nebraska and Kansas. He reports having a tip-top time.

E. J. Gross, representing the Niles Ring Co., is back from a Spring trip through Missouri, Kansas and Nebraska, and reports a good business. He will remain in the branch office here until July, when he starts out again.

Garrie O. Sill, who formerly lived in Kansas City, has just opened a new jewelry store in Eufaula, Okla. Mr. Sill has purchased an entirely new stock and new fixtures, and his store is one of the most attractive in that section of the country.

The following retailers from Kansas City territory were in town during the week: D. C. Clark, Lockwood, Mo.; B. E. Kidd, Corder, Mo.; S. J. Huey, Excelsior Springs, Mo.; Fraser & Cramm, Leavenworth, Kans.; J. H. Whiteside, Liberty, Mo.

Marvin L. Truby, Independence, Kans., was elected Grand Commander of the Knights Templar of the State, May 12, at the convocation of the order in that city. Mr. Truby has been the recipient of a number of congratulations from the jewelers of this city.

The Meyer Jewelry Co. is bound to maintain its reputation as being the favored abode of the little god with the bow. Gus Fraust, an employe of the company, and Miss Gerta Arhnd will be married, May 29, in this city, according to the handsomely engraved announcements that are being sent out.

D. B. Ward & Co. are now installed in their new quarters in the Boley building. New and strictly up-to-date fixtures and furnishings give the company a home of which it has reason to be proud. With glass front on the east and south, it has all the light that is needed, while the location in itself is one of the best in the city.

Indianapolis.

TRADE CONDITIONS.

Local jewelers are looking forward to a trade during June, the month of brides and graduates. Indications are that trade in wedding graduation gifts will be much larger than last year, for many inquiries are being made. inquiries are also for higher grades of goods were purchased last year.

J. H. Reed has returned from a w spent on his farm.

Will Schafer has taken a positi w Hoffman & Lauer. He was formerly w George S. Kern and Elmer Stokes.

A baby boy was born to Mr. a d M David Pevny at their home, 806 S. Alab St., on May 16.

Donald A. Hickman, who has conduc a trade shop for several years in N. M dian St., has gone out of business.

Dyer Bros. made 29 gold an medals for the High School athletic m held at Richmond, last week. Char Dyer attended the meet.

Among visitors in the city, last week, Col. P. M. Hacker, Louisville, Ky., a w known composer and writer of songs was the guest of Charles J. Kiefer, wh in addition to being a jeweler, is a co of considerable ability.

Peru, Ind., will have a home-coming and celebration of its 75th anniversary ginning Aug. 9. Merchants will pre for several thousand visitors. Omer man has been appointed chairman of a committee to arrange the special attract

The Indianapolis Merchants' Associ to which many downtown jewelers be have decided to close at 5 P. M. exce Saturday during June, July and Au closing at noon Saturday. The asso will have its annual outing at Bloomin Glens, Thursday.

Local jewelers will write to Senator eridge congratulating him on his sta the watch provisions in the tariff bill. cently the jewelers protested to the Se relative to the provision requiring th print of the maker's name and addre foreign watch dials.

Elmer Stokes, who some time ag chased the watch repair shop of Geor Kern in the State Life building, ha taken A. O. Pickett into partnership Pickett, who has been employed watchmaker by Mr. Kern, is the son A. Pickett, a jeweler at Newcastle

The jewelry store of A. E. Davison, burn, was burned on May 17, the loss estimated at $5,000, on which ther $2,500 insurance. The fire started jewelry store and spread rapidly to a ing business buildings. Mr. Davis absent from home at the time of th Besides the loss on the building and $350 in bills were burned.

From the number of retailers in th last week, there was apparently a not increase in trade for wholesalers and facturers. Among those in the city J. F. Kiser, Muncie; Joseph Myers, ston; John Kennard, Rushville; J. K well, Otterbein; I. H. Barnes, Gree John Bauchert, Noblesville; A. B. J Sheridan; E. M. Young and Georg man, Seymour; S. E. Anderson, Be C. R. Van Meter, Greenfield and Hoke, Winchester.

St. Louis.

E. Massa, of the Bauman-Massa Jewelry C., recently returned from a 10 days' trip t Iowa.

V. Haberman, of Haberman & Co., Hol d building, has gone to Kansas City on business trip.

A son has been born to Arthur Widdi-mbe, city salesman of the St. Louis Clock & Silverware Co.

Samuel Kober, of the Maritz-Kober Jew- Co., returned from a trip to Oklahoma, xas and Arkansas

W. Beardsley, Litchfield, Ill., who nt part of the week in St. Louis, was mpanied by his wife.

J. Burke, president of the Brooks Jew- & Optical Co., returned, recently, from usiness trip to Memphis.

am Gold has filed a replevin suit against lman Dorman in Justice O'Halloran's rt The amount declared is $28.75.

bert F. Reeves, of the Reeves Co., left, urday morning, for New York, where will spend 10 days making purchases.

Irs. Jacob Ryser, whose husband died ently, is closing out the jewelry business 325 Franklin Ave., which he conducted to his death.

William F. Baier, 1811 S. Broadway, has rned from Los Angeles, where he has ranch business. He will remain in St. is until Fall

Arthur Rombach, of Rombach Bros., who ently removed from Texas to Canton, ss., was in St. Louis during the week, king purchases.

E. Jeffries, heretofore with Theo. G. rkhardt, Jefferson City, Mo., has taken loyment with the Reeves Co., in the r building. He will go out on the road ttle later.

Fred Bros., Clarence Heyman, C. L. nge and Morris Bauman, travelers for t Bauman-Massa Jewelry Co., returned, week, from their Spring trips, and will y in town until the Autumn.

Edward Meier, of the St. Louis Clock & erware Co., left, Sunday night, for a through southern Missouri and Illinois.

se H. Cummings, of the same company, gone to northern Missouri.

n the bankruptcy proceedings pending ore Referee Coles against Edward H. Hiepkamp, W. O. Anderson was allowed $ for legal services rendered petitioning editors and $34.12 for costs advanced.

Herman Anderson, who is associated h his father in the jewelry business at Belorville, Ill., spent a few days in St. Luis on his return trip from Decatur, Ala., re he attended the wedding of a friend.

Henry Lowenstein, formerly in the jew- business on S. Broadway, and more ently engaged in the real estate business, h opened a jewelry and diamond broker- a businesss on the second floor at 800 ve St.

n the 10 days' tour of the southwestern Stes, arranged by the Interstate Mer- nts' Association of St. Louis for the pose of boosting St. Louis, the Mermod, Jaccard & King Jewelry Co. is represented by C. L. Bates.

Medals to be given to successful players n the *Post-Dispatch* Baseball League and to the winners in the Interscholastic League track and field meet have been made by the Mermod Jaccard & King Jewelry Co., and are on exhibition in the windows of the firm.

The annual meeting of the Missouri State Association of Retail Jewelers, to be held in June, is going to be a retailers' meeting in the full sense of the word. Advance information about the program indicates that practically all of the addresses and papers are to be by retail jewelers, and the discussions will naturally be participated in almost exclusively by the retailers

Herman Mauch, president of the Retail Jewelers' Association of St Louis, who is also Potentate of Moolah Temple, Nobles of the Mystic Shrine, will leave, June 6, at the head of his Shriners, for Louisville, Ky., to attend the annual Imperial Council meeting. He and his party will go on a special train. A band of 24 pieces, a patrol of 36 men and a choir of 23 men will be taken along.

Among the out-of-town jewelers in St. Louis during the week were J. W. Strain, Carrollton, Ill.; Arthur Rombach, Canton, Miss.; J. Edward Bost, Morrisonville, Ill.; William C. Buoy, Buoy & Davedeit, Springfield, Ill.; Edward L. Meyer, St. Charles, Mo.; Otto Rink, Carlyle, Ill.; W. K. Urbani, Vandalia, Ill.; E. E. Gibson, Marissa, Ill.; James A. Bainbridge, Marion, Ill.; A. Gerber, Edwardsville, Ill.; W. T. Woolford, Potosi, Mo., and C. W. Beardsley, Litchfield, Ill.

Prof. Walter Edward McCourt of the department of geology of Washington University, St. Louis, just back from Pike County, Ark., delivered a lecture on "Arkansas Diamonds" at last week's meeting of the Academy of Science. It was illustrated with stereopticon slides. He says there is reason to believe that diamonds will be found at a much greater depth than any of the diamond miners have as yet gone. No shafts have been sunk deeper than 30 feet up to this time. Development work has been carried on mostly up to this time by the natives, he says, and has been of a crude character. He believes the development of the field is yet in its infancy. Professor McCourt says his examination of the rock formations convinces him that the occurrence of diamonds is due to volcanic action.

Toledo.

The Lion Store is displaying a fine line of cut glass, which has been taken on for Summer and Fall trade.

J. J. Freeman & Co. have just arranged with the Libbey Cut Glass Co. to handle and show the company's new lines of glass.

Judd, Gross & Co., successors to the M Judd Co., are holding a special sale on all lines of watches, jewelry, marked with the old firm name.

Stanley Basch, formerly manager of the Toledo store of L. Basch & Co., is arranging to open a jewelry store on Summit St. nnder the firm name of Basch & Co. The store will be ready about June 1.

The Merrill & Broer Co. is now receiving the last of a series of 13 loving cups, which are to be offered in yacht races in Toledo this Summer. The cups are designed in serial form and include the W. H. Taft cup, known as the "President's Cup," the Gilbert Harmon cup, known as the "Governor's Cup," three commodore cups and others offered by local parties or publications. Later on the cups are to be grouped and photographed. In addition to the foregoing, a 14th cup will be offered by the Toledo *Blade*.

Omaha.

Sidney Taylor, bookkeeper for T. L. Combs, is serving on the jury.

H. W. Alexander has sold his jewelry interests in Sac City, Ia., to C. L. Stiller.

The store of A. Mandelberg is being repaired and decorated, which will add greatly to the appearance.

H. S. Knapp, traveling representative for the Shook Mfg. Co., left last week on a trip through Nebraska.

Albert Edholm and family spent a couple of days fishing at Ouana, Ia., and a catch of fine bass was made.

O. C. Zinn and son, of Hastings, Neb., were in Omaha a few days recently visiting and purchasing stock before returning home.

J. F. Mawhinney, formerly of the Mawhinney & Ryan Co., stopped off a few days recently to visit old friends in this city before leaving on an eastern trip.

Mr. Carlson, formerly with C. D. Peacock, Chicago, has recently accepted a position as watchmaker for E. H. Lefferts, leading jeweler of Council Bluffs, Ia.

The following out-of-town jewelers were in the city replenishing their stocks: Mr. Packer, Geneva, Neb.; Fred Stitt, Carson, Ia.; E. A. Shepard, Oakland, Ia.; J. Jones, Logan, Ia., and John Albright, David City, Neb.

Carson & Banks made a very fine Grand Army jewel, set with diamonds, to be presented to Eli A. Barnes, Grand Island, Neb., retiring commander of the Grand Army of the Republic, Department of Nebraska.

A former Pullman car porter, giving the name of Frank C. McDermott, was sentenced to 30 days last week for trying to steal a watch valued at $150 at the Mawhinney & Ryan Co.'s store. He entered the store during the day time and Harry Ryan, son of George Ryan, waited on him. While showing him a tray of watches young Ryan noticed the porter covering a watch with his hand, and when he slipped it into his vest pocket Mr. Ryan demanded that it be handed back. McDermott was allowed to leave the store, but the officers were at once notified, and after two days' search landed him in jail. When the case reached a jury the charge was changed from grand larceny to vagrancy, on which McDermott was convicted.

George Carhart, who has been engaged in the jewelry business in Pontiac, Mich., for the past 31 years, is retiring from business and disposing of his stock at auction. He also is offering his fixtures as well at the end of the sale. Burton H. Wade, a jewelry auctioneer of Buffalo, is conducting the auction sale. Mr. Carhart intends to travel and will probably take up his residence in California.

San Francisco.

TRADE CONDITIONS.

The wholesale trade during the past week has shown some improvement, largely because of the fact that so many retailers from the country have been here selecting stock. More visitors have been seen in the local warerooms than for many months, and some very large bills of goods have been selected. Jewelers in the mountain sections are stocking up for the Summer trade that always comes with the commencing of lumbering and mining operations.

C. O. Herz, Reno, Nev., is here at the present time.

Alphonse Judis, of the Alphonse Judis Co., has left for the east.

Lawrence Moot, son of J. T. Moot, Los Gatos, is here spending a short vacation.

Nat Shiman, of the Shiman-Miller Mfg. Co., New York, has been calling upon the local wholesale trade.

Joseph Schwartz, who represents the Keystone Watch Case Co. in the Hawaiian Islands, is here on a visit.

C. Benninghausen, Seattle, Wash., was here a short time ago. He was on his way home from a trip around the world.

Fire was discovered on the morning of May 14 in the store of the Royal Jewelry Co., 355 Kearny St., but was extinguished before serious damage was done.

G. Grossman, who has been conducting a store on Market St., near the ferry, decided to get closer to the business district and will shortly establish himself in a store on Market St., near Grant Ave.

Buyers who have been here during the past week are: A. White and G. E. Bangle, Vallejo, Cal.; L. A. Schaufele, Monterey, Cal.; J. J. Wilson, Dunsmuir S. F. Hollander, Eureka, and F. J. Stumm, Benicia.

The Hotel Monroe Co. is prosecuting an injunction suit against Shreve & Co., to prevent that firm from operating heavy machinery in a building adjoining the hotel, which is located at 1822 Sacramento St.

One of the most noticeable characteristics of business in San Francisco at the present time is the tendency on the part of retailers to dispense with the usual cutting of prices and to ask full rates for all goods sold. They have concluded that there will be just about the same amount of goods sold no matter how low a price might be named, and have also come to the realization that the margin of profit allowed by them previous to the fire is not sufficient in many cases to meet the new order of things. The difference between the low rentals on Van Ness Ave. and Fillmore St. and what are being paid downtown at the present time are also quite marked, and the Van Ness Ave. rate is not being maintained by many dealers. As one prominent retailer said, "The expense of conducting a retail establishment is now very much greater than it was three years ago, and it is absolutely necessary that we figure a larger margin of profit on the goods we handle." One encouraging feature of trade that is very noticeable is the fact that the tourist trade that formerly was such a factor in San Francisco is showing itself again and this is expected to help out materially. Since the fire retailers have had to depend largely upon local trade, but now that the city is filled with fine hotels and travelers are commencing to learn that they can be cared for here as well as ever they are commencing to come this way again.

Cleveland.

TRADE CONDITIONS.

The wholesalers report considerable increase in the number of inquiries, but as yet little improvement in business. Buyers are getting into town and looking over the lines, but orders are small.

Joseph Cowan, a Boston jobber, was in town this week calling on the trade.

G. W. Scribner, of the Scribner & Loehr Co., is in Passaic, N. J., visiting his daughter. He will be there several weeks.

After conducting a very successful 10-days' sale the Diamond Shop in the Colonial Arcade is temporarily closed while new fixtures are being installed. The members of this firm expect to have one of the most attractive shops in the Arcade.

The Scribner & Loehr Co., manufacturing and wholesale jewelers, 2047 E. 9th St., have taken space for an exhibit at the Cleveland Industrial Exposition, to be held in this city June 7-19. The concern will exhibit a line of the emblem goods which it manufactures, principally gold Masonic pins.

It is almost a certainty that the Webb C. Ball Watch Co. will use the entire space of the Kingman building. Recently the lease of a cigar concern who had store room on the ground floor was bought up by the Ball interests. This leaves but very little leased space except such as will run out in a short time.

Russell Clarke, who bought the block at the corner of E. 55th St. and Lexington Ave., is very much pleased with his location. Mr. Clarke had been just across the street for several years previous, but his present location, which is at a busy transfer point, is far superior to the old stand. The store has a circular front, and Mr. Clarke takes great pride in making his show windows artistic and attractive.

Among those in town last week were: D. A. Beswick, Berea; H. S. Summer, Akron; E. C. Critz, of the Critz, Haserdt Co., Elyria; W. C. Fisher, Lorain; A. H. Coleman, Massillon; Benj. Mosley, Willoughby, O.; Frank Dyer, Caro, Mich; George High, Medina; M. Backenstos, Niles; A. Kintner, Painesville; Miss Lamphere, of the Willoughby Jewelry and Optical Co., Willoughby, and Mrs. W. N. Crow, Millersburg.

A. W. Radde, 7401 Woodland Ave., advertised the other day for a watch which he described as "a turnip brass watch, not worth a dollar, but will pay $5 if returned." The watch was left with Radde for repairs and was given to the wrong man. The owner claimed he paid $60 for the watch 25 years ago, but Radde said that most of the gold had worn off, exposing the brass. Incidentally, it must be a pretty good "dollar" watch that will last that long.

Tony and Antonio Taddeo, who were some time ago convicted of stealing a diamond from the store of the Scribner & Loehr Co., must serve the two years' sentence imposed upon them by Judge Ford, the Circuit Court having confirmed the sentence on appeal last week. As noted in THE JEWELERS' CIRCULAR-WEEKLY at the time, the men, who were cousins, took a stone weighing 2½ carats, of good color, from a paper in which it had been shown to them, and left in its place a badly imperfected stone weighing 1¾+1-16 carats. At the trial they claimed that the "switching" was done accidentally, but the jury found otherwise. A third man, who was said to be a brother of Tony Taddeo and who was implicated in the transaction, has not yet been tried.

The St. Louis police have been asked to apprehend one Adolph Steinberger, who was yesterday indicted by the grand jury. Steinberger obtained goods from a number of jewelers in town after presenting letters of introduction with the understanding that he would sell the goods on commission. Altogether he got about $800 worth of jewelry. The grand jury returned four separate indictments, and each of these contains three counts—embezzlement, larceny and obtaining goods under false pretenses. The indictments charge that on April 18 Steinberger obtained jewelry valued at $61.35 from Max Mole bracelets and watches worth $61.35 from Nathan Miller, $300 worth of jewelry from Isaac Miller, and the same amount from David Lightman. Steinberger is supposed to have gone to St. Louis, and the police of that place have been asked to look out for him.

The Twenty-third trade extension excursion of the Wholesale Merchants Board of the Chamber of Commerce, May 23-28, will be an invasion of lower Michigan. Several of the local jewelry houses will have representatives on the trip. H. W. Burdick will represent the Bowler & Burdick Co., G. L. Sigler the Sigler Bros. Co. and C. F. Kime the Scribner & Loehr Co. The Cleveland merchants were the first to see the possibilities of an invasion of this sort, and the idea has been widely copied. No goods are sold, the object being simply to get acquainted with the retail merchants in the towns visited and let them know, figuratively, that Cleveland is on the map. Territory that was considered as outside the Cleveland range has thus been opened up to Cleveland products, and the trade extension excursion is recognized as a rapid means of opening up territory that it would take a traveling salesman years to even get a foothold in. As arranged on the present trip no less than 35 towns within a radius of 200 miles of Detroit will be visited in five days. The party will take the steamer to Detroit and then a special train will convey the party the remainder of the trip.

The principal jewelers of Rome, N. Y., recently signed an agreement to close their places of business at 6.30 every evening except Saturdays, carnival nights during the county fair week in September and during the Christmas holidays; every Friday evening June, July, August and September at noon, and also all day May 31, July 5, Sept. 6, Nov. 25 and Jan. 1. The agreement was signed by H. C. Midlam, M. J. Engelbert & Co., S. E. Williams, Mrs. A. P. Williams, Thos. W. Singleton.

Philadelphia.

A. E. Baylis, Bristol, Pa., was a visitor this city, last week.

William Kinna, of the Elgin Watch Co., is in town, last week.

C H. Meinhoefer, jeweler, Allentown, ., is away on a fishing trip.

William Faber, silversmith, has moved his new store, 728 Sansom St.

Paul Gesswein, with the Wm. Dixon Co., w York, was in town, last week.

James C Tinsley, 2848 5th St., is confined his home with a severe attack of grippe.

J W. Beath, jeweler, 129 S. 12th St., has st returned from a trip to Suray Cavern,

The De Witt Wire Clock Co. has brought in Court No. 5 against the Sharpless & Co

Max Enhorn, with M. Sickles & Sons, ut the week end with friends in New ven, Conn

Percy Savory, with the Wadsworth atch Case Co., was a visitor to this city, t week

W Estis, watchmaker, 709 Sansom St., ll spend the Summer at Vineland, N. J., th his family.

Nat Kinckiner, with M. Sickles & Sons, slowly recovering from an attack of od poisoning.

F. B. Wallen, Broadway, Camden, N. J., ent Sunday at Wildwood, N. J., with a rty of friends.

John G. Koch, watchmaker, has accepted position with Strawbridge & Clothier in eir jewelry department.

Richard J. Metzgar, student at the Philalphia College of Horolcgy, is spending a w days at Aliquippa, Pa.

Frank T. Koons, Allentown, Pa., was in wn, last week, and purchased an automole. Mr. Koons made the trip back in his w auto.

Miss Helen Diesinger, daughter of E. iesinger, case maker, 720 Sansom St., will end the month of June with friends in ewark, N. J.

Ira D. Garman, 101 S. 11th St., will prede at the convention of the Pennsylvania tate Jewelers' Association at Harrisburg rly in June.

Joseph B. Bechtel, manufacturing jewer, 725 Sansom St., was an attendant the anniversary exercises at Girard Colge on May 20.

George Bouchenhuner, Baltimore, Md., anufacturer of leather fobs and chains, id his wife have been spending the past eek in Philadelphia.

Edmund Spering, a jeweler of Bristol, a., is receiving the sympathy of his friends ving to the death of his mother, Thursty. Mrs. Spering was 90 years old.

J. Albert Caldwell, of the firm of J. E. aldwell & Co., sailed for Europe, last week. r. Caldwell will spend five months abroad id will combine business and pleasure.

Robert Ottinger, an old-time jeweler, of amden, N. J., is receiving the sympathy of he trade on account of the death of his ife, May 19. Mrs. Ottinger was 76 years d.

E. J. Berlet, Walnut and 13th Sts., has en appointed a member of the reception mmitte e at the banquet of the Business cience Club, in commemeration of Stephen Girard's birthday. Mr. Berlet is vice-president of this club.

Mr. Harron, of the W. L. Gilbert Clock Co., has just returned from his four months' trip through the south. Mr. Harron is now interested in the Philadelphia trade.

John G. Buseman, 2828 Germantown Ave., president of the Germantown Ave. Business Men's Association, was a delegate to the General Business Men's Association of Philadelphia.

N. Snellenberg & Co. have made and designed the prizes to be awarded the winners at the annual meet of the Artisans' Athletic Association, which will take place June 5 1909.

Andrew Brown, son of D. V Brown, optician, 734-740 Sansom St., sailed Saturday on the *Baltic* for Enrope. Mr. Brown will be gone for a month and will combine business and pleasure.

Among the wills probated last week was that of the late Albert S. Cooper, of this city, who died at Mandeville, Jamaica, W. I., devising $56,000 to the testator's widow, Lillie B. Cooper, absolutely.

"Jack" Johnson, champion prize fighter, purchased immediately after his bout with Jack O'Brien, last week, a diamond ring from Charles Dean, diamond broker, 117 S. 8th St., valued at $1,800.

M. E. Hunter, Beverly, N. J., was in this city, last week, to complete the arrangements for his new boat that he is having built to sail on the upper Delaware. Mr. Hunter is a member of the Beverly Yacht Club.

Col. J. Warner Hutchins was one of the officers on Governor Stuart's staff who accompanied President Taft and his party to Petersburg, last week, at the unveiling of a monument erected by the State of Pennsylvania.

Many of the Philadelphia jewelers have special window displays complimentary to the 56th annual conclave of the Grand Commandery, Knights Templar, Pennsylvania, to be held on Monday, Tuesday and Wednesday of this week.

J. E. Caldwell & Co. have made and designed for the "Rose Tree Hunting Club" the silver prizes, which consist of tray, loving cup and pitcher, presented by Daniel Bertch Wentz to the winners at the Spring meeting, May 22, 1909.

Hollander & Fleishman will open a new jewelry store at 46 S. 8th St., May 29. Souvenirs will be given to all customers on that day. A complete line of diamonds, watches and jewelry will be carried. Goods will be sold on credit system.

J. E. Caldwell & Co. have on exhibition in their windows the prizes to be awarded at the seventh annual regatta of the American Rowing Association, Schuylkill River, May 22, 1909. These prizes have been made and designed by the Caldwell firm and consist of shields, steins and loving cups.

The following jewelers were visitors to this city, last week: M. K. Laudenslager, Souderton, Pa.; A. M. Kendall, Millville, N. J.; D. H. Krause, North Wales, Pa.; E. K. Bean, Lansdale, Pa.; M. E. Hunter, Beverly, N. J.; H. B. McFarlan, East Downington, Pa.; W. K. Schlotterer, Schwenkville, Pa.; R. W. Snicksoll, Mount Holly, N. J.; Miss Clara Goldsmith, Quakertown, Pa., and George K. Ware, Atlantic City, N. J.

George J. Pequignot, 1331 Walnut St., will be married June 17 to Miss Dorothy C. Cooper. Mr. Pequignot's father, Z. J. Pequignot, who holds the unique position of jeweler for the church, is momentarily expected to die, but it is his earnest desire that the nuptials of Miss Cooper and his son take place before he dies. Mr. Pequignot has been ill for the past 17 months suffering with a complication of diseases.

Baltimore.

W. Armour Jenkins, of Jenkins & Jenkins, has returned from a trip to Boston, Mass.

The finishing touches are being rushed on the fine new quarters of Arthur C. Macy on Charles St., above Lexington, which, it is claimed, will be ready for occupancy June 1. The show windows have been completed, as well as an entire re-arrangement of the interior, and the show counters and wall cases are being installed.

Charles C. Crooks, of the Charles C. Crooks Co., has entered the present controversy between the city and the Pennsylvania Railroad over the building of a new Union Station. The railroad has submitted a plan calling for certain franchises and promises a new station to cost $500,000 with a radical change in trackage. Most of those in charge of the city government think a $500,000 station is not adequate for a city the size of Baltimore. Mr. Crooks has had prepared a petition which he will circulate among the business men of the city setting forth the fact that the city has nothing to gain by opposing or delaying the railroad's plans, and that if the city refuses to grant this permission, our chances for an improved station will be delayed indefinitely

On June 2 Hotel Kernan will accommodate two meetings important to the local trade. During the day the National Watch Inspectors' Association of the United States and Canada will hold two sessions; in the morning at 10 o'clock and an afternoon session at 2 o'clock. This convention will likely be called to order by Charles C. Crooks, of the Charles C. Crooks Co., who are the only railroad watch inspectors in Baltimore. Mr. Crooks will make an address that will likely contain some interesting facts to those interested in this particular line throughout the country. At 8 o'clock, P. M., the Maryland Retail Jewelers Association will hold a meeting which is calculated to stir up additional interest in that organization. Invitations have been issued setting forth the advantages of having a strong organization of this character and some of the national officers are expected to address the meeting.

The latest thing in metalized novelties is the "Texas Horned Toad" hat pins These hat pins are made from horned toads which have been subjected to a process of metalizing which gives a perfect representation of the living toad. Men are employed in catching the toads, which are shipped to the factory of the Metallic Reproducing Co., Chicago, where they are metalized, colored and made up into hat pins.



PATTERNS IN STERLING SILVER

The variety of our patterns in Sterling Silver Flatware is merely suggested by the illustrations. We invite careful inspection of the many designs we have at our warerooms. Our ware is in substantial weights shows careful workmanship and will be found satisfactory in every way.

INTERNATIONAL SILVER COMPANY

MAKERS OF

Sterling Silver :: Silver Plate :: Sterling Silver Inlaid :: Cut Glass

9-19 Maiden Lane 18-22 John Street
(Subway Entrance)

NEW YORK

Providence.

N. Dorchester is in the middle west f Chapin & Hollister Co.

Mr. and Mrs. Walter B. Frost sailed May 20 on the *Bermudian* for Bermuda.

James A. Otis, of Harvey & Otis, was in Chicago last week, visiting the trade.

Robert A. Dunn has been awarded one of the $10 prizes for design for Red Cross Seal.

A chattel mortgage against A. A. Lupien, of Broad St., Pawtucket, has been discharged.

The George H. Holmes Co. has been making alterations and improvements in its office at 183 Eddy St.

John A. Corey, with the Gorham Mfg. Co., has been elected Captain of Battery A, 1st Artillery, R. I. N. G.

Harry B. Kennion, representing Parks & Bro. & Rogers, was in Chicago last week calling upon the firm's trade.

Harry Cutler, of the Cutler Jewelry Co., was best man at the wedding of his sister in this city on Thursday night.

Frank Atkinson, a well-known jeweler of this city, and Miss Isabelle Rowbardge were married at Attleboro on Friday.

Jeremiah D. Fowler has purchased a plot of land on the northerly side of Ontario St. for $669.80 of Joseph C. Smith.

Addison W. Rouband, of the MacPherson-Roubaud Co., has gone to Europe for a vacation trip, accompanied by his wife.

Frank W. Marden, treasurer of the Marden & Kettlety Co., has opened his Summer cottage at Long Meadow for the season.

The Clede Woodmansee, corner of Broad and Main Sts., Westerly, has been conducting a special sale of cut glass the past week.

Frederick W. Aldred, secretary of the B. A. Gladding Co., addressed the Olneyville Business Men's Association on Wednesday night.

O. A. Wilkins, of the Ostby & Barton Co., left Chicago last week for an extended trip through the west as far as the Pacific Coast.

Mayor Fletcher was one of the principal speakers at the meeting of the Men's Club of the Edgewood Congregational Church last week.

Charles Butts, with George H. Fuller & Co., Pawtucket, is on a trip in the South's interests in the middle states and the south.

H. J. Hildebrand is making an extended trip in the interest of H. C. Lindol & Co., and will visit the Pacific Slope before his return east.

W. Louis Frost's 20-footer, *Medric II*, was launched the past week and will be put in racing trim at once, for the Memorial Day yacht races.

Thompson & Thompson, printers of jewelers' cards and office supplies, are celebrating the 10th anniversary by an exhibition of their work.

John Kelso was the guest of Midshipman Harold De Forest Burdick on the battleship *New York* at dinner at Charlestown Navy Yard last Friday.

Milton E. Rosenheim, manager of the H. Stern & Co. factory, has been in Philadelphia making a visit to his parents. He was accompanied by his wife.

The Gorham Mfg. Co. has recently received an order for silverware aggregating more than $60,000 for the reconstructed Palace Hotel, San Francisco.

J. B. MacDonald, representing the John T. Mauran Mfg. Co. and the Wolcott Mfg. Co., is on his way to the Pacific Coast with the samples of those concerns.

Everett L. Spencer, of the E. L. Spencer Co., has been suffering from a severe cold, having been threatened with an attack of pneumonia early the past week.

Harry F. Lincoln is chairman of the regatta committee for the local meet of the American Canoe Association at Moswansicutt Lake, Scituate, May 29-31.

A new Seth Thomas Clock has been installed in the passenger station of the New York, New Haven & Hartford Railroad at Woonsocket by Charles E. Dallman.

William P. Chapin, of Chapin & Hollister Co., accompanied by his wife, son, Robert C., and daughter, sailed from Boston Saturday for a visit of several months in Europe.

The manufacturing jewelers of this city are watching with considerable interest the outcome of the meeting of the National Jobbers Association at New York, beginning June 9.

Harry Shartenberg, of the Shartenberg & Robinson Co., Pawtucket, has purchased the J. Milton Payne property on Walnut and Denver Sts., consisting of 17,500 square feet of land.

James M. McCarthy & Co.'s Woonsocket department store has been having a big run on jewelry the past week, having bought the entire stock of one of the Attleboro manufacturers.

William H. Manchester, of the Manchester Mfg. Co., and wife, who have been motoring through New York State, stopping at Albany, Poughkeepsie and Saratoga, arrived home Friday night.

The Charles E. Hancock Co. is working full time with a good book of orders ahead. John W. Sherwood, of the Solidarity Watch Case Co., New York, was in town May 20 calling upon the jobbing trade.

The jewelry business formerly conducted at 33 Broad St., Pawtucket, for the past 22 years by Louis V. Guertin, who recently died, will be continued under the firm name of The Louis V. Guertin Estate, by his widow, Mrs. Eliza Guertin.

The first annual banquet of the Rhode Island Golf Association was held last week at the Crown Hotel, and John Shepard, Jr., was re-elected president. Among those present were Arthur L. Aldred, Albert S. Vennerbeck and Walter R. Callender.

S. D. Binge, of the Sterling Silver Mfg. Co., has purchased two building lots at the corner of Elmwood Ave. and Mawney St., where he intends to erect a fine residence at once and remove his family thereto from New York.

The case of the Rhode Island Ring Co. against Samuel S. Taylor was called in the Sixth District Court Civil Session before Judge Rueckert, last Wednesday, and on motion judgment was entered for plaintiff for $15 for costs.

Howard C. Randall has been appointed by the Municipal Court as administrator of the estate of Walter C. Randall. It is his intention of closing out the business which his brother conducted as an enameler at 129 Eddy St.

Arthur Follis, formerly a jeweler in this city, died on Wednesday in San Francisco, where he had been living for nearly three years. He was 52 years of age and of English birth. He came to this city when very young and learned the jeweler's trade.

Barton A. Ballou, of B. A. Ballou & Co., Inc., Mrs. Ballou and son, C. Rathbone Ballou, have gone to Europe for a three months' trip through England, Ireland and Wales. They have taken their touring car and intend to enjoy automobiling during their visit.

The bronze department of the Gorham Mfg. Co. is being operated to its full capacity, and the company has orders enough to keep busy for months to come. It recently received one order of nearly $250,000 for bronze structural work for one building in the west.

Englehardt C. Ostby, Miss Helen Ostby and Mrs. Erling C. Ostby are spending a couple of weeks in touring the Berkshire region of Massachusetts in Mr. Ostby's automobile. Erling C. Ostby is making a trip of the west on business for the Ostby & Barton Co.

William L. Mauran, of the John T. Mauran Mfg. Co., and the Wolcott Mfg. Co., was one of the incorporators of the Holmes Mfg. Co., incorporated last week under the laws of Massachusetts, with a capital of $600,000 preferred and $600,000 common stock, to be located at New Bedford for the manufacture of fine cotton yarns.

The regular monthly meeting of the board of directors of the Manufacturing Jewelers Board of Trade was held at the rooms of the association, 42 Weybosset St., May 21. There was a good attendance, President Robert E. Budlong presiding. Considerable routine business was transacted and seven new members added to the rolls.

The court has denied the motion for arrest of sentence of John Nelson, the N. Main St. retail jeweler and refiner, who was found guilty last week of receiving stolen scrap from William J. Wallace, an employe of Fontneau & Cook Co. of Attleboro. Exceptions have been filed by his counsel, and these will be heard by the Supreme Court.

The Gorham Baseball League was organized Thursday evening with a circuit of six teams taken from the various departments of the Gorham Co. William G. Lawton, son of Superintendent John F. P. Lawton, was elected president, Robert Durfee, secretary, and Walter Crawford, treasurer. A committee consisting of Robert Durfee, Eddie Peters and Walter Miller was appointed to draw up a schedule.

The Fitzgerald building, Eddy St., will close during the first week in July for the annual inspection and repairing of boilers, engines, etc. Among the firms in this building are Samuel S. Wild & Son, S. K. Grover Co., Fowler Bros., Harvey & Otis, George H. Holmes Co., Manchester-Smith Co., Hutchison & Huestis, M. Fitzgerald & Co., T. F. McDermott & Co., Otis Bros. Co., Baker & Winsor, H. E. Brown & Co., and W. J. Feeley Co.

Among the foreign importations received last week through the Providence Customs

House were the following: From Bremen, 12 packages of imitation precious stones, one package of jewelry and one of silverware; from Hamburg, six packages of emery wheels, one of china and one of manufactures of metal; from Havre, three packages of manufactures of metal; from Liverpool, two packages of manufactures of metal; from Venice, one package of glasses.

A number of the manufacturing jewelers were present at the opening bake of the season at the Pomham Club, May 18, among them being A. H. Beals, Boston, who was accompanied by two guests. Edward B. Hough, Everett L. Spencer and William A. Schofield are members of the executive committee that has had charge of the improvements of the grounds. This year's officers include Albert A. Remington, president, and Henry G. Thresher, vice-president.

Aram Vartanian, 19 years of age, foreman for the Standard Enameling & Plating Co., 159 Orange St., shot the 16-year-old daughter of the proprietor, Hampick Arabian, through the arm and then committed suicide by firing a bullet through his head, May 18. The girl was seriously but not dangerously injured. Vartanian had been employed by Arabian for more than a year and had his employer's permission to pay his attentions to the daughter. The latter, however, spurned his advances.

Nearly 100 members and guests were present at the annual dinner and smoker of the Rhode Island Society of Optometry, which was held in Arcanum Hall, Weybosset St., last Monday evening. This meeting was really a celebration of the victory won by securing the passage recently of the optometry bill through the General Assembly. After the dinner President William T. Wilson outlined the work of the society, and told of his great efforts in the past three years to secure the passage of the bill.

George Brodbent, formerly of this city, died, last week Monday, at Southern Pines, N. C., after several months' illness. Mr. Brodbent's health began to fail about two years ago, and his physician advised him to seek a warmer climate. He had been at Southern Pines since that time. He held an interest in the electroplating business of Frank Cutter, 101 Sabin St., at the time of his death. He was a member of the Pawtucket Canoe Club and of the Sunset Club. He was married Jan. 12 last to Miss Helen Rogers of this city, who survives him.

According to the records at city hall, ex-Governor James H. Higgins has purchased the property on the northwest corner of Beverly and Sabin Sts., including 4,000 square feet of land, from Alfred S. and Abby L. Martin. Later Governor Higgins stated that he bought the property as attorney for the Manufacturers' Building Co., which owns the real estate adjoining. The property just purchased consists of several small buildings. While nothing positive concerning the matter is given out by the corporation, it is understood that it is the intention to build thereon to conform with the present Manufacturers' building, which is entirely devoted to manufacturing jewelers.

The City Council Committee on Finance has decided to recommend to the City Council of Woonsocket at its next meeting the granting of the petition of the manufacturing jewelry concern of Thornton & Hanlon, North Attleboro, for exemption from taxation for a period of 10 years on their building and plant if they locate in that city. According to the statements made by Mr. Hanlon, the company agrees to erect a wooden factory building 125 feet in length, two or three stories in height and will employ 200 hands. The lowest wage paid will be $1 per day for small help, while the pay of other operatives will be considerably in excess of that figure. As yet no site has been secured, but if the exemption is granted the company will locate in Woonsocket as soon as possible.

Among those who visited this city the past week for the purpose of examining lines of goods and placing orders were the following: George Boehm, New Orleans; Bernard J. Hirsch, of B. Hirsch & Co., San Francisco; I. N. Hahn and J. O. Ballard, of S. A. Rider Jewelry Co., St. Louis; David and Max Stone, of Stone & Co., Chicago; Julius D. Jacobs and Louis Rausch, of D. Jacobs & Co., Cincinnati; E. C. Pfersich and William T. Yacek, of A. L. Pfersich & Co., Philadelphia; E. A. Stacy, of Stacy & Co., New York; S. Langsdorf, of Langsdorf Bros. Jewelry Co., St. Louis; Eugene M. and Louis Stern, of Stern Bros., New York; J. Floersheim and W. A. Steinberg, of J. Floersheim Co., Chicago; Harry Morris, of Morris, Mann & Reilley, Chicago; Joseph Mayer, of A. Steinhardt & Bro., New York; A. L. Stone and R. Kahn, of Stone Bros., Chicago; I. M. Oppenheimer, of M. J. Oppenheimer & Sons, Baltimore; B. S. Rothschild, of F. Lewald & Co., Chicago.

The Advisory Council of the New England Manufacturing Jewelers and Silversmiths' Association held its regular weekly meeting in the rooms of the association, 42 Weybosset St., May 20, and had a lengthy session. In addition to the consideration of routine matters the subject of the annual outing was discussed at length, but the only point decided was to hold the outing on Friday, June 18. The committee reported that a steamer would be chartered and a shore dinner partaken of at Field's Point. Beyond that the plans are purely tentative. The matter of closing the factories for the summer shutdown was discussed, but the committee having this matter in charge reported that as yet there had not been sufficient returns to make any positive statements. Edward A. Potter, who is in charge of the labor and information bureau established by the association at the rooms, reported that J. Richards, who had been acting as secretary since the opening of the bureau the latter part of February, had resigned to devote himself to other lines of business, and that H. E. Durfee had been appointed as secretary.

The incorporators of the Rueckert Mfg. Co., whose certificate was filed in this city, May 18, are George C. Rueckert, Edward Rueckert and Arnold C. Brown. The business which this concern will carry on was originally founded by Zimmerman & Lenzen, and later George Rueckert bought out Mr. Zimmerman's interest, the firm becoming Lenzen & Rueckert. About two years ago Mr. Rueckert succeeded to the business and changed the name to the Rueckert M Co. Edward Rueckert has been in the ca tray and leather novelty business for o 25 years, and after being connected w the Gorham Co., Tiffany & Co. and t American Morocco Case Co., was for t past five years superintendent of Rueckert Mfg. Co. Mr. Brown, the th incorporator, is also a graduate of the G ham Co., with whom he was employed fr September, 1884, until May of this year. was identified with the case department that concern since 1886, and had been charge of that department since Ma 1889. The new concern manufactures a of boxes, cases, trays and novelties jewelers and silversmiths.

North Attleboro.

William H. Bell returned last week f a western trip.

S. Mandalin was confined to his h last week by illness.

A. B. Chace has resigned as western s man for Mandalin & Hawkins.

Louis Barrows has purchased a motor boat for use on the Cape

Walter Duncan is back from a trip i interests of C. Ray Randall & Co.

A new boiler has been installed at factory of George K. Webster & Co.

The George L. Paine Co. started its tory on a 13-hour schedule Monday

Harry Pierce has returned from a w ern trip in the interest of the T. I. S Co.

Thomas G. Frothingham has retu from a western trip in the interests o firm.

A number of want advertisements purse makers were noticed in the local p last week.

Edward Cargill, New York represent of E. B. Kingman & Co., Leminster, w town last week.

The Codding & Heilborn Co. re work Monday after a 10-days' shut for stock taking.

Edwin Codding, W. H. Bell, Sylv Stanley and A. W. Stanley acted as be at the funeral of Mrs. Isabel Cushma Friday.

W. C. Sherman has returned from a ern trip for the estate of O. M. D Charles Stanley, New York represen for the estate, was in town last week few days.

Wm. Breese, engraver with the Bug Niles Co., and Miss Florence Knight married, Tuesday, May 18, at the pars of the Congregational Church. They diately started for New York, and spend their honeymoon in the south

John P. Bonnett underwent a serio eration last week at the Emerson h After many months of suffering, it w essary to amputate the right hand. effort was made to save the member, was of no avail. Mr. Bonnett is repor resting comfortably.

F. L. Baker, treasurer for the F Baker Mfg. Co., has filed the followin poration report: Real estate, $37,457 chinery, $60,880; cash and debts rec $45,633; manufacturers and merch $77,936; patent rights, good will, marks, $20,000; total, $241,907

$8000; accounts payable, $56,451; floating ct $28,867; surplus, $44,382; reserved for ciation, $32,207. Total, $241,207.

C Ray Randall, treasurer of the C. Ray all Co., has filed the following annual oration report: Machinery, $17,900; cash debts receivable, $28,638; manufacturers nd merchandise, $20,745; merchandise, 03; good will, $15,000; total, $105,076. al, $100,000; accounts payable, $3,927; s and loss, $1,149. Total, $105,076.

Attleboro.

ry E. Carpenter, bookkeeper for Bliss Co., is spending a vacation at Harport, Mass.

S. Spaulding, the Mansfield manufacg jeweler, has been elected vice-presiof the Mansfield Co-operative Bank.

seph L. Sweet was elected State treasat the convention of the Universalist day schools held at Malden last week.

tleboro is to have a $38,000 fire house.

. Luther, Edward A. Sweeney, Harold weet and James E. Blake are members ie building committee.

ed Atkinson, a Providence jeweler, was ied in Attleboro last Thursday to Miss elle Rowbarge, of Providence. The ding took place at the Methodist parge

O. Bigney delivered an address at the d of Trade meeting last week descripof his trip to Panama. The address very interesting and was enjoyed by members.

uis Chitron and John Such, employes ie Rothschild & Levy Co., were slightly ed last Monday while hoisting a piece achinery. The rope broke and allowed machinery to fall to the floor.

vo young men—Charles Beauleau and k Glancy—were arrested last week for ing a quantity of pipe from the factory the Cornell-Andrews factory. Both ded guilty and were held in $100 bonds trial.

t the meeting of the Board of Trade a week President Bigney announced that 000 of the required $40,000 needed for w building by which the Mossberg Co. ht be induced to remain in Attleboro h been raised and he thought the re der would be raised within a few days. Mossberg Co. had announced that it w ld be forced to leave the town unless a ger building was provided for the con , and was planning to go to Woonet.

s an appreciation of the many years of ful service that Joseph L. Sweet, of the R. Simmons Co., has given to the Attleo Steam & Electric Co. as its president, stockholders of the company presented hi last week with a beautiful silver loving . The presentation was made by Charles P Keeler, of McRae & Keeler and Ray d M. Horton, of W. E. Richards & C who were appointed a committee for l purpose. The cup is a handsome sou r and was made at the factory of Wats & Newell Co. and bears the inscription, esented to Joseph L. Sweet by the Sckholders of the Attleboro Steam & Ectric Co."

Homer M. Daggett, one of the best k wn and highly respected citizens in Attleboro, died last Monday at his home on North Ave. He was in his 89th year and was one of the oldest banking men in the State. He was born in Attleboro Jan. 27, 1821, and attended an academy in Wrentham, the North Attleboro Academy and the Worcester High School. At the age of 17 he went to work as clerk in an Attleboro Falls store and in 1849 he formed a partnership with his brother as manufacturer. Mr. Daggett, in 1875, assisted in the organization of the First National Bank of Attleboro and was elected its first cashier, a position he held until four years ago when his health began to fail him. He leaves three children to mourn his loss—Homer M., Jr., Sanford and Alice A. The funeral was held Wednesday afternoon from the First Baptist Church.

Buffalo, N. Y.

Among the Buffalonians who expect to attend the convention of the New York State Optometrical Society, to be held at Albany, June 7, are: L. W. Aldridge, R. F. Williams, John G. Miller, E. V. Sycher, J. W. Jarvis, George R. Fox, J. P. Simcox and A. J. Gray.

A. Zilliox, jeweler, 413 William St., is going to have a new front built on his store this Fall. In about two years' time Mr. Zilliox intends to erect an entirely new store, the building to be three stories in height and to be built of bricks. He is now having plans prepared for the new building.

J. K. Thompson, jewelry buyer for King & Eisele, wholesale jewelers, is making an extensive eastern trip buying for that firm. Mr. Thompson is making arrangements for compiling a new catalogue of the King & Eisele stock. The catalogue will be very carefully gotten up, and will be the most up to date of any that firm has yet published.

Among the creditors of Fred C. Dreher, a jeweler of Middleport, N. Y., who filed a voluntary petition in bankruptcy in the United States District Court, are: King & Eisele, $1,800; Wm. D. Andrews, $110; W. J. Feeley & Co., $16.75; A. J. Demminger, Rochester, $165; Albion Power Co., $90; Compton & Bennett, $83; Braddock Bros. & Co., $53, and Lewis H. Spalding, $31.

Among the jewelers who recently visited the Buffalo jewelry market were: M. J. Bernstein, Niagara Falls; C. D. Barnes, Gowanda; C. F. Hurd, Medina; I. Traub, Niagara Falls; C. L. Kerr, Silver Springs; F. J. Keelwray, Silver Creek; L. J. Reznor, Port Allegheny, Pa.; S. S. Prentiss, Lockport; P. M. Riley, Holland; W. M. Pinney, Arcade; Max H. Elbe, Niagara Falls; F. D. Kelsey, East Aurora.

Canada Notes.

F. X. Carrier, Edmundston, N. B., was recently burned out.

Horace Dorer, New Brunswick, B. C., has disposed of his business to J. B. Gray.

J. Louis Papineau, Toronto, has given a chattel mortgage for $1,000 to J. F. Hollis.

P. W. Ellis & Co. have obtained judgment for $337 against Cornelius & Co., Halifax.

Robert J. Agnew, Meaford, Ont., has given a chattel mortgage for $700 to R. Agnew.

W. R. Bishop, optician, London, Ont., has given a chattel mortgage to G. T. Hiscock for $300.

Charles M. Leach, a jewelry traveler of Halifax, England, who endeavored to commit suicide a few weeks ago in Toronto by shooting himself, died at the General Hospital, Toronto, on Friday, May 14.

Out-of-town jewelers calling on the Toronto trade, this week, included: J. C. Diggins and T. Binkley, Hamilton; J. Buzza, Owen Sound; R. L. Bassett, Whitby; J. S. Beck, Brampton; W. D. Laskey, Paris, and Alex. Gibson, Peterborough, all Ontario.

On the night of Saturday, May 15, the plant of the British-American Smelting Co. at Chippewa, Ont., was destroyed by fire caused by lightning striking a barrel of gasoline. The loss is estimated at $15,000. The structure was only built about one year ago, and in addition to smelting Cobalt ores, the company was largely engaged in refining jewelers' waste.

Asbury Park, N. J.

Nathan Schainer, optician, has moved from the Frederick to 300 6th Ave.

Louis Miller, the leading jeweler of Long Branch, will open a jewelry store on Kingsley St.

Joseph H. Ladomus, Chester, Pa., will open a new jewelry store at Asbury and First Aves.

William A. Vescelius, 615 Mattison Ave., reports a legacy of Chicago property willed to his wife.

Morris L. Weinstein, 625 Cookman Ave., jeweler, will open a new store on Cookman Ave., near the beach.

S. Raffel, who had a retail jewelry store at 615 Vine St., has opened a repair shop for the trade at 163 Main St.

A. Goldberg, who has been in business 14 years at 722 Cookman Ave., is now the second oldest jewelry firm in the city.

Heath on the Boardwalk is getting ready to open a jewelry and novelty store on Cookman Ave., near Kingsley St.

Hyman Goldberg, 611 Cookman Ave., has just renewed his lease for three years and has put in three new show cases.

Frank & Connet, wholesale optical goods, of 71 Nassau St., New York City, was represented here recently by Albert Frank.

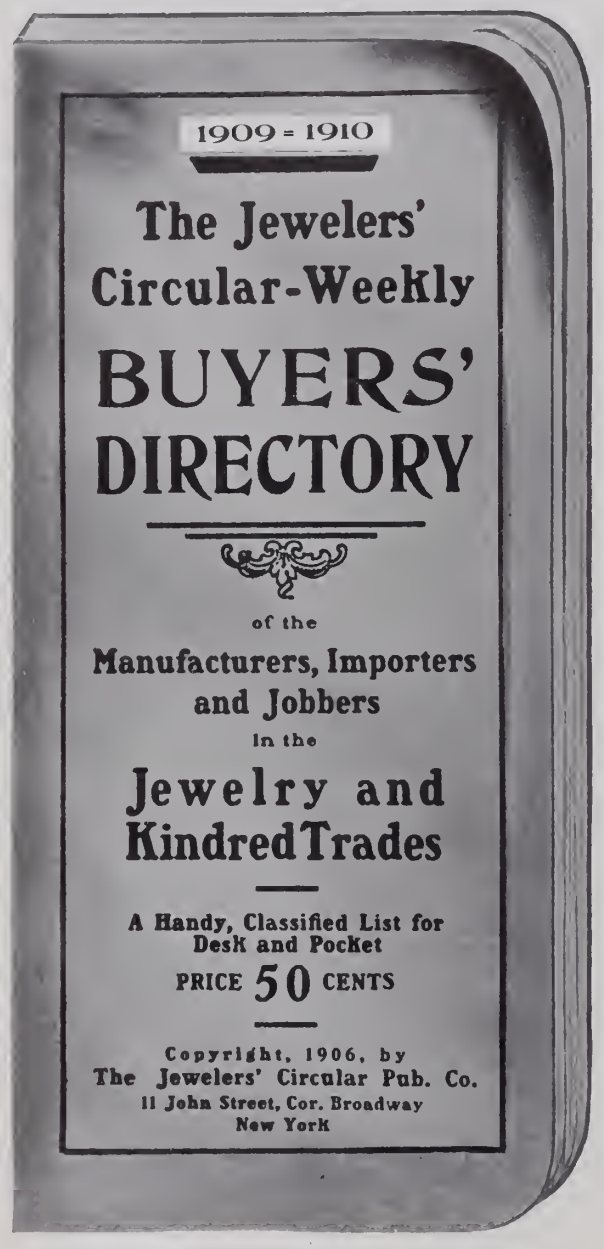
Miss McMurray, buyer for the jewelry, silverware and cut glass departments of the Steinbach department store, has been in New York buying stock.

A. Cornelius, of 649 Cookman Ave., has one of the finest stores and largest stock of goods in the city. He will open up a new store on the Boardwalk.

The I. J. F. King Co., of St. Augustine, Fla., at 59 King St., will open at Grand and Cookman Aves., a store to do repairing, gold and silver plating, optical business, jewelry, diamonds, cut glass, china, novelties, etc.

Yoshimi & Co., of Atlantic City, N. J., at 1925 Second Ave., Birmingham, Ala., and 403 E. Broad St., Richmond, Va., will open up a new jewelry store on Kingsley St., handling ivory, silver, antique jewelry, bronzes and fine china.

1909-10 Edition Now in Preparation



THE

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will aid the selling department of any concern desirous of keeping continually before the buyers from July, 1909, to July, 1910.

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It reaches the buyer at the time he is looking for the kind of goods you sell.

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Special Notices.

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Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

YOUNG MAN, four years' experience as platinum jeweler, wishes position. "W. E.," 334 E. 32d St., New York.

BOOKKEEPER, double entry, also experienced in handling precious stone stock. Allen, 3151 Broadway, New York.

YOUNG MAN, 23, have five years' experience, would like position with reliable house. Alfred J. Gans, 1447 Fifth Ave., New York.

SALESMAN, 10 years' experience, wants to connect with a manufacturer's line. Address "U. F., 493," care Jewelers' Circular-Weekly.

YOUNG MAN, eight years' experience with manufacturer, wishes position as traveling salesman. "F., 430," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker, 37 years old, first class references, wants steady position; country preferred. "T. A., 499," care Jewelers' Circular-Weekly.

WATCHMAKER, 14 years' practical experience at bench; good references; salary, $22, according to location. "A1, 449," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER of 30 years' experience at the bench, desires a position. "Trade Watchmaker, 474," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, wishes a position with a jobbing or manufacturing house; can furnish first class reference. Bernhard B. Guth, 68 E. 113th St., New York.

FIRST CLASS watchmaker, age 28, 13 years' experience, wants permanent place by June 1; wages, $25; hustler. "B. M., 473," care Jewelers' Circular-Weekly.

FIRST CLASS watch and clockmaker, with best reference, desires position; will go anywhere; complete set of tools. "R. B., 490," care Jewelers' Circular Weekly.

SITUATION WANTED by first class manufacturing and jobbing jeweler, also stone setter; best of references. Address "I. R., 471," care Jewelers' Circular-Weekly.

ENGRAVER, married, wants steady position; can do all kinds of lettering and monograms, also plain jewelry and clock repairing; references. Edw. Whiston, Cortland, O.

FIRST CLASS watchmaker, with tools, desires position at once; middle age man; competent to handle railroad work. Address "E. H. B.," 45 Charles St., Springfield, Mass.

FIRST CLASS watchmaker wants position, will assist at other work if required; have fine set of tools and best of references; salary, $15 per week. C. W. Munson, Mendota, Ill.

SITUATION as foreman or at bench, capable of managing help, 30 years manufacturing jewelry in eastern shops; west or south preferred. "X., 444," care Jewelers' Circular-Weekly.

COLORER, crack a jack on all colors, mixes solutions, seeks position; capable of installing plant and taking charge; will go west; reference. "Daniel," 104 Monroe St., New York.

YOUNG MAN, thoroughly experienced in a retail jewelry store, wishes a position as salesman in New York City or out of town; best of references. "S. N., 464," care Jewelers' Circular-Weekly.

POSITION WANTED by watchmaker, eight years' experience; can also do jewelry repairing; good references; western town preferred. A. M. Grefenson, 700 Oakley Ave., Chicago, Ill.

AT ONCE, by young man of 22, as assistant watch and clock repairer; six years' store experience; good reference; central States. Address "L. A., 482," care Jewelers' Circular-Weekly.

WATCHMAKER, 27, good workman, five years' experience, desires position in New England States; can also wait on trade; fine tools; references. "X. A., 387," care Jewelers' Circular-Weekly.

SITUATION WANTED by watchmaker, first class, 28, nine years' experience in store, also jewelry repairer and salesman; best of reference. C. A. Morgan, 1127 Herkimer St., Brooklyn, N. Y.

SALESMAN, covering territory west of Denver and Pacific coast States, open for immediate engagement; 15 years in line; any number of references. "J. F. M., 485," care Jewelers' Circular-Weekly.

SALESMAN, young man, 21, with five years' New York office experience, wishes a position as salesman or assistant to New York man; best of references. "I. A. M.," 449 Henry St., top flat, Brooklyn, N. Y.

AT ONCE, by first class watchmaker and engraver, permanent position with good house; best references; own tools; $25 a week or more according to location. "F., 436," care Jewelers' Circular-Weekly.

YOUNG MAN desires permanent position as jewelry repairer, diamond setter, plain engraver and clock repairer; first class references; Chicago or surrounding towns. "H., 488," care Jewelers' Circular-Weekly.

FIRST CLASS engraver wants permanent position, can assist in watch, clock and jewelry repairing; married; my last employers as references; samples of engraving. Address Lock Box 4. Fredericksburg, O.

FIRST CLASS optician, jewelry jobber and salesman, can do clock work and plain watch work; American born, with 20 years' experience and best of references. Address "D., 379," care Jewelers' Circular-Weekly.

ENGRAVER; young man desires position as general letterer on jewelry and silverware with first class house in the southwest; samples on request; A1 reference. "S. B., 455," care Jewelers' Circular-Weekly.

SILVERSMITH, A1, thoroughly experienced in all its branches, desires a position to take charge of a department with a reliable concern; would buy part interest. Address "L., 444," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, wants position as jewelry salesman, nine years' experience with a first class Fifth Ave., New York, retail house; A1 references and security if required. "H. E. H., 452," care Jewelers' Circular-Weekly.

POSITION wanted by a first class watchmaker, with tools, good on taking in repairs, capable salesman; best of references; distance no object; state salary in first letter. L. Le Winn, 203 Trumbull St., Hartford, Conn.

FIRST CLASS, competent watchmaker, good engraver, jeweler, capable salesman, reliable and thoroughly experienced, open for position; references from best houses. Address "Allen, 494," care Jewelers' Circular-Weekly.

COMPETENT watchmaker, jeweler and engraver, first class all around man; 14 years' experience at all branches of the business; prefer percentage basis at good repair stand. Address "A., 439," care Jewelers' Circular-Weekly.

YOUNG MAN, watchmaker, jeweler, engraver and optician, wants position as second man, at once; three years' experience, good habits, A1 references; Iowa, Dakota or Minnesota preferred. Address A. T. Briggs, Sutherland, Ia.

THOROUGHLY competent watchmaker on all kinds of watches, with long experience and long practice, wants good and permanent position; full set of good tools, best references. "Watchmaker," 144 Macdougal St., New York.

YOUNG MARRIED MAN, 27, refined, educated, capable, good appearance, seven years' experience in jewelry business, salesman, understands bookkeeping; highest credentials. Address "A. M. E.," 657 Putnam Ave., Brooklyn, N. Y.

AT ONCE, permanent position by first class watchmaker and optician; nine years' experience; thorough and rapid; can get results in fine watchmaking and railroad adjusting; all tools. "G., 446," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, also good clockmaker and light jewelry repairer, German, 30, 15 years' experience on all kinds of work, complete tools, speaks broken English, desires position. J. Kimmelheim, 231 Lambard St., Philadelphia, Pa.

BY FIRST CLASS watchmaker and engraver permanent position in first class store by June 1 or later, in Colorado, Utah or western States; good references and all tools; sample of engraving. "E., 435," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and fine engraver of 22 years' experience, wants position in central States, do not repair jewelry; $20 per week; A1 references from large firms; good appearance. Address "H. A., 465," care Jewelers' Circular-Weekly.

SAMPLE MAKER and designer, thoroughly experienced in everything connected with manufacturing of jewelry, well able to take charge of shop, wishes situation; best of references furnished. "Foreman, 459," care Jewelers' Circular-Weekly.

YOUNG MAN, thoroughly experienced as a fine jewelry repairer and new work, diamond setter, plain engraver, clock repairer and good all around man, is open for a position; Chicago preferred. "Permanent, 487," care Jewelers' Circular-Weekly.

ENGRAVER, 15 years' experience, monograms, inscriptions, script, crest, cutting for enamel ornaments, etc.; quick, clean workman, absolute sober and reliable; A1 reference; permanent position desired. "Neat, 462," care Jewelers' Circular-Weekly.

POSITION WANTED by first class watchmaker, have full set of tools and worked at bench 5 years, can also assist at engraving; only good permanent position considered; Texas or Mexico preferred. Address "Watchmaker," 303 Bryan St., Dallas, Tex.

WANTED, position as watchmaker, jeweler and plain engraver; took a course in horology at school, have had six years' experience, strictly sober, do not use tobacco in any form, own my own tools, etc. Address P. O. Box No. 1, Waynesboro, Ga.

A FIRST CLASS watchmaker, acquainted with high grade Swiss and American watches, especially on railroad and complicated work, good salesman, capable of taking charge of a department, desires permanent position. "M. N." O. Box 822, New York.

POSITION WANTED by a middle aged watchmaker of ability, 25 years' bench experience, equally good at Swiss watches as well as American; salary, $25 per week; only responsible houses need apply. Address "Watchmaker," 19 Fifth Ave., Pittsburg, Pa.

YOUNG MAN, 24, wants position with a diamond and gold wholesale jewelry house, as salesman for New York and vicinity; nine years' experience with retail house and some experience in the trade; A1 references and security. "H. 453," care Jewelers' Circular-Weekly.

WANTED, position as assistant watchmaker, jeweler, clock repairer and salesman in a store where energy and intelligence count; am American, 22 years of age and have worked past year under one of the best horological men in the country. Address "B. C. R.," Rockford.

EXPERIENCED Swiss watchmaker from horological school, 27 years of age, no drinker, no tobacco used, lathes and tools, modest pretensions, well recommended by New York firm. A. Vaucher, watch adjuster, Box 408, Reading, Pa. Particulars will be cheerfully given from this address.

DESIGNER and engraver, rapid and accurate heraldry, monograms and ciphers of all descriptions, standard lettering, etching, ornamental work and cutting for enamel; samples and reference gladly furnished; permanent position desired; salary, $35 per week. "E. D., 429," Jewelers' Circular-Weekly.

WANTED, position as traveling salesman; 20 years' experience in the retail jewelry business; watches, jewelry or any line pertaining to the jewelry business; will give time preparatory for same if required; good appearance and reliable; A1 reference. Address "R. L., 4" care Jewelers' Circular-Weekly.

WATCHMAKER, engraver and jewelry repairer, fine set of tools, experienced and with best recommendation for mechanical ability and personal character, is now employed but desires a change on account of employer's drunkenness, making it impossible to stay with him any longer. Address "B. E. A.," care Box 466, Lancaster, Pa.

SITUATIONS WANTED—Continued

SOUTHERN SALESMAN, open June 1, desires ... or lines to the jewelry trade south, silver ... preferred; have established trade, can pro... results; salary or commission with draw... account based on annual sales; long contract ...ired if satisfactory after season's try-out; I ...ve brains and steam to exchange for money. ...outherner, 294," care Jewelers' Circular ...ekly.

...ESMAN open for arrangement on commission ...s only, with manufacturers producing up-to-... combs, barrettes, hair and sash pins or ...cialties of a kindred order, interesting depart... stores, jewelers and fancy goods generally, ...ers and retailers regularly covered; has es...ished connection throughout south, middle ...t and Pacific coast; has unquestioned record ... competency, activity and success; answer, ... particulars of line requested. Address ...cific, 454," care Jewelers' Circular-Weekly.

Side Lines Wanted.

...XPERIENCED TRAVELER, age 38, who is ...roughly acquainted and in close touch with ...department store trade through Indiana, Illi..., Wisconsin, Michigan, Missouri, Kansas, ...a and Minnesota, wants a good medium-...ed line of jewelry on commission. Address ... C. S., 369," care Jewelers' Circular-Weekly.

Help Wanted.

...TED, salesman by New York City retailer; ... experience and references. "O., 468," care ...elers' Circular-Weekly.

...TED, first class watchmaker for Chautauqua, ...N.Y., during July and August; state wages ...ted in first letter. H. M. Norton, Corry, Pa.

...CHMAKER, or watchmaker and engraver for ...l of watch department as buyer and manager. ...ress "X. Y. Z., 363," care Jewelers' Circular-...kly

...TED, traveler for Illinois and Iowa; must ... established trade; good opening for the right ... L. H. Schafer & Co., 103 State St., Chi... Ill.

...SMAN: man with established trade south ...a Pacific coast, to sell high grade mountings ...a mounted jewelry. Box 484, care Jewelers' ...ular-Weekly.

...NCE, first class watchmaker, jeweler and en...ger; permanent position, $25 per week; must ... good habits and best of references. J. J. ...B Madelia, Minn.

...TED, young man who has had experience in ... of diamond house; write, stating age and ...erience. Address "Diamonds, 406," care Jew... ... Circular-Weekly.

...TED, traveling salesman, for material and ... and general line of jewelry, western States; ... have road experience. "L., 274," care ...elers' Circular-Weekly.

...TED, salesmen visiting the retail jewelry ... to carry a small side line of souvenir jew...lty paying 33⅓ per cent. commission. Address ...A., 226," care Jewelers' Circular-Weekly.

...TED, a first class modeler for sterling silver...re; steady work and a good position for right ... none but the best would be considered. ...ress "T. H., 451," care Jewelers' Circular-...kly.

...NGRAVING, lettering, monograms on jewelry ...silverware, quickly learned by the wonder...l method of a French-American professor; ...ing classes. School of Engraving, 30 E. ...St., New York.

...UNG MAN wanted as assistant foreman in ...ory factory; must be thoroughly experienced ... manufacturing of gold and platinum jew...lry; good opportunity. "Y. V., 460," care Jew...ers' Circular-Weekly.

...TED, a first class jeweler who can do all ...ds of repairing, plain, new work and set dia...nds; applicants please write fully, stating age, ...perience and send references. Edward Vail ...., Wichita, Kans.

...TED, reliable young man, experienced in ...ry broker business, watchmaker preferred, good ...ferences; position permanent with good salary ...the right man. Address Chas. Banov, 1040 ...ket St., Wheeling, W. Va.

WANTED, watchmaker, active young man, able to do all kinds of plain watch work and wait on trade; permanent position; start with $18; answer with photo. and reference. C. E. Snyder, 3711 Butler St., Pittsburg, Pa.

CLOCKMAKER, thoroughly competent man, familiar with the repairing of French and English clocks. Apply by letter, stating age, experience and salary expected. J. C. Caldwell, 902 Chestnut St., Philadelphia, Pa.

WE WILL HAVE an opening June 1 for a manufacturing jeweler who thoroughly understands his business and can do repair work for the trade; a first class salary to a first class man. H. H. Hawley Co., Dallas, Tex.

WATCHMAKER and engraver, must be able to wait on customers, speak English and German, and work three evenings a week; steady position and chance for advancement. M. M. Freund, 725 Broadway, Brooklyn, N. Y.

SALESMEN WANTED to handle our brass candlesticks as side line; none but experienced and with established trade need apply; exclusive territory to right parties. Address "Manufacturer, 447," care Jewelers' Circular-Weekly.

WANTED, an experienced watchmaker in a northern Pennsylvania town of 5,000; must be good on railroad work; wages, $12 to $15 per week; permanent position to right man. Address "J., 438," care Jewelers' Circular-Weekly.

WANTED, experienced watch case material and jewelry findings man for office work and to act as salesman and call on the eastern trade part of the time; young man preferred; give full particulars and references. H. G. Lefort, Newark, N. J.

SALESMAN WANTED; salesman to carry new line of hand encrusted china, gold and white, on liberal commission; goods direct from manufacturer; write, giving territory you cover and lines you are now carrying. Address F. X. Parsche & Son Co., 528 Orleans St., Chicago, Ill.

LEARN ENGRAVING or improve your work by our "Individual Instruction System," by mail; write for particulars. Dunmore Engraving School, 20 E. Third St., Sterling, Ill.

WANTED, A1 watch salesman of experience to sell a line of American watches in Missouri, Kansas and Nebraska to the retail jewelry trade. Address "M., 165," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED, by Chicago jobbing house, experienced salesman for western territory, one with established trade preferred; regular line of diamonds, watches and jewelry; have good trade. Address "V., 383," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

A PROMINENT cut glass manufacturer wants to make arrangements with several salesmen calling on the retail jewelry trade to carry their cut glass as a side line, for western territory west of the Ohio River; good territory and liberal commission to the right men; arrangements must be closed before July 1. Address "R., 378," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED by July 1, or sooner, a first class watchmaker for high grade railroad work, one who can help out in emergencies on letter and monogram engraving preferred; permanent and pleasant position at $100 per month; also at once or not later than July 1, a first class optician and letter and monogram engraver, one who can do jewelry repairing preferred; a pleasant and permanent position to the right man at $100 per month. Jules E. Muchert, successors to Muchert & Cook, Sherman, Tex.

Business Opportunities.

FOR SALE, a complete plating plant, cost $600, or will trade for carded jewelry. G. E. Ward, Springfield, Mo.

OLD ESTABLISHED business for sale on prominent thoroughfare in Philadelphia. "O., 109," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in Philadelphia; good established business; central location and low rent. "U., 434," care Jewelers' Circular-Weekly.

FOR SALE, cheap and on time, a nice small jewelry store, doing a fair business; must be taken at once. Tom Ryan, 114 Main St., Oshkosh, Wis.

WATCHMAKER can buy a good paying business in Maiden Lane for $125; fine trade for watch repairing. Call Ramagli, 9 Maiden Lane, New York.

FOR SALE, old established jewelry business in best section of New York City; must sell at once; illness; great bargain. Box 469, care Jewelers' Circular-Weekly.

FOR SALE, established jewelry store in a good, live New Jersey town of about 8,000 inhabitants; clean stock and large repair trade. "U., 223," care Jewelers' Circular-Weekly.

FOR SALE, cheap, stock and fixtures; good chance for wide-awake party; poor health reason for selling; don't write unless you mean business. "M., 353," care Jewelers' Circular-Weekly.

FOR SALE, two-story brick factory, suitable for jewelry or chain making; two-family frame house in front; factory, 20 by 35; price, $5,500. Wm. Klaile, 59 Warwick St., Newark, N. J.

FOR SALE, two years' established optical department in first class department store, New York City, splendid location, doing good business; reason, other business. "S. A., 496," care Jewelers' Circular-Weekly.

PARTNER WANTED, to take active interest in manufacturing plant and retail store, central Indiana, 30,000 population; work for six men at present; can increase. Address "J. J., 497," care Jewelers' Circular-Weekly.

FOR SALE, a suburban jewelry store in the city of Cleveland; a good living on repair trade alone; will sell stock and fixtures or any part of stock, or fixtures alone; fine location; an excellent opportunity for a man to work for himself. Address "J., 505," care Jewelers' Circular-Weekly.

JEWELER on diamond mountings, platinum and special order work, etc., who has a complete shop, wants to meet party with $4,000 or $5,000, with view of re-establishing a good and well paying business. Address "Uptown, 501," care Jewelers' Circular-Weekly.

FOR SALE, stock and fixtures of a well established jewelry nd phonograph business at a low figure; located in one of the best railroad sections of Buffalo, N. Y.; reason for selling, owner desires to leave the country. Address "N., 220," care Jewelers' Circular-Weekly.

GRAND OPPORTUNITY for an experienced watchmaker, jeweler and optician to buy an established business in fine Pennsylvania town; stock and fixtures $1,500, can be reduced to $800; other business; investigate this. Address "Y., 431," care Jewelers' Circular-Weekly.

SPOT CASH FOR DIAMONDS, watches and jewelry; I send check on receipt of goods; surplus stocks bought at highest prices; bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

WANT TO RETIRE; will sell a big money making jewelry establishment in one of the richest towns of 25,000 inhabitants, near New York City; stock and fixtures invoice $15,500; I made money enough in 20 years and can now retire; the stand is better to-day than ever; the good will alone is worth $10,000 to anybody, but will take the invoice price from quick buyer. Inquire of Henry Freund & Bro., 71 Nassau St., New York.

100 DOZEN silver finished belt pins, $1.38 per dozen, former price was $4.50 to $9.00; 200 dozen gold filled and plated fancy jeweled, $1.68 per dozen, former price, $4.50 to $12.00; 50 dozen fine hard enameled belt pins, assorted designs, beautiful, $3.68 per dozen, former price, $9.00 per dozen; cash with order at this price; I will return money if goods are not satisfactory. Dan I. Murray, broker, 3 Maiden Lane, New York.

(*Special Notices continued on page 94.*)

Special Notices.

(Continued from page 93.)

BUSINESS OPPORTUNITIES.—Continued.

FOR SALE, the largest and oldest established jewelry store in central Illinois city of 30,000; store is modern and up-to-date, clean stock, stock and fixtures invoice $42,000; owner wishes to retire from business; give bank reference with first letter. "S. E., 448," care Jewelers' Circular-Weekly.

A WELL ESTABLISHED pawnshop in a growing city of the southwest, the finest climate in United States; it will take $10,000 cash; a great chance for a man with that much capital; I made $25,000 in the last five years in this business; reason for selling, must attend to my mining interest. "U. C., 398," care Jewelers' Circular-Weekly.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

Exchange.

WILL EXCHANGE electric window flasher, with several slides, for outside watch sign; must be in good condition; give size. Clark Warren, White Plains, N. Y.

To Let.

DESK ROOM and part of office to let, elevator and telephone. Room 54, 7 Maiden Lane, New York.

For Sale.

TWO enamel grinders for sale, cheap. Address "M., 440," care Jewelers' Circular-Weekly.

FOR SALE, new six-ft. Mosler safe, cost $225; what's offered. M. Hodes, 82 E. 115th St., New York.

FOR SALE, two jewelers' trunks, each containing four leather grips; $25 each. "W. L., 428," care Jewelers' Circular-Weekly.

CHRONOMETER for sale, at a bargain, cost new, $400; a good chronometer is the best and cheapest window attraction. Write Wm. Dorer, Bellaire, O.

FOR SALE, at reasonable price, a fine regulator, very attractive and suitable for show window. Address "Manhattan, 502," care Jewelers' Circular-Weekly.

FOR SALE, one six-volt Hanson & Van Winkle dynamo, one power draw bench, two double head polishing lathes with zinc lined tray-bench and dust collector complete; also one American Gas Furnace Co.'s positive pressure blower No. 1; all little used and practically good as new: price reasonable. Taylor & Co., Inc., 47 Chestnut St., Newark, N. J.

Lost.

STOLEN, 18-size Elgin watch, 11 jewel, nickel, No. 903702, hunting gold-filled case, 2341; liberal reward. F. W. Rose, jeweler, 10409 St. Clair Ave., Cleveland, O.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

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Having great demand for precious stones, etc., please apply to
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The young or middle-aged man who desires to learn Engraving, to grasp the finer points of Watchmaking and Optics, finds it necessary to spend at least five years in a store before he has attained a thorough knowledge of the business. In less than a year's time this complete knowledge can be gained at our college. We get telegrams and letters every day, offering positions to our graduates, which shows what practical storekeepers think of our course. Send for Prospectus NOW. A position awaits you.
F. W. SCHEELER, Principal
The Philadelphia College of Horology, Somerset and Broad Sts. PHILADELPHIA, PA.

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THEIR

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UNITED STATES PATENTS.

ISSUE OF MAY 18, 1909.

[illegible]702. BARRETTE. CHARLES A. HOWE, Leominster, Mass. Filed July 22, 1908. Serial No. 444,749.

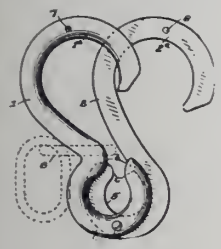
An article of manufacture, a barrette having [illegible]gitudinal continuous rigid and solid central [illegible]gthening rib on the back thereof, having a [illegible]th rounded outer surface partaking of the [illegible] of the barrette, of substantially uniform [illegible] and thickness throughout, connected directly [illegible] the barrette from end to end, a fastening



[illegible]onsisting of a wire having two resilient, sub[illegible]tially parallel legs pivoted at one end of the [illegible]and bent inwardly slightly toward each other [illegible]een their ends whereby they substantially and [illegible]ngly engage the opposite solid sides of said [illegible]and means at the opposite end of the rib for [illegible]ing the free ends of the pin.

[illegible]719. HOOK. ALBERT K. LOVELL, New Haven, Conn. Filed Nov. 28, 1905. Serial No. 289,495. Renewed Oct. 10, 1908, Serial No. 457,171.

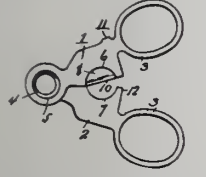
A hook formed of two members, each formed [illegible] single piece of metal, a curved bill of the [illegible] shape formed in one end of each member [illegible] in the same direction and adapted to register [illegible]her to form a single bill when closed, a par-



[illegible] closed loop formed by bending the other [illegible]of each member in opposite directions to form [illegible]ye, means for pivotally connecting said mem[illegible]be at the eye end of the hook so that said mem[illegible]be may be rotated on their pivotal supports to [illegible]ve or discharge a ring or link from the eye [illegible]he hook, for the purpose set forth.

[illegible]801. POCKET CIGAR-SCISSORS. HENRIE CLAUSS, Fremont, O. Filed Jan. 10, 1907. Serial No. 351,610.

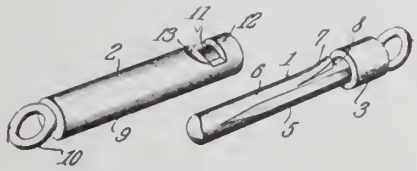
An article of manufacture comprising the op[illegible] jaw members pivoted together at one end [illegible] in parallel relation, each of said jaw mem-



[illegible]e having a concavity in its inner edge, a thin [illegible] mounted upon the flat side of one of said [illegible] members and supported thereby to render it [illegible]itive for cutting, said blade having a straight cutting edge crossing the concavity of said jaw member and being secured at its ends on opposite sides of said concavity, the edge of said blade co-acting with the concavity in the other jaw member in the operation of cutting.

921,846. CHAIN-CLASP. HUBERT E. KERLEY, Marietta, Ga. Filed June 18, 1908. Serial No. 439,238.

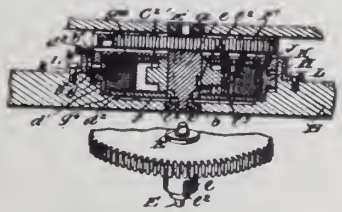
A clasp of the class described comprising a sleeve member formed with a shoulder, and a second member comprising a locking element which is bifurcated and is provided upon one of its



furcations with a boss for engagement with the shoulder of the first mentioned member, and means rigidly connected with one of the furcations and engaged by the other furcation to limit the springing of the last mentioned furcation away from the first mentioned furcation.

921,859. WATCH MECHANISM. ROBERT L. MARSHALL, Elizabethtown, Ky. Filed Sept. 15, 1908. Serial No. 453,080.

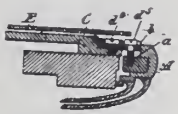
In a watch or clock mechanism, top and bottom plates, one of said plates being provided with a recess and an annular flange on the edge of said



recess, a recessed cap provided with an annular groove arranged to receive said annular flange and a spring box provided with teeth on its periphery arranged to enter the registering recesses of said cap and plate and to be guided by peripheral guide members on said cap and plate.

922,013. WATCH. WALTER B. MEHL, Waltham, Mass., assignor to the E. Howard Watch Co., Riverside, N. J. Filed Aug. 1, 1908. Serial No. 446,577.

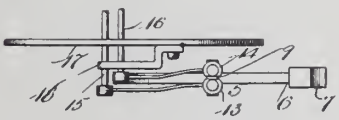
In a watch, a dial plate, a case center upon



which said dial plate rests, and means secured to the dial side of the dial plate, whereby to adjustably attach said dial plate to said case center.

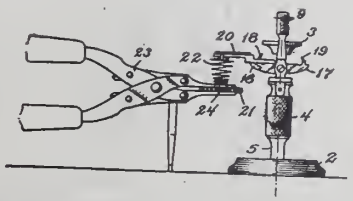
922,021. GONG FOR CLOCKS. WILLIAM C. MORGAN, Roxbury, Mass., assignor to Bigelow, Kennard & Co. Filed July 29, 1908. Serial No. 445,968.

A gong and a bridge fast thereto and extending



laterally therebeyond whereby two hammers may be utilized to strike said bridge.

922,095. APPARATUS FOR ADJUSTING BAL-



ANCE-WHEELS. FRANK R. CUNNINGHAM, Medford, Mass., assignor to Kendrick & Davis, Lebanon, N. H. Filed Nov. 6, 1907. Serial No. 400,936.

A tool for the purpose specified, comprising an arm having portions to support and retain a balance cock, a base, and a holder for said arm rotatably connected with said base.

922,096. WATCH-HAND REMOVER. FRANK R. CUNNINGHAM, Medford, Mass., assignor to Kendrick & Davis, Lebanon, N. H. Filed Dec. 24, 1907. Serial No. 407,898.

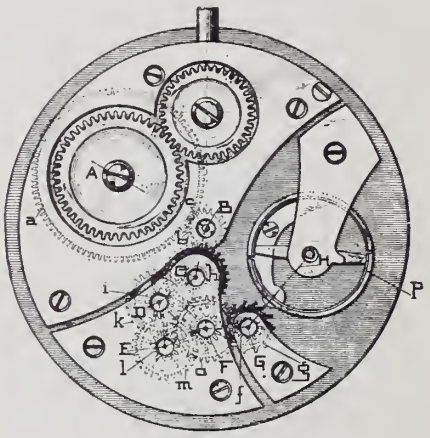
A tool for removing the hands of watches and the like, comprising in combination, a handle, an



operating rod movable longitudinally through the same, hand-removing levers having co-operating prying arms, connections from said levers to said handle and rod, and a retainer co-operating with said arms for holding the hand after removal from the arbor.

922,197. WATCH MOVEMENT. HENRI SANNOZ, Tavannes, Switzerland, assignor to the Tavannes Watch Co., Tavannes, Berne, Switzerland. Filed Sept. 5, 1907. Serial No. 391,517.

A strong movement for thin watches, comprising front and back plates, a barrel, a pinion meshing



with said barrel, said barrel and the leaves of said pinion extending from front to back plate.

922,212. JEWELRY. HARRY TROPIN, New York. Filed March 11, 1909. Serial No. 482,807.

An article of jewelry comprising a U-shaped member, a jewel setting pivotally mounted therein,

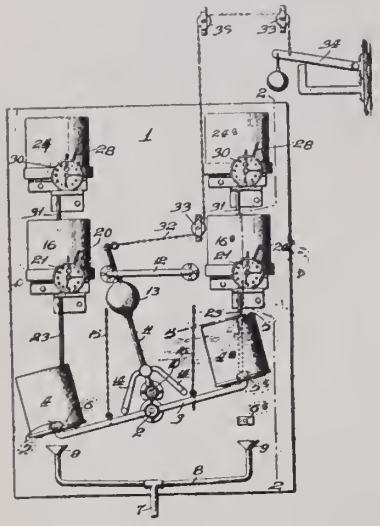


and means co-acting with the said U-shaped member and jewel setting for securing the latter in any one of a plurality of positions within the former.

922,256. TIME-CONTROLLED APPARATUS. JOHN T. CALLAWAY, Greenfield, Ill. Filed Aug. 1, 1908. Serial No. 446,428.

In an apparatus of the class described, an oscillating rod, tanks mounted on the ends of said rod, self closing valves arranged in the lower ends of the tanks, fixed means for engaging said valves to open the same, a movable member actuated by

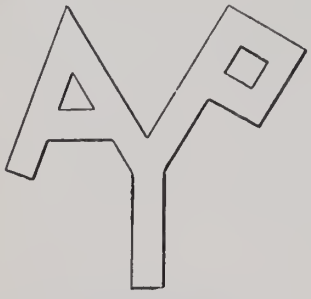
the oscillating rod, a tank arranged above one of the first mentioned tanks, and chronometrically actuated mechanism for permitting the contents



of the second mentioned tank to discharge into one of the first mentioned tanks.

DESIGNS.

39,985. BADGE. ALEXANDER DICKINSON, Seattle,



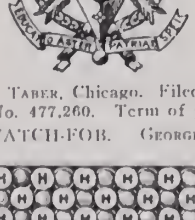
Wash. Filed Jan. 18, 1909. Serial No. 473,029. Term of patent 3½ years.

39,986. BADGE. METHOD J. HYNEK, Chicago.



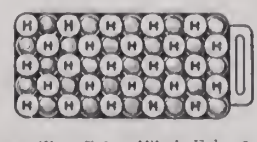
Filed March 24, 1909. Serial No. 485,549. Term of patent 3½ years.

39,987. FRATERNAL EMBLEM. CLARENCE



WILBUR TABER, Chicago. Filed Feb. 10, 1909. Serial No. 477,260. Term of patent 14 years.

39,988. WATCH-FOB. GEORGE E. DAVIS,



Farmersville, Cal. Filed Feb. 6, 1909. Serial No. 476,569. Term of patent 7 years.

39,990. SPOON, FORK OR SIMILAR ARTICLE. HENRIK HILLBOM, Wallingford, Conn., assignor to R. Wallace & Sons Mfg. Co.,



Wallingford, Conn. Filed March 29, 1909. Serial No. 486,626. Term of patent 7 years.

39,991. SPOON, FORK OR SIMILAR ARTICLE. JEANNE S. WOODS, New York. Filed



March 19, 1909. Serial No. 484,586. Term of patent 7 years.

39,992. DISH. CHARLES GRAFF, New York, as-



signor to Graff, Washbourne & Dunn, New York. Filed March 15, 1909. Serial No. 483,648. Term of patent 14 years.

39,993. GLASS VESSEL. HARRY HADEN, Pittsburg, Pa., assignor to the H. C. Fry Glass



Co., Rochester, Pa. Filed Nov. 16, 1908. Serial No. 462,987. Term of patent 3½ years.

39,994. GLASS VESSEL. ALBERT STEFFIN, New



Bedford, Mass., assignor to the Pairpoint Co., Bedford, Mass. Filed Feb. 10, 1909. Serial No. 477,259. Term of patent 7 years.

UNITED STATES TRADE-MARKS

[The following trade-marks have been adjud entitled to registration under the act of Feb. 1905, and are published in compliance with S tion 6 of said act. Said section provides:

"Any person who believes he would be dama by the registration of a mark may oppose the s by filing notice of opposition, stating the grou therefor in the Patent Office, within 30 days a the publication of the mark sought to be registe which said notice of opposition shall be veri by the person filing the same before one of officers mentioned in Section 2 of this act. If notice of opposition is filed within said time commissioner shall issue a certificate of regis tion therefor, as hereinafter provided for."

Marks which are stated to have been "Usec years" are registrable under the last proviso Section 5 of said act, which is as follows

"And provided further, that nothing therein s prevent the registration of any mark used by applicant or his predecessor, or by those f whom title to the mark is derived, in comm with foreign nations or among the several St or with Indian tribes, which was in actual exclusive use as a trade-mark of the applica his predecessor from whom he derived title f years next preceding the passage of this act."

PUBLISHED MAY 18, 1909.

Ser. No. **41,250.** (CLASS 13. HARDW AND PLUMBING AND STEAM-FITT SUPPLIES.) LANDERS, FRARY & CLARK, Britain, Conn. Filed March 18, 1909.

Universal

Particular description of goods.—Chafing s

TRADE-MARKS REGISTERED MAY 18, 1909.

73,745. WATCHES. MARSHALL FIELD & Chicago.
Filed Jan. 19, 1909. Serial No. 40,009. lished March 16, 1909.

73,748. BADGES AND BUCKLES AND BI PINS FOR PERSONAL WEAR. FRE RHODES, Washington, D. C.
Filed April 25, 1907. Serial No. 26,924 lished March 16, 1909.

73,749. WATCHES AND WATCH C WESTERN AGENCY OMEGA WATCH Co., Ch
Filed Dec. 31, 1908. Serial No. 39,629. lished March 16, 1909.

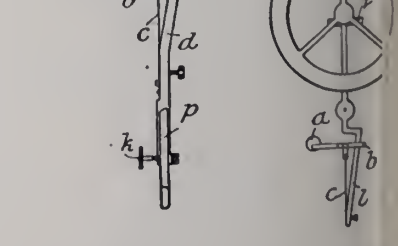
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1908, FR *Illustrated Official Journal.*)

ISSUE OF MAY 5, 1909.

523. CLOCKS, ETC. R. W. BUCKMAN, fordshire. Jan. 9.

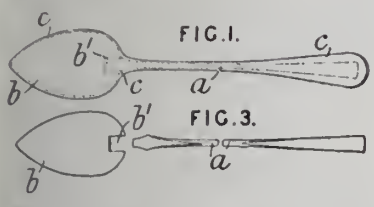
The usual scape-wheel is replaced by a c disk *a*, which is connected to the pendu balance-wheel by means of a counterpoised



and carrying-spring *c*. This spring may be att directly to the pendulum, which is eranke allow room for it; or, as shown in Fig. spring may be conneeted directly to a p rod *d*, which has a weighted arm *g* and is nected to the pendulum rod *p* by an adju

rew *k*. Vanes may be provided on the rod *b*. the case of a balance-wheel, Fig. 7, the motion transmitted through a pivoted arm *l*, bearing a othed sector *q*.

39. SPOONS, ETC. H. Mury, Zurich, Switz. Jan. 10. (Date applied for under Section 91 of Patents, etc., Act, 1907, Jan. 11, 1907.)



n the bowl *b* Fig. 3, of sheet-metal, which is ited by the plating *c*. Fig. 1, to form with the ndle *a* an integral spoon, a slot b^1 is cut into ich the end of the handle is placed before ating so as to afford a firm union.

Complete specifications accepted April 28, 1909. 1908.

5,361. BRACELETS. Ott.

4,791. KEYLESS WATCH. Holland.

4,738. WATCH GUARDS AND CHAINS. Franklin

Applications filed April 19 *to April* 24, 1909.

170. HAT-PINS, HAIR-PINS, HAIR-ORNAMENTS, AND THE LIKE. A. F. Segnitz, Birmingham.

384. PINS, BROOCHES, OR CLASPS FOR FASTENING FLOWERS TO THE DRESS. Ada Carter, Kensington, London.

462. WATCHES OR CLOCKS. Alfred Loebl, London.

743. EXPANDING OR SPRING BRACELETS. Walter Gooch, Clerkenwell, London.

UNITED STATES PATENTS THAT HAVE EXPIRED.

Reported especially for The Jewelers' Circular-Weekly by Davis & Davis, Patent Attorneys, ashington, D. C.]

5,017. SAFETY WATCH POCKET. H. A. Liedel, Haywards, Cal.

5,209. WATCH CASE. W. H. Fitz Gerald and A. Beucke, Newark, N. J.

Design issued May 7, 1895, *for* 14 *years.*

271. LINK CUFF-BUTTON. J. A. Flomerfelt, New York.

Design issued Nov. 7, 1905, *for* 3½ *years.*

643. CLOCK CASE. W. E. Pardridge, Detroit, Mich.

Although 82 years of age, Daniel Drawugh, the Eberly's Mills, Pa., inventor, is ll busy on certain devices. Among these a "time transit," a little time-registering strument somewhat smaller than a watch. ith the aid of the sun the correct time y be told by it within a fraction of a secd. There are no breakable parts to the trument. All it consists of is a magtic needle, a lens and a dial enclosed in ase. The needle is flattened at the south l and is split, leaving a space of about e-hundredth of an inch. The dial is in o sections, one section being inside the er. On one the minutes and hours are rked and on the other the degrees. The ter section is moved until the zero mark at the north point of the needle. The s is then focused so that the little sun ot is on the split of the south end of the dle. This spot shines through on the tion of the dial which contains the hours l minutes and shows different colors. is section is then moved around until two e spots of the same shade appear. A dow line appears between the two spots l points to the correct time.

Speech of President C. T. Evans, of the New York State Retail Jewelers' Association, Before the Syracuse Jewelers' Club.

IN forming an organization, whether among jewelers or other business men, the question naturally arises, what does such an association propose to do; in what direction does it expect to employ its efforts, and lastly, and not in the least important question, is, what does it propose to do for me? How am I to be benefited by such an association?

Many will expect such an organization to show results from the start. This will prove an impossibility. Many men have many minds. Each man will have his idea of the particular line of work to take up. Each man will have some particular trade abuse, which he thinks needs correcting, and which he thinks should be the particular matter for the association to take up. When we circulated the paper in Utica, outlining the proposition and had submitted it to the various stores for their agreement to be represented at the meeting, when called, we distinctly stated that no attempt should be made by a majority vote to bind the membership to a course of action, unpleasant or undesirable to the individual member. Notwithstanding that, when we came together, several matters were introduced before we had hardly made a start towards organization. Some wanted a committee to prepare minimum prices on various standard articles; others wished to have the stores closed evenings, by agreement. In fact so many different ideas were suggested that it looked very much as though the initial meeting would prove to be the beginning and the end.

However, the wisdom of those who had promulgated the organization, prevailed, and all such matters were deferred, pending organization. The question of prices has never been decided by the association, but the early closing movement, not by agreement, but by general custom, has been brought about.

If you state a proposition to a man with whom you are not on friendly terms, he will view that proposition in a narrow manner. He will figure that because it is desirable from your standpoint, that it must be undesirable from his. Prove to that same man that you are friendly with him, and make the same identical proposition to him, and nine times out of 10 he will perceive that your interests and his are identical.

Five years ago we would have believed that to close our store evenings would have been suicidal from our standpoint. To have forced a vote on the matter would have prejudiced us against association work. In talking the matter over one day, with several of the jewelers, we decided that we would close every evening but Saturday, and to-day practically every jeweler is doing voluntarily what you could not have compelled him to do.

One reason why we didn't decide that we would not adopt measures relating to the conduct of the individual stores by majority vote, was because members could not be gotten in any other way. Jewelers previously unacquainted sometimes feel that the promotors have some axe to grind and prefer to remain outside of the association until they see what is going to be done. Thus it was in our city. Some firms did not join until the association had been running several years and its politics well defined.

Many claimed that if the organization was merely social that was no need of having it. They seemed to feel that unless resolutions were passed providing for some drastic action that the work of the association was useless. Many do not seem to understand that the old quotation, "Convince a man against his will, he's of the same opinion still," applies to this association work, and that a man can resign from the association or remain away from its meetings if he chooses.

This brings me to the particular subject of my address, the social side of a retail jewelers' association. When we finally got around to the idea of having a social session, with lunch or supper, we began to get out a full attendance, and the membership began to get together and discuss questions of mutual interest. If jewelers get together in a social way, bowl, play billiards, or go to ball games together, they are discussing other matters than business. They discover that there is a common ground on which they can get together. Friendship and good fellowship formed in this way cannot help but build up a confidence in each other's well meaning.

What follows? A confidence in a brother jeweler's integrity, so that the little jealousies do not creep in; the soreness does not exist which is caused by customers quoting statements of their own creation and attributing them to another jeweler whom you know, in preference to taking the word of the customer?

Lancaster, Pa.

Alvin Wolf, Lancaster, has taken a position with the New York Standard Watch Co., Jersey City, N. J.

William A. Garden has gone to South Bend, Ind., to take a position in the South Bend Watch Co.'s factory.

A. R. Bair, Lancaster, lately employed at York, Pa., has taken a position as watchmaker with a Baltimore firm.

Kendig H. Bare, head watchmaking instructor of the Technical School, spent several days in Philadelphia, last week.

Charles E. Foose, E. R. Kant and Fred A. Wheeler, of the Non-Retailing Co., are now covering their respective territories.

John G. Wood, Uniontown, Pa., late a student at the Bowman Technical School, has returned home for a short visit before going to Akron, O., to take a position with J. P. Hale.

Tracy Dodge, formerly of Albany, Pa., who went to Granite Falls, Wash., six months ago and opened a jewelry store, writes to friends here that he is the father of an heir.

C. H. Reitling, the Carlisle jeweler who was assaulted and seriously injured by an individual who demanded credit for some jewelry, has now almost recovered from his injuries.

The baseball team of the Technical School was defeated, last week, by the Lancaster Business College, 15 to six, while it defeated the Y. M. C. A. by a score of 14 to two.

Ralph A. Clark, Hartford, Conn., late a student in engraving at the Technical School, has taken a position with J. C. Stevenson, Philadelphia, and Herbert Shiffer has taken a position with E. E. Coble, at Elizabethtown.

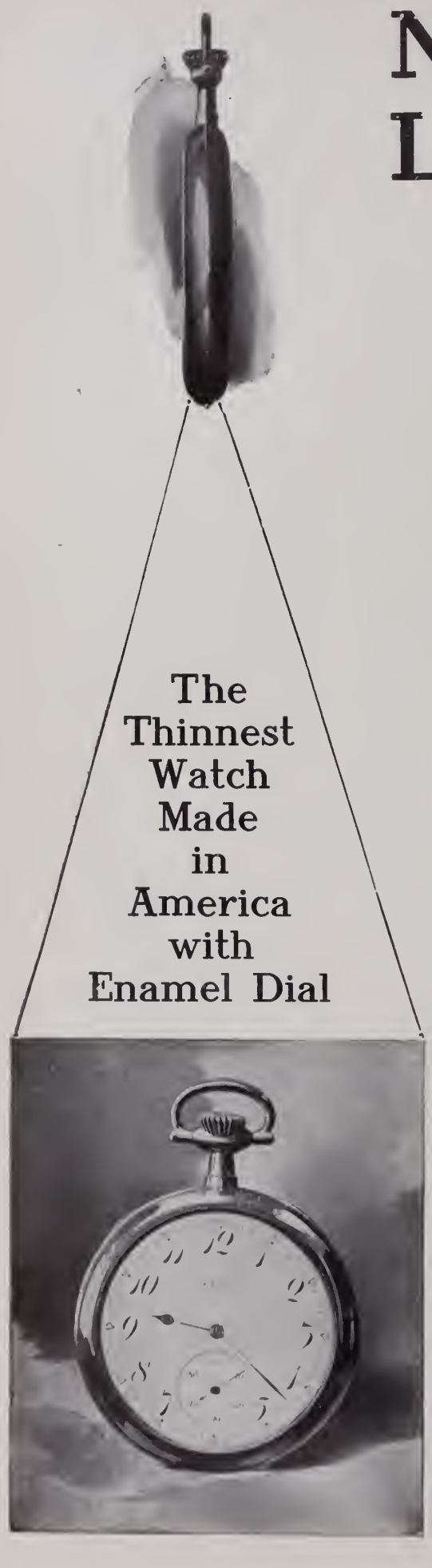
Abram L. Barr, with Aug. Rhoads, was one of a party of Lancaster Masons, members of Zembo Temple, of Harrisburg, who attended the ceremonial session of Rajah Temple, at which Admiral Schley was the guest of honor, last week.

The following board of directors was elected, May 19, by the stockholders of the Non-Retailing Co.: A. F. Hostetter, Esq., John W. Eshleman, Milo B. Herr, S. O. Frantz, Dr. H. E. Bowman, Willis B. Musser, H. H. Shomo, M. L. Weidman and E. E. Bruen.

In order to accommodate their business the H. S. Meiskey Co., 25-27 W. Chestnut St., has leased the adjoining building, which is now being remodeled and will be used for the tool, material, findings and manufacturing department. The old building will be devoted exclusively to jewelry, cut glass, etc.

Among the visiting jewelers here lately were: A. T. Heberling, Parkesburg; Geo. Happ, Lititz; David Frymeyer, Lola; W. J. Frazer, Lincoln; H. Frank Maurer, Strasbury; J. H. Sensenig, New Holland; S. H. Miller, Mt. Joy; A. K. Brubaker, Columbia; Emanuel Shields, Pittsburg; Donald R. McKelvey, Nashville, Tenn.

Now It's The Lord Elgin



The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

ELGIN NATIONAL WATCH COMPANY,

Factories, Elgin, Ill., U. S. A. New York Office, 15 Maiden Lane
General Offices, 131 Wabash Ave., Chicago.

THE HOROLOGICAL REVIEW

A Simple Method of Setting Watch Jewels.

Written expressly for The Jewelers' Circular-Weekly.

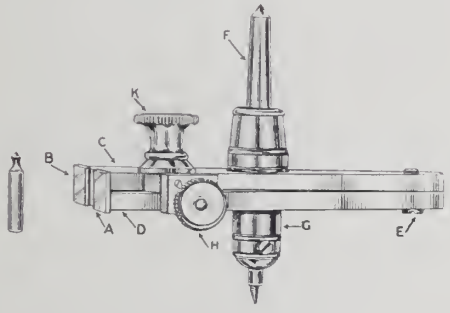
OWING to the convenience of obtaining jewel-holes in settings to fit most of the American watches, the art of jewel-setting has become a lost branch of watch repairing to many young watchmakers. Considering the accuracy which is required in jewel-setting it is not at all surprising to find occasionally some watches in which the jeweling has been entirely neglected, and in order to put such movement in good condition the repairer must know how to make new jewel-settings.

The jewel-settings in most of the watches of foreign make are made in the plate, and turned in the shape of a bezel. A broken jewel from such setting may be removed, and after the setting-cover has been carefully raised with a conical point, a new jewel-hole of exact size may be inserted and the setting-cover again reburnished. The very important point in this operation is to clean the setting thoroughly before the jewel is inserted, as the insignificant chips from the broken jewel, if not removed from the setting, are very apt to force the jewel to one side, thus bringing the jewel-hole out of center and causing complicated errors.

We will assume that the new jewel-hole is that of a train wheel pivot, either upper or lower. If accidentally set out of center it will throw the wheel out of upright, and cause the pivots to run in their respective jewel-holes in an oblique position. It will also disturb the depthing between the wheel and pinion. It is not a very rare occurrence to find that after a balance-jewel has been unsuccessfully set in a thin model watch, if the balance is thrown slightly out of upright, the balance will have very little space between the pallet bridge and balance-cock and, although the balance may not stake at first, it will eventually cause stoppage after a little dust has accumulated on the pallet-bridge or balance-cock.

When a repairer undertakes to correct such error it will be found advisable and the simplest method to fit a solid bushing into the old setting and after a hole has been centrally drilled the new setting may be made and a jewel-hole fitted. It is not essential to solder the bushing into the old setting, as is very often noted. The old setting may be broached somewhat larger than its original size and countersunk on both sides. A plug may then be turned on the lathe to fit the hole very tight and provided with a conical shoulder at the bottom to fit the countersink. The upper part of the plug may then be reduced to the desired height and countersunk at the top, thus submitting the plug to be riveted with a round punch and throwing the superfluous surface into the countersink of the plate.

This method of bushing a hole has been tried by the writer and proved far superior to that of soldering the bushing into the plate. Besides giving the job a neater and cleaner appearance it also eliminates all possibilities of rust, which is frequently the case after soft solder has been used.



DEVICE FOR SETTING WATCH JEWELS.

When the bushing has been completed great attention must be given to the centering in order to get the upper and lower jewel-holes absolutely in line with each other. The slightest neglect in this operation will cause the balance to hang out of upright and complicated errors in the jewel-pin and guard-pin action will arise.

A good method of ascertaining the exact center is as follows: We presume, for example, that the new setting is to be made in the balance-cock. After the old hole has been plugged in the above-mentioned manner the balance-cock may be screwed on to the pillar-plate and properly leveled. The balance-cock is then removed, the pillar-plate mounted in the lathe and centered with the tail-stock. If the centering has not been very accurate it can be detected by holding a long piece of pointed peg-wood or bone against the jewel-hole; lean it on the T-rest of the lathe. When the pillar-plate revolves attention should be given to the outer end of the peg-wood or bone. It will be noticed that, if the jewel-hole is exactly in the center, the end of the bone will remain perfectly still, otherwise the jewel-hole will slightly move the point of the bone and will show its movement plainly at its opposite end. When this test has been made and the required changes performed the balance-cock may be screwed on to the pillar-plate and centered with the tail-stock.

The next operation is the drilling of the hole (which is also done on the lathe), and the turning of the setting may begin. The device illustrated herewith was recently devised and constructed by a watch repairer, and, after many experiments, has proved to be a very accurate little tool for watch jeweling. It may easily be made and attached to the tail-stock of any lathe. The ingenuity of this little tool enables a practitioner to turn the exact size of setting simply by placing the jewel which is to be set between the steel jaws a and b. The jaws are attached to the brass bars c and d, by means of steady-pins, and the screws and the bars are held in position by a joint screw e. The bar c is provided with an arbor f, to fit the tail-stock of the lathe. The arbor g, which is designed to receive the cutter, is riveted to the second bar d. In constructing this tool scrupulous care must be given to the alignment of the arbors f and g, as it is of great importance to have both arbors in perfect line with each other when the jaws a and b are in contact.

The jaws are closed and opened by means of the adjusting screw h, which runs in a tread attached to the bar c, and operates the bar d, by a special designed head on its extreme end, interlocking with a small strip of steel which is inserted in a dove-tail in the bar d. By this method the adjusting screw opens and closes the jaws to receive various sizes of jewels. The device is also provided with a thumb-screw k, which operates on a treaded arbor projecting from the bar c, and locks the jaws by clamping both bars together.

Another important point in constructing this tool is to adjust the arbors f and g exactly in the center of the tool. By this is meant that they should be in a uniform distance from the joint screw and the jaws, as the slightest neglect in this process is likely to be disastrous to its efficiency as a means of perfect accuracy.

When the tool is used it should be pressed in the tail-stock of the lathe, upwardly, at a right angle to the jaws. The jewel may then be placed between the

WALTHAM WATCHES

FIFTY YEARS AGO

FRIDAY, APRIL 22, 1859.—The proprietors and workmen of the watch factory at Waltham were entertained by Gov. Banks at his residence today. About 200 men and women were present.

From Boston Advertiser, April 22, 1909.

The Waltham factory had existed five years. Here was the first successful effort to realize the dream of Dennison, father of American watch-making. Here was the first and only structure in the world erected for manufacturing pocket timepieces. Three hundred people were employed, the largest number ever assembled in such an enterprise. General Banks was proud of Waltham, where he was born and where he had worked as bobbin boy in the first cotton mill on this continent. He found time, while Governor of a great State, to greet and encourage the operatives of this watch factory, because he believed that they were creating an imperishable industry. He lived until the word WALTHAM had symbolized the perfect watch in every country on the globe.

In that year, 1859, the total number of Waltham watches manufactured was 12,304; in 1906, the product was 855,000; to-day there are 16,000,000 in use. The Waltham factory was the parent factory. It is now the corner-stone of an industry that gives a livelihood to more than 100,000 persons in the United States. In 1859, it was the only institution of its kind here or anywhere else; every other watch factory came later. The Waltham factory is distinguished by its achievements as well as by its age. Waltham watches have always exemplified the highest type of watch construction, and public recognition of their superiority is attested by the highest awards at all the great Expositions wherever they have been shown.

The history of the WALTHAM WATCH COMPANY is the history of watch manufacturing on this hemisphere.

ws and adjusted to the exact size of the vel, thus at the same time changing the stance of the cutter toward or from the nter to correspond with the diameter of e jewel. The jewel may then be re-ved and the jaws clamped in position the thumb-screw. The turning of the ting is then performed, simply by press-g the tail-stock against the plate, which s first been accurately centered.

After the recess for the jewel has been ned out the jewel may be set in and projecting metal turned away with an linary graver, leaving only sufficient ck above the jewel to allow for the rnishing. The burnisher is then in-changed with the cutter, and by ghtly pressing it against the setting a rr will be thrown over the jewel to in-e its safety. In connection with this will perhaps be interesting to add that ile end-stones are set by the same method jewel-holes, it is essential to leave suffi-nt stock above the surface of the end-ne. When in position the distance be-een the jewel and end-stone should be out two hundredths of a millimeter.

If the jewel and end-stone are allowed be in actual contact the oil is prevented m flowing freely about the end of the lance-pivot, and will run down the bal-ce-staff or be drawn between the set-gs, leaving the jewel-hole without ricity. C. R.

Time—Solar and Sidereal.

lecture by Prof. Leahy, of the University of heffield, before the Sheffield and District Watchmakers and Jewelers' Association,

(*Continued from issue of May* 19.)

THE POLE STAR.

MENTIONED that most stars get across my telescope in three minutes; the pole r takes about an hour to move over the d of view. When I set up the transit in estern Park I got the foreman of the rks (I was told that no one else would rk at such an hour) to go down at about o'clock at night with me, when the pole r was to cross. We pointed the tele-pe to the pole star, and when this star, ich takes about 12 minutes to get from wire to another, was getting near the tral wire we moved the stone so that star was, as nearly as we could judge, the wire at the right time—as far as we uld get the time.

We then poured cement around the stone d left it to set, hoping that, as one second error in the position of our telescope uld make the pole star about 50 seconds ong, we were not more than four or f seconds wrong. Having got our clock re accurate, and the other errors of the i rument below a second, I adjusted the ciation screw, after several observations o the pole star and other stars, so that I nk the deviation error is now less than a cond. I have gone into this because this ft error, the deviation one, can only be f nd by the stars. The pole star is of s cial use because its motion is so slow t t the errors are magnified by it, an e or of one second in its time of coming t he wire being represented by one-fiftieth p t of a second in the telescope's position; but for many purposes other stars are more useful.

The other two errors have to be corrected without the stars. The level error is roughly corrected by the striding level, which is placed on the pivots of the instrument, and if the level does not read truly (and it easily indicates an error of a second or two) we adjust the level screw in order to correct. The sliding level, with its forked ends, to rest on the pivots of the telescope, is shown on the screen. I shall not try to describe it at length, but show you a more accurate method. For this observation we point the telescope vertically down to a bath of mercury, which is usually fixed under a transit and covered over when not needed.

An eye-piece of special construction allows light to pass down the telescope, shows us the wires, and at the same time lights up the reflected images of these wires in the mercury. If a tram does not happen to be passing we can see not only the real wires but their reflections in the absolutely horizontal mirror made by the reflecting mercury; and if the telescope is free from level errors the reflected central wire exactly covers its image. If it does not cover its image we alter the level screw till it does. The wire at present in Western Park covers its image; but, although the wire is a delicate thread from a spider's web, the level error seems to work out at about nine-tenths of a second.

THE COLLIMATION ERROR.

Finally we have the collimation error, which is, as a matter of fact, usually corrected first. This error is due to the fact that the central wire is not exactly in the center of the telescope. In order to estimate and correct this error we set up a stone as nearly south of the telescope as we can manage, with a plate fixed to the stone, on which a small cross is engraved. The telescope is pointed to this stone, and the cross is adjusted so that it is exactly on the middle line. We then take the telescope out of its bearings, and turn it right over, so that the side of the telescope which was to the east is now to the west. We point again to the stone, and usually find that the cross is now not on the wire, because the wire was not accurately in the middle.

We move the wire in the telescope by means of a third fine screw, called a collimating screw, so as to halve the error, move the cross, so as to get it again on the wire, and reverse again; repeating the operation until the reversal of the telescope does not move the cross away from the central line. Better equipped instruments have finer and better means of adjustment and measurement of this important error; but the method I have described reduces the error down to about half a second.

I have, perhaps, gone too fully into these adjustments, but you will see that we can get our transit telescope pretty accurate, so as to be in a good position to get our time by the stars. A night's observation over about a dozen stars gives variations of time as given by different stars of about three-quarters of a second altogether, and we have means of calculating and measuring the causes of this small variation in ways that I will not describe.

All these results give us the true time by the stars here in Sheffield. In order to know the Greenwich time, we have to know how far we are to the west of Greenwich. As the earth turns on its axis the stars come to the Greenwich meridian, and about four minutes later reach our meridian; so that, if we once know our exact longitude, or our time behind Greenwich, we can get from direct observation of the stars our time to about three-quarters of a second. So far as I can make out at present our longitude seems to be three minutes 58 seconds.

THE NAUTICAL ALMANAC.

You will probably ask me how we get the time by an ordinary clock, when we have found our time by the stars. Oddly enough, the time by the sidereal clock was right by Greenwich time to-day, at four o'clock in the morning, but it will not be right again for about six months. In the ordinary almanacs, like the Nautical Almanac, there is a table showing what the time by a sidereal clock is each day at noon—the time to-day at noon, five minutes 16 seconds. The ordinary clock, five minutes 16 seconds behind the observatory clock to-day at noon, or would have been if Sheffield gave its time to England; but, as this is not the case, we have to take the Greenwich time, which is four minutes in front of ours. Hence anyone who had set his watch by the Observatory clock would have to take five minutes 16 seconds away from the time given, and then to add four minutes for longitude; he would, therefore, have to take one minute 16 seconds behind our clock to get the Greenwich time.

The Sheffield solar time was at four o'clock this morning about four minutes behind the sidereal time; the Greenwich time was still, of course, four minutes in front of ours, so that we should have got the true time given on the sidereal clock at four o'clock this morning. The difference between the solar and the sidereal clock changes rapidly, at the rate of three minutes 56 seconds a day, so that, by the beginning of May, the clocks will differ by three hours, by June they will differ by six hours; but the time can at once be found by the help of the nautical or other almanacs, and the actual calculation need not take more than a minute. You will, I hope, understand these main facts.

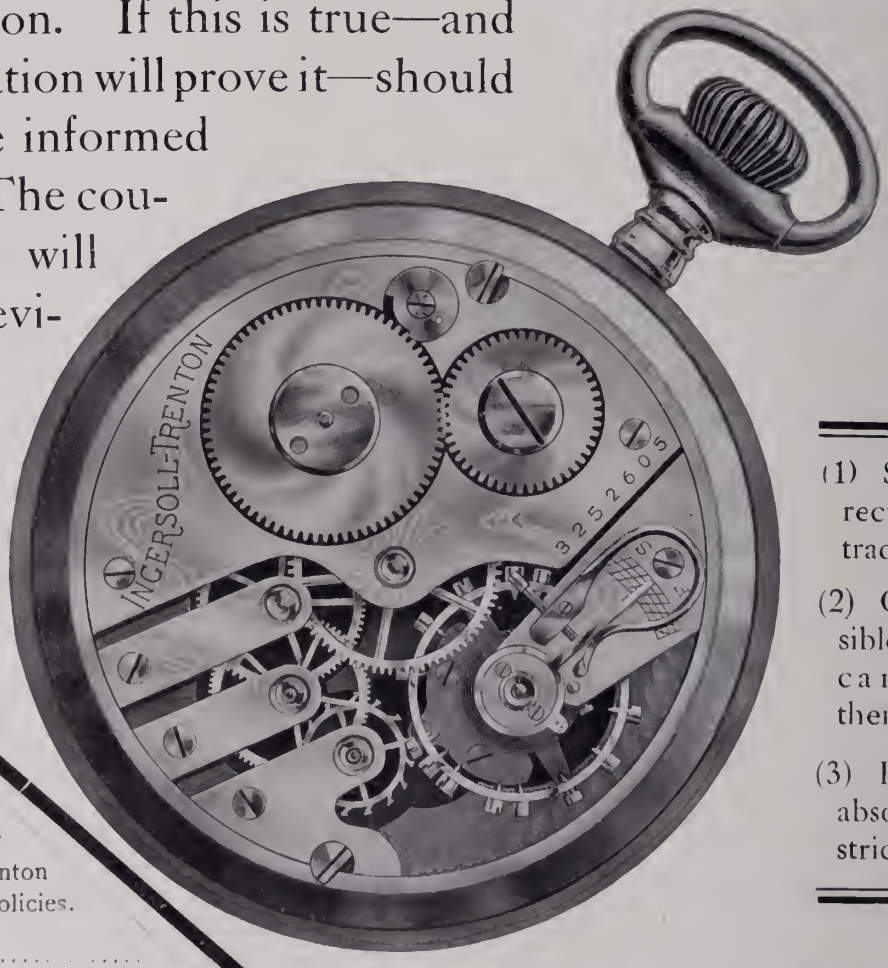
Accurate time can only be got, in the end, from the telescope. We may use the sun—and have to use him, approximately, as his position is so important to us—but it would be most objectionable to rely on observation of the sun. His course is so irregular, he changes his position so quickly, that an observation of the sun needs a great deal of reduction, which is quite unnecessary in the case of the stars. Also the sun can only be obscured once a day, and he is so large that it is difficult to get the exact instant when the center of the sun is exactly to the south. In the case of the stars a fully equipped observatory can get the time to within one-tenth of a second by a single observation, and about a dozen stars can be observed every hour.

All time is, therefore, taken in the first instance by the stars; in order to reduce not to the true sun, which is so irregular that we could not make any clock to keep

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Every jeweler who even pretends to keep abreast of affairs in his trade should know this about the most prominently advertised watch before the public to-day—

The "I-T" is an entirely reconstructed and improved product absolutely superior to **any** 7-jewel watch heretofore on the market, regardless of price or reputation. If this is true—and an examination will prove it—should you not be informed about it? The coupon below will bring the evidence.



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ce with him, but to a sort of mean positn of the sun, we use, in the first instance, clock which is set and regulated by the srs. Without disturbing the sun from his ce as a practical time-keeper, we therefe use the stars as our guides, and take the first instance our time from them. he daylight bill—which I always thought reasonable that I did not think it ever ll a chance of passing—should get tough, the error we shall introduce in the koning of time is not very much more ious than the errors which we allow at sent. Our clocks are reckoned by the , 14 minutes fast in February, 16 min- s slow in November. In Sheffield we when we take Greenwich time, as of rse we do, always about four minutes t on our real time, and we are 18 min- s fast in February. In Cornwall they about 32 minutes fast in that month. that whatever may be the arguments or against the daylight bill, the necess of measuring by the sun can hardly be aded against it.

There is perhaps one other point on ich I have to touch. That is whether motion of the stars is a truly correct asure of time or not. There are theoical reasons for supposing that the earth's ation is slowly slackening; in other rds, that the day is getting longer. The ckening has been calculated to amount the change of one second a day in the rse of 100,000 years, but the last word not yet been said on this point. It has n suggested that the time of vibration a sodium particle may some day be en as a more constant measure of time n the time of rotation of this earth. t for the present I think that you will ee that we have got what is a pretty ady standard, and for probably many usands of years the standard of time ll be the time the earth takes to turn on axis—in other words, stellar time.

[THE END.]

Horological Repartee.

THE recent application of A. & C. Feldenheimer, Portland, Ore., to move its ck from the old location to a new site s refused by the city council and caused little amusing repartee.

"The main objection to granting this pert," said Mayor Lane, "is the fact that clock never kept correct time."

"That is plain on the face of it," reinded one of the councilmen.

"The clock feels the humiliation," said other; "I've often noticed that it does. holds its hands over its face nearly all time."

"Yes, and at other times it gives the ser-by the glassy stare, and really ought be regulated," replied the Mayor.

"I don't believe in running the clock wn," said Councilman Cottle. "Let us her grant this permit or keep quiet about

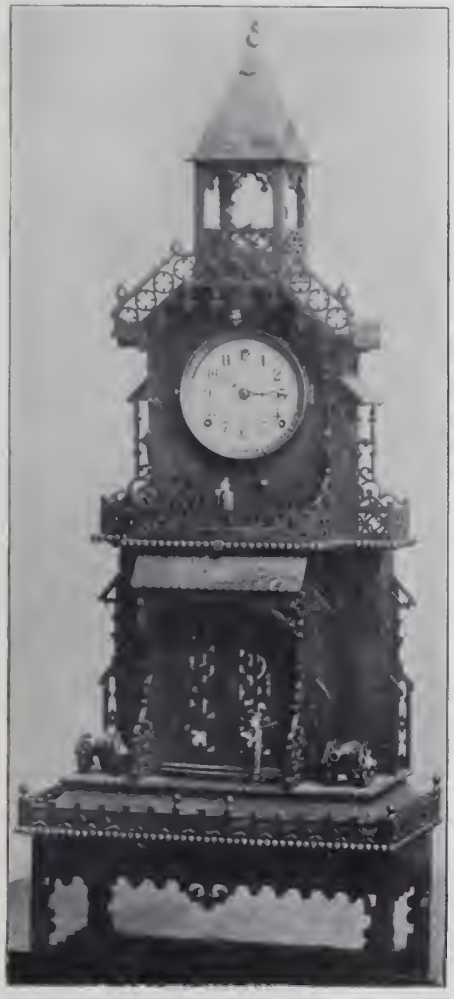
Although the permit was refused, the velry company was advised to go ahead d remove the clock, as all special perts are without authority of law.

Edward Kouch, St. George, Minn., has rchased a jewelry store at Henderson, nn.

Automaton Clock Made by a Watchmaker in Wisconsin.

HERE is a quaint automaton clock which has just been completed by John Bast, Superior, Wis. The clock is 16 inches wide and nine inches thick. It is three feet two inches high from the base to the top of the eagle, which surmounts the little tower.

The timepiece really consists of two stories. On the first is seen a watchman, who completes his sentry trip, or regular beat, in 90 seconds. On the second story,



CLEVER TIMEPIECE WITH AUTOMATIC FIGURES.

or gallery, is another automaton, who enters at the left-hand side and makes his exit at the right, completing his little journey in 15 minutes. When he is at the extreme front he turns and faces the public, as it were, raises his trumpet and blows it. A sweet melody is then heard. This, of course, is accomplished by means of a musical attachment in the clock. At the same time the electric light just above the dial blazes out like a beacon and allows one to see the time at night.

A man in the tower also has a duty to perform, which is to strike the hours and half hours on a bell. This quaint little timepiece runs eight days with one winding. The case is made of red sycamore and is stained to a dark color.

Theodore and Henry Blickle, Rochester, Minn., have moved into their new store at 21 W. Zumbro St.

The Time in Turkey.

"IT is a coincidence worthy of notice," says a writer in an exchange, "that the year which is likely to see daylight-saving legislation enacted in England should have been chosen by another country for abandoning the most thoroughgoing daylight-saving system it is possible to conceive." He refers to the Turkish system. But the simplicity which has converted so many to Mr. Willett's plan has no place in the complicated device which has been marked out for destruction by the reform party in Turkey.

For centuries the Turks have had 12 o'clock every day of the year at sunset; but this has only been made possible by altering clocks and watches every evening, when the local official told off to keep his eye on the sun proclaimed that the orb had set. If the official is at all busy about the time of actual sunset, he naturally makes the announcement when it best suits him—sometimes before the event. And as everyone is not able to alter his timepiece to 12 o'clock just when sunset is proclaimed, in a fair-sized town there may be almost as many times as timepieces.

Some little inconvenience, too, results from the habit formed by railway officials of using both local sun time and eastern European time. It is a notable achievement in some places to discover by which system a particular train is timed. For telegraphic purposes, again, the government—anxious to please everybody—uses three times—sun time, "Frank" time, and Constantinople mean time; the two last respectively two hours and one hour 56 minutes 53 seconds fast of Greenwich mean time.

In fact, to know just how you stand in Constantinople, you want to carry three watches, one of which you are continually pushing backward or forward. It must have been a watchmaker who invented the Turkish system of timekeeping.

However, a calendar and time reform bill has been presented to the new Turkish Parliament, and if it gets through the Mussulman lunar calendar will be restricted to religious purposes, and a system adopted for civil purposes, in agreement with the Gregorian calendar in general use in civilized countries. Further, the legal time of Turkey will be Eastern European time and the officials whose principal duty has been to complicate the timepieces of the country are to be pensioned off.

Charles E. Durst, Hamilton, O., has the sympathy of his friends in the trade owing to the death of his brother, Henry S. Durst, who passed away recently of paralysis in the 52d year of his age. Deceased was born in Natchez, Miss., and came to Hamilton in 1865. He had been employed in the C. E. Durst jewelry store for many years.

The detective department of Fort Worth, Tex., last week, made public the news of the robbery of the T. A. Jansson jewelry store at 1407 Main St., which took place Saturday, May 8. The stolen articles include a large number of watches, bracelets and other jewelry valued at over $500. A reward of $100 is now offered for the recovery of the property and the arrest of the thieves.

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A Jeweler Will Keep

Will sell some Clocks
" " " Jewelry
" " " Silverware
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himself hard up trying to sell Diamonds, but after all is said, the Watchboard and Watch Sales emphasize the character of his business.

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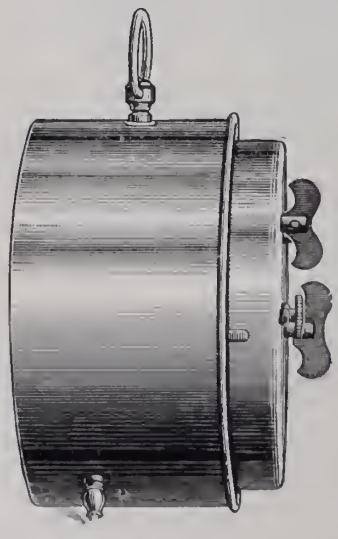
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STARTLE (4 inch) **CLATTER** (5 inch)

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10 year gold filled	$6.90
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20 year gold filled	$10.60
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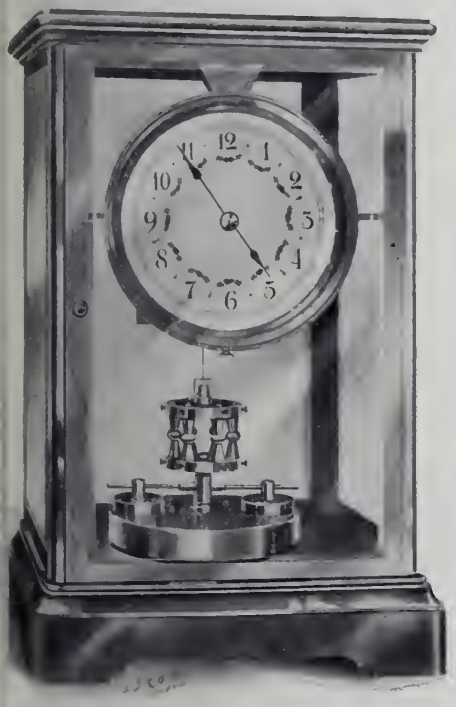
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For Dressy Occasions



Next week, we'll have something interesting to tell you about graduation gifts for girls.

Does your stock include Jockeys, Scouts and Rugbys? They're all right and the people want them.



Crystal "A."
ilded Brass Frame, Beveled Plate Glass Doors and Sides.
eight, 10½ in. Width, 7 in. Porcelain Dial, 4 in.

Anniversary Clock

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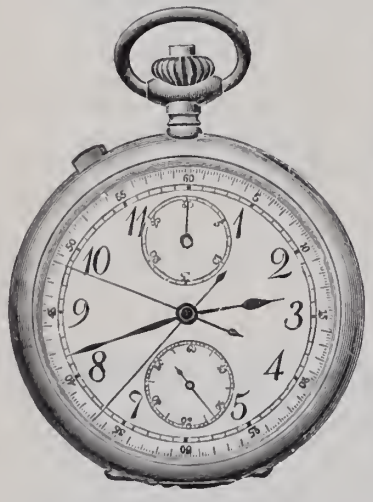
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A man who buys a watch of this kind is likely to look around some before he makes his purchase, and we are in a position to offer you an absolutely accurate and reliable line from which the final choice of the purchaser will surely be made.

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TRADE MARK 18 K

Fine Solid Gold Watch Cases

TRADE MA 14 K

Specialties in Casing of

CHRONOGRAPHS, REPEATERS AND ALL KINDS OF COMPLICATED WATCHES

NEW YORK OFFICE:
21-23 Maiden Lane

FACTORY AND MAIN OFFICE
316 Herkimer St., Brooklyn, N.

Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

BEWARE OF IMITATION

Use our Ball Bearing Bow for repairing purposes

The Wachter Mfg. Co.
HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

They are made for safety;
Made to last;
Made to look well,
which means a satisfied customer

Your competitor handles same, knowing their great advantages; why not try them yourself?

HALE

New England's Latest
12-size Thin Model

0-year with 20-year wearing quality $3.45

Nickel Finish · · $1.45
Gun Metal Finish · $1.45
Less 6% 30 days

Adrian J. Morais
Room 304 Godchaux Bldg., New Orleans, La.

Learn Watchmaking

efined, profitable labor. Competent men always demand. We teach it thoroughly in as many ths as it formerly took years. Does away tedious apprenticeship. Money earned while lying. Positions secured. Easy terms. Send catalogue. Address

Louis Watchmaking School, St. Louis, Mo.



IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD

ROY WATCH CASE COMPANY



ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

THE FUNDAMENTALITY OF

"Tavannes" Movements and "Cyma" Watches



manifests itself in their performance.

ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and are fully appreciated by the critical merchants to make a timepiece a satisfactory article of merchandise and,

IN ADDITION TO THIS

TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.



TAVANNES WATCH COMPANY

131 Wabash Avenue
Chicago

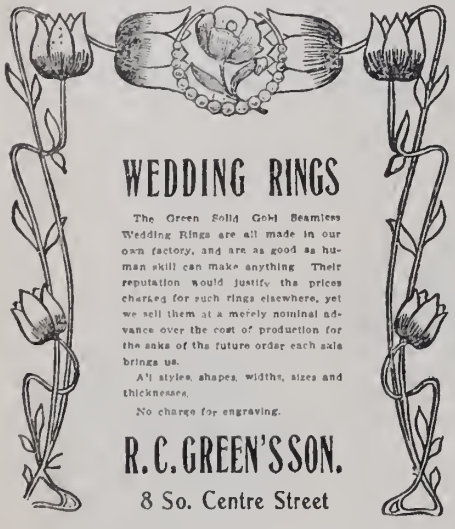
ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street
San Francisco



Advertising Advice by an Experienced Jeweler.

DON'T handle your advertising account as though you believed you were throwing your money away and wanted to



A WEDDING ADVERTISEMENT BY R. C. GREEN'S SON, POTTSVILLE, PA.

get the job off your hands as easily and quietly as possible.

Don't antagonize your competitor in



GOOD BLACK OPAL ADVERTISING BY THE WHITLEY JEWELRY CO., LOS ANGELES, CAL.

advertising, nor get the habit of thinking he is your most deadly enemy. Don't even boost his game by knocking him in your ads., lest he profit by it—let him alone! If he is wide awake and a good hustler he will get along well enough without your help—if not—well, he won't bother you.

Illustrations talk. They tell a good story in a good way, if they are good. If not they help only the inkmaker and the man that buys the ink at 50 cents a pound and sells it to you for 40 cents an inch—newspaper measure.

You cannot expect your jobber nor very many manufacturers to furnish you with



A BIRTHDAY AD. BY ROBT. C. GREEN'S SON.

proper cuts for every purpose. Buy your cuts and have them right. A manufacturer may send you a fine screen half-tone that won't be worth the paper it's printed on for newspaper work. Good cuts are worth buying because they will make your ads. look as though you meant what you said when you said the article was pretty. Line cuts on coarse half-tones from wash drawings are best and can be had in any city.

Don't say, "We have the largest stock of watches, clocks, diamonds, jewelry and silverware in town," and then next week or next year say the same thing. Don't do that—be specific!

If you have a good thing, say so. Say it so it will be understood. If it's good value, describe it, put a price on it and then don't get cold feet—stick to it!

Be logical, too. When you see a good thing in some wholesaler's line, buy it. Buy it with the advertising point in view—and don't be a piker.

You cannot afford to devote a quarter-page ad. to an article of which you have purchased one-twelfth of a dozen, assorted. That won't be good advertising nor a good purchase either. Buy enough of a kind make it worth shouting about, and then the shouting—long, loud and deep.

Buy your goods to sell at a profit, but they don't sell at a profit sell them ar way—somehow! Don't keep them forev just to look at, and when you begin to s them don't go at it as though you want to ruin the jewelry business in your to forever. Do it legitimately. Sell the thi you will not replace, at cost, if you ha to, or, if necessary, at less than cost. don't sell the staples—the things you b over again at a price that will forever tablish a precedent and make it impossi to make a profit on that class of goods.

Advertising is store news; treat it such. If every person who reads your would come in and listen to you, you co



HOW THE C. PREUSSER JEWELRY CO. APP TO THE POLISH POPULATION.

tell them personally and you would have to advertise, but it would take all time to do the telling. Make your ads your story in your own way. If you duct a frank, open and above-board



A GERMAN AD. BY THE SAME CONCI

ness, built on broad lines and sane bu principles, build your ads. the same Be sincere, be frank, tell the truth and them believe it. Show your individ and business characteristics in all yo vertising.

Don't vacillate. Don't try to sell

Retail Advertising Department.

g de merchandise one day, and if a cus-
t ner comes in the next day and asks for
s mething cheap, rush in all the cheap trash
y can find. The jewelry business is built
e irely on confidence, and the only way
y can get and retain the confidence of
y r patrons is by selling a grade of goods
t a little better than that usually called
f Continually strive to "work up" on the
g de you are selling. To run down grade
r uires no particular effort.

Watch your moods. If you are working
a an obstinate, ornery watch, don't damn
t watch trust and wait on a customer
l e in that frame of mind. And don't
w e your ads. while in that frame of
m d either, nor while the printer's boy is
w ting for the copy.

If you don't know how to write good
a —learn. If you can't learn or haven't
t time, hire some one that does know
h and has the time. Don't pay for space
a get no benefits—but don't quit adver-
t g AL. BRUCKNER.

The Simplicity of Advertising.

THERE are times—not so very frequent, I confess, but occasional—when the q stion of advertising seems to me a very s ple one. And I am pretty well per- s ded that these illuminating moments s w the question in its truer light.

To illustrate what I mean, take the case o the manufacturer or the business house p lucing or selling an article or articles u l by women. The situation of either is, i way, of the A B C variety.

In the warehouse or storehouse is a stock o merchandise waiting to be sold. There i market for it. The owners of those g ds know it. It's only a matter of get- ti in touch with that market.

Every woman in the country is a unit, a the aggregate constitutes the market s ght. The thing to do is to reach these u s. The ideal way would be to talk to e of these women individually by word o mouth. But that is manifestly an im- p ibility. It is, however, possible, feasible a indeed very simple to talk to them e ctively, not by word of mouth, but by th printed word.

Suppose the manufacturer or the mer- c t seeks the acquaintance of a publisher w se periodical is distinctly a woman's p ication. Here, ready at hand, is a a aggregation of just the "units" that a oment ago we agreed make up the m ket sought. And the columns of the p odical in question are open to all who a a message not intended to deceive or to efraud.

Advertising, it has been said, is "the truth o attractively," and it is right here that u merchant or manufacturer is likely to x rience his greatest difficulty—that of t g (in print) the truth about his goods a ttractively as to bring his audience to th buying point, or at least to the inquiry p .

But this, after all, is no insurmountable d ulty, nor, indeed, a very serious one. A tle good judgment, such as every suc- es ul business man is supposed to have, and a comparatively small expenditure of money ought easily to solve the problem.—*World-wide Publicity.*

What Some Jewelers Say.

A SIGNET ring, beautifully engraved with initial or monogram, makes a pleasing gift that will last forever. We have an assortment that will satisfy every imaginable taste. In plain band rings we can meet any requirement in weight and carat. Look at our display. Set rings are so captivating to the eye of every woman. From time immemorial a ring has been the token of friendship and love. They are ideal gifts. Otis W. Bailey, Calais, Me.

If it's a ring, this is the place to get it. Diamond rings, splendid values, $10 up. Great variety of others. Pretty stone rings from $1.50 up. Handsome signet rings, engraved free. Watches, chains, lockets, link buttons, stick pins, bracelets, fobs, brooches, etc. Prices low, at S. Wood's, Fall River, Mass.

We can't do the impossible. If it is not advisable to make the effort we will tell you so. Our specialty is watch repairing. So if you need your watch repaired, cleaned or regulated bring it to us. Regularity is the keynote of success in a watch or clock; if it doesn't keep time you might as well sell it for old metal. Every timepiece which leaves this establishment is in A1 order. Gordon's, Shreveport, La.

There's many a time when a few minutes out of the way may mean a big difference to you. It won't be the fault of the watch if you miss your train or appointment, provided you bought it here. We have watches for everybody and for every purse. Our showing of the new thin model in both the low-priced as well as the more expensive varieties is exceptionally complete. But whatever you pay you get a good timekeeper regulated and guaranteed. Dodds, the Jeweler, Coffeyville, Kans.

As an investment, as a social asset, a diamond is supreme, and if the stone comes from this store you are absolutely sure of its quality. For 22 years this store has been supplying Leavenworthians with diamonds. For 22 years the name of Wuerth has stood for honesty and quality in the diamond trade. And 22 years is a long time to be in one line of business, but for 22 years the reputation of this store has stood the test. Even if you could do no better in your diamond purchases elsewhere—even if we purchased diamonds through the jobber—you would still have that reputation of 22 years staring you in the face, and that reputation has been secured only by absolutely honest dealings with the public. But you can do better here, for we buy direct from the importer. You can do better here, because we carry the largest assortment of diamonds in the State. You can do better here, because we guarantee



VIGOROUS ADVERTISING BY A WOMAN JEWELER, WHO BUILT UP A PROSPEROUS BUSINESS IN THREE SHORT YEARS.

We can't do the impossible. If it is not advisable to make the effort we will tell you so. Our specialty is watch repairing. So if you need your watch repaired, cleaned or regulated bring it to us. Regularity is the keynote of success in a watch or clock; if it doesn't keep time you might as well sell it for old metal. Every timepiece which leaves this establishment is in A1 order. Gordon's, Shreveport, La.

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As an investment, as a social asset, a diamond is supreme, and if the stone comes every stone to be just as represented. You can do better here, because you can buy a better stone for less money. We invite you to come to this store and inspect our diamond showing. We invite you to compare our diamonds and prices with those you are offered elsewhere. And if you are contemplating the purchase of a diamond, whether large or small, don't forget that our 22 years of honest diamond selling, our direct purchases from the importer and our knowledge of diamonds will prove of valuable assistance to you in making your diamond selections. Mounted diamonds, $10 to $500. Wuerth & Son, Leavenworth, Kans.

The June bride-to-be will much appreciate a diamond solitaire at about this season. Try one of ours and see if we didn't guess right. If it doesn't fit her fancy or her finger, bring it back and we'll gladly exchange it. We're always glad to aid in Cupid's campaigns, and so make our prices as low as we can and maintain our high standard of quality. Diamond solitaires and other good rings all guaranteed. Talk it over with us confidentially. We are always ready for interviews. See J. Spahr, Tarentum, Pa.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

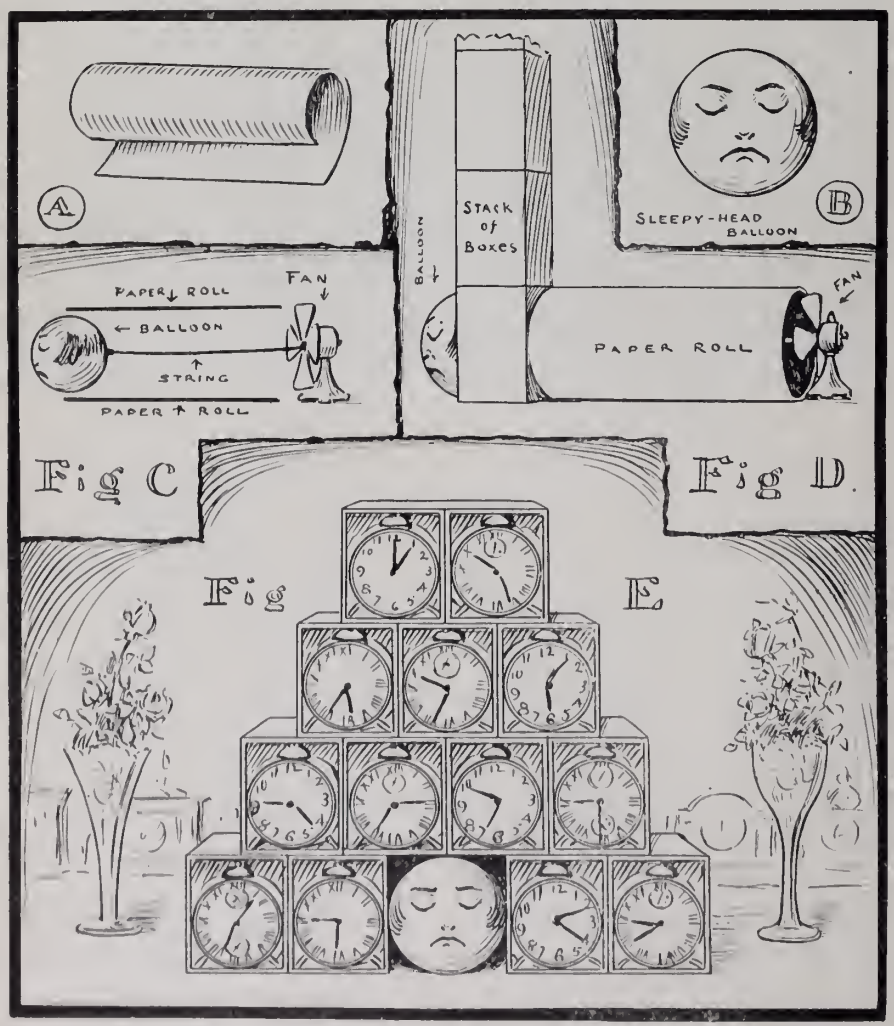
A Novel Way to Display Alarm Clocks.

Prepared expressly for The Jewelers' Circular-Weekly.

A GOOD display suitable for advertising alarm clocks is shown herewith. This attractive feature, to use as a centerpiece for a show window, is built as follows:

Make a stack of alarm clocks left in the original boxes as shown in Fig. E, leaving the center space on the bottom row vacant. The room must be left large enough to permit a balloon (an ordinary toy balloon will do) to roll through easily.

Insert in the passageway a piece of cardboard rounded (*i.e.*, rolled to fit between the boxes and so form a smooth surface). On this the balloon can roll without the wear and tear which would result if one allowed it to be pounded against the square edges of the boxes.



A MECHANICAL WINDOW DISPLAY FOR ALARM CLOCKS.

Use a yellow or white balloon, and paint on it the outline of a face (B). your fan inside the cardboard and r attach to the center of the fan gua stout string, to the other end of whic balloon is tied firmly.

Place all in position as shown in sk C and D (both of which are side view

Next set the fan to work and the will bob up and down and look comi its apparent effort to crawl out.

The "struggling" of the head to can be made even more lifelike by an elastic cord, as this will permit a movement. Be careful that your c not too long, as this would perm "head" to jump out too far, reveali *modus operandi* and spoiling the effe

Be sure your fan is concealed, as power is hidden the display, which certain extent is mysterious, is alway interesting.

To properly adjust your fan and l may require a few moments' patience. however, will be practically all the e as the balloon costs only five cents a sheet of cardboard and elastic co equally cheap.

Signs to accompany this display a

Don't oversleep—one of these will get yo

You'll sleep well—but they will wake

Hurry up—these will wake you.

Always on time—our alarm clock

Sure to wake you in time, —— c

Paragraphs from an English Contem ra

BUSINESS sincerity is as rar blossoming aloe. We know soms sometimes, and that's about al

To hear some advertising men t would think they were specially sel the gods for the gift of genius.

The advertiser who skates on may be sure of a ducking, if of more serious.

Cleverness and the will to labor often allied. That is why the plodd gets there first.

Rebuffs stiffen the back. If the no disappointments there would be

The opinion of the expert ad. ma everything. His fine ad. may, a does, fail to please the public.

Be in front of Time, it's no good him. Ad. men who give out cop take this to heart.

The astute advertiser is oft

Storekeeping Department.

n e. He makes a great business at rhing at gnats, but he swallows camels iput a gag!

lperience of the world is a cemetery hich the ghoulish ad. man is always ing for new ideas.

good proposition, backed by honesty sustained by ability, will pull the world siness.

cerity, when it is not transparent, is gloss to cover up deceit.

good business asset is self-confidence. have some other quality to give it a ity.

ough publicity is imponderable, yet its s are more far-reaching than anything rth.

fool and his money are soon parted" good old proverb, but many adver- do not discover its true application after they have launched a bad propo- t n.

e successful advertiser is he who has ed up the ladder of experience. e is no other way.

ow room is a good thing even in the tery. How many ads. are buried in a er's grave?

some men were as clean in their state- s as they are personally, there would e so many advertisements that "won't "

lady often uses a "puff" to cover up rinkle, the ad. writer often uses a kle to puff a doubtful article.

tdoor publicity never disappoints. It at it represents itself to be, and you it where you expect.

e good ad. is like a pretty woman, d to attract attention.

ver lay a foundation until you are of building your fabric. There are foundation builders who never rear lifice.

good story will bear repeating, so will d ad. It's very easy, though, to work both to death.—*Progressive Adver- g.*

Friendly Influence.

SHOPMAN.—Mr. Sellem, a gentleman has come in to buy a watch. What I charge him for this one?

. Sellem—Let me see. Well, let him a it for $25.

opman—But he was recommended e by your friend, Mr. Amicus, who told n you would give him a liberal dis- o t.

. Sellem—Ah, that alters the case. e him our regular price is $50; but, see- ng e is a friend of Mr. Amicus, we will t im have it for $37.50. But tell him to e areful and let nobody know what he a for it. We positively cannot afford ll them at that figure.

ntleman pays the $37.50 and goes off ay in the belief that he has made a big a ain. He esteems Mr. Amicus more ely than ever; so does the shopkeeper. —*change.*

cob Van der Zanden, Green Bay, Wis., i soon open a branch store in that town.

The Way of the Enterprising.

DISPLAYED recently in the show window of the store of S. Silverthau & Sons, 790 Chapel St, New Haven, was the gold shield which was presented to Detective-Sergeant H. J. Donnelly by his friends in the order of the Alhambra, a special degree of the Knights of Columbus.

A window display which attracted a great deal of attention was made recently in Topeka, Kans., by Miss M. Addis. The display included a number of Kansas souvenirs, hand-painted china, etc. The base of the window was covered with a large valuable piece of Mexican drawn linen. Women were particularly interested in this odd display.

Displayed in the store of Stephen Thomas, Jr., & Bro., Charleston, S. C., is a gold punch set which was presented by the German Artillery to Captain and Mrs. F. W. Wagner on the 50th anniversary of their wedding. The set was designed and made by S. Thomas, Jr., & Bro.

Foster & Blanchard, Gloucester, Mass., have erected on their sidewalk clock in front of their establishment, a large attractively designed thermometer and barometer.

An Easter window which attracted a great deal of attention was that of Taylor & Gregory, Derby, Conn. A timely assortment of jewelry was shown and lilies and daffodils were used as a very attractive background for the display, which attracted much attention.

J. Jessop & Sons, San Diego, Cal., have filed articles of incorporation, with a capital of $150,000, divided into shares of a par value of $100 each. The concern will do a wholesale and retail jewelry business. The directors named for the first year are: Joseph Jessop, A. Jessop, A. D. Jessop, James Jessop and Richard Jessop, all residents of Coronado.

The New Store of David Goldman, Milwaukee, Wis.

ONE of the attractive jewelry establishments in Milwaukee, Wis., and of the Northwest, is the new store of David Goldman, at the corner of Grand Ave. and W. Water St. The location is in the new Caswell building in the heart of the Milwaukee business district.

The picture shows a part of the interior of the new jewelry store taken during the opening days. Crowds thronged the establishment upon the opening day, and it was necessary to line up the people for the distance of a whole block, so anxious were they to see the beauties of the new place and to receive some of the souvenirs which were distributed.



INTERIOR VIEW OF THE STORE OF DAVID GOLDMAN, MILWAUKEE, WIS.

The south side establishment of Mr. Goldman is being maintained as a separate business.

Nine Negative Nuggets.

DON'T allow your expenses to grow disproportionate to the business.

Don't undervalue customers' complaints. Investigation often leads to valuable information.

Don't accumulate slow-moving stock. Be cautious when purchasing novelties.

Don't be satisfied with your business; invariably that means decadence.

Don't increase your force before stimulating efficiency of help employed.

Don't dislike your occupation. Enthusiasm is necessary to achieve success.

Don't neglect your health. Without it success is barren victory.

Don't lose your temper or cause customers to become irritated.

Don't forget that tact and politeness are your best assistants. O. J.

The Wiard Jewelry Co., Concordia, Kans., has been succeeded by Brefeld & Bach.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

Pacific Coast Agent—A. I. HALL & SON, INC., Jewelers' Building, San Francisco.
Canadian Agent—JAMES A. PITTS, 179 St. James Street, Montreal.



GRAND No. 211—4-PINT JUG

One of Our Leaders

Quality Glass

We give you quality at a reasonable price.

Send for Catalogue

Kelly & Steinman, Inc.

Manufacturers of Rich Cut Glassware

HONESDALE, PA.



No. 129



No. 144

KETCHAM & McDOUGALL

Manufacturers

Gold and Silver Thimbles

Automatic Eye-Glass Holders

15-17-19 MAIDEN LANE
Silversmiths' Bldg.
NEW YORK

Established 1832



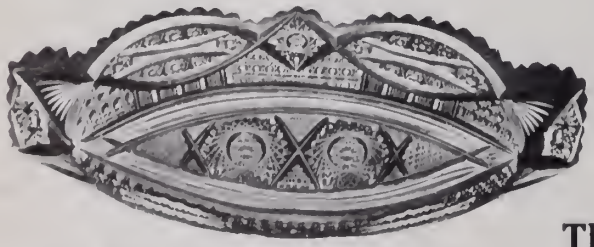
No. 149



No. 163

Bergen Rich Cut Glass

If your stock needs filling in for the June trade, you will find just the pieces you need in the **Bergen** line. Every piece well cut. Prices that leave a good profit margin for the dealer.



No. 506 Celery Tray, 6 x 13 inches, "Adelphi."

Main Office and Factory:
MERIDEN, CONN.

New York Salesroom:
38 Murray St.

Chicago Salesroom:
131 Wabash Ave.

The J. D. Bergen Co.

PATENTS

Procured promptly and properly in al countries. Also trade marks and designs

DAVIS & DAVIS
220 Broadway, New York and Washington, D.

Established 1879

LOUIS W. HRABA

29 East 19th St., New York

Manufacturer of

Fine Leather Goods

Exclusively for the Jewelry Trade

JACOT MUSIC BOX C.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE, NEW YO

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

A Sketch of the History and Development of the Glass Industry.

(Randolph I. Geare, in *The Glass and Pottery World.*)

(Continued from issue of May 12.)

STRANGE as it may seem, New York State does not seem to have been very prominent in the glass industry, although some of its factories have had a national reputation. One of the earliest was operated by Leonard de Neufville at Dowesborough, not far from Albany. In 1823 Gilland established in Brooklyn the South Ferry Flint Glass Works. He had the name of producing the finest flint glass made in this country, and at the London Exposition in 1851 won a medal for his products. Later he failed, and the works passed out of existence.

The discovery of natural gas proved to be a powerful factor in promoting the erection of flint glass furnaces. A number of manufacturers formed a stock company known as the United States Glass Co., and built up 15 of the largest establishments in Pennsylvania, Ohio and West Virginia. Later they built a large plant at Gas City, Ind., and followed this by buying 500 acres of land near McKeesport, Pa., where they erected two 15-pot furnaces. This was said to be the largest flint glass works in the world.

The natural qualities of glass, such as its transparency, brilliancy and degrees of both the varieties of colors, have always attracted the savage as well as civilized man; but to the person of taste it has an interest other than common, because it is susceptible of being on an exquisitely delicate finish more than any other material known in carving. At one time, indeed, glass surpassed gold, not only in value as a material, but in forms of vases and drinking vessels, wrought into various patterns by means of wheels and points. The lathe of the glass engraver is larger than that used for engraving gems. The wheels, made of copper, are also larger, and while in motion they are supplied with sand and emery of different degrees of fineness. They revolve by means of the ordinary treadle and foot wheel. The carving points are of steel, the wire being first carefully tempered and ground down to different angles, which meet and diminish until the sharp points are formed. Glass vessels of only one color carved in relief, and of one color formed on another, like the Barberini Portland vase, already alluded to, probably come under what Pliny meant by *"aud argenti modo caelatur"*; sometimes mistaken for a certain kind of molded figure work in glass. The Barberini vase is a marvel of its kind, and in considering its beauties it should be remembered that the degree of perfection attained in ancient times by the carvers in glass must be attributed in no small degree to their religion and simple habits of life.

It may be added that glass engraving as done at the lathe is in principle the same as seal engraving. But the engravers of precious stones and crystals have a special advantage. The material they work on, being of high value as compared with glass, pays for being engraved to the utmost nicety of finish. After all, the intrinsic value of any natural production, be it diamond, ruby, crystal or anything else, is small as compared with the art excellence it may be made to exhibit.

Cut glass is chiefly distinguishable from engraved, carved, etched and otherwise ornamented glass by the more or less geometrical lines of its patterns, which form prisms and facets of generally four, six or eight sides, and also by lines that do not form prisms or facets. Glass cutting does not offer such a wide field for inventive genius and artistically finished work as does glass engraving or carving. Diaper all over the body of a jug, decanter, etc., facet with facet, prism with prism alike, is what the glass cutter in general best likes to do. His wheel, while cutting a line, lends itself freely to his continuing it as far as the vessel allows, up and down, horizontally or diagonally. His natural tendency is to repeat this operation by crossing and recrossing the line. The result is manifest; his patterns are almost painfully geometrical, and therefore the pattern lacks variety. It would be perhaps better if the glass cutter would lend himself more to idealizing leaves, flowers and fruits. By looking out for artistic effects, he will at any rate not lower the tone or the purity of the best flint glass.

Cut glass is a thing of comparatively modern date. A cutter of iron and steel, named Caspar Lehmann, is said to have invented the art, though some authorities, who seem to have confused carved and engraved work with cutting, as applied to glass, believe that he merely revived the art. His patent was granted in 1609 by Emperor Rudolphus II. of Bohemia, to whose court he became lapidary and glass cutter. But it was at Nuremburg near the beginning of the 18th century that glass cutting began to show really fair claims to be reckoned as an art. In England, about that time, and later in France, potash and oxide of lead were added to the silex in the manufacture of glass in place of soda and lime, and it is beyond question that without the use of lead the clear, bright sharpness of modern cut glass would never have been attained.

Pressed and molded glass is often made in imitation of cut glass, as we all know, but the edges are duller and the pattern more rounded. Pressed glass is made in presses with mechanism so contrived as to yield great quantities of glass rapidly with but little tax on the mind of the operator.

Geometrical arrangements of prisms and facets, polished clear so as to readily deflect rays of light falling on them, generally characterize cut glass; but all kinds of lines and forms of various depths may be graved in glass and polished. Engraved glass, therefore, unlike cut glass proper, is capable of true artistic treatment. Engraving by means of the point and also by use of the revolving wheel, was practiced on scarabs and cylinders of cardonyx, carnelian, chalcedony and other stones by the Egyptians, Phoenicians, Assyrians, Babylonians and East Indians, and the application of both processes to glass may therefore be about as ancient as the discovery of glass itself.

In recent years wonderful strides have been made on the artistic side of the glass industry, and the achievements of the Tiffany Studios, through the invention of their exquisite favrile glass and other kinds (the outcome of a long chain of experiments carried on by Louis C. Tiffany), of the Libbey Glass Co., Toledo, O., and of other advanced manufacturers spring up at once into the reader's mind. The body of the beautiful favrile glass, several exquisite examples of which are on exhibition in the United States National Museum, is of amber material, overlaid with iridescent glass of various colors effected by a secret process. It would, however, be quite out of place to dwell on the work of one or two firms in a general article of this kind, nor would it be possible to do justice to their remarkable inventions. Fortunately, however, the data relating to the history of their achievements can be readily procured by anyone who wishes to make detailed studies in that direction.

A. R. Herrick, for many years engaged in the jewelry business, died at his home in Central Village, Conn., May 11, aged 93 years. Mr. Herrick at one time represented the town of Plainfield in the General Assembly and held many other positions of trust.

Waterman's Ideal Fountain Pen

Safety Pen



Showing how it is sealed when closed.

A style that can be carried in any position, upside down, right side up, side ways or end ways, and cannot spill.

All the superior features and patented parts in the regular Waterman's Ideals are combined in this fountain pen, in addition to it being so made that the gold pen conveniently screws back into the barrel permitting the cap to screw down on the open end and positively seal the barrel.

An excellent style for ladies' use as they may be carried in purse, hand-bag or trunk with perfect safety.



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A general traveling style of fountain pen.

Made in 3 styles and 6 sizes, with increasing ink capacities and sizes of gold pens.



Actual size No. 12, Vest Safety. Plain—closed

No. 12 v. s. (4¼ in.)..$3.00 No. 14 v. s. (4⅜ in.)...$4.00 No. 15 v. s. (4½ in.)...$5.00

Also in long sizes

No. 12 s. (5 in.).....$3.00 No. 14 s. (5⅛ in.).....$4.00 No. 15 s. (5¼ in.) $5.00

Made in Plain, Chased, Mottled and Cardinal.
Also with gold bands and Sterling Filigree Mounting.

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should include, with the regular styles of Waterman's Ideals, a few of the Safety Pens, as well as the Self-Filling Pump Pen. They make your stock complete and permit every demand, for special styles, being fulfilled from one complete stock. Write for our suggestions.

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A heavy, strong, stiff case of good value.

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All Genuine Glasses Bear This Mark
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President Archibald Writes of the Work of the American National Retail Jewelers' Association and the Coming Convention.

Blairsville, Pa., May 19, 1909.

r of The Jewelers' Circular-Weekly:

e principal questions discussed at the last al convention of the American National Re- Jewelers' Association, were:

Is a time guarantee necessary for the mer- sing of the retailer's stock? 2. Trade-marks oods for association members. 3. Relation of lers to jobbers and manufacturers. 4. The selling price.

these questions were discussed at length. results were that many resolutions were d.

e first question brought forth a specific reso- n which reads: "That this association favors elimination of a time guarantee from watch s, provided that a law preventing fraudulent rtising be passed." Several bills have been in- ced into Congress covering this specific reso- n. So far no national law has passed pro- ng fraudulent advertising.

e discussion of the trade-mark proposition ght forth a resolution which passed. It reads: favor an association trade-mark, controlled ely by the association, the privilege of the of said trade-mark to be confined exclusively uch jewelry only as is sold to regular asso- n jewelers. The character of the trade-mark e such as to permit its stamping on the aver- rticle of jewelry. And the composition of rade-mark to be such as will permit the jew- to recognize at a glance the maker and y. That the executive committee be in- ted and empowered to take such steps as they deem advisable to bring about this result."

e executive committee appointed three able on this committee: C. Z. Rowe, Indiana; A. Clarker, Minnesota, and Joseph Mazer, of Ok- ma. This committee has been hard at work his trade-mark proposition and the same has presented to the executive committee for cation. I believe the proposition has been fully worked out. No douht the whole propo- n will be read at the National Convention at Oha in August.

e discussion on the suhject, Relation of the Rilers to the Johhers and Manufacturers," ed the adoption of a resolution which reads: "at we recommend empowering the executive mittee with full authority to arhitrate all the ates which might arise hetween johhers and lers, or manufacturers and jewelers, and ac- and extend such invitations for joint con- ences and take any other such action as they see fit for the promotion of friendly relations a the advancement of mutual interests."

nce the adoption of this resolution the ex- ive committee of the jobhers' association and executive committees of the various associa- s met and discussed many questions. A al agreement was consummated hetween these bodies which has proved of much henefit to organizations. There is a most harmonious ng hetween these two hodies in the jewelry ness. Likewise conferences have heen held many manufacturers and an "era" of good ng is prevailing in all hranches of trade.

has been a privilege of the writer to have my long and important conferences with the dents of many large manufacturing compa- of watches, watch cases, silverware and kin- lines. We can assure the retail jeweler that the is a spirit of good feeling and hearty co- tion hetween the different hranches of our r .

e last national convention passed a resolution ending all manufacturers of watches, jew- and kindred lines who have estahlished a mum selling price on their products, and also nemhers promising to hend every effort to the tenance of such "fixed" prices.

e question of a "Fixed Selling Price" is our in this year. This has heen given much atten- during the present administration. A com- e of five representative men has prepared a plete tabulated fixed selling price on all watch ements and all gold filled watch cases. This has been given most careful consideration. This ta lated "fixed selling price," which takes in ery combination of watch movement and gold filled case, will be soon put before every watch company and gold filled case company in the United States for their ratification or rejection.

We believe the time has come when all watch companies will market their goods with a "fixed selling price" on every grade. Also that the gold filled watch case companies will do likewise. A watch movement with a "fixed selling price," sold in a case with a "fixed selling price," will solve the problem. . Likewise in many other lines we are bending our energies to secure a "fixed selling price." Specific work has been done by the writer along these lines

Orgaization of new States has been a strong factor in our work this year. It requires a great deal of labor and also money to organize a State. The State of Texas affiliated with the national association this year. New York State organized. The States of New Jersey, Colorado and Delaware were all organized and affiliated with the national association within a few weeks past, also South Carolina a few days ago.

There has been a very large increase in membership in most States. The best months for organization and increase of membership are before us. It is important that we mercease our membership. We should have more new States before this year closes. We should have many new recruits in our ranks. A great responsibility rests upon the officers of each State. It is expected that each officer will be an active worker for a larger membership. No man should accept any office in the State association who is not willing to give much time, energy and patience to the work of his organization. Every State has enough active men who are willing to devote time and energy to the work.

Get rid of the drones in office and put in the active men. No State can afford to have inactive men in any office.

We believe the coming national convention will be a representative meeting. This meeting will he held in Omaha, Nebr., Aug. 3, 4, 5 and 6, at the Rome Hotel.

The convention hall and the exhibit space are both on the first floor. I have not seen hetter accommodations for a convention. I can assure you that every accommodation will he given to the visitors and to the exhibitors. The Omaha committee are making elaborate preparations for the entertainment of the delegates and friends. You will receive a hearty welcome in the great western city. Make your plans now to attend this meeting. The programme will be somewhat varied from the past years. On Aug. 4 we expect to have a jobbers' and manufacturers' day. We expect to have men of national reputation to speak. These men will be presidents or heads of the large manufacturing and jobhing estahlishments. This day will surely he a crowning event in our association work. In the evening of the same day there will he a banquet for all visiting jewelers, at which it is expected to have Gov. John A. Johnston, of Minnesota, and Hon. Wm. J. Bryan to speak.

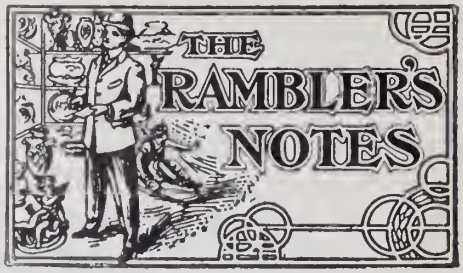
We have three days more, during which time some of the hest talent in the retail jewelry business will address us on live topics. Music will also he a feature of this convention.

No douht the "fixed selling price" will he a big question at this convention. The horological question will also he considered, and also the question of what goods should be confined to the retail jeweler exclusively, how to eliminate trade ahuses, how to improve the retail jeweler, co-operation of retailer and jobher and manufacturer, credits and rating, advertising, and many other questions will he considered.

The jobhers' and manufacturers' day will open up a new field for thought and discussion. The subjects for discussion hy these men have not all heen selected. We can assure you, however, that a day given up to the addresses of men of affairs, who have made marked successes in their own business, will he most helpful to the retail jeweler.

We urge each State to send its full quota of delegates to this convention and as many more of its members as can he persuaded to attend. This convention will he a convention of husiness.

Yours truly, J. P. Archibald,
Pres. American Nat. Retail Jewelers' Association.



THE SEASON THAT CALLS OUT FANS

In order to prepare for the demand of the thousands of girl graduates who will be in need of artistic fans at commencement exercises all over the country, in June, enterprising jewelers are on the outlook for the latest creations in this line. White fans are always the most desirable, and should be carefully selected. Imported fans with real ivory handles handsomely carved, which are embellished with hand-painted designs and silver and gilt spangles, are always in demand, and those shown at the salesrooms of Lewy & Cohen, 530 Broadway, New York, are especially attractive, as are also others with ebony, sandalwood, mother-of-pearl and bone sticks. Some of the fans shown for this season's selection are made with the finest lace and gauze of durable material, dotted with silver or gold spangles, while others combine hand-painted landscapes and rural or court scenes with the gold and silver spangles in decorative effects. The use of gilt is noticed in the newer creations for the coming season.

*

NOVELTIES IN ROYAL DOULTON

The fine product of the Royal Doulton china factories is too well known to need introduction to the enterprising retail jewelers who carry a line of china. The new designs in service plates on exhibition at the salerooms of W. S. Pitcairn, sole agent for the United States and Canada, 44 Murray St., New York, include many pleasing offerings, prominent among which are the plates showing landscape scenes by some of the most famous of modern artists. Views of English castles in splendid colorings are in themselves a most interesting exhibit, and are displayed on plates decorated in raised gold work with acid gold borders. One plate shows a cottage almost hidden by trees, and especially fine because of the vivid and lifelike coloring. In the more popular-priced lines shown by the same firm scenes from Venetian life are used in the decorative scheme. Graceful gondolas propelled by brightly dressed gondoliers are shown on jugs, plates, etc., of quaint shapes. This line has a rival in the articles decorated in "sunset" effects, showing attractive English landscape scenes in graceful coloring.

The Rambler.

W. L. Hornbuckle, Terre Haute, Ind., recently filed with the Circuit Court his assignment of property to A. Levinson as trustee. An assignment of fire insurance on all stock and fixtures was also made. Following the assignment Mr. Levinson filed a petition to keep the store open and continue the business.

C. O. BAKER, President

BAKER & CO., Inc.

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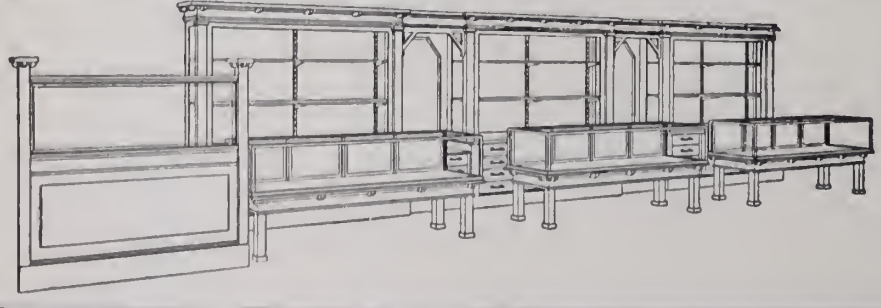
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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2270.—**Antique Finish on Brass.**—*How can I produce an antique finish on brass jewelry?* *A. F.*

ANSWER:—For a good antique finish on brass proceed as follows: Clean the pieces by potashing and scratch brush with a circular brass wire brush, moistened with water and a little fine pumice. Rinse off well in water and pass again through boiling clear potash; then rinse again in water and finally dip in a cyanide solution, then immerse in the prepared antique solution consisting of yellow sulphide of antimony dissolved in caustic soda, and when the desired shade is obtained rinse off in hot water and dry in sawdust. It is advisable to immerse for only a few moments in the yellow sulphide to obtain a light shade. After drying, repeat the dip in the yellow sulphide until the desired shade is obtained. A good coating of lacquer must be used to protect the finish from fading dirty.

QUESTION No. 2271.—**Reducing and Melting Silver.**—*Please instruct me how to melt a few ounces of silver. I want it to come out as pure silver.* *R. A. M.*

ANSWER:—To melt silver and have it absolutely pure it should first be reduced, with nitric acid, then melted. This is done as follows: Cut the silver into small pieces and drop them into a glazed earthern jar containing nitric acid. The acid should be heated over hot sand or water and, when the silver is all reduced add a little water and stir the whole, then pour in some strong salt water—enough until all the silver has been precipitated to the bottom. The clear liquid is poured away and the remaining white chloride is washed by boiling water. Let settle and pour away the top. Repeat this until there is no longer a salty taste. After this, dry the chloride on an iron plate, then put into a crucible and cover well with bicarbonate of soda. Melt it down and the result will be pure silver.

QUESTION No. 2272.—**German Putzpomade for Silver.**—*Please inform me what are the ingredients used for making the German putzpomade, used for polishing silverware.* *G. P.*

ANSWER:—The formula for what is termed to be the genuine putzpomade contains is the following: Oxalic acid, 1 part; oxide of iron, 25 parts; rottenstone, 30 parts; palm oil, 60 parts; vaseline, 4 parts. The oxide of iron and rottenstone must be free frim grit. A pomade, much simpler, contains 100 pounds of common vaseline, melted. Stir in 20 pounds of fine colophar.

Transparent Metals—New Interesting Experiments With Silver.

By J. HORTON, in *The Metal Industry.*

IT is well known that metals under ordinary conditions are opaque, not only to light, but also to the Roentgen rays. Up to the present time the only case of transparency known is that of gold, which, when beaten into sheets of one three-hundred-thousandth of an inch in thickness transmits a characteristic green tint. About 50 years ago Farraday showed to the Royal Society that thin sheets of gold and silver, when heated in glass plates, became transparent.

Until very recently no experiments had been made along this line, when Professor Turner took up the question and has shown that in the case of silver the glass plates become as transparent when covered with silver leaf about one hundred-thousandth of an inch in thickness as when no matter is present. He has shown that this action commences at a heat of 240° Centigrade, and only occurs in the presence of air or oxygen. It does not take place if the silver is heated in a vacuum or in hydrogen.

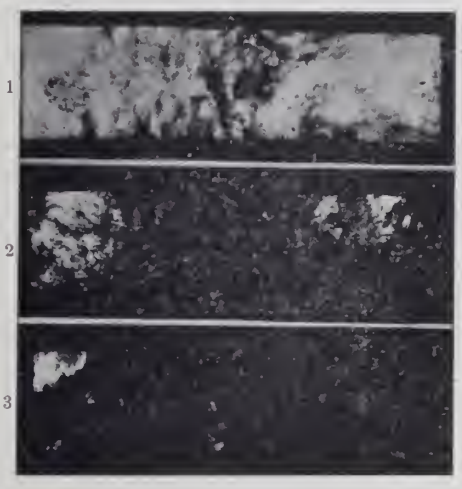
Curiously enough, silver does not become any heavier, nor does the oxygen alter in bulk, so that at first sight it may appear difficult to account for oxygen being necessary. But it is suggested that there is a temporary combination of the oxygen with the silver, which is afterwards broken up. It is easy to show that the silver, though transparent, is still there. Perhaps the easiest way is to write on the glass with an agate stylo, and it will be found that the characters are clearly outlined in bright silver.

A new observation in connection with these experiments has been that thin leaves of copper become quite transparent when heated in air and transmit light of various shades of green, according to the degree of heat used.

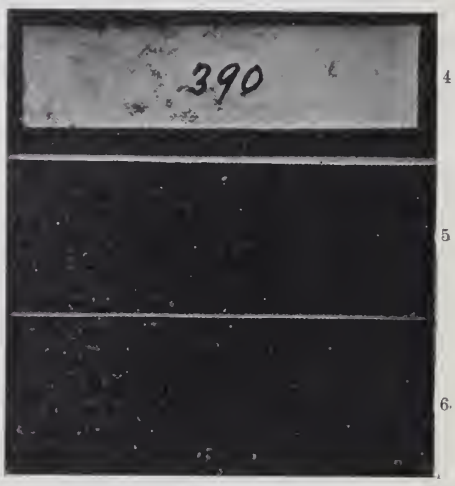
With regard to thickness of the metal, Professor Turner has shown, in the case of silver, that metal one ten-thousandth of an inch in thickness, or upwards, does not become transparent when heated, and assuming that the action goes on from both sides of the sheet at once the thickness actually operated upon is apparently one four-millionths of an inch.

The illustrations represent sheets of silver placed upon glass and heated to the temperature and in the atmosphere as indicated.

Copper is not affected if heated in coal gas, or away from oxygen. But when a very small quantity of oxygen has been absorbed by the copper, the metal transmits a beautiful emerald green light, and this becomes darker and darker as more and more oxygen is absorbed, until at last the familiar black cloud is produced. The transparent material obtained still contains metallic copper, and if it is treated with a dilute acid a brilliant film of metallic copper is left behind.



1. Silver heated in air to 240° C.
2. Silver heated in air to 260° C.
3. Silver heated in air to 335° C.



4. Silver heated in air to 390° C.
5. Silver heated in coal gas to 375° C.
6. Silver heated in coal gas to 500° C.

The peculiarity of copper in this state is that it is quite transparent and allows white light to pass through, and if examined under a microscope it is seen to be uniform in texture and translucent. Other metals have been examined, such as aluminum and Dutch metal, and these do not become transparent when heated in air to any observed temperature.

The jewelry store of H. N. Clark, 432 S. Salina St., Syracuse, N. Y., was recently robbed by burglars, who pried apart the iron bars in the rear, broke the glass of the window and opened the lock in this way. After picking up a large number of articles the men were evidently frightened away, because they left a number of pieces scattered about the place.



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NOW CLOSING OUT A $20,000.00 STOCK OF JEWELRY FOR GEO. CARHART OF PONTIAC, MICH.



Beautifully adapted for the jeweler's stock and show case display—the New Pocket Edition Gillette Safety Razor is becoming an important feature in the best retail jewelry stores.

The demand over the retail counter is astonishing. Every old Gillette user wants the New Pocket Edition and it makes new friends at sight.

The set consists of handle and blade box, either triple silver-plated or 14-k. gold-plated. The pocket case is of gold, silver or gun metal — plain polished or richly engraved in Floral or Empire designs. It is so neat and compact that it will fit like a card case in the waistcoat pocket or slip into the side of a travelling bag — *the blades are fine.* Prices, $5.00 to $7.50.

For the special use of the jewelry trade, the Gillette Company has designed a tray lined with purple velvet, size of the regular watch tray — contains wells for twelve razors. These trays are made in various hardwood finishes to match the store fixtures and are shipped free of cost with the initial order for a dozen razors. Aside from the sales of the razor, the business in blades is a steady income for a store.

Two additions to the Gillette line this season are the Gillette Brush—a brush of Gillette quality, bristles gripped in hard rubber; and the Gillette Shaving Stick — a soap worthy of the Gillette Safety Razor. The stick is enclosed in a sanitary nickel box: both soap and brush are packed in attractive cartons. They will be welcomed by Gillette users everywhere.

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14 K. 56c. "	"	4 K. 16c. "	"

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12 K. 58c. "	"	18 K. 82c. "	"

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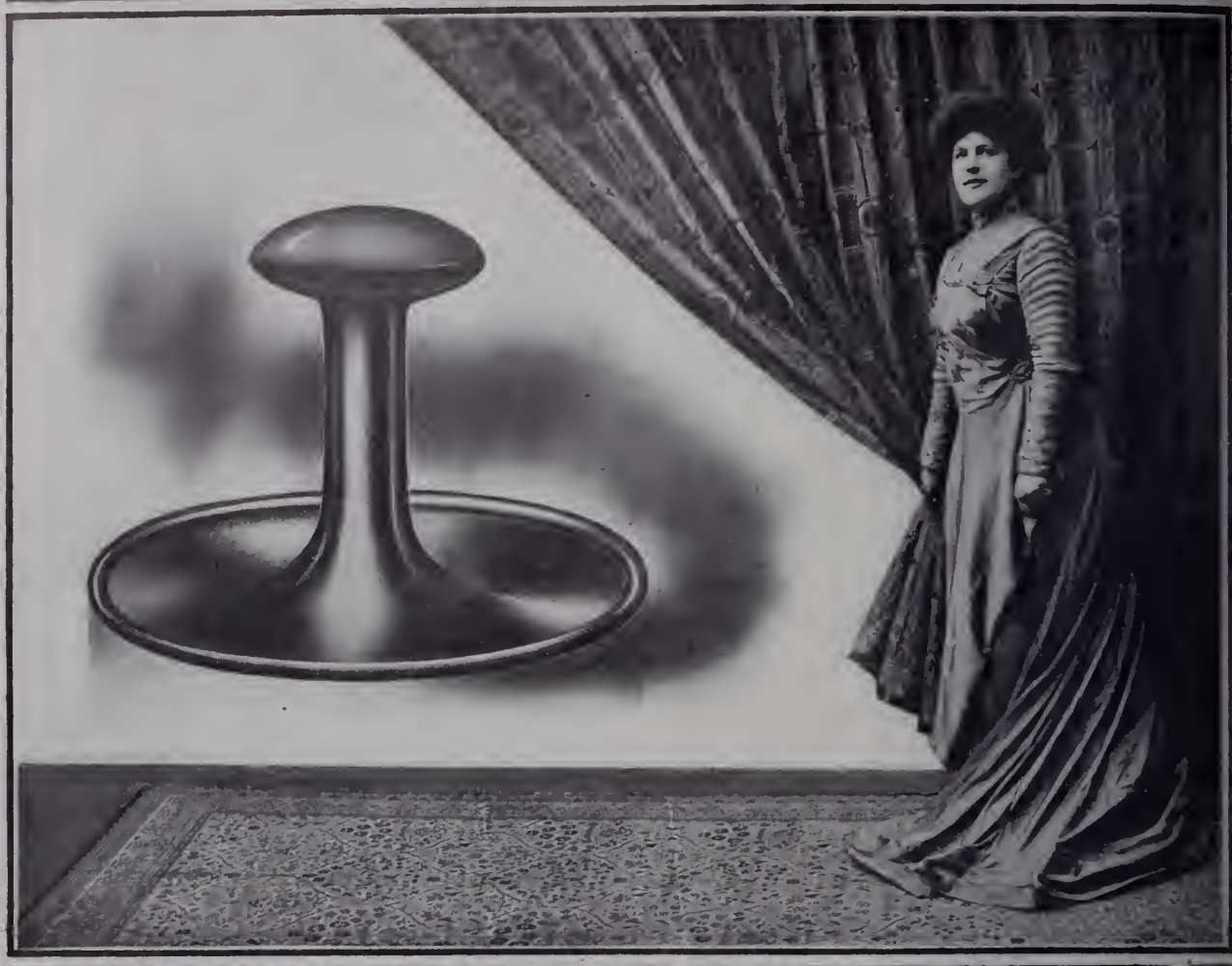
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Prompt attention given to Gold and Silver Bullion.

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Introducing our

"PERFECT ONE PIECE"

COLLAR BUTTONS

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ABSOLUTELY GUARANTEED AGAINST BREAKAGE

STERN BROS. & CO.

33-43 Gold Street, - New York

To avoid delay, use local address, 33-43 Gold Street

Salesrooms and Offices of the Diamond Department:
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Diamond Cutting Works:
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BRANCH OFFICES: Chicago, Ill., 103 State St.; Amsterdam, Holland, 12 Tulp Straat; London, Eng., Audrey House, Ely Place.

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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11 John St., Corner Broadway, New York.

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41st Year. WEDNESDAY, JUNE 2, 1909. Vol. LVIII., No. 18.



Magnificent Gold Chalice Made for the Jesuit Church of New Orleans, La.

(*See Text on Page 51.*)

ALVIN SILVER



ALVIN MFG. CO.
Silversmiths
New York

The Orange Blossom Pattern of flatware (the very name is sugg
of weddings) is made in the full line of ounce goods and cutlery fo
presents, or fancy pieces for more moderate gifts. It is made in ov
hundred different articles to meet all requirements.

If your stock is appropriate for the occasion your sale is half made W
the Orange Blossom Pattern you are sure of pleasing your customer.

Winning on its Merits!



Far above them all, the name of FAHYS is carried over the world owing to the superiority of FAHYS GOLD FILLED CASES.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



There is Good Money in Our Diamonds

Being actual cutters, we can sell for less than others charge for diamonds of equal quality. Buy your diamonds right and they can be readily sold at a good profit.

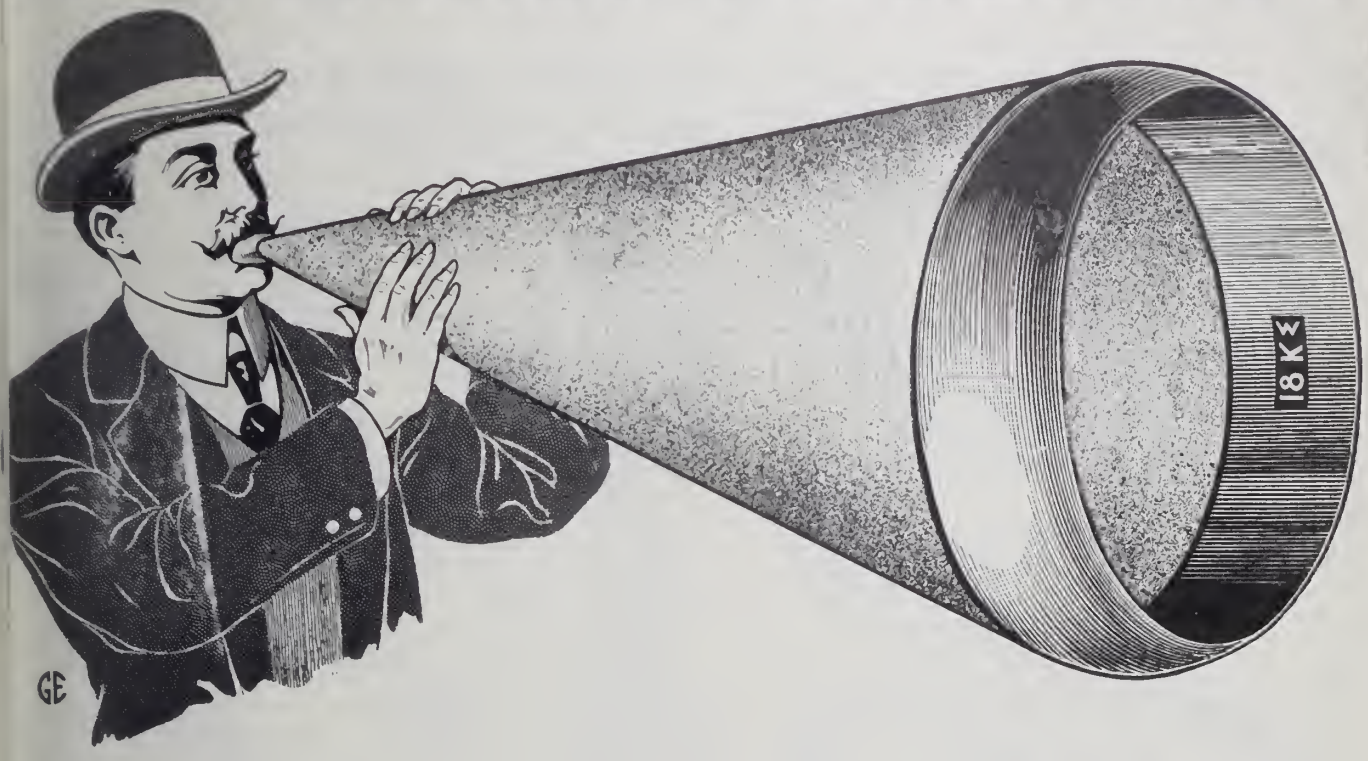
J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Rubies, Emeralds and Sapphires

2 Maiden Lane **(Corner of 170 Broadway)** **New Yo**

PROFITABLE PUBLICITY



Proclaiming Our Position

Our product possesses a priceless prestige, for proper proportion, plump percentage of purity and perfection of polish.

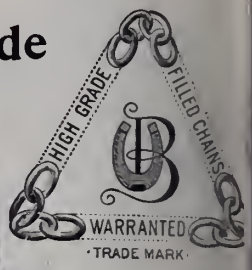
J. R. WOOD & SONS

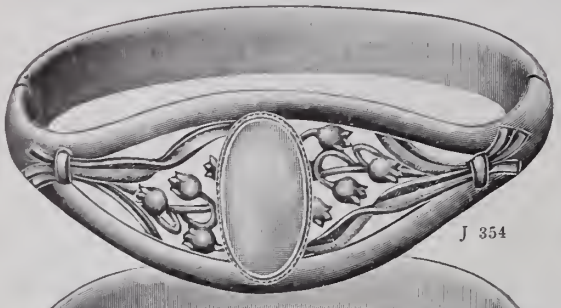
Wedding Ring Makers

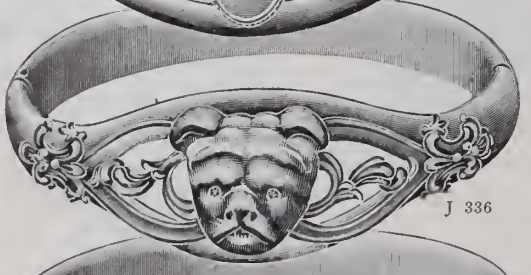
Maiden Lane **(Corner of 170 Broadway)** **New York**

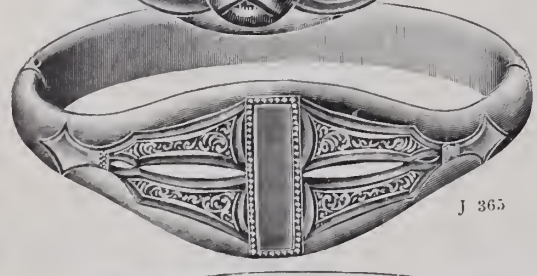
S. O. BIGNEY & CO.

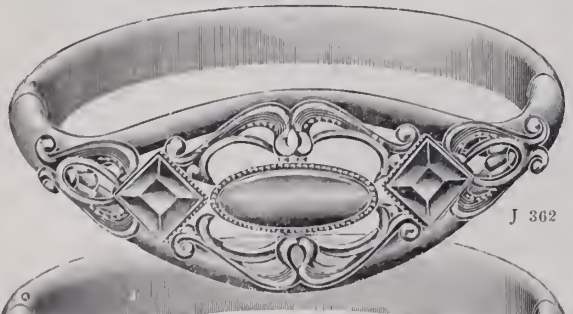
Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains

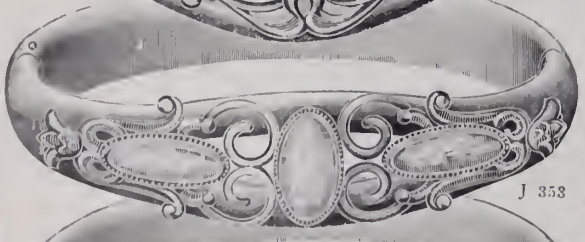


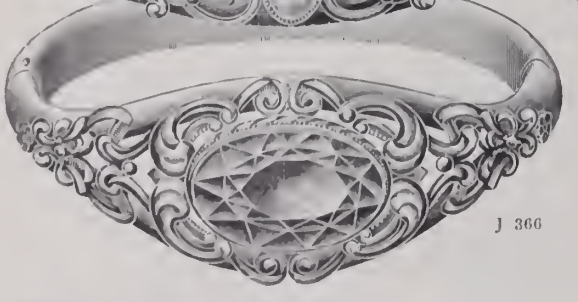

J 354


J 336

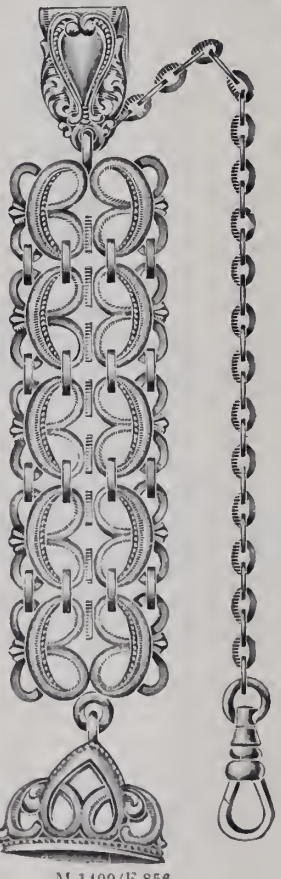

J 365


J 362


J 353

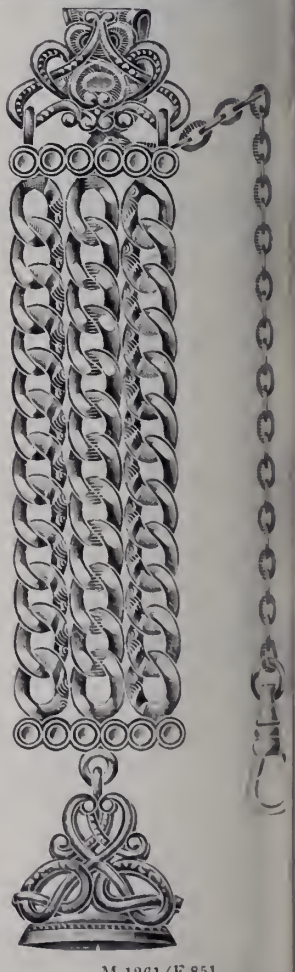

J 366


L 483


M 1409/F 856



We Originate


M 1261/F 851

Since we originated the spread top bracelet, about two years ago, we have had an enormous run on them. Of course there are a number of imitators. Ask for the original article.

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFICE
3 Maiden Lane

















YOU

CAN SECURE THAT

CLASS PIN ORDER

BY SHOWING

OUR DESIGNS AND SAMPLES.

WE ARE HEADQUARTERS.

WRITE TO EITHER FACTORY.

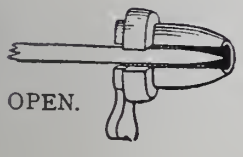
WENDELL & COMPANY

47 JOHN STREET,

NEW YORK.

57 WASHINGTON STREET

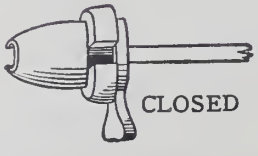
CHICAGO.



OPEN.

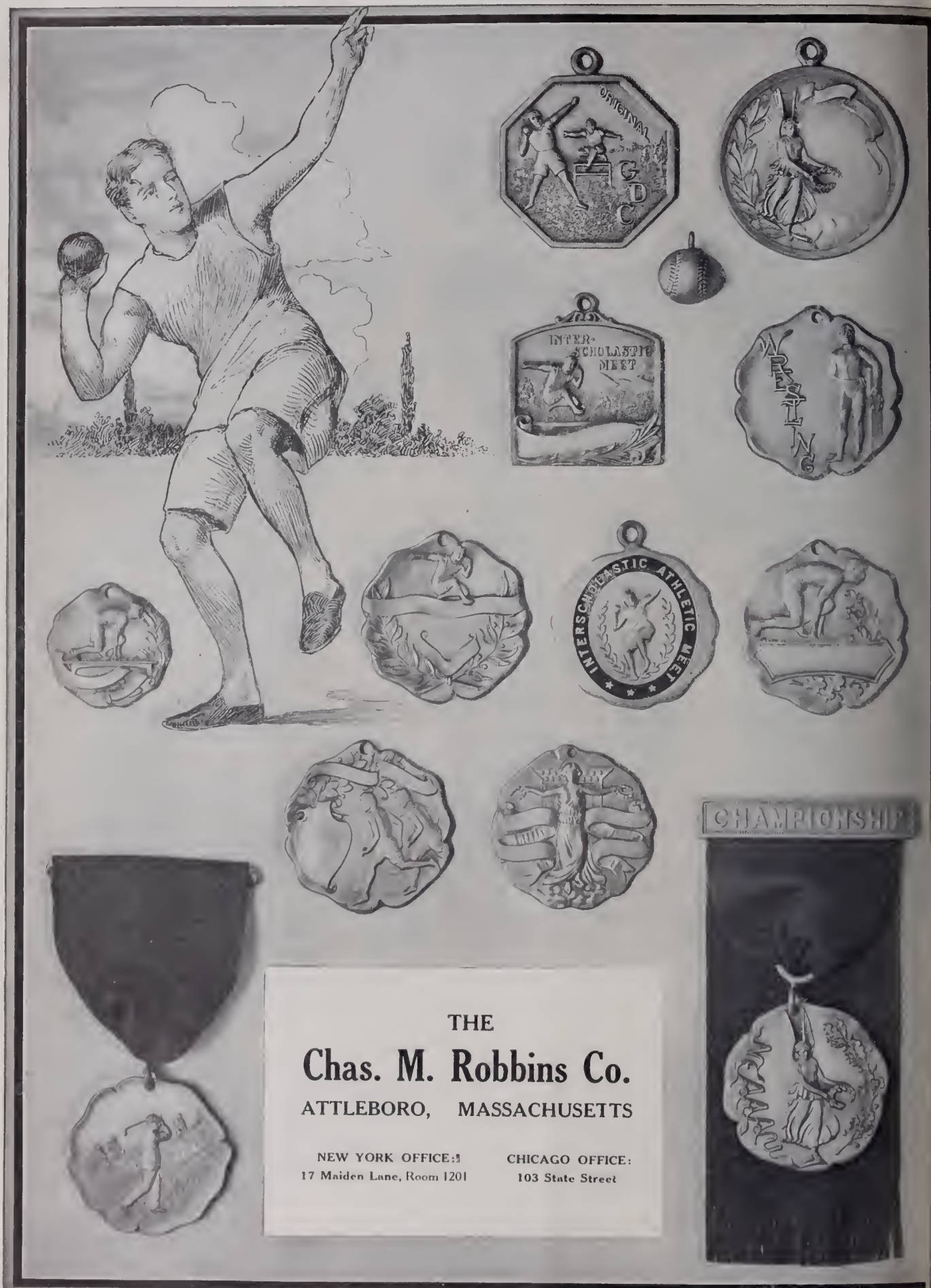
WENDELL'S PERFECT SAFETY CATCH

SETS CLOSE TO BODY OF PIN.
PROTECTS POINT OF PIN TONG.
HANDILY LOCKED AND UNLOCKED.
ABSOLUTELY SECURE.



CLOSED





THE

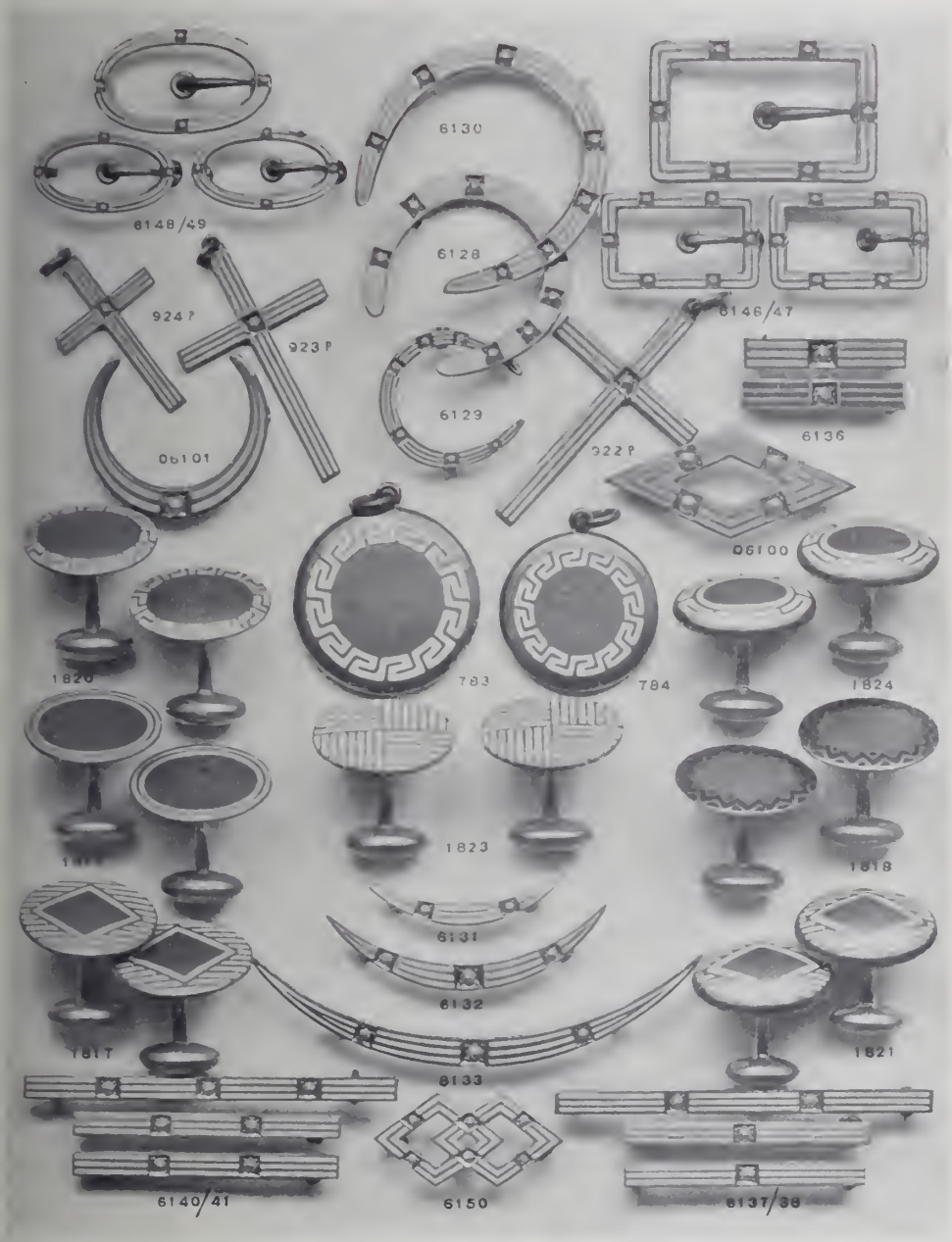
Chas. M. Robbins Co.

ATTLEBORO, MASSACHUSETTS

NEW YORK OFFICE:
17 Maiden Lane, Room 1201

CHICAGO OFFICE:
103 State Street

A Few of the Best Business Getters of the Year



We have a very large and varied assortment of the above enameled goods in various styles which we have not room to illustrate. In addition to our beautiful line of goods of this character we are putting forth every effort to have something new and salable for our trade.

The great success we have had with our stone jewelry in Buttons, Scarf Pins, Collar Pins, Handy Pins, Fobs, etc., etc., has encouraged us to add to it very largely for the Fall and if you were surprised at our wonderful showing in the Spring you will be even more so at the display we will put before you when our salesmen call on you for your Fall orders.

If they don't call on you let us send you a memorandum package and convince you of the facts we have set forth.

Our interests are mutual. We want your business and are going to give you the goods and prices that will get it. Write us for our catalog proposition—your name only appears.

Look for

his Trade-Mark

A 10-K. Line That is 10-K.

The Keller Jewelry Mfg. Co.,

64 Nassau Street, NEW YORK

FACTORY: 251 N. J. R. R. AVENUE, NEWARK, N. J.

The

DUEBER-HAMPDEN

Watch Works

CANTON, O.

The Average Retail Jeweler Does Not Realize How Much the Success of His Business Depends Upon the Kind of Advertising He Uses

Our Catalogs Will Increase Your Business 100%



STORE OF EUGENE V. HAYNES CO., ATLANTA, GA.

Our Customers' Letters Should Convince You That Our System Brings Results.

(Copy of Original Letter.)

ATLANTA, Georgia, Jan. 11th, 1909.

THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

Gentlemen:—We take great pleasure in saying that we had the largest December business in our history, which we attribute to the use of your Catalogues, our increase over the previous December being $6,500.

Wishing you a prosperous New Year, we beg to remain,

Yours very truly,
EUGENE V. HAYNES CO.

The Catalogs sent out by this firm since 1907 were made by The Arnstine Bros. Company.

SALIDA, Colo.
Feb. 8, 1909.

E ARNSTINE BROS. Co.,
Cleveland, O.

Dear Sirs:—In regard to a recommendation, I say that I am satisfied my holiday business was materially increased through the use of your Catalogs. Notwithstanding the exceptionally quiet conditions, owing to the election, trade in December was GOOD, far beyond expectations, and I am glad to give your Catalogs credit for the whole or portion of it. I am already to place my order for your 1909 Catalog.

With best wishes for a prosperous year in 1909.

I am,
Respectfully yours,
W. C. ALEXANDER.

The Catalogs sent out by this firm since 1907 were made by The Arnstine Bros. Company.



STORE OF WM. C. ALEXANDER, SALIDA, COLO.

We have Salesmen in every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

In writing us please mention this issue "The Jewelers' Circular-Weekly"

Precious Stones — THEIR DEFINITION ANALYZATION AND ORIGIN

THE TOURMALINE

A Product of the Mines of the Himalaya Mining Company and one of the few gems which, for beauty and diversity of color, is a gem of interest both to the connoisseur and the mineral collector.

Few minerals present greater complexity of chemical composition than the Tourmaline, and its colors consist of every shade. It is also very interesting for its optical structure. Its hardness is 7.5 to 7.75 which is sufficient to protect it from most any usage, while the range of quality and colors would commend it to all who appreciate beauty and artistic value in jewelry. Its brilliancy compares most favorably with that of the Diamond. It often happens that the color is not the same throughout the stone so that only part may be pink while other portions of the same crystal may be decidedly pink, white blue or most any color.

The mineralogical terms, "Indicolite" (blue), "Rubellite" (Red), "Schorl" (black) and "Achroite" (colorless) form but the same species—Tourmaline. The Tourmaline consists of differences of color which are accompanied by differences of composition, forming a variety of Tourmaline, which, while a certain proportion of the silica it contains is fairly constant, its base really consists of the oxides of iron, magnesium, sodium, manganese and aluminium in varying proportions.

The principal location in which the best Tourmalines have been found as stated in the report of the U. S. Geological Survey at Washington, is at the property of the mines of the HIMALAYA MINING COMPANY, situated at Mesa Grande, Cal., which has produced the most abundant, largest and finest Tourmaline Crystals of recent times. They have also been found in Ceylon, Siberia, Ural Mountains, Saxony and the Isle of Elba.

The optical properties of Tourmaline are most striking. When viewing a crystal along the direction of its principal axis, it will be less transparent and of a different color than when viewing it across the axis. The color varieties of most Tourmalines absorb to different degrees the ordinary ray of light which is polarized in a plane parallel to its axis, while it allows the extraordinary ray polarized in a plane perpendicular to its line, to pass.

Some of the handsomest specimens in the world of pink and green Tourmaline have been found on the property of the HIMALAYA MINING COMPANY. The Tourmaline occurs in crystals in forms of prisms, belonging to the Rhombohedral system. Most of the faces are striated or even channeled. They very often occur with double terminations and in two or more crystals combined into one, making very beautiful combinations.

Composition	**Complicated and varied**
Specific Gravity	**3.0 to 3.25**
Hardness	**7.5 to 7.75**
Crystalline System	**Rhombohedral**
Form	**Prisms striated vertically and terminated differently at either end.**

The Tourmaline can be distinguished from most other stones, first, by its great brilliancy secondly, its hardness; thirdly, doubtful specimens can always be identified by the quality of color which this gem shows. It has a powerful dichroism upon the appearance of a faceted cu Tourmaline; and for this reason can be easily determined by examination with a dichroiscope When in doubt as regards to it, a test by an expert mineralogist will easily determine its nature Tourmaline is a stone which cannot be successfully imitated owing to its complicated composition

Himalaya Mining Company

15-17-19 Maiden Lane, NEW YORK MINERS AND CUTTERS

Copyrighted by M. M. Tannenbaum, May 29th, 1909

"We never follow the Fashions, the Fashions Follow Us"

REG. IN U. S. PAT. OFF.
Always in Red

Pardonable Pride

¶ We trust the reader of these Exhibition Announcements will overlook what we believe to be pardonable pride. The fact that there are more Powers & Mayer goods carried by the best retailers than any other make, is an unqualified endorsement of their popularity, and they do not have to be sold with a written guarantee. They are sold on their merits—and on their reputation as the best—nothing else. They are backed by sixteen years of high class and unfailing reliability.

¶ If you have not already bought of us, make it a point this time to honor us with your presence and get acquainted with our wonderful line at our coming SEVENTH ANNUAL EXHIBITION, which takes place in our offices from August 30th to September 4th, inclusive.

POWERS AND MAYER

258-260 Fifth Avenue, New York

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

CABLE ADDRESS "ON TOP," LONDON

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

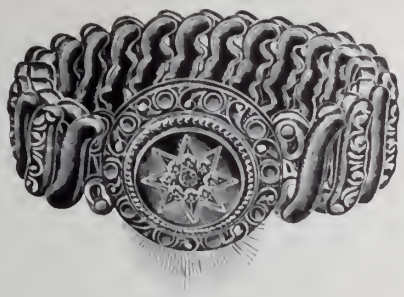
CHICAGO OFFICE,
701 Heyworth Building.



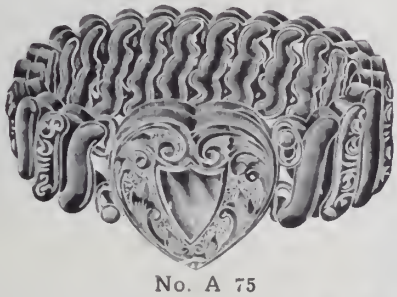
STAR WATCH CASE CO



No. 7016/234



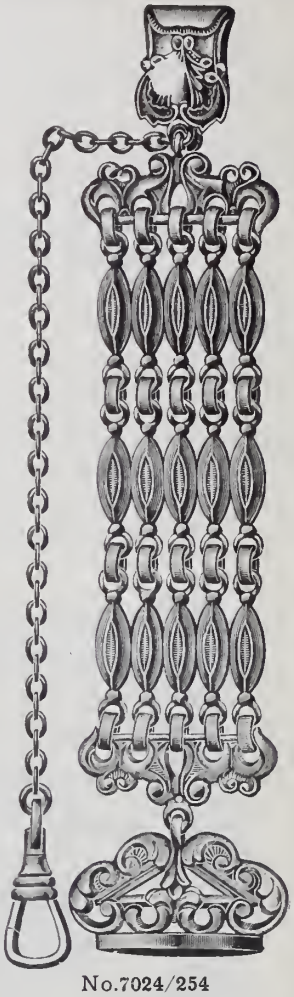
No. A 67



No. A 75



No. A 78



No.7024/254

The D. F. B. Co. Line

Represents the highest standard in a medium priced line for Quality, Design and Finish.

It pays to investigate.

It will pay you to investigate our new line, it is full of money-making ideas.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Mermod & Jaccard Building

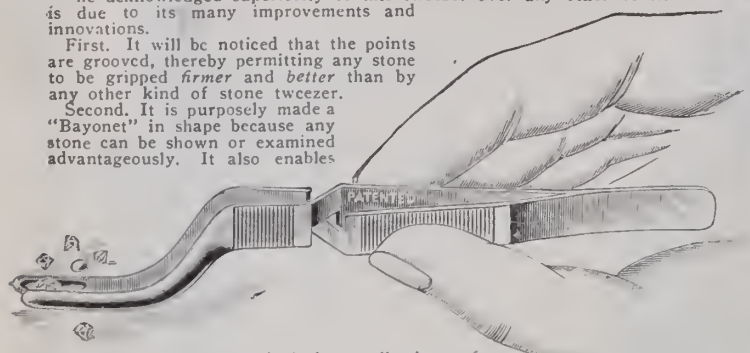
LONDON OFFICE
118-122 Holborn, E. C.

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables



the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.25

GRINDING OUTFIT No. 105



CARBORUNDUM & EMERY PAPER DISKS.

This outfit consists of:

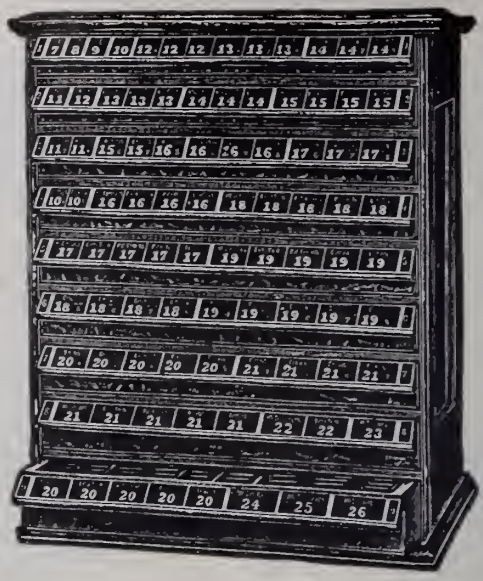
1. Two interchangeable steel disc wheels, 3⅝" and 1⅝" in diameter.
2. One interchangeable flexible leather disc wheel, 2⅛" in diameter.
3. One adjustable hollow spindle for holding the above disc wheels.
4. Eight different grade emery paper discs, 2¼" in diameter.
5. Four carborundum paper discs of different grades, 2⅛" in diameter.
6. Eight different grade emery paper discs 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diameter.
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete.....$1.50
Separate small emery discs.....per doz. .15
" large " " ..... " " .20
" small carborundum discs..... " " .20
" large " " ..... " " .35

This new grinding device should find favor with the trade, being thoroughly practical and complete for all purposes, such as grinding steel tools, glass, enamel or any other metal or substance that can be ground with emery or carborundum. It is of equal value to the watchmaker, jeweler, optician, dentist, lock or gunsmith, platers and kindred trades. It will be found much more economical than solid emery and carborundum wheels. An assortment of solid wheels of twelve different grits would necessitate an outlay of ten times the cost of this outfit, not taking into consideration the trouble of truing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

ECHARCO WATCH GLASS CABINET No. 15 (Patented)





Top View, Shot Skeleton Frame Drawer. Accumula of dust and chips impossible.

Price, No. 15, Each $16.

The Most Mod Watch Glass Cases the Echarco, Nos. 15 20.

These Cabinets many new features found in any other elty and usefulness the chief argument their favor.

Construction and M rial.—The cases are of oak, finely finished of attractive appear The sides of Cabinet 15 are paneled. Parti are of hasswood and together in the best ner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 h special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a tot 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to glasses in upright position.

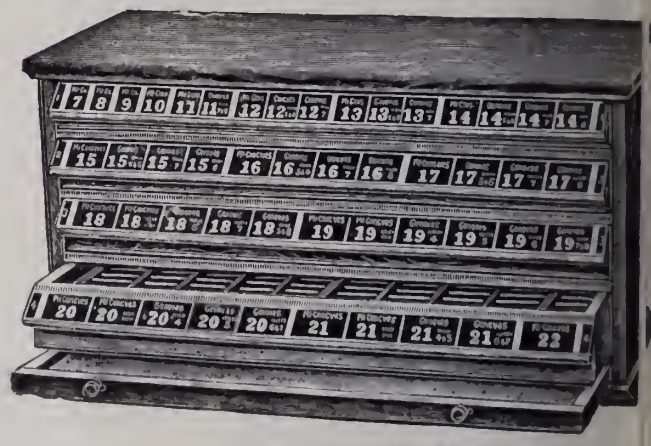
Labeling of drawers, as shown in cut, is on the pulls of the drawers done in gold bronze on black background.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including pa case, 75 lbs.

Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including pa case, 50 lbs.

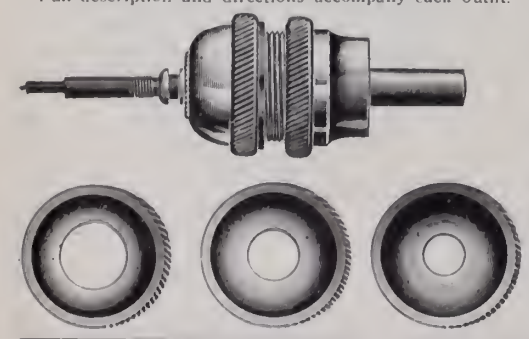
The construction of drawers, the arrangement of partitions to econ space and weight, and the novel method of showing contents on dr pulls are all prominent characteristics and extremely well thought of

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



Price, No. 20, Each, $7.75

CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

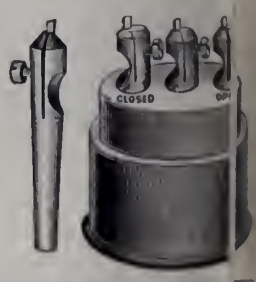
Price, each, $1.50

CULMAN JEWEL SETTING CUTTERS

Reduction in Price to $2.00

Former Price, $3.00.

Made for all Standard American Lathes.



For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yo

DO YOU WANT BUSINESS? IF SO, GET BUSY AND INSTALL THE

Fontneau & Cook Line

and you will have it. There is no need of your standing still if you handle such a line as we are presenting to you. It will cause your business to increase: it cannot help it.

We have on the road a line of top spread bracelets that has no equal. Our line has distanced all others and is far in the lead: no others can be considered as worthy competitors. It is an incentive to the retailer—he cannot help buying.

Mr. Jobber, Get Busy — Prove This for Yourself





ACCEPT NO SUBSTITUTE



Insist on Having Fontneau & Cook Co's BRACELETS





New York Office
5 Maiden Lane

FACTORY
ATTLEBORO, MASS.

Chicago Office
1609 Heyworth Bldg.

HUTCHISON & HUESTIS

RING MAKERS


Epidote


Turquoise Matrix


Amatrice




Opal Matrix

SERPENT RINGS


Amazonite







SIGNETS

In All Shapes and Sizes







RECONSTRUCTED

RUBY

IN MANY STYLES










Lapis Lazuli


Jadeite


Chrysocolla


Topaz

FOR JOBBING TRADE



MAKERS OF THE NEW

H & H

INTERCHANGEABLE







ASK YOUR JOBBER FOR THESE GOODS



FACTORY AND MAIN OFFICE

185 Eddy Street

PROVIDENCE, R. I.

NEW YORK . . . . 3 Maiden Lane

IRA B. HUDSON

CHICAGO . . Columbus Building

HARRY H. MILLER



We beg to call your attention to our extensive

Card Jewelry Line

consisting of medium priced

10K. Solid Gold Brooches, Scarf Pins, Baby Pins, Handy Pins, Ear Screws, Pendants, etc.

These goods are sold through the jobbing trade at very attractive figures. An examination and comparison will at once prove them to be ready sellers and profit makers in the stock of any jobber.

New patterns have been brought to a point of especial distinction, and all bear our mark of quality and reliability

OSB

It is our earnest desire to establish the same reputation for Finish, Originality, Quality and Reliability for this CARD JEWELRY LINE as is borne by our ring lines.

Samples will be cheerfully sent to jobbers and we heartily commend this line for a profitable business in 1909.



OSTBY & BARTON COMPANY

NEW YORK: 9-13 Maiden Lane. PROVIDENCE, R. I. CHICAGO: 103 State Street.

SIMMONS
ARMILLA

IN POINT of simplicity, practicability and substantiality, Simmons Armilla is admittedly the best of the joint and catch bracelets.

In the matter of designs and finishes the Armilla is also pre-eminent (no wider range of salable patterns has ever been offered in a bracelet line) while the question of quality hardly needs to be touched upon —that is vouched for by the high character of all Simmons products.



With these facts in mind, and with the prospect of an assured demand for bracelets this Summer, no jeweler should hesitate to put in a good showing of Simmons Armillas for the coming season.

R. F. SIMMONS COMPANY

Main Office and Works

ATTLEBORO, MASS.

New York Salesrooms
9-13 Maiden Lane

Chicago Salesrooms
42 Madison Street
Heyworth Bldg.

Setting the Pace for Quality



A Winner

The Wadsworth 25-Year "PILOT" Watch Case

BACK A WINNER and keep ahead of the game. Put your money on a case that has been a leader from the start. Don't let the stakes slip through your fingers from poor judgment. Inferior cases from doubtful sources are "dark horses" and unlucky. Here's a "straight tip." Put your money on

WADSWORTH 25-YEAR "PILOT"

and pocket your gains. This case has staying power for the whole course, and comes up fresh at the winning-post. It excels also in looks; it has the lines that appeal to judges—the slender models so popular in horses and cases. It wins applause. It's backed by a guarantee. Easy money for the dealer.

"A Quarter of a Century"

The Wadsworth Watch Case Co.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

KARNAK BRASS



ISIS

GODDESS OF THE NILE

Worshipped by the Egyptians as the Great Benefactress.



KARNAK BRASS



SPHINX

AN EGYPTIAN MYTHOLOGICAL MONSTER

Worshipped as the Protectress of Egypt.



The ancient Egyptians were great builders—such Temples as Karnak, built by the Seti over fifteen centuries ago, the ruins of which are still standing in an excellent state of preservation, prove them GOOD BUILDERS.

We are metal workers, and the fact that our business has grown to its present proportions proves us GOOD WORKERS also.

Our latest line is **"KARNAK BRASS"** founded on the principles of utility and Art, of which we illustrate herein a few pieces—both forms and decorations express the ideal features of Egyptian ornamental art. Each piece is hand decorated and finished in a most attractive combination of dull brass and antique green. Each piece has a distinct individuality.

We wish particularly to call the trade's attention to the fact that this is a unique line—one in which every number is certain to prove a quick and profitable seller.

Write for complete price list and catalogue of Karnak Brass. Full line on display at our New York Office, 409 Broadway; including Hand Hammered Copper and Brass Art Goods, Silver Plated Hollowware and Flatware, Gold Plated Novelties, Clocks and Jewels, Metallized Real Rose Hat Pins.

KARNAK BRASS



LOTUS

THE SACRED LILY of Egypt--much used in the Decorative Art of the Ancients.

BENEDICT MFG. CO.
East Syracuse, N. Y.

The Benedict M'f'g Co.
East Syracuse ~N.Y.

KARNAK BRASS



PAPYRUS

A SPECIES OF common Egypt-used ing materi... their deco...

BENEDICT ...
East Syrac...

We Have Removed

TO

Murray and Austin Streets
Newark, N. J.

where more spacious accommodations and greater facilities are afforded for the manufacture of

ZIRUTH UNBREAKABLE CHAINS

IN GOLD AND PLATINUM

THESE ARE THE CHAINS
THAT SELL AND STAY SOLD

They have more points of merit than all others combined

COLOR — Superfine
FLEXIBILITY — Unrivaled
STRENGTH — Unbreakable
WARRANTED — Throughout

Satisfied customers mean permanent customers, and satisfied dealers mean increased business

THIS IS WHY
we have been compelled to increase our manufacturing facilities

HENRY ZIRUTH

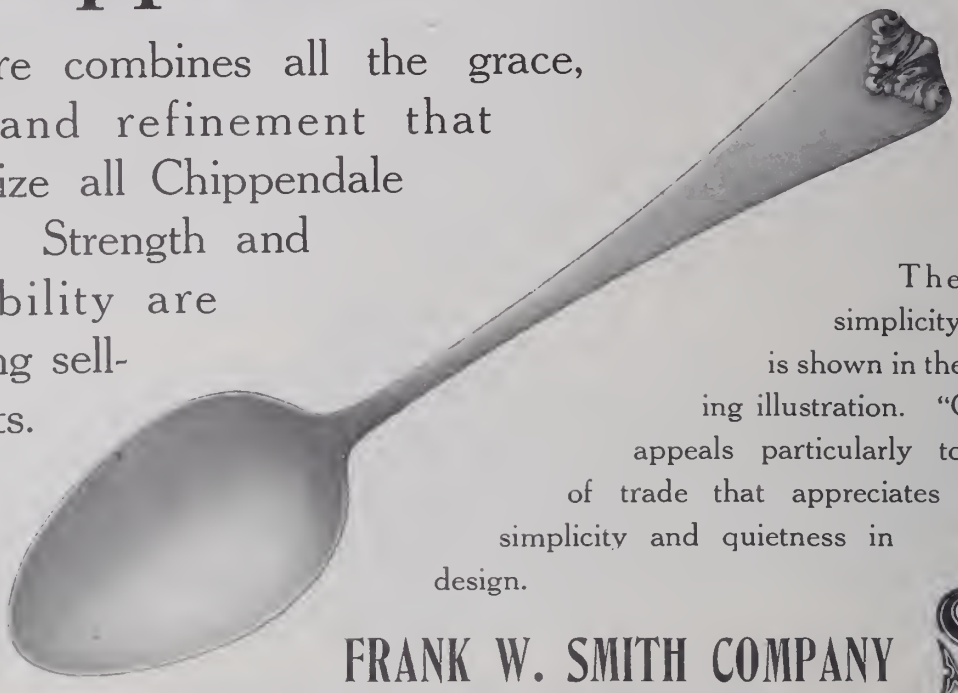
Sole Manufacturer

NEWARK, N. J.

New York Salesroom - - - 9-11-13 Maiden Lane

"Chippendale"

Flat Ware combines all the grace, beauty and refinement that characterize all Chippendale products. Strength and practicability are also strong selling points.



The charming simplicity of the design is shown in the accompanying illustration. "Chippendale" appeals particularly to that class of trade that appreciates beauty with simplicity and quietness in design.

FRANK W. SMITH COMPANY

Manufacturers of Sterling Silverware

Gardner, Mass.

TRADE MARK STERLING 925 1000

Ye Mount Vernon Pattern

is highly favored by ye June Brides.
There is ample reason.
The demand is constant.



Dessert Spoon

TRADE MARK R&L BCo STERLING

Write to ye Silver Shop of

Rogers, Lunt & Bowlen Co.

GREENFIELD, MASS.

for a Catalog and Price List.

Sternau's Traveling Companions



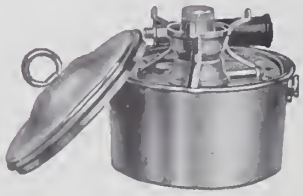
READY FOR USE
9 inches high

for the

TOURIST

and the

AUTOMOBILIST



CLOSED
4 3/16 inches high

All parts may be collapsed to fit snugly within the cup

¶ The active outdoor season now on affords an excellent opportunity for the sale of Traveling Companions. In conjunction with Chafing-Dishes and other STERNAU Specialties they are of particular utility to the autoist, yachtsman and camper.

¶ For the tourist these clever devices are serviceable in many ways, as they are equally adaptable indoors.

THE CATALOGUE TELLS ALL

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

S. STERNAU & COMPANY
Makers of STERNAUWARE consisting of
Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.





THE word "Colonial" means much; especially in sterling ware for weddings, as without exception the bride is always pleased to refer to her Colonial ware.

We are the leaders in this line of ware, having made it a specialty for over twenty years.

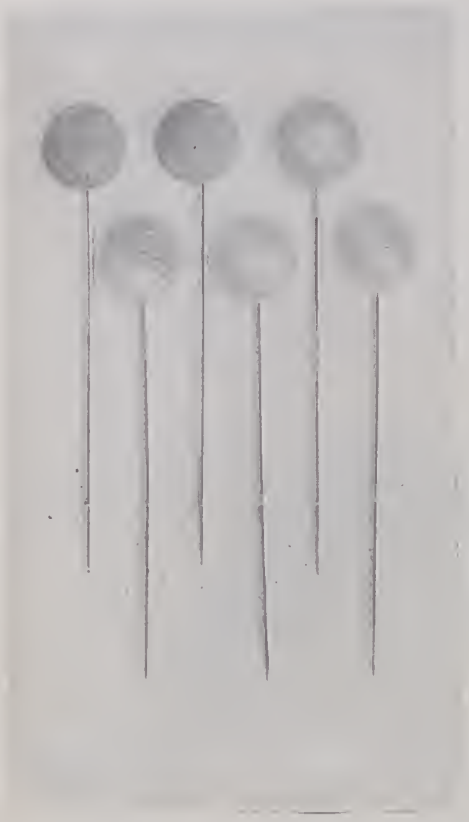
We have more designs and styles than all of our competitors put together and our prices are the lowest for A-1 goods.

Also write or 'phone us for photos of our new line of sandwich and grape plates.

We also make one of the finest lines of French roll dishes. Prices furnished on application to

ROGER WILLIAMS SILVER COMPANY

101 SABIN STREET, PROVIDENCE, R. I.



May we interest you in our new line of **sterling silver enameled Scarf Pins ?**

These were made in response to the demand for a scarf pin to match our already successful line of Cuff Links.

Very low in price, but high in quality of workmanship and finish, they are sure to please.

Trade B Mark

R. BLACKINTON & CO.

SILVERSMITHS AND JEWELERS

Established 1861

New York Salesrooms:
15-17-19 Maiden Lane

Factory: North Attleboro, Mass

The Only Manufacturers in the Line Selling Only to Retail Jewelers Direct

SOLD WITH PROFIT BY THE RETAIL JEWELER.



IF YOU HAVEN'T SEEN OUR LINE, WRITE AND ONE OF OUR SALESMEN WILL CALL.

Rockford Silver Plate Co

ROCKFORD, ILL.

"Stand By Those Who Stand By You"

WE PROTECT EVERY RETAILER OF ROCKFORD GOOD



No. 4385. Illustration one-half size.
GERMAN SILVER

The Largest and most comprehensive line of mesh bags in Sterling and German Silver in the World.

Goods Manufactured by us include:

Sterling and German Silver Mesh Bags
Sterling and German Silver Box Purses
Sterling and German Silver Vanity Cases
Rolled Plate Bracelets—in Baby, Misses' and Ladies' sizes
Rolled Plate Ladies' Chains (Guards and Necks)
10K. Ladies' Chains (Guards and Necks)
Sterling Silver Ladies' Chains
Rolled Plate Necks (Pendant Drops)
Plated and Silver Sash Pins
Plated and Silver Sash Buckles
Plated Hat Pins
Rolled Plate Fobs

WHITING & DAVIS CO.

NEW YORK OFFICE: 7 Maiden Lane
CHICAGO OFFICE: 103 State Street

PLAINVILLE, MASSACHUSETTS

NEW YORK
9 Maiden Lane

BATES & BACON

Attleboro, Mass.

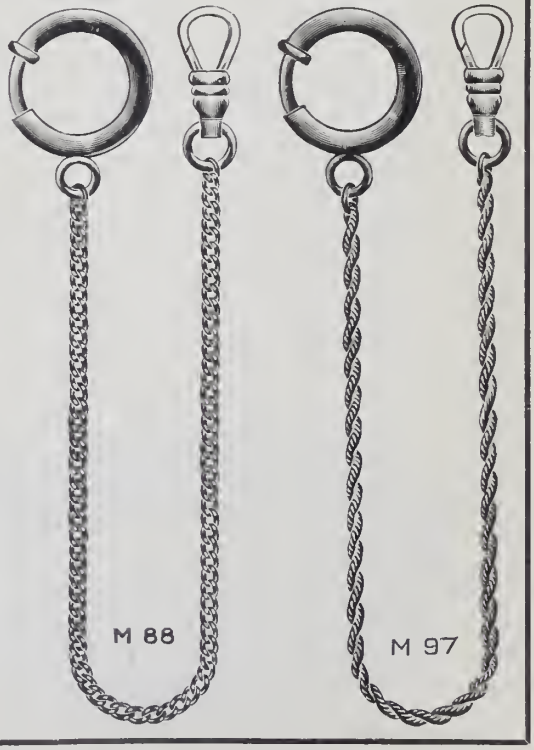
CHICAGO
103 State Street

Makers of
High Grade, Gold Filled **Chains, Lockets and Bracelets**



Summer Outing Chain for Coat Pocket or Trousers





The Comb House

¶ We beg to call your attention to our fine line of new, Exclusive and Artistic Combs and Barrettes, both plain and mounted in Genuine and Imitation Tortoise Shell.



¶ We manufacture Combs exclusively in Genuine and Imitation Shell, both plain and mounted in 14 kt., 10 kt., Sterling and Gold Filled.

Selection Packages sent to Reliable Jewelers

Wagner Comb Manufacturing Company

41 Union Square HARTFORD BUILDING New York



Our Fall Line is now ready—larger than ever. Three New Toilet Sets, a large number of Novelties.

REMEMBER, our Prices are Right, our Goods Reliable.

Our Line is complete; see it before placing ***any part*** of your order. We will save you money and make SATISFIED Customers for you.

WHAT does that mean to you?
POSITIVE SUCCESS

NEW YORK OFFICE - - - - 49 MAIDEN LAN

BRACELETS, LINK BUTTONS and FOBS

IN ROLLED GOLD PLATE AND GOLD FRONT

All of our goods are the result of years of conscientious effort, coupled with honest methods, good workmanship, and are made of stock that is right in quality. The stamp M. H. & Co. on our goods is their guarantee.

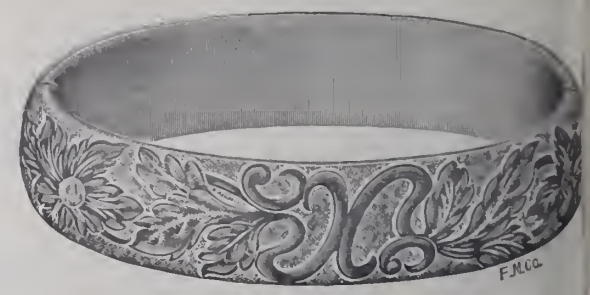
We especially recommend for your consideration our fine line of ENAMELED BAR PINS, CUFF PINS and BROOCHES in STERLING SILVER and PLATE.

Ask your jobber to show them to you. If he doesn't handle them, write us

Mason, Howard & Co.

N. Y. Office, 180 Broadway Factory, Attleboro, Mass.





THE LINE OF

Finberg Faultless Fobs, Locket & Bracelet

is on the road now; the largest and best we ever made; the sample cases are full with snappy, up-to-date Finberg Products.

All goods made by us are stamped "**F. M. Co.**" and we fully warrant them.

Finberg Manufacturing Co
ATTLEBORO, MASS.

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BROOCH AND EARRINGS TO MATCH

AMAZONITE
AMETHYST
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MATTED ONYX
POLISHED ONYX
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AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

MANY DAINTY AND EXQUISITE DESIGNS TO SELECT FROM BROOCHES OR EARRINGS SOLD SEPARATELY

J. A. & S. W. GRANBERY

13 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal.

Birth Month Lockets



ıe Iris o'er their lives holds
way,
hose birthday comes in
nonth of May.
ı Iris locket comes to bless
ıd bring you health and hap-
ıiness.



The Royal Rose bows low to greet
Those whom in June their birthdays meet.
Good fortune surely comes to those
Who wear the locket of the Rose

Enameled in beautiful floral designs.

$\frac{1}{10}$ gold—gold joints.

TRADE © MARK

Wolcott Mfg. Co.

71 Peck Street, PROVIDENCE, R. I.
New York Office, 14 Maiden Lane



PATENT PENDING.

An Elk Emblem
and
Something More



PATENT PENDING.

The latest addition to our stock of Elk goods is the new Elk card case; far neater, more compact and lighter than anything heretofore on the market. Half the size of the ordinary case, it can be attached to watch or key chain. Moderate in price, made in sterling silver, 10 and 14kt. gold. Thousands of Elks are going to Los Angeles to the Annual Convention and you can sell many a card case and other emblem if you display them properly. Order now and be prepared for the demand.

HENRY FREUND & BRO.

ELK AND EAGLE GOODS A SPECIALTY "SELLERS OF SELLERS" 71 Nassau St., NEW YORK

Our Trade Mark "The Rose" stands for quality and excellence.

Mr. Retailer:

If you are looking for better Gold Watch Cases than those stamped: "Solidarity," you will find them at the bottom of the North Pole.

SOLIDARITY GOLD CASES are easy to get from your jobber.

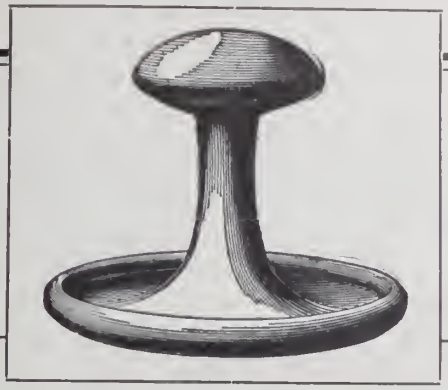
SOLIDARITY WATCH CASE COMPANY

Established A Quarter of a Century

54 Maiden Lane, - - New York

JOHN W. SHERWOOD——General Selling Agents——FRANK E. HARMER

THE KREMENTZ COLLAR BUTTON



GOES ROUND THE WORLD

ITS FAME—

Wherever there are collars there are Krementz Collar Buttons. They are known the world over—the only ones that have an international reputation. With such recognition and demand, all you have to do is carry them. They sell themselves.

QUALITY MAINTAINED—

The Krementz Collar Button never disappoints. Unequaled in construction and finish, its quality always has and always will be maintained.

ASSAY—

The Krementz Collar Button does not take advantage of the elastic leeway allowed by law. There is really no reason why a solderless collar button should assay a whit less than stamped. You can depend upon it that

Krementz 14-Karat Collar Buttons will assay 14-Kt. or $\frac{584}{1000}$ Fine.
Krementz 10-Karat " " " " 10-Kt. or $\frac{416}{1000}$ Fine.

You will note that articles assaying 9 to 9½ Karat or 13 to 13½, and sold as 10-Karat or 14-Karat respectively, save the makers a profit.

ROLLED PLATE LINE—

Krementz Rolled Plated Collar Buttons and Studs are made with regular Krementz 14-Kt. stock; which is sweated, not soldered on composition base. Exhaustive tests show Krementz Plate is much heavier than is used on any other rolled-plate jewelry. Their great popularity in hot countries (where perspiration destroys ordinary goods), is largely owing to the thickness and quality of Krementz Gold Plate, similar to that used on highest quality filled cases.

KREMENTZ & CO. 14K.J TRADE-MARK *Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry*

NEW YORK OFFICE
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SAN FRANCISCO
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THE ASCENDENCY OF GOLD BAGS

TRADE D MARK

YEAR in and year out Durand Gold Bags continue to sell, because first and foremost of all such creations. Experience and facilities here yield special advantages. Many sizes and prices. So important an item yields the dealer proportionate profits.

PRICES: $44.00 to $1,800.00

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DURAND & CO.

49-51 FRANKLIN STREET
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OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
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"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young

Geo. O. Street & Sons

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Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

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Agents for the Pacific Coast
R. H. SCHWARZKOPF
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SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

Established 1834

NEW SCREW WIRE
BROOCHES
and
SCARF PINS

De Luxe Gold Bead Necklaces

NEW BEAD SHAPES

RICH GEM AND BEAD ALTERNATIONS

THERE are many Gol Bead Necklaces on th market. These stand alon for distinctive excellence.

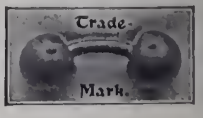
Worthy of emphasis ar perfection of Roman Finis and finest Vermicilli Decor tion. Twelve bead sizes.

Many charming alternatior including gems.

PRICES:

Plain Beads from	$6.00 u
Vermicilli Alternated	$10.50 u
Gems Alternated	$18.00 u

Write for illustrated Circular now in press

14 Kt. 

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Day, Clark & Co.

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GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

N. LEVINSON, President

Established 1865

H. S. MORRIS, Sec'y and Treas.

S. COTTLE COMPANY

14-K GOLD BAG



old Bags, Engraved and Pierced; New Effects in Straight, Shirred and Herringbone Mesh

Builders of High-Grade

Gold and Silver Novelties

In Original Designs

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Card Cases
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Vanity Cases
Sash Pins
Purses
Hat Pins
Cigarette Cases
And Other Novelties

Our New Illustrated Catalogue is ready for distribution and we will cheerfully mail one upon request. Send for one to-day.

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Vanity Cases, All Sizes and Various Compartments

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The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

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You should buy of us and get all this advantage:

Diamond Jewelry

Trade Mark

DIAMONDS LOOSE

BRANCHES: AMSTERDAM ANTWERP LONDON PARIS

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We manufacture all our mountings right on the premise

Manufacturers

Fine Diamond Mounted Brooches, Rings, Scarf Pins, La Vallieres, Necklaces, Etc.; also Mountings

ABEL BROS. & CO.

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Importers

Diamonds, Pearls an other Stones

LONDON PARIS AMSTERDAM ANTWER



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Necklaces
Earrings
Collars
Heart Charms
Scarf Pins
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Pearl Studs

Onyx and Bead Necks
Fine Roman Pearl Necks
Barrel Snaps of Pearls, Diamonds and Roses
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SEED PEARL Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities

ORDER AND REPAIR WORK of all kinds executed by skilled workmen

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The "Bryant" Rings.

WE have been making **Rings** over **fifty years**, and know how to mak them right. No one can produce the same quality of **Rings** a cheaper than we do, and we guarantee every **Ring** we make.

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14-K. GOLD JEWELRY

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Handy Pins	Link Buttons	Tie Clasps	Scarf Pins
Safety Pins	Shirt Studs	Veil Pins	Barrettes
Brooches	Fobs	Hat Pins	Belt Pins

10-K. and 14-K. Neck Chains and Guard Chains — Plain and Jeweled Lorgnette Chains

STERLING SILVER JEWELRY

NEW DESIGNS IN

LINK BUTTONS HAT PINS SAFETY PINS
TIE CLASPS COAT CHAINS

THE R. S. CIGAR CUTTER

In Sterling Silver, Plain and Engraved; and 14-K. Gold, Plain and Engraved, also Set with Diamonds.

Enos Richardson & Co.

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B. M. SHANLEY, Jr., CO.

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14 and 18 Kt. GOLD JEWELRY

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FINE MESH BAGS

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

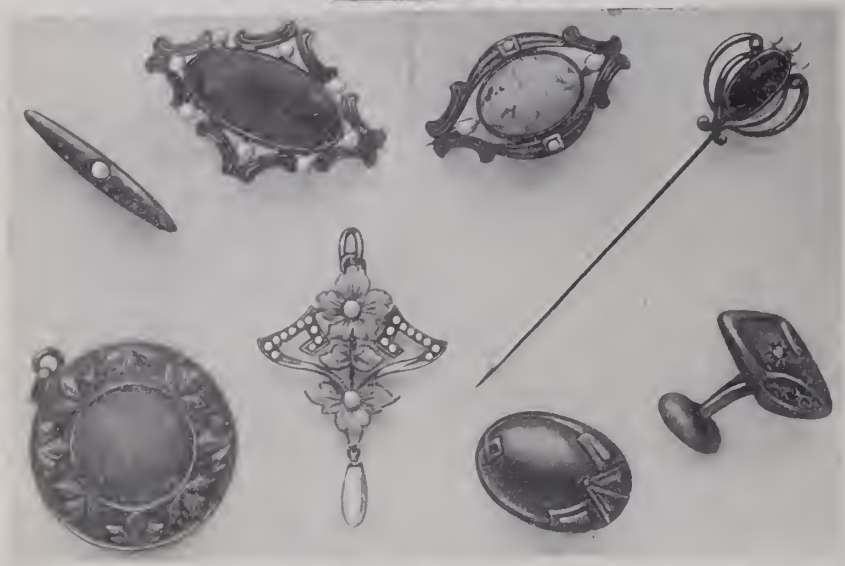
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For the Jobbers

New and Popular Priced Goods

S. K. & W.
SILBERMANN, KOHN & WALLERSTEIN
MANUFACTURING JEWELERS,
OFFICE 37 MAIDEN LANE, FACTORY NEW YORK.

A General Line of 10 K. and 14 K. Gold Jewelry





OUR salesmen are out with new samples of SILVER DEPOSIT WARE, PHOTO FRAMES, MIRROR FRAMES, DESK CLOCKS, BELT BUCKLES, SASH PINS, CIGARETTE CASES, THERMOMETERS, BAROMETERS AND NOVELTIES.

Goods that catch the eye because the quality and show are there. The price is the lowest that a good article can be sold for. Not the very cheapest, but the best for you, because you can sell more of it. The line of uniform best quality.

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Silversmiths and Goldsmiths

Makers of High Grade

Gold Mesh Bags

Vanity Cases and Cigarette Cases, etc.

ALSO SILVER MESH BAGS

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NEW YORK

Trade-Mark

Telephone 6383 Orchard



COMPASS CHARMS

WITH MOUNTINGS OF A PLAIN, FANCY, OR NAUTICAL DESIGN

Especially Suitable for the

YACHTSMAN
BICYCLIST
FISHERMAN
HUNTER or
TRAVELER

A practical ornament which will adorn either fob or chain. The movements are the finest manufactured.

Lockets for one, two or three pictures, in round, oval, heart and fancy shapes.

Crosses, Fobs with and without Seals, Links, Safety Pins, Jockey Charms, Scarf Pins, Stone Heart Charms, Bangles, Etc., Etc.

T. W. ADAMS & CO

Manufacturers of 14k Jewelry Only
15 Maiden Lane, - NEW YORK
103 State Street, CHICAGO, ILL.
Factory, 83 Union St., Newark, N. J.

TRADE A 14 K MARK

La Vallieres
Brooches
Pendants
Scarf Pins
Link Buttons
Lockets
Studs
Earrings
Princess Rings
Cluster Rings
Banquet Rings
Signet Rings
Carved Diamond Rings
Fancy Setting Rings
Plain Setting Rings

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MAKERS OF A COMPLETE LINE OF

Diamond Mountings in Gold and Platinum

and

Fine Diamond Jewelry

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New York





ET EARRINGS

A complete line mounted in 10 Karat and 14 Karat. Screw and Pierceless.

MMEDIATE DELIVERY

SEND FOR SELECTION

MILTON L. ERNST

Twelve Dutch Street NEW YORK

For the Jobbing Trade Only

Popular Priced 10 and 14 K. Jewelry



DO YOU REALIZE what it means to manufacture gold chains of excellent quality and faultless construction and sell them at prices much below what the retailer ordinarily pays for chains of similar quality? It means that we have a well organized factory and prefer selling these chains ourselves directly to the trade, thereby giving you the benefit of what it would cost to maintain a necessarily expensive organization of traveling men.

THAT NEW CHAIN we are exploiting is solderless and flexible, without stringing, 15-inch lengths only. IT SELLS AT SIGHT.

Write for a sample.

ALOIS KOHN & CO., 16-18 Maiden Lane, New York

1850 MAKERS OF GOLD CHAINS 1909

TRADE-MARK

HAND MADE RINGS



CHINESE SEAL RING
14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Peart, Turquoise Matrix. 14-Kt.



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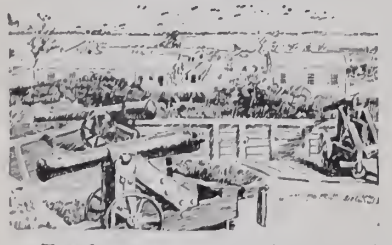


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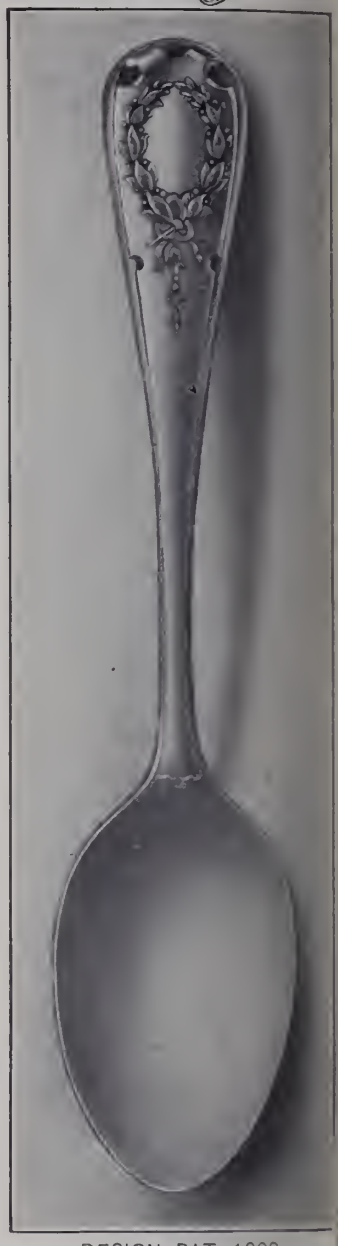
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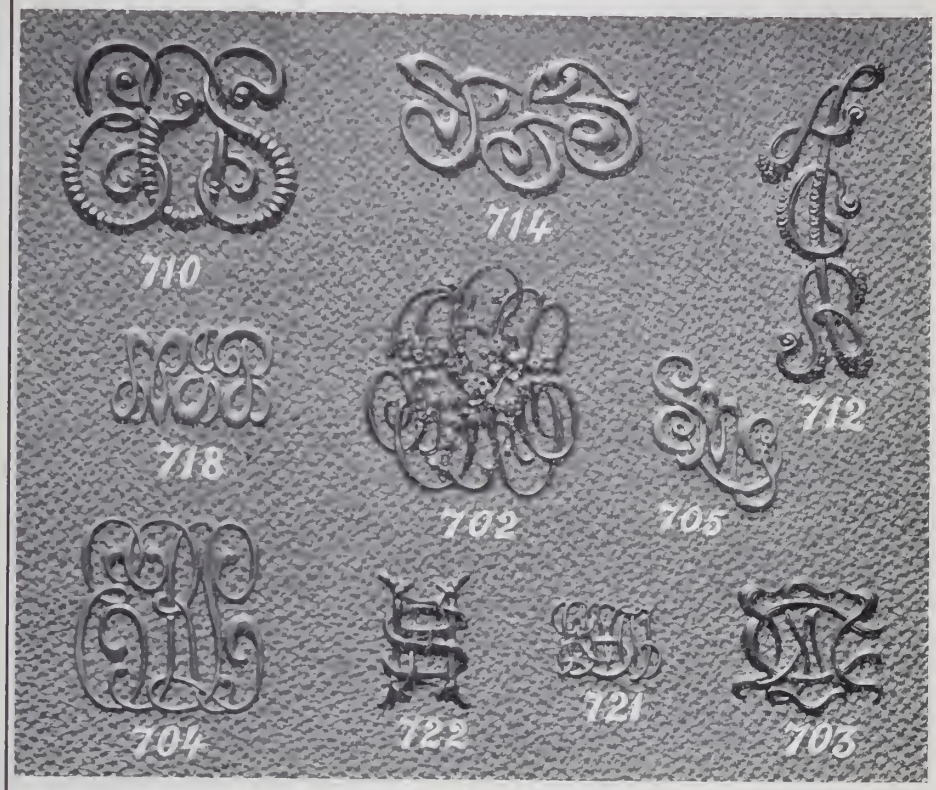
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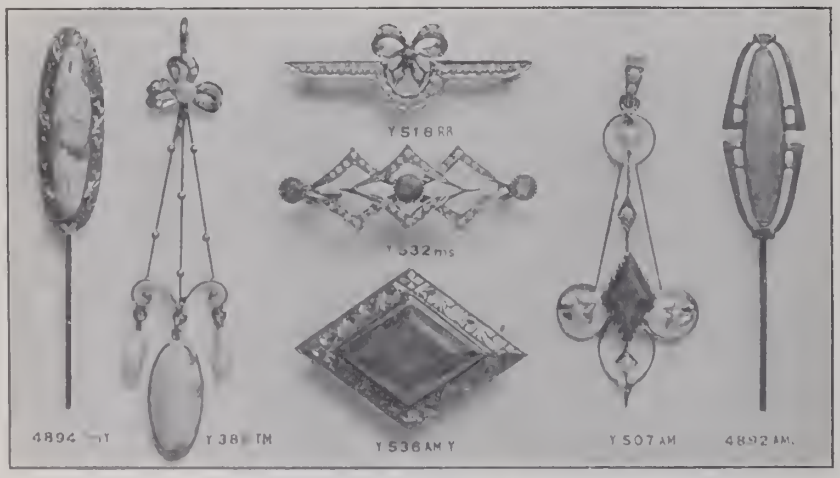
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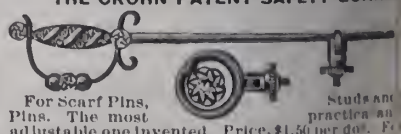
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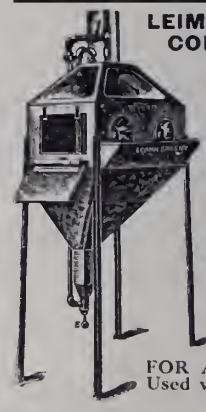
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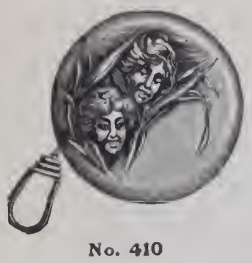
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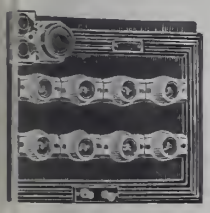
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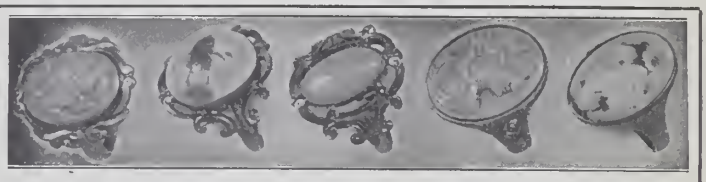
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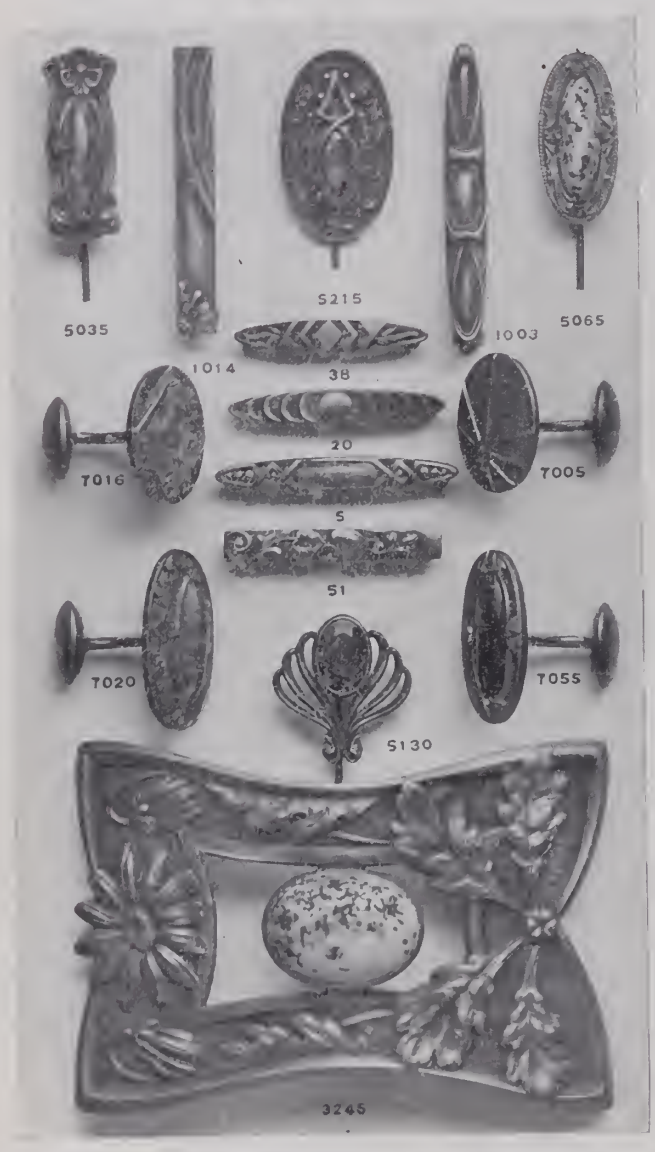
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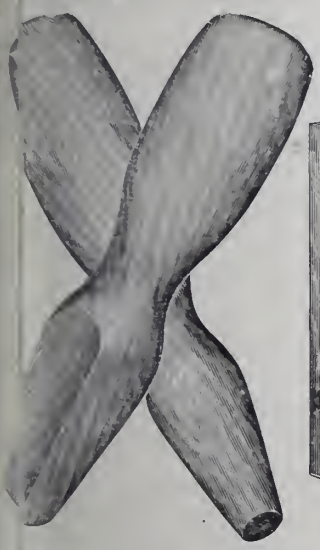
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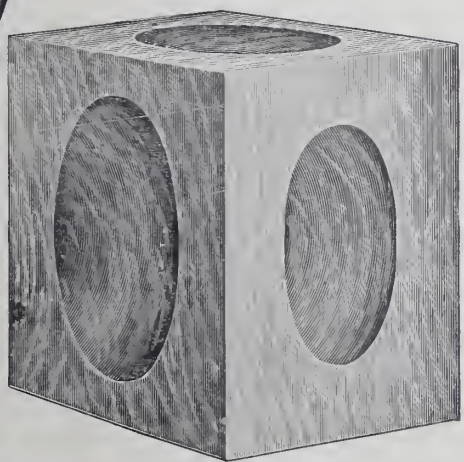
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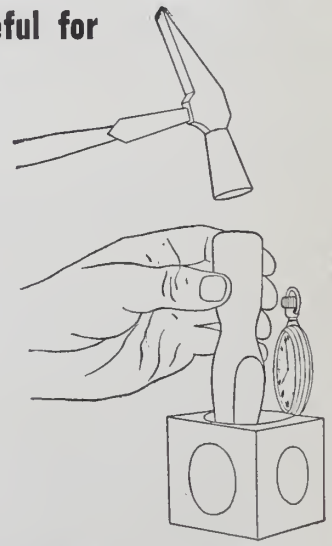
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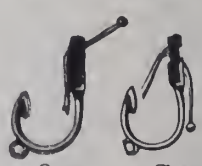
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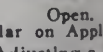


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4372 Light Blue Enamel, Brilliants
4373 Green, Brilliants
4374 Jet, Brilliants



4367 Red Enamel, Brilliants
4368 Light Blue Enamel, Brilliants
4369 Green Enamel, Brilliants
4370 Jet Enamel, Brilliants



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4409 Green Enamel
4410 Jet Enamel



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4392 Light Blue Enamel
4393 Green Enamel
4394 Jet Enamel



Enameled Jabot Pin
4342 Red and Green 4343 White and Green
4344 Jet



4129 Buckle } Black Enamel
4129½ Pin } Roman Finish



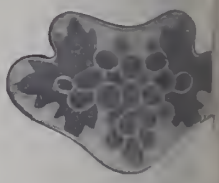
4128 Buckle } Black Enamel
4128½ Pin } Roman Finish



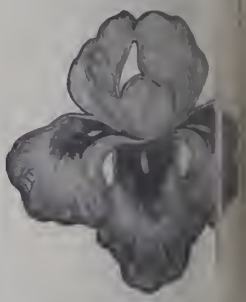
Enameled Jabot Pin
4347 White and Green 4348 Jet



Enameled on Sterling Silve
4336 Red, White and Gree



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4359 Purple, Green and W
4360 Red and Yellow, G
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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

LVIII. WEDNESDAY, JUNE 2, 1909. No. 18.

A Magnificent Gold Chalice.

AGNIFICENT chalice, 14 inches high, a gift to the Jesuit Church, Orleans, was recently made by D. A. , a jeweler at 135 Bourbon St., that d has been the subject of considervorable comment from the trade and alike The chalice, which is said to of the finest that has been presented urch in the south, is the gift of Miss ret McNiel, and is valued at $3,500. design, which is on Gothic lines, was rk of Mr. Walter, who was four in perfecting the work. The maof which the chalice is composed karat gold, except the inner cup, is of 24-karat gold.

he base are four panels depicting the f Christ, the Crucifixion, the Sacred and St. John; each of these is en- by raised gold frames and orna- in blue and white enamel.

outer frame holding the gold cup is n raised scroll work, and is set with monds. An illustration of the piece on the front page of this issue.

of the M. Robert Guggenheim Automobile Trophy.

design of the Guggenheim trophy r the automobile race between New nd Seattle, Wash., was recently the of a competition, and as noted in EWELERS' CIRCULAR-WEEKLY a few ago, the prize of $250 for the deas awarded to Shreve & Co., San co, Cal. In addition to the prize m was also awarded the contract ke the cup. The finished trophy one of the finest that Shreve & Co. ver turned out, and will be symot only of the race itself, but of aska-Yukon-Pacific Exposition and stern country as well.

cover of the cup represents the rn hemisphere, showing the contin 18 karat gold. Upon the hemi- poised on a flying wheel, is a figure ory. The figure is draped with a on which are the words, "New to Seattle." At the base of the here are shown polar bears sug- of Alaska.

mediately below are four panels, en- the cup, two of which only are in the illustration on this page. One e shows a scene of the main street ttle, and in the other a view of the ion buildings; these, however, were s suggestions, as other designs may d in the finished cup. Separating f these four panels is a totem pole, red enamels. Below the name of p, instead of "Alaska-Yukon-Pacific pition," as used, will appear "M. Robert Guggenheim Trophy," the letters made of gold nuggets.

On the base is a wreath of laurel and gold sprays, holding a large nugget of Alaska gold. Below the panels, encircling

(Continued on page 53.)



PRIZE DESIGN FOR TROPHY FOR AUTOMOBILE RACE FROM NEW YORK TO SEATTLE, WASH.

I.

Nowadays there is as much an "UPLIFT" IN ADVERTISING as in anything in commercial life. Advertisers, advertising managers, copy-writers, all want facts that can be backed up by merchandise when planning an advertising campaign.

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We wish to interest only those who care about what kind of gold rings they sell.

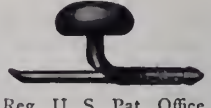
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ainty Novelties in Gold, Silver and Gems Now in Demand Among the People of Taste in France's Capital.

s, May 24.—In men's jewelry there e r a wide variety, and the articles rl for masculine usage savor more of the conventional. Some latitude issible in cigarette and match hold- vich look best when they correspond. -to-date man wears his match box watch chain in guise of a locket, and ten sufficiently ornate to be substi- or one.

is quite the most useful and utili- metal for this purpose, and the silversmith with his instinct for requently works out an original de- utilizing several colors, almost black ished silver, associated with pale a white variety, the body of the g usually of the darker-toned while the etched or repoussé decora- worked out in lighter tones. For e a cigarette case of dark gray dead- d silver with a raised pattern of a of mistletoe or lily pads in a more c. tone is very artistic. Others reveal onious combination of aluminum and a basket pattern, while still others burnished gold barred with sparkling f rubies or other stones. Grooved are another fancy, while there are ers in stripes or plaids resembling terial of a man's shirt.

e are rich cases of translucent with corners of thick-set precious while some show exquisite *genre* or g subjects in miniature painting. A floral tracery in gold relieved a sur- *gros bleu,* empire green or mauve while there are dead white surfaces ainted wreaths or bouquets strewn e surface. Golden sun ray effects veiled with translucent enamel of st etheral hues are charming.

ulette board in enamel occupies the of a silver cigarette holder, while ther are a series of sporting em- a card showing the ace of hearts, 's head, a ballet dancer and a jockey here are tartan plaid designs in col- d namels, or those of silver with a f ruby flies or gray-blue swallows. are diaper patterns, ribbed designs k enamel and aluminum, enamels ain gold borders and others of silver in an intricate design; also burnished silver with an oval picture of a 's head in the center. Bright and ver in stripes is effective, while To- ork is elegant.

e links are often of exceeding rich- although as a rule men of good taste the showy jeweled buttons, prefer- e unobtrusive round ones of mother- l rimmed narrowly with gold or sil- th a tiny stone where the eye of the should be. Others consist of small s in a checker-board pattern in black l and brilliants; or perhaps of ame- or rubies embedded in an almost in- setting. There are triangular links bound, and of topaz amazonite or us quartz, malachite or lapis-lazuli or others of striped or plaid enamel. Still others are of baroque pearls or of balls thickly incrusted with brilliants crossed with narrow lines of dark blue or red enamel or tiny precious stones of a color. Instead of taking the circular form, other links are oval or square, or of colored gold etched or in repoussé work.

WATCHES.

The men over here wear watches which would appear almost too showy for masculine use elsewhere, some very pretty ones in very flat shape being of solid colored enamel divided by concentric rings of white as fine as a thread, while others are solid colored, the enamel framed in a circle of gold. Others show sun-ray effects inclosed in an ornamental border of enamel in palish tones.

Blackened silver watches with a raised or etched patter in pale gray and bright metal are more practical, while others are of silver with raised gold decoration. Open-faced watches have a dial of emerald green.

Marie Louise blue or purple with golden numerals are liked. Such watches are worn with rather heavy gold chains or on a fob of black moire with a fetiche, a medal or a reproduction of an old fashioned seal intaglio hanging from the end.

CANES AND UMBRELLAS.

Canes come in great variety and in many fancy designs. Crooks are preferred to knobs and lend themselves to endless decoration. The woods are pimento, malacca, ebony and bamboo. Some terminate with a top of the same occasionally carved. However, the crook or knob is usually of ivory or silver, the former often showing a design in reticulated silver or a succession of graduated metal rings on wood. There are grinning dragons or serpents heads in dull silver repoussé; also handles of Toledo work in gold inlay on steel.

There are cane umbrellas containing tiny electric lights, others with flat tops to hold cigarettes and matches. There are sticks of rhinocerous hide with handles of clear horn. Also beautifully carved images in ivory, a warrior's head or an African in black enamel. Quaint are the animal heads; that of an ape, a pug dog, a black cat or a parrot. Some canes have a place in the top for a pipe; very convenient for the inveterate smoker. There are great balls of silver or gilt with metallic over decoration.

Umbrella handles are of rough wood studded with silver nail heads. Others are flattened knobs through which a metal ring is passed, or crooked handles, silver bound or banded; others show a horse's hoof in horn with silver nails, or represent golf sticks of stained or natural wood. Straight wooden handles are entwined with a silver ribbon, while there are others in interlaced or lattice work decoration.

Cravat rings are of gold or aluminum set with small precious stones, while a pretty design shows a gold racket with pearl ball.

There are finger rings of aluminum very plain and wide, set with a single large diamond or several smaller stones; also heavy gold rings in which are sunk colored gems. For the sentimental man there are heavy gold seal rings, which on being opened disclose the features of the loved ones so small that a magnifying glass is used to inspect it.

Scarf pins are popular in the form of some animal, wild or domestic—an elephant or deer, a dog, a cat, etc., in gold repoussé. Others are in the comic style made famous by Benjamin Rabier, such as frogs, crocodiles, birds and horses. They are but rude silhouettes of animals, but have become quite the fashion. As porte bonheurs the silhouette of a grasshopper or jockey are liked, especially carved upon a thin silver disk.

Automobile medals to carry when one is traveling are greatly in demand, being usually in the shape of the image of a saint or some heathenish fetische. St. Christopher, the patron of travelers, is often invoked, and a late design shows the head of the saint in high relief of silver set in a circlet of gold with a prayer engraved. Others of Egyptian or Persian origin are quaintly engraved in Arabic characters with some motto characteristics of good luck or there are symbolic images on elongated pieces of turquoise matrix of Chinese jade.

Mascots for the house are also fashionable, and everywhere one sees such ornament on the mantel; even though one does not put faith in their efficacy they are worthy of acquisition because of their artistic quality. Such things are closed in a leather and satin-lined case, which is left open and makes a charming background. There are ravens as black as a coal exqusitely carved and perched upon a column of rose or green quartz with a golden tracery. A black pug emerging from a golden kennel on a slab of malachite or lapis lazuli, or an ebony cat with its back up lying on a bit of rock crystal are liked.

COUNTESS DE MONTAIGU.

Design of the M. Robert Guggenheim Automobile Trophy.

(Continued from page 51.)

the cup, are the words in Yukon nuggets "Alaska-Yukon Exposition. At the base of the stem, above the pedestal, is shown the State of Washington flower, the rhododendron, modeled in full relief, which rests on classic pillars upon the base.

The pedestal upon which the cup is mounted is of curly redwood, partly encircled by a silver band showing a sketch of automobiles. At each corner of the base, and standing out beyond the cup proper, are four busts of Indian chiefs of the north, with the bust of Chief Seattle showing prominently.

A woman believed to be a sneak thief was arrested in Northampton, Mass., May 20, on the complaint of Miss Ula Graves, bookkeeper for Frank E. Davis, who claims she saw the prisoner steal a vase as she was going out of the jewelry store. Miss Graves followed the woman to a drug store and then into Phelps & Gare's jewelry store, where she had her arrested. The missing vase was found in an umbrella which the woman carried. The prisoner was held for examination to-morrow in $300 bail.

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(Continued from issue of May 5.)

EFORE soldering the sides of the casket to the base, the top moulding on which the lid will eventually fit should be ered all round the sides. The settings nclose and hold the center panels, and ibly also the long narrow panels at corners, should be made and soldered so that in case the sides should be wn out of shape in the fire, when these us items are soldered on, they can be oughly set before going on to the base, s rather difficult to do much to them they are once soldered on. The set- need only be plain bands of thin l about 1/12 in. high, which can be to the size and shape required. If e to fit accurately the uppermost edge he setting need then only be burnished , or it may be slightly scolloped, in the panels should be enameled, as little pressure as possible should be applied he enamel, which easily splits. The ops, if the metal is very thin, or made he silver, can be pressed over the panith very little force.

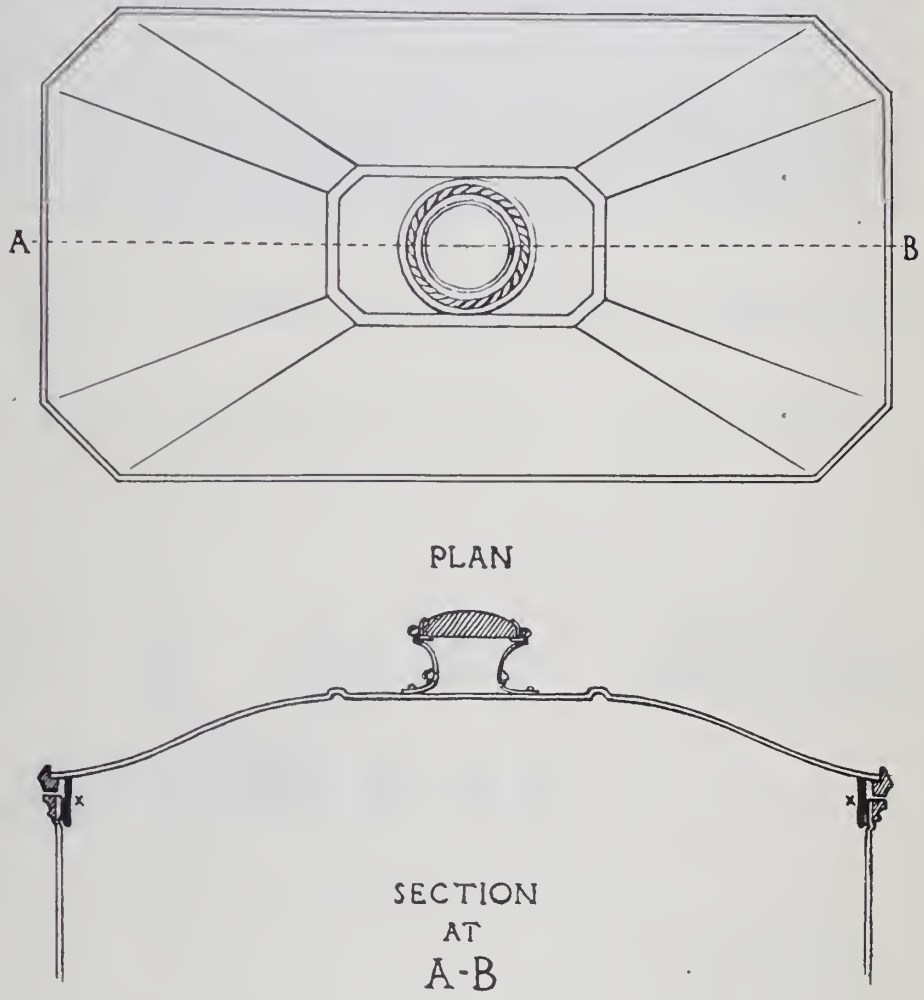
he top moulding can be either cast in s or swaged, like the mouldings on base, and fitted on in the same way, being taken that the various pieces fit utely close on to the sides, as a gap even the two would be very noticeable the casket was opened.

soldering the sides on to the base the difficulty is to keep the sides square, ey are very liable to be pulled out of with the heat. The general tendency s to be for the sides to sink in, owing e fact that the corners, because of their , are naturally stronger, and therefore their shape better than the long sides have no support. The only way to eract this tendency is to provide some of support by means of a small square soldered all round on to the base, in a manner that when the sides are d on they will just butt up against this and so be prevented from sinking in g the soldering.

e sides can be further strengthened by two or three pieces of binding wire round, making loops at each of the rs, using the binding wire in the same as when the sides were soldered to- r. (See sketch in issue of May 5.)

keep the sides down on to the base soldering, binding wires should be d right over the top of the sides and the base. Another advantage of ring a wire on to the base before plac- he sides in position is that it prevents e from shifting during soldering, which easily happen if the two parts were y tied together with binding wire. r solder should be used than that used ously, and all solder lines and joints ally protected with rouge and whiting, to preclude any danger of the joints g.

he lid may be made to either fit in with e ezel all round, or it can be hinged on. Whichever way of fitting can be used, the construction will be the same. The lid in the case under consideration consists of two main parts, viz., the actual lid, which is made in one piece and shaped with the hammer; and the knob, by which it is lifted up or pulled out, whichever the case may be.



PLAN AND SECTION, THE LATTER SHOWING THE LID, PART OF THE SIDES AND THE WAY THE TWO PARTS FIT TOGETHER. XX INDICATES THE BEZEL WHICH IS SOLDERED ON TO THE LID.

For the lid an oblong piece of metal, measuring about 9⅛x5⅛ in. and about 12 in. in thickness, will be required. The plan of the lid should next be set out. Its outline is the same as that formed by the sides of the casket, while the raised table in the center, on which the knob is soldered has the same proportions and outline on a smaller scale, measuring 3x1 8/12 in., with the corners in proportion. When drawing the plan two lines should be drawn for the raised table in the center, the one ⅛ in. inside the other, so as to form a slight moulding which can be embossed from the back.

The corners of the center table should now be connected by straight lines with the corners of the larger oblong which forms the outline of the lid, and the plan is then complete. A reference to the sketch will make this clear. The lines should be gone over again with a steel point, so as not to lose any of them in working.

Although this lid looks rather difficult to shape, it is a comparatively easy piece of work, and can be done almost entirely with one or two hammers and punches on the sandbag, and a fairly thick block of wood; the ordinary bench in the workshop answering quite well for the purpose.

With a punch about ¼ in. long, shaped something like a very broad blunt tracer, the metal can be embossed to form the moulding enclosing the center table. Then with a tracer—which must, of course, be much narrower than the one just used, but not sharp enough to cut the metal—the lines connecting the center table with the outer edge of the lid should be marked in: marking them in fairly deep at the center moulding and allowing them to die away as the outer edge of the lid is approached. It will be found that working on the sandbag the tracer will not make much of an actual line, but will rather have the tendency to force the whole of the metal round about the line downwards, according to the strength of the hammer blows. After hammering with a punch along these eight lines connecting the center with the outer edge it will be found that the center has lifted

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perceptibly from the outer edge. If now the metal is annealed, the center can be further raised by using one or two hammers, and the slight dip half-way between the center and outer edge can be gently hammered in from the front with a small hammer, holding the metal firmly on the board. It will be found that, provided the metal is annealed once or twice, and ordinary care is exercised, the action of the lid can be got quite easily without the use of shaped steel tools. All that is necessary is that, after having obtained your final shape, the lid should be filled with soft pitch, and carefully planished down with the hammers previously used. The eight corners or miters tried up with one or two flabbish punches, letting the pitch away quite gradually towards the inner outer edge of the lid. The moulding which encloses the center table can also, while the lid is on pitch, be carefully worked into whatever position is required.

The moulding which encloses the outer edge of the lid should be made just a trifle deeper than the moulding along the sides, so as to form a slight step between the two when the casket is closed. This moulding can also be varied according to the taste of the craftsman.

As will be seen on reference to the sketch, the moulding should not be soldered on to the lid, but the lid should fit into the groove on the side of the moulding, and be afterwards soldered. This step can be made in various ways. It can be filed or chiseled out while the moulding is in strips—*i.e.*, before it is mitered together, or if the strips are cast it can be provided for in the casting pattern, and will then only need cleaning up after the pieces have been cast. Another way would be to solder a square wire all round on the inner side of the moulding.

The chief difficulty in making this moulding will be to make it correspond exactly with the moulding on the top of the sides. The mitering the various pieces together should always be tested on a plan drawn out quite accurately. If this plan is carefully worked to, when making the sides and the lid, the two should correspond fairly accurately when brought together. The moulding of the lid when complete should, however, be placed on the lid and any slight error rectified with the pliers, or, if need be, by cutting one of the corners and soldering it up again. It is impossible to alter any of the angles after the lid has been soldered in.

Whether the lid be hinged or not, it will be necessary to make a bezel to be soldered on to the lid, which will fit into the body of the casket. If the lid is not hinged this bezel will, of course, form the sole fitting, and will have to fit very accurately, as otherwise the lid will be continually jarring and dropping out when the casket is moved. Even if hinged, the lid will fit and close down much better if a bezel is soldered on. This bezel should be about $\frac{1}{4}$ to $\frac{3}{8}$ in. wide, and made of size 12 sheet metal. It should be carefully fitted before soldering on to the lid, making it, as a thing, on the small side, stretching when soldered up with a hammer on a steel tool. If possible it should be made out of a strip of metal, as this is much the quickest and most satisfactory way, filing about two-thirds of the way through the metal with a three-square needle file at each of the corners in order to obtain a sharp angle. If the bezel should not butt against the moulding on the lid a line should be marked with the dividers all round on the lid where it is to be soldered, and a number of small stitches put in in order to ensure its remaining absolutely square while it is being soldered, as, if it should shift, the whole lid would be thrown out when it is fitted on to the body of the casket.

W. S.

(To be continued.)

Alaska-Yukon-Pacific Exposition Opens Its Doors at Seattle, Wash.

SEATTLE, Wash., June 1.—When President William H. Taft at noon to-day presses the electric button that is to signalize one of the greatest achievements of the 20th century, the gates of the Alaska-Yukon-Pacific Exposition will be formally opened, and the great fair, for which six years of preparation have been devoted, will be in full swing.

The slogan spread throughout the land, "The Fair That Will Be Ready," has already been justified. The fair stands ready to-day, and only waits the electric ring from the executive hand to make it officially complete. It has been an accomplishment of well planned purpose such as has not been previously chronicled in exposition annals, for this exposition, of all those recorded, might have opened before its scheduled day.

Seattle's 300,000 population has already been swelled by an influx from all quarters of the globe, and as the tide of eastern visitors has only begun to arrive it seems certain that the most sanguine predictions as to the attendance will be borne out by facts.

The Alaska-Yukon-Pacific Exposition is primarily beautiful because of its remarkable location. Mount Rainier, the highest mountain in North America, seems almost within walking distance of the grounds, though, as a matter of fact, it is 80 miles away. The Cascades, the Olympics and the Selkirk ranges make an amphitheater of the low land about Seattle in which the exposition has been reared, and two beautiful lakes, Washington and Union, together with far-famed Puget Sound, fringe the boundaries with a sheet of water. There has been little or no need for artificial landscaping.

The heart of the exposition is the Court of Honor. Here the United States Government building stands as the central figure. Cascades of water, to be brilliantly illumined at night and bounded by flaming masses of the most brilliant flowers, tumbled down the center of the court. On either side are the buildings of Alaska, Hawaii, Europe, the Orient, Agriculture and Manufacture, all designed with a view toward the symmetry of the whole. A monument depicting the spirit of the fair looks down upon the scene.

Seven of the exposition buildings are to be permanent, and upon the closing of the fair, Oct. 16, will revert to the University of Washington, upon the grounds of which the exposition stands. These are fine examples of dignified art, two of them—the Forestry and the Arctic Brotherhood structures—being constructed of logs, and perhaps the most striking buildings on the grounds. The first named is remarkable for its colonnade of log pillars, 134 of them in all, and each of five feet in diameter. Washington, Oregon and California have handsome State buildings.

As its three-part title indicates, the exposition is to exploit Alaska, the Pacific Islands and the Orient as much as the pushing western States, perhaps the most interesting of the exhibits installed go to show the resources, the progress, the advantages of these contributors. Alaska is proven to be more than a land of gold and snow, and the Pacific and the Orient are revealed as homes for civilization and industry as well as native melodies and fascinating art.

A great pile of gold, said to amount to $5,000,000, is deposited in the center of the Alaska building and panoramas of the northland, of Hawaii and of northwest counties and cities are among the remarkable things numbered among the exhibits.

China and Japan have outdone all previous attempts at comprehensive and artistic displays, and Korea and Formosa have become their rival exhibitors. The Philippines have a building typical of their simple architecture, and various of the most famous of the island tribes will have picturesque villages among the many colonies.

The Pay Streak is the amusement way of the exposition and promises to have much that is new and novel.

Many exhibits that will interest jewelers have already been installed, prominent among which are those of the Waltham Watch Co., the International Time Recording Co. and Jos. Mayer & Bros.

Death of Nathaniel Leonard.

BOSTON, Mass., May 28.—Nathaniel Leonard, a well known Charlestown jeweler, with a store on Main St., that district, died Wednesday afternoon at his home, 5 Prescott St., Charlestown. Since last Fall he had been in poor health and for two weeks prior to his death was confined to his bed. His death was due to a complication of diseases.

Mr. Leonard was born in Camden, Me., July 9, 1833. His early education was secured at the Westbrook High School and the Farmington Normal School. When 18 years old he came to this city and found employment in the leather finishing industry in Charlestown, and several years later he succeeded his brother in the jewelry business.

In 1891 Mr. Leonard was appointed by Judge H. H. Bragg a probation officer of the Charlestown police court, and these duties he performed with a high degree of efficiency, while continuing his jewelry store. He had resided in Charlestown 57 years, and was always active in local affairs, having been one of the earliest and staunchest members of the famous artillery association.

Thirty-seven years ago Mr. Leonard married Miss Adeline Marshall, who, with his sister, Mrs. Gammons, survives him. The funeral services were held at 2 o'clock this afternoon at the house. Rev. John Evans, pastor of the First Universalist Church, Charlestown, officiated. The body was taken to Augusta, Me., for interment.

The Oriental Turquoise Matrix

This gem, unparalleled in beauty by anything in the blue variety of opaque stones, and positively occupying the first position in the matrix family, is in every respect superior to anything of its kind yet known in the stone market. Being of an exquisite color that does not fade, varying in shade from the most delicate sky blue to the deepest azure, superbly marked by veins of golden brown or pure black matrix, and lastly, by reason of its superior hardness admitting of the highest polish ever attained by any turquoise, it is one of the most beautiful of gems.

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Jewelers Recover from Pawnbroker Articles Entrusted to a Salesman but Pledged by His Agent.

Very interesting suit affecting the rights of welers and pawnbrokers has just been ded by Justice Bischoff of the New Supreme Court, in an action brought Freudenheim Bros. & Levy, wholesale ers at Maiden Lane, against Bernard r, a pawnbroker on the Bowery, Man- n.

e action arose in this way: Freuden- Bros. & Levy had a salesman named on, to whom they entrusted mounted ond goods and loose diamonds for sale, ing to pay him a certain commission all goods sold. Levison was to sell in the territory west of Pittsburg. ly after obtaining the goods, and while route, he sent some of the goods to k of his in New York, directing him wn them and to apply the moneys he received from pawnbrokers in nt of certain notes of Levison, or to it it in Levison's bank to meet certain evison's obligations.

s conduct on the part of Levison was liscovered by Freudenheim Bros. & until about a year after the employ- of Levison, and upon discovering the the jewelers demanded their goods the pawnbroker, who refused to de- them unless he was paid the amount d advanced. This Freudenheim Bros. vy declined to do, and thereupon ht suit in replevin to recover their rty.

is action came on for trial before Jus- Bischoff in the Supreme Court, on day, May 25, and was concluded on sday, at which time Judge Bischoff di- d a verdict in favor of Freudenheim & Levy for the recovery of the mer- lise.

e pawnbroker, through his attorney, ed that he was protected in the ad- s under what is known as the Factor f New York State, a statute which pro- that where one person entrusts prop- to another person for the purposes of such person shall be deemed the true r thereof, so far as to give validity to ontract made by such agent with any person for any money advanced upon aith thereof.

e plaintiffs' counsel, on the other hand, nded that in order for a pawnbroker y other person to avail himself of this te, and to acquire a lien upon the s pledged, it must be shown that the y was advanced to the person who had given possession of the goods by the r and upon the faith of such pos- on; and that inasmuch as the clerk to n Levison sent the goods pawned held goods without the consent of the r, and the transaction was with him not with Levison, that the pawnbroker ol not acquire any lien upon the prop- rt. And the jewelers further contended any authority existing on the part of eson could not be delegated by him to other person.

dge Bischoff directed a verdict in favor f he plaintiffs for the recovery of the s upon the ground that the possession f evison's clerk was not with the consent f he plaintiffs, and that the pawnbroker was not protected under the Factor act in dealing with him, and could not acquire any lien such as he claimed.

The plaintiffs were represented on the trial by Isaac H. Levy, their attorney, and Daniel P. Hays, of Hays, Hershfield & Wolf, as counsel, and the defendant was represented by Max D. Steuer.

The suit is a test case, as other actions of the same kind are to follow, and it is therefore expected that it will be appealed at once and the points at issue brought finally to the highest courts for adjudication.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., May 26.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Adelaide: 39 cases plated ware, $2,016; 50 cases clocks, $466; 2 packages optical goods, $503.

Antwerp: 1 case plated ware, $104.

Berlin: 3 cases clocks, $300.

Bolivar: 3 cases plated ware, $230.

Bombay: 33 cases clocks, $660.

Buenos Ayres: 18 cases plated ware, $2,770; 55 cases clocks, $3,498; 1 case watches, $404.

Calcutta: 140 cases clocks, $2,320.

Callao: 3 cases plated ware, $370.

Colombo: 71 cases clocks, $1,234.

Christiania: 21 cases clocks, $919.

Colon: 2 cases jewelry, $188; 8 cases clocks, $1,159; 1 case silverware, $346; 4 cases jewelry, $124.

Copenhagen: 6 cases watches, $277; 4 cases clocks, $100.

Glasgow: 2 packages optical goods, $154.

Hamburg: 3 cases watches, $2,892; 1 package optical goods, $125; 3 cases plated ware, $190; 19 barrels jewelers' sweepings, $900; 5 packages optical goods, $1,110.

Havana: 1 package optical goods, $189; 8 cases jewelry, $440; 13 cases clocks, $204; 1 case plated ware, $125; 2 packages optical goods, $202.

Havre: 5 cases jewelry, $703.

Hong Kong: 43 cases clocks, $375.

Iloilo: 1 case clocks, $260.

Kingston: 8 cases clocks, $178; 3 cases watches, $190.

Liverpool: 2 cases jewelry, $931; 58 cases clocks, $1,019; 1 case jewelry, $500; 7 cases clocks, $355; 3 cases watches, $1,200.

London: 61 cases clocks, $1,860; 2 cases silverware, $400; 22 cases clocks, $841; 3 cases watches, $675; 1 case scopes and views, $300; 13 packages optical goods, $6,026.

Manila: 1 case silverware, $411; 1 case plated ware, $275.

Matanzas: 5 cases plated ware, $590.

Melbourne: 4 cases plated ware, $775; 127 cases clocks, $3,770; 3 cases watches, $110; 1 package optical goods, $221.

Montevideo: 11 cases plated ware, $2,083; 12 cases clocks, $272.

Rio de Janeiro: 33 cases clocks, $530; 1 case watches, $277.

Rome: 1 case jewelry, $200.

Santiago: 37 cases clocks, $299.

Shanghai: 41 cases clocks, $680.

Southampton: 5 cases watches, $1,053; 1 case plated ware, $175; 2 cases watches, $450.

Valparaiso: 3 cases plated ware, $276.

Vera Cruz: 16 cases plated ware, $1,749.

Wellington: 2 cases plated ware, $109; 23 cases clocks, $296; 193 cases clocks, $2,893; 17 cases plated ware, $1,218.

Yokohama: 87 cases clocks, $1,611.

The Boyd Park Jewelry Co. was recently incorporated to take over the jewelry business of Boyd Park at 170 Main St., Salt Lake City, Utah, in payment of the full capital stock of $100,000. Boyd Park is president; C. Park, vice-president and treasurer; while the directors are the above, with Margaret B. Park, J. H. Stutterd and A. R. Thomas, secretary.

Preparations Complete for the Convention of the Pennsylvania Retail Jewelers' Association.

PITTSBURG, Pa., May 29.—Everything is now in readiness for the fourth annual convention of the Pennsylvania Retail Jewelers' Association, which is to meet in Harrisburg, June 3 and 4. Secretary C. S. Wiley of this city mailed out 2,000 programmes Thursday, giving the details of the subjects to be discussed, order of business to be followed and a short history of the organization.

Secretary Wiley told the JEWELERS' CIRCULAR correspondent that the organization has enjoyed a wonderful increase in membership during the last year, as his figures will indicate. A year ago the association boasted of between 60 and 70 members, and now there are 225 on the rolls, an increase of nearly 400 per cent. in a year. Included in the new members are many of the leading if not nearly all of the leading jewelers of the State. Practically all leading retailers of Pittsburg are now enrolled. About 20 new applications were received this week, mostly from merchants of Allentown, Easton and Bethlehem.

The indications are that a large delegation will go from this city. Among others W. F. Steinmacher, Mr. Wiley and John M. Roberts.

The programme is as follows for Thursday, June 3.

THURSDAY, JUNE 3.

Call of convention to order by President Ira D. Garman, 1:30 P. M.

Roll call and reading of minutes.

Appointment of audit committee and appointment of committees on by-laws and constitution.

The president's address, Mr. Garman, of Philadelphia.

Applications for membership.

Secretary and treasurer's report.

Report of audit committee. An adjournment will then be taken until 7:30 P. M.

THURSDAY EVENING.

Address, "Aggressive Salesmanship," H. C. Carpenter, South Bend Watch Co.

Address, "Organization," Col. J. Warner Hutchins, Philadelphia, Pa.

Address, "A Fixed Selling Price," John M. Roberts, Pittsburg, Pa.

Informal talks by members and visitors.

Adjournment.

FRIDAY, JUNE 4.

"Shall Watch Movement Companies Sell Only Complete Watches?" discussions by the members.

Unfinished business and consideration of new business.

Report of resolutions committee and constitution committee.

Adjournment for lunch.

Address, "Pioneers and Promoters," A. L. Sackett, of the Buck Silver Co., Salamanca, N. Y.

Nomination and election of officers and consideration of "Where Shall We Meet Next?"

Election of delegates to American National Retail Jewelers' Association.

The present officers of the association are Ira D. Garman, president; C. S. Wiley, secretary; J. Warner Hutchins, P. C. Yetter, I. A. Deisher, F. C. Bode, W. F. Steinmacher, vice-presidents; J. P. Archibald, A. C. Graul, H. F. Seltzer, executive committee.

The various committees are made up as follows: Trade Interests, Frank Kind, Steele F. Roberts, W. H. Thompson, Jr.; Legislation, C. S. Powell, Geo. S. Katz, H. F. Freeman; Qualities, Wm. Gibbons, S. Kurtz Zook, W. W. Ridisill; Membership, Hugh A. Jackson, C. H. Hamer, August Rhoads; Reception, Mr. Diener, E. L. Rikenbach, Robert C. Gitt.



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Death of Robert Stewart Cutting.

ovidence, R. I., May 28.—Robert Stew- Cutting, one of the old-time manufac- g jewelers of this city, died at his on Walden St., West Barrington, nesday evening, after an illness of four hs. His death is regretted by a large of business and personal friends and e jewelry trade of this vicinity, as he one of the few living who may be l jewelers of the old school.

eceased was born in this city Sept. 18, and received his education in what then the Friends' School, now the s Brown School After his graduation that institution he was apprenticed, at rly age, to learn the jewelry business, which he was identified until his death. arned his trade in all departments in f the shops doing business just pre- g the outbreak of the Civil War. Dur- the latter days of the war he had a act to make certain parts of the Burn- rifles, which were manufactured by the idence Tool Co., in this city.

Cutting started in the manufacturing ry business under his own name t 30 years ago, being located at 409 St., as R. S. Cutting & Co., where, on fourth floor, the firm had a shop 20 by feet. At that time separable buttons all the rage, and with numerous other nufacturing jewelers Mr. Cutting had a nt button," which was marketed with derable success. The average output he factory was about 1,000 gross pair month, meeting with a ready sale not throughout the Union, but in England Canada, the firm having a brisk ex- tion business, with a New York office salesroom at 104 Duane St.

r several years he conducted a lucra- business, but reverses during the dull s of 1893 caused him to remove to a ler shop in the down-town section and several years past he has been located 97 Orange St., where he had continued nufacturing in a modest way since. He ed from active business about two s ago. He never was a visitor among trade of the country, devoting himself cially to the personal superintendence he factory, having a practical adaptabil- yor the mechanical end of the business.

r. Cutting was twice married, first to Ri Aldrich, of this city, by whom one William Aldrich Cutting was born, and 873 he married Julia Mott, of Bristol, y hom he had two sons, Frederick S. and ge E. Cutting. He is survived by all e sons and his widow.

he funeral was held this afternoon from ome on Walden St., West Barrington, A o'clock, and the burial was at Swan t Cemetery, this city.

Received by Isthmian Canal Commission to Supply Eight-Day and Marine Clocks.

ashington, D. C., May 26.—The Pur- hing Agent of the Isthmian Canal Com- ion has received the following proposals to supplying clocks:

or 30 eight-day clocks—Ansonia Clock C $75.30, $104.10, 14 days; Manhattan Sply Co., $96, $105, 30 days; Manning, Maxwell & Moore, $114, 30 days; Fox Bros. Co., $89.70, 30 days.

For 24 marine clocks—F. S. Banks & Co., $629.76, 31 to 40 days; Chelsea Clock Co., $408, 60 days; Manhattan Supply Co., $753.60, 30 days; James P. Marsh & Co., $840, no time; Syracuse Steam Gauge Mfg. Co., $360, 60 and 40 days; Fox Bros Co., $407.76, 30 days.

Court Denies Motion to Sell Assets of Duhme Jewelry Co.—Examination in Keck Case Resumed.

Cincinnati, O., May 28.—In the United States Court Judge Thompson has denied the petition of Receiver Robert de V. Carroll, of the Herman Keck Mfg. Co., to sell the assets of the Duhme Jewelry Co. in order to pay off claims against the Duhme concern. This request was denied on the ground that the Duhme Jewelry Co. has not been adjudged bankrupt, and is not before the court in the bankruptcy proceedings.

About two weeks ago Mr. Carroll paid off 50 per cent. on claims due creditors against the Duhme company aggregating over $20,000, but there is still due creditors about $25,000. As it has been maintained during these proceedings that the Duhme concern is solvent and able to pay its creditors dollar for dollar. Receiver Carroll also appealed to the court for an order authorizing him to borrow about $20,000, to pay off claims, instead of selling the assets. This, however, was denied for the same reasons as for the request for an order of sale. Instead, Judge Thompson, of the United States Court, instructed Bankruptcy Referee Greve to resume the taking of testimony with reference to the two companies and report as soon as possible.

In the meantime the creditors will have to wait on their settlements unless they decide upon some other action.

The taking of testimony with reference to the bankruptcy proceedings against the Herman Keck Mfg. Co. was resumed, May 25, before Referee Greve. J. H. Schmidt, bookkeeper for the two corporations, which were conducted under a joint management and the same set of officers, was asked to differentiate between the affairs of the two concerns in the matter of the bankruptcy proceedings against the Keck company. The object of this testimony is to determine whether or not the Duhme company is also bankrupt.

Mr. Schmidt was asked to go over the books for 1907, at this hearing. He said that on Jan. 1 of that year there was on hand $253,045 worth of diamonds, pearls, rubies and semi-precious stones. Also during that year there were purchased $270,132.40 worth of these stones. The hearings will continue until the taking of testimony is completed.

A demurrer has been filed in United States District Court to the claim of Attorneys Jones and James for $1,500 fees against the Duhme Jewelry Co. for services rendered in the past. They were not in the list of creditors when Judge Thompson authorized the payment of the 50 per cent of the Duhme debts. Creditors are anxious for the sale of the Duhme assets as soon as possible.

W. B. Ragland is now setfled in his new location at 506 Austin Ave., Waco, Tex.

Death of Charles A. Wilkinson.

Providence, R. I., May 27.—Stricken while in the Elmwood garage, Potter's Ave., this city, Charles Allen Wilkinson, of the firm of C. A. Wilkinson & Co., and well known in the trade, succumbed to an attack of angina pectoris, last evening. He had been out for an automobile ride and had just run the car into the garage when he was stricken with intense pains around the heart. Dr. John E. Donley was summoned, but before his arrival Mr. Wilkinson died.

Mr. Wilkinson, who was in his 58th year, was the head of the firm of C. A. Wilkinson & Co., manufacturers of eyeglass and spectacle frames, with a place of business at 53 Aborn St., this city. He had a Summer home at Riverview and during the Winter lived with his father-in-law, Walter S. Hough, 334 Broadway, this city.

A native of Fall River, Mass., he was born March 3, 1852, and was brought to this city when very young and educated here in the public schools and Schofield's Business College. After two years' service in the office of a manufacturer of cotton goods, he became bookkeeper of the old Union Bank, serving as such for about 14 years.

Twenty-two years ago he formed a partnership with Dutee Wilcox, of D. Wilcox & Co., and his brother-in-law, Walter S. Hough, Jr., the firm name being W. S. Hough, Jr., & Co., in the jewelry manufacturing business, with the factory in this city in the Dyer Land Co. building, Peck St., and an office in New York, of which later Mr. Wilkinson took charge. During his business connection with this concern, which lasted for 10 years, he lived in Brooklyn, N. Y. The firm was dissolved about 12 years ago, when Messrs. Wilkinson and Wilcox formed a partnership as C. A. Wilkinson & Co. for the manufacture here of eyeglass and spectacle frames. Mr. Wilkinson returned to Providence to live and continued in the business the remainder of his life.

Mr. Wilkinson was married Oct. 28, 1874, to Eliza R., daughter of Walter S. Hough, president and treasurer of the Wightman & Hough Co., manufacturing jewelers. Although a member of the Churchmen's Club, Board of Trade and West Side Club, his social relations were not conspicuously those of a clubman, but rather those due to a characteristic sympathetic fellowship which made for him warm friends in business, personal and church circles. In early life he was a member of the Beneficent Congregational Church of this city, but after his return from Brooklyn he became a member of All Saints' Memorial Episcopal Church, of which he was a vestryman at the time of his death.

Deceased is survived by a widow and by three sons—Howard H., Frederick C. and Ralph A. Wilkinson—all of whom are actively identified with the firm of C. A. Wilkinson & Co.

J. R. McLellan, of the Howe jewelry store, Wichita, Kans., is obtaining fame as an inventor. He is a patentee of an ironing board which is about to be manufactured, and is also the inventor of an aluminum mailing device for jewelers, opticians and others. In addition, he has a patent pending on an automobile lamp.

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The Diamond Markets.

TWERP, May 19.—The general condi- of the diamond market here is good te of the fact that certain goods, es- ly small sizes, are somewhat neglect- Why they are not called for is dif- to understand, as in all other es of the trade business is brisk. s continue to arrive in large num- nd this is considered a very grati nd cation as far as the future is con- It is generally believed that if the market remains firm and interna- politics do not develop an unex- crisis the diamond market will soon brisk here as in the best periods of st.

previously noted, the diamond deal- Antwerp have decided to work col- y for the success of the Brussels tion. All the important men in the will participate in the movement to s along, and a prominent and bril- xhibit from the trade is expected. elgian Government is appointing the s and the members of the groups asses for the jewelry, silver and s stone section of the exhibition, llowing appointments having already made public: Louis Coetermans, is city, deputy-president of the J. Ryziger, of Brussels, vice- nt; Member Ad. Adler, Antwerp, president; A. Adler, vice-president, the members are Messrs. Dreyfus, ker, Limdy; S. Kleinberg, F. Schul- Tolkowsky, Tom, Heydt, Rondeau, Wolfers & Antoni, Antwerp; Mr. nans-Hayden, Brussels.

as reported that the members of the g committee in Brussels intend to syndicate for the buying, selling tting of diamonds.

Turkish dealers in this city have a club here and will establish a of diamond traders known as the n Union.

Pauwels, who controls the Sté Ame nd Club, and E. Hermans, have been members of the *Conseil des Prud'- s.*

TERDAM, May 20.—Little or no change en felt in the condition of the dia- market here within the past few but American as well as European seem to be eager to get all the le goods that they can. Light brown ge sizes have been in demand to a rable extent, but have been very n the market of late.

nly large goods, but mêlée and small f good quality have been finding akers recently, and the attitude of erican customers has given the local reasons to hope for a boom in the an trade in the near future. It is y believed that as soon as the tariff is settled in the United States and s resumes its normal proportion the for diamonds will be greater than ply. In fact, it seems that many have been acting on that supposi- d buying diamonds of good quality elief that these stores will be higher ri and harder to find in the Fall than er were before.

The manufacturers are taking rough in all qualities as soon as it is shown by the Syndicate and the factories are all working with full forces.

Among the American buyers in this market were representatives of the following firms: L. & M. Kahn & Co., Irving Baum, H. A Groen & Bro., Powers & Mayer, H. E. & J. E. Judels, Reichman Bros., Oppenheimer Bros. & Veit, Van Gelder Bros., all of New York, and Mr. Levison, of the California Jewelry Co., San Francisco.

The condition of the diamond market in New York has shown a marked improvement of late, and the increased amount of cut and uncut goods imported has again revived the diamond-cutting industry in this city, until now a large percentage of the diamond cutters are employed and practically all the factories are being run under full time. This condition of affairs is the more remarkable when it is considered that last year at this time there were 300 diamond cutters out of work in New York and Brooklyn. It is reported that large orders for rough, to be shipped in June, have been placed with the Syndicate in London, and this would indicate that practically the entire force of diamond cutters will be at work within a few months. The difficulty which dealers find in getting fine-cut goods abroad indicates that the diamond-cutting industry in this country will grow to much larger proportions than before the panic.

Importations at the Port of New York.

Weeks Ending May 23, 1908, and May 22, 1909.

China, Glass and Earthen Ware:	1908.	1909.
China	$37,010	$95,700
Earthen ware	7,442	18,412
Glass ware	22,152	27,611
Optical glass	987	2,626
Instruments:		
Musical	7,304	10,359
Optical	9,569	11,060
Philosophical	4,983	3,070
Jewelry, etc.:		
Jewelry	4,085	12,785
Precious stones	83,012	703,864
Watches	24,264	32,606
Metals, etc.:		
Bronzes	1,029	.....
Cutlery	30,765	47,287
Dutch metal	2,095	2,470
Platina	57,822	36,478
Silverware	382	1,195
Miscellaneous:		
Alabaster ornaments	.....	81
Amber	8,409	14,238
Beads	599	1,940
Clocks	4,195	6,261
Fans	2,262	4,440
Fancy goods	7,281	5,449
Ivory	61,551	57,759
Ivory, manufactures of	981	195
Marble, manufactures of	6,492	32,887
Statuary	7,498	2,759

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
May 25	24 1-4d.	$0.54¾
" 26	24 1-4d.	.54¾
" 27	24 1-8d.	.54½
" 28	24 5-16d.	.54⅞
June 1	24 3-8d.	.55

The firm of Lang & Schlom, Greenville, Miss., dissolved recently, Mr. Schlom retiring. Mr. Lang continues the business under the style of W. F. Lang & Co.



A. H. Bahns has opened a retail store at Seymour, Ia.

John Wallace is starting a new business in Grover, Colo.

L. A. Messing has opened a store at North Powder, Ore.

E. M. Henerglon has started as a wholesale jeweler at Watertown, S. Dak.

George E. Fatzinger is opening a new jewelry store and repair shop at Janesville, Wis.

J. S. Kirstein has recently engaged in the retail jewelry business at Garretson, S. Dak.

A. H. Goetz, formerly a traveling salesman, has opened a new jewelry establishment at Mukwonago, Wis.

The Reminder Clock Co. is being organized in Easton, Pa., to manufacture and sell Mission clocks. The capital is $50,000.

A. S. Higbee will open a jewelry and optical store in Roodhouse, Ill. He recently graduated from a watchmaking school in St. Louis.

J. A. Light & Co. is the name of a new wholesale jewelry concern of Minneapolis, Minn., with offices at 1134-1135 Lumber Exchange.

E. R. Cook Jewelry Co., 59 Page St., Providence, R. I., is a new concern at that place, and will manufacture gold front and plated jewelry.

It is announced that a new jewelry store will be opened at Champaign, Ill., about June 20. The proprietors will be John O. Smith, of that town, formerly employed as watchmaker and engraver, and M. Paul Williamson, Bluffton, Ind. The establishment will be located at 74 N. Neil St., in the Storer block.

F. M. Bronson, who some time ago was engaged in the jewelry business in Watertown, S. Dak., has returned to that town and announces that he is opening a wholesale jewelry and optical house there. In addition to the wholesale department he will have a general repair shop. For the present he will be situated in Midway, but will later move to more commodious quarters.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended May 29, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$404,951.81
Gold bars paid depositors	55,425.85
Total	$460,377.66

Of this the gold bars exchanged for gold coin are reported as follows:

May 24	$103,181.36
" 25	66,845.38
" 26	56,183.19
" 27	86,743.84
" 28	46,451.35
" 29	46,306.79
Total	$404,951.81

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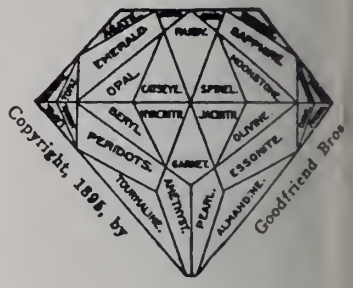
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Prizes Awarded for Jewelry Designing and Working at the Rhode Island School of Design.

PROVIDENCE, R. I., May 27.—At the graduating exercises of the Rhode Island School of Design on Wednesday special mention was made of the advancement shown in the jewelry department since the exhibition of a year ago. Many charming pins, belt buckles and other articles of more than usual practicability have been made under the direction of John H. Harmstone. Some of the best work exhibited is by Miss Ethel Juline Waldron and Miss Christelle Wilcox and Messrs. Ernest A. Valva, Jr., Arthur Latham and James Edgar Essex.

Among the scholarships, diplomas and certificates awarded were the following: Diplomas—Department of jewelry design, three years' course, Miss Ethel Juline Waldron and Miss Christelle Wilcox. Medal of excellence in jewelry design, presented by Keppers Bros., Newark, N. J., Miss Ethel Juline Waldron; first mention to Miss Christelle Wilcox.

Three prizes given by a friend for excellence in evening work in the jewelry department: First, $15, Ernest S. Valva; second, $10, James Edgar Essex; third, $5, Miss Anna M. Poland.

Certificates—Department of jewelry design, James Edgar Essex, for three years' evening work in jewelry design; Hubert Arthur Latham, three years' work in jewelry design and modeling; Miss Anna Marie Poland, three years' evening work in jewelry design; William Rafferty, three years' evening work in drawing and one year's evening work in jewelry design.

The exhibition, which is now open to the public, there is much of interest, especially in the designs done under the direction of John H. Harmstone and Charles B. Hall. The cases containing jewelry done by the pupils of Mr. Harmstone have a display place of honor on the left near the entrance.

Jewelers of Albany, N. Y., Form Retail Association and Elect Officers.

ALBANY, N. Y., May 27.—The retail jewelers of this city formed an organization Tuesday evening, to be known as the Albany Retail Jewelers Association, which started out with a membership of 25. The organization is of a social character, on the lines of similar organizations in other cities.

The officers elected at the first meeting were: President, E. F. Wentworth; vice-president, Fred. Mix; secretary, John Hannan; financial secretary, H. Seaman; treasurer, P. D. F. Jennings; sergeant-at-arms, E. J. Peters. After the formal business session had been held the members repaired to the Hampton, where a banquet was served.

The association is planning an interesting entertainment for the next meeting, which will be held in the Chamber of Commerce rooms, as will be the gatherings in the future.

The firms represented at the first meeting were: James Mix, R. P. Thorn & Son, William Kennedy, F. L. Hunke, John Hannan, B. Limberg, M. Kunkle, Marston Seaman, F. D. P. Jennings, Miller Bros, H. J. Pflantz, William F. Antemann & Son, Julius F. Mende, Otto Mende, A. Crounse, Ernest H. Miller, E. H. Souder, E. Peters, Peter J. Buenau, E. Max Fasoldt.

Death of Capt. Andrew Brown.

FLORENCE, Ala., May 26.—Captain Andrew Brown, an old and well known jeweler of this section, and head of the firm of Andrew Brown & Son, died Friday last, after a long illness of a complication of diseases. Captain Brown had been in poor health for a year and has not been able to attend the business in that time. His death, while not unexpected, was a severe blow to his many friends.

Captain Brown was over 70 years of age, and his career in the jewelry trade had been a long and honorable one. For some time he had been associated with his son, Robert, as a partner, and the latter now continues the business. The deceased was noted for his skill as a jeweler and watchmaker, and was also prominent as an optician, being a member of the Alabama Optical Association. Two daughters, as well as a son, survive him.

The funeral services, which were conducted Saturday evening from the First Presbyterian Church, were in charge of Dr. E. D. McDougall and were largely attended.

LETTERS TO THE EDITOR.

American Gems Should be Introduced to the World.

NEW YORK, May 29, 1909.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Through your esteemed paper I desire to address in general all those who are interested in promoting and making known to the world the native gem minerals of our country and to interest and co-operate with them in this work. As is well known, after America was discovered the Spanish brought lots of gems and other precious stones back to Europe, but with time the knowledge of this died out and Europe did not receive or hear any more of our native stones. As is usual, history repeats itself with our American gems, and the mining of our very precious, precious or minor precious stones of adornment has been taken up again and the stones are again going to the old world.

America does not need to take a back seat with other parts of the globe where mineral wealth is concerned. Our country produces many fine colored gems, and before long we will mine diamonds. Our tourmalines, tourmaline matrix, turquoise, turquoise matrix, amatrice varisites, utahlites, chrysoprase, azure-malachite, azulite, Californian jade, azates, garnets, sapphires, opals, opal matrix, emerald matrix, hedderite and last, but not least, our kunzite are becoming world known.

It is now "up to" our miners and mine owners and those who handle the output of the mines to assist the scientists, mineralogists, etc., in introducing our native precious gems and especially our unique minor gems in all foreign countries. It would be advisable and of great importance to gather collections of the different gem minerals and let them be sent around on a traveling exposition under the protection and supervision of the United States Government through its consuls. This would help to introduce the new gems and get the others known again.

Thanking you for calling the attention of the trade to the matter, I am,

Respectfully yours,

EMIL FREUND.

Death of Frank E. Harmer.

Frank E. Harmer, for the last five years one of the general selling agents of the Solidarity Watch Case Co., New York, died at his home, 392 1st St., Brooklyn, Sunday night, of internal trouble, after an illness of over a year. His health began to fail in March, and he was unable to attend to his work after that time. His heroic fight for life and the patience and forbearance with which he suffered were characteristic of his life. He was an unassuming man of quiet and pleasing manner, and won for himself a host of friends not only in New York, but throughout the trade.

Frank E. Harmer was born in Brooklyn, June 6, 1863, where he spent his early life and received his education. He started his business career as an office boy with the Solidarity Watch Case Co., and always remained in the employ of that concern, working his way upward until, by his attention to business and his natural ability, he reached the position he occupied at the time of his death. He traveled for the concern as western representative, and during that time formed a wide circle of out-of-town friends and acquaintances, who will learn with deep regret of his death.

Deceased is survived by a widow, a mother and one brother.

The funeral services were held from his late home, last evening, and were attended by representatives of the office and factory force of the concern, who brought a beautiful floral offering in testimony of the respect and esteem in which he was held. Interment was at Cedar Grove Cemetery, Brooklyn.

Thieves Poison Watch Dogs, and Then Rob Scranton, Pa., Store of Jewelry and Clothes.

SCRANTON, Pa., May 27.—The jewelry and general merchandise store of Sam Moscovitz, Main St., Priceburg, Pa., was looted early yesterday morning by burglars, who first killed with poison two dogs that guarded the store. The thieves, after they had despatched the dogs, helped themselves to watches, rings of every description, clothing, shoes and other apparel. The loss cannot be determined till an inventory has been taken of the stock.

Mr. Moscovitz discovered that things were amiss when he opened the store. The cellar door had been pried loose from the hinges, and upstairs the store was turned upside down. The burglars had also selected good suits and, divesting themselves of their old duds, dressed up.

County Detective M. A. Rafter and also the chief of police of Priceburg, John Munley, think that the work was done by the dog-poisoning brigade which a few weeks ago killed two dogs in Throop before they plundered a store.

COLORED OPALS

We are cutting a number of colored Opals in oval and fancy shapes, suitable for scarf-pins, brooches, pendant sets, etc.

These stones vary from pink to red, light to deep yellow, all shades of green, soft grays and blues ranging from delicate tints to darkest cobalt.

These new varieties of Opal are inexpensive and most effective.

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Send for Catalog of Information

Philadelphia.

J. I. Laning, Bridgeton, N. J., was a visitor to this city during the week.

Albert Bandschapp, 468 N. 8th St., is spending a few days at Newfield, N. J.

J. Stephens, with Strawbridge & Clothier, will sail for Europe next week.

Mrs. Tinsley, 2848 N. 5th St., who has been seriously ill, is able to be about again.

Gabet has taken a position as watchmaker with Joseph Kern, Wilmington, Del.

C. Hart, watchmaker, with F. B. Hart, Camden, N. J., is suffering from poisoning.

Frank Markey, repairer, 1323 N. 11th St., broke his leg a few weeks ago, is still confined to his home.

Mr. Kincker, with M. Sickles & Sons, is receiving the good wishes of his friends, hope for his speedy recovery.

Mr. Gaunt, jeweler, Paulsboro, N. J., has been confined to his home with rheumatism, is able to be about again.

Mrs. George E. Ridge, wife of a Langhorne jeweler, is seriously ill in Philadelphia and is about to undergo an operation.

Farrell & Berlet, jewelers, Walnut & 15th Sts., have just completed the loving cup for the Philadelphia Clinic for Home Treatment.

Harry W. Ford, 618 W. Girard Ave., will be one of the party of politicians entertained by Samuel Lit at "Meadowbrook." Mr. Ford is coroner of Philadelphia.

Wm. Caldwell & Co. have on exhibition in their windows the silver loving cups to be presented as prizes at the annual Horse Show held at St. Martin's Green, May 31 to June 5.

The store of Brown, optician, 734-740 Sansom St., was robbed early last week. The burglar was frightened off by the ringing of the burglar alarm. Mr. Brown is minus a few pairs of gold eyeglasses.

Mr. Wm C. Williams, with C. H. O'Bryon, 8 Sansom St., attended the banquet given Isaac D. Hetzell at the "18th Ward Republican Club." Mr. Williams is a councilman and on the Highway Committee.

Mr. Louis Koshland, manufacturing jeweler, 9 Chestnut St., is one of a number of yachtsmen who went on a fishing trip on the Susquehanna. In the party are F. C. Stanley, Andrew Smith and Herman Wolf.

The Bailey, Banks & Biddle Co. is showing in one window the prizes for the West Chester Horse Show Association and the Corinthian Yacht Club. This house has also the order for the principal silver loving cup of the yacht races.

The United States Circuit Court Judge Dickinson filed a decree in the case of Bausch & Lomb Co., opticians, against Roentgen Optical Co., granting rule on Henry Green to show cause why attachment should not issue against him for contempt.

The firm of T. B. Hagstoz, Ltd., has been dissolved by mutual consent. The business of smelting, refining, assaying, etc., will be continued under the firm name of T. B. Hagstoz & Son at 709 Sansom St., where all accounts due the old firm will be collected and all debts liquidated.

A sale of old and rare china and pottery, Sevres vases and dinner sets, antique rings and seals, historical miniatures and curios, antique and rare laces, art and historical jewelry, was held at the Philadelphia Art Galleries, 15th and Chestnut Sts., May 25, 26, 27 and 28. The collection is said to be the finest of its kind offered at public sale in many years, and attracted widespread attention.

Emma L. Kane, 16 years old, 206 Washington St., Chester, was arrested Thursday for shoplifting by store detectives. The girl had jewelry and other articles which were alleged to have been stolen from the department store. Not long after arrest she attempted suicide, but was frustrated in the attempt by Detectives Coogin and Humphries.

The following jewelers were visitors to this city during the week: H. Fitzsimmons, West Chester, Pa.; John MacPherson, Mauch Chunk, Pa.; Joseph Kern, Wilmington, Del.; J. W. Parrish, Newark, Del.; George K. Ware, Atlantic City, N. J.; R. W. Snicksall, Mount Holly, N. J.; S. Ludwig, Easton, Pa.; Frank Kline, Spring City, Pa.; D. H. Kranse, North Wales, Pa., and E. K. Bean, Lansdale, Pa.

While making alterations on the building of Levi & Joseph, opticians, 733 Sansom St., one of the workmen Friday suffered a severe accident through the breaking away of the ropes on the scaffold. A quantity of debris and bricks fell and hit the man, who was working directly under the scaffold, on the head, cutting and bruising him severely. The injured man was taken to the Jefferson Hospital.

The contract for the shields for the fourth annual national hill climb for the Wilkesbarre Automobile Club has just been completed by the Bailey, Banks & Biddle Co. These shields are finished in bronze, silver and gold plate. The principal feature of the shield is a beautiful modeled relief of "Giant's Despair." The famous Hollenbach trophy which the Bailey, Banks & Biddle Co. made last year will again be competed for.

The jewelers attending the Knight Templars' Conclave were: J. H. Heim, Sunbury, Pa.; F. C. Maag, Bridgeport, Pa.; James Neilson, Camden, N. J.; D. Clark, Easton, Pa.; J. Schlichter, Reading, Pa.; J. C. Schmidt, Lebanon, Pa.; C. A. Feil, Wilmington and C. Rudolph, Wilmington, Del.; George Welzel, R. T. Ferguson, H. Garman, William Broug, Theodore Lindhorst, L. P. White, J. Warner Hutchins, Elmer Horn, Theodore Beck, George Grau, John W. Ford, John Buseman, Philadelphia; W. W. Fisher, Sunbury, Pa.; T. T. Heberling, Parkesburg, Pa., and James Wheeler, Salem, N. J.

By the aid of "flyers" sent out by the detective bureau, the valuable diamond ring stolen from the jewelry store of Jacob Rubenstone & Co., 125 S. 7th St., May 22, was recovered Thursday in a downtown pawnshop, where it had been pledged for $5. The pawnbroker was brought to Rubenstone's store, where he was confronted with a messenger in the store, who disappeared a few moments before the ring was missed. The pawnbroker said the ring was brought in by a boy who closely resembled the employe, but failed to identify him. The boy was promptly discharged from the store, however.

Joseph K. Davison & Sons, manufacturers, 718 Sansom St., have completed the contract for 10,000 medals for the Grand Army. This order was placed by a special committee selected by the Grand Army, and headed by the Commander-in-Chief, Henry M. Nevins. The medals are made of bronze and most artistic in design. On one side is the profile of Abraham Lincoln, strongly portrayed. Around the edge of the medal are the well-chosen words of the late President, "With malice toward none, with charity for all." The base has the date 1809-1909. On the reverse is a garland of beautiful leaves, and in the center is the inscription: "This medal was struck for the Grand Army of the Republic in commemoration of the 100th anniversary of the birthday of Abraham Lincoln."

Buffalo, N. Y.

J. R. Graves, Corry, Pa., recently spent a few days in this city.

Mr. Waldert, of the E. Kirstein Sons Co., is now in Buffalo, calling on the trade.

A. M. Thomas, a Niagara Falls jeweler, has been making a short stay in Buffalo.

Arthur King, of King, Raichle & King, has returned from an extensive trip on the road.

F. D. Bonner, of F. & F. Felger, Newark, N. J., has been spending a few days in Buffalo.

Mrs. Otto Miller, Olean, N. Y., was the guest of Buffalo friends over Saturday and Sunday.

George Nagel, of the Globe Optical Co., was in Buffalo very recently, calling on members of the trade.

George J. Champlin, of the Simcox Optical Co., Buffalo, is going to Syracuse University very shortly to take part in the exercises to be hold there by his class.

Among the jewelers who recently visited the Buffalo jewelry market were: R. C. Holmes, Gowanda; B. M. Frary, Medina; L. N. Austin, North Collins; F. D. Kelsey, East Aurora; M. J. Bernstein, Niagara Falls.

A. E. Sipe, diamond importer, left, May 26, for a short stay in Providence, R. I. Mrs. E. H. Drinkwater, wife of a jeweler of Toledo, O., and a sister of Mr. Sipe, has been spending a few days in Buffalo as his guest.

Harrisburg, Pa.

H. G. Seibert, formerly with Edward Rinkenback, has opened a jewelry store at 1902 N. 6th St.

Lewis Spealman, of this city, who pleaded guilty in court at Carlisle to felonious assault on C. F. Reitling, of that city, while attempting to rob the latter's store of a diamond ring, was sentenced, May 17, to serve five years in the Eastern Penitentiary.

Among the charters granted, last week, by the Governor were the following to concerns dealing in jewelry: Van Elten Co., Strousburg; capital, $5,000; directors, Wm. L. Hommedian (president), Milton L. Hommedian, James B. Van Elten, Cornelius Van Elten and Stewart S. Shafer. H. Frank Gump & Sons, Inc., Everett; capital, $50,000; directors, H. Frank Gump, Sr. (president), Clarence B. Gump, A. F. Gump, E. Y. Gump and H. Frank Gump, Jr.

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DIAMONDS

Dealers in Watches and Jewelry

Your orders for Diamonds solicited and satisfactory results assured

Our new stocks in Watches and Jewelry are o ready for inspection

Pittsburg.

M of the jewelry stores closed last ony on account of it being Decoration y.

. Cleeland, of Butler, who submitted a operation in the Mercy Hospital, r weeks ago, has recovered suffi- t to go home.

a Parnes, against whom a petition in k otcy has been filed, and who is miss- f n the city, and has been for months, bn adjudicated a bankrupt.

Mary Reinhardt, the widow of Emil chardt, a well known jeweler in his ed, last week, at the home of her Charles Bradley, in this city.

Mohr has leased a portion of the e to the Fifth Ave. Hippodrome and c n a store at 221 Fifth Ave., in a few Mr. Mohr was formerly engaged in in Liberty Ave.

Berston, formerly engaged in busi- Dawson, Pa., will open a new store er, June 1. Mr. Berston had in- opening a store at St. Mary's, W. l gave up this project.

ollowing out-of-town jewelers were tburg, last week, buying goods: John eorf, Punxsutawney; J. B. Shafer, bi; T. L. McWilliams, Irwin; J. V. nhl, Irwin; John Burri, Wellsville.

Hardy & Hayes Co. is advertising ing a feature of the fact that they finish estimates on the remounting jewelry. There appears to be a mand here just now for antique r.

Harris' stock at New Philadelphia, sold last week. Harris' troubles y have already been set forth in WELERS' CIRCULAR-WEEKLY. It is kn wn here as yet what the stock g but he had a well-equipped estab- e

r was made on the show window of Sndard Jewelry Co.'s store at 702 h d St., a few days ago, and a quan- of ewelry stolen. A policeman found t window had been broken. An ef- s ing made to apprehend the thieves, al f the local pawn shops are being

H De Roy & Co., who bought the n at 408 Smithfield St., will open a te there in about a month. Altera- a now being made to the building. e Roy stated that the upper floors e ilding will be used as offices. The n was formerly tenanted by the Cas- g ewelry Co. The location is close stoffice.

Gllinger has leased the store room 9 iberty Ave. for a term of years i move from his present location at e. and 12th St. Mr. Gallinger is f e oldest jewelers and loan brokers tsrg and will occupy the new quar- ft he makes extensive alterations to il ng.

ttsburg Chamber of Commerce b mers returned last Friday night th r ninth extension tour, which this o in the towns of the northwestern f Pennsylvania and a few over the n New York State. Sam F. Sipe mber of the party, being chairman e ublicity committee. Nearly 100 houses were represented on the tour. It is stated that no other city has run as many excursions of this kind as Pittsburg, and results are being obtained.

Jewelers are warned to be on the lookout for a swindler who is posing as an army officer and offering checks in payment for jewelry and in other ways to victimize merchants. The man recently swindled a prominent Fifth Ave. house of this city. At this place he succeeded in having a check for $17 cashed. He bought goods for that amount, and as he wore a United States Army uniform and claimed to be a first-lieutenant the clerks in the store after considering the matter decided to take a chance and let the stranger have the goods. The check was not honored. The man, who looks well in the uniform he wears, is of medium height, has smooth shaven face and is of middle age. The local recruiting station officers are also anxious to get their hands on him. He has been in Cincinnati, where he is said to have swindled some hotels, and it is possible that jewelers elsewhere have been worked the same way. In other cities the man pretended to have been the victim of pickpockets in order to inluce persons to cash his checks. War has been declared by the Pittsburg Association of Credit Men on representatives of business firms of other cities who open sales rooms in Pittsburg hotels and conduct an itinerant retail business. The legislative committee of the association will make a strong effort to stop this practice. Much business is said to be diverted from local merchants by tactics of this kind.

Minneapolis and St. Paul.

Wm. M. Stone is spending a few days at his Summer home at Annandale, Minn.

E. J. Swedlund, of Williston, N. Dak., was in the Twin Cities, last week, having been called east by the death of his father, which occurred at Atwater, Minn.

The engagement has been announced of Abbott S. Kuderling and Miss Bradley. The wedding will take place early this month. Mr. Kuderling is a traveling salesman for the H. E. Murdock Jewelry Co.

The Powers Mercantile Co., Minneapolis, which has a considerable jewelry department, is included in the merger of the H. B. Claflin Co. stores which will become the United Dry Goods Co., with $51,000,000 capital.

Recent visitors in the city from the country were: Wm. Follett, Sandstone, Minn.; Dr. A. J. Klimek, Thief River Falls, Minn.; W. C. Kayser, Milbank, S. Dak.; J. L. Moody, Ellsworth, Wis.; E. A. Erhart, Lisbon, N. Dak.; Fred Green, Buffalo, Minn.; Mr. Prescott, Zimmerman, Minn.

The Aaron Jewelry Co. mailed a package of jewelry recently to R. H. Knudvig, Reynolds, N. Dak. The stamp was canceled in the Minneapolis office, but before it was sent to the train it was noticed that one end of the package had been torn out and the box was empty. Detectives are looking over the matter.

A somewhat unusual state of affairs exists on Nicollet Ave., in that three store rooms between 3d and 4th Sts. are vacant and for rent, something that has not been the case for some time. They will probably not remain vacant long. One of them is now occupied by a jeweler whose stock is being closed out at auction.

J. A. Light has withdrawn from B. F. Simpson & Co., wholesale jewelers, and has engaged in the wholesale business for himself at 1134-1135 Lumber Exchange, under the firm style of J. A. Light & Co. He will carry a regular wholesale line of jewelry. Mr. Light expects to travel on the road most of the time, but will have his store open at all times to accommodate visiting trade. Mr. Light is getting in stock steadily, and is prepared to handle orders at once.

Canada Notes.

The stock of W. H. House, Sault Ste. Marie was sold out May 19.

P. W. Ellis & Co., Montreal and Toronto, have obtained judgment for $22 against W. J. Walker, Westmount.

Benjamin Kent, of B. & H. B. Kent, Toronto, returned this week from a five-weeks' trip to New York and the eastern jewelry centers.

J. Wilmott, traveling representative of the Gundy-Clapperton Co., Toronto, has returned from a successful trip to the Maritime Provinces.

Among the Ontario jewelers calling on the Toronto trade this week were George Hynds, Acton; P. G. A. Webster, Durham; W. E. Breakley, Trenton; J. W. Phillips, Caledon East; W. A. Fenwick, Shelburne, and W. G. Patterson, Wingham.

The jewelry and novelty store of A. L. Jackson, St. Catharines, Ont., was destroyed by fire on May 22. Mr. Jackson carried a stock of fireworks, and was showing how to set them off when a spark fell among the goods causing a general explosion. The fire spread very rapidly through the building. The loss is $3,500, with $1,500 insurance.

The jewelry store of J. A. Allen & Co., 106 St. Lawrence Boulevard, Montreal, was broken into on May 22 by a robber who threw a stone through the plate glass window, making a hole large enough for him to get his arm through. He secured rings, watches and other goods valued at about $300. The jewelry store of H. L'Heureux, Montreal, was broken into the same night and goods to the value of about $40 taken.

On the night of Friday, May 21, the store of William McKendry, 13 Queen St. E., Toronto, was entered by burglars and diamond rings, lockets and other articles to the value of about $1,200 stolen. The front window had been specially dressed for race week, and displayed a quantity of valuable diamond goods, which the proprietor supposed were safe, as the store was kept brightly lighted. The thieves, however, worked for several hours in full view from the street, carefully selecting the more valuable articles and rejecting the others. They also rifled the store drawers, taking only the best goods, having evidently an expert knowledge of jewelry. The robbery was not detected until the store was opened on the following morning. No trace of the burglars has so far been discovered.

Providence.

TRADE CONDITIONS.

There is a general improvement reported by the manufacturers in this vicinity, although the present sight betterment over conditions of a few weeks ago is not expected to be of very long duration. The manufacturers, however, are looking forward to an unusually early and brisk Fall trade. There have been a large number of buyers in this city during the past three or four weeks, but they have not bought heavily, appearing to be looking at new lines and sizing up the situation. All promise good orders in August.

G. U. Meyer has been granted a patent for making ornamental blanks.

George W. Dover has been granted a patent on a new design for a pin.

Peter Crossin, of Crossin & Co., is now on a two weeks' trip in the west.

Harold W. Ostby and family are at their cottage at Warwick for the Summer.

W. E. Aldred and wife were registered at the Chalfonte, Atlantic City, recently.

Charles B. Donle is to build an addition to his Summer cottage at Field's Point.

Mr. Weber was a recent visitor in the city, representing Henry Fine & Co., New York.

Harry C. Lindol & Co. are working full time with good advance orders on their books.

Michael Leary was in New York, recently, in the interests of the Rhode Island Novelty Co.

Edward White has returned from a western trip in the interests of the George L. Vose Mfg. Co.

Efforts are being made for better train service between this city and Attleboro on Saturday afternoons.

Ralph Ostby was one of the contestants in the recent lawn tennis touramet of the Wannamoisett Country Club.

Henry A. Kirby and his wife and daughter are at their Summer home on Warwick Neck, for the season.

T. S. Jackson & Co. have removed from 116 Chestnut St. to the shop vacated by the Castiglioni Co., at 9 Calender St.

The Castiglioni Co. has removed from 9 Calender St. to larger and more commodious quarters at 116 Chestnut St.

George W. Parks and family comprised an automobile party at the recent Brown-Harvard baseball game in this city.

Thomas H. Bride has accepted a position with the Cohanent Silver Co. and will have charge of its New York office.

Harry Cutler has been appointed by the Municipal Court as administrator of the estate of the late Julius Eichenberg.

Calvin Dean and Edward Rueckert have been granted a patent on a pin, the latter assigning his interests to the former.

Henry Fletcher, of the Fletcher, Burrows Co., has been elected one of the trustees of the Providence Lying-In Hospital.

The several manufactories and stores throughout this city were generally closed Monday in observance of Memorial Day.

A marriage license has been issued from the office of the City Registrar to Walter Joseph Brinkhorn and Miss Melinda Emily Hughes.

Arthur F. Austin, of John Austin & Son, has put his yawl *Truant* into commission, and is preparing for the season's cruising.

Col. George A. Forsyth, with the Thornton Bros. Co., has been appointed as range officer in charge of the State militia rifle range at Rumford.

The Woonsocket Loan Co., 88 Main St., Woonsocket, is conducting its annual auction clearance sale of watches, clocks, diamonds and jewelry.

O. C. Devereux is so driven in his pearl goods department that he finds it impossible to secure the pearl findings fast enough to keep the men going.

John H. Stone was one of the officials of the tenth annual field day sports of the Rhode Island Interscholastic League, held recently, at Andrew's Field.

Max Deutz, manufacturer of combs and novelties at 26 Fountain St., has sailed for Europe, where he will remain several months seeking for novelties.

Col. Arthur H. Watson, of the Nicholson File Co., and wife, who have been traveling in Europe since their marriage, in March, have arrived home.

Aldridge G. Pearce, of the Frank T. Pearce Co., has resigned from the Republican City Committee as a member from the Seventh Ward, of this city.

Frederick A. Ballou, of B. A. Ballou & Co., Inc., is having a new cottage built for his chauffeur at his country home at Nyatt Point, overlooking Narragansett Bay.

Among the entries in the opening regatta at the Edgewood Yacht Club are A. E. Austin's *Flash*, W. Louis Frost's *Medric*, and William Streeter's *Netor*.

E. Frank Aldrich, for many years associated with the Gorham Co., has just returned from an extended trip in Egypt, the Holy Land and other foreign countries.

Among those who attended the last members' night of the season of the Providence Art Club were Theodore W. Foster and wife and Joseph W. Fowler and wife.

The E. R. Cook Jewelry Co. is the name of a new concern that has started in business at 59 Page St. for the purpose of manufacturing gold front and plated jewelry.

George H. Grant was chairman of the committee on entertainment of the recent affair of the Grand Comandery of Massachusetts and Rhode Island, Knights Templar.

The marriage of Robert Ordway Smith, secretary of the Cook, Dunbar & Smith Co., and Miss Laura Ida Smith took place, June 1, at the Union Congregational Church.

Pembroke S. Eddy, of P. S. Eddy & Son, was one of the veterans who attended the annual reunion of the 10th Regiment, Rhode Island Volunteers, at Boyden Heights.

Daniel K. Barrett, with D. Wilcox & Co., is a member of the committee on entertainment of the National Council, Order of the United American Mechanics, in this city, in August.

The Shepard Co., in its silverware department, under the management of E. Merle Bixby, is making a special feature of prize cups and trophies of all descriptions this season.

Charles L. Kettlety, president of Marden & Kettlety Co., has been elected second vice-president, and William H. Waite, president, of the Waite-Thresher Co., a director of the Rhode Island Baptist Union.

N. Albert Jacobs, one of the oldest best known journeymen jewelers of city, died on May 23, at Howard, R. his 74th year. During the Civil Wa was a member of Troop C, First R Island Cavalry.

Sparks from a forge are believed to caused a fire that broke out in the sh Alfred Marshall & Co., on the fourth in the Bowen building, 107 Friendshi May 23. The flames were soon guished and the damage was slight.

Charles C. Carey, formerly a meml the John T. Mauran Mfg. Co., die cently at his home, 1045 Elmwood A Bright's disease. For the past nine he had been employed as designer establishment of C. C. Darling & Co is survived by his widow and two s

A large bronze casting, represen soldier of the Civil War period, w angel of peace with spreading wing carried through this city from the wo the Gorham Mfg. Co., Wednesday m It is for the Soldiers and Sailors' ment at Winter Hill, in Somerville, and was unveiled on Memorial Day.

There was an enjoyable gathering family and friends of Mr. and Mr F. Lassell at their home on Fri St., May 23, on the occasion of t anniversary of their marriage. M sell is prominently employed in the department of the Theodore W. F Bros. Co. Mr. Foster and wif among the guests.

Among the foreign importatio ceived through the Providence House during the past week were lowing: From Bremen, nine pack imitation precious stones; from H 11 packages of glassware; from Ha packages manufactures of metal ; packages of clocks; from Liverp package manufactures of meta Southampton, Eng., one pack cnamels.

Capt. E. Merle Bixby was elec president, and Capt. Edgar R member of the Executive Board, a cent annual meeting of the Office ciation of the Rhode Island Guard. Lieut. Henry A. Cro elected to membership. Amo present were: Brig.-Gen. George syth, Lieut. Joseph Auty, Jr., Ca A. Corcy, Capt. Martin, S. Fannin Horace L. Manchester and Majo D. Wilcox.

At an early hour, May 26, a n the window of the jewelry stor Nicolet, Fall River, and succeede ting away with a tray containin watches, valued at between $350 The break was committed w shadow of the police station. escaped. It is thought that the be the same one who operated in a few days previously. An alarm sent throughout New England b giving warning against window

Members of the Chas. F. Ha during the past week, have expre selves as exceedingly optimistic prospects for the coming season their predictions for a prosperou ing based not only on the ind business to come, but also upo

nuber of orders that have been arriving o he last two weeks. A member of the co pany stated, last week, that as far as he could see all indications pointed to one of the largest year's business that the concern has ever enjoyed.

lan T. Malcomson, general manager, ri his office in 635A Bannigan Building, city, purchased last week the factory of h Ehrman Mfg. Co., Milford, Mass. selling price was $25,800. The com- has been in the hands of a receiver. Ehrman Co. had its head office in on and manufactures celluloid goods. machinery and stock are said to be ed at $50,000. It is understood that the ness will be resumed as soon as the re- nization details are perfected.

nong the jewelry buyers who have been ne city during the past week were the wing: Milton E. Oppenheimer, New ; Samuel Diamond, of Mass, Hirsch- & Diamond, Sterling, Ill.; N. Lauter, Hirsch & Lauter Co., San Francisco; ard Rochschild, of the American Comb ovelty Co., Chicago; C. S. Lippman and olph Hahn, of Lippman, Spier & Hahn, York, and George A. Boehm, manu- arers' agent, of New Orleans.

uring the early morning hours, a few ago, while the police were putting out street lights, a rock was thrown through big plate glass window of the Old City Novelty Shop at Newport. It made ole large enough to allow a man to put arm through and take jewelry to the e of $125. The merchants are much cised over this break, from the fact the withdrawing of the police to put lights and thus leave their beat un- ected just at daylight affords oppor- ty for thefts of this character to be e.

he case against John Nelson, which was ave been called for a hearing Saturday ning on the defendant's motion for a trial, has been continued without date by ement of counsel in the case. James A. e, of Gardner, Pirce & Thornley, who resented the Jewelers' Protective Asso- ion in the trial, was unexpectedly called of the city late Friday afternoon, to be y for several days, and as he was desir- of being present at the hearing the con- nce was arranged. The hearing had been down before Judge George T. Brown, he Superior Court, who presided at the nt jury trial when Nelson was found ty of receiving stolen goods.

The Advisory Council of the New Eng- d Manufacturing Jewelers' and Silver- ths' Association held its regular weekly ting Thursday afternoon, at which it s voted to resume its former hour of ting, 12.45 instead of 2, which was nged to accommodate members of the ncil who are members of the Rhode and General Assembly. Everett L. ncer reported for the Executive Com- tee of the association that the plans for annual midsummer outing had been pleted for Friday, June 18. The steamer *Berwick* has been chartered for that day, l after the customary parade about the dle of the forenoon the party will em- k to Field's Point, where a special shore ner will be served. Re-embarking, the ociation will sail down Narragansett Bay to Newport, where the Naval Station will be visited. Mr. Spencer visited the station recently and was assured that every courtesy possible with the discipline of the station will be accorded the association. Opportunity will be afforded for inspecting the premises and of watching drills of various kinds. After a couple of hours here the association will sail for the city again. Supper will be served during the sail up the bay.

Attleboro.

Work on the new factory for the Leach & Gardner Co. on Hazel St. is progressing very rapidly.

Sam Mendelsohn of this town has entered the employ of Koroues Bros., New York, as salesman.

McRae & Keeler's and the J. F. Healey & Sons' ball teams played Saturday afternoon in the National Jewelers' League.

F. Milton Eldridge, salesman for the F. M. & J. L. Cobb Co., Mansfield, left last week on a trip in the interests of the firm.

Resolutions on the death of Homer M. Daggett have been drawn up by the Attleboro National Bank and printed in the local papers.

The date for the dedication of the Attleboro Sanitarium, in which a number of local jewelers are interested, has been set for June 14.

Ralph Regnell has returned from the west, where he has been for some time prospecting the gold mines in that part of the country.

Walter Newman, Harold Sweet and Thomas Sadler represented the School Committee at a conference with the Overseers of the Poor Department last week.

At the roll call of the Pythagoras Lodge of Knights of Pythias two manufacturing jewelers, E. A. Sweeney and S. O. Bigney, both of whom are charter members, responded with addresses. The lodge was established 27 years ago.

William Cooke, Providence, was arrested last week by officer Bonney for peddling jewelry without a license. He was before Judge Byram later, but on account of his old age and of the fact that he supposed he had a right to do business that way his case was placed on file.

Miss Jennie McNerney and Charles R. Remington were united in marriage last Monday evening at the home of the bride, in the presence of immediate friends and relatives. Rev. Albert Crabtree, a former pastor of All Saints Church, officiated. The bride is the daughter of James McNerney, of Allen-McNerney Co.

Stockholders of the Attleboro Co-operative Bank met last week and elected the following officers for the ensuing year: Fred L. Torrey, president; David E. Makepeace, vice-president; Henry E. Carpenter, secretary and treasurer. The officers reported the bank was in better condition than it has ever been and that the outlook for the coming year was exceedingly bright.

During the past week there appeared in the Boston *Globe* a sketch of the town of Attleboro. The writer, a staff correspondent of the paper, was greatly impressed with the extent of the jewelry business of Attleboro, and in his article gave a brief history of the inception of the jewelry business in this town. He compared the small amount of jewelry made then with the $10,000,000 worth which the town now puts out each year.

The sub-committee of the Board of Trade presented to the directors of the Frank Mossberg Co., at a meeting last Friday evening, a substantial proposition, which they believe will be sufficient to induce the firm to remain in town. Hyde Park and Woonsocket capitalists are still laboring with the officers of the company to locate in their respective cities, but it is believed Attleboro will be successful in retaining this big enterprise.

Joseph Wilson, a well known former jeweler, died Wednesday at his home at Mansfield. Death was due to apoplexy. Mr. Wilson was born in England 44 years ago. When a boy he was employed at the Reed & Barton factory at Taunton for a number of years. Later he left the jewelry business to become treasurer of the R. H. White Co., Boston. The funeral was held Sunday at the Congregational Church and was under the auspices of the Masonic Lodge. At the time of his death the deceased was head of the Mansfield Board of Trade.

Association Notes.

The Kansas Retail Jewelers' Association was called to order at Topeka at 1 P.M. May 26, which was at the close of the convention of the Kansas Association of Opticians. The Examining Board of the opticians met in session at the same time the jewelers' meeting was called, which took away the majority of the jewelers, as it was necessary for them to attend to their registration examination. Owing to the fact that the attendance was so small a short session was held and the convention adjourned until next year.

The annual meeting of the North Carolina Retail Jewelers' Association will be held in Durham, June 15, and every effort is now being made by the president, R. C. Bernau, and the secretary, F. M. Jolly, with the aid of other officers, to make this one of the most successful gatherings in the history of the body. The jewelers of Durham have prepared to entertain the members of the association, and among the features of the entertainment will be a barbecue dinner. Secretary Jolly has sent out to every jeweler of the State a circular letter asking them to join the organization and participate in the coming convention. In the course of the circular he enumerates the advantages of membership, and tells what organization has done for the retail jeweler, particularly in establishing a fixed minimum selling price upon watches.

The Royal Silver Mfg. Co., Norfolk, Va., has purchased the plant formerly operated by Nettleton Bros., 65 Fayette St., that city, and will continue the electroplating business of that concern as well as carry a full line of silver, plated ware and cutlery. The officers of the company are: President, O. L. Gilbert; vice-president, S. L. McGonigal; secretary and treasurer, Frank E. Killam.

Boston.

F. O. Fuller is in Vermont on a long trip.

E. D. Cole has been in New Hampshire on an extended trip.

Edward Alden Bigelow has been in New York for several days on business.

Mr. and Mrs. Alanson Bigelow, Jr., returned, Thursday of last week, from a European trip.

W. B. Tilton has returned from New York State and is now in the western part of Massachusetts.

Robert Oakes is out again after having been laid up with an injury to his foot caused by stepping on a nail.

James S. Blake started, Tuesday of this week, for Louisville, Ky., where he will attend the Imperial Council of the Mystic Shrine.

Jewelers in town last week included E. W. Haven, Walpole; G. A. Schmidt and James Wain, Lawrence, Mass.; Frank Plumer, Dover; J. C. Leney, Manchester, N. H., and A. Beaudet, Woonsocket, R. I.

The New England Watchmakers' Club will hold its next regular meeting, Tuesday evening, June 8, at its club rooms on Bromfield St., when a representative of the Waltham Watch Co. will read a paper on "Jewels and Jeweling."

George Hopkins, for 30 years an employe of the Waltham Watch Co., and looked upon as one of the company's most expert watchmakers, is receiving congratulations upon his appointment to the position of assistant foreman of the finishing room.

The amount of bail in which John L. Nudd was held for the June grand jury of the United States Court on a charge of using the mails with a scheme to defraud was on Tuesday of last week increased from $500 to $1,500. Sureties were promptly furnished.

Albert Harrison, diamond dealer, Washington building, met with a painful accident Saturday, May 22, and from the effects of which he has been confined to his home on Allen St. Mr. Harrison was in Charlestown on business on the day in question, and was passing along the sidewalk when something on the slippery flagging caused him to fall. As he struck the sidewalk a rib of the umbrella which he carried penetrated his eyeball. While the injury is a serious one, Mr. Harrison is reported as improving, though it cannot now be determined how the injury will affect his eyesight.

The second trial of ex-Alderman George H. Battis, which ended Friday, and in which men of the jewelry trade have found much to interest them, has resulted in Battis being found guilty on the two charges of larceny. At the first trial, last month, the jury disagreed. The accusation against Battis was that he obtained money from the city while he acted as chairman of the City Council committee on the July 4 celebration for the East Boston district in 1906 and 1907. He was alleged by the prosecution to have purchased a number of cups as prizes for the athletic contests at Wood Island Park, East Boston, from the Thomas Long Co. Charles E. Durgin, formerly associated with the Long firm, was a friend of the ex-alderman, and it is alleged that it was to him that Battis went to make arrangements for the purchase of the cups. Mr. Durgin introduced Mr. Battis to Augustus H. Childs, who had charge of the department which dealt in prize cups. Further, it was alleged that in one case cups worth $45 were provided and that the city paid $81 for them, the bill having been raised at the request of the defendant. In the second case, according to the prosecution's claim, the cups sold by the Thomas Long Co. cost actually $141.75, but that this bill was raised and the city treasurer paid $440. Durgin and Childs testified that the bills were raised at the request of the defendant, and that he received in cash the balance between the correct value and the fictitious one. On the stand Battis denied that he had asked that the bills be raised.

North Attleboro.

F. S. Gilbert has returned from the west.

S. Mandalian is able to be out after his recent illness.

William Maintien has returned from a 10-days' hunting trip in Maine.

Daniel Chisholm has returned from a western trip for the Bugbee & Niles Co.

The Mason Box Co. has finished a large building, which will be used as a storehouse.

Howard R. Grant has returned from a western trip in the interests of Riley & French.

Charles H. Clark is home from a western trip in the interests of the W. G. Clark Co.

Andrew Flagg has returned from the west, where he has been traveling for the A. L. Lindroth Co.

Charles Kettelty, western representative for the A. H. Bliss Co., was at the factory last week for a few days.

The T. I. Smith Co. is quite busy and was obliged to operate the factory overtime several nights last week.

Charles Peckham has returned from a western trip, where he has been in the interests of J. H. Peckham & Co.

Michael Leary has returned from New York, where he has been in the interests of the Rhode Island Novelty Co.

The greater number of the jewelry factories have commenced to give the employes the customary Saturday half-holiday during the summer months.

John P. Bonnett is still ill at the Emerson Hospital, where he recently underwent an operation. It is expected that he will be able to come home within a week.

The Hanlon-Thornton Co. has been granted an exemption of taxes for 10 years by the city council of Woonsocket, and will probably reorganize and move to that place in the near future.

James Brennan, a native of this town, but now a member of the firm of Brennan & Critchley, Providence, an electroplating concern, had his hand badly burned Thursday from a two-gallon can of naptha. He was holding the can in his hands when it burst into flames from a spark from the dynamo.

John L. Fraim, Edmond, Okla., has gone to Coldwater, Okla.

Lancaster, Pa.

Fred J. Masker has gone to Chicago a couple of weeks.

A. W. Moyer, of the Non-Retailing C was in New York, recently.

F. A. Huber and James B. Roumfor the H. S. Meiskey Co., left recently on tended trips.

J. Himmelreich, of the Manchester Co., paid his initial visit to Lancaste few days ago.

F. L. Muth, Hummelstown, Pa., is ing out his stock, preparatory to reti from business.

A number of Lancaster jewelers atte the annual retail jewelers' convention Harrisburg, this week.

John J. and Charles M. Bowman Ezra F. Bowman's Sons, visited Ha burg, Pa., a few days ago.

N. W. Smith, with the S. B. Champlin recently paid his first visit to Lancaste 20 years. He was with another firm th

J. H. Wildasein, Hanover, Pa., has le a new store building on Main St., his b ness requiring more commodious quar

In the Palace Duck Pin League tou ment, recently ended, the team compose Hamilton watch factory employes won ond prize.

Leban H. Funk, Waynesboro, Pa., was employed by the Fred Frick Clock has entered the local technical school student in watchmaking.

The Boyd Optical Co. recently gav demonstration of the electrophone, an trical instrument which assists deaf sons to hear. It is the invention of P Stolz.

Walter Behmer, Eden, Pa., who lea the watchmaking trade at the Ezra B man Technical School, intending to lo in the West, died at his home, May from lung trouble.

The town clock at Columbia, Pa., li ally went on a strike, May 29. Startin 6 A. M., it struck 258 times, and an h later added 100 to this count. Fred K hold finally corrected the trouble.

Edwin Keller, Allentown, Pa., was a cent visitor to Lancaster, coming here automobile with C. M. W. Keck, presi of the Allentown National Bank. Mr. K ler's store is one of the handsomest central Pennsylvania.

A few nights ago, the burglar alarm s moned the police to the residence of Geo Weber, of Louis Weber & Son. The p was surrounded and searched, and a ne was found concealed in a closet. He pro to be the housemaid's best fellow, who stayed overtime, and, becoming scared at police, hid. When he was recognized was released.

G. Wm. Reisner finished 14 sets of g silver and bronze medals for the Bix Intercollegiate Athletic meet, which held at the Ohio State University, Col bus, O., May 28. He also prepared medals for record makers at that meet, well as 14 sets of gold, silver and bro medals for the Missouri Valley Inter legiate Athletic Association meet at Moines, Iowa. All of the medals were fr original designs.

Harry Russell & Son, Sibley, Ia., h been succeeded by T. G. White.



veling representatives in Los Angeles, Cal., tly, included: L. Kantor, Kantor & Sheff, York; M. Mayer, Mayer & Weinsehenek; Shiman, Shiman Bros. & Co.; Sam Kirsky, Lazinsky.

following traveling men were in Denver, recently: Lee Stanford, Alvin Mfg. Co.; Pette, Waterbury Clock Co.; Louis Freund, ley Freund & Bro.; Mr. Dominick, H. F. Hahn ; All. Kolker, Juergens & Anderson Co.

ong the traveling representatives calling on Toronto, Ont., trade, last week, were: A. , Rogers Bros., Sheffield, Eng.; E. Morris, allace & Sons Mfg. Co.; George A. Crillas, anufaeturer's agent; Irving Lederer, S. & derer Co.

following traveling salesmen have been call- n the trade in Kansas City, Mo., during the week: E. J. Walther, B. F. Briggs Co.; Ran- Rogers, C. H. Cook Co.; Alfred Clark, a Community, Ltd.; Mr. Bennett, Waite, & Co.; Joseph S. Frank, Sussfeld, Lorseh ; W. A. Moore, William Dixon, Inc.

following traveling representatives visited ade in Lancaster, Pa., recently: H. C. Ber- Gorham Co.; Gordon W. Levy, Standard ry Case Co.; L. A. Burt, R. Wallace & Sons Co.; W. F. Pileher, Parker Pen Co.; Will- Lehmann, Ludwig Lehmann; Mr. Ward, l & French; Mr. Kopf, Powers & Mayer.

following traveling representatives were in and, O., recently: George H. Kettlety, A. iss Co.; St. Elmo L. Coombs, Paye & Baker Co.; R. H. Booth, Sturtevant & Whiting; Hoagland, F. T. Pearee & Co.; John Rug- W. E. Richards Co.; Charles Jacot, Friedrich el; A. Graham, L. Strashurger's Son & Co.;

veling representatives in Boston, Mass., last were: V. L. Burgessor, Krementz & Co.; rick Lapham, Carter, Howe & Co.; H. E. , Whiteside & Blank; Fred J. Foster, Traub ry Co.; L. F. Clark, Corey, Clark & Noon; Lawton, Jones & Woodland; George W. Larter & Sons; E. E. Allsopp, Wordley, p & Bliss Co.; N. B. Eltynge, Jung &

veling salesmen in Omaha, Nebr., calling on ade, recently, were: H. B. Koopman, New- ovelty Co.; Mr. Child, Warren & Williams; Davison, Kohn & Co.; Mills Smith, R. nton & Co.; George A. Nelson, Ahel Bros. ; John O. Slemmons, J. B. Bowden & Co.; ney Stone, Shafer & Douglas; H. A. Adams, & Deitsch; Mr. Harlogensis, Weiss Mfg. J. K. Carlisle, Follmer, Clogg Co.; Louis d, Henry Freund & Bro.; Thomas E. Rogers, Bros.; Mr. Winter, Enos Richardson & John A. A. Lossau, Martin-Copeland Co.

ng the traveling representatives of jewelry in St. Louis, Mo., during the past week, William H. Hanaford, Tuttle & Stark; Will- f. Alger, North American Watch Co.; Mil- Heise, Langfeld Bros. & Co.; Mr. Somes, & Bacon; Mills Smith, R. Blackinton & E. A. Reed, Reed & Barton; M. G. Cook, Mfg. Co.; F. R. Horton, Carter, Howe & Mark Perl, Wagner Comb Co.; W. R. Shute, Clark & Co.; O. F. Samuelson, Towle Mfg. W. G. Grimes, Omega Watch Co.; R. M. r, Shafer & Douglas; T. Lindenherg, Lis- & Co.

traveling salesmen who called on the Cin- i, O., trade, during the past week, included: Allen, C. H. Allen & Co.; James Morrow, an Watch Case Co.; Julian G. Hall, Car- n & Co.; C. Glander, J. D. Dalzell & Co.; Gregory, Strohell & Crane; William Roman, sseh Levy & Co.; Mr. Laurino, Saunders, r & Co.; H. B. Bliss, B. M. Shanley, Jr., George W. Beardsley, Allsopp & Allsopp; E. ed, Reed & Barton; E. G. Adler, Ziruth- Co.; Mark Perl, Wagner Comh Mfg. Co.; Manheimer, Manheimer Bros.; Theo. Kuehl, e Kuehl & Co.; Mr. Cussin, Cussin & Co.; Truell, W. H. Saart Co.

Among the travelers who, recently, called on Buffalo, N. Y., jewelers, were: A. C. Templeton, Templeton, Barrette Co.; Mr. Rich, Derby Silver Co.; Herbert Levin, Art Metal Works; A. Bradshaw, Meriden Britannia Co.; W. H. McKenna, S. B. Champlin Co.; L. H. Smith, Bippart, Griscom & Osborn; Rudolph Schweiger, H. Z. & H. Oppenheimer; C. F. Surasy, Champenois & Co.; Charles F. Hartshorn, Alling & Co.; A. D. Haring, Kent & Woodland; S. A. Lynch, William B. Kerr Co.; George W. Beardsley, Allsopp & Allsopp; Fred. J. Foster, Traub Jewelry Mfg. Co.; F. L. Avery, Louis Manheimer & Bros.; L. E. Smith, M. B. Bryant & Co.; A. B. Mensing, Wileox & Evertsen; Mr. Hall, Irons & Russel Co.; W. R. Shute, Day, Clark & Co.; Mr. Lucas, Frank W. Smith Co.

Among the traveling representatives who, recently, called on the trade at Pittsburg, Pa., were the following: C. M. Davis, Depasse Mfg. Co.; John S. Cunningham, E. L. Spencer Co.; D. Skutch, New Haven Clock Co.; G. W. Bleecker, Martin-Copeland Co.; Walter Untermeyer, Untermeyer-Robbins Co.; G. P. Clap, Daggett & Clap Co.; Walter Strauss, Jacob Strauss & Sons; Chas. Jacot, Friedrich Speidel; Lew Fleming, Joseph Fahys & Co.; George E. Heywood, Horton-Angell Co.; H. C. Berdan, Gorham Co.; George H. Roberts, White & Rounsville; James O. Otis, Harvey & Otis; Mr. Laurino, Saunders, Meurer & Co.; Joseph Keller, Keller Mfg. Co.; Mr. Crane, Mandeville, Carrow & Crane; H. B. Bliss, B. M. Shanley, Jr., Co.; W. R. Shute, Day, Clark & Co.; Mr. Somes, Bates & Bacon; F. R. Truell, W. H. Saart Co.; Mr. Ford, Ford & Carpenter; Donald LeStage, H. D. Merritt Co.; W. G. Moland, Sansbury & Nellis; Frank S. Ottley, Riker Bros.; W. H. Gregory, Stroebell & Crane.

Connecticut.

The Seth Thomas Clock Co., Thomaston, Conn., is building an addition to its office on Elm St.

The Wm. L. Gilbert Clock Co., Winsted, Conn., lost a valued employe by the death of Miss Edith Woolley, which occurred May 24.

The final meeting of the creditors of Wm. L. Smith, Seymour, Conn., will be held in the office of Referee Newton, 818 Chapel St., New Haven, June 8, at 3 P. M.

Taylor & Gregory, Derby, Conn., have a show window display that is unique. It consists of a nest of live snakes, among which may be noticed a black snake, rattler and copperhead.

The new building that is now occupied by Simons & Co., New Haven, is one that calls for favorable comment. The interior is furnished in the Colonial style, lighted by Tungsten burners, and is a pleasant place to visit. The entire store is burglar-proof and fireproof, and has two immense safety vaults, one of which is for the use of customers.

A negro has recently swindled several jewelry stores in Norwich, Conn. His method was to ask to be shown rings, and after looking at several trays would present some excuse for not buying and go out. In several cases it was discovered that valuable rings had been taken and old and valueless ones left in their places.

The fourth annual banquet of the foremen and office employes of the Sessions Foundry Co., Bristol, Conn., was held at Elm Tree Inn., Farmington, May 22. Those present numbered 37, with William E. Sessions, president of the company, as the invited guest. The menu was elaborate and there was after dinner speaking.

The oldest jewelry establishment in New Haven is reputed to be that of Wells & Gunde, which was founded in 1812 by Nathaniel Olmstead in the present location, 788 Chapel St. He was succeeded by his son, George Olmstead, who finally gave way to George L. Strecter. In 1869 the style became Smith & Bartram. The firm of Smith & Wells succeeded to the business in 1871, and in 1878 Charles R. Wells and John Gunde came in under the present style. Mr. Gunde has been identified with the establishment since 1868.

A New Haven daily paper gives the business history of the firm of Samuel H. Kirby & Sons, Inc., which, according to the writer, was founded in 1830. In the early forties the style became John B. Kirby. John B. Kirby & Son was the style in 1860 upon the admission of Samuel H. Kirby. The firm was succeeded in 1878 by Samuel H. Kirby, and in 1898 the style name was changed to Samuel H. Kirby & Sons, under the law of Connecticut, with a capital of $10,000. Of this company Samuel H. Kirby is president; John B. Kirby, treasurer, and Samuel A. Kirby, secretary, the two latter being the sons.

The New Haven *Palladium*, in its issue of May 25, contained a descriptive article on the New Haven Clock Co., as one of the leading industries of that city. It printed a large half-tone illustration of the works of the company, showing that it occupied 33 buildings, covering two square blocks, and pointed out that the company, which was started in 1817 as Jerome & Co., is one of the pioneers of the clock making industry of this country. The demand for the "Tattoo" alarm, which is one of the special products of the New Haven Clock Co., has been so great that a new brick building is now in course of erection to enable the company to increase its output of this popular alarm clock.

Baltimore.

John Kahn, 403 N. Eutaw St., is selling out his accumulated stock at auction.

Sol. Herzberg & Co. have moved from 126 N. Eutaw St. to 606 W. Baltimore St.

Martin Roos has given up his old location at 510 W. Baltimore St., and has moved directly opposite to 509. Mr. Roos had been at his old store ever since he started in business 14 years ago.

Enthusiasm for the widening of Lexington St. in the narrow block between Charles and Liberty was started anew last week when merchants were talking of taking some concerted action to bring the matter before the City Council. There are several jewelers and opticians in this block. It is the opinion of all that many benefits are to be derived from the widening.

C. Everett Evans, head of the Evans Stamping & Plating Co., Taunton, Mass., died, Wednesday of last week, at his home on Somerset Ave., Taunton, Mass., after an illness of less than a week, aged 50 years. He had been taken ill in Atlantic City and returned to his home, Friday, May 21. Alarming symptoms developed Tuesday. He was widely known as a business man, succeeding to head of the Evans concern on the death of his father, several years ago. He was an ardent devotee of yachting and automobiling. His widow, a daughter, Mrs. Ralph Hopkins, and a brother, Sheriff Edwin H. Evans, survive him.

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THE HOROLOGICAL REVIEW
The Jewelers Weekly
The Jewelers Review

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June a Month of Conventions.

JUNE might truly be called the great convention month as far as the retail jewelers are concerned, over a dozen annual meetings and State conventions being already scheduled to take place before the 30th inst. Among these will be the meetings of several of the largest and most prominent State organizations, and altogether the month's work should give the greatest impetus to the organization movement that it has ever had.

The conventions of the month began to-day in Baltimore, Md., where the Maryland Retail Jewelers' Association and Railway Watch Inspectors' Association hold their session, the latter in the morning and the former in the evening, while to-morrow and Thursday the Pennsylvania retail jewelers expect to hold the greatest convention in its history at Harrisburg.

The greatest number of meetings are to occur after the middle of the month, the North Carolina jewelers meeting at Durham, on the 15th; the Arkansas association at Little Rock, on the 15th and 16th; South Dakota society at Aberdeen, the 17th and 18th, while the Missouri association will hold a most important gathering at St. Louis on the 21st and 22d. This will be followed on the 23d, 24th and 25th by the annual meeting of the Iowa association at Des Moines, and this will in turn be followed by the Ohio convention at Cedar Point, on the 28th and 29th. The Illinois society will meet on the 29th and 30th, at Peoria, and the Colorado association will meet on the same days. The Fox River Valley Jewelers' Association will also meet at Green Bay, Wis., on the last day of the month.

Altogether this is the greatest list of important conventions that has ever taken place in the jewelry trade in any one month.

An Important Decision as to Recovering Property.

THERE are few questions of more importance to the jewelry trade than those relating to the right of the merchant to recover property obtained from him by theft or fraud, where it has gone into the hands of an innocent third party, pledgee or mortgagee, either directly or indirectly from the guilty party. The legal questions which have arisen in cases of this kind have been many, but the principles enunciated in the decisions on them have been few, because in nearly every instance the suit brought, whether it arose out of a memorandum transaction (bailment), consignment or agency, has been decided on its own particular merits and without a general enunciation by the court of the legal principles involved which would act as a general guide to the business man.

In most of these cases we have generally a conflict of two rights, namely, that of an innocent or an alleged innocent party, whose protection from loss arose from no fault of his own, as against the general right of an owner to recover his property, no matter in whose hands it may be. Consequently these cases will always be considered of great importance to the mercantile world, and THE JEWELERS' CIRCULAR-WEEKLY has always given full prominence to them, and especially to the decisions. These, unfortunately, have varied in different courts in different States, and even courts of the same State have not always seemed to be exactly in accord with one another.

One of the latest suits of this kind to arise in the jewelry trade is reported in another column of this issue. This was brought by a wholesale jewelry house in New York against a pawnbroker of the same city to recover from him certain jewelry which the firm had entrusted to a salesman to sell in a specific territory, but which the salesman, through the third party, had pledged with the New York pawnbroker. The pawnbroker refused to return the goods unless the amount which he had advanced on them was paid to him by the owners. The owners then brought a replevin suit, and the action which was tried Wednesday and Thursday, last week, resulted in a verdict being directed by the Judge in favor of the jewelry house.

The pawnbroker in this case set up in defense what is known as the "Factor Act" of New York, which provides in effect that where a person entrusts property to another for the purposes of a sale, such person shall be deemed the true owner in so far as giving validity to a contract made by such agent with any other person for any money advanced upon the faith thereof. This contention has been often upheld in the courts of New York, and in an action brought some time ago against a pawnbroker the court said that an agent having all the indicia of ownership of property in his control could give title to an innocent pledgee.

On behalf of the jewelers, however, it was contended that in order that the pawnbroker could avail himself of the benefit of the Factor Act and acquire a valid lien upon the goods pledged he must show that the money was advanced to the agent who had been given possession of the goods in question by the owner, and upon the faith of such possession. In the case at issue the attorneys for the jeweler showed the goods had not been pledged by the salesman to whom they had been entrusted, but by another to whom the salesman had sent the goods, and that the third party held such property without the consent of the owner, and therefore the pawnbroker could not acquire any lien upon the property. They contended that any authority which had been given to the salesman by the firm to sell or dispose of goods in his possession could in no way be delegated by him to another, and therefore as far as this case was concerned the pawnbroker was not dealing with an agent or factor of

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the owners of the goods, but with an ar stranger to the owners.

The judge in directing a verdict for le plaintiffs for the recovery of the art s agreed with the contention of the jew rs that the man who pledged the goods h the pawnbrokers was not in possessio of them with the consent of the owner, d that the pawnbrokers were therefore ot protected under the Factor Act in de ig with him.

This case will no doubt be appealed. if so, it is to be hoped that a ruling o points in question will be had from highest courts without unnecessary d as the principle involved is most impo to the business world and to the jew trade in particular.

Where an Advertising Law Is Needed.

THERE are failures in trade that have received the adv ing that has been accorded to that of Brown & Co., Chicago, by other firn all parts of the country who have bee nouncing at one time or another the of the "bankrupt stock" of this je ry concern. In fact, if newspaper adve ments of various houses are to be bel there must have been as many ban stocks of the Brown house as there "Washington headquarters" situated i various parts of the United States, this despite the fact that Jos. Brov Co., settled with their creditors, and re resumed business in Chicago.

One of the latest instances of this is the recent advertisement of a de ment store in Omaha, Nebr., which to a full page of the Omaha *Evening B* which the store announced in black that it had bought the $40,000 bankr stock of cut glass, etc., of the Brown cern from the American Trust & Sa Bank, Chicago, at 50 cents on the d and proceeded to enumerate, illustrat describe in detail the various articles, as watches, gem set jewelry and nov which it had purchased.

Strange to relate, however, the he the bankrupt department of the Am Trust & Savings Bank, from which said this stock was purchased, told a spondent of THE JEWELERS' CIRC WEEKLY that the receiver had not sol dollar's worth of stock to anybody had turned this back to the Jos. Bro Co. when this concern obtained its ment with its creditors. What is th swer?

Referring to the subject of Am commercial travelers in Japan, Consu H. Snodgrass, of Kobé, writes that his arrival at this post, nearly seven m ago, a number of American traveling men have passed through Kobé, bu one has ever appeared at this con Mail has been directed to them th this office, but they chose to send m gers from the hotels for their letters h than to call themselves. These fac stated not in a critical spirit, but a dence that if manufacturers and exp have requested their salesmen in Ja call upon the consuls for advice th junctions have not been carried out.

New York Notes.

Dllendorff, 54 Maiden Lane, is at present in Europe.

Crles H. Brink, a Denver, Colo., jeweler is visiting friends in this city.

M J. Averbeck is expected in this city, this week. He sailed from Europe, Saturday.

Evard Holtefield is now representing ren W. Wheeler & Co. in the middle s

Sney Lee, of T. H. Lee & Son Co., To- Ont., sailed from this port recently ermany.

eph E. Kahn has moved from 155 E. St., this city, to 2808 Jamaica Ave., ond Hill.

Tmas H. Bright, Providence, R. I., is in charge of the Cohannet Silver Co.'s office on Park Place.

iam B. Peckham, of J. H. Peckham C, is spending a few days with his es at North Attleboro.

Lachmann, who has been in business rs on Avenue A, in this city, will 1838 Madison Ave.

bert Howard, of Mason & Howard, boro, returned, Thursday, from a n's trip through the west.

bers of Bogle Bros., wholesale jew- White River Junction, Vt., were the out of town visitors last week.

y Booth, in charge of Sturtevant & g's local office, 7 Maiden Lane, is k a trip through the middle States.

S. C. Cracker Pen Co., formerly Nassau St., New York, has moved es to 805 Lexington Ave,. Brooklyn.

directors of the International Silver ve declared the regular quarterly id of 1¼ per cent. on the preferred

chrebrick, 1051 St. Aubin Ave., De- Mich., was in this city, last week, goods for his store at 1534 Mich- n ve., Detroit.

ge A. Whiting, of Sturtevant & g, was in this city for a short time, ek, but was obliged to return to his n North Attleboro because of ill-

k D. Waterman, president of the L. erman Co., accompanied by the Rev. Sloan of St. Andrew, Scotland, will his week for a trip to the Pacific s

Eggens, credit man of the Aikin, t Co., pen manufacturers, is now a hree-weeks' trip in Canada. J. C. of the same concern, was a recent in Atlantic City.

rd Kornfeld, dealer in optical 110 E. 23d St., filed schedules in tcy, last Thursday, in the United District Court, showing liabilities of and nominal assets of $6,500, con- of 65 shares in the Toric Optical

rs & Mayer, 258 Fifth Ave., have remarkable collection of magnifi- ces of jewelry for their coming ex- , which will be held in August. hibition is an annual occurrence of cern and is looked forward to with by jewelers throughout the coun-

rangements for the athletic events which will be held at the annual outing of the Maiden Lane Outing Club Saturday include three-legged race, throwing the base ball, running race, potato race, running broad jump and tug-of-war. Suitable prizes will be awarded for the winner of each contest.

A. L. Erlanger, of Klaw & Erlanger, was recently presented by Frederic Thompson, of Luna Park, with an annual pass enclosed in a 14-karat case, on the cover of which is shown in raised work an elephant made of 18-karat gold. The blanket is jeweled with rubies, emeralds and diamonds. The entire case weighs 106 pennyweights and was furnished by C. L. Trout & Co., who also furnished the gold key which is used to unlock Luna Park.

Ludwig Nissen, of Ludwig Nissen & Co., who acted as toastmaster at the recent banquet of the National Association of Manufacturers, which was held at the Waldorf-Astoria, May 19, was the recipient of a fine gavel, presented to him by members of the association. Mr. Nissen delivered a most interesting and enjoyable address, during which he presented the retiring president of the association with a check for $10,000, a ruby stick pin and a plaque, in token of the high esteem and honor in which he is held.

David Shiman, of Shiman Bros. & Co., was the winner in one of the most exciting bowling contests ever held in this city, when during the opening of the big tournament which began at Madison Square Garden last week he won a match game from David Woodbury, Chicago, by a single pin. It was one of the most exciting matches ever recorded. They rolled the best six out of 11 games for $1,000 a side and the match went the limit. When Mr. Shiman ran into a split in the 10th frame of the decisive game it looked as if he would be beaten, but he wound up with a strike and won by a single pin. Mr. Shiman was pitted against a professional bowler, and his remarkable record speaks for itself. His high score was 215 and he rolled an average of 191.5 and made a total score of 2,106. He is certainly to be congratulated on his fine showing the more when it is taken into consideration that he bowls only as a pastime and was pitted against a man who makes it a business.

Otto Goldsmith, a jeweler of 1284 Broadway, was complainant in the night court last week against Herman Erde, 222 Livonia Ave., Brooklyn. Mr. Goldsmith said that Erde had been following him about for several months wherever he went. On the night when he made the complaint Mr. Goldsmith said that he went to Terrace Garden and Erde was at his heels. Leaving the Garden he declared that he called a taxicab and was followed by the man in another. At last he could stand it no longer, and at Park Ave. and 58th St. he called Policeman Miller of the E. 51st St. Station and had Erde arrested on a charge of disorderly conduct. When asked to explain, Erde told the magistrate that he was being paid $5 a day to follow the jeweler. He said he did not know the object of it, but he was being paid to make note of every place the jeweler went. The jeweler said that he did not care to prosecute if the young man would cease his activities, which he agreed to do and was discharged.

R. A. Breidenbach, 51 Maiden Lane, reports that a man called at his office last week, representing that he came from Burnell's Commercial Rating Bureau and Collecting Agency, Peoria, Ill. The man told Mr. Breidenbach that he understood he held a judgment against Joel K. Van Slockem and said that he could collect it for him. He explained that Van Slockem had been left an inheritance of $12,000, which the concern he represented had attached, and that for 10 per cent. commission Mr. Breidenbach's indebtedness against Van Slockem would be collected. He claimed that he was able to collect old judgments and finished his introductory remarks by demanding a recording fee of $3.90. Mr. Breidenbach at once became suspicious and turned the man away. He then wrote to the concern which the man claimed to represent in Peoria, Ill., and received from them an immediate reply to the effect that his caller was an imposter and should be turned over to the police. The letter was signed by the manager of the Peoria Retail Credit Men's Association, who is also manager of the association which the man claimed he represented. Mr. Breidenbach described his visitor as being about 38 years of age, of thin build, with gray eyes, five feet six inches tall and weighing about 145 pounds. When last seen he wore a blue serge suit and derby hat. Other jewelers throughout the country are warned to be careful in their transactions with this man.

A meeting of the creditors of B. Braunstein, Hoboken, N. J., was held at the offices of his attorney, Bennett Seigelstein, 99 Nassau St., last Wednesday, and was attended by about 20 creditors. At the meeting the debtor's liabilities were stated to be about $16,000 and the assets, consisting of stock, fixtures and accounts, to be valued at about $8,000, $5,000 of which, it was stated, was in stock. An offer was made of 40 per cent. in settlement of all claims, payable 20 per cent. cash and 20 per cent. in two notes, endorsed by a brother of the jeweler. The debtor was examined at some length and claimed to have paid out to creditors about $28,000 between Dec. 8, 1908, and May 4, 1909, approximately, $18,000 of this being paid since Jan. 1. His attention was called to the fact that he had a stock of between $25,000 and $30,000 on Jan. 1. He stated that he sold about $5,000 worth of it since that time and had bought about $3,600 additional stock, making a total of $28,600. It was argued that he should have $23,600 worth on hand instead of $5,000 worth, as stated. No satisfactory explanation of this discrepancy was brought out. The jeweler admitted transferring an equity in certain property in Hoboken to his mother-in-law to the value of about $9,000, and claimed the consideration was for money loaned to him by his mother-in-law. He stated that he kept no book of accounts and that all the books that he had were a check and bank book. He explained that he kept track of what he owed by filing the various statements which he received from his creditors, and that he kept no stock book and did not know just how

(*New York Notes continued on page 79.*)

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L. W. STILWEL

DEADWOOD - - SOUTH

New York Notes.

(Continued from page 77.)

ic stock he had on hand at any time. e meeting was adjourned without any r- action having been taken.

C. Howard, who is connected with the Richards Co., Attleboro, is in town, eek.

. Rankin, Roanoke, Va., is convales- t ter an operation which he underwent ivate hospital in this city.

rice Brower, 12 John St., accom- by his wife, sailed, yesterday, on the *Wilhelm II.* They will be away our weeks.

rt J. Sequeira, who is employed by eim Bros. & Veith, 65 Nassau St., urned from abroad after a five ' visit to Europe.

L. & M. Friedlander, 30 Maiden are thoroughly renovating their g, and have put an entirely new od floor in the store.

y E. Oppenheimer and Julius Rann- f the firm of Henry E. Oppenheimer 1 Maiden Lane, sailed for Europe ty on the *Vaderland.*

t Ginzberg, well known through the western and Atlantic States, ex- so sail on the *Amerika* from Ham- ermany, to-morrow, for this city.

Hirschberg, representing R. W. Levy 580 Broadway, sailed, recently, for on his second trip this year. He k for late novelties in jewelry and s' fancy goods.

ook of poems that has been very ly received by the reviewers, en- The Joy of Life," is by Mrs. Theo- arrison, the daughter of Si Pick- with H. F. & H. Oppenheimer.

rick H. Larter, of Larter & Sons, den Lane, sailed, Wednesday of last on the *Adriatic,* accompanied by . Warren R. Larter. They will be pe about three months.

is Dreiblatt, of Stern, Dreiblatt & porters and cutters of diamonds, 45 t., sailed, Saturday, for Europe on *land.* He will be away about six and will purchase goods in Ant-

eeting of the creditors of Oscar formerly in business on Third Ave., d a voluntary petition in bankruptcy me ago, after his store had been was held before Referee Seaman er, 2 Rector St., Friday afternoon, testimony was taken. The meeting ed without date.

t Borgzinner & Co., manufacturers lry and silverware cases, 66 Nassau e added considerable floor space to esent quarters by leasing the prem- ated by the John Werner Mfg. Co. econd floor, and the Standard Pipe the third floor. The additional required for the handling of busi-

F. McKay, said to be a former of Washington, who is accused by hington police of embezzling $2,500, ested in this city, Tuesday night of k. He was accompanied to Wash- D. C., by Detective Patrick O'Brien, t there for this city, following the receipt of a telegram notifying him of McKay's arrest. O'Brien has been searching for McKay since May 4 last, when a warrant was issued for his arrest.

A sale of the assets of the Lenox Watch Case Co., bankrupts, will be sold under the direction of Henry C. Kipp, trustee, at public auction, June 10, at 113 Leonard St. The property consists of machinery and tools used for the manufacture of watch cases, together with all equipment in connection therewith. The trustee reserves the right to withdraw any of the property from the sale if it does not bring at least 75 per cent. of the appraised value.

The 22d annual exhibit of the students of Pratt Institute will be held in the rooms of each of the six schools on Thursday afternoon and evening, Friday morning, afternoon and evening and Saturday afternoon of this week. The course given at Pratt include thorough instruction in the designing of jewelry, hammered metal work, chasing and enameling. The exhibit, which is if interest to the manufacturing jewelers, will be on display on the fourth floor of the main building and is well worthy of attention.

A letter was received last week by the Jewelers Security Alliance from S. J. Lyons, 2258 N. Front St., Philadelphia, stating that he had just been robbed of diamond jewelry valued at $700 by a watchmaker who had been in his employ only a week. According to the jeweler goods were taken out of the safe during his absence from the store. The man is described as being about six feet tall, with broad shoulders. He claimed to have worked in San Francisco, New York and other places. While in the jeweler's employ he wore a brown suit of clothes.

The members of the New York Wholesale Jewelers' Association are planning to entertain the out of town members of the National Association of Wholesale Jewelers during the convention, which will be held in this city during the second week of this month, by giving them a trip by water to Coney Island, June 11, where a shore dinner will be served and all the privileges of Luna Park opened to them. The afternoon and evening will be spent in a round of enjoyment, and it is expected that the visiting jewelers will have the time of their lives. A meeting of the executive committee will be held June 8, and the regular convention will open the next morning in the Silversmiths' building, 15 Maiden Lane.

Upon the charge of having stolen a handbag, valued at $5, from the jewelry department of a large Sixth Ave. store, a young woman, who gave her name as Helen E. Harris, was arraigned in the Night Court last week. The store detective said that the young woman had been frequently seen in the store for several days, and that she had in some way gotten possession of a number of blank sales slips and pieces of the wrapping paper of the store. She had operated, he said, by wrapping up small articles in the wrapping paper and then returning to the store with the sales slips, saying that the goods did not suit her. In this way, acording to the detective, she obtained the price of article. The magistrate held her in $300 bail.

Burglars, who are believed by the police to belong to a gang that has been operating extensively along the block on 42d St., between Fifth and Sixth Aves., in the last few months, broke into the art store of L. Goodrich Smith, at 25 W. 42d St., early Monday morning, cracking a valuable plate glass window and rifling the show case of expensive fountain pens valued at $100. Through this robbery it came out that several other firms—seven of them in this one block—had been robbed in a similar manner within a few months. Another of the heavier losers was Mathieu's jewelry store, at 1 W. 42d St. Here a large circular hole was cut in the front show window. Through it several trays of pins and watch chains that had been left hanging in the window were removed. The articles were valued at $200.

The Board of United States General Appraisers has sustained a claim filed by Mogi, Momonoi & Co., of this city, regarding the classification of swords with metal blades and bone scabbards; baskets and boxes made of wood shavings; pocketbooks made of cotton and leather, and bags and purses composed of silk and metal. In each case the customs authorities had assessed the goods at rates higher than those claimed by the importing firm. General Appraiser McClelland, in his decision for the Board, reduces all of the assessments to the level contended for by the importers. It is held that the swords are dutiable at 30 per cent. under the provisions in the tariff for manufactures in chief value of bone, while the baskets are allowed by the Board's decision to pay duty at the rate of 30 per cent., also under paragraph 449. The duty on the bags and purses is reduced to 45 per cent., the rate applicable to manufactures of metal.

The custom officials at the Appraiser's Stores on Friday uncovered from under the false bottom of a trunk a stock of costly goods, including Italian jewelry, said to be worth about $3,000. The trunk was brought into this country by the wife of a man said to be a steamship owner in Boston. She arrived on the North German Lloyd liner *Kaiser Wilhelm der Grosse,* from Bremen. The custom officials say that they also found receipted bills, showing that European dealers had entered fictitious amounts for American purchasers, so that importations can be undervalued when appraised here. The custom men are particularly interested in a bill, showing that an $18,000 necklace was purchased in Italy. They found in the trunk two receipted bills, one calling for an imitation pearl necklace, valued at $300, and one for a real pearl necklace, valued at $18,000. The woman's husband visited Deputy Surveyor George Smith at the Custom House in the afternoon and offered to settle for the amount required by the Government in such cases, but the offer was rejected. He brought with him the $300 necklace, for which he knew the customs men were searching, but explained in regard to the $18,000 necklace, that while it had been purchased in Nice, it was not orought into this country, but was in storage at Toronto, Canada, where he desired to keep it until the tariff on pearls is settled, as it may enable him to import it later for 10 per cent. instead of 60 per cent., the duty now required.



139 BROADWAY

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WORKSHOP NOTES

(Third Edition)

For Jewelers and Watchmakers

PRICE, $2.50

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THE PENNSYLVANIA WATCH CASE

Trade **XXX** Mark

A NEW ONE AND A GOOD ONE!

We would suggest that you look into the merits of our cases.
A case of the highest value coming to you at the lowest prices consistent with quality and quar .
A heavy, strong, stiff case of good value.

IT IS A WINNER!

It will mean increased business to the Dealer who carries a line of these cases in his stock.
Our line will be sold exclusively through the Dealer and Jobber. In offering our goods for s ,
you will not be up against the competition of Mail Order and Catalogue Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY, Factory: York, Pa. NEW YORK 65 NASSAU S

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The young or middle-aged man who desires to learn **Engraving**, to grasp the finer points of **Watchmaking** and **Optics**, finds it necessary to spend at least five years in a store before he has attained a thorough knowledge of the business. In less than a year's time this complete knowledge can be gained at our college. We get telegrams and letters every day, offering positions to our graduates, which shows what practical storekeepers think of our course. **Send for Prospectus NOW.** A position awaits you.
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Newark.

Ix Meyer, western man for Scofield & De Vyngaert, is in town this week.

Ins Brassler, of the Brassler Co., is recving congratulations on the arrival of ghter, born May 25.

Ms. Mary Ann Wharton, aged 82, the o r of Mrs. C. C. Champenois, wife of e manufacturing jeweler, died, last week, r Broad St. home.

rman C. Schwartz has associated himnth the Charles C. Wientge Co., manuc ers of gold jewelry, 32 Marshall St., ill represent this concern on the road.

J red Crane, of Mandeville, Carrow & ra, is contemplating his usual Europleasure tour, which he will start this bout the middle of June.

d Klme, a carpenter, was injured, eek, by falling from a wooden horse was being used at the new jewelry under erection on Chestnut St.

ph Wighard, who succeeded F. Mis- a retail jeweler at 105 Bergenline Weehawken, was formerly for 15 a in the employ of Meiners & Schuette, ighth Ave., New York.

Gtavus Sickles, of the Eastwood-Park ft, May 29, on a business trip that ll arry him to the Pacific Coast and c He expects to stop in all the larger en route, showing the lines of the s ood-Park Co. and Henry Ziruth. Mr. ds will be on the road for about six e

O Fessler & Co. are preparing to move the Schlosstein building into other a rs. Their space on the first floor occupied by the firm of Whiteside B k, who are on the second floor. This as been pressed for room for some nd will continue to occupy its presstarters also.

T Trenton Retail Jewelers' Club was o orated last week for the furtherance d otection of the business interests of velers in that city. The trustees are: Pfleger, John Harris, George E. Thomas Traft and Bernard Cohen. nder Traft is agent. The offices of b are at 147 E. State St.

Mthias Stratton, of Alling & Co., and de known to the trade, was bereaved dnesday by the death of his six-year- n, Matthias Stratton, Jr., who succm to scarlet fever. He was the only l of Mr. and Mrs. Stratton. The e., which was private, was held on u lay from the home of his parents, 63 ur St.

Ecard Kohn, of Kohn & Co., Camp rchard Sts., is back from a delightto Europe. He visited the Conti- t countries and spent an instructive easant vacation. Another European ver, who is home, after a successful rs tour, is J. E. Braunsdorf, of the e supply department of the American Supply Co. Mr. Braunsdorf was everal weeks.

mas F. Cronley, until recently a sn for a big New York jewelry s died, suddenly, last week, from a stg blood vessel, indirectly caused by te ndigestion. Mr. Cronley had been re ent of Newark for 50 years. He member of the C. B. L. and is survived by a widow, a son and daughter. The funeral was held on Wednesday morning from St. Patrick's Cathedral and interment was in the Cemetery of the Holy Sepulchre.

A very pretty wedding was solemnized, Thursday afternoon, May 20, at South River, N. J., when Miss Anna Thompson became the wife of Harry Emley, a retail jeweler of that place. The ceremony was performed at the home of the bride's parents by Rev. Frederick Overhiser, pastor of the Baptist Church, in the presence of a number of friends and relatives. A reception and supper followed the nuptials, after which Mr. and Mrs. Emley left for Asbury Park, on their honeymoon.

In the article which appeared in the issue of May 19, telling of a remarkable feat in engraving performed at Newark, whereby 750 letters had been legibly engraved on a disc 15 mm. in diameter, the article was so worded as to leave the inference that the engraver, John Rose, was an employe of the Chas. C. Wientge Co., who had the order for this work. Mr. Rose is an engraver employed by Riker Bros, and was engaged by the Charles C. Wientge Co. to do the work, but he is not an employe of that house.

News Gleanings.

Henry I. Moyer, son of Wm. H. Moyer, Mahanoy, Pa., was recently married at Pittsburg.

The bankrupt stock of Joe Winter, Little Rock, Ark., was recently purchased by I. Lowenburg.

The business of the T. K. Smith Jewelry House, Oskaloosa, Ia., is about to be incorporated on a co-operative plan.

B. Yehley, Delaware, O., recently renovated and improved his store by the installation of new fixtures and wall cases.

C. H. McRae, Granville, N. Y., has announced that he is going out of business and has begun the sale of his stock at auction, which continues daily from 2.30 to 7.30 P. M.

Roy G. Leonard, a jeweler at Cincinnatus, N. Y., with his wife and some friends, was recently injured in an automobile accident, which occurred near Greene, N. Y., May 23.

Louis Gendron, a watchman employed at Haverhill, Mass., was crushed to death by a freight elevator which descended on him in that city May 25.

A fire which occurred at Lufkin, Tex., May 20, caused some loss to the jewelry repair shop of J. E. Edwards. The damage was caused principally by water. It is covered by insurance.

Dunlap & Spiece, Bucyrus, O., are now comfortably settled in their new quarters in the new Meyer building on N. Sandusky Ave., to which they recently moved their jewelry business from the Deal House block.

A. G. Schultz, president of A. G. Schultz & Co., Baltimore, Md., sailed, May 10, on the steamer *Rhein* for Bremen. He will visit Germany and spend some time in Sweden and Norway. Mr. Schultz will be away about three months.

Oscar Watson, jeweler of Kalkaska, Mich., has sold out his stock and fixtures to Pangborn & Weyant. Mr. Watson has been in the jewelry business for the past 55 years, 27 years of which he has been located in Kalkaska.

A slight fire which started in the store of Mrs. Courtright, on Front St., Port Jervis, N. Y., recently, was extinguished by a local fire chief who had been notified by people who saw the smoke. The trouble was in the chimney and no damage was done.

Henry Haas, a pioneer of Salem, Ore., and who is well known as a jeweler and musician, recently underwent an operation, and at last accounts his condition was favorable. Mr. Haas is 67 years old, and for many years has been the chief engineer of the Salem fire department.

The partnership which existed between J. H. Dimon and D. S. Dimon in the jewelry business at Candor, N. Y., was recently dissolved. D. S. Dimon will conduct the jewelry store in Candor in future, and J. H. Dimon the store at Athens, N. Y., which he has owned for some years.

Bichsel Bros., Sedalia, Mo., recently exhibited in their show window a large solid silver loving cup donated to the Central Missouri Fox and Wolf Hunting Association, which was competed for last week. The trophy is 18 inches high and gold-lined.

Miss Maude Ronca, a violinist of Woburn, Mass., has brought suit for $10,000 against Nathan Mendlow, Lynn, Mass., alleging he did not return certain diamonds which he had given her, and which she had later turned over to him. Mr. Mendlow denies that he ever gave the diamonds to the complainant.

According to Joseph Hyde Pratt, State Geologist of North Carolina, there was no production of zircon in that State during 1908. No shipments of zircon were made from the deposit in the Wichita Mountains, Okla., during that year either. Therefore, there is no production of this mineral recorded by the United States Geological Survey in the year 1908.

Joseph Mazer, McAlester, Okla., is arranging to enlarge and improve his already handsome store in that city in order to increase the amount of stock which he can handle and add a number of new lines. Mr. Mazer's store, which is now 43 feet deep, will be augmented by an addition of another 40 feet in the rear, and back of that he will add a factory of 21 feet. In the new addition there will be a gallery and under this he will install a beautiful cut glass room. In the gallery will be installed his private office.

Charles M. Banks, 413 Market St., Wilmington, Del., has purchased an interest in the Samuel Baynard Co., at 5th and Market Sts. When the latter company is organized it will be known as the Baynard, Banks & Byron Co., the other member being Wm. G. Byron, who has been associated with Mr. Baynard for a number of years. The change will go into effect July 1, and in the meantime Mr. Banks will dispose of his stock and his present store. Mr. Baynard will in future devote considerable of his time to his real estate interests and Mr. Banks and Mr. Byron will take active charge of the new jewelry business.

TO THE TRADE

We, the undersigned Jobbers and Manufacturers of Cincinnati, agree to close our offices and factories on **Saturdays at one o'clock,** during the months of **June, July** and **August.**

Please note that all orders from our out-of-town or city customers received up to **twelve o'clock noon each Saturday** will be filled and shipped that day.

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Ed. H. Croninger
Dennison Mfg. Co.
The Dorst Co.
Fox Bros. & Co.
The Gustave Fox Co.
Frohman & Co.
Gebhardt Bros.
S. & H. Gilsey
D. Gruen Sons & Co.
L. Gutmann & Sons
Hahn & Oppenheimer
Peter Henry & Son
The Homan Mfg. Co.
Herman & Loeb
The John Holland Gold Pen Co.
D. Jacobs & Co.
Keystone Watch Case Co.
Lindenberg & Fox
Lindenberg, Strauss & Co.
Mesch & Willman
The Miller Jewelry Co.
Jos. Noterman & Co.
The Clemens Oskamp Co.
The Oskamp-Nolting Co.
Peck, Selmeier & Peck
Philadelphia Watch Case Co.
Queen City Silver Co.
Louis Rauch
Richter & Phillips
A. G. Schwab & Sons
M. Schwab Jewelry Co.
The E. & J. Swigart Co.
The Thoma Bros. Co.
J. S. Voss & Sons
Wadsworth Watch Case Co.
Wallenstein, Mayer & Co.

I WILL

CHICAGO AND WEST

Western Office:
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Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVIII. CHICAGO, WEDNESDAY, JUNE 2, 1909. No. 18.

Chicago Notes.

D. Peacock is on a trip to Europe.

F Hirsch is back from a western trip.

L. Lake has returned from a western tri

F. Barger visited Indianapolis, last we

igh E. King is on a trip to the Pacific Coa

arry H. Miller is on a trip through the mi le west.

G. Schram has returned from a trip to e Pacific Coast.

arry W. Hahn has returned from a tri o Mt. Clemens.

o Lieberman is back from a special wes rn diamond trip.

C. Ostby, Jr., of the Ostby & Barton Co was in this city, last week.

M. Chadbourne is back from the fac- of the James E. Blake Co.

Praeger, with F. W. H. Schmidt, a in for a few days, last week.

ss May M. Thein, bookkeeper for I. Sc artz, is on a visit to New York.

R. Fischer recently won a $750 Buick au nobile for a one-dollar raffle ticket.

A. Allen, of the Allen, Lonergan Co., At boro, Mass., is sick at his home here.

W. Douglass, with the Dueber-Hamp- e companies, was here, last week, on his wa west.

ws is received here that W. D. Spen- er Belle Fouche, S. Dak., has sold out to . Bradshaw.

eph C. Wilson has retired from the raveling force of the Chicago office of W A. Rogers, Ltd.

B. Noyes, general manager of the Ind la Community, Ltd., was here, last we , on his way west.

T. Brayton, last week, visited Glad- o, Mich., where his new lens measure ng manufactured.

M. Herrington, a new jobber at Wa tertown, S. Dak., was here, last week, buy g his opening stock.

C. Emerson and M. H. Cohen, with e g. Hess & Madsen, came in, last week, to their respective territories.

F Hayes, with the Webb C. Ball Wa h Co., is on a six weeks' tour of in- pe on to the far west and Mexico.

ws is received here that the family of . Seeley, Stuart, Ia., was recently in- eed by the addition of a baby boy.

Roth, secretary and general manager of e Western Clock Mfg. Co., visited the Chicago offices of that corporation, last week.

H. M. Tenney and J. C. Duff, of the traveling force of Lapp & Flershem, returned from their respective territories, last week.

News is received here that A. E. Waldron, Odebolt, Ia., has sold out to Roy G. Pierce. Mr. Waldron will locate in California.

Harry Keller, with Flower & Co., has returned from a flying trip to New York with some up-to-date ideas in window dressing.

J. A. Light, formerly of B. F. Simpson & Co., Minneapolis, and now in business under his own name in that city, was here, last week.

Morris Mendelson and H. Conviser are no longer connected with Meyer Joseph & Co. Ed. Sager is now city salesman for this concern.

The Jewelry and Art Shop has been incorporated with a capital of $4,000. The incorporators are Leonard Undem, George H. Strange and L. G. Randle.

Wm. D. Dreyer, of Jones & Dreyer, has sold his stock in that corporation to Fred Jones. The business will be continued by the latter under the old name.

"Gus" Weinfeld, with the Stein & Ellbogen Co., is taking a pleasure trip which will include a visit to the Grand Canyon of Arizona, the Seattle exposition and Alaska.

S. Davis, 602 S. Adams St., Peoria, Ill., who has disappeared, owed a few bills here. He was in business in Peoria less than a month, and had a bank account there for one week.

A meeting of the Chicago branch of the National Wholesale Jewelers' Association was held, last Thursday, at which routine business was discussed, together with the subject of the next meeting, which will be held in New York on June 9.

S. T. A. Loftis recently returned from his St. Louis office. While in the latter city one of the Loftis salesmen lost a wallet containing $800 worth of jewelry. This was found and returned by W. D. Powell, of the Clover Leaf Railroad. Mr. Loftis presented a $100 diamond ring to Mr. Powell as a reward.

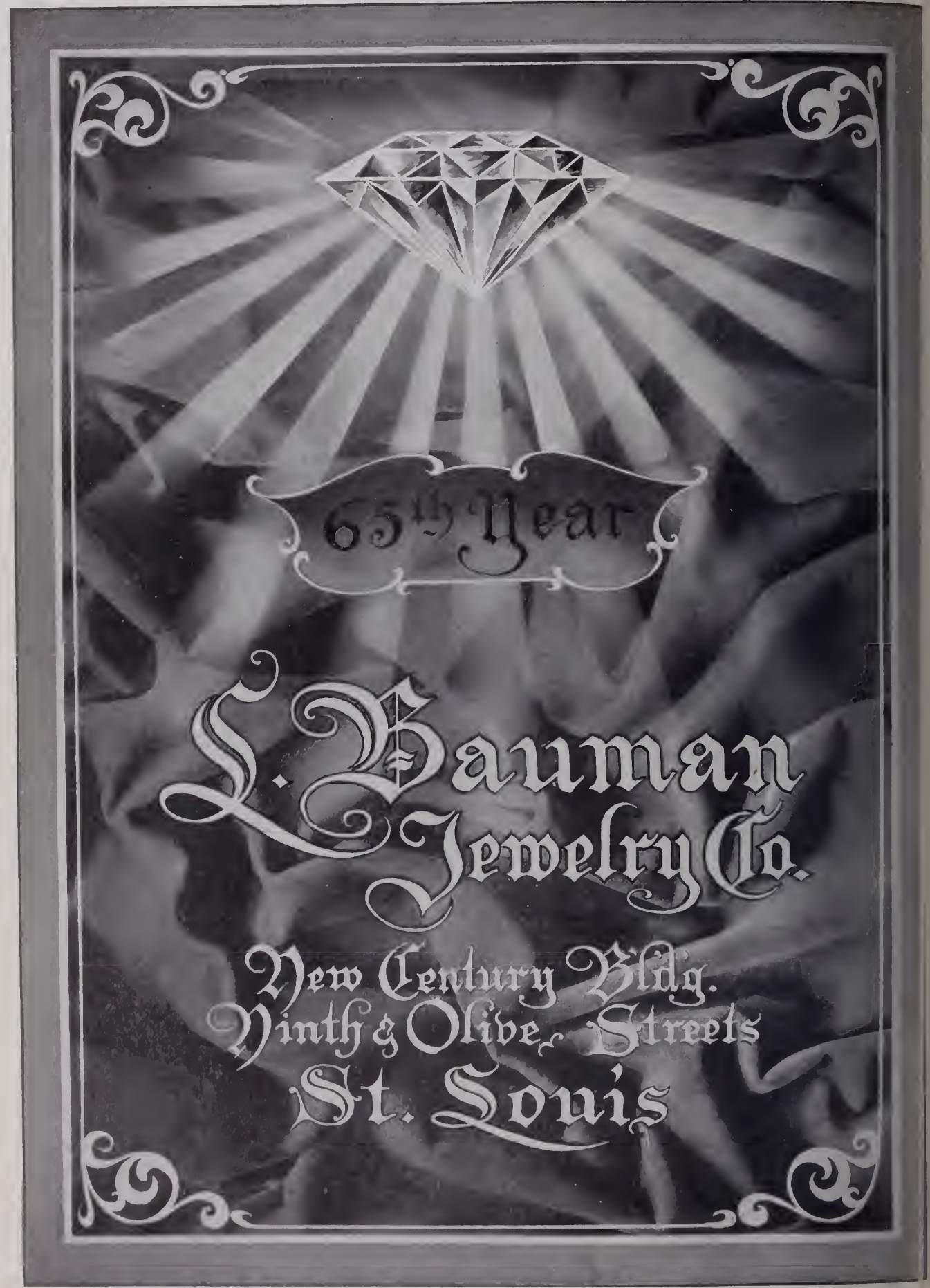
Emil Despres, of Despres, Bridges & Noel, will represent the jewelry branch of the Chicago Association of Commerce on a delegation of trade excursionists which left here, last Sunday night on a trip to the northwest and coast. The delegation travel on a special train, and will visit 39 cities in 18 days. June 5 to 7 will be spent at the Alaska Exposition at Seattle.

The C. H. Knights-Thearle Co. is sending an announcement to the trade, saying that, as the house wishes to co-operate with the retail jewelers in their efforts to improve conditions, on and after July 1 no goods will be shown in its establishment to a consumer unless accompanied in person by a retail jeweler or upon presentation of a written order signed by a retail jeweler, to whose account the goods must be charged.

Among the buyers in town, last week, were: Mr. Wolf, of D. Marx's Sons, St. Paul, Minn.; Mr. Zerweck, East St. Louis, Ill.; Geo. Mayr, South Bend, Ind.; Mr. Rystrom, Elgin, Ill.; Perry Jackson, Rockford, Ill.; E. Schredber, Wagner, S. Dak.; Harry Hanson, Princeton, Ill.; Jay B. Johnson, Goodland, Ind.; R. M. Gable, Lost Nation, Ia.; F. A. Copeland, Elgin, Ill.; B. E. Buckner, with the Rice-Stix D. G. Co., St. Louis, Mo.

A meeting attended by the officers of the Illinois Retail Jewelers' Association and those of the National Wholesale Jewelers' Asssociation took place, last Wednesday, at the rooms of the Chicago Jewelers' Association in the Columbus Memorial building. The retailers present were: F. A. Marean, Belvidere; Lorenz Holland, Cullom; Geo. Elbe, Paul Lackritz, W. G. Werner and Geo. H. Tucker. The wholesalers present were: A. W. Sproehnle, Claude Seymour, B. C. Allen, S. Glickauf, C. H. Knights, A. C. Becken and Maximilian Ellbogen. The topic of retailing by jobbers was discussed, and the majority of the wholesalers present convinced the retailers that they did no retailing whatsoever, and had always looked upon it with disfavor. The meeting was productive of much good and a general air of good feeling prevailed. At its close the retail jewelers promised to use their influence with members of the Illinois Retail Jewelers' Association toward getting the latter to give Chicago jobbers a larger share of their trade than formerly.

Hollander & Fleishman, Scranton, Pa., last week admitted into the firm A. Newman, and the firm hereafter will be known as Hollander, Fleishman & Co. The business was formerly conducted as the Bee Hive Jewelry Co.


65th Year
L. Bauman
Jewelry Co.
New Century Bldg.
Ninth & Olive Streets
St. Louis

St. Louis.

Haberman returned recently from a
o Kansas City.
nk Grawe returned about a week ago
a business trip to Chicago.
H. Loevenhart, of the Crown Jewelry
457 N. Broadway, has returned from
to New York.
W. Long, of Tower & Long, left a
ays ago on a trip through Kentucky.
ill be gone a month.
s Ada Kurtz, of the Eliott Jewelry
is spending a week's vacation at
gfield, Ill., visiting relatives.
large street clock is being placed in
of the store of the F. W. Droston
ry Co., at 7th and Locust Sts.
C. Kurtz, of the Whelan-Aehle-Hutch-
Jewelry Co., spent several days lately
ringfield, Mo., visiting friends.
s Fannie Hubbard, East St. Louis, has
a position as cashier with the Lucios
y Co., 6th St. and Washington Ave.
Henry Lowenstein Jewelry Co. has
ffidavit of the change of its name. It
v styled the St. Louis Loan Society.
inare Ryan, credit manager of the
tadt Mfg. Co., has returned from
prings, where he had spent a vacation
ee weeks.
J. Burke, manager of the Brooks Op-
and Jewelry Co., returned recently
Memphis, Tenn., and at once left on
ness trip to Chicago.
Sdfelder Bros., representing the D. F.
Co. and the Weaver Mfg. Co., have
ed from the Mermod & Jaccard build-
the Victoria building.
Frderick W. Haberkamp, of the Elliott
wry Co., has returned from his old
at Troy, Mo., where he spent several
isiting relatives and friends.
J. F. Dailey Jewelry Co. has filed a
in suit against Charles Salvator Tum-
and wife. The amount declared is
The case is set for trial on June 9.
the jewelry factories, by an agree-
were closed last Monday for the ob-
ce of Memorial Day. The retail
and jobbing houses closed in the
oon.
Among the out-of-town jewelers in St.
during the past week were: Fred
, Waco, Tex.; M. H. Foster, Shelby-
ll.; M. G. Schyrock, Clarendon, Ark.;
Fey, Chamois, Mo.
Ra M. Culbertson, a son of Stephen
lbertson, vice-president of the Hess
bertson Jewelry Co., has joined the
force of the establishment after com-
his college course.
Tmas Humphreys, who opened a jew-
ore at 6th and St. Charles Sts., a few
ago, under the name of the Lucios
ry Co., reports a very encouraging
age. He has conducted stores in
apolis and other cities.
HEstinghausen, proprietor of the Attle-
Jewelry Co., who returned recently
Mexico. is planning a trip to Alaska
y of Seattle. Although Mr. Esting-
has visited nearly every country on
be he has never been to Alaska, and
anxious to go there.
S. Hotchner, of Hotchner & Sons, Hol-
uilding, returned recently from a trip
Chicago and will leave for New York,
June 5, where he will stay about a week, sailing for Antwerp, June 12. His trip abroad, in which the pursuit of pleasure and the purchase of diamonds will be conjoined, will last until the latter part of August.

Following the death of John Fister at St. Charles, Mo., the jewelry business that was conducted there by him will be closed out by his father, F. A. Fister. John Fister was 31 years old. His death, from lung trouble, followed an illness of four months. He was unmarried. He had conducted the business two years, succeeding his brother, August, who had managed the enterprise for 15 years.

The jewelry store of Joseph Galandsky, 1413 N. 8th St., was broken into about a week ago and about $1,000 worth of jewelry stolen. The robbery was discovered by Galandsky when he went to open his store. He called the police. They apprehended Andrew Wardenski, 17 years old, who was found hiding under a bed in a room at 1029 N. Broadway. With him was Frank Frost. In the same room was found the stolen jewelry. They admitted their guilt.

Prompt action by Werner Seit, clerk in the jewelry store of Ben Ritzer, 802 Franklin Ave., ended in the arrest of two young girls who had pilfered jewelry from four stores. They were Fannie McCormick, 17 years old, 5835 Cote Brilliante Ave., and Edith Fienup, Hunt Road and Hamberger Ave. The girls admitted having stolen jewelry from the Grand-Leader, from Schaper Bros. and from the Palace Jewelry Store. Many of the articles were reclaimed.

J. F. Dailey, manager for Loftis Bros. & Co., has been elected captain of a ball team composed largely of men connected with the jewelry trade. An unique feature is the infield, with a total weight of over 800 pounds. It consists of Dailey, 200 pounds; E. E. Smith and J. N. Rarick, of the Smith Jewelry Co., each over 200 pounds, and George L. Weber, Jr., 215 pounds. Among the players are Brainard Ryan, John Foster and Sam Donaw, of the Eisenstadt Mfg. Co., and E. L. Spinner, of Solomon Ruby.

Charles L. Bates, who represented the Mermod, Jaccard & King Jewelry Co. on the southwestern trip of the Interstate Merchants' Association, has returned and expresses himself as greatly pleased with the results. He is certain that St. Louis will realize substantially in the form of increased business in the territory visited, and regards the southwest as holding great possibilities for the extension of the jewelry trade. Just before starting on the trip Mr. Bates returned from Hot Springs, where he had been assisting for three months at the Jaccard branch store.

A small leather bag containing about $1,000 worth of diamonds and watches belonging to Loftis Bros. & Co., lay on the floor in a public room of the Carleton building the greater part of Monday afternoon. Persons who came and went thought it belonged there and did not investigate it. W. B. Powell, traveling passenger agent of the Chicago & Alton Railroad, was more inquisitive. He picked it up and opened it, and was dazzled by the glitter of diamonds. In the meantime E. B. Marschuetz, city salesman of Loftis Bros. & Co., was having the scare of his life. He had left the bag in the room and it was gone when he went to look for it. Mr. Powell finally heard who had lost it and returned it to the owners. S. J. Loftis, president of the firm, told him to take his pick of anything in the bag as his reward. He selected a diamond ring valued at $110.

Cleveland.

Col. J. L. Shepherd, of the Keystone Watch Case Co., was in town, last week.

A. C. Ohl, New London, O., has sold out his stock and business to E. E. Nottage, who was formerly in the jewelry business in Lorain, O.

S. Y. Ball returned from Columbus, O., last week, after conducting a very successful publicity campaign for the Webb C. Ball Watch Co.

Mr. Gee, formerly of the firm of Gee & Nusbaum, which is now out of business, has decided to return to Alaska, where he is interested in mining properties.

G. L. Sigler curtailed his trip on the trade extension excursion of the Wholesale Merchants' Board of the Chamber of Commerce and returned to Cleveland, May 27. Important business matters made it necessary for him to return to town.

B. V. and H. W. Arnstine returned from the east, May 25. Their mission there was the selection of a line of silverware for the new catalogue. Arnstine Bros. predict that this year's catalogue will be the best ever turned out by the house, as the lines are nearly new and were selected with great care.

John Spindler, who has been connected with the Sigler Bros. Co. for some time, is now with the Bowler & Burdick Co., and will represent it in practically the same territory. Mr. Spindler accompanied H. W. Burdick on the recent trade extension trip through Michigan, that being part of his territory.

Fred Buehl, 2300 W. 11th St., met with an accident on Detroit St. that by the merest chance did not prove fatal. Mr. Buehl was driving in a buggy and was caught between two automobiles, both traveling at a rapid rate, and spectators were astonished to see Mr. Buehl emerge from the mix-up with only a few scratches.

Wholesalers report that dealers from smaller towns have been actively buying during the past week. A few of the visitors were: A. P. Humphreys, Bellefontaine; Miss Landfair, of the Willoughby Jewelry & Optical Co., Willoughby; J. L. Goddard, Ravenna; E. E. Nottage, New London; A. E. Oyster, Alliance; D. Leonhizer, Huron; Mr. and Mrs. F. R. Montgomery, Sandusky; Robert Miller, Lorain; Wm. Burger, Kelley's Island; C. M. Wilson, Salem, and George High, Medina.

An attempt to rob the jewelry store of C. L. Collins, Main St., Wellsburg, N. Y., was foiled recently by the approach of a pedestrian. The thieves, who were believed to be "yeggmen," had forced the rear window, but had evidently become alarmed before they had gotten their booty, as they fled precipitately, leaving a full set of burglar's tools outside of the window.

San Francisco.

H. F. Wickman, of the H. F. Wickman Co., Honolulu, is here on business.

Jos. Tucker, formerly traveling salesman for an eastern silverware house, has accepted a position with A. I. Hall & Son.

M. Schussler & Co. are now receiving some large shipments of diamonds that have been selected for them in Europe by Mr. Roth.

Albert S. Samuels is preparing to move into a new store now being fitted up for him in the Lincoln Realty building, 5th and Market Sts.

S. F. Hollander, Eureka, Cal., who has been in San Francisco for the past 10 days purchasing stock, left for Seattle on the steamer *City of Topeka*.

The suit that Attorney Friedlander instituted against Benjamin Goodman, 306 Clement St., for services rendered, has been decided in the favor of the latter.

An attempt to rob the store of Deremer & Co., Van Ness Ave., was not a success, for the reason the burglars were frightened away before an entrance was effected.

An attempt was made to break into the jewelry and camera store conducted by Lovick Bros. at 56 Kearny St., May 18. The front plate-glass window of the store had been cracked, but no goods were stolen.

Among the out of town visitors who have been noted here during the past week are: B. H. Hancock, Lemoor, Cal.; L. Levy and Albert Hansen, Seattle, Wash.; G. G. Prouty, Napa, Cal.; J. J. Wilson, Dunsmuir, Cal., and N. R. Solomon, Bakersfield, Cal.

Rothschild & Hadenfeldt are now engaged in the manufacture of Elk Lodge pins, and report that already this particular item is meeting with a ready demand. The big plant across the bay is now very busy, as the scope of operations of this concern has been greatly widened of late.

Arthur Follis, who came down from Vancouver, a short time ago, and who had accepted a position with Shreve & Co., was found dead in his room on Hayes St., near McAllister, presumably from natural causes. He was a diamond setter by occupation, aged 55 years, and leaves a widow.

For the second time in the past 13 months the store of T. Lundy, 728 Market St., was entered by burglars, and a considerable quantity of valuable goods taken. This time 30 watches and a diamond ring were stolen, the aggregate value of these being placed at about $1,000. No effort was made to enter the safe, as on the former visit of the burglars, a year ago last April, when diamonds to the value of $18,000 were taken. This is the third time that burglars have robbed this store. In 1878, a heavy loss was suffered, and last year the big robbery occurred that is still the talk of the town.

In spite of the increased vigilance of the local police department and the precautions that are being taken by San Francisco jewelers, the operations of thieves seem to be on the increase instead of the reverse. During the past week there have been a number of robberies and attempted robberies, and the boldness of these leads the police to believe that there is a well organized gang of crooks making this place their headquarters. There are many retail stores still in temporary buildings, and it is these that are made the special mark of cracksmen, as they are comparatively easy of access, and many of them are in sections of the city where police patrol is inadequate.

Pacific Coast Notes.

A new store is to be opened shortly at Marysville, Cal., by a brother of Councilman Haubrich.

B. I. Temple, Sausalito, Cal., who has been in business at that place for the past 24 years, has moved to a location near the Ferry building.

A Protsch, Redondo, Cal., has engaged the services of M. Church, Waterloo, Ia., to assist him in the store. His former assistant, Frank Baldwin, resigned on account of poor health.

A. J. Hough, Redding, Cal., who recently secured permission to auction his stock of goods, is now conducting the sale in the evening only, the store being open in the daytime for the regular patronage.

A. W. Glover, Kennet, Cal., who recently purchased the Elwood jewelry business of Medford, has decided to locate at the latter place. The Kennet store will be operated by his son, Fred, who is now in charge.

W. E. White has purchased the business of W. C. Ruddock, Dos Palos, Cal., and has assumed possession of the store. Mr. Ruddock will go to the southern part of the State, where he has property interests.

Pacific Northwest.

L. A. Messing has just opened a new store at North Powder, Ore.

Fire was discovered recently in the building occupied by F. G. Maresch, Bellingham, Wash. It was extinguished before serious damage was done.

Mr. and Mrs. A. A. Mann have purchased the business of C. B. Adams, of Centralia, Wash. Mr. Adams is retiring from business on account of ill-health and will spend most of his time in traveling with his family.

The Manufacturing Jewelers' Association, with headquarters at Tacoma, Wash., is taking steps to stop frauds on the public by unscrupulous dealers. Circulars are being sent to the trade, asking them to carry only those goods which are stamped with a quality mark. There is a law already against improper stamping and marking of plate and jewelry, but it cannot touch articles bearing no mark whatever.

Omaha.

Frank Hampl, Ponca, Nebr., has sold his jewelry interests to F. R. Pelant.

John Morse, Hancock, Ia., was in this city, last week, purchasing stock.

Miss Mary Hurst, with C. B. Brown Co., has returned from a nine weeks' trip spent on the Pacific Coast.

Owing to the sale of jewelry, cut glass, etc., which Fred Brodegaard & Co. have been carrying on the past month, the alteration and remodeling of their store have been postponed until the coming week, when work will begin at once.

Los Angeles.

The J. C. Fleming Co. has put in a w line of diamond jewelry.

All of the J. P. Trafton Co.'s trav g men are now on the road.

A petition in involuntary bankruptcy as filed, May 17, against the Jaeger Supply o.

Arthur Turner, traveling salesman the E. W. Reynolds Co., has gone trip north.

John Plover, Santa Rosa, Cal., was recently, en route for Pomona, wher attended a Knights of Columbus cor tion.

A letter received from H. F. Wallac nounces that he is enjoying his trip thr the east. When last heard from he w Atlantic City.

Z. F. Vaughn, formerly of Los An but now in business in Kingman visited the wholesale houses in th few days ago.

E. T. Willis, traveling salesman for bright & Walsh, reports that bus among his customers is showing con able improvement.

R. H. Schwarzkopf has returned fr northern trip, and reports good tra Oregon and Washington, as well as number of the cities in this State.

A. E. Baranger, traveling represent for H. F. Wallace, returned home, days ago, and then started off on an trip up the coast, to be gone for a c of weeks.

A letter received by George Hamb from E. J. Pollock, of the firm of P Bros., Riverside, Cal., announced th rival of a daughter in Mr. Pollock's f on May 21.

The S. S. Schepps Co. has just deli 12 gold medals for the southern Calif amateur boxing championship contes der the auspices of the Athletic Cl Los Angeles.

H. A. Curry, formerly with Shre Co., San Francisco, has taken a po with R. H. Schwarzkopf, 340 S. Broa He will represent this concern on the a visiting the coast trade.

P. J. Koke, formerly of Grand R d Mich., has taken a position as head man for H. B. Crouch in his new 555 S. Broadway. Mr. Koke's brotl salesman with Field & Walton, also c h city.

Mr. Brock, of Brock & Feagans, r that the recent sales of wedding goods established new records. All depart are busy, and he feels assured t at will prove to be the banner year fo h firm.

The first meeting of the creditors F. Whittemore, who was adjudged a n rupt, May 18, will be held at the of Lynn Helm, referee in bankruptcy, 510, Los Angeles Trust building, J at 2 P. M.

George L. Penniman was injured, fe days ago, by a collision with a stre while riding in an automobile. H severely bruised, and has gone to Mu et Hot Springs, Riverside County, fo re and recuperation.

John F. Baker & Co., Dayton, Ia is gone into bankruptcy.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WATCHMAKER, 25, practical, 10 years' experience, with own tools; references. "D. V.," 35 W. 8th St., New York.

ASSISTANT WATCHMAKER, engraver and jeweler wants position July 12; four years' experience. "E. H. W.," 118 Franklin St., Corry, Pa.

POSITION WANTED by young man as watchmaker and engraver or assistant; good reference; own tools. "G. E., 558," care Jewelers' Circular-Weekly.

WATCHMAKER, 14 years' practical experience at bench; good referenees; salary, $22, according to location. "A1, 449," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN, with established trade, southern territory, is open for a position; highest references. Address "I.," Box 157, Cincinnati, O.

GOOD, practical engraver wants position at once, would prefer place where he can learn jewelry work; moderate salary. Garrafa, 655 1st St., Macon, Ga.

A POSITION wanted by young man, age 23, with two years' expreience in watch repairing, to finish trade. Address "P. G., 524," care Jewelers' Circular-Weekly.

FIRST CLASS engraver, jewelry repairer and setter, with 15 years' experience, desires position; will go anywhere. J. Schultz, 77 Washington St., Hoboken, N. J.

YOUNG MAN, jeweler, having been with the chain trimming line last, wishes position of any kind; good and obliging. I. Bloom, 71-73 Meserole St., Brooklyn, N. Y.

ENGRAVER, young man, desires position at general lettering on jewelry, silverware, etc.; samples on request; A1 reference. "M., 532," care Jewelers' Circular-Weekly.

SITUATION as foreman or at hench, capable of managing help; 30 years manufacturing jewelry in eastern shops; west or south preferred. "X., 441," care Jewelers' Circular-Weekly.

BY GOOD WATCHMAKER, 27, permanent position in eastern States; five years' experience; complete set of fine tools; references. "R. F., 555," care Jewelers' Circular-Weekly.

COLORER, crack-a-jack on all colors, mixes solutions, seeks position; capable of installing plant and taking charge; will go west; reference. "Daniel," 104 Monroe St., New York.

A1 SALESMAN wants to change from jobbing to manufacturer's line; well known in south and southwest; open Sept. 1; straight salary; results. "A., 519," care Jewelers' Circular-Weekly.

JEWELER and diamond setter, first class on fine special order work, also fine repairing, desires place in fine retail store or factory. Address "R. U., 557," care Jewelers' Circular-Weekly.

YOUNG MAN, thoroughly experienced in a retail jewelry store, wishes a position as salesman in New York City or out of town; best of references. "S. N., 464," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and fine engraver of 22 years' experience, wants position in central States, do not repair jewelry; $20 per week; A1 references from large firms; good appearance. Address "H. A., 465," care Jewelers' Circular-Weekly.

SALESMAN, covering territory west of Denver and Pacific coast States, open for immediate engagement; 15 years in line; any number of references. "J. F. M., 485," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, young man, six years' experience, desires position; a first class workman; references; samples of engraving on request. Address "E. W., 541," care Jewelers' Circular-Weekly.

SALESMAN, young man, 21, with five years' New York office experience, wishes a position as salesman or assistant to New York man; best of references. "J. A. M.," 449 Henry St., top flat, Brooklyn, N. Y.

FIRST CLASS engraver wants permanent position, can assist in watch, clock and jewelry repairing; married; my last employers as references; samples of engraving. Address Lock Box 4, Fredericksburg, O.

FIRST CLASS optician, jewelry jobber and salesman, can do clock work and plain watch work; American born, with 20 years' experience and best of references. Address "D., 379," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with the trade, desires position with first class house; prefer New York City and vicinity; thoroughly experienced in all branches; A1 reference. "O., 533," care Jewelers' Circular-Weekly.

BOOKKEEPER, eight years' wholesale jewelry business, entire charge, understand values gold filled and diamond goods, filling and shipping orders, also selling; references. "C. D., 529," care Jewelers' Circular-Weekly.

SITUATION WANTED by young man, fine letter and monogram engraver, also salesman; best recommendation; samples of engraving; willing to work for reasonable wages. Address "R. B., 545," care Jewelers' Circular-Weekly.

YOUNG married man, 27, refined, educated, capable, good appearance, seven years' experience in jewelry business, salesman, understands bookkeeping; highest credentials. Address "A. M. E.," 657 Putnam Ave., Brooklyn, N. Y.

YOUNG MAN, 21, wants position with jewelry house; has had eight years' experience with prominent manufacturers on Maiden, New York, as bill clerk, bookkeeper and salesman. Address "K. K., 559," care Jewelers' Circular-Weekly.

SAMPLE MAKER and designer, thoroughly experienced in everything connected with manufacturing of jewelry, well able to take charge of shop, wishes situation; best of references furnished. "Foreman, 459," care Jewelers' Circular-Weekly.

YOUNG MAN, thoroughly experienced as a fine jewelry repairer and new work, diamond setter, plain engraver, clock repairer and good all around man, is open for a position; Chicago, Ill., preferred. "Permanent, 487," care Jewelers' Circular-Weekly.

ENGRAVER, 15 years' experience, monograms, inscriptions, script, crest, cutting for enamel ornaments, etc.; quick, clean workman, absolutely sober and reliable; A1 reference; permanent position desired. "Neat, 462," care Jewelers' Circular-Weekly.

POSITION WANTED by a middle aged watchmaker of ability, 25 years' hench experience, equally good at Swiss watches as well as American; salary, $25 per week; only responsible houses need apply. Address "Watchmaker," 1935 Fifth Ave., Pittsburg, Pa.

WATCHMAKER, also good clockmaker and light jewelry repairer, German, 30, 15 years' experience and competent on all kinds of work, with complete tools, no engraver, speaks broken English, desires position. J. Kimmelheim, 251 Lamhard St., Philadelphia, Pa.

WANTED, position as assistant watchmaker, jeweler, clock repairer and salesman in a store where energy and intelligence count; am an American, 22 years of age and have worked for past year under one of the best horological men in the country. Address "B. C. R.," Rockford, Ill.

EXPERIENCED traveling salesman, Oklahoma and Texas, desires position; best of references. Address "O. A., 548," care Jewelers' Circular-Weekly.

DESIGNER and engraver, rapid and accurate in heraldry, monograms and ciphers of all descriptions, standard lettering, etching, ornamental work and cutting for enamel; samples and reference gladly furnished; permanent position desired; salary, $35 per week. "E. D., 429," care Jewelers' Circular-Weekly.

AN EXCEPTIONALLY fine watchmaker, engraver and salesman, a rapid workman, de a permanent situation with a first class hou Missouri or adjoining States in a city of at 10,000; capable of taking full charge; state particulars. Address "W. E. & S.," Roo Gumbel Bldg., Kansas City, Mo.

SOUTHERN SALESMAN, open June 1, d line or lines to the jewelry trade south, line preferred; have established trade, can duce results; salary or commission with ing account based on annual sales; long co desired if satisfactory after season's try-o have brains and steam to exchange for m "Southerner, 294," care Jewelers' Cir Weekly.

Help Wanted.

WANTED, A1 watchmaker; hours, 8 to 6 come at once. C. W. Bowman, Somerville,

WANTED, honest jeweler and engraver at Address Carter-Allen Jewelry Co., Shreveport

GOOD LOCATION for watchmaker F ticulars write C. O. Johnson, Bay St Miss.

CHASERS and steel engravers on gold Apply The Brassler Co., 4 Garden St., N N. J.

WANTED, a good all around jeweler for three months; good pay. A. G. Vanderv & Co., Pella, Ia.

WANTED, expert watchmaker, one wh stands optics preferred. Address H. F sting, Louisville, Ky.

WANTED, first grade, rapid watchmake highest class work; state salary wanted ar references. Albert Edholm, Omaha, Nebr.

WANTED, first class watchmaker for Chaut N. Y., during July and August; state wanted in first letter. H. M. Norton, Cor

WANTED, good watchmaker, jeweler a graver, at once, one with some knowle optics preferred. C. O. Johnson, Bay St. Miss.

WANTED, first class watchmaker, jeweler graver; permanent position; must have reference. "A., 528," care Jewelers' C Weekly.

WANTED, manufacturing jeweler, engrav diamond setter; permanent position a salary to first class man. D. H. Keen Worth, Tex.

WANTED, traveling salesman for watch general line of jewelry in western territor be experienced road man. Address Bo Denver, Colo.

SALESMAN; man with established trad and Pacific coast, to sell high grade m and mounted jewelry. Box 484, care J Circular-Weekly.

WANTED, traveling salesman, for mate tools and general line of jewelry, western must have road experience. "L., 274 Jewelers' Circular-Weekly.

YOUNG MAN to assist in store and who to do some watch repairing; steady pos refined young man. Address "Mellin South St., Philadelphia, Pa.

WANTED, a first class engraver, must be in cutting for enamel, also do chasing; nent position to the right man. Marg elry Co., 1007 Main St., Kansas City, M

WANTED, jobbing jeweler, stone sette engraver, in nice retail store; pleas genial, permanent position, with good h healthy city. Fred Saul, Chattanooga, T

WANTED, a first class modeler for sterlin ware; steady work and a good position man; none but the best would be co Address "T. H., 451," care Jewelers' Weekly.

WANTED, first class watchmaker and s permanent position; state all particulars letter; preference given one who can d work and engraving. A. B. Scott & C mont, W. Va.

WANTED, good watchmaker, jeweler graver; samples of engraving and refer first letter; must have own tools; $20 and a permanent position. Address I. C Evansville, Ind.

ELP WANTED.—Continued.

VATED, first class salesman for line of gold je ry to middle west retail trade; state past exrience, giving references and salary expe d. Address "P. S., 512," care Jewelers' Cular-Weekly.

VATED, first class watchmaker and optician, n who can engrave preferred; reference re- ud; permanent position to the right party; a , $25 per week. Address A. W. Carlson, Charles, La.

FIRST CLASS watchmaker and engraver, at one experienced on railroad watches; , $30 per week; send photo. and sample of ing. Address "Permanent, 509," care ers' Circular-Weekly.

RIENCED watchmaker and jeweler, or maker salesman and engraver; steady po- in city near Pittsburg, Pa.; give full par- rs and reference. Address "Reliable, 552," Jewelers' Circular-Weekly.

ILL HAVE an opening June 1 for a manu- ing jeweler who thoroughly understands usiness and can do repair work for the a first class salary to a first class man. Hawley Co., Dallas, Tex.

VATED, A1 salesman of experience, to sell a complete line of jewelry and loose diamonds. "L. S., 543," care Jewelers' Circular-Weekly.

ICE, a good all around watchmaker, jeweler ain engraver, must know how to repair all of work; single man preferred with about x ars' practical experience; pay from $15 to r week; good, clean cut fellow who knows to wait on trade; send photograph, reference ll particulars with first letter. Peter H. r, 935 Center St., Ashland, Pa.

VATED, A1 watch salesman of experience to sell a line of American watches in Missouri, Kansas and Nebraska to the retail jewelry trade. Address "M., 165," care Jewelers' Circular Weekly, 501 Heyworth Bldg., Chicago, Ill.

VATED, by Chicago jobbing house, experienced salesman for western territory, one with established trade preferred; regular line of diamonds, watches and jewelry; have good line. Address "V., 383," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

PROMINENT cut glass manufacturer wants to make arrangements with several salesmen calling on the retail jewelry trade to carry their cut glass as side line, for western territory west of the Ohio River; good territory and liberal commission to the right men; arrangements must be closed before July 1. Address "R., 7" care Jewelers' Circular-Weekly, 0 Heyworth Bldg., Chicago, Ill.

Business Opportunities.

ESTABLISHED business for sale on prominent thoroughfare in Philadelphia. "O., 109," re Jewelers' Circular-Weekly.

TNER WANTED with some money to go in manufacturing jewelry business. "C. J., care Jewelers' Circular-Weekly.

TNER WANTED, first class salesman with al capital to start a manufacturing jewelry op in the middle west. "B., 525," care Jewers' Circular-Weekly.

RING silverware manufacturing plant for e owners wish to retire; location, New York y price, $75,000; immediate possession. 37," care Jewelers' Circular-Weekly.

ALE, jewelry business in good Pennsylni oil town of 12,000 population; invoice, 0 bench work, $150; 15 years in existence; for selling, in oil business in the west. V. 44," care Jewelers' Circular-Weekly.

FOR SALE, on account of ill health only, old established, 24 years' jewelry and optical business, adjoining New York City; rare opportunity; will sell safe and fixtures only; best location; low rent. Address "Black, 553," care Jewelers' Circular Weekly.

SPOT CASH FOR DIAMONDS, watches and jewelry; I send check on receipt of goods; surplus stocks bought at highest prices; bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods: business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

100 DOZEN silver finished belt pins, $1.38 per dozen, former price was $4.50 to $9.00; 200 dozen gold filled and plated fancy jeweled, $1.68 per dozen, former price, $4.50 to $12.00; 50 dozen fine hard enameled belt pins, assorted designs, beautiful, $3.68 per dozen, former price, $9.00 per dozen; cash with order at this price; I will return money if goods are not satisfactory. Dan I. Murray, broker, 3 Maiden Lane, New York.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

Wanted to Purchase.

WANTED, a 10 ft. plate glass counter case and table, a 10 or 12 ft. wall case, high grade, good condition, rosewood or mahogany, cheap for cash. Amadon & Co., Seymour, Conn.

WANTED, jeweler's foot power drill, with or without bench. Address S. Kohn, Room 9, 41 Maiden Lane, New York.

To Let.

DESK ROOM and part of office to let, elevator and telephone. Room 54, 7 Maiden Lane, New York.

For Sale.

TWO enamel grinders for sale, cheap. Address "M., 440," care Jewelers' Circular-Weekly.

FOR SALE or exchange for jewelry stock, a four-story stone front building, located at 22 Aberdeen St., Chicago, Ill.; write for full particulars. Flower & Co., 262 State St., Chicago, Ill.

FOR SALE, a genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "A. G., 510," care Jewelers' Circular-Weekly.

FOR SALE; complete set of handsome fixtures for an up-to-date jewelry store can be bought at a very low figure owing to necessity for immediate sale. H. H. Van Ness, 17 Van Nest Place, New York.

FOR SALE, about 2,500 brass and silver models, best ever made for the manufacturing of diamond mounting, seal and fancy rings, also machinery and tools, very cheap. "P., 560," care Jewelers' Circular-Weekly.

FOR SALE, one six-volt Hanson & Van Winkle dynamo, one power draw bench, two double head polishing lathes with zinc lined tray-bench and dust collector complete; also one American Gas Furnace Co.'s positive pressure blower No. 1; all little used and practically good as new; price reasonable. Taylor & Co., Inc., 47 Chestnut St., Newark, N. J.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

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"The Engraving School that Graduates Experts."
A fascinating, high-salaried and easily learned trade, taught thoroughly and practically by correspondence. Your instructor is the foremost authority and master workman in the world. We will teach the beginner better engraving by correspondence than he can gain in years of rigid apprenticeship. We will improve the skill of any engraver one hundred per cent. and make him master of the trade. The demand for competent engravers far exceeds the supply.
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THE JEWELERS' CIRCULAR PUBLISHING COMPANY
11 John Street, corner Broadway, New York

Indianapolis.

I. Grohs has returned from a visit to Cincinnati, O.

George S. Korn will attend the annual meeting of Shriners at Louisville, Ky., next month.

After a short visit to the Optimo mines in Wisconsin, of which he is president, A. P. Craft returned home May 26.

The store of George S. Kern in No. Meridian St. has been redecorated, and an elaborate electric lighting system has beeen installed.

A sale of "drummer's samples" at 25 cents per sample, is being conducted at the old location of the Guarantee Jewelry Co., West Washington St.

Lon R. Mauzy has finished redecorating the interior of his store at 207 Massachusetts Ave., giving the place an especially attractive appearance.

Among jewlers trading in the city, last week, were: L. J. Small, Carmel; J. F. Kiser, Muncie; Charles Hamm, Frankfort; J. O. Lutz, Zionsville, and N. M. Rubin, Terre Haute.

Jefferson H. Reed has an attractive show window, arranged by his son, William Reed. It is arranged with articles especially suitable for graduates, and the design is unusually clever.

The drug and jewelry store of H. R. Koffel, Knox, Ind., was robbed, May 25, presumably by tramps. Jewelry and silverware, valued at about $700, and cash to the extent of $100, were taken.

It is expected that Adam R. Rufle, North Manchester, will be appointed State Fish and Game Commissioner when the term of the present incumbent expires Jan. 1. Mr. Rufle has the support of many jewelers.

Quite a number of jewelers were in the city, last week, to attend the dedication of the new Masonic Temple. William G. Young, Jeffersonville, and A. W. Kesler, New Albany, were delegates to the ceremonies from the lodges of their respective cities.

W. B. Pattee, who is well known in Indianapolis, but who has been employed by jewelers throughout the south for some time, has taken a position with George S. Kern, succeeding A. O. Pickett, who left to engage in business with Elmer C. Stokes.

At the request of jewelers and other business men Mayor Bookwalter has agreed to extend the proposed lighting scheme in Washington St. from West to East St., providing 10 arc lights enclosed in ground glass globes to the square. This will make about 17 squares of the retail district that will be brilliantly illuminated.

J. A. Oswald, secretary of the Indiana Retail Jewelers' Association, who is in business at Crawfordsville, is on the committee of arrangements for an automobile day, to be held there June 9. One day of each year is devoted to an automobile parade and contests in Crawfordsville, bringing hundreds of strangers to that city.

Local police have been instructed to watch for a clever crook who, dressed in the uniform of an army officer, is supposed to have swindled two jewelers of Pittsburg recently. He is believed to have operated in this city under the name of Lieut. Donald Metcalf, but confined his operations to hotels, cashing worthless checks. The real lieutenant is in the Philippine Islands.

Denver.

A. Ropin, Central City, was in town, last week.

Arthur West, Marble, Colo., was a recent visitor.

E. D. Tunncliffe, Castle Rock, was in town, last week.

Dan S. Park, of Dan S. Park & Co., left, May 23, for Cheyenne.

Wm. P. Jones, Fort Lupton, was in the city, recently, buying goods.

H. M. Voreys, Rifle, Colo., has been in the city for a few days, buying stock.

Wm. Fulton, of the Lewis Jewelers' Supply Co., has gone to Grand Junction on a business trip.

Theodore Lyman, of the Lyman Bros. Jewelry Co., is supervising the remodeling of his Summer home.

Joe Shoemaker, formerly in the employ of Jos. I. Schwartz, has gone into business for himself at Awada.

Walter Rushlaub, who was seriously hurt in the manufacturing department of the Lyman Bros. Jewelry Co., some time ago, is now back at work.

The Lyman Bros. Jewelry Co. secured the contract for making the loving cups and other trophies which the Denver *Post* donated for the Rocky Mountain A. A. U. meet, Decoration Day. Lyman Bros. put the cups on display in their windows, and they attracted admiring crowds.

Gustave A. Ehret, formerly vice-president of the International Jewelry Workers' Union and prominent in labor circles in this city, has been missing from his home, 141 West Third Ave., since May 12. The police have been requested to search for him. He was employed by the Charles H. Clark Jewelry Co., 1536 Champa St., at the time of his disappearance.

Columbus, O.

L. Poppendieck, who formerly conducted a store on N. High St., is now traveling for an eastern house.

Arrangements have been concluded by H. E. Tuller for a lease of the north half of the store room at 148 N. High St. Fine fixtures have been purchased, and Mr. Tuller left this week for New York to purchase stock. A fine and complete line of jewelry will be carried and the establishment will be open about June 1.

R. N. Whitford, vice-president and general manager of the Hofman Jewelry Co., has retired from the company on account of his health, and is now in Colorado recuperating. He will, while in the west, keep his eyes open for a location, and if he finds a good one may locate and open a jewelry store.

During the recent convention of the Brotherhood of Railroad Trainmen, held in this city, Goodman Bros., High and State Sts., published a little sheet called the *Convention Bulletin*, giving information about the convention and the organization and also telling of the lines which this firm carried that would interest railroad men.

Cincinnati.

TRADE CONDITIONS.

Business among the local retail jewelers considerably enlivened the past two weeks to several conventions held here, the last being the National Foundrymen's Association

M. Loeb, vice-president of the Du Watch Case Co., was here last week.

Otto Mehmert, with Joseph Mehmert calling on the Indiana trade this week

A. A. Spiegel & Co. will hereafte located at 14-16 Boylan building, E. 4t

L. McIntyre, with George H. News has left for a two-months' sojourn in ifornia.

Aaron Cohn, of D. Jacobs & Co., is ing a few weeks' rest at French Springs, Ind.

W. C. Air, formerly associated wit Duhme Jewelry Co., is now connected the Oskamp Jewelry Co.

Charlie Creighton, formerly in bus in Morrow, O., was here buying stoc his new store at Franklin, O.

R. H. Galbreath, New York, wh one of the appraisers for the Duhme elry Co.'s stock, contemplates leavin New York about June 15.

S. & S. Gilsey have added to their eling force Charles Zurr, St. Louis will visit the western trade after J and William Edwards, Dallas, Tex. will start out at that time through I Territory and Oklahoma.

Out-of-town jewelers here the past buying stock included: M. Cramer, dletown, O.; T. Wulff, Elwood, In Graff, Peru, Ind.; G. G. Helm, C Corner, O.; John A. Selbert, Fra Ky.; Henry Risinger, Lawrenceburg N. Sanning, Walton, Ky.; C A Smith's Grove, Ky.; E. B. Scott, B O., and O. O. McCracken, Mt. Oliv

A young man about 26 years o claiming to be Charles Harris, a cook Chicago, was arrested May 25 at th ner of 7th and Race Sts., on a cha petty larceny preferred by Emil Claus ris had called at the Claus pawn Vine St. and asked to see some stic and was waited upon by Mr. Claus pretending to make a purchase he g one and ran from the store Mr. nephew, a clerk, was soon in pur policeman later joining in the cha the thief was caught and arrested.

Henry Weidenbach, artist and a noisseur, who was bound over to the jury a short time ago on charge ferred by Frank Smith, pawnbroke others, broke down and wept, an fessed when tried in Common Plea last week. In addition to the diamo he secured from Frank Smith he a mitted he had stolen from the h Harry Levy while employed there worth of art treasures. He je mercy, but was sentenced t the penitentiary. Mr. Smith has r his ring, and goods belonging to o tims are being located.

The jewelry store belonging to th of the late James P. Sain was reop by the administrator at Covington. G. Johnson, Atlanta, who purcha stock, will continue the business Sain's old stand.

Milwaukee.

T odore F. Dresen, Madison, Wis., is ec ng a handsome new residence.

E G. Fifield, formerly in the jewelry s ss at Janesville, has been elected s ent of the Tie Club, a baseball or- n tion, at Beloit, Wis.

R mond Swenson, Stoughton, formerly n ted with a jewelry store at White , is now associated with the jewelry t Gilbertson & Anderson at Madison, s

V I Goetz, a well-known former travel- welry salesman, has opened a new v establishment at Mukwonago, Wis. oetz recently called upon Milwaukee alers and manufacturers.

T tredson & Nicoll, Kenosha, Wis., mbraced the opportunity to offer a ne of Lincoln souvenir spoons on t of the dedication of a new Lincoln ent at Kenosha on Memorial Day.

first meeting of the creditors of ick Runkel, Oshkosh, was held, May lr Runkel recently went into bank- with liabilities of $3,972.48 and as- $3,563. Charles H. Forward, Osh- s referee.

klin Thomson, secretary of the Wis- Retail Jewelers' Association and ry of the new Jewelers' Mutual Fire ce Co. of Wisconsin, has returned n successful trip to Chicago made in terests of the insurance company.

ur DeBries, an expert watchmaker, ly located at Milwaukee, is now as- d with Thomas Bruhy, West Bend. DeBries recently took a course in try, and is also carrying on work in ical line at the Bruhy establishment.

bers of the entertainment committee Milwaukee Jewelers' Club are can- g Milwaukee establishments for the e of raising funds for the coming convention of the Wisconsin Retail ers' Association, which meets in Mil- e, July 20, 21 and 22.

than 400 members of the Board of rce and Business Men of Detroit. visited Milwaukee this week, making p between the two cities by boat. A. Berkey, of Chas. A. Berkey Co., W. Warren, of the C. W. Warren re among the number.

of-town Wisconsin jewelers who Milwaukee visitors, last week, in- W. W. Davy, Ripon; E. Dahlberg, W. S. Sargent, New Lisbon; T. J. Kenosha; Gustav Sliwinski, Oconо- F. P. Beswick, Racine; Henry White Water, and A. H. Goetz, nago.

Martin, Jr., manager of the Peerless Co., 138 Grand Ave., has disposed interests in the company and has to Evansville, Ind., where he has a new jewelry store under the style tin & Co. Clarence Holverson has ppointed manager of the Peerless hment.

lars entered the jewelry establish- of E. F. Rohn, 274 W. Water St., 6 and stole toilet sets, bracelets, s, rings and other jewelry amounting least $1,000. This is the fifth time a few years that the Rohn store has robbed, and during the past two years the front windows of the store have been smashed three times and jewelry carried away.

Alfred Held, recently arrested at Oshkosh for stealing two suit cases and sentenced to one year at Waupun, has been found to be a clever diamond thief also. In the stolen suit cases, belonging to George A. Bloss, were two valuable diamonds, and these were supposed to have been returned with the suit cases. It now transpires that the real stones had been removed from their settings by Held and two paste imitations inserted

An historic old bell in a tower of a factory building serves as a rather unique timepiece for a portion of Oshkosh. In the evening the bell is rung as a curfew, and at every hour of the night a watchman at the plant rings the bell, tolling the hours. For more than 25 years the bell has been tolled, and all watches and clocks of a portion of the city are regularly set according to this remarkable timepiece. Oshkosh jewelers believe that it is the only case on record where an ordinary bell rings the hours.

William H. Upmeyer, treasurer and vice-president of the Bunde & Upmeyer Co., proprietors of one of the largest jewelry establishments in Milwaukee, has been appointed public debt commissioner by Mayor David S. Rose. Mr. Upmeyer was literally forced into the position by the Mayor because of his well known business ability and his great interest in municipal affairs. Mr. Upmeyer was born in Milwaukee in 1857, and after receiving a liberal education he entered the jewelry business of his father. In 1880 Mr. Upmeyer formed a partnership with Louis W. Bunde. From a small store the establishment has grown to be one of the largest jewelry houses in the west. Upmeyer's appointment has created a great deal of favorable comment.

Kansas City.

Albert Zurcher, Marceline, Mo., was a recent visitor to Kansas City, accompanied by his bride.

W. R. Terwilliger, with the Meyer Jewelry Co., has just returned from a trip to Leavenworth, Kans.

Miss Rose Belair, with the Porter & Wiser Jewelry Co., is spending her vacation at Plattsburg, Mo.

M. S. Murray, Texas representative of the C. B. Norton Jewelry Co., is getting ready for his next trip.

J. W. Phillips, Chanute, Kans., was in town, recently, and spent several days at the convention in Topeka.

Wm. Kassel, whose jewelry store was destroyed in the Ridge building fire, has opened up a new store in the Searritt Arcade.

C. E. Manor has just returned from El Dorado, Kans., where he has been conducting a closing-out sale of the retail stock of jewelry of G. B. Rhodes.

E. A. Church, Claremore, Okla., has been visiting his brother, G. H. Church, Oak Grove, Mo. He is making an automobile trip from Claremonre to St. Louis.

H. W. Porter, of the Porter & Wiser Jewelry Co., and J. M. Scott, of the Woodstock-Hoefer Watch & Jewelry Co., were in attendance at the Topeka convention.

Frank Bangs, J. H. Whitney and Leo Ludwig went to Topeka, last week, to look after the interests of the Edwards & Sloane Jewelry Co. during the Kansas convention.

Katie Daugherty, formerly with the Edwards & Sloane Jewelry Co., and later with the Porter & Wiser Jewelry Co., is to be married next week. The lucky man is Peter Kelly.

J. E. Johnson, P. N. Nelson, W. C. Schuman and J. V. Robinson were in Topeka, last week, looking after the interests of the C. B. Norton Jewelry Co. during the Kansas convention.

H. C. Hanson, St. Marys, Kans., stopped off in Kansas City, a few days ago, while on his way to Europe for a three months' visit to his father. He was accompanied by Mrs. Hanson.

Herbert Koppel, manager of the material department, and Harry Snow, of the manufacturing department of the Meyer Jewelry Co., were in Topeka, Kans., last week, representing their house at the convention.

Louis Hoffman, who has been a jeweler in Leavenworth, Kans., for about 25 years, has just been made police judge of that city, under the commission form of government. His friends now give him the title of the Hon. Judge Hoffman.

L. R. Hassig, of the Hassig Jewelry Co., was in attendance at the Kansas convention in Topeka. The Hassig Jewelry Co. is working nights, and reports a large volume of business on class pins, Masonic rings and regular repair work.

The following retailers from the surrounding country have been visitors to this market during the week: F. R. Cullumber, Eldon, Mo.; A. Zurcher, Marceline, Mo.; S. J. Huey, Excelsior Springs, Mo.; E. Parker, Gilman City, Mo.; D. E. DeLanty, Parkville, Mo.; F. B. Sehroeder, Paola, Kans.; H. C. Shultz, Hays City, Kans.; B. E. Kidd, Corder, Mo.; J. A. Lawson, Adrian, Mo., and J. F. Hibbard, Mound City, Mo.

Toledo.

TRADE CONDITIONS.

Toledo jewelers are encouraged over the business outlook and the way in which trade has been improving the past month. Books show a handsome increase in business over a year ago, with nothing to indicate it as a spasmodic revival but rather a steady improvement.

W. F. Broer, of the Merrill-Broer Co., spent a day in Napoleon, recently, forming one of a party of automobilists who made a century run on that day.

J. George Kapp is trying a new scheme in advertising, and is using the billboards extensively, not only in Toledo, but throughout northwestern Ohio. He reports very satisfactory results to date.

J. J. Freeman & Co. are now arranging for the annual outing of the firm, which is usually held on or about July 4. Thus far no decision has been reached, but it is likely that the usual programme will be followed, which consists of an outing for the day at some resort within easy reach of the city, and which is generally ended by a banquet given by the firm to the employes.

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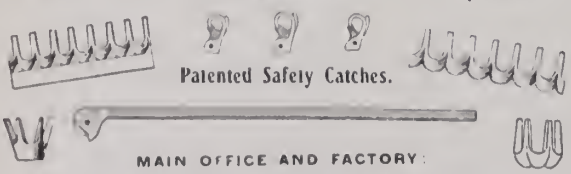
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PATENT DEPARTMENT

ION IS CONTAINED A LIST OF THE LATEST PAT- RANTED BY THE UNITED STATES AND GREAT T. THE UNITED STATES PATENTS THAT HAVE AND THE REGISTERED TRADE-MARKS.

UNITED STATES PATENTS.

ISSUE OF MAY 25, 1909.

51. BRACELET. ANTHONY H. BLISS, North ttleboro, Mass., assignor to the A. H. ss Co., North Attleboro, Mass. Filed June 1907. Serial No. 376,984. Renewed April . 1909. Serial No. 489,184.

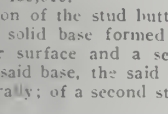
device of the class described, a pair of hollow link uniting said units and having



g engagement with one of said units, and contained within said link for resiliently said link within said unit.

76. CUFF-FASTENER. JAMES H. H. HENRSON Ottawa, Ont. Filed Oct. 16, 1908. rial No. 458,019.

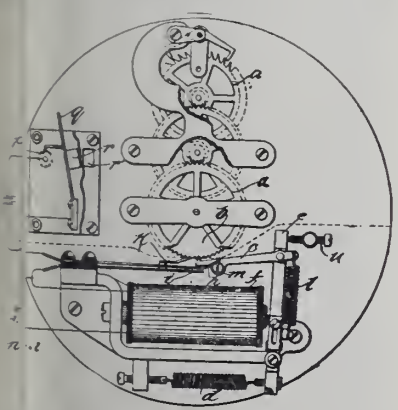
mbination of the stud button formed with shank, a solid base formed with a smooth outer surface and a semi-spherical reed in said base, the said base and shank st integrally; of a second stud formed with



a shank, and a head having an outer cylinurface of equal diameter with the cylinase of the other stud, and a dome-shaped on the head of the second stud adapted in the semi-cylindrical recess in the base pposite stud.

220. CLOCK WINDING MECHANISM. RNEST E. YAXLEY, Chicago. Filed April 2, 08. Serial No. 424,760.

mechanism including a toothed wheel, echanism including a pawl adapted for enent with the toothed wheel to turn the same, r device operating upon and through the effect turning movement of the wheel, an



et nagnet serving, when energized to operate he pawl mechanism to cause the pawl to have fresh tooth engagement, and upon ver device to replenish power therein, and g mechanism governed by the pawl mechand permitted to close circuit through the electromagnet when the pawl has caused predetermined movement of the wheel, said pawl mechanism operating the switching mechanism to open circuit through the electromagnet when the pawl has fresh tooth engagement, the pawl mechanism being out of operating relation with the switching mechanism during movement of the pawl to the position where it may have fresh tooth engagement, whereby circuit through the electromagnet is maintained during such movement of the pawl.

922,633. TIME RECORDER. A. P. SCHMUCKER, Denver, Colo., assignor of one-half to William Hickey, Denver, Colo. Filed July 7, 1908. Serial No. 442,410.

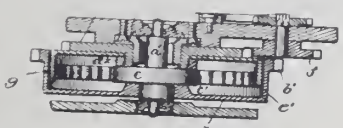
In a time-recorder, the combination with a door and a timepiece having a movable dial containing time designations, of a lever fulcrumed adjacent to the timepiece, a hollow stationary member, a tube telescoping in said member, the said tube being connected in operative relation with the said lever, a spring acting on the telescoping tube to normally hold the lever away from the said dial, a second lever fulcrumed adjacent to the door



and having an arm projecting into the path of the door when opening the latter, a cylinder also mounted adjacent to the door, a piston therein, a stem connecting the said piston with the opposite arm of the second lever, a spring acting on the last named lever to hold the piston at its outward limit of movement, and a conduit connecting the said cylinder with the hollow member into which the said tube telescopes, the arrangement being such that as the door acts upon the second lever the telescoping tube is actuated to cause the first named lever to puncture the said dial of the timepiece.

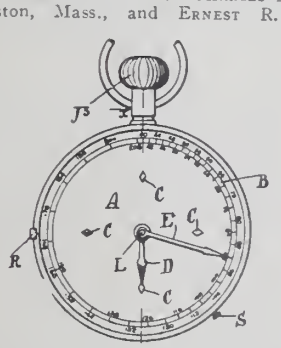
922,809. WATCH. ALFRED PFISTER, St. Imier, Switzerland, assignor to Fabriques des Longines Francillon & Cie., St. Imier, Switzerland. Filed April 12, 1907. Serial No. 367,735.

In a watch, the combination with a drum and a cover, said drum and cover being relatively movable, of an arbor on which the drum is mounted,



a spring connected to the cover and arranged to drive the drum, a spur-wheel connected to the cover and provided with a central opening, means for rotating the spur-wheel to wind the spring, and a dowel surrounding the arbor and projecting into the central opening of the spur-wheel.

923,094. METRONOME. CHARLES A. WHITE, Boston, Mass., and ERNEST R. HUNTER,



Sound Beach, Conn. Filed Oct. 20, 1908. Serial No. 458,731.

In a metronome, the combination with two scales, one having a uniform sub-division and the other having sub-divisions gradually increasing in size, of an indicator for each scale, a watch movement for moving the indicator that indicates on the equally divided scale, manually actuated mechanism for shifting the other indicator, and a connection between the manually actuated mechanism for shifting one indicator and the watch movement, which connection varies the speed of the watch movement while shifting the hand not operated by the watch movement.

DESIGNS.

40,000. BADGE. CHARLES J. DIEGES, New York.



Filed March 29, 1909. Serial No. 486,623. Term of patent 7 years.

40,001. BADGE. CHARLES J. DIEGES, New York.



Filed March 29, 1909. Serial No. 486,624. Term of patent 7 years.

40,002. BADGE. JOHN W. GREEN, Santa Fe, N.



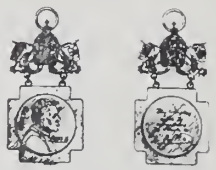
Mex. Filed March 15, 1909. Serial No. 483,652. Term of patent 14 years.

40,003. BADGE. ELIAS J. KASSEL, Ballinger,



Tex. Filed March 31, 1909. Serial No. 487,100. Term of patent 14 years.

40,004. MEDAL. RUDOLF MARSCHALL, Vienna,



Austria-Hungary. Filed April 25, 1908. Serial No. 429,288. Term of patent 7 years.

40,005. GEM-SETTING. ISAAC D. BELASCO, Chi-



cago. Filed March 24, 1909. Serial No. 485,548. Term of patent 3½ years.

40,006. GEM-SETTING. LEO KRAUS, Chicago.



Filed Feb. 25, 1909. Serial No. 480,068. Term of patent 7 years.

40,007. SPOON, FORK OR SIMILAR ARTICLE. GUSTAVE STROHHAKER, Wallingford,

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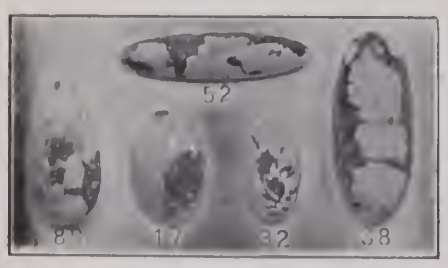
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E. H. H. Smith Silver Co.
Bridgeport Conn.

Conn., assignor to the International Silver Co., Meriden, Conn. Filed Feb. 19, 1909.



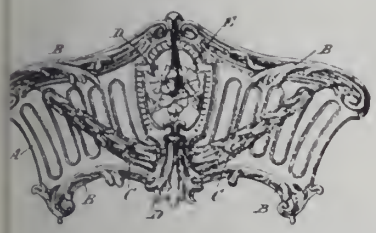
Serial No. 479,008. Term of patent 7 years.

...8. METAL ORNAMENT. JOSEPH WARREN ANTHONY, Lynn, Mass. Filed March 25,



... Serial No. 485,803. Term of patent ... years.

...9. BORDER-SECTION. CHARLES GRAFF, New York, assignor to Graff, Washbourne &



...nn, New York. Filed March 15, 1909. ...erial No. 483,649. Term of patent 14 years.

...ITED STATES TRADE-MARKS.

... following trade-marks have been adjudged ... to registration under the act of Feb. 20, ... and are published in compliance with Sec... ... said act. Said section provides:

... person who believes he would be damaged ... registration of a mark may oppose the same ... notice of opposition, stating the grounds ... in the Patent Office, within 30 days after ...lication of the mark sought to be registered, ... said notice of opposition shall be verified ... person filing the same before one of the ... mentioned in Section 2 of this act. If no ... of opposition is filed within said time the ...sioner shall issue a certificate of registra... ...erefor, as hereinafter provided for."

...s which are stated to have been "Used 10 ... are registrable under the last proviso of ... 5 of said act, which is as follows:

... provided further, that nothing therein shall ... the registration of any mark used by the ...nt or his predecessor, or by those from ...title to the mark is derived, in commerce ...reign nations or among the several States, ... Indian tribes, which was in actual and ...e use as a trade-mark of the applicant or ...decessor from whom he derived title for 10 ...ext preceding the passage of this act."]

PUBLISHED MAY 25, 1909.

40,628. (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) WEBSTER CO., North Attleboro, Mass. Filed Feb. 18, 1909.



...ar *description of goods.*—Silver jewelry ... wear, silver flat ware, silver hollow ...ter ...ng silver toilet articles, sterling silver ... utensils and accessories, sterling silver ...nd cups, sterling silver sewing utensils and ...ics, sterling silver ornaments, trays and ... sterling silver cigarette cases and cigar ... sterling silver purses and bags, sterling ...rgnettes, sterling silver toys, sterling sil...ting utensils and book-marks, sterling silver ...s and sterling silver bag-tags.

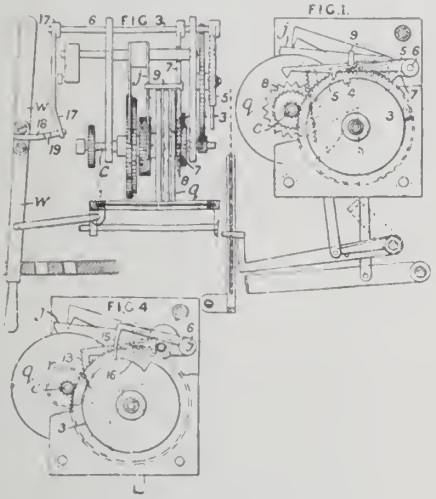
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF MAY 12, 1909.

970. WORKMEN'S TIME-RECORDERS. J. J. STOCKALL, Westminster. Jan. 15. Period for granting patent not yet expired.

Means are provided for printing distinctive marks. The invention is described in connection with the time-printing mechanism disclosed in Specification No. 16,790, A.D. 1906. Interposed between the day types of the day-wheel *q*, which is actuated as described in Specification No. 24,702, A.D. 1902, are star or day and star or like types, this second type for each day being brought into printing position when a wheel 8 attached to the day-wheel is engaged by a pawl 7



attached to a pawl 5 and pivoted at 6. The latter pawl is allowed to drop so as to set the required type by notches 4 on a disk 3 driven from the minute spindle *c*, the pawls 5, 7 being normally held up by a projection 9 on the latter extending over and engaging the hour-justifying pawl *j*. Instead of driving the day-wheel from the card stop, a toothed sector 13, Fig. 4, may be employed in place of the pawl 7, an attached pawl 15 being adapted to engage stepped notches 16, as shown, in the timing-cam 3, thus permitting the times of late-comers to be registered in series, such as 5, 10, 15, etc., minutes late. A separate series of steps may be employed for late times, operating a wheel with extending type so as to print only the distinctive mark. A controlling-device for the special type-setting pawls 7 may be operated from the card-sheath traversing-mechanism for bringing the columns on the time card opposite the type. The spindle 6, to which the setting-pawl 7 is attached, has an arm 17, Fig. 3, to engage the notched arm 18 on the card-adjusting lever *w*, so that unless a notch 19 is presented to the arm 17, no special mark is printed.

Complete specifications accepted April 28, 1909.

16,361. BRACELETS. OTT.

22,791. KEYLESS WATCHES. HOLLAND.

26,738. WATCH GUARDS OR CHAINS. FRANKLIN.

Applications filed during week ending April 24, 1909.

9,170. HAT-PINS, HAIR-ORNAMENTS. A. E. SEGNITZ.

9,192. AUTOMATIC CLUTCH POINT PROTECTOR AND FASTENER FOR HAT-PINS, ETC. P. OKELL.

9,380. FOUNTAIN-PENS. M. R. CROSSMAN.

9,384. PINS, BROOCHES OR CLASPS FOR FASTENING FLOWERS TO THE DRESS. ADA CARTER.

9,462. WATCHES OR CLOCKS. A. LOEBL.

9,743. EXPANDING OR SPRING BRACELETS. W. GOOCH.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by Davis & Davis, Patent Attorneys, Washington, D. C.]

Patents expired May 24, 1909.

475,306. POCKET KNIFE. R. H. FRANKLIN, Brooklyn, N. Y.

475,315. DIE AND MACHINE FOR ROLLING CUTLERY. I. HIRSCH, Chicago.

475,314. PROCESS OF MANUFACTURING CUTLERY. I. HIRSCH, Chicago.

475,462. OPERA GLASS ATTACHMENT. P. MOEWS, Newark, N. J.

475,463. OPERA CLASS ATTACHMENT. P. MOEWS, Newark, N. J.

Design issued May 14, 1895, *for* 14 *years.*

24,297. SPOON. A. P. BROWN, Hartford, Conn.

Clever Silver Work by a 15-Year-Old Cripple.

AN idea of what the technical school can do in the way of developing the natural ability of embryonic silversmiths is to be seen in the two fine pieces of silver illustrated herewith, each of which is the work of a 15-year-old cripple and produced under unusual circumstances.

The lad in question is an attendant at the day technical classes of the Central School of Arts and Crafts, London, and during the past year he has had about 40 hours instruction in practical work. Even with the best tools the two-handled ewer and cup which he produced would have been remarkable specimens of work from a boy of his age who had so little instruction, but the work is all the more noteworthy because the pieces were actually raised from the flat circle of metal by means of a cobbler's iron last and cobbler's hammer, while the chasing was done by means of tools made from nails.



CLEVER WORK BY A CRIPPLE AT A LONDON JEWELRY SCHOOL.

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THE HOROLOGICAL REVIEW

nteresting Old Striking Automatons and Clocks Now Preserved in England.

hardly surprising that in England, ere the monastic establishments were ential and important an institution, elics of the monastic period, reminis- nearly all the best of these devices having been installed in churches, cathedrals, etc. The great cost of these clocks, especially where they were complicated, as was frequently the case, with astronomical features, striking automatons, etc., made them obtainable only by these wealthy institutions, among the inmates of which were to be found some of the most skilful artisans and horologists of the times.



ER ST. DUNSTAN CLOCK IN LONDON, ENG., SHOWING AUTOMATONS, "GOG AND MAGOG."

the mechanical skill and artistic the monks of old, should still be in e. Among these, notable clocks are ious, the monks having been among liest constructors of clocks, and

As a rule, the automatons were of a religious character, depicting some scene from scriptural history, the apostles passing in procession before Christ, the wise men adoring the Virgin and Child, etc., although in some instances the figures were allegorical, Time with his scythe and hour-glass being frequently introduced; at other times historical, where it was desired to pay a compliment to some distinguished personage.

In England the figures striking the bells are commonly known as clock "Jacks," or "Jacks" of the clock, Jack being, as is well known, an abbreviation or nickname for John, frequently bestowed on servitors; the "Jacks," in other words, were the servants of the clock. So common were these figures in England at one time that Shakespeare,



STRIKING FIGURE IN CHURCH AT SOUTHWOLD.

in his play of Richard II., makes the unfortunate king, then a prisoner at Pontefract Castle, where he ultimately met his death, say: "My time runs posting on to Bolingbroke's proud joy, while I stand fooling here, his Jack o' the clock." As most of these old-time pieces were made to record the quarter-hours on bells, the automatons came to be known as "quarter Jacks."

A few of these figures are still in existence, some of them still in operation where they were originally set up, and our illustrations represent them as they are to be seen to-day.

Until some years ago there were two such figures operating in connection with the

WALTHAM WATCHES

FIFTY YEARS AGO

FRIDAY, APRIL 22, 1859.—The proprietors and workmen of the watch factory at Waltham were entertained by Gov. Banks at his residence today. About 200 men and women were present.

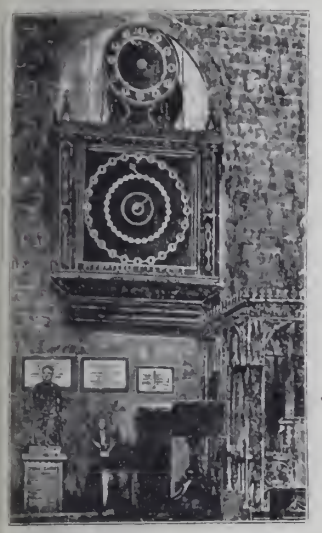
From Boston Advertiser, April 22, 1909.

The Waltham factory had existed five years. Here was the first successful effort to realize the dream of Dennison, father of American watch-making. Here was the first and only structure in the world erected for manufacturing pocket timepieces. Three hundred people were employed, the largest number ever assembled in such an enterprise. General Banks was proud of Waltham, where he was born and where he had worked as bobbin boy in a cotton mill. He found time, while Governor of a great State, to greet and encourage the operatives of this watch factory, because he believed that they were creating an imperishable industry. He lived until the word WALTHAM had symbolized the perfect watch in every country on the globe.

In that year, 1859, the total number of Waltham watches manufactured was 12,304; in 1906, the product was 855,000; to-day there are 16,000,000 in use. The Waltham factory was the parent factory. It is now the corner-stone of an industry that gives a livelihood to more than 100,000 persons in the United States. In 1859, it was the only institution of its kind here or anywhere else; every other watch factory came later. The Waltham factory is distinguished by its achievements as well as by its age. Waltham watches have always exemplified the highest type of watch construction, and public recognition of their superiority is attested by the highest awards at all the great Expositions wherever they have been shown.

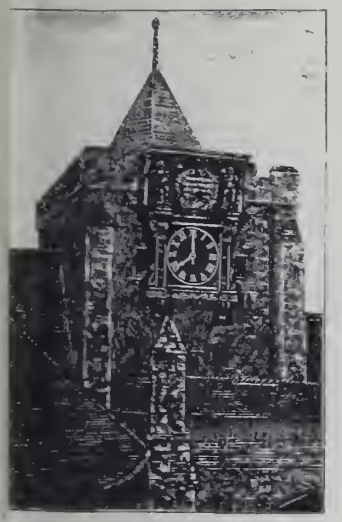
The history of the WALTHAM WATCH COMPANY is the history of watch manufacturing on this hemisphere.

oc of the old Church of St. Dunstan in
on, one of our illustrations showing
er as they then appeared. These were
e ist that remained in London. The
oc was located over the main entrance
t church, and consisted of two gilded
d placed back to back in a richly orna-
d case, supported by a figure of Time,
tting, bracket-like, from the wall of
ilding at a considerable height above
reet. The bracket concealed a tube



LD CLOCK IN EXETER CATHEDRAL.

ch was the shaft that served to oper-
hands, the dials being set so close
er that the manner of their operation
d at the time considerable curiosity.
e roof, over the porch, in a specially
d structure, were two gaily painted
corated figures, "Gog and Magog,"
ed after the gigantic statues in the
n "Guildhall," and with their clubs

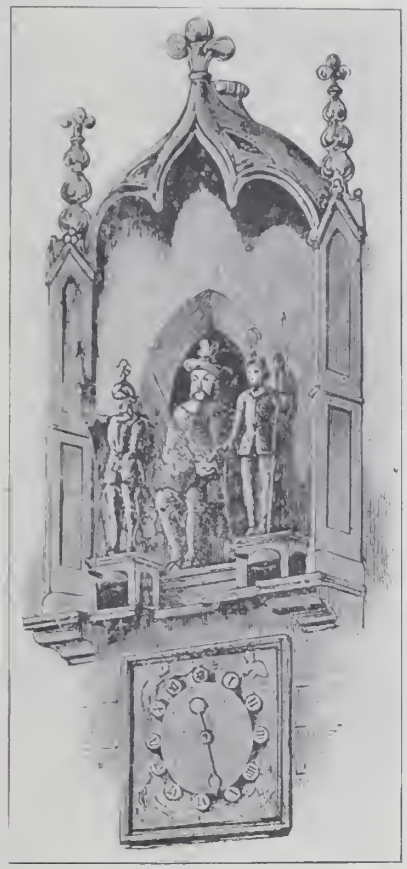


LOCK IN CHURCH TOWER AT RYE.

truck the quarters on the bells pro-
e for that purpose. When the church
s rn down, the clock, which was made
1 by the famous London clockmaker,
o is Harrys, was purchased by the Mar-
s Hertford, with three ancient statues,
0 who had it repaired and, with the
c," set up on his property in the
rt western part of what is now Regents
rk London, where it to-day keeps time

for the theological students who now occupy his eccentric lordship's villa.

In Southwold, and in Blythebugh, Suffolk, "Jacks of the clock" are still to be seen. The former, of which we give an illustration, is a "Jack in armor," carved life-size in wood and located in the fine old church at Southwold, that strikes the hour on a bell with a battle axe when the officiating clergyman enters the church. Carved in oak and painted, the figure, owing to its exquisite workmanship, is an excellent specimen of oldtime wood carving. In its right hand it holds the axe with which the bell is struck, the arm being set in motion by means of a cord at the back of the figure. The left hand holds a sword,

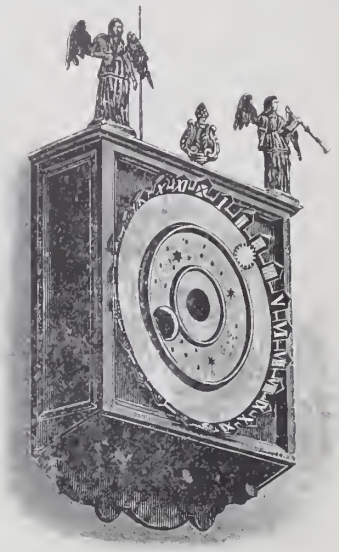


CLOCK IN ST. MARY'S CHURCH, EXETER.

which, however, does not move. Originally this figure stood on the west side of the church and was connected with the clockwork, having probably been erected at the same time. Here the figure struck the hours on a great bell. To-day it tolls for service and gives the organist his cue for the commencement of the music.

Another famous old English clock, said to be the oldest working clock in Great Britain, is in Peterborough Cathedral, Northamptonshire, England. It is said to have been made about 1300 by a monastic clockmaker, and is asserted to be the only clock in existence operated by an old wooden winding wheel, in this case about 12 feet in circumference and carrying a 300-foot cable, to which a weight of three hundredweight is attached, and which has to be wound up every day. There is no dial to the clock, but the time is indicated by the main wheel of the escapement, which revolves once in two hours. The great 3,200-pound tenor bell of the famous cathedral chimes acts as gong for the clock, the hour being struck on it by an 80-pound hammer.

A remarkable astronomical clock, which we also illustrate, is installed above the chancel in Exeter Cathedral. It is of great interest on account of its antiquity, having been constructed prior to Galileo's telescope. It is mentioned in the patent records of Edward III., in 1317, and it is also re-



CLOCK AT WIMBORNE.

ferred to in the church records of the year 1376. The manner of its construction indicates that it was expected to last a long time.

It shows the old Ptolenais solar system; the earth is represented as a fixed body in the center; the sun and moon move about the earth. The latter shows its different phases during its passage around the dial,



JACKMAN IN THE MINSTER, AT WIMBORNE.

which has a diameter of seven feet. The days of the month are indicated by the figures I to XXX, whereas, on an inner circle, the figures I to XII are twice repeated for the day and night hours, which are indicated by a lily, representing the sun.

The clock bears the motto, *Pereunt et imputantur* (The moments pass and are charged against us). The hours are rung on a large bell bearing the name of "Great

THE SWEET GIRL GRADUATE *and the* JUNE BRIDE

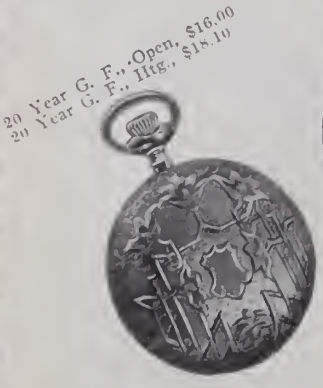
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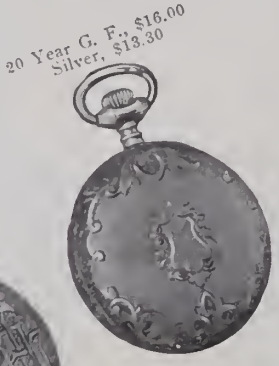
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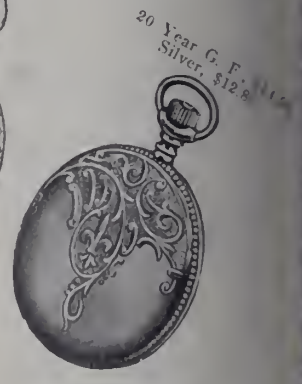
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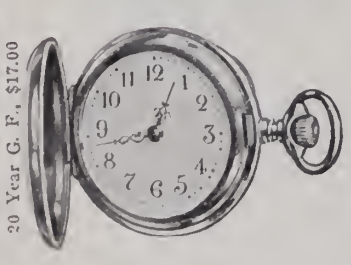






ELF — 10 Ligne

GOLD AND SILVER CASES
OPEN FACE AND HUNTING
Smallest American Watch Made



LADY MARY

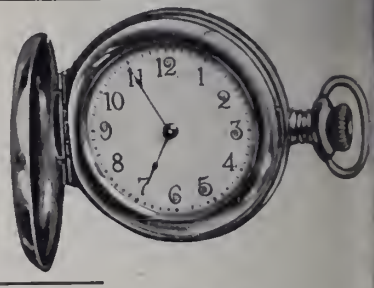
O Size

17 Jeweled Lever Movement



$32.00

25 Year Gold Filled Hunting Cases



CAVOUR — 15 Ligne

20 YEAR GOLD FILLED and SILVER CASES
OPEN FACE and HUNTING
Most Popular Ladies' Watch on the Market

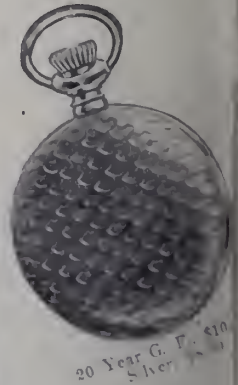
ALL PRICES Subject to "Jewelers' Circular Key" and 6 per cent. Cash Discount











Graduation Gifts for Boys

12 SIZE WATCHES

STANDISH

20 Yr., G. F., Jointed - $10 60
Silver, Jointed - - - 8 50

HALE

10 Yr., G. F. - - - - - $6 90
Nickel - - - - - - 2 90

Order From

The New England Watch Co.

WATERBURY :: :: CONNECTICUT

AND THE LEADING JOBBERS

For the College Man

ALDEN

16 SIZE
Double Roller Lever

20 Yr., G. F., Jointed. $12 80
Blued Steel - - - - - 7 00
Nickel - - - - - - 5 80

Pete" which was presented to the Cathe-
dral in 1480, by Bishop Courtenay. On
5, 1611, this bell was cracked as it
ing tolled in commemoration of the
owder Plot."

nother illustration we show the clock
t Church of St. Mary Steps, Exeter,
shire, England, which was constructed
t 16th century. The central figure,



CF CLOCK IN CATHEDRAL AT WELLS.

nting King Henry VIII. of England,
s the head at each stroke, while the
at his side strike the quarters.

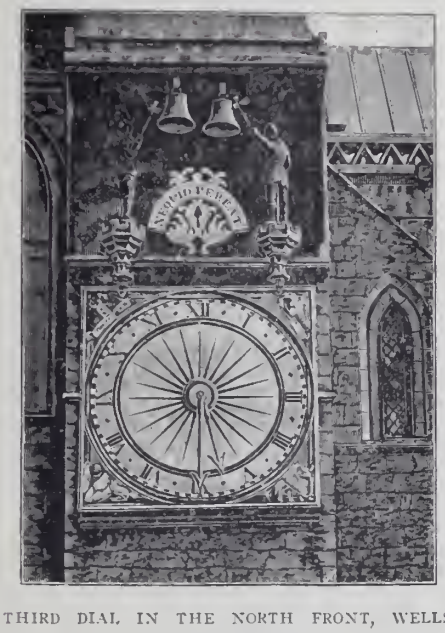
A regards great age, the peculiar old
c in the church at Rye, Sussex, Eng-
is also worthy of mention. It is
ess one of the oldest still going
clocks to be found in England.
ion says that the clock was taken
captured Spanish ship and presented



K BLANDIVER" IN WELLS CATHEDRAL.

town by Queen Elizabeth as their
an of the booty of the brave men of
e. Whether this story is true or not,
d clock, with its two quarter "Jacks"
d he two-seconds pendulum, the bob of
i extends through the ceiling of the
un, is very interesting. The hours are struck on a bell by two plump-cheeked golden cherubs. The cherubs stand sidewise to a tablet that bears the following inscription: "For our time is a very shadow that passeth away."

A very remarkable old clock is to be seen on the south side of the minster at Wimborne, Dorsetshire, England. The skilful constructor of this clock was Peter Lightfoot, a monk of Glastonbury Abbey, in 1320. The earth, in this clock, is represented by a sphere in the center of the dial plate; the sun by a disk that in the dial displays the hours and makes a revolution in 24 hours. The dial consequently shows the hours from I to XII twice, for day and night respectively. The moon consists, in the customary manner, of a ball, half black and half gilded, that makes one circuit of the dial in a month, and at the same time revolves on its own axis, so that at full moon the golden half, at new moon the black half, and at intervening periods the proper phase of the moon appears. This



THIRD DIAL IN THE NORTH FRONT, WELLS CATHEDRAL.

clock is still going. It strikes the hour on a great bell, located in a space below the clock, which requires daily winding.

On the north side of one tower stands a soldier, as shown in one of our illustrations, carved in wood and locally known as the "Jackman." This was only added in 1800. The uniform and helmet of the figure are of the period of Napoleon. In each hand this figure holds a hammer with which it strikes on the quarter bells placed on each side. The stern-looking warrior was probably placed in his lofty position to admonish the idle and thoughtless of the rapid flight of time, the instrument for the measurement of which he appears to have under his special care.

The famous old clock over the north entrance to the cathedral at Wells, Somersetshire, England, is said to be the oldest existing automatically striking clock with a locking plate. It originally belonged to Glastonbury Abbey, and was also made by Peter Lightfoot. When the monastery was abolished, it was transferred to its present location at Wells.

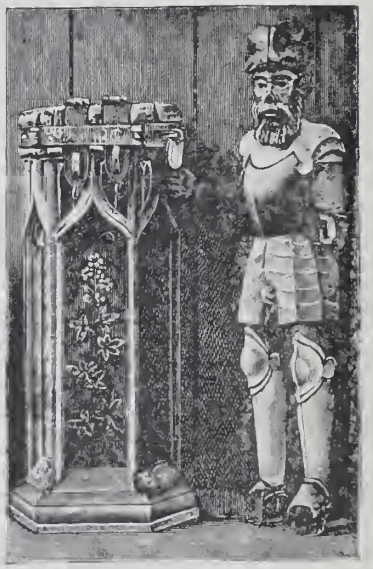
The above-mentioned clockmaker, Peter Lightfoot, must have been a very competent man, and he introduced several ingenious devices in this clock. On the dial the sun, moon and earth move, the time of day as well as the phases of the moon being shown. When the hour strikes, several armored knights appear from a doorway and gallop past on their horses in a half-circle, disappearing in a second doorway. While galloping past one another at a lively pace, each time the hour strikes,



QUARTER-STRIKING AUTOMATONS, CATHEDRAL OF NORWICH.

they at the same time fight with their lances. A short distance from the dial plate is a large figure in a sitting position, which, with its feet, strikes the quarter bells, and with hammers held in the hands rings the hour bell, placed at a suitable height. In local parlance this figure is known as "Jack Blandiver."

A second dial of this clock is located in the tower of the church; it is divided into twice 12 hours, and in addition also shows the phases of the moon. Above a third dial, that is also placed outside on the church, are likewise located two quarter bells that are rung by two men-at-arms in



STRIKING AUTOMATON IN BLYTHBURGH CHURCH.

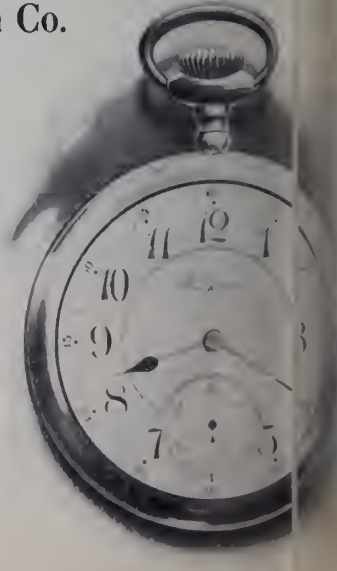
armor and helmet striking with battle axes, as though two wood cutters were engaged in lopping off the boughs of the constantly sprouting tree of time. These "quarter Jack" figures are set in motion by similar clock-work to that operating the figures



Rockford

AUTHORITIES are agreed that THE ROCKFORD is the best American-made watch. The watch of Quality—Efficiency. The choice of those who insist upon mechanical perfection. The manufacturers of the ROCKFORD WATCH co-operate with the legitimate retail jeweler to the fullest extent. They have eliminated the jobber and sell only direct to the retail jeweler. The ROCKFORD Watch Company neither sell nor manufacture under their own name or any other name for Mail Order, Catalog Houses or Department Stores.

Rockford Watch Co.
ROCKFORD
ILLINOIS



y described, although the former are hat remote from the latter. In the ral at Norwich there is a masonry break, which Bishop Lyhart had built 6. On this was located an old clock, b have been finished in 1322 to 1325. ble remaining portion of this clock are o grotesque clown figures, the sub- f one of our illustrations, that were ted with the clock and did duty as r strikers. They now stand on an destal in an arch of the southern e to the church. The scarlet jackets high collars of both figures are ing, whereas the blue and white ether garments are widely dis- Close fitting red stockings and hob- shoes complete the peculiar costume, th the helmet-shaped hats perched on urly heads, impart to the two little



CLOCK TOWER AT LAUNCESTER.

a truly comical appearance. The are about half a yard high. Be- them is a cruciform bell stand, on ss arms of which the two quarter e placed, which are struck by the by means of long-handled hammers, tares, mounted on pivots, first turn- ard the bells. Under the figure on side is the motto, "Send a good ; under the figure on the right side otto, "The day to me is lost." The rds are well known as an expression Emperor Titus, which he was ac- d to use when he found that he had he day without any notable achieve-

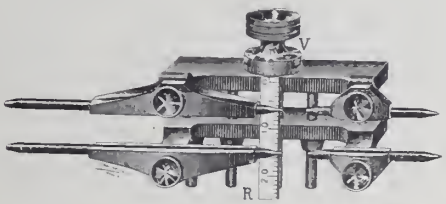
village church of the Holy Trinity burgh a "Jack of the clock" stands all at the south side of the chancel. ock Jack is of great antiquity, but tes as to the time of his completion ing. It is supposed that he was set e same time, in 1470, when a cer- nry Fort gave £2 for placing a ell in the tower. To beauty this n make no great claim, but it is of ater value as an ecclesiastical relic. i is no longer in evidence; the left of the figure, with the hammer that struck the bell, is also missing. side of this figure stands a very old pence" box.

true that most of these bell- are to be found in connection with church clocks, but there are others also in existence that are not of ecclesiastical origin. A pair of this kind are located over a clock in Launcester. There were originally four of them, each about 12 inches high. Each of these four figures was mounted at the end of an iron rod and appeared every quarter of an hour under a cupola over the market hall. Only two of the figures now remain. The clock itself belonged to Col. R. Bennet, an officer in Cromwell's army.

In the old city of Salisbury, Wiltshire, England—the "Sarum" of the Romans—there may be seen in the St. Thomas Church also two figures, formerly connected with a clock, but long since removed. The old clock, of colossal dimensions, is said to have been built in 1750 by John Moore, London, and equipped with the two quarter Jacks. This old clock was replaced a few years ago by a new, eight-day timepiece, built by the English Clock Co. and presented to the church by a resident in the town. For the reinstatement of the quarter Jacks the funds were insufficient, and they will have to wait until some other "believer" undertakes their restoration, and, by expending the money, places the heavenly door-keeper, St. Peter, under an obligation to him and thus insures his entrance into Paradise.

A New Depthing Tool.

THIS tool differs from the ordinary depthing tool in that the parallel movement of the points take place, not about an axis, but in the same plane; this movement is effected by means of a screw, V, and is assured by four cylindrical rods working in conical sleeves. A graduated scale, R, and the divisions inscribed at the base of the screw-knot that operates the screw allows the determination of a dis-



DEPTHING TOOL WITH NOVEL FEATURES.

tance between the points of almost 100th of a millimeter.

Such is the very ingenious principle of this little apparatus, the idea and design of which is to be ascribed to M. Maurice Picard, of the firm of Henry Picard & Bro., at La Chaux de Fonds, while its construction was accomplished by M. Desailly. The inventors themselves recognized that the model submitted to the committee, constructed entirely by hand, necessarily involved slight defects, which mechanical construction would obviate.

These defects consist in the fact that the rods that guide the stocks are too short and the points too large. They should have a diameter, at the outside, of 1.5 mm., while that of the model is 2 mm.

It may be noted that one of the sides, that on the right, is much shorter than the other. This was made so intentionally in order that the depths could be examined directly from the end of the tool, as this should be, and not by inclining the magnifying glass toward the center, which does not allow of a correct estimate of the depthing.

This arrangement is not new; it has been applied to a depthing tool belonging to the museum of the School of Horology, at Geneva. It is a question whether the inventor of the tool we have described knew about it, but they may, in any event, rest satisfied with having introduced or reintroduced it because it has important advantages.

As with the micrometer, the measurement should be effected in closing the tool, not in opening it.

The tool is made of bell metal, an excellent material for hard and reliable work, inasmuch as it is not affected by changes in temperature or other influences.

The points or runners are locked in a triangular slide, and consequently insure to the tool the nicest precision.

A Daylight Saving Bill for Canada.

MR. LEWES, member of Parliament for West Huron in the Canadian House of Commons, has introduced a Daylight Saving Bill, which is receiving general endorsation throughout the country. A Daylight Committee has been formed in connection with the bill to procure the opinions of the Canadian peoples in reference to the same, and response has been prompt and generally favorable.

Lieut.-Col. Smith says: "We have had experience of the facility with which the public will comply with an arbitrary alteration of the clock made for convenience, as when the change was made from local sun time to standard railway time the difference was considerable in different parts of the country, yet no confusion resulted. The same may be said of the daily alteration of the clocks on board ship.

The resolution of the Hamilton jewelers was as follows:

Moved by George H. Lees, seconded by Norman Ellis:

Whereas, At the present time there is under consideration by the Canadian Parliament a measure known as "The Daylight Saving Bill," which seeks to put forward local standard time one hour during the period from the last day of April to the last day of October in each year, thus allowing more daylight for work and recreation, and a longer period of darkness for sleep; be it

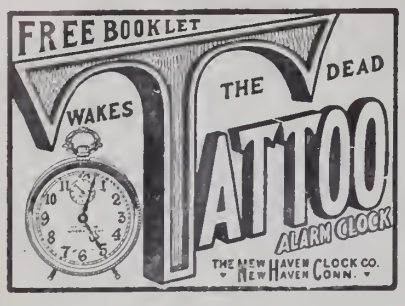
Resolved, That this meeting of the watchmakers and jewelers of the City of Hamilton, assembled in annual meeting this 17th day of March, 1909, desire to place on record our approval of the said bill and recommend its adoption by the Canadian Parliament, and that a copy of this resolution be forwarded to E. N. Lewis, M.P., who has introduced the bill.

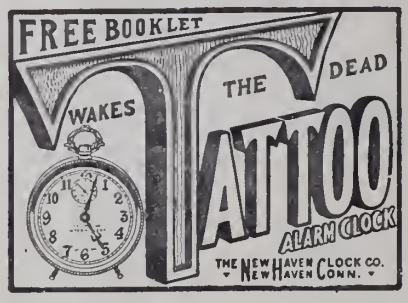
FRED. CLARINGBOWL,
Chairman of Committee.

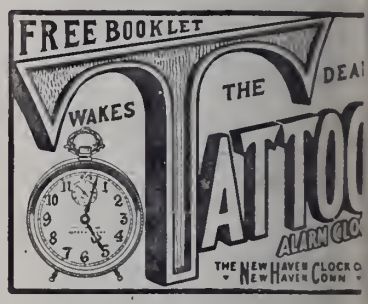
Horological Notes.

A CLOCK is owned by Wm. N. Mansier, Abington, Conn., which was made in England, in 1725. The works are in good running order and the case is in excellent condition.

Four thousand dollars' worth of antique clocks and firearms of ancient pattern were destroyed in a fire that was caused by the sparks from a burning chimney in Amherst, N. H., recently. The clocks and firearms were the property of Henry Parkhurst and represented the collection of a lifetime.







STILL SUPREME

Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

Records of 1908-1909

KEW OBSERVATORY TRIAL OF WATCHES AND CHRONOMETERS

1st, 3d, 6th, 7th, 8th, 10th, 11th, 12th, 15th, 17th and 22d

BEST RECORDS

GENEVA OBSERVATORY TIMING CONTEST

The Unique First Prize for Best Average Running between Manufacturers with Average 254.68, the highest ever obtained

6 First Prizes - - -	out of 10	21 Fourth Prizes - - -	out of 30
14 Second Prizes - - -	" 30	18 Honorable Mentions - -	" 34
18 Third Prizes - - -	" 35	7 Single Mentions - -	" 21

MORE THAN ONE-HALF OF THE AWARDED PRIZES

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; V 1873, Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

How to Locate and Correct Errors in the Lever Escapement.

Address Delivered by Charles T. Higginbotham, Consulting Superintendent of the South Bend Watch Co., Before the West Virginia Retail Jewelers' Association.

ays affords me pleasure to address my
craftsmen, and it affords me especial
on this occasion, as I see before me so
ne older men, men who have had as
perience, if not more, than myself. I
e you I fully appreciate the honor you
n me by coming here to listen to what
I cannot hope to tell you any-
is new to you in the line of our busi-
ology the oldest, or at least one of the
ces in the world, but if I shall suc-
presenting to you any of the facts in con-
the science or practice in a new light,
ressing you with the importance of any
e number of facts already known, I
amply repaid for my visit.

ever thought when you have repaired
a customer, and have guaranteed to
will not stop if wound up regularly,
have made a contract that must of neces-
violated 18,000 times every hour? Such
fact. To the casual observer a watch
the idea of unceasing, uninterrupted mo-
this is very far from being the case.
nce vibrates five times every second; this
, it moves back and forth with a circular
In changing the direction of its motion it
necessity come to a stop at some point;
age is so brief that the human eye can-
rmine just when it occurs, but neverthe-
fact exists that it does occur.

ained wheels are the mediums through
e power stored up in the mainspring is
to the escapement, and by it to the
The impulse given by the escapement is
to the balance through an arc of 80 de-
nd inasmuch as the average arc of the
may be fairly estimated at 390 degrees it
that this impulse is delivered through
h of its arc of vibration. It also follows
much as the balance has attained its maxi-
ocity when this impulse is delivered a
ter time than 1 13th is taken up. Under
ditions it is fair to assume that the ag-
e during which the wheels of the watch,
m the balance, deliver their impulse in
one hour in 24. It will thus be seen
motion of the wheels are intermittent.
e regularity with which these impulses
rations occur depends the timekeeping
of a watch. This is isochronism in its
sense, and the isochronical vibrations of
ce are so easily affected by errors in the
nt that the importance of having it per-
function correctly can hardly be over-
d.

e are certain laws which are common to the
s of a balance and the oscillations of a
n. The time occupied by a single oscil-
n a pendulum, be it through an arc of
ee or a much larger arc are practically
It is not effected by the weight of the
, but is solely dependent upon the dis-
ween the point of suspension and a point
rs the center of oscillation. The time oc-
y the vibration of a balance is dependent
strength of the hairspring and the weight
lance. The force which, in addition to the
delivered by the escape wheel, tends to
the pendulum in its oscillation is gravity,
force which maintains the vibration of a
is the tension of a hairspring, gravity
no effect upon balance in this respect.
a point, or rather circle, in the balance
all its weight were concentrated it would
n the same time. This is called the
gyration and corresponds to a certain
its effect as does the center of oscilla-
pendulum.

y change the time of the oscillations of a
by simply changing the center of oscil-
d we may change the time of the vibra-
balance by changing the radius of gyra-
hen we move a mean-time screw in or out
ge the time of the vibration, but we do
the weight of the balance, we simply
at is, lengthen or shorten the radius of

retard or check the motion of a pendulum
ts oscillation while it is receiving from
of rest we accelerate the time of the clock If we retard or check its motion while approaching the point of rest we accelerate the time. Precisely the same effect is produced in a balance, hence any defects in the escapement which produces either one of these conditions will materially effect isochronism.

Examining an Escapement.

There are certain functions of the escapement which cannot be seen when it is in action, viz., the action of the roller, roller jewel and fork slot. These, however, may be readily determined by the sense of touch.

Let us assume that the individual parts have been carefully inspected and are free from defects. Bring the roller jewel in exact line between the center of the balance and the pallet arbor pivot. Holding it in this position with a pair of light tweezers, try the shake of the fork on the jewel pin. For a 16 or 18 size watch it should be little less than 1/1000 of an inch. To determine whether the roller is true, try the shake between its edge, the guard pin and the banking pin. To do this move the balance so that different parts of the roller shall be presented. If not equal all round it indicates a roller out of true, the only remedy for which is a new one.

To determine whether the roller pin is in proper position proceed as follows. Move the balance slowly until the escape wheel is released by one stone and arrested by the other. At this instant the roller pin should be embraced by the fork slot. For this purpose use a light pair of tweezers. If the shake is exactly the same as when the roller pin was on the line of center it is evidence that it is far enough to the front. Now, move the balance very slightly, allowing the pallet stone to slide a slight amount down over the locking face of the escape wheel tooth. In this position the roller jewel should pass freely out of the fork slot. If it does not do so it is an evidence that the roller pin is too far forward. The remedy for either of the above cases is obvious.

The action of the guard pin is purely for safety; its proper location may be determined as follows: While rotating the balance toward its point of rest press the fork so that the guard pin shall contact with the roller edge. This pressure may be done with the pivot broach. If the escapement unlocks or the end of the fork horn contacts with the jewel pin the guard pin is too far back. If it is necessary to open the banking beyond the point affording the necessary slide on the pallet stone the guard pin is too far forward. In the former case the guard pin may be removed, the hole broached out and a larger one substituted. In the latter case the front of the guard pin may be dressed off. It is a bad plan to try to remedy these defects by bending the guard pin out of upright. The above applies to the single roller escapement. In the double roller escapement the guardpiece, or dart, may be stretched or reduced in length, as the case requires.

Lock and Slide.

These terms are often confounded. Lock is the distance between the locking corner of the pallet stone and the locking corner of the escape wheel tooth at the instant of drop. Slide is the distance from this point to the point it reaches when the edge of the fork contacts with the banking pin. Opening or closing the bankings will alter the slide, but will have no effect upon the lock.

To Determine the Locking.

The proper amount of locking for a 16 or 18 size watch is about 1/1000 of an inch, the proper amount of slides the same, so that both combined should be about 2/1000.

When the lock is not correct it may be changed by drawing out or pushing in one or both stones; drawing out a stone increases the lock on both stones, and pushing in has the opposite effect. In moving a stone, however, judgment should be exercised, for the reason that a stone cannot be moved in or out without producing at least three different results, thus drawing out the receiving stone increases the lock on both stones, increases the drop on the discharging stone and increases the draft on the discharging stone.

Drawing out the discharging stone increases the lock on both stones, decreases the drop on the receiving stone and decreases the draft on the receiving stone. The draft is the most important of the two-drop and draft. If the draft is not sufficient it will fail to hold the fork against the banking pin with sufficient force to prevent its recoil against the roller edge. If too strong it imposes unnecessary work upon the balance. The balance in unlocking the escapement is obliged to force the escape wheel backwards against the power of the mainspring. This it does under most unfavorable conditions, for the reason that being now at its highest velocity it has to accomplish this by the force of a blow, thus converting a great portion of its force into heat, a manifest loss of power.

Adjusting the Let-off.

Adjusting the let-off or putting the escapement in angle is bringing it into that condition where the escape and pallet action takes place in the proper relation to the fork and roller action. This is to say, that when the proper lock and slide have been secured the fork will rest against the banking and its shake on the edge of the roller be correct. When this condition does not exist it may be secured by bending the fork, or when the fork and pallets are separate pieces changing their relation to each other.

(Mr. Higginbotham's address was fully demonstrated and explained in its various points by a large working model of an escapement, and also by diagrams.)

Cannon Balls Used as Clock Weights.

TO a London magazine we are indebted for the illustration herewith showing cannon balls used as clock weights, which form part of an extraordinary timepiece of the old clock of the Church of St. George Ascher.

This clock, which is one of the ancient timepieces of England, is more than 300



CANNON-BALLS AS CLOCK-WEIGHTS; PARTS OF AN EXTRAORDINARY TIMEPIECE.

years old and was recently restarted after having been silent for about 30 years. The cannon balls which form its weights are still in use.

Recent Reappraisements of Watches.

RECENT reappraisements of merchandise made by the Board of United States General Appraisers, of interest to the trade, include the following:

Watches.—From Achille Hirsch & Fils, Chaus de Fonds, exported April 5, 1909, entered at New York (File No. 41352, Invoice No. 21962); Findings of Board No. 3: Prices as published in reappraisement No. 15017, May 5, 1909. Entered value sustained.

Arthur A. Everts, Dallas, Tex., has taken a five-year lease of the building at the corner of Main and Murphy Sts., which will be renovated and improved for the accommodation of his business. Work will be begun about July 1, at which time the lease begins.

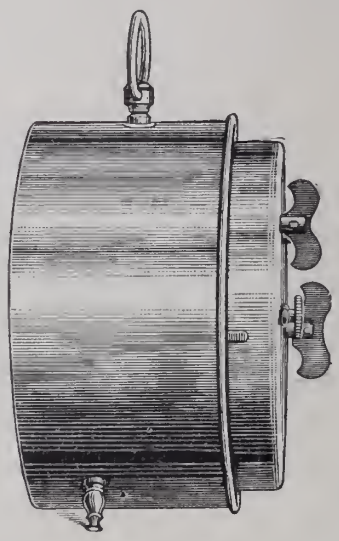
THE ANSONIA CLOCK COMPANY

Nos. 90-94 Wabash Avenue
CHICAGO, ILL.

No. 23 Fore Street
LONDON, E. C., ENGLAND

No. 99 John Street
NEW YORK, N. Y.





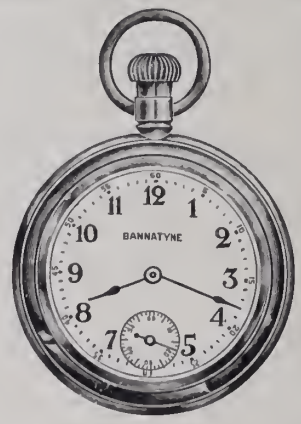


BELL-ON-BACK ALARMS IN TWO SIZES

STARTLE (4 inch) **CLATTER** (5 inch)

Seamless Brass Case—Nickeled. Clear Toned Bell. Can be adjusted by a lever on the back for either Repeating or Continuous Long Alarm. Convenient Switch for Stopping Alarm.

$1.50 **$1.50**



14 Size.

THE "BANNATYNE"

is the watch your trade has been looking for, but never found. The small[est] and easiest winding practical watch ever produced at this price. Bu[t] strictly upon watch principles. It has merit. It is fully guaranteed. [It] is meeting with much satisfaction among those who are discerning.

Write for descriptive booklet.

WALTER FRAZER BROWN

Western Representative **Columbus Memorial Building**

CHICAGO

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Patented

lall Bearing Bow

Patented July 25, 1905
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EWARE OF IMITATION

Use our Ball Bearing Bow for repairing purposes

he Wachter Mfg. Co.

HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

They are made for safety;
Made to last;
Made to look well,
which means a satisfied customer

Your competitor handles same, knowing their great advantages; why not try them yourself?

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON



MONTROSE
Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marbleized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
New York Salesroom, 37 Maiden Lane

ESTABLISHED 1887

DUBOIS WATCH CASE CO.

Manufacturers of

DE MARK 18 K

Fine Solid Gold Watch Cases

TRADE MARK 14 K

Specialties in Casing of

CHRONOGRAPHS, REPEATERS AND ALL KINDS OF COMPLICATED WATCHES

NEW YORK OFFICE:
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FACTORY AND MAIN OFFICE:
316 Herkimer St., Brooklyn, N. Y.

THE SILENT SALESMAN



This is the reproduction of our electric flash-light window sign which has helped hundreds of jewelers to sell SOUTH BEND WATCHES. It helps to sell other lines of jewelry as well when it is placed in the window.

Every jeweler should have one of these signs. Write us for particulars of how to secure one of these wonderful signs.

South Bend Watch Co.
Manufacturers of High Grade Watches
SOUTH BEND, INDIANA

REPRODUCTION OF THE OLD
Willard Banjo Clock



ELEGANT DESIGNS

SUPERB FINISH

MADE TO LAST

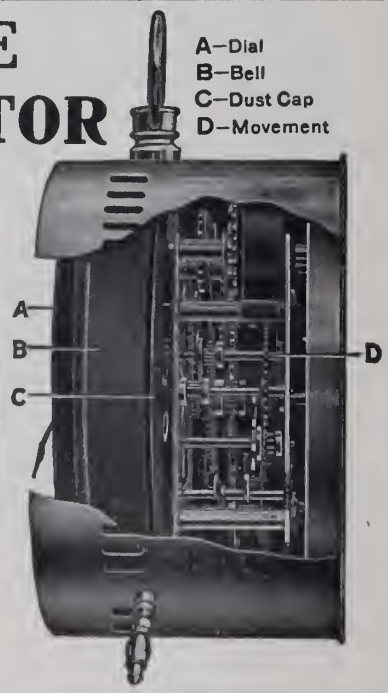
The pinions are hardened and ished and plates made of heavy l brass.

Derry Manufacturing Compan
DERRY, NEW HAMPSHIRE

THE ROTATOR



FRONT VIEW



INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.
BRISTOL, CONN.

R. & L. OIL

While different from all other oil in every respect the *BIG* difference is that never fails to do the best work all the ti It is a waste of time and money to use that vary in quality and cause repair jo be returned to be done over at your expe

Send 25 cts. to your jobber for a bo



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HALE

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10-year with 20-year wearing quality
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SAFETY
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ARE simple, more durable, more safely and especially more easily kept in good condition than any other safety razor. Note the flexibility of its protecting guard which allows the blade to fall easily in position and adjust itself automatically.

Send for Price-List

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Seasonable and Salable

This is the season for Racing and Outdoor Sports in general, and nearly every dealer should find some sale for a line of high-grade



Chronographs
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Be ready for this demand, whether large or small, with watches that will successfully meet all competition.

The watches referred to are made by several prominent manufacturers, and the variety, while large enough for all possible purposes, is still limited to those goods which in our experience have proved to be most worthy, desirable and reliable.

Write for further information, prices, etc.

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JEWELERS' SHOW CASES.



Our Small ROSEWOOD MOULDING STEEL LINED CASE. We Challenge the World to Produce a Better Case.

F. C. JORGESON & Co.
117 N. ANN ST., CHICAGO
Makers of all Kinds of
JEWELERS' FIXTURES
Write for Illustrated Circular
Our Motto: *The Best of Everything*



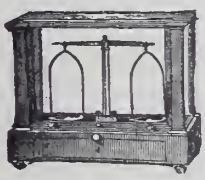
IF IT'S A
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TRADE MARK REGISTERED
IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York
704 Market St., San Francisco



HERMAN KOHLBUSCH, Sr.,
ESTABLISHED 1859.
Manufacturer of Fine Balances and Weights
for every purpose where accuracy is required.
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Procured promptly and properly in all countries. Also trade marks and designs.
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PLATINUM In Sheet or Wire, Any Degree of Hardness
SCRAP REFINED OR PURCHASED
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NEW YORK OFFICE, 100 WILLIAM ST. FACTORY, PERTH AMBOY, N. J.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

A German Device Designed to Protect Storekeepers Against Burglars.

THE subject of "safety from burglary" is an inexhaustible one, nor can too much be urged in this respect, for every day the number of robberies and burglaries in jewelry stores are increasing, and with the ingenuity of international organizations of thieves, one is not sure of his own for a moment. The *Journal der Goldschmiedekunst,* recognizing this fact, has endeavored by instituting a competition, to develop practical protective precautionary devices, and the idea has been heartily approved by other papers of our branch in different countries. But effective protection can be insured only by international co-operation, by the jewelers of all countries combining against attacks on the property in jewelry stores, and above all, with the assistance of the authorities.

In the current number we desire to present to our readers two practical safeguards for store doors and show window shutters, arrangements furnished by practical men to the above paper for general publication.

A very simple and practical alarm device is that constructed by Friederich Friese, jeweler, of Osnabrück (Heinrich strasse No. 13), who will supply it, at a low price (less than a dollar). This protector is installed on the outer door jamb, behind the nosing of the door latch, the slightest pressure on the latch causing the alarm bell to work.

The entire device, shown in Figs. 1, 2 and 3, consists of two strips of sheet metal, screwed side by side to a small piece of hardwood, one of which consists of thin, about ¼ millimeter thick, clock spring steel plate, 5 to 6 millimeters broad, to one end of which a piece of German silver, about 13 millimeters long and broad, is secured by means of soft solder, as may be seen at *a* in Fig. 2. The strip of German silver about 5 to 6 millimeters broad and ½ millimeter thick, set opposite it, at a distance of 2 to 2½ millimeters, is simply screwed fast to the wood (see Fig. 2). The steel spring must then be so bent that when at rest it catches, with some force, under the German silver strip.

This entire construction is let into the wood of the outer door post, behind the nosing plate, at such a depth that the steel spring (clock spring) is forced back by the bolt of the door latch, 1½ or at most 3 millimeters. The least pressure on the door latch causes the spring to press back against the German silver strip and closes the circuit for the operation of the alarm bell. A switch that may be, for instance, located in the sleeping apartment, where the owner lives in the same house (se 3b), enables the device to be thrown operation during the day time. On a of its simplicity, cheapness and effi this safety apparatus is to be highl mended. Where an electric bell cir ready exists, the apparatus only r switching in; in length it must be a to the height of the bolt of the d

Another novelty, protected by patent, has been constructed by H. mann, Eberswalde, Neue Kreuzstras 7, Germany, and is called by him, " tion with electric light and alarm de

The so-called locking bolt is in th

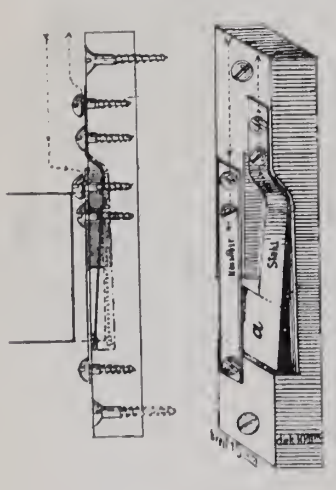


FIG. 1.

FIG. 2.

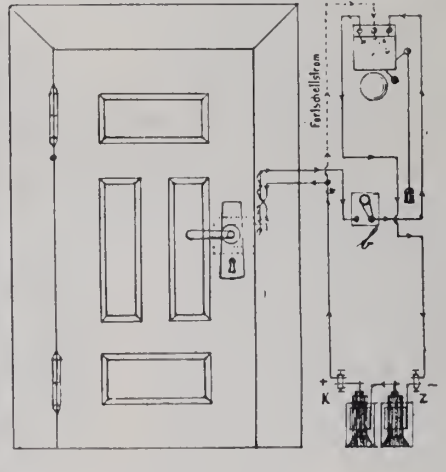


FIG. 3.

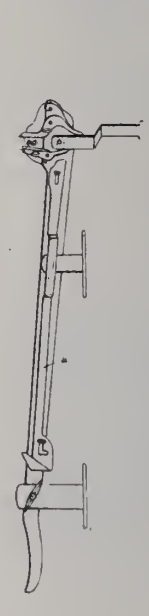


FIG. 4.



FIG. 5.

struction, as the illustration shows, at such a height that even if a roll b is cut through, the entrance of the into the store is made impossible, as the locking bolt itself, screwed side the store by a setting rod, c pushed back from outside. The bo justable and can be set high or means of the setting rod; as a re bolt always locks tight, no matte rolling shutter be swelled by rain o by heat. At the same time the l vents the shutter from dropping do should the hoisting strap break, some defect. The electric alarm ment is so well adjusted that the gins to ring if an attempt is mad to raise the shutter one or two cen to cut through it, or even to for

Storekeeping Department.

t same time, the electric light is turned
luminating the interior of the store.
pening of the shutter from outside is
sible The whole apparatus is plainly
n in Figs. 4 and 5.
regard to both devices, the inventors
e pleased to furnish any further par-
s desired.

t Improvements in Arc Lamps Mark a Great Advance.

HEN the arc light first was intro-
duced it was an open lamp, giving a
ght of high candle-power, but its
rilliant rays were confined to a com-
ely narrow circle beneath the lamp
e light was unsteady. An enclosed
new is used with the advantages of
ess and superior distribution. The
s softened when desired by the use of
r shade and the distribution improved
iffuser placed above the lamp.
lower shade is of specially manufac-
glass, while the diffuser is of polished
The lamps are designed for either
r low currents. For illuminating an
r with high ceiling the high current
s preferable. The low current lamp
d under low ceilings where a small
nit is needed.
ust be borne in mind in planning the
g of an interior that the light re-
varies with the dimensions, the
and color of the ceiling, the color of
ls, the number of obstructions in the
of the area to be illuminated, and if
store the nature of the stock, whether
ght or dark.—New York *Sun*.

Uniform Shopping Methods.

By Xeno W. Putnam.

all goods handled in the jewelry
store the quickest selling line is that
caters to the special demands of a
lar fad or season, the transient trade
to be taken advantage of, must be
ed as it passes.
on goods, however, whether brought
avor by some fad or an event, or
by the procession of the months, al-
entail a certain amount of unavoid-
oss peculiar to themselves and de-
g for its origin and remedy largely
he special form or condition which
ned their demand. It is a part of
ailer's duty not only to himself but
customers to do all in his power to
te these losses; otherwise he will
either cut out entirely a line which
in constant demand, for the time
by his customers, or else sell it at
a loss to himself or at a price to his
which will speedily make his place
iness unpopular.
things are more important in the
ble handling of season goods than the
te to which the regularity of their ship-
rom the jobber can be depended up-
he wholesaling house may not always
te the most prompt in its shipping
ls. It is its dependability that
Once its methods are understood,
it is more satisfactory to deal with a house that never fills a general order sooner than 10 days from its receipt and that never fails to fill it on the 10th day, than it is to buy of one that fills one order within 24 hours and the next in perhaps 24 days.

Of the first house the retailer can order 10 days in advance and then forget the matter entirely for the intervening nine, tranquil in the assurance that the order will certainly be filled on the 10th day. Of the second he can order with the double uncertainty that the goods may not be there for a week or two after they are wanted and that they are about equally liable to come in before they can be used, and so occupy a place in the dead stock department until the first burst of enthusiasm which every true salesman feels for a new offering loses a little of its freshness, and a few extra items of expense are checked against them.

Occasionally a jobbing house, with more consideration for its customers than some of them acknowledge, refuses to ship a general order until a certain number of days have elapsed, no matter how slack the season with them, because they wish to maintain a certain amount of margin sufficient for all seasons and to follow that rule with sufficient uniformity to establish a fixed method in the minds of their customers. When such a house is found, if the shipping route is anything like direct, it is the remedy of all others for the retailer to buy at least all of his season goods of such a jobber. Even a slightly higher price should not deter him; the uniformity of service is worth it, and a few sales lost, a few disappointed customers, will soon make the lower prices of the spasmodic jobber the more costly.

The jobbing house which adopts such a uniform shipping method certainly deserves well of the retail trade, for it does well by them and is entitled to their cordial support.

The Store of D. S. Park & Co., Cheyenne, Wyoming.

THE store of D. S. Park & Co., Cheyenne, Wyo., has many attractive features.

The store is 27 feet wide by 67 feet long. The fixtures are of mahogany and plate glass, with mirror shelves and backs in the wall cases for cut glass. The show windows are 12 feet wide, eight feet high and four feet deep, and are lighted by three 65-candle-power Tungsten lamps. The store is illuminated by means of five dozen 65-candle-power Tungsten lamps.

The store uses one of the large-size Burroughs adding machines for keeping a record of the cost price as well as the selling price of the stock.



A VIEW OF THE STORE OF D. S. PARK & CO., CHEYENNE, WYO.

The Modern Problem.

By Xeno W. Putnam, in the *Book-keeper*.

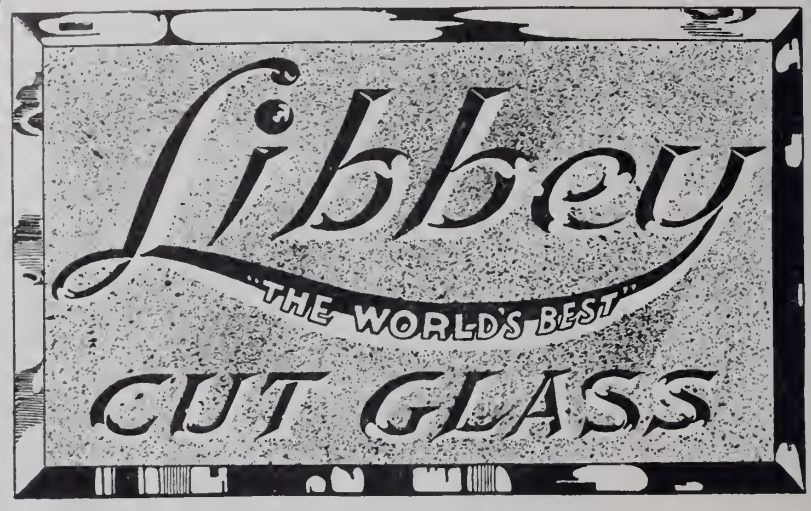
Oh, the old-fashioned ledgers are useful no more;
But, dusty and grim, they rest.
While the bookkeeper delves into systems galore,
And wonders which is the best.

And he sometimes longs, e'er his task is done,
While he cudgels his brain to choose,
For the good old days when there was but one,
And he always knew which to use.

A show window exhibit at the store of the Mermod, Jaccard & King Jewelry Co., St. Louis, Mo., consisting of a group of clock dials, showing the time at St. Louis, Washington, San Francisco, Manila, Pekin, Tokio, Mexico City, Paris, Berlin and London, is attracting a great deal of attention.

The Meyer & Schamber Jewelry Co., Meridian, Miss., recently distributed a most attractive series of post cards as souvenirs at Horn Island when the silver service was presented to the battleship *Mississippi*. A souvenir was also given to each person who called to see the service while it was displayed in the company's store.

BUSINESS ESTABLISHED 1818



Seldom is any other cut glass offered for sale without a tribute to the supremacy of Libbey.

The salesman with something else to offer almost inevitably speaks of it in comparison with Libbey.

The dealer who sells Libbey sells that which stands alone. It is literally the world's best.

THE LIBBEY GLASS COMPANY
Toledo, Ohio

New York Salesroom: 57 Park Place

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(Continued from issue of May 19.)

BINO (It.). An art term used to ... depictions of the infant Saviour ... as an Italian babe with swaddling ... held by ligatures. They are found ... in altar pictures surrounded by a ... with a group of attendant angels.

B... In heraldry, "the fillet or bandage ... with a garb, arrows, etc., are bound ... r."—Robson.

...É (Fr.). "A term for *bend*, and ... the *bend dexter*."—Robson.

...EAU, *garland* or *wreath*. "Crests ... r implied to be placed upon wreaths ... ot particularly expressed to be borne ... cap or chapeau, or issuant out of a ... All wreaths upon which crests



BANDEAUS, OR WREATHS.

...ced should show only six folds in ... three of metal and three of color, ...bly beginning with the metal. The ... upon which the crest is usually ...ns composed of two bands of silk, ...oven or twisted together, the one ...d of the principal metal and the ... f the principal color in the arms."—...

...EROLE. (See *banderolle*.)

...EROLLE, or *bannerolle*. "A flat band ...ing an inscription, used in orna... ...buildings of the time of the Renais...ce and similar to those still used for ... to coats-of-arms. A banner or ...ually about a yard square, several ...ch were carried at the funerals of ...at."—Fairholt. In heraldry a *ban...* is a "streamer, or small flag, affixed ...s or strings, immediately under the ...on the top of the staff of a crozier, ...ding over the staff."—Clark.

...s. In architecture, "small strings



PERSIAN BAND.

...shafts, or a horizontal line of square, ...or other panels used to ornament towers, spires and other works."—Mollett. The zones or belts marked off around ornaments on vases, etc., are known as *bands*, and the objects as *banded*.

BANNER. In heraldry the banner is larger than a pennon (to which refer). The *entire surface* is charged with the owner's coat-of-arms precisely as blazoned on a shield. The "Union Jack" is thus a banner. In common usage the term *banner* is applied to every kind of flag "proper," to individuals, corporations, etc. In Roman Catholic countries *banners* bearing representations of patron saints or religious symbols are used.

BANNER CLOTH. An ecclesiastical term for a processional flag.

BANKO WARE. A Japanese ware made of tough and plastic brown clay. Named after its inventor. Made in the province of Ise. It resembles Wedgwood. Designed in all sorts of fantastic forms, and decorated by painting in opaque enamels. Some of it is light in color and some is mottled by mixing of the two colors.

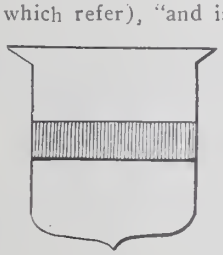
This ware was first made by Banko Kichibei (1652 to 1660) at Koume-Mura, Japan. It rather resembles Satsuma, and is now called *Yeddo-Banko*.

BANKS & TURNER. The pottery at Stoke-upon-Trent belonging to this concern was acquired by Josiah Spode, 1750.

BANNERET. An order of knighthood.

BAPTISTERY. A name given to a building adjoining a *basilica* (to which refer), or situated near it, in which baptism was administered. Some of the finest gold and silver smiths' work is found in the old baptisteries of southern Europe.

BAR. In heraldry the *bar* is a horizontal band across a shield. It is "less than the *fess*" (to which refer), "and is a diminution, containing a fifth of the *field*, and is borne in several parts of the *field*, whereas the *fess* is confined to the center."—Clark.

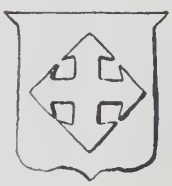


BAR.

BARBATINA (It.). "A preparation of clay mixed with the shavings of woolen cloth, used in the manufactory of pottery to attach the handles and other molder ornaments."—Fortnum. (See *barbotine*.)

BARBEAUX. In ceramics, "this name is given to a decoration of scattered cornflowers over a portion or all of the piece, giving a fresh and pleasing appearance, and is often employed on French china, notably on that of La Courtille. At Sceaux, Epinal and other factories it was also used on *faience*."—Jervis.

BARBED, or *barbée*. A cross so termed, as its extremities are like the barbed irons used for striking fish. Called also *cramponée* and *tournée*. "The green leaves or



BARBED CROSS.

petals which appear on the outside of a full-blown rose are, in heraldry, called *barbs*, and are thus *blazoned:* a rose, gu.,



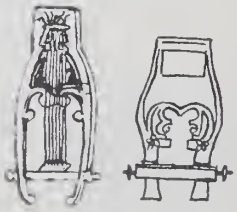
BARBED ROSE.

barbed and seeded proper."—Clark. (See *rose*.)

BARBIER (Fr.). Goldsmith to Louis XI.

BARBIN, François. Founder of the Menecy-Villeroy soft porcelain factory, 1735.

BARBITON. A stringed instrument used by the ancient Greeks and Romans, but of far earlier origin; it was larger than the



BARBITON.

cithara (to which refer). Its shape had similarity to a lyre. The lyre of Apollo was a *barbiton*.

BARBITOS. (See *barbiton*.)

BARBIZET. The Paris ceramist who most faithfully reproduced Pallissy's creations.

BARBOTINE. The very liquid soft paste

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

Pacific Coast Agent—A. I. HALL & SON, INC., Jewelers' Building, San Francisco.
Canadian Agent—JAMES A. PITTS, 179 St. James Street, Montreal.

The Pairpoint Corporation

NEW BEDFORD, MASS.

SILVER PLATE AND CRYSTAL CUT GLASS



No. 920—Puff Prism and Fan.

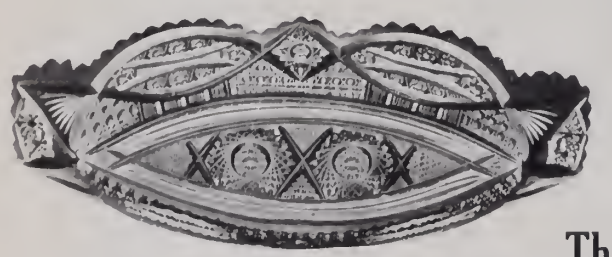
ELECTROLIERS AND GAS PORTABLES

BRANCHES:
38 Murray Street - - NEW YORK CITY
717 Market Street - SAN FRANCISCO, CAL.
485 St. Catherine Street - MONTREAL, P. Q.

Photo. Book Loaned to the Trade on Application

Bergen Rich Cut Glass

If your stock needs filling in for the June trade, you will find just the pieces you need in the **Bergen** line. Every piece well cut. Prices that leave a good profit margin for the dealer.



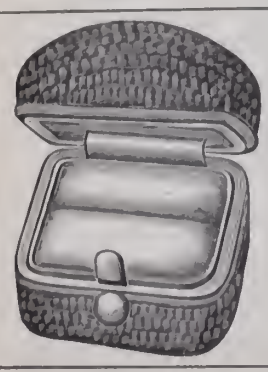
No. 506. Celery Tray, 6 x 13 inches, "Adelphi."

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MERIDEN, CONN.

New York Salesroom:
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Chicago Salesroom:
131 Wabash Ave.

The J. D. Bergen Co.



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TRAVELING OUTFITS and SHOW CASE TRAYS
Of Every Description

SHOW WINDOW DISPLAYS and STANDS
OUR OWN DESIGN

JERSEMANN & WAGNER

105 Maiden Lane NEW YORK CITY

Telephone, 2589 John

Billytaff Penc

A good substantial make Sterling (Silver) qualiti heavy weight and finest fini



Actual Size

The Clutch-Po

line of pencils is c that embraces ev size and style that used anywhere.

Being a practi pencil, that firm holds most any s lead and requires sharpening, the mand is continu increasing where shown.

This is the v pocket size.

No. 773S—$8 per dozen.

Also in engra and chased styles.

The clutch is at e point, inside, and s regulated by turn g the butt end.

No parts to w k loose, and the wri g end is smooth d restful to the fing s in writing.

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se by pouring into plaster moulds. The la r absorbs the excess of moisture and ro ces a sufficiently stiff consistency to lditself up. In eggshell and other thin ar this process is usual; hence decora- lone in a mixture of porcelain paste olor producing a slight relief is often *barbotine.*

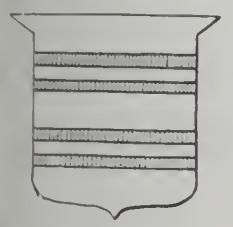
BBULET. In heraldry the *barbulet* is inutive, and the fourth of the *bar,* ne 20th part of the *field.*

term used in heraldry by ancient s, when the divisions of the shield ys exceed eight pieces."—Robson.

BACH. Egyptian water cooler of por- rthen ware Bardachs were, and are made at Khenneh, in Upper Egypt, in ers, and are so cheap that one m used a second time. They are hin, and are perfumed by placing of gum mastich upon a lighted coal verting the vessel over it. They have ried in form since the ancient type.

NTYN, Sir Drew. A noted gold- i England. Died 1415.

GEMEL, or *gemelle.* "A double *bar,*



BAR GEMEL.

bars placed near and parallel to each —Robson.

KER, Samuel. The Don Pottery, at n, Yorkshire, was purchased by him 4. In 1851 the firm name became Barker & Son.

KER. Eminent painter at the Worces- rks. His subjects were shells chiefly.

NABÉ, Antonio-Maria. Noted gem r. Born 1720 in Florence. Pupil of ni.

BNES, Zachariah (1743-1820). Owner a iverpool Delft factory.

BOQUE. "Ornamental design of a florid incongruous character, produced for ke of lavish effect. See *rococo.*"—ir lt It is often used as a term for a



BAROQUE. STYLE ABOUT 1700.

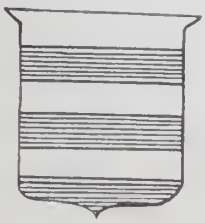
ge rate style. The *baroque* period . and XVIII. centuries) followed the sance. It threw aside all the severity th latter style, often tending toward the ty of grotesqueness. Pearls of a ted shape are also called *baroque.*

BARR & BARR. (See Worcester.)

BARR, FLIGHT & BARR. (See Worcester.)

BARRED, or *barde,* in heraldry, denotes horizontal stripes across a shield.

BARRY. In heraldry, "a transverse division of the shield into several equal partitions *barways,* of two or more *tinctures* interchangeably disposed; termed *barry* of



BARRY

six, eight, 10 or 12 pieces, it being necessary to specify the number, which must always be even, for if odd the shield would then be charged with *bars* and not divided barways."—Robson.

BARRY-BENDY, in heraldry, denotes the division of a *field* by crossing lines *barwise* (to which refer) and *bend-wise* (to which refer).

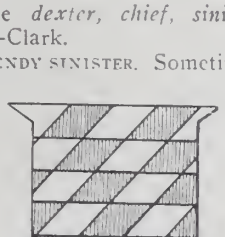
Barry-bendy "is a *field* divided into four, six or more equal parts by lines, from the *dexter chief* to the *sinister base* and from



BARRY-BENDY.

side to side exchangeably varying the *tinctures*" (see *dexter, chief, sinister, base, tincture*).—Clark.

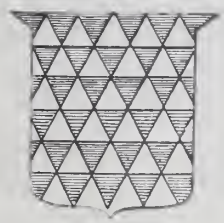
BARRY-BENDY SINISTER. Sometimes termed



BARRY-BENDY SINISTER.

barry indented."—Clark.

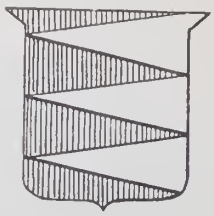
BARRY INDENTED. "When the lines crossing the field *barways* are *indented* (see indented). The accompanying engraving



BARRY INDENTED.

shows a barry of six, argent and sable *indented,* one on the other.

BARRY-PILY. (See *pily.*)



BARRY-PILY.

"BAR SINISTER." "An heraldic impossibility. The expression is frequently used by those ignorant of heraldic termsto signify illegitimacy. The correct expression is *baton,* which is the diminutive of the *bend sinister* (to which refer), *couped* at its extremities (*i.e.,* not extending to the edge of the shield)."—Milbourne.

BARTHOLDI, Giovanni. Goldsmith of Sienna. He worked on the reliquary of St. Peter and St. Paul (1369).

BARTLEM. A Staffordshire potter of this name came to South Carolina in 1766. He started a pottery, but it was a failure.

BARTMAN. Those "big-bellied" XVII. century jugs known as *bellarmins,* with small necks decorated as heads, and with



BARTRAM. SIEGBURG WARE.

long flowing beards, had their counterparts in the *bartmans* of German stone ware.

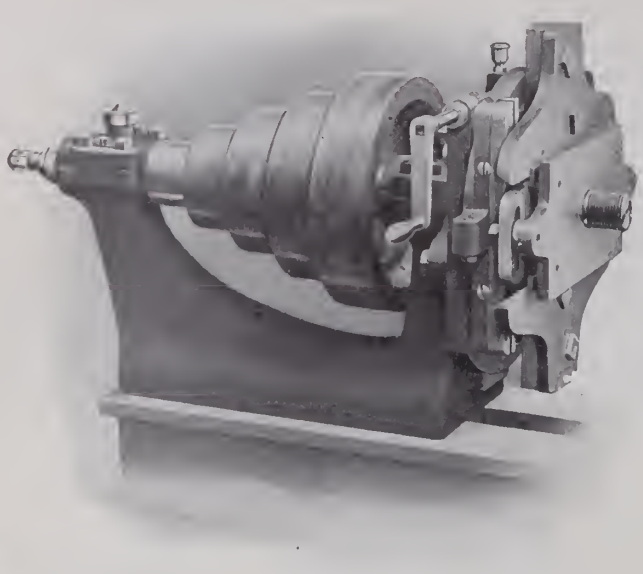
BAR-WISE. In heraldry *bar-wise* denotes the displaying of the surface in *bars* (to which refer).

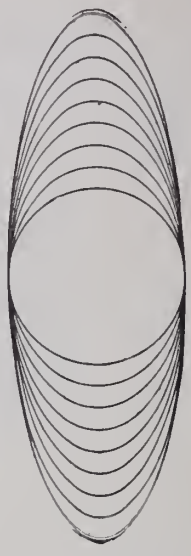
BARTOLUCCI, Giuseppe, and Francesco di Fattori. "They established a factory at Pesaro, Italy, but it only had a short existence."—Jervis.

BASALT (basalte). Solid black stone ware, very dense and very hard, enabling it to take a high polish. "Egyptian black." An exceedingly hard stone used at times in statuary. There is a black and a green basalt. Ancient Egyptian and Greek sculptors used it, and there are examples of such work still extant.

BASANITE, commonly known as "touchstone," and also as Lydian stone. It is used in testing the purity of metals, for which purpose its black color, hardness and peculiar grain adapts it. Gold alloys show up their different proportions with different colors when rubbed with this stone and thereby show what degree of fineness they possess. *Basanite* is a black variety of crystalline quartz (and therefore oxide of silicon), differing from jasper in being tougher and of finer grain, and from hornstone in not being splintery. Hardness, 7; specific gravity, about 2.65; conchoidal fracture; infusible before the blowpipe; insoluble in common acids.

(To be continued.)





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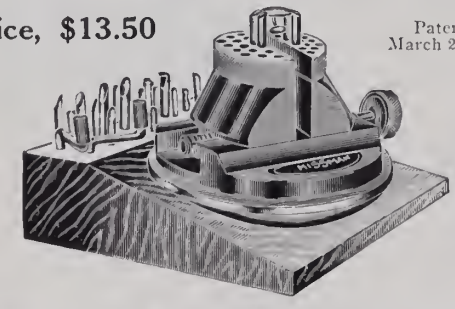
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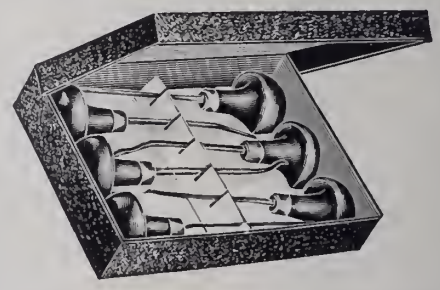
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WORKSHOP NOTES AND QUERIES

...rs are also solicited from our readers to the questions published on this page.]
...tention paid to communications unless accompanied by full name and address of the writer.

...ION No. 2273.—**Polish for Nickel Show Cases.**—*What could I use to ...p the nickel on show cases.*
P. N.

...ER:—A good polishing powder for ...n show cases is rock alum burned ...ely powdered, 5 parts; levigated ... part. Mix and apply with a brush.

...ION No. 2274.—**Etching a Sword.** *...tte design is to be etched on a ...lade. What kind of acid must I*
E. S.

...ER:—The part of the sword where ...e design is to be etched is covered ... resist, usually wax or asphaltum ...nd the design is traced through ... resist carefully removed where ...ing is to show. When the resist ...letely dried do the etching with ...oric acid gas. This gas is produced ...g C.P. sulphuric acid and common ...e resist is removed by immersing ...ntine until the wax or asphaltum ...olved. Sometimes the sword blades ...en silver plated. If so, then the ... the etching should be nitric acid, ...eluted with water.

...ION No. 2275.—**Replacing Broken ...ring.**—*In replacing a broken main... a watch is it possible to select a ...rom among a number of springs ...s less liable to break than some*

...ER:—Broken mainsprings are per... most serious and the most com... breakages. What causes springs ... has as yet not been satisfactorily ...d; but probably peculiar variations ...emperature when springs are on a ...te of tension are the chief cause, ... usual to find that a large number ...gs break at the same time. The ... is often accompanied by some ...wheel or pinion in the train of a ... Watch material dealers often find ...er of springs are broken in a ...ackage where a dozen or less are ... in brass rings in a strained con... Such things happen also more ...ly in a tropical climate. A broken ...nay be repaired or at least used ... the breakage has occurred near to ...r end, and the length of the spring ...h shortened by the piece broken ... is then only necessary to soften ...eme end of the spring and punch ...ole to fit the hook in the barrel ... other arrangement for attaching ...g on the inside of it. In selecting ... spring for a broken one always ...me of a reputable manufacture and ...t throughout with the utmost care. ...le, select one as nearly as possible of the same strength as the old one, and of course of the same width. Put the new spring in the barrel and notice its length and how much space it occupies. The space of the arbor in the center of the empty space of the barrel should occupy one-third of its diameter, and the remaining space should be equally divided and one-half should be occupied by the spring when at rest. On the supposition that the old spring was correct for strength, it should always be replaced with one as much like it as possible. If the spring occupies more than one-half the space, take it out with extreme care and break off a piece till the proper length is obtained. Next heat half an inch of the end, not quite red hot, and punch a hole about three-eighths of an inch from the end; taper it off towards the extreme, leaving it full width where the hole is. You will have very little trouble in making the hole large enough for the hook in the barrel. Suppose you must replace a broken spring, which is not the proper width and strength for the barrel it occupied, and consequently not the proper thing for the watch. The first consideration is its width. It should reach from the bottom of the barrel barely to the groove, excepting when the barrel cover is hollowed out, when it may reach the center of the groove to some extent. The next point is its strength. This may best be determined by the number of coils it occupies in the barrel; this number should never be more than thirteen when these occupy the empty space of one-third of the barrel.

QUESTION No. 2276.—**Soft Solder for Cheap Jewelry Repairs.**—*How can I make a soft solder suitable for soldering on cheap jewelry repairs? I want it soft enough so I can solder and not heat enough to destroy the polishing or finish of the jewelry.*
S. S.

ANSWER:—A very good soft solder, suitable for cheap jewelry repairs, is composed of 16 ozs. of tin and 11 ozs. of lead. Melt together and hammer or roll out and cut into strips. If too hard add 2 ozs. quicksilver.

QUESTION No. 2277.—**Cement for Fastening Nail Files into Handles.**—*Please give me a good cement which I can use for fastening nail files, button hooks and different steel articles into silver handles.*
C. F. F.

ANSWER:—In fastening steel shanks into silver or any metal handles the shank should be roughened by filing several notches in order to give the cement a chance to bury itself and assist in holding it firmly. Make a cement by melting gum shellac and, while liquid, stir into it finely powdered brick-dust. The proportion should be about 1 part brick-dust to 10 parts shellac. Put some of this cement into the handle, just enough so that the cavity will be well filled when the shank of the file is inserted. Warm the file shank and push it into its proper place. Let cool and the parts will hold together very well. The shank must be warmed enough to melt the shellac cement in the handle and this will cause the cement to adhere closely. Any surplus running over can be cleaned off when cold. The cement can be set aside for future use.

QUESTION No. 2278.—**Polish and Gray Finish on Brass**—*Please give me a good formula for producing a brass polish; also one for producing a gray finish on brass.*
P. B.

ANSWER:—A good brass polish is made by using 2 qts. of distilled water, 3 ozs. of powdered rottenstone, 2 ozs. of powdered pumice, and 4 ozs. of oxalic acid. This should be allowed to stand for a few days and shaken well before using. A gray finish is produced on brass by first thoroughly cleaning the pieces, and then immersing in a solution of 1 oz. of arsenic chloride to 1 pt. of distilled water until the desired shade is obtained. Wash in clean warm water, dry in sawdust and place in a warm place. To retain the color, lacquer and dry in a warm place.

QUESTION No. 2279.—**Platinizing Silver.**—*How can I platinize some small pieces of silver?*
P. S.

ANSWER:—Silver can be platinized by making a solution as follows: Cut up into fine pieces some platinum, pour over a small quantity of aqua-regia and keep in a warm place a few days, during which time the platinum will dissolve. Next evaporate to the consistency of honey, by using a gentle heat, which will rid it of most of the acids. Add a little water and it will be ready for use. The operation is performed in a small glass or heater, covered with a watch glass to keep in the fumes. The receptacle is placed in a little sand in a saucer to equalize the heat. Immerse the silver until covered, then rinse in water and dry.

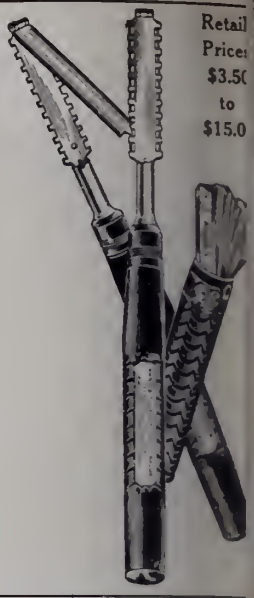
QUESTION No. 2280.—**Re-bronzing Metal Statues.**—*Please give me a formula for re-bronzing repaired metal statues and vases.*
R. M.

ANSWER:—To re-bronze metal vases or statuary after repairing it is best to make use of bronze powders, which may be prepared and mixed to obtain any shade or color. To make the bronze powder adhere closely it is well to paint the piece over first with a mercury dip, or size. The mercury dip is prepared by using a cyanide dip. Use about one-half pound cyanide dissolved in one gallon of water, then add from one-half to one ounce of corrosive sublimate. The article to be bronzed is brushed over with this dip, rinsed in water and dried with a cloth. The piece is now ready to be painted over with the bronze powder, which is prepared into a paint by mixing it with alcohol. There are various bronze powders—gold, green, silver, aluminum—and any of these can be used. Many statues are finished in a green gold tone, which is produced by mixing green and gold bronze powders together, and a suitable color can be secured likewise for green silver. A coat of lacquer will help the appearance.

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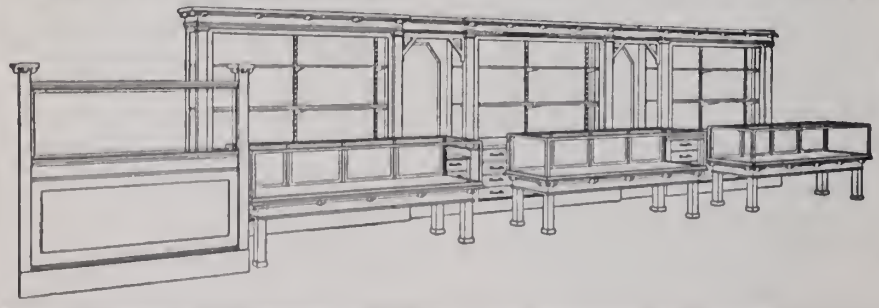


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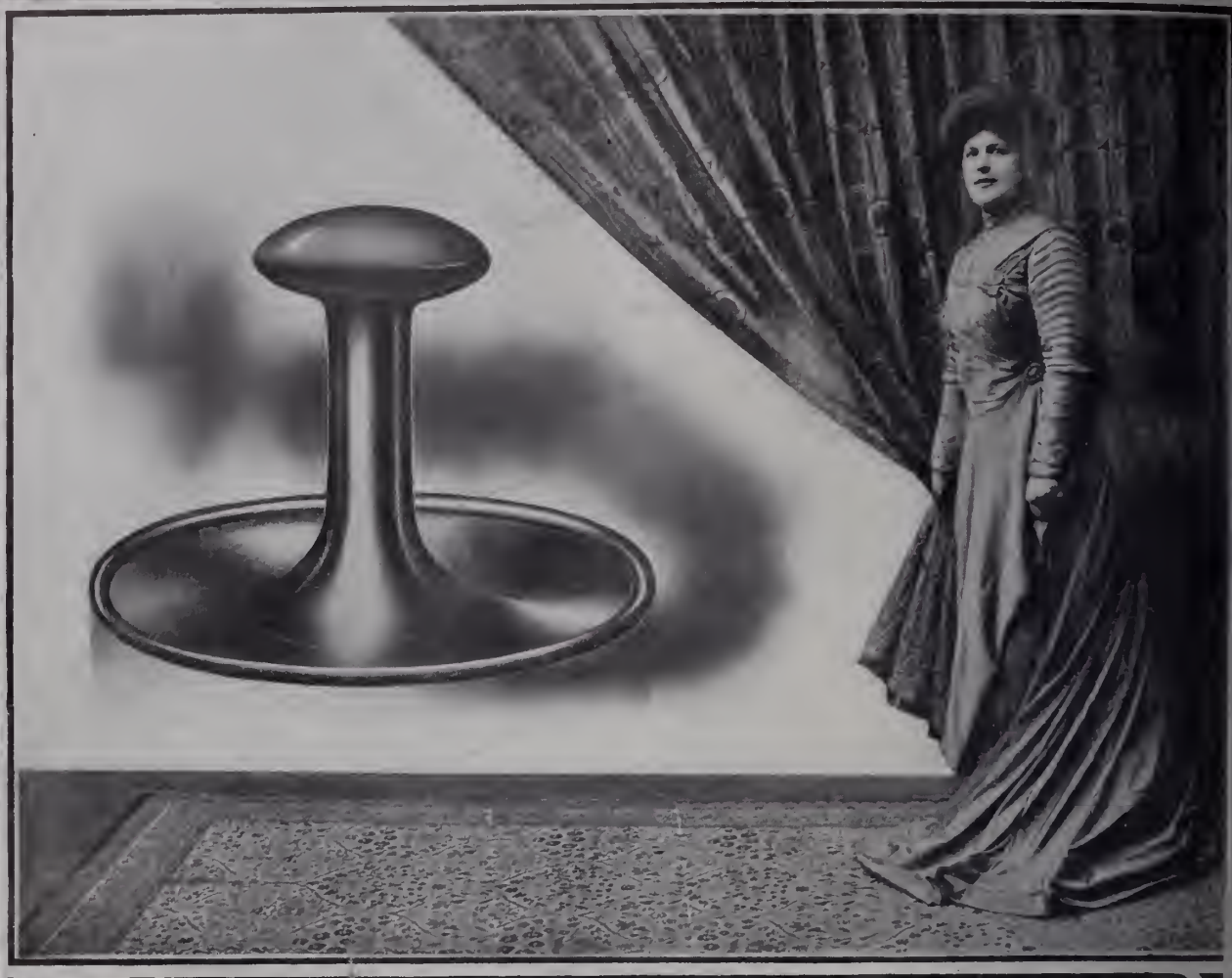
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41st Year. WEDNESDAY, JUNE 9, 1909. Vol. LVIII., No. 19.



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(See Text on Page 51.)

ALVIN SILVER



ALVIN MFG. CO.
Silversmiths
New York

The Orange Blossom Pattern of flatware (the very name is s
of weddings) is made in the full line of ounce goods and cutlery
presents, or fancy pieces for more moderate gifts. It is made in
hundred different articles to meet all requirements.

If your stock is appropriate for the occasion your sale is half mad
the Orange Blossom Pattern you are sure of pleasing your customer

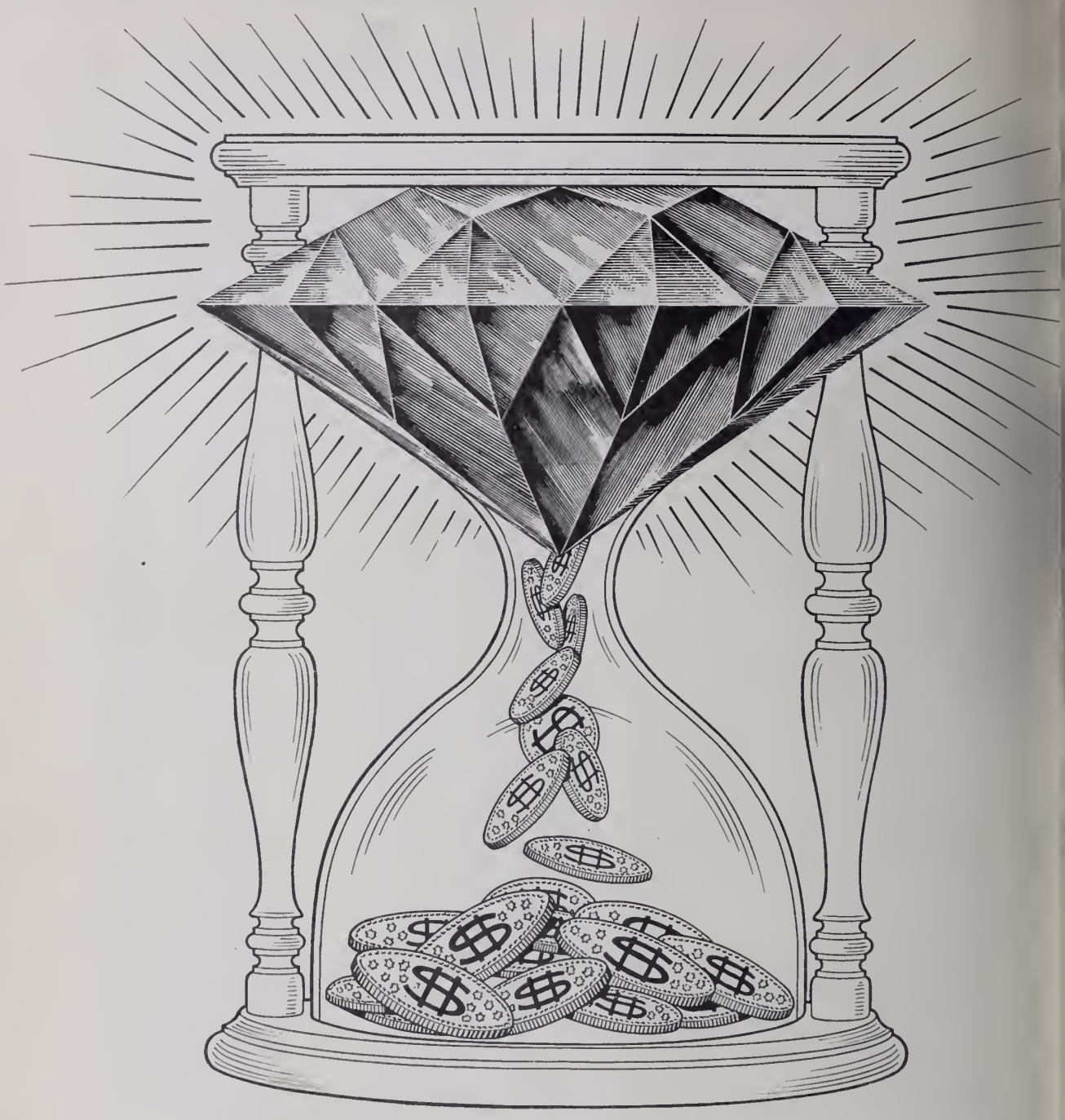
Winning on its Merits!



Far above them all, the name of FAHYS is carried over the world owing to the superiority of FAHYS GOLD FILLED CASES.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



There is Good Money in Our Diamonds

Being actual cutters, we can sell for less than others charge for diamonds of equal quality. Buy your diamonds right and they can be readily sold at a good profit.

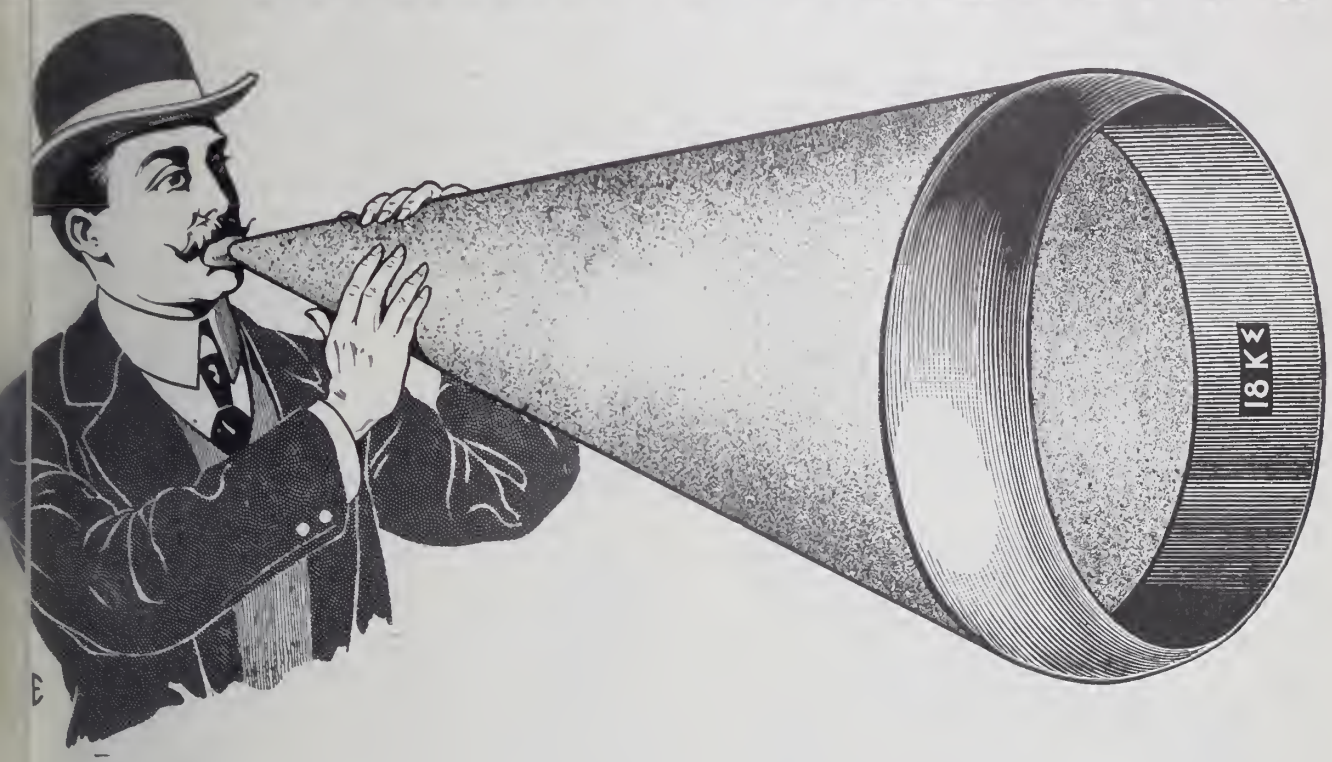
J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Rubies, Emeralds and Sapphires

2 Maiden Lane (Corner of 170 Broadway) New Yor

PROFITABLE PUBLICITY



Proclaiming Our Position

Our product possesses a priceless prestige, for proper proportion, plump percentage of purity and perfection of polish.

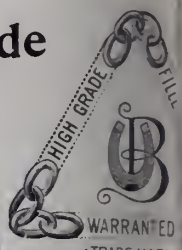
J. R. WOOD & SONS

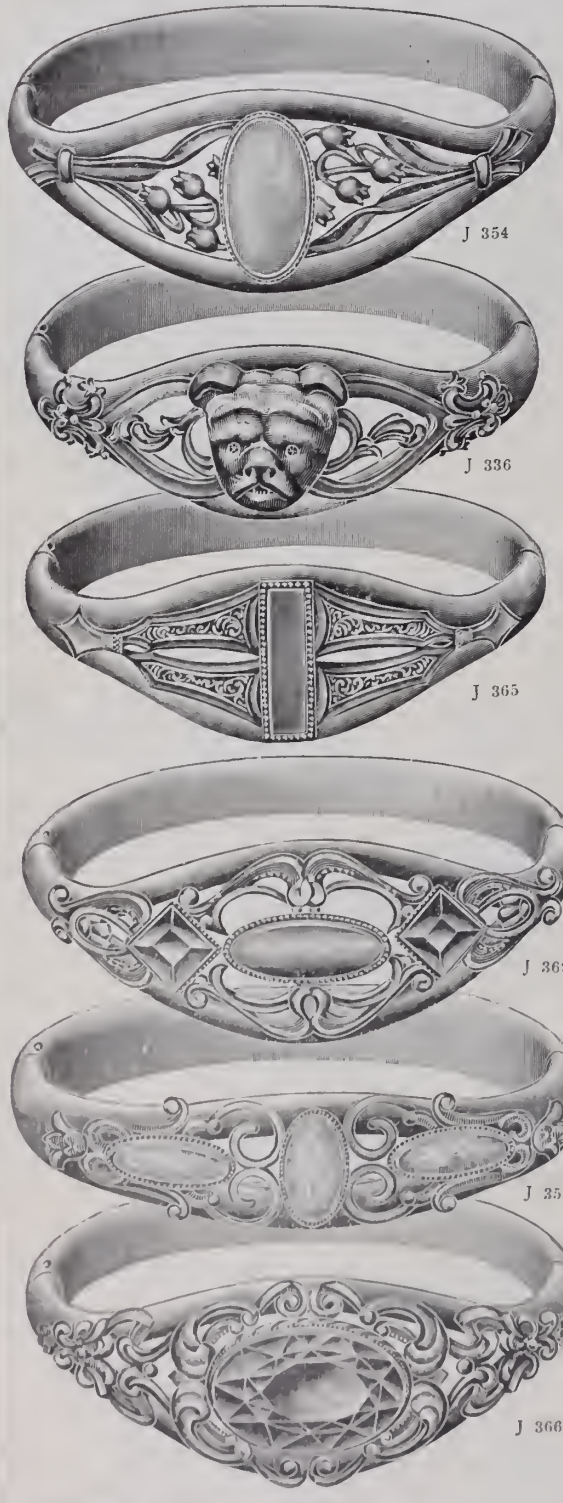
Wedding Ring Makers

Maiden Lane (Corner of 170 Broadway) New York

S. O. BIGNEY & CO.

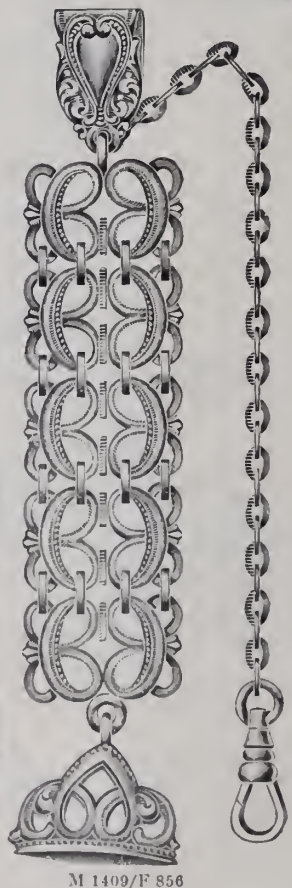
Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains



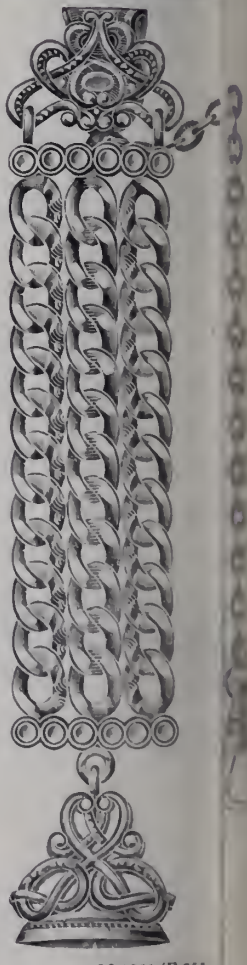



L 483




M 1409/F 856

We Originate


M 1261/F 851

Since we originated the spread top bracelet, about two years ago, we have had an enormous run on them. Of course there are a number of imitators. Ask for the original article.

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OF
3 Maiden La



...er ring as received with ... worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond ...gs in one day for new claws and settings, you will not think us ...ravagant for using a full page in THE JEWELERS' CIRCULAR to ...loit this feature of our business, but will wonder if you are getting ...r share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50 ...55 for new claws or settings on their rings, but would not buy new ...untings for $5 to $25.

It is worth while to familiarize yourself and your employees with ...h work, as it is one of the important little things that helps to make ...r business profitable.

WENDELL & COMPANY

...firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

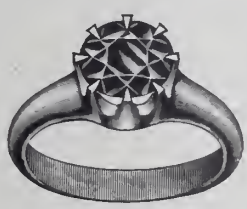
...ohn Street
...w York

TWO WONDERFUL SHOPS

256 Madison Street
Chicago



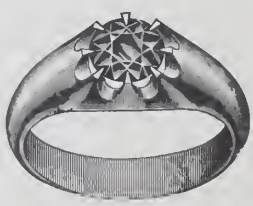
...ing as received with worn ...la. Stone cannot be reset, as ...be too low to look well and ...t would come below the ...cle of ring. ...e it No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring. (See cut No. 2 of flat belcher.)



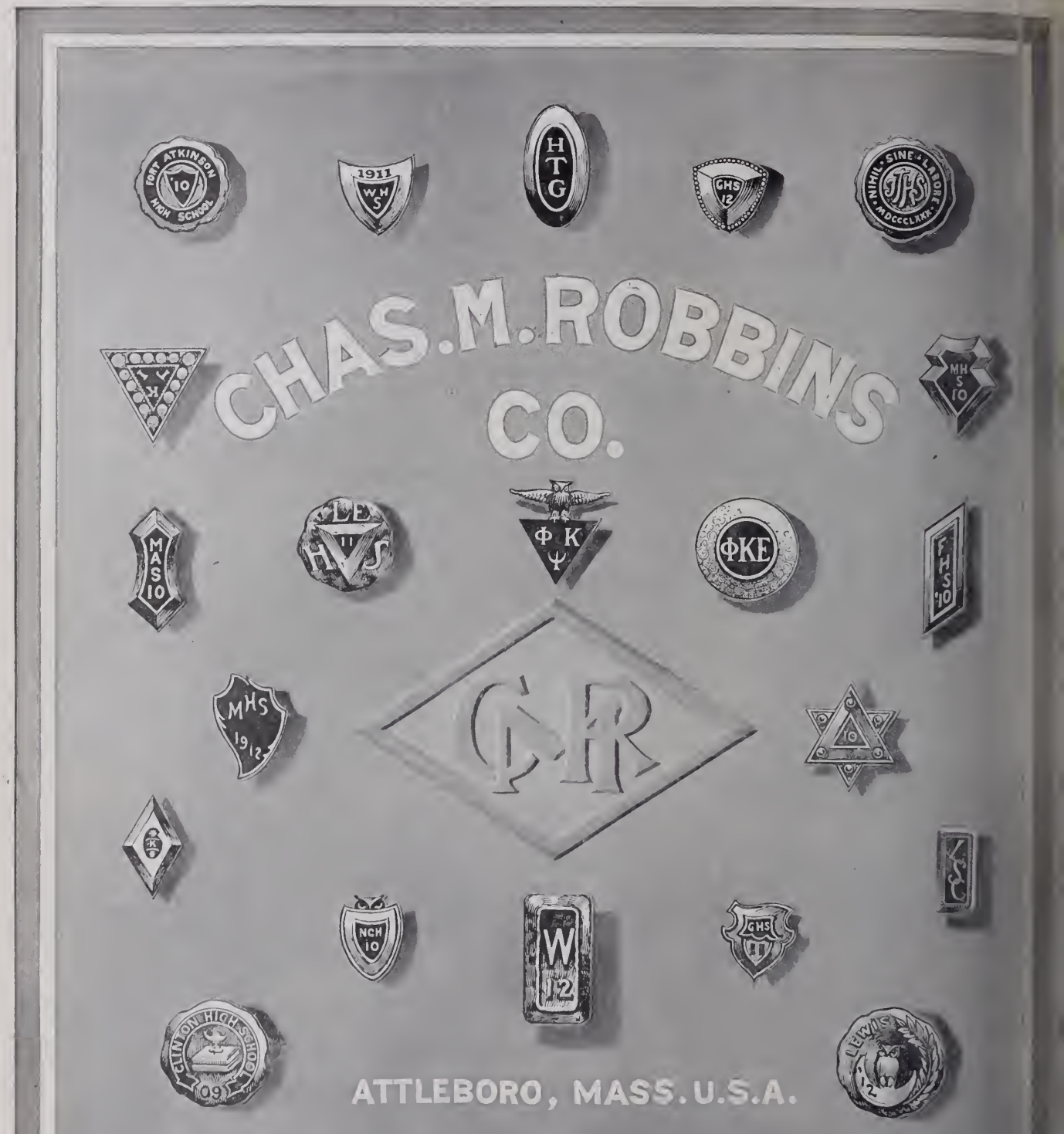
How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

...AN PUT NEW CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS ...OOD AS NEW.

...ETIP CLAWS AND MAKE NEW SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY ...ADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

...ar ing no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each ...oman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds ...ei exchanged while in our possession.



THE CHAS. M. ROBBINS CO.

ATTLEBORO, MASS., U. S. A.

New York Office: 17 Maiden Lane

Chicago Office: 103 State Street

SAMPLES ONLY



BELT BUCKLES, Plain and Engraved

JEWELERS' CATALOGUE FOR 1909

Do not arrange for your Catalogue this year until you have heard our plan.
Your name only appears

Look for

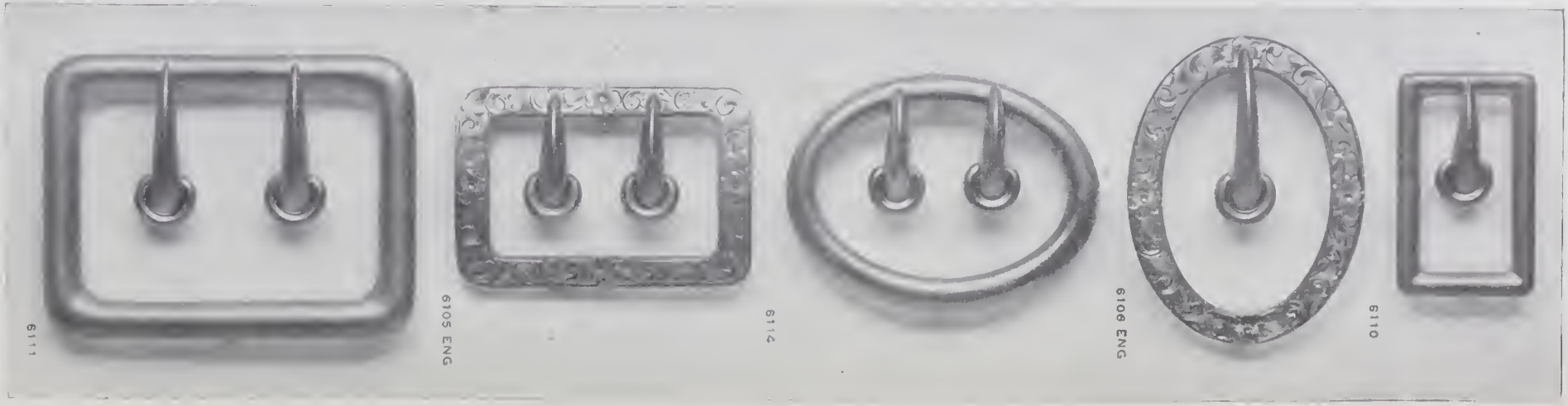
This Trade-Mark

The KELLER JEWELRY MFG. CO.

Manufacturers of Brooches, Link Buttons, Lockets, Scarf Pins, Baby Pins, Handy Pins, Veil Pins, Waist Sets, Crosses, Combs, Fobs, Tie Clasps, Charms, Lorgnette Chains, Neck Chains

FACTORY: 8 Lum Street, Newark, N. J.

64 NASSAU STREET, NEW YORK



The

DUEBER-HAMPDEN

Watch Works

CANTON, O.

Every Retail Jeweler, Who is Desirous of Increasing His Business, Should Use Our Catalogs

Our Customers' Letters Should Convince You That Our System Brings Results



STORE OF A. G. HOCH & COMPANY, STORM LAKE, IOWA.

Samples and Particulars Free Upon Request

(Copy of Original Letter.)

STORM LAKE, Ia.,
Feb. 8, 1909.

THE ARNSTINE BROS. Co,
Cleveland, Ohio.

GENTLEMEN:—Owing to extreme weather conditions, our holiday business was not quite up to our buying expectations, but through your Catalog we were enabled to record the best holiday business we ever had.

Count us in on the 1909 Catalog.

Yours very respectfully,
A. G. HOCH & Co.

The Catalogs sent out by this firm since 1903 were made by The Arnstine Bros. Company.

K FIELD, Cal., March 8, '09.
E RNSTINE BROS. COMPANY,
eveland, Ohio:
emen—Regarding results
r 148-page C talogs, of
you made 5,000 for us,
to report as follows:
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business, we increased
usiness materially. In
our Catalogs doubled our
year's business, and in
ey netted us about the
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we used a book, as you
nearly three times the
our first book. We
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sixty per cent. increase
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feel that our steady hold
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various parts of the
States, Mexico and other
countries. The returns
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f our mail orders amount
$500.
ave many new ideas to
rate in our new book,
ll be glad to have Mr.
e call early to complete
ments.
ng you continued success,
yours for a still larger

E AMERICAN JEWELRY Co

Th Catalogs sent out by is irm since 1905 were ad by The Arnstine Bros. mpany.



STORE OF THE AMERICAN JEWELRY CO., BAKERSFIELD, CAL.

Our salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

ing us please mention this issue "The Jewelers' Circular-Weekly."

Precious Stones — THEIR DEFINITION ANALYZATION AND ORIGI

The Turquoise—Turquoise Matrix

TURQUOISE is a hard gem stone of no transparency but slightly translucent. It originall acquired its name from being transported into Europe by way of Turkey, and years ago, before th gem mines of the United States were discovered, the better qualities came from Nishapur in Persi where the gems usually are found in a clay-slate. However, the best specimens of Turquoi which are offered to the public of to-day come from the mines of the HIMALAYA MININ COMPANY at MILLERS, NEVADA. These occur in a wonderful range of shades of blue, fro the light baby blue to the deep shades of the so-called "Persian," in the clear Turquoise. TH MATRIX of this gem stone from these mines occurs in beautiful gold or black veined markings wonderful diversity and variations, from the decisive striped vein to the spider-webbed marking There is a peculiar quality in the color of the finest Turquoise which partly is dependent upon th delicate hue of its blue and with which at times a slight infusion of green is mingled.

The Turquoise never occurs in crystallized form but is found in mass or pockets and has r cleavage. Chemically, Turquoise is a phosphate and hydrate of alumina, associated with a hydrat phosphate of copper and always contains small quantities of phosphate of iron and manganes This beautiful stone should especially commend itself to the Manufacturing Jewelers as it is a ge of great merit, suitably adapted to the craft of the jewelers' art and should appeal to them as valuable asset in the construction of artistic jewelry.

Turquoise has been found in Persia, Egypt, Arizona, Mexico and California; but the fine gems of recent times, as shown by statistics, come from the mines of the HIMALAYA MININ COMPANY at MILLERS, NEVADA.

TURQUOISE MATRIX is at present in great demand. The finest qualities have H engrave on the back of each stone, showing them to be genuine HIMALAYA TURQUOISE MATRIX.

CHEMICAL COMPOSITION:

Phosphorus pentoxide	**32.8**
Alumina	**40.2**
Water	**19.2**
Copper Oxide	**5.3**
Iron and Manganese Oxides	**2.5**
Hardness	**6.**
Specific Gravity	**2.75**
Form	**Amorphous**

This gem can always be distinguished from imitations. The true Turquoise which shov various hues and tones of blue—greenish blue and bluish green—is not to be confounded with or mi taken for the blue fossil Turquoise, which is in fact, fossil bone. The genuine Turquoise, wh in powder form, becomes dark blue when moistened with ammonia. Most Turquoise becom green from age or wear, which is due to the softer qualities of the stone, but the fine material the HIMALAYA PRODUCT rarely, if ever, changes color and is for this reason most popular a in greatest demand.

Himalaya Mining Company

15-17-19 Maiden Lane, NEW YORK MINERS AND CUTTER

Copyrighted by M. M. Tannenbaum, June 5th, 1909

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

FACTS FICTION AND ROMANCING

¶ Of all writings, fiction is the easiest. In the United States alone thousands of new books of fiction are published annually—books dealing with substantial facts, however, are relatively few.

¶ We have been told that in our Exhibition Announcements, relating to our Diamond Jewelry, we are given to "harping upon the same string." So may it be, but our critic thoughtfully adds—"of course it is hard to clothe the same facts with new words every week"—it is.

¶ Were we given to romancing, the task would be simplicity itself. If we delight in repetition, it is because our first public announcement of years ago was a statement of facts—and succeeding years have not altered them.

¶ Remember our SEVENTH ANNUAL EXHIBITION, which takes place in our offices from August 30th to September 4th, inclusive. Sautoirs of all descriptions will be one of the prominent features in this display.

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

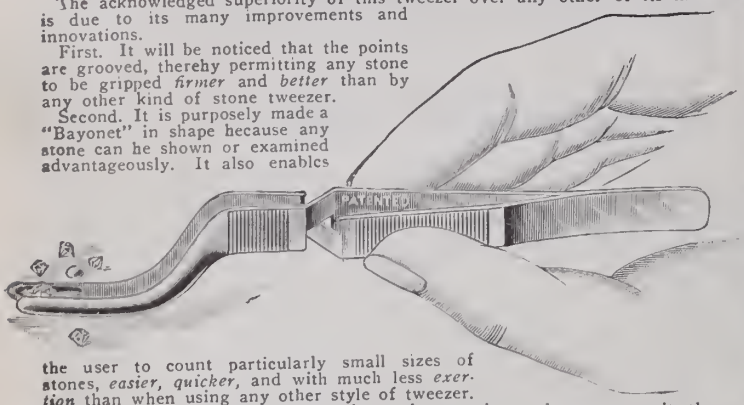
CABLE ADDRESS "ON TOP," LONDON

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables



the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.25

GRINDING OUTFIT No. 105



LEATHER DISK. SMALL DISK METAL.

CARBORUNDUM & EMERY PAPER DISKS.

This outfit consists of:

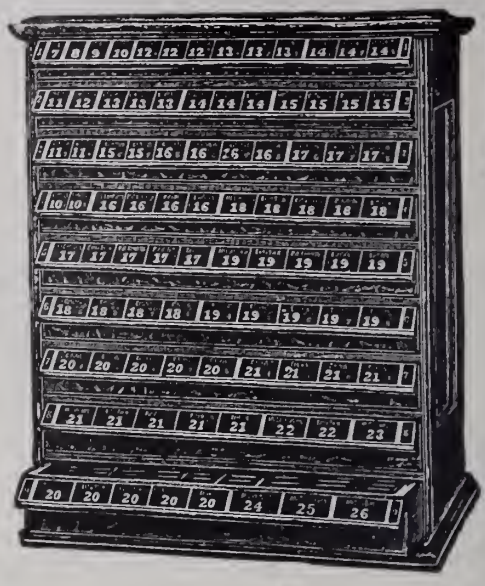
1. Two interchangeable steel disc wheels, 3⅝" and 1⅝" in diameter.
2. One interchangeable flexible leather disc wheel, 2⅛" in diameter.
3. One adjustable hollow spindle for holding the above disc wheels.
4. Eight different grade emery paper discs, 2⅛" in diameter.
5. Four carborundum paper discs of different grades, 2⅛" in diameter.
6. Eight different grade emery paper discs 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diameter.
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete.....$1.50
Separate small emery discs.....per doz. .15
" large " " ..... " " .20
" small carborundum discs..... " " .20
" large " " ..... " " .35

This new grinding device should find favor with the trade, being thoroughly practical and complete for all purposes, such as grinding steel tools, glass, enamel or any other metal or substance that can be ground with emery or carborundum. It is of equal value to the watchmaker, jeweler, optician, dentist, lock or gunsmith, platers and kindred trades. It will be found much more economical than solid emery and carborundum wheels. An assortment of solid wheels of twelve different grits would necessitate an outlay of ten times the cost of this outfit, not taking into consideration the trouble of trueing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

ECHARCO WATCH GLASS CABINET No. 15 (Patented)





Top View, Show Skeleton Frame Drawer. Accumulat of dust and chips impossible.

Price, No. 15, Each $16.

The Most Mode Watch Glass Cases the Echarco, Nos. 15 20.

These Cabinets h many new features found in any other. N elty and usefulness the chief arguments their favor.

Construction and M rial.—The cases are m of oak, finely finished of attractive appeara The sides of Cabinet 15 are paneled. Partiti are of basswood and together in the best n ner possible.

Partitions are skeleton, preventing accumulation of dust, chips, etc.

The Bottoms of Cabinet No. 15 are hollow, while Case No. 20 ha special drawer to receive chips, dust, etc.

Arrangement for Glasses.—Case No. 15 has nine drawers with a total 1,547 spaces, and Case No. 20 with four drawers has 784 spaces, to l glasses in upright position.

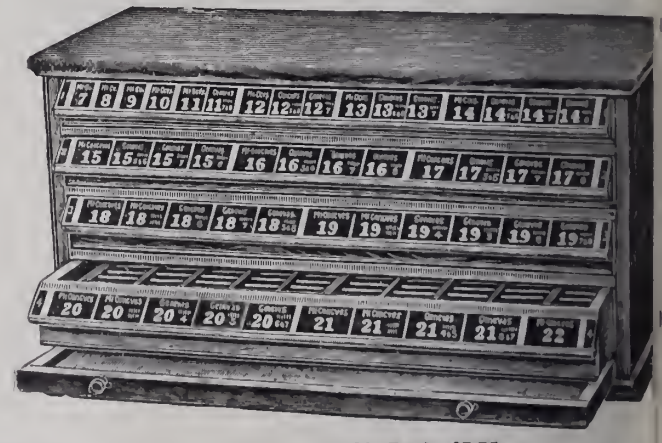
Labeling of drawers, as shown in cut, is on the pulls of the drawers done in gold bronze on black background.

Dimensions and Weight of Case No. 15.—Width, 24 inches; Height, inches; Depth, 12 inches; Weight, net, 45 lbs.; Weight, including pacl case, 75 lbs.

Dimensions and Weight of Case No. 20.—Width, 26 inches; Height, inches; Depth, 11¾ inches; Weight, net, 30 lbs.; Weight, including pacl case, 50 lbs.

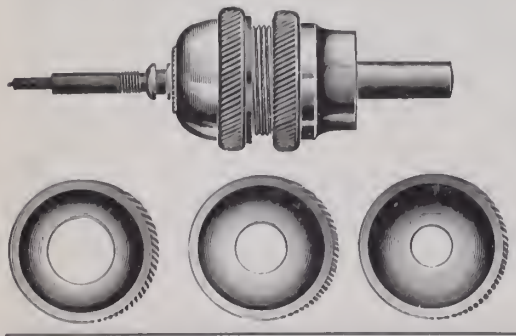
The construction of drawers, the arrangement of partitions to econor space and weight, and the novel method of showing contents on dra pulls are all prominent characteristics and extremely well thought of.

ECHARCO WATCH GLASS CABINET No. 20 (Patented)



Price, No. 20, Each, $7.75

CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

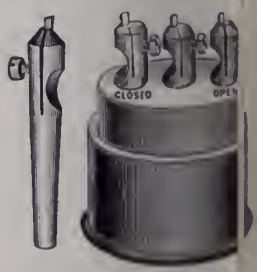
Price, each, $1.50

CULMAN JEWEL SETTING CUTTERS

Reduction in Price to $2.00

Former Price, $3.00.

Made for all Standard American Lathes.



For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yor

"STAR" 25-YEAR GOLD FILLED WATCH CASES



"STAR" 25-YEAR GOLD FILLED WATCH CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.

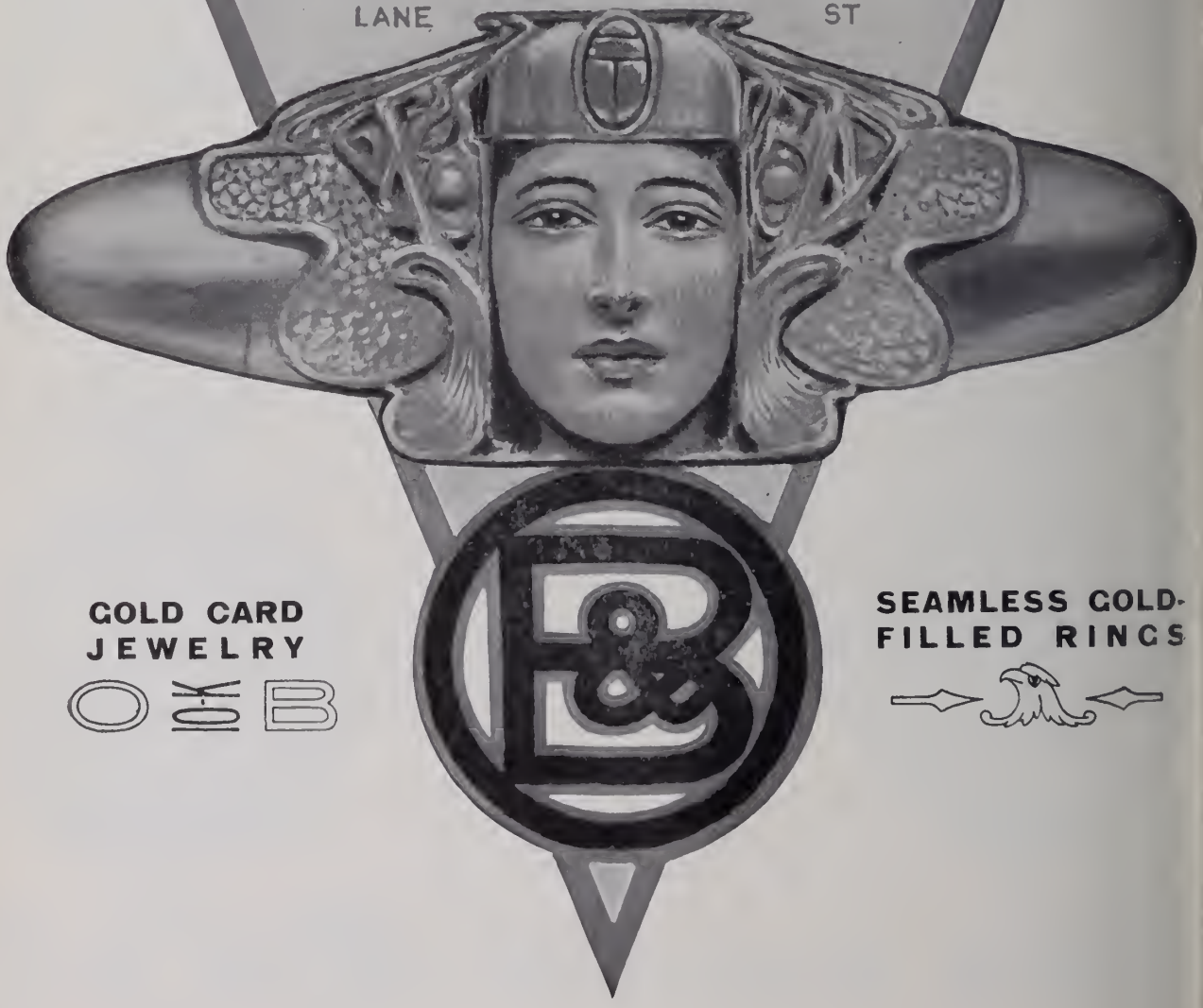
GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST

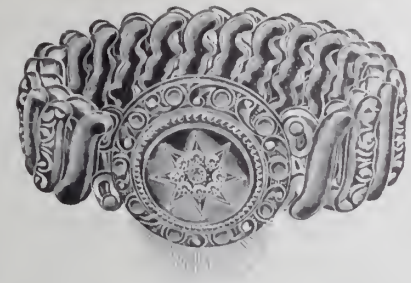


GOLD CARD JEWELRY
O&B

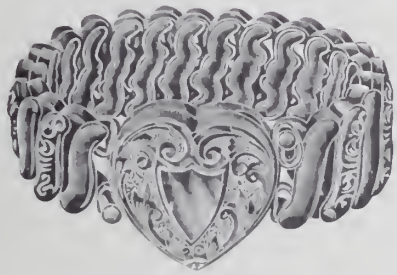
SEAMLESS GOLD-FILLED RINGS



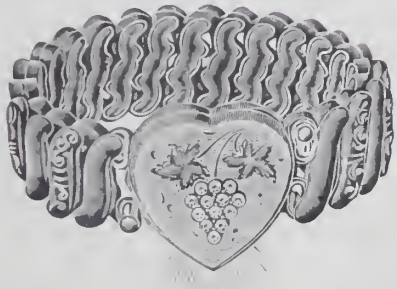
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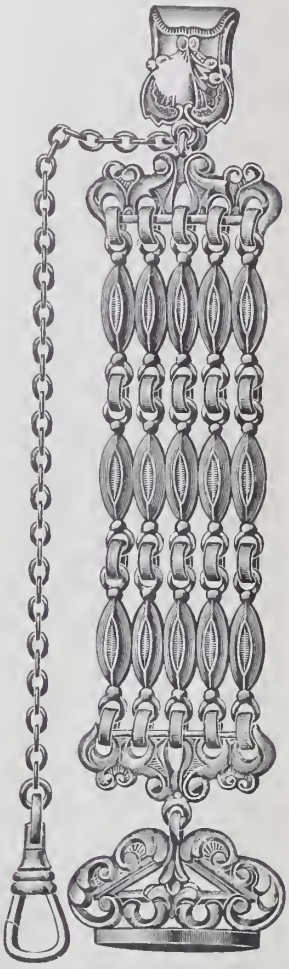
No. A 67



No. A 75



No. A 78



No.7024/254

The D. F. B. Co. Line

Represents the highest standard in a medium priced line for Quality, Design and Finish.

It pays to investigate.

It will pay you to investigate our new line, it is full of money-making ideas.

EW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Mermod & Jaccard Building

LONDON OFFICE
118-122 Holborn, E. C.

OUR FOUR QUEENS

QUEEN ANNE

QUEEN ELIZABETH

QUEEN HELENA

QUEEN VICTORIA



W

TRADE MARK

W

Play the Game to Win! Our Four Queens Can't Be Beaten!

SEND FOR LARGE FREE CATALOGUE OF STAG BRAND SILVERWARE

THE WILLIAMS BROS. MFG. CO.

Glastonbury, Conn.



YOU are invited to visit the Alaska-Yukon-Pacific Exposition. Our exhibit will be in the Manufactures Building and will consist of an up-to-date plant, making spoons from the bar silver to the finished spoons, as well as an exhibit of our Silver Hollowware Department. Our factory and salesroom will be open for inspection to the trade.

Have your mail addressed in our care.

JOS. MAYER & BROS.
Seattle, U. S. A.

Manufactures Building at the Fair

Coleman Buildings in the City

Special Blackinton Locket Combinatio

18 OLD RELIABLE W. & S. B. ★ LOCKETS *for* $32.40



ABOVE ARE SHOWN 18 of the *handsomest* and most *salable* lockets ever produced. The price of this combination of lockets to Retail Jewelers is $32.40, and the total retail selling price is $54.00.

This is undoubtedly the most desirable combination of lockets ever offered. There is *not a poor or doubtful seller* in the lot. With the lockets we give *free of charge* a handsome velvet case in which to display them and keep them in perfect condition.

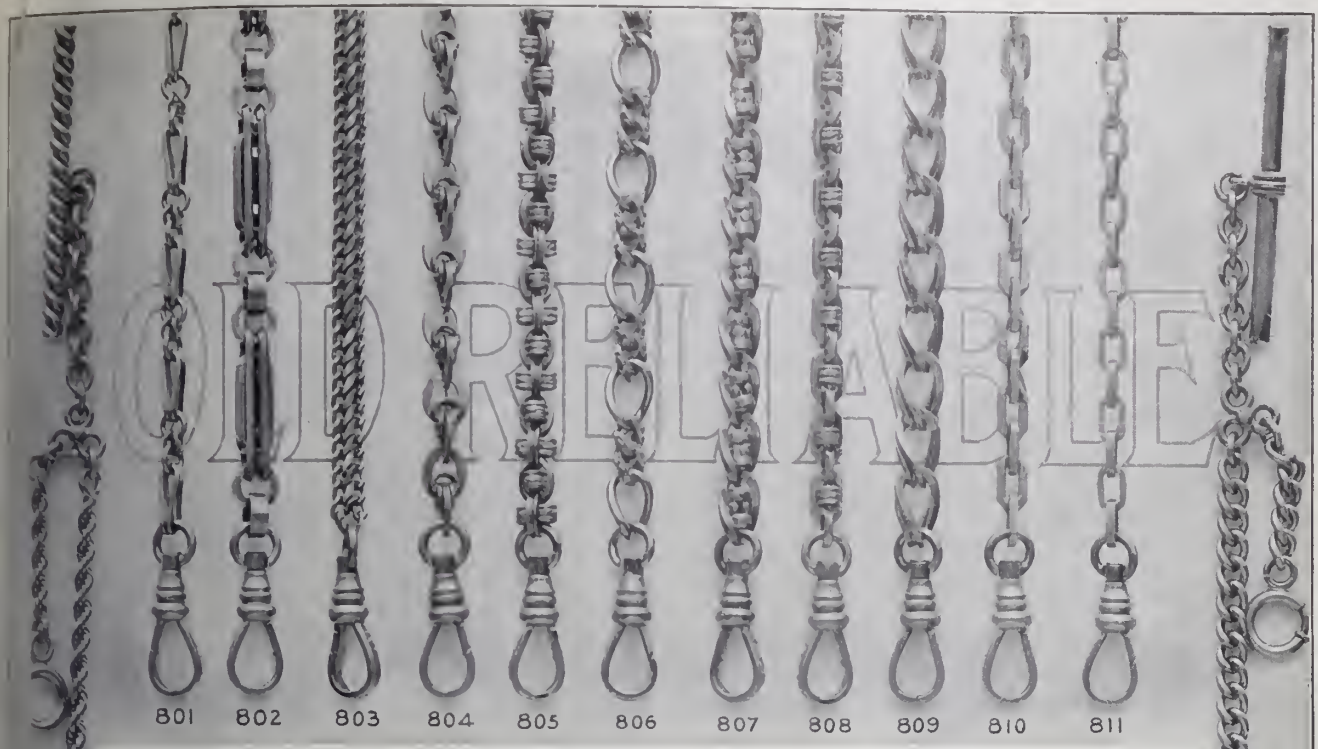
This combination is sold *only through the jobbing trade* and the universal price of the 18 lockets and velvet lined case is $32.40 to Retail Jewelers. The *retail selling price* of each locket is plainly marked on a tag, the prices ranging from $2.50 to $3.75 and aggregating $54.00 for the lot.

ORDER EARLY TO INSURE PROMPT DELIVERY. IF YOUR JOBBER CANNOT SUPPLY YOU, WRITE US DIRECT AND WE WILL TELL YOU WHERE TO GET THE GOODS.

THESE GOODS ARE *NOT* SOLD TO DEPARTMENT STORES OR RETAIL CATALOG HOUSES

W. & S. BLACKINTON CO. *MAKERS*

NORTH ATTLEBORO, MASS. ∴ NEW YORK: 180 Broad



Special Blackinton Vest Chain Combination

24 OLD RELIABLE W. & S. B. ★ VEST CHAINS *for* $65.47

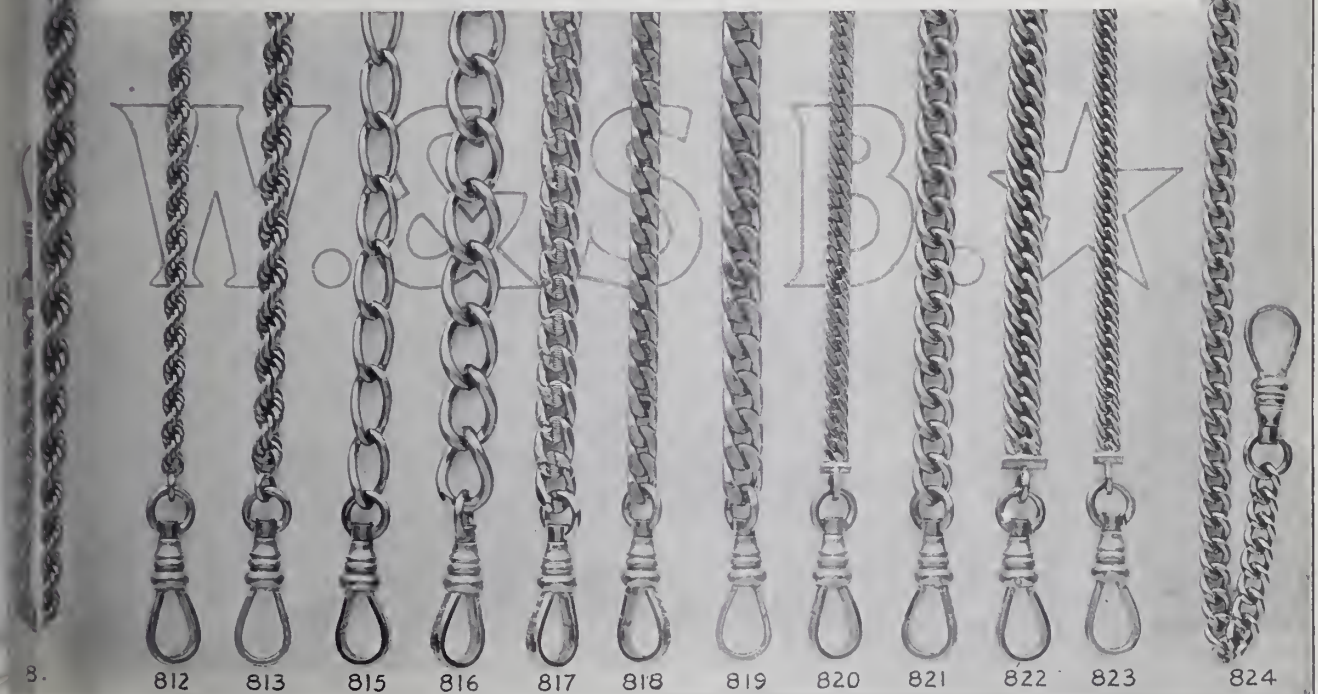
This is undoubtedly the most desirable selection of Vest Chains ever offered. There is not a doubtful seller in the lot. We give free with the chains a handsome velvet roll on which to display them.

THIS COMBINATION IS SOLD BY WHOLESALE JEWELERS TO RETAIL JEWELERS FOR $65.47

W. & S. BLACKINTON CO., *MAKERS*

NORTH ATTLEBORO, MASS. :: NEW YORK: 180 Broadway

Not Sold to Department Stores or Retail Mail Order Houses



HUTCHISON & HUESTIS

RING MAKERS


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Turquoise Matrix


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Opal Matrix

SERPENT RINGS


Amazonite







SIGNETS

In All Shapes and Sizes


Lapis Lazuli


Jadeite


Chrysocolla


Topaz

FOR JOBBING TRADE

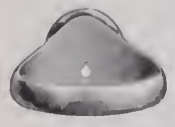


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FACTORY AND MAIN OFFICE

185 Eddy Street

PROVIDENCE, R. I

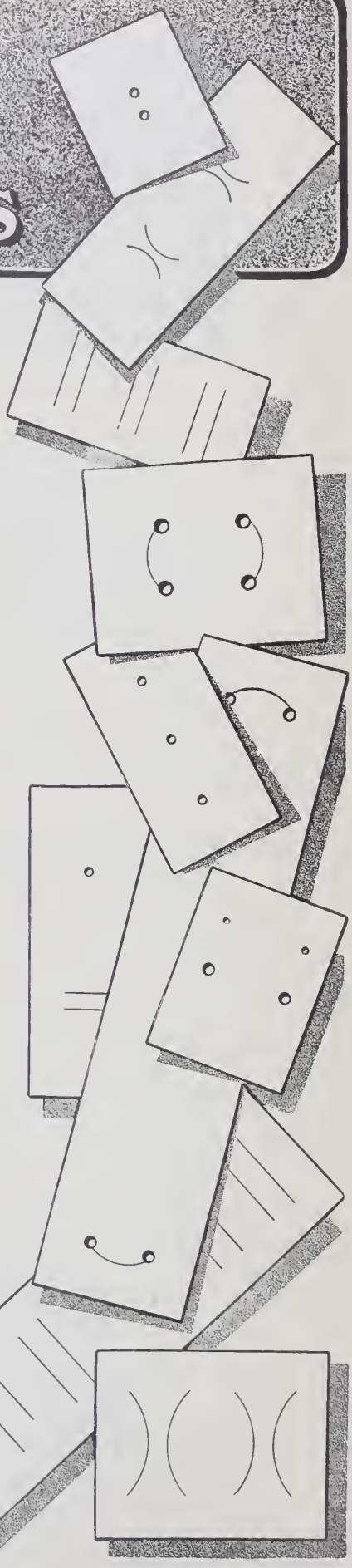
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IRA B. HUDSON

CHICAGO . . Columbus Build

HARRY H. MILLER

Dennison's SUPER JEWELRY CARDS



'or Orderly Stocking, Easy Handling and A.ractively Displaying Brooches, Scarf-Pins, Earrings, Sleeve Buttons, Hat Pins, Etc.

Dennison's Super Jewelry Cards have for years answered every demand f.e Jewelry trade. In all requirements—correct color, uniform punching n slotting, excellent wearing strength and perfect surface, their superior u ty is undenied. The illustration shows a few of the Dennison styles—a·les and prices of which will be sent to any Jeweler on request.

QALITY—Best stock that can be made.

AI:I-TARNISHING—Absolutely free from chemical impurities.

FI[SH—Extra smooth plate—not easily soiled. Perfect writing surface.

CC.OR—Peculiarly adapted to the most advantageous display of Jewelry.

ST LES AND SIZES—Adapted to all styles of Jewelry. Edges smooth and carefully cut. Regular sizes are of proper size to fit standard sizes of Dennison's Show Case Trays.

PU'-UP—Improved package insures clean stock and prevents waste. All listed numbers, 100 Cards in box, 500 in carton, as illustrated.

SPCIALS—Special Cards of any Description made to order. Prices on request.

For samples, information and prices address the nearest Dennison Store.

Dennison Manufacturing Company

The Tag Makers

"The Original Jewelry Box Makers."

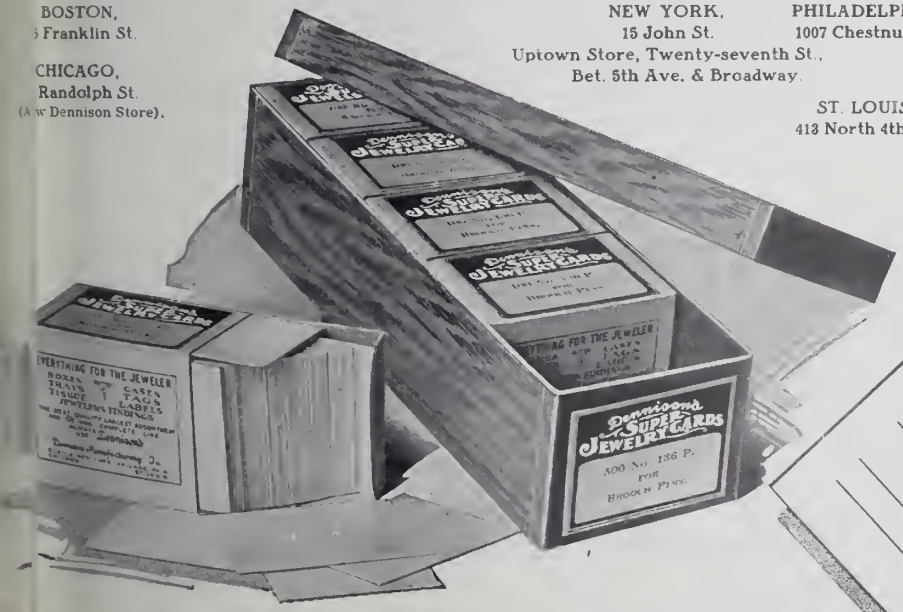
BOSTON,
5 Franklin St.

CHICAGO,
Randolph St.
(A w Dennison Store).

NEW YORK,
15 John St.
Uptown Store, Twenty-seventh St.,
Bet. 5th Ave. & Broadway.

PHILADELPHIA,
1007 Chestnut St.

ST. LOUIS,
413 North 4th St.







THE word "Colonial" means much; especially in sterling ware for weddings, as without exception the bride is always pleased to refer to her Colonial ware.

We are the leaders in this line of ware, having made it a specialty for over twenty years.

We have more designs and styles than all of our competitors put together and our prices are the lowest for A-1 goods.

Also write or 'phone us for photos of our new line of sandwich and grape plates.

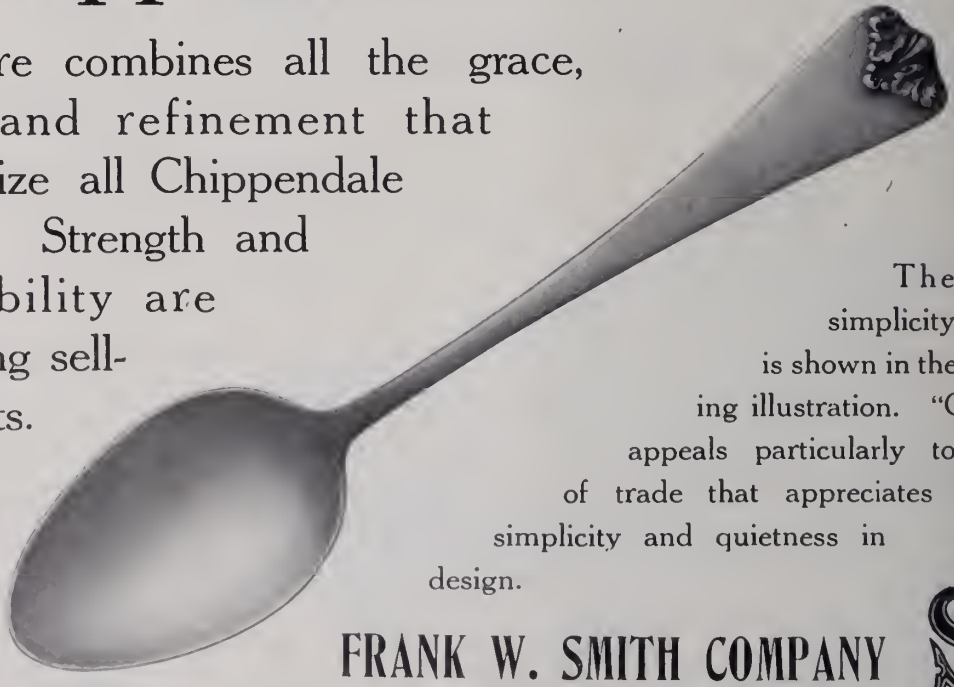
We also make one of the finest lines of French roll dishes. Prices furnished on application to

ROGER WILLIAMS SILVER COMPANY

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"Chippendale"

Flat Ware combines all the grace, beauty and refinement that characterize all Chippendale products. Strength and practicability are also strong selling points.



The charmi simplicity of the desi is shown in the accompar ing illustration. "Chippenda appeals particularly to that cl of trade that appreciates beauty w simplicity and quietness in design.

FRANK W. SMITH COMPANY

Manufacturers of Sterling Silverware

Gardner, Mass.

TRADE MARK STERLING 999 1000

For Afternoon Teas on the Veranda

Sternau Teakettle Sets

e just the thing for refreshent after the auto ride, a jog horseback, or a sail on e yacht.

Made in Many Styles and Fully Guaranteed



Sternau Accessories

Supplementing the teakettle sets, there are many seasonable articles, such as **Chafing Dishes, Coffee Servers, Smoking Sets,** etc. — all shown in our Catalogue.

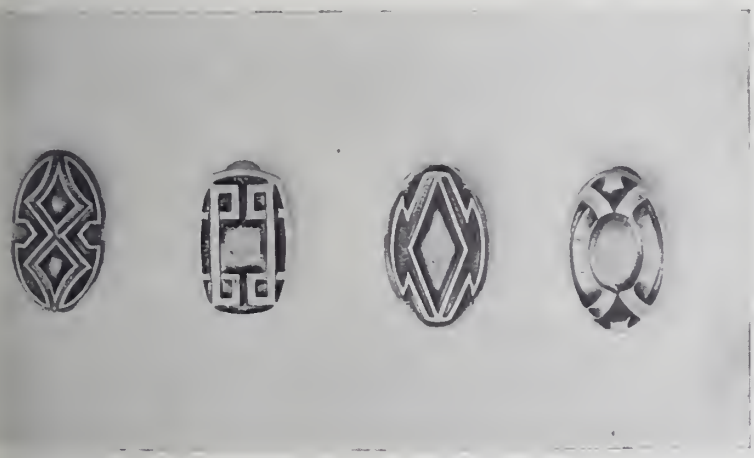
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Makers of
STERNAUWARE

OFFICE AND FACTORY
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are always listed in the class of useful articles.

They are especially in demand during tie Summer months now approaching. We have a rce line of them in Sterling Silver and Sterling Silver ENAMELED.

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SILVERSMITHS AND JEWELERS

NE YORK SALESROOMS:
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Factory: North Attleboro, Mass.

Ye Mount Vernon Pattern

is highly favored by ye June Brides.
There is ample reason.
The demand is constant.



Dessert Spoon

TRADE MARK R&L BCo STERLING

Write to ye Silver Shop of

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GREENFIELD, MASS.

for a Catalog and Price List.



New
Ornamental
Useful
Simple



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GOLD FILLED AND JET
Popular Prices
ADVANTAGES SELF-EVIDENT

Holds collar firmly in shape wit piercing it. Easily adjusted. No tongue to bend or break.

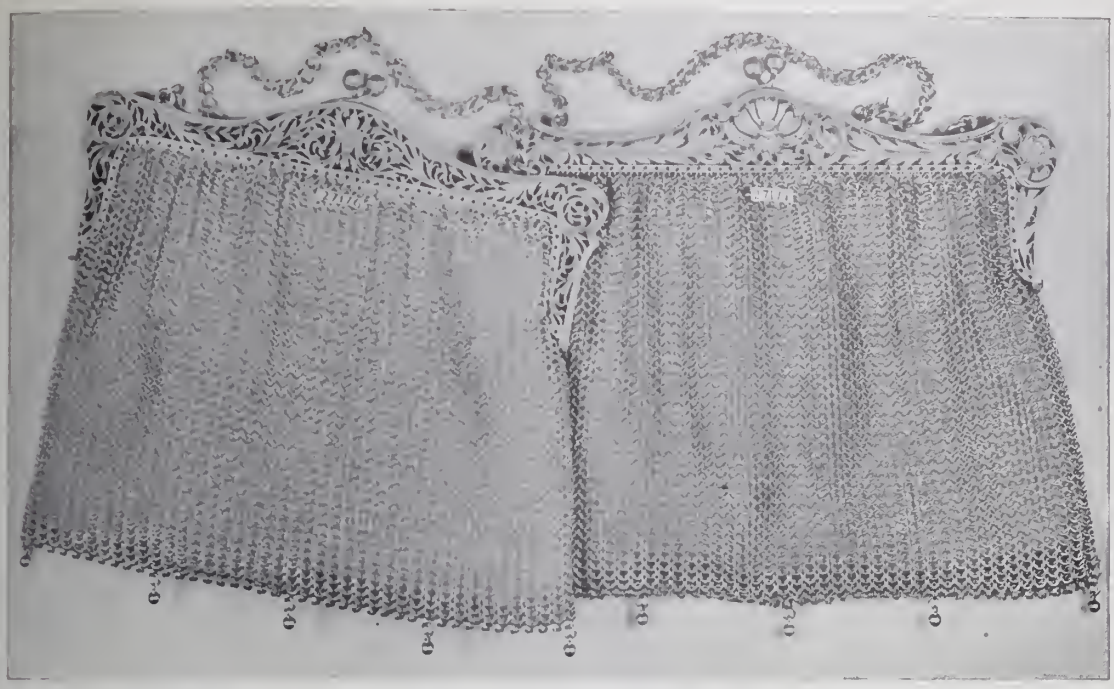
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1910 Silversmiths Bldg.

Eastern Jewelry Company

236 Aborn Street, Providence, R. I.

CHICAGO
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GERMAN SILVER MESH BAGS

HEAVILY SILVER PLATED

mes are beautifully pierced, also engraved. They are unlined, as the mesh is fine and strong and no lining is required

SEND FOR OUR CATALOG 53 J. SHOWING LINE OF HIGH GRADE BAGS AT VERY LOW PRICES

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You always have the exact change for the "Pay-as-you-enter" cars, or convenient anywhere. Carries quarters, dimes and nickels. Made in Sterling or German Silver. Can be worn on a chain or carried in hand-bag. A charming gift for a woman.

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7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago

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The Iris o'er their lives holds sway,
Whose birthday comes in month of May.
An Iris locket comes to bless
And bring you health and happiness.



The Royal Rose bows low to greet
Those whom in June their birthdays meet.
Good fortune surely comes to those
Who wear the locket of the Rose

Enameled in beautiful floral designs.

$\frac{1}{10}$ gold—gold joints.

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Wolcott Mfg. Co.

71 Peck Street, PROVIDENCE, R. I

New York Office, 14 Maiden Lane

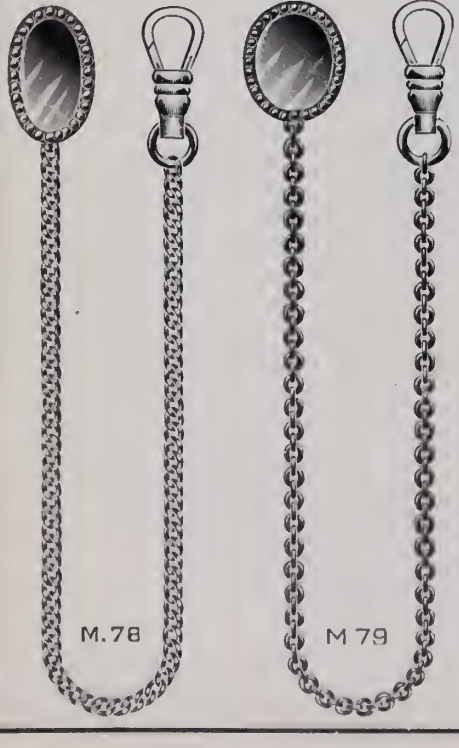
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Attleboro, Mass.

NEW YORK
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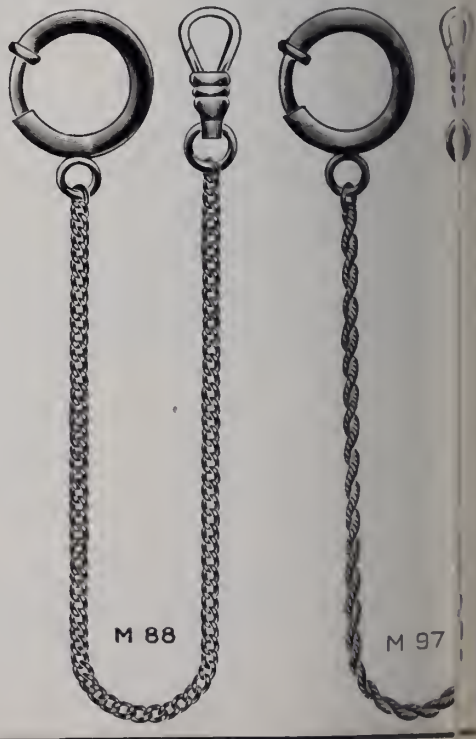
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Makers of
High Grade, Gold Filled **Chains, Lockets and Bracelet**



Summer Outing Chain for Coat Pocket or Trousers







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Novelty Fobs

A NEW LINE

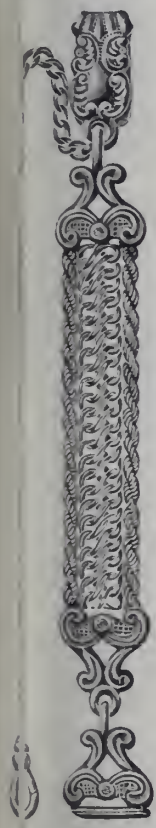
High Grade Gold Filled Jewelry

Dutch Collar Pins — Grape Jewelry
Enamel Goods — Brooch Pins
Cuff Pins — Bar Pins
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Scarf Pins and Men's Sets

New Products at Frequent Intervals

Samples on Approval THROUGH THE JOBBER

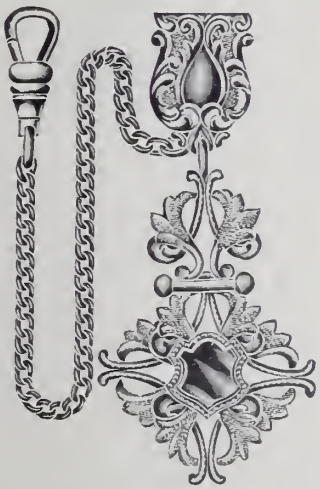
E. A. POTTER COMPANY
Providence Rhode Island



FONTNEAU & COOK CO.

Manufacturers of the best grade only

If you handle our line you will have avenues greater in number, wider in extent and easier of access opened to you.





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CHICAGO: 1203 Heyworth Bldg.

Factory: Attleboro, Mass.

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¶ We manufacture Combs exclusively in Genuine and Imitation Shell, both plain and mounted in 14 kt., 10 kt., Sterling and Gold Filled.

Selection Packages sent to Reliable Jewelers

Wagner Comb Manufacturing Company

41 Union Square HARTFORD BUILDING New York

The "Velvet" Adjustable Bracelet

Pat. Dec. 13, 1904

This bracelet has stood the test of years because it is well made and right in price.



Bracelets Link Buttons Fobs

IN

Rolled Gold Plate and Solid Gold Front

Look for the Stamp M. H. & CO.

It is a guarantee of quality, finish and workmanship

There is a present and ever increasing demand for

Enameled Goods

We are showing a dainty line in Bar Pins, Cuff Pins and Brooches in Sterling and Plate that merits your inspection

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Over 100 Designs

in our Gold and Silver Thimble line.

One page from our booklet is shown below.

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GOLD FILLED



SIMONS, BRO. & CO.

Silversmiths

Thimblemakers *Jewelers*

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When in the vicinity of any of our offices drop in and see our complete line.



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LINE
FOR WIDE-AWAKE
JEWELERS

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QUALITY
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FINISH
THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

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"THE CASE THAT COURTS COMPARISON"

Mr. Retailer:

There is room for discrimination in selecting gold watch cases.

There is a comfort in ***knowing*** you have secured THE BEST.

There can be but ***ONE*** BEST.

We ***know*** our product, and in all sincerity we proclaim it THE BEST.

SOLIDARITY GOLD CASES ARE SOLD THROUGH THE JOBBERS ONLY

SOLIDARITY WATCH CASE COMPANY

Established A Quarter of a Century

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An Elk Emblem
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Something More

The latest addition to our stock of Elk goods is the new Elk card case; far neater, more compact and lighter than anything heretofore on the market. Half the size of the ordinary case, it can be attached to watch or key chain. Moderate in price, made in sterling silver, 10 and 14kt. gold. Thousands of Elks are going to Los Angeles to the Annual Convention and you can sell many a card case and other emblem if you display them properly. Order now and be prepared for the demand.



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ELK AND EAGLE GOODS A SPECIALTY

"SELLERS OF SELLERS"

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Our Trade Mark "The Rose" stands for quality and excellence.



JET EARRINGS

A complete line mounted in 10 Karat and 14 Karat. Screw and Pierceless.

IMMEDIATE DELIVERY

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Popular Priced 10 and 14 K. Jewelry

HAND MADE RINGS



CHINESE SEAL RING
14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix. 14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal. 14-Kt.



CHINESE SEAL RING
Good Luck and Long Life. 14-Kt.



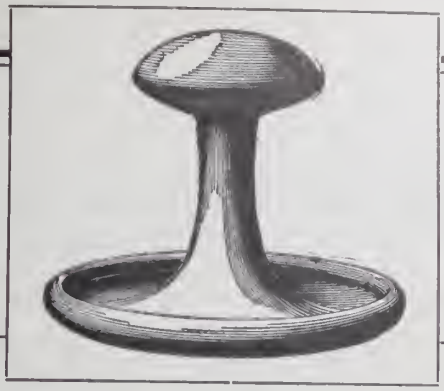
ROMAN FILIGREE RING
Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearl. 14-Kt.

ORIENTAL HAND-MADE RINGS—100 Designs
Jade, Lapis Lazuli, Topaz, Coral, Turquoise Matrix, Amethyst, Opal, Opal Matrix, Chrysoprase—Other Stones
Gold — NECKLACES PENDANTS BROOCHES — Silver

VAN DUSEN & STOKES CO.

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THE KREMENTZ COLLAR BUTTON



GOES ROUND THE WORLD

ITS FAME—

Wherever there are collars there are Krementz Collar Buttons. They are known the world over - the only ones that have an international reputation. With such recognition and demand, all you have to do is carry them. They sell themselves.

QUALITY MAINTAINED—

The Krementz Collar Button never disappoints. Unequaled in construction and finish, its quality always has and always will be maintained.

ASSAY—

The Krementz Collar Button does not take advantage of the elastic leeway allowed by law. There is really no reason why a solderless collar button should assay a whit less than stamped. You can depend upon it that

Krementz 14-Karat Collar Buttons will assay 14-Kt. or $\frac{584}{1000}$ Fine.
Krementz 10-Karat " " " " 10-Kt. or $\frac{416}{1000}$ Fine.

You will note that articles assaying 9 to 9½ Karat or 13 to 13½, and sold as 10-Karat or 14-Karat respectively, save the makers a profit.

ROLLED PLATE LINE—

Krementz Rolled Plated Collar Buttons and Studs are made with regular Krementz 14-Kt. stock; which is sweated, not soldered on composition base. Exhaustive tests show Krementz Plate is much heavier than is used on any other rolled-plate jewelry. Their great popularity in hot countries (where perspiration destroys ordinary goods), is largely owing to the thickness and quality of Krementz Gold Plate, similar to that used on highest quality filled cases.

KREMENTZ & CO. 14K.K TRADE-MARK *Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry*

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NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

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YEAR in and year out Durand Gold Bags continue to sell, because first and foremost of all such creations. Experience and facilities here yield special advantages. Many sizes and prices. So important an item yields the dealer proportionate profits.

PRICES: $44.00 to $1,800.00

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OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

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"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

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Geo. O. Street & Sons

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RINGS
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Established 1834

NEW SCREW WIRE
BROOCHES
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SCARF PINS



ARTISTICALLY as we a
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Drop Earrings above exemp
is a notable success.

Many variations, such as Ame
Drop with Pearl, Topaz Drop
Pearl, Coral with Pearl and
complete. Diamonds and Mo
Sapphires also effectively empl
Screw-Backs for unpierced ears

PRICES FROM $6.75 UP

14 Kt. 

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ESTABLISHED 1841 BY A. CARTER

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MANUFACTURERS OF

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ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

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14-K GOLD BAG



Gold Bags, Engraved and Pierced; New Effects in Straight, Shirred and Herringbone Mesh

Builders of High-Grade

Gold and Silver Novelties

In Original Designs

Mesh Bags
Buckles
Card Cases
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Sash Pins
Purses
Hat Pins
Cigarette Cases
And Other Novelties

Our New Illustrated Catalogue is ready for distribution and we will cheerfully mail one upon request. Send for one to-day.

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Vanity Cases, All Sizes and Various Compartments

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The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

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Necklaces
Earrings
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Heart Charms
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Onyx and Bead Necks
Fine Roman Pearl Necks
Barrel Snaps of Pearls, Diamonds and Roses
Neck and Fancy Vest Chains
Bracelets
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SEED PEARL Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities

ORDER AND REPAIR WORK of all kinds executed by skilled workmen

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in all Finishes and Colors of Enamel for Watches.

A. J. HEDGES & CO.
Makers of
14-K. JEWELRY



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New York



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ranging in price from $4.50 per dozen to $1(each. The newest ideas in gauze fans, silk fa feather fans, mounted on sticks of bone, mother pearl, ivory and sandal wood.

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14-K. GOLD JEWELRY

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Safety Pins	Shirt Studs	Veil Pins	Barrettes
Brooches	Fobs	Hat Pins	Belt Pins

-K. and 14-K. Neck Chains and Guard Chains — Plain and Jeweled Lorgnette Chains

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NEW DESIGNS IN

LINK BUTTONS HAT PINS SAFETY PINS
TIE CLASPS COAT CHAINS

THE R. S. CIGAR CUTTER

In Sterling Silver, Plain and Engraved; and 14-K. Gold, Plain and Engraved, also Set with Diamonds.

Enos Richardson & Co.

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Manufacturers of

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FINE MESH BAGS

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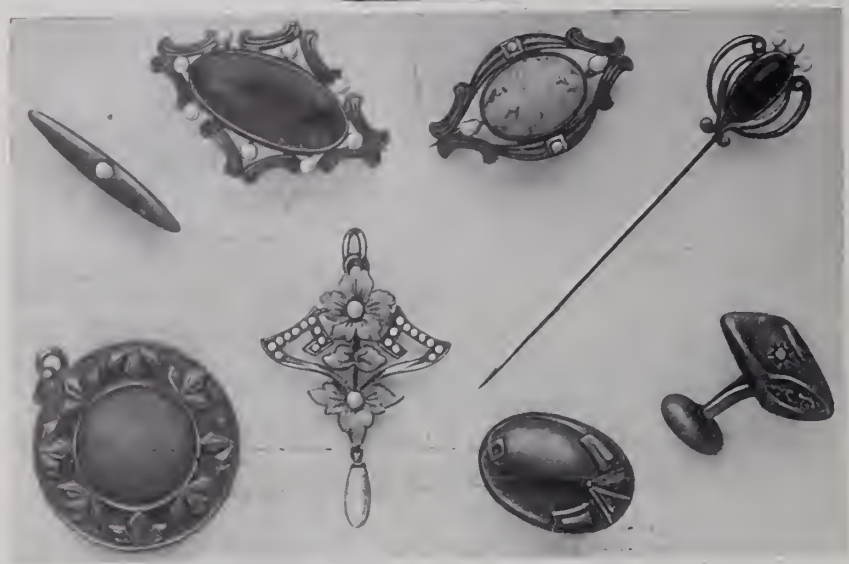
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NEW YORK.

A General Line of 10 K. and 14 K. Gold Jewelry





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Makers of High Grade

Gold Mesh Bags

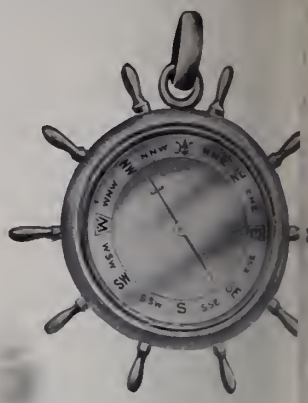
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A practical orna which will adorn e fob or chain. The r ments are the manufactured.

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Write for a sample of our new seamless, flexible and indestructible Bead Neck. No soldering or wiring. 15-inch lengths, and 10K. only.

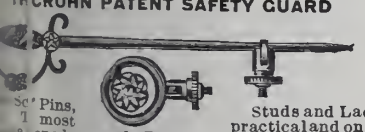
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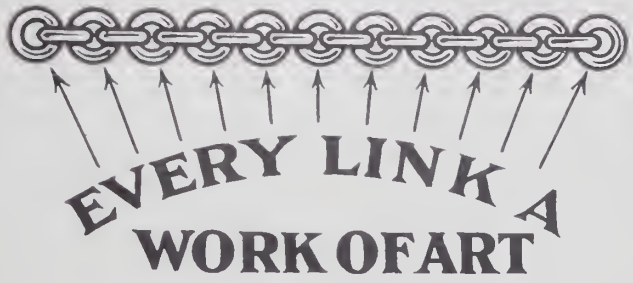
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Color Superbly Superb, Rich and Elegant
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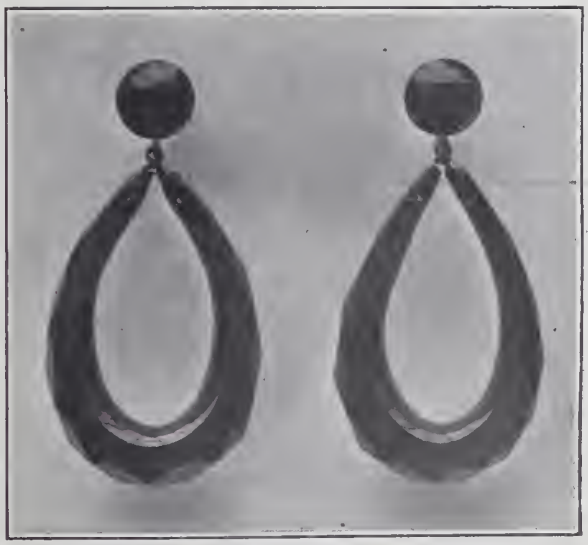
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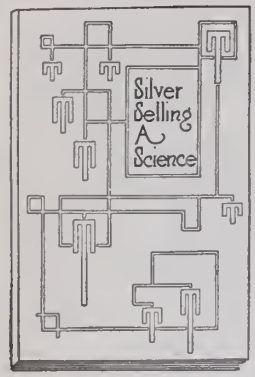
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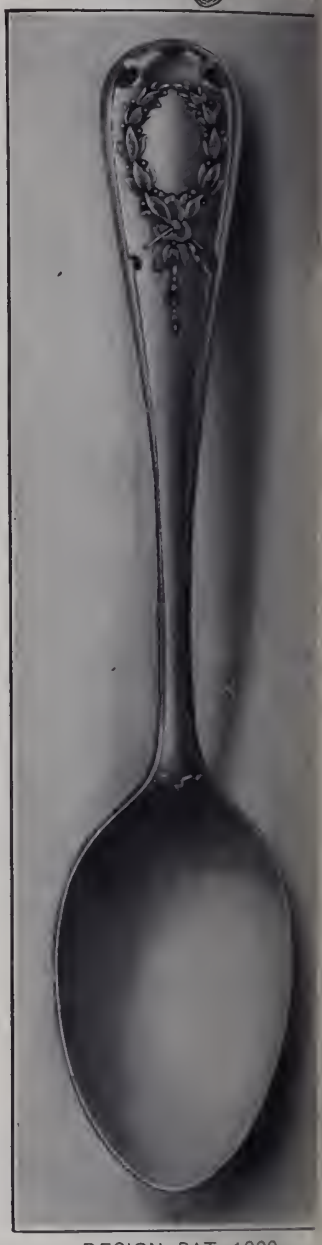
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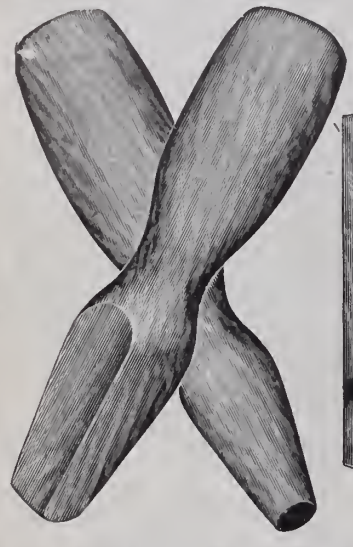
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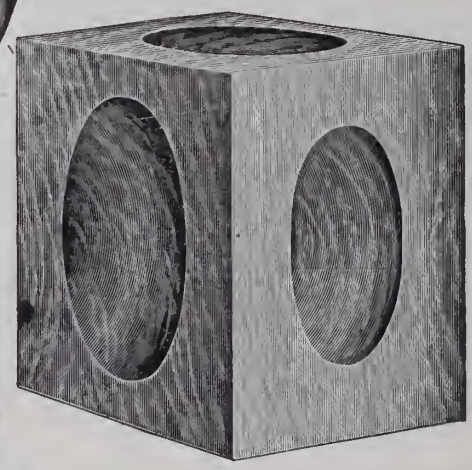
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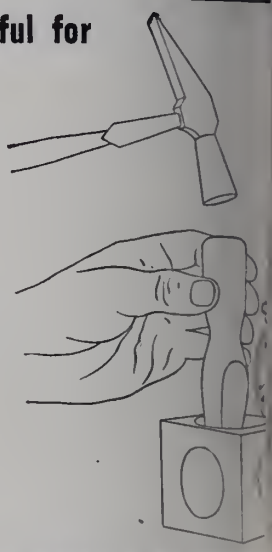
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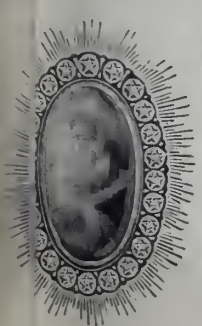
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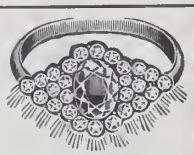




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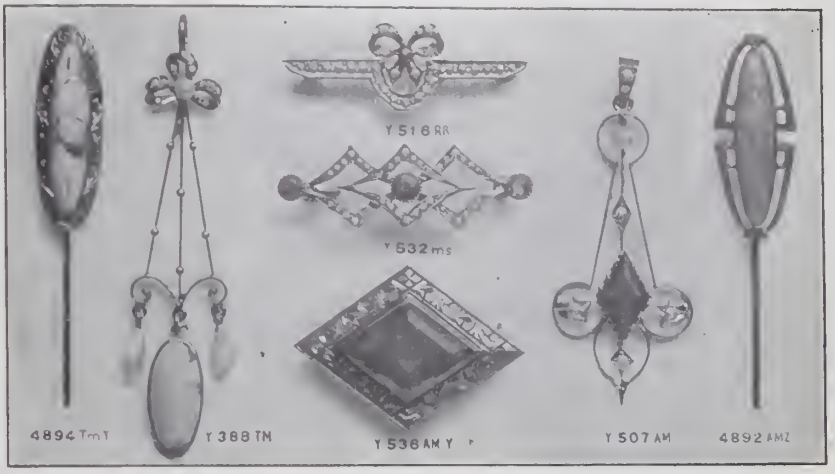
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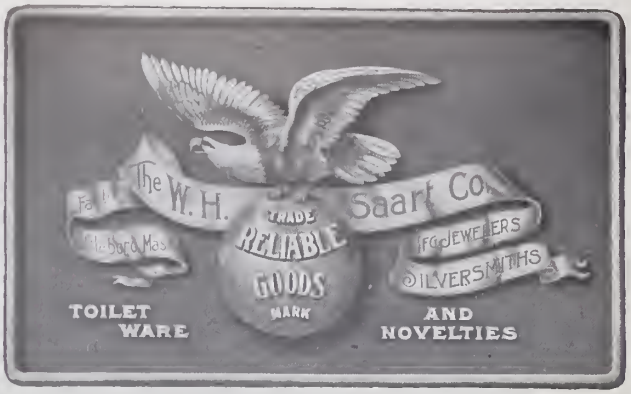
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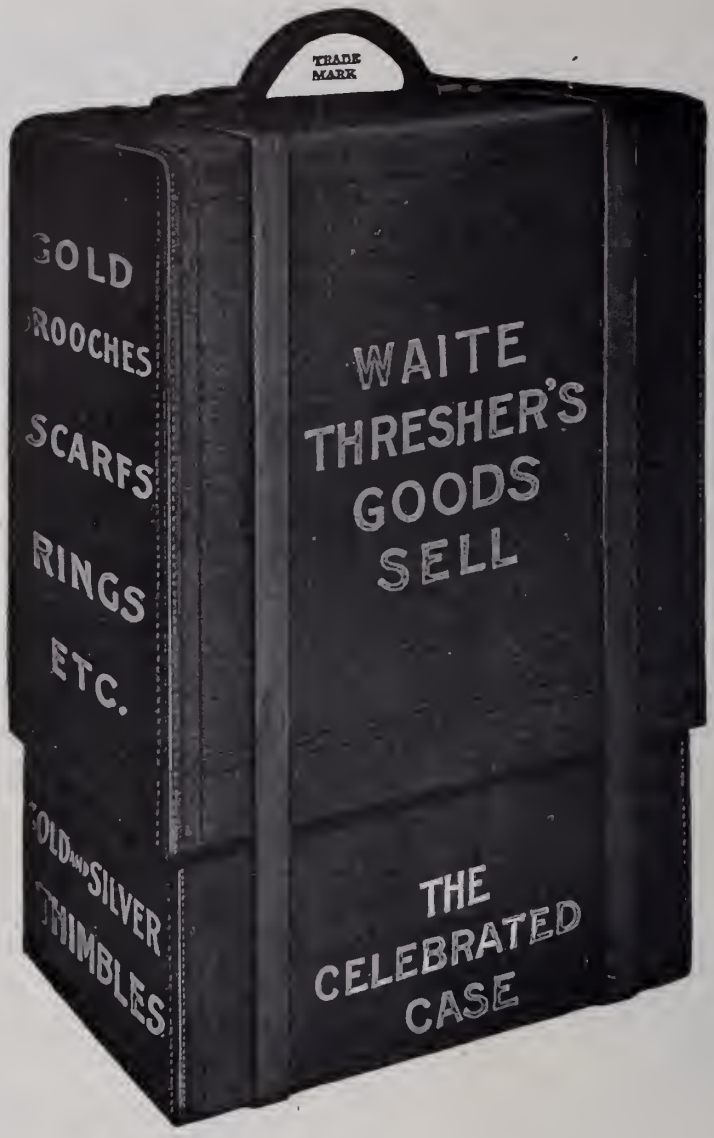
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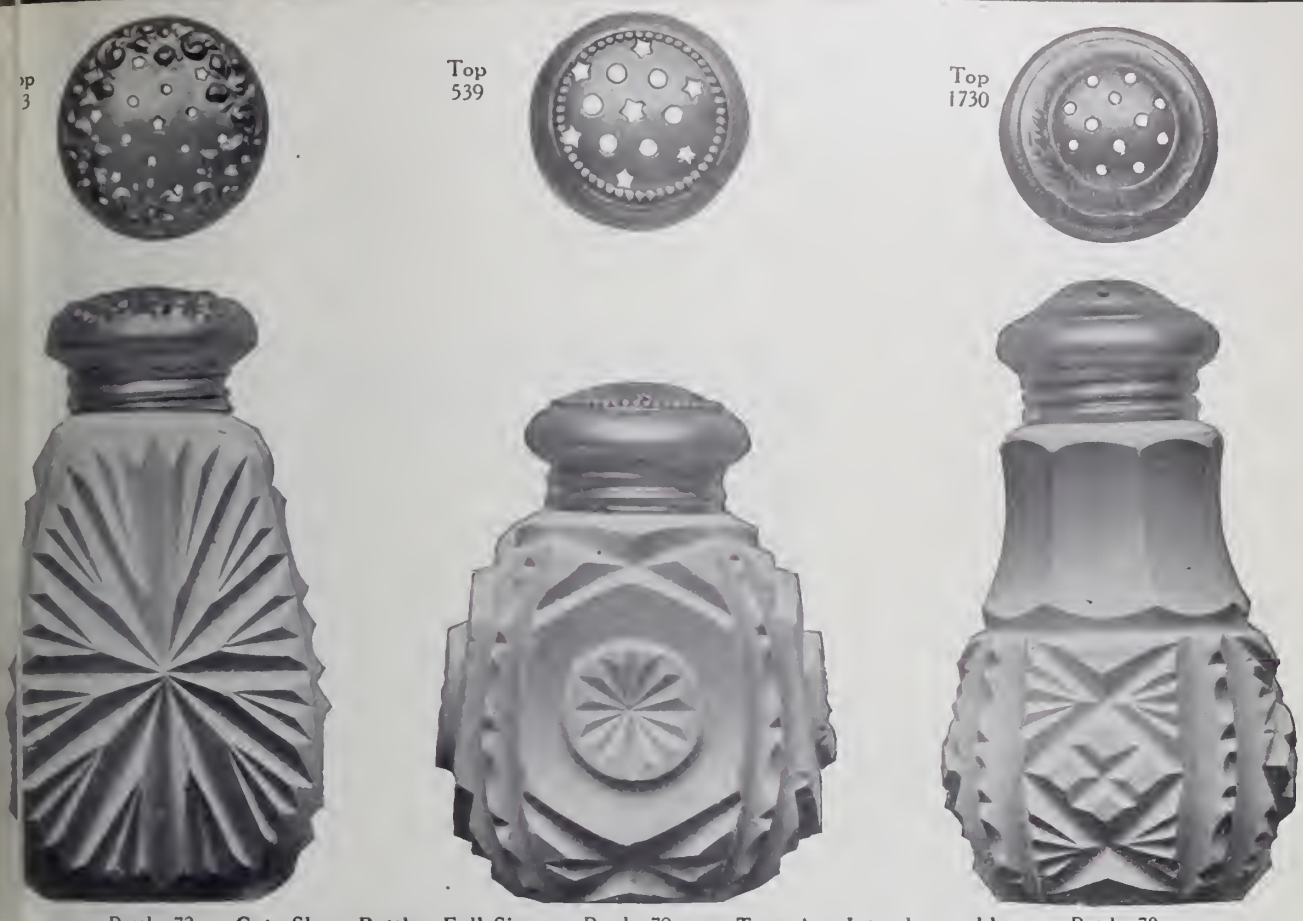
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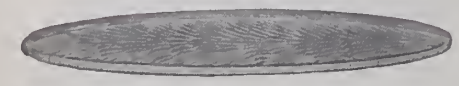
Enameled on Sterling Silver, Roman
4361 Red, Green and White
4362 Jet



4423 Red Enamel
4424 Light Blue Enamel
4425 Green Enamel
4426 Jet Enamel



4419 Red Enamel
4420 Light Blue Enamel
4421 Green Enamel
4422 Jet Enamel



4415 Red Enamel
4416 Light Blue Enamel
4417 Green Enamel
4418 Jet Enamel



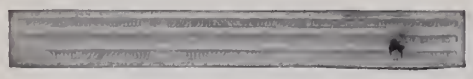
4375 Red Enamel, Brilliants
4376 Light Blue Enamel, Brilliants
4377 Green Enamel, Brilliants
4378 Jet Enamel, Brilliants



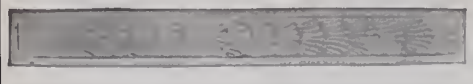
4371 Red Enamel, Brilliants
4372 Light Blue Enamel, Brilliants
4373 Green, Brilliants
4374 Jet, Brilliants



4367 Red Enamel, Brilliants
4368 Light Blue Enamel, Brilliants
4369 Green Enamel, Brilliants
4370 Jet Enamel, Brilliants



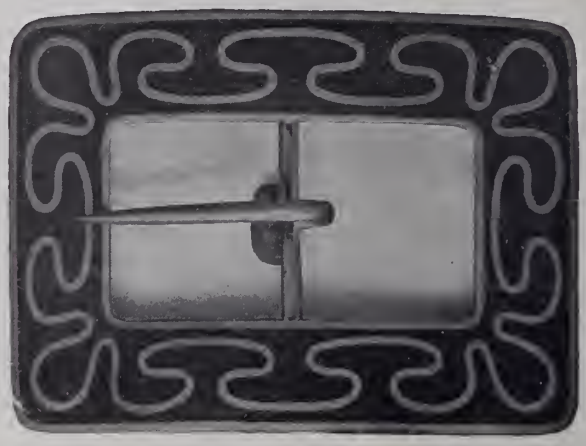
4407 Red Enamel
4408 Light Blue Enamel
4409 Green Enamel
4410 Jet Enamel



4391 Red Enamel
4392 Light Blue Enamel
4393 Green Enamel
4394 Jet Enamel



Enameled Jabot Pin
4342 Red and Green 4343 White and Green
4344 Jet



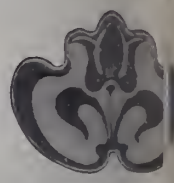
4129 Buckle } Black Enamel
4129½ Pin } Roman Finish



4128 Buckle } Black Enamel
4128½ Pin } Roman Finish



Enameled Jabot Pin
4347 White and Green 4348 Jet



Enameled on Sterling
4336 Red, White and



Enameled on Sterling
4359 Purple, Green a
4360 Red and Yello
and White



Enameled Jabot or C
Pin
4349 Purple and
4350 Jet



Enameled Jabot Pin
4345 Purple and Green

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

Vo LVIII. WEDNESDAY, JUNE 9, 1909. No. 19.

A Remarkable Old Celestial Globe Inlaid With Silver.

ILLUSTRATED on the front cover is a most interesting Celestial globe, now in Museum of the Gallery Building in . It is made of copper, according signs furnished by William IV. of n, and is the work of the famous nomer and mechanician, Jost Byrgi, completed on order of the Landgrave by Henrich von Lennep (died 1710). diameter of the globe is 0.72 meter; eridian carries an hour circle 0.46 in diameter, with double signs. The ant, horizontal and underframe are avy cast brass, engraved. On the are the colures, the equator, the s and polar circles, the elliptic and 12 ians of latitude, with their divisions ly delineated.

The stars, of which only the largest are are shown by inlaid silver plates, he engraving of the constellations is ll done that it is evidently the work lled copper engravers. On the hori- , the Julian and Gregorian calendars, lstitial points and the terrestrial divi- are shown.

The Artistic Drawing Bench of Elector Prince August of Saxony.

GOLDSMITHS who visited the great art exposition recently held in Dres- were surprised to see in the Saxony ing in which the exhibit "Art and Art rts Under the Elector Princes of Saxony" is housed, a drawing bench. A placard attached to it bears the following inscription: "Drawing bench for the production of wire of various patterns for goldsmith's work, made for the Elector Prince August, by Leonhart Danner, Nuremberg. Finished in 1565. Now in the Cluny Museum, Paris."

This is not such a simple drawing bench as we still see in small goldsmith shops, with wood, wool and leather strap or harder girth, and cruciform, wooden handle, but it is a double drawing bench. In a toothed iron bar is a cam-wheel placed in the middle of the bench, which is turned by two cranks. The bar is only half as long as the bench. This insures the advantage of avoiding useless backward turning. The ring and drawing pinchers are simply hung on the other side of the bar.



ARTISTIC DRAWING BENCH OF ELECTOR PRINCE AUGUST OF SAXONY.

The upper surface of the box-like bench is smooth. The side surfaces are inlaid in different kinds of wood, representing hunting scenes, etc. The drawing pinchers, rings and cranks are nicely engraved.

Henry P. Toms' store at Richland Center, Wis., was recently robbed of about $100 worth of goods from the display window, a rock being thrown through the glass.

The store of C. D. Maus, Creston, Ia., was robbed, recently, about $400 worth of goods being taken. Among the goods taken were six watches with railroad movements, trays of rings, chains, stick pins, earrings and silverware. Entrance was gained through the rear of the store.

ELSIE BEE'S FASHIONS.

ATTRACTIVE NOVELTIES NOTED IN A LADY'S RAMBLES AMONG THE JEWELERS.

A BLACK necklace of note has olive-shaped links, every alternate one being twisted with a line of small pearls.

* * *

A new soutoire consists of sections on white ribbon, each a circle of pearls banded by calibre diamonds. The locket carries out the same scheme of ornamentation, the circle upon the plain gold being a delight of simplicity.

* * *

Enamel is being applied to the ever popular slide. The small decorative sections are being wrought in dainty scroll designs in that exquisite enamel that has made the small watch so wonderfully attractive. The enamel decorations now shown in many lines are as artistic as fancy could desire.

* * *

Never before has the small pearl had a greater vogue. It is seen on almost every conceivable ornament, and in almost every character of design, and it stands as a distinct substitute for the small diamond in the attempt to produce artistic jewelry at less cost. The same ideas are imitated as in the handsome diamond ornaments, the straight bar effect, circles and ovals, all of which are enormously expensive when the diamond is used, while with the pearl they are comparatively inexpensive and are almost, if not quite, as charming.

ELSIE BEE.

II.

Don't you think that over forty years' experience along certain well defined lines ought to have FURNISHED SOME VALUABLE LESSONS, the results of which should be improvements and progress?

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Sculpture, Silverware, Medals, Etc., Exhibited at the Royal Academy of Arts, London.

NDON, May 29.—The 141st exhibition f e Royal Academy of Arts was opened, a this month, and so far as pictures are o rned there are very few of a striking a cter, but one that does interest and e nstrates remarkable technique as well s iaroscuro is "The Visit of Venus to h orge of Vulcan."

e most striking pieces from our point ew are to be found in the sculpture One is first of all attracted, on en- r the room, by the obverse and reverse ns of the Carnegie Hero Medal by rd R. Goulden. This, as the photo- raises a point which I have repeatedly kept to—the annoyance which one naturally feels at a piece of work being shown under the name of the person who simply designed it, thus leading the public to believe that it was actually made by the exhibitor. No one expects the manufacturer or shopkeeper to be the actual designer or maker of the objects he may show in an exhibition, but in an exhibition of this character the work is assumed to be that of the individual. As a matter of fact, it may well be claimed that whatever success there is in the cup, from the point of view of making, is due



CARNEGIE HERO MEDAL EXHIBITED AT ROYAL ACADEMY, LONDON.

l have fortunately obtained demon- . is a thoughtful design, while the craftsmanship leaves nothing to be d. Close by is to be seen a case of a ind impressions by Cecil Thomas, who s een fortunate in his first attempt in g the distinguished honor of being e ly seal or gem engraver to have his accepted. The larger seal, cut on rnelian, was designed for the Central h l of Arts and Crafts, wherein he has c ed the whole of his art education. n ther seal is classic, just a sitting fe- d figure. His neighbor is Robert J. c dson, a teacher in the Central School, x hibits a case of 11 medals in silver d ronze, which include a very forceful tte of George Bernard Shaw, the m s novelist, musical critic, economist o cialist. An old student of the Cen- l chool, Arthur G. Walker, has had sev- l tatuettes accepted, and among these e articularly notices "The Toilette," a a statuette in silver. Miss Florence H. e is represented by a silver pendant m sed of a female winged figure so ar- g as to form a triangle from which p ls a cabochon-cut amethyst. Fritz s eb exhibits a case of nine silver pla- s which are very interesting, while li C. Maryon is represented by a bronze t te of Miss Maud Allan in the "Dance i itra."

F lora Countess Gleichen exhibits a s tation gold cup, the rough sketch for i was illustrated in THE JEWELERS' R AR-WEEKLY several months ago. This to students or teachers connected with the Central school. Mortimer Brown shows an excellent little medallion of Abraham Lincoln, while Miss Ernestine Mills shows some interesting enamels on copper, with the very appropriate motto:

"Some are born to hoarded weariness,
And some to hoarded gold."

Alexander Fisher is represented by a simple portrait of a child. Walter Winans exhibits an exceedingly pleasant statuette in ivory and silver of "The Mermaid." This is a type of that chryselephantine work which is a pleasant revival of the Greek. The silver is partly gilt and partly oxydized, and the tinted ivory figure is thrown up on the wave of oxydized silver beneath which little strange gilt figures are suggested, and is very interesting. Reginald Arnold exhibits a silver salver—Perseus and Andromeda—but it is difficult to say whether this is cast or whether it is electrotyped; anyway, there is a suggestiveness that the work is that of a silversmith or silversmith's chaser, whereas the probability is that the individual is quite incapable of working in this particular way. Frank Bowcher exhibits the obverse and reverse of the Franco-British medals of award and three very fine medallions in bronze of the three great British scientists, Darwin, Wallace and Woodward.

Henri Nocq is one of the few Frenchmen represented, and he has a case of very distinctive medals and plaquettes in bronze. Nocq, it will be remembered is something of a jeweler, but his work is generally very strange, quaint and enigmatic.

As my remarks have shown, the Central School of Arts and Crafts is remarkably well represented, and I might conclude this review by stating that Burns Brown, another old student, has a very fine group of "The Sowers: Wind and Water." Sir George Frampton, R.A., who was one of the first directors of the Central school, exhibits a fine bronze statuette, "La Belle Dame Sans Merci." ST. GEORGE.

How Cheap Imitations Are Palmed Off on Wealthy Merchants as Antiques at Fabulous Advances.

A CASE which possesses interest for collectors all over the world occupied three days of Justice Grantham's time in the King's Bench Division, recently, and may possibly have a sequel in legislative action, says a recent dispatch from London, England, to the New York *Times*. The suit was brought by the executors of the late Charles John Dickins against a Bond St. dealer in antique china, from whom damages were claimed on the ground of fraudulent misrepresentation and breach of warranty in regard to the sale of Dresden and Sèvres china. Some sensational disclosures were made in the course of the trial as to the prices the dealer paid for the spurious china which he foisted off on Dickins as valuable pieces.

Dickins was an old man, and collecting china was the hobby of his declining years. He paid £13,000 for 26 pieces, which at the highest estimate were not worth £1,000. In another case he was induced to purchase for £500 an article which could be bought for $5 a dozen. It was further shown that this dealer acted as intermediary for other dealers who similarly swindled Dickins, palming off on him "modern antiques." The jury returned a verdict of £10,342 (over $50,000) damages for the plaintiff, and the judge intimated that the case ought to have been tried in a criminal court on a prosecution.

The case has drawn attention to the fact that the manufacture of spurious articles of vertu in recent years has been developed to a fine art, and it is admitted that very probably the British national collection contains many doubtful specimens. The disclosures at the trial showed the necessity for some organized body to protect the collector, and steps are being taken to form an art collectors' protective association, which, among other objects, will endeavor to secure special legislation to safeguard the well-intentioned but inexpert amateur.

It was also shown during the trial that there exists a gang of unscrupulous dealers who band together to keep down the public auction prices and enable one of their number to secure art objects for less than their recognized value. Even the leading firms of auctioneers are not secure against the manipulations of this ring, and legislation against such practices is suggested.

One of the best authorities sums up the situation succinctly by saying that no amateur can be quite sure that he is safe, but his best plan is to put himself in the hands of a reputable dealer.

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Rose Diamonds

Work in Jewelry Designing by Students at the Cooper Union, New York.

THE 50th annual commencement and exhibit at Cooper Union, New York, was held Tuesday and Wednesday evenings of last week, and included in the numerous exhibits of work done by the pupils of the institution was a display of jewelry designing. This is of much interest to manufacturing jewelers in that it indicates that young men are being trained at that institution to design pleasing, attractive and most acceptable work. The course affords an opportunity for a young man to obtain a practical and valuable training which will be of great value to him if he desires to enter the jewelry field as a designer for jeweler or manufacturer.

The JEWELERS' CIRCULAR-WEEKLY prize of $25 to the student who produces the most meritorious jewelry design each year was awarded for the second time to Fred. E. Bauer, who has again shown his proficiency as a designer of more than usual artistic merit. Honorable mention is given to L. Maldarelli. Mr. Bauer, the winner of the prize, is an employe of Theo. A. Kohn & Son, while the young man who received honorable mention is with the Osmers-Gerty Co. The accompanying illustrations show the designs selected as worthy of the prize and honorable mention.

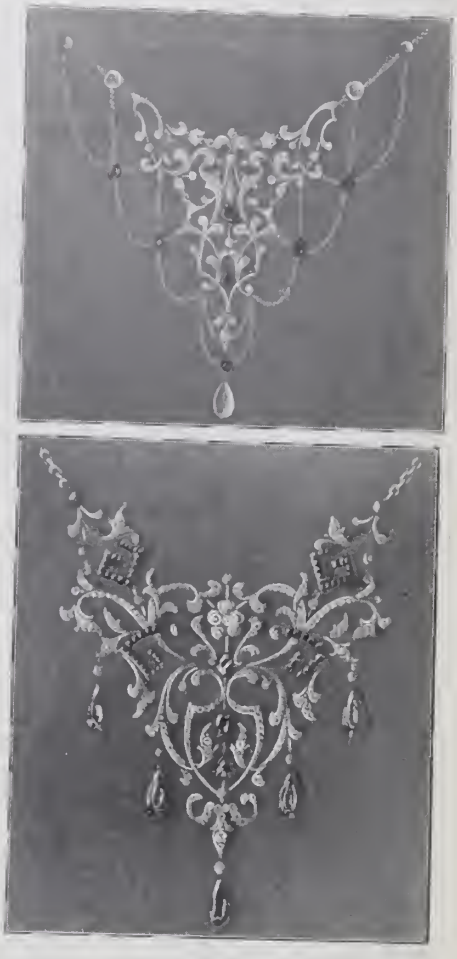
The network by Mr. Bauer shows a pendant with pearls and diamonds, having as a central design a female figure carved in ivory. The other design submitted by Mr. Bauer is a necklace set with precious stones, which is unusual in artistic taste. The small figures represent watch charms and rings.

The two photographs showing the work of L. Maldarelli are designs for pendants to be set with pearls, diamonds and other precious stones and are of clever execution.

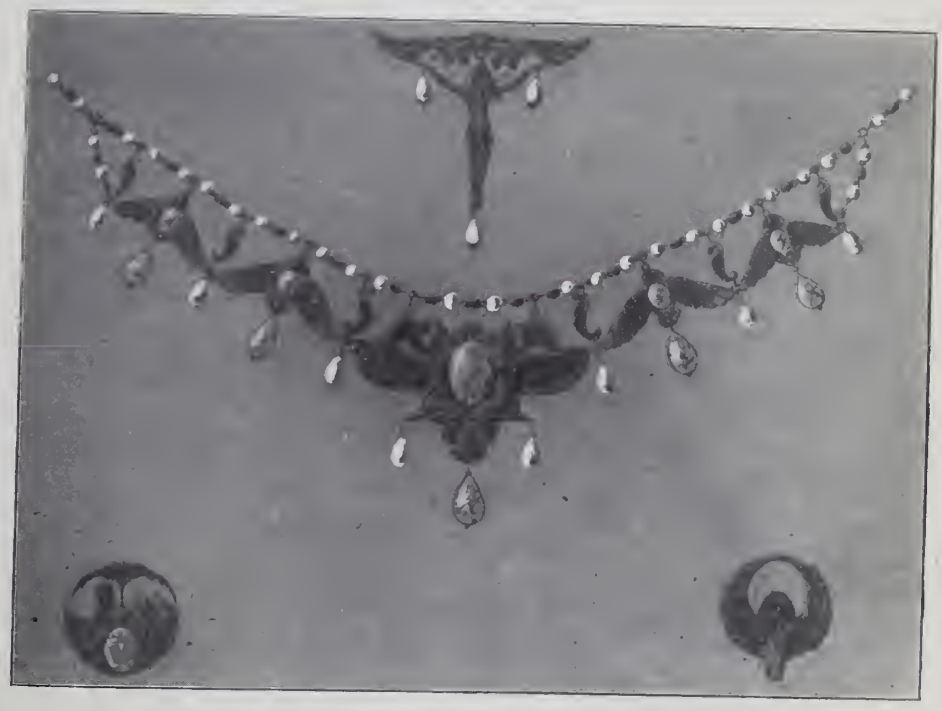
The class of jewelry designing of which these two young men are members is under the supervision of Edward Ehrle, and meets three nights a week at 7:30 o'clock for two hours. If the student has had no experience his work begins with easy geometrical drawings, and as he advances the design becomes more complicated until he is proficient enough to execute original work. It is the object of Director Ehrle to cultivate an ability for original artistic work in the student, and each one is urged to indicate his ability by original drawings. This manner of procedure has created in the pupils artistic taste and has resulted in the de-



PENDANT AND CHARMS DESIGNED BY FRED. E. BAUER.



PENDANTS DESIGNED BY L. MALDARELLI.



DESIGN FOR JEWELED NECKLACE AND RINGS BY FRED. E. BAUER.

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Send me your goods with your lowest spot cash prices.
I will pay express charges on jewelry both ways.
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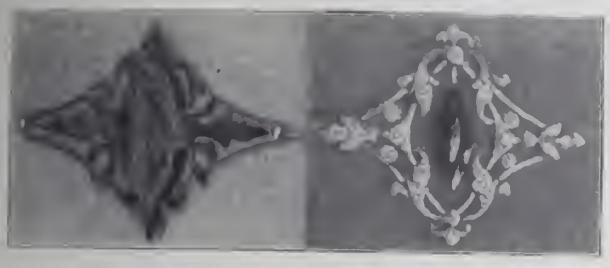
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nent of many different designs. The ctor aims to develop the aesthetic side pupil's nature and to bring him to er appreciation of jewelry designing. no attempt has been made at Cooper to execute in metal the designs made students. They have been taught pt certain designs to a certain area, follow certain principles, so that the reached will have artistic merit.

school year of Cooper Union begins Sept. 21 and ends about May 15. ll course is three years. The work students during this past year has a marked advancement, both in hty and artistic merit.

excellent opportunity which is af- to students to make themselves of



RING DESIGNS BY L. MALDARELLI.

l value to manufacturers should ap- the manufacturing jewelers who educate young men to a higher ap- on of the artistic side of original designing.

Newspapers "Discover" Japanese Pearl Culture and Publish Sensational Articles as to Its Effect.

ndicated story has been going the of the daily press of late on the e of artificial pearls, and in the course article it states that the market for s seriously threatened by the Japan- erprise, which has reduced the pro- s of the ocean to a scientific process. ories go on to tell how these re cultivated by the Japanese, and ter is treated as if it was something new and would materially effect s of genuine pearls. In reality the on of artificial pearls, or "culture" s they are commonly known in the e, an old story threadbare with age. erprising journalist who wrote the would lead the uninitiated to be- at the price of genuine pearls will ed.

he stories were shown to several pearl in the Maiden Lane district, and nions asked regarding the possible at these culture pearls might have the market price of genuine pearls. M. Rothschild, president of the American Pearl Co., said that the topic was and too well understood by gem o have any effect on the trade, and e was no possibility that the price ne pearls would in any way be hurt he so-called "culture" pearls. He t imitation pearls never made any on the price of the genuine arti- that there was no danger or even y of the price of pearls being d. Mr. Rothschild said that the in the case of genuine pearls was for an advance in price rather than a decline.

Mr. Grinberg, of Adolf J. Grinberg & Son, when questioned about the matter, said that these so-called pearls could in no way affect the price of the real pearls, and so far imitation pearls had never affected the price of the real pearl, but only served as an education to the people at large in teaching them to appreciate the genuine article. The "culture" pearls do not have the same luster, he said, and he further pointed out that they are never round, as is in the case of the genuine pearl. He said that two halves of these imitation pearls can be pasted together for use in forming pearls for a necklace, but that they were very easily detected. He explained that while the process of their production was not well understood by the public, that it was the opinion of dealers that the so-called "culture" pearl was simply a blister within the shell which is removed and filled with mother-of-pearl.

W. R. Cattelle, in his book on pearls, in speaking of the Japanese pearls, says: "The Japanese produce a marketable gem and have so far succeeded that a considerable number have been sold in the United States. The base upon which nacre is deposited appears to be composed of a substance composed of porcelain shaped like a low dome, slightly hollowed out on the under side and having a hole in the center of the cavity. As there is no nacre on the under side, it must, when the button is placed in the mussel, be thereby protected from the action of the fish except at the edges, where the nacreous deposit probably joins it to the shell, but in such a manner that it can be easily detached. The pearl-covered button is then fitted to a piece of polished mother-of-pearl of the same exterior size and shape, and the two are neatly joined, forming a double low-domed piece of pearl on one side and mother-of-pearl on the other. These Japanese pearls, as they are called, when mounted in a setting constructed to hide the under side, have the appearance of imperfect spheres of natural pearl."

In describing how to detect genuine from fine imitation the following points are made: All imitation pearls are made of some solid material, are heavier than the genuine, and lack the pearly characteristics of the real gems.

Chas. Strouse, Shenandoah, Pa., last week, purchased the property at 10 and 12 N. Main St., from J. B. Lessig, Scranton. Mr. Strouse expects to occupy the new building which he will erect on it with his jewelry business.

Career of the Late Capt. Andrew Brown.

FLORENCE, Ala., June 3.—The brief notice which appeared in the last issue of THE JEWELERS' CIRCULAR-WEEKLY announcing the death of Captain Andrew Brown, of this place, caused sincere sorrow and deep grief to his many friends in the jewelry trade, as Captain Brown's career as a jeweler had extended over half a century, 49 years of which was spent in Florence.

Deceased was a native of Glasgow, Scotland, and first saw the light March 4, 1839. He remained in his native country until he was 10 years old, when he came to the United States with his father. After landing in New York Mr. Brown started in to learn the watchmaking trade, and later moved to Niagara Falls, where he practised at his calling for several years. In 1860 he came to Florence to take charge of the jewelry business conducted by Mr. Wilmot, whose health had failed, and to whose business he succeeded, continuing it for many years alone and later in partnership with his son. Throughout his whole career he was honored and respected as a business man and a citizen, and became a pillar in the commercial, religious and social life of his town.

Shortly after coming to Florence the Civil War broke out and Captain Brown entered the Confederate service as a member of the Florence Guards, the first company of this town to respond to the call to arms. After four years of service he went back to his business, which he continued successfully. Captain Brown had long been connected with the Presbyterian Church, in which he served as a deacon for many years, and at the time of his death was a ruling elder.

Deceased was married in 1868 to Miss Julia Lonsdale, and she, with her son, Robert L., and two daughters, survive.

Exports of Jewelry, Silverware, Clocks, Watches and Kindred Lines from the Port of New York.

WASHINGTON, D. C., June 2.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Basle: 1 case jewelry, $150.
Bremen: 2 cases plated ware, $175; 1 case jewelry, $450.
Buenos Ayres: 49 cases plated ware, $7,223; 5 cases watches, $890.
Calcutta: 6 cases clocks, $121.
Hamburg: 5 cases watches, $7,211.
Havana: 32 cases clocks, $516; 3 cases optical goods, $66; 6 cases jewelry, $1,246.
Havre: 3 cases plated ware, $225; 1 case silverware, $125; 7 cases jewelry, $6,019; 3 cases watches, $165.
Limon: 10 cases clocks, $200.
Liverpool: 10 barrels jewelers' sweepings, $7,000; 3 cases silverware, $2,042; 5 cases watches, $1,200; 2 cases jewelry, $525.
London: 74 cases clocks, $203; 3 cases plated ware, $350.
Maracaibo: 5 cases plated ware, $617; 2 cases silverware, $119.
Melbourne: 99 cases clocks, $1,348; 4 cases optical goods, $735.
Mombassa: 2 cases clocks, $105.
Pernambuco: 2 cases jewelry, $239.
Para: 44 cases clocks, $1,194; 2 cases watches, $358.
Rangoon: 12 cases clocks, $205.
Rio de Janeiro: 73 cases clocks, $1,050; 1 case watches, $148; 1 case watches, $108.
Tampico: 2 cases plated ware, $2,010.
Valparaiso: 5 cases plated ware, $144.
Wellington: 15 cases clocks, $357.

Extraordinary Sale of Famous Diamonds

Collection Habib, Paris

M. M. E. BAILLY, 9 Rue Notre Dame des Victoires, and M. E. APPERT, 16 Rue Grange Bateliere, Paris, Auctioneers, assisted by M. LOUIS AUCOC, expert, 14 Place Vendome, Paris, WILL SELL at PUBLIC AUCTION, at the Hotel Drouot, Paris, Rooms Nos. 7 and 8, on June 24, 1909, at 3 P. M. sharp, the COLLECTION HABIB, composed of MAGNIFICENT DIAMONDS, cuts of which will be found on the opposite page, among which is the celebrated BLUE DIAMOND known as the

"HOPE DIAMOND"

These stones can be seen privately on June 22, 1909, from 2 to 6 P. M., and will be on public view June 23, 1909, at Hotel Drouot, Paris.

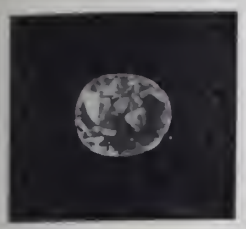
Catalogues may be obtained from

Adolf J. Grinberg & Son
29 Maiden Lane, NEW YORK
9 Rue du Quatre Septembre, PARIS

who will also take charge of all orders for the purchase of any of these important gems.

COLLECTION HABIB, PARIS

No. 1
amond (Rosy), 6 Carats (Minus $\frac{1}{16}$)



is brilliant is very clear and is of a rose-blue tint.

No. 2
Diamond (Bluish White), 24 Carats



This brilliant is pear-shaped, and is remarkable for its cut and also for its pronounced color of bluish-white.

No. 3
Diamond (Bluish-White), 23 Carats



This brilliant is of a very agreeable bluish-white color and has the advantage of representing more than its weight, at the same time having an excellent shape. This stone would make a splendid centre for a valuable set.

No. 4
amond of the Princess Mathilde, 16 Carats



is stone, which comes from the wel-box of the Princess Mathilde onaparte, is remarkable for its hiteness, purity and perfect cut.

No. 6
Diamond (Pink), 31½ Carats



This brilliant, on account of its size and neatly marked color, constitutes an extremely rare jewel. Its cut is perfect and by its brilliancy it resembles that of "Mazarins."

No. 8
The Blue Diamond, Known as the "Hope Diamond," Nearly 44½ Carats



This brilliant, of an inestimable value from a mineralogical point of view, presents the unique peculiarity of possessing the aspect, color and reflection of a very fine sapphire, while being of infinite purity. It belonged to the great banker, Hope, and on his death was sold by auction under the name of the "Hope Diamond" and became the property of an American merchant, who sold it in 1908 to Monsieur Habib.

No. 5
iamond (Aqua-Marine), 70$\frac{1}{16}$ Carats



is brilliant, which by its shape recalls the "Nossac" longing to the English Crown, is practically of the me dimensions. It presents a peculiarity which ould be mentioned. Its color, which varies accordg to the light from a rosy blue to an aqua-marine nt amazes and delights the eye of the connoisseur y its oddity.

No. 7
The "Mi Regent," 58 Carats



The "Mi Regent" owes its name to the striking fact that it is of a beauty and purity equal to that of the Regent of the French Crown. Although of a different shape it gives the impression of a stone of the same size as this universally admired jewel. The vividness of its brilliancy is due to its excellent cut and makes it a stone altogether without equal.

The Oriental Turquoise Matrix

This gem, unparalleled in beauty by anything in the blue variety of opaque stones, and positively occupying the first position in the matrix family, is in every respect superior to anything of its kind yet known in the stone market. Being of an exquisite color that does not fade, varying in shade from the most delicate sky blue to the deepest azure, superbly marked by veins of golden brown or pure black matrix, and lastly, by reason of its superior hardness admitting of the highest polish ever attained by any turquoise, it is one of the most beautiful of gems.

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Occidental Gem Corporation

ST. PAUL BUILDI G
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THE NEWS FROM ENGLAND.

Bu ess Still Quiet in All Parts of the Kingdom—Examinations for Scholarships for Jewelry Employes September 25 to October 30—Golden West Exhibition a Failure—Opening of the Imperial International Exhibition.

ON, May 30.—Trade remains about ne as last month despite the fact till the 24th the weather had been ng that could be desired throughout kgdom. Our imports show an in- f £2,099,267, but on the other hand orts are down £1,746,880, while there rease of £2,800,000 in the imports first four months of the year and orts are down £12,282,750. Reports effield show that trade is still com- ly stagnant; Birmingham is no bet- London shows very few signs of g, while in Scotland, despite the in the shipbuilding business, trade ains in a moribund condition. The places have been fairly full, owing ine weather which has prevailed, e not been doing anything very the way of business. Ireland still ery poor trade, while money is oughout the whole Kingdom.

* * *

ew Art Council has started to work organization of the scholarships lers, goldsmiths, silversmiths, and lver workers and has arranged a sub-committees to form a general ee, which include such well-known Stanley Barnard, of Edward Bar- Sons; H. J. L. Symonds, of Mor- o., Ltd.; H. W. Ayres, C. J. R. hHenry Wilson and W. Augustus It was settled to-day that the ions should start Sept. 25, and until Oct. 30, inclusive, and that loyers should be requested to allow s six Saturdays mornings off to e competitions, while the men will p six afternoons of five hours each. gested objects are of a thoroughly u nature. For instance, the small orkers will be given 10 hours in h design a honbonniere either in sil- gold and ornamented with enamel, engraving or jeweled, while the nen will be given 30 hours in the ti competition and be expected to u an oval Russian cigarette case with int and striker, while the boys un- 2 vill have 30 hours and be expected ruce in this time a sharp-cornered h sunk hinges 2½ inches by 1¾ nd 1 inch in depth and steel striker eack let in flush leaving just ⅛ inch gi all round. In every case the work eft from the file so as to show the t of the workmanship. The object h ill be set for the 30 hour's competi- i the large silver workers, appren- d learners, will be a simple vase ot with a pitch in it, and wire n round the edge of the vase, while je neymen will have to make a cov- cable-hinged silver sweetmeat dish.

* * *

H Golden West Exhibition," which posed to demonstrate the great re- c of Western America, is a dismal ur It is held in the same spot, at Earl's Court, in the West End of London, where numerous exhibitions representative of special countries have been held, but Earl's Court has gradually degenerated into a place for "fakers" and a novelty attraction show The only American attractions seem to be cowboys, cowgirls, and some redskins with their squaws. Of representative exhibits of Western America there is an amusing scarcity.

* * *

The Imperial International Exhibition has opened its doors and there can now be little doubt that the thoughtful exhibition will not be such a remarkable show from the industrial point of view as was that of last year. The attractions will be more numerous and unique.

The opening was a brilliant ceremony. The buildings were all gay in bunting and with a richly colored coat of cream and the coloring of the brightly colored grounds was enhanced by the beautiful dresses of the 44 ladies who were among the 25,000 privileged visitors in the enclosure. I was privileged to hold a seat on the first terrace of the Imperial Pavilion, within a few feet of the Duke of Argyle, ex-Governor-General of Canada, and Lord Strathcona, the President of the Exhibition, and the sight was one ever to be remembered. Everything combined to make the day and the occasion brilliant and successful.

Like every exhibition, however, the buildings, particularly that devoted to Arts and Crafts, were not ready for inspection. Indeed as I write the building set apart for jewelry, silversmithing and the allied crafts is in the hands of the fitters. Work, however, is being pushed forward and I hope to be able to give in my next letter some account of the work shown by the British and other people of the world.

The German Government after all did not decide to organize exhibits, leaving the work to be done for the forthcoming Brussels Exhibition in 1910 where, by the way, the British Royal Commission has taken a very large space, 314,429 feet.

ST. GEORGE.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended June 5, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$1,173,975.32
Gold bars paid depositors	44,819.18
Total	$1,218,792.50

Of this the gold bars exchanged for gold coin are reported as follows:

June 1	$46,384.56
" 2	946,658.39
" 3	123,032.05
" 4	20,725.47
" 5	37,172.85
Total	$1,173,973.32

The firm style of the Crown Jewelry Co., Seattle, Wash., has been changed, and will hereafter be known as the Hodge, Miller Co.

Death of Z. J. Pequignot.

PHILADELPHIA, Pa., June 5.—Z. J. Pequignot, the well-known jeweler and diamond expert, who had been unable to attend to his business for more than a year, owing to a severe illness, died at his home at 3816 Locust St., Thursday, June 3. His wife and children were at his bedside.

Mr. Pequignot, who was founder and head of the firm of jewelers of the same name at 1331 Walnut St., was 64 years of age. Born in Berne, Switzerland, in 1845, Mr. Pequignot came to this country with his parents when four years of age. As soon as he was old enough to go to business he became a jeweler, and soon established a flourishing trade. For years he had an exclusive patronage among Philadelphia's wealthiest people.

Mr. Pequignot held the unique position of jeweler for the Catholic Church, and many of the beautiful productions in ecclesiastical gold and silverware which he turned out have been illustrated and described in THE JEWELERS' CIRCULAR-WEEKLY in the past. He was an ardent Roman Catholic, and at the time of his death he was president of the Particular Council and vice-president of the Central Council of the Conference of St. Vincent de Paul of the Philadelphia Archdiocese. He was instrumental in starting the movement of building the magnificent home for poor children at Port Kennedy. A committee to draft a suitable tribute to the deceased was approved as follows: Michael F. Doyle, Charles T. Foy, John J. Reily, J. T. Meagher and Isaac Kilner.

Mr. Pequignot is survived by a widow and six children. Francis C. Pequignot, a son, is now the leading member of the firm.

Retail Jewelers of Washington, D. C., Form Local Organization and Elect Officers.

WASHINGTON, D. C. June 2.—An association of representatives of the leading jewelry firms in this city was formed at a meeting held at the New Willard Hotel yesterday afternoon. Officers to serve until the first week in January were elected, as follows: Charles E. Berry, president; E. A. Harris, secretary; A. D. Prince, treasurer; A. O. Hutterly, first vice-president; C. A. Goldsmith, second vice-president.

In calling the meeting to order, J. P. Archibald, president of the American National Retail Jewelers' Association, said the new protective movement has gained a foothold in nearly every State in the Union. He further stated one of the objects of the association was to protect the trade against the selling of jewelry at cut prices by the trade as well as by firms outside the jewelry business.

Among those present at the meeting were: Adolph Kahn, A. D. Prince, W. H. Groverman, E. A. Harris, who acted as chairman of the meeting; M. H. Fearnow, J. R. Fearnow, C. Katterman, Edward Voigt, Carl Peterson, C. A. Goldsmith and A. O. Hutterly.

Clark Bros.' store at St. Cloud, Minn., celebrated its 25th anniversary recently.



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Memorandum Orders Solicited

Plan to Stop Cutting of Prices on Watches.

Lett Sent to Manufacturers of Watch Movements and Cases by Committee of Pennsylvania Jewelers Who Drew Up Minimum Retail Price List of Watches of all Makes.

TSBURG, Pa., June 3.—The report of c mittee of the Pennsylvania Retail le' Association, appointed to solve q stion of watch price-cutting, and h eport has been approved by com- e from the Pittsburg and Philadel- c sions of the association, was given y for publication to THE JEWELERS' WEEKLY. Schedules showing what mum retail price shall be on all ovements and on cases accompanies gether with interesting typewritten o each manufacturer interested; the manufacturers of movements c s.

e cal retail jewelers have approved d the report as submitted to the urers for adoption is signed by der Hardy, of the Hardy & Hayes gust Loch, North Side; A. Pafen- Witzel & Pafenbach; O. Seidle, of & Sons, and John M. Roberts, of the committee and father of ment. The latter has spent months on the proposition, and already is rom manufacturers.

letters state the intention is to entire matter before the Ameri- Nional Retail Jewelry Association, eets in August in Omaha, pro- e manufacturers do not agree to osition before that time. The en- q tion is really being fought from P sburg end, with Mr. Roberts as g ng spirit. Mr. Roberts has been e with letters and sought in person who desire to know just what ve been set by the committee. n many years has created so much es at least locally, as the present t, for it emanated here.

berts says that the way to make e a success is to stop trying to un- l ompetitors and to uphold prices, a living profit can be made by all. ocking," he says. "If you cannot thing pleasant and to the credit ot competitor, say nothing at all. one of the sure roads to the suc- business man."

berts has issued a printed state- which among other things he says: petition in the way of prices, but never to cut or undersell, rather, if possible, y fellow jeweler and agree upon a fair s an article should be sold. Example: ain occasion we were selling an article which we found a good seller and a ice. A short time afterwards we found idle & Sons had put in a similar line selling them at $1. Being on friendly them, we immediately conferred on the to whether we should cut to meet their whether they should make their price s ours, stating that at $1.50 the article g l seller and therefore no need to reduce e They immediately agreed with us and was maintained. We then suggested to f e jobbers that were selling a similar line, e propose this retail selling price to their . he result was that this price was main- very store in the city that we know of. r good has been accomplished or brought h me wrong doing, namely: The continual watch prices has been the means of g to one organization representatives of as amount of capital and stock, and the formation of a committee to take up with the watch movement and case makers the question of what each grade of movement and case should be sold for.

A plan or list has been made by our committee and approved by our association, and will be submitted to the manufacturers for their alterations or approval.

As far as we have been able to learn, we find that most of the movement and case makers are with us in this matter. This will be a great blessing to the business, as it will not only help the retailer, but benefit the jobber and manufacturer



JOHN M. ROBERTS,
Chairman of Watch Price Committee of Pennsylvania Jewelers.

as well, in the fact that there will be less failures in business among the retailers and jobbers, on account of the retailer selling goods at an insufficient profit, therefore not being able to pay the jobber, which eventually cause his failure, and ultimately the loss reaches the manufacturer, who, we believe, are the proper parties to take up this plan of establishing prices. Thereby, in protecting the retailer, they protect the jobber and themselves.

The following letter was sent to the manufacturers of watch movements:

Dear Sirs—At the request of the Pennsylvania Retail Jewelers' Association, we enclose for your inspection list of prices arranged by the committee appointed by the said association and approved by them, which they desire that you will go over carefully with the suggestion that you approve of the same. If there are any changes which you would suggest and would like to have us take up with the association, we will only be too glad to do so.

You will notice by the close perusal of the same that with possibly one exception we have approved the retail prices that you have already established on your movements. That exception is the 16 size and 12 size, 17 J. Adj., in which we have changed the price to $10, it being the desire of the committee that all 17 J. Adj. movements of these sizes should sell at an advance of $5 over and above the 17 J. not Adj., without taking into account whatsoever the difference in cost that there may be in the different makes. Now, it is our desire that yourselves, with other makers of movements, as well as the case makers, shall compel all parties selling your movements retail, whether they be jobbers, retail jobbers, department stores or mail order houses, to abide by these prices, and that they shall not sell any grade of these movements at a less price than the enclosed minimum retail prices. If they are sold cased, then the price must be the combined price of the movements and cases, as in the list.

We have gone over this matter carefully and as merchants find that the price on movements combined with the prices we have set on filled cases make a popular selling price and seem to be what the public want to pay for watches.

That is the reason why we have made a number of the selling prices of the movements such, that combined with the case, they woud make sufficient change in the price between the different grades as to satisfy the public and have the complete watch sell for prices they seem to wish to pay.

Now, we enclose you a list, which we are sending to all of the manufacturers, of the prices in all the leading makes, and we really believe that you can put into effect and establish these minimum prices by which the retail jeweler can be protected as he should and get sufficient profit so that he may be able to pay the jobber, the jobber then getting his money will be able to pay the manufacturer, and we would do away to a very great extent with the large number of failures that we have from time to time among both the retail jewelers and also among the jobbers, from the fact that the failure of the jobber is in many cases caused by the failure of the retailer, and the failure of the jobbers eventually entails large loss to the manufacturer. In addition to this, failures of this kind throw this extra stock on the market, generally on auction sale, thereby demoralizing the business and sometimes affecting other failures while the other goods are being disposed of. All of which can be avoided by properly protecting the product, which is a duty you owe to yourselves, the jeweler, and also the purchaser or the wearer of the same, who will learn to know that no matter from whom he may purchase his watch, he can feel sure that the price is right as the same price prevails everywhere, as no doubt the minimum prices would be used entirely and there would be very few goods sold at a higher price.

Now that we have mentioned the jobbers, we would like to express ourselves in regard to them retailing watches. It hardly seems fair that they should be allowed to retail in competition with the retail jeweler, a number of whom have larger investment that the very jobbers they are compelled to purchase from. The jobber in retailing not only gets the profit allowed him by the manufacturer, but also gets the profit that belongs to the retailer. The associated manufacturers, protecting the jobbers by not selling retail, should compel the jobber not to retail.

As we have stated before, the only change we have made in the prices already established by you was upon the 17 J. Adj., the other established retail prices on the higher grade we have left as they were, though many of them are less than they should be, but we leave it to your best judgment as to whether they should be advanced now, or the question of the advancement taken up at a later date.

You must protect the public if you wish to protect yourselves. Now, if you expect the retailer to continue to uphold you on the duty question, on foreign watches (which is now before Congress), to be fair you should certainly protect the retail price of your goods.

The idea of protection is not to protect the few at the expense of the many. For every firm engaged in the manufacture of watches, there are hundreds engaged in retailing, and where there is one employed in the watch factories there are hundreds employed in the different stores selling watches.

Now, if the above mentioned protection is not given the retailer, it is only a question of a very short time until he will endeavor to protect himself; this he will accomplish by insisting that there may be no duty on foreign watches, thus enabling him to sell them at a special profit, which he can do with the American watches under the present circumstances. The duty, as we have said before, protects only the manufacturers, who are as one to 100 of the retailers.

Now, while you advertise your goods to a great extent, yet the retailer makes the market for your goods by continually bringing them before the customer and taking them up, he being your greatest advertiser. If we must resort to foreign watches, of course, it will be foreign watches that will be advertised by us, and if any one large State jewelers' organization would resort to this plan it would only take about a year's work to spread all over the United States, leaving you only the department stores and mail order houses to sell your goods, which would be mostly your low

ADDISON W. WOODHULL, President. GILBERT T. WOODHULL, Treasurer.
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"THE CELEBRATED BLUE DIAMOND"

known as the HOPE DIAMOND (aspect, color and reflexion of a very fine sapphire), pink and bluish-white Diamonds, and another of a blue shade like the aquamarine. On view, private, June 22; public, June 23. Catalogues may be obtained from MESSRS. ADOLF J. GRINBERG & SON, 29 Maiden Lane, New York, who also will take charge of all orders for the purchase of any of these important jewels.

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aving no market for your better grades. wish to state that the constant disturb- nt in the watch business is the mail es and department stores, the latter in are using the watch business, not as a profit, but rather as an inducement to mers into their places of business. In hey sell a watch for much less profit verage cost of doing business in their lishment, depending on making a sale erchandise on which they derive from per cent. profit thereby, only using the football to get business, undoubtedly nufacturers, as most all their sales con- ven jewel movements and the lowest while the jeweler, to run a store prop- s all the grades of cases as well as of requiring many more times investment. annot, therefore, afford to sell at the epartment stores do and make sufficient their much larger investment. ou adopt this (or any other prices that suggest), the association would expect e enforced, and anyone selling your either by themselves or complete with the combined price of both, would be handling of same, and jobbers selling ld be cut off the list if they continue

suggest that in the price list that you n your movements, you should have the ade double the regular price as in list W. S. Bruno, Fifth Ave., New York as the "Keystone Key," and that the ail price be published opposite the his way there can be no question but be thoroughly understood. s a united effort along this line, the can be as easily controlled as the tch, is at present or the Waterman

he added interest that has been taken jewelers' association since the ques- has been taken up (which was caused about by the severe cutting of watch all) would say, that while formerly represented by the association in this $75,000, to-day it is between $2,000,000 00. This applies to the Pittsburg

no doubt see from the tenor of the his was originated in the Pennsylvania t taking the first step in this matter, is not taken along this line by the akers it will then come before the ciation, which meets in August. Each hen be asked to take decisive action is price list proposition, although we to have each one of the different s agree and accept this proposition in at time.

been some discussion among a number ns in regard to the complete watch but I might say right here that all the Pennsylvania association, as far een able to confer with, are opposed would mean or rather he the cause all the business from the smaller to ores, which would he able to carry rent makes in all the different style ssibly not have any larger investment e at the present time. As to carrying cased up in the different variety of re made now, this would require a n 1,500 to 1,800 watches. Now, there ass possibly not over 20 firms in the of Pennsylvania, and these 20 to a would get the larger end of the busi- it therefore from the smaller people, the desire of the larger people to do, is, "To live as well as to let live." tion this because in one of the pages gue, we have a combined list show- s of movements and cases together, nt qualities. This was only made as convenience to those selling the let you see what we are trying to ow you the variation of prices, which think is one of the strong features

SIGNED BY THE COMMITTEE.

lowing letter was addressed to the ers of cases:

At the request of the Pennsylvania s' Association we enclose you a list minimum retail price of movements, osed minimum retail price of cases, by the committee appointed by the n for this purpose, and afterwards hem.

ceive by a close perusal of the same that the committee has seen fit to put a larger profit on cases than on movements, for the reason that the public, as a rule, are not as well posted on cases as they are on the movements, also because the prices should correspond to the length of the guarantee. It seems simply ridiculous to the committee that a hunting case guaranteed by the factories and warranted by the retailer to wear 25 years, should sell at less than prices quoted on enclosed list, which prices vary according to make from $12, $13 and $15.

The committee has also seen fit to suggest that all plain cases sell for the same price as engraved ones, for the reason that in selling plain cases, invariably we monogram them without additional charge, making the cost to the retailer approximately the same.

We have also thought it wise that the retail price, without regard to what the cost might be, should be the same on all sizes of gents' cases of the same quality, that is, a hunting, 18 size, 16 size and 12 size of one quality, to retail for the one price.

The different kinds of cases we have formed into two classes as follows: All jointed, 20-year cases, whether they are open face or hunting, and the solid back cases, make one class, and all the screw bezel and back 20-year cases make another class. All the cases in the first class are to retail at the same price, although there is a difference in the cost. The screw bezel and back cases, which make the second class, will retail at a different price.

The same idea is carried out in 25-year and permanent cases. The committee think this one of the strong features in the report, as it simplifies the matter in regard to fixing the minimum retail price, making a less number of kinds and therefore not such a variety of prices, and much easier to control.

In fixing these prices, while the leading consideration has been taken in regard to profit, we have also borne in mind the question of what the public seem to wish to pay and what is a popular selling price.

In making up our list we have used the Wadsworth case as a base to figure from, it being one of the lower priced cases. You will see that we have added several other makers' cases to the Wadsworth list, where there has only been a slight difference in cost. We have followed the same idea in classing some of the other makes of cases.

Having used the Wadsworth case for a base of price, all makes of 20-year, 25-year or permanent cases, not mentioned in this list, shall not retail for less than prices quoted on the Wadsworth, even if they cost less, and all the cases not mentioned here, that correspond in cost with some of those that are higher than the Wadsworth, shall retail for the same prices as the nearest make or makers mentioned in our list.

From here on the letter to the watch case manufacturers follows the lines of the letter to the movement manufacturers as published above.

With every letter was sent a schedule of prices, at which each brand of watch case and movement was to be sold at retail, which prices the manufacturers were asked to protect.

PITTSBURG, Pa., June 5.—In order that there be no misunderstanding regarding the price list on watch movements and watch cases which the special committee of which John M. Roberts is the chairman has prepared, Mr. Roberts says that the list as submitted to the manufacturers is only tentative and subject to change, with the approval of the Pennsylvania Retail Jewelers' Association, which appointed the committee.

"We will be glad to meet with the manufacturers," said Mr. Roberts, "and go over the situation with them and make any changes in the schedules which are regarded as advisable, subject, of course, to the approval of the Pennsylvania Retail Jewelers' Association, which created the committee. Our position is set forth and explained in my Harrisburg address. It must be understood that the prices submitted are only tentative, and after they have once been agreed upon will not be changed except by agreement of all concerned. I think that the letters which we have sent out to the manufacturers explain the situation thoroughly, and all are advised by us to read them carefully. We shall be glad to treat with the manufacturers on the subject and come to some understanding. A distinction naturally has been made in some of the cases, an apparently high price having been placed on some grades, but this was done for the purpose of inducing manufacturers to make a better quality of goods. It is not the intention to take unfair advantage of anyone, and the matter is now entirely up to the manufacturers themselves for their approval, rejection or modification.

We, however, desire that should the prices be lowered on one grade of goods that a corresponding reduction be made on all. That is to say, if a dollar reduction should be made on a specified watch similar reductions should be made on other goods in order not to give anyone an unfair advantage. I think that if the schedules are studied carefully they will be understood."

Mr. Roberts says that he explained the situation thoroughly at the meeting of the Pennsylvania Retail Jewelers' Association convention held in Harrisburg, this week, which he attended, and that the schedules as prepared have been approved to the satisfaction of the dealers in the association.

Silas A. Burgoyne Files a Voluntary Bankruptcy Petition at Mobile, Ala.

MOBILE, Ala., June 3.—Silas A. Burgoyne, who was president of the S. A. Burgoyne Jewelry Co., which was recently in financial difficulties, has filed a voluntary petition in bankruptcy in the United States Court individually, and was adjudicated a bankrupt Monday. The first meeting of his creditors will be held June 14 at the offices of R. H. Smith, special referee in the City Bank building, of this city.

According to the schedules which were filed with the petition Mr. Burgoyne lists his liabilities at about $96,000 and has no tangible assets. Included in the liabilities are not only his own debts, but the debts of the jewelry company as well. Mr. Burgoyne was personally liable as an indorser on a large number of notes given by the concern.

The Burgoyne Jewelry Co., of which Mr. Burgoyne was the head, in April offered its creditors a settlement of 30 cents on the dollar, cash, which was accepted by over 90 per cent. of the creditors. The liabilities were then about $70,305, while the assets were placed at $63,302. The approximate value of the stock after all reductions had been made was placed at about $45,000.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price, .999 Basis.*
June	2	24 5-16d.	$0.54⅞
"	3	24 1-4d.	.54¾
"	4	24 3 8d.	.55
"	5	24 1-2d.	.55¼
"	7	24 3-8d.	.55

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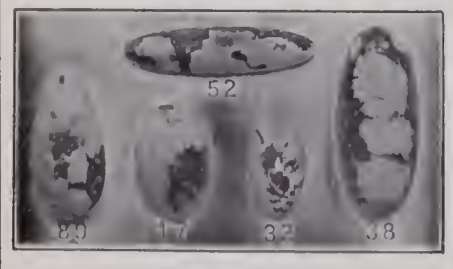
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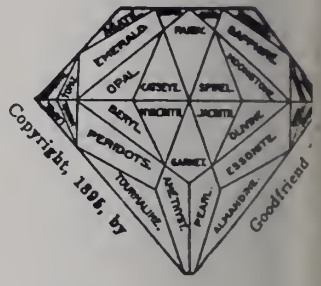
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Death of Edward Taylor.

Rockford, Ill., June 3.—There was sincere regret in the silver trade this week when the news sent out from this city that Edward Taylor, secretary and treasurer of the Rockford Silver Plate Co., had died, yesterday afternoon, at his home, 1322 Harrison Boulevard, after an illness of many months. The funeral will be held to-morrow and the remains will be interred in New Haven, Mich.

There are few men who were better known or more generally liked in the jewelry trade of this section of the country than was Mr. Taylor, who at all times manifested those qualities which caused him to work with a spirit of cheerfulness as well as readily at his work during the many months when he suffered so greatly from complication of diseases which at last proved fatal. His grit and almost heroism commanded universal admiration, and while his death was therefore not unexpected nevertheless it came as a severe blow to those who knew him in business and social life. He is mourned alike by the factory employes and his customers as well as his business associates and friends.

The deceased was a native of Massachusetts and was born in 1863. Early in life his parents moved to Michigan, but Mr. Taylor, after growing up, went back to his native State and became employed by the Pairpoint Mfg. Co., New Bedford (now the Pairpoint Corporation). He remained in the east until 1891, when he went to San Francisco and established a branch office for his home firm, and later left to take charges of the Holmes & Edwards Silver Co., of Bridgeport, with whom he remained until 1899. In May of that year Mr. Taylor became a stockholder of the Rockford Silver Co., and soon after was elected to the position of secretary and treasurer, which he held at the time of his death. He was intensely devoted to his business and his industry and ability had a marked effect upon the business of his company. In the trade he enjoyed the respect, esteem and confidence of a wide circle of friends, and his standing as a business man has always been of the highest.

Mr. Taylor was a 32d degree Mason and for many years was superintendent of the Sunday-school of the Second Congregational church of this town. He was married in 1899 to Miss George E. Bradley, and with his mother and one brother, Chicago, survive him.

Death of George V. Brady.

Pittsburg, Pa., June 4.—The death of George V. Brady, for many years a prominent jeweler of Washington, occurred Wednesday at his home at 35 Hall Ave. in that city. Funeral services were held Sunday afternoon at 2 o'clock from the Brady home. The interment was in the Washington Cemetery.

George Brady was born Dec. 2, 1860, and was a son of James and Julia Brady. He was educated in the public schools of the city, and after completing his education began his apprenticeship as a jeweler with C. U. Seaman. He worked with Mr. Seaman for some time and later began business for himself. Since that time he had been prominently connected with the business affairs of Washington.

Deceased was married to Tillie Miller, who survives. No children were born to them. Besides his wife Mr. Brady is survived by three brothers and one sister. In politics Mr. Brady was a Democrat and took an active part in the work of the party.

Mr. Brady had been in poor health for some time but had been seriously ill only a few weeks.

Death of Chas. A. Lee.

Saratoga Springs, N. Y., June 3.—After an illness of nearly two and a half years Chas. A. Lee, a well-known and highly-respected business man in this city, who had conducted a jewelry and art store here for several years, passed away this morning at his residence, 126 White St. The funeral will be held Saturday afternoon from his late home.

Deceased was born Feb. 5, 1858, in Watervliet, and in early life entered the employ of a local store. When the firm opened a branch at Saratoga Springs in 1885 he came here as manager of the branch and continued managing the Saratoga store in Summer and the Troy and Washington, D. C., stores in the Winter until 1897, when he started in business for himself in this town as a dealer in art goods. His store soon gained a wide reputation and he made many friends and established a successful business, progressing steadily until he was taken by his fatal illness.

Deceased was married June 21, 1893, to Miss Eva Ramsdale, of this town, and she, with two brothers and two sisters, survive him.

Jeweler in Los Angeles, Cal., Loses $7,000 by Fire.

Los Angeles, Cal., June 2.—The jewelry store of S. B. Bailey, at 353 S. Broadway, was gutted by fire on the evening of May 25. Mr. Bailey estimates his stock and fixtures at $30,000. He carried $8,000 insurance. As there will be some salvage, Mr. Bailey believes his net loss will not exceed $7,000.

The origin of the fire is not known, but the theory of the fire department is that it was caused by crossed electric wires. Mr. Bailey opened temporary quarters in room 616, Grant building, adjoining his old store. He will reopen his old store July 1, and the salvaged stock will be disposed of at a fire sale.

He expects to open a new store with new fixtures and an entirely new stock, in about three months.

Word was received in New York last week to the effect that the Douglas Jewelry Co. had made a general assignment under State laws. The business was started originally at Goodland, Kans., and later a branch was opened at Norton; subsequently both stores were closed out and the business was opened in Boulder, Colo., where it remained from 1895 to 1899. It was later at Pawnee, Okla., and in 1901 was sold to P. A. Fisher, who brought it to Guthrie. C. E. Douglas was later admitted, and the concern incorporated as the Douglas Jewelry Co., with a capital of $12,000 in 1902.

An Important Sale of Rare Jewels to be Held at Paris, June 24.

One of the most important and interesting jewel sales that has been held for many years is announced to take place at the Hotel Drouot, Paris, in rooms 7 and 8, June 24, at 3 P. M. sharp. This is a part of the Habib collection and contains a number of famous diamonds. The sale will be in charge of the following auctioneers: M. E. Bailly and E. Appert, Paris, assisted by Louis Aucoc, an expert, of the same city.

The stones may be seen by any purchasers on June 22 from 2 to 6 P. M., and will be on public view at Hotel Druout, June 23.

The articles to be sold consist essentially of diamonds of rare color with historic associations, one of the principal objects being the famous Hope blue diamond, which was bought by Mr. Habib, of Joseph Frankel's Sons Co., some months ago. This diamond, as is well known, is a gem of 44½ carats of a beautiful sapphire blue and is believed to have been cut from the great blue stone of the crown jewels of France which were stolen during the revolution. With the exception of a small stone believed to have come originally from the same gem, the Hope diamond is different from anything of its kind that has ever been known to the gem trade.

Other great diamonds in the collection are the "Mi Regent" of 58 carats, which owes its name to the fact that it is of beauty and purity equal to that of the French crown jewels; a pink diamond of 31½ carats; an aquamarine diamond weighing 70½ carats, which in shape recalls the Nassac of the English crown and practically the same dimensions; a 16-carat diamond of remarkable whiteness and purity which was formerly owned by the Princess Mathilde Bonaparte; a bluish white diamond of 23 carats; a pear-shaped blue white diamond of 24 carats, and a rose-colored diamond weighing six carats minus one-sixteenth, described as of a "rose blue" tint.

According to the catalogue on the sale Constantinople was the last resting place of all these stones with the exception of the Hope diamond and the one which belonged to the Princess Mathilde. This gives reason to suppose that some connection may be found between the sale and the troubles of the late Sultan of Turkey, particularly in view of the reports at the time of the sale of the Hope diamond to Mr. Habib that it was bought for the ruler of the Ottoman Empire.

It is expected that the sale will attract the attention of lovers of exceptional jewels in all parts of the world. Jewelers who have customers that may be interested in any way in the diamonds may obtain catalogues and information about the sale from Adolph J. Grinberg & Son, 29 Maiden Lane, New York, who are looking after the matter in this country.

F. A. Howe, West Union, Ia., has taken a position as jeweler with Jay Johnston & Co., Estherville, Ia.

C. H. Todd, New Richmond, Wis., has retired from business, selling to his son, C. Arthur Todd, who will continue the jewelry business. The elder Mr. Todd will continue in the optical, musical and piano business.

COLORED OPALS

We are cutting a number of colored Opals in oval and fancy shapes, suitable for scarf-pins, brooches, pendant sets, etc.

These stones vary from pink to red, light to deep yellow, all shades of green, soft grays and blues ranging from delicate tints to darkest cobalt.

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inc nati Jeweler Shoots and Kills B glar, While the Latter Is Robbing His House.

C NNATI, O., June 3.—Albert Esberer, ho is in the jewelry business with s her, Charles Esberger, at 1116 Vine ., d a brother of Mr. Esberger, of L. nn & Sons, shot and killed an un- n ed burglar at his home, 241 Helen . rly yesterday. A companion of the scaped.

Esberger was awakened at an early r Wednesday morning, at his home in Auburn, by a noise. With a re- in his hand he started to investigate, en he reached the kitchen he noticed gleam of light which came through ll open window over the sink. Hid- der the sink, Mr. Esberger saw a ng figure, and aimed and fired at it. n sprang toward him, and he fired a ime. Then the figure darted past through the window, falling to the beneath.

eweler, not knowing the results of ts, then notified the police, who man dead on the cement walk be- he houses of Mr. Eschberger and er, leading to the street. The thief n shot in the back and hip.

federate, who had been watching ront of the house, fled at the sound first firing.

police believe Mr. Esberger has ot only a professional, but a noto- d dangerous thief. He was about n. tall, weighed about 150 lbs., and wn hair parted in the middle. He ssed in an expensive serge suit, pt, and also wore a clean white shirt. The only possible clues to ity were the laundry mark, "B212," ussian leather purse containing $12 ew cents. The pocketbook at one a monogram upon it, but it had efully erased, with the exception r," which is still visible. There a silver cased watch with a gold d locket; also a key to a suit case, nife. The trousers he wore were a tailor of this city, who identi- later at the morgue as part of a thes stolen from him. The police s may lead to a knowledge of the identity and have sent a photo- the dead man to the St. Louis, ice, with the request that they try man, who is now there under ar- the tailor store robbery, to identify thief.

days previous to the shooting harles Esberger, Sr., was seriously the hand by a dog. The animal mad, and its victim is reported as g.

y abchin, Jersey City, N. J., Goes o Voluntary Bankruptcy.

City, June 7.—A voluntary peti- ankruptcy has been filed by Harry 107 Newark Ave., Jersey City, N. is schedules showing liabilities of ,000 and assets of $4,000.

abchin, who also has a place of at 223 Washington St., Hoboken, siness in 1893. He moved to Jer- it in 1894 and opened a store at 149 r Ave. In April, 1906, he moved to 596 Newark Ave., where he conducted a pawnbroking and jewelry shop. He opened the present store in June, 1906, continuing the pawnbroking business at 596 Newark Ave. until this Spring when he removed it to Railroad Ave. and Henderson St.

Louis Barnett Files a Voluntary Bankruptcy Petition at Brooklyn.

A voluntary petition in bankruptcy was filed Thursday of last week in the United States District Court, Eastern District, by Louis Barnett, a retail jeweler at 114 Livingston St., Brooklyn. His schedules show liabilities of $17,110, of which $9,459 is unsecured, and nominal assets of $13,994, consisting of real estate $9,000, stock in trade $4,000, and debts due on open account $869. Judge Chatfield appointed A. W. E. Yonker receiver under a bond of $3,000. Mr. Barnett has a residence on 5th St., Brooklyn, on which are heavy mortgages.

Among the unsecured creditors are the Depasse Mfg. Co., $76; A. Kohn & Co., $188; B. & L. Veit, $166; N. H. White & Co., $84; Stein, Dreiblatt & Co., $126; Kantor & Sheff, $96; Freudenheim Bros. & Levy, $252; J. R. Wood & Sons, $5,284; Larter & Sons, $155; A. Rosenberg, $476; Bonner Mfg. Co., $371; J. Cohen, $100; I. Hochberger, $547; A. I. Namm, $1,000.

Mr. Barnett formerly had his business headquarters at 469 5th St., where he lived. In October, 1906, he opened a small store at 114 Livingston St.

Julius Reinhardt, Centralia, Mo., Gives a Deed of Trust.

The Jewelers Board of Trade reports that Julius Reinhardt, Centralia, Ill., has executed a trust deed to an attorney representing the Board, which conveys to him all of his property with the exception of the fixtures and the dwelling. The trust deed provides that the attorney for the Jewelers Board of Trade shall take charge of the assets and dispose of them either at private sale or public auction.

In the conveyance Mr. Reinhardt waives all right to his exemptions under the Illinois laws, and in return is to receive a release in full from all creditors upon payment of their pro rata share of the profits received from the sale of the assets. It is expressly provided that the trustees shall wind up the business and distribute the proceeds to the creditors previous to Jan. 1, 1910, and it is also provided that the trust deed shall take effect when 90 per cent. of the creditors have assented to the terms of it.

Mr. Reinhardt became involved recently, and upon investigation it was found that he had assets of $8,800, of which amount $8,000 was in stock and $800 in good accounts and merchandise. His liabilities were $6,545, and a bank indebtedness of $1,200, making a total of $7,745. In addition to the above assets he had fixtures in the store which are mortgaged to $1,300, and that he also had a dwelling house which he bought for $1,600, and which is mortgaged for $1,500. Mr. Reinhardt first endeavored to raise sufficient cash to make a substantial compromise to provide the funds, but he could not secure the necessary money, whereupon he was advised to execute a trust deed.

Railroad Watch Inspectors' Association of the United States and Canada Holds Interesting Meeting.

Baltimore, Md., June 4.—At a meeting held at the Hotel Kernan, Wednesday, the Railroad Watch Inspectors' Association of the United States and Canada, a new organization that was launched last February at Hagerstown, was placed on a solid basis and got a good start on an important work for all those engaged in this particular line. So enthusiastic were they over the success attending this meeting that a hustling campaign has been started to include in their body every watch inspector on this continent, as they feel something must be done to safeguard their interests against what they term "unscrupulous buyers in railroad service" and to secure certain rights to which they are entitled.

A constitution and by-laws have been adopted that clearly set forth their objects, and prior to this meeting Charles C. Crooks, Baltimore, communicated with the leading railroads of this country, Canada and Mexico and received answers from officials representing more than 200,000 miles of road. Snatches from these answers will be published in next week's issue.

The consensus of these opinions is that a periodical inspection of watches and clocks is essential to the safeguarding of railroad service. In order to better systematize the efforts to increase their membership those who attended the meeting here from the different States were constituted a committee to work in their States in an effort to include everyone engaged in their line. C. A. Fricker, Americus, Ga., will be actively engaged in looking after this particular part.

A committee of 15 was sent, yesterday, to Washington to confer with the Interstate Commerce Commission concerning matters pertaining to their connection with the railroads. E. A. Mosely, secretary of the commission, arranged a hearing before Commissioner E. E. Clark, which terminated very satisfactorily. One of the most important questions brought up was the traveling of inspectors on business. Commissioner Clark decided that in such a capacity they were considered as agents of the railroads and entitled to travel as such.

A sub-committee was appointed and is composed of Milton Kohler, Hagerstown; Robert W. Little, Cumberland, and Charles C. Crooks, Baltimore, to whom will be referred all matters arising during intervals of meetings. Another important feature is the establishing of a plan for the interchange of information.

The officers of the association are: President, Milton Kohler, Hagerstown; vice-president, W. L. Jones, Martinsburg, W. Va.; second vice-president, M. B. Kornman, Washington; secretary and treasurer, Robert W. Little, Cumberland.

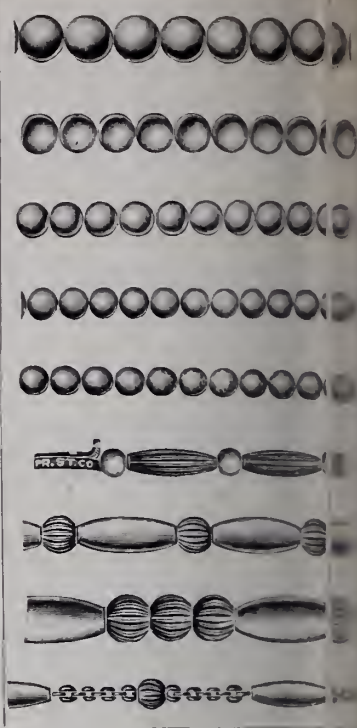
J. C. Guy, Carroll, Ia., has given a chattel mortgage on his stock to a trustee, W. R. Less, to secure certain creditors. Mr. Guy is now conducting an auction sale.



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Frankel's Sons and Joseph Frankel's Sons Co. Pay Creditors in Full.

Announcement was made last week that Joseph Frankel's Sons Co. and Joseph Frankel's Sons, 578 Fifth Ave., New York, had paid creditors in full, with six per cent. interest, both houses taking back their business in their own names. This announcement, following the one published in THE JEWELERS' CIRCULAR-WEEKLY recently that Gattle, Ettinger & Hammel and Gattle & Co. had paid all creditors in full, is of much importance to the jewelry trade, reflecting a better condition of affairs than the fact that these firms asked for extension of credit in January, 1908, and are now able to pay all obligations in a little over a year shows conclusively that the assets were not only solvent, but that their assets had only to be properly conserved to be liquidated at an advantage.

At the time that the late financial depression caused a cessation of business in the stock market it was decided that the best course to pursue would be to appoint trustees to protect and conserve the property of the four firms above mentioned. In adopting this plan James G. Cannon, vice-president of the Fourth National Bank, John C. Van Cleaf, vice-president of the National Park Bank, and Samuel Kahn, of L. & M. Kahn & Co., were named as the trustees. The gross liabilities of the concerns were placed at about $5,000,000 and the assets at over $6,250,000. Mr. Nelson Cromwell, of Sullivan & Cromwell, of counsel for the liquidating firms at that time, gave out an official statement in which he pointed out that owing to the unprecedented falling off in the value of precious stones and owing to the practically stoppage of customary banking facilities it became necessary to realize affairs of the firms involved so as to insure the realization upon their assets at times more propitious and under more advantageous conditions than were then existing, both at home and abroad. He stated that the statement of each concern showed a substantial surplus if the assets were wisely conserved. The trusteeship was entered with the understanding that if the entire indebtedness was not paid within a year that the trustees should then proceed to convert into cash the balance of the assets and distribute the proceeds among the creditors. It was deemed advisable that the accounts and claims of creditors be deposited with the trustees of the Bankers' Trust Co. of New York.

All these concerns have paid every claim standing against them within the year and the business has been turned back to the original hands.

Mr. Cromwell & Stroock, attorneys for the liquidating concerns, gave out a statement last night announcing that the business had been turned over to the Frankels by the trustees, but stated that in the absence of Joseph Frankel, who is now abroad, nothing further could be said at present. Simon Frankel, of the concern, also said that no further information concerning the financial affairs would be made public pending the return of Simon Frankel. The liabilities of the concern was, at the time of the extension, the owner of the famous Hope diamond, which was later sold to a Mr. Habib, a Paris collector.

Mr. Ettinger, of Gattle, Ettinger & Co., formerly Gattle, Ettinger & Hammel, in speaking of the newspaper stories printed about the payment by the Frankel concern called the attention of THE JEWELERS' CIRCULAR-WEEKLY reporter to one story which spoke of the Gattle, Ettinger & Hammel concern as being owned by the Frankel concern. He said that this was not a correct statement, but that the Frankels' interest in their concern was simply that of creditors and that they were not owners in any way.

Grand Jury Finds Jeweler's Son Is Not His Father's Slayer, as Previously Believed.

ST. LOUIS, MO., June 5.—Edward Poos did not kill his father, August Poos, who died, May 17, from a bullet wound through the heart following an altercation with his son in their jewelry store at 3561 S. Broadway over a slurring epithet applied to Mrs. Poos by Poos, Sr. Although Edward Poos gave himself up and confessed that he had slain his father, and thought that he had, expert testimony has revealed that the bullet that killed August Poos was fired by himself. The extraordinary facts were revealed Friday, when the Grand Jury returned a report exonerating the young man. The report was the first intimation the young man had that he was not his father's slayer, and he was overjoyed.

Edward had been under $5,000 bond for the death of his father under a warrant issued after the coroner's jury had returned a verdict of homicide. He was released from the bond, but was held in a $1,000 bond for assault

Six shots were fired in the melee in the jewelry store. It was in investigating the course taken by the different bullets that the Grand Jury established by expert testimony that young Poos did not kill his father, as he supposed.

According to the Grand Jury report the first shot fired by Edward Poos struck his father in the small of the back, near the left side, and passed out on the right side, but it was only a flesh wound and would not have been fatal. The second shot fired by the son, which he believed to have ended his father's life, was found to have lodged in a counter.

The shots fired by Edward Poos brought Mrs. Poos running into the store. Her husband had caught up a revolver. He fired at her. The bullet struck her in the abdomen and inflicted a dangerous wound. Her death was considered certain, but she is slowly recovering in the City Hospital. Two other shots fired by him lodged in the woodwork of the store. According to the Grand Jury's finding he then turned the revolver against his own breast and fired the fourth shot into his heart.

It was the unanimous conclusion of six surgeons and a number of firearm experts that the son was not responsible for his father's death. But for the thoroughness of the Grand Jury investigation Edward Poos would have always thought that he was the slayer of his father, and would have had to stand trial for his life as a patricide.

Regular Monthly Meeting of Maryland Retail Jewelers' Association.

BALTIMORE, Md., June 4.—The regular monthly meeting of the Maryland Retail Jewelers' Association that was held Wednesday night at the Hotel Kernan was declared the most interesting and successful yet held in view of the array of out-of-town speakers. Their meeting was augmented by the attendance of many members of the National Watch Inspectors' Association of the United States and Canada that had convened during the day, some of whom delivered short talks, adjournment being carried over to midnight.

An interesting speaker of the evening was J. P. Archibald, president of the National Retail Jewelers' Association, who gave a resumé of the good accomplished by the national association and the work the officers had planned for the betterment of conditions. He also dwelt strongly upon the benefits of association. Emile Jacot, of Quebec, Can., was another speaker, dwelling mainly upon conditions in his country and discussing Canadian laws and imports. Some of the other short talkers were Robert M. Little, Cumberland, Md., and Milton Kohler, Hagerstown, Md.

Importations at the Port of New York.

Weeks Ended May 29, 1908, *and May* 29, 1909.		
China, Glass and Earthen Ware:	1908.	1909.
China	$56,890	$87,553
Earthen ware	7,425	15,588
Glass ware	20,628	29,666
Optical glass	8,107	150
Instruments:		
Musical	9,110	8,669
Optical	7,578	5,407
Philosophical	2,692	1,723
Jewelry, etc.:		
Jewelry	5,275	11,035
Precious stones	203,133	538,753
Watches	5,289	53,077
Metals, etc.:		
Bronzes	677	230
Cutlery	10,455	52,521
Dutch metal	.....	1,698
Platina	1,890	29,586
Plated ware	.....	97
Silverware	.....	.....
Miscellaneous:		
Alabaster ornaments	280	134
Beads	536	3,044
Clocks	3,516	10,456
Fans	1,096	3,177
Fancy goods	4,034	7,065
Ivory	3,450	32,617
Ivory, manufactures of	169	190
Marble, manufactures of	17,450	23,097

Bids Received by Treasury Department to Supply Clock System.

WASHINGTON, D. C., June 2.—The Supervising Architect of the Treasury Department has received the following proposals for furnishing a clock system for the Chicago Post-Office: Hahl Air Clock Co., Chicago, Ill., $1,991, two months; Johnson Service Co., Milwaukee, Wis., $2,250, 80 days; Fred Frick Clock Co., Waynesboro, Pa., $1,990, Aug. 1, 1909; Magneto Co., New York, $1,877, July 1, 1909; Self-Winding Clock Co., Brooklyn, (a) $1,709, (b) $1,946, (c) $2,766.10, 120 days; Standard Electric Time Co., Waterbury, Conn., $2,450, three months.

Rodelius & Rosen, Evanston, Ill., have recently dissolved, August Rodelius continuing alone.

CHAS. KELLER & CO.

ESTABLISHED 1865

SEVENTY-ONE NASSAU STREET, NEW YORK CITY

MANUFACTURERS OF 10KT.
AND 14KT. JEWELRY FOR THE
JOBBING TRADE ONLY.

NOT CONNECTED WITH ANY FIRM OF A SIMILAR NAME.

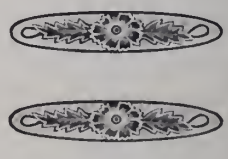
IDEAS FOR THE SPRING

"Real Cloisonne Enamel"





Brooches
Belt Pins
Bracelets
Collar Pins
Fobs
Handy Pins
Hat Pins
Links, Men's
Links, Ladies'
Lockets
Scarf Pins
Tie Holders







Makers of a general line in Rolled Gold Plate. Every article warranted to give absolute satisfact

SAMPLES SENT ON APPROVAL

STANDARD BUTTON COMPANY

Manufacturers for the Jobbing Trade

Silversmiths Bldg.
15 Maiden Lane, NEW YORK

ATTLEBORO, MASSACHUSETTS

Mutual Bank Bl
SAN FRANCISCO,

Pennsylvania Retail Jewelers in Convention.

State Association Holds Interesting Meeting at Harrisburg and Elects Officers.

ISBURG, Pa., June 5.—A very suc- f and enjoyable meeting. Such, in f s the verdict of the 100 or more n wholesa'e and manufacturing jew- s ho attended the fourth annual con- of the Pennsylvania Retail Jew- Association, held at the Board of building, in this city, June 3 and 4, local committee of the association, iener, E. L. Rinkenbach and Robert were heartily praised by the visit- tsmen for the entertainment pro- Rain on the last day of the con- did not dampen the enthusiasm and of the members, a full attendance g at the closing session.

all in which the sessions were held actively decorated, and automobiles n provided by the local reception e to take the convention visitors mile trip along Harrisburg's cele- iver front and over the municipal l parkway system. The new State was also thoroughly inspected, a of the State officials being on hand the jewelers personally and show nt their quarters. Before depart- eward many of the visitors and n officers were photographed in a front of the Board of Trade, as the cut.

ly the most gratifying feature of ention, aside from the manifesta- he good feeling existing between urer, jobber and retailer, was the growth of sentiment in favor of ion since the August convention ear, the membership of the State n having increased over 300 per from 84 to 280, making it the tate association of retail jewelers ountry. Much of the credit for t increase is due to the energetic f President Garman, Secretary d Treasurer Diener, all of whom rs. Being a Pennsylvanian and a member, President Archibald of the American National Retail Jewelers' Association likewise took a deep interest in the growth of the State association, and will go to the Omaha convention next August with a good delegation and excellent report from Pennsylvania.

President Ira D. Garman called the convention to order about 2 o'clock Thursday



IRA D. GARMAN, PRESIDENT.

afternoon, and following the roll call and reading of the minutes the president appointed the following committees:

Audit—George S. Katz and W. L. Swartz, Philadelphia.

Resolutions—I. A. Deisher, Reading, chairman; E. L. Rinkenbach, Harrisburg; H. F. Seltzer, Philadelphia; J. F. Steinmacher, Pittsburg; Charles F. Hambly, Philadelphia; C. S. Powell, Philadelphia, and I. Press, Philadelphia.

In the absence of Mayor E. S. Meals the visitors were welcomed to Harrisburg by Secretary-Manager Frank Bell of the Board of Trade. President Garman delivered an address that was brim-full of encouragement to his fellow members. He urged the members of the association to give the organization all the time and interest they could possibly spare during the coming association year, so that when the next convention is held in 1910, wherever that might be, the secretary's report would show as healthy an increase in membership as was shown during the past year. President Garman was emphatic in his belief that organization was beneficial not only to the jeweler who retails his wares, but also to the manufacturer and jobber who sells to him, declaring that just so soon as the retail jeweler becomes thoroughly imbued with that belief and becomes a consistent member of his State association, just that soon would his condition improve with respect to his dealings with the manufacturers and wholesalers. He congratulated the membership on the past year's success and gave his indorsement to the work planned for the coming year.

Fifty or more applications for membership were then presented, including a number from this city and Steelton. Secretary Wiley's report, like that of President Garman's, referred to the large growth of interest in the association, to the bright prospects for a repetition of the success of the past year during the year to come, and to the better feeling now existing among the fraternity in Pennsylvania toward organized effort for the accomplishment of those reforms for which many retail jewelers had heretofore been individually striving. There had been no deaths among the membership of the association during the past year, and therefore the Committee on Deceased Members, consisting of J. P. Steinmann, Thomas J. Apryl and E. L. Rinkenbach, would have no report to present, for which all were duly thankful. Secretary Wiley stated that Pittsburg can be depended upon to contribute its share toward the future upbuild-



OF OFFICERS AND MEMBERS OF THE PENNSYLVANIA RETAIL JEWELERS' ASSOCIATION AT THE CONVENTION AT HARRISBURG.

ing and success of the State association.

Treasurer Diener's report showed a healthy condition of affairs financially in the association, with $450 in the treasury. Members were prompt in paying their dues and other obligations.

The Auditing Committee reported the accounts of the State officers to be correct, and their report was received and filed.

There was a large attendance at the evening session, and those present were well rewarded in listening to the addresses of H. C. Carpenter, sales manager of the South Bend Watch Co., on "Aggressive Salesmanship," and John M. Roberts, of John M. Roberts & Son Co., Pittsburg, on "A Fixed Selling Price." Mr. Carpenter is a living exponent of the aggressive salesman, and held the undivided attention of his hearers throughout his address. He counseled the retail jewelers to get together on common ground, to drop all trade selfishness, and to inject a little good sense into their competition for trade. "Be broad-minded, honest and fair in your dealings with your competitors as well as with your trade," he urged.

Mr. Roberts in his address argued for a unity of feeling and action among the retail trade with respect to the maintaining of certain fixed prices on watch cases and watch movements more particularly, saying that it should not be a difficult matter for all concerned to arrive at a mutually satisfactory agreement imposing a limit of price on American watch cases and watch movements, in the observance of which schedule of prices all jewelers should co-operate, and this co-operation could best be secured through solid and harmonious organization. If jewelers would stop knocking their competitors and meet them on a mutually advantageous basis through organized effort, their business would be more satisfactory and profitable, and their social relations more pleasant. Mr. Roberts told the history and work of the "watch price cutting" committee, of which he is chairman, read the letters sent to manufacturers, and explained in detail the tentative price list compiled by this committee. He advocated the convention indorsement of the Pittsburg committee's schedule of prices for watch cases and watch movements, stating that most of the movement and case makers were in hearty accord with the wholesaler and retailer in this movement. With a mutual agreement upon the selling price of each grade of movement and case unprofitable underselling would be reduced to a minimum, and everybody concerned would make a reasonable and fair profit on his investment.

Col. J. Warner Hutchins, of Philadelphia, was on the program for an address on "Organization" at this session, but on account of a pressure of Masonic duties in Philadelphia was unable to attend the convention. However, his place was very acceptably filled by Col. John L. Shephard, of the Keystone Watch Case Co., Philadelphia, and Dr. C. L. Morris, of the Hamilton Watch Co., both of whom congratulated the Pennsylvania association upon the remarkable strides taken during the past year and the bright outlook for the future. They also complimented the association officers, giving these gentlemen their full meed of praise for the present proud position of the association among its sister associations of the country. The speakers unqualifiedly approved the mutual benefit to be derived by manufacturer, jobber and retailer alike through organization in which all participate and conform strictly and honestly to a live-and-let-live policy.

President Archibald of the American National Retail Jewelers' Association, who has been a very busy man "on the road" for some time in preparation for a rousing convention at Omaha in August next, came in from Washington, Thursday afternoon, and gave his fellow jewelers of the State association an interesting report on the progress of the tariff deliberations as affecting watches. He said he was quite naturally



C. S. WILEY, SECRETARY.

proud of the healthy condition of the association in his home State in every particular, numerically, financially and socially, and referred to the bright outlook for an unparalleled convention at Omaha the first week in August, adding that nothing would please him better than to see the State association send a large delegation there. President Archibald's remarks were warmly applauded, and he was assured that "Pennsylvania would be there in August with both feet foremost." President Archibald returned to his home in Blairsville later.

At the closing session on Friday morning the convention gave its unanimous indorsement to the schedule of prices for the various grades of American watch cases and movements as prepared by the Pittsburg committee, and the matter is now up to the manufacturers and jobbers.

It was likewise decided by the convention to provide a special fund, to be maintained by voluntary contributions from the members of the association, as they individually felt able to contribute, which fund is to be used toward the defraying of expenses of special meetings of the Executive Committee of the association. Over $125 was contributed for this purpose before the convention closed. It is the intention of the organizations to have the Executive Committee meet oftener than has been the case in the past.

The convention also stamped its se of approval on the plan for a systematic n- vass of the entire State between thi- d next May in the effort to increase the t n- bership at least 50 per cent. above the s- ent mark of almost 300.

The uniform State stamping law p posed by THE JEWELERS' CIRCULAR-WE and taken up by the Manufacturing J ers' Association of Newark, N. J., w dorsed.

The report of the Committee on R tions was presented and unanimously dorsed after some discussion among members. It gave general satisfact claring against the practice of manufac ers and jobbers publishing trade with net prices to the retail trade and ing same unsealed to their custom friends in the trade; placed the on record as against the publicat official organ, setting forth that t of the jeweler are most amply su the present time by the trade jo the country, such as THE JEWELERS LAR-WEEKLY, and condemned certa tices now in vogue among sellers of imitation jewelry.

The discussion of the subject, "S Movement Companies Sell Only C Watches?" was dispensed with, also the address that was to have given by A. L. Sackett, of the Buck Co., on the subject, "Pioneers a moters," Mr. Sackett failing to ap to communicate with the association by way of explaining his absence.

The following officers were t in nomination and unanimously President, Ira D. Garman, Phil first vice-president, John M. Rob burg; second vice-president, Col. J. W Hutchins, Philadelphia; third vice-pre I. A. Deisher, Reading; fourth vice dent, George S. Katz, Philadelphia vice-president, W. F. Steinmacher, burg; secretary, C. S. Wiley, P treasurer, P. G. Diener, Harrisburg ecutive Committee—J. P. Archibald, ville; Charles F. Hambly, Philadelp H. F. Seltzer, Philadelphia.

The retiring vice-presidents are Yester and F. C. Bode, while Mr succeeds A. C. Graul on the Executive mittee. With these three exceptio changes were made in the list of o

"Where shall we meet next year" matter was speedily disposed of t vention voting unanimously to acc invitation of the Wholesale J sociation and the Travelers' Asso the Quaker City. The members tri burg are well satisfied with this a ment, as they are going to make effort at Omaha next August to sec 1911 session of the American Natio tail Jewelers' Association for their if successful the sessions of the P vania Retail Jewelers' Association year will be held in Pittsburg in tion with the meeting of the nation By that time it is the expecta officers that the State association w brace a membership of 500 at least. further decided that the 1910 conven the State association in Philadelphia be held during the month of May of the first week in June, as the lar

...ele are generally busier in June than
...Ma

...The delegates to the Omaha convention
...ost were then elected: Ira D. Gar-
...F Seltzer, Charles F. Hambly, J.
...Hutchins, C. S. Powell, F. C. Bode,
...delphia; John M. Roberts, Steele F.
...C S Wiley, J. Hardy, W. F.
...her. Otto Heinemann, Pittsburg;
...ener, E. G. Hoover, E. F. Rinken-
...S. Gitt and H. C. Claster, Harris-
...A. Deisher, Reading. The State
...n will pay the railroad fare of the
...of whom at least one dozen will
...convention.

...djournment a number of the jew-
...ed the demonstration of the South
...tch Co and the Oneida Commu-
...the Commonwealth Hotel, where
...se enterprising concerns had at-
...xhibits of their wares in charge of
...nager Carpenter and J. F. Reidel,
...ly. C. T Higginbotham, superin-
...f the South Bend Watch Co., lec-
...ursday night and Friday after-
...m working models on the "De-
...ver Escapement" and "The Watch
...nd Its Jeweling" to attentive audi-
...le also explained the "Clepsydra,
...Clock," a working model of which
...xhibition in his rooms. By eight
...riday evening a majority of the
...ewelers had departed for their
...l of enthusiasm for the State as-
...which augurs well for a suc-
...nvention at Philadelphia in May.
...e exact date of this convention
...ermined at a future meeting of
...utive Committee, to be held in all
...y in Philadelphia.

Convention Tickings.

...he Philadelphians attending the con-
...re Frank Pritty, L. P. White, Sol.
...rge Hurlburt, representing the jobbers,
...Davis.

...tion from Altoona and Johnston, en
...the Philadelphia convention of the
...mmercial Travelrs of America, which
...urday, extended greetings to the State

...n to Messrs. Carpenter, Shepherd and
...watch manufacturers were represented
...Lee, of the Howard Watch Co., and
...rd Watch Co. also had a representative
...und

...Commings, one of the city's veteran
...rs and jewelers, returned from a visit
...her in Reading in time to attend some
...ention sittings. He was warmly greeted
...her jewelers.

...was well represented at the convention
...Daron and A. S. Felker, both of whom
...hted with the entire proceedings, and
...their hearty support to the movement
...ival of the local association.

...llent group picture of the convention
...s taken by John Lemer, representative
...Roshon, of this city. Many of the jew-
...one of these pictures home as a sou-
...e 1909 meeting at Harrisburg.

...Garman and Messrs. Bode, White and
...the trip from and to Philadelphia in a
...r, departing for home on Saturday
...raveling via Reading. They expected to
...rough "going" on the return trip owing
...s.

...aunce, one of the prime movers in the
...of the short-lived Harrisburg Jewelers'
...of a few years ago, was not able to
...entire convention on account of the
...is chief clerk, Fred Patterson, who has
...ity for several weeks through an attack
...atory rheumatism.

...adelphia convention next year will not
...as large a hall as previous conventions,
...t the Jewelers' Club. President Gar-man believes that better results can be accomplished by grouping the members as closely together as is compatible with comfort. He promises a royal good time for the visiting jewelers.

Many of the local jewelers extended every opportunity to their clerks to hear the discussions in the convention, and quite a number attended regularly the lectures given at the Commonwealth by Mr. Higginbotham, whose explanations of the intricacies of the mechanism of a watch and of watch repairing won for him their everlasting gratitude.

It was a matter of regret that the absence from the city of Governor Stuart and Mayor Meals prevented these officials from formally welcoming the jewelers, but the energetic Secretary-Manager Bell, of the Board of Trade, made an excellent substitute. He told them that Harrisburg would always be delighted to entertain such a representative body of business men.

W. P Denchy, president of the defunct Harrisburg Jewelers' Association, was visited by quite a number of the jewelers who extended sympathy on account of the recent death of his wife. Mr. Denchey has always been strong for organization among jewelers, and while he was not able to take great interest in the convention just concluded, he will likely be found at the front of the line-up for a revival of the local association.

Between convention sessions the local committee were assisted by the various State officers in reviving interest and a better feeling among local jewelers who have heretofore held aloof from organized effort, particularly of a local description, and were much encouraged by the result of their efforts, so much so in fact, that the early reorganization of the Harrisburg Jewelers' Association, probably under a different title, is extremely probable. Harrisburg's representation in the State body is now so nearly complete that it is thought the reorganized association would prove a permanent affair.

United Commercial Travelers of America Hold Annual Convention at Providence, R. I.

PROVIDENCE, R. I., June 5.—After an evening of pleasure some 1,200 members of the United Commercial Travelers of America from all over New England met, yesterday morning, in Arcanum Hall, this city, for the holding of the 14th annual convention of that association. When the delegates began to arrive they were welcomed by the officers and members of Providence Council No. 67, and upwards of half an hour was spent in renewing old acquaintances, talking over old experiences and swapping an "occasional" new yarn.

Among the matters that were considered by the councils during the past year, and which were acted upon by the Grand Council, are the parcels post, which traveling men believe will be detrimental to their profession, and the catalogue houses, so-called, which substitute illustrated catalogues for traveling salesmen. The salesmen insist that this is extremely bad taste, since no stretch of imagination could picture a catalogue enjoying a shore dinner or participating in an annual outing.

To-day, notwithstanding the pouring rain, fully 800 participated in the parade which preceded the sail down the bay and shore dinner. Among those who attended the convention were a number of salesmen associated with the manufacturing jewelry business. Harry E. Jenks, with Albert Lorsch & Co., is sentinel of Providence Council, and others prominent in the parade were: A. Leo Kilkenney, with Thomas W. Lind Co., aid to marshal of First Division; Norman T. Pratt, with George H. Taylor & Co., aid on Second Division, and Kenneth R. Longwill, with Albert Lorsch & Co., aid on Third Division.

Portrait Published in Jewelers' Circular-Weekly Leads to Arrest of Morris Cohen at Cincinnati.

CINCINNATI, O., June 5.—Frank Miller, a young man employed by Michaelson Bros., Race St., claims the reward recently offered for the arrest of Morris Cohen, formerly in business under the firm name of Cohen & Levine at 537 Fulton St., Brooklyn, New York, who, with his partner, Levine, is wanted on a charge of larceny in the first degree by the New York and Brooklyn police. Miller caused Cohen's arrest in this city after seeing his portrait and reading the story in THE JEWELERS' CIRCULAR-WEEKLY of May 26.

It appears that Cohen had been working in this city since March 1, and his face had become very familiar to Miller, who passed him on the street very often. When Miller saw the photograph of the missing Brooklyn jeweler in THE JEWELERS' CIRCULAR-WEEKLY he was sure he knew the man and so informed the police, who called at Gebhardt Bros.' jewelry factory, where Cohen was employed, and arrested him on suspicion. Upon being arrested the prisoner admitted to the police that Miller had correctly identified him, and that the allegations printed in THE JEWELERS' CIRCULAR-WEEKLY were true. He also said that his partner, Levine, has the stolen articles, but the last he knew of Levine he was in Rochester, N. Y.

Cohen while in this city has been passing under the name of "Kellin."

The prisoner was to have been tried June 5 in the local police court, but owing to the fact that the officer from New York had not arrived with the extradition papers the case was postponed until June 8. It will then be dismissed, as the New York officer is expected to arrive here to-morrow and will immediately return with Cohen to Brooklyn.

A strange man, thought to be Levine, was arrested here a few days ago, but after an investigation the police decided it was a case of mistaken identity and released the suspect.

P. W. Taylor, 466 Fulton St., Brooklyn, who was among the jewelers most active in securing the arrest of Cohen, said yesterday that he had not as yet received any detailed account of the capture of Cohen, but that he expected that Lieutenant Coughlin would return to Brooklyn to-day (Wednesday), when he would know more of the particulars in the matter. Mr. Taylor gave all of the credit for the quick apprehension of Cohen to THE JEWELERS' CIRCULAR-WEEKLY. He said that this was only another instance which proved that the best way to catch all who molest jewelers is to publish their description in THE JEWELERS' CIRCULAR-WEEKLY. He complimented this paper upon its efficiency and usefulness to the trade.

E. S. Brown & Co., Terre Haute, Ind., have dissolved. The business will hereafter be conducted by Elbert S. Brown alone.

Brokaw & Hooper, jewelers' auctioneers, 37 Maiden Lane, New York, are conducting a very successful sale for H. G. Shupp, Wilkes Barre, Pa.

Thieves Steal Nearly $2,500 Worth of Diamonds from Missouri Jeweler in Broad Daylight.

St. Louis, Mo., June 5.—Diamonds worth $2,490 were stolen Friday in broad daylight from the show window in the jewelry store of Charles Goodrich, Caruthersville, Mo., while Mr. Goodrich was in his store and the street was crowded with people who were looking at the parade of the Southeast Missouri Drummers' Association. Pieces worth $770 were dropped on the floor by the thieves in their haste.

Mr. Goodrich had fixed up a special display in his window on account of the drummers' meeting. The diamonds he displayed were worth $3,265. There was a box holding three dozen rings and the lid of the box was used as a tray for diamonds on cards. There were four pieces on cards, four studs and four pairs of ear screws.

The robbers came into the store, on the pretext of buying postcards. They did buy cards and pretended to be writing on them while Mr. Goodrich went to the front of the store to wait on a drunken man who wanted to buy a lodge pin. The customer haggled about the price until Mr. Goodrich lost patience and replaced the tray in the case, and to get rid of the troublesome customer walked out on the sidewalk, forgetting all about the men who were writing post cards. When he re-entered the store one of the men was still there, still writing, but in another position, and the other had gone. The remaining one also left a moment later.

It was not until after supper that Mr. Goodrich discovered his loss. Stepping out on the sidewalk for a hit of fresh air he glanced at his window and noticed the absence of the diamonds. Hurrying into the store, he made an examination and found on the floor a pair of ear screws worth $175 and three studs worth $250, $200 and $145. The pieces had evidently slipped off as the thief tilted the box to get it out of the window.

Mr. Goodrich has offered a reward of $200 for the apprehension of the thieves, and has given a description of the two men. One was short and of heavy build and had black hair and black eyes. The other was tall and had a long face with pores so large as to give him somewhat the appearance of being pock-marked. Both appeared to be about 26 years old.

Mr. Goodrich is an aged man and the loss is a severe blow to him.

Receiver Appointed for E. T. Gotsch, St. Louis, Mo., in Bankruptcy Proceedings Begun by a Creditor.

St. Louis, Mo., June 5.—Referee in Bankruptcy Coles to-day appointed Chase Morsey receiver for E. T. Gotsch, 4102 Olive St., and issued an order for an examination into the business of Mr. Gotsch. The action was taken on the application of the Eisenstadt Mfg. Co., filed yesterday, asking for an attachment and that Mr. Gotsch be declared an involuntary bankrupt. The Eisenstadt company's action followed the discovery that Gotsch had filed a bill of sale and that his entire stock had been moved out of his store some time between Tuesday afternoon and Wednesday morning. According to statements of interested creditors, they have been unable to ascertain the present whereabouts of Mr. Gotsch and do not know where to look for his stock.

Gotsch, who is a son of Edward A. Gotsch, 4208 Easton Ave., and a nephew of William Gotsch, 4196 Manchester Ave., both well known jewelers, had been in business on Olive St. for something over two years and had been quite successful. He was sanguine that everything would come out all right, but his creditors became concerned last February and held a meeting, and with the permission of Gotsch his books were examined, but the creditors agreed to give him a chance to make good, and no action was taken at that time. Several St. Louis firms are said to be among the creditors.

Programme of the Annual Meeting of the Missouri Society of Retail Jewelers.

St. Louis, Mo., June 5.—Claud Wheeler, Columbia, Mo., president of the Missouri Society of Retail Jewelers, completed today the programme for the annual meeting to be held at the Jefferson Hotel here, June 21 and 22.

The subjects to be discussed include the mail-order question and "the jobber who sells at retail," and there is no doubt that the meeting will be enlivened by warm discussions.

The men assigned to read the papers and open the discussions are recognized as among the most progressive and most intelligent in the State. The delegates may be depended upon to do the rest.

The programme is as follows:

MONDAY, JUNE 21.

Morning Session.

9:00.—Registration and informal reception.
9:45.—Meeting called to order. Prayer.
10:00.—Address of welcome. Response by Adam Hafner, of DeSoto.
10:30.—Report of secretary and treasurer.
10:45.—Roll call and receiving new applications.
11:00.—President's address, Claud Wheeler, Columbia.
11:30.—"The Mail Order Jeweler and How to Compete With Him," R. E. Meeban, Norborne.
12:00.—Adjourn for lunch.

Afternoon Session.

1:30.—"The Jobber Who Sells at Retail," R. D. Worrell, Mexico.
2:00.—General discussion of above subject.
3:00.—Presentation of resolutions and referring to proper committees.
3:30.—Adjourn.
Evening to be arranged for.

TUESDAY, JUNE 22.

Morning Session.

9:30.—Call to order. Report of committee on credentials.
10:00.—"Possibilities of the Show Window," S. J. Huey, Excelsior Springs.
10:30.—"Shell of Our Business," Fred Pilcher, Mexico.
11:00.—"Kernel of Our Business," Charles Bard, Sedalia.
11:30.—"What Is a Fair Fixed Selling Price?" L. A. Spurlock, Rockport.
12:00.—Lunch.
1:30.—Report of committee on resolutions.
2:00.—"Shall We Instruct for a National Official Organ?" M. E. Schmidt, Booneville.
2:30.—"Civic Duties of a Merchant—A Jeweler in Particular," Otto Buder, St. Louis.
3:00.—"Should Watch Companies Sell Only Complete Watches?" Anderson Blanton, Paris.
5:30.—Fixing time and place of next meeting. Election of officers.
7:30.—Grand boat excursion on the Mississippi, free to all retail jewelers and opticians.



John J. Kappes will soon open a je store at Batesville, Ind.

Jos. Schultz has commenced busin 314 Redzie Ave., Chicago, Ill.

Block Bros. recently started in bu at 310 State St., Chicago, Ill.

J. R. Miller has engaged in the je business at Warrensburg, Mo.

P. Koopman has opened a store Omberson's office, at Iona, Mich

A. A. Bastar has opened a store 12th St. and 40th Ave., Chicago, Ill.

C. E. Peterson has rented quart Bodie, Cal., where he will do repairin

William J. McDermott has starte enameling business at 299 Weyb Providence, R. I.

H. Wahnken & Co. is a new firm o in precious stones at 632 Bartlett bu Atlantic City, N. J.

R. H. Geise is now located at lantic Ave., Atlantic City, N. J., wh has an attractive store.

Z. L. Von Dack & Son have op new store at Tracy, Cal., and have in a repairing department.

Philip S. Hyde, eyesight speciali opened an optical parlor at 1822 A Ave., Atlantic City, N. J.

Charles Tourville is about to open in Amherst, Wis. Among other thi will carry a line of jewelry.

A. R. Rausch has opened a store low, Cal., and is making a spec watch and jewelry repairing.

S. Horonstein is another jewe has opened a shop in Atlantic City He is located at 1822 Atlantic Ave

John Kalhmeyer, Atwater, Minn leased the front of the Anchor o Dassel, Minn., where he will ope a

Fred A. Harmon, until recently a at the Kansas City Horological and School, has opened a store at C Idaho.

Miller & Wilkens, Philadelphia, P. opened a store at 609 Bartlett b Atlantic City, N. J., as manufacturi elers, diamond and pearl setters a pairers.

The Dalton Jewelry Co. is a ne cern which has begun business at Ga. H. S. Rosenthal, of Tampa, manager of the concern, which w in jewelry, cut glass and art wares

Carlisle Indian School Asks B Supply Silver Plated Teaspoo

WASHINGTON, D. C., June 4.—M man, superintendent of the Indian Carlisle, Pa., is inviting proposal June 16 for supplies for the ye among the items called for are 1 Rogers silver teaspoons.

Rollin Austin, Onawa, Ia., has r to Akron, O.

Sena Amends Tariff Bill by Inserting Jewelry Schedule Demanded by New England Manufacturers.

WASHINGTON, D. C., June 5.—In the Sen- Thursday night, Senator Aldrich intro- as an amendment to the jewelry e the proposed paragraph prepared committee of the New England Jew- nd Silversmiths' Association, which ered in the House and rejected.

sday night the Senate made rapid s in the sundry paragraph. When ph 444, known as the jewelry para- was called, Senator Aldrich arose clared that in accordance with a notice he offered a substitute for ph 444, fixing specific duties on jew- ead of the ad valorem. The amend- s as follows:

44. Chains, pins, collar, cuff and dress charms, combs, millinery and military or- together with all other articles of every n, finished or partly finished, if set with precious stones composed of glass or cept imitation jet), or composed wholly et value of silver, German silver, white ass, or gun metal, whether or not en- washed, covered, or nickel, and designed n on apparel or carried on or about or to the person, valued at 20 cents per ces, one cent each, and in addition ree-fifths of one cent per dozen for each the value exceeds 20 cents per dozen; gs and materials of metal (except iron or of metal set with glass or paste, partly finished, suitable for use in the re of any of the foregoing articles (ex- valued at less than 30 cents per yard, nickel or nickel-plated chain), valued s per gross, three cents per dozen pieces, dition the one-half of one cent per gross one cent the value exceeds 72 cents per e, curb, cable, and other fancy patterns without bar, swivel, snap, or ring, com- rolled gold plate or of silver, German ite metal, or brass, not exceeding one- ne inch in diameter, breadth of thickness, 30 cents per yard, six cents per foot, ddition thereto three-fifths of one cent for each one cent the value exceeds 30 yard, finished or unfinished bags, purses, articles, or parts thereof, made in chief metal mesh composed of silver, German white metal, valued at $2 per dozen cents per piece, in addition thereto s of one cent per dozen pieces for each the value exceeds $2 per dozen; all of oing whether known or not denomina- otherwise provided for in any other para- this act, 25 per cent. ad valorem in ad- the specific rate or rates of duty herein all articles commonly or commercially jewelry or parts thereof, finished or un- including chain, mesh, and mesh bags s composed of gold or platinum, whether set with diamonds, pearls, cameos, coral precious or semi-precious stones, or imita- eof, 60 per cent. ad valorem.

Manufacturing Building of Attleboro, Mass., Menaces Plants of Many Jewelry Firms.

TTLEBORO, June 7.—Attleboro was given are this morning when a fire broke at 4:40 in the old stone Power build- as it is now called, the Robinson i The factory is located in the the jewelry district and the flames time raged with a fury that indi- ey would spread to the adjoining Efficient work by the Attleboro rent, under Chief Packard, confined e entirely to the shop of Smith & son, on the top floor.

re had its inception in that shop dipping room. When discovered flames had reached such proportions was beyond the reach of the em- ployes, although they made a splendid fight.

Dobra Bros., E. H. Eggleston & Co., and the Winthrop Mfg. Co., on the lower floors, were not touched by the flames, but sustained a loss through water.

It is estimated that the fire will cause a damage of $15,000. Smith & Richardson are the heaviest sufferers.

Optical Society of State of New York Holds Meeting at Albany and Decides to Affiliate With the A. A. O.

ALBANY, N. Y., June 7.—Nearly 100 members of the Optical Society of the State of New York attended the 14th annual convention, held to-day in the Ten Eyck Hotel, in this city. The principal business of the meeting was the consideration of questions connected with the enforcement of the new optometry law. The entire afternoon was given up to a series of addresses on the general subject, "How to Make the Optometry Law Most Effective." Among those who spoke on this subject were: W. W. Bissell, Rochester; James Holden, Syracuse; P. Boyle, Glens Falls; H. F. Pitts, Kingston; E. A. Newing, Binghamton.

The officers and executive committee were authorized to obtain legal advice, preferably from W. W. Armstrong, Rochester, who framed the optometry bill when he was a member of the State Senate, as to the best method for optical societies to proceed in prosecuting violators of the law.

President Edward E. Arrington, Rochester, presided at the meeting and spoke on various phases of optometry in his annual address. Reports were submitted by P. A. Dilworth, New York, as secretary; J. P. Simcox, Buffalo, treasurer; H. M. Bestor, Rochester, chairman of the executive committee, and B. B. Clark, Rochester, chairman of the legislative committee.

It was decided to affiliate with the American Association of Opticians, beginning Jan. 1 next. President Arrington was chosen a delegate to the national convention, to be held June 21-24 in Atlanta, Ga.

The old officers were unanimously re-elected, including President Arrington, Secretary Dilworth, Treasurer Simcox and Vice-President A. M. Kenney, Utica.

In the evening a banquet was enjoyed at which Governor Hughes, who signed the optometry bill, addressed the optometrists. Speeches were made by C. F. Prentice, New York, chairman of the New York State Board of Examiners in Optometry; A. Jay Cross, New York, and others.

Jewelry Schedules in the New Tariff of the Dutch East Indies.

WASHINGTON, D. C., June 6.—The Dutch East Indies has established a new import tariff superseding that of December, 1899, and among its provisions are the following:

Gold and silver bars; free.
Gold and silver coins; free.
Corals of glass; 6 per cent. ad valorem.
Crystal; 10 per cent. ad valorem.
Ingots of gold; free.
Jewelry, other than of gold and silver; 6 per cent. ad valorem.
Optical instruments; free.
Pearls, set or not; free.
Plated ware; 6 per cent. ad valorem.
Precious stones, set or unset; free.
Silver; free.
German silver; free.
Jewelry, of gold or silver; free.
Clocks and watches; 6 per cent. ad valorem.

Newark.

B. M. Shanley, Jr., acted as toastmaster at the 59th anniversary banquet of the Young Men's Catholic Association, held here recently.

Formal announcement was made last week of the change of the concern known heretofore as Schwartz & Gray, Inc., to the Gray-Howes Co., Inc., makers of gold jewelry, 95 Oliver St. The members of the firm are Charles B. Gray and Jean P. Howes.

J. E. Braunsdrof, just back from Europe after a successful business tour, reports that American goods are being sold there in fair quantities. Mr. Braunsdrof, in conversing with several of the jewelry makers and retailers abroad, found a generally optimistic feeling.

Leon Sutton is out on bail in Jersey City, N. J., on a charge of larceny. He is accused by Michael Breen, a diamond dealer, of having taken two diamond rings from him in a saloon. Breen was endeavoring to sell Sutton the rings and handed him several. When Sutton returned them Breen claimed two were missing. Later they were found on the floor nearby. The arrest followed.

Charles Jeones or Genosky, as the name is sometimes given, who, it is alleged, was caught in the cellar of George J. Busch's jewelry store, High St. and Springfield Ave. recently, sawing the beams of the floor above, was arraigned, last week, before Judge Ten Eyck in the Court of Common Pleas and pleaded not guilty. He was unable to furnish bail and was remanded for trial on June 9.

Judge Adams, sitting in the Supreme Court, Circuit, granted a non-suit, last week, in the action brought by Albert Meurer against the William B. Kerr Co. Mr. Meurer is a gold worker by trade and was employed by the Kerr concern. About a year ago he was chiseling a piece of hard alloy when a chip flew and lodged in his right eye, destroying the sight. He sued for the sum of $15,000 damages. The defense contended that he assumed certain risks when he took the job and that the employer was in no way responsible. This contention was sustained by the court.

Felix Lemmer and Edward Anderson have been held by the Newark authorities for the Grand Jury on a charge of stealing from the jewelry department of the W. V. Snyder Co. The alleged robbery occurred more than a month ago. Lemmer was arrested last week and Anderson a few days later. Through the apprehension of the former rings, watches, opera glasses, shirt studs, tie clasps and gold pencils were recovered. In all nearly $500 worth of goods were found. It was while Lemmer was working in the store, which was at that time about to become the property of Goerke & Co., that the thefts are alleged to have occurred. Watches were traced by detectives through the numbers of the cases. Both Anderson and Lemmer were held under bonds. The former is said to have a pawn ticket for one of the watches in his possession. At the time of the thefts he was employed in the store as an electrician. Lemmer's father was doing the painting at the store.

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¶ Every jeweler will want to make additions to his stock to meet the special demands of the WEDDING SEASON. Now is the best time to make selections.

¶ The Gorham Company have provided for every want, large and small.

¶ The Gorham Company manufacture for the legitimate Jewelry Trade only, and do not distribute their wares through the dry goods or department stores, either surreptitiously or otherwise.

¶ The Gorham name needs no introduction to the most exacting customers.

¶ Everybody knows that the Gorham trade-mark is a guarantee of the most approved styles as well as of the quality of the ware that bears it.

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SAN FRANCISCO, Temporary Office 1103 Broadway, Oakland, Cal.

LONDON, Ely Place

WORKS: Providence and New York

HE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

BLISHED EVERY WEDNESDAY BY
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IN another column of tnis issue will be found the draft of the letters which have been sent to the manufacturers of watches and watch cases by the committee of the Pittsburg branch of the Pennsylvania Retail Jewelers' Association appointed to draw up a plan looking to the abolition of the cutting of watch prices. The committee, which worked under John M. Roberts, of Pittsburg, as chairman, has given the subject the most careful consideration and spent time and trouble in formulating a retail price list for watch movements and cases which has been submitted to manufacturers with the letters before referred to. The list is not published this week, but may appear in a later issue, when it is definitely decided exactly what these prices will be. The suggestions of the committee have the endorsement of the jewelers of the State of Pennsylvania, and the matter may be laid before the convention of the American National Retail Jewelers' Association when that body meets in August in Omaha. It is possible that the manufacturers of watch movements and cases (most, if not all, of whom seem to appreciate the work of the committee) will agree with the committee upon a definite list of retail selling prices which they will protect, in which event further action on the subject on the part of the retail jewelers will be unnecessary.

The Effectiveness of Publicity.

THE effectiveness of a trade journal as a medium to capture thieves and crooks has too often been demonstrated to require mention in these columns, and publicity has been found to be equally effective in locating merchants or workmen who have skipped out from a locality after indulging in transactions which proved disastrous to people who trusted them. However, in no recent instance has the latter been more quickly accomplished than in the incident reported in another column of this issue which led to the arrest in Cincinnati, O., of Morris Cohen, of the firm of Cohen & Levine, Brooklyn jewelers, who skipped out from the latter city early in February, leaving a number of jewelers to mourn the loss of goods which had been entrusted to them.

Despite the fact that the Brooklyn police have been working on the case for months notifying the police in other cities to help them in the search, no trace of either of these men had been found. One of the victims, however, an old retail jeweler of Brooklyn and a subscriber of THE JEWELERS' CIRCULAR-WEEKLY, who had noted the effective service performed by this journal in many instances of this kind, insisted that the police supply us with a photograph and full description of the men wanted. A photograph of Cohen was obtained, and this, with the description of both men, appeared in the issue of May 26. THE JEWELERS' CIRCULAR-WEEKLY reached Cincinnati on May 27, and the following day Cohen was in custody in that city.

The missing jeweler had been working in Cincinnati since the first part of March under an assumed name, and had been apparently absolutely safe from arrest until the picture appeared, when a young man working in another jewelry shop who happened to have seen the missing jeweler very often, recognized the photograph the moment it appeared, and immediately sent word to the police.

When arrested Cohen acknowledged his identity and also the truth of the story which appeared in this journal. He said, however, that the missing goods were in the hands of his partner, and the last he had seen of him was in Rochester. It is likely that had the police supplied THE JEWELERS' CIRCULAR-WEEKLY with pictures of both men, Levine's arrest would also have been accomplished by this time.

Advertisements go where salesmen cannot.

An Important Ruling in Bankruptcy Law.

AN important decision in bankruptcy law was rendered recently by Judge Dodge in the United States District Court at Boston, and is to the effect that debts discharged under a common law assignment must be added to the claims unpaid or liabilities of the assignor when he is petitioned into bankruptcy. By this court's decision a common law assignment is regarded as a constructive fraud upon the bankruptcy act that attempts to hinder and evade the workings of the federal courts and has a tendency to deprive the latter of their jurisdiction over bankrupt estates. This decision will have an important bearing on all proceedings of any kind under State laws, even those which have heretofore been considered as not abolished by the Federal Bankruptcy Law, but as effective as long as the bankruptcy act had not been invoked.

This decision of Judge Dodge arose out of a petition in bankruptcy filed against a Boston jeweler, who had previously made a common law assignment to his counsel, June 1, 1908. At this time his liabilities amounted to $4,529 and his assignee later made a settlement with creditors on a basis of 25 cents on a dollar. Releases were signed and the assignment assented to by all but nine creditors who instituted the involuntary bankruptcy proceedings. The total claims of the petitioners amounted to but $900, and as the bankruptcy law provides that an involuntary petition can only be made against a debtor when the debts are more than $1,000, the petition was fought by the assignee and debtor on this ground. The petitioning creditor in answer to this defense alleged that the liabilities of the defendant were not only the $900 he owed them but also the debts to other creditors, which had been paid and discharged under the assignment proceedings, and the referee who heard the matter took this view of the case. The District Court in sustaining the referee ruled that, under the Bankruptcy Law, indebtedness is based upon the amount of provable debts existing at the

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time of the filing of the petition; t
debts in this case paid by the assig
revived for the purpose of being
and they may therefore be counte
with the unpaid debts; also that del
paid under and by virtue of the ass
are preferences so that they come
the category of provable claims a
the entire assignment is a preferenc

This decision will have an in
bearing on bankruptcy law as it is
time that the points at issue ha
adjudicated by a Federal tribunal.

Large Gem Imports During May.

THE sat is
conditio
diamond and
stone market
as the importations of gems by this
is concerned, has kept up as well
out the month of May just past a
any of the preceding months of t
the total importations for May e
the amount recorded for April, a
paring favorably with the averag
of previous years. While the valu
precious stones and pearls record
appraisers stores in New York du
past month did not equal the tota
month of May, 1907, 1906 and 1
are greater than the total import
May during 1904, 1903 and 1902, a
over five times the value of the imp
of May, 1908.

According to the official figures
by the Appraiser of New York, W
last, last month's gem imports am
$2,689,213.49 as against $463,454
corresponding month of 1908. Th
tion of the precious cut stones a
was very large, amounting to $1,
as against $287,308.77 last year,
value of uncut stones, principally d
amounted to $721,697.62 as again
146.08. In view of the above
satisfaction at the demand of the
market expressed in the diamond
Amsterdam, Antwerp and London
ily be understood, particularly
number of buyers from this cou
in the European diamond center
into consideration.

How the importations of last m
pared with those of previous year
seen at a glance from the fol

May.	*Uncut.*	*Cut.*	
1909....	$721,697.62	$1,967,515 87	$
1908....	176,146.08	287,308 77	
1907....	624,829.00	2,556,606 00	
1906....	1,347,862.10	2,673,512 96	
1905....	972,918.95	2,260,906 00	
1904....	1,051,594.42	1,328,241 00	
1903....	567,086.18	1,855,197 78	
1902....	889,229.02	1,386,617 04	
1901....	1,235,877.78	1,944,885 00	
1900....	515,597.85	801,761 16	
1899....	432,851.45	1,200,711 00	
1898....	134,909.10	202,750 85	

L. W. Stock, Clearfield, Pa., h
a position with Edward B. Lec
eler and silversmith at North
Wash., as has also Jos. Bockn
Leckey now employs five m
that business in North Yakima
at a great rate. He expects to
his store in August and is no
made in Portland special fixtu
will cost between $8,000 and $10

New York Notes.

G. Hudson, North Attleboro, Mass., town, last week.

"Je" Roseman, of A. Roseman, Elmira, visited this city, last week.

Mris Harrison, 125 Fulton St., Brook- reported out of business.

s Stern, Providence, R. I., was a on Maiden Lane, last week.

am Adler, a retail jeweler, Atlantic J., was in town, Thursday.

M Thein, employed by I. Schwartz, is spending a vacation in town.

arris & Co., formerly located in Al- re now situated at 611 Broadway.

s Silverstein, a retail jeweler of this changed his name to Moses Black.

Faves, of Eaves Bros., Montreal, as in town, last week, buying goods.

Loevenhart, of the Crown Jewelry Louis, Mo., was a recent local

Lederer, of the S. & B. Lederer urned last Thursday from a busi- p.

rd Martin, salesman for the C. H. o., Attleboro, Mass., was in town, k.

Woodruff, a retail jeweler of d. N. Y., has moved to North Con- H.

Dobra, a jewelry colorer, Attleboro, was seen in the Maiden Lane dis- week.

a Ruggles, salesman for W. E. Rich- o., Attleboro, Mass., returned from st Friday.

stren, of Davis & Westren, whole- elers, Toronto, Can., was a caller ty, last week.

rd & Co. have sold out to William ea, who will continue the business change of style.

Peckham, of J. H. Peckham & Co., ttleboro, Mass., spent several days m's local offices.

Tuller, who is opening a new retail Columbus, O., has been in town e past week buying stock.

s J. Tonry returned early this m his first trip with the lines of rn Jewelry Co., Providence.

Neff has purchased the Fred D. lock of jewelry and stationery and ures at Hammondsport, N. Y., for

& Clust, 23 John St., are the i the prizes given for the games Acorn Athletic Association, which l last Saturday.

Cockburn, of Dickens, Cockburn oronto, Can., was a visitor in this week. He sailed yesterday on the a for Bermuda.

m Fisher, said to be a jewelry f this city, was fined $10 last week anda, N. Y., for peddling in that out having a proper license.

Benjamin, a traveler for Boss & Attleboro Falls, Mass., was taken a Rochester, N. Y., last week, and ve up his trip and come home.

re Schisgall, importer of clocks, nbers St., started, Monday night, tee weeks' trip. He will visit Chi- ladelphia, Boston and other cities e trip.

The Newberger Jewelry Co. has opened a store at 1 Park Row. The members of the firm were formerly in the loan business at Eighth Ave. and 48th St., and have been in the trade 15 years.

Gardner F. Williams, the well known authority on diamond mining, sailed, Saturday, on the *Celtic* for England, en route for South Africa. Mr. Williams arrived in New York, last Friday, from the Pacific Coast.

C. N. Grey, attorney for the Jewelers Board of Trade, is in New Orleans on business for the Board, and will be in Mobile, Ala., to-day, to represent creditors at the sale of the S. A. Burgoyne Jewelry Co.'s stock. He will stop at Atlanta, Ga., on his way back, on business matters.

Henry Ferris, a French jeweler, who lived at 454 Ninth Ave., was found dead in his bed, last Thursday afternoon, by Mrs. Mary Santio, a housekeeper. Dr. Monroe, of the New York Hospital, advised Coroner Acritelli that an autopsy be performed. The body was removed to the Morgue.

Sidney K. Kaufer, of Kaufer & Kreugel, manufacturers of diamond mountings, 102 Fulton St., was married, last evening, at Murray's, on 42d St., to Miss Rose Goldblum, daughter of Joseph Goldblum, of this city. Only the immediate relatives of the contracting parties were present at the ceremony. A wedding supper was served and the happy couple then started on a honeymoon trip which will include Atlantic City, Niagara Falls and other places.

Disappointed because her husband, who had been a manufacturer of jewelry boxes in this city, had been forced to close down his plant and take a position with a big firm of jewelers, Mrs. Elizabeth Hensler, living at 2135 Jamaica Ave., Brooklyn Hills, tried to commit suicide last week. She was found by the neighbors lying on a couch with a tube from a gas jet in her mouth. The police were notified and she was removed to St. Mary's Hospital in Jamaica. It is reported that she will recover.

The Chas. F. Noyes Co. has leased from Seth Sprague Terry to Edward Holbrook, of the Gorham Co., for 21 years, the building at 20 John St. Mr. Holbrook is president of the Maiden Lane Realty Co., which owns the Silversmiths building at 15 and 17 Maiden Lane, running through to 18 and 22 John St. The lease to Mr. Holbrook is the outcome of an interesting real estate situation which occurred when the single lot at 20 John St. was shut in on both sides by the erection of the Silversmiths building. A new front and floors are being laid in the building which is being remodeled.

The June meeting of the Optometrical Society of the City of New York will be held this evening, at eight o'clock, at 29 W. 39th St. The executive committee, in all probability, will report on its work of revising and printing the new constitution and by-laws, and on the printing of the certificates of membership. The matter of rates, etc., to the annual meeting of the Association of Opticians will be discussed for the benefit of those who expect to go to Atlanta. A flat round trip rate of $35.85 has been offered by trunk lines, but the trip can be made for less, it is said. At the meeting there will be a number of applications for membership to be voted upon.

James Hyde Young, who was at one time connected with the old firm of Smith, Young & Co., who were located at 2 Maiden Lane, died at his home, 71 E. 96th St., Wednesday of last week, of pneumonia. He was born in 1825 on Fulton St. As a young man he entered the firm of Smith, Young & Co., founded by his father. Many years ago he retired from active business. He was married to Sophie Douglass, daughter of George Douglass, an old time commission merchant. Deceased was identified for a number of years with the Fifth Avenue Presbyterian Church and was prominent in Sunday School work. The funeral was held last Friday morning in the Fifth Avenue Presbyterian Church.

The Jewelers Security Alliance has been notified of the robbery of the jewelry store of John C. Dwyer, 30 E. Washington St., New Castle, Pa., where $350 worth of jewelry, including three gold watches and two diamond rings, which were among the prizes offered to the winner of a newspaper popularity contest, were stolen. Entrance was gained to the store through a skylight 20 feet above the floor. The robber removed a pane of glass and cut through the iron gratings which protected the entrance, and then, by using a rope, swung himself to a case beneath. The clerk who visited the store on the night of the robbery to arrange the lights for the night did not see anything amiss when he was there. The burglar evidently made his exit the same way he entered. A reward of $100 is offered by the Alliance for the apprehension and conviction of the man.

The 26th annual exhibit of the work of the students of the Pratt Institute, Brooklyn, was held Thursday, Friday and Saturday of last week and attracted much attention. Prominent in the exhibit was the display of jewelry, art metal work and enameling, on the fourth floor of the main building. The exhibits were displayed in large glass cases and consisted of a varied collection of rings, pendants, bracelets, stick pins, brooches, scarf pins and hammered copper. The course in jewelry and metal chasing during the past year has met with marked success. The regular course extends through three years. The work is designed and modeled in wax, cast in plaster and then wrought in copper, silver and gold. The course is under the supervision of Walter Scott Perry, director of the department of applied arts, but immediately in charge of Carl F. Hamann, who directs the work both of the day and evening classes. He is an expert jeweler, having been formerly connected with Durand & Co., and later with Tiffany & Co. The winner of this year's silver medal in the general exhibition was Ethel Sutherland, who showed a bracelet made in gold of delicate filigree work studded with lapis lazuli stones set in the latest approved manner. A splendid display shown in another case earned for Benjamin I. Carpenter of the art metal course the gold medal presented to him by the institute for showing the highest degree of skill in his class.

L. P. Kadison, of Fera & Kadison, 65

(*New York Notes continued on page 83.*)

1851 The Jeweler's Bank for half a century in the same location 190

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New York Notes.

(Continued from page 81.)

St., sailed for Europe, to-day, on *ania*. He will visit the European centers.

anager of Chopard Frères Co., 56 Lane, sailed for Paris, Tuesday of w , on the *Rhyndam*.

nd E. Jacobson, of Jacobson Bros., ohn and Nassau Sts., will leave, r Europe on the *Lusitania*.

rrows, of the H. F. Barrows Co., ied by his wife, returned from a rope recently on the *Lusitania*.

H. Rogers, of Hayden W. & Co., 2 Maiden Lane, sailed, yes- r Europe on the *Kronprinz Wil-*

Judels, with Henri E. & Jos. E. s returned from a western busi- He visited Chicago, St. Louis, and Buffalo.

Bros., 51 Maiden Lane, who asked tension in February, 1908, under dness of $31,000, report that they ed all claims in full.

Mamluck, of Julius Mamluck & Nassau St., accompanied by his and daughter, sailed yesterday *onprinz Wilhelm* for Europe.

rable damage was done to the ore of C. L. Henslet, on the third building at 327 Fulton St., Brook- d by fire, which occurred there

all of the night of June 1 and morning of June 2 the City Hall ck was dark, owing to the illness Kayes, for 25 years janitor of

nerican Electroplating Co. has rporated with a capital of $25,- incorporators are: W. F. Kraus, rgang, New York City; E. D. nd H. I. Huber, Brooklyn, N. Y.

Simone, of the F. De Simone Son porters and manufacturers of coral moise, 71 Nassau St., sailed for esterday, on the *America*. The office is now represented by A.

and Louis Jaskow, of Boden- Jaskow, 87 Nassau St., and lee, of Klee & Groh, Rochester, iled for Europe to-day on the *Lincoln*. They will visit Amster- Antwerp.

Eschberg, representing L. W. Levy Broadway, who is at present in markets, reports that jet goods ing rapidly in price owing to the mand. He has already secured ollection.

Goldsmith, of Ingomar Gold- & o., 180 Broadway, and his son ether with H. A. Dillon and Dr. Throp, Gloversville, N. Y., spent a fishing trip at Piseco Lake, Ham- ty, in the Adirondacks, last week. e the trip in Mr. Goldsmith's b.

Philadelphia Jewelers' Club has ex- invitation to members of the Club, of this city, to attend their celebration, to be held in Phila- ne 29. One of the principal features of the day will be a baseball game between two teams representing each club, which will be played at American League Park.

Notice is given to creditors of Edward J. Kornfeld, formerly in the optical business at 110 E. 23d St., that a meeting of creditors will be held at the office of Stanley M. Dexter, trustee in bankruptcy, on June 12, at 12 o'clock, at which time creditors may attend, prove their claims and appoint a trustee. Mr. Kornfeld was adjudicated a bankrupt on May 20.

The Board of United States General Appraisers has sustained a claim filed by Sigmund & Weil regarding the classification of metal boxes with painted porcelain tops. The Collector assessed them at 60 per cent. under the Dingley tariff as decorated china. General Appraiser Hay, who wrote the decision for the Board, says that the importers' contention that the metal is the component of chief value is correct and the articles should be so assessed. It is, therefore, held that the proper rate of assessment is 45 per cent.

Eugene McGuire, a retired jeweler of this city, died, Tuesday of last week, at St. Catharine's Hospital, and the funeral services were held from that place Thursday afternoon. His home was at 51 Prospect Pl., Brooklyn. He was born in County Mayo, Ireland, 81 years ago, and since his retirement from business 15 years ago made his home in Brooklyn. He was a member of the Morning Star Council, Knights of Columbus, and Hughes Council, Catholic Benevolent Legion. He leaves one son, Eugene. The interment was in Calvary Cemetery.

A man who disembarked, Saturday, from the French liner *La Provence* attracted the attention of Timothy Donohue, Special Customs Inspector, who followed him and learned from his baggage labels that he was Dr. John Rossi, of Utica. The inspector, it is alleged, found a number of small white paper boxes containing a collection of undeclared jewelry. The boxes contained a pair of diamond and pearl earrings, a gold bracelet and other smaller articles of adornment. They were seized. The man was permitted to go to Utica, where he said that he had an important operation to perform.

A suit has been started by John Lawrence, Newark, N. J., against L. W. Sweet & Co., 37 Maiden Lane, to recover damages for alleged false imprisonment growing out of his arrest in May, 1907. This was on a charge preferred against him that he had removed the setting from a diamond ring which he had purchased on the instalment plan and substituted a paste diamond in its place. The charge was not sustained in court. A member of the firm of L. W. Sweet & Co. said that the ring was sold to Lawrence by one man and another man went to collect the payment, and personally preferred the charges against him.

Wholesale jewelers from various parts of the country are in New York to attend the annual convention of the National Wholesale Jewelers' Association. Mr. Massa, of the Bauman-Massa Jewelry Co., St. Louis, president of the association, was here, yesterday, to attend meetings of the various committees, and will preside at the convention which is to be held in the Silversmiths' building, 15 Maiden Lane. New officers are to be elected and business of importance to the association transacted. Friday the New York association will entertain the out-of-town members by a water trip to Coney Island, where a shore dinner will be served.

The Jewelers Board of Trade reports that the organization will not be able to properly prosecute proceedings in the matter of N. Berger, of this city. It was the Board's intention to have an exhaustive investigation made in order to decide whether or not the debtor's offer of compromise should be accepted, and in accordance with this plan attorneys of the Board filed objections to the confirmation of the composition. At the last moment it became necessary to have executed the affidavit of creditors in whose name the objection had been filed, and who had authorized the Board to use its name. The creditors refused to execute same, and in consequence the whole matter has fallen through. The indications now are that the debtor's offer of compromise, which has been accepted by a majority of creditors in number and amount, will be confirmed by the court.

The Jewelers 24 Karat Club of this city has sent out announcements that the eighth annual outing of the club will be held July 31 at Port-au-Peck Hotel, Long Branch, N. J. Members will leave New York by the Sandy Hook boat from the foot of Cedar St., at 9:15 A.M. They will go by train to East Long Branch Station, and then by trolley to Pleasure Bay. It is desired that many members by attending will make this Summer's outing more successful than the one held a year ago, when there were 150 present. A Rhode Island clam bake will be served at 2 o'clock, and music will be furnished by the band of the First Regiment, N. G. N. J. The Athletic Committee is working on field events, including baseball, etc., and a notice will be mailed to the members later about this part of the day's pleasure. Members of the Outing Committee are: David Kaiser, chairman; Geo. R. Whitehead, Edwin R. Crippen, J. Warren Alford and Percy H. Savory.

Despite the inclemency of the weather the annual outing of the Maiden Lane Outing Club was held Saturday at Ekstein's Park, West New Brighton, S. I., and prove a decided success in every respect. Saturday morning it looked as if there would not be a very large attendance because of the rain, which it seemed would make it impossible to hold the ball game and other field events, but 59 members of the association took the Staten Island ferry during the morning and were on hand in time to witness the ball game, which was played between teams captained respectively by George Heywood and James Lincoln. The contest was interesting throughout, and not until the last inning had been played was it certain which team would win. The final result was 9 to 7 in favor of Captain Heywood's tossers. Heywood and Roberts were the batteries for the winning team and Lincoln and Ulmer officiated for the opponents. The game was umpired by Stanley. After the ball game

(New York Notes continued on page 85.)



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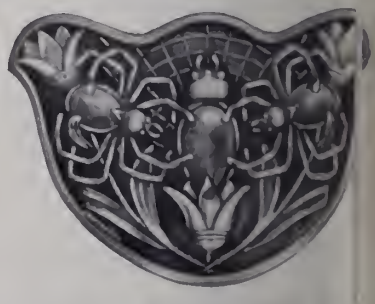
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New York Notes.

(Continued from page 83.)

he was served and in the afternoon ri events were held. They included fo wing contests: Shot putting, won Le Simons; running broad jump, g Heywood; 50-yard dash, George h ; throwing base ball for distance, ge Roberts; quoit contest, won by atson and Frank Byrnes, and the n ontest, won by W. J. Ward. After e events the members of the club d to Ekstein's and an elaborate s served at 6:30 P.M. During the bowling, card playing and music the time and provided enjoyment ovial jewelers. The outing broke 10 o'clock and all declared that had a fine time.

oluntary petition in bankruptcy has l against Bernhard Braunstein, N. J., and Frank W. Hastings, ey of Jersey City, has been ap ceiver and has taken possession tor's business, with permission court to continue the same for a two weeks.

in the list of recent accessions tropolitan Museum of Art are a vase, Chinese, Ming dynasty; pot, Canton, about 1790; tile ribed, Persian, 19th century; col 7,020 beads, Venetian, gift of H sen; two copies bronze medal, Saint-Gaudens, by James Earle it of Mr. and Mrs. Frederick S. ronze medal, American Gyneco ciety, 1809-1909, by F. Ziegler; dallion, portrait of Edgar Allan 1849, by Edith Woodman Bur 909; bronze medallion, Major lysses S. Grant, 1863, by D. An F. Paquet; silver medal, 300th Gistavus Adolphus, King of 594, by A. Lindberg; silver coin, and Sophia of Sweden (2kr.); delabra, Chinese, Kang-hsi and periods; marble ciborium of 10 in Fiano, Rome, about 1150, bronze statuette by Paul W. ronze statuette, Queen and her y Henry Linder; bronze statu ing Jaguar, by Arthur Putnam. list of loans are: Collection of f Lowestoft porcelain, early 19th nt by Charles S. Fairchild; 62 wn as the Gay Collection of old ver, 15th to 18th centuries, lent Wells; silver tea set of four erican, lent by Mrs. F. G. De ilver melon-shaped teapot, en w York, about 1720, lent by Mrs. lward Verplanck; two silver, one one terra-cotta, 88 bronze statu roups, 10 bronze bas reliefs by ouis Barye; bronze medallion Louis Barye, by A. Patey, lent rus L. Lawrence; marble bust, s a boy, by Antonio Rosellino, rge Blumenthal.

Zeck Jewelry Co., East St. Louis, ased quarters at 283 Schuyler Kankakee, Ill., where the concern another retail jewelry establish short time.

Atlantic City, N. J.

J. Segal, with Weiner & Garson, New York, was here last week.

George K. Ware has succeeded H. M. Fitton, at 1707 Atlantic Ave.

Charles B. Chambers, with the Dennison Mfg. Co., was visiting the trade.

M. Sickles, of M. Sickles & Sons, Philadelphia, spent Decoration Day here.

J. Klipper, with Stern, Dreiblatt & Co., New York, has been calling on the trade.

George W. Dover, of Providence, R. I., has been taking in the pleasures of the resort.

Mr. Moser, of Moser & Whyte, New York, was in the city on a selling trip recently.

S. Horonstein, manufacturing jeweler, who was with S. Schneider, has opened a shop at 1822 Atlantic Ave.

H. M. Fitton, who used to be in the jewelry business at 1707 Atlantic Ave., is living in the country at Linwood, N. J.

B. Lieberman, retail jeweler and diamond setter, colorer and repairer, has moved from 805 Arctic Ave. to 1003 Arctic Ave.

Charles H. Godfrey, of 1816 Atlantic Ave., has put in a line of watches and jewelry and will extend the line in the Fall.

Nemi Nemirowsky has opened a jewelry manufacturing and repair business at M. L. Yuba's jewelry store, 1708 Atlantic Ave.

Norman Lowry, who was with Joseph Kern, of Wilmington, Del., has taken a position as watchmaker for George K. Ware.

H. McClain, an optician at 1627 Atlantic Ave., having the finest optical parlors here, has put in a small line of jewelry. He is also a watchmaker.

Mr. Weintraub has started the Art Jewelry Mfg. Co., importers of precious and semi-precious stones and making jewelry, at 632 Bartlett building.

S. Schneider, watchmaker, jeweler and optician, at 1812 Atlantic Ave., has bought out his partner, St. Horonstein, and is running the business himself.

J. Spandau, of Spandau Bros., Pittsburg, Pa., is expected soon to visit M. Friedeberg, 1516 Atlantic Ave. Mr. Friedeberg has been in business here 18 years.

Walker Toomes, engraver, who was with Selheimer, at 8th and Sansom Sts., Philadelphia, is now in business at Holsts, Atlantic and Pennsylvania Aves.

Bates & Co., 1000 Atlantic Ave., have had the front of the store repainted. Mr. Bates has built a new house at Northfield, N. J., where he takes a great interest in golf.

Kasyen & Lipshitz is a new firm of manufacturing jewelers and diamond setters at 1638 Atlantic Ave., having bonght out P. Carroll, who is paralyzed at his home, 2219 Pacific Ave.

M. L. Yubas, 1708 Atlantic Ave., watchmaker and optician, is known as Goldstein, but changed his name to Yubas and graduated May 25 as an M.D. His son, S. Yubas, is in charge of the store.

The Atlantic Optical Co. has been opened here by L. Jacobson, at 1318 Atlantic Ave. Mr. Jacobson was formerly a jeweler at 2612 Germantown Ave., Philadelphia. A stock of jewelry has been put in.

Ingraham & Walton, jewelers and opticians, 1408 Atlantic Ave., will dissolve partnership, owing to lack of ——— in the present location. Joseph Ingraham is a druggist and will retire from the business. Charles Walton will begin business somewhere else and is looking for a location.

Lylburn H. Bewley, jeweler and optician, has been in business here for 38 years, has seen this city grow from a hamlet to a prosperous city and one of the greatest resorts in the world. He remembers the time when the ocean came up to the lighthouse, while now it is a couple of blocks away. Mr. Bewley will sell out his business and retire.

H. L. Holst, manufacturing jeweler and diamond setter, has moved from 1026 Atlantic Ave. to larger quarters, with better facilities, at Atlantic and Pennsylvania Aves. He has put two extra men on and is making a specialty of order work in drap earrings, large chased rings, Masonic and badge work, etc. Mr. Holst has taken up a new line in jobbing materials and tools to the trade.

From a village of a few hundred Atlantic city has grown to have a permanent population of 30,000 and a transient population in Summer of 100,000 to 200,000. A great deal of money is spent here for jewelry. The Oriental styles prevail to a great extent and are very popular. There are to-day some 60 firms in the business, all carrying large and varied stocks. One noticeable change this year is the increase in the manufacturing jewelry trade—that is, small manufacturers who make only order work for the trade in rings, pins, brooches, etc., and do repair work of all kinds. The business is certainly growing in every way.

Trans-Atlantic Voyagers.

C. H. Tibbitts, Wallingford, Conn., will sail for Europe, June 19.

Mr. and Mrs. Geo. H. Cahoone, Providence, R. I., will sail, June 20, from Boston, Mass.

The manager of Chopard Freres Co., New York, sailed last week on the *Rhyndam*.

Samuel Hotchner, of A. Hotchner & Son, St. Louis, Mo., leaves for a European trip, June 12.

M. De Simone, of the F. De Simone Son & Co., New York, sailed yesterday on the *Amerika*.

Gardner F. Williams sailed on the *Celtic*, Saturday. On the same boat were Mr. and Mrs. Geo. H. Holmes, Providence, R. I.

H. H. Jacobson and E. Jacobson, New York, sailed to-day on the Lusitania. L. P. Kadison, of Ferá & Kadison, New York, sailed on the same boat.

Samuel and Louis Jaskow, of Bodenheimer & Jaskow, New York, and George Klee, of Klee & Groh, Rochester, N. Y., sailed to-day on the *President Lincoln*.

Newton H. Rogers, of Hayden W. Wheeler & Co., New York, sailed yesterday on the *Kronprinz Wilhelm*. Julius Mamluck, New York, accompanied by his wife, son and daughter, sailed on the same boat.

Adolph Newsalt, Dayton, O., was awarded the contract to make the medals which were recently given by the state of Ohio to Wilbur and Orville Wright, the aeroplanists, who returned from Europe a short time ago to their home in Dayton.

Providence.

Walter B. Frost has returned from a trip to Bermuda.

J. O. San Souci has just purchased an 18 horse-power touring car.

John A. A. Lasseu is in the western circuit for the Martin-Copeland Co.

S. Berlin, New York, was in this city, last week, calling upon his trade.

William Loeb returned Friday from an extended trip through the west.

A representative of Sweetser & Bennett Co., of Boston, was in this city on Thursday.

E. C. Ostby, Jr., was in Chicago, last week, in the interests of the Ostby & Barton Co.

William F. Parks is now on the Pacific Coast with the lines of Park Bros. & Rogers.

George W. Pritchard has returned from a week's yachting cruise down Narragansett Bay.

H. F. Carpenter & Son, of this city, have recently shipped an order of their oxidizing to Tokio, Japan.

George S. Baker has just registered a 10 horse-power touring car with the State Roads Commission.

Abram H. Schreiber, of A. H. Schreiber & Co., was in New York, last week, on business for his firm.

A. P. Donnelly, with J. Beringer, Westerly, has been enjoying a vacation in the western part of the State.

J. Parker Ford, of Ford & Carpenter, was a visitor among the firm's trade in New York, the past week.

W. H. McKenna is making a circuit of the trade in the middle States for S. B. Champlin Co., of this city.

Everett L. Spencer and family are at their country home at Rumstick Point, Barrington, for the Summer.

Arthur E. Smith & Co. have been improving the interior of their store in the new Ray block, Woonsocket.

The Hope Rubber Co., 93-97 Westminster St., has just opened a special department for jewelers' rubber sundries.

Thomas F. Kilkenney, of T. F. Kilkenney & Co., left, Friday night, for a two weeks' trip to New York and Chicago.

Mr. and Mrs. William H. Thurber and their family are occupying their Summer home, the "Wigwam," at Bristol.

Mrs. Florence Callahan, of Chestnut St., and Mrs. Taft, of 23 Dale St., Woonsocket, are hiring experienced pursemakers.

Samuel J. Weeden is seriously ill at his home at Malcolm Sq., Riverside, where he has been confined for several weeks.

Walter Hallum, the New York representative of the E. L. Spencer Co., has been spending a few days at the factory here.

John Kramer is making a short trip through New York State in the interests of the John T. Mauran Mfg. Co., of this city.

Mr. and Mrs. William E. Aldred have returned from an absence of a month spent in New York, Washington and Atlantic City.

A number of the manufacturing jewelry concerns of this city are closing down their shops every Saturday at 12 o'clock until Sept. 1.

Charles B. Donle is spending his leisure time in touring about the State in a new 22 horse-power machine that he recently bought.

The regular monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade will be held on Friday, June 18.

Harry Cutler, of the Cutler Jewelry Co., was the principal speaker at the quarterly meeting of the British Club, on Saturday evening.

G. H. Willoby, 16 Main St., Woonsocket, was recently called upon to furnish 14 watches, all alike, for members of a young ladies' graduation class.

Percy Hatch, of Hatch & Co., was chairman of the ladies' night entertainment by St. Andrew's lodge of Masons, at Riverside on Thursday evening.

Herbert Tourtellot is working his way toward the Pacific Coast with Waite-Thresher & Co.'s line and expects to reach San Francisco in a few days.

Charles H. Fuller is enjoying himself, when not on board of his steam yacht, in touring about the country with his new 22-horsepower Renault landaulet.

Crouch & Fitzgerald, New York, have sent notices to the trade in this city and the Attleboros that their representative will be here during the week of June 14-19.

The Bassett Jewelry Co. reports very satisfactory returns from the recent trip of their representative, Frederick Presbrey, among the trade in southern California.

William J. McDermott has started in the enameling business at 299 Weybosset St. Mr. McDermott was associated for more than 10 years with the late Walter C. Randall.

W. Louis Frost's *Medric II* won the first of the Rhode Island Brenton's Reef races last Saturday afternoon, after one of the greatest contests ever sailed on Narragansett Bay.

Frank L. Baker, a manufacturing jeweler of Attleboro, is to be married, on the 10th inst., to Miss Edna H. Ingraham at the home of Col. and Mrs. Zenas W. Bliss in Edgewood.

George E. Darling, jobber, has removed from 45 Eddy St. to the top floor of the Burke building at 21 Eddy St., where he has more than double the room in his old place of business.

The enameling business of the late Walter C. Randall has been entirely closed out to John H. Collingwood, who has removed all the effects to his own place of business, 107 Friendship St.

Jerome Fleischer, manufacturing jeweler at 26 Fountain St., is about to become a benedict. Last week he secured a license for his marriage with Emma Wetzler Leewenstein, of this city.

Samuel J. Greene, treasurer of the Payton & Kelly Co., manufacturing jewelers, has purchased a large interest in the Eastern Coal Co. and has been elected treasurer of that concern.

William L. Glorieux, Jr., and Clarence Curren, respectively president and secretary-treasurer of the Elizabethtown Smelting Co., at Lyons Farms, N. J., were recent visitors in this city.

Lewis S. Darling, of Pollard & Darling, has purchased a 36 horse-power touring car, in which he contemplates making frequent short runs with his family this summer about New England.

Robert E. Budlong, Jr., New York representative of the S. K. Merrill Co., [illegible] the early part of last week visiting the factory in this city and as the guest [illegible] parents in East Providence.

The silverware department of the [illegible] ard Co., E. Merle Bixby, manager, [illegible] nishing the trophies, 16 in number, [illegible] athletic contests under the auspices [illegible] municipal celebration on July 5.

Alexander H. Cory, of the Almy [illegible] Co., has transferred to Joseph P [illegible] lot of land corner of Broad St. an [illegible] gress Ave.; also lot and improvem [illegible] southerly side of Washington S[illegible]

Frederick H. Watkins, of D. M. [illegible] & Co., has returned from a tw[illegible] European tour, during which [illegible] France and Italy as well as many [illegible] seaports along the Mediterranean.

Mayor Henry Fletcher has su[illegible] $100 towards the fund for an e[illegible] parade in connection with t[illegible] m Fourth of July celebration, and Ha[illegible] Hamilton, Jr., have subscribed $10.

William Baldwin, of the Boss & [illegible] Co., Attleboro Falls, was married [illegible] city at the home of the bride's par[illegible] cently, to Miss Clara E. Pilling, [illegible] years bookkeeper for D. M. Wa[illegible]

Mrs. Eliza Guertin has been a[illegible] the Probate Court of Pawtucket [illegible] istratrix in the estate of her husba[illegible] V. Guertin, with bond of $30,000 [illegible] tition for widow's allowance has b[illegible]

The Advertisers' Novelty Co., J[illegible] Peacock, manager, furnished 1,200 [illegible] emblem badges for the 14th annua[illegible] tion of the United Commercial [illegible] Association of America in this city [illegible] week.

Frederick A. Ballou, of B. A. [illegible] Co., Inc., has just purchased a 3[illegible] power tourabout automobile wh[illegible] use in his daily trips this Sum[illegible] tween his factory here and his [illegible] home at Barrington.

Mr. and Mrs. George H. Cah[illegible] daughter, Miss Edna H. Cahoone, [illegible] on June 26, from Boston for Live[illegible] the *Cymric*. They will take t[illegible] ir bile with them and expect t[illegible] through England and France.

Mr. Shattuck has accepted a p[illegible] eastern representative for Ford & [illegible] ter, of this city, and is now on h[illegible] trip to New York for that firm. H[illegible] formerly San Francisco represen[illegible] Riley & French, of North Attleb[illegible]

John M. Buffinton has been [illegible] treasurer of the Universalist Club [illegible] Island, and at the annual meeting [illegible] day night he was chosen one of [illegible] gates to the national Universali[illegible] tion to be held at Detroit, Mich., i[illegible]

Frank T. Pearce was chairm[illegible] entertainment committee of th[illegible] banquet of the Association of [illegible] Templar Commanders at the V[illegible] Club, this city, last week. Among [illegible] dinner speakers was Mayor H. [illegible]

Eustace Crees, of Crees & C[illegible] discharged a mortgage held by [illegible] Walker on real estate on the nort[illegible] of Norwich Ave. of $2,800, re[illegible] with one of $2,000, given to t[illegible]

W ams Savings Fund & Loan Associa-

Ic F. Foster, superintendent of the Th dore W. Foster & Bro. Co., had a nar- escape from serious injury Thursday wh an electric car collided with his auto- no e at the corner of Dorrance and Wey- Sts. The machine was quite badly ged.

ridge G. Pearce, of the F. T. Pearce eft here, Saturday noon, as one of the delegates from Palestine Temple of ity to the annual convention of the ial Council, Mystic Shrine, at Louis- Ky. He expects to arrive home about h.

yor Henry Fletcher was one of the rs at the banquet in connection with th anniversary of Pilgrim Congrega- Church, Wednesday evening. John r, superintendent for Waite-Thresh- was chairman of the committee of ements.

hearing of the petition of John Nel- r a new trial on the charge of re- st len property—gold and plated jewelry—from an employe of the au & Cook Co., of Attleboro, will in the Superior Court on Saturday, , before Judge George T. Brown.

wedding of Rogers Townley Staf- ne of the best known traveling sales- this city, and Miss Nan Jeffers, of ket, will take place on June 15. to a recent death in the family of afford, the wedding will be private. members of the immediate families nvited.

o-alarm fire broke out on the night Je 1 in the Mason building, Paw- It was fought for two hours by re department and caused about damage. The jewelry store of A. ghn & Co. was damaged to the ex- $2,500 by water, smoke and flames. loss is covered by insurance.

am Whitaker paid a costly visit to n, a few days ago, unless the police in locating a package containing s, stick pins and brooches, to the alue of $350. He laid the package while he was talking with some n, and when he turned to pick it up e was ready to leave the place it appeared.

and Mrs. George H. Holmes will the *Cedric* from New York for ol on Saturday next. Mr. Holmes urn after a short stay, but expects n his family in France and return em in October. Mr. Holmes and Holmes intend to visit Scotland, Germany, Switzerland, Italy and during their stay abroad.

W. J. Feeley Co. has specially de- wo handsome trophies to be award- izes at the coming athletic field day olumbus Club here. The Governor prize will be a bronze medallion nting the landing of Columbus and tcheon of the State of Rhode Island, Mayor Fletcher trophy, represent- landing of Roger Williams, will be

g the foreign importations received the Providence Custom House the eek were the following: From nine packages of imitation precious stones and one package of jewelry; from Hamburg, one package imitation precious stones and two packages manufactures of gold and silver; from Havre, one package manufactures of metal; from Liverpool, 11 packages of manufactures of metal; from London, one package of pearls.

The T. W. Lind Co., of this city, is made defendant in a suit filed in the Superior Court, last week, by Umberto Rossi, who says that he was employed by the defendant corporation to feed a power press, and that a plunger fell and caught his right hand, March 22, crushing the middle finger and making amputation necessary. The damages are placed at $1,000.

Everything is in readiness for the annual outing of the New England Manufacturing Jewelers' and Silversmiths' Association on Friday, June 18. After a parade in this city the members and guests will take a special steamer to Field's Point, where a shore dinner will be served and then sail down the bay to Newport, where the Naval Station will be visited. On the sail up the bay a lunch will be served. It is expected that there will be upwards of 450 or 500 in the party.

The following were among the jewelry buyers who were in this city during the past week: H. Meister, of the Pittsburg Dry Goods Co., Pittsburg, Pa.; B. Wilf, of D. Marx & Sons, St. Paul, Minn.; Carl Austin, of Austin & Co., Toronto, Ont.; Mr. Buckner, of Rice, Stix Dry Goods Co., St. Louis, Mo.; S. T. Goodrich, Omaha, Nebr.; Edward Rothschild, of the American Comb & Novelty Co., Chicago; Sol. Prentke, of Prentke Bros., Cleveland, O.; James Eastwood, New Glasgow, N. S.; H. Pichel, of Samstag & Hilder Bros., New York, and E. W. Spier, of Lipman, Spier & Hahn, New York.

Frank P. Pearce and his son, Aldridge G. Pearce, were ushers at the 40th wedding anniversary of Mr. and Mrs. George E. Boyden, last week. Among those present were: Mayor Henry Fletcher and wife, Lieut.-Gov. Arthur W. Dennis and wife, Mr. and Mrs. Henry A. Kirby, Mrs. Frank T. Pearce, Mr. and Mrs. John M. Buffinton, Mr. and Mrs. Albert A. Bushbee, of Attleboro; Mr. and Mrs. Robert E. Budlong, Mr. and Mrs. William H. Draper, Mr. and Mrs. Oren C. Devereux, Mr. and Mrs. George H. Grant, Mr. and Mrs. Henry W. Harvey, Mr. and Mrs. George W. Kittridge and Mr. and Mrs. Horace W. Steere.

The New England Manufacturing Jewelers' and Silversmiths' Association announce that the following local firms have joined those proposing to close their plants during the first week in July: The Bassett Jewelry Co., C. H. Cooke Co., B. A. Ballou & Co., Fessenden & Co., Inc., Manchester Mfg. Co., Manchester-Smith Co., J. C. Doran & Sons, Modern Ring Co., T. F. McDermott Co., Gilbreth-Brown Co., Cory & Reynolds Co., A. & Z. Chain Co., Waite, Thresher Co., D. Wilcox & Co., Chapin & Hollister Co., H. N. Pervear Co., P. & A. Linton Co., N. Barstow Co., M. F. Williams & Co., and the White Stone Jewelry Co. The W. H. Saart Co., Attleboro, has also agreed to do the same.

James Brennan, a member of the electroplating firm of Brennan & Critchley, of 227 Eddy St., was badly burned on the left hand and arm, one day last week, when a two-gallon can of naphtha he held in his hand began blazing, apparently from a spark struck by a dynamo near where he stood. Mr. Brennan dropped the can and another man threw it out into Eddy St., where it was finally extinguished. The naphtha lighted the interior of the shop for a few moments, and a few stray drops which fell on the dynamo caused a lurid display of sparks and sputters which resulted in the burning out of the dynamo.

A large company of relatives and friends assembled at the Union Congregational Church in this city Tuesday evening, June 1, for the wedding of Robert Ordway Smith, secretary of the Cook, Dunbar, Smith Co., and Miss Laura Ida Smith, daughter of the later William Smith, who was for many years a manufacturing jeweler on Peck St. The ceremony was conducted by Rev. J. E. McConnell, at 7:30 o'clock, and was followed by a reception at the home of the bride's mother on Lloyd Ave. Aldridge G. Pearce, of Frank T. Pearce & Co., and Clarence M. Dunbar and Charles D. Cook, partners of the bridegroom, were ushers. Mr. and Mrs. Smith started on a three-weeks' wedding trip, and on their return will occupy their new home at 83 President Ave.

The general executive board of the International Jewelry Workers' Union of America will hold its annual convention in this city next month. A referendum vote taken in all the unions during May has resulted in the defeat of Chicago and the victory of Providence as the convention city. Unless the Central Federated Union of the State branch of the American Federation of Labor takes the matter in hand, however, it is not likely that the delegates will receive much of a reception from the local union, as it is no longer an active body. Although the delegates of the Jewelry Workers' Union still attend the meetings of the Central Federated Union, the jewelry union itself is no longer in the ranks of active labor organizations, individual shop associations and mutual and sick benefit societies having taken its place.

About 60 of the employes in the stamping and preparatory departments of the Gorham Co. had an outing at Emery Park last Saturday. They boarded a special electric car immediately after the closing of the works at noon, and upon arrival at the grounds a lunch was served, consisting of chowder and fritters. Owing to the inclemency of the weather it was necessary to eliminate many of the athletic sports that had been arranged for and for which prizes had been donated by the Gorham Co. These, 11 in number, however, were competed for indoors and were awarded as follows: 100-yard dash for men over 40, George Moore, William Prospect and J. Murdock; best looking man, William Cook; 200-yard dash, George Stringer, Stephen Flanagan and George Lewis; broad jump, E. H. Whitaker, Michael Veaset and H. Mitchell; hop, step and jump, Harry Mitchell, Stephen Flanagan and E. H. Whitaker. After the games a clambake was partaken of and vocal and instrumental music and whist furnished enjoyment until dark.

1909-10 Edition Now in Preparation



THE

Buyers' Directory

will aid the selling department of a concern desirous of keeping continua before the buyers from July, 1909, July, 1910.

It will work every day of the y by keeping your business announcem in the authoritative directory of trade.

It reaches the buyer at the time he looking for the kind of goods you s

THE BUYERS' DIRECTORY is complete, up-to-date, classified and g graphically arranged index of Manuf turers, Importers and Jobbers of Jewelry and Kindred Trades.

It covers every line of Jewelry, S verware, Precious and Semi-Preci Stones, Watches and Watch Ca Clocks, Gold and Fountain Pens, Opti Goods, Supplies, Materials, Too Leather Goods, Art Goods, Bric-a-br Assayers, Refiners, etc., etc.

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$15.00 per Half P

If interested, space should be reserved at once

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THE JEWELERS' CIRCULAR PUBLISHING CO.

11 John Street, corner Broadway, New York

Attleboro.

Hbert Howard has returned from a r's western trip.

T R. F. Simmons Co.'s factory will be s from July 31 to Aug. 9.

V. D. E. Makepeace, who has been ill cksonville, Fla., arrived home last e

Rae & Keeler Co. have presented the rs of the shop ball nine with new ns

. Sweeney, who has been confined to me with a sprained foot was able to last week.

h H. Wilmarth has been elected to omerian Club, the student-governing f Brown University.

A Howard, traveler for the W. E. ls Co., was in New York last week nterests of that firm.

d was received, last week, that H. A. f the Allen-Loncrgan Co., was con- his home in Chicago by illness.

I. Chadbourne has returned to Chi- here he has charge of the office of E. Blake & Co., after a short visit tac y

silver cup which Harold Sweet gave Bristol High School Ball League was y presented at the Attleboro High last week.

r dent Sidney O. Bigney, of the Board de, presided over a mass meeting nday, held in connection with the gn against tuberculosis.

directors of the new home for girls, Edward Sweeney has donated his for. met last week and organized W. Lincoln as chairman.

xecutive committee of the Board of d net last week and announced that all mall sum had been raised for the of a new factory that will accom- the Frank Mossberg Co.

an T. Regnell, who recently retired Regnell, Bigney & Co., intends to Oregan in the near future. He will the apple business. Mr. Regnell has e all his property in the hands of r Kelley to dispose of.

e ington Lodge, A. O. U. W., observed r th anniversary last week. Among harter members the following manu- s are included: J. L. Sweet, Chas. B s, John W. Luther, C. L. Watson, E Makepeace and James McNerney.

h C. M. Robbins Co. has filed its cor- n report through its treasurer, as w Machinery, $26,349; cash and debts ivle, $39,149; merchandise, $24,802; 90,300. Capital, $40,000; accounts $15,480; surplus, $34,820; total,

g the parade on Memorial Day e king part in the Civil War showed r spect to their old post commander rade, Emmons D. Guild, who, by of illness, was unable to take part xercises for the first time in years. th passed his house they paused for nt and presented arms.

eeting of the committee who will n for the annual field day of the s-Newell Co. employes was held last a and plans outlined for the event. nt will be held down the Providence s has been the custom in past years, interesting programme will be ar- ranged for the several hundred who will make the trip.

C. J. McClatchen, treasurer for the Horton, Angell Co., has filed the following corporation report: Real estate, $31,699; machinery, $19,297; cash and debts receivable, $110,884; manufacturers and merchandise, $40,737; merchandise, $47,366; total, $252,983. Capital, $160,000; surplus, $90,552; profit and loss, $2,431; total, $252,983.

The H. M. Cummings Co. has filed the following corporation report: Machinery, $22,897; cash and debts receivable, $17,922; manufacturers and merchandise, $17,325; treasury stock, $29,500; patent rights, good will and trade-marks, $55,001; total, $142,715. Capital, $100,000; accounts payable, $17,789; surplus, $24,926; total, $142,715.

The Atlas Jewelry Co. is said to have leased a piece of land on Essex St., in Fall River, for the purpose of erecting a jewelry factory there. The lease is signed by Adelard Menard, Joseph W. Lecomte and G. A. Menard. The Menards were formerly members of the firm of Menard, Charette & Menard, and were located in the basement of the Steam Power building here.

North Attleboro.

Woodbury Melcher has returned from an extended trip to Europe.

B. S. Rothschild, Chicago, was in town, last week, calling on the local jewelers.

Ira Richards, Jr., New York, spent a few days in town, last week, with his parents.

Harry Fisher, of Furbish, Swift & Fisher, returned, last week, from the west.

Bert Noble, western salesman for Sturtevant & Whiting, was at the factory, last week.

William Miller returned, last week, from a trip in the interests of Doran, Bagnall & Co.

G. C. Hudson returned, last week, from a successful western trip in the interests of his concern.

James Baker, western salesman for F. M. Whiting & Co., was at the factory, last week, for a few days.

William Baldwin was married, last week, to Miss Clara E. Pilling, of Providence, at the home of the bride's parents.

Harry Bennett and F. I. Gorton left, last week, for Louisville, Ky., where they will attend the Mystic Shrine convention.

Frank L. Baker, of the Paye & Baker Mfg. Co., will be married, Thursday evening, to Miss Ingraham, of Providence.

Albert Totten attended the reunion of the Walsh' Denver Ganders which was held last week at the Clarks Hotel, Boston.

S. G. Mandalian left, last Wednesday, for a western trip in the interests of Mandalian & Hawkins. His trip was delayed on account of illness.

Anthony H. Bliss has renewed the patent which was issued to him for a bracelet, June 3, 1907, and which he has assigned to the A. H. Bliss Co.

Miss Ethel J. Waldron of this town has been awarded a gold medal offered by Herpers Bros., Newark, for the pupil making the greatest progress at the Rhode Island School of Design during the year in the jewelry classes.

Raymond G. Bugbee, a son of George C. Bugbee, who conducts a die-cutting shop in this town, has received a gold medal at the McGills Medical College.

Clarence L. Watson, of the Watson & Newell Co., Attleboro, has purchased a large piece of land in this town on what is known as "Peck's Mountain."

At the special meeting of the voters, last week, it was decided to install a $250,000 sewer system for the town. This system will be of great benefit to the jewelry manufacturers.

Connecticut.

C. H. Tibbits, Wallingford, will sail for Europe, June 18. He will be gone about three weeks.

W. F. Lally, superintendent of the E. A. Bliss Co., Meriden, has purchased a parcel of real estate on Colony St.

G. Strohhaker, Wallingford, has assigned to the International Silver Co. a new design for the handles of spoons, forks, etc.

George M. Anderson and President Chas. F. Smith, of the Landers, Frary & Clark Co., left, last week, on an automobile trip to New York.

The contract for the erection of a large addition to the movement department of the E. Ingraham Co.'s factory in Bristol has just been awarded.

The Parker Clock Co., Meriden, closed from May 29 to June 1, during which time new machinery was installed and improvements made in the plant.

James McGregor, for many years in the employ of the Wm. L. Gilbert Clock Co., Winsted, died at the county hospital, about a week ago, aged 67 years.

Senator Irving H. Chase, Waterbury, secretary of the Waterbury Clock Co., has been elected director of the Gaylord Sanitarium, to succeed Prof. Wheeler, of New Haven, who resigned recently.

The eighth annual banquet of the Bristol Business Men's Association was held at the pavilion at Lake Compounce, on June 2. It was presided over by President George Roberts, a well-known retail jeweler of Bristol.

The salesmen and office force of factories "L" and "M," International Silver Co., left Wallingford, June 3, for an outing given by the concern. Among those in the party were C. H. Tibbits, A. Anderson, W. A. Goodrich and B. L. London.

A new tower clock will shortly be installed in the First Church, New Britain, by the Seth Thomas Clock Co., Thomaston. The clock is the gift of J. Spencer Douglas, who donated $25,000 with the provision that any balance left was to be used for church work. The clock will be equipped with a Dennison gravity escapement, and it is claimed that it will not vary more than 15 seconds per month. The pendulum rod will be eight feet long and the dial six feet in diameter. It will strike the hours.

Henry E. Neece, Miller, Mo., recently disposed of his business interests at that place to C. D. Berry.

Wm. Lindau, engaged in the wholesale jewelry business in Sioux City, Ia., was united in marriage a short time ago in Des Moines to Miss Helen Marchand, of the latter city.

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CONTENTS

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shows in tabulated form the Chemical Composition, Crystallography, Common Fracture, Lustre, Hardness, Color, etc.

TESTS FOR PRECIOUS STONES;
Describes testing implements, methods of testing, mineralogical characteristics, specific gravity, drochroism, tests, etc.

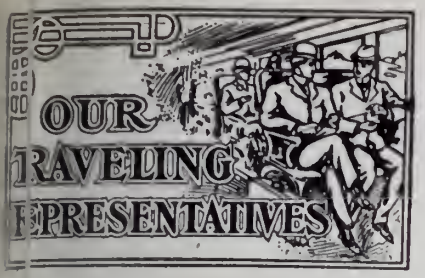
FAMOUS DIAMONDS OF THE WORLD
SOME FAMOUS DIAMONDS
BIRTH STONES OF VARIOUS NATIONS
GEMS FOR THE DAYS OF THE WEEK
POETRY OF GEMS
BIRTH STONES AND THEIR SIGNIFICANCE
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WEDDING ANNIVERSARIES
FLOWERS OF THE MONTH
OFFICIAL FLOWERS OF THE UNITED STATES

FLEXIBLE COVER, POSTPAID, 50c.

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11 JOHN STREET, NEW YORK



ng representatives in Los Angeles, Cal., include: W. B. Marble; A. P. Shattuck. Carpenter; Charles Ballin, Ballin Bros.

g the traveling representatives in Kansas ... last week, were: H. M. Carle, Key-Watch Case Co.; Robert Kehl, F. H. Noble

ling representatives in Toronto, Ont., re- were: A. H. Davidson, Heintz Art Metal orge Smith. The latter was on his way to ific coast.

ng representatives in Cleveland, O., re- were: Albert Levy, Marchand Freres; F. kinton, H. L. Thurber Son Co.; Harry L. Nathan Wallach; J. G. Albin, C. S. Will- g. Co.; J. Levin, Martin, Low & Tausig; E Kissick, Maintien Bros. & Elliott; J. ... W. Dover Co.

lowing traveling representatives, recently, Lancaster, Pa.: J. T. Griffith, Jr., Carter, Co.; Walter J. Mays, McIntyre, Magee n; Fred Crane, Mandeville, Carrow & Theo. Brennan, Robert S. Gatter; Oscar Codding & Heilborn Co.; C. S. Fake. Mfg. Co.; E. B. Down, Hayden W. & Co.; Willis B. Ehlers.

ng representatives in Omaha, Nebr., last ncluded: Thomas H. Ryland, American Case Co.; Meyer Lehmann, Ludwig Leh- John A. Lassau, Martin-Copeland Co.; Geo. kins, Shepard Mfg. Co.; J. A. McIntire, Hubbard; Henry E. Hart, Albert Lorsch George A. Nelson, Abel Bros. & Co.; E. Rogers, Riker Bros.; J. Wider, H. W. G. Moland, Sansbury & Nellis; F. ng, Whiting & Davis; F. D. White, C. O. Son Co.; H. G. Pfordresher, Eastern Co.; J. K. Carlisle, Follmer, Clogg & Co., eton, Henry G. Lefort, H. New, Hammel, r & Co.; Henry Bashkopf, E. P. Ledos representatives of Ohio Mfg. Co. and aiser Co.; H. Carmichael, Bride & Tinck- s Freund, Henry Freund & Bro.

the traveling representatives in St. Louis, ently, were: M. G. Cook, Alvin Mfg. Co.; ch, New Haven Clock Co.; Mr. Crossin, & Co.; W. G. Grimes, Omega Co.; G. A. Hamilton & Hamilton, Jr.; H. R. Black- ndeville, Carrow & Crane; J. M. Morrow, Watch Case Co.; Louis Freund, Henry & Bro.; George A. Scheutz, Snow & West- W. H. Osborne, R. Wallace & Sons ; Lester B. Smith, Dominick & Haff; T. Reed & Barton; O. F. Samuelson, Towle A. D. Haring, Kent & Woodland; E. Ziruth-Kaiser Co.; Thomas E. Rogers. os.; Charles E. Hartshorn, Alling & Co.; Keller, Keller Jewelry Mfg. Co.; Mr. S. C. Powell & Co.; F. F. Gibson, Gib- ler Co.; H. B. Rogers, Rogers & Co.

ng representatives in Boston, Mass., last cluded: W. G. Clark, W. G. Clark & Co.; rrows, H. F. Barrows Co.; Louis Kurtz, Cheever & Co.; Homer Strassburger, S. & Co.; Gus Strandburg, Sykes & Strand- arles Peckham, J. H. Peckham & Co.; B. om, Bippart, Griscom & Osborn; E. H. Eckfeldt & Ackley; S. A. Lynch, Wm. Co.; Charles M. Ballard, Hayden W. George A. Briggs, W. L. Sexton & Co.; Jochum, C. Cornehlson; Harry Higbam, Co.; Ernest Petrey, Gibson Krugler Co.; an Bergen, Snow & Westcott Co.; V. S. Osmun Parker Mfg. Co.; H. B. Bliss. hanley, Jr., Co.; Mr. Bishop, Bishop & J. R. Scofield, T. W. Adams & Co.; H. erson, Bride & Tinckler; R. H. Schley, Co.; David Young, White & Young.

d in the travelers who called on the Buf- Y., jewelers, recently, were: George A. L. Hindroth Co.; John Hull, Silver Plate o.; Charles F. Cole, Kelsey Herbert Co.; anley, Landers, Frary & Clark; J. G. Samuel Buckley & Co.; L. Rockwell, ver Co.; H. Osborn, R. Wallace & Son Mfg. Co.; Mr. Wolfsheim, Wolfsheim & Sachs; S. C. Powell, S. C. Powell & Co.; John H. C. Nevius, representing the Harvey J. Flint Co., Currier & Roby, Most & De Lisser, Wilcox-Roth Co. and the Samuel Harris Mfg. Co.; Jerome M. Lissauer, Arnstein Bros. & Co.; E. R. Downs, Hayden W. Wheeler & Co.; Lester B. Smith, Dominick & Haff; William B. Peck, Crossman Co.; C. A. Holbrook, Sloan & Co.; George W. Beardsley, Allsopp & Allsopp; W. H. Gregory, Strobell & Crane; Charles T. Dougherty, Osners, Dougherty Co.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: D. Harris, Thomas S. Jackson & Co.; J. A. Stone, White Stone Jewelry Co.; John A. Abel, Abel Bros. & Co.; J. J. Moffitt, Battin & Co.; C. P. Young, Whiteside & Blank; H. Rogers, Rogers Bros.; Mr. Taylor, Wilcox & Wagoner Co.; Mr. Welsh, Hoyt, Obrig & Geiger; H. R. Blackman, Mandeville, Carrow & Crane; A. D. Haring, Kent & Woodland; Joseph Keller, Keller Mfg. Co.; Jack Thompson, J. B. Bowden & Co.; F. F. Gibson, Gibson, Krugler Co.; Thomas E. Rogers, Riker Bros.; Emil Pick, Hammel, Riglander & Co.; Bert Noble, Sturtevant & Whiting; Milton Goldberg, J. J. White; Ernest Block, Louis Stern & Co.; Harvey Miller, Hutchison & Huestis; Fred England, Frolichstein, England & Klein; Mr. Gorman, Macpherson, Roubaud Co.; F. R. Truell, W. H. Saart Co.

Among the traveling representatives who, recently, called on the trade in Pittsburg, Pa., were the following: James O. Otis, Harvey & Otis; Mr. Blaking, F. Baumeister; James A. Goewey, David Kaiser & Co.; George E. Taylor, Wilcox & Wagoner Co.; Harry Hoffa, Hodenpyl & Walker; Mr. Tinker, Wm. B. Durgin Co.; W. J. Harber, Enos Richardson & Co.; Joseph Keller, Keller Mfg. Co.; Mr. Laurino, Saunders, Meurer & Co.; H. A. Bliss, Wardley, Allsopp & Bliss Co.; J. F. Dean, Reed & Barton; John A. Abel, Abel Bros. & Co.; C. M. Davis, Depasse Mfg. Co.; Mr. Ford, Ford & Carpenter; Fred J. Foster, Traub Jewelry Mfg. Co.; J. T. Griffith, Jr., Carter, Howe & Co.; Mr. Rogers, C. H. Cooke Co.; A. D. Haring, Kent & Woodland; Mark Perl, Wagner Comb Mfg. Co.; John S. Cunningham, E. L. Spencer Co.; S. E. Coggins, Towle Mfg. Co.; Mr. Sickles, Henry Ziruth; H. C. Berdan, Gorham Co.; A. H. Oakley, Thornton Bros.; F. C. Winship, H. C. Fry Glass Co.; George H. Roberts, White & Rounsville.

News Gleanings.

George Hancs, Jackson, Ga., has sold out to J. E. Edwards.

J. H. Mosher, Akely, Minn., is about to open a second jewelry store at Sauk Center, Minn.

Lee Schaefer will soon sell out his business at Lakota, N. Dak., and locate in Porto Rico.

Charles McRae, Granville, N. Y., is about to close out his business and move to Seattle, Wash.

The stock of David Leonheiser, Huron, O., was considerably damaged by fire one day last week.

The jewelry store of Jake Rutz, Aurora, Minn., was looted of about $200 worth of jewelry, recently.

Fey Bros., Peoria, Ill., are about to discontinue business and are now disposing of their stock at auction.

The North American Cutlery Co., Wichita, Kans., has announced that it will open a branch at Memphis, Tenn.

Wm. Lindau, a wholesale jeweler of Sioux City, Ia., was recently united in matrimony at Des Moines to Miss Helen Marchand.

M. A. Scherffius, Dickinson, N. Dak., has succeeded H. M. Roberts as official local watch inspector of the Northern Pacific.

Georgetown, Wash., will shortly have a new clock, which will be installed in the new city hall. The clock will have four dials, each being four feet six inches in diameter and will cost about $500.

M. E. Myers, St. Charles, Mo., has succeeded George Adams as engraver and jeweler for Charles F. Halbkat, Watertown, S. Dak.

Frank M. Halstead has resigned as jeweler at the August Duffner drug store, Watertown, S. Dak., and is succeeded by C. A. Saunders, Artesian.

The City Council of Duluth, Minn., has granted a license to A. Oreckovsky to sell a stock of jewelry by auction at Superior St. and Lake Ave. The Mayor at first proposed to veto it, but finally signed it.

A. B. Zierleyn, Grand Rapids, Mich., against whom a bankruptcy petition was filed early last month, has been adjudicated a bankrupt in the United States Court. The business was established by Antoine Zierleyn in 1879.

Bankruptcy Referee Connell, at Lisbon, O., has declared a dividend of six per cent. to the creditors of M. L. T. Howald, formerly a jeweler of Salem. The meeting for the purpose of distributing this dividend was held Monday last.

A fire which broke out recently in Schenectady, N. Y., at 366½ Euclid St., ignited the building next door to where Samuel Meter, a watchmaker, has his shop. The flames were extinguished before any serious damage was done.

E. L. Guthman, head of the Guthman Bros. Co., Youngstown, O., announces that the concern, which has been in business there since 1880, has dissolved and that he has taken over the assets of the company and assumed all the liabilities.

Sheriff Gibson, of Waukesha County, took possession of the jewelry stock of F. D. Bancroft, Clinton St., Waukesha, Wis., June 3, on an attachment obtained by R. L. Christoph. An inventory is being taken. Mr. Christoph holds a chattel mortgage for $1,000 on the stock.

Thomas A. Hickey, a jeweler of Utica, N. Y., died at a local hospital recently in that city after an illness of two months. The deceased was born in Troy in 1888, but had lived in Utica for the last four years. For some time past he has been employed by Edward Fitzpatrick, 144 Genesee St.

The jury, which was impaneled in the case of Albert Shafer, the South Bend jeweler, whose body was found in Chapin Lake, near Berrien Springs, Mich., recently, rendered their verdict about a week ago, and declare that Shafer met his death by a fracture of the skull from some means unknown to them.

Samuel Drury Hardy, manager of D Buchanan & Son, Inc., Norfolk, Va., and Miss Ida Robertson were married Saturday, June 5, at the home of the bride, 229 Bute St., Norfolk. Mr. and Mrs. Hardy are now on their honeymoon, but will be back in Norfolk to receive their friends by June 14.

A. Newsalt, Dayton, O., was the successful competitor among hundreds of others who submitted designs for the medals which have been given to the Brothers Wright, the acronauts, by the State of Ohio. A picture of Mr. Newsalt, together with the photographs of the medals which were selected by the adjutant general, have appeared in the Ohio papers in the last week.

The "Bridal Pair" Something New

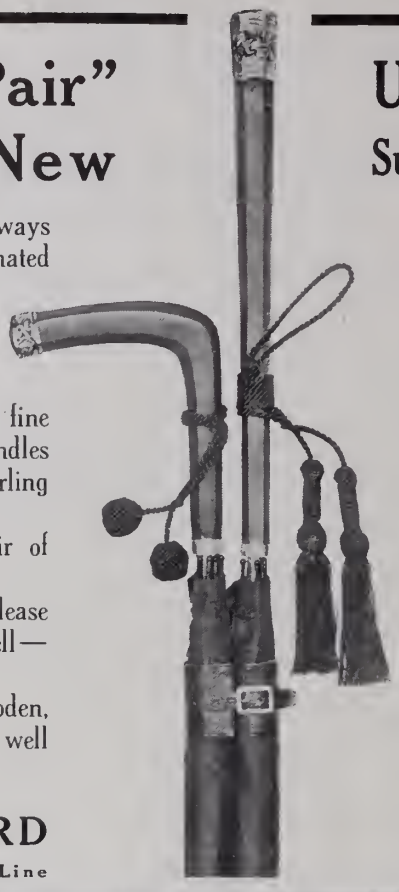
Realizing that umbrellas are the always acceptable gift, we have just originated this clever idea of strapping together a gentleman's and a lady's umbrella to match, as a most suitable WEDDING present.

The umbrellas shown here are fine taffeta silk with interchangeable handles of Green Ebony (Turtle Ebony), Sterling Silver trimmed and hand engraved.

They are held together by a pair of neat pig-skin straps.

This makes a gift that will please BRIDE and GROOM equally well—will be often used and last long.

We have proper handles for wooden, silver and golden anniversaries, as well as for June weddings.



KREIS & HUBBARD

Manufacturers of the Jewelers' Line

Unique Wedding Gift

Sure to Catch Public Fancy

This new idea is sure to "take" with your trade. We can furnish "Bridal Pairs" in any style of handle, and at prices from $7.00 to $100.00. Write us for samples and particulars.

Our Sterling handles are made in 2[illegible] gauge Silver, and our Gold filled handles are Virgin Color, and are warranted not to show black seams.

Our Fall and Holiday Line is now out

We make the closest rolling umbrella on the market and use SILKS THAT GIVE SERVICE.

The largest range of 14K. solid gold goods in the country.

Don't let our man get by you.

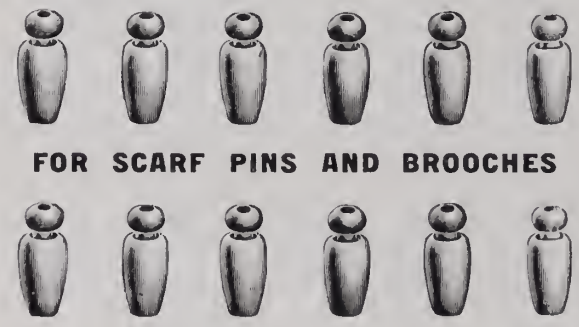
We have a plan for increasing your umbrella trade. Ask us about it.

252 Franklin Street, CHICAGO

We do not solicit department store trade

"HOLD-ON" CLUTCH







FOR SCARF PINS AND BROOCHES

14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

ADVANTAGES:

1. ***It Holds***—The harder you pull, the tighter it holds.
2. ***To Release***—Raise the clutch and pull the ball.
3. ***All One Piece***—No parts to lose.

HOLD-ON CLUTCH CO. 85 JOHN STREET NEW YORK

THE WRIGHT SELF FILLING



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CRESTS
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Sample [illegible] thirty [illegible] differen[illegible] of eng[illegible] $1.00 p[illegible]

Made in GOLD, SILVER and ME[illegible]

Also Inlaid on Ivory, Tortoise Shell, Ebony Goods.

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Telephone:
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...VIII. CHICAGO, WEDNESDAY, JUNE 9, 1909. No. 19.

Chicago Notes.

Neumann, diamond dealer, is on New York.

Schulte has opened a new jewelry 714 Kedzie Ave.

Cohen, accompanied by his wife, visit to Pittsburg.

min Allen has bought a beautiful home at Winnetka.

Holbrook and wife, Kenosha, Wis., sitors here, last week.

French, of Riley & French, North , Mass., was here last week.

Weidlich, of Wm. Weidlich & Bro., Is, Mo., was here last week.

Smith, a jewelry jobber of Des Ia., was in Chicago last week.

Carle, of the Keystone Watch .. is back from a western trip.

ker, with the Juergens & Ander- left for Denver last Thursday.

zinsky, retail jeweler at 574 Blue ve., has removed to 616 W. 18th

us J. Wiltsie has been engaged as ry by the Elgin National Watch

Bosworth, Minneapolis, stopped re last week on his way to New

Hirsch, of Rudolph Noel & Co., here for two weeks visiting the

A. Brown, with S. O. Bigney & returned from a trip to the Pacific

Jacobs has returned from a four- western trip for the M. S. Fleish-

Hughes visited the factory of the Clock Mfg. Co. at La Salle, Ill., k.

Granger, of Granger, Hannan & Detroit, Mich., was in the market here, k.

Donnelly, with Sproehnle & Co., a vacation at his native town of r, Pa.

E. Edwards, vice-president of the onal Silver Co., spent a few days week.

Biggs, Fontanet, Ind., visited the of the Elgin National Watch Co. last week.

Dickinson, general agent for the ational Watch Co., is back from a Philadelphia.

Bros. is a new jewelry firm at 310 State St. The firm is composed of Alexander and Ernest Block.

Wm. A. Cook, of the Fontneau & Cook Co., stopped over here, last week, while on a trip to Hot Springs, Ark.

Six western representatives of Simpson, Hall, Miller & Co. are on a visit to the factory at Wallingford, Conn.

The traveling force of Despres, Bridges & Noel will be home next week and will start out again about July 15.

Paul M. Strain, formerly of Rolla, Mo., was here, last week, buying stock for his new store at Bloomington, Ind.

J. H. White, of White's Art China Co., sailed for Europe last Saturday in search of new ideas for the Fall season.

Cloya C. Dickinson, with H. W. Allen & Co., is taking a vacation at Bourbon, Ind., accompanied by his wife and baby.

D. W. Douglas, with the Dueber-Hampden Watch Works, is back at the factories at Canton, O., after a western trip.

The Juergens & Andersen baseball nine has sent a challenge to the team of the Varney Jewelry Co., Wichita, Kans.

A fire in the stock room of Almer Coe, optician, which broke out last week, did damage to the extent of over $5,000.

R. C. Ream, western representative of the Electrolytic Art Metal Co., was married, Thursday, to Miss May Arthur.

Arthur Jacobs is making his initial trip for Theo. Jacobs & Co. Louis Eppstein, with the same concern, is in the west.

W. R. Noble, Winnipeg, Man., accompanied by Mrs. Noble, stopped over here, last week, on his way to New York.

The Chas. E. Graves baseball team played the Peacock nine on Memorial Day and defeated them by a score of 19 to 15.

Geo. Ullrich, Louisville, Ky., was here, last week, buying stock for his Summer store which he operates at Petoskey, Mich.

George Arnold, of the Arnold Jewelry and Music Co., Ottumwa, Ia., was here, last week, and left for a trip to California.

Mrs. M. A. Hanover, Springfield, Mo., was here, last week, and later left for Monroe, Wis., to visit some of her relatives there.

Frank O'Neill, with the Chicago office of the J. D. Bergen Co., has left the employ of that concern to take a position in St. Louis.

Norman S. McGillivray is the proud father of a baby boy, born May 31. The baby has been christened Charles Norman McGillivray.

Max R. Green is on a pearl-buying trip on his launch and is traveling on the Mississippi River between Prairie Du Chien and Red Wing.

A. A. Baster is putting in new fixtures in his new store at W. 12th St. and Fortieth Ave., which will be opened the latter part of this week.

Fred Lambert, Albia, Ia., was here for a few days last week. A large piano and musical instrument department have been added to the store.

After a three-months' western trip, E. O. Baumgarten, with M. F. Barger & Co., came in for a few days, last week, and left again for the west.

News is received here that H. W. Thompson, retail jeweler at Muskogee, Okla., has sold out his store there and will locate in California.

A. E. Madsen, Minneapolis, Minn., resident, partner of Rettig, Hess & Madsen, has bought a Summer cottage, on Lake Sylvia, South Haven, Minn.

A large oil painting of six champion draught horses, the property of Nelson Morris & Co., is being exhibited in one of the State St. show windows of Lebolt & Co.

B. F. Guinand, son of the proprietor of the Guinand Jewelry Co., Des Moines, Ia., has been engaged by the M. S. Fleishman Co. to represent the concern in western territory.

Dr. J. Richey Payne, Chicago manager for the Meriden Cutlery Co., and Mrs. Payne are spending the month of June at San Diego, Cal., at the residence of Dr. J. Wesley Payne.

Fred A. Spies, of Spies Bros., has bought a piece of property on Sheridan Road, near Thorndale Ave., and will erect a home there. The property is one of the finest on the north side and extends from Sheridan Road to the lake.

Upon the withdrawal of E. A. Kelly from the corporation of L. H. Schafer & Co., changes have been made as follows: L. H. Schafer is president and treasurer, Fred C. Strang becomes vice-president and D. I. Dunn is secretary.

A. Hirsch, of A. Hirsch & Co., accompanied by his wife and daughter, has returned from a two-months' western trip. In Oklahoma Mr. Hirsch underwent the ceremony of adoption into the Choctaw tribe and smoked the ceremonial pipe with the chief of that nation.

Warrants have been issued for the ar-

Announcement

Mr. Alvin L. Bauman is now in the Diamond Market in Europe and is making final acceptance of goods, the rough of which was bought some time ago and is now being cut to suit the demands of our trade.

L. Bauman Jewelry Co.

Century Building St. Louis

ESTABLISHED 1844



NOW OPEN AGAIN FOR A FEW ENGAGEMENTS

¶ Mr. Jeweler, I have had 25 years' practical experience selling for the legitimate Jewelry trade, and can furnish, from more than 200 bona fide Jewelers for whom I have made successful and satisfactory sales, sufficient first class references to convince **you** that I **know how** to conduct an auction sale to **your advantage,** and that you will get **a square deal.**

¶ **I sell your goods only—that's all.**

E. J. FORD, Jewelers' Auctioneer

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Best in the World. Used in the Army and Navy.

SUSSFELD, LORSCH & CO., Importers

NEW CATALOGUE upon application to any JOBBER 37 MAIDEN LANE, N. Y.



All Genuine Bear This M Large Variety the Latest S

S. Davis, formerly in the jewelry wnshop business at 602 S. Adams oria, Ill. Davis, who was in busi- ere for less than a month, disap- recently as did also some jewelry taken as pledges. He has several s in the place.

S. Krzynski has moved to Baldwin,

J Lendgren, formerly at Ogden, moved to Elgin, Ill.

reditors of H. W. Gilmore & Co., ve received an offer of settlement r cent.

g the buyers in town, last week, A. D. Miller, Braidwood, Ill.; H. sman, Kankakee, Ill.; Bob Nicoll, t, Wis; Mr. Barrett, Freeport, Ill.; H. Brink, Denver, Col.; J. C. Sea- onauk, Ill.; R. C. Kiep, Joliet, . Dieckman, Sheboygan, Wis.; A. Kankakee, Ill.; John Schmelzer, Ill., C. F. Ingalls, Waukegan, J Crawford, Burlington, Wis.; F. r, Aurora, Ill.; H. J. Dale, Linton, E. C. Zimmermann, La Salle, Ill.

members of the National Asso- of Wholesale Jewelers who re- assage on the train to the New eeting were: A. C. Beeken, of the Beeken Co.; A. W. Sproehnle, of e & Co.; F. G. Thearle, of C. H. Thearle Co.; S. Glickauf, of S. & Co.; M. S. Fleishman, of M. S. an Co.; Lem W. Flershem, of Flershem; H. G. Rettig, of Rettig, Madsen; B. C. Allen, of Benj. Al- ; Harry W. Hahn, of H. F. Hahn Claude Seymour, of Otto Young & aximilian Ellbogen, of the Stein- Co.

itor to the lake front Sunday ot last week would have seen one nost remarkable games of baseball ed in the shadow of Montgomery building when nine wholesale jew- ayed nine of Stillson's restaurant Mrs. Diana, on top of Ward's early broke her neck watching the d forgot to tell which way the s blowing. The score was 26 to 1 of the jewelers. It is reported waiters lost purposely for fear uldn't get any more tips from the who dine regularly at Stillsons. aiter when he tried to catch a ball his right hand mechanically as if waiting for a dime, and when he t it was only a ball dropped it in After the game the jewelers ad- to Stillsons and had a lunch, at e waiter baseball team waited at and received extra tips for losing somely.

ptant changes, in the near future, inaugurated in the plan and scope Chicago Jewelers Association. As exists, the association is purely Many of the members are in favor ding its usefulness so that its re- can be used as an active means of tension on the same plan as the Association of Commerce. Un- latter body, the Chicago Jewelers' ion will be for the jewelry trade will include all Chicago jobbing and all of Chicago's manufactur- lers. The latter have an associa- tion of their own and arrangements are looked forward to by which they may be come a part of the Chicago Jewelers Association. While the matter is yet embryo, great enthusiasm is being shown by all the trade here. It can be safely said that Chicago as the great central jewelry market is going to be boomed as it never was before. Chicago merchants have felt that a great deal of trade has slipped from their hands simply because a great many retail jewelers are not acquainted with its unusual facilities for supplying their wants, and it will be left to the Chicago Jewelers' Association to enter on a campaign whereby 1,500 jewelers who are in Chicago territory will be made to see the advantages of buying in Chicago.

St. Louis.

The store of Herman Mauch, 507 Franklin Ave, is being redecorated.

The store of the Whelan-Aehle-Hutchison Jewelry Co., at 621 Locust St., is being renovated.

Miss Hilda Haverkamp, stock clerk of the Elliott Jewelry Co., is spending a week at Okawville Springs, Ill.

The Retail Jewelers Association of St. Lopis will have a meeting next week to complete the local arrangements for the State convention.

Samuel Kober, of the Maritz-Kober Jewelry Mfg. Co., left Tuesday for Texas. He will travel the rest of the month in that State and Oklahoma.

J. P. Radunsky, associated in business with his brother, H. Radunsky, under the firm name of Radunsky Bros., on South Broadway, is buying a stock of jewelry to open a store at Joplin, Mo.

A. Kurtzeborn & Sons, 310 N. 6th St., who have been contemplating an early retirement from business, now announce that they will continue in business until the expiration of their lease, Jan. 1.

S. E. Bamber, secretary of the Hess & Culbertson Jewelry Co., left Monday for Asheville, N. C., to attend the annual convention of the Travelers' Protective Association. He will return in a few days.

S. Ruby, 511 N. 6th St., and Mr. Kennedy, of the Kennedy Jewelry Mfg. Co., 312 N. 6th St., are leaving for French Lick Springs, where they will spend two weeks. Mr. Ruby is accompanied by Mrs. Ruby.

Samuel Hotchner, junior member of the firm of A. Hotchner & Son, importers of diamonds, 722 Holland building, will leave for Europe, June 12, on a business trip, and will visit the diamond centers abroad in search of diamonds.

Solid silver tea sets, presented by their associates to the retiring postmaster, Frank Wyman, and his assistant, J. L. Stice, were made by the Hess & Culbertson Jewelry Co. The sets were the first articles sold in the new store of the company.

L. W. Braun, of the S. Ruby jewelry store, will leave the latter part of next week for a trip to New York and the eastern resorts. He will spend about 10 days in New York making purchases and will pursue pleasure the rest of the time.

F. W. Hoyt, president of the Hoyt Jewelry Co., who left Tuesday for the southwest, is accompanied on his trip by Mrs. Hoyt. The trip, which is partly for pleasure and partly for business, will extend as far as San Francisco. From there they will return to St. Louis about the middle of July.

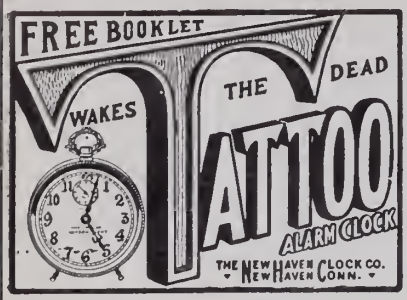
Herman Mauch, Edward Bornmiller and Louis Kurtzeborn will leave for Louisville, Sunday, with Moolah Temple, Nobles of the Mystic Shrine, to attend the annual meeting of the Imperial Council. Mr. Mauch is Illustrious Potentate of Moolah. Mr. Bornmiller, who is connected with the J. Bolland Jewelry Co., is a member of the choir, and Mr. Kurtzeborn, a member of the firm of A. Kurtzeborn & Sons, is a member of the patrol.

A. Maschmeyer, of the Maschmeyer-Richards Silver Co., Carleton building, has returned from the east, where he has been making purchases to increase the stock to be carried by the firm in its new and enlarged quarters. E. A. Schoenle and J. K. Venable, of this firm, will start out next week on long trips. Mr. Schoenle will go as far as Los Angeles and Mr. Venable will traverse Kansas and Oklahoma. Both will remain out until Nov. 1.

Among the out-of-town jewelers in town during the past week were: J. Bone, of Bone Bros., Sikeston, Mo.; Fred Simon, Collinsville, Ill.; John A. Miller, Cairo, Ill.; Edward J. Baumann, St. Genevieve, Mo.; August Winkler, Poplar Bluff, Mo.; W. K. Urbani, Vandalia, Ill.; C. Couver, of the Grug-White Jewelry Co., Staunton, Ill.; Otto Friedrich, Cape Girardeau, Mo.; W. H. Jahn, Pacific, Mo.; E. H. Goulding, Alton, Ill.; Charles Geumalley, Pinckneyville, Ill.

The butt of a lighted cigar, tossed from a window on the 18th floor of the Wright building at 8th and Pine Sts., set fire to an awning on that floor, recently. Burning fragments that dropped from the 18th floor awning set fire to awnings on the 14th, 12th, 11th and first floors, the latter in front of the jewelry store of F. W. Baier. The heat cracked the plate glass of Mr. Baier's show windows. The fire department prevented further damage and Mr. Baier sustained no loss on his stock.

St. Louis jewelers have contributed with their wonted liberality to the fund for the celebration of the centennial anniversary of the city, which is to take place the week of Oct. 6. A committee of which Morris Eisenstadt and Goodman King were joint chairmen made the rounds of the principal firms, and in a short time raised $1,000. The contributors and their contributions were as follows: Mermod, Jaccard & King Jewelry Co., $100; Eisenstadt Mfg. Co., $150; James J. Burke, $50; A. R. Brooks & Co., $50; Aller-Newman-Wilmes Jewelry Co., $25; Weiss & Fassett, $50; Hess & Culbertson Jewelry Co., $50; S. Ruby, $25; Hoyt Jewelry Co., $25; Bauman-Massa Jewelry Co., $100; C. R. Hettel Jewelry Co., $50; William Weidlich & Bro., $25; St. Louis Clock & Silverware Co., $50; L. Bauman Jewelry Co., $50; S. A. Rider Jewelry Co., $25; Maschmeyer-Richards Silver Co., $25; F. W. Drosten Jewelry Co., $50; J. Bolland Jewelry Co., $25; Whelan-Aehle-Hutchison Jewelry Co., $25; Zerweck-Frech Jewelry Co., $10; F. C. Blelock Jewelry Co., $10; H. Mauch, $10; E. H. Kortkamp Jewelry Co., $10; Langsdorf Bros. Jewelry Co., $10.



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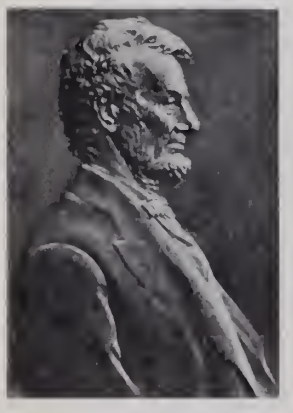
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11 John Street NEW YORK

Cincinnati.

Rauth has returned from a buying
ne east.
Roy, formerly with A. G. Schwab
will travel for Frohman & Co.
F. Jacobs, formerly of Rudolf
Co., has accepted a position with
K. Co., Chicago.
D. Jacobs, of D. Jacobs & Co., who
from New York, has announced
gement to Miss Jean Rothschild,
ty.
Fouts, formerly of the St. Louis
, will travel for Richter & Phil-
have for his territory the south
west.
Miller, of the Miller Jewelry Co.,
nry and E. H. Croninger are in
this week attending the "Shrin-
ual conclave.
Pelzer, with Albert Sauer, New-
and Miss Blanche Betz, of that
re married, June 3, and are now
al tour east.
Kappes, formerly with Ralph
an at Batesville, Ind., was here,
buying his opening stock for his
ess in that place.
hn Holland Gold Pen Co. has
its road force G. E. Spencer, Lex-
y., and E. Schmidt, New York,
started on their respective trips.
Harris, who was arrested, last
stealing a stick pin from Emil
Vine St. pawnbroker, was tried
nced to 30 days in the work-

Shire, of Shire & Fithian, Paris,
here, last week, looking for new
rs for the Paris Baseball League,
he is not only a very enthusiastic
ut also secretary and treasurer.
Miller, of the Miller Jewelry
Miss Margaret Berry, a singer in
k, but formerly of Vincennes,
be married, June 26, at the home
de's sister in Marshall, Ill. After
oon in the east they will reside
y.
members of the local wholesale
rade who were in New York the
attending the National Whole-
lers' and Manufacturers' Associa-
ention included: S. Lindenberg, of
g, Strauss & Co.; A. J. Thoma, of
Bros., and Eli Gutmann, of L.
& Sons.
H Newstedt, 4th and Race Sts.,
er of the Cincinnati Industrial
as been named as one of a com-
arrange the details of an indus-
rsion for next Fall. Mr. New-
nterested in the "Bureau" in lend-
aid to the Universal Pneumatic
, which desires to secure permis-
the Government to install its sys-
incinnati free of cost for demon-
urposes.
town jewelers who were here,
. buying stock included: A. R.
Winchester, Ky.; J. C. Meyer,
O.; J. A. Knocke, Lexington,
Roth and A. Wahlrab, Dayton.
h Jashanosky, Hamilton, O.; Fred
Cambridge, O.; Mr. Marlett, of
Baker, Middletown, O.; W. T.
Jr., Paris, Tenn.; Mrs. C. G. Schlenker, Hickman, Ky.; Frank Fullilove, Oiventon, Ky.; W. J. Callison, Middlesboro, Ky.; P. Lewis, Andalusia, Ala.; J. Lees, Butler, Ky.; L. C. Diefenbaugh, Lewisburg, O.; Charles Keller, Frankfort, Ky.; A. M. Stamm, Williamsburg, O.; J. Rowan, New Castle, Pa.; M. A. Selbert, Frankfort, Ky., and J. W. Sparks, Sabina, O.

Indianapolis.

J. H. Reed spent last week in Brown County.

E. L. Spencer, Richmond, was married recently.

Retail jewelers in this city, last week, were: G. C. De Camp, Shirley; E. O. Collins, Franklin, and S. B. Merrick, Plainfield.

Emil Mantel will attend the United States Grand Lodge Fraternity of the order of Brith Abraham, in New York, June 13-18. He is a third grand deputy of the order, but it is expected he will be elected to a higher office at the convention

A. L. Zoller, manager of the silverware and jewelry departments of Charles Mayer & Co., and Charles Mayer, Jr., have returned from a three months' trip through England, Holland, France, Austria, Belgium and Germany. While away they combined business and pleasure.

A beautiful trophy for the national balloon race was supplied by Charles Mayer & Co. It was a sterling silver, three-handled cup, lined with gold. The cup was about 40 inches high and on one side was etched a picture of a balloon. It was valued at several hundred dollars.

Pearl hunting is at its height in the Wabash River. Charles Williams last week found a perfect specimen of the lustrous black pearl, weighing 36½ grains, which he sold for $1,250, near Decker. Oscar Meyers found a 22-grain egg-shaped pearl, which he sold to Frank Koesckeritz, Vincennes, for $580.

Charles Dyer has abandoned plans for making an extensive tour of Europe this Summer, although he is interested in a party that will leave June 25. Mr. Dyer is associated with a high school teacher in promoting foreign trips each season, but cannot get away from his jewelry business for the trip this year.

F. M. Murphy, secretary of the State Board of Registration and Examination in Optometry, has announced the successful candidates for certificates in the examination conducted last month. Those given certificates of registration were: Sadie E. Anderson, Bedford; William Artes, Evansville; Paul D. Strong, Evansville; Louis S Sterling, Lebanon; Robert Koeber, Fort Wayne; Harriett H. Chenoweth, Huntington, and Howard H. Mutchler, Kewanna.

Ikko Matsumoto made a rare trophy, to be given in the national balloon race which started from this city on Saturday. It consisted of a sterling silver plaque 14 by 20 inches, on which appeared in bas relief work four balloons of different sizes, a bit of scenery and representations of spectators witnessing the race. It requires 50 ounces of silver and was framed in a solid oak frame. A small silver plate bearing the picture of the winner in similar work will be attached to the frame.

John P. Mullally, president of the Indianapolis Retail Jewelers' Association; H. H. Bishop, president of the Indiana Retail Jewelers' Association; Charles Mayer, and Carl L. Rose had a meeting in the Merchants' Association room a few days ago, when the watch and jewelry tariff were discussed. They forwarded a letter to Senator Beveridge, asking him to oppose any effort to require the imprint of the maker's name and address on watch dials, although they were not opposed to having the inscription on some other part of the movement

Kansas City.

W. T. Oakley has bought out the jewelry business of Avery B. Dodson, Belle Plain, Kans.

H. W. Porter, of the Porter & Wiser Jewelry Co., attended the Topeka convention and says he had a good time.

During the past two months six new benches have been added to the working department of the Kansas City Horological and Optical School.

Charles Ragsdale, of Ragsdale & Hill, Smith Center, Kans., has sold his interest in the business to Mr. Hill. Mr. Ragsdale will take a trip through the west, with a view to again embarking in business.

W. C. Wolfe has sold out his jewelry business in Chandler, Okla. He proposes going to Seattle to take in the exposition and in the meantime will be on the lookout for a good business location in the west.

The following jewelers were in this city during the week: W. S. Noble, Drexel, Mo.; J. L. Potts, Marceline, Mo.; W. J. Henson, Stark, Kans.; R. E. Nichols, Holton, Kans.; W. A. Smith, Fredonia, Kans.

The following new students have been enrolled at the Missman School of Engineering: L. R. Bailey, Chickasha, Okla.; M. Kohler, Parsons, Kans.; Earl Rupplius, Kansas City, Mo.; F. S. Shepard, Marysville, Kans.

Warner & Reid, who, some months ago, succeeded Kionka & Kionka, gem dealers, have dissolved partnership and the business will be conducted hereafter by O. A. Reed, who will continue the old name of the New York Gem House.

A fire, which originated Monday night, May 31, in the store of the Hubbard Shoe Co., 1005 Main St., resulted in a loss to the Margolis & Metzger Jewelry Co., next door, at 1007, of between $500 and $1,000, mainly from smoke and heat, although the fire did not burn through either partitions or floors.

The Gem Loan & Jewelry Co., this city, is anxious to discover the whereabouts of Nathan Feinberg, formerly a manufacturing jeweler in business here, but who is in this city no longer. The concern claims to have let Feinberg have two pairs of diamond earrings on May 15, but has not yet received a settlement or accounting for the same.

The following new students have been enrolled at the Kansas City Polytechnic Institute: C. H. Youngblood, John Youngblood, G. A. Frend, B. Hakan, J. A. Heidker, all of Kansas City, Mo.; Grant Potter and Archie Powahan, Douglas, Kans.; H. Stevens, Junction City, Kans.; W. A. Stiles, Kansas City, Kans., and D. C. Spray, Medford, Okla.

Cleveland.

TRADE CONDITIONS.

The wholesale business while not up to the usual June standard is improving. Outside inquiries are increasing and country dealers are reporting fair trade. Retail business for the week has been very good in all lines except diamonds. The unusually large number of auctions has not hampered the retail trade.

Creditors of John Hudgeon have received an offer of settlement at 40 per cent.

Mr. and Mrs. L. F. Boyer spent last Sunday in their old home town, Wadsworth, O.

E. G. Site, Cambridge, O., has purchased the jewelry and optical business of J. G. Davis at Bellefontaine, O., and will continue to operate both stores.

The F. W. King Optical Co., this city, has been incorporated with a capital of $50,000, by F. W. King, T. S. Beckwith, C. J. King, C. R. Smith and Wm. Battle.

The post-mortem conducted recently upon the body of Carl Enger, who was found dead in his room at the Cadillac hotel, showed that death had resulted from heart failure. Enger, who was 45 years old, was an optician.

E. J. Dister, the West Side jeweler, who represents the Third ward in the City Council, is coming in for a great deal of notoricty with the rest of the democratic councilmen just at present. Mr. Dister has made a good and reliable councilman.

J. M. Jenks, vice-president of the Scribner & Loehr Co., will have charge of that company's exhibit of Masonic emblems at the Cleveland Exposition. The exhibit will consist of rings, marks, lapel buttons, charms and brooches and will be located in the Central Armory building.

Briggs & Dodd, auctioneers, have been engaged to sell out the remaining stock of the Wardwell Co. The sale will last about a month, after which the affairs of the company will be wound up and the store room vacated. The Wardwell Co. is one of the oldest novelty houses in Cleveland. The firm has been in the hands of a receiver about a year.

The following were among the out-of-town visitors this week: George A. Clark, Lorain; Benj. Mosley, Willoughby; E. G. Site, Cambridge; J. G. Davis, Bellefountaine; John Boyle, Canton; John Rich, Painesville; J. A. Moore, Akron; Harry Downs, Bellvue; H. H. Brainard, Medina; R. R. Moore, Cuyahoga Falls; W. P. Carruthers, Oberlin; W. C. Fisher and C. E. Lonsway, Lorain, O.

The Art Novelty Shop has been incorporated with P. H. Mequillet, president; E. I. Baily, treasurer, and T. B. Bradley, secretary. The concern will occupy a store on the Euclid side of the Hippodrome building about July 1, and will carry a line of jewelry, silverware, china, glassware, leather goods and art novelties. Mr. Mequillet, who will manage the store, was connected with the Wardwell Co. for a number of years.

C. F. Keim, who represented the Scribner & Loehr Co. on the trade extension trip of the Chamber of Commerce, says that the jewelers in the towns visited were royal entertainers. At nearly every stop local jewelers met the train and took the Clevelanders around town in autos, and this paragraph would be incomplete without adding that many of the autos were purchased in Cleveland during the Automobile show. Mr. Keim says that business in the smaller towns in Michigan, where the trade is with the farmers, is dull, as they are too busy to come to town to buy. On the contrary, in the larger towns that support manufacturing industries, business is very good and it is expected that local wholesalers will benefit materially from their trip.

Omaha.

L. C. Peterson, with J. L. Jacobson, is home on account of illness.

W. C. Flatau has returned from a trip to Excelsior Springs, Mo.

Grover Peterson, with Sol Bergman Jewelry Co., is making a business trip through the State.

John T. Cooper, engraver, is making a specialty of brass monograms for automobile radiators.

C. L. Shook was recently elected to the office of Wise Master, Rose Croix Scottish Rite Masons.

Chas. Copley, Chicago, who has been visiting his brother, Henry Copley, of this city, left for his home, last week.

W. B. Graves, O'Neill, Neb., and Phil W. Folsom, Ashland, Neb., were in this city, last week, replenishing stock.

Mrs. W. D. Godfrey has incorporated her store in South Omaha and the business will be continued as the Godfrey Co.

Mrs. T. L. Combs and children left last week for Detroit, Mich., and the Great Lakes, where they will spend the Summer.

S. W. Lindsay, wife and son, have returned from Chicago, where they attended the commencement exercises of the Armour Technical School.

T. L. Combs & Co. supplied the badges and souvenirs for the Shriners at the recent conclave at Louisville. The souvenir consisted of an attractive fob.

Roy Scott, formerly in the jewelry business with Albert Edholm, but for the past few years in the hotel business at Lexington, Neb., recently sold out and is again with Mr. Edholm.

Fred Brodegaard & Co. are selling out their entire stock at auction. The wholesale department and store at 109 N. 16th St. will be discontinued. The two stores will be combined and the business continued at 115 S. 16th St.

At the last meeting of the local jewelers club another letter was framed to be sent to all jobbers and manufacturers interested in making an exhibit at the convention. So far the club feels very much encouraged over the replies received.

L. Kaas, a pioneer jeweler of Omaha, who had been quite ill, is able to be at work again. On May 29 a number of friends called at his home and presented him with flowers, the occasion being his 80th birthday. A pleasant evening was spent. Mr. Kaas has been in business in this city for 30 years.

The Midland Mfg. Co. is investigating the whereabouts of a new traveling representative, W. J. McNabe, who disappeared several weeks ago with his sample case. Last week the police arrested Chas. Howard, Hutchinson, Kans., who was we[re] some of the jewelry, including a [ch]chain which had been in McNabe's [sa]case. Howard asserts he bought the [go]in Grand Island, recently, and being in [ne]of money pawned the articles. Most [of] salesman's stock was located in a [pa]shop in this city. Howard was held [in] police station pending the finding [of] Nabe, but was released a few days [ag]as nothing could be found against him. Phillips, manager of the firm, has no [id]where McNabe can be or how the [sa]case got out of the traveling man's [po]session.

Milwaukee.

J. Levitus, optician, has opened new [pa]lors at 403 Grand Ave.

J. B. Warren, with the Elgin N[at]Watch Co., called upon the Milwaukee [tr]last week.

The Bunde & Upmeyer Co. has [re]ceived an order for making 2[5] [se]jewels for the Wisconsin Consistory.

E. A. Arenberg, well-known j[ew]Stevens Point, who was taken seri[ou]recently, is able to be out and his re[co]is now assured.

The new branch store of Carl [Ar]Cambria, was recently opened with [a] and extensive stock on display. [Mr.] Schultz is manager of the store.

Sam Martin, the jewelers' auct[ion]this city, is closing out the stock [of] C. Dean in Ardmore, Okla. Mr. De[an] continue his store in Oklahoma City.

Fred Schultz, formerly of Port[age] employ of Carl R. Michel as jewe[ler] watchmaker, and now manager of t[he] Michel jewelry store at Cambri[a,] recently married to Miss Emily L[ee] Portage.

W. H. Upmeyer, of the Bunde [&] meyer Co., is absent from Milwauk[ee] three weeks' business and pleasure [in] Alamos, Mexico. M. Upmeyer [is] Mexico about two months ago, but h[e] that he is finding the weather much [to] at the present time.

Improvements resulting in an exp[en]of more than $500 have been m[ade] jewelry establishment of A. F. Pul[s] in the Public Service building. [The] watchmakers' balcony, new Tungste[n] and new fixtures, including show [and] cases, have been installed.

In a series of articles that are be[ing] lished by the Milwaukee *Journal* [in] benefit of the boy graduate, the pa[per] lishes an interview with Tegtmeyer, the popular South Side [j]Mr. Tegtmeyer says that the cou[ntry] need for all of its boy graduates [is] right sort.

Dr. George P. Barth, school phy[sician] Milwaukee, has asked the City Sch[ool] for an appropriation of $500 for [the] chase of eyeglasses for children [in] schools when parents are too poo[r] them. "In an examination made [in] schools a year ago we found abou[t] cent. of the children suffering wit[h] tive eyesight," said Dr. Barth. In [it] are that the resolution providing [an] for the purpose of buying glasses [for] poorer children will be passed at [an] date.

Los Angeles.

wn jewelers in the city recently
E. Denton, Lompoc, Cal., and
Inman, Corona.
e jewelers in Los Angeles closed
some for a half-day and others
le day, Monday, May 31.
eynolds, of the E. W. Reynolds
st returned from a two months'
w York and other eastern cities
and pleasure.
tion season is now at hand, and
es jewelers and their employes
ng to take brief respites, as their
at the beaches or in the moun-

dsome silver cups were donated
Maier and the Whiteley Jewelry
and second prizes, respectively,
our automobile race given at
for the benefit of the Los An-
ans' Home. The Maier cup,
was a large urn-shaped cup
ed handles and having a Butler
Whiteley cup, worth $75, was
pattern, polished and entirely
B Lothrop, with the Whiteley
e of the timers, and as none of
timers reported for duty he
ne for six hours.

Pacific Coast Notes.

ison, Pasadena, has located a
al in San Bernardino County,
oping his property.
n Dack & Son, formerly of
Cal., have opened a new store at
, and have installed a repair de-

. Dinsmore has taken charge of
R. H. Edwards, Ferndale, Cal.
ds has conducted the business
t 15 years, and has decided to
take a rest. However, he will
Ferndale for a time and assist
ner with the repair work.
Lucas, a member of the trade
York, is in California making a
State. At the present time he
rn California. Mr. Lucas is an
sportsman and maintains a
reserve in North Carolina, and
he Coast will probably indulge
favorite pastime.
e of M. A. Markarian, 439 J St.,
., was entered a short time ago
s and a gold watch was taken,
he only article of value left out-
ife. The store was opened by
front door with a jimmy. The
cated on the outskirts of the
strict, and the vicinity is poorly

a & Smith, Pasadena, Cal., have
e services of F. J. Riggs, and
a display of instruments owned
y this watchmaker. The kit of
essed by Mr. Riggs is very
nd embraces instruments used
Among these is an invention
ggs, a spacer for jewels, and a
ance made by him.
w window in the store of Clark
. Ely, Nev., was looted, recently,
s valued at $1,500. The burglary
d by digging a tunnel 12 feet in
n the basement of a café. While Jeweler Lindskog was in the store and not more than 12 feet away he heard the burglars at work, but supposed that the noise came from the street and thought nothing about it. The hand of one of the men was seen in the show window by a passerby across the street, who, however, thought it was but a shadow.

An aged and expert German jeweler who has refused to divulge his name or his former home has been arrested in Kennett for robbery. He arrived at this place, recently, and was given employment by J. J. McEvoy. After working a short time he slipped away from the store and made his escape up the railroad track. The station agent at Pitt was notified, and when the man approached he was stopped and held until an officer arrived. When searched a new watch, identified as one taken from the store, was found on his person.

Minneapolis and St. Paul.

Wallace Loring, with L. C. Gaus & Co., Minneapolis, is spending his vacation in Chicago.

Axel Madsen, of Rettig, Hess & Madsen, Chicago, has completed his trip for the season, and will rusticate at Lake Sylvia, near Annandale, Minn., for his vacation.

Abbott Kuderling, traveling salesman for the H. E. Murdock Jewelry Co., Minneapolis, and Miss Mabel Bradley were united in marriage June 1. They will take a trip up the Mississippi River to St. Louis, and will be at home to friends after July 1.

C. C. Bergh's store at 197 E. 7th St., St. Paul, was recently robbed of three watches and a number of souvenir spoons, which were taken from the display window. The thieves used a glass cutter to make a hole in the glass. An officer heard the sound of falling glass, but could not reach the scene in time to catch the thief. A peculiar coincidence is that 20 years before, to the exact day, Mr. Bergh's store window was robbed of its contents, the glass having been broken with a brick. The thief was caught and sent to the penitentiary for a term of six years.

Toledo.

L. H. McKinstry, 614½ Cherry St., has just installed a new regulator in his window.

A sample jewelry sale is now being conducted on Samuel St., by an out-of-town firm.

Franklin E. Touse, Pioneer, O., called on local jewelers, last week, incidentally arranging also for Fall lines.

A. J. Heesen has installed a new electric window apparatus for drawing the attention of passers-by to articles on display.

The Board of Education is now contemplating the installation of a master automatic clock system in one or both of its two new high school buildings, which are to be built later in the summer.

W. A. Rankin, manufacturing jeweler, at 573 Jefferson St., is taking an active interest in the King Wamba festival, his picture appearing in a local paper this week as one of the most successful collectors of funds to date. Practically every down-town jeweler has already contributed to this fund.

Application has been made by the attorneys of Wm. Blair, Detroit pawnbroker, who is held at the local jail on a charge of receiving stolen property, for reduction of his bond from $2,000 to $500. The reason given is that Blair is rapidly going blind and that he needs the attention of an oculist. His attorneys claim that he is now totally blind in one eye. The judge before whom he is to be tried, however, has declined to reduce the bond to the amount desired.

San Francisco.

The Baldwin Jewelry Co. is another firm that will be compelled to remain on Van Ness Ave. until well into the Fall. Work on its new building on Kearny St. at Union Square Ave., has been commenced and is being rushed.

It is thought, in view of action begun, that there will be a marked reduction in rentals made throughout the entire down-town retail district, even in cases where leased have been signed. San Francisco rentals, it is said, are now as high as rentals in New York and Chicago without any economic reason.

The workmen are making very fair progress on the Diamond Palace on Kearny St., and Col. Andrews hopes to be able to occupy the permanent quarters in about a month's time. Some time in July, at least, the move will be made. The Van Ness Ave. establishment will be closed for a short time just prior to the removal.

Work is being commenced on the new building to be occupied by Radke & Co., on Post St., opposite Shreve & Co.'s store. It is expected that it will be August, however, before the new store can be occupied. A fair volume of trade is still being experienced on Van Ness Ave., and this district will not be entirely deserted before that time.

Chief of Police Cook has been notified by the Chicago authorities that Herman Paley, wanted here for embezzlement is in custody. A warrant has been issued for Paley and sworn to by A. Isaacs, 756 Market St., who claims that Paley made away with jewelry valued at $1,500. Paley was recently arrested in Seattle, but before the local authorities could send a detective for him he was taken to Chicago. The authorities there have found that they have not sufficient evidence to convict him.

Retail jewelers in San Francisco are very much interested in a promised readjustment of the rental proposition here. While there have been no business failures of note among the trade, a number of small dealers in other lines have found it impossible to continue in business and have suspended. In every case, the high rentals that are now being paid are declared to be responsible for the failure. An investigation that has been made by a prominent wholesale jeweler reveals the fact that the average rental now being paid by retailers in the down-town district is almost double that paid before the fire. When the element of space is taken into consideration, it is claimed there is not one in the down-town district who is not paying more than formerly, and some as much as two and a half times as much. That business does not warrant such an increase in expenditure is the unanimous opinion of all.

Buffalo, N. Y.

TRADE CONDITIONS.

All the Buffalo jewelers are busy with the annual wedding and commencement gift trade. Business has showed a noticeable increase in all lines.

T. L. Terry, jeweler at 135 Jefferson St., has left town on a vacation.

Herman A. Reinhardt, 1214 Lovejoy St., recently bought a new automobile.

C. A. Mitchell, optician for C. F. Chouffet, jeweler at 379 Main St., was quietly married, last Wednesday.

G. A. Howle, formerly one of the office force of King & Eisele, left that firm on June 1 to enter business for himself in another line.

Forest F. Shaw, a Buffalo optometrist is among those who are attending the convention of the Mystic Shriners of the United States and Canada in Louisville, this week.

The Standard Jewelry Case Co.'s stock was damaged, last Saturday night, as the result of a fire at 327 Main Washington St. Volk & Weiland, manufacturing jewelers, were among the other firms which suffered a loss on account of the blaze.

The last meeting of the Buffalo Retail Jewelers' Association was held May 28. No important business was transacted, but the bowling party which followed was enjoyed by all present. The next meeting of the association will be held on the third Friday in June at the Genesee Hotel.

William Ehmann, president of the Buffalo Retail Jewelers' Association, who left for a tour of Europe, some time ago, is now in Naples, Italy, according to postals received by many of his friends. Mr. Ehmann writes that he is having a very good time, and expects to arrive in Buffalo early in the Fall.

Manager R. E. Smith, of King & Eisele's clock department, left, June 5, for a trip to New York, Boston and intermediate points to buy Fall lines. Mr. Smith will also complete arrangements for the King & Eisele Fall catalogue, which, he says, will be the largest and most comprehensive catalogue ever issued by the firm.

Among out-of-town jewelers who visited the Buffalo market during the last week were: Mr. Lewis, Arcade; C. S. Hussey, South Dayton; A. H. Denny, Warren, O.; C. H. Betts, Tonawanda; P. H. Rivenburgh, Olean; Charles Kausch, Bath; C. D. Barnes, Gowanda; I. Traub, Niagara Falls; L. J. Reznor, Port Allegheny, Pa.; H. L. Fox, Dunkirk.

Enoch L. Cordery, charged with killing Harry Carr, in this city, on last Christmas night, will probably be tried here, June 14. Albert Hausen, a setter employed by Heintz Bros., Buffalo ring manufacturers, and who formerly worked for the Ostby & Barton Co., Providence, was also shot in the right hip. Charles Rohmer, another setter, escaped injury.

Abraham Fisher, a New York jewelry peddler, was recently arrested in North Tonawanda shortly after he began to sell a quantity of cheap jewelry among the factories and lumber yards there, and was charged with peddling without a license. He was fined $10 by Judge Smith. At police headquarters six watches, four cases, 28 watch chains and numerous other small articles of jewelry were taken from Fisher.

Fred C. Smith, traveler for Charles F. Damm, the manufacturing jeweler at 520 Main St., has returned from a successful trip through Michigan. The engagement of Miss Mabel Sternweiser, a stenographer for Mr. Damm, to E. M. Nadeau, bookkeeper in the establishment, has been announced. The wife of Alfred Nathan, a traveler for a large New York jewelry house, who appeared at a local theatre, last week, as prima donna in the Romeo Opera Co., was a guest while in Buffalo at the home of Mr. Damm.

On exhibition, this week, in the window of T. C. Tanke, jeweler, at Main and Eagle Sts., is the Masonic jewel which recently started from Toronto on its way around the world. The jewel will remain on exhibition until Friday, when a delegation of about 100 Buffalo Masons will take it over the next step of its journey, to Cleveland. This piece is a large solid gold triangle, decorated all around with a wreath design of enameled shamrocks and maple leaves. It is surmounted with a beaver and in the lower corners are Masonic emblems. In the middle of the lower side of the triangle is the emblem of St. Patrick's Chapter 145, R. A. M., of Toronto. Suspended in the middle of the jewel is a gold figure of St. Patrick. John W. Jarvis, optometrist, is a member of the committee having charge of the jewel and the arrangements for the trip to Cleveland.

Canada Notes.

W. H. Rowlands, Port Elgin, Ont., has given a chattel mortgage to A. S. Levy for $595.

F. G. Grundy, Lucknow, Ont., died recently. His stock-in-trade is advertised for sale.

Charles Smith, Kingston, Ont., and bride were in Toronto, Ont., last week, on their wedding tour.

H. P. Thornloe, representing the Goldsmiths' Stock Co., went to New York on a purchasing trip last week.

The jewelers of Hamilton, Ont., have arranged to close their stores at 12.30 P. M. every Wednesday until the end of August.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: J. Burnie, Victoria Harbor; James E. Nelson, Ridgetown; E. W. Ross, North Bay; Mr. Klein and Norman Ellis, Hamilton, all Ontario.

Francis E. Boddy, with the Goldsmiths' Stock Co., Toronto, Ont., was married, Tuesday, June 1, at Garden Hill, Ont., to Miss Margaret Wright, of that place. Mr. and Mrs. Boddy went to Muskoka on their honeymoon trip.

Frank C. Hart, an enterprising jeweler of Tacoma, Wash., is just installing a new street clock on Pacific Ave., at that place. The clock is 21 feet high and has four dials, each three feet in diameter. The dials are made of ground glass and are illuminated by electricity. The face of the clock is ornamented with the trade-mark of the jeweler, "The Hart of Hearts," which is stamped on everything that goes out of the establishment.

Association Notes.

The programme of the second convention of the Arkansas Retail Association has been announced. vention will be held in Little Ro 15-16, at the new Capital Hotel. Duley will deliver the address of and E P. Stewart of Hope will de response. Among the features of vention will be the president's ad John L. Green of El Dorado; th sion of the question "Shall we lation?" by C. H. Robinette of and the discussion of the questi watchmakers be compelled to pa examination?" by A. C. Elliott den. Others to take part in the pr are E. A. Short, Prescott; W. Hope; C. H. Carmichael, Bo Livingstone, Conway; J. C. Kan sellville, and J. W. Dilbeck, M

Strong effort is being made t coming convention of the Sou Retail Jewelers' Association, w held at Aberdeen, June 17, a portant and interesting gathering ture has been sent out by the sec W. Voedisch, to all jewelers in to interest them in the coming Arrangements have been made sessions take place in the Con of Aberdeen, and jewelers wi the opportunity to participate in t ties of the "Homecoming Week will take place June 16, 17 and city. Owing to the homecoming c the railroads have agreed to giv fares to Aberdeen, and this, c the attractive entertainment wh offered by that city, will probab the appearance of a big delegat jewelers.

At the last meeting of the K tail Jewelers' Association, held May, 26, the following offic chosen: L. E. Armel, Holton, president; C. C. Stevenson, Pitt elected secretary-treasurer; J. Peabody, J. Q. A. Sheldon, Manh Carl Ricker, Emporia, executiv tee. It is a question whether t will hold their next convention tion with the opticians or hold Likely, however, both conventio brought to Topeka. The office by the opticians are: Henry Hutchinson, president; Carl Ri poria, vice-president; Walter Junction City, secretary-treas Van Voorhis, Osawatomie, I Downs, and C. A. Wilson, Wic bers executive committee. Abo ticians and jewelers attended th ventions.

Pacific Northwes

The Fifty Thousand Club, of kima, is offering a cash prize fo be designed by school children.

A. A. Woelfel has asked per the City Council at Centralia, install an electric clock in front in the new Zimmer building.

John Douglas, Onawa, Ia., h turned home, after a month's vis ming.

Boston.

nstein & Sons have filed a petibkruptcy.

I S. Tanner, Providence, has been on a business trip.

r Byram, of the Wm. L. Gilbert has returned from an extended

ales, Winchester, enjoyed, last tomobile trip through the westthe State.

nkins, watch inspector for the Albany Railroad, has returned ghly successful fishing trip in

June 19 many of the retail ch se for the Saturday half-holr the months of June, July and

ler, head watchmaker of the F. ., has taken a cottage at Win- e Summer, removing there last is family.

Bros., Lynn, whose place of as recently destroyed by fire, d a new store on Central Sq., rket St., Lynn.

nce Edmands, a director of the Watch Co. and well known in cles, died May 27, at his estate aged 71 years.

r E. Franks, of Myers & Franks, made a trip with Mrs. Franks ork in their automobile, where led the marriage ceremony of s' sister.

he temporary absence of one of Rogers' employes at her goldablishment at 79 Chestnut St., last week, a thief entered the nd stole old gold in the form and a number of watches, the of which is placed at $75.

mbrose, a well known Natick s, the past week, received the ions of his many friends, cusl trade associates on the fact rounding out 20 years in busi- Ambrose is very popular and his a source of much gratification to ow him.

on sale of the stock and office Samuel Mendelsohn on the of the Jewelers building took nesday afternoon of last week. r was the autioneer. There was resent that overflowed into the It is reported that the goods for an amount that was $500 in o the appraiser's figures.

man George H. Battis, of East s last Thursday sentenced to years in the house of correcdding bills for Fourth of July izes purchased for the city in 907 from the Thomas Long Co. gation of representative citizens, whom testified, was on hand to ency, but without success.

he jewelers in town last week k French, for John B. Varick a nester, N. H.; H. M. Hutchins, Me.; H. S. Hewett, Brockton; Wch, Westboro; L. R. Hapgood. W. Baker, Rockland; A. C. Whitman; B. D. Loring, Ply- J. Hodgdon, Haverhill; J. B. Hill, Beverly; R. A. Lolines, Worcester; F. S. Hall, Fitchburg; J. E. Whiting, Andover; M. F. Charles, Reading, and W. W. Cook, Natick.

The final meeting of the season of the New England Watchmakers' Club, held Tuesday evening in the organization's rooms on Bromfield St., was attended by an unusually large number of members. President Garfield was in the chair. The principal feature was a paper on "Jewels and Jeweling," given by J. W. Rushton, for many years an expert at the Waltham Watch factory. The club's meetings will be resumed in September.

The E. Howard Clock Co. has equipped the Schrafft candy factory with an extensive master and secondary clock system, combining the Howard magneto watchman system. It has also provided a special interior clock for the Second National Bank of Nashau, N. H.; a program clock for the Washburn School, San Jose, Cal.; 13 special interior clocks for the State Insane Hospital at Danville, Pa., and an hour-striking tower clock for the County Courthouse, Winfield, Kans.

The Waltham watch factory baseball team was defeated 6 to 3 by the Norwood Press Club, June 1. Rogers, May and Mullin were Waltham's stars, and for that matter the entire nine did well, all things considered. Employes of adjusting department B enjoyed an outing, May 29, at Hardy's Pond. The success of the affair was due to the efforts of this committee: C. Hinkle, W. Mack, M. Keegan, Harry Knodle, C. Gustafson and J. Sunter. Much regret was felt at the death, May 29, of Ellis Bruce Olmstead of the balance department, who was aged 43 years. He is survived by his widow and two children. He had lived many years in Waltham and been previously engaged in other occupations. The Waltham Watch Co. band will give a complimentary concert at Robbins Park, Waltham, Tuesday evening, June 22, following out the custom of providing an open-air concert before the annual vacation at the factory. A number of employes who have shown much progress in athletics are to compete in the track events at the Knights of Pythias field day, which will be held June 17.

Louisville, Ky.

B. F. Schuckman, a local jeweler, and Mrs. Maria Schneider were recently married at Jeffersonville.

Louis S. Greenberg, son of Jacob Greenberg, a local pawnbroker, died recently of tuberculosis after an illness of six months. He was buried in the B'rith Sholom Cemetery.

An attachment was recently filed by E. Klauber against Wehner & Kreuels, a Berlin jewelry firm, in which the plaintiff asks for the order of sale of 2,000 silver cups, so that he may recover $312, which he says he paid out for duty, freight and insurance upon them. The cups were to be displayed during the Shriners' convention, this week, and were ordered some time. They were not according to specification and Mr. Klauber refused to accept them and he is now seeking to recover the money which he paid out to bring them here.

Pittsburg.

George S. Dunbar, of the Geo. B. Barrett Co., has gone on a trip to the Grand Canyon, Yosemite Valley, Yellowstone Park and Salt Lake City.

Albert H. Gerwig, receiver for John W. Kimple, whose failure was announced months ago, is ready to distribute a 30 per cent. dividend among the creditors.

Wm. G. Ingham leaves, Saturday, for Philadelphia to attend the convention of the National Association of Credit Men, and will visit Atlantic City before returning home.

Jay Collier, Uniontown, according to Pittsburg creditors, is offering 50 cents on the dollar. Collier is said to have a well-stocked store, and his financial troubles caused some surprise.

Miss Mary Fries, who managed the business of the house of J. C. Crawford, was married, recently, to Frank Honus. Mrs. Honus was well known to the trade, and had many friends among the jewelers, being a woman of keen business ability.

W. W. Wattles was in New York, recently, and visited a number of friends in the trade and those formerly engaged in the jewelry business. Mr. Wattles had been to Atlantic City, and took a run over to New York before returning to his home.

John M. Roberts, who attended the meeting of the Pennsylvania Retail Jewelers' Association convention at Harrisburg, last week, was tendered the nomination for president of the association, but declined the honor on account of pressing business.

Among the out-of-town jewelers in Pittsburg, last week, buying stock, were the following: F. H. Hayes, Washington; Harry Bloser, New Kensington; R. L. Kirkpatrick, Butler; Harry Furtwangler, Greensburg; Frank Worrell, Canonsburg; J. H. Hoffman, Latrobe; R. V. Marshall, Freeport; N. L. Marsh, Sistersville.

Announcement is made of the dissolution of the firm of Gordon & Reamer. H. L. Gordon will collect outstanding accounts for the Franklin, Pa., store, and will pay all debts owing by that establishment, and D. T. Reamer will do likewise at the Meadville store, the firm having operated both stores. The dissolution took place, June 2, by mutual consent.

Mr. and Mrs. Sol Cerf will leave, tomorrow, for Freehold, N. J., to be present at the graduation exercises of the Freehold Military Academy, from which institution their son graduates. The family will spend a week or 10 days at Atlantic City before returning home. The son will enter either the Carnegie Technical School or the Pennsylvania University.

The creditors of Bernard Bien have been notified by the trustee, Joseph C. Marcus, that he has filed his first account showing that there is $2 in his hands for distribution, and that a meeting of the creditors of Bien will be held this week in the office of William R. Blair, referee in bankruptcy, for the purpose of declaring and directing the time of the payment of a dividend. Bien was engaged in business on the South Side, and what is worrying Mr. Marcus most is how he is going to distribute the dividend. Bien owed $2,200, so that his creditors will receive about 1/10 of one per cent.

Philadelphia.

TRADE CONDITIONS.

The car strike by the employes of the Philadelphia Rapid Transit Co., that started May 29, has finally been settled by the company. Business in general has been very much affected by the strike and great force was brought to the heads of the city and company to relieve conditions.

H. J. Andrews, 108 S. 8th St., spent the week end in Atlantic City.

Charles Muth, 1632 Columbia Ave., is having alterations made to his store.

H. H. Greiner, Bethlehem, Pa., has been spending the past week at Ocean City.

E. A. Wood and wife, Shamokin, Pa., were visitors to this city last week.

R. F. Beyer, 219 E. Main St., has opened a new store at 215 DeKalb St., Norristown.

James Blizzard, 727 Sansom St., has just returned to the city after a week's absence.

Swartz & Son, jewelers, Weissport, Pa., have opened a jewelry store at Leighton, Pa.

William G. Lingy, 1608 Passyunk Ave., has opened a new store at 58th and Haverford Ave.

I. Weiss, watchmaker, 711 Sansom St., was operated on, last Monday, at the Jefferson Hospital.

Gus Sickles, of M. Sickles & Sons Newark, N. J., office, was a visitor to this city during the week.

Dieges & Clust, 1123 Chestnut St., made and designed the medals to be presented at the Artisans' games, June 5.

Mrs. R. Pinkstone, 1947 South St., wife of the jeweler, has been recuperating at her cottage, Island Heights, N. J.

H. B. Sommer & Co., manufacturers of jewelers' cards and boxes, have removed from 628 Arch St. to 612 Arch St.

The alterations and improvements in the stores of D. V. Brown, optician, 734 and 740, Sansom St., have been completed.

Joseph Kerns, with D. V. Brown, optician, who has been seriously ill, has completely recovered and is again in harness.

William J. McKee, with Lyons & Wilkinson, jewelers, 4076 Lancaster Ave., was married last week to Miss Ethel E. Alvey.

In the June term, Court No. 1, suit will be brought by the Gundlach Manhattan Optical Co. against Bradley Photo Materials Co.

Thomas Judge, traveling salesman, with J. B. Beehtel & Co., 725 Sansom St., was operated on, Saturday morning, for appendicitis.

Theodore Beck, manufacturing jeweler, 702 Chestnut St., will attend the convention of the Mystic Shriners, to be held at Louisville, Ky.

W. D. Hart, with F. B. Wallen, Camden, N. J., with a party of friends from Monroeville, N. J., spent the week end at Wildwood, N. J.

The Sommer Clock Co., 1626 N. 11th St., will open a new store at 111 S. 8th St. This store was formerly occupied by L. C. Reisner & Co., jewelers.

George Koehler, watchmaker for the trade, has given up his business at 735 Sansom St. and has opened a retail jewelry store at 6225 Woodland Ave.

Quite a few of this city's wholesale and jobbing jewelers are interested in the guide book of the Merchants and Travelers' Association, 13th and Market Sts.

Nat Kinckner, with M. Sickles & Sons, after an absence of three months, during which time he has been seriously ill, is again able to report for duty.

Harry Lanz, formerly with the Philadelphia jobbers and now with E. A. Cowan, Boston, was a visitor to this city, last week, after an absence of six months.

Col. J. Warner Hutchins entertained the visiting Grand Masters of Masons during their stay in this city. The guests hailed from 40 different States in this country.

The Radnor and Merion High Schools competed on Saturday for the trophy presented by C. S. Powell, jeweler, 5 S. 8th St. The Radnor High School succeeded in capturing the prize.

Dr. L. B. Couch, a Nyack (N. Y.) eye specialist, spent the greater part of last week in this city, consulting with D. V. Brown relative to a new invention that will soon be on the market.

William Eishenhower, in charge of the diamond department of J. E. Caldwell & Co., sailed for Europe last week. Mr. Eishenhower will spend two months abroad in the interest of the firm.

J. E. Caldwell & Co. are the manufacturers and designers for the silver cups to be awarded as prizes by the West Jersey Horse Show at their annual meet at Collingswood, N. J., June 18 and 19.

J. Harry Knerr, jeweler, 443 Kaighn Ave., Camden, N. J., has been chosen to act on the special panel of jury drawn to try the officers of the State Mutual Building and Loan Association at Camden, N. J.

Notice was given to the creditors of George M. Kite, who was adjudicated bankrupt May 12, that the first meeting of his creditors was to be held at the office of Edward Hoffman, 309 Penna. building, this city yesterday at 11 A. M.

The Bailey, Banks & Biddle Co. made and designed the prizes that were presented at the tennis tournament of the Merion Cricket Club, at Haverford, Pa., June 7. They are also designers and makers for the cups that will be presented to the Riverton Yacht Club regatta.

The $200,000 fire that wiped out 12 of the 12th and Chestnut St. firms on Wednesday, June 2, numbered among its sufferers two jewelers, S. R. Weaver, 1204 Chestnut St., who occupied the third floor of the building where the fire first originated. The jewelry store of F. G. Sutor, 106 S. 12th St., was badly damaged by fire and water. All losses will be covered by insurance.

The following jewelers were visitors to this city during the week: A. M. Kendall, Millville, N. J.; Roland Oliver, Burlington, N. J.; L. Thomas, of L. Thomas & Co., Wilmington, Del.; H. V. Stratton, Bordentown, N. J.; A. E. Baylis, Bristol, Pa.; B. C. Forster, Bristol, Pa.; L. L. Bickings, Norristown, Pa.; W. K. Schlotterer, Schwenksville, Pa.; E. K. Bean, Lansdale, Pa.; W. H. Krause, North Wales, Pa.; H. B. McFarlan, East Downington, Pa.; M. E. Hunter, Beverly, N. J.; H. Jackson, Williamsport, Pa.; Otto Heineman, Pittsburg, and E. S. Gehman, Bally, Pa.

A thief who operated at Sidney, Ia., recently, got away with about $50 worth of jewelry from the store of S. P. Beale by breaking a hole in the glass of the window and pulling the articles out with a hook.

Lancaster, Pa.

Elmer Boyle has gone to Chica two weeks' trip.

J. L. Straub has purchased fr Brasey the latter's residence on W nut St.

Marcus Edelstein, last week, pur pretty new home on Chester A John W. Hiemenz.

Geo. P. Roumfort and F. A the H. S. Meiskey Co., are off on their respective territories.

Julius F. Peterman, Memp visited relatives in Lancaster, las is a native of Lancaster Cou

Percy Appel, with W. W. A one of an automobile party that eral days in Philadelphia, last w

Norman G. McLaughlin, la with John B. Roth, Jr., was 2, to Miss Ellen I. McAllister, easter.

Archie L. Frantz, Pittsburg, route to New York, stopped days in Lancaster, last week friends.

Last week the people of th Paradise presented to Rev. R. L den a beautiful loving cup, which nished by Aug. Rhoads.

F. A. Peters, of the H. S. M and W. W. Appel, last week, a convention of the Pennsylvania Association at Harrisburg.

John B. Roth, Jr., has just f medals for the Shippen School, after a design lately adopted by t He has also completed 11 prize the Montrose, Pa., high school

George Schlim, St. Mary's, P Lancaster, last week, having bro Bowman Technical School his s who has entered as a student in watchmaking and jewelry work

Charles D. Rood, president of ilton Watch Co., last week Thur ing, entertained at supper Gen. Booth, of the American Volun delivered an address at the Fir terian Church.

Town clocks in this section late to be on the strike. That a recently ran amuck, and last we clock at Honeybrook broke struck almost 1,000 times bef muzzled. As it occurred at whole town was aroused and t streets.

Paul Wentz, a jeweler at S formerly a student at the loc school, has just finished a rema of work, having engraved on a c in a circle 5/16 of an inch. Prayer, with title, and the w graved by 'Doc' Wentz, May There are 78 words, or 318 lette ful magnifying glass being n see them plainly.

Thos. W. Martin, Saginaw, leased a handsome new store esee Ave., which is considered best locations in that city. H this fixed up with entirely and expects to have one of th plete and up-to-date establishm inaw.

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Special Notices.

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Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

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Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

DESIGNER for jewelry desires position. Address "S., 619," care Jewelers' Circular-Weekly.

YOUNG GIRL desires position as stenographer and typewriter. F. Maxwell, 278 E. 33d St., New York.

A FIRST CLASS watchmaker desires a permanent position. "M. N., 628," care Jewelers' Circular-Weekly.

WATCHMAKER, 25, practical, 10 years' experience, with own tools; references. "D. V.," 35 W. 8th St., New York.

POSITION wanted as head watchmaker, with an up-to-date firm. Address "M. S., 584," care Jewelers' Circular-Weekly.

WANTED, position as engraver with some good jeweler; four years' experience. Address Achille, 655 1st St., Macon, Ga.

YOUNG MAN, 19, wishes a position with a reliable jewelry house; first class reference given. Bernhard B. Guth, 68 E. 113th St., New York.

ENAMELER, experienced on all kinds of work, emblems, lodge rings, charms, etc., capable of taking charge. "A. B., 635," care Jewelers' Circular-Weekly.

ASSISTANT watchmaker and engraver desires position at once; moderate salary; best of references. Address "Watchmaker," 2831 N. 11th St., Philadelphia, Pa.

FIRST CLASS engraver, jewelry repairer and setter, with 15 years' experience, desires position; will go anywhere. J. Schultz, 77 Washington St., Hoboken, N. J.

SALESMAN, retail jewelry, experienced, desires position; first class references; no objection to leaving New York City. "A. A., 570," care Jewelers' Circular-Weekly

YOUNG MAN, jewelry salesman, desires position; eight years' experience; best of recommendation; retail store preferred. Address "I., 607," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, with tools, desires position at once; middle age man; competent to handle railroad work. Address "E. H. B.," 45 Charles St., Springfield, Mass.

WANTED, position by good watchmaker and fair engraver; good man on railroad work; samples of engraving; $30 a week. Address "G., 589," care Jewelers' Circular-Weekly.

YOUNG MAN, watchmaker, assistant engraver and optician, salary no object, wants permanent place and chance of advancement. H. Brewer, 1105 Boyce Bldg., Chicago, Ill.

SALESMAN, having 12 years' experience in the pawnbrokers' and retail jewelry line, wishes position; can give best of reference. "B., 566," care Jewelers' Circular-Weekly.

ENGRAVER wants permanent position; all kinds of lettering and monogram; can do plain jewelry and clock repairing; reference. "E. W.," 901 Wilson Ave., Youngstown, O.

WANTED, situation as saleslady by young woman who can do plain engraving; some experience; first class references. Address "B. W.," Box 1B, 288 Michigan Ave., Chicago, Ill.

YOUNG MAN, 25, with several years' experience in the jewelry business, wishes position as salesman; can furnish best of references. "F. W., 637," care Jewelers' Circular-Weekly.

AT ONCE, permanent position by a jewelry and silverware salesman, 20 years' experience, wholesale and retail; best references. Address "H., 626," care Jewelers' Circular-Weekly.

SITUATION as foreman or at bench, capable of managing help; 30 years manufacturing jewelry in eastern shops; west or south preferred. "X., 441," care Jewelers' Circular-Weekly.

SALESMAN desires to change; territory east and middle west; lines, silver, sterling and plate, solid gold jewelry, manufacturers only. Address "C. D., 620," care Jewelers' Circular-Weekly.

SITUATION WANTED by a man having many years' experience in diamond and jewelry trade, inside man and messenger; can furnish security. Harry Meyer, 255 Hart St., Brooklyn, N. Y.

ENGRAVER wants position; fine letter and monogram engraver; best recommendation, samples of engraving; moderate wages; 23 years old, single. "D. M., 636," care Jewelers' Circular-Weekly.

A1 watchmaker and salesman open for position; prefer California, Washington or Oregon; nothing less than $25 per week considered. P. M. Davies, 1445 California St., Denver, Colo.

YOUNG MAN, 25, desires position as salesman with wholesale or retail jewelry house; experienced; A1 references, also security if required. "Reliable, 573," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, 25 years' experience on all Swiss, English, American repeater, chronograph, etc.; good and quick work; best references. "Walther, 618," care Jewelers' Circular-Weekly.

YOUNG LADY as engraver, now employed in engraving shop, would like position in store as saleslady and engraver; samples and photo. on request. Miss Louise, 1103 Boyce Bldg., Chicago, Ill.

ENGRAVER, or engraver, salesman and assistant to watch, clock and jewelry repairer; $20 to start; A1 references; none but good houses need apply. E. A. Ambrose, 111 Main St., Johnstown, Pa.

WANTED, position by first class watchmaker and engraver, also refracting optician; gilt edge reference; with present employer between eight and 10 years. Address 514 Crawford St., Portsmouth, Va.

WANTED, position in the west by competent watchmaker, optician, good manager, able salesman, stock clerk, window dresser and general man; salary, $30. Address "I. I. L.," Box 11, Boise, Idaho.

YOUNG MAN, thoroughly experienced on fine jewelry and clock repairing, diamond setter and plain engraver, desires permanent position; first class references. "R. 622," care Jewelers' Circular-Weekly.

WATCHMAKER or second man, by active, refined young man, who can wait on trade; five years' experience and first class workman; fine tools; references. "East, 595," care Jewelers' Circular-Weekly.

BOY, 17 yers of age, wishes position with manufacturing or jobbing concern; has two years' experience with jobbing firm and can furnish best reference. Address "D., 645," care Jewelers' Circular-Weekly.

FIRST CLASS optician, jewelry jobber and salesman, can do clock work and plain watch work; American born, with 20 years' experience and best of references. Address "D., 379," care Jewelers' Circular-Weekly.

POSITION WANTED as buyer for jewelry and silverware departments by one having five years' experience in large New York department stores; can furnish A1 references. "F., 575," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and salesman of 20 years' experience, desires a permanent position with good house; capable of taking full charge; best references. Address "Reliable, 629," care Jewelers' Circular-Weekly.

TRAVELER; $30 weekly salary, will secure a reliable and faithful man who can make good with any line pertaining to the jewelry trade; will travel anywhere desired. Address "S., 567," care Jewelers' Circular-Weekly.

YOUNG MARRIED MAN, 27, refined, educated, capable, good appearance, seven years' experience in jewelry business, salesman, understands bookkeeping; highest credentials. Address "A. M. E.," 657 Putnam Ave., Brooklyn, N. Y.

SINGLE young man desires change; good watchmaker, fair jewelry repairer and fine salesman; five years' experience; best of reference from present employer; reasonable salary. Address "T. M., 565," care Jewelers' Circular-Weekly.

LETTER and monogram engraver, ... desires a permanent position with a ... where he can advance himself; can ... ples of engraving, full set of tools ... etc. "D., 571," care Jewelers' Circular-Weekly.

WANTED, a position by an experienced ... maker, jeweler, plain engraver and ... a retail store; can take full charge; ... sample of engraving and good references; ... wages. "W., 611," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and fine ... 22 years' experience, wants position ... States, do not repair jewelry; $20 ... references from large firms; good ... Address "H. A., 465," care Jewelers' Weekly.

WATCHMAKER, good workman, ... neat position as watchmaker or watch ... salesman; capable of taking ... work in first class store; American ... best reference. "T., 587," care Jewelers' Circular-Weekly.

SITUATION WANTED by a young man ... six years' experience at jewelry ... pairing, also doing some plain work; ... German and English; good references ... State preferred. Address "X Y Z," ... Jewelers' Circular-Weekly.

POSITION WANTED by a middle-aged ... maker of ability, 25 years' bench ... equally good at Swiss watches as ... ican; salary, $25 per week; only ... houses need apply. Address "Watch," ... Fifth Ave., Pittsburg, Pa.

FIRST CLASS jeweler and clock ... mond setter, plain engraver, ... own solutions, and good all around ... for a position; Chicago, Ill., or ... towns preferred; best of reference ... 623," care Jewelers' Circular-Weekly.

DESIGNER and engraver, rapid and ... heraldry, monograms and ciphers ... tions, standard lettering, etching, ... work and cutting for enamel; sam... erence gladly furnished; permanent ... sired; salary, $35 per week. "E. D. ... Jewelers' Circular-Weekly.

AN EXCEPTIONALLY fine watch ... graver and salesman, a rapid worker ... a permanent situation with a first class ... Missouri or adjoining States in a city ... 10,000; capable of taking full charge; ... particulars. Address "W. E. & S. ... Gumbel Bldg., Kansas City, Mo.

WATCHMAKER, good, reliable, ... experience on all classes of watches ... and America, German nationality ... good habits and good manners, able ... mates and look after watch department; ... permanent position. Address "I. ... Washington St., Hoboken, N. J.

A FIRST CLASS watchmaker, experienced ... justing, manufacturing and repairing ... American and Swiss watches and ... position in Boston or vicinity as ... of repairing department; references ... given on inquiry; security can be ... Address "Reliable, 605," care Jewelers' ... Weekly.

WANTED for the Pacific Coast ... two good lines to sell on commission ... direct from the manufacturer to ... retailer in territory west of ... am well known in that territory ... can furnish satisfactory references. ... Address H E. Heacock, care ... Lacroix, 35 Maiden Lane, New ...

Side Lines Wanted.

WANTED, some good specialty ... retail jewelry trade on the Pacific ... side line on commission. Address ... care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied ... photo on watches, dials, brooches ... Goldstein Engraving Co., 45 Maiden ... York.

A MANUFACTURING concern ... plant, having space, capital and ... force, will manufacture and ... merit in the jewelry line; if you ... you wish manufacturer or ... once. "X., 633," care Jewelers' ... Weekly.

Help Wanted.

ANTED, honest jeweler and engraver at once. Address Carter-Allen Jewelry Co., Shreveport, La.

ANTED, A1 watchmaker; hours, 8 to 6; can start once. C. W. Bowman, Somerville, N. J.

BOOKKEEPER in office of manufacturing jewelry. Address "A., 564," care Jewelers' Circular-Weekly.

WANTED, a good all around jeweler for two or three months; good pay. A. G. Vandermeullen Co., Pella, Ia.

FIRST CLASS engraver and jeweler, must be a first class workman and have references. F. E. Hull, Crystal Lake, N. Y.

WANTED, first class watchmaker; position permanent. Theodore Schmidt & Co., 1255-57 Broadway, Brooklyn, N. Y.

WANTED, first class watchmaker for Chautauqua, N. Y., during July and August; state wages expected in first letter. H. M. Norton, Corry, Pa.

WANTED, first class optician and salesman, one who can engrave preferred; must have best of references. Address M. J. Buechler, Bridgeport, Conn.

WANTED, traveling salesman for watches and jewelry line of jewelry in western territory; must be experienced road man. Address Box 1336, Denver, Colo.

EXPERIENCED MAN; man with established trade south Pacific coast, to sell high grade mountings for mounted jewelry. Box 484, care Jewelers' Circular-Weekly.

WANTED, HOUSE wants bright boy about 14 years of age, good opportunity for future. Address giving reference, "C., 630," care Jewelers' Circular-Weekly.

WANTED, good watchmaker and engraver in city of 50,000; send sample of engraving and salary in first letter. Address G. M. La Salle, Niles, Mich.

WANTED, general store man for jewelry, optical and clock work, also good engraver; permanent position, good wages; send reference. F. A. Bauer, Belvidere, Ill.

WANTED, traveling salesman, for material and well established general line of jewelry, western States; must have road experience. "L., 274," care Jewelers' Circular-Weekly.

WANTED, salesman with established retail trade in Wisconsin, Minnesota and Iowa to handle manufacturer's line of gold rings. "L., 617," care Jewelers' Circular-Weekly.

WANTED, watchmaker, engraver and salesman; permanent position; salary, $18 to $20 per week; give reference and full particulars in first letter. Address Sheff Bros., Wheeling, W. Va.

CAPABLE MAN, 40 to 50 years, able to run on design, enamel, etc., but designing principally; liberal wages for right party. Address "C., 592," care Jewelers' Circular-Weekly.

WANTED, a first class modeler for sterling silverware; steady work and a good position for right party; none but the best would be considered. Address "T. H., 451," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, optician, plain engraver and salesman; salary, $100 per month; chance of advancement; permanent position. Address Connecticut, 610," care Jewelers' Circular-Weekly.

WANTED, jeweler and stone setter, an all around man for general repairs and capable of handling fine work when necessary for a first class jewelry store. "P. Q. D., 581," care Jewelers' Circular-Weekly.

WANTED, a watchmaker for manager of repair department and buyer, must be good salesman and capable of successfully handling help under him. "A. P., 582," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and optician, who can engrave preferred; reference required; permanent position to the right party; salary $25 per week. Address A. W. Carlson, Jewelers, Charles, La.

WANTED, an ambitious man in your locality with experience in the jewelry line, to take up a profitable business on the side in which chances of success are exceptionally large; capital wanted; reference required; excellent chance for right party. Raymond Fairhurst, Chicago, Ill.

WE WILL HAVE an opening June 1 for a manufacturing jeweler who thoroughly understands his business and can do repair work for the trade; a first class salary to a first class man. H. H. Hawley Co., Dallas, Tex.

WANTED, first class salesman for high grade chain and ring line; must be well acquainted with best retail trade; Newark man preferred; state experience and references. Address "U. R., 625," care Jewelers' Circular-Weekly.

WANTED, watchmaker, jeweler and engraver by Aug. 1 good on railroad watches and capable of taking charge of watch inspection; northern Indiana. Address "L., 612," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

WANTED, experienced watch case material and jewelry findings man for office work and to act as salesman and call on the eastern trade part of the time; young man preferred; give full particulars and references. H. G. Lefort, Newark, N. J.

WANTED, salesmen to sell the newly patented Allwon manicure buffer, a complete manicuring outfit in one, made in sterling silver and silver plate; best novelty ever brought out; sell at sight. Write United States Specialty Co., 736 Broadway, New York.

WANTED, all around man to take care of optical department, one who also understands jewelry line, to make himself generally useful; short hours and good pay guaranteed to right party; New York State. Address "K. O., 593," care Jewelers' Circular-Weekly.

OPTICIAN WANTED; thoroughly competent optician to take charge of large optical business; must be capable of passing New York State optical examination; good salary and commission on business; near New York. Address "Z., 647," care Jewelers' Circular-Weekly.

WANTED, young man, 18 to 20 years old, who has had experience with jobbing house; can advance to office manager and traveling salesman; unquestionable references as to character and ability absolutely necessary. Address "Johher, 646," care Jewelers' Circular Weekly.

WANTED, A1 salesman of experience, to sell a complete line of jewelry and loose diamonds. "L. S., 543," care Jewelers' Circular-Weekly.

WANTED, A1 watch salesman of experience to sell a line of American watches in Missouri, Kansas and Nebraska to the retail jewelry trade. Address "M., 165," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

TIFFANY & CO. have an opening for two strictly first class watchmakers; only those having had experience in repairing and adjusting highly complicated watches need apply; address by letter, stating age, experience and salary expected. Tiffany & Co., Fifth Ave. and 37th St., New York.

A PROMINENT cut glass manufacturer wants to make arrangements with several salesmen calling on the retail jewelry trade to carry their cut glass as a side line, for western territory west of the Ohio River; good territory and liberal commission to the right men; arrangements must be closed before July 1. Address "R., 378," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

Business Opportunities.

OLD ESTABLISHED business for sale on prominent thoroughfare in Philadelphia. "O., 109," care Jewelers' Circular-Weekly.

PARTNER WANTED, first class salesman with small capital to start a manufacturing jewelry shop in the middle west. "B., 525," care Jewelers' Circular-Weekly.

JEWELRY STORE for sale, established 35 years; sell cheap. Rosenberg's, 69 Columbia St., New York.

FOR SALE, jewelry store in Philadelphia; good established business; central location and low rent. "U., 569," care Jewelers' Circular-Weekly.

FOR SALE, good, established jewelry store, with good run of repairing; best location on Sixth Ave., New York. "A. I., 639," care Jewelers' Circular-Weekly.

FOR SALE, old established jewelry business in best section of New York City; must sell at once; illness; great bargain. Box 572, care Jewelers' Circular-Weekly.

AN OLD ESTABLISHED, high class retail jewelry store, in the shopping district of New York City; reason for selling, to settle estate. "Q., 624," care Jewelers' Circular-Weekly.

FOR SALE, gold and silver electroplating plant, established 10 years on John St., New York; no reasonable offer refused. Address "L. L., 577," care Jewelers' Circular-Weekly.

STERLING silverware manufacturing plant for sale, owners wish to retire; location, New York City; price, $75,000; immediate possession. "L., 527," care Jewelers' Circular-Weekly.

FOR SALE, a good paying jewelry business, long established; an opportunity for a practical man; wish to retire; don't write unless you have $3,500. Address "J. L., 580," care Jewelers' Circular-Weekly.

FOR SALE, a jewelry business with a side line of phonographs and Eastman kodaks; invoice $6,000, could reduce; will trade for clear real estate or cash. Address C. B. Abercrombie, 7111 S. Chicago Ave., Chicago, Ill.

AN OPPORTUNITY to buy a jewelry store with whole inventory cheap, located over 15 years on one of the best business streets; pay all expenses; reason for selling, sudden death of proprietor. J. Housman, 600 3d St., Milwaukee, Wis.

JEWELRY and optical business for sale in one of the best residential and business sections of Pittsburg, Pa.; going south reason for selling; stock and fixtures invoice about $3,000; only part of cash needed. "L., 576," care Jewelers' Circular-Weekly.

HAVE YOU $2,500 CASH? I will sell my old established, well paying jewelry and optical business in town of 11,000; clean stock and fine fixtures will amount to about $5,000; if desired I will reduce the stock sufficiently that $2,500 cash and the balance on time will buy it. "L. D., 585," care Jewelers' Circular-Weekly.

SPOT CASH FOR DIAMONDS, watches and jewelry; I send check on receipt of goods; surplus stocks bought at highest prices; bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

To Let.

FOR RENT, part of large light office with telephone service. Room 202, 71 Nassau St., New York.

PART OF OFFICE to let, separate window, north light, Room 97a, 51-53 Maiden Lane, New York; suitable for watchmaker, engraver or diamond setter. Inquire at Superintendent's office.

(*Special Notices continued on page 102.*)

Special Notices.

(Continued from page 101.)

TO LET—Continued

FOR RENT, a very desirable store with floors above, 27 x 100, located on the shopping side of 25d St., between Fifth and Sixth Aves., adjoining Stern Bros., No. 26 W. 23d St., New York City. Apply T. Matagrin, 33 Union Square, W., New York.

For Sale.

FOR SALE, jeweler's safe, practically new. Apply Room 610, Broadway-Maiden Lane Bldg., New York.

FOR SALE, a genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "A. G., 510," care Jewelers' Circular-Weekly.

FOR SALE, one six-volt Hanson & Van Winkle dynamo, one power draw bench, two double head polishing lathes with zinc lined tray-bench and dust collector complete; also one American Gas Furnace Co.'s positive pressure blower No. 1; all little used and practically good as new; price reasonable. Taylor & Co., Inc., 47 Chestnut St., Newark, N. J.

FINE mahogany store fixtures; one large fire and burglar proof safe; one fine Seth Thomas regulator; one chronometer; three window cases; five very fine wall cases with base and one glass door to each case, size of cases, 9 feet long, 5 feet high, 2 feet deep, size of base, 9 x 3 x 3, with drawers and marble base; all these wall cases are mahogany with fine, heavy plate glass; also six 12 foot plate glass counter cases, with mahogany counters, marble base; all these cases are comparatively new and in a fine shape; all will be sold cheap. Write at once to Fey Bros., 226 S. Adams St., Peroia, Ill.

"Gems and Precious Stones"

Their Characteristics, Localities of Production, Tests and some Current Literature

A New Book on a New Plan. Tabulated, Concise, Authoritative
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Flexible Covers, Postpaid, 50c.

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Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address
St. Louis Watchmaking School, St. Louis, Mo.

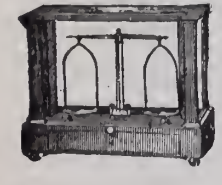
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All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.
We are selling fine gold for $1.04 per dwt. which we guarantee to be government assay bars.
Small rolling for the trade.
ALL QUALITIES OF GOLD AND SILVER SOLDER
We buy Old Gold and Silver
16 Maiden Lane, New York



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Assayers, Refiners and Smelters
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Manufacturer of Fine Balances and Weights
for every purpose where accuracy is required.
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Send for Price List. Tel. 370 Cortland.

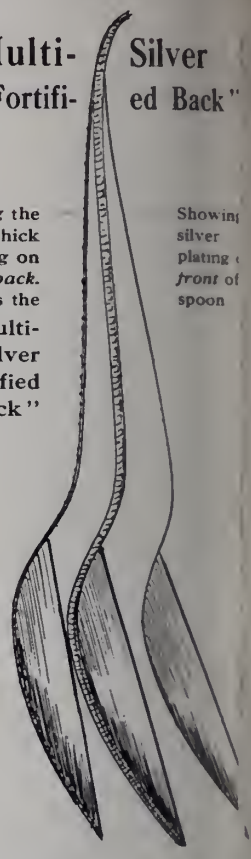




The Reversing Mounting

for Earrings, Studs, Scarf Pins, etc., showing diamond or plain gold ball (back of mounting), as desired. Saves trouble of taking off valuables when in dark streets or dangerous quarters, where a display of glittering jewelry would cause risk of attack for purposes of robbery. Made only by
H. TROPIN, Manufacturing Jeweler, 51-53 Maiden Lane, New York

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IN *addition* to our extraordinary standard plating we put a "Multi-Silver" plating on the entire back of every spoon and fork—the place *wear-resistance* most necessary:

As our *Multi-Silver* plating is accomplished in one operation by a new patented process *which we control exclusively,* we get extra fortification at but a little more than the cost of the ordinary silver:

Our goods have a *standard of quality and profit for the dealer,* because we take advantage of every improvement to make them better.

Send your orders *now* for delivery in time for the Spring house cleaning and moving season.

E. H. H. Smith Silver Co.
Manufacturers of
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BRIDGEPORT, CONN.

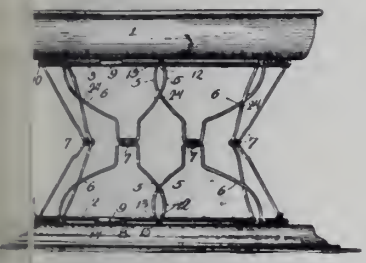
PATENT DEPARTMENT

N IS CONTAINED A LIST OF THE LATEST PAT-
ANTED BY THE UNITED STATES AND GREAT
A, THE UNITED STATES PATENTS THAT HAVE
IRE AND THE REGISTERED TRADE-MARKS.]

NITED STATES PATENTS.

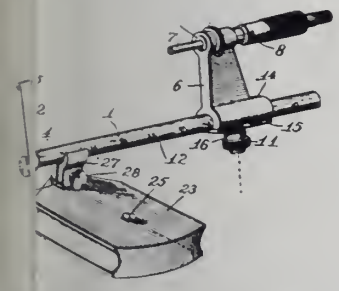
ISSUE OF JUNE 1, 1909.

2. COLLAPSIBLE STAND FOR CHAF-
-DISHES, ETC. Louis K. Sone, New
k, Filed Oct. 3, 1908. Serial No. 456,086.
king utensils, two sets of substantially
members connected by clamping means
educed portions and having locking means
legs to prevent their collapsing, rings en-



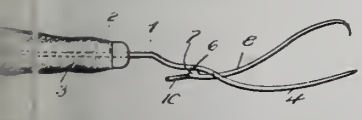
hooks formed on the free ends of said
e turn-buckles adjustably connecting the
of said rings, a support and base of
nt formed with locking flanges accommo-
permanently connected one to each of
and formed with hook slots in said
anges and adjacent material, each of
ommodates a plurality of said hooks.

MICROMETER-GAGE. Charles O.
LLENBACH, Cincinnati, O. Filed Sept. 8,
Serial No. 451,929.
comprising a bar having a generally
surface and provided with a longitudinal
conical dowel-holes, a spindle-stock hav-
adapted to fit and hug the cylindrical
the bar opposite the surface provided



eries of dowel-holes and carrying a
ted to register with any selected one
el-holes, a dowel-pin fitting said socket
a conical end adapted to said dowel-
a screw device for moving the dowel-
out of the dowel-holes, combined sub-
set forth.

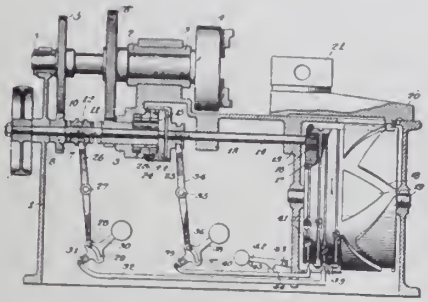
ORK. George J. Russler, Pittsburg,
iled July 24, 1908. Serial No. 445,228.
mprising flat body portion having one
uting a shank and its other end de-



wnwardly in a curvilinear manner, a
red to the shank of the body, said
ortion of said body terminating in an
enlarged bifurcated portion constituting a pair of tines, each of said tines being bow-shaped, said depending curvilinear portion of said body provided with a slot in close proximity to the inner ends of the tines, a longitudinally extending tine of compound curvature having one end provided with a hook arranged in a plane at the rear of the outer ends of said pair of tines, said tine of compound curvature having its rear end provided with a handle and further provided with a vertically extending lug projecting in said slot and pivoted to the depending curvilinear portion.

923,449. METAL-WORKING MACHINE. Ernest B. Sellew, Pawtucket, R. I. Filed Oct. 9, 1907. Serial No. 396,637

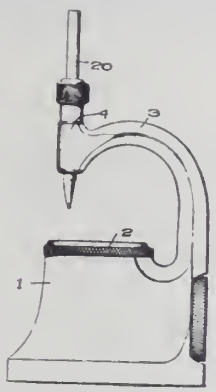
The combination, with the work spindle and the turret-slide, of a driving member, a connection from said driving member to both said work-spin-



dle and said turret-slide for imparting feeding movements to said turret-slide, and an independent connection from said driving member to said turret-slide for imparting return movements thereto.

923,495. STAKING-TOOL. Frank R. Cunningham, Medford, Mass., assignor to Kendrick & Davis, Lebanon, N. H. Filed Aug. 21, 1908. Serial No. 449,725.

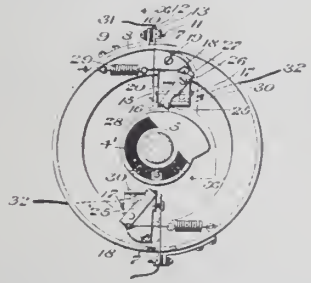
A staking-tool having a head provided with a passage through it for admitting an operating tool,



a spring friction member supported on said head and arranged to bear normally with a yielding frictional pressure upon such tool, and means for disengaging said friction member from the operating tool.

923,566. COMBINED VIBRATOR AND TIMER. William S. Newcomet, Philadelphia, Pa. Filed Aug. 24, 1908. Serial No. 449,904.

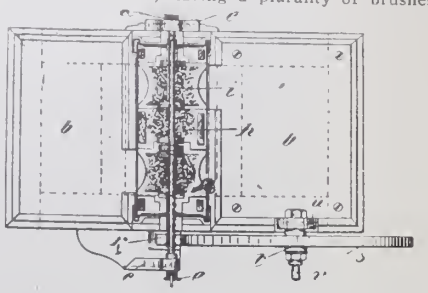
In a device of the character described, a casing, a rotatable member therein, a plurality of movable contacts adjacent thereto, means moving with said



rotatable member to maintain one contact stationary and means moving with said rotatable member to shift the other contact.

923,710. CLEANING-MACHINE FOR SPOONS, FORKS, ETC. Johannes L. Sanders, Enschede, Netherlands. Filed June 5, 1908. Serial No. 436,812.

A machine for cleaning and polishing spoons, forks and the like, having a plurality of brushes



arranged one above the other on different shafts, the brushes on the one shaft being firmly attached to the same, while those of the other shaft are adapted to slide on same.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED JUNE 1, 1909

Ser. No. **33,027.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) Maurice Wood, La Chaux-de-Fonds, Canton of Neuchâtel, Switzerland. Filed Feb. 27, 1908.

LA MAISONNETTE

Particular description of goods.—Watches, watch cases, watch movements and watch dials.

Ser. No. **41,645.** (CLASS 2. RECEPTACLES.) Farrington Mfg. Co., Portland, Me., and Boston, Mass. Filed April 7, 1909.

TEXOL

Particular description of goods.—Eyeglass cases and jewelry boxes.

Ser. No. **41,591.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) The Western Clock Mfg. Co., La Salle, Ill. Filed April 5, 1909.

IRONCLAD

Particular description of goods.—Clocks and watches.

TRADE-MARKS REGISTERED, JUNE 1, 1909

73,894. SILVER-PLATED WARE. International Silver Co., Meriden, Conn.

Filed Feb. 9, 1909. Serial No. 40,450. Published March 30, 1909.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by Davis & Davis, Patent Attorenys, Washington, D. C., and New York.]

Patents expired May 31, 1909.

475,778. MEANS FOR SETTING DIAMONDS AND OTHER STONES FOR CUTTING



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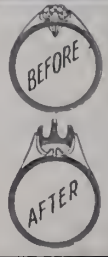
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'URPOSES. F. KEGEL, Breslau, Germany.

475 39. BUTTER KNIFE. T. MILLER, Tyrone, 'a.

sign issued May 14, 1895, for 14 years.

24,57. SPOON. A. P. BROWN, Hartford, Conn.

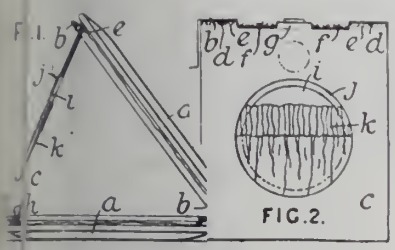
BRITISH PATENTS.

B GMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF MAY 19, 1909

WATCH HOLDERS. A. E. PEARSON, lerkenwell, London. Jan. 18.

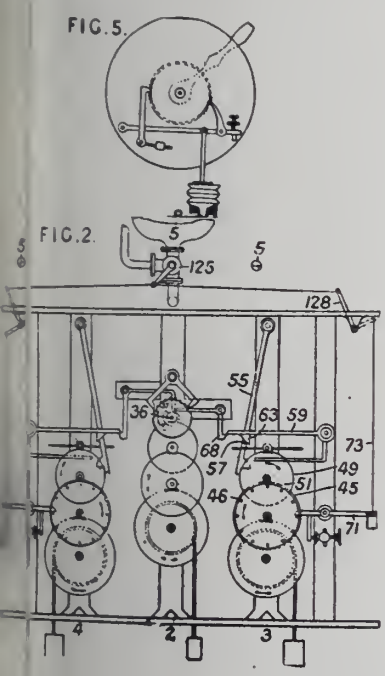
watch holder or case of the kind shown, the s removably held against an aperture *i* in d panel *c*, by a flexible and preferably backing *k*, which extends over about one- two-thirds of the aperture, and may be d of silk, etc., gathered on an elastic band. rture *i* may be provided with an in-turned The panel *c*, which is preferably made of



covered with leather, etc., and is hinged end to the frame *b* of the case *a* by a hinge, comprising two pairs of aligned *d*, *f*, soldered or otherwise secured to the and the frame *b* respectively, and con- ogether by hinge pins *e*. A space *g* allows age of a snap-fastening *h* when the case l.

CLOCKS. P. POETTO, Paris. Jan. 20. ate applied for under Section 91 of Pat- ts, etc., Act, 1907, Jan. 22, 1907.) Void. ublished under Patents, etc., Act, 1904.)

matic Clocks.—A master clock 2 determines rnate action of two clock-work trains 3,



work a cock 125, letting water flow into of a bell 5, whereby the air therein is ed and expanded to work indicators. A on the arbor of the escape-wheel of the disengages a bell-crank detent 68 from a ever 59 having a nose 63, and this lever g disengages a detent 55 with a pin 57 from a wheel 49 of the clock-work 3 bearing two pins 51. One of the pins 46 on the preceding wheel 45 of the train then makes a lever 76, acting through a weighted cord 73 and a bell-crank 128, operate the three-way cock 125 to admit water to the bell 5. The air at the top of the bell and in the connecting-pipe is accordingly compressed and inflates a bellows 8, Fig. 5, which drives an indicator. In a similar manner another cam on the arbor of the escape-wheel sets in action the other water-cock is reversed, water flows out of the bell, the air-pressure sinks, and the bellows collapse.

1,345. PENS. A. F. ZAHM, Washington, D. C., U. S. A. Jan. 20.

The barrel of a reservoir pen consists of a tube of transparent or translucent non-vitreous material, for example pyralin or amber, which is closed at one end and screw-threaded at the other to receive a nib-piece of ordinary form. The barrels may be formed by boring them out of solid rods, or they may be moulded from material such as celluloid when in a plastic condition, or they may be formed from opened tubes, in which case



the ends are closed either by moulding the walls together or welding, etc., a plug therein. A plug of suitable material, such as hard rubber, into which the nib-piece screws, may be screwed into the end of the barrel to overcome the difficulty of removing the nib-piece if too green a stock is used for the barrel. Suitable designs may be formed on the barrel, for example wires or filigree metal may be embedded therein. To facilitate filling the pen by a pressure feed-device, as shown, a poppet or other valve may be provided at the end of the pen, to produce an air vent. A transparent or translucent rubber sack may be secured to the nib-piece.

Applications filed April 26-May 1.

9,821. IMPROVEMENT RELATING TO BUTTON AND BADGE FRAME-HOLDER FOR CLEANING PURPOSES. D. W. HUGHES and W. S. NUTT, Abergwynji, Glam.

9,836. CONVERTIBLE WATCH AND CLOCK. H. C. KARR, London.

9,893. IMPROVEMENTS IN SELF-FILLING FOUNTAIN-PENS. W. A. WELTY, Strand, London.

9,930. IMPROVEMENTS IN SPECTACLES. A. H. BAIN and H. NEWBOLD, Finsbury, London.

10,087. IMPROVED HAT-PIN. J. BARRELL, London.

10,147. IMPROVEMENTS IN WATCHES. J. T. PENDLEBURY, Manchester.

10,252. IMPROVEMENTS IN WATCH KEYS, APPLICABLE ALSO TO CLOCK KEYS AND STEM-WINDING WATCHES. J. L. HARTLEY, Manchester.

Complete specifications accepted.

1908.

9,229. ELECTRICALLY CONTROLLED CLOCKS. GILES.

9,230. CASTORS. REEVES & MCHARDY.

18,807. GRAVITY ESCAPEMENT CLOCKS. HART.

1909.

1,690. PRODUCTION OF THE JOINT ENDS OF THE PINS OR TONGUES OF BROOCHES AND OTHER ANALOGOUS DRESS ORNAMENTS OR FASTENINGS. EDMUNDS.

6,370. BRACELETS. COCKREN.

The travelers of the Benedict Mfg. Co. have been at the factory in East Syracuse, N. Y., in the last week or so getting out their samples for the Fall. The concern entertained the force recently at an outing at Oneida Lake, an afternoon of fishing being followed by a banquet at Crownhart's Hotel. The outing was attended by: H. L. Benedict, president; C. C. Graham, sales manager; R. B. Roantree, treasurer; W. M. Upright, advertising manager; A. F. Saunders, designer; Edwin Dorner, manager of New York office; John Bailey, J. F. Kane, J. P. Deal, W. A. Van Patten, H. S. Osmun, F. J. Reynolds, F. A. Weatherley, Newtton Owen, A. I. Patton, J. H. Webster, M. H. Jackson, L. G. Proctor and J. H. R. Proctor.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., June 8.—The records of the Treasury Department containing the following comparative statistics of interest to the jewelry trade for April, 1908 and 1909 and for the 10 months ending April, 1908 and 1909:

IMPORTS.

	April 1908.	*April*, 1909.	—10 *Months Ending*— *April*, 1908.	*April*, 1909.
Clocks and parts of	$15,937	$53,739	$429,187	$379,163
Watches, materials and movements	149,557	158,557	2,172,380	1,635,872
Diamonds, uncut, including miners', glaziers' and engravers,' not set (free)	248,505	489,412	4,112,545	3,390,964
Diamond dust or bort (free)	2,538	4,060	59,944	175,259
Diamonds, cut but not set (dutiable)	146,504	1,738,158	8,668,676	15,271,857
Precious stones, rough or uncut (free)	1,738	5,720	106,244	159,735
Precious stones and pearls, not set	104,829	420,465	2,475,933	3,553,980
Jewelry and manufactures of gold and silver	111,063	139,596	1,497,422	1,487,657
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$99,991	$106,230	$1,256,890	$1,049,847
Watches and parts	101,875	108,340	1,185,067	1,040,485
Jewelry and manufactures of gold and silver	89,896	105,844	1,355,557	1,076,153
Plated ware	46,318	46,534	620,688	515,776
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	$127	$468	$1,013	$1,265
Watches, materials and movements	3,478	126	22,566	8,140
Diamonds, rough, including miners,' glaziers', etc.	.....	.....	2,349	5,851
Diamonds, n. e. s. (dutiable)	.....	3,585	31,318	16,952
Other precious stones, rough or uncut (free)	.....	.....	1,047	550
Jewelry and manufactures of gold and silver	25,238	.....	234,914	35,191



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THE HOROLOGICAL REVIEW

Unique Clock Made by John Ebsworth, London, in the 17th Century.

clock illustrated herewith is one of e costly timekeepers, such as were England subsequent to the inven- the rack-striking works (by Ed- Barlow, London, 1676,) in manifold

s made by the celebrated master, bsworth, who learned his trade with Ames, in London, in 1657. He be- member of the London Clock- Association in 1665 and its presi- 1697. The name of this master n encountered on large lantern k with dolphin ornaments. He car- his business under the name of Cross Keys, in Lothebury." It ap- wever, that at one time his work- s located in the "New Cheap Side," that still exists in London, for we address on a clock. In an adver- in the *Post Boy* in 1699 (May 2), e also occurs. In that case the f a lost small silver watch is re- to return it to John Ebsworth, of ss Keys, for a reward of two ($10, U. S. currency).

nechanism of the clock (Fig. 1) says Court Clockmaker Gustav rt in the *Deutsche Uhrmacher* of an eight-day movement with escapement. The verge arbor of the rear pivot, has a knife edge upported swinging in a steel pan. r-striking work, with rack arrange- unique. The rack is placed between e plates, near to the rear plate.

rack has double toothing; that is its toothed arc is prolonged and n double complement of teeth. In the fixed gathering pallet, located ide of the wheel on its arbor, en- nd in the other half the rack catch. kable is also the hour drop arm the moment of release drops onto cam (this is located on the hour to bring it back into its proper hen in case the striking work has n and the going movement is still ion it has reached the lowest posi- the cam.

is purpose all rack striking clocks construction are equipped on the op arm with the familiar spring, nose piece which, when the striking work is run down and the going work continues, slides up an incline on the side of the cam in order thereby to keep the hour drop arm in its proper place. In the clock shown herewith we see this device arranged in another original manner. The rack arbor, like the wheels, is located

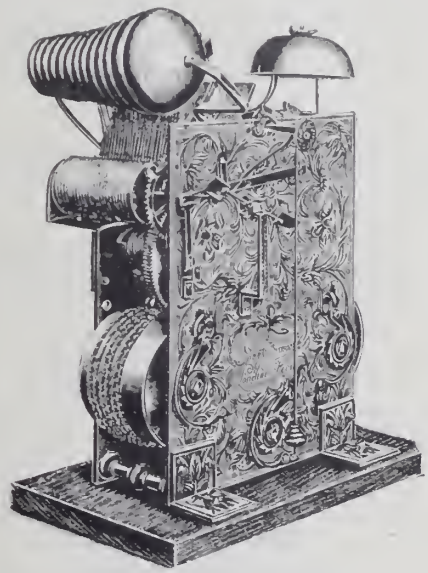


Fig. 1.

between the plates; it is adjustable by about 3/16 of an inch (4 mm.) between them and passes through the front plate. At the end of this extension the hour drop arm is placed. The rack arbor is forced towards the rear plate by a small spring screwed flat to the front plate. If the striking works should be in the position described, the adjustable rack effects what our present drop arm spring is expected to do. The hour drop arm can therefore also by this means slip on the side of the hour cam. In order, however, that the rack catch when the rack arbor is moved (and, of course, the rack also) does not fall out of the rack teeth, it is twice as broad at the drop nose as the rack teeth are thick. The striking work, like the going works and the bell mechanism, have fusees, each with chains 78¾ inches in length.

The playing works consist of a pinned chiming barrel that operates 24 hammers striking on 13 bells. By moving, not the barrel, but the entire bell and hammer frame, the two marches hereinafter mentioned may be alternated. In the unlocking of the playing works we should particularly observe the manner in which the unlocking of the warning is effected before the complete delivery of the lifting piece. The unlocking arm *a* (Fig. 2) is equipped in front with a brass nose-piece *b*, rotating on *i*, which before it begins to raise the arm *a* by means of the unlocking rod *f*, the arm *a* takes the postion occupied by the dotted line. The arm *c*, raised in the direction of the arrow, causes the arbor *w* to turn a little, and the warning piece *e* is thereby placed in the way of the warning wheel pin "*s*." At this point the arm *a* itself is raised and the release of the playing works' rack is completed, whereupon the unlocking



Fig. 2.

follows and on the fall of the unlocking lever the playing begins.

The bell music or chime was for the purpose, about a quarter of an hour before the striking of the hours, of calling attention to them which, especially at night, in those times may have proved practical.

The three mainsprings, forged from steel and then, as bands, reduced to the requisite thickness by filing, were in an excellent state of preservation. Each spring weighed 23⅓ ounces and was 2¼ inches wide, while the barrel had a diameter of nearly 3¼ inches.

The date was changed in the usual well-known manner. The embellishment of the movement consists in beautiful engraving on the back plate, which also bears the inscription, "John Ebsworth, Londoni, fecit." The case is of ebony, the covering or roof of copper, repoussé and fire gilded. The weight of the clock work is 30 and that of the case 14 pounds. The height of the complete clock is nearly 23 inches, its breadth 14¼ inches and depth 10 inches.

The clock formerly stood in the castle at Ansbach, and at the time of the beginning of the reign of the Margrave at that time, William Friederich (1703) may have come from England to Ansbach. The sister of this Hohenzollern was, as is well known,



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" " " Silverware
" " " Other Items

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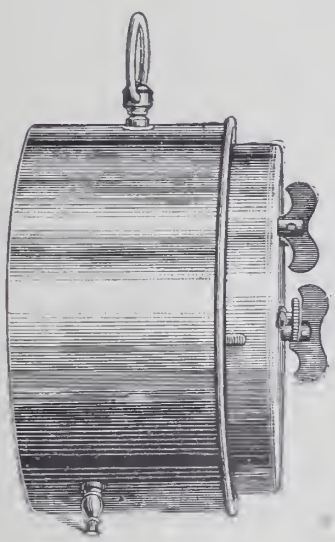
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WALTHAM WATCHES

FIFTY YEARS AGO

FRIDAY, APRIL 22, 1859.—The proprietors and workmen of the watch factory at Waltham were entertained by Gov. Banks at his residence today. About 200 men and women were present.

From Boston Advertiser, April 22, 1909.

The Waltham factory had existed five years. Here was the first successful effort to realize the dream of Dennison, father of American watch-making. Here was the first and only structure in the world erected for manufacturing pocket timepieces. Three hundred people were employed, the largest number ever assembled in such an enterprise. General Banks was proud of Waltham, where he was born and where he had worked as bobbin boy in a cotton mill. He found time, while Governor of a great State, to greet and encourage the operatives of this watch factory, because he believed that they were creating an imperishable industry. He lived until the word WALTHAM had symbolized the perfect watch in every country on the globe.

In that year, 1859, the total number of Waltham watches manufactured was 12,304; in 1906, the product was 855,000; to-day there are 16,000,000 in use. The Waltham factory was the parent factory. It is now the corner-stone of an industry that gives a livelihood to more than 100,000 persons in the United States. In 1859, it was the only institution of its kind here or anywhere else; every other watch factory came later. The Waltham factory is distinguished by its achievements as well as by its age. Waltham watches have always exemplified the highest type of watch construction, and public recognition of their superiority is attested by the highest awards at all the great Expositions wherever they have been shown.

The history of the WALTHAM WATCH COMPANY is the history of watch manufacturing on this hemisphere.

rincess (Wilhelmina Caroline) of and subsequently Queen of Eng- Not alone the date 1703 indicates s show clock may possibly have been nt of the royal princess to her Mar- rother, but also the ducal marches d and "pinned" on the barrel—the Scomberg March" and the "Duke s March"—appear to suggest this. uch might such a royal present have those times?

mple Instrument for Determining the Time.

determination of time is very often, r the navigator and exploring trav- e of the most important problems, ple and expeditious solution of which refore be of great significance. Re- Professor von Glasenapp has de- in the bulletin of the Astronomical of France an instrument designed purpose, that facilitates the determi- f the time with remarkable accu- a method much more simple than ble with the aid of the sextant or er apparatus hitherto employed for pose.

new invention is described as the ircle" and consists of a metal cylin- bout 3¾ inches (10 cm.) diameter; suspended in such a manner that neter is always exactly vertical and ately designated in the azimuth. A hole is bored through a side of the at a point about 45 degrees from r side, the smaller end of the hole arest the center.

rocess consists really in the obser- f equal heights before and after the s the meridian. The sunlight casts, g through the hole, a disc-like re- n a scale attached to the inside of nder. To determine the incorrect- a clock, the passing of the sun pic- fore and after noon, must be noted cale and by a suitable reduction of rvation, with the aid of the clock, noon can be determined. By in- g the corrections for the mean time erence in longitude the true mean n be ascertained. The instrument n subjected to a careful test in the rsburg observatory, which demon- e that by this means the true time ascertained in 40 seconds.

ss Cantacuzene, of St. Petersburg, s Miss Julia Dent Grant, of New s come into possession of the small- h in the world. It was made for the ress of Brazil on her direct order ogelin, one of the most famous of eva watchmakers. Gogelin spent ars at the task, and permanently d his eyes straining to fit the watch He received $25,000, which he e a small price. The watch is ex- -fifth of an inch in diameter and is circle of small diamonds in a gold is wound with an old-fashioned keeps excellent time. The Princess o have bought the watch for less original value, although several n museums were in the market

Novel Invention of a Watchmaker.

THE genius of the watchmaker seems to extend far beyond the making of watches and clocks, as evidenced by the unique object illustrated in Figs. 1 and 2.



FIG. 1.

This is an opera chair which was made by R. B. Smith, a well-known watchmaker of New York, one of whose inventions in the form of a boudoir shadow clock was published in this department in the issue of



FIG. 2.

April 28 last. The economy of space was the object sought in making the chair, and the inventor seems to have accomplished his purpose very well.

In case of fire or panic, as each person rises from his or her seat, the chair will fold automatically, leaving the space between the rows of seats clear for exit. (See Fig. 2.)

Moreover to let a person pass in or out of the aisle the person sitting need simply press back in the chair and the seat will slide back eight or 10 inches, and in so doing tilts at the back high enough to pass up over the knees of the person seated behind.

It will be seen from the photograph that there is also attached to the seat a hat receptacle which will hold either a lady's or gentleman's hat. This receptacle folds when not in use and occupies only about two inches' space at the bottom of the chair. The arm rests are much longer than those in the present theatre chair, and as the seat folds the two small rollers seen underneath each arm rest come in contact with each side of the seat. By this means they are carried into an upright position between the back and seat of the chair. There are two rollers attached to the tail end of the seat which bring the back of the chair upright when not in use, and when in use they allow the back to fall to an angle which makes it comfortable for the person to rest. When the person is seated these two rollers engage in two lugs, which holds the back of chair rigid through the weight of the person seated.

Astronomical Clock of Remarkable Accuracy.

IN the observatory of Columbia University, New York City, is one of the most accurate clocks in the world. It has run for several months with a mean error of only 15/1000 of a second and a maximum error of 30/1000 of a second per day. That means that it does not vary more than half a second a month, or six seconds a year. The clock is an astronomical clock. It is surrounded by a glass case in which a partial vacuum is maintained, and in order that the case may not be opened or disturbed the winding is done automatically by electricity. The clock is set up in a room especially constructed to keep it free from jar or vibration. The temperature and barometric conditions are maintained practically constant, and every possible precaution is taken to minimize the errors of the running rate. It is not generally appreciated that clocks of the present type, although used as far back as the 12th century, and possibly earlier, were but fair timekeepers until several centuries later. In fact, it has only been within the last few decades that very accurate clocks have been manufactured. Those which the astronomers used in their observations at the end of the 15th century were so unreliable that modified forms of the water clocks of the ancients were often employed as checks upon them. Galileo's discovery of the isochronism of the pendulum from its swinging chandelier in the church of Pisa was of great value in its application to the measurement of time. The inventions of the mercurial and compensating pendulums have aided materially in cutting down the errors of the running rate and controlling the motions of the clock mechanism.

THE SILENT SALESMAN



This is the reproduction of our electric flash-light window sign which has helped hundreds of jewelers to sell SOUTH BEND WATCHES. It helps to sell other lines of jewelry as well when it is placed in the window.

Every jeweler should have one of these signs. Write us for particulars of how to secure one of these wonderful signs.

South Bend Watch Co.
Manufacturers of High Grade Watches
SOUTH BEND, INDIANA

REPRODUCTION OF THE OLD
Willard Banjo Cloks



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hardened a
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made of heav
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DERRY, NEW HAMPSHIR

IF IT'S A



ROY
TRADE MARK REGISTERED
IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York
704 Market St., San Francisco

R. & L. Oil

While different from all other
every respect the *BIG* difference is
never fails to do the best work all th
It is a waste of time and money to
that vary in quality and cause repair
be returned to be done over at your e

Send 25 cts. to your jobber for a



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Hammel, Rigla
& Co., New Y
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Co., Den

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Sole Manufacturers
Jewelers' Bldg., Boston,

WM. H. GARDNER'S PRETTY LITTLE SONG
"The Cuckoo Clock"



appearing in the April number of *The Ladies' Home Journal* has undoubtedly created considerable interest in, and a large demand for, these unique clocks among the five million readers of that popular journal.

Wide-awake Jewelers will have our complete literature on file and more progressive ones an assortment of

Our Cuckoo Clocks

to take advantage of this demand.

Your request on your letterhead will bring full particulars

American Cuckoo Clock Company, Inc.
MANUFACTURERS, IMPORTERS AND EXPORTERS
STATION S, PHILADELPHIA, PA.

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12-size Thin Mod
10-year with 20-year wearing quali
Nickel Finish · · $1
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Less 6% 30 days

Adrian J. Mo
Room 304 Godchaux Bldg., New Or

ng Click, With Disconnecting Pawl.

former article, says W. Schultz in *Deutsche Uhrmacher Zeitung*, I scussed the factors that must be con- re as indispensable in a winding click. edly is it insisted that the pawl or h hall be as thick as possible, from c it follows that the teeth of the h wheel must not be too thin; further, ck spring must be as long and as as possible and be subjected only city, not to pressure or pull, as is o be avoided in the click-works in ne pawl and click spring are made iece. An exception occurs—the ar- ceeds—in the case of those click



Fig. 1.



Fig. 2.

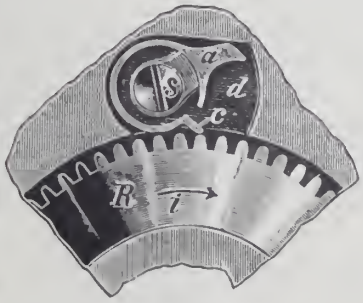


Fig. 3.

which the greater portion of the to which the pawl is exposed is the side of the cock.

cellent complement to previous de- is afforded by the three patented which we will now devote our at- They belong, all three, to the class pawl and click spring consist of piece; in all three, however, the ve referred to, the subjecting of g to pressure or pull, has been avoided. Furthermore, all three he advantage that the ratchet hen the winding is completed, row, *i* (Fig. 3), the pawl head not only passes out just beyond the teeth of the ratchet wheel, but owing to the fact that the ratchet teeth take the nose, *c*, with them it is completely turned over outwards, until it rests against the edge of the recess, *d* (see Fig. 3), and is consequently far removed from the influence of the ratchet wheel teeth. The latter pass only the nose, *c*, which, under the gentle pressure of the click spring, is forced but slightly into the spaces between the teeth. As soon, however as the winding is completed and the hand releases the winding crown the



Fig. 4.



Fig. 5.

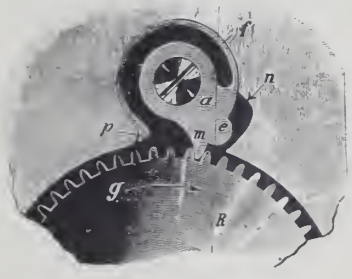


Fig. 6.

ckward several teeth before the s hold; for this reason the spring e be wound to the final point, so s of this description to a certain e the place even of the stop-work. ck-work illustrated in Figs. 1, 2 apparently the invention of a sident in America, for the Swiss o. 38,378, granted on it reads, to on, West Newton, Mass. The in- s, by the way, assigned the patent ar American concern, who will ob- e it in their productions. Fig. 1 click at rest, Fig. 3 shows it in on it assumes during winding, 2 shows the click or pawl alone. wl we must first examine some- e closely. We find a very thick ratchet wheel, turning backward in the direction of the arrow, *c* (Fig. 1), takes the nose, *c*, three or four teeth back with it, whereupon the click-head, *a*, again snaps back securely into the ratchet teeth and the click-work comes to rest in the position shown in Fig. 1. The spring is consequently relieved from its extreme tension by the extent of this backward motion of three to four teeth.

On precisely similar principles are based the following two click-works, which are protected by patents issued to a well-known firm in Switzerland. One form of click-work is shown in Figs. 4 and 5. In this case also the click consists of a head *m*, the spring *i* and the eye *a*, and is provided with a nose-piece *g*, which, when the click is at rest (see Fig. 4), enters but slightly between the ratchet teeth. The head *m*, rests against the flat place, *K*, in the circumference of the pawl, which consequently takes up the pressure.

When the watch is wound the ratchet wheel, *f*, turns in the direction of the arrow, *c* (Fig. 5), and not only throws the click-head, *m*, out of gear, but also carries the nose, *g*, with it, past which the ratchet teeth can now slip.

The winding being concluded, the ratchet, *f*, moves back three or four teeth in the direction of the arrow, *j* (Fig. 4), before the click-head, *m*, again engages the ratchet teeth and brings the click-work to rest. When we note the direction in which, in Fig. 4, the pressure of the ratchet teeth on the click head, *m*, is exercised, and take into consideration also the extended form of this head, for at first we have the impression that in a state of rest the spring, *i*, possibly at the point *n*, may be subjected to an outward strain, which, while practically devoid of importance, is nevertheless not exactly desirable. I have satisfied myself that in the case of a watch equipped with such a click-work this fear is groundless. In reality, the direction of the chamfered surface, *k*, more nearly approaches a tangent, which we can imagine drawn to the teeth of the ratchet wheel; in consequence of this, the click-head, *m*, is drawn wedge-like to the left and the surface, *k*, takes up the whole counter pressure without the pawl spring, i, having to withstand any part of it. The unusual direction of the click-head should therefore cause no misunderstanding in the manner indicated.

Less unfamiliar appears the view of the click-work shown at rest in Fig. 6. In this case, too, we have the eye *a*, the head *m*, the spring *f*, and at the end of it the nose *p*. which, in winding (when the ratchet wheel, *R*, turns in the direction of the arrow, *g*), is carried along by the ratchet wheel until the semi-circular projection, *e*, of the pawl comes up against *n*. The spring action, while the ratchet teeth slip past the nose, *p*, is exceedingly gentle. When, however, the click returns to rest (Fig. 6) the head, *m*, alone sustains the pressure of the ratchet teeth, without the pawl spring being subject to the least strain.

The backward movement of the ratchet wheel when the winding is finished in this excellent click-work amounts to about four teeth, and the catching in of the click-head is absolutely assured, while during the backward movement of the ratchet wheel, *R*, the nose, *p*, drops into one of the tooth spaces and the entire click is irresistibly turned around with it.

Mayor Haven, of Duluth, Minn., recently vetoed a grant of a license to conduct an auction of a jewelry stock, as neighboring merchants raised vigorous objection to it.

The stock of the Burn Jewelry Co., Birmingham, Ala., which was recently purchased from the trustee in bankruptcy, is now being sold at auction by the Crellin-Feller Co., Kansas City, Mo., at Mr. Burn's old stand in Birmingham. C. W. Bowman is the auctioneer.

*By click, in this case, is meant the entire part depicted in Fig. 2, and consisting therefore of the head *a*, the eye *b*, and the spring *f*.

ESTABLISHED 1887

DUBOIS WATCH CASE CO.

Manufacturers of

TRADE MARK 18 K

Fine Solid Gold Watch Cases

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Specialties in Casing of

CHRONOGRAPHS, REPEATERS AND ALL KINDS OF COMPLICATED WATCHES

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MONTROSE
Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

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THE PENNSYLVANIA WATCH CAS

Trade **XXX** Mark

A NEW ONE AND A GOOD ONE!

We would suggest that you look into the merits of our cases.
A case of the highest value coming to you at the lowest prices consistent with quality and quar
A heavy, strong, stiff case of good value.

IT IS A WINNER!

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock
Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for you will not be up against the competition of Mail Order and Catalogue Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY, Factory: York, Pa. NEW YORK 65 NASSAU S

Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

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The Wachter Mfg. Co.

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Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

**They are made for safety;
Made to last;
Made to look well,
which means a satisfied customer**

Your competitor handles same, knowing their great advantages; why not try them yourself?

THE WASHBURN

SECURITY
...tio Holder
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MAGIC NUT
for ear studs, scarf-pins etc.

...A WIRES
...or pierced ears.

SAFETY CATCH
For Brooches, etc.
Can be applied to any work where pin tongues are used.

Op... Closed. Open. Closed.
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WHILE THEY LAST

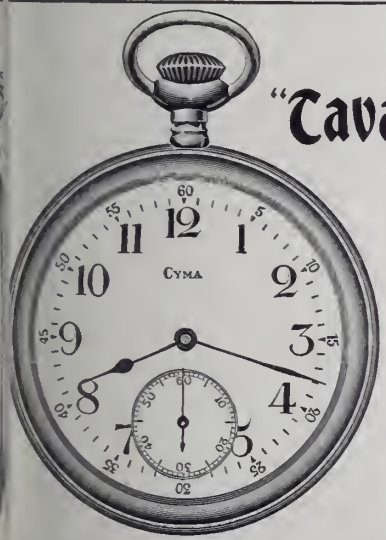
We will sell you a Stehman, Reversible, Ball-Base Engraving Block for

$11.75

Send your order for these Blocks at once as there are only a few left at this price.

Height, including pad, 7 ins., but can be adjusted to 8½ ins. Weight, 15 lbs. The tools comprising the set as shown, include: 1 full set of Pins and Pegs, 1 Spoon Holder, 1 Button Holder, 1 Ring Holder.

A. ZAREMBOWITZ, 216-218 E. Houston St. NEW YORK



THE FUNDAMENTALITY OF

"Tavannes" Movements and "Cyma" Watches

manifests itself in their performance.

ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and are fully appreciated by the critical merchants to make a timepiece a satisfactory article of merchandise and,

IN ADDITION TO THIS

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131 Wabash Avenue Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street San Francisco



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

The Various Methods of Meeting Competition.

Extract from "Human Nature in Selling Goods," by Jas. H. Collins (H. Altemus Co., Philadelphia, Pa.)

A GREEN young man goes out to sell goods. It is profoundly disquieting to discover how many others are selling goods, too. Many have the same line. Men from rival houses are just ahead of him, just behind, on the same train. He waits with them in the same anterooms, and by diabolical devices they interrupt his argument to get a chance at the same customer.

He writes to the sales manager about this. Yesterday he nearly sold a bill of stuff. But the Consolidated salesman visited that customer the day before. To-day he was just on the point of selling a bill when the customer remembered that the Consolidated man would be along to-morrow. Customers everywhere speak glowingly of the Consolidated man. He has the lowest prices, the best terms, the most reliable merchandise, the longest acquaintance in the trade—blast him! The novice suggests modification in our line so it will be more like the Consolidated man's. He specifies articles he might have sold if he'd had them—the Consolidated man has. He telegraphs for a special quotation to help him land an order the Consolidated man is bidding on this afternoon.

But the sales manager is deaf to suggestion and blind to improvement. He lightly puts the novice off with a funny story:

"My son, if you find one town that hasn't been visited by competitors in 10 days don't lose a minute in wiring us; we'll buy it for a rest cure. In 20 years on the road I have found only one town like that, and hurried into it Sunday to be on hand before anybody else could get in Monday morning. I went to church. The clergyman talked to the sleepiest congregation I ever saw. He wasn't going to preach hell fire that evening, he said. He would tell them about something a good deal worse. He wasn't going to take his text from the Scriptures. He would take it from something of the utmost importance that had happened in their own town and their daily lives. Did they realize, dearly beloved, that the last Hebrew had given up the struggle and moved away from their town the week before? Now, son, when I heard the text I didn't need any sermon, but got out of this town, too, by the midnight train."

This is not especially comforting to the green salesman, however. Shut off in his complaints, he still broods over competition until experience teaches him a few things. One is that buyers shrewdly use the Consolidated man as a dummy to scare him and beat down his prices. Another that they use himself in the same way to frighten the Consolidated man. Still another, that there are at least three fundamental ways to deal with any competitor:

First—Ignore him utterly.
Second—Fight him hand to hand.
Third—Use and exploit him.

* * * * *

In building up a trade for a comparatively new house, or a small one, against old and powerful competitors, it seems to be absolutely imperative in certain lines of business that the attitude toward opposition be one of tactful ignorance. No matter how big the other fellow may be, the salesman for the little house has never heard of him.

* * * * *

It is sometimes excellent policy, too, for the salesman of a strong dominating house to ignore a small competitor.

* * * * *

In staple lines of trade the salesman goes over the same territory season after season, selling goods that are not only familiar and simple, but which are sold largely on price. There isn't much opportunity to mystify a grocer in granulated sugar. Therefore, in staple trade much of the burden of competition is thrown on the salesman. He has little advantage in goods. There is little to say about them. So he depends largely upon tact, acquaintance and plain dealing. Sometimes Providence is kind and gives him fools or greenhorns for competitors. In that case he may profit by their errors. But suave, smiling ignorance of the opposition is the common policy.

Suppose, however, that the salesman has something new and novel, like a labor-saving office device; or something abounding in technical complexities, like a piece of machinery; or an article that people buy only once or twice in a lifetime, like a fireproof safe.

Then the whole attitude toward competitors changes. Price can be made secondary. The demonstration and the "talking point" make acquaintance superfluous. Logic replaces tact, and sophistry sometimes enforces logic. Instead of ignoring opposition, it is possible to fight it or to exploit it, to thrive upon it. It is of a weapon in the hands of a buyer the Consolidated man, one's competitors often a missionary who goes about creating interest. Instead of a thorn in the side is often fun.

* * * * *

But in meeting competition with certain goods the salesman's chief object is to center the customer's attention on technical differences, or "talking points," as they are called in sales work. The battle is fought on these. Competition has distinct advantages for each salesman. Each makes a total of the demonstrations of his competitors. An able salesman in a line likely far from disliking competitive argument will welcome it, and ask only the advantage of talking last. The more his competitors have talked, the more material there is in the customer's mind to work upon.

If competitors will only be specific and emphatic in their claims, the last man will find it easy to tear them down. And whoever gets the order, it will usually be a better sale than would be the case with one man alone in the field. For the customer starts out with but one detail in his mind, as a rule—that he does not want to pay very much. By the time he is ready to purchase, these different arguments will have directed his attention to many other points. Price will be but one consideration, and the salesman who finally lands the order can often systematically raise the expenditure of a man who is buying because the latter's thought is wholly centered on quality and service.

The talking point is so essential in goods of this character that many manufacturers build attractive selling devices into their goods.

In the safe industry, for example, there is a marked difference between a fireproof strong-box and one that will resist burglars by being merely packed with compositions. Fireproof safes are sold at moderate prices, gives off steam under heat, and builded sufficiently strong to stand falls through a burning building. But burglar proof safes must be made of finely tempered metal, with nice adjustment of parts, so that the cost often puts them out of reach of the man who wants a common office safe.

In this industry there is a strong competition. Each manufacturer's salesmen have fireproof arguments reduced to a formula, so that the man who comes

Storekeeping Department.

ist id persuades the prospect to visit his owroom has the best chance of landing ne ler. One concern, however, gains an va age by building into its fireproof ate a "talking point" that enables the e an to use burglar-proof argumcnts. is alking point is an alarm device. The gr who puts a drill into that safe, or n ouches the dial, closes an electric r , sets a large automobile horn king in the room over his head, and gong ringing outside the building. effect upon the burglar may be im- But probably only one safe in a id will ever be tackled by a burglar. real value in this device is in lead- prospect up, under the impression is an ordinary safe, and letting him ne combination dial and close the This is often just the last bit of needed to close the deal.

oon as it was clear, in the Autumn , that America faced a commercial ion, far-sighted manufactures in s ce this prepared for it by developing d with striking talking points. In safes, ance, a little compartment to hold te ledger would be added, under an ial combination lock; or several eceptacles would be built into an afe, like safe-deposit boxes, for the a papers of partners in a business. hey enable salesmen to hold busi- ring slack times.

(To be continued.)

Market Days.

Movement is more significant in the rchandising world to-day than that town promotion, says the *General nts' Review.* It is significant not cause it marks the passing of the of "each man for himself and the ke the hindmost," but because it s he country merchants' way out of l order mire.

market days, held once a month, e, are growing in importance each pecially in this middle west. They come more important and will o other parts of the country. It is ment which brings retailer and r together for the good of both. s the beginning of an era when the e who trades in town will be regarded tant in the affairs of the community eople who dwell in the town. And uld he not be so regarded? His n this agricultural country of ours h for the entire community. The ts live upon it. They must de- on the farmer for their living.

many dealers look upon the farmer d thing to sell to, but of no ac- any other way. It is this spirit in mmunities that has developed mail ying from catalogues.

own merchants don't care for me," farmer. "All they want from me oney. When I want anything from ey can't see me at all. Why I buy from a catalogue?"

t is in many cases that the mer- as bad as the farmer pictures him. e is no other way to get that no- tion out of the farmer's head than to do something to further his interests. This the market day tends to do. Good roads, better farming conditions, a better market for produce, seed contests, stock shows, these are some of the things which should be taken up in the market-day programmes. They all help the farmers. A series of market days, each taking up one phase of this interdependence of farmer and merchant, can be arranged to extend through the Summer season.

When town people and country people meet, as they do during these special days, they become better acquainted. This is the beginning of an era of better feeling. As other sales days take place this friendship grows. One of the best indications of co-operation will be the decrease in the amount of mail-order freight and express. Mail order business cannot exist to any great extent when the spirit of co-operation—of real, not selfish, co-operation—exists between the town and the country.

The Way of the Enterprising.

DAVID GOLDMAN, 330 Grove St., Milwaukee, Wis., is sending out post cards showing on one side a very striking window display which was made a short time ago by his concern.

A. J. Reinhardt, Lincoln, Ill., during the Easter season ran in a local newspaper an attractively designed advertisement 10 inches high by 13¾ inches wide. The introduction read as follows: "We extend to our friends and patrons hearty Easter greetings. In all the 18 years we have been in business our stock has never been more complete than now. The prices quoted here are only a few of the many bargains we have to offer you. Come and see for yourself." The announcement was profusely illustrated with cuts showing new designs in jewelry, fraternal emblems, etc., etc. Prices were also quoted.

A Retail Jeweler's Display That Attracted Many Passersby.

A WINDOW attraction that has probably caused more comment and excited more curiosity than anything of the kind ever shown by a jewelry store in Washington, D. C., has been a mysterious clock in Selinger's jewelry store, F and 9th Sts., which was mentioned in a recent issue of THE JEWELERS' CIRCULAR-WEEKLY.

As told at the time, the clock consists of a glass clock dial, suspended by a brass chain and contains nothing but the two hands. As there is no indication of mechanism or motive power, the curiosity of the passerby has been excited and all sorts of theories have been devised to account for the hands turning and the clock keeping correct time.



PASSERS-BY WATCHING THE ODD WINDOW DISPLAY IN THE STORE OF J. SELINGER, WASHINGTON, D. C.

An idea of the interest the clock attracts is to be gained from the illustration herewith made from a photograph showing the large crowd in front of Mr. Selinger's window.

The clock is composed of quarter-inch plate glass, with a six size key-winding watch movement in the center. There is absolutely no projection on either side of the glass. The brass plate that fits flush on the back of same has four screws. One serves as a pivot so as to allow winding and the other three are dummies, to make the plate appear stationary. The plate is two feet square and carries a hand nearly two feet long.

Mr. Selinger will be glad to give full information about the clock to any jeweler who may be interested, free of cost.

There is a movement among the jewelers of Zanesville, O., to close their stores at noon each Thursday during the Summer months. The proposition has been favorably considered by a majority of the members of the trade, and it is probable that it will go into effect.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware tumblers, etc. . .

Pacific Coast Agent—A. I. HALL & SON, INC., Jewelers' Building. San Francisco.
Canadian Agent—JAMES A. PITTS, 179 St. James Street, Montreal.



GRAND No. 211—4-PINT JUG

One of Our Leaders

Quality Glass

We give you quality at a reasonable price.

Send for Catalogue

Kelly & Steinman, Inc.

Manufacturers of Rich Cut Glassware

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Gold and Silver Thimbles

Automatic Eye-Glass Holders

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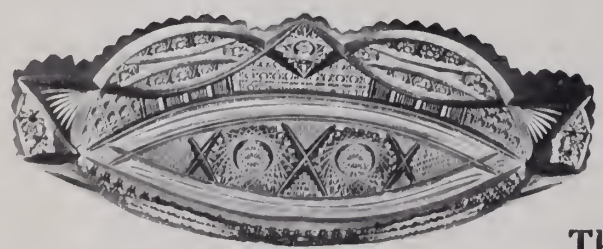
Established 1832



No. 149 No. 163

Bergen Rich Cut Glass

If your stock needs filling in for the June trade, you will find just the pieces you need in the **Bergen** line. Every piece well cut. Prices that leave a good profit margin for the dealer.



No. 506. Celery Tray, 6 x 13 inches, "Adelphi."

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MERIDEN, CONN.

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38 Murray St.

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131 Wabash Ave.

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EARLY ENGLISH STONE WARE.

By J. A. R., in the *Canadian Pottery and Glass Gazette.*

(Continued from issue of March 17.)

The term "salt glaze" has been applied to the English product, a true stone ware whose body, thin and graceful in appearance, so highly fired as to be translucent in its thinnest parts, covered with an extremely hard saline glaze, which first appeared in Staffordshire near the close of the 17th century. Thomas Miles Richardson produced a white stone ware as early as 1685. Professor A. H. Church has divided the manufacture of white salt-glaze ware into four periods, approximately 20 years each, as follows:

Previous to 1720, Archaic period, when applied and applied ornaments were used with thrown or turned vessels.

From 1720 to 1740, when flint was added to the body, the work being fine and sharp.

From 1740 to 1760, when colored enamels were employed for decorating the surface.

From 1760 to 1780, when basket and pierced work were prevalent.

The productions of the first of these periods were embellished with ornaments applied or stamped in the clay, or separately molded and afterwards applied to the surface. The ground of the ware was generally colored or white. The ware of the second period was formed by stamping or impressing in metal dies, or by the cast-process, which consisted in pouring liquid clay, or slip, into baked clay or plaster moulds, in which the decorative designs had been previously engraved. By this method insured thinness of substance and delicacy and sharpness of relief.

Numerous potteries throughout the Staffordshire district began the manufacture of this beautiful and purely English ware, which soon began to be exported in considerable quantities to Holland and other European countries and to America. Teapots, tea caddies, and many-shaped vessels were produced in an endless variety of forms, in imitation of various animals such as camels, squirrels, bears, and even representations of houses. Conventional forms were ornamented with fan and shell-shaped reliefs, scrolls, floral patterns and delicate traceries. Bottle, vases and jugs were beautified by floral sprays, heraldic armorial bearings, masks and grotesque ornaments; while plates, tea dishes and trays of various graceful forms were bordered, and often entirely covered with panels and alternating medallions of hatched, diapered, trellised and starred ornamentation. During this period, and the preceding, no color was used to relieve the pure whiteness of the ware.

In the third period, color was first added to the decoration. Patterns were scratched in the unbaked clay, into which the blue color was rubbed before firing. This style of ornamentation was known as "scratched blue." Pieces of this description frequently bore inscriptions and dates ranging from 1750 to 1780. Between 1740 and 1750 William Littler, of Burslem, produced some most beautiful and effective pieces of salt-glaze with a solid deep blue ground, by dipping them, while still in a partially dried clay state, into a slip of the same ingredients, to which blue color had been added, which were afterwards fired in the salt-glaze oven. Some of these pieces were painted with designs in raised white enamel, in the Persian style of the stanniferous faience of Nevers, France. These decorations were fixed by a second firing at a lower temperature. Another style of decoration, largely employed between 1740 and 1760, was the painting on the glaze in enamel colors. Human figures, Chinese scenes, birds and flowers were added in polychrome. A superb example of this style is a dish, 15 inches in diameter, painted with a figure scene in brilliant enamel colors. Towards 1750 pressing in plaster moulds came into vogue, whereby it became possible to produce large pieces, such as platters and tureens. Entire table services were made by this method. Some of the later pieces were covered with tinted grounds—red, purple and turquoise blue—in which small panels of various patterns were reserved in white, to receive the polychrome paintings. About 1755, soon after the invention of transfer printing, that process was applied to salt-glaze decoration to a considerable extent. During the third period the art of making salt-glaze ware had reached its highest development.

The fourth period marked the decadence of the art. Pierced and basket designs, in combination with embossed work, were the principal features of this epoch. Aaron Wood and other potters modeled patterns with basket work centers and perforated borders. About 1780, after the introduction of cream ware and porcelain, the manufacture of salt-glaze began to decline rapidly, although it continued to be made at a few establishments until after the beginning of the 19th century. While the greater portion of white salt-glaze ware was produced in Staffordshire, it was also made to a limited extent at Liverpool, Jackfield, Leeds and a few other places.

What Is Faience?

"WHAT is faïence?" and "How did it get its name?" are questions that are frequently asked, but seldom answered with any certainty. Persons who have been long in the trade sometimes use the word without any distinct idea of the origin or real meaning of it.

Majolica and other painted pottery was made in many Italian towns in the latter half of the 15th century. If not the most ancient, one of the most celebrated manufactories of majolica was at Faenza. But Faenza was also a place of considerable commercial importance, and had a regular trade with many foreign places. Its special majolica productions in time became known to the French by the name of *faïence,* a corruption of the name of the town. This name was ultimately applied in the European markets to every kind of pottery, without distinction of origin, which presented any similarity to the glazed porcelain embellished with painted designs which came from "Faenza," whether majolica or not.

Faïence is, therefore, a word manufactured from the name of the town "Faenza," just as majolica was derived from "Majorca," in Italy. In the same manner the glazed pottery of Delft, so celebrated all over Europe in the 17th and 18th centuries, gave the name of delft to similar ware made in England. The Faenza potteries produced one of the most beautiful of the many varieties of majolica, chiefly in plates with wide flat rims and deep centers, the borders decorated with delicate and minute arabesques, painted in several tints of deep ultramarine blue of remarkable richness and decorative effect.

A very fine specimen of majolica painting from the Faenza workshops is now in the British Museum. This specimen of majolica painting is treated with all the delicate minuteness of an illuminated MS. It is a scene of the death of the Virgin, surrounded by Apostles, copied from an engraving by a great German master—Martin Schongauer. The execution is very delicate and miniature-like, and is almost entirely done in different tints of blue, with a little yellow to suggest flesh color, and high lights introduced in pure white enamel, the main enamel ground, being white, slightly tinged



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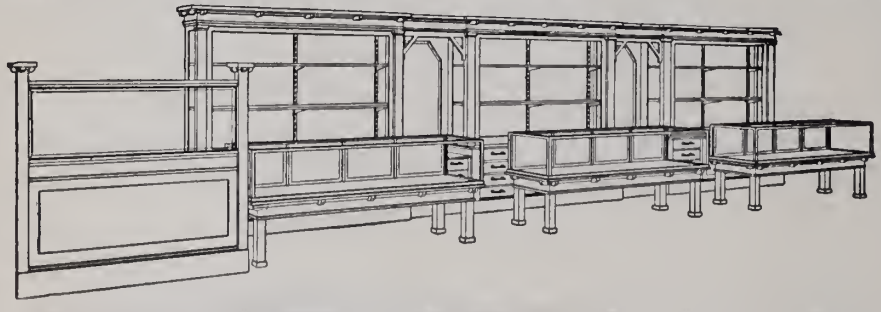
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REFINERS OF GOLD AND SILVER, ASSAYERS AND SWEEI SMELTERS — DEALERS IN FINE GOLD, SILVER AN PLATINUM, ALL KINDS OF GOLD AND SILVER ANODE

This is a fine early specimen of majolica which was exported with es. Foreigners made no distinc- een the Faenza productions, but n all Faenza, and in course of ce. The name faïence remains, changes have taken place in the of it to pottery.

"faïence" is by common consent to be something between fine nd majolica—any kind of artistic th painted, incised, or applied em- ts. In addition to vases, nick- d fancy pieces, we have now les and slabs for architectural escribed as "in faïence." Perhaps swer to the question (and a deal- s he has been often asked it), faïence?" would be—"A pottery een majolica and porcelain, artis- orated and colored."

cess of evolution has given to all this character the name of We admit this is a very wide— de—definition, but the indiscrimi- injudicious, use of the term— monstrance—seems to justify it. *Pottery Gazette.*

e Manipulation of Ivory.

are comparatively few Amer- factories where ivory is worked. probably count them on the one hand. A staple, no doubt, t it is not one that runs to bulk. ts require little room. The trade led, the strings being pulled few factories suffice. It is not se now to consider ivory as an ished product; but rather to give lom outlines of impressions re- hile witnessing its manipulation of preparation for the market.

s numerous tusks, some of them some of them smaller, lying in he-way corner. All look as clean verbial hound's tooth. They are a short distance, the remainder d. It would be money in the rer's pocket if some dentist that cavity satisfactorily. If the hance to be a humane man he ience some slight twinge of re- so noble an animal as the ele- a victim of commerce. Similar are sometimes expressed con- e tiger, the leopard and the bear, their hides for my lady's pol- rs. But business is not senti-

neral way, everyone knows that ard. Tusks are tough. The fact idly appreciated when one sees harp saw cuts its way through owly. The advance is imperceptible. The tusk approaches the saw length- e sliced into slabs. It is neces- ray water constantly at the cut- to prevent undue heat from fric- asionally a circular spot, not un- t in a board, will appear on one ory strips. The attendant ex- the spot marks a disease in the s bad spot has to be avoided, or constitute a blemish in the finished t. One cannot help wondering hese diseased spots trouble the elephant. With toothache what it is, what must "tusk-ache" be!

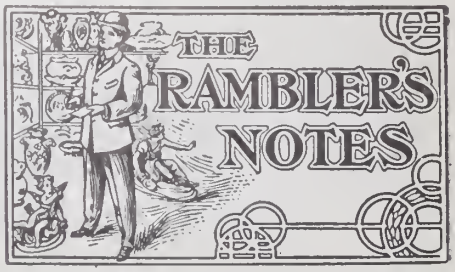
Manifestly, it is only from the interior of the tusk that perfectly straight strips of ivory can be obtained. The outer, curved portions, however, serve admirably for the rounded backs of brushes and other objects admitting of such conformation. The flat pieces are sketched off in pencil into appropriate shapes for hand mirrors and other flat objects. Where the surface is to be carved into initials or design, a further sketch is made to guide the craftsman. One can draw on ivory as perfectly as on paper.

Between the various cuttings more or less ivory is naturally left. At first glance one might assume that this residue of smaller pieces falling between the patterns would be waste. Such is not the case. According to their size and shape, they are available for various purposes. Thin strips are very well adapted for the backs of tooth-brushes; smaller pieces may serve to make ideal chessmen, while larger ones may be carved into cabinet ornaments, and so on.

Still, even an ivory workshop has its scrap heap. There are pieces too small or of too irregular shape to be suited to the manufacturer's purpose. These are dumped together and sold for what they will bring. Buttons, studs and other little knicknacks are made from them. The manufacturer sighs as he looks at the scrap heap and recalls what he paid for that ivory and figures up the moiety it will bring; but perhaps he should congratulate himself on being able to sell it at all. There is practically no absolute waste, except what is worn away by the edge of the saw. Economy, order and cleanliness prevail. The work seems pleasant. One might imagine himself in a studio rather than a modern factory.

Reference has already been made to the hardness of ivory. For example, you might chance to drop an ivory hand-mirror on a hardwood floor. You would probably smash the glass without cracking the ivory. It is only the gentlest of enemies that ivory has to fear. A radical change of temperature may do the mischief. The sudden opening of a window on a winter's day, or hanging your mirror over a register is often sufficient to cause breakage. Everyone is familiar with those ivory-handled knives and forks which were more in use formerly than they are to-day. Did you ever see a set in use any length of time that did not have some of the handles cracked? This told of their being plunged into hot water. Change of temperature, you see. Tepid water or water about the degree of the atmosphere would have avoided the result. Yet the handles might have cracked without going into water at all. Putting them into a cold pantry or bringing them therefrom into a warm room might be equally disastrous. These facts have doubtless served to lessen the demand for ivory-handled knives and forks. And the servant girls are living more peaceful lives, because theoretically they were always to blame. THE COMMENTATOR.

Edward Kouch has purchased the business of Mathias M. Simmer, Henderson, Minn.



RICH NOVELTIES IN LIMOGES CHINA

JEWELERS desiring to add an attractive line of up-to-date china to their stock will be interested in the display now on exhibition at the salesrooms of Porcelaines G D A, 29 Barclay St., New York, where the concern is making an exhibition of articles in gold decorations in a number of pleasing and delicate designs, which include very rich plates, etc., in Venetian shapes. The same concern also exhibits a line of special plates with encrusted gold borders, etc., of equally dainty and attractive character, which are absolutely different from any that have been displayed before. Many of these designs are not unlike patterns to be found in the museums of Europe. Scattered spray decorations and chromo borders are used extensively, and, being soft in tone and delicate in design, are truly effective and a great addition to the display. The Venetian plain shapes which were on exhibition last year are also repeated in the line in a number of desirable patterns. Plates with encrusted gold borders and shoulder decorative effects are shown, together with others more elaborately decorated. The line as a whole affords ample opportunity for careful selection.

*

FINE CUT GLASS FOR SUMMER

WITH the approach of warm weather the enterprising jeweler is looking about for seasonable additions to his stock which will add to his sales. Nothing offers itself to this end more admirably than an attractive line of cut glass flower vases and similar articles, fine examples of which may be seen at the salesrooms of C. Dorflinger & Sons, 36 Murray St., New York. Here are to be found a great number of dainty vases, flower baskets, punch bowls, etc., in many styles, shapes and cuttings. Among the vases displayed is a large one suitable for long-stemmed roses or other flowers. This vase has a rounded bottom cut in highly artistic pattern. The top of the vase is notched and scalloped. Another vase is shorter and has a larger base, with a new, attractive cutting. Among the seasonable offerings are salad dishes in many attractive patterns. THE RAMBLER.

A meeting of the Jewelers' Club of Wilmington, Del., was held Wednesday evening, May 26, at 715 Market St. There was a full attendance. Among the business transacted was a resolution to close Memorial Day. All the members agreed to this and asked the co-operation of other merchants as well to make the holiday generally observed.

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WORKSHOP NOTES AND QUERIES

s are also solicited from our readers to the questions published on this page.]
ention paid to communications unless accompanied by full name and address of the writer.

ON No. 2281. **Soldering Alumi-** *ow can I soft-solder aluminum to steel r other metals?* *J. H.*

ER:—Two solders are suggested. Green's: Zinc, 50.03 per cent.; tin, luminum, 1.76; phosphorus, 0.23 Another is: Aluminum, eight c. two parts.

ION No. 2282.—**Dissolving Copper Gold.**—*Please inform me by what means copper may be dissolved -karat gold tubing for any hollow ere it is necessary to use copper* *M. K.*

R:—Copper can be dissolved out with nitric or sulphuric acid, over r water bath. By using any of the parately, the copper would only be as gold will only dissolve in aqua ome fine particles of gold will be id, where the gold was completely ed by copper, which can be re- dy filtering. There being very little 0-karat, it is doubtful if the etched- would be of sufficient strength to and be of any use.

ION No. 2283.—**Replating Gilded** *Please advise how we can replate ks, the base metal of which is* *B. & F.*

R:—It is very difficult to gild lock frames directly on the metal, pper deposit is required for a base old deposit. A copper solution is very easy, is a good addition to a utfit and useful for many purposes. a copper solution and proceed as Select a glazed stone jar, large or immersing the largest pieces to al, and to each gallon of soft water yide of potassium, one-half pound; e of copper, six ounces; carbonate three ounces. Dissolve the above y in a granite dish, in part of the y warming until dissolved, and the stone jar. It is best to filter solution has cooled. Connect the current to the jar in the regular using for an anode a soft sheet of pper, bent so it will be the shape inside of the stone jar. If the current be of sufficient strength tion can be used cold, but works warm. The article to be plated is by immersing in boiling potash, ff in water and scoured clean with pumice. As the expense of a cop- is very small, it is advisable to n a good plate, which will require d afterward. After plating the ould be rinsed off in cold water, ped for a minute or two in a solution composed of one part sulphuric acid to 50 parts water, to kill the cyanide, which may be in the pores of the metal. The coppered pieces should now be polished or burnished or prepared as they should appear when gilded, then clean and proceed with gilding in the regular gold-plating solution by merely depositing on a flash of gold sufficient to give them the gold color. The copper solution must be replenished with the same ingredients it is composed of.

QUESTION No. 2284.—**Etching Names on Knives**—*I want to etch names on nickel and steel knife blades. How can I do this?* *E. N.*

ANSWER:—For etching on steel and nickel the preparations are the same, excepting different acids are used. The name or design is depressed in a rubber stamp, just the reverse from a regular rubber stamp, so that the letters or design will be free from ink, while the surrounding portion is well inked, which will permit the acid to act on the letters. The ink is a composition of resin, one-fourth pound; lard, one tablespoonful, and lampblack, one tablespoonful. Stir all together; when melted, add enough turpentine to make it the consistency of printers' ink. When cold, stamp on the name and brush on a little more beyond the ink, so the acid will not reach the blades. For steel use equal parts of nitric and hydrochloric acid, diluted with 10 parts water. For the German silver use nitric acid diluted with a little water. Lay the blades flat and put the acid on with a dauber. Rinse off when eaten deep enough.

QUESTION No. 2285.—**Freshening Up Colored Jewels.**—*We often have colored jewels which look faded from soldering or shop wear. How could we freshen up the stones?* *F. C.*

ANSWER:—Colored jewels may be freshened up with sulphuric acid placed in an earthen ware vessel and gently heated. Suspend the articles in the hot acid on a gold wire for a few minutes, but do not prolong the immersion; then rinse, first in hot then cold water, and dry in warm, clean sawdust. Many stones can be cleaned with hot water to which is added some ammonia. Wash in this, then dry in warm sawdust.

QUESTION No. 2286.—**Filling for Sunken Letters.**—*What kind of substance can be used for filling in engraved letters? I want something which will not crack off.* *F. S.*

ANSWER:—Black asphaltum mixed with a little beeswax or pitch is one of the best fillings for black letters.

QUESTION No. 2287.—**Flaws in Casting.**—*We are using several moulds for casting soft metal ornaments for plated ware, and are hampered by getting many flaws and shrinkage spots. How could we prevent this?* *G. M.*

ANSWER:—There are several reasons why castings may be full of blowholes and shrinkage cavities. One is the metal may not be alloyed properly so it will set solid without shrinkage enough to cause cavities; another is the metal may have been melted over too often, or exposed to too much heat, which causes it to run sluggish. Still another is if the gates are not large enough in the mould to take up the shrinkage. The gates should run partly around the mould, with short gates cut through to allow the metal to run in at several points, which will give cleaner castings, as the dross will remain in the gate. This large head of gate will take up the shrinkage, permitting the casting to set full and solid, and the work will then be satisfactory.

QUESTION No. 2288.—**Blueing Steel.**—*How can I blue small steel articles? Want some inexpensive method.* *B. S.*

ANSWER:—Small steel articles may be blued by using a piece of steam pipe threaded on both ends and fitted with tight caps. Place the polished and cleaned articles in this pipe with some slaked lime, perfectly dry, then screw on the caps, place in a fire and heat to a dull red and let cool gradually. This will give a lasting blue to steel, but no tempered or spring steel can be treated, as the heat would draw the temper.

QUESTION No. 2289.—**Crucible for Melting Precious Metals.**—*What kind of crucible is best to use for melting silver and gold?* *C. F.*

ANSWER:—For melting precious metals a sand crucible is the cheapest to use if only one melting is desired. They usually crack after using once, and are not safe to use a second time. Graphite crucibles may be used over many times, or until they crack, when they must be discarded. If graphite crucibles are used they should be used for one kind of metal, or be thoroughly cleaned before using for other metals. To prevent the crucibles from cracking they should be kept near a furnace to keep out the dampness, which is really the cause of cracking. A method employed by some is to use sand crucibles, placing them inside a graphite crucible and putting them both in the fire. This prevents loss of metal if the sand crucible breaks, and saves the life of the graphite.

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Beautifully adapted for the jeweler's stock and show case display—the New Pocket Edition Gillette Safety Razor is becoming an important feature in the best retail jewelry stores.

The demand over the retail counter is astonishing. Every old Gillette user wants the New Pocket Edition and it makes new friends at sight.

The set consists of handle and blade box, either triple silver-plated or 14-k. gold-plated. The pocket case is of gold, silver or gun metal — plain polished or richly engraved in Floral or Empire designs. It is so neat and compact that it will fit like a card case in the waistcoat pocket or slip into the side of a travelling bag — *the blades are fine.* Prices, $5.00 to $7.50.

For the special use of the jewelry trade, the Gillette Company has designed a tray lined with purple velvet, size of the regular watch tray—contains wells for twelve razors. These trays are made in various hardwood finishes to match the store fixtures and are shipped free of cost with the initial order for a dozen razors. Aside from the sales of the razor, the business in blades is a steady income for a store.

Two additions to the Gillette line this season are the Gillette Brush—a brush of Gillette quality, bristles gripped in hard rubber; and the Gillette Shaving Stick—a soap worthy of the Gillette Safety Razor. The stick is enclosed in a sanitary nickel box: both soap and brush are packed in attractive cartons. They will be welcomed by Gillette users everywhere.

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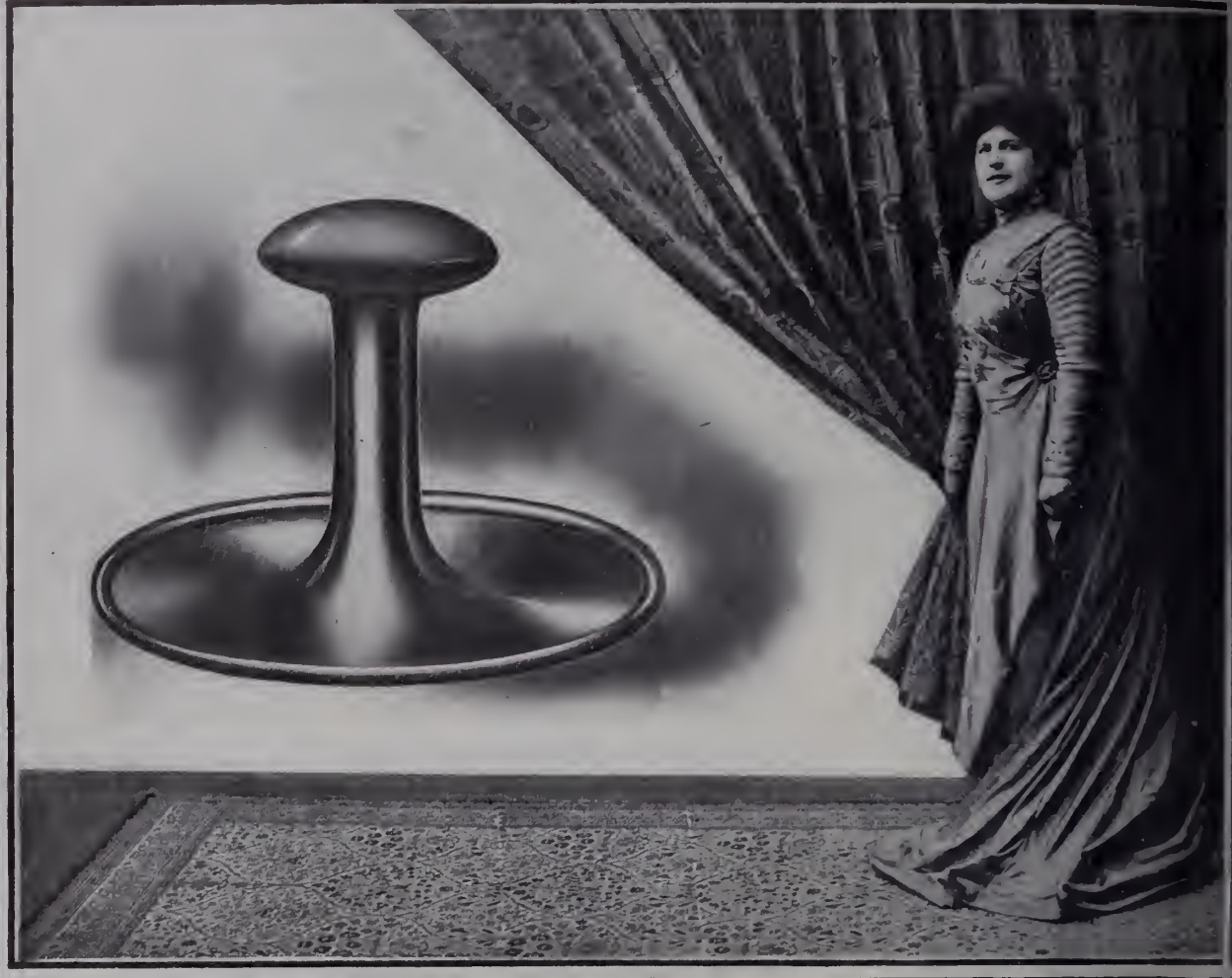
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33-43 Gold Street, - New York

To avoid delay, use local address, 33-43 Gold Street

Salesrooms and Offices of the Diamond Department:
68 Nassau Street, New York

Diamond Cutting Works:
142 West 14th Street, New York

BRANCH OFFICES: Chicago, Ill., 103 State St.; Amsterdam, Holland, 12 Tulp Straat; London, Eng., Audrey House, Ely Place

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY,
THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

41st Year. WEDNESDAY, JUNE 16, 1909. Vol. LVIII., No. 20.



Baptismal Font of Silver, Parcel Gilt by Daniel Kellerthaler. Early XVII. Century.

(*See Text on Page 43.*)

Alvin Deposit Ware



In the heat of the Summer nothing is so refreshing as a glass of cool water or well made lemonade, and if served in clear crystal glass, ornamented with Alvin Silver Deposit, its value is enhanced—appeals to the taste.

We are showing an assortment of patterns in water and lemonade sets, pitcher and glasses to match, both in floral and scroll designs, at extremely low prices. Write for particulars and prices.

ALVIN MFG. CO.
Silversmiths
New York

TRADE MARK

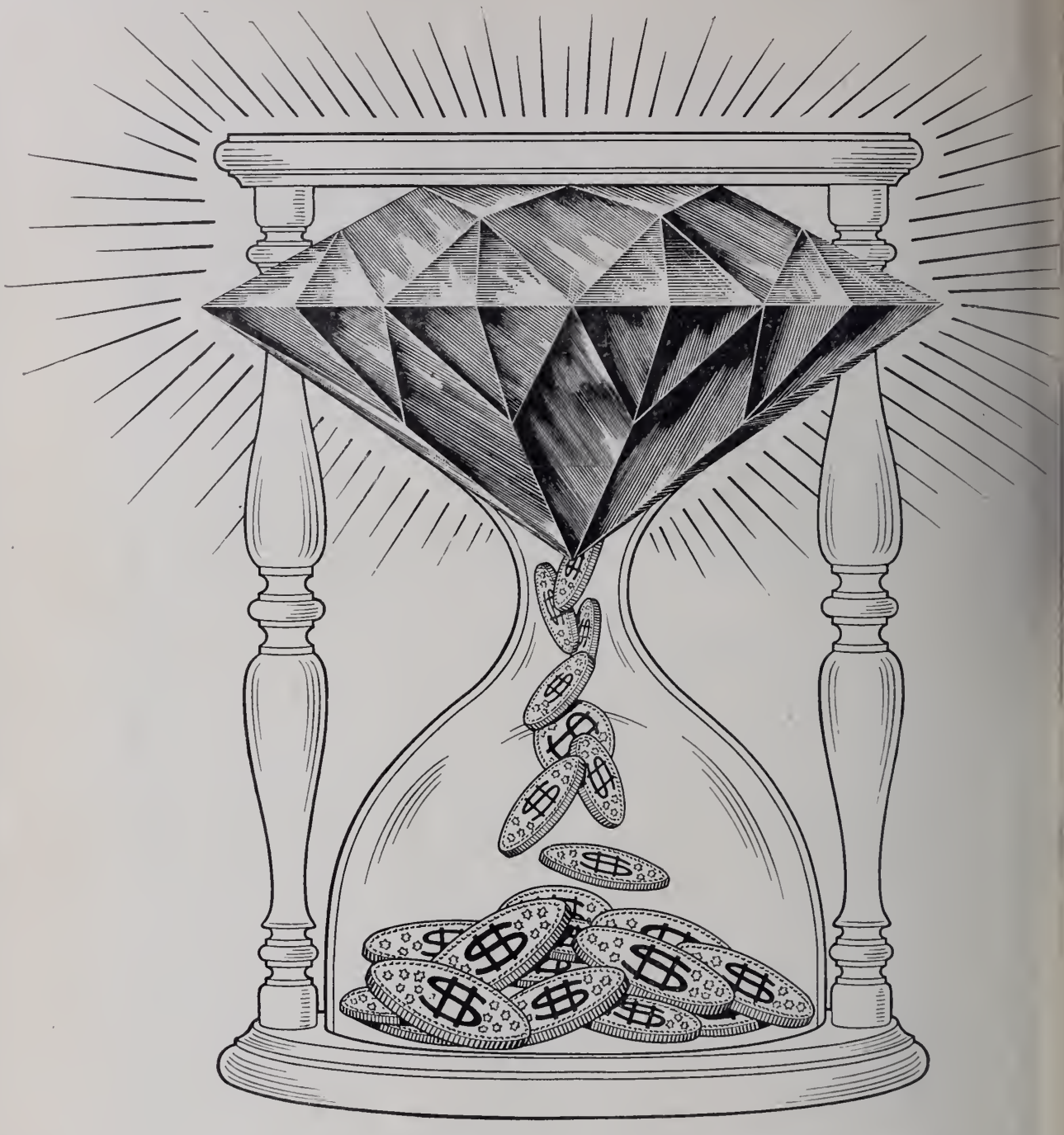
Winning on its Merits!



Far above them all, the name of FAHYS is carried over the world owing to the superiority of FAHYS GOLD FILLED CASES.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



There is Good Money in Our Diamonds

Being actual cutters, we can sell for less than others charge for diamonds of equal quality. Buy your diamonds right and they can be readily sold at a good profit.

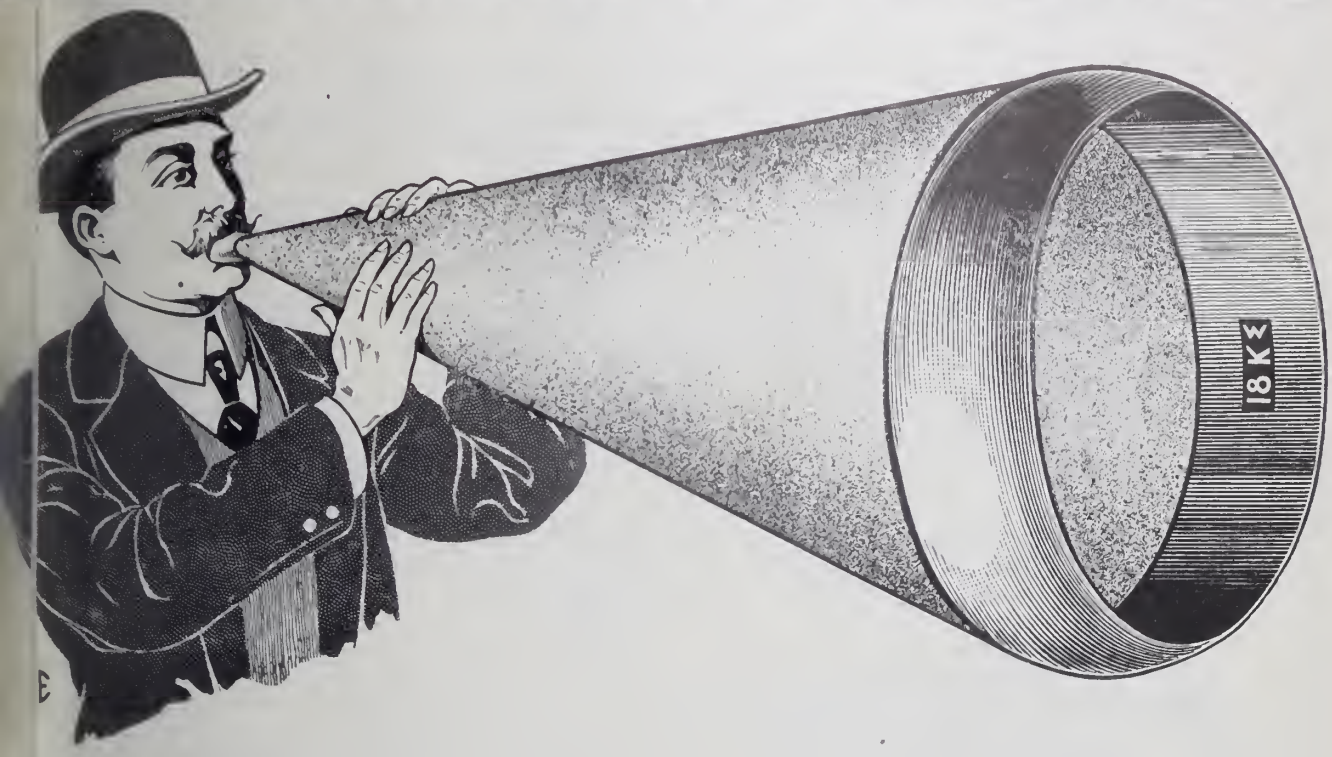
J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Rubies, Emeralds and Sapphires

2 Maiden Lane (Corner of 170 Broadway) New York

PROFITABLE PUBLICITY



Proclaiming Our Position

Our product possesses a priceless prestige, for proper proportion, plump percentage of purity and perfection of polish.

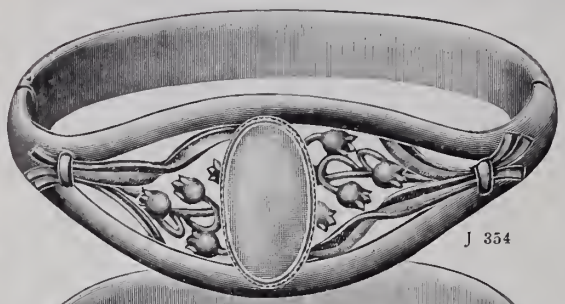
J. R. WOOD & SONS

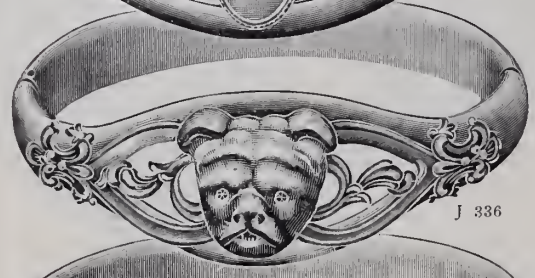
Wedding Ring Makers

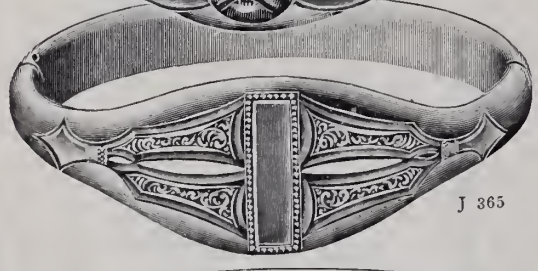
Maiden Lane (Corner of 170 Broadway) New York

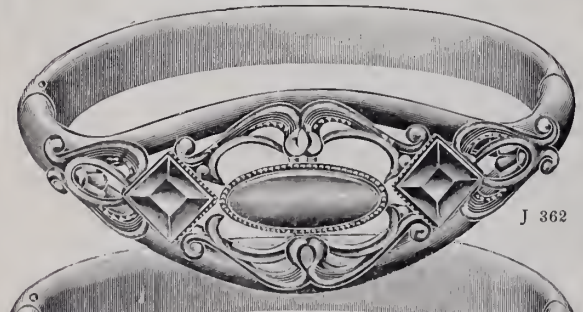
S. O. BIGNEY & CO

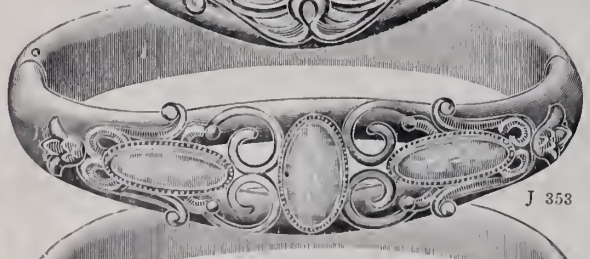
Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains

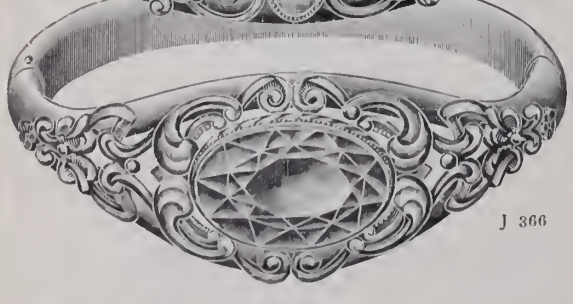

J 354


J 336

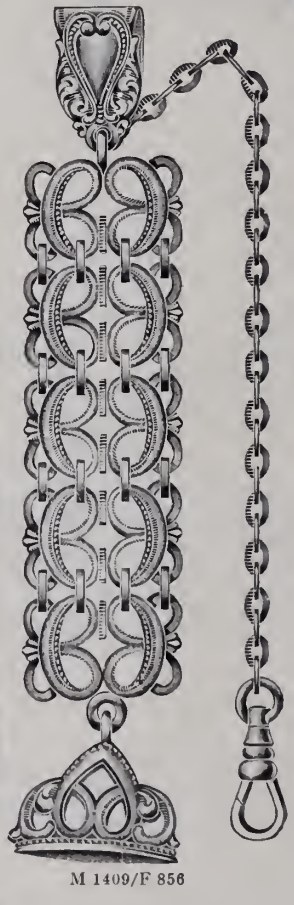

J 365


J 362


J 353

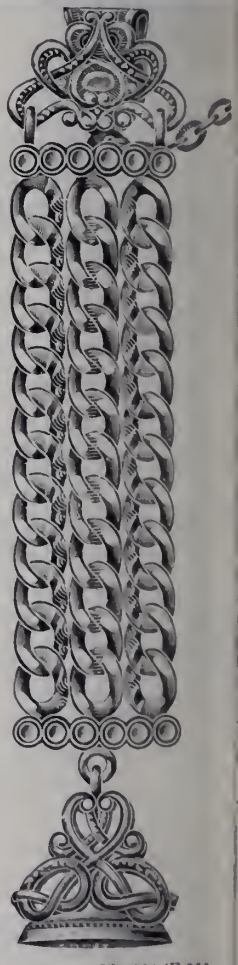

J 366


L 483


M 1409/F 856



We Originate


M 1261/F 851

Since we originated the spread top bracelet, about two years ago, we have had an enormous run on them. Of course there are a number of imitators. Ask for the original article.

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFF
3 Maiden Lan


No. 69.


No. 48.


No. 40.


No. 61.


No. 64.


No. 63.


No. 71.



No. 67.


No. 73.


No. 51.


No. 44.


No. 66.


No. 99.

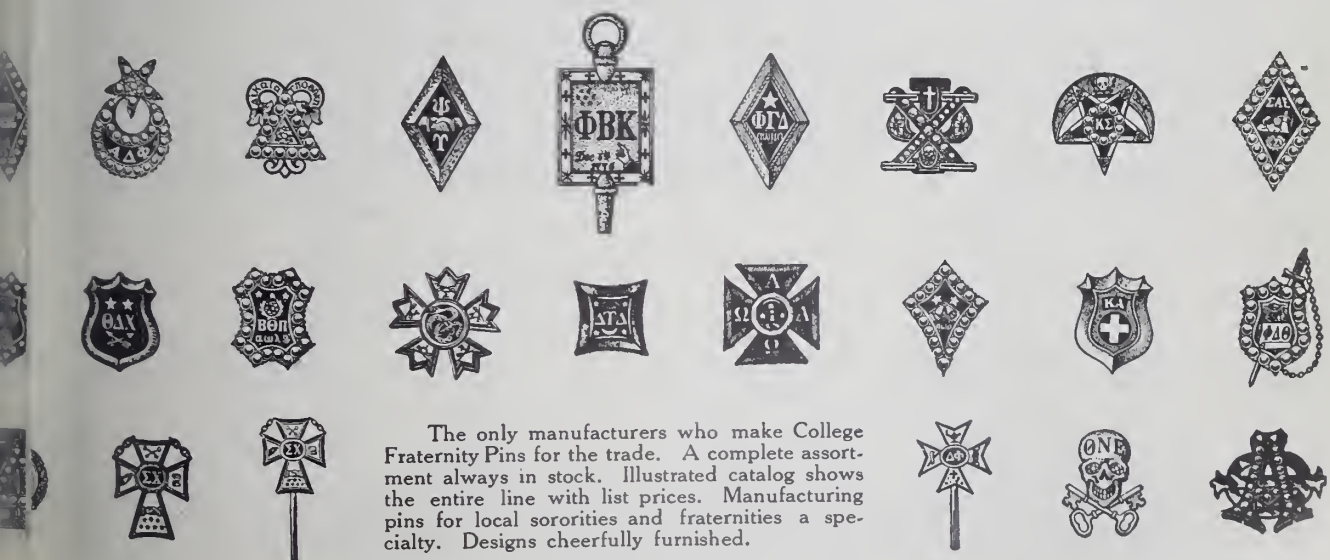

No. 22.

When you DO have a call for a fine Emblem Ring it is well to know that Wendell & Co. are the only line of high grade 14K. Rings on the market, that they carry a complete stock and will send a selection on memo. Their catalog shows illustrations of the entire line with list prices. They also make special Emblem Rings to order.

WENDELL AND COMPANY

The Special Manufacturers for the Retail Jewelry Trade

14 JOHN STREET, NEW YORK 256 MADISON STREET, CHICAGO



The only manufacturers who make College Fraternity Pins for the trade. A complete assortment always in stock. Illustrated catalog shows the entire line with list prices. Manufacturing pins for local sororities and fraternities a specialty. Designs cheerfully furnished.



THIS IS THE CONVENTION SEASON which means Convention Badges. Perhaps you have never realized what an opportunity this allows you to augment your business; if not, try the experiment. Look up the local committee, and give us the information as to quantity, quality and style of goods. We will furnish you at our own expense samples, designs and estimates.

New York Office: 17 Maiden Lane
Chicago Office: 103 State Street

THE CHAS. M. ROBBINS CO. Attleboro, Mass.



BELT BUCKLES, Plain and Engraved

JEWELERS' CATALOGUE FOR 1909

Do not arrange for your Catalogue this year until you have heard our plan.
Your name only appears

Look for

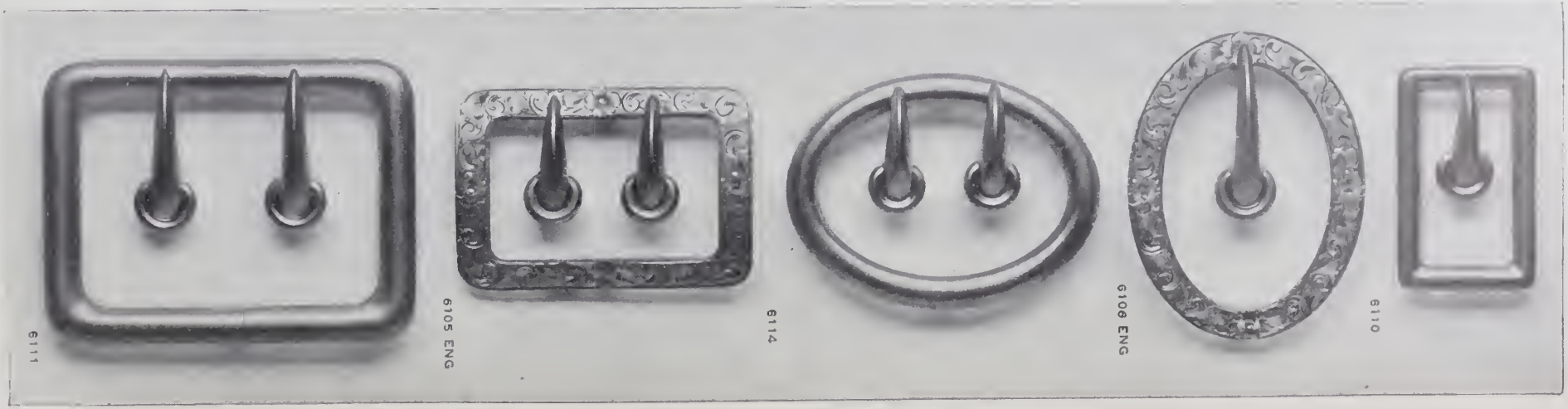
This Trade-Mark

The KELLER JEWELRY MFG. CO.

Manufacturers of Brooches, Link Buttons, Lockets, Scarf Pins, Baby Pins, Handy Pins, Veil Pins, Waist Sets, Crosses, Combs, Fobs, Tie Clasps, Charms, Lorgnette Chains, Neck Chains

FACTORY: 8 Lum Street, Newark, N. J.

64 NASSAU STREET, NEW YORK



The

DUEBER-HAMPDEN

Watch Works

CANTON, O.

We Ask You to Consider the Proposition of Placing Your Order for Catalogs With US

WE KNOW WE CAN SERVE YOU SATISFACTORILY, AS WE THOROUGHLY UNDERSTAND ADVERTISING THROUGH CATALOGS

Our Customers' Letters Should Convince You That Our System Brings Results



STORE OF CARL J. v. SEUTTER, JACKSON, MISS.

JACKSON, Miss., May 8, 1909.
THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio:

Gentlemen—In the five years that I have sent out the Catalogs you made for me, I have enjoyed a phenomenal increase in my business. They have brought business to me that I could not have reached in any other way, although I have used almost every method of advertising during the past fifty-nine years and have one of the most modern and complete jewelry establishments in the south.

I do not believe there is a Catalog made by any other firm, which has the strength of drawing competitive business, that compares with your Catalog. To convince you of my faith in your book, I am now giving you an order for a large Catalog for the holiday season. Each year that I have sent out the Catalogs I have enjoyed direct, as well as indirect, results from them.

Wishing you continued success, I remain, Yours very truly,
CARL J. v. SEUTTER.

The Catalogs sent out by this firm since 1904 were made by The Arnstine Bros. Company.

...gs and Particulars ...r Upon Request

...RSICANA Texas,
April 30, 1909.
...STINE BROS. Co.,
...veland, O.
...en. — Our holiday ... shows a nice gain ... preceding season, and ...onfident the Catalogs ...ork.
...s as the third year we ...d them, and we are ...vinced than ever that ...ng business which ...t be reached in any ...
...ours truly,
... IVERSEN & COMPANY.

...talogs sent ont by this ...si...e 1906 were made by ...Ar...tine Bros. Company.



STORE OF HENRY IVERSEN & COMPANY, CORSICANA, TEXAS.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method.

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

...ting us please mention this issue THE JEWELERS' CIRCULAR-WEEKLY.

Precious Stones — THEIR DEFINITION ANALYZATION AND ORIGIN

THE CHRYSOPRASE

Another product of the mines of the HIMALAYA MINING COMPANY, a gem of rare beauty, that comes in all shades of green. It is a stone which is much sought after by admirers of the beautiful in gems. The true Chrysoprase is much in demand, and those from the Himalaya mines can be had in the exquisite apple-green color.

The principal localities where Chrysoprase is found are at the Himalaya Mining Company's mines at Tulare, Cal. These mines produce the best that is offered to the public. Chrysoprase has also been found in Silesia near Frankenstein.

Discriminating jewelers recognize in this stone a gem which, for its beauty, can hardly be surpassed by its expensive rival, the Emerald, and for this reason artistic pieces of jewelry may be made with Chrysoprase at a very moderate cost. Aside from its great beauty, it is considered a very lucky stone, and those wearing it, so the legend goes, are protected from all harm. If you have not read this legend on Chrysoprase, it will be worth your while to do so. The Himalaya Mining Company will be pleased to mail you a copy, with their compliments, upon request.

Chrysoprase occurs in veins of serpentine with other siliceous minerals, such as quartz, chalcedony and opal. It is to-day one of the most popular of semi-precious stones, and rightfully so selected, as nothing of its color in genuine stone can equal it at the same price.

COMPOSITION:	
Silica	**97.5**
Oxide of Nickel, etc.	**2.5**
Specific Gravity	**2.6**
Hardness	**6.75 to 7**
Form	**Amorphous**

Chrysoprase has recently come into such demand that there has been placed upon the market an immense quantity of stained agate, which is being sold as genuine Chrysoprase. A suggestion as to this I consider most opportune — when in doubt as to the genuine article, consult an expert mineralogist.

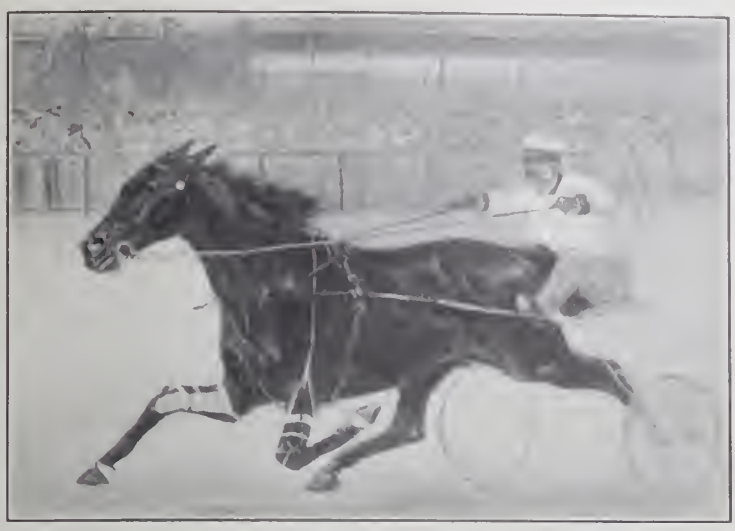
Chrysoprase can also be had in many combinations of white and green, resembling the Chinese jade, but is far more lustrous and beautiful. It takes a very high polish, and its hardness is sufficient to protect it from most any usage.

Himalaya Mining Company

15-17-19 Maiden Lane, NEW YORK **MINERS AND CUTTERS**

Copyrighted by M. M. Tannenbaum, June 12th, 1909

Setting the Pace for Quality



A Winner

The Wadsworth 25-Year "PILOT" Watch Case

BACK A WINNER and keep ahead of the game. Put your money on a case that has been a leader from the start. Don't let the stakes slip through your fingers from poor judgment. Inferior cases from doubtful sources are "dark horses" and unlucky. Here's a "straight tip." Put your money on

WADSWORTH 25-YEAR "PILOT"

and pocket your gains. This case has staying power for the whole course, and comes up fresh at the winning-post. It excels also in looks; it has the lines that appeal to judges—the slender models so popular in horses and cases. It wins applause. It's backed by a guarantee. Easy money for the dealer.

"A Quarter of a Century"

The Wadsworth Watch Case Co.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.



We beg to call your attention to our extensive

Card Jewelry Line

consisting of medium priced

10K. Solid Gold Brooches, Scarf Pins, Baby Pins, Handy Pins, Ear Screws, Pendants, etc.

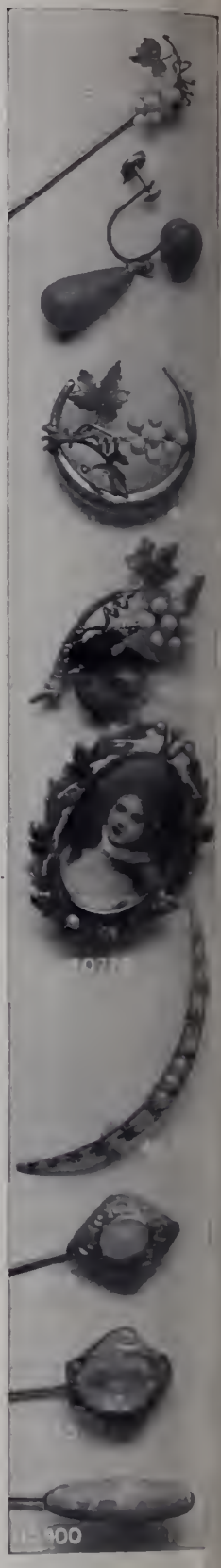
These goods are sold through the jobbing trade at very attractive figures. An examination and comparison will at once prove them to be ready sellers and profit makers in the stock of any jobber.

New patterns have been brought to a point of especial distinction, and all bear our mark of quality and reliability

O&B

It is our earnest desire to establish the same reputation for Finish, Originality, Quality and Reliability for this CARD JEWELRY LINE as is borne by our ring lines.

Samples will be cheerfully sent to jobbers and we heartily commend this line for a profitable business in 1909.



OSTBY & BARTON COMPANY

NEW YORK: 9-13 Maiden Lane. PROVIDENCE, R. I. CHICAGO: 103 State Str

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

Designers Are More Than Artists

¶ The influence of Parisian modes is felt throughout the length and breadth of civilization. The Parisian designer is something more than an artist—he recognizes the subtle effect of distinction—novelty, elegance, and makes the most of those indescribable details, the sum total of which counts for so much.

¶ Our creations bear witness to the efforts we make to emulate such high examples. If we cannot define in so many words those differences which distinguish Jewels of our production from others, the differences at least are easily distinguished, and the beauty of our models for our display most emphatically demonstrates the point.

¶ For instance, take our Black Opal Jewelry—you will find these mounted in the choicest of designs at our coming SIXTH ANNUAL EXHIBITION, to be held in our offices from August 30th to September 4th, inclusive.

POWERS AND MAYER

258-260 Fifth Avenue, New York

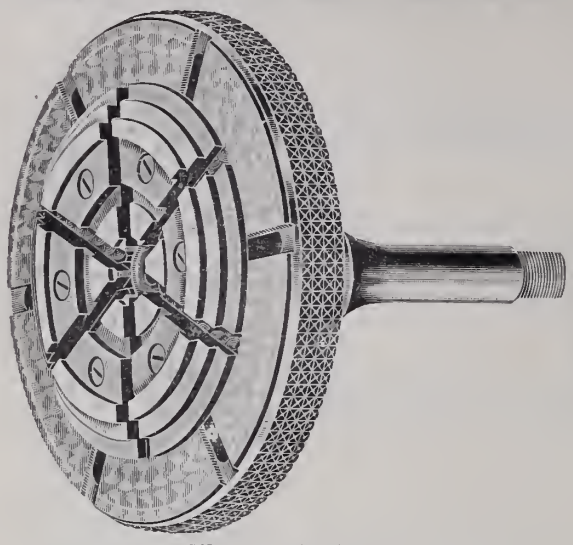
LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

CABLE ADDRESS "ON TOP," LONDON

IMPROVED BEZEL AND WHEEL CHUCK No. 26



CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

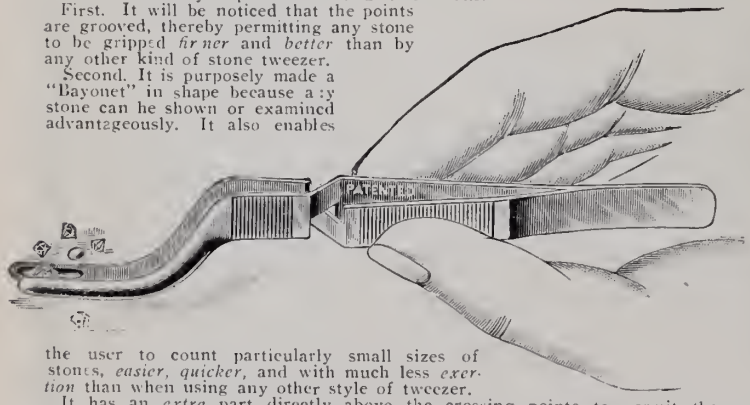
Price, Each, $9.00

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables

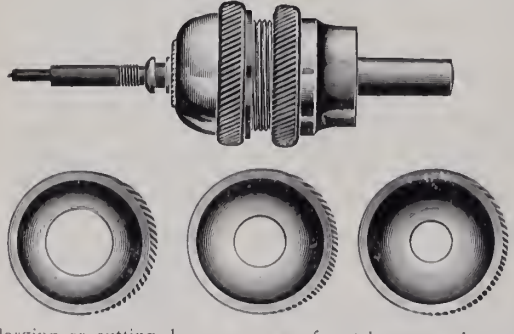


the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.25

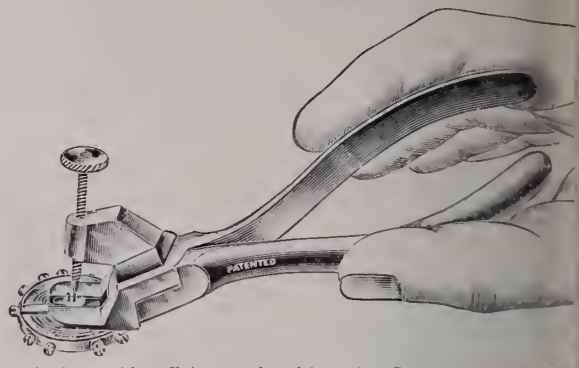
CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, Each, $1.50

ROLLER REMOVER No. 60 (Patented)



A thoroughly efficient and quick acting Roller Remover. The always plainly in sight. The roller is held in the grooved a pliers. The adjustable head which holds the screw is quickly position over the staff and the most obstinate roller w to the gradual pressure of the screw.

Nickel Plated, Each, $1.50

GRINDING OUTFIT No. 105



This outfit consists of:

1. Two interchangeable steel disc wheels, 3⅝" and 1⅝" in
2. One interchangeable flexible leather disc wheel, 2¼" in
3. One adjustable hollow spindle for holding the above disc
4. Eight different grade emery paper discs, 2¼" in diameter
5. Four carborundum paper discs of different grades, 2¼" in
6. Eight different grade emery paper discs, 4" in diameter
7. Four carborundum paper discs of different grades, 4" in
8. One clamping device for keeping discs flat, when not i

Price of Outfit No. 105, complete.....
Separate small emery discs.....
" large " " .....
" small carborundum discs.....
" large " " .....

This new grinding device should find favor with the trade. oughly practical and complete for all purposes, such as grinding glass, enamel or any other metal or substance that can be emery or carborundum. It is of equal value to the watchmak optician, dentist, lock or gunsmith, platers and kindred trades found much more economical than solid emery and carborunde assortment of solid wheels of twelve different grits would ne outlay of ten times the cost of this outfit, not taking into cons trouble of truing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yo

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



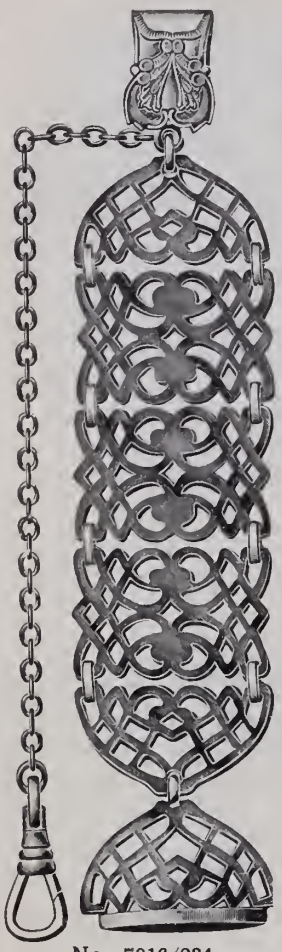
Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.



No. 7016/234



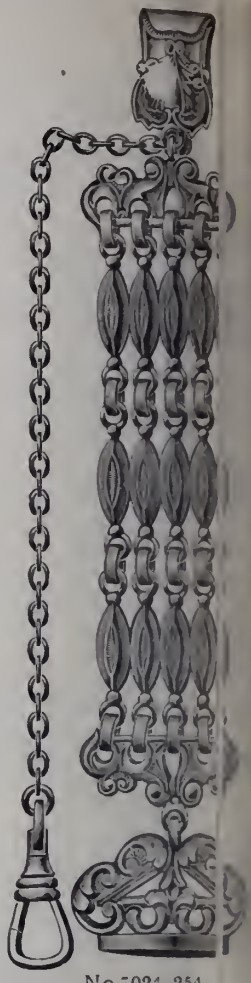
No. A 67



No. A 75



No. A 78



No.7024 254

The D. F. B. Co. Line

Represents the highest standard in a medium priced line for Quality, Design and Finish.

It pays to investigate.

It will pay you to investigate our new line, it is full of money-making ideas.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

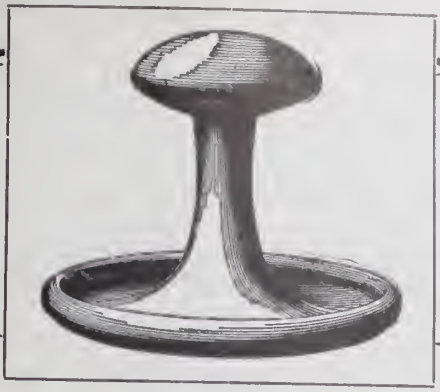
The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFIC
Mermod & Jaccard Bu

LONDON OFFIC
118-122 Holborn, E.

THE KREMENTZ COLLAR BUTTON



GOES ROUND THE WORLD

ITS FAME—

Wherever there are collars there are Krementz Collar Buttons. They are known the world over—the only ones that have an international reputation. With such recognition and demand, all you have to do is carry them. They sell themselves.

QUALITY MAINTAINED—

The Krementz Collar Button never disappoints. Unequaled in construction and finish, its quality always has and always will be maintained.

ASSAY—

The Krementz Collar Button does not take advantage of the elastic leeway allowed by law. There is really no reason why a solderless collar button should assay a whit less than stamped. You can depend upon it that

Krementz 14-Karat Collar Buttons will assay 14-Kt. or $\frac{584}{1000}$ Fine.
Krementz 10-Karat " " " " 10-Kt. or $\frac{416}{1000}$ Fine.

You will note that articles assaying 9 to 9½ Karat or 13 to 13½, and sold as 10-Karat or 14-Karat respectively, save the makers a profit.

ROLLED PLATE LINE—

Krementz Rolled Plated Collar Buttons and Studs are made with regular Krementz 14-Kt. stock; which is sweated, not soldered on composition base. Exhaustive tests show Krementz Plate is much heavier than is used on any other rolled-plate jewelry. Their great popularity in hot countries (where perspiration destroys ordinary goods), is largely owing to the thickness and quality of Krementz Gold Plate, similar to that used on highest quality filled cases.

KREMENTZ & CO. 14K.K. TRADE-MARK *Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry*

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.



No. 3512

Sterling Silver

925/1000 FINE

Bib Holders

We make an attractive line of these articles



No. 3513

Write to us for a selection and be sure to insist on our travel- showing them to you

Trade ~~R.B.~~ Mark

R. BLACKINTON & CO.

ESTABLISHED 1

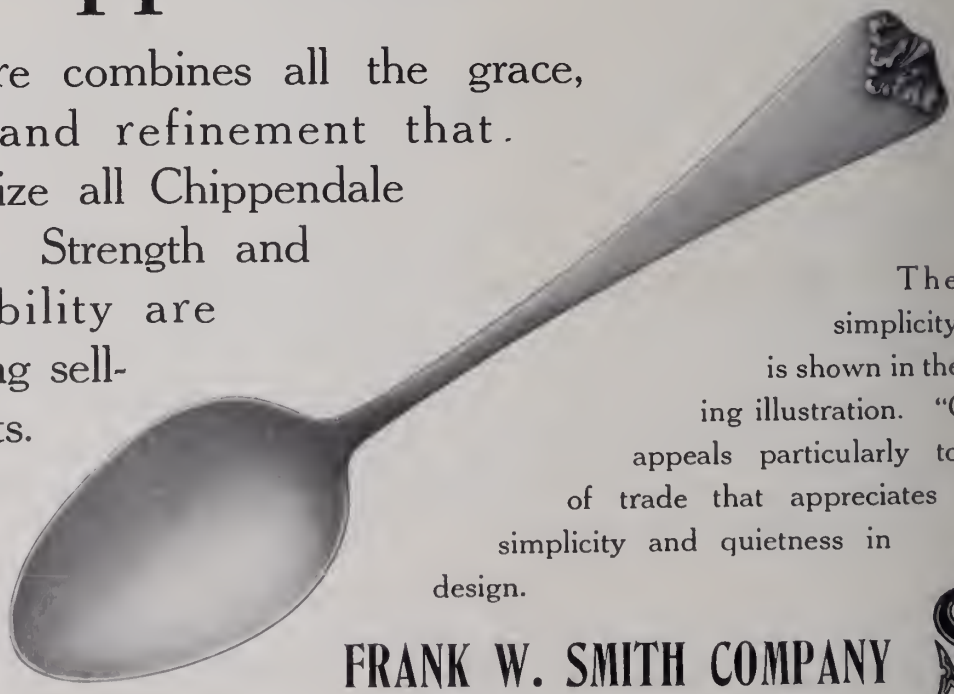
SILVERSMITHS AND JEWELERS

New York Salesrooms:
15-17-19 Maiden Lane

Factory: North Attleboro, Mass.

"Chippendale"

Flat Ware combines all the grace, beauty and refinement that characterize all Chippendale products. Strength and practicability are also strong selling points.



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W se birthday comes in nth of May.
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The Royal Rose bows low to greet
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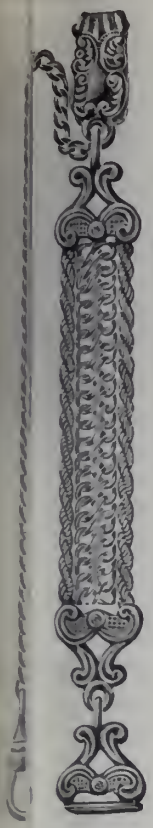
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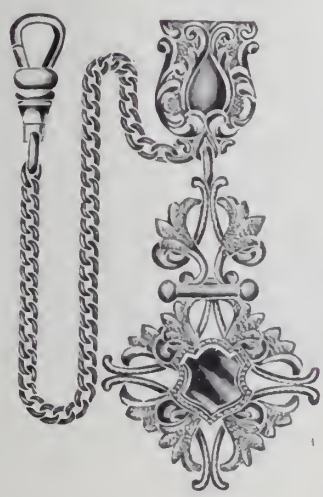
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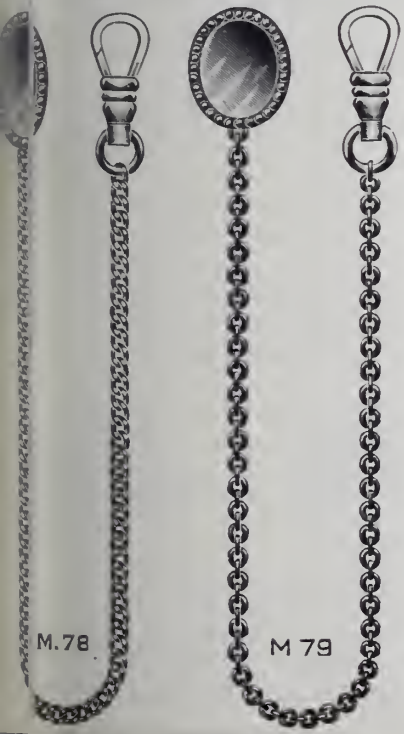
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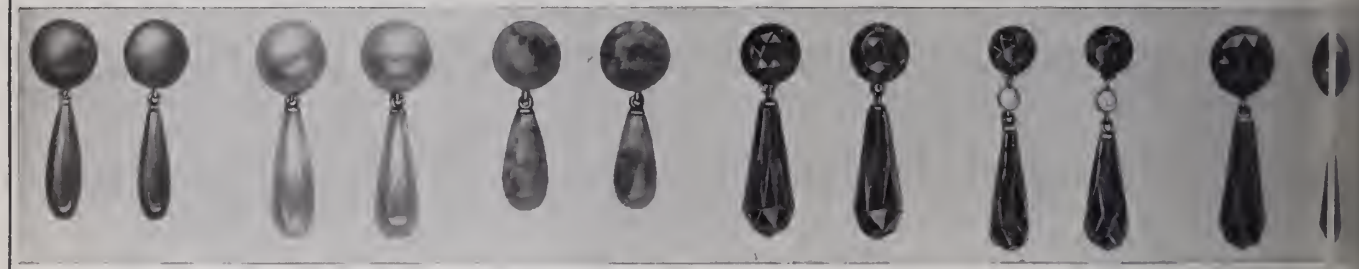
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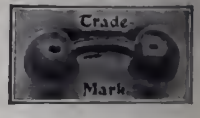
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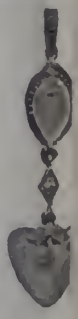
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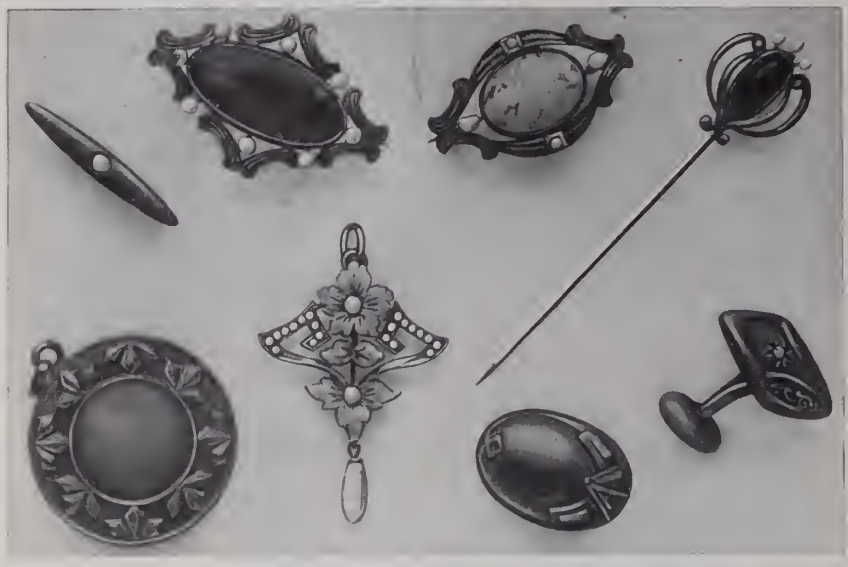
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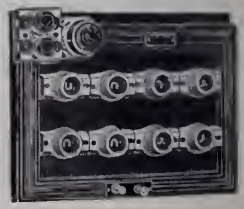


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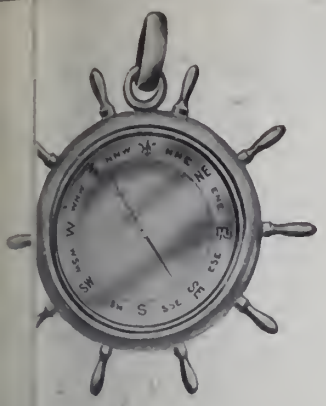
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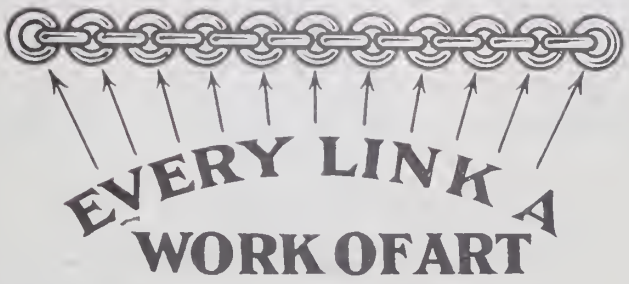
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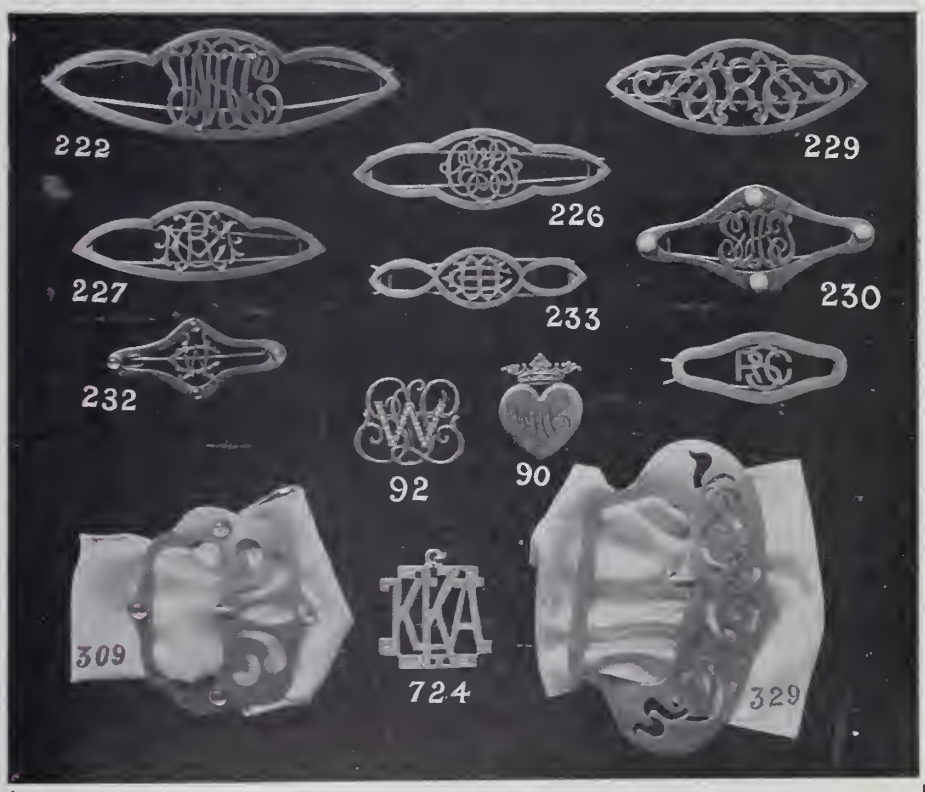
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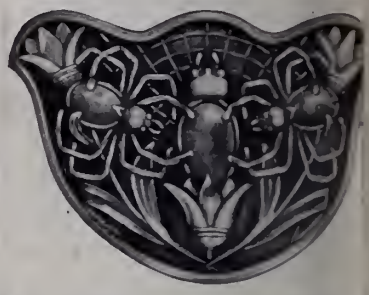
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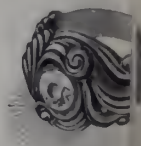
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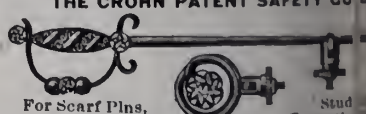
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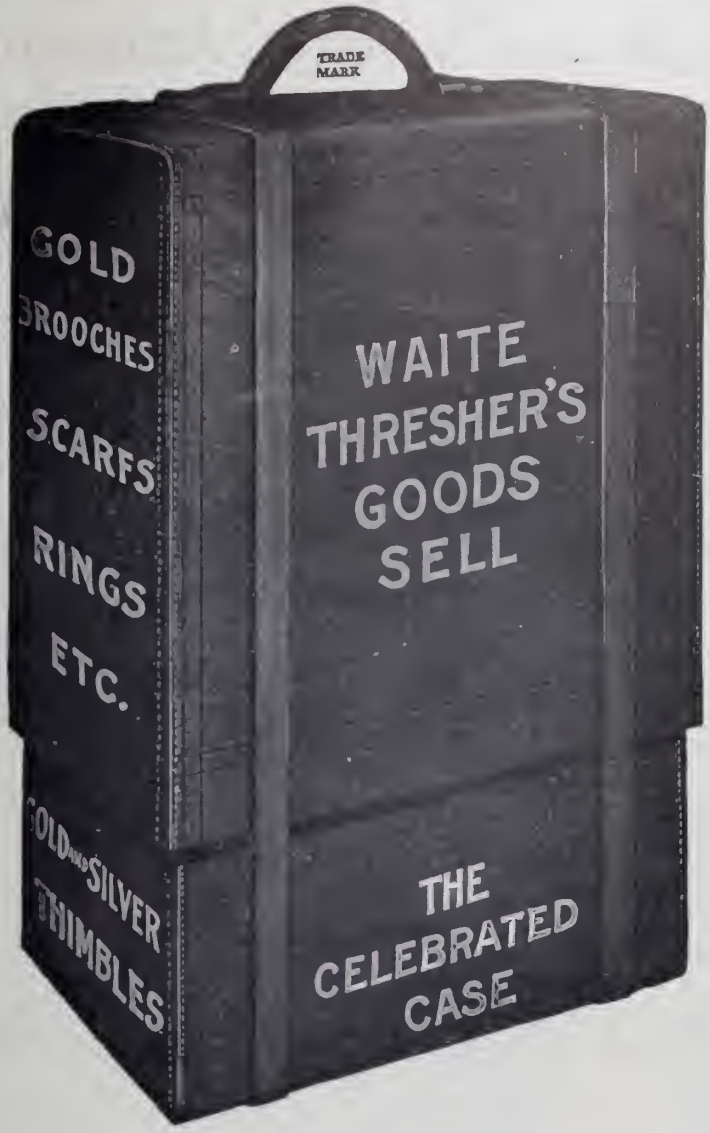
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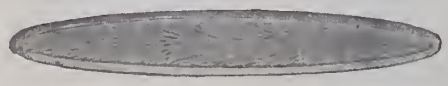
Enameled on Sterling Silver, Roman
4361 Red, Green and White
4362 Jet



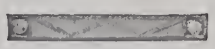
4423 Red Enamel
4424 Light Blue Enamel
4425 Green Enamel
4426 Jet Enamel



4419 Red Enamel
4420 Light Blue Enamel
4421 Green Enamel
4422 Jet Enamel



4415 Red Enamel
4416 Light Blue Enamel
4417 Green Enamel
4418 Jet Enamel



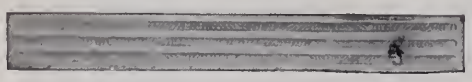
4375 Red Enamel, Brilliants
4376 Light Blue Enamel, Brilliants
4377 Green Enamel, Brilliants
4378 Jet Enamel, Brilliants



4371 Red Enamel, Brilliants
4372 Light Blue Enamel, Brilliants
4373 Green, Brilliants
4374 Jet, Brilliants



4367 Red Enamel, Brilliants
4368 Light Blue Enamel, Brilliants
4369 Green Enamel, Brilliants
4370 Jet Enamel, Brilliants



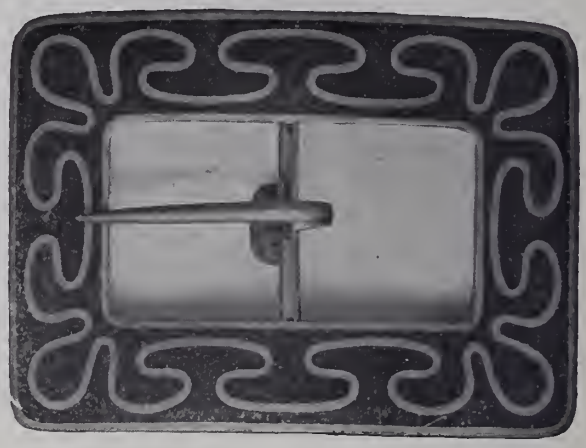
4407 Red Enamel
4408 Light Blue Enamel
4409 Green Enamel
4410 Jet Enamel



4391 Red Enamel
4392 Light Blue Enamel
4393 Green Enamel
4394 Jet Enamel



Enameled Jabot Pin
4342 Red and Green 4343 White and Green
4344 Jet



4129 Buckle } Black Enamel
4129½ Pin } Roman Finish



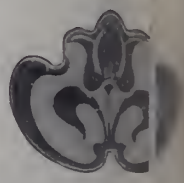
4128 Buckle } Black Enamel
4128½ Pin } Roman Finish



Enameled Jabot Pin
4347 White and Green 4348 Jet



Enameled Jabot Pin
4345 Purple and Green



Enameled on Sterli
4336 Red, White a



Enameled on Sterli
4359 Purple, Green
4360 Red and Yell
and White



Enameled Jabot or
Pin
4349 Purple and
4350 Jet

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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

LVIII. WEDNESDAY, JUNE 16, 1909 No. 20.

Interesting Treasures of the Royal House of Saxony.

By Charles A. Brassler.

famous Green Vault at Dresden has been mentioned before in these s, and some of its marvelous treas- re described and illustrated, but the f interesting objects is so plentiful many pieces remained which are worthy of attention, that the sub- ms well worth another considera- The collections preserved in this repository of the art of bygone nsists for the most part of articles specially interesting to the jeweler cious metal worker, and present the h advantages that they are not com- like the Cluny, Louvre and many ollections, mainly of ecclesiastical out contain a large, if not predomi- n share of secular specimens, which parts a welcome variety to the sub- pecial pains have been taken, how- ot to include among the pieces se- or discussion to-day anything that en illustrated or described in this efore.



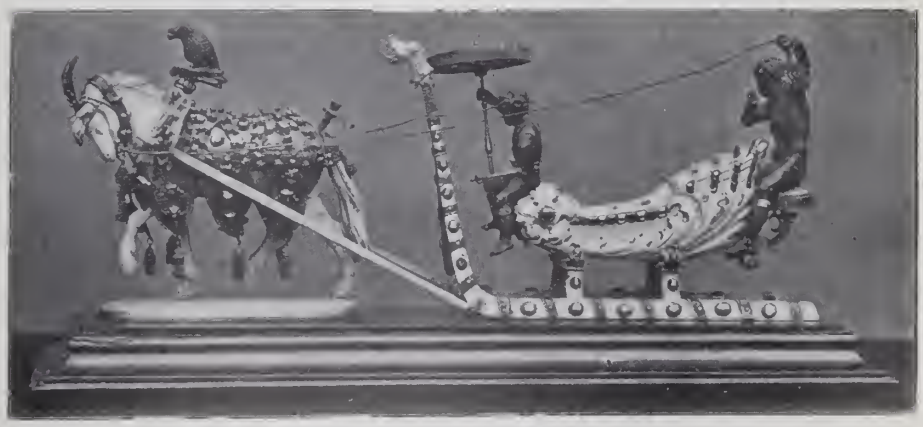
A B C

DEN WATER BOWL (RUSSIAN). B, GOLDEN DRINKING HORN (DANISH). C, SMALL GOLD WINE CAN (ITALIAN).

The earliest origin of the collection may probably be traced back to George the Bearded (who died in 1539). Under the Prince Elector Moritz, also, some valuable silver table utensils were added to it, but it was Prince Elector Augustus, who had already established an art chamber in the royal palace (1560) for the numerous remarkable articles of silver and gold collected by him, who developed, from the original conception an actual treasure house, which at first consisted probably of but a single apartment (the great salon or buffet chamber). His successors, the Princes Electors Christian I. and Christian II., contributed something to its increase, but nothing like to the extent of the contributions of Johann George I., who had a great portion of the contents of the treasure chamber of the Emperor Rudolph II. brought to Dresden, in 1631, after he had captured Prague, and who also is said to have acquired a large number of the pieces of ivory work. His successor, Johann George II., who was a great lover of the



CRYSTAL CUP.



IVORY HORSE AND SLEIGH, RICHLY JEWELED.

reasure chamber of the royal house ony, at Dresden, is so world famous would be superfluous to say much n commendation of this collection. e year 1610 it has borne the official the "Green Vault," undoubtedly on of the green color of the rooms in t was formerly located. The pres- rth room, the buffet chamber, has tained this color until the present he others, on the other hand, are d and decorated just as the actual of the Green Vault, King Augustus Poland, had them done.

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aut l, had many costly works of art, rch ed in Italy by the Inspector of the t amber at that period, Lieut.-Col. Engel (1661-1681), while the warlike n George III. added many costly pc, the spoils of his battlefields. t vs left to King August II., however, iv the Green Vault its present form, se ting from the art chambers of the ch articles as seemed adapted for it



MERLY OWNED BY MARTIN LUTHER.

r sferring them to it, particularly the ent gold and enamel work of his g Johann Melchior Dinglinger (born b ch, near Ulm, 1665; died at Dres- 1). Dinglinger's portrait in oil, te from nature by his contemporary, D den portrait painter, Adam Man- y, ill hangs over the entrance door to v room. This collection in the jewel en to this day, excites the admira- o all visitors. Taken altogether, the ct n was completed by August II., al- g ome additions to the priceless mu- ve been made even in modern times. Unfortunately, some of the objects have suffered through frequent packing up and transportation on different occasions (for instance, to grace court festivities at Warsaw), and in war times (*i. e.*, during the seven years' war). In the Napoleonic wars, in the turbulent times of 1830, and during the strife between Austria and Prussia in 1850, the most important objects were transferred to the Königstein (in 1849, on the other hand, during the Dresden uprising, everything was left there), and for many years the efforts of the custodians have been directed, as much as possible, to the repair of the damage thus caused.

When we consider separately the articles contained in the Green Vault, we find that they belong to the domain of art generally, and it is therefore a great mistake to suppose, as is often done, that there are to be found here nothing but valuables and precious stones. Just as little, however, is it a collection of curiosities or works of art of all times and peoples, for the valuable articles and artistic objects gathered together represent, chronologically considered, only the limited period of about 200 years, beginning with the second half of the renaissance period and closing with the change to the so-called "Zopf style" ("pigtail" or baroque style). At the same time, however, it presents to the art lover a great variety of materials, ideas and forms, represents admirably the minor art of the 17th century, and includes about everything in the shape of substantial objects of luxury that our forefathers most admired. It is of general interest to every cultured person, but pre-eminently to the jeweler and precious metal worker, and combines, with antique splendor and intrinsic value, features that can nowhere else be encountered, and especially an arrangement suited to the objects and an equipment in accordance therewith, that is probably unique, of its kind.

To arrange the treasures stored in the Green Vault according to strictly scientific and historical principles was found impracticable, partly on account of locality, partly out of respect for the creator, King August II., in whose tasteful and elegant arrangement his successors desired that no change should be made; for this reason only the materials of which the objects are composed, according to their relation to the collection, were considered, and within the separate subdivisions such requirements were the sole guide, but always in such a manner that the agreeable effect of the whole was the prevailing impression. Generally considered, the names of the eight rooms—bronze, ivory, mantel, silver, valuables, wood and jewelry rooms—afford a fair indication as to their contents, only the little name "corner cabinet" does not convey the idea that it contains the little masterpieces of the goldsmith's art.

We have selected for illustration a few notable specimens from among the many interesting articles composing this unique collection.

The beautiful silver baptismal font, in part gilded, illustrated on the front cover, was made for the royal house of Saxony by the famous goldsmith, Daniel Kellerthaler, in Nuremberg, between 1611 and 1615, and was probably first used on the occasion of the baptism, Oct. 27, 1615, of the seventh child of the Prince Elector Johann George I. and his wife, Magdalena Sybylla. He was named Christian, and in later years became ruler of Merseburg and founder of the Merseburg line.

In form, the bowl represents the ecclesiastical portal rose, the gilded reliefs portraying different passages in the Old Testament, including the flood, Pharaoh's overthrow, etc. The large and small medallions, 10 in number, represent scenes from the



HUNTING CUP BY IRMINGER.

life of Christ, for instance, the baptism, the presentation in the temple, etc., as well as Old Testament events, such as the expulsion of Adam and Eve from the Garden of Eden, etc. As ornaments, there are figures standing out clear of the bowl and riveted on to it, representing angels with wreaths, suspended in air.

A very odd creation is the sleighing party (page 43), with Moors as driver and footman, ornamented with colored enamel work and precious stones. This group, dating from the beginning of the 18th century, is probably a representation of a masque procession at the Saxon court. Some figures of armed and musician Moors, in the cor-

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131 Washington Street, Providence, R. I.

Japanese Pearls

r ca iet of the royal Green Vault, also long this piece.

Very nteresting is the solid gold vessel rke A in the illustration on page 43), tl Russian eagle and artistic Niello me s, having a water sapphire set in ha le. This was a gift from Peter Gr t to August II. The inscription, c ed Church-Slavonic, says that this a water vessel, known as a "Kopf-, lates from the period of the Czar d and was made in Polozk in 1696. s imen marked B is a solid gold marked C is a small gold pitcher for the wine at Holy Communion, with the monogram V (vinum) ornamented with precious stones, a piece of work in the best style of the Italian renaissance period. The handle is of other workmanship. Really there belongs with this a pendant with A (aqua), intended for blessed Jordan baptismal water, but we have no illustration of this.

There are also to be noticed, as included in the treasure, some exquisite goblets, cups and beakers. On pages 43 and 45 are illustrations



"JUNGFRAUENBECHER" OR LADY CUPS.

giorn, with the monogram M. S. na Sybylla) and the date 1650, of the Copenhagen goldsmith, rbach. It is decorated with bib- cts, high relief figures and small at are beautifully enameled, and rubies, etc. This horn was prob- lding present of the daughter of eorge I., wife of the Crown ristian, of Denmark, to her hristian on the occasion of his g to the Princess Christiana, of lücksberg, in Dresden (Nov. 19, he third object on the picture, of two crystal cups, mounted in silver. The smaller of the two, belonging to the end of the 17th century, is richly set with precious stones and bears the monogram of King Augustus, AR; the larger, however, was at one time the property of the great reformer, Martin Luther. He received it from his noble patron, the Prince Elector of Saxony, and gave it to his friend, Prof. V. Nesen, of Leyden, in whose family it was preserved at Zittau until the beginning of this century, when it was transferred to the Green Vault.

On page 45 also will be found a photograph of the so-called hunting cup, a solid gold and enameled vessel, with the Saxon and electoral arms and ornaments, with hunting scenes, hunting animals and implements of the chase. The female busts depicted, and the riders on the lid, are probably portraits. The maker of this magnificent piece was the Berlin goldsmith, Irminger (1697).

Very peculiar in construction are two silver "Jungfrauen" cups, of which we present an illustration. They represent each lady in the court costume of the 16th century holding up a small nautilus shell mounted in silver, etc.

(To be continued.)

Death of Edward D. Vosbury.

BINGHAMTON, N. Y., June 9.—Edward D. Vosbury, for nearly half a century identified with business interests here, died yesterday afternoon after an illness of about three weeks' duration. He had been in the jewelry trade here since 1875.

Mr. Vosbury's ancestors were among the pioneers of Broome County, and the deceased was born in Ithaca, May 1, 1844. His parents moved to Iowa when Mr. Vosbury was a youngster, but returned here in 1852. Mr. Vosbury was a Government inspector during the Civil War, and late in the 60s he began a long business career here. He was first associated with Preston & Sears and afterwards he was a buyer for Hirschmann Bros.

Mr. Vosbury then went on the "road" selling jewelry, returning here in 1875, when he opened a jewelry store. A majority of Binghamton's jewelers served their apprenticeships in Mr. Vosbury's store.

Deceased was married in 1878 to Catharine Poindexter, of Osage, Ia., and she survives with four sons, W. DeWitt Vosbury, of Philadelphia, Edward D. and Bronson P. Vosbury, of this city, and Clinton T. Vosbury, of the United States battleship *Connecticut*.

Post Office Department Solicits Bids to Supply Dials.

WASHINGTON, D. C., June 9.—The Purchasing Agent of the Post Office Department is calling for proposals for supplies for the postal service for the ensuing fiscal year, for which bids will be received until June 21, and among the items called for are 10,000 dials, to be made of pyralin, celluloid or other suitable material, 15/16 inches in diameter, one-eighth of an inch thick, and to be numbered on the edge from 0 to 9, inclusive. They must be well and accurately made, have indelible ink figures.

A dial giving an idea of what will be wanted will be furnished to each prospective bidder.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
June 8	24 1-4d.	$0.54⅜
" 9	24 5-16d.	.54⅝
" 10	24 3-16d.	.54⅝
" 11	24 3-16d.	.54⅝
" 12	24 3-16d.	.54⅝
" 14	24 1-16d.	.54⅜

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ent Archibald, of the A. N. R. J. A. Offers Suggestions to Members on Practical Trade Topics.

BL SVILLE, Pa., June 9.—J. P. Archi- d, resident of the American National tail Jewelers' Association, has just sent t e following under the title of "a ngs and Suggestions":

erare a few things which have come to my e hich I wish to emphasize.

e y store there are a large number of arti- le for repairs, including watches, which are a l for for five years and sometimes never. qtion is what to do with these articles in evade the law. Some retail jewelers sell run the risk, others keep the goods for rs. The retail jeweler is at a great loss. re are $3 to $5 repairs on articles which e lifted. I have seen in stores $200 worth s that had been repaired for several years a never been called for by the owner. This r. injustice to any retail jeweler. We all money. A plan has been suggested by ir trade journals. We think there should or a system by which each article left s or a year can be legally sold. I make stion only that each retail jeweler will his own experience on this matter, and me his opinion how to solve the problem. ch retail jeweler write me fully along s?

* * *

ter observes in his travels a custom tail jewelers that seems unnecessary. ery man who comes into a jewelry store a tch to be repaired wants the loan of a h while his watch is being repaired. I that many men do not call for their or three months. When the jeweler's returned very often it is broken. This growing very fast. Every retail jeweler e this matter some thought. The writer e to hear from retail jewelers on this Ve wish to establish a new "code" of

* * *

ter wishes to impress upon each member State association the importance of pay- es at the beginning of the year. The a national dues are, in nearly all States, y. This means less than one cent a day ervices of seven officers of the American Retail Jewelers' Association. This means ervices of more than 200 State officers. an 200 officers are working every day in ea It all costs you the small sum of $3 o you realize, brother jeweler, that this uires time, energy, enthusiasm and wis- you know that more than 200 officers ntly looking out for your interests? Do that the writer himself has written this m than 1,000 letters?

y embers have to be asked several times early dues. This money should be paid y. You should pay your dues the very h fall due. How can you expect the s work, travel, pay stenographic hire, and e out, and wait for months for these e

us every jeweler who has not paid his dues 0 or a previous year, will send his money his State secretary.

ry retail jeweler who desires protection ward his dues and ask to be made a r his State and the national association. s business proposition.

l months for organization are to come. te not organized should call a meeting eral point and organize the retail jew- lorado, New Jersey and Delaware or- ery recently and affiliated with the na- ociation.

ound Table" or "Jewelers' Club" idea t by the writer some months ago has made s les. Many clubs have been formed. d has been brought about. In some l cities the retail jewelers meet once w ; some once a month. The results have m elous. Competition begins at home. Get o erms with your "competitors" and half o e is over. Meet often and agree on all s price. Establish a "code" of ethics. e other as gentlemen and all will have b ness, more profits, and a better nature.

* * *

e ganization has taken such hold on retail rs ll over the country, we would advocate that each retail jeweler would eliminate the word "competitor" and use the word "business associate." There was the time when we had among ourselves "competitors," but we prefer to call them now "business associates." Adopt this as your "master word."

* * *

We are advocating a "fixed selling price" on all watch movements separately. We are advocating a "fixed selling price" on all gold filled watch cases separately.

We do not favor all watches sold cased. It seems that many jewelers are foolish in advocating such a measure. If all watches were sold cased it would require each jeweler to have 350 watches to have one watch of each kind. At the average cost of $15.50 for 350 watches would mean $5,500 invested to have only one watch of each kind. This would not be sufficient. Each jeweler would require three or four watches of each kind to have different styles of cases. This would mean about $15,000 invested in watches. More than 50 per cent. of the retail jewelers could not carry this amount of stock in watches. We believe it might be advisable to have the special high grades sold cased.

We wish to warn the retail jewelers about advocating such a measure.

* * *

In our travels among the retail jewelers we hear the same complaint that we have "too much stock." I believe that each retail jeweler should be more careful in his buying. I believe that many of the stocks that I have seen should be reduced one-half. Some jewelers who have $20,000 in stock are doing about $20,000 business each year. On the other hand, some jewelers who have only a $5,000 stock are doing about a $10,000 business each year. Which man is making the most money? This illustrates the difference in stocks and the number of times they are turned in a year. Upon this depends how much money we make.

Brother jeweler, my advice is to reduce your stock, turn it often and pay your bills spot cash.

* * *

At this time it behooves me to urge every retail jeweler to read all the trade press with care. If you will read each issue of all the trade press you will be convinced that they are working for the retail jeweler. I do not think the trade press could do more than they are doing for the betterment of the retail trade. It behooves each jeweler to give the press the news, all conventions and meetings of the executive committees should be reported to the trade press. Any item of news that is suitable and contains news should be sent to the press. Items that are boosting somebody or bitterly assailing some firm should not be written, neither should they be printed. The writer has received many letters asking that they be sent into the trade press with my communications. Some of these articles were anything but fit for publication.

* * *

Every retail jeweler should read with care every line on the tariff with relation to foreign watches and jewelry. Be thoughtful and use common sense views on this matter. Ask yourself what you really want. Do you favor high tariff on Swiss watches? Do you wish to protect the American watch and the workman? inform yourself and see what your answer is next month.

* * *

I find very few jewelers who are informed on the question of a parcels post. It behooves each one to look into this question with care. The organized merchants of every branch of trade are protesting against a parcels post measure. There must be a good reason for all this agitation against a parcels post. It should be a matter of great moment to each one of us. Our association should speak with no uncertain tone on this matter. The important matter is to speak intelligently.

* * *

It will not be long until the national convention will be held at Omaha. It is expected that this will be the largest gathering ever held in our line on trade. This meeting will be representtive. It behooves every jeweler to get ready for this coming convention. It will pay any retail jeweler to attend this convention. On your Summer vacation go to Omaha. Take your good wife with you. She has worked with you and for you. She will be interested in a good convention as well as you. Take her with you and have her meet all your jeweler friends. It is a pleasure to meet from year to year, the excellent men who go to these conventions. Do not forget your good wife. Entertainment of a high class will be given to all and more especially to the ladies.

J. P. ARCHIBALD,
President American Nat. Retail Jewelers' Ass'n.

Syndicate Announces Increase of Five Per Cent. in Finer Grade of Rough Diamonds.

LONDON, June 10.—The Syndicate controlling the product of the De Beers Consolidated Diamond Mines, Ltd., has announced an increase of about 5 per cent. in the price of Wesselton rough diamonds. The rough market in all other lines remains very firm.

Inquiry in the diamond trade of New York, last week, confirmed the above cable message sent to this country, most of the big importers and cutters having received cables from their brokers, agents or representatives in Europe telling of the news. In speaking on the subject, August Oppenheimer, of Oppenheimer & Veith, said, "Yes, it is true that the larger cutters have received word from their agents in London that the Syndicate has declared an advance on the higher grade of rough diamonds. The market for finer grades of rough diamonds remains very strong." Similar statements were made by representatives of L. & M. Kahn & Co., Stern Bros. & Co. and other large firms.

Speaking of the market generally, one importer said: "The American retail jewelers can fully appreciate the effect on the diamond situation of the resumption of business in this country. While he, individually, may not have seen his diamond business increase in the aggregate to any large extent, nevertheless, the little increases shown in all parts of the country have, in the aggregate, changed the condition of the market in Europe from one of depression to one of activity. Even many of the large dealers did not realize this and thought when the large importations were recorded in the first months of the year that the condition was but temporary and but a reaction from the depression, but the increase in imports in the last three months has told an entirely different story.

"The action of the Syndicate in fixing the price on certain grades of the rough should be taken as a final indication that business is coming back to its normal state. The diamond trade will be much better in this country in the Fall than it is to-day, but even now it is large enough to have the strongest kind of an effect in the European markets.

"The day of the pessimist is over as far as our trade is concerned, and the retail jeweler should take it upon himself to see that his local papers and the people at large are informed that not only has the market remained unchanged throughout the troublesome times we have gone through, but that diamond prices are again on the ascent and that the rule that the 'present prices for diamonds are always cheapest' again holds good as it did before the financial depression of last year."

E. F. Day, White Sulphur Springs, Mont., recently returned from a business trip to Three Forks and other Montana towns.

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Correspondence In

Senate Increases Tariff on Diamonds.

Sen Bacon's Amendment Putting Twenty-five Per Cent. on Cut Diamonds and Fifteen I Cent. on Rough, Precipitates a Long Debate Which Ends in a Compromise Placing the Duty at Fifteen Per Cent. on Cut and Five Per Cent. on Rough Stones.

INGTON, D. C., June 12.—A strong as made, last night, by Senator have the duty on diamonds raised r cent. ad valorem, which resulted mendment raising the duty to 15 . and putting uncut diamonds on able list at five per cent.

or Bacon opposed the idea that the ry would lead to less revenue for rnment, and stated that the two ex- s which we have had in a decreased from this source, that under the bill, and in 1908, were due to busi- dutions in general, which were sim- hese two periods. He stated that I not conceive that the suggestion Senators that there would be no could be correct. He stated that e, in other countries, very careful s is made by which spies are set upon o are presumed to be engaged or ing to be engaged in the crime of g, and the penalty is very great. e now that the inducement would to the amount of 15 per cent. over which is imposed in the present other words, in raising the duty per cent to 25 per cent. there is inducement to save 15 per cent. al as an inducement to smuggling. other hand, the penalty is the utter he article smuggled, and there are ly accounts in the newspapers of attempts at smuggling precious ave been foiled; and it is a well- tact that there are agents in the countries where diamonds are nd sold who are constantly on the for those who are engaged in such ; officials are notified on this side water and are watching for the rs when they arrive.

ated that he thought some plan e worked out which would be so as to utterly prevent smuggling. He stated that there are in this coun- y diamond importers who are recog- being honest, and he did not con- at legitimate importers would start g in smuggling simply to save 15 ., and he thought it entirely beside stion to say that the raising of the 25 per cent. would not only increase ggling of diamonds, but would also e loss of the revenue to the Gov- . He touched upon the recognized e that articles of luxury should be axed, and stated that this was one ere nothing but the most peremptory ntrolling consideration should put ticles as diamonds on the free list. he subject of uncut diamonds, he e position that there is absolutely no why they should be imported into ntry free of duty. He stated that some conferences with diamond ex- pon this subject, and had gained em some little information as to the l trade and its practices. One fact is that the increase in the price of ls is in no sense a deterrent from their importation; that within the last six years, while the value of diamonds has increased nearly 50 per cent., the importations have not decreased; in fact, on the other hand, they have materially increased. He took the ground that this increase as proposed, of 15 per cent., would not deter the importations nor, with the exception of a few dishonest men, would it increase the effort at smuggling.

He stated that, in his opinion, it did not look right that a tariff bill in which most of the necessities of life are taxed between 100 and 150 per cent, and this upon articles necessary for comfort and health, that diamonds should be placed at the low rate of 10 per cent.

Again speaking on the subject of uncut diamonds, he stated that it did not seem to be a good proposition that they should be admitted free of duty, and that there was no good reason which could be offered in support of such a measure. A certain amount of diamonds are demanded for the trade of the United States, a certain number which are bought by those who desire to use them, and if no uncut diamonds were imported at all he thinks the number of cut diamonds purchased by the American public would still be the same plus the number which are now imported in the uncut state, because, to that extent, the uncut diamonds now take the place of cut diamonds, which would still be demanded for the purposes of the trade.

He made the further statement that there are no regular establishments in this country for the cutting of diamonds, such as there are in Amsterdam, where it is a regular business; that the cutting of diamonds in this country is only pursued in connection with the jewelry business, and that there are only a very few houses in the United States, most of them in New York, with possibly a few in Boston and one or two other large cities, where the business is carried as a side line. He repeated the statement that there is no establishment in the United States for the cutting of diamonds; that there are no people engaged in that as their principal business, and that it is only carried on in the larger jewelry establishments, and then only as a side line.

He asked upon what theory the practice could be defended. He said that he had been told that one-half the diamonds imported into the United States are uncut; and in that way the Government loses the revenue upon one-half of its importations in this line by allowing the uncut stones to come in free.

Mr. Aldrich asked what became of the uncut diamonds that are imported. Mr. Bacon replied that they are cut by the diamond cutter in this country, but not until the stone has been imported free of duty.

Assuming that $20,000,000 worth of diamonds are imported in a year, of which $10,000,000 are imported in a cut and $10,000,000 in an uncut condition, the Government only gets its revenue out of the $10,000,000 worth of cut stones imported. The trade, he thinks, would still demand the $20,000,000 worth of stones, and if there were no stones admitted free of duty, then the Government would realize duty upon the further $10,000,000 so imported in a cut condition. Under the present conditions, the jeweler not only gets his 20 per cent. additional value from the cutting of the stones, but he has the further allowance of the 10 per cent. from the Government; not that he gets it directly from the Government, but that while the Government is allowed to lose that amount he is in a position where he can and does charge 10 per cent. more than he would charge if the 10 per cent. were not placed upon the cut diamonds.

He stated that there was no doubt but what the diamond dealers of this country want the duty left where it is. Not only does the Government want it left where it is for the reason that the fear is expressed that a higher duty would mean a loss of revenue, but he stated that the diamond dealers have been coming around the Capital to interview the members of the Senate, and some of them have been talking with him to try to induce him to see that they ought to be allowed to continue to import at this low rate of duty.

He took the position that two things should be done: A higher rate of duty should be imposed, and, in the event that this is not done, then there should be the same rate of duty on uncut as on cut diamonds, the warrant for this being found, as he claimed, in the fact that the cutter of the diamond gets his full reward in the cutting of the diamond.

Senator Lodge replied and stated that the Senator's amendment was either too much or not enough. He stated that, personally, he would have no objection to see the duty placed at 100 per cent. if such a rate could be collected, and at the time of the passage of the Wilson bill he stated that he was strongly in favor of a duty of 25 per cent.; but he stated that it was merely a question of being able to collect the revenue, and that while it is possible to collect a revenue with the duty at 10 per cent., if it should be raised higher, say, for instance, to 20 or 25 per cent., then it would mean that there would be almost a total loss of revenue to the Government.

Reviewing briefly the history of the importations of diamonds into this country, he stated that in 1891 the imports were valued at $12,280,000 and the duty collected at $1,238,000; in 1892 it was $12,261,000, and the duty collected was $1,226,000; in 1896, under the 25-cent rate, the importations were valued at only $3,351,000 of cut diamonds, and a duty collected of only $750,000, and in 1897 there was a further decrease to $1,378,000 and the revenue collected only amounted to $285,000.

He stated that it could not be borne out that this was due to the hard times prevailing, because the retail trade for those years were larger than in 1891 and 1892, and more diamonds were sold in New York than when the $12,000,000 worth were imported and a revenue of $1,200,000 was collected. On the same line of argument he stated that in 1906 we imported $29,000,000 worth

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d bonds and collected $2,900,000 rev-
r the Government; in 1907 the im-
ats were increased to $30,000,000 and
revenue to $3,000,000. He stated that
rely a question of how high the rate
b placed and still be collectable. He
it in the light of the past it had
oven that if the rate is lifted suffi-
high so as to make it look as though
build be reason to expect an appre-
increase for the Government, then
g begins and the lawful importa-
the stones decrease.
nds are easily smuggled, says Sen-
dge, and the chances of detection
cases are very slight, the profit
rge, that the temptation is prac-
resistible, and the honest importer
o import; he will, in preference,
diamonds in the home market after
e been smuggled in. That is un-
y what happened when the duty
ed; and while it must be admitted
re was a time of depression in
coincident, yet the retail stores
showed increased sales, as com-
th previous years.
ted, in response to an inquiry from
Bacon, that it is very easy to smug-
monds. And, speaking further on
he called the attention of the Sen-
ic case of the "Regent" or "Pitt"
which was smuggled out of the
an uncut condition by a slave who
a cut in his leg, and was brought
gland in the heel of the shoe of
e Pitts; and it must be remembered
ne of the largest diamonds known
y. A diamond, he stated, can be
ily concealed, and has considerable
lue than any other article of equal
is is also true of other precious
nd pearls.
repeating that he was in favor of
rate of duty if it could be proven
would be collectible, he went on to
ion of the importance of the uncut
nd stated that, with reference to
sment of duty on the importations
, it was simply a question of
or not it is desired to put all the
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position to the statements which
ed above as having been made by
Bacon, to the effect that there are
in the United States wholly en-
the diamond-cutting industry, he
at there are six or seven firms in
rk City alone where nothing else
It requires skill and highly paid
f an equal rate of duty should be
pon the cut and upon the uncut
the effect would be that the cut
ould be brought in and the uncut
would not, therefore the diamond-
ndustry which exists in other cities
New York would entirely cease.
r Bacon interposed at this point
ment that it is a business which
less than 20 per cent. on the ad-
labor involved, to which Senator
plied that he did not think the re-
uld be so very great when within
year $30,000,000 worth of cut
ere imported into this country else
istry of cutting would be more
developed in this country. He stated in connection with this subject that while in Amsterdam, last year, he visited the establishment where the celebrated Cullinan diamond was being cut into three separate stones for King Edward, each of which was larger than any other stone in existence. The cutters told him that it cost $75,000 to cut the three stones, and that at that sum they lost money, and that they only did it for the advertisement which they got out of it.

While he was willing to admit that the importation of uncut stones free of duty deprives the Government of some revenue, and even to the extent of $12,000,000 or more, so it is claimed by Senator Bacon, yet, Senator Lodge called attention to the fact that the diamond industry and diamond cutting gives employment to a great many skilled workmen, but he took the position that if there is a duty placed on the uncut stones equal to that on the cut there would be no uncut stones imported, and the business here would be ended, for the reason that it would be obviously cheaper to have them cut abroad.

At this point Senator Root took a hand in the discussion, and stated that he thought Senator Bacon was at variance with practically the universal judgment of those who have had experience in attempting to collect the duty on the importations into this country of precious stones. He stated that from his own experience in the prosecution of people who had been caught smuggling that it is only the placing of a low rate of duty which makes it possible for the honest importer to compete with the smuggler.

He called the attention of the Senate to the ease with which diamonds can be smuggled, even to the extent of four or five thousand dollars' worth in a cake of soap, in a lady's hair and in numberless other ways, and he further stated that the agents abroad cannot catch up with nearly all the smuggling, as it is only some foolish persons who will talk about the matter.

Mr. Root further emphasized the ease with which stones can be imported, and went on to state that with reference to the semi-precious stones he thought a much higher rate of duty should be imposed without incurring the same danger of smuggling, and yet it would be a protection to the American lapidary who has now no protection in the cutting of these semi-precious stones, amethysts, garnets, aquamarines and other very beautiful stones whose value is materially less than that of the diamond, ruby and sapphire, and on which the 10 per cent. amounts to very little in proportion to the cost for cutting. He stated that there are very many lapidaries in this country, some of them connected with large jewelry houses, but many of them in business for themselves.

At the conclusion of a triangular discussion between Senators Bacon, Clapp and Root, Senator Aldrich stated that he did not quite understand Senator Bacon's amendments and his statements, as there seemed to be some discrepancy between the two. First he proposed a duty of 25 per cent. on the cut diamonds, and of 10 per cent. on diamonds uncut, making a differential of 15 per cent., when he has stated that a 10 per cent. difference is too high.

Senator Aldrich went on to state that his attention was first called to the duty on diamonds in 1883, by reason of the tariff act of that year. Going briefly into the history of diamond legislation in this country, he stated that from 1861 to 1872 there was a duty on diamonds of 25 per cent. In 1874 it was reduced to 10 per cent., and when the question was raised in 1883 it was the universal judgment of the Government experts that it would be unwise to again increase it to 25 per cent., principal among whom was Col. Tichenor. All of those Government experts took the stand that it was impossible to collect anything more than the lowest possible revenue duty. And this was borne out by the fact that during the years of 1861 to 1872 nearly all the honest importers were driven out of the business. It was impossible for men of this class to import, as they could buy them of persons who had smuggled them in at prices not more than 5 per cent. in excess of what they could be purchased in Paris or London. The leading jewelers of New York also took the same view of the matter, and they appealed to Congress for protection, and for the imposition of a duty which would allow them to go into the markets of the world and buy their own diamonds. This practice continued, and in 1890 the rate of 10 per cent. was still maintained.

In 1894, under circumstances somewhat similar to those at present existing, the duty was increased to 25 per cent., and the result was the same as that experienced in 1861 and on. The revenue was decreased and men like Tiffany dropped out of the importing business, and it went into the hands of those who were cheating the revenue and smuggling diamonds into the United States.

He said that it is the universal experience of every customs official who has had anything to do with the business, that 10 per cent. is about as high as it is possible to fix the rate and prevent smuggling to any very great extent.

Senator Clapp attacked the statements which had been made, to the effect that the sales of diamonds were greater during the years when the importations were lower, and stated that this was merely supposition based upon somebody's say so, and that it would be impossible to find out this information accurately, to which Senator Aldrich replied that the statements which he had made were based upon the opinion of people who ought to know, and that, so far as he knew, there is no other means of information in considering and deciding upon the terms of a tariff bill. The men who have had experience and judgment are those upon whom one should rely in the absence of any conflicting testimony.

Senator Bacon replied that he had no personal interest whatever in the matter, but that he certainly was of the opinion that uncut diamonds should not be permitted to come in free of duty.

At this point Senator Beveridge interjected a suggestion to split the difference between the amendment proposed by Senator Bacon and the present law; and he then went on to suggest that pearls and precious stones should pay a duty of 15 per cent. instead of 10 per cent., and that on imitation stones, doublets, semi-precious



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...etc., the duty should be raised from ... per cent., and that diamonds in the ... should pay a duty of 10 per cent.

In support of this recommendation he ... position that the rate of 25 per ... shown by the Senator from Massa... defeats its purpose, which is ex... that of revenue; that it is un... the experience of the Government ... that when the tariff is increased ... certain point the revenue de... but he stated that he did not think ... increase of five per cent. ad... would be any discouragement to ... importers, and, on the other ... would certainly add materially to ... needed revenue for the Govern...

Senator Aldrich then stated that for the ... of expediting matters he would ... that a rate of five per cent. be ... uncut diamonds, and that they be ... from the present clause 548 on the ... and be transferred to paragraph ... that the rate on cut diamonds be ... to 15 per cent. This meeting ... approval of Senator Bacon and ... who had taken part in the discus... matter was adjusted in this way ... amendments agreed to.

...g on the news from Washington a ... of diamond importers and cutters ...onday afternoon at the offices of ... Bros. & Co., 68 Nassau St., New ... to take action on the amendment to ...mond tariff passed by the Senate. ...eting was continued yesterday morn... though no definite programme was ... upon it was the unanimous opinion ... proposed change should not be per... to go through without a fight, as it ...mean the demoralization of the dia... importing trade and the ruin of the ... cutting industry in this country.

...t Root Proposes New Gem Sched... Increasing Duty on Cheap Precious Stones.

...HINGTON, D. C., June 10.—Senator ... served notice that he will offer an ...ment to the Senate amended para... 345. This amendment which he pro... and which will be printed and taken ... later date is as follows:

...345. Pearls and parts thereof, drilled or ..., but not set or strung, except in bunches ...rtation only, 10 per cent. ad valorem; ... and bort, coral, rubies, cameos, and ...recious stones and semi-precious stones, ...t more than 50 cents per carat, cut but ... and suitable for use in the manufacture ...ry, 10 per cent. ad valorem; precious and ...ious stones valued at 50 cents or less ...t, and all imitation precious stones and ...cious stones and imitation pearls, not ... or use in the manufacture of jewelry, ... artificial, or so-called "synthetic or re...ted," rubies or other precious stones, 20 ... ad valorem.

...peaking briefly to the amendment ... Root explained that its object is ...rentiate between the cut precious ...and the semi-precious stones. The ... cent. duty on cut diamonds, rubies ...er precious stones is sufficient pro... he claimed, for the laboratories in ...a, because of the high value of the ...precious stones, but the semi-precious ...are of very low value, and the 10 ...nt. given upon cut semi-precious ...is no protection at all.

Oregon Retail Jewelers Hold Annual Convention at Portland and Elect Officers.

PORTLAND, Ore., June 9.—The convention of the Oregon Retail Jewelers' Association, which was held in this city last week, at the rooms of the Commercial Club, was very successful in every way both in matter of attendance as well as amount of business transacted. Before adjourning, Thursday, the members of the association gave serious discussions as to the question of legislation and the introduction of a bill to stop fraudulent marking of jewelry and silverware, as well as for a provision for a trade-mark to be placed upon all solid gold jewelry, and also a bill requiring the watchmaker to secure a license to be issued to him after he had fulfilled the requirements of the law and passed an examination. Another bill discussed was one covering fraudulent advertising.

At the afternoon session on the previous day the officers were elected as follows: President, M. F. French, Albany; secretary, C. H. Williams, Conden; treasurer, E. J. Jaeger, Portland; vice-president, W. M. Howard, Marshfield; second vice-president, I. E. Staples, Portland; third vice-president, H. M. Leffert, Portland; executive committee, L. Brunz, Portland; L. W. Watts, Eugene and John Kramer, Independence.

Among the resolutions passed by the members of the organization was one which they discountenanced, the selling of horn toad hat pins, the members pledging themselves to direct their efforts to prevent the traffic in such ornaments elsewhere. The subject was brought before the association by E. J. Jaeger, of the Oregon Humane Society.

C. H. Williams, of Conden, was elected delegate to the National Jewelers' Association, and it was decided to hold the next convention in Portland.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., June 9.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Berlin: 4 cases clocks, $195; 4 cases scopes and views, $250.

Bombay: 90 cases clocks, $934.

Bremen: 2 cases watches, $2,785; 3 cases plated ware, $440; 2 cases clocks, $100.

Brisbane: 20 cases plated ware, $1,894; 150 cases clocks, $2,502; 2 cases watches, $1,293.

Cape Town: 3 cases scopes and views, $408; 4 cases plated ware, $219; 3 cases watches, $237.

Christiania: 4 cases clocks, $166.

Colon: 1 case scopes and views, $100; 1 package optical goods, $100.

Copenhagen: 9 cases clocks, $298.

Guayaquil: 1 case jewelry, $446.

Hamburg: 1 case watches, $2,515; 7 cases scopes and views, $238.

Havana: 1 case scopes and views, $127; 8 cases jewelry, $969; 8 packages optical goods, $346; 1 case jewelry, $157.

Havre: 1 case jewelry, $250; 2 packages optical goods, $350.

Kingston: 3 cases clocks, $100.

Liverpool: 11 cases clocks, $535; 1 case jewelry, $500; 56 cases clocks, $1,446; 1 case jewelry, $400; 2 cases watches, $1,200; 2 cases thermometers, $300; 13 cases clocks, $904; 3 cases silverware, $150.

London: 20 cases clocks, $683; 1 case scopes and views, $300; 7 cases watches, $1,334; 2 cases silversmith's sundries, $481; 2 cases thermometers, $125; 20 packages optical goods, $4,819; 27 cases clocks, $964; 2 cases watches, $287; 14 cases watches, $1,705; 1 case optical goods, $620.

Matanzas: 1 case plated ware, $126.

Oporto: 8 cases clocks, $153.

Puerto Barrios: 1 case jewelry, $308.

Rangoon: 6 cases clocks, $130.

St. Johns: 87 cases clocks, $325.

St. Petersburg: 4 cases clocks, $198.

Sheffield: 1 barrel jewelers' sweepings, $3,000.

Vera Cruz: 6 cases plated ware, $295; 1 case thermometers, $115.

Vienna: 1 case jewelry, $200.

Zanzibar: 22 cases clocks, $182.

Old Employe of San Francisco Firm Arrested After Having Robbed Employer for Several Years.

SAN FRANCISCO, Cal., June 9.—While searching for some clue that might lead to the apprehension of the thieves who took silver plate from the Grant residence at Burlingame a short time ago while that structure was burning, detectives last week took Paul Girard, an old employe of Shreve & Co., into custody, and found that, while he knew nothing of the Grant robbery, he was guilty of robbing his employers and had been engaged in this practice for some time.

Girard was arrested by the detectives on the confession of James Connors, who was taken into custody at the works of the Selby Smelting Co., on Howard St. The detectives had called at the works to ascertain if any attempt had been made to dispose of any battered silverware such as might have come from the Grant home. The clerk in charge at the works denied having received anything of that description lately, but stated that an old man had been bringing in old silver regularly for some time past. Connors entered the establishment while the detectives were there, and after disposing of his old silver was arrested and given a thorough "sweating." He disclaimed any knowledge of the Grant robbery, but made a confession implicating Girard. The latter, he said, had been furnishing him with the old silver, and he had been selling it to the smelting works.

When Girard was placed under arrest he confessed his crime and stated that he had been robbing Shreve & Co. for years, although it was only recently that the amounts have been heavy. Of late he had been able to make away with material valued at about $100 each month, principally small pieces. He was employed as a goldsmith by Shreve & Co., and had no opportunity to steal gold, as a close watch was kept on the amount given him to fashion, but close by him worked a silversmith. It was here that he secured his supplies.

Both Girard and Connors are old men over 60 years of age, and Girard has a family living in the Mission district. Francis Connors is an old-time lapidary, and lived on Chestnut St. When the place was visited by the detectives they found several crucibles used in reducing silverware to solid buttons. Girard had been in the employ of Shreve & Co. for the past 26 years, and was one of their most trusted workmen.

Samuel Marks, formerly in the wholesale jewelry business at Sioux City, Ia., has purchased a two-story brick building at Marshalltown, Ia., now occupied as the Family Theater, and will open a store there.

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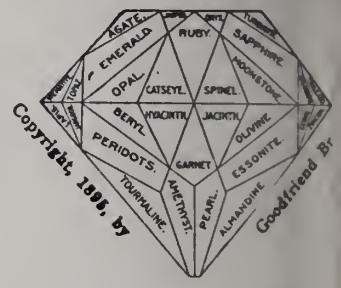
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Kans's City Police Seek Jeweler Who Di ppeared from That City Some Time Ago.

KANSAS CITY, Mo., June 7.—The police t K sas City and other cities are on the for Nathan Finberg, who, as told in issue of THE JEWELERS' CIRCULAR-, was formerly in the manufacturing business here, but disappeared some o. A warrant was sworn out last the office of the prosecuting attor- Jackson County, charging Finberg ving signed a memorandum bill on e obtained two pairs of diamond from the Gem Loan & Jewelry Co., State St., on which he failed to accounting.

olice recently received a clue that



LER MISSING FROM KANSAS CITY.

n to believe that Finberg was in and notified the police of that city n for him.

g, who is a jeweler by trade, for a orked for a local house, but started ess for himself with a partner May s described as five feet nine inches t, weighs about 155 pounds, has blue eyes and scanty brown hair. rs glasses, is fairly well educated a ent talker.

r. Binkowitz, proprietor of the Gem Jewelry Co., announces that he will a ward for information that will lead rg's arrest and conviction.

w embers Elected by the Jewelers Security Alliance.

egular monthly meeting of the ex- committee was held on Friday, the g members being present: Chair- tts, Vice-Presidents Wood and nois, Treasurer Karsch, Secretary nd Messrs. Abbott, Bowden and n. The following new members were t:

Bastien, Williamstown, Mass.; B. Bur- erial, Cal.; J. H. Greenberg, Sioux City, . Hoch & Co., Storm Lake, Ia.; Jonas oux City, Ia.; N. Solomon, Portland, A. Stevens, Nickerson, Kans.; W. T. terling, Kans.; G. S. Davies, Newton, nder & Fleishman, Philadelphia, Pa.; mes & Co., Lyons, Kans.; J. E. Lyle, ass.; O. L. Sharick Shelby, O.; W. F. s Moines, Ia.; George Weisgerber and ier Jewelry Co., Salina, Kans.; Mrs. te and A. M. Ward, Abilene, Kans.; R. McPherson, Kans.; Rairdon & Son, sle, Kans.; E. F. Strain, Gregory, S. D.; kman, Sedalia, Mo.; J. H. Miller, Mer- Pa.; C. E. Tieman, California, Mo.; ldasin, Hanover, Pa.; J. A. Zimmerman, urg, Mo.; A. Buchroeder, Columbia, Burklund, Moberly, Mo.; J. M. Coff- man, Salisbury, Mo.; C. O. Goldman, Los Angeles, Cal.; F. B. Ross, Columbus, O.; S. M. Schoonmaker, Paterson, N. J.; G. B. Ellestad, Lanesboro, Minn.; John Hands, Iowa City, Ia., A. H. Osborn, Springfield, Mo.; Wm. T. Price, Harrisonville, Mo.; Herman Sick, Rich Hill, Mo.; S. B. Bentley, Rolla, Mo.; G. H. Burton, Norfolk, Nebr.; Clark & Lindskog, Ely, Nev., McMillen & Mulsap, Lebanon, Mo.; J. M. Pirtle, Rolla, Mo., Sartor Jewelry Co., Lincoln, Nebr.; Clark Warren, White Plains, N. Y.; W. E. Daniels, Rome, N. Y.; Bert Forse, Sac City, Ia.; Joe Schulte, Chicago.

Temporary Restraining Order Issued in Toledo Jeweler's Fight Over Use of a Firm Name.

TOLEDO, O., June 11.—Judge Herbert J. Chittenden, in the Common Pleas Court, has just granted to Isenberg Bros. a temporary order against Sylvan L. Basch, restraining the latter from using the firm name of Basch & Co. except on such signs as are now in the windows of the new store of Sylvan Basch on Summit St., which was recently opened under the firm name of Basch & Co. The case will be heard within the next two or three weeks, at which time either a permanent injunction will be granted or the order removed. The petition of the plaintiff was filed early this week, in which a permanent injunction was prayed for, and in which a large number of additional allegations were made.

The facts of the case, as gathered from both sides, are as follows: About three years ago L. Basch, Chicago, opened a jewelry store on Adams St., in this city.

Sylvan Basch was employed as manager and an instalment business began. Some months ago Isenberg Bros. purchased the business and Sylvan Basch was employed. The location of the store was removed to Superior St., and a tailoring business on a week plan was added to the business.

According to Sylvan Basch, he was given a very favorable contract when he entered the employ of Isenberg Bros., but a short time afterward he was asked to sign a shorter term contract or sever connection with the firm. He chose the latter course, and thereupon started another store on Summit St. This store was opened, June 5, and Isenberg Bros. now desire that he be restrained from doing business under the firm name of Basch & Co., under which name the former business, which the plaintiffs contend they purchased, was built up.

In his restraining order Judge Chittenden ruled that Sylvan Basch should not use the trade-mark of the old firm, which consisted largely of a glittering diamond around which was clustered the firm name, either in his stationery, advertising or blank contracts which are used in the instalment business. The judge further stated that it was not the intention of the court to put the new firm out of business, but that it should not seek to represent itself as being in any way connected with the old firm on Adams St. The court also stated that in advertising, etc., during the temporary restraining order, the new company either use the name Sylvan L. Basch & Co. or S. L. Basch & Co., or some such name as would not allow its being mistaken for Basch & Co. or L. Basch & Co.

W. L. Elbe, formerly of Bloomington, Ill., has become assistant manager of the J. J. Sweeney Jewelry Co., Houston, Tex.

Death of Louis Kranz.

PROVIDENCE, R. I., June 10.—Louis Kranz, one of the oldest German residents and most expert jewelry designers and die cutters in this city, was buried to-day. He died at his home in Norwood, a suburb of this city, Monday, in the 74th year of his age.

Deceased was born in Hersfield, Germany, March 6, 1836, attended the public schools in Germany and came to this country before attaining his majority. He first settled in New York City, and attended the art school of the Cooper Institute, where he studied under Blassman, the sculptor. He engaged in hub cutting, die sinking and engraving, and developed marked ability in these arts. In New York he was foreman for several years of the gold jewelry house of Kuhn & Doerfinger, and then engaged in business for himself in jewelry designing and engraving.

Mr. Kranz removed to this city in 1875 and ever after resided in Rhode Island. Upon coming to Providence he secured a position with the Gorham Mfg. Co., but soon went into business for himself as a designer and engraver. His ability soon won him an extended patronage, and he was obliged to seek larger quarters from time to time. His last place of business was at Orange and Dorrance. Sts. Ill-health compelled his retirement from active business a few years ago. He had been suffering from diabetes for several years, but it did not prevent him from being able to get about until a short time ago, when it had developed into a gangrenous ulceration of a part of his foot.

Deceased leaves, besides a widow, three sons—Howard L., Walter P., who have been associated with him in business, and Alfred G., who does not live in this city.

Importations at the Port of New York.

Weeks Ended June 6, 1908, and June 5, 1909.

China, Glass and Earthen Ware:	1908.	1909.
China	$125,230	$102,783
Earthen ware	14,021	7,208
Glass ware	29,559	23,609
Optical glass	688	337
Instruments:		
Musical	10,591	19,255
Optical	8,755	7,163
Philosophical	2,895	3,707
Jewelry, etc.:		
Jewelry	5,136	8,258
Precious stones	198,668	901,980
Watches	13,019	31,492
Metals, etc.:		
Bronzes	2,080	50
Cutlery	28,537	51,876
Dutch metal	327	2,314
Platina	9,348	16,546
Plated ware	.....	.....
Silverware	87	1,101
Miscellaneous:		
Alabaster ornaments	365	66
Amber	.....	4,846
Beads	1,073	4,070
Clocks	5,591	7,566
Fans	2,116	1,377
Fancy goods	10,329	10,395
Ivory	.....	31,311
Ivory, manufactures of	238	304
Marble, manufactures of	5,541	10,678
Statuary	1,410	11,839

The general store of J. W. Juniel, Jr., Midway, La., half a mile south of Dodson, was the scene of a burglary about a week ago, when $300 worth of jewelry and cutlery was stolen. Entrance was gained by breaking a window. A liberal reward has been offered for the apprehension of the thieves.

Wholesale Jewelers in Annual Convention.

Jobbers from All Over the Country Meet at New York and Act on Many Subjects of Importance to the Trade.

The members of the National Association of Wholesale Jewelers met in annual session at New York last week and spent three days in discussing matters of interest to the association in formulating plans for bettering trade conditions. Jobbers from all parts of the country who were in attendance unite in saying that the convention was a success in every way. It afforded an opportunity for a free interchange of ideas, and gave the members of the assoeiation a chance to become better aequainted with each other, thereby welding into stronger bands the ties of good fellowship so necessary to make sueh an organization lasting and suceessful.

A spirit of good will and a desire to act for the best interests of all concerned prevailed throughout the convention. When the meetings ended the members went away with a feeling that they had been benefited and strengthened in meeting men who were interested and anxious to aet in unison for a common good. New officers were elected and considerable business of importance transacted.

The officers of the association were on hand on Tuesday, June 8, when meetings of various eommittees were held to map out a program for the sessions to follow. The first meeting of the association as a body was held Wednesday morning in the Silversmiths' building, 15 Maiden Lane, when the members registered and an outline of the sessions was presented by President Massa. Over 100 men, representing many of the largest wholesale houses in the country, were there, and others were added to the list as the convention proceeded.

A large part of the time was occupied in open discussion of existing evils in the trade, and ways and means for bettering these eonditions were talked over at some length. The question of the distribution of American watches was diseussed and a eommittee appointed to confer with the manufacturers. The constitution and by-laws were amended to provide more adequately for the establishment of local organizations and their conduct in referenee to the National body. The amendments provided, among other things, for the appointment of delegates to attend the Amerieau National Retail Jewelers' Association convention. A discussion as to credits touehing upon time payments, etc., was held, but as many different views were presented no definite aetion was taken on this point. The movement for proteeted retail priees on watches, inaugurated by the Pennsylvania Retail Jewelers' Association, was endorsed, it being the sentiment of the meeting that there should be an established minimum selling priee on these articles.



A. G. SCHWAB, PRESIDENT-ELECT.

A system of interehange of information was worked out whereby the trade w fully informed as to the eonditions various local eenters. A communi from J. P. Archibald, president Ameriean National Retail Jewelers' eiation was read and was receive spirit whieh indieates eo-operati mony between the two associa future. The same feeling exist the wholesalers and the repres the Providenee Jewelers Board of who were present to confer wi tee of the association. This e sisted of President Budlong, Vice P Fred Carr, R. H. Ingersoll rows. Edwin Massa, of the B Jewelry Co., and George H. the Edwards & Sloane Jewelry W. Sproehnle, of Sproehnle & pointed to eonvey good will a co-operation to the annual m Ameriean Retail Jewelers, wh held at Omaha, Neb., in Au eommittees were also appoint

The association reeommende thanks to the Waltham Watch efforts to keep the product out ment stores and mail order houses. It was also reeommended members join the eredit eleari

A vote of thanks was tended York wholesalers for their e attention, and it was also vot the 24-Karat Club of New York the use of its club room.

It was the sense of the eet that retailing of goods by jobb favored.

Fifty-one new members were the association.

Thursday afternoon oeeurred t of offieers and an exeeutive e following officers were elected suing year: President, A. G. S cinnati; first vice-president, B. C. Chicago; second vice-president, L New York; secretary, George H. Kansas City; treasurer, Louis Sie adelphia.

The executive committee elected lows: Mr. Bosworth, St Paul. M beek, New York; H. W. Burdick land; A. V. Huyler, New York



A GROUP OF JOBBERS WHO ENJOYED THE OUTING AND SHORE DINNER AT CONEY ISLAND.

Rochester; Leonard Krower, New ; Claude Symour, Chicago; A. W. le, Chicago; and C. A. Burkey, De- a place of Louis Cohn, who was to the second vice-presidentship.

morning a short session was held adjournment taken. B. C. Allen, g in the absence of President-elect requested the members of the asso- to meet again at 3.30 P. M. for a Coney Island.

THE OUTING.

business of the week having been the wholesalers forgot their seri- and met at the Battery, where barked on a steamboat for Coney Upon arriving at the Island the were quick to catch the spirit of and were soon having the time of es A stroll through Dreamland, e weighing machine man was pat- and questions asked at a jewelry which made the proprietor "think brought the crowd to Luna Park. rst place of amusement visited was ttle of the *Monitor* and *Merrimac*" n there they went to see "The Burn-



EO. H. EDWARDS, TREASURER.

e Prairie Belle." One western man the latter show was all right, but Mississippi River flows a big sight Coney Island than it did before he e. The show depicts a river steam- re after a western tornado.

ext thing in order was a shore din- ed at the Luna Park restaurant. tables were arranged for the jewel- a head table for the officers of the on. After the photograph man got work the dinner began. The best ney Island could produce was pro- d the way that steamed clams, clam and roast chicken disappeared tes- the quality of the spread, which in- number of other delectable dishes. coffee and cigars had been reached verbeck, as toastmaster of the even- se and voiced a hearty welcome to ing jewelers. He said in part: "We gl to have you with us and we extend o hearty welcome. It is a pleasure and an honor to have you here to-night. We have enjoyed your company during the week, and it has been a delight to meet you and know you better You come from the north, south, east and west. There is no north, east, south or west with us. We are one body here together. Stand shoulder to shoulder and we will accomplish something. We have men with us to-night more able to speak to you than am I."

He then called on a number of the members, all of whom responded.

Among the first speakers was Mr. Massa,



B. C. ALLEN, FIRST VICE-PRESIDENT.

ex-president of the association, who, in speaking of the association, said: "We have a good start in the right direction. Stick to the test for one year and I will guarantee we will win out."

L. Burdick, another speaker, said that he regretted that President Schwob will have to wait a whole year before he sees such a fine body of men as were gathered there. He thanked the New York association for what it had done and proposed a toast to the National Association.

Leonard Krower paid a tribute to the ladies. He spoke in a pleasing vein and was heartily applauded. Messrs. Levinson, Bosworth, Sprochnle, Ragen, Karger, King, Flesham and others spoke briefly.

Toastmaster Averbeck, in introducing the last speaker, spoke of Col. John L. Shepherd as the dean of the watch trade. Col. Shepherd told one of his inexhaustible stock of stories and continued in part as follows: "I am not a native New Yorker, but came from Virginia. I went to Chicago and then came to New York so long ago that it is now almost a tradition among the younger generation. New York is a Mecca for banquets. The sons of other States hold reunions here ostensibly to tell how great their particular States are, but in reality to congratulate themselves that they came to New York. In all great cities there are no men so egotistical as the native New Yorker who has never been beyond the shadow of the tall buildings.

"In seriousness, gentlemen, get together and know each other and you will find your competitors are human beings. Meet and know each other. Have confidence in one another and you will be a success. You are doing what ought to have been done years ago."

He then spoke of dissatisfaction, saying that the dissatisfied men were the ones that made the marks in life. "The Chinese have been a satisfied people for 4,000 years. Dissatisfaction moves the world," he said. In conclusion, he read a short verse on "Dissatisfaction" and his remarks were received with hearty applause.

The souvenirs of the evening were miniature American flags in cigar-shaped holders. After the banquet the jewelers visited a number of places of amusement.

The next annual convention will be held in Cincinnati in June, 1910.

The following firms were represented at the convention:

New York—Eliassof Bros. & Co., Chas. Arnsheimer & Son, Cross & Beguelin, R., L. & M. Friedlander, Adolph Goldsmith & Son, Hyman & Kramer, Louis C. Moss, L. S. Meyer & Bro., A. Roseman, Rosenzweig Bros., W. C. Solomon & Co., Chas. L. Trout & Co., B. & L. Veit, Theo. Yankauer & Co., Edw. R. Cohn, Colyer & Co., Max Gunzberger, Harris & Shuster, Laubheim Bros., I. Michaels & Co., Wm. Nicholson, I. Ollendorf & Co., Morris Weil, W. J. Ward, Ehlers & Co., Harrison Bros., I. W.



LOUIS COHN, SECOND VICE-PRESIDENT.

Rubenstein, Bernheim & Beer, N. H. White & Co., A. Rosenthal, Herman Spiro, M. Friedman & Co., Schless Bros. & Co., D. Ullman & Co., L. Kroll & Son, Ilgen & Wakefield, Chas. Kohn, M. Adels & Co., J. Engel & Co., Geo. Phillips & Co., Aisenstein & Woronock, M. Bauman & Co., Geo. Cahn & Co., W. T. Coffin, J. S. Goldenberg, B. E. Hacker, H. E. Kahn, A. F. Lowenthal, J. Macher, Ralph Metzger, Spiro & Hirsch, M. J. Averbeck, M. A. Mead & Co., Phillip Zellenka & Son, Jonas Koch, Henry Froehlich & Co., Lissauer & Co., C. G. Alford & Co., Henry Freund & Bro., Freudenheim Bros. & Levy.

Chicago—Benj. Allen & Co., Otto Young & Co., C. H. Knights-Thearle Co., Sprochnle & Co., Stein & Elbogen Co., A. C. Becken & Co., M. S. Fleisham & Co., Lapp & Flershem, H. F. Hahn & Co., Despres, Brisges & Noel, Rettig, Hess & Madsen.

New Orleans—Leonard Krower.

Kansas City—G. B. Norton Jewelry Co.,

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n.polis, Ind.—Baldwin, Miller Co.,
Lauer & Co.
nis—Bauman-Massa Jewelry Co.,
Newman, Wilmes Co., Chas. A.
o.
ter—Phillip Present, Norris Ro-
& Co.
—King, Reichle & King, King &

Colo.—Edw. Lehman Jewelry
W. Hamilton Jewelry Co., Lewis
Supply Co.
alphia, Pa.—M. Sickles & Sons.
Mass.—D. C. Percival & Co.,
terson Co.
at. O.—Lindenberg, Strauss &
tmann & Sons, Thoma Bros., Jos.
& Co.
. Minn.—Sischo & Beard.
npolis, Minn.—F. L. Bosworth &

r H Dilley, Cambridge, O., Re- te to Have Filed a Voluntary Bankruptcy Petition.

RG, Pa., June 10.—Word was re- Pittsburg yesterday announcing of Richard H. Dilley, Cambridge, has filed a petition in bankruptcy enth district United States Court uthern district of Ohio. It is not re what Dilley's liabilities and a

ugan is the referee in bankruptcy, fices at Cambridge, and he has set his the time for creditors of the o prove their claims. Cambridge own and the largest mill there is ve been idle for a period of two d business is assigned as the rea- e failure.

ey, who is an old-established jew- several Pittsburg creditors, none is caught for very large amounts, could be learned. Mr. Dilley is ave dealt principally with Cleve- esalers and those of the east. ey originally commenced business k City, where he met with reverses, started in a small way at Duncans came to Cambridge in 1890, and n business there since that time. has not been large, but he has good trade and has been well n the community.

---

rus, O., June 9.—Richard Dilley's n bankruptcy was not filed at but at the United States Court y. The schedules with the peti- that his liabilities amount to over l his assets are estimated at

---

broke into the store of Mr. nox, Ind., a short time ago and with a large amount of promis- elry. Blood hounds were placed trail but without success. It is hat the thieves, shortly after the id in the Kankakee Swamp until ned an opportune time at which

John M. Roberts Reports Progress on Proposition of His Committee to Maintain Fixed Retail Prices on Watches.

PITTSBURG, Pa., June 12.—John M. Roberts, chairman of the watch price cutting committee of the Pennsylvania Retail Jewelers' Association, is beginning to receive letters from the watch case companies and the manufacturers of watch movements, bearing on the price list which the committee of which he is chairman has formulated for adoption by those concerned. The North American Watch Case Co. wrote Mr. Roberts this week that it is satisfied with the schedule as submitted. Jos. Fahys & Co. write that they will be satisfied when there is a slight modification, which Mr. Roberts says he believes can be made satisfactorily. He expects to hear from other houses within a few days saying that they have not had time as yet to thoroughly digest the committee's work. Mr. Roberts says that his committee is anxious to treat with the manufacturers, but so far as known no meeting of any kind with any of the manufacturers has been asked for or arranged. Mr. Roberts expects to hear from a number of companies during the coming week.

Some of the local wholesalers and jobbers are not altogether satisfied with the schedule as formulated by the committee. Naturally, as might be expected, there is a good deal of friendly criticism regarding the stand taken and many in this city are wondering how the plan is going to work out. But the committee is generally approved for its labors, and most agree that if the manufacturers will agree to the proposition the price question can be fixed and maintained beyond all question.

Court Refuses to Grant a Discharge in Bankruptcy to Philadelphia Jeweler Accused by Creditors.

The Jewelers Board of Trade, of New York, reports that Joseph Goodman, formerly a member of the firm of Sperling & Goodman, Philadelphia, Pa., has been refused a discharge in bankruptcy. In January, 1908, Goodman was adjudicated a bankrupt on an involuntary petition. His liabilities were given at about $3,500, with assets less than $1,000. These were so out of proportion to his assets as given to the Jewelers Board of Trade in a written statement in October, 1907, that it was deemed necessary to oppose his application for discharge until he had accounted for the difference. Accordingly, when Goodman filed his petition and specifications, objections were filed against the same.

At the time that Goodman's statement was given to the Board of Trade, he claimed to have $4,000 worth of stock, fixtures to the value of $1,000, tools $300, cash $100. In addition to this, it was developed on examination that he had made, on or about the time of making the statement, other purchases amounting to over $1,200, totalling the assets for which he should account at over $5,300. He was credited with disbursements, stock and fixtures turned over to the receiver, making a total of about $4,200, thus leaving a balance of over $1,000 unaccounted for.

The referee, in refusing his discharge, said that from the testimony he concluded "that the bankrupt, at some time prior to his bankruptcy, had concealed merchandise to the value of at least $1,000, or its equivalent in cash, with intent to hinder, delay and defraud his creditors; that subsequent to his bankruptcy, and after the appointment of his trustee, he concealed the same from his said trustee, and that in filing his schedules in bankruptcy, and failing to state therein that he had such merchandise or cash he was guilty of making a false oath in these bankruptcy proceedings, and that in testifying under oath before me at the first meeting of creditors that he had no goods secreted or money in his pocket he was again guilty of making a false oath in these bankruptcy proceedings, and for these reasons his discharge should be refused."

Death of Hiram H. Chase.

UNION CITY, Mich., June 9.—Hiram H. Chase, a pioneer business man of this city, who died, Thursday morning, in his 63d year, was long in the retail jewelry business here, and was at one time well known in the trade in the middle west. Deceased was a native of Ohio and came to Michigan in 1865, in which year he started in the jewelry business in Union City. He was a skilled workman in his trade, and soon gained an excellent reputation for his ability as a watchmaker and jeweler. He continued alone throughout his business career.

Mr. Chase served many years as member of the city council, and his expert mechanical knowledge proved of great value to this city, in the establishment of waterworks and an electrical lighting plant, which were put up about 15 years ago. He was honored and respected among his hosts of friends in business and social life, who deeply mourn his death.

Deceased is survived by a widow and two sons.

Navy Department Solicits Bids to Supply Thermometers of Various Kinds.

WASHINGTON, D. C., June 12.—The Bureau of Supplies and Accounts, Navy Department, is inviting proposals until June 22 for the following supplies for the use of the Brooklyn Navy Yard:

For 120 salinometer thermometers, 160° to 240°, to be carefully graduated by divisions of 5°, to be mounted on substantial silvered brass plates.

For 36 air thermometers.

For 24 maximum and minimum thermometers.

For 120 mercurial thermometers, 0° to 130°.

For 72 mercurial thermometers, 0° to 150°.

For 100 mercurial thermometers, 0° to 240°.

For 12 mercurial thermometers, 0° to 400°.

All the foregoing to be of the best quality and manufacture.

E. J. Spall has moved from the Willowson block, Pittsfield, Mass., into newly furnished quarters in the Miller building, where he has twice as much floor space as he had in the old location. New fixtures and display cases have been installed.

COLORED OPALS

We are cutting a number of colored Opals in oval and fancy shapes, suitable for scarf-pins, brooches, pendant sets, etc.

These stones vary from pink to red, light to deep yellow, all shades of green, soft grays and blues ranging from delicate tints to darkest cobalt.

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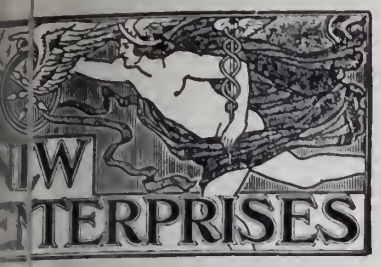
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Terry is about to engage in busi-
Nevada, Mo.
Hamilton will shortly open a new
Hobart, Okla.
Hansen recently commenced busi-
Moorhead, Minn.
manski has just opened a store
St., Sacramento, Cal.
Zimmerman has opened a store at
rket St., Shamokin, Pa.
Bell, Idagrove, La., recently began
s a retail jeweler in Wynot, Neb.
nberg will soon open a retail jew-
at 2930 Richmond St., Philadel-

Abrams, Janesville, Minn., has
jewelry and watch repairing shop
Minn.
Mattson, formerly of Perry &
Eveleth, Minn., has engaged in
at Gilbert, Minn.
urton Jewelry Co., recently opened
store in Kokomo, Ind. The firm
as a store in Indianapolis.
Curry has leased quarters in
rt. La., where he will shortly open
od jewelry repairing shop.
Wilson, formerly a watchmaker
nploy of J. B. Dickey, Newton,
opening a store in Hutchinson,

Bailey, formerly with George H.
owell, Mass., has begun business
vn account at 22 Appleton St., at

& Co., importers of Japanese
etc., have opened at 1031 Board-
antic City, N. J., under the name
Tokio."
djaka Jewelry Co. is a new firm
s started in Atlantic, N. J., at
rdwalk. J. M. and A. J. Kahn
oroprietors.
store at Atlantic City, N. J., at
rdwalk, is the Oriental Bazaar,
H. Y. Titsuka, of Japan. He
ewelry, brass ware, pottery, etc.
Tanner, formerly with the Harris-
g. Co., Kansas City, Mo., will en-
the jewelry business on his own
in the Argyle Building, Kansas

Gerson, who now conducts a store
ean Ave., Jersey City, N. J., has
branch store at 467 Jackson Ave.
e was formerly occupied by Leo
watchmaker, who gave up the busi-
moved to New York.
oldin-Levy Jewelry Co. has been
ted in Atlanta, Ga., under the
hat State, with a paid up capital
, with the privilege of increas-
$50,000. Officers of the company
sident, David Goldin; Vice Pres-
. Levy, Savannah, and Treasurer,
laltz.

The Goldsmith-Koch Co. has been recently incorporated in Newark, N. J., to do a silversmithing business, with a capital of $25,000. The factory is located at 103 Oliver St. The incorporators are M. T. Goldsmith, J. Koch, C. K. Goldsmith and E. R. Koch, all of Newark.

Chas Brummer & Co. is the name of a new concern, which was recently incorporated under the laws of the State of New York, with a capital of $10,000. The concern will deal in jewelry, precious stones, silver and cut glass. The incorporators are C. Brummer, J. Fischel and I. I. Cohn, all of New York.

Association Notes.

The New York Retail Jewelers' Association has appointed E. J. Scheer, Rochester; Charles Bickleman, Schnectady, and Thomas J. Routledge, members of the membership committee.

At a special meeting of the Delaware Optical Society, held June 4 at Wilmington, Walter L. Roberts, jeweler, at 8 E. 7th St., was chosen as delegate to the convention of opticians which will be held at Atlanta, Ga. A dinner followed the business meeting at which various matters pertaining to the affairs of the organization were discussed, including the question of establishing a standard of examinations for admission to practice the profession. This question will be brought up in the convention at Atlanta.

Speculation is beginning to be rife as to who will be the next president of the American Retail Jewelers' Association. Though J. P. Archibald, the present incumbent, has frequently said that he would not run again for the position, the Pennsylvania Retail Jewelers' Association, at their meeting held in Harrisburg recently, unanimously recommended him for re-election. Whether Mr. Archibald will heed the call of his State association, which is echoed by his many friends, is a question yet to be answered, but if he does not, the general chances are that the fight for the presidency will lie between the present first vice-president, A. E. Paegel, and Jos. Mazer, president of the Oklahoma Jewelers' Association. It is stated that at least one of the aspirants for the position will retire if Mr. Archibald decides to run again.

Secretary C. S. Wiley, of the Pennsylvania Retail Jewelers' Association, announces that the organization now has a membership of 255, this being an increase of 35 members during the last month, three new memperships having been received Thursday. The next meeting of the association will be held in Philadelphia, but a movement is now on foot to bring both the State organization and the National Retail Jewelers' Association convention to Pittsburg in 1911. Secretary Wiley says that strong efforts are now being made to capture the meeting at that time, and it is believed that the movement will be successful. A strong bid is to be made for it both by the Pennsylvania organization and by local business associations, who probably will be asked to use their influence to have Pittsburg chosen. Pittsburg will send several jewelers to the national association meeting, among them Steele F. Roberts, president of the Jewelers' 24 Karat Club of Pittsburg, and John M. Roberts, chairman of the committee on watch price cutting, both of whom will make addresses before the national body. If the national association comes to Pittsburg, the Pennsylvania association will hold its session at Pittsburg at the same time. The State organization will meet in Philadelphia next year.

Ill Health and Poor Business Cause Bankruptcy of Nelson A. Soggs, Niagara Falls, N. Y.

Buffalo, N. Y., June 14.—Nelson A. Soggs, a well-known jeweler of Niagara Falls, N. Y., who for some time was ill in a hospital of this city as a result of a break-down he suffered, following the death of his brother Leslie at Binghamton, filed a voluntary petition in bankruptcy in the United States District Court here, last week. Mr. Soggs owes $15,630, and his assets amount to $8,097.13. The failure is a result of Mr. Soggs' ill health, combined with business reverses. Among the largest creditors are King & Eisele, whose claim amounts to $3,299.85.

The secured creditors of the bankrupt are: The Canadian Bank of Commerce, Dawson, Y. T., $1,599.24; Puffer Mfg. Co., Boston, $1,270.55; National Cash Register Co., Dayton, O., $100; John Hofman Co., Rochester, $120; Moneyweight Scale Co., Chicago, Ill., $15; Anna Soggs, Niagara Falls, N. Y., $260; Silas Patterson, Niagara Falls, N. Y., $90; Anna Shoemaker, Buffalo, $500; Niagara Falls Trust Co., $500; Provident Life & Trust Co., $400.

Among the unsecured creditors for more than $50 are: Theodore W. Foster & Bro. Co., $391; Shepard Mfg. Co., $126; W. P. Hitchcock, Syracuse, N. Y., $275; William C. Penfield Co., Canton, O., $79; H. C. Kinoka & Co., $140; George H. Wheelock & Co., $124; Bastian Bros. Co., $60; R. L. Griffiths & Sons Co., $125; Elderfield Hartshorn Hardware Co., $57; Finberg Mfg. Co., $56; John F. McDonald, $1,100; New England Watch Co., $52; Samuel Lawson, $112; L. D. Anderson, $84; E. E. Nicklis, $64; Lazarus, Rosenfield & Lehmann, $224; *Cataract Journal*, $56; C. B. Thomas, $51; Charles F. Wells & Co., $106; Pittman & Allen, $100; James E. Rock, $58; Buffalo Glass Co., $82; E. A. Saenger Co., $64; Reeves & Howe Co., $151; Newark Jewelry Co., $57; Import Novelty & Mfg. Co., $59; Harriet E. Worden, $250; N. B. Barton, $250; Ella H. Bestman, $1,475.

Mr. Soggs' bankruptcy comes as a culmination of a series of misfortunes which he has suffered in the past year, and which included a loss of business due to a removal, the death of his brother, and a general breakdown in health, due in great part to the latter event. The immediate cause of his bankruptcy was due to pressure brought by his landlord, who demanded the full amount of rent due, or that he vacate the premises, this coming just at the beginning of the season when he had expected to make up his loss of the Spring.

Mr. Soggs commenced business in 1879, at Lima, N. Y., and moved to Binghamton in 1888. After meeting with financial reverses he went to Alaska gold fields in 1897 and returned about six years later and started in business for himself here.



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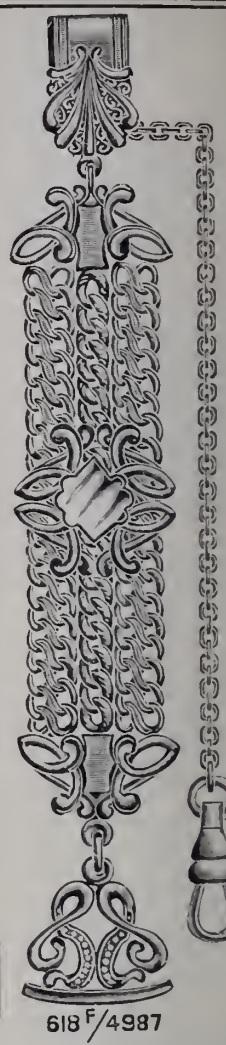
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etc. of Customer Drawn by Clerk Leads to Arrest In England of Woman Charged With Larceny.

Information was received in New York d from London that Eleanor Lo- attie, of this city, had been arrest- he upon the request of a detective sting the District Attorney's office. complainant was a representative of ham Co., silversmiths, Fifth Ave. St. It is alleged that the woman bill of goods there, saying that Margaret B. Stearns, and asked that be delivered at her home, which When a representative of the d the next day, it was found that left for Europe suddenly.

rest was accompanied by the aid cature which one of the employes orham store drew of her at the purchased the goods. The clerk sketch in his pocket and forgot for the time being. When the po- notified and were looking for ma- identification of the woman the membered the caricature which he and gave it to them. The pic- such a good likeness that the po- a reprint made of it and took it o the office of the Cunard line, was identified by a ticket agent, it was an exact likeness of a ho sailed for Liverpool on May *Carmania*. The police cabled to sh authorities to stop the woman stown, explaining that she had der the name of "Bruce Blake." welry that she is alleged to have includes a solid gold vanity box, sh purse, a gold watch and chain, her trinkets valued at something 0. A part of the goods have been pawn shops.

y 18 Miss Beattie called at the tore, it is said, and told one of that she was Mrs. Margaret B. ut had changed her address. She that she was a regular customer she now lived at 111 E. 104th d of 640 Madison Ave. The as charged to Mrs. Stearns' ac-

rham Co. later discovered that rns was in Europe and that she ordered the goods. They then he police of the loss.

Death of S. Joseph.

INES, Ia., June 10.—S. Joseph, a wn and prominent jeweler of this head of the concern known as S. Sons, Inc., 400 Walnut St., passed terday. Death resulted after an 10 weeks of a complication of t his home, 1502 10th St., at 10.30 sterday morning.

eph was one of the most promi- ness men of the city, having been welry business here for about 40 e was born in Germany 64 years emigrated to Elgin, Ill., when a re he learned the watch and jew- ess and removed to Des Moines tablishing a shop at the corner Walnut Sts., which location he continuously since that time. His rew with the city from a small watch repairer's bench to one of the largest jewelry firms in the State. He has never had a partner outside of his own family, his three sons having been taken into the business upon reaching their majority.

Mr. Joseph leaves, besides his wife, six children, Mrs. Charles Levitt, of Minneapolis; Mrs. M. Marks, of New York; Mrs. Sol. Sheuerman, Morris Joseph, Jacob Joseph and Burton Joseph, all of this city.

Francis D. Bancroft, Waukesha, Wis., Goes Into Voluntary Bankruptcy.

MILWAUKEE, Wis., June 12.—Francis D. Bancroft, a retail jeweler at Waukesha, has filed a petition in voluntary bankruptcy, and the schedules which accompanied show his liabilities to be $5,291, while the value of his assets was placed at $6,950. A heavy chattel mortgage which has been on his business for some time and which Mr. Bancroft was unable to lift is said to be the main cause of the failure.

The principal unsecured creditors are: The Reliance Mfg. Co., $237; Kuesel Bros. Co., $218; Furstnow Ring Co., $400; Chas. B. Wittstein & Co., $200; Freedman Bros., $141; E. C. Kropp, $171.56; C. E. Nelson, $60; Raphael Tuck & Sons Co., $37.59.

Mr. Bancroft began business in Waukesha in 1899 and continued alone until January, 1906, when he formed a partnership with A. J. Smith, under the name of Bancroft & Smith. His partner died shortly afterward and he then became associated with R. L. Christoph, under the style of Bancroft & Christoph, which firm he succeeded in April, 1907, and continued alone ever since.

Death of Charles W. Gengenbach.

Charles William Gengenbach, a well known and long established jeweler in the old section of New York known as Greenwich Village, died at his home in Elmsford, N. Y., Sunday, of paralysis. He was located at 66 Greenwich Ave. for many years.

Deceased was a native of Germany, but came to this country in his youth and settled in the old Greenwich Village quarter. He soon became associated with its various activities, and for the last 15 years he was treasurer of the Greenwich Building & Loan Association.

He began business in 1884 for himself, having previously been in the employ of H. F. Spitka. He was a member of various organizations and was a regular attendant of St. Xavier's Catholic Church in W. 16th St. He was 46 years old.

Mr. Gengenbach is survived by a widow, one son and one daughter.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended June 12, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$375,878.88
Gold bars paid depositors	887,275.25
Total	$463,154.13

Of this the gold bars exchanged for gold coin are reported as follows:

June 7	$92,543.32
" 8	81,458.25
" 9	80,916.65
" 10	26,446.57
" 11	61,440.01
" 12	33,074.08
Total	$375,878.88

Geo. W. Barrett, an Old Employe of Tiffany & Co., Expires Suddenly While on a Trip to Philadelphia.

George W. Barrett, an employe of Tiffany & Co., while on his way to Philadelphia with a diamond necklace said to be valued at $20,000 was stricken Sunday with heart disease and died in a taxicab. He was seized as he was sitting in a ferryboat of the Pennsylvania Railroad's 23d St. line and expired soon after being lifted into a taxicab, which was summoned to take him to a hospital.

Mr. Barrett was accompanied by his wife, and attempted the trip against her advice. He had been with Tiffany & Co. for 18 years past. The necklace was enclosed in a leather case, which fell to the floor as he was seized.

The taxicab had gone only half a block when Barrett, who had been leaning back against the seat, breathed his last. Instead of going to the hospital, the chauffeur was told to proceed to the W. 17th St. Police Station. There a hurried summons was sent to the New York Hospital, and Dr. McClure responded. Finding his services of no avail, the physician telephoned to the Coroner's office, and soon permission was given to remove the body to Mr. Barrett's late home.

In the meantime a message had been communicated to an assistant of Mr. Barrett, and he appeared and took possession of the diamond necklace. Later in the day McGrath made the trip to Philadelphia that had been so abruptly halted.

Mr. Barrett was 46 years old and was brought from Ossining to this city by his parents when he was two years old. He started his career with Tiffany's as a package wrapper, and by degrees worked himself up to one of the most responsible positions in the concern.

At the Tiffany establishment all information of any nature was refused. A representative of the firm refused to say in what capacity Mr. Barrett served the firm.

San Diego, Cal.

James Thomas has had on exhibition in his jewelry and watch store at 914 D St. a small pitcher, which attracted much attention. It was made in 1656 in Glammorganshire, South Wales, at a pottery which went out of existence in 1666. The pitcher has been in possession of the present owner's family for two and a half centuries, it going to the oldest child in each generation.

C. W. Ernsting and Frank A. Salmons have sold to Mrs. Ellen M. Hitchcock the 25-foot lot on which is located the present jewelry store and factory of the Ernsting Co. for $53,000, which is at the rate of $2,120 a front foot. The lot was purchased by Messrs. Ernsting and Salmons less than four years ago for $26,000. This purchase gives Mrs. Hitchcock a frontage of 50 feet on 5th St., with a depth of 100 feet, and on this entire property the Ernsting Co. has taken a lease for 50 years and will erect a handsome business block within the next few months to accomodate the growing trade of the concern.

W. W. Larson, of Beach, N. Dak., has opened for business in new quarters.

CHAS. KELLER & CO.

ESTABLISHED 1865

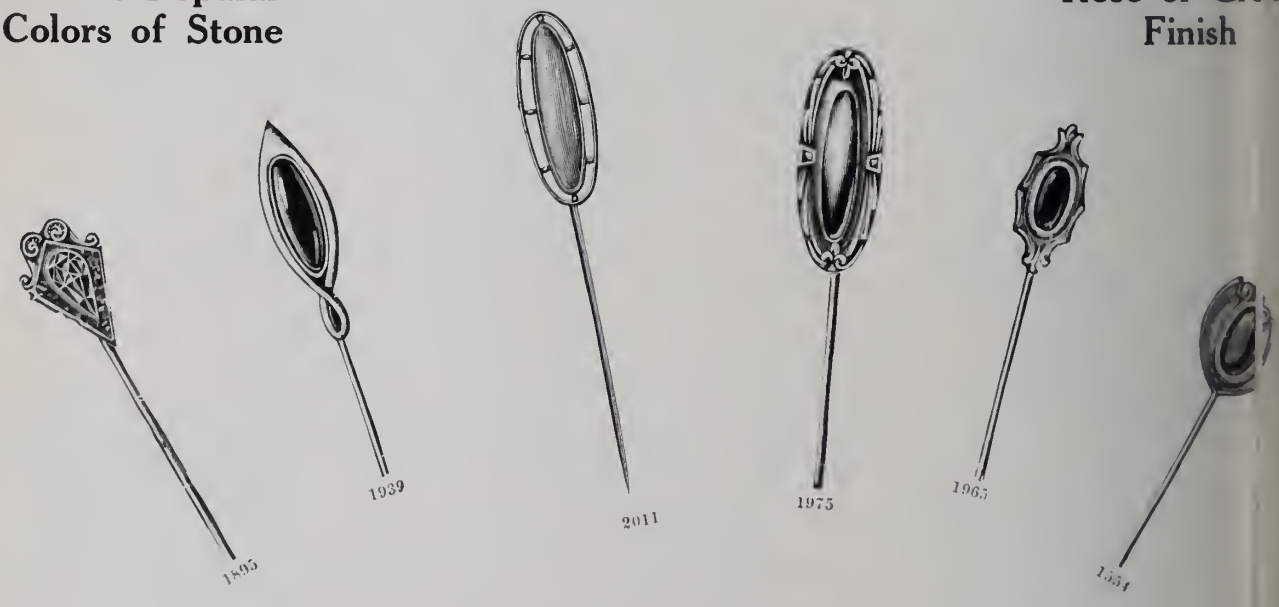
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ATTLEBORO, MASSACHUSETTS

Mutual Bank
SAN FRANCISC

Boston.

Bartlett has been in New York on a

vid Wells was here on business, last

al Robbins has opened his Summer at Nahant.

Toughton has been in New York nd elphia on business.

ng Smith has taken the Royal ter Masonic degrees.

ashnick, foreman for A. S. Hirsh- has been in New York for several

Atherton is enjoying many ex- ps in his recently purchased au-

Kettle, manager of the Chicago the Waltham Watch Co., was in eral days last week.

iley, formerly with G. H. Wood, s opened a place of business of 22 Appleton St., Lowell.

s. Smith, a Melrose optician and s a new motor boat which he will nto commission on Crystal Lake.

. Learned, of the F. F. Place Co., de in the big Knights of Malta Brockton, Tuesday of last week.

Kennard & Co. began Saturday on of its plan to close at 1 P. M. y of the week, and on other week P. M.

the enthusiastic yachtsmen of s E. M. Wilder, who has recently e a smart new 18-footer of the t class.

ltham Watch Co. factory will be has been decided, on June 17, ll Day, on which occasion Wal- celebrate its 25th anniversary as

E. Homer and James S. Blake ned from Louisville, Ky., where ded the meeting of the Imperial Nobles of the Mystic Shrine. r furnished the official badge l on the occasion.

op William H. O'Connell has ented by Pope Pius with a beau- propal cross of sapphires and dia- the occasion of the 25th anni- his ordination. The archbishop ed to return from Rome this

E. Nichols, watchmaker, 192 Medford, has filed a petition in . He owes $13,755, the principal ing the Minnesota Thresher Mfg. ater, Minn., now in the hands of for $13,400 assessment on stock. no assets.

the jewelers in this city, last Harry Wheeler, for the Baird- Providence; George McL. Pres- ington, Me.; H. A. Wippich, wn; John E. Lunt, for Moulton Newburyport; M. F. Wood, d G. A. Schmidt, Lawrence.

ngratulations have been extended Richardson, a well-known jeweler nister, who has constructed an of the steamer pattern without and in his own workshop. Mr. has a forge and also a lathe at worked throughout the Winter, marked ability as a machinist. He had to buy the wood and the rubber tires, but supplied the rest of the vehicle by his own ingenuity and industry.

The Smith, Patterson Co. has made several important changes in the building it occupies, corner of Summer and Arch Sts., in order that more working space may be provided. The second floor is now exclusively devoted to the wholesale department, while on the third floor are located the bookkeeping and wholesale shipping departments.

At the dinner given Monday evening of last week at Hotel Somerset to the retail trade interests by the Merchants' Association, at which six New England States were represented by 700 men, the following jewelers were present: John A. Potter, A. T. Maynard, A. E. Fisk, C. D. Mason, D. F. Ingersoll, W. O. Lima, George Moses, C. E. Freeman and C. W. Davidson.

In the Dorchester Police Court, last week, Ralph Nest, 15 years old, New York, was sentenced to a term in the suffolk Home for Boys by Judge Churchill, in the Juvenile Court, having been found guilty of stealing $1,100 worth of jewelry from George E. Gale. All the jewels were recovered with the exception of a $200 diamond ring, for which the police are still diligently hunting.

Charles B. Barnes, for 26 years an employe of the store of C. A. W. Crosby & Son, Washington St., died Tuesday of last week, aged 39 years. He had been in failing health for a number of weeks, though the immediate cause of his death was pneumonia. He was a native of Plymouth, Mass., and came to work at the Crosby store as a boy of 13. He was always a faithful and efficient employe, and advanced to the position of buyer and salesman, which he held at his death. Funeral services were held Thursday afternoon at 2 at the residence of his sister, Mrs. J. L. Whiting, 147 Center St., Dorchester, who, with another sister, survives him. The burial was in the family lot at the Plymouth Cemetery.

A report that a substance resembling that which is found in the diamond mines of South Africa had been discovered by workmen in the old Frederick & Fields granite quarry, Quincy, has aroused general interest. At the present time it is impossible to say just what the material is. It is very improbable, however, that there are any diamonds in the deposit. There are a number of crystals, some stones with a little gold, some purple stones that are said to be dead feldspar and a number of other formations. The outer crust of the deposit was a sort of absestos-like stuff, with a deep blue color. When first discovered after the granite rocks had been blasted and the deposit was brought to view, this blue covering was soft and pliable, but on being exposed to the air for some time it became hard. The geological department of Harvard sent men to get samples, but the report of these investigators is not yet available. Altogether there were about 15 tons of the stuff found in a layer 10 by 5 feet. Many think it the remains of some meteorite that plunged into the earth in some prehistoric time, but it must have been a long, long time ago, because for over 60 years blasting has been going on in that quarry, and it was 85 feet down in solid rock from the top of the ground.

Connecticut.

W. D. Upson, Waterbury, has fully recovered from his recent illness.

Thomas Singleton, superintendent of the J. D. Bergen Co., Meriden, has the sympathy of his many friends, owing to the death of his wife after a brief illness.

Mayor George M. Landers, of New Britain, where he is associated with the Landers, Frary & Clark Co., left, June 8, for New York and Pittsburg on a business trip.

W. S. Fenwick, manager of the Fenwick Optical Co., East Norwalk, moved his family to that place from Bridgeport, on Tuesday of last week. He has taken up his residence at 5 Yost St.

Proposals have been received for the new construction by the Landers, Frary & Clark Co., New Britain, of a one-story brick addition, 45 by 90 feet, which will be made to the glazing department, and a one-story brick factory 26 by 126 feet.

The police of Danbury received from the New York police department, last Wednesday, a description of Abraham Siegel, who had been missing from New York since June 1, and for whom a general alarm was sent out. Siegel is supposed to be a buyer of old jewelry. A member of the Danbury police department noticed that the description from New York tallied with that of a man who had escaped from the prison in Washington, Conn., where he was arrested for stealing jewelry worth $1,100 from Blythe Hall. Siegel finally admitted his identity.

E. L. Glouskin, a jeweler, of New Haven, was visited, one day last week, by a well-dressed woman who nervously called him aside from a customer to whom he was talking and whispered to him that she had suddenly suffered reverses and would offer a beautiful diamond ring for a loan of $100. The jeweler wrote out a check for $50 and gave the woman $50 in cash besides, after a cursory examination of the ring. A closer examination of the ring showed that it was worth not more than $10. The stone was an exceptionally good imitation of a genuine diamond. The woman, who has thus far evaded arrest, is about 30 years of age and was dressed in black.

Harrisburg, Pa.

A clock hospital has been established on N. 3d St., near Reily St.

The local Board of Trade is still negotiating for the establishment here of a Washington, D. C., watch concern.

The store property owned by the Logan Estate at Cross Roads, near York, was burned, last week. Monroe Kling, who occupied the building, lost heavily.

Secretary Cook, of the Retail Merchants' Association, announces that merchants generally will close their stores, July 5, in observance of Independence Day, which anniversary falls on Sunday this year.

Cards are out for the wedding, June 17, in Chestnut Street Hall, of Miss Rose Leah Cohen, daughter of Abel Cohen, this city, and Dr. Bertram B. Machat, of Bath Beach, New York. Dr. Machat is a prominent dentist and is commodore of the Fort Lowery Yacht Club.

GORHAM SILVER

"Not Strength, but Art, obtained the prize."—POPE

¶ The average Committee entrusted with the task of choosing the Trophies or Prizes bestowed in Summer sporting and athletic contests is composed of men of taste and discrimination, who insist that their choice shall possess not only intrinsic but also a marked artistic value.

¶ Thus, for the reason that art appeals to them and obtains the prize of their elective preference, each succeeding Summer season witnesses the offering of an increasing number of Gorham Cups and Vases as prizes in connection with Yachting, Rowing, Golf, Lawn Tennis and Athletic events in general.

¶ The Gorham Company, therefore, take pleasure in directing the attention of the Jewelry Trade to their special and other pieces designed with especial reference to the above purpose.

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Silversmiths and Goldsmiths

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THE HOROLOGICAL REVIEW.
The Jewelers' Weekly
The Jewelers Review

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CABLEGRAMS which were received from London last Thursday by the large diamond cutters and importers, to the effect that the Syndicate had announced an increase of 5 per cent. in the price of rough diamonds of fine qualities confirm the predictions that have been made in the London and other gem markets for some time that an increase was pending. This is the first variation in the price of rough in the past two years, and, as predicted in THE JEWELERS' CIRCULAR-WEEKLY and all others conversant with the diamond situation, the only change which the trade had to expect was one in an upward direction. Not only have these finer grades increased in price, but the market for the other qualities is reported to be very firm.

COMMERCIAL failures in the United States during May numbered 1,028, with total liabilities of $14,383,760, according to the statistics compiled by R. G. Dun & Co., the number of failures being smaller and the liabilities being slightly larger than those of May last year. As far as the jewelry trade alone is concerned, however, the condition is reversed, the number of failures being slightly larger and the liabilities being considerably smaller than a year ago. According to the table of failures by branches of business compiled for *Dun's Review* there were 23 failures among jewelers and clock dealers last month, with liabilities of $211,213, against 21 failures in May, 1908, with liabilities of $247,843; 19 in May, 1907, with liabilities of $178,206; 19 in May, 1906, with liabilities of $311,400, and 16 in May, 1905, with liabilities of $442,621.

One Result of the Jobbers' Convention.

THE gathering of the jobbers at the convention of the National Wholesale Jewelers' Association, which took place in New York Wednesday, Thursday and Friday of last week, was considered by many one of the most important events that has taken place in the jewelry trade for many years. This followed not only because of the formal work of the body, which acted on many matters of importance to themselves as jobbers and to the entire trade in general, but particularly because of the cordial feeling among the members which resulted from the meeting and the fact that it brought the jobbers of the east and west more closely together on business and social lines than they have ever before been. What is more, it tended to bring the wholesale jewelers of New York together on a friendly as well as a business basis, and emphasized to all the fact that their interests are identical, their ills and troubles common and that all are struggling to the same end under the same conditions.

The gathering showed that the wholesalers have a representative organization whose members are working together harmoniously, not only in their own interests, but along lines by which, with the proper cooperation of retailer and manufacturer, many serious abuses from which the entire trade has suffered can be quickly and effectually eliminated. As a result of the gathering the relations between the jobber and the manufacturer and the retailer are sure to be more cordial than ever before and the chances of their working together for the mutual good of the trade have been greatly increased.

As far as the important work on purely business lines accomplished by the organization is concerned, this is noted in full in the report of the meeting in another column of this issue.

The best publication of its class is the one to advertise in, if you wish profitable returns.

Senate Blunders on the Diamond Tariff.

THE United States Senate ran "amuck" Friday night on the diamond tariff, with the result that before the members of that august body got through with their debate on the subject, of which but few had the slightest knowledge whatsoever, they had agreed upon a diamond tariff of 15 per cent. on cut stones and five per cent. on rough, as a compromise. We are authentically informed by the leading members of the diamond and importing and cutting trades that if this tariff is permitted to go into effect it will mean a demoralization of the diamond importing business of this country and an enormous increase in the amount of smuggling, and will soon see the doom of the diamond cutting industry in the United States. With these conditions there is little doubt that the Government will receive less revenue from diamonds than it has at any time since the Wilson tariff was succeeded by the present law.

The action of the Senate was brought about by Senator Bacon, of Georgia, who gave notice, a short time ago, that he would introduce an amendment to the diamond schedule, providing that all cut gems be taxed at 25 per cent. and the rough at 15 per cent., and in introducing the amendment, Friday night, he delivered a speech, an abstract of which is to be found in another column, which showed that he had absolutely no knowledge of the conditions which obtain in the diamond industry and the collection of revenue therefrom. He also showed he had no patience with anyone who wished to explain what the facts in the case were when he was answered by Senators Lodge and Root.

His contention that the decrease of the revenue from diamond importations during the Wilson bill was due to the depression in business, and not to smuggling, is known to be false and without foundation by everybody connected with the diamond and gem trade, but it is apparent from the debate that Senator Bacon and those associated with him in the quixotic idea of putting a high tax on diamonds, have given no credence to the testimony of the only people in the United States who know what the conditions were between the years 1894

THE LATEST NOVELTY

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Write for Samples and Prices. They are Big Sellers.

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TRADE MARK

PERHAPS WE ARE TIRESOMELY PERSISTENT IN DWELLING ON THE INTEGRITY OF **KIRBY JEWELRY.** HOWEVER, WE FEEL THAT IN AN ERA OF COMMERCIAL SUBSTITUTION AND MISREPRESENTATION THE ABSOLUTE HONESTY OF KIRBY PRODUCTS CANNOT BE TOO INSISTENTLY OR TOO FREQUENTLY BROUGHT TO THE ATTENTION OF THE TRADE. OUR UNIMPEACHABLE RECORD AS MANUFACTURERS OF THOROUGHLY GOOD, ARTISTIC AND INEXPENSIVE GOLD JEWELRY SHOULD CREATE IN THE SKEPTICAL AN ASSURANCE OF FAIR TREATMENT AND A CURIOSITY TO SEE THE KIRBY LINE.

H. A. KIRBY MANUFACTURERS OF FINE GOLD JEWELRY

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NEW YORK OFFICE
9-11-13 MAIDEN LANE

and 1897—namely, the jewelers and officers of the Treasury Departmen

It is the duty of the jewelry a trades to show to Senator Bacon associates, by an overwhelming letters, evidence and statistics, contention has not a leg to stand his endeavor to tax a luxury bey limit on which revenue can be simply plays into the hands of the st fraternity, the extra five per cer just sufficient inducement to chan is now an incidental practice of scrupulous into a business industry foreign merchants will indulge.

Undoubtedly Senators Aldrich, I Lodge and the other Administratio felt the vital necessity of comm agreement without loss of time, would not have compromised with vocates of a high gem tariff; that so was probably due to the fact t did not themselves appreciate th harm that the extra five per cent. and cut diamonds would do the Their action is to be deeply depl re the same time the trade has no lamenting, but should at the earlie ble moment use every endeavor t the error before it is confirmed Conference Committee of the tw which will finally determine w at tariff act shall be.

In this every jeweler of the Unit can do his part by writing at o Senator and Representatives or d Senators Aldrich and Representati pointing out that the increase in mond tariff will means a decrea revenue and a demoralization of trade, and will take away what is done from the hands of the l American dealers and put it into t of the smuggler. The jewelers ha through such conditions during th the Wilson bill and know that it is tion and not a theory they have They have experienced it once. hoped never to do so again.

Rochester.

E. H. Scheer, of this city, has pointed a member of the membersh mittee of the New York State Re elers' Association.

A man named Rosederry recently one of the front windows of Klee jewelry store, 214 Main St., F piece of iron, but before he had tunity of taking anything he was by a policeman and locked up, cha malicious mischief. Rosederry drinking, and it is thought that dition was responsible for the act it was not prompted by a desire t

In the Police Court, last week, of grand larceny in the second de ferred by C. W. Root against C was dismissed by Judge Chadsey, tiff claiming that he bought fro fendant a diamond ring at $25 belief that it was a 1¼-carat diam an instalment agent had said to $300. He later discovered that white sapphire. There was no ev show that Moise, who was later a Buffalo, had ever said that the a diamond and the case was dism

New York Notes.

J [illegible]nner, a retail jeweler, has moved [illegible]m 604 Eighth Ave. to 1342 St. Nicho[illegible] A.

Mr. Herzfelder, of Herzfelder & Kohn, [illegible]l recently on the *Lusitania* from a [illegible]hing trip abroad.

[illegible]n P. Harper, 37 Maiden Lane, sailed [illegible] Europe on the *Prinz Frederich Wil*[illegible]hursday of last week.

[illegible] Shiman has returned from a trip [illegible] the west and reports an improved [illegible]n in the trade in that section of [illegible]ntry.

[illegible]s. A. Lyons, formerly secretary and [illegible]r of the Lyons Gem Co., 35 Maiden [illegible] now associated with the American [illegible]e Co., 27 W. 23d St.

[illegible]ick Goldsmith, of Ingomar Gold[illegible] Co., returned from a trip to Eu[illegible]esday of last week on the *Rhein*[illegible]e was away four months.

[illegible]Groedel, formerly with the Oskamp, [illegible] Co., Cincinnati, O., has taken a [illegible] with Jonas Koch, 37 Maiden Lane, [illegible]w hereafter travel over the old ter[illegible]y for that firm.

[illegible]n Manheimer, of Louis Manheimer [illegible]35 Maiden Lane, accompanied by [illegible]wife and daughter, sailed yesterday on [illegible] *Kronprinzessin Cecilie* for a three[illegible] trip in Europe.

[illegible]r. Conovitz, who has been conduct[illegible]welry business in Flushing for the [illegible]1 years and whose present store is [illegible]ain St., has opened a branch store [illegible]13th St., College Point.

[illegible]s I. H. Mann, wife of M. H. Mann, [illegible]. Mann & Co., accompanied by her [illegible], starts for a pleasure trip to Eu[illegible] the *Lapland* Saturday. She will [illegible] relatives in Antwerp and other

[illegible]rl Yonker, receiver in bankruptcy [illegible]ssets of Louis Barnett, retail jewel[illegible]t 14 Livingston St., Brooklyn, will [illegible]stock at public auction at the store [illegible]21 at 10:30 A. M. The stock con[illegible]ewelry, silverware, etc.

[illegible]. Tugenreich, who is 71 years old, [illegible]d the police of this city to find his [illegible]e Emil, who is in the jewelry busi[illegible]e. He told Sergeant Quackenbush [illegible]had just left a hospital near Read[illegible]P to come to New York.

[illegible] regular monthly meeting of the [illegible] of the Jewelers Board of Trade, [illegible]ursday, the following firms were [illegible]inously elected to membership in the [illegible]d Chicago Art Metal Works, Chi[illegible]hlers & Co., New York; Kelly[illegible]Co., Des Moines, Ia.

[illegible]r. H. King, who lives at 1408 Bronx [illegible]Bronx, filed a voluntary petition in [illegible]ruptcy in the United States District [illegible]st week. The liabilities are $5,677 [illegible]nossets. The debts were contracted [illegible] as partner in the firm of Silver[illegible]ng & Co., who were in the jewelry [illegible]e on E. 14th St.

[illegible]e American Museum of Natural His[illegible]h purchased through Prof. Eugene [illegible]er a collection of curious orna[illegible]s from the South Sea Islands, in[illegible]n about 75 pieces, among which are [illegible]ticles of personal adornment, in[illegible]n carved combs formed with shells, bracelets and girdles made with shell discs.

A pearl necklace, valued at $1,000, was found in the possession of a woman who stepped off the steamship *Amerika* Saturday at this port. The jewels had not been declared and were seized. It was said that the woman who had the necklace in her possession had been badly informed about the customs laws and that the duty would be paid.

The business of Chas. Brummer & Co. has been incorporated under the laws of the State of New York, to manufacture and deal in jewelry, precious stones, silver and cut glass, with a capital of $10,000. The incorporators are: Chas. Brummer, 1878 Seventh Ave.; Jacob Fischel, 62 W. 113th St., and I. Irving Cohn, 1819 Madison Ave., all of New York.

Michael Dreicer, of Dreicer & Co., 560 Fifth Ave., has purchased the residence of Mrs. Benjamin Thaw, facing the east drive of Central Park, 1046 Fifth Ave. The house is a six-story English basement structure, occupying a lot 22 by 100 feet, and was purchased by Mrs. Thaw about a year ago for $185,000 from the firm who built the house. It is in the block between 85th and 86th Sts.

The customs authorities of the port of New York have learned that Celso del Villar, of Mexico, who came to this country some weeks ago and failed to declare several hundred dollars worth of jewelry, has left the United States for home. At the time the jewelry was taken from Villar the customs officials started an investigation. It is stated that the goods will be turned over to the District Attorney and will be sold later by Marshall Henkel.

The regular meeting of the Jewelers' 24 Karat Club, of New York City, will be held at the club rooms, 15 Maiden Lane, this afternoon at 3 o'clock. The members of the club have been invited to participate in a "gala day," which is being given by the Philadelphia Jewelers' Club on June 29, at Philadelphia. One of the features of the day's outing will be a baseball game between the two clubs. It is expected that a good representation of New York jewelers will be in attendance and that a most enjoyable day will be spent.

The prices of pearl buttons in 1908 were in general about 10 per cent. less than those in 1907, and probably reached the lowest point. An examination of the conditions prevailing in the articles in question at the opening of 1909 points to this conclusion. The fall in prices began with the failure of orders early in 1908, due to the stringency of the money market. Although the price for shells has remained nearly the same, the wages of the workmen have gone down somewhat. The trade in this city has begun to pick up, and it is anticipated that old prices will soon be reached again.

Many friends in the trade learned last week with regret of the death of Augustus W. Atwater, at one time well known as a salesman on the road, which occurred June 4 after an illness of two years. Deceased was the only son of Wm. H. Atwater, who for many years was prominent in the clock business in Maiden Lane as agent of the Boston Clock Co. and the E. N. Welch Mfg. Co. The son learned the business with his father, and later entered the watch case business as a salesman. Deceased was unmarried. The funeral services were held Sunday, June 6, at St. Stephen's Episcopal Church in this city. The interment was in the family plot in Westfield, Mass.

It was decided last week by the Board of United States General Appraisers that two communion sets presented by Mrs. C. B. Needham to Grace Methodist Episcopal Church of Decatur, Ill., are entitled to enter this country free of duty. The customs authorities at Port Huron held up the sets and exacted duty under the metal schedule at the rate of 45 per cent. According to Mrs. Needham, the communion sets were imported for presentation to a religious society, and not intended for sale. She, therefore, claimed that the articles fell within the meaning of Par. 649 of the free list. Judge Hay, who writes the decision for the Board, sides with the protestant, sets aside the imposition of duty made by the collector, and directs that the sets be admitted free.

The Jewelers Board of Trade reports that he has succeeded in controlling the election of the trustee in the matter of J. M. Gibbs & Sons, Hannibal, Mo. It developed during the proceedings that a local druggist claimed the entire stock under a bill of sale and that Mrs. Gibbs, wife of one of the partners, claimed the furniture and fixtures on an additional bill of sale. The concern claimed that their exemptions covered the watchmaker's tools, etc. The Board examined into the various claims made, and after some litigation succeeded in defeating all three. An order of sale was entered and the stock disposed of for $725 and the fixtures for $300, making a total of $1,025. In addition to this amount the trustee expects to realize something on the outstanding accounts, and the estate will accordingly pay a dividend to creditors. The schedules in bankruptcy in this matter show liabilities of $9,123 and the appraisal of the stock amounts to $4,423, made up as follows: Merchandise, $2,451; fixtures and furniture, $842; typewriter, $40; tools, $90; outstanding accounts, $1,000.

Members of the New York Numismatic Club, who met at Keen's Chop House last week at the monthly meeting, were treated to a real sensation when H. Woodin, the coin collector, exhibited two gold coins and announced that he had paid $20,000 for them. These coins, which take front rank at once as the highest priced coins ever issued in the world, were two $50 gold pieces made at the United States Mint in Philadelphia in 1877, and are the only ones ever made in gold, being of a dimension never adopted by this country for regular circulation. They were considerably larger in diameter than the double eagle and much thicker. The design on the obverse side is a head of Liberty, surrounded by 13 stars with the date "1877" below. On the reverse is an eagle much larger than on the old $20 gold pieces, the inscription around the eagle reading, "United States of America $50." The previous selling record held for an American coin was $6,200, which was given a few

(*New York Notes continued on page 73.*)

1851 The Jeweler's Bank for half a century in the same location 190

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

ACCOUNTS INVITED

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FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
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WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
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DIRECTORS

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ROBERT C. CLOWRY
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WILLIAM F. CARLTON
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FAMILIAR WITH MERCANTILE REQUIREMENTS ACCOUNTS INVITED

The Market and Fulton National Bank of New York

ORGANIZED 1852 81-83 FULTON STREET

CAPITAL, $1,000,000 SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

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R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
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Invites the Accounts of Jewelers

Will extend every facility that good banking will st

SAFE DEPOSIT VAULTS

JULES JÜRGENSEN

Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE AGENTS
RUDOLPH & SNEDEKER
65 Nassau St., New York

UNIQUE GEMS
UNITED STATES STONES
Also GENUINE CEYLON, BRAZIL, and other foreign stones. Send for new BULLETIN and price list just out.
LOUIS J. DEACON, Atlantic City

New York Notes.

(Continued from page 71.)

s for a Brasher-Doubloon, a gold intrinsic value of $16 which was this city in 1784 by Ephraim

M. Buch has sold out to Emil

erman, a jobber, has opened sales- 62 Bowery.

Braun, of the S. Ruby Co., St. in town.

P. Lucas, a local jeweler, is mak- up through the west.

Parker, of Rowland & Parker, z. Man., is in this city.

Boss, of Boss & Baldwin, was e jewelry district, last week.

d White, of the Geo. L. Vose Co., ce R. I., was here, last week.

Gerhardt, jewelry buyer for the o., Cleveland, O., is in this city.

rbert French, of Riley & French, ttleboro, Mass., was in this city, s.

ium, a dealer in diamonds, has to larger offices in the same build- 5 Canal St.

Clap, Jr., of the Daggett & Clap eboro, Mass., called on friends in last week.

Thornloe, of the Goldsmiths Stock onto, Ont., is in town looking at urers' lines.

kass, a jeweler and diamond setter, of Barkass Bros., has opened a 139 Hester St.

ury Melcher, of Scofield, Mel- Scofield, Plainville, Mass., was a itor, last week.

Smith, in charge of King & Eisele's partment, Buffalo, N. Y., is in this ting a Fall stock.

onowitz, a wholesale dealer in and jewelry at 37 Maiden Lane, ased his office space.

C. Sherman, traveler for the Es- O. M. Draper, North Attleboro, as in town, last week.

r & Aronowitz, diamond importers, au St., have increased their office adding an adjoining room.

n Allen Young, a London, Ont., and Thomas Marshall, a Toronto are in town selecting Fall lines.

Lesser, formerly representing rn, Kohn & Wallenstein, is now ed with D. Harris & Co., 621 Broad-

Qvarnstrom, of Carter, Qvarn- Remington, Attleboro, Mass., was the Maiden Lane district, last

Present, Rochester, N. Y., will sail port Saturday on the *Lapland* for e, where he will visit the diamond

cious Taylor, of Riley & French, ttleboro, Mass., was a visitor at offices of the firm, 180 Broadway, wk.

n H. Cotter, western representa- Bernard Bandler & Co., 65 Nas- returned to town, last Wednes- m a trip.

z, a diamond importer and maker of jewelry, started in business recently at 254 Grand St. He was in the auction business at 39 Chrystie St.

Among out-of-town jewelers in this city, last week, were John Newman, Chicago; F. L. Bosworth, Minneapolis, and W. R. Noble, Winnipeg, Man.

Emil Mantel, an Indianapolis, Ind., jeweler, is in town to attend meetings of the grand lodge of a fraternal organization of which he is a member.

Directors of the Gorham Mfg. Co. have declared the regular quarterly dividend of 1½ per cent. on the preferred stock, payable July 1 to stock of record June 24.

David Gluck, 65 Nassau St., spent the week end at Centre Moriches, L. I. He made the trip by automobile in company with E. Karelsen, an attorney of this city.

Alexander C. Chase, 6 Maiden Lane, is doubly entitled to be called "grandfather," one of his daughters having recently given birth to a son and another to a daughter.

A. H. Heller, the Paris representative, and "Jack" Heller, of L. Heller & Son, 68 Nassau St., New York, returned from Europe, June 8, by the *Kronprinzessin Cecilie*.

Leonard Krower, New Orleans, was among the prominent members of the National Wholesale Jewelers' Association who visited the offices of THE JEWELERS' CIRCULAR-WEEKLY, last week.

Victor D. Brenner, a well known medalist of this city, designed the gold medals presented to Orville and Wilbur Wright, last Thursday, by the Aero Club of America. The medals cost $2,300.

Fred Goldsmith, of Ingomar Goldsmith & Co., 180 Broadway, sailed for Europe, last Tuesday, on the *Rhinedam*. He will be away four months and will visit the diamond markets of Europe.

Barbagelli Nelli, a retail jeweler at 334 E. 12th St., was robbed, last week, of jewelry by a stranger who represented himself as a Russian Baron. The alleged Baron was picked up by the police and held in $1,000 bail.

J. P. Benjamin, New York representative of the Elm Mfg. Co., Newark, N. J., has wholly recovered from his recent indisposition, and is again at work. He was taken ill at Rochester, N. Y., a few days ago and forced to return to this city.

The Metropolitan Jewelry Co. has been incorporated under the laws of the State of New York to manufacture jewelry and ornaments, with a capital of $10,000. The incorporators are: E. J. Forhan, H. M. Browne and J. J. Harper, all of New York.

The Waltham Watch Co. will send out this week circulars to the retail watch trade of the country notifying the dealers of the efforts which the company is making to hold the sale of its product within the legitimate jewelry trade and telling how the dealers in dry goods, mail-order houses, hardware stores and general merchants have been requested to drop Waltham watches from their lists in future. The company intends to take every means that it can to enforce this policy and keep its products within legitimate channels.

Maurice Gunetal, a jeweler, living at 118 E. 115th St., while crossing Park Ave. at 108th St., recently, was struck and knocked down by a skidding auto driven by Dr. Isaac I. Plotz of 1722 Madison Ave. Dr. Plotz drove the injured man to his home and examined him. He found that the man, who is 65, was suffering from a sprained right foot and contusions of the body. After he had driven the man to his own home Dr. Plotz reported the accident to the police of the E. 104th St. Station. He was not apprehended.

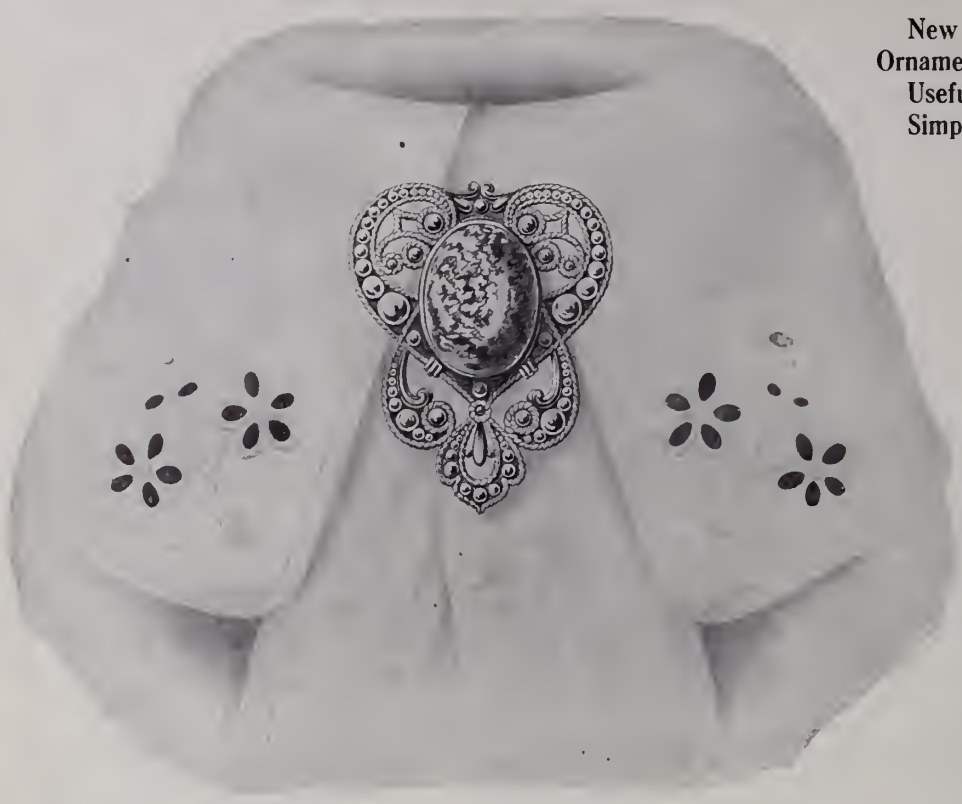
The Merchants' Association of New York has issued circulars giving information concerning the merchants' reduced railroad rates to this city for the Fall meetings. A full fare to New York and one-half fare returning will be the rate secured. Tickets will be sold July 8 to 11, inclusive; July 17 to 20, inclusive; July 31 to Aug. 3, inclusive; Aug. 12 to 15, inclusive. The return limit under the certificate plan is 30 days. Full particulars may be obtained on application to the Merchants' Association, 66 Lafayette St., New York.

Suffering from a fractured skull and a bullet wound in the abdomen, alleged to have been inflicted by Vincenzo Perillo, his father-in-law, Luciano Camerino, a jeweler, at 596 E. 183d St., was taken to Fordham Hospital, Monday. He was reported dying later. Perillo was locked up after a fierce struggle with Policeman Traynor, of the Tremont station, in the jewelry store, during which the valuable stock in the place was scattered over the floor when the show cases were smashed. Perillo charged that Camerino, who married his daughter a year ago, borrowed $500 from him and has since refused to pay it. The elder man entered the store and demanded his money, Monday. When it was refused, it is charged, he struck his son-in-law on the head with an iron bar and then fired three shots at him.

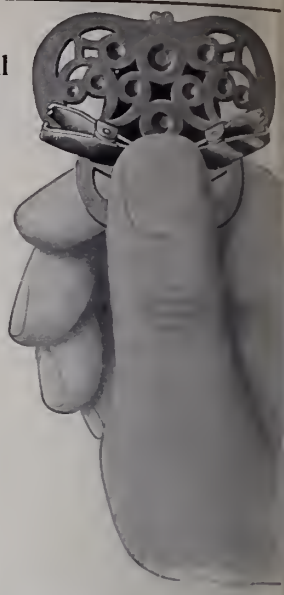
S. R. Finney, 2 Rector St., whose name was mentioned in a dispatch from San Francisco as receiving opals through the Custom House at a low valuation, said Monday that the opals in question were rough, and as such were, so far as he knew, not subject to any duty. He said that he could not understand how the question of undervaluation had been brought up at the present time, because he had been receiving consignments of rough opals from Australia for the last five years. He received a letter from the appraiser at San Francisco in regard to the value of the opals, he said, and answered that the bill was probably inclosed in the package. He is now awaiting further advices from San Francisco. The dispatch said that a consignment of opals from Sydney, Australia, to S. R. Finney, 2 Rector St., New York, was held up by customs officials at the postoffice there because of undervaluation. Mr. Finney said that there must be some mistake, as he had a part of the same consignment in his possession now. He acts as a distributing agent for the rough goods.

The firm of Sippell & Gilbert, St. Joseph, Mich., recently liquidated, Joseph R. Gilbert continuing the business, at this place.

Extensive improvements have just been completed in the store of O. B. Marvin & Co., Findlay, O. The store has been enlarged and is now twice its former size. New show cases and fixtures have also been installed.



New
Ornamental
Useful
Simple



Dutch Collar Cl

GOLD FILLED AND JET
Popular Prices
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Holds collar firmly in shape w
piercing it. Easily adjusted.
tongue to bend or break.

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CHICAG
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ALL JOBBERS, OR JEWELERS' CIRCULAR PUBLISHING CO.

Philadelphia.

F. Shaw, 552 Federal St., Camden, is at is home.

senberg will open a new retail jew- re at 2930 Richmond St.

arner Hutchins has been enjoying a rs' sailing trip off Cape May.

Sides, Chestertown, Md., was a o this city during the week.

es Faul, engraver, 735 Sansom St., g a vacation at Wildwood, N. J.

arr, 2450 Frankford Ave., is taking re trip through New York State.

Kepner, Chester, Pa., has assumed agement of the Asbury Park store.

Meyer, 929 Passyunk Ave., has is Summer home at Palmyra, N. J.

Stewart, 2043 South St., was the starter at the Point Breeze races y.

I. Yeakel, Perkasic, Pa., will be l on this month for a cataract on

Phillips has accepted a position as ker in R. L. Saunders German- re

Jacot, Bethlehem, Pa., was in town k and placed his son on the school- am.

e Thomas has accepted a position Rubenstone & Co., 1607 Susque- ve.

mmer, 1016 Columbia Ave., manu- of cuckoo clocks, will open a sales- 109 S. 8th St.

B. Bechtel, of Jos. B. Bechtel & Sansom St., is preparing for a trip Schuykill Valley.

Kratz, Souderton, Pa., has made own designs the trophies for the enn Baseball League.

H. Merz, Hopewell, N. J., was in last week to place an order for fixures and furniture for his store.

Hardegg, formerly with R. L. ds, has accepted a position with I. mer & Co., 13th and Chestnut Sts.

as Madden, with M. Sickles & as elected as ward committeeman epublican ticket of the 34th Ward.

White, president of the Jewelers' st control of his car while motor- Harrisburg last week and was in-

Newman has resigned his position E. Caldwell & Co. to return to his ion with M. E. Smith & Bro., Mex- Mexico.

Blisard, of John Blisard & Co., 727 St., jewelers' supplies, is receiving ratulations of the trade on the ar- a new son.

Powell, for many years at 5 S. 8th h sold his store to Charles Muth, umbia Ave., who will carry on busi- both places.

r Barry, of M. Sickles & Sons, has to add to his kennels, at Pelham, ie setter dog, which was presented few days ago.

d Louis Sickles, of M. Sickles & re visitors to New York last week, g the meeting of the National le Jewelers' Association.

Joseph, 733 Sansom St., opticians, mpleted the alterations on their William Schindheran, formerly of 929 Chestnut St., has moved into this building.

E. T. Chase, of J. E. Caldwell & Co., who devotes his attention to the watch and clock department, sailed for Europe recently and will be absent about six weeks.

Mrs. David Nemser, wife of David Nemser, left town last week for Somerville, Mass., where she will spend the Summer. Mr. Nemser will make occasional visits.

F. B. Mallen, 405 Broadway, Camden, N. J., has taken a house in Collingswood, N. J., for the Summer. Mr. Mallen expects shortly to take a trip through the New England States.

C. S. Powell, recently of 5 S. 8th St., presented half a hundred medals to the winners who competed in a big meet between the various grammar schools throughout the city.

J. E. Caldwell & Co. have been awarded the contract for the gold medals and plaques to be offered as prizes for the People's Regatta, which is the Fourth of July celebration on the river.

E. J. Berlet, of Maxwell & Berlet, Walnut and 13th Sts., was a guest at the banquet of the Market Street Merchants' Association. Mr. Berlet is president of the Walnut Street Business Men's Association.

J. H. Rowe and his father, members of Leon H. Rowe & Co., Daytona, Fla., are in town. They have taken a bungalow in a pleasant section of New York State, where they will spend the Summer with their families.

The Philadelphia jewelers who attended the recent convention of the State Jewelers' Association at Harrisburg were: C. S. Powell, F. C. Bode, J. Warner Hutchins, Ira D. Gorman, Louis P. White and Chas. H. Hambly.

The Bailey, Banks & Biddle Co. designed and made the silver loving cup presented by the officers and men of the 22d Infantry stationed at Fort William N. Seward, Haines, Alaska, to their retiring chaplain, Major Fitz Gerald.

An attempt was made last week to rob the jewelry store of William Fussman, Gloucester, N. J., but the burglar was scared off. This is the third time in the last month that Fussman's store has been visited by burglars.

Miss Rita Sickles, daughter of M. Sickles, was a graduate from the Convent of Mercy at Merion last week. A dinner was given in honor of the event by her mother at The Brantwood, where her friends and school chums were entertained.

Allen A. Kerr, 10th and Chestnut Sts., secretary of the A. A. U., will act as starter for the races given by the business men of 52d St. next week. F. L. Davis, who is president of this association, is exhibiting the prizes in his store window, 5143 Market St.

J. E. Caldwell & Co. are exhibiting in their window the prizes manufactured and designed by this house to be presented by the Lake Mohonk Mountain House, Lake Mohonk, N. Y., to the winners in the tennis, croquet, golf and bowling tournaments this season.

The Bailey, Banks & Biddle Co. has been awarded the contract for the silver loving cup to be presented to the owners of "Bayou Sara" by the enlisted men of the U.S.S. *Mississippi*, in commemoration of the hospitality extended to them May 19, 1909, while on a visit to this place.

Daniel A. Comerer, who, some years ago, conducted a jewelery store in Chambersburg, died June 5 at his home, 2619 N. 33d St., this city, aged 74 years. The remains were taken to Chambersburg for interment in the Cedar Grove Cemetery in that city. Deceased is survived by a son and three daughters.

The meeting of the creditors of George M. Kite was held June 8 and a trustee appointed. Appraisers, appointed by the trustee, submitted a report showing that the stock was valued at $4,200. An offer of settlement was made on the basis of $3,000 to the creditors, and it is now under consideration.

The death of J. McGlensey on Tuesday, June 8, at Phoenixville, Pa., was a shock to the trade. Mr. McGlensey was a prominent jeweler of Phoenixville, Pa., and was the father of Leo McGlensey, one time watchmaker for H. Muhr & Son. He later formed the firm of Hughes & McGlensey, jewelers, 111 S. 8th St.

After throwing private detectives off his trail in the last month, Eugene Miller, formerly employed as a watchmaker by S. J. Lyons, 2258 N. Front St., was arrested at Chautauqua, N. Y., last week, charged with having stolen $2,000 worth of jewelry from Mr. Lyons' store. Miller will be brought back to Philadelphia for trial.

The following jewelers were visitors to this city during the week: John Merz, Hopewell, N. J.; D. H. Krause, North Wales, Pa.; N. B. McFarlan, Downingtown, Pa.; J. W. Parrish, Newark, Del.; John MacPherson, Mauch Chunk, Pa.; Calvin Solladay, Fornbestville, N. J., Charles Kohler, Norristown, Pa., and H. Levy, Levy Bros., Johnstown, Pa.

The cornerstone of the Wanamaker Store, the largest structure of its kind in the world—a building devoted entirely to retail merchandising, was laid with impressive ceremonies Saturday, June 12. Governor Edwin S. Stuart represented the State at the ceremony, Mayor John E. Reyburn the municipality and Judge G. B. Orlady, of the Pennsylvania Superior Court, represented the judiciary of the State.

Under the auspices of the Merchants and Manufacturers' Association of Philadelphia, the Associated Wholesale Jewelers of Philadelphia have inaugurated special railroad fare refunding sales for the coming season. The terms of the sales are that merchants whose aggregate purchases amount to the sum of $500 or over are entitled to a refund of railroad fare not to exceed one per cent. of the amount purchased. In order to obtain the full benefit of the refund visiting merchants must register at the rooms of the Merchants and Manufacturers' Association, 13th and Market Sts. Application has been made to the courts for permission to change the name of the Merchants and Travelers' Association to the Merchants and Manufacturers' Association of Philadelphia.

James G. Burkhead, Omaha, Tex., has removed to Mineola, Tex.

W. W. HARRISON CO.

NEW YORK

¶ We beg to call your attention to our **extensive line** of **Umbrellas** and **Walking Sticks** for the Fall trade, made especially for the Retail Jewelry Stores. Quality, Style and Finish are the attractive features of our productions. Details will appear in subsequent issues of The Jewelers' Circular.

1149 Broadway, New York City

ESTABLISHED 1876

Telephone
1624 Cortland

Established
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Don't you think that our many years experience and our extended knowledge of your business will bring you unequalled results and be worth money to you? Try us and we will prove it.

WRITE FOR BOOKLET. WE ASSURE SUCCESS

COMRIE & BROKAW

Auctioneers

Jewelry, China, Art Wares

14 Maiden Lane, NEW YORK

Pittsburg.

e C. Shiras and family have re- from a vacation spent at Niagara

Mary Hill, a daughter of E. W. s been re-elected a teacher in the public schools.

Smit, of the M. J. Smit Co., says siness is improving, with his house ich better now than it has been for ne.

Ingham, of the Geo. B. Barrett last Saturday night for Philadel- business and a short stay at At- y.

Gillespie sails, July 15, from New r Europe on the *Prinz Friedrich* Mr Gillespie will visit Berlin, m, Carlsbad and Paris before re- America.

Sipe, accompanied by his son, e, Jr., sail, July 15, for Europe, ll include a visit to London, Am- l Paris. Mr. Sipe going on his mond-buying trip.

jewelers are figuring on taking he new Henry W. Oliver building, ll be 25 stories high and the tallest n Pittsburg. It is now under con- e finished April 1 next, and work nder way.

lowing out-of-town jewelers were rg, last week, buying goods: J. . Toronto; A. Katzenmyer, Bur- ; R. A. Cunningham, Leetsburg; Williams, Irwin; B. E. Brown, ; H. R. Brown, Donora.

& Buhl, last week, celebrated the versary of their career in busi- employes of the establishment pre- e members of the firm, both of still living, with a handsome sil- g cup, as a token of their regard st n.

am Lewis, of the North Side, who dicated a bankrupt Dec. 18 last, ed to the United States District a discharge from all debts. A n this petition will be held in the uzy Court, June 24, at 10 A. M., at wis' creditors have been cited to

cement is made of the dissolution rtnership existing between Hutch- Myers, Massillon, O., Mr. Myers rom the firm. The store is situ- t. E. Main St., where Mr. Hutch- l continue the business. He will outstanding accounts and will pay obligations.

H Kennerdell, Tarentum, last week, inated for jury commissioner on ocratic ticket. While his majority large, there is no doubt about his next November, as he will not have . Mr. Kennerdell was appointed onths ago by the judges of the ill an unexpired term and is now te for the full term.

. Roberts, of John M. Roberts & was given several complimentary st week in the local papers, in with his effort to have the sell- lled cases" regulated and because or conferred upon him in electing ice-president of the Pennsylvania welers' Association and his ap- pointment as chairman of the legislative committee.

The estate of Joseph and Margaret Loughrey is about to be turned over to the heirs, who have reached an agreement. The property in the hands of the executors was estimated some time ago to be worth $900,000, and Mrs. Roberts, the wife of John M. Roberts, of the John M. Roberts & Son Co., will receive about $200,000 as her share of the estate. Mr. Loughrey died about nine years ago, and because of the life interest of Mrs. Loughrey no division could be made, but Mrs. Loughrey died some time ago, and now the heirs are to come into their share.

An array of jewels and gems that would rival a jewelry store's display window was received as donations in the Epiphany Catholic Church, recently, for a jeweled cross that is to adorn the tabernacle door of the new marble altar. The collection included a sword hilt that had been used in wars in foreign lands, as well as in the Civil War; a necklace that had adorned beauty when Pittsburg was young, a gold medal received for heroic service at sea years ago, a class medal bearing the numerals "42" from the last survivor of the class, gold watches still ticking, earrings, brooches and set rings, some of them more than a century old.

Newark.

The Elm Mfg. Co. is now running full time.

J. F. Wilkinson, of the J. E. Wilkinson Co., refiners, Toronto, Can., was in town last week.

Matthias Stratton, of Alling & Co., was a member of the recent Essex Grand Jury, which has just disbanded.

It has been decided by the Market St. Business Men's Improvement Association that the "great white way" will be opened about June 30 with a big celebration.

H. H. Garrabrants, who was until recently the western representative of Champenois & Co., has been succeeded by Eugene De Nike, who will cover the same territory.

The Hartdegen Co.'s big clock, which has been a great convenience to thousands of Broad St. shoppers, recently received a coat of gold leaf which enhances its appearance considerably.

The Goldsmith-Koch Co., 103 Oliver St., Newark, has been incorporated to do a silversmithing business with a capital of $25,000. The incorporators are: Marcus T. Goldsmith, Julius Koch, C. K. Goldsmith and E. De Roy Koch, all of Newark.

The Geoffrey-Heiser Co., of this city, has been incorporated with a capital of $30,000 as jewelers. The incorporators are: John J. Heiser, 344 W. 71st St., New York; Arthur R. Geoffrey, 63 Elizabeth Ave., Newark; Selden C. Greves, Roselle, N. J.

John Adams and John Schreiber, who were recently convicted of conspiracy to rob Mrs. Laura V. Ross, of the Ross Novelty Co., Irvington, were arraigned in court on Monday, June 14, and received severe sentences. They were arrested in November last by the Newark police.

When Emil C. Mertz, of this city, returned to his home, on Joralemon St. and Mertz Ave., Belleville, about midnight, one night last week, he found a burglar in the house. Mertz grappled with the intruder, but the fellow got free, and after jumping from a window escaped on a bicycle.

Henry Weber, employed as an apprentice by the B. M. Shanley, Jr., Co., is out on bail charged with stealing gold filings. It is alleged that he took more than $60 worth of the filings and sold them to the William F. Renziehausen Co., claiming that he purchased them from another young man.

Among those who will attend the convention of the National Association of Credit Men, which will be held at the Bellevue-Stratford, Philadelphia, this week, are Louis A. Kempf, of the W. C. Edge Jewelry Co., and Curtis R. Burnett, of the American Oil & Supply Co. They will act as Newark delegates.

Joseph B. Wolf, employed by Carter, Howe & Co., died, last week, after a lingering illness. Mr. Wolf was 55 years of age and lived in Newark all his life. He had been employed at intervals for 35 years by Carter, Howe & Co. He also served in the city tax department. Of late he had resided with his son on S. 9th St.

The Froude Jewelry Co., of Passaic, filed articles of incorporation in the County Clerk's office, recently, having a capitalization of $10,000 divided into common and preferred. The incorporators are: Everitt L. Bliss, N. Y.; Charles E. Frost, Paterson, each one preferred share; Bradford Froude, two preferred, and Sarah E. Froude, 50 common.

The annual presentation of the Herpers' gold medal, by Herpers Bros., of this city, to the pupils of several art and technical schools showing the greatest merit and proficiency in jewelry designing or making is now under way. The winners of the medal, as far as learned, are: Miss Ethel J. Waldrau, of the Rhode Island School of Design, and Benjamin Carpenter, of the Pratt Institute, Brooklyn, N. Y. A third medal goes to the Bradley Polytechnic Institute, of Peoria, Ill., but the name of the winner in that school has not yet been received. Herpers Bros. are doing good work for the art side of jewelry making in thus stimulating the endeavor and industry of the growing generation of jewelry designers and makers.

Syracuse.

At Jamestown, last week, the police arrested Eugene Miller on a warrant charging him with being connected with the robbery of a jewelry store in Philadelphia. The prisoner has been held to await extradition papers.

Extensive additions and improvements are to be made to the plant of the P. A. Coon Silver Co., 135 Warren St., owing to the fact that the concern is about to start the manufacture of a new line of novelties, which will include jewel cases and toilet articles. The space now used for shipping and storage purposes will be used for manufacturing purposes, and new shipping and storage quarters will be added. According to Mr. Coon the force will probably be greatly increased.

A. W. Holmes, formerly of Lawrence, Kans., is now at Bonner Springs, Kans.

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NEW YORK OFFICE, 65 NASSAU STREET

Buffalo, N. Y.

The ial of Enoch L. Cordery, who shot er Hansen, a setter for Heintz Bros., r killed Harry Carr, was definitely fo this week, before Justice White.

Who two dozen medals to be presented Bu lo patrolmen for bravery during pa year were recently completed by Penfold, 203 Law Exchange. The re of bronze.

rary Schutt reports that the Buffalo ewelers' Association will hold its n ting for the Summer on Friday. e decided at the meeting how long mer vacation will be.

alesmen of the Queen City Ring the Frontier Jewelry Co. recently lance for their friends in the new m, Elmwood Ave. and W. Utica affair was very successful.

dsome bronze tablet, which was e by McDonnell & Sons, Buffalo, led at Masten Park High School, in memory of Gustav H. Fuhrr Fuhrman was a professor at ol and founder of the school or-

Sipe, 8 Brisbane building, left re- his annual trip to London and m, to buy diamonds. He expects k in Buffalo some time in July. will shortly open a branch in Nills, N. Y. The new store is to charge of Charles H. Coley.

ffalo optometrists who were re- ted to offices of the New York ical Society are receiving the con- ns of their friends. The names en are J. P. Simcox, who was easurer, and Roger Williams, E. r and J W. Jarvis, who are now

Smith, of the Charles F. Damm ent; Max Dreyfuss, of Heintz Sol. J. Levy, of the Queen City leave soon to spend their vacathe Muskoka Lakes district. The n are going to rough it, and exome back to the city all primed vy fall business.

way to rob a store came to light k, recently, when the police were at the store of J. A. Stapf & Son e entered by burglars. Indications the thief took a stand directly in the store and with the aid of a e of wire drew some gold chains display space through a narrow

the jewelers who recently visited lo market were: L. N. Austin, llins, N. Y.; E. A. Saks, Mans- ; L. L. Lesser, St. Mary's Pa.; rd, Medina, N. Y.; C. L. Kerr, rings, N. Y.; P. M. Riley, Hol- NY.; B. M. Frary, Medina, N. Y.; entiss, Lockport, N. Y.; C. H. nawanda, N. Y., and Mr. Lewis, N. Y.

asonic traveling triangle which xhibition in T. C. Tanke's win- week, was given another boost y around the world on Friday n a committee of about 100 Buffns took it to Cleveland and turned Keystone Chapter of that place. rvis, who was recently elected a director of the New York State Optical Society, was one of the committee. Mr. Jarvis is a Past High Priest of Keystone Chapter. The party left on Friday and returned to town on Sunday.

C. C. Penfold has completed a medal which is to be presented to William H. Daniels, June 17, when he retires as Department Commander of the New York State G. A. R. The piece consists of the regular G. A. R. insignia of an eagle perched on two crossed cannon. This is heavily set with diamonds. Suspended from the emblem is a bar carrying a star set in diamonds at either end, and the rank of the recipient. Pendent from these is the regulation G. A. R. star with a center design encircled with diamonds, while the points of the star also carry large diamonds. The triangle formed by the crossed cannon is to be filled with a cluster of rubies. Mr. Penfold's specialty is Masonic work. He recently finished about 350 bronze medals, or Masonic Chapter pennies, which were distributed at the Cleveland banquet to the Buffalo Masons who forwarded the traveling triangle from Keystone Chapter here to McKinley Chapter at that place. The pennies are fittingly engraved.

San Francisco.

William Park, with Park Bros. & Rogers, was here, last week.

George Lorsen, engraver, has taken quarters in the Jewelers building.

William Adelsdorfer, with the Wm. L. Gilbert Clock Co., is back from a long trip on the road.

R. Myers, of R. & L. Myers, is taking a short vacation at the present time. He is expected back within 10 days.

W. Presbrey, with the Bassett Jewelry Co., has concluded a very successful trip in the southern section of the State.

The store of A. Samuels, in the Lincoln Realty building, at Market and 5th Sts., is almost completed and will be occupied within a very short time.

Mr. Shattuck, formerly representing Riley & French, but now with Ford & Carpenter, was in San Francisco, a short time ago, renewing old acquaintances.

H. P. Garin, formerly located on Fillmore St., has purchased the business of W. Davidson on Market St., opposite 6th, and will take possession of the store at once.

G. Gensler, who has been located on Van Ness Ave. since the fire, is fitting up a store on Market St., just above McAllister, and will be located downtown in a very short time.

W. J. Brown, representing J. B. Whitney & Co., has left for the east and will visit all the factories represented on the Coast by his concern. He will be absent for five or six weeks.

Burglars are still busy in San Francisco and a number of attempted robberies of jewelry stores are reported. The store of H. Behrend, 1323 Steiner St., was recently broken into and several valuable watchchains were taken. The thieves broke the show windows and took the goods on display, but did not enter the store. Behrend is the man who was attacked by Siemsen and Dabner, who were hanged at San Quentin last Summer. He secured the reward offered for their apprehension by capturing Dabner.

Savannah, Ga.

R. Van Kenren, who, last month, broke his ankle, is now able to go about with the aid of crutches.

S. E. Theus, of Theus & Co., has returned from Louisville, Ky., where he attended the grand conclave of the Imperial Council of Mystic Shriners.

The sale of the stock of M. Sternberg, advertised to take place on June 10 by order of Justice M. Naughtin to satisfy claims of the Eastern Leather Goods Co. and the owner of the store occupied by Sternberg, was enjoined by a writ of Judge Charlton, of the Chatham County Superior Court, until the case comes up on its merits next week. Mr. Sternberg based his request for the injunction on the fact that he has applied to the Court of Ordinary for a homestead exemption of $1,600, and if his stock and store fixtures are sold out to satisfy above-mentioned claims his homestead rights will be impaired. On Saturday Attorney G. A. Mercer and W. L. Clay, representing the moving creditors, filed a motion to dissolve the restraining order issued by Judge Charlton. They set out in the petition to dissolve that there are no facts in the case sufficient to authorize the court to sustain the injunction, and that despite what he claimed Sternberg has adequate remedy at law without resorting to the writ of injunction. It is further shown that Sternberg's plea that he has an application for a homestead exemption on file in the Court of Ordinary is not valid, for the reason that he went into bankruptcy in the United States Court in 1906 and was then given a $1,600 homestead.

Trans-Atlantic Voyagers.

TO EUROPE.

H. Schwartz, Chicago, sailed, recently, on the *President Grant*.

Gabe Haussman, New Orleans, La., will sail for Europe Aug. 1.

S. F. Sipe, Pittsburg, Pa., accompanied by his son, will sail, July 15.

James P. Harper, New York, sailed, last Thursday, on the *Prinz Friedrich Wilhelm*.

Louis Manheimer, Chicago and New York, accompanied by his wife and daughter, sailed on the *Kronprinzessin Cecilie*, yesterday.

FROM EUROPE.

Frederick Goldsmith, of Ingomar Goldsmith & Co., returned last Tuesday on the *Rheindam*.

Frank Jeanne, of Wm. S. Hedges & Co., New York, returned on the *Mauretania* last week.

A. H. Heller, the Paris representative, and Jack Heller, of L. Heller & Son, New York, returned from Europe June 8 on the *Kronprinzessin Cecilie*.

Arthmur H. Wright, Spencerville, O., has admitted a partner into the business, the firm style becoming Wright & Richardson.

Providence.

Elmer L. Fellows, with the Shepard Co., is on a vacation.

Louis Stern, of this city, was in New York the past week.

The Thomas Adams Co., 129 Eddy St., has gone out of business.

Mr. and Mrs. Max Deutz, of this city, are in Paris viewing the sights.

Frank B. Feltham has accepted a position in the office of the Rhode Island Ring Co.

W. H. Hannaford has returned from a successful western trip for Tuttle & Stark.

J. J. Evans, of Erie, Pa., was in this city, last week, calling upon the manufacturers.

George W. Dover has been resting at Atlantic City, N. J., for a couple of weeks.

J. Keith is on a trip through the middle west in the interests of George W. Dover & Co.

George A. Jewitt is making a trip through the middle west for Hamilton & Hamilton, Jr.

William A. Copeland, of the Martin-Copeland Co., has returned from a trip abroad.

E. Merle Bixby and family are at their Summer home at Buttonwoods Beach for the season.

Robert Wilson is on a short trip, calling on the trade of C. E. Hancock & Co. in the middle west.

Mr. and Mrs. Charles S. Bush have opened their Summer home at Buttonwoods for the season.

Mrs. W. S. Luther, 195 Point St., is advertising for 100 experienced purse makers for home work.

William Loeb has returned from an extended trip through the west as far as the Pacific Coast.

George N. Steere, of the George N. Steere Co., Pawtuxet, was one of the visitors in New York, last week.

George A. Scheutz is sending home some good orders from the middle west to the Snow & Westcott Co.

Mr. and Mrs. Edward B. Hough have taken up their residence at Buttonwoods Beach for the Summer.

Louis V. Provencher has sold out his business to George W. Gerlach, formerly with J. A. Foster & Co.

Pearl workers, grinders and sawers are being advertised for by the New England Pearl Co., 40 Clifford St.

The Lyons Mfg. Co., of this city, now have a New York office in room 94, Lorsch building, 37 Maiden Lane.

Col. Emory J. San Souci, who has been confined to his home on Webster Ave. by illness, is able to be out again.

Ben Wyman, of this city, was one of the guests at the recent field day of the Maiden Lane Outing Club in New York.

A. P. Shattuck is on the Pacific Coast for Ford & Carpenter, of this city, and is meeting with satisfactory success.

Thomas McWilliams has been very busy fitting up equipments for manufacturing jewelry and silversmiths' plants.

Robert Scholz has returned from a successful trip through the middle west in the interests of the George H. Holmes Co.

Harry T. Wood has closed his die-cutting establishment at 95 Pine St., and entered the employ of Charles H. Such.

Mrs. A. A. Wales, 189 Point St., needs an increase of 100 purse makers, owing to the many orders which she is receiving.

A. Coen left Chicago, last week, for an extended trip as far as the Pacific Coast in the interests of the Lyons Mfg. Co., of this city.

G. A. Jewett was in St. Louis, Mo., last week, for Hamilton & Hamilton, Jr., of this city, en route on a tour of the northwest.

Among the recent weddings in this city was that of Jerome Fleischer, a manufacturing jeweler, to Miss Emma W. Loewenstein.

Mr. and Mrs. George W. Parks and daughter have gone to Watch Hill, where they will spend the Summer at the Ocean House.

William H. Luther & Son are working full time with numerous orders ahead, as the result of the recent successful western trip of John W. Magee.

The entire stock and fixtures in the retail jewelry store formerly occupied by H. Emerson, Westminster and Stewart Sts., has been sold at auction.

T. Leslie Tranter, general superintendent for the Shepard Co.'s store, is enjoying an extended automobile tour through Massachusetts and New York.

H. B. Winchester, for many years with the Waltham Watch Co., is now in charge of the watchmaking department of H. S. Tanner, 64-66 Westminster St.

R. Wallace & Sons Mfg. Co., Wallingford, Conn., has been advertising the past week in the daily papers for silversmiths on German silver hollow ware.

Sam Amberg has accepted a position with the Rhode Island Ring Co., of this city, and is preparing for a business trip among the southern and western trade.

Alfred Burke & Co., Leominster, Mass., have been advertising in the newspapers of this vicinity for an all-round experienced man to take charge of trimming combs.

The 127-foot steam yacht *Onondaga*, of this port, owned by Samuel M. Nicholson, has been fitted out at Newport, and is now in commission ready for its owner's use.

The Outlet Co.'s offer of $2,000 as a contribution toward the band concert fund for out-of-door concerts during the Summer, has been accepted by the Park Commissioners.

Mayor Henry Fletcher was the principal speaker at the commencement banquet of the Rhode Island College of Pharmacy and Allied Sciences at the Roger Williams Park Casino, June 9.

William A. Lees and Axel Kilstrom have formed a co-partnership for the manufacture of jewelry at 9 Calender St., under the firm name of Lees & Kilstrom, succeeding the Lees Mfg. Co.

Hyman Sincoff has given a chattel mortgage for $780 to Hirsh Blowe, New York, covering the stock of haberdashery, etc., of the "Pascoag Bargain Store" in the Livingstone block, Pascoag.

Aldridge G. Pearce, of the F. T. Pearce Co., attended the annual session of the Imperial Council of the Mystic Shrine, held at Louisville, Ky., as representative of Palestine Temple, A. A. O. N. M. S., of Providence, R. I.

Harry Cutler was a member of the legislative party that made an official visitation to the Soldiers' Home at Bristol. Benjamin Hall, an old-time manufacturing jeweler, is the commandant.

Charles J. Tonry, who recently accepted a position with the Eastern Jewel Co., has just returned from his initial trip for that concern through the middle west. The results were very satisfactory.

The foundations for the new building of the Improved Seamless Wire Co. in course of building at Eddy and Public Sts. have been completed, and the work on the superstructure will be commenced at once.

The case of Adolph Lederer against Streicker was called in the Civil Session of the Sixth District Court, June 8, before Judge Rueckert. Decision was given for the plaintiff for $90.19 and costs.

Mrs. Eustace Crees, wife of Eustace Crees, of Crees & Court, accompanied her daughter, Miss Maud, sailed on the *Ionic*, last Saturday, for a Summer through Italy, France and Switzerland.

Among the subscribers to the fund for electrical floats in connection with the municipal celebration, July 5, are: Ward Co., $50; Callender, McAuslan & Co., $50; L. Dimond & Sons, Inc.

Work on the new factory building of the Metal Products Corporation, on Eagle and Thurber's Ave., is being pushed as rapidly as possible. It is expected that it will be completed by the middle of July.

The transfer of real estate from Adolph Misch to Caesar Misch, Inc., of the plot of land and buildings on Weybosset St., subject to a mortgage of $1[illegible] been placed on record at the City Hall.

The marriage of Albert Edward Kennedy with the Gorham Co., and Miss Mary E. Kennedy, Woonsocket, is announced for June 22. After a wedding trip the couple will reside at their new home at Oakland Beach.

At the regular monthly meeting of the Rhode Island Society of Optometrists, Friday evening, one member was initiated and three names added to the list. The society adjourned until the first Friday night in September.

William G. Lawton, foreman of the chasing departments of the Gorham Co., was elected a member of the board of directors of the National Association of Gospel Missions at the annual session, recently held at New York.

Among the foreign importations through the Providence Custom House last week, were the following: From Antwerp, one package of manufactured metal; from Bremen, nine packages imitation precious stones; from Hamburg, one package imitation precious stones.

A complimentary review was rendered to Brig.-Gen. George A. Fox, retired, by Col. Tillinghast and staff, companies of the First District Coast Artillery Corps, Rhode Island National Guard, at the State armory. General Fox was associated with Thornton Bros. & Co.

The Chapin & Hollister Co. has leased the shop formerly occupied by Laser & Co. in the Manufacturers' building, 101 Eddy St., and added it to the plant, giving about 2,000 extra square feet of floor space. The new space is being fitted up for a new line of work which the firm is about to commence manufacturing.

The members of the commission on the ...wbn Memorial to Rhode Island sol... ...rs ho died during the North Carolina ...si made an official inspection of the ...ge ronze figure for that monument at ... Cham Mfg. Co.'s plant, last week. ... fire was accepted by the commission ...ll be immediately shipped to its ...n on.

...he roll of the new Republican City ...n ee of Providence includes the ...sf the following, who are associated ... manufacturing jewelry industry: ... Carr, First Ward; Walter Lloyd, ...d Ward; Frank P. Eddy, Ernest F. ...k, Edwin L. Baker and Fred H. ... Sixth Ward, and Arthur W. Bar... ...enth Ward.

... B. Rogers Silver Co., Taunton, ...e the handsome silver cup to be ...l in the military contests in this ... St. Jean Baptiste cadets on St. ...Day, June 24. The cup is to be ...as the Governor Pothier Cup in ... Aram J. Pothier, of Rhode Island, ...r French Canadian to be elected a ... in the United States. .

...onal drafts of a new constitution ...ws were read and discussed at a ...heeting of the Shepard Co. Em... ...eneficial Association, June 8. One ...incipal features of the new consti... the death benefit, a new proposi... ...e reports showed that more than ...members have been added to the ...n rolls in the last 10 days. Re... ...ts were served by the social com... ...ring the evening.

...stby & Barton Employes' Mutual ...sociation will hold its annual field ...uting, Friday, June 25, and nearly ... employes of the concern, as well ...n of the officials, will participate. ...ngements comprise a sail to Tiver... ... special steamer, where a shore ...ill be served, followed by games ...s kinds, including a baseball game. ...l also be dancing, and an orches... ...furnish music on the boat. The ...l be made by moonlight.

...nnual outing of the employes of ...y: Otis was held, June 12, at Emery ...out 50 participating in the occa... ... special car was boarded imme... ...ter the shop closed for the after... ...d upon the arrival of the party ...de was served. During the afternoon ...e ...ll game with other sports and a ...a furnished ample amusement until ...ne to return to the city. The com... ...ving the affair in charge consisted ...s Gay, Ernest Brown and Horace ...n.

... Muller, Woonsocket, gave his ap... ...l une 10, to the measure providing ...h Hanlon & Thornton Co., manufac... ...welers, North Attleboro, shall be ...pt rom taxation for a period of 10 ... fe imposed the provisions that the ...r shall pay a tax on any new prop... ...h it may acquire, and that the con... ...t locate in Woonsocket within a ... his action was requested of the ...i s an inducement to help the Han... ...hornton Co. to remove its plant to ...s ket.

...o the jewelry buyers who visited ...ci last week, the following were noted: N. H. Billikin and Nathaniel Klopper, of the Billstein Klopper Co., Cleveland, O.; Gilbert Fruendlieh, of the Baltimore Bargain House, Baltimore, Md.; M. L. Schwab, of Guthman, Solomon & Co., New York; Miss Henrietta Graf, of Berg Bros., New York; C. C. and E. F. Bogle, of Bogle Bros., White River Junction, Vt.; Thomas Lyons, of Calhoun, Robbins & Co., New York; S. S. Wylie, of S. S. Wylie & Co., Albany, N. Y.; M. and L. Robinson, of the Empire Jewelry Co., Pittsburg, Pa.

A short time before the steamer *Plymouth* got under way for New York, last Wednesday evening, a merry party of young men from Attleboro boarded it and sought the stateroom of Mr. and Mrs. Fred Evans Burden. The couple had been married only a few hours, and were ignorant of the fact that the folks in Attleboro were aware of the marriage. A porter knocked at the stateroom door, and when it was opened the Attleboro party hailed the newly married pair. Mr. Burden is associated with William A. Greene & Co., North Attleboro. He came to this city, on Wednesday, to meet Miss Rosamond Frances Barry, and they were married. They will reside at North Attleboro.

John Shepard, Jr., president of the Rhode Island Golf Association, has offered a sterling silver trophy for the winner of a championship match by members of the association. The trophy is a handsome example of the silversmith's art, and is valued at between $400 and $500. It is a centerpiece made by the International Silver Co., 20½ inches in length and 13 inches wide, in the form of a shell. A merman and mermaid reclining upon the seashore adorn one side, with breakers sweeping in graceful curves on to the body of the plate. On the other side, seashells and streamers of seaweed run across the plate. The edge of the piece is chased to represent the ragged edge of a comber dashed into spray by a high wind.

At the weekly meeting of the advisory board of the New England Manufacturing Jewelers' and Silversmiths' Association, held at the rooms of the association in the Wilcox building, Thursday afternoon, it was announced that the time of holding meetings would be at 12.15 instead of 2, as has been the custom for some time. Secretary Everett L. Spencer, to whom was returned all responses to the circulars sent out to the manufacturers regarding the early closing and vacation period, reported the following as having signified their intention of closing their factories during the first week of July: B. A. Ballou & Co., Inc.; the Bassett Jewelry Co., C. H. Cooke Co., Fessenden & Co., Inc.; N. Barstow Co., Manchester Mfg. Co., Manchester-Smith Co., J. C. Doran & Sons, Modern Ring Co., T. F. McDermott Co., the White Stone Jewelry Co., Gilbreth Brown Co., Cory & Reynolds Co., A. & Z. Chain Co., Waite-Thresher Co., D. Wilcox & Co., Chapin & Hollister Co., P. & A. Linton Co., H. N. Pervear Co., and M. F. Williams & Co.

About $400 worth of miscellaneous jewelry was stolen recently from he store of C. D. Maus, Creston, Ia., by burglars who gained entrance through a rear door.

Lancaster, Pa.

Henry Sobel is home from a trip to New York, where he spent a few days.

Reuben Fegley has opened a jewelry store on Main St., Mount Joy, Pa.

Dr. Holmes Boyd, of the Boyd Optieal Co., has returned from a trip to Atlantic City.

Oscar M. Lowrie, a former Lancaster jeweler, recently visited Lancaster relatives.

Henry T. Kiehl, with Louis Weber & Son, spent a few days in Philadelphia, last week.

C. A. Fricker, Americus, Ga., was the guest, last week, of Charles D. Rood, of the Hamilton Watch Co.

Frank Dietz, lately at New Holland, Pa., has taken a position as watchmaker with Ezra F. Bowman's Sons.

Calvin M. Kendig, with the Hamilton Watch Co., was married, June 10, to Miss Blanche Fridy, Mountville, Pa.

Charles Wilson has gone to Virginia to spend a two weeks' vacation, and will be most of the time on an outing in the Blue Ridge Mountains.

F. A. Wheeler, of the Non-Retailing Co., has returned to the Southern territory, with headquarters in Atlanta, Ga., which he has lately taken over in addition to his regular territory.

Among the jewelers who called on the local trade, last week, were: C. E. Hinkle, Ephrata, Pa.; Jules Beetem, Alleghany; Cyrus Foxhall, Memphis; Girard Paulsen, Atlanta, Ga.; and Philip Duckman, Chicago.

Howard Keagy, son of John Keagy, Hollidaysburg, Pa., formerly a student of the local technical school, but now with the Bailey, Banks & Biddle Co., Philadelphia, recently spent a few days among Lancaster friends.

A novelty in the clock line has been installed in the Centre Square waiting room of the Conestoga Traction Co. It gives 15 minutes' notice of the time of departure of every car, and indicates the time when the car is about to leave.

E. W. Buckingham, of the firm of Buckingham & Flippin, Lynchburg, Va., stopped over here a few days, last week, to see friends, en route home from a trip to New York. He stated that his firm is putting in a new front to their establishment and remodeling the interior.

A few days ago, a veritable mine of information was found in the back of an old mantel clock in possession of Mulford Tausig, in the shape of papers and records of the date 1830. The clock, which is in a perfect state of preservation, being still an exeellent timepiece, was made by Jared Pritchard, Waterbury, Conn. The works, of apple wood, soaked with oil, are hard as bone.

John Lindsay, Johnstown, Pa., a student of the Ezra F. Bowman Technical School, has gone to Philadelphia with a view to locating there. Laban Funk, Waynesboro, Pa., has entered the school as a student. Birdsey Sniffin, Sandy Hook, Conn., a student, has returned from a visit to that town. Ralph E. Kirkpatrick, Butler, Pa., has returned from a trip to his home town, where he went to be initiated into the Masonic fraternity.

Attleboro.

Walter Hopkins has returned from a short trip in the interests of C. H. Eden & Co.

G. Percy Clap is calling on the New York State trade for the Daggett & Clap Co.

George L. Shepardson and Louis Jones, of C. A. Marsh & Co., were in New York last week.

Fred Dobra was in New York, last week, calling on the trade in the interests of Dobra Bros.

Charles Crane, of Bliss Bros., is making a 10 days' trip through the west in the interests of his concern.

J. A. Cunningham, western salesman for Regnell, Bigney & Co., is in Chicago, after making a west and northwest trip.

The W. H. Saart Co., this city, is the only concern thus far in the Attleboros which has consented to the closing of its factory the first week in July.

Harold Sweet has formally presented the silver loving cup which is to be given to the high school team in the Bristol High School League to the Attleboro high school.

The outing of the Watson & Newell Co. employes, this year, will be held at Boyden Heights. The exact date has not been determined, but it will be some time after the annual vacation of the shop, which comes June 26, for two weeks.

The Hansen-Bennett Co., which has been located in the Bigney building on County St., will move from these quarters in the near future. It was stated at the office, last week, that plans for their new quarters could not be given out yet.

Herman T. Regnell, formerly of Regnell, Bigney & Co., was pleasantly surprised at his home, last Wednesday evening, by the Young Men's Sunday Evening Club of the Congregational Church, and presented with a remembrance. Mr. Regnell left, Thursday, for Oregon.

Harvey Clap, president of the Daggett & Clap Co., and who is a fond lover of fast horses, has placed his string of horses under the charge of Trainer Frank Hayden, who will race them, the first part of the season, in the Provinces. Among the fastest ones are El Galo, with a mark of 2:16, and Aley Bell, 2:20¼.

The sum of $50,000 has been subscribed to keep the Frank M. Mossberg Co. in Attleboro. A company to be known as the Attleboro Land Co. has been organized with the following officers: John M. Fisher, president; David L. Low, clerk; Joseph L. Sweet, Clarence L. Watson, Edward A. Sweeney, S. O. Bigney and David L. Low, trustees. The trustees will have charge of selecting a site and erecting the building. Mr. Mossberg has expressed himself as well satisfied with the plans of the company.

Henry Richardson and N. J. Smith, members of the firm of Smith & Richardson, whose plant was badly gutted by fire, early last week, lost no time in the completion of plans for the resumption of their business. It was but a few hours after the blaze when the firm arranged for quarters in one of the other Robinson shops, and in several days had resumed shipping. Their quickness in resuming business was a fine example of hustle and energy. The loss to the Smith & Richardson firm alone is estimated at $6,000. The other concerns who were damaged by water have all resumed work, being compelled to be closed but a few days. The owners intend to rush the repairs on the upper story.

The Attleboro Y. M. C. A. is to have a new building, which will be provided for by Mrs. William C. Tappan as a memorial to her husband, the late William C. Tappan, who was one of the most prominent manufacturing jewelers and business men in town. The news of the offer was received by General Secretary Charles F. Coykendale, last week. Detail plans for the building are not ready yet, but it is said that the structure will cost between $50,000 and $60,000. The building will be equipped with all modern conveniences, and will have parlors, reading room, reception hall, offices, banquet room, swimming pool and bowling alleys, and will be open to the boys of Attleboro and vicinity. It is the first time in the history of Attleboro that a building of this size has been presented as a memorial. Mrs. Tappan is receiving the hearty praise of the entire town for her generous act.

North Attleboro.

F. H. Cutler was in New York, last week.

Curtis Reed returned, last week, from a trip in the interests of the H. F. Barrows Co.

G. Herbert French has returned from a western trip in the interests of his concern.

Harry Bennett has returned from Louisville, Ky., where he attended the Shriners' convention.

Daniel M. Chisholm left, last week, for a short trip in the interests of the Bugbee & Niles Co.

Henry H. Curtis spent a few days in New York, last week, in the interests of his concern.

Louis D. Barrows and Herbert J. Straker spent a few days, last week, at the Cape on a fishing trip.

James Baker, western salesman for F. M. Whiting & Co., left, Tuesday night, for a trip to the Pacific Coast.

Mr. Shattuck, formerly representative for Riley & French, has taken a position with Ford & Carpenter, Providence.

Oscar Hornig has returned from a trip through New York, where he went in the interests of Codding & Heilborn Co.

Charles T. Paye, of the Paye & Baker Mfg. Co., is receiving congratulations over the arrival of a son at his household.

Thomas Bride, a former resident of this town, has taken a position as traveling salesman for a Taunton silver house.

Harry Peckham has returned home from New York, where he passed a few days at the office of J. H. Peckham & Co.

J. J. Sommer enjoyed a short vacation at the Cape the latter part of last week. He has rented a Summer cottage at Falmouth.

N. Park Shedd has been engaged by the Paye & Baker Mfg. Co. to cover the eastern circuit. For the past few years he has been with E. A. Fargo & Co.

Word was received, last week, that J. P. Benjamin, salesman for Boss & Baldwin, was taken sick at Rochester and was obliged to return to his home in New

The E. I. Franklin Co. found it sary to go on a 13-hour schedule, last in order to fill the orders which were ing in.

The local manufacturing jeweler joiced to receive word, last week, tha ator Aldrich had succeeded in substi the paragraph framed by the tariff mittee of the New England Manufa ing Jewelers' and Silversmiths' Ass for the schedule in the Payne bill.

Frederick E. Burden and Miss Barry, both of this town, were marr Providence, last Wednesday even Rev. Alexander Mitchell. The groom until recently, manager of the V Greene Co., Providence. After a ho cation, Mr. and Mrs. Burden will re this town.

In the presence of only relatives a mediate friends, Frank Lee Baker, urer of the Paye & Baker Mfg. C city, was married in Providence, last day, to Miss Edna Harris Ingra Popham, Me. The ceremony took p the home of Colonel and Mrs. Zer Bliss in Edgewood. Mr. and Mrs upon returning from a two weeks' w trip, will reside in North Attlebor

To be 40 years in the employment same concern is a record of which J Brennan, of this town, is justly pro Brennan commenced his duties w Blackinton & Co., when it was d ness in the old wooden buildin Falls, on Mount Hope St., where so of the older firms of this town had first origin. At that time Roswell inton and Walter Ballou conducte business under a partnership. Duri 41 years the firm has grown until to is one of the largest in town.

Canada Notes.

The death of R. J. Agnew, M Ont., is announced.

H. B. Haddard, Nicola, B. C. h moved to Mission, B. C.

A. Graham, with the Goldsmiths' Co., Toronto, Ont., returned, last from a purchasing trip to New Yo

Out-of-town jewelers calling ronto trade, last week, included May, Cannington; W. F. McCar say, Ont., and L. H. Doll, Calgary A

L. Herbert Luke, of Ambrose K Sons, Toronto, Ont., has return tending the Michigan State conclave Order of Knights Templar, held troit, on Tuesday and Wednesday week.

A few days since a stranger s hackman at Belleville, Ont., a ring with a diamond valued at $1 25 cents. The ring has since b tified as one recently stolen fr of J. S. Gill, Sudbury, Ont.

McCartney & Burke, Fort Will have removed from their former 119 May St., to a new store in th building, Victoria Ave., which w among the largest in Canada, o Toronto and Montreal. It ha feet of floor space and the fixt tures are of quarter-cut oak. They installed a very stock

I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

VIII. CHICAGO, WEDNESDAY, JUNE 16, 1909. No. 20.

Chicago Notes.

ler is on a trip through Wisconsin.
ice, with Adolph Schwob, made a
cinnati, last week.
Stivers is a new jewelry concern in
s, Heyworth building.
Still, Beloit, Wis., was here, last
companied by his wife.
A. Rich, Jr., was fined, last week,
ing on his motor cycle.
H. Miller, with Hutchison & Hues-
a trip to the southwest.
arnett, of Barnett Bros., diamond
s on a trip to New York.
Warren, with the Elgin National
o., visited Omaha, last week.
LeRoy, with the Western Clock
C., visited Chicago, last week.
I. Mednikow has opened a new re-
elry store at 451 E. 43d St.
Allsopp is on a visit to the fac-
Allsopp Bros., Newark, N. J.
E. Dow, formerly with C. D.
is now with J. A. Schoenthaler.
H. Spies has sold 135 feet of
on Sheridan Road for $21,500.
Braude was confined to his home,
, with a severe case of tonsilitis.
Iross, with the Knickerbocker Sil-
has returned from a southern trip.
Fay, representing the R. F. Sim-
C., is on a trip to the Pacific Coast.
Fay, representing the Potter & Buf-
., is on a trip through the middle

George Trenkley, of Trenkley &
Fort Wayne, Ind., was here last

Tucharik, retail jeweler at 699 S.
St., is on a three months' trip to

c Judis, San Francisco, stopped
last week on his way home from

the diamond men here, last week,
C. Powell, Phil Noel and Charles

A. Smith, with Reed & Barton, is
th's trip to the factory and eastern
resorts.
Hayward, Chicago manager for the
g. Co., is on a visit to the main
New York.
ller, manufacturers' representative
Pacific Coast, stopped over here,
, on his way east.
Silverberg, diamond dealer, in
lain building, will sail for Europe,
next Saturday, where he will join his family.

S. Feuerstein, formerly a retail jeweler at Green Bay, Wis., has removed to 974 Milwaukee Ave., this city.

Jacob Frank, president of the Rockford Watch Co., moved into his Summer residence at Winnetka, last week.

H. Schwartz, diamond dealer, will sail for Europe on a diamond buying trip, June 30, on the *President Grant*.

Ernest Kirchner, of Kirchner & Renich, Minneapolis, Minn., is spending a few weeks here, accompanied by his wife.

A. Larson, 5816 Wentworth Ave., has been ill for the past week and has been confined to his home with an attack of asthma.

Mr. Ottinger, manager of the clock and silverware department of the Oskamp, Nolting Co., spent a few days here, last week, accompanied by his wife.

W. E. Scanlon, with the Oneida Community, Ltd., is on a visit to the main office at Kenwood, N. Y. G. H. Miller, with the same corporation, is in Iowa.

Joseph Goldman, Milwaukee, Wis., was here, last week, ordering fixtures for a new jewelry store, which he will soon open in that city at 430 National Ave.

A. E. Paegel, Minneapolis, Minn., vice-president of the American National Retail Jewelers' Association and State organizer for Minnesota, was here last Friday.

F. H. Cooper, manager for S. H. Clausin & Co., Minneapolis, stopped over here a day, last week, on his way home from the Shriners' convention at Louisville, Ky.

The Time Marking Machine Co. has been incorporated in Illinois with a capital of $20,000. The incorporators are Jacob Levin, Walter J. Spangler and Hugo M. Friend.

Mr. and Mrs. S. T. A. Loftis are on a month's visit to Glenwood Springs, Colo. After their stay there is completed, Mrs. Loftis will visit her relatives in California.

Checks have been mailed to the creditors of Nachman, Barr & Heinen on a basis of a 25 per cent. settlement. The concern did a small jobbing business in the Medimeh Temple.

Detectives were sent to Pittsburg, Pa., last week, to bring back Frank P. Cheney, accused of recently swindling E. Kirchberg, the State St. jeweler, of a diamond ring valued at $200.

John Hicks, John O'Brien and Chester Barker were arrested, last week, suspected of being implicated in many robberies. Barker, the police say, is wanted in Cleveland, O., for the theft of a tray of diamonds.

Specht, McNeff Co. is the title of a new wholesale jewelry and silverware firm in room 506, Chicago Savings Bank building. The firm is composed of Leonard Specht and Hugh McNeff.

Axel J. Nelson & Bro., 1725 Lincoln Ave., will remove, July 1, to the corner of Lincoln Ave. and Irving Park Boulevard, where they will have a much finer store than the present one.

"Sam" Amberg has given up the line of the Rochester Cut Glass Co. and now represents the Rhode Island Ring Co. in Chicago and the west, with headquarters in room 806 Heyworth building.

John H. Mather, Chicago manager for the Geo. H. Fuller & Son Co., is on a trip to Europe, accompanied by his wife. "Billy" Lamb, with the same corporation is on a visit to the factory at Pawtucket, R. I.

Berman & Stein have bought the jewelry business at 178 N. Clark St., formerly conducted by Applebaum & Clark. The latter will devote their time to their five-cent theatre enterprises, of which they own two.

Rudolph Newman, retail jeweler at 4825 S. Ashland Ave., is on a four months' trip to Bohemia, where he will visit Carlsbad, and where he will also invest some money in Bohemian garnets, which he will bring back with him.

In an article in these columns, last week, regarding the trade extension plans of the Chicago Jewelers' Association, it was stated that the number of retail jewelers tributary to Chicago was 1,500. This was an error. The number should have been 15,000.

Paul W. Serwich, with Wm. A. Rogers, Ltd., accompanied by his wife, is on a trip to Niagara Falls and eastern Summer resorts. On their way home Mr. and Mrs. Serwich will stop at Pittsburg to attend the wedding of a cousin of Mrs. Serwich's.

Wholesale optical men visiting here, last week, were: Albert Wells, of the American Optical Co., Southbridge, Mass.; William K. Helmbold, with the National Optical Co., Philadelphia, Pa., and Frank Waugh, with the E. Kirstein's Sons Co., Rochester, N. Y.

Detectives have been searching here for a watch which was stolen from Dr. John T. Binkley, Sr., who was supposed to have been murdered in the Wellington hotel here, recently. A description from Jeweler A. G. Kleinlein, Evansville, Ind., is as follows: Waltham movement No. 10,171,219, open

face, 12 size, 15 jewels. Case, gold filled, open face, No. 1,424,375.

Leon Carrau, of Carrau & Greene, San Francisco, Cal., who is in Europe with his wife and son, will sail for America, June 18. His two daughters will cross the continent to meet their parents and brother, and will stop here on their way east as the guests of Mr. and Mrs. J. A. Limbach.

D. W. Wiser, for 18 years with Heintz Bros., who retired three years ago to take care of his real estate interests in the northwest will be married this month to Miss Winifred Daemicke at the residence of the bride's parents, 3300 Rhodes Ave. After a wedding trip west Mr. and Mrs. Wiser will live in Woodlawn.

Among the buyers in town, last week, were: Fred Steck, Washington, Ia.; M. E. Schmidt, of Gmelich & Schmidt, Boonville, Mo.; Carl Oesterle, Joliet, Ill.; Geo. Winterhalter, of the Towle-Winterhalter-Hannafin Co., Butte, Mont.; Samuel O. Adams, Polo, Ill.; B. F. Spencer, Remington, Ind.; Miss Gala Melass, Stoughton, Wis.; Lee F. Dresser, Michigan City, Ind.; A. Siegel, Grand Rapids, Mich.; W. L. Ballou, Menominee, Mich.; William M. Axe., Capron, Ill.; Glenn R. Farley, Lake City, Ia.; Adam H. Bolender, Rockford, Ill.; John Sievers, Hebron, Ind.; R. E. Lincoln, Plano, Ill.; R. C. Kiep, Joliet, Ill.; Carl B. Durbin, Peru, Ind.; J. E. Snobble, South Haven, Mich.; E. J. Steuerwald, Two Harbors, Minn.; A. O. Wold, Langdon, N. D.; F. H. Krebs, Waukegan, Ill.

Detroit.

U. B. Williams and wife, Lowell, visited this city last week.

W. E. Skinner, Milford, was a purchaser in this market recently.

S. W. Williams, Lapeer, was in the city, last week, to purchase stock.

Chas. F. Bay, Milan, came into this city, a few days ago, on a buying trip.

G. W. French will shortly conduct an auction at his Detroit store, 39 Michigan Ave.

Wright, Kay & Co. have had on exhibition, recently, the City of Detroit trophy for the Glidden Automobile Tour, soon to take place.

A. J. Jean, Sault Ste. Marie, has been spending some time in Detroit, and incidentally purchased a bill of goods for his Fall stock.

F. N. Pauli has moved to a new store in Pontiac. His new location is an excellent one, and he is confident of better results from the change.

Ward Switzer, of the firm of Switzer Bros., which has stores at Mt. Clemens and Ypsilanti, purchased a considerable amount of stock at the wholesale stores, last week.

Two expert adjusters of the Waltham Watch Co. have been visiting the local trade, recently, their mission being to remedy some difficulties due to oil in the new watches.

Thomas Comerford, president of the Detroit Jewelers' Board of Trade, was initiated into the Noble Order of Ku Kus at the June meeting, Tuesday night of last week. A supper followed the meeting.

The monthly meeting of the Jewelers' Board of Trade was postponed this month to the 18th, instead of being held on the first Friday of the month, as has been the custom. Mayor Wigle of Windsor has been invited to speak.

D. B. Bancroft, watchmaker, 118 Broadway, was overcome with heart trouble, recently, but recovered. His friend, R. B. Watson, was also overcome with the same trouble while assisting Mr. Bancroft, and both had to be removed to their homes in an ambulance.

W. F. King, Sr., Adrian, was here, last week, to take part in the conclave of the Knights Templar, of which order he is an honored member. A. B. Wooten, Bellaire, and Mr. Edwards, Carleton, are other jewelers who were here in attendance on the Grand Commandery meeting.

Mayor Breitmeyer transmitted to the Council, last week, the communication from the Detroit Jewelers' Board of Trade, petitioning that the auctioneers' ordinance be amended as to its bonding feature, so that it may be enforced. The Mayor added his recommendation that this be done, and the matter went to the Council Committee on Ordinances.

By July 1 the Grainger-Hannan Co. expects to be in its new store at Woodward Ave. and John R. St., directly across the street from its present location, where it will occupy the first floor, basement and one upper floor. Extensive alterations have been made in the building, and the plans call for a beautiful shop modeled after the Gorham shop at New York.

Traub Bros., 118 Woodward Ave., have been exhibiting the Detroit trophy, which is to be contested for at the Milwaukee Skat Tourney of the North American Skat Verband, June 19, 20 and 21. Detroit skat players are working hard to secure the national tourney for next year, and their trophy is one calculated to attract attention. It is a heavy silver punch bowl, engraved with a grape leaf design, and resting upon a heavy chased silver plate.

Cleveland.

TRADE CONDITIONS.

The market during the past week has shown a healthier appearance than at any time this Spring. Wholesale business is very good and retail trade has shown a steady improvement for the past 10 days. Diamonds are in demand and the usual run of wedding and commencement gifts is swelling the volume of business to a respectable figure. This improvement is entirely outside any effect the exposition may have on local trade conditions.

L. F. Boyer was in Detroit last week.

Conrad Brenner and family, Youngstown, were in town this week.

Walter Miller, of the Bowler & Burdick Co., starts on a two-weeks' vacation Monday.

Capt. R. E. Burdick was called to New York Friday by the serious illness of his grandchild.

E. F. Mallet, Windham, O., who was formerly with the Sigler Bros. Co., was in town Friday.

C. J. Probeck & Co., distributers of phonographs and supplies, have put in a line of cut glass and will job the same in northern Ohio.

Samuel Tronstein, diamond merchant in the Republic building, has on exhibition in his reception room, in a prominent place, a plaster statue of a colored gentleman in gaudy raiment, solemnly perusing the columns of THE JEWELERS' CIRCULAR-WEEKLY.

The Lewis Jewelry Co. has shown enterprising spirit by posting signs in conspicuous places on Bond St., the entrance to the exposition.

Mrs. A. E. Knight, wife of the jeweler and optician on Hough Ave., near [illegible] left this week for their Summer cottage, Ludington, Mich.

Frank Smith, who has been in the manufacturing department of the Sigler Co. Co. for about five years, is now with Cowell & Hubbard Co.

The following out-of-town dealers among the visitors this week: A. H. [illegible] man, Massillon, O.; Geo. High, Mt. Benj. Mosley, Willoughby; Kurt [illegible] Akron; A. J. Miller, Massillon; Gardner, Newton Falls; A. H. Sigler, land; A. P. Humphreys, Bellefontaine; A. Moore, Akron; Harry Dowds, Bo[illegible] W. H. Dueble, Canton; J. C. McC[illegible] Chaugrin Falls; F. N. Prevey, Akron; D. Pierce, Garrettsville, and J[illegible] Akron.

The Scribner & Loehr Co. is [illegible] a competitive cup which the w[illegible] team of Johnny and Emma Ra[illegible] sent to the Cleveland Base Ball [illegible] Mr. Ray, since being elected pres[illegible] the league, has shown a great deal [illegible] terest, and this beautiful cup is a [illegible] monial of his regard for the [illegible] The cup is sterling silver and sta[illegible] inches high from the pedestal and [illegible] inches in diameter at the rim. The [illegible] "Competitive trophy, presented [illegible] Cleveland Base Ball League by the [illegible] Johnny and Emma" appear on [illegible] of the cup.

The Cleveland Exposition is [illegible] immense crowds to this city, and [illegible] turers and wholesalers are [illegible] merchants from the surrounding [illegible] are the greater part of the visitors [illegible] to the rigid rules adopted by the [illegible] tion Committee, which requires [illegible] articles displayed be manufactured [illegible] number of firms having factories in [illegible] cities and merely assembling in C[illegible] were barred, and this rule worked [illegible] the manufacturing jewelers more [illegible] other line. However, the wholesa[illegible] getting the benefit of the influx [illegible] by putting in attractive displays [illegible] own stores. The exposition opened [illegible] day night on time, with every [illegible] 283 exhibits in place. Without [illegible] is the largest exposition of h[illegible] products ever held in this country. [illegible] dent Chas. F. Brush of the Chamber [illegible] Commerce formally opened the ex[illegible] and simultaneously three miles of [illegible] town streets were lighted by spe[illegible] lumination. Every arc light down [illegible] encased in an immense Japanese [illegible] Over 15,000 people were present [illegible] opening, crowding the buildings [illegible] capacity. The jewelry and kindre[illegible] are on the west balcony of the [illegible] building, and include the exhibits [illegible] Scribner & Loehr Co., Webb C[illegible] Watch Co., American Time Detect[illegible] Nickalson Ship Log Co and Ve[illegible] Glass Co.

Indianapolis.

F. Bryant recently moved into a new in the northern part of the city.

Geoge S. Kern attended the Imperial l of the Mystic Shrine, at Louisville, st week.

W B. Patty has arrived from Homer, to take a position with George S. rns watchmaker.

H. Schergens was called to Tell City, riday, by the death of his mother, atherine Schergens.

Burton Jewelry Co. has opened a t Kokomo. F. J. Garrett has been in charge as manager.

ge F. Beach, Valparaiso, recently mo a new building, which has been ely furnished and equipped.

astern trip is being made by I. who was in New York City, last He will be in Providence, R. I., k.

w Streng, who recently went bankruptcy proceedings, has opened ore at 500 Massachusetts Ave. He merly in business at 5 W. Market

Partlow, who recently opened the Jewelry Co. store in Massachu- e, has gone to Seattle, Wash., to ewelry and souvenir store on the on grounds

etail jewelers were in the city last Those seen on the market were. atliff, Richmond; J. W. Hudson, ; H S Murphy, Newcastle, and dick, Newman, Ill.

Myers, for some time in business rkston, has sold out to H. H. Bow- mington Mr. Bowman has moved from Remington and combined he Brookston store.

Bernloehr will go to Europe soon the Summer and will also buy ile away. J. C. Sipe, diamond im- ill go to Amsterdam, July 10, to a stock of diamonds from the

pection of the Indianapolis Water nt was made, last week, by C. A. a jeweler and mayor of Warsaw. on also discussed the water condi Warsaw with the State Board of

rs who are members of the In- s Merchants Association attended al picnic of the association, at gdale Glens, last week. The day nt in playing baseball and other An elaborate dinner was served.

E. Reagan, manager of the Bald- r Co., attended the annual con- of the National Wholesale Jewel- sciation, at Philadelphia, last week. isit New York, Providence, R. I., leboro, before returning home, e next week.

arion County Board of Review ion fixing valuations for taxation So far the valuation of Chris. & Bro. has been fixed at $3,000, Baldwin-Miller Co. at $28,790, in instance an increase of $490 hav- made. Other jewelers will be y the Board later.

dianapolis Retail Jewelers' Asso- ld a meeting in the Palm Room of the Clayton Hotel, last Monday night, to discuss the tariff bill pending before Congress. The meeting was called because of a letter from Senator Beveridge, stating that J. P. Archibald, president of the National Retail Jewelers' Association, had told him 95 per cent. of the jewelers of the country were in favor of the tariff bill pertaining to watches. Senator Beveridge said he wished to learn more fully the sentiment of Indiana jewelers on the subject. There is a sentiment among local jewelers that the provision requiring the imprint of the name of the manufacturer, country and number of jewels on the dial is wrong and would shut out Swiss watches, for which they say there is considerable demand. After considerable discussion it was decided that the association should not take action as a body, but that each jeweler should write to Senator Beveridge, stating his individual opinion.

Milwaukee.

David Goldman made a recent business trip to Chicago

Charles Kuesel, of the Kuesel Bros. Co., has returned from an extensive trip on the road, and is now located in the home offices for a time

J. H. Gorham has purchased the business of Louis Bauer, at Medford, and will take charge at once. Mr. Bauer has not as yet announced his future plans.

Among the out-of-town jewelers who called upon the Milwaukee trade recently were: William Calkins, Waukesha; F. H. Coburn, East Troy; F. P. Beswick, Racine, and John Armbruster, Cedarburg.

The regular monthly meeting and dinner of the Milwaukee Jewelers' Club was held, June 9, at the Blatz Hotel, when arrangements were made for the annual meeting of the Wisconsin Retail Jewelers' Association, July 20, 21 and 22

Harry Martin, of Green County, a well-known pearl gatherer, is busy on the Clam river near Chippewa Falls. Mr. Martin has hunted pearls in Wisconsin for the past 20 years, and has been very successful. In 1905 he found one weighing 68 grains.

Nelson & Anderson, Neenah, are displaying a handsome diamond ring which will be presented to the carnival queen on June 24, when the firemen's street fair and carnival will be held. Citizens are now voting to select the young lady for the honor.

Samuel W. Klass, Oconto, is enlarging his store by the erection of an addition 20 by 28 feet. The interior of the establishment will be thoroughly remodeled, and Mr. Klass expects to install a complete line of new fixtures in the near future. The jewelry stock will be enlarged, and the store will be one of the finest north of Milwaukee.

The committee of the Wisconsin Retail Jewelers' Association for the examination of watchmakers has completed the series of questions which will be submitted to candidates, and it is expected that the list will be forwarded to jewelers at once. Considerable interest has been taken in the movement by jewelers all over the State, and indications are that the plan will be entirely successful.

David Goldman, proprietor of two retail stores in this city, has moved his wholesale business from Chicago to Milwaukee, where it has been located in the Caswell block, the location of Mr. Goldman's new downtown retail store. The change was made in order that Mr. Goldman might give his personal supervision to the business. Herman Shapiro, who had charge of the business at Chicago, is still managing it.

Gustave Keller, Appleton, president of the Wisconsin Retail Jewelers' Association, has been elected a delegate to the international convention of the Catholic Order of Foresters, to be held at Montreal, Can., in August. The Wisconsin delegation will seek to have Mr. Keller elected secretary of the national organization, and a movement to launch his candidacy for the important place has been given plenty of support.

W. H. Warnke, of W. H. Warnke & Co., and Louis Kuesel, of Kuesel Bros. Co., are on the annual trip of the Merchants' and Manufacturers' Association of Milwaukee, an organization of which both are prominent members. This year's junket is being made to Michigan, and includes a trip by boat from Milwaukee to Ludington, Mich., thence by rail down the western coast of Michigan. Both Mr. Warnke and Mr. Kuesel are calling on the jewelry trade en route.

Three hundred jewelers are expected to attend the annual convention of the Wisconsin Retail Jewelers' Association, which will be held in Milwaukee, July 20, 21 and 22. The entertainment committee appointed at the recent meeting of the Milwaukee Jewelers' Club to receive the convention visitors included Charles Kuesel, E. Maas, W. J. Bozzhardt, O. Bingenheimer, J. Krieger, A. Hoffman, B. Thien, A. Hentschie, J. Meacham, H. Zwergel, F. Bucge, George De House and Mmes. W. H. Noyes, H. Stouthamer, E. F. Rohn, H. F. Stecher, A. J. Stecher, A. J. Stoessel, F. Wilde and F. Thompson. The St. Charles Hotel will be the headquarters of the convention.

New Orleans, La.

David Goldstein will remove to a new store on St. Charles St.

Leonard Krower was a recent visitor in New York, attending the convention of the National Wholesale Jewelers' Association.

Chas. Greenberg & Co., formerly in the Morris building, has rented quarters in the A. M. Hill store, and has equipped it with new fixtures, etc.

Louis Haussman was in attendance at the annual session of the Mystic Shriners at Louisville, Ky. Gabe Haussman will sail for Europe, Aug. 1.

E. J. Garsia and M. Dorenfield, representing Leonard Krower, sailed June 6 for Porto Rico and other West Indian points, looking after the trade in that section.

Coleman E. Adler is preparing to open his magnificent store on Canal St. The first floor will be entirely devoted to jewelry, while the top floor, reached by elevator, will be given over to art and silverware. He is also putting up a building in rear of the store which will be used for manufacturing purposes.

Cincinnati.

John Gerwe, of Frohman & Co., is the proud father of a new baby boy.

E. Richter, of Richter & Phillips, enjoyed the past week with the Shriners at Louisville, Ky.

Arthur Motch, Covington, Ky., is arranging to leave soon on a two or three-months' tour in Europe.

"Nate" Hahn, of Lindenberg, Strauss & Co., has left on a pleasure trip, including the Great Lakes and Canada.

A. Herman, Lee Loeb and Mayo Loeb, of Herman & Loeb, have started on their respective trips south and west.

H. I. Jacobson, of A. & J. Plaut, has departed on a two months' business trip among his southern customers.

Harry Schmidt, of Thoma Bros., and Charles Reinstaller, Central Ave., are making a short sojourn at Bond's Ferry.

Col. Sol. Gilsey, of S. & H. Gilsey, has returned from Chicago, where he was negotiating for a large piece of property.

Mr. Sickles, secretary for the Eastwood-Park Co., stopped here on his trip west, which will run as far as the Pacific slope.

Harry Roth, of Lindner & Co., and Miss Mary Baur, of Price Hill, will be married, June 16, in the St. Lawrence Church, Price Hill.

Frank Westhoff, of the Oskamp-Nolting Co., was in New York attending the National Bowling Tournament, held there recently.

Joseph Noterman, of Joseph Noterman & Co., and his wife spent last week in Louisville, Ky., attending the Shriners' conclave.

C. F. J. Bene, formerly of Bene, Lindenberg & Co., will leave, July 15, on the *Prinz Frederick Wilhelm* for Europe, where he will stay about two months.

R. A. Vaupel, of the M. Schwab Jewelry Co., was called to Nashville, Tenn., on account of the serious illness of his mother, Mrs. Christina Vaupel, who died later.

The local jobbing trade feels gratified that A. G. Schwab of this city was elected president of the National Wholesale Jewelers' Association, at its annual convention in New York, Thursday.

The Clemens Oskamp Co. has put up one of the $1,000 McClintock & Loomis street chime clocks. Only one of these clocks is allowed to be placed in each large city and two in the largest cities, such as New York.

C. F. Schmidt, of Thoma Bros., and Miss Catherine Varmohr, of this city, will be married, June 23, and will spend their honeymoon in Yellowstone Park. Harry Dieters, of the above house, and family leave this week for a two-weeks' stay in Boston, Mass.

Out-of-town jewelers here, the past week, buying stock included: Andrew Anan and A. Wahlrab, Dayton, O.; Herman Smith and wife, Parkersburg, W. Va.; E. K. Maas, Atlanta, Ga.; George Hornburger, Lawrenceburg, Ind.; Chris Hewig, Evansville, Ind.; C. G. Schlenker, Eaton, O.; W. L. Belcher, Lumber City, Ga.

Fox Bros & Co., on the strength of the improvement in the diamond business, have enlarged their diamond-cutting plant, put in new machinery and a new force of 25 diamond cutters. They have just received a large shipment of rough diamonds direct from the London syndicate, purchased by Burton Fox, of the above firm, who has been in Europe the past two months buying goods.

Lillie Carroll, who sued Edward Simper, Dec. 1, 1904, for $2,500 damages, has been given a verdict by the Circuit Court for $300. The trial jury some time ago granted a verdict for $500, but the case went on appeal to the Circuit Court, which handed down a decision, June 9, finding no error, but holding that in the absence of malice the verdict was excessive and reduced it to $300. It will be remembered that a young woman is said to have called at Mr. Simper's store on Vine St. to look at rings. While she was looking, Mr. Simper missed one from the tray and made the remark that one was missing. The woman took the remark to herself and became very indignant. Mr. Simper says he tried to explain that he had not accused her at all, but did not know what had become of the ring. The woman, after sending for a girl friend, insisted so on being searched that she was taken to the House of Detention, where a search was made. No ring could be found, and the suit then followed.

Kansas City.

W. T. Peters, Eureka, Kans., has purchased a new automobile.

H. J. Norton, of the C. B. Norton Jewelry Co., is on the jury this week.

C. B. Norton, of the C. B. Norton Jewelry Co., is on a trip to New York.

George Taylor, with the Woodstock-Hoefer Watch & Jewelry Co., is in from the road for a few weeks.

Robert Smart, a jeweler and stone setter, has been added to the regular force of the Hassig Jewelry Co.

Leslie White, with D. B. Ward & Co., is spending his vacation visiting relatives in northeast Missouri.

L. Meyer, president of the Meyer Jewelry Co., has just returned from a short visit to Chanute, Kans.

Wm. J. Ward, 703 31st St., is to leave the city, early in July, to take a long vacation for the benefit of his health.

T. S. Terry, who sold his retail jewelry store in Downs, Kans., some months ago, is opening a new store in Nevada, Mo.

E. B. Wiser, of the Porter & Wiser Jewelry Co., leaves, July 3, for a combined business and pleasure trip to New York.

Chas. A. Ball, for a number of years in the retail jewelry business in Hennessey, Okla., is now located at Pomeroy, Wash.

C. I. Lee, Kansas City, Kans., is very anxious over the condition of his wife, who was stricken with paralysis a few days ago.

Otto Knaul, with the Woodstock-Hoefer Watch & Jewelry Co., is just moving into a new home which he has erected in this city.

Frank Bangs and J. H. Whitney, with the Edwards & Sloane Jewelry Co., left, last week, for a vacation trip to Estes Park, Colo.

W. B. Hamilton has been doing some buying in this market for a new jewelry store which he is just opening in Hobart, Okla.

E. L. McDowell, Arkansas City, Kans., and wife, passed through this city, last week, on their way home from a no[rth]ern outing.

John B. Dickey, Newton, Kans., h[as] turned from a trip to western K[ans]as where he closed several importan[t] real estate deals.

A. J. Carruth, Herington, Kans., h[as] been in the city several days. He recen[tly] turned home after a trip of several [months] in California for the benefit of his h[ealth].

Bustard & Cook have been succee[ded] the jewelry business in Frederick [Okla.] by Gilpin & Cook. Mr Bustard w[ill] tinue with the new firm as wat[ch]

Word came to this city that J[os.] Willeke, daughter of Jos Willek[e] time retail jeweler of Springfield[, Mo.] to be married, June 24, to F[red] Wasey.

George Tanner, who was [for] the Harris-Goar Mfg Co., and [has] been in the Indiana building, [will] open a store in one of the st[ores] the Argyle building.

George H. Edwards, of the Ed[wards] Sloane Jewelry Co., and wif[e] been in New York attending t[he] of the jewelry jobbers, will stop at [Niagara] and other points of interest o[n the] home.

J. M. Scott, of the Woodstock [Hoefer] Watch & Jewelry Co., is taking h[is] tion, and is spending the time on a trip in the neighborhood of N[ew] Next week Chas. Thistle, of the [same] will visit the same section.

S. H. Horner and wife are in t[own] this week. Mr. Horner was f[or]m the retail jewelry business in [Ottawa], Kans., and was in the wholesale business in New York for sev[eral] He is now located at El Reno, Ok[la.]

Lon. Williams, Wichita, Kans., panied by his wife and daughter, through the city, last week, on th[eir] to Annapolis, Md., where they w[ill] the graduation exercises, as the s[on] family is finishing his course in t[he] Academy.

The following jewelers fr[om] rounding country called on the trade city during the past week: Le[on] of J. A. Mosher & Son, Burling[ton] T. S. Terry, Downs, Kans., M. L. of the M. L. Bishop Jewelry C[o.], more, Okla.; Reuben Goodh[ue], borg, Kans.; A. F. Woolson, Hut[chinson] Kans.; I. E. Pettitt, Downs, Kans.; Huey, Excelsior Springs, Mo.; R. [Whit]ney, Esbon, Kans.; F. E. Pirtle, Grove, Kans.; E. L. McDowell, [Arkansas] City, Kans.; J. O. Van Voorhies, [Oswe]mie, Kans.; W. A. Kirkham, Leave[nworth] Kans.; Sam Friedberg, Topeka, Kans.; B. Van Ness, Mound City, Kans.; Stott, Paola, Kans., and F. W. Swe[et] Topeka, Kans.

S. M. Snider, Durham, N. C., [has] succeeded by Snider, Umstead C[o.], company has taken over the bu[sines]s Mahler's Sons, of that place.

W. G. Shane, Chisholm, Minn., [is] to leave with his family for G[rand] Mich., where he will continue [in] Mr. Shane has disposed of his int[erest] Chisholm to Tripp & Klass, of [Hib]bing, Minn.

Los Angeles.

m I. Kinney, 607 S. Spring St., is the
v ther of a new baby.
Visbaum, Hanford, Cal., has been
in a short time in this city.
F Schwarzkopf has gone on a busi-
tr to Honolulu, taking with him all
u le lines.
holesalers now close at one o'clock
t day, and will continue to do so
g June, July and August.
nd B. Cohn, of the Government
Gice, Main St., and Miss Delphine
ts city, will be married June 23.
Stirling, of the material depart-
the E. W. Reynolds Co., has
nt among the firm's customers on

G. Stone, 330 S. Broadway, who
eation in art, has just completed a
painting, which he has given the
"The Tired Model."
town jewelers in this city, re-
cluded: J. L. Foote, Fullerton;
eld, Anaheim; E. H. Smith and
ff, Orange; Geo. F. Schaal, Wins-
n
inger, manager of the jewelry de-
in Hamburger's store, has gone
buying trip, to be gone about six
Mr. Homer, his assistant, is in
aring his absence.
. Penniman has returned from
Hot Springs, where he went to
, after suffering an injury in an
e accident. He still walks with a
expects to start soon on a busi-

velry department of Hamburger's
been moved to a central position
st floor. It now covers a space of
square feet and contains nearly
f showcases. All departments are
ct from one another.
Kinney, who recently won a suit
e Maryland Casualty Co. for the
st by him through burglary, nearly
ago, has learned that the com-
ying to secure a new trial. Fail-
s, it will appeal to a higher court.
Bailey, whose stock was recently
by fire, is still doing business
ited conditions in rooms on the
r of the Grant building, above
ery Bros.' store. A settlement
insurance company has not yet
cted.
, who has acted as traveling sales-
some time past for the J. P. Traf-
has resigned his position on ac-
ill health. On two different
he has been taken seriously sick
the road, and has decided now to
t and recuperate.
Gruber, until recently with the E.
olds Co., as local salesman, has
Newton Moore to the National
f the Shriners at Louisville, Ky.
bing he resigned his position with
olds Co. Mr. Moore and he will
their journey to New York and
nd expect to be gone five or six

Valter is now fully settled in his
at 729 S. Broadway. While the
ot as large as his former place of
on Spring St., it is a very at-
tractive one and is located in a section that is rapidly developing. E. Steinman, the optician who was with Mr. Walter on Spring St., is again with him in the new location.

The Los Angeles Gem Co. has just secured mining property on which a stone entirely new to the lapidaries has been found. The stone is similar in general color to jade, with black matrix. It runs eighth in hardness, and promises to be a very valuable addition to the known gems of Southern California. E. F. Peck, president of the company, is about to start to New York with specimens of the stone.

Omaha.

Fred Stitt, Carson, and A. H. Hastings, Arcadia, Neb., were in this city, last week, purchasing stock.

W. R. Alden, Hyannis, Neb., was in the city during the past week attending the Masonic Grand Lodge.

Albert Edholm has relinquished the Union Pacific R. R. watch inspectorship and has been succeeded by Fred Brodegaard & Co.

George Ryan and his son, Harry, spent a few days in camp at Ashland, Neb., visiting Mr. Ryan's son, Herbert. Others visiting the camp were Mrs. C. S. Shook and J. L. Jacobson.

H. A. Greenblatt, of Harry Greenblatt & Co., will leave the latter part of the month for an extended trip to the coast, where he will join his wife in Seattle, Wash. From there they will continue their trip down the western coast, returning by way of Salt Lake City.

Curtis Lindsay, son of S. W. Lindsay, jeweler, who was an honor student in the Omaha High School, 1905, president of the class and captain of Company C, was graduated from Armour Institute, Chicago, May 28, with the degree of bachelor of science, and elected a member in the honorary fraternity of Tau Beta Pi.

The largest and most interesting meeting of the local jewelers' club was held Thursday evening when plans for the convention, to be held Aug. 2-6, were outlined. As the time draws near the jewelers are becoming more and more enthusiastic and are doing everything to make the meeting a success. The jewelers are anxious that the manufacturers and jobbers respond as quickly as possible and reserve their exhibit space, as the time is short and much outside work has to be accomplished.

It is the general impression in Omaha that a great many jewelers will visit the Seattle Exposition, and will stop over in Omaha, attend the convention, and see the city. The jewelers' club is enthusiastic over the fact that all attending the meetings in Convention Hall will be obliged to pass through the exhibit room, which is the large, light dining room of the Rome Hotel, the convention headquarters. The exhibit room will be thrown open to exhibitors, delegates to the convention, visiting jewelers and friends. One night will be devoted to the public.

Van Allen & Wilkinson, Eastman, Ga., recently added an optical department to their business.

Pacific Northwest.

When the new City Hall at Georgetown, Wash., is completed, a clock will be installed in the tower that has been planned.

Fred Carlquist, Turlock, Cal., has left for a visit to the Alaska-Yukon-Pacific Exposition at Seattle, and while away will visit the most promising towns in the northwest with the idea of settling there.

The petition of A. A. Woelfel to install an electric clock in front of his place of business in the Zimmer block, at Centralia, Wash., has been acted upon favorably, and the new clock will be ordered at once.

E. J. Jaeger, Portland, who found a lusty infant which had been left on his doorstep, a short time ago, and who decided to keep the baby, was given a stag stork party recently and a number of baby presents were showered upon him.

B. E. Smith, who committed a daylight robbery of the store of Chas. Hinges, Salem, Ore., April 27, has been adjudged sane by two members of the Lunacy Board, but the other member refuses to sign the majority report. A strenuous effort is being made by Smith's relatives to keep him from the penitentiary.

Alex. Lange, a pupil in the public school of Portland, Ore., has built a beautiful clock case of solid mahogany, and this will be shown in the exhibit of school work at the exposition now open at Seattle. Young Lange is but 14 years of age, and is taking manual training work in connection with his other studies at school. In addition to making and carving the case the youthful artisan put in the works and regulated the timepiece.

Minneapolis and St. Paul.

H. T. Hindt, St. Louis, was in Minneapolis, last week, en route to Grand Forks, N. Dak.

H. Bockstruck, St. Paul, was one of the incorporators of the Humor Realty Co. of that city.

A. N. Anderson, Minneapolis, recently took his wife to the hospital to undergo an operation for appendicitis.

R. W. Kelner, Clark, S. Dak., has gone for a visit to the Alaska-Yukon-Pacific Exposition, at Seattle, Wash.

H. H. Hansen, who lately started in the retail business at Moorhead, Minn., was a visitor to the Twin Cities, last week.

T. H. Weld and A. E. Paegel, Minneapolis, attended the annual session of the Imperial Council Nobles of the Mystic Shrine, at Louisville, Ky., last week.

The auction sale of the John D. Bodfors stock, 304 Nicollet Ave., Minneapolis, has been discontinued and the stock is being offered in bulk by the trustees.

The Summer convention of the Minnesota Retail Jewelers' Association will be held in Minneapolis, July 20, 21 and 22. The last day will include a trip to Lake Minnetonka and a tour of the lake.

Recent out-of-town jewelers in the Twin Cities were: E. O. Tostenson, Sisseton, S. Dak.; A. Sherdahl, Montevideo, Minn.; R. W. Kelner, Clark, S. Dak.; Chas. Swedberg, Hopkins, Minn.; Mr. Feinberg, Brownton, Minn.

St. Louis.

S. Ruby and wife have returned from French Lick Springs.

F. H. Ryer, of F. A. Ryer & Co., Kansas City, is in this city on a pleasure trip.

Jacob Lowe, of J. Lowe & Co., Monroe, La., is here on business and pleasure.

Walter Emling, 2218 Cherokee St., is recovering from an attack of appendicitis.

Retail jewelry stores will be closed on Saturday afternoons during July and August.

H. W. Kellersman, of the Eisenstadt Mfg. Co., is taking a two weeks' pleasure trip up the Mississippi River.

R. F. Reeves, president of the Reeves-Kemper Jewelry Co., has returned from New York, where he spent two weeks.

Adolph Umbrecht, formerly with the Bauman-Massa Jewelry Co., is now city man for the Brooks Jewelry & Optical Co.

The Depasse Mfg. Co., New York, has notified St. Louis jewelers that C. M. Davis will hereafter represent the firm in St. Louis.

William Weidlich has returned from a trip to Chicago. His brother, E. C. Weidlich, stopped here on his return from a trip to the coast.

Ferd. Chlanda has moved his store from 1835 S. 12th St. to Park Ave. and 11th St. He has a larger and more attractive store in his new location.

Joel Friede, vice-president of the Eisenstadt Mfg. Co., has gone to Memphis, Tenn., on a pleasure trip. accompanied by his wife and daughters.

T. G. Burkhardt, Jefferson City, Mo., was here during the week replenishing his stock of jewelry and making arrangements to purchase an automobile.

O. K. Steuwer, southwestern representative of the Eisenstadt Mfg. Co., who returned a few days ago from a pleasure trip to Memphis, is confined to his home by illness.

The case of the Des Moines *Daily News* against the Smith's Credit Jewelry Co., that was pending before Justice Sanders, has been settled. The suit was on an account for $125.21.

S. E. Bamber, secretary of the Hess & Culbertson Jewelry Co., has returned from Asheville, N. C., where he attended the annual meeting of the Travelers' Protective Association.

I. N. Hahn and J. S. Ballard, buyers for the S. A. Rider Jewelry Co., are back from an eastern buying trip. They spent a week in Providence and Attleboro and two weeks in New York.

Theodore Norpoth and F. J. Platte, Missouri and Illinois representatives of the C. R. Hettel Jewelry Co., have returned from their territory and will spend three or four weeks in this city.

Frank B. Weidlich is closing out the stock of his jewelry store at 1012 Hodiamont Ave., with the intention of associating himself with the Weidlich Bros. Mfg. Co., of Bridgeport, Conn.

Sol. Summerfield, E. M. Russell, C. F. Kardell, H. F. Overmiller and C. F. Scharlott, with the Furstenwerth-Uhl Jewelry Co., are getting ready to go out in their different fields next week.

H. Estinghausen, proprietor of the Attleboro Jewelry Co., will leave the latter part of the week for Seattle. After seeing the exposition he will take a trip to Alaska. He will be gone three months.

J. F. Hines will represent William Weidlich & Bro. at the Illinois State convention to be held at Peoria, June 30. He has been living at Grand Forks, N. Dak., but within a week will move his family to St. Louis.

Al. T. Wolff, who represents the Elliott Jewelry Co., in Texas, and Joseph B. Moore, who travels for the same company in Colorado and Kansas, have come in. They were out two months and had successful trips.

St. Louis creditors of H. W. Thompson, Muskogee, Okla., have received notification that William T. Cohenour proposes to take over the business and assume the obligations. Mr. Cohenour is a director of the Oklahoma State Bank.

Julius Newman, of the Aller-Newman-Wilmes Jewelry Co., has so far recovered from an injury received in a fall at Chilicothe, Mo., two and a half months ago, that he is able to resume his traveling. He left Saturday for northern Missouri.

In the case of Sam Gold against the S. Pian Time Payment Jewelry Co., pending in Judge Grimm's division of the Circuit Court, the demurrer of the defendant to the plaintiff's amended petition has been overruled. The case is a libel proceeding.

The big excursion steamer *City of Alton* has been engaged by the Retail Jewelers' Association of St. Louis for the river trip to be given Tuesday evening, June 22, in honor of the visiting delegates to the State convention. The start will be made at 7 P. M.

Edward H. Meier and Jesse H. Cummings, traveling representatives of the St. Louis Clock & Silverware Co., are taking their vacations. Mr. Meier will spend two weeks in Chicago and Mr. Cummings will take a trip to New York. On their return they will get ready for their Fall trips.

Ike Falkenburg, of the S. A. Rider Jewelry Co., and E. M. Weigler, of Felstenthal Bros. & Co., Chicago, whose home is in this city, attended the Southeastern Missouri Drummers' Association meeting at Caruthersville, Mo., last week. Mr. Falkenburg was presented with a burro on account of a threat made by him to organize burro trains if the railroads did not give better service. To show that he was game he rode into the meeting on the back of the burro.

H. L. Hollister, formerly with Mermod, Jaccard & King Jewelry Co., and the F. W. Drosten Jewelry Co., has joined the sales force of William Weidlich & Bro., and will start on his first trip next week. He will travel in Missouri and Illinois. H. D. Washholder, Texas representative of the firm, came in last week and will go out next week. J. E. Durick, who formerly had the Texas territory, will hereafter travel in Wisconsin and Minnesota.

A partial examination into the affairs of E. T. Gotsch took place before Referee-in-Bankruptcy Coles, during the week. Chase Morsey, the receiver, appointed at the instance of the Eisenstadt Mfg. Co., has so far only located a small part of the stock that was carried by Gotsch at 4102 Olive St. Gotsch was present at the hearing. He claims to have sold part of the stock he had pawned part of it. Creditors of the are not hopeful of realizing much on the receivership.

E. E. Seaman, formerly with the Ring Co., Buffalo, N. Y., is now with S. A. Rider Jewelry Co. He will shortly for his first trip to Tennessee Mississippi. E. E. McGuire, who is the Rider company from Detroit, will up the Oklahoma territory with W. der. The other Rider salesmen—Falkenburg, E. L. Falkenburg, H. berg, E. E. Richards, A. W. Engle and E. C. Elliott—are getting to go out into their territory.

Among the out-of-town jewelers city, during the past week, were: Longnecker, Winchester, Ill.; H. J. Fort Smith, Ark.; C. E. Hendrix, City, Ill.; L. Watkins, of C. L. Co., Harrison, Ark.; Fred Sim ville, Ill.; William Westphal, St. Mo.; Roy Goulding, Alton, Ill.; M ericks, Monroe, La.; H. W. Foerste ville, Ill.; F. C. Hartleb, Belleville H. Bauer, Alton, Ill.; J. F. Schae tralia, Ill.; Lon Williams, Wichita.

The will of the late Detlof N werth, which has been filed for assures the continuance of the werth-Uhl Jewelry Co. by provid the stock held by Mr. Furstenwert company shall be kept intact as lon wife lives. All the household g carriages, etc., are given to the wi lutely. The will directs that the from the jewelry stock shall be pa wife quarterly. If she should rem income is to be divided among the t dren. At the death of the wife on the stock is to be given to the ol John D. Furstenwerth, and he is to privilege of purchasing the other i or any part thereof within 90 days value and he may take five years for it, on depositing the stock as c The other four children are each t fifth of the stock or the equivalent Uhl, one of his partners, is made without bond. Until the regular the election of officers in Februar President Arthur Uhl will be a t of the concern. John Furstenwert on the road for the company.

Pacific Coast Notes.

A. Protsch, Redondo, Cal., has pleted the installation of a town that place.

A. R. Ransch has moved his Willows, Cal., to a more suitable and is now to be found in the office, on Tehama St.

Pollak Bros., Redlands, Cal., h posed of their optical department Washburn, and will hereafter dev entire attention to their jewelry

The Montezuma turquoise m Sodaville, Cal., has been sold by Petry to Adolph Woltzen and K mer. The gems will be shipped Angeles and polished there.

H. C. Harris, Highmore, S. D disposed of his stock to L. B. Hus

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

DESIGNER for jewelry desires position. Address "O., 706," care Jewelers' Circular-Weekly.

YOUNG GIRL desires position as stenographer and typewriter. F. Maxwell, 238 E. 33d St., New York.

A FIRST CLASS watchmaker desires a permanent position. "M. N., 628," care Jewelers' Circular-Weekly.

POSITION wanted as head watchmaker, with an up-to-date firm. Address "M. S., 584," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler, designer and setter desires permanent position. Address "C. D., 651," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, with own tools, desires position; New York State preferred. M. Cohn, 1382 Boston Road, New York.

WATCHMAKER, good workman, wants position; age 30, married, abstainer; excellent references. Address "F. T., 705," care Jewelers' Circular-Weekly.

YOUNG MAN, 20, now employed, would like a position with the wholesale trade; best of references. "Y., 696," care Jewelers' Circular-Weekly.

YOUNG MAN, 20, will accept any salary from a firm that will show me a future; employed at present. "M., 695," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker and jeweler, with American tools, wishes position of any kind at once. Address B. Edelson, care Silverman, 336 E. 5th St., New York.

FIRST CLASS engraver, jewelry repairer and setter, with 15 years' experience, desires position; will go anywhere. J. Schultz, 77 Washington St., Hoboken, N. J.

GOOD WATCHMAKER and jeweler, with school and practical experience, desires position by June 25, in Ohio, New York or Pennsylvania. F. P. Root, Albion, N. Y.

YOUNG MAN, jewelry salesman, desires position; eight years' experience; best of recommendation; retail store preferred. Address "I., 607," care Jewelers' Circular-Weekly.

WANTED, position by good watchmaker and fair engraver; good man on railroad work; samples of engraving; $30 a week. Address "G., 589," care Jewelers' Circular-Weekly.

SALESMAN, with long established trade in the south and west, is open after July 1 for position; highest references. Address "W., 654," care Jewelers' Circular-Weekly.

YOUNG MAN, practical in all branches of jewelry business, desires position as estimator or foreman of repair shop or factory. Address "J. C.," 141 E. 56th St., New York.

SITUATION as foreman or at bench, capable of managing help; 30 years manufacturing jewelry in eastern shops; west or south preferred. "X., 441," care Jewelers' Circular-Weekly.

EXPERT watchmaker and salesman, with fine bench and tools, desires change; with present firm three years; larger Texas cities preferred; don't answer unless you want fine ability and sober habits; less than $30 per week not considered. Address "Alabama, 652," care Jewelers' Circular-Weekly.

ONE OF THE BEST watch repairers of the world wants a permanent position at $25 per week; now, do not all answer at once. "Paragon," Mansion House, Boonton, N. J.

ENGRAVER and designer wishes permanent position; A1 on heraldry and monogram work on gold and silver; salary, $22 per week. Address "C. D., 693," care Jewelers' Circular-Weekly.

A1 watchmaker and salesman open for position; prefer California, Washington or Oregon; nothing less than $25 per week considered. P. M. Davies, 1445 California St., Denver, Colo.

FIRST CLASS engraver, jeweler and assistant watchmaker, 15 years' experience; A1 references; samples of engraving; by July 1. Address "East, 679," care Jewelers' Circular-Weekly.

A GOOD JEWELER, diamond setter, plain engraver, assistant watch and clock repairer and good all around man, desires permanent position; best references. "H., 692," care Jewelers' Circular-Weekly.

WATCHMAKER or second man, by active, refined young man, who can wait on trade; five years' experience and first class workman; fine tools; references. "East, 595," care Jewelers' Circular-Weekly.

WANTED, a position as bookkeeper, young lady, 22 years, single, five years' experience in one store; also typewriter; can furnish best of reference. Address "M. S.," 29 9th St., N. E., Washington, D. C.

THOROUGHLY COMPETENT Swiss watchmaker on all kinds of watches, 18 years' experience; repair five to six watches a day, first class work; best references. "Repairing, 689," care Jewelers' Circular-Weekly.

TRAVELER: $30 weekly salary, will secure a reliable and faithful man who can make good with any line pertaining to the jewelry trade; will travel anywhere desired. Address "S., 567," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and fine engraver of 22 years' experience, wants position in central States; do not repair jewelry; $20 per week; A1 references from large firms; good appearance. Address "H. A., 681," care Jewelers' Circular-Weekly.

YOUNG MAN, with established trade in Philadelphia, Baltimore, Washington, Boston and New York City, is open for a position with A1 silverware manufacturer; best of references. Address Box "W., 688," care Jewelers' Circular-Weekly.

SAMPLE MAKER and designer, thoroughly experienced in everything connected with manufacturing of jewelry, well able to take charge of shop, wishes situation; best of references furnished. "Foreman, 672," care Jewelers' Circular-Weekly.

EXPERIENCED jewelry salesman, with many years' acquaintance with the best retail jewelry and department store trade in New York City and vicinity, wants manufacturers' lines on commission. Address "A. A., 684," care Jewelers' Circular-Weekly.

POSITION WANTED by watchmaker, optician and salesman, thoroughly competent, age 27, neat appearance, capable of taking charge of either department; if in need of a first class man address "Toric, '09," 920 Estes Ave., Rogers Park, Chicago, Ill.

SITUATION WANTED by young man as assistant watchmaker; have worked for past year under one of the best horological men in the country; can make new jewelry, also repair and do plain engraving. Address "E. J. F.," 1033 Wilstack St., Cincinnati, O.

POSITION WANTED as second watchmaker, can do jewelry repairing and common engraving; I am steady worker and have no tobacco or liquor habits; age 24 years; can furnish good reference; I have all my own tools. "P., 668," care Jewelers' Circular-Weekly.

PLATER, colorer, expert on jewelry, mesh bags, novelties, silverware, can make and work all solutions, able to do small repairs and capable of taking entire charge of shop; willing to leave New York City; highest references. "Executive, 680," care Jewelers' Circular-Weekly.

WANTED for the Pacific Coast, one or two good lines to sell on commission, direct from the manufacturer to the retailer in territory west of Denver; am well known in that territory and can furnish satisfactory reference. Address H. E. Heacock, care J. H. Lacroix, 35 Malden Lane, New York.

STRICTLY first class watchmaker an graver, with best of references, des nent position; competent to take er of watch department; have full se salary, $30 per week; prefer south o dress A. E. Shawalter, 6 E. Main field, O.

A FIRST CLASS watchmaker, experie justing, manufacturing and repairing American and Swiss watches and c position in Boston or vicinity as ta of repairing department; referenc given on inquiry; security can also Address "Reliable, 605," care Jewele Weekly.

A THOROUGHLY practical and comp maker of 24 years' experience, desi permanent position with a first class competent to take full charge of r ment, expert in watch repairs, exp railroad and complicated work; g practical optician for 12 years, g fine engraver; salary, $30; bes 697," care Jewelers' Circular W

Side Lines Want

WANTED, some good specialty to retail jewelry trade on the Pacific side line on commission. Address care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, honest jeweler and engra Address Carter-Allen Jewelry Co., S

OPTICAL workman, young man first class references required. N New London, Conn.

WANTED, salesman on commiss n of novelties in imported jewelry 657," care Jewelers' Circular-Week

WATCHMAKER and jewelry repa can wait on trade; $12 to start sary. E. J. Avery, Grand Have , M

ASSISTANT WATCHMAKER f r months; salary, $15 to $18, acc Apply to Perry & Stone, New Lo

WANTED, at once, a first class wa all around man, who is able t our jewelry department. H. S Tama, Ia.

WANTED, salesman to call on the of New York State and New Jerse line of watch cases. Address "C Jewelers' Circular-Weekly.

SALESMAN, experienced in high gr mountings, on commission and s consider partnership with the ri 677," care Jewelers' Circular-Week

AT ONCE, first class watchmaker a must be reliable; give references. s graving; permanent position to ri salary. Greenwald & Adams, Tucs

WANTED, a first class modeler for s ware; steady work and a good pos man; none but the best would b Address "T. H., 451," care Jewel Weekly.

WATCHMAKER WANTED; must man, steady, sober and reliable; w week; permanent position to ri first class man need apply. E. Ilert Co., San Antonio, Tex.

WANTED, first class watchmaker, engraver at once. Asbury Park Augustine, Florida, Winters; s g need apply. I. J. F. King Co., Asbury Park, N. J.

A SALESMAN, with experience in store, with good appearance, marr ferred, can get steady position; m recommended. Apply to I. Wa mont Ave., Bronx, N. Y.

WANTED, salesman to carry a line cases on commission; territory, States; must furnish A1 refere acquainted with the trade. Addr care Jewelers' Circular-Weekly.

WANTED, salesmen to sell the n Allwon manicure buffer, a com outfit in one, made in sterling s plate; best novelty ever brought sight. Write United States Spe Broadway, New York.

ELP WANTED.—Continued.

NTED, A1 salesman of experience, s a complete line of jewelry and os diamonds. "L. S., 543," care ewers' Circular-Weekly.

TE an A1 salesman living in New York a ated line of jewelry; must command jobbers as well as department stores, e ght party a good salary will be paid; e erience and last place of employment. es "A., 701," care Jewelers' Circular-ly

AN WANTED; good opening with manu- jeweler for industrious and consci- s orker, commanding good trade in New y, Philadelphia, Baltimore and Wash- ood opportunity for right man with s able references as to character and "B. 694," care Jewelers' Circular-

TED, A1 watch salesman of ex- ece to sell a line of American c s in Missouri, Kansas and Ne- sk to the retail jewelry trade. Ad- ss M., 165," care Jewelers' Circu- Weekly, 501 Heyworth Bldg., ca, Ill.

TED, double entry bookkeeper d to take entire charge of of- ly one thoroughly experienced ling jewelry line and with high- erences need apply; answer ir experience and salary ex- e "Confidential, 698," care e s' Circular-Weekly.

E, jewelry salesman having es- ed trade to carry a solid gold le on 10 per cent. commission; e line sold only to the retail el; none but first class salesman, furnish good references need y address, giving reference, se line being carried and terri- aveled. "L., 682," care Jew- ' ircular-Weekly.

TE, man 25 to 35 years old, ch aker and engraver preferred; t ave at least five years' exper- e t jewelry business; a really h man with some managing t can become interested in a l siness; we can offer an attrac- opposition; don't answer this u ess you know you are above a erage so-called watchmaker; a general history of your educa- e work you have done and t u think you can do and send to aph; it takes 70 days to get swer by mail. Address Box , nila, Philippine Islands.

siness Opportunities.

RYSTORE for sale, established 35 years; e Rosenberg's, 69 Columbia St., New

STORE for sale, with or without e lished 1898. Inquire I. Korper, 45 t ew York.

L jewelry store in Philadelphia; good business; central location and low U569," care Jewelers' Circular-Weekly.

L a good paying jewelry store on one e streets in the city; reason for selling, a. A. Martin, 253 W. 42d St., New

L well equipped manufacturing jewelry cated in Newark, N. J.; bargain to or would sell half interest. "H. H., Jewelers' Circular-Weekly.

FOR SALE, retail jewelry store, live neighborhood, principal avenue in New York City; exceptional chance; good reason for selling. "H., 685," care Jewelers' Circular-Weekly.

GOOD JEWELRY BUSINESS for sale, northwest Arkansas, only jeweler in county; $1,500 investment will make a profit of 100 per cent. per year. "R., 653," care Jewelers' Circular-Weekly.

FOR SALE, a jewelry business with a side line of phonographs and Eastman kodaks; invoice $6,000, could reduce; will trade for clear real estate or cash. Address C. B. Abercrombie, 7111 S. Chicago Ave., Chicago, Ill.

PARTNER WANTED, first class salesman with some capital by an established manufacturer of high grade diamond mountings, or would employ salesman on salary and commission. Address "T., 676," care Jewelers' Circular-Weekly.

A WELL ESTABLISHED pawnship in a growing city of the southwest, the finest climate in United States; it will take $10,000 cash; a great chance for a man with that much capital; I made $25,000 in the last five years in this business; reason for selling, must attend to my mining interest. "U. C., 656," care Jewelers' Circular-Weekly.

10 TO 20 PER CENT. saved by sending your surplus watches, diamonds and jewelry to me; highest prices paid on receipt of goods; bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

PROMISING gem locality; a partner wanted who will invest sufficient capital to prospect and put on the market a very promising gem locality comprising an area of half square mile and being bounded on two sides by high cliffs in which are veins and geodes of good amethysts, smoky and rutilated quartz, rock crystal, sardonyx, semi-opal, chalcedony, onyx, agates, carnelians, jasper and other gem material; in answering give references. Ivan A. Bayley, Box 426, Sydney Mines, Nova Scotia, Can.

OPPORTUNITY to invest in one of the best paying retail jewelry business in the most promising cities in the northwest; party in position to take active working interest desired; answers must give name and address, also the amount of cash to invest. "D. D, 671," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

Wanted to Purchase

WANTED, drop hammer, power rolling mills, clipping presses; must be in first class condition. Kennedy-Brown Advertising Co., Jacksonville, Fla.

To Let.

FOR RENT, a very desirable, light shop, six seats, all complete with safe and machinery; ready by July 1. Apply Room 405, 102-104 Fulton St., New York.

For Sale.

A GOOD watchmaker's bench, tools and material to sell at a bargain; failure of eyes and health reason for selling. 211 S. Madriver St., Bellefontaine, O.

GENEVA RETINOSCOPE, $35; trial case, $25; Loring's ophthalmoscope, $5; Sweedish electric vibrator, $5; Gray's anatomy, $3. M. G. Harley, 708 Main St., Dubuque, Ia.

FOR SALE, a genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "A. G., 510," care Jewelers' Circular-Weekly.

SMALL BARGAIN lot gold and gold filled spectacle and eyeglass frames, mountings, chains, lorgnettes, etc., at 25 per cent. less net cash cost, must go, closing out. Meyers, 142½ S. Fitzhugh St., Rochester, N. Y.

FOR SALE, plain ring rolls, 2¾ x 4 inch, power or hand; square wire rolls, 2¾ x 4, power or hand, geared pressure screws; both mills made by W. W. Oliver and in perfect condition. Address J. W. Spence, Racine, Wis.

FOR SALE, one six-volt Hanson & Van Winkle dynamo, one power draw bench, two double head polishing lathes with zinc lined tray-bench and dust collector complete; also one American Gas Furnace Co.'s positive pressure blower No. 1; all little used and practically good as new; price reasonable. Taylor & Co., Inc., 47 Chestnut St., Newark, N. J.

FINE mahogany store fixtures; one large fire and burglar proof safe; one fine Seth Thomas regulator; one chronometer; three window cases; five very fine wall cases with base and one glass door to each case, size of cases, 9 feet long, 5 feet high, 2 feet deep, size of base, 9 x 3 x 3, with drawers and marble base; all these wall cases are mahogany with fine, heavy plate glass; also six 12 foot plate glass counter cases, with mahogany counters, marble base; all these cases are comparatively new and in a fine shape; all will be sold cheap. Write at once to Fey Bros., 226 S. Adams St., Peroia, Ill.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

A MANUFACTURING concern operating large plant, having space, capital and competent sales force, will manufacture and market articles of merit in the jewelry line; if you have anything you wish manufacturer or marketed write at once. "X., 633," care Jewelers' Circular-Weekly.

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NEW YORK PARIS



News Gleanings.

The Covington Jewelry Store ceeded Jos. P. Sain, Covington, K

Wm. Riddlebarger & Son, S have added a new plate glass fror jewelry store.

A. L. Norberg, Duluth, Minn., out his jewelry business and will attention to optics.

C. E. Hiett, Lemmon, S. Dak., chased the jewelry stock of Fre Terhune, at Groton.

M. R. Shingler, Wellsville, O., completed extensive improvemen interior of his store.

The Townsan Jewelry Co., M Dak., is now located in a new br ing just north of the hotel.

The Goldin-Levy Jewelry Co., o has been incorporated under the Georgia, with a paid-up capital which it has the privilege of i \$50,000. The company has the officers: President, David Goldin, a watchmaker, but now a proprie Goldin-Levy harness factory Jos. Levy, of Jos. Levy & C and vice-president, Aaron Maltz.

J. W. Barnes, a retail jeweler an ber of the firm of C. P. Barn Louisville, Ky., has the sympath many friends in the jewelry tra death of his wife, Nellie L. Bar died recently at their home 2 lawn Ave., that city. Mrs. Barn years old and passed away suc heart disease. The funeral serv held, June 8, and the interme the Eastern Cemetery.

D. W. Williams, president of Williams Co., Glastonbury, Conn his home on Williams St., in G June 8. The deceased had suffere eral years with Bright's disease b confined to his bed for only a weeks. The deceased was born 1853, and about 1875 began to tak tive part in the affairs of J. B. & Co. When the company was inc he was elected vice-president. iams was a man of a genial a disposition and gained the co friendship of all who came in co him.

Merchants of middle western c been annoyed considerably recen actions of a swindler who preten jeweler and who delivers to the an article of jewelry which h been left with him to be repair merchant's employe. This is alw in the employe's absence, and the collects from 25 cents to \$1.25 c the plea that he is about to go and cannot wait for the employe Of course, when the employe a merchant finds that the whole t swindle and that the pin or oth left is not worth more than 25 c trick was worked in Springfield, year, and when a man named called on one of the victims of l swindle with a similar story, last police were at once notified and taken into custody for peddling without a license. An investigati record is now being made.

PATENT DEPARTMENT

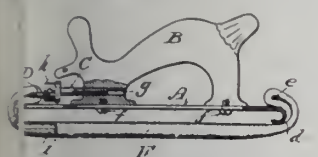
THIS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE BEEN REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF JUNE 8, 1909.

POLISHING IMPLEMENT. HENRY J. ..R, Noblesville, Ind., assignor of one-... Albert J. Grundman, Milwaukee, Wis. ... Sept. 3, 1908. Serial No. 451,494.

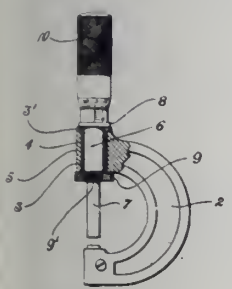
...g implement comprising a plate having ... curvilinear bearing surfaces at both ... an upper recurved loop at one end, a



...nnection with the plate, an adjusting ...ging the handle, a loop loose on the ...shion folded at its ends in said loops ... bearing surfaces.

MICROMETER. ANDREAS NIELSEN, ...rd, Conn. Filed Nov. 2, 1908. Serial ...60,750.

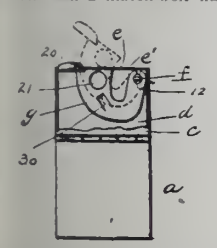
...ination of a bowed micrometer frame ...b at one end, a bushing fitted in said ...ward end of said bushing being sub-...ish with the inner end of said hub and ...d of said hub having a circular flange



...t the outer end of said hub, a spindle-...arrel fitted in said bushing and pro-...an external annular shoulder and also ... threaded portion torward of said ...d a nut engaged with said threaded ...draw said shoulder against said flange, ...hen set bearing against said hub and

...2 COMBINED MATCH-BOX AND ...R-CUTTER. WILLIAM H. WEBSTER, ...rd, Conn. Filed Feb. 26, 1909. Serial ...60,245.

...nation with a match-box having one of



...slotted for part of its length, a cutter ...unted on one wall of the box adjacent ... and adapted to move through said ...d spring-stop on said cutter having frictional engagement with a wall of said box to hold said cutter in any desired position and positive engagement with a wall of said box to limit the opening movement of said cutter.

923,934. SOLDERING-STICK. LLOYD R. BENSON, Ellsworth, Kans. Filed Feb. 18, 1909. Serial No. 478,692.

A soldering flux in solid form containing stearin, rosin, chlorid of zinc and muriate of ammonia.

923,991. CLOCK CASE. WALTER E. MCGRAW, Everett, Mass. Filed April 20, 1908. Serial No. 428,003.

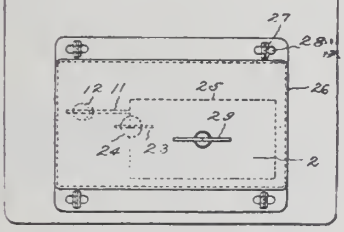
A clock comprising a transparent outer casing having front rear and side walls, a closed top and an open bottom, said front and rear walls provided with aligning openings, a metallic containing shell



mounted in said openings, a design formed on the exterior of the outer casing, the outer faces of said shell lying substantially parallel with the casing exterior and having a highly polished surface reflecting the design on said outer casing.

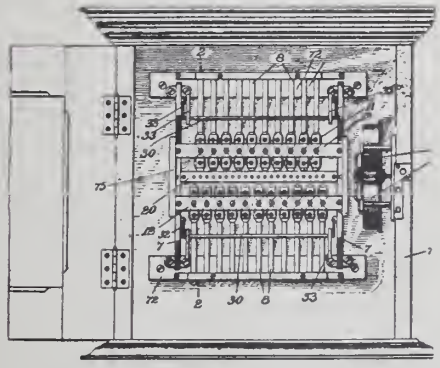
924,127. ALARM-CLOCK. HIRAM P. ARMS, West Hartford, Conn. Filed June 1, 1907. Serial No. 376,797. Renewed Nov. 4, 1908. Serial No. 461,089.

An alarm-clock having a hammer adapted to strike percussive blows, means for moving the hammer at intervals, and a percussive board ex-



tending beyond the clock case and forming a pillow rest, adapted to be struck by the hammer and throw off waves that affect the sense of feeling.

924,441. ELECTRIC WATCHMAN'S CLOCK. GEORGE B. FESSENDEN, Boston, Mass., as-

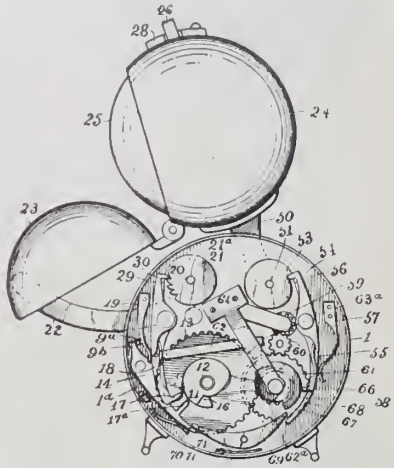


signor to the Eco Magneto Clock Co., Boston, Mass. Filed Nov. 9, 1908. Serial No. 461,727.

In an electric watchman's clock, a plurality of electrically-operated armature-bars, and a return-bar passing over all of said armature-bars and adapted to return the armature-bars automatically to their original position after their actuation.

924,465. PHOTOGRAPHIC APPARATUS. HEINRICH HUBSCHER, New York, assignor of one-half to H. C. Nielson, New York. Filed March 13, 1908. Serial No. 420,915.

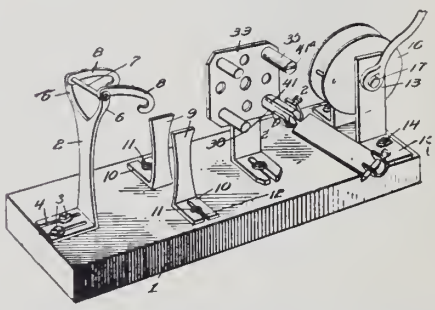
In a portable camera attachment, an automatic time-mechanism and an automatic alarm-mechanism, in combination with a time-exposure mechanism, means for graduating the time exposure mechanism, a casing within which all of said



mechanisms are housed, an exterior bulb-holder, and means for compressing a bulb within the holder.

924,470. CLOCK-REPAIRING DEVICE. GUY F. KELLEY, Somerset, O. Filed Nov. 12, 1908. Serial No. 462,298.

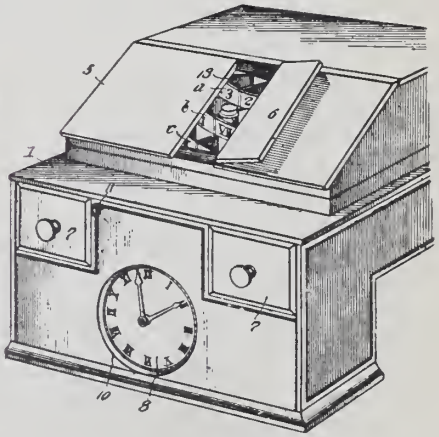
A clock-repairing device comprising a clamp, a



reel, and a spring holder, the holder comprising a plate provided with a plurality of studs, and a retaining arm detachably secured to the studs.

924,468. MEDICINE-CABINET. JAMES W. HUNT, Lunsford, Ark. Filed Sept. 9, 1908. Serial No. 452,277.

A medicine-cabinet provided with a top or desk



portion, a shaft extending into said desk portion, a clock mechanism for rotating said shaft, a series of trays connected to said shaft, one of said trays being provided with numbers indicating hours of

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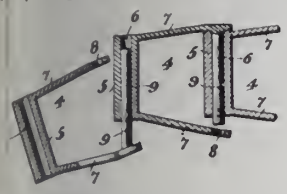
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the d and the other tray having ordinals thereon indic g the hours of the day and night, and a d r nged to said desk portion.

924,1 1. CHAIN. Edwin J. Herchert, East kport, Iowa. Filed Jan. 7, 1908. Serial . 409,663.

As h article of manufacture, a chain link form of a single piece of metal comprising a t s sely disposed continuous end sleeve, bend- ns of less width than the diameter of the eev each arm having one end integral with ne c of said sleeve, one of said arms having an rg integral ear at its free end provided with n l opening and a flat inner face surround- t opening, the other arm also having an



g integral ear at its free end provided with ner face, and a transverse pivot, straight l to e.d, projecting from the center of r ear, said pivot being of less diameter ear and being integral therewith, the of the pivot being movable into the open- e first mentioned ear when the arms are rd each other and said ears forming stop mpletely around the ends of the pivot.

Designs.

2 BADGE. John Sullivan, Washington, C., assignor to John T. McNicholas, New



k. Filed April 2, 1909. Serial No. 4 595. Term of patent 14 years.

3 EMBLEM. Ambrose L. Manahan,



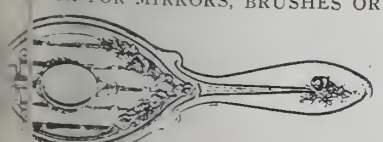
tle, Wash. Filed March 8, 1909. Serial N 482,207. Term of patent 3½ years.

3 HANDLE FOR SPOONS, FORKS OR S ILAR ARTICLES. Frederick Haben- , Sag Harbor, N. Y., assignors to the



F s Watch Case Co., New York. Filed M ch 18, 1909. Serial No. 484,331. Term o atent 7 years.

3 BACK FOR MIRRORS, BRUSHES OR



S ILAR ARTICLES. John R. Dean, New B in, Conn., assignor to the International S r Co., Meriden, Conn. Filed April 9, 1 . Serial No. 489,003. Term of patent 7 ars.

BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

Issue of May 26, 1909.

1,679. PINS, DRESS. A. Patteson, Twickenham. Jan. 24.

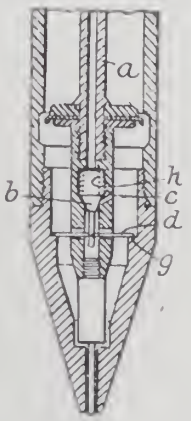
Safety-pins and hat-pins are provided with sharply projecting longitudinal edges a. They may



be triangular, square, or diamond-shaped in cross-section.

1,951. PENS. E. De la Rue, London. Jan. 28.

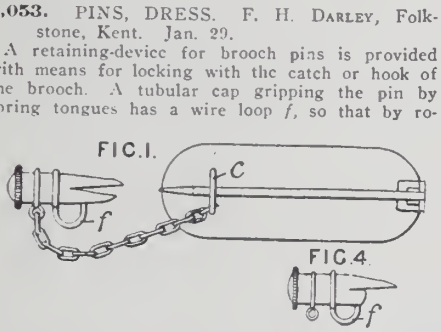
A stylographic pen of the kind in which the air-tube is formed as a rod for operating a filling-piston, is provided with a valve in the air-tube to prevent the ink from flooding the air-tube during filling. The figure shows a pen filled on the prin-



ciple described in Specification No. 13,768, A.D. 1905. The air-tube *a* is fitted with a valve *b* which closes the port *c*. When the tube *a* is screwed home, a rod *d* carried by the valve abuts against shoulders *g*, thus lifting the valve and opening the air-tube. When the air-tube is unscrewed for filling, the valve is closed by a spring *h*.

2,053. PINS, DRESS. F. H. Darley, Folkstone, Kent. Jan. 29.

A retaining-device for brooch pins is provided with means for locking with the catch or hook of the brooch. A tubular cap gripping the pin by spring tongues has a wire loop *f*, so that by ro-



tating the cap when in place on the pin, the loop is caused to engage with the catch *c*. In a modification, the spring tongues may be contained within the tubular piece; or one of the projections may be partly cut away as shown at Fig. 4. The end of the pin may be flattened.

Applications filed May 10 to May 15.

10,991. PIN-POINT PROTECTOR FOR USE IN CONJUNCTION WITH LADIES' HAT-PINS, SCARF-PINS AND THE LIKE. William Stretton Goadby, Moseley, Birmingham.

11,140. RING FOR PERSONAL WEAR. Frederick W. Cadby, Birmingham.

11,174. HAT-PIN AND OTHER FASTENERS. Martha Shaw, Liverpool.

11,310. LADIES' HAT-PIN. Marshall Allwood, Harry Blackband and Reginald Eggington, Birmingham.

11,478. EXPANDING BRACELET. William Hackett and William E. Hackett, London.

11,416. PENDANTS, LOCKETS, CHARMS, CHAIN SWIVELS, AND THE LIKE. Walter H. Collins, Birmingham.

Complete specifications accepted May 19, 1909.

1908.

12,040. JEWELRY GUARD. Keating.

1909.

3,687. EXPANDING BRACELET. Price.

TRADE-MARK INFORMATION WANTED.

The following marks have been forwarded to The Circular-Weekly for identification, but so far, searches of our records and inquiries among manufacturers have failed to disclose the owners or users thereof. The publishers will be greatly obliged to any subscriber who can forward any information whatsoever as to the marks that will lead to the discovery of the manufacturer who has used or is using any of them.

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THE HOROLOGICAL REVIEW

The Art of Jeweling Holes for Watch Pivots.

By H. Reinecke.

E ELING holes for watch pivots has en practiced for two centuries. It vented by Nicholas Facio, a native eva, who came to London in 1700, few years later commenced the busi- f watchmaking and watch jeweling nership with the brothers De Beaufré. atchmakers of Paris, to whom he plied, not appreciating his invention, im no encouragement, and the Lon- atchmakers do not appear to have him with much greater liberality, as ckmakers' Company opposed his ap- n for a patent, although presumably strength of his invention, he had lmitted as a member of the Royal

hmakers of a century and a half re considered of more importance cy are at present, and many of them embers of that learned body.

ithstanding any jealousy the watch- had of Facio, his invention was adopted both in England and on ntinent.

jeweling was at first, for the most nfined to the holes of the escape- robably in consequence of its cost; re must have been a prejudice jeweling watches at an early date, of the tendency of certain sorts of o blacken the pivots when the watch e for some time and the oil turned However, there are no watches ow, nor have been for quite a long hat have not at least the balance les jeweled, and there is scarcely tchmaker that will not at present that the holes of the escapement n all cases be better for being jew- though it has been claimed for a me that the holes for the larger heel holes of a watch would be f made of good, hard brass than if But it cannot be gainsaid that y many English watches would have nger and cost less to repair if they n jeweled in a few more holes. The on the other hand, used to jewel apest watches in as many holes as , and so badly that brass holes n many cases, have been preferable. must be said to the credit of the Swiss watch manufacturers that of late years they have produced hole jewels and employed them in their better class of watches which can hardly be excelled in their form and selection of the material of which they have been made.

The stones used for jeweling watches are the ruby, sapphire, chrysolite and garnet. There are many varieties of all these stones, so that it cannot be said that a ruby is best for a hole jewel unless it is the right sort of a ruby. The color of this stone is not always a guide to the quality. The Oriental ruby is the best, being the hardest. This should always be used for the best of watches. Sapphire is usually used for the jewel holes of marine chronometers, and sapphire is also the best stone for pallet stones for the steel escape wheels of lever watches, having apparently little influence on the change of the oil used on the escapement.

Rubies that have a deep red color are prized by the Swiss, while the milky stones are preferred in marine chronometer jeweling by the English chronometer makers as being the hardest of all hole jewels made for such purpose.

The quality of oil has much to do with the blackening of the pivots, and those which have the greatest friction will become discolored first. Garnet is largely used for jeweling common watches, especially in the pallets of lever escapements. It is of the same hardness as that of the chrysolite, and it is not so brittle. These garnet pallets are soon cut. A few years' wear will pit the rubbing face of the stone on which the escape wheel tooth drops, in which case the only remedy is new pallets.

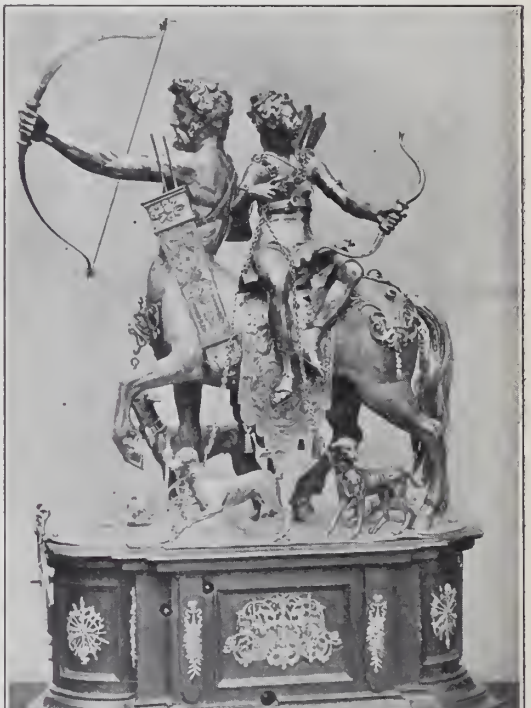
Chrysolite would answer better for pallet stones, as these would not be pitted so easily.

Garnet is also used for the impulse pin of lever escapements, but the least violent external motion to the watch will break off the pin if the balance be a heavy one, and a ruby or a sapphire pin would be far preferable. In Switzerland there is a great division of labor in preparing and the fitting of holes to watches. This latter practice is very properly the occupation of the adjuster of watches as regards balance staff jewels, which, even of late, has become the work of a first-class watch repairer, who is occasionally required to adjust watches to different positions.

Drinking Clocks.

AMONG the most peculiar form of horological devices may be mentioned the so-called "drinking clocks" that were in vogue during the 17th century, and of which curious specimens are still extant.

Unique and artistic was the work of this nature constructed by the locksmith Caspar



AN OLD DRINKING CLOCK USED DURING THE 17TH CENTURY.

Werner. Especially interesting was a ship, about three-quarters of a yard long, in which was seated a female figure that struck a dulcimer, provided with strings, with its hands; a child, that nodded its head, held the oar, while a cupid, with drawn bow, discharged arrows at anyone sitting around. Clocks of this description were known as drinking clocks; they were used, on festive occasions, on the tables of the nobility, and the party struck with the arrow was com-

WALTHAM WATCHES

FIFTY YEARS AGO

FRIDAY, APRIL 22, 1859.—The proprietors and workmen of the watch factory at Waltham were entertained by Gov. Banks at his residence today. About 200 men and women were present.

From Boston Advertiser, April 22, 1909.

The Waltham factory had existed five years. Here was the first successful effort to realize the dream of Dennison, father of American watch-making. Here was the first and only structure in the world erected for manufacturing pocket timepieces. Three hundred people were employed, the largest number ever assembled in such an enterprise. General Banks was proud of Waltham, where he was born and where he had worked as bobbin boy in a cotton mill. He found time, while Governor of a great State, to greet and encourage the operatives of this watch factory, because he believed that they were creating an imperishable industry. He lived until the word WALTHAM had symbolized the perfect watch in every country on the globe.

In that year, 1859, the total number of Waltham watches manufactured was 12,304; in 1906, the product was 855,000; to-day there are 16,000,000 in use. The Waltham factory was the parent factory. It is now the corner-stone of an industry that gives a livelihood to more than 100,000 persons in the United States. In 1859, it was the only institution of its kind here or anywhere else; every other watch factory came later. The Waltham factory is distinguished by its achievements as well as by its age. Waltham watches have always exemplified the highest type of watch construction, and public recognition of their superiority is attested by the highest awards at all the great Expositions wherever they have been shown.

The history of the WALTHAM WATCH COMPANY is the history of watch manufacturing on this hemisphere.

to submit to some drinking test. he "green vault" at Dresden there is ilar clock to that of Werner above bed. It is made of gilt and oxidized and, as our illustration shows, repre- a centaur carrying a woman. When ock is running the eyes of both figures and after starting two other works pedestal the two hunting dogs in jump up. The clock is intended to around the table on wheels fitted neath, while the centaur shoots rrows, which have to be taken his quiver and laid on the bow, e guests The dial is shown in

royal mathematical-physical hall, in me place, also contains a number of c clocks that were at one time used e ornaments—for instance, Amphion, triumphal chariot, drawn by gilded with organ works and figures; a eagle, with expanded wings, standing ebony pedestal; a Turkish cavalier; bination of dancing figures, known as Hottentot dance"; a life-size drumming with moving eyes and tongue, and still minor works of this character, the s of which, like most of the pieces described, have long remained wn

automaton play of such a clock was d, as a rule, with the striking of the The bow-shooting Diana in a chariot by galloping leopards, in the art- museum at Carlsruhe, and also the se in the grand ducal museum at stadt, must be included with works of bove character. Especially popular, er, during the chief and late Renais- were automata in the form of ships. f the most famous productions of this cter, which even excels the work of r Werner in artistic beauty and execu- is to be seen in the Cluny Museum; in It is in the form of a ship, on the of which ten imperial dignitaries pass e the seated figure of Charles V., while atter moves its head and raises and s the hand in which it holds the er.

e form of the ship used in productions is character had its origin in the Isis a heathen custom. The old Greeks Romans were accustomed, in the g, as soon as the sea became navigable, ganize a solemn procession and make opitiatory offering of a ship to the ess.

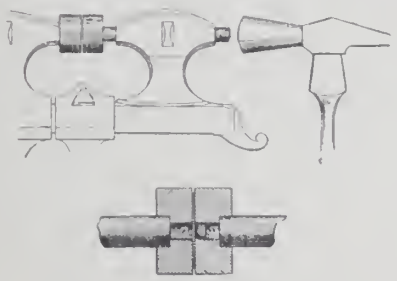
e drinking clock proper, however, typi- remembrance of the archer, Hercules eron (Heron, or Hero, was an ancient ructor of automata), in varying form. roduction of this character could be more easily movable at the Renais- period, and smaller in size, because motive power was clockwork and gs, in place of water, which was em- d in olden times.

£5 gold piece watch has made its ap- nce in London, Eng. The tiny time- is set in the gold piece so ingeniously the naked eye is deceived, and the h is constructed so perfectly that it t be spent over the counter. By the ing of a spring the front of the coin s, revealing the dial.

To Successfully Stretch a Wheel.

IN repairing, the watchmaker is often compelled to alter a depth by stretching a wheel. As we have already had occasion to observe, says *La France Horlogère*, this operation calls for a certain amount of care to insure success. For this end it is essential that the wheel should remain as true and round as possible, and that the teeth are not much deformed, as the rounding-up tool is not adapted to correct any radical errors in a wheel improperly stretched.

More particularly is it necessary to take every precaution to avoid the deformation of the segments of the rim, included between the arms. To insure this, we know that it is absolutely necessary, whether we use the ordinary tool or just the plain



TOOL FOR STRETCHING A WHEEL.

hammer, to begin by stretching slightly the arms of the wheel. But however he does it, the careful watchmaker will so conduct the operation as to leave no trace of its having been performed.

Some writers recommend that the toothing only be stretched in an oblique direction, holding the wheel on an anvil or stake and striking with a hammer held at an incline.

In our opinion, continues the above paper, this method can only be resorted to in exceptional cases, and is not to be recommended anywhere else (for instance, not in a case where the toothing is too thin).

We will rest content, on the present occasion, with the suggestion of an improvised tool, the use of which insures an excellent result where it is simply desired to increase the size of the wheel, as is usually the case. Based on the same principle as a special tool we have described in a preceding number, it presents the advantage of being within reach of any watchmaker. It suffices to have at one's disposal a finishing lathe that is not in use, on the runners of which we adjust, in the manner shown in the illustration, two small anvils of hardened steel. The wheel is placed between these anvils, which are perforated in the center with a hole large enough to easily accommodate the pinion. With the aid of this improvised tool the wheel may be enlarged to a considerable extent without undergoing any reformation and without it being necessary to first stretch the arms.

A few strokes of the hammer on the extremity of the upper runner (the lathe being held vertically in the vise) will effect a perfectly satisfactory result.

Wm. Chichester has closed his jewelry store at Hallstead, Pa., and is about to move to Lincoln, Nebr., with his family.

Well-Known Watch Man Goes on Record Against Time Change.

WEBB C. BALL, the well known Cleveland watch manufacturer and watch inspector, has expressed himself emphatically as against turning the time back 90 minutes to provide a longer period of light, according to the English idea, because he believes it is impractical in America.

"Such drastic change would occasion but little trouble in England, which is governed by but one time meridian, but in the United States, where five different times are used, endless confusion would result. It took the Government years to regulate time in the United States so that one section of the country having a certain time would know exactly what time it was in places where another meridian line had been drawn."

Briefly, the plan which the English authorities are working on is to have the government turn all the clocks in the British Isles back 90 minutes for the six months in the Summer when the days are long. If this were done people would be able to get an hour and a half of extra daylight outside of working hours. The idea has met with some approval in England and is favored in this country, too, but Government officials have arrived at about the same conclusions as Mr. Ball, and it is unlikely that any such change will be attempted.

Historic Old Watch Recently Repaired by Connecticut Jeweler.

ONE of the most interesting relics in New England, a clergyman's gold watch over 125 years old, which has been handed down from minister to minister in Norfolk, Conn., for a century, made its appearance at the shop of Edward F. Coxeter in Hartford recently to be cleaned. After its cleaning it kept as good time as the electric clock on the City Hall, 100 years its junior. The watch was originally the property of the Rev. Ammi R. Robbins, of Norfolk, in 1782. It is now owned by Rev. W. F. Stearns.

The watch was made by P. Dupont, of London, Eng., and is of the old pattern known as the English verge. It has a rounded face, from which the crystal protrudes nearly half an inch. The glass forms a sort of cap. The outer case has no glass. The works are enclosed by still another case and on the back are covered by another cap. The wheels work directly into the balance. The works are diamond cap jeweled. Both sides are covered with inscriptions. The history is given on the reverse side, and reads as follows: "This watch was presented by James Watson, Esq., of New York, to the Rev. Ammi R. Robbins in 1792, and by him bequeathed to his son, the Rev. Thomas Robbins, D. D., and bequeathed by Dr. Robbins, with chain and key, to the successive settled ministers of Norfolk, 'to continue without limit.' Thomas R. B., Aug. 11, 1777, D., Sept. 13, 1856." The chain is composed of links which are alternate rings and miniature barrels, and it was attached to the watch by a piece of leather.

Cal Maus, Creston, Ia., will move his store, June 1, into the Eagle block.

STILL SUPREME

Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

Records of 1908-1909

KEW OBSERVATORY TRIAL OF WATCHES AND CHRONOMETERS

1st, 3d, 6th, 7th, 8th, 10th, 11th, 12th, 15th, 17th and 22d

BEST RECORDS

GENEVA OBSERVATORY TIMING CONTEST

The Unique First Prize for Best Average Running between Manufacturers with Average 254.68, the highest ever obtained

6 First Prizes - - -	out of 10	21 Fourth Prizes - - -	out of 30
14 Second Prizes - - -	" 30	18 Honorable Mentions - -	" 34
18 Third Prizes - - -	" 35	7 Single Mentions - -	" 21

MORE THAN ONE-HALF OF THE AWARDED PRIZES

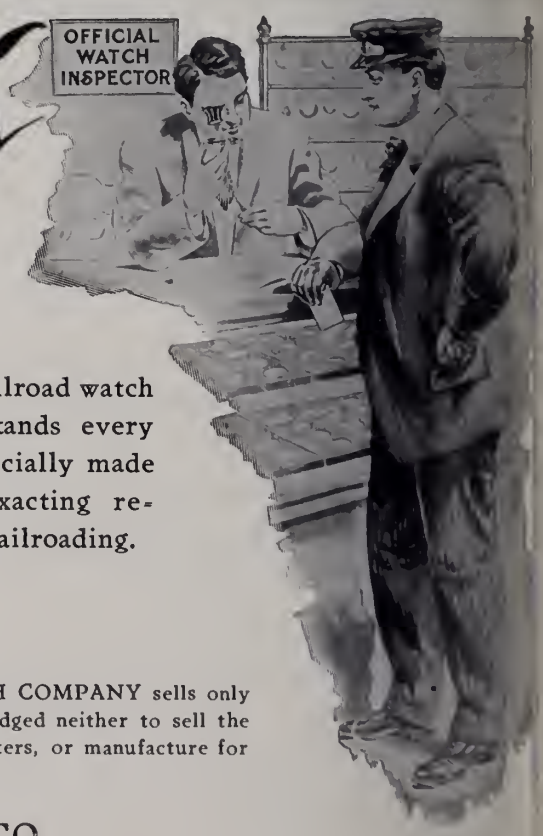
Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883 Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

OK

is the decision of the official railroad inspector, if it is a

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The railroad watch that stands every test—and is especially made to meet the exacting requirements of railroading.

OUR SELLING POLICY

protects the legitimate retail Jeweler. The ROCKFORD WATCH COMPANY sells only direct to the retail Jeweler—eliminating the Jobber—and stands pledged neither to sell the ROCKFORD Watch to catalog or Mail Order houses or price cutters, or manufacture for them a watch under any other name.

THE ROCKFORD WATCH CO.

ROCKFORD, ILLINOIS

hat ailroad Officials Think of Watch Inspection Service.

US' before the recent meeting of the R.road Watch Inspectors' Association he United States and Canada, which s rorted in last week's issue of THE L' CIRCULAR-WEEKLY, Charles C. k: a jeweler of Baltimore, sent out s sking the officials of the various what they thought of railroad ı ispection. The replies of several n shed below in brief:

I Newell, General Superintendent, A. C. Mount, N. C.—Think system we have do not see how road can be successfully xcept by system similar to ours.

Montgomery, General Watch Inspector. S. F Ry., Topeka, Kans.—Have a most stem of watch inspection.

otter, Third Vice-President, B. & O. R. ore, Md.—Consider it very necessary.

ee, General Superintendent, B. & M., ass.—Unquestionably this plan gives the tter service than the method of leaving entirely with the men. It seems to me ecessity for uniform and correct time e essent al on a railroad that no argument ry in defence of a periodical inspection er supervision.

Noonan, General Manager, B. R. P., N Y—I believe the system to be es-

Miller, General Manager, Central New Ry., Hartford, Conn.—On single track sider it unsafe to operate trains without system.

E Byram, General Superintendent, C., B. ncoln, Nebr.—Do not believe any well railroad can afford to attempt to get hout some thorough system of watch

P. Goodwin, General Superintendent, C. & gton, Ky.—The inspection system is a mprovement over the old haphazard

obins, General Superintendent, C., R. I. t Worth, Tex.—System entirely satis-

Nelson, General Superintendent, C., G. y. St. Paul, Minn.—I consider regular in- stated periods very necessary.

Herald, General Manager, Chicago Jct. go—We believe it very beneficial.

E. Morse, General Superintendent, C. & N. y. hicago—System very valuable.

Morris, General Manager, M. & P. R. R., o Md.—Consider a time service system necessary for safe railroad operation.

Taylor, General Manager, C., I. & L. Ry., ery well satisfied with the results ob- the protection afforded.

Bretz, General Manager, C. & P. R. R., d, Md.—Think inspection necessary.

Sims, Second Vice-President and General D. & H., Albany, N. Y.—System sat-

E. Clark, General Superintendent, D., L. & R. R., Scranton, Pa.—Generally and un- favorable.

S. Martin, D. & R. G. R. R., Denver, Colo. inspection. We have a specified standard ates which are necessary for different employes to secure.

Tyler, Vice-President and General Manager, y. of New Mexico, Amarillo, Tex.—We rigid system of inspection.

J. Simmons, General Manager, El Paso & wern R. R., El Paso, Tex.—Have monthly and believe the system affords very ter service.

W. Gould, Superintendent, Erie R. R., Jer- N. J.—We regard it as an element of railroad service.

Hebrooks, General Superintendent, Florida R. R., Thomasville, Ga.—Inspection is advantageous, as it almost absolutely correct time, which is very essential to operation. I am in favor of the inspec- m for several reasons, one of which is yes would not purchase a reliable or watch, which costs considerably more than hes, if not required to do so.

Cunningham, Superintendent, Grand St. Thomas, Ont., Can.—The system is an excellent one. Do not see how it could be done without on roads where traffic is heavy.

O. O. Winter, General Superintendent, Grand Trunk Pacific, Winnipeg, Man.—We do not, at the present time, have a regular organized system of watch inspection on this line, owing to the fact that we are still under construction. Have used a standard watch inspection system on other trunk lines, however, and consider that it is not only an improvement over the old method of leaving the matter of watches with employes, but an absolute necessity, and will, in the very near future, establish a system of inspection on the Grand Trunk Pacific, as we would not think of operating a railway handling commercial traffic and passengers without such system.

H. A. Kennedy, Assistant General Manager, Great Northern Ry., St. Paul, Minn.—This plan is infinitely better than the old system of leaving the regulation of watches with the men. Present system effective and absolutely necessary.

C. L. Ewing, General Superintendent, I., C. Ry., Chicago—The system is good. We require every man entering the service as an engineer, fireman, conductor, brakeman, switchman, yardmaster, etc., to have a standard watch, and to file a certificate with the superintendent. This certificate is renewed every three months. We have a weekly comparison every week. We have a general inspector and local inspectors. An employe may purchase his own watch. We have a certain line of watches for standards, including the best make of nearly all watch manufacturers. An employe may purchase his watch wherever he desires, and may have it repaired wherever he desires. He can purchase a watch from an inspector, paying for it in monthly instalments and deductions will be made on the payroll.

H. W. Clarke, General Superintendent, International & Great Northern R. R., Palestine, Tex.—System has proven very satisfactory.

R. G. Kenley, General Superintendent, Bethlehem, Pa.—Class of employes required to hold standard watches should depend on the method of train control and operating facilities.

M. B. Cutter, General Manager, L. V. R. R., South Bethlehem, Pa.—I would merely say that same has been quite satisfactory so far as our company is concerned.

D. M. Starks, General Manager, L. & N. R. R., Louisville, Ky.—Some such system is necessary.

Morris McDonald, General Superintendent, Maine Central R. R., Portland, Me.—System affords decidedly better service.

J. N. Galbraith, General Manager, Mexican Central Ry., Mexico, Mex.—Have system in effect 10 years.

S. W. Brown, General Superintendent, Michigan Central R. R., Detroit, Mich.—I am strongly in favor of it.

E. M. Alvord, General Superintendent, M., K. & T. Ry., St. Louis, Mo.—A regular system for the inspection of watches at stated periods has been in vogue on this line for a number of years, and it is believed that better service is secured than under the old method of leaving the matter of watches entirely with the men.

E. A. Gould, General Superintendent, Missouri, Pacific R. R., Kansas City, Mo.—System very satisfactory.

C. B. Huntington, General Superintendent, M., St. P. & S. St. M. R. R., Minneapolis, Minn.—Consider a rigid inspection imperative.

F. K. Bretz, General Manager, M. & K. R. R., Morgantown, W. Va.—Would not consider railroad operation safe without proper system of watch inspection, especially on a single track road.

A. Clark, General Manager, National Lines of Mexico, Mexico—I consider these inspections absolutely necessary for good of the service.

W. J. Hills, Superintendent, N. C. & S. L. Ry., Paducah, Ky.—Have been working under the time service rules for three years, during which time the timepieces of our employes have been brought up to the standard, and we are very much pleased indeed with the service, and wonder how we got along without it.

W. P. Throop, General Superintendent, N. Y. C. & H. R. R. R., New York—Our experience proves that while some men have sufficient interest in their work and for proper protection of their own interests and the company's interests to have their watches examined regularly and kept in perfect working order, there are others who will not conform to a systematic inspection of their watches. With our proper checking, it enables the company to know that the men are properly provided with watches that will keep accurate time.

L. H. Van Allen, General Superintendent, N. Y. C. & H. R. R. R., Syracuse, N. Y.—The fact that the New York Central, like a great many other roads, has required not only its own employes but the employes of other roads operating over its rails to furnish themselves with approved timepieces, and has a systematic and regular inspection and comparison, the same should in itself be evidence that we are satisfied that efficient time service is essential to safe operation.

W. G. Bierd, General Superintendent, N. Y., N. H. & H. R. R., New Haven, Conn.—Have a system of watch inspection on this road and have had for quite a number of years, which has served to insure our men keeping their watches in first class condition.

A. C. Needles, General Superintendent, N. & W. Ry., Roanoke, Va.—The system insures reliable timepieces with full record of each man's watch.

C. A. Gould, General Superintendent, Northern Pacific R. R., Livingston, Mont.—Would consider its absence dangerous.

W. D. Trump, General Superintendent, Pere Marquette R. R., Detroit, Mich.—The questions which you ask are somewhat of a surprise to me, as the general time inspection proposition is a part of the standard code of American railways, and the standard code is used on 300,000 miles of railroad in the United States alone. Railroad watch inspection is imperative. Many years ago there was a five minute clause in the railroad train rules providing for deviation in watches; today there is none, and I do not see how a railroad could feel that they were having safe operation without proper inspection of their watches. We inspect our watches every two weeks.

A. T. Dice, General Superintendent, P. & R. Ry., Reading, Pa.—We are getting good results from our system.

J. B. Yohe, General Superintendent, P. & L. E. R. R., Pittsburg, Pa.—System has proved satisfactory.

J. W. Maxwell, General Superintendent, St. L., S. & L. S. Ry., Tyler, Tex.—We have a very efficient and satisfactory system of watch inspection.

W. M. Hobbs, Vice-President and General Manager, San Antonio & Aransas Pass Ry., San Antonio, Tex.—I consider watch inspection most important in regard to the correct handling of trains.

W. T. Taylor, General Superintendent, St. L. & S. F. R. R., Springfield, Mo.—Regard it as absolutely necessary to safe train operation and of utmost importance.

T. F. Whittelsey, General Manager, S. A. L. Ry., Norfolk, Va.—We have a system of inspecting watches at stated periods, and find the results much better than leaving the matter of watches entirely with the employes.

R. H. Ingram, General Superintendent, Southern Pacific R. R., Los Angeles, Cal.—There is no question that this plan is giving better service and is much safer than the old method abolished many years ago, of leaving the watches entirely with the men. Think the system speaks for itself.

H. H. Speaks, Superintendent, T. & O. C. Ry., Columbus, O.—We have a regular system of watch inspection which covers all men in train, yard, engine and telegraph service, and we feel that we secure a great deal more satisfactory results than by leaving the matter of watches entirely with the men. Employes are required to present their watches monthly to the examiner for comparison, and in addition present them for a thorough examination semi-annually.

W. L. Parks, General Superintendent, Union Pacific R. R., Omaha, Nebr.—We believe it is as important to keep the watches of employes in best possible condition as any other tool or appliance.

S. E. Cottor, General Superintendent, Wabash R. R., St. Louis, Mo.—Present system of watch inspection is entirely satisfactory.

J. A. Shepard, Superintendent, Western Maryland R. R., Hagerstown, Md.—Consider it absolutely necessary.

W. S. King, General Superintendent, Y. & M. V. R. R., Memphis, Tenn.—The system of time service in effect on this line is very satisfactory, and I consider its rules and regulations very desirable in connection with the operation of trains. It encourages the men to use good watches and take proper care of them, also insures a bigh degree of reliability and safety in the operation of the trains.

A fire at Shelburn, Ind., recently, destroyed the jewelry store of A. Davison and the adjoining building. The total loss is said to be about $5,000.

Seasonable and Salable

This is the season for Racing and Outdoor Sports in general, and nearly every dealer should find some sale for a line of high-grade



Chronographs

Split Seconds

Split Repeaters

Minute Repeaters

Be ready for this demand, whether large or small, with watches that will successfully meet all competition.

The watches referred to are made by several prominent manufacturers, and the variety, while large enough for all possible purposes, is still limited to those goods which in our experience have proved to be most worthy, desirable and reliable.

Write for further information, prices, etc.

Edmond E. Robert 3 Maiden Lane NEW YORK

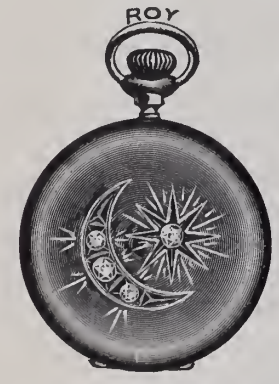
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REPRODUCTION OF THE OL

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ELEGA DESIGN

SUPERI FINISH

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The pinions hardened ished and pi made of hea brass.

Derry Manufacturing Com DERRY, NEW HAMPSHI

AUDEMARS, PIGUET & CO.,

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Manufacturers of Superior

Plain and Complicated Watches.

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Nickel Finish - - $1

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, the watch your trade has been looking for, but never found. The smallest nd easiest winding practical watch ever produced at this price. Built rictly upon watch principles. It has merit. It is fully guaranteed. It ; meeting with much satisfaction among those who are discerning.

Write for descriptive booklet.

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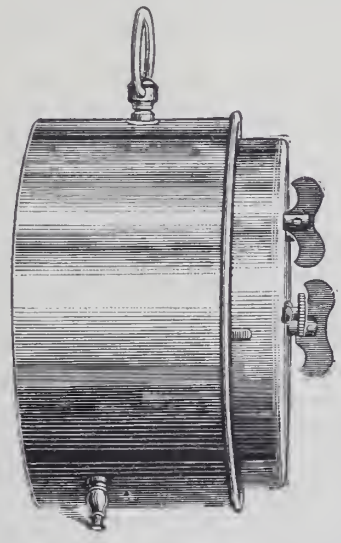
THE ANSONIA CLOCK COMPANY

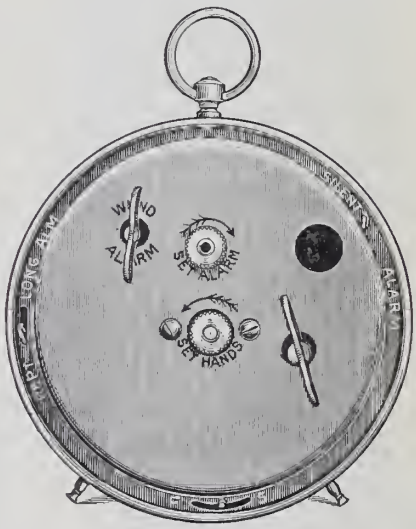
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BELL-ON-BACK ALARMS IN TWO SIZES

STARTLE (4 inch) **CLATTER** (5 inch)

Seamless Brass Case—Nickeled. Clear Toned Bell. Can be adjusted by a lever on the back for either Repeating or Continuous Long Alarm. Convenient Switch for Stopping Alarm.

THE SILENT SALESMAN



This is the reproduction of our electric flash-light window sign which has helped hundreds of jewelers to sell SOUTH BEND WATCHES. It helps to sell other lines of jewelry as well when it is placed in the window.

Every jeweler should have one of these signs. Write us for particulars of how to secure one of these wonderful signs.

South Bend Watch Co.
Manufacturers of High Grade Watches
SOUTH BEND, INDIANA

R. & L. OIL

While different from all other oi n every respect the *BIG* difference is th it never fails to do the best work all the t e. It is a waste of time and money to use ls that vary in quality and cause repair jo o be returned to be done over at your exp e.

Send 25 cts. to your jobber for a b



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Sessions Clocks



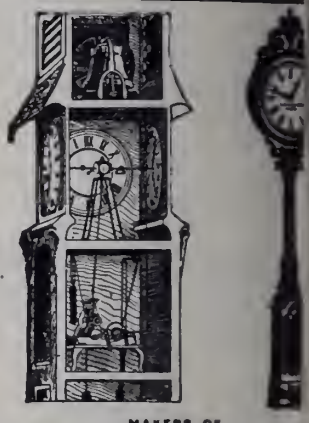
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Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

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For particulars write us, mentioning The Jewelers' Circul
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Learn Watchmaking

Refined, profitable labor. Competent m in demand. We teach it thoroughly in months as it formerly took years. D with tedious apprenticeship. Money ear studying. Positions secured. Easy terr for catalogue. Address

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for car studs, scarf-pins, etc.

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For Brooches, etc.
Can be applied to any work where pin tongues are used.



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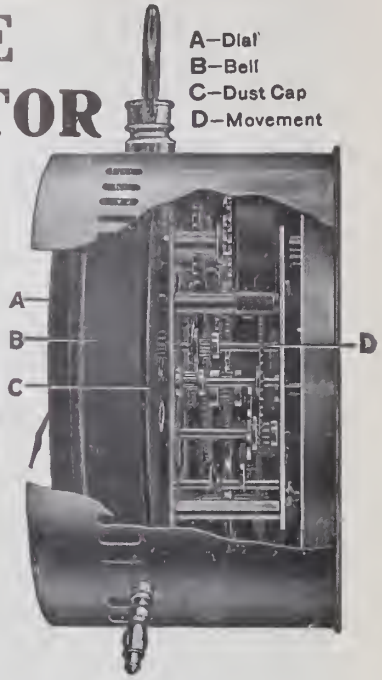
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INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.
BRISTOL, CONN.

A. S. WORMOOD
Jobber of
Illinois Movements—Fahys Cases
116 South 6th Street SPRINGFIELD, ILLINOIS

I have sold Illinois Movements to the retail trade continuously for almost thirty years. They are better to-day than ever. There is a reason (with apologies to Post). No better watch cases are made than Fahys and a *great* many not as good. I always carry a complete line of these goods. Orders shipped same day as received; express charges prepaid.

Wachter
Patented
Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

BEWARE OF IMITATION

...se our Ball Bearing Bow for repairing purposes

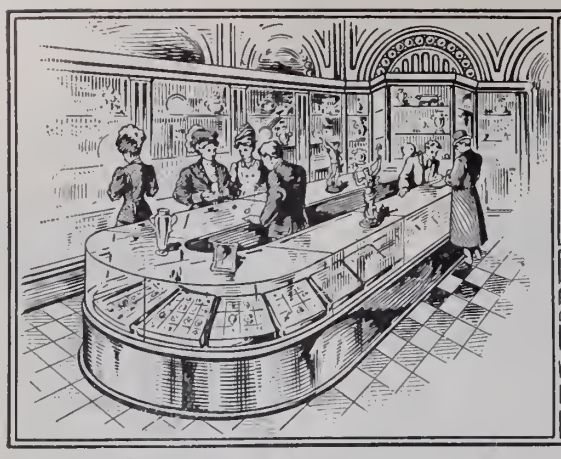
The Wachter Mfg. Co.
HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

They are made for safety;
Made to last;
Made to look well,
which means a satisfied customer

Your competitor handles same, knowing their great advantages; why not try them yourself?



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Summer Time Schemes for Enlivening Business.

Written expressly for The Jewelers' Circular-Weekly.

ONE of the many reasons why the Summer months are dull for various retail enterprises is that the average dealer has been trained and has accustomed himself to believe that it must be so, and therefore relaxes during the hot season his usual strenuous efforts to maintain his trade and secure new customers. This tendency to drift with the majority becomes more and more pronounced each succeeding year, and the storekeeper finally becomes 'set in his ways" and imagines it cannot be otherwise. The result is that employes taking their cue from the boss have come to regard the Summer time as a fixed period of dulness, fit only for vacations and relaxations of every kind.

The exceptional merchant, awake to his opportunity, while he may devote part of his Summer to vacations for himself and his salespeople, does not permit his business to enjoy that same privilege. On the contrary, he works while others doze.

The so-called dull season offers exceptional opportunities for a campaign of good window work—and one can devote leisure hours to making displays therein more elaborate and effective. Call especial attention to merit in arranging your displays —workmanship, style, finish, durability, beauty and other good points of goods offered.

In the "good old Summer time" people spend more time in the streets and have plenty of leisure to admire your wares and read your window bulletins. Be sure they can inspect the windows in comfort. See to it that during the hours in which the sun reaches your front that the windows are kept shaded. A new awning (with a neat advertisement on it) is a good Summer time investment. Avoid dust in the window. You have certainly time to make changes frequently enough to keep the goods looking clean and new, and do not permit the pavement underneath your window to become dirty looking. Frequent sweepings are necessary.

Don't rush your customers, especially at this period of the year. You have plenty of time to explain more or less interesting details about goods which you are exhibiting for sale, and it would be well to announce in your window that "while at all times you attempt to be courteous, at present you can devote more time than usual to each patron and will be pleased to do so," or words to that effect.

Successful and painstaking endeavor to build up trade on the part of the principal will stimulate a healthy spirit if similar effort of one's assistants, and this spirit is a valuable point in business building. A good leader spreads enthusiasm—and enthusiasm creates and stimulates trade.

Windows attractively arranged work always, even when the store is closed. A prominent retailer recently had a striking illustration of this when he was called up on the 'phone and received an order from a party in a neighboring city, who explained that the order was the result of an inspection of the window display during a Sunday visit to the merchant's city.

Offer special inducements; talk frankly to the public through your window signs; explain that you want to make it worth while for people to loosen their purse-strings; that you can't afford to have dull periods; that your rent and other fixed expenses are the same the year 'round. Try to attract attention through novel displays in your window and interest them in your offerings. Mark prices in plain figures—readable ones. Never mind if your competitors can read them; it is a compliment to you if people find them "rubbering" at your show.

Word your advertising in unique ways; people will marvel at your ingenuity and talk about your place. Result—free advertising of the best sort. Arouse interest in your line by calling attention to it prominently, and you will find a business development. Jog along in don't-care style and your business will imitate you exactly.

There is at this season an excellent chance to work up a trade on small novelties and knicknacks. These little sales are some trouble, but they give your establishment a busy appearance, and the percentage of profit is as good as that realized on finer ware.

Advertise goods suitable for outing and vacation use, such as travelers' toilet sets, manicure articles, collapsible drinking cups, shoe horns, shoe buttoners, glove buttoners, combination knife, fork and spoon sets, hair ornaments, safety razors, so (pocket size), patent cigar li passes as watch charms, patent ers, cigarette cases, pocket m guards, tie clips, hat pins, brus belt buckles, canes, parasols, um etc., etc. Many people want thes and buy them out of town bec home merchant (whom they wo patronize) neglects to remind th he has the articles.

Souvenirs of various sorts are a ture for interesting visitors t Summer is the time when trade is in evidence. Cheap watch to sell. Suggest, when offering th people should not risk taking a piece on a vacation trip as a cheap answer when roughing it.

If you didn't paint your store the Spring have it done now. Als up your ceiling and the interi dow with a painting. It won show cases and other store fix get a coat of varnish. All th done at a time when it is unusu them will attract attention and tomers.

Have your place well ventilated it cooler and brighter than ever a comfortable store and people w their appreciation of your effort your stock in order and repler shortage as promptly as possibl have to make excuses about the in ness of your line by saying, "W these goods at other seasons," merchant should always be ready legitimate demands of his trade ard articles. Rid your mind of t that Summer belongs to the ic soft drink vender. He has no clusive claim on it than has the o in Winter.

Make a special bid for repair w gesting that patrons avail themsel reduced rates offered only during mer months; and hint that ma might do well to leave valuable ar you during their vacation perio would be benefited by low pr also have free storage privilege goods during their temporary abse home.

Supplement your window ad with booklets, leaflets, blotters, ca judiciously distributed. There is this matter passed around during t mer, and therefore yours will attr notice.

(To be continued.)

torekeeping Department.

Vaus Methods of Meeting Competition.

s. H. Collins, in "Human Nature In Selling Goods.")

(Continued from issue of June 9.)

THOUSANDS upon thousands of sales are clinched every day in sharp competition by salesmen's skilful use of talking points that center the customer's attention to nicality. There is admittedly a bit of cery in most of these selling helps. lling goods in competition is strictly er of policy and method, not ethics. tter, however, are taken care of in omatic way, for if the goods were ir value for the money no talking would sell them long. It might be own as a general rule, too, that the with the most highly developed goods ive developed the sales work furthest direction of these talking points.

aple lines it is often possible to give en an advantage over competitors by forms of packing. The method has ess as well as advantages.

re were two department stores in a town, holding agencies for rival of mechanical piano-players. A staid, e music house had the agency for a Competition was hot. The two dent stores fought mighty battles on of durability. At one store the salesvould show the entire metal mechanthe player, demonstrating that there nothing to wear out." The other had a player with a good deal of in its inwards. But they put it in indow, attached an electric motor, dan it steadily night and day for seveeks in a "sensational non-stop ence test."

at the music store they had altogether erent theory of selling.

man in that town who wanted a player usually shopped around and ned all three rivals. In one departe store the salesman showed him the op instrument, going 40 miles an and asked him candidly, now, wasn't ar to a man of his intelligence that ng could be more honestly constructed? e other department store they gave talk on pneumatics, illustrated with strument laid bare to display every ng part. By the time he reached the house (and it must be admitted that dn't always get that far) his knowlwas burdensome.

e sales manager at the staid music o was an old-fashioned soul named abury. On Sunday Mr. Tackabury organist at Grace Church. He knew . He knew human nature. He knew usic business. When a woman came a piano for her daughter's wedding ent, and had to be told that the old e instrument left by her grandmother, irloom prized for its matured tones, worth just $18 in exchange or $5 cash, dy could break the news to her so thetically as Mr. Tackabury.

suppose your piano-player has pri- and secondary pneumatics, metal boards," the shopper would begin.

y dear madam! You've evidently ed those things very conscientiously." Mr. Tackabury would respond. "But what you want a piano-player for is to make music, isn't it?"

"Surely."

"Now is there anything else you want it to do?"

"Why, no."

"Well, we have a very reliable player, but that's all it does—just makes music. Suppose we go and hear it." Then he found out tactfully what sort of music the customer liked, and played it for him, and showed the different kinds of instruction and fun that can be got out of a player, and usually clinched the sale.

"But see here," asked the purchaser. "Will this instrument last? What shall I do if it gets out of order?"

"You just telephone down, and we'll send a man up. We've been here 40 years."

In selling, a man meets his competitor largely as he can. Even when the house supplies an arsenal of talking points, there is a knack of making them go off with a pop. It comes by experience. In the novice's hands they may be "fizzers." If there are no talking points, then a good salesman campaigns without them, like the drummer who led a rival on the train to denounce a merchant in the town they had just left as the meanest man on earth, putting in an appreciative word for the merchant occasionally to spur the disgruntled one on. This salesman saw the merchant's brother-in-law sitting two seats back. Another takes advantage of his rival by loading customers up with goods so that there is little chance to put anything more on the top of the load. A third takes some subtle way of making his goods first, so that competitors have to talk up to them. A fourth finds that when he has met a customer's preconceived notion of goods and allayed his prejudice he need say nothing about the opposition.

The practice of buying out competition, or getting rid of it by trade agreements, does not seem to be as well thought of to-day as it was a few years ago. * * * If a competitor is big and aggressive enough to be worth buying up, it is highly dangerous to furnish him sinews of war in the shape of purchase money.

[THE END.]

The Newly Furnished Store of H. Rattermann, Jr., Cincinnati, O.

ILLUSTRATED below is the retail jewelry store of H. Rattermann, Jr., 146 E. 4th St., Cincinnati, O. The store is 15 feet wide and 72 feet long, of which 50 feet is used for the store proper and the remaining space for the office and shipping room.



INTERIOR VIEW OF THE STORE OF H. RATTERMANN, JR., CINCINNATI, O.

The fixtures, wall cases, counter cases, tables and office furniture are all of solid mahogany. The front part of the store is almost entirely of glass, the light being obstructed only by the door and window frames.

The show windows are six and one-half feet high, and are surmounted by a large dome of prism glass, which transmits the light far back into the store. The wall cases are each lighted by four 16-candle-power incandescent lamps, the store proper being illuminated by three chandeliers, each containing four lights. Tungsten lamps are used and produce light equal to 600 candle-power. A large skylight in the rear furnishes sufficient light during the day.

The wall cases are located on one side of the store and the counter cases on the opposite side, parallel to them, the wall on this side being attractively decorated with oil paintings.

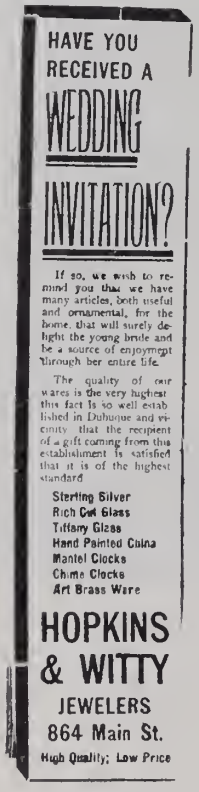
The present photograph was taken on the morning after the opening, which accounts for the presence of floral pieces, which were presented to the jeweler.



Advertising in the Good Old Summer Time.

A Contrast in Display—Some Stimulating Suggestions.

THE two advertisements illustrated on this page will give retail jewelers a fair idea of the effects and optical impressions produced by different forms of typographical display. The original ad., which is that at the left, has been reduced from 9¾ inches single column. It will readily be seen that



AD. REDUCED FROM 9¾ INCHES, SINGLE COLUMN.

the second advertisement is an improvement.

The improved announcement which has been prepared by THE JEWELERS' CIRCULAR-WEEKLY for the benefit of its readers is marked by easy legibility and artistic display. The advertisement as used originally is not particulaly attractive, nor does the text in the body of the ad. flash its import before the reader's eyes as does the second ad.

The casual observer would really think these two announcements told a different story. But the text in both is exactly the same, the only difference being the mode of display and apportionment of space. The second ad. occupies a space of 3½ inches double column.

A few original suggestions for Summer advertisements or Summer window cards are shown below. It is a great mistake to suppose that all effort may be relaxed during the Summer season. There are many articles in the jeweler's line which will move rapidly in the Summer, if they are only advertised properly and well displayed. Shirt waist sets, watch fobs, fountain pens, scarf pins and similar requisites



THE SAME AD. RESET IN A SPACE OF 3½ INCHES, DOUBLE COLUMN.

may be featured with good results. Vacations also open a field for the jeweler. Try some of the following in your advertisements or in the form of neat display cards:

SPECIAL SUMMER SALE
No house in this town has ever exhibited more variety or better values

HOT WEATHER HINTS!
See if you find IT here

VACATION WANTS
WE supply those little comforts!

SUMMER NECESSITIES
Had you thought of these?

Have a good TIME
Save your good TIMEPIECE
These TIMEKEEPERS are good for NOW

Can the Ordinary Business Man Write Good Copy?

(From *Fame.*)

WHO can better extol the virt... given baby than the lov... thusiastic parent of said baby? ... lived with it day and night, knows ... whim and capacity, its full power ... sibility—and this entirely aside ... fact of being its creator, which ... subtle essence of completest kn... Who, then, should advertise a ba... than the babe's author?

I grant that one father in every ... will dwell unduly on the trivial ... the likeness to his own self, its p... to gurgle louder or with more ha... accent than any other baby ever g... but yet, out of a given number ... of babes, don't you think there ... sprinkling, a good average per c...t., handle the proposition of boosting ... and can be trusted to do it quite ... say, as an old bachelor who ... the proposition," doesn't even k...

end of an infant ought to be ... higher? I so think, and from ex... and I'm past the point where ... contact makes me liable to be prej...

An advertiser's product is his ... often is its father, though even ... but adopted it, nevertheless the... affectionate regard for the infant ... determination to push it up to ... line where it will participate in ... things due to good things.

"I once was young, and now ... and many a time have I seen the ... a crude, strong youngster advertis... bring it to a place of power and ... and honor and glory in the adverti... business world. I still believe that ... versatility, belonging to the busin... as a part of his natural (mental) ... equipment, permits him to write g... for the sale of his product, whatev...

Further, I believe that it will pay

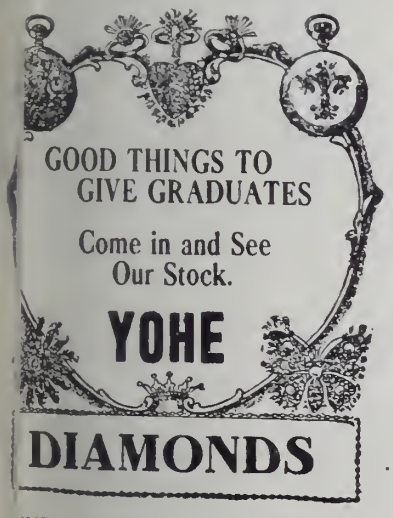
Rail Advertising Department.

give his direction of effort all the attention necessary to bring it to a fruit-bearing state, if he shall start lame. He can the more hire superintendents, managers in the city, foremen of gangs, skilled operators and indlers of the goods, than he can hire natral advertisement writer better than



ATTRACTIVE AND CONVINCING.

n self. He should be able to beat the sional "all 'round" writer of copy in ation of that which will best advertise ry own. The reason the woods be- full of human Smarts a few years who threw out unvarnished hints that new it all and would write advertis- beat the band—of competitors—and our product, whatever it was, is, or e, the cause of this influx, I believe,



IMELY BORDER, TEXT TOO GENERAL.

he modesty of the man who had creat- d business and whose advertising looked o what "raw" in the sight of the "ex- e (save the mark!) with technical n ledge of English as she is spoke, or r e. But essential power is not often p ty" in its forms of manifestation. It s cely to be quite the contrary.

raham Lincoln, whose memory the whole country recently honored as it does annually, was a raw-boned, crude specimen of manhood, six feet four inches high, with features that would never be O. K.'d in any academy should they be presented for approval by an unknown. He was awkward in his angles of construction—as sentences often are which yet hold power to persuade and convince. Such writing is strong and effective because within it, as a spirit of it, exists the self-carrying force to convince readers. Truth is there, and it travels surely; and with all the more certainty does it "arrive" in the mind and heart of a reader, because it has no outer vestments of the artificial kind of beauty, the conventional gloss of attractiveness.

But the day of the advertising adventurer in this field is about past. Occasionally we still find him pattering his offer to dash off a dozen of the finest display advertisements you ever (or never) had, at a price that would barely tempt your office boy to give up an hour of his evening time. Mostly, however, they have come and gone. They came, we saw, and as nothing conquered, the big, busy bunch quietly dropped out of sight. Some of them are driving the only horse cars in New York State, through the cross-town streets of Manhattan. Others have entered the mail order field, hoping to gather much juicy fruit from its fresh soil, due to this same genius for stringing words together, albeit the *string* always shows.

Business Literature of the Wedding Season.

ONE of the daintiest little folders seen in a long time has been issued by the Peters Jewelry and Optical Store, Moline, Ill. The folder comprises four pages, 3½ by 7 inches, of an excellent quality of lavender-colored paper. The front cover contains a beautiful hand-colored bust of a typical Summer girl. This is drawn on hard white paper and pasted on the lavender paper. The jeweler's name is printed in gold in the lower right hand corner. The printing on the inside third page is done in photographic brown. The text calls attention to wedding and graduation gifts.

Henry Birks & Sons, Ltd., Montreal, Can., are distributing neatly printed cards calling attention to wedding gifts. The cards are printed in different colors, including blue, red and buff. The largest ones measure three and one-half inches by five and three-quarter and the small ones, three and one-eighth by four and one-half inches. Half-tone illustrations of the articles advertised are printed in black on white paper, which is pasted down on the cards, making a very pretty effect.

"Wedding Jewels" is the title of a very pretty folder, four and three-eighths by 10¼ inches, issued by Henry Birks & Sons, Ltd., Montreal, Can. The folder is printed in three colors, olive green, pink and white. One side of the folder is decorated with pink and white stripes, resembling a Spring dress fabric, the printing being done in green in panels on this unique background. Among the articles illustrated are wedding gifts for the bride, for the groom, for the bridesmaids and for the groomsman and ushers.

Advertising.

By Arthur Brisbane.

ADVERTISING is the most modern and powerful agent in the greatest modern task, which is *distribution*. Every intelligent American must be interested in advertising; for, be sure of this, if you ever succeed *you will need to know about adver-*



HAND-COLORED COVER PAGE OF AN ATTRACTIVE FOLDER.

tising. And if you don't know about advertising *your success will never be more than a fraction of what it might have been.*

The manufacturer must know how to *make* good goods. The advertising specialist must know how *to convince the public that the manufacturer is making good goods.*



NEAT CARDS ADVERTISING WEDDING GIFTS.

There is as much difference between manufacturing goods and advertising them as there is between building an opera house and doing a ballet dance.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only
Cut, engraved and etched glass. Light, medium and heavy stemware tumblers, etc. . .

Pacific Coast Agent—A. I. HALL & SON, INC., Jewelers' Building, San Francisco.
Canadian Agent—JAMES A. PITTS, 179 St. James Street, Montreal.

The Pairpoint Corporation

NEW BEDFORD, MASS.

SILVER PLATE AND CRYSTAL CUT GLASS



No. 920—Puff, Prism and Fan.

ELECTROLIERS AND GAS PORTABLES

BRANCHES:
38 Murray Street - - NEW YORK CITY
717 Market Street - SAN FRANCISCO, CAL.
485 St. Catherine Street - MONTREAL, P. Q.

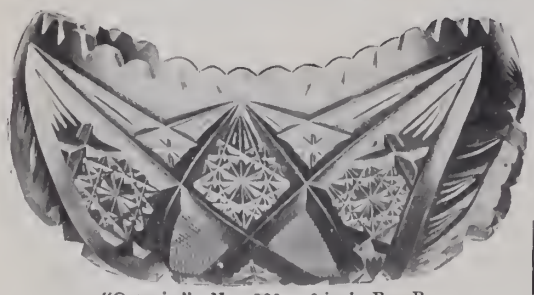
Photo. Book Loaned to the Trade on Application

Rich American Cut Glass

Manufactured by

THE BERGEN CUT GLASS CO.

We are manufacturers of **First Quality Cut Glass. The Bergen Trade-Mark** stands for strictly **High Grade Cut Glass** at moderate prices.



"Octavia." No. 339. 6-inch Bon-Bon

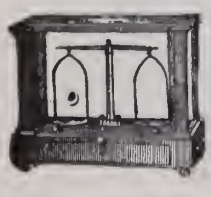
Main Office and Factory
MERIDEN, CONN.

New York Salesroom
38 Murray St.

Chicago Salesroom
131 Wabash Ave.

San Francisco Salesroom
709 Jewelers Bldg.

The J. D. Bergen Co.



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

Send for Price List. Tel. 370 Cortland.



Established 1879

LOUIS W. HRABA

29 East 19th St., New York

Manufacturer of

Fine Leather Goods

Exclusively for the Jewelry Trade

Billytaff Pencil

A good substantial make of Sterling (Silver) quality, heavy weight and finest finish



Actual Size

The Clutch-Point

line of pencils is the that embraces every size and style that is used anywhere.

Being a practical pencil, that firmly holds most any size lead and requires no sharpening, the demand is continually increasing wherever shown.

This is the vest pocket size.

No. 773S—$ .00 per dozen.

Also in engraved and chased styles.

The clutch is a fine point, inside, and is regulated by turning the butt end.

No parts to work loose, and the writing end is smooth and restful to the fingers in writing.

Look for the link trade mark

Send for catalogues to-day

Aikin-Lambert Co.

Established 1864

15-19 Maiden Lane, New York

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE, NEW YORK

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(Continued from issue of June 2.)

ANOS (Gr.). The touchstone.

INET. "A light helmet, round or . with a pointed apex, and fitting



BASCINET.

s the head."—Mollett. Used in XIII. y armor.

ously spelled *bassinet, basnet* or *s t.*

The bottom or solid support of a s which is either simple or formed of s ornamental shapes, or consists of t -Marryat. The lower part of a pil- all, etc.; the division of a column



POINTS OF THE HERALDIC SHIELD.

ich the shaft is placed. The Grecian r (to which refer) order has no *base.* raldry the term "base" denotes the w part of the shield marked with the te "G. H. I." in the engraving.

S *in base.*

BELARD (Fr.). "A short dagger hung fnt of the girdle in the XV. century. H an ornamental sheath and was con- ed a mark of gentility."—Fairholt.

BILIDIAN GEMS. Certain mystic or batic words (such as *abraxas*) were



BASILIDIAN GEM.

ently cut by Greek lapidaries on rings se by the Greek Gnostics of the sect of Basilidians. They were considered as amulets against evil. The serpent with the radiated head (Chnouphis) is often seen on them rearing itself amid seven stars. The reverse of such gems is inscribed "To Chnouphis."

In the accompanying engraving we have an ancient Egyptian seal. It contains the "lion-headed serpent, Cnuphis, on a sigil prescribed by King Nechepsos for protection of the chest; it is cut in a piece of veritable jade."—King.

BASILICA. Originally the pagan halls of justice and meeting places of the ancient Greeks and Romans were known as *basilicas.* With the sudden popular adoption of the Christian creed under Constantine these rectangular halls, from lack of their own edifices, were used for Christian rites, and the early Christian architects adopted this style of architecture as well as the term *basilica* for their houses of worship.

BASILISK. A fictitious creature supposed by the ancients to have inhabited the African desert. Both its breath and its glance were said to be fatal. It was sometimes called *amphy* or amphysian cockatrice, having two heads—in front the head of a cock,



BASILISK, OR AMPHYSIAN COCKATRICE.

and the end of its tail a serpent's head. Being invulnerable, the only way to kill it was by using a mirror. As its gaze was certain death, upon seeing its own form in a mirror it burst and died of fright. The "King of Serpents." (Compare with griffin, dragon, cockatrice, wyvern, etc.)

BASILIUM (Gr.). "A royal diadem, of a very tall form, of Egyptian origin. Isis-Fortuna is often represented wearing the *basilium* on her head."—Mollett.

BASINET. (See *bascinet* and *basnet.*)

BASKET OF FRUIT AND FLOWERS. Attribute of St. Dorothea.

BASNET. "A head-piece worn in the XIV. and XV. centuries; sometimes without and sometimes under the heaume or helmet."—Clark. (See *bascinet.*)

BASONS. In the ecclesiastical service a basin-like receptacle was so called. It was used for the collection of alms or to hold sacramental vessels. The goldsmiths have used their best talent in the decoration of this utensil. "Some beautifully enameled *basons* of the XIII. century represent subjects of hawking and hunting, etc."—Mollett.

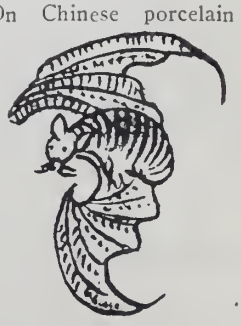
BAS-RELIEF (*basso-relievo*) (It.). Figures which have a very slight projection from the ground are said to be in *bas-relief* (low relief), in contradistinction to those which are in *mezzo-relievo,* or in *alto-relievo* (to which refer).

BASSANO (It.). "Towards 1540 a certain Simone Marinoni founded the (majolica) "works at Bassano, in the suburb called Marchesane; but it does not appear that its products were of great value. A piece of 1555, representing St. Francis, St. Anthony and St. Bonaventura is ill-painted and a failure in color and glaze. At the end of the XVII. century the establishment produced, with perfect success, cups, saucers and other objects of smaller dimensions, with landscapes and works in the Venetian style. This production continued during the following century under the impulse of Antonio Terchi."—Jacquemart. There are pieces still existing with his mark—an open five-point crown.

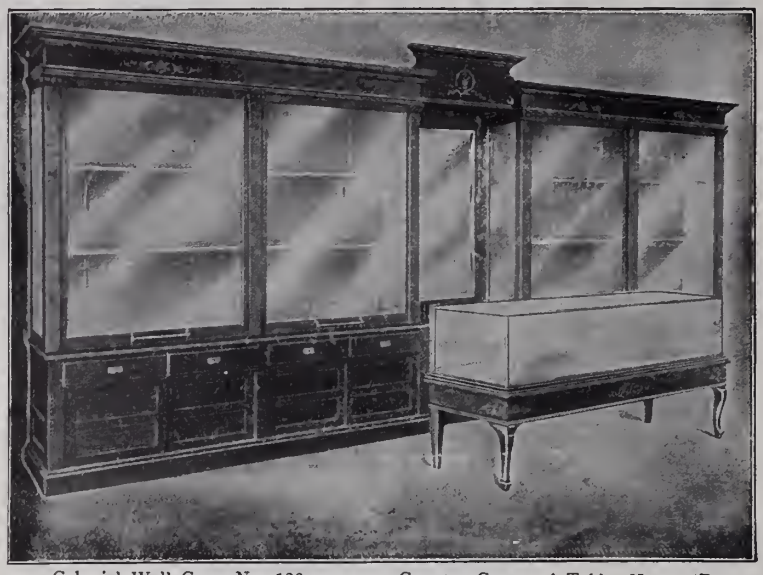
BASSE TAILLE. The engraving or deep cutting done in metal wherein the enamel is run. "Low-cut carving in metal beneath the level of the surface used in enameling. The drawing or remodeling of the subject is given by the different depths of cutting. The enamel naturally appears darker over the deeper cuttings and *vice-versa.*"—Wilson.

BASSIN. Goldsmith to Louis XIV. He resided in the Louvre.

BAT. On Chinese porcelain the *bat*



BAT.



Colonial Wall Case No. 123. Counter Case and Table, No. 107B.

F. C. JORGESON & CO.

11 to 17 NORTH ANN STREET, CHICAGO

MAKERS OF **High-Grade Jewelers' Fixtures**



LEIMAN'S AUTOMA
CONTINUOUS FEE

SAND BLAST

$15 AND P
Guar

FOR ALL CLASSES OF
Used with Foot Bellows o

NOISELESS $ BLOWERS

Take up their own wear

For Furnaces, Blowpipes, Sand Blasts, etc.

**NO SPRINGS TO BRE
NO TIPS ON THE WIN**

LEIMAN BROS. 60 JOI S
NEW R

68 BONYKAMPER AVENUE, NEWAR



WHILE THEY LAST

We will sell you a Stehman, Reversible, Ball-Base Engraving Block for

$11.75

Send your order for these Blocks at once as there are only a few left at this price.

Height, including pad, 7 ins., but can be adjusted to 8½ ins. Weight, 15 lbs. The tools comprising the set as shown, include: 1 full set of Pins and Pegs, 1 Spoon Holder, 1 Button Holder, 1 Ring Holder.

A. ZAREMBOWITZ, 216-218 E. Houston St. NEW YORK

SAND BLAS S

AMERICAN SWISS FI

GAS FURNACES, BLOWERS, &



ZEUNER'S BEST JEWELERS' SAWS

JEWELERS' SUPPLIES

FILES AND TOOLS

Established 1876

E. P. Reichhelm & Co.

24 John Street New York



Price, $20.00 Price, $

CRUCIBLES



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

95 John Street, NEW YORK

PLATINUM In Sheet or Wire, Any Degree of Hardness

SCRAP REFINED OR PURCHASED

THE ROESSLER & HASSLACHER CHEMICAL CO.

NEW YORK OFFICE, 100 WILLIAM ST. FACTORY, PERTH AMBOY, N. J.

CASTINGS Gold, Silver, Bronz
German Silver, Copper

L D.TEL. 2072 L. Supply Jewelers, Sil
Die-makers, Mould-makers, etc. Bronze Fo
Bronze and Iron Shells for Die-cutting
Cast Iron Hub for sinking in Steel Dies.
Undercut Work, Statuary.

AUGUST GRIFFOUL 313 HALSE
NEWAR

PLATINUM **AMERICAN PLATINUM WOR**

NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

NEWARK, N

L. LELONG & BRO. **GOLD AND SILVER REFINE**

ASSAYERS AND SWEEP SMELTI

SMELTI
FOR THE TRADE

S. W. Corner Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

(called *fei-shoo*) appears often in conventionalized form.

Chinese porcelain the *bat* is an emblem of felicity, and five *bats* are a symbol of the "Five Blessings"—longevity, riches, fulness, love of virtue, a happy death.

A lump of clay ready for the potter's use is called a *bat*.

BATELIER. Administrator of the Sèvres factory during the Revolution.

BATH, ORDER OF THE. Founded by Henry IV of England, 1399. This order "numbers 85 members, including the sovereign, of First class, Knights Grand Cross—C. B.—50 naval and military and 25 civil ones; second class, Knights Commanders



CIVIL AND MILITARY BADGE OF THE BATH.

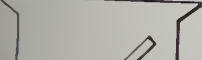


CIVIL BADGE OF THE BATH.

C. B.—120 naval and military and 50 of third class, Companions—C. B.—525 naval and military and 200 civil."—Mollett.

BATACA (Gr. and Lat.). "A vase of a costly description, used as a drinking cup."—Mollett.

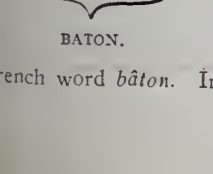
BATTLED, or *embattled*. In heraldry these terms denote a design of battlements. The raised portions are known as *merlons* or



BATTLED, OR EMBATTLED.

and the intervening spaces are called *embrazures* or loops. Crenellated.

BATON. "A staff or truncheon, derived

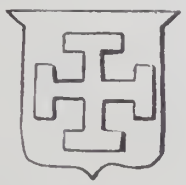


BATON.

the French word *bâton*. In heraldry it is a diminutive of the *bend sinister*" (to which refer), "being one-fourth its width, and is *couped* at both extremities (*i.e.*, not extending to the extremities of the shield). The *baton* and the 'riband'" (which is one-eighth of the *bend*) "were generally used to denote illegitimacy."—Melbourne. "It is also frequently adopted as a crest, without reference to illegitimacy."—Clark.

Spelled variously *batton, battoon, baston* or *batune*.

BATON CROSS, or cross *potent*.—Robson.



CROSS BATON, OR POTENT.

"BAT'S WING" fluting. A design much



BAT'S WING FLUTING.

used on gold and silver bowls, etc.

BATTERSEA (London). A small enamel factory was started here, middle of the XVIII. century, but lasted only 30 years. South Kensington Museum possesses some good examples.

BATTISTO, Franco. "An eminent Venetian ceramic artist employed by Duke Guido Valdo II. in the botega at Pezaro. (A. D., 1540-60.)

BATUZ. "Norman French for *battus*, beaten with hammered-up gold; said of silken stuffs so adorned."—Mollett.

BAUDEKIN, or *baudekyn* (hence baldachin, to which refer). Old English term for an Eastern fabric of gold and silk. "Cloth of gold," brocade.

BAUDREC. "A belt or ribbon suspending a hunting horn."—Clark. (See *baldric*.)

BAUCALIA, or *baucalis* (Gr. and Lat.). "A drinking vessel which varied in shape and size."—Mollett.

BAUMGART. Administrator of Sèvres factory from 1891.

BAXTER, Thomas. A great painter of ceramics. Worked at Flight's Worcester factory (1814). Went to Swansea in 1816, but returned in 1819 and was employed by the Chamberlains there. Died 1821, 39 years old.

BAYARD & BOYER. Owners, in 1771, of the Bellevue factory, near Toul.

BAYREUTH (on the Main). The output from this factory is blue camaieu ware, generally pale, the paste light and well fashioned, the designs traced with great delicacy. The favorite pieces are bottles, cuvettes, jardinieres, etc.

BAYRUTH (Bavaria). "This name, accompanied with the date of 1744, is in gold underneath a porcelain cup decorated with the view of a city, with persons in the costume of the end of last century."—Jacquemart. "Its" (faience) "wares are thin, sonorous, well worked, and covered with a bluish enamel, relieved with delicate designs in a grayish-blue, not very bright. The ordinary signatures are monogrammic—B K, or B K with a C beneath and a line between. We find them on pieces with flowers, arabesques and birds, among which should be noticed as particularly elegant some drageoirs, in the shape of those of Nuremberg." "The letters B P are found upon faiences decorated with polychrome bouquets and brownish-red lines. Certain flowers are remarkable for the warmth of their red ochre; the rest resemble the Saxon style, which the artist evidently sought to imitate."—Jacquemart.

(To be continued.)

A New Lincoln Medal for the G. A. R.

ONE of the many interesting medals in the present year is that struck for the Grand Army of the Republic in commemoration of the 100th anniversary of the birthday of Abraham Lincoln. This is a bronze medal three inches in diameter and contains a bust of the martyred President on the obverse surrounded by the inscription, "With malice toward none, with charity toward all," and the dates 1809-1909. On the reverse appears a laurel wreath in relief,



LINCOLN MEDAL STRUCK FOR THE G. A. R.

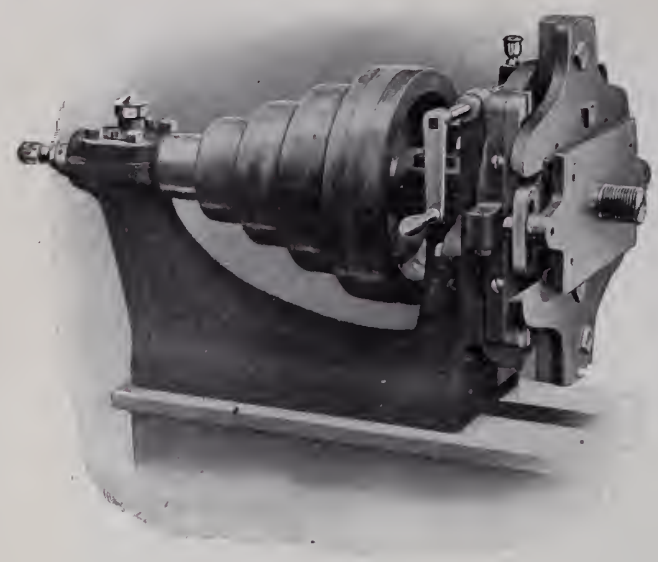
containing this inscription: "This medal was struck for the Grand Army of the Republic in commemoration of the 100th anniversary of the birth of Abraham Lincoln."

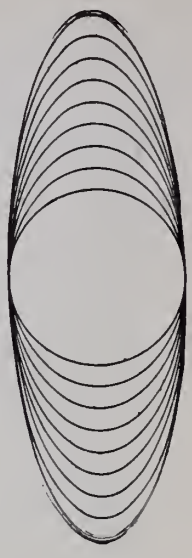
As already noted in THE JEWELERS' CIRCULAR-WEEKLY, 10,000 of these medals were made for the G. A. R. by Jos. K. Davison's Sons, Philadelphia, Pa., the order having been placed with the firm by a special committee selected by the organization and headed by Commander-in-Chief Henry M. Nevins.

A Joke on the Police.

THE following editorial was taken from an Attleboro (Mass.) paper: 'Only in the Attleboros, where hundreds of thousands of bracelets are turned out each year can one appreciate the joke on the Los Angeles police who arrested a man on the ground that he had a bracelet like one found on a woman that was killed in Rhode Island."

The G. W. Meyer Jewelry Co., Chattanooga, Tenn., is about to make extensive improvements and alterations in its establishment. Work will be begun about the middle of June, and, when completed, the store will be exceptionally attractive.





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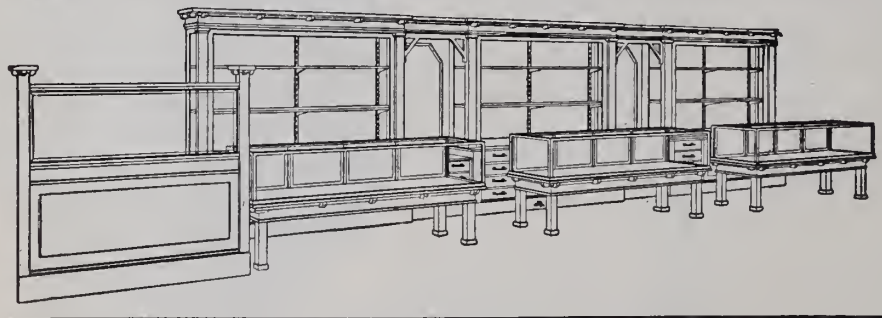
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WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.]
attention paid to communications unless accompanied by full name and address of the writer.

ESTION No. 2290—**Soldering Filigree** —*What kind of solder must I use* ...*older fine silver filigree ornaments? ...information regarding the various ...s of manipulating filigree work would ...preciated* S. F.

SWER:—A recent article in the *...he Goldschmiede Zeitung* gives many

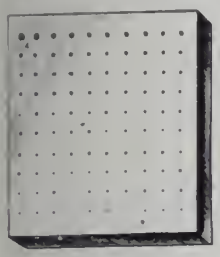


Fig. 1.

... of interest to the filigree worker. ...ost necessary appliances for the pro...n of filigree work are draw-plates of ...e st quality. For the round wires the ...e Vienna draw-plate with the finest ...k is the most useful, but they are not ...enough, and from three to six finer ...and draw-plates are needed to enable ...e ... produce the finest wire for this ...r. The steel draw-plate is shown in ...g, and the diamond in Fig. 2. The ...d appliance is a good cording machine ...i,3), which will run steadily and allow ...e ... twist or cord the necessary wires. ...h ... a cut wire is to be used, the cording

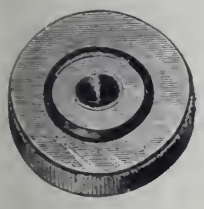


Fig. 2.

...ne is arranged to do the cutting by ...a of a fine cutting shears. Especial ...ention is given to the annealing of the ...re between the drawing of the wires, also ...the last annealing before twisting or ...ding of the wires. For annealing, the ...re should be wrapped into a close bundle ...over the fingers of the hand, care being ...ke that the turns are of equal distance ...and so as to form one continuous strand. ...his strand is now held together with a ...ist of iron wire. The annealing can proceed ...over a good charcoal fire, except, of ...se, where there are better facilities at hand. ...The wire is placed on the glowing charcoal ...and then covered with glowing pieces of ...charcoal and left until all is evenly heated. Remove and quench in alcohol. This will produce a very soft silver wire, the alcohol cleaning it at the same time. Filigree workers usually have at hand rings of different thicknesses and various sizes, which are made by rolling up the

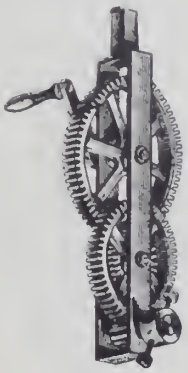


Fig. 3.

wire on round mandrils, or the work may be done with the cording machines. The rings are cut apart with a pair of shears which have a very pointed and sharp cutting edge (Fig. 4). The usual method is to use two solders, one hard for the frame and thick parts, and a softer one for thin and light ornaments. The rings and heavier parts intended for the frame are laid together, as shown in Fig. 5, to be soldered at points shown at a and b. Before this is done the parts are painted over with borax paste, which must not be too thick. Small pieces of solder are placed directly on top, where the soldering is to be done.



Fig. 4.

When the borax has dried so the solder will not fly off when it is heated, place the whole in a good charcoal fire and let the solder melt through. After removing from the fire, boil out, then examine and resolder where the solder did not take well. After this place all the lighter and thin ornamentation in place, after the pieces have been painted over with borax paste. Apply thin pieces of solder where soldering is to be done and let dry for a while. Then proceed to fire and solder as before. The last solder, of course is the softest and must be rolled very thin, so it will melt readily. The soldering must be carefully done at every joint. Where two wires come together or cross each other the solder must be run in. The borax is painted on with a small, fine camel's-hair brush. The experienced filigree worker will lay out the design on an iron plate before him and arrange by bending the wires with his fingers into proper position. He finishes the articles in a short time. Ball ornaments, as seen in Fig. 5, are soldered into fine wire rings, which are secured to the body by filing flat so they obtain a good hold by soldering. Gold balls, which are much used in connection with filigree work, are made by cutting thin rolled gold into narrow strips. They are rolled up loosely. A layer of finely powdered charcoal is placed in a crucible, a few pieces of the cut gold are laid on this apart, so they will not touch, and covered with a layer of charcoal. A few more pieces of gold are put on, then another layer of charcoal. Alternate layers are thus put on until the cruci-

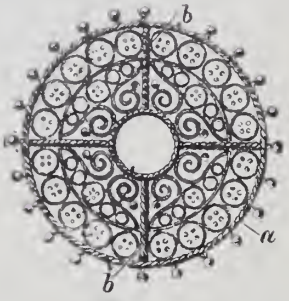


Fig. 5.

ble is full. Place the filled crucible in a good coke or charcoal fire, let remain for 15 or 20 minutes, remove from the fire without shaking, let cool and pour out the formed gold balls and wash the coal dust away with water. Clean the balls by boiling out, and run through a sieve for the different sizes.

Silverite, a New Metal.

A NEW development in the alloying of aluminum with other metals has just been accomplished by the production of "Silverite," says the *Metal Industry*. This metal is something entirely new and is composed of a mixture of aluminum and copper, zinc and steel in varying proportions according to the requirements. The introduction or alloying of steel with aluminum is somewhat startling and at first thought seems to be impossible, yet the makers of "silverite" have succeeded in doing just this thing, and the resulting metal has a specific gravity of 3.1, a tensile strength of from 40,000 to 45,000 pounds per square inch and a compression resistance of 100,000 pounds.

The color of the metal is silver-white, hence its name; it does not tarnish in the air and it is not affected by weak acids, and only slightly by salt water. The alkalies, however, attack it, as is true with all aluminum alloys. Made up into articles for general everyday and ornamental use such as aluminum is employed for, it has the additional advantage of lower gravity, greater strength, better color, easier to machine and electroplate, and is really a better metal in every way.

J. W. Johnston, Denton, Md., has sold out to T. W. Smith.

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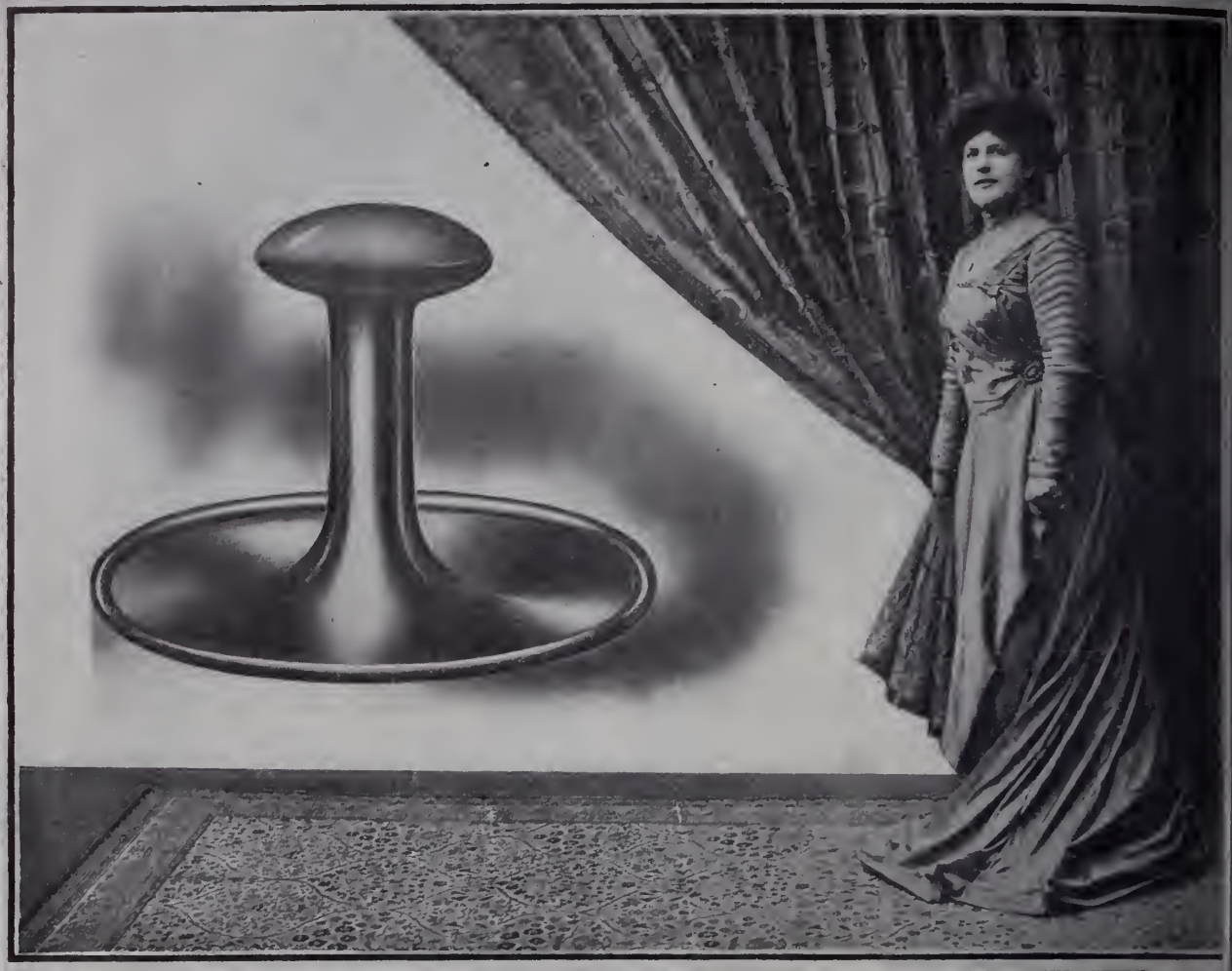
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THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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41st Year. WEDNESDAY, JUNE 23, 1909. Vol. LVIII., No. 21.



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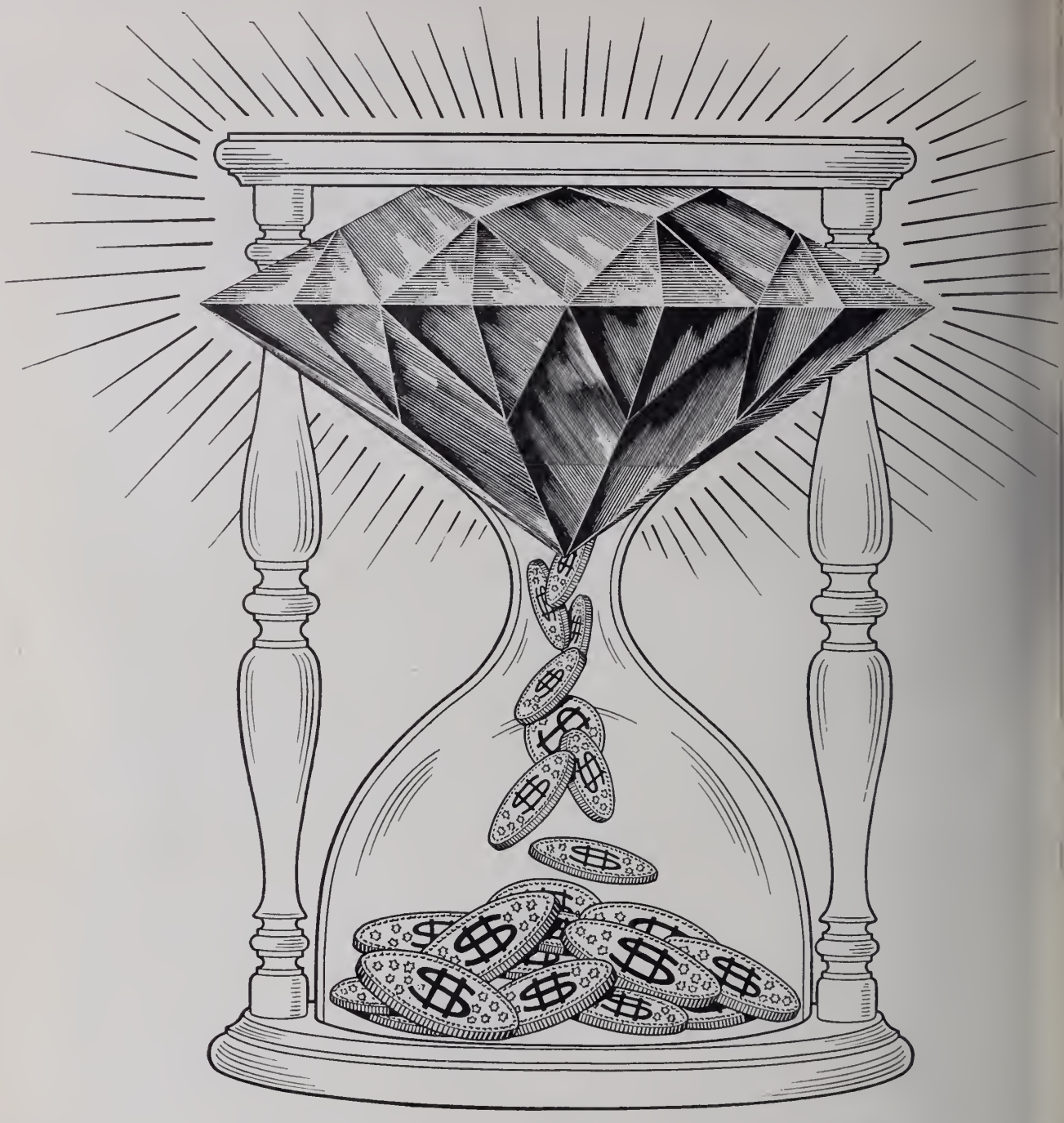
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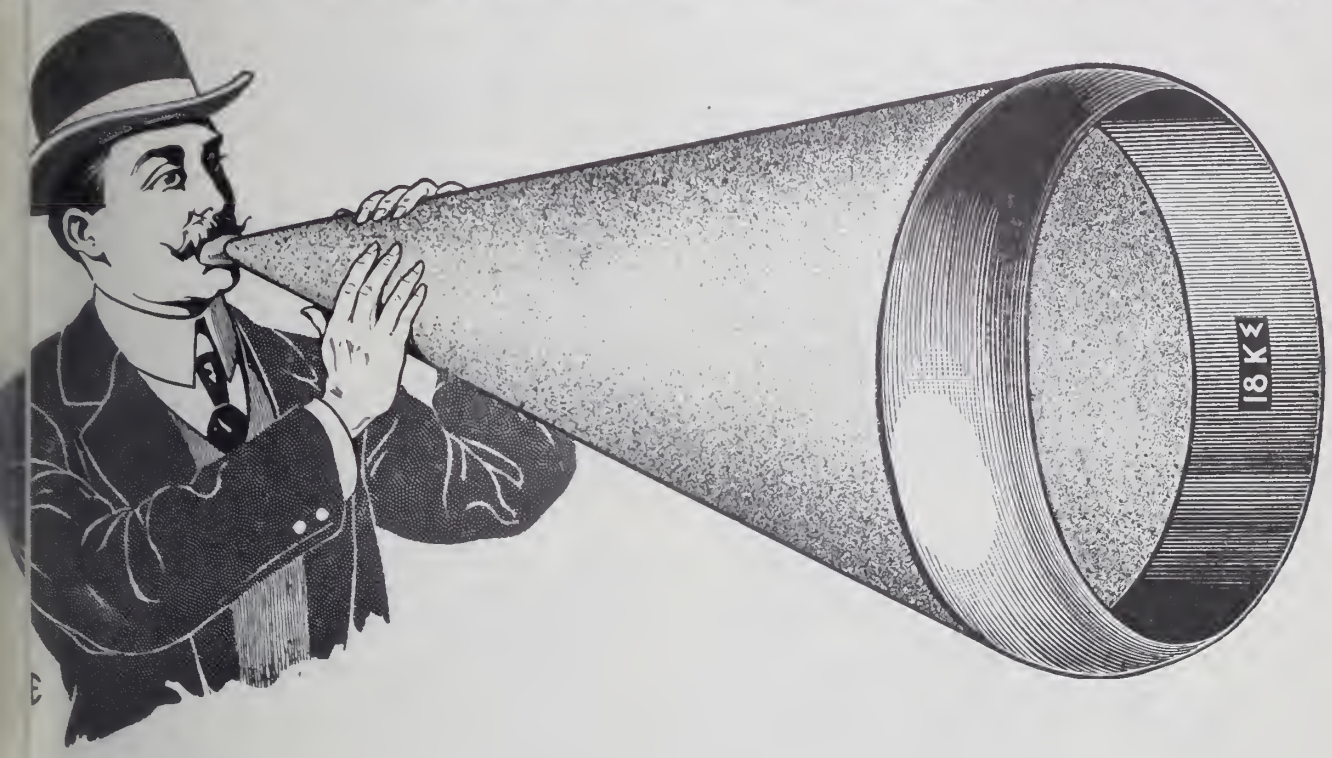
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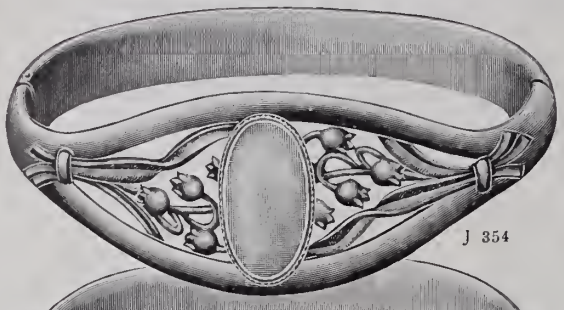
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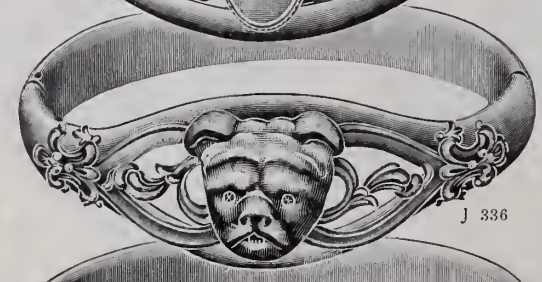
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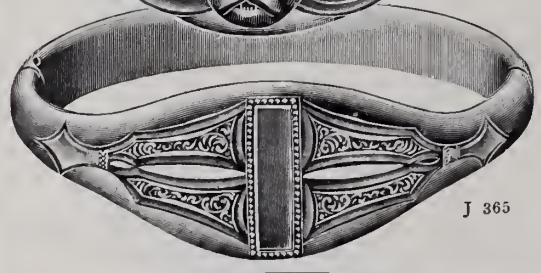
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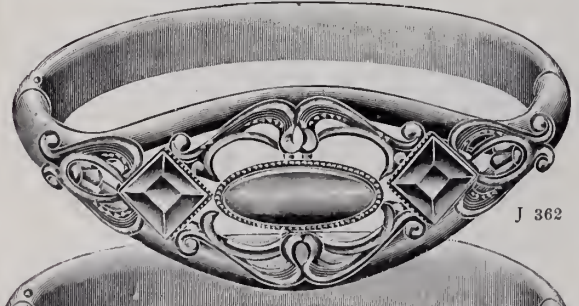
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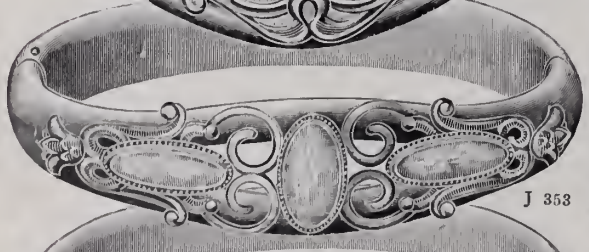
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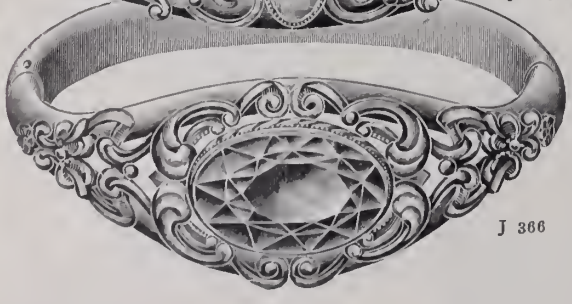

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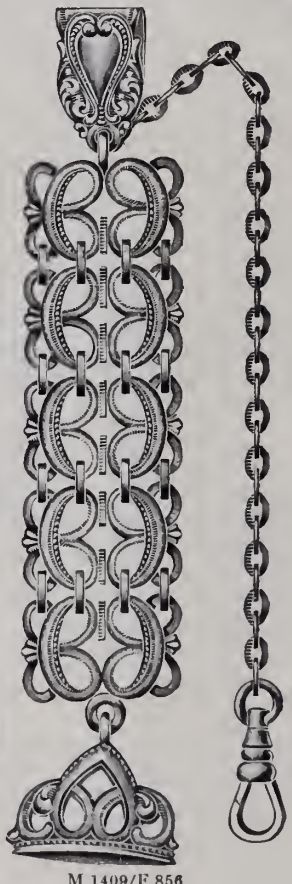

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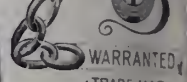

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pearance

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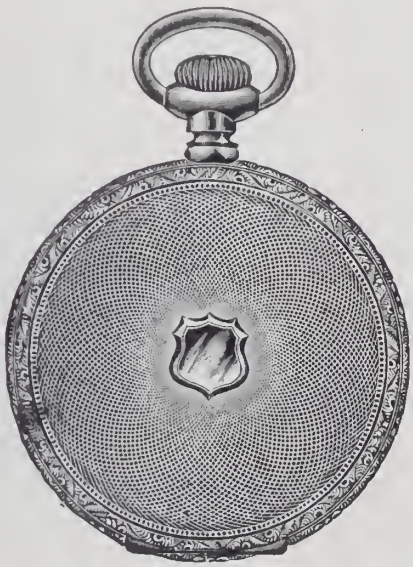
y Wind
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English Case as Received



As Remodeled for American Movement

Melting old gold Cases and making over into new Cases (using same gold)

—

Watch Cases Repaired and Renewed

—

Estimates Cheerfully Given

LING and REPAIRING GOLD CHAINS



shows part of a plain link chain as received for renewing.



As delivered.

nd renewing plain link chains from **$6.00** to **$15.00** list, according to condition and weight of gold added.



shows part of a fancy link chain as received for renewing.



As delivered.

nd renewing fancy link chains from **$8.00** to **$20.00** list, according to condition and weight of gold added.

WENDELL

AND CO.

General Repairers

FOR THE RETAIL TRADE

2 WONDERFUL SHOPS

45, 47 & 49 John Street - NEW YORK

256, 258 & 260 Madison Street - CHICAGO

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLE
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As An Solid Gold Line O the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO

WONDERS NEVER CEASE

Neither do our New Ideas in Up-to-date Jewelry. Our newest and most popular seller is our beautiful cameo pendant locket which must be seen to be appreciated; can be handed down to your grandchildren as an heirloom; a beautiful old style come into popularity again; a fit present for sweetheart, wife or daughter. Don't fail to order early as your trade will surely call for this up-to-date article in jewelry.

We use only the choicest stone cameos. Our workmanship and finish are absolutely beyond criticism. In addition to the above our general locket line is most complete. We make 11 different sizes in plain lockets, besides a various assortment of fancy lockets. Also a fine assortment of hand engraved lockets in English finish. The goods and the prices are always right. It will pay you to consider our line when replenishing your Summer and Fall Stock.

A 10-Karat Line that is 10-Karat

Look for

The Trade-Mark

Write for Our Catalog Proposition for Retail Jewelers

The Keller Jewelry Mfg. Co.

61 Nassau Street - - New York

Factory, 251 N. J. R. R. Ave., Newark, N. J.


0101

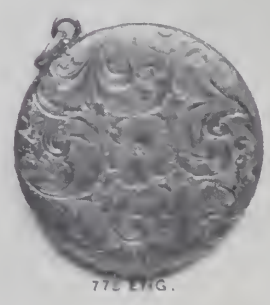

0125


1125


0104 B


779 3/4


774 ENG.


772 ENG.

The

DUEBER-HAMPDEN

Watch Works

CANTON, O.

To ncrease Your Business from 50 to 100% is a Matter in Which We Can Assist You

Write Us at Once for Samples and Full Particulars Relative to Our Catalog Proposition



STORE OF G. W. MEYER JEWELRY CO., CHATTANOOGA, TENN.

Our Customers' Letters Should Convince You That Our System Brings Results

CHATTANOOGA, Tenn.,
May 13, 1909.

THE ARNSTINE BROS. Co.,
Cleveland O.

Gentlemen:—Complying with your request for our opinion regarding the eighteen thousand Catalogs and Circulars, which we put out last December, that you made for us, we desire to say that we are so well satisfied with them as a trade bringer that we now give you another order for a like number of Catalogs and Circulars and also a large quantity of goods illustrated.

You may use this letter in any way you see fit.

Yours truly,
G. W. MEYER JEWELRY CO.,
W. A. Meyer, Pres.

The Catalogs sent out by this firm in 1908 were made by The Arnstine Bros. Company.

TON, Ind., Jan. 9, 1909.

(Copy of Original Letter.)

THE ARNSTINE BROS. Co.,
Cleveland O.

Gentlemen: — Replying to our letter, will say we have found the Catalogs during the last four years to be very satisfactory advertising; in fact we've obtained more direct results this year than usual. Your treatment of us has been the best in every way. The goods are just as you represented them, and are shipped to us in the best possible way, so far as neatness and care of detail concerned.

We thank you for your very courteous treatment, and wish you prosperous and happy New Year.

Yours truly,
MRS. CORA FOSTER.

The Catalogs sent out by this firm since 1905 were made by The Arnstine Bros. Company.



STORE OF MRS. CORA FOSTER, TIPTON, IND.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

In writing us please mention this issue "The Jewelers' Circular-Weekly"

FROM THE MINERS AND CUTTERS

OF

HIMALAYA

MINING COMPANY

PRODUCTS

DIRECT TO YOU

Our factory has just completed a fine assortment of

AUSTRALIAN SAPPHIRES
AQUAMARINES
AMETHYSTS
TOPAZES
GARNETS

In all sizes, qualities and shapes, at prices that will merit your attention

15-17-19 Maiden Lane NEW YORK

London Paris Oberstein Boston Providence

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

SOLID CITIZENS

¶ To that type of citizens usually designated as "solid," our stock of Jewelry for men gives more attention than our advertising may indicate—on the surface.

¶ Members of such professions as the law or medicine, as well as men of business, while prone to conservatism in matters of jewelry or dress, are never averse to that "spruce" look of prosperity which can only come with adornments of "the very newest."

¶ But, please mark the distinction—"the very newest" must be of a character in keeping with its wearer. Our designers infuse the spirit of novelty into their creations, but temper them always with good taste and elegance.

¶ Rings, Scarf Pins and Jeweled Vest Chains of this kind will be found at our coming SIXTH ANNUAL EXHIBITION, to be held in our offices from August 30th to September 4th, inclusive.

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

CABLE ADDRESS "ON TOP," LONDON

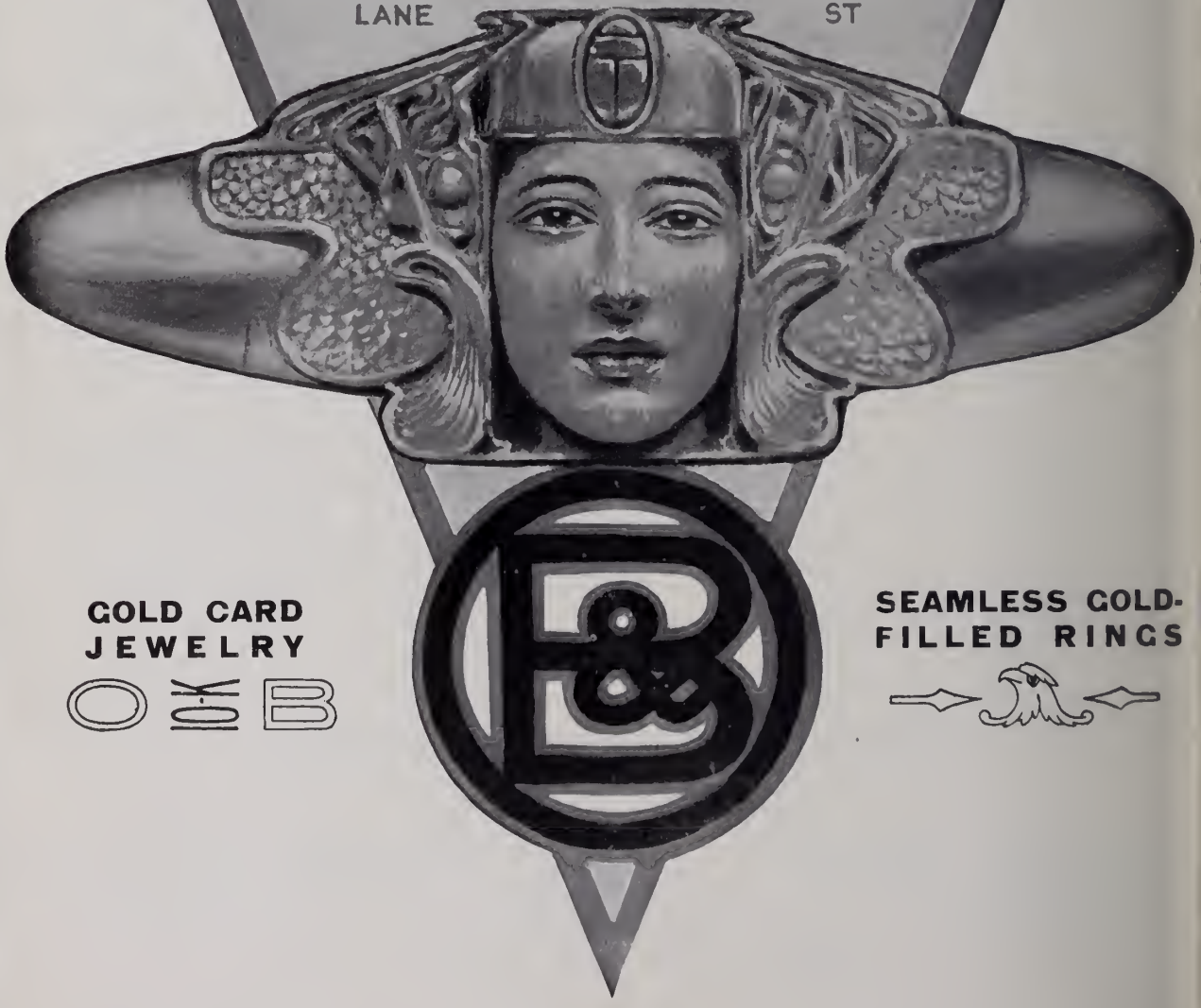
GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

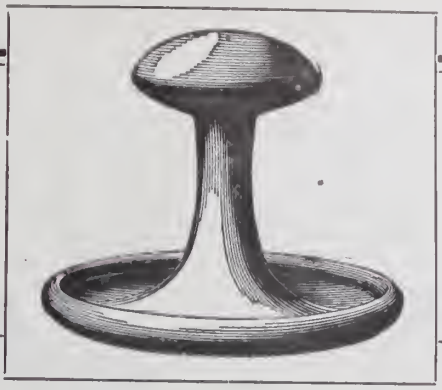
CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O K B

SEAMLESS GOLD-FILLED RINGS

THE KREMENTZ COLLAR BUTTON



GOES ROUND THE WORLD

ITS FAME—

Wherever there are collars there are Krementz Collar Buttons. They are known the world over—the only ones that have an international reputation. With such recognition and demand, all you have to do is carry them. They sell themselves.

QUALITY MAINTAINED—

The Krementz Collar Button never disappoints. Unequaled in construction and finish, its quality always has and always will be maintained.

ASSAY—

The Krementz Collar Button does not take advantage of the elastic leeway allowed by law. There is really no reason why a solderless collar button should assay a whit less than stamped. You can depend upon it that

Krementz 14-Karat Collar Buttons will assay 14-Kt. or $\frac{584}{1000}$ Fine.
Krementz 10-Karat " " " " 10-Kt. or $\frac{416}{1000}$ Fine.

You will note that articles assaying 9 to 9½ Karat or 13 to 13½, and sold as 10-Karat or 14-Karat respectively, save the makers a profit.

ROLLED PLATE LINE—

Krementz Rolled Plated Collar Buttons and Studs are made with regular Krementz 14-Kt. stock; which is sweated, not soldered on composition base. Exhaustive tests show Krementz Plate is much heavier than is used on any other rolled-plate jewelry. Their great popularity in hot countries (where perspiration destroys ordinary goods), is largely owing to the thickness and quality of Krementz Gold Plate, similar to that used on highest quality filled cases.

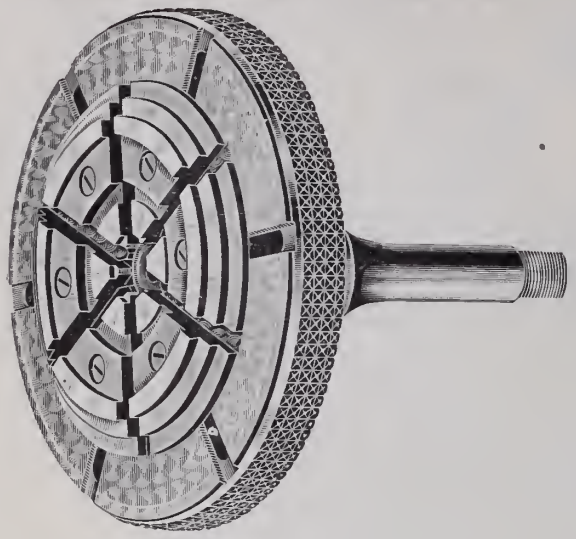
KREMENTZ & CO. 14K. TRADE-MARK *Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry*

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

IMPROVED BEZEL AND WHEEL CHUCK No. 26



CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

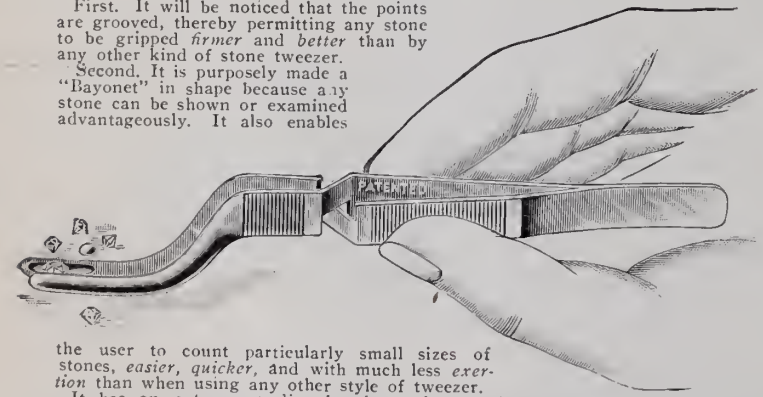
Price, Each, $9.00

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables

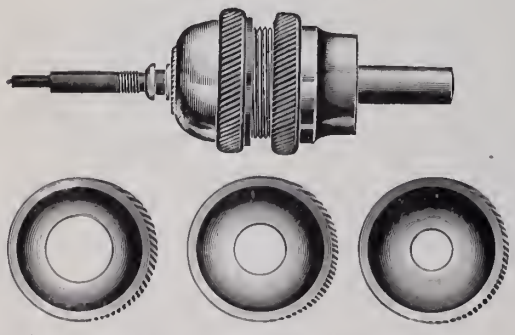


the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.25

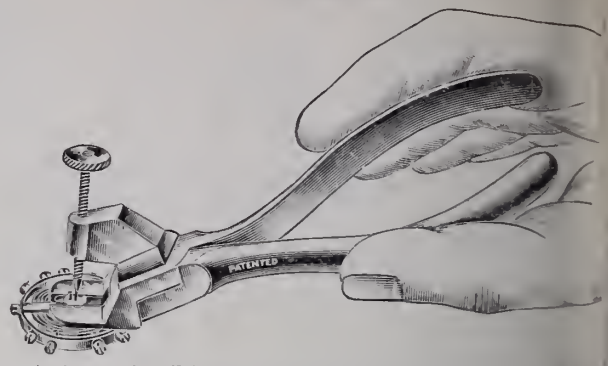
CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, Each, $1.50

ROLLER REMOVER No. 60 (Patented)



A thoroughly efficient and quick acting Roller Remover. The w always plainly in sight. The roller is held in the grooved jaw pliers. The adjustable head which holds the screw is quickly position over the staff and the most obstinate roller will in a to the gradual pressure of the screw.

Nickel Plated, Each, $1.50

GRINDING OUTFIT No. 105



This outfit consists of:

1. Two interchangeable steel disc wheels, 3⅝" and 1⅞" in diamete
2. One interchangeable flexible leather disc wheel, 2¼" in diamet
3. One adjustable hollow spindle for holding the above disc whee
4. Eight different grade emery paper discs, 2⅛" in diameter
5. Four carborundum paper discs of different grades, 2⅛" in diam
6. Eight different grade emery paper discs, 4" in diameter
7. Four carborundum paper discs of different grades, 4" in diam
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete.....
Separate small emery discs.....per doz
" large " " ..... " "
" small carborundum discs..... " "
" large " " ..... " "

This new grinding device should find favor with the trade, being oughly practical and complete for all purposes, such as grind g ste glass, enamel or any other metal or substance that can be ground emery or carborundum. It is of equal value to the watchmaker je optician, dentist, lock or gunsmith, platers and kindred trades. It found much more economical than solid emery and carborundum whee assortment of solid wheels of twelve different grits would neces ta outlay of ten times the cost of this outfit, not taking into considerat trouble of trueing up the wheels when worn or glazed.

Full description and directions accompany each outfit

For Sale by all Jobbers in the United States and Canada.

Manning-Bowman Quality

Prize Trophies, Steins, Etc.

SOLID COPPER
English Pewter Mountings

Also Made of English Pewter Throughout



No. 1245.—Prize Cup.
Solid Copper, English Pewter Mountings.

Alcohol Gas Stoves

Hot Meals Without Hot Kitchens

Sufficiently powerful to prepare as complete a dinner on the dining table as on the kitchen gas range. An invaluable adjunct to the sick room, a home convenience at all times.

The possibilities of chafing-dish cookery have been doubled by the Manning-Bowman Alcohol Gas Stove. It has three times the heating power of the regular chafing-dish lamp, yet regulates to a simmering flame at a touch.

This Alcohol Gas Stove is designed for use with any cooking utensil.

Chafing Dishes

(With Patent "Ivory" Enameled Food Pans)

Casseroles

Planked Steak and Fish Holders

"METEOR"

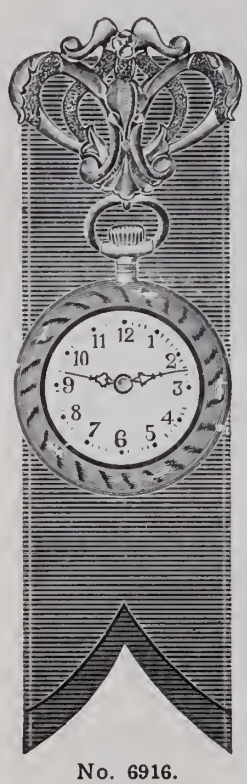
Circulating Coffee Percolator

OVER 100 STYLES AND SIZES

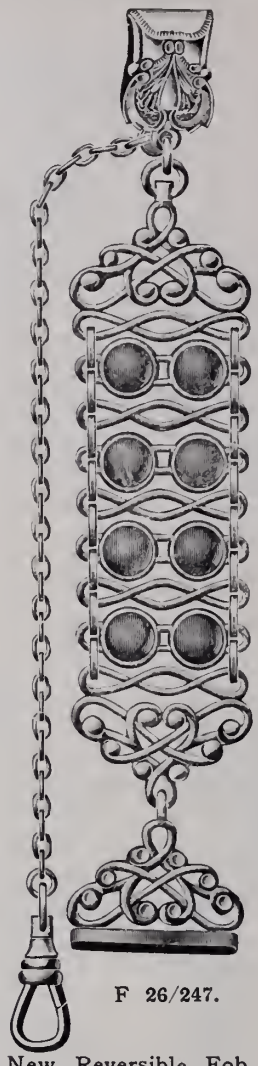
Tea and Coffee Pots, Hotel Ware, etc., etc.

Manning, Bowman & Co. Meriden, Conn.

NEW YORK CHICAGO SAN FRANCISCO



No. 6916.
Ladies' Chatelaine
Ribbon.



F 26/247.
New Reversible Fob.



F 257 242.
New Bead Fabric.

The D. F. B. Co. Line

Represents the highest standard in a medium priced line for Quality, Design and Finish.

It pays to investigate.

It will pay you to investigate our new line, it is full of money-making ideas.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden



Seal Pins Are Popular

Yes, more popular than any other style of School Pin. We have several thousand dies for Schools and Colleges all over the country. There are very few that are not represented on our lists. For the larger institutions we have dies from three to ten sizes and styles. Write for samples.

THE CHAS. M. ROBBINS COMPANY

Manufacturing Jewelers and Enamelers

Attleboro, Mass.

YORK OFFICE: 17 Maiden Lane
CAGO OFFICE: 103 State Street

Plates and Printing by
THE PENINSULAR ENGRAVING COMPANY
Builders of Catalogs for Retail Jewelers
Detroit, Michigan

A SAMPLE PAGE OF OUR NEW CATALOG

FOR RETAIL JEWELERS

14 K. SOLID GOLD BROOCHES AND CHATELAINE PINS

Genuine Diamonds, Amethysts, Pearls and Topaz



No. 800 $16.00
Whole Real Pearls
Genuine Amethyst
Chatelaine Attachment

No. 801 $7.50
Whole Real Pearls
Enameled in Colors

No. 802 $18.00
Genuine Topaz
Chatelaine Attachment

No. 803 $18.00
Genuine Diamond
Real Pearls
Enameled in Colors

No. 804 $10.00
Whole Real Pearl
Enameled in Colors

No. 805 $9.00
Whole Real Pearl
Enameled in Colors

No. 806 $6.50
Whole Real Pearl
Enameled in Colors

No. 807 $27.00
Genuine Diamond
Enameled in Colors
Pendant and
Chatelaine Attachments

No. 808 $6.00
Whole Real Pearls
Enameled in Colors

No. 809 $5.00
Enameled in Colors

No. 810 $5.50
Real Pearls
Enameled in Colors

No. 811 $7.50
Enameled in Colors

No. 812 $29.00
Whole Real Pearls
Genuine Amethyst
Chatelaine Attachment

No. 813 $26.00
Genuine Diamond
Enameled in Colors
Chatelaine Attachment

No. 814 $17.00
Genuine Amethyst
English Finish
Chatelaine Attachment

We have no Goods to Sell

We devote our entire time to building Catalogs for Retail Jewelers

We make our own Plates

The Peninsular Eng. Co. Builders of Catalogs for Retail Jewelers
DETROIT, MICHIGAN



YOU are invited to visit the Alaska-Yukon-Pacific Exposition. Our exhibit will be in the Manufactures Building and will consist of an up-to-date plant, making spoons from the bar silver to the finished spoons, as well as an exhibit of our Silver Hollowware Department. Our factory and salesroom will be open for inspection to the trade.

Have your mail addressed in our care.

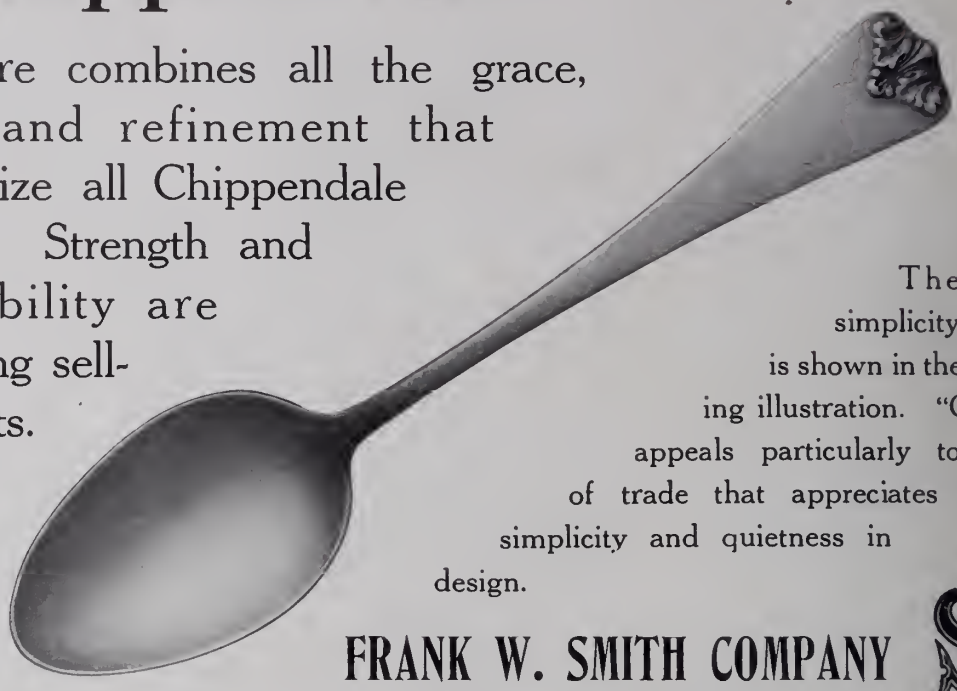
JOS. MAYER & BROS.
Seattle, U. S. A.

Manufactures Building at the Fair

Coleman Buildings in the City

"Chippendale"

Flat Ware combines all the grace, beauty and refinement that characterize all Chippendale products. Strength and practicability are also strong selling points.



The charm simplicity of the de is shown in the accomp ing illustration. "Chippend appeals particularly to that of trade that appreciates beauty simplicity and quietness in design.

FRANK W. SMITH COMPANY

Manufacturers of Sterling Silverware

Gardner, Mass.

TRADE MAR
STERLING

If You Have Not Already Seen Our Large Line of

NAPKIN RINGS

It Would Pay You To Do So



No. 356

THE DESIGNS ARE ATTRACTIVE AND THE PRICES ARE REASONABLE

Send to us for illustrations or samples

Trade Mark

R. BLACKINTON & CO.

ESTABLISHED

New York Salesrooms:
15-17-19 Maiden Lane

SILVERSMITHS and JEWELERS

FACTORY:
North Attleboro, M

IF IT BURNS ALCOHOL WE MAKE IT



STERNAU COFFEE-SERVER

That universal beverage, after being made in the STERNAU COFFEE MACHINE, is admirably served in the STERNAU COFFEE SERVING SETS. For all outdoor functions these sets are an indispensable adjunct.

They are made in Copper or Nickel-Plate and consist of gilt-lined Cream Pitcher, Sugar Bowl, Coffee-Server and Oblong Tray. Profitable to sell.

CATALOGUE TELLS ABOUT OTHER SUMMER SPECIALTIES.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

S. STERNAU & COMPANY
Makers of STERNAUWARE consisting of
Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

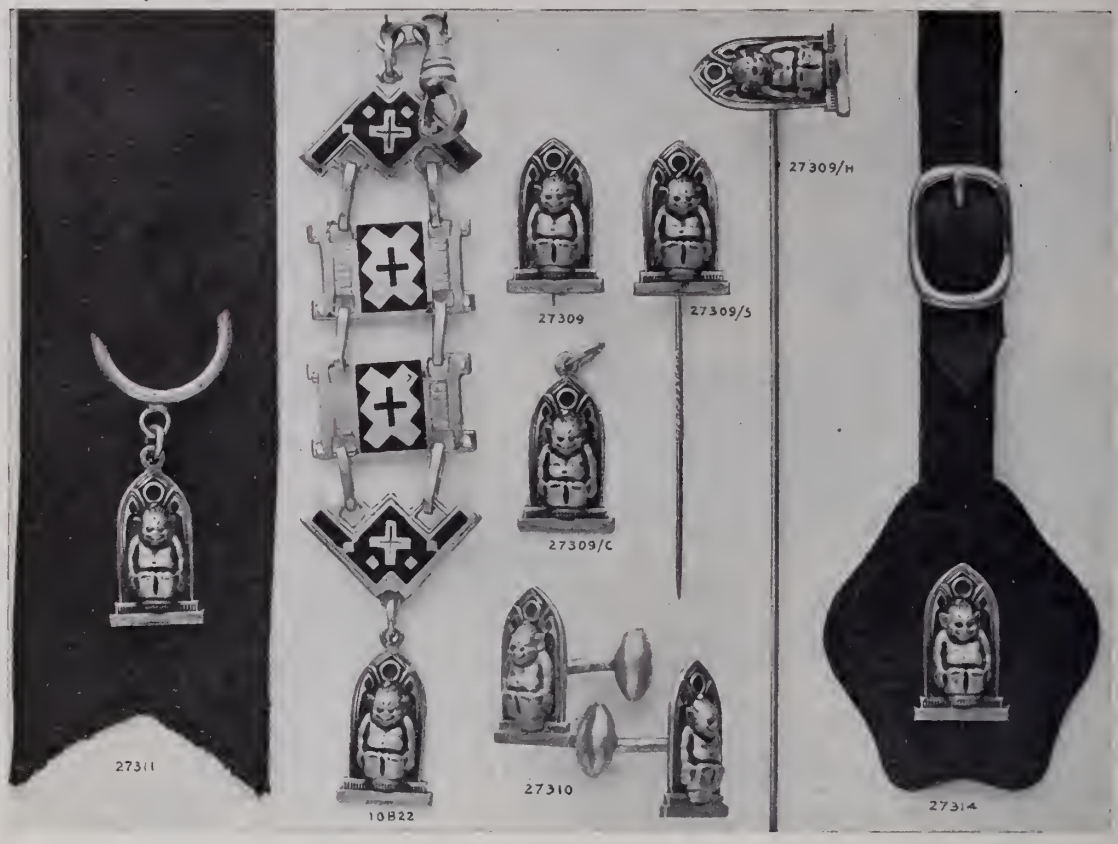
OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



FACTORY OF
ROGERS, LUNT & BOWLEN CO., *Silversmiths*
GREENFIELD, MASSACHUSETTS
The Home of Ye Mount Vernon Pattern

TRADE MARK R&L BCo STERLING

Write for Catalog



BILLIKE

The God of Things They Ought to Be

In Sterling Silv

BILLIKEN SALES ar creasing daily, and seldom that we don't rec immediate re-orders.

Our Newest Des

	Illustrations Actual Size
27311	Ribbon Fob (Sterling Toggl and Swivel - $.
10822	Fob (Flexible and enameled -
27309	Lace Pin -
27309C	Charm or Bangle - -
27309S	Scarf Pin -
27310	Link Buttons
27309H	Hat Pin (Bent to illustrate -
27314	Leather Fob (Nickel Buckle no toggle or swivel) - -

Jewelers' Circular K

Send for Catalog

Exclusive Rights on Bil in Sterling Silver an Solid Gold

Paye & Baker Mfg. Co., *Silversmiths,* **North Attleboro, Ma**



"FARE, PLEASE"

With Our Artistic Coin Holder

You always have the exact change for the "Pay-as-you-enter" cars, or convenient anywhere. Carries quarters, dimes and nickels. Made in Sterling or German Silver. Can be worn on a chain or carried in hand-bag. A charming gift for a woman.

SPECIAL NOTICE—Visiting Jobbers to New York are cordially invited t make any use of our office, 7 Maiden Lane, that meets their convenienc

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Str
Chicago





THE word "Colonial" means much; especially in sterling ware for weddings, as without exception the bride is always pleased to refer to her Colonial ware.

We are the leaders in this line of ware, having made it a specialty for over twenty years.

We have more designs and styles than all of our competitors put together and our prices are the lowest for A-1 goods.

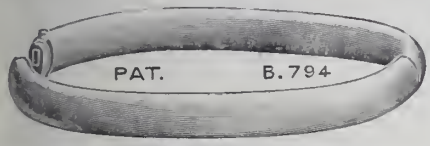
Also write or 'phone us for photos of our new line of sandwich and grape plates.

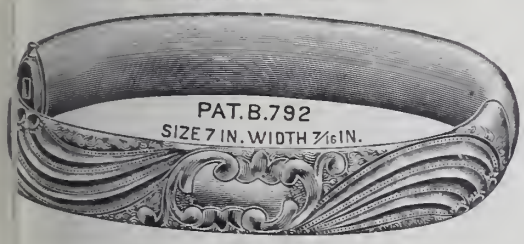
We also make one of the finest lines of French roll dishes. Prices furnished on application to

ROGER WILLIAMS SILVER COMPANY

101 SABIN STREET. PROVIDENCE, R. I.

BRACELETS



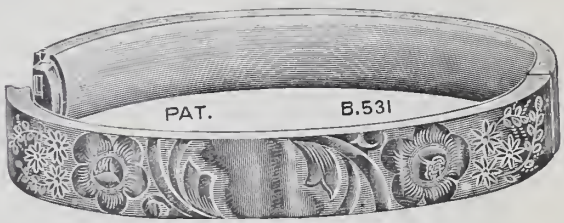


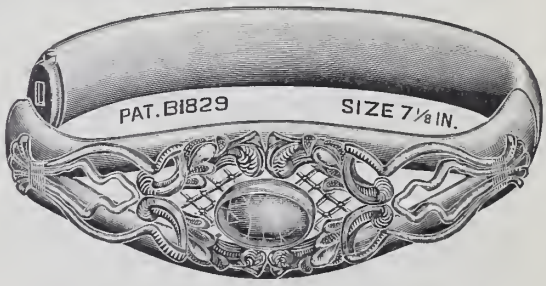


are the most pleasing and beautifying articles of jewelry a lady can wear.

We are showing some beautiful new designs, which will please the most fastidious.







NEW YORK
9 Maiden Lane

BATES & BACON

Attleboro, Mass.

CHICAGO
103 State Street

Makers of
High Grade, Gold Filled **Chains, Lockets and Bracelets**



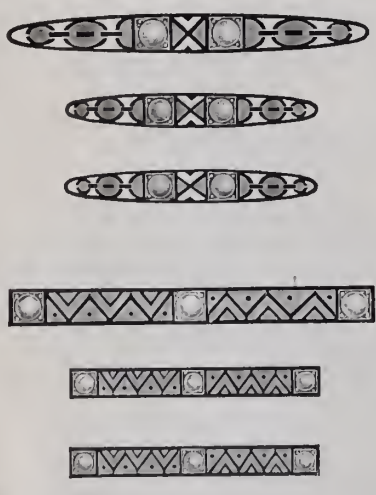
Our Fall Line is now ready—larger than ever. Three New Toilet Sets, a large number of Novelties.

REMEMBER, our Prices are Right, our Goods Reliable.

Our Line is complete; see it before placing ***any part*** of your order. We will save you money and make SATISFIED Customers for you.

WHAT does that mean to you?
POSITIVE SUCCESS

NEW YORK OFFICE - - - - 49 MAIDEN LANE



ENAMELED

Brooches
Bar Pins
Cuff Pins

Etc., Etc., in Sterling Silver and Plate

¶ For years we have made a line of Bracelets, Fobs and Link Buttons in Rolled Gold Plate and Solid Gold Front that has given satisfaction and proved itself worthy of your consideration. Our new designs are now on the road and our salesmen will be glad to show them to you if you will write us.

¶ The stamp M. H. & Co. on our goods is a guarantee of quality, workmanship and finish.

¶ Ask your jobber to show you these new goods. If he doesn't handle them, write us.

MASON, HOWARD & CO.
Factory: Attleboro, Mass.
New York Office: - - 180 Broadway

Over 100 Designs

in our Gold and Silver Thimble line.

One page from our booklet is shown below.

May we send you illustrations of the complete line?

STERLING SILVER



130 130XL PRISCILLA

135 141 142

146 147 148

GOLD FILLED



91 143

SIMONS, BRO. & CO.

Silversmiths
Thimblemakers *Jeweler.*

611 Sansom Street
PHILADELPHIA

NEW YORK
13 Maiden Lane
320 Fifth Avenue

CHICAGO
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717 Market Stree

When in the vicinity of any of our offices drop in and see our complete line.



POTTER'S PRODUCT

Novelty Fobs

A NEW LINE

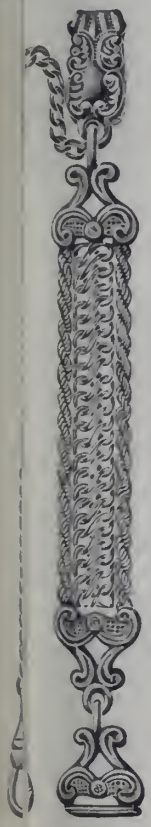
High Grade Gold Filled Jewelry

Dutch Collar Pins — Grape Jewelry
Enamel Goods — Brooch Pins
Cuff Pins — Bar Pins
Ladies' and Men's Sleeve Links
Scarf Pins and Men's Sets

New Products at Frequent Intervals

Samples on Approval THROUGH THE JOBBER

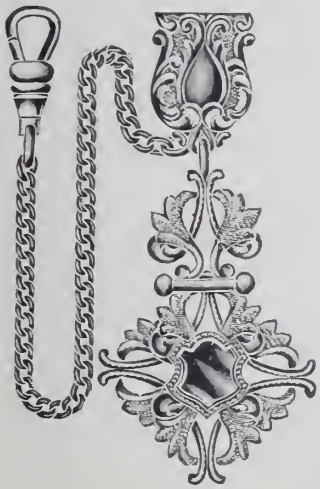
E. A. POTTER COMPANY
Providence Rhode Island



FONTNEAU & COOK CO.

Manufacturers of the best grade only

If you handle our line you will have avenues greater in number, wider in extent and easier of access opened to you.





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"THE CASE THAT COURTS COMPARISON"

Mr. Retailer:

There is room for discrimination in selecting gold watch cases.

There is a comfort in ***knowing*** you have secured THE BEST.

There can be but ***ONE*** BEST.

We ***know*** our product, and in all sincerity we proclaim it THE BEST.

SOLIDARITY GOLD CASES ARE SOLD THROUGH THE JOBBERS ONLY

SOLIDARITY WATCH CASE COMPANY

Established A Quarter of a Century

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JOHN W. SHERWOOD, Vice-Pres.
LOUIS J. MONTAGNON, Sec'y-Treas.

54 Maiden Lane
NEW YORK

Birth Month Locket



The Iris o'er their lives holds sway,
Whose birthday comes in month of May.
An Iris locket comes to bless
And bring you health and happiness.



The Royal Rose bows low to greet
Those whom in June their birthdays meet.
Good fortune surely comes to those
Who wear the locket of the Rose

Enameled in beautiful floral designs.

$\frac{1}{10}$ gold—gold joints.

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Wolcott Mfg. Co.

71 Peck Street, PROVIDENCE, R. I.
New York Office, 14 Maiden Lane



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So confident are we of this outcome that we are making unusual preparation for our Fall stock, which will be superior to any we have ever shown. We will have even more "Sellers" than usual and Jewelers will find them a valuable aid in obtaining an early and increased share of the prosperous conditions which are coming, and which they ought to make every effort to enjoy to the fullest measure.

Our representatives will start on their trips again within a short time.

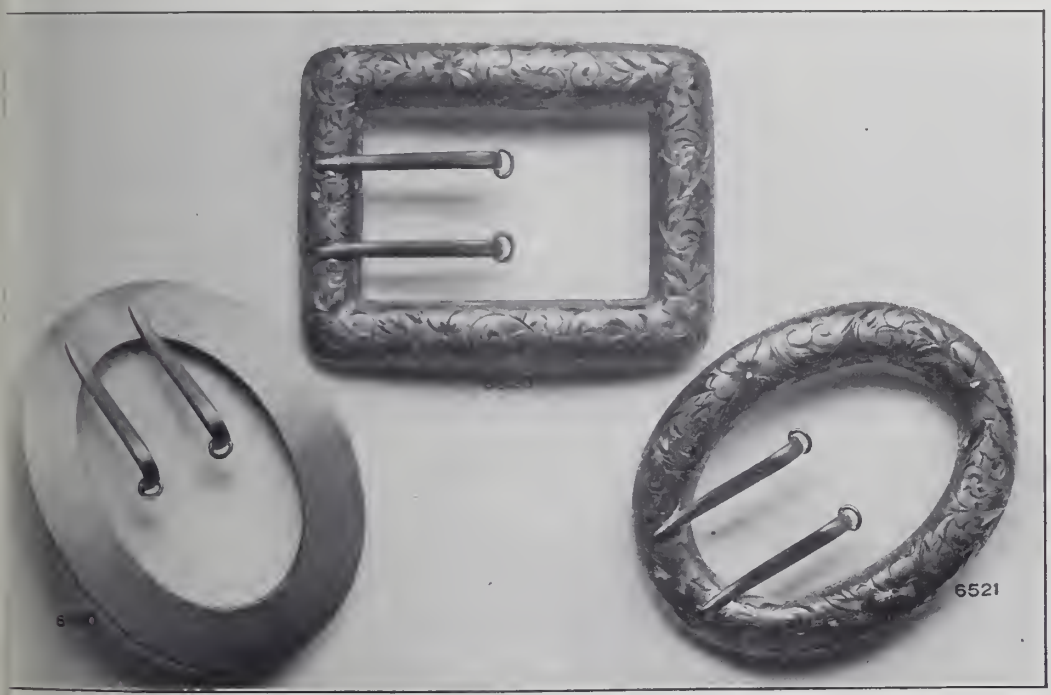
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QUALITY 10 K. FINISH THE BEST

ROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL NS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

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AS LITTLE EFFORT often suffices to sell a fine Gold Bag as would be needed to make a trivial sale. Large results are thus attained economically. The principle prevails here. Gold Bags are handled in a large way, with special facilities. An advantage to you.

PRICES: $44.00 to $1,800.00

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"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

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16 John Street, New York

Factory, Newark, N.J. San Francisco, Julius A. Young

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RINGS
SLEEVE-LINKS
SCARF-PINS
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SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

Established 1834

NEW SCREW WIRE
BROOCHES
and
SCARF PINS

Enamel Decorations

Applied to

Cuff Links Tie Clasps Scarf Pins

IN ACCORD with a growin vogue, this house is apply ing notably refined and artisti Enamel Decorations to an i teresting line of Cuff Link Tie Clasps and Scarf Pins.

Colors of Enamel are *Whit Navy Blue, Olive Green* an *Maroon.* Unities of color an design extend to all three item forming attractive sets and i creasing sales.

Particular attention is calle to the new Tie Clasps whic are a decided advance i articles of this nature. The form is not only the mo graceful but also the mo practical.

Write for Illustrated Circular, now in press.

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ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

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Bags, Engraved and Pierced; New Effects in Straight, Shirred and Herringbone Mesh

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Gold and Silver Novelties

In Original Designs

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And Other Novelties

Our New Illustrated Catalogue is ready for distribution and we will cheerfully mail one upon request. Send for one to-day.

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Makers of 14K. Jewelry

14 JOHN STREET TRADE 14 K MARK NEW YORK

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A15902

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Our ALL PLATINUM DIAMOND ENGAGEMENT RINGS, made to take one or two diamonds, of remarkable individuality, encrusted pave with tiny brilliants, or embellished with rich Abel carving, at from $10.00 to $100.00 each.

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Importers and Cutters of Diamonds

Abel Mountings Have a Tone of Superiority



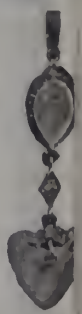
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Handy Pins	Link Buttons	Tie Clasps	Scarf Pins
Safety Pins	Shirt Studs	Veil Pins	Barrettes
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10-K. and 14-K. Neck Chains and Guard Chains — Plain and Jeweled Lorgnette Chains

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NEW DESIGNS IN

LINK BUTTONS HAT PINS SAFETY PINS
TIE CLASPS COAT CHAINS

THE R. S. CIGAR CUTTER

In Sterling Silver, Plain and Engraved; and 14-K. Gold, Plain and Engraved, also Set with Diamonds.

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Manufacturers of

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FINE MESH BAGS

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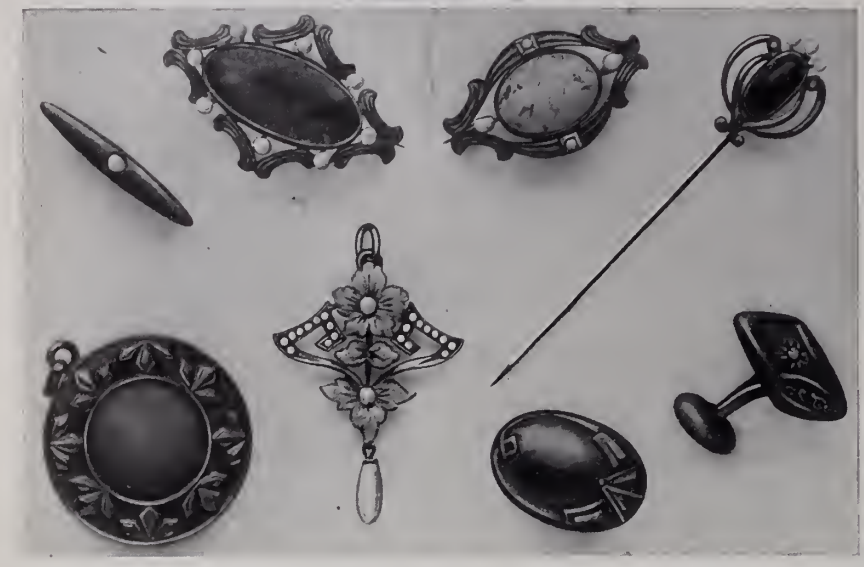
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A General Line of 10 K. and 14 K. Gold Jewelry





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Manufacturers of Silver Deposit Ware, Photo Frames, Desk Clocks, Thermometers, Calendars, Cigarette Cases, Belt Buckles, Sash Pins, Etc.

Write us and let us send you description and prices of inexpensive articles in our line. We make a nice assortment from $5.00 to $15.00 per dozen. They are very salable at all times and especially desirable just at this season of the year. We have exceptionally good facilities for filling your orders promptly for odd and special size photo frames.

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Makers of High Grade

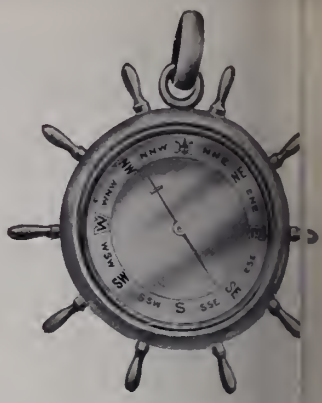
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WITH MOUNTINGS OF A PLAIN, FANCY, OR NAUTICAL DESIGN

Especially Suitable for the

YACHTSMAN
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A practical ornament which will adorn either fob or chain. The movements are the finest manufactured.

Lockets for one, two or three pictures, in round, oval, heart and fancy shapes.

Crosses, Fobs with and without Seals, Links, Safety Pins, Jockey Charms, Scarf Pins, Stone Heart Charms, Bangles, Etc., etc.

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FANS
FOR EVERY FANCY

ranging in price from $4:50 per dozen to $100. each. The newest ideas in gauze fans, silk fans, feather fans, mounted on sticks of bone, mother of pearl, ivory and sandal wood.

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530 BROADWAY IMPORTERS NEW YORK



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A complete line mounted in 10 Karat and 14 Karat. Screw and Pierceless.

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14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix. 14-Kt.



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In a variety of designs and patterns that appeal to careful buyers and readily sell at a handsome profit. We guarantee our goods to wear well, and at present we are showing a new and up-to-date line of goods that will interest you.

Write your Jobber for Prices and Information.

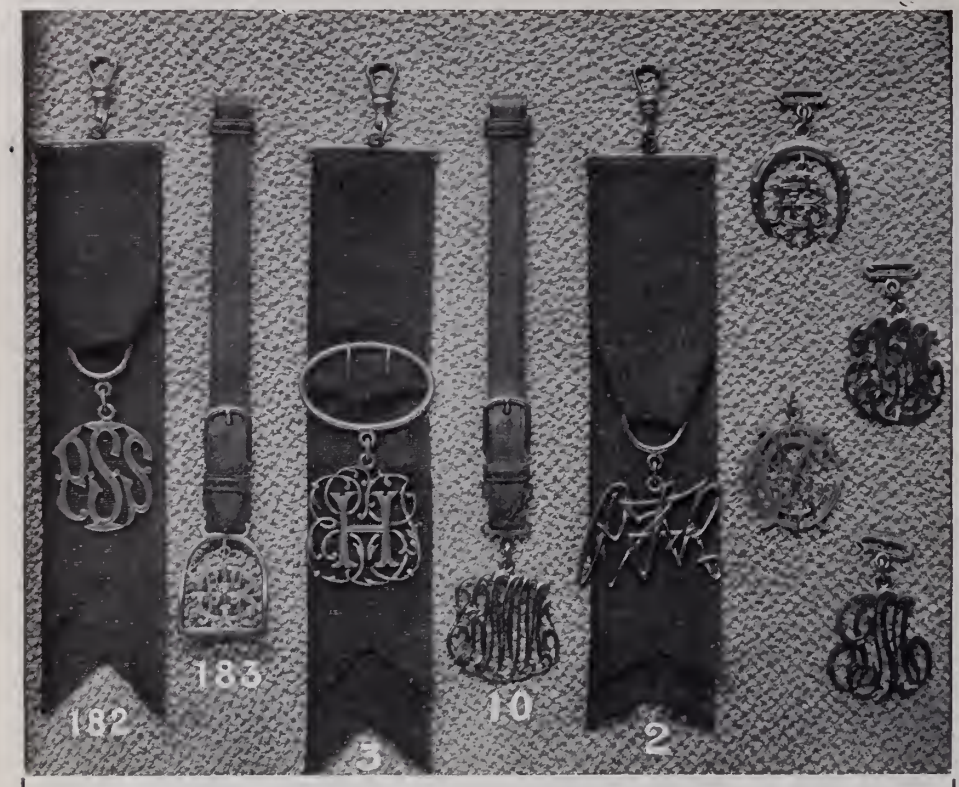




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in solid 14Kt. GOLD, STERLING SILVER and GOLD PLATE, mounted on Silk Ribbon or Leather

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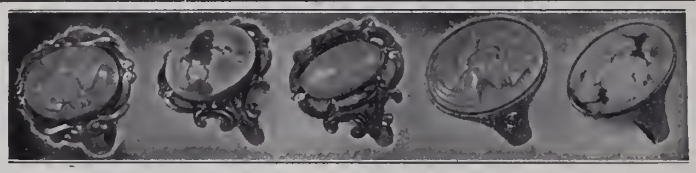
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TALISMAN LADIES' RINGS

Made in 14 k. only

In Turquoise Matrix, Coral, etc.



1916C	1915T	1911C	1914C	1913T
$6.50	$6.00	$5.50	$8.00	$5.50



SAFETY GUARD BRACELETS

Made in all modern styles, 10 and 14 kt.

We will apply this guard to any style bracelet except links, for **$1.75** to **$2.00** each

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We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

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Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

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I make a specialty of work and repairing mates and designs fully furnished. I work at the most rea prices. One trial is

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Boxes for Silverware, Manicure and Toilet Sets

Jewelry Boxes in many qualities and styles

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SILVER DEPOSIT WHISKY BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

Any of the foregoing, and any other desired piece of the A-K Silver Deposit Ware, sent on approval

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Their Flexibility Insures Them Against Breakage

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FOR SCARF PINS AND BROOCHES

14 K. GOLD PLATE

SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

ADVANTAGES:

1. ***It Holds*** – The harder you pull, the tighter it holds.
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3. ***All One Piece*** No parts to lose.

HOLD-ON CLUTCH CO. 85 JOHN STREET **NEW YORK**

Lockets Only

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Flat Model, Quarter Gold, Hand Engraved

The new W. & H. line contains the largest variety of original ana desirable designs ever shown.

"Goods distributed through the Jobbing Trade exclusively"

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Main Office and Factory
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LOCKET SCARF PIN



A signet Scarf Pin with a place for a picture. 10Kt. only, at a modest price, and a good seller.



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Made by

POTTER & BUFFINTON CO.

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No. 606

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Prices range from $5.00 per Gross Subject to Discount

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Send your stone and if we ha setting to hold it, we will ma 24 hours.

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SALE IN 4 oz AND 12 oz PLATE
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MAKERS OF

Solid Gold Jewelry

FOR THE

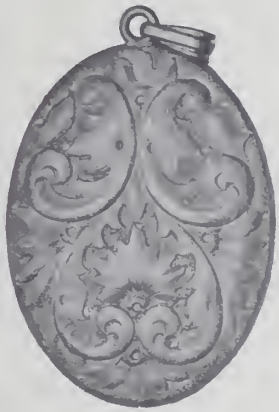
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Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins and Stick Pins.

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Everything in Lockets



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THE LOCKET here illustrated is one of our new Hand Chased designs, which we are making in all sizes, in Ovals and Rounds. Finished in any color desired.

300

New designs added to our line for the Fall trade. Our well known Trade Mark inside the locket, is a guarantee of

QUALITY, WORKMANSHIP, FINISH.

S. K. MERRILL CO.

LOCKET MAKERS to the Wholesale Trade

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MAIN OFFICE and FACTORY
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EACH DESIGN BASED ON THE DECORATIVE ART OF THE ANCIENT EGYPTIANS.

KARNAK BRASS

NEW YORK OFFICE
409 BROADWAY

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"BEATRICE"
LOCKETS and CUFF PINS

In Rolled Plate that Resists Wear and Gives Satisfaction

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BARRETTES
AND FOBS



445 1



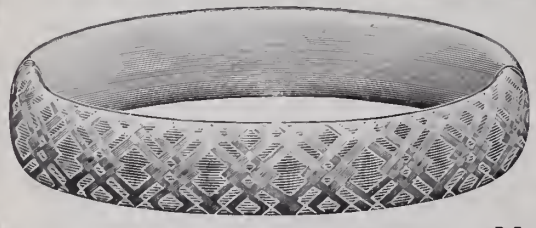
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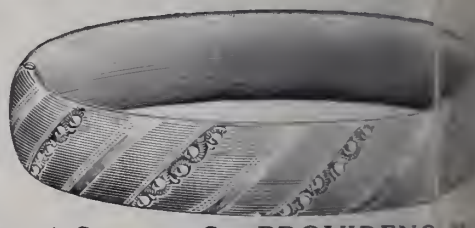




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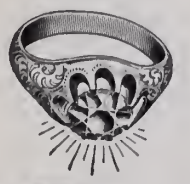
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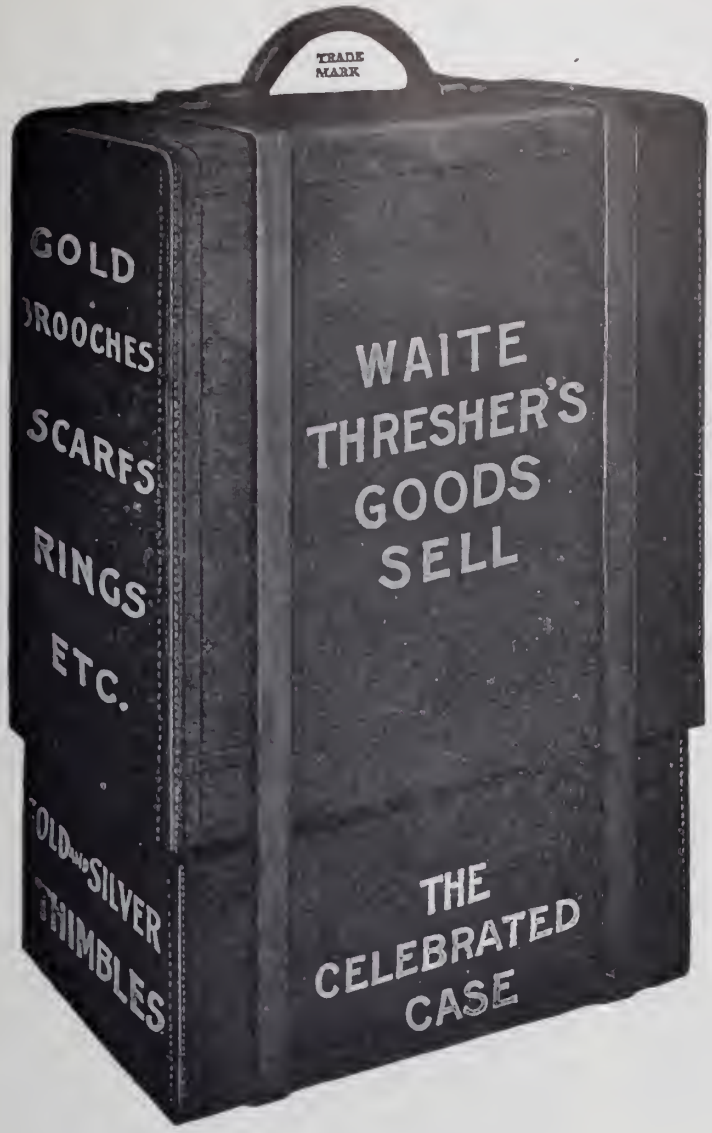
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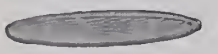
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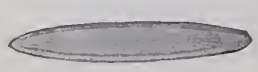
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Enameled on Sterling Silver, Roman
4361 Red, Green and White
4362 Jet



4423 Red Enamel
4424 Light Blue Enamel
4425 Green Enamel
4426 Jet Enamel



4419 Red Enamel
4420 Light Blue Enamel
4421 Green Enamel
4422 Jet Enamel



4415 Red Enamel
4416 Light Blue Enamel
4417 Green Enamel
4418 Jet Enamel



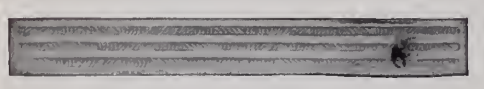
4375 Red Enamel, Brilliants
4376 Light Blue Enamel, Brilliants
4377 Green Enamel, Brilliants
4378 Jet Enamel, Brilliants



4371 Red Enamel, Brilliants
4372 Light Blue Enamel, Brilliants
4373 Green, Brilliants
4374 Jet, Brilliants



4367 Red Enamel, Brilliants
4368 Light Blue Enamel, Brilliants
4369 Green Enamel, Brilliants
4370 Jet Enamel, Brilliants



4407 Red Enamel
4408 Light Blue Enamel
4409 Green Enamel
4410 Jet Enamel



4391 Red Enamel
4392 Light Blue Enamel
4393 Green Enamel
4394 Jet Enamel



Enameled Jabot Pin
4342 Red and Green
4343 White and Green
4344 Jet



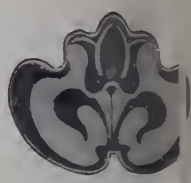
4129 Buckle } Black Enamel
4129½ Pin } Roman Finish



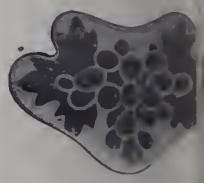
4128 Buckle } Black Enamel
4128½ Pin } Roman Finish



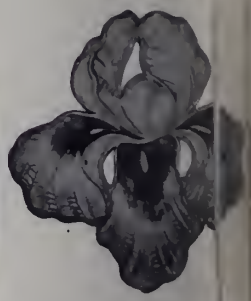
Enameled Jabot Pin
4347 White and Green
4348 Jet



Enameled on Sterling S
4336 Red, White and C



Enameled on Sterling S
4359 Purple, Green and
4360 Red and Yellow,
and White



Enameled Jabot or Chate
Pin
4349 Purple and Yell
4350 Jet



Enameled Jabot Pin
4345 Purple and Green
4346

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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

Vol. LVIII. WEDNESDAY, JUNE 23, 1909 No. 21.

Silver Centerpiece of Austrian Workmanship.

From time to time we have shown, for the benefit of the American jeweler silversmiths, examples of the art of the old silversmiths of various countries. We have chosen for the subject of our cover illustration to-day a fine silver piece just completed in Austria. This centerpiece is a donation for the 300th anniversary of the formation of the Austrian Body Regiment, bearing the name of



SILVER SERVICE RECENTLY PRESENTED TO THE EX-MAYOR OF ST. LOUIS.

Feldmarschall von Laudon." Baron Gideon Ernst von Laudon was a famous Austrian general of Scottish decent, who distinguished himself in the seven years' war with Frederick the Great. Later he became field marshal of the Empire and was victorious in the war with the Turks, at Belgrade, Novi and Grandisca.

The monumental show piece is crowned with an equestrian figure of the brave field marshal while below at the left is placed a group consisting of an officer, ensign and grenadier of the regiment in the original uniform from the year 1709. On the right appears the same group in the uniform of the present time. The pedestal bears the coats of arms of the hero embellished with trophies and emblems of war.

The centerpiece, which is in silver repoussé, mounted on a pedestal or base of ebony, cannot but add to the splendid reputation of the makers, V. Meyer Soehne, the court jewelers at Vienna.

Handsome Silver Service Presented to the Mayor of St. Louis.

THE seven piece solid silver tea service presented by the citizens of St. Louis to Rolla Wells, on his retirement from the office of Mayor, which he had filled for eight years, was made by the Mermod, Jaccard & King Jewelry Co., of that city, from an exclusive design.

Each piece was finely engraved with an old English "W," and in the center of the waiter was elegantly engraved the following inscription: "Presented to Rolla Wells by citizens of St. Louis, April 14, 1909, in grateful recognition of his distinguished services as Mayor of the city from 1901 to 1909."

The pieces were wrought in a raised wild rose design that was very chaste and beautiful.

The presentation was made at a banquet at the Southern Hotel, which was attended by a large number of leading business and professional men of the city, and by Frederick H. Kriesmann, the new Mayor of St. Louis.

A Rare Old Indian Pearl Necklace Exhibited by an Indiana Jeweler.

A VERY rare and beautiful piece of Oriental jewelry is the Indian pearl necklace of large size, which recently came into the possession of Charles F. Artes,



A RARE OLD PEARL NECKLACE.

jeweler and optician, Evansville, Ind., and has been exhibited in his store, 327 Main St., in that city.

The necklace, which is illustrated herewith in very much reduced size, consists of 450 Oriental pearls in six strands, while the clasp, a very fine piece of workmanship, is set with 37 Indian diamonds of antique cut mounted in platinum and gold. The clasp is three inches long, being of platinum and gold.

Tradition assigns the ownership of the necklace to an Indian princess, and though the date of the piece is not definitely known its antiquity is established through the cutting of the diamonds as well as by the general design and workmanship. Altogether the necklace is considered one of the rarest pieces of antique jewelry that has been seen in the middle west, and has been the subject of much favorable comment, alike from the press, public and members of the jewelry trade.

Christian Jansen moved, recently, from 504 W. 2d St., Davenport, Ia., into larger quarters at 410 W. 2d St. Mr. Jansen was located in the former location for 14 years.

IV.

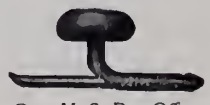
The keen witted American people of to-day know a good thing when they see it, and when it comes to gold rings for the finger, you will find it a difficult problem to sell them anything but the most ARTISTIC PATTERNS OF THE BEST WORKMANSHIP.

Our designers are constantly creating new ideas and original patterns, and as a result of their efforts we take pride in offering to the trade ONE OF THE LARGEST LINES of Signet Rings, Fancy Head Rings, Scarab Rings and Stone Rings of all descriptions, in both 10K. and 14K. Gold.

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If you will permit Larter & Sons' travelers to show you their ring stocks, or by calling at or writing to our office, 21 and 23 Maiden Lane, New York City, we will prove that just as fine and artistic patterns as the most exacting taste could demand, can be made and SOLD AT POPULAR PRICES.

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Reigning Jewelry Fashions Noted in Paris.

Dainty Novelties in Gold, Silver and Gems Now in Demand Among the People of Taste in France's Capital.

Paris, June 10.—Our ancestors, it is e, were wont to adorn themselves h jewelry which, if meretricious from æsthetic standard, represented a cern amount of money, and a few diaonds or pearl ornaments, often in the rst taste, did duty on every occasion. *us avons change tout cela,* and nowas a woman's jewels must have some reon to her costume, fashion refusing to crate ornaments worn haphazard.

The art nouveau, or new art, dates from time of the Paris Exposition of 1900, olutionizing all preconceived ideas in s line. The new school subordinates the rinsic value of a gem to its setting, its vocates employing the semi-precious nes to materialize their ideas, realizing t they possess as infinite a range of or as the so-called precious varieties. Such men as Lalique, Fouquet and other ftsmen confine themselves to the former egory, employing perchance a few small cious stones in order to enhance the ct. Nowadays a woman can, without excessive outlay, acquire jewelry to tch each costume—adornments whose quisite conceits in setting render them l objects of art. Worth, Paquin and er great costumers have impressed n their customers the desirability of monizing their jewelry to their cosnes, suggesting that not only color harnies but the epoch from which the gown w its inspiration, with the time and ce in which it was to be worn, should all ern the choice of the jewels.

t was once deemed very bad form to jewels in the daytime, fashion preibing that they should never be put on il after six o'clock. To-day the costliest aments are *en regle* with the plainest of ored costumes, women appearing in the rning in a pearl *collier* costing enormous ns. Pearls are always *de rigueur,* and woman who is not able to procure aments which harmonize with everyng had better confine herself to colorls stones which look well with any shade fabric.

The pendant as a day and also an evenir ornament has perhaps the greatest gue, the art-jeweler finding in it his lest latitude, it being often a poem exssed in imperishable stones. The setg, once relegated to a subordinate place, now of capital importance, and the rker in precious metals is an artist her than an artisan. Many of these neck aments are remarkable for their purity design, their splendid execution and the gance of their *ensemble.* Those seen in salons of Lalique and others of the e school are often of enormous protions, affording an opportunity for the pansion of delicate sentiment. Most of metal workers draw their inspiration m plant and insect life, the brilliant ors of the semi-precious stones being anced by a setting in vari-colored gold, platinum, tarnished gun metal, silver, and even iron. The exquisite art glass, with opaque and translucent enamels, also play an important rôle in this branch of the goldsmith's industry, producing luminous effects which marry themselves to the chameleon hues of satin and taffeta. Gray is one of the tints of the season, and nothing looks better with it than amethysts set in blackened silver or dull platinum. Immense stones picked out with marcassite or tiny rose diamonds in some quaint design, often copied from antique Roman, Byzantine or Egyptian models, are among the favorite *motifs* for pendants. Both topaz brulé and the paler tints are charming, with pale and dark brown and cream lighting up their somber tones. There are olivines, aquamarines, tourmalines, amazonite and malachite, harmonizing with the light and dark greens.

The blues are of less wider range, although opal and turquose matrix, lapis lazuli, reconstructed sapphires and scarabæ of greenish blue ally themselves to the category of blues. There are pendants of antique rococo pattern in which only blue and green prevail, carrying out the lophophore and peacock tints. Coral, carnelian and garnets only look well with black or white toilettes, and, if preferred with red or pink, must be of the identical shade of the costume, or a discordant note will be the result. Baroque pearls are a safe choice, as they tone in with neutral or high colors.

Pendants of more value intrinsically are composed of precious stones, and the jewelry inclines to this class of ornament with extremely light and invisible settings. One of the favorite styles shows a mere thread of diamonds, rubies or emeralds, from which dangle two diamonds of the purest water, square, circular or pear-shaped, surrounded by colored stones matching those of the chain and hanging by a couple of irregular strings of the same. The setting is so subordinate that the pendant gems seem dewdrops new-fallen on the naked flesh. Opals express the peacock tones, and instead of being diamond-rimmed, are more often surrounded with rubies, emeralds or sapphires, which admirably reproduce the changeful hues.

The dog-collar is liked by women with slender throats, and is often most ornate, while as a rule preserving the semblance of lightness, being usually expressed in a lattice-work or lacey design, or a conventionalized floral pattern. Some women prefer a high, black velvet band clasped with a center ornament, while a later idea is a length of white or pale gray tulle tied in a big bow at the back of the neck; the folds held by barettes of diamonds or other stones.

The sautoir, usually utilized to hold the lorgnon, the tiny gold-mesh jeweled purse, the vanity case, the watch and the array of breloques so fashionable is often of great cost. Sautoirs of the art nouveau style are frequently of intricate design, long and narrow plaques of translucent enamel or repoussé gold representing a female figure or a floral emblem being among the most noticeable. Others are glittering rivulets of diamonds or colored stones linked together with gold beads or chains. The very long Directoire sautoir, reaching almost to the knees, is affected by the ultra-fashionable.

The watch is both a utilitarian and a decorative object. Among the latter may be classed the tiny balls of gold or enamel thickly encrusted with precious stones, and which often do duty as a pendant on necklace or bracelet. Enameled flowers are liked by young girls, while the dainty diamond-rimmed enameled timepiece is never out of date. Ring and bracelet watches are not new, although affected by some women. The watch chain is now matched to the watch, if it be of enamel, or pearl or diamond studded. A novelty substituted for a chain, to be worn with a white toilette, is a half-inch length of pure white moire ribbon intersected with gold or jeweled slides.

Jewelers will be delighted to learn that the model makers of the Rue de la Paix have revived the elbow or semi-long sleeve, which permits of the wearing of the bracelet. Even when the skin-tight net or lace sleeve is worn, it is by no means out of place to clasp the bracelet over it. However, there is quite a fad for the bracelet worn under the filmy material; placed above the elbow, it is also liked.

The brooch is somewhat out of the running, being replaced by the pendant. When it is seen it is rather inconspicuous, being a bar of gems used to keep in place the jabot or lingerie neck bow.

Rings are never out of date, but the woman who observes the rules of estheticism no longer loads her fingers with rings of harlequin color, preferring rather a few of real artistic and intrinsic worth. Here invisibility of setting is also the rule, the ponderous gold hoops embedded with stones being no longer liked, only a thread of metal sufficient to insure the gems against loss being admissable. However, the showy marquise, now rather square than oblong, is never abandoned, and the art nouveau school runs to quaintness of design rather than to big stones of excessive cost. A great diamond of oblong shape, pointed at each end, is one of the newest expressions of the jeweler, also square stones set in the merest rim of platinum.

The long earring is more popular in England than in France, the ladies here preferring a fine stone pendant from a short diamond-encrusted bar or swinging in a tiny loop. However, some incline to the rather barbaric gypsy earring, great hoops of gold, gem-encrusted, or those of Roman style, in which a great pearl dangles from a jeweled string.

Countess de Montaigu.

B. J. Ballard, claiming to be a watch and clock repairer, was arrested just as he was about to leave the city of Portland, Ore., one day last week. It is alleged that Ballard would secure jewelry and clocks to mend and proceed to dispose of them in the pawn shops.

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IN CABOCHON AND BRILLIANT CUT, ALL SIZES AND SHAPES

embers of North Carolina Retail Jewelers' Association Hold Important Convention at Durham.

URHAM, N. C., June 16.—The fourth nual convention of the North Carolina tail Jewelers' Association, which was d in Pythian Hall, in this city, yesterday, ved a success in every way and the pro- dings were thoroughly enjoyed by all o participated. The sessions were at- ded by 30 delegates, representing all sec- ns of the State, and in addition 15 new mbers were elected to the society.

When the meeting convened yesterday rning President R. C. Bernau, Greens- o, called the delegates to order and in- luced the Hon. James H. Southgate, delivered a cordial address of welcome, which President Bernau ably responded. s was followed by the president's annual ress to the association, which reviewed work that had been accomplished in the year.

he routine work of the convention then menced, the delegates entering into the eedings with considerable enthusiasm interest. There was a round-table talk hich a number participated, after which C Frasier spoke briefly on the subject dopting a uniform price list for all re- work.

he election of officers, which was then n up, resulted in the re-election of Bernau as president, the election of Frasier, of Durham, as vice-president, the re-election of F. M. Joly, of igh, as secretary. J. T. Burke, of Wil- gton, was chosen treasurer, after which xecutive committee was selected com- d of the officers and R. N. Walker, H Point, and S. N. Snider, Durham. gates to the National convention, which s in Omaha, were next chosen, the e falling to F. N. Day, Wiston, Salem; R. Jolly, Raleigh; M. H. Jones, Dur- and W. H. Leonard, Salisbury.

hen the elections were over dinner was unced. This took the shape of a bar- e at Lakewood Park, at which the bers of the association were the guests e jewelers of Durham. While the dele- s were enjoying the Brunswick stew, ed meats and appetizers of various s they were entertained by a short ad- s from Hon. W. J. Griswold, the Mayor Durham, whose speech was listened to great interest.

4 P. M. the members met in conven- again and the business was resumed. included discussions on a number of esting trade topics as well as addresses. of the features of the meeting was an ction of a gold testing machine in- d by a brother jeweler, B, R. Jolly, of gh, who spent 10 years in perfecting pparatus, on which he has just been ed a patent. Demonstrations of the ine were made by testing some gold d in mines near Durham, which proved interesting to the visitors and satis- ry to the inventor.

the conclusion of the meeting all ex- ed themselves as being thoroughly sat- with the work done and amply repaid he time they had taken to attend the ntion. It was decided that the time lace of the next meeting be left with xecutive committee.

President Bernau, of the State association, who is also treasurer of the American National Retail Jewelers' Association, is making a trip to Germany, where he will attend a convention of the watchmakers of that country. He carries with him greetings from members of the North Carolina and national associations to their brothers across the water.

Joseph Haskell Receives Discharge in Bankruptcy After Referee Exonerates Him of Charges of Fraud.

The long struggle between Joseph Haskell, formerly a jeweler at 37 Maiden Lane, New York, and some of his creditors, which has been in progress for the past five years, was terminated last week when the bankrupt jeweler was granted a discharge in bankruptcy by Judge Hand in the United States District Court of New York. This is a vindication for Haskell as strong effort was made on the part of the attorneys representing certain creditors of Mr. Haskell to prove that he had committed illegal and fraudulent acts prior to the filing of the petition in bankruptcy against him.

The specifications submitted by attorneys for the creditors, objecting to the discharge of the bankrupt, alleged that Haskell, with intent to conceal his financial condition, destroyed or failed to keep books of accounts on record from which such information might be ascertained, and that within the four months immediately preceding the filing of the petition he removed, destroyed or concealed property then belonging to him, with intent to delay, hinder or defraud his creditors. During that period it was alleged he sold a large quantity of merchandise for cash for which he received more than $7,500 and that he retained this money in his own possession wrongfully and wilfully, failing to deposit it in his regular business banks or to account for it in his business books of accounts, and that he concealed the same or transferred it to persons unknown to his creditors, with the intent of delaying or defrauding them.

It was also alleged that during this period the bankrupt had in his possession merchandise belonging to him valued at more than $15,000 and that on the date of the filing of the petition he had in his possession not more than $2,000 in merchandise and that he failed wholly to account for the difference between these amounts. It was further charged that, in contemplation of the bankruptcy and while a bankrupt, he concealed from the trustee assets of large value, the exact amount of which was unknown, but which the creditors believed to be in excess of $10,000.

On these points raised by attorneys for the objecting creditors, Referee Townsend, acting as special master, finds that on the first specification the evidence does not justify the finding of anything more than mere negligence and carelessness on the part of Haskell and his bookkeeper and does not think the evidence establishes any actual intent on the part of either to conceal the financial condition of the bankrupt and, as Judge Holt previously held that such actual intent must be established, the referee finds that the charges contained in the first specifications were not established by the evidence.

The referee further reports that, from the conflicting theories of the two accountants, based on the evidence as to the literal tenor, of which there seems to be little difference, the weight of evidence did not establish the charges of concealment made in the second and third specifications, taking into account the facts that the bankruptcy was an involuntary proceeding which was preceded by negotiations with the bankrupt's creditors and that the bankrupt was absent from New York a great deal and relied exclusively, in respect to his books, on his bookkeeper.

Joseph Haskell, who was in business at 37 Maiden Lane, under the firm style of Joseph Haskell & Co., called a meeting of his creditors in the Fall of 1904, at which time he showed his liabilities to be about $34,000 with assets of about $6,000. Bankruptcy proceedings were immediately filed by Ingomar Goldsmith & Co. and other creditors and a receiver appointed for the creditors. The liabilities as found by the receiver were about $30,000 and the assets which were appraised at $1,800 were later sold for $1,400. An offer of 35 per cent. in settlement of all claims was made during the course of the proceedings and subsequently withdrawn. Haskell was examined in bankruptcy by attorneys for the Jewelers Board of Trade, for the trustee in bankruptcy and for the creditors, and although the examination continued for a long time nothing of a material character was brought out to establish fraud or concealment and the case was dropped by the Board of Trade, but was continued by other attorneys.

When the bankrupt came up for a discharge Ingomar Goldsmith & Co., through their attorneys, filed objections and followed this up by a very thorough examination of the bankrupt and in the course of a very strongly contested proceeding they alleged that they showed that he improperly disposed of and concealed a large quantity of his assets within a few months of the time the bankruptcy proceedings were filed against him.

On the strength of the petition and on the evidence of various persons that the bankrupt's debts had been contracted by fraud and that the bankrupt had disposed of property fraudently, Ingomar Goldsmith & Co. began an action in the New York Supreme Court to collect the amount due them on the ground that a debt contracted by fraud cannot be discharged in bankruptcy and the right of action will lie irrespective of bankruptcy proceedings. It was in this action that an order of arrest against Haskell was issued, which was later set aside and the action dismissed.

Attorney Arthur Falk, who represented Mr. Haskell throughout the proceedings, in speaking of the case, said that the outcome of all the proceedings against Mr. Haskell conclusively proved that the allegations of fraud and concealment and other charges were not properly founded and that the outcome placed him before his creditors and the public with a clear record. Levy & Haff appeared for the objecting creditors.

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Seventy-fifth Anniversary of the Founding of the Business of the Snow & Westcott Co.

Seventy-five years ago to-day occurred the founding of the business now conducted by the Snow & Westcott Co., Providence, R. I., and the long and successful career which marks the history of this concern and its predecessors is well worthy of recognition.

The business was founded by George W. Snow and Smith Owen, on June 23, 1834, in partnership with Alexander Hunter under the firm name of Hunter, Owen & Co., occupied the attic of an old wooden building on the south side of Steeple St., Providence, R. I. This partnership was of short duration, Mr. Hunter withdrawing at the end of six months. The two Owen brothers continued, assuming the firm name of S. & S. Owen.

As the business increased the firm moved into more commodious quarters, and early in 1839 occupied the entire second floor of the Dawson & Allen building, on the corner of Weybosset Road and Dorrance Sts. In 1859 Charles L. Richards, a native of Attleboro, Mass., was admitted as a partner and the firm became G. & S. Owen & Co. At the end of two years, however, he withdrew, his interest being purchased by Julius A. Carpenter. About the year 1866 another partner, Reuben L. Allen, was added.

The continued years of prosperity made it necessary for the firm to find a building suitable for their business and they erected a three-story brick structure at Snow and Weybosset Sts. Years rolled by and the once young and active men were growing old. In 1867 a New York office was established. On Jan. 1, 1872, James P. Snow, the New York salesman, was admitted to the partnership, and three years later Charles E. Westcott, the bookkeeper in the factory, was also admitted, succeeding Mr. Taylor as partner after the latter's death.

With the impetus given by the younger partners the firm increased its capacity. In 1880 Mr. Allen withdrew from the firm and the Messrs. Owen, who for about six years prior to this time had relinquished the management of the affairs to the junior partners of the firm, now made only occasional visits to their factory. The semi-centennial of the firm's establishment occurred on June 23, 1884, and was fittingly commemorated.

The operation of the concern continued without any change until the death of Smith Owen in April, 1889. The firm continued in business retaining the same name until Jan. 1, 1891, when the withdrawal of the remaining senior partner occurred, Mr. Westcott having purchased the interest of Smith Owen on Jan. 1, 1890, and Mr. Snow making a similar purchase of George Owen's interest on March 2, 1891. The old firm name of G. & S. Owen & Co. was changed to Snow & Westcott on April 17, 1889. Smith Owen died after a brief illness and the elder brother, George, died the following October.

The business was continued under the same style of Snow & Westcott until March 1, 1908, when it was incorporated as the Snow & Westcott Co., with James P. Snow as president and manager, and James E. Westcott as treasurer. Mr. Snow died Jan. 22, 1909, and L. Henry Jurgens was elected vice-president and made manager of the New York office.

It is of interest to know that some of the men who are still employed by the Snow & Westcott Co. have served an unusually long time as employes of that concern and those preceding it. Among the elder employes are James Mathewson, who has served the interest of this concern and its predecessors continuously for 56 years; J. George Baacke has been with the firm 50 years, and James R. Butts for 53 years, while Cornelius S. Cincliff has served the firm for 47 years. There are about 25 men now employed by the Snow & Westcott Co. who have been in the employ of the firm for over 20 years.

Exports of Jewelry, Silverware, Clocks, Watches and Kindred Lines from the Port of New York.

WASHINGTON, D. C., June 16.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Auckland: 36 cases clocks, $781.
Antofagasta: 7 cases plated ware, $105.
Antwerp: 1 package optical goods, $414; 1 package optical goods, $125.
Bangkok: 11 cases clocks, $214.
Berlin: 2 cases clocks, $135.
Budapest: 1 case scopes and views, $180.
Barcelona: 1 case plated ware, $360; 5 cases jewelry, $100.
Buenos Ayres: 1 cases plated ware, $943; 20 cases clocks, $518; 1 case watches, $507; 130 cases clocks, $3,419; 16 cases plated ware, $2,253; 1 package optical goods, $241.
Calcutta: 64 cases clocks, $1,039; 46 cases clocks, $642.
Callao: 2 packages optical goods, $331; 57 cases clocks, $401.
Colombo: 27 cases clocks, $346; 5 cases clocks, $155; 16 cases clocks, $281.
Colon: 1 case silverware, $262; 2 cases jewelry, $273; 1 case watches, $168; 30 cases clocks, $120.
Dundee: 11 cases clocks, $640.
Ft. Madryn: 5 cases clocks, $105.
Fayal: 10 cases clocks, $126.
Guayaquil: 4 cases clocks, $123.
Genoa: 1 case jewelry, $500.
Hamburg: 7 packages optical goods, $1,605; 1 case jewelry, $500; 1 package optical goods, $500; 4 cases watches, $4,233.
Havre: 10 cases clocks, $512; 1 case jewelry, $275; 2 packages optical goods, $225.
Havana: 3 cases plated ware, $226; 7 cases jewelry, $1,057; 25 cases clocks, $226.
Liverpool: 2 cases plated ware, $218; 27 cases clocks, $657; 1 case jewelry, $200; 13 cases clocks, $543; 3 cases thermometers, $200; 1 case silverware, $686; 4 cases clocks, $155; 2 cases plated ware, $312; 3 cases watches, $1,500; 3 cases watches, $1,500.
London: 7 cases watches, $1,008; 2 cases thermometers, $240; 8 packages optical goods, $4,274; 10 cases clocks, $244; 11 cases watches, $1,542; 11 packages optical goods, $4,644; 40 cases clocks, $918; 39 cases clocks, $408; 93 cases clocks, $3,189; 8 cases plated ware, $110; 1 case watches, $1,050; 2 packages optical goods, $207.
Manila: 6 cases plated ware, $1,081; 2 cases watches, $495.
Melbourne: 3 cases watches, $970; 110 cases clocks, $2,438; 107 cases clocks, $931; 36 cases plated ware, $728; 5 packages optical goods, $521; 1 case watches, $115; 122 cases clocks, $3,708.
Milan: 2 cases jewelry, $500.
Montevideo: 5 cases plated ware, $361; 44 cases clocks, $549.
Naples: 1 case jewelry, $300.
Rio de Janeiro: 1 case optical goods, $103; 81 cases clocks, $241; 1 case watches, $866; 18 cases clocks, $266.
Santiago: 3 cases plated ware, $459.
Shanghai: 38 cases clocks, $668.
Sienna: 1 case watches, $480; 6 cases clocks, $220.
Sibley: 27 cases clocks, $768.
Southampton: 35 cases clocks, $232; 1 package optical goods, $500.
Trinidad: 5 cases plated ware, $200.
Valparaiso: 4 cases plated ware, $143.
Vera Cruz: 8 cases clocks, $111.
Wellington: 32 cases clocks, $662.

Paris Pearl Market.

PARIS, June 9.—Business during the month of May was satisfactory and prices have reached the highest point of the year. All dealers are open for speculative goods whether they have an immediate call for them or not. Large round pearls are continually in demand as are also small fine pearls of 1 to 2 grains. Rows of small pearls have been sold in enormous quantities.

Transactions between London and Paris are now going on in a regular way and it is distinctly evident that there is great activity in business. South American buyers are also buying heavily and certain European countries are absorbing pearls in unlimited quantities. Everybody is looking forward hopefully and prospects are good if no political changes bring us unexpected trouble.

Fine sapphires and fine emeralds are selling in fair numbers, while there is also a demand for fine rubies. G. K.

Suggests the Adoption of National Gem.

IN a letter to the New York *Times* last week Julius Wodiska, a well-known New York jeweler, suggests the adoption of a national gem, the same as we have adopted national and state flowers. His letter reads:

Nations and States are represented by floral symbols, as, for example, "France has the lily. England the rose," while New York State, as the result of a vote taken among public school pupils, also has the rose, as Pennsylvania, by a similar election, has the golden-rod, and Ohio the scarlet carnation. Kansas, by action of the State Legislature, is represented by the sunflower.

Why not have the United States and each of our States represented by a gem?

Let the election be by the school children, and, if such action can be secured, let the States' legislators ratify the choice of the coming men and women of America. The agitation and discussion of the subject would tend to concentrate the attention of school children upon precious stones, and through the study of these beauties of nature, upon mineralogy and geology, to the educational betterment of the children.

To encourage the offering of further suggestions I will present one. How would the sapphire, most beautiful and valuable of blue gems, serve to represent our country There are white sapphires as well as blue, and these, if combined with the ruby, which is the same mineral as the sapphire—corundum—would give us the red, white and blue. Or, why not the new gem mineral Kunzite? This is an original American gem, discovered within a decade at Pala, Cal. This beautiful lilac or pink amethystine colored spodumene is named after an American, Dr. George Frederic Kunz, the highest authority on gems in America, if not in the world.

New York City might be represented by the rich red garnet, which has been found in the rocks of Manhattan Island, in large and beautiful crystals, too.

Whether Ireland has the emerald copyrighted or not I do not know, but this gem of the first rank is likely to prove a strong candidate for representative honors.

Shall we have a national gem? If so what is it to be? JULIUS WODISKA.

Gus Huber, of Huber & Bunker, Superior, Wis., is visiting his old home in Germany after an absence of 16 years, and word has just been received of his marriage there.

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Jeweler Not Seen Since He Disappeared Mysteriously May 16 ter Going Out for a Walk.

RK, N. J., June 18.—The wife and f Felix Francis De Veux, a watchnd jeweler who disappeared mysteFrom this city, May 16, are making ffort to discover his whereabouts, e invoked the aid of the police and lers throughout the country, who, THE JEWELERS' CIRCULAR-WEEKLY, d to watch out, and in case he in their town to communicate with this journal.

e Veux, who carried on a small as watchmaker and jeweler at his 3 S. 11th St., in the Roseville sec-



DE VEUX, MISSING JEWELER.

his city, and had also been em- some time by the Crescent Watch at the factory here, dropped out suddenly on Sunday, May 16, al- he had been swallowed up by the ough the hospitals and other in- have been searched, no trace of soever has been discovered, and can be learned for his disappear-

t morning of the day that he dis- Mr. De Veux and his wife had hurch, and had returned home for xpecting to go for a visit to a the afternoon. After dinner, he started for a short walk, sayuld take a smoke in the open air, as the last that his wife or friends d of him.

ch he had not been feeling well, De Veux was not in bad health, nor own to have any business troubles was highly respected by his emd fellow employes in the Crescent s credit in the trade was good, d no debts to speak of. He was home-loving man, of a distinctly racter, and did not drink or dis-

it was thought that he must have an accident, but all inquiries at tals and elsewhere showed this o, and his family were forced to the belief that he had either wandered away in a fit of mental depression or had met with foul play. The last hypothesis, however, was not considered seriously, because he had but little money with him, and there would be no reason for him to be attacked, as he was not known to have an enemy in the world.

The missing jeweler is 36 years old, and is about five feet eight inches high, and weighs about 170 pounds. He has a dark and sallow complexion and very good teeth. He has no marks or scars, his only unusual feature being his left hand, the first two fingers of which had been crushed in an accident.

Resolutions Passed by the Pennsylvania Retail Jewelers' Association.

The following were the official resolutions of the Pennsylvania Retail Jewelers' Association passed at the annual convention held at Harrisburg recently.

Whereas, The citizens of Harrisburg, through His Honor the Mayor, have welcomed the Pennsylvania Retail Jewelers' Association and have extended to them the courtesy of the city, and,

Whereas, The jewelers of Harrisburg, through their untiring efforts, have made our stay both pleasant and profitable, we, the members of the Pennsylvania Retail Jewelers' Association, put ourselves on record in the following resolutions:

Resolved, That we extend our sincere thanks to the citizens and particularly the jewelers of Harrisburg, for their magnanimous hospitality.

Resolved, That we most heartily commend the administration of President Ira D. Garman and trust that he will continue to be of even greater benefit to the craft in the future. And that we appreciate the untiring and unceasing efforts of our Secretary, C. S. Wiley, and the officers of the association, for their wor in the interest of our association.

Resolved, That we do not favor the establishment of an official organ for the reason that we consider the present trade journals entirely capable in representing and protecting us.

Resolved, That the thanks of the association be and are hereby tendered to the Jewelers' Club of the City of Philadelphia, for the courtesy extended to this association in the use of their club house during the past year.

Resolved, That we do not favor manufacturers selling complete watches except in special high grade movements.

Resolved, That we heartily favor the co-operation of our members in upholding the stamping laws, and commend the Manufacturing Jewelers' Association, of Newark, N. J., for their interest in the matter.

Resolved, That the thanks of this association be extended to the jobbers and manufacturers for the interst they have taken in our association's welfare.

Resolved, That we emphatically condemn the practice of certain railroads in selling watches direct to their employes.

Resolved, That we condemn the practice of manufacturers and jobbers sending net prices in open mail, and we request that the trade journals discontinue practice of advertising net prices in their journals.

Resolved, That it is the sense of this association that we concur and hereby ratify the action of our committee upon the fixed selling prices of movements and cases as presented to the manufacturers.

Resolved, That the thanks of this association be and are hereby tendered to the several members of the craft for their able addresses and discussion of matters of interest to our association. That we commend the actions of the national association during the present year.

Resolved, That we recommend the various watch companies who have changed their plans of marketing their product, with a view of strengthening the regular retail jewelers; and, be it further

Resolved, That we heartily commend those watch manufacturers who are marketing their products entirely through the legitimate jobber and retail jeweler.

Resolved, That we recommend to watch, jewelry and kindred material dealers the adoption of a new discount key, to be known as the association key, to be used in all of their catalogues and advertisements, the key to be disclosed only to the legitimate retail jeweler, and in every case to be sent under separate cover from the catalogue house and as sealed mail only.

Resolved, That we congratulate Mr. Archibald on his successful administration the past year of the National Association and heartily recommend his re-election for the coming year at Omaha, in August.

Resolved, That we ask the makers of gold filled watch cases not to exchange any guaranteed cases unless returned by the original sellers.

Texas Opticians Elect Officers at the Sixth Annual Meeting Held in Dallas, Tex.

DALLAS, Tex., June 16.—Discussion of technical papers, the election of officers and the selection of Dallas as the next place of meeting was the programme Thursday that ended the sixth annual session of the Texas Opticians' Association. It was a splendid meeting, the members said, more than 50 being present.

Officers were elected as follows: L. E. Whitmore, Dallas, president; W. B. Mann, Decatur, first vice-president; C. F. Hunter, Rockport, second vice-president; R. A. Terrell, Dallas, secretary; Henry Iversen, Corsicana, treasurer.

President Whitmore announced the following committee appointments: Executive—Henry Iverson, Corsicana, chairman; A. F. Thompson, Dallas; C. F. Hunter, Rockport; J. C. Graves, Kaufman; E. A. Bohns, Austin. Membership—Mrs. Mollie Armstrong, Brownwood, chairman; N. N. Binns, Fort Worth; C. P. Pittman, Ennis.

Among the topics discussed were "Optometry," by J. H. Atkinson, Naples; "Skiascopy," by A. F. Thompson, Dallas; "Optical Instruments," by I. Block, Waco. All of these were discussed generally and several other matters of interest to the organization were handled.

The executive committee was instructed to redraft the optometry bill, presented at the last legislature, and present the new draft at the meeting to be held in Dallas next year.

The Colorado Retail Jewelers' Association and the Colorado State Optical Society will hold a joint convention at the convention hall at the Albany Hotel on Tuesday and Wednesday, June 29 and 30. Very elaborate preparations have been made for the entertainment of all those who will attend; there will be a number of talks of interest in both lines, and several matters of importance will be discussed. After the business of the convention has been disposed of an elaborate banquet will be tendered the members, after which a program of entertainment will be rendered, which has been arranged by the committee of the Denver jewelers.

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embers of New England Manufacturing Jewelers and Silversmiths' Association and Their Guests, Numbering Over 400, Participate in Parade, Sail, Shore Dinner and Visit to Training Station at Newport, R. I.

Providence, June 19.—The 30th annual ti of the New England Manufacturing w rs and Silversmiths' Association has s into history. The executive committ- orked hard to provide the members l eir guests with something different heretofore and in this they were suc- , although not in the full measure they had hoped for. Yesterday was l not soon to be forgotten. The rain night before tempered the atmo- so that the day was not too hot and e dust in the streets so that the short of the morning was not tiresome or eable. From the time the steamer ck left her dock at Crawford St. at 11 o'clock in the forenoon, until l up again, shortly before 8 in the g, the committee of arrangements had ing to offer, and everyone enjoyed to the utmost.

een 450 and 500 manufacturing jew- nd guests from all sections of New gd, and a generous sprinkling from ork, Boston and other parts of the —yea, even unto the Philippine Is- but principally from this city and the ros gathered for the fun. After a c ful onslaught on the clams at Field's the party invaded the United States v Training Station at Newport and for r two hours peered into nooks and n of the barracks, inspected the ships l oked over the carefully maintained s where the Government trains nmen for her navy.

l annual Summer outing of the New g d Manufacturing Jewelers and Sil- s hs' Association is always a day to c he members look forward with many c ations of real joy and begin weeks a o arrange their affairs that they may t ate in the good time the executive t tee always strives to provide. Yester- s no exception, and at least two of t mbers of the gathering—Samuel H. w and James B. Macdonald—who e en absent on extended trips to the t Coast, timed their return so as to i Providence on Thursday, and thus be h wim for the annual event.

u ant to the invitations sent out by ecutive committee, members and s to the number of nearly 500 laid e l business cares and worriments and, d t to the admonition of more than a rt of a century ago, that "if any man s siness 'swat' him," job lots, dating a express rebates and similar trade s were forgotten, and everyone sought b n all the fun possible.

h anguard of the excursionists began g er at Free Masons' Hall, corner of r ce and Pine Sts., shortly after 10 o Everett L. Spencer, Harry Cutler, r Mays and Frank B. Reynolds being h l to greet the earliest arrivals. Soon r rd the Attleboro contingent put in a arance, and it became evident that n ber in attendance would be a rec- b aker, and this was fully verified be- t last man had reported.

At 10.30 the party having increased to nearly 400, Chief Marshal Frank B. Reynolds arranged his line with Mayor Henry Fletcher and President Harry Cutler in the van, followed by the other officers, past officers and members of standing committees and the members and guests in columns of four, with the First District Coast Artillery Band, Rhode Island National Guard, Lieut. Walter L. Anthony, commander, at its head. At the word of command the "boys" stepped off to the always quickening strains of Reeve's famous "Second Regiment March." Each of the marchers carried a Japanese umbrella, and as the long line proceeded through the streets it presented a kaleidoscopic color scheme that was favorably commented upon by the large crowd that lined the entire route of march.

The procession moved through Dorrance, Westminster, Mathewson, Weybosset, Custom House and South Water Sts. to Crawford St. bridge, where the steamer *Warwick* was boarded for the customary sail down the bay. A few minutes after 11 o'clock the cables were thrown off and the trip seaward was commenced. As the steamer moved down the harbor the band played patriotic airs and salutes were exchanged with craft in the river and manufacturing establishments on the west side.

Arriving at Field's Point a "special shore dinner—plus"—was served under the direction of Col. S. S. Atwell. Eight long tables, each seating 70 persons, had been set up and at these the excursionists were soon seated. Satiating their appetites with succulent clams and other nice things that go to make up Rhode Island's most famous product—the clambake—the members of the association denied in toto by the immense quantities of viands that they caused to disappear that jewelers subsist entirely on goldfish and diamond-backs. All that they wanted were clams and clams and more clams, and then some of the other fixings.

The menu included clam chowder, brown bread, rolls, Bermuda onions, radishes, olives, pickles, baked and broiled bluefish, fried eels, clam fritters, French fried potatoes, lobsters, soft shell crabs, baked clams, Indian pudding, lager, ginger ale, cigars. By 1.15 the appetite of the most ravenous had been appeased, the party re-embarked and the steamer's prow was turned toward Newport. A sharp wind was blowing and this caused a heavy sea, but no one noticed this. A little thing like a high wind did not bother the jewelers. They were too philosophical and took things as they came.

The arrangements of the executive committee had provided, after the party's arrival at the City-by-the-Sea, an electric car ride of about two miles to the United States Naval Training Station. Through the courtesy of Commandant Lieut. W. F. Fullam, commander of the station, messengers were detailed to conduct the party about the station, Boatswain Healey being in charge. While every courtesy possible was accorded the visitors, much disappointment was expressed because of the absence of the various drills which had been anticipated. The steamer had been scheduled to arrive at 3 o'clock, but a slight delay in leaving Field's Point and the strong head wind which blew, kicking up the heavy sea, caused the steamer to dock at Newport nearly an hour later. By that time, the station authorities being obliged to follow the regularly prescribed routine of work and drills, had completed the latter, and the visitors were only in time to witness the last of the apprentices marching to their barracks as the special cars reached the bridge leading to the training station and which divides it from the island on which Newport is situated.

However, the visitors were ceremoniously received, the last battalion of apprentices to leave the parade ground being drawn up in review as the jewelers marched by. The visitors were then taken through all the building and in one of the barracks they were fortunate enough to witness a squad of the nation's future seamen swinging their hammocks and making preparations for turning in when they were piped to quarters. In one of the messrooms another squad was seen at the dining tables and the "rations" furnished in generous allowance made several of the party wish for an invitation to "fall-to" with the young bluejackets.

Just before 5 o'clock the electrics were again boarded and the merry party returned to the boat, which immediately got under way, nearly carrying with it ex-Mayor Ronert Franklin, of Newport, who had been kidnapped and taken aboard by President Cutler, with whom Mr. Franklin is serving as members of the General Assembly of the State. The former succeeded in making his escape just as the gangplank was hauled in, and as the *Warwick* left the dock the band, which had given a concert while at the training station, struck up the strains of "The Girl I Left Behind Me."

The trip up the bay was enlivened by a concert by the band, with solo and singing, while on the lower decks the committee served an excellent and substantial lunch of salads and sandwiches, which was thoroughly appreciated. The steamer arrived in this city about 7.30 o'clock, in time for the out-of-town members and others to catch their trains.

The arrangements for the outing were in charge of the executive committee, consisting of Everett L. Spencer, chairman; Harry M. Mays and Frank B. Reynolds. The other officers are as follows: President, Harry Cutler; vice-presidents, Theodore W. Foster, Albert A. Bushee and George K. Webster; treasurer, Harry M. Mays; secretary, Everett L. Spencer; directors, Roswell C. Smith, George H. Holmes, Frank B. Reynolds, T. S. Carpenter, Arthur O. Ostby, Charles T. Paye, William P. Chapin, William A. Schofield and Harold E. Sweet; advisory council, Theodore W. Foster, Wm. P. Chapin, Roswell C. Smith, Arthur O. Ostby, Eustace Crees, Everett L. Spencer, Everett I. Rogers, Charles E. Hancock, Wade W. Williams, Alfred K. Potter, Harry M. Mays, George H. Cahoone, Frank B. Reynolds, Edward B. Hough, John M. Buffinton, Sigmund Lederer, Frank T. Pearce, Frederick A. Ballou, William A. Copeland, Henry G. Thresher, Clarence M. Dunbar, George K. Webster, Charles T. Paye, Walter S. Ballou, T. S. Carpenter,



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It as startling to see Horace Steere do a ance.

* * *

couldn't wait to shake the pepper out of ttle, but put the shaker and all into the r.

* * *

rt E. Budlong, president of the Manufac- Jewelers' Board of Trade, represented that ion.

* * *

Morse had as guests Harry Heacock, of P. L., and Fleetwood Launeau, of New Mr. Morse is the New York representative Blackinton, of North Attleboro.

* * *

onald and Brower were fresh from the Pa- ast with a lot of new stories. Not a job straight goods, every one of them.

* * *

one wondered why the "plus" was on the They found out.

* * *

s surprising how those New Yorkers could

* * *

Rueckert Mfg. Co. gave each excursionist souvenir in the shape of a pocket match of soft leather, filled with matches. On t of the match pocket was the inscription, the right place for matchless cases, trays, novelties, Rueckert Mfg. Co., Providence,

* * *

came late and went early. He simply ate with the boys. His usual unrivalled merry- was missed.

* * *

" Lind and "Pem" Eddy made the run to Point in the former's auto. and were at nt to receive the crowd when they got

* * *

e surviving ex-presidents of the association H. Fanning, Henry G. Thresher, John ton and Frank T. Pearce—were present.

* * *

s a venerable quartette that gathered in the dining hall just after the dinner. Their d ages was 312 years. They were William 83; Pembroke S. Eddy, 79; Joseph H. 78, and Oren C. Devereux, 72.

* * *

. Leeder and Bernkopf cleaned up the t pinochle.

* * *

Devereux had as his guests James Camp- Walter A. Burdick. At Newport they er to the Training Station in a landeau.

* * *

brass men were well represented. Among sts were W. H. Welch, with Plume & At- I. M. Steele, of the Waterbury Brass Co., nk G. Welton, of the Waterbury Rolling nc.

* * *

. Kirkley, who was present from Toledo, e down to attend his class reunion at University commencement.

* * *

were 442 at the tables, without the bands- ow's that for a crowd?

* * *

eeder was the biggest man in the crowd. six feet five inches tall and weighs 267

* * *

ilmore, of New York, resented being called al when he began eating lobster.

* * *

Pearce was the envy of all his companions natty cap covered with Shriners' emblems thread.

* * *

Fletcher exchanged courtesies with Mayor of Newport, during the brief stay in that

* * *

Indianapolis came I. Grohs, Joseph E. and Charles Lauer. A lively trio.

* * *

ge G. Pearce had as his guests Fred I. d Benjamin P. Moulton. The three were gation that represented Palestine Tempie at the recent sesion of the Imperial Temple of the Mystic Shrine at Louisville, Ky.

* * *

A naval apprentice, with his dunnage bag on his shoulder, was the envy of many in the crowd. Some thought he would make a good salesman, judging from the ease with which he carried the kit.

* * *

When Frank Reynolds was asked by a newspaper man if they were to have any novelties, he promptly replied, "No, simply manufacturers."

* * *

The captain's statement seemed to have very attractive qualities.

* * *

THOSE WHO WERE PRESENT:

Attleboro—J. Thomas Inman, Charles E. Moore, John J. Hodge, A. S. Ingraham, F. C. Wilmarth, E. E. Cobb, R. B. Macdonald, Albert A. Bushee, Ernest M. Bliss, Herbert C. Bliss, James F. Simmons, Bernard Simmons, C. D. Mathewson, I. Barry, E. B. Martin, A. T. Smith, Fred Mason, J. E. Straker, Jr., C. H. Perry, R. C. Thompson, George D. Simmonds, F. W. Bliss, Benjamin S. King, William L. King, William Baldwin, Ira W. Smith, G. Fred Perry, George H. Sykes, F. G. Fontneau.

Boston—H. C. Bonnell, W. E. Taylor, Aaron Task, M. W. Smith, Henry Arnold, Edwin P. Tirrell, A. S. Hulberg, C. A. Woodsome, W. H. Ryder, C. H. Ramsdell.

Indianapolis, Ind.—J. E. Reagan, I. Grohs, C. W. Lauer.

North Attleboro—Henry G. Joyce, A. L. Lindroth, Robert Sherman, H. E. Hull, Hollis W. Bell, Anthony H. Bliss, W. A. Sherman, E. A. Codding, A. E. Codding, F. H. Bliss, Frank Cutler, W. B. Ballou, R. Blackinton, F. S. Gilbert, T. C. Ford, Frank T. Atwood, L. B. Wise, Harry Pierce, T. G. Frothingham, Jr., Fred B. Brigham, K. Lucius Taylor, Andrew Morris, Alpin Chisholm, G. Chevver Hudson, Alton H. Riley.

New York City—George F. Gilmore, A. B. Lewis, G. H. Howard, L. H. Carpenter, William C. Penfeld, James H. Lincoln, Fred W. Greene, W. A. Curdy, A. Sussfeld, S. A. Schrieber, Fleetwood Lanneau, J. R. Morse.

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R. C. Fletcher, B. Frank Searll, Henry C. Ullrich, Charles B. Broome and Charles H. Butts, Pawtucket, R. I.; Samuel Anderson and James A. Fay, Central Falls, R. I.; Lucius P. Darling, Pawtucket, R. I.; C. E. Wilson and George H. Du Paul, Southbridge, Mass.; W. H. Welch, H. M. Steele and Frank G. Welton, Waterbury, Conn.; C. C. Valentine, Chartley, Mass.; William H. Bell, Attleboro Falls, Mass.; H. E. Robinson and E. F. Robinson, Plainville, Mass.; Harry Heacock, Manila, P. I.; William Hunter, Hoboken, N. J.; Alvin Binswanger, Chicago; Milt Goldsberg, Cincinnati, O.; E. W. Tinkham, Harrisville, R. I.; J. J. Barry, Fitchburg, Mass.; Frank Buffinton, Rehoboth, Mass.; J. W. Nichols, Leominster, Mass.; R. W. Kirkley, Toledo, O.; Frank E. Buffum, North Berwick, Me.; J. B. Congdon, Bristol, R. I.

T. B. Dilworth, Jasper, Ala., will hereafter carry on his business under the style of Dilworth & Co.

Hutchinson & Myers, engaged in business at 11 E. Main St., Massillon, O., have dissolved by mutual consent. Herbert C. Myers has retired and Harry A. Hutchinson will continue the business in his own name at the same address.

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Waltham Watch Co. Formally Announces Its Policy to Market Its Products Through Jewelry Trade Exclusively.

Boston, Mass., July 16.—As noted briefly in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, the Waltham Watch Co. has sent out the trade circulars announcing its policy to market its product only through legitimate jewelry channels, and telling how it has asked mail-order houses and jobbers to clear lines to refram from listing Waltham watches in the future.

The circular which went out from Waltham under date of yesterday reads:

TO THE RETAIL DEALERS IN WALTHAM WATCHES:

Our company desires to market its products through the regular retail jewelry trade exclusively. We believe it is for the best interests of retail watch dealers that Waltham goods should not be handled by mail-order houses nor by jobbers in dry goods, drygoods or general merchandise. With this object in view, we have requested that manufacturers of dealers to omit Waltham watches from their catalogues. We expect that our request will be complied with in the spirit and business in which it is made, but in the event of refusal in any instance we shall nevertheless do our utmost to carry out the well defined policy to protect the retail trade. This important step has been taken for the benefit of the legitimate retail jewelry dealer and the protection of his investment also because we know that he offers the goods by which our watches can reach the public with the greatest satisfaction to the consumer.

We believe that we can confidently count upon your support and assistance in this matter of mutual concern.

We shall be glad to have an acknowledgment from you of this notice.

"WALTHAM WATCH CO."

The circular which Robbins & Appleton, selling agents of the Waltham Watch Co., sent out to jobbers, under date of July 6, reads as follows:

The Waltham Watch Co., under date of June 15th mailed a circular to the retail watch trade of the country declaring its attitude toward the handling of Waltham watches by mail order houses. Copy of this circular we now enclose for your information.

In order to make our position thoroughly effective we must ask you as a jobber and one of our customers to assist us in controlling the distribution of our goods, and in keeping them in the hands of legitimate watch dealers. We must request that you do not sell directly or indirectly Waltham watch movements or watches to mail order houses or other houses doing business in a similar manner. As we must hold our own jobbers and customers responsible for the distribution of Waltham movements sold to them, and as we cannot well follow the goods when sold by you to other jobbers not on our list, we must take the position of not recognizing so-called "sub-jobbers." Only jobbers recognized by us as such are those from whom we sell direct.

We are therefore requested to dispose of Waltham watch movements from this date only to the authorized retail watch dealers and to no others, and the prices and discounts established, and we rely upon you to inform such of your customers as may be affected hereby.

We believe that this position will have the general approval of the entire watch trade—wholesale and retail—for whose benefit chiefly it has been adopted, and we therefore will be glad to hear that the plan as outlined for your guidance will receive our own hearty sanction and support.

We are writing by this mail a letter similar to this to each one of our customers.

An acknowledgment at your convenience will greatly oblige us. Yours truly,

(Signed) ROBBINS & APPLETON.

American Association of Opticians Opens Its Annual Convention in Atlanta.

ATLANTA, Ga., June 21.—The 12th annual convention of the American Association of Opticians opened in the Convention Hall here to-day with a large attendance from all parts of the country. The president, H. J. Cook, Knoxville, Tenn., delivered the annual address, reviewing the growth of the society and congratulating the members on the spread of optometry laws, which are now effective in 24 States.

The programme for the remaining days of the convention follows:

TUESDAY, JUNE 22—A. A. O. DAY.

Morning Session, 10 o'clock.

Invocation, Dr. John E. White, Atlanta.

Address of welcome in behalf of the State of Georgia, Hon. Hoke Smith, Governor of Georgia.

Address of welcome in behalf of the City of Atlanta, Hon. Robert F. Maddox, Mayor of Atlanta.

Address of welcome in behalf of Georgia State Optical Society, Chas. H. Kittrell, president of Georgia society.

Address of welcome in behalf of Atlanta Optical Society, Jno. L. Moore, president of Atlanta Optical Society.

Address, Asa G. Candler, president of Chamber of Commerce.

Address, Sam D. Jones, member of Chamber of Commerce.

Response, Dr. T. G. Atkinson, Chicago.

Manufacturers and inventors' hour.—Exhibitors will be allowed 10 minutes in which to address the convention on the merits of their inventions or goods.

Afternoon Session, 2 o'clock.

Address, "Dynamic Skiametry," A. Jay Cross, New York.

Address, "An Optical Record System," Hardwick Ruth, Alahama.

Address, "Optometrical Therapeutics," John C. Eberhardt, Dayton, O.

Question Box.

Address, "Administration of the New York Optometry Laws With Suggestions for Other States Seeking Optometry Legislation," Chas. F. Prentice, New York.

Other prominent speakers are to be added. Prof. Charles Sheard, of the Ohio State University, is to read a paper. His subject will probably be "The Spirit of Research in Optics and Some of Its Immediate Problems."

Experiences of winners and losers in legislation.

Joint conference meeting of advisory committee. State board members and all interested in optometry laws, to discuss and take action upon uniformity in laws, educational requirements, exemptions, examinations, rules and working forms for the guidance of State boards, and such other matters as may be compiled in convenient printed form for the use of State boards and State societies desiring information.

Adjournment and local entertainment.

WEDNESDAY, JUNE 23—SCIENTIFIC SECTION DAY.

Morning Session, 9:30 o'clock.

Address, by W. T. Eisensmith, chancellor, Charleston, W. Va.

"The Evolution and Decadence of the Sense of Vision," by John Lewis Beard, Charleston, W. Va.

First prize thesis, "Muscular Insufficiencies, Their Optical Correction," by H. Harcourt Carter, Barbados, British West Indies.

Second prize thesis, "Muscular Insufficiencies, Their Optical Correction," by O. L. Altenberg, Saginaw, Mich.

Third prize thesis, "The Anatomy of the Face, Orbit and Eye-Ball," lecture and chart, by J. W. Langley, Sylacauga, Ala.

Afternoon Session, 2 o'clock.

"The Spirit of Research in Optics and Some of the Immediate Problems," by Prof. Chas. Sheard, University of Ohio.

"Prisms and Their Effect Upon Binocular Fixation," by John C. Eberhardt, Dayton, O.

"Up-to-date Optometry," by F. Nelson Wingate. F.B.O.A., London, Eng.

Chancellor Eisensmith will, at the conclusion, open a quiz upon the first prize thesis; each speaker will be limited to five minutes. If time permits, the second and third thesis will also be considered.

THURSDAY, JUNE 24—BUSINESS DAY.

Morning session, 9:30 o'clock.

Address, "Anatomy," J. W. Langley, Alabama.

Address, "Business Side of the Optometrist," S. S. Grant, Canada.

Usual order of business, reports of committees, election of officers, adjournment.

Government Backs Down in Suit to Collect Fifty Per Cent. Duty on Agates, Etc., and Will Take no Further Appeal.

A decision was handed down recently in the United States Circuit Court, New York, in the case of the United States *vs.* Albert Lorsch & Co., which arose over a contention as to the duty payable on manufactures of agate, cornelian, jasper, onyx, rock crystal, etc. The decision sustained the contention of the importers that the duty should be at 10 per cent. under par. 435, which holds that precious stones advanced in condition or value from their natural state by cleaving, splitting or cutting and not set, 10 per cent. ad valorem. The contention of the Government was that duty should be assessed at 50 per cent. under par. 115, which provides for manufactures of agate, etc., not especially provided for at 50 per cent. In view of this decision of the court, the Treasury Department last week announced that no further appeal will be taken.

The case came up first before the Board of United States General Appraisers, which ruled against the finding of the collector, who assessed the duty at 50 per cent. The decision before the Board of United States General Appraisers was practically a test case which followed the notice sent out by the Appraiser, some time previous, to the effect that such articles would be assessed for duty under par. 115 at 50 per cent. after a certain date. At that time the gem trade submitted arguments to the Assistant Secretary of the Treasury, showing that the decision on which he ruled did not bear upon articles intended for use in jewelry, that the decisions of the courts had been uniform in declaring such articles to be dutiable as precious stones and that even the decision on which he relied was in no way opposed to the reasoning of the former decisions.

When the matter was thrashed out by the Board of United States General Appraisers it was held that the merchandise belonged to the group of precious stones known and dealt in under their specific names, such as agates, garnets, rock crystal, etc., and that they were dutiable under the paragraph providing for precious stones advanced in condition or value at 10 per cent. The Government appealed and the case was taken to the United States Circuit Court, which affirmed the finding of the board in favor of the importers. The Acting Secretary of the Treasury last week notified the collector at New York that no further appeal should be taken and that the duties in excess of 10 per cent. should be refunded to the importers.

J. L. Pendley, Toccoa, Ga., has moved into larger and more commodious quarters which until recently were occupied by the local post office.

FRANK JEANNE CHAS. L. ROOS

WM. S. HEDGES & CO.

IMPORTERS AND CUTTERS OF

DIAMONDS

Precious Stones and Pearls

170 Broadway, Corner Maiden Lane, New York

SAPPHIRES

SAUNDERS, MEURER & Co.

65 NASSAU STREET NEW YORK

HENRI E. & JOS. E.

JUDELS

Importers of

Diamonds and Pearls

ON June 10th we received the following cable from our European office: "Syndicate advanced rough." We bought our rough at the right moment and had it cut in Amsterdam by our own men. Buy your diamonds now as the new importations are going to be higher in price. We are in a rising market and the longer you wait the more you will have to pay for diamonds of good quality.

All our goods are of the same quality; our 200 to the carat as well as our 8 to 12 grainers.

We are receiving weekly shipments and our Mr. H. E. Judels is always in the European markets.

37 MAIDEN LANE, - - - NEW YORK
Paris Office: 38 Rue de Maubeuge
Amsterdam: 2 Tulpstraat

DROP EARRINGS

IN BAROQUE PEARL AND COLORED STONES

VOGEL, CORBY & WESCHE

Manufacturing Jewelers

30 Maiden Lane NEW YORK



CORAL MANUFACTURING COMPANY

For All Manufactures in Coral

We have ready some fine lots of Coral-Cameos, flat-oval and round Cabochons in all sizes and shades. Send your order immediately. All special sizes will be cut to order at short notice.

Memorandum package will be sent to reputable jewelers upon request.

BORRELLI & VITELLI

3 Via Amedeo
Torre del Greco, Italy

401 Broadway, New York
Telephone, 5412 Franklin

19 Rue d'Hauteville
Paris, France

57 HATTON GARDEN, LONDON, ENGLAND

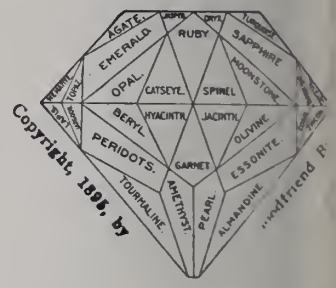
Goodfriend Bros.

Importers of

PRECIOUS STONES

PEARLS

ROUND — BOUTON
BAROQUE



BONAMITE

THE NEW GREEN STON

ROSE DIAMONDS

NEW YORK:
9-11-13 MAIDEN LA E

PROVIDENCE:
212 Union Street

PARI
10 Rue (le

Gorge N. Schaeffer Convicted at Allentown, Pa., of Murdering Leopold Ermann, a Philadelphia Jewelry Salesman.

LLENTOWN, Pa., June 21.—After a trial tinuing through the better part of the ..., George N Schaeffer, a chicken ...er, residing near Schnecksville, this ...ty, was convicted, Friday, June 18, of ...lering Leopold Ermann, a traveling ...ler of Philadelphia, at his farm, Nov. ...1908, when the jeweler called at his ... to deliver a ring which Schaeffer had ...red for his fiancee. The jury did not ...rate long over the verdict, and when ... announced through their foreman that ...had adjudged the defendant guilty of ...der in the first degree Schaeffer gave ...and collapsed in his chair.

...ge Trexler temporarily suspended the ... motion of the district attorney for ...ce and the petition of counsel for ...efense for an arrest of judgment pend... filing of reasons for a new trial to ... the sheriff's deputies to give their ...on to Schaeffer, who was carried ... to his cell and given medical attention. ...dition is serious.

...ter in the session the court granted ...tion to defer sentence, giving de...t's counsel until July 6 to file reasons ... new trial. The verdict was a com... surprise to the defendant and his ...sel, who had expected a verdict of ...ttal

...haeffer admitted while on the stand ... Ermann visited him on Nov. 18, but ... that an hour later the jeweler went ...d Schnecksville, a mile away. The ...dant was preceded on the stand by ...rmer fiancee, Miss Florence Shirler, ...Siegersville, who stated that several ... before Christmas Schaeffer had pre... her with a gold band engagement ... but denied that he had ever given her ...mond such as is alleged the prisoner ...rdered of Ermann, and which the ...man was to have delivered on his ill... trip.

...e most direct evidence against Schaef... was furnished by Deputy Clerk of ...arter Sessions Oliver A. Lobst, who had ...ge of Ermann's valise after its recovery, ... who declared that he had found in the ...r a memorandum book belonging to ...effer.

Tennessee Jeweler Sends in Numbers of Watches Stolen in His Vicinity.

...muel G. Parker, Dyersburg, Tenn., ... to THE JEWELERS' CIRCULAR-WEEKLY ... of the numbers of watches that have ... stolen recently in his section of the ...try, and suggests that if other jewelers ... do the same and the trade will care... watch these lists as they are published ... time to time many stolen watches will ...covered, the jewelers will save them... annoyance in accepting stolen watches ...de or exchange and thieves will soon ... that it is a dangerous thing to steal ... articles.

... Parker says he feels convinced that ...mber of these watches have been of... to the trade either for the purpose ...ing repaired or for sale. Those who ... be offered the articles described ... are requested to notify him directly at Dyersburg, Tenn. The stolen watches include the following makes:

Elgin.—Nos. 1191031, 2899604, 4014596, 1171588, 6372834, 360395, 3563554, 1365623, 7562172, 11531035, 1219836, 10103122.

Waltham.—Nos. 867390, 3380300, 8120384, 1837303.

Illinois.—Nos. 731088, 971997, 217217.

E. Howard.—No. 2189; Sun Dial, No. 551269; Columbus, No. 280197. J. W. Thomas.—No. 271222; Seth Thomas No. 531880; Atlas, No. 7185013; Lady Suffolk, No. 963588; Fortuna, No. 2123515.

Philadelphia, 6 size, 10-year case, No. 1151131.

Programme of the Annual Meeting of the Minnesota Retail Jewelers' Association.

The following is the programme for the coming meeting of the Minnesota Retail Jewelers' Association, which will be held in the West Hotel, Minneapolis, Minn., July 20, 21 and 22, 1909.

TUESDAY, JUNE 20, AT 2 P. M.

Call to order by the president.

Address of welcome by Mayor Haynes.

"Advertising, and What Would Be the Effect of a Federal and State Advertising Law?" By A. E. Paegel.

"Does the Retailer Need the Jobber?" By S. H. Clausin.

"The Fixed Selling Price, What It Means to Those Who Sell Manufactured Goods, How Can It Be Maintained and Who Holds the Key to the Situation?" By H. C. Carpenter, of the South Bend Watch Co.

WEDNESDAY, JULY 21, 9:30 A. M.

"How Can We Dispose of the Horological Question to the End That the People May Get Better Service, Either With or Without Special Laws?" (Speaker to be selected.)

"The Association Jeweler vs. the Independent Jeweler." (Speaker to be selected.)

New and unfinished business.

WEDNESDAY EVENING, 7:30.

"Organization as a Factor in Modern Business." By ex-Attorney General W. E. Young.

"The Law of Advertising and Sales and Its Relation to Retail Merchandising." By Robert A. Fay, advertising manager of the Elgin National Watch Co.

Unfinished business and the election of delegates to the National Convention.

THURSDAY, ALL DAY.

Picnic, chartered cars to Minnetonka, ride on lake, picnic dinner, and general good time.

Death of Frank M. Sturdy.

ATTLEBORO FALLS, Mass., June 21.—Frank M. Sturdy, a member of the firm of J. F. Sturdy's Sons Co., died Saturday evening at his home on Commonwealth Ave. after a lingering illness. The funeral will be held Wednesday afternoon at two o'clock from his late residence on Commonwealth Ave.

Mr. Sturdy was born in April, 1857, and was the youngest son of John F. Sturdy, who founded the jewelry business in 1865 which has since come to be known as the J. F. Sturdy's Sons Co. In 1875, F. E. Sturdy was admitted to the firm, and in 1884 H. K. and the deceased Frank M. were admitted, and so it remained until 1892, when J. F. Sturdy retired and gave the business into the hands of his three sons.

Mr. Sturdy is survived by a wife and two children, Carleton and Isabelle, and two brothers, Herbert K. and Fred E., to mourn his loss.

The store of the Cameron Jewelry Co., located in the Murrin building, Scranton, Pa., was recently damaged by fire. The loss is about $500.

Chicago Jewelers' Association Elects Officers—Scope of Organization to be Enlarged.

CHICAGO, June 21.—Lem W. Flershem, M. A. Mead and Maximilian Ellbogen, nominating committee of the Chicago Jewelers' Association, submitted the following names for nomination at the meeting last week, and the ticket was elected unanimously: President, Harry W. Hahn; vice-president, B. C. Allen; secretary-treasurer, A. W. Sprochnle; finance committee, F. G. Thearle, J. R. Perry and Claude Seymour; membership committee, J. K. Caldwell, E. M. Lunt and E. E. Swadener.

The meeting closed with a vote of thanks to the retiring officers for their efforts on behalf of the association the past year.

Important changes will soon take place in the scope of the Chicago Jewelers' Association. The constitution will soon be revised so that it can branch out and be of greater service to the trade than ever before. From now on many new members are going to be added, and the association will consist of trade "boosters" who will all work together in harmony and boom Chicago as the great central market. There are 15,000 jewelers in this territory, and Chicago is the logical market for their supplies.



HARRY W. HAHN, PRESIDENT-ELECT.

The manufacturing jewelers, who have a separate organization, are going to join in a body, and are expected to bring a great deal of strength to the association.

George R. Blose, for several years an active member of the firm of the Reineman, Blose Co., McKeesport, Pa., sold his interest in the company to Henry E. Reineman, about a week ago. Mr. Blose will, in the near future, engage in business for himself.

A. E. Warren, formerly a member of the firm of Armstrong & Warren, St. Albans, Vt., has purchased the stock of B. B. Perkins & Co. and will conduct the store on King St. Mr. Perkins will move to Chicago, where he has taken a position as a traveling representative.

COLORED OPALS

We are cutting a number of colored Opals in oval and fancy shapes, suitable for scarf-pins, brooches, pendant sets, etc.

These stones vary from pink to red, light to deep yellow, all shades of green, soft grays and blues ranging from delicate tints to darkest cobalt.

These new varieties of Opal are inexpensive and most effective.

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY

14 & 16 CHURCH STREET, NEW YORK

London: 16 Holborn Viaduct Paris, 39 Rue de Chateaudun

FROM MINES TO MARKET

WM. SMITH & CO.

OFFICE: 9-13 Maiden Lane, New York — Established 1854. — MANUFACTORY: 61 Peck St., Providence, R. I.

Manufacturers of GOLD AND SILVER CHAINS
GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS

PETER EISENSTEIN & CO.

MAKERS OF

Diamond Mountings, Shirt-waist and Ladies' Set Rings. Goods that are Properly Finished. Gold that Assays 10K. and 14K.

51 MAIDEN LANE NEW YORK

'Phone 1639 Gramercy

CHARLES M. PRIOR

DESIGNER
To Metal Workers

ETCHING for the Trade

24-26 East 21st St., NEW YORK

Tel. 2784 Cortland

F. DE SIMONE SON & CO.

Importers and Manufacturers of

CORAL CAMEOS

Factories: New York, Torre del Greco, Italy — Office: 71-73 Nassau Street, New York City

'Phone 3735 Cortland

CIAVOLINO & COLAMARINO

Importers and Manufacturers of **CORAL**

Office: 81 Nassau St., N. Y. Room 501 — Head Office: Torre del Greco, Italy, Corso Avezzana N. 31

EICHBERG & CO

IMPORTERS AND CUTTERS O

Diamonds

65 Nassau St., New Yor

PRESCOTT BUILDIN

SCARABÆS

IN SCARF PIN, BROOCH, RIN AND BUCKLE SIZES

CUT TO ORDE

IN ANY KIND OF STON DESIRED

Samples Sent on Reque

"There is nothing in the Art that we cannot do

The International Gem Co., In

Lapidaries

12-16 John St. New Yor

Phone, 1241 Cortland



Specialti

Black Fy Hemati Moons ne and Co l

Established 63

BLACK ONYX EAR SCREWS in all sizes, or without diamonds, pearls, etc., plain and t ranging in price from $4.50 to $75. per pair.

CORAL: Brooches, Earrings, Bracelets, Ne and Scarf Pins, from $2.50 up.

We repair, recut and polish Coral equal t Special order work will receive prompt attentio

We also import an attractive line of Necklaces cure Files, Paper Weights, Fancy Goods and N in Agate Jewelry especially suitable for souveni

Write for an assortment.

SAMUEL LAWSON

19 John Street NEW YORK

Members of Missouri Society of Retail Jewelers Begin Their Ninth Annual Convention at St. Louis.

S Louis, Mo., June 21.—The Ninth an- al convention of the Missouri Society of a Jewelers opened, this morning, at fferson Hotel with the largest at- ce in the history of the organization. ng the first hour there was an infor- ception. The visiting delegates were a reception committee of the St. Louis ation of Retail Jewelers, composed W Drosten, chairman; E. H. Kort- Charles Der'eth, George Eckhardt, J. ler, Ed. Zerweck, C. Culbertson, F.



CLAUD WHEELER, PRESIDENT.

ier, Joseph M. Eberling, F. H. Nie- r., J. B. Boos, Otto Buder and Fred- Courvoisier.

The meeting was called to order at 9.45 esident Claud Wheeler, Columbia, nd the opening invocation was pro- d by Rev. C. Kramer, pastor of St. v's Evangelical Church.

President Wheeler then introduced Fred- H. Kreisman, Mayor of St. Louis, who tly and cordially welcomed the jew- f the State to the hospitalities of St.

The response on the part of the associa- ns made by Adam Hafner, De Soto. The reports of Secretary H. L. Raines, ville, and Treasurer Charles Bard, da, showed the organization to be in a g condition both in respect to mem- s and finances.

After the roll had been called and a r of applications for membership en received, President Wheeler de- his annual address.

Mr Wheeler discussed some of the most gnt problems that confront the retail in very candid and convincing , and was listened to closely and commended by the members of the tion.

PRESIDENT WHEELER'S ADDRESS.

r ago when you chose me as president of this organization I appreciated the honor and realized I was hardly able to accomplish what need be done. The task has been greater even than I expected, and I regret that I come to you to-day with no more done than has been done. It is not because I have not tried. I have given you what there was in me and I believe my heart is as much in this work as that of any man in the State. I am very proud of the progress we have made and hope the next year or two will enable us to be the strongest organization of retail jewelers in any State. This can be done by united effort.

This is not a complaint, but I want to suggest to you that when you have chosen your officers to-morrow your work is not done. Write a letter once in a while and keep them in touch with conditions in your section. Go to some jeweler you know and endeavor to have him join the society. Keep after him. When I cease to be your president on to-morrow afternoon, my efforts on behalf of the society will not cease. I will go on doing all I can, giving my time and money if necessary for the good of this organization.

Three years ago eight of us met in Kansas City and formed a little organization which has grown into what we now have. We ought to have three times the members we have. Out of more than 600 jewelers in the State we ought to have at least 400 members. I promise right now to do whatever the officers of the society ask me to do next year, to assist them in every way possible to build up our organization, and I want to ask every jeweler here to do the same thing, and great results will be accomplished. As you are aware, we are meeting this year under an entirely different arrangement. This is the first State meeting of retail jewelers to be held without soliciting aid in any form from the jobbers and manufacturers. Iowa follows this week at Des Moines under the same conditions. Your officers have been commended by jobbers, manufacturers, retail jewelers and trade journals for adopting this plan, and I feel sure that in a few years many other associations will follow the lead of Iowa and Missouri, and hold their meetings absolutely at their own expense.

Under these conditions we were not able to offer you anything elaborate in the entertainment line, such as a banquet, but such entertainment as has been provided has been prepared at the expense of retail jewelers, and we are in nowise obligated to anyone outside. This action was not taken by the committee in order that we might abuse the jobber and manufacturer as a class. Two reasons principally prompted the action. First, that we might be absolutely free. Second, that we might no longer be a burden to the wholesalers in our line in the city where the meetings are held.

Experience has caused many of us to conclude that our meeting will be more successful if alternated between Kansas City and St. Louis. This meant the raising of several hundred dollars in each city every two years and was an injustice to the wholesalers. Many members did not feel like attending under these conditions because they felt that their business in either city was not enough to repay the city for its expenditure. No man feels right in accepting the hospitality of a wholesaler year after year without repaying him in the way of business. Now, the wholesaler is free to entertain such members as he sees fit in any manner. Both the wholesaler and retailer is free to offer and accept as his interests may appear. I am hopeful that the success of the plan will result in the unanimous approval of all wholesalers and retailers.

I shall not attempt to point out at this time the many benefits brought to the retail jewelers through organization. The trade journals have these items every issue and the jeweler who doesn't read the trade papers doesn't care much about what is going on.

The speaker then took up in detail questions in the watch trade, mentioning particularly what certain manufacturers are doing to market their product through the jewelers, and why they should receive encouragement from the association's members. He also spoke of the co-operation of certain jobbers, and then took up the question of the present method of listing watches, saying:

Through the National Association some code should be recommended, some simple code that would be as intelligible to the dealers as figures. The present discount is a joke. Every man, woman and child knows it; and for that reason alone no man's catalogue finds a place on my counter. They could be made very valuable to the dealer and result in many sales for the wholesaler if he would issue them in a form that could be used by the retailer.

Retailers have been requested by the Manufacturers' Association to assist in making the national stamping law of some value by handling only such goods as bear a stamp indicating quality. A number of manufacturers are now now using the stamp and the retailer should be ashamed of the quality of goods he sells his customer. When the public has learned that goods stamped with a quality mark are guaranteed by a national law,



H. L. RAINES, SECRETARY.

they will no longer want goods which are stamped or said to be solid gold which may mean 10 karat, eight karat or even six karat. It is never better than 10 karat.

Fraudulent advertising is now receiving attention by all classes of trade, and not by jewelers alone. It is an evil so apparent that no discussion other than how to stop it is necessary. In our trade we have been having a splendid example of it recently. Last Fall while at Kansas City I noticed the windows of ———'s dry goods store filled with diamonds, watches and jewelry advertised as from the bankrupt stock of Joseph Brown & Co., Chicago. I was informed while in Chicago during the Winter that none of the Brown stock had been disposed of, and later read a statement to the effect that the company settled with creditors at 25 cents on the dollar, and the American Trust & Savings Bank, trustees, turned the whole stock over to Mr. Brown.

Several stores in different cities have taken advantage of this same failure and advertised big jewelry sales of stock bought from the trustees. This is but one example, and I am sure that the jeweler has more to gain from a law preventing fraudulent advertising than any other class of trade. I hope our delegates will be instructed to use their best efforts at the national meeting in Omaha to have the national association take some definite action toward securing such a law by Congress, and we, as a State organization, should see that such a law is placed on the statutes of our own State.

Now, just a few words about what we are doing ourselves toward placing our trade on a high basis and making a success of our business. You know, we have complained so much about so many things that we are somewhat like the shepherd boy who cried "Wolf! Wolf!" when there was no wolf. Before we bring a matter before the State

"SEVENINONE"

BROOCH OR SCARF PIN



Finish, Workmanship, Quality of Stock and General Appearance of any article are its main selling points, but "Seveninone" not only embraces all of these vitally important attributes, but is

A Distinct Novelty

It appeals to the consumer because

1 It consists of *one* mounting and seven stones.
2 The stones are of different color.
3 They can be interchanged in a moment.
4 There are no parts to wear out.
5 They take the place of seven different pins.
6 They are reasonable in price.
7 They will increase your sales.

Send for Information as to Price, Etc.



Fobs, Link Buttons, Sash Pins Hat Pins, Waist Sets, Etc.

IN GOLD PLATE

New Designs, Original Ideas, First Quality

C. H. Allen & Company

ATTLEBORO, MASS.



WHEN BUYING BUY THE BEST

Your customer appreciates it. It helps your business. You become known as a reliable Business House

B. S. FREEMAN CO.'S Trade-mark is a guarantee of quality. Their goods have been on the market for over sixty years. Ask your **JOBBER** for them. If your **JOBBER** does not carry them, write us and we will see that you get them through another **JOBBER.**

SOLD ONLY TO JOBBERS

Our line of **Chains, Roller Fobs and Bracelets, Seals, Lockets and La Vallieres** is as fine as ever and up-to-date in styles.

B. S. FREEMAN CO.

Manufacturers of

High Grade Gold Filled Seamless Chains

ATTLEBORO FALLS . . . MASS.

J. T. VANSANT. - - - 170 Broadway, New York
J. T. EDWARDS, 811 Columbus Bldg., Chicago, Ill.

The LINE of QUALITY



QUALITY

QUALITY JEWELRY is as easi recognized as "Quality Folk." Bo bear unmistakable marks of r finement.

For discriminating trade our li possesses every essential featu of quality; choice designs, car fully selected stones, unquestio able fineness of gold — plump 14 or 10k., as stamped, and ncline of finish.

Quality is always our first consi eration. Every piece is designe manufactured, finished, inspect and shipped with a carefulne which maintains our establish reputation and insures satisfactio

Prices Low Quality Considere

Manufacturers of 14k. and l Brooches, Diamond Mountin Festoons, Pendants, Scarf Pi Links, Tie Clasps, Studs, Locke Bracelets, Ear Screws and Dro Collar Buttons, Hat Pins, Cuff Pi and Combination Sets.

CHARLES·E·HANCOCK CO

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PROVIDENCE · · · I

NEW YORK OFFICE 13·MAIDEN·LANE

CHICAGO OFFICE HEYWORTH

nal organization for correction by law, we
o see whether or not we can correct it
iduals. A great many of the so-called
our trade are business conditions. We
e to study these conditions and devise
meet them. The time we devote to a
n of how to stifle legitimate competition
is wasted. We cannot by law put the de-
t store out of business. We must recog-
s competition and use our efforts to meet
are doubtless familiar with the effort
few years ago by our State legislature to
department store out of business. When
sive retailer realized it could not be done
about to meet the competition, and the
ccessful exclusive stores in all our cities
ce of success.
ompetition that stimulates us to do better
n a better way. We should learn to
ourselves, analyze our business and see
e getting all there is for us in our terri-
f you were a customer of your store,
your methods would you criticize first.
tal habit of mentally looking at yourself
er people's view point is extremely profit-
ppose that to-morrow some strong, brainy
to take your place, your store, and con-
r work. Could he better it in any way?
what way? Study the methods of the
has succeeded and apply them to your
business. Don't be satisfied with things
are. There is no limit to what you may
have the energy and apply it properly,
s not in making sales. It is in making
sales.
customer wrongly treated lasts no longer
inferior article you sell him. There is
back" on every sale. Whether it is a
k" in the form of additional sales or
s returned, depends entirely upon the
f the goods you sell. Every cent saved
ned value is lost in shortened trade. I
often make a mistake in putting too
arantees on our goods and work. Our
e should teach us what to expect from
d so represent to our customers. I saw
tee in the back of a clock the other day
ems to fit the case pretty well. It was a
many years ago and in large print was
antee: "Warranted, if well used."
re many points in conducting our busi-
I would like to speak of but I do not
tire you. I am going to mention a few
d let you think about them. Do you
t you buy goods as cheaply as the hard-
n in your town? Do you pay more for
nd forks and clocks than he does? I
was doing so, a few years ago. If you
handle a certain clock and can buy it
at ———— you ought to know it. If
buy your plated ware cheaper from a
hardware man you ought to do it. You
mistaken in thinking the hardware man
king a profit. It may be you are paying
n.
ften do you turn your stock? The oftener
your stock the lower you can mark your
f profit. Make the same dollar go to
s often as possible. You are urged by
ers and salesmen to buy, buy, buy. The
vice is sell, sell, sell, and buy when you
You can always get the goods; don't
bout that. You won't have to buy enough
t to run until January. If this drummer
ome back another will. If this is not
r plan it will be some day, or you will
of the race.
closing there is one more point I want
on. In the last few weeks I have had
respondence with officers of the Equality
organization of men representing whole-
d selling to the retailer. As a result of
have arranged to adjourn our sessions
ch afternoon, to give the members and
jewelers an opportunity to visit it, the
cing made by jobbers and manufacturers
nis.
long this line, I desire to make a recom-
n for next year. I believe it would be a
a in the arrangement of the programme
ne-half day of the meeting to the jobbers
ufacturers. They could select two good
to address the meeting on subjects of
o us and the balance of the time could
ed to inspecting the various exhibits. I
here is more inducement to the retail
come to these annual gatherings if he
will have a chance to see several lines
but to give part of each day or give no
demoralizing to our regular sessions. This and all other recommendations I offer for what they are worth, and the committee can take such action as they see fit when they consider this address.

You will notice from the programme that provision is made for fixing a time and place for holding the next meeting. I have found it the opinion of a majority of those consulted that we should decide upon some certain week in a certain month for our annual meetings. I believe the third Monday of June will always suit a majority of the jewelers in this State. All schools have closed by this time, most of the wedding business is over, and the majority of us feel like taking a few days from business. In the matter of place I think we can do no better than meet alternately in Kansas City and St. Louis, as suggested earlier in my paper. If we adopt a resolution to that effect at this time there will be nothing to prevent us from changing it later if such an arrangement can be made. If action is taken on this matter I will appoint a committee to confer with the opticians and have them consider a like action.

You will notice that 30 minutes is given to each paper. This was not done expecting each man to talk that length of time. None of the members on the programme can exhaust the subject given him, and I would like a free discussion of every paper. In this way alone will we get the most out of our meetings.

In closing I want to thank the officers and members who have assisted me in the work of the past year and especially our secretary, Mr. Raines. He has worked hard, and to him the society should give credit for nearly all that has been done.

One more word, and I am through. I want every member here to make up his mind before leaving that he will do his best to comply with the request of those who are preparing the programme for next year and not try to see how many excuses he can find for not doing the duty assigned him.

After his paper had been heard and discussed, the convention adjourned for lunch.

At the afternoon session R. D. Worrell, Mexico, read a paper on "The Jobber Who Sells at Retail." It was a warm subject handled in warm fashion, and the general discussion that followed heightened the temperature. The discussion lasted an hour and was characterized by considerable spirit. After the presentation of resolutions the session adjourned.

This evening the delegates will go in a body to Delmar Garden, where they will be the guests of the St. Louis association, under the direction of the president, Herman Mauch. A number of important papers will be read at Tuesday's sessions.

Importations at the Port of New York.

Weeks Ended June 13, 1908, *and June* 12, 1909.	1908.	1909.
China, Glass and Earthen Ware:		
China	$72,504	$52,731
Earthen ware	6,679	8,816
Glass ware	23,347	23,060
Optical glass	8,387	47
Instruments:		
Musical	9,783	5,607
Optical	7,520	8,390
Philosophical	1,313	3,188
Jewelry, etc.:		
Jewelry	6,979	11,166
Precious stones	161,236	584,518
Watches	26,125	40,795
Metals:		
Bronzes	309	410
Cutlery	24,027	52,395
Dutch metal	1,358	542
Platina	14,455	17,920
Plated ware	.....	.....
Silverware	78	245
Miscellaneous:		
Alabaster ornaments	23	37
Amber	161	9,431
Beads	999	4,260
Clocks	2,589	7,982
Fans	2,064	1,518
Fancy goods	3,865	5,974
Ivory	19,022	38,286
Ivory, manufactures of	221	378
Marble, manufactures of	20,100	18,061
Statuary	3,060	2,146

Arkansas Retail Jewelers Association Meets in Annual Convention at Little Rock.

LITTLE ROCK, Ark., June 16.—The members of the Arkansas Retail Jewelers' Association met in convention yesterday and to-day in the banquet hall of the New Capital Hotel. Members of the trade from many towns in the State participated, and the attendance was very satisfactory. Several very important questions came up for discussion.

The greater part of yesterday was taken up with adoption of minutes of the former meeting, the reports of officers, consideration of applicants for membership and the address of President John L. Green, of El Dorado. Eight applicants for membership were considered and accepted.

G. W. Fennan, of Springdale, who is deaf and dumb, was voted a life membership by a unanimous vote because of his affliction.

The report of Secretary-Treasurer E. A. Short was read and accepted without correction or question.

President Green, of El Dorado, called attention in his speech to the necessity and importance of organization by which uniformity in price lists could be attained, desirable legislation secured and some action taken concerning the catalogue houses and wholesalers who sell at retail.

Last night a meeting of the Executive Committee was held and resolutions were drawn up which will be presented to the association to-day concerning the relations of the jewelers with various jobbers, manufacturers and wholesalers.

Among the companies having displays on exhibition for the benefit of the jewelers are the Rockford Silver Plate Co., represented by Mr. Davis; the C. B. Norton Jewelry Co., represented by C. B. Norton, Jr.; Leonard Krower, represented by J. H. Kirtland; the Elgin National Watch Co., represented by Mr. McKinley; the Colonial Silver Co., represented by C. C. Achorn; the Watson & Newall Co., represented by L. B. Hale.

On account of the inability of some members of both the Jewelers' Association and the Arkansas Optical Association to remain for the entire four days of the two conventions, as originally planned, it has been decided to hold the meeting of the optical association this morning and the jewelers' association this afternoon. This will enable the completion of the business of the two societies to-day.

The Retail Jewelers' Association, of Utica, N. Y., will hold a regular meeting this evening (June 23) at the Masonic Club, Masonic Temple. Promptly at 7 o'clock the members will sit down to a course dinner to be served by the club steward; following which the business session will be held and a social hour enjoyed. It is the intention of the Utica association to discuss various trade matters, and find what the consensus of opinion is, so that the State officers can be advised of the position the local society takes on the different projects at present engrossing the attention of the retail jewelers. If retailers will make known their wishes through their local associations, the State association will know on what lines to proceed to accomplish the most good for the greatest number.

CHAS. KELLER & CO.

ESTABLISHED 1865

SEVENTY-ONE NASSAU STREET, NEW YORK CITY

MANUFACTURERS OF 10KT.
AND 14KT. JEWELRY FOR THE
JOBBING TRADE ONLY.

NOT CONNECTED WITH ANY FIRM OF A SIMILAR NAME.

Our Three Leaders

The Famous **K. B.** American Main Spring
No. 168 - - - - - - Highly Polished Balance Staff
No. 170 - Ruby and Sapphire Hole Jewels in Turned Settings

Can't Be Beat
In
Quality, Finish and Price
All at $1.00 per dozen

Mail orders filled from any catalogue
A Trial Will Convince You

Selection Packages of Diamonds, Watches and Jewelry sent upon request

Korones Bros.

Wholesale Jewelers

46 Maiden Lane NEW YORK

Not Simply Up-to-Dat
But in the Lead

The New "Perfect Join"

BRACELE



A Large Variety
Patterns
All Width

Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by CASTIGLIONI CO.

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, RI.



Dinsky has opened a retail jewelry
at Palmerton, Pa.

L. Emmons, formerly of California,
tarted in business at Dunfur, Ore.

rry, Fulcher & Stone is the name of a
ewelry concern which has leased quar-
t Pittsfield, Mass., where it will begin
ess April 1, 1910.

e Hannon Jewelry Co. has been incor-
ed in Waupaca, Wis., with a capital
of $5,000. The incorporators are: E.
Iannon, C. E. Kellogg and Kathryn
gg.

C. Kennard and George Strong, for-
with the F. W. King Optical Co.,
and, O., will shortly engage in bus-
in the same place, occupying offices
Schofield building.

e George Ward Jewelry Co. has suc-
d to the business conducted under
ame of The Universal, in Springfield,
the new concern having been incor-
d with a capital of $20,000, to engage
wholesale and retail jewelry business
South St.

e Ross Brass & Copper Antique Mfg.
as been incorporated under the laws
e State of New York with a capital
,000. The concern will deal in brass
opper ware, etc. The incorporators
A Rosenschein, New York; Annie
Maurice Ross, Brooklyn, N. Y.

itburg Police Capture Man Believed be Robber Who Looted Mechanicsville, Pa., Jewelry Store.

ITTSBURG, Pa., June 19.—Thomas Ar-
n, alias Thomas Walker, was arrested
ttsburg, this week, and taken to Me-
csville, Pa., to answer to a charge of
ng the jewelry store of A. J. Kirk-
, of that place, on the night of June
4. Stock valued at $2,000 was stolen,
o of which has been recovered.

e local police say that Arlington
d in the front door of Kirkwood's
o and made a clean-up of everything
ght. With the loot in his possession,
rlington came to Pittsburg to get rid of
de represented himself to be a circus
a and the pawnbroker to whom he at-
ened to sell his plunder notified the po-
of the man's presence and he was
k to Central Police Station. Then of-
were detailed to search the man's
at a local hotel and enough goods to
ake one to start store were found. The
story showed that Arlington had 100
rings, 40 watch chains, 150 pairs of
buttons, four gold watches, a silver
a, 100 pocket knives, a number of
s and other articles.

p lice notified Mr. Kirkwood of the
re of the man and the jeweler came
ttsburg and identified the stolen goods
found in Arlington's possession as having belonged to him. Mr. Kirkwood was very much pleased that the arrest had been made, and complimented the police as well as the pawnbroker who had aided in the arrest. The police are working in entire harmony with the pawnbrokers of Pittsburg, and they promptly notify the "front office force" whenever a suspect comes along. In this way a number of thieves have been captured.

Brooklyn Jeweler Captured in Cincinnati Brought Back for Trial—Some Stolen Property Recovered.

Morris Cohen, formerly of the firm of Cohen & Levine, 537 Fulton St., Brooklyn, who was located in Cincinnati, O., recently through a picture and description printed in THE JEWELERS' CIRCULAR-WEEKLY of May 26, was arraigned in the Kings County Criminal Court Monday and pleaded guilty to grand larceny in the second degree. He was held for sentence next Monday.

Cohen was brought to Brooklyn last Wednesday and was at once committed to the Raymond St. jail without bail. An indictment has been found against him and his partner. He has practically admitted the charge made against him, and though he first said that all the jewelry taken from Mr. Taylor was in the possession of his partner, Levine, who is still at large, when questioned by Mr. Taylor and Detective Coughlan, the jewelry was located in Newport, Ky., and was returned to Mr. Taylor, Thursday. The value of the goods returned is estimated at about $750; there is still one piece missing.

The stolen goods were Mr. Taylor's personal property and not, as stated in the Brooklyn papers, the property of customers of the jeweler. The Brooklyn police are now working actively on the case under the charge of Licut.-Detective Coughlan, who has been recently made acting captain. It is expected that the one missing piece of Mr. Taylor's property will be returned very shortly and that Levine will also be apprehended.

Cohen & Levine conducted a jewelry manufacturing and repairing business in Brooklyn, and about Feb. 10 last disappeared with considerable property belonging to Brooklyn jewelers.

Death of E. A. Brauns.

UPPER SANDUSKY, O., June 16.—Edward A. Brauns, a well-known jeweler of this town, died suddenly Sunday morning about 9 A. M. Death was due to heart disease, with which he was stricken while sitting at the breakfast table. The funeral was held yesterday afternoon from his late home.

Mr. Brauns, who was 52 years of age, had long been associated with his brother, P. F. Brauns, in the firm of Brauns Bros., and was well known to the jewelry trade of this section. The business was established by their father, and the deceased and his brother bought out the stock about 25 years ago and conducted the store without change ever since.

Mr. Brauns is survived by a widow and one daughter, as well as by his mother, brother, and five sisters.

Wm. M. Crafts, South Deerfield, Mass., has moved to Whately, Mass.

Programme of the Forthcoming Convention of the Ohio Retail Jewelers Association.

SANDUSKY, O., June 21.—From present indications the third annual meeting of the Ohio Retail Jewelers' Association, which will be held at Cedar Point, just off this city, will not only be the greatest in the history of this organization, but one of the most largely attended State conventions that have been held in the jewelry trade.

The officers have been sending out a series of circulars announcing the meeting, and to-day every jeweler in Ohio has been informed of the coming session, solicited as a member of the organization and invited to participate at the meetings. The number of exhibits will be very large, the addresses and speeches both instructive and interesting, while the programme of entertainment for visitors will surprise all who attend.

The schedule of the various sessions follow:

MONDAY MORNING, JUNE 28.

9 A. M.—Registration and distribution of badges.

10 A. M.—Opening of exhibit by leading manufacturers in watch, silverware, jewelry and optical lines, in the large hall adjoining the convention hall.

AFTERNOON.

1:30 P. M.—1909 convention called to order. Reading of minutes. Secretary's report. Treasurer's report. President's address. Appointment of committees.

3 P. M.—Address, "Modern Advertising," A. L. Sackett.

EVENING.

7:30 to 8:30 P. M.—Reunion and experience meeting on the large porch in front of Hotel Breakers.

Members will also take in the sights on the Pay Streak, visit the "Rathskellar and Crystal Rock Palace," after which we will have a heated contest at the bowling alley for the championship of Ohio.

TUESDAY MORNING, JUNE 29.

9 A. M.—Discussion, "Shall We Push Ingersoll Watches, or Let Hardware and Department Stores do the Selling of Cheap Watches." (William Ingersoll will be present to speak for his selling plan.)

9:30 A. M.—Discussion, "Can a Strictly Retailers' Journal, Published by this Association, Be Established and Maintained?"

10:30 A. M.—Address, "Suggestion as a Power in Salesmanship," by Mr. Fogleman, of the Sheldon School of Scientific Salesmanship, of Chicago.

11 A. M.—Viewing of exhibits and reception by exhibitors.

12 M.—Official photographing of all in attendance. Please be prompt.

AFTERNOON.

1:30 P. M.—Reports of committee. Communications and bills. Unfinished business. Election of officers. New business. Adjournment.

Immediately after adjournment convention will be guests of Cedar Point Resort Co. for a boat ride on Sandusky Bay.

EVENING.

7.30 P. M.—Parade by Ku-Kus with candidates, from hotel to convention hall.

9.30 P. M.—Banquet and social session.

After the jewelers end their convention the opticians will begin theirs. The optical convention will last from July 1-3, inclusive.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
June 15	24d.	$0.54¼
" 16	24 1-8d.	.54⅜
" 17	24 1-8d.	.54⅜
" 18	24d.	.54⅛
" 19	24 1-8d.	.54⅜
" 21	24 1-16d.	.54¼

Buffalo, N. Y.

TRADE CONDITIONS.

Buffalo jewelers report business very good, especially in the commencement gift line, which nearly overshadows the wedding present trade. Silver has proved to be the most popular gift for weddings and anniversaries, with cutlery and cut-glass following.

Arthur Downs has been added to the staff of Charles F. Chouffet, 379 Main St., as watchmaker.

John Shafer, 462 William St., was quietly married a month ago. Reports of the ceremony have just begun to leak out.

Harry Heilman, of the Potter & Buffinton Co., was in Buffalo last week. While here he called on some of his old friends.

A. F. King and F. G. Raichle, of King, Raichle & King, attended the convention of the wholesale jewelers in New York, recently.

Among the customers who visited the Buffalo market, last week, were: S. A. Ross, Medina; L. N. McCauley, North Collins; E. S. Hall, Arcade; F. D. Kelsey, East Aurora.

C. C. Penfold, manufacturing jeweler in the Law Exchange, recently turned out a number of badges to be worn by the Buffalo delegates to the National Convention of Master Plumbers in Detroit this week.

Charles W. White, of White, Wile & Warner, manufacturing jewelers, has gone to New York with the Buffalo Orpheus on its annual trrip. A. B. Warner, of the same firm, returned recently from a four-months' trip to the Pacific Coast.

On display in the window of Simon Cohen, 331 Main street, is a beautifully designed gold medal which is to be presented by Mr. and Mrs. Gaetano Mercurio, of 224 The Terrace, to the pupil of Public School No. 2 having the highest standing in spelling and oratorical contests which were recently held.

A report from Geneva says that a stranger stole a $45 watch from Frank Correlli there and immediately tried to sell it to Moses Small, a jeweler at that place. Small was suspicious of the stranger and sent for the police, but before they came the stranger had disappeared with the watch and was seen later to board a freight train leaving town.

Chief Michael Regan, Buffalo's big police superintendent, was presented a handsome loving cup at the close of the police chief convention here last week. The cup was supplied to the donors, the visiting delegates, by King & Eisele. Mrs. Regan was given a cut-glass punch bowl, and Chief John G. Lyons, of Niagara Falls, received a loving cup similar to the one presented to Superintendent Regan.

The Buffalo Retail Jewelers' Association held its regular meeting at the Genesee Hotel last Friday night. Vice-President A. Zilliox called the meeting to order in the absence of President Ehmann, who is in Europe. The meeting was very well attended. It was agreed by the jewelers that the association is to have its annual outing on some Thursday in July, but the exact date was left to Mr. Frisch, of Frisch Bros., 443 Genesee St., who is chairman of the entertainment committee. The jewelers will take their families to the Bedell House, on Grand Island, "for a royal good time," as Secretary Schutt puts it. There will be games and athletic events, and then a big dinner. Several out-of-town jewelers have been invited. The association passed a resolution thanking the Waltham Watch Co. for its stand on the selling of its watches by others than retail jewelers. Jerome Scherer, 1382 Fillmore Ave., was present at the meeting for the first time in three months. Mr. Scherer has been ill. The association had decided to discontinue its monthly meeting during the Summer, but everyone seemed very enthusiastic and voted to hold sessions during the Winter. It was announced that one of the Buffalo friends of William Ehmann, president of the association, had received a card saying that Mr. Ehmann was in Stuttgart, Germany.

Indianapolis.

I. Grohs, of the I. Grohs Jewelry Co., is home after a visit to New York and Providence.

A business trip to New York is being made by Charles W. Lauer, of Charles W. Lauer & Co.

George S. Kern has returned from Louisville, Ky., where he attended the Shriners' Imperial Council.

The Marion County Board of Review has fixed the valuation of the I. Grohs Jewelry Co. at $3,500 and of Hoffman & Lauer at the same amount.

Clark's Time Shop, which took over the watch business of Dyer Bros., last November, has opened a trade watch repairing shop at the same location, 234 Massachusetts Ave.

After attending to the watch repairing work of Ikko Matsumoto for a number of years, C. A. Slinger has taken a position as manager of the Ertel Loan Co., in Massachusetts Ave.

Joseph E. Reagan returned, June 21, from an eastern trip. He was in New York, Providence and Attleboro after attending the wholesale jewelers' convention at Philadelphia.

Mrs. Miller, wife of Enrique C. Miller, of the Baldwin-Miller Co., accompanied by her son, will sail for Europe to-day (June 23). Later they will be joined by Miss Marian Miller.

At the national convention of the order of B'rith Abraham, held in New York, last week, Emil Mantel was elected third deputy grand master and exerted his efforts to have the next convention held in this city.

Miss Hallie Riggs and Roy McPheeters were married at the home of the bride in Jeffersonville, last Wednesday, and left immediately for their new home in New York, where Mr. McPheeters is employed as an engraver.

Mussel hunters in the Wabash River, near Decker, are finding an unusual number of valuable pearls. Within the last few days Charles Bishop found one pearl valued at $750, and Joseph Boyer one for which he received $300.

Out-of-town jewelers in this city, last week, were: H. A. Pauley, Bloomington; D. S. Whittaker, Lebanon; J. W. Hudson, Fortville; S. Barrows, Kempton; E. M. Wilhite, Danville; C. M. Hunnicutt, Rockville; H. Wheeler, Dana, and Daniel Beauchamp, Fairmount.

Harrisburg, Pa.

W. J. Kuhn has removed his je.r store from N. 4th St. to 4th and Ker Sts.

The families of E. L. Rinkenbach in George P. Hutman are now occupying e- cottages at Mount Gretna.

The Merchants' Association of Wil n town and Lykens Valley will hold it nual picnic at Midway Park, June 23.

A wagon load of jewelry, notions was stolen by burglars from the sto D. M. Brown at Mont Alto, last There is no clue.

Miss Rose Cohen, daughter of A. (of Cohen & Son, pawnbrokers, was w in Chestnut St. Hall Thursday ev June 17, to Dr. Bertram B. Machat, o Beach, N. J. About 25 guests were p mostly relatives of the bridal pair ceremony was performed by Rabb mann. After a bridal trip to Niagara Dr. and Mrs. Machat will be at h their friends at Bath Beach. The bri the recipient of many handsome pres

Among the donors of prizes f "Booster Day" of the Harrisburg A Association, July 10, are the fol win ver-backed brush, comb and mirror, C Boas; silver-backed brush and comb Hoover; cuff links and stickpin, S Sides; solid gold stickpin, Harry M smith; bronze clock, Henry Claster smoking set, E. L. Rinkenback; silv stand, P. G. Diener; mission clock, & Rubin; hammered brass bowl, J T Sons; silver urn, Wilhelm Plack; clock, W. P. Denchey.

Pacific Coast Notes.

The Mankey Jewelry Co. and A T lock, Nampa, Idaho, are each to hav quarters within a short time.

J. Elmer Smith, who located temp last Fall in Turlock, Cal., has dec remain there. He has leased quarter store.

A. T. Cornwall, who moved to L Cal., a few weeks ago, has decided t prefers a large place and has m stock into storage. He is now look a suitable location somewhere in the mento Valley.

C. W. Ernsting, of the Ernsting C Diego, Cal., has just leased a lot place, adjoining his present store, a shortly erect a building on the pr The ground floor will be used as a tion to the present store.

W. C. Shimmel, with P. H Stor Bluff, Cal., has been arrested at tha on the charge of embezzlement. H been in the employ of Mr. Shuey fo two months, and during that time h collecting considerable money, whic alleged, has not been turned in

Otto Jarek, Easton, Pa., has admit son, Frank O. Jarek, into partnersh the business will be continued un name of Otto Jarek & Son.

W. J. Leonard, who for eight ye been in the employ of the Carter-Alle elry Co., Shreveport, La., has resign started in business with a Mr Keller the name of Keller & Leonard, 605 M

Pittsburg.

W. Voorhees is in New York, spending his vacation, and Graham Voorhees has gone to Martin's Ferry to rest for several

S. Friedman, Greensburg, who recently filed petition in bankruptcy in the United States District Court, filed his final petition on June 12, asking that he be discharged from bankruptcy.

A. Gillespie will go to New York next week to visit a sister who lives in that city. Mrs. Gillespie, who was in Chicago at last report was on his way home from the south, and will return to Pittsburg next week.

William Hoffman, of Heeren Bros. & Co., went to Philadelphia, last week, to meet on his return voyage to his sons, Herman, Arthur and William, Jr., also of the firm, who are now in Europe on a three months' tour. They took a slow boat to get the benefit of the sea breeze.

The following out-of-town jewelers were in Pittsburg, last week, buying goods: J. Hayes, Chester; H. R. Brown, Donora; J. Williams, Slippery Rock; B. E. Smith, Monessen; Henry Zelliken, Wellsburg; August Merz, Sewickley; Wm. Hunt, Brownsville; R. H. Wolf, Smithton, and Mr. Furtwangler, Greensburg.

Secretary C. S. Wiley, of the Pennsylvania Retail Jewelers' Association, reports having received four applications for membership in the association from North Side, Pittsburg, merchants during the last week. Messrs. M. Roberts and Otto Heinemann have started to canvass the South Side of the city for memberships within the next week or two.

S. Harris, proprietor of the Seventh Avenue Jewelry Co., has been elected president of the H. T. Siefers Cigar Co., in which concern he has bought a large interest and which will be run under Mr. Harris' management. The cigar company is said to be doing a business of $40,000 to $50,000 a year. The store is on 6th Avenue, opposite the Pittsburg Life & Trust Building.

The bankruptcy assets of B. Bien, the jeweler, first and final account was recently filed, showing a balance of $2 on hand for distribution, which leaves absolutely nothing for the unsecured creditors. The total amount realized by the trustee from the sale of the assets was but $50, practically all of which had been eaten up by fees and expenses. There are no further assets to come into the hands of the trustee so that all the creditors can do is to charge the account up to profit and loss. The United States Court has directed that the receiver for Parnes & Fassberg recover the safe of the concern to the Herring Safe & Lock Co., which brought suit to recover it, since only a small payment had been made on it. Isaac Parnes, who absconded owing about $40,000, has not been heard from, although he has been gone for six months. The affairs of Parnes are being wound up by a receiver, but no final report of his assets and liabilities have as yet been been filed with the court.

The late W. McGeagh, who was a well-known jeweler and silversmith, and proprietor of a store at 1810 Beaver Ave., died recently. Mr. McGeagh was a brother of the late R. T. McGeagh, who was also a well-known jeweler. The deceased was 70 years old and leaves several children. He had been in business for 20 or 30 years in the Beaver Ave. district, and it is reported that he had accumulated considerable property and wealth. His nephew, John D. McGeagh, is at present engaged in business on Fifth Ave., just beyond the court house.

P. C. Gillespie, of Gillespie Bros., wrote a letter, last week, to Senator George T. Oliver, Pittsburg, junior member from Pennsylvania, protesting against the proposed increase of the import duty on diamonds. Mr. Gillespie also addressed letters at the same time to the Congressmen who represent the Pittsburg district. Mr. Gillespie is of the opinion that if the duty is increased it will only tend to stimulate smuggling. The legitimate trade has suffered by these operations, according to Mr. Gillespie, and large fortunes have been made by some. He thinks the duty is high enough, and there are other jewelers who are of the same opinion. No general movement has been started in Pittsburg protesting against an increase in the import duty, but merchants are watching the matter just now, since Pittsburg merchants are large importers of the precious stones.

John M. Roberts, chairman of the watch price-cutting committee of the Pennsylvania Retail Jewelers' Association, upon the receipt of the notice sent out by the Waltham Watch Co. as to the restriction of the sale of their watches to jewelers, which is published in full in another column, wrote the company a letter to-day expressing great pleasure in the fairness shown in the matter, congratulating the company on the stand which it has taken, assuring it that in his judgment it will be of the utmost benefit to the retailer. Mr. Roberts has not received any further letters this week from manufacturers accepting the minimum scale of prices, as agreed upon by the committee, but he is looking for some letters the coming week. He is still of the opinion that the question can be settled to the satisfaction of all, and is especially pleased with the stand the Waltham Co. has taken in withdrawing its watches from those houses which the company specifies in its letter.

Canada Notes.

R. B. Keeler, Welland, Ont.; has sold out to H. C. Lane.

L. E. Shaw, Kentville, N. S., has removed to Prince Rupert, B. C.

C. H. Mallory, Tilbury, Ont., has disposed of his business to Mr. Mitton.

O. L. Hess has purchased the jewelry business of John Bulger, Seaforth, Ont.

The stock of Miss M. L. MacDonald, Ottawa, was to be sold at auction, June 18.

James Ryrie, of Ryrie Bros., Ltd., Toronto, Ont., and Mrs. Ryrie, returned, last week, from a trip by automobile to Boston.

P. Discher, a diamond expert recently with Ryrie Bros., Ltd., Toronto, Ont., has accepted a position with the Kaster Bros. Loan & Jewelry Co., Fort William.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: Benjamin Harris and H. E. Thornhill, Hamilton; W. Evans, Alliston; D. C. Taylor, Owen Sound; E. D. Wilcox, Uxbridge, and W. A. Fenwick, Shelburne—all Ontario.

Myer Moss, jeweler, of 70 Queen St. W., Toronto, Ont., was robbed of two valuable rings on Tuesday, June 14. Three colored women, members of a dramatic troupe which was playing "Uncle Tom's Cabin" here, entered the store and looked at some valuable jewelry under the pretense of wishing to purchase. When they had left a diamond ring and another set with rubies were missing. The police were notified, and on Tuesday a descent was made on the boarding house where the actors were stopping. Thomas Delaney, James Jackson and Georgina Payne were arrested. The latter, upon being questioned, admitted stealing the rings, stating that she had passed them to the two men. Delaney and Jackson showed the officers where the rings were hidden. The other women who were with Georgina Payne in the store were allowed to go.

Connecticut.

C. H. Tibbits, Wallingford, sailed for England, June 19.

H. B. Arms, West Hartford, has been awarded a patent on an alarm clock.

Clyde Wallace, Wallingford, will sail, July 9, on the *Menominee* from Philadelphia, for a three months' trip abroad.

J. R. Dean, New Britain, has assigned to the International Silver Co. a recently patented design for the back of mirrors.

The F. L. Wilson Co., Danbury, recently added a new lens-grinding machine and made other improvements in its optical department.

George Gould, for many years in the employ of the Silver Plate Cutlery Co., Shelton, died at the Bridgeport Hospital, June 14, after a brief illness.

The C. F. Monroe Co., Meriden, reports business for the first five months of this year 50 per cent. ahead of the corresponding months of 1908.

The old town clock in Naugatuck has again been repaired, and is once more keeping accurate time. It received a general overhauling one day last week.

M. J. Buechler, Bridgeport, has purchased as an investment what is known as the Calef property on Main St., just above Congress St., at that place. The building will be remodeled and improved in the near future.

The funeral of Edward Miller, Meriden, who died recently, was held at three o'clock Monday afternoon, June 14, from his late residence on Broad St. Special meetings were held by the Home National Bank, of which the deceased was a director, and by Edward Miller & Co. Resolutions were passed at these meetings expressing regret and sympathy upon Mr. Miller's death.

Elias L. Glouskin, located at 966 Chapel St., New Haven, who recently gave $100 to a woman as a loan for a cheap ring in the belief that the latter contained a valuable diamond, can obtain no redress because of the fact that the woman made no statement regarding the value of the ring, although she cleverly led the jeweler to believe that it was of great value.

Newark.

Mr. Levine, representing the Art Metal Works, Newark, N. J., has just completed a successful trip through the east.

E. M. Childs, of Kohn & Co., manufacturing jewelers, arrived on the *George Washington*, Monday, from an extensive pleasure trip to Europe.

Eckfeldt & Ackley, manufacturing jewelers, 51 Lawrence St., announce that they will move their factory and office to larger quarters, on July 1. The new quarters will be at Murray and Austin Sts.

C. S. Sweezey, of Champenois & Co., has returned from a lengthy trip through the west. He reports trade brisk, and is optimistic as to the Fall and Winter outlook. He will remain in Newark until July 25 and then make a tour of the south.

Many wholesalers report a remarkably heavy demand for 10 karat goods, sales in this class being far larger, comparatively, than in any other line. Some say that with the demand has come the adoption of designs for 10 karat goods that have hitherto been used only on the higher grades.

C. R. Burnett, assistant treasurer of the American Oil and Supply Co., took a prominent part in the national convention of the Credit Men's Association, at Philadelphia, Pa., last week. Mr. Burnett is head of the Newark Credit Men's Association. He reported that, with the gradual recession from the effects of the recent industrial depression, conditions in the trade are rapidly improving.

Henry Weber, 19 years old, whose arrest for the theft of gold from his employers, B. M. Shanley Jr. Co., was brought about through the efforts of the William F. Renziehausen Co., last week, was committed to jail in default of $500 bail. Weber had been disposing of the stolen metal at the Renziehausen plant in Oliver St., and when the purchasers of the gold became suspicious of him they found out where he worked and notified his employers.

Teams from Newark jewelry firms rank well among the leaders in the Mercantile League, which has just closed a most successful bowling tourney. The Granbery five took fourth place, with 34 games won, 22 lost, an average of 514.10 and high score of 640. Heller Bros. came next, with 33 games won, 23 lost, average 514 and high score 612. The Krementz team was 10th, with 28 won, 28 lost, average 500 and high score 613. In the individuals E. Weiss, of the Granbery team, took second place, with an average of 195.14. Other jewelry men who ranked high were Coffey, of the same team, 179.21; Stecher (Krementz), 175.2; Langheld (Granbery), 173.2; Polkinghorn (Hellers), 173; Brunner (Hellers), 171.3; Seitzer (Hellers), 166.1; Crum (Krementz), 165.35; Ohl (Krementz), 165.23; Burgess (Granbery), 163.4; Travena (Krementz), 158.25.

Edward Harris, giving his address as New York, was arrested, Friday afternoon, by Patrolman Horace Campbell, upon complaint of John Macker, of Park Ave., East Rutherford, N. J. Justice of the Peace Joseph W. Beebe held him as a suspicious person. Mr. Macker was busy about his store when a stranger entered and wanted to look at some valuable gold pins. The tray was placed upon the show-case, and while showing the goods Mr. Macker had occasion to turn around. He thought he missed two of the pins. The would-be buyer decided there were none that suited him and as he went out Harris entered and questioned the jeweler about some repairs to a cigar cutter. Engaging the jeweler's attention, the other man had an opportunity to get away. As Harris left the store Macker decided to follow him, with the hope that he might join the first man, who, he was certain, had some of his jewelry. Macker followed Harris several blocks and finally caused his arrest.

Philadelphia.

Edwin Edkin, 4062 Lancaster Ave., has recovered from a serious illness.

A. Bornstein, 725 Sansom St., will shortly open his cottage at Moorestown, N. J.

Briggs & Son, 1641 Passquak Ave., will soon open a new store at 52d and Locust Sts.

C. S. Powell, formerly at 5 S. 8th St., will eventually go into the real estate business.

Raymond Hess, manager of the Lancaster Ave. store of S. J. Lyons, was married, last week.

Miss Meyer, sister of Charles B. Meyer, 929 Passyunk Ave., will sail for Europe, July 2.

Charles Koshland, 702 Chestnut St., spent a few days in New York, last week, on business.

C. R. Dankworth, 725 Sansom St., has opened his cottage in Pitman Grove, N. J., for the Summer.

R. Dinsky, formerly with N. Estis, 719 Sansom St., has opened a store of his own at Palmerton, Pa.

J. Fisher, of Atlas & Fisher, and his family will spend the Summer at their cottage in Atlantic City.

David Lardlau, employed as watch case maker with John Yardley, 727 Sansom St., fell and broke his arm, last week.

Philip Friedel, 727 Sansom St., is receiving the sympathy of the trade owing to the death of his father, George Friedel.

L. P. White, who was injured in an auto accident, recently, was able to return to his office Wednesday for the first time.

Charles Muth has completed the alterations and improvements in his new store, 5 S. 8th St., and is now ready for business.

W. A. Stocker, of W. A. Stocker & Son, Bangor, Pa., spent last week in this city, and served on the United States Grand Jury.

Samuel Jaquette, representing the silver department of the Bailey, Banks & Biddle Co., will sail for Europe on the *Lusitania*, June 30.

Harry I. Houck, for many years at 244½ N. 9th St., Reading, has retired from business. Mr. Houck has been in ill health for a long time.

George H. Becker has resigned his position with Otto Moock, 809 Sansom St., and has accepted a position with F. I. Zirnkilton, 112 S. 13th St.

J. E. Caldwell & Co. are the makers and designers of the prizes which were awarded at the 56th annual regatta of the Schuylkill Navy, June 19.

Victor Kurtz, with A. Rosenberg, ark, N. J., will spend the week . Rosenberg's factory this city, prepar line for the Fall trade.

Thomas Judge, with J. B. Bechtel 725 Sansom St., is improving rapidl an operation performed for appendi the German Hospital.

A. F. Dorn and wife, 834 Mark Camden, N. J., are at Monroe, N. Y guests of Mr. Dorn's aunt, who i brating her 75th birthday.

Mrs. A. G. Wolcott, wife of A cott, Dover, Del., is seriously ill wit theria. Their home is quarantined Wolcott is unable to attend to busi

Davis S. B. Bellany, watchmaker C. Kremer, Phoenixville, Pa., was last week, to Miss Lina May Burges home of the bride's mother, Ham N. J.

The Philadelphia Jewelers' Club w their annual outing at the "Orchar sington, June 29. A ball game afternoon and a "vaudeville" in the will be the chief entertainments

According to a public notice F Goldman, 1125 Columbia Ave., h declared a bankrupt. He made ap to the District Court of the Unite for his discharge, and a hearing w June 22.

The marriage of Miss Dorothy Cooper and George J. Pequignot w ly solemnized, last week. Owing recent death of the bridegroom's Z. J. Pequignot, only immediate were present.

J. E. Caldwell & Co. are exhi their window the team trophy of t ber Trade Golf Association, pres the Sawdust Club of the Union L Philadelphia. The trophy is to be for annually by the representati teams.

Although the report could not firmed, it is understood that th diamond necklace which was sent delphia by Tiffany & Co. in the care of George W. Barret, who di way, was a gift to Miss Mary As who will be married this week.

The Bailey, Banks & Biddle C hibiting in its show windows th ment prizes for the cricket cha of the United States, which will t at the grounds of the Philadelphi Club, June 26. This house also ha tract for the prizes to be award Quaker City Motor Club at t annual track meet at Point Br track, June 25 and 26.

The following jewelers were this city, last week: H S. Kratz ton, Pa.; E. Allez, Millville, N. Caldwell, Wildwood, N. J.; He Atlantic City, N. J.; J Harry Ha Holly, N. J.; Edmund Oliver, P N. J.; M. E. Hunter, Beverly, N Clark, Bristol, Pa.; Josiah Heckl land, Pa.; H. Fitzsimmons, Wes Pa.; O. O. Stillman, New Bru J.; D. H. Krause, North Wales, McFarlan, E. Downington, Pa. Bean, Lansdale, Pa.

Another move to make Phil great purchasing city has been ta wholesale jewelers of Philadel

will nduce purchasers to come to this city on railroad refund basis. The innovation is lown as "Special Railroad Fare Re- fun g Sales" and will be inaugurated at nne The conditions are that any merchant who aggregate purchases amount to $500 or shall be entitled to a refund of rail- roa fare not to exceed one per cent. of the nount purchased. Another condition is tt visiting merchants must register at the oms of the Merchants' and Manufac- re' Association, 13th and Market Sts.

T will of Zepherin J. Pequignot, who d t his home, 3816 Locust St., June 3, s ed last week. An estate of $40,000 is ithed in trust to his widow, Annie M. not Upon the death of Mrs. Pe- qt the estate, exclusive of $600, which is reathed to the Society St. Vincent de rs is divided into four equal parts, of Annie M., Ida M., daughters, and a oseph, receive three portions. The is divided among three sons, James ncis L. and George J. Pequignot.

well & Berlet, Walnut and 13th Sts., cently purchased the property at the st corner of 16th and Walnut Sts., ake alterations and additions to the g and use part of the first floor for usiness. The sale of this property siness purposes is another indication steady advance of trade on Walnut st of Broad St. Mr. Berlet, who is nt of the Walnut Street Business Association, has been instrumental ing this street a successful business and through his active interest much done to improve conditions. The will move into the new building g

rans-Atlantic Voyagers.

FROM EUROPE.

rt Ginsberg, with Eliassof Bros. & ew York, returned recently.

s Dreyfus, of the Dreyfus Mfg. Co., ork, returned on the *Cleveland* re-

S. Kallman, of Lessauer & Co., New eturned recently on the *Kronprinzes- elie.*

TO EUROPE.

E. Aldred, Providence, R. I., will ly 15.

ert Salter, New York, will sail June the *Lusitania.*

Vyler, New York, will sail on the *Wilhelm II.* June 29.

erick Goldsmith, of New York, recently on the *Rhyndam.*

Richmond, Providence, R. I., sailed rope on the *Baltic,* Saturday.

. Ostby, of the Ostby & Barton Co., ork, sailed for Europe last Wed-

old Winterhalter, of Towle-Winter- Hannafin Co., Butte, Mont., sailed ay on the *Amerika.*

d Mayer, New York, sailed yester- the *Kaiser Wilhelm der Grosse.*

Lewis, of Honigbaum & Lewis, New sailed on the same boat.

Mulford, of THE JEWELERS' CIR- WEEKLY, sails on the *Adriatic* to-day.

is Michalson, president of the I. L. son & Cons, Ltd., Montreal, Can., Saturday.

Boston.

E. A. Bigelow has been enjoying an outing at Bennington, N. H.

Walter B. Snow has been in several New Hampshire cities on business.

Elmer E. Knight started, Monday, for a business trip through Maine.

John Martin is enjoying a vacation at West Tisbury, Martha's Vineyard.

D. C. Percival, Sr., recently enjoyed an extended automobile tour of Cape Cod, as far as Provincetown.

Charles Damon, head salesman for Daniel Pratt's Son, has opened his new Summer camp at East Jefferson, Me.

Mr. and Mrs. C. P. Fenno started, Friday of last week, for a three-weeks' outing in the lake region of Maine.

C. E. Huggins has received from Friendship, Me., his new yawl *Primrose,* which he had built for him there. The boat will soon be put in commission at South Boston.

Nearly $300 worth of jewelry was damaged in a fire which partly destroyed the building, corner of Chestnut St. and Hillside Ave., Everett, Thursday afternoon. Other pieces of jewelry were saved.

Frank W. B. Pratt gave his new auxiliary yacht *Idyl* a successful try-out, Bunker Hill Day. The boat will remain at the Winthrop Yacht Club station, where Mr. Pratt is a member, until he sails for his Summer home at Cape Porpoise, Me.

Among the jewelers in town, last week, were B. G. Couri, Portland, Me.; C. H. Sinclair, of N. C. Nelson & Co., Concord, and Joseph Geoffrion, Manchester, N. H.; B. D. Loring, Plymouth, and John Lunt, of Moulton & Lunt, Newburyport, Mass.

C. J. W. Addison, Chelsea, is, with his family, looked upon as one of the pioneer Summer residents at Windmill Point, Hull. They moved down there, last week, to a cottage on Channel St., where the daughter, Mrs. W. L. Haynes, and her son are guests.

The Waltham Watch Factory Band took a prominent part in the celebration of Waltham's 25th anniversary, Thursday of last week. A march, "Salute to Waltham," composed by Conductor John M. Flockton, was played for the first time with much success.

The schooner *Chanticleer,* owned by E. C. Fitch, president of the Waltham Watch Co., is reported to have sailed on an average of 14½ knots an hour, recently, in the Gulf of St. Lawrence. The boat is soon to be brought to Mr. Fitch's Summer home at Manchester.

In the United States District Court, Wednesday of last week, an information was filed by the United States against one package of coral, alleged to have been brought here from Italy on the steamship *Romanic,* May 18, by Marazzo Vincenzo. The approximate value of the coral is $5,000.

The annual vacation at the E. Howard Watch factory, Waltham, will begin July 1 and extend to July 19. It is expected, however, that some of the job departments will be in operation during that period. The employes had a three-days' holiday, last week, the plant closing down, Wednesday night, for the remainder of the week.

The last chapter of the events surrounding the larceny of $1,500 worth of diamonds from Mrs. Emily F. Shattuck, of Orleans, Mass., some weeks ago, was the sentencing of Harry Merchant, charged with the theft, to four years in the House of Correction, Tuesday of last week. It will be remembered that a man, alleged to be Merchant, tried to dispose of the goods to an East Boston jeweler.

News has been received here of the death, in Kingston, Jamaica, of George T. Bell. Mr. Bell had been in the jewelry trade 25 years and was for a long period associated with the Wilson Jewelry Co. Latterly he was employed by A. Stowell & Co. He had gone south for the benefit of his health. Mr. Bell was a native of Danvers, where he was born about 45 years ago. He was unmarried and is survived by his mother and sister.

Among those from this city who attended the 30th annual outing of the New England Manufacturing Jewelers and Silversmiths' Association, at Providence, Friday, were A. S. Hirshberg, E. P. Tirrell, C. H. Ramsdell, W. H. Ryder, C. A. Woodsome, Henry Arnold, M. N. Smith, Aaron Task, W. E. Taylor and H. C. Brownell. Other Massachusetts jewelers were J. J. Barry, Fitchburg; Frank Buffinton, Rehoboth, and J. W. Nichol, Leominster.

The Bunker Hill Day celebration, in Charlestown, on Thursday of last week, had a singular interest for men of the trade, as the big electrical parade in the evening was called "Gems of the World," and included 15 floats, typifying the diamond, sapphire, topaz, garnet, pearl, opal, turquoise, emerald, coral, ruby, amethyst, chrysolite and crystal. Young women figurants made up the various allegorical features, and the whole effect was unusually gorgeous, brilliant and successful.

A gold nugget was found, Friday morning, at the Field & Wilde quarry, in Quincy, which came into prominence, recently, because of the discovery there of a substance said to have resembled the material found in diamond mines. A son of Edward Sandberg was passing the quarry when he saw a stone, weighing about three pounds and containing yellowish specks, near a pile of rock. He took the stone to his uncle, who is a jeweler, and the latter stated that it contained gold.

A stone known as the "Jim Fiske" diamond, valued at $900, said to have been once proudly worn by Jim Fiske, and another called the Wellman diamond, and formerly the property of the King of Bavaria, it is said, were stolen from the store of the Raymond syndicate, at 356 Washington St., Saturday night or Sunday morning. George J. Raymond, head of the syndicate, whose business slogan, "Sold out to Raymond," has made him well known throughout the country, owns the jewels in question and had only recently taken them from a safe deposit vault at the International Trust Co. to have them appraised. The burglars had to blow one of two big safes in the store office to get at the diamonds and their work considerably damaged the interior of the store. Mr. Raymond says there is no doubt as to the history of the stones, with which, he declares, diamond experts are very familiar.

GORHAM SILVER

"Not Strength, but Art, obtained the prize."—POPE

¶ The average Committee entrusted with the task of choosing the Trophies or Prizes bestowed in Summer sporting and athletic contests is composed of men of taste and discrimination, who insist that their choice shall possess not only intrinsic but also a marked artistic value.

¶ Thus, for the reason that art appeals to them and obtains the prize of their elective preference, each succeeding Summer season witnesses the offering of an increasing number of Gorham Cups and Vases as prizes in connection with Yachting, Rowing, Golf, Lawn Tennis and Athletic events in general.

¶ The Gorham Company, therefore, take pleasure in directing the attention of the Jewelry Trade to their special and other pieces designed with especial reference to the above purpose.

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LONDON, Ely Place

WORKS: Providence and New York

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THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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THE foolish attempt of the Treasury Department to collect a 50 per cent. ad valorem duty on manufactures of cut agate, onyx, jasper, rock crystal, etc., used in jewelry, on the ground that the manufactures of these articles are provided for in Par. 115, of the tariff act, has proved unsuccessful and has been abandoned. The test case was made some time ago by Albert Lorsch & Co. and the 50 per cent. assessed by the Government was overruled by the Board of General Appraisers, who sustained the importers' contention that the articles were dutiable as precious stones at 10 per cent. The Government appealed from the Board's decision to the United States Circuit Court, which recently affirmed the decision of the Board on the opinion of the latter body. The Attorney-General has now advised the Treasury Department that no further proceedings should be taken and the Acting Secretary of the Treasury has notified the collector at New York to take the necessary steps relating to a refund of the duty collected in excess of the 10 per cent. This is generally taken as indicating that the Treasury Department has seen its mistake and will back down from its former position.

Publish the Numbers of Stolen Watches.

A JEWELER in Tennessee who sends to THE JEWELERS' CIRCULAR-WEEKLY a list giving the numbers on watches stolen in his vicinity recently, makes the suggestion that retail jewelers in all sections of the country notify THE JEWELERS' CIRCULAR-WEEKLY whenever they get word of a watch being stolen in their vicinity and send the number to this journal; that these numbers be published and that watchmakers and jewelers constantly consult the published lists and compare them with the numbers of the watches which they receive for the purpose of being repaired or offered for sale or exchange by parties outside of the trade. In this way the recovery of stolen watches would be greatly facilitated, and perhaps the thieves would eventually learn to let watches alone.

With this suggestion THE JEWELERS' CIRCULAR-WEEKLY is in hearty accord and is willing at all times to publish a list giving the numbers of such stolen watches. This does not apply exclusively to watches that may be stolen from the jewelers themselves, but also the numbers of such watches as are reported having been stolen by the police or by the jewelers' customers.

The New Copyright Law.

LITTLE mention has been made in the daily and trade press of the fact that a new copyright law goes into effect July 1, 1909, which contains many features that will interest the mercantile world. The law is attempting to remedy many of the abuses that existed under the old act, and gives greater protection to the publishers than they now have. It should be impressed upon all who use or republish extracts from papers and periodicals, therefore, for use in pamphlets, advertising or other ways, that they must be much more careful in the future than in the past in taking such matter without direct permission, because under the new law one copyright will protect an entire publication, whereas under the old law each article on which special protection was wanted had to be copyrighted separately. What is more, but one notice of copyright need appear upon the publication to cover all the articles contained therein. This is provided for under Sec. 3 and Sec. 19 of the act, which read as follows:

Sec. 3. That the copyright by this act shall protect all the copyrightable component parts of the work copyrighted, and all matter therein in which copyright is already subsisting, but without extending the duration or scope of such copyright. The copyright upon composite works or periodicals shall give to the proprietor thereof all the rights in respect thereto which he would have if each part were individually copyrighted under this act.

Sec. 19. That the notice of copyright shall be applied, in the case of a book or other printed publication, upon its title-page or the page immediately following, or if a periodical either upon the title-page or upon the first page of the text of each separate number or under the title heading, or if a musical work either upon its title-page or the first page of music; *Provided*, That one notice of copyright in each volume or in each number of a newspaper or periodical published shall suffice.

While there is little doubt that legitimate publications will extend the courtesy of reproduction of articles which appear in the columns of their books or papers, merchants or publishers who desire to republish articles should now be very careful to obtain expressed permission, as it costs nothing to ask it and may save a good deal of trouble in the future.

New and profitable business will come to you through an intelligent use of our advertising columns.

Representative Bennet Introduces Bill for Rural Parcels Post.

WASHINGTON, June 18.—To reduce the postal rates, improve the postal service and increase postal revenues, Representative Bennet, of New York, yesterday introduced a bill providing for a parcels post within the various rural free delivery routes. The measure proposes to reduce the rate on general merchandise from one cent for each ounce to one cent for each two ounces.

On parcels 1/24th of a cubic foot in size not exceeding one pound in weight, for delivery within a rural free delivery route, the bill provides a postage rate of one cent. A graduated scale of rates is provided for parcels up to one cubic foot in size and 25 pounds in weight, which shall pay 10 cents postage.

The measure also provides that $10 shall be paid by the postal service for the loss of each registered package upon which no value has been declared and that the full amount shall be paid in all cases where the value has been declared.

W. G. Shane has sold his jewelry business in Chisholm, Minn., and moved to Grand Lodge, Mich.

Pendant Jet Earrings

10 and 14K. MOUNTED.



Write for Samples and Prices.

CROSS & BEGUELIN

23 Maiden Lane NEW YORK

TRADE MARK

PERHAPS WE ARE TIRESOMELY PERSISTENT IN DWELLING ON THE INTEGRITY OF **KIRBY JEWELRY.** HOWEVER, WE FEEL THAT IN AN ERA OF COMMERCIAL SUBSTITUTION AND MISREPRESENTATION THE ABSOLUTE HONESTY OF KIRBY PRODUCTS CANNOT BE TOO INSISTENTLY OR TOO FREQUENTLY BROUGHT TO THE ATTENTION OF THE TRADE. OUR UNIMPEACHABLE RECORD AS MANUFACTURERS OF THOROUGHLY GOOD, ARTISTIC AND INEXPENSIVE GOLD JEWELRY SHOULD CREATE IN THE SKEPTICAL AN ASSURANCE OF FAIR TREATMENT AND A CURIOSITY TO SEE THE KIRBY LINE.

H. A. KIRBY

MANUFACTURERS OF FINE GOLD JEWELRY

PROVIDENCE, R. I.
85 SPRAGUE STREET

NEW YORK OFFICE
9-11-13 MAIDEN LANE

Lancaster, Pa.

John J. and Charles E. Bowman, o Ezra F. Bowman's Sons, visited Philadelph last week.

Witmer S. Holdeman and Miss M K.. lian, also of Lancaster, were marr June 19.

Benjamin Meyerowitz, of Meye Bros., paid his initial visit to the La trade, last week.

Leech, Stiles & Boyle, dealers in tacles, eyeglasses, etc., have removed Keystone building, 49 N. Queen St.

Louis Weber & Son have just f improving the front of their har store, decorations in bronze colors very effective.

J. L. Straub has purchased the St & Swan Mfg. Co.'s factory and fu of ground, and will establish a new ir from Germany there.

The handsome gold medals, a d number, awarded as prizes at the Heart Academy commencement on J were made by Eugene H. Keller.

Frank J. Carson has gone to to spend a two weeks' vacation, and then go to St. Louis to take a posi salesman with a large firm of jewe

A. R. Fiestel, York, formerly in th elry business at Phillipsburg, Pa., w been on an automobile trip through Pennsylvania, stopped over in La last week.

Lately a couple of town clocks ha on a strike; indeed, striking times but last week the Court House clo wrong the other way, and for seven struck not at all.

Among the jewelers visiting he cently, were: George E. Jones, C Pa.; Monroe Alexander, Clevelan Philip S. Dunbar, Baltimore, and Smith, Mechanicsburg.

The jewelers of Lancaster, alon the other business people, will close July, August and September on Tu Wednesdays and Thursdays at 5 P Fridays at noon, and will also clo 1 all day.

Philip Sievers, son of J. Sievers, ers & Devers, York, a former stu the local technical school, visited La last week. John D. Wood, of Unio a graduate of the school, has taken tion with H. L. Oberlin & Bro., Co as watchmaker, jeweler and engrav

A cheap jewelry sale at a N. Qu establishment that is not a jewelry s drawn the attention of our jewelers ly. The articles which are sold at are advertised as being worth man that sum. The jewelers are con what action they can take in case th sentations are fraudulent, as they thcy are.

The jewelers of Lancaster are so ciative of the recent action of the W Watch Co. for announcing its inte marketing its product exclusively the retail trade that they sent a lette by the members of the trade exp their gratification, and declaring it w the effect of drawing retailer and m turer closer together in business r

B. L. Seybold has purchased the l of C. O. Sullivan, McLouth, Kans.

New York Notes.

thur Caro, of L. Davisburg & Co., is at the factory in Providence, R. I., this week.

. Woodruff, a buyer for P. W. Ellis & ., Toronto, Can., was in town, last we.

Barnett, of Barnett Bros., Chicago, w seen in the Maiden Lane district, last we.

E. Hayward, manager of the Alvin Co.'s Chicago office, was a visitor in last week.

ur and Joseph Codding, of the Cod- & Heilborn Co., North Attleboro, were s city, last week.

us Dreyfus, of the Dreyfus Mfg. Co., ned from Europe early this week on teamer *Cleveland*.

n Sipe and P. C. Gillespie, Pittsburg, welers, will sail from this port, July a trip to Europe.

M Davis has been engaged as a rep- tative of the Depasse Mfg. Co. He over the middle west.

nk P Kennedy, of the Paye & Baker Co., made a trip to the seashore hotels e Jersey coast, last week.

se Cummings, a traveling representa- for the St Louis Clock & Silverware s spending a vacation in town.

utenant Louis Zahn, who is with Cross guelin, 23 Maiden Lane, spent last week rt Schuyler with the 14th Regiment.

derick Goldsmith, of Ingomar Gold- & Co., sailed for Europe recently on *Cymdam*. He will be away about four ns.

ert Ginsberg, with Eliassof Bros. & Co. has just returned from a trip to pe and will call on the trade in a time.

lson Bryant, 400 Fifth Ave., has closed re for the Summer season and will his store on Broadway at Saratoga gs, N. Y.

C. Tepfert, the Cincinnati representa- of Trier Bros., 35 Maiden Lane, is from a trip through Wisconsin and iddle west.

rgeant Hawley Stone, employed by d Kaiser & Co., 14 John St., was in last week, at Fort Hamilton with 3th Regiment.

vid Mayer, 14 Maiden Lane, sailed, rday, on the *Kaiser Wilhelm der se* for Europe. He will visit the Euro- diamond markets.

number of Maiden Lane salesmen were tendance at the annual outing of the England Jewelers' and Silversmiths' ciation, last Friday.

rris Michalson, president of I. L. alson & Sons, Ltd., gem merchants, treal, Can., sailed for Europe, Satur- on a semi-annual purchasing trip.

Sauls, Chattanooga, Tenn., has been ling some time in this city at the Hotel rial. He will go from here to Atlantic where he will spend a short time.

eph Lake, who was for many years representative of the Theodore W. r & Bro. Co., is now representing the el Mfg. Co., of Brooklyn, makers of d jewelry.

S. Mulford, of THE JEWELERS' CIRCULAR WEEKLY, will sail to-day on the Atlantic for a month's recreation. He expects to be in London during the first week in July at the Savoy Hotel.

S. Wuler, 4 W. 28th St., will sail for Europe, June 29, on the *Kaiser Wilhelm II.* with his family for a two months' trip, combining pleasure and business. His store will be closed during that time and will be re-opened Sept. 7.

Charles J. Dieges, of Dieges & Clust, 23 John St., was one of those who contributed a prize, last week, to the Press Athletic Association. The prizes will be given at the games of the association, to be held at American League Park, Saturday, July 26.

Asher Green, of M. J. Averbeck, 10 Maiden Lane, met with an injury to his left hand recently, by falling from a chair upon which he was standing, while at his Summer home at Rockaway. A small bone in his hand was dislocated as a result of the mishap.

The Carlbert Mfg Co. has been incorporated to manufacture and deal in china, glassware, crockery, gold and silver plated ware, etc., with a capital of $5,000. The incorporators are Carl Bruno and Abraham Pruslin, New York, and Robert Appelbaum, Brooklyn.

The New England Quartz Co., of New York, has been incorporated to do a mining, smelting and refining business and deal in ores, metals, minerals, etc., with a capital of $1,200. The incorporators are Joseph S. Klotz, Adolph Feldbaum and Phillip Levinson, all of Brooklyn.

Miss Hazel Tusler, who will give the work in jewelry at the Summer session of the St. Paul Institute School of Art, St. Paul, Minn., this Summer, is a graduate of Pratt Institute, Brooklyn, and is a special pupil of Miss Jessie Preston and Miss Peacock, of New York.

The Ross Brass & Copper Antique Mfg. Co. has been incorporated under the laws of the State of New York to deal in brass and copper ware, Sheffield and silver plate, with a capital of $3,000. The incorporators are: Abraham Rosenschein, 136 Rivington St., Manhattan; Annio Ross and Maurice Ross, 278 S. 6th St., Brooklyn.

The property belonging to the estate of the former, W. F. Doll Mfg. Co., will be sold under the direction of Wm. Henkel, Jr., trustee, at public auction, on June 29, at 113 Leonard St. The trustee reserves the right to withdraw any of the property from sale unless it shall bring at least 75 per cent. of the appraised value.

Justice Garretson, of the Supreme Court, heard argument, Saturday morning, in Long Island City on an injunction obtained by William Scheer, a manufacturer of jewelry at 542 Fifth Ave., to restrain the Sewer Commissioners from opening a connection between the Arverne trunk sewer and the mud flats that lie between what is known as the beach channel and the mainland.

Detective Sergeant Flood, of District-Attorney Jerome's office, sailed last Wednesday on the *Mauretania* to bring back from London Eleanor Lorraine Beattie, the young woman who got over $1,000 worth of goods from the Gorham Co. on the name of a customer of the firm. Miss Beattie was traced to London and arrested there by means of a sketch made by a clerk in the Gorham Co.'s store.

Henry B. Norman, who was connected with a jewelry store on Broadway, Brooklyn, died Tuesday night of last week, at his residence, 864 Driggs Ave. He was born in England and lived in the Eastern District of Brooklyn for 30 years. He is survived by a widow and a son. Deceased was a member of the Royal Arcanum. Funeral services were held last Thursday evening. The interment was in Evergreen Cemetery.

A final meeting of the creditors of Abraham Lindo and Isaac Lindo, individually and as members of the firm of Lindo Bros., will be held at the office of William Allen, referee in bankruptcy, 67 Wall St., to-morrow, at P. M., at which time the trustee's account will be examined and if found correct will be allowed, the trustee discharged and a final dividend declared if there are funds. Lindo Bros. were formerly in business at 1157 Broadway, as retail jewelers. They filed a voluntary petition in bankruptcy some time ago.

According to the regular monthly statement of the Bureau of Statistics at the Customs House the value of goods of interest to the trade remaining in bonded warehouses for the month of May are as follows: Clocks, $18,873; watches, $106,264; diamonds, unset, $60,970; precious stones, $31,567; jewelry, $1,054; manufactures of gold and silver, $16,148. As compared with these figures, the following for the same period in 1908 are given: Clocks, $17,804; watches, $134,785; diamonds, unset, $60,107; precious stones, $34,151; jewelry, $3,320; manufactures of gold and silver, $255.

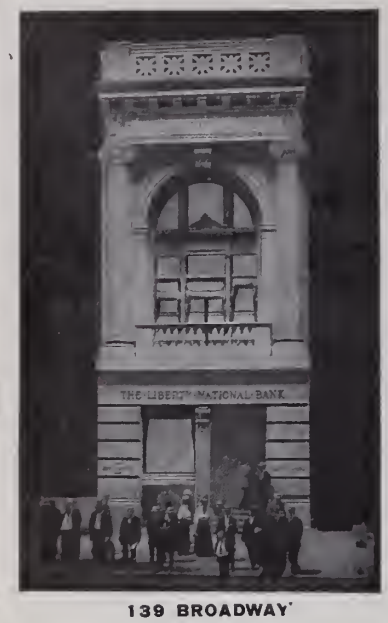
The suit of David Mayer, diamond importer, 14 Maiden Lane, against Milton Mayer, attorney, which was brought recently in the Supreme Court before Justice Andrews, has been decided in favor of Attorney Mayer. The action was brought by David Mayer to recover $6,000 from Lawyer Mayer, who represented him in a former action brought by Rudolph A. Breidenbach as trustee in bankruptcy of George Rainess. Mr. Breidenbach claimed that David Mayer had obtained an illegal preference to the amount of $4,000. At the trial in the lower court a judgment in favor of the trustee and against Mr. Mayer was given. Mr. Mayer ascribed his defeat in that action on appeal to neglect of his interest on the part of his former attorney and sued for damages. The outcome of the suit resulted in favor of Attorney Mayer.

Morris A. Forgotston, a pawn broker at 1490 Broadway, has advertised a reward of $1,000 for the return of a pawn ticket for a pearl, bought of him recently. The pawn broker says that he sold the pawn ticket mentioned in the advertisement to an unknown man some two weeks ago for $500, and that he had purchased it some time previous to that for $150 from another man whom he did not know. The pawn broker was visited by a detective from a private agency, who told him that the pearl was stolen from an ancestor of an Indian prince 30 years ago, and that the prince is anxious to get it back in the family and will pay richly for it.

Henry Lewis, of Honigbaum & Lewis, sailed for Europe yesterday on the *Kaiser Wilhelm der Grosse* on a purchasing trip.

Max S. Kallman, of Lissauer & Co., re-

(*New York Notes continued on page 77.*)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President — ZOHETH S. FREEMAN, Vice-President
CHARLES W. RIECKS, Vice-Pres. and Cashier
FRED'K P. McGLYNN, Asst. Cashier — HENRY S. BARTOW, Asst. Cashier
HENRY P. DAVISON, Chairman Executive Committee

DIRECTORS

GEORGE F. BAKER, ARTHUR F. LUKE, HENRY C. TINKER, J. ROGERS MAXWELL, DANIEL G. REID, E. C. CONVERSE, FRANCIS L. HINE, T. A. GILLESPIE, CHARLES H. STOUT, CHARLES A. MOORE, HENRY P. DAVISON, CHARLES H. WARREN, FREDERICK G. BOURNE, AMBROSE MONELL, FREDERICK B. SCHENCK, ZOHETH S. FREEMAN

Capital, Surplus and Undivided Profits
$3,500,000.00

1851 — The Jeweler's Bank for half a century in the same location — 19

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

ACCOUNTS INVITED

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FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

THE MERCANTILE NATIONAL BANK

195 BROADWAY — NEW YORK
Capital and Surplus, $5,000,000

WILLIS G. NASH, President
MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM SKINNER, ROBERT C. CLOWRY, WILLIAM NELSON CROMWELL, EDWIN GOULD, EDWARD T. JEFFERY, MILES M. O'BRIEN, WILLIAM H. TAYLOR, WARNER VAN NORDEN, WILLIAM F. CARLTON, DICK S. RAMSAY, BENJAMIN NICOLL, HAROLD A. HATCH, CHARLES E. PERKINS, WILLIS G. NASH, ARTHUR J. TRUSSELL, ABRAM J. PRAGER, ROBERT L. BEECKMAN, SIDNEY Z. MITCHELL

FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITI

The Market and Fulton National Bank of New York

ORGANIZED 1852
81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will ju fy

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 75.)

tur l from Europe, recently, on the *Kron-ssin Cecilie*, after visiting the dia- o markets.

N bert Salter, formerly at 37 Maiden is now located at 71 Nassau St. Mr. al , who is a diamond importer, will sail r urope, June 30, on the *Lusitania*.

F E. Knowles, of the collection depart- of the Jewelers Board of Trade, is onroe, La., and attended a creditors' g in the matter of J. Lowe & Co., was held yesterday.

F Bastheim, of the new wholesale firm Bastheim, Adams & Able Co., Los es, Cal., is in town buying stock. He king his headquarters with L. & M. & Co., 170 Broadway.

assets of the American Specialty Co., Broadway, are being sold at public by order of the court. The con- vert into bankruptcy recently. Alfred wnley is the receiver in bankruptcy.

pold Winterhalter, of Towle-Winter- -Hannafin Co., Butte, Mont., who has isting New York and making his arters at Henry Freund & Bro., 71 n St., sailed for Europe last Saturday *Amerika*.

C rles H. Hulburd, president of the El- national Watch Co., was in town Sat- d of last week. One of the large even- ily papers published a long interview th Mr. Hulburd on the tariff situation as g to watches.

V cent Borrelli, of Borrelli & Vitelli, acturers of coral, 401 Broadway, has ed from an extended trip in Europe, he visited the principal cities in a of noveltics. He returned on the *pe di Piemonte*.

T United Jewelry & Household Supply as been incorporated to deal in jew- ry nd household supplies, with a capital 000. The incorporators are: Philip an, B. Herschman and Aaron Zalk- all of New York.

G lo Armeny, 90 Nassau St., has pur- a l the ground on which the eight- r Armeny building at the southeast cor- r Nassau and Fulton Sts. stands. The o ty was sold for the estate of Dorothy o He owned the building previous to e rchase of the ground.

T trade in this city learned with re- e esterday of the sudden death of John odwin, a well known traveling sales- a He died from an attack of appendi- and the funeral was held last night o his home, 92 Morningside Ave. Mr. o vin represented Durand & Co. in ilelphia, Baltimore and other large ie He was a member of the Brother- o of Traveling Jewelers.

L Goldschmidt and L. M. Heyman, ving representatives for Henry Freund o., 71 Nassau St., are enjoying a ing trip on Long Island Sound. The tent and striking "Brownie" adver- i of the firm has so increased the nd upon their time that the vacation y welcome and they are making the of it, and are recuperating their th for a busy Fall season.

T Gorham Co., Fifth Ave and 36th St., will make the silver service for the battleship *South Carolina*, the contract having been awarded to that concern through the Gilreath Durham Co., Greenville, S. C., whose bid was accepted. The *South Carolina* service will make the 24th silver service that the Gorham Co. has furnished the United States battleships and cruisers since the custom of presenting these vessels with such services was inaugurated, nearly 20 years ago.

Clifford E. Sulzburger, a well known and highly respected jewelry salesman who was employed by M. J. Averbeck, 10 Maiden Lane, died Friday night after an operation performed on Thursday. He was at the office Tuesday as usual, and his sudden death came as a shock to his business associates and friends in the trade. He was 37 years old and was unmarried. Mr. Sulzburger had been in the employ of M. J. Averbeck about a year and a half. He is survived by two brothers in the jewelry business at 37 Maiden Lane, a brother who is a New York lawyer and his father, who is a retired banker. The funeral was held Monday from the home of Myron Sulzburger, at 240 E. 72d St. Deceased traveled in Pennsylvania and the south.

A representative of the E. Howard Clock Co. recently finished the work of putting in the new illuminated town clock dials in the M. E. Church belfry at Malone, N. Y., for which the town made an appropriation at the last town meeting. Each dial is in seven or eight sections, the frame-work of each being of iron and the letters denoting the hours being also of iron, while the letters are separated by heavy frosted plate glass. Hereafter the dials will be visible at night as well as by day by the installation of an electric light behind them. The clock itself is also to be regulated and repaired and put in first-class condition. Mr. Knowlton, of Knowlton & Rider, who had the contract for installing the dials, gave personal attention to the carrying out of the contract.

The Jewelers Board of Trade reports that assets of the S. A. Burgoyne Jewelry Co., Mobile, Ala., have been sold at public auction to Isadore Dahlheimer, a Mobile jeweler, for $16,250 cash. The accounts, having a face value of $4,975, were considered practically worthless. The lease was not sold and runs until Oct. 31, 1911. It is to be determined whether the trustee has any right, title and interest in this lease or whether the bankruptcy proceedings terminate the lease and the same cannot be disposed of until this point is determined. The bidding was rather spirited between the purchaser and an out-of-town man and it is believed that the price obtained was the best possible one under the circumstances and the referee immediately confirmed the sale. The price realized was about 50 per cent. of the cost inventory. Further hearings and examinations of Burgoyne will be held.

Henry Keil, who occupies a jewelry store at 226 Chrystie St., obtained an injunction *pendente lite* from Supreme Court Justice Giegerich, Saturday, restraining the owners of the building from maintaining in its present position a grating near his display window. He complains that because of the vapors and odors coming from a bakery beneath the store his business is being ruined. The jeweler says that he took a lease of the store at a rental of $480 a year, with the understanding that the grating was to be closed up. The owners of the building said that they fulfilled the lease, but that the Tenement House Department objected to the bakery in the basement unless it was properly ventilated. The odors kept customers from looking at the display of jewelry in the window according to the complaint of the jeweler. In issuing the injunction Justice Giegerich says: "It would be impossible to prove how many customers had been kept away from his shop and how many sales he had lost by reason of the maintenance of the open grating. Some other use must be made of the basement, or the defendants, as landlords, or the tenants of the bakery, must provide other means of ventilation for it."

Death of Herbert G. Mackinney.

PROVIDENCE, R. I., June 22.—The funeral of Herbert C. Mackinney, formerly prominent in the manufacturing jewelry industry of this city and State as the head of the old-time firm of Mackinney & Smith, which was located at 54 Page St., was held this afternoon, in this city. Mr. Mackinney died in New York, Sunday. He was stricken with paralysis a few days ago and succumbed early Sunday morning at the age of 69 years.

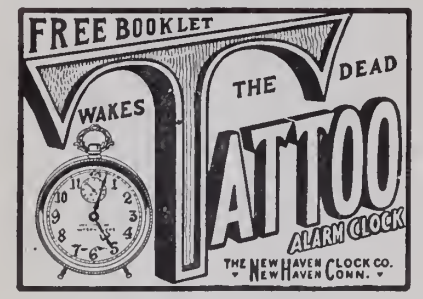
Mr. Mackinney was of Scotch descent and was born in England, but came to this country when a young man and started in the jewelry business in this city in the latter part of the '70s, and for nearly 20 years was prominently identified with the industry. He associated with Charles Smith in the manufacturing business, and during the first 10 or 12 years the house was one of the best known and most prosperous in this city. It was one of the first houses to engage in what has since developed into the white stone lines, making a line of solid gold goods strictly in accordance with the best diamond patterns, excepting that imitation white stones were used in place of the real gems. These had a big success and were reproduced by the leading firms of this city, New York and Newark, and gradually were extended to the cheaper gold-front, plated and even shaded grades.

Mr. Smith died, and after that Mr. Mackinney conducted the business for himself, removing to Newark, N. J., in order to assume charge of the New York office of the concern, and later removed to New York. He left Providence in the early '90s and retired from active business life several years ago. He was widely known among the jewelry trade of New England and New York and had many friends in this city.

Mr. Mackinney's wife died several years ago, but he is survived by four sons and a daughter.

The business conducted by Albert Van der Steen, Green Bay, Wis., will be continued under the style of Van der Steen & Gross.

T. N. Gagne, Lewiston, Me., is planning the erection of a 21-tenement block on Lincoln St., near Chestnut. The ground floor will be given over to stores. Work will be begun next Spring, and the cost is estimated at $15,000.



From "THE IRON AGE"
April 15, 1909

The New Haven Clock Company, New Haven, Conn., is to erect a five-story addition to its factory, to enlarge the department devoted to the Tattoo clock, the business of which has so increased as to compel crowding of the present quarters.

Always Buy Watches of a Retail Jeweler

A Mail-Order House, Although It May Sell a Good Watch, Cannot Adjust It To Your Person.

NO watch you buy by mail will keep perfect time, no matter who made it, how perfectly it is made or what its reputation. A good time-keeper *must* be regulated to your person as carefully as a good tailor fits a coat. In no other way can you secure perfect timekeeping service. No one but your jeweler can do this. Watches you buy of mail-order concerns are not and cannot be so regulated. That's the reason they never keep perfect time and always run too fast or too slow. The variation of even one one-thousandth part in the vibration of the delicate watch balance which governs the movement, means a loss or gain of a minute and a half each day. *South Bend Watches* are sold only by reliable jewelers. They are never sold by mail, because South Bend Watches are so good that we do not want their great reputation for reliability and accuracy injured by improper regulating. We make South Bend Watches as nearly perfect as it is possible to make a watch and pay the jeweler to regulate it to keep perfect time in your pocket. A watch which is a perfect time-keeper in one man's pocket, very likely will not keep time at all in another man's pocket.


A SOUTH BEND Watch.

If you carry a South Bend Watch you will know that the watch you carry will stand tests that are twice as severe as any that you are ever likely to give it. It might be frozen solid in a block of ice,—it would still keep satisfactory time.

Every adjusted South Bend Watch, before it is sent to your jeweler, is baked in an oven heated to 140 degrees Fahrenheit and kept for hours in a refrigerator at freezing point. It must keep perfect time in every position and not be affected by the jars and jolts of railway trains, horseback riding, etc. It is built to stand the hardest wear and usage you can give it.

A South Bend Watch, although it is the best watch in the world, costs you no more than other good watches. Your jeweler will gladly show them to you and tell you why they are the best watches for you to buy.

Send coupon today for our handsome book, "How Good Watches Are Made," and an interesting little device showing how South Bend Watches adjust themselves to every temperature. Don't fail to talk with your jeweler about watches before you buy any watch.

South Bend Watch Company
South Bend, Ind.

South Bend Watch Co., South Bend, Ind.
Please send me free booklet and device showing how South Bend Watches adjust themselves to every temperature. The name of my jeweler is
Jeweler's Name.....
Jeweler's Address.....
By Mail.....
By Address.....
M. L. J.

The Ads That Ring True

to the cause of the Retail Jeweler are the SOUTH BEND

Men may talk and men may promise you protection ag[ainst] unfair competition, but we have gone further—we have ourselves in black and white before the 80,000,000 of U[ncle] Sam's people, stating clearly that SOUTH BEND WATCH[ES] are not sold to mail order houses.

What other manufacturer of watches has ever unqualifi[edly] come out for the Retail Jeweler? We are giving you q[uality] goods. Now get in the bandwagon and help drum the [mail] order man out of the retail jewelers' camp.

Send for prices and literature to-day.

South Bend Watch Company

Manufacturers of High Grade Watches — SOUTH BEND, IND[IANA]



HERPERS BROTHERS

MAKERS OF

SETTINGS

IN 10, 14 AND 18 KARAT GOLD AND IN PLATINUM.

ALSO A COMPLETE LINE OF GALLERIES AND FINDINGS.


Patented Safety Catches.

MAIN OFFICE AND FACTORY:

18 CRAWFORD ST., NEWARK, N. J.

N. Y. City Office: 41-43 Maiden Lane.

ESTABLISHED 1865.

Suitable Weddin[g] Gifts

IN SILVER DEPOSIT AND STERLING HOLLOW WARE

DEPASSE MFG. CO.

SALESROOM: 41-43 Maiden Lane — NEW YORK — FACTORY AND SHOWR[OOM] 318-320 East 23rd [St.]

Coast Agent: A. I. Hall & Son, San Francisco Cal.

Mail Postal Card to Dept. A for



SPECIAL PROPOSITION

ON

SILVA PUTZ

SILVER POLISH

AMERICAN METAL POLISH [CO.]

WEST SOMERVILLE, MASS.

Atlantic City, N. J.

A Saseen, 611 Boardwalk, is carrying a ne European jewelry.

C rles Abramson, with Morris, Vogel & S s, New York, was seen on the Board- w lk recently.

H Kazaka has a notable line of Egyptian d nrk sh jewelry and brass work at 600 walk.

S nmura Bros., New York, are show- arge line of Oriental jewelry, fancy china, etc.

R ert C. Lang, Hotel Dennis, has an fine line of antique jewelry novelties, and fancy goods.

os, the New York firm which has d store here for several years, at 1033 wa k, have a new manager in Jack

E. M. el Khourie, proprietor of the lop of T. Azeez, 731 Boardwalk, ne to Europe on pleasure and busi- r six weeks. Miss Primrose is g the store in her absence.

W Belfour, of E. W. Belfour Co., Boardwalk, has closed his store and d on a three months' European tour. l return and open again Sept. 10. He a very high grade line of jewelry.

B & Beck, novelties, have put in a ine of jewelry and moved from 1411 S Boardwalk. They have given up tore at 11th and F Sts., Washington. Robert G. Beck goes to New York ek to buy goods.

A cent note in THE CIRCULAR-WEEKLY, r to the Adjaka Jewelry Co., 1269 walk, was intended to refer to the Jewelry Co., 1629 Boardwalk. The Jewelry Co. also has a store at burg. Its main office is in Baltimore, Mer & Wilkins, Bartlett building, have siness. John Lang, 1407 Boardwalk, chattel mortgage on the plant. It is own where Miller is. Mr. Wilkins g the best he can, and expects to e a manufacturing plant to be started n Lang.

Harper-Smith Co., 1637 Boardwalk, s e exclusive sale for a new line of d craft jewelry, made by the Frost & Craft workshop, Dayton, O. No ieces are alike; each one is original, e designs are shown in Roman, an- green, bronze and hammered copper.

Vor Freisinger, Boardwalk and St. Pl., has been in business 17 years as taken THE JEWELERS' CIRCULAR- LY that long. He says he would not hout it for a great deal of money. e ay rent his present quarters and move re to a new location.

A ntic City is getting to be one of the st eastern jewelry centers for retail ac There are more stores here this an ever, and all seem to be doing a business, for there are few cities that v a more cosmopolitan crowd of people n his "city beautiful by the sea." Large m are spent for jewelry.

T recent convention of the American al Association at Young's Ocean Pier ery successful. The exhibition was a one, and the following exhibits were Bausch & Lomb Optical Co., Ro- r; the De Zeng Standard Co., Philadelphia, opthalmological apparatus; Joseph C. Ferguson, Philadelphia, optical apparatus; McIntyre, Magee & Brown, Philadelphia, ophthalmic apparatus; F. A Hardy & Co., Chicago, eye-testing apparatus; E. B. Meyerowitz, New York, optical instruments and apparatus.

North Attleboro.

S. G. Mandalin has returned from a short business trip.

Fred I. Gorton has returned from a two-weeks' business trip.

Mr. and Mrs Fred E. Burden returned, last week, from their wedding trip.

Woodbury Melcher was in New York, last week, in the interests of his firm.

Fred B. Brigham has returned from a western trip for Cheever, Tweedy & Co.

Herbert Angell has returned from the west, where he has been for the Geo. L. Paine Co.

William A. Barlett left, last week, for Buffalo in the interests of the Stafford Ring Co., Providence.

Frank Waite left for New York, last week, on a business trip in the interests of the Webster Co.

James Baker, western salesman for Frank M. Whiting & Co., left, last week, for the Pacific Coast.

Berbert K. Sturdy was one of the members of the graduating class of Brown University, this year.

William S. Metcalf has returned from an extended business trip in the interests of the Plainville Stock Co.

St. Elmo Coombs returned, Friday night, from a 14-weeks' trip in the interests of the Paye & Baker Mfg. Co.

The shop of V. H. Blackinton & Co., Attleboro Falls, was forced to run over-time, last week, in order to fill orders.

John P. Bonnett is rapidly improving at the Emerson Hospital and expects to be able to return home, in a few days.

Clarence H. King, of the Geo. H. Paine Co., and his family are spending the Summer at their cottage at Lake Archer.

The members of W. G. Clark & Co. are organizing a relief association. The firm is encouraging the movement and has given a substantial check to the fund.

J. P. Benjamin, salesman for Boss & Baldwin, Attleboro Falls, who was taken ill at Rochester and had to go to his home in New York, has recovered and is again on the road.

A 90-foot chimney will be erected at the factory of the Webster Co. The work will start in a few days. In the base of the chimney will be used 14,000 common bricks and above will be used 9,000 specially prepared bricks.

John Devlin was badly injured, last Friday, at the factory of J. J. Sommers & Co. While moving a large piece of machinery he lost control of it and two fingers were caught between the floor and the machine and severely crushed.

Frank H. Bliss, a member of the A. H. Bliss Co., of this town, while running his automobile in Providence, Wednesday evening, hit Celia Goldstein and caused injuries which necessitated her removal to the Rhode Island Hospital. The police were notified after the accident, but took no action against Mr. Bliss, as he was in no way to blame, the child having run in front of his machine.

Pacific Northwest.

Edward C. Barker, Coquille, Ore., was married recently to Miss Lucia M. Gould, Allegeny. The couple will reside in Coquille, where Mr. Barker is in business.

A. R. McLain, Prosser, Wash., has disposed of his business at that place, and will now devote his entire attention to his extensive farming interests in that vicinity. L. L. Brown, formerly of Montana, has taken possession of the jewelry store.

B. J. Ballard, who claimed to be a watch and jewelry repairer, was arrested, June 3, while preparing to leave Portland, Ore. His plan was to secure watches or jewelry to repair, melt the silver and gold articles and dispose of the watches and clocks to the pawnbrokers. He was leaving the city before the time the articles were to be returned, but one of his victims had become suspicious and made a report to the police, with the result that he was watched.

The Oregon Retail Jewelers' Association recently concluded its annual convention, and from the standpoint of both attendance and importance of business transacted the recent meeting has been exceptionally successful. The convention was held at Portland, Ore., and was the third meeting. Since its formation the membership has grown rapidly, and now almost 50 per cent. of the jewelers of that State are members. At the election of officers the following selection was made: F. M. French, president; C. H. Williams, secretary and delegate to the national convention at Omaha; E. J. Jaeger, treasurer; W. M. Howard, Marshfield, first vice-president; I. E. Staples, Portland, second vice-president; H. M. Leffert, Portland, third vice-president; L. Brunz, L. W. Watt and John Kramer, executive committee. At the next meeting of the State Legislature the jewelers hope to be able to have some important measures of interest to them passed. Among these is a provision requiring watchmakers to secure a license before being allowed to solicit work; a measure providing that a "mark of quality" be placed upon jewelry so that a customer may know something definite in regard to its purity, and a measure designed against fraudulent advertising. The association also protested against the use of the horned toad for hat pins, and will do what it can to curtail the sale of these in the northwest.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended June 19, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$387,483.87
Gold bars paid depositors	$89,182.25
Total	$476,566.12

Of this the gold bars exchanged for gold coin are reported as follows:

June 14	$98,196.15
" 15	82,052.86
" 16	79,390.36
" 17	71,878.89
" 18	25,588.17
" 19	30,377.44
Total	$387,483.87

Providence.

I. Alberts, Boston, was in this city the first of last week.

Mr. Morrell, representing the Hamilton Watch Co., Lancaster, Pa., was in the city, last Friday.

Edward White was in New York, last week, in the interests of the George L. Vose Mfg. Co.

Harry Wolcott, of the Wolcott Mfg. Co., was in New York, last week, on business connected with that concern.

Mayor Henry Fletcher was one of the principal speakers at the golden jubilee of St. Michael's Church, Wednesday evening.

The Gorham Mfg. Co. has been granted permission to erect a brick addition to the firm's boiler house at its plant in Elmwood.

Samuel J. Weeden, who has been confined to his home at Riverside for several weeks, is reported as being more comfortable.

The regular quarterly dividend of 1½ per cent. on the preferred stock of the Gorham Mfg. Co. has been declared payable July 1.

John Kelso has removed from 86 Dorrance St. to larger and better appointed quarters in the Case-Mead building, 76 Dorrance St.

James P. Sullivan, with the Ostby & Barton Co., officiated as chaplain at the flag day celebration of Providence lodge, Order of Elks, last week.

Walter R. Callender, of this city, was best man at the wedding of Miss May Naudain and Charles Henry George, New York, in Omaha, June 15.

Frank M. Whiting & Co., North Attleboro, have been advertising in the papers of this city for ornamental engravers on sterling silver hollow ware.

G. A. Jewett, western representative of Hamilton & Hamilton, Jr., has returned to Chicago from a successful trip through the northwest in the interests of the firm.

George H. Cahoone has given up his trip to Europe for the present. A few days ago he sprained his wrist and narrowly escaped a fracture while cranking his automobile.

William J. Feeley & Co. made 5,000 souvenir medals in gold bronze for St. Michael's Church golden jubilee, last week. The die was designed and cut by Charles Such.

The stock and fixtures in the store of the late Charles H. Barber, 22 Canal St., Westerly, were sold at auction, last Friday, by the administrator of the estate, George C. Cross.

The case of James H. Orpin against the Westmacott Gas Furnace Co. was called before Judge C. M. Lee in the Superior Court, last week, and a verdict entered for the plaintiff for $129.54.

Rogers T. Stafford, salesman for B. A. Ballou & Co., Inc., was married, last week, to Miss Nan Jeffers, of Pawtucket. The affair was a very quiet one, owing to a recent death in the family.

Gustav Saacke, of Wildprett & Saacke, directed the singing of the United German Singing Societies of the State at the annual festivities at Boyden's Heights, last week, incidental to German Day.

John J. Butler and Brig.-Gen. George A. Forsyth were members of the committee on ladies' night of the Slocum Light Guard Veteran Association at the new State armory, last Thursday evening.

E. Merle Bixby, manager of the silverware department of the Shepard Co., left, last Saturday, for a week's encampment with Battery B, Rhode Island National Guard, of which he is the commanding officer.

A. S. Vennerbeck, of Vennerbeck & Clase, Inc., who is this year's golf champion of Rhode Island, was one of the contestants in the tournament for the John Shepard Cup, last week. He was defeated in the second round after a close match.

The case of John Nelson, under indictment for receiving scrap metal belonging to the Fontneau & Cook Co., Attleboro, was on the calendar of the Superior Court for a hearing on a petition for a new trial, last Saturday, but as the defendant was not ready the case was continued for reassignment.

Albert W. Woodcock, Catherine P. Woodcock and Alice L. McGinn have formed a corporation to be known as the William R. Brown Co. The capital stock is $25,000, and the concern will be located in this city for the manufacture of ribbon and metal buttons, badges, regalia and society paraphernalia.

President William T. Wilson, of the Rhode Island Society of Optometry, left, last Wednesday, for Atlanta, Ga., to attend the annual convention of the American Association of Optometry, as delegate representing the local society. He was accompanied by Harry Fellman, Woonsocket, and Thomas H. Tarbox, Pawtucket.

In the parlors of the Crown Hotel, last Wednesday evening, a party of about 35 attended the wedding of Miss Rose M. Jacoby, daughter of Max L. Jacoby, of this city, and Julian S. Herman, of New York. After the ceremony the party partook of a wedding repast in one of the private banquet halls, and then Mr. and Mrs. Herman left for an extended wedding tour up the Hudson river and into Canada.

Jacob Quait, a silverware peddler, was arrested in Cranston by Chief Trainor, last Wednesday afternoon. The man, who was selling silver-plated knives, forks and spoons from house to house, did not know that he was visiting the house of the chief, but the latter happened to be at home. Quait was arraigned in the Eighth District Court before Judge Bodwell on a charge of peddling without a license, and, pleading not guilty, was held in $200 for trial.

Among the foreign importations received, last week, through the Providence Customs House were the following: From Bremen, one package of precious stones, one package of silverware and six packages of imitation precious stones; from Genoa, one package of statuary; from Liverpool, seven packages of manufactures of metal; from London, one package of imitation precious stones; from Naples, one package of statuary; from Rotterdam, one package of emery wheels; from Southampton, one package of manufactures of metal.

The regular monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade was held in the rooms in the Wilcox building, last Friday morning, but owing to the annual outing of the New England Manufacturing Jewelers' and Silversmiths' Association the meeting was adjourned until this week, when several important matters will be discussed. The committee, of which President Robert E. Budlong was the chairman, to attend the meeting of the National Jobbers' Association at New York will make a report.

Harrison Hyer, one of the best-known journeyman jewelers in this city, died at his home in Norwood, last Saturday afternoon, in the 73d year of his age, being the cause of his death. He was identified with several manufacturing jewelry concerns, his longest service being with the old firm of Hunt & Owen for a period of 21 years. He was a veteran of the civil War, and was a member of the Masonic order and the Odd Fellows. He had been gradually failing for the past six months, resigning his position with the firm of Irons & Russell Co., last January. He was born, Dec. 3, 1836, in Mendon, Mass.

One hundred employes of the bronze department of the Gorham Mfg. Co. had an outing at Emery Park, last Saturday afternoon. The party was taken directly from the factory to the park in a special car. A clam chowder was awaiting them on the grounds, but it didn't wait long after a carful of hungry employes got there. No sooner had the chowder disappeared than the baseball game was in order. The game was a sizzler from start to finish, and after conclusion games of various kinds occupied the attention of the merry gatherers, until all were summoned at four o'clock to the clambake, which concluded the festivities of the afternoon.

The following jewelry buyers were in town, last week: W. M. Bonn, of M. Bonn & Co., Pittsburg, Pa.; R. Myers, of R. Myers, Ltd., formerly with the C. Myers Jewelry Co., Vancouver, B. C.; M. Lowenstein and Nathan Klopper, of Bill Klopper, Cleveland, O.; Charles Lauer, of C. W. Lauer & Co., Indianapolis, Ind.; S. Cerf, of Sol. Cerf & Co., Pittsburg; Max Wilhelm, of M. Neuburger & Co., New York; J. E. Reagan, of Bailey, Miller & Co., Indianapolis, Ind.; Messrs. Pudans, Springfield, Mass.; Mr. Brown, of C. D. Peacock, Inc., Chicago; L. Grohs, of I. Grohs' Jewelry Co., Indianapolis, Ind., and E. Hamburger, of H. B. Claflin & Co., New York.

Sixty members of the Brown & Sharpe Mfg. Co. Quarter-Century Club gathered at Boyden Heights, Saturday afternoon to participate in the annual dinner and meeting of the organization. Henry D. Sharpe, of the firm, and General Superintendent W. A. Viall were the special guests of the occasion. The club arrived at Boyden Heights on a special electric car at 4 o'clock and went immediately to the dining hall, where the tables were arranged in the form of a letter "T" and the decorations were carnations. For more than an hour the menu was discused, then the tables were cleared and the association called to order by President Alpheus L. Greene. The first business was the election of officers, which resulted as follows: President, Alpheus L. Greene; vice-president, D. Cogswell.

The employes of A. T. Wall & Co. had an enjoyable outing, last Saturday, to

er Club grounds, Warwick. The party, ding employes, both men and women, an members of the firm, numbering about 0 left the city at nine o'clock on a spe- electric car. At Grant Station they he car, and a short walk brought them e club grounds. A lunch was served diately on their arrival. At 12 o'clock baseball game between single and mar- men was played, in which the former the victors. An interesting list of s, including races and games of all , was run off during the afternoon, prizes being of considerable value. bers of the firm who took part in the nies were A. Tingley Wall, J. J. Fra- F. M. Child, Henry G. Oxx and A. ey Wall, Jr.

n J. Butler has opened his cottage at met Beach for the Summer.

C. Calef has discharged a mortgage on real estate belonging to John uffington.

Elton Parks, of New York, spent the end with his parents, Mr. and Mrs. ge W. Parks, in this city.

gmund Fischer has gone to Europe to his old home and in the interests of manufacturing jewelry business.

nes B. Macdonald is back from a suc- l trip to the Pacific Coast for the ott Mfg. Co. and the John T. Mauran Co.

rd has been received in this city an- cing that Mr. and Mrs. William P. in and Miss Grace Chapin have ar- in Naples, Italy.

glehardt C. Ostby, of the Ostby & n Co., sailed for Europe, on Wednes- accompanied by Arthur O. Ostby, su- tendent of the concern's plant.

lliam E. Aldred will sail for Europe, uly 15. Mr. and Mrs. Arthur L. Al- will spend July at the Martha Wash- n Hotel in Bretton Woods, N. H.

Binswanger, buyer for the Seigel- er Dry Goods Co., of Chicago, was e city, the latter part of last week, g orders with the local manufac- s.

the meeting of the Board of Gover- of the New England Manufacturing lers and Silversmiths' Association, on sday, several new members were ed.

ice has been posted at the works of Gorham Mfg. Co. announcing that the al shut-down this year will be the last weeks in July instead of the first two, s is been the case for a number of years.

muel H. Brower returned, last week, a trip to the Pacific Coast for E. L. cer & Co., going as far as Portland n Seattle, and reports a fair trade. He opened his cottage at Field's Point for season.

a Richmond sailed on the *Baltic*, this , for a seven-week's trip in Europe in nterests of Zare White, of this city, whom he will endeavor to introduce his in of fancy combs among the trade in t Britain.

new corporation to be known as the Ma Mater Novelty Co. has been incor- ted under the laws of Rhode Island a capital stock of $10,000. G. Harold g and G. Irving Boyden, of Attleboro, James M. McCarthy, of Woonsocket, are the incorporators. The company will manufacture college novelties, including seals, emblems, fraternity pins, etc. The offices of the concern will be located in Woonsocket, although the manufacturing will be done in Attleboro.

Arthur W. Barrus, with the Gorham Co., who is State Council Secretary of Rhode Island, was one of the delegates from this State to the annual session of the National Council, Jr. Order American Mechanics, at Detroit, Mich., last week.

Attleboro.

William L. Bushee was in New York, last week, in the interests of his firm.

Mr. and Mrs. C. H. Eden, who have been touring Europe, are expected to return, in a few days.

J. Clifford Torrey, a well known engraver of this place, was operated on, last week, for throat trouble.

W. E. Sanford, Oaks Bluffs, was in town, last week, purchasing jewelry for his store at that place.

Frank Tappen, who went on a yachting trip to Bermuda, is not expected home until the last of the month.

Frank J. Ruggles has returned from a western trip, where he has been in the interests of W. E. Richards Co.

Mrs. W. C. Tappen, who gave a generous gift to the Y. M. C. A., two weeks ago, was taken ill at her home, last week.

Ernest Qvarnstrom returned, last week, from a short visit to New York, where he called on the trade in the interests of his firm.

The work of removing the machinery of the firm of Smith & Richardson into the Robinson building, No. 2, is progressing very rapidly.

Thomas E. McCaffrey, who is interested in a number of local jewelry firms, attended the commencement exercises at Holy Cross College, last week.

E. M. Bliss, Charles A. Marsh and E. A. Remington have been appointed members of the committee in charge of the building of the new Y. M. C. A. home.

Homer W. Daggett, Jr., has been appointed administrator of the estate of Homer W. Daggett. The real estate is valued at $6,800 and the personal estate $600.

The Hansen-Bennett Co., which has been occupying the ground floor of the Bigney building, has removed to the factory of the Electric Chain Co., in the rear end of the building.

D. S. Spaulding, manufacturing jeweler, Mansfield, was appointed a committee of one by the Mansfield Board of Trade, last week, to draft resolutions on the death of Joseph Wilson.

Charles Morse, for many years salesman and bookkeeper for George A. Dean & Co., Bates & Bacon, and recently with R gnell-Bigney & Co., has resigned his position with the latter concern.

Vernon O. White and Marion S. Manchester were united in marriage, Tuesday evening, June 15, by Rev. John Applebee, of the Pilgrim Church. The groom is a well known patternmaker.

Charles R. Bates, son of the late Joseph M. Bates, and a former manufacturing jeweler, is to be treasurer of a new amusement company which will operate several moving picture shows and theaters.

Although definite announcement has not yet been made, it has been practically determined to build the new factory for the Frank Mossberg Co. on the land owned by Arthur Carpenter, on the east side of the N. Y., N. H. & H. R. R. tracks.

S. O. Bigney was one of the speakers at the annual meeting and dinner of the Middlesex Club, held at Pemberton, Saturday afternoon. He declared the removal of the duty on timber lumber would play havoc with the pulp industry of New England, and would transfer to Canada a vast amount of capital and labor.

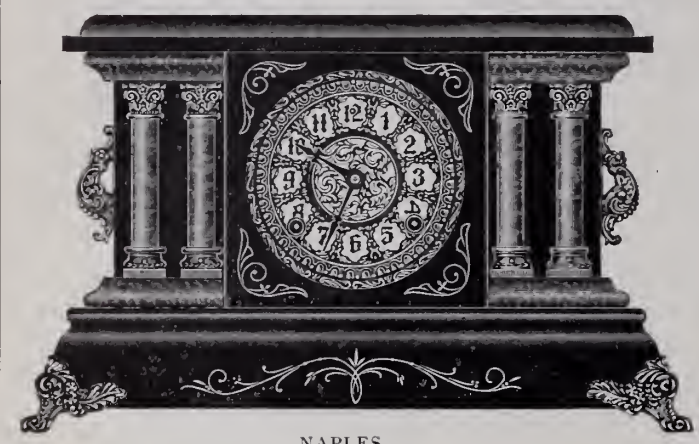
G. Irving Boyden, Attleboro, James W. McCarthy, Woonsocket, and Harold Wing have organized the Alma Mater Novelty Co. The firm is organized under the Rhode Island laws, with a capital of $10,000, and will manufacture its wares in Attleboro, although its main office will be in Woonsocket. The company will make a specialty of college and school fraternity pins.

An automobile operated by Orlando W. Hawkins, a jewelry manufacturer of this town, collided with James Martin on N. Main St., Providence, last Tuesday, and injured him to such an extent that he died an hour later. Mr. Hawkins was held under bonds of $4,000, on a charge of manslaughter, but released on bail given by Harry Cutler. Mr. Hawkins is considered a careful driver, and it is said that the accident was not his fault. It is not believed the case will be prosecuted.

Burglars, some time between 10 P. M., June 16, and 7 A. M., June 17, broke into the store of Wm. D. Mackay, 691 Third Ave., Detroit, Mich., and stole much jewelry which had been left to be repaired. The loot included the following: One garnet and pearl bracelet, very old, and tapered at the top; one lady's chain, flat, square links; one gent's gold chain, 14 inches long, square links; one gold-filled cross, two inches, with raised scroll, work very old; one string gold beads; one three-stone opal ring; one diamond ring, small stone, about 1/16 carat, belcher mounting; one diamond scarf pin, seven brilliants, each weighing about ⅛ carat (this ring was made for pearl center and was all finished, excepting pearl was not attached); two small, loose diamonds; five loose sapphires, from ½ to ⅛ carat; one old cameo pin, filled, not very valuable; one filled fob, metal; one gold wreath pin; one gold bracelet, square, plain engraving, "Ebert to Nellie"; one gold bracelet, chased, badly broken; one pair cuff links, bead edge, engraved "D," old English; one only, cuff link, 14-karat, oval head set with ruby eyes; one $2.50 gold coin, latest issue, with joint catch and pin; one lady's ring, turquoise, surrounded by pearls; one swastika belt pin, light blue enamel; one barette, shell inlaid with gold scroll; one filled Roman bracelet; one jet bar pin; one scarf pin, gold Teddy bear; one gold neck chain, rope pattern; one intaglio teaspoon, engraved "Detroit" in bowl; one sterling fork and other articles of the same nature. Entrance was gained through a transom.

JUNE CLOCK SPECIALS

Our Quotations in this department are always interesting to the wide-awake Jeweler. These should be especially so.



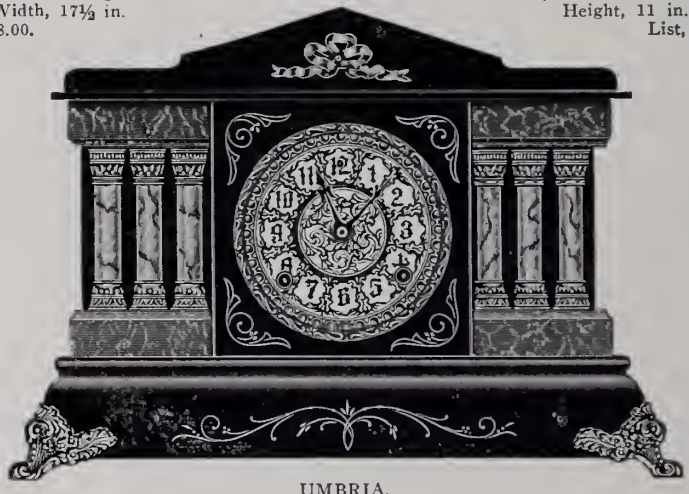
NAPLES.
8-Day. Half-Hour Cathedral Gong Strike.
Height, 11 in. Width, 17½ in.
List, $8.00.



AUTO.
8-Day. Half-Hour Cathedral Gong Strike.
Height, 11 in.; Width, 17 in.
List, $8.50.

These three black wood clocks, each packed singly in a wooden case will be sold during the month of June as an assortment.

Order the Naples Assortment net cash, $20.00



UMBRIA.
8-Day, Half-Hour Cathedral Gong Strike.
Height, 13 in.; Width, 18½ in.
List, $9.00.

Our supply of these numbers is limited, and we cannot procure more.

Order now and be certain of delivery.



LA FRIESE. List, $13.25.
8-Day. Half-Hour Strike. Porcelain.
Height, 12½ in.; Width, 10¾ in.
Special (June Only), Net Cash, $11.00.



HENLEY. List, $11.00.
8-Day. Half-Hour Strike. Mahogany.
Height, 12½ in.; Width, 8 in.
Special (June Only), Net Cash, $9.00.



CORAL. List, $20.00
8-Day. Half-Hour Strike. Regulator.
Height, 10 in.; Width, 6½ in.
Special (June Only), Net Cash, $24.00.

KING & EISELE
BUFFALO, N. Y.

All quotations subject to Jeweler's Circular Discount.

I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

o LVIII. CHICAGO, WEDNESDAY, JUNE 23, 1909. No. 21.

Chicago Notes.

nk Huff, New York, was here last

' Happel has returned from a month's on.

S. Briggs has removed from Manawa rtland, Wis.

C. Allen attended the Crown Point obile race last week.

nk Whiting, with Whiting & Davis, s turned from the Pacific Coast.

L n Gross, with the Knickerbocker Sil- o., is on a trip to the Pacific Coast.

A. Lessing, with the S. & B. Lederer as returned from the Pacific Coast.

and Mrs. J. T. Brayton have opened e Summer home near Burlington, Wis.

Fry H. Fruer, with the A. F. Smith Omaha, Nebr., is taking a vacation r

A. Wilkins, representing Ostby & Bar- o.,' has returned from the Pacific

Jewelry dealer and peddler was ar- st here, last week, charged with being a cket.

J. Howard, with C. A. Kiger, Kansas Mo., was here, last week, accompanied wife.

T. Kleckner, with the Theodore W. & Bro. Co., has returned from the c Coast.

nk C. Chace, Jr., with the Chas. M. ns Co., Attleboro, Mass., is on a visit factory.

N. Strawn, of E. A. Dayton & Co., a trip to the Pacific Coast and the e Exposition.

H. Cowan, with Rettig, Hess & Mad- as returned from the far west and will n here a month.

A. Starke, of the Star Watch Case was here, last week, accompanied by ife and daughter.

id H. Keene, retail jeweler at Fort , Tex., stopped over here, last week, way to New York.

ers & Pribau, manufacturing jewelers, removed from room 1033 to room Silversmiths' building.

nk S. Fisher, Danville, Ill., was here, eek, with his son. The latter will take rse of engraving here.

A. LeRoy, of the Western Clock Mfg. a Salle, Ill., visited the Chicago offices t corporation last week.

E. Kissick and C. E. Edwards are g a vacation on the latter's house boat, which is the swiftest craft on the Fox River.

E. A. Thearle, brother of F. G. Thearle, of the C. H. Knights-Thearle Co., is here on a visit from San Diego, Cal.

F. T. Lotz, with the Juergens & Andersen Co., is on a visit with his wife at Utica, N. Y., and will return about July 15.

A. L. Fuller, Albert Lusk and C. F. Haber, with the Towle Mfg. Co., are on a visit to the factory at Newburyport, Mass.

C. B. Norton, Kansas City, Mo., and Edward Lehman, Denver, Colo., stopped over here, last week, on their way home from New York.

Harry Jehlinger, jewelry buyer for A. Hamburger & Sons Co., Los Angeles, Cal., stopped over here, last week, on his way to New York.

Morris Goldstein, a retail jeweler of Carthage, Mo., recently moved into his new store, which he has fitted up with new cases, counters, etc.

Bert Sinauer, of Oppenheimer Bros. & Veith, was here, last week, calling on the trade usually visted by his brother, Otto, who is now in Europe.

Local creditors of Sam R. Goldstein, bankrupt jeweler at Minneapolis, Minn., have received an offer of settlement equivalent to about 40 cents.

E. Bastheim, of the new Los Angeles wholesale jewelry house of Bastheim, Adams & Abel Co., stopped over here, last week, on his way to New York.

Louis Manheimer, accompanied by his wife and daughter, are in Europe and after a month's stay at Carlsbad will return to the United States in September.

Will F. Juergens, of the Juergens & Andersen Co., visited Sioux City, Ia., last week, to attend the wedding of Miss Louise Beck, daughter of Will H. Beck.

P. G. Storm, with Reed & Barton, recently returned from a vacation to his native town of Manawa, Wis., and is now on a visit to the factory at Taunton, Mass.

Izri W. Lederer has joined the ranks of the Boulevard burners and has purchased a 60 horse-power auto. Mr. and Mrs. Lederer are now living at the Vincennes Hotel.

The Wetteroth Jewelry Co., St. Joseph, Mo., has removed to its new store, which is in the center of the business district and has fitted it up with new fixtures, cases, etc.

Wm. J. T. Thorson, of the traveling force of M. A. Mead & Co., was married, last Friday night, to Miss Crystal Darrow. After the wedding, which was private, Mr. and Mrs. Thorson left for a month's trip east.

Julius Armbruster, with the Illinois Watch Co., who was here, last week, reports the factory working full time. A new addition is being built to the factory at Springfield, Ill.

The Duncan-Osterberg Co. has succeeded J. G. Ferry at Eau Claire, Wis. Mr. Duncan was formerly in the jewelry business at Eau Claire. Mr. Osterberg was watchmaker for Mr. Ferry.

Bail bonds of Noah W. Pyle were forfeited, last week, and a capias was issued for his arrest. Pyle is a retail jeweler at 2618 Cottage Grove Ave., and is charged with receiving stolen goods.

Harry E. Jones, Chicago manager for the Wadsworth Watch Case Co., visited the factory at Dayton, Ky., last week and was accompanied here by Percy Savery, New York manager of the corporation.

I. W. Harper, manager of the Chicago office of the American Silver Co., left, last week, for the factory at Bristol, Conn., for the annual reunion and was accompanied by J. W. Brooks, Geo. Y. Cheney, John M. Lane and John B. Renken, of the traveling force.

T. S. Simpson, Chicago manager for the E. Howard Clock Co., was married, last Wednesday, at Flint, Mich., to Miss Florence May Stewart. Mr. Simpson's desk in room 805, Columbus Memorial building, was appropriately decorated by his office associates and he found great difficulty in separating himself from a few tons of rice.

Emil Despres, of Despres, Bridges & Noel, returned, last week, from a trade-booming visit made to the northwest under the auspices of the Chicago Association of Commerce. The boomer was gone 18 days and visited 39 cities in 12 States. Mr. Despres was delighted with his trip and is enthusiastic over the trade opportunities presented in the territory visited.

Benjamin Lindey and Sam Hindel were found guilty of swindling last week. Sentence was deferred for two weeks, pending a motion for a new trial. Their method of getting money was severely simple. Hindel posed as a jeweler and would visit merchants to ask their advice about opening a jewelry store in the neighborhood. While he was talking Lindey, dressed as a tramp, would enter the store and try and sell the merchant some imitation diamonds. The merchant, thinking "Hindel & Co." jewelers, would ask Hindel the value of the stones and Hindel set their value very high. Then the

merchant would buy the stones from Lindey at a low figure and think he was getting a bargain.

Los Angeles.

TRADE CONDITIONS.

The near approach of graduation time in the schools has contributed materially to the jewelry business this year. There is a tendency toward an increase in the price of goods bought, as well as in the number. Considerable silverware was sold as wedding gifts.

R. H. Gilmore, of Gilmore & Lee, is out on a trip among customers in southern California.

Brigden & Pedersen, 507 S. Spring St., are making a window display of southern California stones.

C. S. Douglas, formerly of Pittsburg, Pa., has taken a position as salesman with the Whitley Jewelry Co.

Mr. Goldman, 217 S. Spring St., is exhibiting in his window an attractive display of walrus ivory from Alaska and Siberia.

Paul Walsh, of Hambright & Walsh, is still out on the road among the firm's customers, but expects to be home by July 10.

Fred Walter, Jr., of the Carl Entenmann Jewelry Co., has gone with his wife on a pleasure trip to Seattle, where he will visit the Alaska-Yukon Exposition.

Rubin & Clark, who have been in business together at 331 S. Spring St., for about a year past, have dissolved partnership, Mr. Rubin having bought Mr. Clark's interest.

S. Meyer, wholesaler in the Germain building, after having spent some time at Murrietta hot springs, has gone on a business and pleasure trip through cities north of Los Angeles.

S. B. Bailey, whose stock was recently destroyed by fire, has effected a settlement with the insurance men, and work has been begun in restoring the interior of the store. He hopes to be able to reopen in his old location early in July.

The Whitley Jewelry Co. has constructed in the rear portion of the store an office for T. C. Girton, head of the repair department, which is pronounced by traveling men to be the finest and most commodious quarters of the kind in the United States.

Out-of-town jewelers who were in this city, recently, include: A. Protsch, Redondo; M. J. Kaliher, Whittier; E. B. Smith, Santa Ana; A. Delmas, Oxnard; A. H. Whitman, Pomona; Kyle McBratney, El Centro; John Parker, Whittier.

Chas. Adams, who has been for some years past in the sales department of the J. P. Trafton Co., has entered into partnership with two other wholesale jewelry men of San Francisco, and will engage in the wholesale business in that city.

The factory of the Carl Entenmann Jewelry Co. is being worked to its full capacity. The work on which it is engaged includes a large number of medals and trophies of various sorts to be used in the festival during the national meeting of the Elks in this city next month.

George L. Penniman has so far recovered from the injuries he received in an automobile accident that he was able to start out among his customers again, June 21. He is fortunate in having an accident policy which paid him $50 a week during the time he was incapacitated.

San Francisco.

J. S. Lehrberger is spending the Summer at Larkspur, across the bay.

W. F. Wooster, Suisun, was a visitor here last week and purchased quite a stock for his Solano County store.

Fred Roth, vice-president of M. Schussler & Co., and who is buying diamonds in Amsterdam, sent cards to friends, last week.

The new store of Deremer & Co., at Geary St. and Grant Ave., is practically finished and that firm is preparing to leave the avenue within a short time.

The store to be occupied by Radke & Co., on Post St., opposite Shreve & Co.'s, is promised to be ready some time in August, and preparations are being made to move about that time.

The elaborate fittings of the new store of Hirschman & Co. on Grant Ave., near Sutter St., have been installed and as soon as the building is thoroughly dry the firm will close the store on Van Ness Ave.

Work on an extensive scale has been commenced on the building at Kearny St. and Union Sq. Ave. that is to house the Baldwin Jewelry Co., and this will be ready before the commencement of the busy holiday season.

The work of fitting up the new Diamond Palace is progressing rapidly and the installation of the elaborate electric fixtures is now well under way. It will be a month, however, before the store is ready to be thrown open to the public.

John Herman, formerly a trusted employe of Steffen Bros. & Co., 2158 Mission St., is a fugitive from justice and, although warrants have been issued for his arrest and detectives have been placed on his trail, he has not been located. He is accused of having systematically robbed his employers during the past three months and his peculations are said to have been quite heavy. Detectives have been visiting various pawnshops in this city and in Oakland and considerable of the stolen property has been located.

The removal of several more large stores from the Van Ness Ave. district, during the past month, has served to make that thoroughfare less important as a business district and those among the jewelers who are still located there desire to get downtown as soon as possible. The only thing that prevents a wholesale removal at the present time is a lack of suitable structures. However, all of the firms in the jewelry line have now made their selections of future sites, and it is but a matter of erecting the buildings and preparing the stores before the removals are made.

John A. Hammersmith, of Hammersmith & Co., has left for Seattle, in company with a large party of prominent business men who are making a visit to the Alaska-Yukon-Pacific Exposition. While away he will enthuse the northern neighbors in the Portola festival that is to be held in San Francisco Oct. 19 to Oct. 23. This festival will be the formal notice to the world that San Francisco has recovered from the effects of the great fire of 1906 and that she is now able not only to care for trade as formerly, but that she is in a position to entertain visitors as of yore.

The vigilance of Deputy Collector of Customs R. H. Wilcox, who has cha... the Customs Bureau at the San Fra... Post Office, was responsible for the te... ception of a large consignment of va... opals on its way from Sydney, Austra... S. R. Finney, 2 Rector Pl., New York ... package containing the opals was mar... having a value of $50 and might hav... through without duty as articles val... less than $60 are admitted free of... The deputy collector, however, ... knowledge of the value of the pa... turned the stones over to an assista... praiser, who valued them at m... $4,000. In fact, a memorandum in th... age indicated that the shipper va... at approximately that figure. The... were not confiscated, according to a... agreement with Australia, but wi... turned to the postmaster at Sydn...

Milwaukee.

John P. Hess, Fond du Lac, has ... the county agency for the Postal S... new card postal weighing de... e

Fred C. Stamm, who has been in b... in Eagle Pass, Tex., for the p... l... spent a few days of the past w... k Atkinson, Wis., his former home.

The Zilmer jewelry establ... Monroe, has been renovated, and ... moval of a partition in the re... establishment has added more displa...

Among the out-of-town jewelers ... waukee, last week, were: J B K... Waukesha; F. P. Beswick, Rac... Armbruster, Cedarburg, and the el... ber of Schneider & Son, Burlington.

Extensive improvements are being ... in the establishment of W. T Ir... Crosse. The front is being re... the display cases are being re-built ... new lighting system is being instal... handsome new sign has also been ... in the windows.

Louis A. Kuesel, of Kuesel Bro... and E. H. Warnke, of E. H. Warnk... have returned from the recent M... trip of the Merchants and Manufac... Association. Both called upon the ... and report that the junket was ver... factory from every standpoint.

Jacob Vander Zanden, Green Ba... opened a store at 128 N. Washing... The new establishment has been rem... new fixtures have been installed a... line of new stock has been put in... tures and cases for the new store ... secured from the Green Bay Sho... Works. Mr. Vander Zanden has be... gaged in the jewelry business in Gre... since 1893, and his increasing tra... manded larger quarters. Both es... ments will now be conducted.

The Overby jewelry store, at Ric... has been purchased by W. W. ... formerly of Duluth, who has been ... employ of C. Overby for the pas... He is a watchmaker and optici... Overby, who retires from the ... business, is one of the oldest bu... at Rice Lake, where he has been ... in the jewelry business for the l... years. Accompanied by his daught... Overby will spend the Summer at H... Norway, his birthplace, where he ... to greatly improve his health

Cleveland.

TRADE CONDITIONS.

Business in both the wholesale and retail trades has been above the mark set by last week, although below that of a year ago. The influx of exposition visitors has swollen the normal, but this is true the last few days of the show only. The demand for wedding and commencement gifts continues strong, and diamonds are about holding their own.

A. C. Warner, of the New England Co., was in town, this week.

A. N. Hoffman has been in general charge of the Webb C. Ball Watch Co.'s exhibit at the exposition.

Albert Burdick has started on his annual inventory tour, and consequently is confining himself to his friends.

W. Arnstine will leave for the east, this week, and H. W. Arnstine expects to leave for California, in a short time.

A. H. Durham, Homer, Ont., and C. O. Reich, Altoona, Pa., jewelers, will take a special course at the Newmeyer School of Engraving.

The Kluger Optical Co., located at 213 Superior Ave., has about closed out its entire stock. It is the intention of the firm to continue in the optical business.

A. G. Lee, of the Howard Watch Co., Boston, was in town, this week, says that the improvement in business in the last two months is noticeable all over the country.

The Arnstine Bros. Co. has found telephone order business increasing to such an extent that it has been necessary to install a private exchange to take care of long-distance calls.

The Leonheiser, Huron, O., suffered a serious loss from fire this week. The building was totally destroyed. Most of the stock, however, was in fireproof safes and was only slightly damaged.

The F. W. King Optical Co. has been ordered to take over the Cleveland end of the business of the Julius King Optical Co. There is no no connection between the New York and Cleveland offices.

W. Kennard and Geo. Strong, formerly with the F. W King Optical Co., will organize a company to engage in the manufacturing and prescription business, in the near future. The offices of the company will be located at 335 to 338 the Schofield building.

A. G. Winterhalter, of the firm of Towle-Winterhalter-Hannafin Co., Butte, Mont., was in town, last week, and bought a fine line of show cases. He had intended to purchase in Chicago, but a display at the exposition took his eye and he purchased here.

Through his attorney, J. G. Davis, Bellevue, is offering his creditors a settlement at 60 cents on the dollar. No assignment has as yet been made and none will be made if the creditors will accept these terms. Mr. Davis recently sold out his business to Mr. Sitz, Wadsworth, O.

The Cleveland Industrial Exposition has proven an immense success from both the standpoint of visitors and business brought to the town. The average daily attendance will run over 20,000, and hardly a line of exhibited that did not gain some customers. Especially were the jewelry houses favored in this respect, even those that did not exhibit. Every morning the warerooms of the wholesalers have been crowded, and not a few visitors from the smaller towns dropped into the retail stores and purchased. A few of the out-of-town buyers in, this week, were: W. P. Carruthers, Oberlin; Ed. Rossel, Orrville; J. M. Roland, Greenville, Pa.; D. A. Gager, Oberlin; Nelt Barr, Ashland; A. Zang, of J. A. Zang & Son, Alliance; W. J. Higgins, Shelby; D. O. Kintner, Painesville; Benj. Mosley, Willoughby; H. H. Brainard and Geo. F. High, Medina; D. Leonheiser, Huron; D. A. Beswick, Berea, and Geo. Hibbard, Akron.

Cincinnati.

Jerome Thoma, of the Thoma Bros., has returned from a successful business trip.

C. E. Richter, of Richter & Phillips, has returned from the Shriners' conclave at Louisville.

J. W. Johns, who does the repairing for Richter & Phillips, is confined to his home, seriously ill.

The Wholesale and Manufacturing Jewelers' Association held its regular monthly meeting at the Sinton Hotel, Thursday.

August Goessler announces the marriage of his daughter, Norma, to Walter A. Compton, Wednesday, June 16, at Pomeroy, O.

The local members of the Noble Order of Ku Kus held a conclave and a bowling-fest, Friday evening, June 18, at the Cincinnati Turner Hall.

Mr. and Mrs. Frank Herschede, of the Frank Herschede Co., entertained the employes with a dinner at their home, Saturday evening, June 12.

Miss Flora Schimel, daughter of A. Schimel, the Central Ave. jeweler, will be married, June 24, to Mr. Goosman. They expect to reside in Texas.

Burton Fox, of Fox Bros. & Co., will return from Europe in time to spend July 4 at home, while Sol. Fox, of the same firm, leaves for Europe, in a few days.

The employes of Herman & Loeb played ball with the "boys" from L. Gutmann & Sons, Saturday afternoon, at Crow's baseball grounds, out at the end of the Elberon car line on Price Hill.

Simon Lindenberg, of Lindenberg, Strauss & Co., returned, June 17, from New York, well pleased with the success of the Cincinnati contingent of jobbers in helping to elect A. G. Schwab president of the National Wholesale Jewelers' Association.

The taking of testimony before Bankruptcy Referee Greve was resumed, last week, in the bankruptcy proceedings against the Herman Keck Mfg. Co. and the Duhme Jewelry Co. B. Ferra, son of a member of the creditors' committee, and who is employed by the receiver at $56 per week, was on the stand all day, June 15.

It was reported from Lexington, Ky., last week, that two strange men who entered A. K. Lyon's jewelry store, June 9, robbed him of a diamond. One of them handed the proprietor a bracelet, at the same time giving him a name to be engraved upon it. Mr. Lyon turned to hand the bracelet to his engraver and the men walked out. A few minutes after they had gone Mr. Lyon missed a diamond valued at $200.

The following out-of-town jewelers were in the city buying stock, the past week: G. H. Ashton, Middletown, O.; E. Israel, Harrison, O.; Frank L. Horning, Brookville, Ind.; A. H. Beer, Versailles, Ind.; Albert Bland, Greenfield, O.; L. Hausmann, New Orleans, La.; A. J. Heesen, Toledo, O.; J. F. Hartwell, Oklahoma City, Okla.; O. E. McWaters, Somerset, Ky.; A. C. Davis, Coolville, O., and Adolph Lehne, Mechanicsburg, O.

Harry Emrie, one of Cincinnati's most prominent opticians and business men, died, June 4, after a 10-week's illness, at the age of 46 years. Mr. Emrie was born in Aurora, Ind., and after completing his education began his business career in Cincinnati, where he had continued until the time of his death. The deceased was a member of the Masonic lodge, and is survived by a widow and two children. The widow will continue the business as heretofore.

Kansas City.

Ernest Jaccard, of the Jaccard Jewelry Co., is enjoying a recuperative trip in Arkansas.

The New York Gem House has added J. H. Elliot to its office force in the capacity of bookkeeper.

Otto Knaul and E. H. Snow, traveling representatives of the Woodstock-Hoefer Watch & Jewelry Co., are back from a fishing trip and are now preparing to start out on a trade-producing trip.

Martin Hansen, an office boy employed by the Meyer Jewelry Co., was seriously injured by being crushed by the elevator in the Boley building, Thursday afternoon. His condition is regarded as critical.

Ed. N. Dunning, of Kansas City, Kans., has recently returned from a trip to Texas. It is understood that Mr. Dunning contemplates disposing of his business and making his home in the Lone Star State, where he has important land interests.

Just now some anxiety is felt as to the outcome of the high water in the Missouri and Kansas rivers. Both streams are practically up to the danger line, and are rising rapidly. The area affected by the Kansas, or the Kaw, as it is more familiarly known, embraces a large portion of the most prosperous section of that State. If the flood losses are serious all lines of business will be affected by them.

Toledo.

Tiedtke Bros. have arranged to give more space to jewelry in their general store, and hereafter will also handle a better grade of goods than hitherto.

Ralph E. Rickenbaugh, dealer in European art wares, has moved his store from 2 Ohio building to 820 Madison Ave., where he has more commodious quarters.

A large number of Toledo jewelers will attend the annual meeting of the Ohio Retail Jewelers' Association, which will be held at Cedar Point, June 29-30.

Toledo jewelers pride themselves on having been among the most liberal of the business men who contributed to the King Wamba Festival fund. Several have given it their personal time and attention, and practically every jeweler in Toledo is on the contributing list.

St. Louis.

Ralph Loewenstein, of the H. Loewenstein Jewelry Co., is traveling in Europe.

W. Haberman has taken the agency in St. Louis for the Empire Jewelry Co., Buffalo, N. Y.

Mr. and Mrs. J. B. Robbins will spend the 4th and 5th of July visiting friends at Springfield, Ill.

William Mauch, 1436 S. Broadway, is confined to his home on Longfellow Boulevard, by sickness.

Edgar Bloom, the deaf and dumb salesman, is in town with a line of his diamond papers and supplies.

H. S. Aller, of the Aller-Newman-Wilmes Jewelry Co., has returned from a two weeks' trip to New York.

Morris Bauman, of the Bauman-Massa Jewelry Co., will hereafter maintain headquarters in Wichita, Kans.

A. Gayou, of A. R. Brooks & Co., will leave in a few days for Kentucky, where he will spend a vacation of two weeks.

Miss Emma Pahl, cashier of the Elliott Jewelry Co., has returned from Vandalia, Ill., where she visited friends for two weeks.

L. A. Fassett, of Weiss & Fassett, diamond merchants, has gone to Alexandria, Mo., on a fishing trip, which will last three weeks.

Raymond Sonnenberg, of A. R. Brooks & Co., is spending a two weeks' vacation in the Ozark Mountains. He will return July 1.

J. K. Venable, of the Maschmeyer-Richards Silver Co., will leave Saturday night for a trip to Kansas, Oklahoma and Nebraska.

In the bankruptcy proceedings against Edward H. Kniepkamp, W. O. Anderson filed a claim for $25 for legal services rendered the trustee.

H. Estinghausen will leave Sunday evening for Seattle, Wash. After seeing the exposition he will go to Alaska, where he will spend two months.

William Westphal, St. Charles, Mo., and O. Miller, Flat River, Mo., were here, last week, making purchases. Mr. Miller was accompanied by his two sons.

Samuel Kober, of the Maritz-Kober Jewelry Co., came in from a trip through the southwest Saturday and left Tuesday for Iowa and northwest Missouri.

J. J. Gaffner, St. Jacobs, Ill., recently accompanied Mrs. Gaffner as far as St. Louis on a trip to Ohio. Mr. Gaffner improved the opportunity by making purchases in St. Louis.

William F. Baier, 1181 S. Broadway, left Thursday for Yellowstone Park and Seattle, after which he will go to Los Angeles, where he has a store, and will remain there until the Fall.

S. D. Culbertson, vice-president and treasurer of the Hess & Culbertson Jewelry Co., will leave, July 1, accompanied by Mrs. Culbertson, for Waupaca, Wis., where they will spend a month.

Cups, jewelry and silverware to be awarded as trophies at the annual picnic of the Scottish Clans at Normandy, July 5, are on exhibition at the store of the Hess & Culbertson Jewelry Co.

I. N. Hahn, president of the S. A. Rider Jewelry Co., will leave in a few days for Salt Lake City and other western points, and will probably visit the Seattle Exposition before he returns home.

Harry Leighton, of the Mermod, Jaccard & King Jewelry Co., accompanied by Mrs. Leighton, will leave in a few days for Great Kills, Staten Island, New York, for an indefinite stay.

Lon R. Richards, who represents the Standard Button Co., Attleboro, Mass., spent several days this week in this city and visited his brother, D. P. Richards, of the Maschmeyer-Richards Silver Co.

Eugene V. Buchroeder, 3420 Grace Ave., connected with the firm of J. W. Cary & Co., was married, Tuesday, to Miss Anna F. Waechter, of 4024 N. 22d St. The couple are now on their wedding journey.

A. W. Long, of Tower & Long, returned Wednesday from a trip through Kentucky, on which he did an exceptionally good business. W. E. Tower, of this firm, will leave next week for Texas and Oklahoma, to be gone six weeks.

St. Louis jobbers and manufacturers were notified this week that W. T. Cohenour had taken possession of the jewelry store of H. W. Thompson at Muskogee, Okla. Mr. Cohenour assumes Mr. Thompson's obligations on the basis of 85 cents on the dollar.

The jewelry business heretofore conducted in the name of H. C. Grawe, 613 N. Broadway, was incorporated Wednesday under the firm name of the H. C. Grawe Jewelry Co. Herman C. Grawe holds 198 shares, Frank H. and Mrs. Alvina E. Grawe one share each. The capital stock is $20,000, fully paid. Frank Grawe and Mrs. Alvina C. Grawe are son and wife, respectively, of Herman C. Grawe. Mr. Grawe has been in ill health for the past three or four years, and his condition has recently become worse. He is seldom able to be at his place of business, and the active direction of the business devolves upon his son.

A meeting of the St. Louis Society of Retail Jewelers, held Thursday night at the Jefferson Hotel, was intended to have been the annual meeting, and it was intended that officers should be elected, but an impression prevailed that it was a special meeting called to complete the details for the entertainment of the delegates to the State convention and the attendance was not large. It was decided, therefore, to defer the business of the annual meeting and the election of officers until after the State convention. A number of applications for membership are pending, but as it is believed that the State convention will be the means of prompting many others not now members of the associations to apply, it was decided to postpone actions on the pending applications also until after the State convention, when there will be a big initiation. It is probable that regular meetings of the entire association will hereafter be held quarterly instead of annually. Under the policy now in vogue the entire membership get together only once a year, and the business of the association during the interim is looked after by a large executive committee. It is thought that annual meetings would have a tendency to keep the interest of the members more keyed up and increase the efficiency of the organization.

Omaha.

L. F. Boyce, Seattle, Wash., ha[s] a[ken] a position with T. L. Combs & C[o] [in] city.

C. B. Brown, of the C. B. Brow[n] C[o.] on Thursday, celebrated the 25th a[n]n[i]- sary of his business career in this ci[ty]

A. Mandelberg supplied the fo[ur] g[old] medals which were awarded as p[rize]s [at] the Sacred Heart Parish School, las[t] [week.]

John Morris, Hancock, Ia.; John Dewitt, Nebr.; G. E. Kierstead, Nebr., and H. L. Braun, Tekamah, were in Omaha, last week repl[e]n[ish]ing stock.

C. Hansen, watchmaker for Fred gaard & Co. for many years, has r[e]s[igned] and leaves shortly for Lincoln, Nebr he will be associated with the Tuck clry Co.

The firm of T. L. Combs & C[o.] to make extensive alterations to it[s] lishment. Plans are being prepared entirely new front, together with e[x]t[ensive] interior improvements.

The C. B. Brown Co. furnished t[he] Sar-Ben organization with about 15,[000] tons recently. The large silver [cup] which was supplied by the concern Omaha *Daily News* automobile [con]test contest was awarded, Friday, June

Herbert Ryan, son of Geo. Ryan Mawhinny & Ryan Co., was in th graduation class of the Omaha High Mr. Ryan, who is captain of Comp High School Cadets, received the f silver cup at the annual competiti held at the Auditorium, last week.

Letters are being received daily Mandelberg, secretary of the local j[ewelers] club, from the large manufacture jobbers of the country, requestin space be reserved for the coming tion. So far the following have resp Elgin National Watch Co., Omega Co., Rockford Watch Co., Scutl Watch Co., Adelphi Silver Co., Pickard China Co., Brauer Art Stu[dio] White Art Co., J. B. Ash & Co., B Tyrell, Benj. Allen & Co., Oneida munity, Ltd., and many others are s pected to order display space. At t[he] ing Thursday evening the advisab closing jewelry stores during the of July and August at five o'clock v cussed. The club decided to do so, less of the closing of other stores city. The club also decided to prese[nt] collectively to the Eagles for t[he] their national convention, held in in September, instead of asking ea[ch] eler individually to subscribe a amount.

Columbus, O.

A daring thief who broke into H show cases which stood on the st[ore] cluded L. W. Lewis, 99 N. Hi among his victims. He did not much booty as the more valuable go[ods] been removed for the night.

The Crellin-Feller Co., Kansas Mo., which purchased the stock of t drew Morden store, offered it at pub tion in a High St. location, but w very well satisfied with the busine closed Saturday night.

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Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

DESIGNER for jewelry desires position. Address "O., 706," care Jewelers' Circular-Weekly.

POSITION wanted as head watchmaker, with an up-to-date firm. Address "M. S., 584," care Jewelers' Circular-Weekly.

POSITION WANTED by watch and clockmaker; best references. Address I. Gordon, 493 S. Hermitage Ave., Chicago, Ill.

WATCHMAKER, jeweler and engraver wants position at once; good habits; best of references. Address Robert Jones, Ida Grove, Ia.

HIGH CLASS salesman, established trade south, would change; highest references; would hold southern trade. Box 157, Cincinnati, O.

YOUNG MAN, 19, wishes a position with a reliable house; first class references given. Bernhardt B. Guth, 68 E. 113th St., New York.

WATCHMAKER, good workman, wants position; age 30, married, abstainer; excellent references. Address "F. T., 705," care Jewelers' Circular-Weekly.

FIRST CLASS jobbing jeweler wishes to make change; 15 years' experience; best of references. Address "N., 720," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, thoroughly experienced in jewelry line, wholesale and retail, desires position. Address "S. A., 773," care Jewelers' Circular-Weekly.

YOUNG MAN, 25 years old, wishes position in wholesale house as stock clerk or salesman; 12 years' experience. "Z., 791," care Jewelers' Circular-Weekly.

EXPERT facet cutter of precious and semi-precious stones, is open for position with good shop; references. Address "F., 752," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, young man, wishes a position about July with a first class store; salary, $25 a week. Address "E., 721," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, engraver, graduate optician, salesman, experienced on railroad work; good reference. Address W. J. Aclick, 116 E. Blake Ave., Columbus, O.

COLORER, A1, crack-a-jack on all colors and solutions, capable of installing plating plant and of taking charge; references. Address "Berlin," 104 Monroe St., New York.

POSITION as watchmaker, jeweler and engraver by young man, age 23, of good appearance, good habits; own tools; good references. Address Fred Hurst, Anderson, Ind.

SALESMAN, with long established trade in the south and west, is open after July 1 for position; highest references. Address "W., 654," care Jewelers' Circular-Weekly.

COMPETENT bookkeeper, financial secretary, knowing full details of credit, capable of taking charge of business, desires position. "A. S., 719," care Jewelers' Circular-Weekly.

FIRST CLASS watch and clockmaker and jewelry repairer, Scotchman, 15 years' experience in all branches of the trade, own tools, desires position in or around New York City, about the end of July; can give good references. Address "J., 734," care Jewelers' Circular-Weekly.

FIRST CLASS American watchmaker wishes position at moderate salary; 10 years' experience; expert on escapement, spring and balance work. Frederick J. Hubbard, Unionville, Conn.

WATCHMAKER, experienced on French and American clocks, middle aged, married, own tools, wishes steady work; first class references. Taylor, 11 Joy Place, Sommerville, Mass.

WANTED, at once, position as first class watchmaker, jeweler and engraver; own complete set of tools; samples of engraving and references. Louis Slatnick, 114 Suffolk St., New York.

A1 watchmaker and salesman open for position; prefer California, Washington or Oregon; nothing less than $25 per week considered. P. M. Davies, 1443 California St., Denver, Colo.

YOUNG MAN, 20, wishes position at moderate salary with chance of advancement; **three years'** experience with reliable jewelry concern; A1 references. "U., 765," care Jewelers' Circular-Weekly.

FIRST CLASS engraver will accept position July 1; monogram, crests, seals, old English and script; samples furnished; best of references from past employers. Address Box 93, Copley, O.

WATCHMAKER and engraver, young man, six years' experience, first class habits, desires position; best of references and samples furnished. Address "W. W., 771," care Jewelers' Circular-Weekly.

WATCHMAKER of great experience and great ability, never have trouble with repairing any kind of watches; best references and fine samples. "Guarantee, 769," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver and salesman, age 29, with 12 years' experience, wishes position with reliable house; best of reference and O. K. habits. "H. T., 790," care Jewelers' Circular-Weekly.

SALESMAN, with established trade in eight States, would like to connect with a good house after July 1; best of references; commission basis satisfactory. "O., 741," care Jewelers' Circular-Weekly.

A GOOD JEWELER, diamond setter, plain engraver, assistant watch and clock repairer and good all around man, desires permanent position; best references. "H., 692," care Jewelers' Circular-Weekly.

WATCHMAKER or second man, by active, refined young man, who can wait on trade; five years' experience and first class workman; fine tools; references. "East, 595," care Jewelers' Circular-Weekly.

WANTED, a position as bookkeeper, young lady, 22 years, single, five years' experience in one store; also typewriter; can furnish best of reference. Address "M. S.," 29 9th St., N. E., Washington, D. C.

YOUNG MAN, 25 years of age, desires position in retail jewelry store, in or near Philadelphia; 12 years' experience, with good knowledge of engraving and repairing. Address 824 E. Cornwall St., Philadelphia, Pa.

FIRST CLASS railroad watchmaker wants permanent position at once; have own tools, best of reference; good habits, speak German; Ohio, Indiana or Illinois preferred. Paul Troll, 555 2d St., Monroe, Mich.

JEWELER, first class, 14 years' experience on old and new work and repairing, diamond and all kinds of stone setting; best references furnished; will go anywhere. Address "Y., 782," care Jewelers' Circular-Weekly.

MARRIED MAN, good habits and strictly sober, 14 years' experience, watchmaker and good all around jeweler, do stone setting, all kinds; also do new work and clock repairing. "E. X., 728," care Jewelers' Circular-Weekly.

ENGRAVER, first class, 15 years' practical experience, monograms, inscriptions, script, old English, crests, cutting for enamel, ornamentation, etc.; west or south preferred. "Reliable, 792," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, at present in the south, desires to make a change; am thoroughly competent on high grade work; northerner, 28 years old; southwest preferred. Address "A. A., 714," care Jewelers' Circular-Weekly.

SOUTHERN SALESMAN, experienced in jewelry and allied lines, has good following in cities and smaller towns in south, desires line; terms, commission and expenses; absolutely no flat commission arrangements desired; will travel four months in Fall and three in Spring; have southern headquarters. "Voltage, 729," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER would like to change; thoroughly competent on high cated watches, adjuster in position and ature; only first class position accepted. "A., 764," care Jewelers' Circular-Weekly

PERMANENT position by good jeweler setter, can assist on clocks, watches and trade, in or out of New York City, ha plete set of jewelers' tools; moderate ref "X., 779," care Jewelers' Circular-Weekl

FIRST CLASS watchmaker and fine engr 22 years' experience, wants position in States; do not repair jewelry; $20 per A1 references from large firms; good app Address "H. A., 681," care Jewelers' Weekly.

SALESMAN, well acquainted with the department store and retail jewelry trade York City, middle west and south, is ope position July 1; highest references fu Address "Experienced, 776," care Jewele cular-Weekly.

POSITION WANTED by watchmaker, and salesman, thoroughly competent, neat appearance, capable of taking ch either department; if in need of a fi man address "Toric, '09," 920 Estes Ave. Park, Chicago, Ill.

WANTED, position with a good firm des services of a strictly first class watchm railroad work and expert engraver; 1 practical experience; age 35 years. For information address E. F. McKinney, S St., Salisbury, N. C.

FIRST CLASS watchmaker, 15 years' ex competent on railroad and complicated also a fine engraver and good salesma permanent position with a first class ho have first class references and good hab 743," care Jewelers' Circular-Weekly

WANTED, position as traveling salesman elry line, have had seven years' experi ing jewelry on the road and command trade in the States of Nebraska, K Missouri; can furnish best references "S., 788," care Jewelers' Circular-Week

YOUNG MAN of good address, with experience, desires position as manage man with department or jewelry st thorough knowledge of diamonds, watch kindred lines; am fully capable of bu taking complete charge; can furnish ences. "G., 761," care Jewelers' Circul

A FIRST CLASS watchmaker, experienc justing, manufacturing and repairing h American and Swiss watches and cloc position in Boston or vicinity as takin of repairing department; references given on inquiry; security can also be Address "Reliable, 605," care Jewelers' Weekly.

DIAMOND SALESMAN, open a July 1, to travel for large d importing house; successful rience, unquestionable refe bond furnished. "A. H., 740 Jewelers' Circular-Weekly.

A THOROUGHLY practical and competent maker of 24 years' experience, desires permanent position with a first class re competent to take full charge of repa ment, expert in watch repairs, experi railroad and complicated work, grad practical optician for 12 years; good fine engraver; salary, $30; best refere 697," care Jewelers' Circular-Weekly

Side Lines Wante

WANTED, a few good side lines by h jobbing trade; gold or gold filled prefe L., 767," care Jewelers' Circular-Week

JEWELRY SALESMAN, with trade west, could entertain a side line prefe a 10 karat or specialty line Box 727. elers' Circular-Weekly.

WANTED, manufacturers' lines for job dle west, by live wire hustler; furnis for samples; will come east at once "V., 723," care Jewelers' Circular We

MANUFACTURERS' LINES for jobbe tailers; only legitimate goods conside class references, furnish bond if neces dle west preferred. "Hustler, 754," elers' Circular-Weekly.

Help Wanted.

WANTED, first class watchmaker. S. Joseph & Co., Des Moines, Ia.

WANTED, honest jeweler and engraver at once. Address Carter-Allen Jewelry Co., Shreveport, La.

WANTED, at once, watchmaker, engraver and salesman; state wages wanted. S. A. Asquith & Bro., Waterloo, Ia.

SPECIAL workman, young man; steady position; first class references required. N. M. Ruddy, New London, Conn.

WATCHMAKERS WANTED, experienced; lathe, complete set of tools. Apply personally, Lester & Co., 49 Maiden Lane, New York.

WANTED, first class jeweler and diamond setter, southern city; permanent position, good salary. Rosenbaum & Adler, 65 Nassau St., New York.

WANTED, traveling salesman to sell manufacturers high grade fountain pen and gold pen trade. Address "F., 722," care Jewelers' Circular-Weekly.

WANTED, an engraver, one who can assist at jewelry jobbing, or one who can do common engraving work. Address N. C. Nelson & Co., Concord, N. H.

SALESMAN, commission, for sterling silver articles to sell in quantities to jobbers and possibly to retailers. Address 'Gates, 712," care Jewelers' Circular-Weekly.

SALESMAN, with established jobbing and department store trade in New York, to carry 10 karat gold jewelry as a side line. "T., 713," care Jewelers' Circular-Weekly.

WANTED, a first class engraver who does cutting and gameling and also chasing; permanent position to the right man. Margolis Jewelry Co., 1015 Main St., Kansas City, Mo.

WANTED, at once, a first class watchmaker and engraver as head of our repair department; permanent position; state salary and reference. Smith & McChesney, Iowa City, Ia.

WANTED, at once, good watchmaker, engraver and salesman, steady position; salary, $18 to $20 per week; send reference in first letter. Address Wm. Burkhardt, Jefferson City, Mo.

WANTED, watchmaker, engraver and salesman; permanent position; state salary and send references and sample of engraving in first letter. Address Ben Guider, Vicksburg, Miss.

WANTED, a first class refracting optician who can do his own edging; either on salary or commission basis. Address, with references enclosed, O. Nobbe & Co., Galveston, Tex.

WANTED, first class watchmaker and engraver; must be reliable; give references, samples of engraving; permanent position to right man; state salary. Greenwald & Adams, Tucson, Ariz.

H. JACOBS has an opening for a strictly first class watchmaker and engraver, optician preferred; state references. Address Aug. Jacobs, Cor. Ave. a d Hampshire St., Quincy, Ill.

WANTED, at once, two first class traveling salesmen. Henry Froehling & Co., 68 Nassau St., New York.

WANTED, a young watchmaker, good workman; steady and permanent position to the right party; send references and state salary wanted in first letter. Bewig-Elebash Jewelry Co., Selma, Ala.

STONE: we make a small line of good values in gemstone hat pins and desire to place same in San Francisco and Chicago on commission. Address "J., 789," care Jewelers' Circular-Weekly.

ENGRAVING, lettering, monograms on jewelry and silverware, quickly learned by the wonderful method of a French-American professor; call at the School of Engraving, 30 E. 14th St., New York.

WANTED, first class watchmaker, capable of handling railroad watch and inspection work; salary, $25 per week, position permanent; give references. A. Graves Co., 93 S. Main St., Memphis, Tenn.

WANTED, first class watchmaker, jeweler and engraver at once, Asbury Park, Summers, St. Augustine, Florida, Winters; single men only. Apply. I. J. F. King Co., 403 Grand Ave., Asbury Park, N. J.

PERMANENT POSITION for a first class watchmaker and engraver; only first class men need apply; send samples of engraving, copy of reference and state amount of salary expected in first letter. Address J. Levinski, Waco, Tex.

WANTED, a high class man to take charge of watch department for large retail jeweler; state experience, age, references and salary desired; fine opportunity for a live man. Apply by letter to "O. M., 781," care Jewelers' Circular-Weekly.

WANTED, a salesman acquainted with the retail trade in New York and nearby cities, to handle high class platinum diamond mountings; a good opportunity for the right man; confidential. Address "Mountings, 711," care Jewelers' Circular-Weekly.

WANTED, salesmen to sell the newly patented Allwon manicure buffer, a complete manicuring outfit in one, made in sterling silver and silver plate; best novelty ever brought out; sell at sight. Write United States Specialty Co., 736 Broadway, New York.

SALESMAN WANTED, Pennsylvania and New York; must have established trade; high grade man; don't reply unless you can qualify. M. J. Averbeck, 10 Maiden Lane, New York.

A LEADING jewelry house, in a principal city of the Mississippi Valley, desires a first class watchmaker who has had experience with fine trade and can receive and return work; address with fullest particulars and references, all communications strictly confidential. "A. B. C. D., 715," care Jewelers' Circular-Weekly.

SALESMAN WANTED by old established wholesale jewelry house; want a successful man; up-to-date line; a splendid chance. Address "K, 746," care Jewelers' Circular-Weekly.

WANTED, strictly first class watchmaker; only those capable of doing the best work need apply; permanent position and good wages to right party. Geo. K. Munro, Grand Forks, N. Dak.

WANTED, A1 watch salesman of experience to sell a line of American watches in Missouri, Kansas and Nebraska to the retail jewelry trade. Address "M., 165," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED by Taylor Bros. & Co., 3rd and Cambridge Sts., Philadelphia, salesman to handle their high grade line of cut glass in Minnesota, Iowa, Missouri, Nebraska, North Dakota, South Dakota, Oklahoma and Wyoming; we use no figured blanks which makes ours the leading cut glass line of the United States; handled exclusively by the first class jewelry trade; we can also arrange for a first class sterling silver line, commission and expenses; nothing but first class men need apply.

Business Opportunities.

FOR SALE, jewelry store in Philadelphia; good established business; central location and low rent. "U., 569," care Jewelers' Circular-Weekly.

FOR SALE, jewelry business and repair shop in good town; sell cheap; reason for selling, poor health and failure of eyes. M. K. Stephenson, Milan, Tenn.

FOR SALE, jewelry store, excellent repair and optical trade; practically no opposition; small expenses; best reason for selling. B. F. Carlen, 805 Kercheval Ave., Detroit, Mich.

A WELL ESTABLISHED pawnship in a growing city of the southwest, the finest climate in United States; it will take $10,000 cash; a great chance for a man with that much capital; I made $25,000 in the last five years in this business; reason for selling, must attend to my mining interest. "U. C., 656," care Jewelers' Circular-Weekly.

FOR SALE, small modern jewelry factory, John St., New York; rent moderate; fine opportunity; easy terms if taken before Aug. 1, 1909. "R. G., 794," care Jewelers' Circular-Weekly.

GOLD and silver plating establishment in center of New York jewelry district; up-to-date in every respect; repair equipment, etc., for sale cheap. "Box J., 737," care Jewelers' Circular-Weekly.

FOR SALE, an exceptionally clean and well selected stock of jewelry, in Bloomfield, Nebr.; only one other stock in the city; no better opportunity in the State. Write to E. W. Pohlmann, Bloomfield, Nebr.

PARTNER WANTED, first class salesman or practical factory man with capital to invest in a manufacturing silver business already established and well connected; a good opportunity for a progressive and ambitious person. "T., 784," care Jewelers' Circular-Weekly.

ADVERTISER would invest about $15,000 in paying retail business in good city; prefer to purchase outright, but would not object to part interest if convinced of agreeable connection; long experience in management of high class business. "E.," care The Gorham Co., 36th St. and Fifth Ave., New York.

HAVE YOU $2,500 CASH? I will sell my old established, well paying jewelry and optical business in town of 11,000; clean stock and fine fixtures will amount to about $5,000; if desired I will reduce the stock sufficiently that $2,500 cash and the balance on time will buy it. "L. D., 730," care Jewelers' Circular-Weekly.

10 TO 20 PER CENT. saved by sending your surplus watches, diamonds and jewelry to me; highest prices paid on receipt of goods; bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, one of the oldest jewelry shops in the United States with large following and trade with all well known retailers; only those having cash and able to handle fine trade considered. Address Box 750, care Jewelers' Circular-Weekly.

OPPORTUNITY to invest in one of the best paying retail jewelry business in the most promising cities in the northwest; party in position to take active working interest desired; answers must give name and address, also the amount of cash to invest. "D. D, 671," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

To Let.

SEPARATED part of office to rent, $12 per month. Room 1204, 71 Nassau St., New York.

FOR RENT, office and desk room with very commodious space and splendid light. Apply Room 603, Columbus Memorial Bldg., Chicago, Ill.

TO LET, desk room and part of office, modern building, elevator, telephone, safe, office boy; reasonable. Room 54, 7 Maiden Lane, New York.

(*Special Notices continued on page* 94.)

Special Notices.

(*Continued from page 93.*)

For Sale.

FOR SALE, 15 gross crystals, engraving block, specks, sewing machines; dirt cheap. Ed. T. Jenison, Brenham, Tex.

FOR SALE, a good 20th century polishing latbe, in good condition; will sell cheap. Address N. C. Nelson & Co., Concord, N. H.

FOR SALE, a genuine Chicago Watcb Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "A. G., 510," care Jewelers' Circular-Weekly.

FOR SALE, one six-volt Hanson & Van Winkle dynamo, one power draw bench, two double bead polishing lathes with zinc lined tray-bench and dust collector complete; also one American Gas Furnace Co.'s positive pressure blower No. 1; all little used and practically good as new; price reasonable. Taylor & Co., Inc., 47 Chestnut St., Newark, N. J.

Wanted to Purchase

WANTED, jewelry store, stock and fixtures, not to exceed $4,000, or fixtures alone, outside of New York City, preferred, by practical jeweler and business man. "P., 768," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

DIAMOND and pearl setting wanted; first class work; 35 years on the Lane. R H. Oliver, Room 1008, 9-11-13 Maiden Lane, New York.

A MANUFACTURING concern operating large plant, having space, capital and competent sales force, will manufacture and market articles of merit in the jewelry line; if you have anytbing you wish manufacturer or marketed write at once. "X., 633," care Jewelers' Circular-Weekly.

AGENCY

A watch manufacturer established since 1878 wishes to represent firm for the buying and forwarding of goods. Could also make watches in good and ordinary quality. Good references. Apply to W-6553-C a Haasenstein & Vogler, CHAUX-DE-FONDS.

Practical Course in Adjusting

By THEO. GRIBI

How to make a Balance Arbor with Modern Appliances; How to Clean a Watch Properly; and, the Lever Escapement — Some Current Defects in it and How to Remedy Them.

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SPECIAL ORDER, DIAMOND CUTTING AND REPAIR DEPARTMENTS

News Gleanings.

The store of P. Weinberg, Key ... st. Fla., was damaged by fire recently.

Chas. E. Cochran, formerly of the ... Cochran Jewelry Co., Goldfield, Nev., later of Montgomery Bros., Los An... Cal., is now associated with J. C. Blo... Co., Denver, Colo.

A. Cohen, 393 Hamilton St., Allen... Pa., and Miss Theresa Silverstein, o... same city, were united in marriage on ... day evening of last week. The coupl... on their wedding trip at Atlantic City.

Friends of Chas. G. Sederberg, Mi... O., have been congratulating him ... arrival of a 13-pound daughter at his ... June 13. She is the great-great-... daughter of Governor R. N Bisho... Ohio.

Joseph Siegel, Grand Rapids, Mich... just completed extensive improvemer... his optieal department. New applian... the latest pattern have been installed ... an expert optician will have charge ... department.

Fire was discovered in a closet i... of the Seth Thomas Clock Co.'s ... on Chapel St., Thomaston, Conn., one ... about a week ago. The firemen immed... distinguished the blaze, which had d... very slight damage.

Emily Arnold, who was arreste... Northampton, Mass., recently, on a c... of stealing a vase from the store ... E. Davis, 164 Main St., was convict... the crime and sentenced Monday to ... six months in the House of Correctio...

The store of Walker Bros., Taylor... La., was broken into one night recent... small jewelry case was found broken a... quarter of a mile from the store, the ... tents having been strewn over the gr... Thus far no clue has been obtained ... thief.

The Gorham Co., New York, has ... awarded the contract to supply the ... for the Gunter Hotel, San Antonio, ... the order having been placed through ... J. Kray, a jeweler of that place ... the value of the silver to be supplie... be $28,000.

Louis Prang, an art publisher, of ... ton, died in Los Angeles, Cal., June 1... was at one time known in the jewelry ... as in early life he was a manufactu... morocco and fancy jewelry boxes. H... out his business and later went into t... publishing line.

Wm. L. Smith, Seymour, Conn., ha... an application for a discharge in bank... and creditors and others interested ... been notified to appear before Hen... Newton, referee in bankruptcy, at his ... room 9, 818 Chapel St., New Haven ... 29, at 2 P.M., when the bankrupt w... examined.

Diamonds and other precious ... valued at $1,500, which were stolen re... from the show window in the sto... Clark & Lindskog, Ely, Nev., by t... who tunneled under the building and ... hole through the bottom of a window ... found recently in a canvas bag whic... buried near a tree near Murray Cany... miles from Ely. Two men have been ... into custody accused of being implica... the crime.

PATENT DEPARTMENT



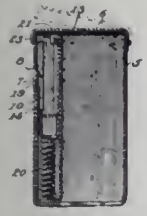
[THIS SECTION CONTAINS A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF JUNE 15, 1909

2431. COMBINED MATCH-CASE AND CIGAR-TIP CUTTER. George L. Buckman, Washington, D.C. Filed Sept. 1, 1908. Serial No. 451,141.

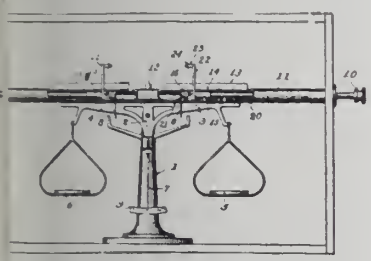
In combination with a case having a cover, of automatic cigar-tip cutting mechanism adapted



actuated by the pressure of a cigar, the action of said mechanism causing a simultaneous opening of the cover.

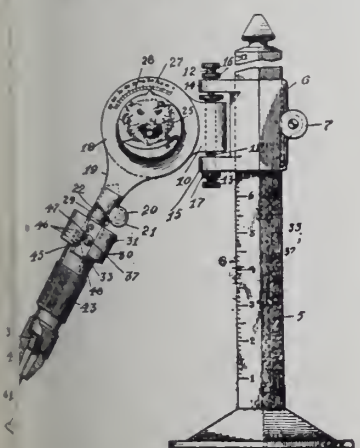
2433. BALANCE. Wilfrid Heusser, Salt Lake City, Utah. Filed March 19, 1908. Serial No. 422,009.

In combination with a balance beam, of a support member, a slidable member supported thereby and an arm and handle movably engaged



with said slidable member and adapted to move said slidable member forward and back on said supporting member and also adapted to be moved forward and back without moving said slidable member to place a rider upon said balance beam and remove it therefrom.

2435, 6. GEM CUTTING AND POLISHING

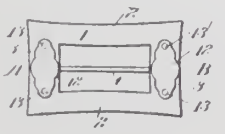


MACHINE. Gertrude S. R. McMullen, Los Angeles, Cal. Filed Nov. 15, 1907. Serial No. 402,352.

A gem cutting and polishing machine comprising a standard having a scale marked thereon; a non-revolvuble bracket slidably mounted on said standard; a polishing arm having a vertically swiveling head mounted by cone bearings in said bracket, said arm being adapted to swing horizontally and means to vertically adjust said arm within said bracket, said adjusting means being in addition to the adjustment provided by the bearing means.

925,083. BELT-PIN. James C. Doran and James A. Doran, Providence, R. I. Filed Nov. 23, 1908. Serial No. 463,982.

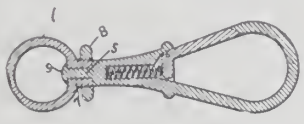
A jewelry pin comprising a single integral plate, said plate having a pin-joint and a pin-clutch drawn up integrally therefrom and projecting from the back thereof, a pin-tongue having a head pivoted in the pin-joint, and separate and independent



pieces secured on the face of the plate over the openings therein formed by said pin-joint and pin-catch and closing said openings and concealing them and the pin-tongue head, whereby a separate back-plate is dispensed with and any desired configuration of plate may be used.

925,406. SWIVEL. John Wennstrom, Suffern, N. Y. Filed Sept. 6, 1907. Serial No. 391,648.

A swivel comprising a split ring having terminal lugs adapted to form a bearing for a swivel pin and formed to receive and hold a clamping ring, in combination with the clamping ring co-operating



with said lugs, a snap hook provided with the swivel pin adapted to be carried by said bearing, the shank of said hook being shaped to receive the clamping ring during the adjustment of said swivel pin in its bearing.

Designs.

40,049. EMBLEM. Annie L. Wild, Providence, R. I. Filed March 8, 1909. Serial No.



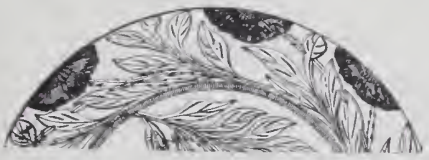
482,205. Term of patent 14 years.

40,050. FINGER-RING. Stacy Shown and William B. Smith, Seattle, Wash. Filed



Jan. 21, 1909. Serial No. 473,583. Term of patent 7 years.

40,051. CUT-GLASS DISH. Robert H. Pittman, Honesdale, Pa., assignor to T. B. Clark



& Co., Honesdale, Pa. Filed April 20, 1909. Serial No. 491,200. Term of patent 7 years.

40,053. RECEPTACLE FOR TOILET COMPOUNDS. Rudolph Ruzicka, New York, assignor to the J. B. Williams Co., Glastonbury, Conn. Filed Feb. 18 1909. Serial No.



478,745. Term of patent 14 years.

Print.

2,523. *Title:* "OUR NEW MODEL PIVOT POLISHER." (For Pivot-Polishers.) American Watch Tool Co., Waltham, Mass. Filed May 11, 1909.

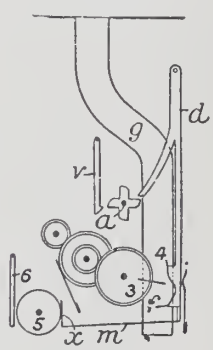
BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF JUNE 2, 1909

2,237. CLOCKS; COIN-FREED APPARATUS. A. G. P. Wiingaard, Copenhagen. Feb. 1. (Patent of addition to No. 2236, A.D. 1908.)

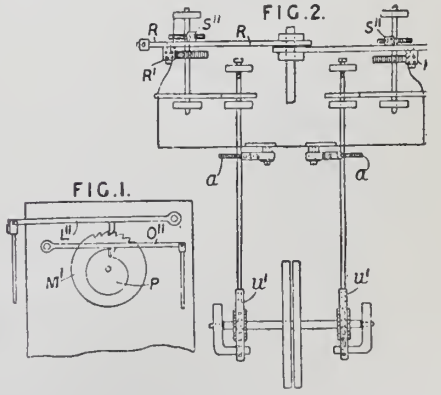
A clock which can only be wound-up when coins are inserted at regular intervals may be used for the collection of insurance premiums. As the time of winding is not necessarily identical with the time of payment, a clock wound daily can be used to collect weekly payments, or *vice versa*. When a coin is passed down the shoot *g*, it is supported by the heel *f* of a pivoted spring-pressed stop *d*, which frees the winding-arbor *a* and a wheel 5 of the clock-train simultaneously. One or more projecting arms 3 carried by a wheel geared to the going-train, are arranged to bear against a cam 4 on the stop *d* at predetermined times, whereupon the coin or coins in the shoot drop, and the arm

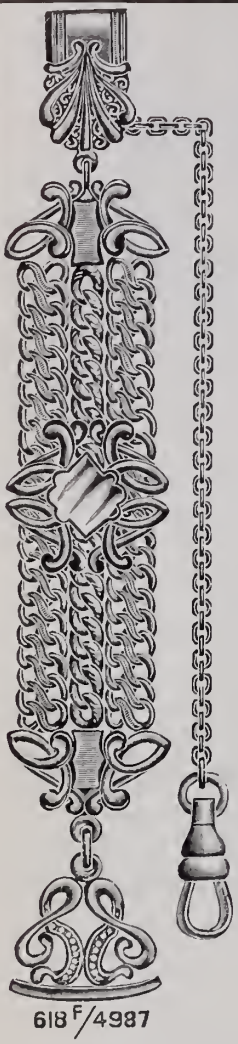


m x stops the clock unless another coin is introduced. Pawls *v*, 6 are arranged to prevent the action of the device from being frustrated by tilting the clock.

2,341. WORKMEN'S TIME-RECORDERS. W. M. Llewellin, Bristol. Feb. 3. Period for granting patent not yet expired.

The time-wheels of time-recorders are intermittently actuated and held locked in the intervals by mechanism of the kind described in Specification No. 19,638, A.D. 1907. Links from the levers O^{11},





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O
B B
S S

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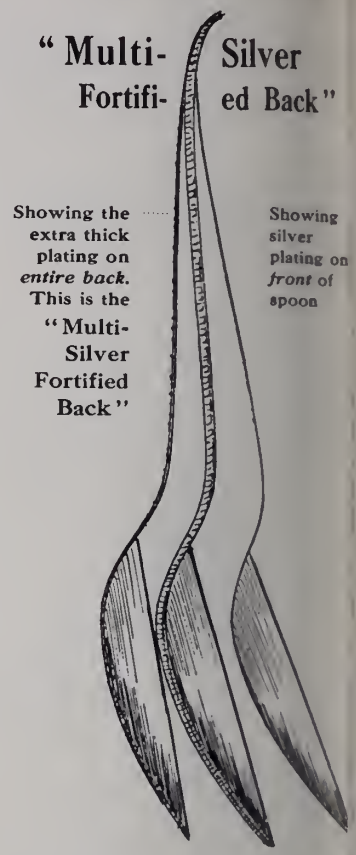
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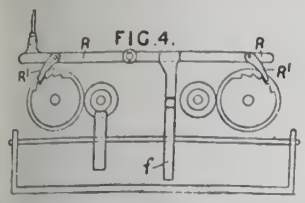
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STATION S, PHILADELPHIA, PA.

Fig. 1, actuated by the hour and minute cams, P, , operate levers R, Fig. 2, carrying ratchet pa R¹ and justifying-pawls S¹¹. These move anc ck shafts which drive worms u^1, through the gea g shown, to move the time-wheels, fine rat t-wheels *a* and pawls preventing backward



In an alternative form of this modifica- he hour cam may be on the type-wheel shaft, ng the hour tyype-wheel by a corresponding ind pawl, as shown at *f*, Fig. 4.

Applications filed May 17 to May 22.

1, 2. ASH TRAY. ARTHUR RAUSCH, Strand, ondon.

1, 4. HAT-PIN. WILLIAM H. STOCKS, Manhester.

3. WATCH BEZEL TRUING TOOL. ARRY W MAMMEY, London.

5. WATCH-HOLDER FOR BRACELETS. ICHARD LOOG, Chancery Lane, London.

0. EXTENSIBLE BRACELET. RICHARD OOG, London.

. FASTENING DEVICE FOR JEWLRY. ARTHUR E. E. KEATING, London.

. EARRING. REBECCA BARNETT, London.

lete specifications accepted May 26, 1909.
1908.

. LOCKING DEVICE FOR JEWELRY ND OTHER FASTENINGS. KEATING.

. BRACELETS OR FINGER-RINGS AVING VARIABLE DIAMETERS. DOPNSCHMITT.

ITED STATES PATENTS THAT HAVE EXPIRED.

R rted especially for THE JEWELERS' CIRCUEKLY by Davis & Davis, Patent Attorenys, gton, D. C., and New York.]

Patents expired June 14, 1909.

6, 2. APPARATUS FOR MOLDING URVED HOLLOW GLASS ARTICLES. ON APPERT, Paris, France.

76, 7. ENGRAVING-TOOL. CHARLES E. ATT, East Buffalo, N. Y.

6, 1. WORK-CLAMPING BLOCK FOR NGRAVERS. CHARLES E. VAN NORMAN, pringfield, Mass.

7, 5. EARRING. MARCUS STERN, New York.

7, 9. SATCHEL OR BAG FRAME. ROBERT OCKE. Newark, N. J.

7, 0. MACHINE FOR TURNING PATERNS ON PEARL, IVORY OR OTHER UBSTANCES. JOSEPH H. LAWLES, New ork.

7, 5. GLASS-POLISHING MACHINE. RDINAND K. MAXIMILLIAN, New York.

7, 8. PICTURE FRAME. ORVILLE C. R. LIS. Chicago.

Design issued May 28, 1895, for 14 years.

3. LINK-CUFF-BUTTON SHANK. JAMES FLOMERFELT, New York.

Design issued June 3, 1902, for 7 years.

0. SPOON. SAMUEL J. LARGE, Bristol, nn.

Design issued June 4, 1895, for 14 years.

3. SPOON. FREDRICK E. PRITAT, Waterry, Conn.

Designs issued June 10, 1902, for 7 years.

0. NAME-PLATE. WILLIAM D. HAMILTON, egheny, Pa.

0. CLOCK CASE. PAUL TIETGENS, Chicago.

0. CUP SIMON LINZ, Dallas, Tex.

Design issued Dec. 5, 1905, for 3½ years.

VESSEL. LILLIAN G. BARROW, Jackson,

TRADE-MARK INFORMATION WANTED.

The following marks have been forwarded to THE CIRCULAR-WEEKLY for identification, but so far, searches of our records and inquiries among manufacturers have failed to disclose the owners or users thereof. The publishers will be greatly obliged to any subscriber who can forward any information whatsoever as to the marks that will lead to the discovery of the manufacturer who has used or is using any of them.



On Gold Jewelry.



On Rings.



On Gold Jewelry.



On Photo Frames.



On Rings.



On Rings.



On Gold Jewelry.



On German Silver Handbags.



On Bracelets.



On Gold Jewelry.



On Watch Cases.



On Gold Jewelry.



On Gold Jewelry.



On Sterling Silver.



On Gold Jewelry.



On Charms.



On Gold Jewelry.



On Jewelry.



On Sterling Silverware.



On Gold Jewelry.

Mary C. Shaw, 360 Broadway, Troy, N. Y., has had on exhibition recently models of the famous Cullinan diamond, both in its cut and uncut form, which have proven exceedingly attractive and interesting to the visitors of her establishment. Miss Shaw recently installed for the Troy *Record* in the new building which it has just completed, a beautiful master clock of the Standard Electric Time Co. and several secondary clocks throughout the building. The master clock matches the mahogany office furniture which has just been installed. She has also installed a double dial clock in the front and one facing the inside of the office and another on the street. Miss Shaw also installed the fine Howard clock in the Manufacturers' Bank, and this and the door clock of the *Record* are the finest illuminated timepieces in Troy.



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THE HOROLOGICAL REVIEW

nique Collection of Watches Exhibited in Pittsburg

Written expressly for The Jewelers' Circular-Weekly.

RE was placed on exhibition at the rnegie Museum, Carnegie Institute, g, Pa., a few weeks ago, what is be the best collection of antique owned in America. The entire 100, is the property of H. J. Heinz, spent years in making the collection, epresents a valuc of more than $25,- e has not given the extremely inter-

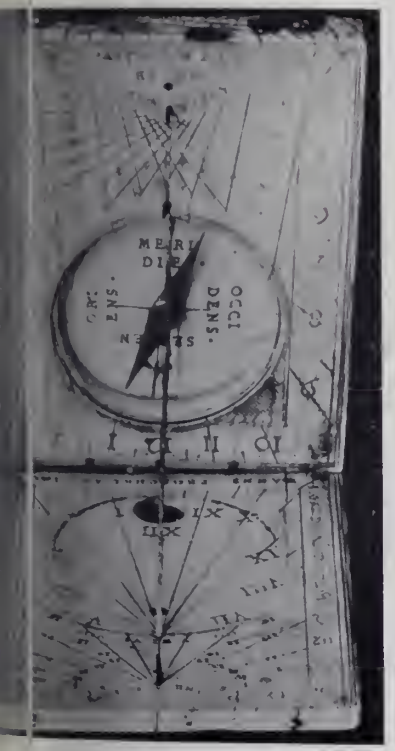


Fig. 1.

n specimens to the Carnegie Institute, t is said to be his ultimate intention. I W. J. Holland, director of the Car- e Museum, and Mr. Heinz are warm s friends. Dr. Holland is especially with every detail of the splendid on. He is now engaged in writing a k giving the history of each watch in Dr. Holland is just as enthusiastic e collection as is Mr. Heinz, who has one of the finest private museums of any man in America. It is, therefore, not strange that under the circumstances both should be extremely interested in the study and improvement in watches from the early centuries to the present time. Mr. Heinz gathered the collection primarily to illustrate to some extent the history and progress of watchmaking.

Dr. Holland has set forth in his own inimitable way for The Jewelers' Circular-



Fig. 2.

Weekly some facts concerning the history of the watches in the accompanying illustrations that no doubt will prove of great interest to watchmakers. His statement dictated by him follows:

The collection of watches which has been gathered by Mr. H. J. Heinz and deposited in the Carnegie Museum consists at the present time of an even 100 specimens. This collection is unique among American collections from the fact that it not only illustrates the beauty of ornament which has been applied to watches, but also serves as a historical collection, since the history of watchmaking may be rather fully traced from the specimens upon exhibition.

While the invention of the clock is supposed to have been about the end of the 10th century, the watch did not appear until shortly after the year 1500. Before the time of the watch proper the pocket sundials seem to have been the only portable timekeepers (Fig. 1). Four excellent samples of these are in the collection, though the earliest one was made in the year 1610, almost 100 years after the invention of the watch.

Peter Henlein, or Hele, of Nuremburg, is generally credited with the honor of inventing the watch. He was born in the year



Fig. 3.

1542. He was the first man to substitute a spring to take the place of the weights in the clock and thus make the portable clock a possibility. Henlein employed a long steel ribbon tightly coiled around a central spindle to maintain the motion of the wheels. These portable timekeepers did not come into general use for a long time, but were reserved for wealthy people who showed a fondness for the novelty, which at first took the form of table clocks, for

WALTHAM WATCHES

FIFTY YEARS AGO

FRIDAY, APRIL 22, 1859.—The proprietors and workmen of the watch factory at Waltham were entertained by Gov. Banks at his residence today. About 200 men and women were present.

From Boston Advertiser, April 22, 1909.

The Waltham factory had existed five years. Here was the first successful effort to realize the dream of Dennison, father of American watch-making. Here was the first and only structure in the world erected for manufacturing pocket timepieces. Three hundred people were employed, the largest number ever assembled in such an enterprise. General Banks was proud of Waltham, where he was born and where he had worked as bobbin boy in a cotton mill. He found time, while Governor of a great State, to greet and encourage the operatives of this watch factory, because he believed that they were creating an imperishable industry. He lived until the word WALTHAM had symbolized the perfect watch in every country on the globe.

In that year, 1859, the total number of Waltham watches manufactured was 12,304; in 1906, the product was 855,000; to-day there are 16,000,000 in use. The Waltham factory was the parent factory. It is now the corner-stone of an industry that gives a livelihood to more than 100,000 persons in the United States. In 1859, it was the only institution of its kind here or anywhere else; every other watch factory came later. The Waltham factory is distinguished by its achievements as well as by its age. Waltham watches have always exemplified the highest type of watch construction, and public recognition of their superiority is attested by the highest awards at all the great Expositions wherever they have been shown.

The history of the WALTHAM WATCH COMPANY is the history of watch manufacturing on this hemisphere.

thes earliest watches were not carried abou on the person, but were usually placed upon table.

T iron watch (Fig. 2) in Mr. Heinz's collection is a good type of these earlier portable clocks, though probably somewhat smaller than the usual size at that time. This watch was made by Johann Sigmund Schr at Regen, Bavaria, in the 16th century. It is ornamented with brass and cut



Fig. 4.—OBVERSE.

n d has only one hand, the time being y the approximate position of this which corresponds to the hour hand present day. The very earliest s and table clocks are similar in form l though many show cylindrical metal chased with gold and at times with d lid, usually pierced, that the figures



Fig. 4.—REVERSE.

dial may be seen. They were often led with a bell, the bell being a relic the clock. The early clocks were used as alarms, as indicated by the an word *Glocke*.

As I have said, originally the spring was ight band wound about a pillar, but as soon superseded by the coil spring.

It does not seem necessary to give the history of the mechanical improvements which followed, but it suffices to say that the mechanical portion of the watch did not keep pace with the perfection which was reached in the construction of the cases. Few of these watches were signed by the makers, but most of the German towns adopted a distinctive trade or work mark which appeared on all their productions. Thus, Nuremberg watches show the letter "N" enclosed in a circle; Augsburg used a pineapple, Mayence a wheel and Berne in Switzerland a bear.

About the year 1690 the watches known as "the Nuremburg egg" appeared. This was a favorite pattern in Germany, and the one contained in the Heinz collection (Fig. 3) is an excellent example. It may be noticed that this watch has an ornamented swivel made in the shape of a pineapple, thus indi-



Fig. 5.

cating that the watch was made in Augsberg.

Though originating in Germany, the making of timekeepers soon extended to France, and by 1590 watchmaking became a flourishing art in France, but though these French watches were imported into England it was not until the very end of the 16th century that there is any record of English manufacture. In the Elizabethan period the elaborate display in dress extended to the watches, and watches of many fanciful shapes were worn by the beaux and bells of that period.

The majority of these were made at Blois in France, and though no examples in this collection were made in that city, the very elaborate watch (Fig. 4) made by Froment Menris in the early part of the 19th century, in which the case is cut from a single carbuncle in the form of a cockle-shell and the crystal-covered face is elaborately decorated in gold and enamel set with small diamonds, is a very good copy of the work of the Elizabethan period.

The forerunner of the carriage and the automobile clock was naturally the large portable watch to be carried in a sedan chair. The one in this collection (Fig. 5) has a *repoussé* silver case depicting scenes from the story of William Tell, with a pierced and engraved silver dial, made by Philip Votter in Vienna in the year 1763.

In the time of Cromwell there was a marked change in watch cases. Puritanism had its effect upon the elaborate ornaments of the Elizabethan period and the



Fig. 6.

cases became very plain, much as the majority of watches are to-day.

In the Napoleonic period the watches were much more elaborate. A beautiful example in the collection (Fig. 6) has an

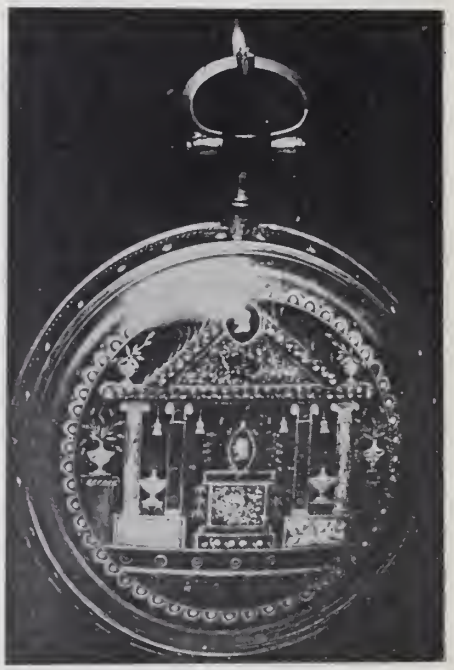


Fig. 7.

elaborately ornamented case carved in silver by Cochin, the scene representing Esther before the throne of Ahasuerus. At this time many of the watches were ornamented by famous artists, though the mechanical part of the watch was constructed by a watchmaker.

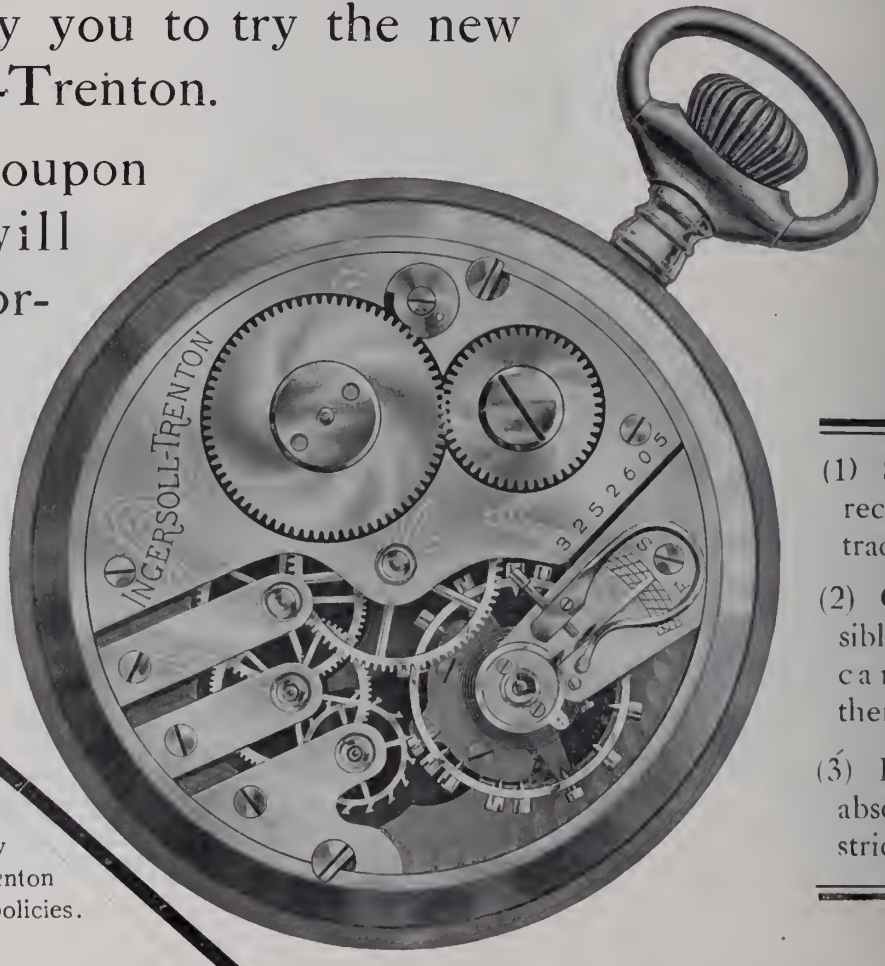
Switzerland also contributed some beauti-

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iul ecimens, and the enameled watch (Fig. 7) s with jargoons, made by Phillip Torot ot Geneva about the year 1790, is a notable xa ple in this collection. This watch has a d ble case, the outer case being of tor-ois shell *piqué* (that is, with an orna-

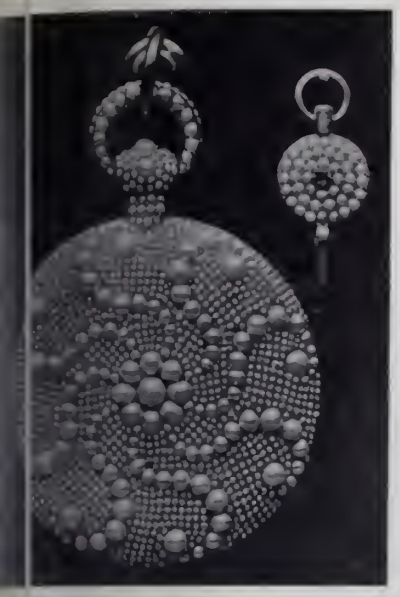


Fig. 8.

ion of silver pins driven through the . Another Swiss watch in the collec- ade between the years 1820 and 1825 Ete and Moynier (Fig. 8) has a case

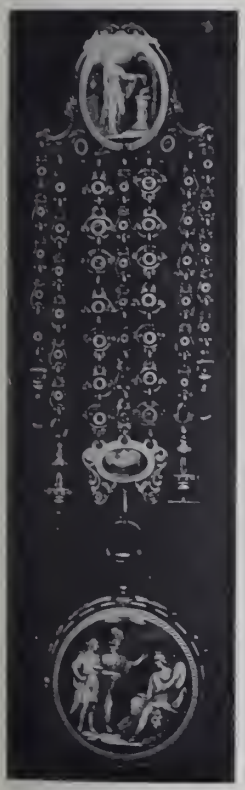


Fig. 9.

ely studded with pearls; the face is d of vari-colored gold and the figures th dial are formed by seed pearls.

h most interesting watch in the col- ol historically, is that which was formerly the property of Admiral Lord Nelson of the British navy. This watch, of English manufacture, is a repeater, with a fine gold case, on the back of which appear the letters "N" and "B" surmounted by a ducal coronet, which stands for Nelson's Neapolitan title, the Duke of Bronte. This watch also has an elaborately enameled upper case and a chatelaine with attachments for orders, seal, etc. (Fig. 9).

A small lady's watch made in Paris, enameled and set with pearls on both sides of the case, was formerly the property of the late Empress Dowager of China and was looted from the imperial palace at Pekin during the Boxer Rebellion (Fig 10).

Another piece looted from Pekin is a very large pair-case, silver gilt watch made by



Fig. 10.

Timothy Williamson, of Fleet St., London, in the year 1707. The outer case of this watch is beautifully enameled and elaborately pierced. This watch indicates the time, the day of the week, the day of the month, and has second and split second hand. It also contains a musical box playing two tunes (Fig. 11).

When New York's City Hall Clock Stopped.

CONJECTURES as to the cause of the stopping of the City Hall clock, in New York, at 3.50 P. M., June 14, were numerous. Among the reasons given why the much-looked-at timepiece had gone on strike were the 83 degrees of heat that suddenly beset the town, and the regretted absence of the clock's old keeper, etc. But the real cause was the rewiring of the tower by electricians, who designedly put the old clock to sleep so that it would not impede or hamper their work.

Extensive improvements have just been completed in the store of W. J. Gamm, 3 W. Main St., Madison, Wis. An addition of 30 feet has been added to the establishment and will be used for the display of cut glass. A well equipped optical department is located on the left of the cut-glass room.

Count Perponcher's Watch.

THE last photograph of the recently deceased first chamberlain and former royal Prussian court master of ceremonies, Count von Perponcher, shows the venerable nobleman, who had passed his 80th year,



Fig. 11.—OBVERSE.

holding in his hand a watch, the cover of which displays a peculiar design in relief. This watch contains, set in the gold of the case, the seven shot pellets that struck the Emperor William I. in the head when, on June 8, 1878, Nobiling attempted to assassinate him. They had to be removed by



Fig. 11.—REVERSE.

surgical means, and on the count's request the old Kaiser presented these souvenirs to his faithful attendant, who had the historical shot pellets set in his watch case.

E. R. Van Ostran, Uhrichsville, O., has purchased the fixtures and stock of A. J. Harris, New Philadelphia, who made an assignment some time ago. The purchase was made at the assignee's sale.

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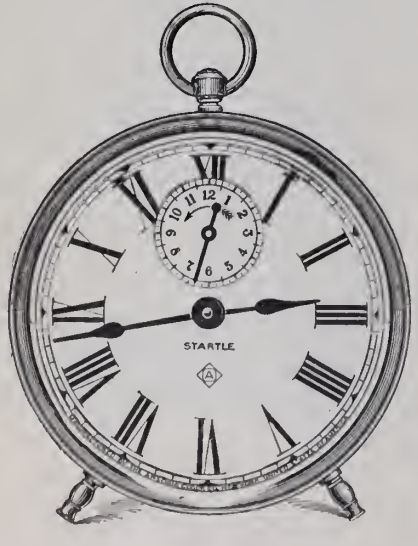
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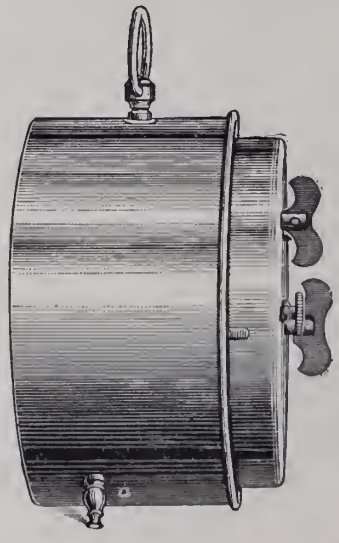
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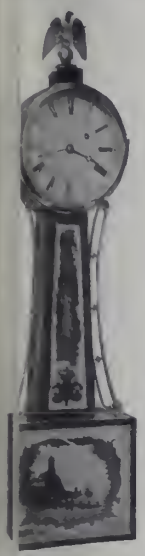
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Be ready for this demand, whether large or small, with watches that will successfully meet all competition.

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While different from all other o every respec the *BIG* difference is t never fails to do the best work all the It is a waste of time and money to us that vary in quality and cause repair j be returned to be done over at your ex

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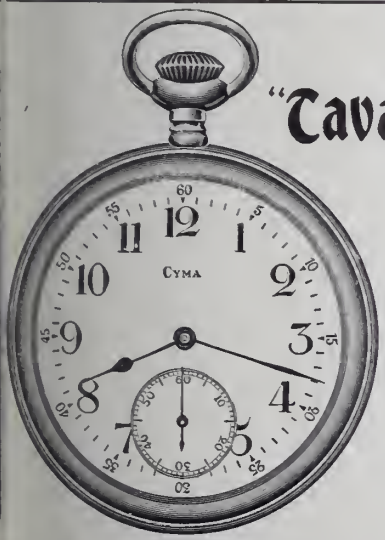
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They possess all the features required and are fully appreciated by the critical merchants to make a timepiece a satisfactory article of merchandise and,

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STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Original Jewelry Display During the Melon Season.

Prepared expressly for The Jewelers' Circular-Weekly.

MELONS are now popularly accepted as a symbol of something worth while, and therefore a melon window for a jewelry or novelty display is up to date and attractive, and is particularly appropriate for use in the hot weather period.

Another good point is that it can be inexpensively put together. A large sheet of stiff cardboard is rounded on one side, as shown in Fig. A, with a "bite" taken out at the top. Cover the "cut-out" partly with red plush and the lower section with green silk. If the cloth is considered too costly use red cardboard and make the "rind" effect by using green crepe paper. Of course, the first suggestion produces a much richer display card. Fig. B illustrates this step.

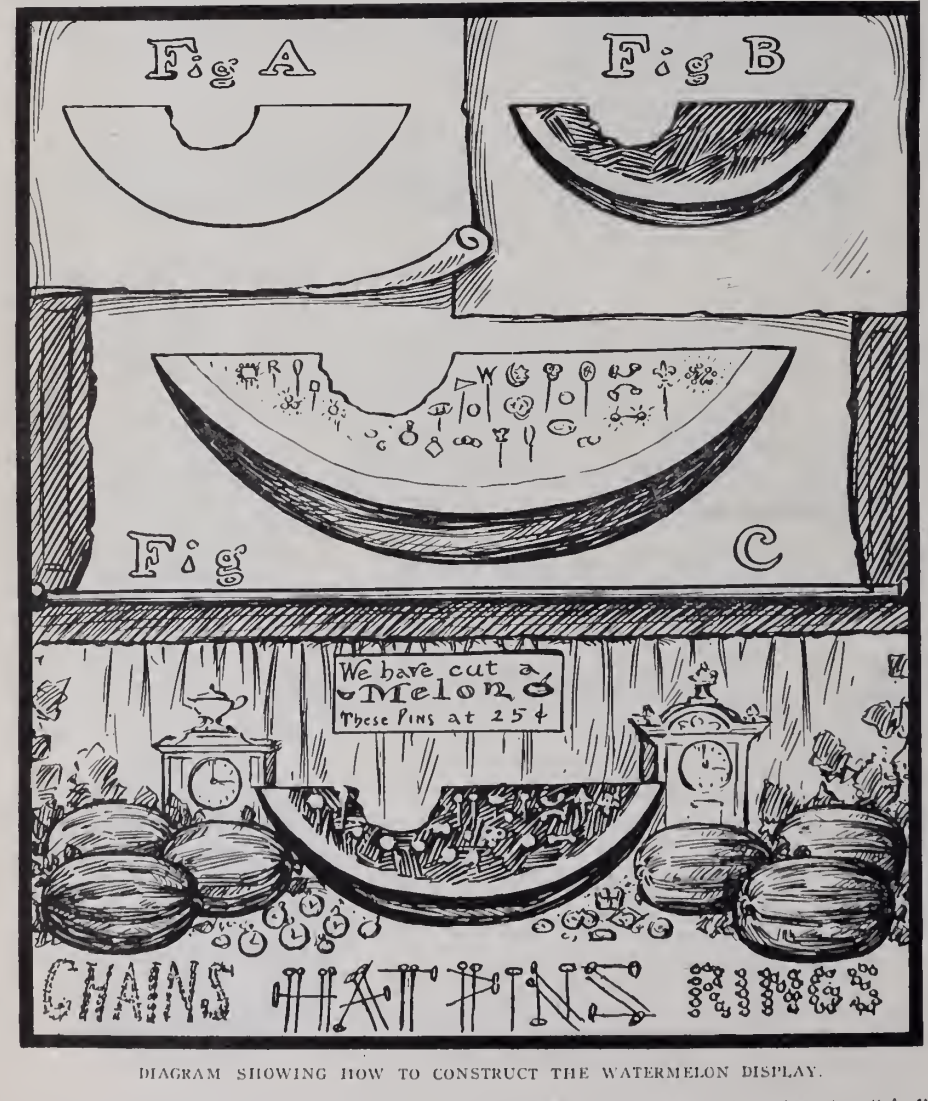


DIAGRAM SHOWING HOW TO CONSTRUCT THE WATERMELON DISPLAY.

Fig. C shows the melon c m small pieces of jewelry hung p "seed." The base of the win w draped with paper or cloth of a lg color, and surrounding the s (which is made of a size to c rresp your window) could be placed a melons of various sizes to give th ance of a field of melons.

Should real melons be difficult t cut out oval-shaped pieces f gr board and daub them with irreg lines. Small boxes placed b ck "cut-outs" will maintain them i slanting position.

If a full field of melons is desir a large window, use real melo s i ground and cut-outs in the r r bits of artificial vines could also tively laid in between the mel s

Small articles of various s advantageously shown in the f the window. Arrange diff nt little groups with price ticke s Signs to match display could m

We've cut a melon! *These* at 25c.

Pluck a pin—at a quarte

Melons—that's what they ar *yours* for "*two-bits.*"

25c. a slice—for these nove s

These pins at 40c. are "juicy

We "*bit off*" more than w "chew"—therefore sell as s

The Successful Store.

THE successful stor is so reasons—the location is m able—the shop is arranged up t is completely equipped for and d clusively to that line of merch which it makes a specialty

Its methods are distinctive and istic of the proprietor and his hel No misstatements are tolerated

Everything is systematized in that will facilitate the serving and prices are uniform.

Every means is used to make feel satisfied. At the same time of displeasure is shown when not purchase.

...prekeeping Department.

...mer Time Schemes for Enlivening Business.

...te expressly for THE JEWELERS' CIRCULAR-WEEKLY.)

...ntinued from issue of June 16.)

...NEWSPAPER advertisement of mod...ate size would not be a bad idea, ...g to the prevalence of that "dull ...n" myth, cheaper rates, more promi... ...ce and other advantages are obtain... ...his line also during that period.

...part a little from the beaten path ...ht offer a nicely jeweled trophy, ...umber of miniature ball and bat ...s, or a tennis racquet and ball or ...or some similar conceit, to the most ...al baseball team composed of local ... or the tennis champion of the ... etc. The awards should be made ...arly Fall and the trophies should ...hibition in the meantime.

...r scheme would be to present a ...g, spoon, cup or some other simi... ...et to every baby born in your ...ard or town during May, June, ... August. This is a bit out of the ... but it would be a very effective ...of letting people know you had ...rticles for infants, and unless your ... different from the average Ameri... it would be a comparatively cheap ...ment.

...ings are more frequent in the Sum... ...ifts suitable for such occasions ...e prominently featured. Commenc... ...or schools and colleges are also a ...f this period; class pins and other ...velties could be brought to the at... ...f the scholars.

... clubs want pins and members of ...want buttons in time for their ... and conventions. The majority of ...nts are scheduled for the Summer. ...ly is out-doors and almost every ...time to observe and is glad of an ...o stay out in the air. Consequently ...o shows are more valuable then than ... they are examined at leisure and ...ca... compared with others in the same ... alert to the extra possibilities for ... development that present them... ... midsummer and work harder than ...to create business.

...e to Summer trade some of the ...usually reserved for the holiday ... Why not advertise "Holiday ... Select Now," and say that on a ...initial payment goods will be re...ed and delivered when desired. The ...r could make a weekly payment ...ange it so that by the holiday sea... ... purchase could be fully paid for. ...ouncement of this kind would prob...act a great many salaried workers ...d paying out lump sums around ... as a bit of a strain.

...tore would not adopt all of the sug... herewith offered, but many of these ...n be developed into schemes suit... any firm. Minor details are, of ... changed to meet local conditions.

...ovel showing might be termed ... Dollars," and arranged to illustrate ...e dollar will buy. Get a number of ...e-dollar bills, a few silver dollars and, if possible, a few gold dollars. Lay these dollars as price marks on various articles. These price marks would have to be removed at night and replaced each morning, but money shown in a window has a strange fascination for people and always attracts attention, especially if one offers good values in this dollar sale.

Pictures of foreign cities are comparatively easy to obtain nowadays, and another interesting showing could be arranged by exhibiting such photos at the same time with goods brought from these foreign lands. The combination is a trade winner, as it holds attention.

(To be continued.)

The Store of J. M. Coffman, Salisbury, Mo.

THE business advantages to be derived from having a "city store" located in a country town seems to be enjoyed to a greater degree in the West than in the more thickly populated East. J. M. Coffman, Salisbury, Mo., a town of less than 2,500 inhabitants, has a long established business which occupies the store shown in the accompanying illustration.



INTERIOR VIEW OF THE STORE OF J. M. COFFMAN, SALISBURY, MO.

The store, which is 25 x 50 feet, with a workshop in the rear, is well lighted and has paneled side walls. The cases are of mahogany, supported by white enameled standards. The repair bench is surrounded by a cashier's cage, while the safe occupies a point in the rear with the proprietor's desk nearby.

Epigrams of Energy.

UTILIZE every minute.
Systematize your hours.
Don't dodge daily duties.
Change window shows weekly.
Special monthly sale of slow stock.
Endeavor to increase yearly profits.
Be active and accurate always.

Be Prepared.

EXPERIENCE teaches us that one of the most essential elements of every successful venture is being prepared to handle properly whatever business one can anticipate as prospective.

Being prepared includes careful selection of stock, convenient placing of it with a view to proper display and also having it so arranged that salesmen can show it without delay. Thorough knowledge on the part of clerks, not only as to prices but regarding quality of wares, is an important requirement.

Seasonable goods should always be exhibited and advertised a few weeks prior to the period for which they are suitable, and special local events should always be recognized in some manner. Dealers should cultivate the acquaintance of traveling salesmen representing reliable firms and always manage to find time to inspect sample lines, as it means a great deal to be posted thoroughly all the time and to be in touch with up-to-date people.

Whether you are a successful dealer depends largely on your own efforts, and no one factor will contribute more to a merchant's ultimate success than being so equipped that when customers favor him with their patronage he can serve them satisfactorily.

Many a retailer discouraged by lack of business would do well to study his own methods and compare them candidly with those of his successful competitors. Time thus spent will be of great practical value in preparing him for that increase in the volume of his sales, which is sure to follow any intelligent effort.

Use your brains in running your business; don't be a machine, but guide your business as carefully and watch it as closely as you would an expensive bit of machinery and you will find an improvement.

C. DORFLINGER & SONS

36 MURRAY STREET

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Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

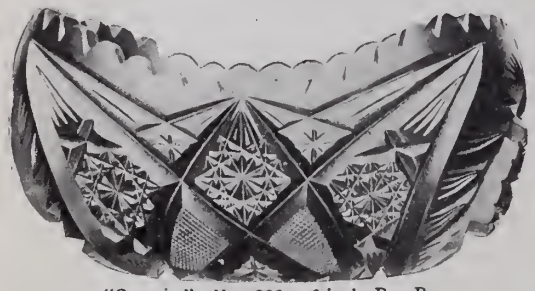
Pacific Coast Agent—A. I. HALL & SON, INC., Jewelers' Building, San Francisco.
Canadian Agent—JAMES A. PITTS, 179 St. James Street, Montreal.

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THE BERGEN CUT GLASS CO.

We are manufacturers of **First Quality Cut Glass. The Bergen Trade-Mark** stands for strictly **High Grade Cut Glass** at moderate prices.



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Is a publication of real practical v[alue] it truthfully illustrates those line[s] merchandise; best adapted to the r[equirements] of the *Jewelry Trade;* its reliabili[ty] unquestionable.

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With implicit confidence you can[not] it when ordering goods; it insures [you] against deception; remember, for [every] dollar's worth of merchandise you [buy] you are obtaining positive, intrinsic v[alue]

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Mammoth Wholesale Jewelers
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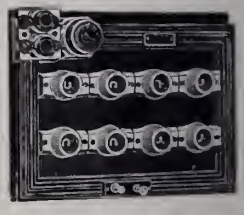


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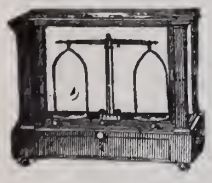
A neat, co[mpact] arrangement va[rious] rious sized [tops] for giving a [wide] range of [shades] The best Je[welry] Houses have [used] this Boar[d] for years for str[ength] and colorin[g] gives every sa[tis]faction. For [prices] current only

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HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

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LEMAIRE FIELD GLASSES

Best in the World. Used in the Army and Navy.

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NEW CATALOGUE upon application to any JOBBER 37 MAIDEN LANE, N. Y.



All Genuine Glas[ses] Bear This Mar[k]
Large Variety in the Latest Styl[es]

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares. Fancy Goods and Kindred Lines.

PORCELAIN DECORATION, PAST AND PRESENT.

e manufacture of porcelain, as in amics generally, the nature of the lays an important part, whether it is ed, as in the case of stone ware, to n originally porous clay mass dense pervious to water, or as in the case a, to give to the clay, already made y the sintering process, its beautiful g surface. It is only natural that hould always have been an effort to e luster of the glazing an aid in the ion and to harmonize the colors by of this transparent coating. Cer- such aesthetic attempts have had nfluence upon the development of glaze painting than the practical con- on that the glazing protects the deco- from mechanical or chemical injury, technical reason that objects thus ed leave the oven finished, not need- be burned again.

Chinese brought under-glaze paint- high stage of development as early 15th century. Their favorite color- stance was cobalt, which, mixed with y, gives a beautiful blue, varying in with the proportion used. Red came later, and the Chinese porcelain of that day contented himself with wo sharp-fire colors. He covered the surface of his porcelain vessels with arabesques, interspersed with dots of e precious stones in a setting. Be- he liking of the Chinese for a rich e style of decoration, another cir- nce contributed to make this manner ting the favorite one, namely, the re nature of the clay. This was made n impure mass and was consequently re white, but had a decided grayish owish tinge. It is easily conceivable e Chinese decorator tried to cover as of the surface as possible, especially lue and yellow, being complementary make white, and a yellowish por- decorated with rich blue looks whiter , really is.

since Chinese porcelain was brought tern Europe, first by land, then by ere have been attempts to imitate it. alians were very prominent in these ts, but not especially successful. They great progress in the manufacture olica ware, but they departed farther arther from their Oriental models. eir ceramic masterpieces, which will r excite the admiration of collectors, reated by methods original to them- The Dutch had more success. They practically controlled the sea trade with China in the following century, and while they did not get as far as making genuine porcelain, their delft ware was hardly to be distinguished in outward appearance from the Chinese porcelain which it imitated. The under-glazing colors were almost more intense and lustrous. The delft faience is made from a yellowish mass, a mixture of different clays, over which is an opaque white tin enamel glaze. Upon this glazing, lying in pulverized form upon the clay, already once burned, the artist paints his design, and then a kind of over-glazing is applied, consisting of powdered glass which melts into a delicate film of glass, whence the ware derives its mirror-like luster. The decoration of the delft ware was, of course, much influenced by the school of Dutch painting then flourishing, but besides this the influence of the East Asia porcelain painting is also perceptible. The shallow dishes so often seen in illustrations clearly exhibit the Chinese plant-motives found upon old Chinese ware. Later the delft faience decorators were not satisfied with the blue alone, but added other colors, especially red and gold. But among the colors used under the glazing, or in it, as we must say of the delft ware, blue is always the most prominent.

In Germany the 18th century marks the height of faience manufacture. The brilliant success of the delft manufactories had its part in causing the establishment of similar ones in Germany, both by princes and private individuals. In Meissen a porcelain clay was discovered almost equal in value to the Chinese. The manufacture of china must necessarily be profitable, and it was tried everywhere. Where real china could not be made stone ware took its place. Among the many stone ware manufactories the one at Bayreuth, founded at St. Georgen am See in 1720, stands in the first rank on account of its extent and artistic importance. The east Asian style of decoration was prominent here, but the Bayreuth workers were fond of adding, besides plants, animals. And it is very probable that, aside from the prevailing taste of the period, an influencing circumstance was also the desire to conceal the yellowish surface or to make it look whiter by the use of the complementary blue.

In Meissen the blue, as under-glaze color, also played an important rôle, so much so that by the name of Meissen table ware we understand that kind which has the so-called "onion pattern" in its decoration. Karl Berling, in his "History of Meissen China," says of this pattern: "It has, to be sure, really nothing to do with the onion, for the fruits which adorn the edges must be characterized as Japanese peaches or pomegranates. Some of the latter fall open, showing the seeds. In the oldest style they seem to be turned inward, then inward and outward. Besides these, peonies and curious-pointed leaves appear. In plates the connection between the rim and the center was often made by a circle of flowers and rings, strictly conventionalized. The center of the plate has a large aster and a twig with leaves and blossoms, called by the Japanese 'Schakiako,' with a bamboo rod curling around it." In the case of the Meissen china, at least in its beginning, it was not undesirable to conceal the defects of the clay itself by lavish decorations.

The onion pattern was later, especially in the second half of the last century, much imitated in private factories, and is still made. The pattern has, to be sure, been much modified by leaving out details here and there for the convenience of its manufacture or to give it a lighter appearance. In the technical processes, methods have been introduced which make the sketching of the complicated design easier, so that this pattern has become less and less expensive.

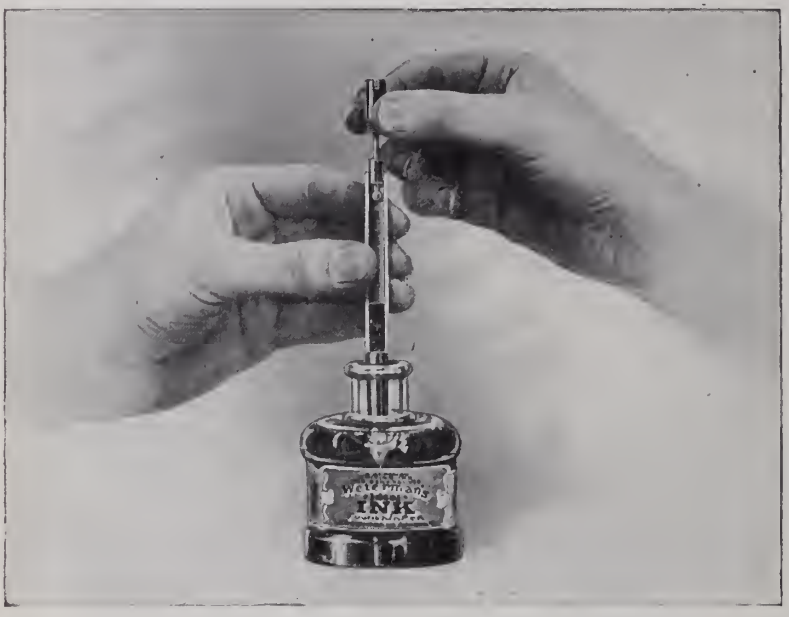
This circumstance, the cruder execution inseparable from lower prices, and also a certain aesthetic prejudice against the covering of the surface with decoration, have of late years combined to make the purchasing public turn away from the old onion pattern. The German china manufactories responded to this changed feeling by producing rim decorations in both muffle and sharp-fire colors. The technical signification of this can be given in a few words. The center of the plate, its mirror, as it were, remains here undecorated, and consequently the smallest imperfection is at once perceptible. The tiniest black speck caused by the presence of iron in the mass, every bit of fire-brick which may have fallen upon it while in the fire, the least defect in the glazing—all these have a detrimental effect. Besides this the under-glazing colors shade differently according to the degree of heat to which they are exposed. The china must be burned very carefully, and similarly decorated pieces placed in the same part of the oven, so that all pieces belonging to the same set may be alike.

These difficulties as well as others equally important have been overcome by the German manufactories. It seems certain that this ware, with its sharp-fire decorations, uniting beauty with durability, will long enjoy the favor of the public.

Waterman's Ideal Fountain Pen

Pump-Filling

A Self-Filling style of perfect action, without any complicated parts.
Of the highest quality and finest manufacture, which the trade-mark guarantees.
In all the plain sizes and Silver Filigree.
There are no soft rubber parts to be affected by acids in the ink.
The pump-filling pen is filled without the use of a dropper, by simply unscrewing the butt end of the holder, and, after inserting the pen point in ink, slightly oscillating the small



Operation of Filling

plunger. The ink is drawn up into the barrel. When filled, the end may be readily screwed on again. The same operation, using water, cleans the inner parts of the pen. The small slot at the butt end permits a coin to be inserted for use in unscrewing the part easily. Made with all styles and sizes of gold pens, and fitted with the superior Spoon Feed.

The wide range of styles in which Waterman's Ideals are made permits any and every demand to be fulfilled with a make well-known and time-tested, and which the trade can recommend fully. Send for Catalogues.

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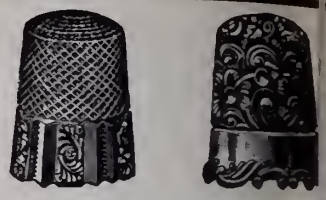
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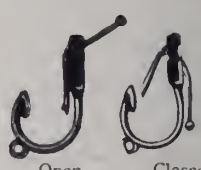
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Bureau of Labor's Statistics as to Lung Diseases Among Jewelry Employes in the State of Rhode Island.

VICTIMS of diseases of the lungs and respiratory organs were 30.3 per cent. of the male employes in Rhode Island 10 years from 1897 to 1906. This is declaration in a report of the Bureau of of the Department of Commerce and at Washington just issued. These are given in a pamphlet dealing "industrial dust" as cause of tubercu- and other lung diseases.

It is shown that 80.9 per cent. of the who died in Rhode Island during period died from such lung diseases. furnished 30.3 per cent. Rhode Is- figures are used in the pamphlet be- it is the stated no other State fur- figures suitable for comparison and ion in such writings. Over 250 pages evoted to the analysis of the dust ce in connection with deaths of op- s in the various industries.

pamphlet deals specifically with, s figures are based on, cases where st is inhaled by persons regularly yed in working upon or in the room rticles of general use, which give off o-called "industrial dust." "Indus- alust" is defined in the report as "min- metallic and vegetable fibre dust, in- g all the fine solid particles which are n off from various substances in the s of manufacture of treatment of ar- in common use in daily life." Among are enumerated pearl and ivory. The says:

e jewelry industry has attained to arge proportions, constituting one of ost important industries in Rhode . During the 10 years ending with he number of deaths of jewelers re- l was 557 from all causes, and of this r 173, or 31.1 per cent., were from culosis and 51, or 9.2 per cent., from respiratory diseases; of the total lity, therefore, 224 deaths, or 40.3 ent., were from diseases of the lungs ir passages.

corresponding information is avail- or other States, but in Massachusetts vestigation was made in 1907 into gyiene of this trade under the direc- f the State Board of Health, the re- of which, however, were rather in- sive. The opinion arrived at regard- the relation of this employment to was a rather favorable one, it being that in general the appearance of mployes 'is healthy, and many who followed the industry for 20 years or speak of the work as being entirely stent with good health.'

'his favorable opinion, however, may lled into question in view of the very proportionate mortality from tuber- s among jewelers and others em- d in the jewelers' trade. In amplifi- n of the previous reference to the e Island statistics it may be stated during the half century ending with there were 1,252 deaths of jewelers ded, of which 480, or 38.3 per cent., from consumption. There were also eaths from pneumonia, 18 from asth- nd bronchitis, or a total of 46.2 per cent. from all diseases of the lungs and air passages in the mortality from all causes."

Interest in Industrial Education Beginning to Be Shown in the West.

THE very successful convention of the National Society for the Promotion of Industrial Education, held in Atlanta last November, has aroused great interest throughout the Union, particularly in the west, where it is expected that the third annual meeting will take place. Competition is keen between Columbus, O., and Milwaukee, Wis. Both cities desire to entertain the delegates.

At a joint meeting of the trade school and course of instruction committees of the Milwaukee School Board it was recommended to report favorably to the board for the establishment of a trade school for girls.

A new branch of the National Society for the Promotion of Industrial Education has just been formed in Indiana, at which the following officers were elected: President, A. C. Atkins, Indianapolis; first vice-president, Robert J. Aley, State Superintendent of Education, Indianapolis; secretary-treasurer, John A. Lapp, Indianapolis. Others present at the meeting were: W. D. Stone, Robert Hall, Dr. S. C. Dickey, F. W. Cooley, Major Rosencrantz, W. W. Black, J. L. Ketcham, Charles Moores and Dr. E. A. Rumely.

Dr. E. A. Rumely, La Porte, Ind., recently wrote: "During six years of study and travel in Germany I was astonished at the wonderful industrial development that is in process there. My own experience in business in the United States made me keen to know the grounds for the superiority of the Germans in manufacture. I tried to ascertain the cause of their steady progress in the world's markets. I saw that excellent *trade schools* made their workmen so efficient."

At the coming convention of the National Education Association Prof. J. C. Monaghan, principal of the Stuyvesant Evening Trade School, New York, and secretary of the National Society for the Promotion of Industrial Education, will discuss "Industrial and Vocational Training in Its Relation to Manufacturing Interests."

Navy Department Invites Bids to Supply Clocks, Flat Ware, Etc.

WASHINGTON, D. C., June 16.—The Navy Department is inviting proposals for 144 small clocks, with second hands, to have inscribed across the dial "U. S. N. M. D.," for the use of the Naval Medical Supply Depot, Brooklyn, N. Y.

Also at the same time and for the same department the following proposals:

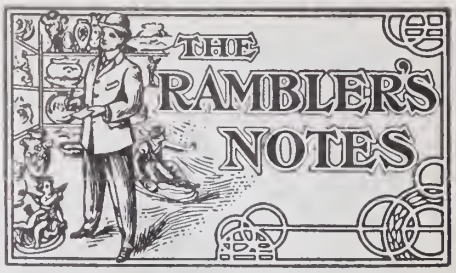
For 12 table forks, stamped "U. S. N. M. D."

For 12 table knives, stamped "U. S. N. M. D."

For 12 tablespoons, stamped "U. S. N. M. D."

For 12 teaspoons, stamped "U. S. N. M. D."

For 10 gross smoked glass spectacles, three shades.



CALENDAR PLATES IN MANY STYLES

CALENDAR plates are proving to be popular with jewelers who are looking for attractive novelties in china ware. The calendar is arranged about the edge of the plate and the different months are encircled or entwined with floral decorative schemes. These plates are shown in a variety of styles, in one of which the calendar months are arranged in the form of a horseshoe, within which is a landscape or marine view. In this plate the horseshoe is surrounded by a circlet in color, and about the rim of the plate is a flower design in repeated effect. Another attractive design shows a plate bearing the calendar in a square near the center of the plate, while at one side is a mass of flowers, which overhang the calendar. Still another idea shown in the decoration of these plates has the calendar months grouped into four collections of three months each at opposite sides of the plate and surrounded by attractive floral patterns, leaving the center of the plate entirely plain and free of decorative effect.

*

NOVELTIES IN CLOCKS

AT a recent exhibit of clocks made by Theodore Kuehl, Chicago, at the Astor House in New York a number of new and attractive novelties were shown which should appeal to the enterprising jeweler. The line of Black Forest cuckoo clocks is larger and better than ever before, and contains many artistic examples. A unique novelty in an alarm clock shown by this firm has a balloon-shaped dome which contains an alarm attachment. Another catchy novelty is a small desk clock suspended in a copper arch. A clock practical for the school room is surmounted by a globe of the world which revolves with the mechanism of the clock. Around this globe is a circle of metal so arranged that, the time being known at a given place, the time at any other point on the earth's surface can be easily ascertained.

THE RAMBLER.

A patent safety crucible, for which numerous advantages have been claimed, has been marketed by the American Oil & Supply Co., of Newark, N. J. It is a combination of black lead and sand crucible and is claimed to have the strength of both combined and the advantages of either one. The outside is covered with black lead and the crucible resists chemicals and fluxes used in melting. It is similar to a sand pot and resists the heat, it is claimed, as effectively as a black lead pot. The crucibles are made in different sizes, ranging from three to 11 inches high.

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20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

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12 K. 58c. " "	18 K. 82c. "

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Regarding the thickness it is **most important** to not only state the number, but also the name of the gauge you a using, as there are 13 gauges and no two alike. The most used by us is the Brown & Sharpe **American Standa** but we will fill your order from any one by stating which you use.

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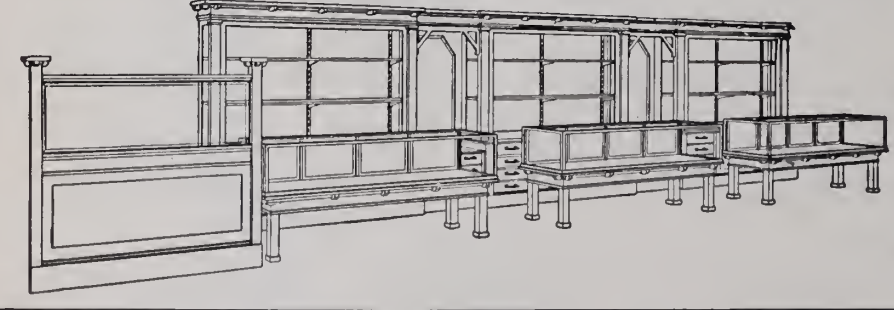
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WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2291.—**Clock Watches**—*What are clock watches?*

ANSWER.—Clock watches are different from repeaters. They have two trains of wheels and mainsprings. Both are wound by the same keyless work—forward winding one spring, backward winding the other. As the watch strikes all the hours of the day continuously, they both run down together. To make these watches run, a slide is moved a little only. It releases a small lever inside and releases the striking train, which then runs and records the last hour, etc. The slide does not wind up a spring as in a repeater, but only liberates a small catch. Clock watches have very complicated pieces of mechanism, which look to the uninitiated like a mass of cogs, levers and racks. But to a man who has thoroughly mastered minute repairing work they will present no difficulty. The great thing in cleaning them is to keep the spring with its lever or rack and all parts with their pieces. To pinion and clean each part as it is put on and see that it will free, and to oil all contacts of parts with their springs; to look out for dots on cogs and racks, etc., and be careful of oiling; to leave all flirting pieces dry, so that they cannot be fixed by oil. This is especially true of the mass of pinions, etc., on the squared axis of the striking wheel. There are several flirting actions there, and oil will be a fruitful cause of trouble. Some very old watches have belts instead of cords. These, of course, take up much space, and in modern watches would not be tolerated.

QUESTION No. 2292.—**Resist.**—*Kindly let us know what substance can be painted on gold jewelry which has to go through two or more different solutions which contain acid, etc.* *S. & W.*

ANSWER:—If the above question is correctly understood, a formula for a resist for protection is wanted. This is used to protect one metal while another metal is deposited on the unprotected parts. The resist is made by dissolving two parts of Syria asphaltum and one part of beeswax through benzine to make a thin paint. A small brush is needed to paint this on; let dry and proceed to deposit in a cold solution. Cold solutions can be worked, if rich, in metal. If a warm solution is required the painted pieces must remain only long enough to be colored, and should be removed before the resist dissolves. The resist can be removed by immersing the pieces in turpentine long enough to dissolve the paint. The turpentine can be removed by hot potash or by washing in soap, warm, soap water.

The Production of the "Barbedienne" or Dark Brown Finish on Metals.

(From the *Brass World.*)

BROWN finishes on metallic surfaces are now very popular and goods with this color find ready sale. The finish is a pleasing contrast to the somber black or the gaudy lighter colors. The French have always led in the production of artistic finishes and the attractive browns which have characterized many of their metal wares have always been the envy of art metal manufacturers. While there are many shades of brown that can be produced on metal goods, the one known as the *Barbedienne* brown is by far the most pleasing. It is the one which has a dark brown color with a slightly reddish caste. It is applicable for all classes of goods, either of solid bronze, brass, steel or iron, or soft metals.

Contrary to the usual belief, the finish is quite simple to produce. It is done cold, and applied with a brush so that no dip is required. This fact renders the process useful in applying the finish to large work which is difficult to treat in a dip. It is not expensive, although slightly more so than the simple liver of sulphur treatment, but the latter can scarcely be taken as a comparison as it is the cheapest known finish.

Upon solid brass, sheet-brass, bronze and copper the finish is applied direct. Steel or iron, spelter and the soft metals must first be given a good heavy deposit of brass, bronze or copper. The brass deposit is preferable as it gives the best color tone. It must be borne in mind that, in giving these metals a deposit for the production of any finish of this character, where there is always a slight corrosion of the metal, a fairly heavy deposit must be put on or the base metal will be revealed after the operation of coloring has been completed.

To produce the *Barbedienne* brown finish, three materials only are necessary: Red sulphide of antimony, aqua-ammonia and a soft brush.

The red sulphide of antimony is that produced by precipitating a solution of antimony, such as the chloride of antimony or tartar emetic, by hydrogen sulphide gas. It is preferable, however, to purchase it and when this is done, care should be taken not to obtain the black sulphide as this will not work. The black sulphide is made from stibnite, a sulphide of antimony found as a mineral in nature. It is unsuitable for this purpose. The red sulphide is the material that must be used, and it should be fine and dry. The ammonia used is ordinary aqua-ammonia of commerce and should not be too weak. As the commercial grade is usually so strong that it is disagreeable to use, a small quantity of water may be added to it if desired to lesson the smell. Any kind of soft brush will answer as the mass is painted on the surface of the metal to be colored.

The metal to be colored should be clean and bright. The preparation must be as thorough as though it were to be electroplated. If greasy or stained, the color will be uneven. Solid brass or bronze work can be dipped or otherwise treated, and plated work can be colored immediately after it has come from the plating solution. The only requisite, therefore, is that it shall be clean and free from discoloration.

The red sulphide of antimony and the aqua-ammonia are mixed together to make a rather thin plate so that it can be evenly and thinly spread over the surface of the metal. If too thick more sulphide of antimony is used than is necessary and the coating is apt to be uneven. To be right, the mixture should spread about like thin paint.

The mixture of the red sulphide or antimony and ammonia is spread over the surface evenly and allowed to dry off. If the article upon which it has been applied is placed in a warm oven, like a lacquer-oven, the drying is hastened and the color seems to form rapidly; but it may, if desired, be allowed to take place in the air.

When the surface is *completely* dry it is covered with a red coating of sulphide of antimony. This is now removed by brushing the surface with a bristle or tampico brush. When the red powder is removed, the dark, brown color of the *Barbedienne* finish is revealed. When all of the powder has been brushed off, the surface may be lacquered or waxed as desired. A flat lacquer gives the best appearance to goods of this character.

Yellow brass seems to give excellent results when treated in this manner. Copper takes a slightly darker shade. Bronze has a shade intermediate between the two.

Some of the treatises on metal coloring recommend the use of powdered bloodstone with the sulphide of antimony, but experiments have shown that it is useless material and that there is no difference in the results when it is not used. Bloodstone is an oxide of iron which is not dissolved or even attacked by ammonia so that it is an inert substance. The use of sulphide of ammonia instead of aqua-ammonia is also given in treatises on coloring, but this, too, has been found to give inferior results to the ammonia and is more difficult to use and obtain. The use of the red sulphide of antimony and aqua-ammonia is all that is necessary.

For ordinary electroplating, a bronze solution should contain copper and zinc for producing a bronze deposit. It works better than one of copper and tin and is cheaper. Unless for some special work, tin is rarely used in a plating solution. The usual bronze employed for hardware and similar classes of goods where a bronze deposit is put upon steel or cast-iron consists of nine parts of copper and one part of zinc.

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The set consists of handle and blade box, either triple silver-plated or 14-k. gold-plated. The pocket case is of gold, silver or gun metal — plain polished or richly engraved in Floral or Empire designs. It is so neat and compact that it will fit like a card case in the waistcoat pocket or slip into the side of a travelling bag — *the blades are fine.* Prices, $5.00 to $7.50.

For the special use of the jewelry trade, the Gillette Company has designed a tray lined with purple velvet, size of the regular watch tray—contains wells for twelve razors. These trays are made in various hardwood finishes to match the store fixtures and are shipped free of cost with the initial order for a dozen razors. Aside from the sales of the razor, the business in blades is a steady income for a store.

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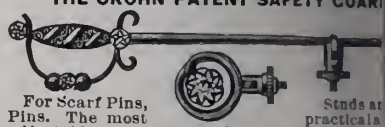
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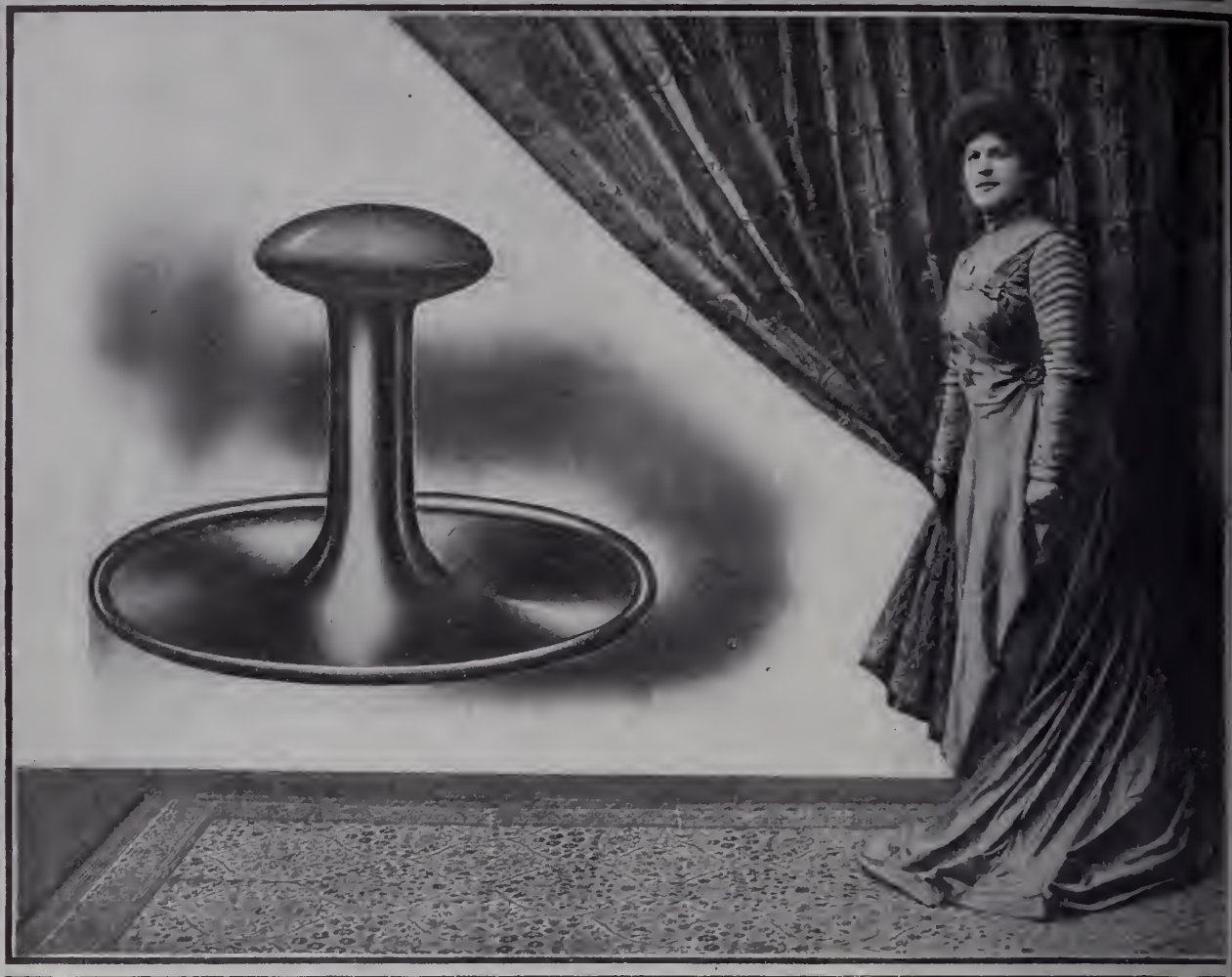
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The Jewelers' Circular
Publishing Company

11 John St., Corner Broadway, New York.

Entered as second class matter at the New York, N. Y., Post Office.

41st Year. WEDNESDAY, JUNE 30, 1909. Vol. LVIII., No. 22.



Large Rosewater Basin, Silver Gilt, by Kellerthaler, Early XVII. Century.

(*See Text on Page* 51.)

Alvin Deposit Ware



In the heat of the Summer nothing is so refreshing as a glass of cool water or well made lemonade, and if served in clear crystal glass, ornamented with Alvin Silver Deposit, its value is enhanced—appeals to the taste.

We are showing an assortment of patterns in water and lemonade sets, pitcher and glasses to match, both in floral and scroll designs, at extremely low prices. Write for particulars and prices.

ALVIN MFG. CO.
Silversmiths
New York

TRADE MARK

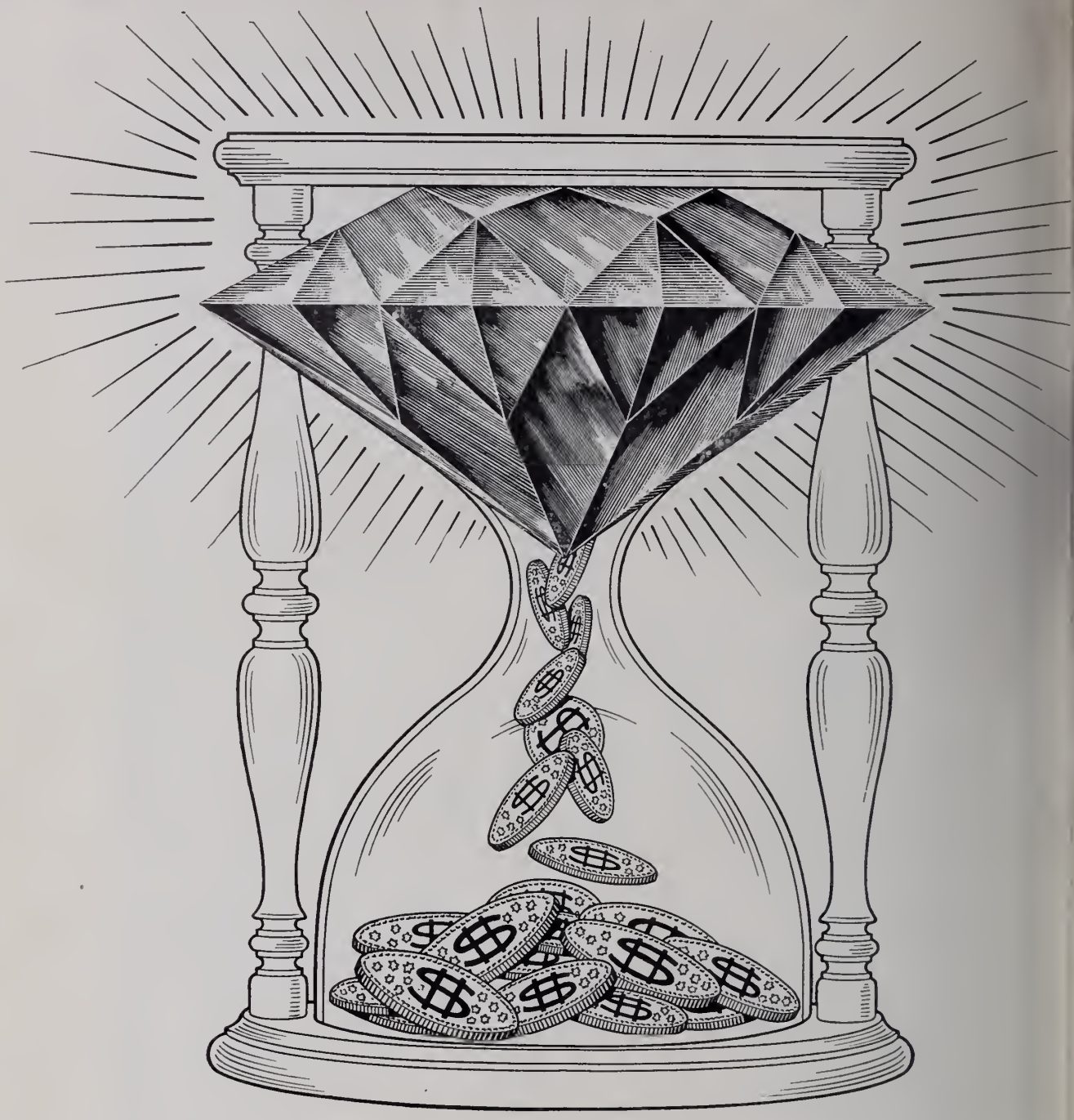
Winning on its Merits!



Far above them all, the name of FAHYS is carried over the world owing to the superiority of FAHYS GOLD FILLED CASES.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



There is Good Money in Our Diamonds

Being actual cutters, we can sell for less than others charge for diamonds of equal quality. Buy your diamonds right and they can be readily sold at a good profit.

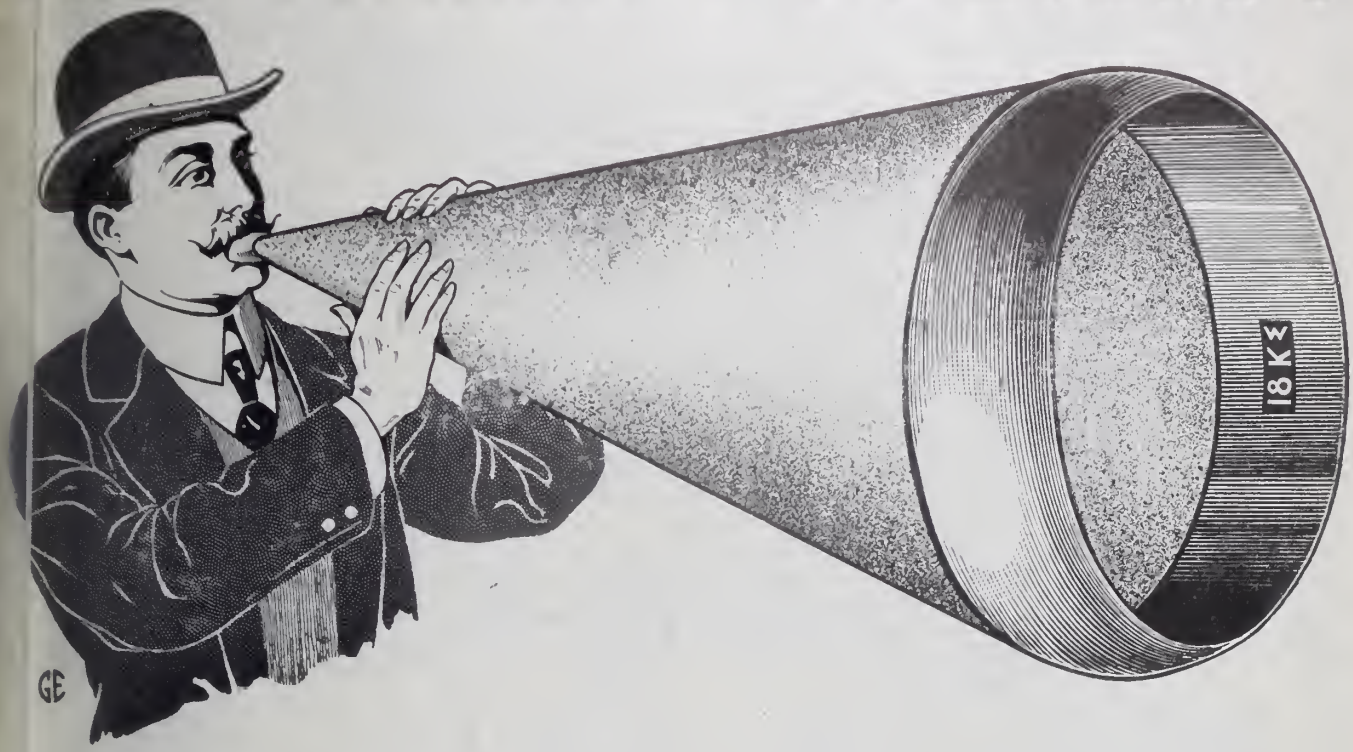
J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Rubies, Emeralds and Sapphires

2 Maiden Lane (Corner of 170 Broadway) New Yor

PROFITABLE PUBLICITY



Proclaiming Our Position

Our product possesses a priceless prestige, for proper proportion, plump percentage of purity and perfection of polish.

J. R. WOOD & SONS

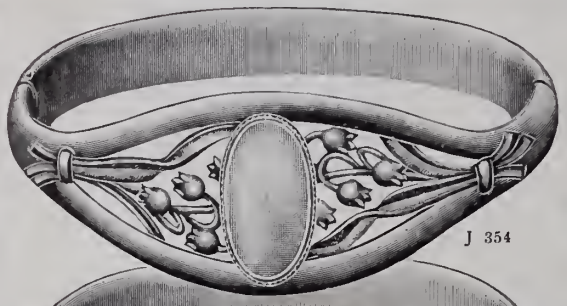
Wedding Ring Makers

2 Maiden Lane (Corner of 170 Broadway) New York

S. O. BIGNEY & CO.

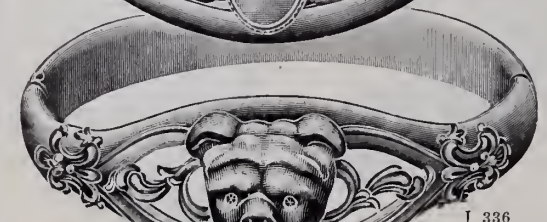
Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains

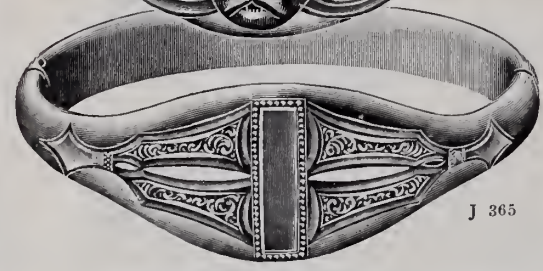


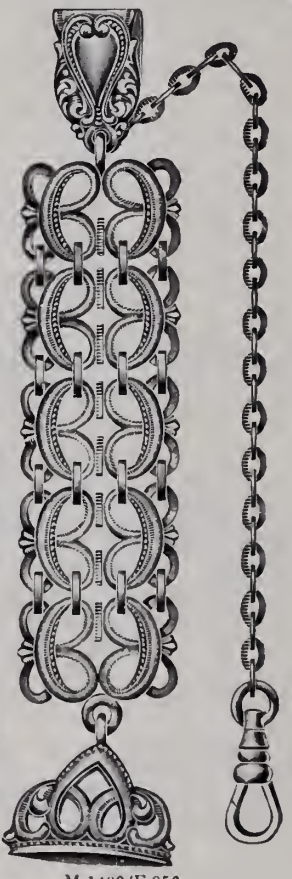

J 354


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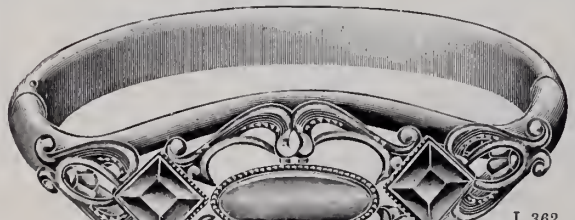


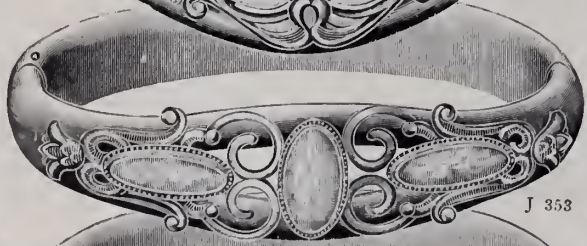

J 336

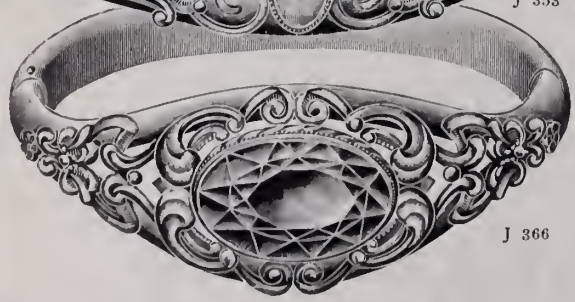

J 365


M 1409/F 856

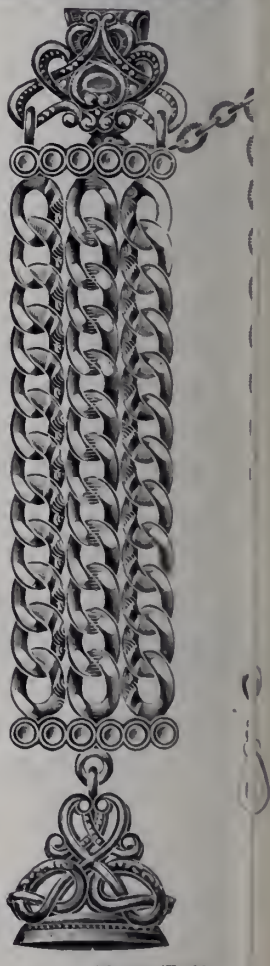
We Originate


J 362


J 353


J 366

Since we originated the spread top bracelet, about two years ago, we have had an enormous run on them. Of course there are a number of imitators. Ask for the original article.


M 1261/F 851

OFFICE AND FACTORY
Attleboro, Mass.

NEW YORK OFFI
3 Maiden Lane



Received



Repaired

GOLD MESH BAG and PURSE REPAIRING

Repairing mesh, hard soldering links, according to size of break and number of links required.	$1.50	to	$5.00
new joint on side of frame	.75	"	1.50
new joints on sides of frame	1.50	"	2.50
new ball snap on one side of frame	1.25	"	2.00
new ball snaps on frame	2.50	"	4.00
Repairing push piece on spring snap	.75	"	1.50
New lock spring inside of frame	.75	"	2.00
Soldering bearings and setting stones in frame, each	1.50	"	3.00
Straightening frame and repairing	1.00	"	3.00
New balls on bottom of mesh to match, each	$0.35	to	$0.75
Extra for recoloring frame on all hard solder jobs	1.00	"	2.50
Recoloring gold purses, small	1.50	"	2.50
" " medium	2.50	"	4.50
" " large	4.50	"	7.50
New yellow silk or kid lining in chain purses	1.25	"	2.00

An extra charge of 50 cts. is made for removing and refitting the silk or kid lining on hard solder and recoloring jobs.

SILVER, GERMAN SILVER and PLATED MESH BAG and PURSE REPAIRING

Repairing mesh or fish scales, not soldered	$0.50	to	$1.75
Repairing mesh, hard soldering links, according to size of break and number of links required.	1.00	"	3.00
new joint on side of frame	.50	"	.75
2 new joints on sides of frame	.75	"	1.25
1 new ball snap on one side of frame	.50	"	.75
2 new ball snaps on frame	.75	"	1.25
Soldering two eyes on frame for chain	.50	"	1.00
Lengthening chain on frame or new chain, per foot	1.25	"	2.50
New balls on bottom of mesh to match, each	.15	"	.25
Regilding frame only	$0.75	to	$2.00
Gilding purses, small	1.00	"	2.00
" " medium size	2.00	"	3.00
" " large	3.50	"	6.00
Lining purse with silk or kid (white or yellow).	1.25	"	2.00

All chain purses are cleaned, gray-finished or whitened like new when repaired. An extra charge of 50 cts. is made for removing and refitting the kid or silk lining on hard solder and gilding jobs.

Net prices are quoted above. Preserve this page for your own and your employes' information.

Gold and Silver Vanity Cases straightened, repaired and recolored. New Mirrors and Powder Puffs fitted. Monograms and Crests engraved or enameled.

WENDELL & COMPANY

General Repairers for the Retail Jewelry Trade

45, 47 and 49 John Street
NEW YORK

Two Wonderful Shops

256, 258 and 260 Madison Street
CHICAGO



DELFT JEWELRY

FOR THE SUMMER TRADE

DELFT WARE has long been in popular favor; in fact, during the centuries that the Dutch have made Delft goods they never lost their popularity. The reason lies in the fact that Delft possesses a peculiar charm, an individuality, which is lasting; the rich shades of deep blue on the snowy white enamel are typical of that cool, cleanly refinement so characteristic of the Dutch people. Delft is therefore especially appropriate for Summer wear.

This unique line of novelties is done on sterling silver; the patterns are all taken from original Dutch tiles. Let us send you samples of these Delft goods. We furnish them as belt pins, Dutch collar pins, hat pins, veil pins, waist sets, cuff and collar sets, etc.

The Chas. M. Robbins Co.

ATTLEBORO, MASS.

New York Office: 17 Maiden Lane **Chicago Office: 103 State St.**

HAT PINS

One Thousand Different Varieties and Styles of Hat Pins



We have a very large and varied assortment of the above in various styles which we have not room to illustrate.

The great success we have had with our Hat Pin Line has encouraged us to add to it very largely for the Fall.

Send for selection package if our salesman does not call on you.

CATALOGUE FOR 1909

Do not arrange for your catalogue this year until you have heard our plan

A 10-Karat Line that is 10-Karat

Look for



This Trade-Mark

The Keller Jewelry Mfg. Co.

64 Nassau Street - - - New York

Factory, 251 N. J. R. R. Ave., Newark, N. J.

The

DUEBER-HAMPDEN

Watch Works

CANTON, O.

Every Retail Jeweler Should Be Interested In Our Proposition Our Catalogs Will Prove A Permanent Benefit To Your Business

Read Our Customers' Letters, and Send for Samples and Full Particulars



STORE OF A. & C. FELDENHEIMER, PORTLAND, OREGON.

PORTLAND, Ore., Feb. 9, 1909.

THE ARNSTINE BROS. Co.,
Cleveland, O.

Gentlemen—Relative to the Catalog you made for us, which was our sixteenth annual, would say the book, in every particular, was elegant and up-to-date, and as fine as any sent out by the jewelry trade. We could not use any other kind, for you know our store is the finest in the city and one of the best and longest established on the coast.

Last year's Catalog was a great improvement on the one the year before. We are well pleased with your courteous treatment.

Respectfully yours,
A. & C. FELDENHEIMER.

The Catalogs sent out by this firm since 1906 were made by The Arnstine Bros. Company

POCATELLO, Idaho, March 5, 1909.

E ARNSTINE BROS. Co.,
Cleveland, O.

ntlemen—We are in receipt of yours f 2d, regarding publishing a recom- in your Souvenir Book.

have no objection, and desire to y hat we feel that the Catalogs were eat benefit to us, and we can add he year before we put out a Catalog w n was made for us by another firm, u he people paid no attention to it at ll ompared to the attention attracted y e one you made for us.

e are well satisfied with the goods u nased from you, which were illus- ad in the Catalog, and the results a been very pleasing.

oping these lines will be of service o ou, we remain,

Very truly yours,
MOLINELLI & Co.

The Catalogs sent out by this firm in 1908 were made by The Arnstine Bros. Company



STORE OF MOLINELLI & CO., POCATELLO, IDAHO.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method.

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

In writing us please mention this issue THE JEWELERS' CIRCULAR-WEEKLY.

FROM THE MINERS AND CUTTERS

OF

HIMALAYA

MINING COMPANY

PRODUCTS

DIRECT TO YOU

Our factory has just completed a fine assortment of

AUSTRALIAN SAPPHIRES
AQUAMARINES
AMETHYSTS
TOPAZES
GARNETS

In all sizes, qualities and shapes, at prices that will merit your attention

15-17-19 Maiden Lane NEW YORK

London Paris Oberstein Boston Providence

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

IMPRESSIONS AND DETAILS

¶ The first impression upon a visitor to our coming SEVENTH ANNUAL EXHIBITION, to be held in our offices from August 30th to September 4th, inclusive, will be one of astonishment at its size, but it is not only the largest in this country, it is also the most comprehensive and complete in the variety of its assortments, and all the articles displayed present the latest and most approved designs produced by the foremost designers of Europe and America.

¶ You have seen women wear artistic Diamond Jewelry that was "merely right"—wrong only in a minor detail. You thought at the time it would cost no more to have it exactly right—we know of no minor details in Powers & Mayer's productions. Every detail is important. The finished result we leave without fear to your judgment.

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

CABLE ADDRESS "ON TOP," LONDON

"STAR" 25-YEAR GOLD FILLED WATCH CASES



"STAR" 25-YEAR GOLD FILLED WATCH CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As An Solid Gold Line O the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.

Setting the Pace for Quality



A Winner

The Wadsworth 25-Year "PILOT" Watch Case

BACK A WINNER and keep ahead of the game. Put your money on a case that has been a leader from the start. Don't let the stakes slip through your fingers from poor judgment. Inferior cases from doubtful sources are "dark horses" and unlucky. Here's a "straight tip." Put your money on

WADSWORTH 25-YEAR "PILOT"

and pocket your gains. This case has staying power for the whole course, and comes up fresh at the winning-post. It excels also in looks; it has the lines that appeal to judges—the slender models so popular in horses and cases. It wins applause. It's backed by a guarantee. Easy money for the dealer.

"A Quarter of a Century"

The Wadsworth Watch Case Co.

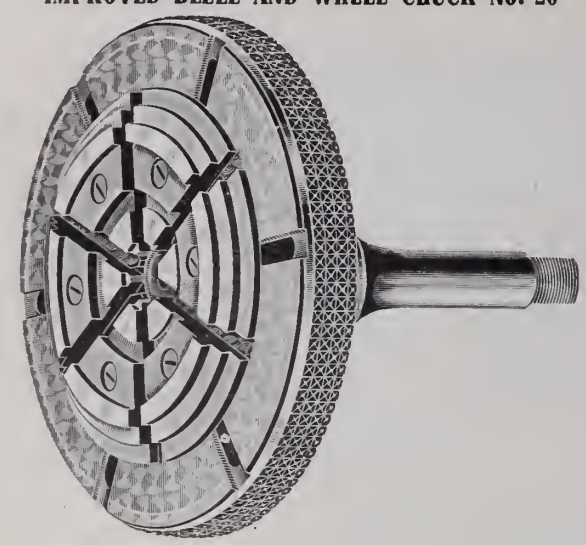
NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

IMPROVED BEZEL AND WHEEL CHUCK No. 26



CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

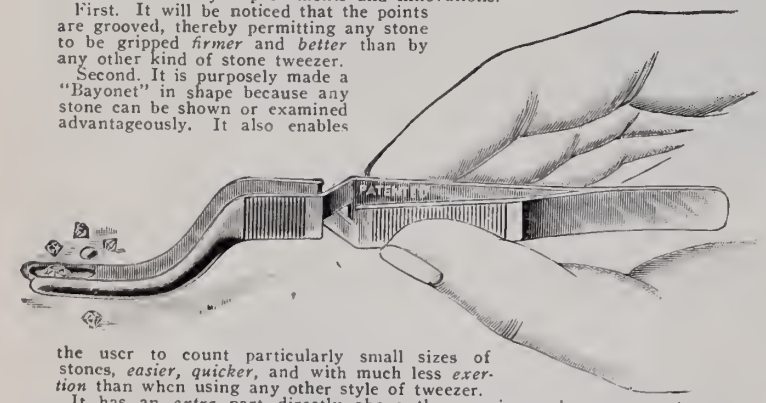
Price, Each, $9.00

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables

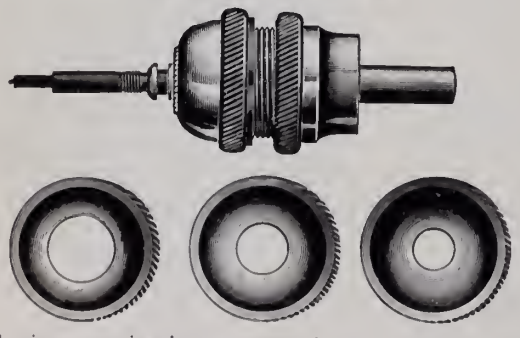


the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.25

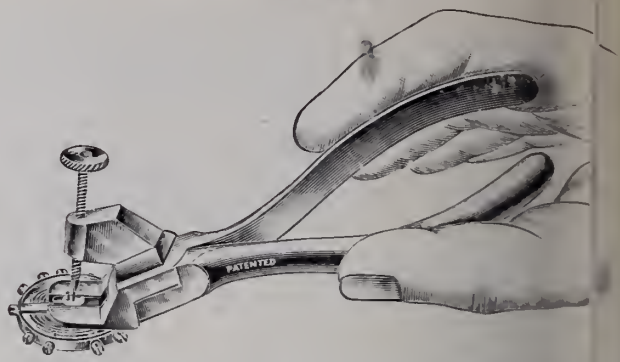
CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, Each, $1.50

ROLLER REMOVER No. 60 (Patented)



A thoroughly efficient and quick acting Roller Remover. The always plainly in sight. The roller is held in the grooved jaws pliers. The adjustable head which holds the screw is quickly brou position over the staff and the most obstinate roller will instantl to the gradual pressure of the screw.

Nickel Plated, Each, $1.50

GRINDING OUTFIT No. 105



This outfit consists of:

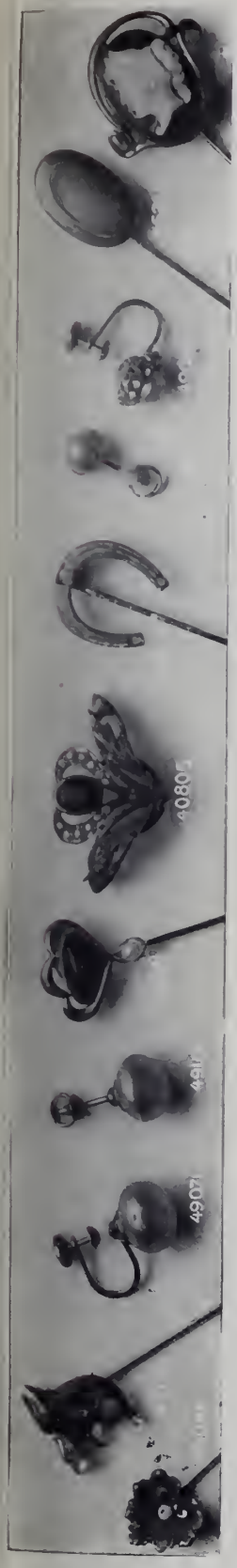
1. Two interchangeable steel disc wheels, 3⅝" and 1¾" in dian
2. One interchangeable flexible leather disc wheel, 2⅛" in dia
3. One adjustable hollow spindle for holding the above disc w
4. Eight different grade emery paper discs, 2⅛" in diameter.
5. Four carborundum paper discs of different grades, 2⅛" in d
6. Eight different grade emery paper discs, 4" in diameter
7. Four carborundum paper discs of different grades, 4" in d
8. One clamping device for keeping discs flat, when not in us

Price of Outfit No. 105, complete.....
Separate small emery discs..... per
" large " " .....
" small carborundum discs..... "
" large " " ..... "

This new grinding device should find favor with the trade, be oughly practical and complete for all purposes, such as grinding s glass, enamel or any other metal or substance that can be gro emery or carborundum. It is of equal value to the watchmaker optician, dentist, lock or gunsmith, platers and kindred trades found much more economical than solid emery and carborundum w assortment of solid wheels of twelve different grits would nece outlay of ten times the cost of this outfit, not taking into conside trouble of trueing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

For Sale by all Jobbers in the United States and Canada.



We beg to call your attention to our extensive

Card Jewelry Line

consisting of medium priced

10K. Solid Gold Brooches, Scarf Pins, Baby Pins, Handy Pins, Ear Screws, Pendants, etc.

These goods are sold through the jobbing trade at very attractive figures. An examination and comparison will at once prove them to be ready sellers and profit makers in the stock of any jobber.

New patterns have been brought to a point of especial distinction, and all bear our mark of quality and reliability

O K B

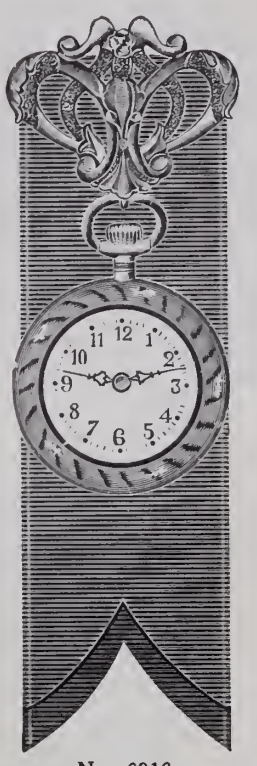
It is our earnest desire to establish the same reputation for Finish, Originality, Quality and Reliability for this CARD JEWELRY LINE as is borne by our ring lines.

Samples will be cheerfully sent to jobbers and we heartily commend this line for a profitable business in 1909.

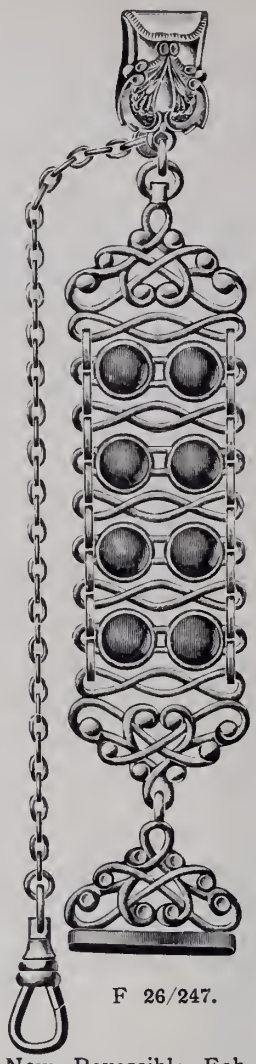


OSTBY & BARTON COMPANY

NEW YORK: 9-13 Maiden Lane. PROVIDENCE, R. I. CHICAGO: 103 State Street.



No. 6916.
Ladies' Chatelaine
Ribbon.



F 26/247.
New Reversible Fob.



F 257 242.
New Bead Fabric.

The D. F. B. Co. Line

Represents the highest standard in a medium priced line for Quality, Design and Finish.

It pays to investigate.

It will pay you to investigate our new line, it is full of money-making ideas.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

KARNAK BRASS



SIS

DESS OF
IE NILE

Worshipped by
Egyptians as
reat Bene-
ts.

KARNAK BRASS



KARNAK BRASS



SPHINX

AN EGYPTIAN MYTHOLOGICAL MONSTER

Worshipped as the Protectress of Egypt.



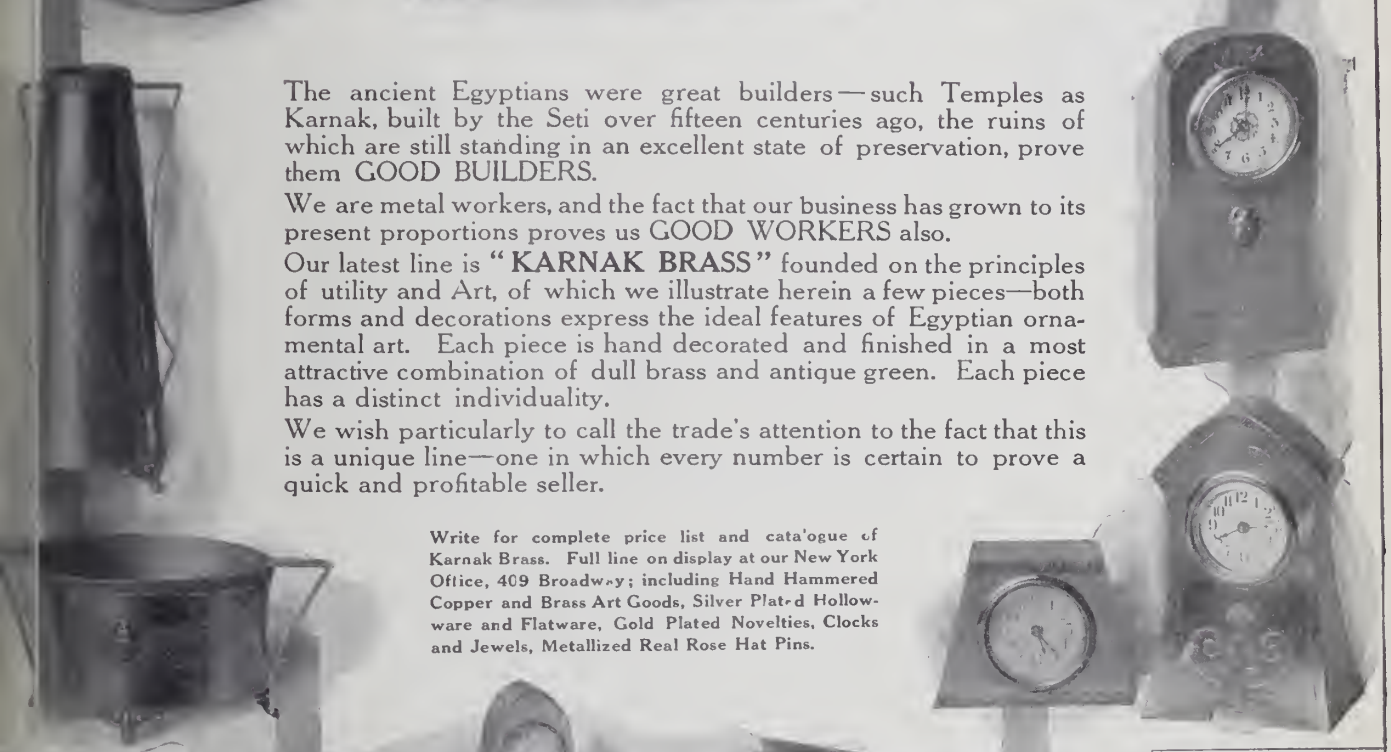
The ancient Egyptians were great builders—such Temples as Karnak, built by the Seti over fifteen centuries ago, the ruins of which are still standing in an excellent state of preservation, prove them GOOD BUILDERS.

We are metal workers, and the fact that our business has grown to its present proportions proves us GOOD WORKERS also.

Our latest line is "**KARNAK BRASS**" founded on the principles of utility and Art, of which we illustrate herein a few pieces—both forms and decorations express the ideal features of Egyptian ornamental art. Each piece is hand decorated and finished in a most attractive combination of dull brass and antique green. Each piece has a distinct individuality.

We wish particularly to call the trade's attention to the fact that this is a unique line—one in which every number is certain to prove a quick and profitable seller.

Write for complete price list and catalogue of Karnak Brass. Full line on display at our New York Office, 409 Broadway; including Hand Hammered Copper and Brass Art Goods, Silver Plated Hollowware and Flatware, Gold Plated Novelties, Clocks and Jewels, Metallized Real Rose Hat Pins.



The Benedict M'f'g Co.
East Syracuse ~ N.Y.

IAK BRASS



LOTUS

ACRED LILY
Eyt—much used
Decorative Art
Ancients.

CT MFG. CO.
yracuse, N. Y.

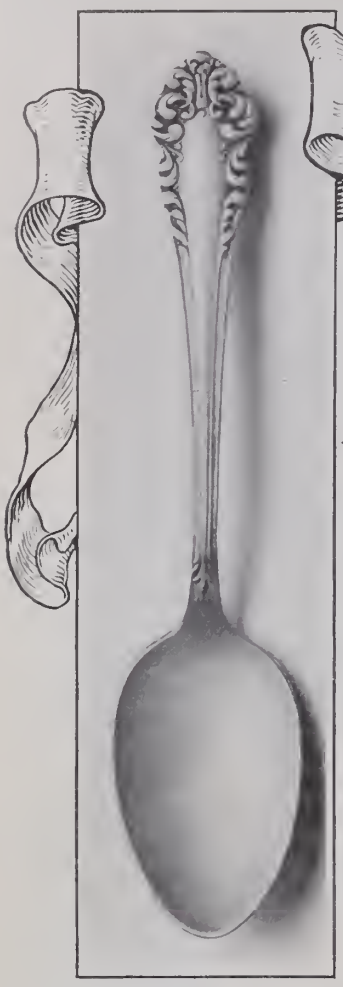
KARNAK BRASS



PAPYRUS

A SPECIES OF REED common in ancient Egypt—used as a writing material. Also in their decorative art.

BENEDICT MFG. CO.
East Syracuse, N. Y.



Looking Backward

THE ONEIDA COMMUNITY has always been peculiar. Our business has been founded on low costs, small profits and the volume which comes with low prices.

When new principles promise to give more value than old traditions, we adopt the new; when new conditions make old prices unjust, we promptly and voluntarily reduce.

Ten years ago the price of plated ware had got out of line with costs of material. Metals were much lower than formerly and improved methods of manufacture had greatly reduced costs. We made careful estimates and found we could afford to sell at a price lower than was being asked by the leading makers for an A-1 single plate (5 oz.).

This was the beginning of

COMMUNITY SILVER

To enable customers to surely identify this heavy plate we marked our goods "triple plus," with the obvious meaning that they were plated with silver in excess of triple.

Since that time the metals from which plated ware is made have risen slightly and the cost of labor has risen considerably. But we have stuck to our guns. We have given full value and have published the facts about plated ware until the public—consumers and dealers—are demanding the same value from every other manufacturer.

ONEIDA COMMUN

Looking Forward



IF you have a really good thing to offer it pays to advertise largely.

If you have two good things it pays to double that advertising, which is exactly our situation to-day.

1st. COMMUNITY SILVER, the best plated ware—better than triple plate—the best value for the money ever produced (six teaspoons retail for $2.00).

2d. Our new RELIANCE PLATE—full A-1 plate (5 oz.) on 18 per cent. nickel silver base—the best value for a popular price ever offered (six teaspoons for 90 cents).

With two big guns we are doubling the ammunition for each; we are *doubling* our advertising. You know what Community Silver advertising has done in the past. It requires no gift of prophecy to tell what profit is in store for dealers who handle our goods this year.

Think it over! Covering only half the field we have revolutionized the plated ware business in ten years. Now we cover the entire plated ware field and are putting out advertising which will tell the facts convincingly to every man and woman in the country.

With an *assured* sale, assured profit and assured satisfaction, what dealer can afford to be without Oneida Community silverware?

You have helped us. This year we are going to help you more than ever before.

ASK YOUR JOBBER

D., ONEIDA, N. Y.

RELIANCE PLATE



The New Low Priced Silver Plated Ware

TO meet a demand for reliable plated ware at low cost, we offer

Reliance Plate

GUARANTEED FOR TEN YEARS

6 Teaspoons, 90 cents

This guarantee of ten years wear, backed by the Oneida Community means not only reliable plated ware —

It means the best silver plated ware which can possibly be made for the price.

Artistic Designs At your Dealers

Made by the Makers of

COMMUNITY SILVER

ONEIDA COMMUNITY, LTD.

ONEIDA, N.Y.

Founded in 1848


COMMUNITY
SILVER
BEST PLATED WARE MADE
The Aristocrat
of the Dinner Table
6 Teaspoons, $2.00
At Your Dealers
ONEIDA COMMUNITY LTD.
ONEIDA, N.Y.

FACTORY AND HOME OFFICE
CONCORD, NEW HAMPSHIRE

BOSTON, MASS.
387 Washington St.

SAN FRANCISCO, CAL.
Chronicle Building

THE WILLIAM B. DURGIN CO. announces the removal on July first of its New York Office and Showroom to the Silversmiths Building, 17 Maiden Lane, Rooms 1301-2, where with new fixtures and increased floor space the Durgin Co. is prepared to show a most comprehensive line of wares in Sterling hollow and flatware, mounted glass and mahogany trays and novelties.

¶ A special endeavor has been made to produce new designs in every department for this opening.

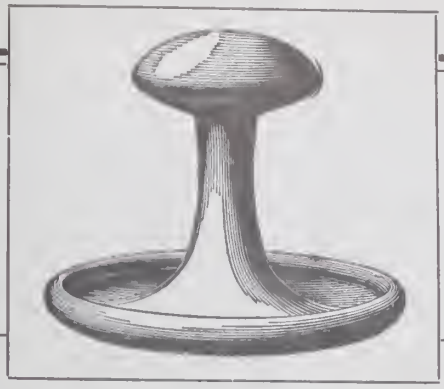
¶ Jewelers visiting New York are cordially invited to call.

Wm. B. Durgin Co.

DESIGNERS AND MAKERS OF
WARES IN STERLING SILVER

Silversmiths Bldg., 15-19 Maiden Lane, New York

THE KREMENTZ COLLAR BUTTON



GOES ROUND THE WORLD

ITS FAME—

Wherever there are collars there are Krementz Collar Buttons. They are known the world over—the only ones that have an international reputation. With such recognition and demand, all you have to do is carry them. They sell themselves.

QUALITY MAINTAINED—

The Krementz Collar Button never disappoints. Unequaled in construction and finish, its quality always has and always will be maintained.

ASSAY—

The Krementz Collar Button does not take advantage of the elastic leeway allowed by law. There is really no reason why a solderless collar button should assay a whit less than stamped. You can depend upon it that

Krementz 14-Karat Collar Buttons will assay 14-Kt. or $\frac{584}{1000}$ Fine.
Krementz 10-Karat " " " " 10-Kt. or $\frac{416}{1000}$ Fine.

You will note that articles assaying 9 to 9½ Karat or 13 to 13½, and sold as 10-Karat or 14-Karat respectively, save the makers a profit.

ROLLED PLATE LINE—

Krementz Rolled Plated Collar Buttons and Studs are made with regular Krementz 14-Kt. stock; which is sweated, not soldered on composition base. Exhaustive tests show Krementz Plate is much heavier than is used on any other rolled-plate jewelry. Their great popularity in hot countries (where perspiration destroys ordinary goods), is largely owing to the thickness and quality of Krementz Gold Plate, similar to that used on highest quality filled cases.

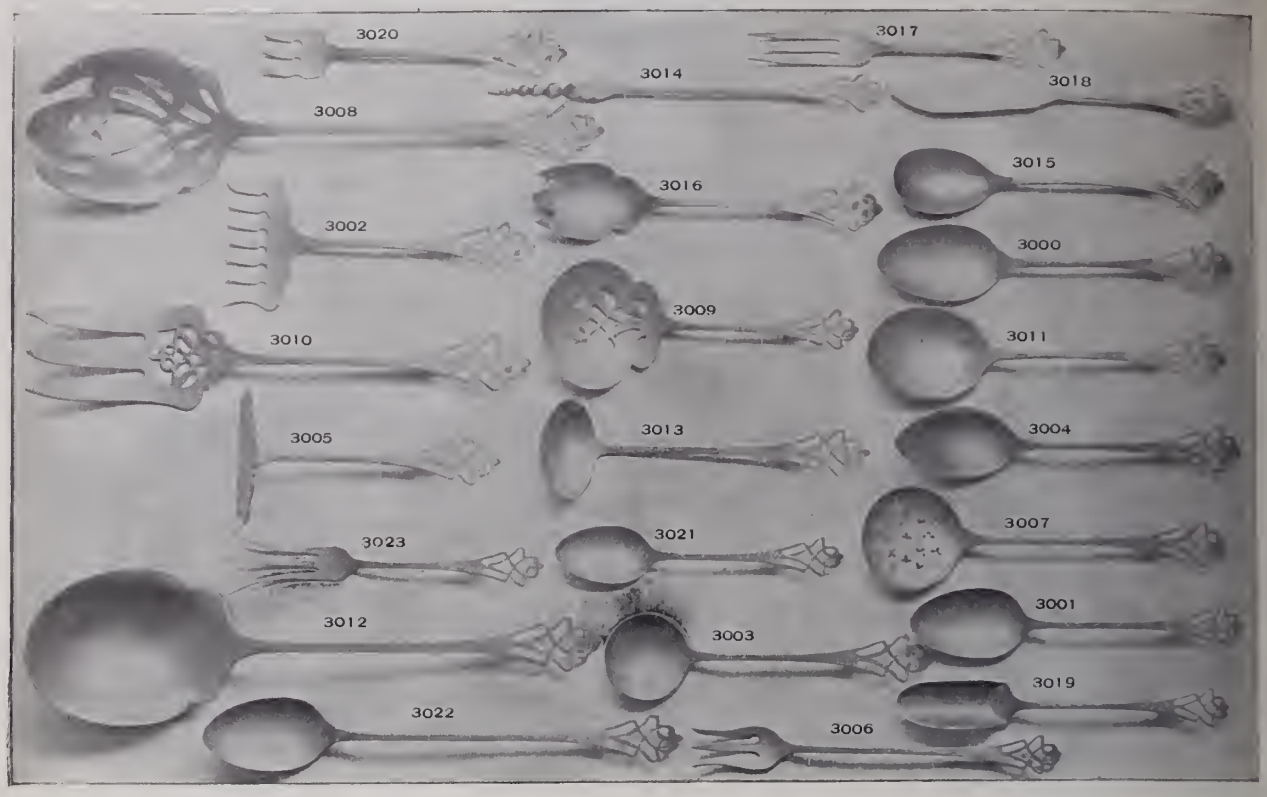
KREMENTZ & CO. 14K.J TRADE-MARK *Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry*

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

YE PYNCHON PATTERN



This handicraft pattern has become deservedly popular, and is a fitting accompaniment for deposit ware, and the pierced wares now so much in vogue.

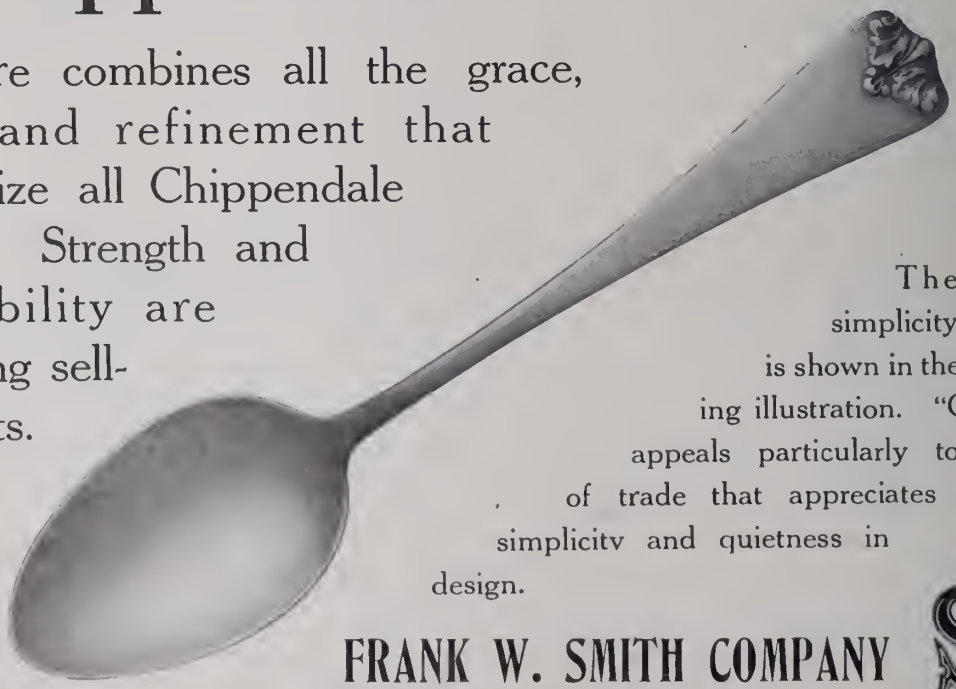
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Made at ye Silver Shop of **Rogers, Lunt & Bowlen Co., GREENFIELD, MASS.**

TRADE MARK R&L BCo STE NO

"Chippendale"

Flat Ware combines all the grace, beauty and refinement that characterize all Chippendale products. Strength and practicability are also strong selling points.



The charmin simplicity of the desig is shown in the accompan ing illustration. "Chippendal appeals particularly to that cla of trade that appreciates beauty wi simplicity and quietness in design.

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Manufacturers of Sterling Silverware

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Offers many opportunities for profitable selling to the retail jeweler. It embraces an interesting array of pleasing designs, practical and ornamental, in nickel and copper.

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Coffee-Machines
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¶ All are of the highest quality and readily salable **NOW.**

¶ All are guaranteed to be perfect in every detail and to give satisfactory service.

Percolators
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Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

OFFICE AND FACTORY
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THE word "Colonial" means much: especially in sterling ware for weddings, as without exception the bride is always pleased to refer to her Colonial ware.

We are the leaders in this line of ware, having made it a specialty for over twenty years.

We have more designs and styles than all of our competitors put together and our prices are the lowest for A-1 goods.

Also write or 'phone us for photos of our new line of sandwich and grape plates.

We also make one of the finest lines of French roll dishes. Prices furnished on application to

ROGER WILLIAMS SILVER COMPANY

101 SABIN STREET, PROVIDENCE, R. I.



"FARE, PLEASE"

With Our Artistic Coin Holder

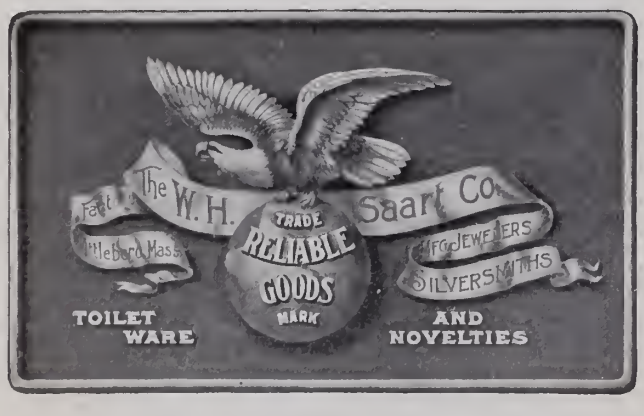
You always have the exact change for the "Pay-as-you-enter" cars, or convenient anywhere. Carries quarters, dimes and nickels. Made in Sterling or German Silver. Can be worn on a chain or carried in hand-bag. A charming gift for a woman.

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REMEMBER, our Prices are Right, our Goods Reliable.

Our Line is complete; see it before placing ***any part*** of your order. We will save you money and make SATISFIED Customers for you.

WHAT does that mean to you?
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The New "Perfect Joint"

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A Large Variety of Patterns in All Widths

Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by CASTIGLIONI CO

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R.

You Have Not Already Seen Our Large Line of



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NAPKIN RINGS

It Would Pay You To Do So

THE DESIGNS ARE ATTRACTIVE AND
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FACTORY:
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Novelty Fobs

A NEW LINE

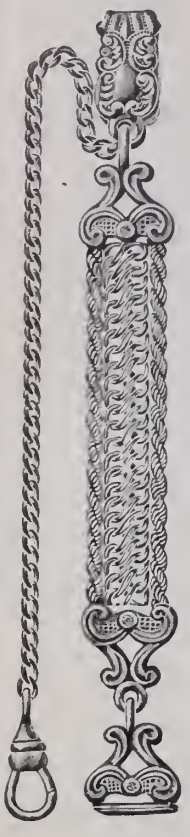
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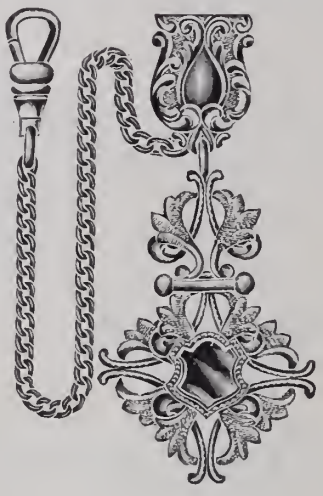
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FONTNEAU & COOK CO.

Manufacturers of the best grade onl

If you handle our line you will have avenue greater in number, wider in extent an easier of access opene to you.

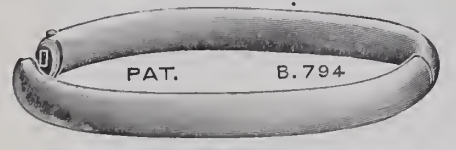


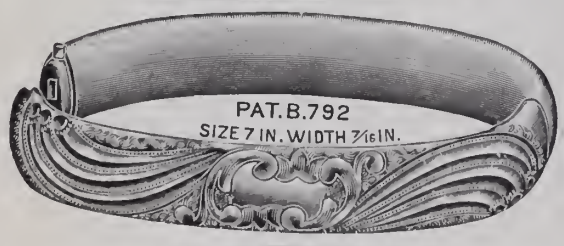


NEW YORK: 15 Maiden Lane
CHICAGO: 1203 Heyworth Bldg.

Factory: Attleboro, Mas.

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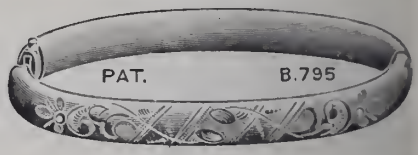


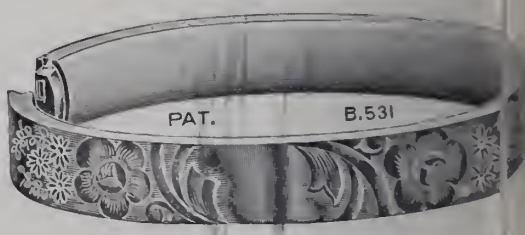


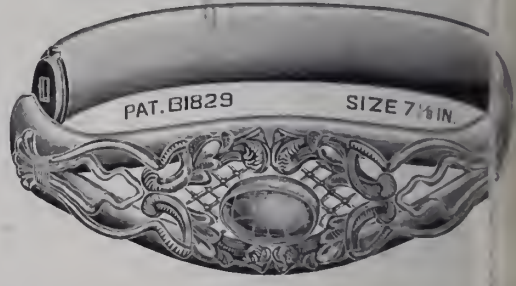


are the most pleasing and beautifying articles of jewelry a lady can wear.

We are showing some beautiful new designs, which will please the most fastidious.







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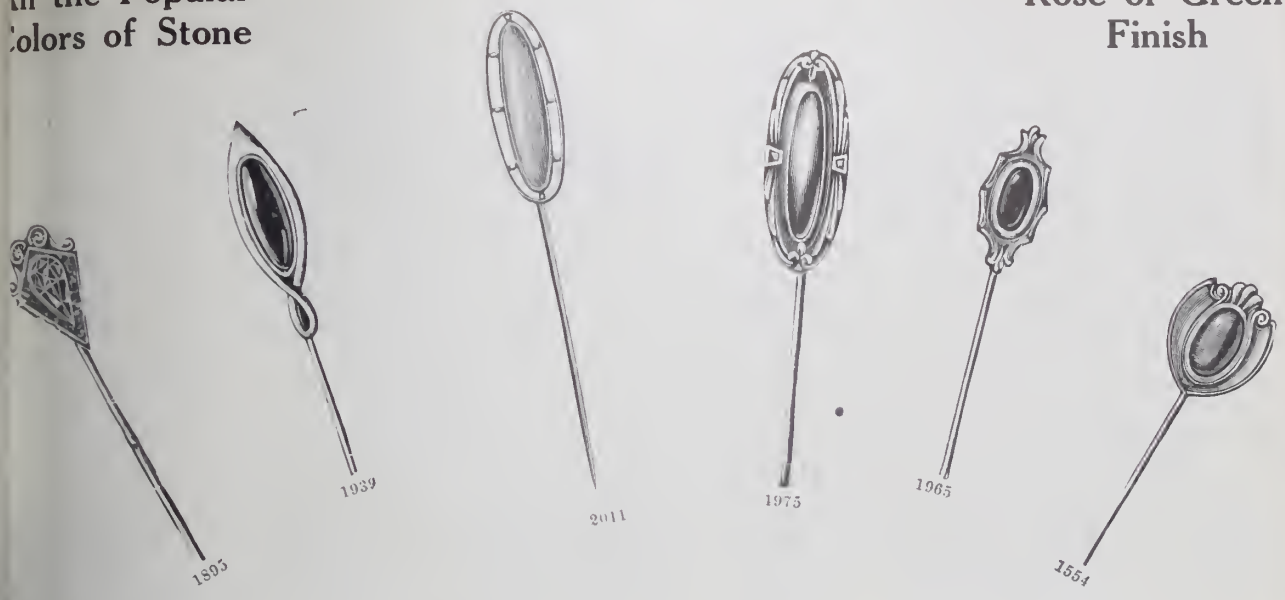
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High Grade, Gold Filled **Chains, Lockets and Bracelets**

All the Popular Colors of Stone

Rose or Green Finish



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We Manufacture Exclusively for the Jobbing Trade

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Maiden Lane, NEW YORK

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Birth Month Lockets



uly brings Poppies "steeped
in sleep"
'o you who July birthdays
keep.
A Poppy locket checkmates
strife
and brings to you a happy life.



Pond-lilies in the water blue
Are August born as well as you.
Would you be free from every
care,
A locket of Pond-lilies wear.

Enameled in beautiful floral designs.

$\frac{1}{10}$ gold—solid gold joints.

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Wolcott Mfg. Co.

71 Peck Street, PROVIDENCE, R. I.

New York Office, 14 Maiden Lane



AN UP-TO-DA
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FOR WIDE-AWA E
JEWELERS

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BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VE
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J. A. & S. W. GRANBERY

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Mr. Retailer:

There is room for discrimination in selecting gold watch cases.

There is a comfort in ***knowing*** you have secured THE BEST.

There can be but ***ONE*** BEST.

We ***know*** our product, and in all sincerity we proclaim it THE BEST.

SOLIDARITY GOLD CASES ARE SOLD THROUGH THE JOBBERS ONLY

SOLIDARITY WATCH CASE COMPANY

Established A Quarter of a Century

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JOHN W. SHERWOOD, Vice-Pres.
LOUIS J. MONTAGNON, Sec'y-Treas.

54 Maiden Lane
NEW YORK



IT HAS been a long hard pull but the "Ship of Prosperity" with its valuable cargo is almost safe in the harbor. In our line its arrival will be hastened very materially by the friendly feeling which has become so strongly entrenched through intercourse of competitors (or more properly, business associates) at the various association meetings, both of jobbers and retailers. That friendly spirit, and a willingness to co-operate for the common good, is one of the most encouraging signs. It undoubtedly indicates for the future a better condition of affairs for all concerned, not only more business, but more satisfactory business.

So confident are we of this outcome that we are making unusual preparation for our Fall stock, which will be superior to any we have ever shown. We will have even more "Sellers" than usual and Jewelers will find them a valuable aid in obtaining an early and increased share of the prosperous conditions which are coming, and which they ought to make every effort to enjoy to the fullest measure.

Our representatives will start on their trips again within a short time.

"Sellers of Sellers"

HENRY FREUND & BRO.

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Our Trade Mark "The Rose" stands for quality and excellence. Elk and Eagle goods a specialty



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14-K GOLD BAG



Gold Bags, Engraved and Pierced; New Effects in Straight, Shirred and Herringbone Mesh

Builders of High-Grade

Gold and Silver Novelties

In Original Designs

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Sash Pins
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And Other Novelties

Our New Illustrated Catalogue is ready for distribution and we will cheerfully mail one upon request. Send for one to-day.

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Vanity Cases, All Sizes and Various Compartments

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The STORY of the LORGNETTE

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FOR MORE than a generation the history of Lorgnettes has been linked with this house. Output always voluminous, styles always superior. Over two hundred to choose from now. Perfect in art and mechanism. All 14-kt. even to the springs.

PRICES: $8.00 to $800.00.

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DURAND & CO.

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OSMUN-PARKER MFG. CO.

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Fine Pearl and Diamond Goods

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"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

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16 John Street, New York

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Established 1834

LAPEL FOBS FOR SUMMER WEAR

Enamel Decorations

Applied to

Cuff Links Tie Clasps Scarf Pins

IN ACCORD with a growing vogue, this house is applying notably refined and artistic Enamel Decorations to an interesting line of Cuff Links Tie Clasps and Scarf Pins.

Colors of Enamel are *White Navy Blue, Olive Green* and *Maroon.* Unities of color and design extend to all three items forming attractive sets and increasing sales.

Particular attention is called to the new Tie Clasps which are a decided advance in articles of this nature. The form is not only the most graceful but also the most practical.

Write for Illustrated Circular, now in press.

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ARTISTIC—SALABLE—RELIABLE

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B. M. SHANLEY, Jr., CO.

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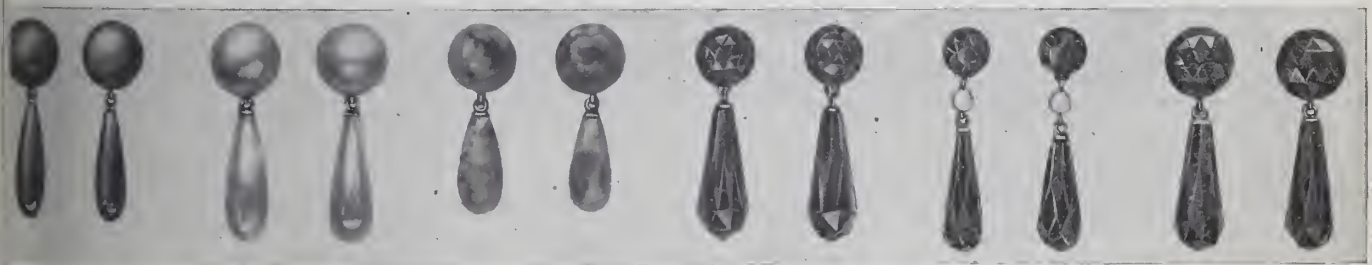
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FINE MESH BAGS

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Office and Factory: 11-13 Governor Street, Newark, N. J.



JET EARRINGS

A complete line mounted in 10 Karat and 14 Karat. Screw and Pierceless.

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MILTON L. ERNST

Twelve Dutch Street NEW YORK

For the Jobbing Trade Only

Popular Priced 10 and 14 K. Jewelry

MARIE ANTOINETTE AND DEW DROP LA VALLIERE

These Dainty, Lacy, Filmy, Creations are the Product of "ABEL" of New York—



They are being worn by the leaders in fashion everywhere, and our immense stock and resources are at your command.

We have prepared an illustrated pamphlet, showing fourteen of the two hundred styles we make, and a copy will be sent you free together with a price list if you will send for one immediately.

Our ALL PLATINUM DIAMOND ENGAGEMENT RINGS, made to take one or two diamonds, of remarkable individuality, encrusted pave with tiny brilliants, or embellished with rich Abel carving, at from $10.00 to $100.00 each.

If you will use some "ABEL" ideas you will obtain profitable results. If our salesmen do not call, wire or write us.


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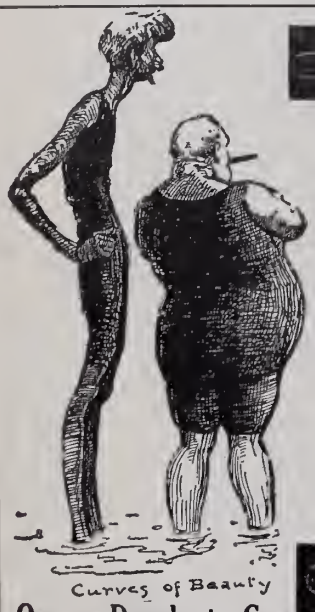
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Abel Mountings Have a Tone of Superiority


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Onyx and Bead Necks
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SEED PEARL Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities

ORDER AND REPAIR WORK of all kinds executed by skilled workmen

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The "Bryant" Rings.

WE have been making **Rings** over **fifty years,** and know how to make them right. No one can produce the same quality of **Rings** any cheaper than we do, and we guarantee every **Ring** we make.

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Safety Pins	Shirt Studs	Veil Pins	Barrettes
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10-K. and 14-K. Neck Chains and Guard Chains — Plain and Jeweled Lorgnette Chains

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NEW DESIGNS IN

LINK BUTTONS HAT PINS SAFETY PINS
TIE CLASPS COAT CHAINS

THE R. S. CIGAR CUTTER

In Sterling Silver, Plain and Engraved; and 14-K. Gold, Plain and Engraved, also Set with Diamonds.

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FANS
FOR EVERY FANCY

ranging in price from $4.50 per dozen to $100. each. The newest ideas in gauze fans, silk fans, feather fans, mounted on sticks of bone, mother of pearl, ivory and sandal wood.

We also present a choice collection of imported Jewelry Novelties: La Vallieres, brooches, belt pins, buckles, hat pins, pearl and amber necklaces, jet goods and an exceptionally fine line of the **fashionable Long Chains.**

Send for selection, mentioning price.

We also repair fans

LEWY & COHEN

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THAT NEW CHAIN we are exploiting is solderless and flexible, without stringing, 15-inch lengths only. IT SELLS AT SIGHT.

Write for a sample.

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1850 MAKERS OF GOLD CHAINS 1909

TRADE-MARK

HAND MADE RINGS



CHINESE SEAL RING
14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix. 14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal. 14-Kt.



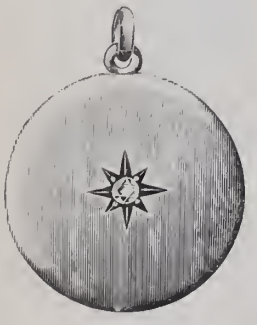
CHINESE SEAL RING
Good Luck and Long Life. 14-Kt.



ROMAN FILIGREE RING
Set with Coral, Jade, Lapis Laz Turquoise Matrix, Baroque Pea 14-Kt.

ORIENTAL HAND-MADE RINGS—100 Designs
Jade, Lapis Lazuli, Topaz, Coral, Turquoise Matrix, Amethyst, Opal, Opal Matrix, Chrysoprase—Other Stones
Gold — NECKLACES PENDANTS BROOCHES — Silver

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Rothschild Bros. & Co.

51 Maiden Lane, NEW YORK

House

Platinum
Pearl
Knife Edge

PENDANTS 14k. 18k.

Lockets and Buttons 1(1(

Unset, or Set with Diamonds or Roses

Makers of the Well Known INTERCHANGEABLE SCARF PIN

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

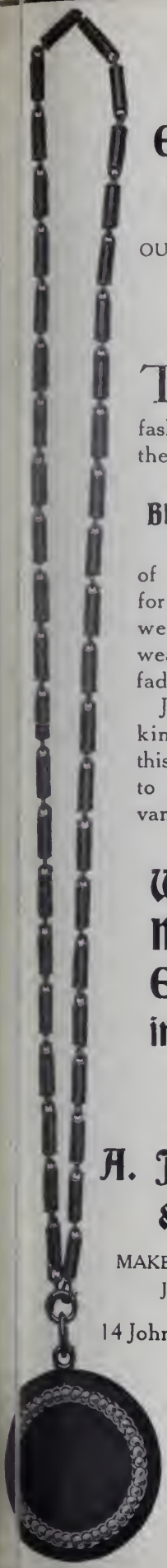
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BELT PINS, BUCKLES and FOBS

Send for Booklets Monograms to order for Leather Goods. 10 and 14k. Gold Monogram Fobs at Lowest Prices. Get our Estimates

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OUR SPECIALTY

THE reports from the fashion centers of the world are that

Black Jewelry

of all kinds, both for mourning as well as regular wear, is the latest fad.

Jewels of all kinds mounted this way show up to their best advantage.

We Make Everything in Black

A. J. Hedges & Co.

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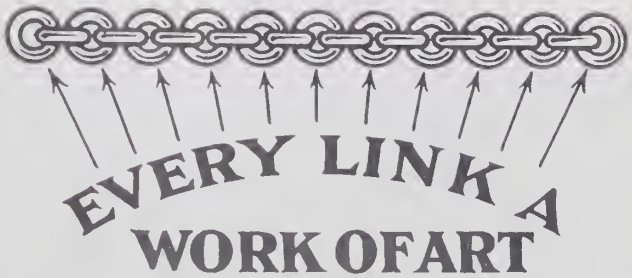
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EVERY LINK A WORK OF ART

Color Superbly Superb, Rich and Elegant
Their Flexibility Insures Them Against Breakage
QUALITY AND STRENGTH GUARANTEED

DO NOT CONFUSE US WITH ANY FIRM BEARING SIMILAR NAME

We Cater for Jobbing Trade Only

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NEWARK, N. J.

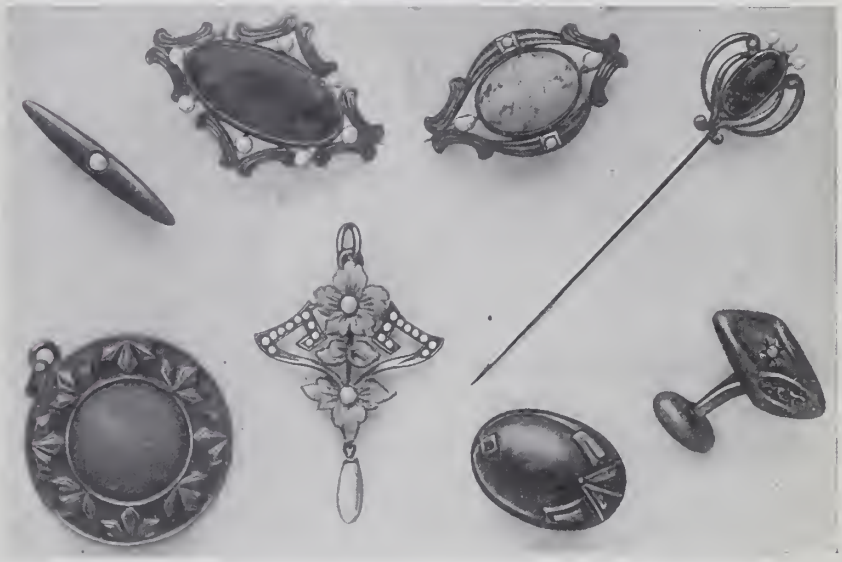
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MANUFACTURING JEWELERS.
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A General Line of 10 K. and 14 K. Gold Jewelry



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51 MAIDEN LANE NEW YORK

Handsome Desk Sets at Low Prices



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MADE IN 4 oz. AND 12 oz. PLATE

A POSTAL BRINGS YOU SAMPLE AND PRICE LIST

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COMPASS CHARMS

WITH MOUNTINGS OF A PLAIN, FANCY, OR NAUTICAL DESIGN

Especially Suitable for the

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A practical ornament which will adorn either fob or chain. The movements are the finest manufactured.

Lockets for one, two or three pictures, in round, oval, heart and fancy shapes.

Crosses, Fobs with and without Seals, Links, Safety Pins, Jockey Charms, Scarf Pins, Stone Heart Charms, Bangles, Etc., Etc.

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15 Maiden Lane, - NEW YORK
103 State Street, CHICAGO, ILL.
Factory, 83 Union St., Newark, N. J.
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Lockets Only



ASSORTED STONES

TRADE W&H G MARK INSIDE

ESTABLISHED FIFTY-TWO YEARS

The new W. & H. line contains the largest variety of original and desirable designs ever shown.

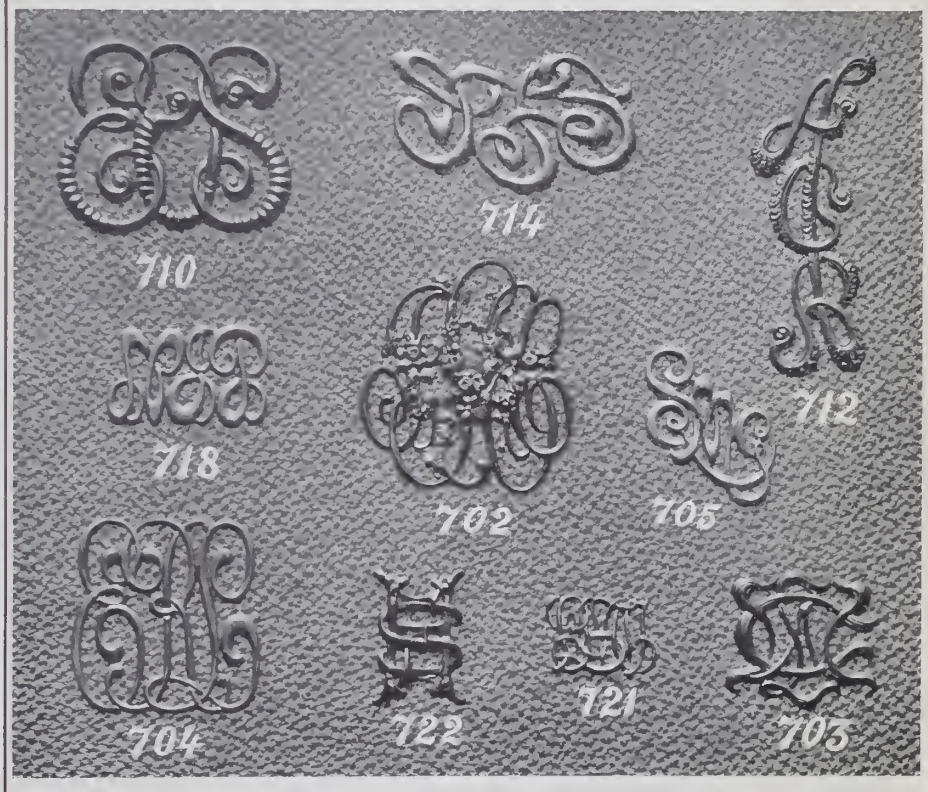
"Goods distributed through the Jobbing Trade exclusively"

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Main Office and Factory
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LOCKET SCARF PIN



A signet Scarf Pin with a place for a picture. 10Kt. only, at a modest price, and a good seller.



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ASK YOUR JOBBER FOR OUR LINES

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Boxes for Silverware, Manicure and Toilet Sets

Jewelry Boxes in many qualities and styles

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Manufacturers of Silver Deposit Ware, Photo Frames, Desk Clocks, Thermometers, Calendars, Cigarette Cases, Belt Buckles, Sash Pins, Etc.

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Manufacturer of Fine

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In Platinum and Gold

Lockets, Buttons, Etc.

I make a specialty of order work and repairing. Estimates and designs cheerfully furnished. I do good work at the most reasonable prices. One trial is all I ask.

Send your Old Gold and Silver and get the highest prices.





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and desire style, quality and workmanship

CORRESPOND WITH

LYONS MANUFACTURING CO.

Makers of Seamless Gold Shell Rings





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PROVIDENCE, R. I., U. S. A.

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"SEVENINONE"

BROOCH OR SCARF PIN



Finish, Workmanship, Quality of Stock and General Appearance of any article are its main selling points, but "Seveninone" not only embraces all of these vitally important attributes, but is

A Distinct Novelty

It appeals to the consumer because

1 It consists of *one* mounting and seven stones.
2 The stones are of different color.
3 They can be interchanged in a moment.
4 There are no parts to wear out.
5 They take the place of seven different pins.
6 They are reasonable in price.
7 They will increase your sales.

Send for Information as to Price, Etc.



Fobs, Link Buttons, Sash Pins Hat Pins, Waist Sets, Etc.

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New Designs, Original Ideas, First Quality

C. H. Allen & Company

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MAKERS OF

Solid Gold Jewelry

FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins and Stick Pins.

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S.K. Merrill Company
Locket Makers

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TRY THIS ONE

Developing Sales

Our Locket Line offers these results
(To Up-to-Date Jobbers)
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EVERYTHING IN LOCKETS AND CHAINS.

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WHOLESALE JEWELERS
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Established 1857 Incorporated 1903



RINGS



WE MAKE THEM
IN
Seamless Gold Filled
and
Rolled Plate
Quality and Workmanship the Best





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Jobbing Trade Only New York Office, 180 Broadway



No. 2881

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PROVIDENCE, R. I.

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Every size in rounds, from 5 to 4 m metres, also all of the ovals an shapes.

Send your stone and if we hav setting to hold it, we will mak it 24 hours.



Do Not Forget

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Three Complete Stocks

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The "Salable Line"

for your convenience and accommodation.

Let us Serve You. Satisfaction Guaranteed.







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Main Office and Factory: 95 Chestnut St., Providence, R. I.

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Your customer appreciates it. It helps your business. You become known as a Reliable Business House.

B. S. FREEMAN CO.'S Trade-mark is a guarantee of quality. Their goods have been on the market for over sixty years. Ask your JOBBER for them. If your JOBBER does not carry them, write us and we will see that you get them through another JOBBER.

SOLD ONLY TO JOBBERS

Our line of CHAINS, ROLLER FOBS AND BRACELETS, SEALS, LOCKETS AND LAVALLIERES is as fine as ever and up-to-date in styles.

B. S. FREEMAN CO.

Manufacturers of

High-Grade Gold-Filled Seamless Chains

ATTLEBORO FALLS, MASS.

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Lockets
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Hat Pins
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All Lockets stamped B CO in shell

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No. 168  Highly Polished Balance Staff

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Can't Be Beat
In
Quality, Finish and Price
All at $1.00 per dozen

Mail orders filled from any catalogue

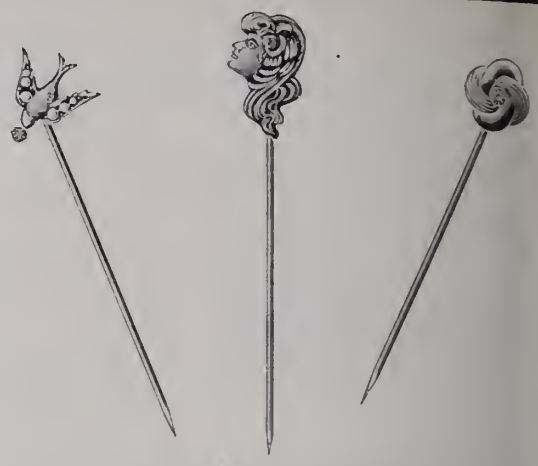
A Trial Will Convince You

Selection Packages of Diamonds, Watches and Jewelry sent upon request

Korones Bros.

Wholesale Jewelers

46 Maiden Lane NEW YORK



SCARF PINS

STRICTLY 10-KARAT

The karat is stamped on the pin stems. You will find in these pins the same good qualities that prevail in all our 10-K. gold and high grade gold filled productions. They are excellent sellers.

Write your jobber for an assortment of our goods. If he doesn't handle the line, write to us for the name of one who does.

Providence Stock Co., 100 Steward Street PROVIDENCE, R. I.

NEW YORK: 9 11 Maiden Lane : CHICAGO: 131 Wabash Ave.



430/2



434/3

LOCKETS CUFF PINS

We make an attractive line of both. The process employed in their manufacture hardens the gold and thus adds materially to their serviceability. The designs are both unique and attractive.

Made in Rolled Plate

Look or TRADE  this MARK

R. B. MACDONALD & CO.

MANUFACTURING JEWELERS

ATTLEBORO - MASSACHUSETTS

Suitable Wedding Gifts

IN SILVER DEPOSIT AND STERLING HOLLOW WARE

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Coast Agent: A. I. Hall & Son, San Francisco Cal.

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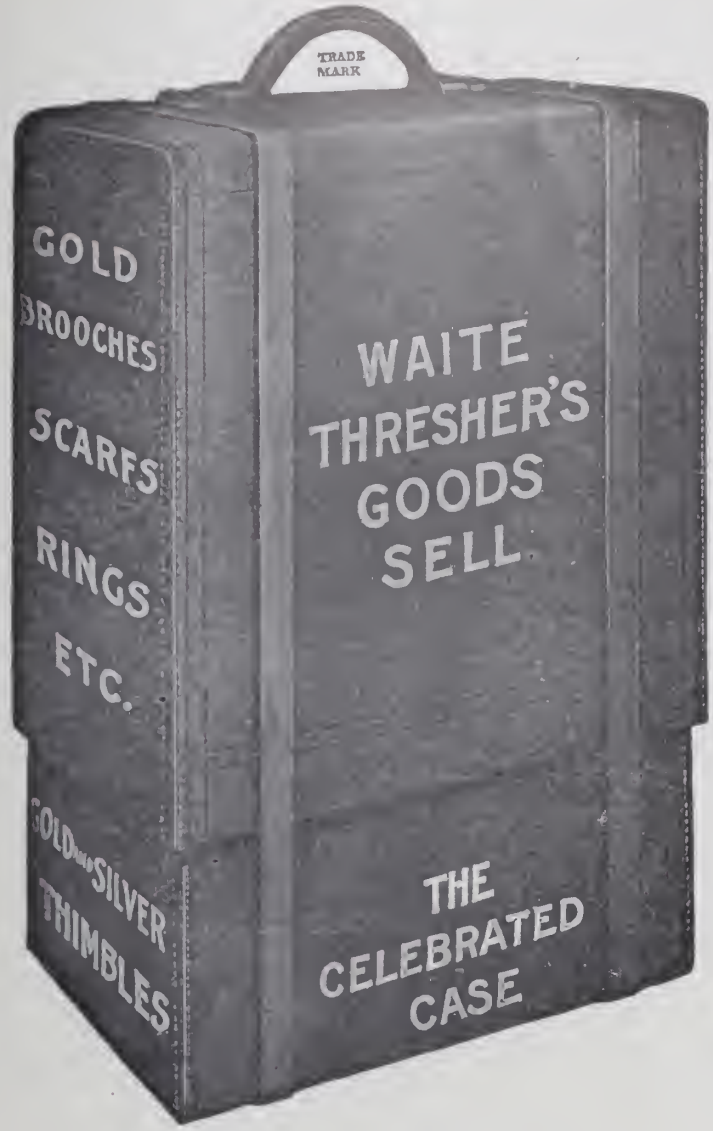
ON

SILVA PUTZ

SILVER POLISH

AMERICAN METAL POLISH C

WEST SOMERVILLE, MASS.



NEW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFFICE
1203 Heyworth Building



ATCH OIL
P Bottle, 25c.

Another Black Shield Product—

Black Shield Oils

The Product of the Highest Attainment in Oil Manufacturing. Too much care cannot be taken in selecting the right oil.

It's the LIFE-BLOOD of a watch. It will not gum. It is free from acids. Climate has no effect. Every drop of oil in the bottle, even to the very last, is as good as the first

Try a bottle and convince yourself that it is THE BEST

SOLE DISTRIBUTORS OF BLACK SHIELD PRODUCTS

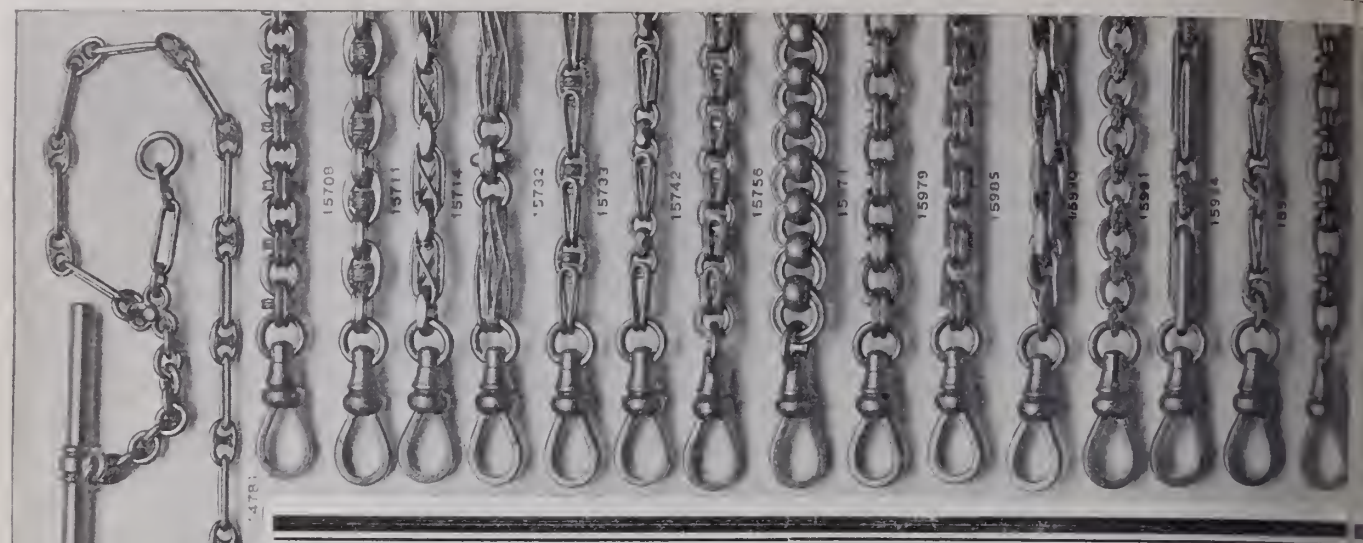
Black Shield Oils — Write for our double-sized catalogue. Sent free of all charges. — Black Shield Mainsprings



CLOCK OIL
Per Bottle, 25c.

SWARTCHILD & COMPANY

LARGEST WATCHMAKERS' AND JEWELERS' SUPPLY HOUSE IN THE WORLD — HEYWORTH BUILDING, MADISON ST. & WABASH AVE. CHICAGO, ILL.



IF it were possible to show all members of the trade a full and complete assortment of all the different goods and patterns we make, it would be the most impressive argument that could be presented in favor of the Simmons line—in no other way could anyone get an adequate idea of its magnitude.

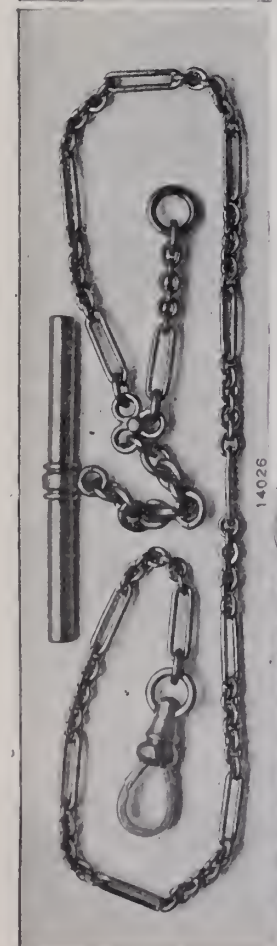
The Simmons line comprises *More than Sixteen Thousand Distinct Patterns* of Chains (vest, Dickens, pony, lorgnette, plain and festoon neck, plain and fancy bead and eyeglass), ribbon and metal Fobs, Simmons Armillas, Lockets, Chatelaine Pins, Seals, etc.

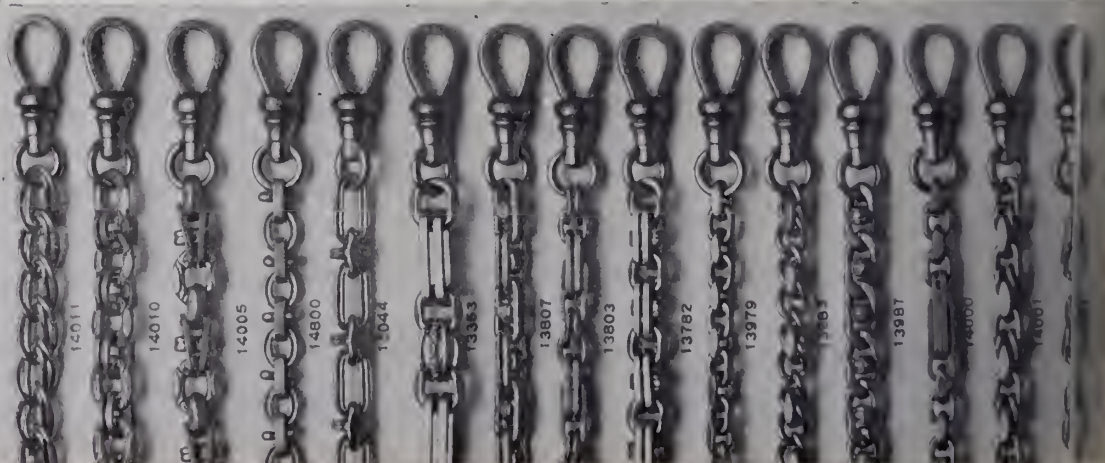
The immense number and wide variety of patterns insures a selection of any or all of the goods mentioned that will be certain to meet all requirements and to suit the varying tastes of customers in all localities.

The positive worth and good wearing qualities of all Simmons products are absolutely beyond question and their salableness has been amply proved by a large majority of the jewelers throughout the country.

Consequently, the Simmons line must be reckoned with by every jeweler who handles high-class gold-filled goods.

In justice to himself, every retailer should make it a point to look through the jobbers' showing of Simmons goods before selecting his stock for another season.





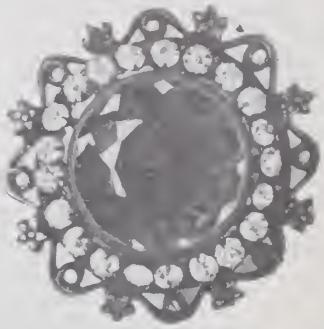
R. F. SIMMONS COMPANY, Main Office and Works, Attleboro, Mas
New York Salesrooms, 9-13 Maiden Lane :: Chicago Salesrooms, Heyworth Bldg., 42 Madison



In the Days of Pharaoh

CLEOPATRA WORE

NENUPHARS



After the lapse of centuries these attractive hair ornaments have been revived and are now the reigning

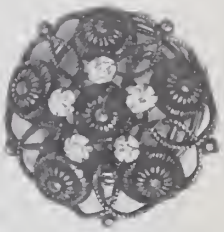
Sensation of London and Paris

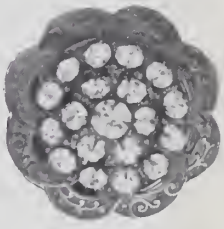


We have Americanized them by an improved method of construction and by the creation of dozens of artistic designs to retail from 50c. up. Our introductory ads. brought a perfect avalanche of orders—all the leading fashion papers have featured them, and to-day

From Maine to California

everyone is asking for







Checo

NENUPHARS

The Time To Get Them is Now—

The NENUPHAR is the great white Water Lily of Europe. The Parisian style is made with a double spiral which is fastened to the side hair by two half-turns We have improved on this by using prongs hinged at the top—but will make them either way, as preferred We consider them one of the best novelties we have ever brought out. If you haven't had them you are missing an opportunity to increase your sales.

Our other recent novelties, Dutch Collar Pins and White Metal Goods for Engraving, are still good sellers. It's not too late to try them, but—

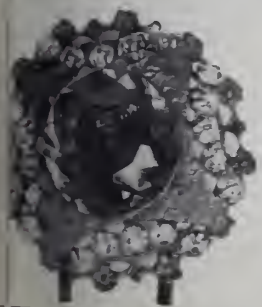
Don't Pay Two Prices—"Checo" Goods Are Sold Direct

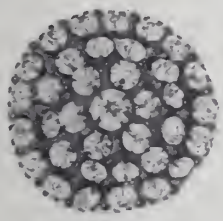
CHICAGO
910 Heyworth Bldg.

C. H. EDEN CO.

NEW YORK
37 Maiden Lane

Address all correspondence to Factory at **ATTLEBORO, MASS.**







MANUFACTURERS OF QUALITY JEWELRY AT POPULAR PRICES

ARE YOU ON OUR LIST? If so, we've sent you samples. If not, this blank will bring an assortment for examination. We prepay charges. You can send them back if you want to, but if your customers see them they will keep you busy sending in ORDERS. So get busy. WRITE TODAY.

C. H. EDEN CO. Please send me, charges prepaid, samples of NENUPHARS OTHER NOVELTIES } (Tick ones wanted)

NAME .....

ADDRESS .....

F&B Not Merely Up-to-Date, but Always in the Lead

See our line of Cloisonne Enamel Dutch Collar Pins, Brooch, Veil, Hat Pins and Buckles, in colors more beautiful than cuts can show



Enameled on Sterling Silver, Roman
4361 Red, Green and White
4362 Jet



4423 Red Enamel
4424 Light Blue Enamel
4425 Green Enamel
4426 Jet Enamel



4419 Red Enamel
4420 Light Blue Enamel
4421 Green Enamel
4422 Jet Enamel



4415 Red Enamel
4416 Light Blue Enamel
4417 Green Enamel
4418 Jet Enamel



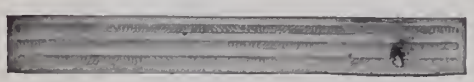
4375 Red Enamel, Brilliants
4376 Light Blue Enamel, Brilliants
4377 Green Enamel, Brilliants
4378 Jet Enamel, Brilliants



4371 Red Enamel, Brilliants
4372 Light Blue Enamel, Brilliants
4373 Green, Brilliants
4374 Jet, Brilliants



4367 Red Enamel, Brilliants
4368 Light Blue Enamel, Brilliants
4369 Green Enamel, Brilliants
4370 Jet Enamel, Brilliants



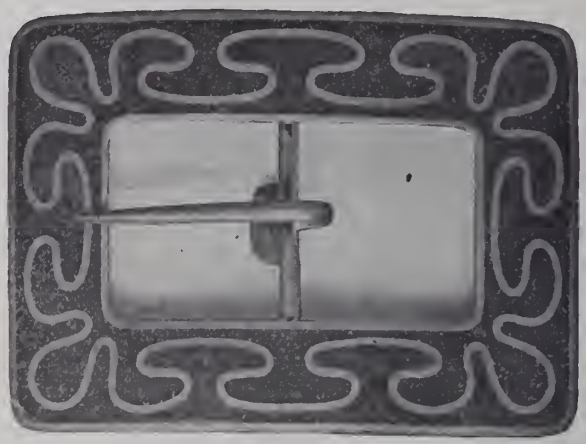
4407 Red Enamel
4408 Light Blue Enamel
4409 Green Enamel
4410 Jet Enamel



4391 Red Enamel
4392 Light Blue Enamel
4393 Green Enamel
4394 Jet Enamel



Enameled Jabot Pin
4342 Red and Green 4343 White and Green
4344 Jet



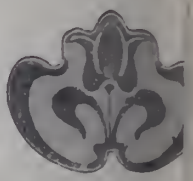
4129 Buckle } Black Enamel
4129½ Pin } Roman Finish



4128 Buckle } Black Enamel
4128½ Pin } Roman Finish



Enameled Jabot Pin
4347 White and Green 4348 Jet



Enameled on Sterling Si
4336 Red, White and G



Enameled on Sterling S
4359 Purple, Green and
4360 Red and Yellow,
and White



Enameled Jabot or Chat
Pin
4349 Purple and Yel
4350 Jet



Enameled Jabot Pin
4345 Purple and Green 4

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVIII. WEDNESDAY, JUNE 30, 1909. No. 22.

Interesting Treasures of the Royal House of Saxony.

By Charles A. Brassler.

(Continued from issue of June 16.)

(F richly embellished arms, the Green Vault possesses a goodly assortment. Highly interesting are the Turkish "hand- and dagger, with sheath, shown in the tration on page 53. One is of gold, set wi turquoise to form zigzags; another kish dagger is of gold, ornamented with eos, both being of 17th century workship.

e illustration on the front page of this represents a large rosewater basin



GOLDEN HOLY WATER PITCHER.

e of silver, gilded by D. Kellerthaler 629, and for which 2,700 florins were pl. The judgment of Midas is reprod on it. He is seated under a tree; be- him stands Apollo, with the lyre and a rge assemblage grouped about him. t the Muses play violins need not look s nge to those with a knowledge of the p od. The edge is ornamented with n allions, showing striking relief scenes, b chanalian infant revels, genii, shells, v aths, etc. To this basin belongs a p her, also in the Green Vault, in which t same Midas is shown slaking his thirst a e golden stream of Pactolus.

f exquisite workmanship is the small g len holy water pitcher, of 16th century origin, showing a figure, worked in the finest enamel, of the Virgin Mary, with the infant Jesus and another child in front of her.

Last, but by no means least, we have selected one of the clocks for illustration. It is the so-called Venetian astronomical clock, but is really of German workmanship and dates from the 16th century. It is of silver gilt, with richly enameled ornamentation representing figures of men and animals. It shows the months and days, the complete perpetual calendar, the circuits of the moon and the planets, etc., on eight different large and small dials. The maker is not mentioned. [Another work, a drinking clock by Casper Werner, was illustrated and described on page 93 of the issue of June 16.]

This, of course, by no means exhausts the marvelous array of gold and silver articles in this famous repository of art objects. We have been able to select but a few out of a bewildering profusion, and to fully realize the beauty, even of these, they must be seen in the substance and with their marvelously appropriate and beautiful settings and surroundings.



ASTRONOMICAL CLOCK OF SILVER GILT, RICHLY ORNAMENTED.

On account of the fact that most of the works of the two famous German gold and silversmiths, Johann Melchior Dinglinger (the special favorite of King Augustus II, "The Strong") and Wenzel Jamnitzer, sometimes called "the German Cellini," of which the Green Vault has a goodly number, have been fully described and illus-

V.

The TRADE MARK on a piece of jewelry is necessarily a small thing in appearance, but a MIGHTY IMPORTANT ONE to retail jewelers who care what kind of jewelry they sell.

Years ago we realized the desirability of putting a trade mark on every piece of goods we make, so that retail jewelers CAN QUICKLY TELL from what manufacturer they purchased the article in question.

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New York

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Reg. U. S. Pat. Office

t ed in THE JEWELERS' CIRCULAR-WEEKLY
former occasions, they are omitted from
t article, although they are, of course,
ng the chief attractions there.
n this "treasure museum" at Dresden
a also preserved, in the various apart-
nts, the choicest precious stones and
elry ornaments. These valuables are
ributed in the gold, silver and jewel
ns. We find there, for instance, in the
elry room, an elongated greenish dia-
nd, weighing 40 carats, which was pur-
ed about the middle of the 17th cen-
t by August the Strong for 185,000
ks. This prince has displayed a con-
nt liking for precious stones and gold-
h work, and not a few of the costly
rare stones and pearls that are to be
nd to-day in the Dresden treasure
e were acquired under the régime of
ust the Strong. There are also here



TURKISH "HAND-JAR" AND DAGGER SET WITH TURQUOISES.

ls, diadems, bracelets, girdles, buttons,
st pins, stars, brooches, orders and
s, representing an immense value.
iants of rare size and glittering in the
n beautiful rose, blue, green and yellow
s es are here in abundance. The most
v able article in this royal collection is,
h ever, a bow-knot, set with 660 separate
di onds.

From an Appreciative Subscriber.

June 15, 1909.

et THE JEWELERS' CIRCULAR-WEEKLY every
and find it the best publication for the trade
e ever taken. Long live THE JEWELERS'
LAR-WEEKLY. CHAS. G. SEDERBERG.
ford, O.

ong those who have subscribed to the
for an electrical parade in Providence,
R. , on the evening of July 5, as part of
h municipal celebration of the national
ay are the following: Mayor Henry
l her, $100; Manufacturers' Outlet Co.,
imond & Son, the Shepard Co. and
C nder, McAuslan & Troup, $50 each;
B. . Gladding Co. and Nathan B. Barton,
2 ach; Hamilton & Hamilton, Jr., and
ier & Loomis Co., $10 each; Maurice
nger and John M. Buffinton, $5 each,
ng a total of $325, out of a total of
$1 5.

British Technical and Craft Teachers Meet at Liverpool and Discuss Trade School Work.

LONDON, June 12.—Last year when the Association of Teachers in Technical Institutions met for their annual session in London, little recognition was given by the authorities, and the discussions, momentous and fraught with much for the good or evil of the nation, were allowed to pass unnoticed. This was deplored by the delegates, but I, speaking in a prophetic vein, said that the very near future would not only see the institution recognized by the educational bodies, but that the press would make public the value of the work done by technical instructors and record for the benefit of the people the experiences and suggestions based thereon and recorded at the annual meetings. At Liverpool, where the association met this year, a hearty welcome was extended by the Lord Mayor, the the Director of Education, and the leading members of the Education Committee, while the press of the country has, with few exceptions, given some idea of the work done by the teachers as well as the discussions.

I give herewith that portion of the president's address which deals with technical or trade schools. When the delegates came to discuss the various items upon the agenda they dealt with this view of the president by passing the following resolution unanimously: "This association heartily approves of the general principles embodied in the following recommendations of the minority report of the Poor Law Commissioners: 'It would be illegal to employ boys below the age of 15 or any youth below 18, for more than 30 hours per week, and boys should be compelled to attend some suitable public institute giving physical and technical training for not less than 30 hours per week at periods to suit the convenience of employers in different industries.'"

Thus do things move in Great Britain, and move they must—and will, or else the race of craftsmen will give place to battalions of human machines automatically fingering the engines of production which have been evolved from the brain of the national genius. While we may be somewhat pessimistic as to the near future, there can, however, be little doubt that the increasing force of circumstances and the demands of education will impel us to recognize the value of artistic objects of everyday use the same as the cultured recognize the beauty in a picture or piece of sculpture.

On technical schools, the president said:

One cause of the bewildering multiplicity of work often attempted by technical institutions is the lack of clear conceptions respecting the objective and methods of technical education. If we tentatively regard technical education as that branch of educational work which is training students directly and primarily for "vocation" or "livelihood," we have two main problems to consider: (a) The training of the boy or girl from 13 to 16 or 17, and (b) the training from 16 or 17 years onwards. A certain complexity will necessarily be introduced by the different conditions in small and large aggregations of population. It may be suggested that in the small towns the day work of the technical school should be that indicated by the titles "Trade School" or "Technical-Secondary school," which of the two forms to be selected being determined by local conditions. It is understood, of course, that at these schools the fees should be low, and that there should be a generous provision of scholarships with maintenance grants. These schools must link on directly with the elementary schools. At the age of 12 or 13 the boys intending to enter industrial work should be transferred to these trade or technical-secondary schools, and arrangements should be made whereby the more promising boys should be able to pass on at the age of 16 by means of scholarships to a suitable day technical institution, probably that in a neighboring large town. The technical institutions in the large towns should be of two distinct types, termed broadly trade schools and technical schools, or technical colleges or polytechnics. The day work of the former will be similar to that indicated above for the technical school of the small town.

In these trade schools in the large towns the evening work should be of a technical evening continuation school character, the curricula to be of direct educational and industrial value, co-ordinated with and leading up to the evening work of the technical school or polytechnic, the management of which should also have control of the trade school. The technical schools or polytechnics, of which there should be one for each group of towns or large center of population, should restrict themselves in the day time to students from 16 years onwards. The instruction given should be of that high standard which would be designated briefly as "university standing."

The day technical school or polytechnic work must be regarded as being on a equal level with the ordinary university college. Furtber, there must be some measure of co-ordination of the work of these technical schools or polytechnics to ensure a high measure of specialization without unnecessary overlapping. Pending the establishment of some scheme similar to that outlined above, there is one urgent reform possible.

By common consent the organization and curricula of the present evening continuation schools, save in a few towns, are very unsatisfactory, judging by such pupils as afterwards pass on to the evening technical schools. The evening continuation schools for boys engaged in trades, industries or crafts should lead on directly to the technical school. The curricula for such boys should be mainly English, arithmetic, drawing, and some elementary science. Above all, the work should be serious and strenuous.

The school must not be merely a feeble competitor with the cheap music-hall. It should have a definite educational aim, and the staff should be encouraged to teach, and not be incessantly harassed by the necessity of keeping up the average attendance for fear the school should be closed. The principal feature of the organization of the school must be the co-ordination with the technical school, the authorities of which should have a direct, if not even a controlling voice in the management, curricula and appointment of the continuation school teachers. Further, the latter should be, as far as the scientific and technical subjects are concerned, technically trained men, and not elementary school teachers.

ST. GEORGE.

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th Dakota Retail Jewelers Meet at Aberdeen and Elect Officers.

BERDEEN, S. Dak., June 23.—The meeti of the South Dakota Retail Jewelers' ociation, which took place in this city Flay last, proved successful in every way a highly satisfactory to all the members. T organization started at Watertown last Y, and since its organization has inc sed its membership by 34. The meetir Friday was well attended, the members ving a most enthusiastic spirit and ai was taken on a number of subjects of e interest. As a result of the debates a discussion, as well as their personal act with one another, the jewelers of S h Dakota are more intimately acquaintnd on better terms with one another they ever were before.

iefly summed up, the convention took on against the establishment of an offi-



A. W. VOEDISCH, PRESIDENT-ELECT.

organ, expressed a sentiment against parcels post and against the sale of l watches. The members showed their eciation of the action taken by the ham Co. in deciding to hold Waltham hes within legitimate jewelry lines, by ng a vote of thanks and instructing secretary to write the Waltham Co., g how much this action was appred.

e officers elected by the association : President, A. W. Voedisch, Aber: vice-president, Charles Halbkat, ertown; treasurer, Carl Damuth, Red and secretary, B. Sharps, Brookings. ree delegates were chosen to the nal convention in Omaha: D. G. Gallett, V. Voedisch and R. Hoskins. Alters, D. K. Cole, L. B. Huston, N. R. G.

e committees were appointed as fol: Membership, R. Hoskins, Carl Da, E. P. Mesmer; Trade's Interests, K. Cole, A. F. Rounds, D. G. Gallett; slation, H. C. Middlebrook, H. G. Nick- Mr. Bechthold; Quality, L. B. Hus- C. G. Blakeslee, N. R. Giles.

was determined to hold the annual meetings in June and the semi-annual meetings in January of each year, the time and place to be decided by the executive board.

Invitations were then extended for the semi-annual meeting next January by Vermilion, Highmore, Redfield and Woonsocket, and for the annual meeting in June, 1910, by Brookings.

A general discussion was made of the National Stamping law. It was voted that the association favors a National Stamping law in so far as it does not interfere with or imperil the best interests of the retail jeweler or destroy his individuality as a tradesman.

The following resolutions were adopted:

"Resolved, That we as an association stand unanimously opposed to the parcels post system, the official organ of the trade, and the complete watch.

"Resolved, That we heartily appreciate the right royal manner in which we have been entertained by Mr. Voedisch and Mr. Gallett, and wish to say that our attendance at this meeting has been made enjoyable and profitable largely through their efforts and interest; and further, that we extend to the Commercial Club of Aberdeen a vote of thanks for the use of their rooms in which to hold our meetings, and that the secretary be instructed to so write them."

N. J. Elliott, representing the South Bend Watch Co.; A. F. Williams, of Sisch & Beard; W. P. Knauer, of the Geneva Optical Co., and J. B. Crawford, with Longines watches, were present and gave very interesting and pleasing talks.

At present the association has now most of the leading jewelers and most progressive jewelers of the State, and it is hoped that the organization will show an even greater growth and development in the coming year than it has done in the past.

Tennessee Retail Jewelers' Association Hold Short but Important Session at Nashville.

NASHVILLE, Tenn., June 23.—The annual meeting of the Tennessee Retail Jewelers' Association was held at the Maxwell House, Saturday morning, with a liberal attendance of members from all portions of the State. Business was transacted without unnecessary delay, and final adjournment was taken shortly before noon. All of the old officers, with one exception, were re-elected.

It was decided that the next meeting shall be held simultaneously with and at the same place as the annual convention of the Tennessee State Society of Opticians.

The meeting was called to order by President D. A. Pless, Morristown, at 9.35 o'clock, and after the reading of the minutes at the last meeting by Secretary Richard B. Herzer, Nashville, the regular routine of business was proceeded with.

President Pless, in his annual address, dealt in a manner highly beneficial to the members, with the general situation of the Tennessee Retail Jewelers' Association and the retail trade in the State. Following his address, the president announced the appointment of committees as follows:

Location of Next Convention—E. Smallhouse, McMinnville; I. L. Grady, Jackson; E. P. Ragsdale, Franklin.

Nominations—James R. Norton, Winchester; C. C. Breese, Franklin; W. B. Sanborn, Nashville.

Auditing—Weakley Ruth, Shelbyville; H. J. Cook, Knoxville.

Resolutions—W. B. Sanborn, Nashville; Weakley Ruth, Shelbyville; C. C. Breese, Franklin; Richard B. Herzer, Nashville.

The Committee on Time and Place of next meeting reported in favor of meeting at the same time and place as the State Society of Opticians. The report was adopted.

The Committee on Nominations recommended that all of the officers be re-elected, with the exception of the second vice-president. The recommendation was concurred in. D. A. Pless, Morristown, was re-elected president; C. C. Breese, Franklin, first vice-president, and Richard B. Herzer, Nashville, secretary and treasurer. Ernest Smallman, McMinnville, was elected second vice-president.

The Auditing Committee reported the books of Treasurer Herzer in good condition.

Remarks on topics of current interest were made by President Pless, Secretary Herzer and I. L. Grady. Weakley Ruth delivered an address on the benefits to be derived from affiliation with the association.

Resolutions were reported by the committee and adopted requesting all members to collect and forward to the secretary of the association data regarding all sales made for a price less than the established minimum selling price.

Following the passage of the resolution, Secretary R. B. Herzer stated that the manufacturing concerns were disposed to co-operate with the association of retailers.

Memphis will be the place of the next meeting of the Tennessee Optical Society and the Tennessee Retail Jewelers' Association in 1910, according to the decision reached at the close of the opticians' conventions. The Tennessee Optical Society decided that it would not change the name of the organization to that of the Tennessee Society of Optometrists and Opticians, as proposed at Friday's sessions. About 15 members of the Optical Society left Saturday for Atlanta to attend the American Association of Opticians.

Death of Isaac Rosenfeld.

WASHINGTON, D. C., June 23.—Isaac Rosenfeld, who died suddenly at his home Friday evening last, was well known in the jewelry trade, having conducted a store at 1134 7th St., N. W., for a number of years. His death was apparently due to heart failure.

Mr. Rosenfeld, who was 50 years old, was originally located in Philadelphia. He came to Washington in 1899, starting a small business, which he developed by his enterprise and ability.

The present crown of Great Britain was constructed in 1808, with jewels taken from old crowns and others furnished by command of the queen, says a daily exchange. It contains four large pear-shaped pearls, 273 small pearls, 147 table diamonds, 1,273 rose diamonds, 1,303 brilliant diamonds, 5 rubies, 11 emeralds and 17 sapphires.

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Death of John Robinson Goodwin.

His many friends in the large eastern d middle western cities learned with ep regret last week of the sudden death John Robinson Goodwin, a traveling esman for Durand & Co., Newark, N. J. announced in the last issue of THE WELERS' CIRCULAR-WEEKLY, Mr. Good- n died Monday afternoon, June 21, as the ult of an operation for appendicitis. e funeral services were held Wednesday rning from his late home, 92 East Morn- side Ave., New York.

Mr Goodwin is spoken of by all who w him in the trade and outside as a n t sterling qualities and of kindly and pathetic disposition. He was taken sick le in Chicago and started at once for ome in New York, reaching New York



THE LATE JOHN R. GOODWIN.

Je 19. He went directly to his home was taken from there to the German spital, at Lexington Ave. and 77th St., re was performed the operation from ch he never recovered.

Deceased was born in Talbot County, Nov. 28, 1868, and was a son of Samuel and Mary A. Goodwin. While a small his parents moved to Columbus, Miss., re he received his early schooling. The ily later moved to Danville, Va., and e he went to school until he was about graduate from the grammar school, n he went to work in the retail jewelry e of Jas. Fricker. Later the family ed to Richmond, Va., where Mr. Good- obtained employment with Jas. Tyler, tail jeweler of that city, with whom he ained about five years, and there he ned the jewelry business as a salesman. then went to Atlanta, Ga., where he employed by Jas. Freeman for about e years. From Atlanta he came to w York and became a traveling sales- for the firm of Carter, Hastings & ve, with whom and their successors, ter, Howe & Co., he remained until he accepted the position with Durand & Co., seven years ago. For the first three years with Durand he traveled in the east, and about three years ago was given the territory covering the largest cities. He is spoken of by his employer with highest esteem.

About 18 months ago while in Philadelphia Mr. Goodman was seized with an attack of appendicitis, but recovered and returned to work, apparently in good health, and not until his sudden seizure in Chicago had he been compelled to give up work. An added note of sadness to his death is given by the fact that he was engaged to be married and the wedding was to have occurred in October.

He was a member of the Tabernacle Lodge, F. & A. M., and of the Brotherhood of Traveling Jewelers. The funeral services were conducted under the auspices of Masonic lodge, of which he was a member, and a delegation of members of the Brotherhood of Traveling Jewelers were also in attendance at the funeral. The Rev. Mr. Pratt, of All Souls Church, officiated.

Deceased is survived by his mother and two sisters.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., June 23.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Auckland: 35 cases clocks, $432.
Barraquilla: 1 case watches, $105.
Berlin: 3 cases clocks, $120.
Bombay: 25 cases clocks, $445.
Buenos Ayres: 22 cases clocks, $681; 14 cases clocks, $440; 2 cases watches, $975; 5 cases plated ware, $632.
Calcutta: 10 cases clocks, $330; 2 cases jewelry, $625; 4 cases watches, $1,500.
Cape Town: 3 cases scopes and views, $107; 32 cases clocks, $658.
Christiania: 12 cases clocks, $335; 1 case plated ware, $100.
Colon: 4 cases clocks, $700; 2 cases thermometers, $195.
Glasgow: 20 cases clocks, $500; 2 cases plated ware, $150.
Hamburg: 4 cases watches and material, $6,859; 5 cases watches, $4,373; 10 barrels jewelers' sweepings, $3,500; 3 cases plated ware, $200; 8 cases clocks, $128; 6 packages optical goods, $1,335.
Havana: 3 cases jewelry, $797; 3 packages optical goods, $432; 56 cases clocks, $429; 2 cases plated ware, $113; 10 cases clocks, $210; 2 cases jewelry, $308; 2 packages optical goods, $184.
Havre: 2 cases silverware, $290; 1 case plated ware, $150; 1 case jewelry, $110.
Hobart: 1 case watches, $113.
Lima: 1 case plated ware, $138.
Lisbon: 19 cases clocks, $227.
Liverpool: 1 case jewelry, $225; 108 cases clocks, $1,873; 7 barrels jewelers' sweepings, $6,075.
London: 4 cases thermometers, $125; 2 cases clocks, $100; 30 cases watches, $5,707; 35 cases clocks, $1,016; 10 cases watches, $1,212; 1 case plated ware, $349; 23 packages optical goods, $6,054; 2 cases scopes and views, $139; 20 cases clocks, $435; 86 cases clocks, $2,446.
Melbourne: 2 packages optical goods, $248; 25 cases clocks, $439.
Montevideo: 7 cases plated ware, $702.
Para: 45 cases clocks, $1,151; 5 cases watches, $413.
Porto Barrios: 2 cases plated ware, $148.
Rangoon: 13 cases clocks, $293; 18 cases clocks, $428.
Rio de Janeiro: 1 case jewelry, $289.
Sydney: 206 cases clocks, $4,326; 49 cases plated ware, $2,331; 2 cases jewelry, $209.
Trinidad: 9 cases clocks, $100; 3 cases jewelry, $228; 1 package optical goods, $125.
Wellington: 7 cases plated ware, $203; 2 cases watches, $233; 39 cases clocks, $936.

Abel Bros. & Co. Recover Value of Jewelry Obtained on Memorandum and Sold to a Third Party.

A suit of much interest to the trade was decided last Thursday in Trial Term, Part IV, of the City Court of New York, when Abel Bros. & Co. won an action involving the right which a man who holds goods on memorandum agreement has to sell these goods to a second party. Abel Bros. & Co. were the plaintiffs in the case which was brought against Max Jacobs. The case was tried before Justice Donnelly.

The complaint filed by Attorney Jos. Rosenweig, representing Abel Bros. & Co., alleged that the plaintiffs were the owners of and entitled to immediate possession of jewelry valued at $1,147.50, and that prior to the 10th day of March, 1909, the defendant in this action became possessed of the goods wrongfully, unlawfully and unjustly, and without any right to them. It was also set forth that on or about the 12th day of March the plaintiffs demanded from the defendant the goods, but that the defendant refused to return them or deliver them, and that the defendant continued to unlawfully and unjustly retain the goods. It was also set forth that by reason of this action the plaintiffs had been damaged in the sum of $500, and in addition thereto the said chattels were stated to be valued at $1,147.50. The complaint demanded a judgment against the defendant for the recovery or possession of goods, together with the sum of $500 damages. The answer to the complaint was a general denial with a request that the complaint be dismissed.

When the case came up Wednesday afternoon of last week before a jury it was brought out that the jewelry in question consisted of a brooch containing three pearls and 32 diamonds, valued at $198; a brooch with two olivines and 63 diamonds, valued at $232; a brooch set with 34 diamonds, valued at $492; a brooch set with 35 diamonds, valued at $186.50, and a brooch containing 69 diamonds, valued at $239. These goods were delivered on memorandum to Sol Karger, who was formerly in the wholesale jewelry business at 51 Maiden Lane. Jacobs claimed that he bought the goods from Karger, and a receipted bill from Karger was produced to substantiate the validity of the transaction. The plaintiffs contested the validity of this sale and claimed that Karger had no authority to sell.

After considerable testimony had been taken the Judge charged the jury to the effect that if they, the jury, believed Karger received the goods from Abel Bros. & Co. with a limited power under which he had no right to sell them, that they must find for the plaintiff. A verdict rendered Thursday afternoon substantiated the claim of Abel Bros. & Co., and found in their behalf.

J. O. Q. Johnson has purchased the business of Wm. C. Jungmann, Carbondale, Kans.

Jacob Vander Zanden, Green Bay, Wis., has moved his jewelry stock into the Fox block, 123 N. Washington St.

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All our goods are of the same quality; our 200 to the carat as as our 8 to 12 grainers.

We are receiving weekly shipments and our Mr. H. E. Judels always in the European markets.

...as Optical Association Merged ...o the State Retail Jewelers' Association.

...LE ROCK, Ark., June 23.—A feature ... convention of the Arkansas Optical ...tion, which took place at Little ...June 16, at the time of the conven... the Arkansas Retail Jewelers' As...n, was the consolidation of the opti...ety with that of the jewelers. In the ... society which has now joined the



...HN L. GREEN, PRESIDENT-ELECT.

...s' association are about 50 members, ...ne-half of whom were in attendance. ...st day's session of the jewelers' or...ion was recorded in the last issue of ...WELERS' CIRCULAR-WEEKLY.

...the two associations had come to... the following officers for the en...ear were elected: President, John ...en, El Dorado; first vice-president, ...pratt, Monticello; second vice-presi...t, M. Alexander, Batesville; secre...d treasurer, E. A. Short, Prescott. The association decided to hold its next meeting at Little Rock on the second Tuesday and Wednesday in May.

Among the resolutions adopted was one condemning the practices of silverware companies having retail stores, several condemning certain watch companies for making complete watches, making special named movements for mail-order houses, etc., and others indorsing companies for the way they had acted in the interest of the jewelers. A resolution condemning jobbers who sell at wholesale, except when instructed by the customers, was passed, as were others pledging the members to refrain from buying from manufacturers or jobbers using catalogues and sending them to merchants in general lines, and to refrain from buying lines of merchandise sold through the hardware trade. Resolutions of thanks were extended to the jobbers and manufacturers for their support at the convention, and to the manager of the New Capital Hotel for the courtesy shown the members while at Little Rock.

Utica Retail Jewelers' Association Hold Business Session and Dinner.

UTICA, N. Y., June 24.—The Utica Retail Jewelers' Association met at the Masonic Club last evening, and an important business session followed an informal dinner. There were about 20 present.

This resolution was adopted:

Resolved, That this association does not agree with the statement made by the president of the American National Retail Jewelers' Association that 95 per cent. of the retail jewelers of the United States are in favor of an increase in the present tariff on Swiss watches. We of our association are unanimous in the opinion that the present tariff is sufficient to protect the watch industry of the country.

The association also took action against the practice of some silverware manufacturers underselling local retailers. It is said certain manufacturing concerns have sold their products for less than the wholesale price to certain parties. The resolution adopted was as follows:

Resolved, That manufacturers of silver and silver plated ware discontinue the practice of competing with the retail jeweler in the sale of their products to hotels, restaurants and clubs.

A resolution was also adopted directing the president to oppoint a committee of two members to investigate any rumors which may be brought to the attention of the president or the committee regarding the sale of any article with a fixed selling price sold below the price set by the manufacturers for the sale of such goods.

The association also indorsed the efforts of the C. H. Knight-Thearle Co., the Rockford Watch Co. and the Whiting Mfg. Co. in trying to protect the retail jeweler from unjust competition.

It was decided by the members to close all stores on July 5, and there will be a picnic and outing at Trenton Falls late next month, the date to be decided by the committee on arrangements, which is as follows: General Committee—W. B. Wilcox, chairman; H. Wineburgh, William A. O'Donnell, James R. Burtiss, S. Charles Greene; dinner, H. Wineburgh, G. Will Payne, P. F. Darrigrand; sports and prizes, William A. O'Donnell, C. H. Broadbent, Richard Perlen; printing, James R. Burtiss, Thomas F. Murphy, Frank H. Cadogan; transportation, S. Charles Greene, Arthur D. Evans, George Yackle.

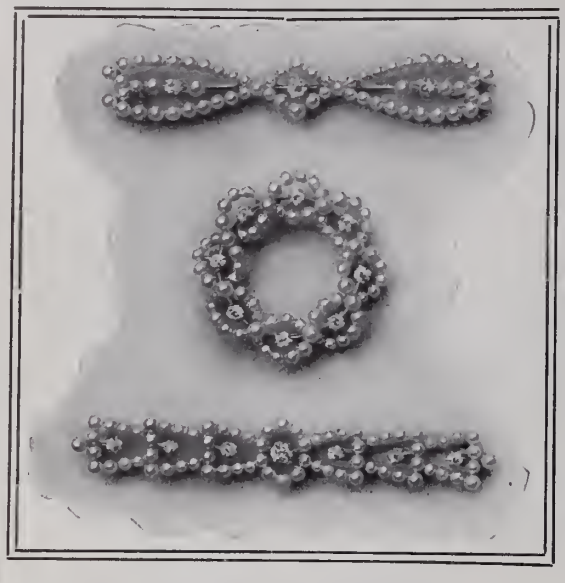
Elmira, N. Y., Jewelers' Club Gives Auto Ride and Beefsteak Dinner.

ELMIRA, N. Y., June 25.—Another retail jewelers' organization has been formed as the result of the efforts of the recently formed New York State Retail Jewelers' Association. It is the Elmira Retail Jewelers' Club, and the officers are: President, Thomas J. Routledge; vice-president, Clarence Sayles; secretary and treasurer, Walter Hamilton. Other members are Charles H. Benson, William C. Comfort, Henry E. Drake, W. D. Jacobus, Walter Longmate, E. B. Patterson, Fred H. Rees, James E. Swartout and L. Shriebman.

The club members enjoyed an automobile ride and beefsteak dinner on Monday evening. Local jewelers hereafter propose to substitute "fellow craftsmen" and "business associates" for "competitors." Other lines of retail merchants will organize like organizations.



GROUP OF OFFICERS AND DELEGATES TO THE JEWELERS' AND OPTICIANS' CONVENTION, HELD AT LITTLE ROCK, JUNE 15-16.



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WE MAKE A SPECIALTY OF

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We have all styles — elaborate and costly pieces, and also more modest ones. All are of high quality and are offered at very low prices.

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We beg to announce that we have purchased the interest of M. L. Hammel and the business will be continued on the same high standard as in the past.

We take pleasure in advising that our entirely new and comprehensive stock of fine mounted jewelry, consisting of larger pieces and inexpensive novelties, embodying the newest original ideas, is nearing completion.

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JEWELERS BUILDING, 373 WASHINGTON STREET, BOSTON, MASS.

Iowa Retail Jewelers Hold Enthusiastic Convention at Des Moines, Elect Officers and Hear Many Interesting Papers on Trade Topics.

s Moines, Iowa, June 25.—The fourth al convention of the Iowa Retail Jew- s' Association, held in this city Wed- ay, Thursday and to-day was the great- nd most important in the history of organization. The sessions began in the itorium of the Y.M.C.A. building, at 10 ., the meeting being called to order by president, Mack A. Hurlbut, of Ft. ge. The morning hours were taken up with registration of the members



N. NEILSON, PRESIDENT-ELECT.

he association and the distribution of es, etc.

on convening at 2 P. M., President but addressed the convention, after h he appointed the resolution commit- e consisting of Geo. Fiege, chairman, and A. Shepard, Mr. King, W. E. Edgar John Nicloson, members. President but said:

PRESIDENT HURLBUT'S ADDRESS.

eel, gentlemen, that in spite of the poor at- nce that we have to-day our work is growing; membership is increasing. I feel that the ans' convention of last month has affected the ttlance at this convention. They met last instead of meeting with us, in order to the members a chance to talk over the new l law which goes into effect July 1. It was at they did not want to co-operate with us, imply for the reason that most of the boys d to get posted on the new law. The fact they were interested is shown by their at- nce, which was 350.

ther factor is the Omaha convention, next . A good many of the boys are staying and saving up their money to take in the how there. I therefore feel encouraged in work. You who met with us on that cold ary day to organize this association will re- er there were only 13 present. Compare day with this. You will find that the men aughed the hardest at that time are helping day.

jobbers have been compelled to organize, a spirit of antagonism to the retailers, but to co-operate with us and bring the jewelry ss up to a higher standing. You, gentlemen, appreciate the fact as well as I do that the jobbers are not independent of the retailers, for without the retailers they would have no reason to exist; the manufacturers, too, have mutual relations with the jobbers.

You remember after our organization we asked some of the catalogue houses to cut off various channels through which some goods were marketed and sell only through the legitimate jeweler. They said it was absolutely impossible and they could not consider it for a moment. They talked to us this way: "Your demands are absolutely unreasonable. And if we stick up for you fellows, you will not stick by us." But last week a big watch company stated that it had dropped that class of trade and would endeavor to confine its product to the legitimate jewelry trade. This concern felt our force and came over to our side of the fence.

There are four factors in the jewelry business—the manufacturer, jobber, retailer and the trade press. All are interdependent; we can not get along one without the other, and the truth of it is that we are all trying to make a living out of the jewelry buying public. If this be true, it does not behoove any of us to fight the other. We must all work together, and it is up to the retailer to get busy and work with the others.

Now in regard to our programme, we have been trying to make it as helpful as possible, and some



JOHN HANDS, VICE-PRESIDENT.

good men will participate. * * * We want this convention to be an educational one, for we have not much more fighting to do, gentlemen. The best manufacturers and the best jobbers are with us, and those who are opposing us are the men whom we can really ignore. For that reason this is not a fighting association, but really an educational institution, and the officers are aiming at that end.

Joseph Mazer, Oklahoma, is in attendance, but as he is not present now I will say what I please about him. Joe Mazer is one of the best men we have on the programme. He is a jeweler, and if you miss his talk you will miss a good lecture of the programme. Mr. Arkwright, former president of the Nebraska Jewelers' Association, is here. He is a man who has a great scheme in regard to this association work. He showed me a paper in which he predicted 15 years ago conditions that we are facing now. We have also with us Claud Wheeler, of Missouri, who is the originator of the idea of interdependence in association work. Missouri has just finished its convention and Mr. Wheeler is one of the men you want to hear. Mr. Pilkington will talk, and also Mr. Swartchild, who maintains one of the most thoroughly systemized material and supply houses in the world. His idea is that we do not get enough for our repair work, and he is ready to illustrate the point, having compiled a list of prices from different cities, striking an average. We need help along this line, and Mr. Swartchild will give it to us.

This year we are going to conduct an examining board for watchmakers. Efficiency at the bench is one of the most important things to-day in the trade. We have all had trouble in getting and keeping efficient help at the bench, and such topics as this are what we are going to discuss for the benefit of all. This examining board is to be in charge of a committee of three, of which John Hands is chairman. Mr. Hands is present and will give us an idea of what the examination will be. I now have the pleasure of introducing John Hands, of Iowa City.

The report of Secretary-Treasurer Nielson showed the association in good financial condition and a membership in good standing of 231, with a likelihood that



A. G. HOCH, SECRETARY.

many will be added before the convention adjourns.

John Hands, Iowa City, then addressed the convention on the plan of the examining board for watchmakers, which the association will conduct this year to test the efficiency of the men at the bench. Mr. Hands is chairman of the board of examiners, and Mr. Beck, of Sioux City, and Mr. Carpenter, Burlington, the other members. The discussion of Mr. Hands' talk was followed by a paper, "Our Weakness and Our Strength," by S. Callison, former editor of the *Bulletin*. This created a very lively debate on the question of the fixed minimum selling price for standard goods, participated in for the most part by Jos. Mazer, Mr. Hurlbut, N. Nielsen, Mr. Arkwright, and others. The question of a fixed selling price occupied a great deal of the discussions of the afternoon.

After adjournment the members of the association attended a moving picture show in a body in the evening.

THURSDAY'S SESSION.

The convention was called to order at 9 A. M. by the secretary, N. Nielsen, the proceedings being opened by A. Hoch, Storm Lake, with a paper on "Advertising a Jewelry Store." He covered the subject

The Oriental Turquoise Matrix

This gem, unparalleled in beauty by anything in the blue variety of opaque stones, and positively occupying the first position in the matrix family, is in every respect superior to anything of its kind yet known in the stone market. Being of an exquisite color that does not fade, varying in shade from the most delicate sky blue to the deepest azure, superbly marked by veins of golden brown or pure black matrix, and lastly, by reason of its superior hardness admitting of the highest polish ever attained by any turquoise, it is one of the most beautiful of gems.

Its possibilities, as a part entering into the composition of jewelry, are absolutely unlimited.

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v thoroughly and his paper was well re-ed.

eo. Arkwright, of Beatrice, Nebr., then d a paper that he had read before a con-ion 14 years ago, in which were pre-d many of the present-day situations conditions. He followed this with an il trated talk on a central bureau for the g ral information of the jewelry trade in g ral—a sort of clearing house. His i is to pay a secretary, hire for him help t nable the trade to enter complaints, g information on anything relating to il trade, have an employment agency, and a le and exchange department, etc. Mr. A wright is ex-president of the Nebraska R A.

aud Wheeler, president of Missouri R A., then addressed the convention on "Necessity of Independence in Associa-Work." Mr. Wheeler is an advocate he idea that the association should pay own expenses, etc., of conventions, thereby have more freedom to act inde-ently of any jobbing house, etc., from n they have solicited funds in the past, get better results from convention ings Missouri has adopted this plan the Iowa association is doing this for first time this year.

r Beck, of Sioux City, one of the old-nen in the business in Iowa, gave an mptu talk on conditions of associa-work 25 years ago. He was one of nen who helped organize the first Iowa ciation for the correction of the cata-e evil 25 years ago. Adjournment for h.

THURSDAY AFTERNOON.

2 P. M. the convention was called rder by President Hurlbut, and Joe er, president of the Oklahoma Retail lers' Association, addressed the con-on on "What We Have Done and We Should Do." He gave a short y of what the Oklahoma association had . its plans for furthering the work, etc. principal part of his address, however, given on the latter part of his subject. H said increase your membership, dis-age retail jobbers and those who sell s, etc., direct; keep up a brotherly ng and help each other. He read a lution adopted by the Oklahoma asso-ion for the fixing of a minimum selling on standard goods and asked that the ention adopt it before adjourning.

r. Mazer was followed by Wm. Swart-l, of Swartchild & Co., Chicago, who a paper on "Price and System in the ir Department," giving a detailed out-for system in stock, work, etc., in the r department. His paper was followed iscussions of repair work in general price of repairing watches in particu-

C. Carpenter, of the South Bend ch Co., addressed the convention on Benefit of a Fixed Price" from a man-turer's view-point, and J. H. Lepper, on City, gave a short talk on "Four s Ago and To-day." Mr. Lepper was the first publisher of the *Bulletin*.

journment.

FRIDAY MORNING'S SESSION.

e convention met promptly at nine ck, most of the morning being spent in short speeches and the election of officers. Among the speeches was a short address made by Mr. Goldstone, Bennet, Ia., on the Parcels Post.

The following officers were elected for the coming year: President, N. Neilson, Harlan, Ia.; vice-president, John Hands, Iowa City, Ia.; secretary and treasurer, A. G. Hoch, Storm Lake, Ia.

The executive committee is composed of N. Neilson, John Hands, A. G. Hoch and A. E. Shepard. The meeting adjourned until 2 P. M.

FRIDAY AFTERNOON'S SESSION.

This afternoon was spent in electing delegates for the National convention and passing the following resolutions:

Whereas, It has pleased the Divine Architect of the universe to call S. Joseph, of the firm of S. Joseph & Co., Des Moines, Ia., to his final rest; therefore be it

Resolved, That we express our sincere regrets and sorrow to the bereaved family. That copies of these resolutions be sent to the family and spread upon the minutes.

Whereas, It has pleased the Divine Ruler of the universe to call Mrs. H. J. Edgar to her eternal reward; therefore be it

Resolved, That we express our sincere regrets and sorrow to the bereaved husband and children, and that these resolutions be spread upon the minutes and a copy sent to F. J. Edgar.

Resolved, That we heartily indorse the policies of all watch companies who have adopted plans for marketing their product in accordance with our views on this subject.

Whereas, The Whiting Mfg. Co. having discontinued the retail stores and having confined the sale of its products to the legitimate jewelers, be it

Resolved, That we recognize the action in this respect and express our appreciation of the company's efforts to improve the trade conditions relating to the sale of their products to the retail jeweler.

Resolved, That we condemn the practice of certain manufacturers of sterling silver who sell their product to certain eastern catalogue (mail-order) jewelers without requiring of them to sell at a fixed minimum selling price.

Whereas, The trade press has assisted the retail jeweler in accomplishing the publicity of desired regulations, be it

Resolved, That we extend to them a vote of thanks and recognition of their able assistance.

Whereas, It has been demonstrated that a fixed price by manufacturers of watch movements has been most satisfactory to all concerned; therefore be it

Resolved, That we encourage and urge all movement manufacturers to adopt the same method.

Whereas, The Iowa State Association of Optometrists has accomplished the success of placing their optometry law on the statute books of Iowa, and as securing such legislation which is favorable to the developments of the profession; therefore be it

Resolved, That we congratulate the members and instruct the secretary to give formal notice.

Whereas, Watch cases are often sold by retailers at wholesale prices in connection with the price-protected movement; therefore be it

Resolved, That a restricted selling price be established by all watch cases companies on the cases they manufacture, as they may deem it advisable to establish upon them.

Resolved, We indorse the Oklahoma resolution in regard to establishing a fixed retail selling price on movements and cases.

Whereas, George Arkwright W. Swartchild, Joe Maizer, Claud Wheeler and H. C. Carpenter have so kindly and ably assisted with our programme; therefore be it

Resolved, That each and all of these be extended a vote of thanks by this association for their corporation.

The total number of applicants who successfully passed examination by the watchmakers' examining board was 15. This being the first examination ever held by any association makes it very gratifying to know that all classes of the trade are interested. Among the applicants were proprietors of stores, as well as their workmen. Among the list of these will be found Joe Mazer, of Oklahoma.

Following is a list of delegates elected to attend the National Retail Jewelers' Association convetion, held in Omaha, in August:

N. Neilson, Harlan; W. H. Beck, Sioux City; Ralph Plumb, Des Moines; Horace Joseph, Des Moines; J. H. Lepper, Mason City; E. O. Lewis, Oskaloosa; George Hieserman, West Union; Daniel S. Jones, Independence; J. P. Duchelle, Dubuque; Mr. Thorpe, Sioux City; J. M. Nabstebt, Davenport; E. T. Renaud, Keokuk; Mr. Keith, Iowa City; John Hans, Iowa City; George Ludy, Cedar Rapids; Frank Schlampp, Des Moines; F. N. Swan, Muscatine.

The meeting place of the fifth annual convention is to be fixed by the executive committee within a few weeks. Sioux City is making an effort to secure the convention, but on account of the central location of Des Moines and its railroad facilities, it is believed that the convention will return here next summer.

Thus closed one of the most successful meetings that has ever been held by the retail jewelers of Iowa, and while they lose M. A. Hurlbut as their president, they feel they are to be congratulated on having elected N. Neilson, of Harlan, Ia., as his successor. He has been their secretary for two years and is well qualified for the honor.

A list of the different representatives of the manufacturers and wholesale houses in attendance at the convention include Alfred T. Hunt, J. R. Woods & Son, New York; H. P. Strater and C. H. Hass, Hull Bros. Umbrella Co., Toledo, O.; A. R. Weis, and Chas. K. Slemmons, Illinois Watch Co., Springfield, Ill.; H. W. Hedge, New York Standard Watch Co., Jersey City, N. J.; Dave Ellbogen, Stein & Ellbogen Co., Chicago; Hamilton R. McKinley, Elgin National Watch Co.; a representative of D. B. Ward & Co., Kansas City, Mo.; J. A. McIntire, Kreis & Hubbard, Chicago; H. F. Gruschow, Peninsular Engraving Co., Detroit, Mich.; C. C. Hoefer, Woodstock-Hoefer Watch & Jewelry Co., Kansas City, Mo.; Earl J. G. Lovett, Sales Manager, Rockford Watch Co.; H. C. Carpenter, Sales Manager, South Bend Watch Co.; C. T. Higginbotham, Consulting Superintendent, South Bend Watch Co.; C. L. Palda, South Bend Watch Co.

William R. Nichols, Marshall, Minn., together with two others who gave their names as Floyd Bartrand and Harry Bartrand, were arrested about a week ago on a charge of committing a burglary in Llewellyn, Minn. Nichols, who is also known as Robert A. Lewis, some time ago robbed a jewelry store at Mapleton, Kans. He was also accused of breaking into a jewelry store conducted by Klein Bros., at Baxter, Ia.

ADDISON W. WOODHULL, President. GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

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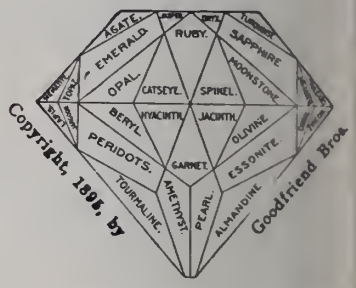
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Wm H. Richardson Stricken With Clot in the Eye, but His Condition Is Improving.

PROVIDENCE, R. I., June 26.—William H. Richardson, treasurer of Flint, Blood & Co., confined to his home, 216 Pleasant St., and in a critical condition, although his physicians gives hope that in a few days there may be a considerable improvement. It will be necessary, however, for him to remain in a darkened room for a number of weeks. His affliction is a somewhat unusual one. He was stricken while enjoying the annual outing of the New England Manufacturing Jewelers' and Silversmiths' Association, June 18. Just after the party had sat down to the tables at Field's Point, Mr. Richardson noticed that everything in front of him began to blur. At first he thought it was because he was perspiring so much. His blindness increased, and he remarked to Edgar Mowry, of the George L. Mowry Co., who sat next to him, that he was unable to see anything. He was assisted from the dining hall and hurried to this city. A specialist was called, and after an examination stated that a blood vessel had burst, and that Mr. Richardson would probably be blind in a short time.

Since the improvement manifested itself, Dr. Charles W. Van Benschoten, an eye specialist, has been consulted, and it was finally decided that a clot of blood had formed back of the eye and that unless it could be removed it would be absorbed within a short time there was the possibility of its affecting the brain, causing an apoplectic stroke. Endeavors have been made since the occurrence to absorb the clot and thus remove the source of danger. It was stated by his family to-day that there was apparently a slight improvement.

Convence Creditors of Geo. E. Ellis & Co., Winnipeg, Man., Discuss Offers of Compromise.

PROVIDENCE, R. I., June 24.—A meeting of New England creditors of George E. Ellis & Co., Winnipeg, Manitoba, was held in the rooms of the Manufacturing Jewelers' Board of Trade, Tuesday afternoon. The meeting was called to order by President Charles E. Budlong, and Marcus W. Morrison, secretary of the board, was chosen secretary.

Mr. Ellis was present at the meeting and gave every explanation and assistance concerning his condition that he could. He presented a complete statement of his assets and liabilities, in which he estimated his assets at $53,841 and his liabilities at $148,000. In his estimates of assets Mr. Ellis included manufacturing plant and machinery, furniture and safes and stock of goods, the book accounts having been assigned over to a bank as collateral. Mr. Ellis explained that he was owing the bank $100,000, for which they hold as security the makers' notes, book accounts, diamonds and real estate to a total of $148,000. He estimated that his liabilities consist of $15,000 preferred and the balance in open accounts.

In making his statement of his affairs Mr. Ellis made three offers of settlement, offering 30 per cent. cash in full settlement, the second, 70 per cent. in preferred stock 6 per cent. of the George E. Ellis Co., Ltd., in full settlement, and the third of 100 per cent in preferred stock, creditors to advance cash up to one-third of their claims, this cash to be a preferred claim against the business.

After listening to the offers made by Mr. Ellis the matter was taken under consideration. The counsel of the Board of Trade, however, advise the acceptance of the first offer of 30 per cent. in cash.

Career of E. E. Brown.

DALTON, Ga., June 23.—Edward E. Brown, a well-known jeweler, who passed away in this town recently of heart disease, was a veteran of the trade in this section, having been in business in Dalton for a quarter of a century. Mr. Brown's death occurred under sad circumstances while he was nursing his daughter, who was taken ill a few days before. At that time his wife was attending another sick daughter at Chattanooga. The deceased jeweler had been in poor health for some time, but his condition was not considered serious. While attending his daughter he was suddenly stricken and passed away before a doctor could do anything for him.

At the time of his death Mr. Brown was engaged in the jewelry business on King St. under the style of the Brown Jewelry Co. He was at one time a member of the firm of Brown & Rushton, and later had charge of the business of the James A. Haff Jewelry Co., before going into business for himself. Deceased was prominent in fraternal circles and especially in the Masons and Knights of Pythias.

Importations at the Port of New York.

Weeks Ended June 20, 1908, and June 19, 1909.

	1908.	1909.
China, Glass and Earthen Ware:		
China	$61,401	$64,006
Earthen ware	12,574	12,512
Glass ware	19,037	32,104
Optical glass	934	835
Instruments:		
Musical	7,755	5,703
Optical	7,755	9,838
Philosophical	838	2,458
Jewelry, etc.:		
Jewelry	5,057	11,665
Precious stones	155,342	514,454
Watches	15,788	45,029
Metals, etc.:		
Bronzes	299	666
Cutlery	29,719	33,571
Dutch metal	.....	3,048
Plated ware	.....	.....
Platina	3,785	.....
Silverware	86	.....
Miscellaneous:		
Alabaster ornaments	164	530
Amber	14,357	8,955
Beads	392	2,464
Clocks	2,984	6,167
Fans	446	1,378
Fancy goods	5,521	4,640
Ivory	.....	68,224
Ivory, manufactures of	6	1,904
Marble, manufactures of	36,492	9,845
Statuary	4,958	5,605

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	New York selling price. .999 Basis.
June 22	24 3-16d.	$0.54⅝
" 23	24 1-8d.	.54½
" 24	24 1-8d.	.54½
" 25	24 1-16d.	.54⅛
" 26	24d.	.54⅛
" 28	24 1-16d.	.54⅜

Virginia Retail Jewelers End Convention at Richmond With a Banquet.

RICHMOND, Va., June 24.—Attended by jewelers from many parts of the State, the convention of the Retail Jewelers' Association of Virginia, which opened at the Jefferson Hotel yesterday morning proved that the trade in this State is alive to the advantages of organization. There were two meetings—one in the morning, when reports were read and approved, and another at 5 o'clock yesterday afternoon, when the following officers were elected for the ensuing year: President, A. F. Jahnke, Jr., of this city; first vice-president, W. D. Martin, Rocky Mount; second vice-president, W. H. Schwarzschild, of this city; third vice-president, C. F. Lauterbach, Petersburg; fourth vice-president, Fred Greenwood, Norfolk; fifth vice-president, H. L. Lang, Staunton; secretary, Otis S. Harding, Petersburg; treasurer, J. S. James, of this city.

Joseph E. Allen and C. Fred Kohler, of Richmond, together with the officers, constitute the executive committee. Next year's convention will be held in Norfolk on the third Wednesday in June.

The association was organized one year ago this month and since that time it has more than doubled its membership.

At the afternoon session the following delegates were elected to represent Virginia at the next convention of the American National Retail Jewelers' Association, Omaha, Nebr.: A. F. Jahnke, Jr., and Joseph E. Allen, of this city; A. D. Beckner, Martinsville; C. F. Lauterbach, Petersburg, and W. D. Martin, Rocky Mount. It is expected that many other members of the association will also attend this convention.

The Virginia delegates, especially those from this city, will go to the national convention with the avowed intention of securing the next convention for Richmond. It is probable that the Chamber of Commerce and other organizations will bend their efforts to bring it here.

The meeting of yesterday came to a close with a banquet at the Jefferson. Among those present was A. F. Jahnke, Sr., who is perhaps the oldest jeweler and watchmaker in the State, having come to this country from Germany before the war. A standing toast was drunk to him as the oldest practical watchmaker in Virginia. Mr. Jahnke spoke reminiscently, and recounted many incidents of the trade in the early years.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended June 26, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$1,308,849.62
Gold bars paid depositors	35,978.23
Total	$1,344,827.85

Of this the gold bars exchanged for gold coin are reported as follows:

June 21	$89,247.47
" 22	56,548.21
" 23	71,028.20
" 24	52,282.42
" 25	1,014,083.70
" 26	25,659.62
Total	$1,308,849.62

Milton Headman, Fairview, Ill., has removed to Marietta, Ill.

FRANK JEANNE CHAS. L. ROOS

WM. S. HEDGES & CO.

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DIAMONDS

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65 NASSAU STREET NEW YORK

Drop Earrings

In Baroque Pearl and Colored Stones, with and without Diamonds, from $5.00 up.

CROSSMAN COMPANY

3 Maiden Lane NEW YORK

TRY US ON DIAMONDS

Lissauer & Company IMPORTERS

52-54 MAIDEN LANE, NEW YORK



For All Manufactures in Coral

We have ready some line lots of Coral-Cameos, flat-oval and round Cabochons in all sizes and shades. Send your order immediately. All special sizes will be cut to order at short notice.

Memorandum package will be sent to reputable jewelers upon request.

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Pearls, Diamonds and Precious Stones of Exceptional Rarity

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UNIQUE GEM

UNITED STATES STONI

I am now at Summer Headquarters whe fully prepared to fill all orders in my line. SUMMER BULLETIN AND PRICE NOW READY. Send for it.

LOUIS J. DEACON, Cape May,

Twelfth Annual Convention of American Association of Opticians Held at Atlanta, Ga., Proves a Great Success.

ATLANTA, Ga., June 25.—Most successful f the conventions and exhibits yet held v c American Association of Opticians a hc 12th annual meeting held here from lday to Thursday of this week. The ified tone of the discussions, the high cter of the addresses that were de- d and of the technical papers read, the st shown in the proceedings and the manifested in behalf of the organiza- nd its work, all spoke loudly of the ess that has been made and that will uc

exhibitors were greatly pleased with sults both in direct sales and in the unities that will lead to future busi- The members present from the south- ates showed the most eager interest various articles and devices exhibited, w avenues were opened to manufac- and jobbers who are seeking a south- ide

attendance was not as large as at prior conventions, but this was ac- d for by the distance of Atlanta from rthern States and the fact that many members feared that the Georgia would be too hot for them. All vent to Atlanta were reassured as to mate, for the weather was most de- l. During the convention the visi- were entertained with the proverbial lity of the south, and all left Atlanta close of the convention with most t recollections.

opinion was expressed by many rs that the work of this convention rove to be of the most important er, and will be the foundation for the strengthening and upbuilding of the zation. The Atlanta convention, it rdicted, will be followed by more s, systematic and continuous labors g optometric education and legisla-

exhibit was in the Auditorium of a. The big hall was decorated with mense flags, one at either end, while erable flags and streamers were sus- d on the walls and from the high, ceiling. The sessions of the con- n were held in Taft Hall, in the same g, and in the smaller halls.

scientific and technical programme rried out as published in advance.

as recognized that the wise policies sident H. J. Cook, Knoxville, Tenn., best be continued by re-electing him other term, which he was prevailed to accept, although against his per- nclinations.

les E. Folsom, Atlanta, who has been rating closely with President Cook in ter's work, was induced to accept the n of president of the Scientific Sec- nd it was predicted on all sides that his leadership the scientific mission t organization will be organized on a undation.

tary William E. Huston was unani- re-elected, a thorough vindication of cial whose position has been "on the firing line," where he received the brunt of criticisms of various kinds, due, it was shown, to misunderstanding.

A feature of the convention was its action in paying special honors to A. Jay Cross, New York, and Charles F. Prentice, M.E., New York, to whom were given the first and second honorary life certificates of membership.

General satisfaction was given by the choice of Cedar Point, O., for the convention of next year.

Much regret was expressed because an attack of rheumatism prevented the attendance of Ernest Eimer, Muskegon, Mich., who had most efficiently served as registrar of the Scientific Section for several terms.

Following is a complete list of the new officers:

President, H. J. Cook, Knoxville, Tenn.; first vice-president, W. K. Lewis, Kansas; second vice-president, D. M. Boney, Ocala, Fla.; secretary, W. E. Huston, Kansas City, Mo.; treasurer, A. S. Haskins, St. Johnsburg, Vt.; member of the Board of Regents, W. T. Eisensmith, Charleston, W. Va.

Scientific Section—Chancellor, C. E. Folsom, Atlanta, Ga.; vice-chancellor, H. M. Hitchcock, Minneapolis, Minn.; registrar, F. P. Barr, Lancaster, O.; treasurer, C. M. Jenkins, Richmond, Ind.

Place chosen for the convention in 1910, Cedar Point, O.

Death of Charles Svensen

ARLINGTON, Nebr., June 23.—The body of Charles Svensen, of this place, was found in the doorway of his jewelry repair shop, shortly after 4 o'clock Saturday morning, by Frank Hadley and Oscar Claycomb, who were returning home from a dance and saw the body lying in the doorway as they were passing by. Svensen had evidently been dead for some time, as the body was cold when found. It was devoid of all clothing save an undershirt.

Svensen came here about three years ago from Fremont and opened up his little jewelry repair shop, living alone in the back part of the building, until the last year, since which time a blacksmith has been sharing his quarters. Dr. Davies and Mayor Echtenkamp were summoned as soon as the body was found. Dr. Davies had advised Svensen several weeks ago that he was suffering from heart disease and recommended that he go to the county poor farm, where he could be taken care of under sanitary conditions, but the doctor's advice was ignored.

When the body was found the feet and legs were projecting through the doorway, and it is evident that he sought fresh air and then fell backward into the doorway, the attitude of the body indicating that death had been instantaneous.

Svensen was about 50 years of age, unmarried and without immediate relatives so far as is known here.

Morris Turk, Keystone, W. Va., has been succeeded by Turk Bros.

Illinois Jewelers Hold Their Annual Convention at Peoria With a Large Attendance.

PEORIA, Ill., June 29.—Retail jewelers and optometrists from all over the State are in the city to attend the joint convention of the two big organizations, the Illinois Retail Jewelers' Association and the State Society of Optometrists, which met here, this morning, at the National Hotel. The delegates and the local committee have planned to make this the greatest meeting in the history of the organization, and the roster of delegates and visitors shows they will not be disappointed. The early hours of the meeting show the greatest interest manifested in the work and pleasure which is to be combined to make this convention a memorable and important one.

The convention opened with a full attendance at 9 o'clock, when Mayor E. N. Woodruff gave the address of welcome to the assembled retail dealers add craftsmen. His remarks were congratulatory, complimentary and encouraging, and were heartily received. Frank Smith, Pontiac, Ill., vice-president of the jewelers' organization, responded, and extended the thanks of the organizations and the best wishes of the assembled delegates to Peoria and her people.

After the interchange of courtesies the convention settled down to the real business of the meeting and was addressed by President F. A. Marean. This was followed by the report of State Secretary G. B. Elbe, Chicago, and State Treasurer Paul N. Lockritz, Chicago. These consumed the remainder of the morning's session.

In the afternoon the delegates will hear a number of important addresses, especially that of O. V. Berry, State president of the optometrists.

Mack A. Hurlburt, Fort Dodge, Ia., and ex-president of the National American Retail Jewelers' Association, will speak, as will Prof. C. R. Hart, of the Bradley Institute of Horology, of this city, who will take for his subject "Ethics." "Dawn of Prosperity" is the subject of an address to be given by Jacob Franks, president of the Rockford Watch Co., Chicago.

An interesting feature of the afternoon's session will be the address of H. C. Carpenter, sales manager of the South Bend (Ind.) Watch Co., on the subject, "Advertising, and What It Means."

To-morrow will see the end of the meeting, and the officers for the ensuing year, as well as the next convention city, will be chosen. Dr. George B. McFatrich, Chicago, will deliver the principal talk of the convention.

The entertainment committee has arranged several social affairs for the delegates and guests, including a carriage ride over the city and luncheon at the country club for the ladies this afternoon and a moonlight steamer excursion up the Illinois river this evening.

The suit to recover for damages due to injuries caused by a falling drop hammer, brought by Arthur J. Randall against the P. A. Coon Silver Co., Syracuse, N. Y., has been settled. Randall asked for $2,000 damages.

Pendant Sets

HANDSOME AND SALABLE

We are cutting at moderate prices a beautiful line of pendant sets in

Aquamarines
Tourmalines
Fancy Opals
Amethysts
Topazes
Kunzites
Peridots, etc., etc.

BUY FROM THE CUTTERS

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Diamonds and Precious Stones

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Fancy Leather Goods

Our 1909 Holiday Collection is now ready for inspection

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The LINE of QUALITY



QUALITY

QUALITY JEWELRY is as easily recognized as "Quality Folk." Both bear unmistakable marks of refinement.

For discriminating trade our line possesses every essential feature of quality; choice designs, carefully selected stones, unquestionable fineness of gold — plump 14k. or 10k., as stamped, and richness of finish.

Quality is always our first consideration. Every piece is designed, manufactured, finished, inspected and shipped with a carefulness which maintains our established reputation and insures satisfaction.

Prices Low Quality Considered

Manufacturers of 14k. and 10k. Brooches, Diamond Mountings, Festoons, Pendants, Scarf Pins, Links, Tie Clasps, Studs, Lockets, Bracelets, Ear Screws and Drops, Collar Buttons, Hat Pins, Cuff Pins, and Combination Sets.

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Death of Simon Rubin.

BALTIMORE, Md., June 25.—After an illness of but a few days Simon Rubin, a well-known watchmaker and horologist, of this city, passed away on Tuesday, June 22, at the Hebrew Hospital. Though his health had been poor for some time and he had suffered from Bright's disease his condition did not become acute until a day or two before he passed away. The funeral services were held at his late residence, 431 Lanvale St., to-day, and were largely attended.

Simon Rubin was not only a great watchmaker himself, but taught many other watchmakers in this country and Europe, among them being four sons, who are in business in various parts of the country. He was born in Dunnaberg, Russia, 83 years ago, but spent the greater part of his life in Riga, and the last 22 years in this country, during which time he made Baltimore his home.



THE LATE SIMON RUBIN.

He began his career as a watchmaker early in life, and from the first showed unusual skill in this line, becoming recognized for his ability. In 1875 he undertook the making of a clock that was placed on the estate of Baron von Ettinger, a Russian nobleman and governor of the province. In finding it necessary he made many tools and instruments needed to complete the work, which to a great extent was a labor of love. None of these tools were ever patented, but a number of years after he discovered, at an exhibition, one of his own devices which had been awarded a first prize, this device having been patented by a machinist in his employ. During the making of this great clock he was assisted by his four sons, all of whom had been educated by him as watchmakers and who had by that time become proficient in the art. The completion of the work netted him not only 2,300 roubles in addition to what he had been paid for material, wages, etc., but his excellent work brought him considerable fame, and he was awarded a silver medal, the highest prize at an exhibition held in Riga. About a year later he was awarded a bronze medal as a first prize, and also a certificate of honor. So well pleased was Baron von Ettinger with the work that Mr. Rubin won his highest regard and admiration, as well as his life long friendship, a friendship which, by the way, on several occasions proved very valuable to him while he lived in Russia.

Coming to this country about 1885, Mr. Rubin settled in Baltimore and started at work at his profession, and in a strange land practically built up anew his reputation as a watchmaker. So devoted was he to his craft that until very lately, in spite of his poor health and the protests of his children, he still insisted on doing the most delicate work that came to his establishment, all of which he finished in a most painstaking manner.

Deceased was a devout oxthodox Jew, and his knowledge of Talmud and Hebrew literature was most profound. He was a man of liberal education and was of a sweet and genial disposition and charming personality, qualities which endeared him to all his friends. His quiet dignity and high sense of honor and integrity as well as his broadmindedness on all subjects gave him the respect of all his business associates as well.

Mr. Rubin's wife preceded him to the grave by some years. Of his four sons, Jacob Rubin is a jeweler at Hartsville, S. C.; Max and Morris Rubin are in this city, and Wm. Rubin is engaged in business in Paterson, N. J. Besides these he is survived by one daughter, Mrs. J. Block, of this city, 20 grandchildren and four great-grandchildren.

George W. Dover Rescues Woman from Drowning at Narragansett Pier.

PROVIDENCE, R. I., June 28.—George W. Dover, a well-known manufacturer of jewelers' findings of this city, became a hero yesterday by the rescue of a young woman at Narragansett Pier, who refused to give her name. The woman was caught by the undertow after she had been attacked with cramps and was in danger of being drowned. She was unconscious when Mr. Dover reached her side. He brought her in close to the shore, where several others went out into the surf and assisted them to land.

Mr. Dover, accompanied by Mrs. Dover and Samuel Steiner, superintendent of the Outlet Co., and Mrs. Steiner, went to Narragansett Pier, yesterday morning, in Mr. Dover's automobile. After luncheon the party prepared to go in bathing. Mr. Dover had dressed for the water and was walking along the beach talking with Harry Cutler, of the Cutler Jewelry Co., this city, when he heard a woman scream.

Some 200 feet from shore he saw a man struggling, evidently in vain, to save a woman companion. Mr. Dover, who is an expert swimmer, plunged into the water and swam toward the struggling couple. The woman's companion, who was nearly exhausted, gave up the battle before Mr. Dover got to the woman and made his way to the shore with much difficulty.

When Mr. Dover reached the woman he found that she was nearly unconscious, and that the undertow would have drawn her under in a few seconds. Placing one arm around her waist, he started to swim ashore. The swim was made with considerable difficulty from the fact that the strong undertow made inroads upon Mr. Dover's strength. As he neared the shore, however, Messrs. Steiner, Cutler and others formed a sort of living chain, by means of which the woman, now limp as a drowned person, was brought safely to the shore.

The members of the rescuing party, together with a physician, worked over the woman for nearly half an hour before she regained consciousness. Mr. Dover recovered from the effects of his efforts in the water after a brief period and went in bathing for pleasure with the others of his party.

Receiver Appointed in Bankruptcy Proceedings Against Wm. A. Penn, Morrison, Ill.

MORRISON, Ill., June 23.—A. R. Baird, of this town, has been appointed receiver of William A. Penn, a local jeweler, in the bankruptcy proceedings instituted some time ago by Henry Paulson & Co., the C. H. Knights-Thearle Co., and other creditors. The bankruptcy petition was filed at the Freeport branch of the United States District Court, June 16, and a receiver was asked for at that time.

Mr. Penn, who started in business in 1894 at Fulton, has been in business in Morrison for the last four years. He has been hard pressed financially for some time, and a number of suits by creditors have been threatened. A short time ago he practically admitted his insolvency in a statement which showed his liabilities to be about $5,206 and stock and fixtures to be worth about $3,800 to $4,000. Arrangements were made for a compromise with the creditors, but these proceedings have been stopped, temporarily at least, by the bankruptcy petition. The compromise, if it is made now, will have to be through the bankruptcy court.

Death of Leopold Laubheim.

Leopold Laubheim, of Laubheim Bros., 65 Nassau St., New York, died, Monday, at 6.53 P. M., after a lingering illness. Death was caused by a complication of diseases, nervous prostration bringing on an attack of apoplexy.

Mr. Laubheim was 40 years old and was born in Germany. He came to this country in 1882, and entered the employ of Adolph Goldsmith, with whom he remained until 1892. In that year Laubheim Bros. was started, and with this firm he was connected until his demise.

Deceased was a Mason. He is survived by his widow. The business of Laubheim Bros. will continue as before.

Has Anyone Been Offered This Stolen Watch?

E. L. Price, Roodhouse, Ill., reports the theft, some time ago, of an Illinois watch movement, Bunn 17-jewel, No. 1826572, in North American case No. 929399. He belives the thief took it to Chicago.

Anyone to whom the watch may be offered is requested to notify Mr. Price at once.

The style of the business heretofore conducted by Orion N. Jones, Argyle, Minn., is now the O. N. Jones Jewelry Co.

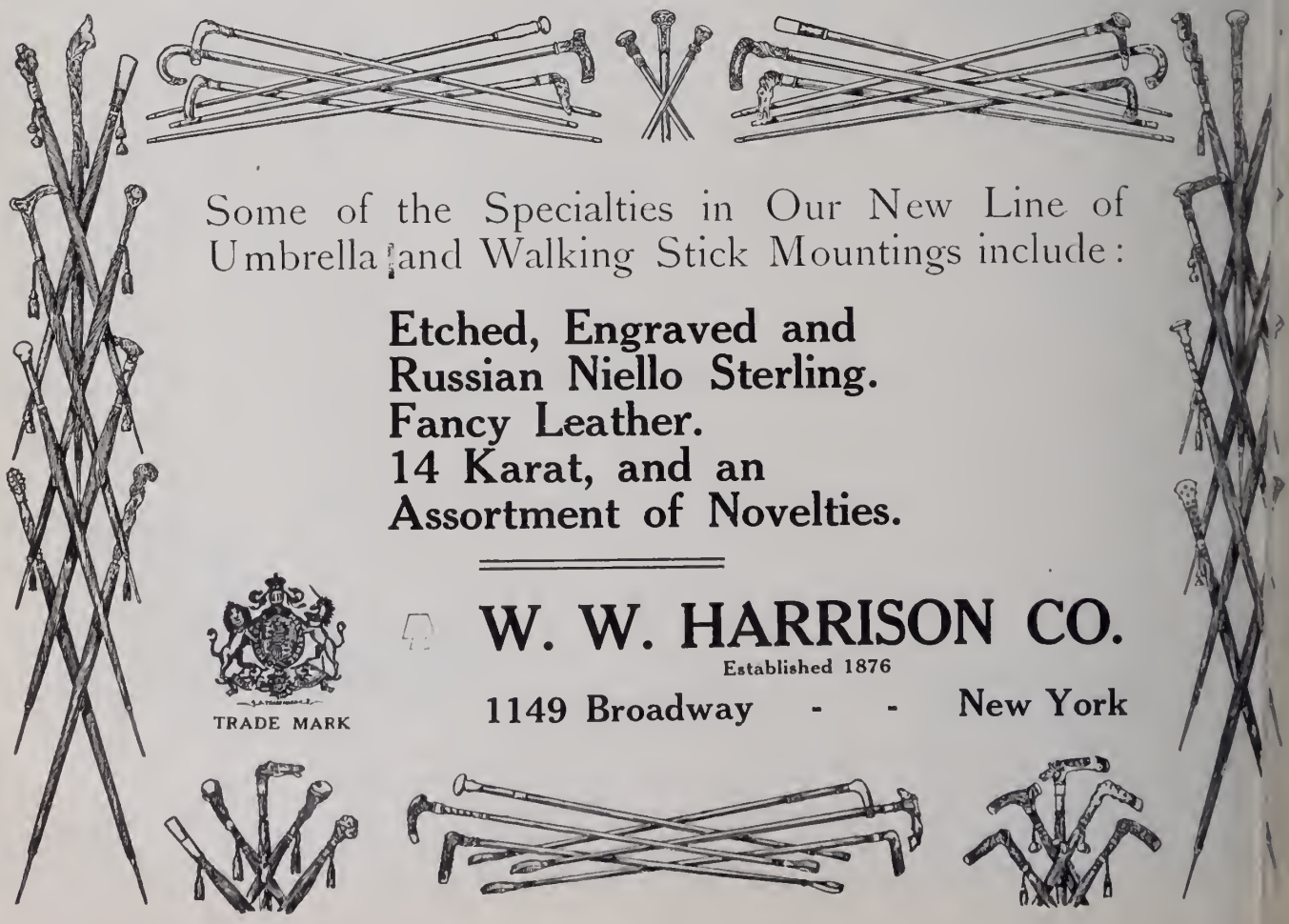
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SEVENTY-ONE NASSAU STREET, NEW YORK CITY

MANUFACTURERS OF 10KT.
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JOBBING TRADE ONLY.

NOT CONNECTED WITH ANY FIRM OF A SIMILAR NAME.



Some of the Specialties in Our New Line of Umbrella and Walking Stick Mountings include:

Etched, Engraved and
Russian Niello Sterling.
Fancy Leather.
14 Karat, and an
Assortment of Novelties.

TRADE MARK

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Established 1876

1149 Broadway - - New York

Death of William F. Fischer.

CHATTANOOGA, Tenn., June 23.—It was h deep regret that his friends in the elry trade learned of the death of Wm. Fischer, senior member of the W. F. scher & Bro. Co., of this city, whose life s body was found in his apartments over store at 801 Market St., about 2 o'clock terday afternoon. Heart disease was dently the cause of his death. Mr. scher had left the store about 9 o'clock in morning, complaining of a pain in his rt, but his condition was not considered ions. He went to his apartments and lay wn to go to sleep, but was stricken during slumber and never awakened. He had n dead probably an hour when discovered.

Mr Fischer, who was one of the best own members of the trade in this section, ne from Mecklenburg, Germany, in which y he was born, Aug. 19, 1846. However, came to America with his parents when child, and was an American in every ught and feeling. His early life was nt in Dalton, Ga., but in 1867 he moved Chattanooga, and two years later formed partnership with his brother, L. L. scher, under the style of W. F. Fischer Bro. This business, which continued for years, was a partnership until April 4, 6, when it was incorporated, W. F. scher becoming the president, L. L. scher the treasurer and manager and L. McClure, secretary, of the company.

From the beginning of his career in this y Mr Fischer occupied the stand at 8th d Market Sts. save for a short time, a w years ago, when his business suffered s by fire. He built up an excellent trade, d his characteristic honesty, integrity and ility as a business man were prime factors the success of the house. In social life was for years very popular and was a arter member of the Mountain City dge and prominently identified with the asonic fraternity; in the latter body he as a member of the Chattanooga Lodge. & A. M.; Hamilton Chapter, R. A. M. d Lookout Commandery, Knights Tem ar.

The funeral services, which were held is afternoon from the First Presbyterian hurch, were conducted by Rev. J. W. achman, assisted by Rev. Dr. Loaring lark, pastor of the St. Paul's Episcopal hurch. After this the Knights Templar ok charge of the body, which they es orted to Forest Hill Cemetery, where the terment took place.

Death of Joseph Nelson.

DUNKIRK, N. Y., June 29.—Joseph Nelon, a prominent wholesale jeweler of this ity, died yesterday, at the age of 77 years. Mr. Nelson was of Scotch descent and as born in Dromore, in northern Ireland, here his family, who were Covenanters, ent after the Restoration. He is survived y a widow, three daughters and eight randchildren.

Deceased was widely known and popular n the jewelry trade of this section, having onducted business in Dunkirk since the arly '50's. At one time he admitted his on-in-law, H. F. Vander Voort, as a partner under the style of Joseph Nelson & Co., nd after Vander Voort withdrew in 1889 Mr. Nelson continued alone without changing the firm name. He did a large business and was highly respected in the trade and in his community.

Sale of the Habib Collection of Rare Diamonds Takes Place at Paris.

(Special Cable Despatch to the N. Y. Sun.)

PARIS, June 24.—The sale of the Habib diamond collection at the Hotel Drouot today attracted many curious spectators, but few buyers. The prices were disappointing and far from sensational, except that the anticipations of experts were set at naught.

The famous Hope diamond, for which Habib paid $400,000, was knocked down for $80,000, bid by Louis Aucoc, the official expert of the sale and the recognized leading authority on diamonds in France. It is supposed that he bought it for a client. The entire collection of eight stones brought $124,000 less than Habib paid for the Hope alone

The first diamond in the catalogue, a rose blue of six carats, brought $5,000. The second, a white blue pear-shaped stone of 24 carats, brought $16,000. No. 3, a similar stone of 23 carats, brought $22,000. A 16-carat diamond from Princess Mathilde Bonaparte's casket, No. 4 in the catalogue, was sold for $32,000. No. 5, an aquamarine resembling the Nassac diamond in the English crown collection, brought $38,000. This was a 70-carat stone.

A rose diamond of 31 carats, resembling the far-famed Mazarin, was No. 6 and sold for $23,000. The seventh was the "Miregent," so called because of its resemblance to the Regent diamond in the French crown collection. It is rated at 58 carats, and it brought $60,000.

No. 8 was the Hope. This brought $150,000 when it was first sold from the Hope collection. It sold at higher and higher figures in subsequent sales, until Selim Habib bought it from the Frankels for $400,000, which he recently declared was about half its proper value.

President Evans, of the New York State Retail Jewelers' Association, stated to THE JEWELERS' CIRCULAR-WEEKLY'S Utica correspondent Friday that he would call a meeting of the executive committee of the association early next month to talk over various matters of interest to the jewelers' trade. The meeting will probably be held in Syracuse. The committee consists of President Charles T. Evans, Wm. A. O'Donnell, Utica; Edward D. Mix, Albany; Charles J. Dale, Plattsburg; E. M. Barringer, Gloversville; Emil J. Scheer and Charles E. Sunderlin, Rochester; E. B. McClelland and Charles A. Crouse, Syracuse, and Albert Zilliox, Buffalo. There will be reports from the standing committees, on trade interests, legislation, qualities, and membership. The vice-presidents are chairmen of the standing committees. Retail jewelers throughout the State have been invited to send in suggestions about the trade and matters which need improvement, and these will be discussed. The committee will consider the advisability of procuring membership certificates, and association members may be asked to have the fact that they are members printed on their stationery.



J. H. Mosher has just begun business at Glendive, Mont.

F. F. Ross, Bethany, Mo., has opened a jewelry store at Lineville, Ia.

J. F. Skory has opened a store on E. 65th St., near Broadway, Cleveland, O.

James B. Cohn & Co. recently opened a store on Eddy St., San Francisco, Cal.

W. J. Womble has engaged in the jewelry business on Mangum St., Denham, S. C.

C. C. Mitchell will engage in the jewelry business in Tahlequah, Okla., in the near future.

Edward Eckert has completed arrangements to open a new store in the Link building, Orange, Tex.

The Henry Oxford Optical Co. has been incorporated in Philadelphia, Pa., with a capital of $5,000, to engage in the optical business.

Carl E. Neuman, formerly watchmaker for J. B. Hudson & Son, Minneapolis, Minn., will shortly open a store on his own account at Sand Point, Idaho.

Chas. A. Seifert, for several years designer and jeweler with G. A. Schlechter, Reading, Pa., has opened a repairing establishment at 1309 Buttonwood St., at that place.

The American Cuff Button Co. has been incorporated in Cincinnati, O., with a capital of $10,000, by Albert L. Jones, E. S. Coleman, Louis K. Morgan, Kate R. Vonderhare and John C. Hopkins.

The Art Novelty Shop was opened, June 28, in the Hippodrome building, Cleveland, O. The fixtures are new and costly and the store is one of the best appointed in Ohio. The president of the concern is P. A. Mequillet.

The H. D. Feast Optical Co. has been incorporated in Alexandria, Va., with a capital of $10,000, all paid in. The officers are: President, H. D. Feast; vice-president, F. W. McAllister; secretary and treasurer, Wm. McNeir, all of Washington, D. C.

The E. A. Kennedy Co. has been incorporated to deal in jewelry and loans in New York, with a capital of $50,000. The incorporators are: E. A. Kennedy, 405 Pleasant Ave., New York, and W. J. K. Kennedy and Vician Carmichael, Merrick, L. I.

The Curtis, Pinover & Schneider Co. has been incorporated under the laws of the State of New York to deal in jewelry, with a capital of $20,000. The incorporators are: Julius B. Curtis, 412 W. 115th St., and Samuel Pinover, 1944 Madison Ave., New York, and Peter Schneider, Springfield, L. I.

B. F. Foye, Needham, Mass., recently sustained a loss by fire.

The W. C. Correll Jewelry Co., Concord, N. C., is making extensive improvements in the exterior of its store.

ARTHUR W. WARE & CO.,

MANUFACTURERS AND IMPORTERS OF

WALKING CANES

RIDING CROPS, CORKSCREWS, UMBRELLA MOUNTS.

109-111 Leonard Street, Near Broadway, New York.

(Five Minutes from the Jewelers' District, Maiden Lane)

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NEW YORK

Makers of Fine Gold Jewelry an Diamond Mountings.
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Members of the Missouri Society of Retail Jewelers Conclude Third Annual Convention at St. Louis.

. Louis, Mo., June 24.—The third an- convention of the Missouri Society of R il Jewelers, held Monday and Tuesday, Ju 21 and 22, at the Hotel Jefferson, ho was by all odds the most enthusiastic, st essful and resultful meeting that the a ciation has held. Officers of the asso- ct on expressed themselves emphatically t iat effect at the close of the convention. he vexatious question of jobbers selling at tail was grappled with, and a side con- fe ce between the retailers and the job- resulted in a clearer understanding and r feeling. The retailers do not antici- that they will have as much trouble this question in the future, but if they hey are confident that co-operation of members of the association will enable to deal with it effectively.

he experiment of holding an entirely pendent convention, without calling manufacturers and jobbers for assist- a , was a complete success, and the mem- b of the association feel confident that t have established a noteworthy prece- d which other State associations will do w to follow.

his address of welcome Mayor Fred- W. Kreismann said that no class of b ness men can stand alone, and that con- v ions make business better and society b r. He urged the jewelers to come b to St. Louis in October to the celebra- of the city's centennial and to bring r townspeople with them.

fter the response on behalf of the asso- c on by Adam Haffner, Sr., of De Soto, F W. Drosten, St. Louis, proposed three c rs for Mayor Kreismann, and they w e given heartily. After a recess for r stration the association went into ex- e ive session for the consideration of the q stion of jobbers selling at retail.

resident Claud Wheeler, Columbia, de- l red his annual address during the ex- e ive session. R. E. Meehan, Norborne, M , was to have read a paper on "The M l Order Jeweler and How to Compete W h Him" at the morning session, but he w absent.

he discussion of the jobber who sells at r il was begun by R. D. Worrell, Mexico, w read a paper on "The Jobber Who S s at Retail." He treated the subject t perately, pointing out that such practice r only injured the retailer, but also the c peting jobber. There was a general dis- c sion following the reading of the paper. S eral of the speakers became rather em- p tic in their denunciation of the prac- t . Charles Harrington, Kirksville, and F W. Drosten, St. Louis, and others spoke. T e St. Louis members brought forth their g vance against one St. Louis jobbing h se in particular, and a general under- s nding was reached that if such practices w e continued the country retailers would a the city retailers by withdrawing their p ronage from jobbing houses, thus offend- i As the retailers desired, however, to a id drastic measures, a committee was a ointed to confer with representatives of the jobbers in reference to the complaints. The committee was composed of R. D. Worrell, Mexico; Herman Mauch, St. Louis; Claud Wheeler, Columbia; Joseph Eberting, St. Louis, and C. W. Hoen, Clinton.

Every jobbing firm in St. Louis was represented at the conference held in one of the hotel parlors. The grievances of the retailers were thoroughly discussed. It was agreed that past offenses would not be held against any jobber, being treated as of the nature of first offenses, for which leniency was due. No formal report was filed by the committee, but Herman Mauch reported verbally that the committee had had a very satisfactory audience with the jobbers and stated to the meeting that he thought they had come to an understanding. He told the members that if they wanted any additional information on the subject they should write to the officers.

C. F. Bass, Louisiana; William Westphal, St. Charles, and F. W. Drosten, St. Louis, were appointed the committee on resolutions, and all resolutions were referred to the committee without being read to the convention.

The afternoon session adjourned early and the members spent the evening at Delmar Garden, free tickets being furnished by the local retailers to the several delegates to all the places of entertainment at the resort. At the Tuesday forenoon session Adam Haffner, Sr., presided in the absence of President Wheeler, who was attending the conference with the jobbers.

S. J. Huey, Excelsior Springs, read a paper on "Possibilities of the Show Window," in which he characterized the show window as "The Silent Salesman." He emphasized strongly the importance of making intelligent, discriminating use of the show window, declaring that in his own experience many sales had been the direct result of a show window suggestion to a passer-by.

Fred Pilcher, Mexico, in a paper on "The Shell of Our Business," presented substantially the same idea as Mr. Huey, but presented them in figurative and picturesque phrasing. With him the shell corresponded to outside appearances. "Show your goods and show them in the most inviting manner," he said. "It is not the man from Missouri alone who has to be shown. The world at large is attracted by whatever is pleasing to the eye. And in no line of business is this more especially true than with the jeweler. Our wares are a luxury rather than a necessity, hence we must appeal to the beauty-loving, pleasure-seeking world."

Charles Bard, Sedalia, was to have discussed "The Kernel of Our Business," but he was unable to be present, and his subject was assigned at short notice to Frank W. Baier, St. Louis, who handled it effectively, presenting his views of the stock and equipment which one should supply himself with who goes into the jewelry business with a capital of $10,000.

L. A. Spurlock, Rockport, was not able to be present, but he sent his paper on "What Is a Fair Fixed Selling Price?" and it was read by Secretary H. L. Raines. Mr. Spurlock, in his paper, answered his question by saying that 60 per cent. was a fair fixed selling price. He favored that per cent. because it had the merit of being medium, and he considered it fair both to the retailer and to the buyer. He alluded with disfavor to the small fixed profit with an increase for repairs and the 100 per cent. plan. He expressed the belief that the adoption of a fair fixed selling price would place the small retailer on an equality of opportunity with the big mail-order houses. In closing he emphasized the interdependence of the manufacturer, the retailer and the buyer.

H. M. Cole, district manager of the Sheldon Correspondence School of Chicago, was introduced and delivered a short, spirited address on salesmanship. He elucidated the four mental steps of a sale, attention, interest, desire and resolution to buy, contended that salesmanship was not haphazard but followed mental laws, and made a plea for the science of salesmanship. He was tendered a rising vote of thanks. F. W. Drosten, Adam Haffner, Sr., and others participated in the discussion that followed. H. C. Carpenter, sales manager of the South Bend Watch Co., also addressed the convention.

At the afternoon session Otto Buder, St. Louis, who is a member of the House of Delegates, presented his ideas of "The Civic Duties of a Merchant—a Jeweler in Particular." He said in part: "The merchant's time is almost entirely absorbed in his business. He knows nothing about what is doing until some law or ordinance is being enforced against him. Then he swears at those in office, and sometimes he has just cause to swear, because of the condition of things, but for which, however, he is largely to blame for not remaining in touch with the government of his municipality.

"Let me urge you to mix up in the affairs of the government of your town. I feel that it will be better for the community in which you move, and know that it will broaden your views, and in the course of time the town jeweler will become as popular as the village smithy was years ago."

H. E. Schmidt, Boonville, answered in an emphatic negative the question contained in the topic of his paper, "Shall We Instruct for a National Official Organ?" In introducing him, President Wheeler asked the members to pay close attention to the reading of the paper, as the question would be settled at the national convention at Omaha, and he wanted to know the sentiment of the Missouri jewelers.

The paper was discussed approvingly by Otto Buder and Herman Mauch, St. Louis, and C. A. Read, Lebanon. On motion of Mr. Mauch the meeting expressed itself unanimously as opposed to a national organ, and voted to instruct the delegates to the Omaha convention to vote against it. President Wheeler read a letter from S. Collison, the national secretary, urging attendance at the national convention.

Anderson Blanton, Paris, assigned to

answer the question, "Should Watch Companies Sell Only Complete Watches?" replied in the affirmative, expressing the conviction that such practice would be to the advantage of the retailer. He said that self-protection demanded that retailers awaken to the importance of the question. In the discussion W. I. Sidwell, Charleston, took the contrary view, contending that retailers would be at a disadvantage if deprived of the chance of making works salable, by putting them in new-style cases.

A vote of thanks was tendered to the Eisenstadt Mfg. Co. for the big bunch of American Beauties that adorned the table, and it was ordered that they be distributed to the ladies at the close of the session. This was later gracefully done by Otto Buder.

Resolutions of thanks adopted by the Equality Club, composed of exhibitors, for courtesies shown them by the convention were received and read. They were signed by Nelson Hagenour and J. S. Coy as a committee.

Resolutions of condolence on the death of Clay Clement, Springfield, Mo., a member of the association, were adopted after President Wheeler had paid a tribute to Mr. Clement as a man and a jeweler.

The committee on resolutions reported through its secretary, R. D. Worrell, as follows:

We earnestly urge all retail jewelers to discontinue the practice of sending their customers into the wholesale houses with letters of introduction or orders for goods, as we believe that to be the beginning and the cause of the pernicious habit of goods being sold at retail by jobbers.

We advise you to investigate the policy of the jobbers from whom you buy and cut from your list the jobber who sells at retail and who is practically in competition with you, but instead help and assist with your patronage the legitimate jobber, as he helps and protects you.

We advise you to investigate the proposed action of Robert Ingersoll & Bro. regarding the exclusive sale of their watches to the retail jewelers, and if you find it as favorable as we believe it to be, that you carry and sell their line as far as your trade conditions will permit.

We condemn the fraudulent advertising of merchandise in general and advocate the enactment of a federal law that will adequately punish the one guilty of wilful misrepresentation in any form of advertising.

The resolutions provided for the annual meetings to be held on the third Monday in June and ensuing days, alternately in Kansas City and St. Louis.

The committee recommended that the offices of secretary and treasurer be consolidated, and by the adoption of the report this was done. The officers and members of the executive committee are to constitute a grievance committee, to which all complaints are to be referred.

The resolutions concluded with an expression of thanks to the press, to the management of the Jefferson Hotel and to the St. Louis retail jewelers for the entertainment provided for the visitors.

On motion of Mr. Worrell a vote of indorsement was given to the executive committee for the adoption of the plan of having the convention without the aid of manufacturers and jobbers, which had worked out so successfully. Remarks commendatory of the Waltham Watch Co. and the South Bend Watch Co., which have favored the retailers, were made and approval was voted of all watch companies that adopt a policy of favoring the best interests of retail jewelers.

Mr. Turnbaugh, Boonville, commended the work of Newton Dexter, New Haven, Conn.

The committee on nominations, composed of F. W. Baier, Anderson Blanton and M. E. Schmidt, recommended the re-election of Claud Wheeler as president. He was unanimously re-elected. He promised to redouble his efforts during the next 12 months. The other officers were also re-elected, viz., S. J. Huey, Excelsior Springs, first vice-president; Adam A. Haffner, Sr., De Soto, second vice-president; H. L. Raines, Maryville, secretary and treasurer.

Delegates and alternates to the Omaha convention were named as follows:. Delegates, J. J. Brown, Herman Mauch, Claud Wheeler, Charles A. Mauch, H. L. Raines, Anderson Blanton, G. Eckhardt, Fred Pilcher and R. M. Walker. Alternates, I. B. Morris, H. J. Hendricks, T. L. Barket, Charles Bard, Fred Drosten, Charles Tieman, Charles Harrington and Otto Buder.

President Wheeler was given time to appoint the members of the executive committee.

The meeting was remarkable for the large number of new members received into the association, 54 names having been added to the roll. This was the largest number ever received at an annual meeting. President Wheeler, in speaking about it, said he hoped that the number would be three times as great at next year's meeting at Kansas City. The new members received were: F. C. Clement, Pleasant Hill; H. F. Crane, Maryville; J. J. Bowen, Winona; L. A. Spurlock, Rockport; D. C. Burchett, Kirksville; A. A. Healy, Browning; Martha Stahlberg Faulkner, St. Charles; Ed. M. Crellin, Chillicothe; W. H. H. Shreckenganst, Pattenburg; R. E. Meehan, Norborne; George A. Tetley, Farmington; N. B. Jeter, Butler; F. Denizet, Perryville; Jeff B. James, Mansfield; J. H. Keadle, Bellflower; Charles N. Harrington, Kirksville; G. W. Ellis, Butler; Fred Weiss, Butler; Will H. Wright, Webb City; T. G. Burghardt, Jefferson City; Otto Burkland, Moberly; George H. Church, Oak Grove; J. W. Whiteside, Liberty; G. B. Douglas, Pleasant Hill; F. W. Wastham, Kansas City; M. B. Gordon, Braymer; R. F. Whitman, Hamilton; M. E. Schmidt, Boonville; C. S. Poole, Joplin; G. W. Cameron, Poplar Bluff; E. Parker, Gilman City; Perry Short, Monett; F. A. Henniger, Columbia; Robert Gillies, Fredericktown; T. Ben Turnbaugh, Bloomfield; I. B. Morris, Perry; John Koetting, Ste. Genevieve; J. G. and G. A. Brown, Hannibal; W. Elliott Pennell, Trenton; Henry Storms, Laredo; Buhrman & Emery, Springfield; W. T. Roach, Carthage; John E. Walz, Boonville; Heinrich & Chambers, Jefferson City; W. W. Whiteside, Liberty; J. H. Kuhn, Fayette; J. Eikuart, Frankfort; E. L. Thurber, Warrensburg; K. E. Holderle, Salisbury; Robert J. Green, Salem; C. W. Hoerr, Clinton; C. F. Lehnhoff, Belle.

Among those who registered were: Claud Wheeler, Columbia; R. Gillies, Fredericktown; Adam A. Haffner, Sr., De Soto; F. Denizet, Perryville; W. I. Sidnell, Charleston; C. W. Fuchs, Independence; V. L. Prevallet, Perryville; Charles A. Mauch, Marshall; T. H. Edwards, Clarksville; Jeff B. James, Marshfield; I. B. Harris, Perry; E. L. Thurber, Warrensburg; C. E. Tieman, Califo... Anderson Blanton, Paris; R. L. Reed, for G... Cameron, Poplar Bluff; A. M. Bennett, Wa... C. Burkhardt, Red Bud, Ill.; Louis De R... Waterloo, Ill.; J. H. Williams, Clarksville; ... Keadle, Bellflower; J. J. Brown, Jr., Hanr... Karl E. Holderle, Salisbury; J. A. Welch... Louis; E. T. Ashbrook, Jamespor...; Grim... Gorley, St. Louis; A. F. Hoffman, St. Loui... F. Carpenter, Moberly; F. H. Niehaus, Sr... Louis; R. D. Worrell, Mexico; F. H. Gr...ss, ... ton; J. H. Whiteside, Liberty; John Koetting... Genevieve; Martha Faulkner, St. Charles; ... W. Drosten, St. Louis; J. N. Ebeling, St. L... Otto Buder, St. Louis; R. W. Smithers, Cam... W. H. Jahn, Pacific; M. Levy, St. Louis; C... M. Harrington, Kirksville; T. Ben Tur... Bloomfield; Charles J. Linn, Lapl...; H... Mauch, St. Louis; E. C. Zerweck, St. L... Robert R. Green, Salem; Emil Bec... S... Charles N. Harrington, Kirksville, C... Buermann, St. Louis; John F. Zeiter Sr., T... Charles Helwig, St. Louis; A. M. Zerweck, ... St. Louis; C. W. Hoerr, Clinton; ...erg Young, Moberly; C. F. Lehnhoff, Be..., ... Pertles, Jefferson City; M. Goldste...n, C... W. H. Whiteside, Liberty; C. W. W...k... erty; Ed. C. M. Tower, Liberty; Char...s... St. Louis; N. B. Jeten, Bartles; G. ... Lebanon; T. H. Vineyard, Desoto and Pied... G. A. Tetley, Farmington; Fred W. P... Mexico; O. C. Simmons, Gorin; E. H. N... Jr., St. Louis; Lou Kurtzeborn, St. Louis; ... Emery, Springfield; P. V. Kaesser, St. L... Manning Walker, Monroe City; F. W. Bai... Louis; J. Fikuart, Frankfort; W. We... Charles; C. F. Bass, Louisiana; J. G... lamy, Slater; F. F. Gerlack, St. Louis; He... & Chambers, Jefferson City; Charles Webe... ington; S. J. Huey, Excelsior Springs; ... Schmidt, Boonville; H. Haverkamp, Tr... nand Schlenda, St. Louis; Charles We... Louis; J. W. Armbruster, Springfiel..., I... J. G. Lovett, Rockford Watch Co; H. ... Kinley, Elgin National Watch Co.; A. E. ... Bonne Terre; Charles M. Harrington, K... Alfred Clark, St. Louis; P. G. R...f... Louis.

Convention Notes.

Carnations were distributed to every ... steamboat excursion with the comp...ents ... Eisenstadt Mfg. Co.

Much praise was bestowed upon the E... tainment committee, composed of Herr...n ... Otto Buder, Edward Zerweck and Joseph ... who planned the evening at Delmar G... the steamboat excursion, and by their ... tention to the delegates saw that they a... good time.

President Claud Wheeler, of the Misso... ciation, left the day after the conventi...n ... Moines, Ia., to deliver an address at the I... vention of the retail jewelers on "Indepen... Association Work," with reference to the ... plan of holding conventions without the ... manufacturers and jobbers.

Mrs. Martha Stahlburg Faulkner, St. ... was the only woman delegate at the con... She is the active proprietor of the Stahlb... elry Co., St. Charles. The business is o... Mrs. Faulkner and her sister, Mrs. Sarah ... New York. The business was establis... conducted for many years by August S... He died two years ago, and his widow s... to the ownership and control. Mrs. ... died in January and Mrs. Faulkner and ... became the owners. Mrs. Faulkner is as... Edward Schaberg, who was her father's ... for years. She took keen interest in the ... tion and was at every session.

Charles T. Higginbotham, South ... who attended the convention, talked to t... bers about a reform in the method of n... time, which he advocates. He favors the ... ment of a universal meridian, by mutu... among the nations, to be used by every... in the computation of time, which would ... same time everywhere. He also adv... numbering of watch and clocks dials from...

The exhibitors included: J. Hoare & C... ing, N. Y., L. H. King in charge; Colon... Co.; Adee Bros., Baltimore, M. G. Ros... charge; Quaker City Glass Co., Philade... E. Friede in charge; Oneida Communit... Wood & Sons, New York, A. T. Hunt, i... Merry Optical Co., Kansas, C. M. St... charge; South Bend Watch Co., South B... H. C. Carpenter in charge; E. Howard W... Waltham, Mass., A. G. Lee in charge.







THREE SECTIONS OF A 40-INCH PHOTOGRAPH OF THE OFFICERS AND MEMBERS OF THE MISSOURI SOCIETY OF RETAIL JEWELERS WHO ATTENDED THE CONVENTION HELD AT ST. LOUIS, JUNE 21-22.

Omaha.

Albert Gustafson is taking a rest on a ranch in western Nebraska.

L. A. Borsheim left, last week, to enjoy three weeks at Sulphur Springs, Ark.

Curtis M. Lindsay, son of S. W. Lindsay, is now engaged in the jewelry business with his father.

Fred Bryan and wife, Fremont, Nebr., were here for a few days, last week, on their wedding trip.

Harry Caru, with Max Egge, Grand Island, Nebr., has just concluded his vacation, which he spent in this city.

Alex. Holmberg, watchmaker for S. W. Lindsay, was called to Chicago, last week, on account of illness in his family.

The firms of S. O. Bigncy & Co. and the Eisenstadt Mfg. Co., last week, wrote in for exhibition space at the coming convention.

B. E. Wycoff, Greenfield, Nebr.; J. R. Lucas, Ogallala, Nebr.; John Morris, Hancock, Ia.; Geo. Hollcnberger, Western, Nebr., and W. H. Wiker, Spalding, Nebr., visited Omaha, last week, and purchased stock before returning homc.

The following jewelers of this city will close their stores during the months of July and August at five o'clock: A. Mandelburg, Henry Copley, Fred Brodcgaard & Co., the C. B. Brown Co. Albert Cahohn, M. D. Franks, S. W. Lindsay, Mawhinney & Ryan Co., T. L. Combs & Co., Jos. P. Frenzer, L. A. Borsheim and Gustafson & Hendrickson.

Iowa jewelers in convention at Des Moines, June 24, rejccted the proposition of Joseph Mazer, McAlester, Okla., to have a fixed margin of profit on standard jewelry of 25 per cent. Geo. Arkwright, Beatrice, Nebr., former president of the Nebraska State Jewelers' Association, read a paper on the influence of the jobber. He advocated a central bureau which could devote its energies to meeting the competition of the mail housc.

The jewelers' national convention, which convenes in Omaha, Aug. 2-6, inclusive, and which is being carefully looked after by the local Jewelers' Club, is meeting with considcrable success. Manufacturers and jobbers are asking for the reservation of exhibit space almost daily. The meeting held Thursday, June 24, was well attended, and many important matters were discussed. Replies have been reccived from manufacturers and jobbers who are unable to make an exhibit, but who arc eager to subscribe for advertising and entertaining purposes. This matter was brought before the club and it was decided that thc club should send a lctter to such manufacturers and jobbers with an agrecment that they purchase advertising space, their names to be placed on a list known as the Roll of Honor. The lctter is as follows:

We have gleaned a "hunch" or a new idea from the mass of correspondence already had relative to the coming National Retail Jewelers' convention, to be held in Omaha, Aug. 2 to 6. The responses to our circular and personal letters show that a large number of manufacturers and jobbers are unable to make exhibits at the convention, but they manifest a decided interest and a desire to assist the spirit and success of the convention in a financial way.

We met and decided upon a plan that we believe feasible and mutually beneficial. Our plan is to offer the privilege of subscribing whatever amount you like to the banquet and entertainment fund, and in return we propose to allot to you for each $1 subscribed a square foot of space in our exhibition hall, to be properly placarded and devoted to advertising matter for you, should you wish, or to enroll your name upon a list that will be conspicuously displayed in the large convention hall under the caption, "Contributors to the Success of This Convention," as you may designate. It is our further purpose to have all of and in tbe convention. The names, moreover, will mentioned and publicly thanked at our banquet fit that will come to us all from a highly conbe given to the trade papers. We believe this plan a very legitimate means of your declaring that you are in accord with the jewelry spirit of the times and for us to accept your assistance.

Trusting that you realize the untold mutual benefit that will come to us all from a highly conducted convention, and that you will facilitate our local committee's rapidly accumulating work, we ask your careful consideration and prompt response. For the purpose of a proper record for both you and us we enclose duplicate subscription blanks for your signature, one of which will be returned to you properly acknowledged.

Yours most cordially,
OMAHA JEWELERS' CLUB,
Per T. L. Combs, President.
A. Mandelberg, Secretary.

Connecticut.

Fredrick Sage, president of the Middletown Silver Co., Middletown, left, June 21, on a business trip to New York.

The wife of J. H. G. Durant, New Haven, sailed on the White Star steamship *Baltic*, June 20, for a three months' trip abroad.

The J. J. Niland Co., Meriden, has filed a certificate increasing the capital stock by $5,000, 50 additional shares having been issued.

R. C. Wallace, Wallingford, has transferred to F. A. Wallace, in Wallingford, a piece of real estate with buildings in S. Main St., at that place.

Mayor W. H. Lyon, head of the Chas. Parker Co., Meriden, and George M. Curtis, of the same place, were guests of the dinner committee at a banquet given, June 19, in honor of Connecticut's new Governor, Frank B. Weeks.

The annual outing, reunion and dinner of the traveling representatives of the American Silver Co., Bristol, was held, Tuesday afternoon of last week, at Lake Compounce. The directors and officers of the company were present.

Pierce N. Welsh, president of the American Silver Co., Bristol, and director of the New Haven Clock Co., New Haven, sailed with his daughter, June 26, for Naples on the North German Lloyd steamship *Berlin*. They will remain abroad until the early Autumn.

According to the will of the late Edward Miller, who died recently in Meriden, the value of the estate is estimated at about $1,000,000, and is given to two sons, Edward and C. E. Miller, with the exception of a $30,000 trust fund for a daughter, Mrs. L. Kendrick.

The New York Progressive Mfg. Co., of which Morris Franklin, a New York jeweler, is president, has purchased the entire town of Turnerville. The purchase includes a number of mills, about 1,100 acres of land, 40 dwelling houses, a store and a large pond. The town is 10 miles west of Willimantic, and was founded 80 years ago by P. A. Turner, who died in 1899.

Joseph Matofsky, who for many years peddled jewelry in this State, died at the Bridgeport hospital, June 24, at the age of 45 years. He had been in failing he h for several months, and will be missed y many Ansonians. For many years he d visited the towns along the Naugatuck - ley. Matofsky traveled as far north s Torrington, and usually spent two or tl e days in Ansonia every month.

Canada Notes.

H. A. Burns, Morris, Man., has remo d to Vernon, B. C.

R. E. Hunter, Hamiota, Man., has - moved to Outlook.

H. D. Weaver, Vancouver, B. C., closed out his business.

H. Willey, Nelson, B. C., has sold business to E. E. Robinson.

The Hall Mfg. Co., Ltd., Toronto, C was assigned to the Trust & Guarantee

E. Pommier, Sudbury, Ont., has give chattel mortgage for $800 to G. W F field.

J. L. Theriault, Pembroke, Ont., given a bill of sale for $325 to J. Wright.

W. W. Smith, London, Ont., has signed to the London & Western Tr Co., and a meeting of creditors was ca for June 29.

Fred A. Kent and J. Louis Papin representing Ambrose Kent & Sons, L Toronto, Ont., have gone to New Yor a buying trip.

Harris Michalson, president of I. Michalson & Sons, Ltd., gem mercha Montreal, left for Europe, June 19, on s semi-annual purchasing trip.

Georgina Payne, a colored actress pleaded guilty to stealing rings from store of Meyer Moss, 70 Queen St., ronto, Ont., was sentenced to 20 days' prisonment. Thomas Delaney, char d with receiving stolen goods, was sent d n for 30 days.

The campaign of the Montreal Y. M A. to raise $300,000 in order to build n addition to the main building and const t branches, was brought to a successful c clusion on Tuesday, June 22, subscript s to the amount of $320,000 being pled l The largest subscription was that of He Birks & Sons, Ltd., for $25,000.

Baltimore.

Arthur C. Macy has established him lf in his fine new quarters at 206 N Charle t

The large silver punch bowl that w presented to Theodore F. Krug, the reti g president of the Builders' Exchange, is made by Jenkins & Jenkins.

The early closing movement is gen l throughout the stores located in the ship g districts. The stores close at 1 P M Saturdays and at 5 P. M. on other days.

The mother of Charles C. Stieff, p r dent of Charles C. Stieff & Co., died, t Friday. She had been ill for several mo s and had been confined to her bed for sev l weeks.

J. Harry Norwig, of the firm of Ste n & Norwig, 325 N. Eutaw St., has just t turned from an extended honeymoon, v ing visited New York State, Niagara F s Canada and Atlantic City. He was mar d the first of the month to Miss Marg t Struven.

Pittsburg.

Grge W. Biggs, who had been ill, has completely recovered.

WM. Bonn, of W. M. Bonn & Co., who has been in the east on a business trip, has returned to Pittsburg.

L.B. Mather, of Mather Bros., New York, was in Pittsburg last week visiting his business acquaintances.

The stock of R. H. Dilley, Cambridge, bankrupt, is to be sold at public sale, Monday, July 3. The stock is valued at

Among the out-of-town jewelers in Pittsburg last week, were: H. H. Weylman, Uniontown; Thomas Tomlinson, Charleroi; J. Leitzel, Scottdale.

Charles F Niemann, of Graf & Niemann, is the happiest man in Pittsburg and is smiling around the cigars because of the arrival of a fine baby girl in his home.

Philip Brenner, Monessen, Pa., and Miss Rose Yedinsky, formerly with R. C. Downing & Sons, Pittsville, were married June 16 at the home of the bride in Pottsville.

H. Mohr has opened a retail store at 1107 Fifth Ave., his store being in the entrance to the Hippodrome. Mr. Mohr was formerly engaged in business in Liberty Ave.

Rosenbaum & Co. have secured possession of the Hughes & Hacke corner at Fifth Ave. and Market St., and will add the store rooms to their already large establishment.

Mr. Cerf, of Sol Cerf & Co., who went east to attend the graduation exercises of his son has returned to Pittsburg, after making some purchases in the east. He was accompanied by Mrs. Cerf.

William G. Ingham, buyer for the Geo. B. Hart Co., who was a delegate to the National Association of Credit Men at Philadelphia, and who went from there to Atlantic City for a few days, is home again.

C. Grogan & Co. last week displayed handsome silver cups which were contested for by local golf enthusiasts in the Western Pennsylvania championship series of games played at the Oakmont Country Club.

A large number of the local stores are now closing at 1 o'clock on Saturdays. Nearly all of the wholesale houses are doing so and will close at that hour until September. Most all of the retail shops also are closing at 5 P. M. during the hot months.

Jewelers deplore the trouble between the Pittsburg Railways Co. and its employes, and on the present controversy number 16,000. They realize that the strike is detrimental to business. The situation looks serious for business interests, and it is hoped that the trouble will soon be adjusted.

The Rev. Wm. Ross Lloyd, in a sermon preached in his pulpit, Sunday of last week, said the statement that no progressive merchant, no matter what line of mercantile trade is followed, could be a successful merchant without reading some good trade paper, published in the interest of the business with which he is identified. He told his audience that only by reading a trade paper can the business man keep pace with the times.

State F. Roberts, president of the Jewelers' 24-Karat Club, Pittsburg, is anxious that the retailers and wholesalers of the organization get together and arrange a match game of ball between the members of the club. He makes this as a suggestion and would like to hear from volunteers, although Mr. Roberts himself does not wish to play in the game. He believes that the game could be arranged for a Saturday afternoon, for many retail stores will close at 1 P. M., beginning next Saturday, and all of the wholesale houses now close at that hour.

New Orleans, La.

Among the large contingent of Shriners from this city to the recent convention in Louisville, Ky., were Sam Hart, Louis Hausmann and Charles Greenberg.

Charles Greenberg & Co. will soon move to the other side of Canal St., and will take possession of the store formerly occupied by the A. M. Hill jewelry house.

B. Barnett is quietly laying plans to surprise his district. In the 27 years that he has been in business he has never been outside of a radius of 300 feet. He has now leased the store adjoining his present quarters, 815 Poydras St.

The Hart Loan & Pledge Co., Baronne and Common Sts., is to extensively improve its business and store. The building adjoining has been leased, and the concern will throw the entire place into one store, and will make extensive alterations. The new fixtures will be handsome and modern. A striking new front will be put on the building.

Having recently purchased the property opposite the United States Mint on Decator and Esplanade Sts., George Nami will establish a modern and handsome jewelry house. Mr. Nami expects to open about the first part of July, and in his business will be assisted by his wife and son. A complete renovation and remodeling of the store is in progress, and handsome fixtures and furnishings have been ordered.

Moise Waldhorn and his wife have been in Paris, and are now quietly enjoying a visit to his old home, in Goersdorf, Alsace, Germany, with Mr. Waldhorn's family. After their visit they will return to Paris, and to the other art centers in Switzerland and Italy, to gather treasures in antiques and novelties. On the return of Mr. and Mrs. Waldhorn, in the Fall, Maurice Levy, a member of the firm, will take a short vacation, and Sidney Morais will spend a short time on the Gulf coast.

There is always a great deal of activity and progressiveness in evidence at Leonard Krower's house. The eight traveling men are hustling to get out in their respective territory. The jewelry department is represented by Messrs. J. Garsia, J. T. Kirkland, M. Dorenfield and M. Goodman; the fancy goods and cut glass department by E. Magnus and W. Wolsch, and the optical department by W. T. Murphy and Oscar Gomez. Leonard Krower is contemplating a trip to the tropics, to prospect, and is mastering Spanish as a help to himself and his trade.

Among those who are not discouraged by the past few seasons of strenuousness are the jewelers of New Orleans. Everywhere there are signs of activity, enlargements in present quarters, or new places and locations secured. By Sept. 1 there will be several changes. Coleman Adler, now occupying a very fine store, has his time almost all absorbed in supervising the preparation of new quarters, a block from his present location, on Canal St. Mr. Adler, always ambitious, and far seeing as to the best location, will give to our people one of the handsomest and most thoroughly modern jewelry houses in the country.

J. R. Wood & Sons, New York, recently obtained a writ ordering the sequestration of 17 diamonds of the value of $1,617, and one diamond of the value of $375.05, which are in the possession of the French Novelty Co. The petitioners aver that the diamonds were left on memorandum in the possession of the defendant, together with three diamonds, valued at $443.53, which latter have been returned. They aver that the defendants are holding their diamonds without warrant in law, and they fear that they will send them out of the jurisdiction of the court, and they therefore ask that the civil sheriff take and keep the jewels until the court can pass judgment on the matter.

Taking advantage of the many low rates there is beginning to be a perfect exodus of New Orleans people on western tours. Among the jewelry men Gabe Hausmann, of T. Hausmann & Sons, Ltd., accompanied by Sam Adler, with Coleman E. Adler, expect to start on an extensive tour through the West, embracing Los Angeles, San Francisco, Yellowstone Park and Kansas City. Mr. Hausmann must travel on strictly schedule time, as his return is of consequence, as the other member of the firm, Louis Hausmann, has already secured steamer; reservations for Aug. 5 from New York, from where he sails to join his family, consisting of Mrs. Hausmann and three children, who are touring Europe. The family are planning to meet in Luzerne, Switzerland.

Pacific Northwest.

T. J. Parker has located in the Rainey building, at La Crosse, Wash.

Robert Mansfield, Grant's Pass, Ore., is retiring from business and is holding a special sale.

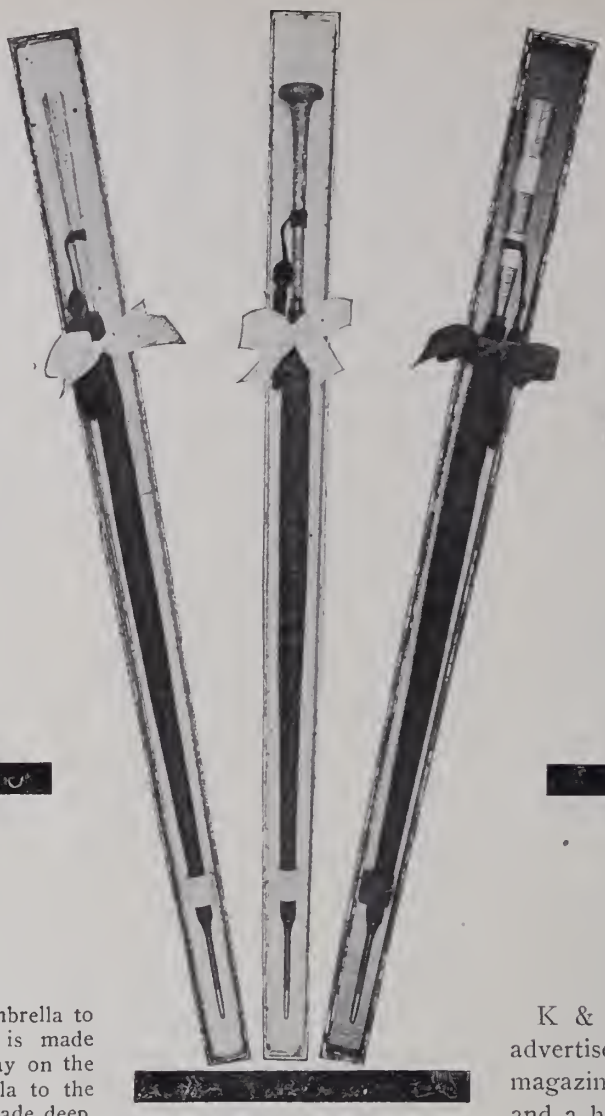
Miss Edna Talcott, daughter of Mr. and Mrs. George Noyes Talcott, Olympia, Wash., was married, June 17, to Arthur Lamar Ostrander and Miss Veretta Talcott was also married, June 17, to James Edward Marble.

Visitors at the Seattle Exposition are witnessing a novel sight in one of the booths in the Machinery Hall and Liberal Arts building. A well known watch manufacturing concern, with a model manufacturing plant, has on display 1,200 watches that are keeping time. A machine to wind these watches had been brought out from the east, but it became damaged in transit and this work is being done by five Seattle girls. The five girls do nothing but wind watches and attract a great deal of attention.

Minda & Greenberg, Kansas City, Mo., have dissolved partnership, Hyman Minda continuing the business alone.

Quick Sellers

K & H Umbrellas in K & H Patent Boxes



Sell an Advertised Line

Our patent boxes display the umbrella to utmost advantage as one piece is made shallow and rests like a trunk tray on the other piece, throwing the umbrella to the front. Other umbrella boxes are made deep, burying the umbrella.

A window display of these handsome boxes, filled with K & H Umbrellas will sell more umbrellas in less time than any other method.

FOR HOLIDAY TRADE the boxes add greatly to the appearance and value of a gift umbrella. They come in three designs —forget-me-not (blue flower on white background with blue taffeta silk ribbons); rose (pink flowers on gold ground, pink ribbons), and holly design (on white ground, red ribbons).

The boxes are strong and finely finished, lined with heavy enamel paper, and make a desirable receptacle in which to keep a fine umbrella permanently.

Sold at close price to Jewelers handling the K & H line. Write for sample dozen.

K&H

QUALITY UMBRELLAS

The Jeweler's Line

It takes a jeweler to appreciate the fine hand tooling and other beauties of K & H goods, such as 28 gauge Sterling and 22-K. color gold handles warranted not to show black seams — exclusive K & H features. Also closest roll, strongest detachable handle, most serviceable silks. K & H Umbrellas are guaranteed in every particular.

We do not solicit department or dry-goods store trade.

K & H goods will be national advertised this fall in the foremo magazines, with a total of over tw and a half million readers.

This will stimulate demand for & H Umbrellas.

"Cash in" on it by selling the K & Quality line. We turn over to you names of parties in your locality w reply to our advertising, and furni free a number of effective sales hel booklets, newspaper electros, windo cards, etc.

Write for samples or further particulars

Kreis & Hubbard

MAKERS
Cor. Jackson and Franklin Sts.

Chicago

Philadelphia.

T. Whaler, Miami, Fla., is spending f days in this city.

Grge K Ware, Atlantic City, was a si to this city last week.

Greenburg has accepted a position with stis, watchmaker, 719 Sansom St.

Crosby Mfg. Co., New York, has l a branch store at 920 Chestnut St.

Estes, 719 Sansom St., will spend the er with his family at Roseheim, N. J.

nard, Banks & Bryan is a new con- t 5th and Market Sts., Wilmington,

iam Norton, watchmaker, has ac- a position with H. Hand, Cape May,

rew Brown, son of D. V. Brown, ansom St., is back again from a trip l.

le Thomas, with Lyn Thomas & Co., turned after a two weeks' visit to York.

Beck, wife of a Vineland jeweler, wering from a recent operation for icitis.

T Chapman, Atlantic City, N. J., is again after a two weeks' trip through ountains.

n Betchel, engraver and badge manu- r, has moved from 125 S. 7th St. to ilbert St.

S. Metcalf, representing D. V. Brown, turned from the A. A. O. convention anta, Ga.

s Margaret Kelly, employed by J. E. ell & Co., was married last Tuesday n Loughran.

nan Thomas, Phœnixville, Pa., has trying out his new yacht by frequent to nearby towns.

Gin Massey, King St., Wilmington, has returned after a pleasant motor rough Delaware.

Whaler will leave shortly to spend ummer at Narragansett Pier, where nducts a jewelry shop.

omas Judge, with Joseph B. Bechtel , recently operated on for appendicitis, ain able to report for work.

n Geist, of Joseph B. Bechtel & Co., Sansom St., is spending a few days g along the Penasauken Creek.

. J. Warner Hutchins is a guest of ifford Wilson, a member of the Jew- e Club, on his yacht, off Cape May.

e cups presented at the 46th annual ta of the Malta Boat Club, June 26, e designed and made by J. E. Caldwell .

ward Kelly, watchmaker for C. S. er, has been transferred from the ter store to the Asbury Park estab- ment.

e B. F. Williams Co., 726 Chestnut has just finished stock taking, and the oyes will now arrange to take their vacations.

e Bailey, Banks & Biddle Co. has de- d the polo trophies to be awarded as s at the games to be held at Fort y, Kans., July 5.

lliam Hess, with Lyons & Wilkinson, Lancaster Ave., has returned from edding tour and is receiving the con- lations of the trade.

e Bailey, Banks & Biddle Co. is exhib- iting in its window the silver pitchers and cups for the Devon Polo Club, to be presented by C. C. Harrison.

The Sonnet Clock Co. has opened its new store, and has added to its staff John Ernst, who was formerly watchmaker for the trade at 36 S. 7th St.

D. V. Brown, 734 and 740 Sansom St., sailed for Europe June 29. Mr. Brown will combine business and pleasure, and will be absent about three months.

E. Deull, Pottsville, Pa., made a special trip to this city last week to enter his daughter at the Horological School. Miss Deull will take a course in engraving.

Harry Lanz, with A. C. Cowan, Boston, Mass., has returned from a two weeks' stay at Atlantic City, where he went to recuperate from the effects of an operation.

John Oliver, of J. & R. Oliver, Burlington, N. J., expects to occupy his new home, which he has been building on the outskirts of Burlington, some time this month.

F. L. Davis, 5143 Market St., offered his store as the headquarters for the Business Men's carnival, which lasted from June 22 to 24. Mr. Davis is president of this association.

Mr. and Mrs. Francis Gluckert will visit Mr. Gluckert's old home at Mianz, Germany, and will be absent about three months. Mr. Gluckert has charge of the art department for J. E. Caldwell & Co.

J. E. Caldwell & Co. have had on display in their windows the prizes for the sociability run of the Century Motor Club, June 27. They also displayed the silver cups presented by the Wilmington, Del., Country Club at the annual tennis tournament, June 24 to 26.

L. P. White, a well-known jobber of this city, has the sympathy of his many friends in the jewelry trade, owing to his recent accident. Mr. White has been suffering a severe sprain of the ligaments of the knee due to a slip and fall, and not to an automobile accident as previously reported.

James Steed, of S. 70th St., W. Philadelphia, was arrested last week and held in $1,000 bail for a further hearing by Magistrate Harris. Steed, in the guise of an upholsterer, visited a number of houses in this section and committed many robberies. The arrest of the man followed his efforts to dispose of a diamond valued at $500 for $150 to D. W. Lauback, 7038 Woodland Ave.

During the past two weeks the jewelry parlor of Joseph Kern, located on the second floor at 719 Market St., Wilmington, has undergone extensive alterations. The store has been enlarged and the repair department moved back to the Shipley St. end, separating the two. This was done owing to the increase of business in the repair department and to facilitate the new system inaugurated in the quick handling of work.

Eugene Miller, who is charged with the theft of $1,500 worth of jewelry from the store of S. J. Lyons, 2258 N. Front St., was brought from Jamestown, N. Y., to this city last week by Detectives Walsh and Garr. Miller admitted taking the jewelry but declared the amount not as great as that which had been charged against him. When found he told the detectives where to find the greater part of the jewelry and declared he would pay the balance due.

Joseph T. Bailey, of the Bailey, Banks & Biddle Co., has been in Pocomoke, Md., supervising the building of a $6,000 yacht at E. James Tull's marine railway. The yacht is 65 feet long, 17 feet beam, and draws three feet of water, with a 30-horsepower engine. The boat has been named *Manetto,* and is commanded by Captain Kohler. The yacht will be used in the east in the Summer, and in southern waters in Winter. Mr. and Mrs. Bailey expect to sail from New York in October for Europe.

The following jewelers were visitors to this city during the week: Frank Kline, Spring City, Pa.; Maurice Hunter, Beverly, N. J.; H. P. Kratz, Souderton, Pa.; E. Allez, Millville, Del.; D. H. Krause, North Wales, Pa.; E. K. Bean, Lansdale, Pa.; H. B. MacFarlan, E. Downingtown, Pa.; Calvin Solliday, Lambertville, N. J.; F. C. Entriken, Kennet Square, Pa.; A. E. Baylies, Bristol, Pa.; R. W. Lineksall, Mount Holly, N. J.; John MacPherson, Mauch Chunk, Pa.; Rolland Oliver, Burlington, N. J., and George Bitner, Altoona, Pa.

Members of the Merchants and Travelers' Association are elated over the success of their committee, which is arranging a plan of refunding railroad fares to buyers from out of town. The plan was first tried last Spring. Only 23 firms took part yet the claims for the refunded fares which were presented with vouchers attached showed that $100,000 worth of business was done with buyers who took advantage of the offer. There are 25 wholesale and manufacturing jewelers interested. The season will probably begin some time in July.

Savannah, Ga.

Arthur N. Tichenor, with C. F. Rumpp & Sons, Philadelphia, Pa., visited this city, recently.

R. Van Keuren, of A. Van Keuren & Co., left, last week, for a visit to the Alaska-Yukon Exposition.

On last Thursday the Mayor and Aldermen of the city of Savannah presented to the U. S. revenue cutter *Yamacraw* a handsome silver and glass service, which was designed by S. E. Theus, of Theus & Co. The service consists of a large punch bowl with engraving of rococo design, two silver trays and a dozen cut glass tumblers. The punch bowl is engraved on the front with the following inscription: "Presented to the U. S. Revenue Cutter *Yamacraw* by the City of Savannah, 1909." It is said that no other municipality in the history of the revenue service has presented to one of its vessels a silver service.

A graphic description of the development of the business of the S. T. Little Jewelry Co., Cumberland, Md., accompanied by an interior and an exterior view of the establishment, appeared in a recent issue of a local daily. The business was started in 1849. The officers of the company are: President, R. W. Little; vice-president, P. J. Seaver; secretary, John G. Lind, Jr.; treasurer, C. G. Smith. The directors are: Harry E. Webber, James W. Thomas and Robert MacDonald.

Providence.

Annie L. Wild, this city, has been granted a patent on an emblem.

I. Alberts, diamond broker, Boston, was in the city on Tuesday last.

An additional story is being built on the Doran building, Chestnut St.

Peacock, Stone & Markham will close their factory, July 3, for two weeks.

Mrs. Jennie Fisher, 13 Winter St., Woonsoeket, is advertising for link purse makers.

Arthur Caro, of the L. Davidburg Co., has been at the factory in this city, the past week.

The will of Herbert G. Maekinney will be proved in the Municipal Court, this city, July 13.

Mr. and Mrs. Henry G. Thresher spent last Sunday at Ninigret Lodge, Wood River Junetion.

Rudolph G. Schutz sailed, last Wednesday, on the *Mauretania*, for a few months' stay in Europe.

Plans are being prepared for a block of one-story stores to be erected on Aborn St. for J. P. Cory.

George Messinger has been on a trip through New England in the interests of Albert Walker Co.

Alvin P. Shattuek, with Ford & Carpenter, has just completed a suecessful trip through the far west.

William A. Scofield and family have arrived at their Summer eottage in Buttonwoods for the season.

Harry Wheeler has been making a tour of the New England trade for the Baird-North Co., of this city.

Mayor Henry Fletcher and family have removed for the Summer to Conimicut, where they have a cottage.

The Wolcott Mfg. Co. has just introduced a new line of birth month lockets that are meeting with good demand.

Mr. and Mrs. Arthur W. Dennis have been spending the past week at the Saunders House, Saunderstown.

Charles H. Ballou, of C. H. Ballou & Co., celebrated the 21st anniversary of his wedding, June 21, in a quiet manner.

Mr. and Mrs. A. Tingley Wall have announced the engagement of their daughter, Helen, to E. Donaldson Clapp, Chicago.

J. C. Doran & Sons have just been granted a patent on a belt pin and are engaged in getting out a full line of samples.

William A. Bartlett is on a business trip among the trade of the middle west in the interests of the Stafford Ring Co., this city.

Mayor Henry Fleteher distributed the diplomas to the graduates at several of the public sehools of the city during the past week.

Mr. and Mrs. Howard D. Wileox and family left, last week, for Barber's Heights, where they have taken a house for the summer.

The die cutting department of the Gorham Co. is driven to its full capacity, and considerable work has to be sent to cutters down town.

Mr. and Mrs. George H. Cahoone and daughter, Miss Edna H., sailed, June 19, from Boston on the *Cymric*. They will spend the Summer abroad.

W. R. Cromweed, designer, engraver and die cutter, has removed from 151 Pine St. to 129 Eddy St. into larger and more commodious quarters.

The directors of the Manufacturing Jewelers' Board of Trade held an adjourned meeting, June 22, at which five new members were admitted.

Charles E. Haskins, who was a prominent manufacturing jeweler in this eity about 40 years ago, died, last week, at his home in Rehoboth, Mass., in his 83d year.

J. M. McCarthy & Co., Main St., Woonsocket, has been conducting a big special sale of watches purchased of the receivers of the Joseph Brown Co., Chieago.

Col. and Mrs. Samuel M. Nicholson and their family sailed, July 27, on the *Kaiser Wilhelm II.*, from New York for Europe, where they will spend the summer.

Mayor Henry Fleteher will bc one of the guests of Gen. Nelson A. Miles, U. S. A. (retired), and President Frederick Hamilton, at the Narraganset Hotel, June 30.

Milton and Frederick Sulzberger, of Sulzberger Bros., reeently attended the funeral of their brother, Clifford E. Sulzberger, who was a jeweler, in New York, last week.

Joseph Lake has severed his conneetion with the Theodore W. Foster & Bro. Co., this eity, as its New York representative, to aecept a position with the Ginnel Mfg. Co., Brooklyn, N. Y.

The Shepard Mfg. Co., Melrose Highlands, Mass., has been advertising in the papers of this city for a die sinker who has had experienee in eutting dies for souvenir spoons and enamel work.

Clarence M. Dunbar, George H. Grant and Edgar C. Lakey were members of the eommittee of arrangements for the annual June outing of Palestine Temple of the Mystic Shrine, Monday last.

John H. Stone, of Peacock, Stone & Markham, presented to his son, Ralph Kenneth Stone, who was in the senior class at Classical High School, a cruising power boat as a graduation present.

The Gorham Co. has received through G. J. Kray, San Antonio, Tex., the award for the silverware for the new Hotel Gunter, to be opened in that place. The contract will amount to $28,000.

Mr. and Mrs. Samuel K. Grover will eelebrate the 25th anniversary of their marriage, with a reeeption at Roger Williams Park Casino, Friday evening, July 2, from eight to nine o'clock, followed by dancing.

Owing to the absenee of so many members from the city, there was no quorum at the meeting of the Advisory Council of the New England Manufacturing Jewelers and Silversmiths' Association, Thursday afternoon.

Mr. and Mrs. Frank B. Reynolds and their daughter, Miss Carolyn A., attended the graduation exercises at Cambridge, Mass., the past week, where R. Foster Reynolds, a senior at Harvard College, and a son of Mr. Reynolds, was one of the graduates.

The case of Stevens & Co., Inc., against Ned C. Stiles, was ealled before Presiding Justice Tanner in the Superior Court, last week, and was held for further consideration. This is a bill in equity to enjoin the respondent from interfering with the eomplainant's business as optieians.

Edwin C. Bliss, of the E. C. Bliss Mfg. Co., was re-elected president of the Providenee Association of Mechanical Engineers at its annual meeting, the past week. John Lowell, of the United Wire & Supply Co., and K. A. Juthe, of Wheelock, Love & Co., were elected members of the board of eouneillors.

Representative Adin B. Capron forwarded to the Navy Department a few days ago the nomination of Horace Halbert, Woonsocket, for entrance into the Naval Academy at Annapolis. Jalbert is the son of Joseph Jalbert, of the retail jewelry firm of Jalbert & Farrington, Woonsocket. He was born in that city June 1891.

William B. Streeter, a well known member of the Edgewood Yacht Club, has offered silver medals for the most proficient boy and girl swimmer in the Providence public schools, below the high school grades. Mr. Streeter, who is a manufacturing jeweler, makes the offer in the belief that every boy and girl should learn how to swim.

The employes of the Tilden-Thurber Co., to the number of about 80, held their annual outing, Saturday afternoon, at Bay Heights on the east side of Narragansett Bay. The party went to the resort by special electric cars, at two o'clock, and spent the afternoon in sports and a baseball game, followed by a bake. The return was made early in the evening.

It is said that the quarterly dividend to be declared on Nicholson File Co. stock, payable June 30, is three and one-half per cent., or one per cent. more than the quarterly dividend paid March 31. The corporation, contrary to its usual policy, has not advertised the size of the current dividend, but simply announced "a dividend on the capital stock of this company."

Albert W. Coodcock, general manager of the William R. Brown Co., this city, entertained the heads of the departments of the firm at his Summer cottage at River Point, Sunday afternoon, June 20. The guests, upon their arrival, were escorted to the lawn, where a chowder was served. Later in the day a clam dinner was in order, followed by music and other diversions.

Michael P. Connor, 27 years of age, well known among the manufacturing jewelers of this city, died recently. He received his education in this eity, and then entered the employ of Heimberger & Lind and continued with their successors, Heimberger & Pearson, for a long time. He was afterward employed by the Thomas W. Co., George F. Greene & Co., and others.

The members of Silverman Bros.' Mutual Relief Association enjoyed a field day on the Old Country Club grounds, Pawtucket, last week. Two large barges were pressed into requisition and were fantastically decorated for the occasion. The party, which numbered about 85, including the members of the firm, proceeded to the grounds, and in the afternoon, and games of various kinds were prominent features of the afternoon's sports.

Horace H. Jalbert, Woonsocket, who has been nominated for entrance into the Naval Academy at Annapolis by Representative Capron, and on the recommendation of Gov. Aram J. Pothier, is a son of Joseph Jalbert, of Jalbert & Farrington, W

soc t. He will be 18 years old July 19, an s now in his third year in the Woonsoc t high schools. In three practice exam ations, which he took last year, he ma an average of more than 95 per cent.

. S. Cumerford and family have taken a c ge at Longmeadow for the Summer.

lward B. Hough and family moved into the Summer cottage at Buttonwoods on ly last, for the season.

(arles A. Russell has just purchased a 2 rsepower Ford runabout automobile, n intends taking frequent spins into the ry this season.

e National Exchange Bank has dis- ed a mortgage of $19,000 against X. Young *et al.* Mr. Young is a er of the firm of Young Bros.

e employes of the case and box de- ent of the Gorham Co. held an outing yden's Heights, Saturday, at which horoughly enjoyed themselves.

White has been granted a permit to a three-story manufacturing plant for y purposes on Public St. The build- ill be 37 feet by 40 feet on the ground.

arles W. Battey has opened his cottage oval Ave., Conimicut, for the season.

week he entertained Dennis Gleason, e Robinson-Norton Co., of Louisville,

hur W. Barrus, with the Gorham Co., lected National Council Inside Guard recent annual convention of the Na- Council, Junior Order American Me- cs, at Detroit, Mich.

lends of Samuel A. Baldwin honored t a party held on his 71st birthday, day evening, in the Franklin. There 14 in the party. The table was deco- with 71 carnations, one for each year life, and the huge birthday cake which nented the centerpiece was inscribed the legend "1838-1909."

ong the jewelry buyers who have been ered at the hotels in this city, the past e, are the following: D. J. Gleason, of Robinson-Norton Co., Louisville, Ky.; inswanger, of Siegel, Cooper & Co., go: Max Weiner and A. Kaskel, of er Bros., New York; A. Kingsbacher, Kingsbacher Bros., Pittsburg, Pa.; y Bloomfield, of Bloomfield Bros., real; Carl Rosenberger and Paul a, of Cohn & Rosenberger, New York; Kiger Jewelry Co., Kansas City, Mo.

ong the foreign importations received, s week, through the Providence Custom Hoe were the following: From Bremen, packages of silverware, one of jewelry eight of imitation precious stones; Hamburg, four packages of manufac- of metal; from Havre, one package welry, one of manufactures of metal ne of imitation precious stones; from pool, one of manufactures of metal; Southampton, two packages of manu- acres of metal.

ert Edward Tickell, who is associated the bronze department of the Gorham and also a member of the firm of ll Bros., was married June 22 to Miss E. Kennedy, the ceremony taking at the St. Charles Church, Woon- t. Following the service at the h, the families of Mr. and Mrs. Tick- ll njoyed a wedding breakfast at the of the bride's parents, 51 Collin St., Woonsocket. The wedding trip was made in an automobile, and at its conclusion the couple will live in their bungalow at Oakland Beach.

The strains of stirring music filled the sultry air, last Friday morning, and the crowds in the down-town section saw a small company of marchers, carrying banners and parasols, hotfooting it over the scorching pavements. The parade made almost a beeline for the water front, where the steamer *Pontiac* was boarded and the heat of the day was forgotten in a long, cool sail down the bay to Tiverton. The paraders were the employes of the Ostby & Barton Co., who gathered in front of the shop, in the morning, and went on the annual outing of the Mutual Benefit Relief Association. At Tiverton a baseball game was played and other sports were held. A fine dinner was served, and it was late in the evening before the party again landed in this city.

Attleboro.

Charles Downs, New York salesman for the Bristol Mfg. Co., has resigned his position.

Mrs. W. C. Tappan is reported as very much improved, and was able to sit up last week

The Leach & Garner Co. hopes to occupy its new building on Pearl St. by the first part of August.

Last Friday Mr. and Mrs. John Cunningham quietly celebrated the 25th anniversary of their marriage.

The Freeman-Daughaday Co., at Chartley, was forced to work evenings last week in order to fill its orders.

R. B. MacDonald, of the firm of R. B. MacDonald & Co., spent last week in New York on a pleasure trip.

Frank A. Chace, who is western representative for the C. M. Robbins Co., was in town, last week, with his wife.

John M. Fisher has been appointed a member of the committee in charge of arranging for a celebration, July 4.

Lawrence Robbins and Lawrence Keeler, sons of prominent jewelers, acted as aides at the reception of the high school last week.

The factory of the R. F. Simmons Co. will be closed from Saturday, July 31, to Monday, Aug. 9. It is thought that a number of the other jewelers of this town will close at the same time.

Harold E. Sweet presented, last Thursday, the beautiful silver loving cup which he offered to the winning ball team in the Bristol League to the North Attleboro high school team, that lost only one game.

The Board of Trade met, last week, and received a report of the committee in charge of the new factory for the Mossberg Co. It was reported that the building would be completed in November and could be occupied by December.

The Horton-Angell Athletic Association enjoyed its annual outing, last Saturday, at the Warwick Club, on the Narragansett Bay. There was a ball game and sports of various nature. Special cars carried the members to the club house.

H. P. Wilmarth, treasurer of the W. D. Wilmarth & Co., has filed the following corporation report: Machinery, $3,300; cash and debts receivable, $8,219; manufactures and merchandise, $10,215; merchandise, $1,-237. Capital, $14,000; accounts payable, $1,-178; profit and loss, $7,793.

John M. Fisher is leading a vigorous fight against the placing of liquor advertisements on bill boards in Attleboro. Last Saturday he caused one big sign to be removed, much to the annoyance of the bill poster, who says it will go back. Mr. Fisher is confident that it will not, and declares all similar signs will be removed from Attleboro.

An alarm from box 9 called the fire department out Monday, June 21, for a slight blaze in an acid flue leading from the factory of William Nerney & Co. in the wooden building on Union St., next to the D. F. Briggs Co. factory. Quick work on the part of Raymond Riley and Cyrus Dickinson, who has charge of the boiler room in the Briggs building, caused the fire to be rapidly extinguished before any serious damage was done.

Nathan Marcus, a jeweler of Providence, was arrested, last Wednesday, at Hebronville, for peddling without a license. He had a valise of watches which it is claimed he was retailing from house to house. Marcus denied in court, Thursday, that he was peddling, and said that he was only taking orders. The case was continued until Saturday, and he was placed under $100 bonds, which was furnished by Harry R. Holbrook, a jeweler of this place. In court, Saturday, the case was placed on file.

Charles H. Eden, of the C. H. Eden Co., has returned from an extended stay in Germany and France, where he has been studying the conditions in the jewelry factories of those countries. Mr. Eden returns home more optimistic than ever that the jewelry manufacturers of America will always stand supreme. He bases his convictions on the fact that the German jewelers to-day make the greater part of their jewelry by hard labor instead of using the labor-saving machines that are utilized in this country. While in Germany Mr. Eden devoted much time to the examination of the conditions at Pforsheim.

Atlanta, Ga.

A new jewelry business has been established at 4 West Mitchell St. by the Goldin-Levy Jewelry Co., the proprietors of which are David Goldin and J. Levy. Mr. Goldin is now in the harness business, and Mr. Levy, who will be general manager of the store, is a practical jeweler, watchmaker and silversmith, who also conducts a jewelry store in Savannah.

William Lewis, well known in the jewelry trade through his connection with Schaul & May, 21 Peachtree St., was run down by an electric car in Washington, D. C., June 18, and was taken to the Emergency Hospital, suffering from a fracture of the skull and internal injuries. Mrs. Lewis, being notified, hurried to Washington, accompanied by her six-year-old daughter. Word received by Henry Schaul later from Washington stated that Mr. Lewis' condition was improving, and that he was on the road to recovery.

North Attleboro.

Alpin Chisholm enjoyed a few days' vacation at the Cape, last week.

J. J. Sommer has placed a large flag over the factory, bearing his name.

Oscar H. Hornig is traveling through Connecticut in the interests of the Codding & Heilborn Co.

Frank Whiting, western salesman for Whiting & Davis, has returned to Chicago after a trip to the coast.

Walter C. Sherman, western salesman for the Estate of O. M. Draper, spent Sunday at Brant's Rock on the Cape.

The factories in the Robinsonville buildings were closed, Wednesday, on account of the funeral of Frank Surdy.

Daniel Chisholm returned, last week, from a western trip, where he has been in the interests of the Bugbee & Niles Co.

The marriage of Leroy Metcalf, son of W. S. Metcalf, of the Plainville Stock Co., and Miss Ethel Barber will take place today.

Notices have been received by the creditors of Percy Callowhill to the effect that his petition in bankruptcy will be considered in the United States Circuit District Court, July 6.

Herman J. Grover, a native of this town and the son of a retired Providence jewelry manufacturer, was married, last Wednesday evening, by Town Clerk James Cheever, of this town, to Miss Selma Loeb, of Albany, N. Y.

The employes of the Webster factory will hold a field day, July 17, at Boyden Heights. A committee has been appointed to have charge of the affair. A program of athletic events is being arranged, and a ball game between two rival teams in the shop will be played.

W. W. Sherman, treasurer of the H. D. Merritt Co., has filed the following corporation report: Machinery, $29,598; cash and debts receivable, $77,768; merchandise, $25,000; good will, $20,000; total, $152,366. Capital, $100,000; accounts payable, $7,135; surplus, $16,547; profit and loss, $28,684; total, $152,366.

A. H. Riley, treasurer of the G. C. Hudson Co., has filed the following corporation report: Machinery, $17,279; cash and debts receivable, $50,325; manufactures and merchandise, $13,526; merchandise, $11,878; good will, $15,000; total, $108,000. Capital, $100,000; accounts payable, $2,415; profit and loss, $2,959; total, $108,008.

The Bishop Chain Co.'s annual corporation report has been filed by A. S. Bishop, the company's treasurer, as follows: Real estate, $400; machinery, $3,263; cash and debts receivable, $11,637; merchandise, $10,615; patent rights, good will and trademarks, $5,000; total, $30,915. Capital, $20,000; accounts payable, $3,659; profit and loss, $7,256; total, $30,915.

E. C. Bliss, of the E. C. Bliss Mfg. Co., Providence, who was elected president of the Providence Association of Mechanical Engineers, has acquired considerable distinction in mechanical matters by his improvements and inventions in tools and machinery, chiefly along the line of jewelry tools. He is a native of North Attleboro, and is the son of Anthony H. Bliss, of this town.

Mr. and Mrs. Albert W. Burton observed the 53d anniversary of their marriage, Tuesday, June 22, in an informal way at their residence in Plainville. During the day several of Mr. Burton's comrades of the 14th Battery of the Light Artillery were present to assist in the celebration. During the past year Mr. Burton retired from the Plainville Stock Co., with which he was connected for so many years.

The funeral services of the late Frank M. Sturdy took place, last Wednesday afternoon, from his late residence on Commonwealth Ave. The men employes of the J. F. Sturdy's Sons Co., numbering about 50, attended the services in a body. The floral tributes were numerous and very beautiful. The bearers were William Fisher, William Bell, Charles O. Mason and E. Perry. Interment was in Mount Hope Cemetery.

Buffalo, N. Y.

Ezborn Wheeler recently took charge of the clock-repairing department of T. C. Tanke's jewelry store, 378 Main St.

Mr. Frisch, of Frisch Bros., 443 Genessee St., will leave Buffalo, July 31, with the 65th regiment to camp at Farnham for field service.

Louis J. Heintz, of Heintz Bros., manufacturing jewelers, has returned from New York, where he went with the Buffalo Saengerbund.

E. A. Eisele, of King & Eisele, is away on a three weeks' automobile trip through the New England states, New York and Pennsylvania.

The Buffalo Retail Jewelers' Association members have decided to close their places of business at 6:30 P. M. three days a week during the hot weather.

Among the original promoters of the recently organized Retail Jewelers' Social Club, Elmira, N. Y., is Louis F. Bally, a well-known jeweler of that city.

Simon Cohen, 331 Main St., was prominent at a recent meeting of the Knights of Joseph at a memorial service. The service was held in the rooms of Electric City lodge No. 8.

Much interest was centered in the prizes which were given to the students of Canisius College at their recent commencement. The medals were provided by Schutt & Petersen, 137 Genessee St.

It is reported that the buildings of the Laurel Cut Glass Co., Jermyn, near Scranton, Pa., were destroyed by fire, recently, together with much finished stock. The loss will amount, it is estimated, to $80,000.

Enoch L. Cordery, the Fort Meade, Fla., man who shot Albert Hansen, a setter employed by Heintz Bros., Buffalo ring manufacturers, was fined $250, last week, for killing his friend, Harry Carr, of Syracuse, here last Christmas night. Cordery had been celebrating on Christmas.

Among the jewelers who visited the Buffalo market, last week, were: P. M. Riley, Holland; A. W. Kelsey, Franklinville; Mrs. Fuller, Silver Creek; S. S. Prentiss, Lockport; B. M. Frary, Medina; H. S. Britting, Williamsville; C. D. Barnes, Gowanda; J. J. Carr, Niagara Falls.

Jerome Scherer, 1382 Fillmore, Ave., has issued some novel advertising cards. On the cards is a picture of Mr. Scherer and two of his children climbing a hill in the country near Buffalo. On the bottom of the card in German is the quotation: "How is the wanderer's staff from the cradle to the grave."

Joseph Spengler bought a pawn ticket from Mrs. Elizabeth Davis on the pawnshop of Meyer Brown, 136 Seneca St. A few hours later he had Mrs. Davis arrested on a charge of larceny. Spengler obtained the ring from the pawnbroker, and then informed by diamond experts that it was not worth over $30, while he had paid for the ticket, and enough charges to bring the price up to $98.50. The case will be called in police court soon.

Deck & Wolf, manufacturing jewelers, 116 Franklin St., recently refinished two crosiers for Bishop Colton. They also overhauled and refinished a chalice for Father Kennedy, of St. Patrick's church. The chalice, which Mr. Deck says is one of the most beautiful he has seen, stands 10 inches high and is of solid silver. It is decorated with a grape-vine design in relief. The firm recently supplied a handsome loving cup for the University Club of this city, to be given to the champion in their annual tournament.

On July 1 the new law requiring jewelers who practice optometry to pass an examination, unless they have filed a certificate of exemption, goes into effect. The new law was supposed to become active on January 1, but many of the jewelers neglected to file their certificates, and the Buffalo Retail Jewelers' Association started an agitation which ended in a six months' extension of time in which jewelers could file their certificates. Secretary Schutt of the local association, says that several Buffalo jewelers had not filed their certificates until recently, and urges any who may be late to get their applications in before the time limit is up.

Louis Freed, 26 years old, is under arrest here on a charge of grand larceny in the second degree. It is alleged that while examining some diamonds at Dunkirk he substituted a worthless stone for a genuine diamond. In connection with the case it is also said that Freed was very clever at switching watches. Freed's scheme, it is alleged, was to offer a watch for sale to a stranger and then take the victim to a jeweler and have him certify that the watch was of the value represented. When the man had paid over the money for the watch and Freed had gone, the alleged victim would discover that the watch he had was not the one examined by the jeweler.

Joseph Garibaldi and W. L. Bruns of Garibaldi, Bruns & Dixon, Charlotte, N. C., recently purchased the property at 115 S. Tryon St., that city, for $35,250. The property has a frontage of 22 ft. 4 in. and a depth of 55 ft. 2 in., and on it the new owners will erect a magnificent five story building to cost about $50,000. When the building is complete the lower floor will be occupied by the business of Garibaldi, Bruns & Dixon, which is now conducted at 14 on the same street. According to present plans, the new building will be of reinforced brick with a steel frame and granite front.

Newark.

ank Ottley, of Riker Bros., is in from a g trip.

homas H. Leake, representing Adolph Rnberg, has left for an extended trip h gh the South.

ald Dietz, enameler, 46 Oliver St., l for Europe, recently, on a two hs' business trip.

H. Keller & Co., Chestnut St., are put- on extra help. The season has been ually brisk with them.

nry George Alsopp, of Alsopp Bros., returned from an extensive trip He ts business improving.

ctor L. Kurtz, of the firm of Adolph nberg, Newark, has returned to Phila- a and is ready for Fall trade.

Leithoff, of Stevens & Leithoff, has to Europe for a three months' pleas- ur He is accompanied by his family.

njamin J. Mayo, 645 Broad St., with vife, is spending a vacation at Atlantic They are staying at the Phillips e.

s. A. S. Jacoby, who for several years ucted a retail store at 526 Broadway, n, O., is now located at 272 Market his city.

Rech, of C Rech & Son, 481 Wash- n St., has sailed for Germany, where ill visit his aged father, who just cele- d his 96th birthday.

Van Ness, of the American Oil & ly Co., has returned from a business of Canada and the West. He reports st encouraging outlook.

Warren Granbery, manufacturing jew- of this city, has entered his motor boat, II, in a race from New York to lehead, Mass., that is to be run in

Harris has been admitted to the of Huber & Weisgerber, 112 Arling- St. They will continue at the same on under the firm style of Huber, gerber & Harris.

R. Burnett, of the American Oil & ly Co., is back at his desk after attend- the big credit men's convention in delphia, Pa. Among the few jewelry he met there was Mr. Smith, of King & sele, Buffalo.

nry Rudolph, for more than 40 years nan in the enameling department of nd & Co.'s factory, has severed his ection with that firm and will soon an establishment of his own. He is idered one of the finest enamelers in ountry.

muel H. Schoonmaker, who has been ified with the jewelry trade in Pater- N. J., for many years, has opened a elry store at 168 Market St., in the K building. Mr. Schoonmaker has been nged in the fitting up of his store for a h or more.

hiteside & Blank are increasing their ties by taking two floors in the big ing at Lafayette and Liberty Sts., h will be fitted out with the best equip- . The firm has taken over the Elm Co.'s quarters, and now have three s devoted to their business.

orge A. Alsopp, Jr., has just returned a trip to Chicago, and will stay in town several weeks. He brought with him optimistic reports of trade conditions in the west. Reports of the same character are made by Leon D. Reynolds, Mr. Schaefer and Mr. Douglass, who have just returned from extensive trips for Wientge & Co., Marshall St.

Henry Thierauf, 23 years old, a jeweler, of 364½ Central Ave., died, June 19, near Mt. Lebanon. He was the only son of the late George Thierauf, of Newark. He had been ill the past two years. Last March his mother rented the Samuel Waters lot, near Mt. Lebanon, and moved there in the hopes that the mountain air would afford relief to the young man. For a time he greatly improved, but last week a relapse proved fatal. Funeral services were held Monday night of last week, and the body was removed to New Brunswick for burial.

B. Braunstein, the Hoboken, N. J., jeweler, failed to put in an appearance when his case was called before Referee in Bankruptcy E. R. S. Mann, Jersey City, last week. It was said at the hearing that personal service could not be made on Braunstein, who was reported to be in a sanitarium at Poughkeepsie. His wife testified that she did not know much about her husband's business. Some years ago, she said, she ran the business when her husband went to Europe, but was not aware of the daily receipts, which were handled by a clerk. Neither did she know anything about the disbursements. She was questioned concerning a transaction in which her husband had deeded some property to her mother. She said that her mother had loaned Braunstein money, and that when he deeded the property her mother surrendered the notes she held. The creditors are protesting that this transaction made Braunstein's mother-in-law a preferred creditor. Mrs. Braunstein also testified that Braunstein had taken from her all the jewelry he had given her except one diamond ring. Another hearing will be held later.

Boston.

Parker Ridler has been ill at his Somerville home.

E. W. Byram has returned from a business trip in Maine.

James Curley, who has been in Seattle on business, has returned to this city.

P. H. Ackerman has returned to business, after having been confined to his home because of a slight surgical operation.

Edward E. Hardy, a member of Boston Commandery, Knight Templars, was with that body on its three days' outing at Lake Sebago, Me.

John Pierce, South Paris, Me., accompanied by Mrs. Pierce, was in Boston, last week, on a trip in which he combined business and pleasure.

A. Shirley Kelly and Henry W. Clark enjoyed, as Knight Templars, the outing at Portsmouth, N. H., last week, of the Melrose and Malden commanderies.

Mrs. Mollie E. Howe, Littleton, N. H., was in town last week, buying stock for her store in Bethlehem, N. H., the famous White Mountain Summer resort.

A. R. Harmon, of the London office of the Waltham Watch Co., arrived in this country, last week, and went directly to his Summer home at Prouts Neck, Me.

Among the jewelers in town last week were: George W. DeMars, Lawrence; H. A. Wippich, Provincetown; H. K. Cummings, Orleans, Mass., and J. E. Stephens, Rumford Falls, Me.

Walter B. Snow's young daughter, Dorothy, was graduated Friday evening from the Oliver Wendell Holmes grammar school, Dorchester, and took a prominent part in the exercises on that occasion.

Mr. and Mrs. Winthrop E. Pratt celebrated their fifth wedding anniversary, Thursday evening of last week, at their home in Reading. The affair was as attractive as it was informal. Among the gifts received was a handsomely framed etching presented by Mr. Pratt's associates at the store of Daniel Pratt's Son.

The store of E. S. Clark, Sandwich, was threatened with destruction by fire in the big blaze which visited that Cape Cod town Wednesday morning of last week. The adjoining building was wiped out, and Mr. Clark moved his goods, fearing the same fate for his place of business. The firemen and citizens worked valiantly and saved the store.

David Bliss, formerly a dial maker in the Waltham watch factory, died Sunday, June 20, at his home in Townsend Harbor, Mass. He had been a resident of Waltham for many years and was well known and much respected. He was a member of the First Methodist church of that city and of Waltham lodge, A. O. U. W. His widow and two sons survive him. The burial was in Mt. Feake cemetery, Waltham.

The Waltham Watch Co.'s factory closed, Wednesday night of last week, for the annual vacation of three weeks, though a number of the jobs in different departments will work one week longer. Several marriages of employes took place, last week, among them the following: Wednesday evening Miss Florence E. Fraser, of the plate department, was married to Edward N. Cross, of the same department; Miss Mary E. McKin, formerly employed in the factory, was married, the same evening, to Pearley Dinsmore, at Medford, while on Thursday afternoon, Joseph E. Veno and Miss Ina Upham, both of the plate department, were united in marriage at St. Mary's church.

Thirty members of the jewelers' association of Boston enjoyed the organization's Summer outing, which was held Thursday of last week. In automobiles the party made a tour of the North Shore, taking in President William H. Taft's new Summer place at Beverly. At the famous Ferncroft Inn, Danvers, the club members put up their machines and engaged in baseball and other sports prior to dinner. E. E. Bentley presided at the after-dinner exercises, and among the speakers was ex-Mayor John F. Fitzgerald, who happened to be a guest at the inn and who dropped in to make an address. The efficient committee in charge of the outing was made up of Frank N. Nathan, C. E. Davis and S. W. Sharmatz.

Walter F. Robbins, Skowhegan, Me., has been succeeded by the Walter F. Robbins Co.

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LONDON, Ely Place

WORKS: Providence and New York

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

BLISHED EVERY WEDNESDAY BY
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ulford, Pres. & Treas. V. S. Mulford, V.P. & Sec.
JOHN ST., COR BROADWAY, NEW YORK.
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An Important Event in the Watch Trade.

ONE of the most important events that has occurred in the American watch trade for many years was the recent announcement of the Waltham Watch Co. (published in the last issue of THE JEWELERS' CIRCULAR-WEEKLY) to the effect that the company desired to market its product with the regular jewelry trade exclusively, and would take all steps possible to see that its watches were no longer handled by mail-order houses or by jobbers in dry goods, hardware, general merchandise, etc. As announced, this action was taken for the benefit of the legitimate watch dealer and the protection of his profit, because the manufacturers realized that he offers the means by which the watches can reach the public with the greatest satisfaction to all concerned. That the jewelers appreciate the importance of the step taken is manifest by the hundreds and even thousands of letters of favorable comment and congratulations which the company has been receiving, and also by the resolutions which have been and are being passed by the organizations of jewelers throughout the country. In fact, it is generally realized that this is one of the most epoch making announcements in the watch trade since the rebate plan which guaranteed watch prizes to retail dealers was announced by the same company in 1884.

Though definite announcement of this policy of the Waltham Watch Co. was not made until June 15, it was generally known that the subject has been under consideration for some time past, and news that such announcement was to be made had leaked out some weeks before and was the subject of universal discussion, despite the fact that no confirmation was given until the official circular was issued. As far as the policy of the company goes the circular issued last week to the retail trade and those issued to the jobbing trade by Robbins & Appleton, the selling agents, speak for themselves.

In the general rejoicing throughout the retail trade over the fact that one of the biggest watch companies has taken such a step in their interest, there does not seem to be a full realization on the part of the jeweler of the seriousness of the action or of its exact effect on the trade; unfortunately many members of the trade seem to have the impression that the mere fiat of the company that the mail order, dry goods and general jobbing houses shall not handle its product is all that is necessary to stop such a product being sold by these lines. To those having such an impression, we would suggest that the action of the Waltham Co., while it is probably all the manufacturers can do now, does not mean in any way that Waltham watches will immediately disappear from the catalogues of the mail-order houses for a long time to come. In fact, it may be many months before the action of the company can have its full effect and accomplish the end that the jewelers wish it to attain.

In the meantime there are millions of mail-order catalogues now in the hands of the public that will remain until superseded by later editions. By reason of the listing of the Waltham watch in the present catalogues, these mail-order houses have obligated themselves to supply these articles at a stipulated price. What is more, these houses have large stocks of watches on hand, and if this is not sufficient to supply the demand many of the mail-order houses will keep to their contracts, even if they have to buy the watches at retail and lose on every one sent out. In fact, it might be that some of the larger catalogue houses will continue to fill orders at a loss and trouble rather than lose their prestige or admit to their customers that there are any lines which they cannot supply. Let the retailer rejoice in the fact that a most important step has been taken in his favor.

Those who realize the enormous amount of business done by the 800 or more catalogue houses handling watches (two of the largest concerns in Chicago alone being credited with selling together over $400,000 worth of watches a year) will appreciate the serious consideration that had to be given by the company to this subject before it determined to cut off all demand for its products from this field. That it did so is a subject for congratulation by the retail trade, proving as it does that the mere number of sales has not been considered as important as the effect of having sales made by the men who know and understand the product. The company's decision also tends to sustain the contention that the jeweler has made for years, that he and he alone is the proper outlet for watches.

Whether or not the company's action will prove a success as a business policy can only be determined by time, and the result will also depend upon the co-operation which the concern gets from the trade in whose hands it is putting the selling of its product. It is a daring step, though one which we feel is made in the line of equity and justice. We sincerely hope that under cirtcumstances equity and justice and good business policy will coincide, and the step will eventually prove as profitable to the business of those who have taken it as the retail jewelers expect it will be to them individually and collectively. In this wish we think the great majority of our subscribers will heartily confer.

Advertising should not be regarded as an expense but as a business investment. Rightly done, it will produce good results.

Robbins, Appleton & Co., Boston, Mass., and Robbins & Appleton, New York, to-day announce that Royal Robbins and Reginald C. Robbins have this day retired from these firms. On and after to-morrow (July 1) the business of selling agents of the Waltham Watch Co. will be conducted by Ezra C. Fitch, Francis R. Appleton, James W. Appleton and Conover Fitch under the firm name of Robbins & Appleton in New York and Chicago and under the firm name of Robbins, Appleton & Co. in Boston and Montreal, as heretofore.

Pendant Jet Earrings

10 and 14K. MOUNTED.



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23 Maiden Lane NEW YORK

TRADE MARK

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H. A. KIRBY

MANUFACTURERS OF FINE GOLD JEWELRY

PROVIDENCE, R. I.
85 SPRAGUE STREET

NEW YORK OFFICE
9-11-13 MAIDEN LANE

Lancaster, Pa.

TRADE CONDITIONS.

The local jewelers have had a good de of trade so far this month through the num us weddings in city and county, and on accou of the commencements of the score of high sc ls But the general trade has not been si ar As the dull midsummer season is at han n business revival is due before Fall.

Benjamin Ford is spending a wee i Baltimore.

Frank T. Cook has gone to Cleve d O., to spend a two weeks' vacation.

Harry Kaplan, Worcester, Mass., been visiting Benjamin Lichtenstein.

Marcus Edelstein paid a visit to York and Paterson, N. J., last week.

F. G. Fletcher, who is doing missi work for the Waltham Watch Co., pa initial visit to Lancaster, last week

Walter S. Haldeman, a well-k watchmaker, was married, last wee Miss Kathryn S. Killian, also of Lanc

Robert B. Ringley, Reading, Pa., att the recent State convention of the Soc party, held in Lancaster. He has bee retary of the party for some years

Among the jewelers who recently v Lancaster were: C. F. Reitling, Ca Pa.; Jonas Moore, Pittsburg; Em shall, Columbus, O., and David P Chicago.

Charles D. Rood, president of the H ton Watch Co., Sunday, gave the i employes, more than 500 in number, a ing at "Upland Lawns," near Lancaste fraying all expenses.

Considerable attention was attracte week, to the display in the show ca Shaub & Co.'s store of the beautiful n and cups won by the athletes of the caster High School.

James F. Fairchilds, Lewisburg, Pa ited his son, James F., Jr., at the Technical School, last week. Frank left the school, last week, to take a po as watchmaker and engraver at tauqua, N. Y.

A telegram received last Thursday Seattle, Wash., announces the death June 22, of Albert Foster, who went t city about 10 years ago from Lan County and engaged in the jewelry ness, from which he retired some n ago on account of ill health.

The newly elected board of direct the Non-Retailing Co. organized by el the following officers: President, Hostetter; vice-president, John W man; secretary, Milo B. Herr; tre Samuel D. Bausman. A. W. Moye tinues as general manager, a positi has filled many years.

The beautiful silver loving cup pre June 22, to H. S. Williamson, prior trip to Europe, by the Out-a-Day Cu secured through Aug. Rhoads. Am many business men who attended the entation were: T. Wilson Dubbs and Rhoads, Dr. George R. Rohrer, J Moyer, of the Non-Retailing Co. Frank B. Fon Dersmith.

Willard B. Hammond, who has bee Eustis Bros., Minneapolis, for the p years, has secured an interest in the ness of A. B Duncan, Portsmouth, N

New York Notes.

Ehrlich, of Wolff, Ehrlich Co., Philadelphia, Pa., visited in town last week.

Luft, 392 Amsterdam Ave., has removed to larger quarters at 380 Amsterdam Ave.

lius H. Moss, 14 Maiden Lane, is visiting Philadelphia and Atlantic City this week.

odenheimer & Jaskow, 87 Nassau St., announce that they have given Louis A. ow an interest in the business.

m Naigles, of Wm. Naigles & Co., 71 Nassau St., accompanied by his wife, returned Friday on the *Lusitania* from a trip Europe.

The William B. Durgin Co., Concord, N. H., will remove its New York offices to the Silversmiths' building, 15 Maiden Lane, July 1.

new wholesale jewelry firm has been ed at Minneapolis, Minn., under the of Gruenberg Bros. Locker Co., and members of the firm are in town purng stock.

ury Freund, of Henry Freund & Bro., Nassau St., returned from Europe on day of last week on the *Kaiser Wil- II.*, after a visit to the diamond mar- of the continent.

wis Harris, of the Harris & Goldman mond Importing Co., St. Louis, Mo., d from this port on the *St. Louis*, Satay, in the interest of his firm. He will the European centers.

he E. A. Kennedy Co. has been incorpted to deal in jewelry and loans, with a tal of $50,000. The incorporators are: E. A. Kennedy, 405 Pleasant Ave., New Yk; W. J. K. Kennedp, and Vivian Carael, Merrick, L. I.

he firm of Wiener & Zilver, 45 John s diamond cutters and polishers, are cut- a perfectly black diamond which ghs in the rough 6½ carats. They exp to have the diamond finished June 28, a say it will probably weigh when fin- d about 2½ carats.

B. Vitelli, of Borrelli & Vitelli, 46 Broadway, sailed Saturday on the *Venezia* for Naples. After a short visit to the factory in Torre del Greco, Italy, he will go to inspect the branches in Paris and Lond, and then will spend a few weeks in Carlsbad. Mr. Vitelli will return about the first week in September.

friends of George W. White, who was connected with Wm. S. Hicks & Sons, 235 Greenwich St., New York, as a salesman, rned last week that he died suddenly Jne 16, of heart failure, at the age of years. He is survived by his widow. Feral services were held on Friday the 18. The interment took place at Woodlawn Cemetery.

Vincent Rice, who is in charge of the wholesale department of the International Silver Co. at 9 Maiden Lane, was married Monday in Albany to Miss Josephine Henze. The employes of the store presented him with a suitable gift. Mr. and Mrs. Rice will spend a honeymoon trip in the Adirondacks, and upon their return will make their home in New York.

Schedules in bankruptcy of the American Art Metal Novelty Co., 110 E. 23d St., were filed last week in the United States District Court, showing liabilities of $13,876 and assets of $10,876. The assets consist of stock, $5,000; machinery, $5,000; accounts, $846, and cash, $30. Among the creditors are the Metropolitan Bank, $2,000; Citizens' Trust Co., Brooklyn, $750, and Moses H. Harris, $2,850.

Alphonse and Anthony Muscam, brothers and shoemakers, who have half of the store at 2128 Fulton St., had a fight with Jacob Josephson, a jeweler, who rents the other half of the building, last Thursday morning. Josephson said that the Muscam brothers hit him on the head with shoemakers' hammers, and the Muscam brothers said that Josephson started the row. The brothers were held in $500 bail for examination.

Two gold medals, authorized by Congress for Orville and Wilber Wright, were delivered in Washington, D. C., last week, to General Allen, chief signal officer of the army by the Director of the Mint. The medals were turned out at Philadelphia from a design furnished by two engravers there. Those who have inspected the medals say they excel in beauty the ones recently presented by President Taft on behalf of the Areo Club of America.

Maiden Lane jewelers are dissatisfied with the transfer of Patrolmen William Roberts and Richard Daly from John St. and Broadway and Maiden Lane and Broadway, to posts on West Broadway and at the Battery. It is reported that an appeal will be made to have them replaced at their old positions, owing to the efficiency they have shown at their work. Both policemen have many friends in the trade who highly appreciate the service they have rendered in the past and do not want them transferred.

The Jewelers' 24 Karat Club sent out post cards calling the attention of the members to the outing of the Philadelphia Jewelers' Club, which was held yesterday. The feature of the day's entertainment was a baseball game between the Jewelers' 24 Karat Club and the Philadelphia Jewelers' Club. Members were notified that the train would leave the foot of Liberty St. by way of the New Jersey Central Railroad, at 10 A. M., connecting at Philadelphia with a special train for Essington, at the B. & O. station at 24th and Chestnut Sts. A large delegation of the New York jewelers was on hand to cheer their team to victory.

Collector Loeb received a telegram last Thursday from the Secretary of the Treasury authorizing him to release for exportation a pair of diamond earrings and various articles of jewelry, the property of Sarah Weiderman, a passenger on the steamship *Voltaire* June 9, 1909, and from whom the articles were seized while being transferred from the steamship *Voltaire* to Ellis Island. The woman was to have been deported Wednesday at 12 o'clock, but at the instance of Collector Loeb the order for deportation was temporarily suspended until the woman was given an opportunity to present her claim for the seized jewelry. After a hearing the Collector and the United States Attorney recommended to the Treasury Department that the seized jewelry be released for exportation, the claimant contending that the property belonged to her and was for her personal use and not for sale, and there being nothing disclosed to the customs authorities to the contrary.

A recent decision by the United States Circuit Court in the case of B. Altman & Co. *vs.* the United States, affirmed the assessment of duty by the collector of customs at New York on an importation consisting of a bronze bust valued at about 800 francs, an import from France. The Board found that the bust had been cast in a foundry by artisans from a model made by the artist and that the artist had done little or no retouching on the metal casting. The collector classified the bust under par. 193 of the tariff act of 1897, as merchandise dutiable as manufactures of metal. The importer contended that it should be classified as statuary under the reciprocal commercial agreement negotiated with France. The Board overruled these contentions on the authority of the decisions by the Circuit Court of Appeals in the second circuit in the case of Tiffany *vs.* the United States.

Richard Henry Ryan, foreman in the factory of Wm. S. Hicks Sons, 235 Greenwich St., New York, manufacturers of gold pens, died at his residence, 592 Jefferson Ave., Brooklyn, Monday of last week. He was apparently in good health on Saturday and was at business as usual at that time. He was very highly regarded by his employers, for whom he had worked since a boy, having spent in all 51 years in their employ. Mr. Ryan was born at Fordham, N. Y., 68 years ago, and came to this city when a boy and entered the employ of the pen concern, with whom he remained up to the time of his death. He was one of the oldest members of the Church of Our Lady of Victory, and was held in high esteem by his friends in Brooklyn and elsewhere. Deceased is survived by a widow, three sons, John S., Alfred F. and Richard H., and five daughters, Irene, Mrs. Frederic J. Doyle, Mrs. Spencer W. Winnie, Mrs. Mary Stoddard, and Mrs. Wm. J. Glacken, and three grandchildren.

When Morris A. Forgotston, who deals in pawn tickets at 1940 Broadway, advertised on June 15 a reward of $1,000 for the pawn ticket of a 12½-grain oval blue pearl, or $4,000 cash for the pearl itself, a story was told of a pearl stolen 30 years ago from an Indian maharajah, and subsequently carried about the world until pawned in New York. The pawn ticket, Forgotston said, he had bought for $150, and a little later he sold the ticket to "a man from Massachusetts" at a slight advance. So ran the pawnbroker's story. Last Thursday he was summoned to the West Side court by a man who said he was S. R. White, representing the heirs of the maharajah, who wanted to get the jewel back and thought Forgotston must know where it is. Mr. White had a typewritten document purporting to give the history of the pearl, bringing in the Duc d'Aumale, King Leopold of Belgium and Cleo de Merode as temporary possessors of it and describing it as worth $140,000. Forgotston told Magistrate Corrigan that he didn't know himself who "the man from Massachusetts" was. The magistrate having read the typewritten history of the pearl and

(*New York Notes continued on page 89.*)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President — ZOHETH S. FREEMAN, Vice-President
CHARLES W. RIECKS, Vice-Pres. and Cashier
FRED'K P. McGLYNN, Asst. Cashier — HENRY S. BARTOW, Asst. Cashier
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Capital, Surplus and Undivided Profits
$3,500,000.00

1851 — The Jeweler's Bank for half a century in the same location — 19

THE CHATHAM NATIONAL BANK
Broadway and John Street, New York

ACCOUNTS INVITED

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THE MERCANTILE NATIONAL BANK
195 BROADWAY NEW YORK
Capital and Surplus, $5,000,000

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FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITED

The Market and Fulton National Bank of New York
ORGANIZED 1852
81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will j[illegible]

SAFE DEPOSIT VAULTS

New York Notes.

(*Continued from page 87.*)

ned to Forgotston and White, asked Forgotston to come to court again Thursday and said that he would be glad to have the District Attorney look into the matter.

A. Gillespie, Pittsburg, Pa., was in last week looking over various lines.

Herz, of A. Herz, Terre Haute, Ind., seen in the Maiden Lane district last

L. Sabbath, a jeweler of Montreal, was in town last week looking for lines.

. Kingsbacher, of Kingsbacher Bros., burg, Pa., was a caller on the trade in city this week.

arry Jehlinger, connected with C. A. berger & Son, Los Angeles, Cal., was tor in town last week.

arles D. Lyons, of the C. D. Lyons Mansfield, Mass., was among the out-wn visitors in the city last week.

G. Pollock, of W. G. Pollock & Co., ned Saturday on the *Augusta Victoria* a buying trip in the European market.

arles Murphy, for nine years superin-nt of the building at 7 Maiden Lane, resigned his position, to take effect 1.

uis Friedlander, of R. L. & M. Fried-r, 30 Maiden Lane, has presented sev-valuable art works to the Metropolitan um of Art.

arles G. Rathgen, one of the firm who he successors of Ferdinand Bing & sailed for Europe yesterday on the *r Wilhelm II.*

us Wodeska, 40 John St., reports he has found a pearl and 14 dia-s, and says that the owner can apply m to identify the goods.

ome Desio, of Victor E. Desio & Co., ington, D. C., sails from this port for e on the steamship *Königin Luise*, on 10, for an extended pleasure trip.

win Keller, of E. Keller & Sons, jew-e of Allentown, Pa., will sail on the *nia* to-day for an extensive tour of pe. He will be accompanied by his n.

report of the Liberty National Bank, York, issued June 23, shows resources 5,383,930.12; deposits, $20,775,198.13. apital, surplus and undivided profits. 381.99.

ges & Clust, 23 John St., have com-medals and prize cups that are to be to the successful contestants at the Beach-Bensonhurst Celebration, which cur July 4 and 5.

S. Veinstein, a member of the Diamond-tting Co., 14 Maiden Lane, sailed yes-on the *Rotterdam* for the European nd centers and expects to be away time purchasing goods.

owling team, to be officially known as ew York Jewelers' Bowling Associa-is being organized by Maiden Lane rs. David Shiman, of Shiman Bros., 87 Maiden Lane, and Robert H. row, of Cross & Beguelin, 23 Maiden are receiving entries and making up liminary schedule. Any bowler in welry district is eligible to assign-on the team.

Dr. M. W. Miller, president and treasurer of the Manhattan School of Opties of New York City, will sail for Europe on the *Lucania*, July 7. He will make an extended tour, visiting all the colleges and hospitals of rank in order to familiarize himself with the methods and workings in the leading institutes abroad. His wife and aunt will accompany him. During his absence the vice-president, Fred. E. Burnham, will conduct the Manhattan School.

Among those who are scheduled to speak before the National Retail Jewelers' Association, in convention at Omaha, Nebr., Aug. 3 to 6, are noticed the names of W. H. Ingersoll, of R. H. Ingersoll & Bro., 45 John St., who will speak on "Building Up a Retail Watch Business;" George E. Fahys, of the Fahys Watch Case Co., 54 Maiden Lane, who will speak on business conditions in general, and Ernest Lunt, of the Towle Silver Co., 15 Maiden Lane, whose subject will be "A Golden Opportunity."

It is announced that M. L. Hammel's interest in the business of Gattle, Ettinger & Hammel, has been purchased and the business will be continued on the same high standard as in the past. The name will be changed to Gattle, Ettinger & Co. in a few weeks. The concern has on hand a fine line of mounted jewelry. The new offices which the concern occupies at 2 Maiden Lane include four fully appointed rooms, which afford ample space for conducting the business. The suite of rooms consist of private offices, salesroom and accounting department, all of which are newly furnished in mahogany and present a most excellent appearance.

Michael Greenberg, a watchmaker, 21 E. 99th St., New York, filed a voluntary petition in bankruptcy in the United States District Court last Friday, with schedules showing liabilities of $2,643 and no assets. He was in the jewelry business for several years at various places and of his liabilities $150 is for rent of the store at 314 Bowery, in April last. Among the unsecured creditors named are: J. Freudenheim & Son, $442; Berland & Nadler, $100; L. Kroll & Son, $1.50; Max Strober, $450; John F. Hockman & Son, $209; Jos. Robinson, $142; J. L. Goldenberg, $131; Rosenberg Bros., $339; Robert H. Ingersoll & Bro., $115; Abraham King, $150; Rachel Gursdansky, $100; Isidor Angel, $100.

Wiener & Zilver, diamond cutters at 45 John St., have just completed cutting a genuine black diamond which is attracting attention in the trade. The stone in the rough weighed 6½ carats and in completed form weighs 2½ + 1/16th carats, and is perfectly cut, having 64 facets. A member of the firm, in speaking of the stone, said that it had taken nearly two weeks to cut it and that in all his experience he had never seen but one other black diamond. Usually, he said, these stones are partly white. The diamond is a Brazilian stone and when surrounded by small white diamonds makes a most striking contrast. Anyone desiring to see the stone can do so by visiting the factory of the cutters.

The Merchants' Association of New York have issued a report by its committee on customs service and revenue laws, which embodies the following resolutions: Resolved by the board of directors of the Merchants' Association of New York, that the report of the committee on customs service and revenue laws, dated June 8, 1909, recommending the changes in the customs administrative features of the tariff bill now pending in Congress be accepted and that the recommendations be and the same are hereby approved, and that the association put forth its best efforts in the endeavor to obtain the best results desired. The report then goes on to enumerate the changes in the different sections of the tariff which meet with the approval of the association.

Isidor Landau, a retired jeweler, who lives with his wife and several children at 65 Second Ave., attempted suicide Sunday afternoon by inhaling gas. Landau had run a prosperous business for a number of years on the East Side and had retired. About 20 years ago he was attacked with a disease that obstructed the circulation in his right leg and amputation became necessary. Sixteen weeks ago he lost his other leg through the same disease. Since that time he has been despondent. Sunday while his wife was in her bedroom Landau in some way attached a gas tube to a jet in the sitting room and turned it on. He was sitting in a chair in the room when his wife smelled the gas. She ran in and found him unconscious. He was hurried to Bellevue Hospital, where the doctors revived him, and he was then placed under arrest. He had written a letter to his wife stating that he was helpless and a burden and would be better off dead.

A decision was handed down in the United States Circuit Court, New York, recently, sustaining the claim of Tiffany & Co., New York jewelers, against the assessment of duty by the collector of customs at New York on a quantity of loose drilled pearls which had been assembled and matched abroad, and were ordered to be made into a necklace in New York, and which had been strung abroad only temporarily for purposes of display. The collector held that the pearls were dutiable as jewelry under par. 434, but according to the decision handed down by the Circuit Court the pearls are dutiable at the rate of 10 per cent. for pearls in their natural state under Par. 436 of the Tariff Act of 1897. The matter first came up on a protest before the Board of United States General Appraisers, who sustained the protest of Tiffany & Co. The matter was then appealed by the Government to the Circuit Court. The importation in controversy consisted of four packages containing in all 59 pearls valued at some $16,000. The pearls were all loose and all drilled. The Board of United States General Appraisers stated in its opinion that while the pearls had been temporarily strung abroad in order to show how they would appear as a necklace they had not been worn or made into a complete necklace for importation and, following the decision of Citroen *vs.* the United States, the Board held that the collector had erred in assessing the duty and that the pearls should have been classified either directly or by similitude as pearls in their natural state. District Judge Platt, in his decision, affirmed the opinion

(*New York Notes continued on page 90.*)

New York Notes.

(Continued from page 89.)

of the Board. The Government was represented by D. Frank Lloyd, assistant district attorney, while Arthur M. King appeared for the importers.

A. R. Katz, of A. R. Katz & Leudan Co., diamond importers, 87 Nassau St., returned from Europe on the *Kaiser Wilhelm der Grosse.*

Louis Freund, of Henry Freund & Bro., is spending a few weeks at Mt. Clemens, Mich. Louis Cohn, of the same firm, is enjoying a vacation at Arverne, L. I.

L. Van Moppes, of Van Moppes & Son, and S. A. Van Moppes, with his wife and family, will sail for Europe July 6 on the *Ryndam,* on a trip lasting two months.

The business of Leslie E. Carl, Deposit, N. Y., has been incorporated, and the company will manufacture and deal in watches, jewelry, etc., with a capital of $3,000. The incorporators are: Leslie E. Carl, Luzerne Carl and R. A. Carl, all of Deposit, N. Y.

A canary diamond three-quarters of an inch across and half an inch deep, will be sold at public auction at 708 Third Ave. at noon to-day. The ownership of the stone is kept secret. The diamond weighs over 23 carats, and is set in a cluster pin. Fourteen blue-white stones, weighing from one-half to one carat each, surround the canary gem. The diamond is in the vaults of the Hanover Safe Deposit Co.

In alighting from a Lackawanna train at the Grove St. Station in East Orange early Monday morning, J. Frank Hawkins, for the last five months advertising man for the Art Metal Works, Newark, fell under the wheels and was instantly killed. Hawkins was descending the rear platform steps of the smoking car, and, it is believed, stepped off in the darkness, thinking he had another step to go. He had one hand on the rail, and thus pivoted, swung under the wheels of the car following.

William Matschke, well-known in the wholesale jewelry district of New York, and for many years a resident of Brooklyn, died at his home, 37 McDonough St., Brooklyn, Saturday, in his 55th year. He leaves a widow, Laura; a son, Griffith B.; a sister and five brothers—Bernard A., chief of the 37th Battalion, New York Fire Department; Emil, August, George and Fred. The funeral services took place yesterday afternoon at his late home, the Rev. H. A. Handel, chaplain of the N. Y. F. D., officiating. A sketch of Mr. Matschke's career will appear next week.

Joseph Satlow, a jeweler at 100 E. 7th St., is bemoaning the loss of $5,100, which he said for 41 pounds of brass fillings, [illegible] to have been shaved from a solid [illegible] gold. The fillings are now at Police Headquarters, where there is one prisoner charged with the swindle. The police are looking for two others. The prisoner is Label Lapiges, a Russian peddler, of 136 Monroe St. He was held in Essex Market Court, Monday, in $3,000 bail for examination. Satlow says that Lapiges and two other men came to him last Saturday with the brass fillings, and persuaded him that they were pure gold. They told a likely story, says Satlow, and he believed it. After having transferred his $5,100 and the diamond ring to the gold peddlers, he made an investigation and applied to the police.

The Curtis, Pinover & Schneider Co. has been incorporated under the laws of the State of New York to manufacture and deal in jewelry with a capital of $20,000. The incorporators are: J. B. Curtis, 412 W. 115th St.; Samuel Pinover, 1944 Madison Ave., both of New York, and Peter Schneider, Springfield, L. I. Mr. Curtis was for six years at 80 Nassau St., where he manufactured a line of platinum and gold mountings. Mr. Pinover, formerly of A. Pinover & Co., 16 Maiden Lane, is a pioneer in the diamond mounting business and learned his trade with Baldwin, Sexton & Peterson. Peter Schneider, the third member of the concern, was for years with Lewis, Kaiser & Luthy, and recently with Tiffany & Co. The new firm will be located at 10 W. 23rd St. The offices have already been secured and furnished. They intend to manufacture a line of gold and platinum mountings. Mr. Curtis will be the outside representative of the firm, Mr. Schneider will look after the factory end, while Mr. Pinover will be the office manager and accountant.

The movement has been started to close the Maiden Lane business houses from Friday night, July 2, until Monday morning, July 5, and a petition has been started which is meeting with general approval throughout the district. It is pointed out that if the concerns close on Friday it will afford an excellent opportunity for the employes to enjoy a three days' vacation and will not retard the handling of business to any extent. This plan will be of especial benefit to those working in the various factories who do not get a vacation of two weeks in Summer. The heads of several of the business houses are decidedly in favor of the movement and in all probability the vacation will be general throughout the trade. Those who have already decided to grant employes this vacation period hope that others in the trade will join with them in the movement. As one man, who is interested, said, "What will three hours on Saturday morning amount to as compared with the opportunity for a three days' rest to the employes?" There is also a movement on foot in the trade to close the business places in the Maiden Lane district during the hot weather at 12 o'clock on Saturday, and from what has been learned thus far this movement is also meeting with general approval wherever the matter is mentioned. It is understood that as yet no petition has been started but if such action is begun in all probability the majority, and perhaps the entire trade, will fall in line.

The American Cuff Button Co., Cincinnati, was incorporated, last week, at Columbus, with a capital of $10,000. The incorporators are: Albert L. Jones, Eathan S. Coleman, Louis K. Morgan, Kate R. Vonderhare and John C. Hopkins.

A. S. Weller, formerly engaged in the jewelry business in St. Paul, came to the latter city from San Francisco, June 21, to witness the interment of the remains of his wife in Oakland Cemetery. Mrs. Weller died at her home of apoplexy.

Trade Gossip.

The latest in cigarette cases is sup[plied] with a novel arrangement for holding [the] cigarette. It consists of a series of [com]partments of gold wire, each the siz[e of] a cigarette, joined to the case at one [end] and occupying a central space between [the] covers when the case is open. Thus [the] cigarette may be drawn out easily whe[n the] case is offered to a friend, which obv[iates] the necessity of removing it from [the] snug quarters close to the case.

An ingenious plan to assist the retailer in building up his umbrella trade department of great possibilities but too [often] neglected, has been inaugurated by Kr[eis &] Hubbard, 255 Franklin St., Chicago. The firm has begun a campaign of vigorous advertising, which will include the prin[cipal] magazines, such as *Munsey's, Scribner's, Saturday Evening Post and Collier's Weekly,* using a full page in one of the Sep[tem]ber issues of the last-named publications. The slogan of this advertising is "K[reis] Quality." This, with a reproduction of the trade-mark, is to appear in each advertisement, which is so worded as to bring inquiries for a handsome booklet on umbrellas now being prepared. Every person answering the advertisement will receive one of these books and will also be directed to the local jeweler, and a letter written to the dealer giving the name and address of the inquirer. Among other means to help the retailer are booklets bearing the dealer's own name, window cards, newspaper advertrotypes and miniature umbrellas for children to play with that the jeweler may display in his window and give away with every $5 purchase. Kreis & Hubbard state that they do not solicit the department dry-goods store trade and that their line includes many exclusive features, such as sterling handles in 28-gauge, 22 K rolled gold-filled handles, warranted not to turn black seams, extra close roll, improved detachable handles all noted for their [qua]lity, excellence of finish and many others. While they have hitherto been confined only the west they have just put two salesmen in the eastern territory and contemplate opening a New York office. Every jeweler who is interested in developing his umbrella business should write to Kreis & Hubbard for particulars, samples, etc.

Death of Auguste Houriet.

A cablegram received yesterday from Neuchatel, Switzerland, announced the sudden death of Auguste Houriet, who had been well known in the watch trade [here] in the Maiden Lane district of New York for about 40 years.

Mr. Houriet was in business for himself at one time, but later became manager of the office of the late Charles Leo, which when the Vacheron & Constantin business was transferred to Edmond F. Robert, Mr. Houriet became manager of Mr. Robert's business, a position he held for many years.

Mr. Houriet was very prominent in the Swiss colony in New York. He was very active in securing the co-operation of his countrymen to construct the handsome building of the Swiss Benevolent Society, of which he was president for many terms.

I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

OL. LVIII. CHICAGO, WEDNESDAY, JUNE 30, 1909. No. 22.

Chicago Notes.

G. Gubbins returned from a trip. week

A Armstrong, traveler for Otto Young , is in from his Spring trip.

Amberg, traveler for the Rhode Is- Ring Co., is making a western trip.

Wm. A. Cooper, with S. H. Clausin & . Minneapolis, was a recent visitor in icago.

Frank T. Barton, representative of the tncan & Cook Co., is making a trip thwest

Albert M. Dueber, of the Dueber-Hamp- companies, Canton, O., was a recent itor in Chicago.

Thos. F. Kennedy, of the Star Watch se Co., made a short business trip to rby towns, last week.

E. Whiting, of the Chicago office of iting & Davis, Plainville, Mass., is mak- a visit to the factory.

D. White, representing the C. O. eet & Son Co., has just returned from uccessful northwest trip.

Mr Winterhalter, of Towle, Winterhalter. nnafin Co., Butte, Mont., was recently in icago, buying new store fixtures.

. H. Carmody, Jr., of the Chicago of- of C. H. Eden Co., Attleboro, leaves, s week, for a visit to the factory.

F. L. Bosworth, of the F. L. Bosworth . Minneapolis, stopped over here on his y home from a trip east, last week.

W. E. Hayward has returned from his it to the factory of the Alvin Mfg. Co. Sag Harbor, N. Y., and New York.

B. F. Coffin, formerly with Spaulding & . is now engaged in business for him- f as an expert jewelry systematizer.

J. R. Payne, of the Chicago office of the riden Cutlery Co., returns, this week, m a month's trip on the Pacific Coast.

R. T. Kleckner, traveler from the Chi- go office of Theodore W. Foster & Bro. , returns from a Pacific Coast trip, this ek

R F. Prochrow, of the Ft. Dearborn atch & Clock Co., is on a week's fish- trip at Lake Jefferson, in northern nnesota.

John Leiner, of the silver department of nj. Allen & Co., is having an outing in stern Canada, where he will join E. A. x, of the same firm.

Mr. Welteroth, of the Welteroth Jew- y Co., St. Joseph, Mo., was in Chicago, recently, buying new fixtures, as he is moving into new quarters.

The travelers of the M. F. Fleishman Co., consisting of Frank S. Newcomb, Chas. W. Nesbet, M. D. Jacobs and B. F. Guinand, are in from their territories.

Joe Kirsch, with Raphael Bros., 166 State St., is going to Kansas City, Mo., to take charge of the firm's other store in that place known as the Guarantee Jewelry Co., 1021 Main St.

H. W. Hedge, representative of the New York Standard Watch Co., Jersey City, N. J., was a recent visitor in Chicago, stopping here on his way to the convention at Des Moines.

Geo. H. Thomas is visiting the factories for his lines at Newark and Philadelphia and eastern points. Mrs. Thomas and baby accompany him and will spend a few weeks at Atlantic City.

Wm. G. Grimes, Fred H. Nelson, E. C. Bell and Wm. Cothrae, travelers of the Chicago agency of the Omega Watch Co., are in from their trip, preparatory to starting out again Aug 1.

Jacob Heilbron, of the Chicago office of C. H. Eden Co., Attleboro, is visiting at the factory. Before returning here in the Fall, Mr. Heilbron will make a two or three months' trip in Europe.

Raymond Dreyer, of the Dreyer, Lochau & Ohm Co., attended the National Festival of the North American Gymnastic Union at Cincinnati, June 19-28. Mr. Dreyer took an active part in the management of the meet.

L. A. Mackown has just returned from a visit to the factory of the Oneida Community, Ltd., at Oneida, N. Y. G. H. Miller, of the same office, is attending the Iowa State Retail Jewelers' Association at Des Moines.

August Johnson, of August Johnson & Co., with his wife will, this week, leave for a two weeks' trip to Toronto and Montreal. They will visit the Thousand Islands and other places. Mrs. Johnson, who has just recovered from a long illness, will spend several months in Montreal, her home.

Among the buyers in Chicago recently were: Frank Smith, Pontiac, Ill.; Geo. Crane, of Crane Bros., Lake City, Minn.; C. A. Hewitt, Neligh, Neb.; Frank Anshutz, Shenandoah, Ia.; W. A. Wolcott, Batavia, Ill.; Mr. Olin, of Olin & Olsen, Janesville, Wis.; H. Lunnig, Peru, Ill.; Jay B. Johnson, Goodland, Ind., and A. S. Bourgeois, Jackson, Miss.

The wife of Rudolph Noel, of R. Noel & Co. 37 Maiden Lane, New York, died, Saturday, June 19. The body was brought here for burial, which took place at Waldheim Cemetery, June 22. Mrs. Noel was formerly Miss Rose Greenebaum, and was married to Mr. Noel about a year ago. Mr. Noel is a brother of Max Noel, of the firm of Despres, Bridges & Noel, this city.

Toledo.

The trials of Werbe and Blair, the Detroit pawnbrokers indicted for receiving goods stolen from a Toledo man, are scheduled for next week.

The Merrill, Broer Co., wholesale jewelers, will shortly open a wholesale optical department. It is now being organized, and the name of the manager will shortly be announced.

W. A. Rankin, manufacturing jeweler, 513 Jefferson Ave., has leased larger quarters on Superior St., and will shortly remove to that location. In his new place of business cons'derable attention will be given to manufacturing specially designed pieces of jewelry, etc. C. R. Parker, who has been located with L. P. Christiancy, will also occupy a part of the room with optical goods. Mr. Rankin has just finished a button and a brooch which are to be sent to the king and queen of Spain by the Toledo Chamber of Commerce, together with an invitation to be present at the King Wamba festival, which will be held in Toledo in August. The festival will be taken from an incident in the life of King Wamba, one of the early kings who resided in Toledo, Spain. Both the button and brooch are patterned after the official buttons which have been authorized by the Chamber of Commerce, but are of much better material, each being of solid gold and studded with diamonds.

J. H. Mosher, who sold out his business at Akely, Minn., in April last to J. P. Johnson, has now engaged in the jewelry business again and is located at Glendive, Mont., where he is opening a new store, which is being fitted up with up-to-date fixtures now being made at Quincy, Ill. Before leaving Akely Mr. Mosher's brother members of the A. F. & A. M. presented him with a very beautiful "lamb skin" hand-embroidered past master's apron, as a token of their affection and esteem.

Milwaukee.

Charles M. Hall, Waupaca, Wis., has sold his business to E. A. Hannon, Grand Rapids, Wis.

The annual meeting of the Fox River Valley Jewelers' Club will be held at Green Bay to-day, June 30. Officers will be elected, general business will be transacted, and a picnic and supper will be held at Bay Beach.

C. W. Emrick, Monroe, is exhibiting a handsome gold watch and chain in his windows which is to be offered by the officers of the Wisconsin Guard in competitive rifle practice at Camp Douglas, Wis., this summer. Both watch and chain were purchased of Mr. Emrick.

William R. Cundall, formerly manager of the stationery department at the Bunde & Upmeyer Co.'s establishment, has resigned after 17 years of service with the well-known jewelry company, and will open an up-to-date society stationery store at 79 Wisconsin St. Mr. Cundall is now in the east selecting his stocks for the new store.

The E. H. Clifford store at Platteville won the first prize for an excellent window decoration during a reunion celebration in the city. The window carried out the idea of a soldiers' reunion and was a clever piece of work. Beautiful crayon sketches were shown and various national emblems were arranged, while the best jewelry stocks of the store were also made use of.

As is usual during the closing days of the State legislature, several bills were passed which greatly conflict with statutes already in existence. Thus far six doublets have been found, and it has been discovered that bill 882A in express terms repeals the sections of the statutes upon which depend several bills enacted earlier in the session for the formation of jewelers', etc., mutual fire insurance companies. It is expected that the governor and his advisers will straighten out the situation in a satisfactory manner.

Thieves recently entered the store of Louis Vahl, 667 3d St., and made away with goods worth $1,200. Only the high-priced articles were taken from the various trays, although some of the lower-priced pieces were examined, as the disarrangement showed. From a tray of gold watches the cheapest ones were left, and of two in the repair shop at the rear of the store the robbers took the better one. Mr. Vahl is sure that no one without years of experience in the jewelry field could have made the choice selections. Entrance was effected through a side street door which led to offices over the jewelry establishment. The police have no clue.

The various committees of the Milwaukee Jewelers' Club in charge of arrangements for the coming convention of the Wisconsin Retail Jewelers' Association, which opens in Milwaukee July 20, are busy completing the programme, and copies will be sent out by July 10. The address of welcome will be given by Frank Cannon, secretary of the Citizens' Business League of Milwaukee, and the response will be made by Gustav Keller, president of the association. Several interesting papers will be presented by members of the association, no outside speakers having been arranged for this year. The matter of exhibits will be one of the big features of the gathering, and at least one-third of the time of the convention will be devoted to the big display which will be on hand. It has been specifically understood that the exhibitors are to close their booths during the sessions proper, so that members may not be attracted away from the meetings. The annual meeting of the Jewelers' Mutual Fire Insurance Co. of Wisconsin will be held on the evening of the opening day, June 20, and will be one of the most interesting events of the entire convention. This will be followed by a smoker. The annual banquet for the jewelers and their wives will be followed by a trip to the circus. The annual election and reports of various committees will close the convention June 22. It is expected that at least 300 jewelers will attend.

Los Angeles.

Mr. Cohen, New York, is here on a pleasure trip.

Mr. Shafer, of Shafer & Douglas, Newark, N. J., has been visiting in Los Angeles.

Out-of-town jewelers recently in the city were: G. Duncan, Bakersfield; Mr. Greenwald, of Greenwald & Adams, Tucson; E. S. Pollock, Riverside.

George B. Dixon, Jr., in charge of the stationery department of Brock & Feagans, will leave, June 30, for New York. He will remain in the east for two months.

S. Meyer, of the S. Meyer Co., has returned from a brief vacation spent in Ventura County, Cal. Mr. Meyer is an enthusiastic angler, and one of his achievements was the landing of a 14-inch trout.

George E. Feagans, of Brock & Feagans, will leave, July 2, for New York. He will be accompanied by Charles B. McNiff, in charge of the jewelry department of the Brock & Feagans store. Mr. Feagans expects to remain in the east during July and August.

Montgomery Bros. displayed in their windows the silver cups and other prizes for the Venice County Club Tennis Association tournament, held June 23 and 24. There were four silver cups, one given by Montgomery Bros., one by the Los Angeles Pacific Railway Co., one by the Country Club and the fourth by A. W. McPherson. The Montgomery cup is a large one with three handles, having a plain and dull finish.

The Whitley Jewelry Co. has secured the contract for making the Ferris trophy for the Santa Monica automobile road race. The cup will be one of the largest and finest ever made in the west, and will be very elaborate. It was secured by the Whitley Co. in competition with leading firms on the Pacific Coast. The value is $1,500. It will be in competition for 15 years, and will contain 15 shields for as many records.

Wm. Van Steenbergen, Sioux Center, Ia., has been succeeded by Van Steenbergen Bros.

The business of the late James High, Sycamore, O., will be continued by his widow, Mrs. Mary High.

Indianapolis.

The Baldwin-Miller Co. will clos at noon, Saturday, during the Sum er months.

I. Grohs, of the I. Grohs Jewelry Co. as returned home after a trip to New and Providence.

Charles B. Dyer, of Dyer Bros., atte e the commencement of the Indiana i versity School of Medicine, at Bloor ton, last week.

H. D. Burgheim has completed a to Toledo, Detroit, Erie and Buffal , w he went in the interests of his w o jewelry business and reports a succ trip.

Owing to his business affairs, C Bernloehr, of Chris. Bernloehr & Br abandoned plans for a European trip Summer. He made such a trip ast mer, being away several month .

Following the return of J. E. Re manager of the Baldwin-Miller C . an eastern trip, M. J. Bishop, manag the tool and material supply depart left to spend his vacation at St Paul, M

J. P. Mullally will attend the conve of the American Order of Owls, t held at Reading, Pa., next month. Mullally, who is supreme vice-presider the order, will be a candidate for sup president and is receiving much encou ment.

John Bernloehr, of Chris. Bernloel Bro., left last week for Seattle, W to attend the exposition. After rema there for a short time he will go to fornia where he will remain about months. He is accompanied by his and two children.

After a quarter of a century of act J. H. Reed is taking his first "rea!" tion during that time. He has purc a carpenter's outfit of tools and gone t farm in Brown County where he is b ing a bungalow. His jewelry busine being looked after by his son, W Reed.

The Indiana State Board of Agricu of which Charles Downing is secre with headquarters in this city, has a priated $65.000 for prizes for the In State Fair, which opens Sept. 6. Mu the prize money will be spent for cups and other trophies, and the boar soon be ready to make selections.

Quite a number of jewelers have m letters to Senator Beveridge prote against the provisions of the tariff applying to watches. This action is i cordance with an agreement reached meeting of the Indianapolis Retail elers' Association, it being decided to individual letters instead of acting a association.

A young boy attempted to have a draft cashed at the store of J. P. Mu last week, stating that he wished to a watch. Mr. Mullally was suspicious refused to make the transaction. Late youngster, as well as his mother and other members of the family, were ar ed for wholesale thievery of drafts checks from office buildings.

The store of J. S. Harris, Norfolk, was robbed one night recently of je and other stock valued at about $1

Minneapolis and St. Paul.

uade Weld, of Weld & Sons, Minnea lis, will soon be married.

. E. Spalding has been at Clearwater Le on a fishing expedition.

I. Spiegel will remove from 3123 Nicollet A.. Minneapolis, to 167 E. Lake St. about J' 1.

. A. Kirchner, of Kirchner & Renich, M neapolis, is spending a vacation trip in t East.

. A. Mueller of the R. G. Winter Jew- e Co., Minneapolis, is away in Dakota n vacation.

lbert Veilleux, of Veilleux Bros., Wah- n, N. Dak., is spending a week or so e Twin Cities.

L. Bosworth, of the F. L. Bosworth Minneapolis, returned June 28 from ip to the East.

rs. Chas. Ellis, daughter of C. G. vne, Mandan, N. Dak., was in the Twin s en route for the East, last week.

obert F. Reed, with the Reed-Bennett Minneapolis, recently went to Seattle, ttend the Alaska-Yukon-Pacific Exposi-

dney A. Smith, watchmaker for I. D n, Cooperstown, N. Dak., was in the T n Cities en route for Faribault, Minn., week.

E. Palmer, Grand Forks, N. Dak., was he Twin Cities, last week, returning n Mankato, Minn., where he had been ing his old home.

rl T. Thayer, Minneapolis, who was ently injured in an automobile accident, recovered sufficiently to leave the hos- and is gaining steadily.

rl E. Neuman, watchmaker for J. B. H son & Son, Minneapolis, has resigned will engage in the retail trade for him- e at Sandpoint, Idaho, about July 15.

e Minnesota Retail Jewelers' Associa- has deferred its convention for one w , the original dates conflicting with h Wisconsin association. The association meet July 27, 28, 29.

E. Waldin, with L. C. Gaus & Co., Mneapolis, has resigned and will associate hself with Theon Bros., of that place. L Slade, formerly with E. C. Leckum, N h Yakima, Wash., succeeds Mr. Wal- di

e recent convention of retail druggists fne state brought in to the Twin Cities se al who are druggists and jewelers, in- ng Henry T. Holverson, Alexandria, M .; K. G. Skartum, Lake Benton, Minn., r others.

. R. Cooper, of S. H. Clausin & Co., Mneapolis, has returned from Louisville, e he attended the national convention fne Nobles of the Mystic Shrine. He toed in Chicago on his way back. A. A. Sceppi, material man for S. H. Clausin & o., is spending his vacation in Cincin- a

cent visitors in the Twin Cities were: M and Mrs. L. O. Hulberg, Northfield, M : Mr. Burns, Pierpont, S. Dak.; P. L. Le, Spring Valley, Wis.; Oscar Holmes, C bridge, Minn.; A. G. Scherf, Redwing, M .; W. M. Hulberg, Two Harbors, M ; W. C. Vandervoort, Marmarth, N. D ; J. C. Gerde, Paynesville, Minn.; J. Je son, Superior, Wis.

B. F. Simpson, of B. F. Simpson & Co., Minneapolis, has returned from a trip through North Dakota, and reports that the crop conditions at this time are excellent and promise well. Dealers report generally a good business in connection with the graduation period. F. G. Simpson of the same house is back from a trip in Wisconsin, and is away for a vacation.

Cleveland.

TRADE CONDITIONS.

Retail business continues brisk, with a very slight decline from the good marks set by the two previous weeks. Sales are good in all classes of jewelry and diamonds are in fair demand. Wholesale conditions are similar to those noted above, with the exception that possibly the volume of business this week was larger than last.

J. F. Skory has opened a jewelry store on E. 65th St., near Broadway.

Emil Bock, of the firm of Ramp & Bock, has gone to Indianapolis for a few weeks.

Wm. V. Moore, of the Bausch & Lomb Optical Co., Rochester, was in town last week.

D. Leonheiser, Huron, who was burned out recently, is erecting a new building on the site of the old.

Wardwell & Co. will finish their auction sale on July 2. The sale has been gratifying in its results.

F. L. Hadley, of the Cowell & Hubbard Co., returned, last week, from a several months' trip in Europe with his son.

Mrs. Tillie Goldman, a sister of Messrs. B. V. and H. D. Arnstine, died in Chicago, June 21, and was buried in Cleveland, Wednesday.

The United Savings & Banking Co. sold the last of the Gee & Nusbaum stock, last week, and the affairs of that company will be wound up at once.

U. R. Sigler has just returned from a short sojourn at his Summer home at Sand Lake, Mich. W. H. Wagner, western representative of the Sigler Bros. Co., has just returned from a successful midsummer trip.

E. J. G. Galley, the well-known railway watch inspector, who was formerly with the Webb C. Ball Watch Co. and the Galley Co., recently connected himself with the Schauweker Bros. Co., and is in charge of the watch department.

The Art Novelty Shop has secured an excellent storeroom on the Euclid side of the Hippodrome building. The fixtures are new and costly and the store promises to be one of the best appointed in Ohio. P. A. Mequillet, president of the new company, and the other officers welcomed their friends at the formal opening, held Monday.

The Chamber of Commerce came out with just $30,000 profit on the exposition, and now there is talk of a permanent building, constructed to hold the show annually. Jewelers generally would welcome the innovation, not only on account of the chance to show their stocks, but also for the business it brings to this city that would otherwise go elsewhere.

The following were some of the out-of-town buyers in Cleveland last week: Mr. Younglove, of Austin & Younglove, Greensprings, O.; C. M. Hibbard, Akron; Mr. Burns, of Burns & Gosser, Coshocton; H. S. Sumner, Akron; H. H. Brainard, Medina; Rob't Miller, Lorain; C. F. Hill, Akron; Mr. Avery, of Avery & Bemis, Amherst; W. B. McCullow, Greenwich, and O. G. Carter, Jr., of New London.

Kansas City.

C. C. Mitchell is preparing to start in the jewelry business in Tahlequah, Okla.

Thos. F. Romaine, heretofore in business at Nevada, Mo., has removed to Woodward, Okla.

Andrew Manifold, Beloit, Kans., was in this city, last week, on his way home from the Seattle Exposition.

E. B. Wiser, of the Porter & Wiser Jewelry Co., will leave for New York July 1, for a vacation of three weeks.

Frank Bangs and J. H. Whitney, with the Edwards & Sloane Jewelry Co., have returned from a vacation trip to Estes Park, Colo.

L. L. Hoffman, Leavenworth, Kans., has been appointed police judge, under the commission form of government recently adopted by that city.

C. E. Thistle, of the office force of the Woodstock-Hoefer Watch & Jewelry Co., with his wife and mother-in-law, has been enjoying an outing near Noel, Mo.

Martin Hansen, the office boy of the Meyer Jewelry Co., who was injured by being caught in the elevator of the Boley Building, about 10 days ago, is improving.

Louis Hayman, of the material department of the Meyer Jewelry Co., will leave Monday for St. Louis, for a few days' visit. After that he intends taking a western trip, which may include the Seattle Exposition.

Louis Meyer and Felix Fricke, of the Meyer Jewelry Co., have returned from Excelsior Springs, where they went to visit Robert Hickman, a jeweler of this city, who has been ill there with typhoid fever for several weeks. They report Mr. Hickman on the road to recovery.

J. Scott, of the office force of the Woodstock-Hoefer Watch & Jewelry Co., has returned from his vacation. Chas. Remington and E. M. Dunham, Garden City, Mo., and E. M. Nave, Burlington, Ia., have been enrolled as students at the Kansas City Polytechnic Institute.

The C. B. Norton Jewelry Co. has had to contend with painters and decorators for several days and are not through yet. The programme involves the repainting and decorating of their offices and salesrooms, and the work is being done in an artistic and up-to-date manner. This work embodies the finishing touches on the remodeling of the building occupied by them and it is now a modern business and office building in every respect.

The following out-of-town jewelers were in town during the past week: J. H. Fuoss, Brookfield, Mo.; Carl Hunnius, Leavenworth, Kans.; A. W. Holmes, Bonner Springs, Kans.; R. Goodholm, Lindsborg, Kans.; Walter Sperling, Seneca, Kans.; Mr. and Mrs. H. W. Walter Starcke, Junction City, Kans.; L. Rosenfield, Leavenworth, Kans.; S. J. Huey, Excelsior Springs, Mo; J. K. Green and wife, Victoria, Tex.; S. F. Ricker, Emporia, Kans.

San Francisco.

Dan Childs was here, last week, in the interest of Warren & Williams.

Joe Nordman, of the Nordman Bros. Co., is out of town on his vacation.

W. S. Sparrow, with Stern Bros. & Co., was a recent visitor in this city.

A. B. Brown, with Julius A. Young, recently returned from a northern trip.

George Greensweig has returned from his eastern trip with a large list of new stock.

Mr. Pleeckner has been here, recently, with the lines of Theodore W. Foster & Bro. Co.

Burr W. Freer is back from his eastern trip, and has selected a fine line of goods for his holiday trade.

Charles Weinshenk, of Mayer & Weinshenk, is now in Capitola, and will remain away for several weeks.

W. H. Covey, with J. B. Whitney & Co., is preparing to make a trip through the southern part of the State.

The Princess Jewelry Co., formerly located on Fillmore St., is now occupying new quarters at 747 Market St.

The Oakland representative of R. & L. Myers is enjoying a well-earned vacation at one of the nearby beach resorts.

Mr. Longwill, formerly with H. C. Van Ness & Co., has taken a position with the Henry M. Abrams Co., and is out upon the road.

Granat Bros. have just moved to a permanent location at 12 Geary St., and have equipped their plant with considerable new machinery.

Al. Eisenberg, of A. Eisenberg & Co., is now in the northwest, and while away will visit the Alaska-Yukon-Pacific Exposition at Seattle.

J. I. Cohn, Berkeley, Cal., who bought out the Bernard Lissner stock in Oakland, has been visiting the San Francisco trade and selecting Fall stock.

Among the jewelers here recently were: W. H. Mitchell, Kings City; P. H. Shuey, Red Bluff; W. E. King, Stockton; C. J. Noack, Sacramento; F. J. Stumm, Benicia, and Mr. Krenkel, Winnemucca, Nev.

F. P. Shepard, an engraver in the employ of Shreve & Co., who recently took a vacation in Yosemite Valley, is reported to be lost there, and searching parties are scouring the mountain fastnesses in an effort to find him. Shepard went to the valley a short time ago with a party of friends, and with a crowd attempted to climb Sentinel Dome. Threatening weather came up and all but Shepard returned to the valley. He has not been seen since then. In San Francisco he resided at 2302 Clay St., and has been here but a few months, having originally come from England.

A fire on the San Francisco water front on the morning of June 17 destroyed several buildings, including one occupied by the jewelry store of R. Lewis, 223 East St. The fire is said to have been started in this store through the careless use of gasoline in cleaning. Lewis is the only one who carried any insurance on his stock, but stated that his loss was greatly in excess of his insurance policy of $2,500. The buildings were of cheap wooden construction and were erected immediately after the earthquake. Under a new ordinance they will have to be supplanted by more substantial ones. During the fire Edward Deveger, a clerk in the store, was burned about the hands and face while attempting to save some of the stock, but his injuries were not serious.

Detroit.

L. H. Cooper, Oxford, visited the trade here, a few days ago.

J. T. Eddington came in from Pontiac, last week, to buy stock.

F. L. Showerman, Ypsilanti, was in town on a buying trip, a few days ago.

George H. Chapel, Howell, was a purchaser in this market, last week.

Edward J. Le Heup has formally opened his new shop at 343 Woodward Ave.

E. C. Avery, who formerly traveled for a Detroit firm, is now on the road for Schweigert & Co., Toledo, O.

E. A. Cress, Minden City, was in the city, last week, to attend the State convention of the retail druggists. He combines the two lines of business.

Frank A. Mathauer, of Mathauer & Koester, is back in the city after covering the Michigan territory. He will not go out on the road again until August.

Charles J. Thiry is manager of the Elks' Circus at the Detroit Athletic Club grounds, the purpose of which is to raise funds to bring the Grand Lodge of Elks to Detroit in 1910.

William C. Noack represented the wholesalers' association at the general committee meeting last week to complete plans for entertaining the automobile people who will be here for the start of the Glidden tour to Denver.

Pacific Coast Notes.

N. Ganse, Goldfield, Nev., has been arrested for selling jewelry without a license.

J. M. Hadley, Sisson, Cal., has removed his store at that place to the Klein building, on Walnut St.

F. J. Frowiss, proprietor of a San Diego jewelry establishment, was in Riverside recently, looking over the ground with the idea of opening a branch store there.

Articles of incorporation have been filed by the Warner Co. at Fresno, Cal. This company is one of the oldest in the jewelry line in that city, but previous to this time the name has not been official. H. C. Warner, the former owner of the establishment, died recently and in settling the distribution of the estate it was thought best to have it done in a thoroughly business-like manner. The capital stock is placed at $50,000 and the directors are Laura A. Warner, widow of H. C. Warner; A. O. Warner, Frank E. Warner, Edna W. Cockrill, a daughter of H. C. Warner, and Mrs. W. E. Ritter.

The large plate glass show window in the store of Joseph Hoffman, Latrobe, Pa., was broken recently by a person believed to be insane, and who, it is thought, did not contemplate burglary. At the time of the breakage the window contained no valuables except a small hand-painted vase worth $10.

Cincinnati.

I. Schroeder, with A. G. Schwab & Sons, has gone south on a business trip.

Julian Schwab, of A. G. Schwab & Sons, is on his regular trip through Ohio.

A. C. Teppert, local representative for Trier Bros., New York, is home from his western trip.

Mr. Herman, of Herman & Loeb, in Louisville, Ky., for a few days, looking after the trade.

A. M. Plaut, of the National Jewelry Co., has gone to Georgia and Tennessee for a two weeks' pleasure and business trip.

Herman & Loeb's ball team recently played the Gutmann ball team and lost by a score of 16 to 9 in favor of the Gutmann team.

C. E. Payne and E. Frommeyer, with Gutmann & Sons, with their wives, have gone to Atlantic City to enjoy a much needed rest.

Joseph Embrey, from Richwood, O., and his wife spent the past week in the city enjoying the sights, visiting the San resorts and buying stock.

O. E. McWaters has moved his store from Somerset to Danville, Ky., where he expects to open up a larger store fitted up in the most modern and approved style.

Max R. Schapiro, now with the New Jewelry Co., sued the Greenwald Co. in the arcade for a week's wages. Squire rendered judgment in favor of Schapiro.

A. Sitt, a jeweler from Chicago, was in the city for a few days attending the Travelers' convention and looking up old friends, as was J. W. Armbruster, of the Illinois Watch Co.

Mrs. C. W. Wallace and son Frank, of Huntington, W. Va., were in the city during the past week, attending the "Turn" convention, and called on all the local jewelers of the city.

Jerome Thoma, of the Thoma Bros., was married, Thursday, June 24, to Miss Marcella Snyder, of Chicago, at the home of the bride's grandmother, Mrs. Deal, 1 Lexington Ave., Dayton-view, Dayton. The happy couple will spend a month at the seashore, and on their return will go to housekeeping on one of the hilltops of the city.

Out-of-town jewelers in the city on stock were: Fred Goosmann, Somerset, Tenn.; Herman A. Rohs, Cynthiana, Ky.; W. C. Klein, Connersville, Ind.; J. E. Martin's Ferry, O.; Al. Irrion, Louisville, Ky.; M. Sidwell, Elwood, Ind.; A. J. Wagrab, Dayton, O.; William Gasser, Frankfort, O.; D. A. Sewell, Wilmington, O.; C. Encstiel, Nashville, Tenn.; Herman Frank, Louisville, Ky.; Phil. Horr, Aurora, Ind.; A. J. Schlegel, Chillicothe, O.; Frank Emmerling, Hillsboro, O.; M. Hapsburg, Middletown, O.; Will Bichman, Pomeroy, O.; Louis Tweel, Huntington, W. Va.; I. M. Wolford, Piqua, O., and Fred Cline, Lancaster, O.

Byron Brewster, Kingston, N. Y., has bought the business of the late P. A. Hall, 569 Broadway. Mr. Brewster has been engaged in the jewelry trade for about 20 years, conducting stores at Roxbury and Catskill. He has recently been employed by C. V. L. Pitts & Son.

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Situations Wanted.

DESIGNER for jewelry desires position. Address "O., 706," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler, designer and setter wishes steady position. "C. D., 861," care Jewelers' Circular-Weekly.

POSITION wanted as head watchmaker, with an up-to-date firm. Address "M. S., 584," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and engraver wants position at once; good habits; best of references. Address Robert Jones, Ida Grove, Ia.

HIGH CLASS salesman, established trade south, would change; highest references; would hold southern trade. Box 157, Cincinnati, O.

JEWELER wants steady position; can do drop and press work, also modeling and melting. Treuhoft, care Elias, 40 Meserole St., Brooklyn, N. Y.

WATCHMAKER, long experience on all kinds of watches, full set of tools, wants position at once; best references. "M.," 144 Macdougal St., New York.

WATCHMAKER, good workman, wants position; age 30, married, abstainer; excellent references. Address "F. T., 705," care Jewelers' Circular-Weekly.

AT ONCE, position by first class engraver, who can act as salesman; 16 years' experience; best references. "U., 821," care Jewelers' Circular-Weekly.

RELIABLE young man, experienced general letter and monogram engraver, can act as salesman; references. Box 800, care Jewelers' Circular-Weekly.

WATCHMAKER and jewelry repairer, young man, wants position; willing to do anything to help; have good references. Myron W. Thrash, Neseopeck, Pa.

EXPERT facet cutter of precious and semi-precious stones, is open for position with good shop; references. Address "F., 752," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, can also do hard soldering; have complete set of tools; New York State preferred. "S. O., 862," care Jewelers' Circular-Weekly.

A YOUNG MAN, age 27, who understands the jewelry trade thoroughly, wishes position as salesman with some reliable firm. "A. P., 879," care Jewelers' Circular-Weekly.

COLORER, A-1, crack-a-jack on all colors and solutions, capable of installing plating plant and of taking charge; references. Address "Berlin," 104 Monroe St., New York.

FIRST CLASS watchmaker, with tools, desires position at once; middle age man; competent to handle railroad work. Address "E. H. B.," 45 Charles St., Springfield, Mass.

DESIGNER and first class jeweler, diamond work, fraternity and general jewelry, experienced as foreman, wants position. Address "S., 832," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, engraver, jewelry repairer and salesman, with best of references, would like permanent position. "G. S., 884," care Jewelers' Circular-Weekly.

WATCHMAKER and jeweler, about July 15; not afraid to work; own tools; prefer central States; references; salary reasonable. "Special, 845," care Jewelers' Circular-Weekly.

SALESMAN, young man, 25, eight years' experience in the jewelry line, wishes position; good reference; retail store preferred. "C. R., 837," care Jewelers' Circular-Weekly.

SALESMAN, with long established trade in the south and west, is open after July 1 for position; highest references. Address "W., 654," care Jewelers' Circular-Weekly.

ENGRAVER, expert in heraldry, monograms, lettering, etching and ornamental work; reference and samples furnished. Address "F., 812," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, 25 years' experience, able to take care of a watch repairing department; good salesman with first class references. "F., 880," care Jewelers' Circular-Weekly.

WANTED, at once, position as first class watchmaker, jeweler and engraver; own complete set of tools; samples of engraving and references. Louis Slatnick, 114 Suffolk St., New York.

A1 watchmaker and salesman open for position; prefer California, Washington or Oregon; nothing less than $25 per week considered. P. M. Davies, 1445 California St., Denver, Colo.

YOUNG MAN, age 19 years, desires position; over four years' experience in jewelry and stone line; unquestionable references furnished. Address "L. H. H.," 331 Bedford Ave., Brooklyn, N. Y.

POSITION WANTED by July 15 by young man, experienced in die cutting, hub cutting, cutting of steel stamps and brass dies; samples submitted. "B. A., 807," care Jewelers' Circular-Weekly.

POSITION WANTED by watchmaker, engraver, good all around man, have full set of tools; six years' experience; age 21; resident of Chicago. "H., 817," care Jewelers' Circular-Weekly.

YOUNG MAN, 18 years, wishes position with jewelry house; has three years' experience on clocks and jewelry; can furnish the best of references. "L., 860," care Jewelers' Circular-Weekly.

POSITION, by first class jobbing jeweler, stone setter and engraver; 16 years' experience; eight years in last position, with largest jeweler in the south. Address Wm. M. Cross, 28 Weston St., Augusta, Me.

WANTED, a position as bookkeeper, young lady, 22 years, single, five years' experience in one store; also typewriter; can furnish best of reference. Address "M. S.," 29 9th St., N. E., Washington, D. C.

WATCHMAKER or second man, active young man, able to do all kinds of ordinary watch repairs, good workman, can wait on trade; tools complete; references. "O. O., 869," care Jewelers' Circular-Weekly.

YOUNG MAN, jeweler, with six years' experience on new and repair work, desires a steady position; can converse in French, German and English; best reference. R. F. Kahn, 132 S. 19th St., Brooklyn, N. Y.

YOUNG LADY, thoroughly competent bookkeeper, correspondent, financial secretary, seven years' experience in jewelry jobbing house, capable of taking charge of office, desires position. Box 868, care Jewelers' Circular-Weekly.

ENGRAVER, enamel cutter, general letter, ribbon fancy monograms, class pins, dies, etc.; young, married; six years in last position; New York State preferred; salary, $20. Address "X., 876," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, at present in the south, desires to make a change; am thoroughly competent on high grade work; northerner, 28 years old; southwest preferred. Address "A. A., 714," care Jewelers' Circular-Weekly.

YOUNG married man, 27, refined, educated, capable, good appearance, seven years' experience in jewelry business, salesman, understands bookkeeping; highest credentials. Address "A. M. E.," 657 Putnam Ave., Brooklyn, N. Y.

SALESMAN, thoroughly familiar with the best retail trade in silverware and jewelry in the east and central western States, desires to connect with good house, manufacturer preferred. "R A., 872," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER would like to make a change; thoroughly competent on high complicated watches, adjuster in position and temperature; only first class position accepted. Address "A., 764," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker would like permanent position as first class watchmaker, capable of taking in and delivering work in first class store; good salesman; best of reference; own tools. P. L. Drew, 30 N. Main St., Concord, N. H.

FIRST CLASS watchmaker, jeweler and engraver wants position; south preferred; 14 years' experience; fully competent to take charge; ple of engraving and best reference; $27.50 week. "W., 844," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and fine engraver, 22 years' experience, wants position in central States; do not repair jewelry; $20 per w A1 references from large firms; good appearance. Address "H. A., 681," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with the jobbing department store and retail jewelry trade in New York City, middle west and south, is open for position July 1; highest references furnished. Address "Experienced, 776," care Jewelers' Circular-Weekly.

PERMANENT position wanted by watchmaker and jeweler, competent man, 28, nine years' experience, with ability of salesman; can furnish best of reference; German-American, s reasonable. "C. A. M.," 1127 Herkimer Brooklyn, N. Y.

A FIRST CLASS watchmaker, experienced in justing, manufacturing and repairing high g American and Swiss watches and clocks, w position in Boston or vicinity as taking ch of repairing department; references will given on inquiry; security can also be obta Address "Reliable, 605," care Jewelers' Circular Weekly.

FIRST CLASS watchmaker, age 30 years, de to make change Sept. 1; charge of repair d preferred; good salesman; 14 years' experi present position three years with s previous position six years; accustomed t trade; complicated work, etc.; highest ref New York City. "C. Q. D., 870," care Jew Circular-Weekly.

SOUTHERN SALESMAN, experienced in je and allied lines, has good following in cities smaller towns in south, desires line; terms, mission and expenses; absolutely no flat mission arrangements desired; will travel months in Fall and three in Spring; have s ern headquarters. "Voltage, 729," care Jew Circular-Weekly.

A THOROUGHLY practical and competent w maker of 24 years' experience, desires a permanent position with a first class retail competent to take full charge of repair de ment, expert in watch repairs, experience railroad and complicated work; graduate practical optician for 12 years; good jeweler fine engraver; salary, $30; best reference. 697," care Jewelers' CircularWeekly.

Side Lines Wanted.

SALESMAN, with established trade throu north and southwest, desires another g silver, gold or novelties preferred Ad "Chicago, 797," care Jewelers' Circular-We

I HAVE a New York office, am a hustler an tablished with jobbers and department st the east; will handle a good plated or 10K commission only. "B., 833," care Jewelers' ular-Weekly.

MANUFACTURERS' lines, commission basis middle west, of first class jewelry, silver etc., by hustler; best recommendations, g acquaintance; will be east June 28 Ad "K. D., 826," care Jewelers' Circular Week

Help Wanted.

BOY WANTED, 18 years, to make himself u in jewelry store. 641 Eighth Ave, New Y

WANTED, jeweler and engraver, good m man for store. May, 19 North Broadway, kers, N. Y.

WATCHMAKER and engraver and a jewel engraver; openings for two good men. Whisler, Marion, Ind.

WANTED, watchmaker and jeweler. Summ sort in the Adirondacks. Address W F man, Lake Placid, N. Y.

WANTED, an assistant watchmaker, salary $15 to $18, according to ability. Apply Pe Stone, New London, Conn.

WANTED, a man who can engrave, assist at elry repairing and common clock work Nelson & Co., Concord, N. H

WANTED, good western salesman to take a line of diamond jewelry. Address "L., care Jewelers' Circular-Weekly.

ELP WANTED.—Continued.

WANTED, watchmaker and engraver; must be first class; send reference and sample in first letter. W. H. Mellor, Michigan City, Ind.

WANTED, for Milwaukee, first class watchmaker, good appearance, German preferred. Address Henry Freund & Bro., 71 Nassau St., N. Y.

RELIABLE salesman to sell manufacturer's high grade fountain pen and gold pen line. Address "I., 835," care Jewelers' Circular-Weekly.

WANTED for diamond and precious stone work; state age, salary expected and previous experience. "D. P. R., 871," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, engraver and graduate optician; reference required; permanent position. Geo. C. Hayes & Co., Morgantown, W. Va.

WANTED, first class jeweler and engraver, no others need apply, in large retail jewelry store; salary to right man. Address Carter-Allen Jewelry Co. Shreveport, La.

WANTED, at once, a first class watchmaker and engraver, one who can engrave preferred; must have references in first letter. "R. Y., 885," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, first class only; send sample of engraving and references in first letter; permanent position for right man. Dunn & Co., St. Paul, Minn.

WANTED, watchmaker, engraver and salesman; permanent position; state salary and send references and sample of engraving in first letter. Miss Ben Guider, Vicksburg, Miss.

WANTED, clockmaker, man who is experienced in French and English work; state age, experience and salary. Address J. E. Caldwell & Co., 902 Chestnut St., Philadelphia, Pa.

WANTED, good watchmaker and salesman, must understand taking in and delivering work; salary, $25 a week; give age, ability and references in first letter. M. H. Bell, Kalamazoo, Mich.

PLACE, first class watchmaker and engraver; must be reliable; give references, samples of engraving; permanent position to right man; state salary. Greenwald & Adams, Tucson, Ariz.

SALESMAN to take orders and sell high grade gold mountings, to jobbers and retailers, or would consider partnership with the right man. "S. 877," care Jewelers' Circular-Weekly.

FIRST CLASS engraver, jeweler and assistant watchmaker; must be reliable; permanent position; give references, samples of engraving and salary. Hanson Jewelry Co., Princeton, Ill.

WANTED, a young watchmaker, good workman; permanent position to the right party; send references and state salary wanted in first letter. Bewig-Elebash Jewelry Co., Selma, Ala.

WANTED, a first class watchmaker and salesman, married or single need apply; salary, $25 a week; give references and references in first letter. "K. C., 882," care Jewelers' Circular-Weekly.

BOOKKEEPER wanted by a prominent New York jewelry establishment; must be one of considerable experience. also first class references required. "S. S., 848," care Jewelers' Circular-Weekly

WATCHMAKER and optician, first class on railroad work; must have good habits and necessary tools; steady case; good salary and permanent position to right man. "E. F., 850," care Jewelers' Circular-Weekly.

WANTED, representative calling on jewelry trade; side line; liberal commission; must have acquaintance and furnish A1 references. National Umbrella Co., Long Ave. and W. 3d St., Cleveland, O.

WANTED, first class watchmaker, jeweler and engraver at once, Asbury Park, Summers, St. Petersburg, Florida, Winters; single men only need apply. I. J. F. King Co., 403 Grand Ave., Asbury Park, N. J.

WANTED, assistant watchmaker, clock repairer, engraver, glass letter and plain monogram engraver; permanent position; send references, sample of engraving and state salary expected. Phil. H. Mayer, Greensburg, Ind.

WANTED, first class watchmaker and engraver; permanent position for good man; southern city 20,000; salary, $25 per week; send sample of engraving and reference. "L. C., 798," care Jewelers' Circular-Weekly.

WANTED, manufacturing jeweler, first class workman; trade shop; one capable of making all kinds of rings, badges, emblems, etc.; good pay, permanent position. Morris & Son, 120 Indiana Bldg., Oklahoma City, Okla.

WANTED, a young man accustomed to selling fine jewelry and handling fine trade, to take charge of a jewelry business at a Summer coast resort during August and part of July. Address Perry & Stone, New London, Conn.

WANTED, by Aug. 1, first class watchmaker, jeweler, optician, engraver and salesman; steady position; first class references required; send sample of engraving; state salary expected. Morton's Jewelry Store, Winchester, Tenn.

GRADUATE optician wanted at our Passaic store; have optical room, refractometer, etc.; will rent or arrange on commission; trade established; good opportunity for right man. Rubenstein Bros., 14 Maiden Lane, New York.

PERMANENT POSITION for a first class watchmaker and engraver; only first class men need apply; send samples of engraving, copy of reference and state amount of salary expected in first letter. Address J. Levinski, Waco, Tex.

SALESMAN, calling on retail jewelry trade in Chicago, to sell manufacturers' high grade line of fountain pens as a side line on commission; would also consider out-of-town salesman. Address "B. G., 836," care Jewelers' Circular-Weekly

WANTED, in southern New York, a young man of some practical experience, who can wait on trade as desired; good opportunity to improve; full particulars as to ability and reference. Address "Opportunity, 857," care Jewelers' Circular-Weekly.

WANTED, first class, A1 watchmaker, one who can engrave preferred, thoroughly capable of adjusting and taking care of railroad watches, permanent position to right party; references required. Address S. W. Sturdevant, South Bend, Wash.

YOUNG MAN, with some experience as letter and monogram engraver, to learn shop engraving and die work under an engraver with 20 years of experience; send samples, give age and state salary expected. "N., 818," care Jewelers' Circular-Weekly.

WANTED, salesmen to sell the newly patented Allwon manicure buffer, a complete manicuring outfit in one, made in sterling silver and silver plate; best novelty ever brought out; sell at sight. Write United States Specialty Co., 736 Broadway, New York.

WANTED, young man, watchmaker, engraver, jeweler, salesman, in fact all around man; position permanent in Florida; salary, $25. Address, references and samples, Geo. Southwick, Room 1501, 9 Maiden Lane, New York; or, call any time this week at 12 noon.

SALESMAN, traveling through the States of New York, Ohio, Michigan, Indiana, Illinois and Pennsylvania, to the retail jewelry trade, to carry a fine line of 14 karat jewelry as a side line on commission only. Address "O. M., 875," care Jewelers' Circular-Weekly.

WANTED, all around man who is first class watchmaker, fair engraver, able to do ordinary gold jewelry work, capable of managing store and waiting on trade when necessary; must be A1 character and reliable in all respects; state salary with references. R. C. Brown, Riverhead, L. I., N. Y.

WANTED, strictly first class watchmaker; only those capable of doing the best work need apply; permanent position and good wages to right party. Geo. K. Munro, Grand Forks, N. Dak.

WANTED, a good jeweler who can also repair watches and clocks; must be able to make plain rings and ordinary mountings; salary, $18 a week to start; shop on third floor in city of 40,000 in southern Michigan; give age, experience and references in first letter. "E. E., 883," care Jewelers' Circular-Weekly.

WANTED, A1 watch salesman of experience to sell a line of American watches in Missouri, Kansas and Nebraska to the retail jewelry trade. Address "M., 165," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

Business Opportunities.

FOR SALE, jewelry store in Philadelphia; good established business; central location and low rent. "U., 569," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in New York City; good location; Mosler safe and fixtures; reasonable. "G. K., 863," care Jewelers' Circular-Weekly.

FOR SALE, jewelry business and repair shop in good town; sell cheap; reason for selling, poor health and failure of eyes. M. K. Stephenson, Milan, Tenn.

FOR SALE in Los Angeles, Cal., a high class jewelry store; best location in the city; will sell same at sacrifice on account of ill health. Kirchoff, 721 W. 2d St., Los Angeles, Cal.

GOLD and silver plating establishment in center of New York jewelry district; up-to-date in every respect; repair equipment, etc., for sale cheap. "Box J., 737," care Jewelers' Circular-Weekly.

FINE OPPORTUNITY for jeweler who is an optician, store to let in manufacturing town; established business. For full particulars address Mrs. Otis Pettee, Newton Upper Falls, Mass.

FOR SALE, the watch material, tool and optical department of an old established wholesale jewelry house; value, about $10,000; good reason for selling. "A., 801," care Jewelers' Circular-Weekly.

FOR SALE, an exceptionally clean and well selected stock of jewelry, in Bloomfield, Nebr.; only one other stock in the city; no better opportunity in the State. Write to E. W. Pohlmann, Bloomfield, Nebr.

A MONEY MAKING, clean stock of jewelry of about $7,800; good run of optical and watch work; one competitor; Iowa city; $6,500; good reason for selling; investigate. "A. B., 849," care Jewelers' Circular-Weekly.

A SNAP, one of the best paying jewelry stores in Kentucky; cash sales, last year, $13,500; cash repairs, $2,000; can reduce to $3,500, stock and fixtures; reason for selling, other business. Address "S., 810," care Jewelers' Circular-Weekly.

FOR SALE, cheap and on time, a nice, small jewelry store at Oshkosh, Wis.; established for 20 years; $100 down; balance, $400, on time; fine new fixtures cost $2,000; safe alone cost $600; rent, $30 a month; fine location. Tom Ryan, Oshkosh, Wis.

WANTED, first class salesman with capital, to take part interest in a concern manufacturing a totally new line of silver deposit ware; must be well acquainted with the retail silver trade. Address Rhode Island Electrolytic Art Works, Proyidence, R. I.

BEST JEWELRY business in one of the best towns in the southwest; reason, retiring from business; stock, including fixtures, materials, etc., invoices about $40,000, which could be reduced; third healthiest city in the United States; would consider trade for good property for part or all. L. B. Moore, Denison, Tex.

LEADING and oldest established jewelry store in central Illinois city of 30,000; store is strictly modern and up-to-date; diamond salesroom, cut glass room; absolute clean stock and fixtures invoice $42,000; business and prestige of the store at its very best; owner wishes to retire from business. "A., 808," care Jewelers' Circular-Weekly.

ESTABLISHED jewelry and optical business, county seat, 2,300 population in famous Yakima Valley, Wash.; bench work between $80 and $125 per month; only optician; one other store; invoice, June 1, $3,000; $1,800 cash, balance easy payments; owner must go to higher altitude and quit jewelry business. Lock Box 18, Prosser, Wash.

10 TO 20 PER CENT. saved by sending your surplus watches, diamonds and jewelry to me; highest prices paid on receipt of goods; bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

FOR SALE or exchange, fine 200 acre fruit, stock and poultry farm in the heart of old Virginia; fine climate, best neighbors; 700 fruit trees, poultry houses for 1,000 layers; near to station and best of markets; will sell for $10,000 or exchange for jewelry store in good location, with stock up to $6,000; balance on time if wanted. For further particulars write to "Quality Farm," Forest Depot, Va.

(*Special Notices continued on page 102.*)

Special Notices.

(*Continued from page* 101.)

BUSINESS OPPORTUNITIES.—Continued.

SPLENDID jewelry business, established 35 years in a hustling manufacturing city of 30,000 on Lake Michigan; clean, up-to-date goods; no dead stock; invoice, $10,000; complete up-to-date fixtures; will reduce stock or discount to sell quickly; fine opportunity; best location in the city; ill healtb compels sale. "E., 806," care Jewelers' Circular-Weekly.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

A GOOD paying manufacturing jewelry sbop, employing at the present time 12 people; will sell at a sacrifice, everything goes, tools, dies, models and good will; the shop is situated in one of the largest cities of the middle west, doing practically all of the city work and have good trade from the surrounding towns; reason for selling, proprietor has interests out of the city. Address "N., 831," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

FOR SALE, jewelry shop; an exceptional opportunity is offered to responsible parties to buy one of the best known and oldest shops in the country; perfectly equipped in most up-to-date manner. Address Box 811, care Jewelers' Circular-Weekly.

For Sale.

FOR SALE, in bulk, all of the stock of Fred Runkel, bankrupt jeweler, 159 Main St. Wm. J. Kelley, trustee, Oshkosh, Wis.

FOR SALE, a genuine Chicago Watcb Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "A. G., 510," care Jewelers' Circular-Weekly.

FOR SALE, one six-volt Hanson & Van Winkle dynamo, one power draw bench, two double bead polishing lathes with zinc lined tray-bench and dust collector complete; also one American Gas Furnace Co.'s positive pressure blower No. 1; all little used and practically good as new; price reasonable. Taylor & Co., Inc., 47 Chestnut St., Newark, N. J.

To Let.

MAGNIFICENT office to let, two windows, 10th floor, Cockroft Bldg., 71 Nassau St., New York. Offenhutter & Woodward.

PART of jewelry store with window space to rent for optician; good location; rent, $20 a month. 91 Montgomery St., Jersey City, N. J.

FOR RENT, office and desk room witb very commodious space and splendid ligbt. Apply Room 603, Columbus Memorial Bldg., Chicago, Ill.

Wanted to Purchase

MACHINERY wanted; hydraulic press for medal and die work, capacity 6,000 to 8,000 pounds. Address L. I. Cooper, 123 S. 11th St., Newark, N. J.

Exchange.

WILL EXCHANGE for about a 1¼ flawless cut stone a $5,000 20-payment life insu policy; a mutual swap to a dealer contemp some life insurance. "G.," 121 W. 117th New York.

Miscellaneous.

PORTRAIT MINIATURES copied from photo on watches, dials, brooches and lo Goldstein Engraving Co., 45 Maiden Lane, York.

A MANUFACTURING concern operating plant, baving space, capital and competent force, will manufacture and market artic merit in tbe jewelry line; if you have an you wisb manufacturer or marketed wr once. "X., 633," care Jewelers' Cir Weekly.

AGENCY

A watch manufacturer establish since 1878 wishes to represent fir for the buying and forwarding goods. Could also make watch in good and ordinary quality. Ge references. Apply to W-6553-C Haasenstein & Vogler, CHAU DE-FONDS.

PROPOSALS FOR EYEGLASSES F DIAN SERVICE.—Department of the I Office of Indian Affairs, Washington, D 28, 1909. SEALED PROPOSALS pla on the outside of the envelope "Prop glasses for the Indian Service," and ad the Commissioner of Indian Affairs, Was D. C., will be received at the Indian Offic two o'clock P. M., of July 28, 1909, for f and delivering at Phoenix, Arizona, as during the fiscal year ending June such eyeglasses as may be prescribed for during that period. Bidders should give a price per pair for spherical and cylindrical and the two in combination, fitted ready to and should quote prices per pair for ste minum, German silver and gold filled fram lenses and frames will be subject to rigid tion and test by a competent person Th is reserved to reject any or all bids or ar of any bid, if deemed for the best interest Service. Each bid must be accompanied certified check or draft on some United depository or solvent national bank made to the order of the Commissioner of Affairs, for at least 5 per cent. of the p Each check or draft shall be forfeite United States in case a bidder receiving a shall fail to execute promptly a satisfact tract in accordance with his bid; otherwise returned to the bidder. For further i apply to F. E. LEUPP, Commissioner

Seasonable and Salable

This is the season for Racing and Outdoor Sports in general, and nearly every dealer should find some sale for a line of high-grade



Chronographs

Split Seconds

Split Repeaters

Minute Repeaters

Be ready for this demand, whether large or small, with watches that will successfully meet all competition.

The watches referred to are made by several prominent manufacturers, and the variety, while large enough for all possible purposes, is still limited to those goods which in our experience have proved to be most worthy, desirable and reliable.

Write for further information, prices, etc.

Edmond E. Robert 3 Maiden Lane NEW YORK

THE GREAT AMERIC N JEWELRY CATALO

Is a publication of real practical v e it truthfully illustrates those line o merchandise; best adapted to the r of the *Jewelry Trade;* its reliabili unquestionable.

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With implicit confidence you ca s it when ordering goods; it insures against deception; remember, for dollar's worth of merchandise you you are obtaining positive, intrinsic

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t and Education as Factors in the Business of the Retail Jeweler.

xtract of address delivered at Washington, D. ., by J. P. ARCHIBALD, President American National Retail Jewelers' Association.)

RGANIZATION work has been a great factor in the betterment of the condition of the ail jeweler. Do you appreciate organization? n my visit to your city I find many of your velers did not know the other man. I have n you introduced to your brother jeweler to Is it possible that you have lived on the ne street and did not know each other? It does m true, and 'tis a pity 'tis true.

Our slogan for this year has been a fixed sell- price on all watch movements separately, and o a fixed selling price on all gold filled cases arately. We do not favor complete watches ept with very high grade movements. The son for our stand in this matter is our stock watches will have to be doubled or even more n doubled to carry an assortment of complete tches. If you will notice the trade prices for ne you will see a complete exposition of this tter. The writer has written a few paragraphs the journals along this line.

We favor a horological law that will require all w watchmakers to pass a State examination ler a competent committee appointed by the pective governors. This will raise the standard our watchmakers. It will give them something which to work. A man's standing as a watch- ker will be determined by means of an ex nation. Our watchmakers have made very little ancement in the past years. To-day any man works as an apprentice for a few months nks he is a watchmaker. Our watchmakers are no longer special skilled mechanics. A new im- pulse should be stirred along these lines.

The time has come when the real salesman and mechanic should be divorced. We find from ob- servations that very few good watchmakers are good salesmen. Let us cultivate both branches of our industry. Let us emphasize horological study. Let us urge better preparations of our mechanics. Let us require more fundamental education for our apprentices. Let us require years of service at the bench. Then let each apprentice pass a competent examination. We would have no scarcity of skilled watchmakers to-day if there was a standard of requirements. High standards always brings seekers for the standard.

The retail jeweler has long ago lost sight of the fundamental in the jewelry business, that is, "Art." Artistic education seems to have been lost sight of in the scramble for trade. It is essential that the artistic element should be culti- vated to a high degree. There soon will be no distinctive jewelry craft but a scramble to supply the trade with trinkets or goods that any merchant can furnish. The dignity of the craft should be raised. The public cannot do that. It is our place to exercise preference for tasteful and artistic products. The task of education rests upon the jeweler and silversmith.

The retail jeweler should be educated in art. He should read along this line. He should make a careful study of art. He should cultivate a taste for things aesthetic and beautiful. A re- tail jeweler should be a competent judge of artistic articles. If we are mechanics and also salesmen, we cannot elevate the jewelry business to the standard it deserves. By the proper dis- semination of knowledge and the most careful study of things artistic, we may be able to put our business on a plane where other lines of trade cannot injure us. Let us all begin the study of art. Make your knowledge of art so valuable that the lover of beautiful goods will purchase his goods from you, because you know what con- stitutes art. I do not know of any city where the knowledge of art is so valuable as the nation's capital.

To-day we have more than 30 States working in unison for the betterment of the retail jeweler. Within a few short years we predict all States will be in our National Association working in unison for the elevation of our craft.

If the retail jeweler is to live and do business, he must awaken from his inactivity and become a live, active, thrifty merchant.

The mail order house, the hardware store, the street peddler, the bargain store, the retailing jobber—all these have been working against our interests. They will continue to take our business and flourish unless we bestir ourselves to activity.

Our organization is gaining much strength every day. Our organization is for mutual uplifting of our trade. We are not in favor of harsh measures. We are opposed to any form of "boycott." We believe in uplifting our business to a higher plane. We ask the hearty co-operation of jobbers and manufacturers in our protection for the elimination of trade abuses.

Are you aware, brother jeweler, it is estimated that each man in the United States, from the poor- est to the richest, wears in an average lifetime about 35 suits of clothes? These clothes are sold on an average profit to us all at about 50 to 150 per cent. profit.

Do you know that the estimated average number of watches to each man in the United States in a lifetime is one and one-half watches, or in other words, every 100 men use in a lifetime 150 watches. The average profit on these is less than 50 per cent. on all grades.

The retail jeweler should make more profit on watches. A watch is worn for almost a lifetime. Furthermore the retail jeweler has to regulate a watch, guarantee the same, and sometimes the guarantee costs the jeweler considerable annoyance and labor.

Our association is working to raise the standard of quality in all lines of jewelry and silverware. Our association asks the co-operation of all manu- facturers for the betterment of the quality of our goods. We are urging the passage of laws making it compulsory to mark all goods just what they are.

Brother jewelers of the District of Columbia, we ask you to take hold of the organization move- ment as the States have done. Are you ready to organize? Are you willing to spend $3 a year for the protection of your own interests? Will you go out into city and district and secure every jeweler?

Organize to-day, not next week. Elect the best men in your district to office. Elect men who are broad minded. Elect men who have the respect of the trade. Meet every month or two. Meet much oftener if you can. Keep up interest. Keep in touch with each member. Be no longer harsh competitors but fellow "business associates."

Read your trade papers, for they are the mouthpieces of the organization movement. Read the trade press for your own instruction. Read the trade press to know what what other States are doing.

The hope of every good cause lies in education. The recognition of this fact is the keynote of our organization movement. To acquire information, to better our condition, and to help our fellow men, are three duties that to us mortals should be pleasures. Therefore, if you are a young man, come with us for the information you will get in. If you are poor in the world's goods, come with us for the financial benefit that will accrue to you. If you have arrived at the evening of life, come and give us the benefit of your knowledge that your years of experience has given you.

mports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Ont., June 19—The monthly report of the Canadian Department of rade and Commerce for March, just issued, gives the value of imports for home nsumption in the jewelry and allied trades as follows:

	Month of March,		12 Months Ending March.	
ocks:	1908.	1909.	1908.	1909.
Great Britain	$537	$1,175	$16,405	$16,052
United States	22,289	27,286	274,064	249,370
Germany	3,838	4,014	55,195	37,352
Other countries	182	1,329	13,968	12,533
Totals	$26,846	$33,804	$359,632	$315,287
atches.				
Great Britain	$1,844	$1,233	$21,273	$21,446
United States	41,021	49,315	693,522	538,336
France	.....	1,170	4,118	35,290
Switzerland	7,860	21,189	199,376	172,029
Other countries	2,502	225	44,492	17,461
Totals	$53,227	$73,130	$962,781	$784,562
welry:				
Great Britain	$8,432	$12,862	$206,952	$181,782
United States	47,244	107,753	731,715	689,059
Germany	2,837	3,451	102,282	63,891
Other countries	6,106	6,306	102,595	65,260
Totals	$64,619	$130,372	$1,142,704	$1,000,592
old and silver and manufactures of:				
Great Britain	$14,540	$12,226	$232,466	$153,909
United States	18,259	19,550	271,999	242,154
Other countries	1,447	4,825	59,355	53,111
Totals	$34,246	$36,601	$563,820	$449,154
recious stones of all kinds and imitations of (dutiable):				
Great Britain	$4,482	$15,163	$65,245	$43,920
United States	3,188	2,537	63,401	30,608
France	1,471	12,916	67,692	40,844
Holland	.....	.....	676	.....
Other countries	2,047	3,627	33,877	20,555
Totals	$11,188	$34,243	$230,891	$155,927
ecious stones of all kinds and imitations of (free):				
Great Britain	$113,249	$195,500	$682,526	$632,608
United States	8,740	17,996	209,935	121,535
France	1,436	11,331	267,864	97,884
Holland	2,085	21,502	312,988	253,554
Other countries	9,366	89,839	65,437	176,856
Totals	$134,876	$336,168	$1,538,750	$1,282,437

Wolfsheim & Sachs, 35 Maiden Lane, New York, have originated a number of new designs in blocks and boxes for win- dow display for the approaching Fall sea- son. The boxes and trays are so con- structed that any shade of velvet can be used to cover them, according to the taste of the purchaser. There are many odd, orig- inal and unusual shapes to select from and jewelers will find in the line novelties that will fill a long-felt want.



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19 Jeweled 16 Size Ball, 17.50
17 Jeweled 16 and 18 Sizes Ball, ... 13.50
21 Jeweled Hamilton, Waltham, Elgin, Hampden, 16.00

All these watches are as good as new, but are unredeemed pledges. They are all in gold filled open face cases, and in good running order. Terms, cash with order, or goods sent C. O. D. when a sufficient amount is sent to cover express charges. We have a limited amount of these goods and it is advisable to write to us at once.

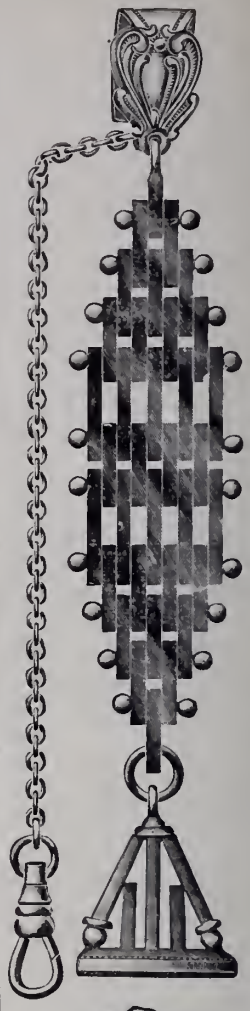
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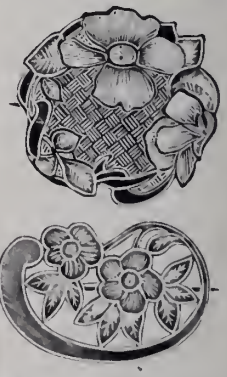
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PATENT DEPARTMENT

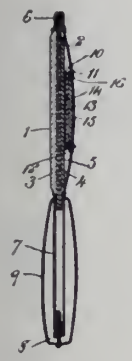
...ION IS CONTAINED A LIST OF THE LATEST PAT-...RANTED BY THE UNITED STATES AND GREAT ...E. THE UNITED STATES PATENTS THAT HAVE ...D AND THE REGISTERED TRADE-MARKS.]

...NITED STATES PATENTS.

ISSUE OF JUNE 22 1909

...5. TOILET ARTICLE. Joseph Babst, ...oboken, N. J., assignor to William Schim... & Co., Hoboken, N. J. Filed April 24, ...06. Serial No. 313,365.

...let article provided with a back plate spaced ...adjacent plate and provided with an open... rein, a cup seated in the opening, the said



...ng provided with tongues partially severed ...s side walls for locking the cup against out... displacement and means for securing a pie... the cup.

...1. THIMBLE. Belle C. Callender, Ber... Cal. Filed Sept. 5, 1908. Serial No. ...1,883.

...imble comprising a body and the plate or ... projecting from one side of the body and ... to provide the downwardly extending ta...



...hook 4 and the open eye 5, the edges of ...on of the hook forming the eye 5 and also ... tapered end of the hook being rounded to ... them from cutting threads engaged by ...k and thereby enable the device to be used ...ling pastings.

...10. THIMBLE. Theodor Weigle, Schorn... Germany, assignor to Gebrueder Gab... Schorndorf, Germany. Filed July 15, ...908. Serial No. 443,685.

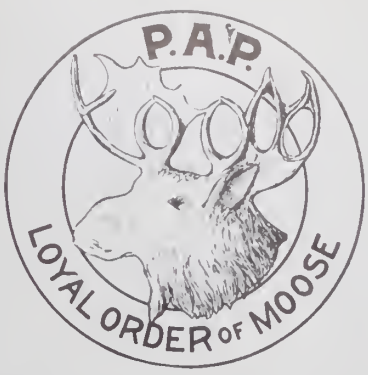
...imble including a body portion, an end por... closing the same, said body portion hav... offset forming a recess in the inner face ..., said thimble having an opening adjacent



...sed end thereof, a magnetic bar located in ...cess and extending through said opening ...eans for securing said magnetic bar in ...cess.

Designs.

...5. MEDAL FOR EMBLEM. Wallace D. Simmons, St. Louis, Mo. Filed April 14,



1909. Serial No. 489,940. Term of patent 3½ years.

40,069. EMBLEM. John H. Risbeck, Pittsburg, Pa. Filed May 3, 1909. Serial No. 493,750.



Term of patent 14 years.

40,070. EMBLEM. John H. Risbeck, Pittsburg, Pa. Filed March 30, 1909. Serial No.



486,829. Term of patent 14 years.

40,071. BADGE. Emma Hays Humphrey, Pasadena, Cal. Filed April 22, 1909. Serial



No. 491,654. Term of patent 14 years.

40,072. BADGE. George G. Greenburg, Chicago. Filed April 21, 1909. Serial No. 491,391.



Term of patent 7 years.

40,073. EMBLEM. John E. Swalwell, Tacoma, Wash. Filed April 5, 1909. Serial No.



488,133. Term of patent 3½ years.

40,074. SEAL. Julia Bracken Wendt, Los Angeles, Cal. Filed Sept. 3, 1908. Serial No.



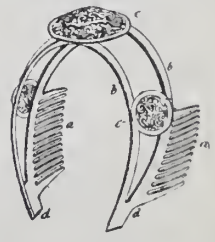
451,625. Term of patent 7 years.

40,076. RECEPTACLE FOR TOILET COMPOUNDS. Earl Horter, New York, as-



signor to the J. B. Williams Co., Glastonbury, Conn. Filed Feb. 18, 1909. Serial No. 478,741. Term of patent 14 years.

40,077. HAIR-DRESSING COMB. Jesse I. Rice, New York. Filed April 15, 1909. Se-



rial No. 490,182. Term of patent 3½ years.

40,078. SPOON. Albert F. Saunders, East Syracuse, N. Y., assignor to the Benedict

Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

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FACTORY AND MAIN OFFICE
316 Herkimer St., Brooklyn, N.Y.

fg. Co., East Syracuse, N. Y. Filed March



1909. Serial No. 480,790. Term of pat t 7 years.

. GLASS VESSEL. Carl E. Morde, New dford, Mass., assignor to the Pairpoint



New Bedford, Mass. Filed April 26, 9 Serial No. 492,452. Term of patent ears.

U TED STATES TRADE-MARKS.

following trade-marks have been adjudged to registration under the Act of Feb. 20, d are published in compliance with Sec- t said act. Said section provides:

person who believes he would be damaged egistration of a mark may oppose the same notice of opposition, stating the grounds in the Patent Office, within 30 days after cation of the mark sought to be registered. id notice of opposition shall be verified person filing the same before one of the entioned in Section 2 of this act. If no opposition is filed within said time the ioner shall issue a certificate of registra- refor, as hereinafter provided for."

which are stated to have been "Used 10 are registrable under the last proviso of of said act, which is as follows:

provided further, that nothing therein shall the registration of any mark used by the r his predecessor, or by those from itle to the mark is derived, in commerce eign nations or among the several States, Indian tribes, which was in actual and e use as a trade-mark of the applicant or ecessor from whom he derived title for 10 ext preceding the passage of this act."]

PUBLISHED JUNE 22, 1909.

. 42,118. (CLASS 28. JEWELRY AND RECIOUS-METAL WARE.) George W. VER, Providence, R. I. Filed April 28, 09.

GW

r description of goods.—Jewelry for adornment.

UNITED STATES PATENTS THAT HAVE EXPIRED.

Rted especially for The Jewelers' Circu- EKLY by Davis & Davis, Patent Attorenys, gton, D. C., and New York.]

Patents expired June 21, 1909.

7,1. APPARATUS FOR CASTING ETALS. John J. C. Smith and Victor Smith, Passaic, N. J.

477,249. CIGAR CUTTER. Maynard L. Dixon, New York.

477,252. TIMEPIECE FOR BOILING EGGS. Ludwig Guenther Schwerin, Germany.

477,257. ENGRAVING MACHINE. Charles A. Ker, Glasgow, Scotland.

477,261. URN. Thomas Miller, Jersey City, N. J.

477,265. MANUFACTURE OF PLATED ARTICLES. William E. Pleadwell, Bridgeport, Conn.

477,303. APPARATUS FOR GRINDING AND POLISHING GLASS. George A. Marsh, Jr., Sandusky, O.

477,336. MANUFACTURE OF GLASS WARE. Daniel C. Ripley, Pittsburg, Pa.

477,338. WATCH CASE PENDANT. Charles Schwitter, Brooklyn, N. Y.

477,349. SAFETY CUFF-BUTTON LINK. James C. Bioren, Newark, N. J.

477,360. OPERA-GLASS. Carl F. Glocker, Albany, N. Y.

477,390. MACHINE FOR BENDING METAL PLATES. Stephen D. Tucker New York.

477,432. WATCHMAKER'S TOOL. Charles H. Miller, Rockford, Ill.

477,447. APPARATUS FOR FINISHING THE EDGES OF GLASS VESSELS. Jacob Pease, Brooklyn, N. Y.

477,448. WORKMAN'S TIME INDICATOR. João I. F. Pinto, Rio de Janeiro, Brazil.

477,568. METHOD OF PRODUCING ORNAMENTAL ENAMEL DESIGNS. Frederick B. Nichols and Abbie T. Crane, New York.

477,585. MACHINE FOR CUTTING GLASS PLATES. William J. Wieson, Watford, England.

477,604. BUCKLE. Henry C. Milligan, South Orange, N. J.

Designs issued June 17, 1902, *for* 7 *years.*

35,953. RECEPTACLE. Emil Goetze, Meriden, Conn.

35,957. BELT-BUCKLE. Louis B. Prahar, Brooklyn, N. Y.

35,962. DIE OR SIMILAR ARTICLE. Homer D. Call, Syracuse, N. Y.

Designs issued June 18, 1895, *for* 14 *years.*

24,396. BADGE OR PIN. Mae Wallace McCastline, Syracuse, N. Y.

34,397. SPOON, FORK, ETC. Mae Wallace McCastline, Syracuse, N. Y.

Designs issued June 24, 1902, *for* 7 *years.*

35,963. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. Eustace Crees and Charles S. Court, Providence, R. I.

35,964. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. Albert E. Hathaway, North Attleboro, Mass.

35,965. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. Sidney A. Keller, New York.

BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF JUNE 9, 1909.

2,972. DRESS AND LIKE PINS. G. Miller and H. C. Walch, Hobart, and P. O. Fysh, Launceston, both in Tasmania, Australia. Feb. 10.

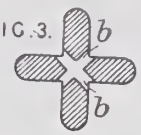
A combined hook and safety spring *p* of special



construction is attached by means of the pieces *q*, *r* to avoid injury to the spring.

3,014. CHAINS. K. Weinkopf, A. Bernet and J. Peschka, Zabrze, Germany. Feb. 10.

Making chains from cruciform bars. The links are cut out entirely by means of a saw, and are



separated from each other by the known method of making diagonal perforations *b* in the bar.

Applications for patents filed May 24-29.

12,195. IMPROVEMENTS IN ELECTRIC ALARM AND REGULATING CLOCKS. Wilhelm Rausch, London.

Complete specifications accepted June 3, 1909.

1908.

11,530. BUCKLES FOR BELTS. Coulaux and Nollez.

11,795. WATCHES. Robert.

1909.

2,723. NECKTIE CLIPS. Meyer.

6,604. CONSTRUCTION OF LOCKETS. Jennens.

A Fable for Salesmen.

ONCE upon a time, not many years ago, a young man, a new traveler for a jewelry manufacturer, returning from his first trip, made a decidedly poor showing, in fact had sold nothing at all. Naturally he was called into the office to explain. The young man bore a concerned and very puzzled expression and commenced his excuse or explanation in this way:

"Mr. Smith, please tell me about this jewelry business. How do they do it? After thinking over my experience in each town I have been to it seems to me that every man I called upon objected to my selling to anyone else and would not buy anything himself—simply promised me business later on if I wouldn't sell anyone else. I have tried to please them all but have no orders. The jobber objected to my selling retailers, department stores or competitors; the department stores objected to my selling any other department stores in town; the retail jeweler objected to my selling any other retailers and would not buy my goods if I sold to jobbers, as he said my goods could not be good enough for him."

Mr. Smith, who was an old traveling man, smiled good naturedly when the young man had finished his little tale of woe, and said, "Come with me into the factory," and looking down the long line of benches said, "How would you like to go through this factory on pay day and hand that story to each of those 150 men instead of pay envelopes? I can assure you the bank won't accept that story in payment for gold bars. Now, my boy, start right on that trip again, this time for *orders*. By orders only can you hold your job and keep this factory going. Remember you have the finest line of goods in the world. The people all want them and if you waste your time trying to sell to some one to whom no one objects to your selling (if you ever do find one of that kind), he will be a dead one not worth selling to. Now on your way."

The next trip the salesman got orders.

Louis Barrett was arrested in Troy, N. Y., recently, on the charge of selling cheap jewelry without a license. He was ordered to leave the city, and did so.

"Have You the Elgin with the 49 Dial?"



"HAVE *you* the Elgin with the 49 Dial?" Such a question will soon mean money to you, because it's one that's going to be asked everywhere and often.

Back of it is the demand that is being created for the new Railroad Elgin through the medium of advertising in Railroad magazines telling of this innovation among watches.

This watch is making a strong appeal to railroad men and others because of its readable dial. The hands are large, the figures big and plain, the dial either of white enamel or silver finished metal. This latter is the *only* metal dial with hard *inlaid enamel* figures. It catches the faintest glimmer and is easily legible in dim light, besides being proof against the chemical action of cleaning fluids.

This new Railroad Elgin is the thinnest and most compact 18 size movement made. And is cased at the factory.

Don't wait until you see two or three prospective customers go elsewhere before you lay in a stock, but write now, RIGHT NOW, for prices and terms. Your jobber can give you full particulars. Or write direct to the Company.

Be ready when the demand is made on the Railroad Elgin with the "49 silver" or "49 enamel" dial.

These are the four grades and established retail prices as advertised:

Grade		20 Year Gold-Filled	25 Year Gold-Filled
VERITAS	23 JEWELS	$46.00	$48.00
VERITAS	21 JEWELS	$43.00	$45.00
FATHER TIME (VERITAS MODEL)	21 JEWELS	$38.00	$40.00
B. W. RAYMOND " "	19 JEWELS	$34.00	$36.00

ELGIN NATIONAL WATCH COMPANY,

Factories, Elgin, Ill., U. S. A.

New York Office:
15 Maiden Lane

General Office:
131 Wabash Ave., Chicago



The Adjustment of Watches.

Written expressly for The Jewelers' Circular-Weekly by H. Reinecke.

THE principal occupation of well instructed watch repairers at the present time, when most all reliable watches are made with the lever escapement, with Breguet balance springs and compensation balances, is the adjustment of such watches to positions and to changes of temperature. Though the adjustments to changes of temperature antedate the position adjustments, the latter have had of late years the most zealous attention. While in the adjustments of pendulum regulators the gravity, the length of the pendulum and its limited vibration have been of leading importance, in watches the more difficult question has been how best to replace the management of these regulating factors by the elasticity of the balance spring and the inertia of the balance.

In the case of the pendulum clocks the extent of vibration is very small and in astronomical clocks the weight of the bob of the pendulum is so heavy that the difference between the long and short vibration can hardly be estimated. Very great is the difference from this extent of the pendulum the vibration of a watch balance, which will amount in some cases to an angle of 480 degrees and beyond. That such vibrations of varying extent consumed more or less time was readily observed in the 18th century by the makers of marine chronometers, from among whom we may mention Berthoud, LeRoy, Breguet and others, who by patient experiments finally succeeded in equalizing the time consumed by either the long or short vibrations of the balance by altering the end curves of the balance springs, which in ship chronometers were of a cylindrical form. But watches could only be made with flat balance springs on account of their limited size, Breguet finally succeeded in making these flat springs equally adjustable with a single overcoil and applied them to pocket watches or chronometers.

But in order to impart to such Breguet springs other properties which were possessed by the cylindrical springs involved great labor and experiments in every individual application of such a spring, and Breguet did not succeed in laying down the necessary rules for applying such a spring. This problem remained to be solved by the French mining engineer, Philipps, who laid down mathematical rules by means of which curves could be formed, with the assistance of which not only could equally timed or isochronous long and short vibrations be produced, but which also could produce the following noteworthy properties in the balance spring:

1. The center of gravity of the balance spring would always be on the axis of the balance.

2. The balance spring when in action, contracting or expanding, would not produce any lateral pressure on the pivots of the balance.

It is commonly assumed that by the simple employment of one of these Philipps' curves isochronism in the motion of the balance can be produced in every instance, but such assumption is a great error. A theoretical balance is one having all its weight in the rim, no friction at its pivots and connection with an escapement. For such a balance mathematicians can plan an overcoil for the hairspring which will make by equally progressive flexion the long and short vibrations equal. But as a theoretical balance is impossible in practice, so a theoretical curve is impossible.

Just as friction of the pivots at the escapement and balances having long and short staffs differ, the same may be said of the weight or momentum of such balances or the diameter of the collets of the balance springs or of their length, etc. So the curve to obtain isochronism will differ in each watch and must be made to suit each individual case by trial. If it is perfectly true then the isochronous motion of the balance in each duplicate size of a fine quality of gent's Swiss watch is easily attained, because the balances of such are of an equal momentum, *i. e.*, about 0.62 of an inch in diameter and weigh about eight grains Troy, with a balance spring of 14 coils.

But in my 30 years' experience in adjusting watches I have met some with balances weighing from 7½ to 16 grains Troy and of diameters from 0.62 to 0.75 of an inch in diameter, and balance springs of from 10 to 20 coils.

(To be continued.)

Sun-Dials that Beautify the Landscape.

ILLUSTRATED herewith is a sun-dial which was recently constructed by Claude L. Wooley, of Baltimore, Md., who has made a scientific study of this form of timepiece which is lately becoming quite popular as an object both of utility and decoration on the expansive lawns of country homes. The dial shown herewith is a 10 inch horizontal dial made of aluminum and will shortly be placed on top of a marble shaft at Loudon Park Cemetery, near Baltimore. It bears the inscription "Shadows we are and like shadows depart." The dial was exhibited for some time in the show window of the store of George T. Sadtler & Sons, retail jewelers of Baltimore.

It has been Mr. Wooley's experience that aluminum is especially well adapted to the construction of dials for which brass was formerly used a great deal. Aluminum, it has been found, does not tarnish and the shadow can always be seen, whereas a brass dial when exposed to the weather soon turns so black that the engraving and shadow finally become invisible. Moreover, the aluminum is very easily manipulated and engraved, and costs only a trifle more than brass for a given size. Mr. Wooley, in an illustrated article published in the *American Architect*, issue of Jan. 27 last, explained clearly how to calculate for horizontal and vertical forms of dials the location or latitude by means of a simple and accurate geometrical method. This explanation which is printed below, will be found particularly useful to jewelers.

THE HORIZONTAL DIAL.

Let us consider first the horizontal type of circular form, a finished dial of which is shown in the illustration, Fig. 1. The latitude of the place where the dial is to be located must first be ascertained, either with the aid of an Atlas or by consulting the officials of the National Survey, Washington, D. C.

The angle of the gnomon, or piece that casts the shadow, is then laid out, as shown in Fig. 2, of an angle equal to the latitude of the place, the exact size depending upon the size of dial it is proposed to make. As an illustration, the angle of 42 degrees has been selected, it being suitable for Boston, Mass., and a distance of 100 miles south of it. The position of the hour lines in the diagram may not be perfectly accurate, the drawing being very small, and being intended only as an illustration of the method.

The line A B, Fig. 2, shows the base that rests on the face of the dial; B C

WALTHAM WATCHES

FIFTY YEARS AGO

FRIDAY, APRIL 22, 1859.—The proprietors and workmen of the watch factory at Waltham were entertained by Gov. Banks at his residence today. About 200 men and women were present.

From Boston Advertiser, April 22, 1909.

The Waltham factory had existed five years. Here was the first successful effort to realize the dream of Dennison, father of American watch-making. Here was the first and only structure in the world erected for manufacturing pocket timepieces. Three hundred people were employed, the largest number ever assembled in such an enterprise. General Banks was proud of Waltham, where he was born and where he had worked as bobbin boy in a cotton mill. He found time, while Governor of a great State, to greet and encourage the operatives of this watch factory, because he believed that they were creating an imperishable industry. He lived until the word WALTHAM had symbolized the perfect watch in every country on the globe.

In that year, 1859, the total number of Waltham watches manufactured was 12,304; in 1906, the product was 855,000; to-day there are 16,000,000 in use. The Waltham factory was the parent factory. It is now the corner-stone of an industry that gives a livelihood to more than 100,000 persons in the United States. In 1859, it was the only institution of its kind here or anywhere else; every other watch factory came later. The Waltham factory is distinguished by its achievements as well as by its age. Waltham watches have always exemplified the highest type of watch construction, and public recognition of their superiority is attested by the highest awards at all the great Expositions wherever they have been shown.

The history of the WALTHAM WATCH COMPANY is the history of watch manufacturing on this hemisphere.

h elevation, and the dotted line that portic that is usually cut away to produce a me pleasing effect; the line A C, which ca the shadow, must not, however, be di rbed.

iving decided upon the thickness of th gnomon to be used, which is usually 3- or ¼ inch for the purposes of calcu ion, draw the lines E D, and G F, Fi 3, each eight inches long, and a dis- a apart equal to the thickness of the gn ion. Then draw I D, G K, H E and each 5 inches long; and H L and K

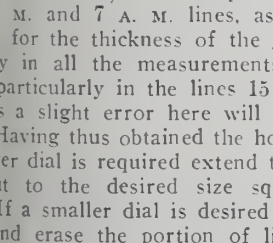


Fig. 1.

ach 2½ inches; and the line L to M own.

e exact size of the border lines. P. , N, are not material. Draw the angle to that of the gnomon. Fig. 2, shown e dotted lines, Fig. 3, the side A C g on the line G F. A being at G, and being C B, and XG being B A, exactly own in the diagram. Now extend the F upward from F, a distance exactly to the line F X. Extend out the line an indefinite distance to the right; R drawn diagonal lines as shown, x ly 15 degrees apart, until they meet the F J, at S, T, U, V and W. From the s where they meet this line draw lines ng into the angle at G.

ese lines extending into G are the hour from one to six; the two middle lines F G, being the 12 o'clock lines



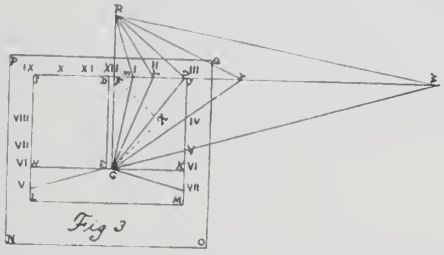
at this whole operation on the other for the hours 6 A. M. to 12 M. If the s 5 A. M. and 7 P. M. (which are rarely ed) are desired, run them parallel with 5 P. M. and 7 A. M. lines, as shown. ring for the thickness of the gnomon. A racy in all the measurements is re- d, particularly in the lines 15 degrees p., as a slight error here will multiply s. Having thus obtained the hour lines larger dial is required extend the hour out to the desired size square or . If a smaller dial is desired draw it e and erase the portion of lines ex- ng.

ace the hour figures outside, in line the hour lines, commencing with 5 A. M. (if it is used) otherwise, 6 A. M., at lower left hand side, and continuing nd to 6 or 7 P. M., as the case may be, e right hand lower side. The point A of the gnomon, when in position, rests on the 6 A. M., 6 P. M. line, and extends towards 12 on the lines E D, G F, it being from A to B. See Fig. 2 about two-thirds of the length from E G to D F, whatever the size of the dial may be.

These calculations will also be correct for places on a line, or near to a line drawn east and west from the place originally calculated for, but for locations north or south, new calculations must be made, as the gnomon angle and hour lines change

The dial itself may be made of marble, with the hour lines and figures cut into the surface; the gnomon of bronze or brass being imbedded in a groove with cement or melted sulphur. In this case allowance must be made for that portion of the gnomon buried, but the *angle* must not be changed. Or brass, bronze or aluminium may be used for the whole dial, the gnomon being brazed in position or held in place by small angle braces and rivets.

The supporting base is usually three feet or more above ground, and extends down, or stands on a foundation below frost. The dial should be placed horizontally, and its gnmon point to the true north (usually a little east of the magnetic

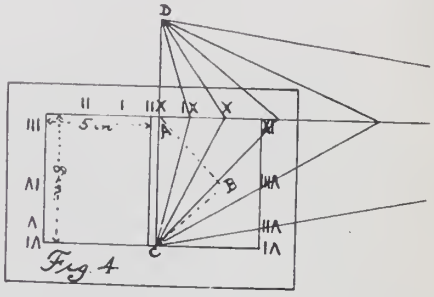


north; more particular directions regarding setting will be given further on.

THE VERTICAL DIAL.

The range of the vertical dial is from 6 A. M. to 6 P. M., and it is placed vertically on a wall or support running exactly, or very nearly, true east and west; the dial facing south, and the slope of the gnomon, as in the case of the horizontal, pointing to the true north or North Star. In the vertical dial the same angle is used for a given location as in the case of the horizontal, but it is attached to the vertical face of the dial by the side B C, Fig. 2, instead of being supported on A B, as in the case of the horizontal. In its calculation the same general rule is followed, as in the case of the horizontal, save that the angle is placed in the square shown by the dotted lines, Fig. 4, in a *reversed position*, as it were, with the side A C resting on the right hand 12 line. A C, C B and A B of Fig. 4, corresponding to the same letters of Fig. 2. Then proceed, as in the case of the horizontal, repeating on the left hand side. The hour lines having been established, *turn the drawing over*, and place the hour figures as shown in Figs. 4 and 5.

The square of the finished dial may be made of any desired size, the hour lines previously established being extended out to it, and the gnomon made on the same relative proportion as in the case of the horizontal, the angle C, Fig. 2, resting on the 6 A. M., 6 P. M. line, and extending about two-thirds down toward 12, the side C B resting against the face of the dial. The gnomon is usually made in skeleton form, of brass, or iron well painted with red lead, and paint. Marble or other stone is usually used for the dial face, though wood, well painted and battened, is sometimes made use of. If a wall runs other than true east and west, unless the dial is supported away from it at one end or the other, the hour lines becoming irregular, their calculation become so complicated as to be beyond the scope of the present article.



Sun-dials give solar time, and if correctly set correspond with clock time on Dec. 25, April 15, June 15 and Sept. 1. At other times they run more or less fast or slow, as shown by the table of equation of time below.

To set either a vertical or horizontal dial accurately, first place vertical or horizontal, as the dial is of the former or latter type, and then turn so that the shadow falls exactly on the 12 o'clock lines, when the watch is as many minutes before, or after 12, as the dial is shown to be fast or slow on any particular date, by the table, and secure in place.

Practically correct time may be obtained from a dial correctly set any bright day by adding to or substracting from the reading of the dial the required number of

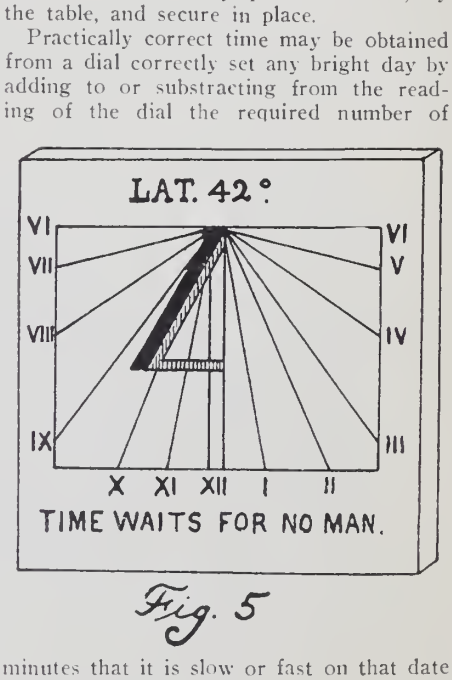


Fig. 5

minutes that it is slow or fast on that date as per table.

It has been the custom to inscribe suitable mottoes upon dials, and many have been used. Lack of space prevents the repetition of any considerable number, but a few of the more pleasing follow:

"Let others tell of storms and showers,
I number only sunny hours."

"You ask the hour; meanwhile you see it fly,

SOUTH BEND, INDIANA, June 21st, 1909.

To the Retail Jewelers of the United States of America:

This Company not only ALWAYS HAS DESIRED to market its product through the legitimate trade exclusively, but always has DONE so.

We always believed, as others seem to be discovering recently, that it is for the best interests of the retail watch dealer that our goods should not be handled by MAIL ORDER HOUSES nor by JOBBERS IN DRY GOODS, HARDWARE or GENERAL MERCHANDISE.

With this object in view, we have not only *requested* that class of dealers to omit SOUTH BEND WATCHES from their catalogues, but we have ABSOLUTELY REFUSED TO SELL THEM. Furthermore, we have considered it necessary, in order to carry out this policy with thoroughness and to be able to protect the retail jeweler as we intended to, that we would have to sell our product direct to the retailer, and not market same through the jobber, no matter how reputable that jobber might be.

Under this plan of marketing our product, it has not been necessary for us to in any way apologize to the retail trade for what we have done in the past, but we have always been anxious to tell them what we *were doing* and what we *would do* in the future.

This important step which was taken for the benefit of the legitimate retail watch dealer and the protection of his profits, and also because we know that he offers a means by which our watches can reach the public with the greatest satisfaction for all concerned, has not been deviated from in one single instance since it was taken at the time of the formation of this Company.

We are pleased to note that several other Watch Companies *NOW* feel that the retail jeweler is entitled to some consideration, and after casting about for some time have finally decided to adopt the SOUTH BEND policy.

We appreciate very much the numerous expressions of appreciation that are being sent to us by our customers, and assure the retail jewelers that their continued co-operation with our policy will bring about even greater benefits to them, than have accrued in the past, and we cannot but feel that credit for this condition is being given, where credit is due.

Yours for protection and co-operation,

SOUTH BEND WATCH COMPANY

Nor can the hour return that passes by."

"I come and go, and go and come, each day,
But thou, without return, must pass away."

"Remember thou, that here we two combine,
Thou reckonest my hour, as I do thine."

"Sic transit gloria mundi."
(So passes the glory of the world.)

"My time is in Thy hand."

The following motto from Omar Khayam has been inscribed upon a very handome marble horizontal dial recently erected by Mr. Wm. McCoy, of Baltimore:

Live while you live, and let each day be sweet,
or time slipping from beneath your feet."

TABLE OF EQUATION OF TIME.

Correction in minutes, to change sun time local mean time. Add those marked +. ubtract those marked —, from the reading the dial.

	Day of the month.						
	1	5	10	15	20	25	30
n. ..	+ 3	+ 5	+ 7	+ 9	+ 11	+ 12	+ 13
b. .	+ 14	+ 14	+ 14	+ 14	+ 14	+ 13	....
ch. .	+ 13	+ 12	+ 11	+ 9	+ 8	+ 6	+ 5
pril .	+ 4	+ 3	+ 2	+ 0	— 1	— 2	— 3
ay ..	— 3	— 3	— 4	— 4	— 4	— 3	— 3
ne ..	— 3	— 2	— 1	+ 0	+ 1	+ 2	+ 3
ly .	+ 3	+ 4	+ 5	+ 6	+ 6	+ 6	+ 6
ig. .	+ 6	+ 6	+ 5	+ 4	+ 3	+ 2	+ 1
pt .	+ 0	— 1	— 3	— 5	— 6	— 8	—10
t. .	—10	—11	—13	—14	—15	—16	—16
ov. ..	—16	—16	—16	—15	—14	—79	—11
c. .	—11	—10	— 7	— 5	— 3	— 0	— 2

His Kick.

"YOU don't remember, I reckon," said the sour-faced man, putting his ms on the show case, "that I bought a ock of you 25 years ago?"

"I certainly do not," answered the elderly weler, "but I'll take your word for it if u say you did."

"Well, I did. It was 25 years ago last onday."

"Remember what you paid for it?"

"Yes; I paid you $10."

"Ever had to get it repaired?"

"No."

"It's a pretty good clock, then, isn't it?"

"Oh, yes, the clock's all right. But I've und out something about it that you dn't tell me."

"So?"

"Yes. When I bought it I asked you how ten I'd have to wind it. You said once a eek."

"Well?"

"Well, I've just found out that it'll go ght days without winding."

"Certainly; most clocks are eight-day ocks. That's to allow for your forgetting wind it sometimes."

"I never forget to wind it, sir. Regularly ery Monday morning for 25 years I've ound that clock. That makes 52 times a ar. If I had known it would go eight ys I would have wound it on the eighth y, and I would have had to wind it only times a year. It takes me about two inutes to wind it up. I've wasted 12 min- es every year on the thing. See? In 25 ars I've put in 300 minutes, or five hours, e half of a man's working day, standing a chair and winding up that blamed old ock when it didn't need winding!"

"Well," said the stupefied jeweler, "what you want me to do about it?"

"Nothing, sir. I only wanted you to know it, sir; that's all. When you sell an eight-day clock to a man you ought to tell him it's an eight-day clock. Good day, sir!"

Straightening himself up and pulling his hat brim down in front, he turned on his heel and stalked out of the store with the air of a man with a grouch who had freed his mind.—C. W. T., in the Chicago *Tribune*.

Clock with Automatons Depicting Royalty.

A CLOCK owned by Bernard Fritsch, Cincinnati, O., has excited considerable interest. The dial and works, which bear the traces of the Bonaparte era, are encased in an attractive walnut cabinet of recent make, the original case having been damaged while the clock was being brought from Saxony to this country. There is a musical attachment which plays several melodies by Mozart. While the music is being played automaton soldiers in full dress uniform ostensibly perform on flutes and oboes, which they hold in their hands. Another automaton scene shows an apartment where three distinguished personages—Francis I., of Austria; Frederick William III., of Prussia, and Alexander I., of Russia—are engaged in a game of cards at a table. While the music is playing each man turns his head toward the other as if suspicious of his opponents.

Mother Earth Yields Up Watch Which Had Been Inhumed for 16 Years.

FREMONT, Nebr., June 23, 1909.

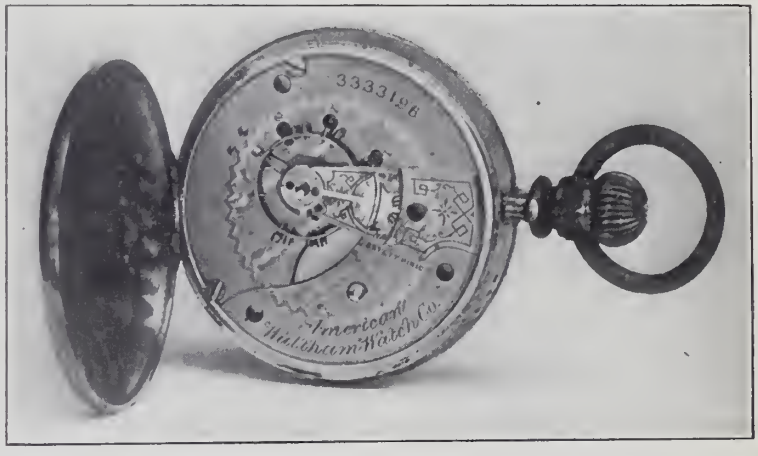
Editor THE JEWELERS' CIRCULAR-WEEKLY:

The watch which I am sending to you was lost in a corn-field 16 years ago. The field was planted with corn a number of years afterward, then used as meadow and pasture, and later plowed up for corn. The owner always had an eye out for the watch, should it turn up.

A few weeks ago, when plowing, Alfred Rassmussen, a farmer's son, found the watch. It was brought in to me to see if it was worth repairing. I examined it and found the movement rusted in the case, so could not remove it. I had to remove the barrel bridge and take down the movement inside the inner case. I found the watch could be put in good order at small cost.



WATCH CASE COVERED WITH RUST WHICH NOW RESEMBLES GUN METAL.



MOVEMENT STILL IN GOOD CONDITION AFTER 10 YEARS' INHUMATION.

The winding square was rusted, the pinion hands were rusted off, but no great damage was done. In a short time I had the movement running and took a rate of 20 for the first 24 hours.

The case on the outside has been left as it was found. It resembles a gun-metal case. The nickel inside was polished, as you see. H. H. PRATT.

STILL SUPREME

Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

Records of 1908-1909

KEW OBSERVATORY TRIAL OF WATCHES AND CHRONOMETERS

1st, 3d, 6th, 7th, 8th, 10th, 11th, 12th, 15th, 17th and 22d

BEST RECORDS

GENEVA OBSERVATORY TIMING CONTEST

The Unique First Prize for Best Average Running between Manufacturers with Average 254.68, the highest ever obtained

6 First Prizes - - -	out of 10	21 Fourth Prizes - - -	out of 30
14 Second Prizes - - -	" 30	18 Honorable Mentions - -	" 34
18 Third Prizes - - -	" 35	7 Single Mentions - -	" 21

MORE THAN ONE-HALF OF THE AWARDED PRIZES

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

$1.50 **$1.50**



14 Size.

THE "BANNATYNE"

is the watch your trade has been looking for, but never found. The smallest and easiest winding practical watch ever produced at this price. Built strictly upon watch principles. It has merit. It is fully guaranteed. It is meeting with much satisfaction among those who are discerning.

Write for descriptive booklet.

WALTER FRAZER BROWN

Western Representative **Columbus Memorial Building**

CHICAGO

Letters from Retail Jewelers and Importers Upon the Marking Provisions of the Proposed Watch and Clock Tariff.

CEDAR RAPIDS, Ia., June 15, 1909.

itor THE JEWELERS' CIRCULAR-WEEKLY:

We would like to ask a few questions rough your esteemed journal.

1. Do the American watch companies ally and sincerely want to protect the welers and consumers by having the pedi- ee engraved on Swiss movements? Or 't it their idea and intention, solely, to op the jewelers who handle them with eir name on from continuing that custom sking Congress to pass the Payne tariff ll with such a pernicious clause, calling r the marking of such a pedigree on each vement? Does it not prove on the face it that they are not sincere and want protect themselves only from this fair d honest competition?

2. Have the American watch companies er claimed or pleaded the necessity of otection and higher duties, and would is plea be recognized if they did? They not need it, do they? They prove they not need it by harping on other things, h as undervaluation, which in the case the Swiss importing business is the orest excuse imaginable. Doesn't every- ng go to prove that they are striking at se dealers who use the Swiss watch to ild their individuality and reputation, and o have helped materially to build the putation of the American watch?

3. Would the watch manufacturers agree protect the jeweler or give to them the ne that they are asking Congress to do the watch industry? Never in a thou- nd years. Are they not asking Congress legislate against the jeweler for the bene- of themselves?

We ask your consideration of these ques- ns and would be glad to have your an- er or the answer of any watch factory America.

We ask you to kindly publish this, and in vance would thank you for your kind- ss.

Yours very truly,

LUDY & TAYLOR CO.

UTICA, N. Y., June 19, 1909.

itor THE JEWELERS' CIRCULAR-WEEKLY:

My attention has been called to a state- nt that 95 per cent. of the retail jew- rs of this country favor the watch sched- s of the new tariff bill, in which the rate duty is raised on certain grades of for- n watches, and certain prohibitive mark- gs compelled on other finer grades, where rate of duty would not prevent their portation and sale.

I wish to take issue with this statement, cause there is no one authorized to speak the retail jewelers of this country on s subject. Whatever has been said by sidents of different associations has en their own individual opinions, as no olutions have been passed by any asso- tion, so far as I know.

I understand that there are 4,000 jewel- s in the State of New York, and as our ate is unaffiliated with the National As- ciation the National Association cannot ak for us. The writer is not authorized speak for the New York State Associa- tion, but I can truthfully state that at least 50 per cent. of the retail jewelers of the State of New York (and this includes the better class of jewelers) handle Swiss watches, and find they give better satis- faction than the American watches of the same grade. If the American watch com- panies would save some of the money which they spend on advertising and put the same amount into the adjusting and regulating departments of their factories they could much sooner eliminate foreign competition than by high tariffs or restrictive inscrip- tions.

The average jeweler prefers selling an American watch, but he has to consider his own reputation in the matter, as well as the business welfare of the American man- ufacturer. But when a retail jeweler has to do the regulating of watches which should have been done at the factories it is natural that he should try to get hold of a watch movement which has had more done to it than "putting together."

It seems to me that American manufac- turers in all lines are afforded sufficient protection by the Dingley tariff bill, and to further increase these duties will be to lessen the amount received by our Govern- ment, as many of the new schedules are practically prohibitive.

While I am writing this letter, I realize that the protests of the retail jeweler will not avail much in the present case, as the voice of the people, about which we often hear, is not heard very distinctly by those who are supposed to represent the people's interests in the national government.

Very truly yours,

C. T. EVANS,

President New York State Retail Jew- elers' Association.

BOSTON, Mass., June 23, 1909.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Will you permit an old subscriber to say a word in your columns anent the discus- sion now going on in the trade as to the proposed watch tariff. I would like to call attention to one or two points which I think have been overlooked by the jewelers who do not favor the change.

Though I have read considerable in the trade journals and discussed the matter with a number of my associates in business, I have seen little opposition to the new tariff, as far as the the duty itself is con- cerned. The principal opposition from im- porters and retailers seems to come to that provision of the schedule which applies to the marking of the movements. Though many members of the trade have asserted that it will be impossible to make the move- ments in accordance with the law, I under- stand that for exhibition purposes and to prove that it is possible, a number of very small movements have been marked in this way and that a number of these were submitted to Congress. If this is true I think that part of the question is dis- posed of.

But, between ourselves, I think the real opposition comes not from the fact that such marking is impossible, but that it is *undesirable*, at least as far as a great many jewelers are concerned, especially those who sell Swiss watches under their own name, treating the watches as their own product and practically standing behind the watch, as far as the customer is concerned, as if they were the actual makers. This, of course, gives the jeweler a chance to charge a proper profit in proportion to what a personal guarantee of this kind is worth. If the watches are stamped as Congress proposes to stamp them the customer will quickly see that the watch is not the jew- eler's product and that he can get it from other jewelers in the town, and he can probably shop around to get the best price.

Such a condition undoubtedly would be annoying, but the jewelry trade must re- member that, although the customers in many instances may look upon them as makers of rings and certain other articles which they carry, the day is past when the customer looks upon the jewelers as the makers of the watches which they sell. The general advertising of watch companies and catalogue houses may have brought this about, or it may be due to the better educa- tion or higher intelligence of the buyers to-day. No matter what be the cause, we must remember that the customer *knows* that the jeweler simply buys watches from a manufacturer or jobber. If he wishes to shop he will do so, whether the name of the manufacturers be engraved or stamped in full upon the plates or not.

It may be that a large house like Tiffany & Co. can be hurt by the proposed regula- tion, but as far as the small jewelers are concerned I think that if the law is passed they will find that they are making a "mountain out of a mole hill."

Yours very truly,

AN OLD SUBSCRIBER.

Novelties in Diamonds.

THAT there is always something new in the diamond cutting industry is illus- trated by two diamonds which have just been cut by I. Bloom, of New York, an expert diamond cutter. One of the stones is cut in the shape of an airship, tapering at both ends to a point. It weighs 11/16 of a carat and is a beautiful blue white. Because of its smallness the work of cutting was a very difficult task. It is perfect in shape and has 106 facets. The other diamond is light brown and is lentel shaped. It weighs 7/16 carats, and has 96 facets.

It took Mr. Bloom about six weeks to cut these two diamonds. The true beauty of the work is brought out when the stones are viewed under a glass. Mr. Bloom says that these are the first stones cut in this way in this country so far as he knows. He does not predict that these shapes will prove popular, but says that they are novel- ties in the cutting of stones.

Walter C. Dean, Ardmore, Okla., is send- ing out neatly printed post cards, bearing on one side a colored view of the interior of his store and on the opposite side the an- nouncement that his stock is to be sold at public auction.

THE ANSONIA CLOCK COMPANY

Nos. 90-94 Wabash Avenue
CHICAGO, ILL.

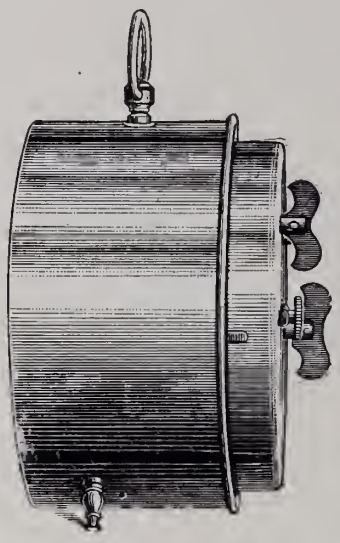
No. 23 Fore Street
LONDON, E. C., ENGLAND

No. 99 John Street
NEW YORK, N. Y.

BELL-ON-BACK ALARMS IN TWO SIZES

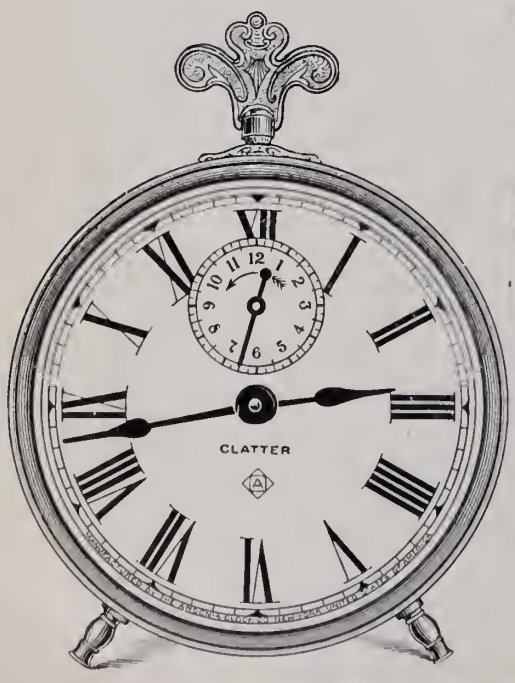
Seamless Brass Case—Nickeled. Clear Toned Bell. Can be adjusted by a lever on the back for either Repeating or Continuous Long Alarm. Convenient Switch for Stopping Alarm.

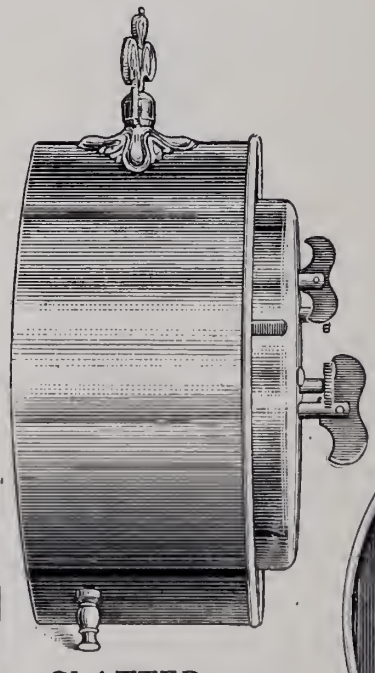




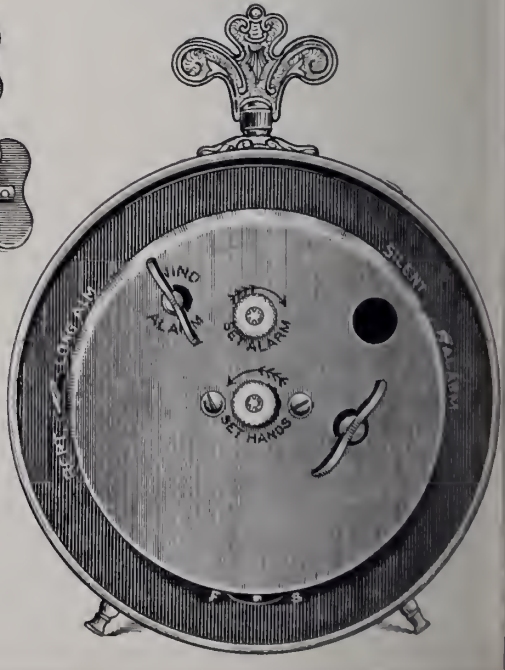
STARTLE (4 inch)







CLATTER (5 inch)
Hinged Handle



FALL BUSINESS

IS GOING TO BE GOOD

YOU CAN FEEL IT IN THE AIR

WE ARE READY FOR IT—ARE YOU?

Early in August our travelers will start out with the finest line of samples they have ever carried. Designs are beautiful and thoroughly up-to-date. Movements are perfect timekeepers.

ELF—10 Ligne

Smallest American Watch Made

CASES

Solid Gold
20 Year Gold Filled
Sterling Silver
Gun Metal
Open Face or Hunting

16 Designs of Unusual Beauty

Prices, $12.80 and up



THE LINE WILL INCLUDE OUR

LADY MARY

25 YEAR CASES

Thinnest O Size Hunting Made

Lever Escapement
17 Ruby Jewels
The Watch with the Second Hand
Hunting Cases Only
Plain Polished
Engine-Turned—Engraved

Prices, $32.00 and $33.10

All Prices Subject to Jewelers' Circular Key and 6 per cent. Cash Discount



CAVOUR

15 Ligne

Most Popular of Ladies' Watches

CASES

20 Year gold Filled
Sterling Silver
Nickel
Gun Metal
Open Face or Hunting
24 Designs
Every One Distinctive and Artistic

Prices, $6.40 and up

ALDEN



Showing Thin Casing



7 Jeweled Movement

DON'T LET YOUR COMPETITORS GET AHEAD OF YOU WITH

THE ALDEN—OUR FAMOUS 16 SIZE WATCH

Double Roller Lever, 7 Jewels, Pull Out Set, Breguet Hairspring, Adjusted to Temperature. Will Run on Half-Time, is Cased Very Thin.

A year's trial has proven that this watch is far superior to any other 7 jeweled lever on the market. Its record as a timekeeper is phenomenal and its position in the watch field is assured Every one you sell will make friends or you. They have done so for us.

PRICES

20 Year Gold Filled, Jointed -	$12.50
Blue Steel - - - - - -	7 00
Nickel - - - - - - -	5.80

ASK TO SEE OUR *NEWEST* WATCH

THE PUTNAM—18 SIZE

Cased Very Thin in Solid Nickel. Bright Polished.

This is a REAL WATCH with jewels and enamel dial. Pinions are hardened and given an unusually high polish, wheels are cut by machinery to absolute accuracy, every minute part is made and fitted with the greatest care and the movement is cased and tested in the case before leaving the factory. The price is remarkably low.

PUTNAM



$2.80

THE STANDISH

12 Size—in Gold Filled and Silver Cases, Jointed, is a most attractive model. *Prices, $8.50 and up.*

THE HALE

12 SIZE

is just the thing for the schoolboy. Will stand all kinds of violent usage.

PRICES

Nickel - - -	$2.90
Gun Metal Finish -	2 90
10 year Gold Filled	6.90

Cuts of the Entire Line, for Catalogue or Newspaper Use, Are Now Ready. Send for them to

The New England Watch Co.

WATERBURY :: :: CONNECTICUT

OR THE LEADING JOBBERS

PADISHAH—18 SIZE

shows many unique case designs. Nickel and Gun Metal—Snap and Screw. Prices $2.70 and up.

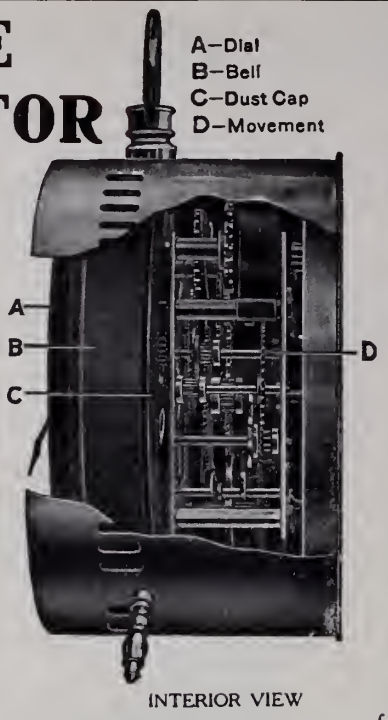
FIREFLY—8 SIZE

is in constant demand for wear with the wrist strap. Price - Nickel, $2.70.

THE ROTATOR



FRONT VIEW



INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nicke alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.
BRISTOL, CONN.



MONTROSE
Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
New York Salesroom, 37 Maiden Lane

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

HALL CLOCKS



ELLIOTT'S CELEBRATE TUBULAR CHIMES

Harris & Harrington
12 BARCLAY
NEW YORI

Sole Agents to the ... d
for
J. J. ELLIOTT & ...
LONDON

REPRODUCTION OF THE OLD
Willard Banjo Clocks



ELEGAN DESIGNS

SUPERB FINISH

MADE T LAST

The pinions ar hardened and ished and plate ar made of heavy ar brass.

Derry Manufacturing Compa
DERRY, NEW HAMPSHIRE

HALE
New England's Lates
12-size Thin Model
10-year with 20-year wearing quality $ 45
Nickel Finish . . $1.45
Gun Metal Finish . $1.45
Less 6% 30 days

Adrian J. Morc
Room 304 Godchaux Bldg., New Orlean La



The Various Functions of Good Advertising.

)ID it ever occur to the casual observer of advertising that it did a great deal re than merely to promote the publicity the thing advertised? Of course, in a ge city, where everything is at tension l each man is for himself, the advertisent is narrowed to that limited purpose, all the advertising is not done in the ge cities. All over this great land large small towns are scattered, and each has the advertising spirit and its force advertisers. They may be advertising ctly for their own publicity and profit, unconsciously, let us say, they are imving their communities, says *Fame*.

t is not particularly creditable to our ll merchant class—that is, those merits in the country towns—that they are careless in the handling of their goods they are; but their customers do not nand city methods, and the merchants ve along in a slipshod way because re is no demand that they do otherse. But let one merchant come to a n of this kind who has more enterse in his system than the old fogy rchants. They have been advertisers in r way, and have believed in it because ld them good; but they conducted their ertising pretty much as they conducted r stores, with no especial method beyond ing it before the public somehow or anher. The merchant of method comes in begins to do things better. He advers with method, and he makes his store k like his advertisements.

Customers find his stock properly dised and always up to date. They find windows attractive and they stop to k in them. They talk about them to er people, and other people go to the place because they find a sort of an piration in its newness, freshness and vity. They have been pokey before bese there was no opportunity for the dopment of any other feeling. But this ifferent and they like it, and the entering merchant finds that he is getting the g-established customers of the old merits.

The old merchants don't like it, of course, they kick and growl, but the new man s not let that disturb him. He knows business and he attends to it. Presently of the old chaps begins to open his s and look around his stock of goods. has been looking at it all his life, but er saw it before. He sees it now in compison with that of the better man and cludes that he will make a few improvents. He does, and while he is at it other rchants begin to see what they had never seen before, and they follow suit. The result is that the entire business appearance of the town changes. Windows are gay, shops are bright, the streets in front are improved, the newspapers look lively and the people themselves move up a peg or two in better clothes and better surroundings at home, better furniture, better carpets, better houses. The whole atmosphere changes for good. A visitor returning after five years of absence would hardly know the town. Has it grown so much? No. The population has only increased at a normal ratio, but the people have been stirred up to make better use of what they had about them, or could get if they exerted themselves.

And why? Simply because somebody began to advertise his business. He did that to introduce himself, and, being a stranger, he had to meet his promises. He invited the people to see him, and he didn't know them well enough to give them any old thing that happened along. He had to have an attractive store filled with attractive goods, attractively displayed. Naturally the people liked that, because there's none so careless but likes what is attractive, and they responded in a manner that encouraged the stranger to greater efforts.

When his competitors saw what he was doing self-preservation drove them to similar efforts. The result was advance all along the lines until the town itself had to get itself in more presentable shape. The people began to realize that they could not praise their town and talk about its business enterprise unless they had something to show for it as a town, and they got at it and cleaned up the streets, put them in proper condition, repaired old buildings and erected new ones, and in every way let the world know that they didn't advertise one thing and offer another to people who came after it.

It is a fact easily capable of proof that any town whose merchants are good advertisers is a better looking, better conducted town, with better things and better people than the town whose merchants are not advertisers. There is something in the spirit of advertising which makes for better things, and wherever it thrives the community reflects its thrift in a condition no less visible to the sight than to the mental, moral and material sense. *Per contra*, the town whose people are not advertisers shows it visibly as a town, and its people are known to the outside world by those unmistakable marks which are the unceasing delight of the man with the time-honored gold brick.

What Good Advertising Means.

(Extract from an address by Reed Moyer, with Weinstock, Lubin & Co., Sacramento, Cal., before the Retail Merchants' Association of Portland, Ore.)

THE important things in advertising are not the technical details of writing and printing. You can employ authors by the dozen at very small salaries. But a competent advertiser must know your business thoroughly, must know your trade, your field of business, be in sympathy with and have a full knowledge of your business ideas, and know how to merchandise goods. That is why I say that every merchant ought to know most about advertising his business. And if it is necessary for him to employ an advertising man, I think that he ought to keep in constant touch with his policy and ideas.

I speak of these facts because they do not seem to be widely recognized, except by the small number of business men who have made a great advertising success. Many merchants who are sound business men otherwise will often refer to a certain announcement as a "clever ad," when it is really a bunch of hot air.

Advertising is salesmanship, and just as you expect a salesman to be level-headed, intelligent and truthful, and able to talk about the specific selling points of your merchandise, so must an advertising man be able to talk everyday facts in a commonsense, intelligent manner. An advertising man who can talk to your customers in a convincing way, in a way to create desire for specific articles, in a way that can be backed up by the merchandise, is the kind of a man you can entrust with your advertising appropriation, providing that he also knows what to advertise and when to advertise it.

There is nothing in the world so interesting as simple facts that you want to know, truthfully told. The great orator is not the man who weaves beautiful strings of words, but the man who can state the facts in a simple, logical, authoritative manner. The junk store that has just bought out the leading milliner of Paris or that has captured the greatest shoe bargains ever known cannot begin to equal the sales or profits of a store that keeps good merchandise at the right price at the right time, and tells in a simple manner the exact facts about it.

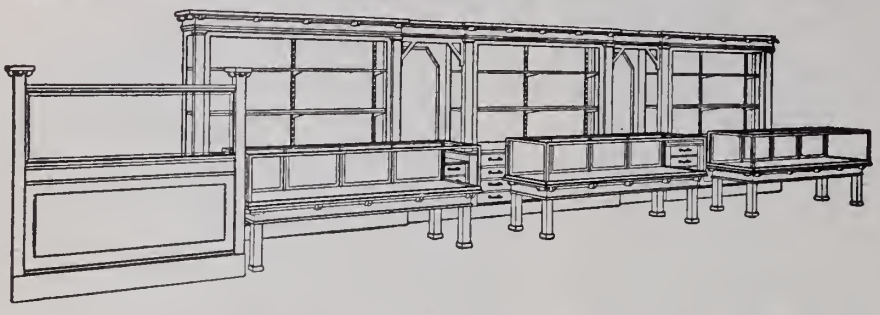
I have been remarkably impressed with the simplicity and directness of great men I have met or seen. In a merchandising way, I have been impressed with the simplicity of statement of such great advertisers as Marshall Field & Co. I feel that the next great step in the development of advertising will be in the wider use of a simple, direct statement of facts, leaving out the bombast and the divergence from facts which take place too often in advertising.

Newhouse Bros., Red Cloud, Nebr., have dissolved, E. Henry Newhouse continuing the business on his own account.

By unanimous consent of the Senate, recently, the tariff bill was amended so as to put regalia, gems, statuary and sculpture, for the use of fraternal organizations, on the free list.

ALEXANDER H. REVELL & CO.

REES, DAYTON, EASTMAN AND HAWTHORNE STREETS **CHICAGO, ILL**



Manufacturers of
High-Grade Jewelry Fixture

¶ Wall Cases, Show Cases
Tables, Tray Cases, Etc

"Let us quote you prices."

Your Check for $1.00

Will Bring by Return Mail this Month's Issue of the

Practical Advertising Service

Designed and written for sole use of Jewelers and Opticians

What They Think

LEYS, Jeweler, of Butte, Mont.: "We are well satisfied in every way with the quality of ad writing you are doing for us and cheerfully recommend your service to every jeweler."

R. G. COLVIN, Everett, Wash.: "Your service is just what we have been looking for."

This is the only monthly advertising service in existence that is written for each individual jeweler and optician. This is not a ready-made service but the work of expert advertising men whose entire time is devoted to the publicity of the Jeweler and Optician. More than 30 display ads alone in this month's issue, besides copy for locals and show cards. **Your Money Back** if you're not satisfied that the Practical Advertising Service is not the best ever offered. We are confident that you'll be pleased. Send orders to

CENTRAL BUREAU OF PUBLICITY
FIRST NAT'L BANK BLDG. JOLIET, ILLINOIS

R. & L. OIL

While different from all other oils i every respect the *BIG* difference is that never fails to do the best work all the tim It is a waste of time and money to use oi that vary in quality and cause repair jobs t be returned to be done over at your expens

Send 25 cts. to your jobber for a bottl



M Sickles & Sons, Philadelphia
Swartchild & Co., Chicago
Nordman Bros. Co., San Francisc
D. C. Percival & Co., Bostoo
Chas. May & Son, Bostc
Daniel Pratt's Son, 53 Franklin St., Bostc
Sussfeld, Lorsch & Co New York Ci
H. S. Meiskey Co., Lancaster, Pa
E. & J. Swigart, Cincinnati, Oh
Hammel, Riglander & Co., New York Ci
E. L. Deacon Jewelry Co., Denver, Col
Edwards & Sloane Jewelry Co., Kansas City, M

RANLETT & LOWELL CO.
Sole Manufacturers
Jewelers' Bldg., Boston, Mass

SAND BLASTS
AMERICAN SWISS FILES
GAS FURNACES, BLOWERS, &c.

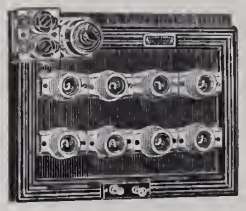


ZEUNER'S BEST JEWELERS' SAWS
JEWELERS' SUPPLIES
FILES AND TOOLS
Established 1876
E. P. Reichhelm & Co.
24 John Street
New York



Price, $20.00 Price, $12.00

Whiteley's Coloring Board



A neat, compact arrangement of various sized Lamps for giving a wide range of colors. The best Jewelry Houses have used this Board for years for stripping and coloring; it gives every satisfaction. For direct current only.

Write or Call at **WHITELEY'S**
52 JOHN STREET NEW YORK CITY

PATENTS

Procured promptly and properly in al countries. Also trade marks and designs

DAVIS & DAVIS
220 Broadway, New York and Washington, D



A New Line of Pencils, Propelling and Repelling

Silver Mounted

Wherever pencils are used, one that is permanent and always sharpened is a handy convenienc

These pencils are made for permanent use. Made with celluloid tip. Convenient size, and handsomely mounted with Sterling Silver in several designs. The lead screws out or in as desired. Refills are the well known Koh-i-noor make—the best lead there is—and can be resupplied everywhere.

A line that can be sold very extensively, owing to their usefulness and economy

Aikin-Lambert Co. 15-19 Maiden Lane, NEW YORK

No. 780, at top
Price, $10.50 per doz.



No. 780, at bottom
Price, $12.00 per do

Seasonable Advertising Arguments Used by Retail Jewelers.

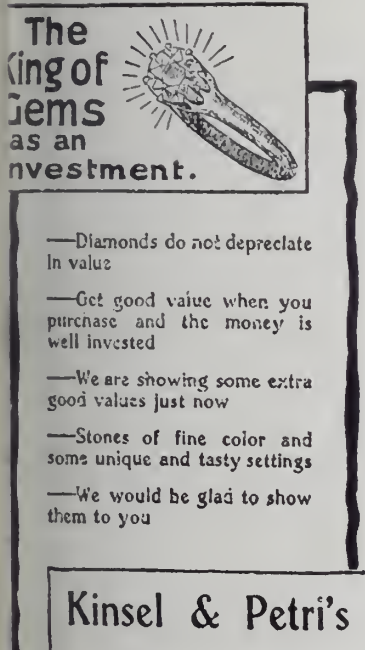
HE Newest Summer Hand Bags.—The very latest and clevcrest ideas in Sum- hand bags are here—classy shapes in he fashionable leathers and the popular les. They are the most extraordinary bag values offered in Los Angeles—) and up. Have your broken jewelry



O BLACK AND DEVOID OF CONTRAST.

red at the Geneva. Geneva Watch & al Co., Los Angeles, Cal.

ime flies" is an old adage. It's a big , though, from the time of the first to now. Bridge the chasm, and what ou? The first clock crude, the one



UPPER PANEL PUT TO GOOD USE.

-day a chronometer. Accurate clocks elegant jewelry is what you find the round at my jewelry store. My new reflects my being expert in selecting elry stock. To save money, buy from Jas. J. Graves, Springfield, Ky.

The school graduate deserves recognition according to the record made. If "good work" has been done, show your appreciation; thereby you will encourage and lead on to better work. Give something lasting. There is nothing more appreciated than a watch or nice piece of jewelry, silver toilet ware for the dressing table, gold and silver mounted umbrellas, books, etc. Our stock is the largest on the eastern shore. Come to us for suggestions. Articles bought here engraved free of charge. J. H. Sides, Chestertown, Md.

Solid Gold Jewelry for June Wedding Gifts.—As gifts to the wedding ushers and maids, and as personal gifts to the bride, there is nothing comparable to Brock & Feagans' distinctive, solid gold jewelry. It may be gem set or not, according to your preference, and to the amount you wish to expend. If the gift is for a gentleman, it may be one of these 14-karat solid gold match boxes, or cigarette cases, or cigar cutters, or pocket knives, or a 14-karat military brush and comb in case, or a full-dress vest chain, enameled and pearl set. If for a lady, one of these 14-karat gold mesh bags or purses, plain or gem set; a card case, plain or engraved and jewel set; a coin holder, a purse mirror, a vinaigrette, a chatelaine perfume pungent, a toilet set, a manicure set, a fancy stone ring with hand-wrought setting, or one of these high-grade coral necklaces at $3 to $500 a string. Or, for the bride, one of these beautiful lockets, or lavalieres, or pendants, or pendant brooches, is particularly givable. But these hints are meager as compared to the many suggestions a visit to this department will reveal. We welcome you. Brock & Feagans, Los Angeles, Cal

If you are looking for diamonds that are dazzling in brilliancy and color, flawless in make, at insured prices, "get the elevator habit." In buying diamonds from me there is not the slightest chance of being "stung," nor do you have to inquire of anyone as to their cash value, as I stand ready within the year to return 95 per cent. of the purchase price. Do you realize what this means? You could not buy Government bonds under the same guarantee. I undersell all others. Walter W. Winton, Scranton, Pa.

The Gift of All Gifts for Commencement.—Unquestionably we carry the finest selection of diamonds to be found in this locality. Each one carefully picked by an expert, each one a perfect stone from the tiniest gem to a stone of considerable size. The very ring or pin of your fancy is sure to be here at an admittedly reasonable price. Robert C. Green's Son, Pottsville, Pa.

Diamonds.—This is the season of the debutante, an occasion the memory of which every girl cherishes to the end. It is a pretty custom that inspires the father and mother at this period of a young lady's career to bestow some gift of lasting and intrinsic value upon her. No more appreciated gift than diamond ear screws or rings. Of either we carry a large line. T. McKinney, Hutchinson, Kans.

June weddings come but once a year. To some men they come never. Perhaps they squeeze the dollar too tight. Quit it. Buy a wedding ring and squeeze yourself into the affections of the one who'll become your June bride. Get it here. Our wed-



AN ADVISABLE AND HONEST METHOD OF ADVERTISING.

ding jewelry is best, but not dearest. Privett & Co., Wilson, N. C.

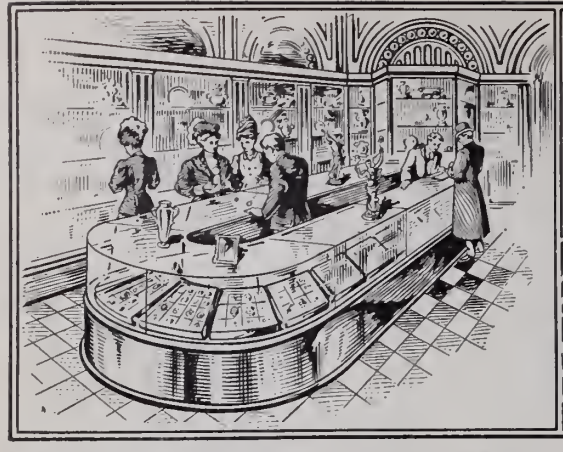
There's many a time when a few minutes out of the way may make a big difference to you. It won't be the fault of the watch if you miss your train or appointment, provided you bought it here. We have a



THE BRIDE DOESN'T SEEM TO BE IN IT.

complete line of new and reliable watches to suit every purse and we guarantee every one of them. Frank Ricard, Lawrence, Mass.

G. W. Zerbe, Tiosa, Ind., has moved to Argos, Ind.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Aggressive Salesmanship and Its Fruitful Results.

Address recently delivered by H. C. CARPENTER, Sales Manager of the South Bend Watch Co., before the Pennsylvania Retail Jewelers' Association, at Harrisburg, Pa.

THERE is a saying, "I would rather have five complaints as to my prices being too high than to have one complaint of the poor quality of my goods." So say I a thousand times.

Salesmanship simply means the selling of goods at a profit. Aggressive salesmanship means all of that and with it everlastingly keeping at it, for it's the insistent, persistent plugger that is the aggressive salesman, whether selling goods to you as a jeweler or whether the jeweler is selling goods over his own counter. Aggressive salesmanship means, furthermore, that the man selling the goods should go after the things that the other fellow is waiting for. The aggressive salesman is the reaper not the one who follows behind, not a gleaner but he who reaps.

We learn in the study of phrenology that some men have bumps on their heads known as character bumps, others of parental love, bumps indicating strong personality. Some men have bumps upon their heads which indicate, I am told, executive ability, etc., but I also believe that with the wonderful development in commercialism to-day we, some of us, may some day be blessed with a bump of that new science known as salesmanship. That we may develop our judgment or that part of the brain and that we may develop memory and develop all of, shall I say, the mental muscles, is just as probable—this developing of the brain and these mental muscles—as it is to develop any other part of the human body. One can train the body, train the brain, train the eye. The man who makes the most money to-day is he who gives attention to the development of the mental muscles and we must in this age of keen commercialism develop that part of the brain and that part of the man known as salesmanship.

Have you ever stopped to think that it is the salesman who, whether in wholesale or retail, really keeps the smoke belching out of our millions of smokestacks from coast to coast and from Canada to the Gulf? I read in your program a most interesting letter from one of your members where he said: "Success does not come by trying to undersell your competitor, but rather in upholding prices so that the highest profit can be obtained by all." That is the fundamental principle of it all. Anyone can sell goods on a concession basis. Anyone can sell goods like a slot machine—any kind, any price—but the successful salesman and the successful firm has quality goods at quality prices. This is one sure road to success in business. The man who has only price in his selling argument is not a salesman, never was and never will be. Remember this—all people are not looking for the cheapest place to buy. They want good goods, good service, good treatment. See to it that they get all of these in your store. Many sales are lost because the consumer never knows when the merchant, who has the habit of cutting prices, has struck bottom on his prices.

Do you fully realize what confidence the public put in you. Think—if you go to the bank and deposit $50 or if you go to the bank and secure $50 you insist on their receipt and they insist on one also. The same is the case in the express office and in fact for any ordinary transaction in business everywhere. They want these little transactions, if only for a few pennies some times, down in black and white, but if you stop to think people bring diamonds, watches, jewelry and all manner of precious stones, leave them with you and ask for no receipt. They simply leave it in your care with instructions to fix it, as they feel you know how, and they never think again of its safety and you never see them again until they come to see if the work has been done. They simply put their trust in you.

You have the confidence of the people, now keep it. You should advertise in order to keep the confidence of the people. It is no more than fair that you should expect the manufacturer to set the example by helping you advertise and by helping to re-establish the retail trade even more firmly in the minds and in the estimation of the consumer. Many manufacturers ask the jeweler to advertise, but he sets a very poor example himself. Even in the trade papers and in many other cases the example that he sets would, if followed by the dealer, be money thrown away.

Confidence is the basis of trade, nationally and locally. Have you ever stopp think that people never buy goods o and then take them to a department to see if you beat them. They never goods that they buy from you and them to a mail order house to see beat them. Don't they often come t to get your valuable opinion and your est judgment as to goods they have chased from a department store or a mail order house. Right here I the advisability of setting a price or ing judgment on goods purchased where. In some States local ass ci have decided to appraise goods or judgment upon them only after the sumer has been willing to pay at le per cent. of the value of the good such information. Now conti u in your locality or community so tha confidence they have in you will grow would not buy goods from a salesm from a house that you could not rely and the people will not buy of you they can rely upon you.

Now, getting back to salesmanship, thing that mother earth produces and through the various steps of evolu n go through the evolution of comm ism, and be the topic of the sale eit er mineral, vegetable, or labor a salesma ures somewhat in the transaction. I b that a salesman is justified in doin best and in using all of the means power to effect a sale. I believe i gressive salesmanship, in one who go ter the things the other fellow is w for.

Victory comes to him who is tactful has a knowledge of human nature, w courteous, who has that jewel pat The salesman of to-day is a man should command as much respect ambassador and who I believe does as much, if not more, respect than t erage politician. To be an apt sal he must possess good sense, a reas amount of humor and should be of character, strong in his argumen must be honest and he must develo suasive powers. I have heard it sa all men are as different in these re as they are in size or stature. Me of so many different types that n knows where each class begins or No person seems to be a duplicate other. As Howe, the editor of the son *Globe*, said, there were two times a man did not seem to know himself time was before he was married an other time afterwards.

Salesmanship and imagination go h

Storekeeping Department.

d, and the salesman, after he has confi- ce in himself, confidence in his goods a with a fertile imagination that will not ll him astray is on the right track to cess. A person representing things to self with such exactness of reality ces to believe all of the things that he rly at first only imagined.

n riding through your beautiful city afternoon with the jewelers and in hands of the Reception Committee we ed along the banks of your beautiful r, where rest the ashes of that good old , John Harris, the founder of Har- urg, and I thought as I passed his last ng place upon the shady banks of your utiful stream that Harrisburg was built imagination. Harrisburg came into tence as it did and where it did because the most fertile imagination of this d old man, John Harris, who, when s rambles years and years ago could from the beautiful stream and land- e where a beautiful city could be built. imagined that he could see just such a perhaps as you have been instrument- building. I believe that he imagined he could see these many grand bridges span the river now, one of them the st stone bridge in the world. I be- he could see the busy streets, the busi- houses, and he could see the sky black- with the smoke from your busy fac- s, and I believe that years and years when he began the founding of your that he could imagine happy homes happy children playing in the streets color and health in their faces and ns flying from their hair.

ay this was imagination, and if John is were living to-day, while you may e that it would surprise him much to e your wonderful growth and develop- I believe that he had imagined all is as he lay on the bank of your river no shelter over him on the first night he slept beneath the stars. I believe you can develop this imagination and ieve that with it you can have better s and you can have more tasty and ctive windows, and here, let me say, window of the jewelry store is the t salesman. I believe that many of can, and that many of you do, when from your business have presenti- s, have imaginings and have ideas to you that really result in some he best things about your business. this before you and if you can exe- and if you will execute some of these wonderful things that come to you is form of imagination you will have r stores, better business, and will de- faster than if you give no thought to matter whatsoever.

agination, gentlemen, gave us the first engine. You may call it discovery, tell you that before the great ocean ls came, before the great locomotives -day came, before the telephone and raph, and especially would I mention vireless telegraph, I say, before these s were possible imagination went on e

(To be continued.)

Summer Time Schemes for Enlivening Business.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY.)

(Continued from issue of June 23.)

DISPLAYS illustrating the various stages of manufacture of different articles—for instance, the raw material used in making a watch, then the gold, steel, glass, etc., in a finished state and finally all parts assembled in the complete product—would prove most interesting and, if careful arrangement of details is shown, would be an excellent drawing card. The same idea can be used for many articles which you sell.

No big expenditure of money is needed for any of these little plans and no harm can come from experimenting with them. They require quite some brain work, a knowledge of one's business and, above all, sticking qualities. These requirements make fortunes for people who exercise their talents and in the same field where others who merely drift along can barely exist.

If a merchant's business permits him to spend on a more liberal scale some more elaborate ideas can be tried. A series of duplicates of the jewelry of famous actresses might be made up of "paste" and would be interesting; also some of the ornaments of noted society dames could be reproduced and other notable pieces of jewelry imitated.

There is only one way to bring in new business and that is to place your wares prominently where they can be seen to advantage and still attract new customers. Do something different from the other fellows and you'll win out.

Then again, the Summer time offers an excellent season for clearance sales. No matter how cautious you are in selecting your stock one always accumulates a certain quantity of slow-selling goods which one is glad to dispose of at a discount. Why not shove these out at a low price at the time of year when it will least affect your regular trade. One might announce in the window that one had arranged an extraordinary collection of odds and ends and that as the room would be needed in the Fall for new goods they must be disposed of and that prices had been marked down.

Another way to sell slowly-moving stock is to select certain pieces and mark a price on them and reduce this daily, 25c., 10c. or 5c., until disposed of. People will glance at your window each day and watch with interest to see what price is finally realized. In a retail establishment patience is a necessity and good humor is a valuable aid to every salesman. The Summer time will give ample opportunity for cultivation of both these qualities, and they can be acquired if one desires earnestly to do so. Many a man's success is marred by an ugly disposition.

Use every legitimate effort to reach the good trade; the kind that earn and spend money. It is reasonable to suppose that intelligent persistence in trade seeking will bring satisfactory results.

Don't let your business go to sleep in the Summer time, simply because it has become a general custom. There is always "something doing" if you will only try for it. Learn from the experience of others who have been more successful than yourself and be a step beyond and above where your own unaided efforts would land you.

A well-known physician being consulted by a nervous patient was asked if certain simple household remedies might not be tried. "Centainly," he answered, "they cannot do any harm and might possibly do some good." So it is in business. Simple experiments in advertising may be productive of good profits. Opportunities will be found if sought for and thought about, and can frequently be profitably developed.

Consult your clerks—they also have ideas and will appreciate a chance to discuss their views on store advertising. They can also give you their opinions as to what merchandise will prove most saleable as they come in daily contact with many customers and know their wants. Wonderful results have been brought about by concerted intelligent work.

Tell your clerks you want to bring your Summer sales up above the average and invite them to suggest schemes for store betterment. It would not be a bad idea to say to them: "Last year my total sales in May, June, July and August were so much. Now, this year I want to do more. A certain percentage of my profits, if there is an increase, will be divided among you. Now, let's all work for more business and more pay." This plan brings better results than paying individual commissions as it avoids scrambling for bog customers and means "one for all and all for one."

Firmly resolve that the "good old Summer time" must yield a big harvest of new business. Plan and work accordingly. Encourage intelligent co-operation of your assistants and the result will be a surprisingly satisfactory one.

[THE END.]

A New Burglar Alarm.

A NEW and simple kind of burglar alarm has been invented by a Dresden engineer, according to a report from Deputy Consul-General Bywater. He says it has been thoroughly tested by the police authorities of Dresden and Berlin, and the most experienced criminal experts were unable to find flaws in the apparatus or to enter protected premises without starting the alarm.

The appliance is extremely simple, consisting of a curtain or portiere wire with fine conductors. At certain places on the curtain are affixed small metal knobs which are connected with the wire conductors. The curtain is then drawn across the window or door, or around the safe, and the slightest disturbance of this position immediately breaks the circuit, as the metal knobs are thrown out of contact with each other. Should the burglar notice the wires and cut one or several thereof the breaking of the circuit would start the alarm. Any other attempt to destroy the protecting curtain would also be noticed. Any curtain, unless made of fireproof material, would also act as a fire alarm.

The store of Arthur B. Chapin, Worcester, Mass., was recently destroyed by fire.

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JEWEL BOXES and FERN DISHES

in Solid Brass, Plain Polished and Engraved. In design and finish for the *exclusive jeweler.*

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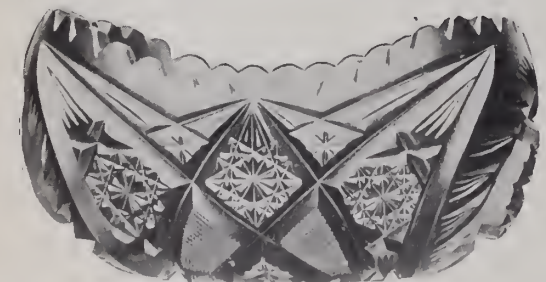
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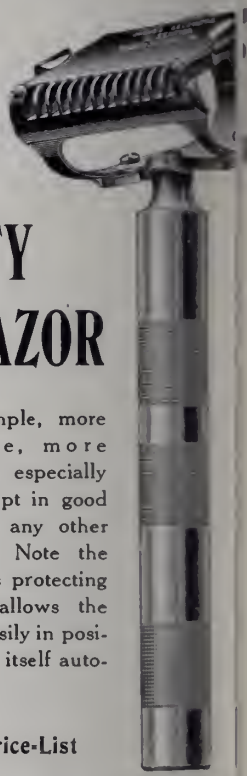
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SAFETY RAZOR

MORE simple, more durable, more shapely and especially more easily kept in good condition than any other safety razor. Note the flexibility of its protecting comb, which allows the blade to fall easily in position and adjust itself automatically.

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THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

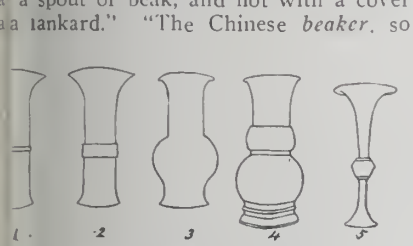
By Clement W. Coumbe.

(*Continued from issue of June* 16, 1909.)

BEACON, or *cresset*. The fire beacon is n used in heraldry commemorating the e when such were found on every Brit- hill near the coast to signal the ap- ach of an invading enemy. "It is rep- ented as an iron box containing fire on t top of a high pole, or tripod, to which affixed a ladder."—Milbourne. (See *set* and *blazon*.)

BEAD. A moulding ornamentation of ll round beads or berries. Same as *agal* (to which refer). This form of ilding decoration has also been known *paternosters*.

BEAKER. "Is a vessel having a handle a spout or beak, and not with a cover a tankard." "The Chinese *beaker*, so



CHINESE BEAKER SHAPES.

ed, has no resemblance in shape to the e, being without beak or handle."— yat. Jacquemart calls the Chinese *ers* "trumpet-shaped vases."

uctioneer's terms for same: 1. "Beaker h convex central band)." 2. "Beaker



ER BEAKER, DUTCH REPOUSSÉ, XVII. CENTURY.

le flat central band)." 3. "Beaker vase oviform body." 4. "Beaker-shaped (convex band above the center, globu- base on spreading cylindrical stand)." 4 is really a beaker top joined to a vase base—a process of matching and joining of parts of vases in which the Chinese are great experts. 5. "Narrow beaker (with trumpet mouth and bulbous center)." "This shape generally occurs in céladon or other *whole-colored* descriptions. The pieces are often decorated with impressed ornamentation."—Gulland.

The English beaker is sometimes defined as "a drinking cup of large capacity, having no foot."

"BEARING, in heraldry, signifies any single *charge*" (to which refer) "of a coat-of-arms; but if used in the plural the word is understood to describe the whole coat armorial."—Clark.

BEAR JUGS. "During the close of the XVII. century and throughout the XVIII. century a jug in the shape of a bear with a movable head, constituting a cup, was in common use in the taverns and ale houses in England. Some were in yellowish and reddish-brown stone ware and were made at Nottingham. The black and white ones may be attributed to Chesterfield (Derbyshire) and Staffordshire. The brown ones were generally smooth, but were frequently coated with rough scraps of clay."—Jervis.

BEARD. "An attribute of the prophets, apostles and evangelists (with the exception of St. John), fathers of the church, and hermits. The long *beard* is also worn by two female saints, viz., Paula Barbata in the IV. century, who, in order to escape the addresses of a youth, obtained a *beard* by means of prayer, and St. Galla, at Rome, who procured one by the same method in order to avoid a second marriage. In ancient art the *beard* is an appendage of Jupiter, Serapis, Neptune, of the full-grown Heracles, the aged Aesculapius, the double-headed Janus, Triptolemus, etc. The Asiatic Bacchus was also *bearded*, and therefore the Romans call him *Bacchus Barbatus*, in contradistinction to the youthful god of their own country and of Greece. His companions, the Fauns (satyrs), and Silenus are generally *bearded* and even bristly."—Fairholt.

"BEAR'S CLAW." The *acanthus* (to which refer) of decorative art is sometimes called bear's claw in England.

BEAUMONT. The best landscape painter at the Chelsea works.

BEAU SEANT, or *beauseant*. "The banner of the Knights Templar in the XIII. century. It was an oblong flag, black above



BEAUSEANT.

and white beneath."—Clark.

BEAUVAIS, Grès de. Another term for "blue-pots of Savignies." (See *Savignies*.)

BEAVER, or *visor*, "is that portion of the



BEAVER, OR VISOR, DOWN. BEAVER, OR VISOR, UP.

helmet which defends the sight, and opens in the front of the helmet."—Clark.

BECERIL. A famous Spanish goldsmith.

BECKER, Paul. One of those who stole Ringler's (to whom refer) papers. He carried the porcelain formula secrets around from place to place until he came to Hoxter, where he produced some good porcelain. The Duke of Brunswick gave him a pension for life to stop manufacturing, and he retired to Brunswick. This kiln is said to have had only one firing.

BECK IRON. "A T-shaped anvil, or stake, used in gold and silver hammer work. The arms of the T are long; one is round, slender and tapering, the other has a flat under surface."—Wilson.

BECTO. Son of Francisco. Worked on the altar of the baptistery of Florence (1286).

BEDDOES. A ceramic artist at Swansea



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rks. Noted for his heraldic painting, etc.

BEES. An attribute, in Christian symbol-, of St. Ambrose. "*Bees*, in heraldry, resent industry."—Clark.

BEEK, Willem van (1764). A Delft pot- at "The Two Savages" factory. Work important. Signed "WVB."

BELLARMIN. Big-bellied jugs having long- rded faces as necks. Known also as y-beards." They are so called from rdinal Bellarmin, a much-detested char- er of his day whose effigy was often im- ssed in this ware. He died 1621.

See also *bartman*.

BELL. In Christian symbolism the bell ves exorcism of evil spirits.

BELLEEK. Thin porcelain which "takes name from a town in County Ferma- h, Ireland, where it has been made for mber of years to great perfection. It is ed for its great thinness, light weight, its beautiful, iridescent or pearly glaze, usly tinted."—Barber. "These thin s are usually made by the *casting* ess."

BELLEVILLE (France). A hard paste fac- was established here in 1790 by Jacob t, a celebrated modeler. Mark, "J P," two dots below, in blue, in the moist

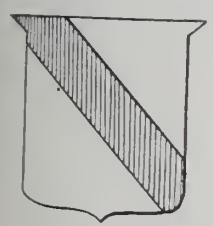
BELLEVUE (France), near Toul "One ed Lefrançois set up this manufactory 758; he sold it, May 1, 1771, to Charles l ard and François Boyer."—Jacquemart. y employed Cyfflé and other skilful sts. By 1806 Boyer, then sole proprie- t was succeeded by Georges Aubry, who nlernized it. His grandfather continued ntil recently. Cyfflé created fine statu- s here in both pipeclay and biscuit celain.

BELL, Samuel. "A Staffordshire potter whom a patent was granted in 1729 for a w method of making a red marble stone to imitate ruby."—Jervis.

BELLI, Valerio. Died 1546. Gem worker Vicenza, surnamed "Il Vincentius."

BELLOWS. An attribute, in Christian sym- sm, of St. Genevieve.

BEND. "One of the honorable *ordinaries*. heraldry it is formed by two diagonal lines drawn from the *dexter chief* to the



BEND.

ter base, and contains the third part. *charged*" (see *charged*) "and *uncharged* fifth of the field."—Clark.

he term *bend* used by itself always im- the *bend dexter;* when *sinister* is in- ed it must be thus stated.

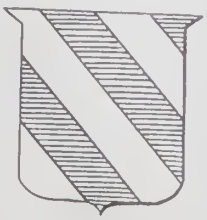
BENDIGO (New South Wales). A pottery w started here by a Scotch potter named G Guthrie in 1858. Chief productions: Pots (Rockingham), acid-proof stone w and architectural terra-cottas.

BEND SINISTER "is the same ordinary as *bend*, but drawn from the sinister chief e dexter base."—Clark.

BENDLET "is one of the first of the diminu- tives of the *bend*, and is in size half the breadth of a *bend*."—Clark.

BEND-WISE, in heraldry, means displayed diagonally as a *bend* (to which refer).

BENDY, in heraldry, "is when a *field* or *charge* is divided *bend-wise* into four, six,



BENDY OF SIX

cight, ten or more equal parts diagonally." —Clark.

BENEDETTI, Matteo dei. Gem worker of Bologna (1523).

BENEDETTO, Maestro. A distinguished painter of majolica at Siena (Italy).

BENGRAF. A Hochst potter who was engaged to start a porcelain factory (1750) at Fürstenburg (Germany) by the Duke of Brunswick. He died almost immediately after the factory commenced work.

BENGRATH, Oppal. Director of the Meissen porcelain works from 1814 to 1833.

BÉNITIER (Fr.). "A small vessel (the lip of which is generally in the form of a shell) for holding holy water. It is often made of enameled pottery."—Marryat.

BENNETTS. Edwin, James and William, Derbyshire potters, who ran a pottery early in the last century at East Liverpool, O., where they produced Rockingham and yellow ware. In 1844 they moved their pottery to Pittsburg. In 1846 Edwin started a pottery at Baltimore, making Rockingham, yellow ware, majolica and stone ware, followed later by eggshell china and Parian in 1884.

BENNETT, John. A ceramic decorator from Doulton's Lambeth pottery; came to New York in 1876. Started decorating Doulton biscuit, but closed his New York studio 1882.

BENNOU. An Egyptian "mythical bird resembling the phoenix, which sprang from its own ashes, and was made the emblem of the resurrection. It symbolized the return of Osiris to the light, and was therefore consecrated to that god."—Mollett.

BENSON, Thomas. A patent was granted to him in 1726 for a new method of grinding flint stone. His process consisted of grinding the flint under water, thus doing away with the deathly work in the flint dust impregnated air of the former method. Astbury started to use the system at the Ivy House, near Hanley.

BENTEN. The Japanese goddess Benzaiten is often so called. (See *Benzaiten*.)

BENTLEY, Thomas. In 1766 this highly cultured Liverpool merchant went into partnership with Josiah Wedgwood to exploit the sale of the art products made by the latter. He started a show room in London, where his commercial genius combined with his love for fine ceramics brought him a splendid connection and very profitable business. The commercial success of the Wedgwood art products were, no doubt, due to his enthusiastic work. It is declared by some that a number of Wedgwood's fine pieces were the outcome of his own work, for he had considerable talent and artistic ability. He died in 1780.

BENTLEY, Thomas. A partner of Josiah Wedgwood when the "Etruria" works were started.

BENZAITEN, called also *Benten* and *Benzai-ten-njo*. The Japanese goddess *Benzaiten* has been termed the "Madonna of Japan." She is numbered with the "Seven Gods of Good Fortune" (the national household gods). She is "the tutelary saint of women, generally shown discoursing sweet music upon a *biwa*."—Bowes. Often on pottery she is depicted as the goddess of love, richly dressed, attended by 15 boys, her children.

BERBERINI VASE. (See Portland vase.)

BERETTINO. (See *a berrettino*.)

BERENVELT, Samuel van (1648). A Delft potter, but not native. Said to be founder of "De Dubbelde Schenk Kan" (The Double Jug) pottery. No pieces extant proven as his product.

BERG, Cornelis de (1730). A Delft potter at "De Ster" (The Star) pottery. Under his superintendence a high state of efficiency is recognizable in the pieces emanating from this factory, its blue ware being considered among the best Delft ever produced. It is in Oriental style, but with highly talented originality displayed in the decoration. The noted potter Aalmis worked here. Marks vary from a star in outline to a star in solid color, or "C B" and numerals.

BERG Justus de (1730). A Delft potter, whose pieces emanating from and whose initials accompany "De Ster" (The Star), were of high quality.

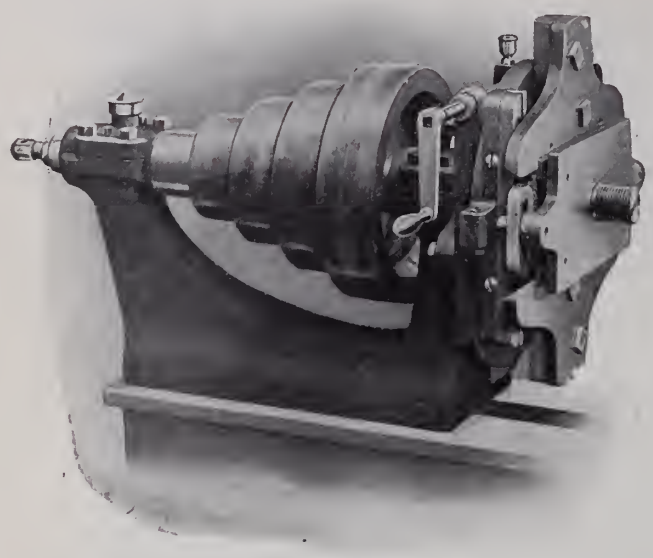
BERGERAC (France). A faience factory was in operation here up to 1791 at least. Pieces unknown.

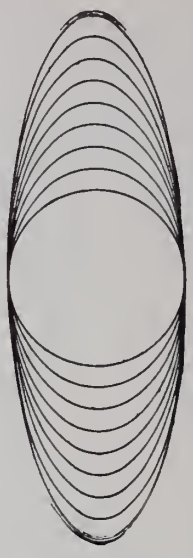
BERGH, Paulus van der (1759). A Delft potter. His work was signed "PVB" with "De Blompot" factory's name. This is all that is known about him.

BERGHEM, Louis de. Discovered diamond grinding of facets by diamond dust, 1475.

(To be continued.)

Novelties of any kind are acceptable to the retail jeweler if he can obtain something that is unique and useful. A collection of such articles may be seen at the salesrooms of Theodore Schisgall, 116 Chambers St., New York, where a carefullly selected display of cuckoo clocks is on exhibition. Among these is a clock fitted with a tiny automobile in place of the cuckoo. As the hour strikes, the automobile dashes out from one door of a miniature garage at the top of the clock and into another, reappearing as many times as the clock strikes. In the auto are two figures. The honk! honk! of the automobile horn is most realistic and at once attracts attention. The clock strikes every half hour, and each time the automobile appears. Other novelties seen at the same salesroom include an airship alarm clock. The clock is of the ordinary appearance, but in place of the bell is a cigar-shaped airship, with rudder and other accessories all complete. Within this miniature airship is the alarm. Another alarm clock has a balloon-shaped dome in place of the ordinary bell.





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WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2293.—**Melting of Gold d Silver Sweeps**—*How can I melt my ngs and sweeps and thereby save the d and silver contained therein? I want know how to treat small quantities from repair bench.* *M. O. G.*

ANSWER:—Sweeps and filings from the pair bench can be treated in small quanes, and the gold retained may be used rings or other articles. The mixing the filings cannot be prevented very ll, and they will contain gold, silver, tin l brass, to separate which several proses are necessary. If there be any iron gs in the mass they should be drawn with a magnet. If there is any organic tter mixed with the sweeps this should burned off in an iron pan, but clean gs should not be mixed with floor eps and should be melted separately. x the filings, or burned sweeps, with ash, in about equal proportions, then in a crucible, filling about half full. u may use for heating, and melting the tal, a round sheet iron drum stove, conning coke, unless you have a better argement. When the coke begins to get remove a few pieces from the middle the crucible can be placed therein. The e should not be too coarse, but should close together. On top of the crucible ce a piece of flat charcoal. In from 10 20 minutes the metal will be melted, l ready to pour out into an ingot. When ceases to boil up and appears as a clear id more coke should be added to the to prepare for further heating. The tal is cooled, the foreign substance hamred off, and the metal placed again in crucible, covered with some powdered ax, and again placed in the coke fire. In or 15 minutes the metal will be melted; n remove the charcoal covering and ow into the crucible some pure saltr, but not too much, or it will boil r with the molten metal. It is best throw in a little at a time, wrapped up in per; then add a little more when the tal has quieted; finally put in another all quantity of borax, cover with the rcoal and let remain from five to 10 nutes. The charcoal cover must not be d when the saltpeter is added, but when borax is put in. After from five to minutes the charcoal is lifted off, when metal will appear like stars and flowers the surface. Then is the proper time remove the crucible from the fire and cool. When the cooled crucible is afterrds broken up a button of pure gold and er will be found, all other metals having n consumed by the saltpeter. The but- is again melted in a piece of hollowed out charcoal and poured into a flat crucible, when it is ready for rolling. As this is an alloy of gold and silver it is suitable for alloying karat gold, and as it often contains enough silver it is only necessary to add the copper required for the alloy wanted. The crucibles to be used should be large enough so that they need be only half filled with the filings and borax. If the gold and silver filings can be kept separate and clean then the melting can be done rapidly and the results are gold or silver in their original fineness. If a gas oven is used the operations will be very simple and clean.

QUESTION No. 2294.—**Cleaning of Gold and Silverware.**—*When making sales over the counter purchasers often question me about cleaning gold and silver articles, i.e., how to proceed and keep them bright. It will please me if you would publish the information in your workshop notes.* *C. G.*

ANSWER:—Gold jewelry may be cleaned by making strong soapsuds out of good white soap, water and a few drops of ammonia. Do not use any of the perfumed soaps, as they often contain sulphur, which causes the jewelry to tarnish. White Windsor cocoanut oil or Ivory soap are all good for the purpose. Place the pieces to be cleaned in the hollow of the hand and brush them clean with the soap suds, taking care to reach all corners and crevices; then rinse off in clean water and dip into alcohol, which will remove the grease which may adhere from the soap. The jewelry is now dried in sawdust, then brushed over lightly. Remove what sawdust remains. If there is no sawdust dry with linen. Jewelry can be treated this way, excepting that which contains settings, medallions or hair ornaments, and it is advisable to have a jeweler clean these. Chains which are used for watches, medallions, or other purposes, should be washed in the above manner two or three times a month, in order to remove the dust which gathers in the links. This dust is very detrimental to any chain, as it will act on the links like emery and grind the links so they become thin and elongated. If the pieces are much oxidized or are discolored by the atmosphere, sulphur or gas, which is often the case with silver, then it will require something stronger than the above washing off. Rubbing will be required to remove the coloring, as washing with soap suds will only remove the dust and dirt. For the cleaning of silver we can use besides the numerous prepared powders for this purpose, one of the most simple things which nearly every housewife is familiar with, precipitated chalk and ammonia. Put some of the chalk in a saucer, pour over some ammonia and prepare a thin paste. With a soft brush rub on some of the chalk, brush over carefully to remove all the discoloration, using plenty of the paste. On large surfaces or trays the brush should be used only in one direction as a circular motion would cause scratches. After the pieces are brushed over let the paste remain on until dried, then brush off with another brush, removing all traces of the paste. The piece should then appear like new. To prevent oxidizing or discoloring of silverware wash the pieces off with the soap suds and ammonia once a week, then give a light rubbing with a soft chamois cloth or soft linen. There are many cleansing preparations offered in the stores for cleaning silverware, but many of them contain fine ground glass, which will wear off the silver and cause scratches. Only preparations of reputable manufacturers should be used.

QUESTION No. 2295.—**To Regulate 400-Day Clock.**—*Can you suggest some method by which I can regulate a 400-day clock? I have replaced the broken pendulum spring with the weakest of its kind, but the clock still gains one hour in 24 hours.*

ANSWER:—If you cannot obtain a weaker pendulum spring, the pendulum let down as low as the base of the clock will do, and the regulating posts may be moved to their extreme points, that you may reduce the strength of the pendulum spring. Place the spring on a piece of flat wood the same size as the spring, and lop it off equally with an emery stick the whole length of the spring. Several strokes with the emery stick lengthwise will suffice to obtain the desirable difference in the timing.

QUESTION No. 2296.—**Re-silvering Barometer Dial.**—*We have several barometer dials which we want to re-silver. How must we proceed to do this?* *R. & B.*

ANSWER:—The *English Mechanic* gives the following information for re-silvering barometer dials: Dissolve 3¾ ounces of silver in double the quantity of nitric acid. Next dissolve two pounds of cyanide of potash in 2¾ gallons of water. Filter and mix the two solutions. Then add 6¾ ounces of whitening and put the fluid in green bottles. Shake the bottle and pour the fluid into the bath. The article, after being silvered, is polished with chalk powder. Clean off all dirt first by making pulverized tartar into paste with water. Then, with a bristle brush, rub some of the paste on the plate. When dirt is removed wash the dial with clean water and dry by gently patting with cloth. Finally expose for a few minutes to a gentle heat.

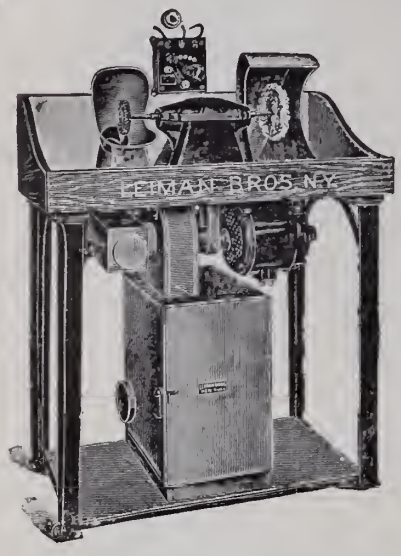
Soft metals, such as britannia or pewter, should not be cleaned for electroplating in the same potash kettle used for cleaning brass or copper goods. Tin and lead are dissolved by caustic alkalics, and when brass or copper is immersed in the solution a film of these metals is deposited upon the surface. Separate kettles must be used for both kinds of work. Much work is spoiled in this manner, and deposits will not adhere to brass or copper when the film of tin or lead has coated the work. Even when very slight it is dangerous.—*Ex.*

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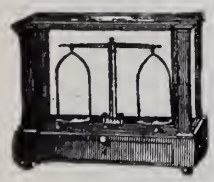
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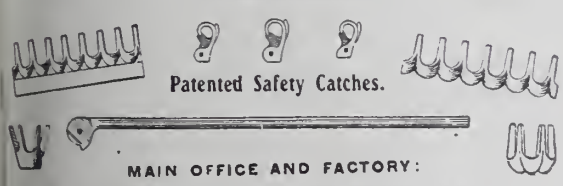
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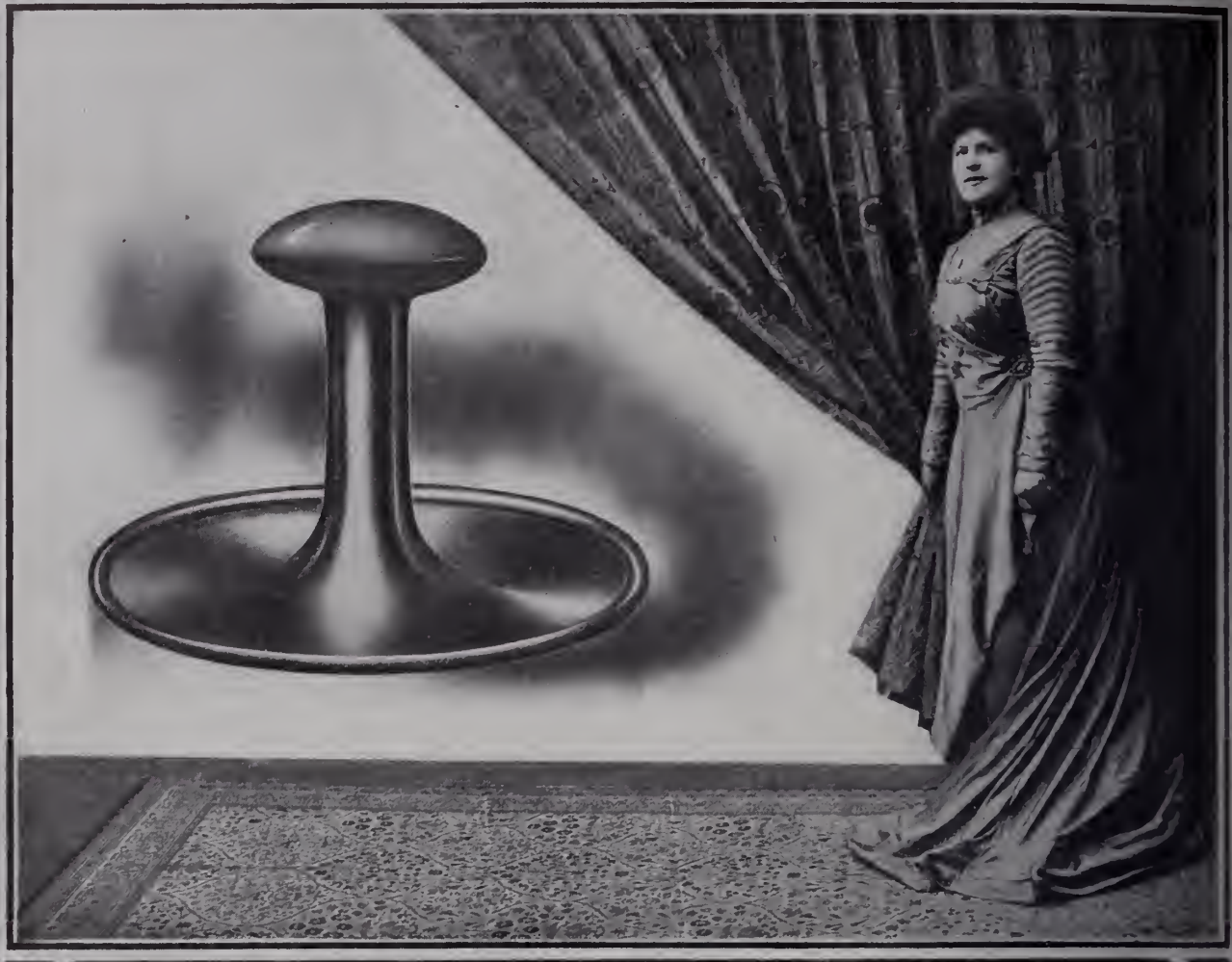


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THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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41st Year. WEDNESDAY, JULY 7, 1909. Vol. LVIII., No. 23.



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(*See Text on Page* 49.)

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Pick up the dollars, and have perfectly satisfied customers by selling our Wedding Rings—the best rings made.



J.R. WOOD & SONS

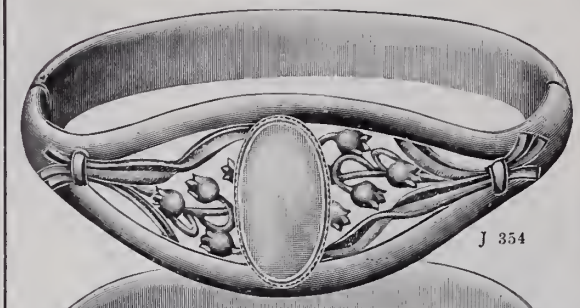
WEDDING RING MAKERS

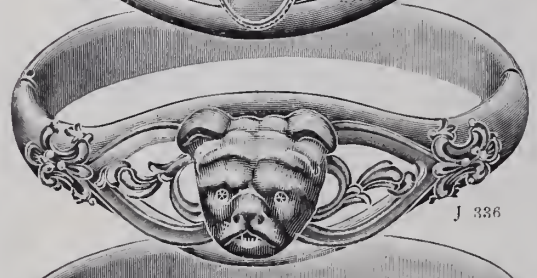
Maiden Lane, Corner of 170 Broadway

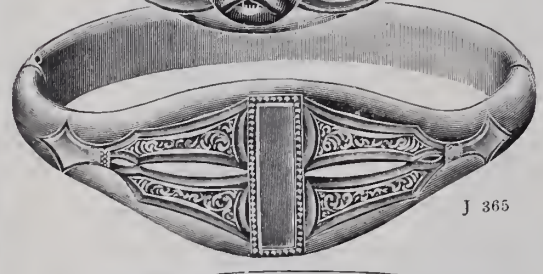
NEW YORK

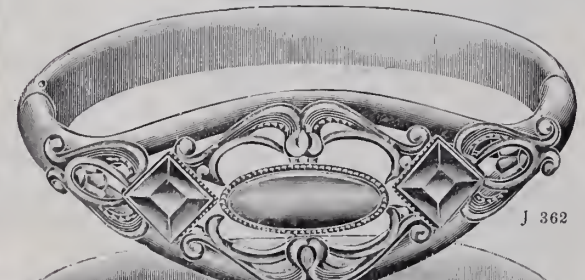
S. O. BIGNEY & CO.

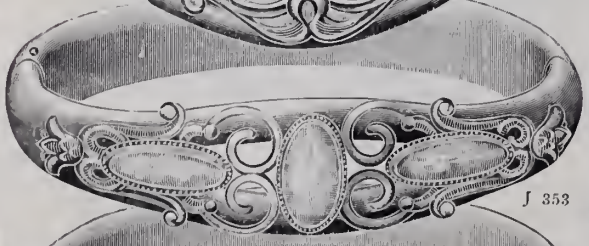
Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains

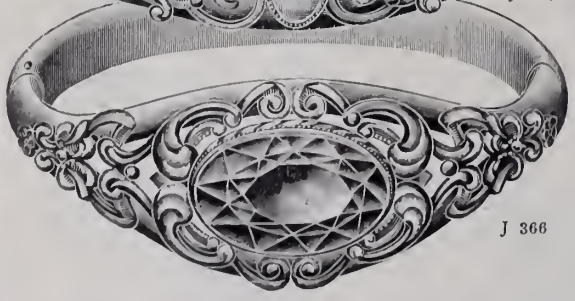

J 354


J 336

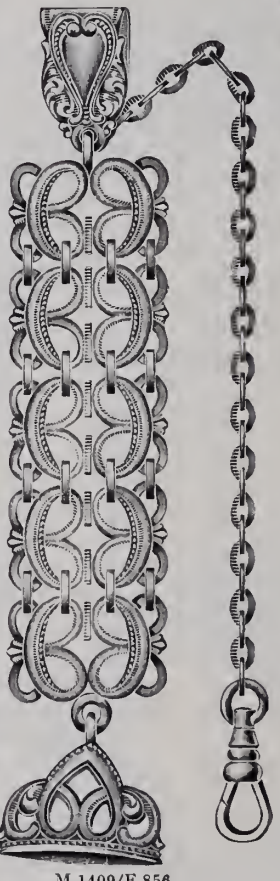

J 365


J 362


J 353


J 366


L 483


M 1409/F 856




M 1261/F 851

We Originate

Since we originated the spread top bracelet, about two years ago, we have had an enormous run on them. Of course there are a number of imitators. Ask for the original article.

OFFICE AND FACTORY
Attleboro, Mass.

We sell the Wholesale Trade only

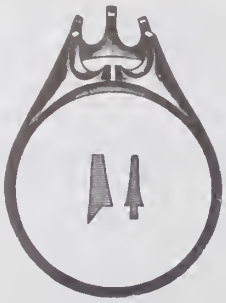
NEW YORK OFFICE
3 Maiden Lane



elcher ring as received with badly worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond ngs in one day for new claws and settings, you will not think us xtravagant for using a full page in THE JEWELERS' CIRCULAR to xploit this feature of our business, but will wonder if you are getting our share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50 $5 for new claws or settings on their rings, but would not buy new ıountings for $5 to $25.

It is worth while to familiarize yourself and your employees with ıis work, as it is one of the important little things that help to make our business profitable.

WENDELL & COMPANY

ıe firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

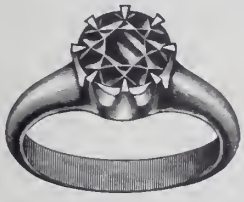
John Street
New York

TWO WONDERFUL SHOPS

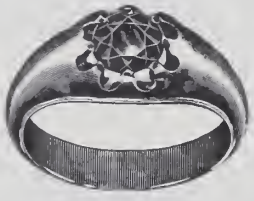
256 Madison Street
Chicago



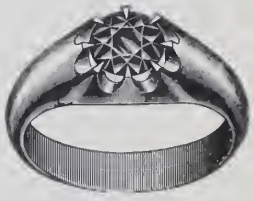
y ring as received with worn aws. Stone cannot be reset, as uld be too low to look well and point would come below the circle of ring.
e cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

CAN PUT NEW CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS GOOD AS NEW.

RETIP CLAWS AND MAKE NEW SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

rrying no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each rkman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds ing exchanged while in our possession.



THE

Chas. M. Robbins Co.

ATTLEBORO, MASSACHUSETTS

NEW YORK OFFICE:
17 Maiden Lane, Room 1201

CHICAGO OFFICE:
103 State Street

CAMEO LOCKETS

Our newest and most popular seller is our beautiful cameo pendant locket; must be seen to be appreciated.

We use only the choicest stone cameos.

Our workmanship and finish are absolutely beyond criticism.

In addition to the above, our general locket line is most complete.

We make 10 different sizes in plain lockets besides a large variety of fancy lockets. Also a fine assortment of hand-engraved lockets in English finish.



CATALOGUE FOR 1909

Do not arrange for your catalogue this year until you have heard our plan

A 10-Karat Line that is 10-Karat

Look for



This Trade-Mark

The Keller Jewelry Mfg. Co.

64 Nassau Street - - - New York

Factory, 251 N. J. R. R. Ave., Newark, N. J.

The

DUEBER-HAMPDEN

Watch Works

CANTON, O.

NCREASE YOUR BUSINESS BY USING OUR CATALOGS

THE FACT THAT HUNDREDS OF RETAIL JEWELERS HAVE SUCCESSFULLY USED OUR CATALOGS SHOULD INFLUENCE YOU TO PLACE YOUR ORDER WITH US



STORE OF J. SELINGER, WASHINGTON, D. C.

Samples and Particulars Sent Gratis Upon Request

WASHINGTON, D. C.,
June 4, 1909.

THE ARNSTINE BROS. CO.,
Cleveland, O.

Gentlemen:—The 12,000 Catalogs and Circulars you made for us last Fall were the greatest advertising we ever had, and inclose you duplicate of order for this Fall. The goods in the Catalogs and Circulars you furnished are of best quality and up-to-date.

Yours truly,
J. SELINGER.

The Catalogs sent out by this firm in 1908 were made by The Arnstine Bros. Company

/hat We Have Done For These Firms We Can Do For You

SALISBURY, Md., Feb. 9, 1909.

HE ARNSTINE BROS. CO.,
Cleveland, O.

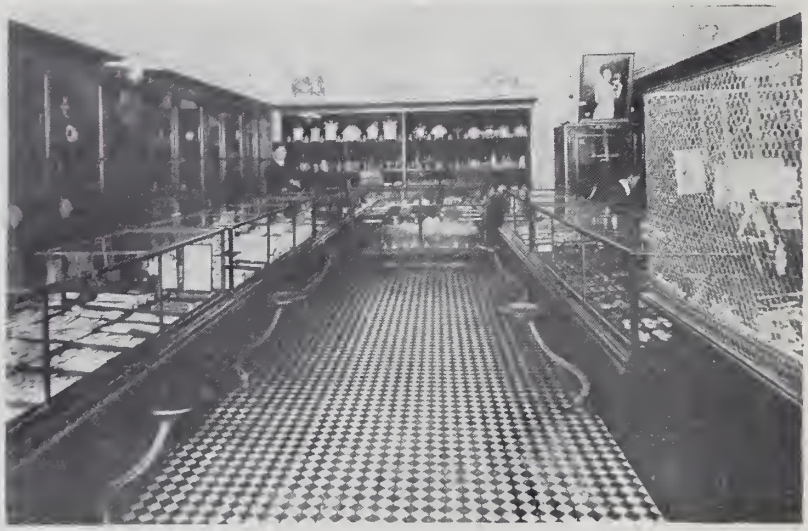
Gentlemen:—Replying to your inquiry as to the Cat-gs I used last year, I must say it is my honest opinion at the Catalogs brought a goodly number in my store ho never would have come otherwise.

Besides received orders by mail. My sales for Dec., 8, were better than any previous year, while most of ie merchants here claim a falling off in sales.

Wishing you continued success, I am,

Yours very truly,
G. M. FISHER

ie Catalogs sent out by this firm in 1908 were made by The Arnstine Bros. Company



STORE OF G. M. FISHER, SALISBURY, MD.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

writing us please mention this issue "The Jewelers' Circular-Weekly"

FROM THE MINERS AND CUTTERS

OF

HIMALAYA

MINING COMPANY

PRODUCTS

DIRECT TO YOU

Our factory has just completed a fine assortment of

AUSTRALIAN SAPPHIRES
AQUAMARINES
AMETHYSTS
TOPAZES
GARNETS

In all sizes, qualities and shapes, at prices that will merit your attention

15-17-19 Maiden Lane NEW YORK

London Paris Oberstein Boston Providence

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

WIDER SCOPE FOR NOVELTIES

¶ The marked tendency to more freedom of colors will be strikingly shown at our coming SEVENTH ANNUAL EXHIBITION, to be held in our offices from August 30th to September 4th, inclusive.

¶ Call it genius, talent, or what you will, the keen brain and active wit of our designers will see in a new combination of colors possibilities of distinction that will be utterly lost upon another. The wider scope for novelty, which current fashion permits, has been eagerly seized upon by our craftsmen as an opportunity too good to be lost.

¶ If you could realize what all this means to you in the selection of your Fall stock, you would certainly visit this display. It will be of important interest to those seeking the very latest for the coming Season. No duplicates of our special productions.

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

CABLE ADDRESS "ON TOP," LONDON

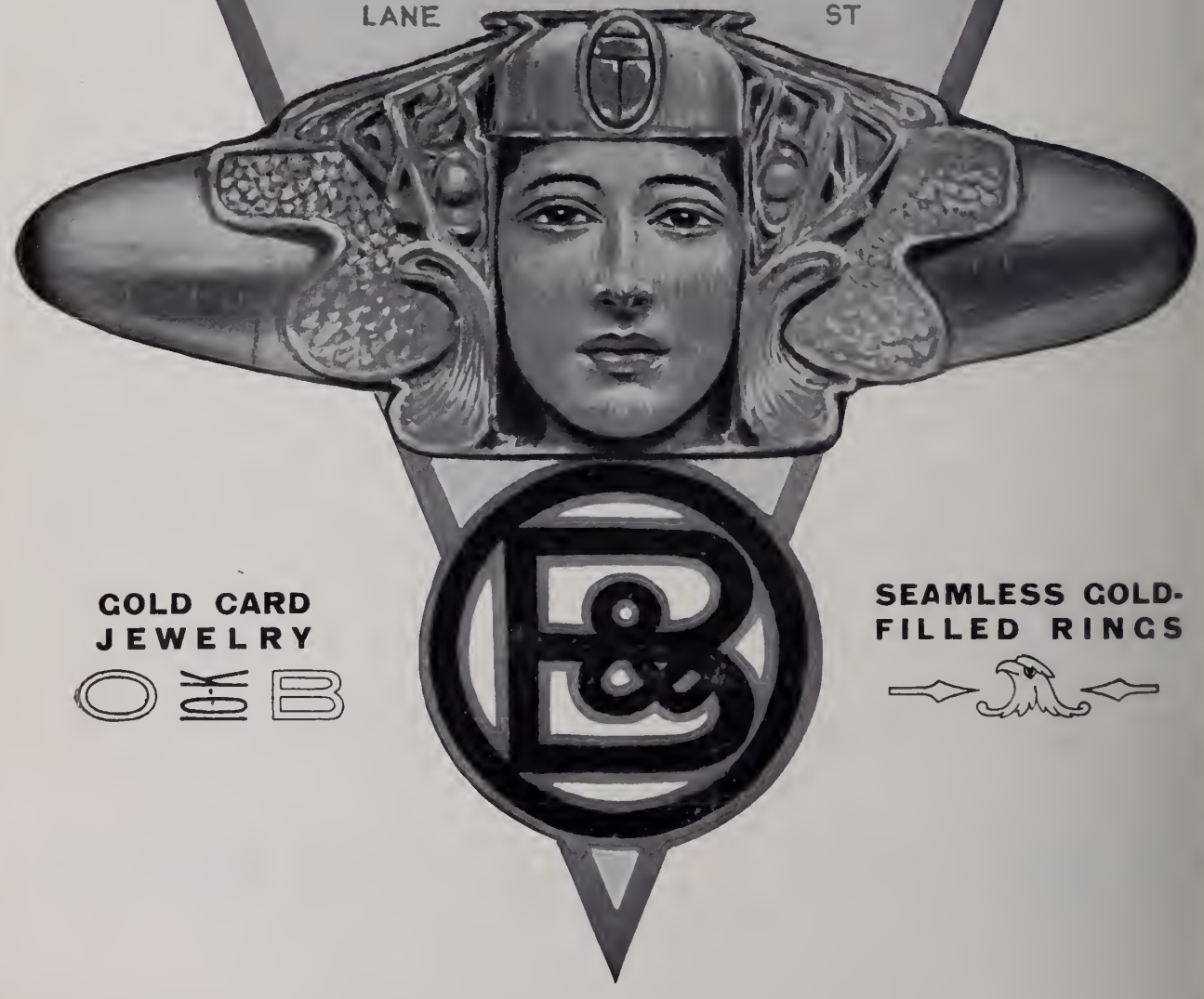
GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST

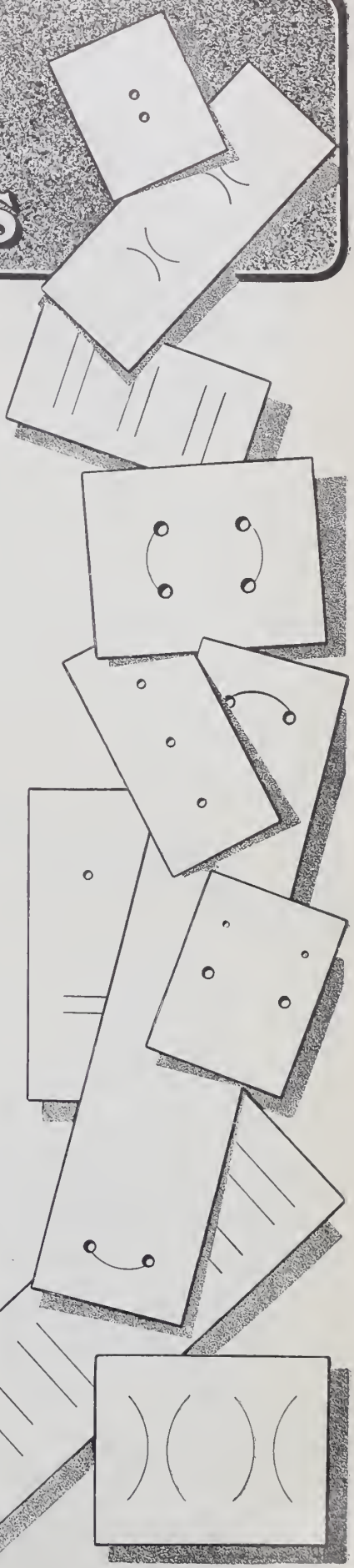


GOLD CARD JEWELRY

O & B

SEAMLESS GOLD-FILLED RINGS

Dennison's Super Jewelry Cards



For Orderly Stocking, Easy Handling and Attractively Displaying Brooches, Scarf-Pins, Earrings, Sleeve Buttons, Hat Pins, Etc.

Dennison's Super Jewelry Cards have for years answered every demand of the Jewelry trade. In all requirements—correct color, uniform punching and slotting, excellent wearing strength and perfect surface, their superior quality is undenied. The illustration shows a few of the Dennison styles—samples and prices of which will be sent to any Jeweler on request.

QUALITY—Best stock that can be made.

ANTI-TARNISHING—Absolutely free from chemical impurities.

FINISH—Extra smooth plate—not easily soiled. Perfect writing surface.

COLOR—Peculiarly adapted to the most advantageous display of Jewelry.

STYLES AND SIZES—Adapted to all styles of Jewelry. Edges smooth and carefully cut. Regular sizes are of proper size to fit standard sizes of Dennison's Show Case Trays.

CUT-UP—Improved package insures clean stock and prevents waste. All listed numbers, 100 Cards in box, 500 in carton, as illustrated.

SPECIALS—Special Cards of any Description made to order. Prices on request.

For samples, information and prices address the nearest Dennison Store

Dennison Manufacturing Company

The Tag Makers

"The Original Jewelry Box Makers."

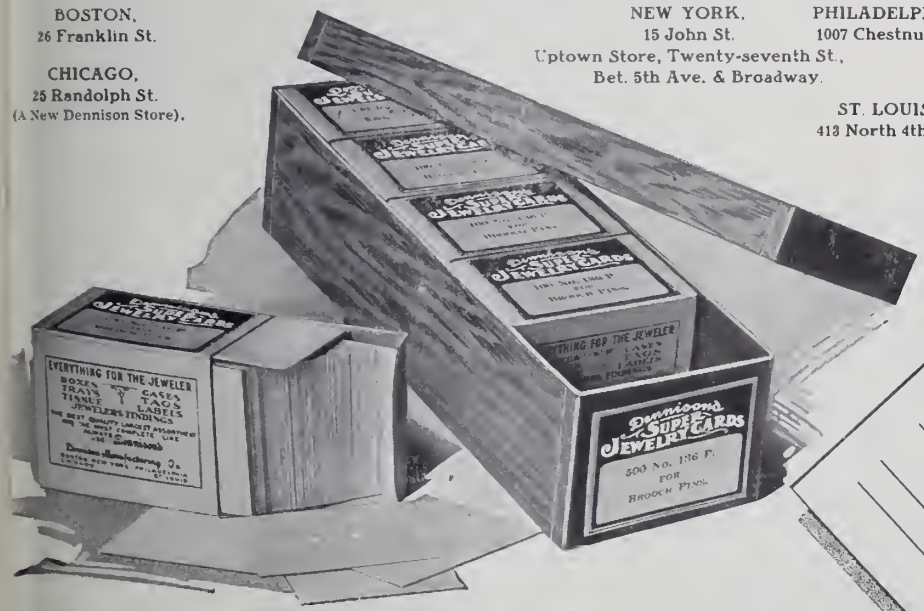
BOSTON,
26 Franklin St.

CHICAGO,
25 Randolph St.
(A New Dennison Store).

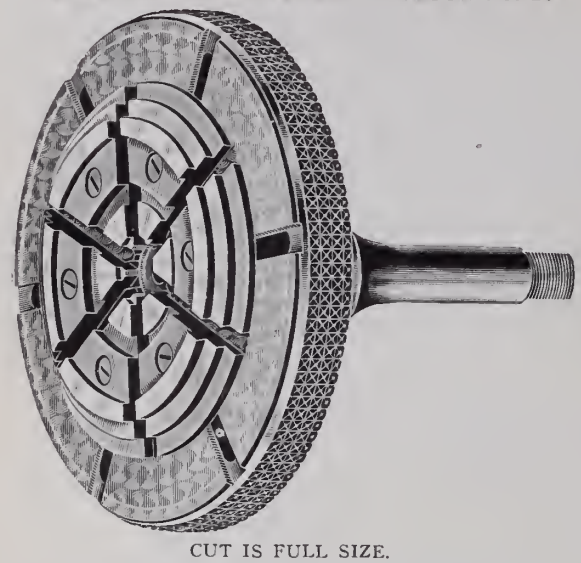
NEW YORK,
15 John St.
Uptown Store, Twenty-seventh St.,
Bet. 5th Ave. & Broadway.

PHILADELPHIA,
1007 Chestnut St

ST. LOUIS,
413 North 4th St.



IMPROVED BEZEL AND WHEEL CHUCK No. 26



CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

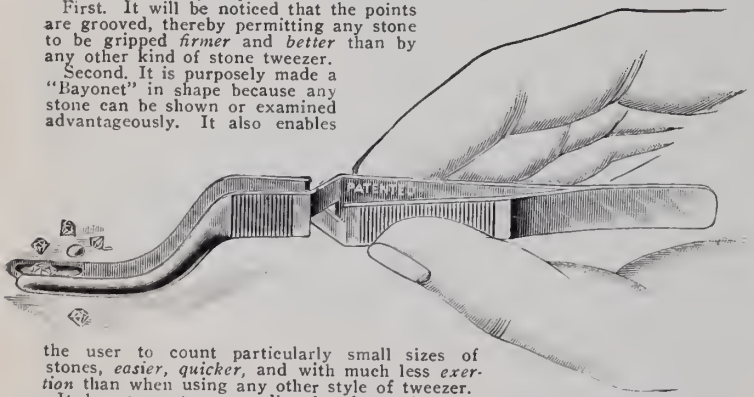
Price, Each, $9.00

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables

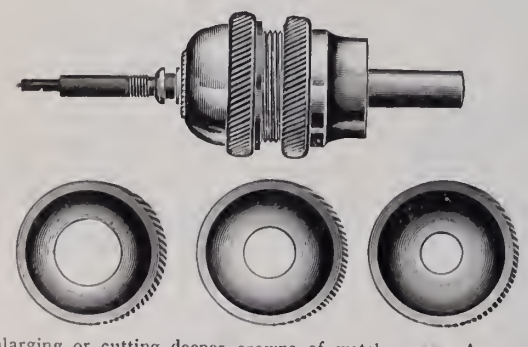


the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.25

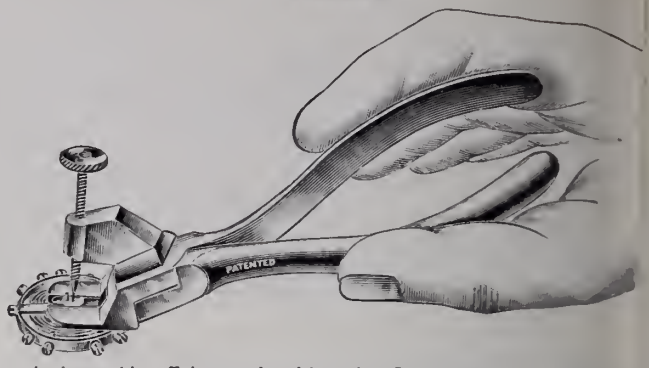
CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, Each, $1.50

ROLLER REMOVER No. 60 (Patented)



A thoroughly efficient and quick acting Roller Remover. The work always plainly in sight. The roller is held in the grooved jaws of t pliers. The adjustable head which holds the screw is quickly brought in position over the staff and the most obstinate roller will instantly yie to the gradual pressure of the screw.

Nickel Plated, Each, $1.50

GRINDING OUTFIT No. 105



This outfit consists of:

1. Two interchangeable steel disc wheels, 3⅝" and 1¾" in diameter
2. One interchangeable flexible leather disc wheel, 2⅛" in diameter
3. One adjustable hollow spindle for holding the above disc wheels.
4. Eight different grade emery paper discs, 2⅛" in diameter.
5. Four carborundum paper discs of different grades, 2⅛" in diamete
6. Eight different grade emery paper discs, 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diamete
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete.....$1
Separate small emery discs..... per doz.
" large " " ..... " "
" small carborundum discs..... " "
" large " " ..... " "

This new grinding device should find favor with the trade, being th oughly practical and complete for all purposes, such as grinding steel to glass, enamel or any other metal or substance that can be ground w emery or carborundum. It is of equal value to the watchmaker, jewe optician, dentist, lock or gunsmith, platers and kindred trades. It will found much more economical than solid emery and carborundum wheels. assortment of solid wheels of twelve different grits would necessitate outlay of ten times the cost of this outfit, not taking into consideration trouble of trueing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

For Sale by all Jobbers in the United States and Canada.

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



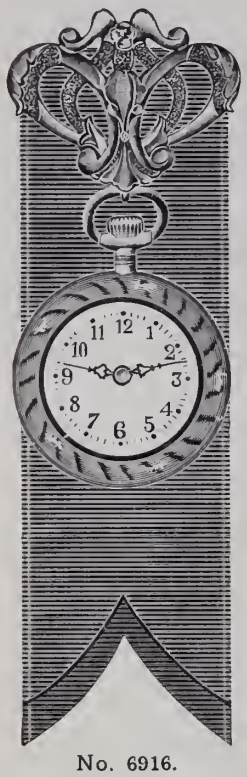
Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

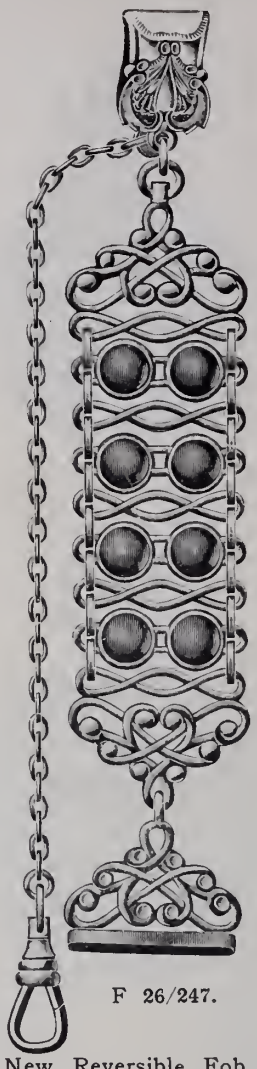
CHICAGO OFFICE,
701 Heyworth Building.



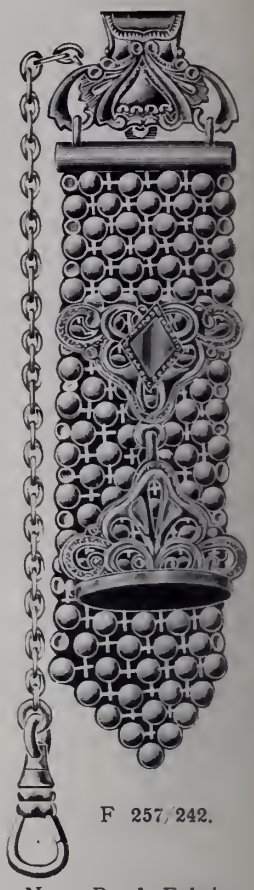
STAR WATCH CASE CO.



No. 6916.
Ladies' Chatelaine
Ribbon.



F 26/247.
New Reversible Fob.



F 257/242.
New Bead Fabric.

The D. F. B. Co. Line

Represents the highest standard in a medium priced line for Quality, Design and Finish.

It pays to investigate.

It will pay you to investigate our new line, it is full of money-making ideas.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden



YOU are invited to visit the Alaska-Yukon-Pacific Exposition. Our exhibit will be in the Manufactures Building and will consist of an up-to-date plant, making spoons from the bar silver to the finished spoons, as well as an exhibit of our Silver Hollowware Department. Our factory and salesroom will be open for inspection to the trade.

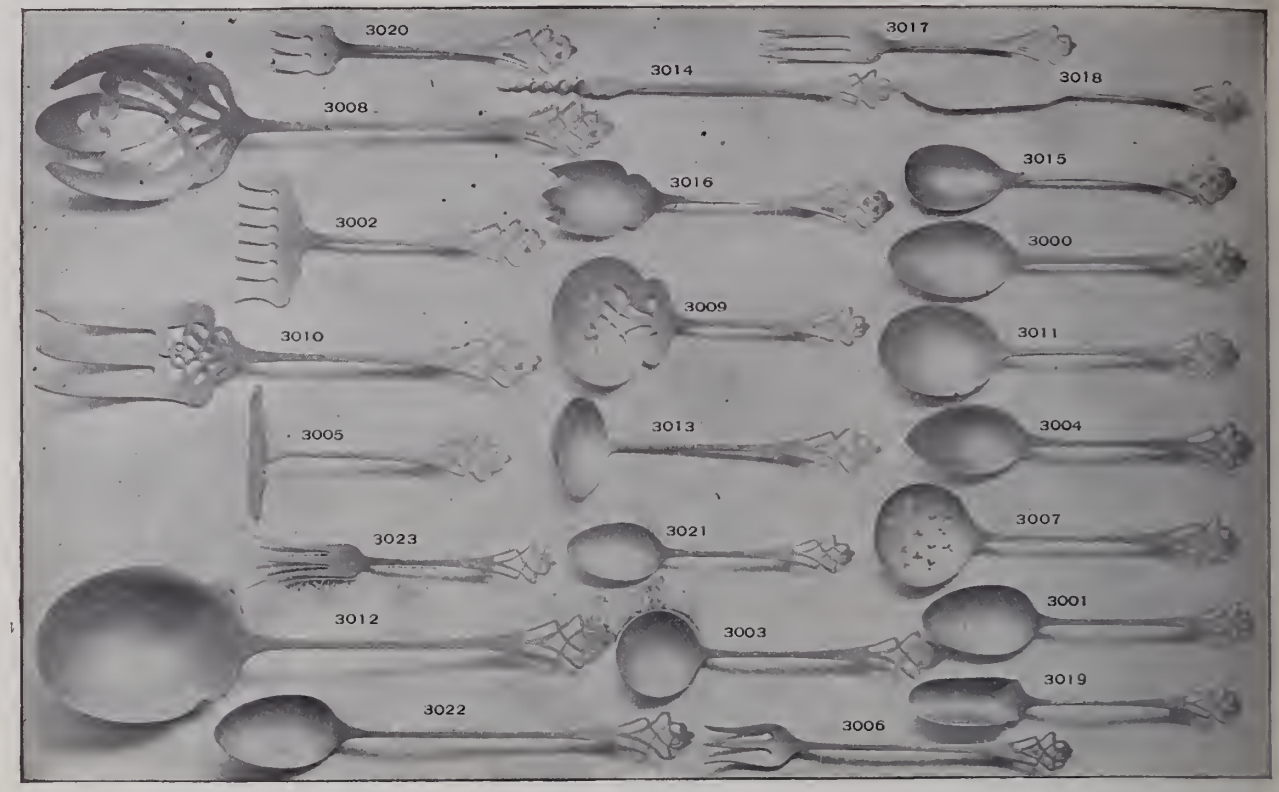
Have your mail addressed in our care.

JOS. MAYER & BROS.
Seattle, U. S. A.

Manufactures Building at the Fair

Coleman Buildings in the City

YE PYNCHON PATTERN



This handicraft pattern has become deservedly popular, and is a fitting accompaniment for deposit ware, and the pierced wares now so much in vogue.

WRITE FOR CATALOG

Made at ye Silver Shop of **Rogers, Lunt & Bowlen Co.,** GREENFIELD, MASS.

TRADE MARK R&L BCo STERLING

If You Have Not Already Seen Our Large Line of

NAPKIN RINGS

It Would Pay You To Do So



No. 355

THE DESIGNS ARE ATTRACTIVE AND THE PRICES ARE REASONABLE

Send to us for illustrations or samples

Trade R.B. Mark

R. BLACKINTON & CO.

ESTABLISHED 1861

New York Salesrooms:
15-17-19 Maiden Lane

SILVERSMITHS and JEWELERS

FACTORY:
North Attleboro, Mass.

Yachting parties should always be equipped with the

Sternau Chafing-Dish

t is exceedingly convenient for preparing lunches, especially fish of all kinds.

The Sternau Chafing-Dish is a good seller at this season of the year.

Send for illustrated catalogue showing our complete line.



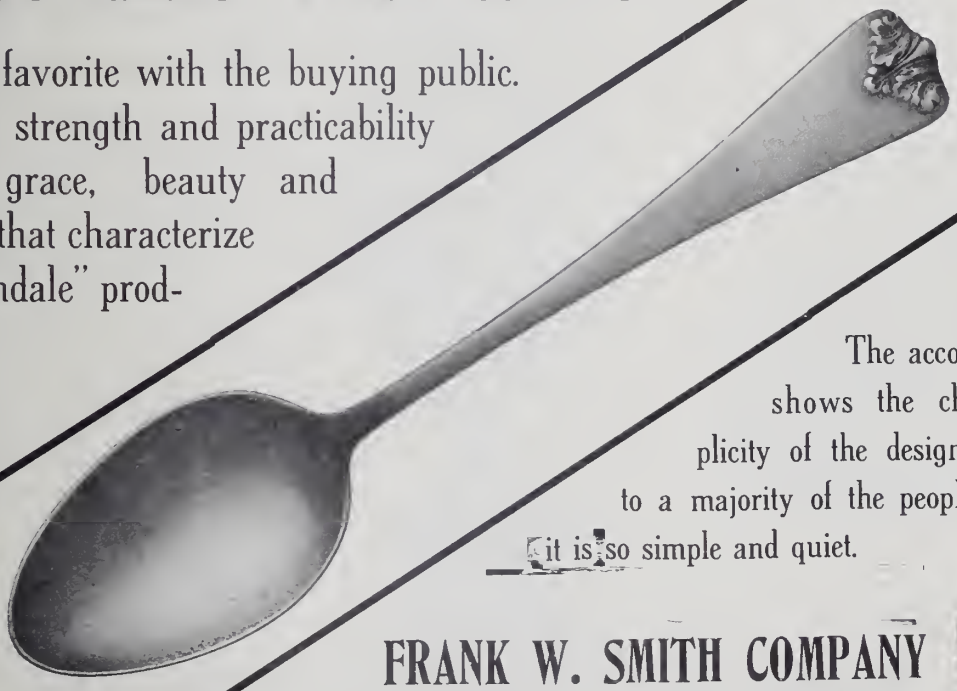
NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

S. STERNAU & COMPANY
Makers of STERNAUWARE consisting of
Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

Chippendale" Flat Ware

is a strong favorite with the buying public. It combines strength and practicability with the grace, beauty and refinement that characterize all "Chippendale" products.



The accompanying cut shows the charming simplicity of the design. It appeals to a majority of the people just because it is so simple and quiet.

FRANK W. SMITH COMPANY
Manufacturers of Sterling Silverware
Gardner, Mass.

TRADE MARK
STERLING 1000

AS the season is now close at hand for sporting and athletic contests of all sorts, we wish to advise the Trade and Club Committees before deciding on cups and trophies, that we carry a full line of cups, both plain and artistic in shape and design which we offer at special low prices.

We will be pleased to furnish at all times, on short notice, designs and estimates of cups and trophies, free of charge.

Nothing is too large or too small for us.

We also carry in stock a large selection of toilet ware in all its branches for the accommodation of tourists, which we can supply on short notice.

We further extend to the Trade a cordial invitation to visit our factory and showroom should they happen in Providence during the Summer season, as we have an attractive line of new samples of hollow ware, plates, fancy pierced and engraved baskets for the Fall Trade.

ROGER WILLIAMS SILVER CO., 101 Sabin St., Providence, R. I.



"FARE, PLEASE"

With Our Artistic Coin Holder

You always have the exact change for the "Pay-as-you-enter" cars, or convenient anywhere. Carries quarters, dimes and nickels. Made in Sterling or German Silver. Can be worn on a chain or carried in hand-bag. A charming gift for a woman.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Stre
Chicago



ALVIN PLATE

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¶ The Rockford line of Trophy Cups possesses artistic quality, sufficient to satisfy the most refined and discriminating tastes.

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Rockford Silver Plate Co., Rockford, Ill.

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REMEMBER, our Prices are Right, our Goods Reliable.

Our Line is complete; see it before placing ***any part*** of your order. We will save you money and make SATISFIED Customers for you.

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POSITIVE SUCCESS

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OUR TRADE MARK

You can be sure that the quality is right, if the article is stamped with this mark.

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CROSSES
BARRETTES
CHATELAINES
Made in Rolled Plate
Look for this
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The process employed in the manufacture of our goods hardens the gold and thus adds materially to their serviceability. The designs are both unique and attractive.

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July brings Poppies "steeped in sleep"
To you who July birthdays keep.
A Poppy locket checkmates strife
And brings to you a happy life.



Pond-lilies in the water blue
Are August born as well as you.
Would you be free from every care,
A locket of Pond-lilies wear.

Enameled in beautiful floral designs.

$\frac{1}{10}$ gold—solid gold joints.

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Wolcott Mfg. Co.

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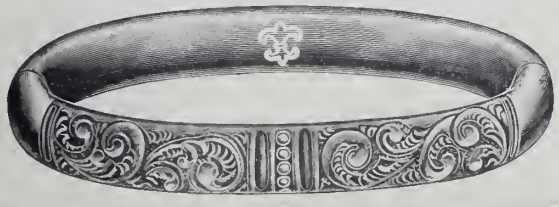
"Things do not turn up in this world until somebody turns them up."

FONTNEAU & COOK CO.

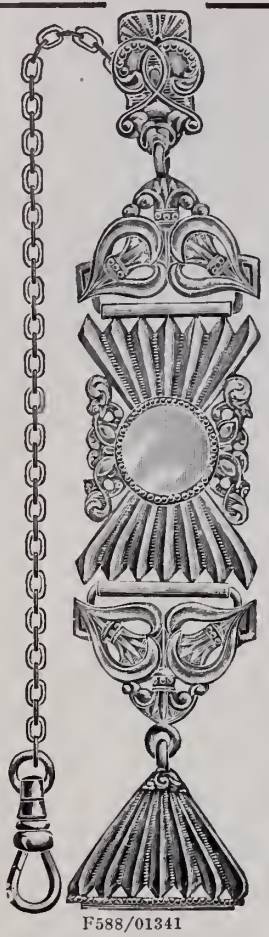
have been turning things up. They have been working unceasingly with the object in view of giving the public goods that have quality, goods that will sell. We have not been waiting for others to turn things up, neither have we been waiting for them to turn up themselves. We have turned them up by hard, consistent labor, and by such means have been able to place the finest line that there is on the market.

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LORGNETTES
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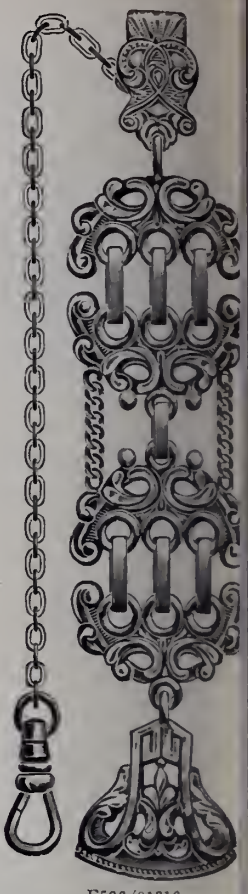
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The above represent goods with a reputation for ***Quality*** and ***Reliability.*** Have stood the ***Test*** of ***Time*** and proven that they have no ***Superiors.*** See that you have them in your stock. They are a good ***Asset.***

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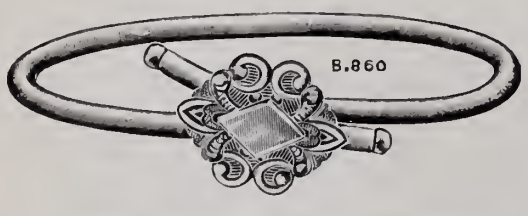
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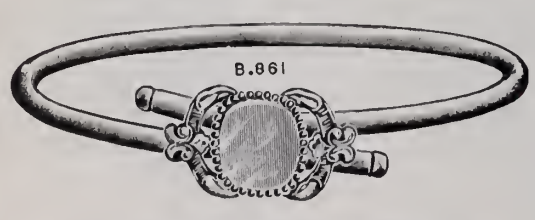
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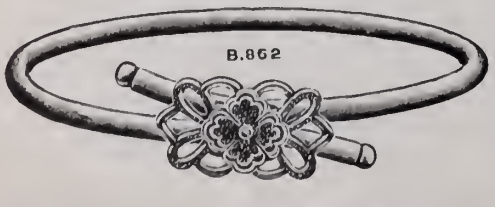
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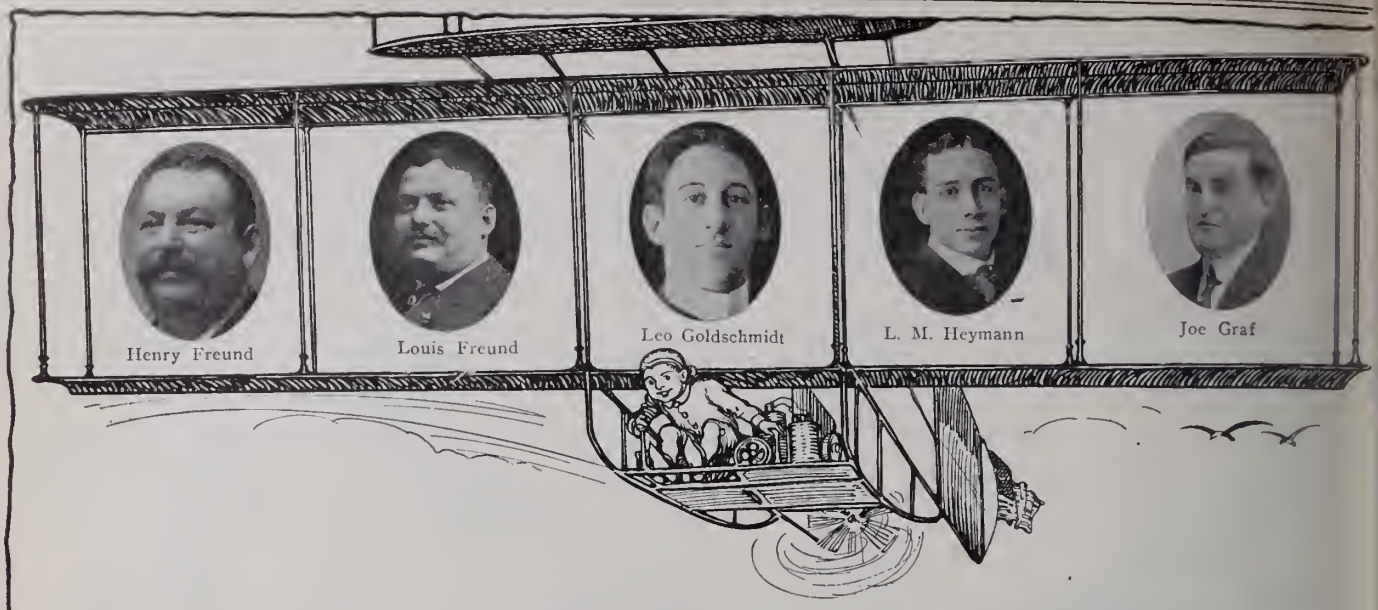
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There is a growing demand for these elaborate, showy, silver Finger Rings



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27291	Signet	16.00	"	10799	Initial Two Color Enamel	20.00	"	24190	Assorted Stones	27.00	"
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24177 furnished with Amazonite, Green Agate, Moss Agate, Carnelian, Chalcedon, Turquoise Matrix, Lapis Lazuli.

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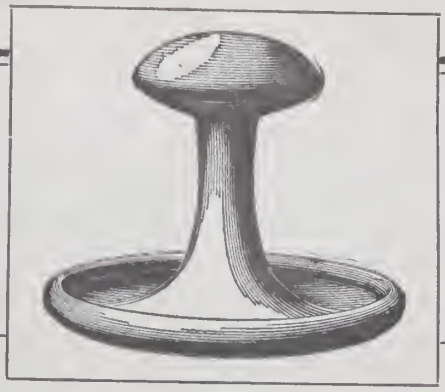
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ITS FAME—

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Krementz 14-Karat Collar Buttons will assay 14-Kt. or $\frac{584}{1000}$ Fine.
Krementz 10-Karat " " " " 10-Kt. or $\frac{416}{1000}$ Fine.

You will note that articles assaying 9 to 9½ Karat or 13 to 13½, and sold as 10-Karat or 14-Karat respectively, save the makers a profit.

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Krementz Rolled Plated Collar Buttons and Studs are made with regular Krementz 14-Kt. stock; which is sweated, not soldered on composition base. Exhaustive tests show Krementz Plate is much heavier than is used on any other rolled-plate jewelry. Their great popularity in hot countries (where perspiration destroys ordinary goods), is largely owing to the thickness and quality of Krementz Gold Plate, similar to that used on highest quality filled cases.

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TRADE D MARK

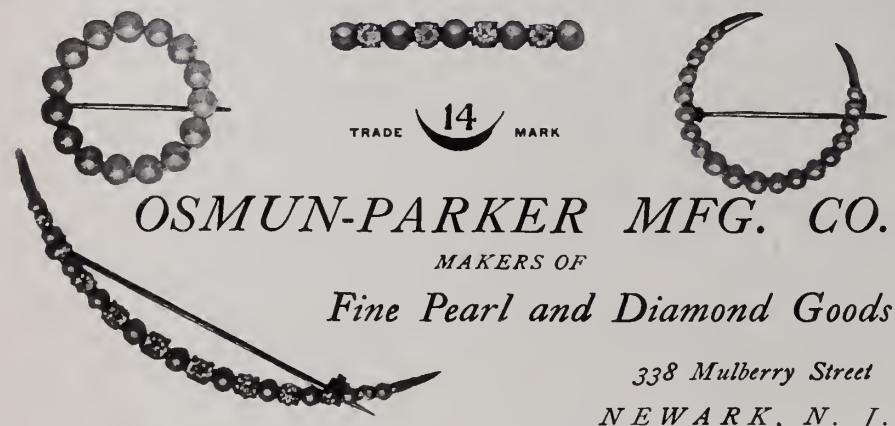
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Applied to

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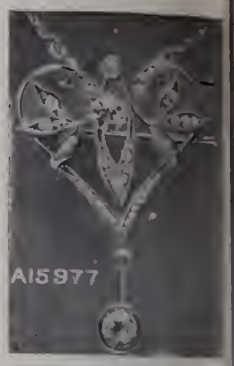
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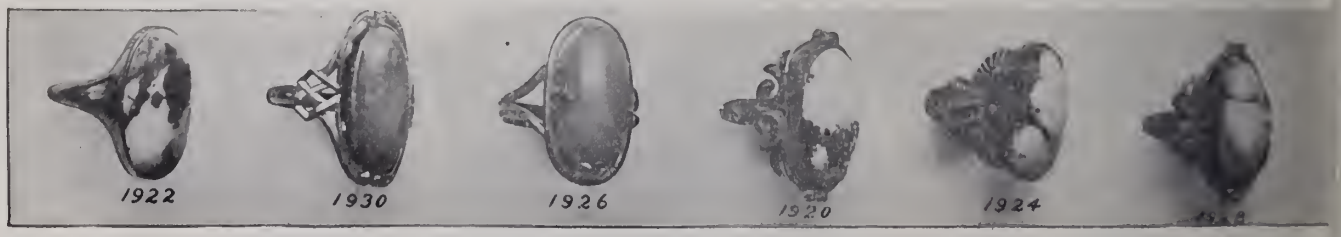
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A practical ornament which will adorn either fob or chain. The movements are the finest manufactured.

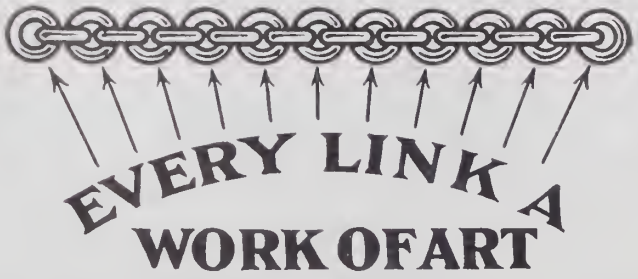
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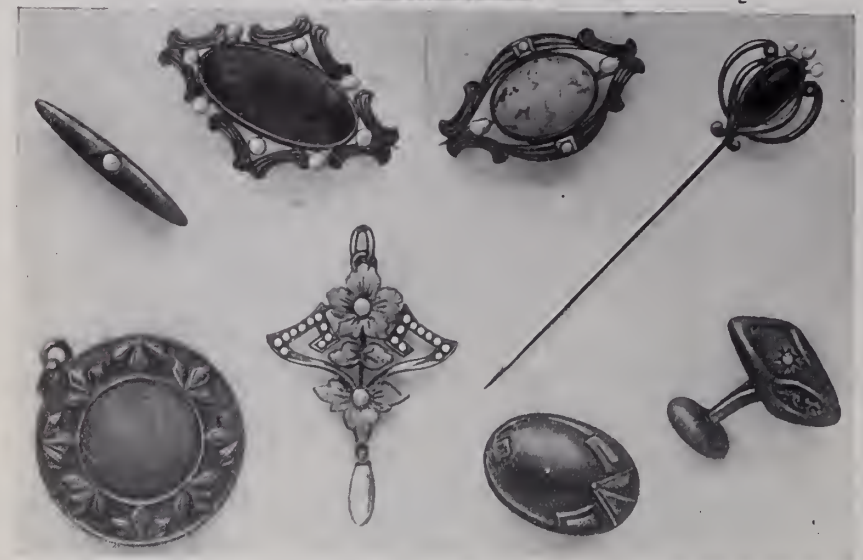
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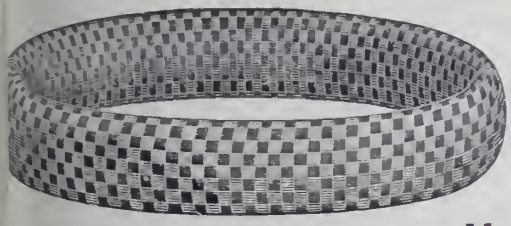
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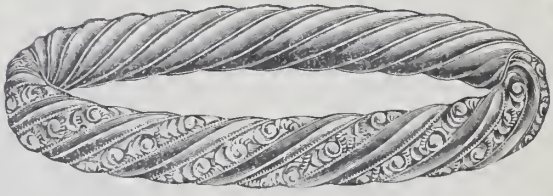




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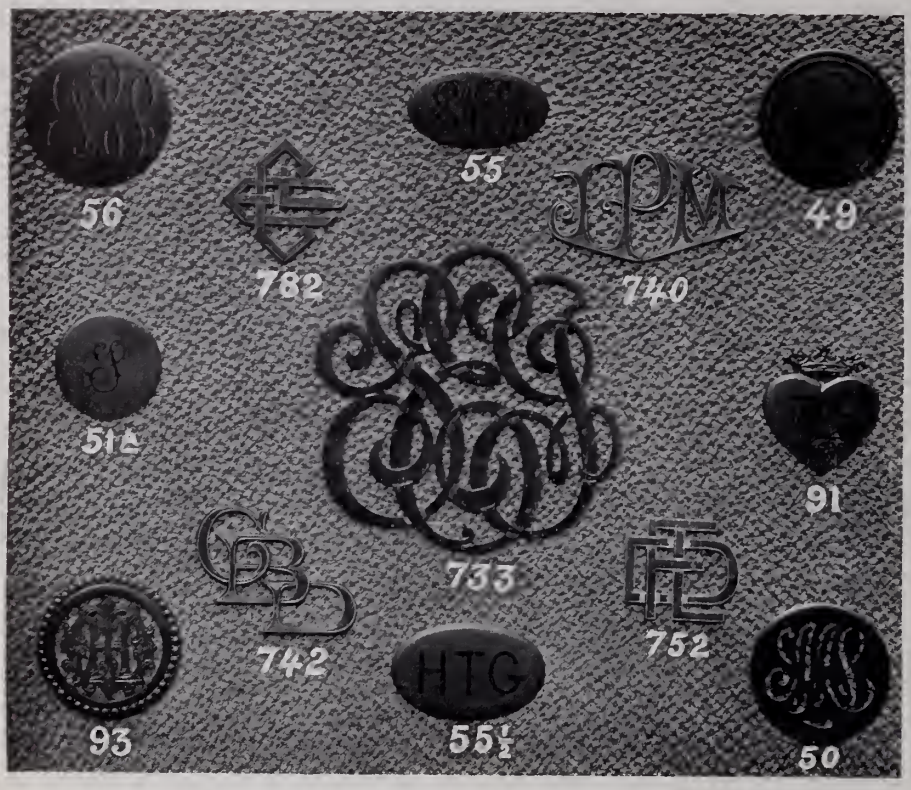
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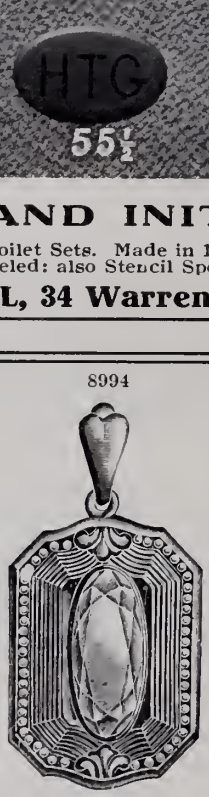


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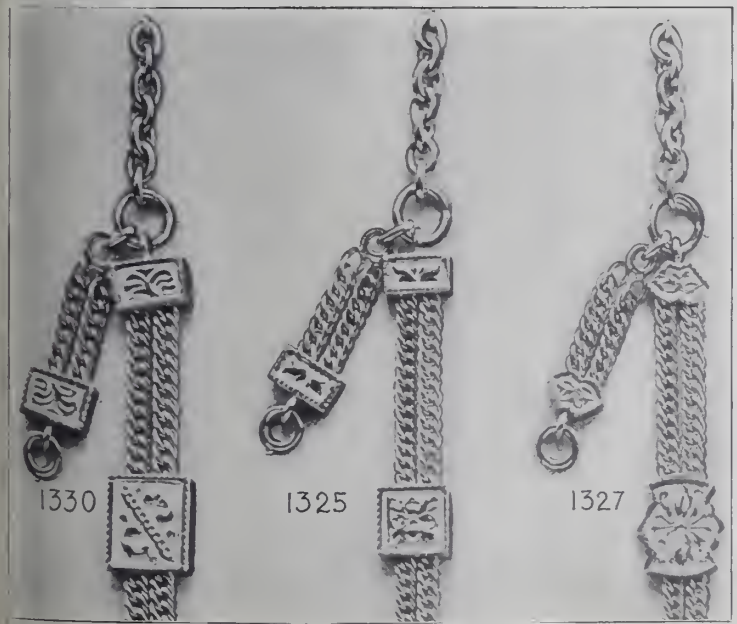
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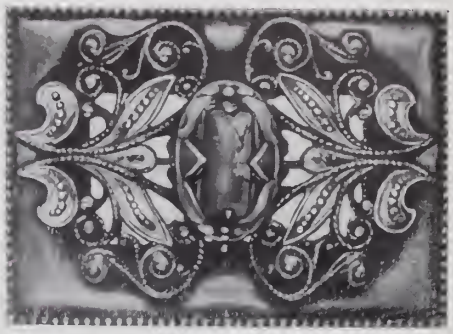
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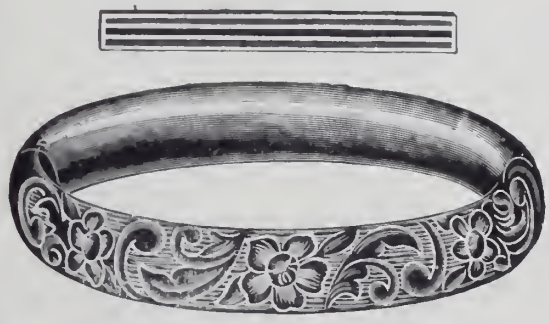


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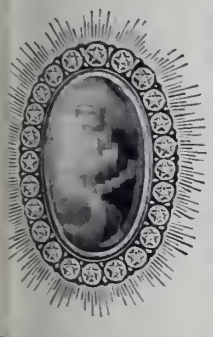


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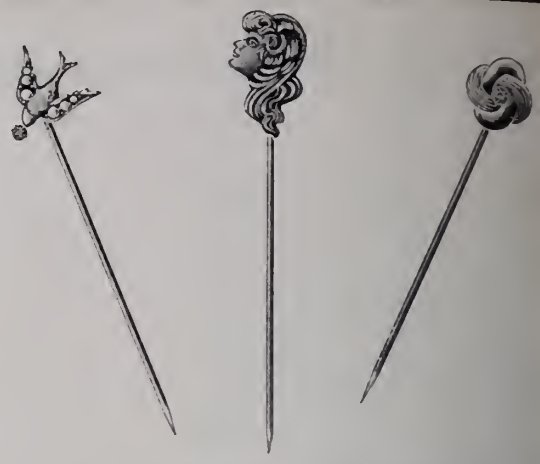
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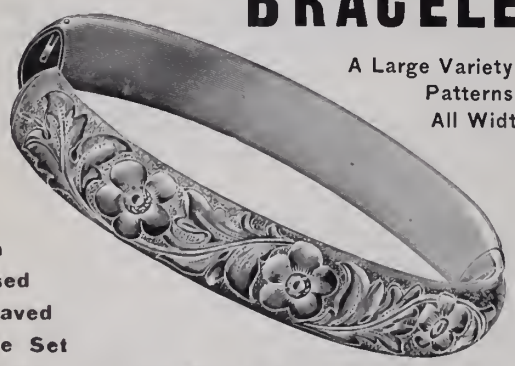
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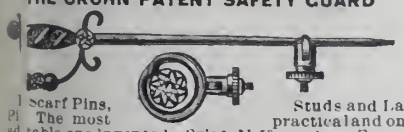
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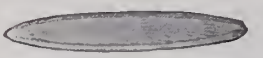
See our line of Cloisonne Enamel Dutch Collar Pins, Brooch, Veil, Hat Pins and Buckles, in colors more beautiful than cuts can show



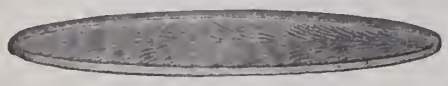
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4361 Red, Green and White
4362 Jet



4423 Red Enamel
4424 Light Blue Enamel
4425 Green Enamel
4426 Jet Enamel



4419 Red Enamel
4420 Light Blue Enamel
4421 Green Enamel
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4415 Red Enamel
4416 Light Blue Enamel
4417 Green Enamel
4418 Jet Enamel



4375 Red Enamel, Brilliants
4376 Light Blue Enamel, Brilliants
4377 Green Enamel, Brilliants
4378 Jet Enamel, Brilliants



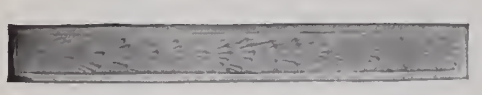
4371 Red Enamel, Brilliants
4372 Light Blue Enamel, Brilliants
4373 Green, Brilliants
4374 Jet, Brilliants



4367 Red Enamel, Brilliants
4368 Light Blue Enamel, Brilliants
4369 Green Enamel, Brilliants
4370 Jet Enamel, Brilliants



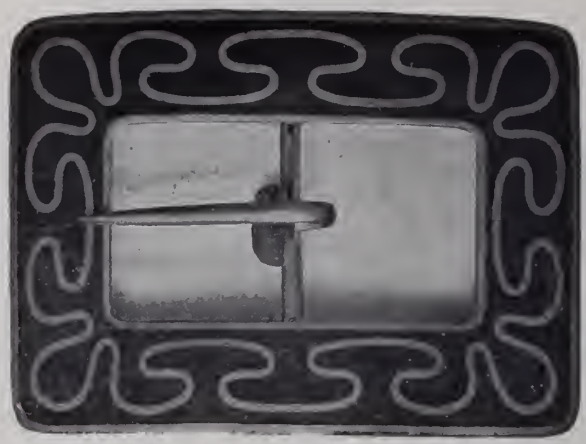
4407 Red Enamel
4408 Light Blue Enamel
4409 Green Enamel
4410 Jet Enamel



4391 Red Enamel
4392 Light Blue Enamel
4393 Green Enamel
4394 Jet Enamel



Enameled Jabot Pin
4342 Red and Green
4343 White and Green
4344 Jet



4129 Buckle } Black Enamel
4129½ Pin } Roman Finish



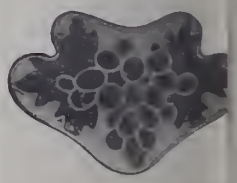
4128 Buckle } Black Enamel
4128½ Pin } Roman Finish



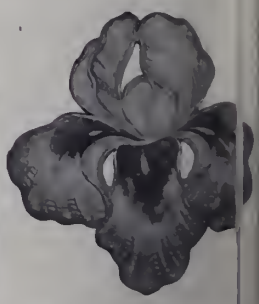
Enameled Jabot Pin
4347 White and Green
4348 Jet



Enameled on Sterling Silver
4336 Red, White and Gree



Enameled on Sterling Silve
4359 Purple, Green and Wh
4360 Red and Yellow, Gre
and White



Enameled Jabot or Chatelai
Pin
4349 Purple and Yellow
4350 Jet



Enameled Jabot Pin
4345 Purple and Green
4346

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

OL. LVIII. WEDNESDAY, JULY 7, 1909. No. 23.

The Superb Silver Treasures of the Company of the Black Heads.

By Charles A. Brassler.

UST as in nature we often encounter the most beautiful spots in remote es, so the choicest treasures of exles of the silversmith's art are someis found in the most out of the way s of the Old World or in unexpected ession Such a treasure is the collecof the "Company of the Black Heads" Riga, a Russian seaport on the Baltic

sitors to Riga, a city of the olden-time, ot but be struck with its quaint archiire its crooked streets and remnants Hamburg, Lubeck and Bremen; for Riga at one time belonged to the proud Hansa, that powerful and rich league of merchant cities which for a time almost ruled the destinies of the world. At the entrance to the building are to be found the relief pictures of the Virgin Mary and of St. Mauritius. In the interior, however, a great treat is reserved for the visitor, for here he will find many interesting and unexpected treasures. There is the "Golden Book" containing autographs of princely guests. The walls are adorned with paintings of Swed-



SILVER TANKARD LIDS SHOWING BATTLE SCENES.

rmer splendor. Almost unconsciously will drift to the business center of the where they find the ancient Rathaus wn hall, situated on one side of a e, raising aloft its high peaked roof towers Opposite the Rathaus rises a e building, the home of the "Company e Black Heads," a venerable society ad already attained a ripe age when ibus first set sail to find a new route ndia and accidentally discovered ica. This building was constructed in but has been several times overhauled. recently, in 1889, the gable was emed with the statues of Neptune, of ty and two others representing Unity eace. Above this appear the coats-cfof the four Hanseatic cities of Riga, ish and Russian rulers, and handsomely embellished arms are everywhere in evidence. What interests us most, however, is the fine collection of splendid silver plate that is preserved here, some of which we illustrate to-day.

The *Schwarzhäupter*, or "Black Heads," a body or society of prominent unmarried citizens, appears first in 1413. At first a sort of club of non-resident merchants, it gradually acquired a great deal of influence and power. The "Black Heads" in the small towns of Livonia, however, were military associations which sprang up later and disappeared about 1560 with the decline of the so-called "Orden." The "Black Heads" of Riga chose St. George for their principal patron saint and St. Mauritius, or Maurice, who is always represented as a Moor, as their co-patron. The head of St. Maurice is constantly recurring on the various pieces of silver work belonging to the society. The name "Black Heads," although the Moor as St. Maurice, may be emblematic of it, however, originated probably from the black (young) heads of the unmarried guild members in contradistinction to the gray heads of the married ones. One of their festivals falls on the Saturday before "Fast-



TWO REPOUSSÉ DISHES DATED 1672 AND 1684.

ing Day," and this is celebrated to this very day in Riga as the Shroove-tide "Drunken," which shows that the influence of this odd body is still felt.

As regards the pieces of fine silver still in possession of this ancient guild, they have been called examples of Russian work because Riga now belongs to Russia. This, however, is far from right, for as is well known, German influence has always been predominant in the Baltic provinces. As a matter of fact, German merchants pushed ahead over Wisby to the mouth of the River Dwina and settled there, finally founding the city of Riga. As far back as 1282 this city joined the Hanseatic League. In the Swedish-Polish wars Riga was taken by Gustavus Adolphus, the Swedish ruler and general in 1621 (after a long investment), and for a time remained with Sweden. This accounts for the presence among the collection of a fine silver epergne with the equestrian figure of the king. Only in 1721 Riga became Russian, together with Livonia. All the inscriptions on the plate

VI.

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e in German, and there is not a shadow a doubt that it is the product of Gerin masters.

Chief among the pieces composing this nique collection is the large oval silver lla salver in beautiful repoussé work shown on the front page), bearing the ite 1661. On the border appears in meallions the coats-of-arms of various memrs of the society, with their names enaved underneath. The execution of the pousse work stamps this piece as an obct of art of the first class. There are two naller dishes of similar shape, most elabately decorated, shown in the illustration page 49. The rim is profusely embellished th handsome designs, showing birds, uits, etc., and the Moor's head of St. aurice appears repeatedly thereon. They ar the dates 1672 and 1684, respectively. ne has engraved on it the following quaint rse in old German: *"Ein Hartz das ohne hulld, nichtes weiss von bössen Sachen, n alles mit Gedult, ja, selbst den Neydt rlachen."* (A heart that is without guilt



HANDSOME CENTERPIECES SHOWING FIGURES OF GUSTAVUS ADOLPHUS AND ST. MAURICE.

d knows nothing of evil things, can laugh everything, even envy.)

Magnificent examples of repoussé work e also the three covers of mugs or tankds illustrated on page 49. All three show tle scenes in the round center, one of em depicting, according to the title, "The ctorious raising of the siege of the city Narvo." The rim is adorned with arasques and various coats-of-arms with the mes of the owners underneath. They are ted 1701, 1704 and 1705. The sharpness the features of some of the combatants admirable.

That the chief patron saint of the "Black eads" should have come in for a share attention is but natural, and so we find nong the lot a silver statue of the Knight George in combat with the dragon. ith his uplifted sword he is about to slay the monster who is grasping his shield with its teeth. This group on a pedestal is the oldest member of the collection, dating back to the year 1507. An illustration of it appears on this page.

We now come to the two magnificent epergnes or table centerpieces which are depicted below. One shows the Swedish king, Gustavus Adolphus, on a prancing horse, while on the other St. Maurice, as a Moor, holding a crown in his hand, is seated on a monster, half horse and half fish. These two are evidently companion pieces, judging from the similarity of some of the ornamental details. Both have a handsomely worked-out substructure and are, like the other pieces, interesting specimens of the highly developed silversmith's art of this period.

There are some interesting "welcome" cups to be found here, too, namely the "Willkommen" of Riga (dated 1616), and the one of the city of Lublin; also some fine mugs (the lids of which we present to-day) and the "welcome" hanap of the Guild of the Goldsmiths. Illustrations of these appeared with our article on "Municipal Plate of the Cities of Europe" in the anniversary number of THE JEWELERS' CIRCULAR-WEEKLY of Feb. 5, 1908, and we will not revert to them to-day.

Altogether the objects shown to-day bear eloquent testimony to the high state of development of the silversmith's art of those days when everything was handwork and executed with loving care. The merchant princes of the Hanseatic cities redeemed from provincialism and incited to luxury and display by their far reaching commercial relations bestowed a special amount of attention on the internal comfort and embellishment of their homes and guild houses which made it possible for the workers in the precious metals to display their well-developed talents.

E. W. Sprosty, Cleveland, O., Makes a General Assignment Under State Laws.

CLEVELAND, O., July 1.—E. W. Sprosty, doing business as the E. W. Sprosty Co., 4303 Clark Ave., made an assignment under State laws Tuesday, and his stock was appraised Wednesday by J. F. Risser and C. A. Ramp. The stock inventoried at about $1,000, but no schedule of assets and liabilities has yet been made public.



SILVER FIGURE OF ST. GEORGE.

The business has been run by Edward W. Sprosty individually, who, after being employed as a watchmaker for several years, commenced here on his own account in 1900. Subsequently he was joined by John F. Sprosty, the present company style being adopted, but John F. Sprosty later withdrew and Edw. W. Sprosty continued the business under the old firm name.

His failure did not cause much of a surprise in the trade here as he has not been strong financially.

There have been strange business combinations in the jewelry trade from time to time, but few men combined more radically different vocations than "Tim" Munsch, who recently died at Manchester, Mo. Mr. Munsch was justice of peace in Manchester, and was a jeweler and barber as well. He was very prominent in his community, and his death, which was sudden and occurred June 25, caused deep sorrow to a host of friends. Mr. Munsch was about 45 years old and is survived by a widow and four children.

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OPALS

All Sizes and Qualities

THE NEWS FROM ENGLAND.

Unusual Weather Retards Business in London, But Birmingham Trade Is Better—Large Clock Factory Burned Birmingham Jewelers Endorse Daylight Saving- A Thousand Day Clock Jewelry Exhibits at Imperial Exhibition Disappointing.

London, June 23.—The early part of the nth gave us an experience of phenomal weather. No one seems able to remem- r anything like it in June. Overcoats d to be worn, while umbrellas were conually in request. No wonder the first two eks of the month were almost barren of ade and despair sat heavily on the jew- y and fancy trades. As I write, a few ys of slightly better weather have given ace to boisterous winds, lowering skies d intermittent rains. As a consequence is impossible to place upon record an imovement in London trade. In Birmingm a rather better feeling obtains, manucturers agreeing that orders are a little re free and that the general outlook is re promising. But while home orders somewhat better, the shipping trade is actically nil. In Sheffield, trade remains out the same, but there is a more satisctory tone about the cutlery trade, and ich satisfaction is expressed with the inased volume of trade with the United ates, while South Africa shows an imving market. The silver and electrote trade is not good, and manufacturers l work people await with impatience an proved condition of affairs. Scotland is ll waiting for better times, though the de horizon is brighter, while reports m Ireland and the coast towns of Engd, which should be doing well, are very satisfactory.

* * *

There is an increase of £592,000 in the ports, while the exports show a decrease £1,541,000, the bulk of which is repreted by the unfortunate fact that manuctured goods show a decrease of £1,365,-). It is, however, generally felt that we ve reached the end of the depression and t business must revive. South Africa s started to boom again, and the improvg situation will without doubt help the me manufacturers.

* * *

The big fire at the Salisbury clock facy, owned by H. Williamson, Ltd., is a ry unfortunate affair, not so much beuse the extensive buildings were quickly rned to the ground, but because the luable machinery and a lot of new plant re destroyed, and just when trade was ll on the turn and orders were rolling in catastrophe came and threw 100 emyes out of work.

* * *

The majority of the members of the Birngham Wholesale Jewelers and Silverths' Association have decided by writ- declarations in favor of the Daylight ving bill.

* * *

The Imperial International Exhibition, e all others, was not entirely ready for ening on the appointed day. It seems e of the strange fates which help to mar ccess that exhibitors will not appreciate the losses occasioned by delay. I had hoped to write of the Arts and Crafts Palace, in which the nations will exhibit jewelry, silverware and allied objects but, thanks to the dilatory conduct of one large exhibitor, the building was not properly ready. But there will not be much, after all, upon which I can spend time. Apart from the fine show of Catchpole & Williams, whose Medici collar was illustrated in The Jewelers' Circular Weekly last year; a really good exhibit by H. W. King & Son (the pioneers of enameled jewelry in Great Britain) of the Cerulean enamels; an exhibit of New Zealand jade jewelry by Frank Hyams, and the exhibit of the Crown Metal Co., there is no one worth mentioning. I understand that at the last minute the bulk of the firms I mentioned in a previous letter backed down. Some have informed me that they are saving themselves for a great effort at the Anglo-Japanese exhibition, which will be held on the same site, and also for the Brussels exhibition of 1910. For the latter the British authorities, through the Board of Trade acting under a Royal Commission, are determined to make a good demonstration if British manufacturers will give their support.

The Arts and Crafts building will probably be really ready early next month, and then I will give some idea of the quality and value of the leading exhibits. Meanwhile the "fakers" are, in the main, the only people ready to do business at the exhibition.

* * *

At the sale of the Rashleigh collection at Sotheby's famous auction rooms no less than £449 sterling were paid for two rare silver pennies of Wiglaf, King of Mercia. One of Egberht, King of Kent, sold for £153, and another of Eadvald for £52. A penny minted by Jaenberht, Archbishop of Canterbury, fetched £93. It seemed a pity that a collection which had taken 120 years to form should be, after all, distributed.

St. George.

Trustees' Schedules of Parnes & Fassberg, Pittsburg, Pa., Show Liabilities of $20,042 and Assets of but $575.

Pittsburg, Pa., July 1.—Simon Sher, trustee for the bankrupt firm of Parnes & Fassberg, yesterday filed his schedule of claims and assets against the bankrupt house, showing that the known liabilities are $20,042.49 and the assets $575. The petition sets forth that Isaac Parnes has absconded and his whereabouts is unknown. No previous schedule has been filed showing assets and liabilities and the trustee's schedule of the indebtedness of the firm was prepared from papers found on the premises of the bankrupt and are as complete as possible under the circumstances. The paper was made a part of the record in the case now occupying the attention of the United States District Court.

The schedules show that Parnes & Fassberg, in addition to others for small amounts, are indebted to the following creditors: J. Rogers Silver Co., $1,127; E. Ingraham, $822; Bliss Bros. & Co., $882; W. H. Wilmarth & Co., $298; Sessions Clock Co., $198; Morgan Jewelry Co., $490; Swiss Clock Co., $185; Hays & McFarland, $242; Wagner Comb Co., $56; Gaus Bros., $203; George W. Dover Jewelry Co., $362; Ehrlich & Sinnock, $1,168; Frisch Bros., $314; Plainville Stock Co., $357; Leach & Miller Co., $143; Wm. Weidlich & Bro., $51; F. H. Cutler & Co., $114; Depasse Mfg. Co., $274; Esser & Co., $111; Lancaster Silver Plate Co., $631; Wellsville China Co., $865; Hanlon-Thornton Co., $161; American China Co., $1,085; Jones, McDully & Stranton Co., $243; Michigan Cut Glass Co., $55; Potters' Co-operative Co., $785; Oneida Community, Ltd., $749; Strauss Bros. & Co., $94; H. C. Fry Glass Co., $157; New Haven Clock Co., $343; A. A. Vantine & Co., $609; N. Packwood & Co., $93; Western Clock Mfg. Co., $106; Berbeck, Bowman & Co., $363; Geo. Rutledge, $80; Wm. Schimpfer & Co., $258; Parker Clock Co., $424; Irving Cut Glass Co., $173; Gillette Sales Co., $558; H. D. Merritt Co., $120; Merrill Bros. Co., $90; Depasse Mfg. Co., $212; Wm. C. Greene Co., $290; Attleboro Chain Co., $390; A. L. Tuska & Co., $220; Benedict Mfg. Co., $225; Eyer & Tschantz, $198; A. Poole & Sons, $774; Kates & Co., $692; Ernest Regez, $415.

Simon Fassberg, whom it was alleged was a member of the firm, has shown by court proceedings that he was not connected with the house six months and prior to the filing of the involuntary petition and was therefore relieved of the bankruptcy charge in so far as it connects him with this particular case. It is stated here that Fassberg is just as anxious to get hold of Parnes as his creditors.

The detectives who were employed to locate Parnes found that stock had been shipped to several points in Ohio, but have never been able to catch up with either the goods or Parnes, who has been missing since a few days before Jan. 2 last, when the involuntary bankruptcy petition was first filed.

Parnes had been in business but a few months when he opened up his store in Penn Ave. It was given out that there was considerable money back of him. When the place was closed by the United States Marshal but little stock was found in the store, as is evidenced by the fact that the property found only brought $575 at a public sale. This price included also the sale of the fixtures. Parnes' failure is regarded as nothing more than a swindle and if he ever comes to Pittsburg he will be arrested and made to answer the charges against him. Some of the creditors contributed to a fund to employ detectives in the hope of running Parnes down. The man deserted his wife and family in this city, who at last accounts knew nothing of his whereabouts.

Creditors of Parnes & Fassberg have been notified that the first meeting will be held before Wm. R. Blair, referee in bankruptcy, in room 24, St. Nicholas building, 450 Fourth Ave., July 10, at 10 A. M.

REPOUSSÉ WORK AND CHASING

ILLUSTRATED AND DEMONSTRATED BY AN EXPERIENCED ARTISAN

(*Continued from issue of June 2.*)

IF the lid is to be hinged onto the body of the casket, this is the next thing to be done. The hinge should be carried along the entire length of one of the long sides, and consists of a number of pieces of tubing (termed the "knuckles" of the joint) soldered alternately on the body and lid of the casket, through which a long wire or pin is eventually passed.

MAKING THE HINGE.

The tubing to be drawn for this hinge should measure about one-eighth inch across and should be made of about size 11 metal. For the tubing a strip of metal should be cut about three times the width that the tubing is eventually to be. Then, with the riveting end of an ordinary hammer it can be shaped something like a semi-circle in section on a piece of hard wood previously grooved to that section. One end should be tapered so as to allow of its passing through the draw plate easily. It can then be annealed and passed through successive holes in the draw plate, passing a piece of wire through with it until the edges of the strip meet, so as to preclude any danger of the metal buckling before a complete circle is formed.

When this has been drawn down to the required size the lid and body of the casket should be securely tied together, and a semi-circular groove filed in such a way that the dividing line between the body and lid of the casket comes in the center of the groove. If it be desired to sink the hinge still further the two mouldings—that is, the one on the lid and the other on the body of the casket—can be slightly beveled before the two parts are tied together, and then the groove can be filed in the same way.

The next step is to decide on the number and length of the "knuckles," and cut these off and file the ends true in the joint tool.

Considering the size of this casket, seven will be found a very convenient number to use, soldering four on the lid and three on the body of the casket. The soldering of these on to the lid and body will be found the most difficult part of the work, and requires considerable care and experience to do really well. If possible, a softer solder than any previously used should be employed. All the knuckles should be laid into the groove in the first place, and the corresponding place where they are to be soldered on, either the lid or body, be marked in with a point. The lid and body should then be taken apart and the knuckles just tacked in their respective places.

It will be found an advantage to tack the three on the body before tacking those on the lid, as there are only two knuckles on the lid, which fit in between the three on the body, the other two being at the extreme ends.

When all the knuckles have been tacked on, the lid and body of the casket should be put together to see whether the knuckles fit accurately in between one another. If this is the case, they can be taken apart and the knuckles soundly soldered, taking care not to use more solder than is necessary, as, to insure a good fitting, it is essential that no solder should get onto those parts of the groove into which the corresponding knuckles fit.

THE KNOB.

The long pin to pass through the knuckles should not be put in until the casket is completely finished. The knob on the lid of the casket is intended to hold a stone or small enamel. If an enamel is used, it should have some bearing on those on the sides of the casket. It measures about 1¼ inches across, and consists of two main pieces, which are shaped with the hammer, and joined together by means of a small moulding. For the lower piece of this knob, which is shaped something like a very shallow communion cup or chalice base, a piece of metal only just a little larger than the size across (1¼ inches) will be required It can be shaped on a tool something like that used for a chalice foot, with a very narrow collet hammer. The center is then cut out and a small moulding pushed halfway on, leaving the other half of the moulding for the other part of the knob to fit into. This piece is shaped something like one of the collets of the communion cup described some time ago, and can be made in exactly the same way. The circle of metal required for this will have to measure about 1½ inches across, using metal about size 11 for both these pieces. When shaped, the center should also be cut out of this piece and the end pushed inside the small moulding already fitted onto the other piece.

A plate of metal should then be cut out and soldered on top of this collet piece, making it just large enough to project slightly over the collet and form a slight step. This piece is for the stone or enamel to rest on, but all the center can be cut away, leaving just a rim of metal about one-eighth inch wide. A setting can now be soldered onto this, consisting of just a thin rim with either a plain or scalloped edge, and a decorative wire, either twisted or beaded, can be soldered in the angle formed by this setting, and the plate underneath onto which it is soldered. The knob can finally be soldered on with soft silver solder, taking care to thoroughly protect the knuckles of the joint. The foregoing remarks have explained the working of this casket if the sketch published in a previous issue is closely adhered to, but a casket of this kind is possible with many variations.

The knob might, for instance, be left out altogether, and a decorative panel substituted and fitted into a setting which came just inside and closely followed the moulding on the lid already there. If this were done, it would be necessary to substitute a flap or thumb-piece to open the lid by. This would have to be designed in such a way as not to interfere with the circular panel on the front side of the casket. If a thumb-piece is used it will be necessary to hinge this on in the same way as th was hinged onto the body of the ca and the moulding on the lid will prov good bearing for this. If hinged on it of course, be made to serve a double pose by arranging for it to slip ov knob or catch soldered onto the body casket.

THE PANELS.

The panels being the most decorative ture of the casket, they should be us illustrate some interesting subject, mythological or historical. This woul course, greatly depend on the use the is going to be put to.

If it were intended for ecclesiastical poses, the four evangelist symbols mig very appropriately introduced, and should be very successful, as they ar eedingly decorative things to treat the other hand, if the casket were int to contain the freedom of a city, address of welcome, the local arms be just as successfully introduced.

In the latter case, an inscription also be made a decorative feature, p on the base instead of the piercing as cated on the sketch. Whatever panel used, they can be treated in several ent ways, either as reliefs or enamels combination of both. If treated as r they should not be embossed too hig otherwise they will stand away too from the rest of the casket, or, if e the panels can be modeled in wax and cast. But this is rather objectionable object which is otherwise entirely wr If treated as painted enamels one try to harmonize the various colors as as possible with the color it is intend leave the metal of which the cask made in.

Another method of treating which effective is to emboss the panels. Set the background very sharply, and th this in with enamel, using, of course color only. The famous Castellani c in the Victoria and Albert Museum, Kensington, is designed on the same g lines as the one just described. It of the most beautiful caskets in exi and should be seen and studied by al workers. W

(*To be continued.*)

Paul Simon, for many years mech engineer of the Waltham Watch Co. tory, died Monday, June 21, a home, 66 Ash St., Waltham. His was the result of a paralytic shock ceived while in France, last Fall, and compelled his return to this country condition was not regarded as critica within a short time prior to his death Simon was a native of Deluz, F where he was born 63 years ago. H a young man when he came to A and his association with the watch covered a long period of years. W the company's employ he traveled thr out Europe. He was a member Chesire lodge of Masons, Conne Prospect lodge I. O. O. F., Waltha Waltham lodge, A. O. U. W. He vived by his widow and two sons.

*Illustrated in the anniversary number JEWELERS' CIRCULAR-WEEKLY, Feb. 6, 190

New York and Philadelphia Jewelers Cross Bats.

Nine of the Jewelers' 24-Karat Club of New York Wins Victory Over That of Philadelphia Jewelers' Club at "Gala Day" and Outing of the Latter, Held at Essington, Pa.

PHILADELPHIA, Pa., July 1.—Fine weather a fun-loving crowd combined to make "Gala Day" of the Philadelphia Jewel- Club, which was held last Tuesday 'The Orchard," the Summer home of Philadelphia Athletic Club, a decided ess in every respect. A baseball game veen teams representing the Jewelers' Karat Club of New York and the Phil- phia Jewelers' Club was the feature of afternoon. A fine dinner and vaude- show completed the day's enjoyment. hough there were not as many mem- of the Jewelers' 24-Karat Club of York on hand to cheer their team as



SUMMER HOME OF PHILADELPHIA ATHLETIC CLUB, WHERE OUTING WAS HELD.

hoped for, those who did go unite in ng that the royal welcome accorded by Philadelphia jewelers and the good provided more than paid them for the

he New Yorkers' baseball team left for ladelphia over the Central Railroad of Jersey a little after 10 A.M., and after enjoyable trip spent in card playing and al gossip reached the B. & O. terminal 24th and Chestnut Sts., Philadelphia, nt 12:30 P.M., where they were met by eception committee headed by "Lou" ite, president of the Philadelphia Jew- s' Club. A special train was in waiting the crowd of Philadelphians and New kers were soon speeding toward Es- ton, where the Summer home of the ladelphia Athletic Club is located. Ar- ng at their destination, the jewelers t at once to the athletic club, a short ance from the railway station, where were shown into a large room in the ter of which stood a large round table n with sandwiches and amber liquor. er taking refreshments the jewelers t the time until the beginning of the game in welcoming late arrivals, many whom came in automobiles.

the time for the baseball game ap- ched the spectators found seats beneath grateful shade of the wide-spreading and watched the practice of the two rs, the while speculating on the prob- outcome of the game and listening to H. Kendel's band, which was on hand help keep things lively.

The event of the day began at 2:30 P.M. and was replete with a mixture of good plays and errors, which kept the spectators in a state of uncertainty until near the end of the game when the New York team forged ahead and established a lead which insured victory. The final result showed the Jewelers' 24-Karat Club team with 27 runs and the Philadelphia Jewelers' Club 21.

In the first inning the Quaker City jewelers secured nine runs by timely hitting aided by a comedy of errors on the part of the visitors, who were successful in securing only three runs. In the second session the New York tossers got over their stage fright and held their opponents to two runs, securing one tally for themselves. At this period of the game it looked dark for the visitors, and cheering of the Philadelphia "rooters" drowned the weak effort of the New York supporters, who endeavored to encourage their team. In the third and fourth innings the Maiden Lane aggregation hit a batting streak, and when the scorekeeper had figured up the result it was found that the visitors had secured eight runs, placing them one ahead of their rivals, the score reading 12 to 11. In both these innings sharp fielding of the few scattered hits obtained by the Philadelphia players prevented their scoring.

With the turn in the tide of battle in favor of the New York team, the local players put in a fresh pitcher and catcher. The fifth act of the drama saw the teams in relatively the same positions, each having secured a run. In the sixth round the local tossers were presented with a goose egg, while the metropolitan jewelers secured three scores, making the total up to that time 16 to 12 in their favor. The seventh saw a break in the run-getting streak of the New York boys, while the Philadelphia team moved up three notches, placing them within two runs of their opponents, the score then being 17 to 15.

The sensation of the game came in the eighth inning when, with three men on bases, "Bob" Allen drove out a home run for the New York team, which virtually decided the game. The Philadelphians succeeded in getting two men around in their half. Confident of victory, the 24-Karat players went after the ball hammer and tongs in the last act and added six runs to their total, while the locals fought hard, but only four tallies resulted for them. The final score of 27 to 21, in favor of the New York team, tells the story of the contest. Crippen, the visiting twirler, seemed as fresh at the end as he was when the game began. He was well supported by his infield during parts of the game. Bush, for the Philadelphia team, covered his position at second base in good shape.

The line-up of the teams was as follows:

JEWELERS' 24-KARAT CLUB—L. Schwab, 1b.; H. Schwab, ss.; J. Schwab, c.; Crippen, p.; Allen 2b.; Woodland, r.f.; Power, 3b.; Monro, c.f.; Canfield and Mamluck, l.f.

PHILADELPHIA JEWELERS' CLUB—Zirkilton, r.f.; Lawton and Provan, c.f.; Lapman, ss.; Rutherford, 3b.; Higham, 1b. and p.; Bush, 2b.; Cregar, 1b.; Spies, p.; Kirtland, c.

Umpire, Weiner. Scorer, Lou White.

After the game the Philadelphia jewelers gave three cheers for the 24-Karat Club.

The special train carried the crowd back to Philadelphia, where the members of the 24-Karat Club were entertained at dinner at the Union League Club. Charles H. Brinck, as a representative of the 24-Karat Club, was also at the dinner.

The dinner was informal and a fine time is reported. "Lou" White acted as master of ceremonies and made a few apt remarks. The menu was as follows:

Little Neck Clams.
Olives. Radishes.
Consomme, a la Jelly.
Cold Crab Meat Served in the Shell.
Cold Ham. Cold Tongue. Cold Chicken Salad.
"Lillian Russells."
Cantaloupe and Ice Cream.
Iced Tea. Iced Coffee.
Cigars.

After the dinner the New York team was entertained at a vaudeville show and sparring contest at the National Athletic Club.

Among those in attendance were: Lou White, A. J. L. Jambre, G. H. Hurlburt, W. H. Long, Jos. E. Cadwallader, E. J. Weil, Lu Müller, J. T. Alburger, Jos. E. Berry, W. F. Reimold, V. L. Burgesser, H. S. Schley, W. H. Taylor, Harry Howell, Fred Bode, D. B. Provan, A. Rutherford, Harry Barry, H. N. Tuckle, F. X. Zirkilton, E. Cooperstone, Mr. Coats, Conrad Atkinson, C. R. Reidifer, E. F. Morse, W. T. Benson, Fred Yockel, Jos. McManus, W. H. Price, H. S. Stevens, Ed Ryan, Z. H. Laud, W. G. Earle, H. B. Somers, Wm. Kemmeras, A. Smith, Geo. Billeau, Lu Belair, H. B. Gause, Wm. Penfold, R. F. Monroe, Geo. Jocum, L. H. Carpenter, Frank Sloan, C. H. Brinck, Harry Larter, F. W. Way, Wm. Moore, E. H. Herbein, N. Leopold, M. Goldstein, P. C. Burnham, Geo. E. Donaldson, Andrew Smith, Wm. Deeg, P. J. Geilfurs, A. T. Eddy, D. Bowers, A. C. W. Bowers, Jos. Bartter, Chas. Wootten, J. R. Noggle.

The annual meeting of the Fox River Valley Jewelers' Club opened at Green Bay, Wis., June 30. Officers were elected and other important business transacted, after which those present enjoyed a banquet at Bay Beach.

Third Annual Convention of Ohio Retail Jewelers' Association, Held at Cedar Point, Proves a Busy Session.

CEDAR POINT, O., June 30.—There were about 40 retail jewelers present when President Stebbins called the third annual convention of the Ohio Retail Jewelers' Association to order on the afternoon of Monday, June 28, and appointed C. S. Hartman sergeant-at-arms. The members, however, continued to arrive from time to time, until the attendance nearly doubled before the convention was well on in its session.

Secretary Thoma then made his report and called attention to the fact that when he assumed the duties of his office the association was in a very bad financial condition, there being only 15 cents in the treasury, and that the books were in a mixed-up condition. He told of the trials of a secretary in getting new members and of making the old ones pay up their dues, and how by persistent work order came out of chaos. He told how the officers settled on Cedar Point, O., for the present meeting, the Cedar Point Resort Co. defraying the expenses of a preliminary meeting at Columbus, O., thus making the present convention a possibility. He said the amount received from advertisements in the program was far above the cost, and that part of the surplus was used for boosting the association.

Mr. Thoma referred to the Cincinnati retailers seceding from the Ohio body because of the cessation of the publication of the *Retail Jewelers' Journal*, and deplored its non-continuance. He referred to the favors extended by the South Bend Watch Co., which helped him with a mailing list of the retail jewelers of Ohio and rendered other valuable assistance. He reported 105 members in good standing at the present date.

After the secretary's report was read, G. J. Daum, the treasurer, reported the total receipts up to date as $380.65 and the total disbursement $268.62, leaving a net balance in the treasury of $112.13.

President Stebbins then made his annual address. He began by saying that the convention would be run on fair and broad lines and that anyone could have the floor to discuss matters of interest to members. He said many jewelers were anxious to know how the association came about and where the association was going to.

The president then reviewed the work of the organization, which started in June, 1907, with 23 original members. He told of its early struggles and got down to the national convention at Cincinnati last year, referring in detail to the events that led up to the discontinuing the publication of the *Retail Jewelers' Journal*. He said a promise had been made by the executive officers of that body to publish a paper in Cincinnati if the *Journal* was dropped, and they had not done so; he felt as though Ohio had been hoodwinked out of her paper. He said that in time Ohio was going to have the best organized State in the union, and plans were under way for concerted action on all sides. He predicted that the members of the association would soon be able to value their membership in dollars and cents, the wheels of business would go smoother, and the jewelers would ring up bigger amounts on their cash registers. He said he was elated over the new policy of the Waltham Watch Co., whereby they intended to market their watches through the retail jeweler only, and said the time was coming when better business ethics would prevail among the manufacturers and jobbers toward the retail jewelers.

A round of applause greeted Mr Stebbins as he sat down.

President Stebbins then appointed the following committees: On membership, W. Lewis, F. W. Birchard and F. H. Elkin; on constitution, A. L. Thoma, Chas. Schuler and F. D. Ausman; on resolutions, F. D. Ausman, H. R. Boving, B. F. Phillips, Frank L. Young and G. J. Daum; on auditing, C. N. Frazier and Henry Deh[illegible].

A. L. Sackett, of the Buck Silver Co., was down on the program for an address on "Modern Advertising," but as he was unable to be present, much to the regret of President Stebbins and the rest of the association, Wm. H. Ingersoll, of R. H. Ingersoll & Bro., New York, was invited to speak on the matter of retail jewelers handling Ingersoll watches.

Mr. Ingersoll began by saying that he was glad to see the spirit of co-operation that prevailed at the meeting, and that he expected the jewelers to become bigger and broader-minded business men through the exchange of ideas indulged in at the meetings. What he had to say had to do with the fundamental principle of merchandising. The question at issue, he said, was whether the jeweler should or should not push the sale of his watches—whether the jeweler should seek to get this trade himself or whether he should wish



OFFICERS AND MEMBERS OF THE OHIO RETAIL JEWELERS' ASSOCIATION AT THE THIRD ANNUAL CONVENTION, CEDAR POINT, O., JUNE 28-29

onsent to let the sale go to other dealers. He said that over half the watches made nd sold in this country are Ingersoll atches, and that the proposition of sell ng them was big enough to merit atten on from all retail jewelers. According to the speaker there were 3,500,000 Inger oll watches sold last year, and as they ave come to stay he thought it was wis om on the jewelers' part to supply the onsumer with what he needed and that would not be good policy on their part allow so large a proportion of the atch-buying public to get their watches other stores. The more customers they ad, he said, the greater would be their quaintance and consequently the greater eir general trade.

The speaker claimed that the cheap atch helped the sale of higher grade atches, as it always made the wearer am tious to buy a finer one and that its sale nded to future greater business. He said had its distinct use for the sportsman ho does not wish to carry a fine watch on hunting trips. He said the population the United States was nearly 100,000,000, d so far only 35,000,000 watches had en made, leaving two-thirds of the pop ation without watches; that jewelers ght to try to sell watches to those who n't own any. He said the retail selling ice on these cheap watches was abso tely protected because he believed it was sound principle of merchandising.

He concluded by saying some jewelers ok an unwarranted position by refusing buy his firm's watches, and then com ining because some one else sold them. In answer to a question by President bbins, whether the Ingersoll watch uld in future be confined to the retail welry trade, he said that such a change uld have to come about gradually and t it could not be done at the present e of consumption by the retail jewelry de.

Mr Ingersoll's address ended the first y's proceedings. In the evening every e enjoyed themselves at the various re rts in the place, and a large crowd yed late at a popular resort known as stal Rock.

TUESDAY'S SESSIONS.

The Tuesday morning session passed the estion on the programme, "Can a strictly ailers' journal published by this associa be established and maintained?" This stion was taken up by the Committee Resolutions and their decision will be nd among the resolutions passed.

The first thing done was a discussion on advisability of the Ingersoll-Trenton Co. arranteeing their seven-jeweled watches five years. Many wanted to know what the reason for the guarantee and what meant. Wm. Ingersoll explained that the tch was guaranteed for five years in re rd to material and workmanship, except breaking of mainspring, provided the tch was cleaned once a year. He said public liked a guarantee and would buy watch with greater confidence if it carried uarantee with it. He said the stipulation t the watch must be cleaned annually uld help the repair department to in ase its revenue.

The consensus of opinion of the jewelers present, however, was that a guarantee of five years would not be beneficial to the trade.

Mr. Lovett, of the Rockford Watch Co., said that all watch companies would follow suit and that if every part of a watch except the mainspring was guaranteed for five years free of cost, then the repair department would suffer to a great extent, and that a one year's guarantee was sufficient.

At the suggestion of President Stebbins the question was laid on the table for a year. Mr. Ingersoll agreed that in future the retail jeweler should date the guarantee from the time of sale instead of having the date stamped by the factory.

H. R. Fogleman then delivered an interesting lecture on "Suggestion as a power in



F. D. AUSMAN, PRESIDENT-ELECT.

salesmanship." He referred to the psychological side of selling merchandise and explained the elements of suggestion as applied to salesmanship. He said the fundamental principles of good salesmanship could be traced to just four words: Ability, Reliability, Endurance and Action. The minute a customer entered a store a mental battle took place, and suggestion properly applied to selling goods would result in satisfactory sales. This lecture closed the morning session.

A group photograph of the convention members and their guests was then taken, a cut from which appears herewith.

During the morning session President Stebbins announced the sad death of the father of Chas. M. Slemmons, representative of the Illinois Watch Co. Mr. Slemmons left the convention hall to attend the funeral, and great regret was expressed on all sides for his sudden loss.

Tuesday afternoon the reports of the various committees were heard and accepted. The membership committee reported 50 new members. The auditing committee accepted the report of the treasurer, and the constitution committee recommended the following changes:

Article 4 was changed to provide that the officers are to be president, first vice-president, second vice-president, secretary and treasurer; the officers of the association are to constitute the board of directors; the officers are to be elected by ballot and shall hold office for one year or until their successors shall have been elected and qualified; the president shall at each meeting appoint a sergeant-at-arms.

Article 8—The annual dues are to be $2, payable in advance on Jan. 1 of each year.

Article 9—The president shall appoint within 30 days after the annual meeting standing committees, of which he shall be an ex-officio member, each committee to consist of three members. The committees to be on trade interests, trade qualities and trade membership, and other committees if necessary. The trade interest committee to report at each annual meeting such observations and information upon questions of trade welfare as the committee shall deem of interest, together with recommendations for action. The trade quality committee to report annually or oftener, at their discretion, on the quality of jewelry products on the market, the presense or absence of quality marks; the reliability of such marks, together with such other information and recommendations as they see fit. The membership committee to co-operate with the secretary in gaining new members, and to investigate the qualifications of all applicants.

President Stebbins and Secretary Thoma were elected delegates to the national convention at Omaha, and E. J. Daum and L. W. Lewis were elected alternates.

Communications were then read from various sources and various bills allowed.

A telegram from J. P. Archibald, president of the American National Retail Jewelers' Association was read saying he could not be present, as he had promised to go to the Illinois meeting at Peoria.

A vote of thanks was then given to the manufacturers and jobbers who had helped the convention to success by advertising in the programme and by exhibiting in the hall, to the publishers of THE JEWELERS' CIRCULAR-WEEKLY and the *Keystone* for sending representatives to the convention, and to the Cedar Point Resort Co. for the courtesies extended.

The election of officers then took place. President Stebbins refused a third term, saying it was better to have a change than to continue with the same presiding officers all the time. As his successor, F. D. Ausman, St. Mary's, was chosen, as were the following: First vice-president, H. R. Boving, Lancaster; second vice-president, J. W. Puetz, Lima; secretary, A. L. Thoma, Piqua; treasurer, G. J. Daum, Port Clinton.

A vote of thanks was extended to President Stebbins and the old officers for their untiring efforts in building up the association. The meeting then adjourned.

The members took a boat ride on Sandusky bay as the guests of the Cedar Point Resort Co.

In the evening the Most Noble Order of Ku-Kus held their annual reunion, and the officers of the Detroit nest came up to officiate at the initiation of new members. Those from Detroit were Frank Kennedy, "king"; Nelson K. Standart, "prince"; A.

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Charlesworth, "scratcher"; J. E. Morehouse, "keeper of the kash"; A. E. Patterson, "chief," and M. E. Rowley, "guard." These officers were resplendent in their regalia, and headed a procession which formed at the Hotel Breakers and marched to the meeting hall, blowing all kinds of horns and other noise-making machinery. There were 18 new members initiated amid various fun, after which all the Ku-Kus, their wives and friends, sat down to a banquet at which five-minute speeches were indulged in.

The following were the resolutions adopted by the convention:

Resolved, That we commend the South Bend, the Elgin, the Howard, the Hamilton and the Ingraham-Trenton watch companies for establishing fixed selling prices on their entire products and for selling their entire products through the legitimate trade.

Resolved, That we commend the Illinois Watch Co. for establishing a protected selling price on its product and condemn their practice of making and marketing watches for retailing concerns resorting to questionable advertising.

Resolved, That we commend the Elgin and Waltham watch companies for establishing a fixed selling price on their higher grade movements, and for their effort to induce dealers to sell at not more than 10 per cent. above list on low and medium grades, and recognize the need of still further protection.

Resolved, That we heartily commend the Waltham Watch Co. for its recent decision to market its entire product through the jobber and the retail jeweler.

Resolved, That manufacturers of price protected goods be requested to study carefully into the possibility of placing their watches on sale with the small retailers who handle only one or two movements of their lines, as experience proves that the small dealers find it easy to cut the price to make a sale, not caring whether or not they are cut off from future supply, believing that dealers dislike carrying a comprehensive line will be more inclined to protect the price as they have more to lose by doing so.

Resolved, That we commend the South Bend Watch Co. for its advertising campaign to send the consumer to the retail jeweler for watches, despite of transportation difficulties which cause unnecessary expense and annoyance to the consumer.

Resolved, That it is the sense of this association that a restricted retail price list be established by the case manufacturers on their product.

Resolved, That we condemn the contemplated plan of marketing watches complete.

Resolved, That we commend the Towle Mfg. Co. for strictly adhering to the retail jeweler as the distributor of its product.

Resolved, That we commend the Whiting Mfg. Co. for its recent action abandoning its New York retail store, and that we unceasingly work with other manufacturers to follow its example.

Resolved, That we commend the Buck Silver Co. and the Rockford Silver Plate Co. for their unswerving policy of marketing their products through the retail jeweler.

Resolved, That we recommend that the American National Retail Jewelers' Association appoint a committee to confer with the several jeweler journals and induce them to adopt a universal code cipher for all prices in advertisements, and such code be sent to retail jewelers only and by separate mail.

Resolved, That we recommend that the American National Retail Jewelers' Association appoint a committee whose duty it shall be to strive for legislation making fraudulent advertising a punishable offense.

Resolved, That we the Ohio Retail Jewelers' Association, in convention assembled, refuse as far as possible to market the merchandise of manufacturers or jobbers who make a practice of selling to the consumer direct, or distribute their catalogues or price lists to other than legitimate jewelers.

Resolved, That we commend the manufacturers of Newark, N. J., who have taken it upon themselves to inform the public in regard to the national stamping act, and that we hold ourselves in readiness to co-operate with them in this respect.

Whereas, At the Cincinnati convention, August, 1908, it was found expedient to dispense with the services of O. C. Lightner as editor of our paper, *The Retail Jewelers' Journal*, and,

Whereas, The National Executive Committee, in compliance with a resolution duly passed by the national convention, agreed to establish a national journal with headquarters at Cincinnati, and if feasible take over the subscription and general financial obligations of both the *Retail Jewelers' Journal*, of Ohio, and the *Bulletin*, of Iowa, upon which agreement it was decided by our State executive committee to abandon the *Retail Jewelers' Journal* and,

Whereas, The national executive committee, upon finding it not feasible to take over the financial obligations of said *Journal* and *Bulletin*, met at Chicago and voted to abandon the project of establishing a journal at present, and,

Whereas, We, the Ohio Retail Jewelers' Association, in regular convention assembled, do earnestly condemn the officers of the American National Retail Jewelers' Association for not carrying out the unanimous sentiment of the Cincinnati convention to establish a national journal; therefore, be it

Resolved, That we hereby instruct our State executive committee to take immediate steps to establish a new journal, provided the American National Retail Jewelers' Association does not establish a national journal at the Omaha convention, for the purpose of propagating association work, and that a copy of this resolution be spread upon our minutes and a copy be sent to Secretary Callison of the national association, to be read before the Omaha convention.

Resolved, That the Ohio Retail Jewelers' Association extend our sincere thanks to H. L. Fogelman for his excellent and most highly instructive and appreciated address on "Suggestion as a Power in Salesmanship."

Whereas, Almighty God in His infinite wisdom has seen fit to remove the father of Charles M. Slemmons from this life, and,

Whereas, Charles M. Slemmons has made many warm friends among the members of the Ohio Retail Jewelers' Association, having attended every convention of the association since its organization; be it therefore

Resolved, That we heartily sympathize with him in his bereavement, and, be it further

Resolved, That this resolution be placed upon the minutes of this association and a copy of the same be sent to our friend, Charles M. Slemmons.

Among the Exhibitors.

The wholesale jewelry and optical trades were represented by the following firms and their representatives:

G. E. Potter, assistant sales manager of the South Bend Watch Co., and J. K. Coulter, Ohio traveling man for that corporation, showed a complete line of South Bend watches and gave away badge dials, buttons and watch fobs. They showed their list of customers in Ohio.

C. H. Osmun, representing the Rockford Silver Plate Co., exhibited many of the patterns made by this concern, and gave away small silver plated tankards as souvenirs.

E. J. G. Lovett, sales manager for the Rockford Watch Co., exhibited all the models made by this company, and showed a new 12 size watch which will soon be on the market.

G. Raymond Noyes and J. H. Cragin, representing the Oneida Community, Ltd., exhibited a fine line of silverware and many chests of silver.

C. M. Slemmons, who represented the Illinois Watch Co., of Springfield, Mass., was the biggest man there.

The Ohio Optical Co. was represented by F. T. Prosser.

George B. Convis represented the Johnston Optical Co., Detroit, Mich.

W. H. Alger represented the North American Watch Case Co., Mansfield, O.

Harry Ulmer represented the Kryptok Sales Co.

R. H. Ingersoll & Bro. and the Ingersoll-Trenton Co. were represented by Wm. H. Ingersoll, E. L. King and F. M. Loofbourrow. All their makes of watches were shown.

E. G. Seymour, with the Shepard Mfg. Co., Melrose Highlands, Mass., showed a large line of souvenir spoons and cloisonné enamel jewelry.

C. C. Biglow, traveler for the Rockford Watch Co., assisted Mr. Lovett in taking care of the visiting jewelers.

L. W. Lewis, vice-president of the association, exhibited and took orders for "Tarnishoff," his preparation for cleaning silverware.

D. D. Huhhell, F. R. Counts and E. M. Parks represented the White-Haines Optical Co., Columbus, O., and exhibited their staples and specialties.

J. B. White arrived on Wednesday night.

Edgar J. Fox, of Lindenberg & Fox, Cincinnati, O., was there, and in addition to boosting his line of jewelry exhibited a green bathing suit with a white and blue label.

R. C. Coughlin represented the New Haven Clock Co. and gave away Tattoo perpetual calendars. These were hung all around the convention hall.

The Rockford Watch Co. gave away aluminum paper cutters in the form of six-inch ruler, and also distributed transparent card cases.

Herman Poppendick represented Joseph Cowan, Boston, Mass.

"Jack" Spindler represented Bowler & Burdick, of Cleveland, O.

Frank Kennedy & J. E. Morehouse represented the Kennedy Optical Co., Detroit, Mich., while Ben S. Cohen represented the Michigan Optical Co.

W. H. Cohen looked after the interests of King, Raichle & King, of Buffalo, N. Y.

M. E. Rowley was there for the E. H. Pudrith Co., of Detroit, Mich., and A. E. Charlesworth, of the Charlesworth Optical Co., of Detroit, Mich., was there.

Convention Notes.

No better place can be imagined for holding a convention than Cedar Point, O. It is easy of access, is right on Lake Erie, has ideal convention facilities, large exhibit halls and every accommodation one could ask for.

* * *

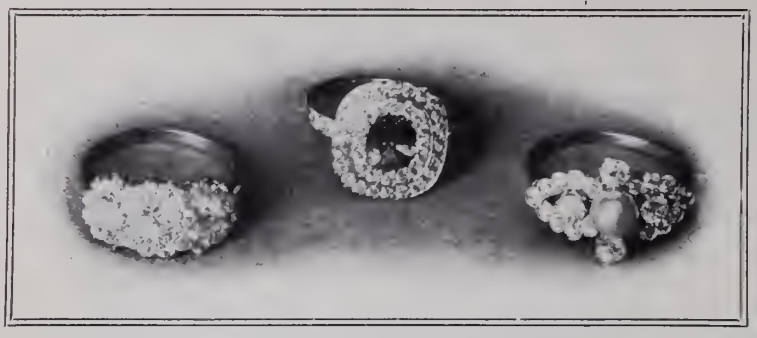
Mrs. J. R. Stebbins surprised her husband by visiting Cedar Court with her friend, Miss Humphrey. This trio, with A. L. Thoma, C. S. Hartman and Louis Ott, caught 73 fish on Thursday morning and enjoyed eating a fish dinner that day.

* * *

With the Detroit Ku-Kus came Mrs. Frank Kennedy, Ben. S. Cohen and wife, Mrs. A. E. Charlesworth, Mrs. J. E. Morehouse, whose nephew, J. R. Ballard, a retail jeweler of Mercedes, Cal., was accompanied by his wife; Capt. John McBride, U. S. A., guest of Mr. and Mrs. Charlesworth, and Mrs. A. E. Patterson.

* * *

Among the many retail jewelers present were: C. N. Frazier, Norwalk; C. B. Wannemacher, Ottoville; A. W. Radde and Joseph A. Welf, Cleveland; O. J. Heesen and J. G. Kapp, Toledo; J. P. Stein, Alliance; Arthur L. Cole, Bellevue; Louis E. Dornseifer and George A. Heintz, Cincinnati; W. M. Hale, Cuyahoga Falls; E. J. Tyler, Fayette; William H. Broer, Toledo; C. M. Bent, Cardington; J. R. Stebbins, Ashtabula; A. L. Thoma, Piqua; T. H. Pitkin, Andover; W. H. Michael, Lima; August Schunck and wife, Minster; E. Sensenbrenner, Circleville; J. E. Schottdorf, Defiance; Charles W. Zoellner, Portsmouth; Robert Humphreville, Dillonvale; W. L. Wilhelm, Portsmouth; Charles Reinstatler and Joseph H. Kenkel, Cincinnati; B. F. Phillips and wife, Akron; J. W. Puetz, Lima; H. R. Booing, Lancaster; F. D. Ausman, St. Marys; Emil H. Moser and C. S. Hartman, Wapakonea; T. W. Birchard, Tiffin; L. W. Lewis, Columbus; C. F. Pfleger, Carey; L. T. Fenning, Jackson; William A. Inskeep, Jr., Columbus; G. J. Dunn, Port Clinton; J. B. Schaefer, Sandusky; J. W. Slonaker, Scio; V. E. Willis, with W. C. Fisher, Lorain; H. S. Andrews, Mt. Gilead; P. F. Sharick, Ashland; Frank L. Young, Mount Vernon; Henry Dehnel, Sandusky; F. W. Merriam, Fremont; E. J. Dister, Cleveland; S. C. Nofzinger, Archbold; W. G. Gilger, Norwalk; H. C. Smith, Amherst; A. E. Diefenbach, Brookville; J. B. Avery, Amherst; D. W. Hull, Warren; J. J. Shuster, Jr., Cleveland; O. G. Carter, New London; E. Murbach, Elyria; W. P. Carruthers, Oberlin; J. E. Zimmerman, Chester, W. Va.; Harry Downs, Bellevue; L. A. Ott, Mansfield; B. N. Broer, Toledo; C. C. Morrow, Bellevue; William Kutz, Bellevue; H. L. Wight and wife, Wellington.



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GATTLE, ETTINGER & HAMMEL

Manufacturers of Artistic Diamond Jewelry

M. GATTLE I. B. ETTINGER

We beg to announce that we have purchased the interest of M. L. Hammel and the business will be continued on the same high standard as in the past.

We take pleasure in advising that our entirely new and comprehensive stock of fine mounted jewelry, consisting of larger pieces and inexpensive novelties, embodying the newest original ideas, is nearing completion.

Our diamonds and precious stones having been purchased when the market was at the lowest, we feel assured that our prices will meet all competition.

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Seventh Annual Convention of the Ohio Optical Association Held at Cedar Point.

CEDAR POINT, O., July 3.—The Ohio Optical Association held their seventh annual convention at Cedar Point, July 1 and 2, and entertained their members with an interesting programme, which opened with registration of members and distribution of badges.

About 115 members had registered by the time the afternoon meeting began, when, after Secretary Jones had read the minutes of the previous meeting, Treasurer J. B. White announced the total expenditures of the year to be $774.61, the receipts for the year $820.25 and a balance from the previous year $455.55, leaving a total net balance of $501.19.

President F. P. Barr then made his annual address, and F. D. Ausman, of St. Mary's, read a paper entitled "Optometry and the future field of the jeweler optician." Mr. Ausman is the new president of the Ohio Retail Jewelers' Association.

Mr. Homer E. White next read a paper on "The relation between the optical jobber and the optometrist," which was listened to with much interest.

Harry C. Goodwin, advertising manager of the E. Kirstein Sons Co., then addressed the meeting with a few pertinent remarks on advertising for optometrists, which was followed by a general discussion of the subject. John C. Eberhardt told of the work in trying to get an Ohio optometry law through the last Legislature, and gave some suggestions as to the method of procedure in passing the bill at the next meeting of the State Legislature in January, 1910.

The meeting then adjourned for the day, and in the evening the members attended the theater at Cedar Point as the guests of the Cedar Point Resort Co.

Those having exhibits or representatives on the floor were: White-Haines Optical Co., Ohio Optical Co., Kryptok Sales Co., Young-Kennard & Critz Co., Edwin Beckman, E. Klein & Bro., South Bend Watch Co., Rockford Watch Co., Rockford Silver Plate Co., New Haven Clock Co., Shepard Co., Euclid Optical Co., H. A. Kirby Co., Opthalmoscope Co. and F. W. King Optical Co.

Friday morning's session began with the appointment of a nominating committee by President Barr, after which A. L. Thoma, of Piqua, O., read a paper on "Publicity in Optometry." Perle L. Sagebiel, Dayton, O., was next on the programme with a paper on "The crystalline lens and its investigation," and this was followed by John C. Eberhardt, Dayton, O., who spoke on "The Opthalmoscope in optometry."

The meeting closed with a lecture by Prof. Chas. Sheard, of the Ohio State University on "Some unsolved and partially solvable problems in practical optics," and a group photograph was then taken of the members and guests.

Friday afternoon's session began with the report of the auditing committee and was followed by the report of the nominating committee and legislative committee. Prof. Chas. Sheard read a paper on "The adequate training of the optometrist," and was followed by a paper relating to elevating the profession to a high standard of ethics, by C. W. Sloan. F. W. King next delivered an address on optics, from the manufacturers' point of view.

The next meeting place was selected to be the first day of the American Optical Association meeting at Cedar Point in 1910.

The officers elected were: President, C. N. McDonnell; vice-president, C. W. Sloan; secretary, E. L. Jones; treasurer, J. B. White. Executive committee—Messrs. Williams, Birchard and Lovett; membership committee, Messrs. Freeman, Dresbrock and Lewis.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., June 30.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the 25th and 26th inst.:

Antwerp: 1 case silverware, $200; 1 case plated ware, $100; 3 cases German silver, $245.

Berlin: 1 case thermometers, $117.

Bremen: 3 cases plated ware, $289; 1 package optical goods, $110.

Buenos Ayres: 11 cases plated ware, $1,423; 32 cases clocks, $2,044; 1 case jewelry, $338.

Calcutta: 30 cases clocks, $550; 38 cases clocks, $715.

Hamburg: 2 cases thermometers, $140; 1 case watches, $895.

Havre: 2 cases clocks, $100.

Liverpool: 7 cases clocks, $1,187; 40 cases clocks, $730.

London: 17 cases clocks, $770; 5 cases watches, $756; 3 cases scopes and views, $643; 17 packages optical goods, $10,071; 49 cases clocks, $284; 2 cases silverware, $572; 4 cases scopes and views, $176; 39 cases clocks, $947.

Mazatlan: 2 cases plated ware, $123.

St. Petersburg: 1 package optical goods, $500.

Swakopound: 4 cases clocks, $130.

Sydney: 37 cases plated ware, $2,287; 271 cases clocks, $3,852.

Tampico: 2 cases plated ware, $171.

Death of August J. Rettman.

PITTSBURG, Pa., July 5.—August J. Rettman, aged 51, a former well-known North Side jeweler, died at his home, 20 Iten St., Thursday night. Mr. Rettman had not been well for several days, and it is believed that the excessive heat hastened his death.

Deceased was born at Black River Falls, Wis., and came to Pittsburg 49 years ago. Early in life he opened a jewelry store, in which business he was actively engaged for a number of years. He is survived by his widow, three sons—Arthur, of New York, Ellsworth and Howard Rettman—and a sister, Mrs. James Henneman, of the North Side.

The funeral took place, Saturday morning, from St. Mary's Catholic Church, of which he was a member.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
June 28	24 1-16d.	$0.54⅜
" 29	23 15-16d.	.54
" 30	24d.	.54¼
July 1	25 7-8d.	.53⅞
" 2	23 7-8d.	.53⅞
" 3	23 13-16d.	.53¾
" 6	23 5-8d.	.53⅜

Career of the Late Leopold Laubheim.

Although many of his friends in this city and elsewhere had known that he was in poor health, the news of the death of Leopold Laubheim, of Laubheim Bros., wholesale jewelers, 65 Nassau St., New York, published in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, came as a shock and was received with deep regret. He died, Monday, June 28, of apoplexy, and the funeral was held, Wednesday of last week, from the home of his brother, Morris Laubheim, 246 W. 126th St., New York.

Leopold Laubheim was born at Wurtzberg, Bavaria, Jan. 1, 1869, and was a son



THE LATE LEOPOLD LAUBHEIM.

of Aaron and Tressa Laubheim. He spent his early life in the Old World until, in June, 1882, his parents moved to New York. In company with his brothers deceased obtained employment with Adolph Goldsmith, at 38 Maiden Lane. He remained with that firm, and in 1890 was sent out as a traveling representative, covering the southern territory.

In January, 1895, he left Mr. Goldsmith, and with his brothers, Samuel and Max, started the present firm of Laubheim Bros. Samuel Laubheim died in March, 1904, and Morris Laubheim became a partner in the business.

Deceased had been in poor health for the past six months. He was well known in the jewelry trade, and had many friends. His death followed a nervous break-down which occurred some time ago. He was a member of Mount Neboh Lodge, F. & A. M., of New York.

Mr. Laubheim is survived by four brothers, Sigmund, Max, Julius and Morris, and one sister, Mrs. I. Weiss. The funeral services were conducted by the Rev. Dr. Grossman, a close friend of the deceased. The interment was in Bayside Cemetery.

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Does Not Fade or Change Color.

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Occidental Gem Corporation

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Members of the Illinois Retail Jewelers Association Conclude Interesting and Instructive Convention at Peoria.

Peoria, Ill., June 30.—The second annual convention of the Illinois State Jewelers' Association, the opening session of which was reported in the last issue of The Jewelers' Circular-Weekly, proved a success in every way and the members who attended have gone home feeling that the meeting has been a valuable one in every sense of the word, and that they have gathered inspiration as well as a great deal of trade information that will be of service to them in the conduct of their business affairs.

The two days, June 29 and 30, were busy ones and were crowded with addresses from men prominent in the trade and discussions of questions of interest to the jewelry business in the State. In fact, the great amount of business which the officers found necessary made the time seem short, and the work too hard, and next year when the retailers gather in Springfield for their meeting they will take three days instead of two.

The men who have been instrumental in the forming of the State convention are highly gratified at the way the retailers in the State have responded and at the instantaneous success which the young organization has enjoyed.

This was the second meeting, as the association was formed a short 14 months ago, and, in spite of the intense heat from which Peoria is now suffering, 200 from all over the State were in attendance. The convention hall in the National was a sweltering oven, yet the sessions were followed with interest and the meeting was a most enthusiastic one.

The success up to date argues well for the convention next year, as each and every man in attendance went home filled with the member-getting spirit and by next June practically every jeweler in the State of Illinois will be enrolled under the association banner.

The members of the State Society of Optometrists, who met with the jewelers, have decided hereafter to hold their meetings separately, as they are rather overshadowed by the larger organization, and they are of the opinion that they can accomplish more meeting alone. Next year the optometrists will probably gather at Elgin, Ill., although the executive committee have not definitely decided.

Great credit is due the local committee for its work to make the convention a success and the entertainment features were particularly pleasing. The visiting ladies were taken by the wives and daughters of the Peoria jewelers for an automobile ride over the city Tuesday afternoon, while their husbands, fathers and sweethearts perspired in the convention hall.

However Tuesday evening everyone was given a chance to pick out a cool breeze and get it lower their temperature, when the delegates and visitors were the guests of the Peorians on board the steamer *David Swain* for a lake trip. The Illinois River, which is one of the scenic streams of the country, here at Peoria, widens into a large lake, which for miles up the river presents a silver expanse of water, bordered by wooded bluffs that is said to rival the Hudson and Rhine. The *Swain* is one of the finest river packets on the river. The jewelers were taken up the lake and enjoyed the moonlight trip immensely. Returning, a short stop was made at Al Fresco Park, the local Coney Island. The trip made a big hit with the visiting delegates, who were beginning to think that Peoria was nothing less than a permanent and perpetual Turkish bath.

Wednesday the convention was brought to an end by a banquet at the National Hotel that was a most elaborate affair. On account of the heat dress suits were tabooed, and it is needless to say that no one mourned their absence. The menu was all



FRED. A. MAREAN, PRESIDENT.

that could be desired and the famous chef of the National Hotel lived up to his reputation.

An impromptu programme had been arranged and wit and humor sparkled like a diamond. The hit of the evening was the toast of H. C. Carpenter, who responded to "Diamonds and Pearls," and his talk was received with great applause, especially from the ladies, whom he said were the diamonds and pearls of our every-day life. At the conclusion of his talk the toastmaster, Charles T. Higginbotham, said that Mr. Carpenter showed as much knowledge of the fair sex as he did of the jewelry line. The Rev. B. G. Carpenter, of the First Universalist Church of this city, spoke on "Good Fellowship," and his talk was heartily enjoyed. The Hon. P. G. Rennicke, United States Collector of Customs for this district, told a few funny stories, and the toasts were brought to a close by a short talk on Art by Eugene Baldwin, publisher of the Peoria *Daily Star*, and his talk, applying art to the jewelry business, was brilliant and full of poetry.

But in the convention itself, the real sessions, where the delegates got down to business, every minute was utilized and the complete programme went off without a hitch. The last thing Wednesday afternoon was the election of officers, and here the delegates were a unit that Fred A. Marean, Belvidere, the president of the organization, and George B. Elbe, Chicago, the secretary, must be retained in the offices which they had so ably filled the last year was evident on all sides. It was greatly owing to the untiring efforts of these officers that the organization was formed and that it has had the success it has enjoyed the past year. So as one man the delegates insisted that these two officers go on with the work they have started. After making this start the secretary was instructed to cast a ballot to reelect Paul Lackritz, Chicago, as treasurer. John C. Pierik, Springfield, was selected to fill the position of first vice-president. Mr. Pierik is a "live wire" and is one of the most enthusiastic members of the association. It is due to his generalship that Springfield was selected as the next convention and he promised that the reception of the Capitol City of Illinois would be hearty and intimated that there would be a real hot time when the boys gathered there next June. C. H. Trask, a Galesburg member, was named for second vice-president.

Frank Smith, Pontiac, Ill., T. A. Brown, Quincy, and Richard Wieting, Peoria, were chosen as directors. The last named, Mr. Wieting, was a member of the local entertainment committee and many of the pleasant features of the meeting are due to his efforts. Delegates were also chosen to the National Convention, which will be held at Omaha, in August, as follows: F. A. Marean, Belvidere; George B. Elbe, Chicago; F. B. Wade, Galesburg.; Frank Smith, Pontiac; Paul Lackritz, Chicago and J. C. Pierik, Springfield. The alternates are: F. Ferguson, Chicago; F. C. Lamphere, Galesburg; A. Bolander, Rockford; A. Johnson, Chicago; E. R. Randolph, Farina; H. Schelzer, Centralia, and J. Ranlser, Rock Island.

The opening session was called to order Tuesday morning at 9:30 by President Marean and Mayor E. N. Woodruff of Peoria was introduced. He cordially welcomed the delegates to Peoria, said that the keys had been lost after everything had been unlocked and for the visitors to go as far as they liked, that the town was theirs. He expressed his pleasure, and that of the citizens, that the jewelers had chosen the Still City for the meeting place and congratulated them upon the attendance, and the fine looking bunch that were in the city.

Vice-president Frank Smith, of Pontiac responded to the mayor's speech and thanked him for his courtesy and that of the citizens of Peoria. He said that the jewelers were pleased with the town and in love with the hospitality of the citizens. Then followed the annual address of President Marean. This was received with great applause from the delegates. He rapidly sketched the formation and growth of the association from the day April 9, 1908 to the present time. In part Mr. Marean said:

> The plan adopted was the organization of this association, hoping through the machinery of co-operative effort to bring to light everything of a hurtful nature to the retailer, and

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WILLIAM J. McQUILLIN, Secretary.

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the same means to find and apply a proper
edy; to devise ways and mea s for the abate-
t of many of the evils which hindered the
piness and success of our craft, and to pro-
e by mutual effort the general welfare of
retail jeweler. In addition to our obliga-
s to our officers, to the manufacturers, the
be s and the rank and file, is that obliga-
, beyond words of mine to express, which
owe to the trade journals, everywhere, for
never-ending consideration and countless
s shown us and the organization effort at
times, without the help of whom the whole
ement, instead of being to-day a vital issue
ll the States, would have been long since
l, with none to do it reference.
or long years the retail jewelers sat in the
ket place seeing every other craft, calling,
blood and profession being organized by its
mbers, seeing also that these organizations in
s instance, when conducted along safe and
nes, brought about a bettering of condi-
s, commercially and intellectually to those
ganized.
ally dawned upon his mind that what was
for everybody else would be good for him;
ame to realize that in all this land there
no branch of human effort involving so
men, or with so much capital invested, as
retail jewelry business, but was and had
for many years completely organized.
After speaking fully on the ways and
refores of organization Mr. Marean
k up some of the reforms that organiza
was responsible for. He said:
few months ago it was a rare thing for
dvertisement to be read, "We sell to the
ade retail jeweler only;" to-day it is the
which distinguishes the fair dealer from
unfair, the genuine from the counterfeit, the
ness man from the fakir.
closing Mr. Marean said:
e day we offer abuse where we should sub-
reason, when we substitute denunciation and
finding for argument, threats for facts, that
the organization boat will go upon the rocks.
if we keep our own purpose in view, with-
trying to exploit or destroy the interests of
rs, avoiding lopsidedness, hobby-horse methods,
e idea schemes, having always that regard
the interests and rights of others who com-
with us in trade which simple justice and
sense demand, we can go on to a harvest of
ness and increasing profits and obtain to this
consummation with the respect of others
f ourselves.
Marean's effort was listened to at-
ively and was heartily received by the
gates.
llowing the address, Secretary George
and Treasurer Lackritz read their re-
s which showed that the association
s in flourishing condition.
he regret was deep when it was an-
nced that Mack A. Hurlbut, of Fort
dge, Ia., ex-president of the American
ional Jewelers' Association, who was
have given a talk on "Organization," was
ble to attend.
he first address on the program for the
rnoon session was the talk by Prof. C.
Hart, of the Bradley Horological Insti-
, of Peoria, on "The Ethics of the
de." Professor Hart, as an instructor
the largest school of horology in the
ntry, was listened to with close atten-
n, and his remarks were extremely inter-
ng. He dwelt at length on the com-
nity of interests between the jewelers.
was followed by Jacob Franks, presi-
t of the Rockford Watch Co., who spoke
the "Dawn of Prosperity." Mr. Franks
ld see nothing but good things ahead for
jewelry business, and said so in well-
sen words.
I. C. Carpenter, of the South Bend
d.) Watch Co., then spoke on "Adver-
g, and What It Means to You." The
gates were kept busy taking notes while

National Monthly Import and Export Statistics.

WASHINGTON, D. C., July 6.—The records of the Treasury Department contain the following comparative statistics, of interest to the jewelry trade, for May, 1908 and 1909, and for the 11 months ending May, 1908 to 1909:

	May, 1908.	May, 1909.	11 Months Ending May, 1908.	11 Months Ending May, 1909.
IMPORTS.				
Clocks and parts of	$18,926	$39,811	$448,113	$418,976
Watches, materials and movements	129,545	205,371	2,301,925	1,841,243
Diamonds, glaziers' diamonds, etc., uncut, and watch jewels (free)	174,779	607,710	4,287,324	5,998,674
Diamonds, cut but not set (dutiable)	265,736	1,579,377	8,934,412	16,851,234
Diamond dust or bort (free)	5,910	2,784	65,884	178,043
Precious stones, rough or uncut (free)	6,842	40,438	113,086	200,173
Precious stones and pearls, not set	101,068	655,917	2,577,901	4,209,897
Jewelry and manufactures of gold and silver	73,572	111,821	1,570,994	1,599,478
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$101,558	$102,814	$1,358,448	$1,152,661
Watches and parts	106,611	104,551	1,291,678	1,145,036
Jewelry and manufactures of gold and silver	71,332	90,001	1,429,889	1,146,154
Plated ware	57,792	63,787	678,480	579,563
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	$194	$15	$1,207	$1,280
Watches, materials and movements	508	.....	23,074	8,140
Diamonds, rough, including miners', glaziers' etc.	4,929	.....	7,278	5,851
Diamonds, cut but not set	100	7,072	31,418	24,024
Other precious stones, rough or uncut (free)	225	.....	1,272	550
Other precious stones, cut but not set, including natural pearls	113	365	18,115	3,321
Jewelry and manufactures of gold and silver	2,905	391	236,869	35,484

he elaborated on the value of well-placed advertising and told what the right kind properly placed would do for the retail jeweler.

This ended the business for Tuesday, and the convention adjourned early to allow the members to visit the displays of the various jobbers and manufacturers in the hotel. There were a great many of these, and some fine exhibits were shown. Many costly souvenirs were given, and the delegates were all sporting badges, small clocks and watch dials on their coat lapels.

Wednesday morning O. V. Berry, president of the State optometrists, read his annual address. He spoke of many things that were of interest to the jewelry line as it related to optical goods, and his remarks were attentively listened to by the jewelers as well as the optometrists present. Then William G. Swartchild, Swartchild & Co., Chicago, spoke at length on repair department hints. He gave some very valuable information along this line. Following this there was a free-for-all debate by the members present on any subject they wanted to bring up for discussion, and everyone had a few words to say for the good of the trade.

Then the address, one of the big features of the convention, followed in the speech of W. J. Pilkington, Des Moines. He is the publisher of the *Merchants' Trade Journal*, and demonstrated that he could talk as well as write. His address aroused the convention to enthusiasm. He talked on "Retailing of Merchandise a Science." His remarks were forceful and elicited great applause. He dwelt on every branch of retailing, and showed where improvements should be made.

The afternoon was devoted to the election and other important business, and the address of J. P. Archibald, president of the A. N. R. J. A., was heard. His speech took up many important practical topics and was listened to with the deepest attention. This closed the convention's proceedings.

Bridgeport, Conn., Jewelers Seek to Recover Quantity of Jewelry Recently Lost in That City.

BRIDGEPORT, Conn., June 30.—The Davis & Hawley Co., of this city, are seeking to recover a large amount of jewelry lost by one of the concern's customers, Friday, June 25. The loss occurred while a circus was here, which brought a number of strangers to this city. Any jeweler who may have an offer of these articles for examination or for sale is requested to communicate direct with the Davis & Hawley Co.

The missing articles include: Diamond bracelet with 11 diamonds in a knife-blade setting, marked and dated Jan. 11, 1893, hinged and clasped; gold chain bracelet, with padlock; pair woven gold thread bracelets, with balls on ends and springs inside; silver bracelet, set with blue Egyptian stones with pendants; watch fob of three amethysts, graduated in size, cabochon cut gold setting and joined with gold chains; diamond stud with screw back; diamond and ruby ring, a three-stone hoop ring with ruby between two diamonds, gold setting; sapphire ring, a five-stone hoop ring with eight small diamonds in setting, gold setting, hand chased; turquoise ring, set with diamonds, turquoise turned green, gold setting; Mexican opal ring, set in gold; child's cameo ring, set in gold; $1 gold piece; solitaire diamond stick pin, with small gold guard pin attached, with gold chain to diamond pin; D. A. R. pin, with blue enamel, set with 13 stones (semi-precious) from the 13 original States, and a solitaire diamond center; pair gold earring settings, without stones; $40, more or less.

A. J. Mueller, a well-known jeweler of Nome, Alaska, donated a Howard watch to A. A. Allen, driver of the winning team in the second annual race of the Alaska Sweep Stakes Dog Race, which took place some time ago. This is the great event of the season.

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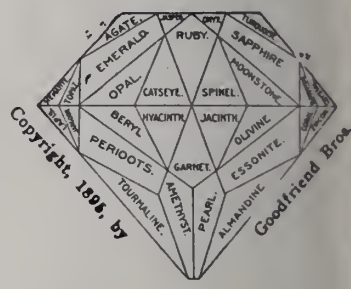
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ROUND — BOUTON

BAROQUE



BONAMITE

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ROSE DIAMONDS

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PROVIDENCE: 212 Union Street

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Imports of Clocks, Watches, Jewelry, Etc., Into the Philippine Islands.

WASHINGTON, D. C., July 2.—The imports into the Philippines during the year ending Dec. 30, 1908, were valued at $29,-6,120, as against $30,453,810 in 1907, which, by the way, was the highest value for the imports of any year since 1903. Of these imports only $5,101,836 was supplied by the United States.

The total value of the clocks imported into the Philippine Islands during the past year was $9,107, as compared with $11,135 in 1907 and $13,149 in 1906. While we still maintain our supremacy in this line with a value increased from $2,270 to $3,004, yet we are forced pretty closely by Germany and Japan, the former with a value of $2,-01 and the latter with $2,038. The other countries who sent clocks to that market were: France, $1,033; Switzerland, $262; China, $211; United Kingdom, $150; Australia, $85; British East Indies, $13, and Spain, $10.

While the value of the importations of watches do not compare with that of three years ago, $56,760, still they increased from $26,614 to $43,055; in this field we lead with a value increased from $7,265 to $21,437; France stands second with a slight reduction from $13,615 to $13,266, while Switzerland has nearly doubled her share of the trade, her value last year being $7,631, as against $3,619 for 1907. Other contributors were: Germany, $266; United Kingdom, $204; Italy, $60; Spain, $54; China, $44; Japan, $40; Australia, $34; Netherlands, $8; Hong Kong, $5; Cuba, $3; French East Indies, $2, and Belgium, $1.

The importations of cutlery were valued at $69,393 last year, as compared with that of $84,710 in 1907. In this field Germany has the lead with a value of $32,205, as against $30,603 for the preceding year; Belgium stands second with a value reduced from $16,281 to $12,485, while the United States stand third with a slight increase from $10,039 to $10,480. The United Kingdom's share of the trade shows a decrease from $11,790 to $7,697. Other sources of supply and the value of their contributions were: China, $529; Switzerland, $354; British East Indies, $204; Spain, $56; Hong Kong, $45; Japan, $38; Austria, $36; Australia, $6, and Netherlands, $5.

There has been very little change in the importations of jewelry into the islands during the last two years, as the value for 1907 was $29,928 and in 1908 $28,985. In this our share is very satisfactory, and is $11,-705, as against only $5,944 for 1907, and this has given us the lead in the field which was formerly enjoyed by France, which now stands second with a value decreased from $16,496 to $9,528. Germany stands third with an increase from $1,988 to $4,052, and China fourth with an increase from $784 to $1,996; on the other hand, Japan shows a decrease from $2,143 to $642. The other contributors were: Austria, $346; British East Indies, $238; Japan, $110; Italy, $147; United Kingdom, $86; Spain, $85; Australia, $23; French East Indies, $16; Switzerland, $9, and Siam, $2.

The exports of all other manufactures of gold and silver to the islands reached a total value of $31,385, as against $26,186 in 1907, and again we stand in the lead with a value of $20,151, as compared with $12,755 last year. France, who stands second, does so with a value reduced from $5,680 to $4,096. Other contributors were: Japan, $1,952; China, $1,522; Germany, $1,447; United Kingdom, $956; British East Indies, $691; Hong Kong, $440; Austria, $77; Spain, $32; Switzerland, $6; Belgium, $3, and Canada, $2.

The imports of plated ware were only valued at $16,549, as compared with $50,424 for the preceding year. And here again we lead with a value increased from $17,779 to $20,635, while France still stands second, although it is with a value reduced from $17,-388 to $11,424. Germany contributed $9,165; Japan, $2,749; United Kingdom, $1,010, while 10 other countries shared in the small balance.

Death of A. J. Nelson.

MASSENA, N. Y., July 1.—A. J. Nelson, of this town, an old and widely known jeweler, and father of James R. Nelson, is dead. He was overcome with heart trouble while in his store and soon passed away.

Mr Nelson was born in Ireland about 50 years ago, but he had conducted a jewelry store here for 30 years. He succeeded F. S. Kellogg in 1881 and in 1885 bought out the stock of Fiske & Clarke. He continued until 1906, when he turned his business over to his son, James R. Nelson.

He was a member of the Masonic fraternity, the nobles of the Mystic Shrine, the Odd Fellows and the Foresters. He was also chief of the Massena fire department and one who will be greatly missed in Massena. The deceased is survived by five children. Mrs. Nelson died several years ago, and his devotion to his motherless children showed the fine sterling qualities of Mr. Nelson.

Paris Jeweler Reported to Have Been Robbed in London of Pearls and Diamonds Worth $500,000.

Cable dispatches from London Friday stated that a man bearing the name of Goldschmidt, a Paris jeweler, had been robbed of jewelry worth over $500,000 in that city. Goldschmidt took luncheon recently with a customer at the Café Monico, and went to the lavatory to wash his hands. He placed a bag containing valuable jewels in front of him. While his hands were immersed in water a man jostled against him and another snatched the bag and bolted out of the place.

Goldschmidt started in pursuit of the thieves, but he was impeded by a third man, who fell in front of him. The thieves escaped.

The bag contained 10 or 11 pearl necklaces, over 1,000 loose pearls and a number of loose diamonds.

Henri Lemoine, Alleged Diamond Maker, Sentenced in Paris to Six Years' Imprisonment.

A cable dispatch from Paris, Monday, stated that Henri Lemoine, who, on pretense of being able to make diamonds, defrauded Sir Julius Wernher, head of the De Beers Mining Co., of a large sum of money, was sentenced to six years' imprisonment, and a fine of $600, after a long trial.

The court pronounced Lemoine "a vulgar fakir, whose pretensions lacked the semblance of scientific procedure."

Career of the Late Joseph Nelson.

DUNKIRK, N. Y., July 1.—Joseph Nelson, of Central Ave., who died Monday, as reported in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, was one of Dunkirk's most prominent merchants. The funeral was held yesterday afternoon at 4 P. M. and was largely attended. Deceased was born at Dromore in the north of Ireland,



THE LATE JOSEPH NELSON.

of Scotch ancestry, who as Covenanters had left Scotland at the time of the Restoration. His maternal grandfather, Dr. Gilbert, a Covenanter, became a Presbyterian clergyman. His father's mother, Annie Knox, was a direct descendant of John Knox, the Scotch reformer.

Mr. Nelson came to Dunkirk in 1850 and continuously made his home here from that time. His father was a manufacturer and exporter of clocks in Banbridge, Ireland, so deceased inherited his liking for the business. In Dunkirk Mr. Nelson and his brother, Robert, started on a small scale a jewelry and watch repairing shop, which early became a well-established wholesale business. He at one time had his son-in-law, H. F. Vander Voort, as partner, but Mr. Vander Voort withdrew in 1889, and after that Mr. Nelson continued alone for many years. Recently he had associated with him in the business J. Lyman Van Buren and Frank Gilbert, and the surviving partners will now continue the business under the old firm name.

Mr. Nelson never sought or held public office. In 1854 he became a member of the Baptist Church. He married Miss Julia A. Bartholomew, June 29, 1858.

W. B. Ligon, a jeweler in the employ of W. Zurhellen, Natchez, Miss., sustained several contusions about the legs, one night recently, by an automobile which collided with him at the corner of Main and Pearl Sts.

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I am now at Summer Headquarters where I am fully prepared to fill all orders in my line. NEW SUMMER BULLETIN AND PRICE LIST NOW READY. Send for it.

LOUIS J. DEACON, Cape May, N. J.

News Gleanings.

J. S. Johnson, Audubon, Ia., has moved to new quarters in a new residence which has built.

Paul Togstad, of Togstad Bros., Crosby Dak, was married to Miss Berdina leven, recently.

R. E. Jones, Le Mars, Ia., has recently en visiting his brother, Harry Jones, at thrie Center, Ia.

The retail jewelry store of P. Weinberg, West, Fla., was considerably damaged fire, about a week ago.

The firm style of the Alexander Jewelry Houston, Tex., will hereafter be known Alexander & Caspersen

Most of the jewelers of Columbus, O., ve agreed to close their stores at noon ch Friday until September.

J Z Cagle, Hendersonville, N. C., re- ntly sustained a loss of $400 by fire. Mr. gle, it is said, carried no insurance.

Frank M. Mason, South Brownsville, Pa., receiving the congratulations of his ends, an heir, Donald Cameron, having rived.

The store of Meredith & Miles, Cobalt, t., was destroyed by fire July 2. Cobalt a mining town and was practically wiped t by fire.

The store of Arthur Chapin, Worcester, s recently damaged by fire. Mr. Chapin's s, however, was, it is understood, covered insurance.

Two men were recently taken into cus- dy in Colorado Springs, Colo., accused of ng implicated in the theft of three tches from the jewelry store of John A. ir, Pueblo.

O. M. Heacock, formerly at La Grande, re., has closed out his business there and ved to Pendleton, Ore., where he has rge of the optical business of Wm. E. nscom, successor to Winslow Bros.

F. B. Churchwell, formerly in business in lson, N. C., under the name of Burden Churchwell, has decided to engage in busi- ss again at Fayetteville, N. C. He ex- cts to start about the middle of August.

No more licenses will be granted to own- s of jewelry stores in Portland, Ore., to nduct regular auction houses in connection th their jewelry business. The City ouncil one day recently revoked six auc- neers' licenses.

B. L. Wilkerson, a jeweler and watch- aker of Humboldt, Tenn., was arrested, e night recently, for selling whiskey il- gally and was fined $27 by the mayor. umerous barrels, jugs and bottles were und in his jewelry shop.

The semi-annual meeting of the North akota Jewelers' Association will be held Grand Forks, July 27 and 28. The North akota Optical Association will hold a eeting at the same time. The meetings ll be held at the Commercial Club par- rs.

The matter of placing a clock in the wer of the courthouse at Colfax, Wash., again being discussed by the county com- issioners, and it has been practically de- ded to order one. It is understood that e sum of $1,250 will be appropriated for e purchase of the clock.

Thomas Murphy, a popular jeweler, and gaged in business with his father, in Blondina St, Utica, N. Y., was married last week to Miss Katherine Hogan, of New Hartford. They will take up their residence in the Konatenah, where they will be at home after Aug. 1.

F. J. Wemett, a well-known jeweler of Livonia, N. Y., and Miss Nina Jacobs, Dansville, were married, Thursday evening, July 1, at Springville, N. Y., the Rev. Frank Wemett, cousin of the groom, officiating. After an extended automobile trip through the New England States, the happy couple will make their home in Livonia.

A dispatch from Berlin, Saturday, stated that the Colonial Secretary, Herr Dernburg, on that day informed a deputation of members of the Reichstag who called upon him to inquire regarding the newly discovered diamond fields in southwest Africa, that these mines were valued at $250,000,000. He explained that the value of his recently formed coalition of the diamond interests in the German Southwest Africa was indicated by the fact that a representative of the De Beers Co., which controls the diamond market, had offered to make a reciprocal selling agreement in order to keep up the prices on diamonds. This was rejected by the Colonial Secretary.

The jewelry stock of F. W. Reich, Columbus, Ga., was sold at public outcry by Sheriff Beard, June 28, to satisfy a mortgage in favor of William Chambers, the sale being pursuant to an order by Judge G. Y. Tigner, of the City Court of Columbus. There was present quite an interesting crowd of spectators, among them being three bidders. The bidding opened at $5,000, those making offers being Frank C. Reich, F. Theodore Petri, of Kinzel & Petri, and J. L. Treadaway, representing, it is said, some out-of-town bidder. The sum offered gradually advanced in bids of $100 after the $8,000 mark had been passed, until Mr. Petri offered $10,900. Mr. Reich raised this to $11,000, and the stock was sold to him at that figure. The stock was appraised at slightly less than $22,000, and the appraisement is said to have been on quite a conservative basis.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended July 3, 1909.

The U. S. Assay Office reports:	
Gold bars exchanged for gold coin	$267,853.31
Gold bars paid depositors	50,560.40
Total	$318,413.71
Of this the gold bars exchanged for gold coin are reported as follows:	
June 28	$66,595.73
" 29	41,073.51
" 30	26,026.79
July 1	103,161.98
" 2	20,676.24
" 3	10,325.06
Total	$267,857.31

Reed & Barton, Taunton, Mass., have been recently making a specialty of trophy shields and have issued a neat little folder, showing illustrations of a number of these objects in bronze and silver, which have proven so popular in the last few years when used to signalize or commemorate club events or occasions of popular interest.



W. R. Livingston recently opened a store at Lindsay, Cal.

C. E. Bishop will shortly engage in business in Seattle, Wash.

M. Amundson has engaged in business in New England, N. Dak.

Elmer Barrett will open a jewelry store in Painesville, O., about Aug. 1.

G. A. Frank, Dexter, Kans., has added a line of jewelry to his drug business.

E. B. Churchwell will start in business at Fayetteville, N. C., about Aug. 1.

Dvinsky Bros. have just begun business in Palmerton, Pa. The firm consists of R. and M. Dvinsky.

M. & A. Sigel have opened a retail jewelry store at 80 Chrystie St., New York. The concern also does work for the trade.

A new jewely firm has opened a store at Champaign, Ill., under the firm name of Smith & Williams. Mr. Smith was formerly with Chas. Maurer, Champaign. Mr. Williams is the son of a Champaign banker.

Cooper & Wolkowitz have engaged in business at 407 E. 5th St., New York, where they will manufacture all kinds of jewelry and make a specialty of rings. Repairing for the trade will be a feature of the business.

Henry Winscher, who for several years was head of the repairing department in the jewelry establishment of the late Mrs. T. Lynch, Union Sq., New York, has opened a retail jewelry store of his own at 581 Main St., East Orange, N. J.

Importations at the Port of New York.

Weeks Ended June 27, 1908, and June 26, 1909.

	1908.	1909.
China, Glass and Earthen Ware:		
China	$61,144	$123,878
Earthen ware	6,764	12,334
Glass ware	18,688	31,915
Optical glass	8,405	1,520
Instruments:		
Musical	4,555	8,133
Optical	3,893	5,507
Philosophical	1,161	2,964
Jewelry, etc.:		
Jewelry	5,487	16,709
Precious stones	188,983	1,176,339
Watches	10,648	31,468
Metals, etc.:		
Bronzes	282	864
Cutlery	9,317	29,041
Dutch metal	1,239	2,106
Platina	1,137	31,824
Plated ware	.....	.....
Silverware	473	.....
Miscellaneous:		
Alabaster ornaments	19	226
Amber	15	2,597
Beads	1,454	7,247
Clocks	3,294	9,815
Fans	1,910	2,596
Fancy goods	3,852	8,474
Ivory	1,395	42,587
Ivory, manufactures of	103	145
Marble, manufactures of	3,909	22,102
Statuary	3,171	5,384

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Providence.

B. Goldberg, New York, called upon the manufacturers of this vicinity the past week.

John Peacock and family have taken up their residence for the Summer at Long Meadow.

Mr. and Mrs. William C. Greene have opened their cottage at Conimicut for the Summer.

Mr. and Mrs. Albert E. Stevens are Summering at Shawomet Beach, where they have a cottage.

Samuel Amberg is sending some good orders to the Rhode Island Ring Co. from the western circuit.

F. A. Simons, 39 Dorrance St., is closing at 1 o'clock every Friday afternoon during this month and next.

The silver service for the new battleship *South Carolina* will be made by the Gorham Co., in this city.

A. R. Vaughan and family, Pawtucket, left Thursday for Wells River, Vt., where they will remain for a month.

Louis Stern and Frederick Barry, of L. Stern & Co., of this city, were in New York the latter part of last week.

A. Rosenbach, of Rosenbach & Goodmann, New York, was in this city recently, placing orders with the manufacturers.

William L. Mauran, of the John T. Mauran Mfg. Co., was a guest the past week at Greene's Inn, Narragansett Pier.

Thomas H. Tarbox, Pawtucket, has returned from the convention of the American Association of Optometry, at Atlanta, Ga.

G. R. Alexander, 45 Dorrance St., is closing his place of business at one o'clock every Friday afternoon during July and August.

The executor of the estate of James Tiffany has sold to Jacob Ernstof, a lot of land on Chestnut St. and Goulds lane for $7,000.

Edgar Wilton Guild, New York, and Isabel Sylvia Woodbury, also of New York, secured a marriage license in this city recently.

Charles H. Fuller has been drawn upon the jury list in the City of Pawtucket for service during the Fall term of the Superior Court.

Fred V. Kennon, of the John T. Mauran Mfg. Co., was in New York the past week, supervising affairs at the firm's office on Maiden Lane.

R. T. Kleckner, western representative of the Theodore F. Foster & Bro. Co., of this city, has returned to Chicago from the Pacific Coast.

The Central Loan Co. is preparing to open a branch store, with a full line of watches, jewelry, etc., at 675 Westminster St., corner of Stewart St.

R. Foster Reynolds, son of Mr. and Mrs. Frank B. Reynolds, who graduated from Harvard College a few days ago, left June 26 for a trip abroad.

Frank T. Barton, representing the George N. Steere Co., Pawtucket, and the Fontneau & Co., Attleboro, is making an extended trip through the northwest.

Ralph Hoxsie, with Mason, Howard & Co., New York, is spending a short vacation with his parents at Hoxsie Village, in the southern part of this State.

H. C. Van Ness & Co., San Francisco, are now carrying the new line of gold filled jewelry and novelties manufactured by MacPherson, Roubaud & Co., of this city.

A large number of the manufacturing jewelry establishments of this city closed down Friday or Saturday of last week for one or two weeks, or in some instances 10 days.

Tenants in the Bowen building, Page and Friendship Sts., were closed up the past week on account of the annual inspection and cleaning up of boilers and engines.

The Gorham Co. has received the contract for a bronze memorial to the late Bishop Phillips Brooks, to be erected in Trinity Church, Boston. The model is by St. Gaudens.

Friends of Milton S. Rodenberg, of Rodenberg & Dunn, have received postal cards from him from Hamburg, Germany. He reports having a good time and being in good health.

Timothy D. Pratt, who retired from the manufacturing jewelry business about three years ago on account of failing health, is getting out a new line of samples, preparatory to re-engaging in business.

Clarence M. Dunbar, treasurer of the Cook, Smith Co., attended the Yale-Harvard boat race at New London, on Thursday. He made the trip in his new yacht *Artmar,* flagship of the Edgewood Yacht Club.

Harris Fellman, Woonsocket, has returned from a pleasure trip through the south with his wife. During his absence he attended the convention of the American Association of Optometrists, at Atlanta, Ga.

The James Hanley Co. is to erect a modern six-story brick building at Peck, Pine and Orange Sts. for manufacturing purposes. Inquiries have already been made by several manufacturing jewelers for shop room.

A meeting of the board of governors of the New England Manufacturing Jewelers and Silversmiths' Association was held at the rooms of the association Thursday afternoon. Two applications for membership were favorably considered.

Mr. and Mrs. A. Tingley Wall, their daughter, Miss Constance, and E. D. Clapp, Chicago, the latter the fiance of Mr. Wall's other daughter, Miss Helen, were members of an automobile party at the Imperial Hotel at Narragansett Pier, June 28.

Hermann A. Ockel, of this city, was one of the passengers, June 26, on the *Kaiserin Augusta Victoria* from New York for Hamburg, Germany, where he will spend the next three months with relatives and friends at his old home.

Creditors in this vicinity have received notice that a five per cent. dividend had been declared in bankruptcy proceedings in the case of Samuel Mendelsohn, Boston. The liabilities aggregate about $25,000, of which the larger portion is held here.

William T. Wilson, of McDonald & Wilson, this city, returned last week from Atlanta, Ga., where he had been attending the annual convention for the American Association of Optometry, as a delegate from the Rhode Island Society of Optometry.

Fire was discovered last Wednesday evening in the shop of John O'Neil, corner of Eddy and Clifford Sts., emblems. Quick work prevented serious damage, but not before the flames had communicated with the shop of Edward J. Gilbain, plater, and the shop of John Heathcote, jewelers' tools and machinery. The entire damage was estimated at about $500.

William H. Richardson, treasurer of Flint, Blood & Co., who was stricken blind while on the annual outing of the New England Manufacturing Jewelers and Silversmiths' Association, June 18, is reported as being considerably better, with the chances more in his favor for recovering his eyesight. It will be several months before he will be free from the doctor's care.

The W. J. Feeley Co. furnished all the cups, badges, fobs and other prizes for the Columbus Club athletic tournament in this city, June 28. One of the most conspicuous was the Gov. Pothier trophy. The entire collection was displayed for several days in the show window of the Tilden-Thurber Co., Westminster and Mathewson Sts., and attracted considerable attention.

The Advertisers Novelty Co., J. William Peacock, manager, Banigan building, has secured the contract for furnishing the official badge for the ladies' auxiliary of the United Commercial Travelers of America. The pins are very neat and are made of solid gold, gold plate and silver. Already more than 3,000 have been furnished the supreme council of the order, through whose hands distribution is made.

Among the foreign importations received through the Providence Custom House the past week were the following: From Bremen, one package of manufactures of metal; one of jewelry; one of precious stones and two of imitation precious stones. From Hamburg, one package manufactures of metal; three of manufactures of silver and gold, and one of imitation precious stones. From Havre, two packages manufactures of metal and one of imitation precious stones; from Liverpool, one package of china; from London, one package imitation pearls. From Rotterdam, one package of emery wheels.

At the drawing of jurors for services in the Superior Court during the Fall term, the following connected with the manufacturing jewelry industry were drawn by the Board of Aldermen on Thursday: For Grand Jury—John M. Buffinton, Joseph P. Cory, George R. McAuslan and Albert A. Walker. For Petit Jury—John F. P. Lawton, George A. Forsyth, Herman A. Ockel, William P. Otis, Henry Lederer, Bradley M. Graffam, Charles L. Kettlety, Henry A. Lincoln, C. Walter Pabodie, Frederick B. Luther, Charles W. Bowen, Ralph G. Ostby, A. Norton Dorchester, George H. Cahoone, Edward M. Cook, Edward N. Slade, William P. Chapin, Samuel A. Baldwin, Calvin

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Can You Sell It?

You want it if you can
You don't want it if you can't

A pocketful of diamonds wouldn't be much use to a hungry man alone on a desert isle—

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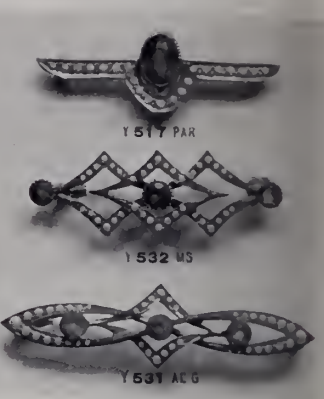
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Dean, Frederick W. Aldred, Arthur L. Aldred and George Briggs, Jr.

The Crescent Metal Coloring Co. has taken shop room at 129 Eddy St.

The D R. Child jewelry manufactory at Swansea shut down Friday night for a week

J. W. Greenhalgh, Pawtucket, furnished the dies and badges for the British Day, to be held on Aug. 7.

Addison P. Darling has removed from 36 Pine St. to 94 Friendship St., the shop that was occupied for so many years by Thomas Willis.

The annual outing of the Outlet Employes' Mutual Benefit Association will be held at Vanity Fair on Friday, 9th inst., the store closing at 12 o'clock for the day.

Mr and Mrs. Theodore W. Foster left, June 29, on an automobile trip, which included a run across Connecticut, up the Hudson, and home through Bennington, Vt., and the Berkshires.

Joseph S Gettler, Joseph Samuels, Walter A Griffiths and Samuel Steiner are members of the committee for the erection of the proposed $10,000 club-house of the Edgewood Casino Club.

The defendant's motion for a new trial in the case of James H. Orpin against the Westmacott Gas Furnace Co. was heard before Justice Christopher M. Lee in the Superior Court on Friday and denied.

George W. Dover has advertised both of his automobiles for sale, having decided to give up automobiling altogether. This decision was reached by Mr. Dover after his recent experience, in which he was arrested twice within 24 hours for alleged overspeeding.

John Creelman, associated with the W. Feeley Co., was married last Wednesday afternoon to Miss Emma Chace, daughter of Mr. and Mrs. George W. Chace, East Providence. After the ceremony Mr. and Mrs. Creelman held an informal reception and then left on their honeymoon.

George E. Towne, formerly with the Waltham Watch Co., and later an inspector of watches for the New York, New Haven & Hartford Railroad Co., has just recovered from a long siege of sickness, lasting for a period of two years. Mr. Towne was formerly located in Boston, but has secured a bench room in the Dayling store, with Lesse & Co., at Westerly, where he will do watch, clock and jewelry work.

Lieut.-Gov. Arthur W. Dennis, who is financially interested in one of the larger manufacturing jewelry establishments in Attleboro, Friday entertained at dinner at the Pomham Club the Society of Colonial Wars in the State of Rhode Island, of which he is Governor. After the business session Supreme Justice John T. Blodgett, in behalf of those assembled, presented Governor Dennis with a magnificent loving cup, suitably engraved.

At the regular weekly meeting of the advisory council of the New England Manufacturing Jewelers and Silversmiths' Association, held at the association rooms in the Wilcox building, last Thursday afternoon, with President Harry Cutler in the chair, considerable routine business was transacted. The treasurer rendered his report of the recent outing, which was very satisfactory, and showed that it was the largest gathering of the kind ever held by the organization Several matters pertaining to the trade were the subject of general discussion.

Mr. and Mrs. Samuel K Grover observed the 25th anniversary of their marriage at the Roger Williams Park Casino, Friday evening. About 150 relatives, friends and invited guests participated in the observance. The spacious reception hall was decorated with palms, ferns and potted plants, the beauty of the scene being enhanced by the attractive gowns of the women. Mr. and Mrs Grover received beneath a bower of palms and ferns in the great alcove. They were the recipients of many presents as well as of hearty congratulations and well wishes.

The members of the Washington and Lee Statue Commission of Virginia visited the Gorham Co.'s foundry July 2, and inspected a bronze replica of Houdon's famous marble statue of George Washington, which the local concern has been making for them. The bronze statue is an exact reproduction of the original marble statue which stands in the rotunda of the capitol at Richmond, Va. It will be sent by that State as a present to the National Government at Washington, where it will be a companion piece to a statue of Gen. Lee, which Virginia is also sending to the National Capital.

Attleboro.

C. T. Eden and family have taken up their residence in Providence.

The Horton Angell Co. closed, last Saturday, for a two weeks' vacation.

J. H. Carmody, western representative of C. H. Eden & Co., was at the factory, last week.

Frank T. Barton is making a trip to the northwest in the interests of Fontneau & Cook.

Fred L. Torrey was installed, last week, as Noble Grand of Orient Lodge, I O. O. F.

All the jewelry factories were closed, last Monday, on account of the Fourth of July holiday.

C. D. Lyons has been entertaining Mr. Carries, who is an expert orange grower of Florida.

The J. T. Healy & Son baseball team is leading the contest of the Jewelers' National League.

C. D. Lyons, of the C. D. Lyons Co., Mansfield, was in New York, last week, in the interests of his concern.

F. D. White returned to Chicago, last week, from a trip to the northwest in the interests of C. O. Sweet & Co.

Frank Fontneau, of the Fontneau & Cook Co., has returned to the factory after having been confined to his home by illness.

The Hall Mfg. Co., Ltd., Toronto, Can., of which F. D. Hall is president, has made an assignment and will go out of business there.

The State Treasurer has received, this year, $253.62 on account of the inheritance taxes levied on the estate of Charles E. Bliss.

John M. Fisher appeared before the selectmen, last Wednesday evening, and made a strong plea for more drinking fountains for the horses in town.

A lawn party under the direction of the Ladies' Aid Society was held, Wednesday evening, on the spacious grounds about the home of A. S. Ingraham.

About 25 employes of J. M. Fisher & Co. gathered at the home of George H. Smith, Thursday evening, and enjoyed a musical programme and a collation.

A special town meeting will be held, July 9, for the purpose of discussing the construction of a new road to the land where the new Mossberg factory will be built.

The Finberg Mfg. Co. closed down, last Wednesday until Tuesday, for the annual inspection of boilers. W. H. Payson, salesman for the company, is taking a vacation at his home in Maine.

Jacob Heilborn, of the Chicago office of the C. H. Eden Co., has been visiting the factory, and intends to leave in a short time for Europe, where he will enjoy a three-months' vacation.

James E. Blake, who is one of the park commissioners of Attleboro, is receiving much praise for the way he is looking after the interests of the children who play in Capron Park.

The national holiday was fittingly observed, last Monday, by a celebration in the day and fireworks in the evening. The manufacturing jewelers helped to make this possible by subscribing liberally to the general fund.

C. O. Sweet & Son Co. has posted notice to the effect that the Summer vacation will commence July 24. Some of the firms in the Robinson building will close for the last week in July and others during the first week in August.

W. B. H. Dowse, treasurer of Reed & Barton Co., Taunton, has filed the following corporation report: Real estate, $150,000; machinery, $100,000; cash and debts receivable, $485,020; manufactures and merchandise, $1,539,101; total, $2,274,121. Capital, $750,000; accounts payable, $526,274; surplus, $100,000; profit and loss, $897,847; total, $2,274,121.

Baltimore.

Lemmert & Schmelz, jewelers and opticians at Fremont Ave. and George St., this city, recently dissolved partnership, and the business is now being conducted by Wm. F. Schmelz.

The offices of the National Optical Co., formerly at 207-209 W. German St., are now located on the second floor of the Flatiron building, Hopkins Pl., Baltimore and Liberty Sts., where the concern has larger floor space and greater facilities than ever before.

Fred Knell, a well-known jeweler of Perry, Ia., died of heart disease, June 24, while riding home in the midst of a heavy rainstorm. Knell was alone at the time and his death was not discovered till the horse he was driving walked up in front of the residence of F. M. Hoeye, postmaster, and stopped. Knell was dead when Mr. Hoeye reached the buggy. Mr. Knell was 30 years of age, and is survived by a widow, four children and two brothers.

ARTHUR W. WARE & CO.,

MANUFACTURERS AND IMPORTERS OF

WALKING CANES

RIDING CROPS, CORKSCREWS, UMBRELLA MOUNTS.

109-111 Leonard Street, Near Broadway, New York.

(Five Minutes from the Jewelers' District, Maiden Lane.)

WE BEG TO ANNOUNCE that our Fall line of Walking Canes, Riding Crops and Corkscrews is ready and we would advise visiting jewelers to call and see our exquisite and unique line of our own manufacture and also a well selected line from all the European markets, selected by our Mr. Arthur W. Ware, being the most comprehensive and artistic stock ever shown in the world, and all particularly adapted to the jewelry trade.

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BLACK ONYX EAR SCREWS in all sizes, set with or without diamonds, pearls, etc., plain and faceted, ranging in price from $4.50 to $75. per pair.

CORAL: Brooches, Earrings, Bracelets, Necklaces and Scarf Pins, from $2.50 up.

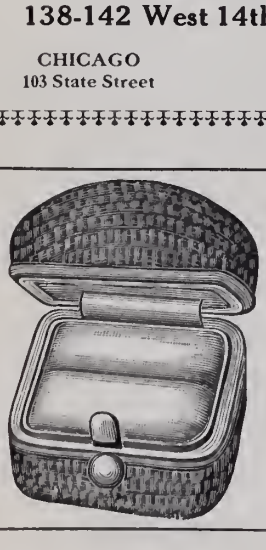
We repair, recut and polish Coral equal to new. Special order work will receive prompt attention.

We also import an attractive line of Necklaces, Manicure Files, Paper Weights, Fancy Goods and Novelties in Agate Jewelry especially suitable for souvenir trade.

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CAT, EAGLE, OWL, HAWK

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CAMEO PORTRAITS



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North Attleboro.

Warren Willett has purchased the home f B. F. Brown on Ash St.

Fred Barry was in town, last Thursday ening, calling on friends.

Herbert I. Straker spent the Fourth at s Summer house at Westport.

Walter S. Darrah returned from New edford, Thursday, after doing jury duty.

William A. Bartlett is on a trip in the terests of the Stafford Ring Co., Provlence.

Alpin Chisholm and K. Lucius Taylor enyed a short vacation at Shelter Island, N. last week.

Woodbury Melcher and family will spend e Summer in New Hampshire, at their mmer home.

The large chimney which is being erected the Webster Co.'s factory is rapidly aring completion.

William Peckham, New York representare for J. H. Peckham & Co., spent a few ys in town, last week.

William H. Bell, of the W. H. Bell Co., tended the high school reception, last ek, in Red Men's Hall.

The committee in charge of the Webster 's outing, July 17, met, last week, and ade necessary arrangements.

George K. Webster, of the Webster Co., tended the graduation exercises of his ughter at Wellesley, last week.

Edward Gilbert has severed his connec on with F. S. Gilbert, and will take a posi-n with the Shepard Co., Providence.

Joseph Straker, Providence, father of erbert J. Straker, has purchased two lots Colburn St., this city, and expects to ake his home here.

A large number of the factories closed. st Thursday, until Tuesday morning, so to allow the help to enjoy a short va-tion over the Fourth.

Herman Grover, son of a Providence weler, who was married in town some me ago, was remarried in Providence, st week, under the Jewish ritual.

John P. Bonnett, who has been in the merson Hospital for the past few months n account of being obliged to undergo an peration for blood poison, returned home, st Friday.

The local manufacturers have not as yet en able to agree on any date for Sumer vacations, but it is likely that most of em will close the last week in July and e first week in August.

Fred Riley died at his home on Elmwood ve., Friday morning, after an illness of bout a year, aged 53. He leaves a wife nd three brothers: W. H., of the Riley French Co.; Elmer and Charles E., of e Geo. L. Paine Co.

H. F. Barrows, treasurer of the H. F. arrows Co., has filed the following corporation report: Real estate, $42,529; machinery, $24,457; cash and debts receivable, 131,407; manufactures and merchandise, 71,839; total, $270,230. Capital, $175,000; ccounts payable, $20,000; surplus, $75,230; otal, $270,230.

Leroy Arthur Metcalf, whose father is a ember of the Plainville Stock Co., and f which concern he is a salesman, was arried, last Wednesday evening, to Miss thel Armstrong Barbour. The wedding took place at the home of the bride's mother, on High St. At the conclusion of the ceremony Mr. and Mrs. Metcalf received the congratulations of their friends and then started on an extended wedding tour.

Among the passengers on the White Star Line *Celtic*, which sailed from New York, Saturday, was John H. Harmstone, head designer for R. Blackinton & Co. During the month of July, Mr. Harmstone will visit the Royal College of Art at South Kensington, London, and the Sheffield School of Art, of which institutions he is a graduate. Several weeks will be spent in London, Paris, Berlin and other art centers of England and the Continent, in the interests of his house. Mr. Harmstone will return to North Attleboro about Sept. 15, and it is expected that his work will be even more brilliant and successful than that which has already been presented to the trade.

Newark.

The Elm Mfg. Co., of this city, is moving from 19 Liberty St. to much larger and more commodious quarters at 391 Mulberry St.

H. Bliss, of the B. M. Shanley, Jr., Co., Governor St., left, Friday, for San Francisco, Cal., and the west, where he will spend some weeks.

The Eastwood-Park Co., Murray and Austin Sts., have established two new western agencies. The Chicago office is in the Columbus Memorial building, and the San Francisco address is 704 Market St.

The Newark Brush Co., 12 Green St., closely affiliated with the jewelry trade, is erecting a new building at Mulberry St., near Franklin St. The plans call for a three-story structure of the most approved style. Fire Commissioner Edward E. Gnichtel is secretary and treasurer of the concern.

Practically every manufacturing jewelry house in the city closed down Saturday afternoon for a period of one or two weeks. The big factory buildings will be given a thorough overhauling during that time and the equipment put in condition for what is expected to be the busiest Summer and Fall in several years.

Leo Marks, a retail jeweler at 170 Market St., has filed a voluntary petition in bankruptcy. He was at one time employed by M. & J. D. Michel, New York, and afterward went to California, where he was in the auction business a few years. For a time he was a member of the firm of Hyman & Marks, San Francisco, Cal.

George B. Yeitter, assistant manager of the jewelry department of the American Oil & Supply Co., was married yesterday to Miss Josephine Geisler at the German Presbyterian Church in this city. Mr. Yeitter is one of the most popular of the younger men in the trade hereabouts, and his bride is equally well known to a wide circle. They left on an auto tour to Atlantic City and other shore resorts.

Cross-questioning by Victor Martin, who keeps a pawnshop in Washington St., Paterson, N. J., led to the arrest of Michael Dennis on a charge of stealing a $150 diamond from Mrs. Millie Sallow, of 440 Harrison St., Passaic, N. J. Mrs. Sallow missed the stone and notified the police. Detective Titus was put on the case. He happened to be in the Washington St. shop when Dennis came in and tried to sell the gem for $50. He was questioned closely and declared he purchased the diamond for $5. This sounded unlikely and the arrest followed. In the Police Court of Paterson, Dennis still maintained that he bought the stone, but the judge sent him to jail for 30 days and returned the gem to Mrs. Sallow.

Trans-Atlantic Voyagers.

TO EUROPE.

J. C. Sipe, Indianapolis, Ind., sails July 10.

Ewald Dietz, Newark, N. J., has sailed for Europe.

I. J. Roe, New York, sails to-morrow on the *Oceanic*.

Chas. L. Seale, New York, sailed on the *Philadelphia* recently.

C. Rech, of C. Rech & Son, Newark, N. J., sailed for Europe, recently.

S. Weinstein, New York, sailed, Tuesday of last week, on the *Rotterdam*.

B. Hirsh, of B. Hirsh & Co., New York, sailed on the *Kronprinz Wilhelm* yesterday.

I. M. Kohn, of Herzfelder & Kohn, New York, sailed, Saturday, on the *Philadelphia*.

Charles G. Rathgen, New York, sailed on the *Kaiser Wilhelm II.*, Tuesday of last week.

Edwin Keller, of E. Keller & Sons, Allentown, Pa., sailed, last Wednesday, on the *Lusitania*.

Gerome Desio, of Victor E. Desio & Co., Washington, D. C., sails Saturday, on the *Königin Luise*.

Dr. M. W. Miller, of the Manhattan School of Optics, New York, will sail on the *Lucania* to-day.

John H. Harmstone, with R. Blackinton & Co., North Attleboro, Mass., sailed, Saturday, on the *Celtic*.

Pierce N. Welsh, of the American Silver Co., Bristol, Conn., sailed for Naples recently on the *Berlin*.

Mr. Leithoff, of Stevens & Leithoff, Newark, N. J., accompanied by his family, has sailed for Europe.

Lewis Harris, of the Harris & Goldman Diamond Importing Co., St. Louis, sailed on the *St. Louis*, June 26.

Edwin Keller, of E. Keller & Sons, Allentown, Pa., sailed on the *Lusitania* last Wednesday. He was accompanied by his wife.

B. H. De Jong, New York, accompanied by his wife, sailed yesterday on the *Rhyndam*, as did M. L. Van Moppes and S. A. Van Moppes, New York.

FROM EUROPE.

B. Hyman, of B. Hyman & Co., New York, returned, last week, on the *Lucania*.

Herman Levy and O. D. Wormser, New York, return to-day on the *Mauretania*.

W. G. Pollock, of W. G. Pollock & Co., New York, returned on the *Augusta Victoria*.

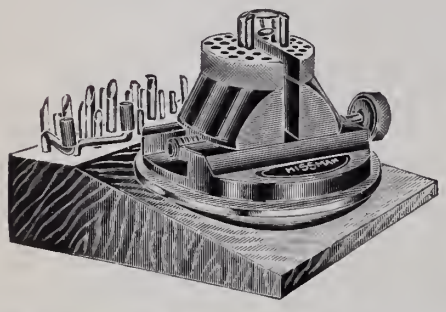
Henry Freund, New York, of Henry Freund & Bro., returned from Europe on the *Kaiser Wilhelm II.*

Wm. Naigles, of Wm. Naigles & Co., New York, accompanied by his wife, returned from Europe, recently, on the *Lusitania*.

The new MISSMAN Engraving Block

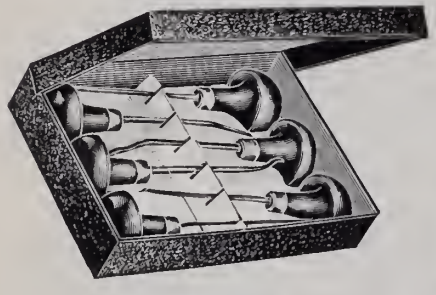
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Your choice of six of the following twelve most useful Gravers in case for $2.75

1. Square Graver, set up for hair lines
2. Square Graver, wide angle for shading
3. Spoon Graver, for shading
4. Ring Graver, for inside rings
5. Square Graver, turned up
6. Spoon Graver, for hair lines
7. Line Graver, narrow fine lines
8. Line Graver, medium fine lines
9. Gouge Graver, small round
10. Flat Graver, extra narrow
11. Flat Graver, narrow
12. Flat Graver, medium

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With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

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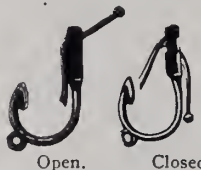
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for all sizes of scarf-pin wire. Guaranteed.

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for ear studs, scarf-pins, etc.

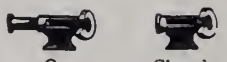




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Lockets, Buttons, Etc.

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Comb dies and dies for embossing celluloid and horn goods of every description.

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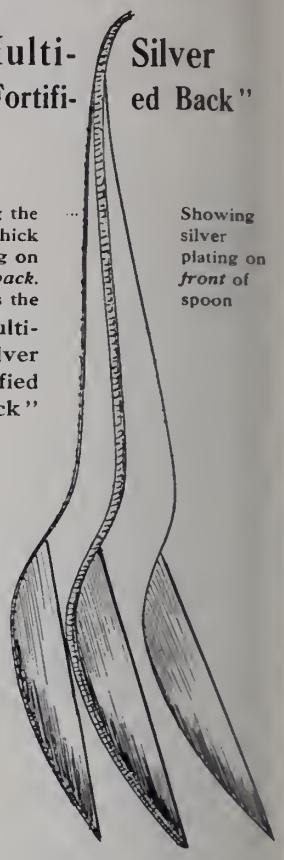
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"Multi-Fortifi- Silver ed Back"

Showing the extra thick plating on *entire back.* This is the "Multi-Silver Fortified Back"

Showing silver plating on *front* of spoon



IN *addition* to our extraord nary standard plating we pu a "Multi-Silver" plating o the entire back of every spoon an fork—the place *wear-resistance* i most necessary:

As our *Multi-Silver* plating i accomplished in one operation, b a new patented process *which w control exclusively,* we get th extra fortification at but a trifl more than the cost of the add tional silver:

Our goods have a *standard pric and profit for the dealer,* becaus we take advantage of every i vention to make them better:

Send your orders *now* for deli ery in time for the Spring hous cleaning and moving season:

E. H. H. Smith Silver C

Manufacturers of
Highest Grade Silverwar
"Sterling Effects in Plate"
Factory and Main Office
BRIDGEPORT, CONN.

Philadelphia.

F C Maag, a Bridgeport jeweler, will nd his vacation in Boston.

S. Eisenberg, 2930 Richmond St., ened his new store last Monday.

L. P. White will leave this city for Hot rings about the middle of July.

Charles Koshland, 702 Chestnut St., will rt on his southern trip early in July.

lvan, Jensen & Co. will move into their w building at Riverside, N. J., Aug.

Joseph B. Bechtel, 725 Sansom St., nt July 1 with his family in the ntry.

Mr Edward Evans, jeweler, 3018 Frankd Ave., will visit his old home in Engd shortly.

A E. Self, engraver, has opened an ce in the Commercial building, 8th and estnut Sts.

A E. Keeport, head watchmaker for I Diesher, Reading, is preparing for an ng in the suburbs.

Elmer Horn, of M. Sickles & Sons, with s. Horn, will spend a few days with nds in Reading, Pa.

Frank Davis, son of F. Davis, 5153 rket St., is confined to his home with evere case of sunburn.

Mr. and Mrs. J. E. Caldwell are spending ew weeks at Atlantic City, stopping at Marlborough-Blenheim.

Fred Moore, watchmaker for J. E. Caldl & Co., spent the week-end with his ily at Wildwood, N. J.

Henry Rubenstone, son of J. Rubenne, 125 S. 7th St., is spending a few ks at New Egypt, N. J.

Many of the Chestnut St. stores made a le holiday, complimentary to the fourth, closing all day Saturday.

William Brand, with M. Sickles & Sons, k part in the Fourth of July celebras held at Aubudon, N. J.

A F Dorn and wife, who have just rened from New York, will spend the th of July at Asbury Park.

William Heinsman, with William Gibs, 40th and Market Sts., will go to the conos for an indefinite stay.

Clifford Spoerhase, son of L. Spoerhase, eler, 4078 Lancaster Ave., is spending vacation at Wildwood, N. J.

Mrs. W. S. Hart, wife of a prominent eler of Kennett Square, is preparing to it her old home at Bedford County, Pa.

Fred Barry, with L. Stern & Co., has urned from an extensive western trip, l reports business very much improved.

V. R. Esenhower, who has charge of diamond department of J. E. Caldwell Co., returned last week from a trip to rope.

Mr. and Mrs. Henry Koshland, the ents of Chas. Koshland, 702 Chestnut celebrated their golden anniversary, e 19.

Miss Easton, with Joseph B. Bechtel & , will soon go to Cape May, and Andrew tle, with the same house, will spend his ation at Lansdale.

Harry F. Everline, with E. Deisinger, and Sansom Sts., will spend several s in Newark and New York visiting different factories.

Mr. Sisson, with E. A. Bennet & Co., New York, was a recent visitor to this city, with his wife. Mr. and Mrs. Sisson will spend some time at Atlantic City.

S. A. McMasters, an Avondale jeweler, is able to be about again. Mr. McMasters met with a serious accident, a short time ago, while ejecting a negro from his store.

George Stetson, who is associated with his brother, William Stetson, at 7th and Sansom Sts., has been confined to the house for the past month with rheumatism.

The stock and fixtures of George M. Kite, 818 Chestnut St., were sold at auction last week by a receiver in bankruptcy. The sale was entirely satisfactory, excellent values being realized.

Hoover & Smith are the manufacturers and designers of the cups now on exhibition in their show windows. These prizes are to be presented by the city on July 5 at the athletic games at Fairmount Park.

The following jewelers were visitors to this city during the week: E. P. Yane, Christiana, Pa.; R. W. Quicksall, Mount Holly, N. J.; D. H. Krause, North Wales, Pa.; E. H. Bean, Lansdale, Pa.; W. B. McFarlan, E. Downington, Pa.; B. C. Forster, Bristol, Pa.; H. S. Kratz, Souderton, Pa., and Henry Bolte, Atlantic City, N. J.

L. A. Breitinger, president of the American Cuckoo Clock Co., has been entertaining his friends during the hot spell on his roof garden that he had built over his residence some time ago. Among the guests was Mr. Sherbow, a celebrated violinist of Prague. W. J. Browne, of J. B. Whitney & Co., the San Francisco representative of the American Cuckoo Clock Co., was east during the week and stopped at the factory.

Maxwell & Berlet, corner 13th and Walnut Sts., are the manufacturers and designers of the prizes for the ocean races of the Yachtsmen's Club of Philadelphia, which will take place at Beach Haven, N. J., July 10, 1909. The prizes are unique and novel in design and consist of the sidelight, steering wheel, propeller, odd-shaped loving cups and a shield built of copper, gold, silver and brass. On this shield is the picture of an old-time sailing vessel.

The buying season for the out-of-town retail jeweler began June 30. The season is expected to last well into September, and therefore the Association of Wholesale Jewelers of Philadelphia have arranged to refund visiting purchasers their transportation, where the fare does not exceed one per cent. of their aggregate purchases. Special trains will run from central points, and the houses offering these advantages expect to make great sales in clocks, watches, jewelry, precious stones, optical goods, and jewelers' tools.

A window that was attracting unusual attention this week was that of J. E. Caldwell & Co., the Chestnut St. jewelers. In it were silver shields, 25 by 16 inches, with a full-modeled figure of an oarsman standing on the prow of the racing shell, which protruded from the body of the shield. Suspended from the racing shell, by small chains, are oars which designate the event; for single and pairs two oars are used, for doubles and fours, four oars are used, and for the eight-oared races eight oars and the rudder are used. Engraved on each oar is the name of the winner. These prizes were made for the People's Regatta, which took place July 5, 1909, on the Schuylkill.

Announcement was made this week at a meeting of the Simon Muhr Scholarship Commission of the awarding of five scholarships to young men and women, graduates of the higher public schools. This is three more than the usual number, the increase being due to the fact that the estate of the late Simon Muhr paid over to the Board of City Trusts at its last distribution a sufficient amount to warrant a change from two to five awards. The holders of the Muhr scholarships receive $400 a year for four years.

While walking backward across the lawn of his home in Jenkintown, Wednesday, Furman Foy, a jeweler, fell into an excavation 30 feet in depth and was seriously injured. In his fall Mr. Foy crashed through one platform, struck a second and then rolled to the bottom of the pit. It was necessary to hoist the injured man out with ropes. Although badly hurt, he was conscious when brought to the surface. It was at first believed that both legs and his back had been broken. Dr. W. A. Cross hurried Mr. Foy to the Jewish Hospital, where the X-ray examination showed serious injury to the spine, a possible dislocation or fracture. His condition is regarded as very grave.

At a meeting of the creditors of Abe Orman, 507 South St., Philadelphia, Pa., which was held Wednesday afternoon of last week, a discussion occurred relative to Mr. Orman's financial condition, and an offer of 25 per cent. in settlement of claims was made. The offer was 10 per cent. cash and 15 per cent. in notes without indorsement. Mr. Orman owns one store at 507 South St., Philadelphia, and one at Slatington, Pa., and he has been in the jewelry and notion business about three years. The liabilities are placed at $11,000, of which about $2,000 is for merchandise. The assets consisted of stock at the Slatington store valued at between $800 and $900, and stock in Philadelphia at $1,500, together with book accounts to the value of between $600 and $700. The creditors thought that the offer of 25 per cent. was not all that can be obtained from the business, and a committee was appointed to make an investigation and report whether or not it would be advisable to accept the offer. Practically all of the large creditors are in New England, and their claims are controlled by the Manufacturing Jewelers' Board of Trade.

E. Fraser will continue the business formerly conducted by Fraser & Cramm, Leavenworth, Kans.

The firm of the Myers Jewelry & Millinery Co., Cherokee, Kans., will hereafter be known as Harry B. Myers.

The police of Watertown, Mass., are seeking to locate a clock and watch dealer who paid that town a visit two years ago and solicited work in his line. Though residents. One woman, it is said, of the recent tained a watch worth $8—gly felt, nevertheless $4, claims that he owes her. From a fiscal year, $27,354,003, and has not been until 1905. How the year compare with pre-

GORHAM LEATHER GOODS

A SEASONABLE SUGGESTION

¶ July and August are undeniably the "Travel Months" of the year, a fact which further suggests the increasing attention that is paid by people of refinement to the appearance and quality of their traveling equipments.

¶ For this reason the Gorham Company desire to call attention to the high character of workmanship, originality of design and the admirable quality of material displayed by the products of their Leather Goods Department.

¶ Especially notable is the assortment of Travelers' necessaries, including Kit and Club Bags, and Dress Suit Cases for both Ladies' and Gentlemen's use, either plain or fitted with toilet and traveling conveniences in Gorham Silver, Ivory and Turtle Ebony, also Dressing Rolls in a variety of Leathers and Fittings.

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THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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Notices of changes in standing advertisements must be received one week in advance, new matter can be received up to Monday.

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WHEN the agitation for the so-called "Daylight Saving Bill" began in England some time ago, it was a subject of many humorous paragraphs in the press of this country, and many jokes were made upon our English cousins and their attempt to "make time" or "beat time" or "get ahead of time" by turning back the clock in the Summertime in order to give their working people more leisure in the daylight hours of these months. However, the recent serious consideration given to the subject in some quarters on this side of the Atlantic shows that we, as a nation, are not in a position to laugh at the English. It appears to prove that, no matter what the nation, adults are nothing but children of a larger growth, as the whole scheme seems as fine an example of the game of "Let's Pretend" as any ever credited to the little heroine in Mrs. Burnett's charming story. To the man of ordinary intelligence there appears to be no reason why, if we want to go to work and break off earlier in the Summer time than in the Winter, we cannot do so without setting the clock back and "pretending" that the time is an hour or more earlier than it is. Is there any reason why we cannot do the sensible thing without deluding ourselves into the belief that we are not changing our regular habits?

Many State Conventions.

THAT June is the great month of conventions in the jewelry trade was a subject of remark in this journal recently when the announcement was made of some of the principal gatherings of jewelers that was to take place during that month. Never in the history of THE JEWELERS' CIRCULAR-WEEKLY has there been an issue with so many conventions reported as in the issue of last week, which, in addition to containing a number of notes on gatherings of local associations, gave full reports of the conventions of the State associations of Iowa, Illinois, Missouri, South Dakota, Tennessee, Arkansas and Virginia, as well as an account of the annual meeting of the American Association of Opticians held at Atlanta, Ga. Unfortunately the lack of space caused us to condense a number of these reports to a greater extent than we wished, and also forced us to omit a number of papers and addresses delivered at these gatherings that would otherwise have been published. However, many of these will be published from time to time in our columns, some of them appearing this week.

In this issue is given a full report of the concluding session of the State association of the Illinois jewelers, and a full report of the convention of the Ohio jewelers, held at Cedar Point, June 28-29. There are now but a few large State associations yet to meet before the convention of the American Retail Jewelers' Association at Omaha, Aug. 3-6. Among these are the Wisconsin convention at Milwaukee, July 20-22; the Texas association at Dallas, July 20-21; the Minnesota association at Minneapolis, July 26-29; the North Dakota association at Grand Forks, July 27-29; while the Nebraska association's convention will take place during the session of the National Association. The only large State association to meet after the National Association, of which we have record, is that of the Michigan association, which will take place at Detroit, Aug. 30 to Sept. 1.

Advertising should not be regarded as an expense but as a business investment. Rightly done, it will produce good results.

Encouraging Gem Imports.

IF the condition of the diamond and precious stone trades of the country is to be judged by the amount of the importations of gems, it should be considered at present to be as good as, if not better than, at any time for many years past at this season. June importations at the port of New York for the month of June just passed were not only far above the normal, but were within about one-quarter of a million dollars of the largest importations that have ever been brought in in any month of June, namely, in June, 1906.

According to the statistics compiled for the Treasury department, the precious stones which passed through the appraiser's store last month amounted in all to the enormous sum of $3,626,362, which was over five times the amount imported at the same time a year ago and over $2,200,000 more than the importations of June, 1907. Of the total last month the value of cut precious stones and pearls was $2,809,475, and the value of uncut stones, principally diamonds, amounted to $816,886. How conditions have changed since last year will be noted from the fact that in June, 1908, the value of cut precious stones and pearls was $437,394 and that of uncut stones $264,475. Unless the gem trade of the United States is doing a very much bigger business than people have been led to believe, the above figures are hard to understand.

A comparison of the importations of last month, as compared with Junes of previous years, will be seen at a glance from the following table:

	Uncut.	*Cut.*	*Total.*
June, 1909.....	$816,886	$2,809,475	$3,626,362
June, 1908.....	264,475	437,394	701,869
June, 1907.....	665,012	1,749,355	2,414,367
June, 1906.....	632,007	3,255,886	3,887,893
June, 1905.....	834,537	2,607,505	3,442,043
June, 1904.....	950,766	1,053,682	2,004,448
June, 1903.....	781,190	1,879,486	2,660,676
June, 1902.....	568,399	1,786,626	2,355,026
June, 1901.....	149,097	1,943,922	2,093,019
June, 1900.....	390,849	1,081,375	1,472,224
June, 1899.....	576,732	1,523,718	2,100,450
June, 1898.....	265,549	421,191	686,740

As June completes the fiscal year of the Government, the figures for the port of New York are now available, and though they include July, August and September of last year, when the effects of the recent depression were still strongly felt, nevertheless the total for the fiscal year, $27,354,003, is ahead of any year until 1905. How the statistics of last year compare with pre-

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Write for our New Jewelry and Material Catalogues

TRADE MARK

PERHAPS WE ARE TIRESOMELY PERSISTENT IN DWELLING ON THE INTEGRITY OF **KIRBY JEWELRY.** HOWEVER, WE FEEL THAT IN AN ERA OF COMMERCIAL SUBSTITUTION AND MISREPRESENTATION THE ABSOLUTE HONESTY OF KIRBY PRODUCTS CANNOT BE TOO INSISTENTLY OR TOO FREQUENTLY BROUGHT TO THE ATTENTION OF THE TRADE. OUR UNIMPEACHABLE RECORD AS MANUFACTURERS OF THOROUGHLY GOOD, ARTISTIC AND INEXPENSIVE GOLD JEWELRY SHOULD CREATE IN THE SKEPTICAL AN ASSURANCE OF FAIR TREATMENT AND A CURIOSITY TO SEE THE KIRBY LINE.

H. A. KIRBY MANUFACTURERS OF FINE GOLD JEWELRY

PROVIDENCE, R. I.
85 SPRAGUE STREET

NEW YORK OFFICE
9-11-13 MAIDEN LANE

vious years will be noted at a glance at ne following table:

Year	ended	June	30,	1909	$27,354,0 91
"	"	"	"	1908	15,557,8 4[illegible]
"	"	"	"	1907	41,112,3 [illegible]
"	"	"	"	1906	40,217,5 78
"	"	"	"	1905	33,223,1 5[illegible]
"	"	"	"	1904	21,843,1 17
"	"	"	"	1903	27,318,6 1[illegible]
"	"	"	"	1902	22,938,5 6[illegible]
"	"	"	"	1901	21,919,0 [illegible]
"	"	"	"	1900	14,984,1 5[illegible]
"	"	"	"	1899	18,03[illegible]

Our Trade With Canada.

THE effect of t recent bus depression upon jewelry trade of ada is shown in the statistics of the am of watches, clocks, jewelry and gems tered into the Dominion in the 12 mo ending March last, which appeared i tail in the last issue of this journal. O whole, however, an analysis shows tha American trade with the Dominion pares very well with previous years, while showing a slight decrease in line, stood up well by comparison witl trade of other countries.

In the clock trade the total am diminished from $359,600 in 1908 to $31 in 1909, while the clock importations the United States dropped from $274,0 $249,300. The decrease with our largest competitor (Germany) was more evident, dropping from $55,1 1908 to $37,300 in 1909. In the imp tions of watches the total figures fell $962,700 in 1908 to $784,500 in 1909, bu American products dropped only $693,500 to $538,300, while that of our largest competitor (Switzerland) dr from $199,300 to $172,000. The imp tions of jewelry showed very little dec *i.e.*, from $1,142,700 in 1908 to $1,0 1909. Of this the United States su $731,700 in the former year and $689,(the latter, while our next largest comp (Great Britain) dropped from $206,9 1908 to $181,700 in 1909. In manufac of gold and silver the United States lead in the two years, but divided the pretty well with Great Britain. Out total of $563,800 in 1908 and $449,1 1909 we supplied about $272,000 in th mer and $242,100 in the latter, while Britain supplied $232,400 in the forme $153,900 in the latter.

Altogether the importations of the minion indicate, as far as statistics o kind can do so, that the consumpti foreign products by the jewelry tra Canada held up very well in the past and also clearly show the predomina the American product in this marke spite the many adverse influences that been brought to bear and the ha which some of our manufacturers h they suffer when trying to compete the British manufacturers.

Comrie & Brokaw, jewelry auctio 14 Maiden Lane, New York, are c out the stock of the Henry C. Wisne Rochester, N. Y., for Receiver W Dewey. This business has been esta nearly 50 years, and is one of the l houses for high-class china, silverwa art goods in western New York

New York Notes.

Sol. Cerf, a Pittsburg jeweler, was in wn, last week.

Marcus Edelstein, Lancaster, Pa., was a cent visitor in this city.

M. Rosenberg has moved from 100 Nork St. to 107 Norfolk St.

M J Rubenstein, Syracuse, N. Y., was recent visitor in this city.

Cooper & Wolkowitz started a manufacing jewelry business, recently, at 107 E St.

Charles L. Seale, 180 Broadway, sailed Saturday for Europe on the *Phila phia*.

J Roc. diamond importer, 36 Maiden e sails for Europe to-morrow on the nic.

H. Keene, a wholesale jeweler of Fort rth, Tex., was in town buying goods. week

Hyman, of B. Hyman & Co., returned, week, from a buying trip in Europe on *Lucania*.

alph Hoxsie, city representative for Ma-. Howard & Co., is spending a vacation loxie, R. I.

laum & Crawford, retail jewelers of nam, Ala., are in this city making purs for the Fall trade.

red. Perry, far western salesman for F. H. Sadler Co., Attleboro, is spending ort vacation in this city.

avid L. Gluck, 65 Nassau St., spent the rth of July holidays at Lake Chodikee, hland, Ulster County.

B. Weiser, of the Porter & Weiser lry Co., Kansas City, Mo., is in the polis for three weeks' vacation.

ederick Sage, president of the Middle-Silver Co., Middletown, Conn., was in the Maiden Lane district recently.

M. Kohn, of Herzfelder & Kohn, 35 den Lane, sailed for Europe Saturday o he *Philadelphia* for a purchasing trip d.

rence Ware, employed in the local of Thomas G. Frothingham & Co., spent week end and the Fourth at North At-ro.

r. Bennett, jewelry buyer for the T. n department store, Toronto, Can., was wn, last week, looking over goods for trade.

nry Fischer, a diamond broker of Ant-, wishes to notify his friends in this that he has removed his offices to 1 bis R Quellin.

& A. Segel is the name of a new con- which has just started in business as rs in diamonds, watches and jewelry t Chrystie St.

on Simon, local representative for the Lyons Co., started from this city, day, to spend a two weeks' vacation ks Bluff, Mass.

a. P Peckham, of J. H. Peckham & 13 Maiden Lane, is making plans to the Alaska-Yukon-Pacific Exposi-Seattle, Wash., and expects to be away five weeks.

toms officials took two gold watches a foreigner, last week, as he disem-d from the steamship *Oceanic*. The es were later sent to the appraisers' and valued at $100.

H. DeJong, a diamond importer, 35 Maiden Lane, accompanied by his wife sailed yesterday on the *Ryndam* for a trip abroad. Mr. and Mrs. DeJong will visit the diamond centers of Europe.

Robert N Macomber, son of Robert E Macomber, president of the Nowlan Co., jewelers of Richmond, Va., sailed from this port, recently, on an extended trip to Europe, Ireland, Scotland and the Continent

It is announced that the business of the estate of Henry Rosenberg, importer of diamonds, watches, etc., at 69 Columbia St., has been discontinued. All accounts will be liquidated by Jacob Rosenberg, 232 S. 6th St., Newark, N. J.

F. B. Platt, New York, representative of the W. H. Saart Co., Attleboro, Mass., accompanied by his wife and brother, E. P. Platt, of the Inlaid Co., Providence, R. I., expects to take a Summer outing by automobile. They will make a trip to Sugar Hill, N. H.

A fire which originated in the rooms of Jeweler Ephraim Greenspan in the large apartment house at 161 Clinton St., last Monday night, did damage estimated at $3,000. The janitor and elevator man succeeded in emptying the building, although the fire threw the tenants into a panic.. Mr. Greenspan's maid servant spread the alarm as she went screaming down the stairs.

Edward A. Currier, 50 years old, who was well known in the Maiden Lane district as secretary and treasurer of the Calculgraph Co., 9 Maiden Lane, died at noon, last Friday, at his home, 8 Shepard Ave., East Orange, N. J., from a stroke of paralysis. He was the son of the late John A. Currier, who conducted the old Currier restaurant in Fulton St. He leaves a widow and two sons. The funeral services were held from his late home, Sunday.

Members of the 14-Karat Club, an organization of the younger men in the Maiden Lane jewelry district, have decided to postpone their outing until some time in September. The secretary of the club sent out cards a short time ago to find out how many of the members would attend an outing which it was planned to hold on Staten Island on July 10, but so many of the club members are away at this season of the year that it has been decided to postpone the outing until later.

J. H. Mednikow, of J. H. Mednikow & Co., wholesale watch material dealers, Sioux Falls, S. Dak., was a caller at the offices of THE JEWELERS' CIRCULAR-WEEKLY, last week, and announced that he is about to move his business to Oklahoma City, Okla., where he has purchased the stock of A. L. Cohen. Mr. Cohen gave up business because of poor health. Mr. Mednikow reports that business in his section of the country has been steadily improving of late, and says he looks for a brisk Fall trade.

Isador Landau, who was arraigned before Magistrate O'Connor in Yorkville Court, last Thursday, for attempted suicide, was sent to Bellevue Hospital and will be transferred to the Montefiore Home. Mr. Landau was a prosperous jeweler at 174 Bowery a few years ago. One day a car crashed into a carriage, and he rushed from the store to grab the horse and stop a runaway. The horse stepped on his foot and blood poisoning ensued, with the result that he lost both of his legs. When he left the hospital his cash and business was gone and he became despondent.

The funeral of William Matschke, formerly a wholesale jeweler in this city, which was held from his late home, 37 McDonald St., Brooklyn, Tuesday of last week, as stated in our last issue, was attended by a number of his friends in the trade. Mr. Matschke was 55 years old. He began his career in the jewelry trade many years ago, and was for a time connected with the firm of Ardizone, Davis, Miller & Co. Later for many years he was with Kuhn, Dorflinger & Co. After the failure of the latter firm in 1893, he went into business for himself, traveling on the road a great deal. He leaves a widow, a son, Griffith B., a sister and five brothers.

A rare $4 gold piece will be the most interesting feature of the coin sale to be held at the Elder auction rooms, in this city, Friday. This coin, which is dated 1880, is of curious but handsome design and represents a denomination never regularly adopted by the Government for circulation. This coin was made at the mint to meet a demand for an international gold coin that would be interchangeable at a specific value with Austria. The eight-florin piece of the latter country was taken as a basis. The latter coin was worth intrinsically $3.88, and Dr. W. W. Hubbell, the inventor of the goloid metal at one time prominently considered for the coinage of the United States, was the designer.

Magistrate Furlong, in the New Jersey Ave. court, Brooklyn, last Wednesday, held Miss Annie Fordinsky, of 1869 Pitkin Ave., in $1,000 bail for further examination for alleged diamond robbery on the complaint of Charles Gafmer, a jeweler of 1870 Pitkin Ave. Before the court, Gafmer explained that on June 19 Miss Fordinsky told him that she could sell some diamonds for him, as she knew several people whom she thought would purchase them. So he let her take $300 worth. A day or so later he asked her whether she had sold them yet, and she said that she had lost them. She explained that she was carrying them in her stocking and that they must have fallen out through a hole in the hosiery. Miss Fordinsky was held.

Samuel Goodman, a jeweler at 72 Murray St., advertised, last week, for an office boy. When he reached his store at 8 A. M. he had to plow his way through a crowd of 50 boys to open the front door. When he had unlocked the door the crowd pushed in, knocking over several show cases and scattering jewelry around before Goodman could quiet them. When Goodman picked out 12-year-old Jacob Cosmere for the job the disappointed ones filed out, but stopped in front of the store while four of the larger boys locked the front door. Then some of them threw a packing case through the show window, followed by a shower of cobble stones, before the police came. When they did get there only one boy was found to arrest. He was Julius Sladon, age 15, of 637 Tinton Ave. He was arraigned in the Children's Court and Justice Olmsted adjourned the case.

Herman Levy, 65 Nassau St., and O. D. Wormser, of Joseph Frankel's Sons, 578

(*New York Notes continued on page 83.*)



139 BROADWAY

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OF NEW YORK

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1851 — The Jeweler's Bank for half a century in the same location — 190

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JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will ju

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 81.)

ifth Ave., left Liverpool, Saturday, homeard bound on the *Mauretania*.

V. Hirsh, of Veit Hirsh & Co., sailed yesrday for Europe on the *Kronprinz Wilhelm*.

Lester B. Smith, formerly with Dominick Haff, is now with F. M. Whiting & Co. charge of their New York office.

Charles W. Gengenbach, formerly a reirer at 66 Greenwich Ave., died recently. e established the business in 1884, havg previously been in the employ of H. F. ttka.

M. J. Averbeck, 10 Maiden Lane, has purased a Summer home at Spark Hill, in ckland County. The property formerly longed to his grandfather and has been in e family for years.

Morris Lissauer starts out this week as representative of Louis Strasburger's Son Co., 2 Maiden Lane, for a trip through e south. He met with a railroad accident me time ago, and has not been able to ork before this time.

M. L. Van Moppes, of Van Moppes & n, 87 Nassau St., and S. A. Van Moppes, ith his wife and family, sailed for Europe sterday on the *Ryndam* on a trip which ll last about two months. L. Van Moppes ll manage the business during the abnce of the voyagers.

Harry C. McKay, a traveling representae for Colyer & Co., jewelry jobbers at 0 Broadway, was married June 28 to Miss ouise Widdows, of Brooklyn. They went the Catskills for a honeymoon trip, and ill reside in Brooklyn upon their return. riends in the trade extend congratulations.

The loss of $2,100 in a novel attempt to ke money by a chemical process was reonsible for a fight and subsequent sensanal disclosures following the arrest of orris Silver, a jeweler at Tompkinsville, I., on complaint of David S. Saffron, eper of a store at the same place, last ek. Saffron charges that he was asulted by Silver with a knife, and the latr retaliates with a counter charge of and larceny. The tangle is to be adjusted Magistrate Marsh's court to-day.

Last Wednesday Dreicer & Co., 560 Fifth ve., advertised a reward of $1,000 for e return of a package containing valuble jewelry believed to have been lost or olen on the Erie ferryboat *Passaic*, June . The package contained a large diamond owknot, a diamond tiara, a "diamondved" watch, and a large emerald. It was st on the ferryboat on the trip from Jery City about 10.40 A. M., and the fact is reported to the railroad company late the afternoon. A search of the boat i.ed to reveal the missing package.

William H. Jennings, for over 40 years employe of the firm of Theodore B. arr, 206 Fifth Ave., died suddenly last ednesday in California. Word of his ath was received by the firm last week. e was on a vacation trip with his wife d had planned to visit his two sons, who e in business on the Pacific coast. He ed on a train nearing Los Angeles. Deased was 65 years old and held a position as financial secretary and head bookkeeper. Mr. Jennings had lived in South Orange, N. J., for the past 30 years. A widow and two sons survive him.

Burnett Y. Tiffany, son of the late Charles L. Tiffany, has brought an action in the Supreme Court to restrain his father's executors from cutting his annual income from $18,000. When Charles L. Tiffany died he left a codicil to his will directing that the executors allow Burnett only $3,000 a year. The will, however, gave the executors power to increase this. They raised it to $18,000. Recently Burnett learned that the executors of the estate were contemplating reducing his allowance. He applied to Justice Blanchard for an injunction against them.

The June bulletin of the Merchants' Association of New York publishes a letter received by the secretary of the association from Wm. Loeb, Collector of the port of New York, relative to the devising of means for preventing the thefts of goods from cases sent to the public stores for appraisement. It also takes up the matter of a new fire alarm service in this city, and the removal of the west side railway tracks. Attention is given to the Fall merchants' rates on railroads arranged by the association, which will go into effect during July, August and September. Several other matters of general interest are taken up.

Among the recent acquisitions of the historical museum at the Jumel Mansion, Washington's old headquarters, on Washington Heights, New York, are a pewter teapot and cream pitcher, and a sterling silver cup made by Paul Revere. The most striking of the three pieces is the teapot, which is of very graceful design. On one side is depicted in high relief Monticello, and on the reverse Jefferson's Mill. The main theme is artistically embellished by a rococo design. The motif of the silver cup is very similar to that of the productions in pewter. These fine old examples of silversmithing were rescued during a fire from an old shop in New York a short time ago.

Supreme Court Justice Blanchard heard argument last week on a motion by the defendant to set aside an order granted by Justice Giegerich for the examination of Katherine C. Gould in a suit brought by Cartier, a Paris jeweler, against Howard Gould, to recover $20,875 for jewels purchased by Mrs. Gould in 1906. Among the articles that the jeweler said were purchased between March 15 and July 18, 1906, are: A dog collar containing 1,597 brilliants and other jewels worth 20,000 francs; "la valliere" chain of five strings containing 1,000 brilliants, 1,200 pearls and 530 rose diamonds, valued at 9,000 francs; a necklace of pink corals valued at 6,150 francs; and a chain of brilliants and ornaments worth 5,500 francs. There was also a gold watch worth 1,300 francs and a jeweled card case costing 2,000 francs. Justice Blanchard reserved decision on the motion.

At a recent examination of Bernard Braunstein, a retail jeweler at 121 Washington St., Hoboken, N. J., which was held before Referee in Bankruptcy E. A. S. Mann, Jersey City, Mr. Braunstein was examined at some length in regard to his financial dealings by Frank Hasting, receiver in bankruptcy. It was learned that the jeweler had lost in a mining venture to the amount of $6,000 and had also sunk about $3,000 in a mail-order business. At one time he was located on W. 23d St., in this city, where he sold cheap jewelry, and there it is claimed he lost about $5,000. The receiver also questioned him about $1,275 worth of pawn tickets for jewelry which had been found. Testimony was taken to the effect that the jewelry that was pawned was given to Mrs. Braunstein by her husband three or four years ago and was pawned when hard times came. At a meeting of the creditors, held previous to the time of the appointment of the receiver in bankruptcy, it was claimed the jeweler had about $20,000 worth of stock. When the receiver took charge he found only about $6,000 worth of jewelry. There will be another hearing to-morrow.

New Orleans, La.

Simon Caro, Newark, N. J., was in town for a couple of days.

E. J. Garsia and M. Dorenfield, with Leonard Krower, arrived during the week from Porto Rico, having been away in the tropics since June 6.

Adrian J. Morais, whose business is in the Godchaux building, expects to send representatives on the road shortly, and is now busy receiving his Fall stock.

Tuesday morning of last week workmen started demolishing the division wall between the present and the adjoining building for the enlargement of B. Barnett's new store, in Poydras St.

Among the arrivals the steamship *Momus* brought in on Tuesday morning were: Arthur Moore, of Moore & Sons; Dan Havens, of the International Silver Co., and Charles Forsyth, of the Meriden Cutlery Co.

Charles Greenberg Co.'s new store in Canal St. is about completed, and is a great improvement over the one formerly occupied on the opposite side. It is in a famous spot long looked upon as a jewelry center, with a clock by which the city has long set its watch.

Henry Kron, only son of the man whose name he bears, who was identified with the jewelry business for a long period of years, connected with the T. Hausmann & Sons, Ltd., and later with the M. Scooler house, has gone to Cleveland to perfect himself in the mechanism of the Peerless Automobiles, whose sole agency he has secured for New Orleans. Mr. Kron expects to return in August to open business.

A show window in the store of Herbert L. Fox, Dunkirk, N. Y., was broken, recently, by a thief, who stole a gold watch chain and a gold neck chain. A young man, who, a short time ago, was paroled from the State Reformatory, to which he had been sentenced for two years, was later taken into custody suspected of knowing something about the crime. A watch chain found in his possession was identified by the jeweler as the one which had been taken from his store. The suspect, when arrested, was intoxicated and vigorously protested his innocence.

I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVIII. CHICAGO, WEDNESDAY, JULY 7, 1909. No. 23.

Chicago Notes.

H. Hughes, of Hughes & Son, Lima, O., has been spending a vacation here.

Ferdinand C. Spies, father of the Spies Bros., is confined at his home, sick.

A. L. Fuller, of the Chicago office of the Towle Mfg. Co., has returned from a trip east.

The Yale Mfg. Co. has added to its gas lamp business a mail order jewelry department.

H. H. Miller, representative of Hutchison & Huestis, recently returned from a southern trip.

C. D. Warner, traveler for Henry Paulson & Co., leaves this week on a Wisconsin trip.

James Mawer, formerly with the Mahone-Matthews Co., is now with Henry Paulson & Co.

G. A. Le Roy, advertising manager of the Western Clock Mfg. Co., was a recent visitor in Chicago.

F. W. Kaiser, manager of the silverware department of Norris, Allister & Co., is away on a vacation.

R. H. King, of the Chicago office of Ostby & Barton Co., is spending his vacation in northern Michigan.

P. B. Noyes, General Manager of the Oneida Community, Ltd., was a recent visitor to the Chicago office.

C. A. Kiger, Kansas City, Mo., made a short visit here recently on his way home from the Jobbers' convention, held recently in New York City.

S. E. Strang, G. S. Robinson, O. L. Tribble and Hugh McSweeney, traveler for L. H. Schafer & Co., leave this week for their respective territories.

H. Schwartz sailed June 30 for Amsterdam and Antwerp on a buying trip. During his absence his son, Meyer Schwartz, will have charge of the business.

The estate of A. Lupo, in bankruptcy, after the legal exemptions of $400 allowed Mr. Lupo, will not be able to pay any dividends and hardly pay costs of administration.

R. W. Morris, manager of the Chicago branch of R. Wallace & Sons Mfg. Co., is taking a vacation at eastern points, including a visit to the factory at Wallingford, Conn.

Mr. Lewis, of Lewis & Van Sickle, Oskaloosa, Ia., accompanied by Mrs. Lewis, has been spending some days in this city. The firm will remove their business to Des Moines, Ia., about Sept. 1.

The Pioneer Comb Mfg. Co., Chicago, has been incorporated with a capital of $5,100 to manufacture and deal in combs, novelties, fancy goods, and jewelry. The incorporators are: Henry A. Gardner, Jr., Sol Salins, Michael Feinberg.

A. Loeck, assistant jewelry buyer for Carson, Pirie, Scott & Co., was recently stricken with appendicitis and operated on at the Homeopathic Hospital. He is now well on the road to recovery.

L. Nystrom, of the Chicago office of R. Wallace & Sons Mfg. Co., and J. H. Nicholas, traveler, from the same office, were in attendance at the Illinois Retail Jewelers' convention at Peoria.

G. H. Miller, of the Chicago office of the Oneida Community, Ltd., has just returned from a trip in Iowa and attendance at the Iowa Retail Jewelers' convention. W. E. Scanlon, of the same office, recently attended the Illinois convention at Peoria.

All travelers from the Chicago office of the Alvin Mfg. Co., left last week for their respective territories. W. E. Hayward, manager of the office, leaves this week for a two weeks' trip to Pacific Coast points and a visit to the Seattle Exposition.

The factory of the Western Clock Mfg. Co., La Salle, Ill., will be closed for two weeks for the annual overhauling of machinery and equipment. Advantage will be taken of the shut-down to connect with the new factory building which increases the factory space nearly 100 per cent.

Diamonds seized in the rooms of Josef La Faille, a circus performer, several weeks ago by special agents of the Treasury Department, were sold at auction in the United States marshal's office in the Federal building recently. It was alleged that the diamonds were smuggled from Belgium. The stones were appraised at $705, but brought only about $300 when sold at auction.

Milwaukee.

W. S. Mortenson, Warrens, was a recent visitor at Waupaca, Wis.

Theodore Dresen, one of the oldest jewelers at Madison, is erecting a new flat building.

E. H. Warnke, president of E. H. Warnke & Co., has just returned from his annual fishing trip at Wild Rose, Wis.

Ingolf G. Larson, an expert watchmaker and engraver, has been made manager of the establishment of Mr. Flek, Janesville.

W. H. Upmeyer, of the Bunde & Upmeyer Co., is expected back from Mexico within a few days. Mr. Upmeyer was away both on pleasure and business.

John A. Jones, Columbus, who has been carrying on a drug business in connection with his jewelry line, has purchased the Wo'tersdorf pharmacy at that place.

David Goldman has been awarded the contract to erect a new tower clock in the administration building, at the National Soldiers' Home, this city. The dial will be four feet in diameter.

Among the out-of-town jewelers who visited this city, last week, were: L. P. Newberg, Nenno; E. M. Potter, La Farge; F. P. Beswick, Racine; J. B. Kimball, Waukesha, and John Armbruster, Cedarburg.

Klimek Bros., Thief River Falls, Minn., will soon open a new jewelry store in Superior. The store will be modern and up to date, and will be located in the Waterman block. Klimek Bros. have been conducting a large jewelry business at Thief Falls for some time.

The entertainment committee of the Milwaukee Jewelers' Club had another meeting, last week, to complete arrangements for the coming convention of the Wisconsin Retail Jewelers' Association, which will be held here July 20, 21 and 22. A theater party and an automobile outing for the ladies were some of the events decided upon.

On the charge that they stole two rings valued at $16 each from the store of F. E. Williams, Janesville, James Moran and Charles Schmidt are being held by the police, pending further investigation. The men engaged the clerk in conversation while he was showing them jewelry, and an investigation showed that they had made away with two rings.

The jewelry store of George Logeman & Sons Co., 211 Water St., had a narrow escape from destruction by fire, recently. A blaze starting in some rubbish at the rear of the store caused much excitement for a time, but was finally extinguished before doing serious damage. The stock was damaged somewhat by smoke, but the entire loss is fully covered by insurance.

T. J. Greene & Co., Dickinson, N. Dak., are installing new fixtures and otherwise improving their store.

Cleveland.

W. S. Miller returned Thursday from a ishing trip at Buckeye Lake.

Norman Brenner spent the double holi-lay in Youngstown with his parents.

C. O. Goodrick, Altoona, Pa., was in own, this week, visiting W. L. Newmeyer.

The family of C. C. Sigler have gone to heir farm in Cortland, O., for the Summer.

A big delegation of Cleveland jewelers nd opticians left Tuesday of last week for he State conventions at Cedar Point.

Elmer Barrett will open a new jewelry ore in Painesville about August 1. Mr. Barrett was formerly with the Gee & Nus-aum Co.

C. F. Bishop, formerly with John Rich, 'ainesville, is going to Seattle, Wash., to ngage in business after visiting his parents Pierceton, Ind.

The Cleveland Ad Club took an excur-on to Put-in-Bay and Detroit, Saturday nd Sunday, June 27 and 28, and had a ost enjoyable time.

Charles Liebenauer, 10551 Euclid Ave., ecently opened a small shop opposite the Vindemere car barns, in East Cleveland, nd is making a specialty of watches.

Willard's Cleveland branch store on 'rospect St. has large signs all over its ront advertising that the firm is going out f business, and that stock and fixtures are r sale.

Dominick Netrefa, a jeweler of Lorain, ., wanted to answer the charge of grand reeny, was in the central police station, ne 29. The arrest was made at his home, 61 E. 89th St.

The Standard Clock Co., Cleveland, has en incorporated at Columbus, O., with a apital of $15,000 by Morris Abraham, ust, Zemore, Morris A. Goodstone, Sidney eidman and Jesse Seidman.

F. Nelson, who recently opened a shop 1629 Prospect Ave., heard a noise up-airs the other day, and was surprised to e a man's leg protruding through the ceil-g. It developed that the man was not a urglar, but a workman who had stepped n a hole where the floor was being repaired.

A man recently approached R. C. Dodd, f the Dodd-Rogers Co., with a proposi-on to manufacture pocket sun dials, to ompete with the cheap watches. Mr. Dodd had to explain that a sun dial was nly good in the latitude in which it was gured, but the man went away, vowing hat he would make sun dials good any-here.

William Earl Hidden, F.G.S., B.N.S., .N.S., the famous Canadian numismatist, as visiting in this city, last week. Be-des being a geologist and gem expert of ote Mr. Hidden also is interested in stamps nd owns a large collection of very valua-e issues. While here he spent some time oking at the collection of Commodore eorge Worthington.

Frank Force, Ben Sands and A. D. Weed ere subpœnaed by Federal Judge Landis, Chicago, to appear against a man who orked a clever swindle on several Cleve-nd jewelers a year ago last Christmas. fficers of the Post Office Department fol-wed the man all over the country and he as arrested a few months ago. The man btained a pad of post office money-order blanks in some manner and made out orders to himself. He presented himself at the stores of several jewelers and purchased articles in each place, tendering in payment the forged order. The amount of the purchase in each case was but a small fraction of the face of the money-order and he cleaned up quite a sum before the fraud was discovered.

There has been considerable talk recently of reviving the Retail Jewelers' Association, which has ceased to be active for some time. The agitators in the movement to revive it advocate more of a social organization than was first planned. The old organization started in by condemning several things, and, as a result, a large number of jewelers who were not in sympathy with such action withdrew their support. The new idea is to revive the old association along social lines and for mutual exchange of ideas and acquaintanceship that is lacking in the fraternity at present. It is believed that an organization of this kind could eventually grow strong enough to take a stand in regard to trade matters and maintain it without antagonizing the majority of its own members.

Kansas City.

P. R. Hassig, of the Hassig Jewelry Co., just moved into his new home in the Roanoke district.

J. K. Greer, Victoria, Tex., and wife, were in this city last week, on their way home from a visit to Paris, Mo.

G. A. Frank, Dexter, Kans., who has been in the drug business at that point, was in this city last week, purchasing jewelry stock.

A. Manifold, Beloit, Kans., stopped off in Kansas City on his return from a visit to the Alaska-Yukon-Pacific Exposition in Seattle.

Martin Hanson, the employe of the Meyer Jewelry Co., who was recently crushed by a freight elevator in the Boley building, is recovering.

F. J. Nevin, of Nevin Bros., has just returned from a short trip to McAllister Springs, Mo., where he was accompanied by his mother.

The Kansas Wholesale Jewelry Co. has taken a 10 years' lease on the second floor of the building to be erected at 1121 and 1123 Walnut St.

C. E. Linton, formerly with A. J. Marks, of this city, and more recently with A. H. Richards, El Paso, Tex., was here last week, on his way east.

Steve Smith, western representative of the Keller Jewelry Mfg. Co., and of Hamilton & Hamilton, Jr., who makes his headquarters in this city, is now taking his vacation.

M. F. Kohler, Parsons, Kans., was in the city, last week, with his son, Sam M. Kohler, Jr., who is attending a Kansas City school of engraving.

All travelers of the Woodstock-Hoefer Watch & Jewelry Co., will start out on the road again this week, with trunks well supplied with the latest offerings in the jewelry line.

Al. Borsheimer, Julius Donnelly, Otto Knecht and Herman Fallek, with the Meyer Jewelry Co., took advantage of the excursion to visit St. Louis Saturday, Sunday and Monday.

J Johnson, son of J. A. Johnson, a jeweler of Independence, Kans., who started around the world with Jack London, has been heard from in Paris, where he is interesting himself in airships.

W. C. Schumann, M. S. Murray, P. N. Nelson, Fred Cateron and A. R. Norton, all traveling representatives for the C. B. Norton Jewelry Co., left for their respective territories last week, with their new Fall lines.

The Meyer Jewelry Co. has been furnishing a large share of jurors of late. Herbert Koppel has just been released after serving on the jury in the criminal court. Ben Fricke has been serving on the jury in the Circuit Court, and Mr. Lewis has been for the past two weeks serving on a jury in the courts of Kansas City, Kans.

The following jewelers called on the trade here, during the past week: W. F. Kirkpatrick, St. Joseph, Mo.; Walter Starcke, Junction City, Kan.; A. S. Eby, Bartlesville, Okla.; Mr. Jones, of the Crawford Jewelry Co., Temple, Tex.; C. C. F. Lloyd, Rush Center, Kans.; Carl Ricker, Emporia, Kans.; W. H. Pontius, of F. E. Pirtle & Co., Anthony, Kans.; S. A. Noble, La Cygne, Kans.; G. H. Church, Oak Grove, Mo.; M. F. Kohler, Parsons, Kans.; Roy Smithers, Cameron, Mo.

Pacific Coast Notes.

Jere J. Wilson, Dunsmuir, has moved his stock to a new store in the Wells building. Here he has more room and has added new showcases and stands and is branching out to meet the requirements of his trade.

W. R. Livingston has decided that Lindsay, Cal., offers a good field for a store and has just opened a neat establishment in the Seegmiller building. In addition to carrying a stock of jewelry he will do repair work.

The search for F. P. Shepherd, the San Francisco engraver who was lost recently, in the Yosemite Valley, while attempting to climb a peak in the fog, has been given up by the military authorities there and but little hopes are entertained of finding him either dead or alive.

E. G. Shorsh, formerly of Abilene, Tex., has taken charge of the work of the jewelry establishment of T. M. Gillenwaters, Azusa, Cal., and contemplates remaining there. When he left Texas, he sent his family to Los Angeles, where he planned to live, but will probably send for them to come to Azusa.

W. C. Schimmel, who was employed as a traveling representative for P. H. Shuey, Red Bluff, Cal., and who was arrested a short time ago on a charge of embezzling about $400, has been held to answer for the crime and has engaged counsel to defend him. It is stated that he will make the allegation that he was robbed and that he did not embezzle either the money or the jewelry.

Freeman & Stewart is the style of the business heretofore conducted by J. W. Stewart, Shelbyville, Mo., Mr. Stewart having taken a partner.

Form No. 1864.

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SEND the following message subject to the terms on back hereof, which are hereby agreed to.

St. Louis June 28 1909

Bauman.

Antwerp.

Reserve bargains in Diamond Purchases for our Trade here.

THE first cablegram was from our Mr. Alvin L. Bauman who is now in Europe. The second one was our reply. These diamonds were purchased by us, in the rough, before the recent advance and at such advantageous figures that we could have resold the entire lot, in the European market, at good profit, but we preferred to give the American trade the benefit of our favorable purchases.

Before Buying Diamonds Consult Us.

L. BAUMAN JEWELRY CO.

CENTURY BUILDING ESTABLISHED 1844 ST. LOUIS, MO

St. Louis.

e, Yonge & Co. have moved from 612 S Charles St. to 905 Lucas Ave.

ador Ellers has moved his store from Rimond to Excelsior Springs, Mo.

F. Reeves, of the Reeves-Kemper Co., rned from a 10 days' business trip to Cago.

he jewelry business of the late Frank ker, at St. Charles, is being closed out by father

harles Stephan, Staunton, Ill., and Fred old, Jerseyville, Ill., were here, making chases, last week.

E. Tower, of Tower & Long, left uesday on a business trip through ahoma and Texas.

F. Maritz, of the Maritz, Kober Jew- Mfg. Co., returned Tuesday from a ness trip in the west.

r. and Mrs. August Kurtzeborn left day for Battle Lake, Minn., where they spend the next two months.

rederick Meier and Frank Meize, of the Louis Clock & Silverware Co., have re- ed from a pleasure trip to Kansas City.

nth's Credit Jewelry Co. has filed a evin suit in Justice Moore's court nst J. W. Frank. The amount declared 75.

lph Bruner, of the E. H. Kortkamp lry Co., left, Friday, on an extended sure trip to St. Paul, Seattle and ka.

C. Campbell, formerly with the Carl- Jewelry Co., Richmond, Mo., has gone business on his own account at Excel- Springs.

red Gross and wife, of the L. Bauman elry Co., have returned from French Springs, Ind., where they spent the two weeks.

dced amending the articles of incorpo- n of the Henry Lowenstein Jewelry has been filed in the office of the Re- der of Deeds.

H. Loevenhart, of the Crown Jewelry 427 N. Broadway, has gone to Wright Mo., on a fishing trip. He is accom- ed by his wife.

illiam Mauch, in business at 1436 South adway, is convalescing from a severe ss and is now able to take fresh air in new automobile.

homas Humphreys, of the Lucios Jew- Co., will leave shortly for a visit to his e at Leicester, England. He will be ompanied by his wife.

E. Friede, with the Quaker City Glass whose home is in St. Louis, will leave day for Texas and the southwest. He be gone eight weeks.

C. O'Brien, of the Hess & Culbertson elry Co., will leave July 8, accompanied Mrs. O'Brien, for Asbury Park, N. J., re they will spend two weeks.

rank Cordes, financial secretary of J. W. y & Co., Globe Democrat building, will e shortly for a trip to Boston and New k. He will be gone two weeks.

R. Horton, member of the firm of C. Banta & Co., Pittsburg, Kans., is in St. is making purchases. Before returning e he will visit relatives in Springfield, I

acob Stephan, of the F. W. Drosten elry Co., is getting ready to go to North ota for a stay of a month. Frank Ger- ber, of this company, is on his vacation this week.

The H. Abrahams Jewelry Co. has taken out a merchant's license to go into business at 1810 Rutger St. In the application for the license the value of the stock is given as $3,000.

Adam A. Hafner, Sr., Taylor, Tex., the father of Adam Hafner, Jr., Desoto, vice-president of the Missouri Association of Retail Jewelers, is recovering from a serious illness.

I. N. Hahn, president of the S. A. Rider Jewelry Co., left last Sunday for a trip to Denver, Salt Lake City and Los Angeles. He may conclude to visit the fair at Seattle before returning.

Andrew Wardenski, charged with stealing $1,000 worth of jewelry from the store of Joseph Galandsky, at 1413 N. 8th St., waived preliminary examination and was released on bond.

I. M. Kosminsky, proprietor of the Rose Jewelry Co., 818 Franklin Ave., returned Thursday from New York, where he was called by the serious illness of his mother, who is now better.

L. D. Culbertson, vice-president of the Hess & Culbertson Jewelry Co., accompanied by his wife and daughter, left Wednesday night for Waupaca, Wis., where they will spend the heated term.

William H. Deuber and A. C. Lindsley, of the J. Bolland Jewelry Co., are getting ready for a motor boat trip up the Black River in Arkansas, to study the pearl industry, buy pearls and have a good outing.

Mrs. Martha Faulkner, the only woman delegate to the State convention of Missouri retail jewelers, was featured by one of the St. Louis newspapers, which printed a picture of her and told of her work as a jeweler at St. Charles, Mo.

Loftis Bros. & Co. have just closed a new lease for five years of the quarters occupied by the firm the past five years on the second floor of the Carleton building and are having the interior redecorated.

D. P. Richards, of the Maschmeyer-Richards Silver Co., Carleton building, will leave Saturday night for a trip of business and pleasure to the Pacific Coast. He expects to be gone three or four weeks.

J. L. V. Rogers, of the McCoy-Rogers Jewelry Co., who is a lieutenant of the Missouri National Guard, will go soon, with his regiment, to Fort Leavenworth, for the annual encampment and maneuvers.

Albert Mauch, one of the jewelers who attended the turnfest at Cincinnati, O., has returned. He is a member of the Concordia Turners, the St. Louis organization that took the first grand prize in class drill.

H. C. Grawe, 2318 Carr St., in business at 613 North Broadway, who is helpless from an infirmity, will be taken, Tuesday, by Mrs. Grawe to the country near Troy, Ill., where both will stay five or six months.

F. McCoole, of the Sudheimer & McCoole Co., Holland building, is preparing for a three weeks' outing in the Ozarks. He will hunt and fish. Later A. G. Sudheimer, of the same firm, will take his vacation in the same section.

A. L. Blankenmeister, of the Blankenmeister-Oberting Jewelry Co., Wright building, will return next week from Florida, where he has been spending his vacation. George Oberting, of the same firm, is spending his vacation in Colorado. Lawrence Oberting is traveling in Missouri.

John A. Gerst, of the Whelan-Aehle-Hutchinson Jewelry Co., has gone to the Ozark Mountains for a stay of several weeks. John Wells, of this company, will leave Saturday for a two weeks' trip to Oklahoma, on pleasure.

S. W. Reisen, Texas representative of the St. Louis Clock & Silverware Co., will arrive Tuesday from his home in Fort Worth to get his samples for his Fall work. He will be in St. Louis about 10 days. Edward H. Meier and Jesse H. Cummings, of this firm, are getting ready to go on the road July 15.

All the cups, medals, etc., awarded at the Scottish Clans picnic held July 5, at Normandy, and the cups awarded to the winners in the Marathon race of 10 miles from 12th and Olive Sts. to Normandy, were purchased of the Hess & Culbertson Jewelry Co. and have been on exhibition in the windows of the firm.

E. W. Bornmiller, of the John Bolland Jewelry Co., went to Alton, Ill., Wednesday night, to be best man at the wedding of Fred R. L. Jones, of this city, and Miss Edith Lea Brenholt, Alton. Mr. Jones is a son of H. R. L. Jones, formerly one of the directors of the Mermod & Jaccard Jewelry Co. The bridal couple have gone on a trip to Chicago and the northern resorts.

William E. Susong, Iowa representative of the Bauman-Massa Jewelry Co., is here, getting ready to start out on a trip through his territory, next week. C. R. Gross, of the same firm, will leave next week for Kansas and Oklahoma, covering the territory formerly covered by A. V. Bauer, who is going to try farming in Nebraska. Mr. Gross formerly traveled in the south.

John D. Furstenwerth, son of the late D. Furstenwerth, started out last week on his maiden trip as a traveling salesman. His first stop was at Springfield, Mo., where he obtained a good number of orders for the Furstenwerth-Uhl Jewelry Co. He is headed for Texas and will cover the territory formerly covered by G. W. Jones, who has been compelled by ill-health to give up his work.

Arthur Carroll Dingelstedt, proprietor of a roller skating academy, who filed a voluntary petition in bankruptcy in the United States District Court Wednesday, states in his petition that the J. Bolland Jewelry Co. holds diamonds and a gold watch worth $1,600 to secure a debt of $1,981, and that S. Van Raalte & Co. have a ring and other jewelry of Mrs. Dingelstedt valued at $425 to secure a debt of $565.

David Feiss, western representative of Ingomar Goldsmith & Co., New York, with headquarters in the Commercial building, returned from Des Moines, Ia., where he attended the annual convention of Iowa retail jewelers. He will leave next week on a trip to the Pacific Coast, accompanied by his son, Arthur S. Feiss, who will make his maiden trip as representative of the Pennsylvania Watch Case Co., York, Pa., and four other companies.

Charles H. Schoen, who has represented the Elliott Jewelry Co., during the past year, has changed his position and is going to represent factory lines in this city. The territory formerly covered by him will be visited by Al. P. Wolff and Frederick W.

Haverkamp. Mr. Wolff left Tuesday for a trip through Kentucky, Tennessee, Louisiana and Texas, to be gone three months. Geo. B. Moore, of this company, left, Thursday, for a trip through Missouri, Kansas, Nebraska and Colorado, to be gone three months. Mr. Haverkamp will start Monday on a trip through Missouri.

D. H. Golding, Alton, Ill., and B. Massie, Granite City, Ill., were among those who called, last week, on the local trade.

T. L. Stange, of the L. Bauman Jewelry Co., accompanied by his wife and daughter, is spending several weeks in Chicago.

The next time Eugene Snowden, a bank clerk, and Peter A. Simpson, a city fireman, want to buy diamonds they will go to a reliable dealer and pay the price. Mr. Snowden gave Nathan Woodson $10 for a diamond represented as worth $135, which turned out to be paste and worth about 10 cents, and Mr. Simpson gave the same man $13 for a diamond ring alleged to be worth 10 times that much, but which was not worth one-tenth as much. They complained to the police and Woodson was arrested.

Henry Loewenstein, who has been in the retail jewelry business in St. Louis for 22 years, has just completed the organization of the St. Louis Loan Society and has opened offices at the southwest corner of 8th and Olive Sts. The enterprise was formed to advance a fair proportion of the real value on diamonds and other valuable jewelry and advance money on the basis of one and one-half per cent., monthly, including all charges. The plan is an innovation here, but is said to have been successfully operated in other large cities.

Goodman King, president of the Mermod, Jaccard & King Jewelry Co., accompanied by Mrs. King, departed, Saturday, for New York, on their way to Europe. They will sail, July 15, on the *Friedrich Wilhelm*. While in New York, Mr. King will stop at the Plaza Hotel. He will meet his domestic buyers there and hold a business consultation with them before going abroad. Mr. and Mrs. James Hopkins, parents of Mrs. King, who live in New York, will make the European trip with them. From Bremen the party will go to Carlsbad, where Mrs. King and Mr. and Mrs. Hopkins will remain two months. Mr. King will make a tour of the large diamond and jewelry marts of the continent, visiting Dresden, Amsterdam, Antwerp, London, Paris, and probably Vienna. Mr. King expects to return to St. Louis about Sept. 15.

According to the schedules filed by Edward T. Gotsch, until lately in business at 4112 Olive St., but now undergoing bankruptcy proceedings, his creditors will not receive a very large number of cents on the dollar. He gives his resources as 90 cents cash on hand, a note for $91, stock worth $100, household goods worth $210 and books worth $10. In addition there is an equity which he estimates at $627 in jewelry that he pawned for $1,075, and he has owing to him by customers $271.05. His principal creditors are the Eisenstadt Mfg. Co., $756, and the Maritz-Kober Jewelry Mfg. Co., $575. Other creditors, for smaller amounts, are the St. Louis Clock & Silverware Co., the Sol. Loewenstein Jewelry Co., the Geneva Optical Co., the Bauman-Massa Jewelry Co., Jarvis & Peterson, the Elliott Jewelry Co., the Masehmeyer-Richards Silverware Co., J. Kabeinel and J. R. Wood & Sons. Chase Morsey, the receiver, is doing his best to assemble the assets.

Minneapolis and St. Paul.

Thomas H. Weld, Minneapolis, has returned from a visit to Cincinnati, O.

E. A. Barker, North Minneapolis, is a member of the Gateway Park Commission.

J. J. Yaeger, Minnesota St., St. Paul, has been confined to his home by an attack of rheumatism.

Harold Johnson, with the American Jewelry Co., Minneapolis, is suffering from an injured finger.

F. L. Bosworth, of the F. L. Bosworth Co., Minneapolis, has returned from a visit to New York.

Mr. Stewart, Carver, Minn., was in the Twin Cities, attending the Pythian convention, last week.

W. V. Jean & Son, Minneapolis, have retired from business and will go to California to engage in mining.

Quade Weld, of Weld & Sons, Minneapolis, was married, June 30, to Miss Fay Kent, at St. Paul's Episcopal Church.

E. H. Brandes, of the Paegel Jewelry Mfg. Co., Minneapolis, visited his former home at Aberdeen, S. Dak., last week.

Edward Langen, buyer for the jewelry department of the Powers Mercantile Co., Minneapolis, has gone east on a buying trip.

Axel Madsen, of Rettig, Hess & Madsen, Minneapolis, has returned from his vacation spent at Lake Sylvia, near Annandale, Minn.

F. W. Seaman, St. Clair, Minn., formerly a retailer in St. Croix Falls, Wis., was in the Twin Cities the past week. Mr. Seaman is looking for a new location.

White & MacNaught, Minneapolis, have had a demonstration of the manufacture of cut glass in their display window, the Eagle Cut Glass Co. having installed a bench and workman.

The American Jewelry Co., Minneapolis, was recently incorporated with a capital stock of $50,000, Benj. Banks, Max A. Kohen and Samuel Alexander being the incorporators.

Dahl & Fredin, 2407 Central Ave., Minneapolis, have moved into the adjoining store, at 2409, where they have larger quarters. The firm started four years ago, and has built up a good business.

Among the jewelers in the Twin Cities during the week were: A. G. Feinberg, Brownton, Minn.; Miss Bertha Diaeon, Chaska, Minn.; A. G. Scherf, Red Wing, Minn.; F. L. Brown, Owatonna, Minn.; H. P. Marx, Shakopee, Minn.

The Paegel Jewelry Mfg. Co. completed the contract to manufacture the prize trophy offered to the winning team at the Twin City Pythian Festival. The trophy was a silver punch bowl with ladle, 24 cups and tray, all of the same design. Each piece was marked with the Pythian shield and the initials F. C. B.

A recent tournament of firemen at Devil's Lake, N. Dak., attracted a number of jewelers from surrounding towns, including the following: E. H. Gross, Kenmare, N. Dak.; Paul Berens, Westhope, N. Dak.; P. L. Peterson, Rugby, N. Dak.; S. M. Smith, Williston, N. Dak.

Detroit.

TRADE CONDITIONS.

Business has been very good during the s on just closed, better by far than last year nd rather beyond the expectations of the de, although not as great as during the boom es prior to the panic of 1907. All lines of the de report favorably and the general feeling is at business is on the up-grade and will contin t improve.

John Turek, Wayne, was in the cit a purchasing trip, a few days ago.

William Arnold and wife are planni six-weeks' trip to the Pacific Coast.

M. E. Rowley, with the E. H. Pu Co., will soon go with his wife to Mi gon to spend his vacation.

Joseph Miller, Ypsilanti, who was in city, last week, says that he has been busy lately and finds trade excellent.

R. J. F. Roehm left, Saturday, f month's trip through the east. He wil new old acquaintances in the eastern c

Charles R. Miller, secretary of R. Roehm & Co., was in Chicago, all last w attending the Sigma Chi fraternity c tion.

James H. Garlick has disposed o branch store at Grand River and 14th to Alva Hunn, who has been his ma there.

George T. Baker, Bemidji, M here, last week, with his wife, and advantage of the occasion to get acqua with the trade.

Wright, Kay & Co. have closed their tory department for two weeks, du which time some alterations and re will be made.

Charles J. Thiry, James H. Garlick A. Guthrat and E. A. Buchbinder w to Los Angeles with the local Elks, are working to land the 1910 reuni the order for Detroit. It is their inte to take in some of the other coast while west, and perhaps to visit the S exposition.

Burglars attempted to break into wholsale jewelry store of Noack & G flo, 100 Woodward Ave., Monday nigh last week. They evidently made atte to force one of the rear doors, but frightened away. Two policemen of relief squad noticed that an outer door been foreed and made an effort to l the men, but the thieves escaped.

A successful trip was made by the de team from Detroit Nest, No. 5, Noble der of Ku Kus to the Ohio Jewelers opticians' convention at Cedar Point, week. The party included Frank Ken A. E. Charlesworth, M. E. Rowley, A Patterson, Nelson K. Standart, Ge Conviss, John Morehouse and Ben. S Several of the Detroiters took their w

J. H. Dunaway & Co., Burlin Wash., are offering creditors a settle on the basis of 60 per cent., 20 per ct payable on acceptance, 20 per cent i days and 20 per cent. in 90 days. Jos away is president, his associate in bus being M. G. Laum. Mr. Dunaway been in the jewelry trade since 1904, the business he founded was taken ov the Dunaway-Ferguson Co., which formed Feb. 18, 1908. This corporation later dissolved and was succeeded by J Dunaway & Co.

Indianapolis.

rl Walk will spend his vacation in
da.

J. Kiefer will go to Lake Maxin-
e, next week, for a two weeks' fish-
rip.

C. Sipe, July 10, will sail for Am-
am, where he will purchase a stock of
onds.

Markowitz, secretary of the I.
's' Jewelry Co., left, last Saturday, for
months' business trip through Texas.

e Baldwin-Miller Co. has obtained the
es of J. R. Shepard as house sales-
He was formerly with the I. Grohs'
ry Co. in a similar capacity.

J. P. Mullally, who is president of
l Catholic orphan home, had charge
card tables at the St. Vincent's Hos-
festival, held at Fair Bank, all of last

Pearson, a mussel digger, arrived
ansville, one day last week, with a
pearl, said to be the finest that has
found in the Wabash River for sev-
years.

B Jones, watchmaker for J. P. Mul-
has purchased a motorcycle and ex-
to make a number of trips this Sum-
He made a run to Martinsville and
, last Sunday.

rles W. Lauer, of C. W. Lauer & Co.,
f Hoffman & Lauer, has returned
after an eastern trip of three weeks.
ttended the convention at Philadel-
after which he went to New York.

retail jewelers were in this city, last
Among those who called on the lo-
ade were: George Spahr, Lebanon;
Pickett, Newcastle; J. W. Owen,
wood, and G. C. De Camp, Shirley.

R. Mauzy will leave, Aug. 1, for the
ition at Seattle, Wash., and from
will go to California, where he will
n for one month. He will join Mrs.
, who has been in California for
st two months.

Marion County Review has about
ted its work of fixing valuations of
rations for tax assessment purposes.
week the valuation of Julius C. Walk
n was placed at $25,310, and of the
Jewelry Co. at $2,000.

making his committee appointments
e year beginning July 1, Albert Baker,
lent of the Indianapolis Board of
, named Charles Mayer, of Charles
r & Co., as a member of the Local
ntile Interests and Shipping Commit-
e.

wrence Kohlmeyer, a diamond setter
yed by Carl Rost, was married
esday, June 30. The bride was Miss
Gehring, of Bloomington, Ill., the
ony taking place in that city. After
rt wedding trip they will live in this

C. Ertel, a pawnbroker and jeweler,
Vilbur S. Smith, optician, with Gray,
en & Gray, are being talked of as can-
s for the city council, to fill the un-
d term of six months made vacant
e resignation of Councilman W. O.

new record in taking an inventory
stablished by Julius C. Walk & Son,
eek, the work being accomplished in one day. Formerly the work has required two or three days. Preparations were made several days in advance, the stock being assorted so that the invoicing was greatly expedited.

The following jewelers have signed an agreement with other retail concerns to close their stores at 5 P.M. daily, from July 6 to Sept. 3: Julius C. Walk & Son, Chris Bernlochr & Bro., F. L. Bryant, Horace A. Comstock, H. Cohen & Sons, L. F. Kiefer & Son, Charles Mayer & Co., who will close at noon on Saturday, also Lon R. Mauzy, Fletcher M. Noe and the New York Store.

Cincinnati.

Joseph Mehnert is on the road looking up the southern trade.

Miss Davis, with the Miller Jewelry Co., is away on her vacation.

Sol. Gilsey, of S. & H. Gilsey, has left on his regular southern trip.

Roy Keagy, of Thoma Bros., and wife and daughter are away on a pleasure trip.

George Detmering and Gus Frank, with the M Schwab Jewelry Co., are out on the road.

Jno. Otting, bookkeeper for Herman & Loeb for the past 23 years, is away on his first vacation.

Mr. and Mrs. A. G. Schwab, after spending three weeks at Carlsbad, will spend the month of July in Switzerland.

George Greyer, Anderson, Ind., surprised his many Cincinnati friends recently by marrying Miss Kidwell, of Los Angeles, Cal.

A. A. Oaks, manager of the Oskamp Jewelry Co., leaves, this week, for the north and east, on business and pleasure combined.

Charles Swigart has returned from his vacation, and Jno. Francis and family, of the Swigart firm, leave, this week, for Buckeye Lake, O.

The many friends of Anthony Westhoff, of the Frank Herschede Co., have extended to him their sympathy, owing to the death of his mother, Mrs. Gertrude Westhoff.

William Pflueger, with Jos. Noterman & Co., leaves, the first week in July, for the Georgian Bay (Canada) regions, spending a much-needed vacation fishing and resting.

William S. B. Oskamp, of the Oskamp Jewelry Co., leaves, this week, for Europe, to purchase diamonds and other precious stones for their new store at 7th and Race Sts.

Wallace S. Miller, of the Miller Jewelry Co., was married, recently, to Miss Margaret Berry, of Marshall, Ill. They are spending their honeymoon in a bungalow in the woods.

Mr and Mrs. Herman A. Rohs, Cynthiana, Ky., recently spent a few days in the city on their way to Los Angeles, Cal., where they are going to attend the Elks' big convention.

Frank Smith, who for many years was in the jewelry business at Parkersburg, W. Va., but is now postmaster of the town, was in this city during the past week, calling on his old friends.

George Nagel, who has a retail jewelry store at Liberty and Race Sts., was robbed of $75 worth of jewelry, June 27, by thieves who broke his show window. The loss is covered by insurance.

A. G. Rubin, with the Julius Friton Jewelry & Gem Co., St. Louis, Mo., and his bride have returned home after spending their honeymoon most delightfully in Cincinnati, attending the Turners' convention and visiting friends.

The following jewelers were in the city buying stock, recently: J. L. Sherwood, Ewing, Ky; J. L. McCoy, Benham, Ind.; A. Schaeppi, Minneapolis, Minn.; J. H. Cunningham, Muncie, Ind.; Phil. Horr, Aurora, Ind.; J. C. Meyer, Harrison, O.; William M. Smith, Leesburg, O.; G. H. Ashton, Middletown, O.

A pretty wedding took place, last week, at the residence of Mr. and Mrs. Charles A. Nolting, of Clifton Heights, when their daughter, Miss Myrtle Nolting, was united in marriage to Frederick Siehl. An altar was arranged before which the ceremony took place, the Rev. P. G. Safran officiating. Miss Florence Nolting, the bride's sister, was maid of honor, while Benjamin Siehl, the groom's brother, was best man. The wedding supper followed the ceremony, which took place in the presence of the immediate families only. The bride and groom left for a wedding journey in the south, and on their return will live in the pretty new house presented to them by Mr. Nolting, on Lyon St., Clifton Heights.

Toledo.

C. C. Winans will leave within a short time for his annual vacation, which is usually spent in Chicago.

Sylvan Basch has just started an optical business in connection with his jewelry business and has employed Warren Boice as manager.

The announcement of the impending marriage of Mary Ruth Locke has just been made. Miss Locke has for several years conducted a small art store in the residence portion of the city.

J. J. Freeman & Co. did not hold their annual firm outing, which has, during past years, been held on July 4. Owing to the several holidays coming together this year, the affair has been held over on account of several employes desiring to take trips to various points. Whether it will be held later in the season has not yet been decided.

The final hearing in the litigation between Isenberg Bros. and Sylvan Basch was scheduled to take place this week. The court will decide whether or not a permanent injunction is to be granted Isenberg Bros., prohibiting Sylvan Basch operating under the firm name of Basch & Co. Isenberg Bros. some months ago, purchased the business of L. Basch & Co., which had been established by Sylvan Basch's father and of which business Sylvan Basch was manager. Subsequently the younger Basch started another business under the firm name of Basch & Co.

Part of the stock stolen from Kline Bros.' store at Baxter, Ia., June 4, has been recovered at New Ulm, Minn.

Snyder & Homan, Prescott, Ia., have dissolved partnership, Park Homan continuing the business on his own account.

San Francisco.

TRADE CONDITIONS.

While acknowledging that their trade was rather light during the last few weeks they were located on Van Ness Ave., in their temporary quarters, one large concern states that since its removal to a new store business has been in the nature of a record breaker. April and May business was not only far ahead of what it was last year but was heavier than had ever been experienced during those months, even in the days before the fire. The June business has been rather lighter on account of vacations and a large part of the jewelry purchasing public is now out of the city. However, even with this drawback, business is of satisfactory volume and a constantly increasing tourist trade is to be noted.

L. H. Smith, one of the traveling salesmen for A. I. Hall & Son, will soon become a benedict.

Mr. Brown, representing Carter, Howe & Co., was in San Francisco, last week, with the lines of that firm.

Ray Bossler made a trip up north recently and while away visited the Alaska-Pacific-Yukon Exposition, at Seattle.

J. J. Valentine, of the traveling force of A. I. Hall & Son, has just returned from a prosperous trip through the territory north of San Francisco.

H. L. White, Ashland, Ore., was here recently on his way to the Yosemite Valley. On his return he visited some of the large wholesalers and placed orders for Fall stock.

The S. & G. Gump Co. has moved to its three-story store building at 268 Post St. This firm carries considerable in the jewelry line at times, special attention being paid to Oriental goods.

Among the jewelers who visited San Francisco, during the past week, for the purpose of purchasing stock, were: B. Levy, Newman; A. E. Howard, Merced; A. Howard, Oroville; J. J. McEvoy, Kennett, and T. G. Patton, Placerville.

Charles Gilbert, 731 Market St., has filed a petition in bankruptcy, with liabilities of $3,307 and assets of $3,872. Jan. 5 he transferred his stock and pledges to Benjamin Michaels on agreement that he was to pay all the creditors.

Shreve & Co., in their new quarters at Grant Ave. and Post St., are in a better position to cater to the needs of the discriminating public, as the new location could hardly be improved upon. The firm has a store far in advance of anything ever attempted by it before and business has greatly increased.

Hirschman & Co. are now located in their fine new store on Grant Ave., just above Post St., and almost directly across the street from Shreve & Co. The new store is fitted out along the lines of the stores that have been conducted by this concern in the past, room being one of the first considerations. The furnishing of the place is very fine, the woodwork being of mahogany with walls of white and gold. The Van Ness Ave. store was closed about the middle of the month and the selling force moved to the new establishment.

The Jewelers' building has been filling up very rapidly of late and is now practically full. Some other members of the wholesale trade would have liked to have been able to have secured quarters in this building, but have been prevented from doing so by leases on the quarters now occupied by them. Among the more recent arrivals in the Post St. building have been C. G. Creyk, handling watch materials; George M. Kyle, representing among others the American Silver Co. and the Aldrich Mfg. Co.; George Larson, engraver; the J. H. Merrill Co., H. Paulson & Co., handling watch materials; W. E. Robins, watchmaker, and H. Schiller, engraver.

Following the seizure by Collector of the Port Stratton of the thousands of dollars' worth of Oriental art goods consigned to California importers, it has been learned here that the Treasury officials at Washington have ordered Marion DeVries, president of the General Board of Appraisers, to conduct an investigation. It is known that Local Appraiser Mattos has been working for months with secret agents of the Treasury Department in Oriental ports, with the object of uncovering what is generally believed to be a smuggling ring of gigantic proportions. Systematic undervaluation of foreign shipments is the chief charge made by the customs officials here.

Los Angeles.

Louis Roessler has returned to his old place in the sales force of the Whitley Jewelry Co.

R. H. Schwarzkopf has returned from Honolulu. He reports a very pleasant and successful trip.

Most of the leading jewelers in the retail trade will close their stores at noon during July and August.

Eugene A. Reboul, head engraver with the Donavan-Seamans Co., accompanied by his wife, has gone on an automobile trip to San Diego.

Fifteen employes of the E. W. Reynolds Co. enjoyed an outing together, a few days ago, on a yachting and fishing trip along the Pacific Coast.

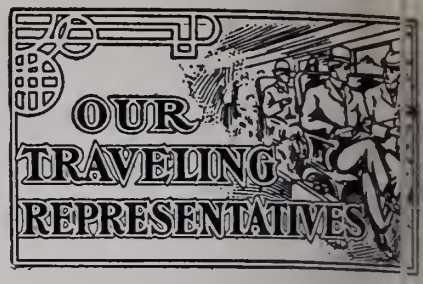
C. C. Noble, chief salesman in the diamond department of Montgomery Bros., who has been suffering from ill health recently, has gone east for a short rest.

The work of repairing S. B. Bailey's store, which was recently badly damaged by fire, is nearly completed. Mr. Bailey began a sale of his damaged goods there, July 6.

Out-of-town jewelers who have been here, recently, include: R. H. Wilson, Ocean Park; F. E. Wolfarth, Covina; J. D. Morrow, Oceanside; T. R. Jones, South Pasadena; E. J. Pollock, Riverside; W. W. Hunt, Avalon, and E. B. Smith, Santa Ana.

There was an exceptionally large demand for wedding rings and wedding goods generally, during the latter part of June. On account of a new law going into effect which is more exacting than the old one in the conditions of obtaining license to marry, there was a rush of applications at the County Clerk's office.

The Whitley Jewelry Co. has been selected as the official timer for the Santa Monica Road Race, to be held July 10. This race will be the greatest of its kind ever held in the west. Fifteen automobiles have been entered. The winner is to receive a $1,000 trophy, a cup designed and made by the Whitley Jewelry Co. I. B. Lothrop will be the head timer, assisted by Joseph Lawton and 15 others.



Among the traveling representatives who on the trade in Kansas City, Mo., during the week, was G. F. Peusch, Vallorbes Jewelry

Among the travelers who visited Buffalo, N jewelers, last week, were: J. T. Griffith, Jr., ter, Howe & Co.; Alfred Nathan, Henry L kopf; H. L. Straus, Nathan Wallach, W. S. Cory, Clark & Noon.

Traveling representatives in Boston, Mass. week, included: B. F. Griscom, Bippart, Gr & Osborn; Arthur Connett, Link & Angell; G W. Read, Larter & Sons; Mr. Gowell, H Schmidt, H. E. Slater, Whiteside & Blank, Neveus, Harvey J. Flint Co.

Traveling representatives who visited the in Omaha, Nebr., last week, were: A. S. A George B. Hurd & Co.; Charles Jacot, Fre Speidel; M. E. Van Bergh, Van Bergh Plate Co.; Charles Ballin, Ballin Bros., S Rosenau, Stein & Hochberger; C. L. Wa Laughlin Mfg. Co.

The following traveling representatives v the trade in Pittsburg, Pa., recently: C Frank, Worthington & Raymond; Mr. Fisher, bish, Swift & Fisher; Emil Herbeck, He Denver Co.; Harry B. Kennion, Parks Br Rogers; George A. Schuetz, Snow & We Co.; Charles T. Dougherty, Osmers-Dougher

Traveling representatives in St. Louis, Mo. ing the past week, were: M. L. Barnard, & Sons; F. R. Horton, Carter, Howe & C E. Jacobus, Bride & Tinckler; John A. Abel Bros. & Co.; George L. Jann, C. F. R & Sons; Abel King, Emrich, King & Sch C. A. Holbrook, Sloan & Co.; Rudolph Schw H. Z. & H. Oppenheimer; George A. Jochu Cornehlsen; W. J. Harber, Enos Rich & Co.

Omaha.

E. W. Brookman, Dubuque, Ia., w visitor in Omaha, last week.

C. B. Brown, accompanied by his left, Sunday, July 4, for a three weeks' through Colorado.

F. Lymar, formerly of Denver, Col. taken a position with Carson & B manufacturing jewelers of this city.

Miss Margaret Gorman, with Albert holm, has been confined to her home several days on account of illness.

Mrs. F. L. Combs and children are pected to return home, this week, fr month spent at Detroit and the lakes.

A valuable 18-kt. hunting case ch graph watch was purchased, last w from Mawhinney & Ryan Co. as a pr tation gift.

L. B. Hoyer, jeweler of Woodbine, Chas. Turecn, Lyons, Neb., and C Melick, Orleans, Ia., were in this city week, purchasing stock.

O. L. Wright, formerly bookkeeper the Mawhinney & Ryan Co., spent a days in this city, last week, *en route* Lincoln to St. Paul, Minn.

Rosaire Morin, Crookston, Minn., admitted a partner into his business firm style becoming Morin & Dufault.

The Kirkpatrick Jewelry Co. has bee corporated in Oklahoma City, Okla., w capital of $20,000, by A. J. Kirkpatrick B. Kirkpatrick and others.

Boston.

Ralph Leroy Harlow has returned from trip to New York.

A. W. Armington is in Europe in the terests of the Shreve, Crump & Low Co.

A. S. Hirshberg and family are guests r the Summer at the Pine Hotel, Cotuit, ass.

Percival S. Nichols is making his resi- nce at Cohasset during the Summer nths.

Benjamin D. Shreve and family are occu- ng their beautiful Summer home at isery Island.

The E. Howard Watch Co. factory was sed, Wednesday of last week, for a two ks' vacation.

Curtis W. Pierce spent a most enjoyable urth of July at the Pierce homestead in ddleboro. Mr. Pierce is immensely fond outdoor sports, and especially successful golf and polo.

Jeremiah Foster, a popular jeweler of ucester, is a member of the citizens' mmittee which is planning a big celebra- n in honor of President Taft's visit to ucester, Aug. 4.

Jewelers in town, last week, were: John lsh, Providence; B. G. Couri, Portland, ; Charles H. Sinclair, Concord, N. H.; D. Loring, Plymouth, and G. Willis hipple, Salem, Mass.

William J. Hardigan, an employe in the ltham Clock Co.'s factory, has brought t against George F. Bailey, superintend- of the Waltham screw factory, to re- er damages, alleging that on April 19 Bailey's automobile struck a baby car- ge in which the Hardigan infant was ted, and that as a result of the col- on the baby carriage was wrecked and little one injured.

Three boys entered the store of J. F. on, Harvard Sq., Cambridge, Monday ernoon of last week, and asked to be wn a picture frame. The young woman rk in charge was obliged to go to the r of the store to show the frame to one the boys. While they were talking the other boys left. After the third boy l departed it was discovered that two mond rings were missing.

The mailing of 20,000 catalogues of the ltham Watch Co., last week, made a lot extra business for the Waltham post- ce. Each catalogue weighed 1½ pounds l required 12 cents in postage. The re- pts at the Waltham postoffice from the tch company, last week, amounted to out $2,500. Foreman George Adams, of adjusting department, is spending his ation at his Summer residence at Egypt ach, Scituate, while Foreman Herbert nders, of the balance department, is ting in Maine.

Parker Ridler, well known in the trade the past 40 years, died, Monday night last week, at his home in Somerville r a short illness. Death was due to betes, and though Mr. Ridler had suf- ed with it for some years it did not vent him from attending to his business ies. It is believed that the extreme hot ather hastened the end. He was out business only four days prior to his th. Mr. Ridler was a native of Chelsea, which city he was born 60 years ago. a young man of 20 Mr. Ridler entered the employ of the house of H. T. Spear, with which he remained for 25 years, or until the firm went out of business. For the past 15 years he was associated with Harwood Bros. Possessing a genial nature and kindly disposition, Mr. Ridler had a wide circle of friends, who sincerely mourn his death. Moreover, he was a most efficient salesman, and his ability was recognized throughout the trade. A widow survives him. Funeral services were held Thursday. A lodge of Odd Fellows, of which he was a staunch member, assisted in the burial exercises. The interment was in Woodlawn Cemetery.

Connecticut.

Simon Cverka, a jeweler of New Haven, was recently recommended to be discharged from his debts in bankduptcy.

The New Haven Clock Co., New Haven, closed July 2 for two weeks. An inventory will be taken during the interval.

The factory of the Seth Thomas Clock Co., Thomaston, will close July 22 and will resume operations, Tuesday, Aug. 10.

H. Kohn & Sons, Hartford, made and supplied the beautiful trophy which was awarded to the yacht *Sigma* by the Hartford Yacht Club recently.

Irving H. Chase, secretary and treasurer of the Waterbury Clock Co., Waterbury, accompanied by his family, left, last week, for his Summer home in Narragansett Pier.

The E. Ingraham Co., Bristol, closed June 26 and will reopen for business July 27. The unusual length of this vacation is due to the fact that the concern wishes to install several new boilers and make other extensive improvements in the plant.

Some time early in the morning of June 28 thieves broke into the store at Wallingford, occupied jointly by the jewelry business of A. A. Hull and that of a millinery concern. Though the robbers looted the shelves of the latter concern they took nothing from Mr. Hull's stock, due, he believes, to the fact that he prominently displayed the sign showing his membership in the Jewelers Security Alliance.

A seizure by Constable Edward J. Lacy of a grip, containing $5,000 worth of diamonds, belonging to A. Isserman, Newark, N. J., created considerable excitement in Vogel's jewelry store on Main St., Hartford, Thursday afternoon. The seizure was in the nature of an attachment for the benefit of Jacob Aronberg, Waterbury, but, according to Isserman and his attorney, Morris Older, Constable Lacy did not have a proper writ for the attachment. When the officer took hold of the grip containing the diamonds, Isserman resisted most vigorously, but the officer finally extracted about $2,500 worth and gave the rest back to Isserman. The jewels, which he attached, were locked up in the safe of a local jewelry store. The trouble was over a suit for $300 damages claimed by Aronberg. According to Mr. Older Aronberg and Isserman each put in $3,000 into a partnership to import diamonds. Later Aronberg thought that he needed money and wanted to withdraw it, Isserman giving him all except $300, which he kept for expenses of the firm. Over this $300 the suit, which is now in the Court of Common Pleas, was begun. Aronberg says that, on May 9, 1907, Isserman gave him a note for $150, which was payable two months after date at the Union National Bank of Newark, N. J., but that Isserman never paid it. A writ was said to have been issued on this matter of the note and given to Constable Lacy, who waited for Isserman until he appeared in town when he seized the diamonds.

Lancaster, Pa.

Marcus Edelstein paid a visit to Philadelphia, last week.

Frank S. High is spending a two weeks' vacation in Albany, N. Y.

Dr. C. L. Morris, missionary for the Hamilton Watch Co., has returned from a trip to the west.

Oliver Dean, Columbus, O., is visiting his brother in this city, which was where he learned the jewelers' trade.

Howard T. Percival, Louisville, Ky., en route from a visit to New York and Boston, stopped over a few days in Lancaster, last week, to see relatives.

Martin M. Weaver, Fort Wayne, Ind., in company with J. H. Young, a former student of the Bowman Technical School, has been here visiting his old home.

George R. Weber, of Louis Weber & Son, is conducting the arrangements for the big outing which the local Knights of Columbus will hold at Hershey Park, July 13.

George Folckner, with G. C. Burrell, Weston, W. Va., who was on a visit to his old home, Shrewsbury, Pa., paid a visit, last week, to Lancaster, where he has many friends.

F. A. Huber, of the H. S. Meiskey Co., left, recently, on an extended trip over his regular territory, and Roman Kircher, of the sales department, is spending his vacation in New York.

George S. Fulmer, Pittsburg, Pa., was married, last week, to Miss Isabel Wilson, residing near Lancaster. The couple will locate in Denver, Colo., in the Fall, where Mr. Fulmer will open a jewelry store.

Traveling representatives will find it advantageous to remember that the jewelry stores close every day at 5 P. M. except Mondays and Saturdays. Friday afternoons will be observed as a half holiday until Sept. 10.

Alfred W. Moyer, manager of the Non-Retailing Co., and Milo B. Herr, one of the board of directors of the same concern, with their wives, have gone for a fortnight's trip along the New England coast and as far north as Nova Scotia.

Charles D. Rood, president of the Hamilton Watch Co., a few days ago, entertained over 400 employes of the watch factory with an outing on the lawn of H. S. Williamson's country residence near Lancaster. All sorts of amusements were provided, and luncheon was served.

T. R. Helms, Hamlet, N. C., visited Lancaster, last week, and other jewelers who were recent visitors are H. E. Tice, Myerstown, Pa.; Fred. Kaufhold, Columbia, Pa.; C. E. Hinkle, Ephrata, Pa.; H. F. Maurer, Strasburg, Pa.; Harry Wertsch, Lititz, Pa.; John B. Paules, Baltimore, Md.; D. G. Pointer, Detroit, Mich., and Elmer Good, Pittsburg, Pa.

Pittsburg.

TRADE CONDITIONS.

The street car strike, which began Sunday morning a week ago, terminated 48 hours later, much to the delight of the business interests of the city. Monday, following the strike, very little business was done in any section of the city, for many employes had great difficulty getting to and from work, on account of the complete tie-up of the cars. Shoppers remained at home. The termination of the strike was most joyous news to all merchants, and there is little likelihood of fresh trouble starting.

Wm. Hoffman, who went to Philadelphia to bid his sons *bon voyage* on their trip to London has returned to his desk in Pittsburg.

F. H. Hayes, Washington, Pa., and Harry Bloser, New Kensington, were among the out-of-town merchants who were in Pittsburg, last week, on business.

E. P. Roberts & Son have been making some very attractive displays of golf and tennis trophies, which jewelers are finding a market for at present in this section.

Abraham Lewis will probably obtain his discharge in bankruptcy July 6, which is the date this formality will be brought to the attention of the United States District Court.

Heeren Bros. & Co., Pittsburg, recently made all of the badges used by the employes working on the Philaelphia traction lines. The order, which was a large one, kept their shop working for some time.

R. L. Kirkpatrick, Butler, leaves in a few days for California with his lodge of Elks to attend the convention of that order in the Golden Gate State. He intends to see some of the country before returning home.

George S. Dunbar, who made a trip through the Yellowstone Park, the Grand Canyon and other wonder spots of the far west, has returned to Pittsburg and will go on the road again shortly for the Geo. B. Barrett Co.

The new Fifth Ward School on the North Side is to have a tower 170 feet high which will be illuminated and in which will be installed a handsome clock. The clock, it is stated, is to be one of the largest in the city, made necessarily so because of the great height of the tower.

A. A. Kerr, Philadelphia, furnished the medals which were distributed to Fourth of July contributors of the fund collected by the mayor of Pittsburg. Most of the jewelers, along with other business houses, were sent certificates in denominations of $10, or whatever amount it was desired that they should give. In return each contributor received a metal badge entitling him to all of the privileges at the festivities which were held Monday in Schenley Park.

John West, alias George West, Robert Wilson and James Orris, who were arrested some time ago for working a swindling game, pleaded guilty in Criminal Court, last week, to a charge of conspiracy, but were not sentenced because Orris and West are also charged with larceny from the person. It is said that the men would enter a store and drive a bargain to sell a watch on the pretense that they must have money. Shortly after the sale would be made another would come to the proprietor and threaten him with prosecution unless he turned the watch over to the one making the demand. As a result the men got into trouble. The man would claim that the watch had been stolen. Gahel Middleman, however, refused to be worked in that way and had the men arrested.

Atlantic City, N. J.

Louis J. Deacon, it is reported, will open a store at Cape May, N. J.

A. P. Noble, of 2230 Boardwalk, will open a new store at 2270 Boardwalk.

L. K. Soddy, 801 Boardwalk, will go out of the jewelry business and only handle laces, etc.

A. Karsa & Son, 825 Boardwalk, have opened a store at 1507 Boardwalk, handling Oriental lines.

Giacomo Barone, has opened a new store at 161½ S. Virginia Ave., handling coral, cameos and mosaic.

S. Alkazin, 823 Boardwalk, has given up the jewelry lines and will only handle leather goods and novelties.

Jacques Packer, 829 Boardwalk, has opened a new leather goods store and will put in lines of jewelry also.

Krikorian & Manookian, 1109 Boardwalk, who handle Turkish jewelry, have a store at 16 E. 18th St., New York.

H. F. Meyers has opened a store recently and carries jewelry, porcelain and china at Atlantic Garden, on the Boardwalk.

I. L. Resnick & Co., manufacturers and retailers of fancy and burnt leather novelties at 1303 Boardwalk, have enlarged their store.

H. R. Prall, of the Prall Mfg. Co., 922 Filbert St., Philadelphia, has opened a store here for handling novelties and fountain pens.

Henry Bolte, Jr., one of the youngest councilmen here, has greatly enlarged his store, taking double the space he had before, at 926 Atlantic Ave.

J. C. Fenton, manufacturer of monogram jewelry at 12th and Filbert Sts., Philadelphia, has opened a branch store at 105 S. Kentucky Ave., in charge of T. J. Gallagher.

Freund Bros., opticians at Maryland Ave. and Boardwalk, have enlarged their store and put in new machinery and carry a large line of optical goods and photographic goods, etc

Gilbert F. Cosnette, Bridgeton, N. J., has opened a store called the "Sign of the Hammer," handling hammered copper, brass and silver novelties, made by himself, at 2611 Boardwalk.

J. E. Coatsworth, optician, who was at 1628 Atlantic Ave., has opened a new store at 1635 Boardwalk and put in his own machinery for grinding lenses. He will also carry a full line of jewelry.

D'Lamperic, importer of Italian and Scandinavian works of art, jewelry, etc., at Pennsylvania Ave. and Boardwalk, has also stores at Lakewood, N J.; Florence, Italy; Copenhagen, Denmark; London, England.

Mrs. R. P. Schwartz has closed her store at 1437 Boardwalk, which she had for 10 years, and started a new store at 1421 Boardwalk, carrying a fine line of ladies' goods and complete lines of jewelry and optical goods.

Jennie E. Lyall, 1003 Boardwalk, has the exclusive sale of brooch pins, made in P adelphia by a Frenchman, and mounted herself in mother-of pearl cameos, abal shell and abalone pearl, moss agate other stones.

William J. Adler, optician and jewe 1625 Boardwalk, who has been in busir here 15 years, and is one of the oldest the Esplanade, has opened a new store t 1913 Boardwalk and has put a new fr in at the Boardwalk store at 1625.

T. D. Dunn has opened a new st re t 1945 S. Carolina Ave., as importer, ma facturer and originator of Italian mo jewelry, cameos, the near diamond, retail and wholesale. He recently gave his store at 7th and E Sts., N. W., Wa ington, D. C.

Mable Little, of the Stephen Girard bu ing, Philadelphia, has invented a pin holding up ladies' long skirts and has other uses, has opened a store at 1 Boardwalk, to display her new inventi She will organize a company, with a cap of $125,000, to manufacture and sel article, made of gold, silver, bronz g metal, etc.

A few weeks ago a statement was p lished that there were 60 firms in the j elry business here. By actual count th are 110 in the business, which is more t in any other year. The permanent pop tion here now is 45,000; the transient po lation in Winter is 150,000 and in Sum 300,000. It is in the Winter time that finest lines of jewelry are sold, but in Summer everyone looks for some jew or novelty and they want it as cheap possible. Many firms get up some n novelty and when others handle the s thing they get rid of their stock and something else.

Association Notes.

The Syracuse Retail Jewelers' Club completed arrangements to have its m bers close their stores on Saturday aft noons of July and August at 1 o'clock members of the club, whose stores will closed, are H. J. Howe, Stetson & Cro E. W. Frost, E. B. McClelland, S. Ka man, E. M. Coykendall, K. Krause, Vand burg & Durney, C. H. Miller, Harry Clark, C. B. Hendrickson and A. Roth.

The membership of the newly form Retail Jewelers' Social Club, of Elmira, cludes the following: Charles H Bens William C. Comfort, John Drake, Wa Hamilton, W. D. Jacobus, Walter Le mate, E. B. Patterson, Fred H. Rees Ja E. Swarthout, Clarence Sayles, Leo Ba L. Shriebman. As noted last week officers are: President, Thomas J R ledge; vice-president, Clarence Sayles secretary and treasurer, Walter Hamil n

Although the change in the date of me ing was announced some time ago m members of the trade seem unaware of fact that the Minnesota Retail Jewel Association will hold its convention in M neapolis, July 27, 28 and 29, instead of J 19-22, as originally planned The cha was made owing to the fact that the f dates that were set conflicted with th of the Wisconsin Retail Jewelers' Asso tion, which holds its annual convention Milwaukee, July 20-22.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

DESIGNER for jewelry desires position. Address "O., 706," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler, designer and setter wishes steady position. "C. D., 861," care Jewelers' Circular-Weekly.

HIGH CLASS salesman, established trade south, would change; highest references; would hold southern trade. Box 157, Cincinnati, O.

FIRST CLASS repairer, new work, also stone setter, with long experience, desires position; A1 reference. W. Katz, 29 W. 118th St., New York.

SITUATION WANTED by A1 watchmaker and engraver; 20 years' experience; west preferred. Address "R., 904," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, engraver and jeweler open for position by July 25; best of reference. Address Sam. L. Purdue, 317 Line St., Evansville, Ind.

YOUNG MAN, 19, two years' experience, wants position to finish trade; can do clock, jewelry and plain watch work; best of reference. Ross L. Carter, Elsie, Mich.

POSITION, by young man, fine letter and monogram engraver and watchmaker; highest recommendations. Address "First Class, 921," care Jewelers' Circular-Weekly.

DESIGNER and first class jeweler, diamond work, fraternity and general jewelry, experienced as foreman, wants position. Address "S., 832," care Jewelers' Circular-Weekly.

ENGRAVER, expert in heraldry, monograms, lettering, etching and ornamental work; reference and samples furnished. Address "F., 812," care Jewelers' Circular-Weekly.

YOUNG MAN desires steady position as watchmaker and engraver; good reference; own tools; can design and cut ornamental work. "S., 894," care Jewelers' Circular-Weekly.

A FIRST CLASS watchmaker and fair engraver would like a permanent position; can furnish the best of references. Address "A. R., 893," care Jewelers' Circular-Weekly.

WANTED, a position by a young man as optician and engraver; good appearance; A1 references; Pennsylvania preferred. Address H. L. Reynolds, 75 Fulton St., Auburn, N. Y.

FIRST CLASS engraver and salesman, good second watchmaker, of neat appearance, desires a position about Sept. 1, south preferred. Address "T. H., 912," care Jewelers' Circular-Weekly.

YOUNG MAN, with established trade in New York, Ohio, Pennsylvania and New Jersey, desires to connect with a New York house by July 15. Address 2225 N. Front St., Philadelphia, Pa.

POSITION WANTED by July 15 by young man, experienced in die cutting, hub cutting, cutting of steel stamps and brass dies; samples submitted. "B. A., 807," care Jewelers' Circular-Weekly.

FIRST CLASS engraver, plain or ornamental, monograms of all kinds; best of recommendations from past employers; samples submitted; strictly sober. Address "Engraver," Box 93, Copley, O.

WANTED, a position as bookkeeper, young lady, 21 years, single, experienced in jewelry store, also stenographer and typewriter; can furnish best of references. "F., 931," care Jewelers' Circular-Weekly.

WATCHMAKER or second man, active young man, able to do all kinds of ordinary watch repairs, good workman, can wait on trade; tools complete; references. "O. O., 869," care Jewelers' Circular-Weekly.

ENGRAVER and optician; first class experience letter and monogram engraver and graduate optometrist, also salesman, would like position in good house; best references; age 30. "C., 930," care Jewelers' Circular-Weekly.

YOUNG LADY, thoroughly competent bookkeeper, correspondent, financial secretary, seven years' experience in jewelry jobbing house, capable of taking charge of office, desires position. Box 868, care Jewelers' Circular-Weekly.

YOUNG MAN, 26 years, desires position to manage a retail jewelry store in or near Philadelphia, with 10 years' experience and a good knowledge of repairing, engraving and optics. 824 E. Cornwall St., Philadelphia, Pa.

YOUNG MAN, with three years' store experience, wishes to finish trade; can do jewelry repairing, light watch work and wait on trade; best references; not afraid of work; near Texas preferred. "O., 907," care Jewelers' Circular-Weekly.

JEWELER, first class, 14 years' experience on old and new work and repairing, diamond and all kinds of stone setting; best references furnished; will go anywhere; $19 per week. Address "Y., 886," care Jewelers' Circular-Weekly.

POSITION WANTED as watchmaker, can do jewelry repairing and common engraving; have had nine months' school experience and four months in store; age 24 years; I have all my own tools; $12 per week to start. Address "W., 913," care Jewelers' Circular-Weekly.

SALESMAN, 29, eight years' retail experience, also watchmaker, desires line or lines to the jewelry trade, west or middle west, watches or silver line preferred; salary or commission; long contract desired if satisfactory after first season; high class reference. Address "R. E., 927," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, with one year's training at Playtner's School and three months at Rees Engraving School, can do any kind of lathe work, pivoting, jeweling, etc., familiar with the lever escapement and understands cylinders fairly well, desires position under good watchmaker; own tools; can furnish references as to character, honesty, etc. Kenneth W. Karr, 2434 Niagara Ave., Niagara Falls, N. Y.

TRAVELING SALESMAN, long acquaintance with best jewelry trade in New England, New York, Pennsylvania and middle west; manufacturer preferred; best of references. "Confidential, 938," care Jewelers' Circular-Weekly.

Side Lines Wanted.

SALESMAN, established trade, middle west, Chicago office, desires plated, gold filled or gold lines, novelties, commission basis; references. Paul Hauser, 54 W. 45th St., New York.

Help Wanted.

WANTED, jeweler and engraver, good all around man for store. May, 19 North Broadway, Yonkers, N. Y.

WANTED, at once, good all around jeweler for manufacturing and repairing. Hartwell Jewelry Co., Oklahoma City, Okla.

WANTED, a competent watchmaker; salary, $25 per week; give age and references in first letter. Chas. S. Stifft, Little Rock, Ark.

WANTED, American young man, competent watchmaker, able to assist in store; best references required. Address "Permanent, 957," care Jewelers' Circular-Weekly.

WANTED, first class jeweler and engraver, no other need apply, in large retail jewelry store; good salary to right man. Address Carter-Allen Jewelry Co., Shreveport, La.

WATCHMAKER and engraver, first class only; send sample of engraving and references in first letter; permanent position for right man. Haman & Co., St. Paul, Minn.

WANTED, by Aug. 1, a first class watchmaker and engraver; steady position for right man; salary, $18 to $20 per week. Louis Selig, leading jeweler, Elizabeth City, N. C.

SILVERWARE SALESMAN, sell hollow ware and toilet ware, novelties, all plated goods, state experience, salary wanted, etc. Address "922," care Jewelers' Circular-Weekly.

WANTED, clockmaker, man who is experienced in French and English work; state age, experience and salary. Address J. E. Cadwell & Co., 902 Chestnut St., Philadelphia, Pa.

AT ONCE, first class watchmaker and engraver; must be reliable; give references, samples of engraving; permanent position to right man; state salary. Greenwald & Adams, Tucson, Ariz.

WANTED, at once, manufacturing jeweler; experience, who can do fine work, one who can do plain engraving preferred; permanent position; state salary. Hjalmar Anderson, Fremont, Nebr.

WANTED, salesman with established jobbing or department store trade in New York, to carry a plated line of gents' jewelry as side line; commission. Address "L., 924," care Jewelers' Circular-Weekly.

WANTED, representative calling on jewelry trade strong side line; liberal commission; must have wide acquaintance and furnish A1 reference. National Umbrella Co., Long Ave. and W. 28th St., Cleveland, O.

WANTED, first class watchmaker, jeweler and engraver at once, Asbury Park, Summers, St. Augustine, Florida, Winters; single men only need apply. I. J. F. King Co., 403 Grand Ave., Asbury Park, N. J.

WANTED, first class watchmaker and engraver; permanent position for good man; southern town of 35,000; salary, $25 per week; send sample of engraving and reference. "L. C., 798," care Jewelers' Circular-Weekly.

WANTED, manufacturing jeweler, first class workman; trade shop; one capable of making all kinds of rings, badges, emblems, etc.; good permanent position. Morris & Son, 120 Ince Bldg., Oklahoma City, Okla.

WANTED, active, energetic young man, near New York City, who is competent to repair clocks and jewelry and desirous of advancement; give all particulars, stating wages, etc. "Assistant, 932," care Jewelers' Circular-Weekly.

PERMANENT POSITION for a first class watchmaker and engraver; only first class men need apply; send samples of engraving, copy of reference and state amount of salary expected in first letter. Address J. Levinski, Waco, Tex.

WANTED, first class, A1 watchmaker, one who can engrave preferred, thoroughly capable of adjusting and taking care of railroad watches; permanent position to right party, reference required. Address S. W. Sturdevant, South Bend, Wash.

YOUNG MAN, with some experience as engraver and monogram engraver, to learn shop engraving and die work under an engraver with 2 years of experience; send samples, give age and state salary expected. "N., 818," care Jewelers' Circular-Weekly.

APPRAISER; a prominent and growing corporation of Philadelphia desires the services of an appraiser, of a reliable young man who has a thorough knowledge regarding the value of stones; salary to start, $20 a week. Address Samuel T. Mead, 505 Chestnut St., Philadelphia, Pa.

WANTED, all around man who is first class watchmaker, fair engraver, able to do ordinary gold jewelry work, capable of managing store and waiting on trade when necessary; must be A1 character and reliable in all respects; state salary with references. R. C. Brown, Riverhead, L. I., N. Y.

WANTED, a practical jeweler who can design; a good position for the right man; state experience and salary. "Uptown, 889," care Jewelers' Circular-Weekly.

WANTED, A1 watch salesman of experience to sell a line of American watches in Missouri, Kansas and Nebraska to the retail jewelry trade. Address "M., 165," care Jewelers' Circular-Weekly.

WANTED, an energetic, hustling salesman, residence in Chicago, to handle our fine gold filled line over entire middle west, large and small towns, Indiana, Michigan, Illinois, Missouri, Iowa, Wisconsin, Minnesota; must be established trade, guarantee results; 15 per cent commission. Address, with full particulars, Schickerling Mfg. Co., 391 Mulberry St., Newark, N. J.

HELP WANTED.—Continued.

ANTED, assistant watchmaker and jobbing jeweler or bright young man to finish trade; engraving lessons under skilled engraver; good healthy coast town; congenial employer; finely equipped repair department; steady position; give references and wages in first letter. The Lathrop-Bass Co., Morgan City, La.

MAN, experienced, capable of taking charge of tool, material and optical department in wholesale jewelry house; mention age, experience and references. Lapp & Flershem, 156 Wabash Ave., Chicago, Ill.

Business Opportunities.

OR SALE, jewelry store in Philadelphia; good established business; central location and low rent. "U., 569," care Jewelers' Circular-Weekly.

WOULD LIKE to meet party willing to invest capital to manufacture silver deposit on glass, either active or silent; money absolutely safe. "C., 920," care Jewelers' Circular-Weekly.

EXCEPTIONAL OPPORTUNITY for securing good opening for jewelry store in growing manufacturing town; established trade; room will be vacant July 1. Ralph T. Smith, Muncy, Pa.

FOR SALE, 18 years' established business, largest repair trade in the city; fine store room; inhabitants, 14,000; ill health cause for selling. J. Borne, 49 W. Spring St., Titusville, Pa.

FOR SALE, the watch material, tool and optical department of an old established wholesale jewelry house; value, about $10,000; good reason for selling. "A., 801," care Jewelers' Circular-Weekly.

FOR SALE, an exceptionally clean and well selected stock of jewelry, in Bloomfield, Nebr.; only one other stock in the city; no better opportunity in the State. Write to E. W. Pohlmann, Bloomfield, Nebr.

FOR SALE, only jewelry store in town of 3,000, 9 miles from New York City; established eight years, stock and fixtures amount to about $4,100; good reasons for selling. "D., 888," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in Washington, D. C.; long established on best business street; long lease at low rent; forced to sell on account of proprietor's death. Address B. Rosenfeld, 1134 9th St., N. W., Washington, D. C.

SNAP, one of the best paying jewelry stores in Kentucky; cash sales, last year, $13,500; cash repairs, $2,000; can reduce to $3,500, stock and fixtures; reason for selling, other business. Address "S., 810," care Jewelers' Circular-Weekly.

WANTED, first class salesman with capital, to take part interest in a concern manufacturing a totally new line of silver deposit ware; must be well acquainted with the retail silver trade. Address Rhode Island Electrolytic Art Works, Providence, R. I.

PARTNER WANTED, good, ambitious salesman and jeweler with some trade of his own and some capital; most modern equipped shop, maker of finest artistic mountings, having a good established trade; fine opportunity. "H. S., 887," care Jewelers' Circular-Weekly.

FOR SALE, only jewelry and optical store in beautiful Connecticut town of $1,800; up-to-date stock, fixtures and complete set of tools and supplies, will invoice $1,400; good line of repair work; good reason for sale, Sept. 1 or before, for cash only. Address W. A. Bickford, Deep River, Conn.

ADVERTISER would invest about $15,000 in paying retail business in good city; prefer to purchase outright, but would not object to part interest if convinced of agreeable connection; long experience in management of high class business. "E.," care The Gorham Co., 36th St. and Fifth Ave., New York.

EXCEPTIONAL OPPORTUNITY to purchase fine paying jewelry business in good live manufacturing city, manufacturers of boilers, engines, electric machinery, paper and other good industries, of 80,000 population in Pennsylvania; fine climate; good boating and fishing; this is one of the leading stores; location is first class; stock in A1 condition, fixtures new; little credit given, mostly cash business; have a large run of high priced watch work; good reasons for selling; price, $25,000; photo. on request. "E., 16," care Jewelers' Circular-Weekly.

10 TO 20 PER CENT. saved by sending your surplus watches, diamonds and jewelry to me; highest prices paid on receipt of goods; bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, safe, fixtures, tools, material and what few goods remain after our auction sale which will close about Aug. 7; about $2,000 necessary; best mining town in Colorado; central location; best opportunity in the State; only one other jeweler in town; health requires removal to lower altitude; if interested write at once. Chas. E. Rose, Lock Box 8, Telluride, Colo.; A. G. Bruce, auctioneer.

AN UNUSUAL OPPORTUNITY to buy out a long established and well reputed jewelry business in a large city; up-to-date and clean stock of high grade lines; firm known for 37 years, in which good will and a valuable clientele has been built up; will be sold as a going concern with right to use the old name; ill health of present proprietor makes sale necessary. Apply "C. B., 918," care Jewelers' Circular-Weekly.

FOR SALE, one of the most favorably known jewelry shops in the United States, having large trade with best dealers; only communications of responsible principals can be considered. Address "Box 902," care Jewelers' Circular-Weekly.

RARE OPPORTUNITY, a well established jewelry business in a manufacturing town of 10,000, best location in city, situated next to post office; low rent; repair work over $100 per month; sales $300 to $700 per month, with increasing business; will invoice about $1,800; can reduce if necessary; reason for selling, other business interests elsewhere; a snap for someone; will not sell after Aug. 1; call or write. "Jeweler," 232 S. Main St., Monmouth, Ill.

A GOOD paying manufacturing jewelry shop, employing at the present time 12 people; will sell at a sacrifice, everything goes, tools, dies, models and good will; the shop is situated in one of the largest cities of the middle west, doing practically all of the city work and have good trade from the surrounding towns; reason for selling, proprietor has interests out of the city. Address "N., 831," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

To Let.

FOR RENT, office and desk room with very commodious space and splendid light. Apply Room 603, Columbus Memorial Bldg., Chicago, Ill.

STORE and room for rent; corner brick store, room size 20 x 45 feet, splendid location for watch repairing and jewelry store in booming Lorain; a hustler with a little capital is sure of making a success; reasonable rent. Inquire of Klein & Drechsler, 1728 Penfield Ave., Lorain, O.

PARIS OFFICE TO LET, exceptional opportunity; importer using suite of offices on Avenue de l'Opera but two months per annum, wishes to sublet the place under exceptionally advantageous terms to responsible party, by the year. "T., 909," care Jewelers' Circular-Weekly.

For Sale.

FOR SALE, one Boettger's watch and tool demagnetizer, $10, and one amatropometer, Johnston Optical Co. make, $10. Address A. W. Johnson, Spencer, Ia.

FOR SALE, a genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "A. G., 510," care Jewelers' Circular-Weekly.

FOR SALE, one six-volt Hanson & Van Winkle dynamo, one power draw bench, two double head polishing lathes with zinc lined tray-bench and dust collector complete; also one American Gas Furnace Co.'s positive pressure blower No. 1; all little used and practically good as new; price reasonable. Taylor & Co., Inc., 47 Chestnut St., Newark, N. J.

Wanted to Purchase

WANTED TO BUY, at once, material cabinet in good condition. J. H. Mednikow, 47 Maiden Lane, New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

EXPERT repairer and fitter on hall and mantel chime clocks, wishes work to do home; for further particulars address "E., 899," care Jewelers' Circular-Weekly.

DESIGNS WANTED; designs wanted for scarf-pins, links and lockets for factory that does its own die cutting. Address "B. A. W., 914," care Jewelers' Circular-Weekly.

A MANUFACTURING concern operating large plant, having space, capital and competent sales force, will manufacture and market articles of merit in the jewelry line; if you have anything you wish manufacturer or marketed write at once. "X., 633," care Jewelers' Circular-Weekly.

PROPOSALS FOR EYEGLASSES FOR INDIAN SERVICE.—Department of the Interior, Office of Indian Affairs, Washington, D. C., June 28, 1909. SEALED PROPOSALS plainly marked on the outside of the envelope "Proposals for eyeglasses for the Indian Service," and addressed to the Commissioner of Indian Affairs, Washington, D. C., will be received at the Indian Office until two o'clock P. M., of July 28, 1909, for furnishing and delivering at Phoenix, Arizona, as required during the fiscal year ending June 30, 1910, such eyeglasses as may be prescribed for Indians during that period. Bidders should give a definite price per pair for spherical and cylindrical lenses and the two in combination, fitted ready to frame, and should quote prices per pair for steel, aluminum, German silver and gold filled frames. All lenses and frames will be subject to rigid inspection and test by a competent person. The right is reserved to reject any or all bids or any part of any bid, if deemed for the best interest of the Service. Each bid must be accompanied by a certified check or draft on some United States depository or solvent national bank, made payable to the order of the Commissioner of Indian Affairs, for at least 5 per cent. of the proposal. Each check or draft shall be forfeited to the United States in case a bidder receiving an award shall fail to execute promptly a satisfactory contract in accordance with his bid; otherwise, to be returned to the bidder. For further information apply to F. E. LEUPP, Commissioner.

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A Mail-Order House, Although It May Sell a Good Watch, Cannot Adjust It To Your Person.

NO watch you buy by mail will keep perfect time, no matter who made it, how perfectly it is made or what its reputation. A good time-keeper *must* be regulated to your person as carefully as a good tailor fits a coat. In no other way can you secure perfect time-keeping service. No one but your jeweler can do this. Watches you buy of mail-order concerns are not and cannot be so regulated. That's the reason they never keep perfect time and always run too fast or too slow. The variation of even one-thousandth part in the vibration of the delicate watch balance which governs the movement, means a loss or gain of a minute and a half each day. *South Bend Watches* are sold only by reliable jewelers. They are never sold by mail, because South Bend Watches are so good that we do not want their great reputation for reliability and accuracy injured by improper regulating. We make South Bend Watches as nearly perfect as it is possible to make a watch and pay the jeweler to regulate it to keep perfect time in your pocket. A watch which is a perfect time-keeper in one man's pocket, very likely will not keep time at all in another man's pocket.



A SOUTH BEND Watch.

If you carry a South Bend Watch you will know that the watch you carry will stand tests that are twice as severe as any that you are ever likely to give it. It might be frozen solid in a block of ice,—it would still keep satisfactory time.

Every adjusted South Bend Watch, before it is sent to your jeweler, is baked in an oven heated to 100 degrees Fahrenheit and kept for hours in a refrigerator at freezing point. It must keep perfect time in every position and not be affected by the jars and jolts of railway trains, horseback riding, etc. It is built to stand the hardest wear and usage you can give it.

A South Bend Watch, although it is the best watch in the world, costs you no more than other good watches. Your jeweler will gladly show them to you and tell you why they are the best watches for you to buy.

Send coupon today for our handsome book, "How Good Watches Are Made," and an interesting little device showing how South Bend Watches adjust themselves to every temperature. Don't fail to talk with your jeweler about watches before you buy any watch.

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Jeweler's Address
By
Address
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PATENT DEPARTMENT

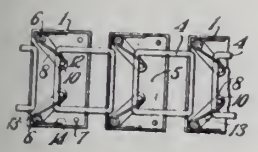
[UNION IS CONTAINED A LIST OF THE LATEST PAT ED OR GRANTED BY THE UNITED STATES AND GREAT N AIN, THE UNITED STATES PATENTS THAT HAVE N RED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF JUNE 29, 1909

9,089. EXPANSIBLE BRACELET. Joseph Bagnall, North Attleboro, Mass. Filed Oct. 1, 1908. Serial No. 455,780.

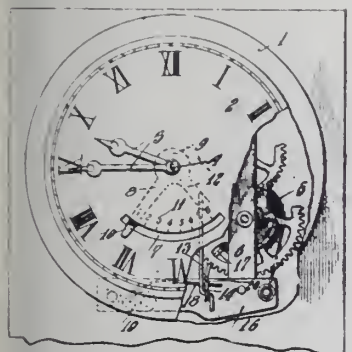
a device of the class described a plurality of w units having corresponding ports in their s walls, a pair of crank arms on one side of unit with their free ends toward each other yieldingly held toward the unit wall on that



s a pin on the end of each crank arm, a c ler link within each unit and inclosing said said link entering the ports of the unit ad- t on the opposite side and inclosing the wall t between.

9,277. WINDING-INDICATOR FOR CLOCKS. William J. A. Mielke, Grafton, Wis. Filed March 29, 1909. Serial No. 486,548.

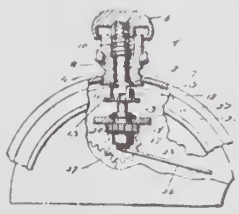
e combination with a clock having a spring a a dial formed with an arc-shaped slot, and g uation marks along said slot, of a bell crank a ged in rear of the dial and having one arm t to project through and move in said arc- s ed slot in the dial to provide a pointer which c ts with said graduations, a rocking lever ful-



c ed intermediate its ends and having one end b ng against said spring, a spring for actuating s lever in one direction and a link connecting s lever and the other arm of the bell crank.

9 329. WATCH. Ernest H. Horn, Waterbury, Conn., assignor to the Waterbury Clock Co., Waterbury, Conn. Filed Nov. 25, 1907. Serial No. 403,710.

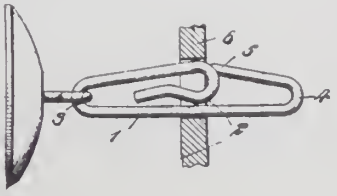
a stem-winding and stem-setting watch, the c ination with the pendant thereof, of a one- p crown-stem located therein, projecting at its th ded outer end therefrom, formed at its inner en with an annular retaining-flange coacting with th nner end of the pendant and also formed with a iving-edge projecting from the center of the r face of the said flange; a crown applied to th hreaded projecting outer end of the said stem, an independently formed winding-and-setting stem ac ted at its outer end to receive the said driving-edge of the crown-stem, a setting-wheel fixed upon the outer end of the winding-and-setting stem, and



a winding ratchet loosely mounted upon the inner end of the said winding-and-setting stem.

926,383. BUTTON LINK OR FASTENER. Edward B. Bayliss, Dayton, O. Filed July 21, 1908. Serial No. 444,675.

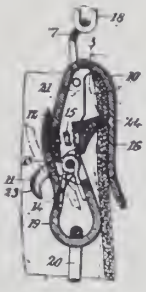
In button links or fasteners an elongated fastener comprising unobstructed side and end portions and a spring portion forming a shank-holding



recess, said spring portion being located between the unobstructed side and end portions and in the same plane therewith, for the objects set forth.

926,401. SAFETY WATCH-GUARD. Louis Freedman, New York. Filed Nov. 19, 1908. Serial No. 463,413.

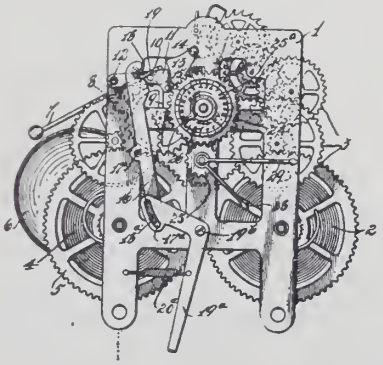
A device of the class described having a body terminating in a hook at its upper end for engagement with the edge of a garment and a hook at its lower end for receiving the ring of a watch,



two separate retainers pivoted to said body in cooperation with said hooks, and a single pivot pin for connecting both of said retainers to said body.

926,454. ALARM-CLOCK-SETTING MEANS. William A. Armour, Thomaston, Conn., assignor to the Seth Thomas Clock Co., Thomaston, Conn. Filed July 18, 1908. Serial No. 444,167.

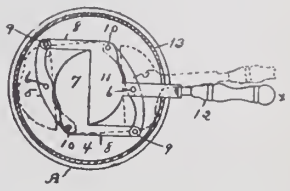
In combination, a clock movement, an alarm mechanism, holding means for normally preventing the operation of said alarm, a 24-hour dial member geared to the clock movement so as to be rotated



thereby at all times at a speed of one revolution in 24 hours, a let-off device normally rotated by the clock movement only once in 24 hours but adjustable with relation thereto whereby said let-off device may be caused to operate at any predetermined time, a hand-operated indicator adjustable around said dial and connected to said let-off device to adjust the same.

926,487. SHUTTER FOR CHAFING-DISH LAMPS. Everett D. Holley, Forestville, Conn., assignor to the American Silver Co., Bristol, Conn. Filed Jan. 26, 1909. Serial No. 474,345.

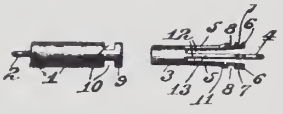
A shutter for chafing-dish lamps consisting of the lamp top, two whiffletree levers pivoted thereto at the middle of their length, and a pair of shutter



wings provided with arms and pivoted to the outer ends of the said levers, one of the said wings being provided with an operating handle.

926,602. JEWELRY-CLASP. Alexander J. Pollock, St. Louis, Mo. Filed May 16, 1908. Serial No. 433,214.

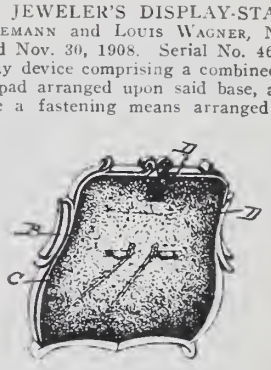
A jewelry-clasp or the like comprising a socket-member having a chain-attaching member at one end thereof and cut-out portions in its wall near the other end thereof, and a catch-member adapted to removably fit within said socket member and consisting of a body-portion, resilient prong-mem-



bers extending from said body portion, and a notch and shoulder on each of said prong-members adapted to co-operate with one end of said socket-member and with said cut-out portions in its wall to lock said socket and catch-members together, the outer end of said prong-members being adapted to extend beyond the body of said socket-member when said socket and catch-members are locked together.

926,657. JEWELER'S DISPLAY-STAND. Max Jersemann and Louis Wagner, New York. Filed Nov. 30, 1908. Serial No. 465,073.

A display device comprising a combined base and frame, a pad arranged upon said base, and within the frame a fastening means arranged upon the



back of the pad and projecting through the base, and a supporting means adapted for connection with the fastening means, whereby all of said parts are connected and supported.

Designs.

40,098. MEDAL. James J. Mitchell, Newburgh,



N. Y. Filed April 2, 1909. Serial No. 487,592. Term of patent 3½ years.

40,099. BADGE. Joseph J. Coccaro, Brooklyn,



N. Y. Filed Feb. 20, 1909. Serial No. 479,288. Term of patent 7 years.

40,100. BADGE. Adeline E. Parker, Brooklyn,

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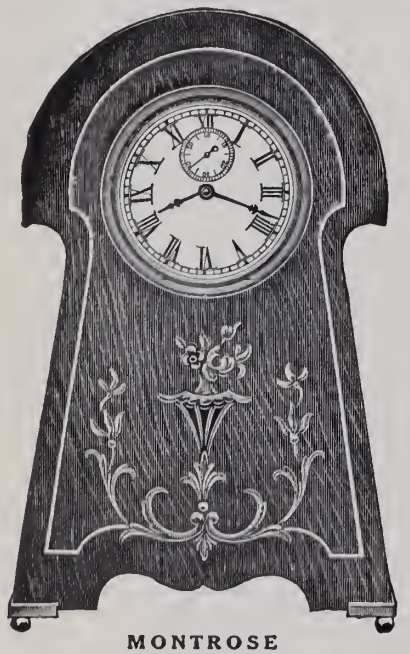
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Boss, Crescent, Keystone, Crown } Cases

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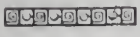
St. Louis Watchmaking School, St. Louis, Mo.

N. Y. Filed April 27, 1909. Serial No.



492,527. Term of patent 7 years.

0,101. BROOCH. Harvey J. Flint, Edgewood,



R. I. Filed May 3, 1909. Serial No. 493,753. Term of patent 3½ years.

0,103. SPOON OR SIMILAR ARTICLE. Wm.



A. Jameson, Niagara Falls, N. Y. Filed May 5, 1909. Serial No. 494,193. Term of patent 7 years.

Print.

,548. *Title* "WEBSTER-WHITCOMB PUMP CENTER HEADSTOCK FOR JEWELING." (For Pump Center Headstocks.) American Watch Tool Co., Waltham, Mass. Filed June 22, 1909.

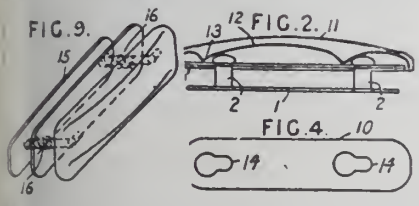
BRITISH PATENTS.

Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF JUNE 16, 1909.

,366. STUD FASTENINGS. W. Stelzig, Saxony. Feb. 17.

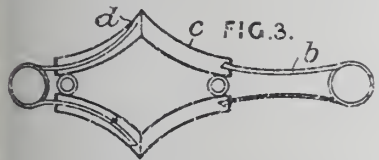
A device for fastening together textile material documents comprises a plate 1, Fig. 2, bearing studs 2 adapted to be passed through holes the material and to be retained by a cap 11.

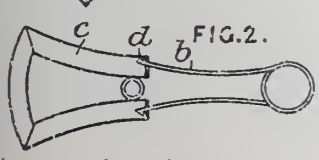


he cap 11 comprises a bottom plate 10, Fig. 4, aving keyhole slots 14 to receive the heads of e studs, and a plate spring 12 having bends 13 aced over the enlarged parts of the slots 14. his spring keeps the studs in the small ends of e slots. In a modification, Fig. 9, for use with aterial of different thicknesses or for documents, e plate 1 slides on the studs and has springs 16 aced between it and a fixed bottom plate 15.

,625. JEWELRY, ETC. A. Kiehnle, Pforzheim, Germany, Feb. 18.

A fastening for bracelets, necklaces, or waistands consists of a V-spring *b* having straight or rved limbs, which slide within a casing *c* conructed so that the spring is more strongly comessed as it is withdrawn, complete removal being

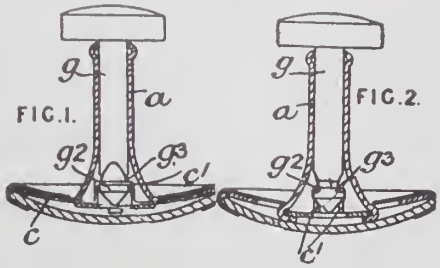




evented by a stop *d* or otherwise. Two springs ch as *b* may be employed with a duplicated sing, as shown in Fig. 3. Similarly, two springs ined at the apex may be utilized with appropriee casings.

672. STUDS AND SOLITAIRES. A. Owen and A. Allen, Birmingham. Feb. 18.

The shank *g* of the removable head is provided th shoulders g^2 and grooves g^3 at right-angles to these shoulders. When the shank *g* is pushed down the tube *a* of the base of the stud, its pointed end forces apart the sides c^1 of the spring clip *c* and these then engage either the shoulders g^2 or



the grooves g^3 according to position of the head relative to the base. To release the head, it is turned so that the spring clip first engages the shoulders g^2, after which a quarter-turn of the head expands the clip so that it may be withdrawn.

3,686. PENS. E. W. Houghton and Omiston & Glass, London. Feb. 18.

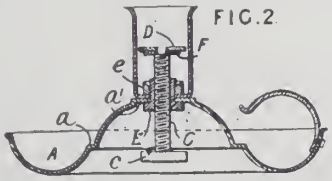
To provide a grip and to ornament a reservoir



pen, the body *a* and cap *c* are covered with a suitable material such as leather or silk.

3,703. CANDLESTICKS. A. A. Roland, Greenville, O., U. S. A. Feb. 18. (Date applied for under Section 91 of Patents, etc., Act, 1907, Feb. 18, 1907.

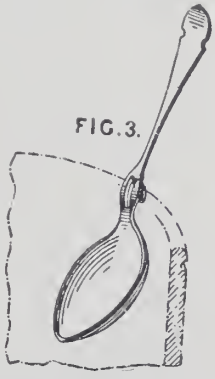
Candlesticks are constructed with feeding-means comprising two disks D, F, of different sizes mounted on a bolt C, which screws in a collar nut E and is provided with an actuating-knob *c*. The disk F is preferably rigid with the bolt C,



and the disk D is revolubly mounted on the disk F. The nut E is also externally threaded to receive a nut *e* which connects the socket B to a boss a^1 on the base A. The knob *c* and disks D, F, serve to prevent the disconnection of the nut C from the socket, and the disks are made smaller than the socket to prevent binding. The base A is formed with a flattened annular portion *a*.

3,893. SPOONS, ETC. S. W. Abbott, Middlesex. Feb. 20.

Spoons and ladles are provided with a hook such as that shown for purposes of suspension



from the edge of a vessel. The hook may be made separate from the spoon and may be detachable.

Applications filed June 1 to June 5.

12,798. CONSTRUCTION OF TUBULAR ARTICLES FOR PIN-POINT PROTECTORS AND THE LIKE. Thomas Wall, Birmingham.

13,047. COLLAR FASTENINGS. Percival E. Hazleman, Purley.

13,137. PROCESS OF TREATING ENAMELED METAL PLATES AND THE LIKE. James Noad, London.

Complete specifications accepted June 9, 1909.

1908.

19,922. TRAY OR SALVER. Wareham.

22,618. BOWS FOR WATCHES. Ginnel.

1909.

7,708. HAT-GUARD AND LIKE CLIPS. Edmonds.

8,953. POWDER-PUFF BOXES. Shenberg.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Patents expired June 28, 1909.

477,643. OPERA-GLASS HOLDER. Adolph W. Buchbinder, Jr., Detroit, Mich.

477,711. SHEARS. John H. Stratton, Holyoke, Mass.

477,785. APPARATUS FOR HARDENING CUTLERY. George E. Smith, Glastonbury, Conn.

477,799. PURSE AND POCKETBOOK FRAME AND CATCH. August Goertz, Newark, N. J.

477,825. FINGER-RING. Charles A. Russell, Providence, R. I.

477,839. GLASS-GRINDING MACHINERY. Robert Friedei, Stuttgart, Germany.

477,899. MACHINE FOR PUNCHING FLANGE-PLATES. Henry C. Jones, Wilmington, Del.

477,920. OVEN FOR ANNEALING GLASS. John P. Whitney, Glasshorough, N. J.

478,009. CLOCK-HAND REMOVER. Guy E. Hollis, Benton Harbor, Mich.

Designs issued Dec. 26, 1905, for 3½ years.

37,755. RING. Oliver A. Quayle, Albany, N. Y.

37,756. RING. Oliver A. Quayle, Albany, N. Y.

37,757. BADGE. Oliver A. Quayle, Albany, N. Y.

Lack of Registration Causes Infringement of American Trade-Marks in China.

CONSUL-GENERAL Charles Denby, of Shanghai, under date of Feb. 26, 1909, notified the Department of State that a suit has just been decided in favor of an American company in the mixed court in that Chinese commercial metropolis.

This case should be of great interest in showing the necessity of having trade-marks lawfully registered in all the principal countries in the Far East. The company in question has for over 20 years been engaged in trade in China. Owing to the uniform superiority of its article of manufacture and the efforts of its representatives, its name and trade-mark are sufficient guarantee and advertisement.

A European company exported to China a similar article of inferior quality, with the trade-mark and boxing of exact pattern and size, except one or two minor changes, so that it was possible only after minute examination to discover the difference. This copy was placed only in the native shops where the small difference in the label would not be discovered and the general appearance would vouch for the sameness of the article. The court fined the Chinese handling the goods and made him give security that he would not sell the bogus brand in the future, and all the articles in his possession were confiscated.

The court had, of course, no jurisdiction over the European company which manufactured the imitation, but if the American merchant had had his trade-mark registered abroad he could no doubt secure full satisfaction for the infringement, and in all probability the foreign manufacturer would not have attempted to use the trade-mark in this fraudulent manner.

"Have You the Elgin with the 49 Dial?"



"HAVE *you* the Elgin with the 49 Dial?" Such a question will soon mean money to you, because it's one that's going to be asked everywhere and often.

Back of it is the demand that is being created for the new Railroad Elgin through the medium of advertising in Railroad magazines telling of this innovation among watches.

This watch is making a strong appeal to railroad men and others because of its readable dial. The hands are large, the figures big and plain, the dial either of white enamel or silver finished metal. This latter is the *only* metal dial with hard *inlaid enamel figures.* It catches the faintest glimmer and is easily legible in dim light, besides being proof against the chemical action of cleaning fluid.

This new Railroad Elgin is the thinnest and most compact 18 size movement made, and is cased at the factory.

Don't wait until you see two or three prospective customers go elsewhere before you lay in a stock, but write now, RIGHT NOW, for prices and terms. Your jobber can give you full particulars. Or write direct to the Company.

Be ready when the demand is made for the Railroad Elgin with the "49 silver" or "49 enamel" dial.

These are the four grades and established retail prices as advertised:

Grade		20 Year Gold-Filled	25 Year Gold-Filled
VERITAS	23 JEWELS	$46.00	$48.00
VERITAS	21 JEWELS	$43.00	$45.00
FATHER TIME (VERITAS MODEL)	21 JEWELS	$38.00	$40.00
B. W. RAYMOND " "	19 JEWELS	$34.00	$36.00

ELGIN NATIONAL WATCH COMPANY,
Factories, Elgin, Ill., U. S. A.

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THE HOROLOGICAL REVIEW

An Eight-Day Watch with Two Balances.

Translated expressly for The Jewelers' Circular-Weekly.

N the second volume of his "Essai sur l'Horlogerie" Ferdinand Berthoud describes an eight-day watch, with cylinder escapement and two balances, constructed by him, by means of which he was enabled

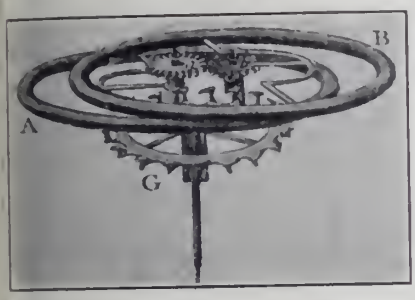


FIG. 1.

counteract exterior influences on the watch.

There is a little story connected with the idea that prompted Berthoud to undertake his construction. Romilly, it seems, had constructed, about the middle of the 18th century, a seconds watch, the balance of which made one oscillation per second. The

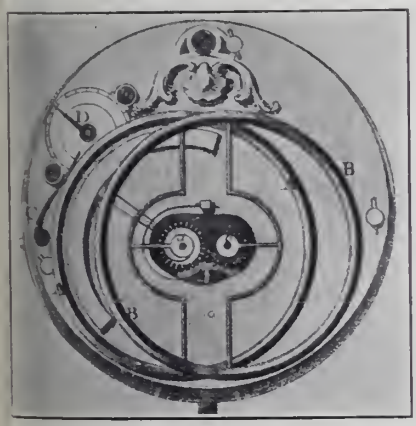


FIG. 2.

idea even of making a watch the hands of which, like our pendulum clocks or seconds pendulum clocks, should in an analogous manner record the full second, did not give Berthoud any rest, and his progressive instinct led him to the double balance. Former experiments along the same lines with rapid oscillating balances had not proved very successful, and Berthoud's hope that this would be effected with a slowly moving regulator system also proved futile. Certainly, however, a French watchmakers' almanac of 1906 went to extremes when it pronounced the escapement, or regulating system, shown in Figs. 1 and 2 as hardly capable of operating, and remarked that Berthoud had published it without comment. Both statements are notoriously erroneous.

In Fig. 1 the entire escapement and rate-regulating portion is shown in perspective. As may be seen, the 30-toothed escape wheel G, which, at each revolution, allows the balance, oscillating in full seconds, to make $30 \times 2 = 60$ oscillations, consequently completed a turn in a minute and carries on its pinion the seconds hand, engages with the cylinder that carries the balance B, and the latter communicates its movement, by means of the two small wheels *a* and *b*, to the free balance A.

In Fig. 2 it will be seen that it is this second balance A that carries the balance spring. Its tension renders the small but unavoidable shake in the depthing of the two small wheels *a* and *b* harmless. The arms of the two balances are so formed that they allow arcs of oscillation of almost 360 degrees.

Berthoud so arranged the same watch that he could remove the two balances and substitute for them a single correspondingly heavy one. Comparison of the two rates, in the various positions and at different temperatures, revealed the fact that the watch with two balances performed no better than the watch with only one.

Remembrance of this watch, the construction of which dates back 150 years—A. L. Breguet's tourbillon regulator that to a certain extent served the same purpose of rendering the influence of position on the rate harmless was not made until 40 years later—is unwittingly recalled on reading a treatise on the "Impartial" which embodies the description and illustration of an original watch with two balances, made in the French Jura.

In this case it is not, says the *Leipziger Uhrmacher Zeitung*, a cylinder watch, but a lever watch, with seconds from the center. In the center of the works plate (Fig. 3) is a pallet wheel, with 30 teeth that engages a lever in the usual manner. But the fork of the lever operates, not one, but two balances, of which the first, driven direct by means of a jewel pin, consists of a simple train wheel, equipped with a balance spring, and runs under a cock with index. This train-wheel balance, however, is again connected, by means of a peripheral toothing, with a pinion which car-

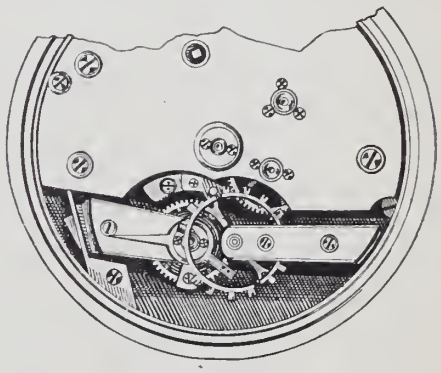


FIG. 3.

ries an actual balance, apparently even a compensation balance, but which has no spring.

The operation of the mechanism is easy to understand. The level imparts an impulse to the first balance, which results at first in only a slight oscillation; this is transmitted by the gearing to the second balance, and this does not make, as in the case of Berthoud's watch, many oscillations, but several turns; because in this case a large wheel engages a small pinion. The balance spring, now under tension, carries both balances back and effects the release of the lever and imparts a new impulse.

Without considering the originality of his invention, the unknown inventor appears to have been held in the fetters of old things, inasmuch as he attaches the hairspring to the part that exercises the function of the additional balance. There can be no doubt that under normal conditions he would have done better if, as in the case of Berthoud, with his double-balance cylinder watch, he had fitted the spring to the last part, viz., the actual balance. This balance, shown here as running free, as things are, in its natural tendency to sustain the motion imparted to it—in other words, its inertia—will exercise a marked contracting and expanding effect on the spring, consequently, in the course

WALTHAM WATCHES

FIFTY YEARS AGO

FRIDAY, APRIL 22, 1859.—The proprietors and workmen of the watch factory at Waltham were entertained by Gov. Banks at his residence today. About 200 men and women were present.

From Boston Advertiser, April 22, 1909.

The Waltham factory had existed five years. Here was the first successful effort to realize the dream of Dennison, father of American watch-making. Here was the first and only structure in the world erected for manufacturing pocket timepieces. Three hundred people were employed, the largest number ever assembled in such an enterprise. General Banks was proud of Waltham, where he was born and where he had worked as bobbin boy in a cotton mill. He found time, while Governor of a great State, to greet and encourage the operatives of this watch factory, because he believed that they were creating an imperishable industry. He lived until the word WALTHAM had symbolized the perfect watch in every country on the globe.

In that year, 1859, the total number of Waltham watches manufactured was 12,304; in 1906, the product was 855,000; to-day there are 16,000,000 in use. The Waltham factory was the parent factory. It is now the corner-stone of an industry that gives a livelihood to more than 100,000 persons in the United States. In 1859, it was the only institution of its kind here or anywhere else; every other watch factory came later. The Waltham factory is distinguished by its achievements as well as by its age. Waltham watches have always exemplified the highest type of watch construction, and public recognition of their superiority is attested by the highest awards at all the great Expositions wherever they have been shown.

The history of the WALTHAM WATCH COMPANY is the history of watch manufacturing on this hemisphere.

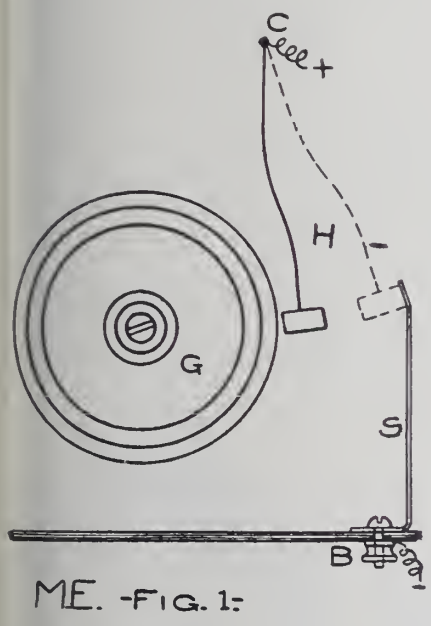
time, an injurious influence. On the her hand, if the last (second) balance as equipped with a balance spring, in the ove described system of transmission om balance to balance there would hardly any unlocking, whereas two wheels of ual size, as shown in Berthoud's watch, ain, work with more friction.

Furthermore, in the form of construcon shown in Fig. 3, the influence of the ake between the balance wheel and balce pinion would make itself very noticeble, not only on the movement of the balce at the moment of reversal of the cillations, but likewise on the wear of e pinion teeth.

It is by no means to be supposed that e same idea occurred to this inventor as Berthoud, *i.e.*, to render the escapement the watch independent of external inences, especially of unfavorable moveents in carrying. It seems much rather at the object to insure for the seconds mp of the escape wheel, which carries e seconds hand, the necessary slow movent of the first balance wheel—3,600 cillations per hour—has been the reason r the addition of the second balance. onsequently, normal conditions, in the nse as we have above discussed them, do t here come under consideration.

One Clock Made to Strike in Several Rooms.

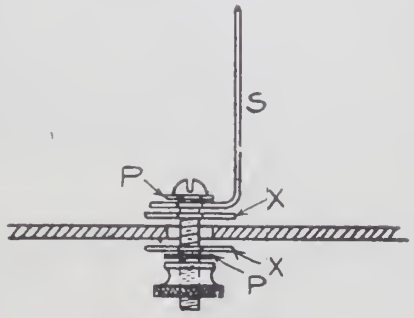
HOW one striking clock may be made to strike in several rooms was recently emonstrated in *Modern Electrics*. First, the case of an eight-day mantel clock,



ME. -FIG. 1.-

emove the back, which is usually held by our flat-head machine screws. Then take he weight from the pendulum, to prevent injuring the delicate mechanism at the top f the pendulum. Locate the hammer that rikes the gong. Cut from a piece of rather pringy sheet brass a strip about six inches ng and one-half inch wide.

Examine the base of the clock to see if is made of wood, which is nearly always he case. If so, mount the strip of brass r copper, as shown in Fig. 1 at S. When the hammer H (Fig. 1) is raised, indicated by dotted lines, it will make contact with the spring S, which is held in place by the bolt B passing through the spring S and the bottom of the clock. In case the bottom of the clock is not made of wood or some other insulating material (which would be a rare exception), the bolt and spring must be insulated from it by rubber or leather washers X (Fig. 2). The hole K in the base of the clock will have to be

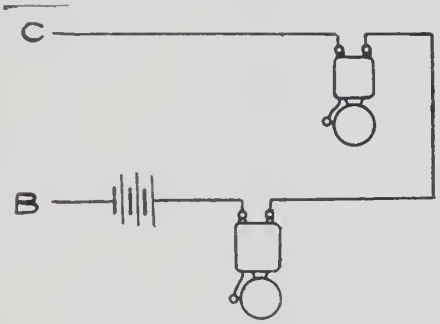


-FIG 2.-

about three times the diameter of the bolt, so that the bolt will not touch the sides of the hole (Fig. 2). The washers P are brass or copper.

In the case of cabinet clocks, the spring S is bolted to the side or back of the cabinet. With the reader using a little judgment this automatic circuit closer can be easily constructed. The arrangement of the striking circuit is shown in Fig. 3.

Common electric bells may be used as strikers by connecting both terminals of the electro-magnet to the binding posts of the bell. A four-ohm telegraph sounder may be used by putting a piece of rubber over the end of the upper set-screw, so that the armature will make no noise on being released. These bells or sounders are connected in series, as shown in Fig. 3. The



M.E. -FIG. 3.-

number of cells of battery required depend upon the length of circuit and number of strikers used. Common dry cells, or sal-ammoniac batteries, give good service.

The Elgin National Watch Co. has decided to build an observatory in Elgin, Ill., and establish its own standard of time. Prof. William W. Payne, of Goodsell, Minn., has been engaged to oversee the erection of the plant and to take charge of it upon completion.

Technical Quiz for Wisconsin Watchmakers.

MILWAUKEE, Wis., June 30.—Wisconsin jewelers have taken the lead in an active movement to bring about better efficiency among the watchmakers of the country by appointing a special committee to formulate plans for a complete system of examination to be required of applicants for positions in the watchmaking field. A permanent board of examiners, made up of members of the Wisconsin Retail Jewelers' Association, was appointed, and this board has prepared a model set of questions which are being sent out to the jewelers of the State.

Jewelers everywhere have taken an active interest in the matter, and the whole plan is expected to work out successfully. Secretary Franklin Thomson, of the State association, is now receiving letters from jewelers all over the country commending the system.

The following set of questions have been sent out by the examining board:

1. What is the purpose of the escapement?
2. What length has a seconds pendulum?
3. What are the escapements most in use in watches?
4. What advantages does the lever escapement offer over the cylinder?
5. What is it you have to observe in examining the cylinder escapement?
6. What is the purpose of the banking pin on a cylinder balance?
7. What is it you have to observe in examining the lever escapement? (Sketch on the blackboard.)
8. Show on the board how the roller jewel should enter the work; the position of roller table, jewel and fork. (Rough sketch.)
9. What is the result when the pallet is too wide in proportion to the wheel?
10. In what position should the escapement tooth fall on the pallet? (Rough sketch.)
11. What shape should a conical pivot have? (Sketch) and a hole jewel for such?
12. What is the ideal shape for such hole jewel?
13. What will be the result if upper and lower pivot of a balance staff are of different thickness if otherwise the holes fit?
14. What may be the cause if a watch makes no motion?
15. What is the purpose of the hairspring?
16. What different hairsprings are in use?
17. What advantage has the Breguet hairspring over the flat one?
18. What correct shape should a Breguet hairspring have? The overcoil? (Sketch.)
19. How will you make the overcoil?
20. What is the cause of doubling of the hairspring, and how will you remedy this?
21. How will you select a hairspring, with the old one as sample? Without a sample?
22. What is meant by compensated balance?
23. What is the object of using such balance?
24. What is meant by adjustment of a watch?
25. What are the different adjustments?
27. What effect, if any, has magnetism on a watch?
28. How can you tell when a watch is charged and how do you remove the magnetism?
29. Why are some of the screw threads in some balances left longer than the rest, and what do you call these screws?
30. What is the advantage of a double roller escapement over the single?
31. What is a depthing?
32. In what way may a depthing be defective and how is this to be remedied?
33. What will you do if a plate jewel is out of its place and the setting is so ruined that you cannot center the hole?
34. What is the cause of overbanking in a cylinder watch? In a lever watch?
35. Describe how you replace a tooth in a mainspring barrel?
36. If barrel cover is loose, how do you tighten it?
37. How much room inside a mainspring barrel should a mainspring occupy, and how many revolutions should a barrel make with a well-fitting mainspring?
38. How are the number of vibrations calculated in a watch?



Rockford

THE manufacturers of the ROCKFORD Watch offer absolute insurance to every retail jeweler.

1st.—The ROCKFORD Watch is factory-priced and tagged. This price must be maintained—thereby insuring legitimate profits. Price-cutters will not be tolerated.

2d.—The jobbers have been eliminated. The ROCKFORD Watch is sold only direct to the legitimate jeweler—thereby guaranteeing the retail jeweler that he will not come in competition with mail-order houses or department stores when selling the ROCKFORD Watch.

3d.—The ROCKFORD Watch is the watch of Quality and Efficiency—and the retail jeweler can guarantee his customers one hundred cents watch value for every dollar spent on ROCKFORD Watches.

ROCKFORD WATCH CO.
ROCKFORD
ILLINOIS



39. How do you ascertain the number of teeth a missing wheel?
40. What causes hands to go up and down on al, regularly and irregularly, and how is this medied?
41. How do you fit a new dial if posts do not ?
42. Give us some method of tightening the can n pinion.
43. What will you do if the large pivot of the nter-wheel is worn beyond the thickness of the ff?
44. If a watch begins to gain suddenly about 10 nutes a day, what do you look for then?
45. If a watch loses a good deal sometimes and n again keeps correct time, what may be the se?
46. If it gains suddenly and then again keeps without the hairspring doubled?

Some fundamental knowledge in geometry: gles, angles, squares, circle and degrees, etc.
Some historical facts about watchmaking are able. The Waltham Watch Co. have pre a nice little book, which contains the most rtant facts which a watchmaker should know, which, we believe, they send for the asking.

Practical work will be asked to be done on the day in filing and finishing in steel, some part, turning and finishing a screw. Mak of a complete setting for a jewel and setting same. Pivoting. Making of a staff. And the 1 day: Repairing and cleaning of a watch. watchmaker who can answer intelligently the going and some other questions which, for us reasons, we cannot publish beforehand, o the required work in a workmanlike man has all the chances to receive the certificate.

THE BOARD OF EXAMINATIONS.
THEO. SCHELLE, Chairman.
W. H. BECKEN, Beaver Dam.
EMIL BACHMANN, Milwaukee.
J. SAUERMANN, Milwaukee.
JOE WELLSTEIN, Milwaukee.

System in the Repairing Department.

dress of WM. SWARTSCHILD, before the recent nvention of the Iowa Retail Jewelers Association, at Des Moines, Ia.)

AM glad to have the opportunity to address you on a subject that so vitally interests all of the repair department. You all know that the air department is very often given insufficient sideration. It is of the greatest importance to man who keeps in closest touch with the finan end of his business, and he is the one that s it the strictest attention under all conditions. man who neglects his repair department is ed to realize its importance in times of panic of financial distress, such as confronted us ntly, and then he plies it with his entire rgy, and realizes what a great role it can be le to play, not only in defraying expenses of business, but also in affording him means of tence.

he question now arises what method to pursue ring the department to a standard of perfec whereby the greatest results and satisfaction obtained, both for the jeweler and his cus er. A suggestion might be offered regarding watchmaker. He must be capable, efficient and scientious. When a customer of yours brings a ch in for repairs, he is usually unaware of t it needs; in fact, he does not care what part parts are to be replaced or repaired, hut what lly interests him is that it be returned in rea ble time, and, as your customer would term "running right." Above all, it must continue un right. It is to the interest of the watch irer to leave absolutely nothing undone which ht lead to the repeated return of the watch correction, and which gives the impression of mpetent work. A successful method of avoid this unpleasantness and giving universal satis on is as follows:

horoughly examine the watch and make a care memorandum of what is necessary. Report e to your customer, stating the time in which work will be completed, always allowing suffi t time to accomplish the required results. If, doing the work, you discover that you have erestimated the amount, it is advisable to com the repair, though an additional charge is made, rather than turn out the work in an atisfactory condition. No written guarantee ld be necessary. The guarantee which is the gest in the world is the enviable reputation weler establishes through the highest standard of workmanship and the complete satisfaction thereby rendered.

Now, as to what price to charge for a repair. This is a most difficult proposition, and must depend in watchmaking, as in any art, principally upon the class of work. A man who fits a balance staff with the sole object of making a balance oscillate and get the watch to run is not entitled to the same compensation as when he fits the staff properly, sees that the balance is true in the flat and in the round, properly poised, and that the pivots fit the jewels with the correct amount of inshake so that the friction is equalized in all positions.

Again, one man's idea of cleaning a watch is to brush it out and oil it, the amount of work done being only sufficient to make it run, whereas another man would clean a watch thoroughly, take it apart, remove all winding and setting wheels, cap jewels and mainspring from barrel, go through every operation necessary, place the parts in cyanide of potassium or cleansing solution, then water, then alcohol, and throw in boxwood sawdust to dry—doing the work thoroughly from start to finish. Still further, one will purchase the highest grade of material, and another look to price rather than quality.

Gentlemen, the charge that should be made for a certain piece of work must be determined by the class of work rendered, and this class of work determined by each and every one of you individually

I have been requested to say a few words with regard to system. This is a very narrow word, so to speak, but very broad in meaning. System carries with it the meaning of an arrangement, particularly in business, whereby the greatest amount of work can be done perfectly in the shortest time. Stocks so arranged that articles are handled to the greatest advantage with the least inconvenience. In short, system may be defined as a time saver, labor saver and money saver. System dictates that it is absolutely necessary to have at least the principal and staple articles, such as mainspring, balance staffs, balance and roller jewels, clock springs, setting wheels, screws, watch glasses, etc., so subdivided that any particular one can be located and selected in an instant. Of the many so-called staple items, undoubtedly the one that is given the most attention in this direction is the item of watch glasses.

One may raise the point here that system is essential only in large businesses where the head or heads of the business are not in direct touch with the specific department, but this is not true, for it has been found in almost every instance that when the right system has been employed, no matter how small a department or business may be, it becomes indispensable. In the few cases where system has failed to succeed, the fault did not lie with the idea of the system, but with the misapplication thereof. Through these faults of application, some merchants have conceived the idea that a system must entail a lot of red tape. This so-called red tape, however, is more likely to exist in a large corporation, such as a $1,000,000 steel plant, where a certain system is followed by reason of the fact that each individual order, article, or whatever it may be, must pass through a number of hands, and possibly departments, before properly adjusted, but even in these cases the end justifies the means.

Now let us take system in each of its three component parts and prove its advisability. One instance as a time saver, is the system of keeping stock. Possibly the clearest example of a systematically kept stock is the matter of watch glasses. If you have a bezel to fit with a glass and select a size you deem correct and find that it is too small, you immediately look to the next partition, which should contain a larger size. If this size is too small, you go to the next larger. This is an example of system in its simplest form. But even through this you readily realize how valuable it is as a time saver, if you can immediately locate what you want instead of rummaging through a poorly kept, badly mixed stock.

Again, anything that entails a considerable loss of time, naturally carries with it the same loss of labor. Now what should be accomplished in jobs which should be done, is lost hand in hand with time wasted in the aforesaid manner.

Lastly, as a money saver, it has often been the case that a man is overstocked on one article, while on another his stock is exceptionally low or completely exhausted, whereas if the right system had been installed, his stock would not be allowed to reach this state. How often has the case been, for instance, where a staple article, such as mainsprings, is low, while there is a large stock of an item seldom used, in which he has invested money? With the use of the correct system this condition could never exist.

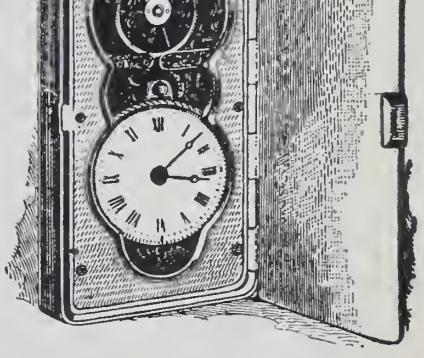
To go further into the subject, one would ask just how much does my repair department pay me? This can only be answered through the use of system. Records must be kept accurately. Today we want to know facts, and records are facts. This must also be remembered when a system is installed, that it is absolutely necessary to follow that system continuously and religously, or it will lose its entire value. It must be maintained by each and every man in your store, it must be observed in every detail, no matter how seemingly trivial. If you will assist a system the system will assist the business.

The repair department to-day is no longer a small corner in your store, hut is an important well-paying business in itself. It might be interesting to you gentlemen to know that it is said that the repair department alone of a certain retail jewelry store in a large metropolis does a business in the neighborhood of $40,000 annually. This may seem incredible and unbelievable, but nevertheless it is authoritatively stated. The repair department of this concern receives the closest possible attention in every direction, and this attention, gentlemen, is not the result of the business, hut on the contrary, the large volume of business resulted from the close attention it received.

Still further, the jewelry department reaps its benefit from the well regulated repair department. For the customer who obtained satisfaction, attention and courtesy at the repair counter will feel assured of the same treatment at the jewelry counter. There is nothing that succeeds like success.

Old Pocket Clock and Snuff Box.

THIS novel pocket clock or watch and snuff box combined is over 100 years old, yet keeps excellent time to-day. Instead of the works and dial being enclosed in a round case, with the dial over the works, as has been the custom since the pocket timepiece first came into use, the



OLD COMBINATION WATCH AND SNUFF BOX.

works are above the dial and show when the cover is opened. The back part of the case is a snuff box.

The case is of silver, lined throughout with gold. The back is handsomely engraved in flowers and other designs, and the outside of the front lid bears the design of a dial, vines, etc. The height of the case is 2¾ inches, the width 1⅜ inches and the thickness ¾ inch. The works are pronounced a marvel in construction by all jewelers who have examined them.—*Popular Mechanics.*

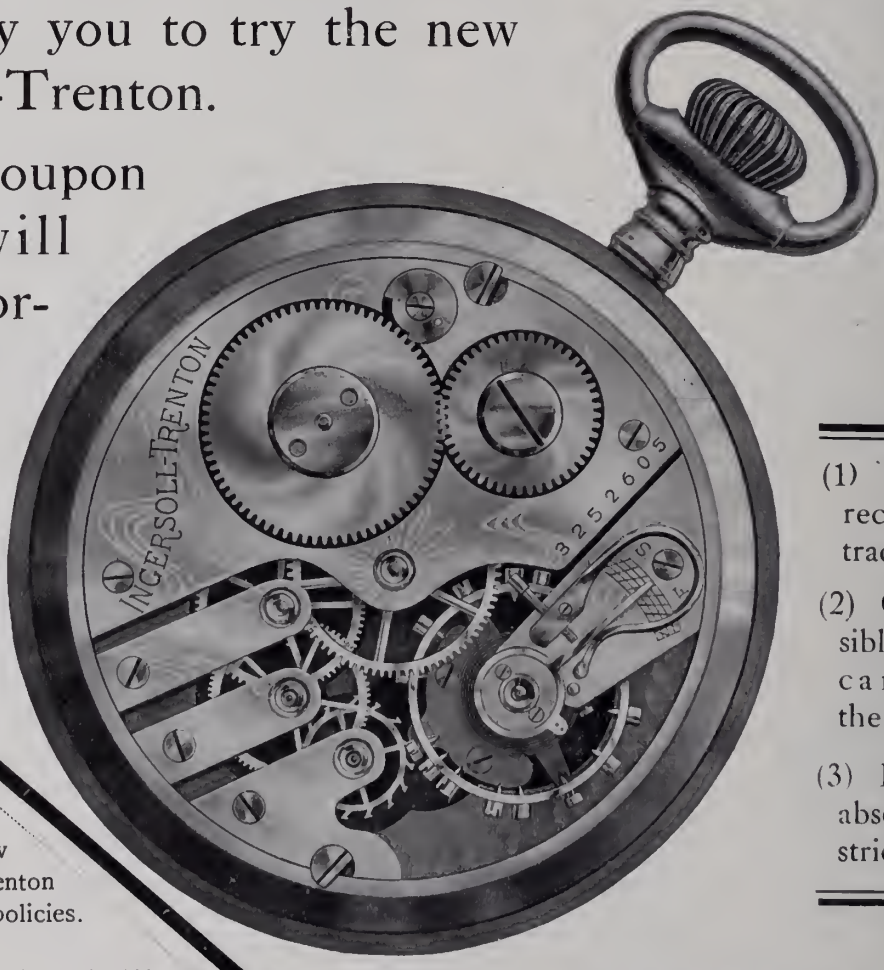
John H. Oswald recently moved from Hicksville, O., to Warren, O.

Very few jewelers who have looked *thoroughly* into the "I-T" watch proposition—its quality and trade policies—have felt that they could let it pass.

They have been glad to discover something new that means money to them—a watch that is *advertised* and is selling *right now* wherever it is displayed.

If your watch trade is slow, it will pay you to try the new Ingersoll-Trenton.

The coupon below will bring information.



(1) Sold only direct to the retail trade.

(2) Only responsible jewelers can handle them.

(3) Retail prices absolutely restricted.

ROBT. H. INGERSOLL & BRO.
45 John St., New York

I am willing to know about the Ingersoll-Trenton watch and its trade policies.

NAME .....

STREET .....

TOWN .....

ROBT. H. INGERSOLL & BRO.

HOME OFFICE: 45 JOHN STREET, NEW YORK

RING OUT THE OLD—RING IN THE NEW



Why travel in the same old rut the balance of your natural life, and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.



STANDARD.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time. Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR. 30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE E. INGRAHAM CO.

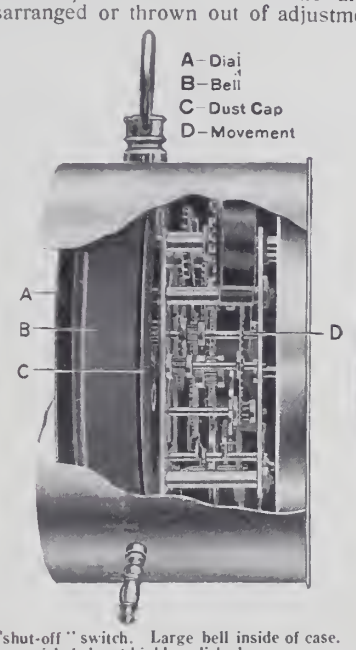
BRISTOL, CONN.

DI-ALTERNATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30-hour time. Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

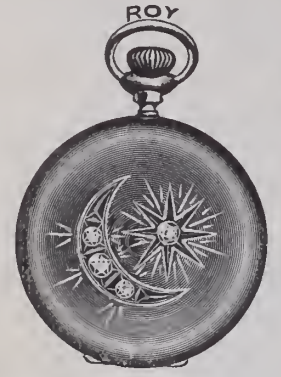
ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name..... **Address**.....



IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD

ROY WATCH CASE COMPANY



ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

REPRODUCTION OF THE OLD

Willard Banjo Clocks



ELEGANT DESIGNS

SUPERB FINISH

MADE TO LAST

The pinions are cut, hardened and polished and plates are made of heavy hard brass.

Derry Manufacturing Company

DERRY, NEW HAMPSHIRE

R. & L. OIL

While different from all other oils in every respect the *BIG* difference is that it never fails to do the best work all the time. It is a waste of time and money to use oils that vary in quality and cause repair jobs to be returned to be done over at your expense.

Send 25 cts. to your jobber for a bottle.



M. Sickles & Sons, Philadelphia
Swartchild & Co., Chicago
Nordman Bros. Co., San Francisco
D. C. Percival & Co., Boston
Chas. May & Son, Boston
Daniel Pratt's Son, 53 Franklin St., Boston
Sussfeld, Lorsch & Co., New York City
H. S. Meiskey Co., Lancaster, Pa.
E. & J. Swigart, Cincinnati, Ohio
Hammel, Riglander & Co., New York City
E. L. Deacon Jewelry Co., Denver, Colo.
Edwards & Sloane Jewelry Co., Kansas City, Mo.

RANLETT & LOWELL CO.

Sole Manufacturers

Jewelers' Bldg., Boston, Mass.

WM. H. GARDNER'S PRETTY LITTLE SONG

"The Cuckoo Clock"



appearing in the April number of *The Ladies' Home Journal* has undoubtedly created considerable interest in, and a large demand for, these unique clocks among the five million readers of that popular journal.

Wide-awake Jewelers will have our complete literature on file and more progressive ones an assortment of

Our Cuckoo Clocks

to take advantage of this demand.

Your request on your letterhead will bring full particulars

American Cuckoo Clock Company, Inc.

MANUFACTURERS, IMPORTERS AND EXPORTERS

STATION S, PHILADELPHIA, PA.

Bargain Sale in Unredeemed Railroad Watches

21 Jeweled 18 Size Ball.	$17.50
19 Jeweled 16 Size Ball.	17.50
17 Jeweled 16 and 18 Sizes Ball.	13.50
21 Jeweled Hamilton, Waltham, Elgin, Hampden.	16.00

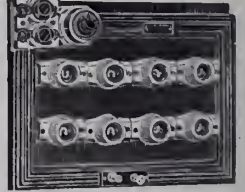
All these watches are as good as new, but are unredeemed pledges. They are all in gold filled open face cases, and in good running order. Terms, cash with order, or goods sent C. O. D. when a sufficient amount is sent to cover express charges. We have a limited amount of these goods and it is advisable to write to us at once.

JULIUS GOODMAN

70 South Main Street

Memphis, Tenn.

Whiteley's Coloring Boar



A neat, compac arrangement of v rious sized Lamp for giving a wid range of color The best Jewelr Houses have use this Board f years for strippin and coloring; gives every sati faction. For direc current only.

Write or Call at **WHITELEY'S**

52 JOHN STREET NEW YORK CIT

ILLINOIS MOVEMENTS

WADSWORTH CASES

HENRY M. ABRAMS CO

717 Market St., SAN FRANCISC

HOROLOGICAL DEPARTMEN

BRADLEY POLYTECHNIC INSTITUTE

Formerly Parsons Horological Institute

PEORIA, ILLINOIS

LARGEST AND BEST WATCH SCHOOL IN AMERIC

We teach Watch Work, Jewelry, Engravi Clock Work, Optics. Tuition reasonable. Boa and rooms near school at moderate rat Send for Catalog of Information



THE FUNDAMENTALITY OF

"Tavannes" Movements and "Cyma" Watches

manifests itself in their performance.

ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and are fully appreciated by the critical merchants to make a timepiece a satisfactory article of merchandise and,

IN ADDITION TO THIS

TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.



TAVANNES WATCH COMPANY

131 Wabash Avenue Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street San Francisco

Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

BEWARE OF IMITATION

Use our Ball Bearing Bow for repairing purposes

The Wachter Mfg. Co.
HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

They are made for safety;
Made to last;
Made to look well,
which means a satisfied customer

Your competitor handles same, knowing their great advantages; why not try them yourself?



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case
Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.
NEW YORK OFFICE, 65 NASSAU STREET

Practical Course in Adjusting — Published Price, **$2.50** Special Reduced Price, **$1.50,** Postpaid — **All Jobbers or Jewelers' Circular Pub. Co.**



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Aggressive Salesmanship and Its Fruitful Results.

Address recently delivered by H. C. CARPENTER, Sales Manager of the South Bend Watch Co., before the Pennsylvania Retail Jewelers' Association, at Harrisburg, Pa.

(*Continued from issue of June 30.*)

TO-DAY salesmanship means first of all that you should be contented. You should be satisfied and it is to be regretted that the great majority of men are discontented with their lot in life. They feel that their neighbor has an easy time of it and the fact is that the other fellow is thinking the same thing of him. A knowledge of our way is the biggest part of your journey and there is another motto that I have always remembered that I want to tell you and that is, "Plan your work and work your plans." I spoke of being contented with the State you live in, being contented with the county, being contented with your city.

I have before me a page of the *Literary Digest,* one of the recent issues, and on page 944 I find an article, "Activity in the Building Trade." I find that in Pennsylvania during the month of April and in the City of Philadelphia, there was an increase of 54 per cent. over corresponding month a year ago. In Pittsburgh there was an increase of 85 per cent. In Wilkes-Barre there was an increase of 44 per cent. In Williamsport 164 per cent., and in Harrisburgh an increase of 168 per cent. Why should you not live and be contented when such wonderful progress and such wonderful building up of your State and city is going on? Never feel that the bottom has gone out of things. There is an old saying that "When the whole blame world seems gone to pot and everything's on the bum, a cheerful grin and a lifted chin helps some, my boy, helps some."

Now, with all of these opportunities before you, are you aggressive? Are you a follower or are you a leader? You should have a purpose, you should look well to your character, you should not only know your people, but you should know yourself. See to your will power, your health. How about your honesty? You should develop judgment. You should study advertising and how it can apply to your own business. You should strive to serve one master, and this master "Success." Drive doubt, fear, superstition out of the way. Never say "Can't," for while some men are saying, "It cant be done," those men are always being interrupted by somebody doing it. I tell you, gentlemen, in order to be a successful salesman you must give more thought to yourself. I have seen some men attempt to sell goods when they seemed to take no interest whatever in the sale and the thought came to me of the fisherman who cast his line into the dusty road—he would catch no fish—and some salesmen might as well be fishing in the dusty road as far as earnestness and energy are concerned that they put into the sale.

Do you suppose that the company which it is my fortune to represent could have in five years put 12,700 retail jewelers on their books if it had not had a purpose and with sleeves rolled up and by the sweat of the brow honestly and concientiously did its best to carry out that play. You should never lose confidence in yourself, you should never lose confidence in your goods or in your position. You should never lose confidence in your city or in the people in your community so that you can in the retail business hire your clerks according to what is expected of them. You know there are three kinds of clerks. There are those who work for the sake of the work itself. They command the respect of their fellowmen and they build up the business as well as extract from their labor wholesome pleasure of appreciating and realizing their ability. There is another class of clerks; those who earn what they are paid and no more. They wonder why they are not as lucky as other people. Still another class are the drones; those who act as if they were superior to those who employ them. Do not get the hard luck story into your selling talk. Talk good business. With the country developing in only a few years from a population of 81 to almost 90 millions of people and with value of live stock on farms, which has increased from $2,900,000,000 to $4,300,000,000, and with farm products increasing from $5,000,000,000 to $8,000,000,000, and right here in your own State the coal product would interest you and the latest statistics show that the coal product has increased from $314,000,000 to $420,000,000, and with railroads springing out and covering the United States almost like a cobweb, and in the last five years close to 20,000 miles of new road have been bu do not get it into your head that tim are "on the bum."

Smile, hustle and let the other fell do the grumbling and if you do the sm ing and hustling he will have occasion grumble. Confidence and enthusia backed by determination form a combir tion that overcomes all obstacles and wi success and fortune for the salesman w possesses them.

You should not feel that you must all of the little things about the store. Y should do the planning; you should do t thinking. A general does not pull a trig in a battle, but if the battle is victoric it's his victory since he planned the ca paign. He gave the orders. He had time to dig trenches, no time to do t thousand and one little things, he was bu planning and thinking. His imagina was busy. We must have generals a we must have privates, but don't you the general do the private's work. Y are worth too much money to yourself, you must direct your business.

It has been a pleasure to come and t to such a lot of men as you. Many you have been wonderful successes in bu ness, but we can all learn from one other. I expect to take away with just as many ideas as it may be my g fortune to leave with you. Salesmansh as I have said before, is a science T organization brings us closer together fellow craftsmen, brings us together a broadens us so that we may appreci more fully the motto "Live and let liv and I would to-day have you know that t organization is one of the greatest ble ings that has been offered to the ret jeweler, not only so that he may kn himself and conduct his business in a m businesslike manner, but that he may m his fellow man, look him in the eye, a with that handshake at greeting and t handshake at parting he may feel that is sweeter and that there are some of best men that live to-day in the jewe business and that they are your friends a our friends.

[THE END.]

In commemoration of the 25th anniv sary of the city of Waltham, Mass., t *Daily Free Press-Tribune* recently issue special edition containing an exhaustive ticle describing the progress of the W tham Watch Co. The article was acco panied by half-tone illustrations of the f tory and portraits of the officers.

Storekeeping Department.

Opposed to Partisan Trade Journalism.

(Address by H. E. Schmidt, Boonville, Mo., before the recent convention of the Missouri Society of Retail Jewelers.)

N official organ would probably be of some good if confined to its one irpose and used to give official informa- on of the work of the association and interest only to its members, but if in- nded to supplement all or any of the ex- lent trade journals we now have, I ould decidedly say no. We have quite a mber of journals and papers and maga- es devoted to the interests of the jew- rs, full of good articles of practical lue to every jeweler, and I have not e slightest doubt that each one of them perfectly willing, in fact quite anxious, devote all the space that is needed to ort in full all of the doings of not only National association but that of every ate association as well. Could an official gan do any more? I doubt if as much. Each jeweler has his favorite journal, which he has all confidence, and it seems me that the publication of the work of association in the many trade journals reach more readers than could be done an official organ, for in no way could e publication be so distributed as to get many readers.

An official organ would mean the launch- of another journal, costing much money d requiring an editor of peculiar fitness d ability, live a doubtful and stumbling istence for a few years and finally fail. has been suggested by some that one of journals already in the field be selected the official organ. To do that would ur the enmity of all the other journals, well as that of their friends, the readers. I think, when considered in all its phases, majority of the members will believe it to conserve the best interests of the sociation we had better steer clear of such dangerous and expensive experi- nt, and continue to do in the future we have done in the past, give all the blications all the information of what do and desire to accomplish that they willing to print, and then the one that es us the most and puts it before us the best manner will soon have the gest circulation and by its popularity ong its readers be recognized as the icial organ without the brand of the sociation to make it such, and only so g as it continues its efforts to give us best will it be able to retain that dis- ction. With such an incentive it would se all the journals to give us the best. t is un-American to show favoritism. ve every one a square deal and a fair w and let the best man win.

Among the business to be transacted at s meeting is the selection of delegates the National convention, and I hope it l be the sense of this meeting that they l instructed to oppose the establishment an official organ.

Walter Alexander, Sac City, Ia., will n open a store in the old bank building, Liscomb, Ia.

The Conscientious Trade Paper.

A FAIR idea of what a conscientious trade paper aims to do, and how it may be read to advantage, is embodied in the appended extract from an editorial published in the *Twin City Comercial-Bulletin:*

"The trade paper is the merchants' idea man, only it doesn't demand a very large salary. Two dollars a year would not be much to pay a man who would come into your store every week in the year and tell you all the latest and most important news of your trade, show you how to put in a new and attractive window trim, how to get up an effective advertisement, put new life and hope and enthusiasm into you and all your force, furnish you with a lot of new, useful, helpful ideas and give you a few tips on what to buy and how to sell it.

"Some merchants get a great deal more out of their trade paper than others do; some men get a great deal more out of everything than others do. Some merchants read their trade papers in a careless, desultory sort of way, but the merchant who gets full value out of them reads them carefully, thoughtfully, systematically. Many merchants require that all their clerks shall read their trade papers, and each clerk is required after reading the paper to sign his initials in a certain space in order to show that he has read it. The attention of clerks is especially called to articles of particular value and importance.

"The majority of merchants either keep a complete file of their trade papers and have them bound at the close of the year, or else keep a scrap-book in which important articles are carefully pasted and indexed for ready reference. In this way they secure a library of priceless information. Without some system of keeping track of valuable articles it is impossible for the merchant to get full value out of his trade paper.

"There is another way in which merchants might not only get more out of their trade papers for themselves, but also make them more helpful to other merchants, and that is by writing to them oftener. The editorial staff of a trade paper, no matter how complete it may be, or how well equipped those who compose it, cannot possibly think of all the helpful little ideas, the useful plans, the short cuts and economies and conveniences that occur to all its readers in the course of their daily business. If all the readers of a trade paper would take the trouble to send in to the paper the ideas which they have found helpful, how much they could help all the other readers.

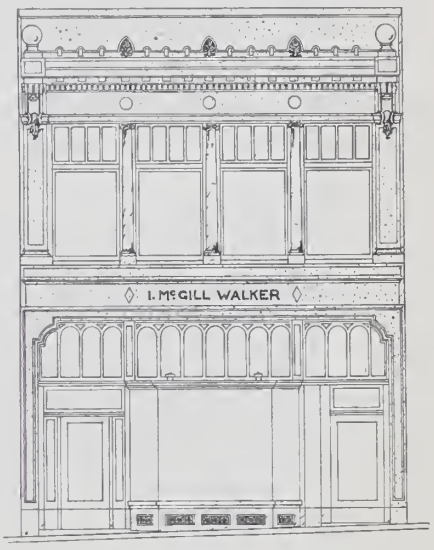
"Many merchants don't do this, simply because they are not used to writing for publication, and they have an idea that they must turn out something remarkable from a literary point of view. Nothing could be farther from the truth. The greatest writers strive to express their thoughts in the simplest way, using the shortest words.

"Write to your trade paper. Send in the news you think would be interesting to other merchants and the ideas you know would help them. You will be surprised to see how much more your trade paper means to you."

Proposed New Building for I. McGill Walker, Baltimore, Md.

A VIEW of the proposed new store of I. McGill Walker, Baltimore, Md., is shown below. The dimensions of the building will be 119 feet by 26 feet. The material used in its construction will be limestone. The front will be of marble and plate glass, with a show window 14½ feet by five feet. The window will have three separate compartments and will be finished with a very attractive background of Circassian walnut.

A feature of the interior will be the unique fixtures which will be of crotched egg-shell mahogany. A show case of the horseshoe pattern will extend 85 feet back from the front of the store. On the south



A UNIQUE JEWELRY STORE FRONT.

side there will be three cases for silverware, extending back 80 feet.

Back of these will be an elaborately furnished reception room for women patrons, with a lavatory. This reception room will be 12½ feet by 10 feet, and the finish will harmonize with the fixtures. The furniture of the reception room will include a large Colonial center table, chevaled glass writing desk, four easy chairs and a Persian rug.

A cleverly designed crystal room, for the display of cut glass, will also add to the beauty of the establishment. Adjoining the crystal room will be a private telephone booth of mahogany. Immediately adjoining this will be an umbrella and cane stand, and then another private telephone booth, next to which will be the private office of Mr. Walker and the accounting department. The flooring of the store will be of white tiles with a black border.

Ample light will be obtained in the store during the day from a skylight, 28 by 12 feet. In the evening illumination will be obtained from a number of arc lights, the lighting fixtures being particularly handsome. The watch-repairing department will be located well in front of the store, just back of the window.

L. Diacon, an aged jeweler of Chaska, Minn., died, recently, of a complication of diseases, after an illness which continued several months. During the Winter he became ill, and it was then thought that he could not survive.

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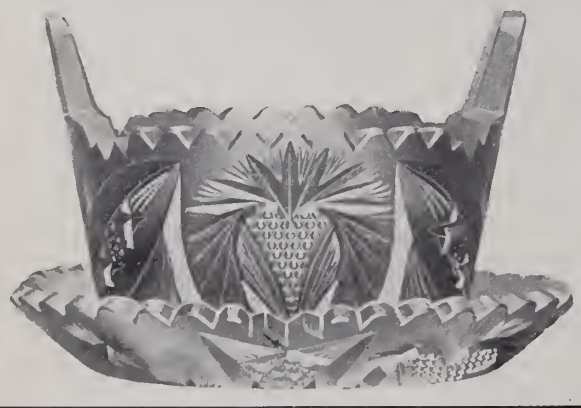
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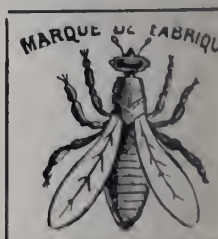
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The Thrower's Wheel.

THE potter sits at his wheel, and seems to breathe life into the clay, as it whirls before him and assumes the shape he wills, says a writer in the London *Globe*. So they made their vessels of clay in the days of the Pharaohs. China, clay and stone from Cornwall, flint from Dorset and ball-clay from Dorsetshire compose the material in which he works his miracles. Much grinding and mixing, grinding and pressing does it undergo before it is kneaded into a workable consistency by Omar it was who—

> "Watched the Potter thumping his wet Clay,
> And with its all obliterated Tongue
> It murmur'd, 'Gently, Brother, gently, pray.'"

But still less fraternally is the hapless clay dealt with in these days; and even deprived of all power of protestation, for it is passed finally through what is nothing less than a huge sausage-machine, complete with knives and mixers, issuing, however, as "paste," which at a later stage becomes "biscuit," in anticipation, it may be supposed, of the double baking it has to undergo.

Curious terms and implements are a characteristic of this ancient handicraft. A slip of a cow is used as a pad for smoothing the surface of the fashioned pot; and it may be mentioned that the same race also supplies the potter with his "cow-shank," which, being ground and substituted for the Dorset clay, brings about the production of translucent porcelain instead of opaque chinaware. It is called in the "thrower's wheel" in Staffordshire, where the potter is the "thrower." Literally, he throws things into shape. The wheel itself is really a circular table or disc, caused to revolve by a simple mechanical appliance. It is only in the latter respect that it differs from the wheel used by the Egyptians. The potter turned it himself in those days; at first by the hand, and later, when a smaller and larger table was fixed lower down on the same axis, by means of the foot. But in its essential principle the thrower's wheel is precisely what it was in the beginning, and this time-honored device is thus one of the few which "power" machinery has not filched from the craftsman, and in which the individuality of the worker is still allowed free play. Any vessel the lines of which are not quite round must be made in a mould, though even in this operation a considerable degree of manual skill is called for; but an endless variety of beautiful shapes can be turned on a wheel, and notwithstanding the changes in methods of finishing, and in composition and glazes, no substitute has been found in five thousand years for the primitive wheel—or for the thumb of the potter.

The thrower sits straddle-wise over a triangular trough, in the middle of which rises the pivot whereon the thrower's wheel revolves. Even the driving-wheel which puts it in motion is worked by human agency. The man—or it may be a woman—at the driving wheel has a more important rôle than might be imagined. He must work in absolute harmony with the thrower, increasing or slackening speed with minute obedience to the directions given by the latter. Machine power cannot supply the requisite force tempered with discretion. Two partners who have worked together for some time become as twin souls, and scarcely a word is necessary from the thrower, so instinctive is the understanding between them. From the mass of "paste" at his side the thrower seizes a lump, seemingly without regard to its size, but a little later you will see how accurately he has gauged the quantity required. The clay is thrown smartly down on the disc, which is now whirling at a rapid pace. The hand of the thrower, as by magnetic attraction, draws it up into a sugar-loaf pyramid. Down the clay is pressed again, all the time spinning swiftly round. Now it is hollowed out, as the thrower's fingers play the part of a lathe and "turn" the interior of the mass. Next a long, graceful neck rises, as it were spontaneously, and the potter's thumb and forefinger resting lightly on it, the top spreads outwards like a child pouting its lips, and becomes a rim, perfect in shape and proportion. "Steady" comes the command—rather is it a whisper as if the thrower were "thinking aloud" over his work—and the pace of the disc decreases almost ere the wish is expressed; his companion has been watching with equal heedfulness. While the disc still revolves, twirling its burden incessantly though now more slowly, the final touches are given, and a vase of exquisite symmetry stands forth. Not a scrap of clay remains, so unerringly has the artist—for such he is—judged what could be created from the shapeless clod he took up a minute or two ago.

The celerity of his working, indeed, is not less astonishing than his skill. One after another, different forms resolve themselves out of the clay under his hands; now a bowl, now a wide-mouth jar, now a tapering flower-vase, now a piece quaintly shaped, now one of simple but faultless outline; or he will make successively a dozen similar objects which appear as uniform as if they had been turned out by a machine and as accurate in detail.

By other hands his work will be "figured," fired, and glazed. The firing will coax to the surface the "stain" or color now hidden in the clay; a handsome gloss will be imparted by giving it a glaze. But the finished product will owe its beauty chiefly to the form which the mind and hand of the thrower, working in perfect unison, gave it on the wheel.

And such skill as the thrower's is attained only after years of practise. Perhaps, too, something is due to the inherited ability; or so they think in this country of potteries and coal mines. It is said that a potter's son takes more kindly to the craft than the descendant of a long line of colliers. And this lad of 14 whom you see bending over a sauce-boat, which his 'prentice hand has tremulously fashioned with the help of a mould, is on the first rung of the ladder that is to lead him to the thrower's wheel, where now his father works with a hand that, alas! must ere long lose its cunning; and where once his grandfather also "wrought work on the wheels * * * as it seemed good to the potter to make it."

Pottery and Glass in European Turkey.

CONSIDERING the events now transpiring in Turkey, the report of A. Tinayre, the French vice-consul at Adrianople, has considerable topical interest. According to this report Adrianople is a very receptive market for glass ware. The days have now gone by when exclusive use was made of metal cups, goblets and plates. Nowadays, in all houses, glass cups, dishes, plates, goblets and the like are common, and their use is increasing daily.

If it be borne in mind that there is not one glass factory in Turkey it can easily be imagined that these goods are extensively imported from abroad. Glass ware, properly so called, comes from Austria-Hungary and Germany; glass hollow ware from Belgium, lamp glasses from Austria and Germany, window glass from Belgium, crockery from Alsace and Lorraine, china ware from Austria and Germany. A small quantity of glass and china also comes from France. German glass and china is sent over by railway in bulk, *i. e.* wrapped round with straw and placed in trucks; hollow ware and good china are put up in casks; crockery arrives in bulk, and lamp glasses in cases. Belgian goods are sent by sea.

The consul concludes by saying that if French firms would only study the requirements of the Turkish market and send over competent travelers a good trade could be

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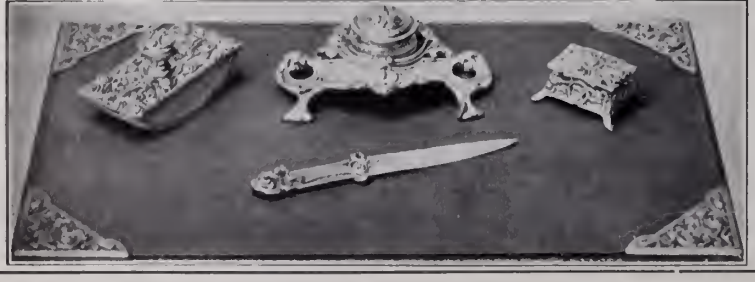
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ecured. More carefully made lines, deliv red about on the lines indicated above, ould meet with a good reception.

Art in Pottery.

(From the London *Pottery Gazette.*)

THE Worshipful Company of Turners of London is doing excellent work, and manufacturers of pottery would do well to support it by contributing funds for additional prizes, and by encouraging their apprentices and students to compete for them. An art student whose heart is in his work will always find satisfaction in success, but even a true artist will have greater satisfaction when his work is recognized. The first prize offered by the Turners' company includes the Freedom of the City of London. Surely this is a distinction well worth striving for! The more students from the potteries compete for this the better it will be for the trade.

The specimens submitted in the recent competition were classical and art forms, showing that the competitors had been trained in the production of purely art subjects. What we should have preferred to see would have been the application of art to the production of useful pottery. Students who are to become modelers and designers of pottery for domestic purposes should aim at producing the most pleasing forms—and those are always hand-made, and not mechanically produced shapes. Our budding potters should be encouraged to give us art *in* pottery, as distinct from what is usually understood by "artistic pottery." Competitors for the prizes offered by the Turners' company have an absolutely free choice of subjects, and utility would, no doubt, be an additional recommendation rather than a detriment.

Thanks to technical classes and art schools, the cheaper grades of domestic pottery of to-day are far superior, from an artistic point of view, to those of a quarter of a century ago, and there is no reason why further improvements should not be effected. There are many processes in the manufacture and ornamentation of pottery in which mechanism has been an immense service in contributing to rapid and economical production. But there are other processes in which machines, however ingeniously devised, can never surpass the hand in the beauty and delicacy of the work produced. It is a commercial necessity that we must now have dinner, tea and toilet ware produced as economically and, therefore, as rapidly as possible. But it is surely worth while to give attention to art in pottery. The consideration of beauty in form and in color is an important one, and need not be lost sight of in the production of even inexpensive pottery. It will not be overlooked if our young potters have learnt to love excellence for its own sake in the things they make. Manufacturers and workers are too often content if they produce things that will sell, but a conscientious worker ought not to be satisfied with anything that does not give him pleasure in the making.

In reply to a remark in almost these words very recently, a manufacturer said: "That is all very well from an artistic point of view, but we have to look at the commercial side of the question." He evidently still labored under the impression that a beautiful form is necessarily a more costly one. This was for a long time a fault in our trades, but it is rapidly being corrected, though our rising potters require to be constantly instructed in the connection of the sense of beauty with utility in pottery.

Unfortunately, these qualities are too often considered as quite distinct, but in the early history of human industries of all kinds it was not so. Ancient records—and more especially modern discoveries—show that among the Greeks, for instance, there was no thought of separating beauty from utility. Whatever pottery the ancient Greek produced he made as useful as he could, but at the same time he was careful always to make it as beautiful as he could. We have far surpassed the early potters in the number and variety of useful articles made of clay, but we have something to learn from them in the combination of beauty with utility. We do not expect too much, but we look for progress in this direction. Competitors for prizes in pottery production are quite right to present artistic forms, but instead of limiting those forms to Attic vases and Roman urns we should like to see specimens of them in connection with articles in use in daily life.

How American Manufacturers May Protect Their Trade-Marks in Mexico.

OUR Consul at Matamoras, Clarence A. Miller, quotes from the Mexican *Herald* the following statement by Ing. Manuel S. Carmona, director of the Mexican Patent and Trade-mark Office, to which the Consul adds a comment:

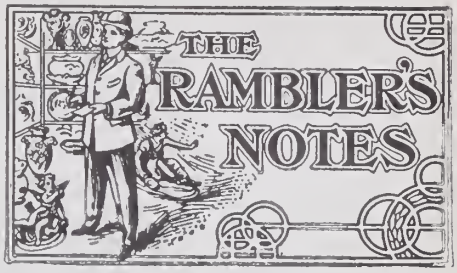
The patent and trade-mark office has only the attributes of a public registry, with no legislative power whatever. In cases of infringements on patents or trade-marks which have been registered in this office, I can but submit the records to the civil court in whose docket a suit may be filed, it not being in my power to grant decisions or annul marks registered in this office.

I realize that there are a great many infringements practiced here in Mexico, these being frequently called to my notice by parties who represent themselves as affected prejudicially by the alleged illegalities. Notwithstanding this, and the fact that the law provided penalties for infringements of trade-marks, the majority of complainants refuse to have recourse to the courts by which they could obtain damages.

I am willing and anxious to assist by every means in my power owners of infringed or imitated trade-marks to recover damages from their unworthy competitors. I have almost begged several firms, which I know to have suffered considerable loss in this way, to take legal action, being in a position to have almost guaranteed a favorable decision without great loss of time or expense. Yet at every hand I meet with fear of litigation, which ties my hands completely.

The most efficient remedy for the existing state of affairs, according to Mr. Carmona, would be for all owners of trade-marks to prosecute imitators of designs. Marks or names which are protected in other countries should be registered in the Mexican office, which charges only 5 pesos (about $2.50 United States currency) for registration during 20 years.

A new town clock will shortly be erected in Wapello, Ia. The timepiece will be placed in the tower of the Wapello County Court House.



NOVELTIES IN AMERICAN POTTERY

A NEW ware, made by the Buffalo Pottery Co., affords the enterprising jeweler an opportunity to select a line for attractive display which will brighten up his stock. This is known as "Deldare" ware, and is proving popular in many quarters. The body of this product is olive green and the decorations in hand-work color effect depict characters from "The Vicar of Wakefield" and other old English characters and scenes. The pieces include tankards, steins, plates, etc. Quaint jugs and rail plates are also a product of this concern. The decorations are in original hand-work under-glaze effect, and represent characters and scenes from history, literature and art.

*

FIGURES IN AMPHORA PORCELAIN

SPECIAL interest is being shown at Berlin in the varied collection of the Amphora Porcelain Factory, of Turn-Teplitz, Bohemia. Among the principal figures are a Marcus Antonius group, Antonius in a chariot, and several "Wild West" groups. Arabian and Indian types, which were shown last year, again find a place, with a limited amount of colored ornament instead of gold effects. "Picnic" groups in Watteau, Biedermaier and modern costumes form another novelty. Other "Amphora" products shown are Vienna faiences in "Copenhagen" style. Porcelain vases are displayed in enameled decoration, the designs including trees, reeds, etc. In all the above the modeling is carefully executed, down to the smallest detail; the colors never being harsh and loud, but always in harmony with the plastic effects of the articles.

*

DANISH PORCELAIN FIGURES

AT the establishment of Frank W. Jenkins & Co., 42 Park Pl., New York, is exhibited a collection of figure subjects from animal life reproduced in porcelain. The work is that of Bing & Gröndahls, Copenhagen, for which this house is the American agent. The exhibit covers all kinds of domestic animals as well as wild beasts and birds. It is noteworthy that the skill employed in the making of these objects is most accurate in the anatomy tone and expression of the subjects reproduced. These articles appeal strongly to collectors of pottery and lovers of animals. The reproductions are made from a study of the living animals, and include a wide variety for selection. Beside the animal subjects very interesting single pieces and groups of human figures are also exhibited.

THE RAMBLER.



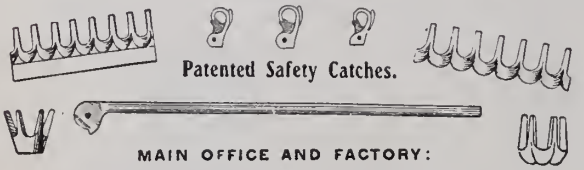
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WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2297.—**Restoring Gilded ock.**—*I was recently given an old-shioned brass clock to be re-gilded. The stomer insisting, I was compelled to set price, supposing I was high enough to be otected against loss. When I endeavored have the clock gilded I was informed it uld cost about $5 more than I would ve for the job. What can I do under circumstances, and how can I get the k gilded and not sustain a loss?*
R. G. C.

ANSWER:—It is advisable not to set a ce on such work. The clock may be ated as follows, and will resemble a good ld plate. Have all burnished parts pol-ed in a thorough manner, then clean the ole carefully. Secure a good gold-lored lacquer and proceed to brush the quer on with a camel's-hair brush. Cover ery part of the clock. Do the work in warm room and let dry in a warm place.

QUESTION No. 2298.—**To Prevent Gold rning Pale After Soldering.**—*We no-e some gold jewelry will turn a paler for after soldering. How can we prevent s?* *P. G.*

ANSWER:—All alloys show a paler color er having been hard-soldered than they rmerly possessed, through their surfaces coming oxidized by the heat required to se the hard solder. When they have been iled out, a greenish-gray appearance is own over the whole surface which had ceived the heat, a certain boil is pro-ced, which has to be removed by polish-g, etc., before the articles can be made esentable again and restored to their nat-ul color. A considerable portion of this leness may be prevented by coating the icles with a paste of the consistency of eam, of equal parts of powdered borax d vegetable charcoal, whereby they re-n almost their original color. The borax good in the process, as it prevents the rfaces from being oxidized and helps to ain the original color. The charcoal sorbs any gases which arise during the ating that is necessary to cause the solder fuse into the places to be joined.

QUESTION No. 2299.—**Burnished Sur-ces.**—*I have a lot of gold medals which frosted, or Roman colored, and want to e the outer edges a bright burnish. I not polish the edges without coming in ntact with the frosted part. How can I ng out the bright edges?* *P. B.*

ANSWER:—A small blood stone bur-her used with some stale beer gives the t finish to gold. The burnishing is done ry light, and there will be no difficulty in lding the small pieces in the other hand. Keep the bloodstone polished with putty powder on leather and keep perfectly clean.

QUESTION No. 2300.—**Restoring Garnet Jewelry.**—*How can I restore garnet jewelry which has become dim from exposure in show cases?* *R. G.*

ANSWER:—To restore the luster to garnet prepare lampblack by placing in a ladle and heating to a red heat to burn out all the grease or oil. The calcined lampblack is used dry by brushing some on the jewelry with a soft-bristle brush; also rub some of the black into a soft piece of chamois and finish by rubbing the jewelry until a clean gloss is obtained.

QUESTION No. 2301.—**Acid for Etching Glass.**—*What kind of acid can I use in order to etch glass?* *A. E.*

ANSWER:—Acid which attacks glass is hydrofluoric or florhydric acid. This is usually somewhat diluted with water for etching purposes. Vessels made of lead or gutta-percha must be used to hold this acid.

QUESTION No. 2302.—**Steel Blue on Nickel.**—*I have some nickel parts which must be turned blue to match some others which are finished in steel blue. How can I plate or color them?* *S. B.*

ANSWER:—It is not necessary to plate the nickel black, but simply to stain it, which can be done with the dip composed of four ounces of hyposulphite of soda and four ounces of acetate of lead in one gallon of water. Bring the dip to a boil and dip the polished and thoroughly cleaned nickel pieces in the hot dip until the steel blue appears. After the articles have been rinsed and dried they should be treated to a dark, heavy lacquer, which will protect the blue so it will retain its color for several years. This dip is suitable to produce steel blue on nearly all metals, but gives the nicest blue effect on nickel pieces.

QUESTION No. 2303.—**Precautions for Soldering.**—*How can solder be prevented from running where not wanted? Also tell me how to protect previously soldered parts from starting to run.* *P. S.*

ANSWER:—For articles to be re-soldered, hard solder should be used for the first operation. The second soldering should be done with a little more easily flowing, and a still softer solder should be used for each following soldering operation. By this method each soldering can be done without interfering with the previously soldered part. To prevent solder from running over the work, make a creamy paste of crocus powder, or rouge, by wetting with water. Paint this on the article, except where it is to be soldered, and let dry. Solder will not flow on the painted parts. Another means of protection consists in painting over with graphite and water; when dry, scrape the paint away where the soldering is to be done. For tin solder the simplest protection is writing ink, which may be painted on; when dry, scrape away for the solder. Asbestos pads, dry plaster plates or charcoal should be used to hold the heat.

QUESTION No. 2304.—**Hardening Copper.**—*We want to cast some copper articles which must be very hard. How should we proceed?* *H. C.*

ANSWER:—To produce something harder than that which is known as commercial hard copper use, for every 40 pounds of pure copper, two pounds of alum and eight ounces of arsenic. When the copper is thoroughly melted the alum and arsenic should be added and well stirred in. After pouring, the casting should be allowed to cool gradually.

QUESTION No. 2305.—**Center Seconds Watch.**—*What is the construction of a center seconds watch?* *H. T.*

ANSWER:—In center seconds watches the train is so arranged that the fourth wheel carrying the seconds hand is in the center of the dial. Stop watches usually have center seconds, and in some cases independent center seconds. This latter is a movement consisting of two distinct trains, so that when the seconds hand, which is driven independently by one train, is stopped the other hands continue to go on. In fact, the watch indicates the time continuously, whether the independent is stopped or going. The motion wheels in center seconds movements are generally placed in the usual position, a stud being fixed in the center having a hole through its center to allow the seconds pivot to pass over the stud, the other wheels being as usual. The motion is usually imparted from a duplicate of the cannon pinion on the set hand square of the center pinion, gearing with the minute wheel. Independent seconds watches, on the other hand, have two independent trains of wheels and pinions driven by separate mainsprings. One train drives a seconds hand, which may be stopped at any time without interfering with the other train, which drives the ordinary set of hands. For greater exactness in timing watches are made to indicate the fraction of a second, most frequently fourths or fifths, and the seconds hand may be stopped at these fractional parts of a second.

To Drill Holes in Glass.

A HOLE can be rapidly made in a piece of glass by using a steel spindle ground at the extremity with three or four faces, and hardened in mercury. This spindle may be rotated between the finger and thumb, or driven by a bow, the point being moistened from time to time with turpentine. The glass operated upon should be held against the blade with the thumb or a pad immediately behind it, and should receive a gentle rocking motion, so as to prevent the drill from choking in the hole formed, and as soon as the point appears on the other side the drilling should be resumed at that side.

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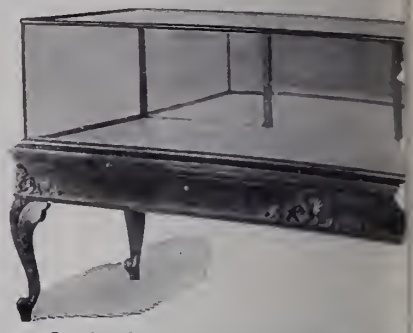
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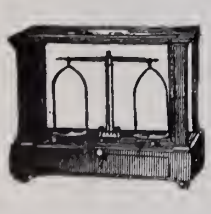
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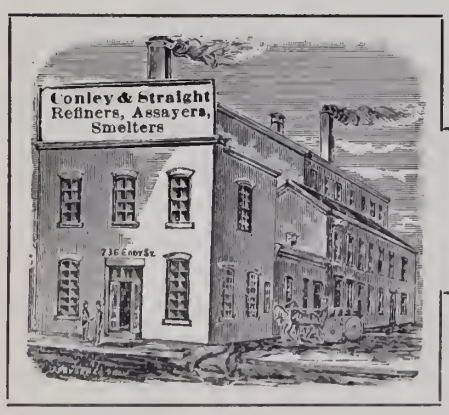
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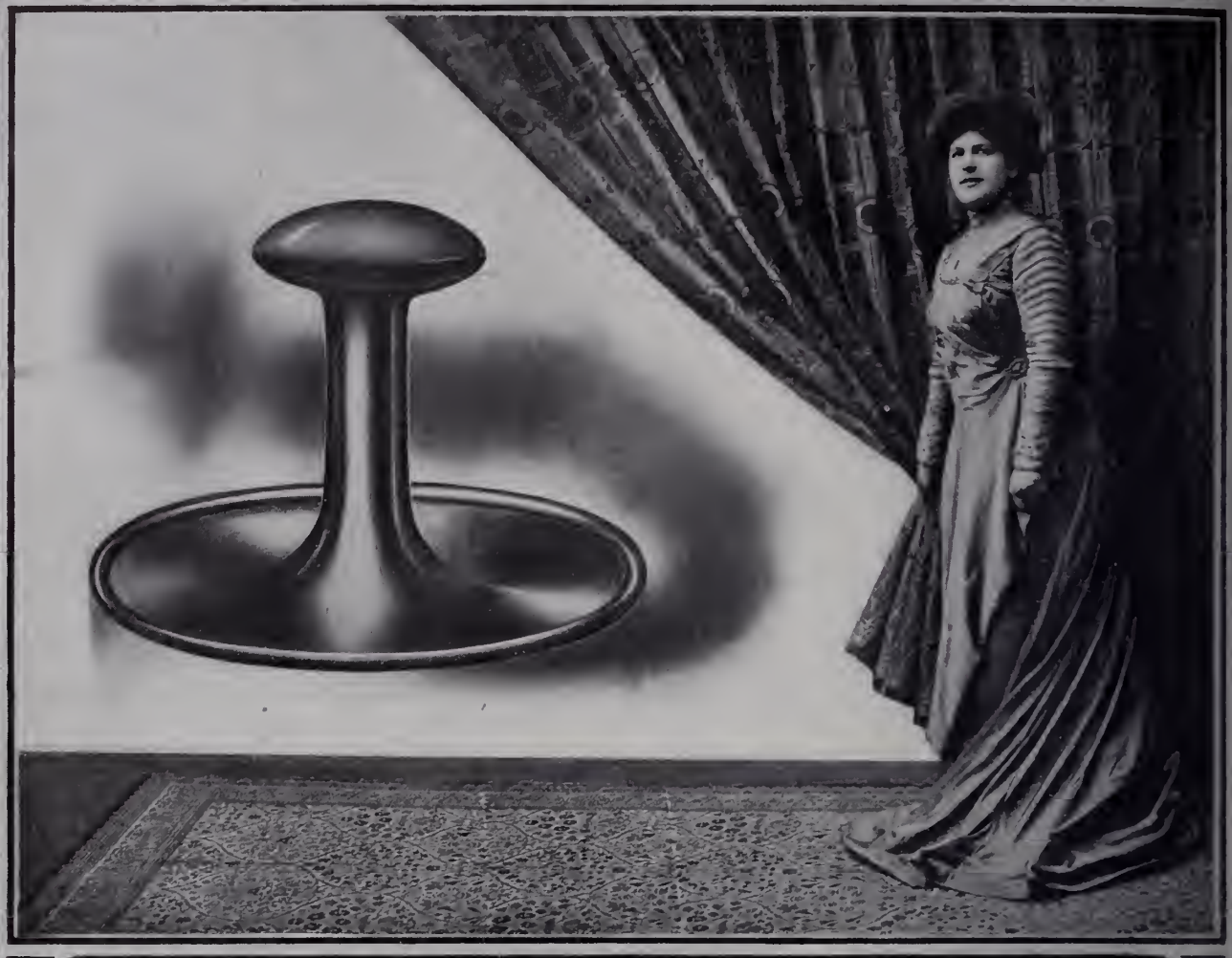
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(*See Text on Page* 49.)

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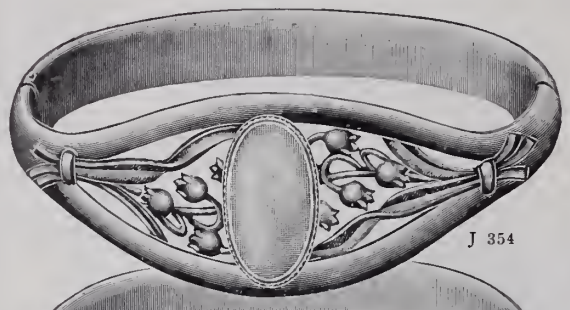
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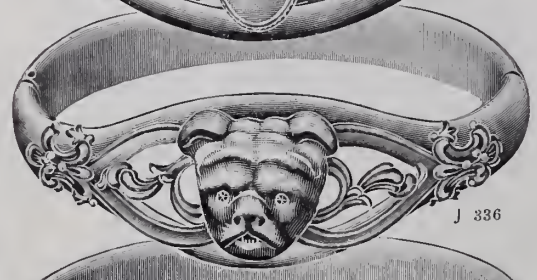
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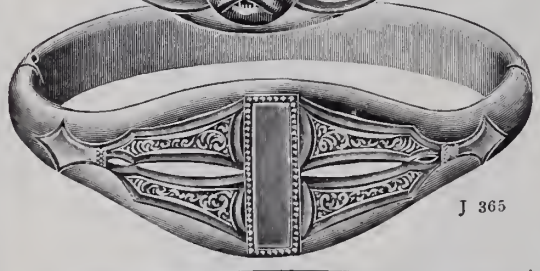
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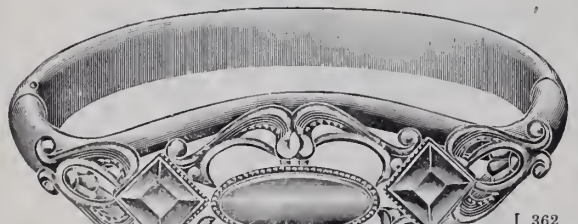
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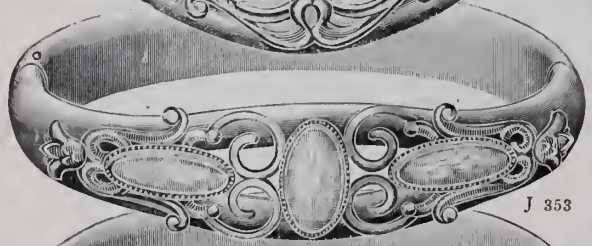
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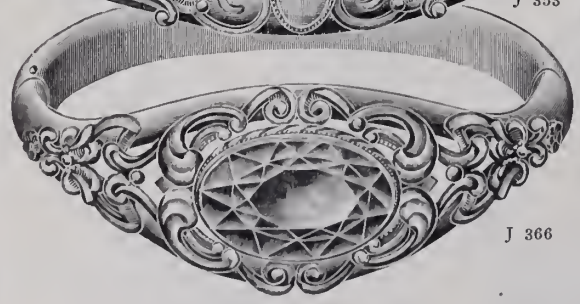

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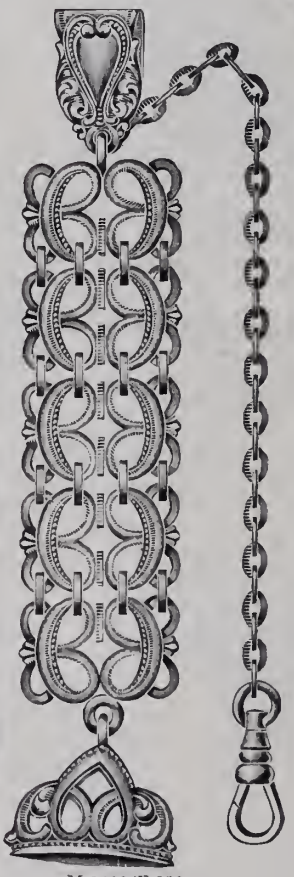

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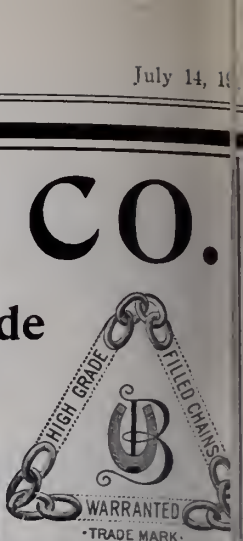

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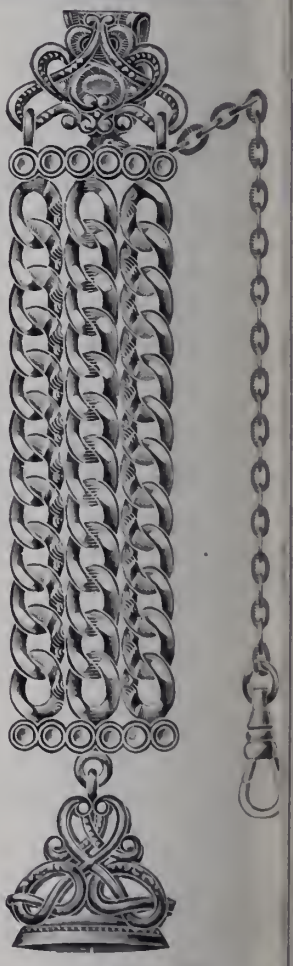

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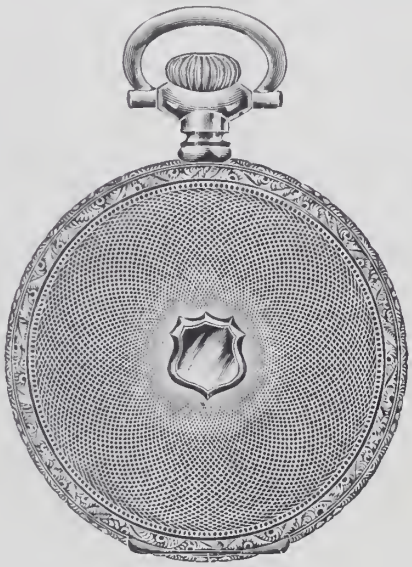
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(Copy of Original Letter.)
THE ARNSTINE BROS. Co.,
Cleveland, O.

Gentlemen—We are pleased to again be able to testify to the benefits of the Catalog as a good and strong trade getter. We find also that it is a permanent ad. It associates and identifies the name more closely and lastingly with the jewelry business.

Trusting this will find you enjoying fine health and wishing you a prosperous year, we remain,

Yours very truly,
KILLAM JEWELRY CO.

The Catalogs sent out by this firm since 1904 were made by The Arnstine Bros. Company.

rite Us at Once for Samples and 'articulars FREE

SAN FRANCISCO, Cal.,
Jan. 18, 1909.
opy of original letter.)
IE ARNSTINE BROS Co.,
Cleveland, O.:

Gentlemen—It is with asure that we testify to merits of the Catalog ich you published for last year. Our holiday de has been increased ry materially both years have used your Catags.

We were well pleased th the class of goods rnished.

No progressive jeweler n afford to be without ur Catalog.

Yours truly,
DEREMER & Co.

The Catalogs sent out this firm since 1907 re made by The Arne Bros. Company.



STORE OF DEREMER & CO., SAN FRANCISCO.

We are represented in every State in the Union. If you are interested in our proposition and will notify us, our representative will take pleasure in calling on you and explaining our method.

THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

CLEVELAND, OHIO

writing us please mention this issue THE JEWELERS' CIRCULAR-WEEKLY.

TO MAKE PROFITS

You Need

HIMALAYA

MINING COMPANY

PRODUCTS

Cut to All Sizes and Shapes

All Kinds of Precious or Semi-Precious Stones

15-17-19 Maiden Lane NEW YORK

London Paris Oberstein Boston Providence

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

CONCENTRATION AND SPECIALIZING

An ambitious young woman wrote short tales for the magazines while she made pickles for the household. Most of the stories came back to her. The pickles were eaten. Very soon the corner grocer gave her an order for pickles, the quality of which began to be discussed by the neighbors. She wrote more stories—and made more pickles. The stories kept coming back. After a while a traveling representative of a wholesale firm heard of the famous pickles and wrote to his employers. The young woman received from them a standing order so large that to fill it required the erection of a small factory. She built the factory and gave up story writing. To-day that pickle factory, quadrupled in size, ships its products to the four quarters of the globe.

¶ Versatility, once so admired as a fine trait, has given way to specializing. We believe in it. Our whole time, attention and efforts are given to specializing in our chosen field—

THE COMPLETE
IMPORTERS AND MANUFACTURERS OF
FINE DIAMOND JEWELRY.

¶ We have no other interests, no other departments, to distract us from our all absorbing work. How much thus may be accomplished by concentration is shown in

THE DISTINCTIVE ELEGANCE, WHOLESOME
QUALITIES AND SUPERIOR FINISH

of our productions, which will be displayed at our coming SEVENTH ANNUAL EXHIBITION, to be held in our offices from August 30th to September 4th, inclusive.

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

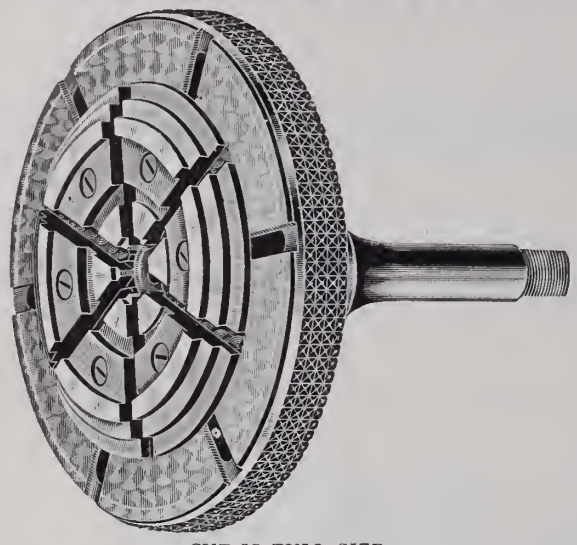
LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

CABLE ADDRESS "ON TOP," LONDON

IMPROVED BEZEL AND WHEEL CHUCK No. 26



CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

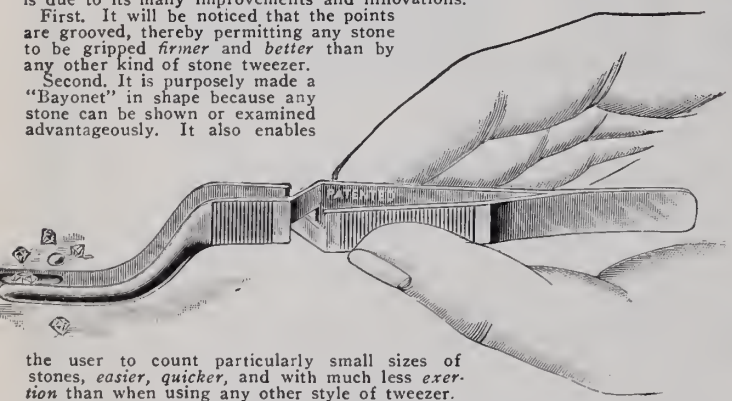
Price, Each, $9.00

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables

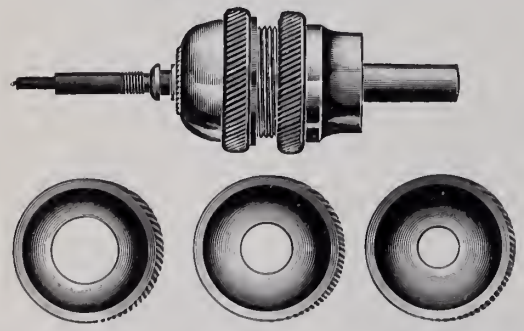


the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.25

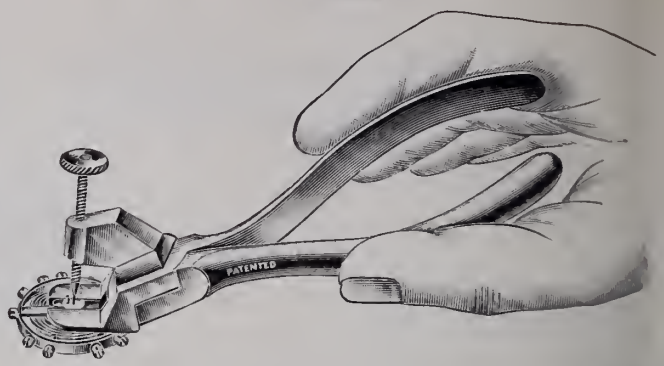
CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, Each, $1.50

ROLLER REMOVER No. 60 (Patented)



A thoroughly efficient and quick acting Roller Remover. The work is always plainly in sight. The roller is held in the grooved jaws of the pliers. The adjustable head which holds the screw is quickly brought into position over the staff and the most obstinate roller will instantly yield to the gradual pressure of the screw.

Nickel Plated, Each, $1.50

GRINDING OUTFIT No. 105



This outfit consists of:

1. Two interchangeable steel disc wheels, 3⅝″ and 1⅝″ in diameter
2. One interchangeable flexible leather disc wheel, 2⅛″ in diameter.
3. One adjustable hollow spindle for holding the above disc wheels.
4. Eight different grade emery paper discs, 2⅛″ in diameter.
5. Four carborundum paper discs of different grades, 2⅛″ in diameter.
6. Eight different grade emery paper discs, 4″ in diameter.
7. Four carborundum paper discs of different grades, 4″ in diameter.
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete		$1.50
Separate small emery discs	per doz.	.15
" large " "	" "	.20
" small carborundum discs	" "	.20
" large " "	" "	.35

This new grinding device should find favor with the trade, being thoroughly practical and complete for all purposes, such as grinding steel tools, glass, enamel or any other metal or substance that can be ground with emery or carborundum. It is of equal value to the watchmaker, jeweler, optician, dentist, lock or gunsmith, platers and kindred trades. It will be found much more economical than solid emery and carborundum wheels. An assortment of solid wheels of twelve different grits would necessitate an outlay of ten times the cost of this outfit, not taking into consideration the trouble of trucing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

The Case with Bull-Dog Tenacity



The Wadsworth "Permanent" Filled Case

THE FELLOW who said, "Wadsworth PERMANENT Cases are *bully*," hit the mark. Let us consider the bull-dog, gentlemen, if you please. Look at him. He is built to stand his ground against all comers, catch as catch can. Well, so is

THE WADSWORTH "PERMANENT"

When the bull-dog takes hold it is for keeps. If anything gives way, it's not the dog. Similarly when a Wadsworth PERMANENT Case takes hold of a movement, the movement may give out but not the Case. Strong on looks, too. Profitable.

"Worthy of its Name"

The Wadsworth Watch Case Co.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.



We beg to call your attention to our extensive

Card Jewelry Line

consisting of medium priced

10K. Solid Gold Brooches, Scarf Pins, Baby Pins, Handy Pins, Ear Screws, Pendants, etc.

These goods are sold through the jobbing trade at very attractive figures. An examination and comparison will at once prove them to be ready sellers and profit makers in the stock of any jobber.

New patterns have been brought to a point of especial distinction, and all bear our mark of quality and reliability

10K B

It is our earnest desire to establish the same reputation for Finish, Originality, Quality and Reliability for this CARD JEWELRY LINE as is borne by our ring lines.

Samples will be cheerfully sent to jobbers and we heartily commend this line for a profitable business in 1909.



OSTBY & BARTON COMPANY

NEW YORK: 9-13 Maiden Lane. PROVIDENCE, R. I. CHICAGO: 103 State Street.



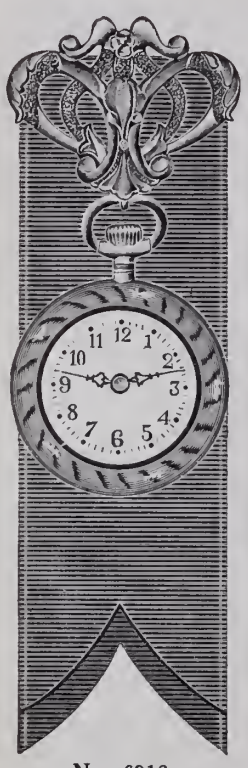
The lines are complete in each pattern. The beauty of this plated ware pleases particular people at sight—its splendid wearing qualities will make them permanent customers.

All our regular Spoons and Forks receive a sectional deposit on the parts most exposed to wear, enabling us to guarantee that our goods will strip 25% more silver than standard plate and will outwear any and all other brands of silver plated ware.

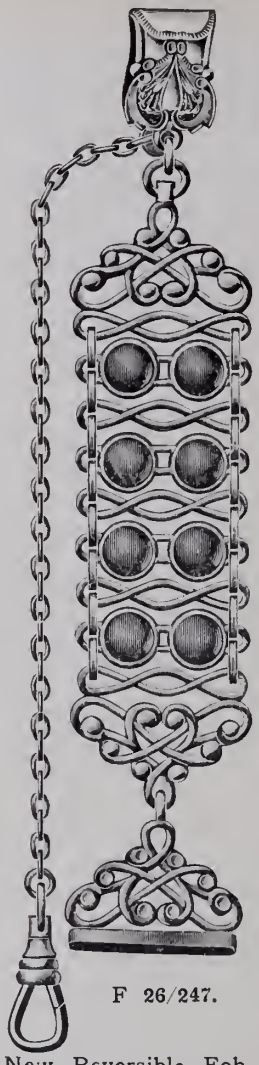
Write for catalog showing our various designs and prices

SIMEON L. & GEORGE H. ROGERS COMPANY
Hartford, Conn.

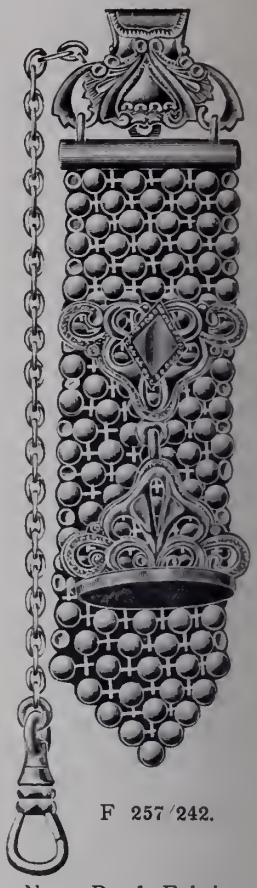
FACTORIES: HARTFORD AND WALLINGFORD, CONN.



No. 6916.
Ladies' Chatelaine
Ribbon.



F 26/247.
New Reversible Fob.



F 257/242.
New Bead Fabric.

The D. F. B. Co. Line

Represents the highest standard in a medium priced line for Quality, Design and Finish.

It pays to investigate.

It will pay you to investigate our new line, it is full of money-making ideas.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden



We make a specialty of Yacht Club Jewelry as well as all other kinds of exclusive Emblems. These goods we make up in various styles and combinations such as Brooches, Charms, Fobs, Hat Pins, Sash Pins, Cap and Collar Devices, Etc.

Send us the official design of your Local Club and have some special jewelry made up for the Summer trade. Season able goods of this sort will bring you considerable tonnage along other lines.

THE CHAS. M. ROBBINS COMPANY

Manufacturing Jewelers and Enamelers

Attleboro, Mass.

NEW YORK OFFICE: No. 17 Maiden Lane
CHICAGO OFFICE: No. 105 State Street

Plates and Printing by
THE PENINSULAR ENGRAVING COMPANY
Builders of Catalogs for Retail Jewelers
Detroit, Michigan

A FIRST-CLASS CATALOG

Illustrating the Goods Correctly

IS BOUND TO INCREASE THE BUSINESS OF ANY RETAIL JEWELRY STORE

No matter where located

OUR ENTIRE TIME IS DEVOTED

TO BUILDING CATALOGS FOR RETAIL JEWELERS

We make our own plates, and print and bind our Catalogs under one roof and are in a position to furnish you

ANY KIND OF CATALOG DESIRED

AS LARGE OR AS SMALL AS WANTED

Illustrating only such pages as you select, without asking you to buy goods that may or may not suit your locality.

THE PENINSULAR ENGRAVING COMPANY

Builders of Catalogs for Retail Jewelers

DETROIT, MICH.

We have no goods to sell. These you buy where you choose.

There Are No Strings tied to our proposition

If interested Write for particulars.

OUR NEW FALL STOCK [THE BEST EVER] IS READY

You can **double your business** if you will **buy all your jewelry needs from us.** Have you seen our New Building? If not, call and see us. **"Our success is the talk of the trade."**



W. J. Beard



M. J. Averbeck



Asher Green



S. W. Percy



Irving Cohn

WE ARE THE LEADERS IN OUR LINE!
WE CAN MAKE YOU THE LEADER IN YOUR CITY



J. K. Platt



Chas. Welzmiller

A Postal Card will bring any one of these salesmen to your store with our Sample Lines



10 and 12 MAIDEN LANE

We supply all the Jewelry and Gold and Silver Novelty needs of the Retail Jeweler



Wm. Bernheimer



D. G. Barnett



C. W. Bull

The above salesmen, Genial and Courteous, are well known to the Retail Jewelry trade everywhere. Some have been with us many years. They are now leaving for their respective territories.

WE CAN double your sales if you will give us a chance!

We Sell SELLERS! SELLERS! and that's the reason why this business has had such a phenomenal growth.

If our methods please you tell your friends, if not tell us. All will be welcome in our building.

M. J. AVERBECK, Manufacturers and Importers 10 & 12 Maiden Lane, New York

YOU CAN BUY jewelry and novelties most anywhere, but you cannot buy the M. J. A. STYLE, QUALITY and PRICE anywhere else.

A Remarkable Line of Gold Lockets



Ask to see our line of Enameled Lockets with neck chains Enameled in colors to match

John T. Mauran Manufacturing Co.

MAKERS OF

"The Representative Line"

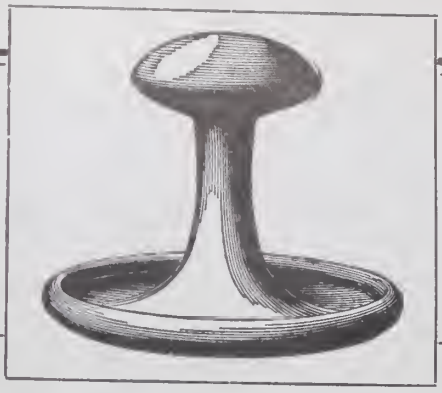
of 10K. Solid Gold Jewelry

61 PECK STREET PROVIDENCE, R. I.

Scarf Pins, Brooches, Handy Pins, Baby Pins, Veil Pins, Collar Pins, Lockets, Neck Chains, La Vallieres, Heart Charms, Link Buttons, Combs, etc., etc.

Since 1850 jewelry bearing this mark ♡ has been recognized as good jewelry and as a product of the Mauran factory

THE KREMENTZ COLLAR BUTTON



GOES ROUND THE WORLD

ITS FAME—

Wherever there are collars there are Krementz Collar Buttons. They are known the world over—the only ones that have an international reputation. With such recognition and demand, all you have to do is carry them. They sell themselves.

QUALITY MAINTAINED—

The Krementz Collar Button never disappoints. Unequaled in construction and finish, its quality always has and always will be maintained.

ASSAY—

The Krementz Collar Button does not take advantage of the elastic leeway allowed by law. There is really no reason why a solderless collar button should assay a whit less than stamped. You can depend upon it that

Krementz 14-Karat Collar Buttons will assay 14-Kt. or $\frac{584}{1000}$ Fine.
Krementz 10-Karat " " " " 10-Kt. or $\frac{416}{1000}$ Fine.

You will note that articles assaying 9 to 9½ Karat or 13 to 13½, and sold as 10-Karat or 14-Karat respectively, save the makers a profit.

ROLLED PLATE LINE—

Krementz Rolled Plated Collar Buttons and Studs are made with regular Krementz 14-Kt. stock; which is sweated, not soldered on composition base. Exhaustive tests show Krementz Plate is much heavier than is used on any other rolled-plate jewelry. Their great popularity in hot countries (where perspiration destroys ordinary goods), is largely owing to the thickness and quality of Krementz Gold Plate, similar to that used on highest quality filled cases.

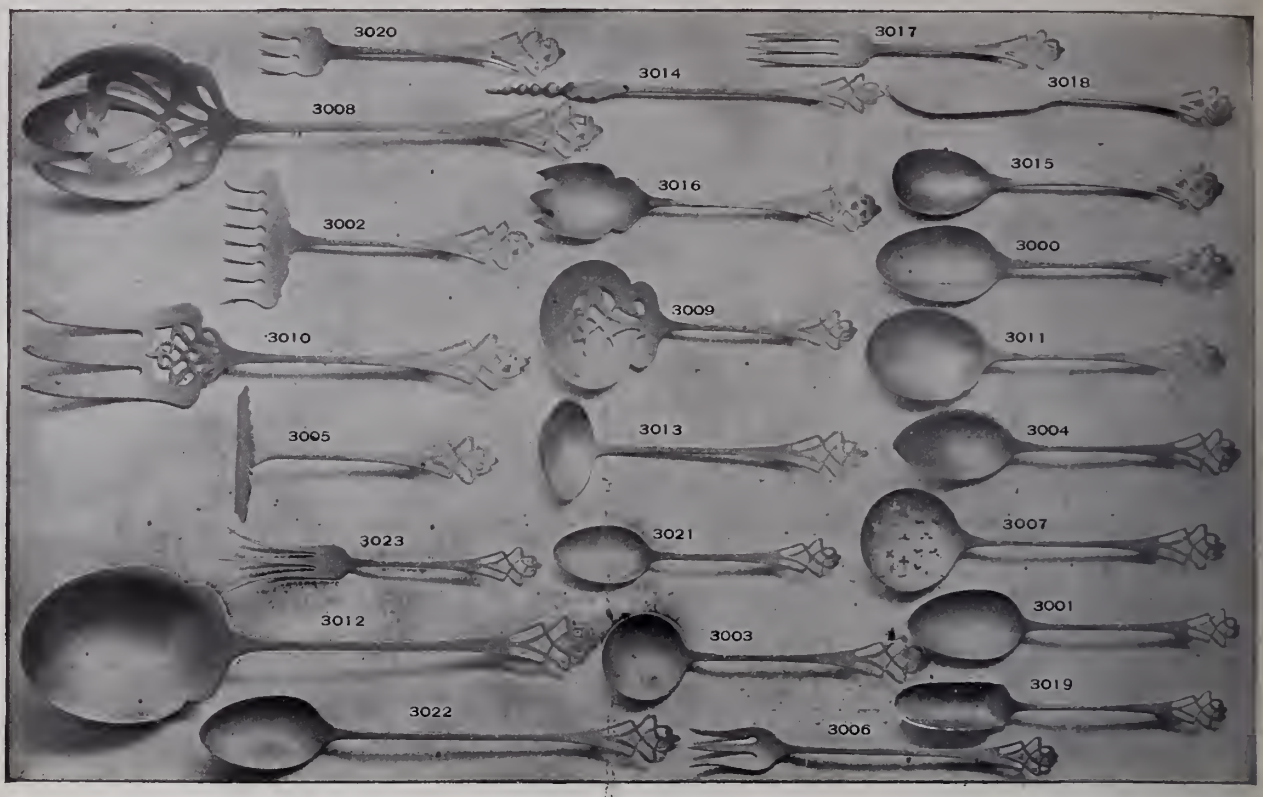
KREMENTZ & CO. 14K.J TRADE-MARK *Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry*

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

Ye PYNCHON PATTERN



This handicraft pattern has become deservedly popular, and is a fitting accompaniment for deposit ware, and the pierced wares now so much in vogue.

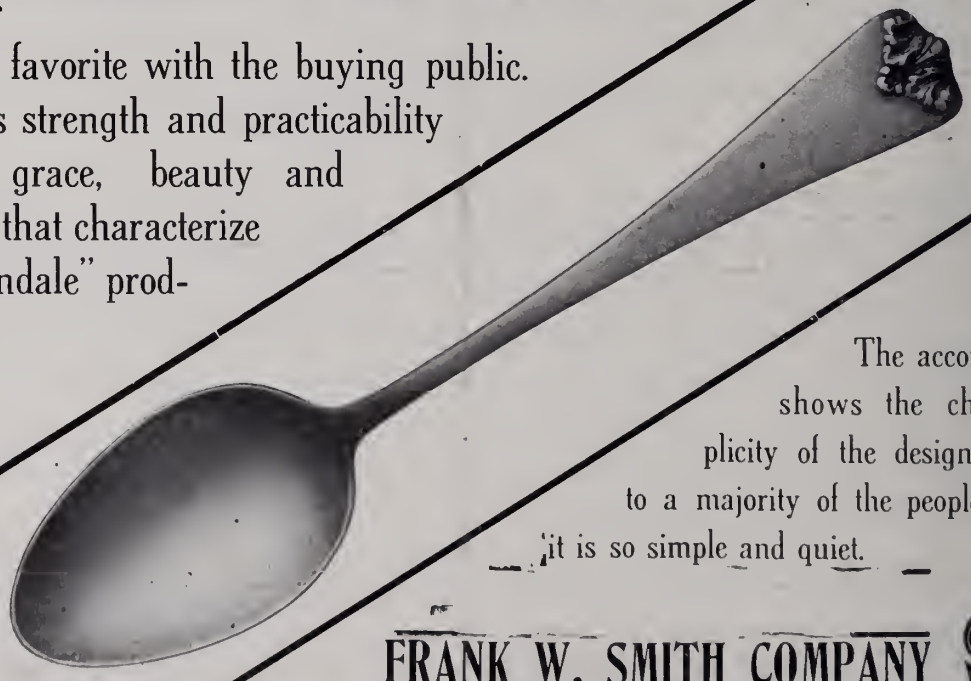
WRITE FOR CATALOG

Made at ye Silver Shop of **Rogers, Lunt & Bowlen Co.,** GREENFIELD, MASS.

TRADE MARK R&L BCo STERLING

"Chippendale" Flat Ware

is a strong favorite with the buying public. It combines strength and practicability with the grace, beauty and refinement that characterize all "Chippendale" products.



The accompanying cut shows the charming simplicity of the design. It appeals to a majority of the people just because it is so simple and quiet.

FRANK W. SMITH COMPANY

Manufacturers of Sterling Silverware

Gardner, Mass.

TRADE MARK STERLING



YOU
Can Add To Your Profits
by selling the
Sternau
COLLAPSIBLE
Chafing-Dish

Very convenient and indispensable to campers, excursionists, travelers, tourists, yachtsmen, nurses, automobilists, desiring to prepare hot luncheons easily and quickly.
Made of highly polished Nickel-plate and fitted with Alcohol-burner guaranteed to satisfy.
Catalogue 21 illustrates many articles for the jewelry trade.

N. YORK SHOWROOMS
adway, cor. Park Place
Opp. Post-office

S. STERNAU & COMPANY
MAKERS OF
Coffee-machines, Fancy Teakettles, Chafing-dishes and their Accessories, Smoking Sets, Alcohol-stoves, Coffee and Tea Pots, Candlesticks, Trays, Baking-dishes, etc.

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

AS the season is now close at hand for sporting and athletic contests of all sorts, we wish to advise the Trade and Club Committees before deciding on cups and trophies, that we carry a full line of cups, both plain and artistic in shape and design which we offer at special low prices.

We will be pleased to furnish at all times, on short notice, designs and estimates of cups and trophies, free of charge.

Nothing is too large or too small for us.

We also carry in stock a large selection of toilet ware in all its branches for the accommodation of tourists, which we can supply on short notice.

We further extend to the Trade a cordial invitation to visit our factory and showroom should they happen in Providence during the Summer season, as we have an attractive line of new samples of hollow ware, plates, fancy pierced and engraved baskets for the Fall Trade.

ROGER WILLIAMS SILVER CO., 101 Sabin St., Providence, R. I.



No. 2402—Engraved

It will pay you to see our comprehensive line of Sterling Silver

PICTURE FRAMES

Oblongs, Ovals and other shapes in plain, polished and engraved patterns.

We shall be pleased to send illustrations and samples at your request.

R. BLACKINTON & CO.

Established 1861

SILVERSMITHS AND JEWELERS

NEW YORK SALESROOMS:
15-17-19 Maiden Lane

TRADE MARK

Factory: North Attleboro, Mass.



"FARE, PLEASE"

With Our Artistic Coin Holder

You always have the exact change for the "Pay-as-you-enter" cars, or convenient anywhere. Carries quarters, dimes and nickels. Made in Sterling or German Silver. Can be worn on a chain or carried in hand-bag. A charming gift for a woman.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago

NEW YORK
9 Maiden Lane

BATES & BACON

Attleboro, Mass.

CHICAGO
103 State Street

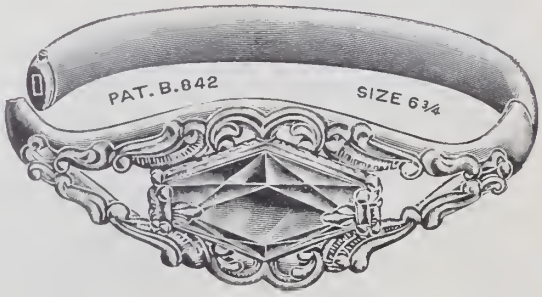
Makers of
High Grade, Gold Filled **Chains, Lockets and Bracelets**







Amethyst and Topaz are the fashionable stones this season. We have some fine new designs in Bracelets set with these stones. Just look at them, they are worth while!







"Things do not turn up in this world until somebody turns them up."

FONTNEAU & COOK CO.

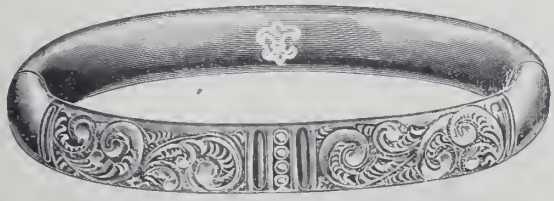
have been turning things up. They have been working unceasingly with the object in view of giving the public goods that have quality, goods that will sell. We have not been waiting for others to turn things up, neither have we been waiting for them to turn up themselves. We have turned them up by hard, consistent labor, and by such means have been able to place the finest line that there is on the market.

We have developed a line that is a seller. If you handle our line it will turn up an increase of business for you.

CHICAGO:
1203 Heyworth Bldg.

FACTORY:
Attleboro, Mass.

NEW YORK:
15 Maiden Lane





Birth Month Lockets



July brings Poppies "steeped in sleep"
To you who July birthdays keep.
A Poppy locket checkmates strife
And brings to you a happy life.



Pond-lilies in the water blue
Are August born as well as you.
Would you be free from every care,
A locket of Pond-lilies wear.

Enameled in beautiful floral designs.

$\frac{1}{10}$ gold—solid gold joints.

Wolcott Mfg. Co.

71 Peck Street, PROVIDENCE, R. I.
New York Office, 14 Maiden Lane

"THE CASE THAT COURTS COMPARISON"

Mr. Retailer:

There are Five Points of Perfection in SOLIDARITY GOLD WATCH CASES:

CONSTRUCTION—JOINTING—ENGINE-TURNING

—ARTISTIC ENGRAVING—FINISH—

AND

anyone of these points MUST make our line Famous. Comparison ***only*** can prove these points of perfection.

Our product is sold through THE JOBBERS

SOLIDARITY WATCH CASE CO.

Established a Quarter of a Century

54 Maiden Lane - - NEW YORK

D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President
LOUIS J. MONTAGNON, Secretary-Treasurer



AN inspection of our Fall Line will show you we are the right people to get goods from. Our stock is always kept at a high standard, and it is our effort to anticipate trade conditions and requirements. As a consequence "We sell Sellers." Our representatives will be pleased to call on you at an early date.

HENRY FREUND & BRO.

71 Nassau Street
NEW YORK

Elk and Eagle Goods a Specialty

Our Trade-Mark, "The Rose," stands for quality and excellence





AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

J. A. & S. W. GRANBERY

13 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal.

HUNDREDS OF LORGNETTE STYLES

TRADE D MARK

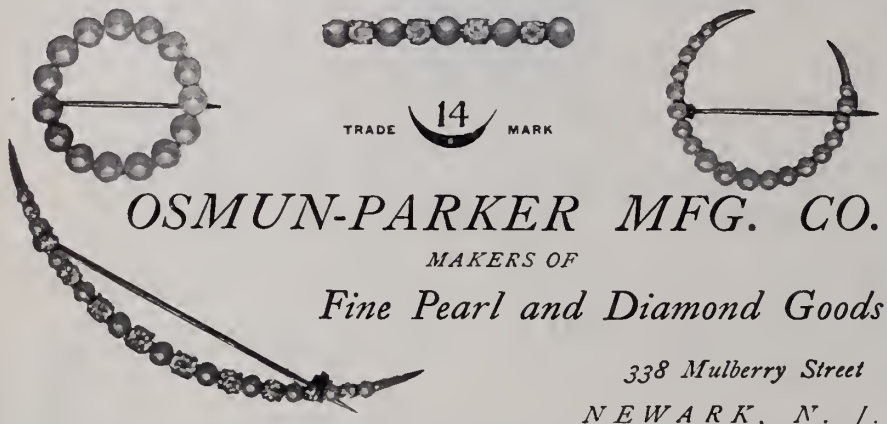
THE SUPREMACY of Durand Lorgnettes is maintained not merely by their artistic and mechanical excellences, but also by the extraordinary range and variety of styles. They number something over two hundred. Each makes its own appeal. All 14 kt. throughout.

PRICES: $8.00 to $800.00.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE S MARK

Agents for the Pacific Coast:
R. H. SCHWARZKOPF
340 S. Broadway, Los Angeles, Cal.

TRADE O MARK

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

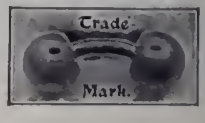
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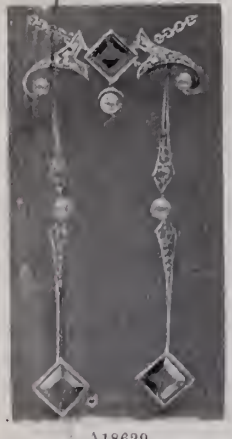
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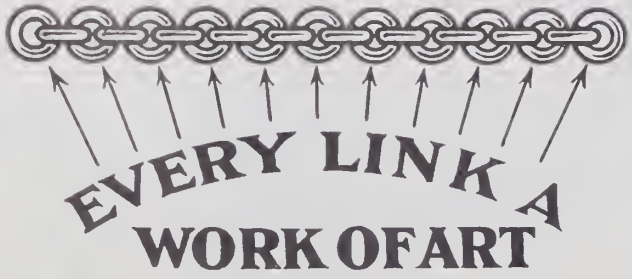
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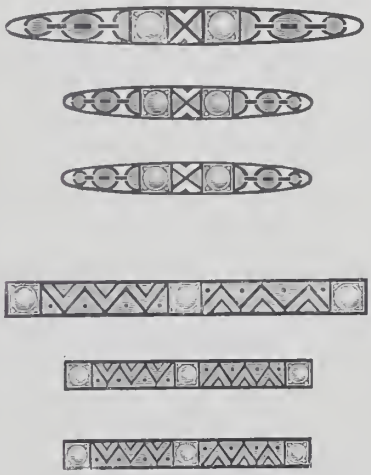
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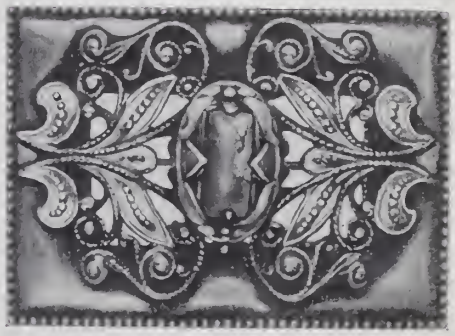
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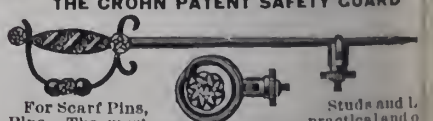
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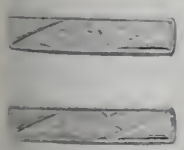
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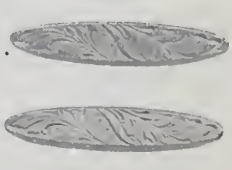
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The music of the chimes is the same as the famous Cathedral Chimes of Westminster Abbey, London. Makes a quarter-hour Chime of any silent or striking clock, converting it into a wonderful outside Chime Timepiece.

SPECIAL NOTE.– By the old methods, to obtain an Outside Clock Chime Timepiece, and the wonderful volume of sound, and the sweet, clear tones in the chimes—to be heard on the street at a great distance—they could only be procured at an enormous expense, while these are within the means of every jeweler and occupy very little space. Placed in vestibule, or outside of building. Write for particulars and testimonial letters.

Manufactured by

THE W. GREEN ELECTRIC CO.

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Established 1857 Incorporated 1903

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Quality and Workmanship the Best

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We have ready some line lots of Coral-Cameos, flat-oval and round Cabochons in all sizes and shades. Send your order immediately. All special sizes will be cut to order at short notice.

Memorandum package will be sent to reputable jewelers upon request.

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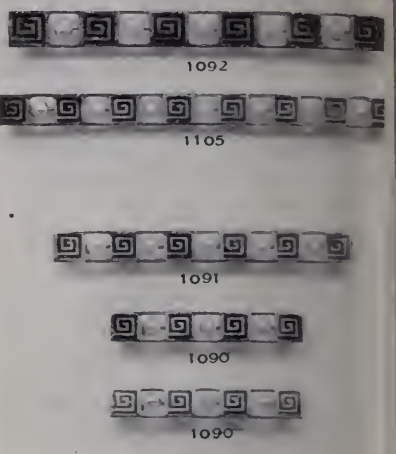
PETER EISENSTEIN & CO.

MAKERS OF

Diamond Mountings, Shirt-waist and Ladies' Set Rings. Goods that are Properly Finished. Gold that Assays 10 K. and 14 K.

61 MAIDEN LANE NEW YORK

Jewelry of Distinction



The design of the above pins is patented, and we will promptly prosecute any manufacturer who infringes on same.

THE "EDGEWOOD" BAR PIN

¶ The "Edgewood" Bar Pin, shown above is one of our latest productions.

¶ The design is patented, and the pin will be made in fourteen karat gold only and sold exclusively by us to the finest class of retail jewelers.

¶ This means that you can assure your customers of having, in this article, a pin that will not be duplicated in an inferior grade of goods.

¶ These pins are made in four stock colors of enamel: Light Blue, Navy Blue, Black and White, but can be furnished in any color desired.

¶ We suggest an effective set, comprising two No. 1090 and one No. 1091.

¶ Upon request, we will be pleased to send a selection of these goods on memorandum.

¶ We prepay all packages: Let us prepay one to you.

The Gold is Fourteen Karat
The Workmanship is Perfect

The Harvey J. Flint Co

59 Page St., Providence, R. I.



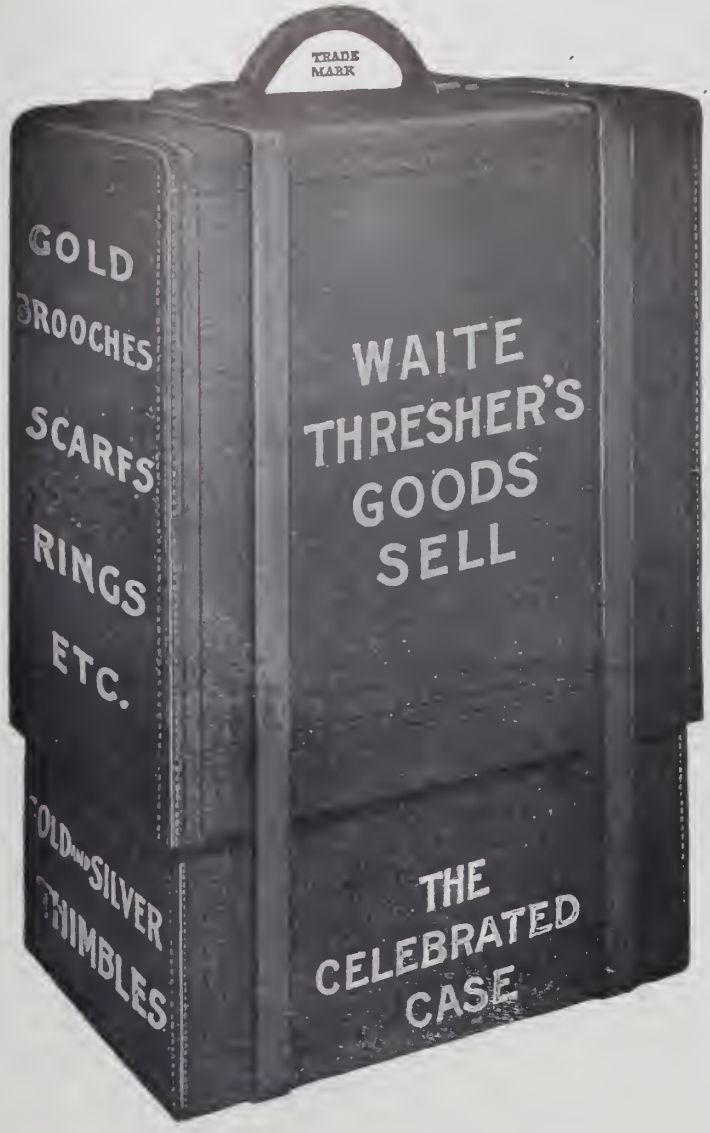
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WATCH OIL
Per Bottle, 25c.

Another Black Shield Product—

Black Shield Oils

The Product of the Highest Attainment in Oil Manufacturing. Too much care cannot be taken in selecting the right oil.

It's the LIFE-BLOOD of a watch. It will not gum. It is free from acids. Climate has no effect. Every drop of oil in the bottle, even to the very last, is as good as the first

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Black Shield Oils — Write for our double-sized catalogue. Sent free of all charges. — Black Shield Mainsprings

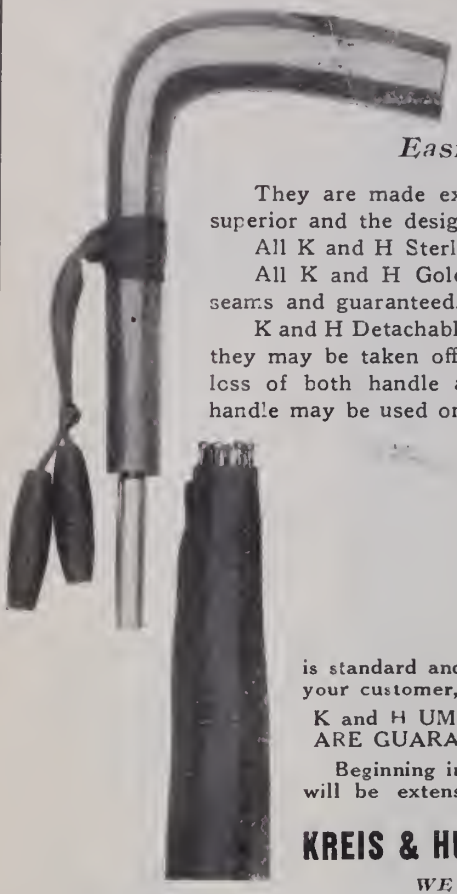


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Per Bottle, 25c.

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THE LARGEST WATCHMAKERS' AND JEWELERS' SUPPLY HOUSE IN THE WORLD

HEYWORTH BUILDING, MADISON ST. & WABASH AVE. CHICAGO, ILL.



K AND H Detachable Handles

Easiest To Sell — Easiest To Engrave

They are made exclusively for jeweler's trade, consequently the workmanship is superior and the designs out of the ordinary.

All K and H Sterling handles are 28 gauge—long-wearing and easy to engrave.

All K and H Gold-filled handles are in 22 K color warranted not to show black seams and guaranteed.

K and H Detachable Handles have many advantages which make them easy sellers—they may be taken off and slipped in the pocket—thereby insuring the owner against loss of both handle and umbrella. They pack conveniently for traveling and one handle may be used on several umbrellas.



K&H QUALITY

is standard and protects you as well as your customer, for all

K and H UMBRELLAS AND CANES ARE GUARANTEED FOR SERVICE

Beginning in September, these goods will be extensively advertised in high grade magazines, having a total circulation of over 2,500,000 copies. We also help you sell the K and H line with booklets, hangers and newspaper electros.

Write for samples of K and H winners for Fall and Holiday trade.

KREIS & HUBBARD Makers of the QUALITY LINE **Jackson & Franklin Sts., CHICAGO**

WE DO NOT SOLICIT DEPARTMENT STORE TRADE

Suitable Wedding Gifts

IN SILVER DEPOSIT AND STERLING HOLLOW WARE

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AMERICAN METAL POLISH CO.
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Cloisonne Enamel

The best selling line of Jewelry on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen this Fall and you will see a display of the most beautiful Enamel ever shown.

A comparison of our designs and finish is the only argument needed to sell our goods. Look over your stock and keep it full as this is a Summer as well as a Holiday line.

Souvenir Spoons a Specialty

SHEPARD MFG. CO., MELROSE HIGHLANDS, MASS.

HARRISON

NOVELTY CIGARETTE CASE CANE



Closed



Open

Our 1909 Fall and Holiday Line of

Umbrellas and Canes

is now ready

¶ The constant increase of our business every season for the past thirty-three years is certainly a strong recommendation for the Harrison line. Our aim is always to present to our customers a line of **sellers**—of new up-to-date patterns in both

UMBRELLAS AND WALKING STICKS

¶ Unique Designs, Artistic Finish and Perfection of Construction characterize all our productions.

¶ The line of 14 Karat Handles this year is larger than ever.

TRADE MARK

W. W. HARRISON CO. Established 1876

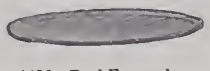
1149 Broadway, New York

F&B Not Merely Up-to-Date, but Always in the Lead

See our line of Cloisonne Enamel Dutch Collar Pins, Brooch, Veil, Hat Pins and Buckles, in colors more beautiful than cuts can show



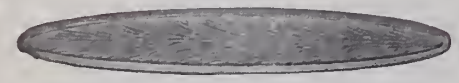
Enameled on Sterling Silver, Roman
4361 Red, Green and White
4362 Jet



4423 Red Enamel
4424 Light Blue Enamel
4425 Green Enamel
4426 Jet Enamel



4419 Red Enamel
4420 Light Blue Enamel
4421 Green Enamel
4422 Jet Enamel



4415 Red Enamel
4416 Light Blue Enamel
4417 Green Enamel
4418 Jet Enamel



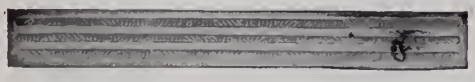
4375 Red Enamel, Brilliants
4376 Light Blue Enamel, Brilliants
4377 Green Enamel, Brilliants
4378 Jet Enamel, Brilliants



4371 Red Enamel, Brilliants
4372 Light Blue Enamel, Brilliants
4373 Green, Brilliants
4374 Jet, Brilliants



4367 Red Enamel, Brilliants
4368 Light Blue Enamel, Brilliants
4369 Green Enamel, Brilliants
4370 Jet Enamel, Brilliants



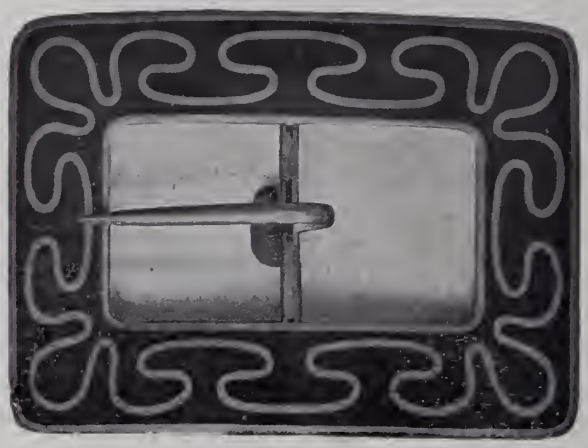
4407 Red Enamel
4408 Light Blue Enamel
4409 Green Enamel
4410 Jet Enamel



4391 Red Enamel
4392 Light Blue Enamel
4393 Green Enamel
4394 Jet Enamel



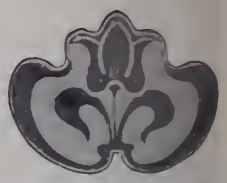
Enameled Jabot Pin
4342 Red and Green
4343 White and Green
4344 Jet



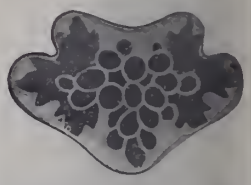
4129 Buckle } Black Enamel
4129½ Pin } Roman Finish



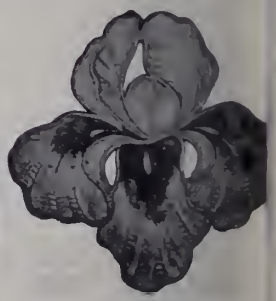
4128 Buckle } Black Enamel
4128½ Pin } Roman Finish



Enameled on Sterling Silver
4336 Red, White and Green



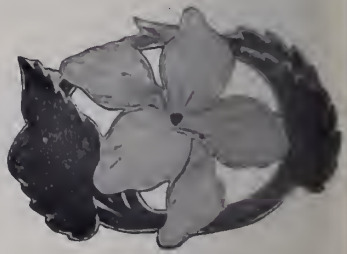
Enameled on Sterling Silver
4359 Purple, Green and White
4360 Red and Yellow, Green and White



Enameled Jabot or Chatelaine Pin
4349 Purple and Yellow
4350 Jet



Enamel-d Jabot Pin
4347 White and Green
4348 Jet



Enameled Jabot Pin
4345 Purple and Green
4346 Jet

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

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NEW YORK, 13 Maiden Lane CHICAGO, Heyworth Building CANADA, Kingston, Ont.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVIII. WEDNESDAY, JULY 14, 1909. No. 24.

Beautiful Cup Presented by President Taft to the Toledo Yacht Club.

THE President's Cup, given by President William H. Taft to the Toledo Yacht Club, was recently finished and has been on display in the salesroom of the Merrill, Brocr Co., Toledo, O., who furnished it according to drawings and specifications submitted by that firm several months ago to President Taft.

The cup is nautical in design throughout, and is one of the finest trophies ever offered by any of the Toledo yacht clubs, and is said to be also one of the finest cups ever offered for yacht racing on the Great Lakes. The cup proper is 16 inches high, with a base five inches high (not shown in the illustration, which appears on the front page of this issue), making the total height of the cup 21 inches. It is of heavy sterling silver, with a gold lining, and is ornamented with gold, silver and enamel designs.

The wheel and flags which form the central ornaments are of solid gold, hard enameled in colors, and stand out in relief. The flag at the left is an exact reproduction of the President's personal flag, Mr Taft forwarding his emblem here that no mistake could be made in reproduction. The flag to the right is the pennant of the Toledo Yacht Club, both of these being reproduced in colors. The lettering at the top of the cup, "The President's Cup," is raised, while the cat-boat and the letters "Cat Boat Trophy" are etched.

The handles are of dolphin design, and four anchors are suspended from the sides of the cup, each being supported by a silver cable which circles the cup immediately beneath the upper fastenings of the handles. At the junction of the cup proper and base there is a rim made up of seashell designs. The base on which the cup rests contains on the forward side a silver shield with the following inscription etched upon it: "Presented by William Howard Taft, President of the United States, to the Toledo Yacht Club, 1909." There are six other silver shields on the base, on which the names of winners may be etched from time to time.

On the reverse the cup contains an etched picture of the United States Capitol, with two American flags draped immediately beneath.

The design was submitted by the Merrill, Brocr Co., the cup itself being made by the Wilcox & Evertsen branch of the International Silver Co.

It may be interesting in a general way to know the events leading up to the gift of the cup by President Taft, the principal items in the story being as follows: While making his campaign for president Mr. Taft was a guest of certain Toledoans, spending a part of his time in Toledo on board some of the yachts which abound at the Great Lakes ports. Whether his entertainment had anything to do with the gift has never been made public, but at all events some time after the visit members of the Toledo Yacht Club requested him to add a trophy to the long list which was being prepared for this season's races. He acceded to the request and three designs were submitted, that of the Merrill, Brocr Co., of this city, being chosen by Mr. Taft, who immediately issued orders to have a cup made according to the drawings accepted.

By the deed of gift, forwarded some time ago to the Toledo Yacht Club, that club is to be the permanent owner of the cup, but it is to be raced for each year. The winner of the cup is to place it on display in the club house of the club to which the winner belongs until the following June, when it is to be returned to the Toledo Yacht Club to be again raced for. The winner's name and club to which he belongs is to be inscribed on the cup, and the Toledo Yacht Club is not to be disbarred from competing. Entries, however, are to be limited to the cat-boat class.

Incidentally it might be stated that 13 other trophies of a similar nature are to be offered for various yacht races at Toledo this season, and entrants from any port on the Great Lakes are eligible. The list includes a cup from Governor Gilbert Harmon of Ohio, cups by several former commodores of the local clubs and cups by private Toledoans, some of which are equally as large as the President's Cup.

A Handsome Specimen of Repousse Work in the Green Vault at Dresden.

IN the columns of THE JEWELERS' CIRCULAR-WEEKLY from time to time there have been depicted and described many fine examples of repoussé chasing of the present and past ages, but of the many that have been shown, none are more beautiful or depict the power of conception or skill of the artist of old to a greater extent than the beautiful dish illustrated herewith. This work, which is of the period of the German Renaissance, is part of the collection of the Green Vault in Dresden, Germany.



SILVER REPOUSSÉ DISH IN THE GREEN VAULT, DRESDEN.

For the illustration we are indebted to our esteemed London contemporary, the *Watchmaker, Jeweler, Silversmith and Optician.*

OLD PROVERBS

"HONESTY IS THE BEST POLICY"—Unquestioned quality of our 14K. and 10K. gold rings.

"EXPERIENCE IS THE BEST TEACHER"—44 years' experience in gold ring making.

"CONFIDENCE IS THE COMPANION OF SUCCESS"—We have some customers who have been selling our rings ever since we first made them. They are still in business, and so are we.

"VARIETY IS THE SPICE OF LIFE"—A most varied assortment of rings, for man, woman or child.

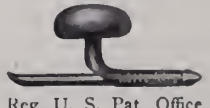
"A SINGLE FACT IS WORTH A SHIP LOAD OF ARGUMENTS"—Year after year, an increased sale of Larter rings.

"BUYERS WANT AN HUNDRED EYES—SELLERS NONE"—Be wide awake to see the many desirable rings we make.

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21 & 23 Maiden Lane
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Trade-Mark



Reg. U. S. Pat. Office

Pacific Coast Representatives: A. I. HALL & SON, Inc., Jewelers' Bldg., Post Street, San Francisco, Cal.

Reigning Jewelry Fashions Noted in Paris.

Dainty Novelties in Gold, Silver and Gems Now in Demand Among the People of Taste in France's Capital.

PARIS, June 30.—The elaborate coiffure ing imperative, back and side combs are important part of a woman's get-up. nde tortoise is usually preferred, with wy tops set with real or simili gems. The k comb is not high, but rather broad. e tiara is, of course, an evening orna- nt Some are ponderous and uncom- table, while others are light and of ex- site workmanship, exhibiting a variety patterns, among which those embodying i and flower are preferred. A charming npadour ornament, a present from the g of Spain to his queen, is in the form a couple of wheat ears in diamonds, beards being of platinum. For young there are bandeaux of dull gold, a plet of laurel leaves or a simulated on in colored enamel.

he boa pin, as long as a finger, ex- nely narrow and encrusted with pre- stones, finds its place in every lady's d casket, for it serves to keep together stole of fur, tulle or feathers, the lace or the draped satin wrap.

uckles and clasps are not as much seen formerly, the dressmakers employing r modes of finishing the waist. How- , there are magnificent clasps, looking f rifled from the sword belt of some Iian warrior, observable on some of the ric moyenage costumes, now the fash- Others are slender buckles of enamel ll colors, with a design in tiny forget- ots or rosebuds. Clasps sometimes the drapery on the hips or hold a i in place upon one shoulder.

ry elegant tie clasps or tiny buckles of s or other simili gems ornament the abbé tie, several glittering ornaments being set on the several straps of a Large burnished gold or enamel les are seen on other low footwear.

e lorgnon is an ornamental adjunct he feminine dress. Savoring of the x and belles of the Empire period is one or two glass lorgnon. It is often ly encrusted with precious stones, not rimming the frames, but also the han- More modern are those enclosed in a ne which often bears the monogram or tcheon in diamonds, or is in translucent nel or blonde tortoise-shell, gold etched. e mesh purse is the complement of well-dressed woman, those of gold ing more elegant every day. Clasps magnificent, and a novelty is a mesh with flap, that and the clasp being set design of rubies between shining lines illiants.

ere are bags of gold and platinum in id or striped pattern, beautiful ones of num powdered with diamonds, while s show clasps consisting of a golden with rubies set *a jour*. An artistic is of heavy tarnished gold, with the rn in high relief picked out with dark- enamel, and on each side two eagles' s with open beaks and ruby eyes. A t shape is a tortoise of gold meshes, cales being indicated with platinum. The head and flippers are diamond studded. However, these rather eccentric shapes are not as desirable as the bag, which is often drawn together with a golden cord and fringed with great baroque pearls or cabochon gems.

Jewelers are selling handsome gold or silver cigarette cases for ladies' use They usually hang from a chatelaine or a chain about the waist. Match boxes come to correspond. The vanity box is universally used, and is square or oblong, of gold or silver, repoussé or jeweled, according to the fancy of the wearer.

Tiny fans not more than a finger long, with painted Watteau figures and pearl sticks, gold inlaid and gem studded, are often worn upon the sautoir.

Umbrella handles are among *articles de luxe*, the jewelers being patronized for these costly mountings. Sticks of painted wood are continued by handles of tortoise shell or coral, carved or plain. Great knobs of rose quartz, of jade, of lapis, of amethyst matrix, are among the newer forms of decoration. A woman of sporting proclivities had a parasol with a long handle, the top being a flat disk of gold studded with precious stones, which, on being opened, disclosed a game of *Petits Chevaux*.

The small automobile parasol is in favor and is almost indispensable. These little affairs are of taffeta, generally white, veiled with Chantilly or Point de Bruxelles lace. Carved coral handles or those topped with a great ball of lapis, quarts or enamel are liked. Others are of elaborately carven ivory or of mother-of-pearl in iridescent colorings. Cut crystal balls look well with covers of ruffled white taffeta.

A chapter might be written in regard to breloque, which often assumes the guise of a fetish, or good-luck charm. The motorist, the woman who rides hard to hounds, or engages in any hazardous sport, also the bridge player or she who is addicted to roulette, nearly always wears a *porte bonheur* in evidence or concealed about her person. Very pretty are disks thickly encrusted with diamonds, while in the center is a golden numeral *a jour* in the same stones. Any number is obtainable, but at present the once fateful 13 is elevated to the highest place as a luck-bringing factor. Other breloques are of jade or quartz or New Zealand lucky stone, applied with a golden number. The four-leafed clover and the horseshoe are little seen, newer devices being substituted. A coral hand to keep away the evil eye is in high favor, also little ivory and jade elephants, black cats, pigs, etc., each person having some pet superstition in regard to their potentiality. The hand of Fatima presumably possesses much virtue. Ladies hang these little ornaments on the sautoir or bracelet, while a man's watch chain is usually the receptacle for the small object in which he puts faith.

COUNTESS DE MONTAIGU.

Silver Set Presented to Wife of Pay Director T. J. Cowie, U. S. N.

THE silver set illustrated herewith was made by Jenkins & Jenkins, Baltimore, Maryland, and is considered one of the most elaborate and handsome made for local private presentation for some time. The set is a combination coffee and tea resting on a large tray with a water set on the side. The entire combination is of a special design and engraving and cost $1,100. The large tray measures 33 inches by 20 inches.

The set was presented to Mrs. Thomas J. Cowie, wife of Pay Director Thomas J. Cowie, U. S. N., at Annapolis, by the clerks in the paymaster's office in appreciation of the interests of her husband in their welfare.



SILVER SET PRESENTED TO WIFE OF PAY DIRECTOR T. J. COWIE, U. S. N.

C. F. Warner, Two Harbors, Minn., recently sustained a loss of several thousand dollars by fire.

The Wetteroth Jewelry Co., St. Joseph, Mo., which has been engaged in business for the past 40 years, is moving to a new location at 717 Felix St.

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

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LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KROWER

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

Turquoise — Turquoise Matrix

Suicide of Nelson A. Soggs, Niagara Falls, N. Y., a Result of Despondency Caused by a Series of Misfortunes.

BUFFALO, N. Y., July 8.—Intense sorrow was expressed in the jewelry trade here on account of the suicide of Nelson A. Soggs, a prominent jeweler of Niagara Falls, yesterday. Mr. Soggs had a wide acquaintance in Buffalo, and his death came as a shock to his many friends, who held him in the highest esteem. Despondency caused by the loss of his business, coupled with poor health, is the motive attributed by his wife for his act.

For several weeks Mr. Soggs had been acting in an unusual manner. He arose early yesterday and donned his undershirt and trousers. He went downstairs, soon afterwards returning upstairs, and went immediately to the bath room adjoining his apartment. His wife, noticing that his actions seemed queer, at once followed him, reaching and opening the bath room door in time to see her husband with a large bread knife in one hand and a bottle labeled with a poison symbol in the other. Nearby on a table lay an open penknife. She begged him to leave the bath room and return to his apartment, but this he declined to do.



THE LATE NELSON A. SOGGS.

Mrs. Soggs then called for assistance. Mrs. Leo Gordon, of Corry, Pa., his sister, who was visiting the Soggs at the time, quickly came to her aid. Then followed a fierce struggle between Mr. Soggs on one side and Mrs. Soggs and Mrs. Gordon on the other for possession of the bottle, which they finally wrenched from his hand.

However, before the struggle Mr. Soggs had emptied a bottle containing prussic acid, and it is thought a considerable quantity of laudanum from another bottle which was hidden from sight of the women. After the struggle Mr. Soggs returned to the bathroom, and the women were afraid to follow him because of the knives he had left there. Mrs. Soggs at once hurried to the telephone and summoned Dr. Walter A. Scott, and he arrived within 10 minutes. When Dr. Scott entered the room Mr. Soggs was lying face downward on the floor, unconscious. The doctor quickly telephoned to the Memorial Hospital, and a stomach pump was hurried to the house, but proved of no use, as Mr. Soggs died about 20 minutes later.

Nelson A. Soggs had been in business in Niagara Falls for about eight years. He formerly kept a jewelry store on 3d St., of that city, but a year and a half ago he opened a large jewelry store at Falls and 1st Sts. He went to great expense in this undertaking, and a few weeks ago he was forced into bankruptcy as a result of illness and a series of personal troubles. He was mentally affected for some time, and last year he was sent to a Buffalo sanitarium. When he returned he seemed improved. However, his business troubles had been bearing upon him, and for a week or more he had been much depressed and extremely nervous.

Mr. Soggs was one of a family of eight children, and the only one surviving is a sister, who resides in Corry, Pa., with whom Mr. Soggs' mother, Mrs. Eunice Soggs, lives. Last Fall Leslie Soggs, a brother, who was in the jewelry business in Binghamton, N. Y., fell ill of typhoid fever. The brothers were intimate in their business relations and strongly attached to each other, and when Nelson Soggs heard of his brother's illness he hurried to Binghamton and remained at his bedside until the brother's death. When Nelson Soggs returned home his demeanor denoted the grief which afflicted him, and he was plunged into melancholy for several weeks. It was about this time that Mr. Soggs suffered from an attack of nervous exhaustion and was removed to a Buffalo sanitarium, which he left, apparently much improved, shortly before going into bankruptcy.

Mr. Soggs had been married twice, his first wife being Millie Excell, of Lima, N. Y., who died some years ago in Alaska, whither Mr. Soggs had gone after being in the jewelry business in Binghamton. The wife surviving was formerly Miss Anna White, of Buffalo, a member of a well-known family here. She and Mr. Soggs were married five years ago.

Mr. Soggs went to the Cataract city in 1901 and went into business, managing the "Third St. Jewelry House." He afterwards took the business for himself, as before noted.

Deceased was a member of St. Paul's M. E. Church and of the Fraternal Order of Eagles and the Odd Fellows Lodge. He also was a member and prominent in the affairs of the Niagara Falls Board of Trade. He was a man of many sterling qualities, sincere, honorable and forceful, and his tragic death or at least his mental derangement was the result of a series of personal and business misfortunes for which he was in no way responsible.

Importations at the Port of New York.

Weeks Ended July 3, 1908, and July 3, 1909.

	1908.	1909.
China, Glass and Earthen Ware:		
China	$53,914	$106,189
Earthen ware	8,834	9,932
Glass ware	15,928	32,798
Optical glass	355	866
Instruments:		
Musical	13,514	12,302
Optical	8,680	6,674
Philosophical	1,798	2,153
Jewelry, etc.:		
Jewelry	5,609	32,163
Precious stones	205,727	496,587
Watches	14,481	26,665
Metals, etc.:		
Bronzes	87	561
Cutlery	21,203	35,613
Dutch metal	1,333	2,138
Platina	2,968	362
Silverware	48	.....
Miscellaneous:		
Alabaster ornaments	.....	193
Beads	1,116	8,667
Clocks	5,715	7,872
Fans	903	1,734
Fancy goods	3,147	9,850
Ivory	27,836	16
Ivory, manufactures of..	241	228
Marble, manufactures of.	11,284	18,591
Statuary	4,926	6,528

New York Assay Office Institutes Measures to Prevent the Depositing of Stolen Precious Metal.

Through the withdrawal from the United States Assay Office, at New York, of a Central Office detective, who had been put there to detect deposits of stolen gold, it became known recently that for the last six months systematic efforts have been made by the Police Department, with the co-operation of the United States Government officials, to put an end to the turning in to the Assay Office of stolen watches and other gold jewelry which had been taken in this city by thieves and pickpockets.

An investigation, undertaken last January, definitely established that a number of deposits made at the Assay Office represented stolen jewelry, and the conclusion was reached by the Police Department that good would come of placing a Central Office man in the Assay Office to watch all deposits of gold, with the purpose of helping the police in running down and capturing the thieves from whom this gold was bought, and in turn deposited by the purchasers in the Assay Office.

There are about 1,000 depositors who from time to time turn old gold over to the New York Assay Office. The majority of these are jewelers, banks and others well known to the officials, but included in the number have been many pawnbrokers in this city and nearby places. Upon some of these suspicion rested even before the police started their work in the Assay Office last January. The evidence collected by the Central Office men detailed to this work established definitely that perhaps a dozen of these pawnbrokers were depositing stolen gold.

In the opinion of those familiar with the work that has been done as a result of this co-operation between the Assay Office and the police much good has already been accomplished by frightening off some of the "fences" who were in the habit of buying stolen gold and bringing it into the Assay Office.

It is the purpose of the New York Assay Office to make it an institution as pure as any banking house, where depositors may be sure of the standing of their fellow depositors.

B. Yehley, Delaware, O., is on a 10-weeks' trip to Europe. He will visit his former home in Germany and many other points of interest.

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Se us Fire at Hardy & Hayes Co.'s ilding In Pittsburg, Does Dam- age Estimated at $50,000.

TSBURG, Pa., July 7.—Spontaneous com- on caused a fire in the jewelry store of y & Hayes, 213 Fifth Ave., Saturday g. July 3, entailing a loss of about $50,- The fire was a spectacular one, and d considerable excitement in the down- section of the city. Several firemen injured by falling glass and one man overcome by smoke and taken to the eopathic Hospital.

Alexander Hardy, a member of the of Hardy & Hayes, was the hero of the ion, and he assumed charge of the ion soon after arriving on the scene. Hardy displayed even more courage than remen, climbing the fire escape to the r and opening the way for the fire rs to combat the flames. He entered ourth floor through the skylight, and, gh the smoke was stifling and had l several of the fire-fighters to retreat, ght his way to the third floor and squad of firemen to the second floor. moke on the second floor was so dense verybody was forced to retreat. Mr was so overcome by the smoke that tered on the fire escape and a clerk of re supported him until he was able ain his strength.

blaze was fighting its way from the ent, and the inability of the firemen in access to the second floor was a erable handicap. When Mr. Hardy the sidewalk he shouted instruc- as to how to open the second-story ws. The firemen tried to follow his ctions, but Mr. Hardy was obliged to the ladder and direct the fire-fighters.

first intimation of the fire was re- from the Holmes Electric Protective hich has a wire system in the build- Herbert J. Clarke and Henry Dan- who were in the office, located but a oors away, noticed that the company's had sounded and rushed to the build- The smoke was pouring through the ws at this time, and they sounded rm.

2 engine company was the first to ar- the scene, and Fireman Ross Rey- broke into the rear door and carried to the center of the basement. Sev- ther firemen followed, but the smoke them all back. Reynolds clung to se and carried it to the storage de- ent, where the fire had started. He vercome by the heat and smoke, and fell he called for help. On account dense smoke it was several minutes his companions could locate him, and s finally carried from the building un- ous and taken to the Homeopathic tal.

fire continued to gain headway, and es were used to bore holes in the wall building to get at the bed of the fire. the first hole was made firemen and ors were driven back by the flames urst through the opening. Several holes were made, and several streams on the bed of the fire An elevator is directly above the storage room and ed a draught for the fire, but it was control after the openings were made wall. The basement is divided into several apartments, used as storage rooms. Each of these is separated from the others by a brick partition, and this handicapped the firemen and made it difficult to get to the fire.

Considerable commotion was caused when several of the firemen climbed to the top of the building at the corner of Fifth Ave. and Market St. The building was formerly occupied by the May Drug Co., and is now being remodeled to be occupied by the Rosenbaum Co. As a line of hose was being drawn up the side of the wall a portion of the wall fell to the sidewalk and a number of firemen escaped serious injury.

The building, which is four stories high and occupied by the Hardy & Hayes Co., is owned by the Floyd estate. The present concern is now erecting a new building in Penn Ave, and intended to move to its new location within the next few weeks. The basement of the Fifth Ave. building is used exclusively for storage and for the shipping department. The top floor is stocked with cut glass, the third with paintings, and the second with silverware. Though the fire did not reach the second floor, all the silverware and paintings were damaged by smoke and water. It was said that a number of paintings in this department were valued at $25,000 each.

Mr Hardy says the firm was carrying about $500,000 worth of stock, but he estimated that the loss would not exceed $50,000, the bulk of the valuable articles being in the vaults.

Manufacturing Jewelers of Providence and the Attleboros Who Will Close Their Plants from July 31 to Aug. 9.

PROVIDENCE, R. I., July 7.—The following is a list of the manufacturing jewelers of this city and the Attleboros who purpose to close their factories from July 31 to Aug. 9:

Providence—E. L. Logee & Co., Williams & Anderson Co., A. A. Greene & Co., Payton & Kelley Co., E. A. Bennett Co., Fletcher-Burrows Co., Frank E. Guild Co., Parks Bros. & Rogers, Waite, Evans Co., Potter & Buffinton Co., E. A. Potter Co., Aetna Optical Co., Adolph Tanzer, O. R. Mitchell Co., J. A. McCanon & Co., S. K. Merrill Co., Jeannette Jewelry Co., L. Davidsburg & Co., F. T. Pearce Co., George N. Babington, P. S. Eddy & Son.

Attleboro—W. E. Richards Co., Fontneau & Cook Co., D. & D. Chain Co., Attleboro Mfg. Co., Attleboro Chain Co., D. F. Briggs Co., F. H. Sadler Co., Bliss Bros. Co., Barden & Hull, Austin & Stone, J. N. Fisher Co., Smith & Crosby, R. F. Simmons Co., C. O. Sweet & Son Co.

North Attleboro—Doran, Bagnell & Co., T. G. Frothingham & Co., H. D. Merritt Co., W. & S. Blackinton Co., A. H. Bliss Co., Sturtevant & Whiting, Cheever, Tweedy & Co., R. Blackinton & Co., J. H. Peckham & Co., W. H. Bell & Co., Bugbee & Niles Co., Standard Chain Co., F. H. Cutler & Co.

Plainville—Whiting & Davis, H. A. Gardner Co., Plainville Stock Co.

Rombach Bros. have bought out the business of Johnson Ater, Columbus, O.

Death of Wesley Wellington Wattles.

PITTSBURG, Pa., July 9.—Pittsburg lost one of its best known and most prominent business men when pneumonia caused the death of a well-known jeweler, Wesley Wellington Wattles, aged 65 years. Mr. Wattles was called by death while surrounded by his family, Tuesday morning, July 6, at his late home, 330 South Lang Ave., after only one week's illness.

Mr. Wattles was born in Gettysburg, Pa., and was educated in the schools of that city. He was a thorough business man, as was shown by his success since he left school. He moved from Gettysburg to Piqua, O., where he engaged in the jewelry business, and 25 years ago came to Pittsburg. Since that time he had been connected with the jewelry house of the Hardy & Hayes Co., Fifth Ave.

Deceased was an active member of the First English Lutheran Church, and was a member of the Independent Order of Odd Fellows. He leaves his widow, who was Miss Lida Zeigler; two brothers, William W., of W. W. Wattles & Sons, and W. Warren Wattles, of Pittsburg, and three sisters, Mrs. Eliza Fry, wife of the Rev. Dr. J. Fry, of Philadelphia; Mrs. Louisa Moser, wife of the Rev. D. M. Moser, of Schuylkill Haven, Pa., and Mrs. Kate Kuhn, wife of the Rev. D. A. Kuhn, of Corunna, Ind.

The funeral, which was largely attended, was held yesterday afternoon. The services were held at the Wattles home in South Lang Ave., and the interment took place at Homewood Cemetery.

Death of Howard L. Oberlin.

LANCASTER, Pa., July 12.—Howard L. Oberlin, senior member of the firm of H. L. Oberlin & Bro., Columbia, Pa., died, last week, of a complication of diseases after an illness of some duration. The news of his death was received with deep regret by his many friends in the vicinity of Columbia, Lancaster and in other towns in this section, where he was well known and highly regarded.

Deceased was in his 50th year. He learned the jewelry trade with H. F. Yergey in Columbia, and later engaged in business for himself. He started in 1886, and in 1892 was joined by his brother, William Shelley Oberlin, who was about eight years his junior, under the style of H. L. Oberlin & Bro. He built up a nice business and gained the confidence and esteem of his customers and associates in the jewelry trade. The business will be continued by William S. Oberlin.

Friends of S. Callison, Dexter, Ia., secretary of the American National Retail Jewelers' Association, have been congratulating him and his wife upon the arrival of little Ruth Callison, July 4.

Creditors of Gustav Rengalle, Sandusky, O., have received notice of the first meeting of the creditors to be held at the office of Referee-in-Bankruptcy C. B. De Witt, in the Bittner building, Sandusky, Monday, July 19, at 10 A. M. At this time the creditors may determine the question of payment of dividends together with any other matters that may come before the meeting.

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Correspondence Invi

Fsident Archibald Talks on the Programme of the Fourth Annual Convention of the A. N. R. J. A. at Omaha, Aug. 3, 4, 5, 6.

LAIRSVILLE, Pa., July 7.—In speaking of programme of the fourth annual con-ion of the American National Retail elers' Association, to be held in the e Hotel, Omaha, Aug. 2 to 6, inclusive, sident Archibald said: "This pro-mme will be carried out very nearly as here given. A few men will be added this programme. Three or four men have been invited to speak have not re-ded as yet. We expect to have present the men who are booked in the pro-mme. This programme is very materi-different from those given in the past s.

Wednesday, Aug. 4, is called 'Manufac-rs and Jobbers' Day.' The speakers for day are nearly all presidents or men in ority in their respective firms. We con-plate this day to be a revelation and dif-nt from all former programmes. We ve that the subjects will open up a new for our serious consideration and will g the retail jeweler, the manufacturer the jobber in much closer relationship.

We wish to urge every State to send its quota of delegates to our convention. hope that every delegate will make it pecial point in his business to be at this vention. Members should not permit e trivial excuse or expense to keep them Suppose it costs $25, $50 or, say, $75 ttend this great convention of retail jew-s, it will be worth more than that to ryone in one year's business.

We wish to assure every retail jeweler this convention will be made up of the class of jewelers in the United States. n they look over this programme and the noted men who will address this ention outside of the retail jewelers, will realize that it surely will be a treat ar them. In addition to the presidents managers of large companies who will ress us, the retail jewelers who will k are men capable of making an ad-ss or they would not be invited to speak. We invite all retail jewelers and jobbers manufacturers and trade press and see-r press to be at this convention. We have secrets to keep. This convention will be strictly of business.

We hope each member who owes for his es will send the amount to his State sec-ary at once. We hope each retail jewel-who is not a member will send his dues ask to be made a member.

We wish to impress upon every retail eler in the United States that many re-ts have been brought about during this r. We wish to further say that we have y made a beginning; that the 'harp ing' of progress of our work has only en sounded. The only difficulty is that year has been too short.

Every retail jeweler in the United States uld read this programme with care and dy the themes here given for discussion, opportunities will be given for large dis-sions on these subjects.

Special entertainment will be provided the ladies who attend this convention. ch retail jeweler is invited and urged to ng with him his good wife. In the past conventions the large number of ladies who attended gave inspiration to the occasion. May we have the presence of hundreds of the good wives of our brother jewelers!"

The programme is as follows:

Monday Evening, Aug. 2.

Initiation into "Aksarben."

Tuesday, Aug. 3—Morning Session.

9.00.—Registration of delegates.
9.30.—Music.
10.00.—Call to order. Invocation, Rev. Loveland, Omaha.
10.00.—Address of welcome by Mayor of Omaha.
10.30.—Response, A. E. Paegel, Minneapolis, Minn.
10.50.—Appointment of committees.
11.00.—Report of national secretary, S. Callison.
11.00.—Report of national treasurer, R. C. Bernau.
11.30.—Address, "Why Are We Here?" C. H. Williams.
12.00.—Adjournment.

Afternoon Session.

1.30.—Music.
1.30.—Report of credentials committee.
2.00.—President's address, J. P. Archibald, Pennsylvania.
2.30.—Address, "Trials and Tribulations of a Country Jeweler," Senator Henry Zilliken (jeweler), Wellsburg, W. Va.
3.00.—Address, "The Retail Jeweler as an Advertiser," R. D. Worrell, Missouri.
3.30.—"The Social Life of the Retail Jeweler," A. F. Jahnke, Richmond, Va.
4.00.—Address, "The Financial Advantages of Local Jewelers' Clubs," John C. Pierick, Springfield, Ill.
4.30.—Address, "Value of Horological Education and Horological Laws," T. L. Combs, Omaha, Nebr.
5.00.—Question box (two-minute talks).
5.45.—Announcements and adjournment.

Evening Session.

Lecture by Charles Higginbotham, consulting superintendent, South Bend Watch Co.

Wednesday, Aug. 4—Morning Session.

MANUFACTURERS AND JOBBERS' DAY.

9.00.—Music.
9.30.—Call to order.
9.40.—Announcements.
10.00.—Address, "Dollars and Sense," Harry Hyman (Hyman & Berg), Chicago.
10.30.—Address, "Imagination in Your Business," H. C. Carpenter, manager of South Bend Watch Co.
11.00.—Address, "How Much Wear is a Consumer Entitled to On a Time Guaranteed Watch Case?" Albert M. Dueber, president Dueber-Hampden Watch Works.
11.30.—Address, "Manufacturer, Jobber and Retailer on Common Ground," Geo. H. Edwards, secretary National Wholesale Jewelers' Association, Kansas City, Mo.
12.00.—Adjournment.

Afternoon Session.

1.30.—Music and call to order.
1.40.—Address "Personality-Profit-Publicity," Steele F. Roberts, president E. P. Roberts & Sons, Pittsburg, Pa.
2.00.—Address, "A New Era in Business," Jacob Franks, president Rockford Watch Co.
2.30.—Address, "Building Up a Retail Watch Business," W. H. Ingersoll (R. H. Ingersoll & Bros.), New York.
3.00.—Address, "On the Firing Line," G. V. Dickinson, vice-president Elgin National Watch Co.
3.30.—Address, "Signs of the Times," George B. Fahys, vice-president Fahys Watch Case Co.
4.00.—Address, "A Golden Opportunity," Ernest Lunt, president Towle Manufacturing Co.
4.30.—Address, "Justice and Evolution," Joseph Mazer, Oklahoma.
5.00.—Adjournment.

Evening Session.

8.00.—Banquet. Music, Emil Geist, St. Paul, Minn. Toastmaster's address. Greetings from A. N. R. J. A. Toast, Rev. Loveland, Omaha, Nebr. Toast, Hon. W. J. Bryan, Lincoln, Nebr.

Thursday, Aug. 5—Morning Session.

9.00.—Music and call to order.
9.10.—Report of executive committee.
9.15.—Report of other committees.
9.30.—Address, "The Panama Canal: Panama and Its Future Prospects," Hon. S. O. Bigney, Attleboro, Mass.
10.00.—Election of Officers.
12.00.—Announcements and adjournment.

Afternoon Session.

1.30.—Music and call to order.
2.00.—Address, "Betterments in Business," A. F. Sheldon, president Sheldon School, Chicago.
3.00.—Announcements and adjournment.

Evening Session.

Public reception and viewing exhibits.

Friday, Aug. 6—Morning Session.

9.00.—Music and call to order.
9.15.—Address, "The Federation of Mercantile Organization as a Factor in Modern Business Methods," A. E. Barker, Minneapolis, Minn.
10.00.—Report of Resolution Committee.
10.30.—Adoption of resolutions.
11.00.—Announcements.
11.30.—Adjournment.

Afternoon Session.

1.30.—Music and call to order.
1.45.—Unfinished business.
2.30.—New Business.
3.30.—Love feast and farewells.
4.00.—Adjournment.

Evening Session.

Initiation into "Ku Ku's."

Rabbi Sought by St. Louis Police on Charge of Embezzling $7,500 Worth of Diamonds.

ST. LOUIS, July 10.—Solomon Suskind, an ordained rabbi of the orthodox Jewish church, who has been ministering to the Alvah-Anshey-Romana congregation at 1011 N. 19th St., and maintaining an office as a diamond salesman in the Holland building, is sought by the police under a warrant issued at the instance of Isadore Fishlowitz, a diamond merchant with offices in the Holland building, charging him with the embezzlement of diamonds valued at $7,500.

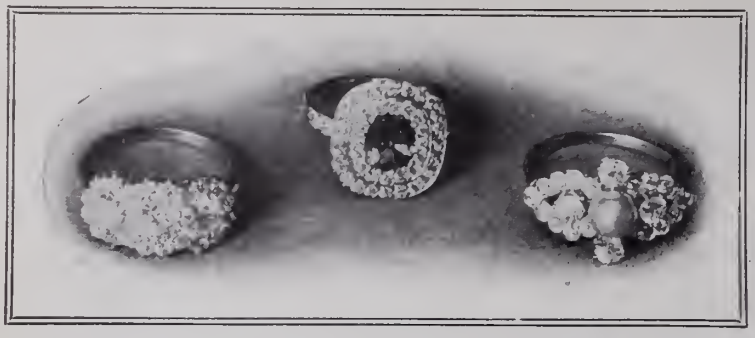
The diamonds were turned over to Suskind to be sold on commission. Suskind gave Fishlowitz as security a quit claim deed to property which he said was worth $16,000. Fishlowitz says he has found that it is not worth more than $2,500. Suskind came to St. Louis two years ago from Austria, and shortly afterward took charge of the congregation. He embarked in business as a diamond importer, receiving frequent shipments from a cousin in Europe. Several months ago his wife and five children came to St. Louis. The family have been living at 2022 Carr St.

About a month ago, Suskind's uncle, Harry Steinhaur, came to St. Louis from Los Angeles, Cal., and attempted to interest members of Suskind's congregation in the formation of a diamond company. Steinhaur stopped at the home of his brother, Jacob Steinhaur, 1425 Blair Ave.

Mrs. Suskind says her husband left, Thursday, saying he was going to Chicago and perhaps to New York. She thinks he will return. Steinhaur had expressed an intention of taking Suskind to California with him. It is not known where Steinhaur is at present. Several checks issued by Suskind against the Cass Ave. Bank have been returned marked "insufficient funds."

Detectives have found 100 loose diamonds in a Franklin Ave. pawnshop, which were placed there by Suskind as security for a loan of $300.

For the fourth time within a year the store of J. Friedberg & Son, 210 Woodward Ave., Detroit, Mich., was entered by burglars. On the first occasion $600 worth of stock was stolen, and recently $200 worth of diamonds and watches were taken.



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Jewelry, Watch and Precious Stone Schedules of the New Tariff as Passed by the Senate.

WASHINGTON, D. C., July 10.—The proposed new tariff bill passed the Senate Thursday night, and will now go to the Conference Committee of the House and Senate, where it will finally be whipped into shape for passage by both houses. As the bill was reported out of the Senate committee to that body it contained the amended jewelry, watch and precious stone schedules, which have already been published in THE JEWELERS' CIRCULAR-WEEKLY, but before it was finally passed by the Senate the watch schedule was amended so as to eliminate a part of the marking provisions as to the manufacturers' names, which have been the subject of much discussion.

The watch, jewelry and precious stone schedules, as they go to the Conference Committee, are as follows:

Sec. 189. Watch movements, including time-detectors, whether imported in cases or not, if having not more than seven jewels, 65 cents each; if having more than seven jewels and not more than 11 jewels, $1.35 each; if having more than 11 jewels and not more than 15 jewels, $1.85 each; if having more than 15 and not more than 17 jewels, $2.25 each and 25 per centum ad valorem; if having more than 17 jewels, $3 each and 25 per centum ad valorem; watch cases and parts of watches, chronometers, box or ship, and parts thereof, 40 per centum ad valorem; lever clock movements having jewels in the escapement, and clocks containing such movements, $1 each and 40 per centum ad valorem; all other clocks and parts thereof, not otherwise provided for in this section, whether separately packed or otherwise, not composed wholly or in part of china, porcelain, parian, bisque or earthen ware, 40 per centum ad valorem; all jewels for use in the manufacture of watches or clocks, 10 per centum ad valorem; enameled dials for watches or other instruments, costing not more than 10 cents each, 1½ cents per dial and 40 per centum ad valorem; costing more than 10 cents each, three cents per dial and 40 per centum ad valorem; *Provided*, that all watch and clock dials, whether attached to movements or not, shall have indelibly painted or printed thereon the country of origin, and that all watch movements, lever clock movements with jewels in the escapement, and cases of foreign manufacture shall have the name of the manufacturer and country of manufacture cut, engraved, or die-sunk conspicuously and indelibly on the plate of the movement and the inside of the case, respectively, and the movements shall also have marked thereon by one of the methods indicated the number of jewels and adjustments, said number to be expressed both in words and in Arabic numerals; and none of the aforesaid articles shall be delivered to the importer unless marked in exact conformity to this direction.

Sec. 195. Articles or wares not specially provided for in this section, composed wholly or in part of * * * nickel, pewter, * * * gold, silver, platinum, aluminum or other metal, and whether partly or wholly manufactured, 45 per centum ad valorem.

Sec. 417. Beads and spangles of all kinds, including imitation pearl beads, not threaded or strung, or strung loosely on thread for facility in transportation only, 35 per centum ad valorem. * * *

Sec. 444. Chains, pins, collar, cuff and dress buttons, charms, combs, millinery and military ornaments, together with all other articles of every description, finished or partly finished, if set with imitation precious stones composed of glass or paste (except imitation jet), or composed wholly or in chief value of silver, German silver, white metal, brass or gun metal, whether or not enameled, washed, covered, plated or alloyed with gold, silver or nickel, and designed to be worn on apparel or carried on or about or attached to the person, valued at 25 cents per dozen pieces, one cent each and in addition thereto three-fifths of one cent per dozen for each one cent the value exceeds 25 cents per dozen; all stampings and materials of metal (except iron or steel), or of metal set with glass or paste, finished or partly finished, suitable for use in the manufacture of any of the foregoing articles (except chain valued at less than 30 cents per yard other than nickel or nickel-plated chain), valued at 72 cents per gross, three cents per dozen pieces and in addition thereto one-half of one cent per gross for each one cent the value exceeds 72 cents per gross; rope, curb, cable and other fancy patterns of chain, without bar, swivel, snap or ring, composed of rolled gold plate or of silver, German silver, white metal or brass, not exceeding one-half of one inch in diameter, breadth or thickness, valued at 30 cents per yard, six cents per foot and in addition thereto three-fifths of one cent per yard for each one cent the value exceeds 30 cents per yard; finished or unfinished bags, purses and other articles, or parts thereof, made in chief value of metal mesh composed of silver, German silver, or white metal, valued at $2 per dozen pieces, 10 cents per piece and in addition thereto three-fifths of one cent per dozen pieces for each one cent the value exceeds $2 per dozen; all the foregoing, whether known as jewelry or otherwise and whether or not denominatively or otherwise provided for in any other paragraph of this act, 25 per centum ad valorem in addition to the specific rates of duty herein provided; all articles commonly or commercially known as jewelry or parts thereof, finished or unfinished, including chain, mesh and mesh bags and purses composed of gold or platinum, whether set or not set with diamonds, pearls, cameos, coral or other precious or semi-precious stones, or imitations thereof, 60 per centum ad valorem.

Sec. 445. Pearls and parts thereof, drilled or undrilled, but not set or strung, 10 per centum ad valorem; diamonds and bort, coral, rubies, cameos, and other precious stones and semi-precious stones, cut but not set, and suitable for use in the manufacture of jewelry, 15 per centum ad valorem; imitation precious stones, including pearls and parts thereof, for use in the manufacture of jewelry, doublets, artificial or so-called synthetic or reconstructed pearls and parts thereof, rubies or other precious stones, 20 per centum ad valorem; diamonds and other precious stones, rough or uncut, and not advanced in condition or value from their natural state by cleaving, splitting, cutting or other process, including glaziers' and engravers' diamonds not set, five per centum ad valorem.

Sec. 449. Bags, baskets, belts, satchels, card cases, pocketbooks, jewel boxes, portfolios and other boxes and cases, made wholly of or in chief value of leather, not jewelry, *and manufactures of leather, or of which leather is the component material of chief value, not specially provided for in this section*, 40 per centum ad valorem.

Sec. 462. * * * sculptures, not specially provided for in this section, 15 per centum ad valorem; but the term "sculptures" as used in this act shall be understood to include only such as are cut, carved or otherwise wrought by hand from a solid block or mass of marble, stone or alabaster, or from metal, and as are the professional production of a sculptor only. * * *

Sec. 549. Miners' diamonds, whether in their natural form or broken, not set, and diamond dust, free.

Sec. 709. Works of art, drawings, engravings, photographic pictures and philosophical and scientific apparatus brought by professional artists, lecturers or scientists arriving from abroad for use by them temporarily for exhibition and in illustration, promotion and encouragement of art, science or industry in the United States, and not for sale, shall be admitted free of duty, under such regulations as the Secretary of the Treasury shall prescribe; but bonds shall be given for the payment to the United States of such duties as may be imposed by law upon any and all such articles as shall not be exported within six months after such importation; *Provided*, that the Secretary of the Treasury may, in his discretion, extend such period for a further term of six months in cases where applications therefor shall be made; free.

The conferees on the House side are Messrs. Payne, Dalzell, Boutell, McCall, Fordney and Calderhead, Republicans, and Clark, Griggs and Underwood, Democrats. On the Senate side the conferees are Messrs. Aldrich, Burrows, Penrose, Hale and Cullom, Republicans, and Daniel, Money and Bailey, Democrats.

Resolutions Adopted by the Illinois Retail Jewelers' Association at its Recent Convention in Peoria.

The following were the resolutions passed by the Illinois Retail Jewelers' Association at the convention held in Peoria, June 29-30:

Resolved, That the Illinois Retail Jewelers' Association, in convention assembled, commends such manufacturers as by their co-operation are aiding the retail jeweler to remove the evils which beset the trade. Be it further

Resolved, That we specially commend the South Bend, Illinois, Rockford, Hamilton, Howard and Ingersoll-Trenton watch companies for establishing and maintaining retail selling prices on their entire line and confining them to the retail jeweler.

Resolved, That we also commend and welcome the announced policy of the Waltham Watch Co. of restricting its output in the future to the retail dealer, and recommend to the company that it establish a minimum retail selling price on its entire product.

Resolved, That we recommend to the manufacturers of gold-filled watch cases that they establish a minimum retail selling price which shall afford a reasonable profit to the retailer.

Resolved, That we commend those manufacturers of silver plate who confine their product to the legitimate trade.

Resolved, That we condemn the practice of jobbing jewelers who sell at retail and pledge our support to those jobbers who do not, and earnestly request those jobbers and manufacturers who issue catalogues to use greater care in their distribution.

Resolved, That we express our thanks and appreciation to the trade journals for the support they have uniformly given to the cause of trade organization.

Resolved, That we extend thanks to our officers for the work done by them during the past year. Especially do we commend our President F. M. Marean, and Secretary George B. Elbe, for their untiring energy and the results they have produced.

The resolution committee consisted of J. A. Rovelstad, Adam H. Bolander, Louis J. Jeoman, Thos. O. Brown and A. W. Johanson.

B. Reiner, Bangor, Pa., Files Voluntary Petition in Bankruptcy.

BANGOR, Pa., July 8.—B. Reiner, who conducted a jewelry business in this town under the style of B. Reiner & Co., has filed a voluntary petition in bankruptcy in the United States Court. His trouble is due to lack of cash capital and business reverses.

Mr. Reiner was formerly in business in South Bethlehem, Pa., and came to Bangor in 1908. He has been industrious and attentive to business, but was not able to overcome the handicap of lack of capital, and recently some of his creditors have been pushing him, and it was thought best to file the bankruptcy petition.

The Babcock Jewelry Co., Canisteo, N. Y., of which L. H. Babcock is manager, has taken over the business of W. H. Hills.

S. L. Friedman, Fort Dodge, Ia., is now on the way to Seattle, Wash., Portland, Ore., Victoria and Vancouver, B. C., and other western points on an extended trip. C. N. Ober will take charge of his business during the absence of Mr. Friedman.

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Death of William Bergmann.

ST LOUIS, July 10.—William Bergmann, ...ion, Mo., committed suicide by shooting ...nself through the head, Thursday even..., at the Portland Hotel, on Market St., ...posite Union Station. In a letter which ... left to the management of the hotel he ...ted that his act was due to trouble wih ...s wife. By others his act is attributed to ...siness failure.

Bergmann formerly worked as a watch...aker here. He said he was a member of ...wealthy family in Germany, but was pre...iled upon by his relatives to absent him...f in America and was encouraged to ...main away from home by regular remit...nces. Six years ago he went to Union ...d entered the employ of John Mueller. ...e married his employer's daughter and ...er acquired the business, but by his er...ne course he lost the confidence and af...ction of his wife and became involved in ...siness and, over a week ago, when the ...eriff levied on his stock, his father-in-...w gave him $40 on his promise to leave ...nion, and he came to St. Louis.

When Mrs. Bergmann was notified, she ...id that her husband's failures in life ...uld be overlooked and he would be given ...oper burial. Her father, Mr. Mueller, ...me to St. Louis and took charge of the ...dy.

The deceased is stated to have been pop...ar in Union. He provided entertainment ...r the townspeople by his stories of ad...nture and by his penchant for acquiring ...range animal pets. It was said of him ...at he would take anything from a rat...snake to a canary bird and tame it and ...ake a pet of it. Traits which made him ...pular made him fail as a business man. ...e was 38 years old.

...ever Thief Steals Package of Small Diamonds from Boston, Mass., Jewelers and Escapes.

BOSTON, Mass., July 9.—A diamond thief ...ecured a package of small stones, valued ... nearly $300, at the store of Thomas ...ng Co., on Summer St., this afternoon. ...he man's description tallies with that of a ...iamond operator known to the police, but ...hose name is withheld until more evi...nce as to his recent whereabouts can be ...btained.

The man is known to have visited other ...oston stores, being in John C. Sawyer's ...ore, where he was suspected and watched ...osely, and where his assumed errand was ...e same as the one employed by him at ...e establishment of the Thomas Long Co. Producing a Masonic charm with a dia...ond missing from the setting, he asked to ...e shown something that would fit the va...ant space. Some unset diamonds were ...laced before him, in the cage where dia...onds are shown, but the clerk's attention ...as called for a brief space of time to an...ther matter by a fellow salesman and the ...iversion sufficed to enable the thief to ...rab the package, open the cage door, which ...roved not to have been locked, and make ...is escape.

The thief is of middle age, above medium ...eight and of slim build. His hair is black ...nd his eyebrows are black and heavy, the ...yes being a very dark brown. He was clean shaven and wore a panama hat and dark clothes.

Executive Committee of the New York State Retail Jewelers' Association Meets at Rochester.

ROCHESTER, N. Y., July 8.—A meeting of the executive committee of the New York State Retail Jewelers' Association was held here to-day, in connection with the monthly outing of the Rochester Retail Jewelers' Association.

The visitors were met at the depot by Messrs. Sunderlin, Scheer and Burritt, and were hospitably entertained by automobile rides, luncheon at the new Hotel Seneca, by naphtha launch ride on Irondequoit Bay, by a baseball game, which was participated in by the Rochester association as opposed to the combined Syracuse and Utica delegation. Following dinner at the Rochester Canoe Club, the meeting of the executive committee was held with the following present: President Chas. T. Evans, Utica; Emil J. Scheer, Rochester; E. B. McClelland, Syracuse; Chas. E. Sunderlin, Rochester; Chas. A. Crouse, Syracuse; Albert Zilliox, Buffalo, and Wm. A. O'Donnell, Utica.

The meeting was called to order by President Evans. The committee was organized upon motion of Mr. McClelland, seconded by Mr. Scheer, with the president and secretary of the State association as chairman and secretary of the executive committee.

It was moved by Mr. O'Donnell, seconded by Mr. McClelland, that the president write to the Elgin, Waltham and Keystone companies, relative to the stand which they propose to take regarding the granting of the privilege of the jobber's discount to those who are jobbers in theory but retailers in actual practice. This was carried.

It was moved by Mr. Zilliox, seconded by Mr. Sunderlin, that the committee indorse the efforts being made by manufacturers and fair-minded jobbers to distribute their goods through the legitimate retail jeweler, and recommend to members to extend to these manufacturers their patronage wherever possible. This was also carried.

The committee approved of the actions of the manufacturers who are willing to back their goods by stamping them with the quality and their trade-mark.

Each member of the executive committee was authorized to write a letter to the president outlining his views of how best to approach the retailing jobber, and endeavor to persuade him that the best interests of himself and of the retail jeweler will be best promoted by each occupying the field which he has chosen for himself in which to make his living.

Many interesting matters were discussed, and the policy of the association more definitely defined. The executive committee of the association and the other members of the Syracuse association, who were present were enthusiastic in their praises of the hospitality and good fellowship shown by the Rochester association, and if the entertainment afforded the visitors is any indication of how the State convention will be entertained, it is worth while planning now to attend the convention at Rochester next year.

Imports of Clocks, Watches, Jewelry and Gems Into Canada During April.

TORONTO, Can., July 6.—The monthly report of the Canadian Department of Trade and Commerce for April just issued, gives the value of the imports for home consumption in the jewelry and allied trades as follows:

	Month of April, 1908.	1909.
Clocks:		
United Kingdom	$532	$1,148
United States	13,902	23,154
Germany	2,927	3,567
Other countries	825	1,627
Totals	$18,186	$29,496
Watches:		
United Kingdom	$417	$2,484
United States	35,075	45,142
France	191	2,502
Switzerland	6,436	19,980
Other countries	728	540
Totals	$42,847	$70,648
Jewelry:		
United Kingdom	$11,740	$15,242
United States	28,979	51,625
France	4,490	3,175
Germany	3,492	3,578
Other countries	3,420	2,847
Totals	$52,121	$76,467
Gold and silver and manufactures of:		
United Kingdom	$6,190	$16,205
United States	15,831	15,121
Other countries	5,538	5,081
Totals	$27,559	$36,407
Precious stones of all kinds and imitations of (dutiable):		
United Kingdom	$7,352	$1,413
United States	911	2,929
France	969	11,945
Other countries	888	5,421
Totals	$10,120	$21,708
Precious stones of all kinds and imitations of (free):		
United Kingdom	$5,183	$55,121
United States	6,172	65,307
France	.....	14,757
Holland	.....	30,087
Other countries	1,247	47,869
Totals	$12,602	$213,141

C. L. Harrington, Arrested at Cape Girardeau, Mo., Admits Charge of Smuggling.

ST. LOUIS, July 10.—C. L. Harrington, who has been representing himself as a first lieutenant of the United States Marine Corps, is under arrest at Cape Girardeau, Mo., and has confessed that he is a diamond smuggler.

Harrington's exposure was the result of a controversy with the Frisco Railroad Co. about a trunk which he claimed had been lost and for which he demanded cash indemnity. When the trunk was found, the railroad people opened it to identify it. They found in it a quantity of diamond rings.

Harrington at first said he did not know how they got into his trunk, but later confessed that he had smuggled them into the country by bribing a customs' official at Vancouver, B. C. After he was locked up he tried to kill himself with morphine, but his life was saved. The charge against him is an attempt to commit fraud, and he is held for trial.

Lester R. Ralston, Argos, Ind., has removed to Culver, Ind.

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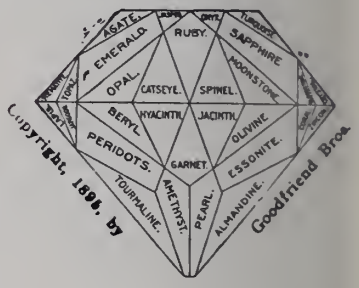
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Colorado Retail Jewelers' Association and Colorado State Optical Society Hold Joint Annual Convention at Denver, Colo.

DENVER, Colo., July 7.—The jewelers' convention was called to order here at 10 A. M. June 29 and continued until 10 P. M. The program was an extensive and elaborate one.

The opticians' convention was called to order at 10 A. M. June 29 and lasted until 6 P. M., at which time they adjourned so as to give the members a chance to attend the banquet tendered to both associations, after which all were taken in special cars to the White City, where an enjoyable evening was spent.

Both associations were well represented by members from various parts of the State, and a great many were members of both associations. This added to the convention's great success, much enthusiasm being shown by every member present.

The meeting of the retail jewelers was caller to order by President A. J. Stark. The secretary read the minutes of the last meeting, which were approved and adopted, and the treasurer's report showed a flourishing condition. President A. J. Stark delivered his address, "Benefits of Organization and Results." He brought out some very interesting and enlightening information, after which he introduced H. G. Petty, Fort Collins, who addressed the convention on "Live and Let Live Policy." He evidently gave his subject much thought, as it was one of the most interesting talks heard. The next speaker was J. C. Bloom, Denver, a member of the Executive Committee of the Retail Jewelers' Association, president of the Denver Nugget Club and president of the Colorado State Optical Society. He brought out a great many good points and introduced a number of letters, telling the policy which many of the wholesalers and manufacturers have adopted in reference to selling goods at retail. The title of his subject was "Shall the Jobbers Sell Goods at Retail?"

The afternoon session was called to order at 2 P. M., when the president, A. J. Stark, introduced Mr. Brannan, Loveland, who made a talk on "Trade Repair Shops Soliciting Retail Trade." Mr. Brannan handled this subject ably and every word was enjoyed by the entire convention. W. J. Farrell, Montrose, spoke on "Benefits of and Enforcement of Honest Stamping Laws," and was listened to with unusual interest.

The next speaker was Charles Doersam, Denver. He took for his subject "Shall We Send Our Customers to the Wholesale Business?" This is a matter which has been given a great deal of thought and study, and Mr. Doersam showed he was a master of his subject.

In the absence of A. F. Wehrle, Denver, F. J. Mund, Leadville, took his place and spoke on "Social Intercourse Among Competitors." Mr. Mund's discourse was thorough and comprehensive.

The next number on the programme was informal talks by members and visitors. A great amount of discussion was elicited.

A committee was then appointed to visit all the jobbers in the city and invite them to be present at the evening session, to give them opportunity to hear what action had been taken in the convention on subjects pertaining both to them and to manufacturers. Among those present were Edward Lehman and Rufus Hawkins, of the Edward Lehman Jewelry Co.; Chas. Lewis and Mr. Fulton, of the Lewis Jewelers' Supply Co.; Chas. Wathan and Mr. Ehret, of Chas. Wathan & Co.; Mr. King, of W. W. Hamilton Jewelry Co.; Chas. H. Clark, of C. H. Clark & Co.; Wm. Muckle and George Hirt, of the Denver Watch Case Co. These gentlemen all announced their policy and agreed to discontinue selling at retail.

At the meeting letters were read from the Edward Lehman Jewelry Co., Watson & Newell Co. and Wilcox & Wagoner Co.

A motion was made that the convention commend the policy taken by these members of the trade in eliminating all retail business, and that the co-operation of all retail jewelers throughout the State should be asked to help carry out this policy and extend all wholesalers who comply with this policy as much business as can be given.

A committee consisting of seven members was appointed to solicit applications for membership of all the jewelers in the city of Denver who are not members at this time. The committee reported in the evening that they had obtained the application of every jeweler in the city who was not a member at the time. They reported the following applicants: Henry Bohm; Frank P. Allen, of the Bohm-Allen Jewelry Co.; Sam Mayer; H. B. Kortz; Evan Freedheim; H. G. Cosley, Olsen & Wanguild; C. C. Stone; William Oppenheim; Paul Haberl; P. F. O'Neill; G. H. Daniels, and P. A. Wagner.

It was agreed that the minutes of the convention as well as the minutes of the previous meeting and the constitution and by-laws of this body, as well as the names of the members be gotten up in book form and distributed to all members throughout the State.

The officers elected for the ensuing year are: A. J. Stark, Denver, president; W. H. Brannen, Loveland, vice-president; Fred P. Syman, Denver, secretary-treasurer; J. C. Bloom, Denver, and H. G. Petty, Fort Collins, members of the Executive Committee.

Representatives to the National convention: A. J. Stark, Denver; W. F. Plambeck, Denver, and H. G. Petty, Fort Collins.

The following were elected as alternates: L. F. Cornwell, Pueblo, and Michael O'Keefe, Denver.

RESOLUTIONS PASSED BY THE COLORADO RETAIL JEWELERS' ASSOCIATION.

Resolved, That we extend our sincere thanks to the management of the Alhany Hotel for their kindness and hospitality in donating the use of their convention hall to this body.

Resolved, That we do not favor the establishment of an official organ for the reason that we consider the present trade journals entirely capable in representing and protecting us.

Resolved, That we do not favor manufacturers selling complete watches except in special high grade movements.

Resolved, That we heartily favor the co-operation of our members in upholding the stamping laws, and commend the Manufacturing Jewelers' Association, Newark, N. J., for their interest in the matter.

Resolved, That we emphatically condemn the practice of certain railroads in selling watches direct to their employes.

Resolved, That we condemn the practice of manufacturers and jobbers sending out net prices in open mail, and we request that the trade journals discontinue the practice of advertising net prices in their journals.

Resolved, That in the sense of this association we concur and hereby ratify the action of the several associations upon their efforts to obtain the fixed selling prices of movements and cases as presented to the manufacturers.

Resolved, That we heartily commend those watch manufacturers who are marketing their products entirely through the legitimate jobber and retail jeweler.

Resolved, That we recommend to watch, jewelry and kindred material dealers the adoption of a new discount key, to be known as the association key, to be used in all their catalogues and advertisements, the key to be disclosed only to the legitimate retail jeweler, and in every case to be sent under separate cover from the catalogue house and as sealed mail only.

Resolved, That we ask the makers of gold filled watch cases not to exchange any guaranteed cases unless returned by the original sellers.

Resolved, That the thanks of this association be and are hereby tendered to the Denver Nugget Club of the City of Denver for the courtesy extended to this association in its assistance and financial aid towards entertaining the members of this association.

Resolved, That the thanks of this association be and are hereby tendered to the several members of the craft for their able addresses and discussions of matters of interest to the association.

Resolved, That we commend the action of the association during the present year.

That the thanks of this association be and are hereby tendered to the officers of the association for their untiring efforts and interest taken in the welfare of this organization.

That the thanks of this association be and are hereby tendered to the several members on the committee who so successfully entertained the convention.

Resolved, That this body instruct its delegates to urge the national convention that they adopt a code of ethics to be distributed among its members.

Resolved, That they instruct all representatives to insist on national stamping law to be complied with.

The next matter under discussion was "How Shall We Combat Fake Notions and Free Engraving?" which took up considerable time, and it was the sense of the meeting that the free engraving be cut down to a minimum.

After this discussion the association invited all jobbers and manufacturers to join in the banquet. After discussing different subjects and topics, the meeting was adjourned.

THE MEETING OF THE OPTOMETRISTS.

The Colorado State Optical Association's meeting was called to order by President J. C. Bloom.

After transacting considerable business the convention adjourned until 1.30 P. M. so as to give the secretary time to get a number of records which had not been turned over to him by the former secretary.

The afternoon meeting was called to order promptly at 1.30. President J. C. Bloom delivered his address of welcome, recommending a great many things that needed correction. He dwelt upon the optometry law and the effect made on the Legislature by the committee in their endeavors to get this law passed at the last session.

The secretary presented a number of

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LOUIS J. DEACON, Cape May, N. J.

names whose applications had been presented for membership in the association. The applications of W. E. Bauer, Trinidad; Francis Murphy, A. W. Fredricks, Hayden; W. J. Farrell, Montrose; W. J. Burkhart, Denver; W. F. Warren, Colorado Springs; L. A. Moore, Denver; Abram Somidt, Denver; P. W. Clark, Colorado City, and L. Abramson, Denver, were referred to the membership committee, who reported favorably. A number of applications were referred to the membership committee for investigation, which could not be acted upon at this meeting, and will be taken up at a special meeting at an early date.

The reports of officers showed a healthy condition of the association and a steady growth during the past year.

The report of committees followed. R. B. Finch, chairman of the Legislative Committee, reported the experience and progress made in trying to get the optometry bill passed by the last legislature. This report was of great interest and gave the convention much information. Mr. Finch is an eloquent speaker and handles his subject in an interesting manner.

The convention voted its thanks to the committee, and especially to Mr. Finch, for untiring efforts in behalf of the work attempted. Then the order of unfinished business was taken up, after which the president introduced C. W. Zeiger, Colorado Springs, whose subject was "Opticians and Optometrists," which was very instructive.

J. P. Wilcox, Idaho Springs, who was on the programme for a talk, was taken ill.

There were a number of informal talks, which proved interesting and added much to the entertainment of the members.

The regular order of business was suspended and the election of officers began.

The first office to be filled was that of president. J. C. Bloom was nominated and the nomination was closed. It was moved by Mr. Fairbairn, seconded by H. H. Frumess, that the secretary cast the white ball for J. C. Bloom as president. Mr. Bloom was unanimously elected.

C. W. Zeiger, the present incumbent, was re-elected vice-president.

Then came the office of secretary-treasurer. The man who held this office the unexpired part of the past term was unanimously elected.

The officers for the board of directors for the ensuing year are: R. B. Finch, Denver; F. J. Mund, Leadville; L. F. Cornwell, Pueblo, and D. J. Kramer, Salida.

The next order of business was to appoint a committee to attend a meeting called by some of the opticians in the city of Denver to form another optical society. The chairman appointed Dr. Allen, Mr. Stephen, Mr. Cutting, R. B. Finch, P. F. O'Neil and Dr. B. I. Price.

The discussion, "How Can We Combat the Fake Opticians, and Why Not Adopt a Uniform Minimum Price List?" brought out lengthy talks of much interest.

Following this was a talk by F. J. Mund on "General Practices Concerning the Optical Profession." Mr. Mund handled this matter very ably.

Then came up the always disturbing proposition as to how more interest in the Colorado State Optical Society could be awakened. It was unanimously agreed that each member get the application of his neighbor. There were a number of applications for membership which had been previously overlooked on a former ballot. The following names were proposed which the committee had recommended for admission to the society: Thos. D. Allen, Denver, and C. C. Patton, Denver.

The following resolutions were introduced and adopted:

Resolved, That we extend our sincere thanks to the management of the Albany Hotel for their kindness and hospitality in donating the use of their convention hall to this body.

Resolved, That we extend our thanks to the Denver Nugget Club for their efforts in assisting us in securing the names of all opticians.

Resolved, That the thanks of this association be and are hereby tendered to the officers of the association for their untiring and unceasing efforts to further the interests of this association.

Resolved, That the thanks of this association be and are hereby tendered to the members of the legislative committee for their untiring efforts and the masterly way in which they fought for the successful passage of the optometry law.

Resolved, That the thanks of this association be and are hereby tendered to the members of this association throughout the State who took such an active interest through their representatives and senators in the last session of the legislature, sending their petitions, which did so much good in obtaining a hearing before the legislature.

Burglars Steal Watches and Rings from Store of Lewis Jewelry Co., Cleveland, O.

CLEVELAND, O., July 13.—Burglars gained an entrance to the store of the Lewis Jewelry Co., Colonial Arcade, some time early Sunday morning or Sunday night, and got away with about $500 worth of loot. Lights were burning in front of the safes and the show cases were locked, so the burglars went directly to the front windows and took watches and solid gold band and gem set rings. They were probably frightened away, as much more valuable stock was in easy reach and was untouched.

One of the men cut himself severely in making the escape, and the police were able to trace the flight for several blocks by the blood stains. It is thought it will be impossible for the men to escape.

C. H. Lewis, president of the company, made the discovery Sunday morning, and began the work of checking the loss at once. The police had the numbers of the stolen watches Monday night.

Death of Otto C. Lenz.

PROVIDENCE, R. I., July 12.—Otto C. Lenz, for many years a prominent manufacturing jeweler of this city, died late Saturday night at his home, 150 Camp St. About a week ago Mr. Lenz was seized with an attack of lung trouble, but towards the latter part of the week apparently recovered. Saturday evening he was about the house in good spirits. He retired early and shortly afterwards, after he had been resting comfortably but a short time, he was seized with the attack that caused his death. He was in his 73rd year.

Mr. Lenz was born in Stuttgart, Wurtemberg, Germany, May 18, 1837. He came to this country when he was 17 years of age and settled in Warren, R. I., where he made his home for several years. From Warren he came to this city and became identified with the manufacturing jewelry industry, shortly after his removal here becoming a member of the firm of William Smith & Co. This firm did an extensive business, and in addition to the Providence factory has had an establishment in New York.

About 20 years ago Mr. Lenz retired from active business life, and since that time has devoted himself to the study of horticulture. At his place on Camp St. he had a large greenhouse, in which he raised a great variety of rare and valuable plants.

Mr. Lenz was twice married and is survived by six children by his first wife. His wife and one son by his second marriage also survive.

Death of Adolph L. Frankenthal.

Adolph L. Frankenthal, a well known watch manufacturer and importer, died, Sunday, of pneumonia after a short illness, at his home, 3505 Broadway, New York. News of his death was received with sincere regret by the many members of the jewelry and watch trade, who have known him and liked him throughout his long career in the business.

The deceased, who was a manufacturer of watches at Berne, Switzerland, and who had headquarters at 170 Broadway, New York, was originally located at Boston, where he began business in 1870, but was burned out the following year. Subsequently he entered the employ of a toy-importing concern, remaining until 1898.

Mr. Frankenthal was a capable man of strong character, and his ability was never better shown than through his long service as American Consul at Berne, a post which he held through the administration of Presidents Cleveland, Harrison, McKinley and part of President Roosevelt's term. Finally his business interests became too great, and he was unable to attend to them and to his consular duties. He eventually gave up the latter to devote his entire attention to the watch business, opening an office at 170 Broadway, New York and retaining his factory at Berne. His son is at present vice-consul at that city. While at Berne he often visited New York, at which times he made his headquarters with W. Green & Co. 81 Nassau St.

The deceased, who was 58 years of age, is survived by his widow and son. The funeral services were conducted from his late home.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended July 10, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$186,493.07
Gold bars paid depositors	63,990.28
Total	$250,483.35

Of this the gold bars exchanged for gold coin are reported as follows:

July 6	$36,395.63
" 7	15,457.32
" 8	51,634.02
" 9	72,442.86
" 10	10,563.24
Total	$186,493.07

Two Silver Goblets Bring $5,900 at Sale in London, England.

LONDON, July 7.—Two silver goblets, 17 inches high, of the year 1619, were sold at Christies, and brought £1,180, equivalent to $560 an ounce.

A silver inkstand, of the year 1615, somewhat mutilated, brought £780, or about $170 an ounce.

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We are cutting at moderate prices a beautiful line of pendant sets in

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Fancy Opals
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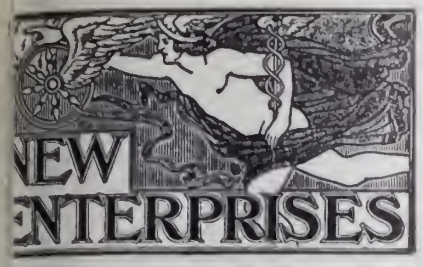
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(Five Minutes from the Jewelers' District, Maiden Lane.)

WE BEG TO ANNOUNCE that our Fall line of Walking Canes, Riding Crops and Corkscrews is ready and we would advise visiting jewelers to call and see our exquisite and unique line of our own manufacture and also a well selected line from all the European markets, selected by our Mr. Arthur W. Ware, being the most comprehensive and artistic stock ever shown in the world, and all particularly adapted to the jewelry trade

A. W. WARE'S FOLDING CANE FITS ANY TRAVELING BAG

IF YOU CANNOT CALL WRITE FOR ILLUSTRATED CATALOGUE



.. R. Ransch has begun business as a j eler in Willits, Cal.

.. T. Cornwall has opened a store in the rey block, Corning, Cal.

). W. Halstead has opened an optical and elry store in Oroville, Cal.

Henry P. Reeney has engaged in the nufacturing jewelry business at 119 Pine Providence, R. I.

Philip Bassist will soon commence busi- in Elgin, Tex., under the management Charles Denitz.

The Buffalo Loan Co. will shortly open wn shop and jewelry store at 242 Mas- usetts Ave., Indianapolis, Ind.

Haynes & Knight, manufacturers and de- ers of sterling silverware, have engaged usiness at 727 Sansom St., Philadel- t, Pa.

The Baltimore Silver Buckle Co. will age in the manufacture of silver buckles, and similar novelties at 800 N. Gay St., timore, Md.

The Rust, Beckwith Jewelry Co., in rge of Theodore Rust, is the name of a concern which has begun business at Franklin St., Tampa, Fla.

D. Williams has opened an optical e in the Colonial Arcade, Cleveland, O. was formerly in charge of the optical rtment in the store of the Guyon Jew- Co., in the same building.

The Bastheim, Adams & Abel Co. has incorporated in Los Angeles, Cal., to wholesale jewelry business. The con- will be open for business about Aug. nd will be located at 424 S. Broadway.

The Imperial Jewelry Co., Ltd., is the e of a new concern which recently in- porated under the laws of Ontario with apital of $40,000. The firm will manu- ure and deal in jewelry. The business be located in Toronto.

Connecticut.

Thomas F. Wheelahan died, July 6, at his e, 632 N. Riverside St., Waterbury, r an illness of five weeks.

The factory of the American Silver Co., tol, closed, July 3, for a short period, ing which a new steam plant will be in- led.

The New Haven Clock Co.'s factory will pened, July 19, after having been closed inventory and repairs for about two ks.

Jewelers of Bridgeport have agreed to ow the plan of the large dry goods es there by closing each day except rday at five o'clock.

John B. Mauran, well known as a singer, for several years in the employ of the v England Watch Co., died, July 3, at Mary's Hospital, Waterbury, after a months' illness.

George W. Alexander, an optician, was severely injured, July 5, when he was run down by a team of horses. He was rendered unconscious for a time, but was finally able to return to his home.

Walter Camp, of the New Haven Clock Co., New Haven, and his family, have arrived at their cottage at Pine Orchard, 10 miles from New Haven, and will remain there for the rest of the Summer.

Since the recent burglary at the store of A. W. Hull, Wallingford, the question of increasing the police force of that place has been discussed. It is claimed that the town of Wallingford is inadequately protected.

North Attleboro.

Percy Clapp returned, last week, from a business trip.

J. J. Sommer & Co. started on an eight-hour schedule, last week.

Clarence Fisher, of E. I. Franklin & Co., is spending a vacation in Maine.

L. A. Metcalf and wife are spending the Summer at the Wesley House, Oaks Bluffs.

William Peckham will attend the Alaska-Yukon-Pacific Exposition at Seattle, Wash.

Charles Peckham, western salesman for J. H. Peckham & Co., is in town enjoying a vacation.

The Riley & French factory was closed, Tuesday afternon, during the funeral of Fred S. Riley.

Louis Blackinton returned, last week, from a successful trip in the interests of the W. & S. Blackinton Co.

Clarence Ware, New York salesman for T. G. Frothingham & Co., was in town, last week, on a visit to the factory.

Herbert K. Sturdy has returned from an extended pleasure trip, which was passed in the different countries of Europe.

Herbert K. Sturdy and Fred B. Byram have been named as the administrators of the will of the late frank M. Sturdy.

The firms in the Union Power building started up, last Wednesday, after a week's shut-down for the annual stock taking.

The employes of the G. K. Webster Co. are planning to have an enjoyable time at their outing at Boyden Heights, July 17.

Charles Van Ness, New York representative for the Codding & Heilborn Co., was at the factory, last week, for several days.

George G. Wheeler, manager of the W. & S. Blackinton Co., sung at the municipal celebration of the 4th of July at Providence.

A block of wood fell 80 feet, Saturday, and hit one of the workmen employed in building the large chimney at the G. K. Webster & Co. factory. The man was considerable stunned and bruised.

The Paye & Baker Manufacturing Co. resumed business, Monday, after a week's shut-down for inspection of boilers. Frank Kennedy, salesman for the Paye & Baker Mfg. Co., spent the holiday in town with his parents.

Albert Bliss has returned home from the Eye and Ear Infirmary of Boston, where he has been undergoing treatment for the past three weeks. Mr. Bliss, on June 4, met with a bad accident, a splinter from a nail flying and penetrating the ball of his left eye. At one time it was thought that he could not get better, but finally after careful treatment he has been able to be out again, although he has been obliged to abandon all hopes of ever seeing with the left eye.

Baltimore.

The Hennegen, Bates Co. is devoting one window to the display of a collection of trophies for all character of sport, including automobiling, rowing, bowling and athletics.

Erle R. Sheppard, manufacturers' agent, 53 Maiden Lane, New York, is visiting his old home here after a four-months' trip to the Coast. He will be in New York in another week.

Emil Gruebel, 1319 N. Gilmore St., has awarded the contract for the erection of a new building at 7 S. Green St. The building will have a plate glass front and will be of ordinary brick construction.

S. I. Rodberg & Son, 26 W. Baltimore St., is running a special diamond sale. He has a page from THE JEWELERS' CIRCULAR-WEEKLY about the tariff on diamonds in a prominent place in the show window.

Hughes & Woodall, successors to the late William H. Saxton, have moved to temporary quarters at 320 N. Charles St. while their permanent location at 322 N. Charles St. is undergoing extensive improvements.

Simon Janowitz & Sons, 316 N. Charles St., will move to 320 N. Charles St. as soon as Hughes & Woodall move out and some improvements can be made. The latter firm is occupying the premises temporarily.

The Maryland Retail Jewelers' Association has secured permanent quarters in the Royal Arcanum building, 18 W. Saratoga St., where they will meet regularly the second Wednesday in each month. The first meeting was held there Wednesday night, July 14.

Charles E. Edwards and Charles A. Zanner, formerly with R. Harris & Co. for a number of years, have bought out L. S. Kahn, 432 7th St., N. W., Washington, D. C. They will conduct a sale to get rid of some undesirable stock, and will then put in a line in gold similar to that handled by R. Harris & Co.

Charles C. Crooks, the local watch inspector, has been in communication with A. C. Smith, the general watch inspector and superintendent of time service for the railways of Mexico who desire to reprint in two languages Mr. Crooks' booklet, "What Is the Meaning of Standard Time?" Mr. Smith's letter sets forth conditions in Mexico that will be of interest to watch manufacturers and jobbers in this country. He queries Mr. Crooks on many points pertaining to the trade in general, and in particular as to just which watches are giving the best results and are being pushed. He asserts that due to conditions in Mexico watches of 18 size are required and that 90 per cent. of the watches in use there are Elgins, with a few Walthams, Illinois and Rockfords. He also asked what proportion of 16 and 18 size is in service on roads of which Mr. Crooks is inspector. Mr. Crooks' answer went over the field carefully in this country and explained in detail the points desired as to what watches came under his notice most frequently and their standing. He also told of many conditions in this country that are foreign to Mexico and will eventually aid in bettering conditions there.

Herbert Knox & Co., Elgin, Ore., have removed to Copperfield, in the same State.

GORHAM UMBRELLAS

A HINT TO JEWELERS.

¶ In order that Umbrellas and Canes may form an appropriate and profitable feature of the Retail Jeweler's Stock, it is essential that they should be characterized by an individuality of appearance so marked as to readily distinguish them from the purely commercial offerings of the dry goods stores. Thus only will they command the consideration of the most desirable class of customers.

¶ Especially notable in this regard are the Gorham Company's productions. Fashioned by expert workmen, of the most admirable materials, the originality of their artistic treatment confers an aspect of exclusive distinction in harmonious accord with that of fine jewelry and elaborate silverware.

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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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Failure Statistics Indicate Improvement.

ACCORDING to the analysis of failure statistics which has been made by *Dun's Review*, the figures showing the insolvencies in June just passed, and in the second quarter of the year, give many indications of the improved commercial condition of the country and bear striking evidence of the general recovery of business since the set-back in the latter part of 1907. Both in number and amount of liabilities the failures of last month throughout the country were less than June of the preceding year, while the figures of the second quarter (including April, May and June) show this improvement to an even more striking degree. According to *Dun's Review* the total failures last month were 1,063, with liabilities of $12,600,000, as against 1,112, in June, 1908, with liabilities of $14,700,000, while the figures for the second quarter showed the total number of failures to be 2,981, with liabilities of $44,000,000, as against 3,800 in the corresponding period of 1908, with liabilities of $48,600,000.

As far as the jewelry trade itself is concerned the figures are proportionately encouraging. According to the table of failures by branches of business compiled for the same journal, there were but 17 insolvencies among dealers in jewelry and clocks last month, whose liabilities amounted to $104,263, as against 23, with liabilities of $526,806, in June, 1908; five failures, with liabilities of $11,690, in June, 1907; 13 failures, with liabilities of $77,237, in June, 1906; 20 failures, with liabilities of $119,431, in June, 1905. As far as the second quarter is concerned, 49 failures were reported in the jewelry trade, with liabilities of $373,058, which compared most favorably with this quarter of the four previous years, 72 being recorded in 1908, with liabilities of $1,064,952; 11 in 1907, with liabilities of $314,249; 43 in 1906, with liabilities of $452,662; 49 in 1905, with liabilities of $650,246.

From the above it will be seen that the failures in the second quarter were far below the average in the last five years, and almost as low as figures of the lowest year reported in that time.

Danger In Advance of Duties on Gems.

THE attempt that has been made by the Senate of the United States to put a 15 per cent. duty on cut precious stones and a five per cent. duty on rough, while born of ignorance on the part of those who demand a duty on luxuries, will, if enacted in the law, be little more than a crime upon the jewelry trade of the country and the result of pigheadedness and stupidity on the part of our legislators to whom the situation has been explained in detail by the members of the diamond and jewelry trade. Fortunately the experience of the past has proven to the Treasury Department the facts (1) that 10 per cent. is the maximum duty that can be collected on cut diamonds; (2), that even under this duty a large amount of gems are smuggled, and (3), that with a higher duty the smuggling would be enlarged to such an extent as to result in a decrease in revenue to the Government and a demoralization of the legitimate diamond importing trade. These facts are beginning to be known so well that any attempt by the conference committee of the Senate and House, which now has the bill in charge, to fly in the face of them will be little more than malicious stupidity.

There is one feature of the duty question, however, that is not so generally known, and that is that a tariff on rough diamonds would probably see the doom of the diamond-cutting industry in this country. Cutters here pay the highest salaries in the world, their employes' wages averaging $44 per week, and in many instances amounting to $60 and $70. They cannot cut at a profit anything but the large sizes of rough and those qualities which are in demand generally in this market. Mêlée, if cut at all, must be cut at a loss. Therefore, the proposed five per cent. duty would amount not to five per cent., but nearer 7½ per cent. to the cutter, because the ends left over from the sizes that can be cut could not be cut in this country, but must be sent abroad and either sold at a loss (as duty had been paid on their value when the rough was imported) or cut again and reimported again at an additional 10 per cent. duty.

The American cutting industry has been built up upon the superiority of the workmanship and not on cheapness in cost. The margin which permits it to be done now is very small, and an increase in the cost by a duty on rough would probably wipe out all profits for the American cutters.

These facts should be impressed upon those who imagine that because a 10 per cent. duty may be collected on cut stones a five per cent. duty can be placed upon the rough without any harm to the industry.

It is hoped that when the proposed tariff law gets before the conference committee appointed by the Senate and House the blunder made by the Senate in increasing the duty on cut gems and putting a duty on rough will be remedied. The members of this committee should hear from the jewelry and gem trades in no uncertain fashion as to the necessity of restoring the present rates.

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And advertising, concentrated in such papers, produces the most results at least cost per result.

"Scatteration" is neither good logic, good policy nor good business.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price, .999 Basis.*
July	6	23 5-8d.	$0.51⅜
"	7	23 1-2d.	.51⅛
"	8	23 7-16d.	.50⅞
"	9	23 1-2d.	.51
"	10	23 9-16d.	.51⅛
"	12	23 5-8d.	.51¼

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DIAMONDS
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TRADE MARK

PERHAPS WE ARE TIRESOMELY PERSISTENT IN DWELLING ON THE INTEGRITY OF KIRBY JEWELRY. HOWEVER, WE FEEL THAT IN AN ERA OF COMMERCIAL SUBSTITUTION AND MISREPRESENTATION THE ABSOLUTE HONESTY OF KIRBY PRODUCTS CANNOT BE TOO INSISTENTLY OR TOO FREQUENTLY BROUGHT TO THE ATTENTION OF THE TRADE. OUR UNIMPEACHABLE RECORD AS MANUFACTURERS OF THOROUGHLY GOOD, ARTISTIC AND INEXPENSIVE GOLD JEWELRY SHOULD CREATE IN THE SKEPTICAL AN ASSURANCE OF FAIR TREATMENT AND A CURIOSITY TO SEE THE KIRBY LINE.

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9-11-13 MAIDEN LANE

Lancaster, Pa.

Charles Weidner, with Reed & Barto Taunton, Mass., is spending his vacation his old Lancaster home.

John Conlin, with G. William Reisne has returned from a trip to Atlantic Cit N. J., and Wilmington, Del.

J. Walter Smith, with John B. Rot Jr., is spending his vacation in Marylan along the Susquehanna River.

Martin M. Weaver, with J. H. Youn Fort Wayne, Ind., has returned home afte a two weeks' visit to Lancaster.

Oliver Wentzer, foreman of the jewel department of Ezra F. Bowman's Sons, home from a two weeks' trip to Bridgeport, Conn.

Edgar G. Bierer, late with J. L. Hay Richlands, Va., has taken a position watchmaker and engraver with A. G stein, at Braddock, Pa.

Edw. Mason, head salesman for S. Kurt Zook, and his wife, are on a trolley vacation trip to Philadelphia, Boston and Delaware Water Gap, Pa.

Lancaster friends of Guy K. Herr, formerly of this city, now with Charles Kinzer, Bluefields, W. Va., will regret t learn he is ill with typhoid fever.

Oscar M. Lowrie, formerly of the firm of Keller & Lowrie, Lancaster, now wi Faust & Co., Allentown, Pa., was marrie in Lancaster, last week, to Miss Mar S. Moyer, also of Allentown.

John B. Troast, A. Frank Bowman a William Gardner, formerly with the Ham ilton Watch Co., now at the factory the South Bend Watch Co., are spendi several weeks in Lancaster.

George Metzger, a clerk at Lichtenstein jewelry store, fell upon a show case las Thursday, breaking the glass and sustain ing an ugly wound on the left hand, necessitating a physician's attendance.

Abraham Lichtenstein, father of Benjamin and James Lichtenstein, Lancaster jewelers; of Mrs. Joseph Zacks, wife of jeweler of Steelton, Pa., and of Mrs. A Kaplan, wife of a jeweler of Williamsport Pa., died, last week, at Steelton, where h was in business many years. He was 7 years old.

The Hamilton Watch Co.'s factory which shut down July 2 for the Summer vacation, will resume work July 19. John H. McKechnie, head of the damaskeen department of the factory, and wife are visiting Brooklyn, N. Y. A battery of new boilers is now being placed in position in the watch factory, and as soon as this work has been completed the erection of a new annex to the plant will be commenced.

C. H. Arnisy, Painesville, O., has entered the Ezra F. Bowman Technical School as a student. Ralph Sprenger, a student, has left the school to take a position with a jeweler of Uniontown, his home. Calvin M. Newroh, Sharon, Pa., has also left the school to take a position there. Both are watchmakers and engravers. Dr. D. L. Buehen, Hanover, Pa., spent a couple of days, last week, with his son, A. Leslie, a student at the school. Clyde Wilhelm, a student, is visiting his home at Salisbury, N. C. Carl Buering, a student, has taken a position at his old home, Wellsville, N. Y.

New York Notes.

F. Lande, Elmira, N. Y., was a visitor to prominent city salesrooms, this week.

M. Gold, 2206 Seventh Ave., has taken larger quarters and refitted his store in modern style.

David Mayer, 14 Maiden Lane, who has been abroad for nearly two months, will return about July 20.

Walter Lederer, of the S. & B. Lederer Co., Providence, R. I., was at the New York office, this week.

Edward M. Coe, New York representative of the Bliss Bros. Co., started on his Summer vacation, July 10.

Edwin S. Strauss, of Jacob Strauss & Sons, 14 Maiden Lane, returned from Europe on the *Lucania* last week.

Leopold Stern, of Stern Bros. & Co., 68 Nassau St., and his wife, left for Europe on the *Kronprinzessin Cecelie*, July 13.

L. Levy, Syracuse, N. Y., was in town, this week, looking over the preliminary Fall offering and buying for immediate needs.

Frank T. Sloan, treasurer of Sloan & Co., 21 Maiden Lane, will spend the month of August camping in the forest glades of Maine.

Meyer Goodfriend, of Goodfriend Bros., 9-13 Maiden Lane, left Paris for New York, July 3, on the *Mauretania*, arriving home last week.

Hugo Kreig, with Goodfriend Bros., 9-13 Maiden Lane, starts on his Summer vacation, July 16. He expects to pass the time at New Jersey resorts.

I. Tisch, formerly at 2292 Eighth Ave., has removed to 318 W. 125th St., where he occupies commodious quarters that have been attractively fitted up.

G. V. Short, with the Havens & Geddes Co., Indianapolis, Ind., was in the market this week, making his headquarters at the firm's city office, 72 Leonard St.

Emil Lewy, of Lewy & Cohen, importers, 530 Broadway, returned from Europe, July 5, on the *Kroonland*. He spent three weeks abroad, making extensive purchases.

Richard Ryan, who for a number of years was foreman for W. S. Hicks Sons, gold pens, 235 Greenwich St., died suddenly a few weeks ago. He was 68 years of age.

Edward Wolfstein, of the American Thermo-Ware Co., 15 Warren St., is now in France obtaining ideas and impressions of the optical trade for use during the coming season.

The Trachtenberg Co. has been incorporated to manufacture jewelry and ornaments. Capital, $3,000. The incorporators are David Trachtenberg, Benson Schwartz and Max Klieman.

The Moser & Whyte Co., Jersey City, N. J., has incorporated with a capital of $100,000, to engage in the jewelry business. The incorporators are: Max Moser, Howard Whyte and Joseph P. McLean.

At the regular monthly meeting of the directors of the Jewelers Board of Trade the following firms were unanimously elected to membership: Kaufer & Krengel, this city, and J. S. Voss & Sons, Cincinnati.

Col. John L. Shepherd, New York manager of the Keystone Watch Case Co., 21 Maiden Lane, left on his vacation, July 3. He is stopping at his Summer home at East Haddam, Conn., and will return to business, July 19.

Franz Zahn has retired from partnership in the Empire Silver Plate Co., 260 Washington St., Brooklyn. Louis J. Gloeckner, the remaining partner, is now associated with Paul Roemer, and will continue the business under the same title and at the same address.

Still another big office building is to be added to the group of structures along upper William St. for the housing of jewelry interests. The latest addition is to rise at 123 to 133 William St. and will be 12 stories high.

The George Pollack Co., Brooklyn, has been chartered by the State Department to engage in the silver and goldsmith business, with a capital of $1,000. The directors are George Pollack, Louis Meckenberg and Jeanette N. Meckenberg.

Through a typographical error, the name of Korones Bros., wholesale jewelers, at 46 Maiden Lane, appeared as Korones Bros. & Co. in the advertising index, last week. There has been no change either in the personnel or style of the firm.

An erroneous statement in last week's issue spoke of Blaum & Crawford as retail jewelers in Gotham, Ala., whereas the firm is in the wholesale business only and is located in Dothan, Ala. J. N. Blaum has been in town for two weeks, stopping at the Astor House.

Theodore Schisgall, importer of clock and art goods, at 116 Chambers St., has left on his Summer vacation. He will spend a week at Bradley Beach enjoying the surf bathing, and will then hie away either to Sharon Springs, N. Y., or to the mountain section of Sullivan county.

Fred C. Kopf and Eugene F. Corwin will have charge of the exhibit which is to be made by Powers & Mayer at the convention of the American Retail Jewelers' Association at Omaha, Aug. 2-6. This is the first time that the firm has exhibited for the benefit of the western trade, and elaborate preparations have been made.

Tiffany & Co. have produced a handsome silver tablet, in the shape of a scroll, 10 x 12 inches in dimensions, which is to be erected in memory of the late President Henry L. Palmer in the offices of the Northwestern Mutual Life Insurance Co., Milwaukee, Wis. The tablet bears a resolution adopted by the general agents of the company, extolling the services of President Palmer. It is a work of art and rests in a bronze case with glass front.

Word is received from A. K. Sloan, president of Sloan & Co., 21 Maiden Lane, who has been in Labrador for a month past, that his catch of salmon exceeds all previous records. He was ably assisted on this fishing excursion by E. C. Fitch, president of the Waltham Watch Co., and by Thos. Carroll, whose piscatorial prowess is disputed every night as the three nimrods gather in their fishing lodge. Mr. Sloan will return to New York about Aug. 1.

Supreme Court Justice Blanchard has denied a motion for the appointment of a receiver for the Knickerbocker Jewelry Co., 250 Sixth Ave., made on behalf of Sanford Erlanger, a broker, who had recovered a judgment for $5,000 on Jan. 12 last, which the sheriff had returned unsatisfied. The motion was denied on the affidavit of Lewis J. Seleznick, who had been served in the judgment proceedings as president of the concern. Seleznick denied that he had been president for the past six months. Erlanger declared in an affidavit that Seleznick had taken from the assets of the jewelry firm about $25,000, which he had applied in furthering his own personal projects, and eventually lost the money.

Supreme Court Justice Erlanger, on application of Rosa Ludwig, has directed that the bond of $250 given by Theodore Ludwig as security for costs in a suit brought by him against her as the executrix of the will of Adolph Ludwig, head of the firm of A. Ludwig & Sons, 907 Broadway, be increased to $2,250. Rosa Ludwig, in an affidavit submitted to the court, sets forth that the presence of the deputy sheriff in the store caused a great falling off in her business; that she pays $600 a month rent for the store, and she is worth $50,000 more than her liabilities. She alleges that Theodore Ludwig is financially irresponsible and that the attachment obtained by him was wrongfully executed, as he had only given the statutory bond of $250 as security for her costs, should he be unsuccessful in his suit.

Powers & Mayer, 258-260 Fifth Ave., were quite surprised the other day to hear that two jewelers from Mexico would attend the firm's seventh annual exhibition, which is to be held from Aug. 30 to Sept. 4. Many visitors come from Canada and some from other countries, but this is the first time that Mexico has evinced an interest. Preparations for the exhibition are progressing rapidly, and every day sees some new creation that has been produced especially for this display, which this year will be even more extensive than heretofore. Powers & Mayer sent two designers to Europe recently, and they visited museums and scoured the markets of the old world seeking for ideas that might be used in fashioning jewelry for the American people. The result of this enterprise will be seen at the exhibition.

On the initiative of the Rock Island-Frisco System, the Western & Southwestern railroad has authorized for the Fall season reduced fares to this city for merchants, their representatives and members of their families. The reduced rate will be full fares to New York; one-half fare returning. Tickets must be purchased July 17 to 20, July 31 to Aug. 3, Aug. 12 to 15, all inclusive. The return limit on the certificate is 30 days, including the date of issue. Special round-trip tourists' fares, which are somewhat lower than the merchants' fare-and-one-half on the certificate plan announced above, will be in effect to New York City from Chicago, St. Louis and other points in the western portion of Central Passenger territory, and the Merchants' Association suggests that, in coming to New York this season, buyers avail themselves of the tourists' fares if they are lower than the merchants' certificate plan arrangement, which can be ascertained by consulting the ticket agent in the buyer's town.

Walter Daboll, who represents the G. C.

(*New York Notes continued on page 73.*)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President — ZOHETH S. FREEMAN, Vice-President
CHARLES W. RIECKS, Vice-Pres. and Cashier
FRED'K P. McGLYNN, Asst. Cashier — HENRY S. BARTOW, Asst. Cashier
HENRY P. DAVISON, Chairman Executive Committee

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Capital, Surplus and Undivided Profits
$3,500,000.00

1851 — The Jeweler's Bank for half a century in the same location — 1909

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

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FRANK J. HEANEY, Vice-President
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WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

THE MERCANTILE NATIONAL BANK
195 BROADWAY NEW YORK
Capital and Surplus, $5,000,000

WILLIS G. NASH, President
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WM. SKINNER, Vice-President
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FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITED

The Market and Fulton National Bank of New York
ORGANIZED 1852
81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 71.)

Hudson Co., 14 John St., spent a few days t the factory, last week.

Henry G. Curtis, North Attleboro, Mass., as in town, recently.

L. Seligman, Chicago, was a recent visi- r to the big market.

M. & A. Segel is now in the jewelry busi- ess, at 80 Chrystie St.

J. Roe, diamond importer, 36 Maiden ane, sailed for Europe, July 7, on the eanic

E. B. Meyrowitz, 104 E. 23d St., returned om Europe on the *Prinz Friedrich Wil- elm*, June 26.

Matthew Dunn, of Dunn & Rodenberg, rovidence, R. I., was a visitor in the me- olis, last week.

Roman Kircher, with the H. S. Meiskey ., Lancaster, Pa., stopped in this city, re- ntly, for a few days.

John Frankel, of Jos. Frankel's Sons, 576 ifth Ave., was a traveler on *La Savoie*, ily 8, en route to Europe.

J. A. Montgomery, Los Angeles, Cal., ho was in town recently, left for Europe the *Pennsylvania*, July 7.

A. A. Heller, of L. Heller & Sons, 68 assau St., left New York, July 8, on *La avoie* for a trip to European centers.

C. H. Eden, president of the C. H. Eden ., Attleboro, Mass., arrived in town this eek, and will remain for a few days.

The register of the Astor House, last eek, bore the name of Louis Hodges, of e E. A. Potter Co., Providence, R. I.

Charles G. Rathgen, of Ferd. Bing & .'s successors, 10 Washington Pl., sailed r Europe, June 29, on the *Kaiser Wilhelm*

Monroe Engelsman, of the World Nov- ty Display Co., 71-73 Nassau St., is stop- ng at Far Rockaway for rest and recrea- on.

A. L. Strasburger, of Louis Strasburger's on & Co., 2 Maiden Lane, returned from rope on the *Kronprinz Wilhelm*, cently.

Mrs. Gisella Kohn, 19 years old, wife of orris Kohn, said to be a diamond cutter, cently committed suicide at her home, 540 149th St.

E. Weber, who represents the L. Witsen- usen Co., 47-49 Maiden Lane, in the stern States, celebrated his 26th wedding niversary, July 10.

The motion for the discharge in bank- ptcy of Maurice Dreshfield, which came iore the United States District Court, ly 7, was adjourned.

A judgment for $743.16 obtained June 22 J. Beck and others against Alfred eund has been satisfied. Mr. Beck until o years ago was engaged in the manufac- re of chains at 10 Liberty Pl.

Harry Moscovitz, formerly of the firm of ldberg & Moscovitz, 513 Grand St., ooklyn, which dissolved, last March, has d an individual petition in bankruptcy. s liabilities aggregate $1,802 and he has assets.

M. Gugenheim, importer of Parisian nov- tes, 33 Union Sq., who is now abroad, re- rts that jet still predominates in jewelry d hair ornaments. At the races, he says, the principal trimmings and jewelry worn consist of jet and pearls.

Betty Lener, 16 years old, has been held in $2,000 bail for the Grand Jury on the charge of grand larceny. According to allegations she robbed her employer, Mrs. Emma Newton, 1369 Fulton Ave., Bronx, of jewelry valued at $165.

Eliza T. Mathey, widow of the late August S. Mahey, of Mathey Bros., Mathez & Co., 21 Maiden Lane, died, July 6, at her home, 925 Hudson St., Hoboken, N. J. She was 70 years of age and had been in poor health for some time.

Chief of Police Timmons, of New Rochelle, N. Y., has apprehended two 16-year-old youths, George Haerman and Gustave Lautern, who, it is alleged, have robbed several places in Brooklyn, among them being a jewelry store, where they stole 30 watches. The boys have been turned over to the Brooklyn police.

David Suffran, residing on Staten Island, has been indicted for grand larceny by the Richmond County Grand Jury. Suffran and a man known only as Goldberg are charged with stealing $2,100 from Mandel Silvers, a wealthy jeweler, of Tompkinsville. Goldberg escaped and the police are scouring the country for him. He also is indicted for grand larceny.

Herman Sacks, who keeps an optical and jewelry shop on Fulton St., Brooklyn, will face trial on an indictment brought in Jersey City, in connection with the giving of an alleged worthless bail bond for Vincent Shevlin, murderer of Harry Marshall. Sacks is now in the Tombs, but will be brought to Jersey City. Joseph M. Noonan, counsel for Sacks, declares that he is anxious to plead and is certain of acquittal.

The power boat race from Albany to New York, held under the auspices of the Albany and Colonial Yacht clubs, was won by S. W. Granbery's *Irene II.* Mr. Granbery, who is a member of the firm of J. A. & S. W. Granbery, 13 Maiden Lane, has won other trophies with his fast boat, as it recently finished first in the long distance race from Marblehead to New Rochelle. The run from Albany was made in less than 15 hours.

L. A. Wilkinson, a first cabin passenger on the steamship *Colon*, from the Panama Zone, who arrived July 6 "forgot" to declare watches, rings and stickpins. Apparently acting on advance information, Inspector Isaac Wilson and Special Employe James F. York met the ship at her pier on the North River and rounded up Wilkinson, who said that most of the articles found by the customs officers had been purchased by him chiefly in pawn shops in South America and that his business is that of speculator in jewelry of this character.

For the fourth time in the last ten months the Charles T. Cook home, 584 Fifth Ave., southwest corner of 48th St., was sold, July 9. The property passed into the possession of Black, Starr & Frost, Fifth Ave. and 39th St., who will erect a new business structure on this and adjoining property at 4 E. 48th St. Building will begin this Fall, or in the Spring, and upon its completion the firm will remove to the new premises. Black, Starr & Frost have a lease until 1913 on the quarters now occupied, and no disposition has yet been made of the latter.

Samuel Lowey, said to be a diamond merchant, and living at 242 E. 83rd St., was thrown from the rear end of the Springfield express of the New York, New Haven & Hartford Railroad into a crowd of passengers at the 125th St. station of that line and was seriously injured, the amputation of several fingers being necessary. In his fall diamonds to the extent of $18,000 were scattered in the crowd. Just before the 125th St. station was reached he went to the rear platform. When the train reached the curve at the station there was a sudden jar, which caused Mr. Lowey to pitch head foremost to the platform. Mr. Lowey counted his diamonds after his removal to his home and asserted that only two stones were missing. He paid a high compliment to the honesty of the strangers who had assisted in their restoration.

By a recent Surrogate's decision permission was denied about 40 claimants to the estate of Charles Rubens, also known as Wogg, to intervene as parties to an accounting of the estate, which is said to be worth about $1,200,000. Mr. Rubens died in France in 1906. He was founder of the firm of Charles Rubens & Co., which until 1873 was engaged in the importing of watches at 25 Maiden Lane, at which time the business was bought by Louis Strasburger, father of A. L. Strasburger, now head of Louis Strasburger's Son & Co. The contestants in the controversy over the will contended that the testament was invalid in this country on several grounds, one of them being that the testator was not naturalized here under his legal name and that at the time of his death he was a resident of France, and in consequence the paper purporting to be his last will was not executed according to the laws of France. These objections were overruled by the Surrogates' Court, upheld by both the Appellate Division of the New York Supreme Court and by the Court of Appeals.

David Kaiser, chairman of the outing committee of the Jewelers' 24-Karat Club, has sent out the second and last call for the big outing which has been planned for Saturday, July 31. He is particularly desirous that all members should respond quickly, sending in the names of the guests they expect to invite, as a record-breaking attendance is foreshadowed by the responses that have already been received. A most attractive programme has been prepared by J. Warren Alford, chairman of the athletic committee, a special feature being the return baseball match between the Jewelers' Club of Philadelphia and the 24-Karat Club. Another interesting event will be the 24-karat race for the handsome silver cup donated by President Charles L. Power, and besides this there will be numerous prizes for the usual events. The athletic committee is mailing to the members full particulars regarding the athletic contests. The programme of sports for the outing is as follows: Baseball game, Philadelphia Jewelers' Club *vs.* the Jewelers' 24-Karat Club; story-telling contest, blue pencil publicity contest and the 24-Karat contest. The latter is open to members only, and the president's cup will be presented to the winner. The clambake is open

(New York Notes continued on page 75.)

CHAS. KELLER & CO.

ESTABLISHED 1865

SEVENTY-ONE NASSAU STREET, NEW YORK CITY

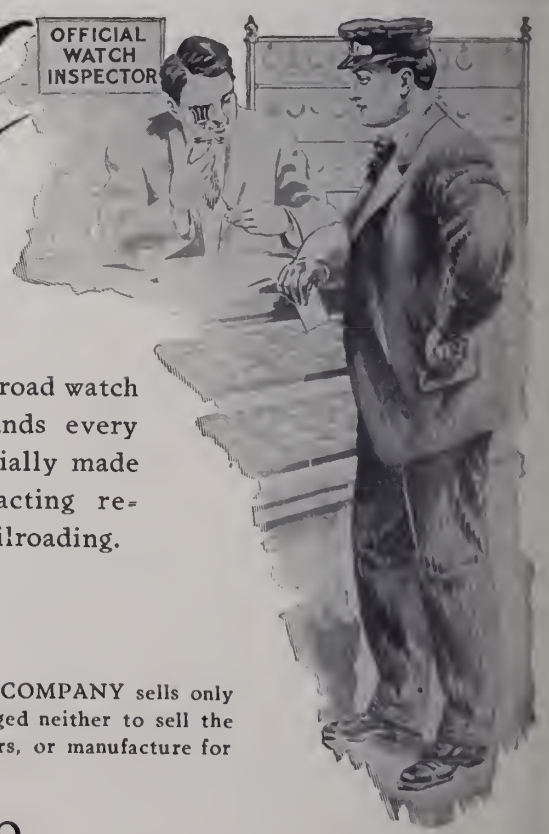
MANUFACTURERS OF 10KT. AND 14KT. JEWELRY FOR THE JOBBING TRADE ONLY.

NOT CONNECTED WITH ANY FIRM OF A SIMILAR NAME.

OK

is the decision of the official railroad inspector, if it is a

Rockford



The railroad watch that stands every test—and is especially made to meet the exacting requirements of railroading.

OUR SELLING POLICY

protects the legitimate retail Jeweler. The ROCKFORD WATCH COMPANY sells only direct to the retail Jeweler—eliminating the Jobber—and stands pledged neither to sell the ROCKFORD Watch to catalog or Mail Order houses or price cutters, or manufacture for them a watch under any other name.

THE ROCKFORD WATCH CO.
ROCKFORD, ILLINOIS

New York Notes.

(Continued from page 73.)

all, and a glass mug will be loaned to verybody.

S. B. Ross, 68 Nassau St., returned from Europe, July 10.

Mr. Woodland, of Kent & Woodland, Newark, N. J., and 12-16 John St., this city, arrived in this city from a trip abroad, July 10.

Samuel Swartchild, of Swartchild & Co., Chicago, is in the east with his wife, stopping at Sea Gate, L. I. He will be here for the next three weeks.

Lee Reichman, of Reichman Bros., 65 Nassau St., sailed for Europe to-day on the *Mauretania*. He will visit the Antwerp and Amsterdam diamond markets.

H. D. Mix, who represents the Wightman & Hough Co., has the sympathy of his many friends in the trade owing to the death of his wife, which occurred at Providence, July 9.

Dr. Geo. F. Kunz, of Tiffany & Co., 37th St. and Fifth Ave., left New York about a week ago for a brief trip through the watering places of the New England coast. He will return next Monday.

The first sheets of "A Book on Precious Stones," by Julius Wodiska, 40 John St., have been received from the publishers. This work, which promises to be an interesting and authentic volume, will be issued in September.

Retter & Rosenbaum, 266 and also 302 Bowery, whose effects were recently attached by Jacob J. Schinnskler, 131 Canal St., have been sold out by the city marshal. The firm was composed of Harry Retter and Max Rosenbaum, who started in 1908.

Trans-Atlantic Voyagers.

TO EUROPE.

P. C. Gillespie, Pittsburg, Pa., sailed this week.

H. J. Roe, New York, sailed, July 7, on the *Oceanic*.

J. A. Montgomery, Los Angeles, Cal., sailed, July 7, on the *Pennsylvania*.

Leopold Stern, of Stern Bros. & Co., New York, sailed on the *Kronprinzessin Cecilie*, July 13.

Meyer Goodfriend, of Goodfriend Bros., New York, sailed for Paris, July 3, on the Cunard line.

Samuel F. Sipe, Pittsburg, Pa., and Lee Reichman, of Reichman Bros., New York, sail on the *Mauretania* to-day.

Charles G. Rathgen, of Ferd. Bing & Co.'s Successors, New York, sailed, June 30, on the *Kaiser Wilhelm II.*

John Frankel, of Jos. Frankel's Sons, New York, and A. A. Heller, of L. Heller & Son, New York, were passengers on *La Provence*, July 8.

FROM EUROPE.

Emil Lewy, of Lewy & Cohen, New York, returned, July 5, on the *Kroonland*.

Edwin S. Strauss, of Jacob Strauss & Sons, New York, returned recently on the *Lucania*.

A. L. Strasburger, of Louis Strasburger's Son & Co., New York, returned on the *Kronprinz Wilhelm*, June 22.

Newark.

Leo Marks, 170 Market St., has filed a voluntary petition in bankruptcy.

Mr. Guenther and Mr. Childs, of Kohn & Co., have started on their southern trips.

Frank Schmitz, of Schmitz, Moore & Co., is in Los Angeles attending the Elk's convention.

Harry Rigby, of the jewelry department of the American Oil & Supply Co., is at Lynn, Mass., for a short stay.

E. P. Kohn, of Kohn & Co., Camp and Orchard Sts., is spending July at the Maplewood, White Mountains, N. H.

Mr. Lafayette, of the jewelry department of the American Oil & Supply Co., is spending his vacation in New York State.

George Bowerman, of Charles H. Wientge & Co., is at Belgrade Lake, Me., for his vacation. He reports first rate fishing.

The majority of the jewelry factories of this city remained closed during last week, and some have announced that they will not reopen until the last week of the month.

It is reported that the offices of the Crown Supply Co., Trenton, N. J., have been closed and the fixtures sold. The whereabouts of the members of the firm is unknown.

Leon Friedman, 196 Market St., Paterson, N. J., was one of the committee in charge of the Market St. Business Men's Improvement Association's entertainment, given at Eastside Park, July 5.

S. W. Granberry, of J. A. & S. W. Granberry, won the Albany to New York motor boat race with his *Irene II.*, which covered the conrse of 135 knots in 14 hours and 25 minutes. The victory earned for the winner the Thomas Fleming Day cup.

S. S. Yardley, of the William F. Renziehausen Co., 95 Oliver St., is at Sunapee Lake, N. H., recuperating from an attack of typhoid fever. Mr. Yardley has been ill about two months. In a letter to friends he says he expects to be about again next week.

David Williams, one of two negroes who entered the S. Broadway jewelry store of Samuel Gordon, at Long Branch, N. J., is being held in that city awaiting action by the Grand Jury. Williams and another man entered the store and asked to see some jewelry. While Williams tried on a ring his partner decamped with two gold watches. When Williams was caught one of the watches was found on his person. The same pair was suspected in connection with the robbery of some jewelry and a small sum of money from the J. W. Cunningham cottage in Ocean Ave.

Unsurpassed nerve was displayed by Matthew Ash, who is in jail in Trenton, N. J., under $300 bail, waiting the action of the Grand Jury on the charge of stealing two gold watches from Peter A. Peterson, N. Broad St., Philadelphia. Ash was employed by the Union News Co. He wandered into the Peterson store and asked to be shown a good line of timepieces. Shown one, he said he'd pay $2 on account, and then, when the dealer's back was turned, got away with a $28 watch. Peterson did not miss the watch until later in the day. The next evening Ash came in again, asked to see some watches and stole one from a tray of 10. He was arrested, however, just as he was trying to get out, the jeweler's suspicions having been aroused. Mrs. Peterson summoned the policeman. In court Ash declined to make any statement. He pleaded "not guilty."

Pittsburg.

TRADE CONDITIONS.

Business prosperity has at last arrived at Pittsburg, and merchants feel positive that there will be a splendid Fall and Winter trade. The mills and factories generally are working up to about 85 per cent. of their capacity, wages are being advanced and the wage earner who has been in debt, due to the hard times of the last two years, is slowly paying off his obligations. Jewelers generally in this section believe that there is every evidence at hand now to insure splendid Fall business and an exceptionally good holiday trade. Some branches of the local industries report an actual scarcity of labor, which is always a forerunner of good times. Few mills and factories cut wages when the last panic overtook this section, but the concerns which did so have been restoring the old scale of wages.

Charles S. Moore, who has been in New York spending his vacation, returned home last week.

Theodore Frey, of the North Side, has installed two handsome dome lamps in his show windows which add greatly to the attractive jewelry displayed by him.

P. G. Gillespie, of Gillespie Bros., sails to-morrow for Europe on his annual diamond buying trip. He will visit some of the large cities of the Old World before returning to Pittsburg.

Quite a number of jewelers have recently installed the observatory time system in their places of business. A few have provided an electrical arrangement which shows the tick of the second by the flashing of light through the medium of a red bulb.

Steele F. Roberts, president of the Jewelers' 24-Karat Club of Pittsburg, expects to spend his vacation in Canada, next month, after returning from the American National Retail Jewelers' Association convention in Omaha, where he goes to make an address.

Harry Meyer, Bernard Albert Spanel, Nathan Samuel Spanel, individually and trading as H. Meyer & Co., of this city, who were adjudicated bankrupts Nov. 23 last, have applied for a discharge of their debts in bankruptcy. A hearing on this petition will come up in the United States District Court, July 24, at 10 A. M., and creditors who may have objections are asked to attend.

Sam F. Sipe and his son, Sam M. Sipe, sail to-day on the steamer *Mauretania* from New York for Europe, and will return to Pittsburg, next month, on the *Lusitania*. This is Mr. Sipe's son's first trip abroad. Mr Sipe, as well as other merchants, are hurrying to the diamond-buying centers in order to secure their goods before the new tariff bill goes into effect, as it may mean quite a saving in duties.

A fire which occurred in the Simons jewelry store, 930 W. Market St., Louisville, Ky., was believed by the police and the proprietor to have been caused by robbers who had previously looted the place. The fire was extinguished before much damage was done. Mr. Simons estimates the loss of jewelry at $400 to $500.



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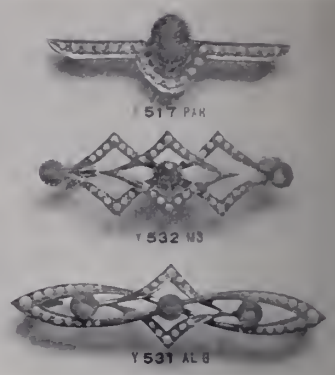
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Philadelphia.

Bertram Magee, Trenton, N. J., has taken cottage at Atlantic City.

Author Johnson, Smyrna, Del., was a isitor to this city, last week.

E. Leslie, casemaker, 722 Sansom St., is eriously ill with heart trouble.

Willis Porter, Burlington, N. J., spent last eek in New York on business.

Oliver Cox, New Egypt, N. J., spent last eek in this city with Mrs. Cox.

E. L. Thomas, a Phoenixville jeweler, ade a business trip to Lancaster, last week.

William Lehmkuhl, Jr., son of William .ehmkuhl, 102 N. 2nd St., was married, last eek.

George Long, 1629 South St., has taken s family to Ocean City, where they have cottage.

F. S. Shaw, Camden, N. J., is convales- ent after a serious illness and is again at- ending to business.

J. A. Harron has resigned his position ith the Wm. L. Gilbert Clock Co., to enter ie hosiery business.

Thomas Moore, watchmaker for Milton Reed, Doylestown, Pa., is spending his va- ation at Minersville, Pa.

George Koehler, 6225 Woodland Ave., is aking alterations to his store prior to in- alling an optical section.

Col. J. Warner Hutchins will spend Camp Week at Mount Gretna with the officers n Governor Stuart's staff.

Baynes & Knight, 727 Sanborn St., is the ame of a new concern manufacturing and esigning sterling silverware.

M. Rosenbaum, 222 N. 8th St., has sent s family to Southampton, Pa., where they ill spend the entire Summer.

John Oberholtzer, with Jos. B. Bechtel & ., 725 Sansom St., will spend his vacation ith his family in Bechtelsville, Pa.

T. J. Wilkinson, formerly of Lyons & Wilkinson, this city, will return east, short- . and will again start in business.

J. Leitch, 502 N. 4th St., Wilmington, Del., was a visitor to this city, last week, ooking for a good business location.

Harry Weir, Manayunk, Pa., with several riends, spent the week end at Anglesea, N. . where they have a fine motor-boat.

George Hunt, diamond setter for M. ickles & Sons, has been spending the past eek at his bungalow at Grassy Sands.

Miss Martha Moock, daughter of Otto T. Moock, manufacturing jeweler, 809 Sansom t., is spending the Summer at Atlantic City.

M. C. Williams, Trenton, is receiving the ongratulations of the trade upon the re- overy of Mrs. Williams after a serious ill- ess.

A. M. Yeakel, Perkasie, who recently un- erwent an operation for cataract on the yes, is being congratulated upon his suc- essful recovery.

The Bailey, Banks & Biddle Co. made nd designed the loving cups to be pre- nted at the annual regatta of the Ocean ity Yacht Club.

James Kelly, representative of the watch epartment of Bailey, Banks & Biddle Co., as just returned to this country after a leasant trip abroad.

The Philadelphia mint is undergoing re- airs and a general cleaning up. With the minting of the new cent coins, bearing Lincoln's head, the mint has quite a busy outlook.

Thomas Callahan, with Lyons & Wilkinson, and John Beyers, of M. Sickles & Sons, won the diamond studs that were given as prizes at the sports, July 5, at Belmont.

At a recent flag raising in this city, the occasion being the presentation of a flag to Deputy Coroner James L. Waldin, the address and presentation was made by Coroner John W. Ford, who is a jeweler, 618 F. Girard Ave.

George N. Schaeffer, who was convicted at Allentown, June 18, of the murder of Leopold Ermann, the Philadelphia jewelry salesman, on his farm near Schenecksville, about Nov. 18, 1908, has filed eight reasons for a new trial, through his counsel, Kline & Kline.

Burglars again attempted to try their luck on the jewelry store of William Fussman, Gloucester, N. J. This time the attempt was futile, the burglars being caught after an exciting chase. Mr. Fussman's store has been a target for this particular line of work many times in the last two months.

E. J. Berlet, of Maxwell & Berlet, and president of the Walnut St. Business Men's Association, is taking an active interest in the appeal that is being made by the different business men's associations for better rates from express companies. A movement has been started to advocate a parcels post.

Furman L. Shaw, a Camden St. jeweler, has taken up the reins of business again after four weeks' confinement due to carbuncles, which were finally subdued by resorting to the knife. Though the siege of pain he passed through caused him to lose considerable weight, Mr. Shaw is quite himself again.

James Borhek, at one time a prominent optician at 628 Chestnut St., died last Thursday night following an operation in the German Hospital. Failing health, his advanced age and the oppressive heat of the last few weeks combined to retard his recovery. Mr. Borhek was 69 years of age and is survived by a widow.

The following jewelers were visitors to this city during the week: Joseph Loeb, Reading, Pa.; M. Lampert, of H. Zimmern & Co., New York; Calvin Solliday, Lambertville, N. J.; R. W. Quicksall, Mt. Holly, N. J.; John H. Merz, Hopewell, N. J.; D. H. Krause, North Wales, Pa., and H. B. McFarlan, East Downington, Pa.

J. E. Caldwell & Co. are showing an exclusive line of china, known as the Healey Gold China. These pieces are exquisitely beautiful both in design and finish, the effect is one of solid gold rather than china. This special process is made of 14 karat gold and manufactured in Washington. It it warranted not to rub nor tarnish.

Solomon Effler was arrested, last week, by Detective Walsh, of the City Hall, who has been investigating a swindle in which Benjamin A. Silverman, a jeweler at 705 S. Second St., claims he lost his life savings, which amounted to $5,000. It is said that members of a band of thieves visited Silverman, two weeks ago, and sold him diamonds for $200 that he disposed of next day for $500. After the successful deal Silverman's confidence in the men was strengthened and it took very little coercion on the part of the thieves to get him to enter an empty house and settle for another deal, where they were to sell him stones worth $15,000 for $5,000. When Silverman had paid over the $5,000 supposed detectives entered the house. Silverman escaped out the back way. Later in the day Silverman was called to the 'phone and told to keep the affair quiet, that his money would be returned as soon as possible. When several days passed and no effort was made to return the money he grew worried and called in the police. Silverman declares he has been ruined, as he has used $3,000, his savings for years, and $2,000 borrowed from friends. Effler has been held in $800 bail.

Buffalo, N. Y.

TRADE CONDITIONS.

Although the regular June rush has passed, Buffalo jewelers have not noticed any extraordinary decrease in business. All are keeping busy, and are satisfied with present trade conditions.

George W. Hoff, 334 Connecticut St., was married recently.

C. A. Randecker and A. G. Pape, travelers for King & Eisle, left, last week, on their Fall trips.

A bronze medal for general excellence at the Eric Pape School of Art in Boston for the year 1908-09 has been awarded to a Mr. Becker, of Buffalo.

Henry Nise, jeweler of 523 William St., recently purchased a large business block near his present location and will move his store into larger quarters.

One of the prominent weddings in Buffalo, recently, was that of Miss Weiser and Edward Nadeau, both of the office staff of Charles F. Damm, manufacturing jeweler, 520 Main St.

A. D. Bliss, a watchmaker of Albion, N. Y., while driving an automobile across East Ave., in Lockport, N. Y., collided at Washburn St. with a rig containing Daniel R. Sillesky, Jr., aged 19 years, throwing him to the sidewalk and injuring him badly.

Among the jewelers who recently visited the Buffalo jewelry market were: C. L. Kerr, Silver Springs; L. J. Reznor, Port Allegheny, Pa.; A. B. Davis, Rushford; F. M. Fitch, Ellicottsville; Mr. Holl, Attica; F. D. Kelsey, East Aurora; W. H. Hills, Canisteo.

A bronze tablet was unveiled at Herkimer, N. Y., last week, in honor of General Spinner, former treasurer of the United States. The tablet was erected by Miss Mary R. Spinner Harvey, great-granddaughter of General Spinner, who was born in Herkimer.

The show window of Herbert L. Fox's jewelry store in Dunkirk was broken open, last week, and a gold watch and chain and a neck chain were stolen. Later, John Cudzoil was arrested because he had been seen in the neighborhood of the robbed store, and on his person were found the watch and chain, which were positively identified by Mr. Fox. Cudzoil was on parole from the State reformatory at Elmira.

Harry Freed, the man who was arrested for selling a stone to a Dunkirk man on

the recommendation of local jewelers and then shifting stones when the delivery was made, was fined $10 and released. The police say Freed was adept at shifting diamonds. Jeweler Stapf, Dunkirk, was one of the men who pronounced the stone Freed sold to a Greek at that place as genuine, and later examined the stone, to find it had been changed.

A beautiful silver loving cup was recently bought from the silverware department of Weed & Co. by Henry S. Fisher, general manager of the Lake Erie Excursion Co., owners of Crystal Beach, a popular Summer resort near Buffalo. The cup was presented to the Spanish War Veterans, who recently held an outing at the beach. Mr. Fisher has bought a number of silver and other trophies for patrons of the resort. He recently purchased a number of prizes from Best & Co., Genesee St. jewelers.

E. A. Eisele, of King & Eisele, wholesale jewelers, and his wife have just returned from a three weeks' automobile trip with a party of friends through the New England States. A. G. Pape, W. I. Goodfellow, F. N. Crown and C. A. Randecker, road men for King & Eisele, are preparing to start out with jewelry lines about July 15, to cover their respective territories. The annual outing of the King & Eisele establishment was held on July 10, and included a trip down the Niagara River and around Grand Island. The store was closed all day.

Boston.

A. Paul, of A. Paul & Co., resides at North Scituate for the Summer.

E. E. Franks, of Myers & Franks, has returned from an extended automobile trip to New York and western Massachusetts.

C. W. Sweetland and family are at Friendship, Me., where Mr. Sweetland has a Summer country place.

L. E. Sweetser, of the Sweetser & Bennett Co., is at Attleboro for a brief period for rest and recuperation.

Ezra C. Fitch returned to his cottage at West Manchester recently from a long yachting cruise in Canadian waters.

George C. Taylor, formerly with the Waltham Watch Co., has taken a position as watchmaker with Wilson Bros. Co.

I. P. Klous, of Meyerowitz Bros., New York, who makes his headquarters in Boston, leaves this week on a trip through the New England States.

Geo. E. Homer, 45 Winter St., has received a large order of sterling silver souvenir spoons to be used at the Shoe and Leather Fair, held here this month.

The factory of the Waltham Watch Co., which has been closed for the Summer vacation since June 23, will resume operations in practically all departments to-morrow, July 15.

Albert Harrison, 373 Washington St., who was injured in one of his eyes a few weeks ago, returned to his office last week. He was threatened for a time with entire loss of sight, but is gradually regaining the use of one eye.

Arthur G. Mansur, Burlington, Vt., furnished the sterling silver cups and punch bowl for the prizes awarded in connection with the Lake Champlain tercentenary fête last Thursday in that city, the outfit being valued at upward of $2,500.

Lawrence F. Percival in his Sonder class yacht *Sally X* was the winner of second place in the Corinthian Yacht Club races last Saturday off Marblehead. There were nine competing yachts.

Among the visitors to the trade in the past week were: John Peer, from L. H. Keller & Co., and F. R. Hollister, of Chapin & Hollister, who is at his Summer place in Kennebunkport for the greater part of the months of July and August.

J. P. Slattery, assistant superintendent for Wilson Bros. Co., who has been sick in the hospital for several months, has returned to business much improved in health. Charles S. Wilson, treasurer of the Wilson Bros. Co., has gone to Burnham, Me., for a midsummer outing.

Buyers in town, during the week, included: Joseph Stuhlbach, Stafford Springs, Conn.; George E. Proulx, Southbridge; H. S. Hewett, Brockton; F. M. Weber, Hyannis; A. B. Chapin, Worcester; I. I. Harper, West Upton; E. F. Lilley, G. W. Wilcox, Milford; Henry Eager, Marlboro, Mass.

Herman Poppendick, western salesman for Joseph Cowan, who has been at home over the July holiday, starts this week on his Fall trip. Robert Taylor and W. F. Macomber, respectively southern and southwestern salesmen for E. A. Cowan, have started this week on their long trips with Fall samples.

Mayor Hibbard, of Boston, has vetoed an order passed by members of the Common Council for the expenditure of $750, or $10 apiece, for a gold badge for each of the 75 members of the council. This is the customary annual order. Last year a similar order was vetoed by the same mayor, but it was passed over his veto.

Rahlin & Golman, of 2019 Washington St., have closed up their business and creditors in the trade state that they are uninformed regarding the whereabouts of the two men. The stock was removed prior to the closing of the place, and several jobbers would like further knowledge about them and the goods they had on hand.

Rochester.

The local police have been active against jewelry peddlers and "fakers" recently.

Employes of the Bausch & Lomb Optical Co., this city, have presented to the company a bronze tablet in memory of the late Capt. Henry Lomb, and a solid Sienna lectern upon which the tablet will rest. "Think of others first, yourself afterwards," a favorite motto of Capt. Lomb, is inscribed on the tablet as well as the following: "This tablet is given in testimony of our love for our true friend and counselor, who by his noble deeds and good life gave to us a rare example of simple greatness to study and emulate, by unanimous vote of the employes of the Bausch & Lomb Optical Co." The tablet also bears the date of Capt. Lomb's birth, "1828," and the year of his death, "1908." The presentation of the tablet was accompanied by appropriate exercises. The presentation was by William V. Moore and William Wishart, and the tablet was accepted by John Jacob Bausch, president of the company.

Attleboro.

F. Milton Eldredge left, Sunday, for a brief business trip.

Walter E. Haywood, at one time a prominent manufacturer, is confined to his bed by illness.

J. M. Fisher addressed a large audience in the Methodist Church, last Sunday evening, upon the liquor question.

F. R. Truell, western salesman for the William H. Saart Co., returned, last week, from a successful western trip.

Hermon T. Regnell, a former manufacturing jeweler, but who is now living in Oregon, was in Attleboro, last week, on a visit.

W. E. Harwood, representing the Fonteneau & Cook Co. in New York, was in town, last week, enjoying a vacation with his parents.

Charles Perry, salesman for the C. M. Robbins Co., has purchased a cottage at Harwichport on the Cape and will spend the Summer there.

The selectmen were the guests of S. O. Bigney, last Friday, who carried them to New Bedford in his automobile, where they inspected the streets of that city.

The Standard Button Co.'s employes enjoyed their annual outing, last Saturday, at Boyden Heights and Crescent Park. The Watson-Newell Co.'s outing is scheduled for July 31,

The Regnell-Bigney factory was closed last week, for the annual cleaning and inspection of boilers. The W. H. Saart Co., Holbrook Mfg. Co. and the Regnell-Bigney Co., who occupy this building, therefore took a vacation.

Charles M. Robbins, a promient manufacturing jeweler of this town and a resident of Harwich, on Cape Cod, is endeavoring to form a cranberry trust. He has interviewed the leading cranberry growers on the Cape with the idea of organizing and protecting their product.

After an illness of less than a week, Stafford Hamilton, manager of the C. S. Bird Co., a jewelers' supply house, died, Sunday morning, at the Attleboro Sanitarium where he was operated on a few days ago. The deceased was born in Nashua, N. H., and for over 20 years acted as a traveling salesman for glass ware firms. He was a member of the Murat Shrine, of Marion and later of Palestine Shrine, of Providence. At one time, while living in Cleveland, O., he was acting mayor of the city. He was buried Saturday afternoon from his home on John St. Ezekiel Bates Lodge of Masons officiated.

George A. Barrows, a veteran jeweler, died, last Friday evening, at his home on Pleasant St. He worked, as usual, at the factory of J. M. Fisher during the day and appeared to be in the best of health, ate his supper and went down street in the evening. He was suddenly seized with heart failure as he was preparing for bed. Deceased was born in Wrentham and worked in the jewelry business for over 51 years in Plainville, North Attleboro and Attleboro. Last March he attainded his 70th year, but still retained his vigor despite his years. Mr. Barrows is survived by a widow and two sons, George N. and Charles L., the latter being a member of the Bay State Optical Co. The funeral was held Monday.

CHICAGO AND WEST

I WILL

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OL. LVIII. CHICAGO, WEDNESDAY, JULY 14, 1909. No. 24.

Chicago Notes.

Chas. Purdy is back from a three weeks' ip.

Harry Miller is taking a vacation at ackinac.

Theo. Jacobs, of T. Jacobs & Co., is mak- g a western trip.

W. J. Leighton, Sault Ste. Marie, Mich., as here, last week.

J. Murovec has opened a new jewelry ore at 250 W. Chicago Ave.

The family of Ed Moore has been en- rged by the arrival of a boy baby.

W A. Fay, with the Potter & Buffinton ., made a short trip northwest, last week.

Chas. J. Jacobs, manager of the Knicker- cker Silver Co., is making a northwestern p.

H. C. Graffe, of Graffe & Stanek, accom- nied by Mrs. Graffe, is at Powers Lake, is.

John S. Braude, with the Keller Jewelry fg. Co., is on a trip through the middle st.

James W. Clark, president of Moore & ans, is visiting at his old home in Con- cticut.

E. Matz, of E. Matz & Co., is taking a cation in the country near Benton Har- r, Mich.

R F. Prochrow and Carl Weibezahn ve just returned from a very successful hing trip.

Dan Douglas, of the Dueber Watch Case fg. Co., Canton, O., was a recent visitor the trade here.

A. M. Kelly, formerly of Jefferson, Tex., now in the jewelry department of Nor- . Alister & Co.

J. A. Lucas, representative here for A. Bliss & Co., is taking a 10 days' outing northern Michigan.

L. E. Fay, representing the R. F. Sim- ons Co., has just returned from a month's p on the Pacific Coast.

Chas Hoffman, of the Hoffman Jewelry ., Springfield, O., stopped over here a few ys on a trip to the west.

H. H. Hughes, secretary of Hughes & n Jewelry Co., Lima, O., was here, last ek, taking a short vacation.

L. H. Schafer, of L. H. Schafer & Co., s been confined for several days at his me on account of a sore foot.

R. T. Hunter, representative of Geo. L. own & Co., Attleboro, is spending a two eks' vacation in New York City.

Nathan Silverman, who only recently opened a retail jewelry store at 107 Madison St., has discontinued business.

S. C. Eppenstein, of the Illinois Watch Case Co., accompanied by his wife, is taking a vacation at St. Joseph, Mich.

Nathan Roff, retail jeweler at 910 W. 59th St., has given a bill of sale for his fixtures to Morris Karnes for $700.

J. J. Donnelly, C. L. Caliger and P. H. Winterberg, with Sprochnle & Co., left for their respective territories, last week.

"Jack" Adler, manufacturer's representative on the Pacific Coast, stopped over here, last week, after a long visit east.

H. A. Beckwith, formerly watchmaker for Frank Whitfield, has engaged in the retail jewelry business at 1655 Lincoln Ave.

B. Meyerowitz, of Meyerowitz Bros., New York, is now showing the Chicago trade the recent importations of that firm.

The wife of Morris Feinberg, retail jeweler at 11,208 Michigan Ave., was taken to a hospital, last week, to undergo an operation.

Walter Frazer Brown, western representative of the Bannatyne Watch Co., is on a vacation with his family, near Davisburg, Mich.

J. H. Carmody, city representative here for the C. H. Eden Co., has returned from a visit to the firm's factory at Attleboro, Mass.

A. E. Madsen, of Rettig, Hess & Madsen, whose home is in Minneapolis, reports the recent arrival of a daughter at his home.

C. E. Wilson, secretary and general manager of the New York Standard Watch Co., was here, last week, on a western business trip.

G. W. Cureton, representative here of Henry G. Lefort, is making a trip to the factory at Newark, N. J., also visiting in New York.

Harry E. Farquharson, with E. D. Gilmore & Co. and the E. A. Potter Co. lines, has just returned from a six weeks' Pacific Coast trip.

Geo. E. Hunter, superintendent of the factory of the Elgin National Watch Co., paid a visit to the Chicago offices of that corporation last week.

Alberti & Miglioni Co. is the title of a new retail jewelry store at Polk and Morgan Sts. Mr. Alberti was formerly in business at 142 West Madison St.

The name of the corporation Jones & Dreyer, installment jewelers, in the Chicago Savings Bank building, has been changed to the Fred D. Jones Co.

Arthur Schuman, of the Chicago office of the Thedore W. Foster & Bro. Co., is at Minocqua, Wis. J. A. Limbach, manager of this office, is now making an eastern trip.

M. H. Cowen, A. E. Madsen, M. A. Cohen and F. E. Emerson, comprising the traveling force of Rettig, Hess & Madsen, left for their respective territories, last week.

W. G. Bryan, former manager of the Chicago branch of the New England Watch Co., is now interested and connected with the American Bankers' Insurance Co.

H. A. Hammond, city salesman for the Stein & Elbogen Co., was recently presented with a diamond set past master's jewel by the Ashlar Lodge No. 308, A. F & A. M.

H. D. Vognild, manager for E. L. Vognild, the Milwaukee Ave. jeweler, is on a six weeks' trip to the Seattle Exposition, where he will join his mother and his three sisters, who have been visiting there.

Harry J. Bâby was united in marriage, Saturday morning, July 10, at the Holy Name Cathedral, to Miss Margaret Prindiville. They will take an extended honeymoon trip on the Lakes. Mr. Bâby is head of the diamond department of Moore & Evans.

L. A. Eppenstein, of L. A. Eppenstein & Co., has left for a six weeks' western and northwestern business trip. Sam Groak has returned from New York and is now on his usual southern trip. Lee Wechter, with the same concern, is on a seven weeks' western trip.

Lathan Carr, popularly known as "Bud" Carr, for over 20 years in the material department of Lapp & Flershem, resigned his position with that firm recently, and after a month's rest will open a retail jewelry store at some point in Michigan not yet decided upon.

An adjourned meeting of the Chicago Jewelers' Association was held, last week, to consider a change in the constitution of that body, whereby the scope of the association will be much enlarged. Action was postponed until the next meeting, which will be in September.

Emil Noel sustained injuries last week while getting on a 12th St. car. Mr. Noel's right side was severely bruised. He at first made light of the affair, but upon ex-

amination by a physician his ninth rib was found to have been broken. It will be two weeks, at least, before Mr. Noel will be able to attend to his regular duties.

The American Monogram Co. is a new concern at 109 E. Randolph St., doing engraving and making monograms and letters for fobs, leather goods, etc. The concern is composed of T. C. Erpenbeck, formerly with Marshall Field & Co. and the Shourds, Adcock, Teufel Co., and Herbert Smith, formerly with J. W. Colgan, Boston, Mass.

The Rockford Watch Co. entertained its traveling representatives at the factory, Thursday and Friday, July 1 and 2. Thursday forenoon was spent in an inspection of the factory, the salesmen being particularly interested in the new 12-size movement, which they saw for the first time, and which will be ready for their sample lines within a few weeks. During the afternoon A. M. Cole, St. Louis, gave an interesting address on "Scientific Salesmanship." A boat ride several miles up Rock river and a banquet at the Nelson finished the first day of instruction and entertainment. Friday forenoon was given over to a discussion by the various salesmen of the recently adopted policy of selling direct to the retail jeweler and an outline of the Fall business compaign. The convention ended Friday afternoon with an interesting and instructive talk by President Jacob Franks. The meeting was attended by Jacob Franks, president; Alfred Holtz, manager; Earl J. G. Lovett, sales manager; J. M. Rosenbach, special representative; L. H. Covert, who covers Nebraska, Minnesota and the Dakotas; C. C. Biglow, Ohio and Indiana; W. X. Brown, Missouri and Kansas; Chas. O'Brien, Colorado and the Northwest; Geo. H. Ford, New York State; I. Kling, New York City and vicinity; B. F. Hodgins, Virginia and the southeast; Robt. Friendly, Wisconsin and Michigan; J. Schultze, Oklahoma and Texas, Philip Ruprecht, Pennsylvania and New Jersey; A. L. Biglow, Kentucky, W. Virginia and Tennessee, and A. M. Shepard, Chicago and vicinity.

Association Notes.

There are now 105 members of the New York State Retail Jewelers' Association, a doubling of the membership since the organization meeting here in March. This increase has been had without any especial effort on the part of the State organization.

The annual convention of the Michigan Retail Jewelers' Association will be held in Detroit, Mich., Sept. 6, 7, 8, at the Hotel Cadillac Monday evening, Sept. 6, will be devoted to a reception, while Tuesday, Sept. 7, will be the real business day, the session lasting all day long. This meeting is for retail jewelers only and plain talks among the members and heart-to-heart conferences on how to better conditions will be the programme for the daytime, while in the evening fun, foolishness and frivolity will prevail. A reunion of the Ku Kus, a banquet and dancing will be some of the features of the entertainment. Wednesday the jewelers who are not members of the Michigan Optical Society can visit the exhibits, call on the jobbers and spend a pleasant day.

Los Angeles.

Fred Walter, Jr., secretary of the Carl Entenmann Jewelry Co., is now in New York.

S. Crone, watchmaker with the S. S. Schepps Co., spent the Fourth at San Diego.

Mrs. Ada Self has been engaged as bookkeeper and saleswoman for the S. S. Schepps Co.

The majority of the prominent jewelers will from now on close their stores at noon on Saturday.

F. Stansfield has just shipped to R. N. Dickey, Jacksonville, Fla., a 20th century facet-cutting machine.

James Thomas, formerly in business on 5th St. in this city, but now of San Diego, spent the Fourth here.

Arthur Turner is now looking after the city trade for the E. W. Reynolds Co. in some special factory lines.

S. B. Bailey is engaged in selling off his stock damaged by the recent fire. He has about 25 salespeople in his employ.

Isidore Behrstock, traveling representative of S. Meyer & Co., has returned from an extended trip through the northwest.

Mrs. E. Fisher, formerly Miss Ina Davis, who was for several years with E. Gerson, has again taken a position with him as saleswoman.

R. H. Gilmore, of Gilmore & Lee, who has returned from a trip to San Diego and other southern towns, will remain home for two weeks or more.

George Feagans, of Brock & Feagans, is now in the east, having left this city July 2. George Dickson, of the stationery department of the same firm, is also in the east on a buying trip.

Douglas B. Sterrett, of the United States Geological Survey, is expected to be in southern California in July or August. He has notified some of the dealers in gems of his intention and is expected to visit the mines in this section.

Brock & Feagans are making a special display in their silver department of reproductions of early Dutch masterpieces in solid silver. They have just sold to a Chinaman in this city a solid silver plate and spoon to be given as a present to a Chinese baby, just arrived, and named Tom Taft.

C. H. Snell, head of the optical department of the E. W. Reynolds Co.; H. B. Lewis, salesman of the same company; Fred Detmers, president of the State Board of Examiners in Optometry, and Milton Sandfelter, representative of D. F. Briggs & Co., celebrated the Fourth by a fishing trip.

The increasing business of S. Meyer & Co. has made it necessary for him to have more space. He has acquired possession of the room adjacent to his office recently occupied by the Pacific Jewelry & Supply Co., and will remove the partition wall, thus adding about one-third to the floor room he has had.

The California Gem Co., doing business in the Bumiller block, has received from a mine bonded by it in the Klondike district, Nevada, samples of black matrix which promises to attract considerable attention. It is said to be quite hard and is the only deposit of the kind on this coast, so far as known. It contains a considerable variet of blues and greens.

The Los Angeles Gem Co. and the A gelus Jewelry Mfg. Co., heretofore at 4 S. Broadway, are moving into the ne factory built especially for them at 126 Jefferson St. They expect to open business in the new location, July 19. The new building is 140 feet long and 100 fe wide, and will be one of the best equipp as well as one of the largest in the we

Albert Fink, who has been with the J. Trafton Co., this city, for a number years, has gone into the brokerage ar jewelry commission business, and has cated in the Broadway Central Build The style of the firm is Albert Fink & Mr. Fink expects to do a general brok age and diamond business. He will mak his regular trips as heretofore, followin up his established trade, in his old terr tory, comprising the Pacific Coast ar Rocky Mountain region. He expects take on one or more eastern solid go lines.

The Carl Entenmann Jewelry Co. is st rushed to the full capacity of its shop. had the contract to furnish for the P A. and A. A. U. the championship gol silver and bronze medallions given as tr phies for championship in the field event wrestling matches and Marathon race he here during the national meeting of t Elks. These comprise 23 solid gold, sterling silver and 16 copper medals. Th company has also been awarded the co tract for the sole manufacture of Elk solid gold brooches. They also have ma the medals for the southern Californ swimming championship under the auspic of the swimming association.

The J. P. Trafton Co., which has be in business in this city for about 20 yea has gone into liquidation and will be d continued. Mrs. Fleming, formerly M Trafton, has for some time past desir to be relieved of the care which the bu ness imposed upon her. Chas. Adams, w has been the manager of the concern, ha ing gone into business on his own acco made the time opportune for Mrs. Flemi to close out. The stock on hand, said be valued at about $135,000, has been so to George M. Williams, proprietor of t Geneva Watch & Optical Co., this city, a a local trust company will take charge the collection of outstanding debts, said amount to something like $150,000. M Williams will remove the stock to h store, 305 S. Broadway, and close it out rapidly as practicable.

The Bastheim, Adams & Abel Co. h been incorporated for the purpose of doi a wholesale jewelry business in this cit The members of the firm are Ed Bas heim, formerly with Alphonse Judis, S Francisco; Chas. Adams, former manag and buyer for the J. P. Trafton Co., a Clarence C. Abel, road representative the Trafton Co. Spacious quarters ha been engaged in the Broadway Centr building, 421 S. Broadway, and are n being fitted for the company's use. three members of the firm have a wide a quaintance in the western jewelry trad Their stock and fixtures will be entire new. The firm will deal in 14 and 10-k jewelry, diamonds, watches, etc.

Cleveland.

F M. Loofborrow, of R. H. Ingersoll & ro., was in town this week.

The Bowler & Burdick Co.'s salesmen ill start out on the Fall trip this week.

J. J. Schuster, 2718 W. 25th St., has re-ntly been appointed watch inspector for e Erie Railroad.

C. A. Gracy, Logan, O., is in charge of e optical department of the Buyon Jew-ry Co. for a few days.

Theo. F. Gieger, engraver, with the orham Co., New York, is in town for a onth or so visiting his parents.

Bamber & Gains furnished the big cup ich was offered by the Catholic Club of rea, O., to the winner of the Marathon e, held July 5.

H. D. Williams, who was formerly in arge of the optical department of the uyon Jewelry Co., Colonial Arcade, has ened offices at 37, same building.

Beddow & Co., wholesale watch supplies h offices in the Permanent building, ve gone out of business, and G. L. Bed-w is now with the Jackson Jewelry Co.

The following out-of-town jewelers were town this week: Alvin Kintner, of the itner Jewelry & Optical Co., Painesville, W. Scott, Piqua; J. O. McClintock, igrin Falls; E. D. Davis, Kent, and ry Dehnel, Sandusky.

H W. Beattie, in the Euclid Arcade, has ably the most unique window displays wn. His entire display invariably con-s of precious stones formed in one gle design in the center of the space, ich is covered entirely with black velvet und July 4 Mr. Beattie had a shield posed of diamonds, rubies and sap-res.

The May Co., one of Cleveland's large artment stores, has opened up a watch ir shop in connection with their jew-department. The idea is distinctly new Cleveland. The May Co. secured J. vor Roberts to take charge of this ven-e, Mr. Roberts having had a wide and ied experience both in this country and oad.

The multilated and crushed body of rry R. Cowell, son of H. J. Cowell, the Webb C. Ball Watch Co., was found the Mississippi River, near St. Paul. dnesday. The police of that city be-e that the young man fell from a 90-bluff, and if not killed by the fall wned afterward. He was employed by t Winton Motor Car Co. in its branch e in Minneapolis.

ire in the Power block on E. 4th St., y Saturday morning, did considerable age to the plant of the L. Rosenthal manufacturing jewelers, which is on sixth floor. The L. Rosenthal Co. had ntly installed some new machinery, ch, with the stock which was also com-atively new, was damaged to the extent about $1,500. Fire did not reach this ion of the building, and the damage caused by smoke and water. Mr. Renthal stated that the loss was well ered by insurance and that the business ld not be interfered with to any great nt.

dge Landis in the Federal Court in ago, last week, sentenced Harry Will-iams to two years in the federal prison for passing bogus United States money orders on a number of merchants all over the country. Several Cleveland jewelers who were victims of Williams were subpoenaed. The trick was worked during the holidays of 1907, and the witnesses had some trouble in identifying the man, but he finally pleaded guilty and confessed that the money order blanks were stolen from a suburban office in Chicago during that Fall. The statement was made in these columns last week that Ben Sands was subpoenaed, but although Mr. Sands was one of the victims the federal authorities in some way overlooked him and he did not appear at the trial.

Cincinnati.

B. M. Davis, of the Miller Jewelry Co., is enjoying his vacation in the east.

C. S. Miller, with the Ansonia Clock Co., was in the city, last week, looking up his old friends.

Richter & Phillips report that five salesmen who are out are sending most encouraging letters to the firm.

Mr. and Mrs. Jerome Thoma, of the Thoma Bros. Co., have returned to Cincinnati after a delightful trip east.

George Gruen, of D. Gruen, Sons & Co., received a cablegram, last week, stating that Mr. and Mrs. Fred Gruen sailed for home July 8 by the steamship *Amerika*.

J. Chas. Ernst and Wallace Harwitz, with L. Gutmann & Sons, have gone east on a vacation. E. Frommeyer and C. E. Payne, of the same firm, have returned from their outing.

Miss Reilly, who for many years has been in the optical department of E. & J. Swigart, is receiving the sympathy of her many friends for the loss of her mother, who died July 5, after a long illness.

Jos. Kenkel and Ray Reinstatler, son of Chas. Reinstatler, a jeweler of Central Ave., are touring through southern Indiana in Mr. Kunkel's new automobile. They expect to put in a week very pleasantly.

The members of the local Retail Jewelers' Association will hold their annual picnic Aug. 18 at Chester Park. Anthony Schemel and Robt. Freisens are the committee making the final arrangements.

Mrs. B. L. Kruckemeyer and child, after spending several weeks in this city visiting friends, was joined by her husband, who is the leading jeweler of Evansville, Ind., and after a short trip they will return home.

Herman A. Rose, Cynthiana, Ky., also one of the Kentucky representative jewelers at the Elks' reunion at Los Angeles, Cal., with his brother Henry and their wives, are spending a month touring through California and the Yellowstone Park.

The following were in the city recently replenishing their stocks: A representative of the Conn Jewelry Co., Bowling Green, O.; Wm. M. Smith, Leesburg, O.; G. H. Ashton, Middletown, O.; G. F. R. Ireland, West Union, O.; H. F. Shellow, Dayton, O., and Duncanson Bros., Lynchburg, O.

Randolph & Mittendorf, Williamson, W. Va., were very much surprised, July 5, to receive a letter from their trusted clerk, Wm. Runyon, saying: "If I am not at the store Monday morning, don't expect me to return." This note immediately led to an investigation, when it was discovered that late Saturday night he had left town for Cincinnati; also on the same train a young lady disappeared who was supposed to visit relatives nearby in Ohio, but her relatives have not seen or heard from her. Both were seen together at Portsmouth, July 4, and both had their baggage checked to Cincinnati.

Minneapolis and St. Paul.

Chas. Wahlberg, 519 Central Ave., Minneapolis, is adding new fixtures to his store.

Edwin H. Brandes, of the Paegel Jewelry Mfg. Co., Minneapolis, is away on his vacation.

R. W. Kelner, Clark, S. Dak., was in the Twin Cities on his way home from a trip to the west, last week.

W. C. Leber, Minneapolis, announces that during July and August the store will close at one o'clock on Saturdays.

W. V. Jean & Son, 426 Central Ave., Minneapolis, have discontinued their retail business and left for California.

Axel E. Madsen, representing Rettig, Hess & Madsen, Minneapolis, is in Chicago, visiting the home office of the firm.

C. D. Calhoun, formerly watchmaker for William M. Stone, Minneapolis, is now with the R. G. Winter Jewelry Co., of the same place.

The Emporium Department Store, St. Paul, announces a special sale of jewelry, preparatory to its removal to the new building, about Aug. 1.

G. A. Anderson, Isanti, Minn., was in the Twin Cities, last week. He is about to leave for Sweden to settle up the estate of his brother, who died recently.

Among the visitors in the Twin Cities, last week, were C. Frank Halbkat, Watertown, S. Dak.; Swan Anderson, Willmar, Minn.; I. M. Radabaugh, Hastings, Minn.; A. L. Mealey, Delano, Minn.

The officers of the Minnesota Retail Jewelers' Association are all working hard preparing for the Summer convention, which will be held July 27, 28 and 29, in Minneapolis. A great many letters have been sent out calling attention to the meeting, and a number of replies have been received. All jewelers of Minnesota will be welcome to attend the meetings and to participate in the workings of the convention, whether they are members or not, and they are also extended an invitation to participate in all the entertainments, including the trip to Lake Minnetonka, which will occur July 29. Arthur E. Paegel, Minneapolis, first vice-president of the National Association, has spent a great deal of time and labor on the preparations for the meeting. This association is working strongly in favor of the passage of a fraudulent advertising act by the State Legislature. The association hopes to set the example by a State law, to be followed by a national law. A number of other matters will come before the organization which are all calculated to work for the betterment of conditions in the retail jewelry trade. It is believed that steps will be taken at this meeting which will be the starting point, at least, of reform work which will prove of general benefit to the jewelry trade.

We Are Ready

With our entire Fall Line of Diamonds, Watches, Gold Jewelry and Fine Plated Jewelry. More beautiful, more complete than ever. Our traveling salesmen have started on their routes and will visit the trade in the following order:

Mr. MORRIS BAUMAN, Kansas, Colorado and the West.
Mr. FRED BROSS, Illinois, Kentucky, Tennessee.
Mr. HARVEY HUBBARD, Texas, Oklahoma.
Mr. MARK EISEMAN, Alabama, Mississippi, Georgia.
Mr. OTIS L. ROSS, North and South Dakota, Wisconsin, Minnesota.
Mr. C. L. STANGE, Missouri, Indiana, Iowa.

The efforts of these gentlemen are augmented by a home force of competent people, who will attend to the wants of the Retail Jeweler and give your mail orders prompt and particular attention.
We solicit a continuance of your valued patronage.

L. Bauman Jewelry Co.

Century Building St. Louis

St. Louis.

M. H. Cox, of the Hoyt Jewelry Co., left, Saturday night, for the south.

A. J. Lee, of the Lee-Kehl Mfg. Co., returned, Friday, from a business trip to Chicago.

Herman Mechlin, of William Weidlich & Bro., has gone to Moline, Ill., for a two months' visit.

G. Eckhardt will go to King's Lake, next week, for a 10 days' outing. He will take his family with him.

Henry Mueller, New York, became associated, this week, with the Erber Jewelry Mfg. Co., 610 Pine St.

J. H. Booth, Alton, Ill., is moving from his old location into his own new building a few doors away on 3d St.

Julius Newman, of the Aller-Newman-Ilmes Jewelry Co., will leave, Monday, on a business trip through Missouri.

George Oberting, of the Blankenmeister-Oberting Jewelry Co., returned, Thursday, from a two weeks' pleasure trip to Denver, Colo.

E. J. Helmerich, of the Hess & Culbertson Jewelry Co., accompanied by his wife, is spending a week on the Gasconade river, Missouri.

Aubrey C. Lindsley, of the J. Bolland Jewelry Co., with his wife and a party of friends, enjoyed an outing of three days at Silvan, Mo.

C. J. Arnold, manager of the jewelry store of Charles S. Erber, Texarkana, Ark., was here on a business and pleasure trip, and will remain two weeks.

C. J. O'Brien, of the Hess & Culbertson Jewelry Co., accompanied by his wife, left, Wednesday night, for Atlantic City, where they will spend 10 days.

C. L. Goulding, of E. H. Goulding & Sons Co., Alton, Ill., will leave, Aug. 1, accompanied by his wife and child, for a month's visit to Boston and New York.

W. G. Drosten, of the F. W. Drosten Jewelry Co., left, Wednesday, for a 10 days' trip to the east. Charles Spindler, of this company, is now enjoying a vacation of 10 days.

Arthur S. Feiss will leave, Sunday night, on a trip through the middle west with manufacturers' lines. He will be gone three months and will return by way of Texas.

Smith's Credit Jewelry Co. has brought suit in Justice O'Halloran's court against John C. Bensieck & Son, under an assignment of wages, for $40. The case is set for July 15.

C. W. Hoyt, president of the Hoyt Jewelry Co., who is visiting the Alaska-Yukon Exposition, at Seattle, has written that he will return July 17. He was accompanied on the trip by his wife.

Mrs. J. J. Burke, wife of the proprietor of the Brooks Jewelry & Optical Co., is in a dangerous condition at St. Anthony's Hospital, following an operation that was performed on her a few days ago.

Samuel H. Bauman, president of the Bauman-Massa Jewelry Co., who has been traveling with his wife in Europe for three months, sailed on the return voyage, July 3, and is expected home about July 20.

A. Goodshaw has moved his place of business from the Commercial building to the Holland building. He has employed as an assistant J. A. Voges, formerly with the I. D. Strelitz Jewelry Co., in the Third National Bank building.

Out-of-town jewelers here during the past week were: E. A. Short, Prescott, Ark.; Samuel Tetley, Farmington, Mo.; S. J. Arnold, Texarkana, Ark.; A. H. Krause, Greenville, Ill.; Fred Simon, Collinsville, Ill.; C. L. Goulding, Alton, Ill.

A. L. Blankenmeister, of the Blankenmeister-Oberting Jewelry Co., returned, Monday, from a pleasure trip to Georgia and Florida. He was accompanied by his wife and daughter. He left, Wednesday, for a business trip through Missouri.

Leo S. Bauman, of the Bauman-Massa Jewelry Co., left, Wednesday, for New York and Providence to make purchases for the firm. C. R. Gross, Kansas and Oklahoma representative, and S. L. Loewenstein, Missouri and Arkansas representative, will start Monday for their respective territories.

Charles Hellwig, 1209 Olive St., will go to Chicago in a few days, accompanied by his wife, for a visit to his brother, Robert Hellwig. R. F. Reeves, of the Reeves-Kemper Jewelry Co., has returned from a business trip to Cincinnati. The Reeves-Kemper Co. is making the annual invoice.

Nadich & Steffelmann, to meet the demands of increasing business, will enlarge their place of business in the Holland building by renting an adjoining room, and expect a little later to occupy two additional rooms. M. Steffelmann, of the firm, returned, Thursday, from a business trip to Kansas City and St. Joseph.

E. F. Maritz, president of the Maritz-Kober Jewelry Mfg. Co., returned from a trip to Kansas City, on which he was accompanied by his wife. Ulysses Couley, of this firm, is on a two weeks' vacation trip to Keokuk, Ia., accompanied by his wife. Miss Edna Saltzman will leave, next week, for Chicago and other places in Illinois.

The first meeting of creditors of E. T. Gotsch, formerly in business at 1402 Olive St., against whom bankruptcy proceedings are pending, will be held, Tuesday, at the office of Referee in Bankruptcy Coles. Creditors will then have an opportunity to prove their claims, appoint a trustee, examine the bankrupt and transact such other business as seems desirable.

Henry Falkenhainer, father of Miss Augusta B. Falkenhainer, cashier of the F. W. Drosten Jewelry Co., died, Wednesday night, at the family home, 3010 Lemp Ave. The funeral took place Saturday. The body was cremated. Mr. Falkenhainer was 78 year old. He was a member of Hassendeubel Post, G. A. R., and the funeral services were conducted by the post.

The traveling representatives of William Weidlich & Bro. have started out on their Fall trips. H. L. Hollister left for Iowa, J. E. Durick for Illinois and Wisconsin, L. B. Hale for Indiana and Michigan, H. F. Hines for Kansas City and other western cities, H. D. Wachholder for Arkansas and Texas. N. W. White has come in from Kansas and will return to his field in two weeks.

Mr. and Mrs. Albert Rubin returned, Wednesday, from their bridal trip. They were away three weeks. Part of the time was spent at the National turnfest, at Cincinnati. They were married June 16. Mrs. Rubin was formerly Miss Emily Friton, daughter of Julius Friton, jeweler at 121 N. 7th St. Mr. Rubin is Mr. Friton's watchmaker. The couple are at home at 2919 Miami St.

F. B. Weidlich has sold the fixtures of his jewelry store at De Hodiamont to W. S. Townsend, formerly in the jewelry business in Oklahoma, who will carry on a jewelry business at Mr. Weidlich's old stand. Mr. Weidlich, after taking a vacation of a couple of weeks, will return to his old home at Bridgeport, Conn., and be again connected with the Weidlich Bros. Mfg. Co. there.

G. R. Stumpf, 610 Franklin Ave., will leave, Sunday evening, accompanied by Mrs. Stumpf, for their annual pleasure trip. This time they will visit the Canadian National Park, Vancouver, Alaska, and the Yukon Exposition at Seattle, and will stop at Yellowstone Park on their way back. En route they will visit friends at Boise City, Idaho; Denver, Idaho Falls, Colorado Springs and Portland. They will return to St. Louis about Sept. 1.

Charles Hellwig will either dispose of his store at 752 S. 4th St., or close it up and consolidate the business done there with that done at 1209 Olive St. The business on S. 4th St. was established by his uncle, Charles G. Osterhorn, in 1875, and when Mr. Osterhorn died Mr. Hellwig assumed charge of it. Three or four years ago he opened at his Olive St. location and considers it so much better than the other that he wants to confine his attention to that.

S. W. Reisen, Texas representative of the St. Louis Clock & Silverware Co., whose home is in Fort Worth, spent the week in St. Louis getting ready for his Fall campaign. He will leave, Monday, for his territory. He says that business in Texas has been "spotted," but that more uniformly good conditions are expected in the Fall. Next week E. H. Meier, Alabama and Mississippi representative, and Jesse Cummings, Nebraska, Missouri and Arkansas representative, will take to the road.

Information has been received here of an attempt made early last Sunday morning to rob the store of A. Basse, at 518 Main St., Quincy, Ill. At two o'clock in the morning a brick was hurled through the plate glass front of the store. A man who heard the crash ran to the spot and the brick thrower took to his heels without getting any of the $2,000 worth of jewelry that had been left in the window over night. Mr. Basse had but recently altered the front of his store and put in the plate glass front that was smashed.

The wholesale jewelry business of this city has recognition to the extent of a full page in the centennial edition of the St. Louis *Times*. The article states that the 17 exclusively wholesale jewelry houses and two manufacturers' agents do an annual business of between $4,500,000 and $5,000,000, and make up one of the most important branches of trade in St. Louis. For about 60 years St. Louis has carried on an extensive wholesale jewelry business. The territory now served by the city is greater than is served by any city in the United States in the jewelry lines, except New York, it is claimed. The majority of the St. Louis

houses make their own importations, a number of the firms sending their own buyers to Europe each year. Heads of firms and traveling salesmen are quoted as saying that the prospects for next year's trade are better than they have been in the history of the business, especially in the Texas, Oklahoma, Kansas and New Mexico territory. A suggestion is made that there ought to be a large cut glass house in St. Louis.

Detroit.

E. A. Cress, Minden City, was a buyer in this market last week.

Quite a party of Detroit jewelers were in the Elk drill squad which left last week for Los Angeles, Cal.

John Kay & Co. begin the alteration and enlargement of their store in the Majestic building, this week.

E. R. Gilmore is now covering the territory formerly covered by E. C. Avery, as salesman for the C. A. Berkey Co.

The Jewelers' Board of Trade met Friday evening and discussed plans for the entertainment of visiting merchants during the time of the buyers' excursion the week of Sept. 6. No effort will be spared to make this the biggest gathering of jewelers ever held in the State.

Wright, Kay & Co. have on exhibition the $10,000 Indianapolis Motor Speedway cup, which weighs 5,000 ounces. It is of silver and decorated with scenes representing automobile racing. This immense cup has been the center of attraction for the past week, the Glidden tour visitors having taken an especial interest in it.

The Grainger-Hannan Co. has begun proceedings to regain possession of a necklace sold to Mrs. Martha Easterly, a fashionable dressmaker, some time ago, just before the purchaser began bankruptcy proceedings. Mrs. Easterly was arrested in Chicago and brought back to Detroit on a charge of concealing goods which should have been sold for the benefit of her creditors.

The July meeting of the Detroit Nest, No. 5, Noble Order of Ku Kus, was postponed an account of the hot weather. It was to have been held on Tuesday of last week in Duffield Hall, but may be allowed to go over entirely. A big time is expected when the Ku Kus of the State gather in Duffield Hall, Tuesday evening, Sept 6. Preparations are already being made for this event, Mayor Breitmeyer having been persuaded to lead the Detroit degree team.

Columbus, O.

The local jewelers and opticians are joining the ranks of merchants closing for a half holiday during the Summer. They announced last week that they would close their places of business at noon each Friday until September.

The Columbus Savings & Trust Co. has added a most artistic street clock to its building, the new timepiece having been placed over the High St. entrance to the banking rooms. The clock is of bronze with cathedral chimes, which strikes the quarters, and it is quite an addition to the timekeepers along High St.

A. F. Limbright, formerly of Flat Rock, Mich., is now at Northville, Mich.

Milwaukee.

Several additional improvements have been made in the jewelry store of A. F. Puls, located in the Public Service building.

Louis A. Kuesel, secretary and treasurer of the Kuessel Bros. Co., has moved his family to his Summer home at Okauchee Lake, Wis.

The stock of Francis D. Bancroft, who recently went into bankruptcy at Waukesha, has been sold at public auction by the receiver to A. J. Dopp for $1,200.

The Kuesel Bros. Co. have remodeled their display rooms and offices in the Enterprise building. New fixtures, including new show cases, wall cabinets, etc., have been installed.

Franklin Thomson, secretary of the Jewelers' Mutual Fire Insurance Co., Wisconsin, was a recent visitor at Beloit, Wis., upon business connected with the new insurance company.

Albert Stamm, formerly of Milwaukee, now of Dillon, Mont., where he is the proprietor of a jewelry store, visited his mother and other relatives here, last week. Several years have elapsed since Mr. Stamm's previous visit to Milwaukee.

Among the out-of-town jewelers in this city, last week, were: August Wiggenhorn, of A. Wiggenhorn & Son, Watertown; A. F. Mirlach, of A. F. Mirlach & Bro., Beaver Dam; J. B. Kimball, Waukesha; M. F. Peters, Mauston, and E. M. Potter, La Farge.

Present indications are that more than 300 Wisconsin jewelers will be in attendance at the coming annual convention of the Wisconsin Retail Jewelers' Association, which opens in Milwaukee, July 20. Arrangements have now been completed, and the programs are expected to be out very soon.

Archie Tegtmeyer is the organizer of the new Hatless Club of Milwaukee, membership in which is secured if the applicant is the possessor of a bald and highly polished pate. Mr. Tegtmeyer is acting upon the suggestions offered by Dr. Z. D. Clark, of Omaha, who declares that men are losing their hair because they wear their hats too much.

Reton Bros. & Co., Stevens Point, Wis., furnished the identification of a watch carried by Patrick Corrigan when he was murdered at Spokane, Wash., last March, and the evidence offered by the jewelers will probably prove the means of running down the murderer. The watch was purchased at Stevens Point and was pawned three days after the murder.

The stock and fixtures of J. G. Ferry & Co., Eau Claire, have been purchased by George F. Duncan and A. E. Osterberg, and the new firm is now being conducted under the name of the Duncan-Osterberg Co. Since the business change the new firm has purchased much new stock, and the intentions are that one of the largest and most varied stocks of cut glass in the city will be carried.

Mrs. Otto Nelson, wife of a well-known jeweler at Marinette, died, last week, as the result of burns which she received in a Fourth of July fire. The jewelry establishment caught fire from firecrackers thrown by boys and burned rapidly, causing a loss of several thousand dollars. The family resided over the store, and Mrs. Nelson attempted to secure valuable papers which were in the building and was so badly burned that she died. In trying to rescue his wife Mr. Nelson was badly, although not seriously, burned.

The Fox River Valley Jewelers' Association recently completed one of the most successful conventions in the history of the organization held at Green Bay, last week. The following officers were re-elected: President, J. R. Chapman, Oshkosh; vice-president, W. H. Kruner, Green Bay; secretary, A. W. Anderson, Neenah; treasurer, H. A. Kamps, Appleton. Fifteen jewelers from the Fox River valley were in attendance and enjoyed the various entertainment offered, some of the features being a trolley ride to Bay Beach. The gathering was brought to a close by a banquet. Berlin was selected as the location for the next convention.

Omaha.

L. A. Borsheim has returned from a trip to Sulphur Springs, Ark.

Henry Copley and family have returned from a 10 days' sprint in Colorado.

C. A. Williams, of C. A. Williams & Co., is meeting with great success on a business trip through Iowa.

Fred Brodegaard & Co. supplied the silver service to the employes of the Union Pacific to be given as a wedding present to their employer.

Mr. Allen, of the Bohm-Allen Jewelry Co., Denver, Colo., remained in Omaha a few days, of last week, visiting relatives and calling on the trade while en route on an eastern trip.

Wm. B. Graves, O'Neill, Nebr.; C. Meyers, Butte, Nebr.; B. F. Smith, Valley, Nebr.; O. C. Zinn, Hastings, Nebr., and Frank Anshutz, Shenandoah, Ia., were in the city, last week, purchasing stock.

At the last meeting of the local Jewelers' Club S. S. Callison, secretary of the National Jewelers' Association, was present. A complete outline of the programme was made and definite plans were made. Letters are still being received from manufacturers and jobbers for reservation of space.

San Diego, Cal.

F. S. Chambers, late of Atlanta, Ga., has taken a position with the Ernsting Co. as an additional watchmaker.

Joseph Jessop, head of the firm of Jessop & Sons, was married recently to Mrs. Elizabeth L. Burner. Mr. and Mrs. Jessop have gone to Seattle on their wedding trip.

Salmons & Ernsting, owners of the Pala Chief tourmaline mines, have on exhibition at the Alaska-Yukon-Pacific Exposition a magnificent collection of tourmalines and kunzite. A suggestion has been made that the latter gem be made the national gem of the United States. Visitors to the exposition will find the gem exhibit in the California building.

C. R. Michel, Portage, Wis., has opened a branch store at Cambridge, Wis.

Indianapolis.

J. C. Sipe left Saturday for a European ip of several weeks.

Emil Mantel and wife have returned me after an eastern trip of three weeks.

C. J. Kiefer has gone to Lake Maxin ckee for two weeks. Upon his return s brother, L. A. Kiefer, will go to that sort.

Mr. and Mrs. Joseph E. Reagan and chil- en left, last week, for their Summer home Ludington, Mich., where they will re- ain some time. Mr. Reagan is manager the Baldwin-Miller Co.

While riding in his automobile one day st week, Ferd L. Mayer, of Charles Mayer Co., accidentally ran down Harry Cubal, oy who was riding a bicycle. The lad s not seriously injured.

A tray of jewelry valued at about $25 s stolen from the store of Charles W. ss, Dover, one day last week. A small ount of cash was also taken from the fe, which was forced open.

U. Bonifield, Warren; William Beatty, st Lebanon; F. L. McKee, Cloverdale; W. Hudson, Fortville, and J. A. Miessen, cero, were among the retail jewelers in city, last week, buying stock.

Julius C. Walk & Son, L. S. Ayres & Co., arles Mayer & Co., Horace A. Comstock, Cohen & Sons and Carl L. Rost have nated prizes for the baby show to be held the Summer Mission for Sick Children. Local jewelers, during the last week, re- ived shipments of a novelty clock made ng the lines of "Dickory, dickory, dock, mouse ran up the clock." When the ck strikes one, the white mouse, which rves as the minute hand, falls and begins climb over again.

A clock owned by Mrs. Hannah Peter- n, at New Ross, has attracted much at- tion. It was made by Eli Terry & Sons, ymouth, Conn., and has wooden wheels. has been in the family of which Mrs. terson is a member since July 4, 1826, d the cabinet is still in good condition.

M. and L. Amdur will open a pawnshop d jewelry store at 242 Massachusetts e., this week, under the name of the Buf- o Loan Co., occupying the quarters re- ntly vacated by the Popular Jewelry Co. ey came to Indianapolis from Buffalo, N. . where they were in business for some ne.

After several weeks' consideration of the tter J. P. Mullally has decided not to be candidate for the mayoralty nomination. e was urged to make the race by a num- r of business men, but has decided that cannot spare the time from his business make the race or to serve in the office ould he be elected.

At the wedding of R. O. Gable and Miss rtrude Dustman, Hartford City, last ek, the wedding ring was of gold panned Gable in Alaska, some time ago. Two rs ago, as a director of the Bijou Gold ining Co., he went to Alaska and while re panned the gold, which he later had lished by a jeweler.

The city council, in special session, has cted Wilbur S. Smith a member of that dy to complete the unexpired term caused the resignation of Councilman Wendell Bangs. Mr. Smith is employed by Gray, ibben & Gray, and has never been active in politics. He was elected unanimously and will serve until Jan. 1.

The silver trophy to be offered by Wheel- er & Schebler this Summer in connection with the automobile races to be held on the Indianapolis Motor Speedway, has arrived in the city and is on display in the show window in the store of L. S. Ayres & Co. It was made by Tiffany & Co. and was de- scribed in THE JEWELERS' CIRCULAR-WEEKLY, some time ago.

The marriage of Charles W. Lauer, Jr., to Miss Margaret Merwin, New Haven, Conn., took place Wednesday evening, at the home of the bride's sister, 2160 N. Illi- nois St., in this city. The ceremony was performer by the Rev. G. B. McKee, pas- tor of the North Park Christian Church. Mr. Lauer is the son of Charles W. Lauer, of Charles W. Lauer & Co., wholesale jew- elers, and is a traveling salesman for that company.

San Francisco.

Harry Dana, of Shreve & Co., is away on a vacation trip.

A. Kohn, New York, is in San Fran- cisco, visiting the trade.

R. Friedberger, Stockton, and G. C. Wil- kins, Red Bluff, Cal., were trade visitors here, last week.

J. O. Bellis, a silversmith of 328 Post St., has divided his store down the center, placing his store on one side and his fac- tory on the other.

The Macey Jewelry Co. has moved from its old location on Fillmore St. to a new store at 904 Market St. in the newly recon- structed retail district.

J. J. McEvoy, Kennett, Cal., was in this city, last week. He has left his family at Sweetbriar for the Summer. He is pre- paring to remove his business from Ken- nett.

Charles Gilbert, 731 Market St., has filed a petition in bankruptcy. He places his liabilities at $3,307 and his assets at $3,872. He reports that on Jan. 5 of this year he transferred all his stock and pledges to Benjamin Michaels on condition that the latter should pay all the creditors.

Pacific Northwest.

F. G. Will, Albany, Ore., is moving his store into the new Will & Stark building, in that city.

J. H. Haas, formerly in business in Sa- lem, Ore., died in that city, last week. He had been in the jewelry trade at Salem for 45 years.

R. Mansfield, 102 S. 6th St., Grant's Pass, Ore., who has recently been afflicted with the partial loss of his eyesight, is prepar- ing to close out his business at that place.

The store of H. A. Barnhart, Monroe, Wash., has been purchased by C. C. Loop, formerly of Everett, in the same State. The new owner will add an optical depart- ment.

During the temporary absence of the night-watchman, a thief recently entered the store of the Malloy Mercantile Co., Scappoose, Ore., and robbed the jewelry department of about $100 worth of stock.

E. H. VanGilder, charged with embez- zling $2,000 worth of jewelry from I. Lachman & Co., 1210 Second Ave., Seattle, his former employers, has been arrested at Denver, Colo. Mr. Van Gilder disappeared, May 7, and was traced through the efforts of the Jewelers' Protective Association of New York.

G. T. Vandecar, who has been with the John G. Barr Co., Salem, Ore., for the past two years, has resigned his position with that house and will travel for several east- ern concerns. He will cover the States of Idaho, Washington, Oregon and Cali- fornia and will make his Coast headquar- ters at Los Angeles, Cal. Mr. Vandecar is now in the east, visiting the factories he will represent. His wife will spend the summer at Coos Bay, Ore., and will later remove to Los Angeles.

E. B. Wheat, Enterprise, Ore., who has been closing out his stock, took the re- mainder of it to the neighboring town of Joseph, last week, and endeavored to close it out at auction. The city council of the town held a special afternoon session and established a license fee of $10 per day to shut out the auction. This was paid, but a mob, said to include business men of Joseph, broke up the sale and compelled Mr. Wheat to return to his home town. He claims to have been unable to obtain police protection.

Pacific Coast Notes.

E. Sutter, Pomona, Cal., who has been in the east for some time, has returned to his home.

Max Meyerowitz, of Meyerowitz Bros., New York, is now making a trip through the Pacific Coast States.

Johnson Bros., Riverside, Cal., have dis- solved partnership. W. E. Johnson will continue the business, Henry Johnson leav- ing the firm.

C. L. Mathews, the jeweler of Colton, Cal., who has been in the present location for 15 years, will soon move to a larger store a short distance away.

Mr. Ferguson, owner of the John T. Reed opal mines near Barstow, Cal., reports that a number of men formerly employed in the opal mines of Mexico had reached the mines and will be put to work during the coming week.

Recent Reappraisements.

Recent reappraisements made the Board of General Appraisers include the follow- ing:

SILVERWARE—From Ernest Gidcon Bek, Pforz- heim, exported June 4, 1909, entered at New York; findings of Hay, G. A.: Cigarette cases, 841, entered at 8.50, advanced to 11 marks each; do., entered at 12.40, advanced to 17 marks each; do., entered at 12.40, advanced to 17 marks each; do., entered at 11, advanced to 15 marks each; German silver, do., entered at 2.40, advanced to 3.20 marks each; do., entered at 2.70, advanced to 3.60 marks each; do., entered at 2.70, advanced to 5.60 marks each; do., entered at 1.70, advanced to 2.25 marks each; gun metal, do., entered at 1.70, advanced to 1.80 marks each; do., entered at 1.70, advanced to 1.80 marks each; do., entered at 2.85, advanced to 3.80 marks each; do., en- tered at 3, advanced to 4 marks each; gun metal cigar cutters, entered at 1 mark each, no advance; silver, do., entered at 1.10, advanced to 1.50 marks each. And similar goods.

The Paul-Gale-Greenwood Co., Norfolk, Va., has purchased the valuable property occupied by its new eight-story building on Granby St. for $90,000.

Kansas City.

Sam Bloom, with the Meyer Jewelry Co., started on a trip through Kansas, Monday, July 12.

Frank Hardaway, with Nevin Bros., dealers in jewelers' supplies, is enjoying a vacation in Kansas.

Ed. Hickman, who has been ill with typhoid fever at Excelsior Springs for several weeks, has had a relapse.

Leslie White and J. W. Brown, representing D. B. Ward & Co., have replenished their trunks and are again on the road.

Mr. and Mrs. J. W. Schmandt, Holden, Mo., spent a couple of days in town, last week. While here Mr. Schmandt purchased an automobile.

E. B. Wiser, of the Porter & Wiser Jewelry Co., is enjoying the baths and breezes of the Atlantic coast at Long Island. His vacation will cover several weeks.

C. B. Norton, president of the C. B. Norton Jewelry Co., with his wife and daughter, left Saturday evening for a month's fishing trip in northern Wisconsin.

Mrs. Fred Patrick, with the Meyer Jewelry Co., left Des Moines, Ia., Monday night, for this city. Owing to floods she was compelled to return, and did not arrive here until Wednesday night.

Mr. Johnson, representing the Jewelers Board of Trade, New York, has been in this city for several days. He is making an extended tour of the Trans-Mississippi territory in the interest of the board.

The following jewelers were in this city during the week: Charles Weber, Lexington, Mo.; D. B. Williams, Emporia, Kans.; Harry E. Richardson, Caldwell, Kans.; Roy Pierce, Odebolt, Ia.; Mr. Morrison, of Morrison Bros., Olathe, Kans.

A. E. Pittinger, manager of the Kansas City Horological and Optical School, says that the school last year enrolled 51 students. The enrollment to date this year is 49. Finding the present quarters inadequate the three-story building adjoining the one now occupied on the west has been leased. The new quarters will give 9,000 feet of floor space and will be occupied in September. P. O. Minish, instructor of engraving, has been succeeded by Henry Bawsher, and Dr. C. H. Nudles, instructor in optics, has resigned on account of ill health. His successor has not yet been named.

Toledo.

L. M. McKinstry, 614½ Cherry St., has just added a new sign to his store.

The Merrill-Broer Co. has just had the large clock in front of its storeroom overhauled and cleaned.

Consistent rumors are afloat that the building partially occupied by Saelzer & Armstrong, at the corner of Adams and Superior Sts., is to be torn down to make room for a much larger building, which is to be occupied by a large clothing house.

J. George Kapp has had his share of burglars this week. Wednesday evening, about four o'clock, while the family was sitting on the front porch, sneak thieves entered the house and looted his residence of all jewelry to be found readily. The next night Watchman John Sheehy discovered a man in Mr. Kapp's store, 415 Summit St., and immediately notified the police, who found the man in the repair shop on the second floor. When taken to the station the prisoner gave his name as Fred Foster, alias Frank Russell, age 28. When searched a number of small jewelry articles were found, and also several pawn tickets. While the officers were examining the pawn tickets Foster snatched them away, and before anyone could interfere tore them into bits. They, however, have been patched together.

Canada Notes.

Frank T. Parker, Toronto, has assigned to R. Cooper.

J. W. & W. Easton, Toronto, Ont., have given up business.

The death of L. C. Mitchell, Crystal City, Man., is announced.

R. M. Haddad, Winnipeg, Man., has assigned to C. H. Newton.

H. A. Burns has purchased the business of Henri Massonat, Vernon, B. C.

The firm of Ferguson & Page, St. John, N. B., has been dissolved, H. C. Page continuing the business.

H. D. Cameron has purchased the stock of W. A. Fenwick, Shelburne, Ont., and will continue the business.

H. Pollack, formerly of Killaloe, Ont., has purchased the fixtures of the late Solomon Fogler, 98 Queen St. W., Toronto, and will continue the business.

E. I. Scott, Summerland, B. C., who was formerly in business at Sault Ste. Marie, Ont., has disposed of his store at Summerland and is returning to Sault Ste. Marie.

J. F. Logan, with the Goldsmiths' Stock Co., Toronto, Ont., is spending his vacation at Old Orchard Beach. R. J. Abbs, with the same firm, is summering at Lake Rosseau, Muskoka.

Out-of-town jewelers calling upon the Toronto, Ont., trade, last week, included T. C. W. Watson, Newmarket; Joseph Park, Bradford; J. Hollingshead, Tottenham, and N. McLeod, Carrington, all Ontario.

A. Nettleton, Collingwood, Ont., and J. E. Nettleton, Penetanguishene, Ont., accompanied by their father, John Nettleton, and another brother, have returned home after spending two months in England and the European Continent.

The Imperial Jewelry Co., Ltd., has been incorporated under the laws of Ontario with $40,000 capital to manufacture and deal in jewelry at Toronto. The provisional directors are John T. Loftus, James H. Hoffman and John A. Milne.

Savannah, Ga.

John Thomas, of J. & C. N. Thomas, is building a house on 34th St.

Theus & Co. and R. Van Kenren & Co. made donations to the picnic committee of the Order of American Firemen, Savannah Council No. 1.

J. & C. N. Thomas will, on Oct. 1, remove from Whitaker and State Sts. to 22 Broughton St., west. The firm has just had new fixtures and a large safe installed in the present location, but owing to increased business have been compelled to secure larger store.

New Orleans, La.

Mr. Armstrong, of the Loewengardt Armstrong, Co., is quite ill.

A card has been received by local friends from L. E. Waterman, of the fountain pen house, who is enjoying the sights of Dresden.

The International Silver Co. had five representatives of their different factories in town at the same time, recently, and the jewelers were somewhat flattered at the attention shown the New Orleans trade.

Wm. Frantz's son, Louis T. Frantz, left here, last week, by steamer for New York. Young Frantz was one of two men who won the scholarships in the technology department of Tulane University, and he goes direct to the General Electric Works at Schenectady, N. Y., for a two year course.

Recently Judge Fisher opened the Fifth City Criminal Court in its new quarters. These had been handsomely fitted up by the public works department, but a clock was overlooked. Messrs. T. Haussmann & Sons, Ltd., noticing the lack, presented the tribunal with a fine wall clock at the first sitting in the cosy room.

Vincent Esposito, a young Royal St. jeweler, was held for arson in connection with a fire at his home, uptown. The family was out at the time and the accusation is based on the fact that a bowl of turpentine was found on the floor. Esposito says turpentine was left from a furniture cleaning company, points to the utter lack of motive and to his own prosperity and reputation and laughs at the police suspicions.

In another fortnight Gustave Kreihs will celebrate his 32d anniversary of uninterrupted service in the house of Wm. Frantz & Co. Few of his old comrades are now in to-day. Mr. Kreihs was born in Landau, Rhein-Pfalz, Germany, Nov. 9, 1843. When New Orleans had few jeweler's stores Mr. Kreihs learned the watchmaking trade at the house of Fred Zimmermann, when a young boy. In 1859 he went to Switzerland and worked hard in the largest watch factories. Returning to the home of his adoption he opened for himself a business which he only remained at for a couple of years when he finally accepted his present position, and is a trustworthy and valuable employe of the firm.

Among the jewelers who have been busy for the past two months manufacturing medals and trophies for commercial bodies and festivals were: Coleman E. Adler, C. Hausmann & Sons, Wm. Frantz & Co., Jacob Young and J. J. Weinfurter. Frantz & Co. had four dozen gold, silver and bronze medals for the Pelican Athletic meet, J. J. Weinfurter made the medals for the First Troop, Louisiana Cavalry, prize, C. Hausmann & Sons the *Daily States* public school trophy in the form of a plaque, the center mounted in a hand chased shield enameled, and surrounded by eight silver shields. The Hausmanns also have just finished the silver plaque donated by the New Orleans Railroad Co to the successful indoor basketball team of the public schools.

Providence.

Harvey J. Flint has been granted a pat-nt for a brooch.

John Kelso, this city, was one of last week's visitors to Boston.

William H. Draper was registered at the National Hotel, Block Island, last week.

Samuel Berlin, New York, was in the ity, last week, calling upon his customers.

Albert Walker has commenced the erec-ion of a large dwelling house on Ayrault St.

Mr. and Mrs. William A. Copeland are pending a few days with friends at River ew.

Paul Shocker and family are occupying eir Summer cottage at Longmeadow for e season.

Frank T. Pearce is contemplating spend-g his vacation, this Summer, among the es of Maine.

Harry B. Kennion was through the mid-e west, the past week, with Parks Bros. Rogers' line.

Gustave Saacke and family have rented e South Twin cottage at Prudence Park r the season.

Fred C. Somers and family, this city, ve taken a cottage at Matunuck beach r the season.

Mr. and Mrs. Ethan McIntosh and fam-are spending their fourth season at arwick Downs.

J. K. Roumain, Baton Rouge, La., is ending his fifth Summer as a sojourner Narragansett Pier.

Harry B. Little and family are at War-ck Downs, Narragansett Bay, at their p for the Summer.

Col. Samuel M. Nicholson entertained a rty of friends from this city on his yacht *ndaga* over July 4.

Jacob Hammelstein, Chicago, was call-upon the manufacturers of this city, first part of the week.

George A. Schuetz has been on a short siness trip through the middle states for w & Westcott, this city.

Mr. and Mrs. O. C. Deveraux and family occupying Windmill cottage at Pru-ce Park, for the Summer.

T. Eden and family have taken up ir residence in this city, removing here past week from Attleboro.

The Central Loan Co., J. Bartman, pro-etor, has opened its store at 675 West-ster St., corner of Stewart St.

Charles E. Westcott, of the Snow & stcott Co., is at Cotuit, Mass., where he recuperating for a couple of months.

Mr and Mrs. M. F. Williams have just rned from a long tour to Sharon rings, N. Y., in their new touring car.

A mortgage of $4,000 on real estate be-ging to Joseph H. Fanning has been dis-rged the past week by Alfred K. Pot-

Jr. and Mrs. Henry G. Thresher and ily are away for a two weeks' motoring through Vermont and New Hamp-re.

Mark Streicher has been granted a per-by the inspector of buildings to make nsive alterations to his shop at 65 Wil-H Ave.

William A. Schofield has been elected of the directors of the Buttonwoods Hall Association, with Edward B. Hough as president.

Oscar E. Place & Sons Co. will close their shop, the first week in August, for an overhauling of machinery and taking account of stock.

Henry P. Reeney has started in the manufacturing jewelry business at 119 Pine St., where he will make a full line of plated rings and novelties.

The factory of the Theodore W. Foster & Bro. Co. has been closed, the past week, for the annual overhauling, cleaning up and taking of stock.

Mr. and Mrs. George F. Williams and family arrived, on Friday, at Prudence Park to spend the Summer at the South-Right-and-Left cottage.

Mr. and Mrs. William H. Manchester are spending a two weeks' vacation touring in their automobile through New Hampshire and Vermont.

Mr. and Mrs. William H. Manchester are spending a two weeks' vacation touring in their automobile through New Hampshire and Vermont.

The Pearl Glass Co., Calinor, Pa., has brought suit against David Miller, this city, to recover $1,000. The amount due on book account is $675.58.

G. H. Goodheart, New York, who far the past year has managed a retail jewelry store at Narragansett Pier, has opened a branch store at Watch Hill.

All of the jewelry factories located in the Fitzgerald building on Eddy St. are closed down, the past week, on account of the annual inspection of boilers.

T. Leslie Tranter, for several years superintendent of the Shepard Co.'s store, has resigned his position and gone to California on account of his health.

The Keer Watch & Clock Co., L. A. Williams, manager, 6 Arcade, has joined the early closing movement and shuts the store at 1 o'clock Friday afternoons.

The monthly meeting of the Ostby & Barton Co. Employes' Mutual Benefit Association will be held at the rooms of the association on Friday evening next.

Horace A. Carpenter has gone to Camden, Me., with his family, where he will remain for a month or more. His family will remain the remainder of the season.

The monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade will be held at the rooms of the association in the Wilcox building, Friday.

All the shops in the Dyer St. Land Co. building on Dyer, Orange and Peck Sts., have been closed, the past week, for the annual inspection of boilers and general repairs.

Edward N. Cook, president and treasurer of the Edward N. Cook Plate Co., has the sympathy of the trade in the recent death of his wife last Sunday night after a long illness.

James P. Sullivan, with the Ostby & Barton Co., who is a member of the Common Council, was a member of the municipal committee on the celebration of the Fourth of July in this city.

Joseph P. Cory has commenced the erection of two one-story brick store buildings on Aborn and Fountain Sts., a one-story store building on Hayden St., and a similar building on Fountain St.

Ellis MacAllister has disposed of his interest in the firm of Tuck & MacAllister. The business will be continued by Alaric R. Tuck and Eugene Blakeley, under the old name, at 131 Washington St.

Englehardt C. Ostby, president of the Ostby & Barton Co., and Arthur O. Ostby, superintendent of the company's factory, are expected home, in a few days, from an extended trip through Europe.

Albert Wylie was fined $15 and costs by Judge Wright in the Sixth District Court, Tuesday morning, for the larceny of a lot of stock valued at $5 from the factory of the Roger Williams Silver Co.

Charles H. Ballou & Co. are getting out a new line of chains, scarf pins and brooches in rolled plate. Their chain line, including lorgnettes, neck chains and lavallieres, is already on the market.

The Wolcott Mfg. Co. and the John T. Mauran Mfg. Co. are having a general clean-up of their offices and factories. The ceilings are being whitened, walls painted and benches and floors scrubbed.

Fourteen silver loving cups of handsome design are to be presented to the players and managers of the champions of the Inter-City Baseball League. They will be furnished by a Pawtucket concern.

Sanford L. Hamilton, manager of the Attleboro branch of C. S. Bush & Co., is at the Attleboro Sanitarium, where he has been undergoing an operation. He is in a precarious condition, and his recovery is doubtful.

E. P. Platt, of the Inlaid Co., this city, has arranged to enjoy his Summer vacation by an automobile trip with his brother, F. B. Platt, the New York representative of the W. H. Saart, Co., Attleboro, to Sugar Hill, N. H.

Mrs. Mary J. Donle, 77 years of age, died at Somerville, Mass., last week. She was the widow of Abner J. Donle, one of the best known jewelers' toolmakers of his day, and was the mother of Charles B. Donle, this city.

Capt. Thomas W. Manchester, for many years one of the best known traveling salesmen in the trade, and later a manufacturing jeweler, returned, the first of the week, from Guam, where he has been for a couple of years.

George H. Mowry, of Harris & Mowry, Woonsocket, accompanied by his wife and daughter, left, the first of the week, for a month's stay at Mr. Mowry's cottage at Provincetown, Mass. The party made the journey by automobile.

By the shutting down of the power in the Theodore W. Foster & Bro. Co. building the past week the following manufacturing jewelery concerns were closed: T. Quayle & Co., Fessenden & Co., Fisher & Prenfer and P. Wunderle & Co.

A horse ran away at Arctic Centre, Thursday afternoon, and crashed through two panes of French plate glass in the front of Henry Denomme's store before he was secured. The damage is about $250, with no insurance on the windows.

Among the foreign importations received during the past week through the Providence Custom House were the following: From Bremen, two packages of imitation precious stones and one of jewelry: from Hamburg, three packages of

manufactures of glass; from Havre, one package of imitation precious stones.

An application has been granted by the inspector of buildings to remodel the building at 35 N. Main St. for use as a workshop by the Rhode Island School of Design. The changes will be the removing of partitions and replacing of floors.

The case of the Tilden-Thurber Co. against S. B. Mickiewicz, on book account, was heard in the civil session of the Sixth District Court, before Judge Rueckert, and decision was given for the plaintiff for $53.30 and costs by submission of the defendant.

At the recent annual encampment of the United States Spanish War Veterans of Rhode Island, Edgar R. Barker was elected senior vice-department commander, and George A. Forsyth and Harry Wolcott were elected members of the council of administration.

The property of Mark Streicher, the M. S. Comb Co. (Mark Streicher, proprietor), and the H. Rosenhirsch Co., were attached, the past week, by Henry Shaw for $1,200 in a case of assumpsit. The property attached consists of real estate on Broad and Whitmarsh Sts., this city.

John Shepard, Jr., this city, won the cup offered by the president of the Gold Club at Great Barrington, Mass., last week, for the best net score of the day over the links of the club. Mr. Shepard is at Great Barrington, and offered a cup for the best gross score in the same tournament.

Members of the Shartenberg & Robinson Co. Employes' Mutual Relief Association, Pawtucket, went to Island Park, Friday afternoon, for their annual outing. The steamer *Pontiac* was chartered for the occasion, and the sail down the bay, with dinner and field sports followed by a moonlight sail home, made a day of uninterrupted enjoyment.

Ernest B. Rhodes, with the Warwick Sterling Co., this city, and Miss May Collinson were married at the home of the bride's parents at Greyston, Saturday evening, Rev. Alva E. Carpenter, pastor of St. Peter's Episcopal church, officiating at the ceremony. Among the wedding gifts were sterling silver spoons from Mr. Rhodes' associates.

Notwithstanding the lateness of the season, several jewelry buyers were in this city, the past week, calling upon the manufacturers. Among those noted were: Edward Bastheim, of Bastheim, Adams & Abel Co., a new jobbing concern of Los Angeles, Cal.; Louis Block and Oscar Kind, of S. Kind & Son, Philadelphia, Pa., and S. H. Cohen, Buffalo, N. Y.

The Cherry & Webb firm entertained its employes, Friday afternoon, by a trip down the bay, and a most enjoyable time was the result. There were about 175 persons in the party, and the outing included a sail down to Newport, on the yacht *Sagamore*, by way of Seaconnet river, the famous 10-mile drive and bathing at Newport and sail home in the evening by moonlight, with refreshments and dancing on the steamboat.

Mayor Henry Fletcher, of the Fletcher-Burrows Co., accompanied by his wife, left here, Thursday night, for New York, on their way through New York State to Canada. They will proceed from New York up the Hudson to Albany, and thence to Buffalo and Niagara Falls. They expect to visit Toronto and Montreal, and up the St. Lawrence river and back by way of the White Mountains. The whole trip will take about two weeks.

Col. Emory J. San Souci and Henry C. Luther were members of the official party on the annual visitation of the State Board of Soldiers' Relief to the Soldiers' Home at Bristol, on Thursday. They were entertained by Capt. Benjamin Hall, the commandant, who was formerly a manufacturing jeweler of this city. During the afternoon Col. San Souci stepped on a stone while walking about the premises and in falling sustained a fracture of the right leg just above the ankle.

Harry B. Fletcher, son of Mayor Fletcher, of the Fletcher-Burrows Co., manufacturing jewelers, was nearly drowned Sunday morning, when a boat in which he was rowing with two friends capsized off the Edgewood Yacht Club, throwing its three occupants into the rough sea. Harvey J. Flint, a manufacturing jeweler and a prominent yachtsman, made a flying dive from his boat, which was fortunately near at hand, and succeeded in rescuing two of the party, while the third swam to a boat and was taken in.

Judge Tanner handed down a final decree in the Superior Court, last week, in the case of Stevens & Co. against Ned C. Stiles, forever enjoining and restraining the defendant from using names and addresses of complainant's customers obtained while in the employment of the said complainant. This is a case that has attracted considerable interest. The defendant was in the employment of Stevens & Co., opticians, and while there was in the habit of making a note of the names and addresses of customers that came to the complainant's store on Mathewson St. After a couple of years the defendant left the complainant's employ and started in the same line of business for himself and sent his business circulars to the persons whose names and addresses he secured while in the complainant's employ. A preliminary injunction against using the names thus secured was granted some time ago, and the decree just given makes that injunction permanent.

An opinion was handed down by Judge Johnson of the Supreme Court, on Thursday, in the case of Thomas F. Baynes, *pro amico* against Henry A. Billings and others, in which the court says the case should have gone to the jury on the questions of the plaintiff's due care and of the defendant's negligence. The direction of a verdict for the defendant was an error and the plaintiff's exception thereto sustained and the case remitted to the Superior Court for a new trial. The plaintiff was employed as an errand boy by Warren & Williams, manufacturing jewelers, in the Billings block, owned by the defendant. On July 11, 1904, the boy while on the fourth floor of the building, was injured in the elevator and suit was brought against the owner of the building for damages. On Nov. 5, 1908, after a trial the court directed the jury to return a verdict for the defendant. The plaintiff took exceptions and a new trial has now been granted.

A motion for a new trial of the case of the State against John Nelson, charged with receiving stolen property, knowing the same to have been stolen, was heard by Judge Brown in the Superior Court on Saturday mainly on affidavits. Nelson was tried by a jury in the Superior Court a short time ago for receiving gold and gold plate scrap alleged to have been stolen from the jewelry manufactory of the Fountneau & Cool Co., of Attleboro, and he was found guilty. The petition for a new trial is based on the claim that new evidence has been discovered in his favor. One of the affidavits was that of Cornelius H. Farrell, of New York, in which a talk with the State's principal witness, William Wallace, who is alleged to have stolen the gold and sold it to Nelson was recounted and in which it is alleged that the arrest of Wallace was prearranged to incriminate Nelson. Affidavits denying this were made by a detective and others. Judge Brown reserved decision.

The executive committee of the Jewelry Workers' International Union are to meet in this city, this week, for the transaction of the regular business of the association and also for the consideration of any other matters that may come before it. Considerable attention will be devoted by the executive board to the standing and condition of the Jewelry Workers' Union of this city and the situation in which the Providence local finds itself. Nothing has been heard recently from this local, which at one time claimed to have a membership of between 800 and 900. The fact that there are upwards of 10,000 jewelry workers employed in this city leads labor leaders to believe that a strong and influential union should be maintained here. This is said to be one of the principal reasons why Providence was chosen as the meeting place of the board, and it is understood that an effort will be made during the stay of the International officers in this city to restore the Providence local, and ways and means will probably be discussed with that purpose in view. The members of the International board who will be present at the meetings here will be International President William C. Wulff, Chicago; First Vice-President G. W. Batchelder, Collingwood, N. J.; Second Vice-President H. Schoellhamer, Newark, N. J.; Third Vice President George Ehert, Denver, Colo.; Fourth Vice-President George Brady, this city; International Treasurer F. Berstak, Buffalo, N. Y., and William Schade, Philadelphia, Pa.

"How Can a Jeweler Live Long and Be Happy" will be the feature address of the annual meeting of the Texas Retail Jewelers' Association, which will be held in Dallas, July 20-21. President Arthur A. Everts is busy with preparations for the convention. He is making arrangements for an elaborate banquet for the members and their ladies and afterward a theater party in one of the open air or Summer theaters. An auto ride will follow the banquet. Mr. Evarts intends making a feature of the matter of stamping all solid gold articles with a mark by which the exact quality of the metal may be shown. Matters pertaining to the early closing of all jewelry shops during the Summer will also be considered.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

A FIRST CLASS modeler for silverware and jewelry, desires position. "L. K., 1008," care Jewelers' Circular-Weekly.

WATCH CASE repairer, 12 years' experience, wants a position. Address S. Traystman, care Newmark, 423 Barbey St., Brooklyn, N. Y.

WATCHMAKER, capable of taking charge of railroad watch repairing, can do good engraving. Address "D.," care P. O. Norling, Galva, Ill.

FIRST CLASS repairer, new work, also stone setter, with long experience, desires position; A1 reference. W. Katz, 29 W. 118th St., New York.

WATCHMAKER, experienced on watches and clocks, owns full set of tools, desires a position. Address "M. B., 1006," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, two years' experience, wants position to finish trade; can do clock, jewelry and plain watch work; best of reference. Ross L. Carter, Elsie, Mich.

POSITION, by young man, fine letter and monogram engraver and watchmaker; highest recommendations. Address "First Class, 921," care Jewelers' Circular-Weekly.

COLORER, A1, crack-a-jack on all colors and solutions, capable of installing plating plant and of taking charge; references. Address "Berlin," 104 Monroe St., New York.

SITUATION WANTED as saleslady, can do fair engraving and sharpen own tools; A1 references; moderate salary. Address Miss W., 1104 Heyworth Bldg., Chicago, Ill.

FIRST CLASS watchmaker, with tools, desires position at once; middle age man; competent to handle railroad work. Address "E. H. B.," 45 Charles St., Springfield, Mass.

DESIGNER and first class jeweler, diamond work, fraternity and general jewelry, experienced as foreman, wants position. Address "S., 832," care Jewelers' Circular-Weekly.

RELIABLE MAN of 32, capable of making samples, tools and dies, prefers taking charge of medium size factory. Address "I. E., 1019," care Jewelers' Circular-Weekly.

POSITION WANTED by first class American watchmaker, Michigan or western New York preferred; salary, $21 per week. "A. Y., 991," care Jewelers' Circular-Weekly.

BY A FIRST CLASS manufacturing jeweler and repairer, diamond setter, in retail jewelry store; salary in first reply or don't answer. "Y., 946," care Jewelers' Circular-Weekly.

ENGRAVER, expert in heraldry, monograms, lettering, etching and ornamental work; reference and samples furnished. Address "F., 812," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, at present employed, wishes to change position; thoroughly experienced in jewelry line; references. Address "G., 1027," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, thoroughly experienced in the jewelry business, wishes position as salesman; furnish first class references. Winther, 371 Central Ave., Brooklyn, N. Y.

WANTED, a position by a young man as optician and engraver; good appearance; A1 references; Pennsylvania preferred. Address H. L. Reynolds, 75 Fulton St., Auburn, N. Y.

TRAVELING SALESMAN, who has traveled west as far as Denver, wishes jewelry line by Aug. 1; commission or salary. Address "M. S., 1024," care Jewelers' Circular-Weekly.

WATCHMAKER or second man, 27, six years' experience, first class workman, can wait on trade; complete set of tools; references. "C. S., 990," care Jewelers' Circular-Weekly.

YOUNG MAN, 27, experienced in clock repairing, desires place with chance to learn watch repairing; wages no object; near New York preferred. "L., 939," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and engraver wants position; country town or city preferred; references. Address "O., 992," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

YOUNG MAN, of long experience and best of credentials, wants line of sterling hollow ware and flat ware, commission basis, eastern territory. Address "B., 957," care Jewelers' Circular-Weekly.

POSITION WANTED by July 15 by young man, experienced in die cutting, hub cutting, cutting of steel stamps and brass dies; samples submitted. "B. A., 807," care Jewelers' Circular-Weekly.

WANTED, at once, position as first class watchmaker, jeweler and engraver; own complete set of tools; samples of engraving and references. Address "N., 980," care Jewelers' Circular-Weekly.

AUGUST 1, position by watchmaker, jeweler and graduate optician, with tools; age 25, married; just completed eight months' course of work at Bradley Horological Institute. F. Main, 2213 Main St., Peoria, Ill.

JEWELER: experienced all around jeweler, can refine and melt platinum filings, model and cast in sand, wants good, steady position; will go anywhere; best references. "M., 961," care Jewelers' Circular-Weekly.

WATCHMAKER and optician wants permanent position, salary or commission; any part of United States; 20 years' experience; steady man; best references. Address "W. H., 972," care Jewelers' Circular-Weekly.

PENNSYLVANIA or adjoining States; watchmaker and refractionist wants steady position; salary, commission, or both; 20 years' experience; gilt edge references. Address "F. O., 973," care Jewelers' Circular-Weekly.

WATCHMAKER, first class, wants permanent position; nine years' experience; German-American; good salesman, willing to do some jewelry repairing, hard solder and clock work. C. A. Morgen, 1127 Herkimer St., Brooklyn, N. Y.

ENGRAVER, first class, 15 years' experience, monograms, inscriptions, script, old English, crests, cutting for enamel, ornamentation, etc.; first class references; strictly sober; permanency desired. "Reliable, 983," care Jewelers' Circular-Weekly.

YOUNG MAN, married, 30 years old, desires position elsewhere; now in Massachusetts; good on jewelry and clocks; good optician and salesman; will work in or manage retail store. Address "H. W., 1023," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with the jobbing, department store and retail jewelry trade in New York City, middle west and south, is open for a position July 1; highest references furnished. Address "Experienced, 1012," care Jewelers' Circular-Weekly.

WATCHMAKER, 12 years' experience on American watches, good on railroad work, fast workman, excellent plain engraver, can assist waiting on trade; all tools; age 34 years, married; state salary, hours. Address "R. K., 1013," care Jewelers' Circular-Weekly.

ENGRAVER, optician and watchmaker experienced letter and monogram engraver, graduate optician and good watchmaker would like position; engraving with optical work preferred; age 30; best references. "V. E., 1020," care Jewelers' Circular-Weekly.

AM LOOKING for position as foreman with good house, manufacturing jewelers; have 25 years' experience and can furnish A1 reference; am holding foreman position at present, but wish to change for the better. "G. A., 1003," care Jewelers' Circular-Weekly.

SALESMAN, long experience and established trade, desirous of making change is open for position with A1 silverware manufacturer, New York, Philadelphia, Baltimore, Washington and Boston; department and jewelry trade. Address "J., 958," care Jewelers' Circular-Weekly.

A FIRST CLASS watchmaker of 25 years' experience on fine work, can do adjusting timing, a good salesman, can take care of a watch repairing department, wishes an engagement with a good firm; first class referen "S., 1002," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER of 25 years' experience on American and complicated Swiss w would like position with a first class east firm; can come at once on trial or furnish references; competent of taking charge. R. Higgins, care James E. Smith, Richford, N. Y

THOROUGHLY COMPETENT watchmaker, years' experience with the best Swiss manufacturers and American stores, fix any wa known in the world; first class and rapid w best of references offered; state sal "Watchmaker," 144 Macdougal St., New York

FIRST CLASS WATCHMAKER, 15 years' perience, competent on railroad and complica watches, also a fine engraver and good salesm wants permanent position with a first class ho only; have first class references and good hal "E. W., 979," care Jewelers' Circular-Weekl

SALESMAN, 29, eight years' retail experien also watchmaker, desires line or lines to jewelry trade, west or middle west, watches silver line preferred; salary or commission; l contract desired if satisfactory after first seas high class reference. Address "R. E., 927" c Jewelers' Circular-Weekly.

DESIGNER, artistic, productive and practical perience in all branches of the jewelry ma facturing, expert modeler and die cutter, th oughly familiar with die cutting machine, se engagement with first class concern; ready trial term before signing of contract. "A 1018," care Jewelers' Circular-Weekly.

TEN DOLLARS for an intelligent man's servi $10; who wants the services of an educated m as caretaker, messenger or at anything. An notary public of long standing; have had m years' experience in office work; per health, with the exception of writer's cra excellent references. F. Howell, 496 E 1 St., New York.

TRAVELING SALESMAN, long a quaintance with best jewelry trade New England, New York, Pennsy vania and middle west; manufactur preferred; best of references. "Co fidential, 938," care Jewelers' Circ lar-Weekly.

Side Lines Wanted.

TRAVELER, covering south and southwest, c ing on jewelry and best department store tra wishes line to go with present ones; must h some trade; reference, present connection. C., 1021," care Jewelers' Circular-Weekly

Help Wanted.

FIRST CLASS engraver and watchmaker, at on must have best of references. F. E. Hull, S anac Lake, N. Y.

WANTED, a first class watchmaker and engrav must have good recommendations; $25 per w Cohn Bros., Cripple Creek, Colo.

SALESMAN to take orders and sell high g diamond mountings to jobbers and ret "N. N., 1009," care Jewelers' Circular Weekl

WANTED, city salesman, Omega Wat Co., 502 Heyworth Bldg., Chicag Ill.

YOUNG MAN, 18 to 20 years of age, good graver and job watchman; chance to learn wa work under an expert. Crebs & Co., Frankfo Ind.

CLOCKMAKER WANTED, only such a one w is capable of doing the best kind of wo Apply to J. E. Caldwell & Co., 902 Chestn St., Philadelphia, Pa.

WANTED, by jobbing house, young man who had experience in stock. Address, in confidenc giving experience, etc., "K. A., 1026," ca Jewelers' Circular-Weekly.

WANTED, first class jeweler and engraver, other need apply, in large retail jewelry stor good salary to right man. Address Carter-All Jewelry Co., Shreveport, La.

HELP WANTED—Continued.

WANTED, by Aug. 1, a first class watchmaker and engraver; steady position for right man; salary, $18 to $20 per week. Louis Selig, leading jeweler, Elizabeth City, N. C.

WANTED, first class watchmaker and engraver, also good engraver who is willing to work and assist in optical department; southern city. Address "W., 968," care Jewelers' Circular-Weekly.

WANTED, girl about 16-18 years of age, in wholesale jewelry house; experienced preferred; must furnish first class reference; state salary desired. "D. C., 1005," care Jewelers' Circular-Weekly.

WANTED, salesman with established jobbing and department store trade in New York, to carry a plated line of gents' jewelry as side line on commission. Address "L., 924," care Jewelers' Circular-Weekly.

WANTED, an experienced watchmaker and engraver, only a first class man with satisfactory references need apply; a permanent position and good wages for the right man. Klein & Fink, Fort Smith, Ark.

WANTED, young man who has been at the business a short time; must repair jewelry and do clock work; wages, $10; give particulars as to ability, etc., in first letter. T. W. Morrison, Newburgh, N. Y.

WANTED, first class watchmaker, jeweler and engraver at once, Asbury Park, Summers, St. Augustine, Florida, Winters; single men only need apply. I. J. F. King Co., 403 Grand Ave., Asbury Park, N. J.

WANTED, an experienced material man in a wholesale jewelry house; must be a watchmaker, good reference required; only man of experience need apply. Address "Z. R., 996," care Jewelers' Circular-Weekly.

WANTED, manufacturing jeweler, first class workman; trade shop; one capable of making all kinds of rings, badges, emblems, etc.; good pay, permanent position. Morris & Son, 120 Indiana Bldg., Oklahoma City, Okla.

WATCHMAKER and engraver wanted, must be first class workman; $25 a week and permanent position to right man; send references and sample of engraving in first letter. Address H. Iversen & Co., Corsicana, Tex.

PERMANENT POSITION for a first class watchmaker and engraver; only first class men need apply; send samples of engraving, copy of reference and state amount of salary expected in first letter. Address J. Levinski, Waco, Tex.

YOUNG MAN, acquainted among jobbing jewelers, to sell and take orders for high grade diamond mountings on salary and commission; grand opportunity for advancement. "T. W., 1007," care Jewelers' Circular-Weekly.

A YOUNG WOMAN who has had several years' experience in a manufacturing jeweler's office, competent to run billing machine, keep stock records, etc.; state age, with references. Address Box 971, care Jewelers' Circular-Weekly.

WANTED, salesman going south or west to take side line of diamond jewelry. Address "B., 955," care Jewelers' Circular-Weekly.

SALESMAN WANTED in retail jewelry store; must be experienced in selling diamonds and jewelry. M. Straus, 409 Fulton St., Brooklyn, N. Y.

WANTED, first class, A1 watchmaker, one who can engrave preferred, thoroughly capable of adjusting and taking care of railroad watches; permanent position to right party; references required. Address S. W. Sturdevant, South Bend, Wash.

YOUNG MAN, with some experience as letter and monogram engraver, to learn shop engraving and die work under an engraver with 20 years of experience; send samples, give age and state salary expected. "N., 818," care Jewelers' Circular-Weekly.

WANTED, an experienced salesman to cover New England states with a line of watch cases; state terms expected and furnish references. Address "J., 1016," care Jewelers' Circular-Weekly.

A GOOD WATCHMAKER, jeweler and optician; will pay $15 to $18 a week, may pay more later; only a steady worker with experience on railroad watches and having good reference need apply; must be competent to take in the work. "Jeweler," Box 81, Madison, Ill.

WANTED, strictly first class watchmaker and optician, one thoroughly capable of adjusting and taking care of railroad watches; young man preferred; must be honest and steady and come well recommended; state salary and references. James R. Nelson, Massena, N. Y.

CHANCE of a lifetime for a first class watchmaker and engraver; will sell from $500 to $5,000 worth of stock in an old established jewelry house in one of the best towns in Texas; will start him at $25 a week. Address "H. B., 1000," care Jewelers' Circular-Weekly.

SALESMAN WANTED, Pennsylvania and New York; must have established trade; high grade man; don't reply unless you can qualify. M. J. Averbeck, 10 Maiden Lane, New York.

A GOLDEN OPPORTUNITY is offered by a southern material house to a young man with at least two years' experience in material business, who wishes to complete training; give experience, references, salary wanted, etc., in first letter. "D., 964," care Jewelers' Circular-Weekly.

WANTED, in a first class jewelry store in a middle west city of 30,000, an all around, sober and ambitious young man to act as assistant engraver, watchmaker and jeweler; position permanent; send samples of engraving, references, state salary and all particulars at once. Address "G. C. H., 982," care Jewelers' Circular-Weekly.

TIFFANY & CO. have an opening for two strictly first class watchmakers; only those having had experience in repairing and adjusting highly complicated watches need apply; address by letter, stating age, experience and salary expected. Tiffany & Co., Fifth Ave. and 37th St., New York.

SALESMAN WANTED, one acquainted with the retail jewelry trade in New York City, Philadelphia, Baltimore, Washington, Boston, also New York State and Pennsylvania, for a 14 karat manufacturing jewelry concern; must be a first class man and a hard worker. Address "P. B. W., 986," care Jewelers' Circular-Weekly.

WANTED, by Aug. 1 or 15, a first class watch and clockmaker, jeweler and engraver and good stone setter; good habits, references and sample of engraving with first letter, also state salary desired; eastern Carolina town of 10,000; permanent position and good salary for the right man. "N. E. B., 1017," care Jewelers' Circular-Weekly.

SALESMAN WANTED by old established wholesale jewelry house; want a successful man; up-to-date line; a splendid chance. Address "K., 969," care Jewelers' Circular-Weekly.

WANTED, watchmaker and salesman, thoroughly competent man, absolutely perfect in adjusting, rating, etc.; to a steady, reliable, hustling, temperate man, a splendid future is offered; nice retail store in healthy Tennessee city of 75,000; good light, pleasant surroundings; hours required at bench, 7:30 to 6; hours in store, 7:30 to 7:30; last man held this position 10 years; salary to start, $25; reply, with reference, age, nationality, etc. Address "V., 954," care Jewelers' Circular-Weekly.

WANTED, a traveling salesman to cover New England, New York and Pennsylvania, carrying a watch case line on 10 per cent. commission; none need apply except those having an established trade. Address "F. B., 1015," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, well paying jewelry store, with or without stock. Address William Taub, 31 Ave. B., New York.

WOULD LIKE to purchase interest in an established concern; confidential. "J. A. B., 1010," care Jewelers' Circular-Weekly.

FOR SALE, jewelry business, city 10,000 inhabitants; annual sales, $25,000; stock, $10,000; snap; discount; golden opportunity. W. D. Bewley, Chester, S. C.

FOR SALE, a jewelry store in Columbus; good chance for the right party; good repair work and small rent; good reasons for selling. Staudt & Co., 651 W. Broad St., Columbus, O.

FOR SALE, small modern jewelry factory, John St., New York; rent moderate; fine opportunity; easy terms if taken before Aug. 1, 1909. "R. G., 1028," care Jewelers' Circular-Weekly.

FOR SALE, 18 years' established business, largest repair trade in the city; fine store room; inhabitants, 14,000; ill health cause for selling. J. J. Borne, 49 W. Spring St., Titusville, Pa.

FOR SALE, the watch material, tool and optical department of an old established wholesale jewelry house; value, about $10,000; good reason for selling. "A., 801," care Jewelers' Circular-Weekly.

PARTNER WANTED, first class jeweler with some capital, to manufacture finest diamond mountings; have all modern machinery; fine opportunity. "U. F., 998," care Jewelers' Circular-Weekly.

FOR SALE, good jewelry store in live town in West Virginia on the Ohio River, 3,500 inhabitants; stock, fixtures, materials invoice $4,500; will sell cheap; other interests require owner's attention. Address "C. H., 977," care Jewelers' Circular-Weekly.

FOR SALE, jewelry and optical store in a prosperous manufacturing city of 35,000; in southern Ohio; been in the same block for 45 years continuously. For reasons and full particulars address "D., 27 Main," care E. & J. Swigart Co., 15 W. 5th St., Cincinnati, O.

WILL SELL jewelry and optical business, established in 1832, cheap on account of ill health, in town of 25,000; good paying business and plenty of repairing. Address Rosenzweig Bros., 51-53 Maiden Lane, New York; or, "A. B., 989," care Jewelers' Circular-Weekly.

SPLENDID jewelry and optical business in a New Hampshire city of 8,000 population, established nearly three-quarters of a century; draws a large trade from surrounding towns; nice clean stock; reason for selling, death of proprietor. "L., 965," care Jewelers' Circular-Weekly.

BUSINESS OPPORTUNITY; on account of advanced years I will sell my jewelry business, which has been successfully conducted in one locality for over 50 years; will make a lump price or sell at a reasonable percentage of cost on inventory. Address Levant L. Mason, Jamestown, N. Y.

FOR SALE, only jewelry and optical store in beautiful Connecticut town of $1,800; up-to-date stock, fixtures and complete set of tools and supplies, will invoice $1,400; good line of repair work; good reason for sale, Sept. 1 or before, for cash only. Address W. A. Bickford, Deep River, Conn.

FOR SALE, jewelry business, old established, 15 years on the same premises, prominent location in Brooklyn; cheap rent with living rooms; no opposition; plenty repairs; will sell same at sacrifice on account of illness in family; must sell within two weeks. Address "E., 940," care Jewelers' Circular-Weekly.

FOR SALE, good paying jewelry business in one of the best cities of northern Ohio; population, 70,000; doing good business now, but must get out of store on account of health; started three years ago with $500 and have built up stock to $4,000 with profits; will sell for what it invoices. Address "C. A. H.," 404 Hamilton Bldg., Akron, O.

FOR SALE, prosperous jewelry business in southeastern Iowa town of 1,500; stock and fixtures invoice $2,100; will close out entire stock for $1,500 if taken at once; no competition; last year's business about $6,000; repair work averages from $50 to $100 per month; satisfactory reasons for selling; cash only. H. W. Slingluff & Co., New London, Conn.

(Special Notices continued on page 92.)

Have you seen the new "PULL CARDS" of

THEY DRAW TRADE

THE TATTOO
INTERMITTENT ALARM CLOCK
THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.

THEY DRAW TRADE

WRITE US FOR SOME

Special Notices.

(*Continued from page* 91.)

BUSINESS OPPORTUNITIES.—Continued.

FOR SALE, well established jewelry store located on the leading business street; cause for selling, death of the owner. For particulars address 10 Sullivan Ave., Port Jervis, N. Y.

10 TO 20 PER CENT. saved by sending your surplus watches, diamonds and jewelry to me; highest prices paid on receipt of goods; bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

RARE OPPORTUNITY, a well established jewelry business in a manufacturing town of 10,000, best location in city, situated next to post office; low rent; repair work over $100 per month; sales $300 to $700 per month, with increasing business; will invoice about $1,800; can reduce if necessary; reason for selling, other business interests elsewhere; a snap for someone; will not sell after Aug. 1; call or write. "Jeweler," 232 S. Main St., Monmouth, Ill.

A GOOD paying manufacturing jewelry shop, employing at the present time 12 people; will sell at a sacrifice, everything goes, tools, dies, models and good will; the shop is situated in one of the largest cities of the middle west, doing practically all of the city work and have good trade from the surrounding towns; reason for selling, proprietor has interests out of the city. Address "N., 831," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

Exchange.

WILL EXCHANGE for about a 1½ flawless well cut stone the best life insurance obtainable; to a dealer contemplating some life insurance it will be a mutual exchange. "J. G.," Room 510, 128 Broadway, New York.

For Sale.

FOR SALE, 200 dozen Crown watch crystals, in cabinet; the sizes are all standard; will sell for the best offer; good assortment. Address Edward Lindsay, 15 W. Main St., Amsterdam, N. Y.

FOR SALE, a genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "A. G., 510," care Jewelers' Circular-Weekly.

PATENT RIGHTS for several recently patented articles, collar and cuff buttons, for sale at double of cost; inventor wants to dispose on account of failing health. Address "S., 945," care Jewelers' Circular-Weekly.

FINE English regulator, 9 ft. high, carved case with base, mercurial pendulum, jeweled pallets, all pivots capped; price, $100; photograph sent on request. Address W. Zimmerman, 81 Montgomery St., Poughkeepsie, N. Y.

FOR SALE, one six-volt Hanson & Van Winkle dynamo, one power draw bench, two double head polishing lathes with zinc lined tray-bench and dust collector complete; also one American Gas Furnace Co.'s positive pressure blower No. 1; all little used and practically good as new; price reasonable. Taylor & Co., Inc., 47 Chestnut St., Newark, N. J.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

PROPOSALS FOR EYEGLASSES FOR INDIAN SERVICE.—Department of the Interior, Office of Indian Affairs, Washington, D. C., June 28, 1909. SEALED PROPOSALS plainly marked on the outside of the envelope "Proposals for eyeglasses for the Indian Service," and addressed to the Commissioner of Indian Affairs, Washington, D. C., will be received at the Indian Office until two o'clock P. M., of July 28, 1909, for furnishing and delivering at Phoenix, Arizona, as required during the fiscal year ending June 30, 1910, such eyeglasses as may be prescribed for Indians during that period. Bidders should give a definite price per pair for spherical and cylindrical lenses and the two in combination, fitted ready to frame, and should quote prices per pair for steel, aluminum, German silver and gold filled frames. All lenses and frames will be subject to rigid inspection and test by a competent person. The right is reserved to reject any or all bids or any part of any bid, if deemed for the best interest of the Service. Each bid must be accompanied by a certified check or draft on some United States depository or solvent national bank, made payable to the order of the Commissioner of Indian Affairs, for at least 5 per cent. of the proposal. Each check or draft shall be forfeited to the United States in case a bidder receiving an award shall fail to execute promptly a satisfactory contract in accordance with his bid; otherwise, to be returned to the bidder. For further information apply to F. E. LEUPP, Commissioner.

Lost.

LOST, a lady's open face Tiffany Watch, No. 117465, monogram "A. A. G." on back, inscription inside "A. A. G. from O. S. G., June 5, 1858-1908;" liberal reward for information leading to recovery. Address "A., 947," care Jewelers' Circular-Weekly.

To Let.

STORE room for rent; corner brick store, room size 20 x 45 feet, splendid location for watch repairing and jewelry store in booming Lorain; a hustler with a little capital is sure of making a success; reasonable rent. Inquire of Klein & Drechsler, 1728 Penfield Ave., Lorain, O.

Practical Course in Adjusting

By THEO. GRIBI

How to make a Balance Arbor with Modern Appliances; How to Clean a Watch Properly; and, the Lever Escapement — Some Current Defects in it and How to Remedy Them.

Published Price, $2.50.
SPECIAL REDUCED PRICE, $1.50,
Post Prepaid.

THE JEWELERS' CIRCULAR PUB. CO.
Publishers
11 John St., cor. Broadway
NEW YORK

PATENT DEPARTMENT

[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

[NOTE.—*Owing to a delay in the printing of the official report of the Patent Office the list of American patents in the jewelry trade, issued July 6, had to be omitted this week. They will appear, together with those of July 13, in the next issue.*—EDITOR.]

BRITISH PATENTS.

[ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF JUNE 23, 1909.

4,367. BRACELETS. W. CLARK, London.—(J. Emrich, Pforzheim, Baden, Germany.) Feb. 26.

In a bracelet fastening of the type in which two or more links can be folded together or pushed over one another and are held by spring pressure to fasten the bracelet, the links when folded lie in the same plane and are held by the mutual spring pressure of the links. The links *a*, *b*, *c*, Fig. 2,

FIG.2.

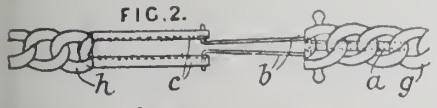


FIG.3.

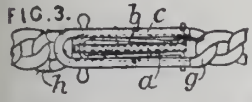


FIG.4.

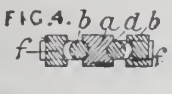
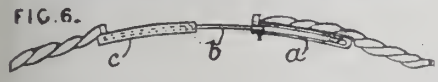


FIG.6.



are pivoted together, the middle link *b* being a spring bow. When the links are folded, Fig. 3, the spring bow *b* engages with grooves *d* on the outside of the link *a*, and with grooves *f* on the inside of link *c*, Fig. 4. The links *a*, *c* have projections *g*, *h* in the form of rings to allow the fastening to be released. Two links only may be used, and the links may be pushed into one another, as shown in Fig. 6, instead of being folded.

4,616. TIME-RECORDERS FOR WORKMEN, ETC. A. R. JENNINGS, London. Feb. 29.

Time-recorders for workmen, etc., are provided with means for printing a special symbol during irregular times or during special times, the means being either controlled or directly actuated by the clock. Fig. 1 shows an apparatus in which the times are printed on the paper E, by a hammer D, an ink ribbon A, and time-wheels C, as in the Bundy recorder. By the side of the time-wheels and on the same spindle is mounted a disk F having a projection G, by means of which a star or other symbol is printed on the paper. The projections may be moved away from or to the ribbon by means of a link H connected to the clock mechanism. A star-wheel J, Fig. 2, having an odd number of teeth is turned intermittently through a pawl-and-ratchet gear K, L, which is actuated through a lever O by pins M fixed in a 24-hour wheel N of the clock-train. The wheel L, which is operated directly by the lever O, has 10 teeth while the star-wheel J has only five. The star-wheel J is therefore turned through a distance equal to half a tooth at each operation. A lever P bears against the teeth of the star-wheel on opposite sides of the wheel, and is oscillated thereby. The other end of the lever P is connected to the link H. This mechanism may also set a tilting device by which the impression disk is moved when the machine is next used. Electric coils may be employed to operate the impression lever. To

FIG.1.

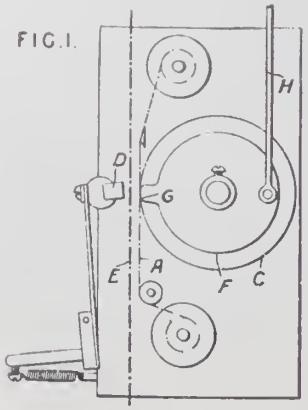
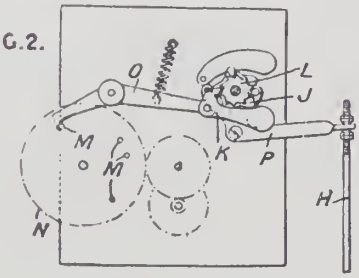


FIG.2.



enable the symbol to be printed in a special color, a two-color ribbon may be employed.

Complete specifications accepted.
1908.

19,922., TRAY OR SALVER. WAREHAM.

22,618. BOWS FOR WATCHES. GINNEL.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Patents Expired, July 5, 1909.

478,454. METHOD OF AND APPARATUS FOR EQUALIZING LINKS. THOMAS MURPHY, Sewickley, Pa.

478,075. COFFEE-POT. JOHN W. ABBOTT, Rushville, N. Y.

478,101. CUFF-HOLDER. FRANK B. GARDNER, Lima, O.

478,174. SEPARABLE BUTTON. CHARLES M. SHERER, Lawrence, Kans.

478,321. SETTING MECHANISM FOR TIME-PIECES. EDWARD E. ELLIS, Washington, D. C.

478,350. OPERA GLASS HOLDER. ANDREW B. NICHOLSON, New York.

478,412. WATCH CASE. OSCAR R. DECKER, Rochester, Ind.

478,517. MACHINE FOR CLOSING THE EDGES OF STUDS, ETC. FRANK MOSSBERG, Attleboro, Mass.

Design issued July 2, 1895, for 14 years.

24,446. HAND FOR TIMEPIECES. WEBSTER C. BALL, Cleveland, O.

Designs issued July 8, 1902, for 7 years.

35,973. BADGE. AUGUSTUS E. LYON, Salt Lake City, Utah.

35,974. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. HENRICK HILLBOM, Wallingford, Conn.

35,975. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. HENRICK HILLBOM, Wallingford, Conn.

Design issued Jan. 2, 1906, for 3½ years.

37,767. BRACELET. CHARLES SEAVER HURD, Newark, N. J.

New Japanese Patent Law Affords More Protection to Manufacturers' Designs and Marks.

THE amended patent, design, trade-mark and practical new design laws, which were approved by the Japanese Diet, have been published. The more important features of the revision comprise the following items:

Patent Law.—In this law a strong guarantee has been given to the rights of patentees; the enjoyment of private rights has been brought into harmonious accord with the public interests; the rate of fees has been reduced; and the procedures for application for patents have been much simplified. The legal period for filing applications for patents has been extended to suit foreign applicants, and the provision relating to the cancellation of patents has also been revised in order to make the law adaptable to the recent progressive developments of the world and to practical convenience.

Designs Law.—In this law the rate of fees has been reduced; a secret designs system has been inaugurated in order to enable the applicants to hold the designs under application secure for the period of three years, and thus to enable them to place articles of their designs in the market at the most favorable opportunity, and the procedures for examination of designs under application have been simplified with a view to quick despatch, so as to enable the applicants to cope with ever-changing fashions.

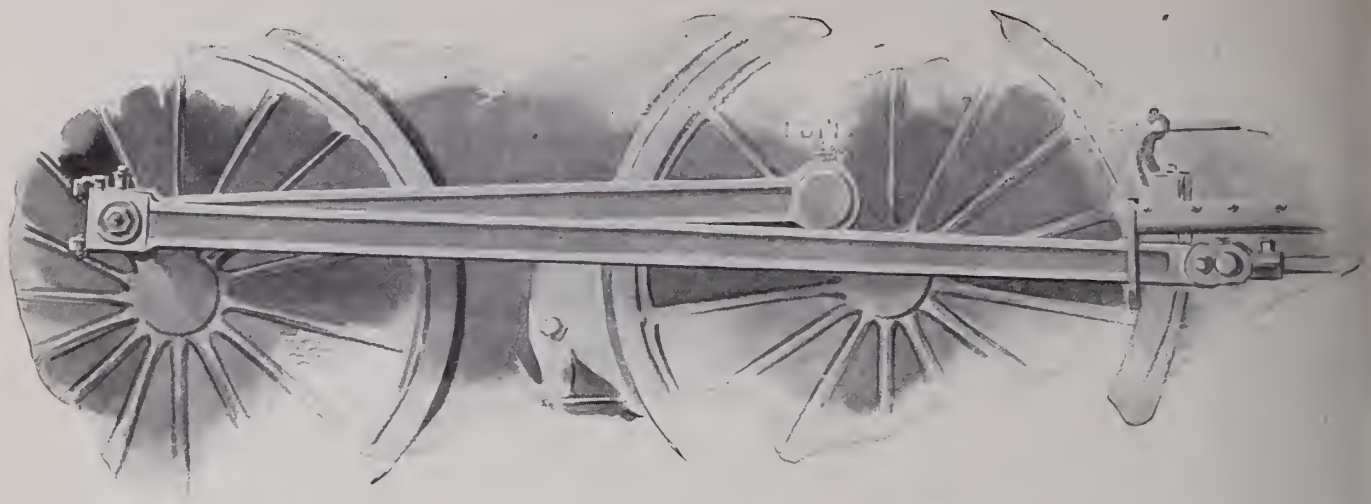
Trade-Marks Law.—In this law a provision has been made whereby the applicants are entitled to use a trade-mark not only for the articles they have worked upon, but for the articles which they have chosen, certified or dealt in. The colors used in trade-marks are also protected; the number of registrable trade-marks has been increased in order to provide an exception to the principle of priority of application, thus to protect the interests of honest traders and manufacturers who have neglected to effect the registration of their marks against more alert and dishonest applicants who claim the benefit of priority in application. Provision has also been made regarding the cancellation of the trade-marks through the disuse of registered marks over one year after registration in order to protect the business of honest traders and manufacturers.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., July 7.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Berlin: 1 case of thermometers, $119.
Bremen: 3 cases plated ware, $289; 1 case optical goods, $110.
Hamburg: 2 cases of thermometers, $140; 1 case watches, $885.
Havre: 2 cases clocks, $100.
Saint Petersburg: 1 case optical goods, $500.
Swakopound: 4 cases clocks, $130.
Tampico: 2 cases plated ware, $171.

The Queen mother of Portugal is the possesor of the finest rope of pearls in the world. It is valued at $1,300,000 and it has excited the cupidity of the republican party in the little monarchy, says a daily paper. During the years when the fat King Carlos was on the throne he lengthened the rope at every birthday celebration of the Queen, who delights in pearls. Since Carlos was assassinated she has not worn the pearls, and it is reported she has sent them to England to prevent any attempt at seizure. The republicans insist that the pearls are State jewels, and advocate their seizure and sale for the benefit of the lean government treasury. The rope consists of several hundred of the finest pearls found in Ceylon in the last 30 years.





Drive-Wheels in Your Business

A line of Elgin Railroad movements will prove a strong drive-wheel in your business. Not only will the Railroad Elgin command the patronage of railroad men in your district, but it will also attract *other* trade, for it is only natural that the man who wants a reliable timepiece will go where the railroad man, who is *compelled* to have a correct, durable watch, buys his.

Briefly stated, these are the advantages of the Railroad

Elgin

Large plain hands and figures; large spring which will run longer on one winding than that of any other railroad watch; silver finish, metal dial easily seen in faint light—the only metal dial with inlaid figures of hard enamel (or, if preferred, watch can be had with plain enamel dial). The thinnest railroad watch made. Cased at the factory and timed in the case.

Another business drive-wheel is that Elgin is the most popular watch word everywhere—a popularity maintained by Elgin advertising and, in itself, a distinct asset to the dealer—to *you*.

Advertising in railroad magazines is creating a demand for the Elgin with the "49 silver dial" or the "49 enamel dial," and your stock should be in readiness to anticipate the demand. Your jobber or the Company will furnish prices on request.

These are the four grades and established retail prices as advertised:

GRADE		20 YEAR GOLD-FILLED	25 YEAR GOLD-FILLED
VERITAS	23 JEWELS	$46.00	$48.00
VERITAS	21 JEWELS	$43.00	$45.00
FATHER TIME (VERITAS MODEL)	21 JEWELS	$38.00	$40.00
B. W. RAYMOND " "	19 JEWELS	$34.00	$36.00

ELGIN NATIONAL WATCH COMPANY
Factories: Elgin, Ill., U. S. A.

New York Office, 15 Maiden Lane — General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Truing Clock 'Scapewheels in the Shop.

Written expressly for The Jewelers' Circular-Weekly by Walter Gribben.

N The Jewelers' Circular-Weekly of April 28 a method was described of ing up an eccentric 'scapewheel by hon- g off the high teeth with an oilslip, but course the job can be done much better d quicker if a few shop facilities are ailable. The fixture shown in plan view Fig. 1, side elevation in Fig. 2 and end vation in Fig 3, was made to be used in njunction with a small disc grinder to ie the points of clock 'scapewheel teeth and B are pieces of ¾ x 3/16 cold rolled el, A having a series of tapped holes, ile B has a slot through which passes

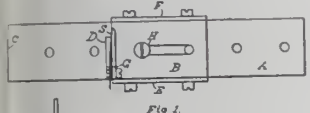


Fig 1.

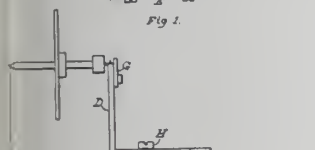


Fig 2



Fig 3

screw, H, that binds A and B together. B has two pieces of sheet metal, E and screwed to its sides to prevent it from isting when moved along A to a different sition. The uprights, C and D are made sheet steel and are screwed and doweled the ends of A and B, respectively. C d D each have a V groove at the top d in which to lay the pivots of the apewheel arbor, and D also has the all plate G, which serves to take the end rust of the arbor during grinding and events the shoulder from coming in con- ct with D, and thus makes the arbor run ore freely. G is omitted from Fig. 3 in der to show the V groove more plainly. he piano wire springs, S. S, are to put a ght pressure on the pivots to hold them wn in the V grooves and prevent the bor from jumping out while doing the inding.

Fig. 4 shows the fixture clamped to the ble of the disc grinder, with a 'scape- heel in place ready for truing the teeth. is a cast-iron disc on the end of a ro- ting spindle, the flat face of K having fine emery paper stuck on with beeswax. Fig. 5 is a diagrammatic view of the flat face of K, showing the effect of placing the 'scapewheel in different positions. If the 'scapewheel is placed in position one, with its arbor at the same height as the spindle on which K is mounted, the emery paper where it touches the teeth will be moving in a direction practically parallel with the plane of the 'scapewheel, so the action at that position will be a tendency to rotate the 'scapewheel with little or no tendency to grind off the teeth.

If the 'scapewheel is placed in position two, where the plane of the wheel passes through the center of the grinder spindle,

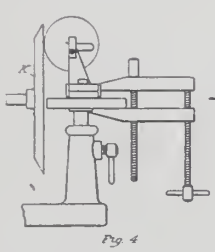


Fig 4

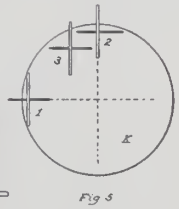


Fig 5

then the emery paper where it touches the teeth will be moving parallel to the 'scapewheel arbor, and the tendency will then be to grind off the tooth in contact with K without any tendency whatever to rotate the 'scapewheel. But if the 'scapewheel is placed at some intermediate position between one and two, as at three, for example, then the action of the emery paper on the 'scapewheel will be partly to rotate it and partly to grind off the ends of the teeth, the rotating tendency being less as position two is approached.

In clamping the fixture to the grinder table, if only one clamp is used, and it is located very near to the plane of the 'scapewheel, but not quite coincident with it, having the clamp not very tight, and then by swinging the distant end of A the 'scapewheel teeth may be made to approach the disc K by a very small amount.

When the fixture is first placed on the grinder table and the teeth do not touch the disc K, the 'scapewheel arbor should be not quite parallel with the face of K, but should be so placed that the swinging movement of A that brings the teeth nearer to K also brings the 'scapewheel arbor more nearly parallel than it was before. If not properly set this fixture will grind a slight bevel on the ends of the teeth, but this is not as serious a defect as having the 'scapewheel teeth of various lengths when measured from their axis of rotation.

A Wonderful Model of the Strasburg Clock.

(From the *Scientific American.*)

IN the Technological Museum of Sydney, Australia, is a working model of the famous Strasburg clock, which has been running for 20 years. The medieval original is considered one of the wonders of the world. Mr. Richard B. Smith conceived the idea of making a model of this clock. He began the task on Jan. 26, 1887, the 99th anniversary of the discovery of Australia, his native country, and completed it at the end of 1889.

The work is all the more remarkable, because Mr. Smith has never seen the original Strasburg clock and could find no accurate description of the mechanism. The books simply told him what functions the clock performed, and he set about the task of building a clock which would perform all the functions of the original and others in addition. For that reason the operative mechanism of Mr. Smith's clock probably differs from that of the Strasburg clock. Every part of the mechanism as well as the outer case (with the exception of the carvings and paintings) was made by Mr. Smith himself.

The Strasburg case is built of marble, and stands 60 feet high. The case of the model is constructed of cedar and is 12 feet high. In the first alcove in the central tower the procession of the 12 Apostles takes place. As the clock strikes 12 an organ is heard playing sacred music. The doors on the right of the alcove are seen to open and the first Apostle, Andrew, appears. As he comes forth the doors swing open and the figure of the Saviour emerges. Andrew turns as he reaches the center and bows his head.

The Saviour responds with a bow and raises His hand in salutation as each Apostle passes by, until the sixth Apostle—Peter—appears. As Peter comes forward Satan appears in a window to the left. He lifts his hand and tempts Peter, who turns his back on the Saviour. Simultaneously the cock on the weight tower flaps his wings and crows three times, in celebration of Peter's steadfastness. The other Apostles

WALTHAM WATCHES

FIFTY YEARS AGO

FRIDAY, APRIL 22, 1859.—The proprietors and workmen of the watch factory at Waltham were entertained by Gov. Banks at his residence today. About 200 men and women were present.

From Boston Advertiser, April 22, 1909.

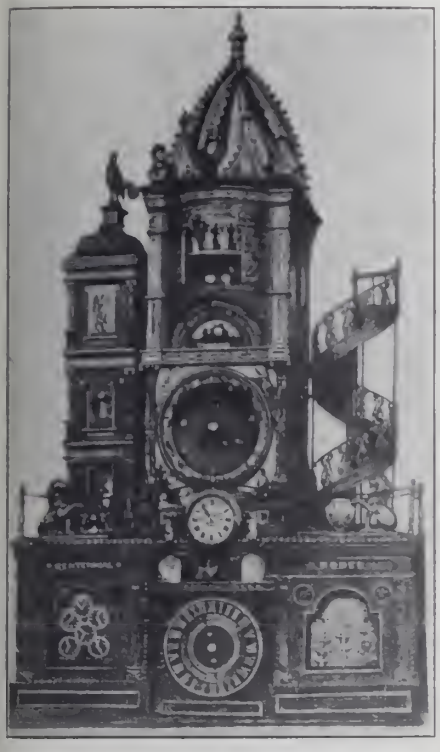
The Waltham factory had existed five years. Here was the first successful effort to realize the dream of Dennison, father of American watch-making. Here was the first and only structure in the world erected for manufacturing pocket timepieces. Three hundred people were employed, the largest number ever assembled in such an enterprise. General Banks was proud of Waltham, where he was born and where he had worked as bobbin boy in a cotton mill. He found time, while Governor of a great State, to greet and encourage the operatives of this watch factory, because he believed that they were creating an imperishable industry. He lived until the word WALTHAM had symbolized the perfect watch in every country on the globe.

In that year, 1859, the total number of Waltham watches manufactured was 12,304; in 1906, the product was 855,000; to-day there are 16,000,000 in use. The Waltham factory was the parent factory. It is now the corner-stone of an industry that gives a livelihood to more than 100,000 persons in the United States. In 1859, it was the only institution of its kind here or anywhere else; every other watch factory came later. The Waltham factory is distinguished by its achievements as well as by its age. Waltham watches have always exemplified the highest type of watch construction, and public recognition of their superiority is attested by the highest awards at all the great Expositions wherever they have been shown.

The history of the WALTHAM WATCH COMPANY is the history of watch manufacturing on this hemisphere.

pass by the Saviour and bow. When Judas approaches, Satan appears again and tries to tempt Judas, who pretends to be more faithful and bows more lowly.

In the alcove beneath are the four ages of man. At the first quarter of the hour a child is seen with a ball in its hand. At the close of the quarter the child moves on, and in so doing he strikes a bell on the right once with his ball. At the second quarter of the hour a youth appears with a bow and arrow. As the quarter closes the youth walks on and strikes the bell twice. At the third quarter a huntsman appears who, as he passes away, strikes the bell with his gun three times. At the fourth quarter an old man appears who strikes the bell four times with his stick. A skeleton in the background strikes the bell once on the



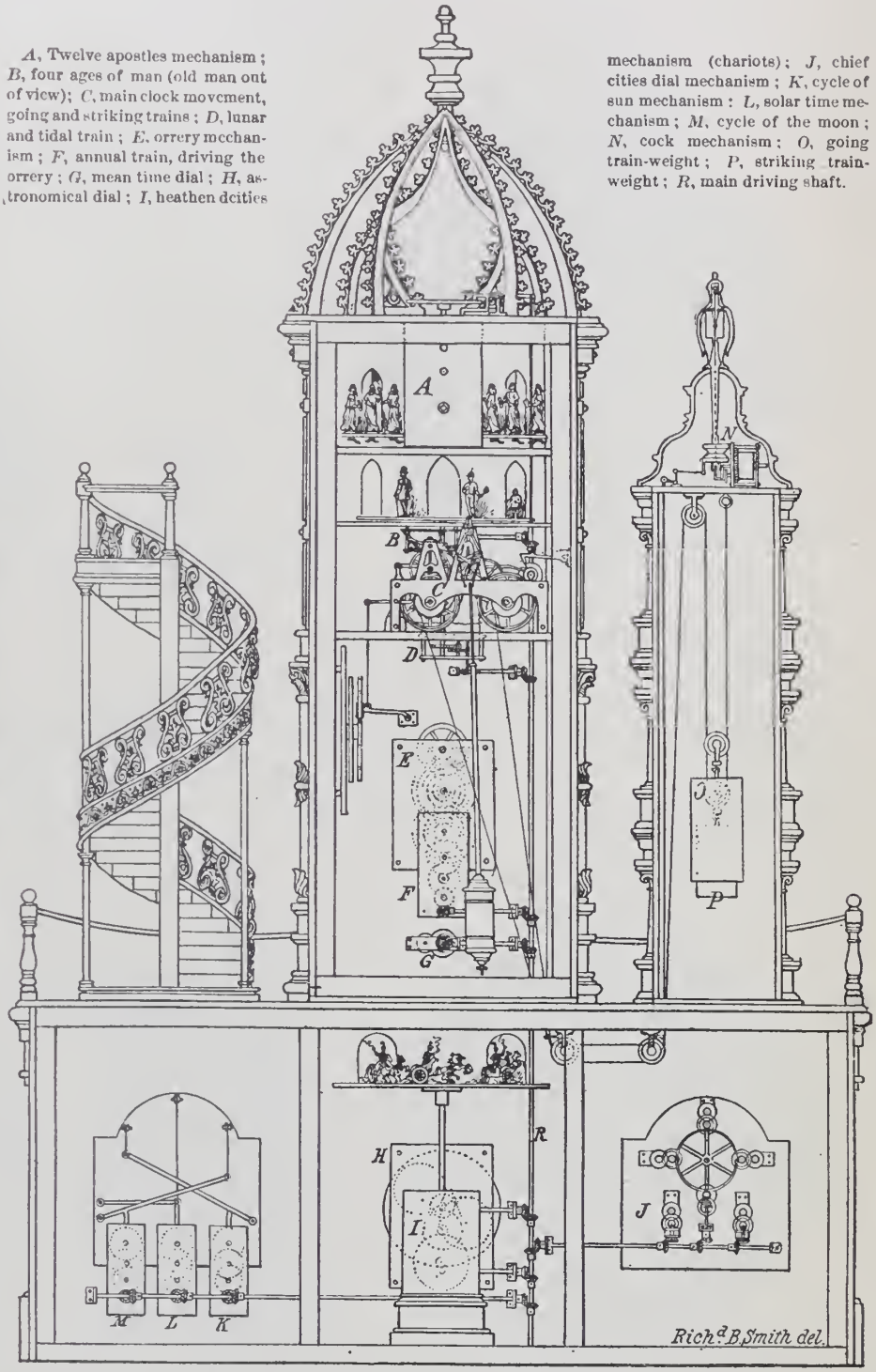
R. B. SMITH'S MODEL OF THE STRASBURG CLOCK

left—a death knell indicating the close of life.

Next is seen a sphere within a semicircular niche, which represents the moon, one half black and the other silvered. The sphere shows the phases of the moon as it revolves in 29½ days. Beneath this sphere Mr. Smith has introduced in his model a tidal dial which shows the rise and fall of the tides, a feature not to be found in the original clock at Strasburg. Around the niche containing the sphere is the English equivalent of the German inscription: "What is there equal to the dawn, beautiful as the moon, radiant as the sun?" Beneath this we read: "Deus Lux Mea Quem Timebo." (God is my light, whom shall I fear.) The dates 1838-1842, between which the old clock in Strasburg was reconstructed, appear between the Latin and English inscriptions in the center of the main case. Beneath the date is a grand golden orrery on the Copernican system. In the center of the orrery is a large gilded ball representing the sun, around which the solar system revolves.

The planets are represented by ivory spheres. The nearest ivory planet to the sun, Mercury, revolves in 87 days 22 hours. Next comes Venus, revolving in 225 days, the earth in 365 days 5 hours 45 minutes 48 seconds, Mars in 687 days, Jupiter in 12 years and Saturn in 29½ years. Those

A, Twelve apostles mechanism; *B*, four ages of man (old man out of view); *C*, main clock movement, going and striking trains; *D*, lunar and tidal train; *E*, orrery mechanism; *F*, annual train, driving the orrery; *G*, mean time dial; *H*, astronomical dial; *I*, heathen deities mechanism (chariots); *J*, chief cities dial mechanism; *K*, cycle of sun mechanism: *L*, solar time mechanism; *M*, cycle of the moon; *N*, cock mechanism; *O*, going train-weight; *P*, striking train-weight; *R*, main driving shaft.



MAIN PARTS OF MECHANISM OF MODEL OF FAMOUS STRASBURG CLOCK MADE BY RICHARD B. SMITH.

are the six primary planets, all that are shown in the original clock. Mr. Smith has added Uranus in the model, which planet revolves in 87 years, and also Neptune, which has a period of revolution of 164 years. Below the orrery is the dial showing mean time. On each side of the dial is a cherub, one of whom strikes the quarters and the other of whom turns the hour glass. Beneath the dial are the seven ancient deities representing the days of the week, Opollo (Sunday), Diana (Monday), Mars (Tuesday), Mercury (Wednesday), Jupiter (Thursday), Venus (Friday), Saturn (Saturday). In the center of the clock at its base is the grand astronomical dial, showing the apparent motion around the earth of the sun, moon and stars from the first to the fifth magnitude. The original clock at Strasburg shows a planisphere of the northern hemisphere, while Mr. Smith's dial shows the southern hemisphere.

The dial shows the times at which these

RING OUT THE OLD—RING IN THE NEW



STANDARD.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

Why travel in the same old rut the balance of your natural life, and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.

THE E. INGRAHAM CO.

BRISTOL, CONN.

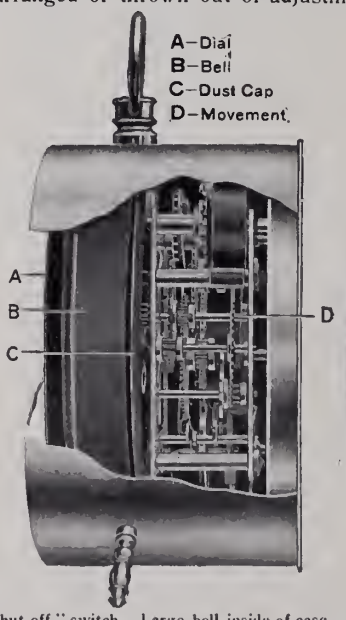


DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30-hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name..... Address.....

odies rise, south, and set, the age of the oon, and its phases, the date, the time of ay or night, and the signs of the zodiac, rough which the sun and moon pass dur- g the year. To the right of this dial is own the cycle of the sun, which shows e position of the sun in the constellations ery 28 years. At the end of this cycle e sun is in the same position as it was the beginning and in the same constella- on. The central dial indicates solar time, id shows when the sun passes the meri- an. Thus on April 15, June 14, August and December 25 it passes the meridian ecisely at noon. At other times it varies om 16 minutes to noon to 15 minutes past. he next dial shows the cycle of the moon, hich is 19 years.

All the phases of the moon appear on e same day and date as they did 19 years fore. To the left of the astronomical dial the original Strasburg clock the feast d fast days of the church are indicated. istead of these Mr. Smith's model shows e time in some of the chief cities, New ork, London, Dublin, Berlin and St. etersburg.

There are a number of oil paintings on e case. Those around the orrery repre- nt the four seasons. Around the astron- mical dial are paintings of the four kings, ovis, Dagobert, Charlemange and Louis IV., each in their time patrons of the arts. n the front of the weight tower are paint- gs of Urania, the Muse of Astronomy; icholas Copernicus, the famous astron- mer; J. B. Schnilgue, the maker of the econstructed Strasburg clock; three fates pinning, measuring and cutting the thread life. A spiral staircase in the original ads to the mechanism in the central tower id to the church tower.

In 1890, at the instigation of the Hon. ruce Smith and Sir William McMillan, e New South Wales government decided purchase Mr. Smith's model, and ap- inted the Hon. Bruce Smith, Q. C., min- ter for public works, and the Hon. J. H. arruthers minister for education to make ie purchase for the Sydney Technological luseum.

hould Watch Companies Sell Only Com- plete Watches.

Paper read by ANDERSON BLANTON, Paris, Mo., before the recent convention of the Missouri Retail Jewelers' Association, at St. Louis.)

THIS practical subject is being agitated from one end of the country to the other. Though f vital interest to the trade, it is a question on hich retail jewelers may honestly and earnestly iffer.

In one respect, many jewelers say, it might rove a dangerous experiment to require manu- acturing companies to sell watches complete. It ould not only be a gigantic undertaking for the actory people, but might prove a very expensive hing to the retailer, from the fact that he would e compelled to handle a larger stock than his rade would justify, in order to supply a demand or the various grades and makes now meeting ith poular favor. The fact that hundreds of rades of watches are being manufactured and xploited in the United States would necessitate he investment of a small fortune by the retailer even though he should buy but one of each rade), should each movement be cased by its naker. Such an investment would be entirely out f the question with a jeweler whose store is in small town. It would furthermore seem unfair o the case maker, because he would be forced ather to embark in the manufacture of movements r go out of business, while the watch companies hat have established minimum selling prices for their products would have no recourse but to shut up shop or branch out into the manufacture of cases. Either horn of this dilemma would work a hardship on the companies, from the fact that it would reduce them to a choice between closing their doors or investing an enormous amount of capital in a branch of industry in which they were totally inexperienced. That this would be an injustice will be admitted by those who are familiar with their constant efforts to protect the retail jeweler. The above arguments may be made by those who oppose the sale of complete watches.

On the other hand, is there a jeweler in the State of Missouri who can honestly claim that the policy of the Howard Watch Co. works a hardship on him? Are we making more than a legitimate profit on the complete watches put out by this company? Do we find them harder to sell because they are complete? I answer, emphatically, no!

An overwhelming majority of jewelers will testify that it is not only a pleasure to handle such goods, hut that they have the satisfaction of knowing their price-cutting competitor dare not retail one of these timepieces for less than the established price—a price that guarantees him a legitimate, though not excessive, profit on his investment. The same thing is true of the Lord Elgin and some other standard makes.

To have an established price on one part of the watch and not on the other part is little if any protection against the price-cutter. While maintaining the price of the movement, for instance, he will sell the case for any price he thinks the customer will stand, or, if necessary, will furnish the case at absolute cost, on the theory that having lost nothing on one part of the watch while making a profit on the other part he is still ahead.

Another argument against the present policy is the fact that department stores frequently sell watches for less money than we retailers pay for them at the factory. A jeweler who was visiting in St. Louis the latter part of last Winter, was attracted by a very large display of watches in the show window of one of these establishments. A study of window signs revealed the fact that 18-size Elgin or Waltham seven-jewel movements in 20-year cases were on sale at only $5, while 15-jewel movements could he had at $7.50. Is there a retailer in Missouri who can sell watches at such prices and keep out of bankruptcy?- Nay, verily. An examination of the cases in the display mentioned revealed the fact that the eases, while finely finished and fully guaranteed by reliable department store people, were devoid of trade-marks.

My contention is that if these movements had been cased by the factory which made them they would never have gone on the market at such ridiculous prices, because the retail jewelers, who are the main support of these factories, would not stand for any sort of discrimination in favor of the department store.

In this connection it might be pertinent to ask who is responsible for the success of any special make of watch movement, or for the very large demand for the better class of cases? The answer is obvious. It is due to the energy and judgment of the retail jeweler, whose endorsement gives these goods standing with the buying public.

If the Howard Watch Co. finds it profitable to sell its goods complete and maintain the selling price, would not other companies find such a policy advantageous? The Howard people do not manufacture their filled cases, but have an agreement with two of the best case makers in the world for their output. What one company can do with profit to itself and protection to its trade, any other company, it seems to me, could likewise do.

There really is nothing in the argument that every jeweler would be forced to handle every make and grade if this policy were adopted. The fact is his trade requires nothing of the kind. The average dealer specializes on certain makes—a policy that suits the trade and at the same time keeps stock from accumulating to unprofitable proportions.

Should watch companies sell only complete watches? For the reasons above advanced, and for other reasons that are perfectly legitimate, the general opinion seems to be that they should sell none but complete watches. The fact that it would protect the retail jeweler from the unfair competition of mail order houses and millionaire department stores, would be sufficient ground for this opinion, even though no other reason could be given. The mail order and department store people may handle watches without profit as a means of impressing the unsuspecting with the notion that everything they offer is much cheaper than the goods sold by retailers, while the retailer handles the goods because they are staples that rightfully belong to his branch of business.

My opinion is that if the watch case product should have a minimum selling price, and the watch movement an established minimum price, the retailer would have no just cause for complaint. This would be the best solution of the question. If such cannot be done, I am personally in favor of watches sold complete only.

Self-protection, which is the first law of nature, demands that retail jewelers awaken to the importance of this question.

Medical Aspects of Daylight Saving.

SIR THOMAS BARLOW, physician to his Majesty's Household, in giving evidence before the Select Committee considering the Daylight Saving Bill, said he thought the medical case for the bill was that it sought to make it possible for working people in some slight degree to approximate to a more natural mode of living. He thought most people would agree that in a temperate climate like our own the most natural mode of living was to be out in the open air and sunshine as long as possible in the day and to reserve the dark hours for sleep. That method was one which generally obtained in the country districts among those engaged in agricultural pursuits.

But in towns there was a continual shrinkage in the open-air life and of available sunshine, both from the crowded dwellings in which the working people lived and from the long hours spent in workshops and offices which were apt to be dusty and where work was carried on in a great measure by artificial light. Of late years people had come to look upon sunshine and open-air facilities as the most important means of neutralizing the ill-effects of indoor exhausting occupations. Town life made its influence very markedly felt in producing anæmia or poverty of blood, and they had learned of late of the enormous advantage of sunshine and open air in this respect not only in the way of bloodmaking, but in the increased power of resistance of the respiratory organs to various damaging influences. This was especially marked in those who were living just above the borderline of ill-health.

If the principle of the bill were accepted it would lessen the amount of employment of artificial light in many workshops and offices, and thereby do a great deal for safeguarding the eyesight of the workers.

The general result would seem to be that it would in some definite degree provide opportunities for living the open-air life. Nobody could doubt that the bill would be an advantage from the standpoint of civilization and culture, and from a medical point of view it would be an enormous advantage to the health of the community. Those were the main reasons which induced him to regard the case as a strong one for the bill, always supposing that its economic effects were not such as to prevent its acceptance.

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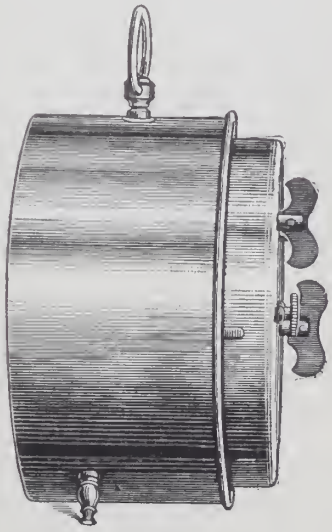
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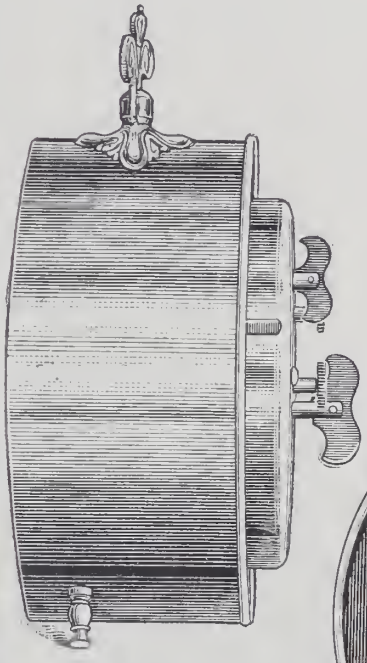




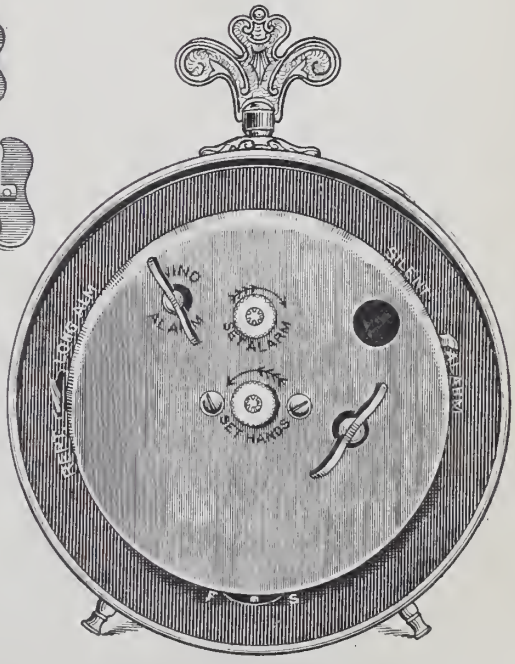
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Wait for Our Monthly Circular Ad.

From the Resolutions of the Missouri Society of Retail Jewelers

We advise you to investigate the proposed action of Robert Ingersoll & Bro. regarding the exclusive sale of their watches to the retail jewelers, and if you find it as favorable as we believe it to be, that you carry and sell their line as far as your trade conditions will permit.

This recommendation refers to the

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the sale of which is confined to responsible jewelers and which is sold direct to the retail dealer only.

The retail prices are restricted.

We will gladly lend assistance to "jewelers from Missouri" in any investigation which they may undertake regarding the "I-T" watch in response to this recommendation of their resolutions committee and in which our aid will be of service.

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Mathey Bros., Mathez & Co.

Manufacturers and Importers of

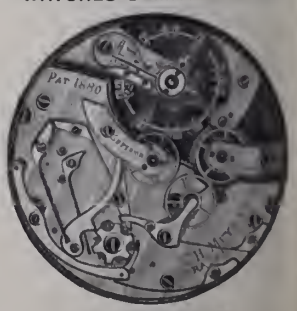
SUPERIOR, PLAIN AND COMPLICATED

WATCHES

Sole Agents for **CHAS. H. MEYLAN** Small Watches a Specialty

Brassus, Switzerland **21 Maiden Lane, New York**

WATCHES DEMAGNETIZED



12 SIZE SPLITS

Always Buy Watches of a Retail Jeweler

A Mail-Order House, Although It May Sell a Good Watch, Cannot Adjust It To Your Person.



NO watch you buy by mail will keep perfect time, no matter who made it, how perfectly it is made or what its reputation. A good time-keeper *must* be regulated to your person as carefully as a good tailor fits a coat. In no other way can you secure perfect timekeeping service. No one but your jeweler can do this. Watches you buy of mail-order concerns are not and cannot be so regulated. That's the reason they never keep perfect time and always run too fast or too slow. The variation of even one-thousandth part in the vibration of the delicate watch balance which governs the movement, means a loss or gain of a minute and a half each day. *South Bend Watches* are sold only by reliable jewelers. They are never sold by mail, because South Bend Watches are so good that we do not want their great reputation for reliability and accuracy injured by improper regulating. We make South Bend Watches as nearly perfect as it is possible to make a watch and pay the jeweler to regulate it to keep perfect time in your pocket. A watch which is a perfect time-keeper in one man's pocket, very likely will not keep time at all in another man's pocket.

If you get a South Bend Watch you will know that the watch you carry will stand tests that are twice as severe as any that you are ever likely to give it. It might be frozen solid in a block of ice—it would still keep satisfactory time.

Every adjusted South Bend Watch, before it is sent to your jeweler, is baked in an oven heated to 105 degrees Fahrenheit and kept for hours in a refrigerator at freezing point. It must keep perfect time in every position and not be affected by the jars and jolts of railway trains, horseback riding, etc. It is built to stand the hardest wear and usage you can give it.

A South Bend Watch, although it is the best watch in the world, costs you no more than other good watches. Your jeweler will gladly show them to you and tell you why they are the best watches for you to buy.

Send coupon today for our handsome book, "How Good Watches Are Made," and an interesting little device showing how South Bend Watches adjust themselves to every temperature. Don't fail to talk with your jeweler about watches before you buy any watch.

South Bend Watch Company
South Bend, Ind.

The Ads That Ring True

to the cause of the Retail Jeweler are the SOUTH BENDS.

Men may talk and men may promise you protection against unfair competition, but we have gone further—we have put ourselves in black and white before the 80,000,000 of Uncle Sam's people, stating clearly that SOUTH BEND WATCHES are not sold to mail order houses.

What other manufacturer of watches has ever unqualifiedly come out for the Retail Jeweler? We are giving you quality goods. Now get in the bandwagon and help drum the mail order man out of the retail jewelers' camp.

Send for prices and literature to-day.

South Bend Watch Company

Manufacturers of High Grade Watches — SOUTH BEND, INDIANA

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON



MONTROSE
Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marbleized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
New York Salesroom, 37 Maiden Lane

Wachter
Patented
Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

BEWARE OF IMITATION

Use our Ball Bearing Bow for repairing purposes

The Wachter Mfg. Co.
HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

They are made for safety;
Made to last;
Made to look well,
which means a satisfied customer

Your competitor handles same, knowing their great advantages; why not try them yourself?



STORE KEEPING DEPARTMENT

A Baseball Window Display

Arranged especially for the retail jeweler's show window, will appear in this department next week. The great interest taken in the national game makes this display particularly valuable.

The Mail-Order Jeweler—How to Compete With Him

Paper read by R. E. Meehan, Norborne, Mo., before the recent convention of the Missouri Society of Retail Jewelers, in St. Louis, Mo.

MAIL-ORDER houses are to-day one of the difficult problems of legitimate commerce. Their nefarious work is seen in every town and village in decreased prosperity for merchant and customer alike, and in the consequential arrested development of the community in general. Of course, the merchant feels the loss of sales first, then the town in general, and then the farmer, who sees his lands decrease in value and his social and school advantages deteriorate in proportion as his town declines in business activity. Unwittingly and unthinkingly, the townsmen and the man with the hoe, who send to "Shekago" for their merchandise, for a pin or a buggy, a watch or a clock, all contribute to bring about this condition.

They have sent their money far away, and it never comes back to improve the town, or benefit anybody. They have fooled nobody but themselves—like the Irishman who cut off the bottom of his blanket and sewed it on the top to make it longer. Laboring under the delusion that they are saving money and preventing the home merchant from getting rich off them, the mail-order house customer continues to order goods and be hoodwinked.

The catalogue tells them they are getting the same goods for less money than the home merchant can sell them because they (the mail-order houses) buy in larger quantities and are closer (geographically) to the manufacturer, thereby saving freight, etc., etc., ad infinitum. The catalogue shows the power of the printed page. People forget that, in this age of cheap printing, anybody can have almost anything printed for a few cents, and that there is no more reason why what appears in print should be believable or dependable than the words of a total stranger with whom we are taught to be guarded and careful. The catalogue is an entire stranger with a very plausible story to tell, and, like the stranger, should not be believed because they look good, talk good and apparently act good.

As other merchants suffer from the mail-order evil so does the retail jeweler—perhaps more so. The mail-order jeweler is the bugbear of the legitimate retail jeweler. He is the old man of the sea who refuses to be drowned, but I believe that the time is coming when we will be able to hold his old repulsive head under water so long that he will not be able to bob up again. So far, he has kept bobbing up continually and keeps eternally at it, which is, I believe, the secret of all the success which now comes to him. He never gets lazy, and inaction is unknown to him. He keeps sending his catalogues, notwithstanding that he knows that probably half of them are consigned to the waste basket and the grate. That people who cuddle these catalogues and order from them are deceived goes without saying. We know they are deceived, more so in the jewelry line than in any other, because 30c. worth of gold can be so skilfully spread upon a piece of base metal that it will look like $30 worth—for a few days. A lumberman once remarked that 30c. worth of paint could work wonders. A customer of his ordered a beautiful mottled front door for his residence. It came duly to hand, was hung and after it was storm beaten for a short time the knots began to fall out until it looked like a screen to keep out the chickens. The door was simply an aggregation of knots glossed over with 30c. worth of paint, giving it that "beautiful mottled appearance" so touchingly spoken of in the catalogue.

People who buy from mail-order houses are hoodwinked and deceived, and therein lies our strength to fight them. Right must and will prevail, and truth crushed to earth will rise again. It is our duty, and to our advantage, to keep eternally hammering at these pirates of the jewelry trade, for our cause is just and must win out. The first thing to do, I think, in fighting the mail-order house is to get acquainted with its methods. Get its catalogue and study it, its exaggerations, its deceptions and sophistries, its prices, its buncomb in general from "Kiver to Kiver," and thus be prepared to talk intelligently to the customer who has been perusing the mail-order catalogue. You will then be prepared to meet every argument. You will be able to show the customer that he is making a mistake either in the supposed quality of the goods described in the catalogue or the deceptive price.

All this can be done in a firm, convincing, yet pleasant way. To get excited or ang with the mail-order customer is fatal you are posted you should be able in nice, cool, collected manner, to show t customer why it is to his advantage every way to purchase of you. Personal I get samples of the mail-order hou goods, particularly watches, and when a he itating customer who has been inoculat by the catalogue virus comes in I ap the curative toxin of a comparison of standard watch with that of the mail-or house; then the appearance, quality, pri and my guarantee win out easily. I c very readily show that my watches carri in stock are superior in every way to t ordinary catalogue watch. If, perchan a standard watch is advertised in the cat logue the difference in price is so sm that the customer sees it is folly to ord when he can buy the same thing at hon see exactly what he is buying and have t guarantee and services in keeping it good order for a year.

A jeweler should also keep himself th oughly conversant upon every manufactu ers' goods, and be able to recogniz a well-known make of goods under a diff ent name, as he can then compare the t before the customer, and show him th he is really saving nothing by ordering, b is almost always getting the worst end the bargain.

A jeweler should advertise in his ho paper, changing the advertisement freque ly, calling attention to the strictly first-cl goods to be found in his store. Advert ing one thing at a time, I think, is bet than trying to cover too much ground in single insertion. Small, well-worded a from time to time are better. With t local editors' assistance I try to make traetive ads., that will be read and to to draw people to the store to see t goods advertised. The treatment of pernicious practice of ordering goods mail, and the detriment to the commun arising therefrom, I leave to the edi who can handle the subject better than can and from a much better vantage poi The paper in my town, the Norborne *Dem crat,* one of the best edited country new papers in the country, refuses to take a from any mail-order concern. Its colun are patronized by the home merchants w are rewarded by this policy of the paper refusing to accept foreign advertiseme and in publishing editorials and artic showing its readers the evils of the m order traffic, and the sin of buying goo away from home. If every country new paper in the country could have the st

Storekeeping Department.

port of its merchants, and it in turn follow this policy regarding mail-order houses, a hard and telling blow would be struck against them. To cultivate and patronize your home paper is, I think, another most effective way of fighting the mail-order house.

The country banker is another man whose services are good to enlist against mail-order houses. None knows better than he the disastrous effects of the people of a town not patronizing their home merchants. As a rule, the country banker is a man of good judgment and foresight and uses his best efforts to discourage his patrons from sending away the money of the community, which should be kept at home as much as possible. I know that some country bankers are helping us fight the mail-order houses from the fact that they (the mail-order houses) now advise their customers to remit by money orders, saying that they are much safer and better in every way. Of course, we know better and that it is merely a ruse, a piece of misrepresentation in keeping with the entire contents of the catalogue, to keep the customer from going to the banker to get a draft, which any good business man knows is a simpler way to remit money.

Probably no other man in the community receives more jewelry catalogues and "flattering" offers to help sell jewelry than the country banker. As a rule, be it said to his credit he does not swallow the mail-order house taffy served up to him something like this: "Mr. Country Banker, on account of your influential position in your town (the fame of which, of course, has reached Chicago through a bank directory) if you will use a few minutes of your valuable time to call the attention of your customers to our excellent line of jewelry listed in our catalogue sent you under separate cover and secure us a few orders we will send you as a souvenir a handsome pair of link cuff buttons, fire enameled, with your initial baked on in red. These cuff buttons are now all the vogue with the most stylish dressers, and we know you will wear the pair we send you with a great deal of pride and pleasure. Send on the orders and your initial, and we will at once bake the buttons for you." Or perhaps something like this: "Mr. Banker, you probably know of some of your customers who are thinking about diamonds; we will send you a small selection (our very own) to exhibit them; all you will have to do is to quietly (follow directions closely and do it quietly) call in the prospective purchaser and as suavely and ingratiatingly as you know how call his attention to the fact that the diamonds are from a large house which imports direct and sells direct to customers, and is therefore cheaper to buy from than from the home jeweler who is trying to get rich quick, etc., ad infinitum. Upon any sales you may make we will allow you a commission of five per cent., or send the baked cuff buttons as you may prefer."

There are in the banking business, as well as in others, penurious, short-sighted, grasping men who need educating along this line of mail-order house traffic. Trying to make a few dollars on the side by slyly ordering goods out of town is bad policy, and must sooner or later operate as a boomerang and damage the perpetrator. The sinner may be sure his sin will find him out. We have had several of them in our town, but I don't believe there is any now. One "moved away," and the other got wise and sins no more. They were cured by all the merchants in the town uniting in a combined attack on the enemy. In union there is strength. The jeweler cannot do all this fighting himself, but all the merchants of a town must work together. Educating and enlisting the services of the country banker is, I believe, another important way of fighting the mail-order house business.

Use the United States mails the same as the mail-order house does. Get a list of the patrons of the post-office of your town, and from time to time mail literature and advertising of all kinds pertaining to your stock. Your printed page will appeal and be just as powerful as the printed page of the catalogue house, if it is as well executed. Is there any reason in the world why it should not? There is a fascination about the well-printed page which attracts and holds, and a certain novelty of receiving something by mail for some people, which accounts for some of the orders to mail-order houses. Is there any reason why your ads. and literature cannot be made as subtly entertaining and effective, and as capable of arousing that inimitable curiosity which leads to a visit to your establishment to see the beautiful goods—ultimately to purchase?

Calling the customer's attention to the difference in our guarantee and that of the mail-order house is another effective way of fighting them. I try to show the customer that I am permanently located in the town, and that my guarantee is built on this hope of permanency, while the mail-order house a thousand miles away cannot be reached without trouble and expense and dissatisfaction on both sides. If complaint is made to a mail-order house, the house will show the deluded customer that he got just what he ordered from the catalogue, and if he had sent more money they would have sent a better article, etc., etc. Upon the other hand, if anything proves defective bought from me I take it back without quibble or secure a perfect duplicate of the article for the customer. Talks to customers along this line of guarantee I find effective.

Ridicule when judiciously used is also very remedial. The merchants of our town have entirely cured some men of ordering goods from mail-order houses by calling them Sawbuck & Co., Happyward & Co. Continued ridicule of people who practice the mail-order habit tells in time. I recall a certain mail-order house individual here who ran for school director and was overwhelmingly beaten upon that ground. His opponent started the report that if "Sawbuck" were elected he would be in favor of sending to "Sawbuck & Company" in Chicago for the school teachers for the next term. This story caused so much laughter that the would-be school director was made ridiculous and badly beaten. And, by the way, he was forever cured of ordering goods from "Shekago," and his case served as a warning to others.

Now I realize that what I have said on this subject is commonplace and hackneyed. I have said nothing new and all my methods of fighting the mail-order house are almost self-evident propositions. I believe our only trouble in opposing the encroachments of the mail-order house is lack of action. We are too prone to inertia. We know what to do, but leave it to the other fellow. We think that our little influence will not be felt by the common enemy, if directed against him. The way to fight is to fight. If every retail jeweler in the land would use what weapons he has against the mail-order house, the result would be cumulative and terrific.

Summing up all that I have tried to say about this subject, I believe that the way to fight the mail-order house is to advertise, to use the United States mails, and to get thoroughly acquainted with the methods and the catalogues of the mail-order houses. Keep abreast of the times, be up to date, be conversant with the march of events, especially in your own line, that you may be able to show people the sin of buying goods away from home. Enlist the services of your local editor, your banker and the other merchants of your town in the fight. Do a strictly legitimate business, carry a first-class, clean stock of goods. Do good and prompt work at the bench, and thus gain the confidence of the people which will stand the competition of anything in the world when once gained and retained. Confidence can be established, if merited, and attention be given to details.

All this requires work and effort, and a willingness to "do it now." No lazy jeweler can stop a mail-order house from doing the business in his town. A breeze from the windy city will cover up his little store with catalogues so deep that it can't be found or seen. Let us use what weapons we have and use them continuously, and I believe in time the mail-order house will be obliged to give it up.

The Way of the Enterprising.

DIAMONDS in the rough were shown recently in the display window in the store of Emerick, Barrett & Co., Freeport, Ill. The display was watched with a great deal of interest and attention by many passersby.

The F. L. Wilson Co., Danbury, Conn., is displaying in its show window a modern lens grinding machine in operation. The machine is operated by electric power. Besides the lens grinder there is a cutting and drilling attachment.

The celebration of the 50th anniversary of the business career of E. Gundlach & Co., Hartford, Conn., a short time ago, was signalized by the concern's giving a 10 to 50 per cent. discount on its entire stock. The sale began June 10 and will continue until June 26. The present location of the firm has been used for a jewelry store since the building was erected, more than 100 years ago. The business has been conducted by some member of the Gundlach family for over half a century.

A. O. Putnam, White River Junction, Vt., has moved to Brandon, Vt.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

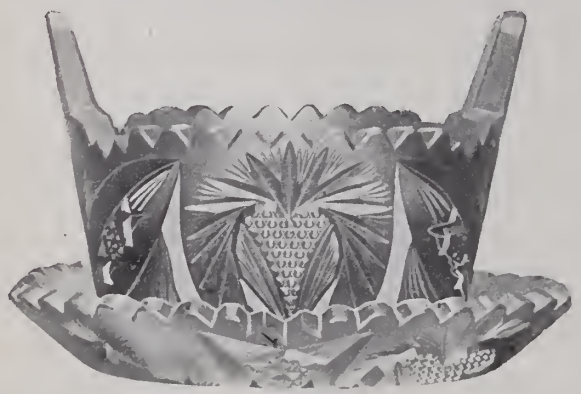
Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

Pacific Coast Agent—A. I. HALL & SON, INC., Jewelers' Building, San Francisco.
Canadian Agent—JAMES A. PITTS, 179 St. James Street, Montreal.

The Bergen Cut Glass Co.

MANUFACTURERS

RICH AMERICAN CUT GLASS



We have no dull months. Why? By keeping to our motto, "First Quality Goods at Reasonable Prices," **Our Cut Glass** sells the year around.

New York, - 38 Murray Street
Chicago, - 131 Wabash Avenue
San Francisco, 709 Jewelers Bldg.

The J. D. Bergen Co.
Meriden, Conn.

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.
Mammoth Wholesale Jewelers
411-413-415-417 Elm St., CINCINNATI, OHIO

We Are Now Showing a Large Line of

CANDLESTICKS

SMOKING SETS

JEWEL BOXES and FERN DISHES

in Solid Brass, Plain Polished and Engraved. In design and finish for the *exclusive jeweler.*

THE PAIRPOINT CORPORATION
New York, Chicago, Montreal, San Francisco. Factories, NEW BEDFORD, MASS.

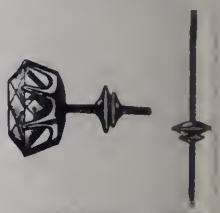
THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins etc.

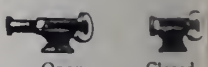


EAR WIRES
for unpierced ears.





SAFETY CATCH
For Brooches, etc. Can be applied to an work where pin tongue are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.
Pearl Drilling and Adjusting a Specialty
Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John Street, N.Y.

Established 1879 Manufacturer of

LOUIS W. HRABA — Fine Leather Goods

29 East 19th St., New York Exclusively for the Jewelry Trade

PATENTS

Procured promptly and properly in all countries. Also trade marks and designs.

DAVIS & DAVIS
220 Broadway, New York and Washington, D. C.

'Phone 1639 Gramercy

CHARLES M. PRIOR

DESIGNER
To Metal Workers

ETCHING for the Trade

24-26 East 21st St., NEW YORK

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE, NEW YORK

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(*Continued from Issue of June 30.*)

BERLIN. In 1751 a merchant named William Gaspar Wegeley, who "had obtained the secret from the Höchst workmen who were in possession of copies of Ringler's papers (see Ringler), established a factory here. It was abandoned as a commercial failure. John Ernest Gottskowski, banker, in 1761 continued the factory very successfully. Frederick the Great, when occupying Dresden in the 'Seven Years War,' sent large masses of the clay from that place to the Berlin factory, together with the best Meissen modelers and painters. Among these forcibly expatriated artists are the names Meyer, Klipsel and Böhme. After the war the king purchased the works and enlarged them, and made good yearly profit from the output. Magnificent presents were made, and the court and household used much of the ware. No factory excels Berlin in form and painting unless it be Dresden."—Marryat. It is celebrated for its rose or pink, a color the manufactory of Meissen had not been able to attain. It was invented before the Sèvres *rose du Barry*. Marks: Under both Wegeley and Gottskowski, W. Under the sovereign a sceptre was adopted which closely resembles a sword. It is brown on painted and gilded ware; blue on white ware. Since 1833 on painted and gilded porcelain, sceptre, eagle, and imperial globe in brown. Sceptre and letters "K P M" (Königlich Preussische Manufactur) in blue on white ware. Berlin biscuit figures are very fine. The transparent pictures in biscuit to hang in windows ("lithophanes") were much in vogue. The table ornaments of 1772 presented to Empress Catherine, ornamented with flowers and groups of figures in the different Russian costumes, are noted, as also the Prussian king's present (1816) to the Duke of Wellington—a costly service, each piece exquisitely painted with battle subjects, etc.

BERNADI, Giovanni (1523). A gem worker of Castel Bolognese.

BERNARDI, Johannes de. A famous intaglio cutter of Castel Bolognese, Italy (Cellini's time).

BERNART, Jehan. Secretary to Helene de Langest. (See Faience d'Oiron.)

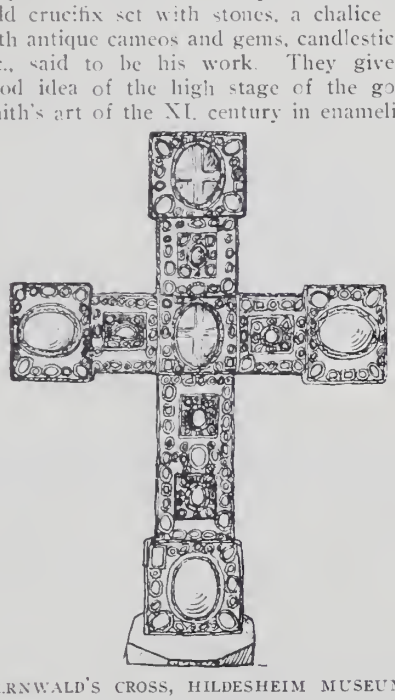
BERNE (Switzerland). "Emanuel Jean Frutting established at Berne, in the second half of the XVIII. century, a manufactory of faience plaques for stoves, decorated in fresh and harmonious colors, or with landscapes in cameo blue under the glaze. These were usually marked with his initials and a date—E. J. F., 1772.

"Heimburg, near Thoum, in the Canton of Berne, also possessed factories of faience decorated in a somewhat individual style that are commonly, though erroneously, designated as 'faience of Berne.' Some excellent reproductions are now in the market."—Jervis.

BERTRAM, Bernhard (Luftenburg). "Manufacturer of majolica."—*Jervis.*

BERTUZZI. Goldsmith of Venice (1300).

BERNWALD. Bishop of Hildesheim. Was made bishop A. D. 992, and "ruled his see" 993 to 1022. Tutor to young Emperor Otto III. He was an expert goldsmith. The Magdalene Church at that place contains a gold crucifix set with stones, a chalice set with antique cameos and gems, candlesticks, etc., said to be his work. They give a good idea of the high stage of the goldsmith's art of the XI. century in enameling



BERNWALD'S CROSS, HILDESHEIM MUSEUM.

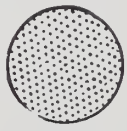
as well as goldsmithery. He founded a great goldsmiths' school. Was of noble family. He is considered by many to be the father of goldsmithing in Germany; certainly his work has done much to stimulate the gold and silver smithing industry in that city.

BERWICK, John. "One of the original potters in the Worcester works."—Jervis.

BESA. A Greek and Roman "drinking vessel, also called *bessa* and *bession*. It was wider at the bottom than at the top, and in shape much resembled the *bombylos*" (to which refer).—Mollett.

BESANCON (France). Glot's list states that in 1791 three furnaces were active here, one of which produced porcelain, the rest faience.

BESANT, or *bezant*, "are the roundlets of gold without any impression, so called from



BESANT.

the ancient gold coin of Byzantium, now Constantinople."—Clark.

BESSA. (See *besa.*)

BESSION. (See *besa.*)

BESNIER, Nicolas. A French goldsmith of the XVIII. century. Domiciled in the Louvre. Died 1752.

"BESTIONS." A term denoting the fantastic animals which occur in design of the Decorative or Florid period. It originated from Philibert Delorme.

BETEN. Old English term for embroidering with fancy subjects.

BETROTHAL DISHES. (See *amatorii.*)

BEVINGTON. A manager of the Swansea porcelain works, whose name often appears on this ware.

BEVINGTON, Ambrose, John, James and Thomas. All Staffordshire potters at Hanley.

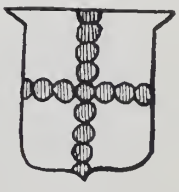
BEVINGTON & Co. When Dilwyn left the Swansea works in 1817 it is presumed Bevington must have been proprietor of a department. There are pieces marked Bevington & Co., Swansea, with date from 1817 to 1820. Rose closed the works in 1820, and took the plant to Coalport.

BEYERLE, Jean Louis de, Baron. Founded the Niederwiller fabrique, 1752.

BEYERLE, Madame de. (See *Niederwiller.*)

BEZANT. (See *besant.*)

BEZANTÉE CROSS. "Formed of *bezants*

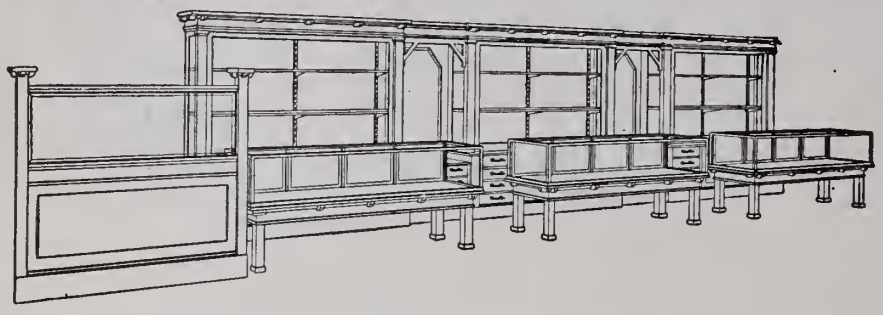


CROSS BEZANTÉE.

conjoined, like the cross of Golpes."—Robson. Spelled sometimes *bezanty.*

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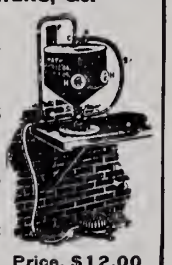
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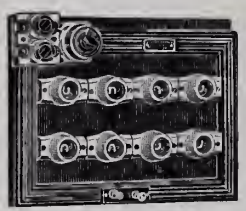


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Bezanté, or *bezanty*, in heraldry, is a field "indiscriminately strewed with *bezants*, their number or position not being specified."—Clark.

Bezel. In general *bezel* means the signet, stone or other part of the ring differentiated from the hoop or loop. Originally it defined the flange only that held the signet to the loop.

Biacca (It.) "White carbonate of lead; a pigment."—Mollett.

Biago. An Italian ceramist at Ferrara, 1501.

Bianco allatato (It.). Milk-white glaze produced in Florence.

Bianco fisso (It.). Literally a fixed white. A pigment that remains permanently white in ceramics after firing.

Bianco sopra smaltino (It.). A ceramic term meaning white on a gray ground.

Bibelot. An object worthy the collector's attention. Either arms, bronze, faience, ceramics, etc.

Biblot. (See *bibelot.*)

Bicos (Gr.). (See *bikos.*)

Bidon (Fr.). A pilgrim's bottle.

Bien-hoa, or *ben-hoa* (Hindoo). "A kind of stone employed by the Khmers, or ancient inhabitants of Camboja for their sculpture; they also called it *bai-kriem* (roasted rice), which it exactly resembles. Its deep yellow color recalls in a striking degree that of old white marbles which have been long exposed to the sun and air in warm countries."—Mollett.

Bifrons (Lat.). "Having two fronts or faces. Libraries and picture galleries generally contained statuary of heads or busts



BIFRONS JUG.

coupled together back to back, but especially of Janus, emblematic of his knowledge both of the past and the future. The illustration represents a Greek vase, in imitation of the statuary described."—Mollett.

Biga (Lat.). A car or chariot drawn by



VICTORY URGING ON HER BIGA.
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two horses abreast. (See also *birotus.*)

See also *triga* (three-horsed) and *quadriga* (four-horsed).

Bigati. Roman coins (*denarii*) having on them the device of a two-horsed chariot (*biga*).

Bijougue. "The double or yoked bottle



BIJOUGUE.

(*bijougue*) is found in Egypt, and again in Chili and Mexico."—Marryat.

Bijouterie (Fr.). This term refers to jewelry in general as distinguished from *joaillerie*, meaning stones mounted in a small proportion of metal work.

Bikos (Gr. and Lat.). "A large earthen ware vase adapted to hold dry provisions, such as figs, plums, etc."—Mollett.

Bilanx (Lat.). A balance with two scales, or dishes. (See balance.)

Bilbo. "A light rapier invented at Bilboa."—Mollett.

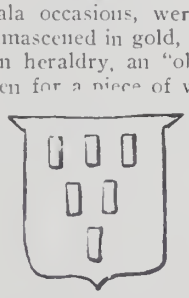
Bill. Old English term for a species of pike used by the XIV. and XV. century



BILL HEAD.

soldiery. It had a long curved blade. Some, made for gala occasions, were beautifully chased or damascened in gold, etc.

Billet. In heraldry, an "oblong square, by some taken for a piece of wood, and by



SHIELD WITH SIX BILLETS.

others supposed to be letters made up in that form."—Clark.

Billetté, or *billetty*, "signifies, in heraldry, a field strewed with *billets* when they exceed 10, otherwise their number and position must be expressed."—Clark.

The *billet* ornament, in architecture, etc., consists of rows of cylindrical forms placed



BILLET ORNAMENT.

alternately in the moulding members. (See cut.)

Billing, Thomas. In 1722 he was granted a patent "for making the most refined kind of earthen ware, of a nature and composition not only transparent, but so perfect in its kind as, contrary to the nature of all other earthen ware, to resist almost every degree of heat." Billing was a Staffordshire man.

Billingsley, William. Familiarly known as "Beely," he was England's greatest ceramic flower painter. Robert Drane says of his work: "The petals of the tulip have the very sap of life in them. The rose has the soft bloom of youth and floats in being, not by the brush, but by the painter's volition. No man in the history of porcelain ever painted roses as this man did." He was a pupil of the Derby painter, Bowman, and was an expert potter as well as decorator. He worked at Worcester, Swansea and Coalport, and started the Nantgarw works. The Pinxton factory was under his management, 1795 to 1801. The body of the Pinxton ware was, during this period, very fine and transparent, and he produced the same body for the Nantgarw and Swansea factories. Of irascible temper, he rarely stayed long in one place. He left Derby 1796 for Pinxton; left Pinxton 1800; at Mansfie'd 1800 to 1802; at Torksey (Lincolnshire) decorating 1802-1808; at Worcester (Barr, Flight & Barr) 1808-1811; at Nantgarw 1811-1814; Swansea 1814-1817; Nantgarw again 1817-1819; Coalport 1819-1828, when he died. He invented a new paste, which was wonderfully transparent, but of so glassy a nature it could not hold up under the furnace's heat. The immense percentage of loss in his "firings" always proved disastrous financially.

Bilychnis (Gr. and Lat.). "A double



BILYCHNIS.

lamp with two beaks and two wicks, so as to give out two different flames."—Mollett.

Bingley, Thomas. He took up the pottery at Swinton (Rockingham) 1778, and enlarged it. White and blue-and-white dinner and tea services were added, of superior quality to the former common earthen ware.

Bipennis, or *bipenne*. "An axe with a double blade or edge, used as an agricultural instrument; an adze, or a military



BIPENNIS.

weapon. The Greeks never made use of it. It was used especially by barbarous nations, such as the Amazons, Gauls, etc. The engraving represents a Gaulish *bipennis* taken from one of the *bas-reliefs* on the triumphal arch at Orange."—Mollett.

Birago, Clemente (1546). Diamond engraver of Milan.

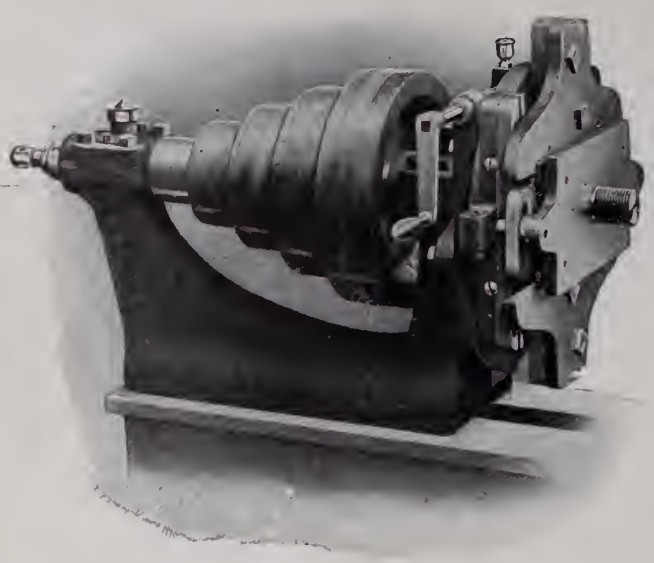
Biridi. Damascening with design in silver wire is termed by East Indians *biridi.*

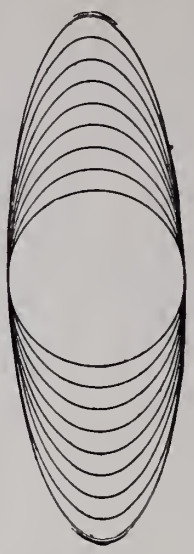
Birotus, or *birota* (Lat.). "Anything having two wheels, and so a two-wheeled carriage or chariot."—Mollett. (See *biga.*)

Biscuit. In ceramics, the term *biscuit* means the piece as it comes from the first firing without decoration or glaze. It is sometimes called *bisque.*

Biscuit, "Parian." Introduced by a Derby ceramist named Battam.

(To be continued.)





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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2306.—**Gun-Metal Finish on Silver.**—*Can you tell me how to produce the gun-metal finish on silver? I have difficulty in obtaining a finish that looks like the real thing.* *V. B.*

ANSWER:—A method of producing the gun-metal finish was well described in a recent issue of the *Brass World*. While the genuine gun-metal finish is done upon iron or steel, says the writer, an excellent imitation and one very extensively used is the oxidized finish produced on silver by means of liver of sulphur. A large variety of articles are daily manufactured and sold with such a finish, and as it can be applied to any metal—brass, copper, bronze or the soft metals—it is a useful one, and also is quite durable. The advantage of using silver rather than copper for oxidizing with liver of sulphur is that the color is better and adheres to the silver more tenaciously. This latter property is of much advantage, as it allows scratch-brushing to be carried out without danger of stripping the black deposit. If the article is of sterling silver, the oxidizing may be done without plating, but other metals require a silver deposit. If a good finish is desired without danger of removing the silver during the oxidizing, then a fairly heavy silver deposit must be given the article. From one-half an hour to one hour is usually necessary to obtain the desired thickness of silver. The regular silver solution is employed, and should not be the bright silver solution containing bisulphide of carbon, as this does not oxidize as satisfactorily as the regular deposit. The silver is put on "soft" or with a weak current (about one volt), and should come out white and uniformly dead. A good solution consists of three ounces of chloride of silver dissolved in just enough cyanide solution to take it up. Then add more water to make up to one gallon, and three ounces of cyanide are then dissolved in it to give the necessary quantity of free cyanide. The solution is then ready for use. The silver deposit is scratch-brushed in the usual manner by means of a fine brass scratch-brush wet with bran water or similar material, and is then ready for oxidizing.

For oxidizing the silver, liver of sulphur is used. The addition of ammonia to it, as practiced in oxidizing silver for French-gray work, is not recommended, as it renders the deposit soft and apt to be removed in scratch-brushing. The object is to obtain as strongly adherent deposit as possible, and this can be accomplished by the use of the liver of sulphur alone. The following proportions of liver of sulphur and water are recommended:

Water	1 gallon
Liver of sulphur	3 ozs.

As silver is not readily attacked in the cold, it is necessary to heat the solution before immersion of the article to be oxidized. The hotter it is the more rapid the oxidizing, but in ordinary work, where the liver of sulphur solution is contained in a stone crock heated by hot water it is difficult to obtain a temperature much greater than 120 to 150 degrees F. This temperature, however, answers well. When the solution is in the right condition the silver will not become black immediately when immersed in it, but passes through a brown stage and finally becomes dead black. When this has taken place, the article is removed, rinsed in cold water, then in hot water, and dried in sawdust. Careful rinsing should be done, as it prevents spotting after the work has been finished. The silver now presents a uniform black color, but dead. In order to bring out the luster it is necessary to scratch-brush it. This must be done dry and with a soft brass scratch-brush, revolving rather slowly. The luster of the oxidized surface is thus brought out to its best advantage. A lacquer suitable for the purpose is now put on the article and it is completed. The lacquer used should be of a grade made expressly for the purpose, as much better results are obtained with it than with one not so adapted. The manufacturers of lacquer make lacquer particularly for such a purpose. It protects the surface, and at the same time does not destroy the color or luster. The black color on the silver is, of course, not an oxide, although usually called an "oxidize." It is the sulphide of silver. It is extensively used on purse and bag frames, buckles, hat pins, mourning jewelry, comb ornaments, mesh bags, and many other lines of goods where a better and more durable color is desired than it is possible to obtain with oxidized copper. The oxidized silver finish, when well done, very closely resembles the genuine gun metal. In oxidizing metals by means of liver of sulphur there is one feature which must be carefully looked after, and that is the cleanliness of the silver before oxidizing in the solution. Grease is equally as injurious on the work to be oxidized as it is on that to be plated. Unless clean, the scratch-brush is apt to cut through and expose the silver. Cleanliness is as essential as any other part of the oxidizing operation.

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IT is well known that articles of wood, bone, leather, etc., do not conduct the electric current, all organic substances being non-conductors. If we desire to give such articles a galvano-metallic coating, the first step is to impart conductivity to them—to metallize them, so to say.

The best-known means of effecting this is, first of all, graphitizing; secondly, the coating of the object with a solution of nitrate of silver and then reducing the silver nitrate to metallic silver.

Electroplating can then be accomplished on a well-graphited surface or on the reduced silver.

If we desire to obtain our conductive surface with the aid of graphite, or plumbago, the employment of the finest possible double-washed graphite is essential. Even better, although more expensive, is the employment of so-called "gold graphite."

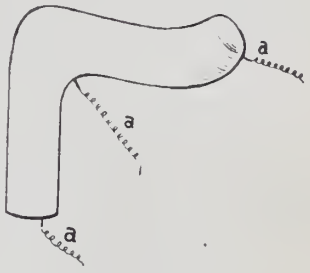


FIG. 1.

Suppose we have a wooden walking cane handle which we wish to silver, says George Nicolaus, of Hanau, in the *Deutsche Goldschmiede-Zeitung*, the following plan of operation may be recommended.

The handle must first be thoroughly scratch-brushed with a sharp brass wire brush and soap and water; the wood may be wetted to the extent that the moisture penetrates into it. Then the handle

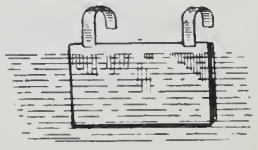
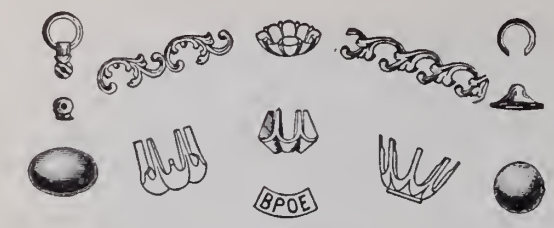


FIG. 2.

is dried off somewhat with a clean cloth; on a piece of paper a little heap of the finest washed, best graphite is meanwhile made ready, then with a narrow, hard-bristle brush dip into the graphite and vigorously brush the wooden object until it has become gradually and uniformly coated with the graphite and assumes a shining black appearance. Not the smallest spot must remain uncoated with graphite. The graphite must not be lightly deposited on the object, but must, to a certain extent, be incorporated with the wood.

Before undertaking the graphitizing in the manner described, it is advisable, in order to establish contact points at different (three or four) places on the article, where they will be concealed and least conspicuous, to bore holes and insert copper wire pins (Fig. 1a).

We can even select a spot that may



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ventually not be wholly invisible. In such ase, after the object has been electroplated ith copper, the wire may be snipped close ff, the place carefully hammered down and led over, and then, when silvering is completed, it will not be very conspicuous.

In this manner several contact points are repared, if possible, equidistant from one nother. Inasmuch as the electro-deposit f copper always starts from the contact oints and gradually grows together, it ill be evident that with several contact oints, the work will be completed much ore rapidly than if we have but one or vo such points.

To simply enwrap the object to be oated at a convenient point in the sus-

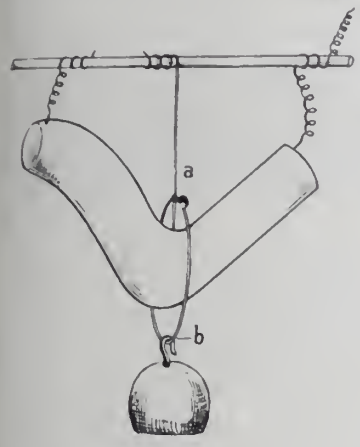


FIG. 3.

ending wire, and by this means to hang in the bath would be a great mistake; the lastic object would grow onto the sus-ension wire, which could not be detached ithout injuring the deposit.

Having prepared the contact points in he manner described, the graphitizing must e effected with extraordinary care, so that he point of contact between the wood and he copper may also be thoroughly graphit-zed, in order that no interruption of the ontact may here occur.

The article being thus thoroughly graphit-zed, special attention being bestowed on lepressions and elevations, to see that they ave also taken the graphite, the article s ready for the following electroplating: A suitable plating bath for this purpose may e made up as follows: One liter (1,000 arts) water, 200 grammes (200 parts) rystallized sulphate of copper, and 20 rammes (20 parts) sulphuric acid, 66 per ent., free from arsenic.

First, pour the water into an earthen ware ar or bowl, then carefully, stirring the while, the sulphuric acid; next add the sul-hate of copper, stirring until it is dis-olved. A slight remaining undissolved xcess of sulphate will do no harm.

To accelerate the solution a little heat nay be applied. For such a walking-cane andle we require two copper anodes, as eavy as possible and of pure copper, pref-rably electrolytic copper, of a length cor-esponding to that of the suspended cane andle. The anodes are not hung from hin copper wires, but from sheet metal trips, the thin wire being very easily cor-roded and affording bad contact. It is best to immerse only to its upper edge of the anode (Fig. 2).

The bath being so far prepared and furnished with two anodes, we take the graphitized cane handle and connect the contact pins with longer wires, by means of which the handle is suspended from the goods rod. As the wooden object does not sink in the bath it may be weighted with pieces of lead or iron. A sufficiently heavy piece of porcelain may also be used for this purpose.

Iron and lead must first be coated with a dense, well-covering varnish (thoroughly dried), so that no copper will be deposited on them.

Fig. 3 shows us the cane handle suspended by means of its three prolonged contact points. To the central suspension contact we attach a wire ring (Fig. 3a), which must be so large that it does not come in contact with the article itself and leaves sufficient space to prevent copper deposited on the ring during the process coming in contact with the deposit on the article itself and growing in with it; moreover, the whole must be so firmly held in the wire that possible vibrations could cause no contact between the ring and the object. To *b* we then attach a sufficiently heavy piece of lead, iron, etc., which sinks and holds the whole in the bath. Should this not suffice to retain the object in a vertical position in the bath, we can effect a similar arrangement from the side contact points.

The current we limit to four volts, and the object must not be placed too near the anode; at least, 10 centimeters (four inches), but not more than 15 centimeters (six inches), away from it.

We shall then note that the accumulation of the deposit commences at the contact point and slowly but surely spreads over the object, finally uniting. At this point it is necessary to carefully watch the strength of the current; it is preferable, rather, to allow it to fall off a little than to exceed the four volts, otherwise the deposit will be too slack, with a weaker current; we obtain a more homogeneous deposit, which, from the standpoint of durability, and as regards subsequent treatment, is of material advantage.

A walking cane handle, after six hours, with an initial current of four volts, decreasing to two volts, was thoroughly covered, on all sides, with copper, so that I could smooth it over with a very fine, easy file, which is unavoidably necessary, the deposit being always somewhat warty.

On account of this filing, however, it is necessary that the deposit is of sufficient thickness, otherwise it will be injured by it and the entire work, as a consequence, destroyed, for as soon as the deposit rises or flakes off at any one point it can be peeled right off, because no intimate intergrowth with the object has been effected, only an enveloping of the latter. This enhances the importance of a thoroughly connected and uninjured coating.

The copper anodes, during the process, will have considerably diminished, and if they have become brittle and spongy should be replaced with new ones. I may add that those undertaking this work must notice that too powerful a current will entail a loose, even a spongy, deposit, while too weak a current will excessively prolong the working period and difficulties may also occur in regard to the coalescing of the deposit.

A proper regulation of the current is, therefore, a fundamental condition for the success of the work. I have not considered here any grinding and polishing of the deposit, inasmuch as this requires a much heavier deposit and much longer time.

We have now reached a point at which the gilding or silver-plating of the object may be undertaken with but little difficulty. For this purpose it is advisable, as already often described, to amalmagate the coppered article before gilding or silver-plating it, and then finishing it in the familiar manner.

Should the later deposit become matt, it is advisable not to render it matt with the centrifugal brush, but to employ the rouge stick, as the force of the centrifugal brush is too liable to injure the metal coating.

The Clock That Ticks.

AMID the shadows of the room,
When ghostly moonbeams fall,
A cheering "tick, tock" breaks the gloom;
The clock against the wall
Speaks through the night as seconds fly,
And hours on hours roll,
As if a friendly spirit nigh
Addressed the lonely soul,
Within the clock is genius throned,
Near human is each wheel,
And by its ticks are monotoned,
Emotions that seem real.
It tries to speak in knowing tongue
Of men and deeds and kings,
Of his'try since the world was young,
Of joy, or sorrow's flings.
"Tick, tock" it tells the tale of time;
"Tick, tock" in steady rote,
Until, as lulled by music chime,
To dreamless sleep we float,
As slumber touches down the lid,
In peace that sweetens rest,
"Tick, tock" it says, "see what I did;
Tick, tock, I did my best."
And now they've made a clock all mute,
As voiceless as the dead;
No more shall seconds give salute,
But silent pass instead.
And ever through the day and night,
As time goes on apace,
No ears shall mark its steady flight,
As soundless seconds race.
We'll keep the good, old-fashioned clock,
No fol-de-rols or fads;
We want the one that says "tick, tock,"
The timepiece of our dads.
And as we wind it every day
We'll feel a grateful glow,
That Time can never sneak away,
For we can hear him go.

—*Philadelphia Ledger.*

Watch Once Owned by Governor Trumbull.

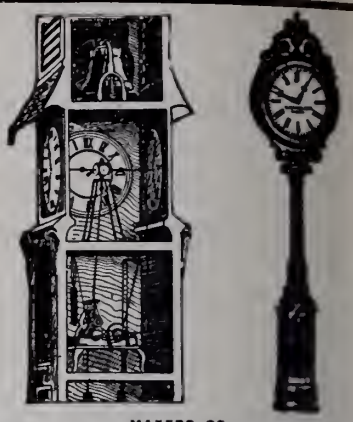
SEVERAL old watches of considerable historic interest have been acquired by William Henry Shelton for exhibition in the museum at the Jumel mansion, on Washington Heights, New York, once General Washington's headquarters. Not the least interesting is a French watch loaned by Mrs. Benjamin F. Church. This watch, which is still in an excellent state of preservation, was at one time owned and carried by the first Governor Trumbull of Connecticut, of whom Mr. Church is the great-great-grandson.

Homer Humphreys recently moved from La Conner to Burlington, Wash.

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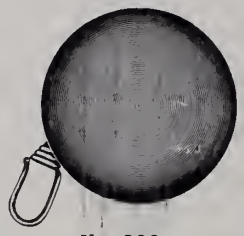
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Kindly note our change of address to the Silversmiths Building

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Lockets, Buttons, Etc.

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OUR CATALOG, "The Silent Salesman," tells the full story. Write for it to-day.

OUR LINE, including **Combs, Barrettes, Hat Pins, Sash Pins, Collar, Cuff and Veil Pins and Sets Brooches, Bandeaux, Hair Pins, Scarf Pins, Link Buttons, Sets and Tie Clasps**

is complete in variety of design, style and quality **Our New Catalog** should be in the hands ol every merchant who handles jewelry. Send lor it.

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YOU WANT TO SELL TOOLS
YOU WANT TO LET A PLACE
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USE THE

Want Advertisements

of the

JEWELERS' CIRCULAR - WEEKLY

THE PENNSYLVANIA WATCH CASES



Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY

YORK, PA.

NEW YORK OFFICE, 65 NASSAU STREET



Beautifully adapted for the jeweler's stock and show case display—the New Pocket Edition Gillette Safety Razor is becoming an important feature in the best retail jewelry stores.

The demand over the retail counter is astonishing. Every old Gillette user wants the New Pocket Edition and it makes new friends at sight.

The set consists of handle and blade box, either triple silver-plated or 14-k. gold-plated. The pocket case is of gold, silver or gun metal — plain polished or richly engraved in Floral or Empire designs. It is so neat and compact that it will fit like a card case in the waistcoat pocket or slip into the side of a travelling bag — *the blades are fine.* Prices, $5.00 to $7.50.

For the special use of the jewelry trade, the Gillette Company has designed a tray lined with purple velvet, size of the regular watch tray—contains wells for twelve razors. These trays are made in various hardwood finishes to match the store fixtures and are shipped free of cost with the initial order for a dozen razors. Aside from the sales of the razor, the business in blades is a steady income for a store.

Two additions to the Gillette line this season are the Gillette Brush—a brush of Gillette quality, bristles gripped in hard rubber; and the Gillette Shaving Stick — a soap worthy of the Gillette Safety Razor. The stick is enclosed in a sanitary nickel box: both soap and brush are packed in attractive cartons. They will be welcomed by Gillette users everywhere.

Write us for full information. Get our suggestions on popular assortment. Talk to your jobber about it.

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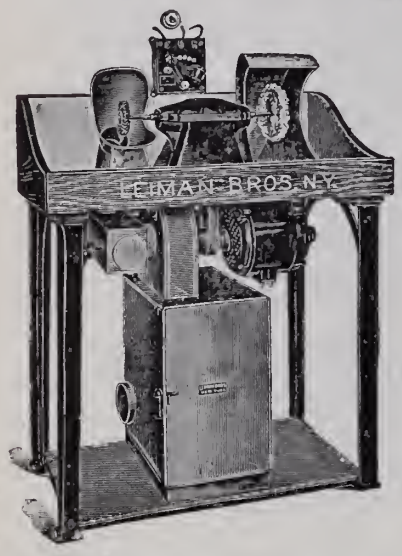
Gillette Safety Razor

LEIMAN BROS.

Polishing Dust-Collecting Outfit

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A Health Preserver—A Necessity

Low in Price
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We will sell you a Stehman, Reversible, Ball-Base Engraving Block for

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Send your order for these Blocks at once as there are only a few left at this price.

Height, including pad, 7 ins., but can be adjusted to 8½ ins. Weight, 15 lbs. The tools comprising the set as shown, include: 1 full set of Pins and Pegs, 1 Spoon Holder, 1 Button Holder, 1 Ring Holder.

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OMAHA, NEB

We have never advised students to take a short course in any of the above branches, as they would probably always remain botch workmen. The cheap short-term schools are a curse to the trade. Such diplomas are a fraud. No one should receive a diploma until expert. The time required, with the best advantages is from one to two years. *We give practical work* and instructions from first to last and *all the time.*

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The name STANDS for honesty and uniformity of construction, fairness of price.

For your own advantage, investigate the **"COLMONT"** line at your jobber's.

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Importers
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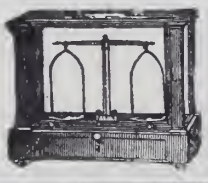
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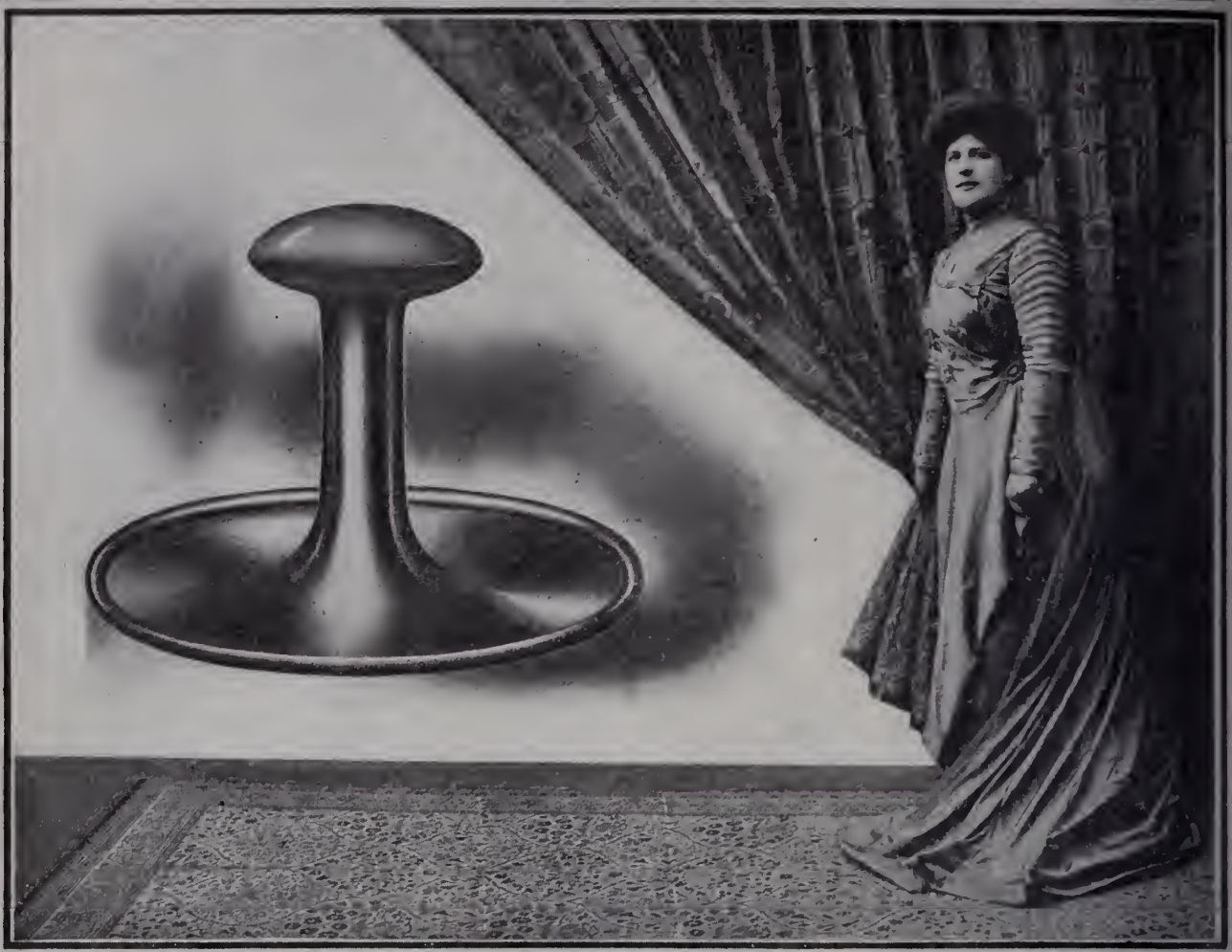


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LS

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ESTABLISHED 1869

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WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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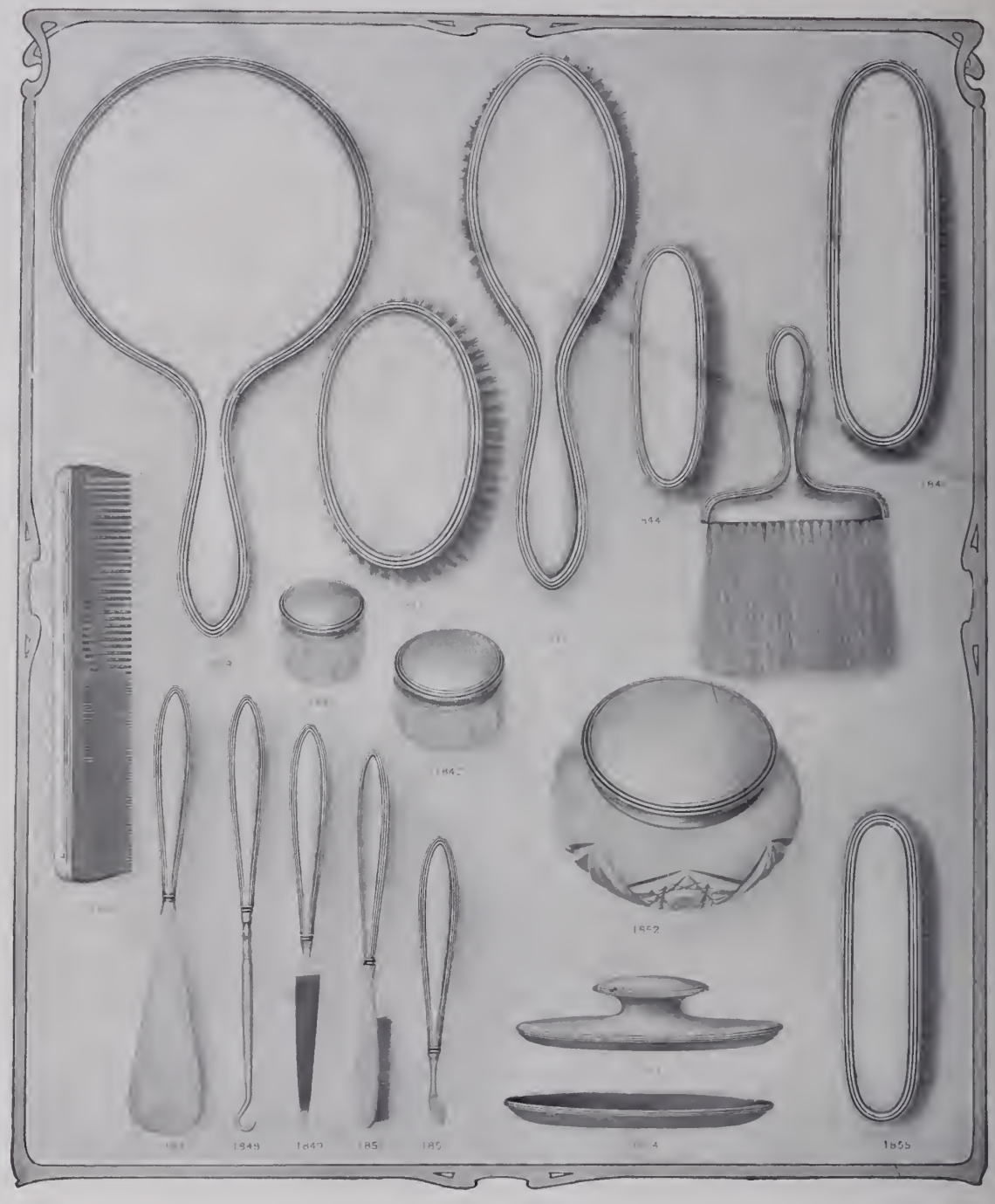
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(*See Text on Page* 47.)

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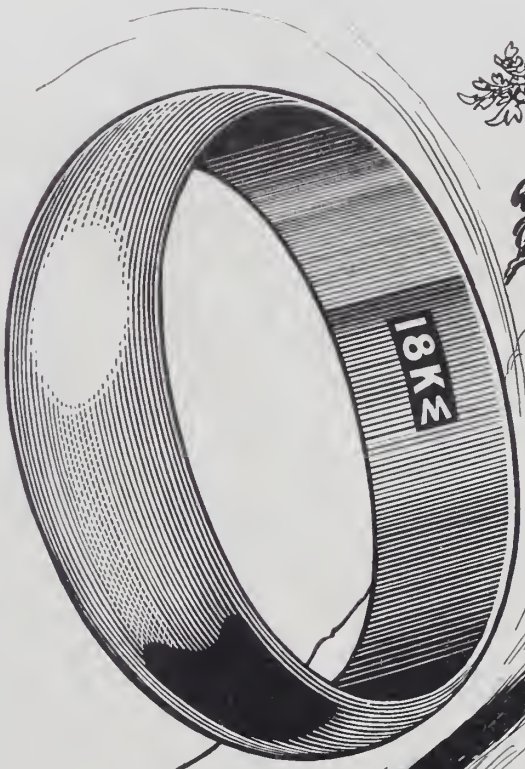
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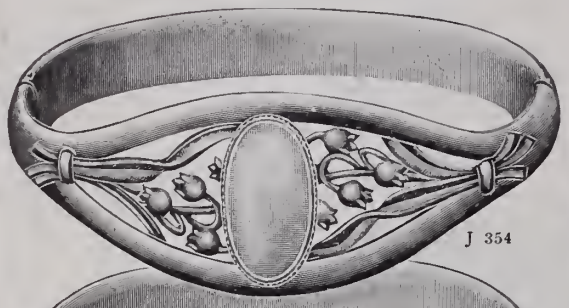
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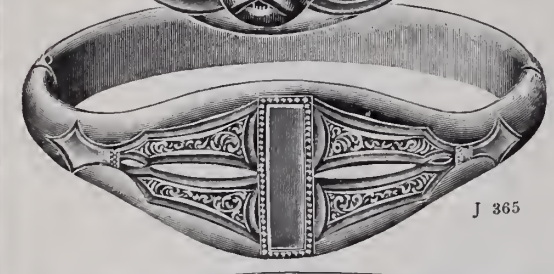
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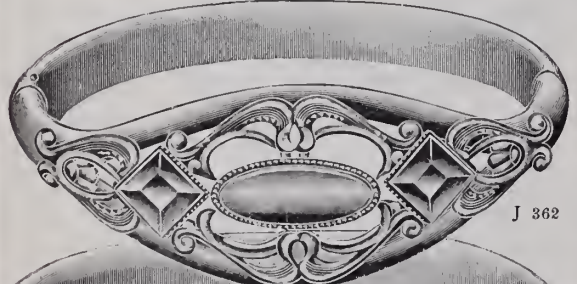
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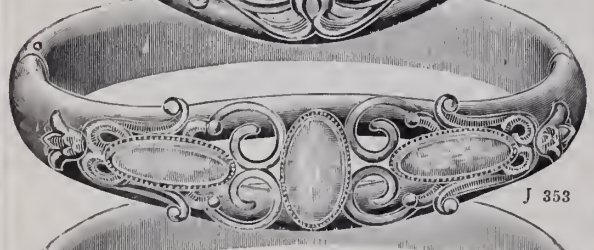
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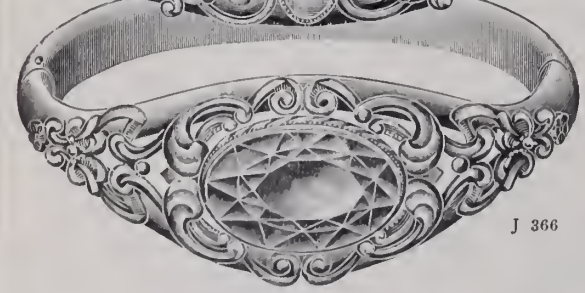

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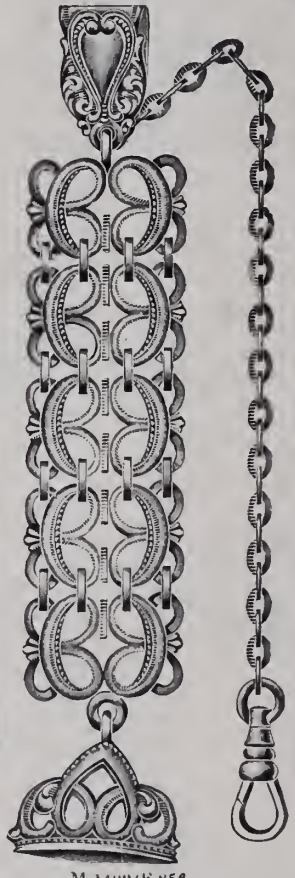

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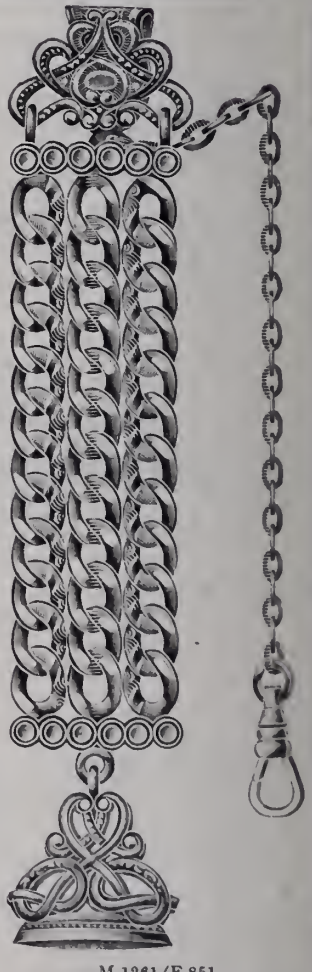

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1 new joint on side of frame	.75	"	1.50
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2 new joints on sides of frame	.75	"	1.25
1 new ball snap on one side of frame	.50	"	.75
2 new ball snaps on frame	.75	"	1.25
Soldering two eyes on frame for chain	.50	"	1.00
Lengthening chain on frame or new chain, per foot	1.25	"	2.50
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" " medium size	2.00	"	3.00
" " large	3.50	"	6.00
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All chain purses are cleaned, gray-finished or whitened like new when repaired. An extra charge of 50 cts. is made for removing and refitting the kid or silk lining on hard solder and gilding jobs.

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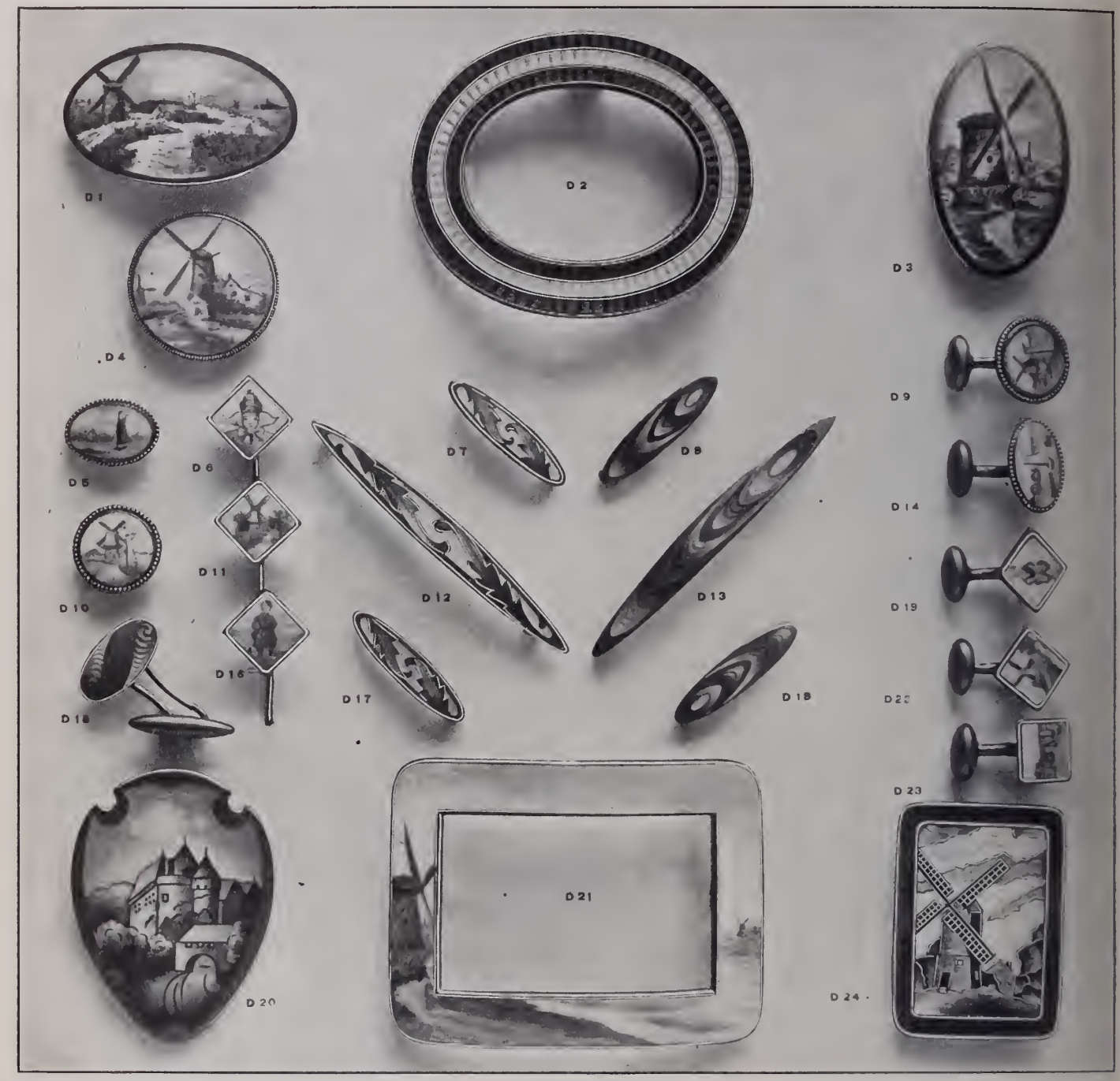
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Epidote
Oriental Matrix
Moss Agate
Topaz
Amethyst
Blood Stone
Reconstructed Ruby
Medana Topaz



CATALOGUE FOR 1909

Do not arrange for your catalogue this year until you have heard our plan

A 10-Karat Line that is 10-Karat

Look for



This Trade-Mark

The Keller Jewelry Mfg. Co.

64 Nassau Street - - - New York

Factory, 251 N. J. R. R. Ave., Newark, N. J.

The

DUEBER-HAMPDEN

Watch Works

CANTON, O.

We Make Catalogs for Retail Jewelers

That Increase Their Business up to 100%



STORE OF WILL H. BECK CO., SIOUX CITY, IOWA.

A Perusal of Our Customers' Letters Should Convince You of their Success

[Extracts from Letter.]

SIOUX CITY, Ia., Feb. 1, 1909.

THE ARNSTINE BROS. CO.,
Cleveland, O.

Gentlemen:—After a very busy Holiday Season, we desire to say that our 1908-9 Catalog has certainly again done the business for us. This was our Seventh Annual Catalog and we were taxed to our capacity to fill our orders during the entire month of December and during January have been receiving mail orders every day.

We are, with best wishes,
Sincerely yours,
WILL H. BECK, Co.,
Will H. Beck, Pres.

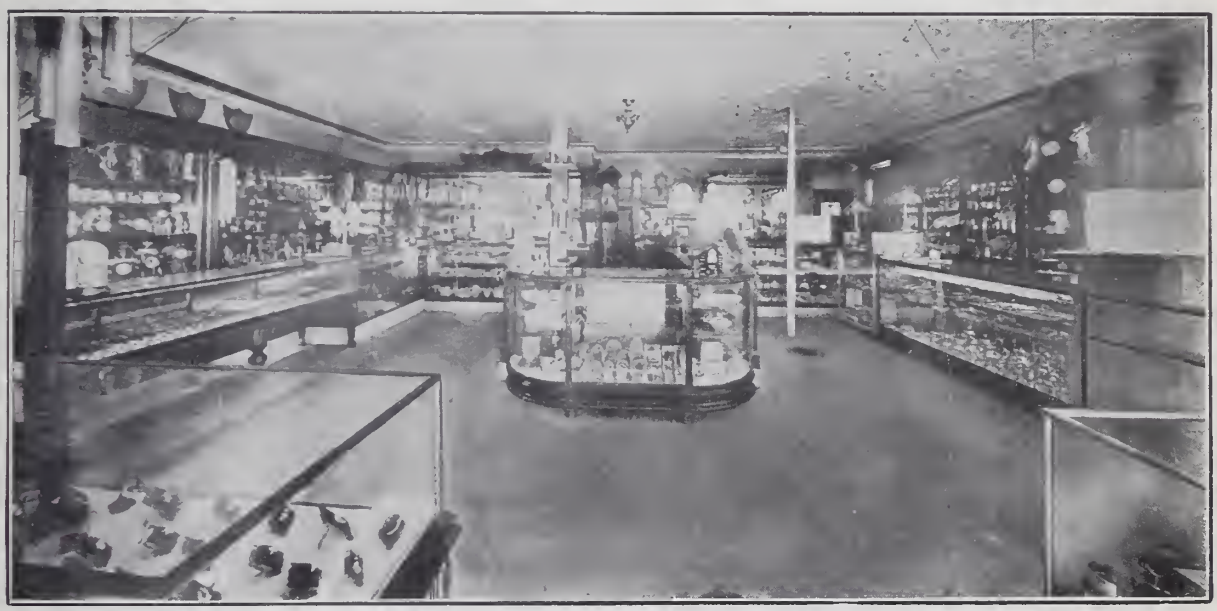
This firm used The Arnstine Bros. Company's Catalogs in 1904, 1905, 1906, 1907 and 1908.

LANCASTER, PA., Jan. 9, 1909.
Copy of original letter.)
ARNSTINE BROS. Co.,
Cleveland, O.:

Gentlemen:—The catalogs of 1908-9 were far ahead of anything you have ever before produced, both as a book and a business bringer. Printed matter and cuts furnished were of high character and were used with beneficial results, and could be used with stimulating effect throughout the year. My business was very good, and I felt the pressure of catalog business from the time of their distribution.

Wishing you much success for the coming year, I am,
Yours truly,
S. KURTZ ZOOK.

The Catalogs sent out by this firm since 1904 were made by The Arnstine Bros. Company.



STORE OF S. KURTZ ZOOK, LANCASTER, PA.

We are represented in every State in the Union. If you are interested in our proposition, and will notify us, our representative will take pleasure in calling on you and explaining our method.

THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

In writing us please mention this issue "The Jewelers' Circular-Weekly"

CLEVELAND, OHIO

TO MAKE PROFITS

You Need

HIMALAYA

MINING COMPANY

PRODUCTS

Cut to All Sizes and Shapes

All Kinds of Precious or Semi-Precious Stones

15-17-19 Maiden Lane NEW YORK

London Paris Oberstein Boston Providence

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

USUAL FROM THE UNUSUAL

¶ As the winnowing of chaff from grain — the separation of the usual from the very unusual — so do the creations of our own beautiful assemblage of High Class Diamond Jewelry present to your notice the combination of skill, artistic taste and facilities unsurpassed. Paris is most creditably represented with a quota of exquisite creations — some daring — others quiet — ALL alluring.

¶ From our own workrooms many charming adaptations and original models will be presented at our SEVENTH ANNUAL EXHIBITION, which takes place in our offices from August 30th to September 4th, inclusive.

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

CABLE ADDRESS "ON TOP," LONDON

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.



The lines are complete in each pattern. The beauty of this plated ware pleases particular people at sight—its splendid wearing qualities will make them permanent customers.

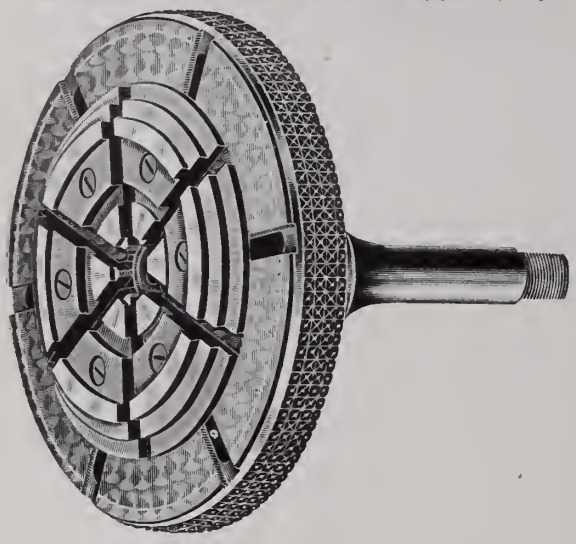
All our regular Spoons and Forks receive a sectional deposit on the parts most exposed to wear, enabling us to guarantee that our goods will strip 25% more silver than standard plate and will outwear any and all other brands of silver plated ware.

Write for catalog showing our various designs and prices

SIMEON L. & GEORGE H. ROGERS COMPANY
Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

IMPROVED BEZEL AND WHEEL CHUCK No. 26



CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

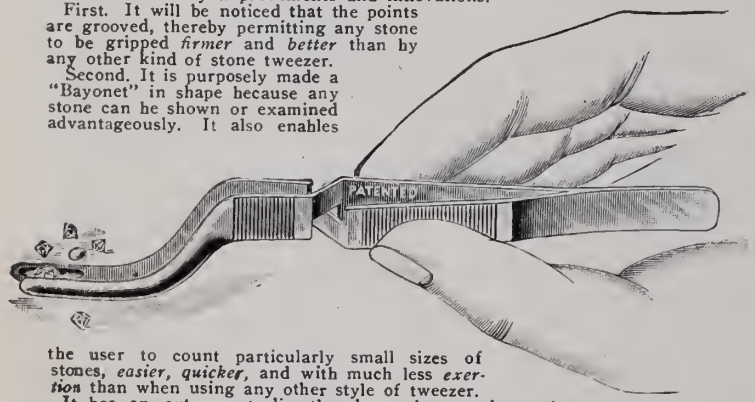
Price, Each, $9.00

Engelsman's Patent "Bayonet" Antomatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables

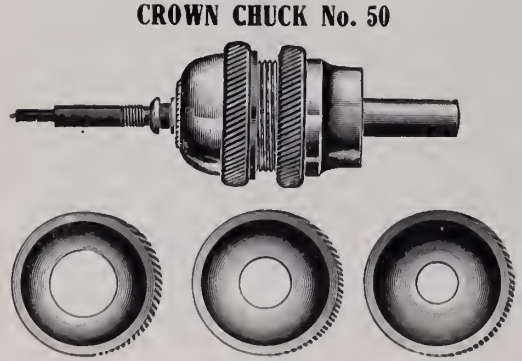


the user to count particularly small sizes of stones, *easier, quicker*, and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.25

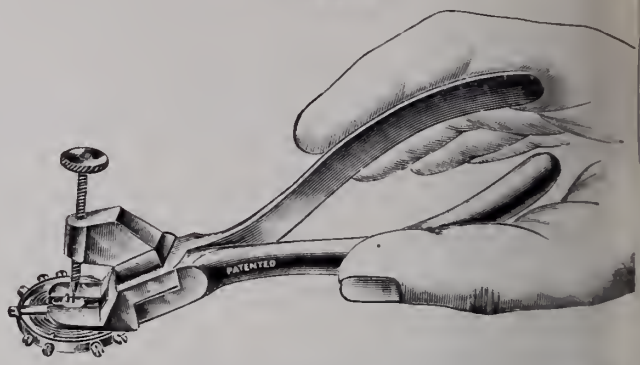
CROWN CHUCK No. 50



For erlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, Each, $1.50

ROLLER REMOVER No. 60 (Patented)



A thoroughly efficient and quick acting Roller Remover. The work always plainly in sight. The roller is held in the grooved jaws of t pliers. The adjustable head which holds the screw is quickly brought in position over the staff and the most obstinate roller will instantly yie to the gradual pressure of the screw.

Nickel Plated, Each, $1.50

GRINDING OUTFIT No. 105



This outfit consists of:

1. Two interchangeable steel disc wheels, 3⅝" and 1⅝" in diameter
2. One interchangeable flexible leather disc wheel, 2⅛" in diameter
3. One adjustable hollow spindle for holding the above disc wheels.
4. Eight different grade emery paper discs, 2⅛" in diameter.
5. Four carborundum paper discs of different grades, 2⅛" in diamete
6. Eight different grade emery paper discs, 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diameter
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete.....$1.
Separate small emery discs.....per doz.
" large " " ..... " "
" small carborundum discs..... " "
" large " " ..... " "

This new grinding device should find favor with the trade, being th oughly practical and complete for all purposes, such as grinding steel too glass, enamel or any other metal or substance that can be ground w emery or carborundum. It is of equal value to the watchmaker, jewel optician, dentist, lock or gunsmith, platers and kindred trades. It will found much more economical than solid emery and carborundum wheels. assortment of solid wheels of twelve different grits would necessitate outlay of ten times the cost of this outfit, not taking into consideration t trouble of truing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

For Sale by all Jobbers in the United States and Canada.

GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY

O&B

SEAMLESS GOLD-FILLED RINGS



Some Good Selling Designs from Our Line

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

WARREN



The WARREN Pattern Sterling Silver Tableware must have real merit, having withstood the vagaries of fashion practically unchanged for over 150 years.

It is still in demand by those who appreciate the dignity of pure silver, nice proportion, and grace of outline.

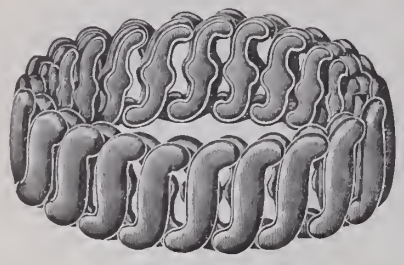
With a family crest, or a cipher monogram, an Old English or even a plain script initial nicely engraved on its clean surface, the harmony is complete and above criticism.

TRADE MARK R & L B Co STERLING

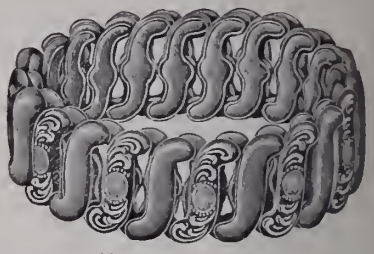
Write for Catalog

Rogers, Lunt & Bowlen Co., *Silversmiths,* **Greenfield, Mass.**

"The Queen Louise"



1014—All Plain Links



1015—Alternate Plain and Fancy

Points For Your Consideration

No springs to rust

Guaranteed unbreakable

Widest expansion made

Rests easy on arm

Gold plate thickest where bracelet receives hardest wear



1024—Signet Top



1040—Signet Top



1032—Signet Top

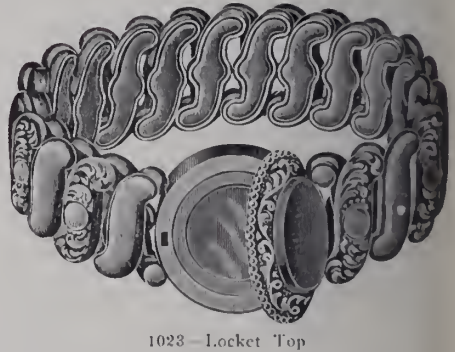


1033—Signet, 15 Brilliants

The Best Bracelet for the Least Money



1056—Cloisonne Enamel "Cosmos"



1023—Locket Top

1057—Easter Lily
1059—Lily of Valley
1060—Med. Rose
1061—Carnation
1055—Holly

Samples Sent on Approval

STANDARD BUTTON COMPANY

We Manufacture Exclusively for the Jobbing Trade

ATTLEBORO, MASSACHUSETTS



WHEN

Camping or Cruising

OR

Entertaining at the

Country Cottage



THERE'S NOTHING SO CONVENIENT AS THE

STERNAU CHAFING DISH

For those delectable Culinary Offerings so acceptable for Summertime Luncheons

MANY STYLES IN OUR CATALOGUE

AND MANY OTHER

Summer Specialties

ARE ALSO SHOWN





S. STERNAU & COMPANY

Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



"FARE, PLEASE"

With Our Artistic Coin Holder

You always have the exact change for the "Pay-as-you-enter" cars, or convenient anywhere. Carries quarters, dimes and nickels. Made in Sterling or German Silver. Can be worn on a chain or carried in hand-bag. A charming gift for a woman.

WHITING & DAVIS CO.

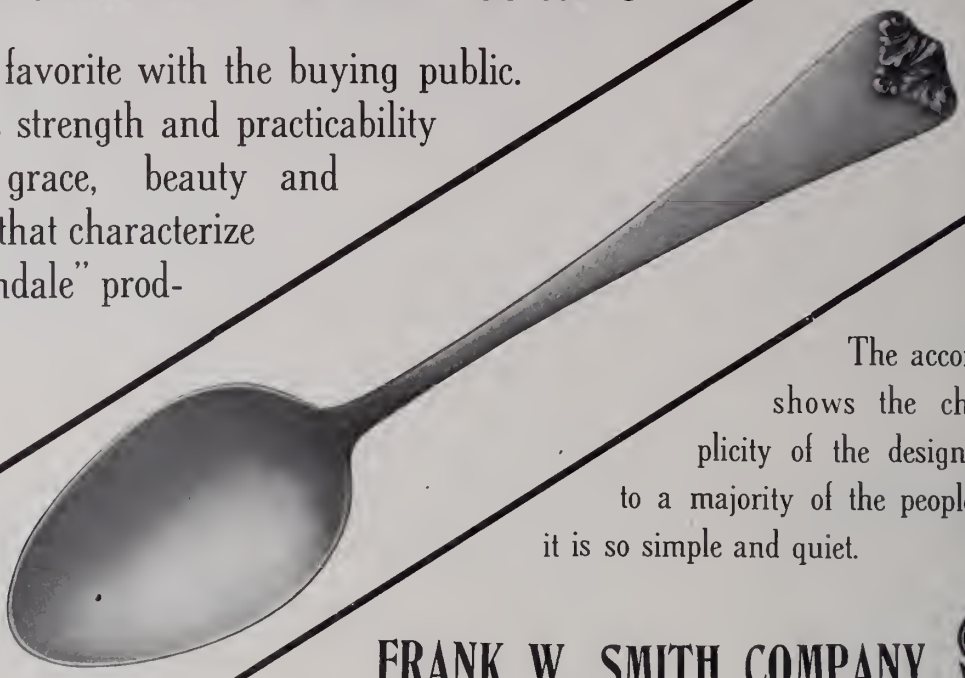
7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago

"Chippendale" Flat Ware

is a strong favorite with the buying public. It combines strength and practicability with the grace, beauty and refinement that characterize all "Chippendale" products.



The accompanying cut shows the charming simplicity of the design. It appeals to a majority of the people just because it is so simple and quiet.

FRANK W. SMITH COMPANY

Manufacturers of Sterling Silverware

Gardner, Mass.

TRADE MARK
STERLING 1095



No. 2402—Engraved

NEW YORK SALESROOMS:
15-17-19 Maiden Lane

It will pay you to see our comprehensive line of Sterling Silver

PICTURE FRAMES

Oblongs, Ovals and other shapes in plain, polished and engraved patterns.

We shall be pleased to send illustrations and samples at your request.

R. BLACKINTON & CO.

Established 1861

SILVERSMITHS AND JEWELERS

TRADE +B- MARK

Factory: North Attleboro, Mass.

AS the season is now at hand for sporting and athletic contests of all sorts, we wish to advise the Trade and Club Committees before deciding on cups and trophies, that we carry a full line of cups, both plain and artistic in shape and design which we offer at special low prices.

We will be pleased to furnish at all times, on short notice, designs and estimates of cups and trophies, free of charge.

Nothing is too large or too small for us.

We also carry in stock a large selection of toilet ware in all its branches for the accommodation of tourists, which we can supply on short notice.

We further extend to the Trade a cordial invitation to visit our factory and showroom should they happen in Providence during the Summer season, as we have an attractive line of new samples of hollow ware, plates, fancy pierced and engraved baskets for the Fall Trade.

ROGER WILLIAMS SILVER CO., 101 Sabin St., Providence, R. I.

Birth Month Lockets



July brings Poppies "steeped in sleep"
To you who July birthdays keep.
A Poppy locket checkmates strife
And brings to you a happy life.



Pond-lilies in the water blue
Are August born as well as you.
Would you be free from every care,
A locket of Pond-lilies wear.

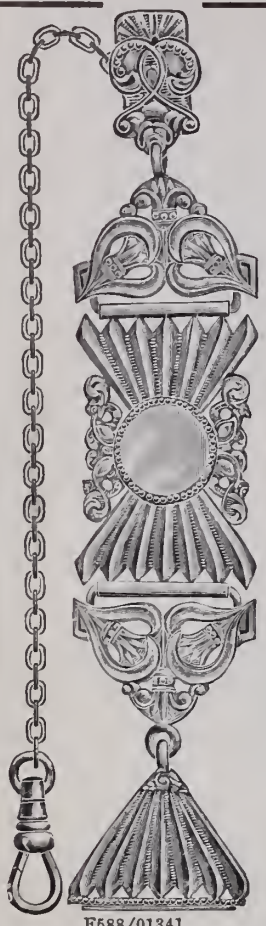
Enameled in beautiful floral designs.

$\frac{1}{10}$ gold—solid gold joints.

TRADE MARK

Wolcott Mfg. Co.

71 Peck Street, PROVIDENCE, R. I.
New York Office, 14 Maiden Lane


F588/01341

C. A. MARSH & CO.

Makers of

High Grade Gold Filled

BRACELETS
LORGNETTES
DICKENS
FOBS

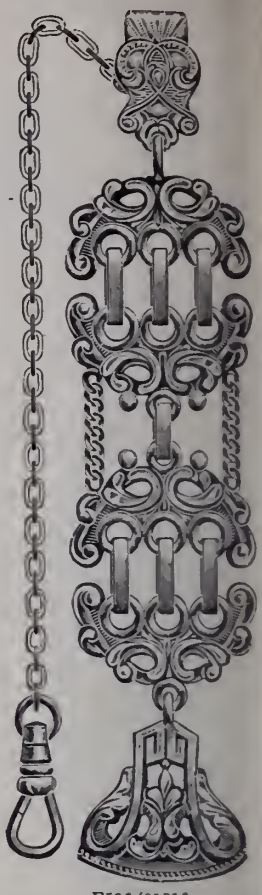
GOLD FILLED
CAM&CO
Trade Mark Registered

VEST CHAIN
PONY CHAIN
NECKS
LOCKETS

The above represent goods with a reputation for ***Quality*** and ***Reliability.*** Have stood the ***Test*** of ***Time*** and proven that they have no ***Superiors.*** See that you have them in your stock. They are a good ***Asset.***

We Sell the Jobbing trade only

Office and Factory, ATTLEBORO, MASS.


F596/01316

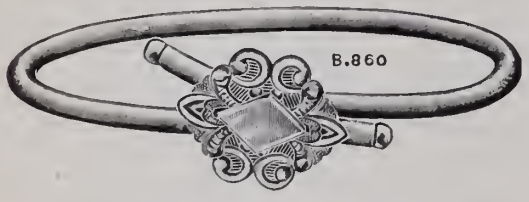
NEW YORK
9 Maiden Lane

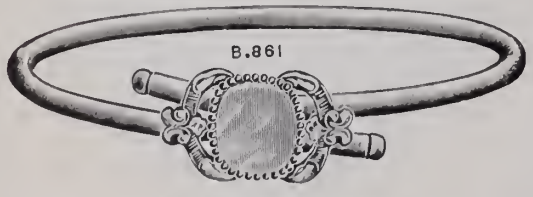
BATES & BACON

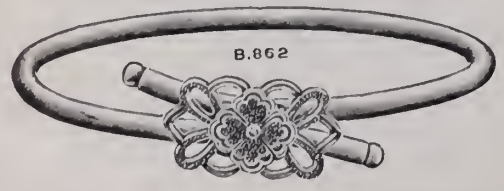
Attleboro, Mass.

CHICAGO
103 State Street

Makers of
High Grade, Gold Filled **Chains, Lockets and Bracelets**

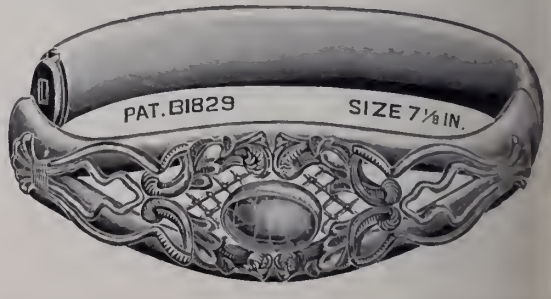






Amethyst and Topaz are the fashionable stones this season. We have some fine new designs in Bracelets set with these stones. Just look at them, they are worth while!

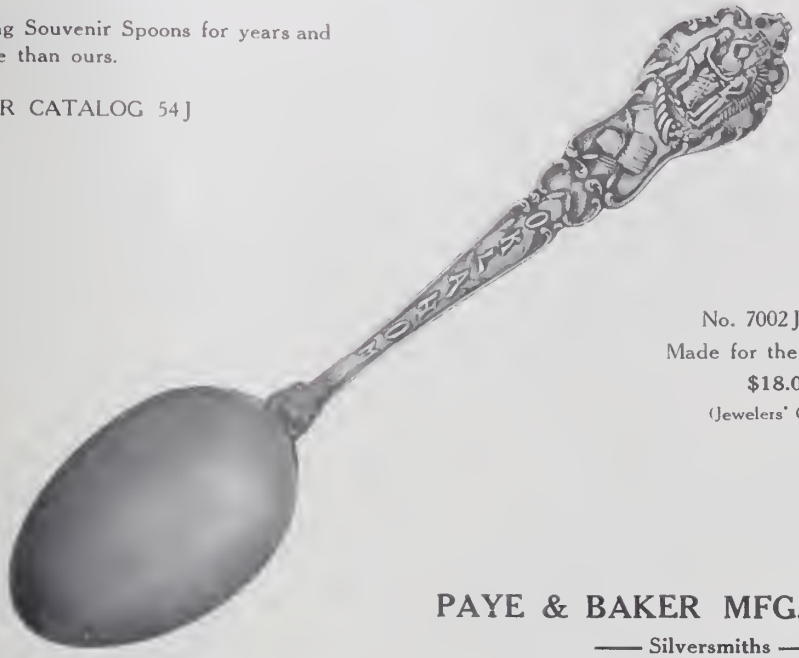




Souvenir Spoons

We have been originating Souvenir Spoons for years and no line is more complete than ours.

SEND FOR CATALOG 54J



No. 7002J Oklahoma
Made for the Various States
$18.00 doz.
(Jewelers' Circular Key)

PAYE & BAKER MFG. COMPANY
—— Silversmiths ——
NORTH ATTLEBORO, MASS., U. S. A.
New York Office: 9-11-13 Maiden Lane



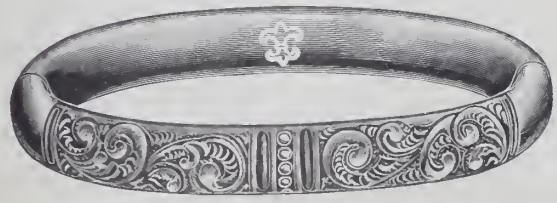
"Things do not turn up in this world until somebody turns them up."

FONTNEAU & COOK CO.

have been turning things up. They have been working unceasingly with the object in view of giving the public goods that have quality, goods that will sell. We have not been waiting for others to turn things up, neither have we been waiting for them to turn up themselves. We have turned them up by hard, consistent labor, and by such means have been able to place the finest line that there is on the market.

We have developed a line that is a seller. If you handle our line it will turn up an increase of business for you.

CHICAGO: **1203 Heyworth Bldg.**
FACTORY: **Attleboro, Mass.**
NEW YORK: **15 Maiden Lane**





BRACELETS, LINK BUTTONS and FOBS

IN ROLLED GOLD PLATE AND GOLD FRONT

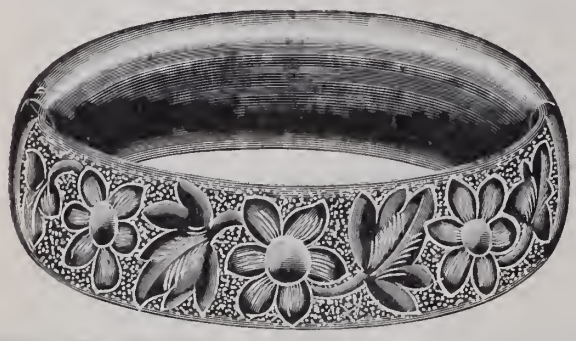
All of our goods are the result of years of conscientious effort, coupled with honest methods, good workmanship, and are made of stock that is right in quality. The stamp M. H. & Co. on our goods is their guarantee.

We especially recommend for your consideration our fine line of ENAMELED BAR PINS, CUFF PINS and BROOCHES in STERLING SILVER and PLATE.

Ask your jobber to show them to you. If he doesn't handle them, write us

Mason, Howard & Co.

N. Y. Office, 180 Broadway Factory, Attleboro, Mass.



Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET



A Large Variety of Patterns in All Widths

Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by CASTIGLIONI CO.

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.

OFFICIALLY GRANTED

The Patent Office at Washington has officially allowed us a patent for

THE KETTLE TEA BALL

under date of July 20, 1909, serial number 479,667. This gives us the

SOLE RIGHT

to manufacture this useful and attractive novelty.



PAT. JULY 20, 1909

When you are in New York, take a run into one of our offices and look over our full line.

SIMONS, BRO. & CO.

Silversmiths

Thimblemakers *Jewelers*

611 Sansom Street
PHILADELPHIA

NEW YORK	CHICAGO	SAN FRANCISCO
13 Maiden Lane 320 Fifth Avenue	103 State Street	717 Market Street

When in the vicinity of any of our offices drop in and see our complete line.



AN inspection of our Fall Line will show you we are the right people to get goods from. Our stock is always kept at a high standard, and it is our effort to anticipate trade conditions and requirements. As a consequence "We sell Sellers." Our representatives will be pleased to call on you at an early date.

HENRY FREUND & BRO. 71 Nassau Street NEW YORK

Elk and Eagle Goods a Specialty

Our Trade-Mark, "The Rose," stands for quality and excellence



"THE CASE THAT COURTS COMPARISON"

Mr. Retailer:

There are Five Points of Perfection in SOLIDARITY GOLD WATCH CASES:

CONSTRUCTION—JOINTING—ENGINE-TURNING

—ARTISTIC ENGRAVING—FINISH—

AND

anyone of these points MUST make our line Famous. Comparison *only* can prove these points of perfection.

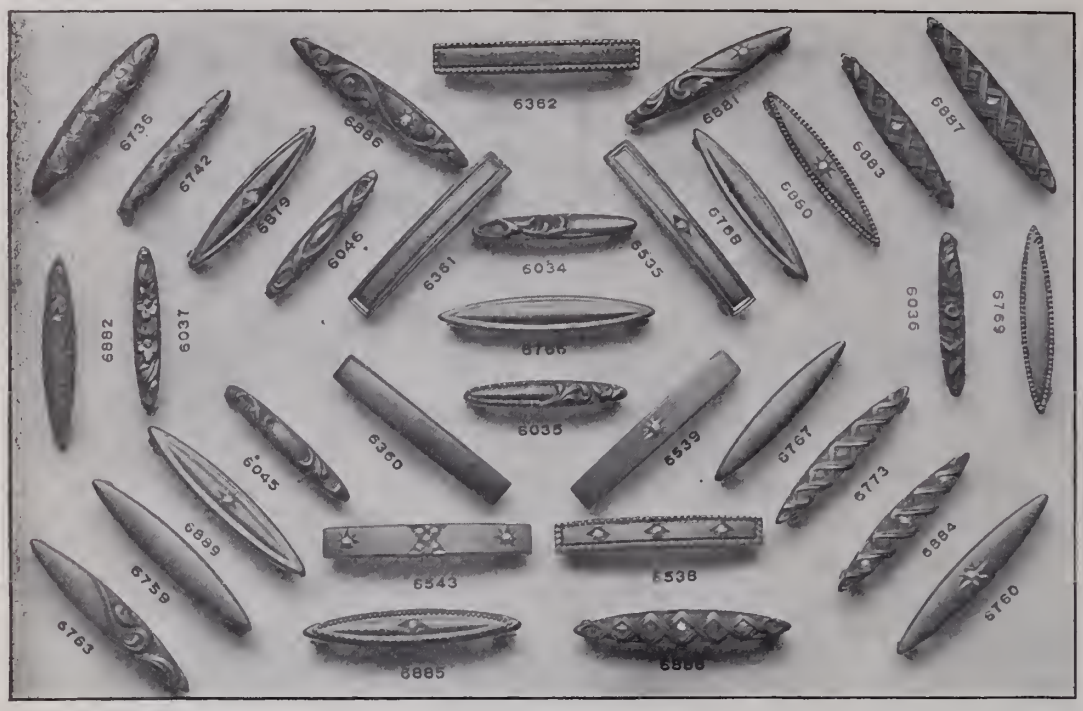
Our product is sold through THE JOBBERS

SOLIDARITY WATCH CASE CO.

Established a Quarter of a Century

54 Maiden Lane - - NEW YORK

D. E. D. McMURRAY, President **JOHN W. SHERWOOD, Vice-President**
LOUIS J. MONTAGNON, Secretary-Treasurer



AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

J. A. & S. W. GRANBERY

13 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal.

Suitable Wedding Gifts

IN SILVER DEPOSIT AND STERLING HOLLOW WARE

DEPASSE MFG. CO.

SALESROOM: 41-43 Maiden Lane — NEW YORK — FACTORY AND SHOWROOM: 318-320 East 23rd Street

Coast Agent: A. I. Hall & Son, San Francisco Cal.

Mail Postal Card to Dept. A for



SPECIAL PROPOSITION ON SILVA PUTZ SILVER POLISH

AMERICAN METAL POLISH CO.
WEST SOMERVILLE, MASS.



JET EARRINGS

A complete line mounted in 10 Karat and 14 Karat. Screw and Pierceless.

IMMEDIATE DELIVERY

SEND FOR SELECTION

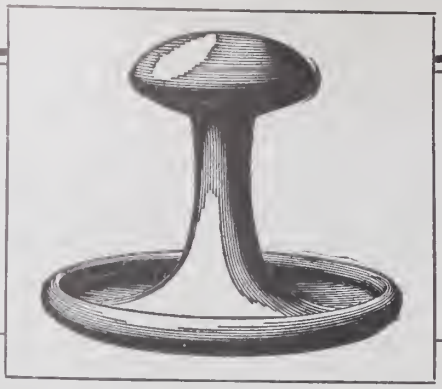
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Twelve Dutch Street NEW YORK

For the Jobbing Trade Only

Popular Priced 10 and 14 K. Jewelry

THE KREMENTZ COLLAR BUTTON



GOES ROUND THE WORLD

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Wherever there are collars there are Krementz Collar Buttons. They are known the world over—the only ones that have an international reputation. With such recognition and demand, all you have to do is carry them. They sell themselves.

QUALITY MAINTAINED—

The Krementz Collar Button never disappoints. Unequaled in construction and finish, its quality always has and always will be maintained.

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The Krementz Collar Button does not take advantage of the elastic leeway allowed by law. There is really no reason why a solderless collar button should assay a whit less than stamped. You can depend upon it that

Krementz 14-Karat Collar Buttons will assay 14-Kt. or $\frac{584}{1000}$ Fine.
Krementz 10-Karat " " " " 10-Kt. or $\frac{416}{1000}$ Fine.

You will note that articles assaying 9 to 9½ Karat or 13 to 13½, and sold as 10-Karat or 14-Karat respectively, save the makers a profit.

ROLLED PLATE LINE—

Krementz Rolled Plated Collar Buttons and Studs are made with regular Krementz 14-Kt. stock; which is sweated, not soldered on composition base. Exhaustive tests show Krementz Plate is much heavier than is used on any other rolled-plate jewelry. Their great popularity in hot countries (where perspiration destroys ordinary goods), is largely owing to the thickness and quality of Krementz Gold Plate, similar to that used on highest quality filled cases.

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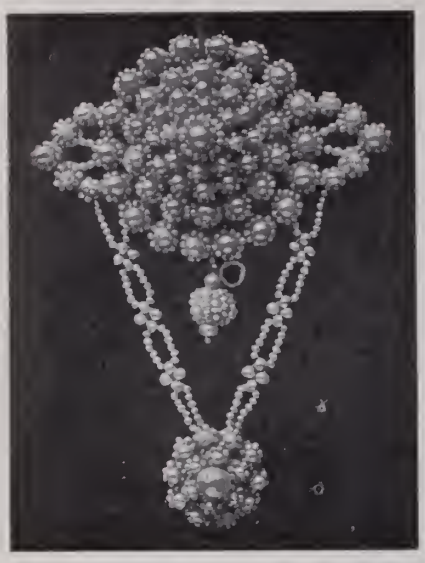
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Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix. 14-Kt.



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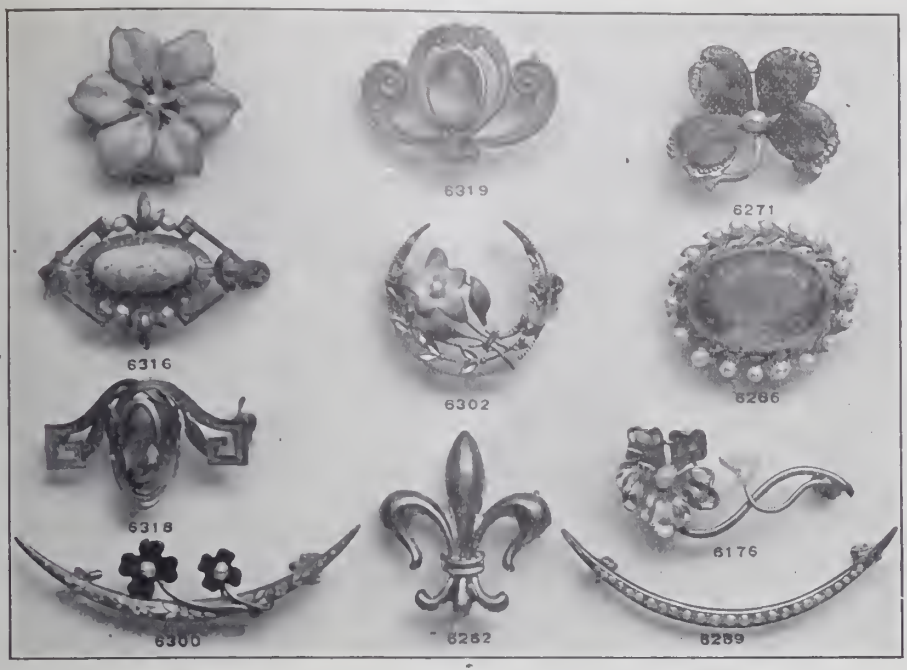
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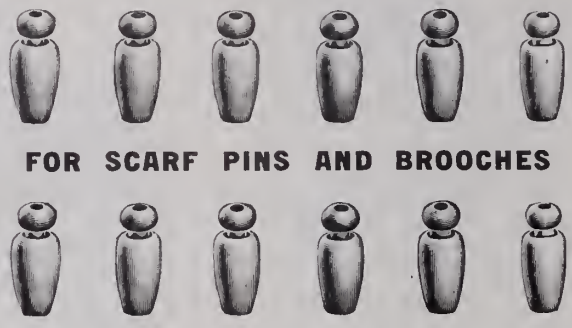
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Pull the Ball

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Pat. May 20, '02
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to Scarf Pin

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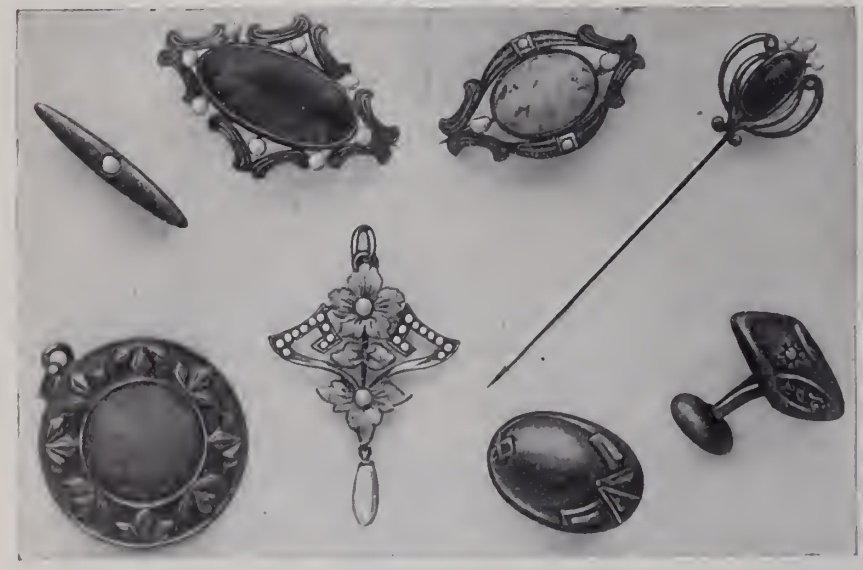
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A practical ornament which will adorn either fob or chain. The movements are the finest manufactured.

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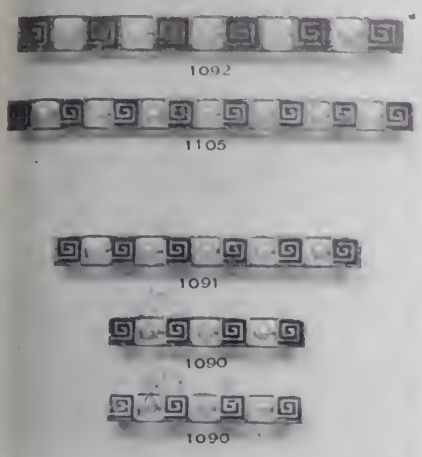
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Jewelry of Distinction



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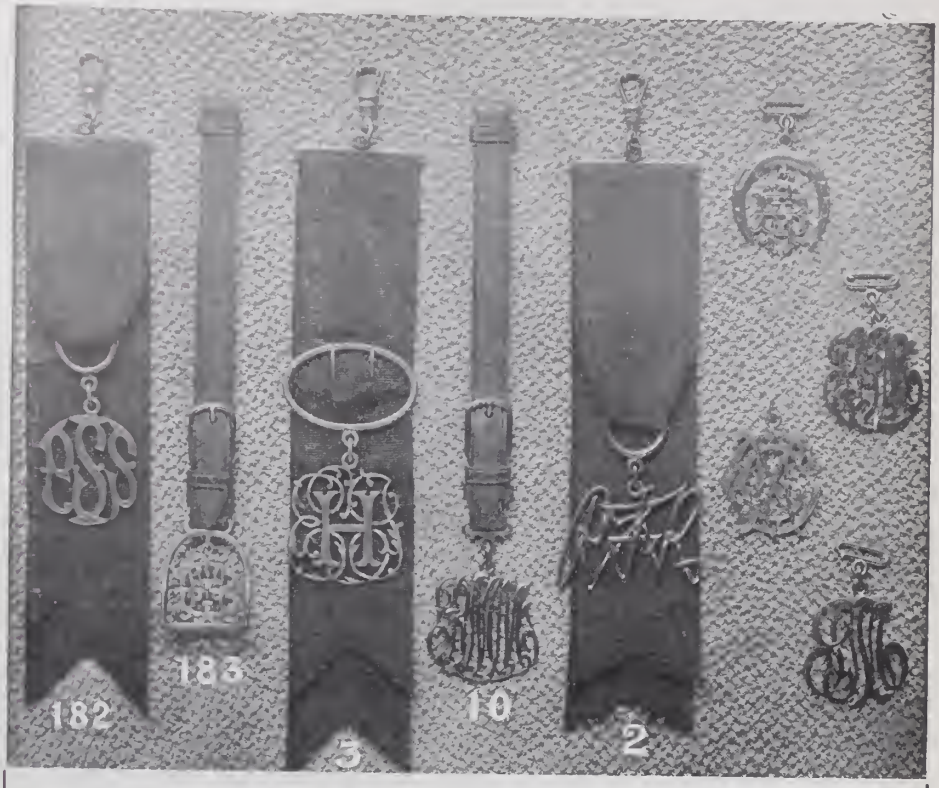
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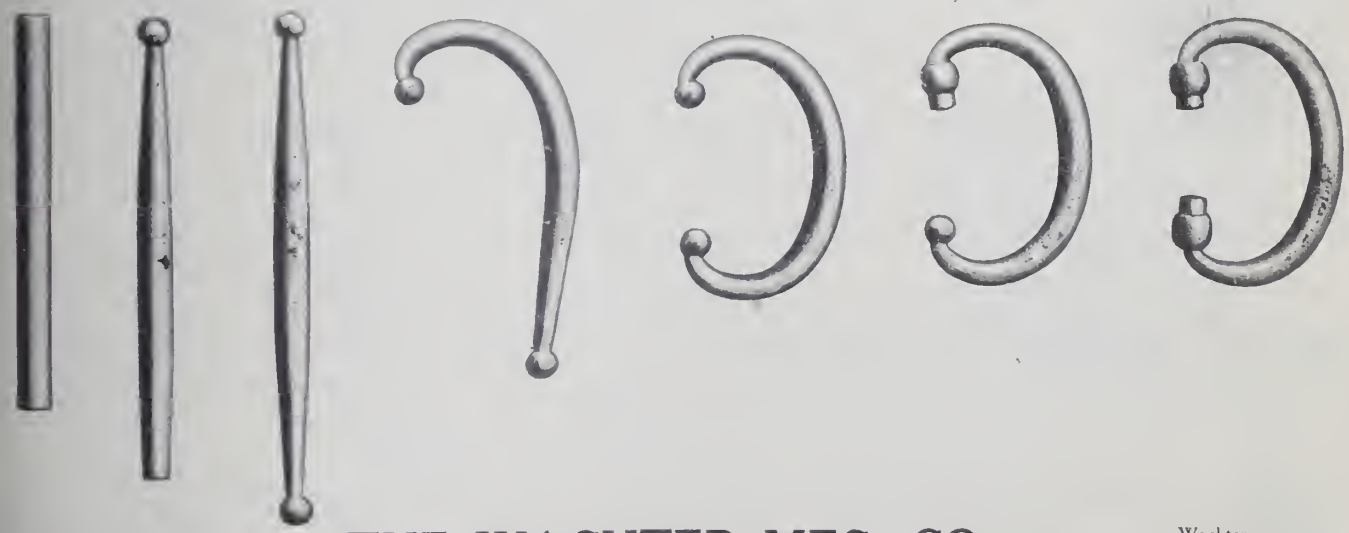
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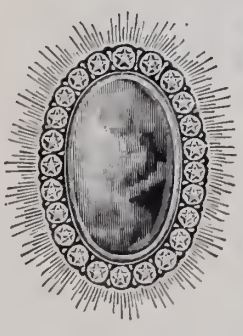
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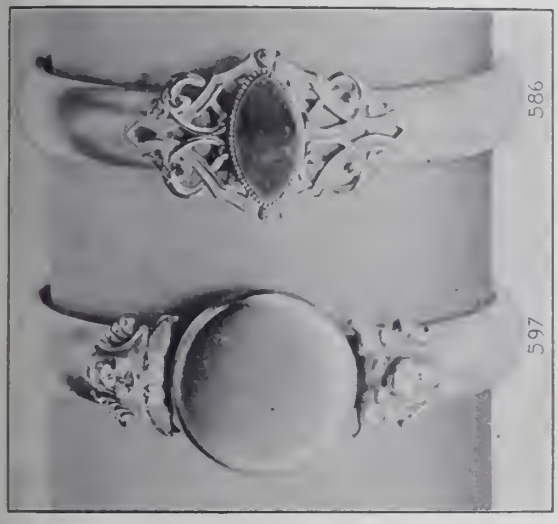
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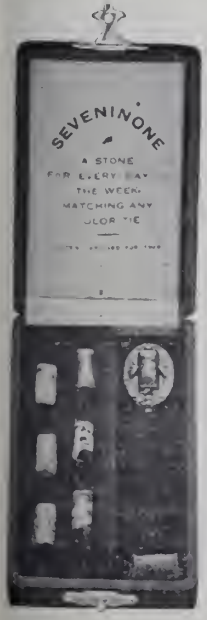
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Jets are continuing popular and we will have a large variety; also attractive French creations in Bandeaux, La Vallieres, belt pins, brooches, hat pins and long chains, in sterling silver and gold plate, mounted with imitation and semi-precious stones.

Our Line of Fans Was Never so Artistic

We call particular attention to our **jet earrings** in gold mountings. The sale for this style is enormous. Let us send you a selection NOW.

When you come to the New York market it will more than pay you to call at our show rooms. If you are not coming let us send you a selection package.

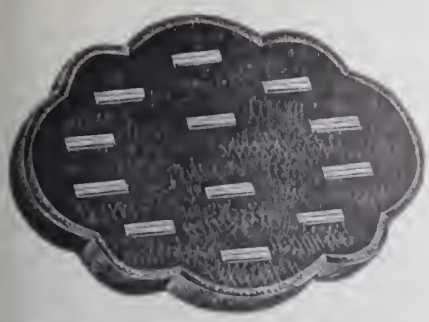
Send for selection, mentioning price

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Trays for Show Cases and Travelers' use, of every description

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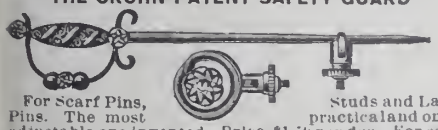
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(Lorsch Building) **NEW YORK**

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For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, New York

Gems and Precious Stones

Flexible cover, postpaid, 50c. Published by the Jewelers' Circular Pub. Co., 11 John St., N. Y.

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SEASONABLE GOODS

DUTCH COLLAR PINS	$1.00	to	$2.00	each
MEN'S SETS	1.50	"	2.50	"
GRAPE JEWELRY	1.25	"	3.00	"
MEN'S and LADIES' FOBS	2.50	"	4.00	"

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E. A. POTTER COMPANY

PROVIDENCE, RHODE ISLAND

Cloisonne Enamel

The best selling line of Jewelry on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen this Fall and you will see a display of the most beautiful Enamel ever shown.

A comparison of our designs and finish is the only argument needed to sell our goods. Look over your stock and keep it full as this is a Summer as well as a Holiday line.

Souvenir Spoons a Specialty

SHEPARD MFG. CO., MELROSE HIGHLANDS, MASS.

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S.K.Merrill Company
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Safety Pony



No. 7525/84

¶ Having introduced the Lapel or Button Chain which has become one of the standard and popular Summer chains, we are introducing for your approval this season another neat chain which can be worn on Vest for office use or on Trousers Band for outing wear; it makes a neat, stylish, economical and safe chain to substitute for the old, long, cumbrous, useless and unsafe Vest; the clutch is specially made so as to go on and off easily, and is of our own make.

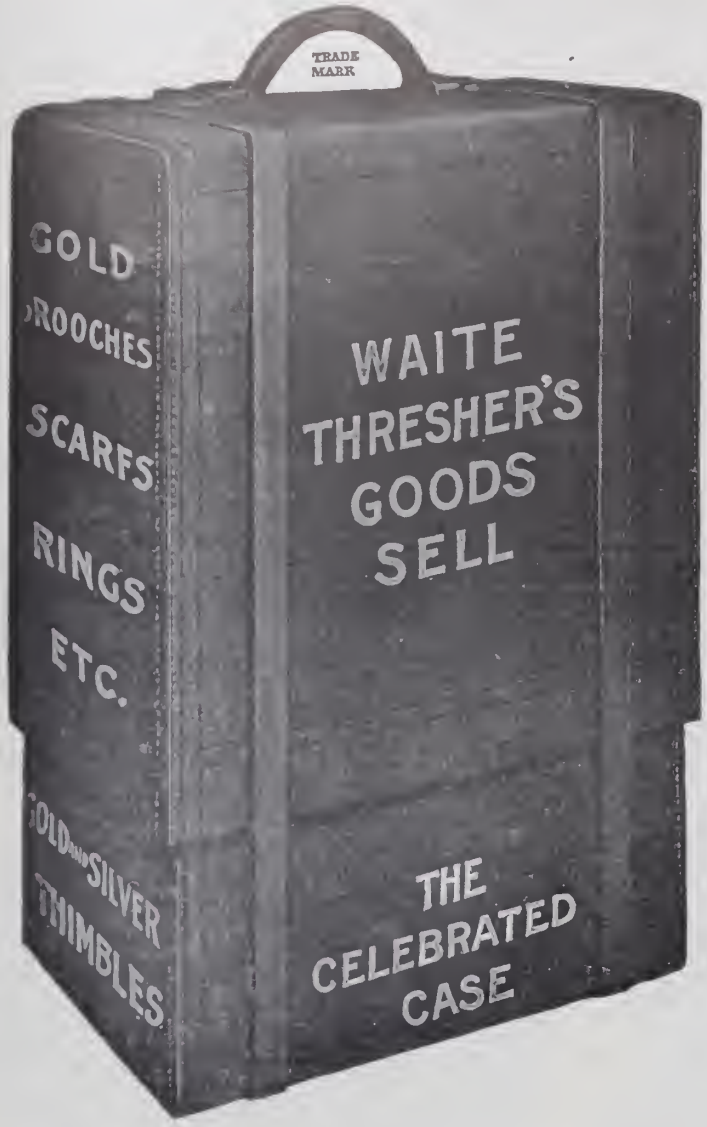
¶ Try one of our samples when our travelers call and see if you do not agree with us. We will have a number of desirable patterns with and without the sliding seal. Also a large lot of other good things, new this season.

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NORTH ATTLEBORO, MASS.

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See our line of Cloisonne Enamel Dutch Collar Pins, Brooch, Veil, Hat Pins and Buckles, in colors more beautiful than cuts can show



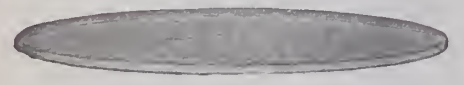
Enameled on Sterling Silver, Roman
4361 Red, Green and White
4362 Jet



4423 Red Enamel
4424 Light Blue Enamel
4425 Green Enamel
4426 Jet Enamel



4419 Red Enamel
4420 Light Blue Enamel
4421 Green Enamel
4422 Jet Enamel



4415 Red Enamel
4416 Light Blue Enamel
4417 Green Enamel
4418 Jet Enamel



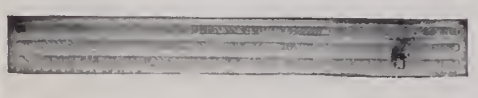
4375 Red Enamel, Brilliants
4376 Light Blue Enamel, Brilliants
4377 Green Enamel, Brilliants
4378 Jet Enamel, Brilliants



4371 Red Enamel, Brilliants
4372 Light Blue Enamel, Brilliants
4373 Green, Brilliants
4374 Jet, Brilliants



4367 Red Enamel, Brilliants
4368 Light Blue Enamel, Brilliants
4369 Green Enamel, Brilliants
4370 Jet Enamel, Brilliants



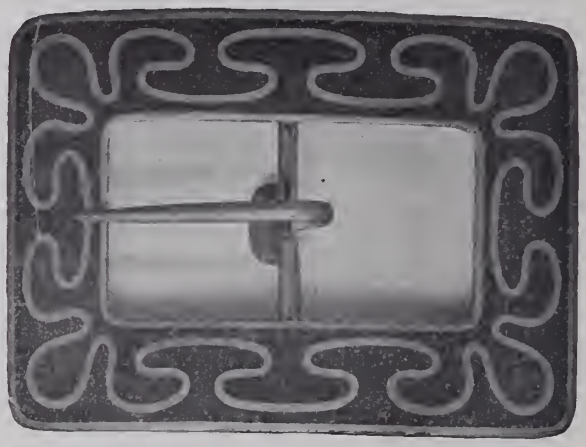
4407 Red Enamel
4408 Light Blue Enamel
4409 Green Enamel
4410 Jet Enamel



4391 Red Enamel
4392 Light Blue Enamel
4393 Green Enamel
4394 Jet Enamel



Enameled Jabot Pin
4342 Red and Green 4343 White and Green
4344 Jet



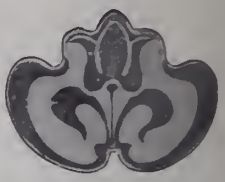
4129 Buckle } Black Enamel
4129½ Pin } Roman Finish



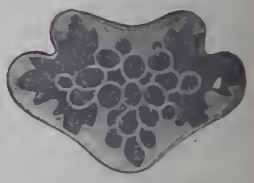
4128 Buckle } Black Enamel
4128½ Pin } Roman Finish



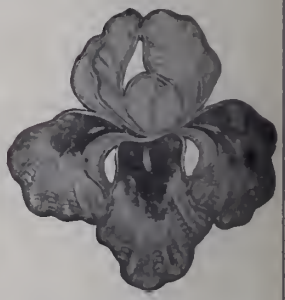
Enameled Jabot Pin
4347 White and Green 4348 Jet



Enameled on Sterling Silver
4336 Red, White and Green



Enameled on Sterling Silver
4359 Purple, Green and White
4360 Red and Yellow, Green and White



Enameled Jabot or Chatelaine Pin
4349 Purple and Yellow
4350 Jet



Enameled Jabot Pin
4345 Purple and Green 4346 Jet

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVIII. WEDNESDAY, JULY 21, 1909. No. 25.

Richly Jeweled Pectoral Cross Presented to Archbishop O'Connell.

ARCHBISHOP William H. O'Connell, of Boston, who returned from Europe recently, brought with him a magnificent pectoral cross, the gift of Pope Pius X., who thus saw fit to honor the distinguished Massachusetts prelate on the occasion of his 25th jubilee.

The cross, which is a beautiful specimen of the goldsmith's art, is exquisitely carved and measures about five inches in length. The tree and arms contain large rubies surrounded by diamonds, while in the center is a rare cameo of the Madonna.



PECTORAL CROSS PRESENTED TO ARCHBISHOP O'CONNELL (EXACT SIZE).

The archbishop went to Rome to pay his *ad limina* to the Pope and also to attend the 60th anniversary of the American College. The cross was presented to him personally by his holiness.

Fine Mexican Silver Repousse Casket.

IT will doubtless interest our readers to see an old example of the art of the silversmith from our sister republic, Mexico. This work, which is illustrated on the front cover in the shape of a handsome casket, with lock in fine silver repoussé work. It is a product of the 16th century.

That this casket is regarded as a prominent specimen of Mexican workmanship is authenticated by the fact that it figured at one time in an exhibition held in Madrid. The ornamentation is so clearly shown on the fine photograph that it does not require any detailed description. C. A. B.

A Handsome Elks' Emblem Made by an Indiana Jeweler.

ONE of the most beautiful emblem charms that has ever been manufactured in Evansville, Ind., was recently displayed in the window of Kruckemeyer & Cohn's jewelry store during the last reunion of the Elks in that city.

This piece, which is in the form of an Elk charm, is of solid gold and weighs 111 pennyweights. It contains 42 diamonds, whose aggregate weight is 14½ carats, and also contains two beautiful rubies; the total value of the piece is placed at $1,800. The body of the gem is made of 22-karat gold.



A HANDSOME ELKS EMBLEM.

The piece, as will be seen from the illustration herewith, is of chaste design, perfectly finished and deserves the favorable comments which it excited.

The following undersigned jewelers of Altoona, Pa., have agreed to close their places of business at 12 o'clock, noon, on Fridays during July and August for the employes' half-holiday, except pay weeks, July 9 and Aug. 6; Clayton G. Brenneman, M. Berman, George M. Bitner, Webb jewelry store, C. W. Mallory, manager; W. C. Davis, S. Silverman, G. Rudisill, W. F. Sellers & Co., C. F. Wood, Shannon Bros.

OLD PROVERBS

"HONESTY IS THE BEST POLICY"—Unquestioned quality of our 14K. and 10K. gold rings.

"EXPERIENCE IS THE BEST TEACHER"—44 years' experience in gold ring making.

"CONFIDENCE IS THE COMPANION OF SUCCESS"—We have some customers who have been selling our rings ever since we first made them. They are still in business, and so are we.

"VARIETY IS THE SPICE OF LIFE"—A most varied assortment of rings, for man, woman or child.

"A SINGLE FACT IS WORTH A SHIP LOAD OF ARGUMENTS"—Year after year, an increased sale of Larter rings.

"BUYERS WANT AN HUNDRED EYES—SELLERS NONE"—Be wide awake to see the many desirable rings we make.

LARTER & SONS

21 & 23 Maiden Lane
New York

Trade-Mark



Reg. U. S. Pat. Office

Pacific Coast Representatives: A. I. HALL & SON, Inc., Jewelers' Bldg., Post Street, San Francisco, Cal.

The Maximum and Minimum Provisions of the Tariff as Applied to the Jewelry, Clock, Watch and Kindred Schedules.

WASHINGTON, D. C., July 14—As the tariff bill has gone back to conference with 847 amendments, and with the House in the mood that it is, with the House conferees consisting of Representatives Payne, Dalzell, Bartell, Calderhead, Clarke, Underwood, Griggs and McCall, it may be well to take up for comparison the rates as proposed by the House bill, with its maximum and minimum provisions, as afforded by Sec. 3 of that bill. For instance:

Under paragraph 92 are clock cases, with or without movements, composed wholly or in part of china, etc., on which the minimum rate would be 60 per cent., the maximum 75 per cent., or an increase of 15 per cent.

Other items of interest are the following:

	Minimum. Per cent.	*Maximum. Per cent.*	*Increase. Per cent.*
110. Agate, manufactures of, not specially provided for	50 (estimated)	62½ (estimated)	12½ (estimated)
Rock crystal, manufactures of	50 (estimated)	62½ (estimated)	12½ (estimated)
Spar, Manufactures of	50 (estimated)	62½ (estimated)	12½ (estimated)
103. Spectacles, eyeglasses, goggles, frames for same, or parts thereof, finished or unfinished:			
Valued not over 40c. per dozen	20c per doz. and 15	25c. + 18¾	5c. + 3¾
Valued over 40c. and not over $1.50 per dozen	45c per doz. and 20	56¼c. + 25	11¼c. + 5
Valued over $1.50 per dozen	50	62½	12½
104. Lenses of glass or pebble, ground and polished to a spherical, cylindrical or prismatic form, and ground and polished plano or coquille glasses, wholly or partly manufactured			
With edges unground	45	56¼	11¼
With edges ground or beveled	10c. per doz. pairs + 45	12½c. per doz. pairs + 56¼	2½c. per doz. pairs + 11¼
106. Opera and field glasses, telescopes, microscopes, photographic and projecting lenses and optical instruments, and frames or mountings for same, not specially provided for	45	56¼	11¼
107. All other manufactures of glass or paste, n. s. p. f.	45	56¼	11¼
110. Manufactures of:			
Alabaster, n. s. p. f.	50	62½	12½
Jet, n. s. p. f.	50	62½	12½
Malachite, n. s. p. f.	50	62½	12½
Marble, n. s. p. f.	50	62½	12½
Onyx, n. s. p. f.	50	62½	12½
Clock cases, with or without movements, composed of marble, onyx, alabaster, etc.	50	62½	12½
134. Clock and watch wire, valued at more than 4c. per lb.	45	45	...
151. Pen or pocket knives, clasp, pruning and budding knives, or parts of, and erasers, manicure knives, or parts of, wholly or partly manufactured:			
Valued not more than 40c. per doz.	40	48	8
Valued more than 40c. and not exceeding 50c.	1c. each + 40	1 1/5c. each + 48	1/5c. each + 8
Valued more than 50c. and not exceeding $1.25	5c. each + 40	6c. each + 48	1c. each + 8
Valued more than $1.25 and not exceeding $3	11c. each + 40	12c. each + 48	2c. each + 8
Valued more than $3 per doz.	20c. each + 40	24c. each + 48	4c. each + 8
152. Swords and sword blades	50	60	10
185. Gold pens	25	30	5
189. Watch movements:			
Having not more than 7 jewels	70c. each	84c. each	14c. each
Having more than 7 and not more than 11 jewels	$1.35 each	$1.62 each	27c. each
Having more than 11 and not more than 15 jewels	$1.85 each	$2.22 each	37c. each
Having more than 15 and not more than 17 jewels	$1.25 each and 25	$1.50 each and 30	25c. each and 5
Having more than 17 jewels	$3 each and 25	$3.60 each and 30	60c. each and 5
Watch cases and parts of watches and dials	40	48	8
Chronometers, box or ship, and parts of	40	48	8
Clocks and parts of not specially provided for	40	48	8
Jewels for use in the manufacture of watches and clocks	10	12	2
195. Manufactures of gold and silver	45	54	9
417. Beads, not threaded or strung	60	72	12
444. Jewelry, articles commonly known as, and parts thereof, finished or unfinished, n. s. p. f., including precious stones set, pearls, set or strung, and cameos in frames	60	72	12
445. Coral, manufactures of, n. o. s.	50	60	10
Diamonds and other precious stones advanced in condition or value from their natural state by cleaving, splitting, cutting or other process, and not set	10	12	2
Other precious stones	10	12	2
Imitations of, composed of glass or paste, not exceeding one inch in dimensions, not engraved, painted or otherwise ornamented, or decorated, and not mounted or set	20	24	4
Pearls in their natural state, not strung or set	10	12	2
454. Manufactures of amber	25	30	5
456. Manufactures of ivory, shell, mother-of-pearl; shells, engraved, cut, ornamented or otherwise manufactured	35	42	7

New Members Elected and Rewards Paid by the Jewelers Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers Security Alliance was held on Friday, the following members being present: Chairman Butts, Vice-Presidents Wood and Champenois, Treasurer Karsch, Secretary Noyes and Messrs. Alford, Bowden, Brown and Stern.

The following new members were admitted:

Cole & Hull, Winterset, Ia.; R. S. Dillon Co., Wheeling, W. Va.; J. W. Haskell, Northeast, Pa.; R. Hille, Menominee Falls, Wis.; Krucke meyer & Cohn, Earlington, Ky.; LeBolt & Co., Chicago; George A. Nami, New Orleans, La.; R. D. Worrell, Mexico, Mo.; C. B. O'Neill, Clymer, Pa.; F. B. Smith, Montrose, Pa.; J. G. Bellamy, Slater, Mo.; S. M. Feldman, Seattle, Wash.; F. L. Giesey, Chicago; A. C. Fuchs Co., Stoughton, Wis.; Lebolt & Co., New York; E. E. Crofut, Malta, Mont.; H. S. Bailey, San Francisco, Cal.; Jacob Bersche, Waterloo, Ill.; T. S. Euper, Brownwood, Texas; Gordon Jewelry Co., Ltd., Shreveport, La.; Nat'l Langford, New York; E. E. Wilcox, Avoca, Ia.; E. L. Graves, Camp Point, Ill.; W. D. Mackay, Detroit, Mich.; A. J. Rankin & Co., White Sulphur Springs, W. Va.; R. V. Fegley, Mt. Joy, Pa.; P. W. Folsom, Ashland, Nebr.; J. L. Wanne, and W. N. Warren, Paducah, Ky.; J. A. Peterson, Elk Horn, Ia.; J. White & Son, Rolfe, Ia.; A. E. Robinson, Bay Shore, N. Y.; Worrell-Bass Jewelry Co., Louisiana, Mo.; Harry Engle, Trenton, Mo.; A. Green, Spencer, N. C.; Flory-Royall Co., Newport News, Va.; E. H. Lefferts, Council Bluffs, Ia.; Upson-Rogers Co., Waterbury, Conn.; Dahl & Fredin, Minneapolis, Minn.; Kelly-Parritt Co., Des Moines, Ia.; Layman & Straus Co., Newark, N. J.

The following rewards were ordered paid:

No. 87.—To Detectives Reagan and O'Connor, of the San Francisco police force, for the arrest and conviction of Otto A. Ross for breaking the show window in the store of M. Farber, 954 Market St., Feb. 12, and stealing about $175 worth of merchandise. The attention of the police was called to the reward offer, and, Feb. 15, Ross was arrested while endeavoring to pawn some of the stolen property, and, on conviction, was sentenced to five years in State's prison. A large part of the stolen property was recovered from various pawnshops, and also property which had been stolen in the same manner from the Davis Co., W. Glindemann and C. A. Kline & Co.

No. 88.—To Officers P. D. Ward and Frank Munsil, of the St. Louis police force, for the arrest and conviction of Harry Dickerson, Emil Dillard and John W. Lynch, who broke into the store of the W. F. Mueller Jewelry Co. on the night of May 4, and stole $150 worth of miscellaneous jewelry. All the property was recovered and two of the prisoners were sentenced to one year in the workhouse and the third one to three years at the Missouri Training School for Boys, he being under age.

At the meeting a letter was presented from A. W. Hull, Wallingford, Conn., stating that his store was broken into by burglars and considerable millinery goods stolen from the concern which occupied the store jointly with him, but not even a collar button was taken from his stock, which he attributes to the presence of the Jewelers Security Alliance signs, and expressing his thanks to N. H. White & Co., who influenced him to become a member.

Albert F. Birkett, who was employed by E. C. Ely, Carbondale, Pa., for nine years, has purchased Mr. Ely's store and fixtures and will continue the business on Salem Ave. Mr. Ely continues to devote considerable time to other business interests, but for a while will remain at the establishment of Mr. Birkett.

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131 Washington Street, Providence, R. I.

CUTTERS OF

DIAMONDS

LETTERS TO THE EDITOR.

President Evans of the New York Association Explains Its Attitude on Question of Affiliation With the A. N. R. J. A.

UTICA, N. Y., July 14, 1909.

Editor THE JEWELERS' CIRCULAR WEEKLY:

I am inclosing you a copy of a letter which I have mailed to the president of the Cincinnati Retail Jewelers' Association, which I wish you would read and publish if you see fit.

The New York State Association has no complaints to make regarding the national association, and has no reason to criticize or censure the national association for any of its acts. We did not affiliate because it did not seem wise to us to do so in view of the fact that there was a difference of opinion regarding same.

You are familiar with some of the jewelers who are identified with the association, and realize that their non-affiliation was not because of financial reasons or unwillingness to unite with the other States.

Yours very truly,

C. T. EVANS.

THE ENCLOSURE.

July 10, 1909.

John Bertling, President Cincinnati R. J. A., 1115 Vine St., Cincinnati, O.:

Dear Sir—I am in receipt of a letter from the secretary of the Cincinnati Retail Jewelers' Association, in which the statement is made that New York State had also withdrawn from the National Retail Jewelers' Association.

I wish to correct this impression, as it is not a correct one. New York State was organized on March 25, 1909, and has nver affiiliated with the national organization; therefore no withdrawal could be possible. We did not affiliate at our organization meeting because there seemed to be a difference of opinion as to the advisability of us doing so at that time.

The national organization informed us that, if we affiliated, that they would solicit members for us in our State. This we did not wish to have them do, as we resolved when we organized that we would build our organization from selected material; going slow, if necessary, but nevertheless making each member as gained an additional strength to the organization.

Many maintain that "in union is strength." None can deny this. But we maintain that it is much better for us to conduct our own affairs during the period of formation than to turn over the management to those who were not familiar with the conditions as they exist.

We are selecting the best jewelers throughout New York State, and are presenting the advantages of membership in our association, and are meeting with pronounced success. Our membership has been increased over 100 per cent. since our organization; workers are developing in the different cities; local associations have been formed in Syracuse, Albany and Elmira, which have all started off under most favorable conditions.

Your proposition to have an official organ I do not agree with, for the following reasons:

I believe in giving matters of interest to the retail jeweler the greatest publicity possible. The trade papers are very willing and anxious to publish news items of this kind, which are read by members of associations and those who are not members. Such publicity furnishes information to the membership of what the officers of the various associations are endeavoring to do in behalf of their associations, and advertise to the non-member the fact that these organizations are well worth belonging to. Many applications are the natural consequence.

Another objection to an official organ, is the fact that one man cannot very well voice the opinions of a large association, and his enthusiasm, often misplaced, will lead him to make statements and claims which cannot be substantiated, and which consequently result in confusion.

I believe that organization work is along proper channels. I believe that conditions are greatly improved since these organizations have been formed. I believe that the jewelry trade is going to elevate itself to the benefit of the individual socially and financially.

New York State has no quarrel with the national association. Mr. Archibald understands the situation and, although disappointed that we did not affiliate, he knows that our executive committee, composed of representative jewelers, decided that was unwise at this time. Our non-affiliation was not because of the expense of such membership, although I understand that many have inferred to that effect. At our organization meeting it was suggested that we should make our annual State dues $1, with the idea that a larger proportion of the 4,000 jewelers of our State would join than if a higher rate was in effect. The gentleman who suggested this did not do so in his own behalf, or of those present. He has since taken his family on a European tour, which would indicate that $1 more or less was not an item of the consequence that some would have it appear. The promoters of our organization realized that for legitimate expenses, such as printing, postage and so on, that $2 would be absolutely necessary. The discussion regarding the dues occupied possibly three minutes of our meeting, so that it is apparent to all that the question of annual dues was not a momentous one.

When we stop to consider that the wave of organization has swept the country during the past few years, and that practically every officer who is serving in these organizations is new in such work, it seems wonderful to me that the various trade abuses existing have been so materially decreased and the general conditions so much improved.

To my mind the local society has a great work to accomplish, that of bringing about a friendly feeling among those engaged in the same line of business, and whose interests are identical. Much of the cutting of prices is eliminated by jewelers becoming acquainted and comparing notes.

I wish for your association an abundance of success, and will be glad to hear from you at any time in relation to the various questions engrossing the attention of the retail jewelry trade.

Faithfully yours, CHARLES T. EVANS.
President New York State Retail Jewelers' Association.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., July 14.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Athens: 1 case silverware, $433.
Basle: 1 case watches, $275.
Berlin: 1 case silverware, $125.
Buenos Ayres: 17 cases sterescopic goods, $140.
Bombay: 21 cases clocks, $376.
Calcutta: 5 cases clocks, $177.
Cape Town: 45 cases clocks, $917; 5 cases watches, $600; 1 case watches, $544.
Colon: 2 cases jewelry, $218; 2 cases watches, $100.
Hamburg: 4 cases plated ware, $276; 21 packages jewelers' sweepings, $5,500; 5 cases optical goods, $875.
Havana: 3 cases plated ware, $135; 1 case jewelry, $182; 46 cases clocks, $781; 5 cases plated ware, $725.
Havre: 3 cases clocks, $665; 1 case optical goods, $125.
Iquique: 1 case optical goods, $132.
Liverpool: 10 cases clocks, $1,896.
London: 1 case watches, $327; 41 cases clocks, $1,137.
Melbourne: 106 cases clocks, $1,953.
Port Antonio: 1 case clocks, $128.
Singapore: 1 case plated ware, $115; 17 cases clocks, $361.
Yokohama: 16 cases clocks, $312.
Zurich: 1 case clocks, $200.

H. H. Houghton, 25 years old, who was said to be a jewelry salesman of a Cincinnati house, was found dead in bed at the Tremont Hotel in Mansfield, O. His room was filled with gas and the keyhole had been stuffed, leading the authorities to believe that he had committed suicide.

ELSIE BEE'S FASHIONS.

ATTRACTIVE NOVELTIES NOTED IN A LADY'S RAMBLES AMONG THE JEWELERS

THE diamond bows in which silk ribbon is introduced are increasing in variety of design. They are too effective not to be fashionable.

*

Barrettes, having reached the extreme limit of size, remain unchanged, save for novelty of designs.

*

A vanity case, oblong in shape, is of the broad basket design in polished gold. Each of the apparent interstices between the strands of the braiding is filled with a diamond or a ruby.

*

The large two-prong hairpin is appearing in all manner of outlines and decorations. Of shell, gold or jet, it is banded with engraved or polished gold, or set with small diamonds in artistic effect.

*

The gold or silver case for glasses has been superseded by the leather one trimmed with plain or engraved gold. It is a great improvement on the metal case, which was extremely heavy. Auto goggles come in similar cases.

*

Judging from the supply of that little veil pin of the hairpin description, seen in a prominent shop, the demand is not on the wane. There are no new designs. Plain gold and tiny pearls constitute the only materials used.

*

A beautiful pendant, which may be detached and worn as a brooch, is in an irregular wreath design in tiny diamonds, a central motif being wonderfully set off upon thread-like bars of platinum that fill in the circular space of the wreath. The whole has a dainty, lacy effect that is charming.

*

A new vanity case, made in polished or engraved silver, appeals to the buyers of inexpensive jewelry. It is round and flat like a watch, and is thus convenient in size and shape to be worn on a chain or carried in a bag. It is constructed in two different styles of clasp—one of the push-button kind, such as is used upon a watch, and the other in which the small lid springs open on one side. Within are mirror and powder puff.

*

The evolution of the mesh bag is one of the most interesting developments just now, and some of the new designs are marvels of beauty and art. One of these is a striped effect in platinum and red gold, as fine and pliable as a piece of cloth. The bar is exquisitely wrought in the engine turned engraving, and the chain is in simple large links. Others are in green or yellow gold in herringbone and basket weaves, the mountings being handsomely engraved and pierced. The silver bags are even more numerous than the gold ones, and they all possess a common noticeable feature—they are larger than formerly, ranging up to seven and eight inches in length, with a comparatively increased depth.

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Schedules for Watches, Jewelry and Kindred Lines in Proposed Tariff for the Philippine Islands.

WASHINGTON, D. C., July 19.—The Payne-Aldrich-Taft tariff bill is attracting so much attention that little, if any, attention is being paid to what is being done with the Philippine tariff, which is also before Congress for revision.

Present paragraphs 24 and 25 it is proposed to combine into a new paragraph to be numbered 13. The rate has been left unchanged, but to the paragraphs have been added diamond dust and bort, which do not appear anywhere in the present tariff. The paragraph, as recommended by the Committee on Philippines, will read as follows:

"Precious and semi-precious stones, including jade, tiger-eye, chalcedony, opal and similar stones not otherwise provided for, any of the foregoing cut or uncut, but unmounted and unset; and not further manufactured, pearls unmounted and unset, diamond dust and bort, 15 per centum ad valorem."

The imports last year under this paragraph included $58,425 of stones, $9,238 of pearls.

It is proposed to change the rate of duty on doublets and other imitations of precious and of semi-precious stones, and imitation pearls, unset and unmounted, from 15 per cent. to 30 per cent., and to change the paragraph number from 26 to 14.

It has been found that the present system of assessing duty on glass, crystal and similar articles by their gross weight is inequitable, as the common and cheaper articles are usually much heavier than those of finer manufacture. They propose to substitute ad valorem rates, believing they will result in larger importations and increased revenues. It is proposed now to place a duty of 25 per cent. ad valorem on decanters, glasses, tumblers, cups, goblets, saucers, plates, dishes, pitchers, bowls, candlesticks, lamps and other articles of table service when composed of glass, crystal or glass imitating crystal, when neither cut, engraved, painted, enameled or gilt. When they are ornamented in any of these manners, then they are to be dutiable at 50 per cent. ad valorem.

It is proposed to change the rate on spectacles, eyeglasses and goggles, also lenses for same, either mounted or unmounted, from the present rate of 25c. per dozen to 25 per cent. ad valorem, this to include also the value of the mountings. The imports of the cheaper grades are very large, and they would not be penalized as they are under the present rate.

Flower stands, vases, urns and all similar articles of glass for toilet and decorative purposes, when neither cut, painted, enameled or gilt, will be dutiable at 40 per cent. ad valorem; and if cut, painted, enameled or gilt, 60 per centum.

A new paragraph has been introduced for manufacturers of glass not otherwise provided for or in which glass in the component material of chief value, at 35 per centum ad valorem.

The rate of gold, platinum and alloys thereof will be as follows:

In jewelry, plate and goldsmith's wares, not otherwise provided for, $12.50 per hectogram.

The imports last year under this rate and classification were valued at $19,271. The duty collected was $5,067, or an equivalent to 26.3 per cent. ad valorem.

The same set with pearls or with precious stones or semi-precious stones, $25 per hectogram.

The same set with doublets or with imitations of pearls or precious or semi-precious stones, $17.50 per hectogram.

Articles or manufactures of gold or platinum (except jewelry), composed in part of other material, in which the component material of chief value is gold or platinum, not otherwise provided for; pellets for use in dentristry, solder and foil, $3 per hectogram.

Silver and alloys thereof:

In jewelry, plate and silversmith's wares, not otherwise provided for, $1 per hectogram.

The same set with pearls or with precious or semi-precious stones, $5 per hectogram.

This rate is proposed as an equivalent of 33 per cent. ad valorem. At the present time the rate is $15.50, and is 104 per cent., being practically prohibitive.

The same set with doublets or with imitations of pearls or precious or semi-precious stones, $5.

This will be an equivalent to 27.5 per cent., as against the present rate of $8, which amounts to 43.1 per cent.

Articles or manufactures of silver (except jewelry), composed in part of other materials, in which the component material of chief value is silver, n. o. p. f., solder and foil, 40c. per hectogram.

Gold and silver plated wares:

For jewelry, $2.40 per kilo; ad valorem equivalent to 26.7 per cent.

In lamps, n. o. p. f., picture frames, knives, forks and spoons * * * 60c. per kilo.

Wares not otherwise provided for, $2 per kilo.

Under the present tariff in paragraph 238 watches, watch cases, movements and parts are dutiable at 20 per cent. Under (a) of the same paragraph parts for repairs and watch crystals are also dutiable at 20 per cent. Under 239 clocks and clock materials are dutiable at 25 per cent.; 240 provides the same rate for tower clocks, and 241 the same on chronometers and cases, crystals and other parts of same. It is now proposed to include all these in one paragraph, 184, which will read as follows:

"Clocks, chronometers, watches, cyclometers, pedometers, odometers and similar devices, and cases, crystals, movements, parts and accessories for any of the foregoing, n. o. p. f., 25 per centum ad valorem."

Watchmaker's, engraver's, jeweler's and glass cutting tools will be made dutiable at 20 per cent. ad valorem under paragraph 193.

Trinkets and ornaments of all kinds (except those of gold or silver, or of gold or silver plate, or in which the component material of chief value is amber, jet, jade, tortoise shell, coral, ivory, meerschaum or mother-of-pearl), including the weight of the immediate containers, $1.25 per kilo. Provided, that no article classified under this paragraph shall pay a less rate of duty than 30 per cent. ad valorem.

Amber, jet, tortoise shell, coral, ivory, meerschaum and mother-of-pearl:

(a) Unwrought, n. o. p. f., 15 per cent. ad valorem (present rate $1 per kilo, or about 15.2 per cent.).

(b) Wrought, n. o. p. f., 35 per cent. ad valorem (present rate $3.50 per kilo, or about 34.2 per cent.).

Shells, n. o. p. f.:

(a) Not further advanced in condition than polished, 10 per cent. ad valorem.

(b) Further advanced, manufactures in which shells, n. o. p. f., are the component material of chief value, 25 per cent. ad valorem.

Reservoir pens and parts and points thereof, of whatever material, 25 per cent. ad valorem.

The above is a new classification.

* * * Thermometers, appliances for sight testing, telescopes, microscopes and parts for same, 25 per cent. ad valorem.

It is proposed to place an export duty of $2 per 100 kilos on tortoise and mother-of-pearl shells, and of 50c. per 100 kilos on other shells. This is proposed not only as a revenue measure, but with the view of encouraging the manufacture of the shells at home.

American Exposition to be Held at Berlin, Germany, April, May and June, 1910.

All arrangements have been perfected for holding an American exposition at Berlin in the months of April, May and June, 1910. This exposition is designed primarily as an exhibit of distinctively American products, and the management is especially desirous that American manufacturers of novelties take part. The intention is to make apparent to the people of Europe, and especially Germany, the importance and excellence of American manufacturers, and to this end the German committee will advertise the exposition throughout the German Empire and elsewhere and will cooperate with American manufacturers and exporters in every way to popularize and exploit American products.

Baron R. von Brandenstein is at the head of the German advisory committee, and Dr. George F. Kunz, of Tiffany & Co., New York, is at the head of the American committee, the headquarters of the latter being at 50 Church St., New York, and Max Vieweger is in charge.

It is announced that the price of space per square foot will be $4, which will include all incidental expenses. Blank applications for space and all information in regard to the exposition may be obtained from Mr. Vieweger.

Donald Ellmore, Philadelphia, and Frank Sheldon, New York, who were recently held for examination as suspicious characters, while attempting to sell jewelry in Niagara Falls, N. Y., were exonerated and allowed to go by the police, Thursday last. The police learned that the jewelry in their possession was of little value, and there was nothing to show that they had not proper title to it.

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Watchmaker Arrested at Wheeling, W. Va., Charged With Stealing from His Employers.

WHEELING, W. Va., July 17.—Fred Greis, watchmaker and engraver employed by Sheff Bros., of this city, has been taken into custody charged with robbing his employers. The arrest is considered important by the local police, who believe that it may later lead to the clearing up of a number of mysterious robberies that have been perpetrated in the trade. The exact amount stolen from Sheff Bros. is not yet known, and will not be until the stock has been checked.

The prisoner, who is but 21 years of age, came from New York to this city last June and brought excellent references from a well known firm, but these, Sheff Bros. say, were not verified. After his employment with the jewelers they claim that they began missing small articles, but he was not suspected. Sunday Greis went away to Cleveland, stating that he would be back Monday morning, but did not return until Tuesday, when he told a story of having been robbed by a negro of considerable jewelry.

Friday afternoon, when some jewelry and watches were missing, Mr. Sheff called in the police, who made an investigation, and suspicion pointed to the watchmaker. A warrant was sworn out and Greis was arrested at 9 o'clock this morning. After the man had been taken to jail, the police went to his room, and though they found only a small amount of jewelry, they say they found about 150 letters, many from his former employers, who complained of missing jewelry and asking Greis where it went. The police then visited the pawn-shops in the city and succeeded in finding a number of articles.

The police of Cleveland have been notified to look into the matter, as it is thought that the jewelry has been pledged in that city. Greis has refused to talk, except to deny that he is guilty.

Death of Solomon Weida.

READING, Pa., July 16.—Solomon Weida, who died in the Reading Hospital, Wednesday, from a complication of diseases, aged 84 years, was one of Reading's oldest and most favorably known citizens. Years ago he was a prominent jeweler. He was admitted to the hospital July 6.

Mr. Weida was born in the upper part of Lehigh County on his father's farm. He learned the jewelry trade at the store of John Stein, of Allentown. After he completed his apprenticeship he went to New York, and later to Rochester. In the Spring of 1848 he came to Reading, and, with George Stein, a partner, engaged in the jewelry trade at 625 Penn St. The firm dissolved partnership in a year, and Mr. Weida moved to 426 Penn St., where he opened another jewelry store. In 1885 he purchased the property at 545 Penn St., moved his family into the place and conducted a large business until he sold out to Rhode & Waterman, in 1872.

Mr. Weida's wife, Elizabeth (nee Haas), died in 1883, and he is survived by two children, Charles A. Weida and Katharine, wife of John B. Rasen, Select Councilman of this city; one sister, Mrs. Hoffman, of Reading; four grandchildren and one great grandchild.

Paul W. Towner, Waverly, N. Y., Puts His Stock in the Hands of a Trustee.

WAVERLY, N. Y., July 15.—Paul W. Towner, jeweler in Broad St., has transferred his stock and other property to W. H. Wright, of Binghamton, acting as a trustee for creditors whose claims amount to about $10,000.

Under the agreement Mr. Wright is to sell the stock and liquidate Mr. Towner's debts, as it is believed his affairs can be adjusted better for the creditors by a trusteeship than under bankruptcy proceedings or a receivership.

Mr. Towner has been in the jewelry business here since 1893. The business was started by W. H. Mendeville in 1892, and Mr. Towner became his partner 16 years ago, the style becoming Mendeville & Towner. The firm dissolved in 1899, since which time Mr. Towner continued alone.

Paul W. Towner was in New York this week, making his headquarters at the office of W. H. Wright, 65 Nassau St., who stated that the business is being continued as heretofore, and that Mr. Towner will assume control as soon as claims are met, which, according to present prospects, will be in a very short time.

Importations at the Port of New York.

Weeks Ended July 11, 1908, *and July* 10, 1909.

	1908.	1909.
China, Glass and Earthen Ware:		
China	$55,869	$99,608
Earthen ware	14,802	5,997
Glass ware	21,744	28,186
Optical glass	6,579	191
Instrumenta:		
Musical	11,964	20,215
Optical	6,779	9,664
Philosophical	1,077	2,298
Jewelry, etc.:		
Jewelry	6,493	19,829
Precious stones	299,180	1,969,058
Watches	12,303	19,440
Metals, etc.:		
Bronzes	794	3,401
Cutlery	22,156	47,791
Dutch metal	834	1,046
Platina	.....	.....
Silverware	1,491	.....
Miscellaneous:		
Alabaster ornaments	207	.....
Beads	929	6,872
Clocks	3,154	8,867
Fans	1,092	3,912
Fancy goods	5,962	9,263
Ivory	2,798	15,941
Ivory, manufactures of	75	247
Marble, manufactures of	23,257	4,818
Statuary	7,274	709

Iowa Retail Jewelers Thank the Jewelers' Circular-Weekly.

STORM LAKE, Ia., July 14, 1909.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

At the fourth annual convention of the Iowa Retail Jewelers' Association a resolution was passed that we extend to you our thanks for the able assistance given the association.

We assure you that we appreciate the efforts put forth in our behalf.

Yours very respectfully,
IOWA RETAIL JEWELERS' ASSOCIATION.
By A. G. Hoch, Sec.-Treas.

Court Denies Motion for New Trial of John Nelson Convicted at Providence of Receiving Stolen Gold.

PROVIDENCE, R. I., July 17.—The case against John Nelson, the N. Main St. retail jeweler and refiner, which has been pending in court for more than a year, on the charge of his having received stolen scrap gold and gold-plate from the manufacturing jewelry plant of Fontneau & Cook Co., Attleboro, knowing the same to have been stolen, was advanced toward a final issue, yesterday, when Judge George T. Brown, in the Superior Court, denied a petition for a new trial. The case will in all probability now be taken to the Supreme Court.

The petition for a new trial was based largely on alleged newly discovered evidence. In the course of the rescript Judge Brown says:

At another trial the only purpose for which the newly discovered evidence could be used would be to contradict the evidence of Wallace in case he should appear and reaffirm his testimony given upon a former trial. At that trial he appeared before a jury a confessed thief. They had no right to convict the respondent upon his testimony unless it was corroborated, and they were so informed by the court.

How much it is reasonable to suppose upon another trial in the estimation of another jury the testimony of this confessed thief will be depreciated by the fact that since the last trial he has made conflicting statements or told another lie is somewhat speculative. The court will grant a new trial upon the discovery of new evidence when the evidence is of such a character that it is reasonable to suppose that another jury will reach a different result. It is seldom, however, that the court grants a new trial for the purpose of letting in evidence, merely of an impeaching character. In this case the newly discovered evidence would go simply to impeach the testimony of a confessed thief, and is not of such character as to warrant the granting of a new trial to enable the respondent to produce it at such trial.

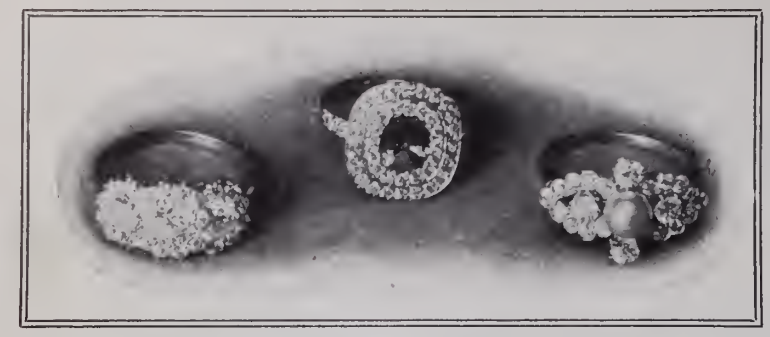
It is claimed that William J. Wallace stole jewelry entrusted to him to work on and that he sold it to Nelson, who knew that Wallace had stolen it from the Fontneau & Cook Co., of Attlehoro. In support of the motion for a new trial, affidavits of Maurice A. Murray and Cornelius H. Farrell were read to the effect that Wallace told them the jewelry was not stolen but was taken by permission of the Fontneau & Cook Co., or their agents, for the purpose of selling it to the respondent and prosecuting him for receiving stolen property, and that Bernard Goldowsky, the State's star detective, knew this. The State filed counter affidavits of Wallee, Goldowsky and the officers of the Fontneau & Cook Co., denying the statements made in the affidavits for Nelson.

John C. Reidel, Paris, Ill., Files a Voluntary Petition in Bankruptcy.

PARIS, Ill., July 17.—A voluntary petition in bankruptcy has been filed in the United States Court, Danville, by John C. Reidel, a jeweler of this town. His failure is said to be due to poor business and over-buying. It is hoped by his friends that he will be able to arrange a settlement with his creditors and continue.

Mr. Reidel, who is a young man and practical jeweler, was originally in the employ of W. T. Cook, but started for himself in a small way about two and a half years ago. His principal creditors are in Chicago.

F. J. Schroeder has taken charge of the watch repairing department in the store of G. W. Stolz, Saginaw, Mich.



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The German Output of Diamonds and De Beers Consolidated Mines, Ltd.

LONDON, July 10.—A Rueter message dated Berlin, July 8, states: With reference to the account published here of the conference which Herr Dernburg (the Colonial Secretary) had with certain members of Parliament on the subject of the southwest African diamond industry, an authoritative statement from the Berlin financial correspondent of the *Frankfurter Zeitung* notes that Herr Dernburg has already denied having said that the diamond deposits of southwest Africa were valued at a millard of francs. He says:

"The account of a British proposal to form a diamond trust is also based on a misunderstanding. The conference at the Reichstag took place on July 1, while Mr. Oats, of the De Beers Co., only saw Herr Dernburg on July 2. Mr. Oats did not come to the minister to negotiate a prices convention, for here only the German Diamond Régie Co. is competent, nor was Mr. Oats himself competent to act, as the De Beers Co. has transferred its sales to the London Diamond Merchants' Syndicate. The object of Mr. Oats' visit was rather to investigate the productive possibilities of the southwest African deposits."

The correspondent continues: "The explanations which were given to Mr. Oats, and the views on the subject prevailing at the Colonial Office, show that the Diamond Régie will avoid as far as possible anything calculated to upset the stability of the market. The interests of De Beers and of the German producers are nowise divergent on this point. Germans would make a mistake if, relying on the advantage derived from the fact that the costs of production at Luederitzblucht are about a quarter of those at Kimberley, they took steps which would eventually break the market. Such a policy might not only lead to premature exhaustion of the deposits, but reduce prices, and it is therefore inopportune to speak of the Germans dictating prices.

"On the other hand, it is now regarded as definite that the German Diamond Sales Organization is strong enough to place the products at its disposal at good prices without aid from the London Syndicate. Consequently it is not felt to be a necessity for the German producers to enter into an international combination yet. The interests of both parties are so similar that a conflict would be superfluous. On the whole, the German Régie has no reason to adopt an unfriendly attitude towards British interests, nor any occasion to abandon its independence, as long as the present state of things prevails in the market, whereby the Régie has hitherto easily been able to place its whole produce of about 36,000 cararts monthly, without prejudice to the sales of British mines."

With reference to the above statement, *The African World* of this city, to-day, states that it is informed on best authority that the production of the new diamond fields in German Southwest Africa is, so far, in no way interfering with the sale of other South African diamonds. It is not anticipated that the new fields will affect the market as long as the production is kept within reasonable limits, which the German Government evidently view as very desirable. In best informed quarters it is understood that the production this year from Luderitz Bay fields will not exceed 400,000 to 500,000 carats. Nor does there seem to be any intention on the part of those controlling the properties to increase the output for some time to come.

"T. W." writes to the *Standard*, enclosing a letter from a friend at Lüderitzbucht, from which the following are extracts: "The diamonds, although of superb quality, are very small, about a quarter of a carat each. Although undoubtedly the primary cause of the deposits was water that has long ceased and wind taken its place and is daily carrying on the work of concentration. It blows a hurricane 29 days out of 31, and one is struck on the face not only with coarse sand but by pieces of rock and pebbles. This may appear an exaggeration, but I can assure you that it is a fact; to this action I ascribe the wonderful richness of the deposits. The smaller diamonds are, even at the present day, wind-borne." The writer proceeds: "On the face of this, the average individual would think that it is the easiest possible thing to make a fortune in a week, but Nature guards her treasures too well for that. On account of the lack of water most of the places are inaccessible except for a few hours at a time. The desert is waterless, and the furthest one can penetrate at a time is two and a half days away (about 50 miles), as it is impossible to carry sufficient water for man and beast for longer than five days. Every drop of water has to be taken from here, and it is therefore most precious. The mode of traveling is: Two saddled horses, a Scotch cart, and team of six mules, on which is loaded water and provisions for man and beast sufficient for five days; if one were to place a man on the cart the load would be too heavy on account of the heavy sand. If additional animals are inspanned you must also add in proportion to your water and fodder supply. An expedition such as I have mentioned will cost about £90. It will, therefore, be seen that things are dear, and one cannot go in for these little trips for fun or pleasure—they are only to be undertaken when a certainty occurs."

Canadian Dealer Admits He Set Fire to His Store, Using an Ingenious Device to Start the Blaze.

TORONTO, Can., July 17.—A fire which, July 2, destroyed the jewelry store of Dake & Belmont, Enderly, B. C., has been found, on investigation by the police, to have been started by the proprietors, one of whom, Belmont, made a confession when arrested and charged with the crime.

The crime was committed in a very ingenious manner, so as to avert suspicion. Belmont states that he fixed up an alarm clock so that it would turn an emery wheel, placing matches so that they would be ignited at the time for which the clock was set and underneath these shavings saturated with oil. The partners then went to the nearby town of Armstrong to await developments.

The fire was duly started at 1:30 A.M., consuming stock which had been insured for $2,500.

Numbers and Description of Watches Reported by Retail Jewelers as Having Been Stolen.

[Under this head THE JEWELERS' CIRCULAR-WEEKLY *will publish descriptions and numbers of watches reported by retail jewelers as having been stolen in their vicinity. Members of the trade are requested to save these lists as they are published, and consult them when taking watches in trade or to be repaired from parties whom they do not know. Jewelers who may be offered any of the watches described are asked to communicate directly with the dealer announcing the loss.]*

C. C. Breese, Franklin, Pa., reports the following watches as having been stolen in his vicinity in the past month: 16s. Crescent, 25 years, hunting, No. 1769449; Elgin, 15 jewel, No. 13155825; 16s. B. & B. Royal, 20 year O. F., No. 6053194; South Bend, "C. C. Breese on dial," No. 497202; 12s. Pilot, 25 year O. F., E. T., No. 1126449; Swiss, 15 jewel, "Milton Lillie" on dial, instead of x figures; 16s hunting, 14K. gold, No. 142280; L. & L. movement, No. 307915, "Harry L. Dix" engraved on back of case.

The following is a list of the numbers of the works and cases of the watches stolen from the store of the Lewis Jewelry Co., Cleveland, O., July 12: Illinois 1825207 in Brooklyn 6311145 O.F.; Molly Stark 2019922 in Dueber 6068811 Htg.; Waltham 14334829 in Dueber 6906789 Htg.; Waltham 14402430 in Crown 8755406 O.F.; Elgin 13727518 in Crown 8458610 O.F.; Hampden 2320752 in Dueber 7155078 O.F.; Hampden 2325520 in Dueber 7194602 O.F.; Hampden 2325517 in Dueber 7194619 O.F.; Imperial 558369 in Wadsworth 1269866 O.F.; Hampden 2490173 in Dueber 7169444 Htg.; Waltham 14721785 in B. & B. Royal 6069841 Htg.; Illinois 1923656 in Crown 8968767 Htg.; Illinois 1923651 in B. & B. Royal 6051740 Htg.; Hampden 2074511 in Dueber 7512905 O.F.; Elgin 14510248 in Crown 9031941 Htg.; Elgin 14399111 in Crown 9056597 Htg.; Illinois 1956564 in Dueber 7526730 Htg.; Illinois 1923654 in Dueber 7525124 Htg.; Illinois 1923657 in Dueber 7525302 Htg.; Waltham 14834936 in Crown 9078689 Htg.; Hampden 2023813 in Dueber 7448260 O.F.; Hampden 2023553 in Dueber 7448545 O.F.; Hampden 2074573 in Dueber 7512760 O.F.; Hampden 2074337 in Dueber 7512016 O.F.; Hampden 2074428 in Dueber 7513179 O.F.; Hampden 2074543 in Dueber 7512302 O.F.; Hampden 2023664 in Dueber 7448507 O.F.; Hampden 2023860 in Dueber 7448153 O.F.; Hampden 2023518 in Dueber 7448521 O.F.; Hampden 2023624 in Dueber 7448050 O.F.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended July 17, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$319,023.48
Gold bars paid depositors	88,487.58
Total	$407,511.06

Of this the gold bars exchanged for gold coin are reported as follows:

July 12	$41,901.48
" 13	78,057.07
" 14	41,102.88
" 15	94,534.00
" 16	52,856.47
" 17	10,571.58
Total	$319,023.48

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Executive Board of the International Jewelry Workers' Union Holds Long Session at Providence.

PROVIDENCE, R. I., July 15.—After a continuous session, that began Monday morning, the Executive Board of the International Jewelry Workers of America adjourned, late Thursday evening, and the members immediately dispersed to their respective homes. While the officials gave out statements of entire satisfaction concerning the results of the gathering here, little, if anything, could be learned of the business that actually was transacted.

One of the first things that was done by the Executive Board after opening its session, Monday, was to summon representatives of the different factions of the Providence Local before it in conference, for the purpose of adjusting any controversies that existed and straightening them out, also to strengthen the membership and standing of the local. It is claimed that the Board found that the local that was organized some two or three years ago in this city has maintained an existence, though not having been very active during the past 12 or 15 months, owing to factional differences that have occurred. What these differences were the members of the Executive Board declined to state. These, they claim, were overcome after a short conference, and it is believed that the local will resume activities and become one of the largest in the trade throughout the country.

It is understood that much of the time of the business sessions was devoted to considering the complete unionizing of the jewelry industry in this city, and to this end mass meetings were held each evening, at which the entire situation from the union standpoint was explained, as well as the reasons why all the jewelry workers should be unionized. The principal reason advanced was in order that the jewelry workers of this country may meet the alleged changed conditions that will be brought about through the provisions of the new tariff. Another important matter considered was the growth, influence and importance of the jewelry industry on the Pacific Slope, chiefly at San Francisco, Seattle and Spokane. It is claimed that during the last two years many skilled jewelry workers have gone to those places from this city, the Attleboros, Newark and other manufacturing jewelry centers of the east.

It was announced when the Executive Board began its sessions that the final adjournment would occur on Tuesday evening, but matters took such a turn that the stay of the members was prolonged until Thursday night. Heretofore it has been customary on the occasion of the annual meetings of the Executive Board to hold mass meetings for the purpose of interesting the jewelry workers and addressing them upon the advantages of the union, but conditions in this city were found to be such that it was decided to be more beneficial to the movement of unionizing the trade here to confer with the manufacturers themselves, explain the scope and purposes of the union and secure the interest and co-operation of the manufacturers.

According to the statement of President Wulff of the Exchange Board, all of Wednesday was devoted by the international officers to calling upon the larger and more influential of the manufacturers, and President Wulff, in an interview with the representative of THE JEWELERS' CIRCULAR-WEEKLY, expressed himself as well satisfied with the result of the Board's visit to this city. He pointed out that he had been cordially received on the part of the manufacturers, which was entirely different from what he claimed the Executive Board officers had been led to expect, therefore a different line of action had to be mapped out to meet these changes in conditions. He expressed the belief that this apparent change of front on the part of the manufacturers was due in a large measure to the influence of the jobbers' and retail jewelers' associations, which have been organizing during the past two years. These, President Wulff claimed, are invariably favorable to the union, or rather to the International Jewelry Workers' Association, and he claims that the manufacturers throughout the country are beginning to feel the influence of these associations.

When asked to give the names of the manufacturers who had expressed themselves as willing to co-operate with the unionizing plan President Wulff said that this would be impossible, as he was confident that the manufacturers would not care to be known in the matter, and he did not think that the union would gain anything by announcing the names of the manufacturers who favored them, at least at this time. Mr. Wulff also refused to give the names of the manufacturers who had been called upon by the Executive Board except to say that it was impossible to call upon all of the manufacturers, and so the Board had selected the larger and more important and influential manufacturers in the various lines of the industry.

The counting of the ballots for the members of the new Executive Board was a long and complicated task owing to the referendum system in vogue in the organization. Every member of the association throughout the country has the right to nominate and vote for any man, and the result is that there are almost as many candidates as there are members of the union. William C. Wulff, of Chicago, against whom a bitter fight was conducted, was re-elected international president by a small plurality. The other officers were not announced.

M. Sternberg, Savannah, Ga., Wins Homestead Suit, Thereby Securing Two Exemptions.

SAVANNAH, Ga., July 14.—A novel point of law involving the right of a person to claim the statutory homestead after having been adjudged a bankrupt and after having been given an exemption of $1,600 in the Bankruptcy Court, was decided by Judge McAlkin in the Court of Ordinary on Monday, in the case of M. Sternberg. This gives Mr. Sternberg two exemptions, amounting in all to $3,200.

The application was caveated and a stubborn fight was made against it, but the judge found no law to authorize any other decision than the one which he rendered. The judge in the course of his decision said:

The applicant was examined at great length as to the amounts of his purchase and disbursements, and although the court allowed counsel to go fully into the items, still the court is not satisfied that any accurate conclusion can be arrived at, except to develop the fact that the applicant invested considerably more money in his stock than the balance of the amount allowed him in bankruptcy; and that according to the figures submitted the applicant paid out several hundred dollars more than he had invested in stock, and was still several thousand dollars in debt.

A great deal of testimony was introduced to refute the claims set up in the amendment of the applicant. At the conclusion of the testimony counsel withdrew the amendment and relied entirely upon his original application.

There were several interesting legal questions eliminated by the withdrawal of the amendment. The two questions left for our consideration are: First, whether M. Sternberg, the applicant, can have set aside to him a homestead after having passed through bankruptcy and having had $1,600 exempted by the bankruptcy proceedings? Second, if he is entitled to the homestead exemption, how much can be set aside to him under the evidence in this case?

The first question we think is clearly settled by the ruling in the case of Holland *vs.* Withers, 76 Ga., 667. In that decision the difference between the allowance in bankruptcy and that of the homestead exemption under the State law is clearly and definitely brought out by Chief Justice Jackson, when he says:

"He could, if he chose, sell or waste the bankrupt exemption; he could mortgage it or cover it with all manner of liens. He may have done so in this case; if so, shall his wife and children have no home and nothing to live upon? He may have contracted new debts since the bankrupt exemption; shall these debts deprive his family of a home, while all others contracting and owing debts at the same time may save a home for their families?"

We, therefore think, in the light of the foregoing language, that there can be no doubt as to Sternberg's right to apply for and have set aside to him a homestead that will protect his wife from being homeless. I am unable to find any intimation as to the period of time that may elapse between the setting aside of the bankruptcy exemption and the application of the Georgia exemption.

Without questioning the soundness of the foregoing decision, it would appear in my humble judgment that the bankrupt is in a position to have $3,200 as his capital with which to defraud his creditors. The $1,600 set aside in bankruptcy cannot be touched by debts previously incurred, and he can use that amount as the foundation for establishing another line of credit on which to start business as in the case under consideration.

The second question therefore arises: How much is he entitled to have set aside? We know that the applicant, M. Sternberg, paid a debt with part of the bankrupt exemption, and there is evidence that he admitted having paid other debts with it. On the other hand there is evidence that he added several hundred dollars to the amount he claims to have invested in the stock from which he is now claiming homestead.

It appears to the court that the ruling in the case of Holland *vs.* Withers would enable the applicant to have set aside for the benefit of his wife, $1,600, if that amount could be found, no matter how much of the bankrupt exemption he may have sold or wasted.

It is therefore, considered, ordered and adjudged that the application for homestead made by M. Sternberg, filed in this office June 10, 1909, be and the same is hereby approved and ordered to record; and that the caveats filed to the granting of said homesteads, be and the same are hereby overruled and dismissed.

O. A. Duppstadt, Somerset, Pa., has removed to Vandergrift, Pa., where he has bought out the business of C. A. Hines.

H. Mills, who conducted the "Dependable Store" at 220 Marietta St., Atlanta, Ga., is now associated with his brother under the style of Mills & Co., and the brothers have moved to Sioux City, Ia., where they have located at 2401 Grand St. in that town.

ADDISON W. WOODHULL, President. GILBERT T. WOODHULL, Treasurer.
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Evening Attendance at Museums.

CCORDING to a report from Paris the question of allowing access to the seums in the evening has frequently been cussed in management circles without thing having been done in this direction. s impossible to overlook the requirements the large number of persons who are vented from coming by their daily avoca- ns. It is just these people who are com- led to work for a certain number of irs who require, after the day's toil, an portunity to seek mental and spiritual ture in the evident beauty of the pro- ctions of art and skill, but who, for lack the evening hours of opening, are not e to gratify their riches in this direction. The public will also be able to attend, free of charge, lectures on painting, architecture, art trades, literature, etc., illustrated by lantern slide pictures. There is no doubt that by means of this evening opening of museums art and artistic trades will be promoted in more than one direction. An imitation in other countries would be exceedingly commendable.

Supplementing the above, it may be stated that in the early 70s the directors of the South Kensington Museum in London undertook to throw open its priceless art treasures to the public every evening until 10 P. M. Suitable means of illumination having been provided, this was done, and every evening, except Sunday, a numerous and appreciative attendance bore witness to the public recognition of the value of the privilege. The Metropolitan Museum of Art in New York is also open two evenings a week.



SIX UNIQUE YACHTING TROPHIES OF THE PRESENT SEASON.

is therefore gratifying to know that ially, overcoming theoretical objections, effort is to be made, by opening the utuit collection in the Petit Palais on two enings in the week to ascertain whether ovision for evening attendance is oppor- ne or not.

For the present the collection in ques- on on each Tuesday and Friday evening, om 8 to 10 o'clock, will be on exhibition ee. Of especial significance is the fact at the curator in person will be in charge id will explain the most important objects.

Only One Bidder for Contract to Supply Medals and Pins to Navy Department.

WASHINGTON, D. C., July 14.—Robert Ledding, of Washington, was the only bidder on a recent call by the Navy Department for 1,000 good conduct medals and 500 bronze pins, the amount of his bid being $387.50.

Six Yachting Trophies of the Present Season Made by a Philadelphia Firm.

THE six trophies illustrated upon this page were made and designed by the firm of Maxwell & Berlet, Inc., Philadelphia, Pa. They possess many very original features, and are considered by many, to use the yachtsman's expression, "the best that ever came over the bay." The contract was awarded the firm in competition with a number of leading jewelry houses of New York and Philadelphia.

Of these trophies three are in the form of placques made of black oak and are unique in design. One depicts a steering wheel, with a miniature port hole in the center. This port is made of glass, through which can be seen an etching of the Corinthian Yacht Club. Another shows a brass propeller, with silver and gold ornamentations, while the third is a hand-wrought copper shield, with a full-rigged sailing yacht in white enamel.

The two loving cups shown are also considered noteworthy on account of their artistic etchings. The one used as a prize for the power boat race is an ordinary yacht lantern, with glass removed and a Pompeian copper insertion made instead. This is also decorated with silver and gold.

Altogether originality of design, cleverness of detail and fineness of workmanship are well brought out in these pieces.

Death of W. A. Kennedy.

ROCHESTER, N. Y., July 15.—William A. Kennedy, a veteran jeweler of this city, and said to be the oldest man in the jewelry business here, died at his home, 110 West Ave., this morning. He was 71 years old.

Several years ago Mr. Kennedy conducted a jewelry business in Newark, N. Y., but later moved here, where he conducted a store for many years at 318 North St. He is survived by his widow, two sons, William and Frank, and one brother, Justia.

Henry Peterson, Calumet, Mich., is now at Laurium.

H. Hedland has disposed of his jewelry business at Ulen, Minn., and will locate at Lakefield, Minn.

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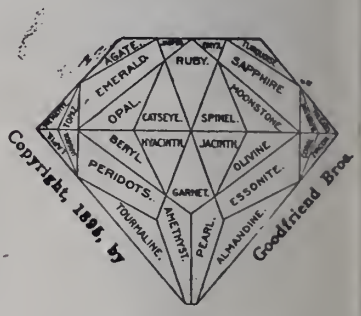
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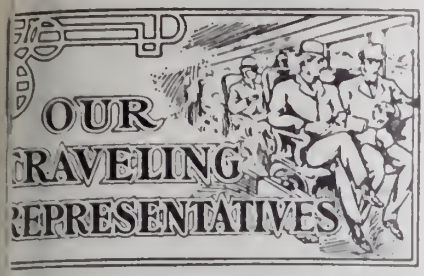
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aveling representatives in Toronto, Can., re-ly, were: Mr. Frank, Sussfeld, Lorsch & Co.; ris Leland, T. F. Firth & Sons, Ltd. (Heck-dwike, Eng).

he following traveling representatives visited nnati, O., recently: Fred Somes, Bates & n, Mr. Theobald, J. Hoare & Co.; George lberg, Untermeyer-Robbins Co.; G. S. Mel-D. Wilcox & Co.; H. W. Sherrill, Sinnock herrill, Harry Edwards, Leech & Miller.

he following traveling representatives recently d on Buffalo, N. Y., jewelers: Emil Herbeck, beck Demer Co.; William B. Tilton, D. C. val & Co., Inc; Henry Freund, Henry und & Bro.; P. H. Winterberg, Sprochnle & D. Skutch, New Haven Clock Co.; A. Brad-y, Meriden Britannia Co.; Jules Franklin.

presentatives visiting the trade in New Or-s, La., recently, were: G. H Suter, Bippart, com & Osborn; S. L. Mitchell, Sloan & Co.; Cooper, Cooper & Forman; Mr. Clinger, T. Hawkes & Co.; W. Motteram, Frank M ting & Co.; I. G. Clark, Reed & Barton, Fred per, Mauser Mfg. Co.; Arthur H. Moore, re & Son.

he following traveling representatives were in annah, Ga., recently: John J. Moffitt, Battin o.; O. J. Somers, O. J. Somers & Co.; C. W. mas, Allsopp Bros.; E. V. Bogart, Dennison Co.; L. H. Wolf, F. J. Boesse & Co.; Mr. vards, Alvin Mfg. Co.; J. P. King, Link & zell; Thomas F. Fleming, Jones & Woodland Justus M. Stahn, L. H. Keller & Co.; A. E. Winter, Enos Richardson & Co.; Ralph B. he, M. A. Mead & Co.

Association Notes.

The Utica (N. Y.) Retail Jewelers' As-iation will have an outing at Trenton ls, to-day (July 21). The jewelers, their ves and invited guests will leave this city special cars at 1.35 P. M. There will be all game and other sports.

F. I. Combs, a prominent retail jeweler Omaha, Nebr., and president of the braska Retail Jewelers' Association, spent ew days in Chicago, last week, on busi-ss connected with the coming national vention of the American National Retail welers' Association. Mr. Combs reported exhibit spaces well sold, and said every lication pointed to the largest and best ended convention of retail jewelers ever ld. When interviewed by a JEWELERS' RCULAR-WEEKLY reporter Mr. Combs id he would exert all his efforts at the naha convention towards getting the va-us State organization officers to agree t to hold exhibits at their annual State eetings in future. Mr. Combs said that ny State associations have been asking nufacturers and jobbers to take space at eir meetings, and as both manufacturer d jobber realize the impossibility of ex-biting at all State conventions on account the large expense involved in doing so, ny possible exhibitors are deterred from king space at some State conventions for ar they may antagonize the States in hich they do not exhibit. Mr. Combs inks that by eliminating the exhibit fea-re of the various State conventions and ving only one grand exhibit at the national convention that nearly all manufacturers and jobbers would be pleased at the idea and would support a national exhibition far more than they have ever done heretofore.

Trade Gossip.

A unique advertising device is being distributed by the New Haven Clock Co. New Haven, Conn., in the form of a pull-out postcard, showing the effectiveness of the Tattoo nickel alarm clock.

The American Oil & Supply Co., Newark, N. J has begun the distribution of a 638-page catalogue. The volume is being sent to all the principal jobbers and wholesale firms in the country. It is adequately bound, excellently printed, and contains, among other things, a list of offerings in the way of fine tools, specialties and machinery for manufacturing jewelers and silversmiths.

M. O. Discher, the inventor of the combined charm and cigar cutter, recently visited the factory of the Irons & Russell Co., Providence, R. I., which is making this charm in the shrine emblem, and was a guest of C. F. Irons, president of the company, at a clambake of the Pomham Club. Mr. Discher is a prominent banker as well as inventor. The Irons & Russell Co. is now making a shrine lapel button in Mr. Discher's patented design, which embodies al the emblems of the order with a novel arangement of the urn on top of the head of the sphinx.

Items From Here and There.

W. C. Ruddock, Colony Center, Cal., has moved to Fullerton.

C. H. Hartman, who is now at Harrisburg, Pa., will open a store of his own at Hanover, Pa., shortly.

An agreement has been signed by local jewelers of Auburn, N. Y., to close their stores on Monday evenings in July and August.

J. W. Buehler, Jr., Cresco, Ia., and his brother, E. J. Buehler, Baraboo, Wis., have purchased the jewelry stock of the Knapp Co., at Osage, Ia., and will take possession Aug. 1.

H. W. Houghton & Co., John Lewis, R. L. Anderson & Son, Willard Levee and G. A. Opfel's Sons, Little Falls, N. Y., have agreed to close at 1 P. M. on Wednesdays until Sept. 1.

John R. Champlin, who died at Laconia, N. H., July 13, was at one time a jeweler and conducted a store on Mill St., that city. In 1857 he became associated with L. & C. Harwood in a jewelry and confectionery business, which he later purchased and ran alone until 1861.

Charles Frey, aged 83, pioneer jeweler of Boulder, Colo., died at his home there, July 9, shortly after noon, while his family was at dinner. Mr. Frey was a native of Germany, and came to Boulder 40 years ago. He is survived by his widow, four daughters and three sons.

Herman Tafel, son of Richard G. Tafel, a Louisville, Ky., jeweler, recently saved a companion from drowning at Six Mile Island, near that city. Young Tofel modestly said nothing about the incident, and it was several days before the details of his heroic rescue were made public.



Roy Lathrop will open a store about Aug. 1, at Laurel, Nebr.

Seth Laraway will open a new store at Eugene, Ore., Aug. 1.

A new store will also be opened in Nevada, Mo., by T. S. Terry, Aug. 1.

Jas. B. Cohn & Co. recently opened a store at 12 Eddy St., San Francisco, Cal.

Klimek Bros. have opened their new store at 1125 Tower Ave., Superior, Wis.

S. Eisenberg has opened a retail jewelry store at 2930 Richmond St., Philadelphia, Pa.

McKinnie & Son have opened a repair shop at 65th St. and Woodland Ave., Philadelphia, Pa.

The Metal Perforating Co. has commenced business at 151 Pine St., Providence, R. I.

The Central Loan Co. has opened a jewelry establishment at 31 Eddy St., San Francisco, Cal.

Stewart & Avison is the name of a new concern in Toronto, Ont. The store is located at 558 College Ave.

T. J. Parker has located in the B. Y. Rainey building, at Lacrosse, Wash., where he conducts a jewelry store.

J. T. Williams, formerly with Wm. Frantz & Co., New Orleans, La., will shortly engage in business on his own account.

George A. Boehm, formerly connected with the Southern Jewelry & Optical Co., New Orleans, La., has begun business for himself.

Joseph Karoley, Marysville, Cal., is preparing to open a jewelry store at that place. He will be located at 305 D St., in the Odd Fellows building.

M. E. Harmstead, for many years jeweler and watchmaker for Rudisill Bros., Altoona, Pa., has opened a store of his own at 1106 11th St., at that place.

The Gale-Ford Jewelry Co. will soon begin business in Norfolk, Va. The business will be directed by E. R. Gale and F. R. Ford. The store will be opened about Aug. 10, and will be located at 10 Granby St.

The Columbia Jewelry Co. is the name of a new concern which has begun business in Cambridge, Mass., with a capital of $28,000. The officers are: President, J. J. Vians, Arlington; treasurer and clerk, F. E. Vians, Cambridge.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
July 13	23 1-2d.	$0.53
" 14	23 7-16d.	.52⅞
" 15	23 1-2d.	.51
" 16	23 1-2d.	.51
" 17	23 3-8d.	.52¾
" 19	23 3-8d.	.52¾

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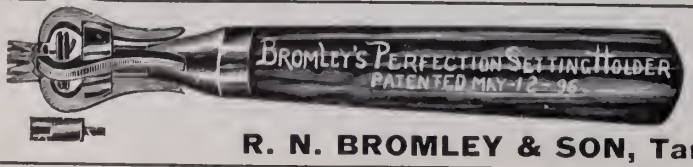
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8 Kt.....32c. per dwt.	16 Kt.....64c. per dwt.	22 Kt.....90c. per dwt.
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LOUIS J. DEACON, Cape May, N. J.

Pittsburg.

George S. Dunbar takes to the road this eek for the Geo. B. Barrett Co.

Joseph K. Crawford is in New York ending his vacation, where he is visiting sister.

Mr. Bigelow, of Bigelow & Clark, Washgton, Pa., was in Pittsburg a few days, st week, on business.

Miss Jean McFall, of West, White & Co., ft, Saturday night, for Cleveland on a o weeks' pleasure trip.

Henry A. Barrett, who has been in northn Michigan for a rest, has returned to ittsburg, and is steadily regaining his alth.

Joseph A. Burton, of Heeren Bros. & o., is at Conneaut, and Miss Sarah Presott of the same house is spending her cation in the mountains.

W. E. Bobinger leaves in a few days on 300-mile drive through the country. He arts at Columbus, O., and will drive to ewiston just for the novelty of the outing d the outdoor life.

A. Lippman, Altoona, has erected a numr of sign boards along the main line of e Pennsylvania Railroad, showing that he one of the progressive merchants of estern Pennsylvania.

Steele F. Roberts leaves next week for maha to attend the American National etail Jewelers' Association convention e has a speech prepared for the convenon which contains some timely suggesons.

J. C. Crawford and W. S. Roe and their ives recently celebrated the 25th anrsary of their marriages. These wellown jewelers, who are cousins, were arried on the same night. Mr. Crawford a wholesaler with offices in the Bessemer ilding, and Mr. Roe has a very pretty ore in Beaver Ave., North Side.

Jewelers locally are taking a great intert in the outcome of the big strike of the nployes of the Pressed Steel Car Co., and ong with all of the other business interts of the city are urging for a speedy setement of the differences existing between nployer and employe, believing that a ompt adjustment of the trouble is for the st interests of the entire community.

The following out-of-town merchants ere in Pittsburg, last week, buying goods: eorge Eckert, Jeanette; B. E. Brown, onessen; J. R. Thorn, Toronto; A. Katnmeyer, Burgettstown; P. J. Manson, anette; Frank Theakson, Brownsville; . A. Burston, Beaver; A. B. Kurtz, Conllsville; Harry Furtwangler, Greensburg; . Teplitz, McKeesport; R. H. Wolfe, mithton; Frank Worrell, Canonsburg.

The Hardy & Hayes Co., which expericed a serious fire on the night of July 3, as not as yet secured an adjustment with he fire underwriters, but Mr. Hardy said, st Saturday, that he hoped for an adstment within a few days. The building rapidly being put in proper repair. While e fire did much damage, yet it has not terfered to any great extent with the siness of the house, the store having en opened for business every day since e conflagration. The firm, however, has perienced considerable inconvenience. he report that this firm was to move into a new building in Penn Ave., which has been erected by Mr. Hardy, is erroneous, as this house has no intention of moving there and will continue in the present location, which is one of the best in the city. The building which Mr. Hardy erected adjoins the Penn building, which is also owned by Mr. Hardy.

Jewelers were very much interested, last week in the arrest of Joseph Feldman, who, upon being searched by the Pittsburg police after he had been taken to Central Station charged with being a suspicious person, was found to have in his possession a number of valuable pieces of jewelry, among the lot being eight diamond rings. The local police believe that Feldman's arrest will clear up the celebrated Ridell robbery at Toronto, Canada, seven months ago. A detailed description of the jewelry was telegraphed over the United States. Feldman gave his address as 964 N. 10th St., Philadelphia. Some of the jewelry recovered were gifts from European royalty. The jewelry is said to have been the property of Annie Abbott, known as the "Georgia Magnet," one of the pieces, a locket, being a gift to her from George, Duke of Cambridge; a three-set ring, the woman avers, was a gift from the late Czar Alexander of Russia. Feldman was peddling the jewelry in an effort to dispose of it, when taken into custody by the police.

An exciting game of baseball was played, Saturday afternoon, on the Shadyside Academy grounds, the opposing teams being nines picked from among the members of the Jewelers' 24-Karat Club, of Pittsburg, with the wholesale and retail trades. The game was suggested by President E. P. Roberts in THE JEWELERS' CIRCULAR-WEEKLY, several weeks ago. THE JEWELERS' CIRCULAR-WEEKLY correspondent was to have been one of the umpires, but having returned from a two weeks' vacation arrived at the grounds a few minutes late, and Messrs. Herron and Scott acceptably filled the position. The game was won by the wholesalers by a score of 10 to 12. The lineup of the "wholesalers" follows: Johnston, catcher; Staley, pitcher; Jones, 1b; Allison, 2b; Harrison, 3b; Holyland, ss; Stevenson, lf; Hetzel, cf; Ruter rf. The retailers' lineup was: Freund, catcher; Parlet, pitcher; Crawford, 1b; Fozel, 2b; Weiss, 3b; Borland, ss; Strake, rf; Howells, lf; Stitt, cf. The chief rooters were E. P. Roberts, W. J. Johnston, George West, C. W. Wattles and other well-known members of the trade, a large crowd, including the wives of some of the members, witnessing the game. Mr. Roberts suggests that the retailers and the wholesalers organize a bowling league from among the members of the club, and his suggestion is likely to be acted upon. Mr. Roberts paid for the use of the ground, while the Hardy & Hayes Co., R. Siedle and John M. Roberts donated cups to those who made the best plays. Mr. Roberts also presented the teams with a box of cigars at the conclusion of the game.

The large plate glass show window in the store of A. Cohen, 393 Hamilton St., Allentown, Pa., was broken one night, recently, and a small amount of merchandise stolen. There is no clue to the thief.

Cape May, N. J.

William Phillipi has been in Philadelphia engaging a watchmaker to work for the season.

L. C. Ashburn, optician, has started in business at Broadway and York Ave., West Cape May.

Belford Garrison, 305 Washington St., has engaged Frank Rubenstone, an optician of Philadelphia, to spend one day a week at his place.

Louis Deacon is staying for the summer at 822 Columbia Ave., and is showing his line of semi-precious and Oriental stones, of which he carries a large line.

A. Barsa, 35 Broadway, New York, and Ocean City, N. J., has a fine store here on the Boardwalk. He has given up his store at 205 Walnut St., Harrisburg, Pa.

Cape May is one of the oldest resorts in the State, attracts a wealthy class of people, and the residents have not cared to advance the place any, letting well enough alone. Now a more progressive element is taking hold and trying to make this place known to the general public.

Connecticut.

H. L. Clark, of the firm of Clark & True, Middletown, is ill at his home on Loveland St.

An itinerant jewelry vender known as "Old Honest Joe" died about a week ago at th Hartford Hospital of jaundice. The deceased was well known in Thomaston, which place he visited frequently.

Walter H. Bradley, president of the Bradley & Hubbard Mfg. Co., and also of the J. D. Bergen Co., Meriden, recently purchased the Hotel Bonsile property, at Woodmont, near New Haven, for a consideration of $25,000. The hostelry will be considerably improved.

Samuel W. Forbes, a well-known resident of Bristol, and at one time foreman of the finishing department in the factory of the E. N. Welsh Co., and later with the Sessions Clock Co., died at two o'clock on the morning of July 12, at his home at Prospect Pl., after a week's illness. The deceased was born in the section known as White Oak, in the town of Farmington, May 4, 1830.

Albany, N. Y.

The A. Barrick's loan office has removed from 63 N. Pearl St. to 45 Beaver St.

Burglars secured much plunder in the E. J. Peters' Co.'s jewelry store, 45 Green St., recently. A good share of the stock in the display cases was taken, but there was no attempt to get at the safe. There is no clue to the burglars.

A fire in the United Jewelry Co.'s store, 407 State St., Schenectady, last week, is believed to have been of incendiary origin, although no clues have been obtained by the police. The fire was discovered among some pasteboard boxes.

There will be a meeting of the creditors of Morris H. Dubb, Schenectady, before Referee Scott in the Parker building there, July 28, to pass upon the report of the trustee, William D. Loucks. It is expected that a dividend to Dubb's creditors will be ordered at that time.



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Providence, R. I.

New Orleans, La.

Wm. Cooper, of Cooper & Forman, is visiting in this city.

Arthur H. Moore, of Moore & Son, Newark, N. J., was in town, last week.

M. F. Carrano, of 810 N. Claiborne Ave., left with his brother Elks, last week, for Los Angeles, Cal.

J. T. Williams, for many years the outside man for Wm. Frantz & Co., is shortly to embark in business for himself.

After a three months' tour abroad, Morse Waldhorn and his wife expect to reach New York, en route home, Aug. 16.

I. Popkin, J. T. Collins, James Jackson, H. S. Lillius and L. Moonshine were among the buyers in town, last week.

George A. Boehm, formerly an active member of the Southern Jewelry & Optical Co., has gone into business for himself.

W. Motteram, representing Frank M. Whiting & Co., North Attleboro, Mass., is in the city, with his bride, on their honeymoon trip.

J. Itzkovitch has leased the prominent corner at University Pl. and Canal St., and will shortly open a modern jewelry and loan office place.

Isaac Popkin, Franklin, La., was among the first of the buyers from the country who are beginning to come to the city for their Fall stocks.

The Louisiana Optical Association, which will hold its convention in Shreveport, will be attended by George Boehm, of the Leonard Krower house.

The travelers of the Leonard Krower house, who returned last week from Central America, brought back with them very satisfactory returns and report conditions encouraging.

John C. Meyer & Son, the well-known jewelers in Decatur St., who have been identified in business in the same neighborhood for the past 50 years, are arranging to renovate and improve their store.

An addition to the recently established store of the Marx Isaacs Co. is a handsome jewelry department. Mr. Isaacs, with his wife and two daughters and three buyers, are at present in Europe after the latest novelties.

While supervising the remodeling of his new store, recently, Bernard Barnett met with a most painful accident to one of his limbs, which required his confinement to his bed for the past week, for a high fever set in and the case required careful nursing.

The Public School Athletic League, by installing competitions among the pupils, has brought about a considerable business in the manufacture of prizes. The latest is the J. Walter Danziger trophy, offered for the midget championship. Faches, of the Griswold firm, has designed a silver plaque mounted on an oaken shield, that is quite artistic and attractive.

After a three weeks' stay at Hot Springs, Wm. Cosby, of A. B. Griswold & Co., has returned to the city, completely restored to good health. Denis Barry, who has charge of the watch department of the firm, expects to enjoy a month's vacation in August on the Virginia mountains, while Christopher Gorsch will spend two weeks in New York. A. S. Palfrey will join his wife, next month, at Saluda, N. C., where she is summering.

A. B. Griswold & Co. have just completed a magnificent silver, gold-lined loving cup for the citizens of Colon, Panama, to be presented to U. S. Consul James C. Kellogg. The latter is in the States on his vacation, and the gift will be tendered him upon his return. It is a tribute from several hundred citizens in recognition of efforts in the cause of education, the establishment of a public library and the promotion of friendly relations. The cup is inscribed in Spanish. The Griswold house took special pains to produce a splendid creation, for the firm has made many medals which the consul ordered as prizes for the Panama schools, in which he took deep interest. Another production of the house is a big championship cup, offered by the Gulf Coast Yachting Association to the yacht winning the largest number of races during the present season. It is a solid silver trophy, simple but massive, and has occasioned the rivalry between the pleasure craft between Mobile and New Orleans.

Columbus, O.

J. T. Mathison, who is visiting at his old home in Europe, is expected home about Aug. 1.

Many Columbus jewelers and opticians are closing their stores on Friday afternoons during July and August.

G. D. Harrington, secretary of the Harrington Co., will spend the next two weeks at Summer resorts on Lake Erie.

F. F. Bonnet, of the F. F. Bonnet Co., will go to Michigan, the last of this week, to spend a few days at his Summer home with his family.

A fine new street clock, with chimes, has been erected over the entrance to the Columbus Savings & Trust Co.'s banking room, at Long and High Sts.

R. N. Whitford, who severed his connection with the Hofman Jewelry Co., some time ago, to go west for the benefit of his health, is now in Colorado, and word has been received from him to the effect that he is much improved.

Herman Trivella has, during the past week, been added to the hustling merchants of the North Side. He was formerly a watchmaker for the Hofman Jewelry Co., but resigned and has opened a retail store at 543 N. High St.—a good location north of the High St. viaduct, near Goodale St.

Canada Notes.

C. L. Saxton is closing out his business at Aylmer, Ont.

G. A. Gledhill has purchased the business of J. C. Scott, Fort Frances, Ont.

Stewart & Avison, a new firm, have opened a jewelry store at 558 College Ave., Toronto, Ont.

Out-of-town jewelers calling upon the Toronto, Ont., trade, last week, included: T. C. W. Watson, Newmarket; W. J. Hollingshead, Streetsville, and R. M. Bell, Erin, all Ontario.

Fritz Dhein, alias Frank A. Chapman, now under arrest at Los Angeles, Cal., for an attempted diamond robbery and having a record as a remarkably skilful thief, is wanted at Windsor, Ont., for a theft committed recently at the store of Howell Bros., of that city.

Pacific Coast Notes.

Pollock Bros., Riverside, Cal., will move to larger quarters about Aug. 1.

H. E. Denton, Lompoc, Cal., is now out on his regular watch inspection trip for the Southern Pacific Railroad.

H. W. Schuler, Fortuna, Cal., has moved into a new store at that place and now has much more space for the proper display of stock.

K. G. Schwartze, Alameda, Cal., attracted considerable attention to his store through awarding a handsome cup at the Fourth of July celebration there.

Joseph Karoley, of Marysville, Cal., is preparing to open a new store at that place and is now in San Francisco purchasing supplies. He will have an office at 305 D St., in the Odd Fellows building.

Dr. C. L. Marlene, who has been in the optical business at San Bernardino, Cal., for about a year, has decided to branch out into the manufacturing jewelry business, and has added machinery for turning out work of this class. R. F. Daniel has been engaged to look after this new department and work is being solicited from outside towns.

A. H. Whitman, Pomona, Cal., is preparing to make substantial changes and improvements in his store at that place. At the present time the appointments are all that could be desired from the standpoint of beauty, but the present fixtures do not allow of the display of the increased amount of stock that Mr. Whitman plans to carry. New wall cases and show cases of the latest design will be installed.

A. C. Mellinger, who has for some time been connected with the firm of P. E. Anderson, Arcata, Cal., has decided to enter business there for himself, and within the next few days will open in the location formerly occupied by Chas. Renner. Mr. Renner recently announced that he would quit the business on account of failing health, and Mr. Mellinger at once proceeded to secure the location and arrange for stock.

Pacific Northwest.

J. Linder, Prescott, Wash., has moved his stock to a new location at that place, opposite the postoffice.

Philip Rosumny, 246 Burnside St., Portland, Ore., who was recently arrested on the charge of receiving stolen property and failing to comply with the city regulations in regard to the entry of pawned goods, is being held for trial.

One of the finest exhibits of the kind at the Seattle Exposition is that of the Waltham Watch Co. H. E. Duncan, who has had much previous experience in exhibition work for this company, has charge of the exhibit here, and has prepared a very attractive one. A number of machines are in operation at the exhibit showing how the delicate parts of a watch are manufactured. An exhibit that is attracting considerable attention comprises the watches and movements that were ruined in the San Francisco fire.

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A Great Convention of Retail Jewelers.

THE coming convention of the American National Retail Jewelers' Association, which will be held in the Rome Hotel, Omaha, Nebr., Aug. 2 to 6, inclusive, bids fair to be the greatest and most important convention ever held by the retail trade in the United States, and will surely surpass both in the number attending and the importance of subjects treated any other meeting that has been held by the organization since its formation. As will be noted from the programme, which was published in full in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, the convention, while nominally opening on the evening of Aug. 2, actually starts Aug. 3, on which day the meeting will called to order at 10 A. M. A perusal of the list of speakers and the various subjects which will be treated in the morning, afternoon and evening of the four days that will be occupied by the sessions is enough to convince jewelers of the importance of the convention from business, educational and social standpoints, and assure them that a trip to Omaha on these dates will be well worth the time and money spent.

Many innovations are to be found in the programme, not the least important of which is the giving over of one day, Wednesday, Aug. 4 (which will be known as "Manufacturers' Day") to discussions by heads of the leading houses in the manufacturing and jobbing trade on vital trade topics from their standpoint. These talks are to be given by heads of some of the largest watch case, watch and silver concerns, and others, speaking from their standpoint, and will also include an address by the secretary of the National Wholesale Jewelers' Association on the common interests of manufacturer, wholesaler and retailer. A special entertainment is promised for the ladies who attend the convention, and in the invitations sent out by the officers members are particularly requested to bring their wives.

Members of the trade who are going to the convention by way of Chicago will be interested in the announcement of the C. B. & Q. Railroad, that a special rate has been instituted by this road from Chicago to Omaha during the convention. The charge will be equal to a fare and a half for the round trip, which is to be made on the certificate plan. Tickets will be on sale from July 22 to Aug. 4, with the return limit to Aug. 10. The rate also applies to intermediate points.

How Smugglers Can be Punished.

THERE is no meaner factor disturbing business lines nor one with which the merchant and manufacturer is less able to contend than smuggling, whether this be done in a professional way by the dealers or for personal gain only by tourists. Owing to the small bulk and great value of the lines which he handles, the jeweler, of all merchants, is one of the greatest sufferers in this matter, and consequently the members of this trade in particular feel gratified at the present firm attitude taken by the customs officials on the smuggling question. For the first time in many years an indictment is reported to have been found by the Federal Grand Jury against a wealthy woman on the charge of smuggling, and it was also reported that proceedings have also been begun to compel the payment of duty upon, or a forfeiture of, a valuable necklace, which she is also said to have brought here. In fact, the attitude of the Collector at New York and the official action of his department within the past few weeks have shown that the Treasury Department will hereafter no longer tolerate evasion of the customs laws by the respectable (?) tourists, and if the policy announced is carried out, not only will the attempt be made to collect full duty on each article of luxury brought in, but in addition drastic action will be taken to punish every attempt at smuggling, whether made by tourist or dealer, or whether in a business way or for private gain.

Unfortunately, for years past the private individual, particularly the woman tourist, has risked little in attempting to smuggle, because even if the attempt was detected she had reason to expect that there would be no serious effort made to invoke the penal statutes, and that the case could generally be settled by full payment of duty. Now, however, with a threat of prosecution staring them in the face and a realization of the fact that Treasury agents "mean business," and are serious in trying to stop all clandestine importations of all kinds, the tourists will think twice before attempting to violate the customs laws of the country.

It would seem that the Treasury Department has now an excellent opportunity to test one clause of the customs laws that, as far as the jewelry trade is concerned, has never been a subject of a court decision in a strenuously fought case; namely, that provision in the statute that provides for the confiscation of goods in a civil action brought against the articles themselves, under which a penalty of three times the value of the article may be assessed against the smuggler in addition to the decree of confiscation. It is easy to realize the difficulty that the United States Attorneys will have in getting convictions from juries when criminal actions are brought on smuggling charges against private individuals because of the unwarranted sympathy by the petit jury. This sympathy or leaning to the defendant in such cases comes from the mistaken idea that it is only the Government which has suffered, and does not take into consideration the demoralization of legitimate business which comes from the practices sought to be punished. However, in the actions *in rem* brought by the Government to obtain a confiscation of smuggled articles, the conditions are entirely different. These are essentially civil

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Write for our New Jewelry and Material Catalogues

TRADE MARK

PERHAPS WE ARE TIRESOMELY PERSISTENT IN DWELLING ON THE INTEGRITY OF KIRBY JEWELRY. HOWEVER, WE FEEL THAT IN AN ERA OF COMMERCIAL SUBSTITUTION AND MISREPRESENTATION THE ABSOLUTE HONESTY OF KIRBY PRODUCTS CANNOT BE TOO INSISTENTLY OR TOO FREQUENTLY BROUGHT TO THE ATTENTION OF THE TRADE. OUR UNIMPEACHABLE RECORD AS MANUFACTURERS OF THOROUGHLY GOOD, ARTISTIC AND INEXPENSIVE GOLD JEWELRY SHOULD CREATE IN THE SKEPTICAL AN ASSURANCE OF FAIR TREATMENT AND A CURIOSITY TO SEE THE KIRBY LINE.

H. A. KIRBY MANUFACTURERS OF FINE GOLD JEWELRY

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NEW YORK OFFICE
9-11-13 MAIDEN LANE

actions against the articles themselves and do not involve the stigma of a criminal charge, even if the full statute is invoked and the triple penalty asked for, in addition to the decree of confiscation. It should be comparatively easy to punish the smuggler in this way when the evidence of smuggling is sufficient to cause the goods to be forfeited to the United States.

Undoubtedly the criminal courts should be invoked whenever and wherever the district attorney has clear evidence of smuggling and intent to defraud the Government, but where the evidence as to the latter is weak and the circumstances of the case are such that he feels that a criminal conviction is doubtful, it would seem that the Government should not lose an opportunity to ask for the penalty in the separate action which it always brings to sustain the seizure of the articles brought in by the smuggler.

Lancaster, Pa.

H. C. Kionka, of H. C. Kionka & Co., visited Lancaster, last week.

Frank T. Watson is on a two-weeks' trip to New York and Rochester.

Elmer Patton was married, last week, in Pittsburg to Miss Julia Troop.

H. Holmes Boyd, optician, last week spent several days in Washington, D. C.

M. Lane, of Morris Rosenbloom & Co., Rochester, N. Y., visited Lancaster last week.

Jeweler S. R. Stibgen, Marietta, and wife have gone to Seattle, Wash., to visit their son, Barr Stibgen.

Ellis Bowers left, last week, on a month's trip west, which will include the Alaska-Yukon-Seattle Exposition.

Charles Johnson, head of the shipping department of the H. S. Meiskey Co., is spending his vacation at Atlantic City.

H. C. Knodt, bookkeeper for the New Retailing Co., is with a party of friends camping out on the Susquehanna River at Peach Bottom, Md.

Alfred W. Moyer and Milo S. Herr, manager and director, respectively, of the Non-Retailing Co., and wives are home from a trip to the New England states.

Warren Kistler, who went to Arizona several months ago from this county for the benefit of his health, died there, July 14, from pulmonary troubles, aged 34 years.

John J. Bowman, of Ezra F. Bowman's Sons, a former National Guardsman, and his brother, Charles E. Bowman, were visitors to the National Guard camp at Mt. Gretna, last week.

Word was received here, July 15, of the death of a former Lancaster watchmaker at St. Louis, Walter Cosgrove. In leaving a train he stepped in front of another and was instantly killed. He was 47 years old and leaves a widow and two children.

The following jewelers visited Lancaster last week: Benj. A. Cline, Philadelphia; Walter Vetterlein, Baltimore; Sidney Carroll, Baltimore; John McCook, Pittsburg; Archie K. May, York; C. E. Hurley, Ephrata; R. V. Fegley and S. H. Miller, Mt. Joy, and H. Frank Mowrer, Strasburg.

Wood Bros. have bought out the business of Wilbur T. Cook, Paris, Ill.

New York Notes.

Mr. Brown, of Brown & Mills, Providence, R. I., was in town, last week.

Jules H. Lacroix, watches, etc., 35 Maiden Lane, has retired from business.

George H. Goodheart, dealer in precious stones, 320 Fifth Ave., has closed out his business.

C. D. Lyons, of C. D. Lyons & Co., Mansfield, Mass., was in town for several days last week.

Mr. Kadison, of Fera & Kadison, 65 Nassau St., returned from Europe, recently, on the *Mauretania*.

L. Metzenberg, buyer for Sears, Roebuck & Co., Chicago, was in the market, this week, looking over silverware lines.

Harris Levin, 79 Nassau St., will spend his Summer vacation in Reussalaer County, near Albany, N. Y., visiting his brother.

W. C. Otte, buyer for the Alms & Doepke Co., Cincinnati, O., was in the market, last week, inspecting lines of fancy leather goods and jewelry notions.

Newton H. Rogers, of Hayden W. Wheeler & Co., 2 Maiden Lane, returned from a trip to Europe, July 13, on the *Kaiser Wilhelm der Grosse*.

Fred Gruen, of D. Gruen, Sons & Co., Cincinnati, O., arrived in new York, last week, on the *Amerika*. His wife accompanied him on the trip abroad.

The display window of A. F. Jammes, 195 Fifth Ave., was smashed July 13 by a thief, who took jewelry valued at $400. The audacious miscreant cleverly made his escape.

The Gorham Co., 15-19 Maiden Lane, has declared the regular quarterly dividend of 2½ per cent. The Silversmiths' Co. has also declared a quarterly dividend of one per cent.

Erle R. Sheppard, manufacturers' agent, 53 Maiden Lane, returned to-day from his four months' trip through the west. He will be found at his office regularly until Aug. 15.

S. Saltman, a practical watchmaker and jeweler, has opened a well-equipped store at 1762 Madison Ave., carrying a line of diamonds, watches and jewelry. He makes a specialty of repairing.

The J. M. Miller Co., 141 Fifth Ave., which specializes in jewelry for haberdashers, will have an exhibit at the exposition of wearing apparel, to be held at Madison Square Garden, Aug. 14-21.

Harry C. Adler, of Chas. Adler's Sons, 527 Fifth Ave., returned, July 13, from Europe on the *Kaiser Wilhelm der Grosse*. He was abroad about four months on a purchasing trip to the diamond markets.

The many friends of J. N. Kipp, of the Depasse Mfg. Co., 41-43 Maiden Lane, were glad to hear, last week, that his wife returned home from the Passaic Hospital, after a successful operation for appendicitis.

Levy & Co. is the style of a new concern to engage in the cutting, polishing and sawing of diamonds at 47-49 Maiden Lane. The partners are Ab. Levy and A. Groenman, who was formerly at 37-39 Maiden Lane.

Hammel, Riglander & Co., 49 Maiden Lane, have filed incorporation papers. The capital is placed at $300,000, and the incorporators are: L. Hammel, M. Hammel, J. W. Riglander, M. M. Riglander and M. J. Straus.

Wm. G. McDougall, formerly manager for the Hawkin's store, 727 Eighth Ave., has opened an attractively furnished establishment at 927 Eighth Ave., corner 55th St. He carries a well-selected line of diamonds, watches and jewelry.

Chas. M. Ruhman and J. M. Tuttle, buyers for Hyman Berg & Co., Chicago, were in town Monday and Tuesday, and left for Providence, last night, where they will remain until July 23. They will be in New York again from July 26 to 30.

The Crosby Co., with branches in Paris and Berlin, has opened a new store at 1457 Broadway, under the able management of Lothair Rich. The concern has an attractive establishment, handsomely furnished and most conveniently arranged.

Jerome L. Davis, who was with the late firm of B. H. Davis & Co., and Naum Welikson, who took charge of the manufacturing for the same concern, have formed a partnership as Davis & Welikson, with factory and office at 45 John St.

W. F. Kirkpatrick, of W. F. Kirkpatrick & Co., St. Joseph, Mo., was in New York, recently, and sailed with his wife, July 15, on the *Prinz Friedrich Wilhelm* for Europe, where he will visit the jewelry centers of Germany, France and England in search of novelties.

Abraham C. Finkel, 392 Grand St., is not very much frightened over the receipt of a "black hand" letter, threatening to blow up his store unless $500 be paid. Mr. Finkel says no "black hander" will get any money from him, and if any one tries to blow up his establishment he's going to be on hand when the explosion occurs.

Eisler & Sussman, Inc., is the style of a concern recently organized at 51-53 Maiden Lane to engage in the manufacture of diamond mountings in gold and platinum. The members are Morris Eisler and N. Sussman. Mr. Sussman has been located for some years at 2573 Atlantic Ave., Brooklyn, and will continue to maintain that establishment.

Jewelers in the Maiden Lane district who reside in New Jersey are rejoicing over the new means of transit to their suburban homes. Last Monday was opened the Hudson Tunnel, from the Terminal building, Church and Cortlandt Sts., to the Jersey City depot of the Pennsylvania Railroad. The first official train was run after 10 A. M., when Miss Harriet McAdoo, daughter of the president of the Hudson & Manhattan Railroad Co., touched the button which started the motors.

Abel Simon, residing in the Bronx, was arraigned in the Jefferson Market Court, July 13, charged with the larceny of a diamond ring from Samuel Haskelowitz, 405 6th St., and was held in $1,000 bail. The young man is deaf and dumb, and detectives say he would go into a store and make signs he wanted a ring or earrings. These shown him, it is alleged that he would motion that he wanted a pencil and paper, and that when the owner of the store was going after these the mute would decamp with jewelry.

I. Koppelman, 106 Delancy St., is vigorously protesting against the obstructing of that thoroughfare, which is the main outlet from the Williamsburg bridge. Wreckage strews the street and the excavations retard traffic, so that all merchants complain that business is hampered. "When I first came into my store years ago," said Mr. Koppelman, "I was making more than double my present income. This bridge approach has ruined the business of every man on Delancey St., and I don't see why we cannot collect heavily from the city for being deprived of rights to the street, for which we pay heavy taxes."

Albert Jansen, 31 Bowery, who said he was a peddler of jewelry, was held in $10,000 bail by Magistrate O'Connor in the Centre St. Police Court, July 17, on the charge of being a confederate of Giro and Schlieman, now under indictment for murder, in many robberies on both sides of the East river. Jansen's arrest was brought about by the confession of Schlieman to Inspector McCafferty. His alleged share in the work was to find purchasers for stolen jewelry, and it is believed that he is the last of a party of thieves that have burglarized Manhattan and Brooklyn houses for a number of years. Jansen sold a lot of the stolen jewelry to a Hester St. retailer.

E. H. H. Smith, president of the E. H. H. Smith Silver Co., Bridgeport, Conn., was in New York, recently, and gave a very interesting account of his trip abroad. Mr. Smith stated that he was pleased to find that the trend of the trade in Europe was away from cheap merchandise, and that the existing demand was for the better grades of stock in heavy plated silverware. He visited England, France, Switzerland, Austria, Germany, Holland and Belgium, and found that similar conditions existed in all these countries. Mrs. Smith took the trip with him, and after an absence of 10 weeks they returned, July 4, via the St. Lawrence resorts, Montreal and other Canadian towns.

A feature of the 24-Karat Club's outing, July 31, at the Port-au-Peck Hotel, Long Branch, N. J., is the blue pencil publicity contest. A great deal of mystery surrounds this event, as those who are aware of the essential facts will not divulge the particulars, for the edict has gone forth that while the "details are perfectly fit for publication, they will not be announced until the event is called." Furthermore, and in addendum, "last year's carrots are extinct, but the athletic committee will supply fresh carrots for one of the prime sporting events. No guarantee, however, is forthcoming that the competitors will be "fresh" when the gruelling contest is over. Don't be alarmed at this threat—it sounds worse than it is, and the fattest member can compete with impunity. The prizes to be awarded are now being exhibited by the Julius King Optical Co., 12 Maiden Lane, and for the first time in the history of these pleasant outings the baseball teams will wear uniforms that have been designed for the occasion.

The United States District Court, of Chicago, has issued an order turning over $5,000 worth of diamonds to Isaac F. Lloyd, of this city. For more than six years the diamonds had been held by the Government as smuggled jewels, when in

(*New York Notes continued on page* 73.)



139 BROADWAY

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OF NEW YORK

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Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 71.)

fact they were stolen from Mr Lloyd's New York home by a burglar

James A. Pitts, Toronto, Can., was a New York visitor last week

Edward Schroder, 439 E. 9th St., has been succeeded by Herman L. Schroder.

D. G. Barnett has joined the selling force of M. J. Averbeck, 10-12 Maiden Lane.

The W. F. Doll Mfg. Co., 175 Broadway, has been succeeded by the Bennett Mfg. Co.

Theodore Burke has assumed charge of the New York territory for A. Burke & Co.

E. A. Stacy, of Stacy & Co., 738 Broadway, has returned from a New England trip.

J. C. Dowd, of J. C. Dowd & Co., 524 Broadway, sailed for Europe, July 17, on the *Lapland*.

John Davison, importer of china, 12 Barclay St., returned from Europe, July 17, on the *Campania*.

Samuel Osterweil, with David Kaiser & Co., 11 John St., is spending his vacation on Long Island.

Henry Lewis, of Henigbaum & Lewis, 15 Maiden Lane, returned, July 17, from a purchasing trip in Europe.

Mr. Davidsburg, buyer for Abraham & Straus, has returned from an extended trip through European markets.

David Feiss, representing Ingomar Goldsmith & Co., 180 Broadway, is now on his Summer trip to the Pacific coast.

Morris Rosen, formerly at 61 John St., has removed to larger and more adequately equipped quarters at 102 Fulton St.

I. T. Polak, with the firm of Van Antwerpen, Van den Bosch & Co., 45 John St., sailed for Europe, last Wednesday.

I. Berman, of S. & I. Berman, 11 John St., returned, last Saturday, on the *Lucania* from a seven weeks' trip in Europe.

M. Van Wezel, of S. L. Van Wezel, accompanied by his wife and son, sailed for Europe, July 14, on the *Mauretania*

Richard H. Trested, local representative of the Standard Button Co., Attleboro, Mass., is spending his vacation at Rehoboth, Mass.

Charles L. Power, of Power & Allan, Inc., sailed, Tuesday, on the *Potsdam* to visit the diamond markets of Amsterdam and Antwerp.

Kasai & Co., 1231 Bedford Ave., Brooklyn, have opened a new store on the Boardwalk at Sea Isle City, N. J. China, jewelry and novelties are shown.

The wife of C. P. Goldsmith, of the C. P. Goldsmith Co., 87 John St., is recovering from a serious operation performed in one of the prominent hospitals in New York.

Arthur Feiss, who represents the Pennsylvania Watch Case Co., and is a son of David Feiss, with Ingomar Goldsmith & Co., is now on an extended western trip.

An application for discharge in bankruptcy was filed July 14 by John J. Ashley, Jr., and David S. Merwin, formerly of the firm of Ashley & Merwin, who were in business in Brooklyn.

A. B. Stralser, Detroit, Mich., arrived in town July 16. He is on a buying trip, looking over lines for current needs and for the Fall season. He will remain in New York until next Friday, when he goes east, stopping at Providence and Attleboro.

Upon the recent arrival of the *St. Louis* from Europe, Special Customs Inspector Donohue uncovered four watches, a pair of gold bracelets and a valuable diamond ring in the pockets of Harris Kaplinsky, 86 Graham Ave., Brooklyn. He seized the goods.

Elliott H. Goodwin has been appointed receiver in the bankruptcy of the New York Export & Import Co., 138 Front St. The total liabilities of the concern is stated to aggregate $140,000, and among the creditors is the Seth Thomas Clock Co., 15 Maiden Lane.

The Etna Brass & Bronze Works, of Brooklyn, has been incorporated to manufacture articles of brass and bronze articles and silver plating, etc., with a capital of $2,000. The incorporators are: Henry F. Hoffman, 275 Etna St.; Jefferson Marand, 41 Euclid St.; Johanna Hoffman, 275 Etna St., all of Brooklyn.

Wm. M. Green, New York representative of the George L. Brown Co., Attleboro, Mass., returned, Monday, from a two weeks' vacation at Matunick Beach, R. I. While on his vacation Mr. Green distinguished himself by saving the life of Miss Mary McDowan, of the Pawtucket *Times*, Pawtucket, R. I., who got in the undertow and would have drowned but for his heroic efforts.

Officials at Police Headquarters have issued a general alarm for Felix F. De Veux, who disapeared from his home, 273 S. 11th St., Newark, N. J., May 16. As reported in THE JEWELERS' CIRCULAR-WEEKLY, a few weeks ago, he went away one Sunday to take a walk and smoke a cigar, and it is Mrs. De Veux's belief that her husband has either met with foul play or is wandering about the country suffering from aphasia.

William A. Brady, the theatrical manager, was presented with a giant potato before he left Ireland. It tipped the beam at two and seven-eighths pounds, and Mr. Brady was so proud of it that he made up his mind to show the tuber on the stage in one of his plays. Special Customs Inspector Timothy Donohue spoiled Mr. Brady's plans, for he sliced the spud from end to end, and seemed disgusted when he found no diamonds hidden in the tuber.

An involuntary petition in bankruptcy was filed, July 19, in the U. S. District Court against Harry Retter and Max Rosenbaum, individually, and as co-partners in the firm of Retter & Rosenbaum, 266 Bowery. The petitioners are: Louis Halpert, 51 Maiden Lane, $160; Jacob L. Goldenberg, 37 Maiden Lane, $109; Kaufer & Krengel, 102 Fulton St., $284. Judge Hand has appointed Joseph W. Spencer, 15 William St., as receiver of the firm's property, under a bond of $250, and it is directed that all persons, firms or corporations in possession of property of the alleged bankrupt firm, shall turn such property over to the receiver.

On demand of customs officers a necklace valued at $23,000 was surrendered by the attorneys for Mrs. Fremont B. Chesbrough, who is said to be under indictment for smuggling goods in the false bottom of her trunk. The arrival of Mrs. Chesbrough with the false bottom trunk came at a time when the customs officials, under the new régime, were especially active in examining the baggage of incoming travelers. The officials say they are unwilling to compromise this case because they believe that a few convictions of rich persons for smuggling will go far toward discouraging such attempts on the part of many who have been suspicted of smuggling in the past.

The directors of the National Association of Manufacturers, 170 Broadway, have issued a statement, addressed to Congress, setting forth their views on an income tax. The principle of such an impost is indorsed, but the association declares emphatically against a system of graduation. "We deplore," say the directors, "the effort of demagogues to segregate American citizens, and make Government supporters of one class and charity recipients of another." They, therefore, recommend the enactment of a measure providing a just tax on all citizens, exactly in proportion to their ability to support the Government. As an illustration, they suggest one-eighth of one per cent. on all incomes. This would require 75 cents from the man who receives $600 a year and $1,250 from the man who receives $1,000,000 a year.

Buffalo, N. Y.

Harry Platten has entered the employ of J. House, jeweler at Welland, a Canadian town a few miles from Buffalo.

A party of members of the Buffalo Optometrical Society recently took a long walk along the banks of the Niagara River.

The Buffalo Credit Men's Association, to which belong some wholesale jewelers, recently held an outing at Niagara River Summer resorts.

Walter Warner's jewelry store in Austin, Pa., was recently destroyed by fire, which swept the business section of the town, causing a total loss of $60,000.

According to a report from Fredonia, N. Y., Frank S. Jolls, a retired jeweler of that city, has a black pony which has developed so great a craving for chewing tobacco that Mr. Jolls has to buy it for his horse whenever he buys a cigar or plug for himself.

Among the jewelers who recently visited the Buffalo market were: P. M. Riley, Holland, N. Y.; I. Traub, Niagara Falls; E. R. Muller, Batavia; W. H. Fuller, Silver Creek; F. D. Kelsey, East Aurora; S. S. Prentiss, Lockport; J. J. Carr, Niagara Falls; F. J. Kelloway, Silver Creek.

Levant L. Mason, Jamestown, N. Y., reports that he will retire from business. He has been in the trade for more than 60 years, and has been located at one place for half a century. Mr. Mason is 80 years old and is noted for being a skilful engraver. For many years he has been employed at free-hand engraving. So far as years are concerned, he has been longer in business than any other merchant in that city.

J. H. Dey, Evergreen, Ala., has moved his stock into larger quarters, adjoining his former location.

H. S. Siebel has purchased a parcel of real estate on N. Hanover St., Saginaw, Mich., where he will soon erect a new jewelry store building.

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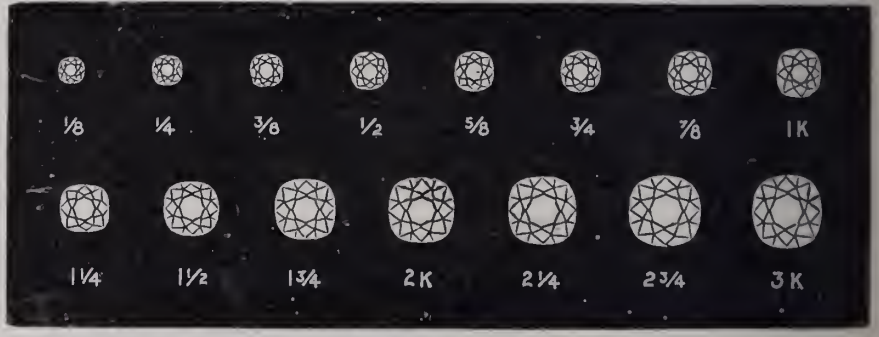
SCIENTIFIC RECONSTRUCTED WHITE SAPPHIRE

A stone of value—"The Diamond's Neighbor." The nearest likeness to a diamond ever marketed. Has a wonderful brilliancy, very highly polished, and will retain its brilliancy. Stone is hard and wearing qualities are lasting. Beware of imitation Reconstructed White Sapphires, which are of little or no value.

These are the genuine

Price per Carat, Finest Selected Reconstructed White Sapphires $1.75

Price per Carat, Second Grade Reconstructed White Sapphires 1.45



SCIENTIFIC RECONSTRUCTED RUBIES

These Reconstructed Rubies are absolutely as hard and have the same beautiful appearance as the Genuine Oriental Rubies. They are the scientific production of small particles of Genuine Rubies fused under intense heat through an electrical process and purified through a chemical process.

When ordering, kindly state sizes desired, the same as when ordering precious stones, as ¼ carat, ½ carat, etc., as per gauge shown above.

These Genuine Reconstructed Rubies, per Carat, $1.10 **Genuine Reconstructed Rubies, second grade, per Carat, $0.65**

SWARTCHILD & COMPANY

THE LARGEST WATCHMAKERS' AND JEWELERS' SUPPLY HOUSE IN THE WORLD
HEYWORTH BUILDING, MADISON ST. & WABASH AVE., CHICAGO, ILL.

Philadelphia.

Jesse L. Brown, with M. Sickles & Sons, is on his way to the south.

S. Eisenberg has opened a retail jewelry store at 2930 Richmond St

John Bechtel, engraver, has removed from 129 S. 7th St to 44 N. 9th St

E. Jaschik, 2137 Front St., has been making extensive alterations to his store.

McKinnie & Son, jewelers, have opened a repair shop at 65th St. and Woodland Ave.

John G. Geist, with Joseph B. Bechtel & Co., will spend his vacation at Atlantic City.

L. Kiebler, jeweler, 2317 Germantown Ave, spent several days in New York, last week

James Kelly, with the Bailey, Banks & Biddle Co., is away on a vacation with Mrs. Kelly.

George Linnekin, with M. Sickles & Sons, will spend his vacation at Atlantic City and Wildwood.

Emil Pick, with Hammel, Riglander & Co., New York, was a visitor to this city, last week.

Thomas Judge, representing Joseph B. Bechtel & Co., will start on his southern trip Aug. 1.

John Leslie, case maker, who has been confined to his home for several days, is convalescent.

H. W. Asquith, formerly 564 Chew St., Germantown, has removed his business to Hatboro, Pa.

Colonel J. Warner Hutchins was a guest, last week, on board Commodore English's yacht, *Giralda*.

A. Lynde, watchmaker for F. L. Shaw, a Camden jeweler, died, last Wednesday, from an acute attack of indigestion.

W. R. Eisenhower, a member of the firm of J. E. Caldwell & Co., will shortly leave this city for a trip to the Adirondacks.

C. N. Weaver, representing the diamond department of the Bailey, Banks & Biddle Co., returned, last week, from a trip to Europe.

D. H. Krause, North Wales, Pa., purchased an automobile in this city, last week. Mr. Krause expects to make frequent trips to town in his new car.

Charles Muth has improved his branch store, 5 S. 8th St., by the recent addition of a window, in which is displayed an attractive line of jewelry.

George Long, associated with the registry department of J. E. Caldwell & Co., is seriously ill at his home, having suffered a stroke the early part of this month.

I. A. Diesher, Reading, Pa., was in town, last week, buying and visiting throughout the trade. Mr. Deisher is vice-president of the Retail Jewelers' Association.

H. B. McFarlan, Downingtown, Pa., motored with Mrs. McFarlan to this city, last week. The ride was so thoroughly enjoyed that Mr. McFarlan will make frequent trips to town during the Summer.

Max Greenfield, watchmaker, 702 Chestnut St., has the sympathy of his friends in the trade owing to the death of his wife, which occurred July 15. Mrs. Greenfield had been ill for some time.

Miss Lillian E. Bates, daughter of John F. Bates, 3402 Market St., is the proud possessor of a four-year scholarship at the University of Pennsylvania. Miss Bates was a student at the Girls' High School and was selected from a class of 371.

J. E. Caldwell & Co. are exhibiting in their window the special prize trophy for the open regatta of the Ocean City Yacht Club. The trophy is a large silver-covered cup, and is offered for a one mile dash for motor boats against the American record.

Gus Du Bosq, 722 Chestnut St., the only pearl stringer in this city, is dangerously ill at his home. Mr. Du Bosq has always been identified with pearl and onyx jewelry, repairing and stringing for the best houses in this country, and though more than three score and 10 has been actively engaged in business for the past 40 years.

Max Einhorn, watchmaker for M. Sickles & Sons, and Harry Hall, messenger from Allentown, Pa., narrowly escaped death, last week. Mr. Hall, with Mr. Einhorn, had just crossed to the other side of Market St., when the building collapsed at 11th Market Sts., causing so many deaths. Coroner Ford, after examining the ruins, said the disaster was caused by shifting sills upon which the shores rested and not by a girder striking one of the shores.

Harry A. Saunders, a negro, was arrested, last week, for wilful destruction, having in the past month ruined more than 100 plate glass windows along Chestnut and Market Sts. Jewelers, opticians and other merchants suffered alike. Saunders was caught in the act while trying to prove to Detective Muldowney that a diamond in a cheap locket was genuine by scratching a window with the stone. He was immediately arrested, and is suspected of being a bogus jewelry worker.

The following jewelers were visitors to this city during the week: Josiah B. Hechler, Mainland, Pa.; W. R. Cobb, Pawtucket, R. I.; Charles Butts, representing Geo. H. Fuller & Son Co., Pawtucket, R. I.; Louis Glick, New York; E. W. Carter, Glassboro, N. J.; F. Leibman, with E. P. Reichhelm & Co., New York; M. K. Laudenslager, Souderton, Pa.; Ivan Jensen, Riverside, N. J.; B. C. Foster, Bristol, Pa.; W. K. Schlotterer, Schwenksville, Pa., and W. H. Bowser, Ford City, Pa.

A rare "Peach Blow" vase of the most antique origin, dating back to 1600, the end of the Ming Dynasty, has been found in Memorial Hall, in the collection presented to the Pennsylvania Museum in 1882 by Mrs. Bloomfield Moore. This vase is a beautiful Chinese porcelain, 16 inches high, with a globular body and slender neck, and is worth a small fortune. The creation of its wonderful hues is a lost art, workmen being unable to handle the gold oxides which make the colors. This vase is said to be the only one of its kind in the city, and to be the largest and oldest of its kind in the country. An idea of its real value may be gained by a comparison of a "Peach Blow" vase bought in 1886 at the sale of Miss Mary Morgan's collection in New York, $18,000 being paid for a "Peach Blow" eight inches high, Miss Morgan having paid $12,000 for it.

T. S. James, Petersburg, Va., has the sympathy of his many friends in the trade owing to the recent death of his mother.

Newark.

Rothwell Taylor, of the jewel department of the American Oil & Supply Co., has returned from a vacation trip in New York State.

Jacob Rothschild, an aged jeweler, 44 Brentnall Pl., was stricken with apoplexy, July 14. His condition is said to be critical.

Very few manufacturing jewelers in Newark reopened their factories last week, practically all of them deciding to keep the workrooms dark for two weeks.

Henry George Allsopp, of Allsopp Bros., has returned from an extended pleasure trip. Mr. Varley, of the firm, has returned from a very enjoyable vacation.

The Empire Jewelry Co., 46-48 Oliver St., has been incorporated. Authorized capital, $50,000. The incorporators are Charles A. Hohnhold, Jacob Hoching & Ufford C. Jones.

Gustavus Sickles, general manager of the Eastwood-Park Co., Murray and Austin Sts., has just returned from a five weeks' trip to San Francisco, Los Angeles, New Orleans and intervening cities.

The Park-Mulberry Realty Co., 26 Mulberry St., has been incorporated with an authorized capital of $100,000. The incorporators are: George R. Howe, East Orange; William T. Carter, this city, and William T. Gough, Plainfield.

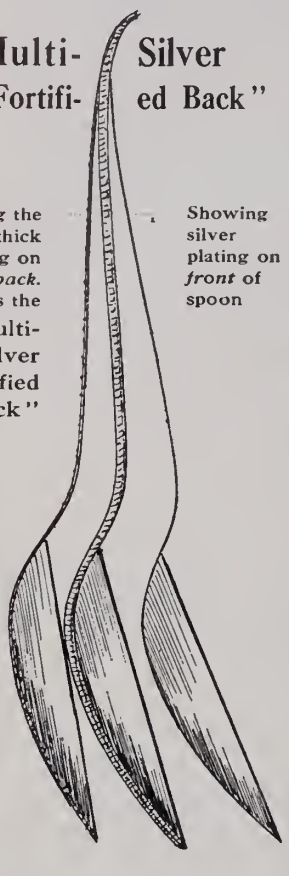
The police of Deal, N. J., and surrounding towns have made a thorough canvass of every pawnshop in the district in an effort to locate $1,500 worth of jewelry stolen from the home of Mrs. Albert M. Gross. The robbery is only one of several which have occurred in the last few weeks. A man who entered the Gross home in the guise of an inspector of meters is believed to have been responsible for the latest, which occurred in the afternoon.

Miss Marie Kopp, bookkeeper in the jewel department of the American Oil & Supply Co., is back at her desk after a vacation in New Egypt. E. E. St. Hoor, western representative of the American Oil & Supply Co., and Mrs. St. Hoor are in Newark for a short stay. Mr. St. Hoor reports western trade conditions much improved over this time last year, and says manufacturing jewelers there are looking forward to the best season in years.

John O. Merrick, 79 Greene St., remains in a serious condition at St. Barnabas Hospital, the victim of an explosion of an alcohol lamp in his room, last week. Mr. Merrick is 88 years old and has been employed as a jeweler for 50 years. He was saved from death only by the prompt arrival of Mrs. Mary Smith, who keeps the boarding house in which he lived. She and friends whom she had summoned in response to his cries found the aged man a living torch writhing on the floor. Everything in the room was ablaze. Men from nearby factories extinguished the flames with hand apparatus, and the first precinct ambulance was summoned. The mishap occurred while Merrick was preparing his breakfast. When the lamp exploded the bottom of a half-gallon can, out of which he was pouring oil, struck him in the face and he was blown across the room.

E. H. H. Smith
SILVER CO'S

"Multi-Fortifi- Silver ed Back"



Showing the extra thick plating on *entire back.* This is the "Multi-Silver Fortified Back"

Showing silver plating on *front* of spoon

IN *addition* to our extraordinary standard plating we put a "Multi-Silver" plating on the entire back of every spoon and fork—the place *wear-resistance* is most necessary:

As our *Multi-Silver* plating is accomplished in one operation, by a new patented process *which we control exclusively,* we get the extra fortification at but a trifle more than the cost of the additional silver:

Our goods have a *standard price and profit for the dealer,* because we take advantage of every invention to make them better:

Send your orders *now* for Fall delivery.

E. H. H. Smith Silver Co.
Manufacturers of
Highest Grade Silverware
"Sterling Effects in Plate"
Factory and Main Office
BRIDGEPORT, CONN.



No. 58

THE ARCHIBALD-KLEMENT LINE OF

SILVER DEPOSIT WHISKY BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

ARCHIBALD-KLEMENT CO.
Sample Rooms: 341-347 Fifth Ave., N.Y.
Factory: NEWARK, N. J.



Specialties in
Black Onyx Hematite Moonstone and Coral
Established 1863

BLACK ONYX EAR SCREWS in all sizes, set with or without diamonds, pearls, etc., plain and faceted, ranging in price from $4.50 to $75. per pair.
CORAL: Brooches, Earrings, Bracelets, Necklaces and Scarf Pins, from $2.50 up.
We repair, recut and polish Coral equal to new. Special order work will receive prompt attention.

We also import an attractive line of Necklaces, Manicure Files, Paper Weights, Fancy Goods and Novelties in Agate Jewelry especially suitable for souvenir trade.

Write for an assortment.

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No. 2881

FULFORD & HOBART CO.
Ornaments and Findings
PROVIDENCE, R. I.

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Every size in rounds, from 5 to 40 millimetres, also all of the ovals and fancy shapes.

Send your stone and if we have not a setting to hold it, we will make it in 24 hours.

The LINE of QUALITY



Superior Finish

The coloring department is a very important part of a jewelry factory, especially where fine goods are made, for artistic designing and superior workmanship demand the finest finish that experience and skill can give.

Our goods are all beautifully finished and the effect is rich and lasting. Every design is considered separately and is finished in the most effective manner. It is this painstaking care in our coloring department that gives tone to our line.

Prices Low Quality Considered

Manufacturers of 14k. and 10k. Brooches, Diamond Mountings, Festoons, Pendants, Scarf Pins, Links, Tie Clasps, Studs, Lockets, Bracelets, Ear Screws and Drops, Collar Buttons, Hat Pins, Cuff Pins, and Combination Sets.

CHARLES E. HANCOCK CO.
7 BEVERLY ST.
PROVIDENCE . . . R. I.
NEW YORK OFFICE 13 MAIDEN LANE
CHICAGO OFFICE HEYWORTH BLDG.

Providence.

James A. Pitts, Montreal, was in the city, the past week.

The Wightman & Hough Co. is calling for experienced scratch brushers.

The Ostby & Barton Co. has recently installed a large pressure blower from H. J. Astle & Co.

C. W. Tuttle and son, of this city, were registered at the Vineyard House, Cottage City, last week.

Frederick E. Aldred, of this city, was a guest at the Mathewson House, Narragansett Pier, last week.

R. N. King, of the Ostby & Barton Co., is touring among the Michigan resorts on his annual vacation.

The Metal Products Corporation has commenced its removal into the new building on Thurbers Ave.

William J. Crossley has sold to Charles H. Fuller the lot of land at the corner of Broad and Chapman Sts.

Matthew Dunn, of Dunn & Rodenberg, of this city, was a visitor among the trade in New York, the past week.

A $20,000 mortgage against the real estate of Caesar Misch has been discharged by the Central Real Estate Co.

Walter Lederer, representing the S. & B. Lederer Co., of this city, was a visitor at the New York office, last week.

The Baird-North Co., Inc., recently made a number of improvements in the arrangement of its offices and shipping rooms.

Mr. and Mrs. Harry M. Mays are enjoying the ocean breezes at the Naumkeag Hotel, Cottage City, Martha's Vineyard.

Mr. and Mrs. Walter H. Durfee and two daughters are at Matunuck, on the south shore of Rhode Island, for the Summer.

Harry Cutler, of the Cutler Jewelry Co., is making an extended business trip among the western trade and reports excellent success.

The Metal Perforating Co. has started in business at 151 Pine St., and will make a specialty of cutting solder for special work.

John J. Campbell has discharged a chattel mortgage of $520 on the stock and fixtures of Albert A. Lupien, retainer, of Pawtucket.

Mr. and Mrs. William R. Dutemple are spending a few days with their son, at Shawomet Beach, overlooking Narragansett Bay.

Mr. and Mrs. Arthur W. Claflin and family are spending the hot months at their Summer home, Rode Bank Cottage, Buttonwoods.

Mr. and Mrs. W. F. Kennison, of this city, have opened their new bungalow at Warwick Downs, on Narragansett Bay, for the season.

Louis S. Darling, of Pollard & Darling, has taken a cottage with his family at Cole Station, on Narragansett Bay, for the Summer.

H. A. Kirby will close his factory on July 23 for 10 days, starting on full-time schedule, upon resumption, for the first time in a year and a half.

Charles H. Fuller, of the George H. Fuller & Sons Co., Pawtucket, has been enjoying a vacation cruise on his yacht, during the past week.

James C. Doran & Sons has purchased of the devisee of James Tiffany a lot of land with improvements thereon, on the southerly side of Ship St.

E. A. Stacy, of Stacy & Co., New York, was a visitor in this city, the past week. He went to Leominster, Mass., after a couple of days' visit here.

The Mackenzie-Walton Co., manufacturers of plated stock, are removing their plant from 92 Westfield St. to their new factory on Pawtucket Ave.

Raymond C. Ostby and Ralph G. Ostby, of the Ostby & Barton Co., this city, are among the latest arrivals at Newcastle, in the White Mountains, N. H.

S. A. Gordon, of Samuel Gordon & Co., Oklahoma City, Okla., formerly of Rochester, N. Y., was in the city, the past week, calling upon the manufacturers.

Zare White has purchased from the executor of the estate of Patrick Tracy the lot and improvements thereon at the corner of Courtland and Tell Sts. for $2,500.

The timely discovery of a fire in the basement of the building occupied as a workshop by the Tilden-Thurber Co., on Fountain St., the other night, prevented a dangerous blaze.

Mr. and Mrs. George H. Cahoone and daughter, who recently sailed for Europe, are making an automobile trip through Great Britain. They expect to return August 12 on the *Celtic*.

The Charles M. Robbins Co., of Attleboro, has the contract to furnish the souvenir badges for the 90th anniversary field day of the Rhode Island Independent Order of Odd Fellows, to-day, July 21.

The George H. Fuller & Sons Co., Pawtucket, announces that it will close the factory from July 28 to Aug. 9 for the annual vacation and repairs. The office, however, will continue open during that period.

Word was received, the past week, from Mr. and Mrs. George H. Holmes and Miss Ruth Holmes, who sailed to Europe several weeks ago, telling of a coaching trip through Scotland en route to Edinburgh.

The Gorham Co. closed, Saturday noon, for two weeks' vacation and repairs. Some of the departments, especially the bronze foundry, will be closed but a few days, however, owing to the press of orders on hand.

Arthur D. Stearns, manager of the jewelers' supply department of the Charles S. Bush Co., of this city, is temporarily in charge of the firm's branch store at Attleboro owing to the recent death of Sanford Hamilton.

George J. Kelley, of the W. H. Saart Co., Attleboro, who is Rear Commodore of the Edgewood Yacht Club, of the Narragansett Bay Racing Association, donated a handsome price in the long distance race, last week.

Joseph Savoie and Napoleon Herbert, both of Central Falls; W. Hunter Brown, of Cranston, and Edward C. Glines, of this city, are the incorporators of the Savoie Optical Co. which was recently chartered in Delaware with a capital stock of $250,000.

Byron E. Daggett, Arthur W. Dennis and Howard D. Wilcox were among the special guests of Col. Joseph E. Fletcher at the Pomham Club, last Thursday, on the occasion of the complimentary dinner tendered by him to the entire First Light Infantry Regiment.

F. H. Drake is on a trip through Michigan and Indiana in the interests of Hamilton & Hamilton, Jr. A. V. Mammersberg is making a tour of the trade for the same firm in the northwestern States with satisfactory results. He expects to be several weeks on his rounds.

William E. Aldred left this city, Wednesday, for New York and sailed the following day on the *Prince Frederich Wilhelm* for Europe. He will go direct to Paris, after which he will make an extended tour through France, Switzerland, southern Germany and England, returning in the early part of September.

The case of Charles D. Heaton, die sinker at 32 Garnet St., against the Providence Mfg. Co., manufacturing jewelers, 25 Calender St., was called in the Civil Session of the Sixth District Court before Judge Gorham, last week. This is a suit on book account and decision was entered for the plaintiff for $74.50 and costs.

Mr. Taylor, who has been local manager for the Jewelers' Board of Trade for several months, has resigned, and during the past week D. L. Safford, of New York, was in the city attending to matters pertaining to the Providence office. Frank E. Knowles, of the New York office, will have charge of the office here for the present.

At the regular monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade, held at the rooms of the association, on Friday, two new members were elected. The usual routine business was transacted. Announcement was made that the association's new address books were ready for distribution to the members.

Commodore Clarence M. Dunbar and Fleet Captain Aldridge G. Pearce are being complimented by yachtsmen on the choice they have made in the prizes for the port-to-port races during the coming cruise week of the Rhode Island Yacht Club. The innovation of offering articles which are useful on shipboard originated with them and the prizes were furnished by the Tilden-Thurber Co.

The employes of Sulzberger Bros., manufacturing jewelers, 26 Fountain St., journeyed to Palace Gardens, Warwick, Saturday, and enjoyed their annual outing. The party, which numbered about 100, embarked on special cars and upon their arrival at the grounds a lunch was served and afterwards a programme of athletic events was run off which were participated in by members of both sexes. After the sports the gathering enjoyed a shore dinner, with the best of fixings, at which Milton Sulzberger, one of the members of the firm, presided. Later in the evening dancing was indulged in until about 9:30 o'clock.

Judge Stearns, in the Superior Court, Friday, denied a petition for a temporary receiver in the case of John Levesque against L. J. Roy Co., a manufacturing jewelry concern at 53 Clifford St. The petitioner admitted that the defendant firm was solvent when he was called upon by the court to testify in the case. The allegations made in his declaration were to the effect that the petitioner, who is foreman of the firm's factory, owned 13 shares of the stock of the company, but that he did

GEMS AND PRECIOUS STONES

Their CHARACTERISTICS, LOCALITIES OF PRODUCTION, TESTS and some CURRENT LITERATURE

A new book on a new plan. Tabulated, concise, authoritative. A handy Manual for every Jeweler

CONTENTS

CHARACTERISTICS and LOCALITIES of PRECIOUS STONES
shows in tabulated form the Chemical Composition, Crystallography, Common Fracture, Lustre, Hardness, Color, etc.

TESTS FOR PRECIOUS STONES;
Describes testing implements, methods of testing, mineralogical characteristics, specific gravity, drochroism, tests, etc.

FAMOUS DIAMONDS OF THE WORLD
SOME FAMOUS DIAMONDS
BIRTH STONES OF VARIOUS NATIONS
GEMS FOR THE DAYS OF THE WEEK
POETRY OF GEMS
BIRTH STONES AND THEIR SIGNIFICANCE
SIGNIFICANCE OF SOME GEMS
BIRTHDAY FLOWERS
ZODIACAL SIGNS OF FLOWERS
WEDDING ANNIVERSARIES
FLOWERS OF THE MONTH
OFFICIAL FLOWERS OF THE UNITED STATES

FLEXIBLE COVER, POSTPAID, 50c.

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THE JEWELERS' CIRCULAR PUBLISHING CO.

11 JOHN STREET, NEW YORK

THIRD EDITION

1899

WORKSHOP NOTES

For JEWELERS and WATCHMAKERS

100 Pages New Matter

Containing 300 Pages (size, 7½x10½ inches), Bound in Cloth, Stiff Covers

A collection of the latest practical receipts on the manufacture and repairing of watches and clocks, and on the various processes entering into the manufacture and repairing of jewelry, as coloring, polishing, enameling, annealing, oxydizing, etc., in short, a thorough compendium of the numerous mechanical departments of the jewelers' and watchmakers' shop.

This book is the most useful, comprehensive and perfect publication for the workman at the bench, and should be in the hands of every jeweler and watchmaker in the country. It is the only book of its kind published.

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11 JOHN STREET, COR. BROADWAY (Corbin Building), NEW YORK

not have access to the books of the company, and also contained allegations concerning the firm's business.

Mr. and Mrs. Frank P. Danghaday were Narragansett Pier visitors over Sunday.

Mr. and Mrs. George N. Steere are at Fairview cottage at Touisset for the Summer.

Mr. and Mrs. Charles W. Battey left, Wednesday, for a visit of several days in New York.

The employes of the Attleboro Mfg. Co. will have an outing at Borden Heights on Saturday next.

The Tilden-Thurber Co. has recently added an auto-car of 32 horse-power to its delivery department.

Mr. and Mrs. Louis S. Darling and children left their Summer cottage at Cole's Station on Tuesday for an auto trip through Connecticut.

The first annual outing and field day of the L. Dimond & Sons, Inc., Mutual Benefit Association will be held Friday, the 23d, at Vanity Fair.

George W. Rhodes, with the Gorham Co., was one of the guests of honor at the banquet of the British Club of Rhode Island on Friday evening.

Mr. and Mrs. William R. Dntemple left this city Friday for New York, where they sailed the following day for a two weeks' trip to the Bermuda Islands.

D. L. Safford, of the Jewelers' Board of Trade of New York, accompanied by Miss Safford and Miss J. E. Safford, comprised one of the week-end auto parties at Narragansett Pier over Sunday.

The D. M. Watkins Co. was incorporated at the office of the Secretary of State last week with a capital stock of $250,000. The corporation is formed for the purpose of dealing in metal products and the incorporators are David M. Watkins, Fred H. Watkins and Albert A. Baker.

Sixty-six employes in the hardening department of the Brown & Sharpe Mfg. Co. had an outing Saturday afternoon at Boyden Heights. The party went to the resort by train and upon their arrival a shore dinner was served. After dinner there was an exciting game of baseball between teams drawn from the married and single men. The single men went down to defeat by the score of 9 to 8 in a contest that had numerous "feature" plays. The committee of arrangements included I. L. Cameron, W. S. Wilbur and Louis Zourie.

Among the foreign importations received through the Providence Customs House, the past week, were the following: From Bremen, seven packages of imitation precious stones, one package of jewelry; from Genoa, eighteen packages of terracotta; from Hamburg, one package of manufactures of metal; from Havre, one package of imitation precious stones, one of imitation pearls, one of manufactures of brass, one of clocks and one of manufactures of metals; from Liverpool, eight packages of manufactures of metals; from Southampton, one package of copper; from Venice, one package of glass ware.

Orlando W. Hawkins, a manufacturing jeweler of Attleboro, whose automobile struck and killed James Martin on N. Main St., this city, on the night of June 15, was given a hearing in the Sixth District Court, July 13, before Judge Gorham, on a charge of manslaughter. He was adjudged probably not guilty, the court saying he could find no evidence of carelessness either in the operation of the machine at the time of the accident or in the rate of speed at which it was being operated. According to the testimony of eye witnesses of the affair, Mr. Hawkins was in no way responsible for the tragedy, and he was discharged from custody.

The Shepard Co.'s Employes' Mutual Benefit Association made a trip down the river, Friday afternoon, taking advantage of the early closing of the store. The merrymakers left the City Hall at 1:30 o'clock on six chartered electric cars, headed by the Second Regiment Band. The cars were prettily decorated with the colors of the association and each member carried a small banner containing a black "S" on a yellow background. The party proceeded to Vanity Fair, where dinner was served followed by athletic sports and a baseball game. The officers of the association are: President, C. Holmes Little; vice-president, H. L. Jacobs; treasurer, James Rayner; financial secretary, William Lichtenstein; recording secretary, Miss Helena Kenney.

Eighty-five of the employes of the Rueckert Mfg. Co. held their annual field day and outing at Boyden Heights, last week, Saturday afternoon. The party went down to the shore resort on the east side of Narragansett Bay by special car, leaving this city after the closing of the factory at noon for the remainder of the day. After a special shore dinner a programme of field sports, which included a baseball game between the "Giants," representing the employes of the third floor of the factory, and the "Red Sox," representing the second floor, was won by the former by a score of 9 to 8 after a close contest from start to finish. Supper was served at 7 o'clock when the winners of the various events received the prizes offered. The presentations were made by Arnold C. Brown, of the firm. Dancing was then enjoyed for the remainder of the evening. The committee in charge of the outing consisted of Guy Wing, chairman, Walter Pickering, Frank S. Lord, William McCarthy and Miss Margaret Innes.

Making the excuse that he was carrying the emblems home to put in a little extra work polishing them that they might look better than the products of his fellow employes, John F. McCaffrey, 15 years of age, pleaded guilty before Judge Rueckert in the juvenile division of the Sixth District Court yesterday morning to the charge of the larceny of several gold emblems in process of manufacture, the value of which was about $10, from Charles C. Darling & Co. Judge Rueckert thought that the excuse was a rather flimsy one and fined McCaffrey $10 and costs. McCaffrey was arrested the previous day by a detective of the Jewelers' Protective Association on suspicion that he might know something about the disappearance of pieces of gold from the jewelry manufactory of C. C. Darling & Co., on W. Exchange St. After a talk with Chief Inspector Horton the youth was locked up for the night. The inspectors discovered, several weeks ago, that small pieces of gold were being sold about town, but failed to learn where they came from until a few days ago.

Attleboro.

C. H. Eden spent a few days in New York, last week.

H. E. Sweet returned, last week, from an outing spent at Bass Rock.

Charles H. Tappan, who is ill at Falmouth Heights, is reported as resting comfortably.

J. H. Carmody, of the C. H. Eden Co., has returned to Chicago, after a visit to the factory.

John Gray, salesman for the Watson-Newell Co., returned, last week, from a successful trip.

Robert Hunter, who has charge of the Chicago office of George L. Brown & Co., is enjoying a vacation in New York.

The contract for the new Mossberg factory will be given out the latter part of this week, and work will be started immediately.

The death of George J. Barrows, which was recorded last week, was the second that has occurred among the active employes of the J. M. Fisher Co. in 28½ years.

C. M. Robbins, of the C. M. Robbins Co., was in town, last week, for a few days. The latter part of the week he entertained E. S. Horton and others at his Summer home at Robbins' Nest.

A. D. Sterns, manager of the jewelers' supply department of C. S. Bush Co., Providence, has taken temporary charge of the C. S. Bush Co.'s Attleboro office in place of the late Sanford Hamilton.

The Attleboro Mfg. Co.'s employes will hold their annual outing, Saturday, at Boyden Heights. A ball game has been arranged with the Mossberg Co., whose employes will have an outing on the same day.

Work on the Leach & Garner factory on Pearl St. is progressing rapidly. The building is to be completed by the middle of August. The framework is being rushed and the outline of the large building can now be seen.

George J. Kelley, of the W. H. Saart Co., who is rear-commander of the Edgewood Yacht Club, donated a handsome prize, a ship's clock, to the first 18-footer to cross the line in the recent long distance race for the Tribune cup.

It is reported that an attempt will be made to unionize the jewelry workers of this town. The report is not taken very seriously by the manufacturers, who point to the way in which the movement fizzled out a number of years ago when it was attempted.

John Purdy, who has left for an extended visit in the far west, was surprised by his factory associates last Friday. He had been superintendent of the C. H. Allen & Co. factory for a number of years and is now in poor health and will take a vacation for an indefinite period. The employes and members of the firm assembled, last Friday, and presented him with a beautiful gold watch.

The jewelry stores of Monmouth, Ill., close every Tuesday evening during the Summer months.

Boston.

E. M. Wilder, trade engraver, has a Summer home at Onset, Mass.

Elmer Knight, of the Jewelers' building, has returned from an outing in Maine.

Charles May has returned from a brief outing trip to Block Island, Long Island Sound.

C. P. Fenno sends his friends an attractive post card with a photographic reproduction of camp life at his place in Patten, Me.

Buyers in town during the week included: Luigi Taddeo, Worcester; Mr. Jalbert, Jalbert & Farrington, Woonsocket, R. I.; John Pierce, South Paris, Me.

Louis Nordlinger, of L. & M. Kahn & Co., was in town during the week on his way home from a trip to the White Mountain region, New Hampshire.

Henry W. Patterson, of the Smith, Patterson Co., has a cottage at Marblehead, this Summer, for the season. M. N. Smith's Summer place is at Scituate.

Leon C. Remick, with the F. F. Place Co., of this city, is visiting his father at Colebrook, N. H. The elder Mr. Remick has been a jeweler in Colebrook for upward of 30 years.

Lawrence F. Percival's yacht *Sally X.* is entered in the preliminary races, beginning Aug. 17, to decide upon a competitor for the cup offered by the German Emperor for boats of the sonder class.

Timothy O'Connell, art department buyer for A. Stowell & Co., is in Europe on a business trip for the house. He left Paris recently to go to Berlin. Mr. O'Connell will be abroad about two months.

John H. Gilman, for a number of years watchmaker and engraver for the E. B. Horn Co., died suddenly, last week, while on his vacation, at Portsmouth, N. H., his former home city, whither he had gone to spend two months with his daughter.

Maj. C. H. Crump, of the Shreve, Crump & Low Co., sailed for Europe on the Cunard Line, last week. He is accompanied by Mrs. Crump, and they will be abroad several weeks. Major Crump makes a buying trip to England and the Continent annually.

Inspectors Rooney and McCauley, Thursday, arrested Edward M. Robinson, 33 years old, of 15 Vincent St., Dorchester, charged with the larceny of a gold watch from the jewelry store of Charles E. Richard, 232 Grape Vine Ave., Needham. Robinson gave $200 bail for his appearance in the Dedham court.

Frank McCarthy, 32 years old, who claims he has no home, was arrested, July 13, by Inspectors Pierce, Burr and Smith, charged with the larceny of nine diamond rings valued at $1,053 from the store of the John C. Derby Co., in the Berkeley building, May 21. McCarthy denies all knowledge of the robbery.

C. G. Shaw, of the Shaw jewelry stores, 19 Winter and 118 Tremont Sts., has leased the store at 61 Temple Pl. of George A. Carpenter. This store is in the new Blake building, built by Mr. Carpenter, who is also the principal owner of the Jewelers' building, where he occupies an office as the selling agent of the Crescent and other watch and case companies.

Old Home Week in Salem, Mass., beginning July 26, will be signalized by the presence in the port of the United States cruiser *Salem* and the presentation to the ship of a silver service, manufactured by the jewelry house of Daniel Low & Co., of that city. The set comprises 17 pieces, including a punch bowl, cups, salver and candelabra, and was purchased with a fund raised by dime contributions from the inhabitants of the city.

North Attleboro.

G. C. Hudson and K. Lucius Taylor spent a few days, last week, at the Cape.

John Thompson was in attendance at the horse races at Woonsocket, last week.

H. J. Straker, of Freeman & Straker, left for Maine, last week, on a pleasure trip.

F. S. Gilbert spent a few days, last week, at the Cape, where he enjoyed a fishing trip.

A. B. Randall, salesman for the Codding & Heilborn Co., left, last week, for the south.

George Whiting returned, last week, from a trip in the interest of Sturtevant & Whiting.

Martin Kettelty left, last week, on an extended trip in the interests of the A. H. Bliss Co.

Walter C. Daboll, with G. C. Hudson & Co., was at the factory, last week, for a few days.

St. Elmo Coombs is traveling in the south in the interests of the Paye & Baker Mfg. Co.

George L. Paine and Clarence King, of the Geo. L. Paine Co., were in New York, last week.

E. D. Sturtevant, of Sturtevant & Whiting, is enjoying a five weeks' vacation at York beach.

J. P. Benjamin has resigned his position as salesman for Boss & Baldwin Co., Attleboro Falls.

E. C. Bliss was a guest at the Worcester Branch of National Metal Trade Association, last week.

H. F. Barrows has returned from the White Mountains, where he has been enjoying a vacation.

T. I. Smith has taken up his Summer residence at Oaks Bluff and will spend the next two months there.

An advertisement in the local paper, last week, calling for 1,000 purse makers, attracted a great deal of attention.

A large tract of land on Richards Ave. has been sold by C. Charles Draper and Mrs. Annie Hale to Straker & Freeman.

William B. Peckham left, last week, for Billings, Mont., where he will spend a short vacation. Before returning he will visit the Seattle Exposition.

Dr. E. E. Hale returned, last week, from a three weeks' vacation passed in New Hampshire. While there he attended the 25th reunion of the Dartmouth class of 1884, of which he was a member.

Michael T. Leary, a native of this town, has purchased an interest in the Rhode Island Novelty Co., located in Providence. The business in the future will be known as Leary & Penfold. Mr. Leary will be the manager.

Mrs. Jane Shepardson, widow of the late Isaac Shepardson, who was one of North Attleboro's earliest jewelers, died, last week. She left a stepson, Frank L. Shepardson, who now conducts a jewelry shop under the style of F. L. Shepardson & Co.

G. H. French, treasurer of the W. & S. Blackinton Co., has filed the following corporation report: Machinery, $30,904; cash and debts receivable, $145,631; merchandise, $36,202; total, $212,737. Capital, $150,000; accounts payable, $1,592; surplus, $61,145; total, $212,737.

Other manufacturing jewelers who intend to close from July 31 to Aug. 9, and whose names were not mentioned last week, are: Estate of O. M. Draper, H. H. Curtis Co., John P. Bonnett & Son, A. L. Lindroth & Co., Bishop Co., E. Ira Richards & Co., North Attleboro Enameling Co., Maintien Bros. & Elliot, E. I. Franklin & Co., and Mandalian & Hawkins.

A first meeting of the creditors of the Miller, Fuller & Whiting Co. was held in Taunton, last Tuesday afternoon, July 13, before Referee Clifford P. Sherman. Seven claims were received and approved. A second meeting will be held in Taunton on July 28. The Manchester Bank of New Hampshire has a claim of $5,000, and is the largest creditor. A. R. White, East Taunton, was appointed trustee.

Trans-Atlantic Voyagers.

TO EUROPE.

A. Rosenfeld, Leavenworth, Kans., sailed this week.

J. C. Dowd, New York, sailed, July 17, on the *Lapland*.

C. L. Power, of Power & Allen, New York, sailed Tuesday on the *Potsdam*

M. Van Wezel, of S. L. Van Wezel, New York, sailed on the *Mauretania*, July 14.

Maj. C. H. Crump, of the Shreve, Crump & Low Co., Boston, Mass., sailed last week.

Capt. R. E. Burdick, of the Bowler & Burdick Co., Cleveland, O., sailed, Saturday, on the *Lapland*.

Goodman King, of the Mermod, Jaccard & King Jewelry Co., St. Louis, was a passenger on the *Kaiser Wilhelm der Grosse*, July 20.

W. F. Kirkpatrick, of W. F. Kirkpatrick & Co., St. Joseph, Mo., sailed, July 15, on the *Prinz Friedrich Wilhelm*. William F. Aldred, Providence, R. I., sailed on the same boat.

FROM EUROPE.

John Davison, New York, returned, July 10, on the *Campania*.

Mrs. E. M. El Khoury, Atlantic City, N. J., returned, July 13, on the *Carmania*

Mr. Kadison, of Fera & Kadison, New York, returned, recently, on the *Mauretania*.

C. N. Weaver, of the Bailey, Banks & Biddle Co., Philadelphia, returned, last week.

Henry Lewis, of Honigbaum & Lewis, New York, returned, July 17, on the *St. Louis*.

Newton H. Rogers, of Hayden W. Wheeler & Co., New York, returned, July 13, on the *Kaiser Wilhelm der Grosse*, also Harry C. Adler, of Charles Adler's Sons, New York.

CHICAGO AND WEST

I WILL

Western Office:
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Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVIII. CHICAGO, WEDNESDAY, JULY 21, 1909. No. 25.

Chicago Notes.

E. H. Pudrith, Detroit, Mich., was here, last week.

"Sig" Stern, of Stern Bros. & Co., visited this city, last week.

Max Gross, diamond dealer, is confined to his home by illness.

John Abel, of Abel Bros. Co., was here, last week, visiting the trade.

Ed. O. Baumgarten, with M. F. Barger & Co., left for the west, last week.

Chas. M. Waara, with E. A. Waara, Hancock, Mich., was here, last week.

Frank T. Barton, with the Fontneau & Cook Co., is on a visit to the factory.

Harold A. Forbes, well known in watch circles, is spending a few days here.

Chas. L. Lande, a retail jeweler at 3518 S. State St., was married, last week.

Jules S. Mayer, with the Mauser Mfg. Co., is on his way to the Pacific Coast.

C. L. Stange, with the L. Bauman Jewelry Co., St. Louis, Mo., was here, last week.

J. A. Limbach, with Theodore W. Foster & Bro. Co., is on a visit to the factory.

Leo M. Schneidman, 3536 S. State St., has discontinued his retail jewelry business.

John Strain, Carrollton, Ill., has returned from a vacation at Lake Minnetonka, Minn.

Richard F. Spies, of Spies Bros., is on a trip to New York and eastern Summer resorts.

W. E. Heyward, Chicago manager for the Alvin Mfg. Co., is on a trip to the Seattle exposition.

Clarence Roehr is on a visit to the factory of the Bassett Jewelry Co., at Providence, R. I.

Sam Zimmern, of Henry Zimmern & Co., was here, last week, on his way to the Pacific Coast.

Paul Wittstein, jewelry jobber, is on a six weeks' trip to Europe, accompanied by his daughter.

A. L. Williams was recently called home from a vacation at Duluth by the death of an old friend.

Oscar Arnold, Ottumwa, Ia., is spending a month in California, and is expected home about Aug. 15.

Jay B. Johnson, Goodland, Ind., has bought out the store of W. F. Laraway, Glenwood, Ia.

Walter Volkman, Kankakee, is with an automobile party making the Glidden tour to Denver, Col.

Miss Mary E. Thompson, daughter of W. I. Thompson, with the Rockford Silver Plate Co., is on a visit to friends in Colorado.

P. Kern, formerly at 198 E. 55th St., has removed to a larger store three doors east of his old location.

Walter G. King, of the Julius King Optical Co., visited the Chicago offices of that corporation, last week.

Fred Rowe, retail jeweler at Hoquiam, Wash., reports the unexplainable loss of a quarter-carat diamond.

H. Grossman, 227 S. Halsted St., has added new fixtures to his store, and has completely remodeled it.

John G. Dunker, with the Matthewson-Peiz Jewelry Co., Marshall, Tex., spent his vacation here, last week.

Henri Didisheim, Chicago manager for Hipp Didisheim & Bro., has returned from a 10 weeks' European trip.

Wm. A. Emerson has been engaged as private secretary to Jacob Franks, president of the Rockford Watch Co.

L. H. Schaefer, who was confined to his home for a week with a sore foot, is again able to attend to his duties.

L. Seligman has returned from a European trip which included a visit to his native city, Munich, Bavaria.

Ernest M. Lunt, Chicago manager for the Towle Mfg. Co., is back from a trip to the factory at Newburyport, Mass.

L. Eisenbach and S. Newman, of the traveling force of A. Hirsch & Co., leave for their respective territories this week.

Jay B. Johnson, Gordland, Ill., has sold out to Carl M. McKee, Wolcott, Ind., who will still continue in business at Wolcott.

Fred Hyatt, with the Philadelphia Watch Case Co., and H. W. Hedge, with the New York Standard Watch Co., are on a western trip.

Caro & Co., 338 State St., have taken a lease of 206 State St., and will open a jewelry store there as soon as alterations are completed.

It is reported here that Seth Laraway, manager for W. F. Laraway, Glenwood, Ia., will open a new jewelry store about Aug. 1, at Eugene, Ore.

F. Lane, 11439 Michigan Ave., has completed the erection on his property at 111th St. and Michigan Ave. of a three-story store and flat building.

E. R. Tyler, who recently removed from Huntington, Ind., to North Manchester, Ind., was here, last week, buying his fixtures and his opening stock.

W. A. Bowen, retail jeweler at Kewanee, Ill., was here, last week, buying fixtures for his new store, which will be ready for occupancy about Aug. 1.

Geo. N. Ford, a retail jeweler who retired from business about six years ago, has again entered the retail jewelry business at 5131 S. Ashland Ave.

C. B. Norton, Kansas City, Mo., stopped over here, last week, on a fishing trip to Spider Lake, Wis., and was accompanied by his wife and daughter.

The estate of Geo. C. Schreiber, who died at Lincoln, Ill., over a year ago, has been wound up. Creditors have received 10¼ per cent. of their claims.

C. M. Rhuman, buyer of gold jewelry, and John Tuttle, silverware buyer for Hyman, Berg & Co., are in New York for a two weeks' purchasing trip.

Mr. Lewis, of Lewis & Van Sickle, Des Moines, Ia., was here, last week, buying machinery for a jewelry shop to be run in connection with the business.

Fred G. Bohen has secured the line of the Cutler Jewelry Co., Providence, R. I., which he will represent here in addition to the line of Dunn & Rodenberg.

Alvah J. Munson, formerly of Ames, Ia., is on a trip west, looking for a good town in which to open a retail jewelry store, and will probably settle in Washington.

Miss Louise Wechter, formerly bookkeeper for S. Wechter & Co., is recovering from her recent illness, but will not again enter upon her duties, as she intends to remain at home.

A. Rosenfield, Leavenworth, Kans., accompanied by his wife and mother-in-law, stopped over in this city, last week, en route to New York, from which port they will sail for Europe.

Fred Neasham, Fred Nyman, S. R. King, Ed. Reynolds and "Bob" Barlow, of the traveling force of the C. H. Knights-Thearle Co., all leave for their respective territories this week.

Wm. Lambrecht, a retail jeweler at 1576 Milwaukee Ave., has installed a new front to his store and has otherwise made his premises more attractive with new electroliers and other fittings.

T. S. Terry, who recently sold his retail jewelry store at Downs, Kans., to A. Wolfert, was here, last week, buying the opening stock for his new store at Nevada, Mo., which he will open about Aug. 1.

J. Harry Ott, salesman for Kreis & Hubbard, umbrella manufacturers, will leave soon on his holiday trip through the entire

south. This is his fifth successful year in this territory with the K. & H. lines.

Paul Strain, formerly of Rolla, Mo., who bought out Howe, of Bloomington, Ind., has one of the finest stores in that State. Mr. Howe, it is reported here, intends to open a jewelry store in the State of Texas.

A. L. Sercomb, Chicago manager for the International Silver Co., was married July 3, to Mrs. K. Johnson. The wedding was private. Mr. and Mrs. Sercomb are on a honeymoon trip to the eastern Summer resorts.

Lydia K. Schuette, wife of B. Schuette, jewelry jobber in the Heyworth building, died suddenly, last week, and was buried on July 13 at Grauland Cemetery. His friends in the trade extend to Mr. Schuette their heartfelt condolence in his bereavement.

F. H. Pitcher, Benton Harbor, Mich., has sold his store to Hamilton Bros., St. Joseph, Mich. The latter have installed new fixtures in the Benton Harbor store and carry it on under the name of Hamilton Bros. & Co., the "Co." being a nephew of the Messrs. Hamilton. Mr. Pitcher will locate in California.

W. A. Fay has joined the ranks of the Chicago dog fanciers, and is the proud possessor of a fancy bred English bulldog which has a pedigree as long as the drainage canal. "Twister," as the dog is called, has a fine voice, which is becoming sweeter every day on account of being fed exclusively on canary bird seed.

The following members of the trade are on their vacations: W. H. Wilcy, gold jewelry buyer for C. D. Peacock, to his native town in Pennsylvania and eastern resorts; Herman Hirsch, with A. Hirsch & Co., to Elkhart Lake, Wis.; Oscar Hirsch, of Hirsch & Oppenheimer, to Michigan on a fishing trip; W. S. Sims, with F. E. Morse Co., at Bay City, Mich.; A. B. Paulsen, with Waite, Thresher Co., to Lauderdale Lake, Wis.

The following members of the trade have returned from their vacations: Mr. Malmstrom, of Pearson & Malmstrom, from Wisconsin; "Bob" Barlow, with the C. H. Knights-Thearle Co., from Vermont; Sig. Thein, with I. Schwartz, from Long Lake, where he caught an 18-pound muscallonge; Fred Goldberger, manager for S. Buchsbaum Co., from Brown's Lake, Burlington, Wis.; H. C. Graffe, of Graffe & Stanek, from Power Lake, Wis.; J. W. Tice, with Adolph Schwob, from Lauderdale Lake, Wis.

Among the retail jewelers in Chicago, last week, were: Elisha Thayer, Rockford, Ill.; Bert Brown, Peoria, Ill.; Dave Lochman, Springfield, Ill.; Hy. Linning, Peru, Ill.; Will Dale, Sullivan, Ind.; Chas. F. Bauer, Saginaw, Mich.; Geo. W. Koerper, Mendota, Ill.; L. M. Bird, Aurora, Ill.; Wm. D. Roeder, Dwight, Ill.; H. E. Volkman, Kankakee, Ill.; A. D. Miller, Braidwood, Ill.; A. E. Rush, Macomb, Ill.; B. Reingold, Jr., Sioux City, Ia.; A. W. Ford, Freeport, Ill.; Louis Tschumy, Galveston, Tex.; Geo. Youmans, Waukegan, Ill.; W. G. Riley, Gary, Ind.

Mrs. Williams, wife of William P. Williams, toastmaster at all of the banquets of the Chicago Jewelers' Association, was injured, last week, as a result of her heroism while risking her life to save the lives of others. As she was waiting for her husband at the station at Mukwanago, Wis., where their Summer residence is, an automobile frightened the horse attached to Mrs. Williams' buggy. The animal became unmanageable and ran down the road toward some women, who were directly in the path of the runaway. Mrs. Williams, in order to avoid running down the women, drove the horse into a tree and was thrown from the vehicle. She was picked up in an unconscious condition and was taken to her home.

An order has been entered here turning over $5,900 worth of diamonds held by the United States Customs authorities to Isaac F. Lloyd, of New York. For four years the 278 diamonds have been held as smuggled property, and their ownership has been in dispute for that time. About four years ago a jeweler on West Chicago Ave., named Bohl, was arrested in a saloon for offering diamonds at a low price and which he claimed were smuggled. Bohl named one Henry Hoffman as his principal, and the later was arrested for smuggling. He was tried and found guilty and served 10 years in the federal prison at Leavenworth, Kans. The diamonds were proved to have been stolen by him and a woman accomplice, and Hoffman was glad to serve 10 years in Leavenworth instead of getting a much longer term in New York for the robbery.

A man named Evans, alias Ryan, alias Larkin, was arrested here, last week, with two women, charged with stealing a diamond ring valued at $85 from Turner Bros., retail jewelers at 831 W. Madison St. Late one afternoon, while C. W. Turner and a clerk were in the store, the trio entered and said they wanted to buy a diamond ring. They selected one stone at $30 and paid $1 deposit on it, saying they would call for it later. When Mr. Turner handed over a receipt for the money he looked over the tray he had been showing and found a white stone ring had been substituted for an $85 stone. Mr. Turner ran out of the store and caught one of the women, and the clerk followed and caught the other woman. The man who had disappeared during the chase was subsequently arrested. Upon hearing of the arrest Edward Alberti, retail jeweler at 900 Milwaukee Ave., called at the police station and identified the prisoners as the trio who had played the same trick on him and stolen a diamond ring from him valued at $100. Mr. Alberti recovered his ring from a pawn ticket in possession of one of the women. Turner Bros. have not yet recovered the property.

The store of B. T. Jones, Cortland, N. Y., was the scene of a burglary on Monday, of last week, but the thieves were evidently frightened away before securing any plunder.

Judgment was affirmed, recently, by the Superior Court in the case of the City of Scranton against Charles B. Engel and several other jewelers of that place. The jewelers had been charged with operating pawn brokerage establishments without a license, and the police magistrate fined them $100 each in order to test the law. An appeal was taken to the Superior Court, with the result that the legality of the city ordinance was affirmed.

Los Angeles.

Mr. and Mrs. Frank LeMont, Tempe, Ariz., are visiting in Long Beach.

Sam Mayer, Denver, was in attendance during the Elks' recent convention here.

M. Greenwald, of Greenwald & Adams, Tucson, Ariz., is spending some time at Ocean Park.

L. Tannenbaum, New York, and August C. Fried, of La Secla, Fried & Co., were in this city, recently.

Louis Burger, formerly with T. B. Clark, in the jewelry business in this city, is now sojourning at the beach.

Newton Moore is home again after a trip of five weeks, during which he visited the City of Mexico, Washington, New York, Boston, St. Louis, Chicago and Denver.

Chas. McNiff, buyer of gold jewelry for Brock & Feagans, has gone east. He will join Mr. Feagans at Joliet, Ill., and they will go together to New York and other eastern points.

All the jewelers decorated their stores liberally during the national convention of Elks. As a courtesy to the Elks all the large street clocks were stopped, leaving the hands standing at 11 o'clock.

Brock & Feagans has just made new medals from their own original designs as prizes at the Venice of America Kennel Club. They are made of bronze, surmounted by a dog's head in sterling silver.

E. Gerson, 545 S. Broadway, has a prominent window display of elks' teeth and other Elk goods, produced in his own factory during the convention. A unique feature of the display was a number of California stones cut in the shape of an elk's tooth.

Out-of-town jewelers who have been here, recently, include: George Dietrich, Anaheim; George Kryle, Santa Ana; M. J. Kaliher, Whittier; Dr. L. C. Sawin, Riverside; J. F. Reed, Santa Monica; E. W. Ernsting, San Diego; H. W. Pruner, San Diego; Mrs. John Parker, Whittier; Walter Hegge, Globe, Ariz., and H. M. Funk, San Diego.

Montgomery Bros. have been exhibiting a number of elegant trophies in the show windows of their establishment. The trophies include a large cup for the winner of the automobile races from San Francisco to Los Angeles, a silver trophy for the band tournament at Long Beach, and three large cups to be awarded at the regatta in Santa Monica Bay. A unique display in another window comprises 367 genuine elks' teeth.

Percy H. Greer, of this city, has in his possession a very rare necklace made of 50 $1 gold pieces coined in 1876. The pieces are of different styles, one considerably larger than the other. All are suspended on a gold chain worked out in filagree. The ornament was made as a present to be given at a golden wedding celebrated in 1876. The only inscription on it is "Married 1826. S. A. S. Celebrated 1876." Descendants of the recipient of this necklace afterward pawned it with a Chicago resident.

H. F. Wallace has returned from a two months' trip through the east. He traveled most of the time by automobile, having purchased a new White steamer in Cleveland

From Cleveland he went by way of Pittsburg to Washington, and thence to Baltimore, Philadelphia, New York, Providence, Boston, New London, through the Berkshire Hills, thence from Albany to Buffalo and Chicago. He reports having a most delightful trip, having had but three punctures during the trip of 3,000 miles and no mechanical trouble whatever. He is having the automobile shipped from Chicago here.

Brock & Feagans recently displayed in their window the beautiful $500 Leon Shettler perpetual challenge cup donated by Mr. Shettler, of this city, to the winner of the Santa Monica automobile road race. The cup stands 18½ inches above a base which is about eight inches high. On one side is the finely-etched portrait of Mr. Shettler and the initials of the words "Automobile Dealers' Association of Southern California." On the reverse side are the words "May the best car win." About the base of the cup is a series of winged wheels. The ebony base is surrounded with silver shields. The cup was designed by Brock & Feagans and made by the Gorham Co.

Minneapolis and St. Paul.

Wm. M. Stone, Minneapolis, has been enjoying an outing trip for a week.

E. H. Brandes, of the Paegel Jewelry Mfg. Co., Minneapolis, has returned from Aberdeen, S. Dak., where he spent his vacation.

O. D. Bush, formerly in the retail business at Berthold, N. Dak., was in the Twin Cities, last week. Mr. Bush is seeking a new location.

C. A. Tostenson, watchmaker for R. A. Peterson, Sisseton, S. Dak., was in the Twin Cities, en route for his old home at St. Peter, Minn., last week.

Henry Birkenhauer, of the Birkenhauer-Thomsen Co., Minneapolis, who has been ill and confined to his home for several days, has recovered. C. M. Thomsen, of this house, is spending his vacation near Milaca, Minn.

C. A. Agnew, a manufacturing jeweler, committed suicide at his rooms, 211½ Nicollet Ave., Minneapolis, by inhaling gas. He left a letter stating that enemies were pursuing him and he sought relief in suicide. No relatives are known.

The development of the department stores in the Twin Cities is rather marked. As they all have jewelry departments, their growth is of interest to the trade. In St. Paul the Emporium is about to move into a handsome new building, which will afford larger room for all departments. Bannon & Co., St. Paul, are remodeling the three upper floors of their building, and will utilize them for retail business. The Golden Rule, St. Paul, is doubling its frontage on 7th St., as well as building additional room above. In Minneapolis the Leader Department Store has secured a lease of the entire building at the corner of 3d St. and Nicollet Ave., which adjoins the Leader, and will occupy the entire space, as well as its own.

S. Remholdtson, Lake Park, Minn., has taken charge of the jewelry store of P. H. Holm, Warren, Minn.

Milwaukee.

A. C. Fuchs & Co., Stoughton, have joined the Jewelers Security Alliance.

F. E. Garner, Rockton, recently found a pearl in the Pecatonica river valued at several hundred dollars.

Klimek Bros. have opened their new jewelry store at 1125 Tower Ave., Superior, and are already meeting with a good trade. An optical department has been opened.

The Grand Ave. Merchants' Association was organized at a meeting held in Milwaukee, a short time ago. Adam Bloedel, a retail jeweler, is among the merchants interested.

Gross & Sachs, 319½ 3d St., have extensively remodeled their jewelry establishment. A new safe has been installed, new wall and display cases have been added and the store has been made one of the finest in the city.

Among the out-of-town jewelers in Milwaukee, last week, were: E. M. Potter, La Farge; J. B. Kimball, Waukesha; F. H. Coburn, East Troy; M. F. Peters, Mauston; Henry Bayer, Whitewater, and William F. Notbohm, Oconomowoc.

E. H. Warnke, president of E. H. Warnke & Co., Milwaukee, took a prominent part in the big celebration held in Milwaukee, last week, by the Elks' lodge. Mr. Warnke was a member of the privilege committee and a special deputy for the week.

For the purpose of making Grand Ave. more sanitary and better lighted, about 60 merchants have organized the Grand Ave. Advancement and Sanitary Association. Jewelers have taken an active interest in the matter, and Herman Bloedel, representing the Adam Bloedel Jewelry Co., was one of the organizers of the new association.

Miss Estella Dunn, aged 32 years, daughter of Imri Dunn, a jeweler at Bloomington, Ill., met a tragic death in Milwaukee, last week, when she jumped from a second story window of the public museum. The young woman, who was temporarily deranged, had been an inmate of the Milwaukee sanitorium at Wauwatosa for some time.

A wonderful cross of steel, made of 2,060 small pieces of metal and valued at about $1,000 by A. Werner, a well-known silversmith of Milwaukee, who made the piece, has returned to Milwaukee after it has been on exhibition in nearly every large city of the country. The cross was described in THE JEWELERS' CIRCULAR-WEEKLY, July 18, 1900.

The annual meeting of the Jewelers' Mutual Fire Insurance Co., of Wisconsin, was held on the evening of July 20, the opening day of the annual convention of the Wisconsin Retail Jewelers' Association. According to the constitution, the meeting should be held on July 19, but it was postponed in order that the jewelers would not have to arrive in the city one day earlier.

The latest victim of burglars is George Durner, 695 3d St., whose store was robbed of 10 gold bracelets, a number of watches and a neck chain, valued in all at about $100. A round hole in the front window, with a circumference a little larger than a man's arm, led the police to believe that the window smasher was an experienced burglar. The fact that only cheap jewelry had been left in the window accounts for the loss being a small one. No trace of the robber has been found. The store figured in a sensational robbery, a year ago, when more than $3,000 worth of diamonds were stolen while the store was crowded with Christmas shoppers. In their flight the pursued burglars dropped about $2,400 worth of the stones, which were later recovered.

The programs for the fourth annual convention of the Wisconsin Retail Jewelers' Association and the ninth annual convention of the Wisconsin Association of Optometrists are out and have been sent to jewelers and opticians all over the State. The cover is artistically done in green, and the whole program is especially handsome. Francis A. Cannon, secretary of the Citizens' Business League, of Milwaukee, has written the greeting to jewelers and opticians on the opening pages of the book, and a hearty welcome is accorded. The jewelers' gathering will be held in Milwaukee, July 20, 21 and 22, while the optometrists meet on July 20 and 21. The St. Charles hotel will be the headquarters of both conventions. John P. Hess, Fond du Lac; W. H. Becken, Beaver Dam, and J. R. Chapman, Oshkosh, will be the leading speakers before the jewelers' convention. Special attention will be given to the matter of exhibits by manufacturers and jobbers, and this feature will be one of the most attractive of the gathering. The principal subject to be taken up by the optometrists will be that of legislation. Ernest Eimer, secretary of the Michigan Society of Optometrists, through whose efforts an optometry bill was passed by the last session of the legislature, will deliver the leading address. Other speakers will be: T. O. F. Randolph, president of the Wisconsin Association of Optometrists; Hugh McEwan, Fond du Lac; W. A. Pfister, Sheboygan, and Prof. George A. Rogers, president of the Chicago College of Optometry. The clinical address by Prof. Rogers is expected to be one of the most elaborate of its kind ever presented before a State convention.

Toledo.

William H. Broer, 427 Summit St., has improved the appearance of the front of his store by the addition of a handsome new sign.

Arthur Christen, 719 Cherry St., jeweler, in addition to his annual midsummer housecleaning has repainted both his signs and his store front.

The Libbey Glass Co.'s plant has just closed down for its annual Summer vacation. The company will put a number of new designs on the market for next year.

The new store room of W. A. Rankin, on Superior St., is rapidly nearing completion, and when finished will be one of the most up-to-date stores in the city. An entirely new front is being installed, while new cement sidewalks, new ceiling, new decorations and an entirely new line of furniture will be added before the room is occupied. Mr. Rankin has also arranged to greatly increase his stock over that carried at his present location on the second floor of the Denison building.

St. Louis.

Samuel Hotchner, of A. Hotchner & Son is now in Europe, making purchases.

S. Vandervort, of Vandervort Bros., Buffalo, N. Y., was a visitor in the city, last week.

W. C. Lewig is getting ready to go to Eureka Springs, Ark., for a stay of two weeks.

Martin Hacker will leave, Monday, for Flathead Lake, Mont., where he will spend a month.

C. B. Robbins has joined the ranks of the automobilists, having purchased a machine, last week.

Charles Spindler, of the F. W. Drosten Jewelry Co., returned, Saturday, from a vacation trip.

John Schmid, a jeweler of this city, has disposed of his property at 1419 and 1421 Market St., in this city.

L. W. Braun, of S. Ruby & Co., has returned from a business trip of 10 days to New York and to Atlantic City.

Ralph Loewenstein, of the R. Loewenstein Jewelry Co., has returned from a trip to Europe. He was accompanied by his wife.

J. Bolland, president of the Jno. Bolland Jewelry Co., will go east in a short time to join his family, who are spending the Summer there.

E. E. Smith, president of Smith's Credit Jewelry Co., will leave shortly for a vacation trip to Arkansas. He will be away three weeks.

The B. H. Stief Jewelry Co. filed suit in Justice Pfeffle's court against Henry P. Nelson for $73.95 on account. The case is to be heard, July 29.

Mr. and Mrs. A. L. Bauman returned, last week, from a stay of several months in Europe. Mr. Bauman is president of the L. Bauman Jewelry Co.

A fire which originated in the building at 617 Pine St., this city, did considerable damage to the American Plating Co. The loss is estimated at about $2,500.

Edwin A. Tufts, of the Whelan-Aehle-Hutchinson Jewelry Co., is spending his vacation in beautifying his already attractive new home at Belleville, Ill.

Cups and other trophies to be awarded to the winners in the Priester's Park marathon, to be run Sunday, were made by the Hess & Culbertson Jewelry Co.

C. Spencer, with Solomon Ruby, 511 N. 6th St., left Saturday, accompanied by his wife, for Kampsville, Ill., on the Illinois river, where they will spend a week.

S. H. Bauman, president of the Bauman-Massa Jewelry Co., returned, Wednesday, from his trip to Europe. He was accompanied on the trip by Mrs. Bauman.

Mrs. Ida J. Spieldock, formerly with the Hess & Culbertson Jewelry Co., has taken a position as bookkeeper with the Erber Jewelry Mfg. Co., 610 Pine St.

C. P. Hutchinson, vice-president of the Whelan-Aehle-Hutchinson Jewelry Co., is out of the city on a vacation trip. John Wells, of this company, is spending his vacation in Muscogee, Okla.

Israel Tendler, Elgin, Tex., who has been here for several days making purchases, will go to Peoria, Ill., before returning home, to visit his son, who is taking a course in a watch-making school there.

A letter received in St. Louis from H. Estinghausen, proprietor of ahe Attleboro Jewelry Co., announces his arrival at Ketchican, Alaska. He stopped at the Seattle Exposition for a few days on his way out and will stop for a longer visit on his return trip.

Louis Harris, of the Harris & Goldman Diamond Importing Co., who left last week for a trip to Europe, will be abroad about six weeks and will visit the leading diamond markets and make extensive purchases.

F. H. Grawe will go to Troy, Ill., Sunday, to visit his father and mother, Mr. and Mrs. H. C. Grawe, who are spending the summer there. The condition of Mr. Grawe, Sr., who is an invalid, is not improved.

Mrs. J. J. Burke, wife of the proprietor of the Brooks Jewelry & Optical Co., who underwent an operation at St. Anthony's hospital, and was in a critical condition, last week, is now considerably improved and is thought to be out of danger.

E. B. Westphall, who says his home is in Nashville, Tenn., tried to dispose of some dental gold at the jewelry store of W. Hellingrath, Belleville, Ill. Mr. Hellingrath was suspicious and called a policeman. The man was taken to the police station. He admitted having stolen the gold from a dentist at Dupo, Ill.

F. W. Hoyt, president of the Hoyt Jewelry Co., returned, Monday, from an extensive western trip, on which he combined business and pleasure. He was accompanied by Mrs. Hoyt. They visited the exposition at Seattle, and most of the principal western cities and resorts. They left St. Louis at the end of May.

Arthur Widdicombe, of the St. Louis Clock & Silverware Co., has gone to Chicago, accompanied by his wife and baby, to visit friends. Miss Ella Buchfelder, of this firm, will leave, Monday night, for a river trip up the Mississippi to Keokuk, Ia. Miss Helen Hitch returned, Friday, from a two weeks' river trip to St. Paul.

Floods in the territory adjacent to this city have injuriously affected business by hampering the movements of traveling men and preventing buyers from coming to St. Louis. The crest of the flood in the Missouri and Mississippi rivers were reached Friday, and the waters are now expected to subside unless more rain falls.

Mrs. William F. Baier, of South Broadway, has gone to Los Angeles, Cal., on account of the serious illness of her husband. Mr. Baier has stores in St. Louis and Los Angeles, and he went to Los Angeles three weeks ago, expecting to remain there until Fall. He was taken sick soon after his arrival and had to be taken to a hospital. A letter just received from Los Angeles states that his condition is not now as serious as it was formerly.

Out-of-town jewelers in St. Louis, during the past week, were: E. A. Short, Prescott, Ark.; A. Y. Boswell, Tulsa, Okla.; I. M. Blitz, Topeka, Kans.; W. Westphal, St. Charles, Mo.; S. A. Whitley, El Dorado, Ill.; W. K. Urbani, Vandalia, Ill.; W. R. Tetley, Farmington, Mo.; Israel Tendler, Elgin, Tex.; Adam Haffner, De Soto, Mo.; Otto Friedrich, Cape Girardeau, Mo.; W. H. Jahn, Pacific, Mo.; Otto Rink, Carlyle, Ill.; Mr. Pelz, of the Mathewson-Pelz Jewelry Co., Marshall, Tex.

Paul Ducommon, who has a jewelry store at 2731 Chouteau Ave. near Jefferson Ave., is temporarily incapacitated from business by reason of a severe cut which he received in an unusual manner. Mr. Ducommon went into a barber shop in the vicinity of his store one day this week to be shaved. While the barber was stropping his razor a fly annoyed Mr. Ducommon repeatedly. In his exasperation he struck at it just as the barber was about to resume shaving him. His hand came in contact with the razor with such force that it was cut to the bone.

The creditors of Edward T. Gotsch, formerly in business at 4102 Olive St., had their first meeting, Tuesday of last week, at the office of Referee in Bankruptcy Coles. The meeting resulted in the appointment by Referee Coles of Lilber F. Richardson, as trustee. His bond was fixed at $1,000. The meeting adjourned until July 19 at 11 A. M. Mr. Richardson later filed his bond and it was approved, and he filed a report, which was also approved. He was allowed $25 for his services and was authorized to retain a small amount of money in his hands on account thereof.

J. J. Menges, general buyer, and Rudolph Niehaus, china buyer, of the Mermod, Jaccard & King Jewelry Co., who have been buying in New York, the past week having accompanied Goodman King, president of the firm, that far when he started on his trip to Europe, both left New York, Monday, to spend two weeks' vacation at the eastern resorts. J. McPherson Reeder, manager of the cut glass department of the Mermod, Jaccard & King Jewelry Co., has returned from a two weeks' trip to New York. Daniel O. Rice, of the stationery department, has gone on a river trip to St Paul. Charles F. Stevens, trophy and medal specialist of the firm, has gone to Kansas City on business.

Omaha.

Earl Roscoe, with W. C. Flatau, has gone to Fort Dodge, Ia.

C. L. Shook has returned from a business trip through the State.

Clarence Bergman, son of Sol. Bergman, is visiting relatives in Milwaukee, Wis.

Curtis Lindsay, son of A. W. Lindsay, is attending the exposition at Seattle, Wash.

E. O. Furen, of Jacobson & Furen Co., South Omaha, is taking a course in optometry.

J. P. Holliday, of Mawhinney & Ryan Co., has returned from a visit to Memphis, Tenn.

A. C. Thomas, with H. P. Sinclaire & Co., and Alex. I. Teplitz, with Schmefel Bros., were in Omaha, last week.

F. L. Combs, president of the local jewelers' club, left, last week, on a short business trip to Chicago and New York.

The work of remodeling the store of Fred Brodegaard & Co. has already begun. The interior of the establishment will be considerably improved.

A. C. Blackney, Edgemont, S. Dak.; C. S. Meyer, Butte, Nebr.; O. C. Zinn, Hastings, Nebr., and J. H. Crabill, Plattsmouth, Nebr., were in Omaha, purchasing stock, last week.

Cleveland.

J. H. Welf is at Mt. Clemens on a three weeks' vacation.

C. E. Keim, of the Scribner & Loehr Co., went to Rochester, N. Y., Saturday, for a short vacation.

J. J. Schuster recently fitted out an optical department which is a model of convenience and equipment.

C. F. Fischer, 2700 W. 25th St., remodeled his place of business, recently, and installed a new set of fixtures.

Clyde Campbell, in charge of the watch department of the Sigler Bros. Co., became the father of a fine daughter, July 14.

Fred K. Leland, treasurer of the Lewis Jewelry Co., married Miss Olga Winzer, of Cleveland, July 8. The couple went to the St. Clair flats for the honeymoon.

Stanley G. Scharbach, son of Geo. Scharbach, of the firm of Scharbach Bros., of Toledo, is in Cleveland, taking a course at the Newmeyer School of Engraving.

Capt. R. E. Burdick of the Bowler & Burdiek Co., sailed for Amsterdam, Saturday, July 17, on the *Lapland*, of the Red Star Line. The trip is in the interests of the concern.

The Wm. Griffith Jewelry Co., 2916 W. 25th St., is conducting a sale to reduce stock preparatory to selling out its business. This is one of the oldest jewelry houses on the West Side.

Einer Abrahamson is fitting up a new store next to his old stand, 3019 W. 25th St. He will have about twice as much space and in addition will have a fine optical department.

The following out-of-town jewelers were in town, last week: Kurt Arnold, Akron; H. H. Bath, Sandy Lake; H. S. Sumner, Akron; Ed. Nolf, Wadsworth, and S. J. Gilger, Norwalk, O.

Mr. Beddenhorn, salesman for the Hamplen Watch Co., had his son in Cleveland with him on a recent trip. He put the boy on a car, with directions how to find the home of a relative, but the youngster got confused and was lost for several hours.

J. C. Knittle and Ignatius Longtin is doing business under the name of Knittle & Longtin, 1929 W. 25th St., dissolved partnership, June 30. Mr. Knittle will continue the business at the old place, and has engaged Andrew Warner to take charge of the watch department. Mr. Knittle will open a new store at 1792 W. 25th St., which is a block away, in a short time.

It was quite evident that the robbers who invaded the store of the Lewis Jewelry Co., last week, were frightened away, as the cash register, containing $400 in cash, and a sample case that had over $3,000 worth of precious stones in it, were not tampered with. In the window that was looted there were rings and other jewelry with diamond settings worth more than the pieces taken.

In a recent issue of a trade paper it was stated that John Hudgeon, Colonial Arcade, was offering 40 cents on the dollar to his creditors. Mr. Hudgeon, when seen by a JEWELERS' CIRCULAR-WEEKLY reporter, denied that such was the case. He says that he bought a bill of goods amounting to $36 from a jobbing house in Pittsburg, and after having the goods some time desired to return them but that they refused to accept them and sued him. A settlement was then made at 40 cents. Mr. Hudgeon asserts that he never was in better financial condition.

Joseph A. Welf, who was among the Clevelanders at the convention at Cedar Point, returned home very enthusiastic. Mr. Welf was the secretary of the Cleveland association, and he has expressed himself as anxious to lend his support in the revival of that body. Claude C. Lewis, president, is in accord with Mr. Welf, and a call will be issued for a meeting of the executive committee to formulate plans for reorganization in the near future. The members of the committee are C. C. Lewis, president; J. J. Schuster, vice-president; E. J. Dister, treasurer; Jos. A. Welf, secretary, F. B. Guyon, Fred Leland and J. H. Welf.

Indianapolis.

A. C. Joss has moved his store from 314 to 348 Indiana Ave.

The shop and offices of the A. P. Craft Co. have been improved.

H. C. Schergens, who was injured recently while starting his automobile, has recovered and is at his store again.

Don A. Hickman, formerly in the manufacturing jewelry business, has taken a position with E. B. Johns, who is engaged in similar business.

Clarence James, watchmaker, is spending a two weeks' vacation visiting friends in northern Indiana and Chicago, making the trip on a motor cycle.

Another large pearl was found a few days ago near Mitchell, this time by Homer Carr, of that city, who is conducting a mussel camp. It weighed 40 grains and was of a light, rich color.

Local jewelers know nothing of a Joseph Feldman, who was reported to have been arrested in Pittsburg, last week, with $15,000 worth of diamonds. Feldman gave his address as Indianapolis.

Among out-of-town jewelers in this city, last week, were: J. Kennard, Rushville, who came in his automobile; J. W. Hudson, Fortville; C. W. Neal, Franklin; C. B. Durbin, Peru; Daniel Beauchamp, Fairmount, and W. C. Simmons, Franklin.

Work has been started on alterations and an addition made to the business rooms of Dyer Bros. A gallery is to be built across the rear of the salesroom and a one-story brick building in the rear, the latter to be used as a workshop and by an arts and crafts class.

Claude Bradford, 19 years old, and William Feller, 18 years old, both with a number of aliases, were arrested by the police on the night of July 12 while robbing the Best Plating Co. at Delaware and Market Sts. They had a book containing a list of half a dozen places they had robbed. A pedestrian saw them robbing the place and notified a police officer, who made the arrest.

I cannot afford to miss a single copy of THE JEWELERS' CIRCULAR-WEEKLY. It is a post graduate course on the several branches of the jewelry business and the show is on all the time; it is a continuous performance.

LESTER B. PRATT.

Lima, O., July 13, 1909.

Cincinnati.

G. M. Braham, with A. & J. Plaut, left July 19 for the south and west.

W. W. Howe, president of the Loring Andrews Co., returned this week from an outing in Michigan.

A. A. Oaks, manager of the Oskamp Jewelry Co., has returned from Illinois, where he spent a delightful two weeks' visiting relatives.

The following out-of-town jewelers were in the city the past week: E. Glitz, Topeka, Kans.; K. F. Eipper, Springfield, O.; C. McLean, Athens, O., and A. Cloney, Maysville, Ky.

The employes of the Frank Herschede Co. went camping Saturday and Sunday on the banks of the White Water river, near Brookville, Ind., spending most of the time catching big fish.

E. J. Fox, of Lindenberg & Fox, returned Thursday to the city after a two weeks' vacation; Jos. Rosenbaum and Lee Horn, with the same firm, have returned from very successful trips west and south.

Defective wiring in the store of the Frank Herschede Jewelry Co., 24 E. 4th St., July 12, caused a fire in that establishment, which was extinguished by the crew of Engine Co. 3, with only slight damage.

Bankruptcy Referee Whittaker recently announced to the creditors of A. Harry Feltman, the W. 5th St. jeweler, second and final dividend of 18¾ per cent., payable by Trustee Abner Thorpe, Jr. The first dividend was five per cent.

Christian Simper, father of Edward, George and Fred Simper, Vine St. jewelers, died recently at the home of his son Edward, where he had lived for the past 12 years. His death was very sudden and therefore a great shock to the family. Deceased was 79 years old.

The members of the Wholesale Jewelers and Manufacturers' Association of Cincinnati gave their quarterly dinner Thursday, July 15, at the Sinton Hotel, which was followed by the regular monthly business meeting of the association; theme of discussion, "Boom Cincinnati, the Queen City of the west."

Bankruptcy Referee Greve recently overruled the motion of Attorneys Hoffman and Bode to dismiss the bankruptcy proceedings instituted against the Herman Keek Mfg. Co. He held that while it was not clearly proved that the corporation is bankrupt, still there is some evidence that is in dispute and that it will have to be cleared up by the defense. The motion was made after the petitioning creditors' testimony had been completed. The defense began taking its testimony last week, and it is believed that it will take up about 10 days.

Jules Clement Chaplain, the famous French medallion engraver, who died, last week, at Paris, was born, July 12, 1839, at Montagne. M. Chaplain was a member of the Institute of France, was an officer of the Legion of Honor and had had charge, as foreman, of the workshops of l'Ecole des Beaux Arts. Some of Chaplain's notable works were medals of Victor Hugo, of the presidents of the republic of France, the Duc d'Aumale, Liard, Gréard and other distinguished men.

San Francisco.

Mr. Knapp, with Bigalke & Eckert, is here at the present time.

H. J. Kouchler, Stockton, was here, recently, on his way to Seattle.

J. Auerbach is now out upon the road for the William L. Gilbert Clock Co.

Henry Untermeyer, with Chas. Keller & Co., is calling upon the local trade.

J. Longwill and J. Hartzberg are preparing to start out upon the road for the Henry Abrams Co.

The marriage of H. L. Smith, with A. I. Hall & Son, and Miss Rosa E. Bell, of Napa, Cal., is announced.

J. C. Miller will soon represent the Alphonse Judis Co. in the southern territory, and is preparing to start out on his trip.

Julius A. Young's traveling man, Mr. Johnson, has just returned from a trip down the coast and reports an increase in business.

Radke & Co.'s new store on Post St. is rapidly assuming shape, and the contractors have promised to have it ready for occupancy some time in August.

Otto Herz, of Richard Herz & Bro., Reno, Nev., is spending his vacation at Santa Cruz, one of the famous California watering places close to San Francisco.

Mr. Greenwald, of Greenwald & Adams, Tucson, Ariz., passed through this city with his family, last week, on his way to the Alaska-Yukon-Pacific Exposition, Seattle.

Mr. Wise, formerly a partner of J. S. Lehrberger, has been heard from in Germany, and it is announced that he will probably remain there for a year and a half, or longer.

Among the out-of-town jewelers in town during the past week were: W. H. Warren, Sacramento; C. Cerine, Tomales; T. White, Vallejo; P. H. Shuey, Red Bluff, and M. F. Noack, Santa Rosa.

Fred Roth, buyer for M. Schussler & Co., left Europe for the United States, July 13. He has made some very heavy purchases this season in the gem line. The greatly increased demand for diamonds has caused him to make three trips to Amsterdam this season, and on the last trip he laid in an extensive supply for the holiday demand.

The Gorham Co., which has been located in Oakland ever since the fire, is moving to permanent quarters in San Francisco again, and will be located on Geary St., near Grant Ave. This concern is very busy at the present time, and among the large orders that have been received of late is one from the Palace Hotel for more than $60,000 worth of silverware for the new hostelry, which opens its doors on the old site in November.

Col. Andrew's Diamond Palace, on Kearny St. just off Market St., is nearing completion, and will be thrown open to the public within the course of the next few days. The old location on Van Ness Ave. was vacated some time ago and stripped of its decorations, and these have been installed in the new store. Business in the meantime is being done in a temporary store located close to the old one, but no efforts are being made to make an extensive display.

According to the present plans the Baldwin Jewelry Co. will have one of the largest jewelry stores in the city when the move is made to the new location at Kearny St. and Union Square Ave. A six-story steel frame structure is being erected here on a lot 60 by 115 feet, and this company will occupy most of the ground floor. The structure will be known as the Baldwin building, and will be ready for occupancy in eight or nine months. Efforts are being made to rush it to completion as speedily as possible, but it is not considered likely that it can be made ready for the holiday trade. The retail firm is still located on Van Ness Ave., near Sutter St., and will remain there until the new store is ready.

Kansas City.

J. R. Mercer and wife leave shortly for a fishing trip to Canada.

Walter Sperling, Seneca, Kans., and wife have gone out to Seattle to attend the exposition.

Sam Bloom, with the Meyer Jewelry Co., came in last week from a trip over his territory.

John Wyche, traveler for the Woodstock-Hoefer Watch & Jewelry Co. in Texas, paid the house a visit last week.

G. Rothfelder was in this market last week. He has moved his jewelry store from Formosa to Summerfield, Kans.

Robert Graves and Guy Wilhite have accepted positions in the material department of the Edwards & Sloane Jewelry Co.

T. S. Simrall, of the office force of D. B. Ward & Co., is spending his vacation visiting his old home at Sweet Springs, Mo.

C. H. Wardell and wife, Nowata, Okla., passed through this city last week on their way to Seattle, Wash. They will stay four or five weeks.

H. B. Carswell leaves the latter part of this week for Nevada, Mo., where he will attend the annual camp of the Missouri National Guard.

Dave Finkelstine, 39½ Central Ave., Kansas City, Kans., has left for a vacation trip to the northwest, and will take in the big show in Seattle, Wash.

J. H. Smythe, a jeweler of Fort Smith, Ark., passed through this city last week on his way to Seattle, Wash., to attend the Alaska-Yukon-Pacific Exposition.

C. D. Ragsdale, of the old firm of Ragsdale & Hill, in Smith Center, Kans., is making a trip to Seattle, to attend the Alaska-Yukon-Pacific Exposition.

J. W. Brown, with D. B. Ward & Co., who started out on the road last week, was forced to come back on account of the high waters. He left immediately for other territory.

Sam Ludwig, with the American Cutlery Co., was in Kansas City last week, after spending eight hours coming from St. Joseph, Mo., the delay being caused by the flood.

Leo Ludwig, of the Edwards & Sloane Jewelry Co., leaves for New York this week in the interest of the material department. He will be away for a couple of weeks.

C. C. Hoefer, of the Woodstock-Hoefer Watch & Jewelry Co., left last week with his family for a trip to the Alaska-Yukon-Pacific Exposition in Seattle. They will remain in the northwest about a month.

J. H. Whitney, with the Edwards & Sloane Jewelry Co., last Saturday fell and strained his ankle while playing ball, and has been forced to stay at home since that time. He expects to be out again this week.

The Brenner Jewelry & Loan Co., at 11 W. 5th St., gave up business, July 1, the stock and fixtures having been taken over by T. Brenner, president of the concern, who has removed them to 117 E. 5th St., where he has been for the past six years.

The following out-of-town jewelers were in the market during the past week: A. W. Holmes, Bonner Springs, Kans.; H. W. Starcke, Junction City, Kans.; C. H. Wardell, Nowata, Okla.; J. O. Stott, Paola, Kans.; and T. L. McHugh and wife, Sheridan, Mo.

W. H. H. Schrickenaust, Pattonsburg, Mo., was a visitor to Kansas City last week, and says that the recent flood which damaged that little city so greatly reached a height of four and a half feet in his store and of three feet in his house. Both buildings were on the high ground.

Detroit.

George Kipp, Wheeler, was a visitor in this city, last week.

Henry Luths recently spent two weeks' vacation at Walled Lake.

E. H. Pudrith recently returned from a two weeks' trip in the northern part of the State.

I. G. Hawkins, formerly with Thomas Balkwill, is now in the sales department of Kunz & Rogers.

Peter Merckenich, 677 Gratiot Ave., took a trip to Muskegon, last week, as delegate to a fraternal convention.

George Blashill, Marlette, and W. T. Blashill, Oxford, were both in this city, last week, with their families.

F. R. Johns, formerly with Scribner & Loehr Co., Cleveland, O., has taken charge of the factory of Burr, Patterson & Co.

J. Friedberg & Son have purchased the stock of Hugo A. Fechheimer and placed it on sale at their store, 210 Woodward Ave.

Burr, Patterson & Co.'s factory, 73 Fort St., W., has been closed for repairs for two weeks. Extensive alterations are being made.

Robert Kay leaves the city, this week, for a vacation trip to Canada. He will camp with a party of friends in northern Ontario.

Denver.

There is talk among local jewelers of forming a large party to attend the Omaha convention of the A. N. R. J. A. next month.

An organization known as the Colorado Horological Society has been formed by the watchmakers of Denver. The officers are: President, Emil Rose; vice-president, George Geer; treasurer, E. Wangnill; secretary, J. A. Freeman; sergeant-at-arms, A. Kaufman. The society, which was organized for social, practical and technical improvements, has its headquarters in suite 1 Laidlauer block.

Samuel Snyder, Council Bluffs, Ia., has sold out to A. J. Gilinsky.

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In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

A FIRST CLASS modeler for silverware and jewelry, desires position. "L. K., 1008," care Jewelers' Circular-Weekly.

YOUNG MAN wants position as melter, drop and press hand, in city or country. "Y. Z., 1080," care Jewelers' Circular-Weekly.

JEWELER wishes position on medals and class pins; eight years' experience. J. F. Jurgensen, 135 Flushing Ave., Astoria, N. Y.

WANTED, position as engraver and jeweler by Aug. 1; will wait on trade; state salary. Address, at once, R. Wilhelm, Chester, S. C.

FIRST CLASS watchmaker desires permanent position as head man of watch department. "A. H., 1063," care Jewelers' Circular-Weekly.

YOUNG MAN wishes position as engraver, has experience on monograms and lettering. J. F. Jurgensen, 135 Flushing Ave., Astoria, N. Y.

YOUNG MAN, 12 years' experience as salesman, estimating and repairing of jewelry, desires position. Address "J. C.," 141 E. 56th St., New York.

YOUNG MAN, 19, two years' experience at watchmaking, desires position with watchmaker. Address "H. Y., 1081," care Jewelers' Circular-Weekly.

PLATER, first class on jewelry, can make all finishes and do all kinds of plating; best references. "G. C., 1066," care Jewelers' Circular-Weekly.

YOUNG MAN (26), 10 years' experience in wholesale jewelry line, wishes position; A1 references. "O., 1053," care Jewelers' Circular-Weekly.

BOOKKEEPER, young man, 19, two years with jobbing jeweler, desires position; best of references. Address "O., 1068," care Jewelers' Circular-Weekly.

YOUNG LADY, 18, office assistant, knowledge of bookkeeping, stenography and typewriting; A1 references. Address "Conscientious, 1052," care Jewelers' Circular-Weekly.

POSITION, by young man, fine letter and monogram engraver and watchmaker; highest recommendations. Address "First Class, 921," care Jewelers' Circular-Weekly.

DESIGNER and first class jeweler, diamond work, fraternity and general jewelry, experienced as foreman, wants position. Address "S., 832," care Jewelers' Circular-Weekly.

WANTED, a position by a young man as optician and engraver; good appearance; A1 references; Pennsylvania preferred. Address H. L. Reynolds, 75 Fulton St., Auburn, N. Y.

POSITION WANTED by watchmaker, jeweler and engraver, young man, age 25, with 11 years' experience and A1 references. "Y. I., 1059," care Jewelers' Circular-Weekly.

YOUNG MAN, experienced in all branches of diamond jewelry, wishes position as order clerk or take charge of office or factory. Address "W. L., 1106," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER of 25 years' experience on American and complicated Swiss work, would like position with a first class eastern firm; can come at once on trial or furnish A1 references; competent of taking charge. R. K. Higgins, care James E. Smith, Richford, N. Y.

POSITION WANTED by watchmaker, clock and jewelry repairer and salesman, competent man, age 25, eight years' experience and best of reference. H. M. Fisher, Martinsburg, W. Va.

YOUNG MAN, 19, experienced order and repair clerk, desires a position with a jobbing, manufacturing or retail concern; excellent references. "F. I., 1050," care Jewelers' Circular-Weekly.

FIRST CLASS engraver desires position with opportunity to finish course in watchmaking; own complete outfit of tools and materials. Address A. Heilscher, 7328 Lafayette Ave., Chicago, Ill.

WATCHMAKER, railroad experience, graduate optician, plain engraver; have own tools; single, age 27; if position is desirable will go south or west. "H., 1049," care Jewelers' Circular-Weekly.

WATCHMAKER or second man, 27, six years' experience, active and able to do all kinds of watch repairs, can wait on trade; tools, references. "A., 1072," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, 2½ years' experience in jewelry line, wishes situation with a New York wholesale jewelry house or jobber; best of references. "Experience, 1029," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN, acquainted with the retail jewelers in New York City and vicinity, open for a manufacturer's line; commission basis. "B. N., 1077," care Jewelers' Circular-Weekly.

WANTED, at once, position as first class jeweler, all around man, also in all kinds of hollow bracelets; best references; will go anywhere; German, age 35. Address "A. P., 1087," care Jewelers' Circular-Weekly.

AUGUST 1, position by watchmaker, jeweler and graduate optician, with tools; age 25, married; just completed eight months' course of work at Bradley Horological Institute. F. Main, 2213 Main St., Peoria, Ill.

REPAIRER; expert jewelry repairer desires high class work, also new work and special orders; go anywhere for good wages; highest references; steady worker. Address "Reliable, 1064," care Jewelers' Circular-Weekly.

YOUNG MAN, 28, experienced in all shop details of manufacturing jewelry, is looking for a good trustworthy or confidential position with first class establishment. Address "S. S., 1107," care Jewelers' Circular-Weekly.

WANTED, permanent position as letter and monogram engraver and assistant watchmaker, by young man with four years' experience; good references; Ohio State preferred. "M., 1056," care Jewelers' Circular-Weekly.

BOOKKEEPER, eight years' in wholesale jewelry business, having entire charge, working knowledge of gold, diamond and filled goods, selling the inside trade; references A1. "C. D., 1054," care Jewelers' Circular-Weekly.

POSITION WANTED in west, Sept. 15, by a strictly first class watchmaker and engraver; 12 years' experience; best New York references; not less than $30 per week considered. "Z. K., 1108," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler, salesman and plain engraver, can take full charge of watch repair department; 32 years old, 12 years' experience; A1 references; Denver or close by preferred. "R. X., 1078," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with the jobbing department store and retail jewelry trade in New York City, middle west and south, is open for a position July 1; highest references furnished. Address "Experienced, 1012," care Jewelers' Circular-Weekly.

A FIRST CLASS watchmaker of 25 years' experience on fine and complicated work, adjusting and timing, competent of taking in work, A1 salesman, wishes permanent position with a good house; will start at $21 per week. "T. V., 1079," care Jewelers' Circular-Weekly.

POSITION WANTED as watchmaker, can do jewelry repairing and common engraving; have had nine months' school experience and four months in store; age 24 years; I have all my own tools; $12 per week to start. Address "W., 1058," care Jewelers' Circular-Weekly.

POSITION WANTED by good reliable man at present engaged as manager and buyer for jewelry department in large department store; would like to make a change now or about Sept. 1; best of reference, up-to-date and a hustler. Address, with full particulars, "Experience, 1101," care Jewelers' Circular-Weekly.

DESIGNER, artistic, productive and practical experience in all branches of the jewelry manufacturing, expert modeler and die cutter, thoroughly familiar with die cutting machine, seeks engagement with first class concern; ready for trial term before signing of contract. "A. K., 1018," care Jewelers' Circular-Weekly.

TEN DOLLARS for an intelligent man's services, $10; who wants the services of an educated man as caretaker, messenger or at anything? Am a notary public of long standing; have had many years' experience in office work; in perfect health, with the exception of writer's cramp; excellent references. F. Howell, 496 E. 138th St., New York.

Side Lines Wanted.

I HAVE good side line of silver buckles, elk, moose and eagle buttons; small samples. "B. U., 1057," care Jewelers' Circular-Weekly.

SIDE LINE for the south on commission. Address "B. W., 1069," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, experienced clerk in wholesale jewelry line. Fred Kaufman, 565 Broadway.

WANTED, first class engraver and jeweler to take charge of shop. Charles S. Stifft, Little Rock, Ark.

WANTED, a first class watchmaker; state if engraver or optician; steady situation. G. Rudisill, Altoona, Pa.

WANTED, at once, good second watchmaker, one who is a good engraver; none other need apply. W. J. Lukens, Wheeling, W. Va.

WANTED, a first class watchmaker and engraver, must have good recommendations; $25 per week. Cohn Bros., Cripple Creek, Colo.

WANTED, a first class jeweler, one who thoroughly understands repairing and stone setting. Parker & Van Cleve, Morristown, N. J.

WATCHMAKER and jeweler wanted, at once; must have first class references; wages, $20. H. T. Whaler, Narragansett Pier, R. I.

WANTED, first class watchmaker and engraver with best of references; none other need apply; $20 per week. Chas. T. Fuller, Olean, N. Y.

WANTED, city salesman, Omega Watch Co., 502 Heyworth Bldg., Chicago, Ill.

RELIABLE MAN, second watchmaker, clock and jewelry repairer; mention salary and reference. steady position. A. Hawkins, 727 Eighth Ave., New York.

ENGRAVER, young man, with some knowledge of book and stock keeping. Apply by letter only to Julius Jorgenson & Son, 2263 Broadway, New York.

WANTED, two competent opticians who can assist as salesmen; state age, reference and salary; only high class men. Charles S. Stifft, Little Rock, Ark.

WANTED, first class jeweler and engraver, no other need apply, in large retail jewelry store, good salary to right man. Address Carter-Allen Jewelry Co., Shreveport, La.

WANTED, a high grade man, thoroughly acquainted with the jewelry trade in Greater New York. Apply in person, United States Specialty Co., 736 Broadway, New York.

WATCHMAKER and engraver, or watchmaker, jeweler and salesman; steady position, $18 to $20 a week; send reference and full particulars. Sheff Bros., Wheeling, W. Va.

WANTED, a man who can design, model and cut steel dies; must be expert; state references and salary desired; City Newark. "K. S., 1105," care Jewelers' Circular-Weekly.

WANTED, by Aug. 1, a first class watchmaker and engraver; steady position for right man salary, $18 to $20 per week. Louis Selig, leading jeweler, Elizabeth City, N. C.

WANTED, salesmen to carry established line of silver novelties and photo. frames through middle west on commission basis. Address "M. T., 1085," care Jewelers' Circular-Weekly.

HELP WANTED—Continued.

WANTED, a first class A1 watchmaker, engraver and jeweler, a man capable of taking charge of the repairing department; position must be taken at once. M. Oppenheim, Whitehall, N. Y.

WANTED, first class watchmaker, jeweler, plain engraver, and to wait on trade; neat appearance; good references; permanent position to right man. O. E. Dickinson, Richmond, Ind.

WANTED, salesmen to carry established line of silver novelties and photo. frames through southern States, on commission basis. Address "G. R., 1084," care Jewelers' Circular-Weekly.

WANTED, salesmen to carry established line of silver novelties and photo. frames through New England States on commission basis. Address "J. A., 1086," care Jewelers' Circular Weekly.

ENGRAVING, lettering, monograms on jewelry silverware, quickly learned by the wonderful method of a French-American professor. Call all week, Engravers, 30 E. 14th St., New York.

A GOOD WATCHMAKER wanted in a large retail store in Jersey City; good steady position for the right man; A1 reference required. Address "V., 1042," care Jewelers' Circular-Weekly.

AT ONCE, first class watchmaker and engraver, must be reliable, give reference, sample of engraving; permanent position to right man; state salary. N. J. Myers, 356 Fulton St., Troy, N. Y.

WANTED, first class watchmaker and engraver, also good engraver who is willing to work and assist in optical department; southern city. Address "W., 968," care Jewelers' Circular-Weekly.

WANTED, good clock and jewelry repairer, window trimmer, salesman and general work in store; state salary, experience and references in first letter. "F., 1065," care Jewelers' Circular-Weekly.

WANTED, a good watchmaker, jeweler, engraver and optician; will pay $18 per week; permanent position; send references, engraving and state age in first letter. Morton's Jewelry Store, Winchester, Tenn.

WANTED, salesman with established jobbing and department store trade in New York, to carry a plated line of gents' jewelry as side line on commission. Address "L., 924," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, jeweler and engraver at once, Asbury Park, Summers, St. Augustine, Florida, Winters; single men only need apply. I. J. F. King Co., 403 Grand Ave., Asbury Park, N. J.

WANTED, manufacturing jeweler, first class workman; trade shop; one capable of making all kinds of rings, badges, emblems, etc.; good pay, permanent position. Morris & Son, 120 Indiana Bldg., Oklahoma City, Okla.

FIRST CLASS experienced letter, monogram and ornamental engraver can get bench room and work in first class shop in Chicago. Address "N., 1071," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

WANTED, a first class man to take charge of polishing and plating room as foreman in a large silver plant, Newark, N. J.; must have experience and A1 references. Address "C., 1047," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver wanted, must be first class workman; $25 a week and permanent position to right man; send references and sample of engraving in first letter. Address H. Iversen & Co., Corsicana, Tex.

WANTED, watchmaker and plain engraver, must be first class and able to take charge of watch work; single man, one of good address and a good salesman; state salary. Address, with reference, Wm. M. Sheldon, jeweler, Adrian, Mich.

YOUNG MAN, 18 or 19, general letter and monogram engraver, prefer one who can do some hard soldering and wait on trade, make himself useful in store; send sample of engraving and references. "R., 1094," care Jewelers' Circular-Weekly.

WANTED AT ONCE, first class watchmaker, jeweler and engraver, or watchmaker and engraver, for our North Carolina store, in a nice city of 10,000; permanent position to right man; state salary expected in first letter. Address E. L. Smither, West Point, Va.

WANTED, strictly first class watchmaker and optician, one thoroughly capable of adjusting and taking care of railroad watches; young man preferred; must be honest and steady and come well recommended; state salary and references. James R. Nelson, Massena, N. Y.

CHANCE of a lifetime for a first class watchmaker and engraver; will sell from $500 to $5,000 worth of stock in an old established jewelry house in one of the best towns in Texas; will start him at $25 a week. Address "H. B., 1000," care Jewelers' Circular-Weekly.

SALESMAN WANTED, Pennsylvania and New York; must have established trade; high grade man; don't reply unless you can qualify. M. J. Averbeck, 10 Maiden Lane, New York.

A GOLDEN OPPORTUNITY is offered by a southern material house to a young man with at least two years' experience in material business, who wishes to complete training; give experience, references, salary wanted, etc., in first letter. "D., 964," care Jewelers' Circular-Weekly.

WANTED, by Aug. 1 or 15, a first class watch and clockmaker, jeweler and engraver and good stone setter; good habits, references and sample of engraving with first letter, also state salary desired; eastern Carolina town of 10,000; permanent position and good salary for the right man. "N. E. B., 1017," care Jewelers' Circular-Weekly.

WANTED, all around man who is first class watchmaker, fair engraver, able to do ordinary gold jewelry work, capable of managing store and waiting on trade when necessary; must be A1 character and reliable in all respects; state salary with references; temporary position until Sept. 18. Address R. C. Brown, Riverhead, L. I., N. Y.

SALESMAN WANTED by old established wholesale jewelry house; want a successful man; up-to-date line; a splendid chance. Address "K., 969," care Jewelers' Circular-Weekly.

Business Opportunities.

50 GROSS scarf pins, assorted styles, $3.37 per gross, cash with order. Dan I. Murray, broker, 3 Maiden Lane, New York.

I WOULD take a partner providing he was a good optician and a good watch repairer. Jireh Kinney, 92 Seneca St., Buffalo, N. Y.

FOR SALE, a jewelry store in Columbus; good chance for the right party; good repair work and small rent; good reasons for selling. Staudt & Co., 651 W. Broad St., Columbus, O.

FOR SALE, small modern jewelry factory, John St., New York; rent moderate; fine opportunity; easy terms if taken before Aug. 1, 1909. "R. G., 1028," care Jewelers' Circular-Weekly.

FOR SALE, at once, at a sacrifice, a well established optical store, best location in Bethlehem, Pa.; reason, sudden death of owner. Apply E. Goldensky, 1705 Chestnut St., Philadelphia, Pa.

ONLY JEWELRY STORE in city of 2,500 population, county seat; lights, water works, large saw mill; stock and fixtures invoice $2,000. Address "L., 1067," care Jewelers' Circular-Weekly.

FOR SALE, the watch material, tool and optical department of an old established wholesale jewelry house; value, about $10,000; good reason for selling. "A., 801," care Jewelers' Circular-Weekly.

WANTED, partner, practical jeweler with some capital for well established jewelry manufacturing business; rare chance for live man; good trade. "Maiden Lane, 1103," care Jewelers' Circular-Weekly.

FOR SALE, an exceptionally clean and well selected stock of jewelry, in Bloomfield, Nebr.; only one other stock in the city; no better opportunity in the State. Write to E. W. Pohlmann, Bloomfield, Nebr.

AN UNUSUAL OPPORTUNITY to buy out a long established and well reputed jewelry business in a large city; up-to-date and clean stock of high grade lines; firm known for 37 years, in which good will and a valuable clientele has been built up; will be sold as a going concern with right to use the old name; ill health of present proprietor makes sale necessary. Apply "C. B., 1055," care Jewelers' Circular-Weekly.

IN SOUTHERN CALIFORNIA, small, clean jewelry stock and fixtures; splendid opportunity for good, practical workman or optician; good reasons for selling; $1,000 cash. Address "B., 1035," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers, sold for cash only. Dan I. Murray, 3 Maiden Lane, New York.

500 DOZEN enameled Dutch collar pins, $1.87 per dozen; 200 dozen enameled belt pins, $3.37 per dozen, cash with order; send P. O. order, no personal checks taken on these orders, profits too small to pay the exchange. Dan I. Murray, broker, 3 Maiden Lane, New York.

SPLENDID jewelry and optical business in a New Hampshire city of 8,000 population, established nearly three-quarters of a century; draws a large trade from surrounding towns; nice clean stock; reason for selling, death of proprietor. "L., 965," care Jewelers' Circular-Weekly.

BUSINESS OPPORTUNITY; on account of advanced years I will sell my jewelry business, which has been successfully conducted in one locality for over 50 years; will make a lump price or sell at a reasonable percentage of cost on inventory. Address Levant L. Mason, Jamestown, N. Y.

10 TO 20 PER CENT. saved by sending your surplus watches, diamonds and jewelry to me; highest prices paid on receipt of goods; bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

ESTABLISHED jewelry and optical business, county seat, 2,300 population in famous Yakima Valley, Wash.; bench work between $80 and $125 per month; only optician; one other store; invoice, June 1, $3,000; $1,800 cash, balance easy payments; owner must go to higher altitude and quit jewelry business. Lock Box 18, Prosser, Wash.

FOR SALE, the jewelry store of the late John Wm. Taylor, Newburgh, N. Y., one of the finest stores between New York and Albany; four years' cheap lease; a good opportunity for someone to own this fine store; inventory stock, $14,000; fixtures, $1,000; price, $9,000. Address Jackson Taylor, 19 Courtney Ave., Newburgh, N. Y.

FOR SALE, prosperous jewelry business in southeastern Iowa town of 1,500; stock and fixtures invoice $2,100; will close out entire stock for $1,500 if taken at once; no competition; last year's business about $6,000; repair work averages from $50 to $100 per month; satisfactory reasons for selling; cash only. H. W. Slingluff & Co., New London, Iowa.

RAISE MONEY quick, by sending your diamonds and watches to me; liberal cash prices remitted on receipt of goods; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

EXCEPTIONAL OPPORTUNITY to purchase a fine paying jewelry business in good live manufacturing city, manufacturers of boilers, engines, electric machinery, paper and other good industries, of 80,000 population in Pennsylvania; fine climate; good boating and fishing; this is one of the leading stores; location is first class; stock in A1 condition, fixtures new; little credit given, mostly cash business; have a large run of high priced watch work; good reasons for selling; price, $25,000; photo. on request. "E., 1030," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

(*Special Notices continued on page 90.*)

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(Continued from page 89.)

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PATENT DEPARTMENT

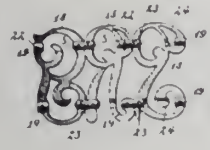
IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.

UNITED STATES PATENTS.

PUBLISHED JULY 6, 1909

926,741. JEWELRY. Joseph L. Herzog, New York. Filed Nov. 11, 1908. Serial No. 462,084.

An article of the character described comprising interchangeable outline letters of sheet-metal, all of which are constructed to contact with each



other between their upper and lower ends when assembled in horizontal line, and coacting fasteners located on the back of said letters whereby to lock the same together at their contacting points.

927,007. MEDICINE-TIMER. Amos J. Scritchfield, Janesville, Wis., assignor of one-half to Walter W. Woodring, Janesville, Wis. Filed Dec. 17, 1908. Serial No. 468,035.

In a device of the class described, the combination with a clock, of an annular member remov-



ably secured thereto, channel ways formed upon said member, and different colored pointers movable in said channel ways and adapted to designate a particular time.

927,177. FOUNTAIN-PEN. Amos J. Scritchfield, Janesville, Wis., assignor of one-half to David Heenan, Janesville, Wis. Filed Oct. 23, 1908. Serial No. 459,238.

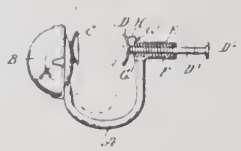
In a fountain-pen, the combination with a barrel, nib-holder, and nib, of a plug closed at the outer



end and open at the inner end, an ink-channel, and an air-duct both communicating with a common orifice in the plug opposite the nib.

927,199. EAR-JEWEL FASTENING. Charles Wells, Newark, N. J. Filed July 1, 1908.

An ear-jewel comprising a yoke having on one arm a jewel, the other arm being provided with a bearing, a shank slidable through the bearing, said bearing having its inner end provided with an annular bead, the bead being slotted cup shaped clamping members on the first named arm and on the inner end of the shank, said clamping members having their concave faces toward each other for the purpose set forth, the one on the shank being provided with a hook for engaging the bead, and



a spring within the bearing and acting on the adjacent clamping member to move it toward the opposite member.

DESIGNS.

40,114. BADGE. Reuel Alford, Seattle, Wash. Filed April 3, 1909. Serial No. 487,826.



Term of patent 3½ years.

40,115. BADGE. Abel Armstrong, Los Angeles, Cal. Filed May 13, 1909. Serial No. 495,830.



Term of patent 7 years.

40,116. BADGE. Lulu S. Lee, Los Angeles, Cal. Filed April 22, 1909. Serial No. 491,652.



Term of patent 7 years.

40,119. HANDLE OF SPOONS, FORKS OR SIMILAR ARTICLES. William C. Codman, Providence, R. I., assignor to the Gor-



ham Mfg. Co., Providence, R. I. Filed May 14, 1909. Serial No. 496,084. Term of patent 14 years.

40,120. HANDLE OF SPOONS, FORKS OR SIMILAR ARTICLES. William C. Codman, Providence, R. I., assignor to the Gor-



ham Mfg. Co., Providence, R. I. Filed May 14,1909. Serial No. 496,085. Term of patent 3½ years.

40,121. HANDLE OF SPOONS, FORKS OR



SIMILAR ARTICLES. Thomas Heath, Attleboro, Mass., assignor to the Watson & Newell Co., Attleboro, Mass. Filed May 11, 1909. Serial No. 495,572. Term of patent 7 years.

40,122. SPOON, FORK OR SIMILAR ARTICLE. Harman P. Rogers, Albion, Ind.



Filed March 31, 1909. Serial No. 487,095. Term of patent 7 years.

40,123. SPOON, FORK OR SIMILAR ARTICLE. Samuel Stohr, Meriden, Conn., assignor to the International Silver Co., Mer-



iden, Conn. Filed May 17, 1909. Serial No. 496,671. Term of patent 7 years.

40,124. SPOON, FORK OR SIMILAR ARTICLE. Gilbert L. Crowell, Jr., Arlington, N. J., assignor to Dominick & Haff, New



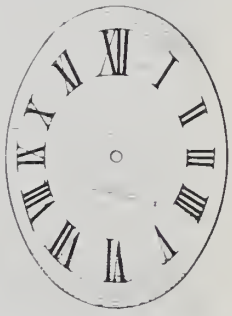
York. Filed May 19, 1909. Serial No. 497,130. Term of patent 7 years.

40,126. CLOCK CASE. Burt A. Chubbuck,



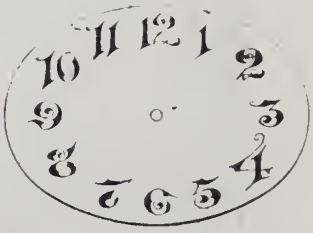
Medina, N. Y. Filed Jan. 28, 1909. Serial No. 474,890. Term of patent 7 years.

40,127. DIAL. Llewellyn H. Starkey, New



York. Filed March 25, 1909. Serial No. 485,856. Term of patent 14 years.

40,128. DIAL. Llewellyn H. Starkey, New



York. Filed March 25, 1909. Serial No. 485,857. Term of patent 14 years.

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BRITISH PATENTS.

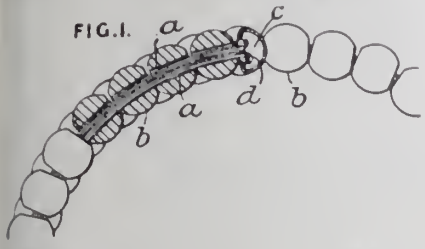
(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF JUNE 30, 1909.

4,640. BRACELETS. L. F. Brenner, London. Feb. 29.

A bracelet is formed by threading beads or bead-like ornaments *b*, on two or more thin flat springs *a* placed together. The beads are prevented from slipping off and the springs are secured by means of buttons *c*. The edges of the outer springs are turned back at *d*, and the edges of the buttons *c* are turned inward to fix them upon the springs.

FIG.1.



4,689. ELECTRIC CLOCKS. A. R. Urward, London. March 2.

Clocks are actuated or controlled at the required intervals by a secondary current produced by a transformer, the primary winding of which is connected to a source of current of low electromotive force at the required times. The source of current may be one or two large cells, but is preferably a theremopile, with or without an intervening secondary battery. The transformer has two primary windings in opposite directions, through one and then the other of which the current is switched. The current reverser shown in Fig. 2 has alternate sectors connected to the ring contact 7, Fig. 3, of one primary 4, and the other sectors connected to the ring 8 of the other primary 5. The reverser shown in Figs. 3 and 4 has a pair of contacts, 24, 27, and a pair, 25, 26, connected to the rings 7, 8, respectively. With the latter form of reverser, the wasteful passage of steady current between the reversals is avoided without connections to a secondary battery. An additional pair of contact-plates 28 makes the circuit of the secondary winding only during the reversal, and breaks it before the make-and-break.

FIG.3.

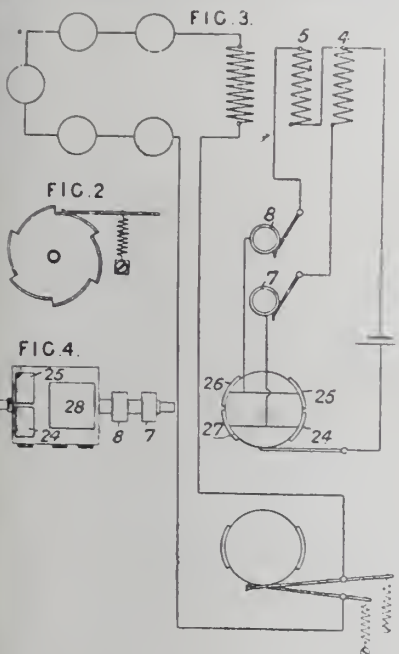


FIG.2

FIG.4.

4,867. CLOCKS. One Year Electric Clock Co. Grundke & Lazarus. March 3. (Date applied for under Section 91 of Patents, etc., Act, 1907, March 4, 1907.)

Electric Clocks; Winding Mechanism.—The circuit of an electromagnet 1 being open, a loaded ratchet lever 10 sinks from the position shown in Fig. 1, driving the ratchet-wheel 12 and turning the armature 3 to the position shown in Fig. 3. A heavy unstable finger 6 provided on the armature accordingly falls from its rest 9 against an external pin 7 and completes the circuit. As the armature swings back under the attraction, the contact-finger is thrown back again to the rest 9.

FIG.1.

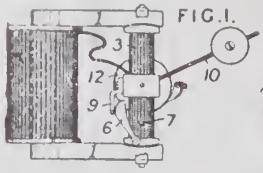
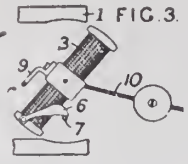


FIG.3.



4,949. JEWELRY FASTENINGS. A. Noel, Clerkenwell, London. March 4.

To one of the parts to be fastened is attached a bent spring *a*, notched at a^4 and carrying on its free end a semicircular operating-plate a^2, notched at a^3 to facilitate the depression of the spring. The face-plate B of the other part if formed as shown in Fig. 4, and is of such a height as to project slightly above the edge of the operating-plate when the fastening is locked. When the parts are pressed together, the shoulder a^4 first catches behind the plate B, and then, on further pressure, the free end of the spring engages behind the plate B and locks the parts in contact.

FIG.4.



FIG.1.

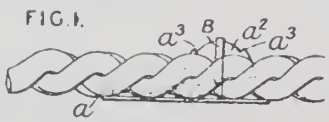


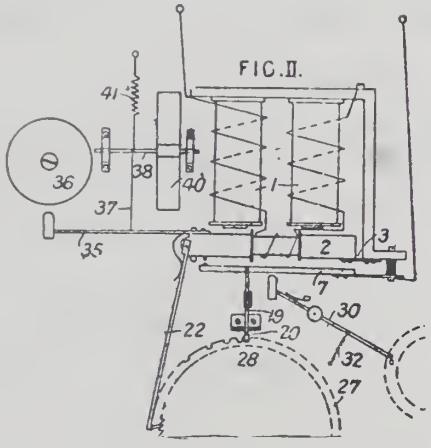
FIG.2.



5,054. CLOCKS. J. Neale and E. Powell, both of Tunbridge Wells. March 5.

Electric Clocks; Striking-Mechanism.—The horizontal armature 2 under a vertical electromagnet 1, being attached to the frame by a spring-plate 3, acts by gravity to drive a ratchet-wheel 28 by a pawl 22. It is wound so as also to constitute an electromagnet, and beneath it is an insulated lighter armature 7. The pair of armatures constitute make-and-break terminals, and when the upper one has sunk into contact with the lower one, the latter rises with the former till a stop 20 separates them. Such an electromagnet arrangement as the above is provided for striking a gong 36 by a hammer 35 on the main armature 2, and for advancing a counting-wheel 27. Normally, the main armature rests on a stop 28, but at the hour a lever 30 pulled by a spring 32 hits up the auxiliary armature 7 into contact, and therewith detaches a detent 19 from the counting-wheel. The descent of the hammer 35 is retarded by a flyer 40, the spindle 38 of which has attached to it a cord 37 leading from the hammer to a spring 41.

FIG.II.



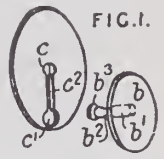
5,121. BUTTONS, STUDS, ETC. P. Avery and Inventors' Co-operative Society, London. Sept. 7. Period for granting patent not yet expired.

One part, which may be either the head or base of a two-part button, stud, paper fastener, or the like, is provided with two holes, *c*, c^1, of unequal size which are connected by a slot c^2. The other part *b* is stud-shaped, and has a head b^3 which can be passed through the hole c^1 but not through the hole c. The shank b^1 of the member *b* is flattened at b^2, as shown in section in Fig. 5, so that, when the planes of the flattened portion are parallel with the length of the slot c^2, the shank can be passed along the slot from the hole c^1 to the hole *c*, to secure the members together.

FIG.5.



FIG.1.



Applications filed June 14 to June 19, 1909.

14,086. DEVICE FOR CLEANING AND POLISHING METAL ARTICLES. Agnes Edmond, Birmingham.

14,113. CIGARETTE CASE. Nevin B. Le Fevre, London.

14,183. COLLAR STUD. Charles Garley, Northampton.

14,369. HEAD FOR LADIES' HAT-PINS, BUCKLES, BUTTONS, SOLITAIRES AND THE LIKE. William H. Haslam, Derby.

14,385. FASTENING FOR BRACELETS, NECKLETS AND THE LIKE. Albert W. Smith and Joseph H. Smith, Birmingham.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

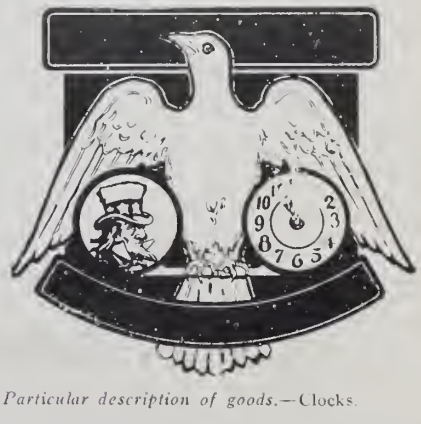
PUBLISHED JULY 6, 1909.

Ser. No. **40,511.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) Philadelphia Watch Case Co., Riverside, N. J. Filed Feb. 13, 1909.

INDIAN

Particular description of goods.—Watches, watch cases and watch movements.

Ser. No. **41,593.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) American Cuckoo Clock Co., Philadelphia, Pa. Filed April 5, 1909.



Particular description of goods.—Clocks.



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CONTROL the railroad trade in your district and you are assured of a good business. Railroad men are compelled by regulations to keep correct time. *To them a watch of the greatest accuracy and durability is a necessity.*

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You can't control the railroad trade with a poor watch; but you *can* with the Railroad Elgin. Write to your jobber or to the company direct for prices.

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VERITAS	23 JEWELS	$46.00	$48.00
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FATHER TIME (VERITAS MODEL)	21 JEWELS	$38.00	$40.00
B. W. RAYMOND " "	19 JEWELS	$34.00	$36.00

ELGIN NATIONAL WATCH COMPANY
Factories: Elgin, Ill., U. S. A.

New York Office, 15 Maiden Lane — General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

The Adjustment of Watches.

Written expressly for The Jewelers' Circular-Weekly by H. Reinecke.

(Continued from issue of June 30.)

DURING my career as a watchmaker, which began in the year 1839, I enjoyed a 12 years' residence in the island of St. Thomas, West Indies, during which time I had a valuable experience in repairing the best of watches and in repairing and rating ships' chronometers, which latter branch a self-made regulator, an artificial horizon and a circle of reflection had enabled me to do.

Commercial conditions caused me to change my residence to the city of New York, where I arrived in the year 1855. Here I found much which was new to me and much which I could do. The watch trade was active; watch movements were imported and cased in New York. England and Switzerland sent us their best pocket chronometers, duplex and lever. Everybody tried to make the last named equal to the first in timekeeping qualities. The adjustments of the chronometers were tried on watches with the lever escapement, with the addition of the position adjustments.

Even the latter adjustments were hardly new, for during my residence in St. Thomas I had tested a pocket chronometer by Dent which equaled any watch which I have tested since, and of which I have had any knowledge, and I have lived nearly 60 years since. This pocket chronometer was presented by the English government to an American sea captain by the name of Samuel Travers, of Baltimore, as a reward for saving the crew of an English ship off the coast of Venezuela. In this connection it must be said that it is easier to adjust a fusee watch to positions than one with a going barrel, and this is done by having the balance vibrate exactly one turn (360°) during the 24 hours in the hanging position, and one turn and a quarter (450°) in the lying position, by using the quarter screws for changing the poise of the balance.

Charles Fradsham is known to have changed the vertical position errors in his marine chronometer in the same way. In like manner the Liverpool and London watch manufacturers adjusted the moderately priced lever watches, and isochronized the motion of the balances by lengthening or shortening flat balance springs by unpinning them at the stud.

I have seen a pamphlet by one Sandoz, a Swiss, who explained how far such adjustments could be made effective in flat spirals, and in Reid's treatise, issued in the year 1826, of which a fourth edition was issued in the year 1849, we see it recorded that Le Roy is the author of rules embodying this one. While such information is perhaps out of date, it is given to direct the attention to the utility of reading and studying all works within reach which treat on practical isochronism, which is much more useful and instructive to the workman than isochronism as a theory in the abstract.

In bringing forward the subject of adjusting watches I am influenced by the aim to elevate the profession of the individual watchmaker in this great country. The manufacture of watches has reached that point where no watch, however mechanically excellent, can render that service of which it is capable without a final adjustment, which can only be attained by a thoroughly competent watchmaker. The final adjustment of watches rests, like that of a marine chronometer, on technical knowledge as much as it does on empirical rules established by practice and experimental experience, to the elucidation of which rules I propose to contribute my mite as far as I feel justified by a long experience and observation.

(To be continued.)

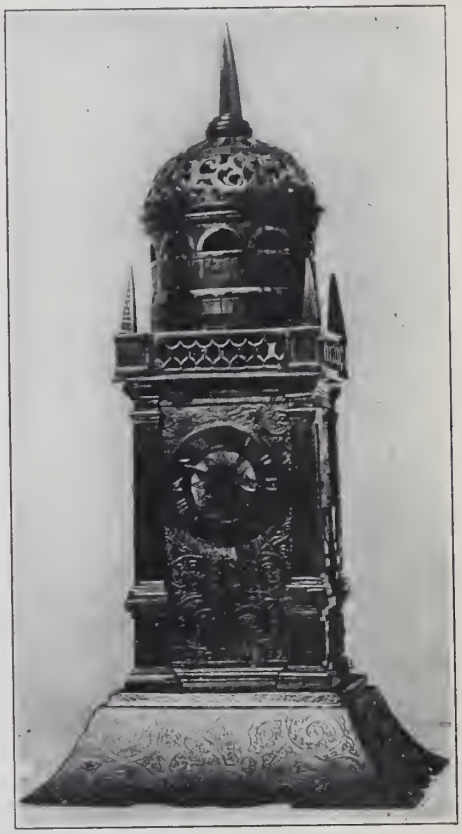
R. B. Smith, American Inventor, Admitted Into Royal Society.

R. B. SMITH, the well-known inventor of New York, who constructed a model of the famous Strasburg clock for the Australian Government several years ago, and who invented among other things a unique shadow clock which will be presented to ex-President Roosevelt upon his return from Africa, was honored, June 30, by election to membership in the Royal Society of Arts, in London, of which the Prince of Wales is president.

At the formal opening of the jewelry store of Burridge & Connett, Oskaloosa, Ia., 1,500 souvenir spoons were given away.

Old Augsburg Clock.

THE city of Augsburg in times bygone was famous not only for its productions in the precious and other metals, but also for those of horological mechanisms, and it is not astonishing that from the combination of the two should have resulted those fine old Augsburg clocks that can be found in various museums and private collections. These clocks naturally possess a high value as antiquities and works of art.

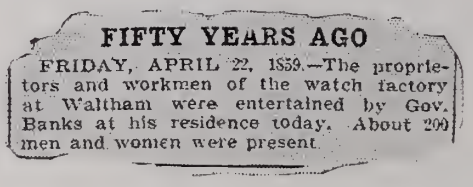


FAMOUS CLOCK AT AUGSBURG.

The Barker collection contains one, of which we present an illustration. The case, a pleasing structure of gilt metal, is handsomely engraved with scrolls. It dates from the 16th century, a time when clocks generally had only one hand. The cupola top and pilasters at the angles give the clock a highly unique appearance, and it is very likely that it is the only specimen of its kind.

E. E. Bassett, Wahpeton, N. Dak., visited relatives recently at Grafton, Ill.

WALTHAM WATCHES



From Boston Advertiser, April 22, 1909.

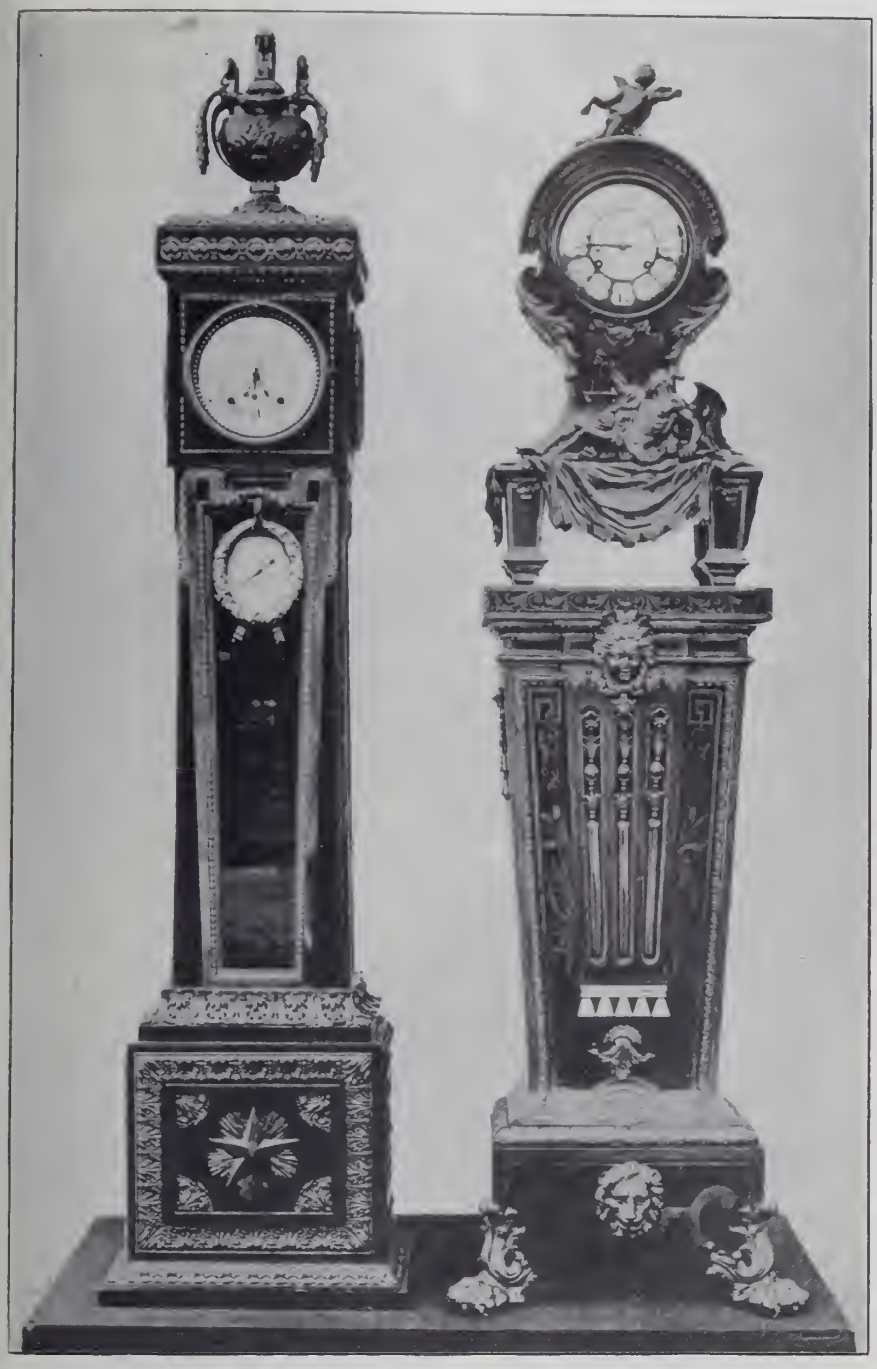
The Waltham factory had existed five years. Here was the first successful effort to realize the dream of Dennison, father of American watch-making. Here was the first and only structure in the world erected for manufacturing pocket timepieces. Three hundred people were employed, the largest number ever assembled in such an enterprise. General Banks was proud of Waltham, where he was born and where he had worked as bobbin boy in a cotton mill. He found time, while Governor of a great State, to greet and encourage the operatives of this watch factory, because he believed that they were creating an imperishable industry. He lived until the word WALTHAM had symbolized the perfect watch in every country on the globe.

In that year, 1859, the total number of Waltham watches manufactured was 12,304; in 1906, the product was 855,000; to-day there are 16,000,000 in use. The Waltham factory was the parent factory. It is now the corner-stone of an industry that gives a livelihood to more than 100,000 persons in the United States. In 1859, it was the only institution of its kind here or anywhere else; every other watch factory came later. The Waltham factory is distinguished by its achievements as well as by its age. Waltham watches have always exemplified the highest type of watch construction, and public recognition of their superiority is attested by the highest awards at all the great Expositions wherever they have been shown.

The history of the WALTHAM WATCH COMPANY is the history of watch manufacturing on this hemisphere.

Two Fine Clocks from the Wallace Collection.

THE famous Wallace collection is noted not only for its paintings, miniatures, furniture, etc., but also for its splendid clocks. Illustrated on this page are two fine specimens from this collection—one a clock and barometer in an ebony case embellished with gilt metal, and the other a



TWO ARTISTIC OLD CLOCKS FROM THE FAMOUS WALLACE COLLECTION.

lock and pedestal in Boule work and gilt metal, both dating from the 18th century.

During the Renaissance clocks outgrew he Gothic wrought-iron cases and became roducts of the gold and silver smith. The aroque and rococo styles connected the lock and pedestal in Boule work and gilt ormed it into a piece of furniture until nally Louis XVI. and the Empire styles y a rich employment of marble and bronze created the monument-like timepieces which are found in various collections.

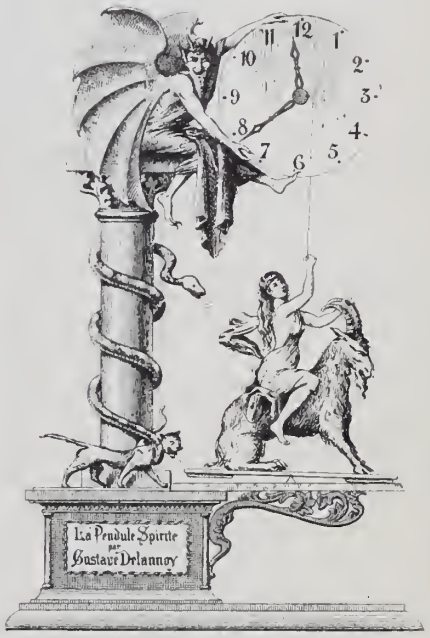
A Spiritualistic Clock.

PROFESSIONAL spiritualists are usually wonderful sleight of hand experts, says G. Delannoy, of Bethune, in *La France Horlogere*, and it was after attending a spiritualistic seance that the idea of a spirit clock suggested itself. I merely availed myself of a trick, frequently employed by those who pretend to demonstrate the existence of an invisible world.

But let us first consider the decoration of this show piece; our readers will then better understand the manner in which the spirit we invoke is manifested.

A glass dial is equipped, behind the hands, with a motion work, furnished with a ratchet and pawl. A pull, every minute, on the cord attached to this clickwork causes the hands to advance. As the spirits are usually in league with the devil, it is Satan, the roguish master of the nether world, who maliciously holds the dial. The serpent, the slimy, cold reptile, is his most evil auxiliary and probably belongs to the boa species, because its tail encircles the neck of a cat and stifles its last howls. We must not forget that the spirits in spiritualistic seances manifest themselves only during a period of great stillness and accompanied by profound meditation. On a tapering platform a female figure, disheveled and astride a goat, is the emissary of time, the representative of the hour of the witches' dance.

The tablet and knifelike triangular support on which the platform balances are of



A NOVELTY FOR THE WATCHMAKER'S WINDOW.

glass. If a movement of the lever is produced, that is, repeated every minute, the spiritualistic clock tells the time. At this moment we evoke the aid of our faithful spirit and summon electricity to our assistance.

In the base of the clock is concealed an electro-magnet, connected by a wire with a regulator or electric clock, which establishes the circuit every minute. Under a concealed and ingenious form, the spiritualistic clock is nothing more than the recording dial of electric time.

In reality the lever platform is so balanced that the least increase of weight at the end where the goat's head is will cause its depression. It suffices to attach to the underside of the rocking lever, in the clear space beneath it, pieces of soft iron to correspond with the poles of the electro-magnet, so that at each re-establishment of the circuit by the regulator clock the lever will be attracted in spite of the interposition of the glass plate. While glass is a bad conductor of electricity, it does not interrupt the magnetic influence.

It is needless to state that the electromagnet is concealed under a light covering

RING OUT THE OLD—RING IN THE NEW



Why travel in the same old rut the balance of your natural life, and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.

THE E. INGRAHAM CO.

BRISTOL, CONN.



STANDARD.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

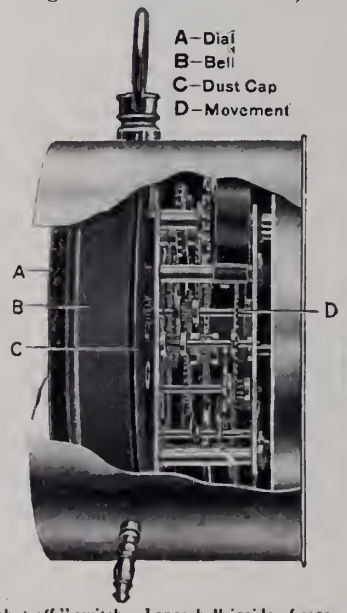
ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannct be disarranged or thrown out of adjustment.







SIREN.—30 hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name.....Address.....

of wood, or, better still, if the poles touch the glass tablet one of the surfaces is depolarized. If we suppose the wire concealed, it is easy to imagine how the spirits cause the clock to work.

It is to electricity, this classical and elementary fluid invisible to mediums and spirits, that we have had recourse.

Specific Duties Suggested as a Remedy for Certain Difficulties in the Watch Trade.

WASHINGTON, D. C., July 16.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Watches and watch materials form two of the three important articles of export from Geneva to the United States. All other exports amount to but little. In regard to watches at that point, it is said to be a very complicated problem. As a rule, the plates of the Geneva watches are stamped out by machinery, all parts being finished by hand with more or less care, the finishing making, as a rule, the price of the watch, and not the jewels. Unless, therefore, there should be an expert attached to the consulate whose duty it would be to examine one by one all the watches sent out to the United States and check their value with the invoice, the consul has to rely, after careful examination of the invoices, upon the declaration of the exporters as to correct valuation, since exporters have no price list and cannot have one.

The larger Geneva exporting houses are said to keep their prices high; they do not seem to vary to any extent, and their valuations, it is thought, have never been questioned by the American customs appraisers. Moreover, as a rule, watches made there for the United States do not sell anywhere else in Europe. In fact, they cannot be sold in wholesale quantities for European consumption. There is one house in Geneva which had a large stock of watches in the United States at the time of the panic in 1907. They tried to get rid of a large part of their large stock of watches in the United States in Europe at greatly reduced prices; they finally succeeded in selling three watches over there, the balance being declared unsalable for that trade.

However, there is one firm that has sold certain watches in the United States at a lower price than they have sold them in Geneva. They claim for them export price, that they send few and that they are compelled to do it in order to compete with the price of the American article; and further, they claim that they gave the correct value for exports of watches to the United States.

In response to inquiry another firm has admitted that the requirements for watches are different in different countries, that the quality differs somewhat, and that for goods of like quality sold in like quantity there is only one price, whether customers are in Europe or in the United States.

Writing from Paris, in response to inquiry along this line, the Consul states that the practice referred to has been gradually developed and perfected in its working details during a long course of years, and is more or less the result of two fundamental conditions, viz: An ad valorem tariff system in which duties are assessed in the United States upon the complex and varying market values of a vast range of manufactured merchandise, and secondly, the requirement that the dutiable value of merchandise so imported shall be its wholesale market price at the place of production; in other words, the price at which it is freely offered for sale to all purchasers in the markets and currency of the country in which it has been produced.

Theoretically, no fairer principle of fixing dutiable values could be devised, and for a number of years the system worked equitably and well. European goods were in those days purchased and imported largely by the great wholesale merchants of New York and other American cities, men of high principle and unquestioned financial credit, who sent their expert buyers abroad twice each year to examine, select and purchase for cash the goods to meet their requirements, and who imported them under consular invoices, scrupulously exact as to every detail of price, discounts, packing charges and other conditions of the transaction. There was then no concealment of the origin or cost of production of any article—the price for which it had been sold and bought in open trade between manufacturer and purchaser was the one fact which the Consul had to verify and the appraiser to know.

As the years passed and the competition among European manufacturers for the rich and growing trade of the United States became more intense, American Consuls in certain districts of Germany, France and Switzerland were met, when seeking to conform invoiced values, by the statement on the part of manufacturers that their goods shipped to the United States had no home-market value; that they were made exclusively for the American market; were never sold at home or to buyers from European countries, and that it was therefore impossible to confirm their invoiced prices by the record of actual sales of similar merchandise. This was the beginning of the divergence from the straight path, the inception of the practices which have been developed into the system which prevails to-day.

The remedy, it is thought, may be largely found in the assessment of specific duties, which are used now in both France and Germany, whose tariffs are the result of the work of years by commissions appointed for the purpose.

In the local watch trade of Switzerland the middle man is excluded. The country is so small, postal facilities so excellent, that the retailers and small watch dealers buy direct from the manufacturers, and are thus in a position to obtain better prices. They even send for repairs direct to the factories whatever watches are turned over to them for that purpose. In 1908 Swiss watches were sold in England at from 15 to 20 per cent. cheaper than similar goods as usually invoiced to the United States. The intention was to prevent American prices from dropping any further. The watch industry is well controlled by the Treasury Department. Unless they are smuggled, it is not possible that Swiss watches and movements can be sold in the United States below domestic price.

A. F. T.

Mysterious Disappearance of Watches and Jewelry Solved by Store Rats.

WASHINGTON, D. C., July 14, 1909.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

On June 12 I sold to a customer a lady's 14-karat gold watch, hunting case, heavily chased, with Riverside Waltham movement. The watch was left with me to be regulated. As I was quite busy, I put it in a chamois bag and laid it on a shelf about three feet above the floor.

On June 17 the customer called for the watch, but no watch could be found. We searched the store, but could find no trace of it, and I reported the loss to police headquarters, offering $10 reward.

On June 21 I received two watches from New York, where I had sent them for repairs. I laid one on my desk and instructed my bookkeeper to inform the customer that it was ready. The other I gave to the watchmaker, who was to regulate it. Both were in chamois bags.

Upon my return to the store the next morning I found that the watch on my desk had disappeared. We were now much puzzled. The second watch was an inexpensive one, and I could not believe that anyone would risk stealing a cheap watch.

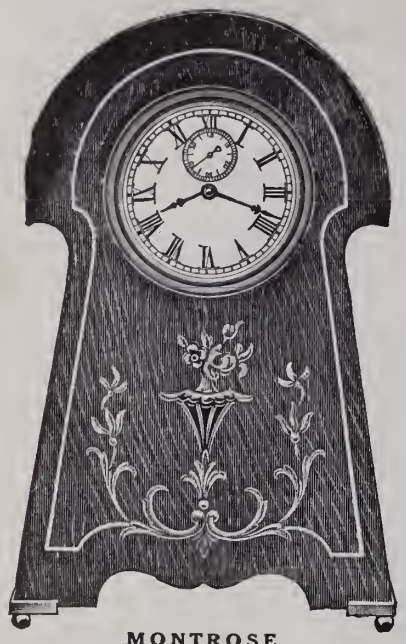
Rats being rather numerous in my store, my daughter suggested that probably they had taken the watches in order to obtain and eat the chamois bags, so I substituted three dummy watches in the cases and placed them where the other watches had been, adjusting a string to them as a tracer. On my return to the store I found that all three watches had disappeared. Upon a thorough search we found the three watches in a rat hole behind our big safe, the chamois bags having been eaten off. Besides the watches we found several other pieces of jewelry which had been stolen by the rats.

SALVATORE DESIO.

Cincinnati's Daylight Saving Scheme.

THE National Daylight Association of Cincinnati, O., is distributing literature calling the public's attention to the association's proposed manner of saving one hour of daylight each day for the five Summer months from May 1 to Oct. 1 of each year. The association suggests that from two o'clock on the morning of the first day of May in each year until two o'clock on the morning of the first day of October in each year the standard time shall be one hour in advance of the standard time now in use.

The revolution in time is to be brought about by the very simple process of advancing the hands of the clock one hour on May 1 and moving them back one hour on Oct. 1. In one of its pamphlets the association assures the reader that no railroad will be compelled to change a single schedule nor any factory its hours of work on account of the innovation, for people "would so quickly adjust themselves to it that it would be forgotten in a day or two, for the world lives by the clock." The Mullen Daylight Ordinance proposed by Michael Mullen, a member of the council from the Eighth Ward of Cincinnati, was passed by a unanimous vote of the council of the city.



MONTROSE

Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marbleized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
New York Salesroom, 37 Maiden Lane

Bargain Sale in Unredeemed Railroad Watches

21 Jeweled 18 Size Ball,	$17.50
19 Jeweled 16 Size Ball,	17.50
17 Jeweled 16 and 18 Sizes Ball, ...	13.50
21 Jeweled Hamilton, Waltham, Elgin, Hampden,	16.00

All these watches are as good as new, but are unredeemed pledges. They are all in gold filled open face cases, and in good running order. Terms, cash with order, or goods sent C. O. D. when a sufficient amount is sent to cover express charges. We have a limited amount of these goods and it is advisable to write to us at once.

JULIUS GOODMAN
70 South Main Street
Memphis, Tenn.



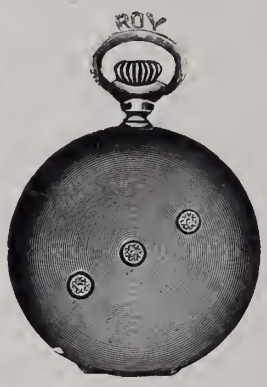
IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON

AUDEMARS, PIGUET & CO.,
BRASSUS and GENEVA.

Manufacturers of Superior

Plain and Complicated Watches.

Represented by

A. WITTNAUER CO.,
9-11-13 Maiden Lane, NEW YORK.

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

Always Buy Watches of a Retail Jeweler

A Mail-Order House, Although It May Sell a Good Watch, Cannot Adjust It To Your Person.

NO watch you buy by mail will keep perfect time, no matter who made it how perfectly it is made or what its reputation. A good time keeper must be regulated to your person as carefully as a good tailor fits a coat. In no other way can you secure perfect time keeping service. No one but your jeweler can do this. Watches you buy of mail-order concerns are not and cannot be so regulated. That's the reason they never keep perfect time and always run too fast or too slow. The variation of even one one-thousandth part in the vibration of the delicate watch balance which governs the movement, means a loss or gain of a minute and a half each day. *South Bend* Watches are sold only by reliable jewelers. They are never sold by mail, because South Bend Watches are so good that we do not want their great reputation for reliability and accuracy injured by improper regulating. We make South Bend Watches as nearly perfect as it is possible to make a watch and pay the jeweler to regulate it to keep perfect time in your pocket. A watch which is a perfect time keeper in one man's pocket, very likely will not keep time at all in another man's pocket.



A SOUTH BEND Watch.

If you carry a South Bend Watch you will know that the watch you carry will stand tests that are twice as severe as any that you are ever likely to give it. It might be frozen solid in a block of ice, it would still keep satisfactory time.

Every adjusted South Bend Watch, before it is sent to your jeweler, is baked in an oven heated to 100 degrees Fahrenheit and kept for hours in a refrigerator at freezing point. It must keep perfect time in every position and not be affected by the jars and jolts of railway trains, horseback riding, etc. It is built to stand the hardest wear and usage you can give it.

A South Bend Watch, although it is the best watch in the world, costs you no more than other good watches. Your jeweler will gladly show them to you and tell you why they are the best watches for you to buy.

Send coupon today for our handsome book "How Good Watches Are Made," and an interesting little device showing how South Bend Watches adjust themselves to every temperature. Don't fail to talk with your jeweler about watches before you buy any watch.

South Bend Watch Company
South Bend, Ind.

The Ads That Ring True

to the cause of the Retail Jeweler are the **SOUTH BENDS.**

Men may talk and men may promise you protection against unfair competition, but we have gone further—we have put ourselves in black and white before the 80,000,000 of Uncle Sam's people, stating clearly that **SOUTH BEND WATCHES** are not sold to mail order houses.

What other manufacturer of watches has ever unqualifiedly come out for the Retail Jeweler? We are giving you quality goods. Now get in the bandwagon and help drum the mail order man out of the retail jewelers' camp.

Send for prices and literature to-day.

South Bend Watch Company

Manufacturers of High Grade Watches — SOUTH BEND, INDIANA

REPRODUCTION OF THE OLD

Willard Banjo Clocks



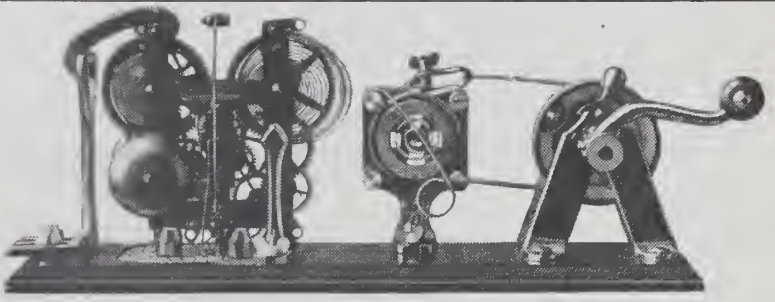
ELEGANT DESIGNS

SUPERB FINISH

MADE TO LAST

The pinions are cut, hardened and polished and plates are made of heavy hard brass.

Derry Manufacturing Company
DERRY, NEW HAMPSHIRE



KELLEY'S PATENT RAPID CLOCK SPRING REPLACER

THE NEW AND ONLY INVENTION FOR

Replacing Broken Clock Mainsprings, Reversing "Set" Clock Mainsprings, Repairing Ratchet and Ratchet Springs without dissembling the clock, and any of the above operations can be completed in three minutes' time, as not a wheel, wire or piece has to be taken out of the clock, and the clock's adjustment and striking gears do not become disturbed.

Write us for circular which gives the full description, testimonials, introductory prices and examination offer.

The Rapid Clock Spring Replacer Co., Somerset, Ohio

Practical Course in Adjusting

Published Price, $2.50 — Special Reduced Price, $1.50, Postpaid

THE JEWELERS' CIRCULAR PUB. CO., 11 John Street, New York

ILLINOIS MOVEMENTS
WADSWORTH CASES
HENRY M. ABRAMS CO.
717 Market St., SAN FRANCISCO

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information

THE PENNSYLVANIA WATCH CASES



Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.
NEW YORK OFFICE, 65 NASSAU STREET



Foresight in Preparing the Advertising Campaign.

Written expressly for The Jewelers' Circular-Weekly.

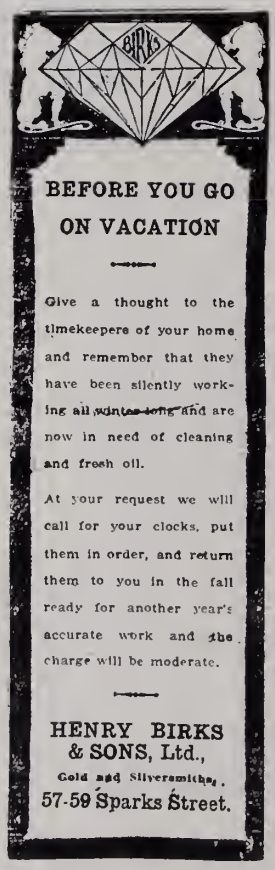
WHEN the Franco-Prussian war was declared an officer awoke Von Moltke at midnight, supposing he would partake, in a certain measure, of the excited preparation. Instead, the silent general directed him to a certain pigeon-hole in his safe, where he would find a paper, the contents of which were to be telegraphed to the various military stations of the empire; then he turned over and went quietly to sleep again. With his usual foresight he had carefully prepared at his leisure plans for beginning just such a campaign, should it ever be necessary, and could meet the excitement of the hour with carefully matured arrangements.

Practically every advertising campaign can be anticipated without any special gift of foresight, even the holidays of the year having a habit of coming at well-established periods and most of the special events and seasons arising out of social or industrial cycles being known somewhat in advance of their occurrence. Is there any reason, then, why advertising plans should be scraped together with unseemly haste and half ruined by their incompleteness?

There is usually no better time to lay plans for any special season's advertising than the year before it is undertaken. No one is quite so fully imbued with the Fourth of July spirit as on the fourth day of July, and the same principle holds in relation to any other holiday. We enter into the full spirit of the time on the one day we celebrate, then lay our real interest aside until another year. Then why not cage a little of our enthusiasm on that day in anticipation of a similar occasion to be catered to another year?

There is never any other time, either, when outside suggestions are so plentiful. People are enthused with the occasion; their comments teem with pertinent ideas. "Why doesn't some enterprising merchant think to do so and so?" or "Isn't that window decoration hideously inappropriate for this occasion?" Such comments, as well as compliments and helpful suggestions, may be heard on every hand. Is it excusable for us to make a similar mistake or fail to profit by popular comment in 1910 because we forget the criticisms of 1909 and neglect to enter them on the proper page of our advertising idea book?

There is no more valuable ledger to any merchant in his entire bookkeeping system than the one in which he records advertising suggestions as they come to him in the wear and tear of actual business life. Some of them may have to be remodeled a year hence and brought up to date, but we may count on human nature remaining much the same from season to season, and the best way to reach the enthusiasm of 1910 is to carry that of 1909 along with us as we chart out our future plans. We will find the Fourth of July suggestions this year brought a better foundation upon which to build appeals to popular enthusiasm a year hence



SEASONABLE AND WELL WRITTEN.

than any premature interest we can drum together in our own hearts in anticipation of another Independence Day after our interest in the present one has died out.

The spirit of the hour is in our hearts in all its freshness when the occasion itself puts it there and is not diluted by conscious effort. The ideas that come to us then may, if recorded, be dressed up later on in the leisure of relaxation, and our plans for executing them perfected without any undue haste.

The spirit of any occasion to which we wish to cater is best supplied by a similar occasion. The application of that spirit is best provided for in the calm of leisure hours. There is an inspiration in excitement that adds wonderfully to the vigor and freshness of our efforts, but a little calm reflection will often quell dangerous waves of enthusiasm that would otherwise carry away our saner judgment, and the best advertising efforts are those to which we have given both the inspiration and the leisurely correcting touch.

THE BEGINNING OF A GOOD ADVERTISEMENT.

The real campaign of the successful advertiser originates neither in the copy nor in the medium used, but in the business policy of the house. There must be something in the store to invite the public; something in the business policy that will sell goods. The object of advertising is merely to sell *more* goods; to spread this initial attraction out before a larger number of possible buyers than the personality of the selling force could otherwise reach. It is of vital importance, then, that all of that portion of the campaign enacted by the selling force and the stock on sale should be in absolute harmony with the printed offer in the newspapers.

SALESMEN SHOULD STUDY THE ADVERTISING.

It is not enough that there should be in stock an article that will make good every claim of the advertisement. It is absolutely necessary that every salesman in the place



UNIQUELY DESIGNED BORDER.

be entirely familiar with all of the store's advertising and with the special lines of goods being advertised. After the impression has been made upon the public that some special line of bargains is being offered, or that something of more than ordinary value is being presented, or that, for any other reason, the store advertised is an especially attractive place to trade, a little hesitation on the part of the salesman in deciding upon the goods advertised creates the impression that, after all, in the eyes of the store's own people there is nothing of distinguishing merit in the offer, then the entire advertising is discredited.

No matter whether the advertising is prepared by the proprietor himself or by a special advertising manager, a copy of it should be furnished every salesman as unfailingly as it is served upon the newspapers, and every clerk should be required to become familiar with its contents and thus burnish up his stock of knowledge in relation

Retail Advertising Department.

tion to the special article offered. If it is a certain line of watches, see to it that the entire selling policy of the store lends itself to the sale of those particular watches; that the stock is conspicuously represented by the window trimmer, and that every clerk is familiar with that line, its record for reliability, with every distinguishing point of merit.

It is not enough for him to know the entire stock of watches in the store so well that he is able at a moment's notice to pre



CATCH PHRASE O. K., DISPLAY CONGESTED.

sent any watch attractively, though he should be prepared to do that, too. His knowledge of this one watch, freshly acquired, should render him enthusiastic on that particular subject, so that he feels as well as knows. The printed ad. has given the impression of something especially interesting, and it is certainly up to the store management to show a special interest in it. Nothing is more chilling to the buying instinct than indifference on the part of the salesman, where enthusiasm is expected.



A DISTINCTIVE ANNOUNCEMENT BY AN EXTENSIVE ADVERTISER OF WHEELING, W. VA.

It is, then, the business of every clerk to make such a special study of the advertised line that for the time his whole enthusiasm is wide awake when the line is mentioned, and it is the business of the store management to see that every clerk has done this.

Every salesman worthy of the name has a good knowledge of the goods he is required to handle, but many salesmen stop at that; they simply know. It is the man who really *feels* who surpasses his comrades in writing the completing sentences of the newspaper ad.; whose blood is boiling with faith in the claims he makes, and whose interest, acquired in his special study of the subject, compels him to throw something of his own personality into each sale without being aware of it himself. This means that the origin of his faith and of the store's printed advertising must represent something of honest value that can command the genuine respect of the man who really understands all of its merits and short-comings.

In other words, there is no room for false pretenses in an ad. that is to be backed up as it should be by the personality of the entire house. If the origin of the ad. is in any way a sham, either the selling force must fail in backing it up with proper enthusiasm or else the clerks themselves will become quickly demoralized and devoid of that enthusiasm which comes out of earnestness because of the falsehood.

The close bond of sympathy between the selling force and the advertising management is not difficult to provide for, once the necessity of it is understood. In the beginning a prize offer, given out quietly among the employes of the house, for any idea that can be utilized in future ads. may aid in getting clerks into the ad-reading habit. That will insure close attention for a time at least; then, after the novelty of this has worn away, the more efficient clerks will be found to have the habit fixed upon them, while the others had better be weeded out. If they still fail of attention at this point they will surely be found remiss in the many little details that are constantly arising in the course of any business day to distinguish the "time-killer" from the true salesman.

There has been too much tendency to charge the entire efficiency of an advertising campaign against the advertising manager only, but this is wholly unfair. If he hasn't the backing of the whole store policy his best efforts are in a great measure wasted. Like the pitcher of the baseball team, much depends upon the skill of his delivery; but if it is too swift for the rest of the force to hold, it is worse than useless to them; in fact, no baseball manager worthy of his place would permit his team to enter the diamond without first seeing to it that all its members were prepared to handle the very best work their own pitcher could give them.

It is equally important that no proprietor should permit his sales force to lose touch for a day with the best curves and speediest delivery of his own pitcher, the advertising manager of the firm. R. F. N.

O. B. Marvin & Co., Findlay, O., formally opened their new store a short time ago. During the opening an orchestra dispensed music, and souvenirs in the shape of carnations were given to the ladies.

A boy, while shooting off firecrackers, July 4, caused a fire in the jewelry store of Smith Bros., 183 High St., Holyoke, Mass. A still alarm was sent and the blaze extinguished before doing any serious damage.

Recent Business Literature.

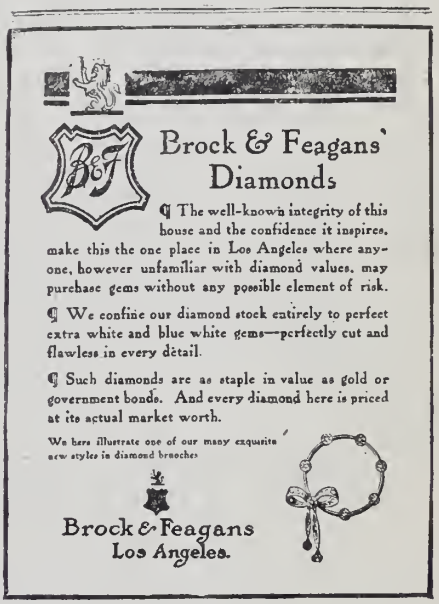
"FADS, Fancies and Facts" is the title of a very attractively printed booklet which was sent out, a short time ago, by Maier & Berkele, Atlanta, Ga. The cover pages are of a light bluish-gray color, the front page being adorned by an embossed wreath design bearing the firm's monogram and enclosing the title, which is also embossed. The inside pages, of which there



GOOD BUSINESS SCHEME WELL ADVERTISED.

are 24, are well written and illustrated with beautiful half-tones depicting silver flat and hollow ware, loving cups, silver deposit ware, china, cut glass, lamps, hall clocks, etc.

B. F. Salamonsky, Norfolk, Va., recently distributed to a well-chosen list in Virginia, North Carolina, South Carolina,



DIAMOND TALK BY BROCK & FEAGANS, LOS ANGELES, CAL.

Georgia and West Virginia, an eight-page booklet three and one-half inches by six inches, calling special attention to his facilities for jewelry repairing, manufacturing and engraving. Prices are quoted for the different kinds of repairs, in every instance. Mr. Salamonsky recently enlarged his establishment.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

A Window Display for the Baseball Season.

Prepared expressly for The Jewelers' Circular-Weekly.

AN original idea for the baseball season, utilizing the moving ball scheme in a novel manner is outlined herewith. A cardboard box somewhat larger than your fan is formed into an inverted funnel, as shown in Figs. A and B, and placed beneath a platform, C, which conceals the motive power. The bat lying on this platform is made by forming a sheet of cardboard into a tube about the size of a baseball bat, and having holes cut near each end—one at the bottom and the other at the top. These holes should be of a size to accommodate your celluloid ball, which is marked to imitate stitching and thus resemble a baseball.

Figs. D and E show how the paper tube is made to simulate a bat, being simply a paper tube covered with successive wrappings of manila paper smoothly pasted on.

Fig. C also shows the entire arrangement in detail. All joints of the air chute and funnel can be made air tight by pasting paper carefully over them.

The place where the "bat" is attached to the connecting tube should be most carefully hidden. The effect desired is that of a bat lying in the window and a ball continually rolling on it and not falling. Naturally, if all is carefully built and the motive power skilfully hidden, the passerby will be greatly mystified, and will also tell his friends to go to see the show.

The apparent simplicity of this display will make it doubly attractive. The cost of the entire moving apparatus (excepting, of course, the electric fan and current consumed) need not be over 25 cents. The dull Summer months require an extra effort, and as the time used is the main cost in preparing this window one will find it to be a paying investment to devote some leisure time to its construction

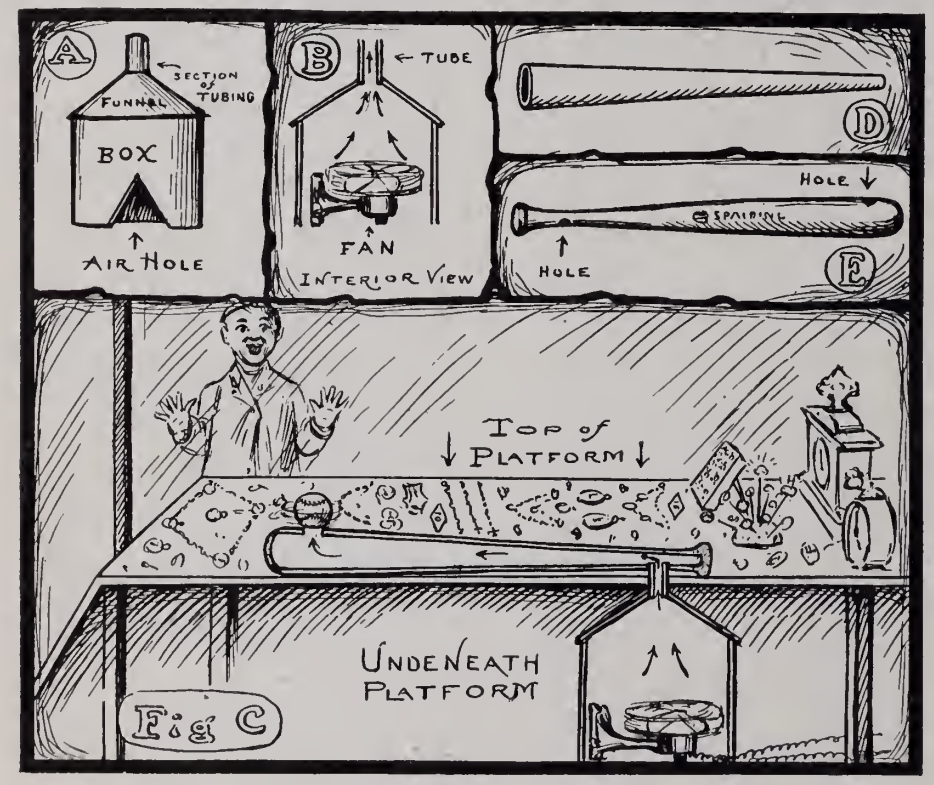


DIAGRAM SHOWING HOW TO PREPARE THE BASEBALL DISPLAY.

Catchy signs for the baseball window should be worded in the slogan of the national game:

The attraction of the "DIAMOND" is in its safe value.

Our Dollar Alarm Clocks Make a BIG "STRIKE"

Buy our guaranteed Silverware we're RIGHT on the "PLATE"

Everybody "ROOTS" for our high class goods.

"NINE" of our most seasonable novelties.

"A HOT GAME" Trying to beat our values

"A THREE-BAGGER" Our 25-cent Pin Guards.

These "MASCOT" Pins we are having a "RUN" on.

The price at which we "PITCH" out these specialties will surely "CATCH" you.

Small cut-outs of a diamond shape might be stenciled with a ball and bat and used in connection with this window for price tickets.

Fighting the Mail-Order Houses.

A NEW method of fighting the mail-order houses has been invented in Chattanooga, Tenn., where a number of representative retailers in various lines have united in the preparation of a joint catalogue, which they have spread widecast in the territory surrounding Chattanooga. The cost of the catalogue being divided, the individual expense is very slight; while the fact that it is comprehensive and substantial insures its preservation where separate and less bulky catalogues would soon find their way into the waste basket.

The Chattanooga firms represented include furniture, vehicles, farming implements, jewelry, office supplies, musical instruments, drugs, etc.

Storekeeping Department.

What is a "Fair Fixed Selling Price"?

(Address delivered by L. A. Spurlock, Rockport, Mo., before the recent convention of the Missouri Society of Retail Jewelers, in St. Louis, Mo.)

A DEATH struggle is never inviting, either physically or in a business sense; but frequently, in one's lifetime, the "horns of the dilemma" present themselves, and one must oppose force to force and put good, sound business sense against that of his competitor. The business dilemma I speak of is the mail-order house, and the "good, sound business sense" I wish to oppose against it is the "fair, fixed selling price," which places the smallest retailer on an equal footing with the greatest mail-order house extant.

I have noticed the many articles circulating throughout the press with reference to this "fixed price," some advocating a small fixed profit with an advance on repairs; others holding for the 100 per cent. plan, and still a third class adopting the percentage as laid down by some of the most successful jewelry manufacturers. Of the three methods I would choose the latter; but having an idea of my own respecting this subject I wish to place its humble weight against the three theories above.

Every dealer, of whatever line, is entitled to a fair profit. As to the third party, the purchaser, he is entitled to a fair price and goods that correspond in value to the money paid. For example, say the extension price of the "X" watch is $7.75, and the manufacturer has fixed your minimum profit, or selling price, at 60 per cent., which would put the watch up to the purchaser at $12.40. This is a fair selling price, both as to yourself and the buyer—fair to yourself because it enables you to include the percentage of breakage, rent, clerk hire and the other incidentals which must be saddled onto the staple articles of sale, and fair to the buyer because it gives him a good article at a reasonable, business man's price, and does not subject him to a sliding scale of prices that may be balm to his pocketbook one moment and a two-edged knife at another.

Remember that the salvation of the "fixed price" is embodied in the word "medium"; it must be neither too high nor too low. Remember that when this convention strives for a "fixed price" it must place it so that there will be no "crawfishing," so that "from the jump" the public may regard the price as so "fixed" that the article and its price may become a by-word in the business world. Hence everyone must be satisfied at the outset, for nothing so shakes the confidence of the public as discontent among dealers.

Now, to show the advantage of the 60 per cent. fixed minimum profit, allow me to take up the three propositions seriatim.

First, the small profit plan, and the advance on repairs to make up the deficit. This hardly needs an answer, but one should win on the strength of his own argument, and not on the weakness of the other party's. As far as my business experience has taught me, the small profit is only bait, and the necessary increase in some other line of the business, as repairs, is to make up the requisite amount to meet the unavoidable expense enumerated above. Now, Mr. Retailer, can't you see a happy medium between bait and increase in the fixed price that comes neither too high nor too low, and doesn't scare a customer like a yellow quarantine flag? A medium, steady, "fixed price," at 60 per cent., will do more for you than a "fixed bait," and the consequent elevation of prices in other articles. As I see it, the "fixed small profit" simply throws the sliding scale of prices on other articles, while the "fixed, medium price" of 60 per cent. will satisfy all parties, and leave other articles and branches of the business normal.

Second, the 100 per cent. plan needs no argument with reference to the class of articles I am dealing with in this discourse, for I am advocating this "fixed selling price" only on watch cases, movements, some plated flat ware and hollow ware, and not on the lesser articles, such as scarf pins, stationery, etc. To put the price at 100 per cent. on such plated wares, etc., would be plain highway robbery, and would be upholding the black mask, slung-shot and dark nights as an honorable profession.

Third, the percentage as adopted by many of the leading jewelry manufacturers I have not much quarrel with, because they have struck the right principle, and are only lacking in that their percentage is too high in many cases and too low in others. For example, one firm lays down the 66⅔ per cent. rule, and has succeeded, too, in its business; another firm says 33 per cent. is the correct estimate. But, as stated before, there is a happy medium of 60 per cent. that falls between the two, and that I think will prove satisfactory to the manufacturer, retailer and buyer. It has the advantage of being fair, not used as bait, and prevents a sliding scale on other parts of the business, keeping them normal in price, and holds out the retailer as a business man who conducts his business on a steady level. Let me close this part of my paper by asking this question: Where is the retailer who does not wish his business to have an even tenor, with no deep valleys and the consequent tall hills in his prices? Sixty per cent. is, I think, the remedy.

Touching the mail-order houses, I have to say that the "fixed price" is the weapon for our salvation. It reminds one of Spencer's "Fairy Queen," wherein a single knight vanquished the fiery dragon with his sword of faith; for now in the list is posed the retailer with as effective a weapon as that in the legend, to fight a greater dragon than the storied one ever dared be. Our "fixed price" enables us to extend our territory and to reclaim what we have lost; for where is the buyer who would not prefer to trade at home at the same price he could trade abroad? Yes, and even cheaper, because at the fixed rate the home dealer requires no postage, freight or express charges, while the mail-order house does. So I see nothing but a brilliant future for our business if we "get down to our knitting" and put our good advice to work. Remember, a business is no stronger than what a man puts into it. This convention is not only advisory, it must have redder blood than that. Let us practice our maxims and advice in our own bailiwick. Co-operating with the manufacturer, we will find him only too ready to adopt a reasonable fixed price, which I place at 60 per cent., because we three—the manufacturer, retailer and buyer—depend on each other.

Distraction a Frequent Cause of Jewelry Losses.

THE recent experience of a jeweler in New Haven, Conn., who voluntarily gave a woman $100 as a loan for a cheap ring which the woman led the jeweler to believe was very valuable, but upon which she placed no valuation, should serve as an effective lesson to storekeepers. Since the woman placed no valuation upon the ring, but merely submitted it to the jeweler for his inspection with the request that he lend her the sum of $100 and keep the ring as security, the jeweler has no legal redress.

Every jeweler who conducts a store should make it a point to ask at least such questions as will allow him to have a proper remedy in law. Jewelers are, of course, not lawyers, but a little thought and common sense help a great deal. It certainly seems a simple matter for a jeweler to inquire as to the value of a ring, but this clever female caught the jeweler napping, or at what many would call the psychological moment.

The woman entered the store when the jeweler was busily engaged in conversation with a customer. With feigned or genuine haste and excitement she nervously called him aside. She was dressed well and in unusually refined taste, and, politely declaring that she was temporarily in need of funds, flashed what appeared to be a magnificent diamond ring before the jeweler's eyes and with the utmost courtesy and affability made a strong plea for the above-mentioned loan. Had the jeweler been alone in the store at the time, and had his mind not been distracted or his attention divided between the two persons, he would probably have thought more cogently before "contributing" his $100 to this wily woman.

At any rate, herein lies a warning against hasty business procedure. A business transaction with one customer should always be completed before beginning a new one with another customer. Employ more help, if necessary.

Distraction is a most frequent cause of jewelry losses, and if a man is exceedingly absent minded he should even go so far as to resort to a physical reminder in the form of a card bearing the inscription, "Cave" (beware), which could be so placed as to be invisible to those who enter the store, and ever visible to the eyes of the jeweler. One jeweler in a large city has this word printed in Greek on all his diamond trays.

A. L. Butler, Ansley, Nebr., recently sustained a loss of about $500 during a fire at that place.

Henry S. Miller, a jeweler of Avon, N. Y., while riding a motorcycle recently, met with injuries which were at first thought serious. Mr. Miller was on his way home from a trip to Penn Yan when he collided with an automobile.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

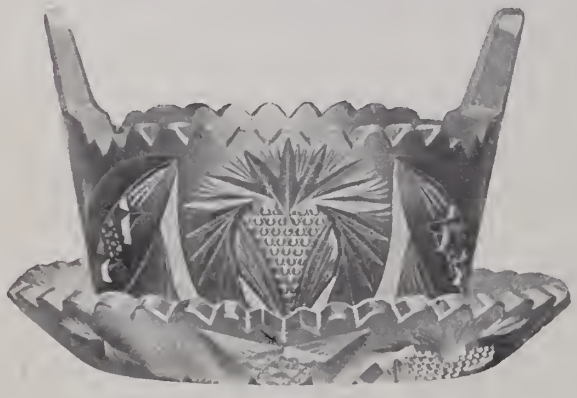
Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

Pacific Coast Agent—A. I. HALL & SON, INC., Jewelers' Building, San Francisco.
Canadian Agent—JAMES A. PITTS, 179 St. James Street, Montreal.

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RICH AMERICAN CUT GLASS



We have no dull months. Why? By keeping to our motto, "First Quality Goods at Reasonable Prices," **Our Cut Glass** sells the year around.

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Chicago, - 131 Wabash Avenue
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KETCHAM & McDOUGALL

Manufacturers

Gold and Silver Thimbles

Automatic Eye-Glass Holders

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Books and Portfolios of Suggestions and Ideas for

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No. 149



No. 163

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Fine Leather Goods

Exclusively for the Jewelry Trade



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Best in the World. Used in the Army and Navy.

SUSSFELD, LORSCH & CO., Importers

NEW CATALOGUE upon application to any JOBBER

37 MAIDEN LANE, N. Y.



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Large Variety in All the Latest Styles

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

DELLA ROBBIA RELIEFS.

By Charles A. Brassler.

THE delight in plastic art which characterized the early Italian Renaissance, and the resulting demand for works of this kind, caused the artists of that day to seek materials which would allow more rapid execution than is the case with marble, and in which their work could also be more easily reproduced. Bronze won a very wide use. A few works of the "Trecento," technically very imperfect, were followed in the 15th century by such perfection of bronze casting that this became the most valued material for plastic art. It was very expensive, however, and thus only small arti-



MARY AND CHILD. LUCA DELLA ROBBIA (1400-1482).

cles were within the reach of persons of moderate means. For larger works a cheaper substitute had to be found. The Italian artists took what Nature afforded—sandstone, limestone, wood, but first of all clay, which will always be for the plastic artist the easiest means of direct expression for his ideas. Studies and models in clay were followed by real works in the same material, lightly burned and painted in water color. If they were intended for out-of-doors they were varnished. But this was not a great protection, and Luca della Robbia, in Florence, in 1440, conceived the idea of glazing such work directly after the fashion of glazed pottery or earthen ware.

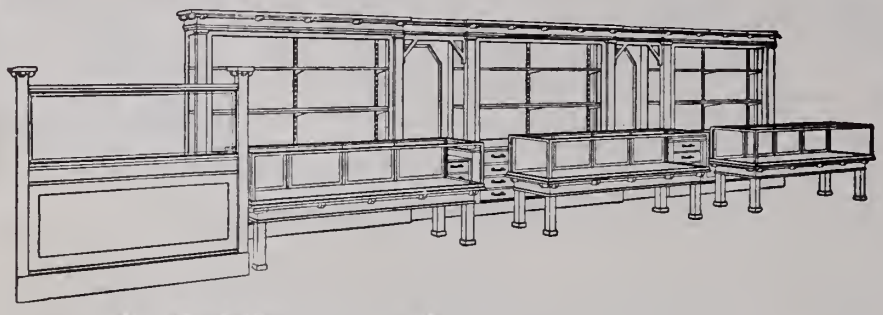
This artist (1400-1481) was at first a goldsmith, but soon turned to sculpture. As early as 1438 he had finished the famous marble frieze in the Church of Santa Maria de Fiore in Florence, and other masterpieces of marble and bronze have been established as his work. In order to make his work in clay lasting he sought, Vasari says, a new process, and finally invented tin glazing. If this fact is not a certainty—since we have faience ware from the Trecento—he at least understood how to apply the faience technique to large plastic works with a beautiful effect never afterwards attained. The clay model was lightly burned, then painted, and enameled, and burned a second time. The painting shows few colors, the figures being mostly white on a blue or green ground. The opal-like milky white of the della Robbia glazing is put on so thinly that the clay shows through; the blue is of a quiet tone, the green yellowish, and the halos of his saints



ALTAR FRONT, BIRTH OF JESUS. GIOVANNI DELLA ROBBIA (1469-1529).

ALEXANDER H. REVELL & CO.

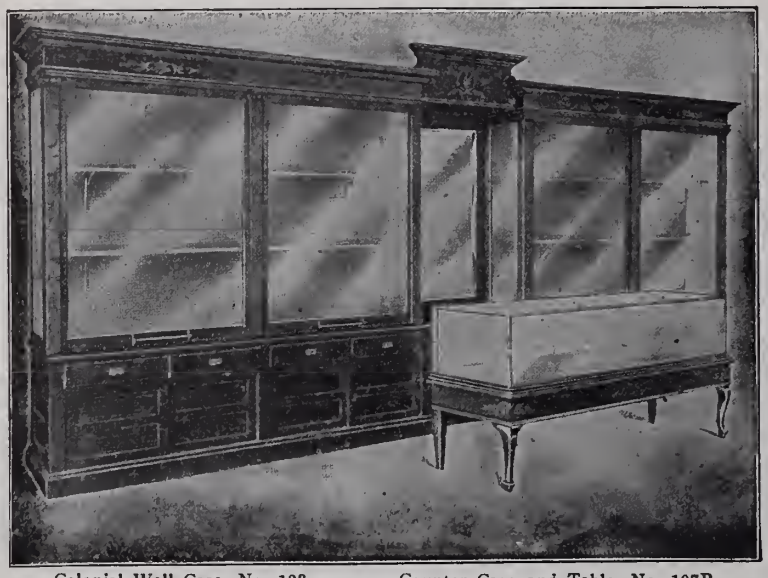
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¶ Wall Cases, Show Cases, Tables, Tray Cases, Etc.

"Let us quote you prices."



Colonial Wall Case No. 123. Counter Case and Table, No. 107B.

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11 to 17 NORTH ANN STREET, CHICAGO

MAKERS OF **High-Grade Jewelers' Fixtures**

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.

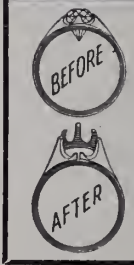
Mammoth Wholesale Jewelers

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PHONE: 801 JOHN ESTABL'D 1876

MORRIS SCHIFF

82-84 Nassau St. NEW YORK



Manufacturer of Fine

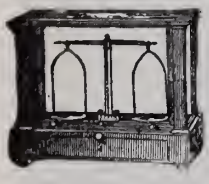
DIAMOND MOUNTINGS,

In Platinum and Gold

Lockets, Buttons, Etc.

I make a specialty of order work and repairing. Estimates and designs cheerfully furnished. I do good work at the most reasonable prices. One trial is all I ask.

Send your Old Gold and Silver and get the highest prices.



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

Send for Price List. Tel. 370 Cortland.



WRIGHT SELF-FILLING FOUNTAIN PENS



BEST MADE

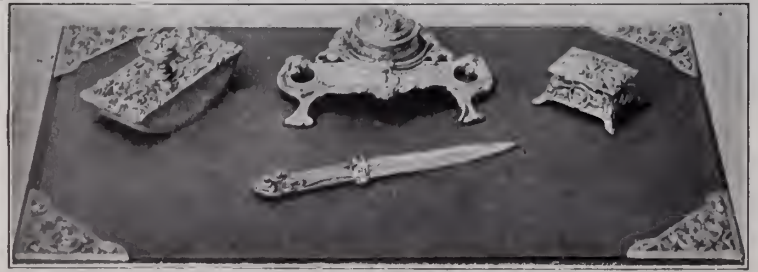
50 Cents to $12.00 Each. Write for Samples and Catalog.

WM. WEIDLICH & BRO. PROPRIETORS WRIGHT PEN CO. 623 Washington Av., St. Louis, Mo.

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE, NEW YORK



No. 1036—DESK SET

POLISHED BRASS FINISH

Ink Stand, 6 inches; Blotter, Stamp Box, Paper Cutter and Pad with Brass Corners, 12 x 18 inches. PRICE, $3.50 FOR THE SET.

L. W. LEVY & CO.,

Originators of Novelties for Jewelers,

580-582 Broadway - - New York

are either white or gilded, never yellow. Besides his authentic faience work, which is in Florence, della Robbia made a great number of lunettes, tabernacles and altars, and many reliefs. Most of the latter show



UST OF ST. CATHERINE. ANDREA DELLA ROBBIA (1437-1526).

he same design, the Virgin and Child, either alone or with attendant saints or ngels. Luca della Robbia's work is characerized by the beauty of the figures, the fortune. As far as is known, his works bear no signature.

The production of the glazing seems to have remained a secret of the atelier, and the method was the inheritance of his nephew, pupil and co-worker, Andrea (1437-1526), who continued to work in his uncle's fashion. Vasari says that his works were numberless, and scattered all over Tuscany. In his sense of beauty, the taste of his arrangement and in skill of technique he equals his master, but his figures are inferior in dignity and seriousness of expression. His Madonna reliefs are fascinatingly beautiful, characterized by simple naturalness of conception and an expression of calm, bright joy. They are outwardly distinguished from Luca's work by the heavy framing (except where, for architectural reasons, the frames are omitted), in which garlands of fruit and angels' heads predominate.

Of Andrea's four sons, all of whom were his pupils, only Giovanni, who died as early as 1529, comes into consideration as his successor. Many of the reliefs attributed to Andrea are undoubtedly the work of his sons, especially of Giovanni, who at first followed in his father's footsteps, but afterward adopted a different and inferior style, and worked in polychrome.

Many of the faience reliefs of the della Robbias are extant in Florence, and the museums of Berlin, Kensington, the Louvre and Cluny, also possess collections of them. The prices of reliefs of the Robbia school are very high; in the last few years they have brought from $750 to $2,500. Consequently there have been many imitations of this work, especially in central Italy.



"THE FLAGELLATION," XV. CENTURY, NOW IN FLORENCE MUSEUM.

eriousness and dignity of their expression, nd the delicacy of the relief. His faience eliefs, quietly colored and framed in by volos, bands of beading and leaves of sea lants, more rarely by garlands of flowers, von recognition from his contemporaries o less than from posterity, and to them e owed his popularity and a considerable

W. B. Bartling, Grand Island, Nebr., is seeking a settlement with his creditors, and his store at that place has been closed. Mr. Bartling, who is a young man, began business in Grand Island, October, 1906.

Handsome Vase Used as Trophy for Glidden Automobile Tour.

THE trophy for the winner of the Glidden automobile tour from Detroit, Mich., to Denver, Colo., which started July 12, this year, takes the form of a beautiful china vase with a clock set in the base. It was supplied by Wright, Kay & Co., Detroit, Mich., and cost $250.

The vase, as will be seen from the illustration below, is in Sèvres style, hand painted, with ornaments and handles of



VASE USED AS AUTOMOBILE TROPHY.

silver and gold plate. The panels are the conventional style surrounded by rococo borders. At the top on the rim or lip appear the words "Detroit" on one side and "Denver" on the other.

The trophy has been much admired since it was put on exhibition by the jewelry firm which supplied it.

Ceylon Lippitt, Cooperstown, N. Y., and Miss Florence R. Potter, Mt. Vision, N. Y., were married, recently, at the home of the bride, Rev. J. C. Russell, D.D., officiating. The groom is associated in business with his brother, M. E. Lippitt, at Cooperstown, and in this city Mr. and Mrs. Lippitt will reside.

EACH DESIGN BASED ON THE DECORATIVE ART OF THE ANCIENT EGYPTIANS.

KARNAK BRASS

NEW YORK OFFICE
409 BROADWAY

WRITE FOR CATALOGUE

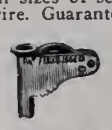
BENEDICT MFG. CO.
EAST SYRACUSE, N. Y.

JULIUS WODISKA
40 JOHN STREET :: :: :: :: :: :: NEW YORK
Manufacturer of a General Line of High Grade
DIAMOND MOUNTINGS
IN PLATINA, 18-K. AND 14-K.
SPECIAL ORDER, DIAMOND CUTTING AND REPAIR DEPARTMENTS

THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

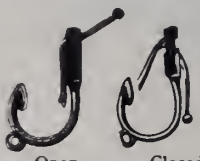
MAGIC NUT
for ear studs, scarf-pins, etc.

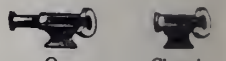




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WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. Postpaid, $2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.



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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2307.—**Boiling-Out Apparatus for Jewelers.**—*Please give description of suitable apparatus for boiling out and warming of cements.* *B. O. A.*

ANSWER:—Useful apparatus for boiling



FIG. 1.

out, for heating water, for warming cement and melting the soft metals were illustrated, some time ago, in the *Deutsche Goldschmiede Zeitung*. The devices are very simple and inexpensive, and can be made by

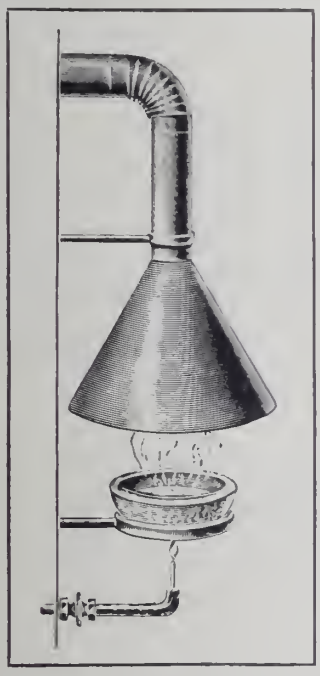


FIG. 2.

the jeweler himself. Fig. 1 shows a three-footed wire stand, which has a metal band fastened to the legs. A Bunsen burner is secured and held in place with a strip of sheet iron and connected with a rubber tube for bringing the gas. The burner has air holes in the sides which may be partly closed with iron plugs, and thereby the amount of flame or heat may be regulated. Fig. 2 shows a similar apparatus which may be fastened against the wall, thus being out of the way. The burner is made out of an ordinary gas bracket shortened and bent upwards and having soldered into it a smaller tube with a small opening, which enables one to use a very small flame if desired for warming purposes only. At a suitable distance above the lamp a ring is made to hold the dish or pan to be used. This ring can be made out of iron wire, bent round, with one end carried to the wall and then bent downwards and secured with two wire staples. The hood shown in Fig. 2 can be used for both apparatuses. It is intended to carry off the fumes from acid or the moisture from any of the boiling liquids. This is a very desirable feature, especially where there is silverware, jewelry or cutlery close by. With the above apparatus in a repair shop one can keep liquids warm all day, the expense of gas being very small, and the saving of time to a repairer being considerable. The boiling liquids are too hot to use with the fingers, and it is therefore best to construct a tin or sheet-iron basket, a little smaller than the vessel used for the acid or cleaning liquid, so that it can be set inside of it. The basket should have small holes in the bottom and a wire bail for a handle. When cement, glue or shellac are to be warmed, the bottles or cans may be placed in the little basket and held in the hot solution until warm enough. Jewelry or other objects to be boiled out may be placed in this little basket, which serves as a quick method of handling small pieces.

QUESTION No. 2308.—**Porous Gold Castings.**—*How can I prevent the number of small holes in gold castings? I use a cuttlefish shell for moulds.* *P. G.*

ANSWER:—This may be avoided by adding to the alloy about 5 to 6 per cent. of yellow brass, or brass wire. In case of colored gold use a little less, also an equal quantity less of copper and silver, pouring the metal into the mould, which should not be too hot. If the gold is completely melted, so that it stands level, wait until signs of solidification pass over the surface, and at this moment pour out. The use of good, pure gold for casting is, of course, the first consideration. If you wish to test it, saw off the runner and examine it with a lens. If the cut surface shows no bubbles, the entire casting is successful.

Walter S. Warner, Austin, Pa., recently sustained a loss by fire.

Simplified Electroplating for Jewelers.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by "R. B.")

INTRODUCTION.

THE many inquiries that have come in regarding cleaning, polishing and refinishing of shopworn jewelry, silver and plated ware, nickel, silver and gold plating indicate that there is a general desire for a simple and practical method of instruction—a method which any out-of-town jeweler or watchmaker might adopt with little effort and much profit.

It is not an infrequent occurrence, as many will admit, that after the lapse of several weeks, impatiently awaiting the return of work sent out of town to be colored, silvered or gilt, one finds that instructions given have not been followed, *e.g.*, an article which should have been "Roman colored" is plated Rose color, and *vice*

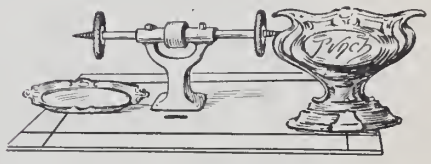


FIG. 1. FIG. 2.

versa. And, what is of greater moment, one is very often called upon to warrant the deposit of metal, be it gold or silver, to wear for a number of years.

It is a relief to a conscientious jeweler to be able to warrant his own work, instead of that of another. It is very easy to go on multiplying the advantages to be secured in doing one's own gold, silver and nickel plating of such articles as clock trimmings, candlesticks, watch cases, watch chains, rings, bracelets and such other articles as are in common use.

For the purpose of meeting the exigencies of certain cases, therefore, we have secured the services of an expert who for many years had charge of and personally conducted a large establishment in New York. The plater will not only tell how to

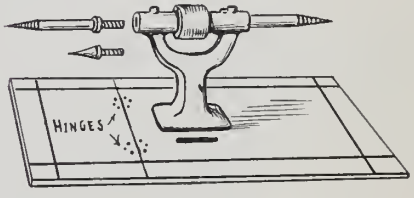


FIG. 3.

do things, but will also tell what not to do, in order to avoid trouble.

It is not unusual, for example, to hear of a watchmaker cleaning a metallic clock or watch dial by mechanical means, and before he is half through to find to his dismay that he has not only removed the undesirable stains or spots, but that the figures have also disappeared, and, what is of greater consideration, it will take two weeks to have the dial repainted and involve an expense of several dollars.

At the very outset it is necessary for every jeweler to equip himself with a foot lathe of considerable size, of the type commonly in use by the trade. Of course, one that is operated by the least exertion and



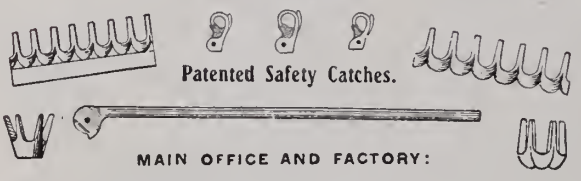
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develops the greatest speed or largest numbers of revolutions is to be preferred. The greater the speed, the higher the polish and the quicker will the work be finished.

While speed is beyond question of great consideration, special attention is called to the polishing head, for upon the construction of the polishing head the result sought to be accomplished greatly depends. For instance, if the polishing head is but five or six inches above the table or bench proper, with arms or spindles of limited length, it will readily be seen that what is commonly called "big work," such as candlesticks, trays or clocks, cannot be handled. In order to be able to clean, polish or brush such articles as above mentioned it is essential that the left arm or spindle of the polishing head should be of the length equal to one-half of the article to be brushed or polished. (See Fig. 1.)

It will therefore be apparent that the height of the polishing lathe is equally deserving of our attention, for if the polishing head rises but five or six inches above the bench or table upon which it rests, it will allow only a small article to be placed under its arms or spindles. (Fig. 2.)

For the reason pointed out it is important that the jeweler supply himself with a lathe the polishing head of which rises at least eight or 10 inches above the bench or table upon which it is placed, and, in addition to that, that the head is arranged for removable spindles, so that when one is polishing small work a small or short spindle may be used at will, thus requiring little effort in speeding the lathe. When occasion requires, a longer spindle may be inserted and larger or heavier work done. (See Fig. 3.)

Another important feature, of which it may be convenient to speak here, which is not likely to be referred to hereafter, is that the table or bench at the left of the base and under the left arm or spindle should be either removable or capable of being lowered so as to enable the operator to handle a large, bulky article with ease and convenience under the left arm of the polishing lathe. (Fig. 3.)

Once equipped as herein set forth, any article that comes to the jeweler will be polished or brushed after plating, as is frequently necessary, with ease and facility.

POLISHING JEWELRY.

To obtain satisfactory results in polishing jewelry, watch cases and silverware, first of all, scratches and marks of wear should be removed, thus rendering the surface of the article perfectly smooth and even. Unless the scratches and indentations are removed no high polish can be secured.

To remove scratches, marks and imperfections from small jewelry a two or three row circular bristle brush of about three or four inches in diameter should be used. A cutting preparation or paste, known to the trade as soft tripoli, should be prepared as follows:

2 tablespoonfuls of powdered tripoli.
1 tablespoonful of Dinamo oil.

This mixture should be thoroughly stirred and is presently ready for use.

A little quantity of this soft tripoli should be placed upon the article to be polished from time to time as the work progresses, and put to the brush. When a fairly fast speed has been attained it will be found, after giving the article a good brushing, that all the scratches and imperfections have disappeared. If, for instance, the article to be polished happens to be a chain, each link should be gone over separately, going over the left of one side and the right of the same side, and thereafter the other side, thus subjecting each and every link of the chain to a thorough brushing. After several applications the operator will readily learn to appreciate the cutting power of this preparation. The very same process should be employed on all kinds of small jewelry and watch cases.

If the articles to be polished happens to be a tray frame or spoon, or article having a large plain surface, a rag buff—that is, a buff made of heavy cloth—should be used instead of a brush. The brush should be employed on parts that are raised, ornamented or perforated, as no buff is capable of getting at depressed and hollowed places. From time to time hard or bar tripoli should be used for the rag buff, with an occasional application of the soft tripoli.

After several applications the operator will learn to determine when the scratches have been removed without much loss of time. A ready and quick way is to have a soft cloth at hand so that the operator can quickly wipe clean the tripolied part and see its condition.

If knicks and scratches are still noticeable, the operation of brushing on the lathe should be continued. If found to be smooth and even the article, be it gold or silver, should be placed in hot water containing a reasonable quantity of washing soda. It should be allowed to remain therein for about five minutes, after which time a hard bristle brush occasionally immersed in strong ammonia water and soap should be applied and the article mechanically washed perfectly free and clear of the tripoli and oil.

So long as the article remains greasy and sticky, no attempt should be made to proceed to polish for a finish, as no high polish can be attained while the article is greasy, and besides the rouge buffs and brushes will be ruined by becoming saturated with the oily substance.

After the article is well washed, as directed, it should be run through a solution commonly known as potash.

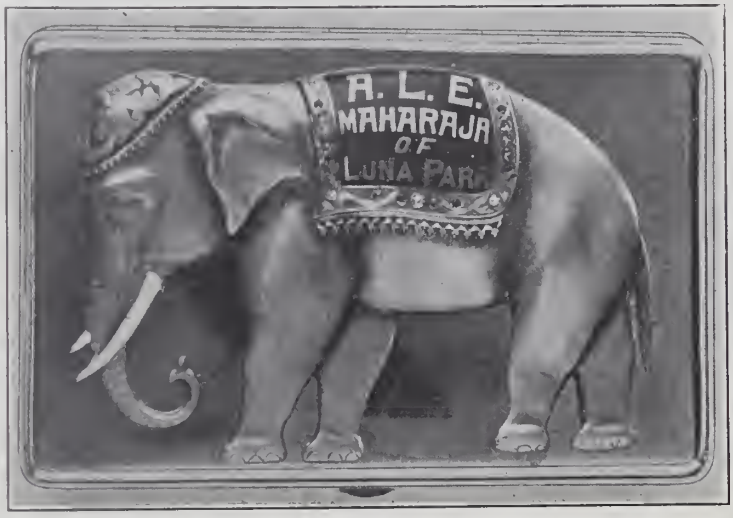
This solution consists of

2 spoonfuls of XXX lye.
1 quart water, used warm.

The work should be left in the solution of potash for a short interval, giving the solution a chance to dissolve whatever greasy matter still adheres to the article after washing. After removal from the potash it should be well washed in cold water, thereafter plunged into hot water, causing it to dry quickly.

The article may then be dried and wiped with a towel or thrown into boxwood sawdust and removed when dry, when it will be ready for what is known as the rouging process. The latter process puts on a very high polish.

(To be continued.)



ENAMELED GOLD PASS CASE MADE FOR A. L. ERLANGER.

Goldsmith's Work in Card or Pass Cases.

AN artistic example of the goldsmith's art is shown in the accompanying illustration of a card case given by Frederic Thompson of Luna Park to A. L. Erlanger, of Klaw & Erlanger, theatrical managers.

The case contains an annual pass and is of 14 karat gold. On the cover is shown in raised work the figures of an elephant in 18 karat gold. The blanket on the elephant is in dark red enamel, set with rubies, emeralds and diamonds and contains the inscription "A. L. E. Maharaja of Luna Park." The case measures two by two and one-half inches and weighs 106 pennyweights. Inside the case besides the pass is a leather holder for cards.

It was furnished by Chas. L. Trout & Co., New York, who also furnished the gold key used to officially open Luna Park.

Samuel Bernstein, Portland, Me., has leased the building at the corner of Oak and Congress Sts., and will remodel it and open a jewelry store there.

Mr. Barrett, Painesville, O., has leased larger quarters in the old Dollar Savings Bank building, on the south side of Main St., and will move there about Aug. 1.

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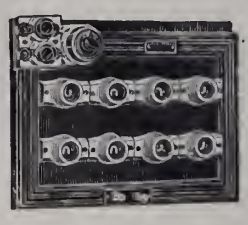
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The demand over the retail counter is astonishing. Every old Gillette user wants the New Pocket Edition and it makes new friends at sight.

The set consists of handle and blade box, either triple silver-plated or 14-k. gold-plated. The pocket case is of gold, silver or gun metal - plain polished or richly engraved in Floral or Empire designs. It is so neat and compact that it will fit like a card case in the waistcoat pocket or slip into the side of a travelling bag — *the blades are fine.* Prices, $5.00 to $7.50.

For the special use of the jewelry trade, the Gillette Company has designed a tray lined with purple velvet, size of the regular watch tray—contains wells for twelve razors. These trays are made in various hardwood finishes to match the store fixtures and are shipped free of cost with the initial order for a dozen razors. Aside from the sales of the razor, the business in blades is a steady income for a store.

Two additions to the Gillette line this season are the Gillette Brush—a brush of Gillette quality, bristles gripped in hard rubber; and the Gillette Shaving Stick—a soap worthy of the Gillette Safety Razor. The stick is enclosed in a sanitary nickel box: both soap and brush are packed in attractive cartons. They will be welcomed by Gillette users everywhere.

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18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64o. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

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12 K. 58c. "	"	18 K. 82c. "	"

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Try us and you will Appreciate our Squareness, Promptness and Accuracy

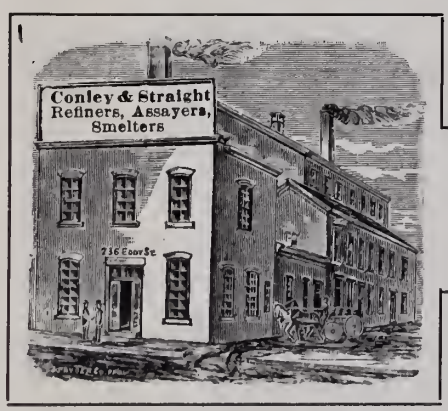
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In another sale we sold three times as much as the combined sales of two other auctioneers, and realized much better prices.

We have repeatedly taken dead sales—the result of the work of incompetent auctioneers—put new life and vim into them, and closed out the stock at a profit.

However, it is not the large amount of goods sold that counts so much as the net results in the profit and loss account—the small amount of new goods used, compared to the percentage of your goods, and your dead stock in particular, that are disposed of, and that larger and more important question of the after effects of your auction sale upon your customers, and, consequently, upon your future trade.

We believe we have solved the problem of how to conduct an auction sale so it will be to your profit, in both dollars and cents, and in the building up and permanency of your regular business.

We will furnish you evidence that sales, at this time of the year, when regular business is dull, can be made as profitable as during the seasons when regular business is booming.

You can do a holiday business during the hot months.

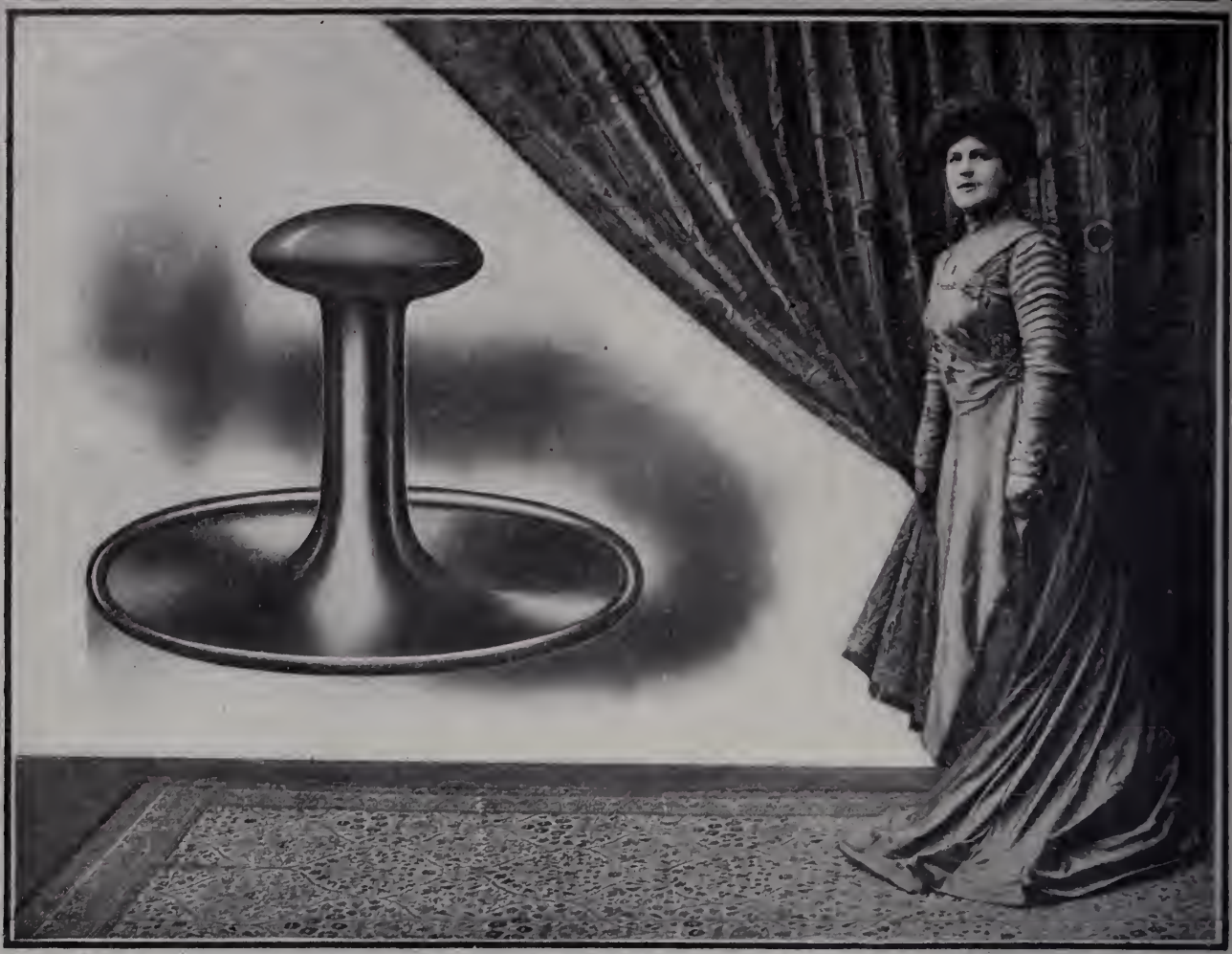
We would be pleased to talk with you about it.



MITCHELL & TILLOTSON

Jewelers' Auctioneers

35 Maiden Lane - - - - NEW YORK



Introducing our

"PERFECT ONE PIECE"

COLLAR BUTTONS

TRADE S MARK

Reg. In U. S. Pat. Office.

ABSOLUTELY GUARANTEED AGAINST BREAKAGE

STERN BROS. & CO.

33-43 Gold Street, - New York

To avoid delay, use local address, 33-43 Gold Street

Salesrooms and Offices of the Diamond Department:
68 Nassau Street, New York

Diamond Cutting Works:
142 West 14th Street, New York

BRANCH OFFICES: Chicago, Ill., 103 State St.; Amsterdam, Holland, 12 Tulp Straat; London, Eng., Audrey House, Ely Place.

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ESTABLISHED 1869

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THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

Copyright 1909 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

41st Year. WEDNESDAY, JULY 28, 1909. Vol. LVIII., No. 26.



Centerpiece, Made for Officers' Casino of Westphalian Uhlan Regiment.

(*See Text on Page 49.*)

ALVIN SILVER



THE EVANGELINE PATTERN No. 2405

Another of our new Sterling Silver Toilet Sets of substantial weight but very thin model. A plain elegant pattern with thread edge. Made in the full line of 26 pieces. Send for complete Catalogue of Toilet Ware.

ALVIN MFG. CO.
Silversmiths
New York

TRADE MARK

Fahys Permanent Case





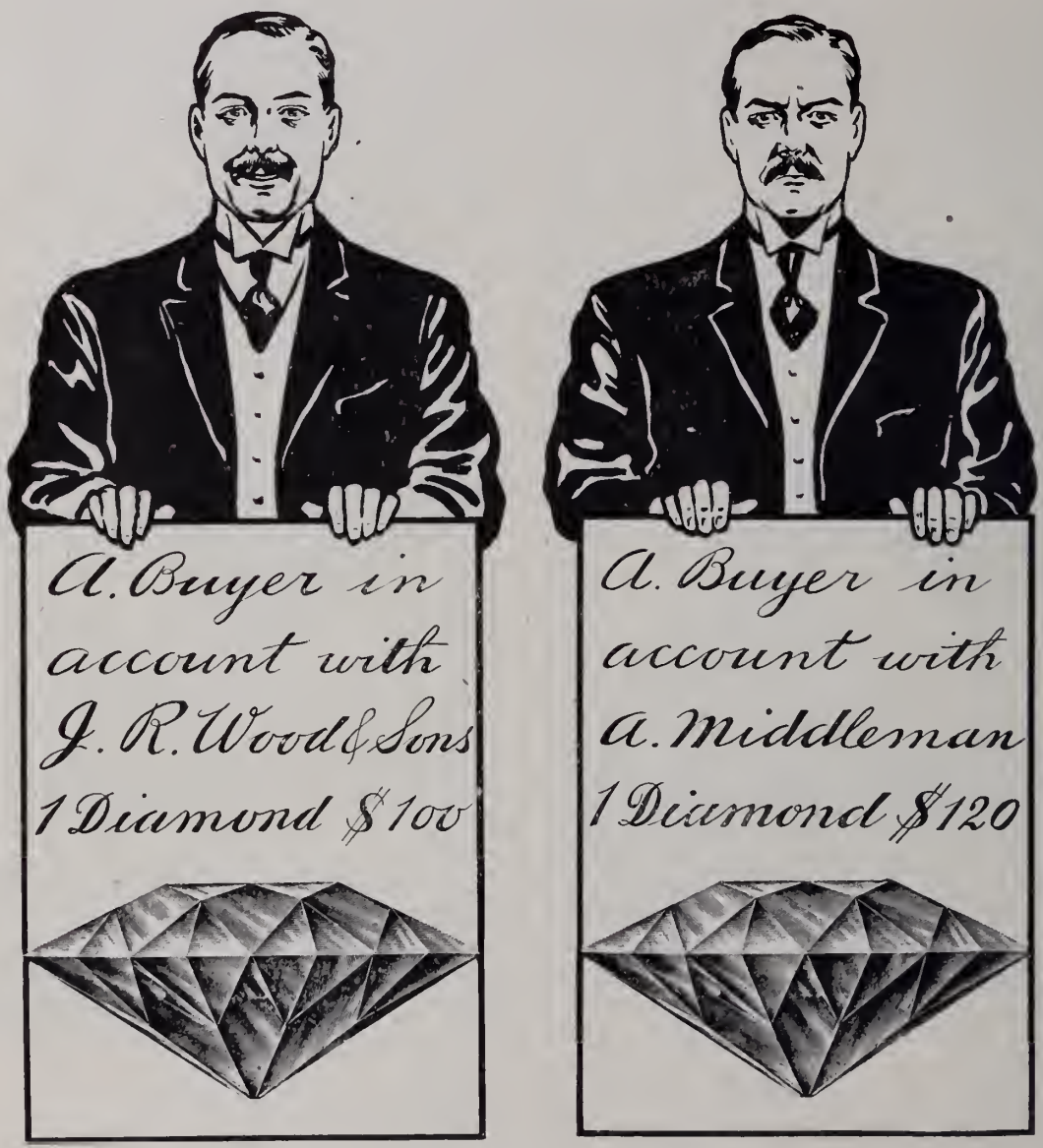
The highest class of workmanship and skill has made the FAHYS PERMANENT CASES the acknowledged superior of all other makes, and earned for them the right to the most *Prominent Place* in any Jeweler's showcase.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO

A DIFFERENCE *and* NO DIFFERENCE

A Difference in the Price but no Difference In the Diamond



The above plainly illustrates the advantage of buying diamonds directly from the cutter

J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

2 Maiden Lane, Corner of 170 Broadway - - - - NEW YORK

From the Atlantic to the Pacific Ocean

Our Wedding Rings are accepted as the standard everywhere.

Pick up the dollars, and have perfectly satisfied customers by selling our Wedding Rings—the best rings made.



J. R. WOOD & SONS

WEDDING RING MAKERS

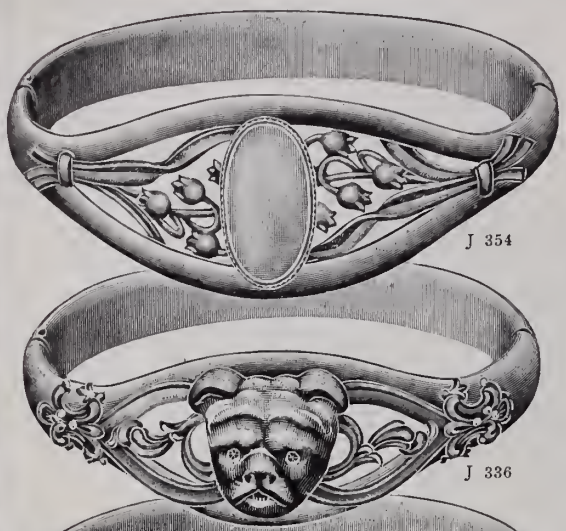
2 Maiden Lane, Corner of 170 Broadway

NEW YORK

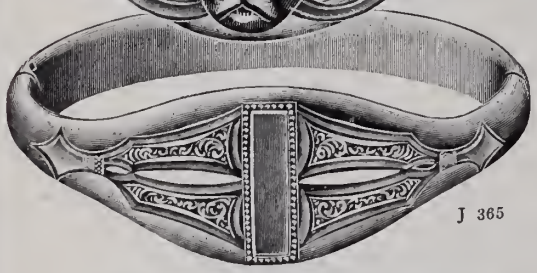
S. O. BIGNEY & CO.

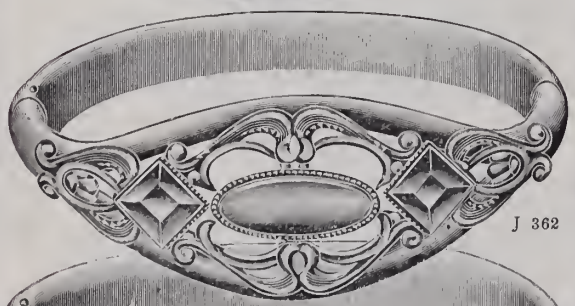
Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains

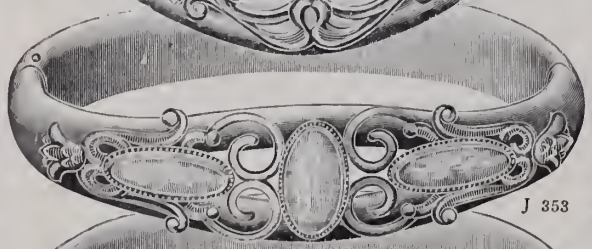


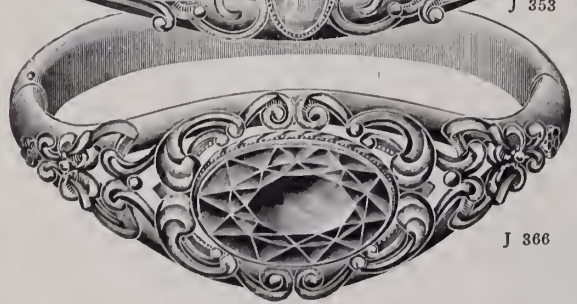

J 354

J 336


J 365

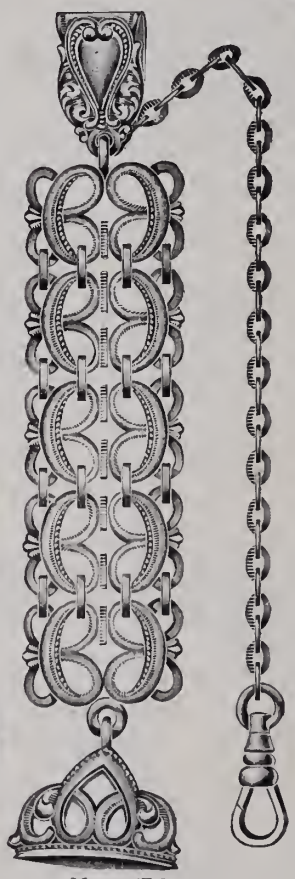

J 362


J 353

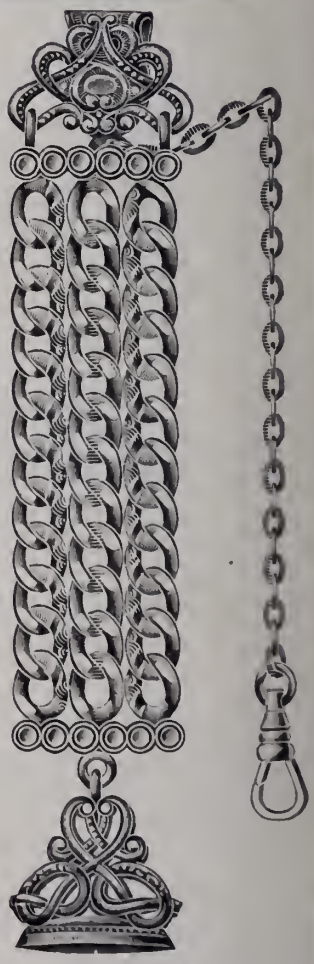

J 366


L 483




M 1409/F 856

We Originate


M 1261/F 851

Since we originated the spread top bracelet, about two years ago, we have had an enormous run on them. Of course there are a number of imitators. Ask for the original article.

OFFICE AND FACTORY
Attleboro, Mass.

We sell the Wholesale Trade only

NEW YORK OFFICE
3 Maiden Lane



Flat Belcher ring as received with claws badly worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond rings in one day for new claws and settings, you will not think us extravagant for using a full page in THE JEWELERS' CIRCULAR to exploit this feature of our business, but will wonder if you are getting your share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50 to $5 for new claws or settings on their rings, but would not buy new mountings for $5 to $25.

It is worth while to familiarize yourself and your employees with this work, as it is one of the important little things that help to make your business profitable.

WENDELL & COMPANY

The firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

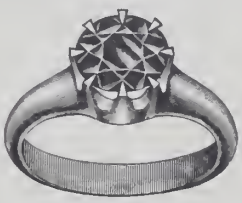
47 John Street
New York

TWO WONDERFUL SHOPS

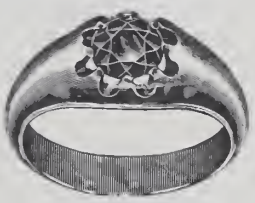
256 Madison Street
Chicago



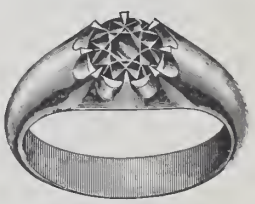
Tiffany ring as received with worn off claws. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

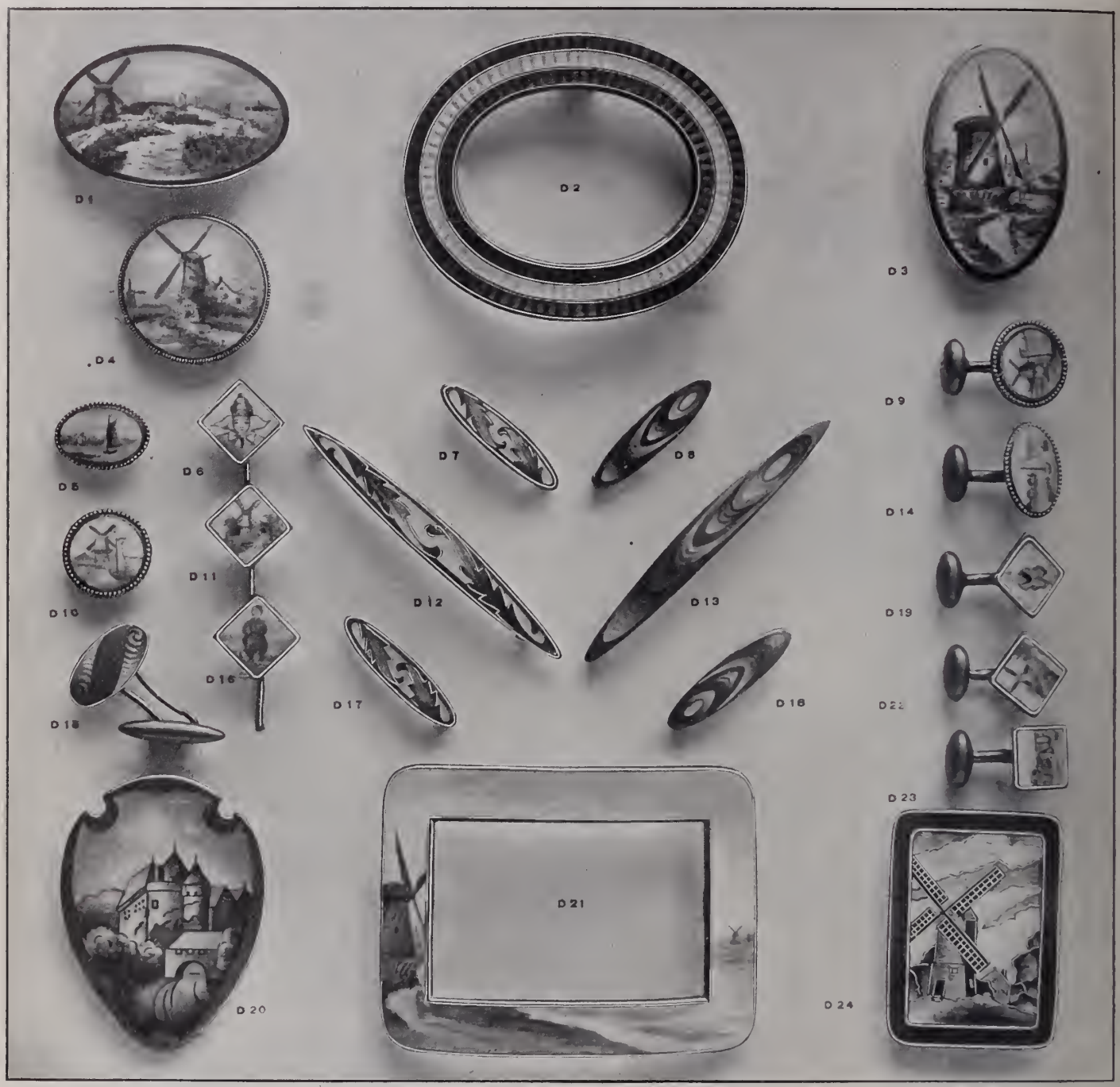
THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

WE CAN PUT NEW CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS GOOD AS NEW.

WE RETIP CLAWS AND MAKE NEW SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

Carrying no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each workman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds being exchanged while in our possession.

DELFT JEWELRY—For the Summer Trade



DELFT WARE has long been in popular favor; in fact, during the centuries that the Dutch have made Delft goods they never lost their popularity. The reason lies in the fact that Delft possesses a peculiar charm, an individuality, which is lasting; the rich shades of deep blue on the snowy white enamel are typical of that cool, cleanly refinement so characteristic of the Dutch people. Delft is therefore especially appropriate for Summer wear.

This unique line of novelties is done on sterling silver; the patterns are all taken from original Dutch tiles. Let us send you samples of these Delft goods. We furnish them as belt pins, Dutch collar pins, hat pins, veil pins, waist sets, cuff and collar sets, etc.

THE CHAS. M. ROBBINS COMPANY

New York Office: 17 Maiden Lane ATTLEBORO, MASS. Chicago Office: 103 State Street

We Make Goods That Sell

There is always a demand for a nice

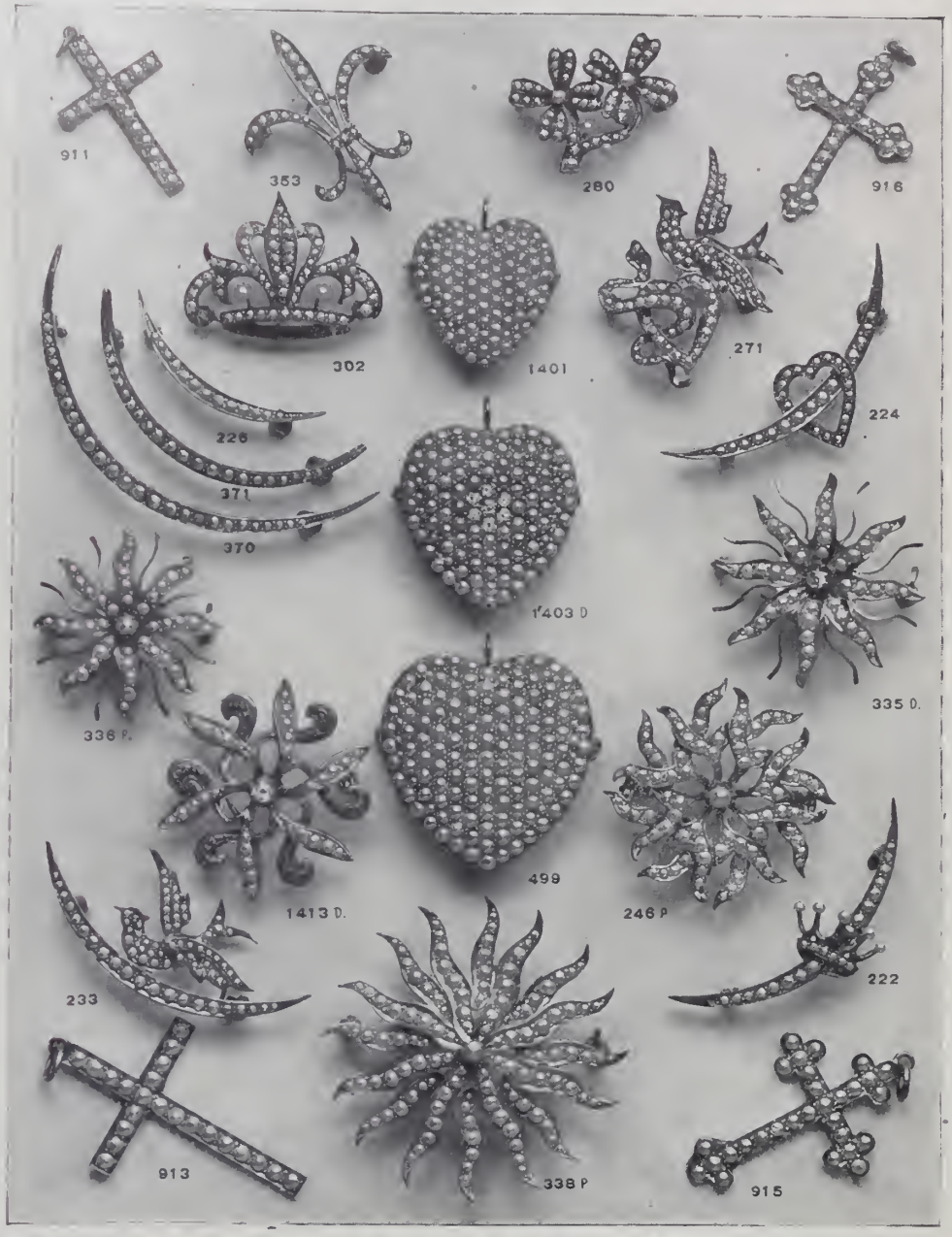
Pearl Paved Heart

or a well-made, attractive

Sunburst

We use only first quality pearls.

Workmanship and Finish are absolutely beyond criticism.



CATALOGUE FOR 1909

Do not arrange for your catalogue this year until you have heard our plan

A 10-Karat Line that is 10-Karat

Look for

Our Trade-Mark

The Keller Jewelry Mfg. Co.

64 Nassau Street - - - New York

Factory, 251 N. J. R. R. Ave., Newark, N. J.

The

DUEBER-HAMPDEN

Watch Works

CANTON, O.

THE KIND OF ADVERTISING THAT PAYS

We Issue Catalogs That Insure the Success of Your Business



STORE OF B. W. AKERS, KNOXVILLE, TENN.

Give us an opportunity to be of service to you

KNOXVILLE, Tenn.,
Jan. 9, 1909.

THE ARNSTINE BROS. CO.,
Cleveland, O.

Gentlemen:—In reply to yours of the 7th, requesting an opinion as to the use and effect of the Catalog in my business, I will frankly state that we had the best business we have ever had, for they certainly brought results.

We have had many pleasing compliments on the book, many declaring it the nicest ever sent out in Knoxville. I also think this is true.

I remain,
Yours truly,
B. W. AKERS.

The Catalogs sent out by this firm in 1908 were made by The Arnstine Bros. Company.

Satisfied Customers who will use our Catalogs again this year

SEDALIA, Mo.,
Jan. 9, 1909.

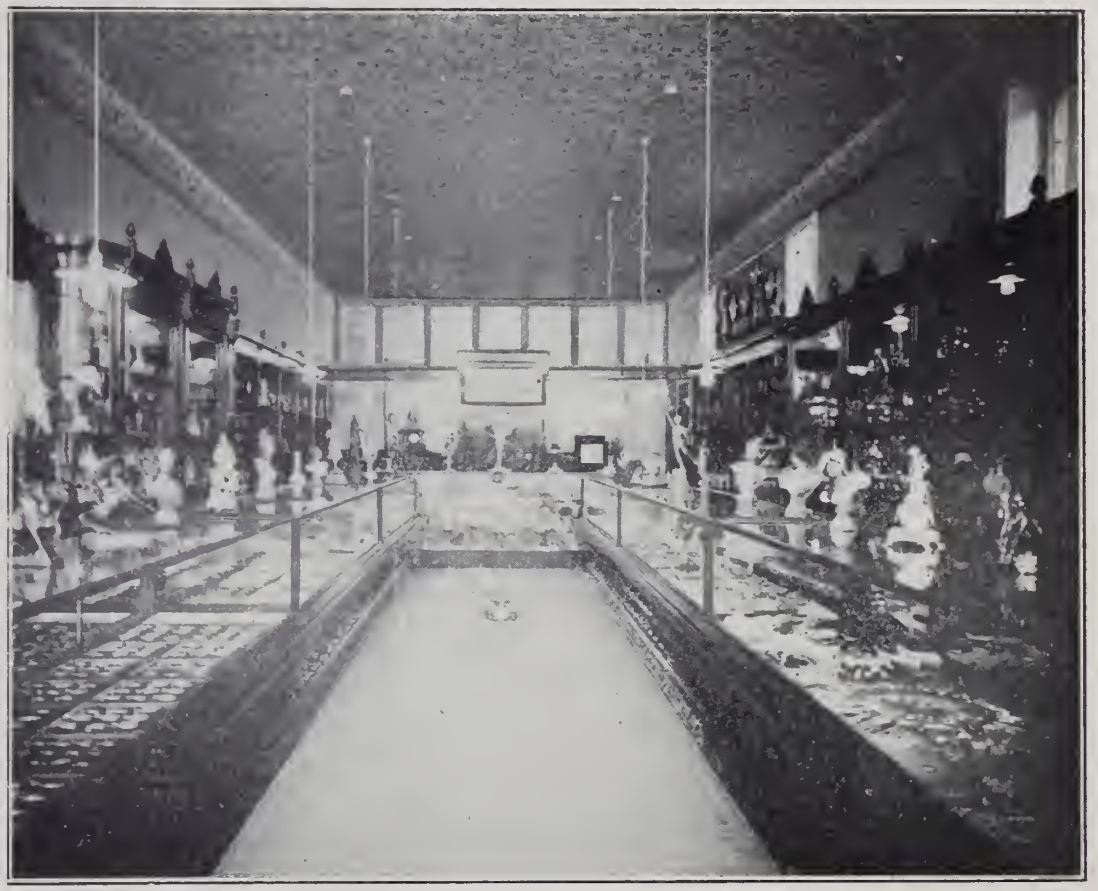
THE ARNSTINE BROS. CO.,
Cleveland, O.

Gentlemen:—Replying to yours of the 7th, we used your Catalogs last year, and are very well pleased with the results.

Wishing you a prosperous new year, we are,

Very truly yours,
C. H. BARD.

The Catalogs sent out by this firm since 1907 were made by The Arnstine Bros. Company.



STORE OF CHARLES H. BARD, SEDALIA, MO.

Our salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

CLEVELAND, OHIO

In writing us please mention this issue "The Jewelers' Circular-Weekly."

HIMALAYA

MINING COMPANY

PRODUCTS

Always on hand, a complete line of the following,
In all qualities, sizes and shapes:

FACETED

Emerald
Ruby
Sapphire
Sapphire Fancy Color
Tourmaline
Alexandrite
Spinel
Aquamarine
Olivine
Peridot
Topaz Oriental
Topaz
Amethyst Siberian
Amethyst
Jargoon
Zircon
Beryl
Jayacinth
Hyacinth
Chrysolite
Garnet Almandine
Garnet Red

BUFFED TOP FACETED BACK

Sapphire
Sapphire Fancy Color
Tourmaline
Peridot
Topaz Oriental
Topaz
Amethyst Siberian
Amethyst
Jargoon
Zircon
Beryl
Garnet Almandine
Garnet Red
Any odd shapes cut to order

CABOCHON

Emerald
Ruby
Sapphire
Sapphire Fancy Color
Tourmaline
Star Ruby
Star Sapphire

CABOCHON

Catseye
Chrysoprase
Turquoise
Turquoise Matrix
Opal
Opal Matrix
Topaz Oriental
Topaz
Amethyst Siberian
Amethyst
Jargoon
Zircon
Jayacinth
Hyacinth
Lapis Lazuli
Chryscolla
Azure Malachite
Jade
Garnet Almandine
Garnet Red
Malachite
Bloodstone
Carnelian
Mossagate
Coral

15-17-19 Maiden Lane NEW YORK

London Paris Oberstein Boston Providence

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

SEARCHING CRITICISM

¶ The very things next to a beautiful gown or dress suit that are subject to the most searching criticism are the Jewels that are worn with either. According to the eternal fitness of things, freakish Jewelry is intolerable; therefore, the Jewels that are designed for the purpose of such wear must be faultless. Added to distinctive modeling, our craftsmen devote indefinite attention to many details usually conspicuous by their absence from ordinary Jewels.

¶ Our beautiful mounted goods will demonstrate to you the advisability of making it a point to visit our SEVENTH ANNUAL EXHIBITION, which will take place in our offices from August 30th to September 4th, inclusive.

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

CABLE ADDRESS "ON TOP," LONDON

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.

The Case with Bull-Dog Tenacity



The Wadsworth "Permanent" Filled Case

THE FELLOW who said, "Wadsworth PERMANENT Cases are *bully*," hit the mark. Let us consider the bull-dog, gentlemen, if you please. Look at him. He is built to stand his ground against all comers, catch as catch can. Well, so is

THE WADSWORTH "PERMANENT"

When the bull-dog takes hold it is for keeps. If anything gives way, it's not the dog. Similarly when a Wadsworth PERMANENT Case takes hold of a movement, the movement may give out but not the Case. Strong on looks, too. Profitable.

"Worthy of its Name"

The Wadsworth Watch Case Co.

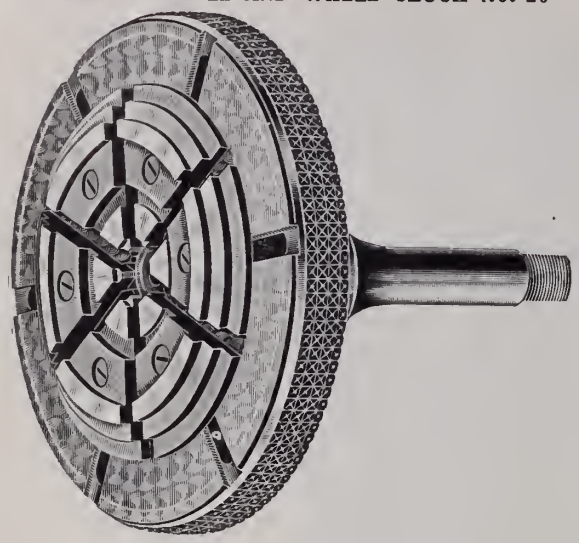
NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

IMPROVED BEZEL AND WHEEL CHUCK No. 26



CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

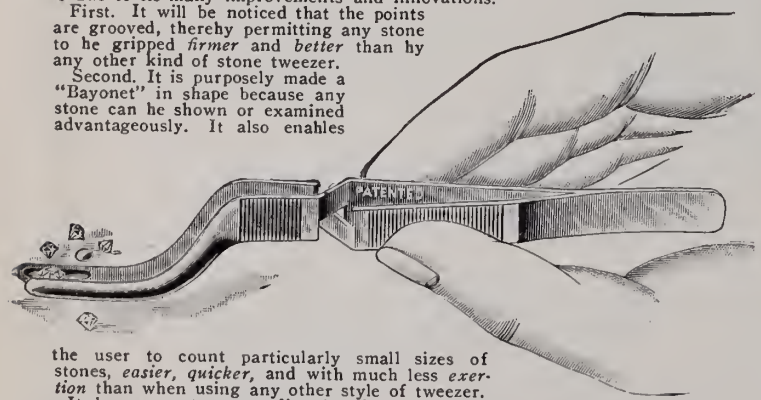
Price, Each, $9.00

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables

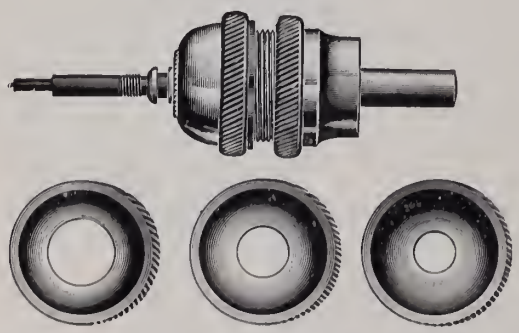


the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.25

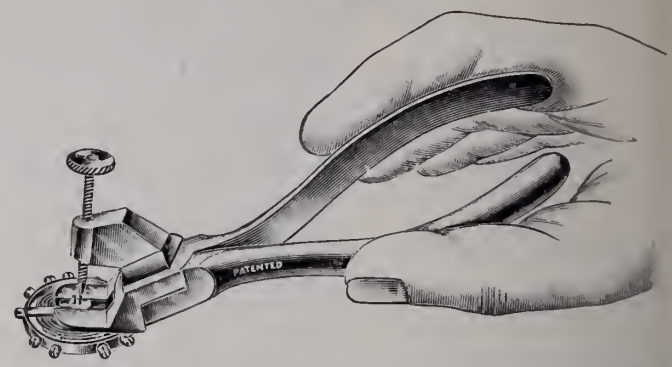
CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, Each, $1.50

ROLLER REMOVER No. 60 (Patented)



A thoroughly efficient and quick acting Roller Remover. The work is always plainly in sight. The roller is held in the grooved jaws of the pliers. The adjustable head which holds the screw is quickly brought into position over the staff and the most obstinate roller will instantly yield to the gradual pressure of the sorew.

Nickel Plated, Each, $1.50

GRINDING OUTFIT No. 105



This outfit consists of:

1. Two interchangeable steel disc wheels, 3⅝" and 1⅝" in diameter.
2. One interchangeable flexible leather disc wheel, 2⅛" in diameter.
3. One adjustable hollow spindle for holding the above dise wheels.
4. Eight different grade emery paper discs, 2⅛" in diameter.
5. Four carborundum paper discs of different grades, 2⅛" in diameter.
6. Eight different grade emery paper discs, 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diameter.
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete	$1.50
Separate small emery discs, per doz.	.15
" large " " " "	.20
" small carborundum discs " "	.20
" large " " " "	.35

This new grinding device should find favor with the trade, being thoroughly practical and complete for all purposes, such as grinding steel tools, glass, enamel or any other metal or substance that can be ground with emery or carborundum. It is of equal value to the watchmaker, jeweler, optician, dentist, lock or gunsmith, platers and kindred trades. It will be found much more economical than solid emery and carborundum wheels. An assortment of solid wheels of twelve different grits would necessitate an outlay of ten times the cost of this outfit, not taking into consideration the trouble of trueing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

WARREN



The WARREN Pattern Sterling Silver Tableware must have real merit, having withstood the vagaries of fashion practically unchanged for over 150 years.

It is still in demand by those who appreciate the dignity of pure silver, nice proportion, and grace of outline.

With a family crest, or a cipher monogram, an Old English or even a plain script initial nicely engraved on its clean surface, the harmony is complete and above criticism.

TRADE MARK R&L BCo STERLING

Write for Catalog

Rogers, Lunt & Bowlen Co., *Silversmiths,* **Greenfield, Mass.**



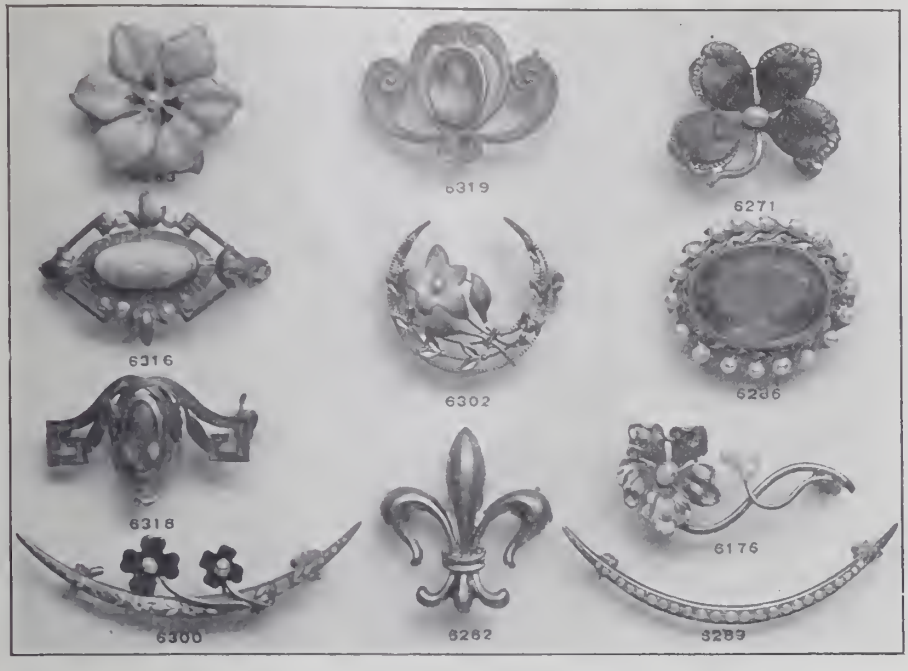
The lines are complete in each pattern. The beauty of this plated ware pleases particular people at sight—its splendid wearing qualities will make them permanent customers.

All our regular Spoons and Forks receive a sectional deposit on the parts most exposed to wear, enabling us to guarantee that our goods will strip 25% more silver than standard plate and will outwear any and all other brands of silver plated ware.

Write for catalog showing our various designs and prices

SIMEON L. & GEORGE H. ROGERS COMPANY
Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.



THE 10K LINE WITH A 14K APPEARANCE

Our Line has always been greatly admired

BUT

we have made greater strides this season than ever before.

We are working to have you think of us only, whenever you hear good 10K. mentioned.

Our Quality, Designs and Finish have never been equaled in 10K. Jewelry.

Mail Orders Solicited

Send for Selection Packages

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1Ko



Some Good Selling Designs from Our Line

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

KARNAK BRASS



ISIS

GODDESS OF THE NILE

Worshipped by the Egyptians as the Great Benefactress.



KARNAK BRASS



SPHINX

AN EGYPTIAN MYTHOLOGICAL MONSTER

Worshipped as the Protectress of Egypt.



The ancient Egyptians were great builders—such Temples as Karnak, built by the Seti over fifteen centuries ago, the ruins of which are still standing in an excellent state of preservation, prove them GOOD BUILDERS.

We are metal workers, and the fact that our business has grown to its present proportions proves us GOOD WORKERS also.

Our latest line is **"KARNAK BRASS"** founded on the principles of utility and Art, of which we illustrate herein a few pieces—both forms and decorations express the ideal features of Egyptian ornamental art. Each piece is hand decorated and finished in a most attractive combination of dull brass and antique green. Each piece has a distinct individuality.

We wish particularly to call the trade's attention to the fact that this is a unique line—one in which every number is certain to prove a quick and profitable seller.

Write for complete price list and catalogue of Karnak Brass. Full line on display at our New York Office, 409 Broadway; including Hand Hammered Copper and Brass Art Goods, Silver Plated Hollowware and Flatware, Gold Plated Novelties, Clocks and Jewels, Metallized Real Rose Hat Pins.

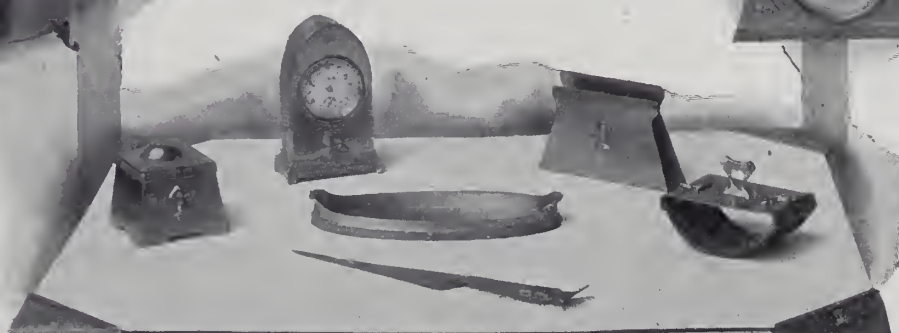
KARNAK BRASS



LOTUS

THE SACRED LILY of Egypt—much used in the Decorative Art of the Ancients.

BENEDICT MFG. CO.
East Syracuse, N. Y.



The Benedict M'f'g Co.
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KARNAK BRASS



PAPYRUS

A SPECIES OF REED common in ancient Egypt—used as a writing material. Also in their decorative art.

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We beg to call your attention to our extensive

Card Jewelry Line

consisting of medium priced

10K. Solid Gold Brooches, Scarf Pins, Baby Pins, Handy Pins, Ear Screws, Pendants, etc.

These goods are sold through the jobbing trade at very attractive figures. An examination and comparison will at once prove them to be ready sellers and profit makers in the stock of any jobber.

New patterns have been brought to a point of especial distinction, and all bear our mark of quality and reliability

OKB

It is our earnest desire to establish the same reputation for Finish, Originality, Quality and Reliability for this CARD JEWELRY LINE as is borne by our ring lines.

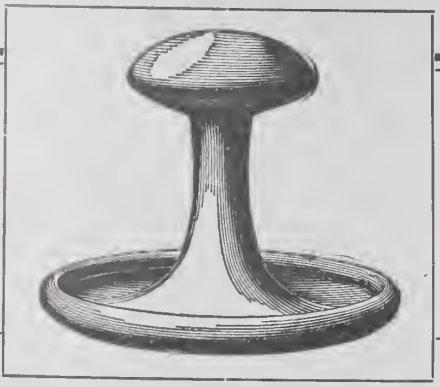
Samples will be cheerfully sent to jobbers and we heartily commend this line for a profitable business in 1909.



OSTBY & BARTON COMPANY

NEW YORK: 9-13 Maiden Lane. PROVIDENCE, R. I. CHICAGO: 103 State Street.

THE KREMENTZ COLLAR BUTTON



GOES ROUND THE WORLD

ITS FAME—

Wherever there are collars there are Krementz Collar Buttons. They are known the world over—the only ones that have an international reputation. With such recognition and demand, all you have to do is carry them. They sell themselves.

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The Krementz Collar Button never disappoints. Unequaled in construction and finish, its quality always has and always will be maintained.

ASSAY—

The Krementz Collar Button does not take advantage of the elastic leeway allowed by law. There is really no reason why a solderless collar button should assay a whit less than stamped. You can depend upon it that

Krementz 14-Karat Collar Buttons will assay 14-Kt. or $\frac{584}{1000}$ Fine.
Krementz 10-Karat " " " " 10-Kt. or $\frac{416}{1000}$ Fine.

You will note that articles assaying 9 to 9½ Karat or 13 to 13½, and sold as 10-Karat or 14-Karat respectively, save the makers a profit.

ROLLED PLATE LINE—

Krementz Rolled Plated Collar Buttons and Studs are made with regular Krementz 14-Kt. stock; which is sweated, not soldered on composition base. Exhaustive tests show Krementz Plate is much heavier than is used on any other rolled-plate jewelry. Their great popularity in hot countries (where perspiration destroys ordinary goods), is largely owing to the thickness and quality of Krementz Gold Plate, similar to that used on highest quality filled cases.

KREMENTZ & CO. 14K.J TRADE-MARK *Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry*

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.



TIE CLASPS

are always listed in the class of useful articles.

They are especially in demand during the Summer months. We have a nice line of them in Sterling Silver and Sterling Silver ENAMELED.

Trade ⊣B⊢ Mark

R. BLACKINTON & CO.

Established 1861

SILVERSMITHS AND JEWELERS

NEW YORK SALESROOMS:
15-17-19 Maiden Lane

Factory: North Attleboro, Mass.

To Buyers Visiting New York:

¶ We want you to see the many new tea and coffee sets, child's goods, small dishes, etc., that we have added to our standard patterns of Sterling Hollow Ware.

¶ We will therefore conduct an elaborate exhibit at the Hotel Marlborough in New York City, from August 15th to September 11th.

¶ We will show the most extensive line of Sterling Hollow Ware ever offered to the trade.

¶ The lines we offer are all bright and snappy. They are in no sense obsolete or shop-worn goods. They are inexpensive. In fact, the prices are much better than we have ever before been able to quote for goods of similar quality, design and weight.

¶ It is seldom we advertise prices in connection with Smith Silverware. When we do, it is a certainty that we can talk straight to the "orders" point with you.

¶ This is an opportunity that occurs only once in many years. You know us and our methods well enough to take our word for it as fact. It behooves you, therefore, to visit us just as early as possible.

¶ REMEMBER—Hotel Marlborough, New York, commencing August 15th.

Frank W. Smith Co.

Manufacturers of
STERLING SILVERWARE

GARDNER, MASS.



STERNAU SPECIALTIES

"A KITCHEN STOVE ON THE TABLE"

With all the heat just where it's wanted

That's what one user calls the

Sternau Chafing Dish



Nothing so convenient for those impromptu luncheons so popular during the Summer in city home or country cottage.

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Broadway, cor. Park Place
Opp. Post-office

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BROOKLYN, N. Y.

IF IT BURNS **ALCOHOL** WE MAKE IT

AS the season is now at hand for sporting and athletic contests of all sorts, we wish to advise the Trade and Club Committees before deciding on cups and trophies, that we carry a full line of cups, both plain and artistic in shape and design which we offer at special low prices.

We will be pleased to furnish at all times, on short notice, designs and estimates of cups and trophies, free of charge.

Nothing is too large or too small for us.

We also carry in stock a large selection of toilet ware in all its branches for the accommodation of tourists, which we can supply on short notice.

We further extend to the Trade a cordial invitation to visit our factory and showroom should they happen in Providence during the Summer season, as we have an attractive line of new samples of hollow ware, plates, fancy pierced and engraved baskets for the Fall Trade.

ROGER WILLIAMS SILVER CO., 101 Sabin St., Providence, R. I.



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With Our Artistic Coin Holder

You always have the exact change for the "Pay-as-you-enter" cars, or convenient anywhere. Carries quarters, dimes and nickels. Made in Sterling or German Silver. Can be worn on a chain or carried in hand-bag. A charming gift for a woman.

WHITING & DAVIS CO.

7 Maiden Lane
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PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago



"Things do not turn up in this world until somebody turns them up."

FONTNEAU & COOK CO.

have been turning things up. They have been working unceasingly with the object in view of giving the public goods that have quality, goods that will sell. We have not been waiting for others to turn things up, neither have we been waiting for them to turn up themselves. We have turned them up by hard, consistent labor, and by such means have been able to place the finest line that there is on the market.

We have developed a line that is a seller. If you handle our line it will turn up an increase of business for you.

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1203 Heyworth Bldg.

FACTORY:
Attleboro, Mass.

NEW YORK:
15 Maiden Lane





Birth Month Lockets



July brings Poppies "steeped in sleep"
To you who July birthdays keep.
A Poppy locket checkmates strife
And brings to you a happy life.



Pond-lilies in the water blue
Are August born as well as you.
Would you be free from every care,
A locket of Pond-lilies wear.

Enameled in beautiful floral designs.

$\frac{1}{10}$ gold—solid gold joints.

Wolcott Mfg. Co.

71 Peck Street, PROVIDENCE, R. I.
New York Office, 14 Maiden Lane

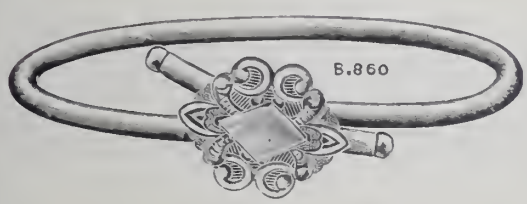
NEW YORK
9 Maiden Lane

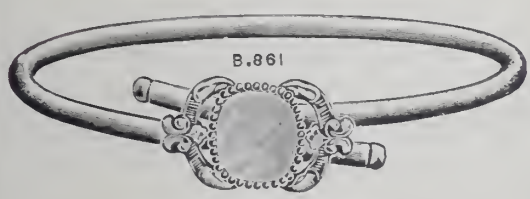
BATES & BACON

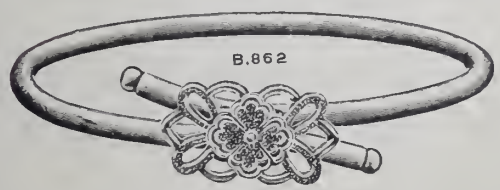
Attleboro, Mass.

CHICAGO
103 State Street

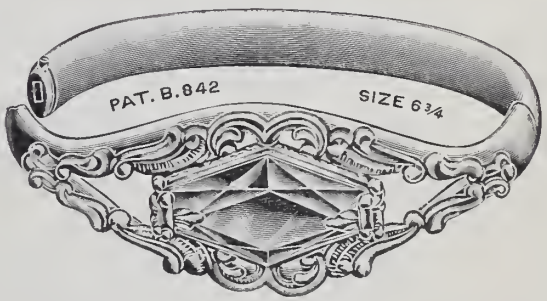
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Amethyst and Topaz are the fashionable stones this season. We have some fine new designs in Bracelets set with these stones. Just look at them, they are worth while!





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Mr. Retailer:

There are Five Points of Perfection in SOLIDARITY GOLD WATCH CASES:

CONSTRUCTION—JOINTING—ENGINE-TURNING

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AND

anyone of these points MUST make our line Famous. Comparison ***only*** can prove these points of perfection.

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"Sellers of Sellers"

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IMPRESSIVE SCARF PINS

MANY STYLES
RICH DECORATIONS
VARIED STONES

THE CHARACTER of these Scarf Pins is summed up in the expression.

ARTISTIC REFINEMENT.

They comprise Stones of every color including

Diamond,	Pearl,
Amethyst,	Topaz,
Garnet,	Bloodstone,
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Decorations include Hand Engraving, Raised Scrolls, English Finish, Barley Corn Engine Turned, Twist Wire and Shot Trim, Rose and other finishes.

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Established 1865

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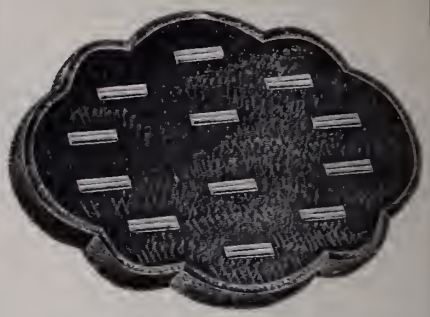


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Fancy Platforms and Blocks for Window Display

Trays for Show Cases and Travelers' use, of every description

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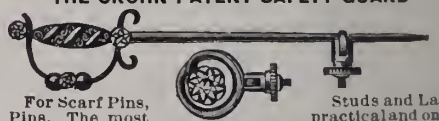
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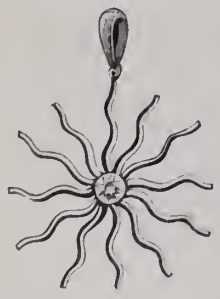
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Lockets and Buttons 10k. 14k.

Unset, or Set with Diamonds or Roses

Makers of the Well Known INTERCHANGEABLE SCARF PIN

College and Fraternity Monogram and Initial

BELT PINS, BUCKLES and FOBS

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No. 1969.

THOMAS J. DUNN COMPANY, 100 Chambers Street, New York

No. 1968.



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WITH MOUNTINGS OF A PLAIN, FANCY, OR NAUTICAL DESIGN

Especially Suitable for the

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A practical ornament which will adorn either fob or chain. The movements are the finest manufactured.

Lockets for one, two or three pictures, in round, oval, heart and fancy shapes.

Crosses, Fobs with and without Seals, Links, Safety Pins, Jockey Charms, Scarf Pins, Stone Heart Charms, Bangles, Etc., Etc.

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TRADE A 14 K MARK

The Fairfax



DESIGN PAT. 1909

Colonial in Design
Superior in Quality

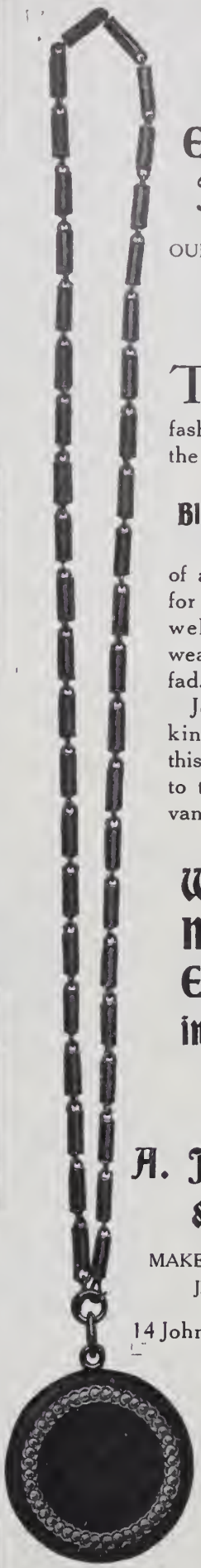
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MADE IN 4 oz AND 12 oz PLATE

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OUR SPECIALTY

THE reports from the fashion centers of the world are that

Black Jewelry

of all kinds, both for mourning as well as regular wear, is the latest fad.

Jewels of all kinds mounted this way show up to their best advantage.

We Make Everything in Black

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14 K

Trade-Mark.



Popular Priced 14K. and 10K. Jewelry

We take pleasure in bringing to the attention of the JOBBING TRADE A NEW AND ARTISTIC LINE OF

La Vallieres **Festoons**
Seed Pearl Jewelry **Pearl Chains**

MILTON L. ERNST
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THAT NEW CHAIN we are exploiting is solderless and flexible, without stringing, 15-inch lengths only. IT SELLS AT SIGHT.

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TRADE-MARK

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CHINESE SEAL RING
14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix. 14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal. 14-Kt.



CHINESE SEAL RING
Good Luck and Long Life. 14-Kt.



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Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls. 14-Kt.

ORIENTAL HAND-MADE RINGS—100 Designs
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Gold — NECKLACES PENDANTS BROOCHES — Silver

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The best selling line of Jewelry on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen this Fall and you will see a display of the most beautiful Enamel ever shown.
A comparison of our designs and finish is the only argument needed to sell our goods. Look over your stock and keep it full as this is a Summer as well as a Holiday line.

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ZIRUTH-UNBREAKABLE CHAINS

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FLEXIBILITY. Free from Kinks, Knots, Twists and other Irregularities.

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STRENGTH. Unbreakable. Durability Unquestioned.

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QUALITY Unsurpassed. Backed by years of Reputation.

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While we make an entire Staple Line, this year we are showing in our Fall Samples the most artistic and novel effects ever produced in 10K. Jewelry.



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A Word about Trays, Ring-Blocks, Linings, etc.

IN THESE HANDSOME and well-made, though inexpensive Jewel Cases, nothing is omitted, nothing overlooked. The convenient and attractive Trays are all supplied with Ring-Block, such as jewelers use. Ring-Block is included also in many of the Cases without Trays. Lock and Key are practical and substantial, the former often receiving rich decorative treatment. Satin and Velvet Linings are of good quality in appropriate tones. Write for Illustrated Catalogue.

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and desire style, quality and workmanship



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LYONS MANUFACTURING CO.

Makers of Seamless Gold Shell Rings



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PROVIDENCE, R. I., U. S. A.

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10 and 14k Safety Guard Bracelets

We will apply this guard to any style bracelet except links for $1.75 to $2.00 each.

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ARTHUR W. WARE & CO.

MANUFACTURERS AND IMPORTERS OF

WALKING CANES

Riding Crops Corkscrews Umbrella Mounts

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(Five Minutes from the Jewelers' District, Maiden Lane.)

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One mounting, and seven stones, of different colors that can be interchanged, admitting of a change in stone to match the color of the material in which it is worn, every day in the week if desired. Made in all of the popular finishes, and can be retailed at a price that will astonish you.



SEND FOR INFORMATION AS TO PRICE, ETC.

We are also showing some of the handsomest and most catchy designs in

LINK BUTTONS, FOBS, BROOCHES, SASH PINS, HAT PINS, WAIST SETS, Etc.,

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8994

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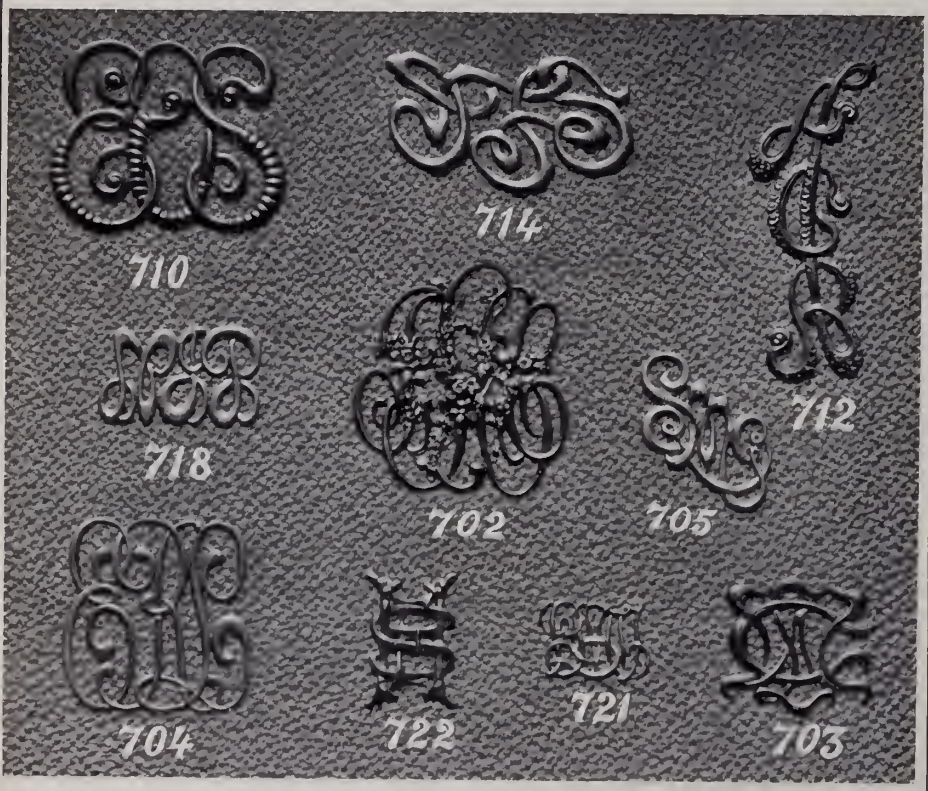
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21 Jeweled 18 Size Ball, $17.50
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All these watches are as good as new, but are unredeemed pledges. They are all in gold filled open face cases, and in good running order. Terms, cash with order, or goods sent C. O. D. when a sufficient amount is sent to cover express charges. We have a limited amount of these goods and it is advisable to write to us at once.

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Write for an assortment.

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Our Line of Fans Was Never so Artistic

We call particular attention to our **jet earrings** in gold mountings. The sale for this style is enormous. Let us send you a selection NOW.

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Daisy—July
12 designs, representing every month in the year.

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S.K.Merrill Company
Locket Makers

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15-17-19 MAIDEN LANE

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OPEN CLOSED

EASY TO INSERT IN CUFFS

A modest priced Gold
Cuff Button with lever end.

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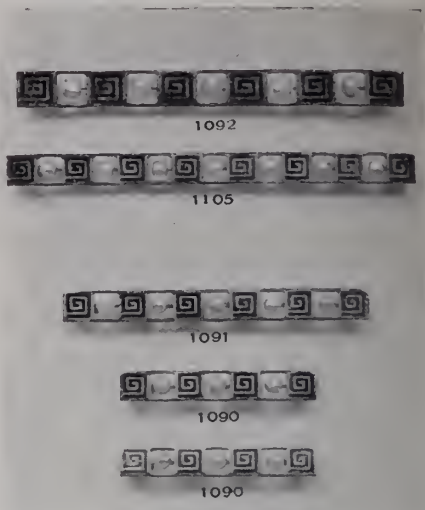
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The design of the above pins is patented, and we will promptly prosecute any manufacturer who infringes on same.

THE "EDGEWOOD" BAR PIN

¶ The "Edgewood" Bar Pin, shown above is one of our latest productions.

¶ The design is patented, and the pin will be made in fourteen karat gold only and sold exclusively by us to the finest class of retail jewelers.

¶ This means that you can assure your customers of having, in this article, a pin that will not be duplicated in an inferior grade of goods.

¶ These pins are made in four stock colors of enamel: Light Blue, Navy Blue, Black and White, but can be furnished in any color desired.

¶ We suggest an effective set, comprising two No. 1090 and one No. 1091.

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¶ We prepay all packages: Let us prepay one to you.

The Gold is Fourteen Karat
The Workmanship is Perfect

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458/1

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Our Goods Are All Guaranteed to Give Satisfaction or We Will Replace With New Ones All that Do Not.

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ROLLED PLATE



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SEASONABLE GOODS

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MEN'S SETS	1.50	"	2.50	"
GRAPE JEWELRY	1.25	"	3.00	"
MEN'S and LADIES' FOBS	2.50	"	4.00	"

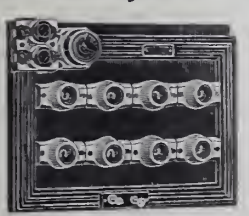
Prices quoted are retail prices and allow liberal profits for jobbers and retailers

SAMPLES ON APPROVAL :: THROUGH THE JOBBER

E. A. POTTER COMPANY

PROVIDENCE, RHODE ISLAND

Whiteley's Coloring Board



A neat, compact arrangement of various sized Lamps for giving a wide range of colors. The best Jewelry Houses have used this Board for years for stripping and coloring; it gives every satisfaction. For direct current only.

Write or Call at **WHITELEY'S**

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Fancy Leather Goods



The Elite Traveler's Watch

Our 1909 Holiday Collection is now ready for inspection

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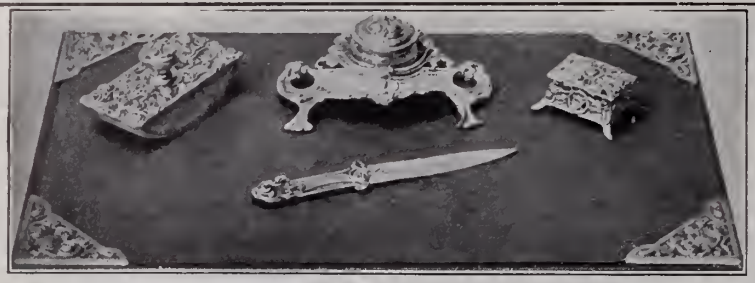
TRADE MARK

C. F. RUMPP & SONS

ESTABLISHED 1850

PHILADELPHIA

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No. 1036—DESK SET

POLISHED BRASS FINISH

6-inch Ink Stand; Blotter, Stamp Box, Paper Cutter and Pad with Brass Corners, 12 x 18 inches. PRICE, $3.50 FOR THE SET.

Gun Metal Mesh Bags, $1.50 upwards.
Gun Metal Cigarette Cases, $1.00 upwards.
Silver Cigarette Cases $4.50 to $10.00 Each.
Smokers' Brass Novelties in Trays, Stands, Sets, Etc.

L. W. LEVY & CO., Originators of Novelties for Jewelers
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Established 1857 Incorporated 1903



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WE MAKE THEM
IN
Seamless Gold Filled
and
Rolled Plate





Quality and Workmanship the Best

P. & A. LINTON CO.
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Jobbing Trade Only New York Office, 180 Broadway



No. 606

THE
U.S. CO. ART SHOP U.S. CO.
Makers of the Best and Newest in Brass and Plate for the Jobbing Trade

COLLAR PINS, BROOCHES, CUFF PINS
VEIL PINS, HAT PINS, LINK BUTTONS

Prices range from $5.00 per Gross up
Subject to Discount
Let us send you a selection

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EVERYTHING IN LOCKETS AND CHAINS.

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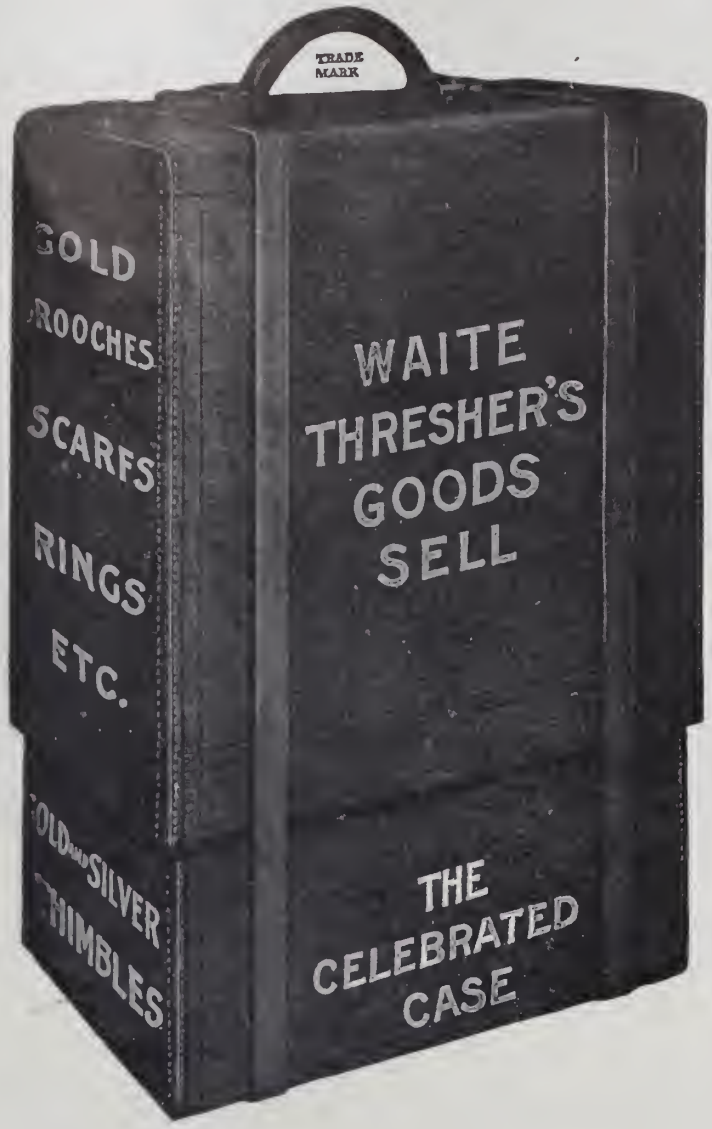
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Your customer appreciates it. It helps your business. You become known as a Reliable Business House.

B. S. FREEMAN CO.'S Trade-mark is a guarantee of quality. Their goods have been on the market for over sixty years. Ask your JOBBER for them. If your JOBBER does not carry them, write us and we will see that you get them through another JOBBER.

SOLD ONLY TO JOBBERS

Our line of **CHAINS, ROLLER FOBS AND BRACELETS, SEALS, LOCKETS AND LAVALLIERES** is as fine as ever and up-to-date in styles.

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Manufacturers of
High-Grade Gold-Filled Seamless Chains
ATTLEBORO FALLS, MASS.

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NOVELTY CIGARETTE CASE CANE



Closed

Open

Our 1909 Fall and Holiday Line of Umbrellas and Canes

is now ready

¶ The constant increase of our business every season for the past thirty-three years is certainly a strong recommendation for the Harrison line. Our aim is always to present to our customers a line of **sellers**—of new up-to-date patterns in both

UMBRELLAS AND WALKING STICKS

¶ Unique Designs, Artistic Finish and Perfection of Construction characterize all our productions.

¶ The line of 14 Karat Handles this year is larger than ever.

¶ Our Russian Niello Handles are special features for Holiday Trade.

¶ We make Gold Filled Ebony Canes in twenty-eight patterns, and have them ready for rush orders.

TRADE MARK

W. W. HARRISON CO. Established 1876

1149 Broadway, New York

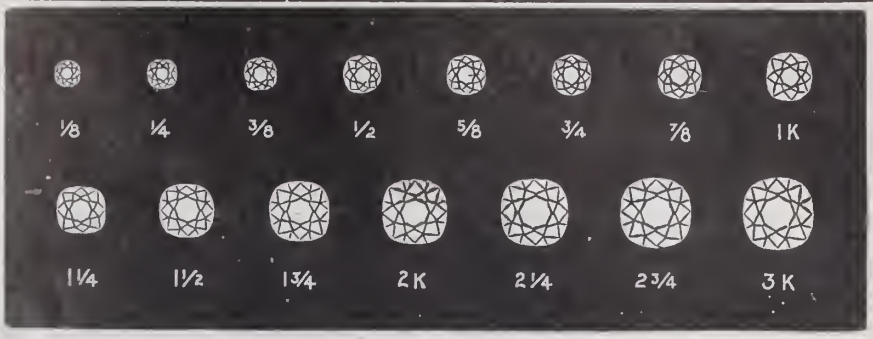
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A stone of value—"The Diamond's Neighbor." The nearest likeness to a diamond ever marketed. Has a wonderful brilliancy, very highly polished, and will retain its brilliancy. Stone is hard and wearing qualities are lasting. Beware of imitation Reconstructed White Sapphires, which are of little or no value.

These are the genuine

Price per Carat, Finest Selected Reconstructed White Sapphires $1.75

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These Reconstructed Rubies are absolutely as hard and have the same beautiful appearance as the Genuine Oriental Rubies. They are the scientific production of small particles of Genuine Rubies fused under intense heat through an electrical process and purified through a chemical process.

When ordering, kindly state sizes desired, the same as when ordering precious stones, as ¼ carat, ½ carat, etc., as per gauge shown above.

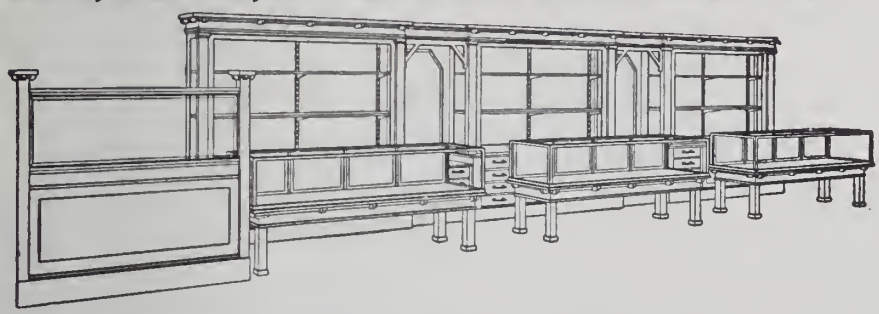
These Genuine Reconstructed Rubies, per Carat, $1.10 **Genuine Reconstructed Rubies, second grade, per Carat, $0.65**

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Manufacturers of

High-Grade Jewelry Fixtures

¶ Wall Cases, Show Cases, Tables, Tray Cases, Etc.

"Let us quote you prices."

THE PENNSYLVANIA WATCH CASES



Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY

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Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

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For Jewelers and Watchmakers. Cloth. Postpaid, $2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.

A. S. WORMOOD

Jobber of

Illinois Movements—Fahys Cases

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I have sold Illinois Movements to the retail trade continuously for almost thirty years. They are better to-day than ever. There is a reason (with apologies to Post). No better watch cases are made than Fahys and a *great* many not as good. I always carry a complete line of these goods. Orders shipped same day as received; express charges prepaid.

F&B Not Merely Up-to-Date, but Always in the Lead

See our line of Cloisonne Enamel Dutch Collar Pins, Brooch, Veil, Hat Pins and Buckles, in colors more beautiful than cuts can show



Enameled on Sterling Silver, Roman
4361 Red, Green and White
4362 Jet



4423 Red Enamel
4424 Light Blue Enamel
4425 Green Enamel
4426 Jet Enamel



4419 Red Enamel
4420 Light Blue Enamel
4421 Green Enamel
4422 Jet Enamel



4415 Red Enamel
4416 Light Blue Enamel
4417 Green Enamel
4418 Jet Enamel



4375 Red Enamel, Brilliants
4376 Light Blue Enamel, Brilliants
4377 Green Enamel, Brilliants
4378 Jet Enamel, Brilliants



4371 Red Enamel, Brilliants
4372 Light Blue Enamel, Brilliants
4373 Green, Brilliants
4374 Jet, Brilliants



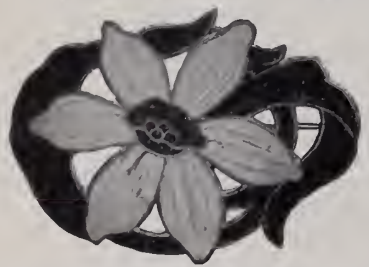
4367 Red Enamel, Brilliants
4368 Light Blue Enamel. Brilliants
4369 Green Enamel, Brilliants
4370 Jet Enamel, Brilliants



4407 Red Enamel
4408 Light Blue Enamel
4409 Green Enamel
4410 Jet Enamel



4391 Red Enamel
4392 Light Blue Enamel
4393 Green Enamel
4394 Jet Enamel



Enameled Jabot Pin
4342 Red and Green 4343 White and Green
4344 Jet



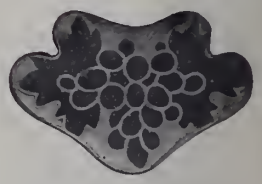
4129 Buckle } Black Enamel
4129½ Pin } Roman Finish



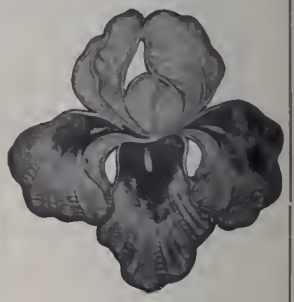
4128 Buckle } Black Enamel
4128½ Pin } Roman Finish



Enameled on Sterling Silver
4336 Red, White and Green



Enameled on Sterling Silver
4359 Purple, Green and White
4360 Red and Yellow, Green and White



Enameled Jabot or Chatelaine Pin
4349 Purple and Yellow
4350 Jet



Enameled Jabot Pin
4347 White and Green 4348 Jet



Enameled Jabot Pin
4345 Purple and Green 4346 Jet

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 Richmond Street PROVIDENCE, R. I.

NEW YORK, 13 Maiden Lane CHICAGO, Heyworth Building CANADA, Kingston, Ont.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVIII. WEDNESDAY, JULY 28, 1909. No. 26.

Many Ancestral Jewels of European Nobility and Royalty Are of Little Value.

(From a London letter to *Vogue*.)

HAVING time to read a little during the few days' transit from continent to continent, I have been somewhat amused to find long accounts in some of the weekly publications of the splendid jewels given by the European nobles to their brides. As a rule, I have found that it is difficult to obtain in Europe extremely handsome and valuable settings of any large pieces such as tiaras or even necklaces, and that the American jewelers stand very high in Paris and other capitals on the Continent. And this is no new story, as some of our artificers have been established over there for years.

The foreign craftsman is likely to put too much filigree work into crowns, and he does not hesitate to use garnets, seed pearls and bits of stone in a composition. This is particularly the case with the older settings, and even crown jewels look, from an American or English point of view, tawdry and cheap; so that I never put much faith in the value of the gorgeous ancestral jewels brought over by noblemen who are to marry American heiresses, especially if colored stones like rubies and emeralds are employed. And there is a trick by which impoverished members of these ancient families have replaced the precious stones with glass. And speaking of these crowns, I saw by the wireless printed in the ship's little newspaper that Don ———, who has been some years in New York, has married Mrs. ——— ———. I remember the don. He is the kind of man to be met at morning concerts and at teas and artists' studios. The family are an ancient and proud Roman stock, and the old prince—the don's father—married one of the many daughters of the old Queen Maria Christina of Spain by one of her many marriages.

It was he who brought two of his royal grandmother's crowns to New York to be disposed of, and I must confess about one I heard "les Diamants de la Couronne" were not of surpassing sparkling quality, nor were the rubies exactly above criticism, however they may have been above price. But that was not his fault. Such royal diadems are considered quite gorgeous abroad, however valueless they may be rated in England or America.

Amber in Place of Flounders.

FISHERMEN engaged in fishing for flounders in the Cattegat, in the vicinity of Skagen, recently brought up with the net a piece of amber, of such size as passed human memory in the western part of the Baltic Sea.

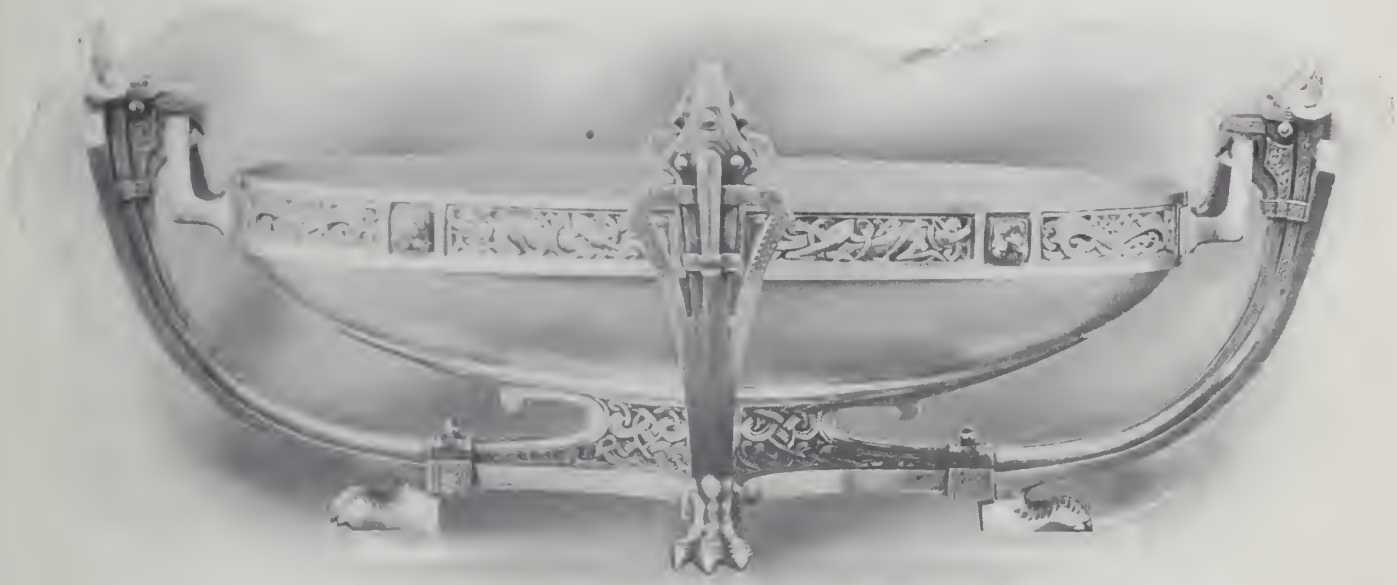
The amber weighed more than 1 hilo (2 pounds 3 ounces), says an exchange.

Several jewelers in Grand Rapids, Mich., have agreed to close their stores at noon every Thursday during the remainder of July and August.

Handsome Table Center and Jardinieres for Officers Casino of a Uhlan Regiment.

THE illustration appearing on the front page of this issue shows a fine silver centerpiece specially fashioned not so very long ago for the Officers' Casino of the Westphalian Uhlan Regiment as a present from the officers of the Reserve.

The dish is borne by four strongly modeled eagles. A column turned out of serpentine and mounted in silver develops from the bottom and bears on the top the heraldic animal of the city of Düsseldorf, a beautifully modeled lion. The transition from the dish to the column is cleverly effected by very ornate crosspieces.



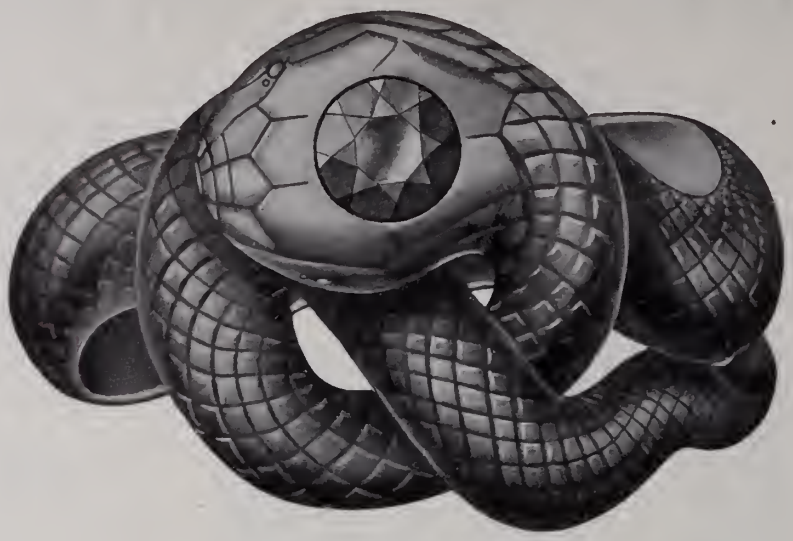
SILVER DISH OF ARTISTIC DESIGN MADE FOR A WESTPHALIAN REGIMENT.

Equally tasteful in composition and perfect in execution as the center epergne are the two side dishes, jardinieres, which complete the set. They are embellished with precious stones.

The style of these pieces reminds very much of the silver service for the German crown prince couple recently described in THE JEWELERS' CIRCULAR-WEEKLY. We find the same interwoven patterns, and in outline there is also great similarity.

The same silversmith that made most of the royal silver work fashioned these objects, and we must credit the artist, C. Brumer, of Düsseldorf, with considerable originality to be able to create such a distinctive style of his own.

Charles C. Rice, Fenton, Mich., is now at Flint, Mich.



TUNING UP

We have been busy all Spring tuning up our ring stock, and have added more new patterns than ever before.

The illustration above shows a new Snake ring made only in 14K gold, in two sizes; one for men and the other for women, in either rose or green finish.

Pattern numbers for men's size:

No. **1812**SR has Ruby eyes,
No. **1812**SD has Diamond eyes and Sapphire in mouth,
No. **1812**RD has Ruby eyes and Diamond in mouth.

Pattern numbers for women's size:

No. **1813**SR has Ruby eyes,
No. **1813**SD has Diamond eyes and Sapphire in mouth,
No. **1813**RD has Ruby eyes and Diamond in mouth.

Prices on all are right.

We have other desirable patterns in 14K Snake Rings.

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The Art Nouveau Jewelers' Work at the Exposition of the Paris Salon of 1909.

PARIS, July 17.—While a more restricted display of jewelry is made at this year's Salon the quality of the work is on a higher plane than formerly, the jewelers aiming at exquisite workmanship and elegance of form rather than toward eccentricity. Artists rather than artisans, these workers in stone and metal, do not find it necessary to use gems of the greatest intrinsic value nor do they rely alone upon gold, platinum and silver for their effects, iron, steel and copper being also employed. Articles expressed in the baser metals frequently rival in elegance those of gold or silver. All kinds of precious stones are used by such men as Lalique, Fouquet and others, who often resort to the category of semi-precious stones to embody their ideas. Horn is a vehicle deemed worthy of the most patient elaborating, while mother of pearl, rock crystal, and the precious quartzes play an important role in the scheme of color. The baroque pearl has manifold uses.

A thing to be remarked is that each year there are a great number of feminine exhibitors, it having been demonstrated that the clever brain and delicate manipulation of women are admirably adapted to this craft, for which many reveal great aptitude.

It is to be noted that in their style of ornamentation the goldsmiths are leaning toward the gorgeous decoration and bizarre shapes of Egypt and Byzantium. The pendant, as affording wider scope for the expenditure of dainty workmanship, remains the favorite medium for the exploitation of the skill of the up-to-date art jewelers. There is not alone a reproduction of the oriental styles, but many partake of the archaic shapes of early German, Gallo-Roman, and old English, rather archaic, but endowed with a certain crude beauty. Animal and reptile shapes find much favor, splendidly colored serpents, chameleons and scarabaes and lophophores expressed in opaque or translucent enamels, in blackened silver, in horn, in mother of pearl, their bodies scintillating with many-hued stones.

Lalique, as the founder of the modern school, never omits to exploit his ideas at the Salon. Every year reveals marvels in his particular line, as he revels in ornaments which afford scope for the imagination, such as great pendants in various shapes, coat clasps of barbaric splendor, magnificent necklaces, plaques and corsage ornaments, all of which are marvels of conception and treatment.

A brooch which might have been rifled from the jewel casket of some harem favorite, showed a flashing topaz *brulé* at least two inches long, cut in facets and enclosed in a scroll work of twisted gold, while at each corner was set a triangular rough topaz of a dull orange hue. Exquisite was an ornament a finger long and about an inch in width, made of white horn as clear as crystal on which in low relief were dancing figures holding flower garlands, copied from an ancient Pompeian frieze and with an unobtrusive setting, its value depending alone upon its superior workmanship. A large brooch was remarkable for the center stone, which was at least two inches square, faceted, and of a strange clear blue unlike the ordinary tones, and which was flanked on either side by half-open thistles of mother of pearl tinted in blue and with dull green-blue leaves of enamel gold veined. There was a bracelet of clear yellow horn set with oblong topazes of a pale yellow framed in gold and black enamel.

Paul Lienard, another well-known exhibitor, displayed a long and heavy Directoire santoir, the intertwisted links intersected at intervals with a lozenge-shaped plaque in an open pattern, the center set with aquamarines and the palest pink tourmalines. The lover of color would be enamored of a half wreath of roses and buds of natural size materialized in clear white horn most exquisitely tinted in the palest rose inclining to a creamy richness, the flowers sculptured with infinite art. This was intended as an ornament for the front of the hair. Another hair ornament consisted of enameled leaves in faint tones of green and heliotrope, gold veined, while in the center was a great oval turquoise with below a heart shaped stone set in yellow gold. A cloak clasp showed a couple of water lily leaves in shaded opaque enamel connected by twisted brown stems, while reposing on each leaf were lilies in high relief and of mother of pearl.

Blackened silver is much in favor just now, resembling metal corroded by the finger of time. A strange and archaic necklace which might have been worn by some Roman warrior, consisted of innumerable links of silver, heavy and solid, connecting great open plaques of the same metal of rude workmanship in whirls and geometric figures set with great bosses of dull green amazonite. There was a bracelet to match, while other ornaments of the same metal resembled the rude efforts of some savage artisan, but attractive from their very crudity. Others were set with great cabochons of turquoise, amethyst matrix, and precious quartzes.

Illustrating the employment of the precious quartzes was a pendant of pale amber horn set with a great piece of mottled pink quartz surrounded by golden leaves. Simple and pretty was a spray of rose leaves in tarnished silver, with a cluster of roses of carven white mother of pearl, with here and there a dewdrop of white topaz. A great cluster of fleur de lis, the leaves and stalks of black silver, showed the purple flowers formed of rough pieces of almost dark amethysts, an ornament suitable for half mourning.

A long and narrow brooch revealed the possibilities of rock crystal, showing on a dull translucent background flowers in bright crystal in low relief, gold circled, while in the center was a great wine-hued topaz with smaller stones on each end. Not very original but well executed was a comb of white horn with daisies in opaque white enamel, each center a topaz.

A delicate comb had a daintily carved open top of amber shell, while flying in the midst of sheaves of wild oats was a swallow in black horn with eyes of brilliants. Of Byzantine inspiration was a head ornament by Madame Beziel, consisting of a couple of cone-like rosettes of dull silver gold decorated; in the center of each was a great greenish cabochon turquoise. They were attached to a slender bandeau of silver and are worn low down on each side of the ears. From the same hand was a chain of silver links with balls of amethyst matrix as large as marbles dividing them. For the hair is a pair of Mercury wings in gold, set with sapphires and olivines in iridescent colorings.

Extremely original of conception is a necklace of enameled leaves punctuated at intervals with a filbert in brown enamel emerging from a pale green bur; while in the middle was a bunch of the same nuts dangling from a ring. Another charming necklace was of pale green and russet enamel rose leaves, with here and there a golden rose in low relief with diamond stamens, while from the more important central ornament depended a long and narrow irregular shaped baroque pearl.

Distinctly original was a pendant of pale yellow horn, in the semblance of a couple of carved locusts with folded wings, gold veined, amidst a delicate open work leaves of the horn, tinted of a brownnish hue and intertwined with wheat stalks. Another revealed a gorgeous-hued dragon fly of pale yellow horn with shaded wings of blue enamel alighting on a fragile rose of palest pink enamel, with white topaz faceted pendant, springing from a green enameled branch.

In a different vein was a pendant savoring of medieval art, and of exquisitely wrought black iron, as fine as lace, the leaves and stalks being of this metal, associated with flowers in dead gold repoussé. This ornament did not appear out of place amidst those entirely of the precious metals.

The influence of the Egyptian style was evidenced in various pieces of jewelry, a departure from conventional modes being stick pins, with the heads of Egyptian goddesses in gold, with faces of carven jade, or palest pink coral or turquoise, their heads coroneted with amethysts or tourmalines; the pendant flaps of diamonds and garnets, while on each side were pearls, a larger one hanging from the chin. This oriental craze found its materialization in a triangular shaped pendant attached to a golden hat pin and the property of the Duchess of Argyle. It hung loose from the pin, and was thickly incrusted with peacock colored gems, enclosed in a dull gold mount.

Another quaint conceit revealed a coiled serpent in natural lines, made of colored horn, with a large baroque pearl set in the head, a larger pearl appearing in the serpent's wide-open mouth. A pin of dark shaded horn represented an oak leaf with topaz center, while more conventional was a cluster of hortensias in variegated pink, each petal gold outlined and set in a whorl of green leaves.

An illustration of the reptile mania, as

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IMITATION STONES

seen in a hat pin, is in the shape of a chameleon in bright green enamel with twisted tail, and in whose body was imbedded a large turquoise matrix and from whose jaws hung another pear-shaped stone.

P. Bonnau has on exhibition some wonderful examples of art enamel work, the colors as brilliant and varied as those on an artist's palette. Noticeable are triangular pendants in wonderful shades of clouded blue in delicate gradations of color, with the head of a woman in enamel, framed in burnished reddish gold while hanging from the corners are pale olivines, pinkish tourmalines, opals, topaz or pearls. Many of the settings are in roughened vari-colored gold, while queer irregular shaped rings almost formless, show a dash of fire expressed in flame-colored enamels.

Albert Vaeger exhibits a ring of rough yellow gold in which is sunken a pink topaz, while above two beautifully modeled lions.

A belt clasp, quite different from the conventional forms courts mention on account of its severe style and decoration. It is a plaque of blackened silver almost resembling iron, on whose surface is a design in an imitation of a bas relief copied from an old bayeux tapestriy depicting the "Conquest of England by the Normans." It is in gold relief, the design being most effective against the black ground.

Parasol handles are now *objets de luxe*, and are extravagant adjuncts of a woman's toilet. Some of the new art jewelers expend much time and patience in this direction, producing marvelous combinations of color and design. One representing a pineapple is worthy of mention. The conventionalized fruit was of rough-surfaced yellow gold in a reticulated pattern, incised in brighter gold each one set with an oval sapphire, while in the top was a g sunken stone of the same variety. An other was of dark tortoise shell, incrusted with silver leaves and pearls, while another was of the clearest crystal punctuated with turquoise with a large one in the top.

Much art was shown in the decoration of toilet and hand mirrors, a garniture bought by the city of Paris being beautifully conceived and well carried out. The glass for the toilet table was at least half a yard high, the frame being of amber horn with meandering flower stems of a pale brown, only visible against the light, while the top was crowned with yellow roses, each one carved in high relief and most exquisitely executed in darker yellow horn. The hand mirror puff box, brushes, etc., had satin silver backs with a beading on the edges, while on each were scattered yellow rose metal in high relief as if they had fallen there by accident.

A hand mirror in triangular shape showed the lower part enclosed in widespread dragon-fly wings in silver, the slender curved body of the insect forming the handle. Another of hexagonal form was wreathed in a chaplet of oak leaves and acorns in gold and silver.

There were paper weights, cutters and clips, one of remarkable originality showing immense beetles of milky hued greenish stone in the form of scarabaeus, with brownish legs, while smaller ones held in their antennae bills and letter-heads.

COUNTESS DE MONTAIGU.

The Sentence of Henry Lemoine the "Diamond Maker."

A despatch from Paris, July 17, says that Lemoine, the "diamond maker," heard his sentence, and accepted it philosophically and without protest. He is sentenced to—

Six years' imprisonment.

Five years' banishment from Paris (to follow).

Six hundred dollars' fine.

To pay $2,000 damages to Sir Julius Wernher.

The claims for damages put in by Mr. Feldenheimer and by the Syndical Chamber of Dealers in Precious Stones are thrown out by the court.

This judgment annuls the former sentence—an even heavier one—passed by default in February, owing to his flight. On that occasion his sentence ran as follows:

Ten years' imprisonment.

Ten years' banishment from France (to follow).

Six hundred dollars' fine.

Two thousand dollars' damages to Sir J. Wernher.

Two hundred dollars' damages to Mr. Feldenheimer.

The judgment was accompanied by a long statement, setting forth the reasons which led the court to convict the accused.

The statement says that the circumstances left no doubt that the Lemoine experiments were of a fantastic and fraudulent character, the electric furnace, the powders and the crucible being only for purposes to show and designed to enable Lemoine to slip diamonds into the crucible.

It is just about 18 months since Lemoine was first arrested in Paris as the result of a complaint lodged by Sir Julius Wernher, the well-known South African diamond magnate.

The Erie Railroad Offers Reduced Rates to Jewelers Attending the Convention of the A. N. R. J. A. at Omaha.

For the convention of the National Retail Jewelers' Association at Omaha, Aug. 2 to 6, the Erie Railroad Saturday announced a special rate to Omaha for one and a half fare the round trip on the certificate plan, on the condition that a 1,000 or more certificates be presented at the meeting. This does not mean that 1,000 certificates should be presented of the Erie road, but that this number of delegates should have taken certificates from any road in going to the meeting. The C., B. & Q. road announced a similar fare from Chicago and points west of Omaha, a short time ago, as mentioned last week.

Delegates and others in attendance who purchase one-way tickets to Omaha at regular rates and procure a certificate from ticket agent at the starting point, can, upon having the certificate validated by a special agent at the convention, obtain tickets returning to the original starting point at one-half the regular rate. These certificates may be obtained in connection with the purchase of tickets for the going trip from July 29 to Aug. 1, inclusive. The certicates will be validated on Aug. 4, and will be honored for return tickets leaving Omaha to Aug. 10, inclusive. A fee of 25 cents will be charged for each certificate validated.

The one-way fare via the Erie Railroad from New York is $27; this makes the round trip rate on the certificate plan $40.50.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., July 21.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Amsterdam: 4 packages optical goods, $223.
Antofagasta: 7 cases plated ware, $486.
Boa bay: 2 cases plated ware, $500; 34 cases clocks, $645; 3 cases watches, $355; 85 cases clocks, $1,787; 47 cases clocks, $681; 96 cases clocks, $1,683.
Bremen: 4 cases clocks, $466.
Buenos Ayres: 83 cases plated ware, $2,575; 1 package optical goods, $306.
Cienfuegos: 1 package thermometers, $175.
Colombo: 5 cases clocks, $90.
Erfurt: 2 packages optical goods, $91.
Glasgow: 11 cases clocks, $190.
Guayaquil: 1 case watches, $350.
Hamburg: 5 cases jewelry, $227; 1 case plated ware, $160; 2 cases scopes and views, $180; 3 packages optical goods, $1,000; 4 cases watches, $2,544.
Havana: 3 cases jewelry, $658; 14 cases clocks, $230.
Havre: 1 case optical goods, $110.
Hong Kong: 31 cases clocks, $497.
Hull: 13 cases clocks, $516.
Kingston: 6 cases clocks, $439; 1 case optical goods, $128.
Kohe: 99 cases clocks, $1,157.
Liverpool: 6 cases clocks, $229; 2 cases plated ware, $1,015; 1 case jewelry, $600; 3 packages thermometers, $250; 210 cases clocks, $4,220; 1 case watches, $1,200; 1 case plated ware, $1,500.
London: 36 cases clocks, $481; 11 cases watches, $1,382; 1 case plated ware, $500; 12 cases clocks, $827; 6 cases clocks, $849; 7 cases watches, $976; 12 packages optical goods, $5,401; 21 cases stereoptical goods, $400; 43 cases clocks, $827; 24 cases clocks, $833; 11 cases optical goods, $4,109.
Matanzas: 7 cases clocks, $431.
Melbourne: 39 cases plated ware, $2,512; 136 cases clocks, $1,633.
Montevideo: 1 case plated ware, $225.
Para: 31 cases clocks, $1,390.
Pio Cabello: 1 case jewelry, $165.
Rangoon: 22 cases clocks, $365.
Rufisque: 3 cases clocks, $101.
St. Petersburg: 3 cases scopes and views, $310.
Shanghai: 8 cases clocks, $397.
Sydney: 2 cases optical goods, $319; 25 cases plated ware, $2,124; 207 cases clocks, $5,349; 1 package theremometers, $150; 2 cases watches, $649.
Valparaiso: 16 cases clocks, $285; 6 cases plated ware, $389.
Vera Cruz: 5 cases clocks, $175.
Wellington: 6 cases plated ware, $234.

The jewelry store of A. Basil Seele, at 160 Union St., Lynn, Mass., was entered by thieves at an early hour Monday morning. The entrance was made to the store by forcing a rear window. The goods taken were in the front show window and a show case. They consisted of about 20 gold watches, 100 gold rings, several brooches, one containing some small diamonds which were at one time worn by Mr. Seele's mother. A curious feature was the fact that Mr. Seele was standing across the street while the robbers were at work. He was chatting with some frinds, it is understood, and was entirely oblivious to the fact that the store was being burglarized. Mr. Seele's loss is placed at $500.

Large Attendance at the Second Annual Meeting of the Texas Retail Jewelers' Association, Held at Dallas.

DALLAS, Tex., July 24.—The second annual convention of the Texas Retail Jewelers' Association, which was held in Dallas July 20 and 21, was important and interesting to the greatest degree and proved that Texas is now to be reckoned with as a big factor in the organization movement. After several years of inactivity this organization suddenly revived last year and the strides made in the systematic organization of its members and the results obtained through these efforts are highly gratifying. Starting in with a few half-hearted workers, the Texas association succeeded in having 22 members present at their convention last year, but it has now reached the point where its former weakness has become almost entirely eliminated.

When the convention was called to order in the banquet hall at the beautiful Hotel Southland at 10 A. M., Tuesday last, 70 members responded to the roll call, this number being augmented from time to time with the late arrivals until 117 members were reported as present—a wonderful showing for a two-year-old organization. No time was lost in getting down to active business, for a very lengthy programme had been arranged and every minute was a busy one, replete with characteristic Texan self-assurance and determination to do or die.

Mayor S. J. Hay, of the city of Dallas, welcomed the members of the association in a manner befitting this particular occasion and one that made each and everyone present feel that they had a special welcome to Dallas. Robert T. Crawford, of Waco, responded to the welcome, touching upon the generous spirit shown by Dallas in the way the glad right hand had been extended, and with the promise that a proper appreciation would be demonstrated by the members of this association in their return of courtesies and in "A boost for Dallas."

Following these short addresses reports were received from the officers, President A. A. Everts, Secretary H. M. Ryman and Treasurer H. W. Bounds. There were numerous expressions demonstrating a complete satisfaction of the members with the manner in which these officers had performed their several duties and also with the results of the first year's work.

Previous to the adjournment of the morning session, the following committees were appointed:

Nominations—A. S. Fonville, C. G. McCord and T. H. Benninger. Resolutions R. T. Crawford, Simon Linz and Mr. Benville. Time and Place—C. B. Pittman, A H. Kerr and V. Regenbracht. Grievance—E. J. Thomason, R. C. Glover and Albert Jones. Membership—W. W. Mitchell and H. Ryman. Auditing—Will F. Dietrich, J. H. Greer and R. B. Stocking.

When the afternoon session was opened



NEWLY ELECTED OFFICERS OF THE TEXAS RETAIL JEWELERS' ASSOCIATION.
Seated—R. T. Crawford, president. Standing—A. S. Jones, secretary; C. B. Pittman, vice-president, and R. B. Stocking, treasurer.

A roll call of officers and executive committee was then in order, after which 22 applications for membership were considered and acted upon. It was confidently predicted that with the inauguration of the plans suggested for the betterment of the association and the novel methods to be used in inducing new members to join it, when the third annual convention meets in Waco in 1910, 250 Texas retail jewelers will answer "Present."

the following resolutions were submitted:

RESOLUTIONS.

Resolved, That we condemn the practice of silverware companies maintaining retail stores, thereby coming into direct competition with the retail jewelers, and so far as possible will confine our purchases to manufacturers not doing a retail business, and furthermore condemn the practice of manufacturers supplying hotels and restaurants direct, thereby robbing us of profits which should be justly ours.

Resolved, That we commend the Howard Watch Co. for maintaining fixed selling price on the



A GROUP OF MEMBERS OF THE TEXAS RETAIL JEWELERS' ASSOCIATION WHO ATTENDED THE ANNUAL CONVENTION AT DALLAS.

complete watch, instead of on the movement only, as it elimi ates the excuses offered by price cut ters that they had maintained the price estab lished on the movement and cut on the price of the case, which had no selling restrictions, and recommend that all manufacturers of watch movements sell their product at an established retail price. We further recommend that all manufacturers of standard watch cases maintain an established retail price, thereby enabling the jeweler to make his legitimate profit.

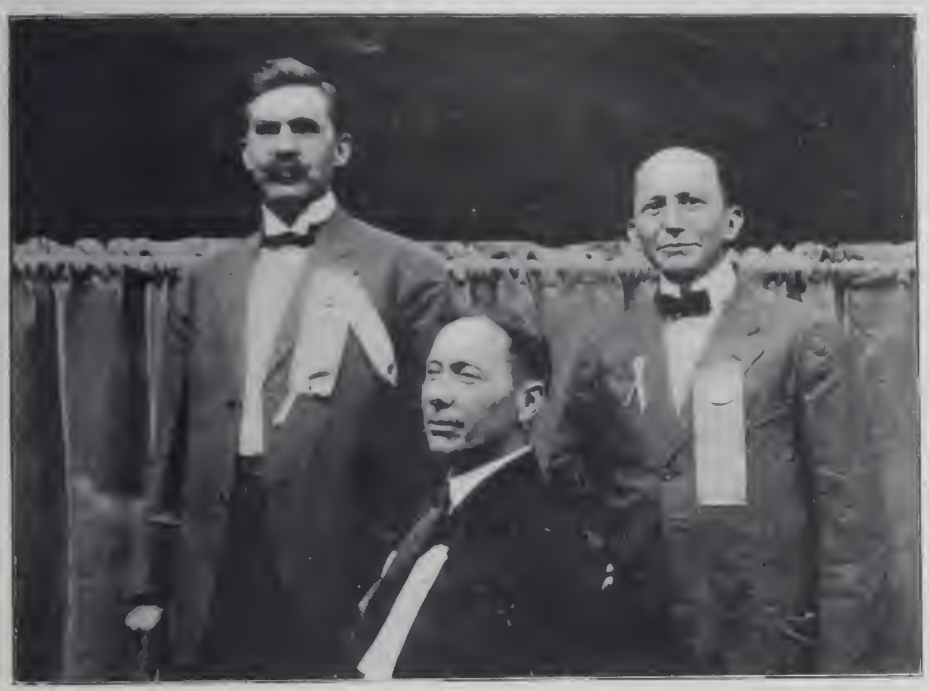
Resolved, That we, the Texas Retail Jewelers' Association, condemn the practice of watch companies making special named movements for mail order houses, because we believe it to be detrimental to the best interests of the legitimate jewelry trade, as it enables the mail order houses to advertise and bring into direct competition with the retail jewelers' movements, which, if off the

Whereas, The Rockford Watch Co. has adopted a new selling plan confining the sale of their product to the legitimate retail jeweler, eliminating all jobbers excepting chief watch inspectors who job watches, also eliminating all catalogue and mail order houses, department stores and firms of a like calibre, and will not make any special named watches for any of the concerns above mentioned, having discontinued this practice, and,

Whereas, The said Rockford Watch Co. has announced its intention to market the entire product through the legitimate retail jeweler and all under proper minimum selling price restrictions; therefore, be it

Resolved, That the Texas Retail Jewelers' Association, in convention assembled, do commend the said Rockford Watch Co. for its efforts in behalf of the retail jeweler, and, be it further

Resolved, That we, the retail jewelers of Texas,



RETIRING OFFICERS OF THE TEXAS RETAIL JEWELERS' ASSOCIATION.

Sitting—A. A. Everts, ex-president. Standing—H. M. Ryman, former secretary, and H. W. Bounds, former treasurer.

market, would increase the demand for regularly named goods, which under fixed selling price protection would necessarily be supplied by the retail jeweler himself.

Resolved, That we condemn the practice of wholesale jewelers selling at retail, except only when instructed in writing by a legitimate retail jeweler doing business in the city or community, where consumer lives, and so far as possible will refrain from purchasing from any wholesalers who violate the spirit of this resolution.

Whereas, The South Bend Watch Co. has always marketed its entire product through the legitimate retail jewelers under a reasonable minimum fixed selling price, thereby conforming to the principles advocated by the Texas Retail Jewelers' Association; and,

Whereas, This company had advertised promiscuously in the mail order journals, magazines and newspapers, in behalf of the interests of the retail jeweler and detrimental to the interests of the mail order houses; therefore, be it

Resolved, That we, the retail jewelers of Texas, do commend the company for the same, and to promise to do all in our power to support the cause.

Resolved, That we, the Texas Retail Jewelers' Association, indorse and recommend the passage of the Vreeland bill for the elimination of all guarantees on filled cases, unless the quantity and fineness of gold is stamped in the case with guarantee. We believe this to be an act of justice to every legitimate watch case manufacturer in the country, and a preventative of fraud upon the public.

do all in our power to co-operate with the said company in carrying out the new system.

Whereas, The Illinois Watch Co., of Springfield, Ill., have seen fit to place a "minimum selling price" on all grades of their watches, thereby allowing the retail jewelers a fair profit on the same, and

Whereas, This action is along the lines advocated by the retail jewelers, and is in the highest degree co-operative with the work and objects of this association; therefore, be it

Resolved, That the Texas Retail Jewelers' Association express due appreciation of the stand taken by the Illinois Watch Co., and commend its action in thus assisting us in our efforts to establish a protected price on standard articles of merchandise.

Resolved, That we approve of the action of the Waltham Watch Co. in establishing a minimum retail selling price on certain grades, and a plan of disposing of their product whereby the retail jeweler will have some protection.

Resolved, That the State Fair Association and all other fair associations be requested not to sell privileges except to legitimate opticians, thereby eliminating the "fake" spectacle peddler.

Resolved, That we will so far as possible, refrain from buying goods from manufacturers or jobbers who issue catalogues and send them to all merchants of whatsoever line.

Resolved, That we will, so far as possible, refrain from buying various lines of silver-plated ware, which we know to be sold through the hardware trade, whether wholesale or retail.

Resolved, That the thanks of this association be extended to the Dallas *News* and the *Times-Herald*, for their efficient reports concerning our meetings, to the various manufacturers and jobbers who have attended our meetings, and made displays for the convenience of our members; to the Honorable Mayor Hay for his address of welcome; to the wholesale jewelers and opticians for their hospitality in providing such a fine entertainment; and to all who assisted in making this meeting a grand success.

Simon Linz's talk on "Making a Diamond Sale" was of particular interest, owing to Mr. Linz's peculiar fitness to discuss this subject, his desire being to induce the retail jewelers to strictly adhere to a price that is just to themselves as well as to the customer, as well as fair treatment to the customer.

T. M. Cave entered into the discussion on diamond sales following Mr. Linz's talk, and brought up the subject of mail-order houses, who are advertising high-grade diamonds at a low price upon small payments and treating a customer as an ignoramus (which he is when it comes to his knowledge of diamonds) by sending him a gem of a price very often two-thirds above what any reputable jeweler would sell a like stone for, providing the latter carried as poor a quality of stone in stock.

Robert T. Crawford spoke upon the advisability of better profits in a diamond sale. By a little diplomacy it is a very easy matter to educate a customer to the dealer's way of thinking, and thereby be enabled to sell him just what he wants or perhaps better, and still be able to obtain a just profit on the investment. The tendency seemed to be, he stated, for some jewelers to make demoralizingly low prices, even with long terms, for fear that they would not make the sale.

Albert Jones, of Temple, spoke upon what he had found to be a somewhat general habit with a good many jewelers—to endeavor to belittle either the prospective sale or a sale already made of a competitor, failing to recognize the fact that when they inject an idea of this kind into a customer's mind he naturally believes that the same treatment would be accorded him by every jeweler in the business. His endeavor was to show that by boosting a competitor a jeweler is also boosting himself, and thereby sowing seeds for future garnishing, because he secures the confidence of the customer, establishing the business upon a rock that will not totter.

"How Jewelers May Have Good Health, Live Long and Be Happy," by Dr. H. Leslie Moore, of Dallas, proved an interesting topic and one which was helpful in more ways than one, because it showed the business man should not consider himself alone as a machine, but as a human being, and that as much care should be taken of his health as of his high-grade watch.

The next subject, "The Show Window as a Money and Reputation Maker," by J. H. Greer, Fort Worth, was discussed, though Mr. Greer was unable to be present to deliver his address. Mr. Crawford, Waco, related what his experience had been in the way of keeping the outside of his show window clean by the installation of an electric fan directed against the window pane, which kept the flies and dust from settling, thus keeping the window clean

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upon the outside and also doing away with the "customer-chasing screen door"; the fan was so placed that a draft was directed across the entrance. This afforded a clear view into the store, which a customer more readily accepted as a greeting, and naturally took advantage of. Mr. Crawford stated that his sales had been materially increased after the introduction of this plan.

A. S. Fonville suggested the study of effects of the introduction into the window of different articles before the window was finally opened for the public's benefit.

At this point in the proceedings a telegram was received from the Business Men's League of Waco, inviting the Texas Retail Jewelers' Association to meet in their city in 1910. The applause which greeted the reading of this message plainly showed the feeling of the members as to their individual opinions in the matter.

Following the announcement of the next address, "What the Texas Retail Jewelers' Association May Accomplish," by P. S. Park, Mexia, who was unable to be present at the afternoon session, a discussion generally indulged in consumed almost the balance of this session. An instance related by Mr. Crawford as to one important abuse which could be overcome by the association was the pernicious practice of well-dressed, scholarly gentlemen who travel from town to town, pick out the most prosperous jeweler and approach him with a plea for funds in exchange for a large diamond, usually asking about one-third or one-half the value of a stone of first quality for the one in their possession, which, if care is taken to examine, will be found to be worth about one-half of what they are really asking for it. He said that it is surprising to all the number of stones that can and have been placed in the small towns. One town in particular was presented with eight stones in one day in this manner, showing the carelessness and utter disregard for the first principles in good business upon the part of the jeweler, who is ordinarily supposed to be a man of a business caliber above the ordinary. Old worn-out watch movements which have been clothed in a nice, new case are presented in much the same way, the tale being that the man has either lost his money gambling the night before or had his pockets picked of all his money, and needs the amount which he is asking to get to some locality where he is known.

The afternoon session was adjourned at 5 P. M. to enable the members to have the convention photograph taken, a copy of which is shown herewith.

At 7 P. M. 29 automobiles lined up at the Hotel Southland, in which the members were escorted in a trip around the city.

At 8.30 P. M. a banquet followed, the members of the association, as well as those connected with the wholesale houses in Dallas, with their wives, and in some cases sweethearts, participating. Mr. Crawford, Waco, gave the toast, "Ladies, God Bless Them." This was followed by A. A. Everts rendering thanks. During the course of the banquet the well-known Texas prima donna, Miss Anna Lee Andrews, rendered several numbers, all of which were applauded by the appreciative audience. Foster Ball, a comedian, entertained with a number of humorous sketches.

WEDNESDAY'S SESSION.

The second day's meeting was called to order promptly at 9 A. M., owing to the immense amount of business to be taken care of. P. L. Wills, the advertising manager of the Dallas *News*, opened the meeting with an address on "How to Advertise a Jewelry Store," opening the eyes of quite a number present to some novel methods that have been put into use by some of the biggest advertising firms in the United States. He showed the little man, as well as the big, just how he could best advertise his business to the most advantage, showing that the little fellow suffered by his own imagination of a stern competition. His talk was instructive to a marked degree to everyone present. Mr. Wills summed up the failure of a large proportion of advertisers to obtain good results in the one word, "Impatience."

Unfortunately Henry Iverson, Corsicana, found it impossible to be present, and the topic assigned to him, "The Repair Department as a Money Maker," was not discussed.

L. E. Whitmore, president of the Texas Optical Association, dilated largely in the presentation of his subject, "The Optical Department—Making It Pay." As there were a number of jeweler-opticians present, this subject was most entertaining and instructive to them.

"The Good of Local Jewelers' Clubs" was discussed by Edgar L. Pike, Dallas, and his address was well received, inasmuch as this subject seemed to be a novelty with the majority of jewelers, who supposed that clubs of retail merchants were meant for others than themselves.

"One Funny Happening in My Business Career" was recounted by C. B. Pittman, Ennis; Albert Jones, Temple; J. Levinski, Waco; W. D. Dietrich, Cleburne, and H. Franks, El Campo.

Mr. Chritzer, San Antonio, was unable to attend; therefore "Protecting the Public from Fraud," the subject which he was to have talked upon, was gone into pretty thoroughly in open discussion, the following subjects being brought up in particular: "Maintenance of Prices on Watches in Particular," "Mail Order Houses to be Eliminated by Manufacturers of Watches" and "Protection of Retail Jewelers by the Factories." "Catalogue Competition" was another subject which received considerable attention, and one point brought out strongly was that the mail-order houses could be competed with by the jewelers treating their customers fairly when they do make a purchase, thereby instilling confidence; then they can show their customers that they can sell the same watch for the same money as the mail-order house if they were allowed to sell under the same conditions—these conditions being that no guarantee be given with any watch, and the customer accepting the watch without looking at it, taking for granted what the jeweler says about it as gospel truth. By being truthful and honest with his customers the jeweler can instil that spirit of confidence which nothing else will do, and he will thereby be enabled to make sales which otherwise would not come to him.

Walter G. Dean, Ardmore, missed connections, therefore was unable to address the association upon his chosen theme, "A Voice from Oklahoma."

"Trials of a County Jeweler" was the interesting subject of P. S. Park, Mexia; "Folly of Price Cutting," by W. F. Dietrich, Cleburne, was ably handled, and "How to Make a Living Without Working Yourself to Death," by A. S. Fonville, Wichita Falls, whose admission that he had made a success in his business was a sufficient reason for having chosen this subject, was thoroughly enjoyed.

Immediately upon the closing of the subjects of discussion, J. T. McCutcheon, Corpus Christi, placed the name of his city before the convention as the next meeting place of the Retail Jewelers' Association in 1910. A telegram was shown at this time, which had been sent by the Commercial Club of Corpus Christi, inviting the jewelers to their city. Inasmuch as this organization is yet young it was deemed inadvisable to carry the convention seat so far away from the center of the business interests.

In a stirring speech by Mr. Crawford Waco was proposed as the next meeting place, and the acclamation with which this city was named proved that there was not a doubt as to where the next convention would be held. Upon a vote being taken, Waco was chosen as the city in which the Retail Jewelers' Association would meet in 1910. Mr. Crawford was very profuse in his thanks to the assembly for having honored his city in the choice which was made.

The election of officers followed, and the following names were placed in nomination and elected by standing vote: R. T. Crawford, Waco, president; C. B. Pittman, Ennis, vice-president; R. B. Stocking, Belton, treasurer; A. S. Jones, Temple, secretary.

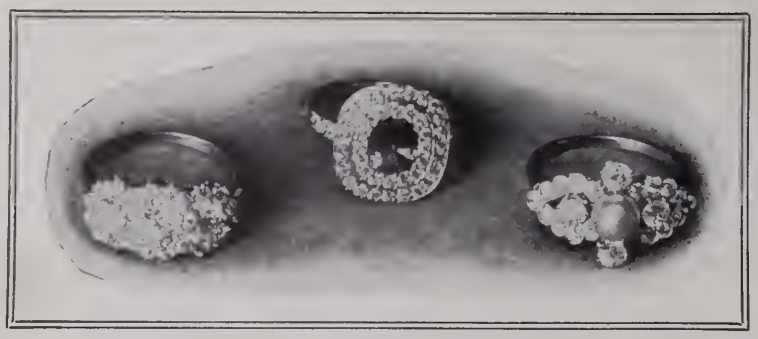
Speeches were made by each of the newly elected officers, each of whom signified his intention of injecting life into the organization to such an extent that when the convention met in Waco in 1910 the membership would have been more than doubled.

An amendment to the constitution was proposed whereby there were to be eight directors instead of four. This amendment was adopted and eight directors were named as follows: A. A. Everts, H. M. Ryman, H. W. Bounds, Henry Iverson, for two years each, and the following for one year each: W. W. Mitchell, P. S. Park, Lee S. Smith and W. F. Dietrich.

The following wholesale jewelers, opticians, material houses, visiting wholesalers and manufacturers were those who entertained the retail jewelers while in Dallas: Merry Optical Co., Beskow Optical Co., Linz Bros., H. H. Hawley Co., Dallas Optical Co., Moore-DeGrazier Co., C. L. Norsworthy, Shuttles Bros. & Lewis, Rockford Watch Co., Louis Rough, South Bend Watch Co., Wm. Bens, Ganz Bros. and Reed & Barton.

Those present at the convention included:

A. A. Everets and E. E. Keel, Dallas; J. Schultze and Mrs. J. Schultze, Rockford, Ill.; R. T. Crawford, Waco; J. B. Looney, Teague; Edgar L. Pike, Dallas; M. Miesch, Muskogee, Okla.; W. W. Mitchell, Dallas; W. C. Hilburn, Henrietta; F. W. Ridenour, South Bend, Ind.; Albert S. Jones, Temple; W. F. Johnson, Gatesville; T. V. Murray, Dallas; C. G. McCord, Dublin; L. I. Cohen and Alvin A. Cahn, New York; Eugene Tabor and C. McMillan, Dallas; H. Franke, El Campo; A. S. Fonville and wife, Wichita Falls; W. J. W. Richardson, Pecos; Robert C. Glover,



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Whenever you have an opportunity to sell a fine ring, write us. Our stock includes every style in beautiful and artistic combinations at prices that will enable you to make sales. We use stones of excellent quality, the settings are of the latest styles and the workmanship above criticism.

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Manufacturers of Artistic Diamond Jewelry

M. GATTLE I. B. ETTINGER

We beg to announce that we have purchased the interest of M. L. Hammel and the business will be continued on the same high standard as in the past.

We take pleasure in advising that our entirely new and comprehensive stock of fine mounted jewelry, consisting of larger pieces and inexpensive novelties, embodying the newest original ideas, is nearing completion.

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If you wish a gem stone of any kind, write us. Diamond cutting. Old diamonds recut. Broken diamonds repaired.

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T. D. Cox, Arthur Cox and W. Allen, Dallas; Thomas M. Cave, Thorndale; L. E. Miller, Goldthwaite; B. Regenbrecht, Rockdale; H. J. Ritter, L. S. Patterson, E. McCauley, R. Beskow and R. Blankenship, Dallas; E. J. Thomason, McGregor; C. B. Pittman, Ennis; A. Threadgill, Dallas; J. A. Hinze, Olney; J. G. Hoyler, Lufkin; R. M. Craig, Haskell; John Wyche, Waco; R. J. Nace, Dallas; H. M. Ryman, Calvert; Jos. Nicholas, Providence, R. I.; T. H. Benninger, Cleburne; Simon Linz, Dallas; S. N. Rauch, Itasca; R. C. Clonninger, Avinger; R. B. Stocking, Belton; L. E. Penn, Purcell, Okla.; S. Salamon, Baltimore, Md.; J. P. Oliver, Hearne, Wm. Weitzel Dallas, A. H. Kerr, Corsicana; H. M. Bailey, Dallas; R. W. Hamilton, Comanche, W. J. York, Bonham; Hugh Campbell, S. Stark, Thomas P. Hollemai and R. L. Mayer, Dallas; E. D. Brockett, Itasca; J. T. McCutcheon, Corpus Christi; J. L. DeGrazier, Dallas; S. W. Risen, St. Louis; John W. Brooy, Dallas; W. D. Emanuel, Dangerfield; T. D. Evans, Blackwell; W. H. Gumm, Van Alstyne; Charles A. Moore and C. L. Norsworthy, Dallas, H. C. Boid, Brady, Tex., W. C. Vickers, Rosebud; E. N. Mann, Mansfield, R. E. Fuller, Raymond Gumm, Robert Cox and T. H. Tyler, Dallas; B. L. Steinman and W. T. Carroll, Athens; W. S. Guthrie, Terrell; R. L. Reese, Corsicana; Walter C. Dean, Ardmore, Okla., H. H. Gerdes, P. G. Schlottman, William H. Higer and Charles Goodman, Dallas, C. M. Clark, Ennis; A. Y. Moorefield, Waco; Frank Meisch, Ardmore, R. D. Sanders, Paris, George W. Knight, San Marcos; J. E. Boswell, Aubrey, W. H. Denson, Bowie; Charles Welzemiller, New York, L. E. Whitmore, J. R. Jones and W. V. Wallace, Dallas; P. G. Storm, Chicago; J. A. Medlock, Lewisville; W. J. Murray, Dallas; C. E. Turner and Albert G. Landley, Mineral Wells, J. F. Matthews, H. J. Plath, H. L. Dickson and J. C. Martin, Dallas; J. N. Caldwell, Bryan; J. Levinski, Waco; P. S. Park, Mexia; A. A. Clinger, Corning N. Y.; J. J. Spurlock, Jacksonville; C. R. Sims, Kaufman; C. N. Abbott, McKinney; L. H. Hayden and H. W. Kinnard, Dallas; G. C. Newton, Waxahachie; L. D. Everhart and T. D. Stallings, Dallas; A. Threadgill, Marlin; R. Bennett, J. L. Loyd and Norwood Blankenship, Dallas.

L. P. Sturtevant Doing Business as D. R. Child & Co. Makes a General Assignment.

PROVIDENCE, R. I., July 24.—Lorenzo P. Sturtevant, doing business as D. R. Child & Co., at North Swansea, Mass., has made a general assignment for the benefit of his creditors to James G. Phetteplace. A statement of the financial condition of the firm is being prepared, no estimate of the assets and liabilities being given at present.

The business is one of the oldest in the manufacturing jewelry industry of New England, although not so well known as many. It was established in 1862 by Daniel R. Child, who began manufacturing on his estate at North Swansea, in a strictly country locality, isolated and difficult to get at, and several miles from any other manufacturing establishment of any description. Here for many years Mr. Child conducted a lucrative business, making exclusively plated collar and sleeve buttons. Tons of the former were annually turned out from this factory in the woods, and the annual output of the grade of goods was equaled by few manufactories in the entire jewelry section.

In 1893 advancing years caused Mr. Child to retire from active business, and he sold his jewelry establishment to Lorenzo P. Sturtevant and J. L. Fennimore, who continued for four years, when they dissolved, since which time Mr. Sturtevant has conducted the business alone.

A. J. Decker has resigned his position as jeweler and optician with R. W. Chamberlain, Marshalltown, Ia., to take a similar one at Newton, Ia.

Resolutions Adopted by the Virginia Retail Jewelers' Association.

The following are the resolutions adopted by the Virginia Retail Jewelers' Association at the annual meeting held in Richmond, June 23:

Resolved, That this association is in favor of a national stamping act, which requires that all articles of gold jewelry and silverware, bear a quality mark together with the maker's mark; that this mark shall be a universal mark (not karat) to represent the karat or quality, and shall be within one karat of the mark indicated, including alloys, solder, etc.

Resolved, That we condemn the practice of silverware companies coming in direct competition with the retail jeweler, and so far as is practicable will confine our purchases to such manufacturers not doing a retail business, and condemn the practice of manufacturers supplying hotels and restaurants direct, thereby taking away from us profits which should be justly ours.

Resolved, That we will, so far as practicable, refrain from buying goods from manufacturers or jobbers who issue catalogues, and send them to all merchants of whatsoever line.

Resolved, That this association commends those watch companies that have fixed a selling price on several grades of their manufactures, and have evidenced a desire that the output of their manufacture shall be through the legitimate retail jeweler, and that we are in favor of the selling price applying to all grades of their manufacture, and that the case manufacturers shall adopt the same rule.

Resolved, That we condemn the practice of manufacturers advertising prices in trade journals, as frequently such publications find their way into illegitimate hands, and furnishes information which should only go to the trade confidentially, and is often used to the disadvantage of the retail jeweler.

Resolved, That we condemn the practice of local newspapers in accepting fake advertising, and that where such has been called to their attention that they will refrain from permitting same, and that the members of this association, so far as is practicable, will not patronize any such publication that will not refuse such advertisements.

Resolved, That we condemn the practice of the private indivdual who makes a practice of buying and selling such merchandise as is handled by the legitimate retail jeweler, and that where such comes to our knowledge that we will make complaints to the suitable authorities and see that they are made to pay the same tax as is imposed on legitimate dealers.

Resolved, That the Virginia Retail Jewelers' Association is violently opposed to the proposed advance in duty on watches of foreign make, believing that the duty now imposed is sufficient and that any advance will not only be to the detriment of the retail jeweler, but to the public at large, as it will have a tendency to cause a monopoly, and will be the means of the watch manufacturers raising the prices on their makes, which we now deem sufficient, and would in our mind impose a hardship on the watch buyer; be it further

Resolved, That a copy of the above resolutions be forwarded to the Congressional Committee in charge.

(Signed) JOS. E. ALLEN.

Members of Utica Retail Jewelers' Association Enjoy Outing at Trenton Falls.

UTICA, N. Y., July 22.—The Utica Retail Jewelers' Association had its first annual outing at Trenton Falls, yesterday. There were about 150 in the party, and all jewelry and optical houses closed for the day. The principal event was a baseball game, umpired by G. Will Payne, between the jewelers and the opticians. The opticians won by a score of 5 to 4.

Other events were won as follows: 100-yard dash, John E. Hughes; throwing baseball, Charles Steele; 50-yard dash for ladies, Mrs. Charles T. Evans, first, and Mrs. E. D. Kenney, second; fat men's race, George Hartleib; throwing ball in barrel, Mrs. A. D. Evans; 100-yard dash for boys under 18, Thomas Lafferty; throwing the ball, Mrs. Charles T. Evans; hop, skip and jump, J. E. Marion, standing jump, John E. Hughes; 150-yard dash for ladies, Mrs. Williamson, first, and Mrs. Pritchard, second.

W. B. Wilcox was the chairman of the general committee which so successfully planned the day's outing.

Employes of Lancaster Watch Co. Present Loving Cup to President Chas. D. Rood.

LANCASTER, Pa., July 26.—Evidence of the good feeling existing between the hundreds of employes of the Hamilton Watch Co. and its president, Charles D. Rood, was given, July 21, when the former presented him with a splendid silver loving cup, suitably inscribed. The cup is 18 inches high and gold lined, and was furnished by the International Silver Co., New York.

After work had ended Wednesday, Superintendent W. W. Dudley summoned Mr. Rood from his office to the lawn in front of the factory, where the employes were assembled, and the superintendent's daughter, Miss Mildred Dudley, surprised him by stepping forward and presenting the cup in a neat speech. Mr. Rood feelingly responded.



LOVING CUP PRESENTED BY EMPLOYES OF HAMILTON WATCH CO. TO PRES. CHAS. D. ROOD.

The committee which arranged the affair consisted of Miss Gertrude L. Reinoehl, Harry L. Martzall, George M. Daniels, E. L. Wilson, John E. McKechnie and William H. Manby.

The cup, which is illustrated herewith, bears a monogram on the back, while the front has the following inscription: "Presented to Charles D. Rood, president Hamilton Watch Co., as a token of esteem, by the employes, June 26, 1909."

PEARLS

in qualities and sizes especially suited for the requirements of the manufacturing jeweler.

Our Pearl Stock, aside from our regular qualities, just now includes a number of series in manufacturer's sizes ranging from the small to one or one and a half grainers. These series will prove attractive as much for their uniformity of assortment as for their exceptional values.

ROUND PEARLS
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ORIENTAL BAROQUES
in various shades and tints.

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THE most remarkable, beautiful and individual matrix precious stone ever offered to jewelry wearers.

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America's Newest Gem

Beautiful Shades of Color—
Wonderful Individual Matrix Effects—
Color and Matrix Polish Equally—
No Porosity or Roughness—
Does Not Fade or Change Color.

Your manufacturer will furnish you—If not, write us and obtain list of first class manufacturers who will.

Occidental Gem Corporation

ST. PAUL BUILDING
220 Broadway, New York

Denver Credit Men's Association Offer Reward for Arrest of Jeweler Who Skipped Out With His Stock.

DENVER, July 21.—The Denver Credit Men's Association is offering a reward of $100 for the arrest and conviction of Silas Dixon, who, about the first of the year, after trading his chicken ranch near Greeley for a jewelry store in that town, obtained about $1,200 worth of merchandise on credit and disappeared. After starting in the jewelry business, Dixon, according to the Credit Men's Association, established a credit by purchasing and paying for goods, and when he had done so proceeded to load up with as much as he could get, pack his stock in his trunk and skip out.

An investigation by the association showed that he had traveled in many directions, checking his trunk from point to point to throw his creditors off the track. From information recently received he is believed to be in the vicinity of Seattle, Wash. The association officials have also learned that a man has been traveling in Ohio selling jewelry which, from the description, they believe to have been part of the stock of Dixon.

The association has sent out circulars offering the reward above mentioned, which give a description of Silas and Mary Dixon in detail. Dixon is described as: German, aged 35 years; height, five feet 11 inches; weight, 190 to 200 pounds; build, good; hair, black, worn full in back of head; complexion, florid; mustache, black, neatly trimmed to length of lip; eyes, blue, at times slightly crossed; face, round and full, both upper and lower teeth gold filled; erect carriage; has peculiar blowing habit as though from catarrh, most noticeable when smoking, of which he is very fond; very neat dresser, usually wears turn-down collar, derby hat, size 7¼; speaks broken English and several languages.

The description of Mrs. Mary Dixon is given as: Age, 37; height, five feet eight inches; weight, 140 pounds; black hair; blue eyes; complexion, dark and coarse; face, freckled; nose, very pronounced, but thin; teeth, gold filled; speaks broken English; dresses very stylishly; has a mink fur coat and muff; wears small diamond ring; has baby eight months old, named Ruth; baby's eyes slightly crossed at times.

Lancaster Silver Plate Co. Goes Into Receivers' Hands With Assets in Excess of Liabilities.

LANCASTER, Pa., July 24.—With assets larger than the liabilities, the Lancaster Silver Plate Co., employing about 150 hands, on July 22 went into the hands of receivers, the court appointing the president of the company, A. H. Rosenstein, and John A. Nauman, Esq., to serve in this capacity. Their bond was fixed at $20,000.

The assets of the company are placed at $49,713.13, and the liabilities at $34,901.33. The petition for a receiver was filed by the president, who was joined by all the stockholders. Inability to raise money necessary for paying pressing obligations is the reason given for the company's financial embarrassment. Creditors have entered suits to recover claims, and the property rights and credits of the company in New York have been attached. A receivership was asked for in the best interests of the concern.

This factory has occupied its present establishment seven years, the old factory having been destroyed by fire by a couple of apprentices, who, when tried for the crime, said they did it because they wanted a holiday.

Members of North Dakota Retail Jewelers' Association Begin Convention at Grand Forks.

GRAND FORKS, N. Dak., July 27.—The members of the North Dakota Retail Jewelers' Association have begun a joint convention with the opticians of the State in this city which will last through to-day, to-morrow and Thursday. The session, which is held in the Commercial Club, was called to order about 9 A. M. this morning by President F. V. Kent, of this town, and after the roll call and president's address Mayor Taylor made an address of welcome to the visiting jewelers and opticians, which was warmly applauded and ably responded to by A. O. Wold.

The following is the programme for the optical convention this afternoon, and the jewelers' and opticians' sessions during the next two days:

Optical Convention—Tuesday Afternoon, July 27.

Convention called to order by President O. M. Varnson at 1:30 P. M., in the Commercial Club Rooms, Grand Forks.
Address by President Varnson.
Reading of minutes of last meeting.
Reports of officers and committees.
Appointment of committees.
Paper, "Uses of a Trial Case," by a competent refractionist.
Discussion by members.
Paper, topic selected by Louis Hanson.
General discussion of topics to be selected by the president.
Adjourn.

Jewelers' Convention—Wednesday Morning.

Convention called to order 9 A. M.
Paper, "Watchmakers' Examining Board," by W. A. Persey.
Discussions.
Report of secretary on watch repairing price list.
Paper, "Watch Repairing, First Cost of the Same, Prices and Profits," by C. H. Nesbit.
Discussions.
Question Box—Members will put in such questions as they wish to bring up for general discussion.
Adjourn.

Opticians' Convention—Wednesday Afternoon.

Convention called to order 1:30 P. M.
Discussion of any special business.
Afternoon to be devoted to clinical work, led by Thomas Porte, of Grand Forks.
Discussions and demonstrations of all optical instruments by different members.
Adjourn.

Jewelers' Convention—Thursday Morning.

Convention called to order 9 A. M.
Paper, "Minimum Selling Price on Movements, Cases and Complete Watches," by W. H. Reighart.
Report of standing committee on constitutions and by-laws.
Report of special committees.
Unfinished business.
New business.
General discussions.
Election of delegates to the American National Retail Jewelers' Association.
Selecting time and place of next meeting.
Adjourn.

Opticians' Convention—Thursday Afternoon.

Convention called to order at 1:30 P. M.
Paper, "The Eye and Reflex Diseases and Some Cases I have Had," by H. O. Sheldon.
Discussion of papers by members.
Paper, selected by members.
General discussion of any paper, subject or the welfare of the association.
General and unfinished business.
Adjourn.
Programme subject to change.

Jeweler of Ottawa, Ont., Robbed of $5,000 Worth of Diamonds—Three Suspects Arrested.

TORONTO, Can., July 23.—A bold robbery of diamonds valued at about $5,000 took place Wednesday afternoon at the store of Alexander McMillan, Sparks St., Ottawa. Two strangers entered and asked to be shown silk umbrellas. While they were inspecting the goods two others came in, remaining in the front part of the store. Watching an opportunity, they reached over the counter and lifted two trays of diamond rings from the show case near the entrance, with which they made off. The theft was not discovered until the first couple had left, when the police were at once notified.

The railroad stations were watched, and a man giving the name of James Howard was arrested on a train just starting for Winnipeg. A companion escaped by jumping from the platform. Two others giving the names of C. A. Woods, Kingston, and F. W. Conrad, Ottawa, were arrested the same night in a hotel at Renfrew. When brought to Ottawa they were identified by one of the clerks of McMillan's store as being two of the four men in the store at the time of the robbery.

In the possession of James Howard, who is a well-dressed young man of about 30, was found a notebook in which were entered memorandums of about a dozen robberies in which he and his pals were concerned during the last few months. So far no trace has been found of the missing diamonds.

Well-Known Providence Jeweler Has Thrilling Experience When Motor Boat Burns at Sea.

PROVIDENCE, R. I., July 24.—Frederick B. Thurber, of the Tilden-Thurber Co., of this city, returned from New Bedford, Mass., a few days ago, after having had the most thrilling experience of his life. He is an enthusiastic yachtsman, and has had many wild experiences on the sea. Among the more recent of these was the rough trip to Bermuda on the power boat *Nereides* in the recent long-distance races. He was captain of the 40-foot racing motor boat *Kitcinque*, of New York, on a race from that city to Marblehead when, catching fire from a leaky gasoline pipe, the craft burned to the water's edge and sank off Vineyard Sound lightship. Her crew of six men, including Captain Thurber, had a narrow escape.

When the flames began to rage the yachtsmen, fearing the explosion of the gasoline tank, launched the small tender. This held only three of the men, but the other three donned life preservers and clung to the gunwales until the entire party was picked up, more than an hour later, by a schooner bound into Boston.

The flames broke out at 11.20 o'clock at night, when the boat was fully six miles from the nearest land. The men fought desperately to subdue the blaze, but found that the flooring under which the fire was the fiercest was too strong to be torn away, and as the flames gained headway the situation became dangerous and the boat had to be abandoned.

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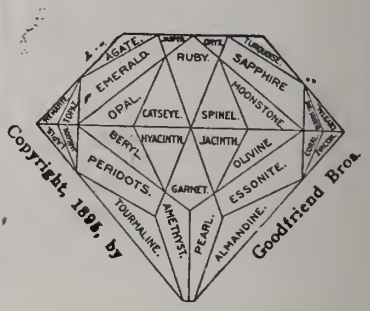
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Fourth Annual Convention of the Wisconsin Retail Jewelers' Association, Held at Milwaukee, Wis.

MILWAUKEE, Wis., July 23.—With an attendance of nearly 300 jewelers, the fourth annual convention of the Wisconsin Retail Jewelers' Association held at the St. Charles hotel, July 20, 21 and 22, was one of the most successful in the history of the organization.

With one exception, the officers and directors were re-elected for the ensuing year, as follows: President, Gustav Keller, Appleton; vice-president, George Durner, Milwaukee; treasurer, O. F. Stecher, Milwaukee; secretary, Franklin Thomson, Milwaukee. The directors are the officers and G. E. G. Knechle, Milwaukee; W. H. Becker, Beaver Dam; J. R. Chapman, Oshkosh, and John P. Hess, Fond du Lac. Mr. Hess is the newly elected official.

Tuesday morning, July 20, was largely given over to organization, and no matters of great importance came up. In the afternoon, Francis A. Cannon, secretary of the Citizens' Business League of Milwaukee, delivered the address of welcome to the jewelers, and on behalf of the city extend a hearty greeting.

"Milwaukee greets the Wisconsin Retail Jewelers' Association and trusts that the gathering of 1909 will result in profit and pleasure for its members," said Mr. Cannon. "It was in this city that your association had its inception, and may it endure to a length of days, growing richer in achievement each year. The jewelers' art has helped to preserve in enduring metal some of the great events of the history of the world. Back in the days when we read of the wondrously engraved metal shield of Achilles, and all down through the ages, the jeweler has been the handmaid of the arts and has lent his skill and cunning to fashion in wondrous form the precious metals. 'May his tribe increase' and may the cunning of his hand never be lost."

The response was given by President Gustav Keller, Appleton. Next in order was the naming of convention committees, as follows:

Resolution—A. J. Stoessel, Milwaukee; L. C. Littlefield, Delavan; L. J. Crawford, Berlin. Nomination—Frank P. Wilde, Milwaukee; O. P. Berg, Mount Horeb; B. W. Thien, Milwaukee. President's Report—John P. Hoske, Fond du Lac; T. Christiansen, Stoughton; Rudolph Kemp, Brillion. Credentials—A. C. Henschel, Milwaukee; Paul R. Kohles, Fremont; Arthur Wagner, Edgar. Auditing—Ewald Meiners, Mayville; F. W. Seidel, Manitowoc; Julius Jappe, Racine.

President Keller delivered his annual report, as follows:

PRESIDENT KELLER'S REPORT.

Another year has rolled by and I find it my duty as president to present to you once more a report of the association for the past year, and make such suggestions and recommendations as appear to me would be of interest and benefit to our organization. Much to my regret I cannot report a large increase in membership. I cannot report great results accomplished, but I can report that your State officers have carried out and placed where "we can do business" the ideas brought forth and endorsed by the last State convention. The year's time was practically taken up with this preparatory work, the fruits of which will show later.

The committee on examination of watchmakers completed its programme after much study and work, and circularized the jewelers of the State this Spring asking for applicants to take prescribed examination. The committee before the close of the convention will report to what extent they were met in their efforts by the jewelers of this commonwealth.

The State directors incorporated the fire insurance department of our association as per instructions of the last State convention. Most discouraging delays were met with, but your officers persevered, assumed personal obligations, and you have now "ready to do business" this department of our association.

The secretary will report later how well our



GUSTAV KELLER, PRESIDENT.

efforts in this direction have been met by the members of our craft.

The association idea has by no means lost in prestige and importance since the last convention. On the contrary, in no one year do I think has it made the long and important strides made by it since we last assembled. You no doubt will remember my urging in my last annual report the need of a strong organization of the craft, not only of the retail jewelers, but as well of the manufacturers and jobbers. Those of you who have been reading the jewelers' journal must have noticed that not only your president entertained such views, but the fact that jobbers' and manufacturers' organizations have been formed, is the best evidence that this view was shared by others. To me personally it has been a source of great satisfaction and a sure indication of a better and a healthier day for the jewelry business.

As far as retailers are concerned, State after State is being organized, and it will be only a very short time until all these are welded into one national organization; then and not until then will we be able to bring that pressure and influence to bear necessary to bring about desired trade conditions. We are being met on every hand with expressions of willingness to co-operate with us.

I want to repeat my recommendation to affiliate with the national organization. This was voted at the last convention, but not done because of misunderstanding arising regarding amount of dues to be paid. We then decided to defer affiliating,—preferring to submit the matter again to the State convention.

In my humble opinion there is only one great question before the retailer, and that is—is he wise and willing enough to organize and co-operate, and patient, unselfish and sacrificing enough to await results and contribute to make the desired result possible. There is a season of planting and a season of reaping. The one great bane met in organization work is, that members look for immediate results. They want to plant to-day and reap to-morrow; yes, even this is not sufficient; when they plant $3 in an organization to-day many look for $6 to be returned the day following.

Another bane, and in my humble opinion a most unmanly trait, is this wanting to wait and see how it is going to "pan out." Many are willing to share in a work after it has proven to be a good thing, but they wouldn't share in the chance taken necessary to create a profitable undertaking. In other words, there are too many who are willing to share in benefits but who are not willing to bear the heat of the day necessary to be borne in order that desirable results be achieved.

All this, however, should not deter any of us who have faith in ourselves, in our position, and who realize that only by united action beneficial results can be accomplished. We must swallow our chagrin when we meet with conditions complained of, and with persistency, born of faith in our cause, work on until the promised land has been reached. These other fellows will knock at the gates when we are in, asking to be admitted, and even though they made the travel harder while we were on the road, let us solace ourselves by calling to mind the amount of joy caused by the one sinner who cometh and repenteth. In the words of General Grant, "Let us, who are engaged in this cause, fight it out to success, even if it takes all Summer." Where there is a will there is no such word as fail.

We want to become more strongly organized in this State. We want every jeweler of the State in our organization. You can't leave the securing of them to your officers alone. Every member should assist in this work. See the jewelers of your respective towns. Organize into a club the jewelers of your various vicinities. Advise your State officers as to whom to get after and the best way how. You get busy; don't leave it all to your State officers, a considerable portion of whose time is taken up spending the fat salaries they receive from the association for their work. In all seriousness, all the the officers ask (they are willing to work), is—to give them a helping hand in this work of extending and strengthening our organization. It belongs to you, not to your officers. They are but your servants. Pardon me for talking so strongly and at such length on this matter I feel so strongly about it. We must all get up and "be doing" if we want success to crown our efforts.

I trust that the deliberations of this convention will be most harmonious. That you will give most serious thought and consideration to everything presented, and that you will not allow anything to go unpresented that might suggest itself to you as pertinent to our meeting. I prefer a little idle and perhaps unnecessary discussion than the lack of it. I will try to be fair and impartial to all, and at this time ask your kind assistance and indulgence.

Before closing I want to call attention to the magnificent displays made by our manufacturing and jobbing friends, and want to, pardon me for saying, insist on your visiting each and every one. We should make the displays a decided feature of our conventions, increasing them in size and number each year. This part of the convention should be made mutually educational and profitable.

In closing I want to thank most sincerely my co-laborers on the State board; as well, the various committees which served during the year, for the splendid work done and assistance given. Great credit is due them. Brother jewelers do not withold it.

I further want to thank each and every member who in any way contributed during the year to the success of our society, for any assistance they may have given, or any courtesy they may have shown my humble self or any other State officer.

Then followed various reports, including that of the treasurer, which showed that the association was in better condition financially than ever before. Both the reports of the secretary and president were replete with valuable information for the jeweler. The chairman of the committee on the examination of watchmakers reported that everything is now in readi-

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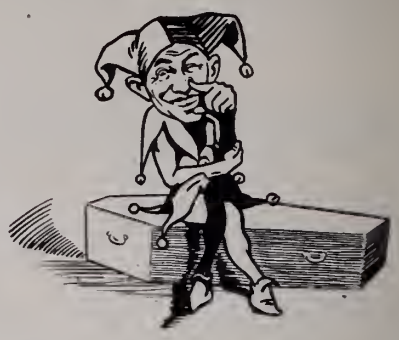
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ness for the new system of examinations which has been inaugurated by the association. A general discussion followed. H. N. Higginbotham, consulting superintendent of the South Bend Watch Co., gave an interesting talk.

At this point one of the most important steps of the convention was taken when John P. Hess, Fond du Lac, made the motion that the State association affiliate with the national body. The motion was passed unanimously, as was expected, following the recommendation made in President Keller's address. Mr. Stossel made the motion that one member carry the votes of the association to the national convention at Omaha. This was carried.

At 5 o'clock the convention adjourned to view the exhibits of manufacturers and jobbers. The matter of exhibits was given an important place in this year's convention, the entire morning of Thursday, July 11, being given over to the inspection of the unusually fine display.

On Tuesday evening occurred the postponed annual meeting of the new Jewelers' Mutual Fire Insurance Co. of Wisconsin, at which the following officers were elected: President, Gustav Keller, Appleton; vice-president, W. H. Upmeyer, Milwaukee; treasurer, W. A. Pfister, Sheboygan; secretary, Franklin Thomson, Milwaukee. Directors—Richard Seidel, Milwaukee; W. H. Upmeyer, Milwaukee; Gustav Keller, Appleton; J. R. Chapman, Oshkosh; W. A. Pfister, Sheboygan; Edwin F. Rohn, Milwaukee; A. J. Stoessel, Milwaukee; George, Durner, Milwaukee, and Hiram J. Smith, Racine. The meeting revealed the fact that big strides have been made by the new company and that insurance is being written in practically every State in the union.

Following the insurance meeting, the jewelers had a big time at the banquet and entertainment given in the Blatz hotel by the Milwaukee Jewelers' Club. Francis A. Cannon was "Roastmaster" and filled the position perfectly. The ladies were given an enjoyable theatre party.

Wednesday morning, July 21, opened with a paper by John P. Hess, Fond du Lac, who spoke on "Minimum Price Lists as Prepared by Jobbers and Manufacturers." W. H. Becken, Beaver Dam, told of "When and How a Jeweler Should Advertise," and J. R. Chapman, Oshkosh, discussed "How the Small Retailer Suffers at the Hands of the Department Stores." Ernest Eimer, secretary of the Michigan Society of Optometrists, who came to Milwaukee to speak before the convention of optometrists, gave an interesting talk before the jewelers at this session. At 11 o'clock the convention adjourned for an inspection of the big plant of the Schlitz Brewing Co.

Wednesday afternoon opened with a general discussion of the various papers read in the morning. Reports of the standing committees were also discussed. J. W. Armbruster, of the Illinois Watch Co., and Mr. Lovett, of the Rockwell Watch Co., took part in the various discussions. At this point it was determined that the convention should stand for a fixed selling price on watch cases as well as on movements. An automobile ride was given the visiting ladies, during the afternoon, by the Milwaukee Jewelers' Club. In the evening, the association enjoyed an outing at Pabst Park.

Thursday morning was given over in its entirety to the inspection of exhibits of the manufacturers and jobbers. Thursday afternoon marked the executive session of the association, when officers were elected, committees reported, and various other business was transacted. Gustav Keller, president of the association, was nominated as delegate to the national convention, but announced that he would be unable to attend. A. J. Stoessel was named in his place, who, it is understood, will also be unable to fill the position, and another appointment will be made later.

The committee on resolutions offered the following:

Congratulating ourselves upon the fact that the organization movement has taken so firm a hold on the jewelers of the State that we have been able to hold the fourth annual convention of the Wisconsin Retail Jewelers' Association, with largely increased numbers and with unbounded enthusiasm, be it resolved as follows:

Resolved (1), That we view with satisfaction the efforts of an ever increasing number of manufacturers to meet at least a part of our demands for the abolition of trade abuses as far as they relate to the establishing of minimum retail prices and the confining of the product to legitimate channels.

Resolved (2), That in order to make the minimum selling price of watch movements more than a well meant illusion, it becomes imperative that the manufacturers of watch cases follow the manufacturers of movements by establishing a retail selling price on their product as well.

Resolved (3), That as an alternative, we recommend to the manufacturers of watch movements, only cased at the factory, and establish a minimum retail selling price on the complete watch.

Resolved (4), That we condemn the practice of manufacturers and jobbers maintaining retail stores, selling at retail or supplying hotels and restaurants direct, thereby robbing us of profits which should justly be ours. We pledge ourselves, as far as practical, to confine our purchases to manufacturers and jobbers not doing a retail business.

Resolved (5), That we endorse any federal legislation that will prevent fraudulent advertising or the distribution of the same through the United States mails or otherwise.

Resolved (6), That we do not favor the practical exclusion from imports of high grade, small size, foreign watches by compelling them to have engraved on the plates, whole sentences, which cannot possibly find room there without spoiling their appearance.

Resolved (7), That we thank the manufacturers and jobbers who helped to make this convention a success by making exhibits or in any other way, also the Rockford Watch Co. for donating the badges of membership.

Resolved (8), That we express our thanks and appreciation to the trade journals for the support they have uniformly given to the cause of trade organization.

Resolved (9), That the thanks of this association be and are hereby tendered to the several members of the craft for their able addresses and discussions on matters of interest to the association.

Resolved (10), That we commend the action of the association during the present year and thank the officers of the association for their able and diligent work in its behalf.

Resolved (11), That we thank the Milwaukee Jewelers' Club for the royal hospitality extended.

Resolved (12), That our thanks be extended to the management of the St. Charles Hotel for their help in provideding us with accommodations free of charge.

The Committee on Resolutions—A. J. Stoessel, L. E. Littlefield, L. J. Crawford.

The resolutions were passed unanimously by the convention, and the gathering adjourned after deciding to meet next year in Milwaukee. The date of the next meeting will be decided later.

Ninth Annual Convention of the Wisconsin Association of Optometrists.

Milwaukee, Wis., July 22.—The Wisconsin Association of Optometrists in session at the ninth annual convention at the St. Charles Hotel, July 20 and 21, elected the following officers for the ensuing year: President, Hugh McEwan, Fond du Lac; vice-president, J. H. Schaefer, Milwaukee; secretary, C. D. Waugh, Milwaukee; treasurer, J. H. Scholler, Janesville; trustee for three years, T. O. F. Randolph, Milwaukee; trustee for two years, Arthur R. Bachman.

The matter of adequate legislation in Wisconsin in the way of protection to opticians formed the leading topic of discussion before the convention. In spite of their defeat before the last State Legislature, when they tried to secure the passage of a law creating a State board of optometrists' examiners, the opticians unanimously decided to renew the fight before the legislature of 1911.

Tuesday morning opened with the address of the president, T. O. F. Randolph. The afternoon session was opened by an interesting address upon "Legislation" by Ernest Eimer, secretary of the Michigan Society of Optometrists. This was closely followed and met with the entire approval of the gathering. The business session and the election of officers followed. In the evening the opticians and their wives enjoyed a theatre party.

Yesterday, July 21, was the big day for the opticians, and several important addresses were presented, including "Clinical Demonstration of the Principles Involved in Fitting Prisms," by Prof. George A. Rogers, president of the Chicago College of Optometry; "The Relation of Dental Lesions to Ocular Disturbances," by Dr. Reno Weiss, professor of orthodontia, dental department, College of Physicians, Milwaukee; "Bifocals," by Hugh McEwan, Fond du Lac, and an address, "General Optics," by W. A. Pfister, Sheboygan.

Charles McCormick, Chicago, led the discussion against the necessity for legislation to protect the profession of optometry, contending that education would suffice. His attitude was bitterly opposed by the convention, however, which went on record for declaring that Wisconsin should have a complete optometry law.

The convention closed, last evening, by a joint gathering with the jewelers at Pabst Park.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended July 24, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$550,872.16
Gold bars paid depositors	49,660.32
Total	$400,532.48

Of this the gold bars exchanged for gold coin are reported as follows:

July 19	$51,643.24
" 20	51,477.79
" 21	97,126.83
" 22	83,577.03
" 23	46,480.40
" 24	20,566.87
Total	$350,872.16

Wm. S. Townsend has bought out the business of Mrs. L. Weidlich, St. Louis, Mo.

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Schedules in Bankruptcy of George H. Carpenter Who Got $182,000 Worth of Diamonds from New York Importer.

Schedules in bankruptcy of George H. Carpenter were filed in the United States District Court, New York, Saturday, following a lot of trouble which resulted from complications which came to him last year when Rudolph A. Breidenbach, 51 Maiden Lane, New York, and other creditors filed a petition in bankruptcy against him, alleging that he had obtained from Mr. Breidenbach $182,594 worth of diamonds under circumstances which did not meet with the approval of the diamond dealers. Mr. Breidenbach at that time complained that when the diamonds were obtained from him he had nothing in return more solid than a number of promissory notes, a little cash and some stock in a fire extinguisher company.

It was claimed that M. C. Dreshfield, a diamond salesman, was also associated with Carpenter in the transaction, and on March 11, 1908, Mr. Breidenbach asked that both Carpenter and Dreshfield be adjudicated bankrupts. William Lesser was appointed receiver and the matter was referred to Peter B. Olney as special master. A large amount of testimony was taken, during which time a number of witnesses were examined.

The petition filed against Mr. Carpenter recited that Mr. Breidenbach, relying upon the false and fraudulent representations, accepted 33 promissory notes made by George Carpenter, mostly all paid to Maurice Dreshfield, indorsed by the latter, and then for and in consideration of the delivery of certain diamonds to Dreshfield and Carpenter the promissory notes were handed over to Breidenbach. It was claimed that between Sept. 9, 1907, and Dec. 30, 1907, diamonds valued at $182,594 were obtained from Mr. Breidenbach and that on this account $9,445 was paid. The claims of the other two petitioners were for much less amounts. The petition also declared that Carpenter and Dreshfield were both insolvent and committed acts in bankruptcy by disposing of the diamonds.

Mr. Carpenter's schedules, which show liabilities of $299,000, also show his assets as $11,653, which included an automobile and some pawn tickets for diamonds which were pawned, he says, by Dreshfield. The schedules show the liabilities to consist of unsecured claims, $248,870; notes and bills, $43,058; secured claims, $7,500. Of the assets $8,403 are set down as debts due on open accounts and $3,000 in personal property.

Rockford Watch Co. Seeks Arrest of Salesman Who Disappeared Last Month.

CHICAGO, July 24.—The officials of the Rockford Watch Co. have sworn out a warrant for the arrest of Alfred Lewkowits. The latter was hired, June 14, to cover Kentucky and Tennessee, and left Chicago with his expense money and $400 worth of samples. About June 19 he wired for more money and since then nothing has been heard from him. It is known that he disposed of some of the samples and borrowed money on others. He formerly worked for Lewis Finkelstein and I. W. Mark, St. Paul, Minn., and the Niagara Cut Glass Co., Buffalo, N. Y.

Lewkowits is described as 28 years old, five feet eight inches in height, and of slim build; good complexion, black hair, smooth shaven. He has a good appearance and is an interesting talker.

The Rockford Watch Co., Rockford, Ill., will pay a reward for information leading to Lewkowits' arrest.

Death of Albert W. Burton.

NORTH ATTLEBORO, Mass., July 24.—Albert William Burton, a prominent jeweler of Plainville for many years, and a descendant in the sixth generation from Roger Williams, died at Buttonwoods, a Summer colony on the shores of Narragansett Bay, last evening, as the result of a shock. He was one of the most prominent citizens of Plainville, where until a short time previous to his death he was identified with the Plainville Mfg. Co.

Deceased was born in Foster, R. I., Dec. 19, 1831, and attained his education in the public schools of that town, and at the age of 21 came to Providence and began the career of a seafaring man, going first on a whaling voyage to the Eastern hemisphere, visiting all ports of importance. After three years of this he engaged in a coasting enterprise between this city and Philadelphia, following this life for several years. He enlisted in the 14th Massachusetts battery and served through the Civil War. At the close of the war Mr. Burton decided to quit the sea, and started in to learn the jewelry business, and when that industry received new life he associated himself with the firm of H. F. Barrows & Co., North Attleboro. In 1878, when the Plainville Stock Co. was organized, he became identified with the concern and remained with the company until a short time ago, when he was forced to retire owing to ill health.

Mr. Burton was a member of the George H. Maintein Post, G. A. R., of North Attleboro, and when the Sons of Veterans camp was formed in that town it was named after him. He is survived by a widow and three children, a son, Albert E. Burton, and two daughters, Mrs. L. Noble and Mrs. B. Hatch.

Akron, O., Jeweler Offers $25 Reward for the Return of an Old Silver Watch Wanted as Evidence.

AKRON, O., July 24.—B. F. Phillips, a jobber in watch materials in the Central building, this city, has offered a reward of $25 for the return of an open face silver watch consisting of a watch movement No. 3916678 in a three-ounce O. F. silver case, No. 527. The case is engraved on the inside cap "July 30, 1889."

This watch may now be in a pawnshop or in the hands of a private party, but any jeweler who has seen it or was offered it, or can put Mr. Phillips on the track of its recovery is asked to wire him at once, as the liberty of an innocent boy, who was convicted of crime on circumstantial evidence, is said to be dependent on the recovery of this timepiece.



W. A. Robinson has opened a store at Norfolk, Nebr.

J. C Blackney recently commenced business at Norfolk, Nebr.

Horowitz & Kirschbaum is the name of a new concern at 45 John St., New York.

J. C. Downing opened a watch repairing business at Omaha, Nebr., a short time ago.

Charles E. Sanland has engaged in the enameling business at North Attleboro, Mass.

A. C. Ingram has begun business on his own account in the C. T. Johnson building, Los Angeles, Cal.

C. H. Clark will shortly open a store in Los Angeles, Cal. The establishment will be located on W. 4th St.

A Mr. Black recently located in Goliad, Tex., where he is erecting a new building for a retail jewelry store.

F. Sansfield, formerly manager of the Jupiter Consolidated Jewel Co., Los Angeles, Cal., is now engaged in business for himself, manufacturing a facet machine which he invented.

The Schenectady Electric Clock Co. has been incorporated in Schenectady, N. Y., with a capital of $10,000. The directors are J. R. Dyke, Jr., Charles D. Knight, F. J. Seabolt and E. C. Hall.

The Hassett Co., Augusta, Me., was incorporated, a short time ago, with a capital of $1,000 to deal in jewelry novelties. The officers are: President, E. M. Levitt; treasurer, E. M. Levitt; clerk, L. A. Burleigh.

Numbers and Description of Watches Reported by Retail Jewelers as Having Been Lost or Stolen.

[Under this head THE JEWELERS' CIRCULAR-WEEKLY *will publish descriptions and numbers of watches reported by retail jewelers as having been stolen in their vicinity. Members of the trade are requested to save these lists as they are published, and consult them when taking watches in trade or to be repaired from parties whom they do not know. Jewelers who may be offered any of the watches described are asked to communicate directly with the dealer announcing the loss.]*

A. N. Anderson, 300 Temple Court, Minneapolis, Minn., reports the following watch was lost at Denver, Colo. A reward of $50 will be paid for the return of the same to Mr. Anderson. 18s. American Watch Case Co. hunting box joint, 14-k. 1½ engraved, No. 172808; best grade of Vacheron & Constantin mvt., 21 jewels, No. 340813; "John Robinson, Denver, Colo.," on dial.

T. J. Dooly, Stafford, Ark., reports the following watch stolen, June 29, from one of his customers in a neighboring town. A reward of $10 will be paid. 18s., 21 jewels, Elgin, "Father Time" stamped on movement, No. 9,502,516; case, open face, 20-year gold filled, No. 564,496.

CHAS. KELLER & CO.

ESTABLISHED 1865

SEVENTY-ONE NASSAU STREET, NEW YORK CITY

MANUFACTURERS OF 10KT.
AND 14KT. JEWELRY FOR THE
JOBBING TRADE ONLY.

NOT CONNECTED WITH ANY FIRM OF A SIMILAR NAME.



The Stamp **M.H.&Co.** on our goods is a guarantee of quality, workmanship and finish

Fobs, Bracelets, Link Buttons

In Rolled Gold Plate and Solid Gold Front

Honest, well made Jewelry, of new and attractive design and pattern, that looks well and wears well, is the kind that you want to have in stock and offer to your customers. That is the only kind we make, and we stand behind our mark, M. H. & Co.

ENAMELED—
BAR PINS, CUFF PINS AND BROOCHES

Mason, Howard & Co.

Factory, Attleboro, Mass. New York Office, 180 Broadway

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET

A Large Variety of Patterns in All Widths



Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by CASTIGLIONI CO.

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.

Preparations Completed for Entertaining the Jewelers at the Great Convention of the A. N. R. J. A. Which Meets in Omaha Next Week.

OMAHA, Nebr., July 24.—All preparations for the coming convention are about completed by the local Jewelers' Club. At the last meeting, July 22, the members of the club, together with some dozen ladies present, decided upon the form of entertainment for the visiting ladies. On the afternoon of Aug. 4 an automobile trip will be made by the ladies, a few minutes' rest being taken at the Country Club and the beautiful Summer home of Rome Miller, proprietor of the Rome Hotel. Here a delicious lunch will be set for those attending.

One morning during the convention a visit will be paid to the Linneger Art Gallery, where a most expensive collection of pictures, rare china and curios from all over the world are on display. Another feature for the ladies while the jewelers are in session is a musicale one morning, the programme consisting of Omaha's best talent.

Mrs S. W. Lindsay was appointed president, and it is expected that between 25 and 50 of the wives and lady friends of the club members will assist on this reception committee.

The Happy Hollow Country Club has extended an invitation to all the visiting delegates to visit the club on the evening of Aug. 3, when an informal dance will be given. This club house and grounds is one of the most beautiful spots in the country, having at one time been the private home of one of Omaha's most exclusive and wealthy families.

Another interesting trip for all attending will be a visit to the smelters by street car, and a ride about the city, ending at Fort Crook, where a balloon ascension, wireless demonstration and dress parade will bring to a close the afternoon's enjoyment.

The men will find that the meeting at the Den of Ak-Sar-Ben will be a rare treat, nothing of the sort being like it in the east or west. The whole ceremony of knighthood from first to last, including the opera, the obligation, the oratory and the edibles, are free and without price to a visitor. The Knights of Omaha pay for all and feel badly when their visitors fail to take hold and run things to suit themselves. Special preparations are being made for jewelers' night.

A rate of one plus one-half fare has been made by all railroads to neighboring States, and it is anticipated that one of the largest, if not the largest, crowds will be in attendance at the national convention.

The members of the local club congratulated themselves on having S. S. Callison, secretary of the American National Jewelers' Association, with them for several days, and also at their meeting.

The complete list up to date of the manufacturers and jobbers who will exhibit their wares at the convention are as follows: Elgin National Watch Co., Powers & Mayer, Rockford Silver Plate Co., John B. Ash, Oneida Community, Ltd., Austin & Stone, White, Wile & Warner, Rockford Watch Co., Robt. H. Ingersoll & Bro., Winthrop Mfg. Co., Juergens & Anderson Co., J. R. Wood & Son, South Bend Watch Co., W. A. Pickard, Dueber Watch Case Mfg. Co., Omega Watch Co., Waltham Horological School and Burley, Tyrrell & Co.

The following firms, who are unable to exhibit, but who have assisted financially and shall be known as "contributors to the success of the convention," are: Traveling Men's Equality Club, H. F. Hahn & Co., Norris Allister & Co.,, Henry Paulsen & Co., F. H. Noble & Co., Rettig, Hess & Madsen, Knickerbocker Watch Co., S. Borgzinner, R. Gore Advertising Co., J. J. Sommer & Co., Brainard & Wilson Co., Wm. L. Gilbert Clock Co., Woodstock, Hoefer Watch & Jewelry Co., D. B. Ward & Co., A. H. Bliss, Meyer Jewelry Co., American Cuckoo Clock Co., William Sekels, Waterbury Clock Co., E. C. Lechler, F. A. Hardy & Co., Kreis & Hubbard, Riker Bros., Eisenstadt Mfg. Co., A. R. Katz & Leudan Co., D. Gruen, Sons & Co., Sanbury & Nellis, Adolph Goldsmith & Son, Sprochnle & Co., Illinois Watch Co., Louis Strasburger's Son & Co., David Ullman & Co., S. K. Jonas, Dreyfuss Mfg. Co., Ernst Gideon Bek, Despres, Bridges & Noel, Morris Rosenblum & Co., Bernheim & Beer, American Silver Co., and M. A. Mead & Co.

Death of Delos A. Depue.

BLISSFIELD, Mich., July 24.—Delos A. Depue, a prominent jeweler of Blissfield, and one of the leading citizens, died, Tuesday night, at the home of Harry Howes, after a short illness. For several years he had not been in good health, and during the past Winter he was in California in hopes that the change would benefit him.

Mr. Depue was born Feb. 13, 1859, in Hillsdale County, Mich., and resided in Blissfield for about 20 years. For 14 years he was connected with the offices of the L. S. & M. S. Railroad, but later he purchased the jewelry business of Frank Doan, in which he was engaged at the time of his death.

Elizabeth Darothers, an aunt, and another aunt, now residing in California, are the surviving relatives. Beside these relatives his demise is mourned by a large circle of friends in the community, among whom he was distinguished by a never-failing good nature and courtesy.

The funeral services were conducted Thursday morning at the home in which he died, Rev. Decker officiating. The music for the occasion was rendered by Mrs. George Rothfuss, Mrs. Lulu Porter and Mrs. Otto Tagsold. The remains were taken by train to Hillsdale by a committee of the Masonic order, of which he was a member, where the interment took place under the auspices of Blissfield and Hillsdale Masons.

A. Levy & Son, Savannah, Ga., File Petition in Voluntary Bankruptcy.

SAVANNAH, Ga., July 21.—Aaron and Abraham Levy, doing business in the name of A. Levy & Son at 23 E. Broughton St. and 212 W. Congress St., filed a voluntary petition in bankruptcy in the United States Court, July 16. They schedule liabilities as follows: Secured debts, real estate loan, $7,500, and discounted notes secured by indorsement, $2,361.50; unsecured liabilities, $2,580.95. Of the latter the principal creditors are: Bennett & Gomper Co., $350; Crown Cork & Seal Co., $103; Wood & Selyck, $200; Alex. Sabrantz, $364; Holzman & Alter, $107; H. T. Kramer, $550.

The assets, which total $3,061, include: Equity in real estate, $1,500; stock and merchandise, $700; bottling plant, $600; notes, $15; accounts, $46; piano, $100; household goods, clothing, etc., $100.

Each brother claims the benefit of a $1,600 homestead allowance, as the head of a family, under the bankruptcy law.

Morris Cohen Who Robbed Brooklyn Jewelers Sent to Reformatory for One Year.

Morris Cohen, who was formerly in business in Brooklyn with a man named Levine, under the style of Cohen & Levine, and who was arrested in Cincinnati on a charge of larceny and brought back to Brooklyn for trial, was sentenced recently by Judge Dyke in the Kings County Court to a year at the Elmira Reformatory, which he is now serving.

The men obtained a quantity of jewelry from Brooklyn jewelers to repair and left the city suddenly, taking the jewelry with them.

Cohen's arrest occurred soon after his photograph was printed in THE JEWELERS' CIRCULAR-WEEKLY, which proved the means of his identification.

Cohen made restitution of the jewelry, and because of this and the fact that he had never been in trouble before, his sentence was made as light as possible under the circumstances.

P. W. Taylor, the Brooklyn jeweler who was active in running Cohen down, said yesterday that he expected that Levine would be brought to justice soon.

Paris Pearl Market.

PARIS, July 17.—Considerable progress was made in the pearl business during the month of June, which has so far seen many sales. There has been continued activity and a number of large lots have gone out of the market. Various American and European buyers in Paris, as well as local dealers, have been active, important lots going from one to another quickly. In fact the demand for large round pearls, drilled and undrilled, was the dominating feature of the gem market. Small drilled pearls, from one to two grains, have been asked for to a great extent, and altogether the local trade is very optimistic.

While little is done in midsummer, all look forward to the month of September for renewed activity, as it is believed that the demand will continue to increase as time goes on. Between London and Paris now large sales are being made continually and all dealers are active, handling all kinds of goods.

The robbery of the Paris broker, Fritz Goldsmith, which was committed in London, July 2, was not without a distinct effect upon the trade here and practically stopped the transactions for a few days. It is hoped here that the London police will be able to capture the thieves. G. K.



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Exclusive Designs
Produce Big Profits
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Interested In Our New
Patented Plating Process
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are Satisfied Users of our ware
Look up this trade and we will have our salesmen assist you while you will derive the PROFITS
TRADE MARK
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Manufactured Exclusively by
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Jacques Le Coultre



SAFETY RAZOR

MORE simple, more durable, more shapely and especially more easily kept in good condition than any other safety razor. Note the flexibility of its protecting comb, which allows the blade to fall easily in position and adjust itself automatically.

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SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

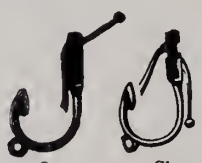


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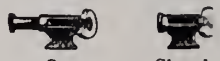
MAGIC NUT
for ear studs, scarf-pins, etc.



SAFETY CATCH
For Brooches, etc.
Can be applied to any work where pin tongues are used.



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Superior Finish

The coloring department is a very important part of a jewelry factory, especially where fine goods are made, for artistic designing and superior workmanship demand the finest finish that experience and skill can give.

Our goods are all beautifully finished and the effect is rich and lasting. Every design is considered separately and is finished in the most effective manner. It is this painstaking care in our coloring department that gives tone to our line.

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Quality Considered

Manufacturers of 14k. and 10k. Brooches, Diamond Mountings, Festoons, Pendants, Scarf Pins, Links, Tie Clasps, Studs, Lockets, Bracelets, Ear Screws and Drops, Collar Buttons, Hat Pins, Cuff Pins, and Combination Sets.

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Midsummer Meeting of the Minnesota Retail Jewelers' Association, Held at Minneapolis.

MINNEAPOLIS, Minn., July 27.—The regular midsummer meeting of the Minnesota Retail Jewelers' Association opened in this city this afternoon. The opening session was called to order by the president, A. E. Barker, Minneapolis, who expressed his pleasure at the number attending, and especially of the number of new faces—dealers from out of town, who had never attended the meetings before—and he hoped that they and all would find the meetings of value and profit, as well as of interest. He introduced Mayor James C. Haynes, of Minneapolis, who extended a hearty welcome to jewelers and visitors.

Mayor Haynes jovially expressed his appreciation of the jewelers as people dealing in precious articles, and therefore exceptionally attractive. He mentioned the attractions of the city of Minneapolis which he believed to be one of the most beautiful cities of the country, and complimented Detroit as being one which compared favorably. He cited some of the municipal problems which confront the city, and which are to be solved if the city is to attain its destiny.

He urged all present to bear in mind that the attainment of things desirable in municipal accomplishment rested with the individual, rather than with the body politic. The individual owes a duty to his city—the place of his home and of his residence—to take a deep and earnest interest in its welfare and its accomplishments, and keep track of what the servants of the city—the public officers—are doing. If the individuals take such an interest in the doings of the city there need be no fear that there will be municipal corruption nor boss rule. The old-time town meeting with its discussion of policies was one which was admirable in keeping up the civic spirit. He also spoke of the great center which existed in the two cities of Minneapolis and St. Paul, which he declared were destined inevitably to be one corporately, as they are practically one commercially now, and which would make the united city about eighth in the great cities of the country.

The response to the Mayor's address was given briefly by F. B. Logan, Royalton, Minn., vice-president of the association. On behalf of the association he thanked the Mayor for the cordial and hearty welcome which had been extended by the beautiful city of Minneapolis. He believed that the members would find the meeting so attractive that they will want to come again.

One of the most prominent addresses of the meeting was that of Arthur E. Paegel, Minneapolis, vice-president of the American National Retail Jewelers' Association, upon the subject, "Advertising and what would be the effect of Federal and State advertising laws?"

During the session President Barker presented to the association the merits of the Minnesota Commercial Federation, an organization designed for the purpose of united effort and definite action on the part of commercial associations of Minnesota and adjoining States, for the general betterment of conditions of retail merchandising. The means of carrying out these changes are to be the united and concentrated efforts of the affiliated organizations, working to secure such legislation as will promote the business interests of the State and Nation. He pointed out that individual associations and trade organizations had been working along their respective lines and upon subjects which affected them alone for years, and they had comparatively little to show for their efforts.

He believed that if the different organizations were to affiliate, and through that affiliation to work for a common aim, they would accomplish a great deal more. Legislation which is desired, that has the backing of a combination of trade organizations, will receive a great deal more respect and consideration from the legislators than any bill or bills which are presented on behalf of a single or two or three organizations. He deplored the general tendency to depress prices, as being one which is bound to result in inferior goods. The policy of lower prices and cut prices, which is the law of competition, results in less value, less service, less merit and less to the consumer.

As things now stand, he said, the law practically insists upon that standard of merchandising by specifically prohibiting all arrangements for price maintenance, outside of a few patented articles, which are protected by the patent law. But if ever the standard of merchandising shall be changed from one of cheapness to one of value and of quality, it must be after the restriction upon a price maintenance is removed. And he believed that ultimately that would come to pass. The result would be that consumers would get better goods, the merchants would give better service, and all concerned would be better off, both materially and otherwise.

An important address was that by S. H. Clausin, of the wholesale house of S. H. Clausin & Co., Minneapolis, upon the topic, "Does the Retailer Need the Jobber?" Mr. Clausin stated that the question had but one possible answer—"yes"— and he went on to explain the case. He cited the receipt of a postal card order recently, containing eight different items which, if it were not possible to call upon a jobber, would have involved writing six letters at least, to six different points, and would call for waiting for that many packages in place of one. If there were no jobbers, and the manufacturers could not market their goods except directly to the retailers, it would involve their sending travelers to all the cities and towns and villages, soliciting orders on their different lines of goods.

The orders placed by the small merchants of the interior might run as low as $10, and might run as high as $100, but would hardly exceed that very much. The expense of the traveler would be from $7 to $9 per day, while the business which he could secure upon the smaller lines of the single manufacturer would make it a losing proposition, and the manufacturer would have to make increases in his prices of from 15 to 40 per cent. in order to meet the increased cost of marketing his goods direct to the retail dealer at his home.

Not only does the jobber serve as a kind of clearing house, through which different lines of the manufacturers can be handled at a saving both to the manufacturer and to the retailer, but through his closer association with the territory and the trade the jobber is better able to determine the character and variety of goods which the consumers of his territory will want than could the manufacturers if they had to deal with the retailers alone. Furthermore, through their wider association with a greater variety of stock the jobber is able to cull out from the many goods offered and secure the better and more substantial articles.

There are many manufacturers in the field, and it is not an infrequent thing for a new article to be brought out which sells at, say, $36 per dozen. The goods prove satisfactory and win the approval of the trade and of the consumer. It is not very long until the article finds its way from other manufacturers and ultimately becomes $36 a gross, although it looks about the same, and the same picture serves for the $36 a dozen and the $36 a gross in the catalogues. In such cases as this the jobber serves as a protection to the retailer in selecting with care and discretion the goods which he intends to offer the retail trade, and in exercising a wider knowledge of circumstances and conditions.

Contracts Awarded to Supply Various Articles to the District of Columbia.

WASHINGTON, D. C., July 23.—A. O. Hutterly, jeweler, of this city, has been awarded a contract to supply the District of Columbia with 70 jewelers' polishing brushes at 21c. each.

The following awards have been made for clocks:

For 20 Ansonia regulator C, H. G. & J. E. Wagner, $5.50 each.

For 15 Seth Thomas clocks, H. G. & J. E. Wagner, $13.50 each.

For 40 Seth Thomas clocks, A. O. Hutterly, $1 each.

Repairing and keeping in order for one year the District of Columbia clocks, $270.

For 75 silver-plated dessert forks, extra heavy tipped, Dulin & Martin, 19c. each.

For 50 dessert knives, celluloid handles, Blum Bros., Washington, D. C., 22c. each.

For 10 dessert spoons, silver, A1, plated, Dulin & Martin, 19c. each.

For 20 dessert spoons, silver plated, Blum Bros., 20c. each.

For 50 silver-plated tablespoons, all bids rejected.

For 50 silver teaspoons, A1, no bids.

For 50 silver-plated teaspoons, all bids rejected.

G. B. Lobdell, Carthage, N. Y., and Miss Jane Wood were united in marriage about a week ago.

Officers of Manufacturing Jewelers Board of Trade of Providence, Entertain Members of the Commercial Law League.

PROVIDENCE, R. I., July 24.—The directors of the Manufacturing Jewelers Board of Trade entertained a number of the attorneys from different parts of the country at the Pomham Club yesterday afternoon. The attorneys had been in attendance at the annual convention of the Commercial Law League of America at Narragansett Pier during the week.

The party arrived at the rooms of the association in the Wilcox building just before noon, and after making an inspection of the rooms and methods of the board were taken through several of the larger manufacturing jewelry establishments, after which the guests were taken in automobiles and transported to the Pomham club grounds, some five miles down the east side of Narragansett Bay.

Upon the arrival of the party a club lunch was served, after which the various privileges of the club were enjoyed, and at 2 o'clock the party sat down to a special Rhode Island Club shore banquet. The menu was varied and elaborate, including clam broth with whipped cream, martini cocktail, clam chowder, clam fritters, baked clams, French rolls, brown bread, a la Pomham, frappé "Tom and Jerry," Pomham cigarettes, planked bluefish, Rhode Island johnny-cakes, fried eels with pork scraps, julienne potatoes, new potatoes, cucumbers, lettuce, café mousse, cake, watermelon, café noir, cliquot ginger ale, lager and cigars.

The affair was entirely informal, the only formality being a brief address by Robert E. Budlong, president of the Board, in which he welcomed the guests and said that while they all recognized that lawyers could talk on all occasions they were not to be given an opportunity at this time. After the dinner the afternoon was enjoyed from the verandas and balconies of the club house until the return about 5 o'clock.

Those present included President Robert E. Budlong, Secretary-Treasurer Marcus W. Morton, Manager Horace M. Peck and Directors Frederick A. Ballou, Fred D. Carr, Alfred K. Potter, Edward B. Hough, Everett L. Spencer, Harvey Huestis, Harry Wolcott of this city and Charles P. Keeler of Attleboro and E. L. Leavitt of the Board. The guests were as follows: A. N. Eastman and E. P. Eastman, of Chicago; Samuel W. Cooper, of Philadelphia; Willard P. Smith, of San Francisco; E. J. Thilborger, of New Orleans, La.; Martin Clark, of Buffalo, N. Y.; Edward H. Brink and J. C. Burns, of Cincinnati, O.; Louis J. Grossman, of Cleveland, O.; John B. Edwards, of St. Louis, Mo.; Lewis B. Hall, of Toledo, O.; John G. Price and C. E. Blanchard, of Columbus, O.; H. Winship Wheatley, of Washington, D. C.; Fred L. Norton, of Boston, and Chester W. Barrows, Referee in Bankruptcy, of this city.

During the sessions of the convention resolutions asking for the adoption by Congress of certain amendments to the bankruptcy laws were passed. In the report of the committee on bankruptcy, which was one of the most important features of the convention, presented by Abram I. Elkus, of New York, chairman, stress was laid on the need of caution in the amending of the present bankruptcy law because of the fear that too much tampering with it might result in the repeal of the whole.

Hon. Robert W. Archibald, United States District Judge at Scranton, Pa., read a paper on "Frauds and Preferences" in connection with the bankruptcy law. He gave a concise statement covering many decisions of higher courts, bearing upon the theme of his paper and made pointed comments on some of them. He declared that the bankruptcy law was not enacted to supply a rule for legal conduct, but that its practice had proved most efficacious to the business world. He defended the provisions of the act in many particulars and suggested points where improvements could be made.

The report of the special committee on bankruptcy presented by A. I. Elkus was followed closely.

It was recommended that of the amendments now before Congress these should be pressed for adoption:

First—The amendment increasing jurisdiction over corporations.

Second—The amendment to paragraph 23 (b) to correct a verbal error.

Third—The amendment conferring upon trustees the right of judgment creditors.

Fourth—The amendment to prevent the dismissal of proceedings except upon notice to all creditors.

Fifth—The amendment in reference to voidable preferences.

The committee also recommended an amendment declaring that voluntary bankrupts must have debts of at least $750. The recommendations of the committee were adopted.

Importations at the Port of New York.

Weeks Ended July 18, 1908, *and July* 17, 1909.

	1908.	1909.
China, Glass and Earthen Ware:		
China	$101,514	$118,347
Earthen ware	10,171	16,886
Glass ware	39,662	34,016
Optical glass	2,305	651
Instruments:		
Musical	7,810	16,438
Optical	5,232	10,259
Philosophical	963	10,744
Jewelry, etc.:		
Jewelry	10,987	25,455
Precious stones	272,848	767,751
Watches	40,936	18,688
Metals, etc.:		
Bronzes	1,379	1,522
Cutlery	24,856	45,595
Dutch metal	4,005	1,536
Platina	11,398	37,807
Plated ware	.....	.....
Silverware	.....	.....
Miscellaneous:		
Alabaster ornaments	519	593
Amber	6,359	19,244
Beads	1,466	14,580
Clocks	2,971	6,238
Fans	408	2,622
Fancy goods	6,828	10,431
Ivory	5,953	.....
Ivory, manufactures of	355	700
Marble, manufactures of	12,159	60,883
Statuary	2,655	16,909

The Copeland Jewelry Store, Palestine, Tex., has moved into newly furnished quarters on Spring St.

Two Thieves Make Dastardly Attack Upon Aged Baltimore Jeweler.

BALTIMORE, Md., July 24.—William F. Griffith, an aged jeweler of this city, was the victim of one of the most brutal and daring attacks by robbers that has occurred here in years. The attack occurred Thursday, about midnight, when Mr. Griffith was struck over the head with a jimmy in his store, at 639 W. Saratoga St. On Friday morning, Milton Eareckson, 22 years old, 221 N. Paca St., and Samuel Pletzer, 19 years old, 809 W. Franklin St., were arraigned before Justice Loden at the Western Police Station and identified by Mr. Griffith as the men who had assaulted and attempted to rob him. Both were committed for court.

In the early part of Thursday evening Eareckson and Pletzer, according to the testimony, called at Mr. Griffith's home, claiming they were prospective customers, and inquired for Griffith. Miss Priscilla Griffith, a sister of the jeweler told them her brother was out and that he would be back later. They returned again before the jeweler arrived. The third time they arrived just before midnight and told Mr. Griffith that they wanted to look at some diamond rings. After looking over several they stated they wanted something larger they stated they wanted something larger.

It was here that the aged jeweler did as they had planned to have him do—turn his back to them—for as he turned to go back into the factory in the rear he was dealt a blow over the head with a jimmy He was stunned and badly bewildered by the blow, but managed to give a wild cry before sinking to the floor, which aroused his sister who was upstairs. She ran to the front window and called loudly for the police. The neighbors responded quickly, but the thieves made good their escape through the crowd in the excitement

Eareckson was arrested at his home and Pletzer was found at the home of his grandmother. At the hearing both men admitted that they had been to Mr. Griffith's store earlier in the day, but denied having any hand in the assault and attempt at robbery. Mr. Griffith showed an ugly cut on his head, which, he said, was inflicted by one of the men. Both men tried to implicate William Findley, who declares in his own defense they had attempted to get him to take part in their scheme, but that he had refused. All three of the men are out on parole of two years, having been found guilty of breaking into a dyeing establishment.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis*
July 20	23 1-2d.	$0.53
" 21	23 1-2d.	.53
" 22	23 7-16d.	.52⅞
" 23	23 5-8d.	.52⅝
" 24	23 5-8d.	.52⅝
" 26	23 1-2d.	.53

Hayward Bros., Atwood, Kans., have dissolved, F. H. Hayward continuing alone

Customs Officers Seize Jewelry Brought in New York by Cuban Merchant on His Way to Havana.

The customs authorities seized, on Saturday morning, jewelry said to be worth considerable over $1,500, found in the possession of Rayamon Pialago, a Cuban, as he was leaving the steamship *La Lorraine*, of the French line, at the Port of New York. The goods were sent to the seizure room at the appraisers' stores, and Monday morning Mr. Pialago was given an opportunity to explain to the collector why he failed to declare the jewelry.

Mr. Pialago is a member of a large dry goods firm of Havana, Cuba, and had been in Paris for the purpose of making purchases. As he was walking through the pier entrance with two overcoats over his arm he was approached by Special Inspector Timothy Donohue, who discovered a bulging in one of the Cuban's pockets and ordered him to return to the pier. In the overcoats were found a diamond brooch, a necklace containing eight diamonds, a pair of diamond earrings and a ring set with a diamond.

The inspector took the man at once to the customs house, where he was examined, and there he denied any attempt to do wrong. He said that the jewelry was not to remain in this country. He confessed that he was engaged to marry a young lady in Havana, and that the jewelry was intended as presents for her. They were to be married, he said, on his arrival in Havana. The jewelry was locked up in a safe in the collector's office. He said that the earrings cost $500, and that all the jewelry was worth about $1,000, but the customs officials believe that this estimate is rather low.

The Cuban also brought with him from France two trunks of merchandise which he asked to have shipped in bond to Havana. They were examined by the inspector, and as the contents corresponded with the invoice presented, the authorities gave him permission to forward the goods as requested.

It was said at the customs house that the jewelry had not as yet been appraised. According to the inspector, the Cuban failed to declare the jewelry, saying that he had nothing, and that since the goods were not declared they were subject to seizure. At the conference before Collector Loeb, on Monday, the seizure was ordered to stand and the property held subject to forfeiture. It was not considered that the matter was a criminal act, but the owner of the jewelry, as a penalty, will, it was said, be required to pay the foreign value of the jewelry plus the added duty before it will be returned to him.

A recent fire at Cordell, Okla., did considerable damage to the retail jewelry stock of C. T. Akers, at that place.

The jewelry store of E. D. Vosbury, 24 Court St., Binghamton, N. Y., was entered by a burglar and a number of watches, rings and watch cases were stolen. Thomas Callahan was arrested for the crime, confessed, and all the stolen property was recovered. Callahan was held for the Grand Jury.

News Gleanings.

John Haglund has moved from Cross Fork to Renova, Pa.

H. Lay Beaven, Easton, Md., has been succeeded by Frank L. Roberts.

C. T. J. De La Porte, Berlin, Wis., recently removed to Oconto, Wis.

Keith & Bartz, Garrison, N. D., have been succeeded by Bartz & Co.

F. H. Howard, formerly of San Jose, Ill., has gone to Jacksonville, Ill.

Orville L. Stick, New Pittsburg, Ind., is now located at Petroleum, Ind.

E. E. Freeman has purchased the business of J. J. McEvoy, Kennett, Cal.

James T. Brown, Angelica, N. Y., has been succeeded by Libbie S. Brown.

Wertheimer & Schwartz, San Francisco, Cal., have removed to Seattle, Wash.

W. W. Condon, Greensboro, N. C., has filed a voluntary petition in bankruptcy.

O. E. McWaters & Co., Somerset, Ky., have moved to Danville, in the same State.

A recent fire in Austin, Pa., which did damage amounting in all to about $60,000, destroyed the retail jewelry store of Walter S. Warner.

The jewelry and hardware store of W. S. Davis, Stewartville, Minn., was destroyed by fire recently. The loss is partly covered by insurance. Stewartville is about 12 miles southeast of Rochester, Minn.

The store of L. A. Boli, Hamilton, O., was entered by burglars, about a week ago, when several rings, watches and other articles worth about $100 were stolen. The store is located at 323 E. High St. There is no clue.

R. & L. Myers, San Francisco, Cal., have filed articles of incorporation, the firm style becoming R. & L. Myers Co., with an authorized capital stock of $50,000. The new corporation has absorbed the business of Roy P. Mathews Co.

The jewelers and opticians of Battle Creek, Mich., have decided to close their stores every Thursday during the balance of July and the month of August. Among those who have signed the agreement to do so are the Abbott Optical Co., J. G. Davenport, Mayo Bros., H. E. McCoy, Maurer Bros., S. Lande, H. A. Bromberg, C. C. Thoma and W. J. Craven & Bro.

The members of the Iowa Retail Jewelers' Association are just in receipt of a long letter from President Nielson, which is sent for the purpose of introducing to the members the new officers elected for the coming year. After discussing the convention of the association at Des Moines, Mr. Nielson tells of the National convention, which is to take place in Omaha, Aug. 2 to 6, and urges the members of his association to attend, first, for their own good and the benefit they will receive; and second, to do credit to the Iowa association, which, he hopes, will have one of the biggest representations of any State body at the convention. According to the figures which he gives in this letter, the Iowa association has now a total membership of 231, which, with the applications received at the last convention, will soon reach 250. President Neilson makes a strong plea to continue increasing the membership, urging his associates to help him boost it to the 500 mark.



The following traveling representatives called on the trade in Kansas City, Mo., during the past week: W. R. Cohn, W. R. Cobb & Co.; Robert Kehl, F. H. Nohle & Co.; W. A. Lamb, Geo. H. Fuller & Son Co.

Lancaster, Pa., was, recently, visited by the following traveling representatives: T. A. Brennan, Robert S. Gatter; M. A. Illingworth, American Silver Co.; F. C. D. Bonner, F. & F. Felger; F. W. Sackett; Mr. Mayer, George Mayer & Co.

Among the travelers who, recently, called on the Buffalo, N. Y., trade, were: H. Wyndham Anderson, Bride & Tinckler; H. J. Fink, Jonas Koch; Jerome M. Lissauer, Arnstein Bros. & Co.; Charles E. Platt, Theodore W. Foster & Bro. Co.; Mr. Laurino, Saunders, Meurer & Co.; James G. Magee, C. F. Rumpp & Sons.

Traveling representatives who have been in Los Angeles, Cal., recently, include: E. M. Gilbert, M. Schussler & Co.; William Gregory; Harry Bliss; Arthur W. Van Ness; W. B. Wood; Julius Young; J. Hartzberg, Henry M. Abrams Co.; Albert E. Lee; W. E. Armacost, Geo. Kuehl & Co.; J. Longwill, Henry M. Abrams Co.; Samuel Jacobson, Jacobson Bros.

Traveling representatives in St. Louis, Mo., last week, were: Emile Homberger, American Swiss Watch Co.; B. Hyman, B. Hyman & Co.; George S. Melville, D. Wilcox & Co.; George Goldberg, Untermeyer-Robbins Co.; Henry W. Sherrill, Sinnock & Sherrill; Harry S. Aicher; A. T. Hatch; H. R. Shirley, T. B. Clark & Co.; Norman L. Strauss, J. Strauss & Sons.

The following traveling representatives were in Savannah, Ga., recently: Vincent W. Henderson, Crane & Theurer Co.; A. M. Haring, Carter, Howe & Co.; Fred Casper, Mauser Mfg. Co.; M. F. Loomis, C. Sydney Smith & Co.; C. L. Krugler, Jr., Larter & Sons; H. Abraham, Cohn, Abraham & Co.; Richard A. Charles, Ansonia Clock Co.; Zach. A. Oppenheimer.

Traveling representatives calling on the trade in Omaha, Nebr., during the past week, were: D. N. Weil, Electric City Box Co.; Jos. Leudan, A. R. Katz & Leudan Co.; G. W. Payson, Seth Thomas Clock Co.; E. C. Bell, Peninsular Engraving Co.; C. L. Caliger, Sproehnle & Co.; E. B. Frank, Pairpoint Corporation; A. R. Olson, National Cut Glass Co.; Abel King, Emrich, King & Schorsel; A. J. Duval, Laurel Cut Glass Co.; Leopold Heyman, Stern Bros. & Co.; G. S. Melville, D. Wilcox & Co.; M. D. Smith, Heintz, Bros.; Ralph Dreyfus, Dreyfus Mfg. Co.; R. T. Kleckner, Theodore W. Foster & Bro. Co.; T. B. Ross, John Russell Cutlery Co.; H. P. Sinclaire, H. P. Sinclaire & Co.

Death of D. C. Van Riper.

D. C. Van Riper, a dealer in jewelry and gems at 170 Broadway, New York, died at a hospital at Paterson, N. J., Saturday. His death was sudden and is much regretted by all who knew him.

Deceased was a native of Lawton, Mich., but when a young man he came east and began business at Haverstraw, N. Y. In 1887 he located at Nyack, N. Y., with a partner, as Ackerman & Van Riper. They discontinued in 1891, and Mr. Van Riper came to New York, where he was employed by E. A. Thrall, who was then located at 3 Maiden Lane. Later he had a place of business at 10 Maiden Lane, but when the building was remodeled he moved to 170 Broadway, where he had since been located.

Mr. Van Riper is survived by a widow. The body was taken to Lawton, Mich., for interment. His home was at East Orange, N. J.

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THE JEWELERS REVIEW

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THE conviction and imprisonment of Henri Lemoine, the alleged diamond maker, was a sad blow to those press agents in Europe and America who seem to have been engaged by parties interested in affecting the stock market for the sales of diamond mining companies' shares, by giving great publicity to Lemoine's alleged claims. However, in the language of the ring, "though they may be down they are not out," as is evidenced by the story given circulation last week to the effect that the French Academy of Sciences was investigating a "new secret process' for the manufacture of diamonds, the formula for which has been in the hands of the secretary for some time. This formula refers to a process based on electrolyzing carbide of calcium. We may now expect large operations by the stock jobbers to be preceded or followed by a number of stories speculating on the process supposed to be under investigation. Fortunately, however, the absolute exposure of Lemoine and his pretenses has put the public in a sceptical mood, and little attention is apt to be paid to such stories in the future, though there is little doubt that they will continue to come from time to time.

A Sharp Pair Operating Again.

SOME time ago stories which appeared in THE JEWELERS' CIRCULAR-WEEKLY in regard to a man and his wife who were traveling around the country borrowing money on jewelry, with profit to themselves, led to the apprehension of the pair in Texas, where, after an interview with the chief of police of that city, the man is said to have agreed to quit these practices in the future. While there was nothing exactly illegal in the game worked by this man, it led to a number of banks and merchants finding themselves in possession of jewelry, given as security for loans, which the holders later found to be in advance of the amount they could realize on the collateral. This also caused considerable annoyance to certain jewelers who had been called in to give an offhand valuation of the property.

The man and woman, who appeared to be prosperous, would tell a plausible story of being called upon suddenly to put up ready cash, either for stock purchased or in some other business transaction, and would offer to the local merchants or bank their personal jewelry as collateral for a loan, showing what purported to be a bill of sale from a jewelry house at a figure far above the amount asked. The jewelry in question was set with a mass of off-color or defective diamonds, but mounted in such a way as to conceal the defects and give the articles the appearance of being far more valuable than they actually were. Often jewelers who were called in to examine the articles hastily agreed that the bill of sale about represented the value of the articles. Later, when the parties had disappeared from town and did not call for their jewels, the merchant holding them as collateral would try and realize on them and find that he could not do so except at a loss.

For some time nothing has been heard of this pair and their operations, but dispatches received from the middle west in the past week or so indicate that either the same pair, or another man and woman who work a similar game, have been active in that vicinity. The last note about them was received from an Indiana town, where they attempted to raise money on jewelry, but without success.

Members of the trade who may be called upon to express an opinion as to the value of the jewels offered in cases of this kind should be sure to make a very careful examination before giving their judgment, and at the same time warn their local merchants to use caution in dealing with the parties in question.

The best publication of its class is the one to advertise in, if you wish profitable returns.

A Trade-Mark That Should Not be for Sale.

A CIRCULAR sent out by a member of the trade in Chicago to the wholesale jewelers of the country, on the benefits of a trade-mark as a means of identifying products of known quality, and telling of the proposal of the American National Retail Jewelers' Association to adopt such a mark, seems to require some further explanation, either on the part of the man sending out the letter or from those in the association who may have authorized this man to so do; this because the circular and the agreement sent out with it would lead the casual reader to infer that the proposed trade-mark to be adopted by the A. N. R. J. A. will be controlled by one man, and that the condition requisite on the part of the wholesalers who seek to use it will be the payment to the man in question of one per cent. on all goods bearing the trade-mark that will be sold to the members of the national association (half of which is to go to the association). We have little doubt that some mistake has been made somewhere, and, if so, the impression that has gone abroad in relation to the matter should be quickly corrected, as it will in no way help in the movement for the adoption of an association trade-mark.

Should such a trade-mark be adopted as a means to protect the public by practically putting the guarantee of the A. N. R. J. A. behind the mark of quality on jewelry and kindred lines, every effort should be made by the organization to so safeguard the use of this mark that goods on which it appears will be absolutely safe lines for the jeweler to handle, and, above all, the public can rely upon them as being worthy of the guarantee of the jewelry trade in general, for such it will be. Under these circumstances the use of the mark should involve no condition which requires the payment of any sum or royalty to any individual, firm or official, or even to the organization itself; the only condition necessary for its use

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TRADE MARK

PERHAPS WE ARE TIRESOMELY PERSISTENT IN DWELLING ON THE INTEGRITY OF **KIRBY JEWELRY.** HOWEVER, WE FEEL THAT IN AN ERA OF COMMERCIAL SUBSTITUTION AND MISREPRESENTATION THE ABSOLUTE HONESTY OF KIRBY PRODUCTS CANNOT BE TOO INSISTENTLY OR TOO FREQUENTLY BROUGHT TO THE ATTENTION OF THE TRADE. OUR UNIMPEACHABLE RECORD AS MANUFACTURERS OF THOROUGHLY GOOD, ARTISTIC AND INEXPENSIVE GOLD JEWELRY SHOULD CREATE IN THE SKEPTICAL AN ASSURANCE OF FAIR TREATMENT AND A CURIOSITY TO SEE THE KIRBY LINE.

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(and its use should be open to all manufacturers or jobbers) should be an agreement with the association to the effect that the articles have been manufactured under such conditions or in accordance with such regulations as the association may provide, so that the organization can properly stand back of the representations as to quality, etc. To permit anyone to grant for a stipulated sum a license to use a mark that has the backing of the association would be a serious mistake and create a dangerous precedent, to say the least, because no matter how thoroughly the good faith of the organization in so doing could be established, the whole thing would look questionable to the trade at large.

It is in matters like this, as well as an "official organ," that the members of a representative association must be particular to see that their organization must be kept *above suspicion*, for even though such practices might be established in a way that would do much good, when worked out in good faith, nevertheless under different conditions they might later be used as instruments of blackmail and graft in the hands of unscrupulous officials, should any such ever be elected.

Toledo.

The Merrill & Broer Co. has just received the Gov. Judson Harmon loving cup, which has been presented by that gentleman to the Toledo Yacht Club.

Toledo jewelers are competing to furnish several large loving cups which are to be given as prizes in numerous events in connection with the King Wamba festival.

Norman Haskell, of J. J. Freeman & Co., has been appointed by the Toledo Chamber of Commerce a member of the committee on decorations in connection with the King Wamba festival.

Final disposition of the temporary injunction granted Isenberg Bros. against Sylvan L. Basch has been postponed till Fall. In the meantime existing conditions are to be continued.

J. Geo. Kapp is devoting considerable time, assisting in securing funds and supplies for "Romping Day" for the children of Toledo. Mr. Kapp has been interested in the movement since its start and is a member of several committees.

Henry Ells, who for several years was watchmaker for J. Prochaska, 109 Summit St., has purchased the refreshment concession of the Toledo Baseball Park. This new venture of Mr. Ells was brought about through a desire to be out of doors more, as many years of close confinement had weakened his health. Mrs. Ells will continue her china painting and decorating studio in conection with her home on Rosewood Ave.

The marriage of Miss Mary Ruth Locke, well known in the trade here, to Judge Silas Hurin, Findlay, O., took place last week. The ceremony was performed in Trinity Church of this city, by Rev. Mr. Hunter, the curate. After a wedding trip of several weeks in Nova Scotia, the couple will reside in Findlay. Miss Locke conducted a curio shop in this city for many years, giving special attention to old jewelry, furniture and antiques, and was in demand as a lecturer on these subjects.

New York Notes.

A. L. Willard expects to open a new store at 116 Gay St., Schenectady, soon.

A. James, Columbia, Tenn., was among the out-of-town jewelers in this city, last week.

Albert Pfeifer, of Albert Pfeifer & Bro., Little Rock, Ark., was a visitor in this city, last week.

I. Joseph, Hudson, N. Y., spent some time in this city, last week. From here he went to Asbury Park, N. J.

James Allan, Jr., Charleston, S. C., was in town, last week. He made his headquarters at the Herald Square.

Fred Roth, diamond buyer for M. Schussler & Co., San Francisco, returned to this city from Europe last week.

James H. Noyes, secretary of the Jewelers Security Alliance, 15 Maiden Lane, is spending a vacation at Christmas Cove, Me.

Leo H. Ludwig, of the Edwards & Sloane Jewelry Co., Kansas City, is a visitor in town this week. He made a trip to Asbury Park last week.

H. Bienenfeld & Son, diamond and gem setters, have removed from 71 Nassau St. to 102 Fulton St., where they have more commodious quarters.

J. K. Roumain, a jeweler at Baton Rouge, La., who is staying for the summer in Rhode Island, at his Summer home, was in this city a few days last week on businesss.

V. S. Mulford, of THE JEWELERS' CIRCULAR-WEEKLY, returned, Friday, on the *Lusitania* from a trip in Europe. During his sojourn abroad he enjoyed an automobile tour through England.

John H. Grant, of *The Kansas City Jeweler and Optician*, accompanied by his wife and child, who has been in the east since June 30 on a business trip for his paper, returned, Sunday night.

The semi-annual meeting of the managers and travelers of the Gorham Co. is being held at Providence, R. I. Representatives of the concern from San Francisco, Chicago, Boston and New York are in attendance.

Barnett Bros., importers of diamonds and makers of diamond jewelry, have moved into their new office at 71 Nassau St. G. & S. Barnett are the members of the firm. They have a Chicago office at 72 E. Madison St.

George H. Goodheart, who has been in business at 320 Fifth Ave., writes that the report published last week, stating that he had closed out his business, was incorrect, as he has only closed his office until September, and that following his custom he has opened a Summer branch at Watch Hill, R. I.

Catherine M. Seymour, the mother of C. W. Seymour, the blind stationer at 37 Maiden Lane, died, last Wednesday morning, at her home, Toms River, N. J. She was in her 72d year. Deceased is survived by two sons, Cassius W. Seymour and Wesley P. Seymour. Mr. Seymour's many friends in the trade extended their sympathy to him in his bereavement.

Hugh A. Bayne has been appointed receiver for the New York Export & Import Co., 133 Front St. It is reported that the company has checks for about $20,000 received in payment for goods, but could not deposit them in banks because the banks had taken possession of all deposits on hand for unpaid bills, and the company wish to turn over the checks to the receiver. It is said that the outlook for the business is favorable, as there are unfilled orders on hand for $100,000 worth of goods.

The Jewelers' Protective Union is sending letters throughout the country to the different hotels, making inquiries relative to the facilities offered in protecting articles of value. The letter inquires into the safe accommodations, checking system for goods left in care of the hotels, and how packages and trunks are cared for when delivered to the hotels either before the traveler has arrived or after he has left. It is the intention of the Jewelers' Protective Union, when sufficient data has been gathered, to send out to its members lists containing the names of the hotels which offer the best facilities.

The Jewelers Security Alliance has received a letter from L. A. Boli, 323 High St., Hamilton, O., telling of the robbery of his store, which occurred last week. The burglars effected an entrance to the store by breaking a pane of glass out of the front door. They took 12 plain gold-filled rings, five two-set rings, six three-set rings, five signet rings, one lot of gold spectacle frames and a few cheap watches, the total value of which is estimated at $100. The New York Umbrella Co.'s store next to the jewelry store was also broken into, but nothing of value taken. The police have arrested a man who they say has confessed to the robbery. The jewelry has been recovered.

By the gift of Mr. and Mrs. Frederick S. Wait there has been added to the collection of medals at the Metropolitan Museum of Art two replicas of the special medal to Augustus Saint-Gaudens at the Pan-American Exhibition in 1901. This medal was designed by James Earle Fraser, a former assistant in Saint-Gaudens' studios. One side of the medal shows a very satisfactory head of Mr. Saint-Gaudens, the other side a figure representing Sculpture standing on the mountain heights with Pegasus passing by. The sittings for the head were given by Mr. Saint-Gaudens in Mr. Fraser's New York studio, and the model was completed at Cornish the year before Mr. Saint-Gaudens died. Among other accessions during the past month are a pair of glass vases, Bristol, late 18th century (gift of Mrs. Anna Bowers Cavarly); bronze medal, Nicholas Keder, Antiquary, Stockholm, 1659-1735, by J. K. Hedlinger, 1691-1771; bronze medal, Antonio Magliabeechi, Florence, 1633-1714, by A. D. Janvario; silver medal, Second Austrian shooting festival at Innspruck, by A. Busson and A. Scharff (gift of Mr. and Mrs. Frederick S. Wait); bronze cloisonné wine vessel, Chinese, Chou dynasty; six bronze vases and six bronze censers, Chinese, Ming or earlier period; vase, gold and enameled snuff-box, French, 19th century; gold and enameled musical box, Swiss, 19th century (bequest of the late Frances L. Wilson). The list of loans has been increased by the following objects: A Sultanabad bowl, Persian, 14th century (lent by Paul Dougherty); four vases, experiments in pottery by Frederick Crane (lent by Frederick Crane); 26 base metal medals added to the Collection of Medallic Lincolniana (lent by Robert Hewitt); silver tankard, Copenhagen, early 18th century; silver ladle, Copenhagen, late 18th century; silver beaker, about 1750 (lent by Hon. A. T. Clearwater).

An application for an order directing David Mayer, 14 John St., to turn over certain property alleged to belong to the bankrupt or the proceeds thereof to the bankruptcy trustee of Sigmund Witzenbloom, has been denied by Referee Peter B. Olney in a voluminous opinion which was handed down recently. An involuntary petition in bankruptcy was filed against Witzenbloom, who was a dealer in watches and jewelry, in November, 1903. At that time a receiver was appointed and later a trustee elected. The trustee claimed that some time in October, 1903, Witzenbloom, being in need of money, went to David Mayer and delivered some jewelry, consisting of watches, diamonds, scarf pins and rings, and thereafter executed a mortgage on some real property. Witzenbloom claims that the understanding with Mayer was that he was to advance him $500 on this security, and also claimed that after Mayer had obtained this jewelry and the mortgage security that he declined to make any advance of money, but applied the security upon notes of Witzenbloom which he (Mayer) held, which amounted in the aggregate to about $500, and that Mayer surrendered the notes. The trustee in bankruptcy began an action against Mayer, claiming that he had received preference as a creditor, with the object in view of regaining possession of the articles that Mayer had obtained. The goods delivered in October, 1903, formed part of the articles in question in the proceedings brought by the trustee; the rest of the goods the bankrupt alleges he delivered to Mayer on Nov. 6, 1903, the day that he was served with a subpœna in the petition against him in bankruptcy. The matter came up for adjustment before Referee Olney and a large amount of testimony was taken on both sides. The referee in his opinion pointed out that the trustee must establish two principal facts—first, that the goods belonging to the bankrupt came into the possession of David Mayer, and, second, the identity or value of the goods, if the same had been disposed of. The referee says that after carefully examining the voluminous evidence in this case and considering the many remarkable features of this bankruptcy proceeding, he is unable to conclude beyond a reasonable doubt or beyond reasonable controversy that Mayer received in his possession the goods of the bankrupt as charged in this proceeding. The evidence offered in behalf of the trustee to identify the goods delivered and to establish their value is even less convincing and satisfactory. In conclusion the referee says that from the contradictory testimony it is impossible to determine the identity of the goods claimed to have been delivered or their value. His conclusion is that the motion of the trustee must be denied. I. Henry Harris represented Mr. Mayer in the case.

Harry Kip, of the H. F. Barrows Co., 15

(*New York Notes continued on page 79.*)



139 BROADWAY

THE LIBERTY NATIONAL BANK

OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President — ZOHETH S. FREEMAN, Vice-President
CHARLES W RIECKS, Vice-Pres. and Cashier
FRED'K P. McGLYNN, Asst. Cashier — HENRY S. BARTOW, Asst. Cashier
HENRY P. DAVISON, Chairman Executive Committee

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J. ROGERS MAXWELL — CHARLES H. STOUT — FREDERICK B. SCHENCK
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HENRY P. DAVISON

Capital, Surplus and Undivided Profits
$3,500,000.00

1851 — The Jeweler's Bank for half a century in the same location — 1909

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. GADMUS, Assistant Cashier

THE MERCANTILE NATIONAL BANK

195 BROADWAY — NEW YORK
Capital and Surplus, $5,000,000

WILLIS G. NASH, President
MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
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WILLIAM NELSON CROMWELL — WILLIAM F. CARLTON — ARTHUR J. TRUSSELL
EDWIN GOULD — DICK S. RAMSAY — ABRAM J. PRAGER
EDWARD T. JEFFERY — BENJAMIN NICOLL — ROBERT L. BEECKMAN
MILES M. O'BRIEN — HAROLD A. HATCH — SIDNEY Z. MITCHELL

FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITED

The Market and Fulton National Bank of New York

ORGANIZED 1852
81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
I. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 77.)

Maiden Lane, is spending his vacation at Greenwood Lake, N. J.

J. C. K. Crawford, a Pittsburg jeweler, is visiting his sister in this city.

L. W. Braun, of the S. Ruby Co., St Louis, was a recent caller in town.

I. Ollendorff, 34 Maiden Lane, returned recently from a pleasure trip to Europe.

John F. Giering, a jeweler of Nazareth, Pa., made a recent trip to this city on business.

William Cooper, of Cooper & Forman, 3 Maiden Lane, is at present traveling in the West.

Mr. Mumford, Western representative for Williams & Payton, is in town for a few weeks.

A. Barsa, 35 Broadway, has opened a stall on the Boardwalk at Cape May, N. J., for the summer season.

Mr. Hurvitz, of Hurvitz Bros. & Blume, Rochester, N. Y., was among the out-of-town visitors last week.

Courtland D. Hastings, secretary of the Maiden Lane Realty Co., sailed Wednesday of last week on the *Adriatic*.

T. L. Coombs, who is the president of the Omaha Jewelers' Club, was in this city last week, a guest of local friends.

Henry Untermeyer, of Chas. Keller & Co., is at present on the Pacific coast, where he is showing the Keller lines.

Richard F. Spies, of Spies Bros., Chicago, is at present in this city, spending a few days renewing old acquaintances.

Horowitz & Kirschbaum, diamond setters, have established a place of business at 45 John St., where they have an up-to-date place for diamond setting.

A large uncut diamond is being displayed in the show window of a jewelry store at 180 Broadway. The stone weighs 78½ carats and is about one inch in diameter.

David Mayer returned Tuesday of last week on the *Kaiser Wilhelm II.* from a four weeks' sojourn in the European diamond markets. He reports business improving abroad.

The M. Banwar Co. has been incorporated under the laws of the State of New York to manufacture artistic metal work and fancy goods with a capital of $5,000. The incorporators are M. Banwar, William Banwar and Sarah Banwar.

George Hilsinger, the New York representative for Irons & Russell, 13 Maiden Lane, returned Monday of last week from a 19 days' cruise in Great South Bay. Mr. Hilsinger was one of a party of 10 and reports a most enjoyable outing.

Aisenstein & Woronock, 22 Eldridge St., are remodelling and adding a new story and front to the building which they occupy. The new floor will be devoted exclusively to clocks. When completed the firm will occupy 7,000 square feet of floor space.

A discharge in bankruptcy has been granted to Benjamin Blazer, who formerly traded as the Blazer Jewelry Co. at 407 Broadway. The liabilities were $7,435. An involuntary petition in bankruptcy was filed against this concern in February, and the schedules in bankruptcy, which were later filed, showed liabilities of $7,435 and assets of $3,897.

The Elgin National Watch Co. has erected three enormous electric signs in Seattle, Wash. One is in the city of Seattle, another on the road to the Exposition grounds and a third at the grounds. The concern also has an elaborate booth at the Exposition.

Louis Zirinsky, of the firm of S. Zirinsky, jobbers in diamonds, watches and jewelry, 341 Grand St., has returned from a four months' stay in the mountains. Max L. Solomon, who is also connected with the same firm, left this week for a vacation trip to Albany, Saratoga, Niagara Falls and from thence through Canada to Portland, Me. He will return by way of Boston.

A hearing on the discharge in bankruptcy of Abraham and Isaac Lindo, who were formerly in business as members of the firm of Lindo Bros., will come up in the United States District Court Aug. 4, when creditors and other persons interested may appear to show cause if any why the firm shall not be discharged from bankruptcy, and also attend the examination of the bankrupt. Isaac Lindo is the surviving partner of the firm, which was adjudicated a bankrupt in May, 1908, and represents that he has fully complied with all the requirements for a discharge in bankruptcy.

The Moser & Whyte Co., which has been incorporated under the laws of the State of New Jersey, with an authorized capital of $100,000 to engage in the diamond and precious stone business, as noted in a recent issue of this journal, has as its incorporators Max Moser, Howard Whyte and Joseph P. McLean. Mr. Whyte, in speaking of the incorporation, said that the business had been incorporated to facilitate its management. Both Mr. Moser and Mr. Whyte were formerly in the employ of R. A. Breidenbach and started on their own account some time ago in an office at 15 Maiden Lane.

The Board of United States General Appraisers last week held that Japanese curios of many kinds included in an importation made by Wing Tong Hing & Co., of Yokahama, were undervalued. When the goods arrived in this country the local officials, after inspecting the invoiced values, decided that the purchase prices of the articles were too low, and duty was accordingly exacted on the nigher values deemed by the appraisers to be nearer the foreign market values. This resulted in an appeal by the importers to the Board of Reappraisement with the result that the Board declined to sustain the contention for the assessment of duty on the basis of the entered values. The only exception concerns lacquered boxes which the General Appraiser allows to enter at the prices invoiced. The other articles on which higher valuations are affirmed includes tortoise shell cigar cases, buckles, etc.

A report from Sag Harbor, the home of Joseph Fahys & Co., manufacturers of watch cases, states that Mrs. Russel Sage has expended more than $50 000 on a playground at that place and has authorized other expenditures of very large sums. The improvements include the laying of athletic grounds in Sag Harbor Park, and some of the recommendations approved for further improvement include the laying out of a tennis, handball, tether ball courts and other athletic courts and improving the present buildings. The public school to which she contributed very largely is now in use, and the present town of Sag Harbor enjoys the best educational features that are usually found in large cities. The many improvements also made by Joseph Fahys & Co. have added much toward making the town attractive to workmen and their families, and has also increased their comfort in every way. The Fahys concern seeks to do everything in its power to make the life of its employes as enjoyable as possible.

A petition in bankruptcy was filed last Wednesday against Michael, Korkemas & Co., wholesale dealers in dry goods, notions and jewelry at 40 West St., by the H. B. Claflin Co., $836; London & Hyman, $347, and David Shiff & Co., $41. The firm was consolidated, Jan. 1 last, by Robert Korkemas & Co., who had been in business since 1897, and by M. & J. Michael, who had been in business since 1900, and who have since been interested in a store at Livingston, Tex. The liabilities are said to be $68,000, of which $18,000 is for merchandise and bills payable, including contingent liabilities for indorsement of $50,000. The assets are placed at nominally $130,000, consisting of stock, $25,000; outstanding accounts and bills receivable, $75,000, and equity in real estate, $30,000. The firm, according to the books have a substantial surplus. It is said that the trouble is due to assisting concerns by indorsements. The members of the firm believe that if sufficient time is given they will be able to pay in full.

Importers of jewelry, diamonds and kindred lines in this city are interested in the action of Attorney-General Wickersham, who is insisting that the new Customs Court of Appeal, provided for in the administrative part of the new tariff, be located in Washington instead of this city. Customs officials, lawyers, importers and others who have direct interest in litigation say that inasmuch as about 90 per cent. of the customs litigations of the country arise over importations made at this port that the logical place for the new tribunal is in New York. It is argued by those opposing Washington as the home of the court that the expense of litigation would be greatly increased should the court be incorporated there. Many litigants, it is declared, would be unwilling to submit their case to less than a majority of the court, and this could not be done in many instances if it were in Washington, it is claimed. The proposed new Customs Court is to consist of five judges with headquarters in New York or Washington, and with jurisdiction all over the United States.

Notice of appearance was filed last Wednesday in the United States District Court by two creditors opposing the composition in bankruptcy of 50 cents on the dollar offered by Louis Shapiro. An involuntary petition in bankruptcy was filed

(New York Notes continued on page 80.)

New York Notes.

(Continued from page 79.)

against Mr. Shapiro, a wholesale jeweler at 12 John St., some time ago.

Louis Werkstell, 414 Court St., Brooklyn, has sold out to his father.

Kronstadt Bros. have removed from 451 Grand St. to larger quarters at 445 Grand St.

C. N. Gray, of the Jewelers' Board of Trade, is spending a two weeks' vacation at Jackson, N. H., in the White Mountains.

New York friends are pleased to learn that Charles V. Miller, a pearl dealer of Comanche, Ia., has been elected mayor of his home city.

The Brooklyn Optical Parlor has been removed from 123 Bushwick Ave. to 50 Graham Ave. M. T. Snitzer is the manager of the establishment.

Simon Adler, of Rosenbaum & Adler, 65 Nassau St., sailed yesterday on the *Kaiser Wilhelm II.* for Europe. He will be away about a month on a purchasing trip.

I. Ira Foster, representing Milton L. Ernst, 12 Dutch St., started on a two weeks' vacation last Friday, which he will spend among the Thousand Islands in the St. Lawrence River.

Among the out-of-town visitors during the past week was A. P. Dupiuss, jewelry buyer for Gimbel Bros., Milwaukee, Wis. He is stopping at the Hotel Broztell and has just returned from abroad.

Sam and Louis Jaskow, of Bodenheimer & Jaskow, 87 Nassau St., and George Klee, of Klee & Groh, Rochester, N. Y., returned the first of the week on the *Cleveland* from the European diamond markets.

Veit Hirsh, of Veit Hirsh & Co., will return from Europe about Aug. 3 on the *Kronprinzessin Cecilie* after having made extensive purchases in the diamond markets in Antwerp and Amsterdam.

De Loid Safford, secretary of the Jewelers Board of Trade, returned, the first of the week, from Narragansett Pier, R. I., where he attended the annual convention of the Commercial Law League of America.

A man who the police say is William Collins was arrested Saturday night on a charge of selling 'phony jewelry at Coney Island. He was locked up pending arraignment in the Adams St. Court. He denies the charge.

A. H. Gleason, of Hastings & Gleason, attorneys for the Jewelers Board of Trade, returned, last Wednesday, from a week at Narragansett Pier, R. I., where he attended the annual convention of the Commercial Law League of America.

The work of widening Fifth Ave. is progressing rapidly and last week workmen were cutting away a portion of the sidewalk in front of Tiffany's store. On the west side of the avenue, between 37th and 38th Sts., the widening has been completed.

George E. Feagans, of Brock & Feagans, Los Angeles, Cal., is in town and is stopping at Bretton Hall, 85th St. and Broadway. He is making his down-town headquarters with A. Roseman, 9 Maiden Lane. He expects to be in the city for some time.

James L. Hand, the jewelry auctioneer, 14 Maiden Lane, has been selling all Summer in Canada, having conducted sales in Moncton, N. B.; Halifax, N. S.; Collingwood, Ont., and the Canadian Soo. He is now conducting a sale for E. F. De Foe in Port Arthur, Ont.

Complete figures of the 1909 trade in diamonds show, according to the report supplied by the Bureau of Statistics of the Department of Commerce and Labor, that for the 12 months ending June, 1909, $24,100,000 worth of diamonds were imported into this country as compared with $13,800,000 for the 12 months ending June, 1908.

The Jewelers Board of Trade reports that a meeting of creditors of Nathan Roff, a Chicago jeweler, was held Monday. It is reported that Mr. Roff is offering 15 cents on the dollar in settlement of claims. He says that in June his store was robbed and this crippled him financially. His assets are represented as about $400 and liabilities about $2,000.

Friends in the trade are extending sympathy to Charles P. Goldsmith, of C. P. Goldsmith & Co., 87 John St., because of the death of his wife, which occurred Tuesday of last week. The funeral services were held last Thursday at 10 A. M., at the late residence of the deceased, 72 Hamilton Terrace, corner of W. 144th St. Her death resulted from an operation.

Madison Square's daily throngs are happy again since the restoration of the old Fifth Avenue Hotel clock to the identical spot where it ticked time for the public for more than 50 years. To keep pace with the times the clock has a brand-new face, and the post and frame have been rebronzed and burnished; otherwise it is the same old clock by which hundreds of thousands of New Yorkers have set their timepieces for half a century.

Wm. Robelin, a brakeman on the Long Island Railroad, picked up a forgotten handbag the other day. It contained gems valued at $30,000, together with some money. According to reports in the daily papers, Mrs. Schwab's husband is in business in the Maiden Lane district as a jeweler, but this could not be verified. Robelin was offered $100, a two weeks' vacation, an outfit of clothing and an offer of employment for life at $100 per month, because of his find.

Retter & Rosenbaum are offering to settle with creditors at 30 cents on the dollar. They are located at 266 Bowery and have been in business there for some time. Retter was formerly in the employ of Max Fineman as a salesman. Rosenbaum was previously in the employ of J. Ebold as a salesman for two years, and before that time in the employ of A. Speagle & Co. The stock was recently attached by Jacob J. Schinnskler and has been sold out by the City Marshal.

Wm. C. Penfold, formerly of the Wm. C. Penfold Co., and M. T. Leary, who for the past three years has been manager and designer for the Rhode Island Novelty Co., have bought the goodwill and interest, dies and tools belonging to the Rhode Island Novelty Co. and will manufacture a line of gold filled jewelry under the firm name of Leary & Penfold. The factory has been removed from 7 Beverly St. to 59 Page St., Providence, R. I., where the concern has rented commodious quarters. Mr. Leary will have charge of the factory end and Mr. Penfold will represent the company in the east. The concern hopes to open a New York office shortly after Aug. 1.

The Gorham Co. has on exhibition at its Fifth Ave. store bronze memorial placques commemorative of the Hudson-Fulton Memorial celebration, which is to be held on the Hudson this Fall. The Fulton, placque has a likeness of Robert Fulton below which is a representation of the first steamboat, the *Claremont*. About the figure of Fulton is the inscription "Robert Fulton Centennial Celebration," and below the steamboat is inscribed "First Successful Steamboat." The Hudson placque shows a likeness of Henry Hudson, and beneath his likeness is the *Half Moon*, underneath which appears the inscription "Discovery of the Hudson River." The plaques are done in bas-relief and are most attractive.

The New York police have been asked to help trace thieves who stole jewels valued at $500,000 from the Café Monaco, Piccadilly Circus, London, on June 2. A circular describing the property was received last week. F. Goldschmidt, a dealer in gems, is the name of the owner. He lost 1,529 pearls, 16 sapphires in one ornament, 22 in another; 3 large diamonds, and 7 rubies. In the handbag which held the jewels were also five ten-pound notes, issued on April 14, 1908, by the Bank of England. The circular is signed by Frank Beaumont Price, of Price & Gibbs, assessors, 14 Corn Hill, London, acting for Lloyds and other insurance societies. A reward of $5,000 is offered for information leading to the arrest and conviction of the thieves and recovery of the jewels. E. R. Henry, commissioner of the metropolitan police, also signed the circular.

Miss Eleanor Laurine Beattie, who it is alleged obtained a quantity of goods from the Gorham Co., 36th St. and Fifth Ave. under false pretense and who departed for Europe soon after, was brought before Sir Albert de Rutzen, in the Bow Street Court, London, last Saturday morning, upon an application for extradition made by Arthur Barrat, counsel for the American Embassy. It is reported that Miss Beattie has retained able counsel and is expected to make a determined fight to defeat the extradition proceedings. Detective Flood of the New York District Attorney's office is in London with a full transcript of evidence against her and feels confident that she cannot escape. She was arrested on her arrival in England by means of a pencil sketch which a clerk made of her while she was at the Gorham store making purchases under the alleged false representation.

Louis A. Moser has purchased the interest of F. G. Moser in the firm of Moser Bros., 170 Broadway, and will conduct the business in the future at the same address.

F. S. Waterman, of the L. E. Waterman Co., will attend the American National Retail Jewelers' Association convention at Omaha, Neb., Aug. 2 to 6. Mr. Waterman

is a native of that section and, therefore, will enjoy meeting his many old friends in the trade who will attend the convention.

Gustavus Sickles, of the Eastwood-Park Co., and Henry Ziruth are at present in the New England territory.

Ben Roth, a Chicago, Jeweler, returned to this city, Sunday, on the *George Washington* from a trip to Europe.

Thomas L. Elder, a coin dealer, 32 E. 23rd St., will issue, in a few weeks, two dollar-sized gold tokens of 18 karat gold, to commemorate the first navigation of the Hudson River by a European vessel, and the navigation of the Hudson River by the first steamboat. These tokens will be from designs of Frank C. Higgins, president of the New York Numismatic Club. In the first of these pieces the obverse bears a portrait bust of Hendrik Hudson, and on the reverse is shown the "Half Moon," with the inscription, "Nieuw Amsterdam 1 Dallder." The second piece shows upon the obverse a full-face portrait of Robert Fulton, and on the reverse is shown the steamboat Clermont, surrounded by "New York to Albany," and below, "One trip," above which is "Clermont."

Trans-Atlantic Voyagers.

TO EUROPE.

A. C. Kirberger, Warren, Pa., sailed, July 20, on the *Kaiser Wilhelm der Grosse*.

Simon Adler, of Rosenbaum & Adler, New York, sailed, yesterday, on the *Kaiser Wilhelm II*.

Courtland D. Hastings, secretary of the Maiden Lane Realty Co., New York, sailed on the *Adriatic*, Wednesday of last week.

FROM EUROPE.

Ben Roth, Chicago, returned, Sunday, on the *George Washington*.

David Mayer, New York, returned on the *Kaiser Wilhelm II.*, last week.

Veit Hirsh, New York, will return, Aug. 3, on the *Kronprinzessin Cecilie*.

V. S. Mulford, of THE JEWELERS' CIRCULAR-WEEKLY, New York, returned, Friday, on the *Lusitania*.

Sam and Louis Jaskow, of Bodenheimer & Jaskow, New York, and George Klee, of Klee & Groh, Rochester, N. Y., returned, the first of the week, on the *Cleveland*.

Millard F. Davis, Wilmington, Del., was the successful bidder for a design for the silver service which the people of that State are to present to the battleship Delaware. The decision of the committee was unanimous, the award being made on motion of Judge George Gray, who is a member of the committee. The design consists of 10 pieces and will cost $8,000. There will be some slight change in the ornamentations, which will be suggested by Artist Howard Pyle. The service will consist of a centerpiece, punch bowl, ladle, tray, two candelabra, coffee urn, tea urn and two water pitchers. The punch bowl and centerpiece will be ornamented with the coat-of-arms of the State, American eagle, peach blossoms and portraits of Jones and Macdonough, Delaware's naval veterans. The bowl will weigh 700 ounces and will cost $2,400. A sugar bowl, cream pitcher and several other pieces are to be added.

Newark.

A. O. Burgess, of J. S. & S. W. Granbery, has returned from a trip to Providence, R. I.

Leon Carteaux and George Bissell, of J. Milhening, Inc., Chicago, were in Newark during the week, looking over the field.

Raffaele Ferraro, one of the designers of the Osmers-Dougherty Co., died suddenly, last Friday night, after a short illness, covering a period of one week.

Mr. Gregory, of Strobell & Crane, manufacturing jewelers, is on an extended trip through the west. He reports the outlook for the Fall trade encouraging.

Mrs. Mary Allen has announced the engagement of her daughter, Miss Ada, to Harold P. Schoonmaker, youngest son of Samuel Schoonmaker, a jeweler of Paterson, N. J.

Frank M. Scheiner, of Adolph Rosenberg, a manufacturing jeweler of 50 Columbia St., has just returned from a successful western trip. He will leave for the east in a short time.

Joseph Mason, who was formerly a member of the Davies-Mason Co., has begun the manufacture of a line of fine 14-karat jewelry at 38 Crawford St. He reports that he is having very fair success in the making of special orders and in repair work.

S. W. Granbery, of J. A. & S. W. Granbery, finished second in the big race from New York to Marblehead, Mass., with his yacht, *Irene II*. Some of the fastest yachts sailing American waters were entered, and Mr. Granberry's victory is considered a notable achievement by Newark yachtmen. He is now cruising back.

Sensational developments are unfolding in the case of "Dr." Herman Sachs, proprietor of a Brooklyn jewelry shop, charged with perjury in connection with giving a bail bond for Vincent Shevlin, a notorious crook and murderer. Sachs was last week removed from the Tombs in New York, and lodged in the Hudson County jail. His bail was fixed at $10,000, which he was unable to secure. Sachs is an old man, enfeebled by years, and many believe he has been the dupe of the so-called "criminals' liberation agency," which started operations in Newark and surrounding cities some time ago. Harry Sachs, a stepson of the aged optician and jeweler, is being sought by the detectives. Joseph Silver, son-in-law of Sachs, is trying to raise the required bail, and declares that when all the facts are known it will be seen that Mr. Sachs never intended any wrong.

Wholesale swindling by means of fraudulent pawn tickets has caused much trouble for pawn brokers and jewelry shop owners in Atlantic City the past week. Posing as visitors, who have spent their money in cafés, about a dozen slick swindlers from Philadelphia and New York disposed of a score of pawn tickets, good, they said, for jewelry pawned to provide funds for a holiday. They accepted any sum they could get for the tickets, and when the purchasers paid over money to redeem the supposed valuable pledges, it turned out that the trinkets were worth less than half the claimed valuation. Many victims made a complaint when they found how they had been taken in, and the police had to be called out in a number of cases.

Funeral services of an unusually impressive nature were held Monday of last week over the body of Clarence A. Peterson, son of Peter A. Peterson, the well-known jeweler of 344 North Broad St., Trenton. Young Peterson, who was 23 years old, has been an invalid all his life, and on account of being deprived of the use of his limbs his education has been looked after by his father and mother. His father gave a Bible reading at the obsequies of his son. Mr. Peterson supplemented his reading with a short funeral oration. The regular funeral services were conducted by Rev. J. B. Lanning, of the Messiah Church, Philadelphia. Interment was in Greenwood Cemetery.

Albany, N. Y.

The Schenectady Electric Clock Co., Schenectady, has been incorporated with a capital stock of $10,000. The directors are James R. Dyke, Jr., Charles D. Knight, Frank J. Seabolt and Edward C. Hall, all of Schenectady.

H. W. Antemann, a manufacturing jeweler, 23 James St., reported to the police, last week, that he had been robbed of a valuable diamond ring by a man who visited his establishment, July 19. The stranger asked to see some diamond rings, and appeared to be familiar with jewelry and gems, examining the latter with a critical eye. He left without purchasing, and immediately thereafter a ring was found to be missing. It was reported that the ring stolen was valued at $1,000, but this Mr. Antemann would neither deny nor affirm. The jeweler gave the police a good description of the stranger and it is expected that he will soon be found.

Jacob Betar, 17 years old, and Thomas Kane, 20 years old, were in the Police Court, July 17, to answer the charge of robbing the store of E. J. Peters, a note of whose burglary appeared in the last issue of THE JEWELERS' CIRCULAR-WEEKLY. Mr. Peters charges the boys with burglary in the third degree and grand larceny in the second degree, and claimed that they had gotten away with about $75 worth of cheap jewelry and watches. About 11 watches, five chains, fine rings and alarm clocks, as well as other articles, have been recovered from pawn shops. The police are looking for a third boy who pawned these. Both boys arrested pleaded not guilty.

Three young men were found, early Wednesday morning, in the doorway of Miller Bros. jewelry store, 60 S. Pearl St., and were taken into custody by the police on suspicion that they were about to rob the establishment. When Mr. Miller arrived at the store later he found he could not insert his key in the lock, as a knife had been broken off inside the keyhole. The piece of the knife taken from the lock, the police claim, fitted exactly on a broken blade of a knife of one of the prisoners. The men, who describe themselves as Walter Goodard, New York; William Scott, Albany, and John Burton, Boston, denied any wrongdoing, but were locked up.

Providence.

Benjamin Wyman, of this city, was a visitor in New York the past week.

A small shop at 85 Sprague St. is for rent by the Cook-Dunbar-Smith Co.

LeFavour H. Bosworth, secretary of the Potter & Buffinton Co., is on his vacation.

W. Hunter Brown, of Brown & Mills, was a visitor in New York the past week.

B. A. Ballou & Co., Inc., of this city, have recently established an office at Chicago.

The C. E. Hancock Co.'s shop in the Manufacturers' building, was closed the past week.

W. Louis Frost is on the annual cruise of the Rhode Island Yacht Club in the *Medric II.*

Mr. and Mrs. A. Tingley Wall returned the first of the week from a visit to Buffalo, N. Y.

George H. Holmes, of G. H. Holmes Co., arrived home Saturday morning from a visit to Europe.

E. L. Leavett, with the Manufacturing Jewelers' Board of Trade, will leave, Aug. 1, on his vacation.

J. Schwarskopf & Co., in the Manufacturers' building, 7 Beverly St., has closed down the past week.

Mr. and Mrs. Thomas Tarbox left Friday by automobile for a trip through New England to Bangor, Me.

Mrs. George H. Holmes and Miss Ruth Holmes, of this city, were registered at Paris early the past week.

H. Jalbert, of Jalbert & Farrington, Woonsocket, was a caller upon the trade of Boston the first of the week.

Arthur Henius, of the Bruhl Bros. & Henius Co., has been elected a member of the Providence Board of Trade.

A regular quarterly dividend of one per cent. on the common stock has been declared by the Silversmiths' Co.

G. William Reisner, Lancaster, Pa., a manufacturer of college jewelry, etc., was a visitor in this city the past week.

The E. A. Eddy Machinery Co. is having a record demand for bench power presses from manufacturing jewelers.

The Brownell Machinery Co., dealers in jewelers' machinery will move from 21 Exchange Pl. to 11-13 Eddy St., about Aug. 1.

Miss Delia Heroux, buyer in the art department of the Harris & Mowry Co., Woonsocket, will be married, Aug. 2.

A. B. Paulsen, Chicago representative of the Waite-Thresher Co., of this city, is enjoying his vacation at Lauderdale Lake, Wis.

F. N. Vaslet, in charge of the Fletcher-Burrows Co.'s New York office, was a visitor at the factory in this city the past week.

Mr. and Mrs. George H. Cahoone, of this city, accompanied by their daughter, were announced as arriving in Paris on July 20.

N. K. Zigayer was in this city last week looking at goods and placing orders to be shipped to the United States Jewelry Co., Montreal.

Clarence Roehr, in charge of the Chicago office of the Bassett Jewelry Co., of this city, has been visiting the factory the past week.

Edward Gilbert, who has severed his connection with F. S. Gilbert, Attleboro, has taken a position with the Shepard Co., of this city.

Charles E. Sandland, for several years in the enameling business in this city and North Attleboro, has again started in the latter place.

J. A. Limbach, who represents the Theodore W. Foster & Bro. Co., of this city, in the west, has been spending several days at the factory here.

Major Horace L. Manchester has been appointed by Adjutant General Sackett, of the Rhode Island Militia, as a member of an important court-martial board.

R. Bernhardy, Pacific Coast representative for Brown & Mills, of this city, left Chicago the first of the week for an extended trip through the northwest.

Frank T. Barton, western representative of George N. Steere Co., Pawtuxet, and of Fontneau & Cook Co., has been visiting the factories of the two firms.

J. Shartenberg, of the Shartenberg & Robinson Co., Pawtucket, was admitted to membership in the Motor League of Rhode Island at the meeting Thursday evening.

H. E. Bradley, Greenwood, R. I., has been granted a patent on a drill socket which he has assigned to the Morse Twist Drill & Machine Co., New Bedford, Mass.

Franklin N. Wood, who has been assistant manager of the Providence office of the Jewelers Board of Trade, 409 Union Trust building, has been advanced to full charge of the office.

Englehardt C. Ostby and Arthur O. Ostby, president and factory manager, respectively, of the Ostby & Barton Co., returned home the past week from a trip in Europe of several weeks.

John Kelso has placed an attachment for $400 on four lots and buildings on Camp and Cypress Sts. and a lot and buildings on the southerly side of Abbott St., belonging to Albert E. Lenz.

Frederick G. Bohen, Chicago, has arranged with the Cutler Jewelry Co., of this city, to carry its line the coming season, in addition to that of Dunn & Rodenberg, also of this city.

Frank W. Young, with the W. S. Hough, Jr., Co., recently returned from his vacation and surprised all his friends by introducing them to his wife, he having been married during his absence.

Horace M. Peck represented the Manufacturing Jewelers' Board of Trade at the meeting of creditors of S. M. Shore, Boston, in that city, the past week, when Frederick L. Norton was appointed trustee.

The petition of heirs of Otto C. Lenz that the Rhode Island Hospital Trust Co., of this city, be appointed administrator of his estate, he having died intestate, will be heard in the Municipal Court on Aug. 10.

Mayor Henry Fletcher, of the Fletcher-Burrows Co., returned Tuesday from a 10 days' trip to New York, up the Hudson, to Niagara Falls, thence to Montreal, and homeward by way of the White Mountains.

The case of George W. Dover against Alexander White was called before Judge Rueckert in the civil session of the Sixth District Court, last week, and on motion judgment for the plaintiff was entered for $17 and costs.

Charles E. Hancock, of the Chas. E. Hancock Co., is spending a vacation at his Summer home on Lake Winnepesaukee, N. H., where he has as his guest E. E. Weller, who occupies a confidential position with the firm.

Joseph Straker, this city, has purchased two lots of land on Colburn St., in North Attleboro, where he expects to build with the intention of making his permanent home. He is the father of Herbert J. Straker of that town.

Raymond Hayden Shepard, a salesman for the Gorham Co., will join the ranks of the Benedicts in a few days, announcement of his approaching marriage to Miss Lena Florence Winslow, of Portland, Me., having been recently made.

The Slade Tubing Co., manufacturers of brass and copper seamless tubing at 102 Broad St., Pawtucket, have sold their entire property to the Slade Tubing Co., of New York, which will assume all the liabilities and obligations of the old firm.

The town of North Providence has denied the petition for tax exemption for a proposed three-story brick mill to cost approximately $100,000, as an addition to the Allendale Mill, now owned by Henry A. Kirby, the manufacturing jeweler of this city.

The Metal Products Corporation began Saturday moving from 36 Garnet St. to its new factory building on Thurber's Ave. It is planned to move the plant department by department and to have each set up and ready for operation before tearing another apart.

Manuel F. Williams, of M. F. Williams & Co., and family, have returned from a 1,100-mile automobile trip through Western Massachusetts to the Catskill Mountains, down the Hudson River to New York and Coney Island, and returning through Southern Connecticut.

L. W. Howland and Herbert Hickok, of Howland, Hickok & Davis, were in this city the past week, calling upon the manufacturers. This is a new concern located at Chicago, Messrs. Howland and Hickok having been associated previously with Morris, Mann & Riley, of that city.

Alexander McConnell was before Judge Gorham, in the Sixth District Court, on Tuesday, charged with the larceny of articles valued at $1.38 from Frederick M. Kirby. He pleaded guilty and was fined $20 and costs, in default of which he was committed to the Providence County Jail.

Philip Fain, 310 Atwell's Ave., who carries a small line of jewelry of cheaper grades in connection with general merchandise, has made an assignment to Jacob K. Feiner. No statement as to assets and liabilities has been made, but Mr. Fain says he believes the assets will be sufficient to pay about 25 cents on the dollar.

The Mackenzie-Walton Co., manufacturers of seamless wire and tubing, is settling in its new factory at 478 Pawtucket Ave., corner of Geneva St., Pawtucket, having removed thereto from Westfield St., this city, the past week. The new factory is of two stories, of brick, and is 130 feet in length and 80 in width. The first floor is

to be used for the manufacture of seamless wire and tubing and the second floor will be utilized later for an undeveloped branch of the business.

Among the buyers registered at the Narragansett and Crown hotels in the city during the past week were: Charles M. Ruhmin and J. M. Tuttle, buyers for Hyman, Berg & Co., Chicago; E. C. Denny, of Denny Jewelry Co., Kansas City, Mo.; S. Davis, of Simon Davis & Co., Pittsburg, Pa.; H. J. Meyer, of the Emporium, San Francisco, Cal.

The employes of the Belcher & Loomis Co. left the city at 1.15 o'clock Saturday afternoon for their annual outing at Crescent Park. Two special cars were filled with the 125 employes and their families. As soon as they arrived at the park a dinner was served in a private dining room. After the dinner games of various kinds were in order.

Clarence M. Dunbar, of the Cook-Dunbar-Smith Co., as commodore, will lead the annual cruise of the Rhode Island Yacht Club the current week up Long Island Sound to Stonington, New London, Watch Hill and to Block Island and Newport. Aldridge E. Pearce, of Frank T. Pearce Co., accompanies him as fleet captain and Arnold C. Messler as his guest.

The efforts that are being made to unionize the jewelry workers and manufacturers in this city as the result of the recent meeting of the international executive board here are said to be progressing satisfactorily. It is claimed that the sentiment is now much stronger for organization than it has ever been before, and the claim is put forward that there is more necessity for present organization because the cost of living is so much higher and that the increase in these costs has been greater than the advance in wages.

An injunction has been obtained by Jennie G. Maintein, wife of William F. Maintein, manufacturing jeweler at North Attleboro, against the sale of two lots of stock held by the bankrupt brokerage firm of Lewis H. Tappan & Co., of this city. Mrs. Maintein claims that the shares, though in Mr. Tappan's name, were her property instead of the assignee's. These lots, 100 shares of Davis-Daly Copper Co. and 100 shares of Rawhide Coalition Mines Co., were withdrawn from the auction sale held Friday. A hearing on the injunction will be given July 29.

The dies, tools, machinery, good will and interest, etc., of the Rhode Island Novelty Co., have been purchased by M. T. Leary, who has been the manager and designer for this concern for some years past, and Wm. C. Penfold, formerly of the Wm. C. Penfold Co., of New York and Philadelphia. The name of the concern has been changed to Leary & Penfold and the office has been removed from 7 Beverly St. to 59 Page St. Mr. Leary will have charge of the manufacturing end and Mr. Penfold will represent the company in the east.

Among the foreign importations received through the Custom House at Providence during the past week were the following: From Bremen—One package of manufactures of metals; one of jewelry and six of imitation precious stones. From Hamburg—One package imitation precious stones and four of manufactures of silver. From Havre—Two packages imitation precious stones. From Liverpool—Six packages manufactures of metals. From London—One package imitation precious stones. From Southampton—One package of celluloid.

With their enthusiasm and expectations keyed to the highest pitch, the employes of L. Dimond & Sons, Inc., held their first annual outing and field day at Vanity Fair on Friday afternoon. Nor were there any disappointments when the day was o'er. The air was fairly rent by the deafening uproar from the horns, bells and throats which echoed from the six trolley cars and five automobiles that set forth from Exchange Pl. at 1 o'clock with the excursionists on board. The first thing on the programme after the resort was reached was a shore dinner, following which a long list of athletic events and dancing held the attention of the excursionists.

Hanlon & Thornton, manufacturing jewelers, at present located at North Attleboro, will surely locate in Woonsocket, R. I., and have so notified their attorney in the latter city, William G. Rich. Land has been purchased at the corner of Diamond Hill Road and Peter's St., and work on the new structure will be commenced as soon as possible. Plans for the proposed building are now under consideration, and it is expected that these will be ready in a short time. The firm was granted exemption from taxation for a period of 10 years some time ago by the Woonsocket City Council. As the firm was offered inducements to remain where it is now located, as well as to locate at Chicago, New York, Newark and Kansas City, there was some doubt for a while as to whether the Woonsocket proposition would be accepted. The land at Woonsocket, upon which the firm's new building will be erected, was sold to the concern for a nominal sum, and this, with other inducements, resulted in the firm officially notifying the city that it would locate there. By request, the firm has agreed to increase the capital stock $7,000 on the common and $3,000 on the preferred in order to enable several residents of Woonsocket, who expressed a desire to purchase some of the stock, an opportunity to do so. At a recent election by the stockholders John Daly, of Pawtucket, was chosen president, and Michael F. Hanlon, treasurer of the corporation.

North Attleboro.

J. J. Sommer left last week for the West.

The A. H. Bliss Co. closed Saturday for two weeks.

S. G. Mandalian has returned from a Western trip.

Frank Bloomer, with E. I. Franklin & Co., is at the factory.

Frank Kennedy, New York salesman for the Paye & Baker Mfg. Co., was in town last week.

George K. Webster has purchased Marks Island in Lake Winnipiseogee, N. H. The island is in the center of the lake and is about 500 acres in area. Mr. Webster will probably make this his Summer home in the future.

Clarence Elliott, of Maintien Bros. & Co., was in New York last week in the interest of his firm.

Harry Fisher, of Furbush, Swift & Fisher, has returned from Camp Ellis, Bald Mountain, Me.

John Thompson, of the Thompson & Remington Co., is enjoying a vacation at West Harwich.

W. Matteram, salesman for Frank M. Whiting & Co., is in New Orleans with his wife on their wedding trip.

Donald LeStage, with the H. D. Merritt Co., has been entertaining friends from Grant's Mills for the past week.

Walter Daboll, with the G. C. Hudson Co., was married last week to a Providence lady and will make his home in Brooklyn.

Fred E. Sturdy, of the J. F. Sturdy & Sons Co., resumed charge of the New York office last week after a trip to New Hampshire.

Orin W. Clifford, of the G. K. Webster Co., received word last week of the death of his brother Stephen, who passed away at his home at Pocassett, Mass.

Fred M. Cook, salesman for Whiting & Davis, is enjoying a vacation at Lake George. Frank E. Whiting is in charge of the New York office for a few weeks.

The second meeting of the creditors of the Miller, Fuller & Whiting Co. was scheduled to be held to-day, July 28, at Taunton. The largest creditor is the Manchester (N. H.) Bank, which has a note of $5,000.

Charles E. Sandland, who was several years ago an enameler of jewelry and silver goods in North Attleboro and later in Providence, has started in business again in the shop recently vacated by the Bishop Co., High St.

For the first time in a number of years almost every shop in town will close from July 31 to Aug. 9 for the annual vacation. Only two firms will run during this period, these shops having taken their vacation a few weeks ago.

The members of the H. F. Barrows Co. packing room enjoyed a few days' stay last week at the Barrows cottage at Wareham. Donald Barrows, of this company, has been elected treasurer of the Oxford Club. Curtis Reed, representative of H. F. Barrows Co., returned home last week from a successful trip.

The Hanlon-Thornton Co. has purchased a site in Woonsocket for its new building, and all possible haste will be made toward the erection of the factory. Upon the completion the concern will move from its present quarters in the Whitney Building. The capital stock of the company will be increased $10,000 to give Woonsocket people a chance to invest.

Leon Nordman, Portland, Ore., vice-president and general manager of the Nordman Bros. Co., has severed his connection with that concern. Mr. Nordman expects to engage in the general jewelry jobbing business next Spring in Portland. He will go east in January to purchase stock for his store.

Attleboro.

C. J. McClatchey, of Horton-Angell Co., spent last week at Oak Bluffs.

H. A. Sadler enjoyed an outing last week with his family at Matunuck.

Moore Bros. are now located in the concrete building of the Tappan Bros.

Earle Viall, salesman for the F. H. Sadler Co., was at the factory last week.

Jacob Heilborn, of the C. H. Eden Co., has gone to Europe for his vacation.

William F. McGowan, salesman for Barden & Hull, has resigned his position.

W. H. Wilmarth & Co.'s factory closed Saturday for one week for the annual vacation.

Charles Parker, representative of Bates & Bacon, is enjoying a sojourn in Connecticut.

C. M. Wentellstein and family are enjoying a two weeks' vacation at Boothbay, Me.

Fred T. Barton, Chicago representative for the Fontneau & Cook Co., was at the factory last week.

C. D. Lyons, of the C. D. Lyons Co., Mansfield, was in New York last week in the interests of his concern.

Thomas Heath has moved his die-cutting shop from the Snell building to the new addition of the Bates & Bacon Building.

S. O. Bigney has donated a trophy and other prizes for a shooting match at the Bay State range Friday, to be known as the Bigney Match.

A. M. Chadhorne, salesman for the James E. Clarke Co., was at the factory last week and before returning West will enjoy his annual vacation.

Thomas Heath has been granted a design patent on a handle for spoons, etc., which he has assigned to the Watson & Newell Co.

The new addition to the Bates & Bacon Building has been completed and is now occupied on the first two floors by Bates & Bacon and the basement by Thomas Heath.

The contract for the Mossberg Co.'s new factory will be awarded in a few weeks and will be ready for occupancy in November. The building will be of brick and concrete.

The Charles M. Robbins Co. was awarded the contract to furnish the souvenir badges for the 90th anniversary field day of the Rhode Island Independent Order of Odd Fellows.

Mr. Edward, superintendent of the Standard Button Co., is enjoying himself in New York. George Fleming, New York salesman for the company, was called back home last week from his vacation because of his mother's illness.

The employes of the Frank Mossberg Co. and the Attleboro Mfg. Co. enjoyed a day's outing last Saturday at Boyden Heights. Athletic sports were enjoyed, a ball game from nines picked from both shops was played.

Raymond Hayden Shepard, a former resident of Mansfield and now a member of the traveling staff of the Gorham Co., Providence, was married yesterday (July 27) to Miss Lena Florence Winslow, of Portland, Me. The wedding took place at the home of the bride.

The force of traveling salesmen employed by the Charles M. Robbins Co. held a banquet last Thursday evening in one of the private rooms of the "Hof-Brau," Providence. They formed a jolly party of 17 and addresses were made by Richard S. Redfield, D. B. McIntire, Frank A. Chace, Jr., Charles H. Perry, Fred Schwirm and L. C. Hast. Mr. Chace's address was on "Duties of the Traveling Salesman to His Employers." Mr. Perry spoke on "The Growth of the Jewelry Trade in the New England States." Mr. Redfield, who travels through the Southern States, told a "possum" story. A duet was sung by Mr. McIntire and Mr. Hast, entitled "Please Pass the Peas," which was received with great applause. The party returned to Attleboro on the late train in very good humor.

Boston.

W. E. Crocker is enjoying his annual vacation on the North Shore.

Redmond Murphy started, Monday, on a business trip through New England.

C. E. Huggins has returned from a two weeks' cruise along the coast of Maine in his yacht *Primrose*.

J. S. Glover, of Stanton & Glover, has been enjoying a month's vacation with his family at their Summer home in Camden, Me.

The *Sally X.*, Lawrence F. Percival's yacht, in the sonder class, finished second in the Corinthian race at Marblehead, last Saturday.

Conover Fitch, on board the *Chanticleer*, has been with the Eastern Yacht Club on its annual cruise along the Maine coast, the past week.

M. J. Atherton has a contract with Suffolk County to furnish eyeglasses for the inmates of the various penal institutions at Deer Island.

M. Myers started, Monday, for an extended trip of the northwest. He will be absent nine weeks, and will in that period cover a greater area than on former business visits in that territory.

Jonathan Burpee, Vancouver, B. C.; Frederick C. Gould, Dedham, and a large number of students from the Massachusetts Institute of Technology, were among those who made an inspection of the Waltham watch factory, last week.

The Boston Clock Co., of this city, has been incorporated to manufacture and sell clocks, with a capital of $5,000. The officers are: President, Walter E. McGraus; treasurer, Charles H. Pearson; clerk, William H. Neagle, all of 16 State St., Boston.

The Columbia Jewelry Co., Cambridge, has been chartered to manufacture and sell jewelry, with a capital of $28,000. The officers are: President, John J. Vians, 185 Massachusetts Ave., Arlington; treasurer and clerk, Frank E. Vians, 12 Day St., Cambridge; attorney, Frank McDermott, 2076 Massachusetts Ave., Cambridge.

Among the jewelers in town, last week, were: A. E. Pero, J. Lajoie and R. A. Lohnes, Worcester; W. F. Newhall, Lynn; Starr C. Hewitt, Salem; L. Mayhew, New Bedford; Clarence Lee, of W. S. Lee, Salem; J. H. Conner, Lynn; B. D. Loring, Plymouth; John Brightman, Southbridge; J. P. Farrington, Kingston; H. P. Dahl, Maynard; R. M. Cook, Marblehead; Mr. Herbst, of Swop & Herbst; Mr. McLeod, of Woodbury & McLeod, and H. W. Wood, Haverhill; J. H. Hanson, Peabody; C. J. Gray, Gloucester, and Joseph Geffrion, Manchester, N. H.

Buffalo, N. Y.

King & Eisele close their place of business at noon on Saturdays during the Summer season.

The jewelry workers of Buffalo will hold their annual picnic at Cascade Park, N. Y., Sunday, Aug. 1.

Fred Dorn, 87 Genessee St., has been prominently connected this Summer with a number of outings given by business organizations of Buffalo.

Several silver cups offered for the motorboat speed contests to be held at what is known as "the four club outing," on July 27, were recently exhibited in the window of Weed & Co.

Arthur M. Huntington, New York, has presented the Buffalo Fine Arts Academy with a bronze bust of Sorollay Bastida, the Spanish artist, whose paintings were on exhibition in the Albright Art Gallery, Buffalo, last Spring. The bust is the work of A. T. Villan, a Spaniard.

H. Angermann, jeweler at 43 Genesee St., who recently had a leg amputated, is now at his place of business. Miss Lillian Angermann, his daughter, has been assisting her father at the store. Adam Pleuthner, who was in charge of the establishment in the proprietor's absence, is now located at 1122 Fillmore Ave.

Fred J. Petersen, of Schutt & Petersen, 137 Genesee St., will spend next month at Lily Dale, N. Y. Mr. Schutt will take his vacation in September. The partners will remodel their store this Summer. Mr. Petersen's brother, Richard Petersen, a leading engraver for Heintz Bros., the local ring manufacturers, has been ill for the past 12 weeks. It is reported, however, that he on the road to recovery.

Despite inclement weather there was a good attendance at the last meeting of the Buffalo Retail Jewelers' Association. The members decided to hold their annual outing at the Bedell House on Grand Island in August. The exact date will be announced later. The jewelers will take with them their wives and sweethearts, and an excellent time is promised for all who attend. According to present plans the association may be represented by a permanent bowling team in the coming Winter.

The funeral of William W. Oliver, president of the W. W. Oliver Mfg. Co., which was incorporated in 1900 to manufacture jewelry machinery, was held recently from his home in Buffalo. Mr. Oliver died in a hotel at Atlantic City. He had gone there with his wife for a rest. His death was unexpected and was the result of an attack of heart failure. He was a member of Eric Lodge, No. 161, F. & A. M. Those who survive him are his wife, three sons, Frank, William and Walter Oliver, and two daughters, Grace and Irene Oliver. Mr. Oliver was born in Worcester, Mass., in 1844, and came to Buffalo 40 years ago.

Texas.

S. A. Silverman, Marlin, was in Dallas, recently, replenishing his stock.

J. M. Robb, watchmaker for B. B. Poore, Bridgeport, spent his week's vacation in Dallas.

Jos. Carlos Stillmanks, Colgate, Okla., and Miss Fannie Walker were married, recently.

T. E. Gibson, formerly at Aspermont, has located at Lorraine, believing this to be a better location.

H. L. Browder, Wewoka, Okla., has sold his stock and has moved to south Texas, locating at Kingsville.

O. G. East has just moved from Rusk to Dialville, the latter name being very suggestive for a watchmaker.

E. E. Keel, who was formerly located on Elm St., is now traveling for the R. Beskow Optical Co., Dallas.

R. H. Dobyns, Stamford, is visiting his relatives in Clarksburg, Ind., where he will remain for a couple of months.

W. H. Rutherford, Vernon, has the sympathy of his friends in the loss of his baby, who died a couple of weeks ago.

W. H. Fincher, of the City Drug Store, Commerce, is just recovering from a very protracted spell of typhoid fever.

H. H. Hawley, Stamford, called on several of the wholesale houses in Dallas, purchasing his Fall supplies, last week.

L. H. Walters, of Walters & Hafner Jewelry Co., Hillsboro, was in Dallas, recently, making numerous purchases.

John F. Thim, who has been in business for himself at Waco, has just become connected with J. Levinski, of the same town.

Jacob Levinski, Waco, is leaving for New York, where he will enjoy a month's rest from his hard labors of the past year.

H. H. Hawley, president of the H. H. Hawley Co., Dallas, is in Ashville, N. C., with his family and expects to remain until September.

J. Lyon has resigned his position with the J. B. Mitchell Jewelry Co., Ft. Worth, and has become connected with J. E. Muchert, Sherman.

J. P. Bolding, Terrell, is on an extensive overland trip through Texas and New Mexico, and will follow this by a long trip through California.

J. W. D. Bryant has sold his business complete to Levi Daiches, Laredo, and has gone to Goliad, where he will re-stock and continue in the same business.

Fred Thulemeyer, son of A. D. Thulemeyer, Flatonia, is following his father's footsteps and is serving apprenticeship in C. L. Norsworthy's establishment.

J. Dow, of Kolter Bros., and wife, Beaumont, stopped in Dallas, last week, on their way to Colorado Springs, where they expect to spend the next 30 days.

Samuel Roscoe, Waco, had his stock damaged by fire and water, July 18, incurring several hundred dollars' loss. The stock was but partially insured.

C. E. Linton, watchmaker for A. H. Richards, El Paso, has gone to New York, where he expects to locate permanently, provided he can secure good connections.

P. D. Fudge, with the J. J. Sweeney Jewelry Co., Houston, is on his vacation and was in Dallas, last week, this being one of the several points which he is to reach before returning to Houston.

Prentice Holman, who has been head salesman for John Henenberg, Dallas, for the last five years, has resigned and is contemplating starting in business for himself, within the next few months.

H. M. Brooker, who lately left the employ of the H. H. Hawley Co., Dallas, and accepted a position as a jewelry manufacturer in Muskogee, Okla., has left there and returned to Denver, his former home.

W. A. Denitz, Elgin, is building a brick store and is going to launch forth in the jewelry and watch repair business with some little style, taking into consideration the size of the town in which he is located.

There is a large reward offered not only by Theodore A. Jansson, Ft. Worth, but also by the Chief of Police, for information that will lead to the arrest of the thieves who robbed Mr. Jansson's store, last month.

Announcement is made of the coming marriage of Chas. W. Taylor, of Taylor Bros., Houston, Aug. 4, to Alma Ethel Hinkle. After a tour of three months Mr. and Mrs. Taylor will take up their residence in Houston.

Mr. Penny, head watchmaker for C. L. Norsworthy, has just left on a six-weeks' trip through the Middle and New England States. It is expected he will reach Canada in his travels and will have an enjoyable Summer outing.

Fred Studer, of Studer-Crawford Co., Waco, is in Europe, where he will remain for several months picking up some desirable gems and suitable jewelry for his new store, which is creating considerable comment in his immediate section.

E. G. Schorsch, Sr., Abilene, has turned his store over to "Gus," his son, and has gone to Azusa, Cal., where he has assumed charge of the handsome new store of T. M. Gillenwaters. Mr. Schorsch will be missed very much by his old-time friends, as he was very popular in Texas.

C. Y. Thompson, manager of the Thompson Jewelry Co., Waxahachie, is lying critically ill with typhoid fever. It is believed that the long drouth in this section has been the immediate cause of contaminating the waters in a number of the larger towns.

O. L. Richards, Cushing, had an undesirable caller, on the night of July 9, who bid a silent adieu, taking with him a few mementos in the way of some high-priced watches, to the amount of $250. Mr. Richards is so anxious to meet his unknown caller that he will pay a liberal reward to anyone who will do the introducing.

A. Zimmerli, Dallas, who has been in the watch repairing business for a number of years in this country, as well as in Switzerland and Germany, celebrated the 50th anniversary of his birth, July 1. A banquet was given, to which the members of the two German societies in Dallas were invited. About 200 attended the festivities.

Messrs. Wesson and Holland, who but several months ago located in Midlothian, opening a first-class retail jewelry store, have removed from that place and have gone to Lubbock, which is at present an inland town, but which is soon to be placed on the railroad map as the center by three different railroads. This is one of the most prosperous communities in the southwest.

N. Goldstein & Son, pawnbrokers, 300 Main St., Dallas, have just purchased and installed a 40-foot plate-glass wall case of solid mahogany. They have also installed four Queen Anne floor cases, as well as a diamond room. It is the object of this firm to go more extensively into the cut glass, silverware and diamond business, gradually eliminating the other incidentals connected with the pawnbrokerage business.

Gus J. Kray, San Antonio, was fortunate in assisting in securing a contract for silverware for the new Hotel Gunter of San Antonio. Mr. Kray obtained this contract over a number of competitors, the majority of whom were eastern manufacturers. This contract is for $28,000, the silverware to be furnished by the Gorham Co., New York. There are to be 10,000 pieces of the best quality, bearing the crest of the hotel, and to be of an exclusive design.

B. Z. Friedman, Ft. Worth, suffered a $2,000 loss by fire, which gutted his place of business, recently. Unfortunately, Mr. Friedman's insurance amounts to but $500. In Mr. Friedman's store at the time the fire started was the clock belonging to the city and six advertising electric clocks. Fortunately, the City Hall clock was gotten out without being injured in any way, but the six electric clocks were lost. This fire was started by carelessness in the use of gasoline in a tailor shop next door.

Thomas Houghton, who had been connected first with the Morgan & Hawley Co., and later with the H. H. Hawley Co., for 13 years, has severed his connections and has left the business entirely, purchasing a large tract of land at Grand Prairie, upon which he has started a chicken ranch. This was one of the greatest surprises in Dallas this year, as Mr. Houghton had become so closely allied with his business that a suspicion that he would ever enter any other vocation was never even thought of.

Jos. Ullrich, who was formerly diamond expert for the J. J. Sweeney Jewelry Co., Houston, is having his own little troubles, even though he is on his wedding tour. Several weeks ago Mr. Ullrich detected three men tampering with his naphtha launch in the bay at Galveston. Upon being detected, these men, who, it seems, were of some prominence in the business world in Galveston, threatened Mr. Ullrich with shot guns, whereupon the latter drew his revolver, and for a time it looked as if Galveston would have something sensational to talk about. These men, through influence, obtained Mr. Ullrich's arrest upon a warrant, charging him with assault to murder. Mr. Ullrich secured his release upon bail being furnished. He then left for New Orleans, where he was married, and was enjoying himself when again arrested on the same charges. He is now out on bond, which was given in New Orleans, and he says that he will fight extradition to the last ditch.

The Midland Mfg. Co., Omaha, Nebr., has been succeeded by E. A. Phillips.

Matched Pairs

Cane and Umbrella To Match— Bridal Pairs

A cane and a lady's or gentleman's umbrella to match—held together by two English pigskin straps, is one of the many new features of our Fall and Holiday line.

If you haven't seen K & H Matched Pairs, write to-day for samples of this and other novelties.



The Pair Reproduced Here

is a gentleman's cane and umbrella of dark green Madras wood handsomely grained as the cut shows. Mounted with heavy sterling silver.

Like all K. & H. goods they are warranted for wear.

We can furnish Matched Pairs for men in a w.de variety of styles and at prices from $3.50 up. Gentleman's 14K. solid gold crook handles up to $100 the pair.

NOTE. The 28 gauge silver used on all our sterling goods can be buffed out in case an error is made in engraving. Engraving tools will not pierce through it.

K & H Novelty One of Many

These Matched Pairs are only one of the unique ideas we are constantly originating.

If you are looking for new creations in high grade umbrellas you should see the K & H Quality line.

K & H Detachable Handles

are absolutely fast and have many advantages that make them easy sellers.

Sell an Advertised Umbrella

and make your umbrella department show greater profits. It will, if you sell K & H advertised umbrellas. We help your sales with clever booklets, window cards, etc., and will send you free a series of attractive newspaper advertisements in electrotype form for local use.

This Fall we open an extensive magazine campaign to create increased demand for K & H umbrellas. Dealers handling this line will benefit.

Our competitors show what they think of K & H goods by copying our ideas—and you know imitation is the sincerest flattery.

WRITE FOR FURTHER PARTICULARS AND SAMPLES.

K&H QUALITY

WE DO NOT SOLICIT DEPARTMENT STORE TRADE

KREIS & HUBBARD

Makers of The Quality Line

Franklin and Jackson Sts. CHICAGO, ILL.

I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVIII. CHICAGO, WEDNESDAY, JULY 28, 1909. No. 26.

Chicago Notes.

L. H. Schafer is on an eastern business trip.

Emil Braude is taking a rest at Lake Bluff.

Dudley Bard is on a visit to the Seattle exposition.

B. F. Hirsch is at Oconomowoc with his family.

H. A. Bredel is taking a vacation at Powers Lake.

A. L. Fuller is taking a vacation at Barrington, Ill.

A. W. Sprochnle is at Grass Lake, Wis., with his family.

J. Groen, of H. A. Groen & Bro., was here, last week.

F. E. McCullin is on a vacation at the eastern Summer resorts.

O. A. Starke, of the Star Watch Case Co., was here last week.

W. E. Clow has been appointed local inspector for the I. C. R. R.

Geo. N. Strawn has returned from a visit to the Seattle exposition.

A. W. Joseph has discontinued his office in room 501, Powers building

Steve Bridges, of Despres, Bridges & Noel, is in northern Michigan.

Victor Strelitz has returned from a European diamond buying trip.

Emil Pick, with Hammel, Riglander & Co., has returned from New York.

J. G. Ferry, formerly a retail jeweler at Eau Claire, Wis., was here, last week.

R. W. Cohen, representing Geo. H. Cabone & Co., is back from a northwestern trip.

L. A. Littlefield, superintendent of the Rockford Silver Plate Co., was here last week.

F. D. Van Sickle, of Lewis & Van Sickle, Des. Moines, Ia., was in this city last week.

A first dividend of 10 per cent. has been declared in the matter of the Harold Jewelry Co.

The National Travelers' Association held its annual meeting at the Palmer House, last week.

F. H. Noble won the Chicago to Green Bay power boat race in his motor boat *Swastica* last week.

W. E. Scanlon, with the Oneida Community, Ltd., attended the Milwaukee convention last week.

L. W. Williams and M. G. Evans, of the traveling force of Norris, Alester & Co., left for their respective territories last week.

Miss C. A. Basse has severed her connection with Bourgeois Bros. & Co. and C. G. Breitenbach & Co.

Chas. H. Hanson has been engaged by the M. S. Fleishman Co. to represent the latter in western territory.

The family of Arthur J. Williams, of A. L. Williams & Co., has been increased by the advent of a baby boy.

Louis Manheimer is at Carlsbad, Bohemia, and is enjoying good health. T. Zurbrugg is also at Carlsbad.

Harry Adler, of Chas. Adler's Sons, who recently returned from Europe, was here last week, caling on the trade.

H. S. Siebel, Saginaw, Mich., was in Chicago last week. A new store is being built for Mr. Siebel, which he expects to occupy this Fall.

Adolph Turek, formerly of Cleveland, O., who has opened a new jewelry store at 620 12th St., Milwaukee, was here last week, buying stock.

Nathan Roff, retail jeweler at 910 W. 59th St., is seeking to compromise with his creditors on a basis of 15 cents cash. He owes about $2,000.

Harold A. Forber has been engaged by Despres, Bridges & Noel to represent them on the Pacific Coast. He left for his new territory this week.

E. G. Kohler has been engaged by the Kelly-Parritt Co. and represents the concern in Wisconsin and Minesota. E. A. Kelly will visit his old trade as usual.

The Klein Bros. Lapidary Co. has been incorporated here with a capital of $20,000. The incorporators are F. C. Klein, C. O. Knudson and Robert Kunz.

H. E. Cobb, who is a veteran of the Civil War and a member of the Loyal Legion, was the guest of Col. Foster at the I. N. G. Encampment at Elgin, last week.

Wm. Fine, of Wm. Fine & Bro., Atlanta, Ga., was here, last week, purchasing stock for a branch jewelry store, which the firm will shortly open at Nashsville, Tenn.

The Universal Electric Clock Co. has been incorporated in Illinois to manufacture electric clocks. The incorporators are J. M. Lenz, W. L. Dolman and S. W. Bramley.

C. H. Williams, Condon, Ore., second vice-president of the American National Retail Jewelers' Association, spent a few days here, last week, and then left for the Omaha convention.

John H. Farquharson, brother of Harry Farquharson, who represents E. A. Potter Co. and E. D. Gilmore & Co., will in future assist the latter in looking after the Chicago trade.

A. E. Waldron, who recently sold out his store at Odebolt, Ia., was here, last week, accompanied by his wife. Mr. Waldron bought his opening stock for his new store at Glidden, Ia.

A. C. Becken and family are on a trip to the Seattle exposition. Mr. Becken, while away, will look after his extensive land and lumber interests at Spirit Lake, Idaho, and will be gone about six weeks.

News is received here that J. W. Grant, retail jeweler of Saginaw, Mich., was married, July 20, to Miss Ada, who has been employed by him for some time. Mr. and Mrs. Grant are on a honeymoon trip to Macinac.

Geo. Purdy, superintendent for C. H. Allen & Co., stopped over here last week to visit J. W. Stoneburner, western representative of the firm. Mr. Purdy is on a trip to Southern California for the benefit of his health.

The Elgin Eye Glass Reel Co. has been incorporated with a capital of $4,000 to manufacture eyeglass reels at Elgin, Ill. Otto B. Wedell and Wilbur W. Wedell, of Wedell Bros., retail jewelers, at Elgin, Ill., are the owners.

Fred Leach, head of the material department at the New York office of the Waltham Watch Co., was here, last week, on a visit. Mr. Leach is an old Chicago man, but this was his first visit here in 15 years. Mr. Leach will sail for Europe in August.

"Bill" Schlossman had an exciting experience at Porter, Ind., last week, with a party of automobilists, who were arrested, charged with violating speed ordinances. "Bill" came home on a milk train, after subduing nine constables and six deputy sheriffs.

J. P. Ryan, Michigan salesman for the Stein & Ellbogen Co., has resigned his position to enter the retail jewelry field at Flint, Mich., where he has just bought out M. H. Cook. Mr. Ryan is succeeded by W. H. Horton, formerly with the F. H. Pudrith Co., Detroit, Mich.

Safe blowers, who, it is believed, arrived and departed in an automobile, broke open the safe in the postoffice at

We Are Ready

With our entire Fall Line of Diamonds, Watches, Gold Jewelry and Fine Plated Jewelry. More beautiful, more complete than ever. Our traveling salesmen have started on their routes and will visit the trade in the following order:

Mr. MORRIS BAUMAN, Kansas, Colorado and the West.
Mr. FRED BROSS, Illinois, Arkansas, Tennessee.
Mr. HARVEY HUBBARD, Texas, Oklahoma.
Mr. C. L. STANGE, Missouri, Indiana, Illinois.
Mr. MARK EISEMAN, Alabama, Mississippi, Georgia.
Mr. OTIS L. ROSS, North and South Dakota, Wisconsin, Minnesota.
Mr. CLARENCE HEYMAN, Iowa and Missouri.

The efforts of these gentlemen are augmented by a home force of competent people, who will attend to the wants of the Retail Jeweler and give your mail orders prompt and particular attention.
We solicit a continuance of your valued patronage.

L. Bauman Jewelry Co.

ESTABLISHED 1844

Century Building St. Louis

Huntley, Ill., some time between midnight and morning, July 15, and escaped with booty to the amount of $1,100, including $200 in cash, $400 worth of postage stamps and $500 worth of watches and other articles taken from the stock of the postmaster, who runs a jewelry store.

Among the buyers in town last week were: Jos. S. Peiringer, Bedford, Ia.; John Nieminen, Ishspeming, Mich.; Louis Libermann, Joliet, Ill.; A. C. Wortley, Kalamazoo, Mich.; L. M. Raymond, St. Anne, Ill.; T. W. Kibbee, Grafton, N. Dak.; W. Simons, Coldwater, Mich.; E. R. Tyler, North Manchester, Ind.; M. F. Cook, Flint, Mich.; Moe Ehrlich, Detroit, Mich.; J. J. Beale, Rockford, Ill.; Chas. Feldstein, Marinette, Wis.; Sam Werner, Selma, Fla.; Wm. C. Hesse, Saginaw, Mich; Tom Brown, Quincy, Ill.; John Brown, Hannibal, Mich.

A man, who, it is said was formerly engaged in the jewelry business at Tucson, Ariz., was taken back to that city, from Chicago, last week, in custody of Sheriff Nelson on a warrant charging him with the embezzlement of $10,000 from the Tucson Building and Loan Association. The prisoner was formerly secretary of the association and disappeared last November. Later it was charged there was a shortage in the funds of the association, and several days ago he was arrested in Chicago on a fugitive warrant. He denied the charge against him and claims that before he left Tucson he settled an account against him by turning over his jewelry business to the association.

The Bradley Polytechnic Institute, Peoria, Ill., reports that in the last year the school has had 325 students in attendance in the horological department, and during the months of February, March and April, it has as many as 147 in attendance at one time. At present the institute is so overcrowded that it turned away between 35 and 40 applicants for instructions up to the first of June. The school is about to build an addition which will put it in a position to take 225 students, and therefore expects to take care of all applicants for instruction in the future. A new gymnasium has been completed which is the finest in that section of the country, both in building and equipment. The Bradley Polytechnic Institute is affiliated with the University of Chicago; Theodore C. Burgess is the director, and A. T. Westlake, the dean, has charge of the departments of engraving and optics. C. R. Hart has charge of the finishing and drawing; J. A. Miner and Fred E. Brown, elementary watchwork; S. A. Anderson, jewelry, and C. H. Brobst, M.D., is the lecturer in optics.

A. L. Desbouillons, Savannah, Ga., has gone to France on a visit to his former home.

A show window display which attracted considerable attention was made by Ormond & Klueber, Sedalia, Mo. The display consisted of a number of drills, various kinds of keys, steel saws, screw drivers, jimmies and similar implements used by hold-up men and burglars. The instruments were loaned by the local police department.

Cleveland.

F. E. Wolf is spending his vacation in Chicago.

Al. Ficken, of the Scribner & Loehr Co., is at Linwood Park.

Webb C. Ball has been visiting several cities in the east on business.

W. G. Van Horn has just returned from an extended trip in the east.

Mr. Patton, of the Cowell & Hubbard Co., is in Canada for a few weeks.

The Sigler Bros. Co.'s traveling men will start out on their territory, Aug. 1.

J. B. Ramp, of Ramp & Bock, manufacturing jewelers, is in Louisville, Ky.

L. F. Boyer and wife will go to Pine Lake, Mich., for a month this Summer.

Stanley Hubbard is spending his vacation in a most enjoyable manner at Ballast Island in Lake Erie, near Put-in-Bay.

Miss Anna Pentony, who is with the Bowler & Burdick Co., is spending the Summer with a sister in San Francisco.

A. T. Hubbard, president of the Cowell & Hubbard Co., is spending his vacation among the Thousand Islands of the St. Lawrence.

M. Master, who was formerly with Fred. N. Day, of Winston-Salem, N. C., is in Cleveland taking a special course at the Newmeyer School of Engraving.

The following out-of-town dealers were in this week: N. G. Knight, Galion, and C. E. Burris, Marion, O.; Frank Stapf, Dunkirk, N. Y.; O. S. Carter, New London, O.; H. H. Vath, Sandy Lake, and W. W. Randall, Sharpsville, Pa.; Robert Miller, Lorain, and H. S. Sumner, Akron, O.

Elmer H. Barrett will open a new store in Painesville, about Aug. 1, in the room formerly occupied by the Dollar Savings Bank, at 330 Main St. The fixtures are new and tastily arranged. Mr. Barrett will conduct an optical department in connection with his jewelry business. He bought his opening stock in this city.

Charles Ettinger is furnishing the gold commemorative medal that the Cleveland *News* and local baseball fans gave to Neal Ball, the popular utility shortstop of the Cleveland team, for executing the only undisputed triple play made in major league ball. The medal is solid gold, and on it is etched a baseball diamond. The bases are represented by diamonds, and a presentation of the entire play is cleverly shown.

Although unable as yet to make an arrest, the police are close on the trail of the burglar who broke into the store of the Lewis Jewelry Co. on the night of July 8. Ten of the stolen watches have been recovered so far—one in Cleveland the day after the robbery, eight in Toledo a few days later, and another in Cleveland last week, indicating that the thief is back in Cleveland. Since the recovery of the last watch the police have redoubled their efforts, and it is believed that an arrest will be made soon.

Samuel Tronstein, manufacturing jeweler in the Republic building, probably saved the life of a woman tenant across the hall from his shop, last Wednesday. Mr. Tronstein had just entered his office in the morning when he heard cries for help. Thinking at first that they proceeded from a dramatic school opposite, he paid no attention, but as the cries grew more persistent he rushed across the hall, broke down the door, and found a violently insane woman trying to stab another who was prostrate on the floor. He knocked the knife from her hand, but not until she had had time to inflict several severe wounds on the unfortunate victim.

Omaha.

C. L. Shook left, last week, on a business trip to Denver, Colo.

Guy Cross was here from De Witt, Nebr., last week, purchasing stock.

H. S. Knapp, with the Shook Mfg. Co., is back from a trip through Nebraska.

Albert Edholm is enjoying an outing at the lakes of Minnesota and Wisconsin.

Curtis M. Lindsay has returned home from a short visit to the Seattle Exposition.

H. A. Greenblatt, of Harry Greenblatt & Co., is traveling through the State, on business.

J. C. Downing, formerly with Albert Edholm, has opened a watch repairing shop.

C. A. Williams and N. P. Frandson are spending 10 days on a fishing trip at Big Horn Basin, Wyo.

A pamphlet, describing the development of the watch industry, will be distributed at the national convention in this city next week and is entitled "Watch Tick Since 1500." The booklet was prepared by A. B. Regnier, formerly assistant manager of the watch department of the Jaccard Jewelry Co., Kansas City, Mo., and now manager of the watch department in the store of Albert Edholm.

The Kellogg $1,000 trophy offered for the best ear of corn at the National Corn Exposition in Omaha this winter, will be unusually attractive, taking the form of a solid silver cup, 30 inches high, above the base of ebony. On the upper part of the cup will be reproduced in enamel a pretty girl, above which will be the inscription in gold: "Sweetheart of the Corn." Highly ornamented ears of corn done in solid gold at the sides and at the top, will enhance the beauty of the trophy.

Canada Notes.

B. R. Pearsall, Truro, N. S., has assigned to J. L. Sutherland.

Mackenzie & White, Moose Jaw, Sask., have dissolved partnership.

A. H. McIntyre, Kamsack, Sask., has sold his business to J. & J. Carment.

W. A. Fenwick, Shelburne, who recently sold out his business in that town, was in Toronto last week. He is looking for an opening in Western Ontario.

The store of B. A. St. John, Portage la Prairie, Man., was entered by burglars July 22 and $1,200 worth of diamonds, besides other valuable goods, were taken.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: E. Pequegnat, Stratford; W. Klein, Hamilton; J. S. Smith, St. Catharines; E. S. Cole, Niagara Falls, and W. H. Smith, Oakville, all Ontario.



Rockford

THE manufacturers of the ROCKFORD Watch offer absolute insurance to every retail jeweler.

1st.—The ROCKFORD Watch is factory-priced and tagged. This price must be maintained—thereby insuring legitimate profits. Price-cutters will not be tolerated.

2d.—The jobbers have been eliminated. The ROCKFORD Watch is sold only direct to the legitimate jeweler—thereby guaranteeing the retail jeweler that he will not come in competition with mail-order houses or department stores when selling the ROCKFORD Watch.

3d.—The ROCKFORD Watch is the watch of Quality and Efficiency—and the retail jeweler can guarantee his customers one hundred cents watch value for every dollar spent on ROCKFORD Watches.

ROCKFORD WATCH CO.
ROCKFORD
ILLINOIS



St. Louis.

E. Markley, Marianna, Ark., accompanied by his wife, is here making purchases.

Another meeting of the creditors of Edward T. Gotsch is to be held next week.

L. A. Fassett, of Weiss & Fassett, Globe-Democrat Building, returned from a vacation trip to Minnesota.

F. W. Haverkamp, of the Illinois Jewelry Co., returned Saturday from a two weeks' business trip through Missouri.

F. J. Cordes, cashier of J. W. Cary & Co., Globe-Democrat Building, will return Monday from a week's vacation.

J. F. Dailey, of the Loftis Bros. & Co., Carleton Building, has gone to Nevada to spend a vacation of three weeks.

Charles Smith, heretofore in charge of the factory office of the Lee-Kohl Mfg. Co., will hereafter do outside work in the city.

Miss Emily Palmer, of the Eisenstedt Mfg. Co., has gone to Kansas City to spend a two weeks' vacation visiting friends.

Edwin Jahn, formerly associated with his brother, W. H. Jahn, in the jewelry business at Pacific, Mo., has opened a store at Union, Mo.

Robert Kohl, of F. H. Noble & Co., Chicago, is spending a few days here on his way back from a 10 weeks' trip to California for pleasure.

F. L. Jaccard, Forth Worth, Tex., Texas representative of the Bauman-Massa Jewelry Co., is here making preparations to go out next week on his Fall trip.

George Rosenthal, of Charles Hellwig's jewelry store, 1209 Olive St., will leave in a few days for Buffalo, N. Y., where he will visit relatives for three weeks.

The silverware for the new Illini Hotel, Alton, Ill., was made by the Jno. Bolland Jewelry Co. and is now on exhibition in the windows of the firm on Locust St.

J. J. McKenna, manager of the Bauman-Massa Jewelry Co., left Saturday, accompanied by Mrs. McKenna, for Eureka Springs, where they will spend two weeks.

D. P. Richards, of the Maschmeyer-Richards Silver Co., Carleton Building, left Friday, accompanied by his wife, for Colorado Springs, Colo., where they will spend two weeks.

J. J. Sammesseuther, of the diamond department of the Mermod, Jaccard & King Jewelry Co., left Monday on a month's vacation trip to Canada, the Thousand Islands and Alexandria.

Joseph Ebeling, of the Ebeling Jewelry Co., 14th and Warren Sts., will leave in a few days on a business trip to Kansas City. Later he will go to Chicago and New York on business.

J. H. Loevenhart, president of the Crown Jewelry Co., 415 N. Broadway, will leave next week for Put-in-Bay, Wis., accompanied by his father, Henry Loevenhart, Lexington, Ky. They will spend a month at the resort.

O. F. Kay, of the Jno. Bolland Jewelry Co., was to have left last week on a vacation trip, but was unable to get away because he was serving on a jury in the Criminal Court. He will go next week if excused from jury service.

George Oberting, of the Blankenmeister-Oberting Jewelry Co., now traveling through Missouri, Iowa and Nebraska, will go to Omaha to attend the national convention of jewelers, to be held there Aug. 2 to 7, before returning home.

Arnold Zerweck, of 211 Collinsville Ave., East St. Louis, Ill., has so far recovered from an injury received recently in an automobile accident that he was able, though still limping, to leave Monday on a business trip to Kankakee, Ill. He is expected back on Saturday.

J. L. D. Rodgers, of the McCoy-Rodgers Jewelry Co., who is a lieutenant in the Missouri National Guard, is at Camp Hadley, Nevada, Mo., where the annual encampment is being held. After the encampment he will stay for the interstate rifle contests.

Jerry Murphy, of the Brooks Jewelry & Optical Co., has gone to Chicago and from there will embark for a trip on the lakes. He will be gone about 10 days. Adolph Umbricht, of the concern, is on a business trip through Tennessee, Georgia and Alabama.

F. W. Kuhn, who retired from the jewelry business several years ago, when he had a store in Baden, a North St. St. Louis suburb, is planning to resume business again. He expects to open a store on N. Grand Ave., but has not definitely decided on the location yet.

A. L. Blankenmeister, of the Blankenmeister-Oberting Jewelry Co., who is traveling in Missouri, Kansas and Oklahoma, is doing a good business and writes to his house that the outlook for the Fall is good. Lawrence Oberting, traveling in Missouri and Iowa, also sends in encouraging reports.

Mrs. J. J. Burke, wife of the president of the Brooks Jewelry & Optical Co., has so far recovered from the operation she recently underwent at St. Anthony's Hospital that she has been returned to her home, 3705 Humphrey St. Still it will be two or three weeks before her health is completely restored.

Rudolph Niehaus, of the Mermod, Jaccard & King Jewelry Co., returned Wednesday from New York, where he spent his vacation after making purchases for the china department. J. J. Menges, the general buyer, who went to New York at the same time, and has also been on his vacation, is expected home Monday.

A dozen North St. Louis business men, including Joseph and Louis Ebeling, have taken the preliminary steps toward the organization of the North St. Louis Trust Co. It is proposed to open a bank in the vicinity of Grand Ave. and Hebert St., in a building to be erected at a cost of $20,000. The bank is to have a capital stock of $100,000.

The Ebeling Jewelry Co., 14th and Warren Sts., will be represented by a float in the annual parade of the North St. Louis Business Men's Association, which will be given Aug. 11, preliminary to the annual picnic to be held at Boemke's grove, 6200 N. Broadway. The float will consist of a huge watch garlanded with flowers. It will be the only jewelry float in the trade.

F. W. Drosten, president of the Frederick W. Drosten Jewelry Co., will leave in a few days, accompanied by Mrs. Drosten, for Boston, Narragansett Pier and Newport. They will be gone a month. William G. Drosten, who has been spending his vacation at Charlevoix, Mich., will return Monday. I. W. Waldeck, of the Drosten Co., will return Wednesday from a trip to the northern lakes.

In the bankruptcy proceeding against Julius Reinhardt, Centralia, Ill., pending in the United States Court for the Eastern District of Illinois at Danville, the trustee has petitioned the Court for an order directing that the merchandise be sold at public or private sale. A meeting of the creditors is to be held Aug. 2 before Walter J. Grant, referee in bankruptcy, at which time the petition will be passed on.

Out-of-town buyers in the city during the past week were: John H. Blanken, Wentzville, Mo.; E. Markley, Marianna, Ark.; J. H. Brueggeman, Shipman, Ill.; Louis Tschumy, Galveston, Tex.; E. H. Goulding, Alton, Ill.; H. P. Hall, Carthage, Mo.; C. W. Scanlan, Indianapolis, Ind.; I. M. Blitz, Topeka, Kan.; M. H. Callahan, Brunswick, Mo.; J. J. Gaffner, St. Jacob, Ill.; E. Radumsky, Joplin, Mo.; W. H. Jahn, Pacific, Mo.

Herman Mauch, E. C. Zerweck, P. H. Kortkamp, F. W. Drosten and Joseph Ebeling have been appointed a committee of the Retail Jewelers' Association to act with committees of other business and civic organizations on the arrangements for the Get-Together Banquet, to be held in connection with the centennial celebration of the incorporation of St. Louis, in September. The Jewelers' committee will be represented by Mr. Ebeling at a general meeting to be held Saturday night.

Fred Bross, of the Bauman-Massa Jewelry Co., is getting ready to go out next week to his territory in Illinois. Clarence Heyman left last Saturday on a trip through Missouri and Illinois. C. L. Stange has gone to northern Missouri. Morris Bauman has gone to Wichita, Kans., and will work westward from there. Mark Eiseman has gone to Birmingham, Ala., and will work through the South from there. Harry Hubbard has gone to Ft. Worth, Tex., and will work out of there.

Creditors of J. C. Riedel, Paris, Ill., who assigned July 16 in favor of Frederick Baker, custodian, will have a meeting next week at Danville, where bankruptcy proceedings are pending in the United States Court for the Eastern District of Illinois. The liabilities are stated to be $13,022.77 and the assets $6,075. Riedel was formerly with W. T. Cook, Paris jewelers. St. Louis creditors of Riedel are the Bauman-Massa Jewelry Co., the L. Bauman Jewelry Co., the Blankenmeister-Oberting Jewelry Co. and the Eisenstedt Mfg. Co.

Rabbi Solomon Suskind, who disappeared from here July 1, taking with him several thousands dollars' worth of diamonds which had been consigned to him to be sold on commission, and leaving behind notes and checks aggregating a large amount, has been heard from. Abraham Graber, of 217 Carr St., has received a letter from him, which was written in London, in which the rabbi says he was compelled to leave St. Louis hurriedly on an important business matter, but that he will

Special Presentation Pieces



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The Whitley Jewelry

Diamond Merchants

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LOS ANGELES

July 12, 1909.

Messrs. Joseph Mayer & Brothers,

359 Colman Building,

Seattle, Wash.

Dear Sirs:-

We have received the Dick Ferris Trophy and base and now have same on display in our window. We can only say that we are very much delighted with the work, size and finish you have given this cup; also the very satisfactory way in which you have handled same in the short time allowed to us both. The cup is very much admired by all and it could not please the Officials better, nor ourselves.

Again thanking you for the prompt and careful consideration of this matter, we beg to remain,

Very truly yours,

THE WHITLEY JEWELRY COMPANY

J. Jepsen,

President.

EFB/JJ.



Write for Designs and Estimates.

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MAKERS

Seattle, U. S. A.

return, bringing back the diamonds he took with him and enough money to meet his obligations. Notwithstanding these assurances those who may lose by his absence will continue their efforts to locate him and bring him back. Graber is at the head of the movement. Acting with him are Weise & Fassett, diamond merchants; the Maritz-Kober Jewelry Mfg. Co., Rubinstein & Fischlovitz Jewelry Co., Frieda Fish and Anna Seltzer. A fund has been contributed for the purpose of having detectives locate Suskind and bring him back. Suskind, during his stay in St. Louis, was the head of a synagogue at 1011 N. 9th St.

Milwaukee.

W. H. Upmeyer, of the Bunde & Upmeyer Co., has returned from his combined pleasure and business trip to Mexico.

U. S. Briggs, Hartland, has made several improvements in his store, and has added a new safe and a plate glass show case.

Ernest Wegener, with L. E. Grant, has completed the construction of a neat power boat 16 feet long. It is built to carry eight persons.

The business affairs of Francis D. Bancroft, the bankrupt jeweler at Waukesha, are rapidly being straightened out. Thomas C. Weston, trustee of the bankrupt estate, will sell the equity of Mr. Bancroft in certain real estate located in Taylor County, Wis., at the United States Court, Milwaukee, July 30.

Wisconsin jewelers were much interested last week in the fact that the Rt. Rev. Bishop J. J. Fox of the Green Bay diocese presented the St. Francis Catholic seminary with a rare old ivory cross valued at $4,000. The crucifix was made by a French carver during the early days, and was carried by a Jesuit missionary among the Indians of Wisconsin. It was brought to Green Bay in 1832.

William L. Burr, formerly engaged in the jewelry business for 21 years at Beaver Dam, Wis., and Winona, Minn., recently passed away at his home in Rockford, Ill., aged 78 years. Mr. Burr's illness was of about a year's duration and his death was not unexpected. Several years ago the aged jeweler moved to Rockford and retired from active business. He is survived by a wife, seven sons and two daughters. Funeral services were held at Rockford and interment was at that city.

Pearl fishing has been carried on rather extensively in the State of late as a result of several valuable pearls being found. Henry Atkinson, a clam fisher of La Crosse, found a pearl valued at more than $3,000 last week. The pearl was perfectly round, weighed 48 grains and was one of the finest specimens found in Wisconsin of late. A pearl valued at $400 was picked up along the Catfish River, near Edgerton, last week, and several other smaller specimens were found in the same locality. F. S. Garner, Rockton, found a pearl valued at several hundred dollars in the Pecatonica River.

E. R. Moore, Iowa City, Ia., recently found a pearl in an Iowa river clam which he sold for $360.

Kansas City.

E. A. Leffler, Iola, Kans., stopped over in this city, last week, on his way to the Seattle Exposition.

D. C. Burchett, Kirksville, Mo., spent a couple of days in Kansas City on his return from a vacation trip to Colorado.

E. Parker, Gilman City, Mo., tarried here between trains on his way to Seattle to attend the Alaska-Yukon Exposition, last week.

Robert E. Mitchell, in the employ of L. G. Clarke, Carrollton, Mo., was in town, combining business with pleasure, last week.

The following jewelers were in town, during the past week: E. Kroencke, Concordia, Mo.; S. F. Ricker, Emporia, Kans.; Harry Richardson, Caldwell, Kans.

The store and stock of L. E. Garnett, Chanute, Kans., was damaged by fire July 20. Mr. Garnett was in Kansas City a day or two later replenishing his stock.

Bob Hickman, the Union Ave. jeweler who has been ill at Excelsior Springs, Mo., has recovered sufficiently to start on a recuperation trip to the northern lakes.

D. W. Hicks, who recently sold out his business in Yates Center, Kans., to P. C. Peterson, has taken his son into partnership and re-embarked in business at Wellington, Kans.

The following new students have been enrolled at the Missman School of Engraving: H. R. Tillotson, Hebron, Nebr.; J. T. Little, Caney, Kans.; Harrison Hicks, Yates Center, Kans.

It is reported here that Mr. Crellin, recently of the firm of Ward & Crellin, this city, and a Mr. Fuller are preparing to open a retail jewelry store on Walnut St., not far from 12th St.

Detroit.

Eugene Perry, Weberville, visited the wholesale houses, recently.

O. F. Hawks, Whittaker, was in the city to purchase goods, last week.

James Connolly and Bruce Titus, both with Hugh Connelly, have been away on vacations.

George Johnston, of the Johnston Optical Co., has been spending his Summer vacation at New Boston, Conn.

A display of the silverware line of E. G. Webster & Son, Brooklyn, N. Y., is now being made in rooms in the Valpey building. Messrs. Cook and Stevens are in charge.

E. C. Avery, formerly salesman for a Detroit wholesale house, was in the city, Saturday, preparatory to a trip through the southern portion of the State for a Toledo firm.

R. L. Weyhing, of the Weyhing Bros. Mfg. Co., has returned from a long trip to the Pacific Coast. He is feeling vigorous and happy after his long trip and has taken up his regular duties at the factory.

E. H. Rosenberg & Sons are now in business as wholesalers in the Telegraph block, Griswold and Congress Sts. Elijah H. Rosenberg was formerly manager for Joseph Rosenberg, formerly in the wholesale jewelry business in the Valpey building. Joseph Rosenberg effected a settlement with creditors some time ago.

Baltimore.

The Acme Jewelry Co. has moved to more commodious quarters at 110 W. Fayette St.

Harry Birch, representing Wilcox & Wagner, Grant Jewelry Co. and Ketcham & McDougall, called on the local trade, last week.

The bronze memorial tablet commemorative of the Fifth Regiment victims in the Spanish-American War, was executed by Edward Berge, a well known local sculptor.

The cups for the Baltimore Yacht Club events were ordered from Arthur C. Macy, 205 N. Charles St. Chris Schaefer, with Arthur C. Macy, is away for an outing at Rock Hall.

The annual fest of the employes of Jenkins & Jenkins will be held next Saturday at Yokel's Park, in Anne Arundle County. Gustav Klemm, one of the members of the firm, will be master of ceremonies and has been at work for some time in arranging quite a unique array of surprises.

The Wellington Glass Co., Cumberland, was incorporated July 22, with the following officers: President, ex-United States Senator George L. Wellington; vice-president, John P. Shellhaus; secretary and treasurer, Matthew A. Sloan. These officers were named as directors for the first year. The authorized capital stock is $50,000. The company is named for Mr. Wellington, who bought the old Cumberland glass plant, which is now undergoing repairs and will commence operations with a new line of machinery, about Aug. 1.

Pacific Northwest.

A fire occurred at Edmonds, Wash., July 8, and O. E. Williams' jewelry store was burned to the ground. The fire started near by, and before the fire reached the store the bulk of the stock was removed to a place of safety.

The mystery attached to the recent fire at Enderby, B. C., in which the store of Dake & Belmont was destroyed, has been cleared by the confession made by Belmont. Belmont states that he and Dake rigged up an alarm clock in such a way that it would turn an emery wheel when the alarm went off. Matches were placed under the wheel and these led to shavings saturated with oil. The alarm was set for 1.30 in the morning, and it worked as planned. The two jewelers went to a town eight miles away, and returned early in the morning after the fire had destroyed the store. The stock was insured for $2,500. Belmont had been arrested on suspicion. Dake has since been apprehended, and the two will be compelled to stand trial.

The store of J. G. Burnes & Co., Laurens, N. Y., was broken into one night a short time ago, and about 30 watches were stolen. The loot included several valuable gold watches. Entrance was gained through a rear door, a panel of which had been removed by an auger.

Los Angeles.

L. C. Sawin, formerly of Riverside, has bought out the business of D. S. Binford, Whittier.

Ed and Arthur Turner, of the E. W. Reynolds Co., are doing the towns of southern California.

Isidor Behrstock is out on the road for S. Meyer & Co. Harry Wolfe is taking care of the city trade.

David Pudlin, of the sales force of Howard F. Wallace, has been taking a week's vacation at the nearby beaches.

C. H. Clark, formerly of Rubin & Clark, is preparing to open a jewelry store on W. 4th St., between Broadway and Hill.

The Los Angeles Gem Co. has left its old location and is now doing business in its own building, 126 E. Jefferson St.

H. Jehlinger, buyer and manager of the big jewelry department of A. Hamburger & Sons, has returned from a four-weeks' trip to New York and the east.

John O. Slemmons, traveling representative of J. B. Bowden & Co., New York, is spending some time with his family at his home at Coronado Beach.

V. D. Mitchell, until recently doing a watchmaking business in connection with Gilmore & Lee's wholesale store, has taken a position with J. H. Crandall, 508 S. Main St.

I. E. Kring, who has been doing a watchmaking and jewelry business on 3rd St., west of the tunnel, has given up his business and is, it is said, on a ranch near Glendale.

Austin C. Ingram, formerly with S. Meyer & Co., wholesalers, has now gone into business himself, handling diamonds, etc. His office is in Room 703 O. T. Johnson building.

Brock & Feagans, a few days ago, sold a large loving cup of solid silver, to be presented to Fred Maier by the employes of the large manufacturing concern of which he is the head. The cup is 14 inches high and stands on a 4-inch pedestal.

F. Stansfield, who has been manager of the Jupiter Consolidated Jewel Co., has sold his interest in that concern to the other stockholders and is now devoting his time to the manufacture and sale of the new facet-cutting machine which he invented.

A dispatch from San Bernardino, Cal., says that rock containing rubies has been discovered in the Mill Creek region by Chester Packard. It is said that specimens he brought "fairly blaze with rubies." The samples have been sent to a gem expert at San Diego. Packard refuses to divulge the exact location of his find.

The manufacturing department of the Whitley Jewelry Co., located above their store, was considerably damaged by fire, a few nights ago. A number of workmen lost nearly all their tools. The fire, however, was extinguished with chemicals without the use of water, and no damage was done to the store below. The fire is supposed to have been caused by imperfectly insulated electric wires.

Out-of-town jewelers who have been in the city, recently, include: C. P. Dunn, of Dunn & Loomis, Clifton, Ariz.; Maj. C. B. Linn, Prescott, Ariz.; F. A. Conant, Santa Barbara; Guy Hale, of N. B. Hale & Son, San Bernardino, ; F. B. King, Redlands; F. E. Lenhart, Pomona; A. Lindo, Chino; Geo. W. Collis, Pasadena; O. H. Potter, Pasadena; H. M. Hunk, San Diego; W. C. Guerth and wife, Redlands; C. C. Zilles, Pomona; A. Protsch and family, Redondo; L. C. Sawin, Whittier; Chas. M. Hanf, San Bernardino; H. S. Huff, Orange; D. W. Huff, Corona; V. M. Bishop, Santa Ana; Walter Hague, of the Globe Jewelry Co., Globe, Ariz.

San Francisco.

Mr. Mayer, of Mayer & Weinshenk, is away for a short rest.

Harold Forbes, representing Manheim & Bro., has returned to the factory.

Max Rosenthal, with M. Schussler & Co., has been enjoying a vacation at Santa Cruz.

Jos. T. Brennan has just returned from a successful trip to the north for Burr W. Freer.

W. E. Armacost has just completed his maiden trip to the Coast with the lines of Geo. Kuehl & Co., Chicago.

All of the traveling representatives of the Henry M. Abrams Co. are now out on the road. These comprise Henry M. Abrams, J. Longwill and J. Hartzberg.

M. Adelsporfer, with the Wm. L. Gilbert Clock Co., has taken on a line of European leather novelties, and is meeting with much success in placing these with the trade.

Joseph Nordman, of Nordman Bros. Co., has returned from a vacation, much improved in health. O. F. Schwenicke and Frank Chester, also connected with this firm, have just completed their vacations.

The store of Hugo Landecker, 111 Montgomery St., was entered by burglars, one night last week, and an unsuccessful attempt was made to open the safe. The knob on the safe was knocked off, but before entrance to the safe could be effected the burglars were frightened away.

Mr. Rothschild, of the firm of Rothschild & Hadenfeldt, returned, recently, from a vacation trip to Santa Cruz. He had his family there with him and spent an enjoyable time. The Oakland factory was closed for a time while a new cement floor was being laid. The improvements have now been completed and the plant is running on full time again.

Lovers of rare and ancient jewelry were given a treat on the afternoon of July 16, when Mrs. Herman J. Hall, curator of the new Chicago art institute, lectured at the Fairmont Hotel. Signor Edgar Perera, who owns one of the finest collections of ancient curios, has loaned many valuable articles of jewelry for the exhibition. Mrs. Hall will be here for two weeks and will deliver several lectures, one of which will deal in detail with scarabs.

A large number of visitors during the past week have inquired about the Diamond Palace, which appears to be one of the best known of San Francisco's stores, and it is a source of much regret to Col. A. Andrews that the new establishment was not ready for inspection. A large stock of goods is carried at the temporary quarters on Van Ness Ave., but the fittings of the store there are very commonplace, the present store having but recently been occupied. The move from the old one was made necessary by the removal of the fixtures to be used in the permanent store on Kearny St. Work on this store is progressing very rapidly, and it will be but a short time now before it will be opened for business. The store at 50 Kearny St. will be fitted up on a grander scale even than the old one in the Russ block on Montgomery St.

One of the most interesting announcements that has been made here of late is that Leon Nordman, of Nordman Bros. Co., has retired from active participation in the affairs of the firm and will take a much-needed rest. His family resides in Portland, Ore., and he will leave for that place shortly. It is his intention to devote considerable time to traveling, in the immediate future, and there is no intention at the present time of again entering commercial life. Mr. Nordman came to this State 33 years ago, and for a time followed his trade as a watchmaker. A few years later his brother Joseph went into the material business and Leon returned from Mexico, where he had gone a few months before, and took up this branch of work. In 1880 the firm of Nordman Bros. was formed, and since that time the business has grown rapidly until it has become one of the leading firms in the business. After the San Francisco fire the firm was re-organized and became known as Nordman Bros. Co., with Leon Nordman continuing as the head.

Much of the improvement in business last week was the direct result of the visit of a large number of Elks to California to attend the annual convention at Los Angeles, and in addition to the members of this order many thousands of others have taken advantage of the low rates offered to make the trip. The convention ended last week, and this week thousands of visitors have been visiting San Francisco, and almost all of them will go on north to make a short stay at Seattle and attend the Alaska-Yukon-Pacific Exposition. Many of the local wholesalers and retailers belong to the order of Elks, and during the past few days have been busy showing their brethren around the city. Visits have been made to the many beautiful retail establishments that are now to be found here, and great admiration has been expressed at what has been seen. The impression was prevalent in the minds of many of the visitors that the stores here would be small affairs in cheap buildings, and the fact that the very reverse is true is a source of wonderment. The large jewelry establishments, with but two or three exceptions, are now located in permanent quarters, and each one now located is fitted up on a scale of magnificence far in advance of the stores destroyed by the fire of 1906.

An unknown man smashed the show window of the jewelry store of J. L. Wolff, Paducah, Ky., about 1 A. M., July 20. Mr. Wolff, who lives over the store, heard the crash of the glass and grabbing his pistol called to the stranger when the latter was about to remove some of the articles from the window. The thief ran away and escaped, although Mr. Wolff fired several shots at him.

Pittsburg.

J. M. Jacobs has gone to Atlantic City.

Asa Joseph, Donora, has been in New York for several days on business.

George Hertrick has been spending his vacation on a farm at Bridgeville

Sol Cerf and his wife and son, who have been spending a few weeks at Atlantic City, have returned to Pittsburg.

George W. White, of West, White & Co., leaves Sunday night for New York, where he will spend his vacation. He has a sister living in Brooklyn.

Heeren Bros. & Co. report that they are working their factory night and day, because of a press of business, and that times are getting better every day.

E. W. Hill, of Goddard, Hill & Co., has been appointed executor of the estate of Mrs. Mary B. Kyle, of Bellevue, who died a few weeks ago, and is now engaged in settling up the estate

H. O. Scott, 2825 Penn Ave., has erected a very pretty street clock in front of his place of business, which tells the time for thousands in the Lawrenceville district, one of the busy mill sections of the city.

I. E. Isaacs, 404 Smithfield St., has been exhibiting some live Texas Horned Toads in his display windows, because of the showing of some pretty stick pins of the toad design and the display has been attracting unusual attention.

The employes of the jewelry department of Heeren Bros. & Co. gave Joseph Buerkle a surprise last Saturday night, when they all went out to Verona and took possession of his home. It was a birthday celebration which the employes did not forget, but none of them is able to tell his age.

Among the out-of-town merchants in Pittsburg, last week, were: A. Merz, Sewickley; Frank Bloser, New Kensington; John Linnenbrink, Rochester; W. R. Hill, Sistersville; A. C. Graul, Sharpsburg; T. J. Moser, Beaver; W. Brown, Monessen; P. J. Manson, Jeanette; B. E. Brown, Donora.

A. L. DeRoy, as well as scores of others, was up before the East End police magistrate last week, charged with exceeding the speed limit with his automobile. It was his first offense, but the magistrate told all he would not render a decision until later. It is expected that Mr. DeRoy will be discharged.

The baseball teams of the Jewelers' 24 Karat Club of Pittsburg, composed of wholesalers and retailers, which played match games a week ago last Saturday, expect to cross bats again this week at the Shadyside Academy grounds. The affair was such a delightful one, that a request has been made to repeat it.

N. Gallinger, who was in business in Penn Ave. for a number of years, opened his new store at 929 Liberty Ave. last Saturday. Mr. Gallinger also conducts a loan office. He has installed handsome mahogany fixtures and the store is one of the most attractive of its character in the city, being much prettier and larger than his former establishment.

A. C. Gies, 6260 Frankstown Ave., next month, will have been in his present location for a period of 30 years. He told THE JEWELERS' CIRCULAR-WEEKLY representative that he does not intend to celebrate his anniversary until he is in business for 50 years, and then he will have a golden jubilee. He believes that he has occupied a location longer than any other jeweler of the city. Some who have moved were in locations longer, but Mr. Gies now holds the oldest stand in the city.

E. P. Roberts, president of the Jewelers' 24-Karat Club of Pittsburg, expects to leave Pittsburg about next Sunday night for Omaha to attend the convention of the American National Jewelers' Association, where he will deliver an address. John M. Roberts, chairman of the watch price cutting committee of the Pennsylvania Retail Jewelers' Association, expects to leave for there about the same time. C. S. Wiley, secretary of the Pennsylvania organization, expects to leave here Sunday morning. Other merchants also contemplate attending the meeting.

The Pittsburg Association of Credit Men intends to give an outing at Rock Point Aug. 6, which will be attended by a large number of local jewelers. William G. Ingham, of the Geo. Barrett Co., is a member of the reception committee. F. H. McAdoo, president of the national organization, addressed the members recently at a noonday luncheon on the roof garden of the Hotel Lincoln. The organization has also made special arrangements to attend the orchestra concert of the Pittsburg Festival Orchestra to-morrow night at the Schenley, a special program having been arranged for the occasion.

The creditors of Parnes & Fassberg held a meeting a few days ago, at which time the South Side Trust Co. was elected trustee. The trustee has filed an account showing the amount of money on hand ready to be distributed among the creditors, who will not receive very much. The liabilities are in excess of $20,000. Isaac Parnes appears to have received and absconded with most of the assets. Simon Sher, who was the receiver, told THE JEWELERS' CIRCULAR-WEEKLY correspondent that a lot of money had been spent in the hope of causing the arrest of Parnes, but his whereabouts are still unknown. Detectives all over the country are looking for him and he will be arrested and brought to Pittsburg for trial just as soon as he is located. Numerous charges have been made against him.

The Hardy & Hayes Co., which suffered considerable damage to its store in Fifth Ave. on the night of July 3, secured a settlement from the fire adjusters last week and is now conducting a fire sale. The partly damaged stock is being disposed of. J. Alexander Hardy, of the firm, told THE JEWELERS' CIRCULAR-WEEKLY correspondent that his house received about 25 per cent. of the total loss and that the exact loss to his firm will be between $5,000 and $6,000. Extensive alterations will be made to the building. New cases also will be installed and the interior redecorated and placed in better condition than ever before. Few of those connected with the house will be able to take a vacation this Summer, as it is expected that a splendid trade will be enjoyed during the sale, which is being extensively advertised.

Erasmus Wilson, the "Quiet Observer" of the Pittsburg *Gazette-Times*, was over in Greenville the other day and ran up against "Jim" Roland, an old-time friend, and this is what he had to say about him in his column: "Little Jim Roland, towheaded and freckled, now a fine looker and successful merchant and tradesman. What wonders time works, no less curious and varied than frost-work on a window pane. And how quickly too, well not surprisingly so when you come to consider that it was before the war when we knew him. It is refreshing to hear him tell of the fine large buckwheat cakes we used to eat at dear old Aunt Martha's and the blackhaws we used to gather down by the ford and how we used to stand around Uncle Hiram's sawmill watching the saw going up and then going down the same day." The writer was attracted by the sign "J. M. Roland, jeweler," emblazoned over the door and walked into a well regulated jewelry shop. Mr. Roland is a well-known jeweler of Western Pennsylvania.

Cincinnati.

Ben Schneider, for many years with the E. & J. Swigart Co., has been on a vacation.

G. H. Newstedt leaves, July 30, on a pleasure trip to the northwest, spending some time in the Yellowstone Park.

Henry A. Peck, with Wallenstein, Mayer & Co., with his wife, left, July 24, for Lake Erie and Sandusky, O., where they will visit their daughter.

Louis Holderbach, who has had a jewelry store on Findlay St. for many years, died, July 24, at his home. He was confined to his bed only four days, but has been in very poor health for more than a year.

H. H. Houghton, Tiffin, O., a customer of several Cincinnati jewelers, was found dead in his room at the Tremont Hotel, Mansfield, O., July 9, having committed suicide by closing the doors and windows and turning on the gas.

It is reported here that Fritzie Dhein, who acquired widespread notoriety here in 1892, when he stole a tray of diamonds belonging to a local jewelry concern, valued at $20,000, has been again taken into custody in Los Angeles, Cal.

Leo Goesling, with Jos. Noterman & Co., left, July 24, for a two weeks' vacation at Maxinkuckee Lake, in Indiana, a Summer resort where it is reported there are plenty of fish of all kinds; also Wm. Pfleuger, with the same firm, has returned from northern Canada.

The following dealers visited the city during the past few days, buying stock: D. A. Sewall, Wilmington, O.; Geo. Klein, Muncie, Ind.; F. H. Hauer, Chattanooga, Tenn.; Mr. and Mrs. C. M. Wallace, Huntington, W. Va.; L. C. Diefenbaugh, Lewisburg, O.; M. Tubb, Sparta, Tenn., and A. Clooney, Maysville, Ky.

The jewelry store of F. A. Boli, 323 E. High St., Hamilton, O., was robbed by burglars, Sunday night, July 18. The thieves effected an entrance through the front door, securing 27 rings, a lot of watches and other articles valued at $100. The thieves escaped and no trace of them has been secured. The police are investigating.

Philadelphia.

H. Lay Beaven, Easton, Md., has disposed of his business.

A. M. Yeakel, Perkasie, is making extensive alterations to his store.

George H. Sides was a visitor to this city, last week, in his new automobile.

Vernon Phillips, Smyrna, Del., has been enjoying a fishing trip in Maryland.

William A. Briggs & Sons, jewelers, have opened a new store at 253 S. 52d St.

Clarence Levy, of M. Sickles & Sons, is spending a few days at Berlin, N. J.

Frank O'Hara, optician, Chester, Pa., recently purchased a new home in Chester.

James Coyle, watchmaker for H. McLean, Atlantic City, was a recent visitor to this city.

Jacob Schaerle, jeweler, 1244 Poplar St., has been serving on the Grand Jury for several weeks.

H. Warner, of the National Box Co., Buffalo, N. Y., is visiting the Philadelphia trade, this week.

William Moss, manager for C. S. Kepner, Chester, Pa., has been visiting Chambersburg on business.

Henry Harper, one of the oldest jewelers in this city, will spend the Summer in Chicago with his daughter.

Frank Markey, jeweler, 1323 11th St., has returned to his home after an absence of 17 weeks in the hospital.

H. A. Smink, a manufacturing jeweler of Reading, is spending the Summer at Atlantic City with his family.

Charles Koshland, 702 Chestnut St., has returned from the south, and reports business there most prosperous.

Albert Gablaschick, with Joseph Parker, 116 S. 12th St., will spend a short time at Atlantic City with his family.

Edwin Koshland, with Charles Koshland, 702 Chestnut St., will leave, this week, for a business trip through the State.

Ralph Wells, of Wells Bros., Wilmington, Del., has been appointed a delegate to the Odd Fellows of the State of Delaware.

Andrew Little, of Joseph B. Bechtel & Co., is receiving the congratulations of his friends in the trade upon the arrival of a daughter.

David Berry, a jeweler of Island Road, has given up his business and has accepted a position as watchmaker with L. M. Culver, Seaford, Del.

The Keystone Watch Case Co. has declared a dividend of 3½ per cent. on the stock, payable Aug. 1, as registered July 20. Books remain open.

Hayward Clark, with Theodore Beck, 702 Chestnut St., has been compelled to take treatment at St. Joseph's Hospital, owing to a severe case of sunburn.

A. Colarossi, representing the Dandalis Arts and Crafts, 239 S. 11th St., is visiting at Bucks Hill Falls, Pa. Mr. Colarossi is well known to the jewelry trade.

Samuel Chestnut, with M. Sickles & Sons, will spend his vacation at Quakertown, Pa., with his family. Max Polak, with the same firm, will cover eastern Pennsylvania, Maryland and Delaware.

Col. J. Warner Hutchins has bought the property at 1328 Walnut St., which he intends converting into a dainty French shop. Diamonds and precious stones will be sold exclusively. Mr. Hutchins will move his new store in a year, at the expiration of the lease of those occupying it at the present time.

The jewelers of Camden, N. J., have agreed to close their places of business on Wednesday afternoons during the Summer months. Quite a few of the Philadelphia jewelers are following their example.

Col. J. Warner Hutchins will leave this city with the officers on Governor Stuart's staff, Sunday, for the inspection of the camp of the First Brigade. The party will remain at Mt. Gretna until July 27, when they will proceed to Somerset, Pa.

The demand for the new Lincoln cent, which is to replace the familiar one with the Indian head, is increasing every day. Coinage of the new piece was resumed yesterday at the Mint, and from now on until Aug. 2, when the cent will be issued, it is estimated that about $10,000 worth will be turned out each day.

Howard Abend died, last Tuesday, in one of the hospitals in this city prior to having an operation performed for appendicitis. Mr. Abend had long been associated with John L. Borsch & Co., opticians, 1324 Walnut St., and had recently opened an optical store of his own at 263 S. 20th St. Deceased was 23 years of age, and is survived by his mother and father.

The following jewelers were visitors to this city during the week: E. W. Carter, Pitman Grove, N. J.; George Bowen, of T. H. Bowen & Co., Bridgeton, N. J.; A. M. Kendall, Millville, N. J.; Calvin Solliday, Lambertville, N. J.; Roland Oliver, Burlington, N. J.; John MacPherson, Mauch Chunk, Pa.; D. H. Krause, North Wales, Pa.; E. K. Bean, Landsdale, Pa., and H. B. McFarlan, East Downington, Pa.

Augustus Du Bosq, for many years a manufacturing jeweler, 722 Chestnut St., died, last Monday evening, from a complication of diseases and old age. Mr. Du Bosq was better known as a repairer of pearls and onyx jewelry, having succeeded his father in that business until the time of his death. The business will be carried on under the same name. Augustus Du Bosq Gresimer, grandson of deceased, who has had charge of the business the past five years, will continue the management. Mr. Du Bosq was 72 years of age.

Department store detectives have been worried in the past month by the wholesale robberies committed from time to time in the jewelry sections. They feel sure that hidden somewhere in the city are a number of experienced thieves who have organized a corps of young girls to steal from the stores. Two were arrested last Friday after having been followed to their home, where their room was searched and considerable jewelry found. Captain of Detectives Gallagher will question them and see if he cannot find some clue to their leaders.

Jennie Broadbent, 35 years old, daughter of a jeweler at 4155 Frankford Ave., attempted to commit suicide at Atlantic City, Tuesday, July 20. A party of Miss Broadbent's friends went with her on a yachting trip from the Inlet, and it was while out at sea in the midst of a merry party that Miss Broadbent leaped overboard. John Winder, a boatman, plunged after the woman, and by desperate efforts kept himself and the unconscious woman afloat until the yacht was brought about. The girl was turned over to the police when the yacht reached the Inlet. She is believed to be demented. Relatives were summoned, and inquiry developed the fact that she had arrived on an early train, intending to spend the day.

Connecticut.

John B. Kirby, New Haven, has moved into his new home in Everett St., at that place.

The factories of the Seth Thomas Clock Co., Thomaston, closed Thursday evening, July 22, for the annual vacation. They will reopen Aug. 10.

Wilbur F. Rogers, one of the founders of the business of C. Rogers & Bro., and a retired manufacturer, recently celebrated the 68th anniversary of his birth.

C. B. Sanford, manager of the Sessions Clock Co., Forestville, left Wednesday morning for Quanachontague, R. I., where he will spend a vacation of two weeks with his wife and daughter.

Among those well known in the trade who were recently elected officers of the Bristol Savings Bank, Bristol, are: Walter A. Ingraham and C. F. Barnes, vice-presidents, and Samuel B. Harper, auditor.

William B. Nicol, 35 years of age, died recently in Hartford, after a long illness. Mr. Nicol had been in the employ of Wm. C. Callery, in Hartford, for some time. He was born in Edinburgh, Scotland, where he is survived by his mother.

N. Burton Rogers, well known in the jewelry trade as a silverware manufacturer, and also past department commander in the Grand Army, entertained Gov. F. B. Weeks and some of his staff, besides the veterans of the Civil War, at Grand Army Hall, Tuesday evening of last week. Pleasant reminiscences were heard and refreshments were served.

James Densmeir, who was recently taken into custody accused of fraudulently securing $30 from Nathan Glasner and $40 from the Samuel S. Graves loan office, both of Bridgeport, has been bound over to the next term of the Superior Court under bonds of $500. Elias L. Glouskin, 966 Chapel street, New Haven, recently reported to police headquarters that he had been defrauded to the extent of $100 by a scheme similar to that used by Densmeir. Densmeir's scheme was to secure loans on rings which he represented as being set with diamonds, but which proved to be practically worthless. The rings are said to have been excellent imitations.

The fifth annual convention of the Associated Advertising Clubs of America will be held in Louisville, Ky., Aug. 25, 26 and 27. Every possible phase of the advertising proposition will be touched upon, and the "ad" will be followed from the time it leaves the hand of the copy man until it falls under the eye of the reader. Buying and selling advertising, the legal phase of the question and the important part allotted to the printer are some of the things that will be discussed, and they will be handled by experts.

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Britannia Metal

STANDARD ROLLING MILLS
363 Hudson Ave., BROOKLYN, N. Y.
ROLLING FOR THE TRADE DONE PROMPTLY

Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WATCHMAKER and clockmaker, can also do hard soldering. Address "K., 1110," care Jewelers' Circular-Weekly.

A FIRST CLASS modeler for silverware and jewelry, desires position. "L. K., 1008," care Jewelers' Circular-Weekly.

YOUNG MAN wants position as melter, drop and press hand, in city or country. "Y. Z., 1080," care Jewelers' Circular-Weekly.

JEWELER wishes position on medals and class pins; eight years' experience. J. F. Jurgensen, 135 Flushing Ave., Astoria, N. Y.

FIRST CLASS watchmaker desires permanent position as head man of watch department. "A. H., 1063," care Jewelers' Circular-Weekly.

WATCHMAKER and plain engraver desires position; own tools; five years' references. Address George Lash, 909 N. 6th St., Saginaw, Mich.

YOUNG MAN wishes position as engraver, has experience on monograms and lettering. J. F. Jurgensen, 135 Flushing Ave., Astoria, N. Y.

YOUNG MAN, 12 years' experience as salesman, estimating and repairing of jewelry, desires position. Address "J. C.," 141 E. 56th St., New York.

FIRST CLASS colorer and polisher, understands all shades, 15 years' experience; best of reference. "Y., 1165," care Jewelers' Circular-Weekly.

WANTED, position as general letter and monogram engraver and salesman; best of references. "W. L. S., 1130," care Jewelers' Circular-Weekly.

FIRST CLASS watch, clock and jewelry repairer desires position; best reference furnished, city or country. Address A. Schiff, 61 Jefferson St., New York.

SITUATION WANTED as jeweler and clockmaker, good watchmaker, cut wheels, have the tools to do the work. "N., 1164," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker wants position; willing to begin at $15 per week; American; own tools except lathe. "U., 1140," care Jewelers' circular-Weekly.

POSITION, by young man, fine letter and monogram engraver and watchmaker; highest recommendations. Address "First Class, 921," care Jewelers' Circular-Weekly.

POSITION WANTED by first class jobbing jeweler, new work and stone setting; can furnish A1 reference. Address "B. L., 1111," care Jewelers' Circular-Weekly.

WANTED, situation as watchmaker, jeweler and clockmaker; have six years' experience; good reference; have full set of tools. Address Kennard McLoney, Cynthiana, Ky.

WATCHMAKER, expert and fast on railroad work; the best of references; 14 years' experience and good salesman. John R. Hayden, 23 Clinton St., Plattsburg, N. Y.

WANTED, a position by a young man as optician and engraver; good appearance; A1 references; Pennsylvania preferred. Address H. L. Reynolds, 75 Fulton St., Auburn, N. Y.

YOUNG MAN, 20, with five years' experience as stock, order and repair clerk, desires to connect with a jobbing or manufacturing concern. "R., 1167," care Jewelers' Circular-Weekly.

BY A FIRST CLASS manufacturing jeweler and repairer, diamond setter, in retail jewelry store; salary in first reply or don't answer. "Y., 1156," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker wants position; capable of taking charge of work in a first class store; $25 per week, American, own tools. "P., 1141," care Jewelers' Circular-Weekly.

FINE WATCHMAKER and fair jeweler, good on all kinds of high grade French and chime clocks; 11 years' experience; age 25. Joseph Freeman, care Louis Selig, Elizabeth City, N. C.

JEWELRY REPAIRER, good at sawing out work; six years' experience, fast workman; can do plain engraving; age 21 years; state salary. "L., 1151," care Jewelers' Circular-Weekly.

FINE ENGRAVER and salesman, good second watchmaker, of neat appearance and well recommended, desires a permanent position. Address "F., 1186," care Jewelers' Circular-Weekly.

YOUNG MAN desires position as watchmaker and engraver; have had five years' experience; will furnish best of reference and samples of engraving. Ross C. Deible, Reynoldsville, Pa.

POSITION WANTED in New Mexico or Arizona by watchmaker, five years' experience; fine jewelry and clock repairer; experienced in railroad grades; best of references. P. O. Box 592, Salida, Colo.

POSITION WANTED by experienced watchmaker on fine watches and French clocks; capable of waiting on trade; New York State preferred. Address "B., 1183," care Jewelers' Circular-Weekly.

FINE ENGRAVER, excellent assistant watchmaker and salesman; steady man; 12 years' experience; own tools, married, age 34 years; state salary and hours. "F., 1152," care Jewelers' Circular-Weekly.

POSITION WANTED, watchmaker, 15 years' experience, competent for railroad inspection; plain engraving; position by Aug. 22; western or middle west States. Address "L., 1146," care Jewelers' Circular-Weekly.

DESIGNER and modeler, experienced in ornamental silver and bronze, figure work specialty, would accept position in or out of city; received several prizes A. M. D. Address "A., 1109," care Jewelers' Circular-Weekly.

WANTED, permanent position as letter and monogram engraver and assistant watchmaker, by young man with four years' experience; good references: Ohio State preferred. "M., 1036," care Jewelers' Circular-Weekly.

POSITION WANTED in west, Sept. 15, by a strictly first class watchmaker and engraver; 12 years' experience; best New York references; not less than $30 per week considered. "Z. K., 1108," care Jewelers' Circular-Weekly.

YOUNG MARRIED MAN, 27, refined, educated, capable, good appearance, seven years' experience in jewelry business, salesman, understands bookkeeping; highest credentials. Address "A. M. E.," 657 Putnam Ave., Brooklyn, N. Y.

YOUNG MAN, 25 years old, watchmaker, engraver and salesman, eight years' practical experience; own tools; A1 references, six years at present position, wants position in west or middle west. Address "A.," Box 233, Alliance, O.

ENGRAVER, watchmaker and optician, first class, experienced letter and monogram engraver and graduate refractionist, also good watchmaker, capable of taking charge if necessary; age 30; references. "N., 1184," care Jewelers' Circular-Weekly.

SALESMAN, 15 years' experience in setting in the jobbing, department stores and retail jewelry trade in New York City, south and middle west, wants position; highest references furnished. Address "Salesman, 1172," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and optician, 12 years' experience, have tools and optical outfit, have family and want steady position; south or west preferred; fairly good salesman; no bad habits; capable of taking charge of business. J. G. Webb, Oakdale, Tenn.

YOUNG MAN, aged 22, graduate of best business college, four years' bank work, wants to change to a more healthful occupation, would like to become a salesman in some line with a future and after one year's trial might invest some capital. "F. M.," 175 Grand Ave., Englewood, N. J.

EXPERT WATCHMAKER of 25 years' experience on American and complicated Swiss work, would like position with a first class eastern firm; can come at once on trial or furnish A1 references; competent of taking charge. R. K. Higgins, care James E. Smith, Richford, N. Y.

HIGH CLASS watchmaker and optometrist, all around man, experienced on railroad work, brought up in trade, graduate New York Institute of Optometry, passed New York State examination; 24 years' highest references; only first class need apply. M. L. Fuller, D.O.S., Phoenix, N. Y.

POSITION WANTED by first class watchmaker, jewelry repairer; capable of taking full charge of shop; 12 years' experience at the bench; trade-shop workman; rapid workman; west preferred; age 30, single; A1 references; photo. sent upon request. "A. H., 1133," care Jewelers' Circular-Weekly.

POSITION WANTED by good reliable man at present engaged as manager and buyer for jewelry department in large department store; would like to make a change now or about Sept. 1; best of reference, up-to-date and a hustler. Address, with full particulars, "Experience, 1101," care Jewelers' Circular-Weekly.

FIRST CLASS ENGRAVER, designer and modeler, would like to make a change, thoroughly competent on crests, monograms, inscriptions, ornamental engraving and etching; designs for jewelry and stationery; will go anywhere; best references furnished from leading houses. Address "O. K., 1175," care Jewelers' Circular-Weekly.

TEN DOLLARS for an intelligent man's services, $10; who wants the services of an educated man as caretaker, messenger or at anything? Am a notary public of long standing; have had many years' experience in office work; in perfect health, with the exception of writer's cramp; excellent references. F. Howell, 496 E. 138th St., New York.

Help Wanted.

WANTED, a first class watchmaker; state if engraver or optician; steady situation. G. Rudisill, Altoona, Pa.

EXPERIENCED young lady wanted in wholesale jewelry line, salary medium. Fred Kaufman, 565 Broadway.

WANTED, at once, a first class watchmaker and engraver; good wages. "J., 1138," care Jewelers' Circular-Weekly.

WANTED, first class, all around jewelry polisher and finisher; references required. Jaccard Jewelry Co., Kansas City, Mo.

SALESMAN WANTED for middle west by old established watch house. Address "Confidential, 1187," care Jewelers' Circular-Weekly.

WANTED, a first class jeweler, one who thoroughly understands repairing and stone setting. Parker & Van Cleve, Morristown, N. J.

WANTED, watchmaker and engraver; must be first class; send reference and sample in first letter. W. H. Mellor, Michigan City, Ind.

WANTED, at once, good second watchmaker who can do some jewelry work, and clerk; pleasant position; state salary. W. F. Stricker, Chester, S. C.

WANTED, first class watchmaker, engraver and optician, with best of references; permanent position. O. C. Perrault, 465 State St., Schenectady, N. Y.

JEWELER; wanted, first class repairer and job setter on fine diamond jewelry; references required. Address "D., 1122," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker, plain engraver, also to wait on trade; good references; permanent position. "A., 1161," care Jewelers' Circular-Weekly.

APPRAISER WANTED, a reliable young man, having thorough knowledge of values of jewelry and gems. Address S. C. Mead, 505 Chestnut St., Philadelphia, Pa.

YOUNG MAN as city salesman with up-town (New York) manufacturer, experience and excellent references necessary. "O., 1178," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, or watchmaker, jeweler and salesman; steady position, $18 to $20 a week; send reference and full particulars. Sheff Bros., Wheeling, W. Va.

HELP WANTED—Continued.

SALESMAN for large retail jewelry house, one with a knowledge of watches preferred. Address, with reference, J. E. Caldwell & Co., 902 Chestnut St., Philadelphia, Pa.

WANTED, competent, A1 foreman to take charge of R shop; must be experienced man; write, giving experience, references and salary. The F. W. King Optical Co., Cleveland, O.

WANTED, American young man, competent clock repairer and able to wait on trade, etc.; best references required. Address "Permanent, 1171," care Jewelers' Circular-Weekly.

ENGRAVING, lettering, monograms on jewelry, silverware, quickly learned by the wonderful method of a French-American professor. Call all week, Engravers, 30 E. 14th St., New York.

WANTED, jeweler, first class man, to do repairing, setting, new work, etc.; salary, $25 per week; none but man capable of earning same need apply. "L., 1158," care Jewelers' Circular-Weekly.

ENGRAVER, a fine engraver, assistant watchmaker and repair man; only first class workman wanted, sober and honest; state salary; send samples and references. H. C. Stevens, Lakeland, Fla.

WANTED, a young man, neat appearance and good address, in jewelry repair and special order department; must have had experience; state salary expected. "W., 1131," care Jewelers' Circular-Weekly.

WANTED, experienced letter and monogram engraver; must be reliable; permanent position; samples of engraving and references in first letter; state salary. H. C. Abbott & Bro., Birmingham, Ala.

WANTED, first class watchmaker, fair engraver and salesman; permanent position; salary, $25 per week to start; reference, photo. and sample of engraving required in first letter. Address S. J. Rivoire, Monroe, La.

WATCHMAKER and engraver wanted, must be first class workman; $25 a week and permanent position to right man; send references and sample of engraving in first letter. Address H. Iversen & Co., Corsicana, Tex.

WANTED, jewelry salesman who can engrave, also take charge optical department, single man, for large retail jewelry store; send sample engraving; state salary. Address "Jeweler," care W. J. Johnston Co., Pittsburg, Pa.

SALESMAN WANTED, at once, for the middle west, to carry a line of silver deposit ware; good opening for A1 man; give references, experience, etc., with full particulars. Address "C. O., 1174," care Jewelers' Circular-Weekly.

SETTERS WANTED on prong work, steady employment. Address S. Lazarus & Co., Masonic Temple, Chicago, Ill.

WATCHMAKER wanted at once, first class man; permanent position. Address Long, jeweler, 41 Summer St., Boston, Mass.

SALESMAN WANTED, young man with experience; must have highest references. Address Long, jeweler, 41 Summer St., Boston, Mass.

SWEENEY JEWELRY CO. wants experienced clock and watch repairer and engraver, combination man; permanent position for good workman; write, stating age, experience and salary expected. J. J. Sweeney Jewelry Co., Houston, Tex.

GOOD SIDE LINE for hustling, reliable jewelry salesman; give references, state territory and how often and thoroughly covered; none but good men need apply. "O., 1113," care Jewelers' Circular-Weekly.

WANTED, experienced salesman to represent a Providence manufacturer in New York City, Philadelphia and Baltimore, one who is acquainted with jewelers and department stores. Address "L. H. B., 1180," care Jewelers' Circular-Weekly.

CHANCE of a lifetime for a first class watchmaker and engraver; will sell from $500 to $5,000 worth of stock in an old established jewelry house in one of the best towns in Texas; will start him at $25 a week. Address "H. B., 1000," care Jewelers' Circular-Weekly.

SALESMAN WANTED, Pennsylvania and New York; must have established trade; high grade man; don't reply unless you can qualify. M. J. Averbeck, 10 Maiden Lane, New York.

WANTED, first class, all around jeweler, capable of making and setting his own work, also understanding melting and alloying and general supervision of small, well equipped shop in large southern city; must be well recommended; fine position for right man. Apply Davidson & Schwab, Inc., 87 Maiden Lane, New York.

TIFFANY & CO. have an opening for two strictly first class watchmakers; address by letter stating age, experience and salary expected. Tiffany & Co., Fifth Ave. and 37th St., New York.

WANTED, by Aug. 1 or 15, a first class watch and clockmaker, jeweler and engraver and good stone setter; good habits, references and sample of engraving with first letter, also state salary desired; eastern Carolina town of 10,000; permanent position and good salary for the right man. "N. E. B., 1017," care Jewelers' Circular-Weekly.

SALESMAN WANTED by old established wholesale jewelry house; want a successful man; up-to-date line; a splendid chance. Address "K., 969," care Jewelers' Circular-Weekly.

Business Opportunities.

JEWELRY STORE, cheap, at $1,000; good run of repairing. 560 Main St., Springfield, Mass.

50 GROSS scarf pins, assorted styles, $3.37 per gross, cash with order. Dan I. Murray, broker, 3 Maiden Lane, New York.

FOR SALE, jewelry stock and fixtures, about $2,000; only store, population 1,500. For particulars address R. H. Treat, Abbotsford, Wis.

FOR SALE, jewelry store with fine repair trade in Jersey town of 8,000; July receipts about $350; cash net price, $700. "G. R., 1176," care Jewelers' Circular-Weekly.

FOR SALE, one new stock of jewelry, leading store in county seat of 3,800 population; $1,000 to $1,500 cash required; eastern Kansas. "Y., 1148," care Jewelers' Circular-Weekly.

FOR SALE, clean, up-to-date jewelry stock, best location in good manufacturing town of 25,000; central Ohio; invoice about $7,000. Address "B., 1127," care Jewelers' Circular-Weekly.

FOR SALE, small modern jewelry factory, John St., New York; rent moderate; fine opportunity; easy terms if taken before Aug. 1, 1909. "R. G., 1028," care Jewelers' Circular-Weekly.

ONLY JEWELRY STORE in city of 2,500 population, county seat; lights, water works, large saw mill; stock and fixtures invoice $2,000. Address "L., 1067," care Jewelers' Circular-Weekly.

FOR SALE, jewelry and optical business, established 20 years, near New York City; will sell with or without stock at a bargain; owner about leaving the city. "Belmont, 1142," care Jewelers' Circular-Weekly.

FOR SALE, an exceptionally clean and well selected stock of jewelry, in Bloomfield, Nebr.; only one other stock in the city; no better opportunity in the State. Write to E. W. Pohlmann, Bloomfield, Nebr.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers, sold for cash only. Dan I. Murray, 3 Maiden Lane, New York.

WANTED, partner, well established jewelry and optical business; only two in town of 6,500 in Indiana; manufacturing town, four new factories under construction; present partner going into factory; $3,000 capital required. Baldwin-Miller Co., Indianapolis, Ind.

500 DOZEN enameled Dutch collar pins, $1.87 per dozen; 200 dozen enameled belt pins, $3.37 per dozen, cash with order; send P. O. order, no personal checks taken on these orders, profits too small to pay the exchange. Dan I. Murray, broker, 3 Maiden Lane, New York.

$4,000 CASH buys the leading jewelry and optical store in a busy northern New York town of 8,000; inventory, $5,600; must sell at once on account of health; repairs, $125 per month; railroad inspection; no competition in optometry. "L., 1114," care Jewelers' Circular-Weekly.

FOR SALE, jewelry business in Michigan, repair work, $150 monthly; annual business, $5,000; about $3,000 buys it; can reduce if desired; other business attracts whole attention; opportunity, investigate. Address "N. M., 1153," care Jewelers' Circular-Weekly.

FOR SALE, only jewelry and optical store in beautiful Connecticut town of 1,800; up-to-date stock, fixtures and complete set of tools and supplies, will invoice $1,400; good line of repair work; good reason for sale, Sept. 1 or before, for cash only. Address W. A. Bickford, Deep River, Conn.

10 TO 20 PER CENT. saved by sending your surplus watches, diamonds and jewelry to me; highest prices paid on receipt of goods; bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, good jewelry and optical business; will sell at a bargain; located on the western slope of the Rocky Mountains on the Moffet railroad and at the head of the famous Routt Co. coal fields; 35 miles to the nearest jewelry store; business guaranteed; rent very reasonable; good fishing and hunting, close to town, excellent water; a fine place to recuperate lost health. Write at once to S. A. Egholm, Yampa, Colo.

$15,000 WILL BUY stock and fixtures in the best town in the northwest; Jan. 1, 1910; cash business last year over $35,000; job work runs $150 a week; business last month 100 per cent. better than last year; firm incorporator and purchaser can use firm name. Address "A., 1154," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

To Let.

DESK ROOM to let, good light, 68 Nassau St., Room 41, New York.

PART OF OFFICE to let, suitable for watchmaker, chaser or diamond dealer; very light. J. M. Rossi, Room 5, 20 Maiden Lane, New York.

NINE MONTHS' lease for sale, Maiden Lane office, good location; dimensions, 17 by 20; one-third off owner's price. Apply Frank P. Kennedy, 9 Maiden Lane, New York.

(*Special Notices continued on page 96.*)

Special Notices.

(Continued from page 95.)

For Sale.

FOR SALE, a genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "A. G., 510," care Jewelers' Circular-Weekly.

FOR SALE, cheap, eight plate glass, birch, mahogany finished ten ft. show cases, mirror back, with tables to match; also one solid mahogany plate glass center display case, 8x6x2½ feet, with marble base; all in good condition. Emil H. Leffert, jeweler, Council Bluffs, Ia.

TWO hand rolling mills, one flat mill, rolls 4 x 2½, price $20; one plain ring and flat mill combined, three rolls, price $20; also water motor, 1/6 horse power and pipe, $3; also watch glass cabinet and glasses. Address W. Zimmerman, 81 Montgomery St., Poughkeepsie, N. Y.

FOR SALE, valuable United States Patent No. 925406, safety lock nut watch chain swivel; cannot pull out or come loose; correspondence invited. John Wennstrom, Suffern, N. Y.

Lost.

ON JUNE 23, 1909, this watch was lost at Denver, Colo., viz.—18 size hunting, box joint, 14K, half engraved, American Watch Case Co. make, No. 172808 in it, best grade of Vacheron and Constantin, 21 jewels, No. 340813, John Robinson, Denver, Colo., on dial; reward of $50 for return of same in good condition to A. N. Anderson, 300 Temple Court, Minneapolis, Minn.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

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PATENT DEPARTMENT

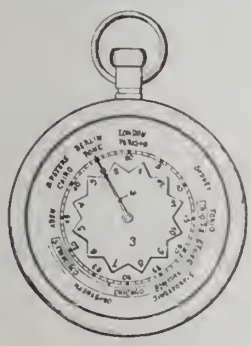
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED JULY 13, 1909

927,472. TIMEPIECE. Emanuel Auffiero, Brooklyn. Filed June 22, 1908. Serial No. 439,799.

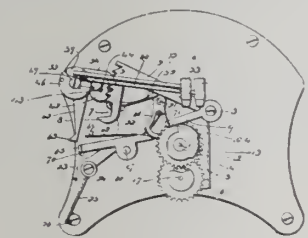
A timepiece comprising a stationary dial having spaced there around the names of certain principal cities in the eastern and western hemispheres, said names being printed in different colors to distinguish anti and post meridan times, and also having mathematical indicia used in connection with said names for correcting the time shown by subtraction and addition, said dial having minute



graduations arranged there around, an hour element comprising a multi-pointed rotating dial located within the stationary dial and having characters indicative of the hours of the day to coact with said graduations, and a single hand traveling over said rotating dial and pointing to the minute graduations on said stationary dial.

927,568. SHIP'S-BELLS CLOCK. Paul Lux, Waterbury, Conn., assignor to the Waterbury Clock Co., Waterbury, Conn. Filed May 11, 1908. Serial No. 432,244.

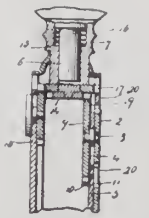
In a ship's-bells clock, the combination with the rear and front movement-plates thereof, of two hammers, two hammer-hubs respectively carrying



the said hammers and mounted upon a common axis projecting rearwardly from the rear or outer face of the rear movement-plate, two hammer-lifting levers respectively connected with the said hammer-hubs for the operation thereof, a gathering-hub located upon a stud projecting from the rear face of the rear movement-plate, hammer-lifting pins mounted in the said hub and respectively coacting with the said hammer-lifting levers, a gathering-pin in the gathering-hub, a rack located upon the rear face of the said rear movement-plate and coacting with the gathering-pin, means for operating the rack, and mechanism for catching one of the two hammers on the up-stroke on the half hours which are indicated by an odd number of strokes.

927,596. STEM-WINDING AND STEM-SETTING WATCH. Wilson E. Porter, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed Dec. 15, 1908. Serial No. 467,603.

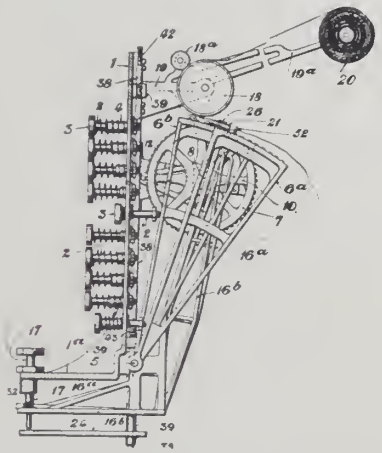
In a stem-setting and stem-winding watch, the combination with the front movement-plate thereof, of a dial wheel located upon the outer face of the said plate, a radially movable stud passing through the said plate, a setting pinion located upon the outer face of the said plate and fixed upon the outer end of the said stud, a setting-wheel located upon the inner face of the said plate and fixed upon the inner end of the said stud, a longitudinally movable and rotatable stem, a stem-setting pinion carried thereby and normally



intermeshed with the setting-wheel upon the inner face of the said plate, and a spring located within the said plate and engaged with the said setting-wheel for normally maintaining the same in engagement with the stem-setting pinion and normally maintaining the setting pinion fixed upon the outer end of the said stud demeshed from the dial wheel.

927,805. WORKMAN'S TIME-RECORDER. Frederick G. Lake, Presbury, England. Filed April 16, 1909. Serial No. 490,292.

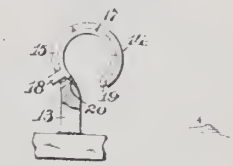
A workman's time-recorder comprising, in combination, a vertical and perforated keyboard, a fulcrum and supporting means therefor behind the keyboard, quadrants mounted upon such fulcrum and adapted to lie with one edge normally parallel with the rear face of the keyboard, numeral type characters on the curved peripheries of the quadrants, two independent levers also mounted on the said fulcrum behind the said keyboard and along-



side the quadrants, and one of such levers bearing the type characters of the word "In" and the other of such levers bearing the type characters of the word "Out," and both the said levers holding the said type characters on a level with the type characters on the quadrants and normally to one side of a printing line, two wheels and an axis therefor behind the keyboard and alongside the levers, type characters of the hour of the day on one wheel and type characters of the minutes of the hour on the other wheel, means for rotating such wheels at a rate proportionate to the time of the day, a series of plunger keys slidably fitting the perforations in the keyboard and each having a disk at one end bearing a numeral and at the other end lying directly in front of one of the quadrants, means for normally holding the quadrants against the plunger ends, means for returning the plunger keys after being pressed against the quadrants, means whereby on the plungers being pushed one by one against the quadrants these latter are moved on their fulcrum to various distances, spring actuated retaining pawls—one for each plunger in which is a notch—and supporting means for the pawls, a printing bar, means for supporting such bar elastically above the quadrants, levers and wheels, and inked ribbon passing between such bar and the quadrants, levers and wheels, means for rocking each of the said type-carrying levers about its fulcrum, and further means operated by the said lever-actuating mechanism for simultaneously depressing the printing bar, means for retaining the bar momentarily when being depressed and suddenly releasing the same, and further means whereby, on either of the said type-carrying levers being operated to move the printing bar and after the bar has moved to strike the type, the retaining pawls of the plunger keys are simultaneously moved and caused to free the plunger keys.

927,827. SAFETY-CATCH FOR JEWELRY. Andrew Burgess, Newark, N. J. Filed Feb. 13, 1909. Serial No. 477,802.

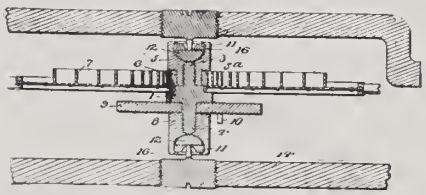
A safety-catch comprising a hook having a slot therein and having a groove on its inner face, a ring rotatably arranged in the groove and having an opening to be placed in or out of register with



the opening in the hook as the ring is rotated, and a stud on the ring projecting through the slot in the hook and providing for the manual manipulation of the ring.

927,859. BALANCE-WHEEL SHAFT. Charles M. Joye, Wayneshoro, Ga. Filed Oct. 21, 1908. Serial No. 458,800.

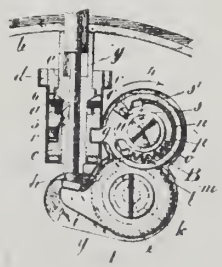
The herein described balance-wheel construction comprising a staff provided at its opposite ends with threaded stems, a balance-wheel rigid with the staff, removable caps threaded upon the stems and formed at their outer ends with sockets, a



collet clamped between one of the caps and the staff, a roller table clamped between the opposite cap and the staff, capstones fitted within the sockets of the caps, jewels also fitted within the sockets, and fixed pivot studs engaging the jewels.

927,877. WINDING AND HAND-SETTING MECHANISM FOR WATCHES AND THE LIKE. Hermann Roost, Le Locle, Switzerland. Filed July 28, 1908. Serial No. 445,827.

In winding and hand-setting mechanism for watches, the combination of the winding rod, the sliding pinion, a rocking lever operated by the winding rod, an inelastic disk oscillated by said

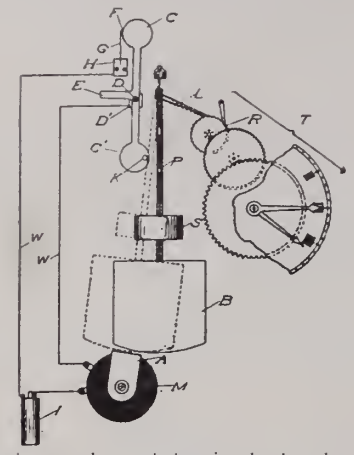


rocking lever and carrying a pin, and a second disk having a common pivot with the first and formed with a part to engage and operate the sliding pinion and with a spring abutting against said pin.

927,907. ELECTRIC APPARATUS FOR DRIVING CLOCK OR SIMILAR MECHANISMS. Henry E. Warren, Ashland, Mass. Filed Oct. 22, 1908. Serial No. 458,954.

The combination of an oscillating device, electrical means to give it added impulse when oscillating, an electric circuit including such impulse means and also resilient make-and-break devices, one of which latter devices is adapted to be set

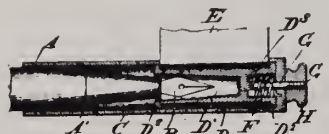
in vibration in relation to the other, by the impact of the oscillating device, and thus interrupt the electric circuit for periods of time which vary in



proportion to the variation in the length of the arc through which said oscillating device swings.

928,105. FOUNTAIN-PEN ATTCHMENT. Rudolf E. Buschek, Philadelphia, Pa. Filed Jan. 19, 1907. Serial No. 353,134.

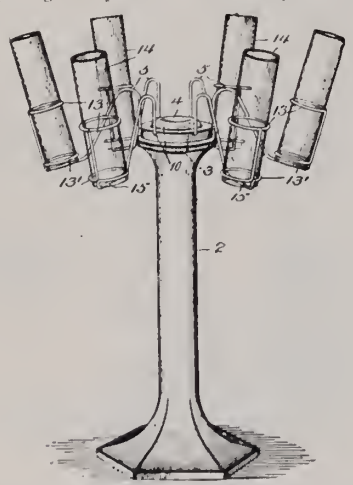
A fountain-pen cap slotted longitudinally, a roller arranged in said cap having a pocket in one end adapted to receive the pen point, a recess produced in the opposite end and having a shank extending longitudinally through the end of the cap,



a spiral spring carried in the said cap, one end being connected to the shank and the opposite end to the cap, a knob arranged upon the outer end of the shank and a strip of blotting paper connected to the roller and adapted to be rolled thereon.

928,213. HOLDER FOR FLOWERS, CANDLES, ETC. Charles L. Patterson, Chicago, assignor of one-half to Ira A. Jones, Chicago. Filed March 30, 1909. Serial No. 486,748.

A holder for cut flowers, candles and the like, comprising a cap formed of thin spun metal and



having a central tube from which extends an annular rim provided at its edge with a flange or skirt, and a set of radiating arms the inner ends of which pass through the said skirt or flange and are secured below the said annular rim.

DESIGN.

40,134. BROOCH OR SIMILAR ARTICLE.



Ozro C. Lanphear, Calesburg, Ill., assignor to the Grand Council of Delta-Delta-Delta Fraternity. Filed May 8, 1909. Serial No. 494,942. Term of patent 14 years.

Owing to a mix up in the cuts in the assign patents published in the last issue, the following designs are reprinted in their correct form:

40,119. HANDLE OF SPOONS, FORKS OR SIMILAR ARTICLES. William C. Codman, Providence, R. I., assignor to the Gor-



ham Mfg. Co., Providence, R. I. Filed May 14, 1909. Serial No. 496,084. Term of patent 14 years.

40,120. HANDLE OF SPOONS, FORKS OR SIMILAR ARTICLES. William C. Codman, Providence, R. I., assignor to the Gor-



ham Mfg. Co., Providence, R. I. Filed May 14,1909. Serial No. 496,085. Term of patent 3½ years.

40,121. HANDLE OF SPOONS, FORKS OR SIMILAR ARTICLES. Thomas Heath, Attleboro, Mass., assignor to the Watson &



Newell Co., Attleboro, Mass. Filed May 11, 1909. Serial No. 495,572. Term of patent 7 years.

40,122. SPOON, FORK OR SIMILAR ARTICLE. Harman P. Rogers, Albion, Ind.



Filed March 31, 1909. Serial No. 487,095. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED JULY 13, 1909

Ser. No. **41,034.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) Gustaves A. Schlechter, Reading, Pa. Filed March 9, 1909.

UNIVERSAL

Particular description of goods.—Watch fobs and badges.

Ser. No. **41,890.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) The Arizona Turquoise Mines Co., New York. Filed April 20, 1909.



Particular description of goods.—Rings, scarf-pins, brooch-pins, veil-pins, cuff-links, bracelets, necklaces, hat-pins and hair ornaments made wholly or partly of precious metal.

TRADE-MARKS REGISTERED, JULY 13, 1909

74,406. ALARM-CLOCKS. Darche Mfg. Co., Chicago.

Filed March 15, 1909. Serial No. 41,197. Published May 11, 1909.

BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF JULY 7, 1909.

5,335. CHAINS; JEWELRY. F. Kammerer, Germany. March 9.

Relates to resilient chains for necklaces, bracelets, waistbelts, etc., having separate members with spring housings therein, and consists in specitl connecting-links for these members. The members *o* with housings *c* for the springs *d*, Fig. 1, are of the ordinary construction. The connecting-links *g* are formed of pieces of metal shaped as shown in

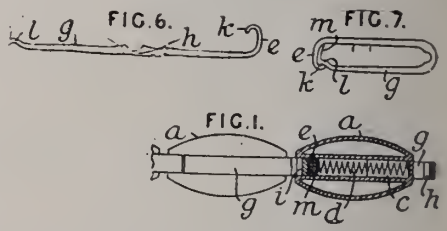
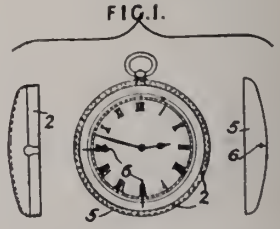


Fig. 6 and closed to form the link shown in Fig. 7. The turned-over end *e* of the blank embraces the turned-over end *m* and a hook *k* on the end *e* springs into a recess, bend, or notch *l* formed near the end *m* and prevents the reopening of the link. A recess *h* inside one end of the link is adapted to receive the cross-pin *i* of the members *a*.

5,631. CLOCKS, ETC. J. Love and A. Lindsay, Glasgow. March 13.

For timing football matches, etc., a watch or clock is enclosed within a casing consisting of a back part 2 and a transparent front 5, the latter of which is marked with two radial lines 6 at an



angle to one another. At the commencement of the game, the front cover is rotated on the back cover until the foremost line is over the minute-hand; the second line then indicates the time at which the game should terminate. In modifications, the front cover 5 is fitted with a pair of radial indicators rotatable by a central knob, or the casing is dispensed with and the marks are made on the

ordinary cover glass of the watch, the glass being loosely fitted to permit of rotation.

5,652. CLOCKS. R. METZ, Oberursel, Germany. March 13.

An alarm clock, instead of ringing a bell, knocks on the case in which it is mounted, so that blows are transmitted to a bedstead when the clock is attached thereto. When the alarm goes off, in the usual manner, the winding-handle *e* causes a lever *s* to release a fly *i*. A spring-driven train *p* is

FIG. 1.

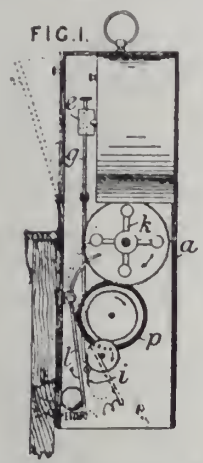
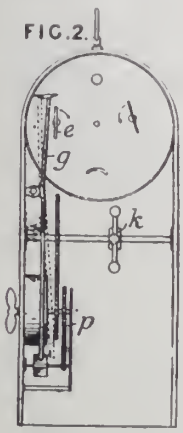


FIG. 2.



thus freed and rotates arms *k*, which raise a hammer *l* against a spring, and a succession of blows is given on the casing *a*.

5,663. CLOCKS. P. A. NEWTON, London—(Ansonia Clock Co., New York, U. S. A.). March 13.

Relates to a device of the kind in which repeating alarm mechanism, when not in operation, is freed from engagement with the time mechanism. When the trip-spring 4 at the set time moves out

FIG. 4.

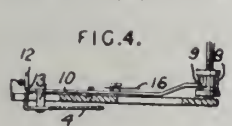
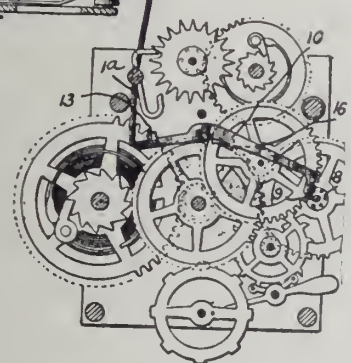


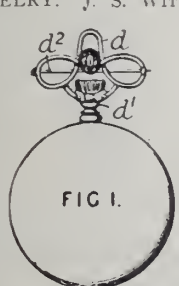
FIG. 3.



of the path of the arm 1*a* which is fixed to the arbor carrying the hammer-stem, it clears an inclined projection 13 carried by a rocking-lever 10, Fig. 4, so that a spring 16 brings a toe 9 at one end of this lever into engagement with a lantern pinion 8 on an arbor of the time-train, an offset 12 at the other end blocking the arm 1*a*. The hammer can then oscillate intermittently as each tooth of the pinion 8 in turn lifts the lever 10, until the trip-spring 4 comes again into its normal position, and by pressing on the projection 15, raises the toe 9 clear of the pinion 8.

5,740. JEWELRY. J. S. WITHERS, London.—

FIG 1.



(Dubois Watch Case Co., Brooklyn, N. Y., U. S. A.). March 14.

A brooch *d* provided with a pin-and-catch fastening d^2 is swiveled to the watch pendant at d^1, thus obviating interference with the motion of the escapement caused by the swinging of the watch. The brooch may consist of two swiveled parts, and may be swiveled to the base of the pendant or hinged to the watch case.

Applications for patents filed June 21-26.

14,452. PROCESS FOR MAKING AND PREPARING ALUMINUM MOUNTS FOR LADIES' BACK-COMBS, HAT-PINS AND OTHER ARTICLES. TOM VICTOR CLARKE, Birmingham.

14,460. NEW OR IMPROVED INDICATING DEVICE TO SHOW WHEN A CLOCK OR WATCH NEEDS WINDING. CHARLES GUY STANDING, Liverpool.

14,532. IMPROVED MEANS FOR PROTECTING THE POINTS OF HAT-PINS AND THE LIKE. BERTA KUMMERT, London.

14,639. IMPROVEMENTS RELATING TO WATCHES AND TIMEPIECES. LOUIS HAMON LE WARNER, London.

14,811. COMBINATION COLLAR AND TIE STUD. THOMAS KENWORTHY and DICK LITTLEWOOD, Hyde, Cheshire.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Patents expired, July 12, 1909.

478,546. CLOCK CASE. WILLIAM T. AMIES, New York.

478,645. WATCHMAKER'S TOOL. FRANK E. LINDAHL, Chicago.

478,646. EYEGLASSES. JOHN LIMING, Mount Alverino, Pa.

478,734. WATCH CASE. FRANCOIS BORGEL, Geneva, Switzerland.

478,812. POCKET-KNIFE. WILLIAM O'HARE, Middletown, Conn.

478,836. EYEGLASS-GUARD. GEORGE BAUSCH, Syracuse, N. Y.

478,860. DIE FOR SWAGING SPOON-BLANKS. HUBERT C. HART, Unionville, Conn.

478,861. DRINKING ATTACHMENT FOR CUPS, MUGS, ETC. JAMES S. HOWARD, New Bedford, Mass.

478,888. CALENDAR FOR WATCH CHARMS. FAYETTE W. ROE, Omaha, Nebr.

478,907. PROCESS OF REDUCING METALS. HENRY S. BLACKMORE, Mount Vernon, N. Y.

478,908. FURNACE FOR REDUCING METALS. HENRY S. BLACKMORE, Mount Vernon, N. Y.

478,971. MACHINE FOR EXTRACTING GOLD FROM PULVERIZED ORES, ETC. THOMAS C. SIMONTON, Paterson N. J.

Design issued Jan. 9, 1906, for 3½ years.

37,779. CONDIMENT-HOLDER. FRANCES SCHENKER, Vincennes, Ind.

Patents expired July 19, 1909.

479,003. BUCKLE. STEPHEN T. HISLEY, Syracuse, N. Y.

479,004. FRAMED PICTURE, MIRROR, AND THE LIKE, AND METHOD OF FORMING THE SAME. JOHN JACOBSON, Boston, Mass.

479,092. HAND-MIRROR. WILLIAM A. JULIAN, Cincinnati, O.

479,191. BUTTON. FREDERICK H. LARTER, Newark, N. J.

479,290. PROCESS OF TREATING NICKEL-MATTE. PIERRE MANHES, Lyons, France.

479,292. WATCH CASE SPRING. JULES MENEGAY and ARMAND MENEGAY, Brooklyn, N. Y.

479,304. MACHINE FOR CLEANING AND POLISHING KNIVES. JOHN PLETSCHER, Baltimore, Md.

Design issued July 22, 1902, for 7 years.

35,979. BADGE OR SIMILAR ARTICLE. JAMES L. EWIN, Washington, D. C.

I. H. Barnes, formerly of Roachdale, Ind., has removed to Greenfield, Ind.

Lancaster, Pa.

TRADE CONDITIONS.

The long drouth in Lancaster County was responsible for loss of trade by the jewelers from the country people. It is a fact, though hard to credit, that this class of trade held back from buying luxuries because they feared a failure of the crops and were hoarding their cash. The recent rains may set them to buying again.

P. B. Marshall has gone to Chicago on a business trip.

Martin S. Roberts, Baltimore, formerly of Lancaster, is visiting friends here.

Ernest Zane, Philadelphia, and his son visited the former's father, E. P. Zane, Christiana, last week.

James B. Roumfort, of the H. S. Meiskey Co., who has been at the home office, has left to cover an extensive territory.

John J. Bowman, William Pirosh and Marcus Edelstein represented the trade at the recent Lancaster Board of Trade banquet.

Frank P. Mingle will leave, about Aug. 1, for Denver, Colo., with a view to opening a repair and engraving establishment. He formerly resided in that city.

O. A. Duppstadt, Somerset, Pa., has bought out the business of E. A. Hines, a jeweler, of Vandergrift, Pa. Both were students of the local technical school.

John H. Reisner, the New England representative of G. William Reisner, spent a few days at the home office, recently, before leaving on a trip to the Blue Mountains.

Charles M. Jusek, though a jeweler, is the champion raiser of big four-leaf clover, the emblem of good luck. He has raised a stalk with leaves measuring four and a quarter inches across.

Elmer P. Shertzer, with T. Wilson Dubbs, has been spending his vacation in Cecil County, Md., and Miss Lillian A. Long, a saleswoman for S. Kurtz Zook, is on a two weeks' trip to Baltimore, Washington and New York.

Webb C. Ball, Cleveland, O., was the guest of President Charles D. Rood, of the Hamilton Watch Co., last week. William L. Marion, an employe of the watch factory, has been granted a patent on an ingenious window shade roller.

In a competition of workmanship among the students of the Ezra F. Bowman Technical School the cash prizes were won by Jesse G. Fox, Rocky Mount, N. C.; H. W. Flinchbaugh, Annville, Pa.; and H. B. Sniffen, Sandy Hook, Conn., in the order named. The winner of the second prize has just taken a position as watchmaker with W. W. Appel, of this city. John Gitt, son of George Z. Gitt, Littlestown, Pa., a graduate of the school, now engaged in Camden, N. J., stopped in Lancaster a few days last week, en route to Hanover, Pa., his old home, on a vacation visit.

Albert C. Kirberger, Warren, Pa., left that town recently for New York, from which port he sailed July 20 on the *Kaiser Wilhelm de Grosse* for Europe. On his trip abroad Mr. Kirberger will combine business and pleasure and besides visiting his sister in Wiesbaden, will go to Paris to select a line of novelties for his holiday trade.

"Have You the Elgin with the 49 Dial?"



"HAVE *you* the Elgin with the 49 Dial?" Such a question will soon mean money to you, because it's one that's going to be asked everywhere and often.

Back of it is the demand that is being created for the new Railroad Elgin through the medium of advertising in Railroad magazines telling of this innovation among watches.

This watch is making a strong appeal to railroad men and others because of its readable dial. The hands are large, the figures big and plain, the dial either of white enamel or silver finished metal. This latter is the *only* metal dial with hard *inlaid enamel figures.* It catches the faintest glimmer and is easily legible in dim light, besides being proof against the chemical action of cleaning fluids.

This new Railroad Elgin is the thinnest and most compact 18 size movement made. and is cased at the factory.

Don't wait until you see two or three prospective customers go elsewhere before you lay in a stock, but write now, RIGHT NOW, for prices and terms. Your jobber can give you full particulars. Or write direct to the Company.

Be ready when the demand is made for the Railroad Elgin with the "49 silver" or "49 enamel" dial.

These are the four grades and established retail prices as advertised:

Grade		20 Year Gold-Filled	25 Year Gold-Filled
VERITAS	23 JEWELS	$46.00	$48.00
VERITAS	21 JEWELS	$43.00	$45.00
FATHER TIME (VERITAS MODEL)	21 JEWELS	$38.00	$40.00
B. W. RAYMOND " "	19 JEWELS	$34.00	$36.00

ELGIN NATIONAL WATCH COMPANY,
Factories, Elgin, Ill., U. S. A.

New York Office:
15 Maiden Lane

General Offices:
131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

An Electric Clock for Which Many Novel Features Are Claimed.

Translated expressly for The Jewelers' Circular-Weekly from *La France Horlogere.*

THE advantages of an electric clock are manifold, and for a long while it has been regarded as the ideal instrument for the accurate and practical measurement of time. Under these conditions, the question is rightly asked, Why are they not used more extensively. The answer is simple—a great many systems produced are more or less defective. They display most, if not all, of the following faults: (1) Complication of apparatus, (2) rapid exhaustion of batteries, (3) difficulty or impossibility of regulation, (4) noise, (5) defective contacts, and (6) high price.

The invention illustrated herewith radically prevents these defects, as we read in the excellent *Revue Suisse des Inventions et de l'Industrie,* published at Lansanne.

A simple glance at Figs. 1 and 2 will suffice to make the operation of the system comprehensible. The pendulum is suspended in the ordinary manner by means of a spring hanger. It is equipped at its lower end, with a piece of soft iron, which, when the pendulum swings, moves above the electro magnet. The upper part of the pendulum *g* (Fig. 1) bears a small split piece, in which engages the pin *v* of the controlling lever *f*, pivoted on the same axis as the anchor *d*, which it moves by means of a heavy friction caused by a spring that presses the parts one against the other. This heavy friction is designed to permit the controlling lever *f* to clear without inconvenience about the axis on which is fixed the anchor *d*, the angular movement described by the latter in the two directions, when the lever *f* is operated by the very considerable amplitude of the pendulum at the beginning of the impulse.

The anchor operates in turn, by means of inclined planes on these two mobiles, the escape wheel *c*, the upper pivot of which, like that of the anchor, is supported by a cock *b*.

The escape wheel *c* carries an electrically insulated disk, *j*, in which is countersunk a contact of pure silver, *k*, which is devised to close the circuit when it comes in contact with the pure silver point *i*. This contact is sustained by a spring, carried by the terminal *h*, insulated electrically from the rest of the clock and connected to one of the poles of the battery. The other pole, after having passed by the spools of the electro magnet, is connected to the bulk of the clock by the terminal h^1, the spring and the pure silver point i^1.

A pinion, *l*, to which is attached the escape wheel, engages with the intermediary wheel, *m*, fastened on a pinion controlling the wheel *q*, fixed, in its turn, on the cannon pinion that carries the minute hand. This latter, through the ordinary pinion *r*, operates the motion work wheel *s*, which, by

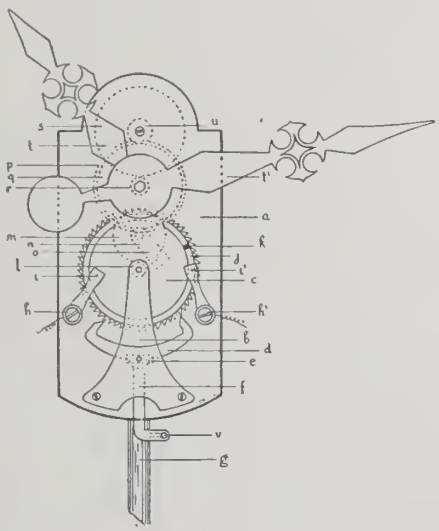


FIG. 1.

the ordinary pinion *u*, to which it is riveted, actuates the hour wheel *p*, bearing the hour hand. This clock can operate any number of secondary clocks.

This description enables us to comprehend the simplicity of this electric clock system. When the contact *k*, countersunk into the insulated disk of the escape wheel *c*, passes under the contact *i*, the circuit is closed during a brief fraction of a second, the piece of soft iron attached to the bottom of the pendulum is attracted by the electro magnet, and the movement of the pendulum is thus kept regulated once a minute.

It is certainly impossible to find a system that is more simple and more certain. The proper performance of an electrical clock depends mainly on its simplicity, and from a commercial point of view the sale of a clock that is simple is very greatly facilitated. Not so very long ago the clockmaker had manifested himself as absolutely opposed to the sale of electric clocks, chiefly on account of the complication of the systems they employed. Speak to a clockmaker of an electric clock; he will look at you with an air of gentle pity and calmly reply, "An electric clock cannot go." Really, the clockmaker is afraid of the electric clock; his knowledge is insufficient on this point. Unfortunately he entertains equally wrong ideas in regard to the simple, controllable and docile agent, electricity. He treats it as capricious, but what an unmerited reproach! The laws governing it are really sufficiently well known to permit of the suppression of the word "capricious." Electricity is less capricious than a mainspring.

The electrical portion of the present clock is so simple that it cannot possibly frighten the clockmaker. It will prove easy to set up and to regulate without special instructions, and should it suffer a stoppage its repair is easy.

In many systems made up to the present time, the period during which the circuit is closed is greater than is necessary; this causes unnecessary consumption of electrical energy, or possibly it is the frequency of contacts that results in rapid waste of the source of energy. In the system described herewith the contact is established only once a minute, and for a minimal time, the consumption of current is infinitesimal. Some systems require considerable strength, and even two or three cells may be necessary. This clock can run one or two years on a single ordinary cell without recharging. If the battery is very good, it may even suffice for a longer period.

The great simplicity of the mechanism, the absence of any violent concussions often met with, permits the greatest accuracy of regulation. One fault that, on first consideration, may appear insignificant, is the noise made by many electric clocks. Now, this noise is most disagreeable, and we know of hotels of the highest class in which guests have torn down the wires or disturbed the mechanism in order to be able to sleep in peace. This recently invented system is absolutely silent. There is no perceptible noise, not even the tick of the pendulum. This important qualification allows of the use of this clock in bedrooms, hotel rooms, hospitals, etc.

In electrical horology the only perfect contacts are those working by friction

WALTHAM WATCHES

FIFTY YEARS AGO

FRIDAY, APRIL 22, 1859.—The proprietors and workmen of the watch factory at Waltham were entertained by Gov. Banks at his residence today. About 200 men and women were present.

From Boston Advertiser, April 22, 1909.

The Waltham factory had existed five years. Here was the first successful effort to realize the dream of Dennison, father of American watch-making. Here was the first and only structure in the world erected for manufacturing pocket timepieces. Three hundred people were employed, the largest number ever assembled in such an enterprise. General Banks was proud of Waltham, where he was born and where he had worked as bobbin boy in a cotton mill. He found time, while Governor of a great State, to greet and encourage the operatives of this watch factory, because he believed that they were creating an imperishable industry. He lived until the word WALTHAM had symbolized the perfect watch in every country on the globe.

In that year, 1859, the total number of Waltham watches manufactured was 12,304; in 1906, the product was 855,000; to-day there are 16,000,000 in use. The Waltham factory was the parent factory. It is now the corner-stone of an industry that gives a livelihood to more than 100,000 persons in the United States. In 1859, it was the only institution of its kind here or anywhere else; every other watch factory came later. The Waltham factory is distinguished by its achievements as well as by its age. Waltham watches have always exemplified the highest type of watch construction, and public recognition of their superiority is attested by the highest awards at all the great Expositions wherever they have been shown.

The history of the WALTHAM WATCH COMPANY is the history of watch manufacturing on this hemisphere.

and without the sparking due to excessive current. Now, up to the present time such contacts have not existed. Inventors, in their different systems, have devised arrangements, often very ingenious, to lessen this system, it is claimed, this importhey did not obtain a perfect contact. In the Beck and Grisel system this so important question of contact has been skilfully solved. Contact is by friction, and is almost entirely free from break spark. To attain this result, these inventors sought and obtained a new insulation—a substance re-

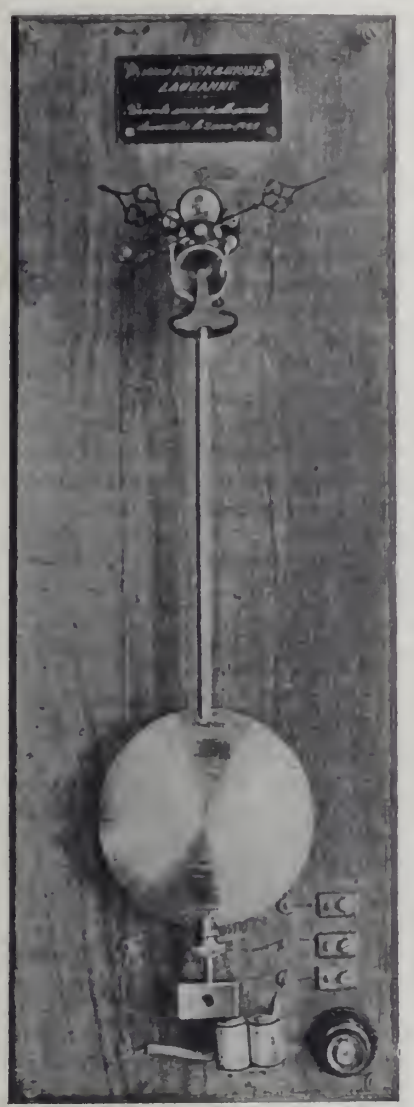


FIG. 2.

sembling the decorator's enamel, of great hardness, polishable on the grindstone, and which they designate the "B C." This insulation, intelligently applied, as may be seen on examining the model, has enabled them to obtain a break almost without a trace of spark.

More than this, in most systems the closing and opening of the circuit is effected at one and the same contact point, where the oxidization, by the breaking spark, increases the risk of bad contact, being that it is on exactly the same spot on which the opening and closing of the electric circuit is effected. The system also avoids this defect, thanks to its two points of contact, which at the same time suppress the oxidization of the pivoting parts, since the contact is not effected through the pivots. The contacts are of pure silver and not of platina, in case of a possible oxidization. In fact, the oxide of platina is almost a non-conductor, and when the layer of oxide is thick enough the resistance may be strong enough to prevent good contact. In addition, the pressure exercised by the springs allows the removal, if necessary, of the light coating of oxide.

Flashing the Time by Wireless and Otherwise from the Naval Observatory in Washington, D. C.

(From the New York *Sun*.)

A FEW minutes before 12 o'clock noon every day in the year a young man walks into a certain room of the main building at the Naval Observatory, which is set up on a hill in the northwestern part of the District of Columbia. He glances at the various clocks in the room and then goes over to a table which is covered with electric apparatus.

He watches the clocks to his left closely and waits for the hands to reach five minutes of 12. As the second hand approaches the 60 on the dial he prepares to shift a switch. The clock is so finely adjusted that when the second hand points to 60 it exactly marks the beginning of a new minute.

As it touches the 60 the switches are thrown on. That starts a signal that goes out instantaneously over 900,000 miles of telegraph lines. In Washington, New York, Buffalo, Cleveland, Newport, Baltimore, Newport News, Norfolk, Savannah, New Orleans, Key West, Galveston, Chicago and elsewhere the time balls go up on their poles. People know that it is five minutes before noon, Washington time.

The clock which keeps the time in the observatory ticks on. With each tick there is a contact of electric points. A circuit is closed and an instrument on the table similar in appearance to a telegraph sounder ticks away loudly.

It goes on to the 29th second, then skips one tick, then resumes its steady sounding until the last five seconds, then there is another gap. These gaps are for the purpose of giving listeners at other ends of the great system of wires a chance to know what part of the minute the clock is on. So it goes up to the last minute.

At the 29th second there is again the skipping of one second. Finally the clock gets around to the 50th second. Then the circuit remains open for 10 seconds. There is silence all along the telegraph wires.

At the other ends, where there are time balls or merely train operators, the long pause indicates that noon is almost there. The second hand makes on toward 60 and finally reaches the mark. Then there is another click, in about a second the sounder is down and that tells hundreds of thousands of people that it is noon in Washington, that the Naval Observatory says so, and the Naval Observatory is now one of the best time keeping institutions in the United States.

It is a wonderful operation, this getting the time, and highly technical. Finely adjusted clocks, chronographs and other instruments of great value are used, and the taking and recording of the time has reached a point where the human equation is practically eliminated.

The results obtained are of great value, particularly to mariners. The time is not only flashed to hundreds of points in the United States, but it is sent far out to sea by wireless. A cable carries the flash to Havana, another sends it down to Panama and Callao, Peru.

The observatory here does not send the time much further west than the Rockies, but they have an observatory at the Mare Island Navy Yard, and from there the time is sent up and down the Pacific Coast, just as it is from here to the eastern part of the United States. In the cities where the central time is used the flash marks 11 o'clock. An hour later local operators drop the time balls.

The mean time is determined by astronomical observations. When certain stars pass the 75th meridian, called the meridian of Washington, it is a certain time. The operator watches for the stars through a telescope, the field of which is covered with fine wires.

As the stars reach a certain point in transit the operator presses a key in his hand. A contact is made and recorded on a chronograph. The chronograph consists of a cylinder covered with paper. A fountain pen rests on the paper. It is held by an arm attached to the mechanism. The cylinder revolves once a minute and the pen moves along the surface of the paper, making a spiral line.

A sidereal clock of the finest make is running in a vault underneath the observatory. With each tick of the clock there is a contact of two points. These two points are attached to wires that lead to an electromagnet attached to the arm that holds the pen of the chronograph. The clock is so adjusted that each minute the pen jumps to one side. Consequently there is a break in the line.

There are other breaks, too, when the observer watches the stars cross the lines in the field of the telescope. The mean time thus recorded for each star after being corrected for errors, is the clock time of the star's transit. Whatever difference there is between this clock time and the sidereal time marked by the transit of the stars is the error of the clock. From these astronomical observations the sidereal time is obtained. The error amounts to but little, rarely being more than from 5/100 to 10/100 of a second.

The sidereal clocks are wonderful pieces of work. They were made in Berlin by a man named Riefler. There are two of the clocks in the observatory building in Washington, and a third Riefler clock is in the room from which the time is sent out to the world.

The sidereal clocks in the observatory are beneath the ground, in the basement of the building. The room which contains them is small. There are three walls surrounding it, with spaces between them. The effort is made to keep the temperature within the room always the same. For this purpose there is a thermostat so delicately made that the increase in heat caused by the presence of a human being in the room,

STILL SUPREME

Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

Records of 1908-1909

KEW OBSERVATORY TRIAL OF WATCHES AND CHRONOMETERS

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BEST RECORDS

GENEVA OBSERVATORY TIMING CONTEST

The Unique First Prize for Best Average Running between Manufacturers with Average 254.68, the highest ever obtained

6 First Prizes - - -	out of 10	21 Fourth Prizes - - -	out of 30
14 Second Prizes - - -	" 30	18 Honorable Mentions - -	" 34
18 Third Prizes - - -	" 35	7 Single Mentions - -	" 21

MORE THAN ONE-HALF OF THE AWARDED PRIZES

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

$1.50 **$1.50**



14 Size.

THE "BANNATYNE"

is the watch your trade has been looking for, but never found. The smallest and easiest winding practical watch ever produced at this price. Built strictly upon watch principles. It has merit. It is fully guaranteed. It is meeting with much satisfaction among those who are discerning.

Write for descriptive booklet.

WALTER FRAZER BROWN

Western Representative **Columbus Memorial Building**

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n only for a minute will be indicated.

The clocks are in large glass cylinders, four or five feet high and hermetically sealed. The cylinders are fastened to stone pillars which reach down into the ground and do not touch any part of the flooring. Thus there is no chance of vibrations affecting the clock except from earthquakes, and such happenings are beyond the control of the scientists.

The clock winds itself every 30 seconds by means of a small weight. The fall of the weight moves the clock. When the weight reaches a certain point a small electromagnet becomes operative, and the weight is picked up, to start on its downward course again, giving enough power to keep the clock going.

There are two clocks which may be used in automatically sending out the time, so if one should break down the other would be ready for the emergency. These clocks are made accurate by comparison with the sidereal clocks.

The time of sending a flash over the wires is practically nothing. A flash has reached Greenwich, England, in three-tenths of a second.

The Curious Old Clock of Heilbronn.

By Charles A. Brassler.

THERE are some old astronomical clocks, like those at Strasburg, Lyons, Lübeck, etc., that are known to almost everybody, while others, for no apparent reason, have remained obscure and comparatively neglected, although presenting many interesting features. Among the last-named class the old clock of Heilbronn, Germany, figures conspicuously.

The town hall of Heilbronn, built in Renaissance style, possesses an old curious clock, which serves as a superb ornament to the beautiful gable. The lower dial, about five yards in diameter, shows the signs of the zodiac and the courses of the seven planets, gayly painted in bright colors. Above this are two gilded goats and a gilded rooster. Above the rooster is the dial proper, which shows the time, and to the right and left are life-size figures of a herald and a knight, both with angels' wings.

Above the dial, in a niche, hangs the quarter bell, and just below this is a representation of the moon's phases. When it is about to strike 12 the two figures standing on each side of the quarter bell first strike the quarters, the hour then strikes on a bell, hung high up in the gable, and at each stroke the herald sounds a blast on his trumpet, the knight strikes or beats time with his sword, and the gilded goats butt their heads together. Finally the cock crows thrice. The present mechanism dates from the beginning of last century, and replaces a clock that was installed when the town hall was built.

After a prolonged period of construction, some time ago, the work of restoring the city hall was completed, as far as the chief façade was concerned. It is evidently easier to build a new edifice than to carve a new one out of an old building. Now that the restoration is finished, the architectural beauties of the Renaissance style, which many have hitherto passed idly by, are brought into striking prominence.

Especially effective, in addition to the imposing flight of steps, is the central structure that frames the famous clockwork. At the same time, the clock has undergone thorough repair; certain parts had ceased to work, and it was only proper that their functions should be restored. Thus the trumpeting figure had for decades so reduced his efforts that there was no sound to speak of. Now he trumpets as he originally did, over the market place, in a manner to enthuse one; but it is the cock who has been most benefited by this restoration, for his resonant cock-a-doodle-doo rends the air on the third, seventh and 11th hours.



QUAINT OLD CLOCK IN THE TOWN HALL OF HEILBRONN, GERMANY.

The original work of art, as stated before, dates from the 16th century, and was make by the native of Schaffhausen, Isaac Halbrecht, the constructor of the astronomical clock in the Strasburg cathedral.

Hurlebaus & Ward, Bradentown, Fla., have dissolved, Edward F. Hurlebaus continuing alone.

A Thousand-day Clock Movement.

IN the field of clock making an interesting invention is reported from England. King Edward was shown, recently, by the inventor, Siegmund Kutnorr, a clock that neither ticks nor requires to be wound. This work of art is an electrical clock, in which the electric current acts directly on the wheel-work, consisting of five small wheels. The main wheel runs on a ball-bearing, which is large enough for a ball-bearing for a second wheel.

It is operated by a dry battery that costs 25 cents. The battery is located within the works. The consumption of current is so small that the battery is guaranteed to operate the works at least a thousand days. Kutnorr has owned the model clock for three years; during all this time, it is claimed, it has been driven by a single cell of this character and has never stopped. The clock goes in any position, on a train or in an automobile.



IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

OMAHA WATCH REPAIRING, ENGRAVING AND OPTICAL INSTITUTE

Nos. 832-833-834-835-836-837 New Brandeis Building

OMAHA, NEB.

We have never advised students to take a short course in any of the above branches, as they would probably always remain botch workmen. The cheap short-term schools are a curse to the trade. Such diplomas are a fraud. No one should receive a diploma until expert. The time required, with the best advantages is from one to two years. *We give practical work* and instructions from first to last and *all the time.*

DRS. TARBOX AND GORDON.



Imperial Westminster Electric ¼-Hour Chimes

Operated from ANY clock at ANY distance by 10 wet or dry batteries. On Exhibition at our salesroom, 81 Nassau St., New York. One hundred sets in use.





Received Diploma and Highest Award Medal at the Lewis & Clark Centennial Exposition, Portland, Oregon, U.S.A., October, 1905.

The music of the chimes is the same as the famous Cathedral Chimes of Westminster Abbey, London. Makes a quarter-hour Chime of any silent or striking clock, converting it into a wonderful outside Chime Timepiece.

Special Note.—By the old methods, to obtain an Outside Clock Chime Timepiece, and the wonderful volume of sound, and the sweet, clear tones in the chimes—to be heard on the street at a great distance—they could only be procured at an enormous expense, while these are within the means of every jeweler and occupy very little space. Placed in vestibule, or outside of building. Write for particulars and testimonial letters.

Manufactured by **THE W. GREEN ELECTRIC CO.** 81 Nassau Street New York, U. S. A.

JULES JÜRGENSEN

Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE

RUDOLPH & SNEDEKER

65 Nassau St., New York

AGENTS

REPRODUCTION OF THE OLD

Willard Banjo Clocks



ELEGANT DESIGNS

SUPERB FINISH

MADE TO LAST

The pinions are cut, hardened and polished and plates are made of heavy hard brass.

Derry Manufacturing Company

DERRY, NEW HAMPSHIRE

R. & L. OIL

While different from all other oils in every respect the *BIG* difference is that it never fails to do the best work all the time. It is a waste of time and money to use oils that vary in quality and cause repair jobs to be returned to be done over at your expense.

Send 25 cts. to your jobber for a bottle.



M. Sickles & Sons, Philadelphia
Swartchild & Co., Chicago
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D. C. Percival & Co., Boston
Chas. May & Son, Boston
Daniel Pratt's Son, 53 Franklin St., Boston
Sussfeld, Lorsch & Co., New York City
H. S. Meiskey Co., Lancaster, Pa.
E. & J. Swigart, Cincinnati, Ohio
Hammel, Riglander & Co., New York City
E. L. Deacon Jewelry Co., Denver, Colo.
Edwards & Sloane Jewelry Co., Kansas City, Mo.

RANLETT & LOWELL CO.

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ILLINOIS MOVEMENTS
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HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
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PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information

From the Resolutions of the Missouri Society of Retail Jewelers

We advise you to investigate the proposed action of Robert Ingersoll & Bro. regarding the exclusive sale of their watches to the retail jewelers, and if you find it as favorable as we believe it to be, that you carry and sell their line as far as your trade conditions will permit.

This recommendation refers to the

Ingersoll-Trenton Watch

the sale of which is confined to responsible jewelers and which is sold direct to the retail dealer only.

The retail prices are restricted.

We will gladly lend assistance to "jewelers from Missouri" in any investigation which they may undertake regarding the "I-T" watch in response to this recommendation of their resolutions committee and in which our aid will be of service.

ROBT. H. INGERSOLL & BRO.

45 John Street, New York

Always Buy Watches of a Retail Jeweler

A Mail-Order House, Although It May Sell a Good Watch, Cannot Adjust It To Your Person.

NO watch you buy by mail will keep perfect time, no matter who made it, how perfectly it is made or what its reputation. A good time-keeper *must* be regulated to your person as carefully as a good tailor fits a coat. In no other way can you secure perfect timekeeping service. No one but your jeweler can do this. Watches you buy of mail-order concerns are not and cannot be so regulated. That's the reason they never keep perfect time and always run too fast or too slow. The variation of even one one thousandth part in the vibration of the delicate watch balance which governs the movement, means a loss or gain of a minute and a half each day. *South Bend Watches* are sold only by reliable jewelers. They are never sold by mail, because South Bend Watches are so good that we do not want their great reputation for reliability and accuracy injured by improper regulating. We make South Bend Watches as nearly perfect as it is possible to make a watch and pay the jeweler to regulate it to keep perfect time in your pocket. A watch which is a perfect time-keeper in one man's pocket, very likely will not keep time at all in another man's pocket.



A SOUTH BEND Watch

If you carry a South Bend Watch you will know that the watch you carry will stand tests that are twice as severe as any that you are ever likely to give it. It might be frozen solid in a block of ice,—it would still keep satisfactory time.

Every adjusted South Bend Watch, before it is sent to your jeweler, is baked in an oven heated to 100 degrees Fahrenheit and kept for hours in a refrigerator at freezing point. It must keep perfect time in every position and not be affected by the jars and jolts of railway trains, horseback riding, etc. It is built to stand the hardest wear and usage you can give it.

A South Bend Watch, although it is the best watch in the world, costs you no more than other good watches. Your jeweler will gladly show them to you and tell you why they are the best watches for you to buy.

Send coupon today for our handsome book "How Good Watches Are Made," and an interesting little device showing how South Bend Watches adjust themselves to every temperature. Don't fail to talk with your jeweler about watches before you buy any watch.

South Bend Watch Company
South Bend, Ind.

South Bend Watch Co., South Bend, Ind.
Please send me your free booklet, "How Good Watches Are Made," and an interesting little device showing how South Bend Watches adjust themselves to every temperature.
Jeweler's Name
Jeweler's Address
My Name
My Address
R. L. J.

The Ads That Ring True

to the cause of the Retail Jeweler are the **SOUTH BENDS.**

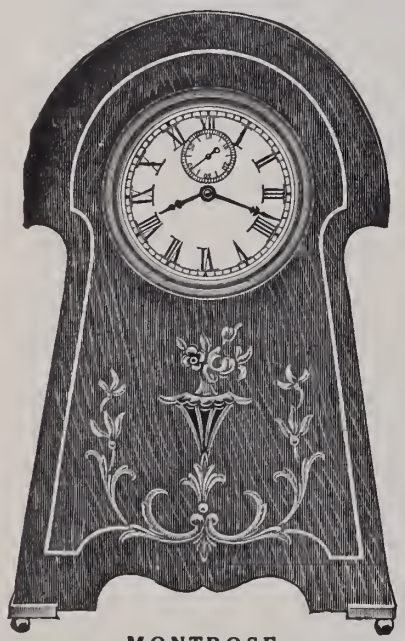
Men may talk and men may promise you protection against unfair competition, but we have gone further—we have put ourselves in black and white before the 80,000,000 of Uncle Sam's people, stating clearly that **SOUTH BEND WATCHES** are not sold to mail order houses.

What other manufacturer of watches has ever unqualifiedly come out for the Retail Jeweler? We are giving you quality goods. Now get in the bandwagon and help drum the mail order man out of the retail jewelers' camp.

Send for prices and literature to-day.

South Bend Watch Company

Manufacturers of High Grade Watches — SOUTH BEND, INDIANA



MONTROSE

Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
New York Salesroom, 37 Maiden Lane

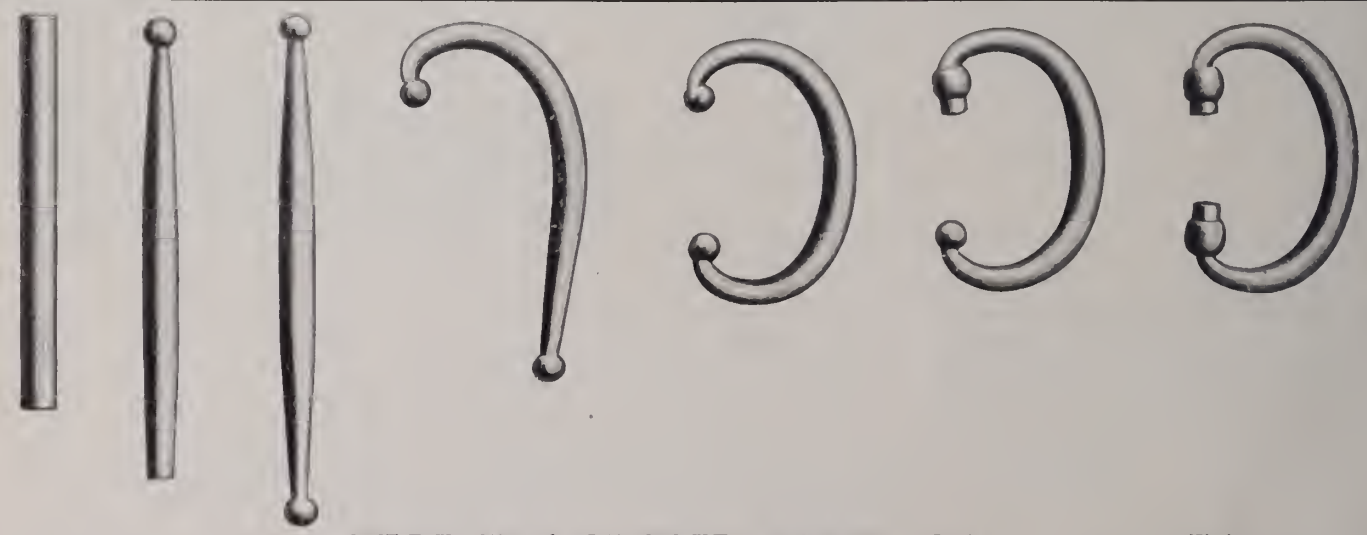
HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON



The above show how the Bow is made for repairing purposes.

THE WACHTER MFG. CO.
HARTFORD, CONN.

Wachter Patented Ball Bearing Bow
Patented July 25, 1905, May 21, 1907 March 30, 1909.

RING OUT THE OLD—RING IN THE NEW



STANDARD.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time. Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.. Case, seamless brass nickeled.

ALTERNATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

Why travel in the same old rut the balance of your natural life, and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.

THE E. INGRAHAM CO.

BRISTOL, CONN.

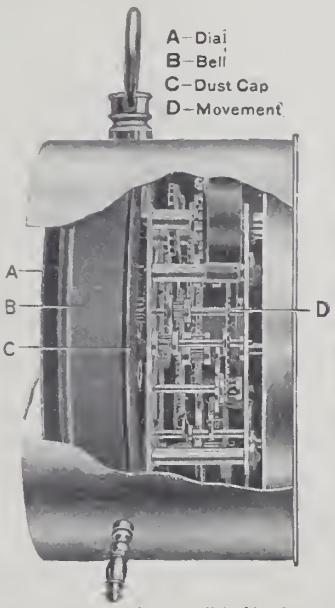


DI-ALTERNATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30 hour time. Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name ..... **Address** .....

THE ANSONIA CLOCK COMPANY

Nos. 90-94 Wabash Avenue
CHICAGO, ILL.

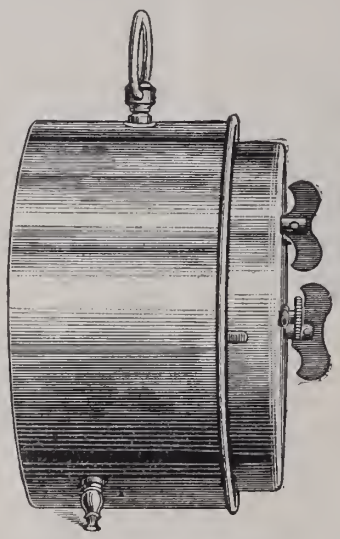
No. 23 Fore Street
LONDON, E. C., ENGLAND

No. 99 John Street
NEW YORK, N. Y.

BELL-ON-BACK ALARMS IN TWO SIZES

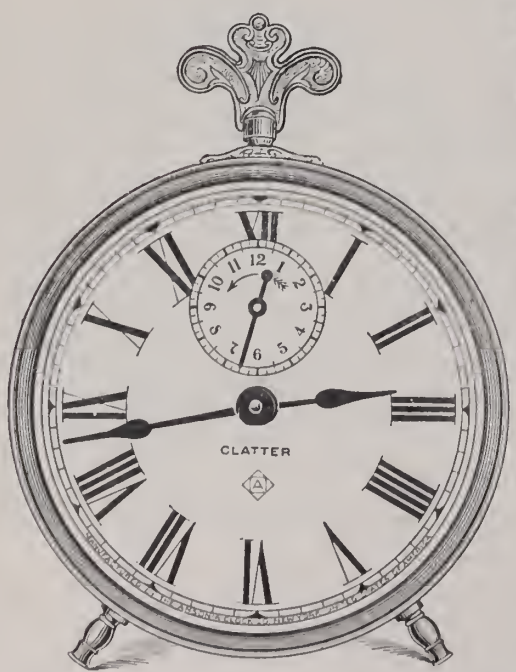
Seamless Brass Case—Nickeled. Clear Toned Bell. Can be adjusted by a lever on the back for either Repeating or Continuous Long Alarm. Convenient Switch for Stopping Alarm.

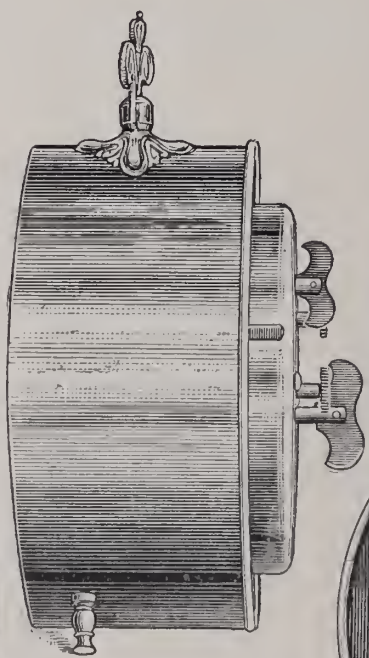




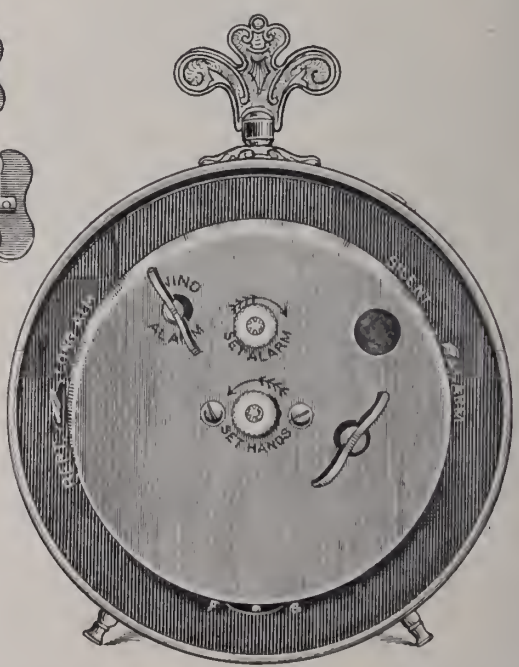
STARTLE (4 inch)







CLATTER (5 inch)
Hinged Handle





Read what the Principal Chemist of the Standard Oil Co. says of

FULCRUM

Watch and Clock Oil



FULCRUM OIL CO.: — In physical tests of Fulcrum Watch and Clock Oils, I find that these oils are non-drying and do not gum when exposed to the atmosphere — nor do they evaporate.

The Fulcrum Watch and Clock Oils are neutral, and on account of the absence of free, fatty or *any other acid*, they do not corrode metals, such as Gold, Silver, Platinum, Copper, Nickel, Aluminum, Brass, Tin, White Metal, German Silver, etc.

I can cheerfully and conscientiously recommend the Fulcrum Watch and Clock Oils as ideal lubricants for Watches, Clocks, Scientific Instruments, etc.

June 7, 1909. (Signed) FREDERICK W. MANN, Ph.D.

Read What Some of the Principal Watch Companies of This Country Think of

FULCRUM OIL



New England Watch Co.: "It is first-class in every way."

E. Howard Watch Co.: "We consider yours an improvement over any domestic oil we have ever seen."

South Bend Watch Co.: "We have completed a test with your oil in extremes of temperature and other conditions, and are pleased to report the result of the trial is most satisfactory."

The Most Serious Problem Ever Known in the Watch and Clock Business Has Been Solved

FULCRUM OIL

Positively will not gum.

Will not evaporate.

Will not become rancid or discolor in any length of exposure.

Will not corrode the pivots, because it is free from acids.

It is the only Watch or Clock Oil ever known which is absolutely free from acid and

We Can Prove It



No oil has ever before been spoken of and recommended so highly by people who know — and opinions from such people cannot be bought.

FULCRUM OIL can be obtained from your material jobber, 35c. per Bottle; $3.75 per dozen

It costs nothing to try it — a postal to the factory will bring you a small Sample Bottle Free of Charge.

FULCRUM OIL COMPANY, Franklin, Pa., U.S.A.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

The Shell of Our Business.

Paper read by FRED PILCHER, Mexico, Mo., before the recent convention of the Missouri Society of Retail Jewelers, in St. Louis, Mo.

THE artist hangs his picture here and there until he has obtained the light which best brings out its beauty and design. But the business man too often fails to throw the best light upon his own business, or, in other words, he falls into the habit of thinking of the kernel as the whole of the business nut. Forgetting that all through its tender years of growth and immaturity it will prove to be vigorous and alive only as the shell shall prove healthful, helpful and protecting, and able to take in that which is food for the immature kernel.

Well grounded and firmly set indeed must be that business which can afford to take no thought for outside appearances, or make no effort toward display. We can imagine that one year would sap the life and vigor from the best established one, which failed to regard outside appearances. No; competition is too great, and the young aspirant too energetic, for any to lay aside this drawing card. Young and old alike must be ever on the alert.

The question with all is: "How best to promote the life of business?" The newspaper man says: "Advertise." And so often has he said this that the world has become pretty well educated up to that point. But the question remains: "How shall we most effectively advertise?" Not through the press alone, although I would detract nothing from the importance of telling to the world what you have and what you can do. But do not stop with telling. Show your goods and show them in the most inviting manner. It is not the man from Missouri alone who has to be shown. The world at large is attracted by whatever is pleasing to the eye. And in no line of business is this more especially true than with the jeweler. Our wares are a luxury rather than a necessity, hence we must appeal to the beauty-loving, pleasure-seeking world. Not but what the man of hard toil comes often to purchase some simple gift of love, but he comes with his heart tuned to an appreciation of beauty and sentiment. Then let us be prepared to please such a one, as well as the connoisseur with his critical eye and educated tastes.

A spade may be a spade under all circumstances, but a jewel takes luster from its surroundings, and its beauty is enhanced by a suitable background and a tasteful arrangement. Since it is not something the purchaser must have, but some thing he desires because of its beauty and attractiveness—then, to display it in the most attractive way is plain business and common sense. Make your show window a thing of beauty, which will catch the eye of the passer-by, and his exclamation of pleasure will attract another. Thus you have thrown out a line which will surely draw business to you. We cannot all display jewels of fabulous worth, and we may not all be able to afford costly fixtures. But, to the man with his heart in the business, there is nothing in the jewelry line, down to the simple band of gold, that may not be made to draw the attention and supply the want of a customer.

The designs to be followed out in decorating store fronts, show cases, and all the appointments for display, are as varied as there are jewelers and different classes of customers. It is a study each must make for himself. But let his aim be to give to the whole, from back to front, that air of elegance, brightness and cleanliness which makes it a pleasure for the passer-by to "step in and look around." He sees a simple trinket here and there nestling against the soft velvet, and catches the glow of the diamond, the ruby, and the sapphire. These may awaken a spirit which will sometimes loosen the shell of the tightest and most grasping, and cause him in a moment of spontaneous generosity to take pleasure to others, while he gladdens the soul of the man behind the counter.

As in every other line, the business of the successful jeweler is not all dollars and cents. The man in love with his own work, enthused by its possibilities, and himself awake to its attractiveness, can hardly fail to make a showing of that which he feels is so worthy of display.

You may earnestly toil and labor,
And the tricks of the trade may know;
But if you fail to put the front on,
Your business will never go.

You have jewels to fit the favored ones,
And a ring for the country beau;
But you must know the art of selling them,
And be able to make a show.

With the best of inside workings
The shell has got to glow,
But the kernel will never its flavor keep
Without an outside show.

The Way of the Enterprising.

SOME unique window displays have been recently made by Noah Deal, of Arlington, Tex. In the show window a short time ago was shown a live owl, bearing the placard, "If you were a wise old owl like me you would trade with Noah Deal." Included in the show window collection were a tadpole, a baby turtle, a terrapin, a snake and two horned toads. The quaint collection has caused all kinds of comments, and, of course, has given the jeweler considerable publicity.

M. K. Giant, Vallejo, Cal., is one of the few jewelers who are located in a small place and who do business with customers at a distance. His watch repairing establishment is known all over the State and mail orders are of frequent occurrence. Within the past 16 months 1,384 watches and clocks have been repaired. Much of his success is due to the expert ability of Harry Atlas, the watchmaker employed by him.

An old $1 note, issued by the Walkill Bank of Middletown, N. Y., in 1863, is being displayed in the show window in the store of H. S. Dusenbury & Son, on North St., in that city and is attracting a great deal of attention. The bill has been mounted and neatly framed.

Gross & Saxe, 349½ 3d St., Milwaukee, Wis., are selling watches upon rather a unique plan. The back of the programme used at one of the vaudeville theaters is printed in the form of a coupon which, when presented at the jewelry establishment, credits the holder with a dollar on the purchase of a reliable watch. The firm is meeting with a ready business in selling the timepieces on the instalment plan of a dollar down and a dollar each week.

W. E. Avery, Columbia, S. C., is offering to settle with his creditors at 50 cents on the dollar.

A. E. Tucker, formerly in the jewelry business in Detroit, Mich., where he lived at 92 Myrtle St., but who is now a resident of Chicago, narrowly escaped death, one day recently, when he received through the mail in Chicago a bomb, which, it is alleged, contained nearly half a pound of dynamite. Tucker became suspicious of the package after hearing a clicking sound inside, just as he was about to open it.

Storekeeping Department.

The Spirit of Content.

SANCHO PANZA asked that we bless the man who invented sleep, says Richard Boehm, in *The Haberdasher*. In the interest of justice, he might have added a word for the individual who discovered leisure, that rare possession which is bestowed so generously upon some and which is almost unknown to others.

When the span of man's life was created, it divided his existence into thirds. During one of these he works; another is devoted to sleep, and the smallest of the three is that period of time during which he may idle. Sleep is not recreation, and we may not take from this duty time which should be ours for the cultivation of leisure. This civilization of which we boast has made no place for relief from toil. It has demanded that man should labor, and each era asks more of him, yet makes no alterations in the daily routine that has been in vogue since Romulus and another planned the complications of municipal life. If an issue be taken, apparently, our playing time is growing less, and it is not well that this should be so.

We have always endeavored to lighten labor, but to what purpose? The result of our effort does not mean increasing ease for physique or brain, and the sole accomplishment is found in the ability to do more in less time. Man does not put aside this period which he has spared, but crowds into it additional labor, and ere long he will essay to increase the working capacity of this.

In Bayard Taylor's part of the Catskill Mountains, the seeker of things unique may chance to ramble in the vicinity of Twilight Park. Here, long ago, the inventor of a world-famous labor-saving device built him a snug bungalow and dubbed it "Rest-a-while." He planned to linger here when his troubles were many and his soul world-weary. But he never came to Twilight, for the lure of his machine was stronger than the call of the pine woods, and the picturesque old shack remains still tenantless. What need for cogs that save seconds and wheels that make minutes if the cost of their production is beyond the reckoning?

Do you know that the body hungers for play? It cannot appreciate the hour that is stolen from sleep and has absolutely no desire to come into its own if the time must be derived from this source. But it asks for itself an allotted period, and unless our routine is absolutely the master of our wishes, the time and place will be ours to do with as our pleasure may dictate.

The search for ease is universal. It seems the natural instinct of man to look for soft spots, and, having acquired these, he disposes of the remainder of his time with the object before him to discover what may be done with them. Leisure that comes to us of a sudden is startling, and from this we may assume that preparation of some nature must be made in order that we may thoroughly enjoy what has been thrust upon us. An active man who finds himself unexpectedly with much spare time before him is made as miserable as the idler who is thrown promiscuously into a position where much effort is demanded of him. We are not all adapted to the enjoyment of total freedom from stated occupation.

As it is said of one man that he is born to labor, so may we say of another that idleness is his lot. We may presume that each indulges himself in the utmost possibilities of his primogeniture for a time. Let us suppose that conditions are suddenly reversed. The worker is freed from his toils, and the other finds himself with the necessity of labor before him. It is not difficult to see what these changes will mean to both.

To idle gracefully is more difficult than any work may ever be. It warps the soul, this ease, makes thick the blood and ossifies the mind. There is no charm in entire abstinence from employment, however alluring the prospect appears in the eyes of a busy man. We do not influence the state that fortune has created for us. The condition that we may find ourselves in is the ruler of what happiness we may find in our special lot. Given a sphere, then, not of his own selection, it must needs follow that man should desire another orbit in which to move.

Those individuals who do not possess the ability to alter what destiny has made for them are compelled to make aspiration the sum total of their realization. In consequence, discontent stalks with them throughout their existence. No thought is more galling than this: To realize that we are beyond helping ourselves to better things. If man feels that chance has played him a scurvy trick in not making his opportunity a superior one, he may yet continue to enjoy a measure of content. But with this before him, that he is unable to cope with the difficulties of elevation, his dissatisfaction for always is assured.

If a silver trout stream is calling to you and the magic of fair skies and rolling hills and bosky dells is working wonderful mysteries with your peace of mind, go to all of these and take your fill of what they have to give. But, if it is your wish to retain the impression that was yours originally, come away before the charm palls. There are few associations that will endure constant attendance, few joys that hold their spell when we test them often, and of leisure, too, we tire. And when that time comes that man's nature rebels at an interval of ease, he has become a serf to a power stronger than any he may exert, and his horizon assumes the magnitude that is found when we look through the large end of the telescope.

Destiny, in all wisdom, has given few men the opportunity to become bored because of an abundance of leisure. Those individuals whom she has neglected in this respect so far outnumber the former that Fate may be excused for her whim. She gives no more generous gift than work to do, and the health and strength with which that labor may be done. With a little time to play and a duty to be done, man may have as a living part of himself that most serene possession, contentment. What need for more than this in life's brief span?



AN INTERIOR VIEW OF THE STORE OF BALL & PUTNAM, JOPLIN, MO.

The Store of Ball & Putnam, Joplin, Mo.

THE interior of the Ball & Putnam store at Joplin, Mo., is pictured below. It is 25x60 feet and finished in ebony, with frescoed sidewalls and ceilings.

The walls are hung with paintings of merit, and a singular but pleasing effect is produced by Japanese hangings in the rear of the store, which the illustration fails to do justice to.

Arthur L. Songer, formerly of Xenia, Ill., is now at Flora, Ill.

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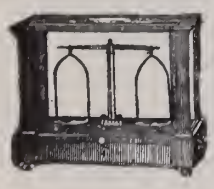
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Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(*Continued from issue of July 14.*)

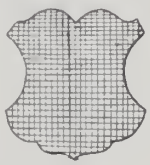
BISJAMON (one of the Seven Japanese Gods of Fortune). "The god of glory, a warrior clad in knightly armor, grasping a spear and holding in his hand a pagoda, the symbol of power."—Bowes.

BISQUE. (See *biscuit*.)

BIZARRE (Fr.). "Fantastic, capricious of kind."—Mollett.

BIZEN. One of the earliest ceramic wares produced in Japan was made in the province of Bizen, a piece being recorded during the reign of Suishin, 97 B.C. The well-known Bizen ware comes from kilns started during the XIII. century. "From their foundation the wares made have shown no particular change in material or character, the potters having confined themselves to the use of a particularly hard and extremely dense clay of a reddish-brown color, which they have fashioned into *chanoyu* (to which refer) vessels, small flower vases and statuettes of the Seven Gods of Fortune (to which refer), the latter being a favorite subject, and often showing remarkable skill and humor in the modeling. The stone ware of this province is the hardest and closest in texture of any made in Japan, and the objects themselves are generally of a heavy and solid character, covered with a salt glaze without brightness."—Bowes. Three classes are defined as Imbe, Migakite and Hitasuki, each distinguishable by Japanese connoisseurs. Glaze usually deep, rich brown. Imbe ware splashed lightly with yellow. Hitasuki ware more porous and "rude lines in the decoration intended to give the idea that it is tied with a cord." Migakite most carefully potted of these wares, particularly fine, and the brown glaze brilliant and evenly applied. Painted *Bizen* is the rarest description of all, but we find little to admire in it, for it is merely a fine brown stone ware, partially painted with light and dark brown and somber green glazes, and speckled here and there with spots of white enamel. *Bizen* ware pieces dating before the end of the XVI. century are known as *Ko-Bizen;* later ware is called simply *Bizen*.

BLACK. In Christian symbolism *black* denotes the earth, hence also death, mourning, evil, darkness, the negative. It is the attribute of the Prince of Darkness. "White and black together signify purity of life, and mourning or humiliation; hence adopted by the Dominicans and Carmelites. In blazonry" (heraldry) "black, called *sable*, signifies prudence, wisdom and constancy in adversity and love, and is represented by



TINCTURE SABLE (BLACK).

horizontal and perpendicular lines crossing each other."—Mollett.

"BLACK PRINTING." Former term for "on-glaze," or enamel printing, used toward the end of the XVIII. century, when most pottery printing was done in black.

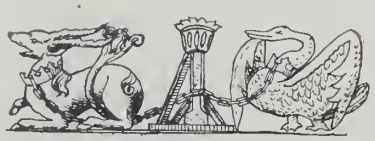
BLACK WARE. "*Black ware* for domestic purposes was, in the XVII. and XVIII. centuries, much esteemed in England, and the manufacture was continually improved, reaching a high state of perfection at the hands of Wedgwood."—Jervis. (See *Egyptian black.*)

BLANC DE CHINE. Plain white porcelain pieces undecorated. They are said to be very ancient, and are stated to be the first form in which china was used—probably made to imitate ivory.

BLASTED. In heraldry, *blasted* means "leafless, withered."

BLATERAN, Françoise. "A woman who operated a pottery at Lyons (France) about 1750."—Jervis.

BLAZON. "In heraldry, a term derived from the German word *blasen*, which signifies the blowing of a horn; it was introduced in heraldry from an ancient custom of the heralds. It was the practice when



BADGE OF KING HENRY V. IN HIS CHANTRY, WESTMINSTER ABBEY.

knights attended jousts or tournaments to blow a horn, announcing their arrival. This was answered by the heralds, who then described aloud and recorded the arms borne by each knight. Hence originated, it is presumed, the word *blazon*, or *blazonry*, which signifies the describing in proper terms all that belongs to coats-of-arms."—Clark. For example, the *blazoning* of the badges on the cornice of King Henry's chantry in Westminster Abbey is as follows: "On the dexter, a white antelope, ducally collared, chained and armored *or*, and on the sinister a swan gorged with a crown and chain. The beacon or cresset *or*, inflamed proper."—Mollett.

"BLEU CELESTE." A later term for *"bleu turquoise"* (to which refer).

BLEU DE ROI. The Sèvres term for the blue produced from pure cobalt. English Royal Blue is the same.

"BLEU FOUETTÉ." "A Chinese ceramic blue ground color less deep than the ordinary Chinese blue; it appears as if it were granulated and semé" (sown) "with bubbles, which has led some persons to suppose it to be the *bleu soufflé* of Pere d'Entrecolles" (to which refer). "The *bleu fouetté* rarely covers whole pieces; it leaves reserves, which are decorated either in blue designs done in lines or in copper red under the glaze, or in various colors, particularly those of the *famille verte*" (to which refer).—Jacquemart.

"BLUE OF THE SKY AFTER RAIN." Chinese tradition says that a certain emperor demanded pieces of pottery that should be the color of the "blue of the sky after rain." His expert potters were in despair, but they found what was required in the azure blue that the Chinese know under this term. Pottery in this color was made about A.D. 945. It is also called *Tch'ai*, and the Chinese value little pieces of it as highly as jewels.

"BLUE POTS OF SAVIGNIES." (See Savignies.)

BLEU SOUFFLÉ. "According to the description of Pere d'Entrecolles (an early missionary to China) this effect (in ceramics) was obtained thus: The color made of the proper consistency is placed in a tube, one end of which is covered with a close gauze; by blowing through the other end little drops filled with air are precipitated upon the enamel. These burst when coming in contact with the sides of the piece and reduce themselves into little contiguous circles, forming a network like the finest lace. Sometimes the *soufflé* is blue; more often of a carmine red, which, at first sight, gives the piece the appearance of a violet-like enamel. This decoration often fails, the little drops do not burst, but form, on the contrary, into little veins, which run half-melted into the starch-blue glaze. Hence results a decoration very agreeable to the eye jasper, not less sought after than the *soufflé* itself."—Jacquemart.

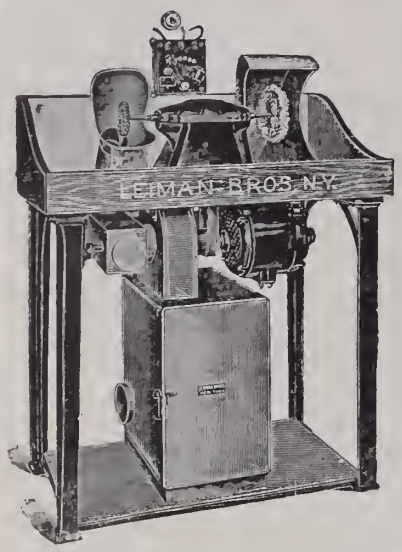
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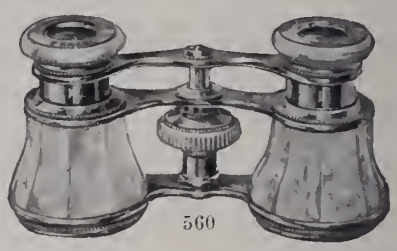
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vented by Hellot, 1752; it was later called "bleu celeste."

Block cutting. A term used at first for the art of carving molds in alabaster, etc. Later it became the term for cutting of sectional alabaster, or clay, molds from which were prepared working molds for salt-glaze ware.

Blois. The finest tin-glazed ware of France comes from this town. A favorite form of decoration is the reproduction of the grand old castle of Blois.

Blondel, Michel. A goldsmith of Blois, France, of the early XV. century.

Bloor, Robert. The Derby china works was under his proprietorship from 1815 to 1849. (See Derby.)

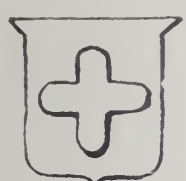
Blue. "In Christian art blue, or the sapphire, expressed heaven, the firmament, truth, constancy, fidelity. Its symbolism as the dress worn by the Virgin Mary is of modesty. In *blazonry*" (heraldry) "it signifies chastity, loyalty, fidelity and good reputation. Engravers represent it by horizontal lines."—Mollett. It is known usually as "azure." (See *azure*.)

"Blue-dash chargers." "Certain peculiar English delft plates of whose origin there is no positive proof are thus termed. They are probably Lambeth goods of the XVII. century. They run generally from 13½ inches to 18 inches in diameter, of hard body, covered on top in enamel of greenish hue. The decoration rests on the enamel, and a coating of lead glaze covers the entire piece. Daubs of blue paint about the edges gave rise to the name of 'blue dash.' The colors used are blue, brownish purple, green, orange and yellow. Subjects are historical, floral, biblical. They are exceedingly rare and obtain high prices in spite of their crudeness."

Blue printing. Blue was the sole color able to be used for under-glaze printing on its commencement (about 1780), hence the process became known as blue printing.

Blunger. The ingredients which compose the *paste* in ceramic productions are mixed in a circular tank known as a *blunger*. A series of arms radiating from the shaft in the center of this tank continuously stir this mass until it is thoroughly homogeneous and of a creamy consistency.

Blunted cross. Cross moussée or



BLUNTED CROSS.

émousée.—Robson.

Boat. (See *de Boot*, Delft factory.)

Bobbon. A French medalist at Paris during the middle of the VI. century.

Bocal. A short-necked, wide-mouthed drinking cup.

Bocca (It.). A pitcher.

Boccale (It.). A decanter.

Bocalletto (It.). A small pitcher.

Boccaro, or *bucaro*. "A term borrowed from the Portuguese language."—Jacquemart. A stoneware of fine paste, dense, close, generally of a red-brown. Chinese *boccaro* ware is usually of reddish-brown tint.

Bocchi, Bennedetto. A faience decorator of Caffagiolo about 1640.

Bodkin. The Saxon word *bodkin* means a dagger, a hair pin, and also a blunt, flat needle. (See *acus*.)

Böhme. One of the talented Meissen ceramic artists forcibly expatriated by Frederick the Great to the Berlin porcelain works.

Boiserie. Art work in wood.

Boender, Mathys (1713). A Delft potter to whom are attributed several examples of Oriental style in blue signed "M. B." His pottery was the "Four Heroes of Rome."

Boettcher, John Frederick. Alchemist to Frederick Augustus I., Elector of Saxony, discovered kaolin (1709) near Aue, and made the first European porcelain. Just before this he had made some pottery from Okrilla red clay that greatly pleased the Elector. A factory was now started by the Elector for making Chinese porcelain. It was located in the Albrecht's Castle, at Meissen, where the fortifications were hoped to help hold the secret formula. Böttcher, through his drunken, dissipated habits, met an early death at 35, in 1719.

Boettcher ware. "A fine red stone ware which was made by a chemist of that name at Dresden, and which led to the discovery of porcelain in Europe."—Marryat. (See Böttcher.)

Boettiers, Jacques. Goldsmith to the French king and the Dauphine. Born 1707, died 1784.

Boey, Guillaume. A French goldsmith of the late XII. and early XIII. centuries. He created the shrine of the Church of St. Germain des Pres, Paris.

Bogaert, Matheus van der (1714). A Delft potter at "De Vergulde Blompot" (The Golden Flower Pot), "De Twee Wildemans" (The Two Savages), and "De Hert" (The Stag). In Mr. Evenepoel's collection is a small money box with the initials "M V B." which is probably from this master.

Boileau. Director at Sèvres factory, 1759 till 1773.

Bois-d'espence (France). Gournay's Almanach mentions an earthenware factory that was still active here in 1791.

Bois-le-Comte (France). A document in the Sèvres archives proves that a faience factory existed here in 1768.

Boissette, or Boisselle-le-Roy (France). "Established in 1733, this faiencerie was purchased in 1777 by the Sieurs Vermonet, father and son, who set up ovens for hard porcelain; during 44 years of working it must have produced much, and if we do not know any faience from it, it is that, by their style, these products are confounded with others."—Jacquemart.

Boldu, Giovanni (1970). Gem worker of Venice.

Bolsover, Thomas. The discovery of fusing silver on copper was made by a Sheffield mechanic of this name in 1742. Out of this discovery "Sheffield plate" was at first made by him with this process. (See Sheffield plate.)

Bombylos. A small vase of the ancient Greeks similar to the early type of *aryballos*. Its body was probably egg-shaped, with short neck and very small handle. Its name was derived from the gurgling sound it made in emitting its contents, drop by drop,



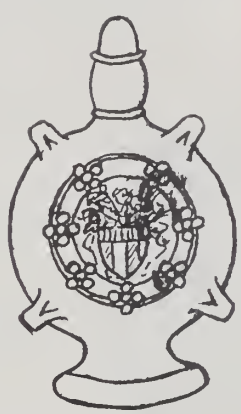
BOMBYLOS.

through its small neck. It was used principally to hold perfumes.

Bonaventure, Nicolo. Reliquary of Forli, head of St. Sigismond (1398), was created by him.

Boncault, Gatien. A goldsmith of Tours, France, in the early XVI. century.

"Bondenne." A term formerly used for



BONDENNE, OR TRAVELING BOTTLE.

the "traveling" bottle (to which refer).

Bone, Henry. A prominent English enameler. He served his apprenticeship under Cookworthy, of the Plymouth porcelain factory (period 1768-70). He introduced the "exotic birds" then in vogue at Sèvres and Worcester.

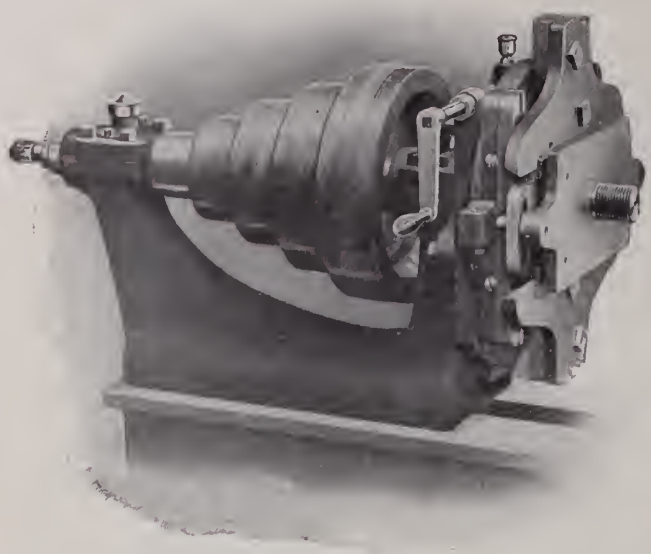
Bone-ash. The immense English soft-paste porcelain industry only became possible through the discovery of the use of calcined bone as an ingredient of the paste. To its phosphatic action is due the whiteness and other qualities which helped to build up its world-wide reputation so rapidly. A recipe printed in 1758 gives *bone-ash* as an ingredient for porcelain. This is the earliest knowledge of it. The facts as to the date and persons originating the discovery are disputed.

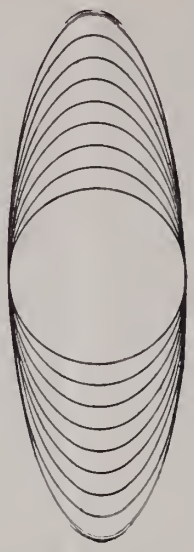
Boninsegna, Gianmaria (1345). Noted goldsmith. He restored the pala d'oro of St. Mark.

Bonnard. A noted goldsmith of Paris in the XIII. century. In 1242 he finished a *chasse* (to which refer) for the abbey of Ste. Genevieve to take the place of the one made by St. Eloi

Book. In Christian art the *book* is an "attribute of the fathers of the Church; in the hands of the Evangelists and Apostles it represents the Gospel. St. Boniface carries a book pierced with a sword. St. Stephen, St. Catherine, St. Bonaventura and St. Thomas Aquinas also carry books."—Mollett.

(*To be continued.*)





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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2309.—**To Loosen Cement on Glass.**—*I have a glass sign upon which small glass jewels have been cemented flat, perhaps with water glass or by cement such as is used in bifocal lens work. What will loosen the water glass cement? Is there any acid which we can use?* F. B.

ANSWER.—Nearly all cements used for cementing glass will dissolve in alcohol, benzine, turpentine or water. Any of the above should be tried until the right one is found. To give the liquid opportunity to act on the cement, a wall should be built around the settings with putty and filled with the liquid. Let remain for some time. The cement is often very thin, and, being covered, it takes some time for the liquid to work through. The settings may then be removed by lifting off with a sharp knife.

QUESTION No. 2310.—**Vienna Lime.**—*There is a polishing preparation called Vienna lime. What are the principal ingredients in it?* V. L.

ANSWER:—Vienna lime is prepared from dolomite by burning, slaking and glowing. It is best for use when it has not been exposed to the air. It may be pressed into cakes by mixing with some compound to hold it together, such as wax, paraffine or tallow. Thinned with alcohol, it gives a fine luster to nickel or brass.

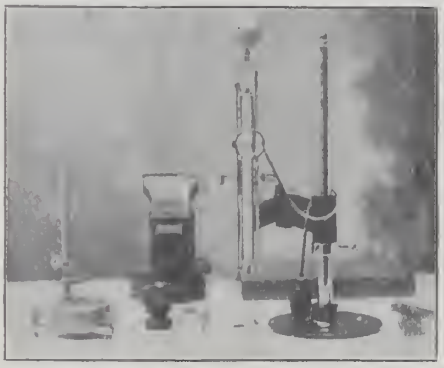
QUESTION No. 2311.—**Oiling Minute Repeater.**—*Will you kindly tell the parts of the striking train of a minute repeater which should be oiled and those parts where friction occurs in which oil would prove a detriment; also the same of a chronograph train, its springs, etc.?* C.

ANSWER:—All parts of the train of a minute repeating watch should be oiled as is usual in all kinds of watch work. But the steel parts of the repeating mechanism should, where any friction occurs, be lubricated with moderation with a suitable lubricator, except such parts where a delicate sliding motion takes place, which motion might be interfered with by adhesion of a lubricant. The surfaces of such parts may be cleaned by a small leather buff, which should be charged with an impalpable powder of black lead. A suitable lubricator for the other points of contact is good watch oil, impregnated with powdered black lead (finely pulverized pencil lead). This lubricator is to be applied discreetly by the crushed point of a pegwood. The acting points of springs are not to be neglected. The same applies to chronographs, but in the case of such the edge of the heart should by no means be touched with any lubricater.

Instrument for Testing Hardness.

(By I. F. SPRINGER, in *Technical World Magazine.*)

ONE of the most important of all metallic properties is that of hardness. But until the last few years there has been



INSTRUMENT FOR TESTING THE HARDNESS OF METALS.

no very reliable method to measure it. True, we have been using files for time out of mind. But even if we grant that the



TESTING THE HARDNESS OF METALS.

file gives accurate information, we have no means of estimating small differences in hardness. However, of late years, several methods have come to the front. One of the best of these is the process of the scleroscope.

This instrument is the invention of A. F. Shore. One method of using this device is to mount it on a swinging bracket. The glass tube is open at the bottom. A tiny hammer of exceedingly tough and hard steel fits in the bore. It is pointed at the lower end. The operation of testing a specimen is carried out by placing the metal to be tested below the lower end of the tube. The rubber bulb at the top is used to draw the little hammer up by a sucking action. The hammer is held by a suitable catch until the moment of testing. A hook at the left side near the top is pressed down and the lower bulb is compressed.

The hammer is now free to fall and strike the specimen with its point. Of course, the tube should be in a vertical position. Whether this is the case may be determined by a rod placed at the right of the tube. It is really a plumb rod, swinging freely from the upper end and free at the bottom. The hammer, though small, strikes its blow with a point so small that the impact is calculated at 75,000 pounds per square inch. This is beyond the elastic limit of most metals. Consequently, the blow struck makes a permanent displacement of metal.

Now when the impact is made there is resistance to it, although not sufficient to avoid permanent deformation. This resistance manifests itself in causing a rebound of the hammer. A scale reading from 0 to 140 is arranged to the rear of the tube, and furnishes a means of measuring the amount of the rebound. In this way a number is obtained which represents the energy of resistance at the moment when the elastic limit is exceeded. This appears to be just about what we mean by hardness.

The base and upright in this mechanism furnish an attractive method of mounting the instrument. Further, the essentials of the device may be totally disengaged from all arrangements for mounting. The scleroscope may then be used with convenience in testing parts of machines without removal. It may be added that the instrument is adapted to test the hardness of metals in general.

It is interesting to note the degrees of hardness shown by various metals—and, indeed, by the same metal under different conditions. Thus lead causes a rebound of but two spaces. However, hammered lead has a hardness of three. Babbit metal varies from four to nine or 10. Copper, uncompressed is six hard, but compressed its hardness rises to 14 or even to 20. A gold coin, which, of course, is compressed, shows a hardness number of 14.

Wrought iron in the ordinary state has a hardness of 18, but by compressing its particles its hardness may be increased to 30. It is then about as hard as annealed railway rails. Tool-steel when properly annealed discloses a hardness sometimes as low as 31. But cold-rolled in the form of drill rod, it may rise to 35 or 40. Hardened tool-steel varies between 90 and 110. Porcelain gives 120 and glass 130. This latter is pretty close to 140—a rebound equal to the fall.



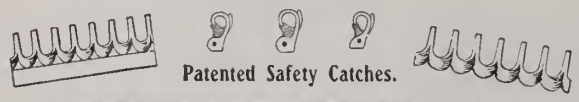
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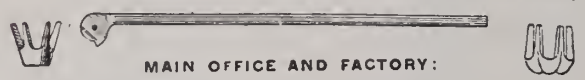
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SMELTING FOR THE TRADE



Beautifully adapted for the jeweler's stock and show case display—the New Pocket Edition Gillette Safety Razor is becoming an important feature in the best retail jewelry stores.

The demand over the retail counter is astonishing. Every old Gillette user wants the New Pocket Edition and it makes new friends at sight.

The set consists of handle and blade box, either triple silver-plated or 14-k. gold-plated. The pocket case is of gold, silver or gun metal — plain polished or richly engraved in Floral or Empire designs. It is so neat and compact that it will fit like a card case in the waistcoat pocket or slip into the side of a travelling bag — *the blades are fine.* Prices, $5.00 to $7.50.

For the special use of the jewelry trade, the Gillette Company has designed a tray lined with purple velvet, size of the regular watch tray — contains wells for twelve razors. These trays are made in various hardwood finishes to match the store fixtures and are shipped free of cost with the initial order for a dozen razors. Aside from the sales of the razor, the business in blades is a steady income for a store.

Two additions to the Gillette line this season are the Gillette Brush—a brush of Gillette quality, bristles gripped in hard rubber; and the Gillette Shaving Stick — a soap worthy of the Gillette Safety Razor. The stick is enclosed in a sanitary nickel box: both soap and brush are packed in attractive cartons. They will be welcomed by Gillette users everywhere.

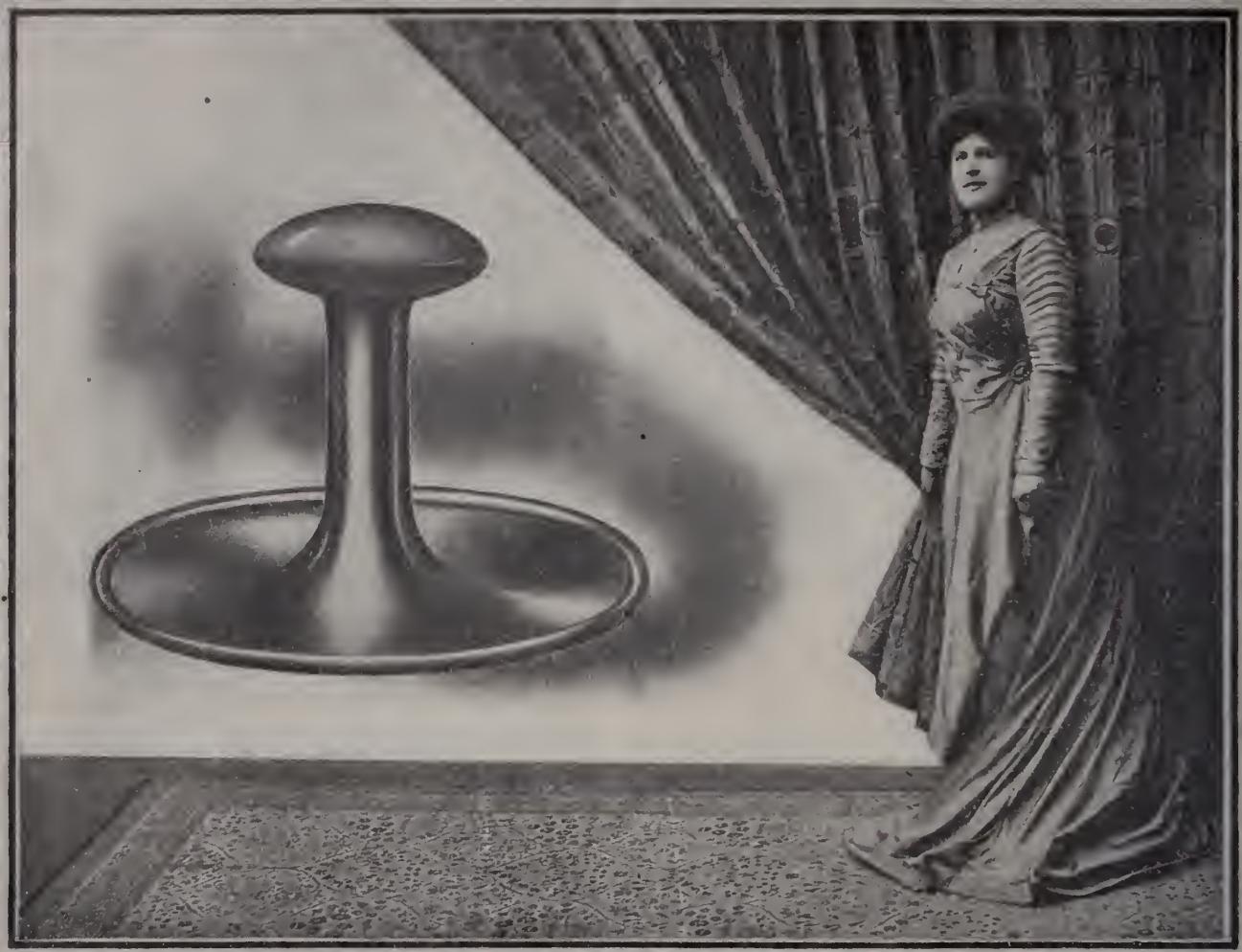
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